

**MARKET OVERVIEW** >>

**Dickinson Home Sales Fell in July**

Total home sales in Dickinson County fell last month to 27 units, compared to 30 units in July 2020. Total sales volume was \$3.9 million, up from a year earlier.

The median sale price in July was \$108,500, up from \$107,000 a year earlier. Homes that sold in July were typically on the market for 8 days and sold for 98.7% of their list prices.

**Dickinson Active Listings Down at End of July**

The total number of active listings in Dickinson County at the end of July was 48 units, down from 80 at the same point in 2020. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$111,950.

During July, a total of 36 contracts were written up from 28 in July 2020. At the end of the month, there were 49 contracts pending, compared to 33 at the end of July 2020.

Dickinson County				
Current Month		July		
Summary Statistics		2021	2020	Change
Home Sales		27	30	-10.0%
Active Listings		48	80	-40.0%
Months' Supply		2.0	3.9	-49.8%
New Listings		32	28	14.3%
Contracts Written		36	28	28.6%
Pending Contracts		49	33	48.5%
Sales Volume (1,000s)		3,936	3,536	11.3%
Average	Sale Price	145,768	117,863	23.7%
	List Price of Actives	143,488	137,792	4.1%
	Days on Market	35	102	-66.2%
	Percent of List	95.2%	91.8%	3.8%
	Percent of Original	92.8%	89.0%	4.2%
Median	Sale Price	108,500	107,000	1.4%
	List Price of Actives	111,950	118,000	-5.1%
	Days on Market	8	54	-85.0%
	Percent of List	98.7%	97.0%	1.7%
	Percent of Original	95.8%	94.2%	1.7%

**REPORT CONTENTS** >>

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**Contact Information**

Margaret Pendleton, Association Executive  
 Flint Hills Association of REALTORS®  
 205 S. Seth Child Road  
 Manhattan, KS 66502  
 785-776-1203  
[ae@flinthillsrealtors.net](mailto:ae@flinthillsrealtors.net)  
[www.flinthillsrealtors.net](http://www.flinthillsrealtors.net)

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## THREE-YEAR COMPARISONS

### SUMMARY >>

**BREAKDOWNS BY HOME TYPE  
DICKINSON COUNTY  
AS OF 8/8/2021**

July MLS Statistics By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>27</b>	<b>27</b>	<b>0</b>	30	30	0	19	19	0
Change from prior year		-10.0%	-10.0%	N/A	57.9%	57.9%	N/A	111.1%	111.1%	N/A
Active Listings		<b>48</b>	<b>48</b>	<b>0</b>	80	80	0	83	83	0
Change from prior year		-40.0%	-40.0%	N/A	-3.6%	-3.6%	N/A	-13.5%	-12.6%	-100.0%
Months' Supply		<b>2.0</b>	<b>2.0</b>	<b>N/A</b>	3.9	3.9	N/A	5.8	5.8	N/A
Change from prior year		-49.8%	-49.5%	N/A	-33.0%	-33.0%	N/A	-81.3%	-81.1%	N/A
New Listings		<b>32</b>	<b>32</b>	<b>0</b>	28	28	0	27	27	0
Change from prior year		14.3%	14.3%	N/A	3.7%	3.7%	N/A	42.1%	42.1%	N/A
Contracts Written		<b>36</b>	<b>36</b>	<b>0</b>	28	28	0	24	24	0
Change from prior year		28.6%	28.6%	N/A	16.7%	16.7%	N/A	118.2%	118.2%	N/A
Pending Contracts		<b>49</b>	<b>49</b>	<b>0</b>	33	33	0	38	38	0
Change from prior year		48.5%	48.5%	N/A	-13.2%	-13.2%	N/A	171.4%	171.4%	N/A
Sales Volume (1,000s)		<b>3,936</b>	<b>3,936</b>	<b>0</b>	3,536	3,536	0	2,301	2,301	0
Change from prior year		11.3%	11.3%	N/A	53.7%	53.7%	N/A	103.0%	103.0%	N/A
Average	Sale Price	<b>145,768</b>	<b>145,768</b>	<b>N/A</b>	117,863	117,863	N/A	121,084	121,084	N/A
	Change from prior year	23.7%	23.7%	N/A	-2.7%	-2.7%	N/A	-3.9%	-3.9%	N/A
	List Price of Actives	<b>143,488</b>	<b>143,488</b>	<b>N/A</b>	137,792	137,792	N/A	112,675	112,675	N/A
	Change from prior year	4.1%	4.1%	N/A	22.3%	22.3%	N/A	-12.3%	-11.8%	N/A
	Days on Market	<b>35</b>	<b>35</b>	<b>N/A</b>	102	102	N/A	111	111	N/A
	Change from prior year	-66.1%	-66.1%	N/A	-8.2%	-8.2%	N/A	0.1%	0.1%	N/A
	Percent of List	<b>95.2%</b>	<b>95.2%</b>	<b>N/A</b>	91.8%	91.8%	N/A	92.7%	92.7%	N/A
Change from prior year	3.8%	3.8%	N/A	-1.0%	-1.0%	N/A	-4.2%	-4.2%	N/A	
Median	Percent of Original	<b>92.8%</b>	<b>92.8%</b>	<b>N/A</b>	89.0%	89.0%	N/A	88.0%	88.0%	N/A
	Change from prior year	4.2%	4.2%	N/A	1.2%	1.2%	N/A	-8.1%	-8.1%	N/A
	Sale Price	<b>108,500</b>	<b>108,500</b>	<b>N/A</b>	107,000	107,000	N/A	109,000	109,000	N/A
	Change from prior year	1.4%	1.4%	N/A	-1.8%	-1.8%	N/A	-2.7%	-2.7%	N/A
	List Price of Actives	<b>111,950</b>	<b>111,950</b>	<b>N/A</b>	118,000	118,000	N/A	103,000	103,000	N/A
	Change from prior year	-5.1%	-5.1%	N/A	14.6%	14.6%	N/A	-6.8%	-6.4%	N/A
	Days on Market	<b>8</b>	<b>8</b>	<b>N/A</b>	54	54	N/A	40	40	N/A
Change from prior year	-85.0%	-85.0%	N/A	33.8%	33.8%	N/A	-39.4%	-39.4%	N/A	
Percent of List	<b>98.7%</b>	<b>98.7%</b>	<b>N/A</b>	97.0%	97.0%	N/A	97.3%	97.3%	N/A	
Change from prior year	1.7%	1.7%	N/A	-0.3%	-0.3%	N/A	-1.0%	-1.0%	N/A	
Percent of Original	<b>95.8%</b>	<b>95.8%</b>	<b>N/A</b>	94.2%	94.2%	N/A	95.8%	95.8%	N/A	
Change from prior year	1.7%	1.7%	N/A	-1.7%	-1.7%	N/A	-1.5%	-1.5%	N/A	

