

## MARKET OVERVIEW >>

### Wabaunsee Home Sales Fell in July

Total home sales in Wabaunsee County fell last month to 2 units, compared to 5 units in July 2020. Total sales volume was \$0.3 million, down from a year earlier.

The median sale price in July was \$158,950, up from \$137,500 a year earlier. Homes that sold in July were typically on the market for 6 days and sold for 95.4% of their list prices.

### Wabaunsee Active Listings Down at End of July

The total number of active listings in Wabaunsee County at the end of July was 8 units, down from 12 at the same point in 2020. This represents a 3.6 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$127,250.

There were 4 contracts written in July 2021 and 2020, showing no change over the year. At the end of the month, there were 7 contracts pending, the same amount as the end of July 2020.

Wabaunsee County				
Current Month		July		
Summary Statistics		2021	2020	Change
Home Sales		2	5	-60.0%
Active Listings		8	12	-33.3%
Months' Supply		3.6	5.3	-33.3%
New Listings		5	5	0.0%
Contracts Written		4	4	0.0%
Pending Contracts		7	7	0.0%
Sales Volume (1,000s)		318	894	-64.4%
Average	Sale Price	158,950	178,700	-11.1%
	List Price of Actives	154,812	113,658	36.2%
	Days on Market	6	27	-78.1%
	Percent of List	95.4%	99.5%	-4.1%
	Percent of Original	95.4%	92.3%	3.3%
Median	Sale Price	158,950	137,500	15.6%
	List Price of Actives	127,250	111,800	13.8%
	Days on Market	6	30	-80.0%
	Percent of List	95.4%	100.0%	-4.6%
	Percent of Original	95.4%	100.0%	-4.6%

## REPORT CONTENTS >>

### Your Association Working for You!

The Flint Hills MLS statistical reports are one of the many benefits you receive from being a member of the Flint Hills Association of REALTORS®. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

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## THREE-YEAR COMPARISONS

### SUMMARY >>

**BREAKDOWNS BY HOME TYPE  
WABAUNSEE COUNTY  
AS OF 8/8/2021**

July MLS Statistics By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>2</b>	<b>2</b>	<b>0</b>	5	5	0	1	1	0
Change from prior year		-60.0%	-60.0%	N/A	400.0%	400.0%	N/A	-66.7%	-66.7%	N/A
Active Listings		<b>8</b>	<b>8</b>	<b>0</b>	12	12	0	16	16	0
Change from prior year		-33.3%	-33.3%	N/A	-25.0%	-25.0%	N/A	-20.0%	-20.0%	N/A
Months' Supply		<b>3.6</b>	<b>3.6</b>	<b>N/A</b>	5.3	5.3	<b>N/A</b>	7.1	7.1	<b>N/A</b>
Change from prior year		-33.3%	-33.3%	N/A	-25.0%	-25.0%	N/A	-5.2%	-5.2%	N/A
New Listings		<b>5</b>	<b>5</b>	<b>0</b>	5	5	0	6	6	0
Change from prior year		0.0%	0.0%	N/A	-16.7%	-16.7%	N/A	0.0%	0.0%	N/A
Contracts Written		<b>4</b>	<b>4</b>	<b>0</b>	4	4	0	1	1	0
Change from prior year		0.0%	0.0%	N/A	300.0%	300.0%	N/A	-80.0%	-80.0%	N/A
Pending Contracts		<b>7</b>	<b>7</b>	<b>0</b>	7	7	0	3	3	0
Change from prior year		0.0%	0.0%	N/A	133.3%	133.3%	N/A	-50.0%	-50.0%	N/A
Sales Volume (1,000s)		<b>318</b>	<b>318</b>	<b>0</b>	894	894	0	130	130	0
Change from prior year		-64.4%	-64.4%	N/A	587.3%	587.3%	N/A	-85.2%	-85.2%	N/A
Average	Sale Price	<b>158,950</b>	<b>158,950</b>	<b>N/A</b>	178,700	178,700	N/A	130,000	130,000	N/A
	Change from prior year	-11.1%	-11.1%	N/A	37.5%	37.5%	N/A	-55.6%	-55.6%	N/A
	List Price of Actives	<b>154,812</b>	<b>154,812</b>	<b>N/A</b>	113,658	113,658	N/A	173,369	173,369	N/A
	Change from prior year	36.2%	36.2%	N/A	-34.4%	-34.4%	N/A	-3.9%	-3.9%	N/A
	Days on Market	<b>6</b>	<b>6</b>	<b>N/A</b>	27	27	N/A	138	138	N/A
	Change from prior year	-78.1%	-78.1%	N/A	-80.1%	-80.1%	N/A	211.3%	211.3%	N/A
	Percent of List	<b>95.4%</b>	<b>95.4%</b>	<b>N/A</b>	99.5%	99.5%	N/A	100.0%	100.0%	N/A
Change from prior year	-4.1%	-4.1%	N/A	-0.5%	-0.5%	N/A	6.2%	6.2%	N/A	
Median	Sale Price	<b>158,950</b>	<b>158,950</b>	<b>N/A</b>	137,500	137,500	N/A	130,000	130,000	N/A
	Change from prior year	15.6%	15.6%	N/A	5.8%	5.8%	N/A	-59.5%	-59.5%	N/A
	List Price of Actives	<b>127,250</b>	<b>127,250</b>	<b>N/A</b>	111,800	111,800	N/A	110,750	110,750	N/A
	Change from prior year	13.8%	13.8%	N/A	0.9%	0.9%	N/A	-21.1%	-21.1%	N/A
	Days on Market	<b>6</b>	<b>6</b>	<b>N/A</b>	30	30	N/A	138	138	N/A
	Change from prior year	-80.0%	-80.0%	N/A	-78.3%	-78.3%	N/A	193.6%	193.6%	N/A
	Percent of List	<b>95.4%</b>	<b>95.4%</b>	<b>N/A</b>	100.0%	100.0%	N/A	100.0%	100.0%	N/A
Change from prior year	-4.6%	-4.6%	N/A	0.0%	0.0%	N/A	7.8%	7.8%	N/A	
Percent of Original		<b>95.4%</b>	<b>95.4%</b>	<b>N/A</b>	100.0%	100.0%	N/A	96.3%	96.3%	N/A
	Change from prior year	-4.6%	-4.6%	N/A	3.8%	3.8%	N/A	3.8%	3.8%	N/A

