

MARKET OVERVIEW >>

Marshall Home Sales Rose in July

Total home sales in Marshall County rose last month to 4 units, compared to 0 units in July 2020. Total sales volume was \$0.5 million, essentially the same as home sales volume from a year earlier.

The median sale price in July was \$152,000. Homes that sold in July were typically on the market for 12 days and sold for 98.7% of their list prices.

Marshall Active Listings Up at End of July

The total number of active listings in Marshall County at the end of July was 2 units, up from 1 at the same point in 2020. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$161,950.

During July, a total of 1 contract was written up from 0 in July 2020. At the end of the month, there were 3 contracts pending, compared to 0 at the end of July 2020.

Your Association Working for You!

The Flint Hills MLS statistical reports are one of the many benefits you receive from being a member of the Flint Hills Association of REALTORS®. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

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Marshall County				
Current Month		July		
Summary Statistics		2021	2020	Change
Home Sales		4	0	N/A
Active Listings		2	1	100.0%
Months' Supply		2.0	6.0	-66.7%
New Listings		1	0	N/A
Contracts Written		1	0	N/A
Pending Contracts		3	0	N/A
Sales Volume (1,000s)		546	0	N/A
Average	Sale Price	136,500	N/A	N/A
	List Price of Actives	161,950	335,000	-51.7%
	Days on Market	16	N/A	N/A
	Percent of List	94.1%	N/A	N/A
	Percent of Original	94.1%	N/A	N/A
Median	Sale Price	152,000	N/A	N/A
	List Price of Actives	161,950	335,000	-51.7%
	Days on Market	12	N/A	N/A
	Percent of List	98.7%	N/A	N/A
	Percent of Original	98.7%	N/A	N/A

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THREE-YEAR COMPARISONS

SUMMARY >>

**BREAKDOWNS BY HOME TYPE
MARSHALL COUNTY
AS OF 8/8/2021**

July MLS Statistics By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		4	4	0	0	0	0	0	0	0
Change from prior year		N/A	N/A	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
Active Listings		2	2	0	1	1	0	1	1	0
Change from prior year		100.0%	100.0%	N/A	0.0%	0.0%	N/A	0.0%	0.0%	N/A
Months' Supply		2.0	2.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Change from prior year		-66.7%	-66.7%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
New Listings		1	1	0	0	0	0	1	1	0
Change from prior year		N/A	N/A	N/A	-100.0%	-100.0%	N/A	N/A	N/A	N/A
Contracts Written		1	1	0	0	0	0	0	0	0
Change from prior year		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Pending Contracts		3	3	0	0	0	0	0	0	0
Change from prior year		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Sales Volume (1,000s)		546	546	0	0	0	0	0	0	0
Change from prior year		N/A	N/A	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
Average	Sale Price	136,500	136,500	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	List Price of Actives	161,950	161,950	N/A	335,000	335,000	N/A	145,000	145,000	N/A
	Change from prior year	-51.7%	-51.7%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Days on Market	16	16	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Median	Sale Price	152,000	152,000	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	List Price of Actives	161,950	161,950	N/A	335,000	335,000	N/A	145,000	145,000	N/A
	Change from prior year	-51.7%	-51.7%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Days on Market	12	12	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Percent of List		94.1%	94.1%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Percent of Original		94.1%	94.1%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Change from prior year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

YEAR-TO-DATE STATISTICS

SUMMARY >>

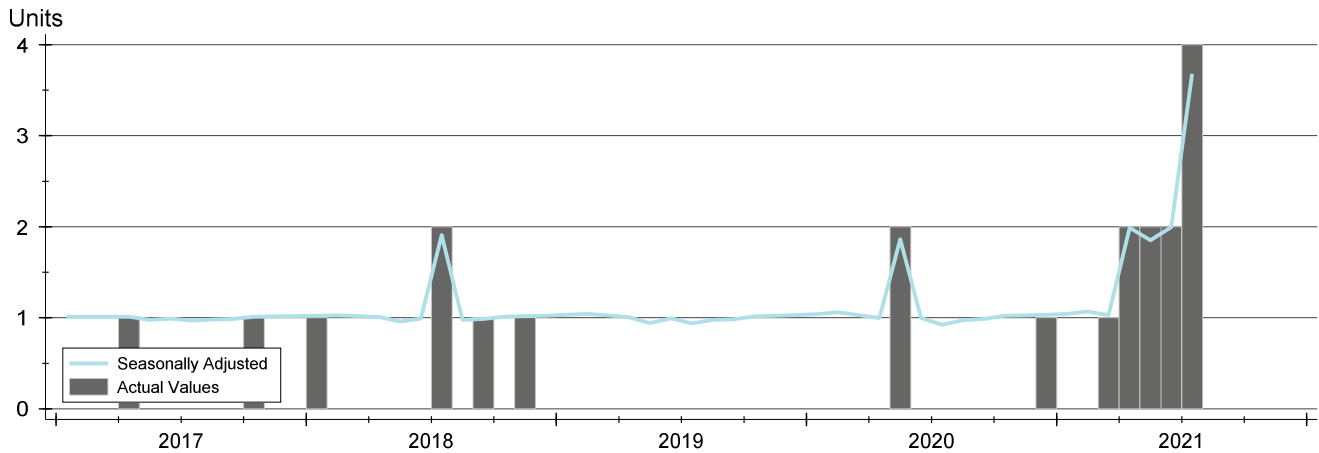
YTD BREAKDOWNS BY HOME TYPE MARSHALL COUNTY AS OF 8/8/2021

Year-to-Date Activity By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		11	11	0	2	2	0	0	0	0
Change from prior year		450.0%	450.0%	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
New Listings		15	15	0	2	2	0	1	1	0
Change from prior year		650.0%	650.0%	N/A	100.0%	100.0%	N/A	-50.0%	-50.0%	N/A
Contracts Written		14	14	0	2	2	0	0	0	0
Change from prior year		600.0%	600.0%	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
Sales Volume (1,000s)		1,322	1,322	0	147	147	0	0	0	0
Change from prior year		799.3%	799.3%	N/A	N/A	N/A	N/A	-100.0%	-100.0%	N/A
Average	Sale Price	120,182	120,182	N/A	73,500	73,500	N/A	N/A	N/A	N/A
	Change from prior year	63.5%	63.5%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A
	Days on Market	26	26	N/A	61	61	N/A	N/A	N/A	N/A
	Change from prior year	-58.1%	-58.1%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A
	Percent of List	92.7%	92.7%	N/A	92.6%	92.6%	N/A	N/A	N/A	N/A
Change from prior year	0.1%	0.1%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A	
Median	Sale Price	111,000	111,000	N/A	73,500	73,500	N/A	N/A	N/A	N/A
	Change from prior year	51.0%	51.0%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A
	Days on Market	12	12	N/A	61	61	N/A	N/A	N/A	N/A
	Change from prior year	-80.3%	-80.3%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A
	Percent of List	96.4%	96.4%	N/A	92.6%	92.6%	N/A	N/A	N/A	N/A
Change from prior year	4.1%	4.1%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A	
Percent of Original		96.4%	96.4%	N/A	89.1%	89.1%	N/A	N/A	N/A	N/A
	Change from prior year	8.2%	8.2%	N/A	N/A	N/A	N/A	0.0%	0.0%	N/A

