

AUGUST 2021 >>

FLINT HILLS MLS STATISTICS



MARKET OVERVIEW >>

Wabaunsee Home Sales Fell in August

Total home sales in Wabaunsee County fell last month to 3 units, compared to 5 units in August 2020. Total sales volume was \$0.7 million, down from a year earlier.

The median sale price in August was \$210,000, up from \$105,000 a year earlier. Homes that sold in August were typically on the market for 151 days and sold for 96.5% of their list prices.

Wabaunsee Active Listings Down at End of August

The total number of active listings in Wabaunsee County at the end of August was 8 units, down from 11 at the same point in 2020. This represents a 3.8 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$127,250.

There were 3 contracts written in August 2021 and 2020, showing no change over the year. At the end of the month, there were 5 contracts pending, compared to 4 at the end of August 2020.

Wabaunsee County				
Current Month		August		
Summary Statistics		2021	2020	Change
Home Sales		3	5	-40.0%
Active Listings		8	11	-27.3%
Months' Supply		3.8	4.4	-12.7%
New Listings		2	1	100.0%
Contracts Written		3	3	0.0%
Pending Contracts		5	4	25.0%
Sales Volume (1,000s)		670	757	-11.4%
Average	Sale Price	223,333	151,300	47.6%
	List Price of Actives	154,812	145,936	6.1%
	Days on Market	189	106	78.9%
	Percent of List	93.2%	90.9%	2.5%
	Percent of Original	82.3%	87.7%	-6.2%
Median	Sale Price	210,000	105,000	100.0%
	List Price of Actives	127,250	149,900	-15.1%
	Days on Market	151	64	135.9%
	Percent of List	96.5%	95.2%	1.4%
	Percent of Original	84.6%	88.2%	-4.1%

REPORT CONTENTS >>

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THREE-YEAR COMPARISONS

SUMMARY >>

**BREAKDOWNS BY HOME TYPE
WABAUNSEE COUNTY
AS OF 9/5/2021**

August MLS Statistics By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		3	3	0	5	5	0	2	2	0
Change from prior year		-40.0%	-40.0%	N/A	150.0%	150.0%	N/A	-33.3%	-33.3%	N/A
Active Listings		8	8	0	11	11	0	15	15	0
Change from prior year		-27.3%	-27.3%	N/A	-26.7%	-26.7%	N/A	25.0%	25.0%	N/A
Months' Supply		3.8	3.8	N/A	4.4	4.4	N/A	6.9	6.9	N/A
Change from prior year		-12.7%	-12.7%	N/A	-36.4%	-36.4%	N/A	63.5%	63.5%	N/A
New Listings		2	2	0	1	1	0	4	4	0
Change from prior year		100.0%	100.0%	N/A	-75.0%	-75.0%	N/A	100.0%	100.0%	N/A
Contracts Written		3	3	0	3	3	0	2	2	0
Change from prior year		0.0%	0.0%	N/A	50.0%	50.0%	N/A	-60.0%	-60.0%	N/A
Pending Contracts		5	5	0	4	4	0	4	4	0
Change from prior year		25.0%	25.0%	N/A	0.0%	0.0%	N/A	-50.0%	-50.0%	N/A
Sales Volume (1,000s)		670	670	0	757	757	0	198	198	0
Change from prior year		-11.4%	-11.4%	N/A	283.0%	283.0%	N/A	-43.9%	-43.9%	N/A
Average	Sale Price	223,333	223,333	N/A	151,300	151,300	N/A	98,750	98,750	N/A
	Change from prior year	47.6%	47.6%	N/A	53.2%	53.2%	N/A	-15.8%	-15.8%	N/A
	List Price of Actives	154,812	154,812	N/A	145,936	145,936	N/A	180,593	180,593	N/A
	Change from prior year	6.1%	6.1%	N/A	-19.2%	-19.2%	N/A	10.3%	10.3%	N/A
	Days on Market	189	189	N/A	106	106	N/A	133	133	N/A
	Change from prior year	79.0%	79.0%	N/A	-20.5%	-20.5%	N/A	98.5%	98.5%	N/A
	Percent of List	93.2%	93.2%	N/A	90.9%	90.9%	N/A	100.0%	100.0%	N/A
Change from prior year	2.5%	2.5%	N/A	-9.1%	-9.1%	N/A	13.7%	13.7%	N/A	
Median	Percent of Original	82.3%	82.3%	N/A	87.7%	87.7%	N/A	95.7%	95.7%	N/A
	Change from prior year	-6.2%	-6.2%	N/A	-8.4%	-8.4%	N/A	13.3%	13.3%	N/A
	Sale Price	210,000	210,000	N/A	105,000	105,000	N/A	98,750	98,750	N/A
	Change from prior year	100.0%	100.0%	N/A	6.3%	6.3%	N/A	-21.6%	-21.6%	N/A
	List Price of Actives	127,250	127,250	N/A	149,900	149,900	N/A	127,000	127,000	N/A
	Change from prior year	-15.1%	-15.1%	N/A	18.0%	18.0%	N/A	1.2%	1.2%	N/A
	Days on Market	151	151	N/A	64	64	N/A	133	133	N/A
Change from prior year	135.9%	135.9%	N/A	-51.9%	-51.9%	N/A	177.1%	177.1%	N/A	
Percent of List	96.5%	96.5%	N/A	95.2%	95.2%	N/A	100.0%	100.0%	N/A	
Change from prior year	1.4%	1.4%	N/A	-4.8%	-4.8%	N/A	3.3%	3.3%	N/A	
Percent of Original	84.6%	84.6%	N/A	88.2%	88.2%	N/A	95.7%	95.7%	N/A	
Change from prior year	-4.1%	-4.1%	N/A	-7.8%	-7.8%	N/A	-1.0%	-1.0%	N/A	