## YEAR-TO-DATE STATISTICS

### SUMMARY >>

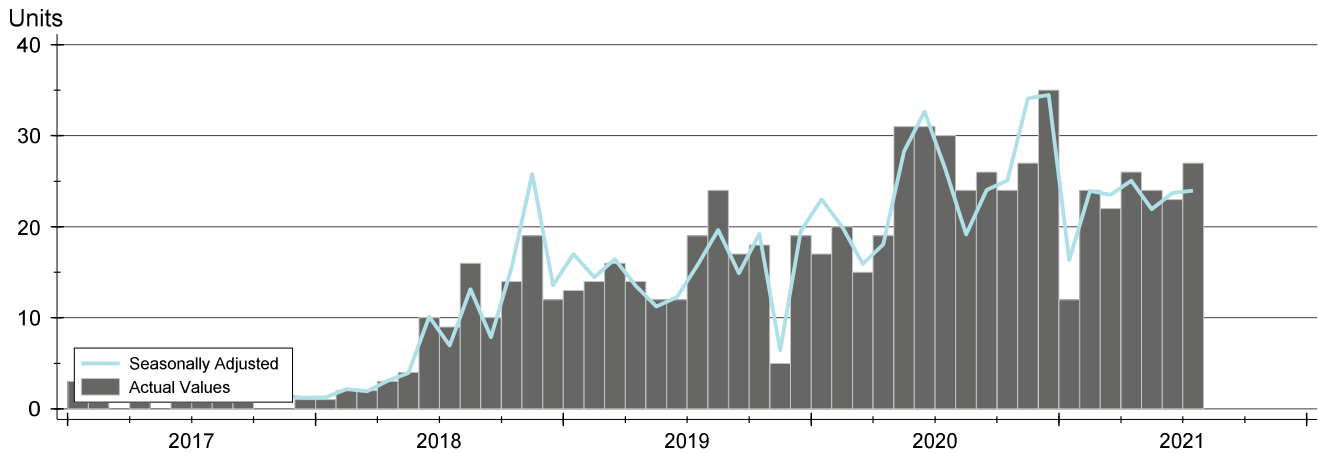
### YTD BREAKDOWNS BY HOME TYPE DICKINSON COUNTY AS OF 8/8/2021

Year-to-Date Activity By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>158</b>	<b>158</b>	<b>0</b>	163	163	0	100	100	0
Change from prior year		-3.1%	-3.1%	N/A	63.0%	63.0%	N/A	222.6%	222.6%	N/A
New Listings		<b>188</b>	<b>188</b>	<b>0</b>	209	207	2	171	171	0
Change from prior year		-10.0%	-9.2%	-100.0%	22.2%	21.1%	N/A	25.7%	25.7%	N/A
Contracts Written		<b>182</b>	<b>182</b>	<b>0</b>	180	178	2	117	117	0
Change from prior year		1.1%	2.2%	-100.0%	53.8%	52.1%	N/A	165.9%	165.9%	N/A
Sales Volume (1,000s)		<b>22,434</b>	<b>22,434</b>	<b>0</b>	19,758	19,758	0	12,210	12,210	0
Change from prior year		13.5%	13.5%	N/A	61.8%	61.8%	N/A	251.4%	251.4%	N/A
Average	Sale Price	<b>141,987</b>	<b>141,987</b>	<b>N/A</b>	121,216	121,216	N/A	122,096	122,096	N/A
	Change from prior year	17.1%	17.1%	N/A	-0.7%	-0.7%	N/A	8.9%	8.9%	N/A
	Days on Market	<b>51</b>	<b>51</b>	<b>N/A</b>	88	88	N/A	92	92	N/A
	Change from prior year	-42.5%	-42.5%	N/A	-4.6%	-4.6%	N/A	-9.1%	-9.1%	N/A
	Percent of List	<b>97.0%</b>	<b>97.0%</b>	<b>N/A</b>	91.8%	91.8%	N/A	93.5%	93.5%	N/A
Change from prior year	5.6%	5.6%	N/A	-1.8%	-1.8%	N/A	-1.5%	-1.5%	N/A	
Median	Percent of Original	<b>94.7%</b>	<b>94.7%</b>	<b>N/A</b>	89.3%	89.3%	N/A	89.8%	89.8%	N/A
	Change from prior year	6.1%	6.1%	N/A	-0.6%	-0.6%	N/A	-3.6%	-3.6%	N/A
	Sale Price	<b>119,950</b>	<b>119,950</b>	<b>N/A</b>	113,000	113,000	N/A	105,625	105,625	N/A
	Change from prior year	6.2%	6.2%	N/A	7.0%	7.0%	N/A	19.4%	19.4%	N/A
	Days on Market	<b>17</b>	<b>17</b>	<b>N/A</b>	50	50	N/A	55	55	N/A
Change from prior year	-66.0%	-66.0%	N/A	-8.3%	-8.3%	N/A	-17.4%	-17.4%	N/A	
Percent of List	Change from prior year	1.8%	1.8%	N/A	0.0%	0.0%	N/A	-1.5%	-1.5%	N/A
	Percent of Original	<b>96.4%</b>	<b>96.4%</b>	<b>N/A</b>	94.0%	94.0%	N/A	94.8%	94.8%	N/A
	Change from prior year	2.6%	2.6%	N/A	-0.9%	-0.9%	N/A	-1.4%	-1.4%	N/A

# CLOSED LISTINGS ANALYSIS

**HISTORY** >>

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



**SUMMARY** >>

Summary Statistics for Closed Listings		July			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>27</b>	30	-10.0%	<b>158</b>	163	-3.1%
Volume (1,000s)		<b>3,936</b>	3,536	11.3%	<b>22,434</b>	19,758	13.5%
Average	Sale Price	<b>145,768</b>	117,863	23.7%	<b>141,987</b>	121,216	17.1%
	Days on Market	<b>35</b>	102	-66.1%	<b>51</b>	88	-42.5%
	Percent of List	<b>95.2%</b>	91.8%	3.8%	<b>97.0%</b>	91.8%	5.6%
	Percent of Original	<b>92.8%</b>	89.0%	4.2%	<b>94.7%</b>	89.3%	6.1%
Median	Sale Price	<b>108,500</b>	107,000	1.4%	<b>119,950</b>	113,000	6.2%
	Days on Market	<b>8</b>	54	-85.0%	<b>17</b>	50	-66.0%
	Percent of List	<b>98.7%</b>	97.0%	1.7%	<b>97.7%</b>	96.0%	1.8%
	Percent of Original	<b>95.8%</b>	94.2%	1.7%	<b>96.4%</b>	94.0%	2.6%

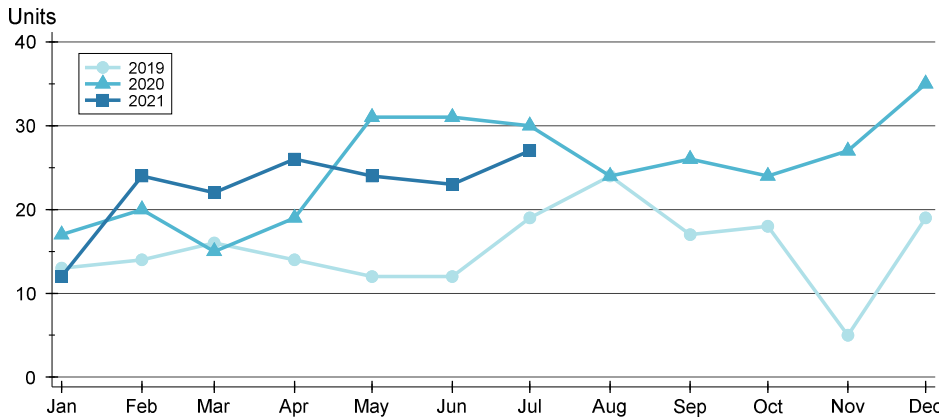
A total of 27 homes sold in Dickinson County in July, down from 30 units in July 2020. Total sales volume rose to \$3.9 million compared to \$3.5 million in the previous year.

The median sales price in July was \$108,500, up 1.4% compared to the prior year. Median days on market was 8 days, up from 5 days in June, but down from 54 in July 2020.

# CLOSED LISTINGS ANALYSIS

**BY MONTH** >>

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



Month	2019	2020	2021
January	13	17	12
February	14	20	24
March	16	15	22
April	14	19	26
May	12	31	24
June	12	31	23
July	19	30	27
August	24	24	24
September	17	26	26
October	18	24	24
November	5	27	27
December	19	35	35

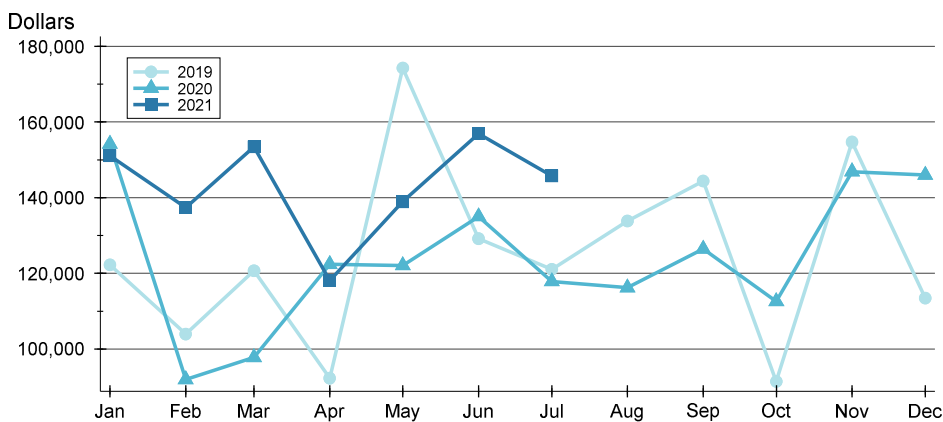
**BY PRICE RANGE** >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	1	3.7%	25	24,800	24,800	4	4	99.6%	99.6%	99.6%	99.6%
\$25,000-\$49,999	2	7.4%	65	32,500	32,500	50	50	77.5%	77.5%	74.5%	74.5%
\$50,000-\$99,999	8	29.6%	614	76,709	82,838	53	47	92.5%	94.8%	86.8%	86.8%
\$100,000-\$124,999	6	22.2%	665	110,833	109,250	28	16	97.4%	96.5%	95.7%	95.8%
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	3	11.1%	557	185,750	180,000	15	5	100.9%	98.7%	100.9%	98.7%
\$200,000-\$249,999	4	14.8%	960	240,000	240,000	2	2	98.0%	98.2%	98.0%	98.2%
\$250,000-\$299,999	1	3.7%	250	250,000	250,000	108	108	100.0%	100.0%	95.8%	95.8%
\$300,000-\$399,999	1	3.7%	320	320,000	320,000	75	75	97.1%	97.1%	97.1%	97.1%
\$400,000-\$499,999	1	3.7%	480	480,000	480,000	0	0	101.1%	101.1%	101.1%	101.1%
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	27	100.0%	3,936	145,768	108,500	35	8	95.2%	98.7%	92.8%	95.8%