## YEAR-TO-DATE STATISTICS

### SUMMARY >>

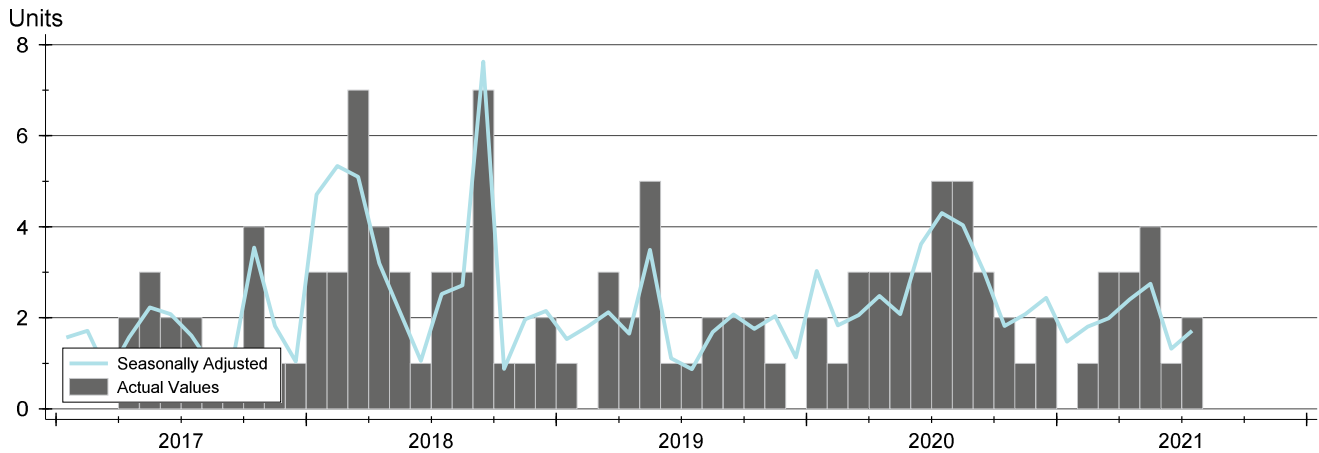
### YTD BREAKDOWNS BY HOME TYPE WABAUNSEE COUNTY AS OF 8/8/2021

Year-to-Date Activity By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>14</b>	<b>14</b>	<b>0</b>	20	20	0	13	13	0
Change from prior year		-30.0%	-30.0%	N/A	53.8%	53.8%	N/A	-45.8%	-45.8%	N/A
New Listings		<b>22</b>	<b>22</b>	<b>0</b>	25	25	0	20	20	0
Change from prior year		-12.0%	-12.0%	N/A	25.0%	25.0%	N/A	-31.0%	-31.0%	N/A
Contracts Written		<b>19</b>	<b>19</b>	<b>0</b>	24	24	0	13	13	0
Change from prior year		-20.8%	-20.8%	N/A	84.6%	84.6%	N/A	-51.9%	-51.9%	N/A
Sales Volume (1,000s)		<b>3,302</b>	<b>3,302</b>	<b>0</b>	2,928	2,928	0	1,909	1,909	0
Change from prior year		12.8%	12.8%	N/A	53.4%	53.4%	N/A	-54.1%	-54.1%	N/A
Average	Sale Price	<b>235,871</b>	<b>235,871</b>	<b>N/A</b>	146,395	146,395	N/A	146,838	146,838	N/A
	Change from prior year	61.1%	61.1%	N/A	-0.3%	-0.3%	N/A	-15.3%	-15.3%	N/A
	Days on Market	<b>28</b>	<b>28</b>	<b>N/A</b>	64	64	N/A	123	123	N/A
	Change from prior year	-57.0%	-57.0%	N/A	-47.9%	-47.9%	N/A	50.9%	50.9%	N/A
	Percent of List	<b>94.7%</b>	<b>94.7%</b>	<b>N/A</b>	94.9%	94.9%	N/A	98.5%	98.5%	N/A
Change from prior year	-0.2%	-0.2%	N/A	-3.6%	-3.6%	N/A	4.6%	4.6%	N/A	
Median	Sale Price	<b>136,500</b>	<b>136,500</b>	<b>N/A</b>	133,250	133,250	N/A	132,000	132,000	N/A
	Change from prior year	2.4%	2.4%	N/A	0.9%	0.9%	N/A	-9.9%	-9.9%	N/A
	Days on Market	<b>15</b>	<b>15</b>	<b>N/A</b>	41	41	N/A	34	34	N/A
	Change from prior year	-64.6%	-64.6%	N/A	20.6%	20.6%	N/A	-30.6%	-30.6%	N/A
	Percent of List	<b>96.3%</b>	<b>96.3%</b>	<b>N/A</b>	97.6%	97.6%	N/A	100.0%	100.0%	N/A
Change from prior year	-1.4%	-1.4%	N/A	-2.4%	-2.4%	N/A	5.3%	5.3%	N/A	
Percent of Original		<b>95.5%</b>	<b>95.5%</b>	<b>N/A</b>	91.7%	91.7%	N/A	96.3%	96.3%	N/A
	Change from prior year	4.1%	4.1%	N/A	-4.7%	-4.7%	N/A	2.9%	2.9%	N/A

# CLOSED LISTINGS ANALYSIS

## HISTORY >>

**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



## SUMMARY >>

Summary Statistics for Closed Listings		July			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		2	5	-60.0%	14	20	-30.0%
Volume (1,000s)		318	894	-64.4%	3,302	2,928	12.8%
Average	Sale Price	158,950	178,700	-11.1%	235,871	146,395	61.1%
	Days on Market	6	27	-78.1%	28	64	-57.0%
	Percent of List	95.4%	99.5%	-4.1%	94.7%	94.9%	-0.2%
	Percent of Original	95.4%	92.3%	3.3%	93.9%	87.9%	6.8%
Median	Sale Price	158,950	137,500	15.6%	136,500	133,250	2.4%
	Days on Market	6	30	-80.0%	15	41	-64.6%
	Percent of List	95.4%	100.0%	-4.6%	96.3%	97.6%	-1.4%
	Percent of Original	95.4%	100.0%	-4.6%	95.5%	91.7%	4.1%

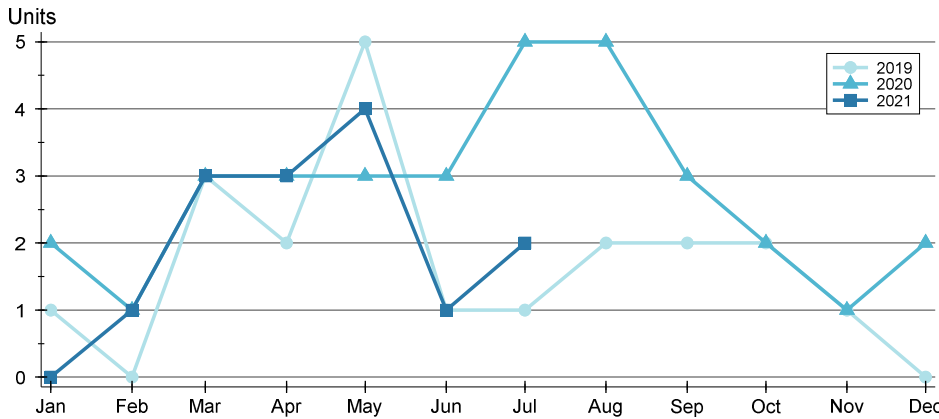
A total of 2 homes sold in Wabaunsee County in July, down from 5 units in July 2020. Total sales volume fell to \$0.3 million compared to \$0.9 million in the previous year.

The median sales price in July was \$158,950, up 15.6% compared to the prior year. Median days on market was 6 days, the same as June, and down from 30 in July 2020.

**CLOSED LISTINGS ANALYSIS**

**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**BY MONTH** >>



Month	2019	2020	2021
January	1	2	0
February	0	1	1
March	3	3	3
April	2	3	3
May	5	3	4
June	1	3	1
July	1	5	2
August	2	5	2
September	2	3	2
October	2	2	2
November	1	1	1
December	0	2	0

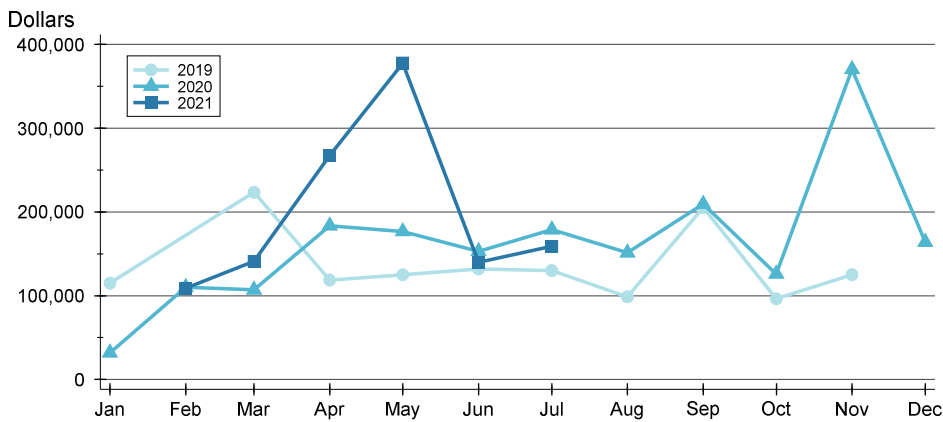
**BY PRICE RANGE** >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	50.0%	108	107,900	107,900	12	12	93.1%	93.1%	93.1%	93.1%
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	50.0%	210	210,000	210,000	0	0	97.7%	97.7%	97.7%	97.7%
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	2	100.0%	318	158,950	158,950	6	6	95.4%	95.4%	95.4%	95.4%

# CLOSED LISTINGS ANALYSIS

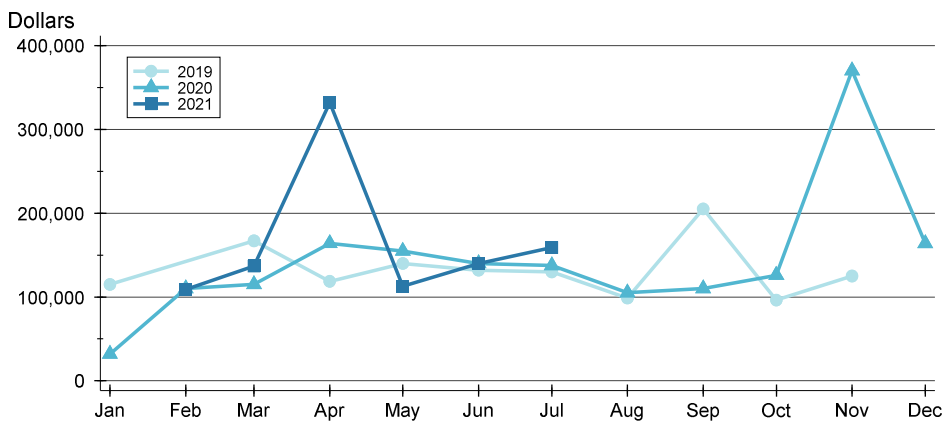
**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	115,000	32,000	N/A
February	N/A	110,000	109,000
March	223,367	107,000	141,000
April	118,700	183,500	267,333
May	124,880	176,633	377,575
June	132,000	153,000	140,000
July	130,000	178,700	158,950
August	98,750	151,300	
September	205,000	209,367	
October	96,250	125,950	
November	125,000	370,000	
December	N/A	163,950	