YEAR-TO-DATE STATISTICS

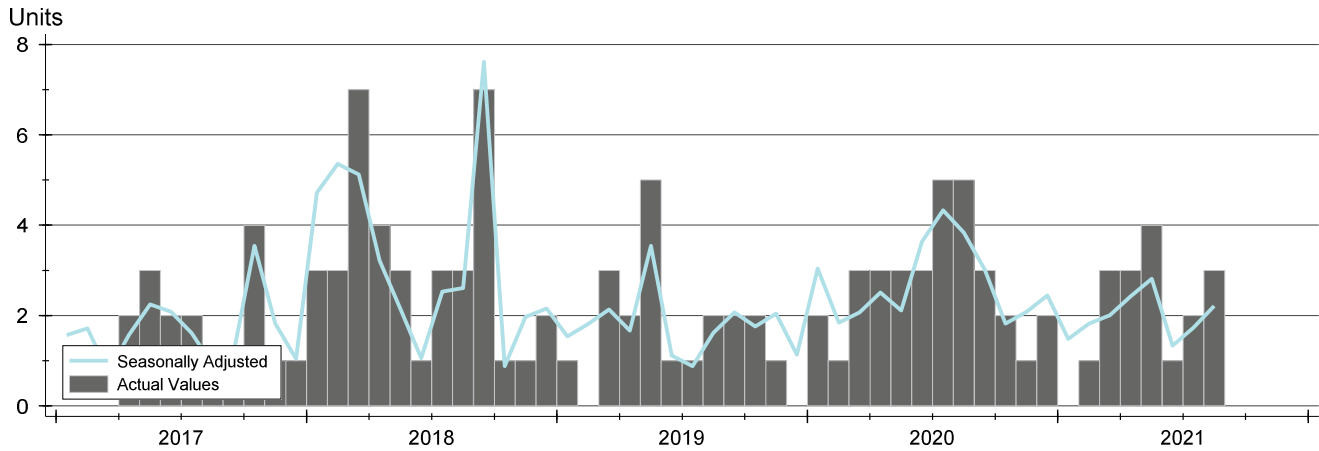
SUMMARY >>
**YTD BREAKDOWNS BY HOME TYPE
WABAUNSEE COUNTY
AS OF 9/5/2021**

Year-to-Date Activity By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		17	17	0	25	25	0	15	15	0
Change from prior year		-32.0%	-32.0%	N/A	66.7%	66.7%	N/A	-44.4%	-44.4%	N/A
New Listings		24	24	0	26	26	0	24	24	0
Change from prior year		-7.7%	-7.7%	N/A	8.3%	8.3%	N/A	-22.6%	-22.6%	N/A
Contracts Written		21	21	0	27	27	0	15	15	0
Change from prior year		-22.2%	-22.2%	N/A	80.0%	80.0%	N/A	-53.1%	-53.1%	N/A
Sales Volume (1,000s)		3,972	3,972	0	3,684	3,684	0	2,106	2,106	0
Change from prior year		7.8%	7.8%	N/A	74.9%	74.9%	N/A	-53.3%	-53.3%	N/A
Average	Sale Price	233,659	233,659	N/A	147,376	147,376	N/A	140,427	140,427	N/A
	Change from prior year	58.5%	58.5%	N/A	4.9%	4.9%	N/A	-15.9%	-15.9%	N/A
	Days on Market	56	56	N/A	73	73	N/A	125	125	N/A
	Change from prior year	-22.6%	-22.6%	N/A	-41.7%	-41.7%	N/A	55.6%	55.6%	N/A
	Percent of List	94.5%	94.5%	N/A	94.1%	94.1%	N/A	98.7%	98.7%	N/A
Change from prior year	0.3%	0.3%	N/A	-4.6%	-4.6%	N/A	5.6%	5.6%	N/A	
Percent of Original	91.9%	91.9%	N/A	87.9%	87.9%	N/A	96.7%	96.7%	N/A	
Change from prior year	4.6%	4.6%	N/A	-9.1%	-9.1%	N/A	6.3%	6.3%	N/A	
Median	Sale Price	137,000	137,000	N/A	119,000	119,000	N/A	130,000	130,000	N/A
	Change from prior year	15.1%	15.1%	N/A	-8.5%	-8.5%	N/A	-3.7%	-3.7%	N/A
	Days on Market	19	19	N/A	42	42	N/A	59	59	N/A
	Change from prior year	-54.8%	-54.8%	N/A	-28.8%	-28.8%	N/A	22.9%	22.9%	N/A
	Percent of List	96.5%	96.5%	N/A	96.8%	96.8%	N/A	100.0%	100.0%	N/A
Change from prior year	-0.4%	-0.4%	N/A	-3.2%	-3.2%	N/A	4.6%	4.6%	N/A	
Percent of Original	95.1%	95.1%	N/A	91.5%	91.5%	N/A	96.3%	96.3%	N/A	
Change from prior year	4.0%	4.0%	N/A	-5.0%	-5.0%	N/A	2.1%	2.1%	N/A	

CLOSED LISTINGS ANALYSIS

HISTORY >>

**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**



SUMMARY >>

Summary Statistics for Closed Listings		August			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		3	5	-40.0%	17	25	-32.0%
Volume (1,000s)		670	757	-11.4%	3,972	3,684	7.8%
Average	Sale Price	223,333	151,300	47.6%	233,659	147,376	58.5%
	Days on Market	189	106	79.0%	56	73	-22.6%
	Percent of List	93.2%	90.9%	2.5%	94.5%	94.1%	0.3%
	Percent of Original	82.3%	87.7%	-6.2%	91.9%	87.9%	4.6%
Median	Sale Price	210,000	105,000	100.0%	137,000	119,000	15.1%
	Days on Market	151	64	135.9%	19	42	-54.8%
	Percent of List	96.5%	95.2%	1.4%	96.5%	96.8%	-0.4%
	Percent of Original	84.6%	88.2%	-4.1%	95.1%	91.5%	4.0%

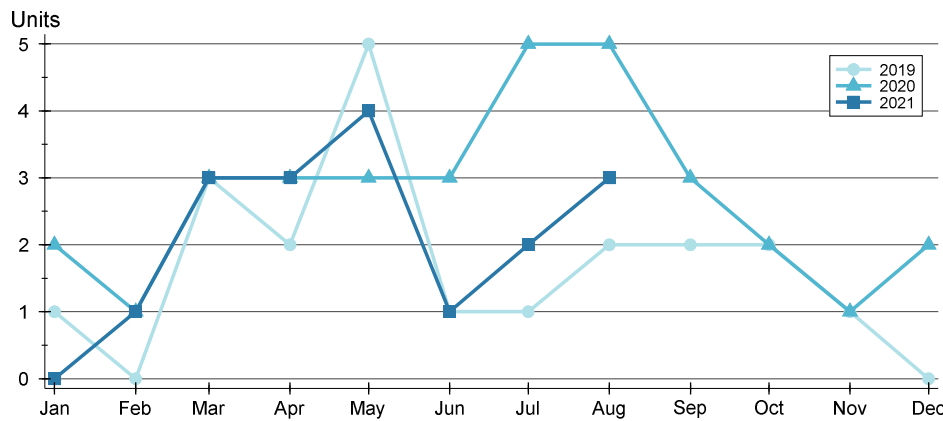
A total of 3 homes sold in Wabaunsee County in August, down from 5 units in August 2020. Total sales volume fell to \$0.7 million compared to \$0.8 million in the previous year.

The median sales price in August was \$210,000, up 100.0% compared to the prior year. Median days on market was 151 days, up from 6 days in July, and up from 64 in August 2020.

CLOSED LISTINGS ANALYSIS

**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

BY MONTH >>



Month	2019	2020	2021
January	1	2	0
February	0	1	1
March	3	3	3
April	2	3	3
May	5	3	4
June	1	3	1
July	1	5	2
August	2	5	3
September	2	3	2
October	2	2	1
November	1	1	1
December	0	2	0

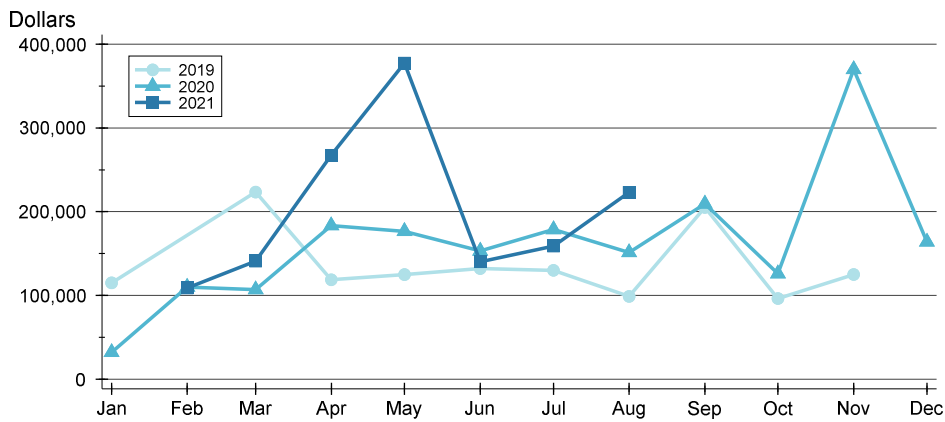
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	55	55,000	55,000	151	151	96.5%	96.5%	84.6%	84.6%
\$100,000-\$124,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	33.3%	210	210,000	210,000	350	350	84.0%	84.0%	64.6%	64.6%
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	33.3%	405	405,000	405,000	67	67	99.0%	99.0%	97.6%	97.6%
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	3	100.0%	670	223,333	210,000	189	151	93.2%	96.5%	82.3%	84.6%

CLOSED LISTINGS ANALYSIS

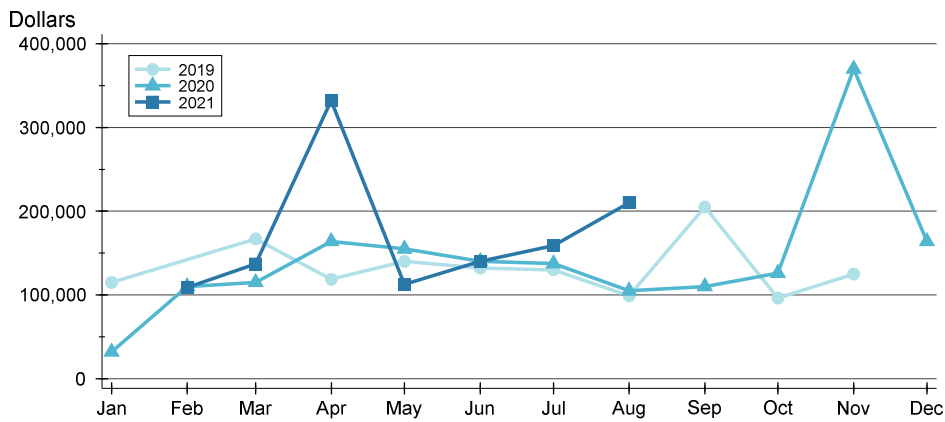
**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	115,000	32,000	N/A
February	N/A	110,000	109,000
March	223,367	107,000	141,000
April	118,700	183,500	267,333
May	124,880	176,633	377,575
June	132,000	153,000	140,000
July	130,000	178,700	158,950
August	98,750	151,300	223,333
September	205,000	209,367	
October	96,250	125,950	
November	125,000	370,000	
December	N/A	163,950	