**CLOSED LISTINGS ANALYSIS**

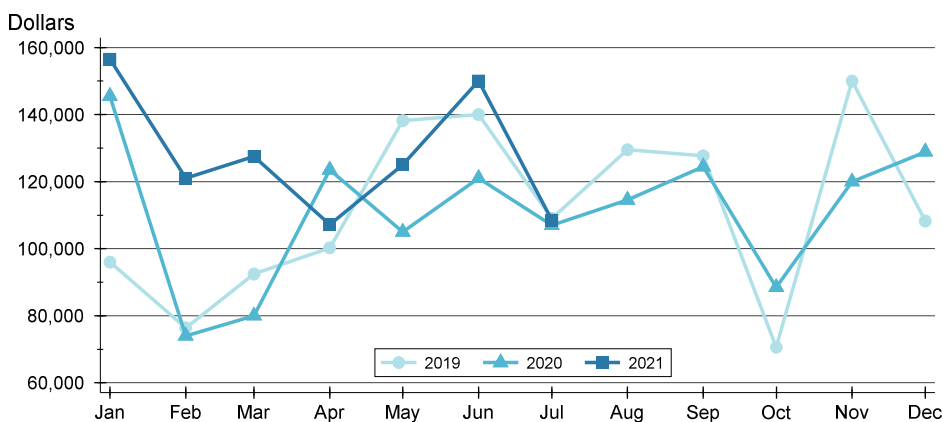
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	122,262	154,176	151,054
February	103,943	91,958	137,346
March	120,681	97,793	153,409
April	92,307	122,368	118,131
May	174,263	122,100	138,933
June	129,167	135,006	156,887
July	121,084	117,863	145,768
August	133,842	116,212	
September	144,400	126,450	
October	91,422	112,558	
November	154,700	146,874	
December	113,471	145,996	

**MEDIAN PRICE** >>

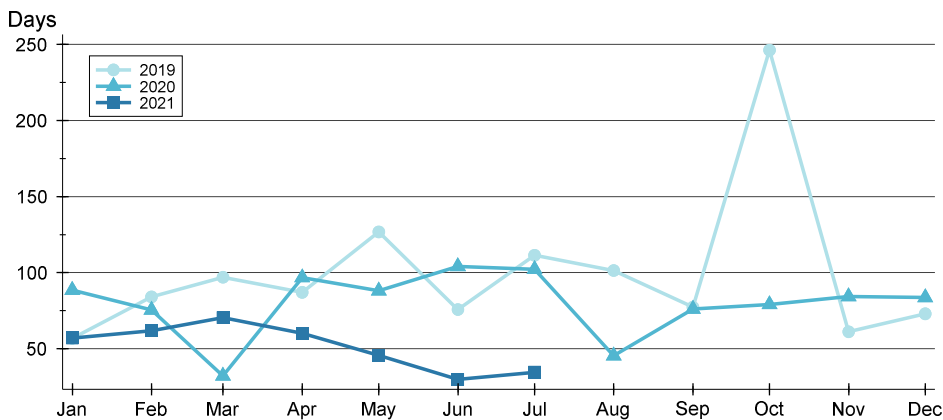


Month	2019	2020	2021
January	96,000	145,500	156,500
February	76,400	74,000	121,000
March	92,450	80,000	127,500
April	100,250	123,500	107,200
May	138,200	105,000	125,000
June	140,000	121,000	150,000
July	109,000	107,000	108,500
August	129,500	114,500	
September	127,700	124,450	
October	70,600	88,500	
November	150,000	120,000	
December	108,250	128,900	

**CLOSED LISTINGS ANALYSIS**

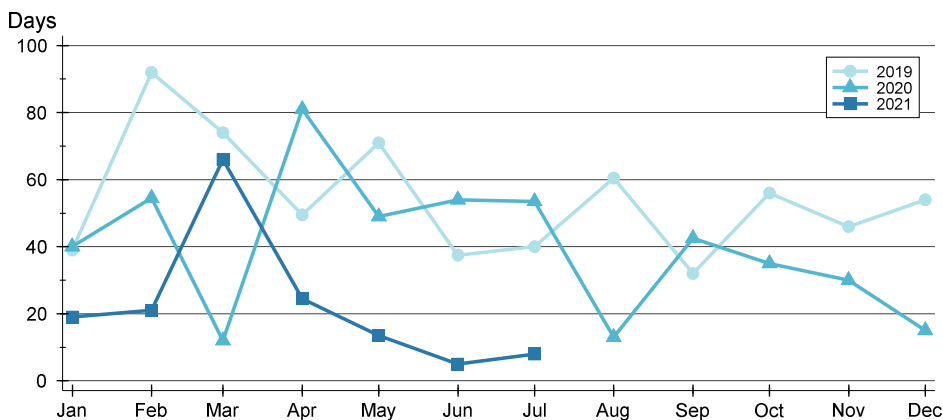
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE DOM** >>



Month	2019	2020	2021
January	57	88	57
February	84	76	62
March	97	32	71
April	87	97	60
May	127	88	46
June	76	104	30
July	111	102	35
August	101	45	
September	77	76	
October	246	79	
November	61	84	
December	73	84	

**MEDIAN DOM** >>

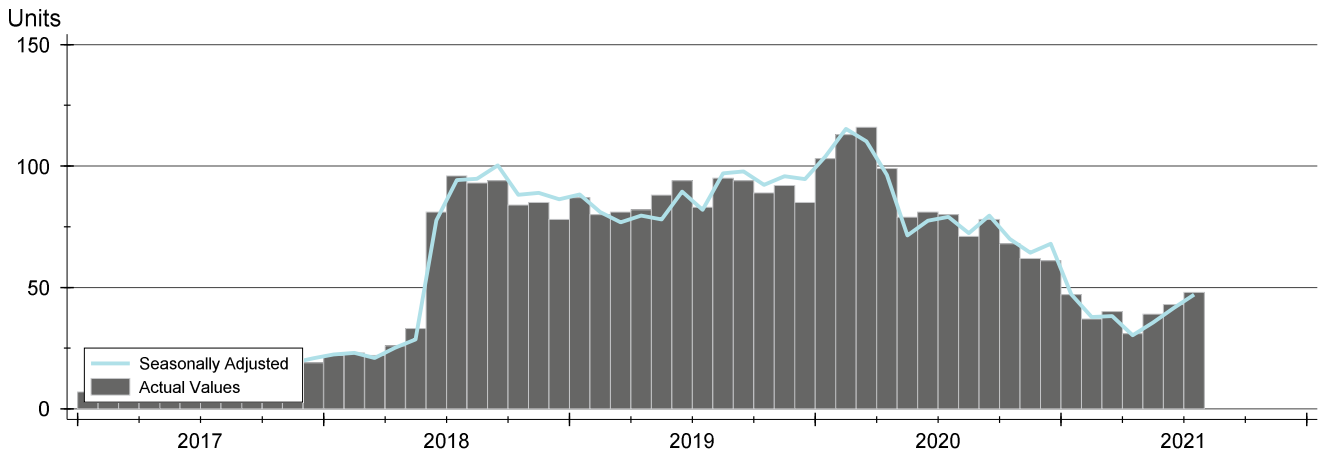


Month	2019	2020	2021
January	39	40	19
February	92	55	21
March	74	12	66
April	50	81	25
May	71	49	14
June	38	54	5
July	40	54	8
August	61	13	
September	32	43	
October	56	35	
November	46	30	
December	54	15	

# ACTIVE LISTINGS ANALYSIS

**HISTORY** >>

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



**SUMMARY** >>

Summary Statistics for Active Listings		End of July		
		2021	2020	Change
Active Listings		<b>48</b>	80	-40.0%
Months' Supply		<b>2.0</b>	3.9	-49.8%
Volume (1,000s)		<b>6,887</b>	11,023	-37.5%
Average	List Price	<b>143,488</b>	137,792	4.1%
	Days on Market	<b>83</b>	120	-30.9%
	Percent of Original	<b>97.3%</b>	97.0%	0.3%
Median	List Price	<b>111,950</b>	118,000	-5.1%
	Days on Market	<b>54</b>	72	-25.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 48 homes were available for sale in Dickinson County at the end of July. This represents a 2.0 months' supply of active listings.

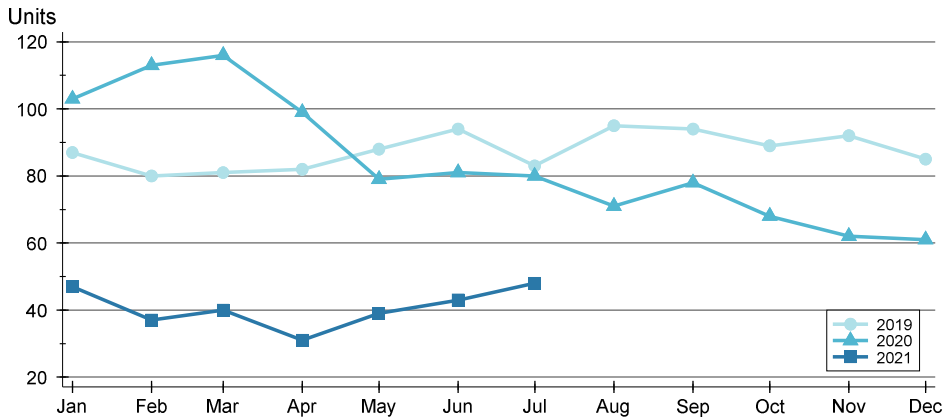
The median list price of homes on the market at the end of July was \$111,950, down 5.1% from 2020. The typical time on market for active listings was 54 days, down from 72 days a year earlier.