## MEDIAN PRICE >>

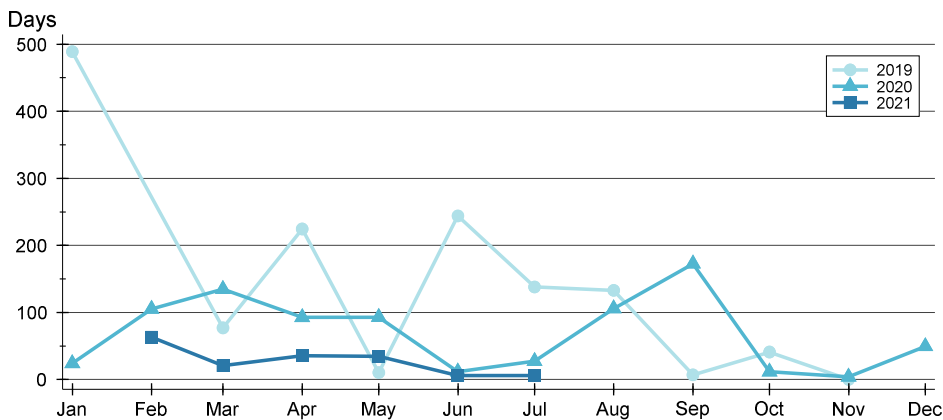


Month	2019	2020	2021
January	115,000	32,000	N/A
February	N/A	110,000	109,000
March	167,000	115,000	137,000
April	118,700	164,000	332,000
May	140,000	154,900	112,650
June	132,000	140,000	140,000
July	130,000	137,500	158,950
August	98,750	105,000	
September	205,000	110,000	
October	96,250	125,950	
November	125,000	370,000	
December	N/A	163,950	

**CLOSED LISTINGS ANALYSIS**

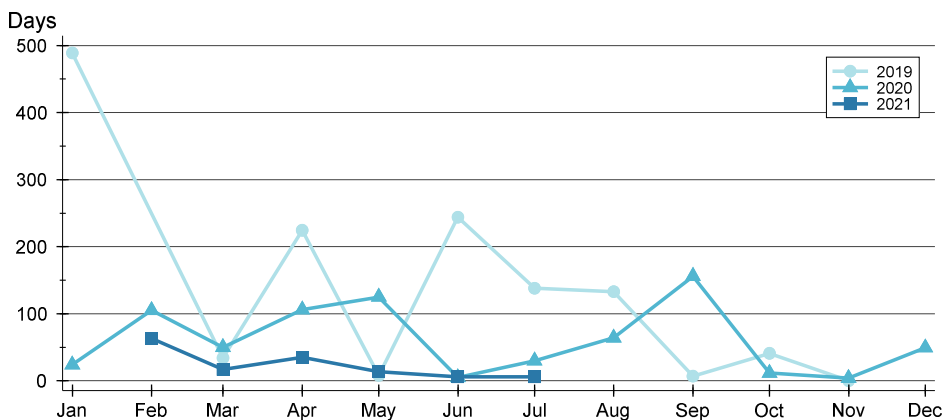
**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE DOM** >>



Month	2019	2020	2021
January	489	24	N/A
February	N/A	105	63
March	77	135	21
April	225	93	35
May	10	93	35
June	244	12	6
July	138	27	6
August	133	106	N/A
September	7	173	N/A
October	41	12	N/A
November	N/A	4	N/A
December	N/A	50	N/A

**MEDIAN DOM** >>

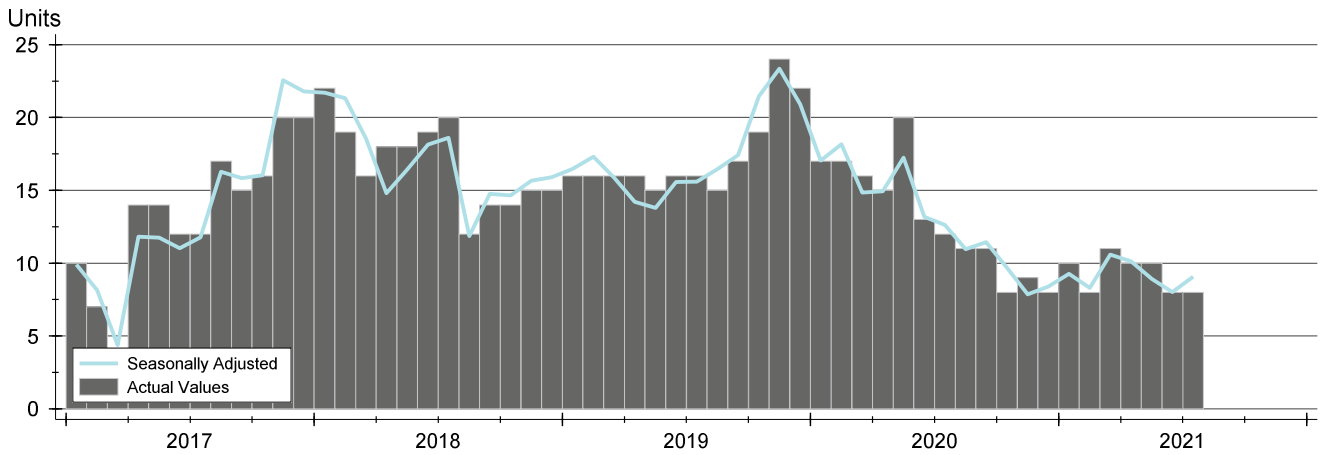


Month	2019	2020	2021
January	489	24	N/A
February	N/A	105	63
March	34	50	17
April	225	106	35
May	8	125	14
June	244	5	6
July	138	30	6
August	133	64	N/A
September	7	156	N/A
October	41	12	N/A
November	N/A	4	N/A
December	N/A	50	N/A

# ACTIVE LISTINGS ANALYSIS

**HISTORY** >>

**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



**SUMMARY** >>

Summary Statistics for Active Listings		End of July		
		2021	2020	Change
Active Listings		<b>8</b>	12	-33.3%
Months' Supply		<b>3.6</b>	5.3	-33.3%
Volume (1,000s)		<b>1,238</b>	1,364	-9.2%
Average	List Price	<b>154,812</b>	113,658	36.2%
	Days on Market	<b>128</b>	104	22.1%
	Percent of Original	<b>98.5%</b>	98.3%	0.2%
Median	List Price	<b>127,250</b>	111,800	13.8%
	Days on Market	<b>92</b>	87	5.8%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 8 homes were available for sale in Wabaunsee County at the end of July. This represents a 3.6 months' supply of active listings.

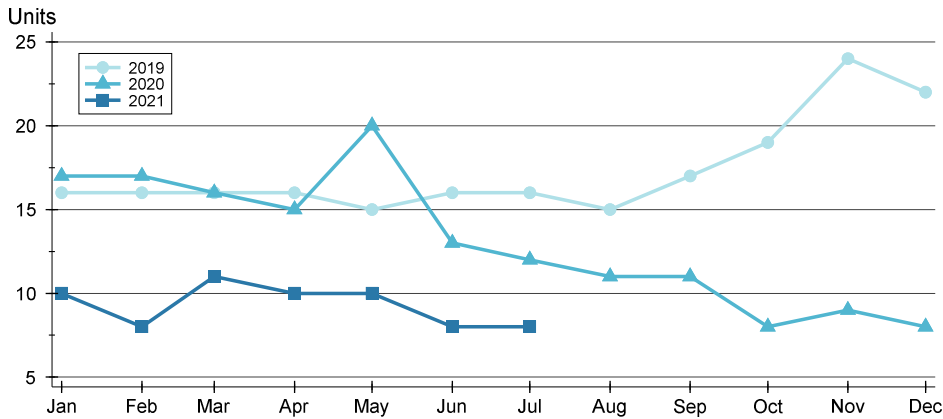
The median list price of homes on the market at the end of July was \$127,250, up 13.8% from 2020. The typical time on market for active listings was 92 days, up from 87 days a year earlier.