MEDIAN PRICE >>

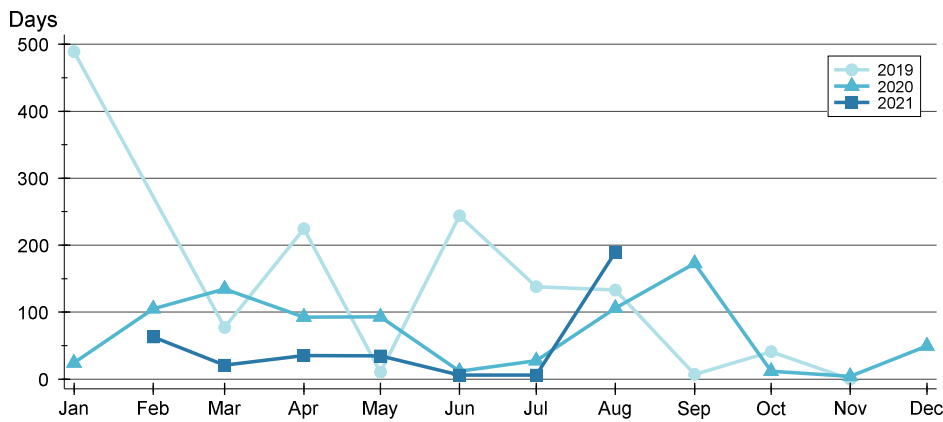


Month	2019	2020	2021
January	115,000	32,000	N/A
February	N/A	110,000	109,000
March	167,000	115,000	137,000
April	118,700	164,000	332,000
May	140,000	154,900	112,650
June	132,000	140,000	140,000
July	130,000	137,500	158,950
August	98,750	105,000	210,000
September	205,000	110,000	
October	96,250	125,950	
November	125,000	370,000	
December	N/A	163,950	

CLOSED LISTINGS ANALYSIS

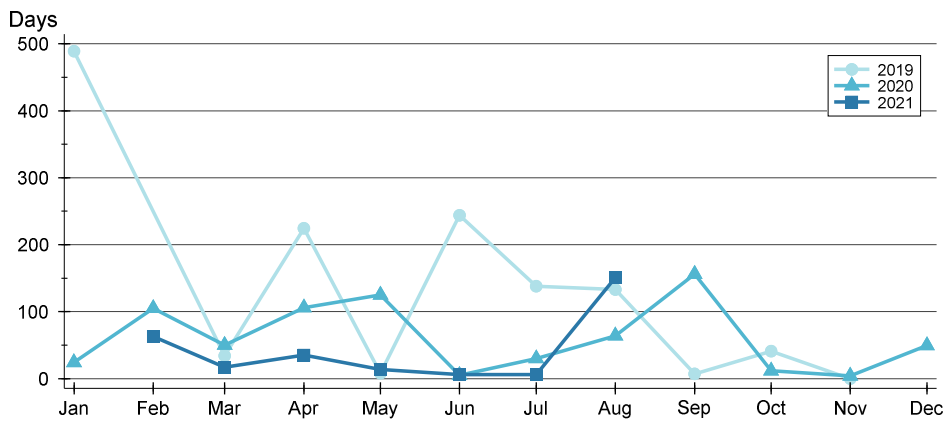
**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	489	24	N/A
February	N/A	105	63
March	77	135	21
April	225	93	35
May	10	93	35
June	244	12	6
July	138	27	6
August	133	106	189
September	7	173	
October	41	12	
November	N/A	4	
December	N/A	50	

MEDIAN DOM >>

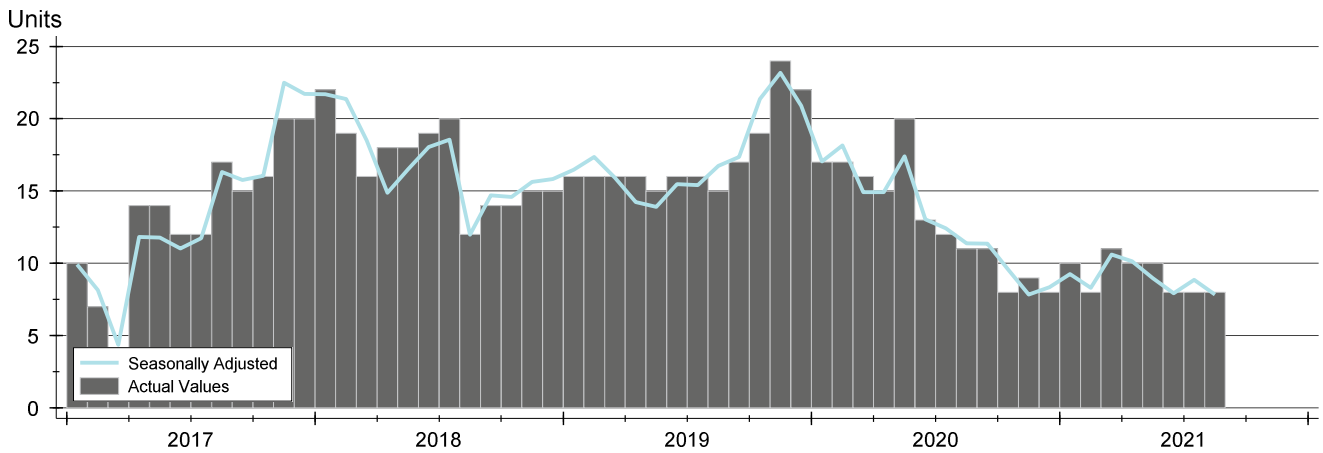


Month	2019	2020	2021
January	489	24	N/A
February	N/A	105	63
March	34	50	17
April	225	106	35
May	8	125	14
June	244	5	6
July	138	30	6
August	133	64	151
September	7	156	
October	41	12	
November	N/A	4	
December	N/A	50	

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**



SUMMARY >>

Summary Statistics for Active Listings		End of August		
		2021	2020	Change
Active Listings		8	11	-27.3%
Months' Supply		3.8	4.4	-12.7%
Volume (1,000s)		1,238	1,605	-22.8%
Average	List Price	154,812	145,936	6.1%
	Days on Market	135	112	20.8%
	Percent of Original	98.5%	97.5%	1.0%
Median	List Price	127,250	149,900	-15.1%
	Days on Market	102	70	45.7%
	Percent of Original	100.0%	100.0%	0.0%

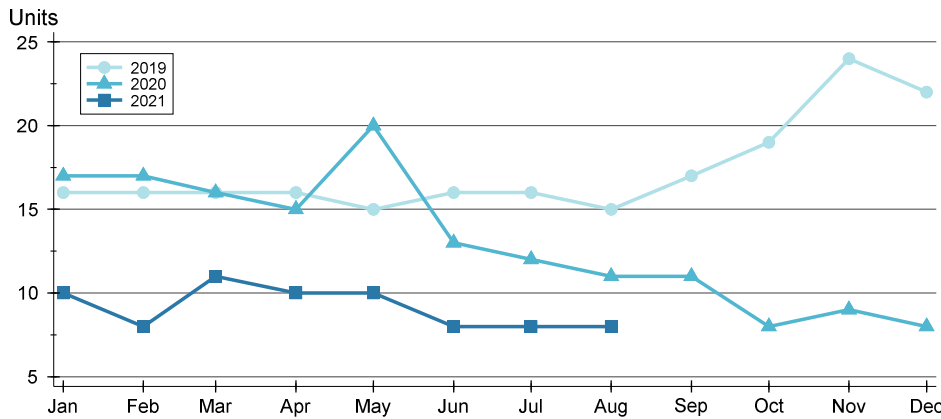
A total of 8 homes were available for sale in Wabaunsee County at the end of August. This represents a 3.8 months' supply of active listings.

The median list price of homes on the market at the end of August was \$127,250, down 15.1% from 2020. The typical time on market for active listings was 102 days, up from 70 days a year earlier.