# ACTIVE LISTINGS ANALYSIS

**BY MONTH** >>

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



Month	2019	2020	2021
January	87	103	47
February	80	113	37
March	81	116	40
April	82	99	31
May	88	79	39
June	94	81	43
July	83	80	48
August	95	71	
September	94	78	
October	89	68	
November	92	62	
December	85	61	

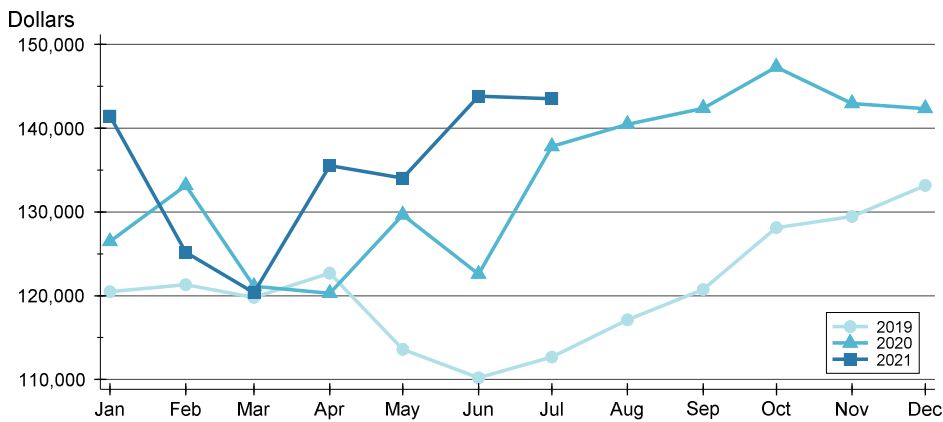
**BY PRICE RANGE** >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	1	2.1%	16	1.0	15,500	15,500	12	12	100.0%	100.0%
\$25,000-\$49,999	4	8.3%	156	2.0	39,000	37,500	93	96	94.1%	96.2%
\$50,000-\$99,999	14	29.2%	1,084	1.8	77,407	79,900	82	40	97.9%	100.0%
\$100,000-\$124,999	9	18.8%	1,020	1.5	113,378	109,900	42	32	95.4%	95.0%
\$125,000-\$149,999	3	6.3%	389	N/A	129,800	129,900	99	56	98.1%	100.0%
\$150,000-\$174,999	2	4.2%	326	N/A	162,900	162,900	59	59	97.5%	97.5%
\$175,000-\$199,999	1	2.1%	185	0.3	185,000	185,000	152	152	100.0%	100.0%
\$200,000-\$249,999	5	10.4%	1,142	1.3	228,380	225,000	145	159	97.0%	100.0%
\$250,000-\$299,999	7	14.6%	1,905	7.0	272,171	270,000	84	61	98.7%	100.0%
\$300,000-\$399,999	2	4.2%	665	2.0	332,250	332,250	97	97	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	0	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	48	100.0%	6,887	1.8	143,488	111,950	83	54	97.3%	100.0%

**ACTIVE LISTINGS ANALYSIS**

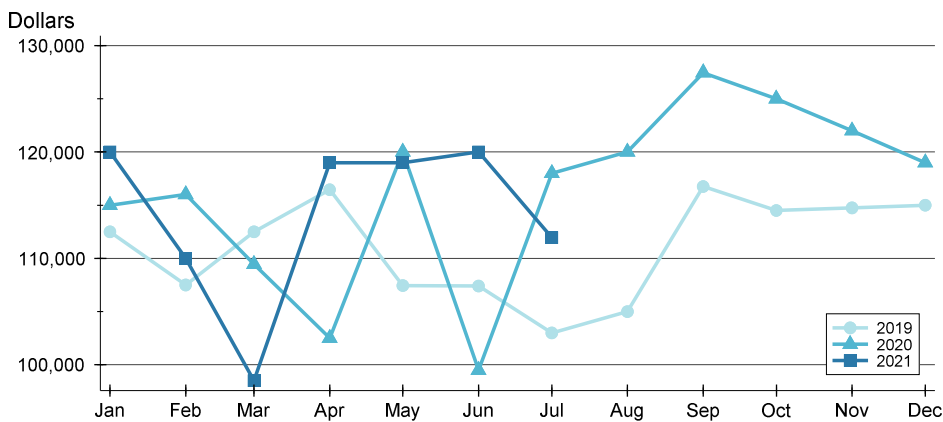
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	120,480	126,481	141,438
February	121,312	133,156	125,165
March	119,801	121,123	120,346
April	122,691	120,300	135,515
May	113,603	129,652	134,018
June	110,197	122,585	143,798
July	112,675	137,792	143,488
August	117,124	140,458	
September	120,738	142,373	
October	128,123	147,293	
November	129,443	142,944	
December	133,160	142,334	

**MEDIAN PRICE** >>

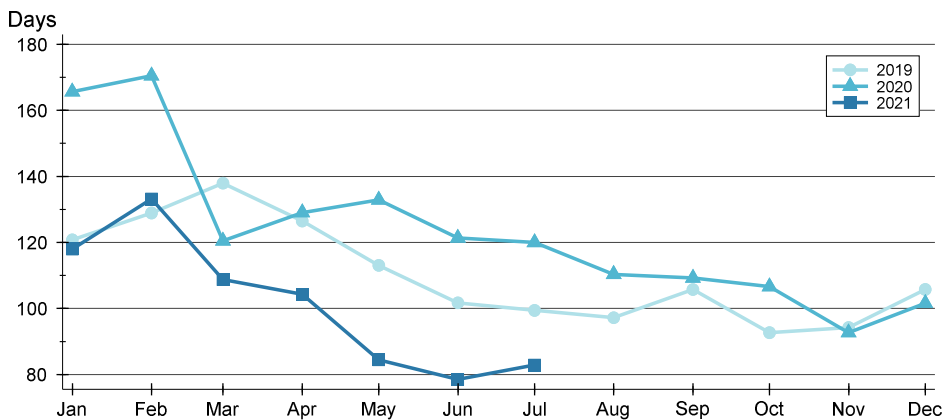


Month	2019	2020	2021
January	112,500	115,000	120,000
February	107,500	116,000	110,000
March	112,500	109,450	98,500
April	116,450	102,500	119,000
May	107,450	120,000	119,000
June	107,400	99,500	120,000
July	103,000	118,000	111,950
August	105,000	120,000	
September	116,750	127,450	
October	114,500	125,000	
November	114,750	122,000	
December	115,000	119,000	

# ACTIVE LISTINGS ANALYSIS

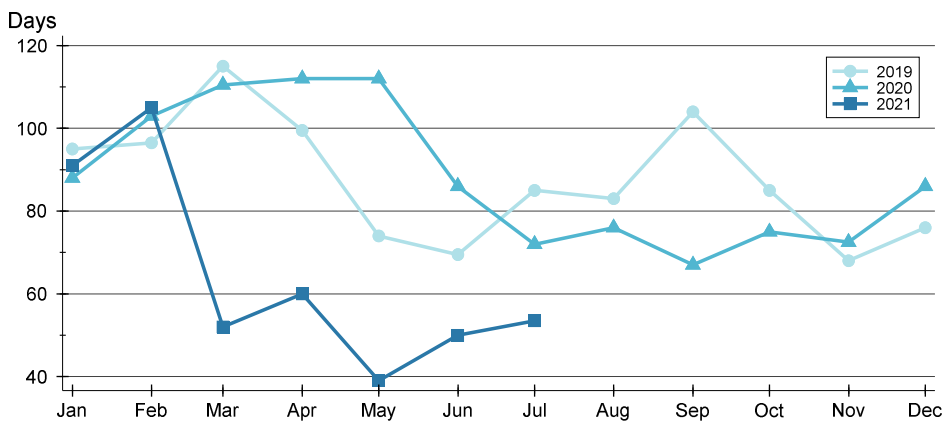
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	121	166	118
February	129	170	133
March	138	120	109
April	126	129	104
May	113	133	84
June	102	121	78
July	99	120	83
August	97	110	
September	106	109	
October	93	107	
November	94	93	
December	106	102	

## MEDIAN DOM >>

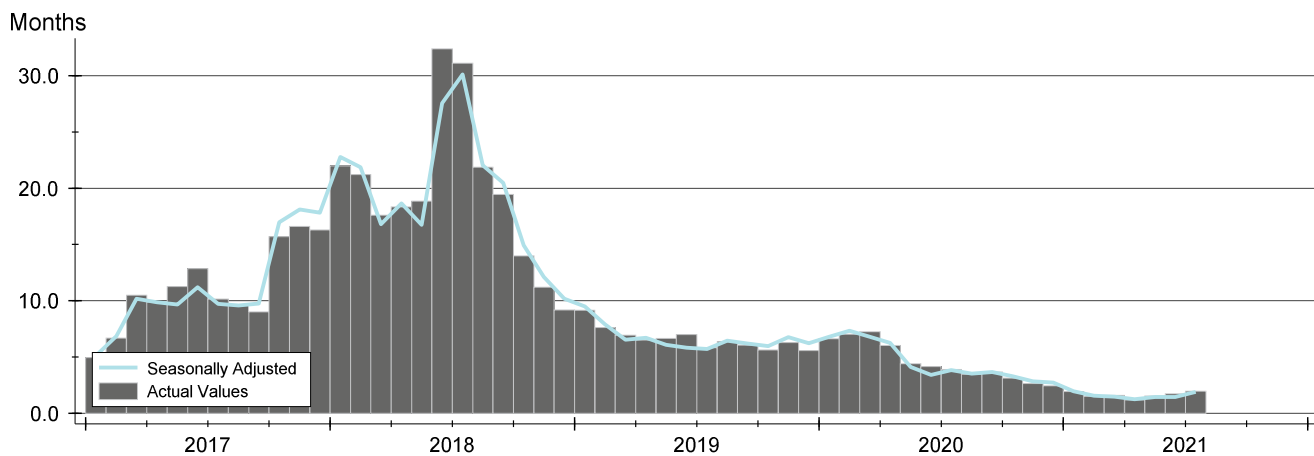


Month	2019	2020	2021
January	95	88	91
February	97	103	105
March	115	111	52
April	100	112	60
May	74	112	39
June	70	86	50
July	85	72	54
August	83	76	
September	104	67	
October	85	75	
November	68	73	
December	76	86	