# ACTIVE LISTINGS ANALYSIS

**BY MONTH** >>

**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



Month	2019	2020	2021
January	16	17	10
February	16	17	8
March	16	16	11
April	16	15	10
May	15	20	10
June	16	13	8
July	16	12	8
August	15	11	
September	17	11	
October	19	8	
November	24	9	
December	22	8	

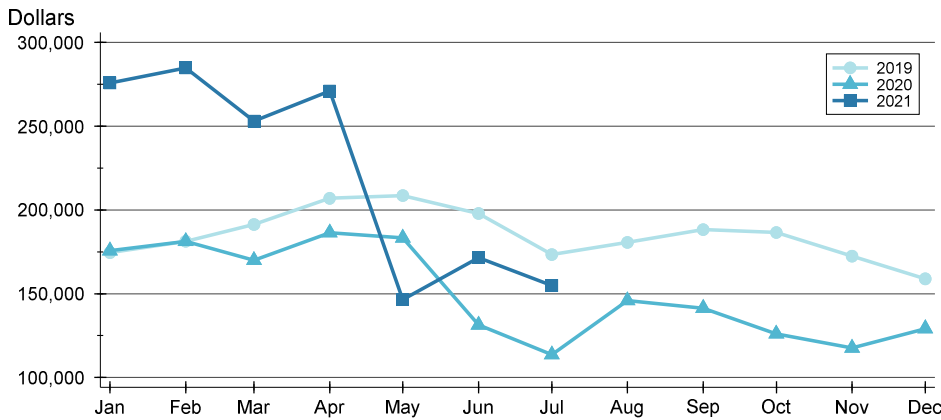
**BY PRICE RANGE** >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	12.5%	49	N/A	49,000	49,000	307	307	92.5%	92.5%
\$50,000-\$99,999	3	37.5%	237	N/A	79,000	80,000	141	113	98.5%	100.0%
\$100,000-\$124,999	0	0.0%	0	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	25.0%	328	N/A	163,750	163,750	100	100	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	12.5%	275	N/A	275,000	275,000	31	31	100.0%	100.0%
\$300,000-\$399,999	1	12.5%	350	N/A	349,995	349,995	60	60	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	8	100.0%	1,238	4.0	154,812	127,250	128	92	98.5%	100.0%

# ACTIVE LISTINGS ANALYSIS

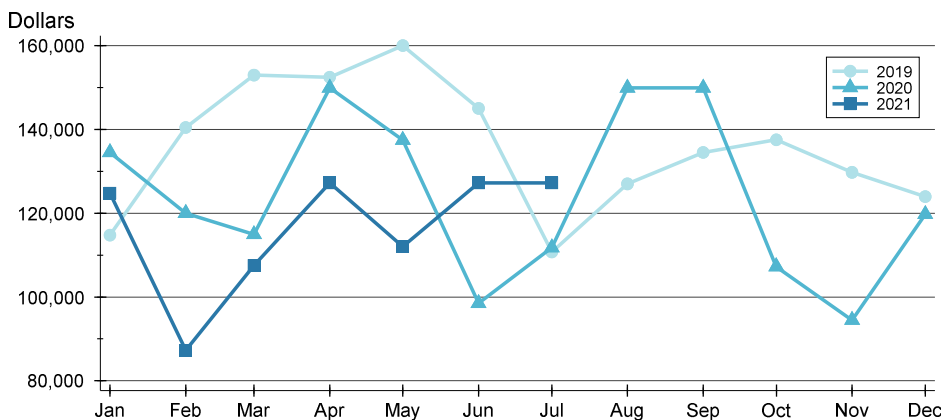
**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	174,538	175,676	275,788
February	181,256	181,241	284,747
March	191,300	169,975	252,952
April	206,888	186,413	270,898
May	208,553	183,285	146,500
June	197,844	131,377	171,562
July	173,369	113,658	154,812
August	180,593	145,936	145,936
September	188,206	141,391	141,391
October	186,484	126,063	141,391
November	172,390	117,611	141,391
December	158,886	129,188	141,391

**MEDIAN PRICE** >>

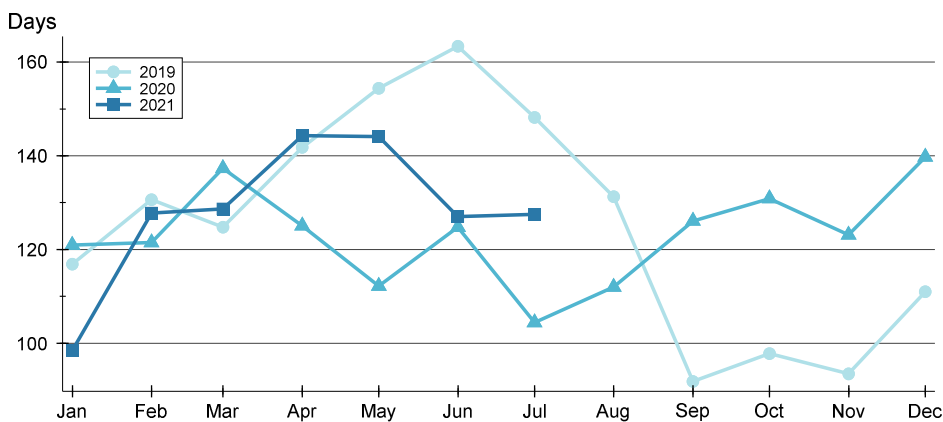


Month	2019	2020	2021
January	114,750	134,500	124,750
February	140,450	119,999	87,250
March	152,950	114,950	107,500
April	152,450	149,900	127,250
May	160,000	137,450	112,000
June	145,000	98,500	127,250
July	110,750	111,800	127,250
August	127,000	149,900	149,900
September	134,500	149,900	149,900
October	137,500	107,250	107,250
November	129,750	94,500	94,500
December	123,950	119,750	119,750

**ACTIVE LISTINGS ANALYSIS**

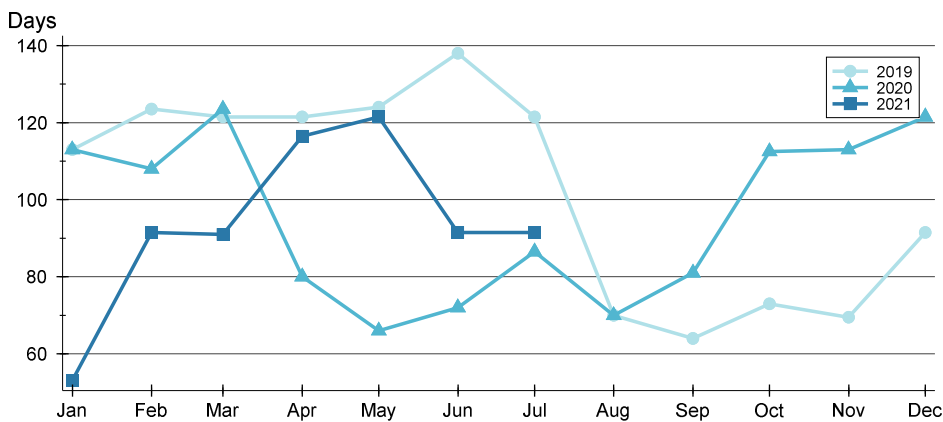
**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE DOM** >>



Month	2019	2020	2021
January	117	121	98
February	131	121	128
March	125	137	129
April	142	125	144
May	154	112	144
June	163	125	127
July	148	104	128
August	131	112	
September	92	126	
October	98	131	
November	93	123	
December	111	140	

**MEDIAN DOM** >>

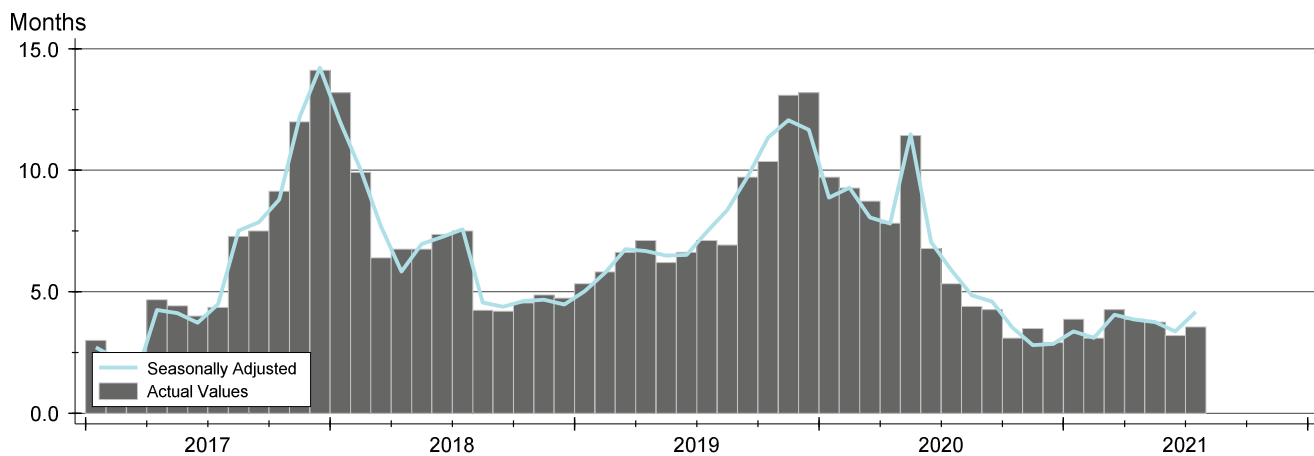


Month	2019	2020	2021
January	113	113	53
February	124	108	92
March	122	124	91
April	122	80	117
May	124	66	122
June	138	72	92
July	122	87	92
August	70	70	
September	64	81	
October	73	113	
November	70	113	
December	92	122	