ACTIVE LISTINGS ANALYSIS

**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

BY MONTH >>



Month	2019	2020	2021
January	16	17	10
February	16	17	8
March	16	16	11
April	16	15	10
May	15	20	10
June	16	13	8
July	16	12	8
August	15	11	8
September	17	11	8
October	19	8	8
November	24	9	8
December	22	8	8

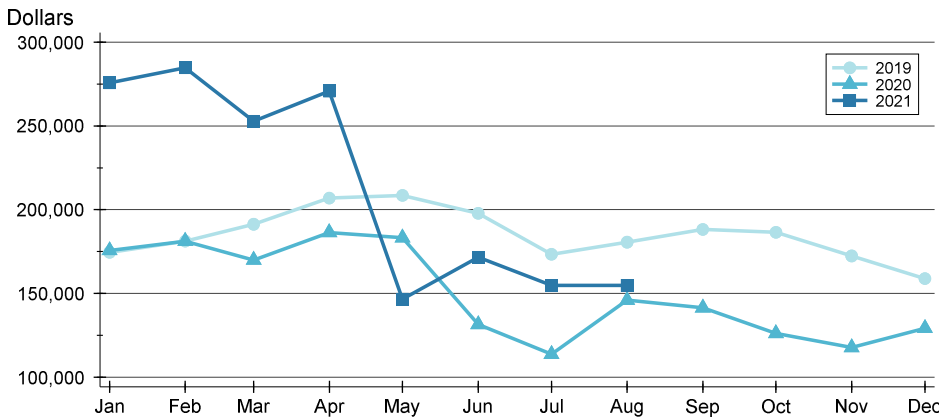
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	12.5%	49	N/A	49,000	49,000	307	307	92.5%	92.5%
\$50,000-\$99,999	3	37.5%	237	3.0	79,000	80,000	141	113	98.5%	100.0%
\$100,000-\$124,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	25.0%	328	N/A	163,750	163,750	100	100	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	1	12.5%	275	N/A	275,000	275,000	62	62	100.0%	100.0%
\$300,000-\$399,999	1	12.5%	350	N/A	349,995	349,995	91	91	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	0	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	8	100.0%	1,238	2.7	154,812	127,250	135	102	98.5%	100.0%

ACTIVE LISTINGS ANALYSIS

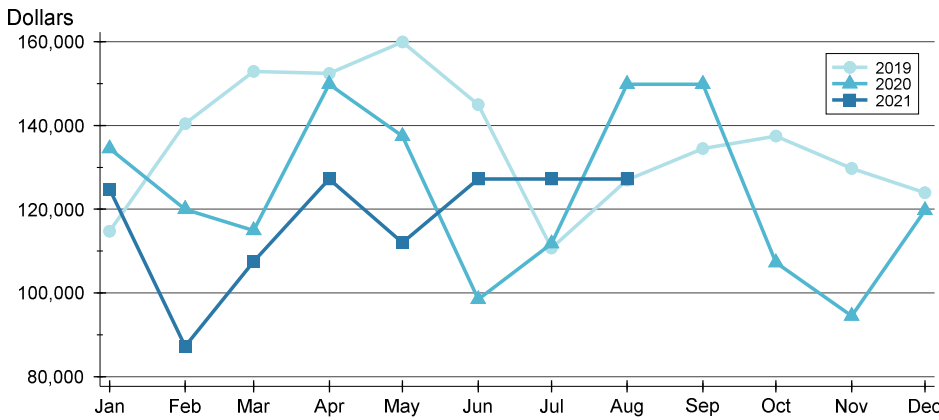
**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	174,538	175,676	275,788
February	181,256	181,241	284,747
March	191,300	169,975	252,952
April	206,888	186,413	270,898
May	208,553	183,285	146,500
June	197,844	131,377	171,562
July	173,369	113,658	154,812
August	180,593	145,936	154,812
September	188,206	141,391	154,812
October	186,484	126,063	154,812
November	172,390	117,611	154,812
December	158,886	129,188	154,812

MEDIAN PRICE >>

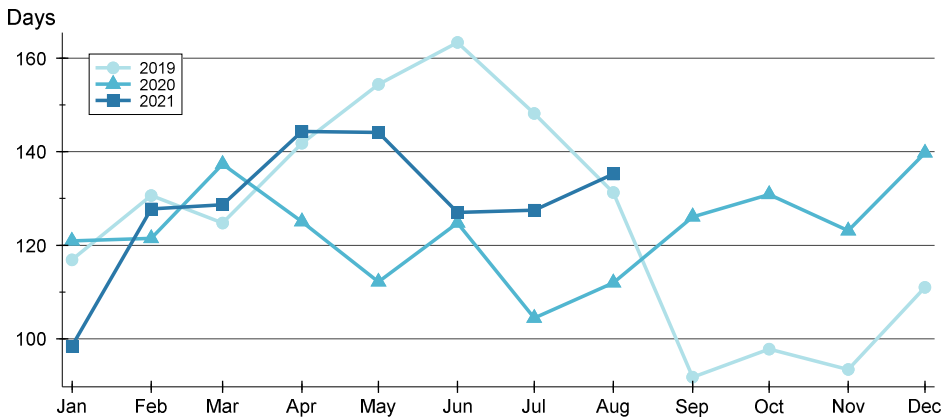


Month	2019	2020	2021
January	114,750	134,500	124,750
February	140,450	119,999	87,250
March	152,950	114,950	107,500
April	152,450	149,900	127,250
May	160,000	137,450	112,000
June	145,000	98,500	127,250
July	110,750	111,800	127,250
August	127,000	149,900	127,250
September	134,500	149,900	127,250
October	137,500	107,250	127,250
November	129,750	94,500	127,250
December	123,950	119,750	127,250

ACTIVE LISTINGS ANALYSIS

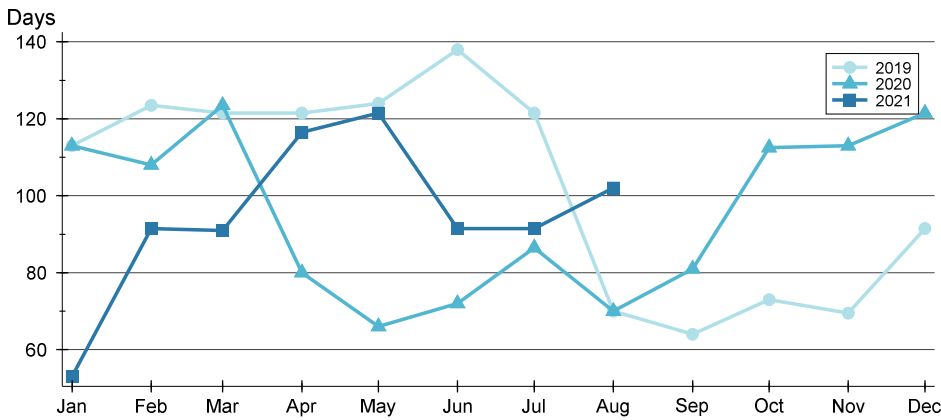
**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	117	121	98
February	131	121	128
March	125	137	129
April	142	125	144
May	154	112	144
June	163	125	127
July	148	104	128
August	131	112	135
September	92	126	
October	98	131	
November	93	123	
December	111	140	

MEDIAN DOM >>

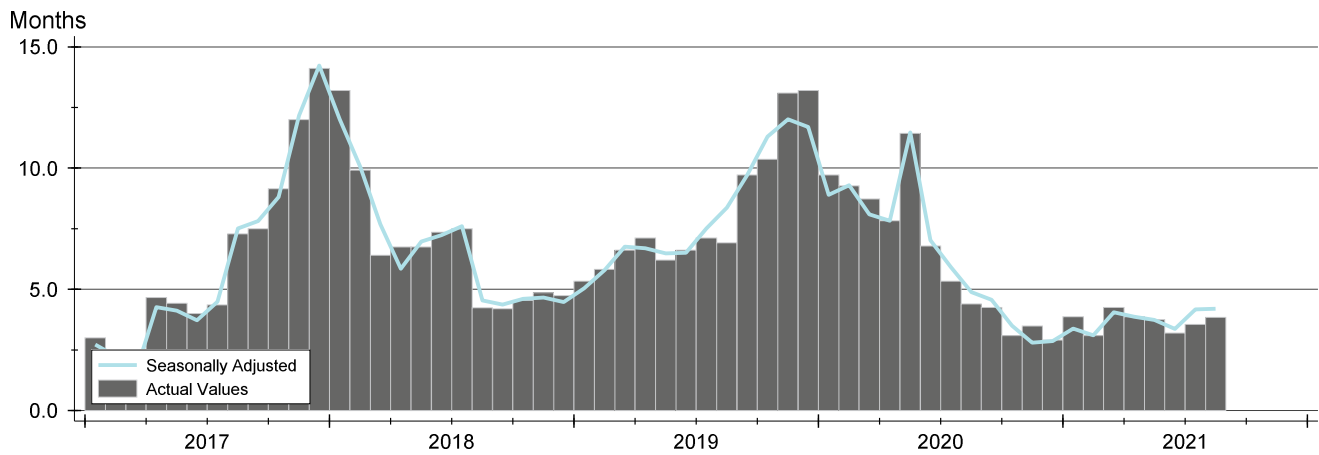


Month	2019	2020	2021
January	113	113	53
February	124	108	92
March	122	124	91
April	122	80	117
May	124	66	122
June	138	72	92
July	122	87	92
August	70	70	102
September	64	81	
October	73	113	
November	70	113	
December	92	122	

