



**March
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Clay Center Housing Report



Market Overview

Clay Center Home Sales Fell in March

Total home sales in Clay Center fell last month to 0 units, compared to 11 units in March 2021. Total sales volume was \$0.0 million, down from a year earlier.

The median sale price in March 2021 was \$114,900. Homes that sold in this same period were typically on the market for 29 days and sold for 97.9% of their list prices.

Clay Center Active Listings Down at End of March

The total number of active listings in Clay Center at the end of March was 10 units, down from 13 at the same point in 2021. Since there were no home sales last month, the months' supply of homes cannot be calculated. The median list price of homes on the market at the end of March was \$93,500.

During March, a total of 5 contracts were written down from 7 in March 2021. At the end of the month, there were 8 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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**March
2022**

Flint Hills MLS Statistics



**FLINT HILLS
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Clay Center Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales Change from prior year	0 -100.0%	11 175.0%	4 -20.0%	14 -30.0%	20 185.7%	7 -50.0%	
Active Listings Change from prior year	10 -23.1%	13 -64.9%	37 5.7%	N/A	N/A	N/A	
Months' Supply Change from prior year	1.3 -38.1%	2.1 -66.7%	6.3 -10.0%	N/A	N/A	N/A	
New Listings Change from prior year	3 -50.0%	6 -33.3%	9 -52.6%	14 -53.3%	30 20.0%	25 -19.4%	
Contracts Written Change from prior year	5 -28.6%	7 133.3%	3 -70.0%	16 -44.8%	29 163.6%	11 -47.6%	
Pending Contracts Change from prior year	8 -50.0%	16 220.0%	5 -54.5%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	0 -100.0%	1,180 182.3%	418 -54.5%	1,713 -9.6%	1,895 127.2%	834 -51.1%	
Average	Sale Price Change from prior year	N/A N/A	107,300 2.7%	104,475 -43.1%	122,350 29.1%	94,735 -20.5%	119,200 -2.1%
	List Price of Actives Change from prior year	140,180 -18.8%	172,708 56.1%	110,608 -6.2%	N/A	N/A	N/A
	Days on Market Change from prior year	N/A N/A	116 16.0%	100 -16.7%	72 -40.0%	120 22.4%	98 -6.7%
	Percent of List Change from prior year	N/A N/A	98.0% 8.2%	90.6% -10.1%	94.3% -1.0%	95.3% 14.3%	83.4% -16.2%
	Percent of Original Change from prior year	N/A N/A	97.1% 14.5%	84.8% -4.9%	92.1% -1.5%	93.5% 17.6%	79.5% -14.5%
Median	Sale Price Change from prior year	N/A N/A	114,900 48.4%	77,450 -28.9%	102,000 32.0%	77,250 -9.1%	85,000 -17.8%
	List Price of Actives Change from prior year	93,500 -25.1%	124,900 46.1%	85,500 -3.9%	N/A	N/A	N/A
	Days on Market Change from prior year	N/A N/A	29 -76.4%	123 -15.8%	48 29.7%	37 -66.4%	110 8.9%
	Percent of List Change from prior year	N/A N/A	97.9% 6.6%	91.8% -6.6%	94.7% -2.2%	96.8% 9.5%	88.4% -9.0%
	Percent of Original Change from prior year	N/A N/A	96.2% 15.5%	83.3% -1.5%	93.1% -0.9%	93.9% 10.3%	85.1% -3.1%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Clay Center Closed Listings Analysis