CLOSED LISTINGS ANALYSIS

HISTORY >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**



SUMMARY >>

Summary Statistics for Closed Listings		July			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		4	0	N/A	11	2	450.0%
Volume (1,000s)		546	0	N/A	1,322	147	799.3%
Average	Sale Price	136,500	N/A	N/A	120,182	73,500	63.5%
	Days on Market	16	N/A	N/A	26	61	-58.1%
	Percent of List	94.1%	N/A	N/A	92.7%	92.6%	0.1%
	Percent of Original	94.1%	N/A	N/A	92.5%	89.1%	3.9%
Median	Sale Price	152,000	N/A	N/A	111,000	73,500	51.0%
	Days on Market	12	N/A	N/A	12	61	-80.3%
	Percent of List	98.7%	N/A	N/A	96.4%	92.6%	4.1%
	Percent of Original	98.7%	N/A	N/A	96.4%	89.1%	8.2%

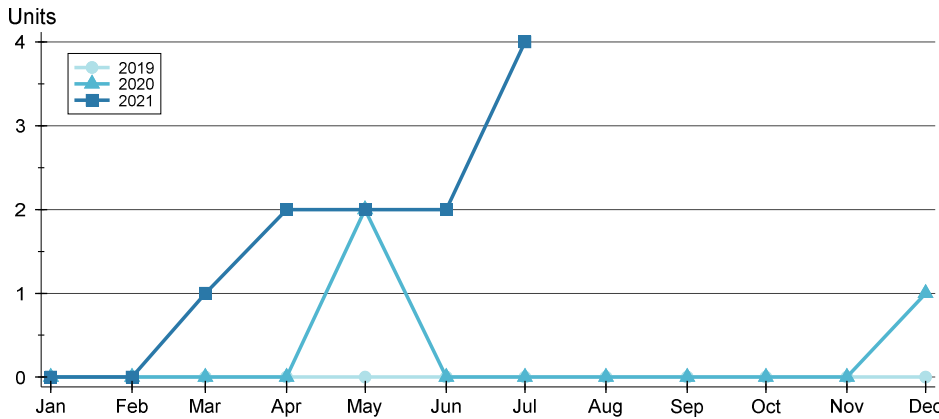
A total of 4 homes sold in Marshall County in July, up from 0 units in July 2020. Total sales volume rose to \$0.5 million compared to \$0.0 million in the previous year.

The median sale price in July was \$152,000. Average days on market for the same time period was 12 days.

CLOSED LISTINGS ANALYSIS

BY MONTH >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**



Month	2019	2020	2021
January	0	0	0
February	0	0	0
March	0	0	1
April	0	0	2
May	0	2	2
June	0	0	2
July	0	0	4
August	0	0	0
September	0	0	0
October	0	0	0
November	0	0	0
December	0	1	0

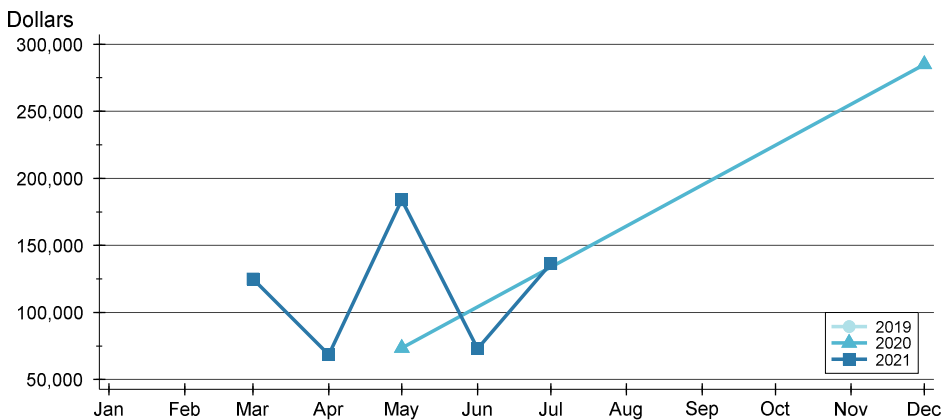
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	25.0%	35	35,000	35,000	37	37	77.8%	77.8%	77.8%	77.8%
\$50,000-\$99,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	25.0%	110	110,000	110,000	4	4	100.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	25.0%	194	194,000	194,000	3	3	97.5%	97.5%	97.5%	97.5%
\$200,000-\$249,999	1	25.0%	207	207,000	207,000	20	20	101.0%	101.0%	101.0%	101.0%
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	4	100.0%	546	136,500	152,000	16	12	94.1%	98.7%	94.1%	98.7%

CLOSED LISTINGS ANALYSIS

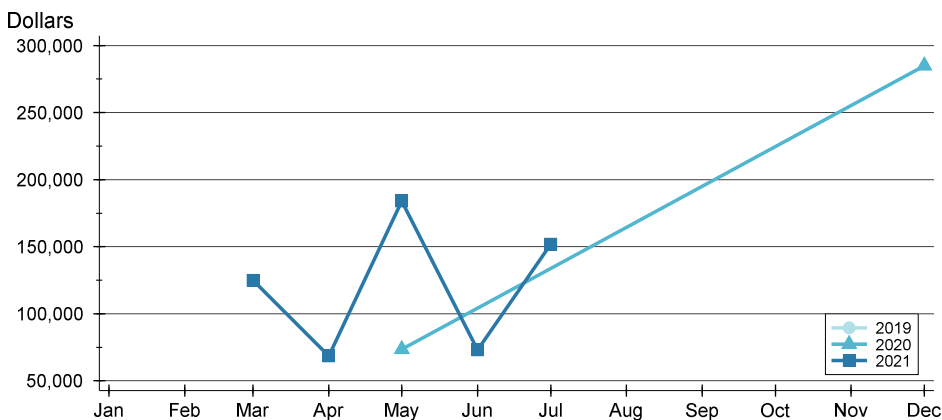
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	125,000
April	N/A	N/A	68,500
May	N/A	73,500	184,000
June	N/A	N/A	73,000
July	N/A	N/A	136,500
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	285,000	

MEDIAN PRICE >>

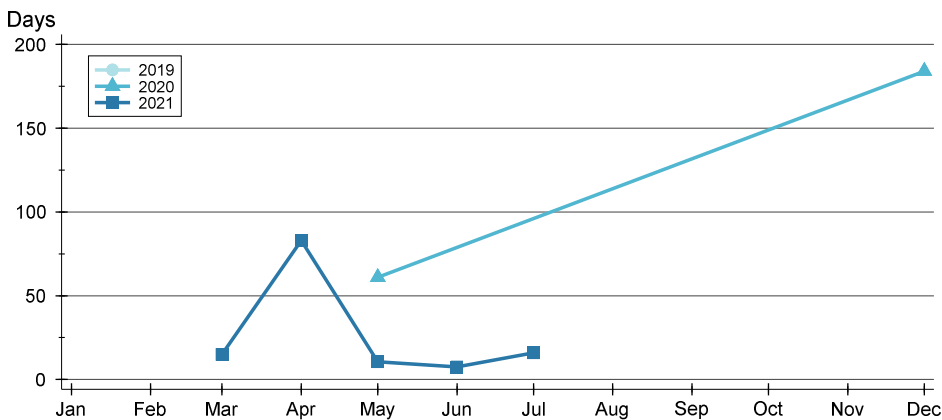


Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	125,000
April	N/A	N/A	68,500
May	N/A	73,500	184,000
June	N/A	N/A	73,000
July	N/A	N/A	152,000
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	285,000	