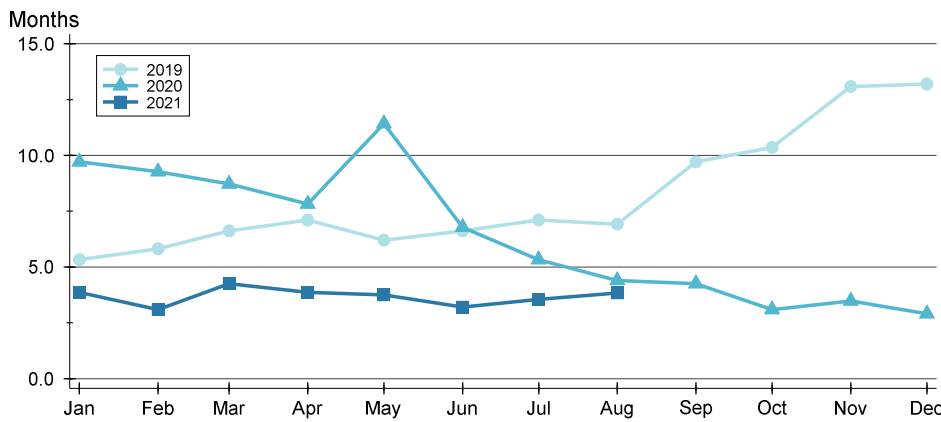
MONTHS' SUPPLY ANALYSIS

**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

HISTORY >>



BY MONTH >>

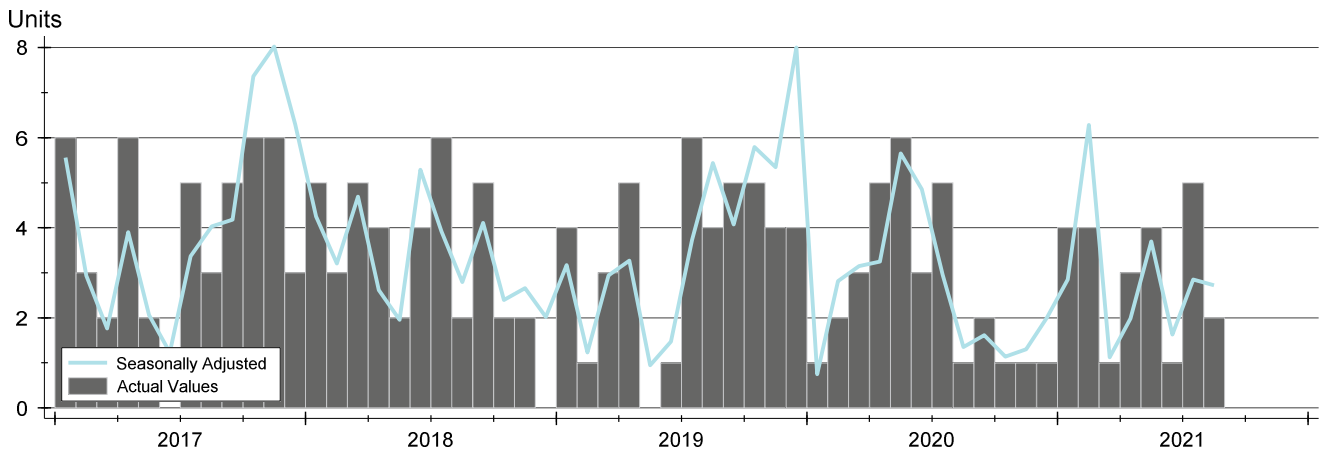


Month	2019	2020	2021
January	5.3	9.7	3.9
February	5.8	9.3	3.1
March	6.6	8.7	4.3
April	7.1	7.8	3.9
May	6.2	11.4	3.8
June	6.6	6.8	3.2
July	7.1	5.3	3.6
August	6.9	4.4	3.8
September	9.7	4.3	
October	10.4	3.1	
November	13.1	3.5	
December	13.2	2.9	

NEW LISTINGS ANALYSIS

HISTORY >>

**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**



SUMMARY >>

Summary Statistics for New Listings		August		
		2021	2020	Change
Current Month	New Listings	2	1	100.0%
	Volume (1,000s)	405	160	153.3%
	Average List Price	202,500	159,900	26.6%
	Median List Price	202,500	159,900	26.6%
YTD	New Listings	24	26	-7.7%
	Volume (1,000s)	6,095	4,189	45.5%
	Average List Price	253,961	161,104	57.6%
	Median List Price	162,500	145,950	11.3%

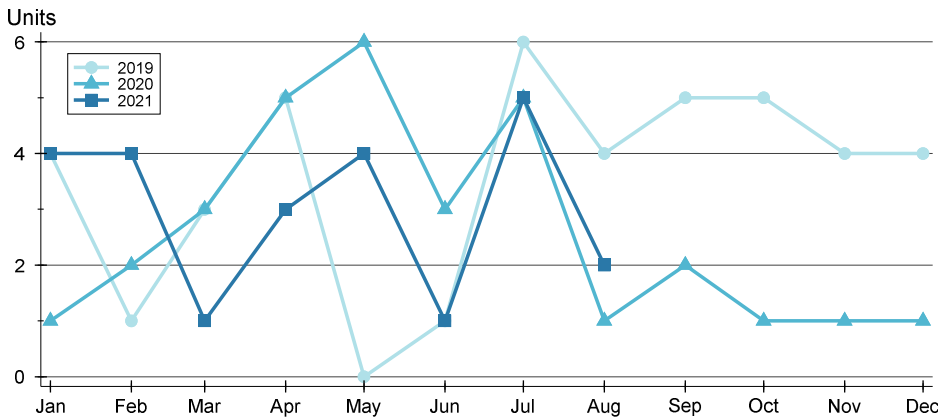
A total of 2 new listings were added in Wabaunsee County during August, up 100.0% from the same month in 2020. Year-to-date Wabaunsee County has seen 24 new listings.

The median list price of these homes was \$202,500 up from \$159,900 in 2020.

NEW LISTINGS ANALYSIS

**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

BY MONTH >>



Month	2019	2020	2021
January	4	1	4
February	1	2	4
March	3	3	1
April	5	5	3
May	0	6	4
June	1	3	1
July	6	5	5
August	4	1	2
September	5	2	
October	5	1	
November	4	1	
December	4	1	

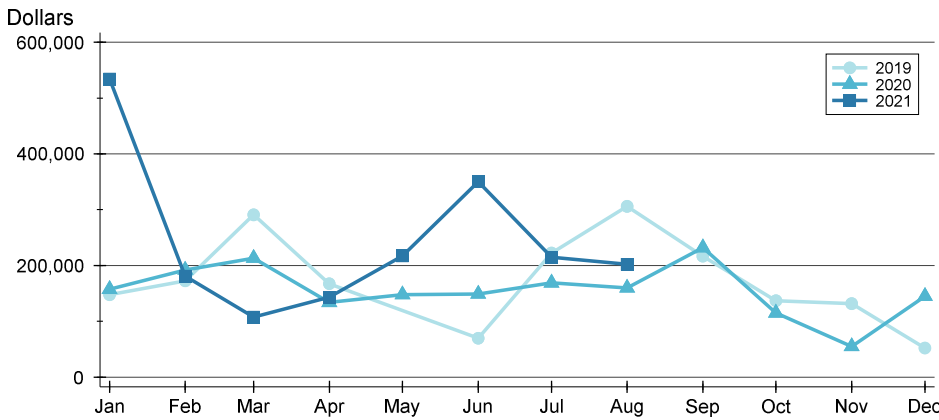
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A
\$100,000-\$124,999	0	0.0%	0	N/A	N/A
\$125,000-\$149,999	1	50.0%	125	125,000	125,000
\$150,000-\$174,999	0	0.0%	0	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	N/A	N/A
\$200,000-\$249,999	0	0.0%	0	N/A	N/A
\$250,000-\$299,999	1	50.0%	280	280,000	280,000
\$300,000-\$399,999	0	0.0%	0	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A
All price ranges	2	100.0%	405	202,500	202,500