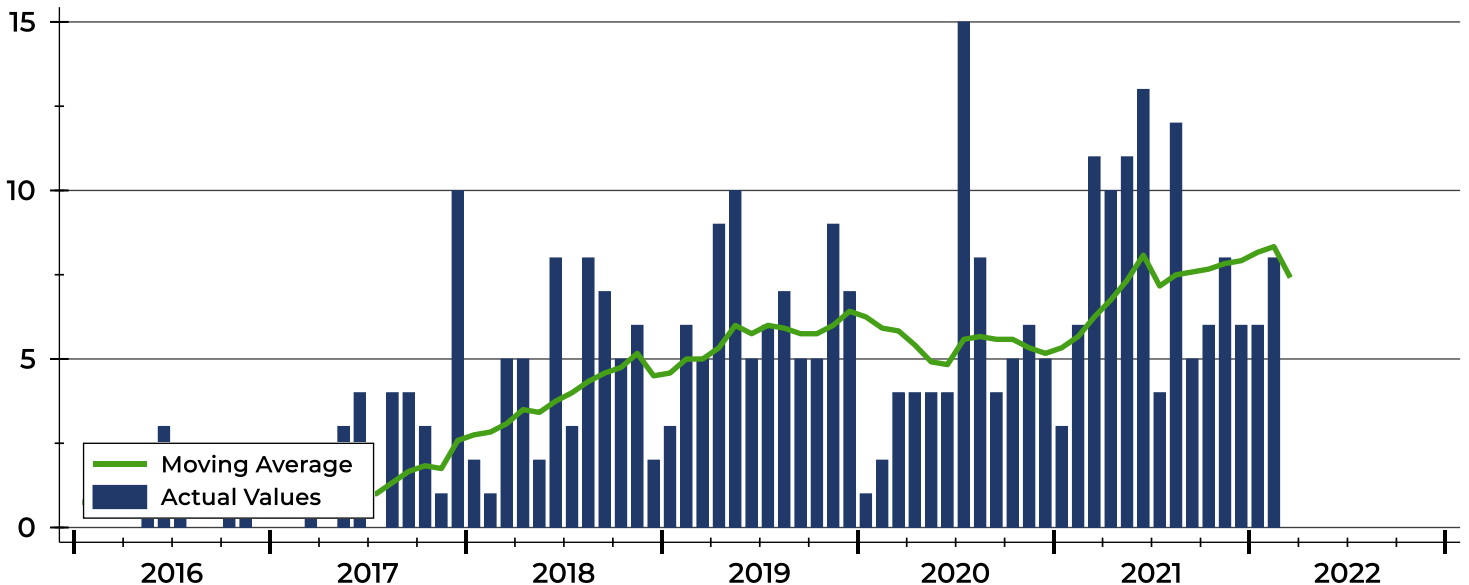
Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		0	11	-100.0%	14	20	-30.0%
Volume (1,000s)		0	1,180	-100.0%	1,713	1,895	-9.6%
Months' Supply		1.3	2.1	-38.1%	N/A	N/A	N/A
Average	Sale Price	N/A	107,300	N/A	122,350	94,735	29.1%
	Days on Market	N/A	116	N/A	72	120	-40.0%
	Percent of List	N/A	98.0%	N/A	94.3%	95.3%	-1.0%
	Percent of Original	N/A	97.1%	N/A	92.1%	93.5%	-1.5%
Median	Sale Price	N/A	114,900	N/A	102,000	77,250	32.0%
	Days on Market	N/A	29	N/A	48	37	29.7%
	Percent of List	N/A	97.9%	N/A	94.7%	96.8%	-2.2%
	Percent of Original	N/A	96.2%	N/A	93.1%	93.9%	-0.9%

A total of 0 homes sold in Clay Center in March, down from 11 units in March 2021. Total sales volume fell to \$0.0 million compared to \$1.2 million in the previous year.

The median sales price in March 2021 was \$114,900. Median days on market for the same time period was 29 days.