CLOSED LISTINGS ANALYSIS

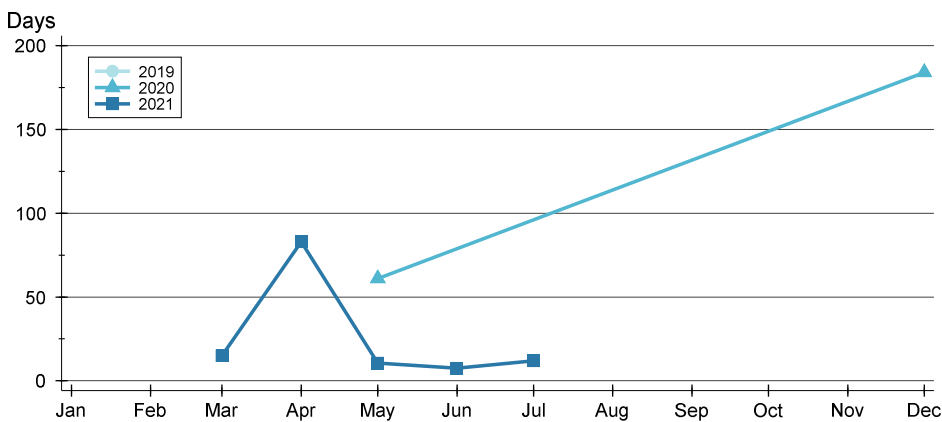
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	15
April	N/A	N/A	83
May	N/A	61	11
June	N/A	N/A	8
July	N/A	N/A	16
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	184	

MEDIAN DOM >>

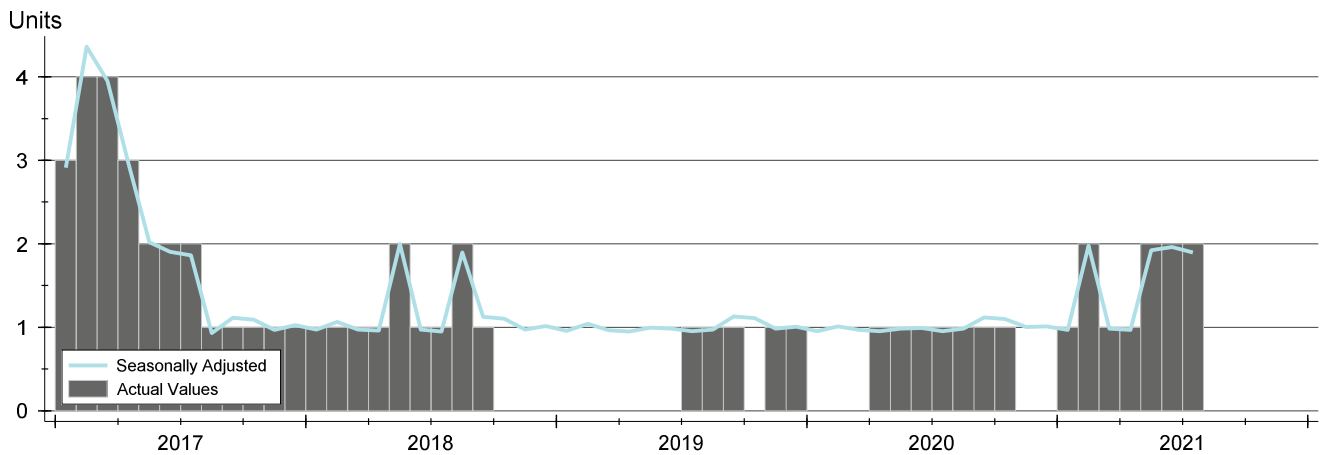


Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	15
April	N/A	N/A	83
May	N/A	61	11
June	N/A	N/A	8
July	N/A	N/A	12
August	N/A	N/A	
September	N/A	N/A	
October	N/A	N/A	
November	N/A	N/A	
December	N/A	184	

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**



SUMMARY >>

Summary Statistics for Active Listings		End of July		
		2021	2020	Change
Active Listings		2	1	100.0%
Months' Supply		2.0	6.0	-66.7%
Volume (1,000s)		324	335	-3.3%
Average	List Price	161,950	335,000	-51.7%
	Days on Market	61	99	-38.9%
	Percent of Original	97.9%	95.7%	2.3%
Median	List Price	161,950	335,000	-51.7%
	Days on Market	61	99	-38.9%
	Percent of Original	97.9%	95.7%	2.3%

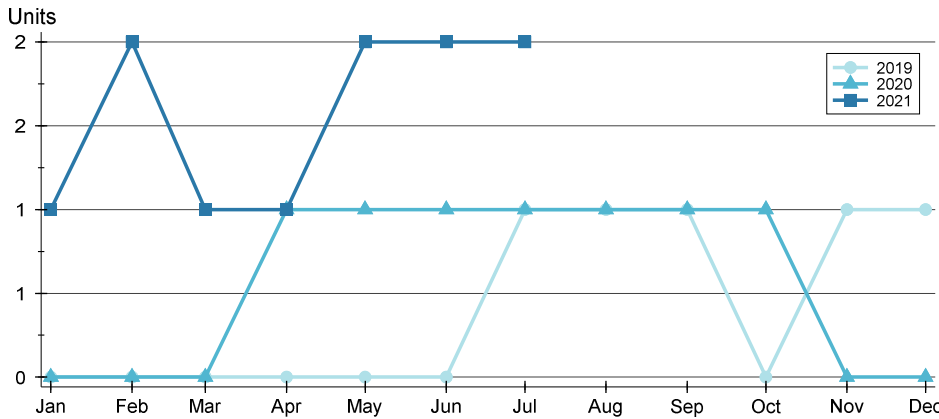
A total of 2 homes were available for sale in Marshall County at the end of July. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of July was \$161,950, down 51.7% from 2020. The typical time on market for active listings was 61 days, down from 99 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**



Month	2019	2020	2021
January	0	0	1
February	0	0	2
March	0	0	1
April	0	1	1
May	0	1	2
June	0	1	2
July	1	1	2
August	1	1	2
September	1	1	2
October	0	1	2
November	1	0	2
December	1	0	2

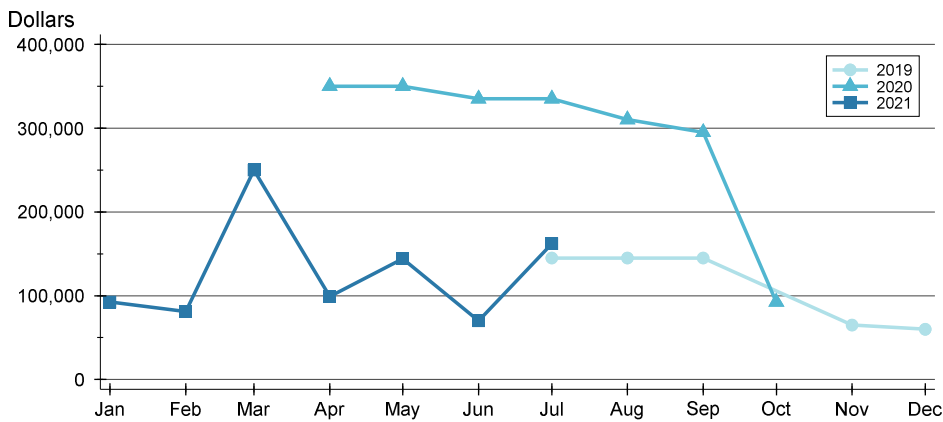
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	95	N/A	94,900	94,900	94	94	95.9%	95.9%
\$100,000-\$124,999	0	0.0%	0	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	50.0%	229	1.0	229,000	229,000	27	27	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	2	100.0%	324	0.5	161,950	161,950	61	61	97.9%	97.9%