NEW LISTINGS ANALYSIS

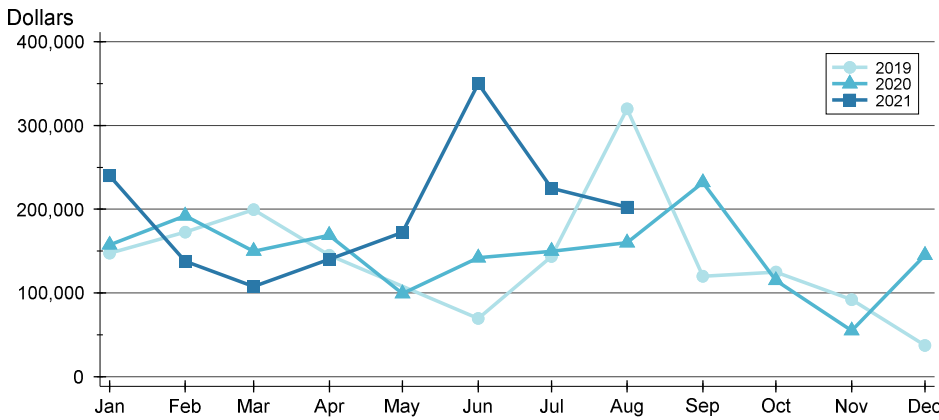
**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	147,750	157,500	534,094
February	172,500	192,000	180,875
March	290,865	213,267	107,500
April	167,400	133,960	143,100
May	N/A	147,900	217,350
June	69,500	148,967	349,995
July	222,483	168,680	214,800
August	306,075	159,900	202,500
September	216,660	232,000	-
October	136,960	115,000	-
November	131,663	55,000	-
December	52,100	145,000	-

MEDIAN PRICE >>

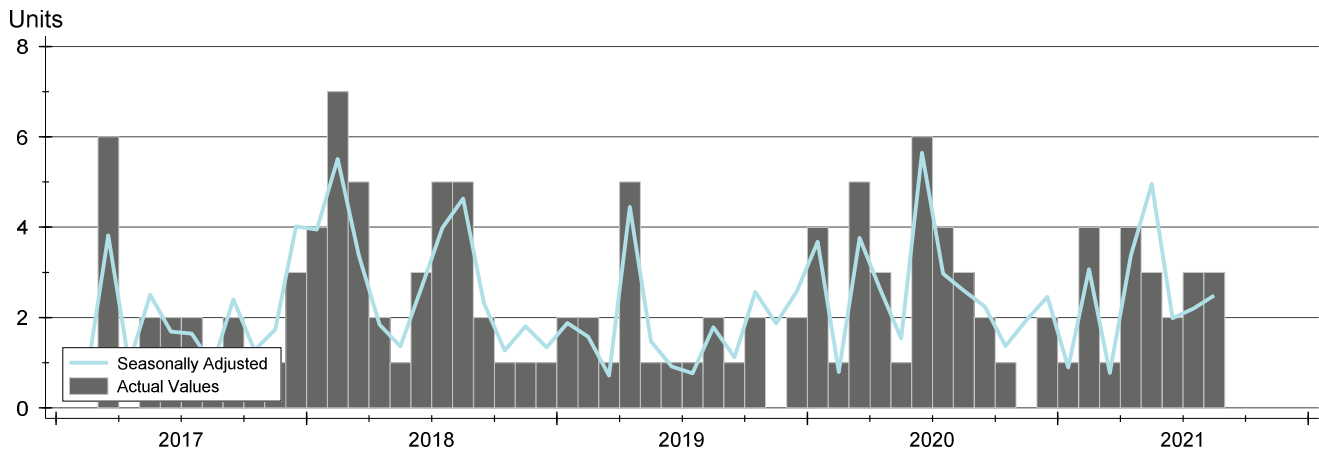


Month	2019	2020	2021
January	147,500	157,500	239,950
February	172,500	192,000	138,000
March	199,595	149,900	107,500
April	145,000	169,000	140,000
May	N/A	99,250	172,250
June	69,500	142,000	349,995
July	143,500	149,900	225,000
August	319,950	159,900	202,500
September	119,900	232,000	-
October	125,000	115,000	-
November	91,950	55,000	-
December	37,250	145,000	-

CONTRACTS WRITTEN ANALYSIS

**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for Contracts Written		August			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		3	3	0.0%	21	27	-22.2%
Volume (1,000s)		630	374	68.7%	5,341	4,607	15.9%
Average	Sale Price	210,000	124,500	68.7%	254,313	170,644	49.0%
	Days on Market	16	58	-72.6%	46	85	-46.2%
	Percent of Original	100.0%	96.9%	3.2%	93.9%	89.5%	4.9%
Median	Sale Price	225,000	115,000	95.7%	150,000	129,900	15.5%
	Days on Market	8	14	-42.9%	17	45	-62.2%
	Percent of Original	100.0%	98.1%	1.9%	97.6%	92.0%	6.1%

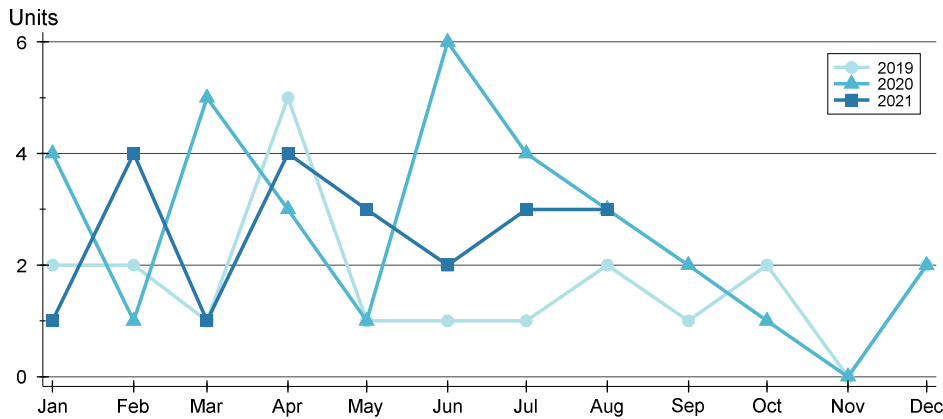
A total of 3 contracts for sale were written in Wabaunsee County during the month of August, the same as in 2020. The median list price of these homes was \$225,000, up from \$115,000 the prior year.

Half of the homes that went under contract in August were on the market less than 8 days, compared to 14 days in August 2020.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**



Month	2019	2020	2021
January	2	4	1
February	2	1	4
March	1	5	1
April	5	3	4
May	1	1	3
June	1	6	2
July	1	4	3
August	2	3	3
September	1	2	2
October	2	1	2
November	0	0	0
December	2	2	2

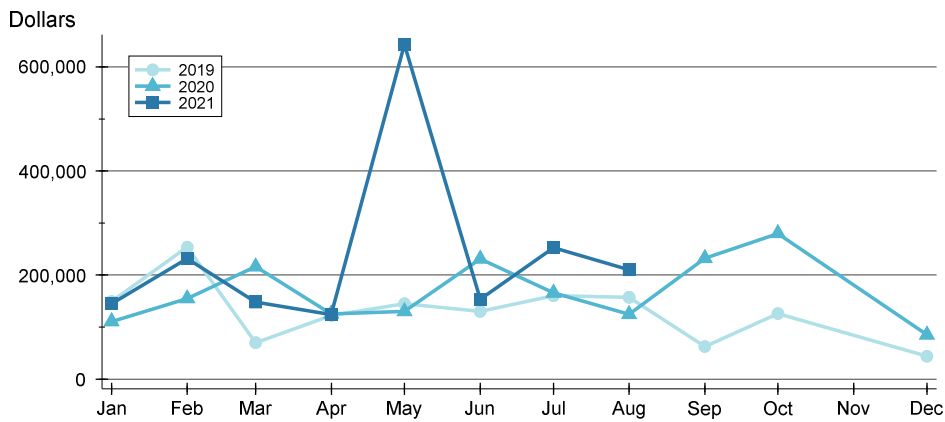
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	33.3%	125	125,000	125,000	5	5	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	33.3%	225	225,000	225,000	35	35	100.0%	100.0%
\$250,000-\$299,999	1	33.3%	280	280,000	280,000	8	8	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	3	100.0%	630	210,000	225,000	16	8	100.0%	100.0%