History of Closed Listings

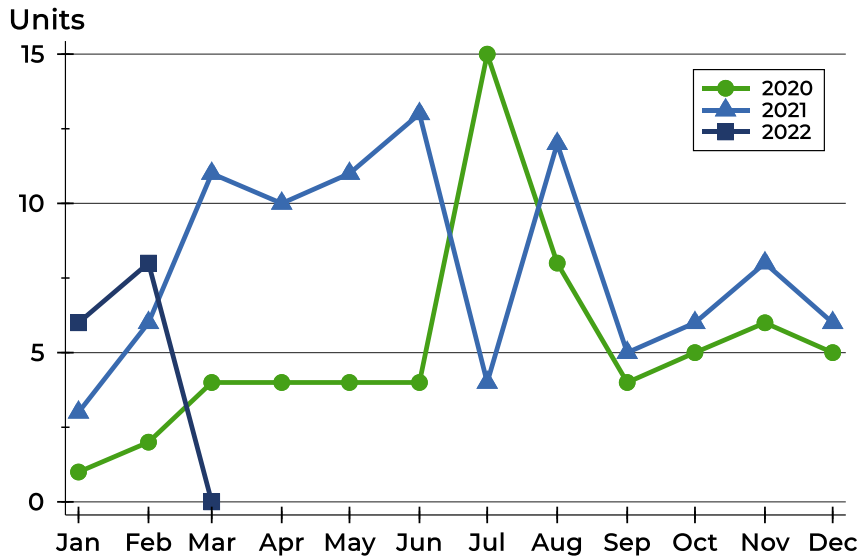
Units





Clay Center Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	1	3	6
February	2	6	8
March	4	11	0
April	4	10	
May	4	11	
June	4	13	
July	15	4	
August	8	12	
September	4	5	
October	5	6	
November	6	8	
December	5	6	

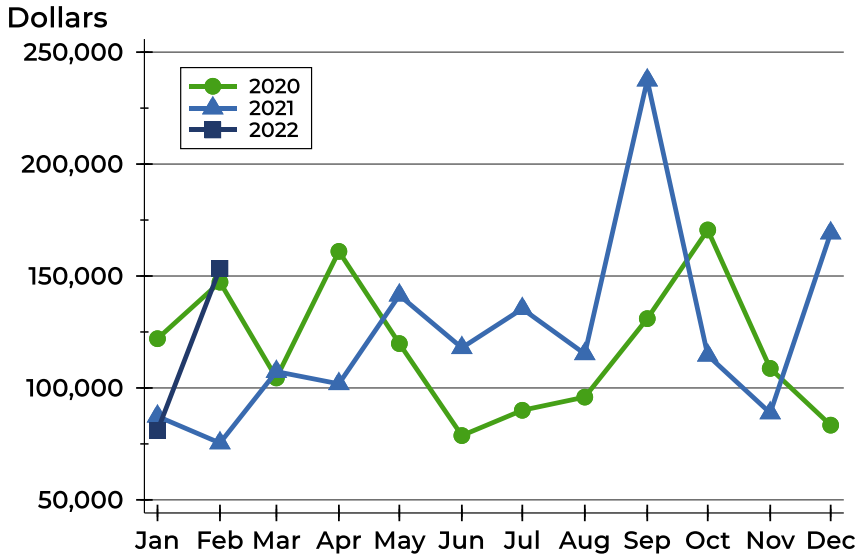
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



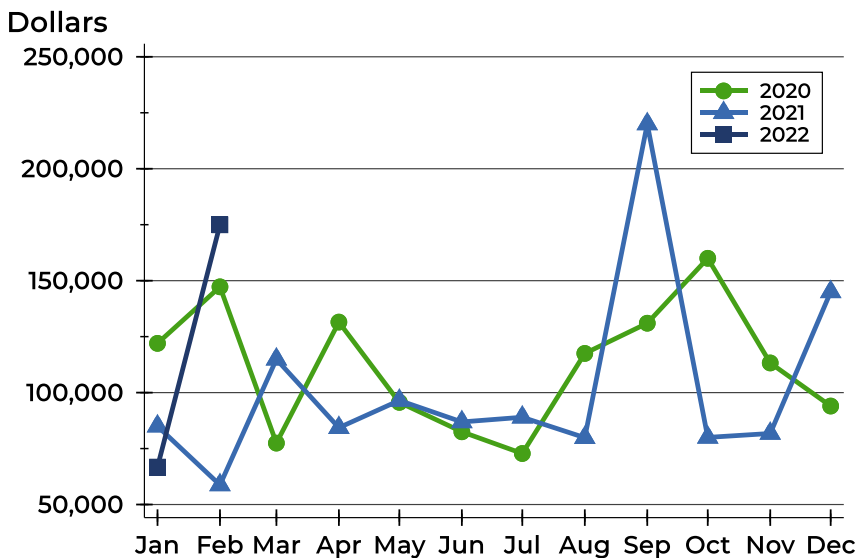
Clay Center Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	122,000	87,333	80,917
February	147,250	75,400	153,425
March	104,475	107,300	N/A
April	161,000	101,835	
May	119,825	141,409	
June	78,725	117,936	
July	90,023	135,375	
August	95,913	115,221	
September	130,963	237,478	
October	170,580	114,567	
November	108,733	88,813	
December	83,380	169,167	