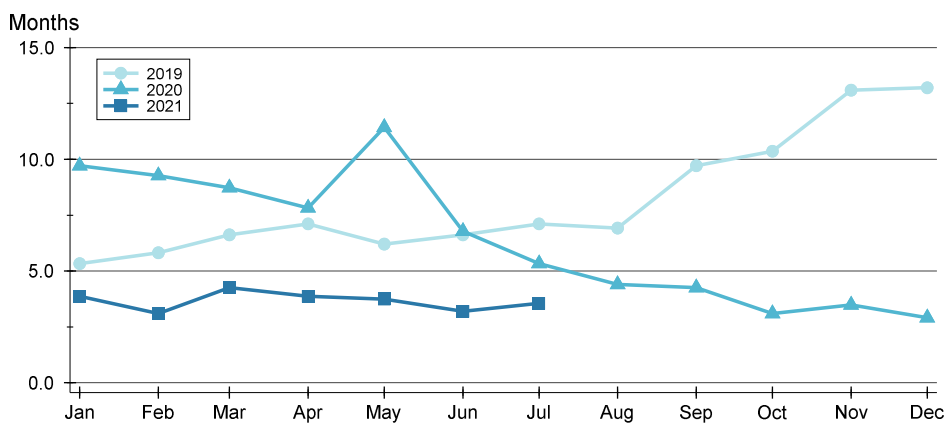
# MONTHS' SUPPLY ANALYSIS

**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**HISTORY** >>



**BY MONTH** >>

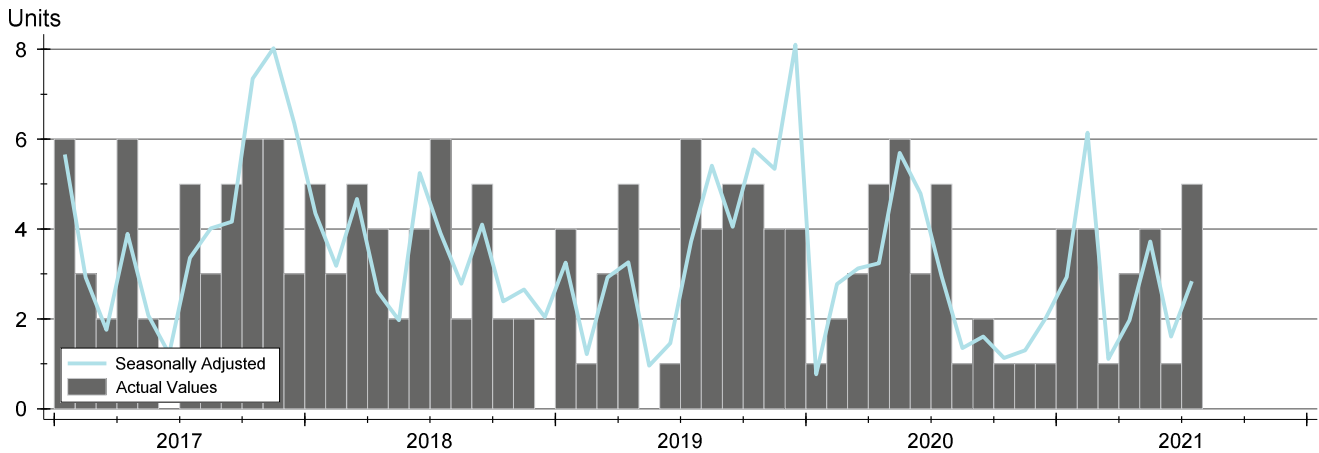


Month	2019	2020	2021
January	5.3	9.7	3.9
February	5.8	9.3	3.1
March	6.6	8.7	4.3
April	7.1	7.8	3.9
May	6.2	11.4	3.8
June	6.6	6.8	3.2
July	7.1	5.3	3.6
August	6.9	4.4	
September	9.7	4.3	
October	10.4	3.1	
November	13.1	3.5	
December	13.2	2.9	

# NEW LISTINGS ANALYSIS

**HISTORY** >>

**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



**SUMMARY** >>

Summary Statistics for New Listings		2021	July 2020	Change
Current Month	New Listings	5	5	0.0%
	Volume (1,000s)	1,074	843	27.3%
	Average List Price	214,800	168,680	27.3%
	Median List Price	225,000	149,900	50.1%
YTD	New Listings	22	25	-12.0%
	Volume (1,000s)	5,690	4,029	41.2%
	Average List Price	258,640	161,152	60.5%
	Median List Price	162,500	142,000	14.4%

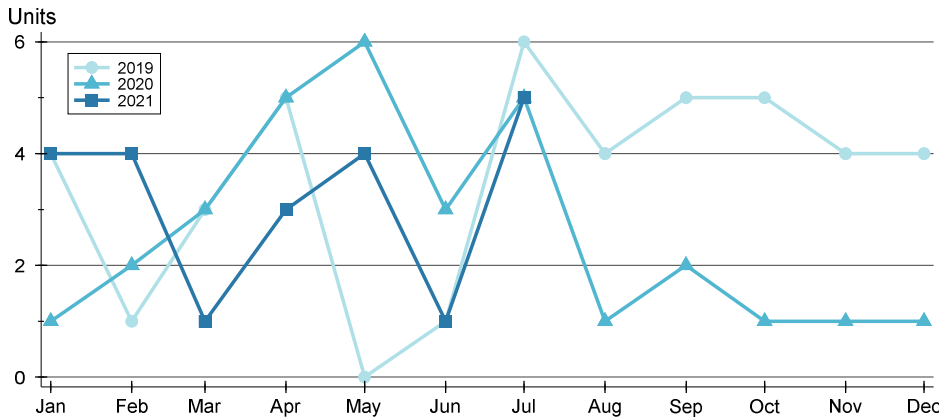
A total of 5 new listings were added in Wabaunsee County during July, the same figure as reported in 2020. Year-to-date Wabaunsee County has seen 22 new listings.

The median list price of these homes was \$225,000 up from \$149,900 in 2020.

**NEW LISTINGS ANALYSIS**

**BY MONTH** >>

**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



Month	2019	2020	2021
January	4	1	4
February	1	2	4
March	3	3	1
April	5	5	3
May	0	6	4
June	1	3	1
July	6	5	5
August	4	1	4
September	5	2	5
October	5	1	5
November	4	1	5
December	4	1	5

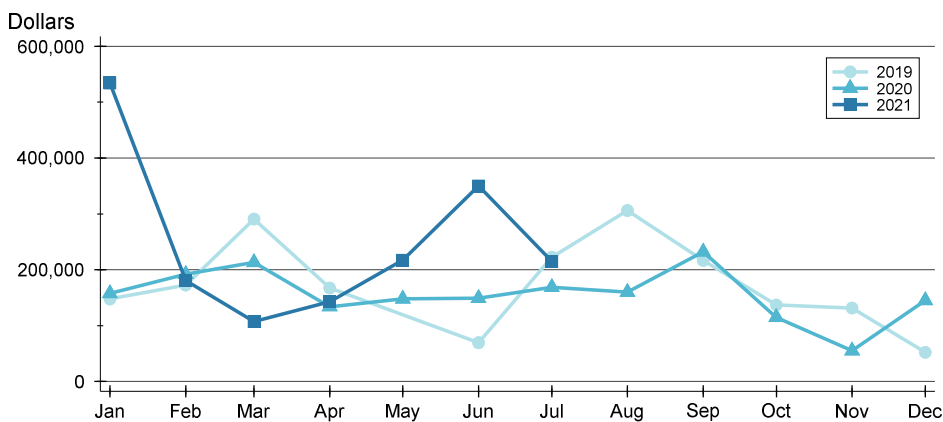
**BY PRICE RANGE** >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A
\$100,000-\$124,999	0	0.0%	0	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A
\$150,000-\$174,999	1	20.0%	150	150,000	150,000
\$175,000-\$199,999	1	20.0%	199	199,000	199,000
\$200,000-\$249,999	2	40.0%	450	225,000	225,000
\$250,000-\$299,999	1	20.0%	275	275,000	275,000
\$300,000-\$399,999	0	0.0%	0	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A
All price ranges	5	100.0%	1,074	214,800	225,000