ACTIVE LISTINGS ANALYSIS

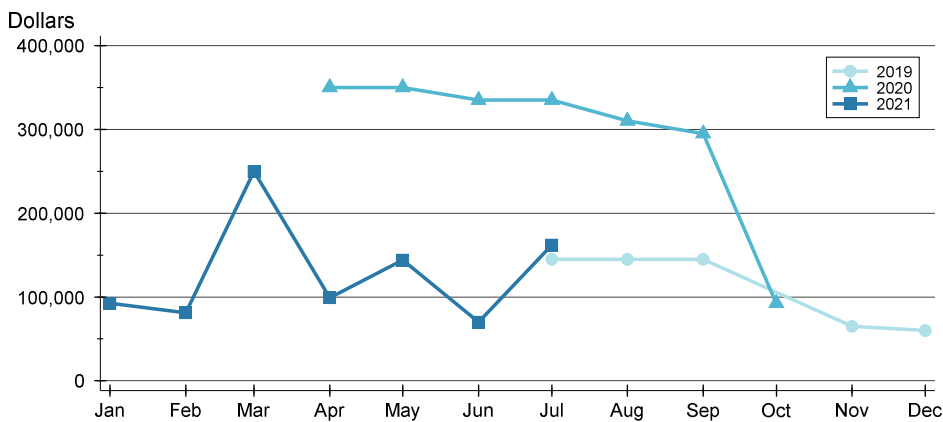
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	N/A	N/A	92,500
February	N/A	N/A	80,950
March	N/A	N/A	250,000
April	N/A	350,000	99,000
May	N/A	350,000	144,000
June	N/A	335,000	69,950
July	145,000	335,000	161,950
August	145,000	310,000	
September	145,000	295,000	
October	N/A	92,500	
November	64,900	N/A	
December	59,900	N/A	

MEDIAN PRICE >>

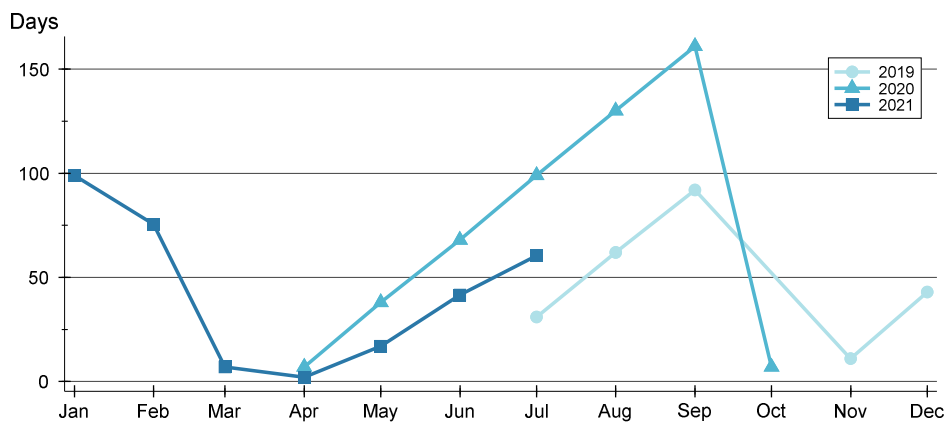


Month	2019	2020	2021
January	N/A	N/A	92,500
February	N/A	N/A	80,950
March	N/A	N/A	250,000
April	N/A	350,000	99,000
May	N/A	350,000	144,000
June	N/A	335,000	69,950
July	145,000	335,000	161,950
August	145,000	310,000	
September	145,000	295,000	
October	N/A	92,500	
November	64,900	N/A	
December	59,900	N/A	

ACTIVE LISTINGS ANALYSIS

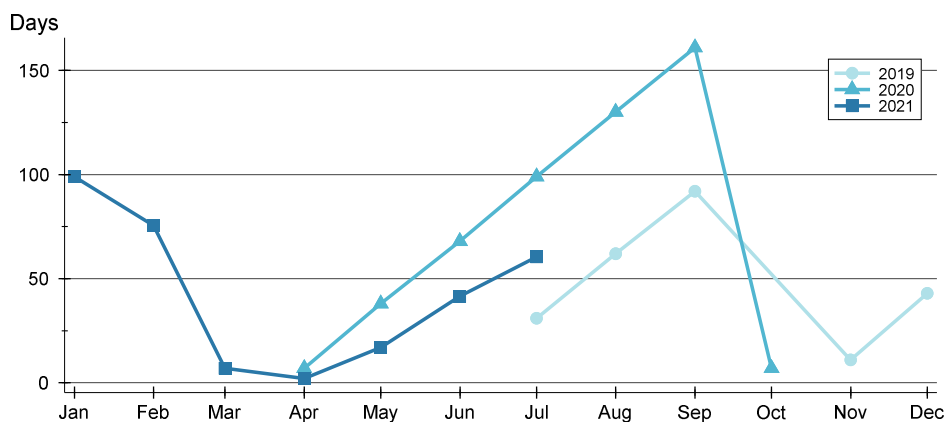
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	N/A	N/A	99
February	N/A	N/A	76
March	N/A	N/A	7
April	N/A	7	2
May	N/A	38	17
June	N/A	68	42
July	31	99	61
August	62	130	-
September	92	161	-
October	N/A	7	-
November	11	N/A	-
December	43	N/A	-

MEDIAN DOM >>

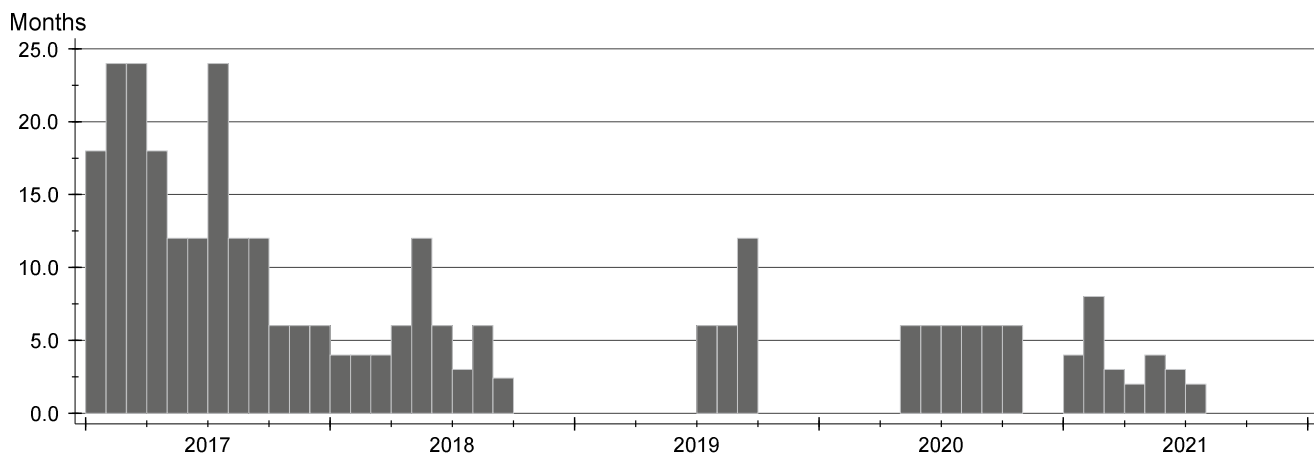


Month	2019	2020	2021
January	N/A	N/A	99
February	N/A	N/A	76
March	N/A	N/A	7
April	N/A	7	2
May	N/A	38	17
June	N/A	68	42
July	31	99	61
August	62	130	-
September	92	161	-
October	N/A	7	-
November	11	N/A	-
December	43	N/A	-