Median Price

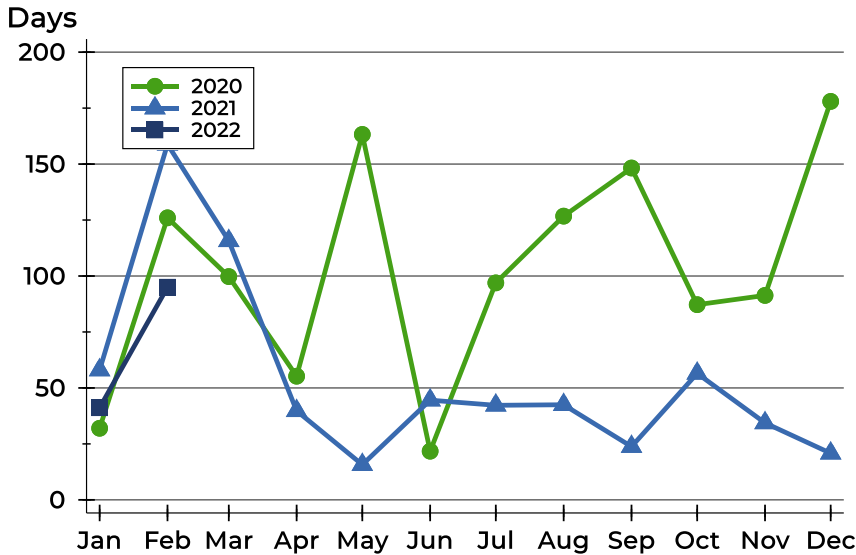


Month	2020	2021	2022
January	122,000	85,000	66,750
February	147,250	58,750	174,950
March	77,450	114,900	N/A
April	131,500	84,325	
May	95,650	96,500	
June	82,500	86,900	
July	72,800	89,000	
August	117,500	79,875	
September	131,000	220,000	
October	160,000	80,000	
November	113,250	81,750	
December	94,000	145,000	



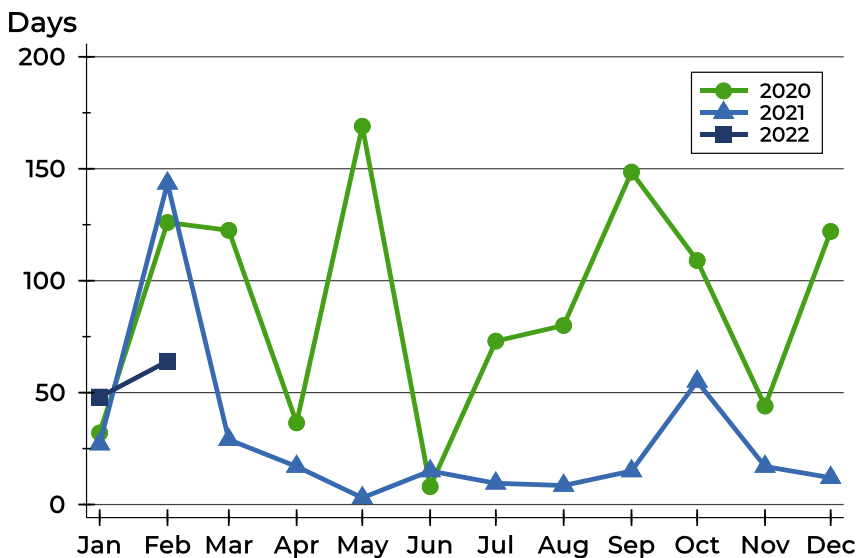
Clay Center Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	32	58	41
February	126	159	95
March	100	116	N/A
April	55	40	
May	163	16	
June	22	45	
July	97	42	
August	127	43	
September	148	24	
October	87	57	
November	91	34	
December	178	21	