CONTRACTS WRITTEN ANALYSIS

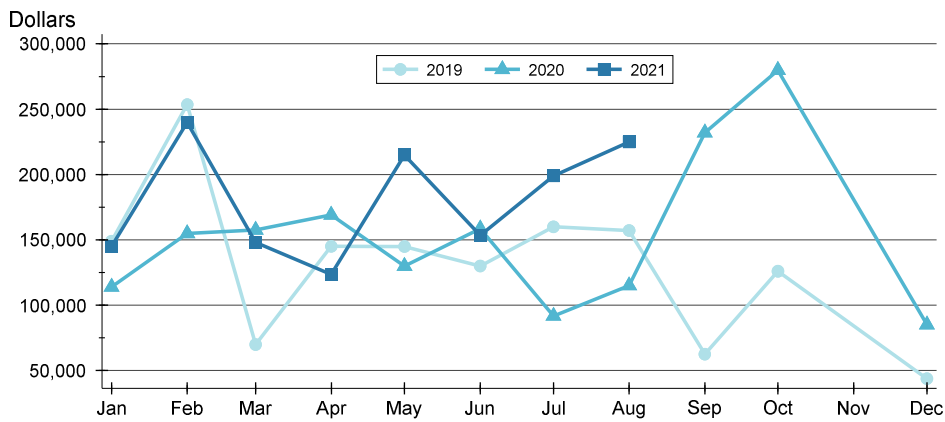
**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	149,000	110,725	145,000
February	253,500	154,900	231,850
March	69,900	216,080	148,000
April	122,319	125,500	123,700
May	144,900	129,900	643,458
June	130,000	231,150	153,500
July	160,000	165,600	252,667
August	157,200	124,500	210,000
September	62,500	232,000	210,000
October	126,000	279,900	210,000
November	N/A	N/A	210,000
December	43,825	85,000	210,000

MEDIAN PRICE >>

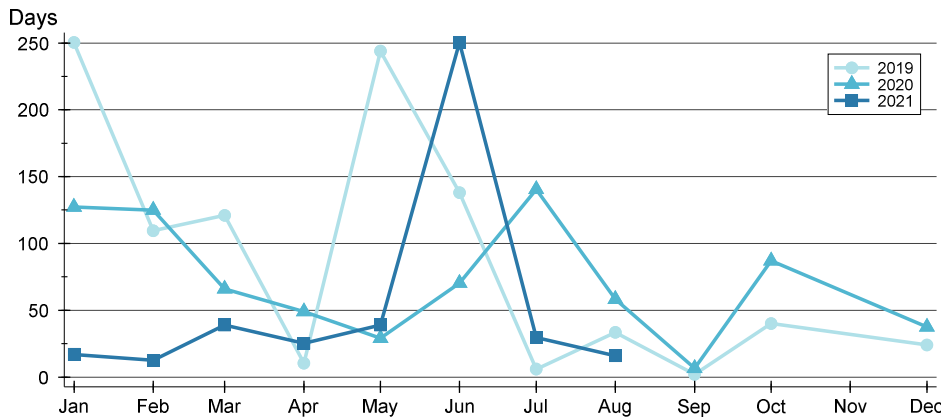


Month	2019	2020	2021
January	149,000	113,950	145,000
February	253,500	154,900	239,950
March	69,900	157,500	148,000
April	145,000	169,000	123,650
May	144,900	129,900	215,000
June	130,000	158,500	153,500
July	160,000	91,750	199,000
August	157,200	115,000	225,000
September	62,500	232,000	210,000
October	126,000	279,900	210,000
November	N/A	N/A	210,000
December	43,825	85,000	210,000

CONTRACTS WRITTEN ANALYSIS

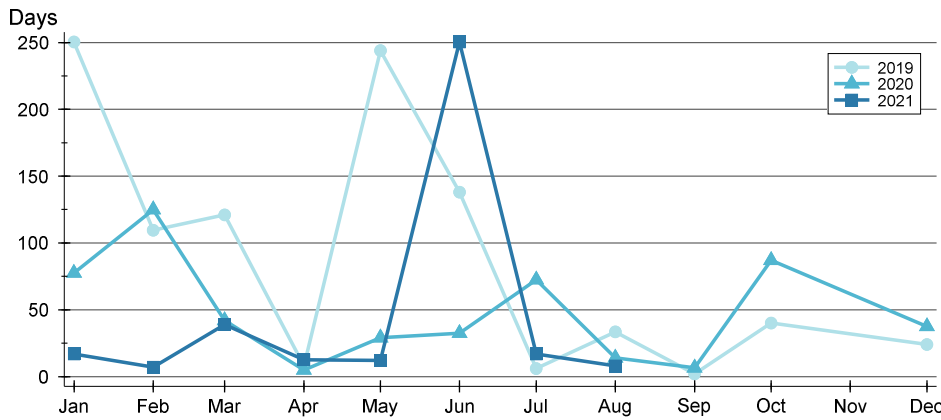
**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	251	127	17
February	110	125	13
March	121	66	39
April	10	49	25
May	244	29	39
June	138	70	251
July	6	141	30
August	34	58	16
September	2	7	
October	40	87	
November	N/A	N/A	
December	24	38	

MEDIAN DOM >>

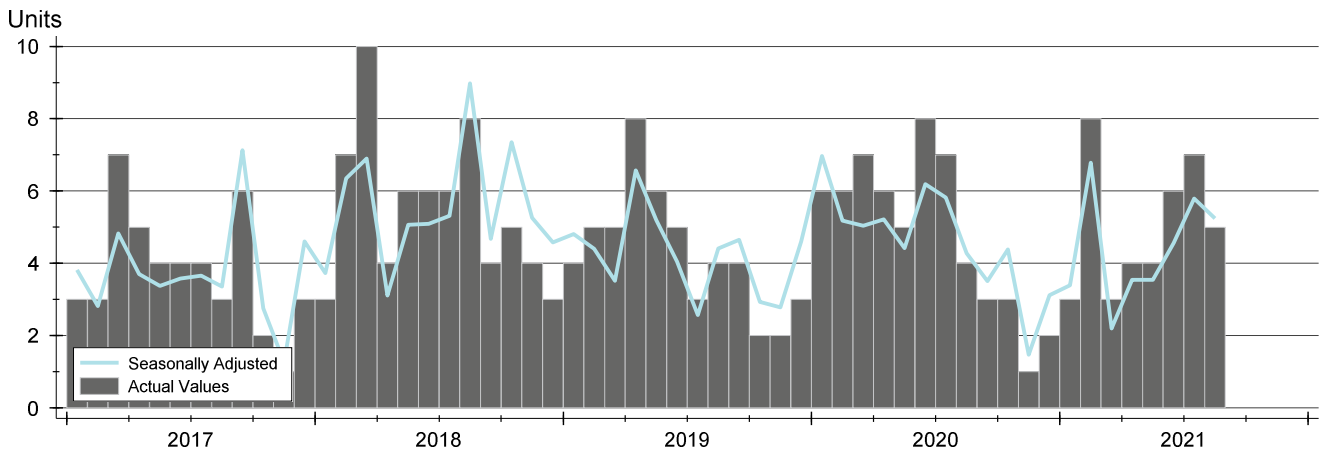


Month	2019	2020	2021
January	251	78	17
February	110	125	7
March	121	42	39
April	8	5	13
May	244	29	12
June	138	33	251
July	6	73	17
August	34	14	8
September	2	7	
October	40	87	
November	N/A	N/A	
December	24	38	

PENDING CONTRACTS ANALYSIS

**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

HISTORY >>



SUMMARY >>

Summary Statistics for Active Listings		End of August		
		2021	2020	Change
Active Listings		5	4	25.0%
Volume (1,000s)		979	823	18.9%
Average	List Price	195,800	205,850	-4.9%
	Days on Market	14	133	-89.5%
	Percent of Original	100.0%	96.0%	4.2%
Median	List Price	199,000	137,450	44.8%
	Days on Market	8	85	-90.6%
	Percent of Original	100.0%	96.0%	4.2%

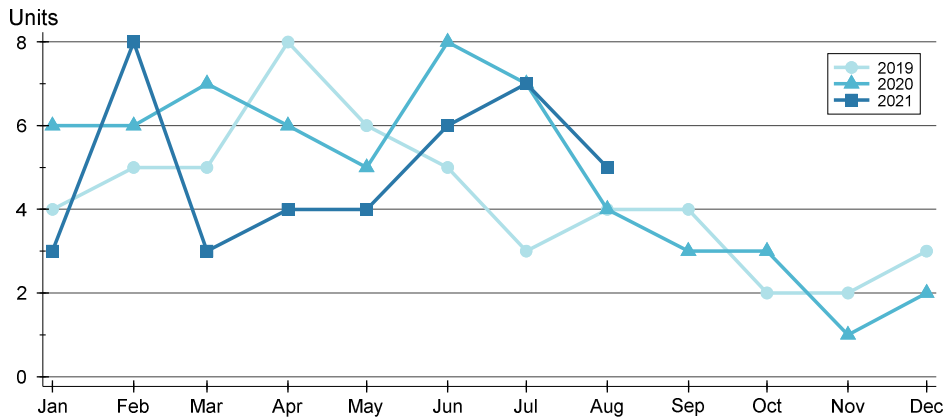
A total of 5 listings in Wabaunsee County had contracts pending at the end of August, up from 4 contracts pending at the end of August 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