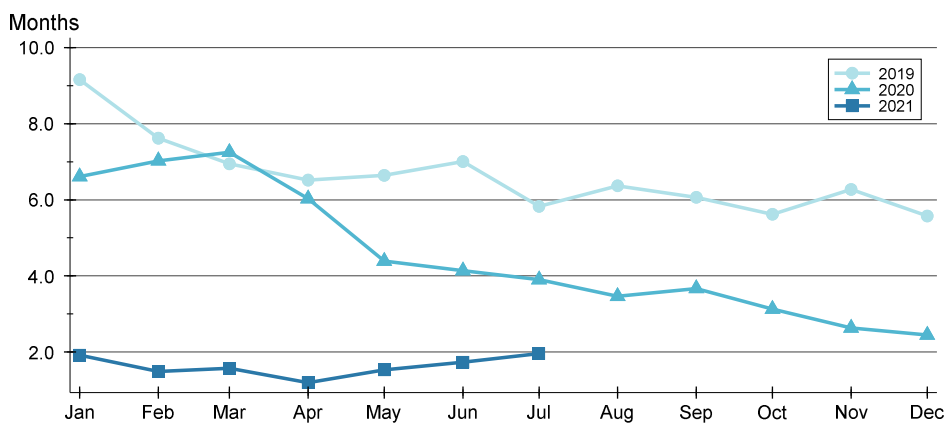
# MONTHS' SUPPLY ANALYSIS

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**HISTORY** >>



**BY MONTH** >>

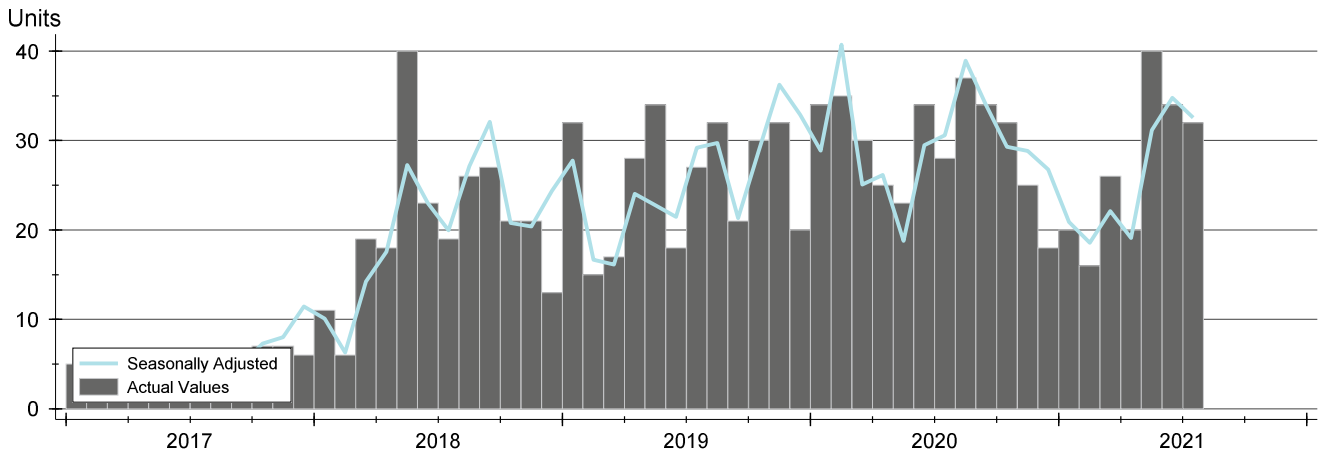


Month	2019	2020	2021
January	9.2	6.6	1.9
February	7.6	7.0	1.5
March	6.9	7.3	1.6
April	6.5	6.0	1.2
May	6.6	4.4	1.5
June	7.0	4.1	1.7
July	5.8	3.9	2.0
August	6.4	3.5	
September	6.1	3.7	
October	5.6	3.1	
November	6.3	2.6	
December	5.6	2.4	

# NEW LISTINGS ANALYSIS

**HISTORY** >>

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



**SUMMARY** >>

Summary Statistics for New Listings		July		
		2021	2020	Change
Current Month	New Listings	<b>32</b>	28	14.3%
	Volume (1,000s)	<b>4,104</b>	3,785	8.4%
	Average List Price	<b>128,238</b>	135,179	-5.1%
	Median List Price	<b>102,500</b>	127,950	-19.9%
YTD	New Listings	<b>188</b>	209	-10.0%
	Volume (1,000s)	<b>28,007</b>	26,365	6.2%
	Average List Price	<b>148,974</b>	126,150	18.1%
	Median List Price	<b>125,000</b>	109,900	13.7%

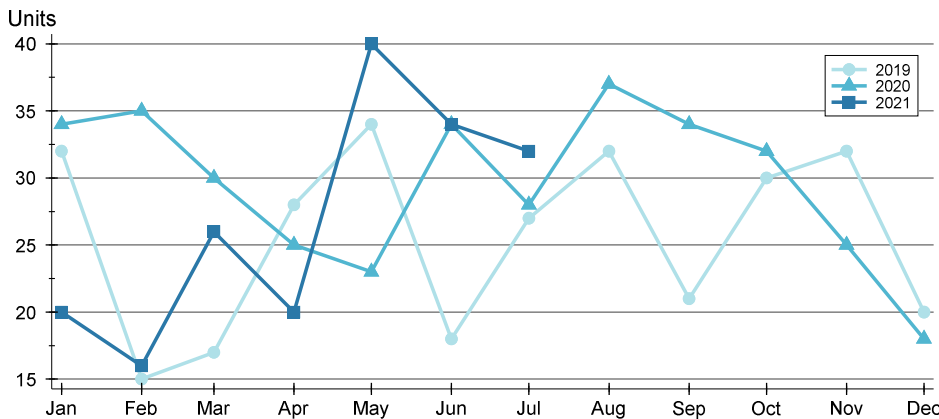
A total of 32 new listings were added in Dickinson County during July, up 14.3% from the same month in 2020. Year-to-date Dickinson County has seen 188 new listings.

The median list price of these homes was \$102,500 down from \$127,950 in 2020.

**NEW LISTINGS ANALYSIS**

**BY MONTH** >>

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



Month	2019	2020	2021
January	32	34	20
February	15	35	16
March	17	30	26
April	28	25	20
May	34	23	40
June	18	34	34
July	27	28	32
August	32	37	
September	21	34	
October	30	32	
November	32	25	
December	20	18	

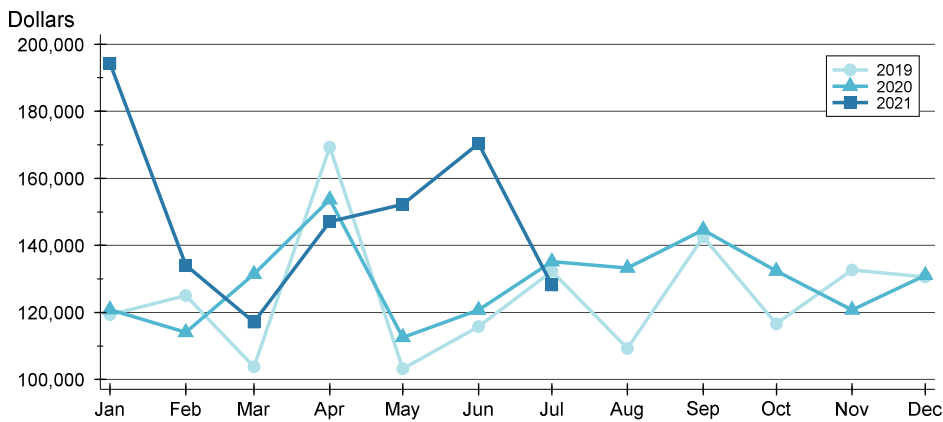
**BY PRICE RANGE** >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	2	6.3%	40	20,200	20,200
\$25,000-\$49,999	0	0.0%	0	N/A	N/A
\$50,000-\$99,999	14	43.8%	1,053	75,221	78,950
\$100,000-\$124,999	5	15.6%	559	111,760	109,000
\$125,000-\$149,999	2	6.3%	265	132,450	132,450
\$150,000-\$174,999	2	6.3%	320	160,000	160,000
\$175,000-\$199,999	0	0.0%	0	N/A	N/A
\$200,000-\$249,999	3	9.4%	714	238,133	239,900
\$250,000-\$299,999	3	9.4%	802	267,333	262,000
\$300,000-\$399,999	1	3.1%	350	350,000	350,000
\$400,000-\$499,999	0	0.0%	0	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A
All price ranges	32	100.0%	4,104	128,238	102,500