Median DOM



Month	2020	2021	2022
January	32	27	48
February	126	144	64
March	123	29	N/A
April	37	17	
May	169	3	
June	8	15	
July	73	10	
August	80	9	
September	149	15	
October	109	55	
November	44	17	
December	122	12	



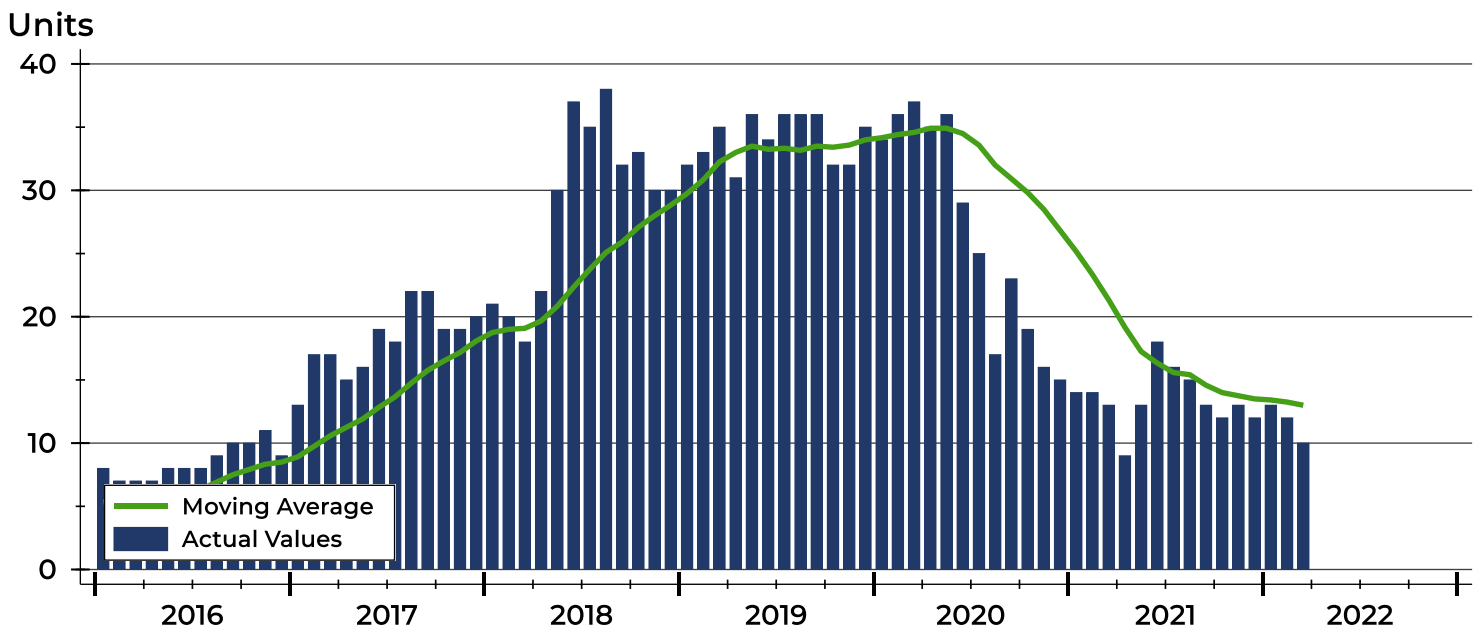
Clay Center Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		10	13	-23.1%
Volume (1,000s)		1,402	2,245	-37.6%
Months' Supply		1.3	2.1	-38.1%
Average	List Price	140,180	172,708	-18.8%
	Days on Market	86	75	14.7%
	Percent of Original	96.8%	100.4%	-3.6%
Median	List Price	93,500	124,900	-25.1%
	Days on Market	87	56	55.4%
	Percent of Original	98.1%	100.0%	-1.9%

A total of 10 homes were available for sale in Clay Center at the end of March. The months' supply of active listings cannot be calculated since there were no home sales in the previous month.