BY MONTH >>



Month	2019	2020	2021
January	4	6	3
February	5	6	8
March	5	7	3
April	8	6	4
May	6	5	4
June	5	8	6
July	3	7	7
August	4	4	5
September	4	3	
October	2	3	
November	2	1	
December	3	2	

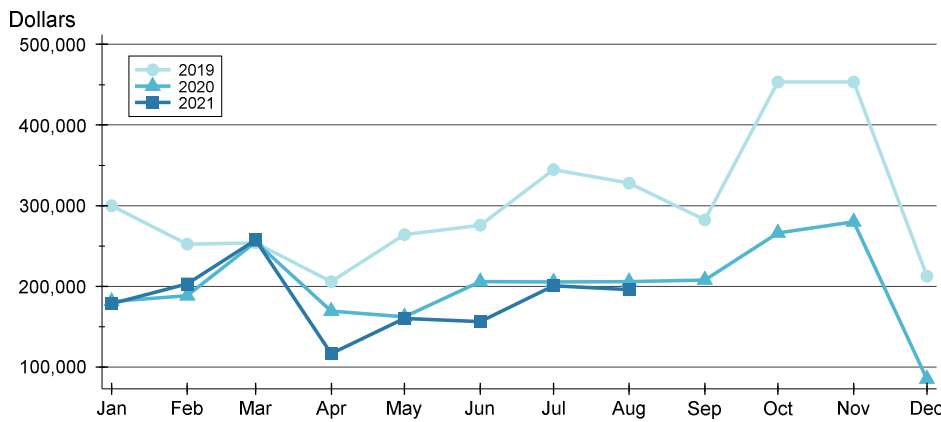
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	20.0%	125	125,000	125,000	5	5	100.0%	100.0%
\$150,000-\$174,999	1	20.0%	150	150,000	150,000	5	5	100.0%	100.0%
\$175,000-\$199,999	1	20.0%	199	199,000	199,000	17	17	100.0%	100.0%
\$200,000-\$249,999	1	20.0%	225	225,000	225,000	35	35	100.0%	100.0%
\$250,000-\$299,999	1	20.0%	280	280,000	280,000	8	8	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	5	100.0%	979	195,800	199,000	14	8	100.0%	100.0%

PENDING CONTRACTS ANALYSIS

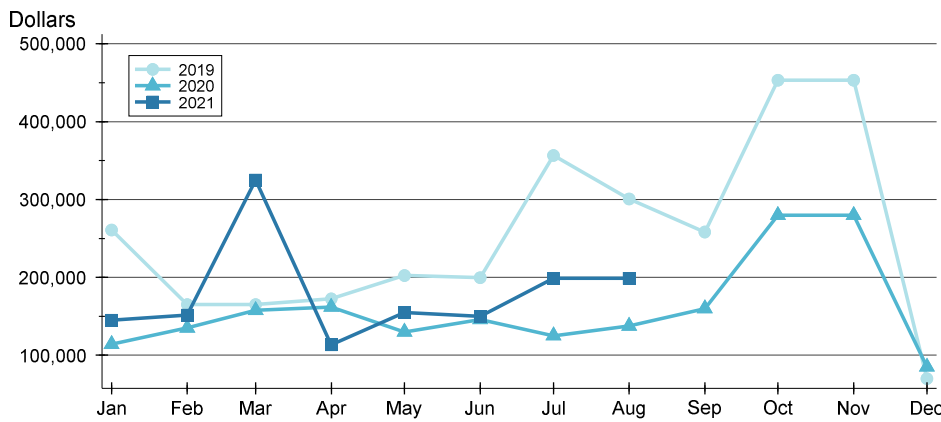
**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE PRICE >>



Month	2019	2020	2021
January	299,875	181,317	178,333
February	252,300	188,317	202,925
March	253,880	255,043	257,467
April	205,762	169,217	116,700
May	263,999	162,060	160,225
June	275,799	205,725	156,233
July	344,833	205,343	200,843
August	327,850	205,850	195,800
September	282,250	207,967	
October	453,250	266,267	
November	453,250	279,900	
December	212,550	85,000	

MEDIAN PRICE >>

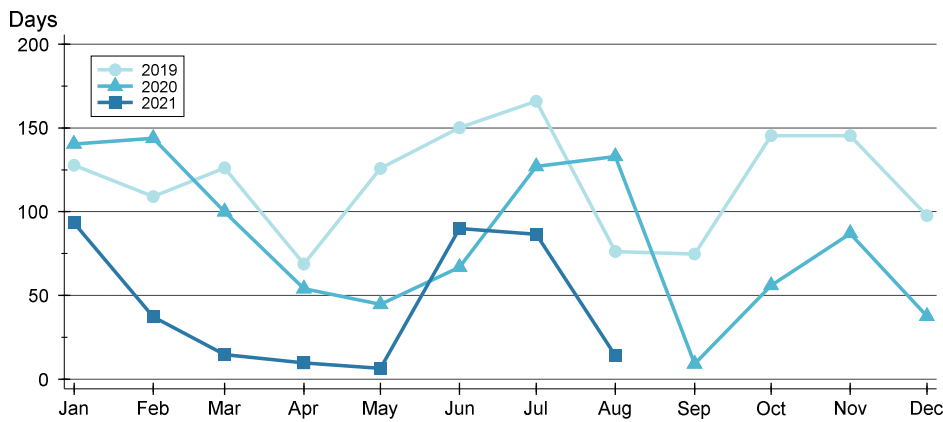


Month	2019	2020	2021
January	260,750	113,950	145,000
February	165,000	134,950	151,500
March	165,000	157,500	324,900
April	172,298	161,950	113,400
May	202,298	129,900	155,000
June	199,595	145,950	149,750
July	356,500	125,000	199,000
August	300,700	137,450	199,000
September	258,250	159,900	
October	453,250	279,900	
November	453,250	279,900	
December	69,900	85,000	

PENDING CONTRACTS ANALYSIS

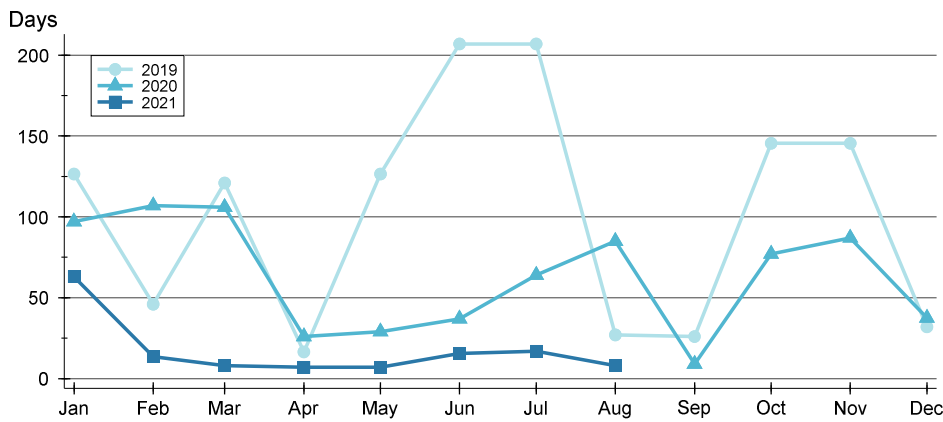
**WABAUNSEE COUNTY
ALL HOMES (NEW & EXISTING)
AS OF 9/5/2021**

AVERAGE DOM >>



Month	2019	2020	2021
January	128	141	93
February	109	144	37
March	126	100	15
April	69	54	10
May	126	45	7
June	150	67	90
July	166	127	87
August	76	133	14
September	75	9	
October	146	56	
November	146	87	
December	98	38	

MEDIAN DOM >>



Month	2019	2020	2021
January	127	97	63
February	46	107	14
March	121	106	8
April	17	26	7
May	127	29	7
June	207	37	16
July	207	64	17
August	27	85	8
September	26	9	
October	146	77	
November	146	87	
December	32	38	