# NEW LISTINGS ANALYSIS

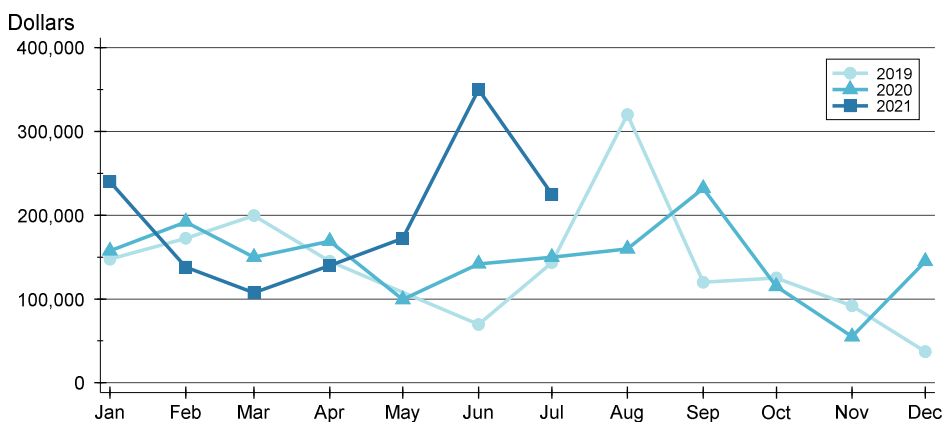
**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	147,750	157,500	534,094
February	172,500	192,000	180,875
March	290,865	213,267	107,500
April	167,400	133,960	143,100
May	N/A	147,900	217,350
June	69,500	148,967	349,995
July	222,483	168,680	214,800
August	306,075	159,900	-
September	216,660	232,000	-
October	136,960	115,000	-
November	131,663	55,000	-
December	52,100	145,000	-

**MEDIAN PRICE** >>

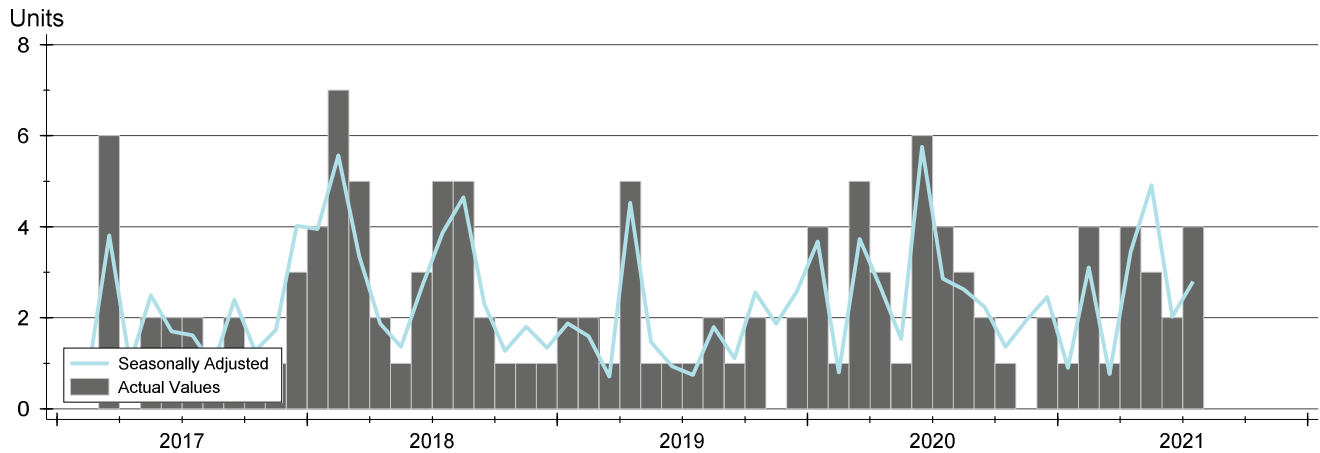


Month	2019	2020	2021
January	147,500	157,500	239,950
February	172,500	192,000	138,000
March	199,595	149,900	107,500
April	145,000	169,000	140,000
May	N/A	99,250	172,250
June	69,500	142,000	349,995
July	143,500	149,900	225,000
August	319,950	159,900	-
September	119,900	232,000	-
October	125,000	115,000	-
November	91,950	55,000	-
December	37,250	145,000	-

# CONTRACTS WRITTEN ANALYSIS

**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**HISTORY** >>



**SUMMARY** >>

Summary Statistics for Contracts Written		July			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>4</b>	4	0.0%	<b>19</b>	24	-20.8%
Volume (1,000s)		<b>983</b>	662	48.4%	<b>4,936</b>	4,234	16.6%
Average	Sale Price	<b>245,750</b>	165,600	48.4%	<b>259,767</b>	176,413	47.2%
	Days on Market	<b>23</b>	141	-83.5%	<b>48</b>	89	-45.4%
	Percent of Original	<b>99.6%</b>	79.0%	26.1%	<b>94.1%</b>	88.5%	6.3%
Median	Sale Price	<b>212,000</b>	91,750	131.1%	<b>150,000</b>	135,950	10.3%
	Days on Market	<b>11</b>	73	-84.8%	<b>17</b>	48	-64.2%
	Percent of Original	<b>100.0%</b>	81.7%	22.4%	<b>96.8%</b>	91.7%	5.5%

A total of 4 contracts for sale were written in Wabaunsee County during the month of July, the same as in 2020. The median list price of these homes was \$212,000, up from \$91,750 the prior year.

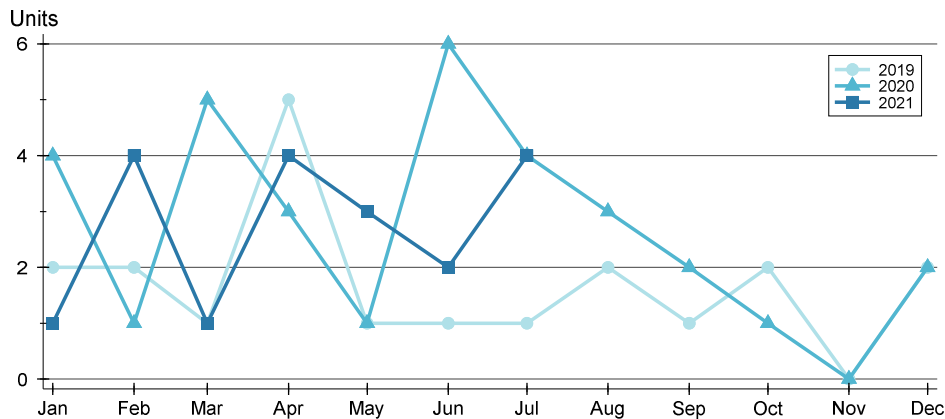
Half of the homes that went under contract in July were on the market less than 11 days, compared to 73 days in July 2020.



**CONTRACTS WRITTEN ANALYSIS**

**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**BY MONTH** >>



Month	2019	2020	2021
January	2	4	1
February	2	1	4
March	1	5	1
April	5	3	4
May	1	1	3
June	1	6	2
July	1	4	4
August	2	3	2
September	1	2	2
October	2	1	2
November	0	0	0
December	2	2	2

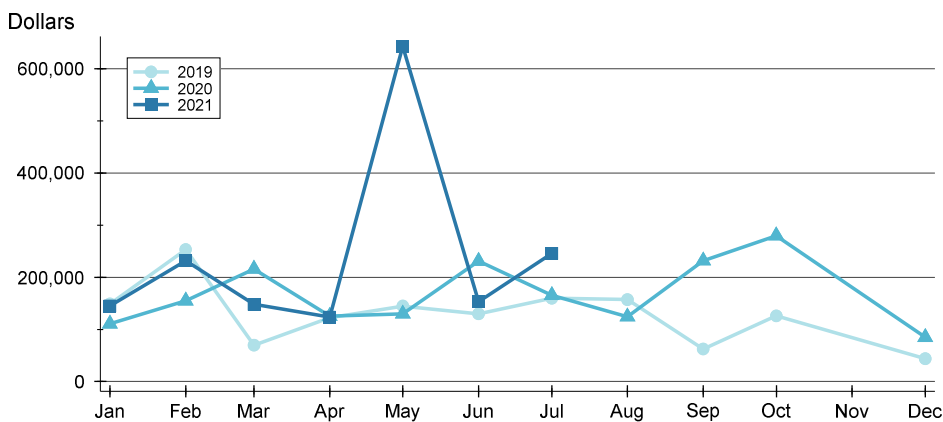
**BY PRICE RANGE** >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	25.0%	150	150,000	150,000	5	5	100.0%	100.0%
\$175,000-\$199,999	1	25.0%	199	199,000	199,000	17	17	100.0%	100.0%
\$200,000-\$249,999	1	25.0%	225	225,000	225,000	4	4	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	25.0%	409	409,000	409,000	67	67	98.6%	98.6%
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	4	100.0%	983	245,750	212,000	23	11	99.6%	100.0%