The median list price of homes on the market at the end of March was \$93,500, down 25.1% from 2021. The typical time on market for active listings was 87 days, up from 56 days a year earlier.

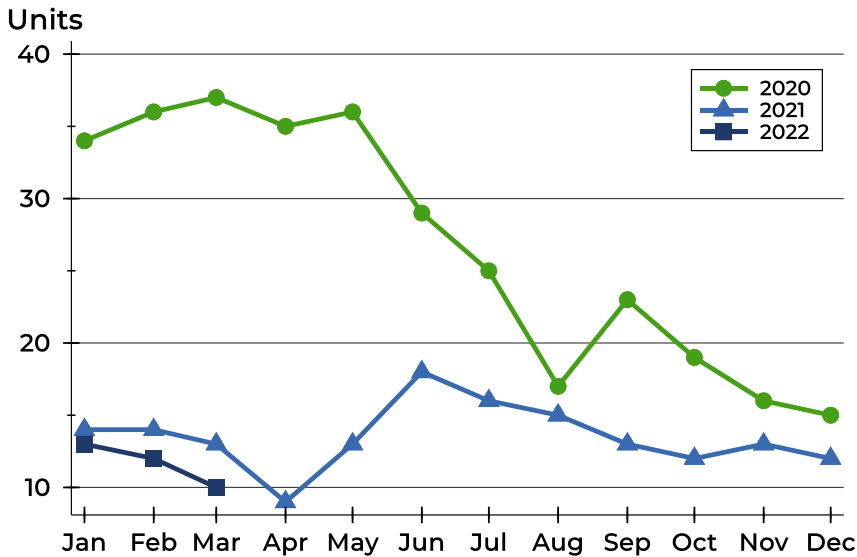
History of Active Listings





Clay Center Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	34	14	13
February	36	14	12
March	37	13	10
April	35	9	
May	36	13	
June	29	18	
July	25	16	
August	17	15	
September	23	13	
October	19	12	
November	16	13	
December	15	12	

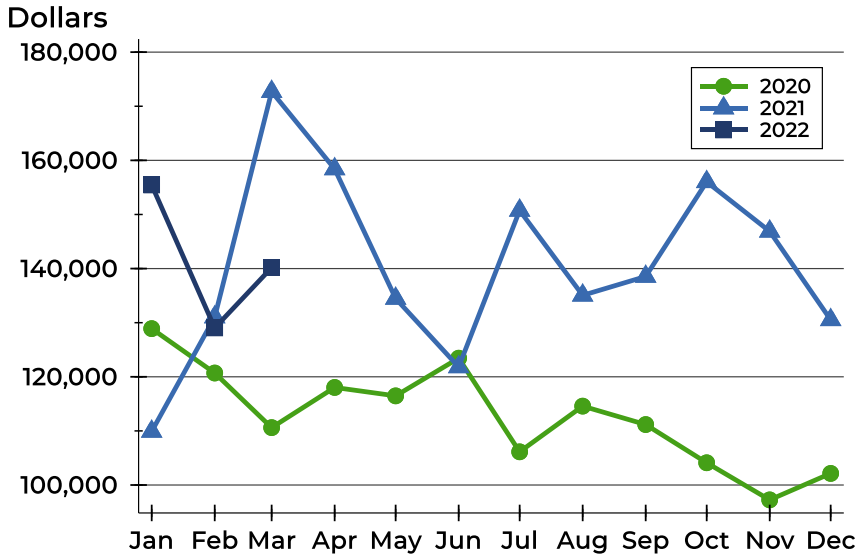
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	60.0%	N/A	78,800	80,950	86	92	98.2%	98.1%
\$100,000-\$124,999	1	10.0%	N/A	110,000	110,000	164	164	84.6%	84.6%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	10.0%	N/A	245,000	245,000	90	90	100.0%	100.0%
\$250,000-\$299,999	1	10.0%	N/A	259,000	259,000	80	80	94.2%	94.2%
\$300,000-\$399,999	1	10.0%	N/A	315,000	315,000	4	4	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