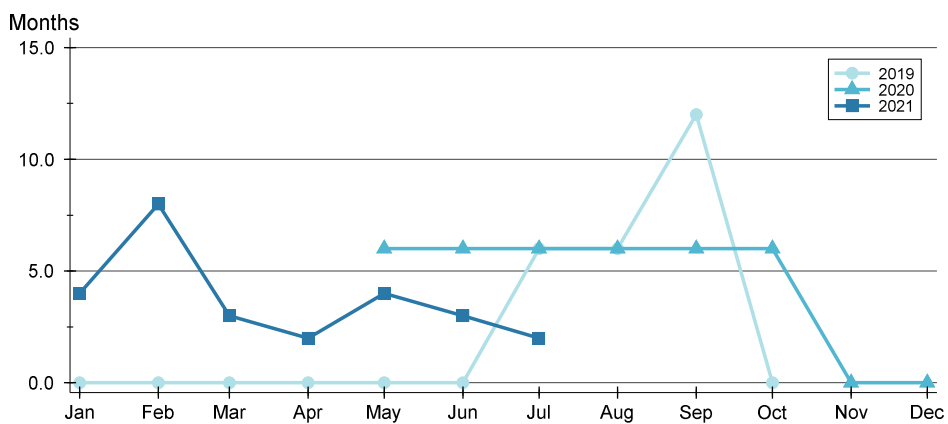
MONTHS' SUPPLY ANALYSIS

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**

HISTORY >>



BY MONTH >>

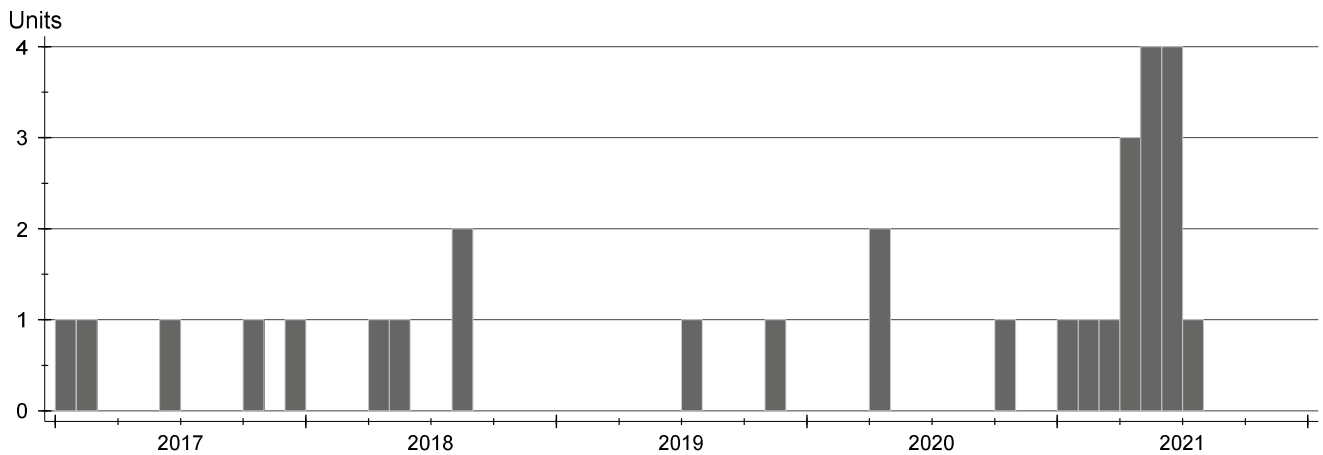


Month	2019	2020	2021
January	N/A	N/A	4.0
February	N/A	N/A	8.0
March	N/A	N/A	3.0
April	N/A	N/A	2.0
May	N/A	6.0	4.0
June	N/A	6.0	3.0
July	6.0	6.0	2.0
August	6.0	6.0	0
September	12.0	6.0	0
October	N/A	6.0	0
November	N/A	N/A	0
December	N/A	N/A	0

NEW LISTINGS ANALYSIS

HISTORY >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**



SUMMARY >>

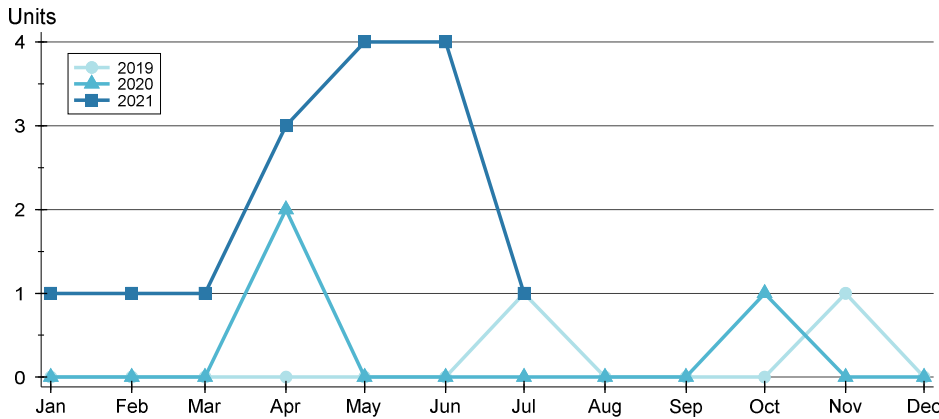
Summary Statistics for New Listings		July		
		2021	2020	Change
Current Month	New Listings	1	0	N/A
	Volume (1,000s)	229	N/A	N/A
	Average List Price	229,000	N/A	N/A
	Median List Price	229,000	N/A	N/A
YTD	New Listings	15	2	650.0%
	Volume (1,000s)	2,115	394	437.6%
	Average List Price	141,027	196,750	-28.3%
	Median List Price	124,500	196,750	-36.7%

A total of 1 new listings were added in Marshall County during July. Year-to-date Marshall County has seen 15 new listings.

NEW LISTINGS ANALYSIS

BY MONTH >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**



Month	2019	2020	2021
January	0	0	1
February	0	0	1
March	0	0	1
April	0	2	3
May	0	0	4
June	0	0	4
July	1	0	1
August	0	0	0
September	0	0	0
October	0	1	0
November	1	0	0
December	0	0	0

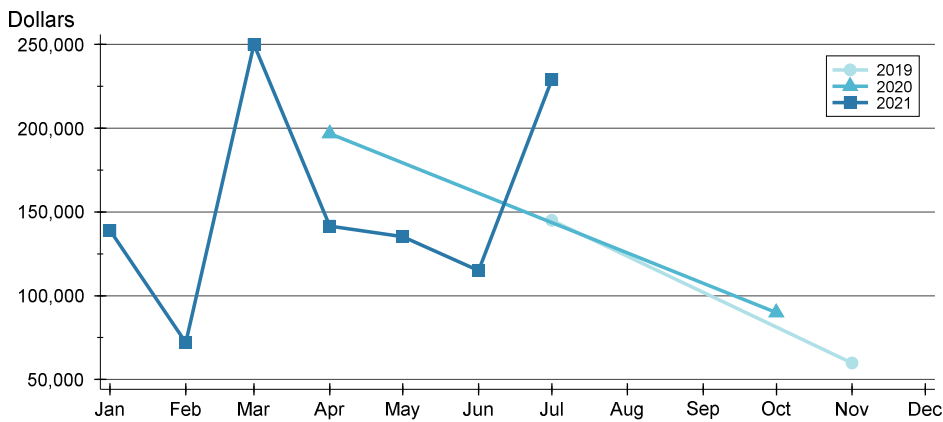
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A
\$100,000-\$124,999	0	0.0%	0	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	N/A	N/A
\$200,000-\$249,999	1	100.0%	229	229,000	229,000
\$250,000-\$299,999	0	0.0%	0	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A
All price ranges	1	100.0%	229	229,000	229,000