**NEW LISTINGS ANALYSIS**

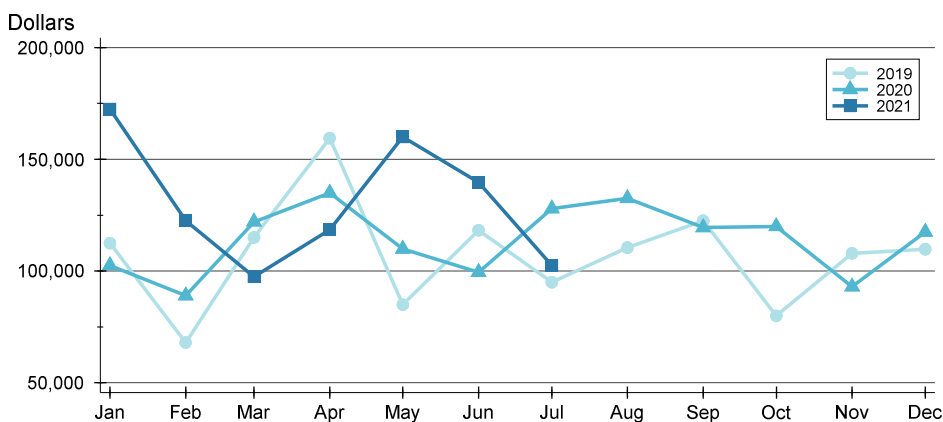
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	119,359	120,876	194,360
February	125,092	114,043	134,088
March	103,800	131,423	117,150
April	169,314	153,652	147,100
May	103,232	112,587	152,215
June	115,808	120,751	170,426
July	132,309	135,179	128,238
August	109,271	133,278	
September	142,561	144,666	
October	116,600	132,366	
November	132,656	120,769	
December	130,606	131,094	

**MEDIAN PRICE** >>

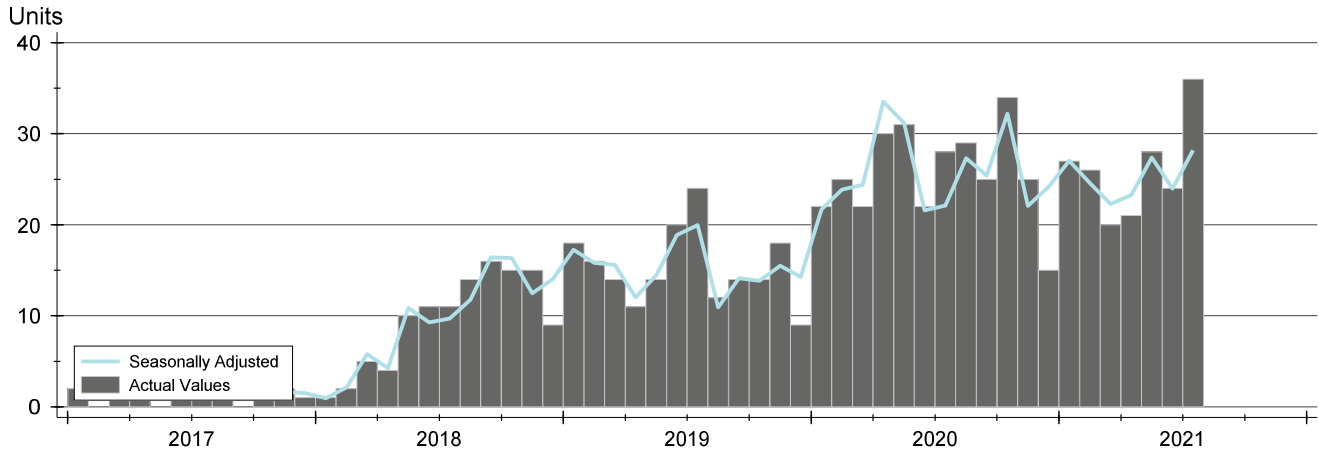


Month	2019	2020	2021
January	112,450	102,500	172,450
February	68,000	89,000	122,450
March	115,000	122,000	97,500
April	159,450	134,900	118,500
May	84,950	109,900	160,000
June	118,250	99,500	139,750
July	95,000	127,950	102,500
August	110,500	132,500	
September	122,500	119,500	
October	79,950	119,950	
November	107,950	93,000	
December	109,750	117,450	

# CONTRACTS WRITTEN ANALYSIS

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**HISTORY** >>



**SUMMARY** >>

Summary Statistics for Contracts Written		July			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>36</b>	28	28.6%	<b>182</b>	180	1.1%
Volume (1,000s)		<b>4,894</b>	2,822	73.4%	<b>27,170</b>	22,373	21.4%
Average	Sale Price	<b>135,931</b>	100,771	34.9%	<b>149,283</b>	124,297	20.1%
	Days on Market	<b>37</b>	90	-58.9%	<b>51</b>	83	-39.0%
	Percent of Original	<b>96.4%</b>	90.0%	7.2%	<b>95.4%</b>	90.5%	5.5%
Median	Sale Price	<b>119,500</b>	101,250	18.0%	<b>129,950</b>	114,950	13.0%
	Days on Market	<b>11</b>	39	-71.4%	<b>15</b>	45	-67.4%
	Percent of Original	<b>100.0%</b>	97.0%	3.1%	<b>98.7%</b>	94.7%	4.2%

A total of 36 contracts for sale were written in Dickinson County during the month of July, up from 28 in 2020. The median list price of these homes was \$119,500, up from \$101,250 the prior year.

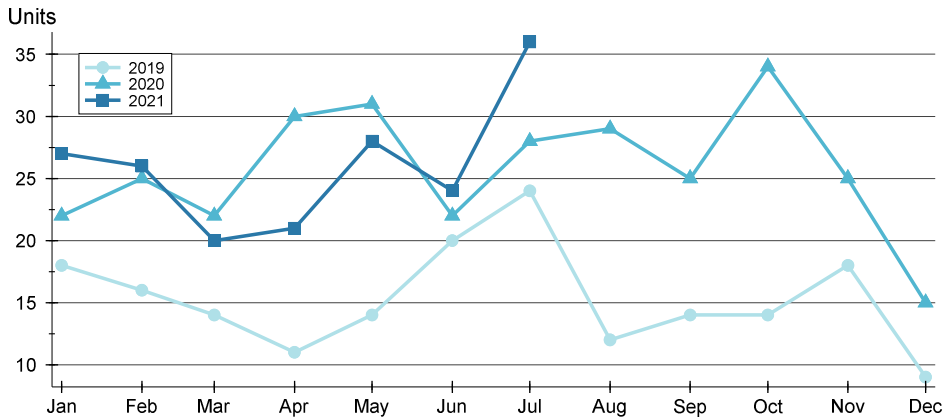
Half of the homes that went under contract in July were on the market less than 11 days, compared to 39 days in July 2020.



**CONTRACTS WRITTEN ANALYSIS**

**BY MONTH** >>

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



Month	2019	2020	2021
January	18	22	27
February	16	25	26
March	14	22	20
April	11	30	21
May	14	31	28
June	20	22	24
July	24	28	36
August	12	29	
September	14	25	
October	14	34	
November	18	25	
December	9	15	

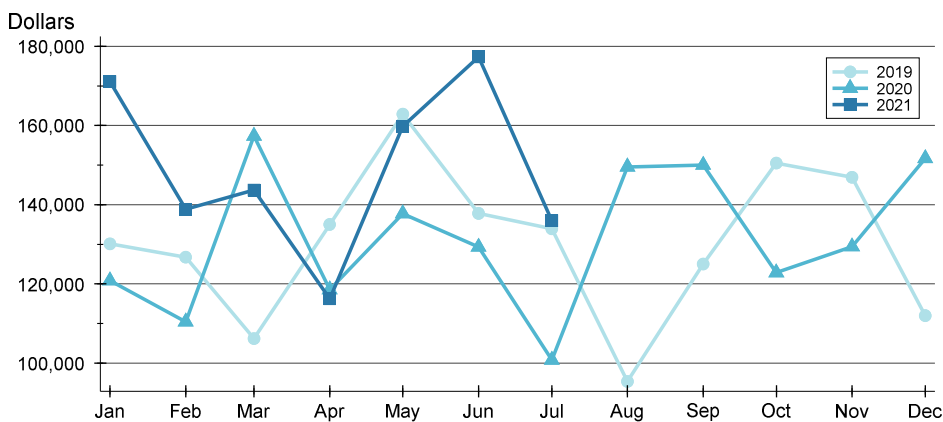
**BY PRICE RANGE** >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	1	2.8%	25	24,900	24,900	4	4	99.6%	99.6%
\$25,000-\$49,999	1	2.8%	36	36,000	36,000	42	42	100.0%	100.0%
\$50,000-\$99,999	14	38.9%	1,050	74,979	74,000	59	8	93.2%	100.0%
\$100,000-\$124,999	3	8.3%	348	116,000	119,000	22	8	90.4%	92.4%
\$125,000-\$149,999	3	8.3%	410	136,633	135,000	20	5	100.0%	100.0%
\$150,000-\$174,999	5	13.9%	803	160,560	160,000	44	57	99.1%	100.0%
\$175,000-\$199,999	2	5.6%	376	187,900	187,900	9	9	100.0%	100.0%
\$200,000-\$249,999	4	11.1%	949	237,350	237,450	17	10	100.0%	100.0%
\$250,000-\$299,999	2	5.6%	547	273,500	273,500	11	11	100.0%	100.0%
\$300,000-\$399,999	1	2.8%	350	350,000	350,000	11	11	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	36	100.0%	4,894	135,931	119,500	37	11	96.4%	100.0%