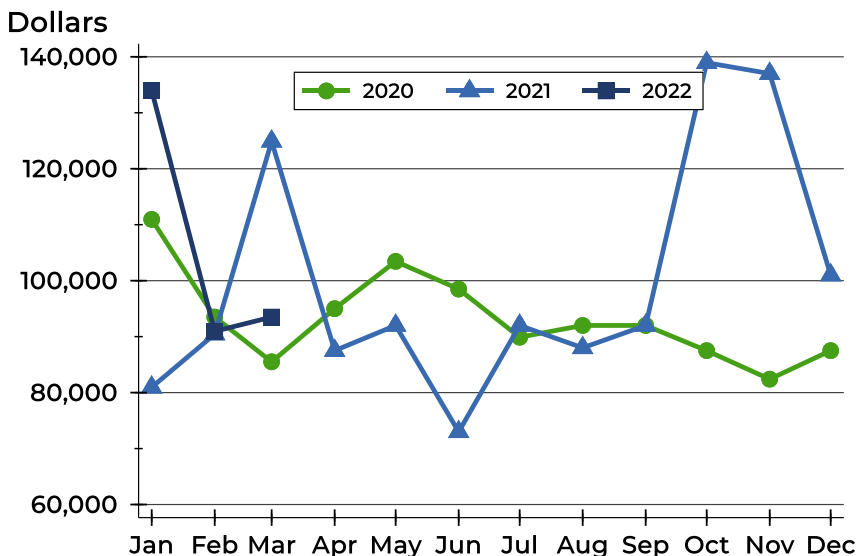
Clay Center Active Listings Analysis

Average Price



Month	2020	2021	2022
January	128,906	109,907	155,454
February	120,700	131,043	129,033
March	110,608	172,708	140,180
April	118,034	158,411	
May	116,478	134,477	
June	123,445	121,822	
July	106,140	150,750	
August	114,582	135,060	
September	111,174	138,538	
October	104,116	156,033	
November	97,256	146,885	
December	102,147	130,525	

Median Price

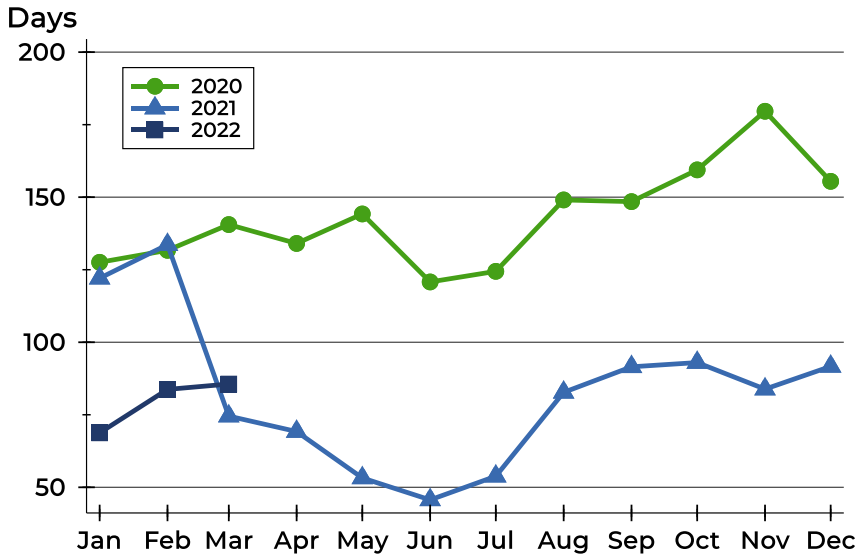


Month	2020	2021	2022
January	110,950	80,950	134,000
February	93,500	90,450	90,950
March	85,500	124,900	93,500
April	95,000	87,500	
May	103,450	92,000	
June	98,500	73,000	
July	89,900	92,000	
August	92,000	88,000	
September	92,000	92,000	
October	87,500	138,950	
November	82,400	137,000	
December	87,500	101,000	