NEW LISTINGS ANALYSIS

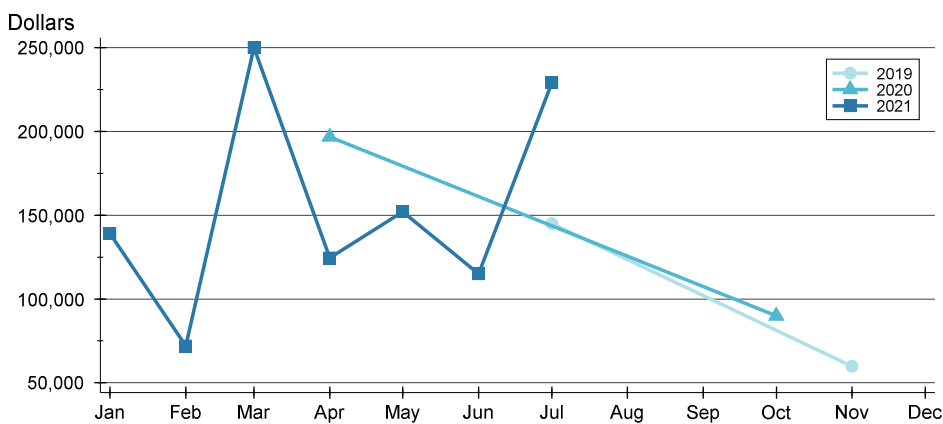
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	N/A	N/A	139,000
February	N/A	N/A	72,000
March	N/A	N/A	250,000
April	N/A	196,750	141,467
May	N/A	N/A	135,250
June	N/A	N/A	115,000
July	145,000	N/A	229,000
August	N/A	N/A	
September	N/A	N/A	
October	N/A	89,900	
November	59,900	N/A	
December	N/A	N/A	

MEDIAN PRICE >>

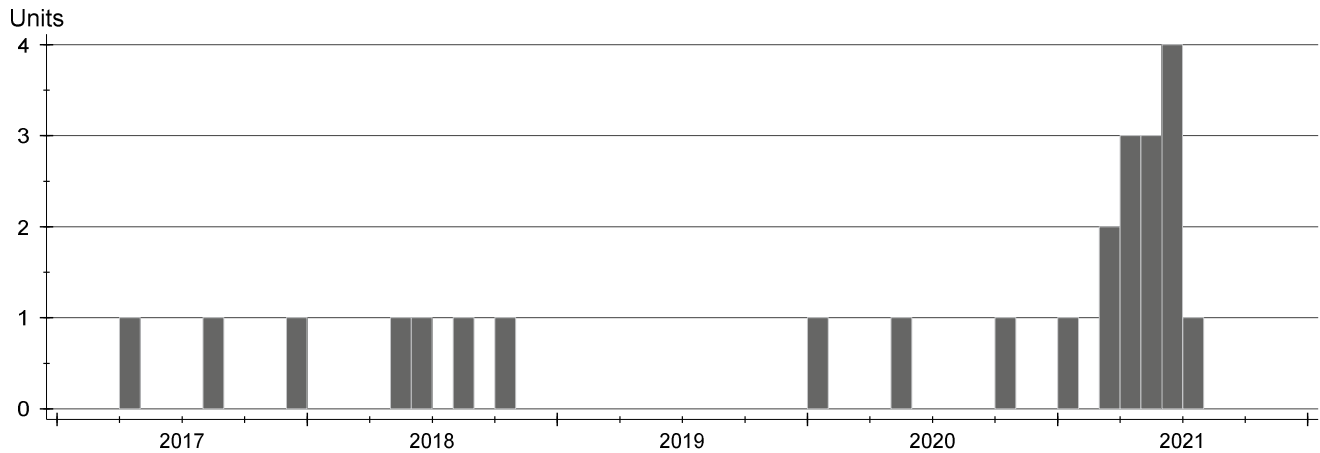


Month	2019	2020	2021
January	N/A	N/A	139,000
February	N/A	N/A	72,000
March	N/A	N/A	250,000
April	N/A	196,750	124,500
May	N/A	N/A	152,000
June	N/A	N/A	115,000
July	145,000	N/A	229,000
August	N/A	N/A	
September	N/A	N/A	
October	N/A	89,900	
November	59,900	N/A	
December	N/A	N/A	

CONTRACTS WRITTEN ANALYSIS

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for Contracts Written		July			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		1	0	N/A	14	2	600.0%
Volume (1,000s)		45	0	N/A	1,881	158	1087.8%
Average	Sale Price	45,000	0	N/A	134,386	79,200	69.7%
	Days on Market	37	0	N/A	22	61	-64.2%
	Percent of Original	77.8%	0.0%	N/A	94.1%	89.1%	5.7%
Median	Sale Price	45,000	0	N/A	122,250	79,200	54.4%
	Days on Market	37	0	N/A	11	61	-82.0%
	Percent of Original	77.8%	0.0%	N/A	97.0%	89.1%	8.9%

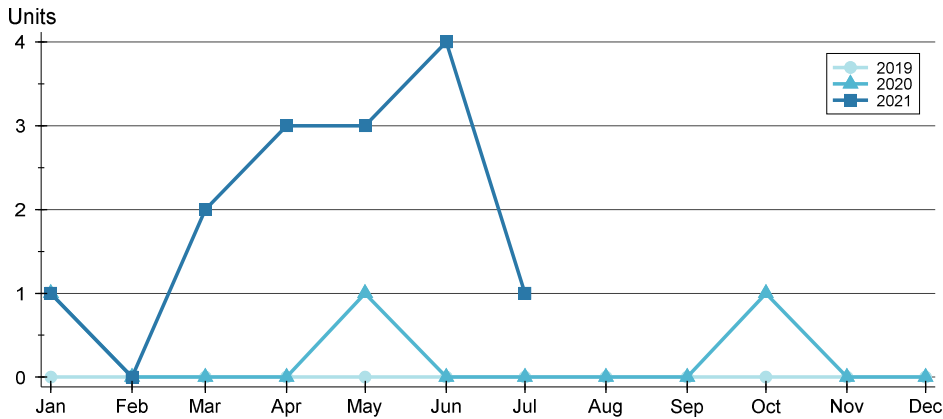
A total of 1 contract for sale was written in Marshall County during the month of July, up from 0 in 2020. The list price of this home was \$45,000.

Half of the homes that went under contract in July were on the market less than 37 days.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**



Month	2019	2020	2021
January	0	1	1
February	0	0	0
March	0	0	2
April	0	0	3
May	0	1	3
June	0	0	4
July	0	0	1
August	0	0	0
September	0	0	0
October	0	1	0
November	0	0	0
December	0	0	0

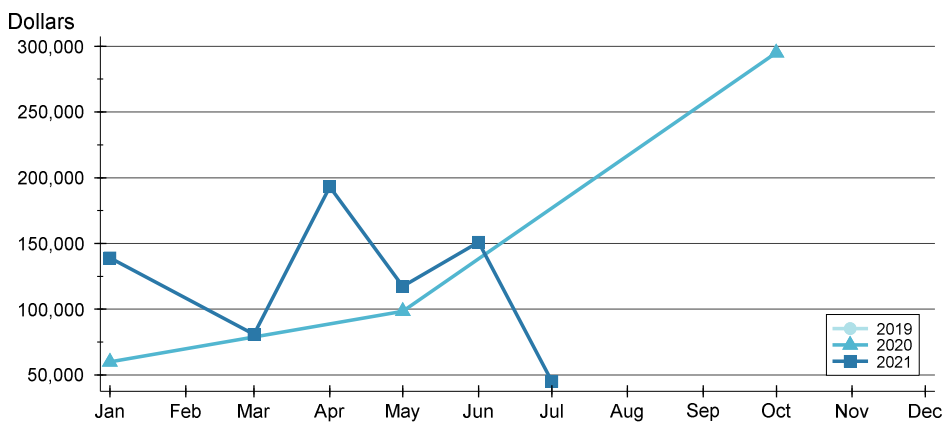
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	100.0%	45	45,000	45,000	37	37	77.8%	77.8%
\$50,000-\$99,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	1	100.0%	45	45,000	45,000	37	37	77.8%	77.8%