**CONTRACTS WRITTEN ANALYSIS**

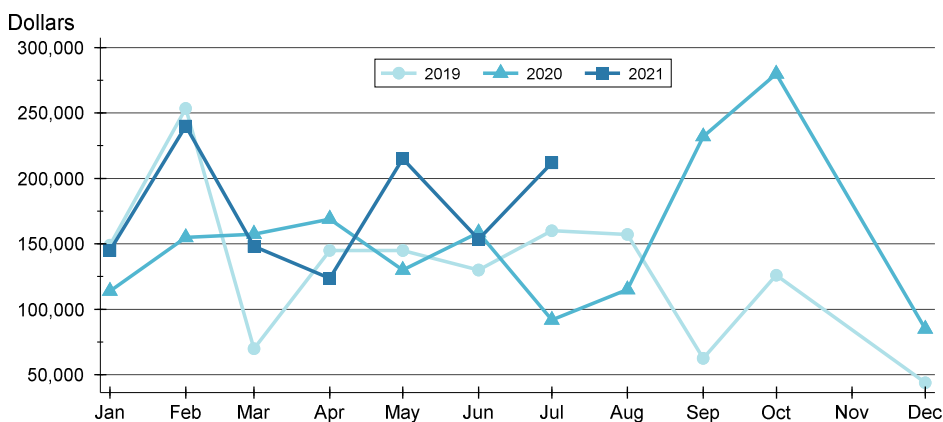
**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	149,000	110,725	145,000
February	253,500	154,900	231,850
March	69,900	216,080	148,000
April	122,319	125,500	123,700
May	144,900	129,900	643,458
June	130,000	231,150	153,500
July	160,000	165,600	245,750
August	157,200	124,500	
September	62,500	232,000	
October	126,000	279,900	
November	N/A	N/A	
December	43,825	85,000	

**MEDIAN PRICE** >>

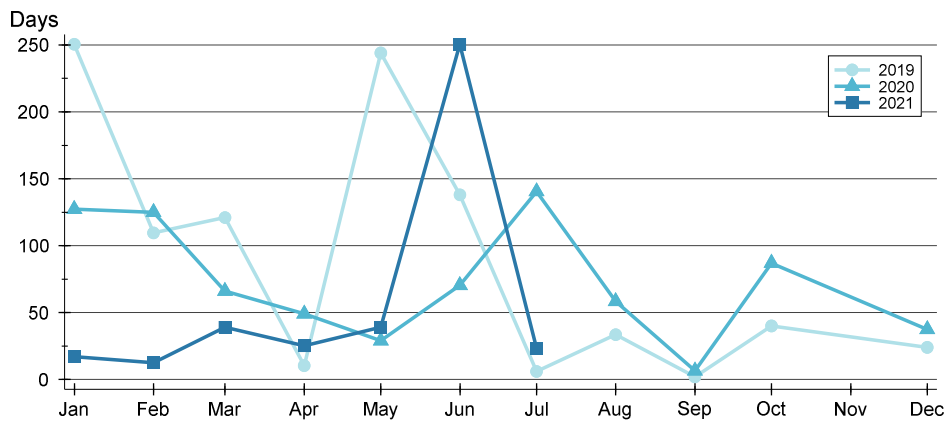


Month	2019	2020	2021
January	149,000	113,950	145,000
February	253,500	154,900	239,950
March	69,900	157,500	148,000
April	145,000	169,000	123,650
May	144,900	129,900	215,000
June	130,000	158,500	153,500
July	160,000	91,750	212,000
August	157,200	115,000	
September	62,500	232,000	
October	126,000	279,900	
November	N/A	N/A	
December	43,825	85,000	

# CONTRACTS WRITTEN ANALYSIS

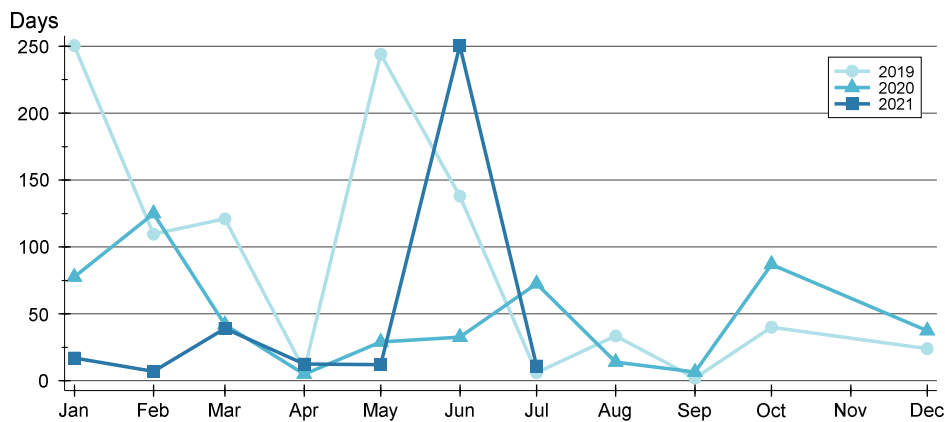
**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	251	127	17
February	110	125	13
March	121	66	39
April	10	49	25
May	244	29	39
June	138	70	251
July	6	141	23
August	34	58	
September	2	7	
October	40	87	
November	N/A	N/A	
December	24	38	

## MEDIAN DOM >>

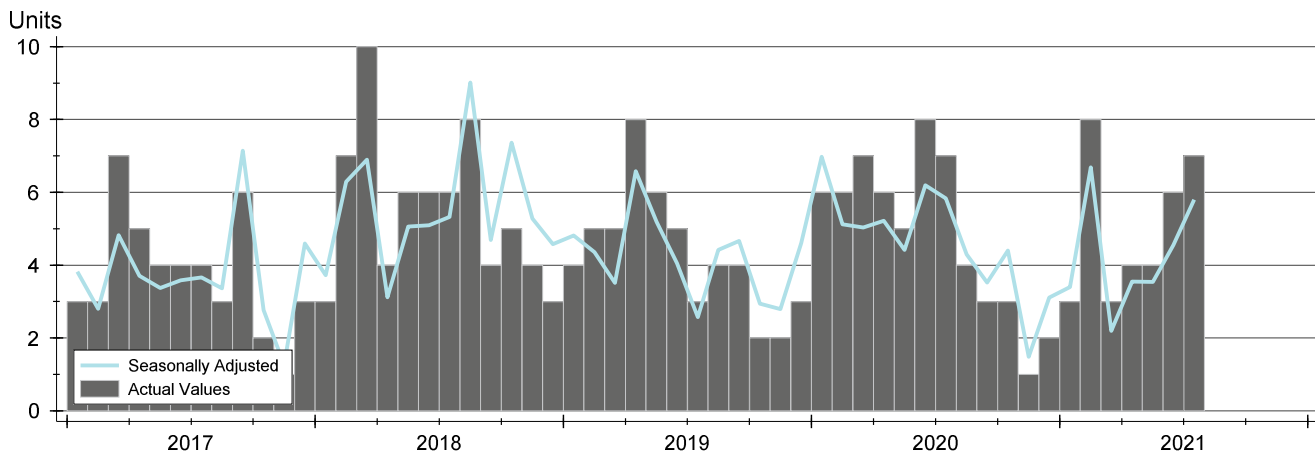


Month	2019	2020	2021
January	251	78	17
February	110	125	7
March	121	42	39
April	8	5	13
May	244	29	12
June	138	33	251
July	6	73	11
August	34	14	
September	2	7	
October	40	87	
November	N/A	N/A	
December	24	38	

# PENDING CONTRACTS ANALYSIS

**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**HISTORY** >>



**SUMMARY** >>

Summary Statistics for Active Listings		End of July		
		2021	2020	Change
Active Listings		7	7	0.0%
Volume (1,000s)		1,406	1,437	-2.2%
Average	List Price	200,843	205,343	-2.2%
	Days on Market	87	127	-31.8%
	Percent of Original	94.7%	96.4%	-1.7%
Median	List Price	199,000	125,000	59.2%
	Days on Market	17	64	-73.4%
	Percent of Original	100.0%	100.0%	0.0%

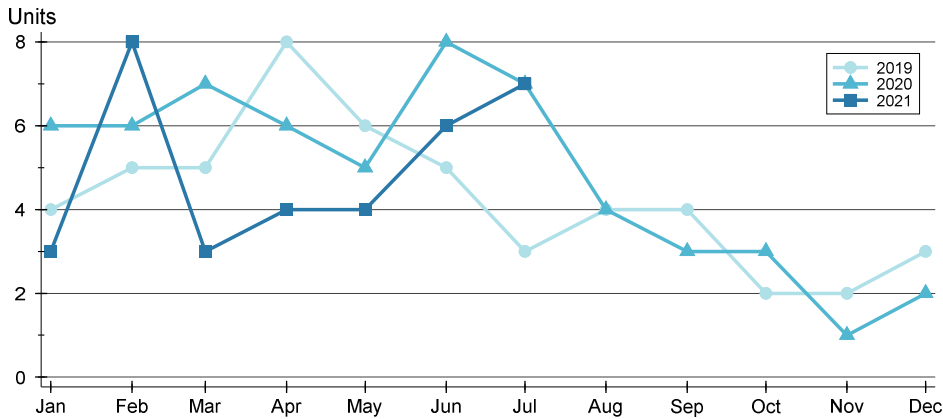
A total of 7 listings in Wabaunsee County had contracts pending at the end of July, the same number of contracts pending at the end of July 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