**CONTRACTS WRITTEN ANALYSIS**

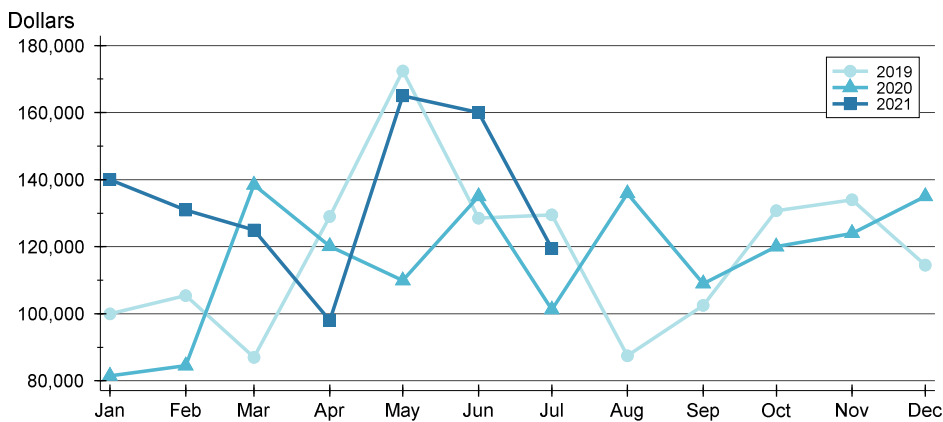
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	130,106	120,810	171,111
February	126,750	110,444	138,862
March	106,186	157,336	143,685
April	135,018	118,538	116,238
May	162,879	137,748	159,808
June	137,799	129,326	177,346
July	133,929	100,771	135,931
August	95,350	149,562	
September	125,014	150,014	
October	150,507	122,822	
November	146,911	129,416	
December	111,989	151,680	

**MEDIAN PRICE** >>

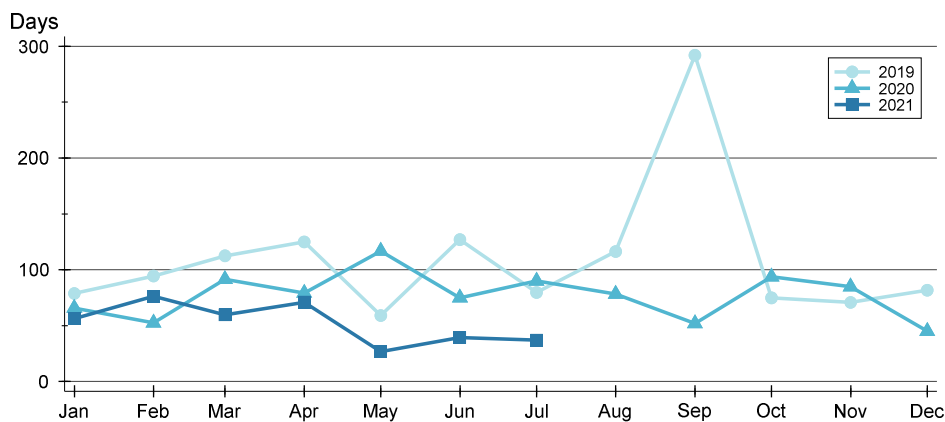


Month	2019	2020	2021
January	99,950	81,450	140,000
February	105,400	84,500	130,950
March	87,000	138,450	124,950
April	129,000	120,100	98,000
May	172,400	109,900	165,000
June	128,500	135,000	160,000
July	129,500	101,250	119,500
August	87,450	135,900	
September	102,500	109,000	
October	130,750	120,000	
November	134,000	124,000	
December	114,500	135,000	

**CONTRACTS WRITTEN ANALYSIS**

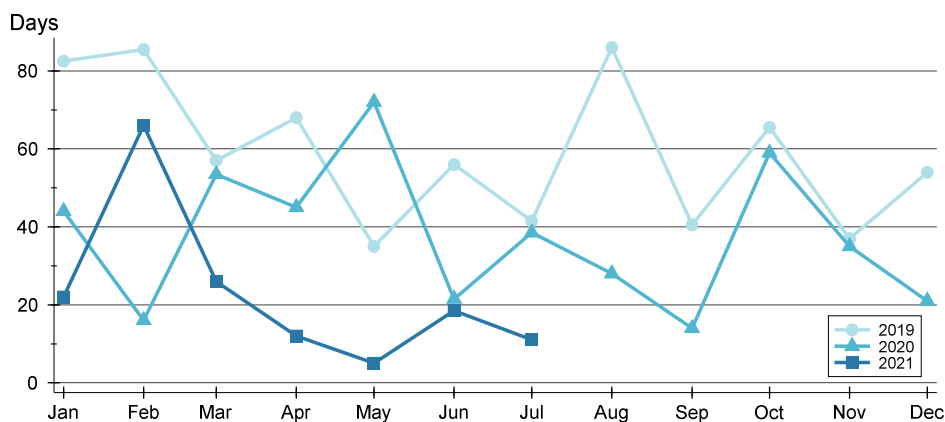
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE DOM** >>



Month	2019	2020	2021
January	79	66	56
February	94	53	76
March	113	92	60
April	125	79	71
May	59	117	27
June	127	75	39
July	80	90	37
August	116	78	
September	292	52	
October	75	94	
November	71	85	
December	82	45	

**MEDIAN DOM** >>

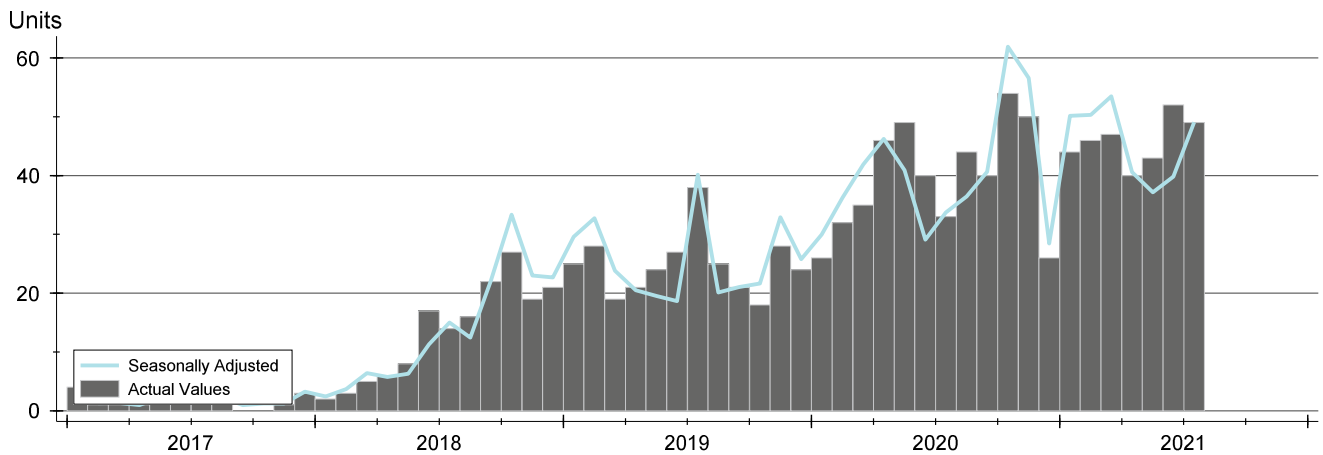


Month	2019	2020	2021
January	83	44	22
February	86	16	66
March	57	54	26
April	68	45	12
May	35	72	5
June	56	22	19
July	42	39	11
August	86	28	
September	41	14	
October	66	59	
November	37	35	
December	54	21	

# PENDING CONTRACTS ANALYSIS

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**HISTORY** >>



**SUMMARY** >>

Summary Statistics for Active Listings		End of July		
		2021	2020	Change
Active Listings		<b>49</b>	33	48.5%
Volume (1,000s)		<b>7,810</b>	4,262	83.2%
Average	List Price	<b>159,388</b>	129,154	23.4%
	Days on Market	<b>49</b>	82	-40.6%
	Percent of Original	<b>98.3%</b>	97.1%	1.2%
Median	List Price	<b>155,000</b>	127,000	22.0%
	Days on Market	<b>12</b>	34	-64.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