CONTRACTS WRITTEN ANALYSIS

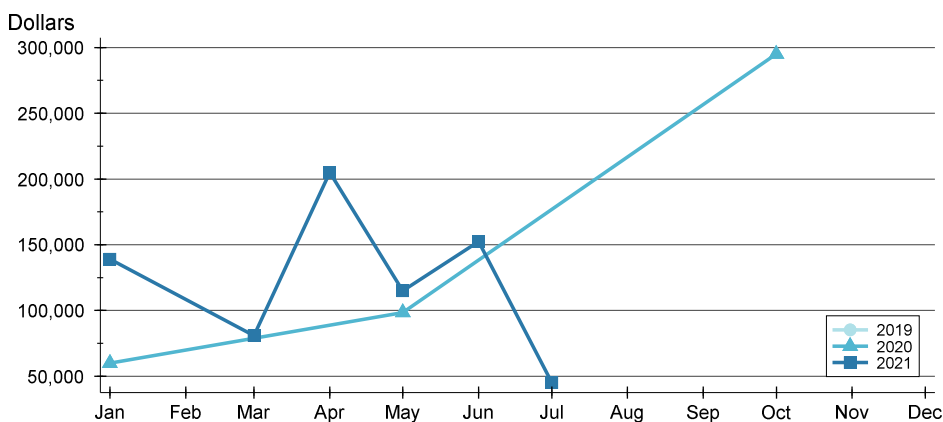
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	N/A	N/A
March	N/A	N/A	80,950
April	N/A	N/A	193,167
May	N/A	98,500	117,333
June	N/A	N/A	151,000
July	N/A	N/A	45,000
August	N/A	N/A	
September	N/A	N/A	
October	N/A	295,000	
November	N/A	N/A	
December	N/A	N/A	

MEDIAN PRICE >>

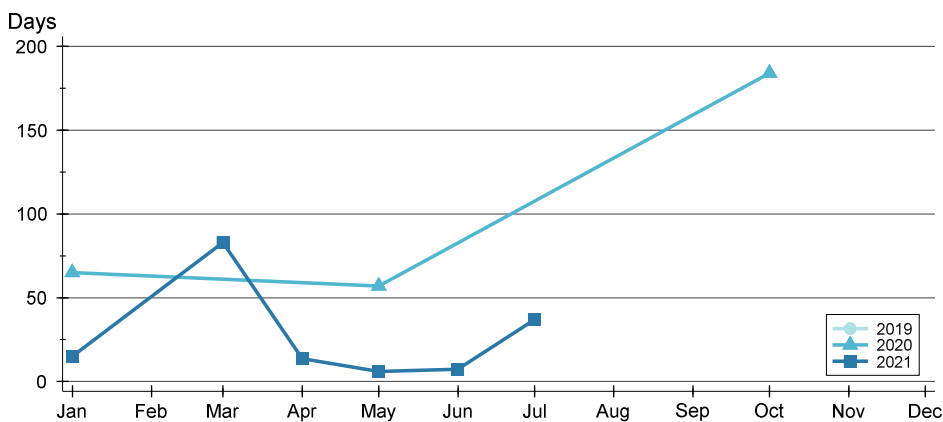


Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	N/A	N/A
March	N/A	N/A	80,950
April	N/A	N/A	205,000
May	N/A	98,500	115,000
June	N/A	N/A	152,500
July	N/A	N/A	45,000
August	N/A	N/A	
September	N/A	N/A	
October	N/A	295,000	
November	N/A	N/A	
December	N/A	N/A	

CONTRACTS WRITTEN ANALYSIS

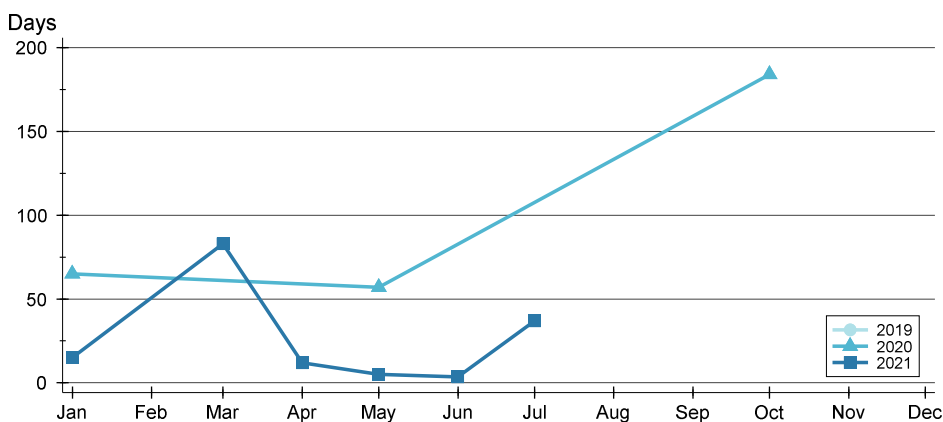
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	N/A	65	15
February	N/A	N/A	N/A
March	N/A	N/A	83
April	N/A	N/A	14
May	N/A	57	6
June	N/A	N/A	7
July	N/A	N/A	37
August	N/A	N/A	N/A
September	N/A	N/A	N/A
October	N/A	184	N/A
November	N/A	N/A	N/A
December	N/A	N/A	N/A

MEDIAN DOM >>

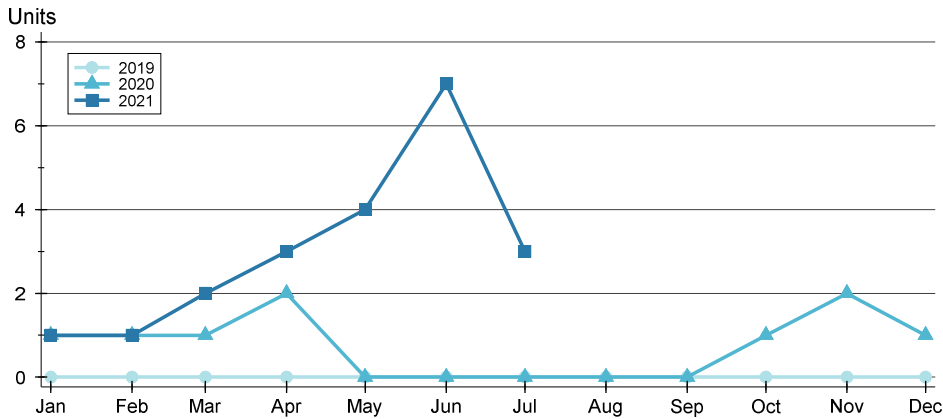


Month	2019	2020	2021
January	N/A	65	15
February	N/A	N/A	N/A
March	N/A	N/A	83
April	N/A	N/A	12
May	N/A	57	5
June	N/A	N/A	4
July	N/A	N/A	37
August	N/A	N/A	N/A
September	N/A	N/A	N/A
October	N/A	184	N/A
November	N/A	N/A	N/A
December	N/A	N/A	N/A