**PENDING CONTRACTS ANALYSIS**

**BY MONTH** >>

**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**



Month	2019	2020	2021
January	4	6	3
February	5	6	8
March	5	7	3
April	8	6	4
May	6	5	4
June	5	8	6
July	3	7	7
August	4	4	4
September	4	3	3
October	2	3	3
November	2	1	1
December	3	2	2

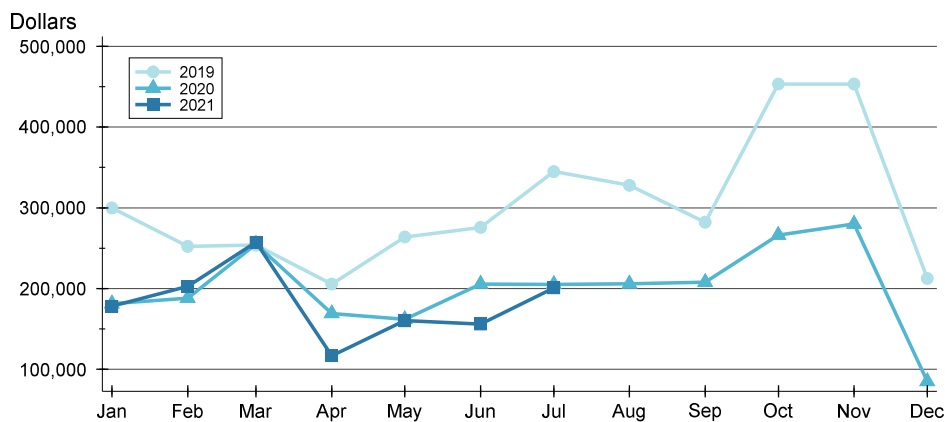
**BY PRICE RANGE** >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	14.3%	57	57,000	57,000	151	151	87.7%	87.7%
\$100,000-\$124,999	1	14.3%	116	115,900	115,900	12	12	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	14.3%	150	150,000	150,000	5	5	100.0%	100.0%
\$175,000-\$199,999	1	14.3%	199	199,000	199,000	17	17	100.0%	100.0%
\$200,000-\$249,999	1	14.3%	225	225,000	225,000	4	4	100.0%	100.0%
\$250,000-\$299,999	1	14.3%	250	250,000	250,000	350	350	76.9%	76.9%
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	14.3%	409	409,000	409,000	67	67	98.6%	98.6%
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	7	100.0%	1,406	200,843	199,000	87	17	94.7%	100.0%

**PENDING CONTRACTS ANALYSIS**

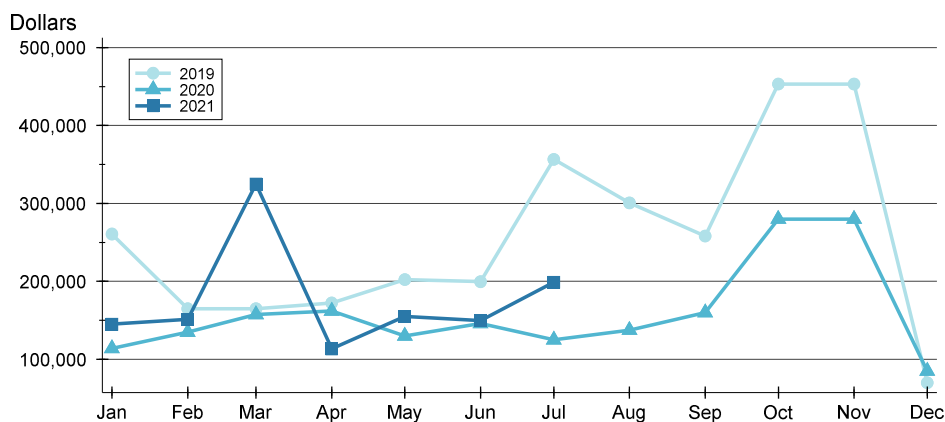
**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE PRICE** >>



Month	2019	2020	2021
January	299,875	181,317	178,333
February	252,300	188,317	202,925
March	253,880	255,043	257,467
April	205,762	169,217	116,700
May	263,999	162,060	160,225
June	275,799	205,725	156,233
July	344,833	205,343	200,843
August	327,850	205,850	
September	282,250	207,967	
October	453,250	266,267	
November	453,250	279,900	
December	212,550	85,000	

**MEDIAN PRICE** >>

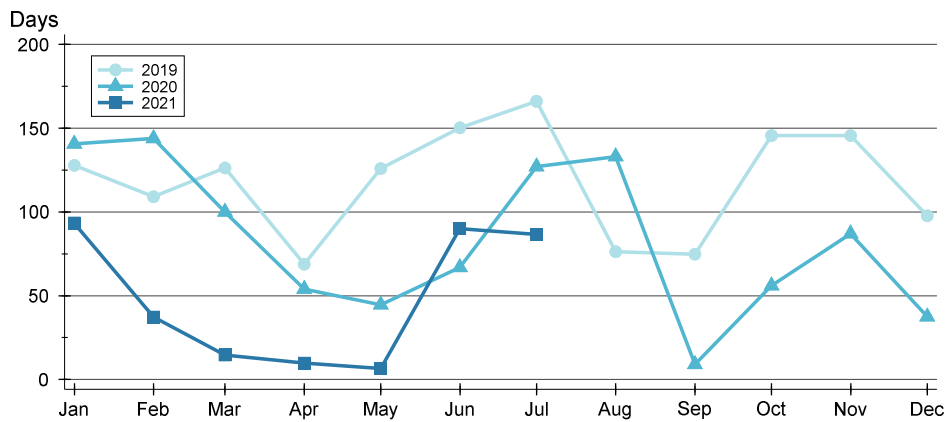


Month	2019	2020	2021
January	260,750	113,950	145,000
February	165,000	134,950	151,500
March	165,000	157,500	324,900
April	172,298	161,950	113,400
May	202,298	129,900	155,000
June	199,595	145,950	149,750
July	356,500	125,000	199,000
August	300,700	137,450	
September	258,250	159,900	
October	453,250	279,900	
November	453,250	279,900	
December	69,900	85,000	

**PENDING CONTRACTS ANALYSIS**

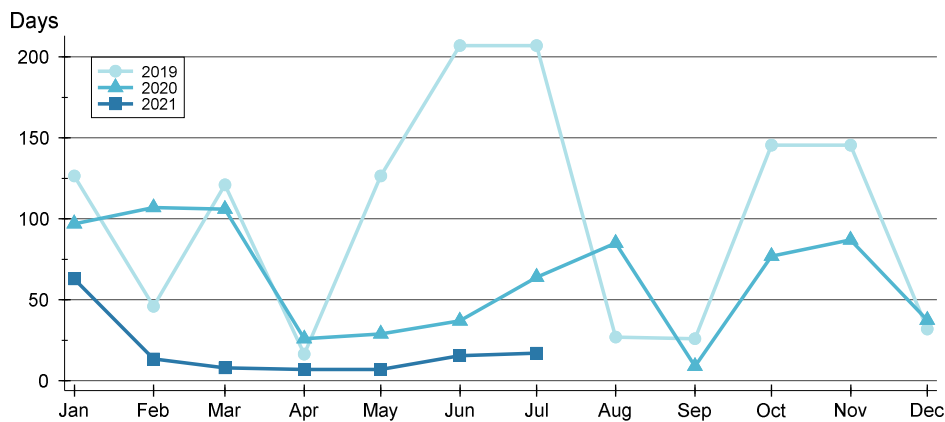
**WABAUNSEE COUNTY  
ALL HOMES (NEW & EXISTING)  
AS OF 8/8/2021**

**AVERAGE DOM** >>



Month	2019	2020	2021
January	128	141	93
February	109	144	37
March	126	100	15
April	69	54	10
May	126	45	7
June	150	67	90
July	166	127	87
August	76	133	
September	75	9	
October	146	56	
November	146	87	
December	98	38	

**MEDIAN DOM** >>



Month	2019	2020	2021
January	127	97	63
February	46	107	14
March	121	106	8
April	17	26	7
May	127	29	7
June	207	37	16
July	207	64	17
August	27	85	
September	26	9	
October	146	77	
November	146	87	
December	32	38	