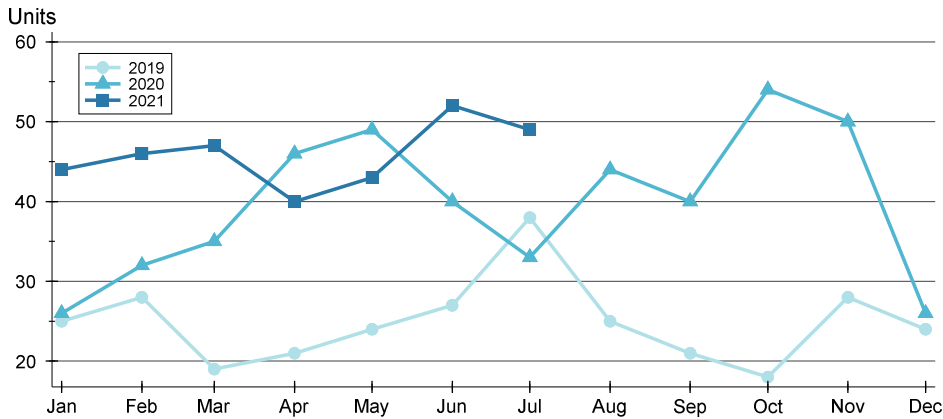
A total of 49 listings in Dickinson County had contracts pending at the end of July, up from 33 contracts pending at the end of July 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

**PENDING CONTRACTS ANALYSIS**

**BY MONTH** >>

**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



Month	2019	2020	2021
January	25	26	44
February	28	32	46
March	19	35	47
April	21	46	40
May	24	49	43
June	27	40	52
July	38	33	49
August	25	44	
September	21	40	
October	18	54	
November	28	50	
December	24	26	

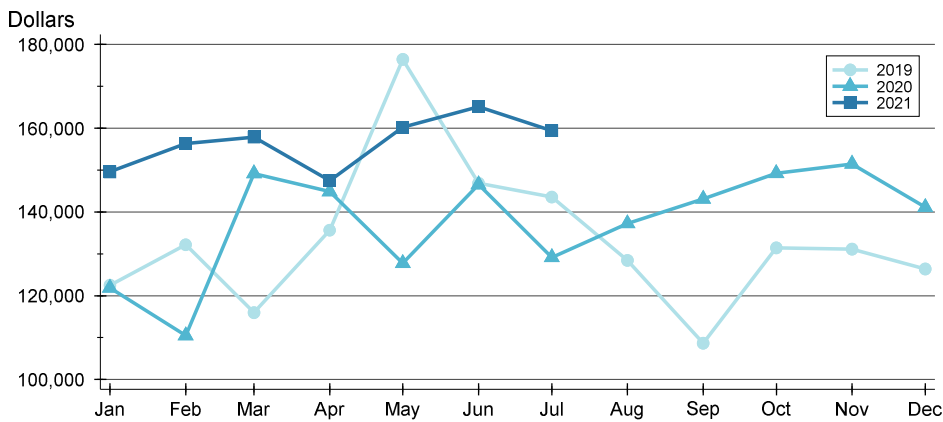
**BY PRICE RANGE** >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	4.1%	76	37,950	37,950	141	141	86.3%	86.3%
\$50,000-\$99,999	14	28.6%	1,125	80,357	80,250	57	12	97.6%	100.0%
\$100,000-\$124,999	2	4.1%	228	114,000	114,000	138	138	100.0%	100.0%
\$125,000-\$149,999	5	10.2%	662	132,380	129,900	117	30	96.7%	100.0%
\$150,000-\$174,999	10	20.4%	1,633	163,280	165,000	24	13	99.3%	100.0%
\$175,000-\$199,999	3	6.1%	575	191,767	195,900	9	9	100.0%	100.0%
\$200,000-\$249,999	8	16.3%	1,839	229,900	232,250	18	18	100.0%	100.0%
\$250,000-\$299,999	3	6.1%	827	275,633	279,900	8	4	100.0%	100.0%
\$300,000-\$399,999	1	2.0%	350	350,000	350,000	11	11	100.0%	100.0%
\$400,000-\$499,999	1	2.0%	495	495,000	495,000	5	5	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	49	100.0%	7,810	159,388	155,000	49	12	98.3%	100.0%

**PENDING CONTRACTS ANALYSIS**

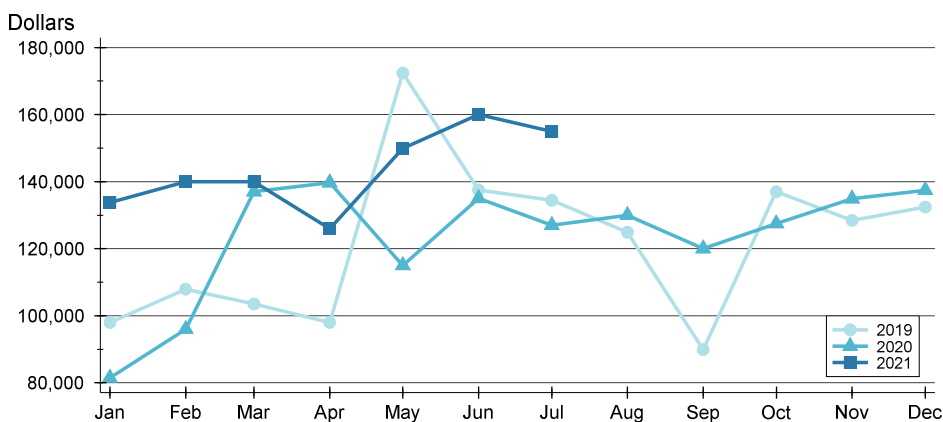
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	122,516	121,831	149,555
February	132,146	110,456	156,285
March	115,953	149,163	157,860
April	135,638	144,823	147,443
May	176,404	127,751	160,184
June	146,821	146,497	165,081
July	143,532	129,154	159,388
August	128,422	137,233	
September	108,671	143,086	
October	131,419	149,210	
November	131,116	151,455	
December	126,381	141,104	

**MEDIAN PRICE** >>

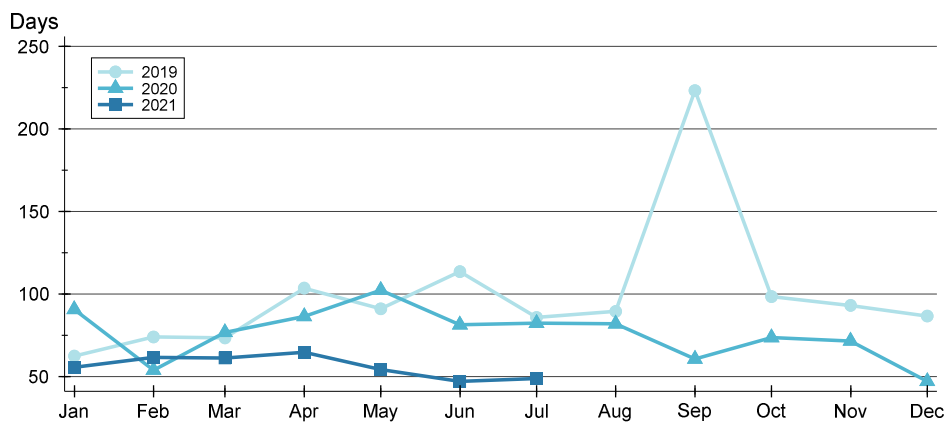


Month	2019	2020	2021
January	98,000	81,450	133,750
February	107,950	96,000	139,950
March	103,500	137,000	140,000
April	98,000	139,700	126,000
May	172,400	115,000	149,900
June	137,500	135,000	160,000
July	134,450	127,000	155,000
August	124,900	130,000	
September	89,900	120,000	
October	136,975	127,500	
November	128,475	134,900	
December	132,425	137,450	

**PENDING CONTRACTS ANALYSIS**

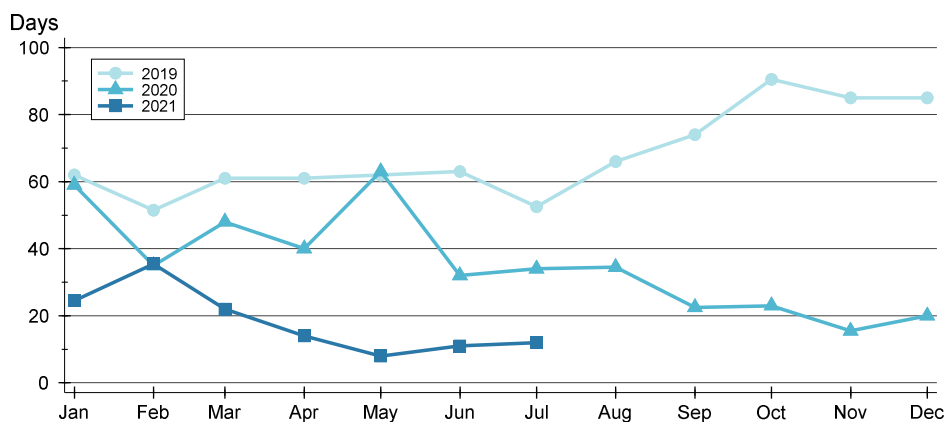
**DICKINSON COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE DOM** >>



Month	2019	2020	2021
January	62	91	56
February	74	54	62
March	73	77	61
April	104	86	65
May	91	102	54
June	114	81	47
July	86	82	49
August	89	82	
September	223	61	
October	98	74	
November	93	72	
December	87	47	

**MEDIAN DOM** >>



Month	2019	2020	2021
January	62	59	25
February	52	35	36
March	61	48	22
April	61	40	14
May	62	63	8
June	63	32	11
July	53	34	12
August	66	35	
September	74	23	
October	91	23	
November	85	16	
December	85	20	