PENDING CONTRACTS ANALYSIS

BY MONTH >>

**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**



Month	2019	2020	2021
January	0	1	1
February	0	1	1
March	0	1	2
April	0	2	3
May	0	0	4
June	0	0	7
July	0	0	3
August	0	0	0
September	0	0	0
October	0	1	0
November	0	2	0
December	0	1	0

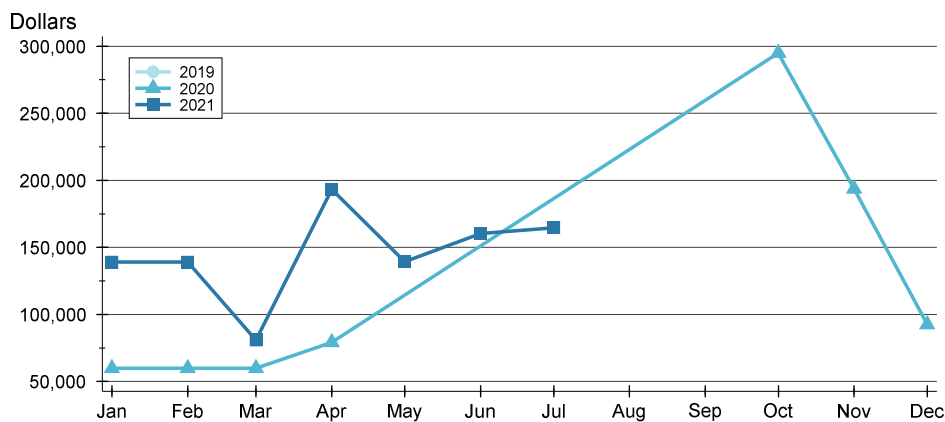
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	33.3%	120	120,000	120,000	3	3	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	66.7%	374	187,000	187,000	11	11	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	3	100.0%	494	164,667	185,000	8	3	100.0%	100.0%

PENDING CONTRACTS ANALYSIS

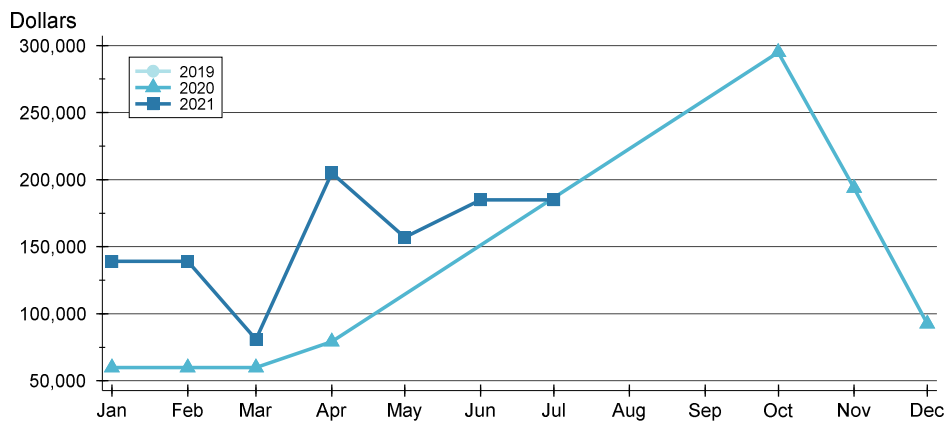
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	59,900	139,000
March	N/A	59,900	80,950
April	N/A	79,200	193,167
May	N/A	N/A	139,250
June	N/A	N/A	160,429
July	N/A	N/A	164,667
August	N/A	N/A	-
September	N/A	N/A	-
October	N/A	295,000	-
November	N/A	193,750	-
December	N/A	92,500	-

MEDIAN PRICE >>

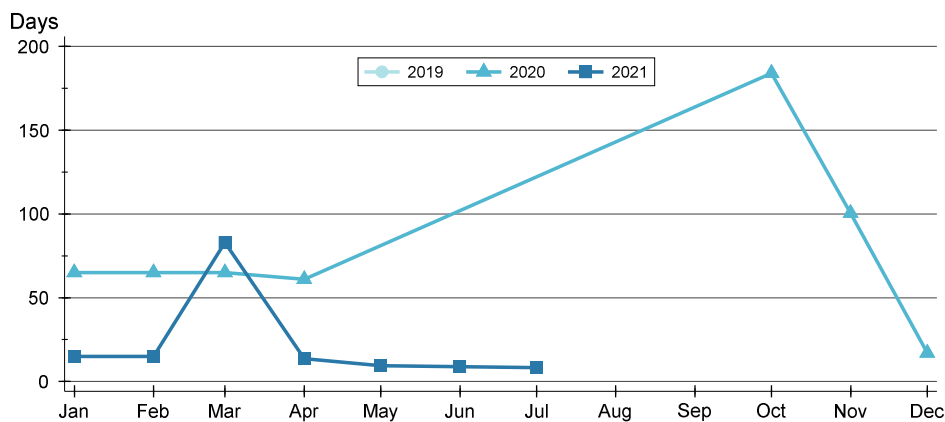


Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	59,900	139,000
March	N/A	59,900	80,950
April	N/A	79,200	205,000
May	N/A	N/A	157,000
June	N/A	N/A	185,000
July	N/A	N/A	185,000
August	N/A	N/A	-
September	N/A	N/A	-
October	N/A	295,000	-
November	N/A	193,750	-
December	N/A	92,500	-

PENDING CONTRACTS ANALYSIS

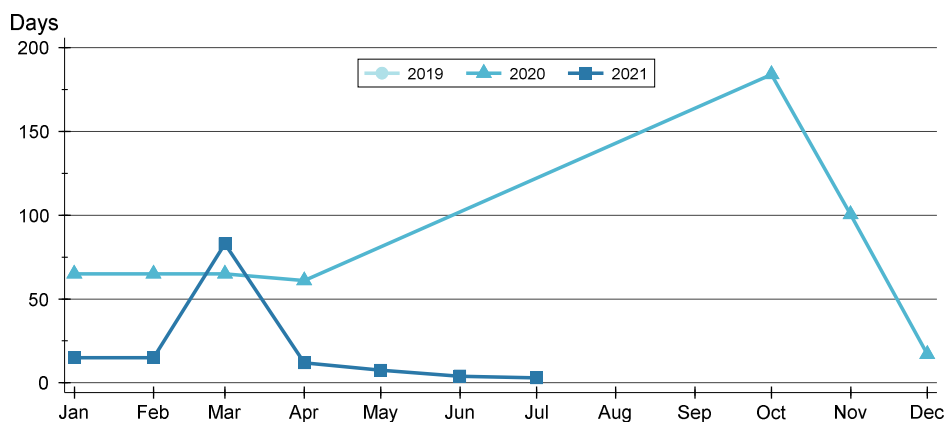
**MARSHALL COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	N/A	65	15
February	N/A	65	15
March	N/A	65	83
April	N/A	61	14
May	N/A	N/A	10
June	N/A	N/A	9
July	N/A	N/A	8
August	N/A	N/A	
September	N/A	N/A	
October	N/A	184	
November	N/A	101	
December	N/A	17	

MEDIAN DOM >>



Month	2019	2020	2021
January	N/A	65	15
February	N/A	65	15
March	N/A	65	83
April	N/A	61	12
May	N/A	N/A	8
June	N/A	N/A	4
July	N/A	N/A	3
August	N/A	N/A	
September	N/A	N/A	
October	N/A	184	
November	N/A	101	
December	N/A	17	