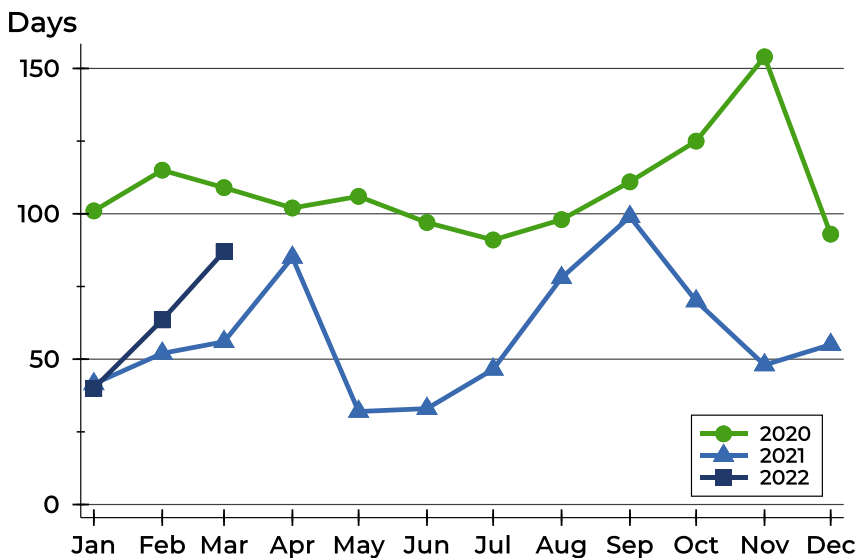
Clay Center Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	128	122	69
February	132	134	84
March	141	75	86
April	134	69	
May	144	53	
June	121	46	
July	124	54	
August	149	83	
September	148	92	
October	159	93	
November	180	84	
December	155	92	

Median DOM

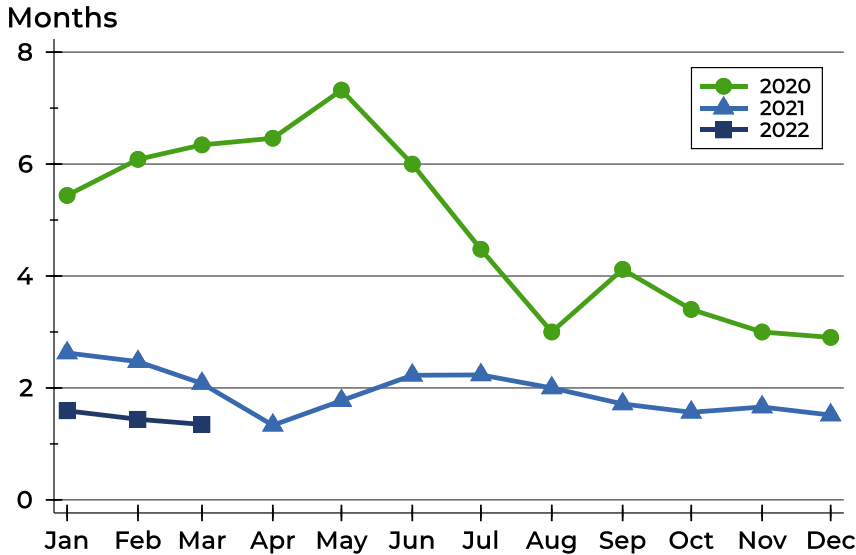


Month	2020	2021	2022
January	101	42	40
February	115	52	64
March	109	56	87
April	102	85	
May	106	32	
June	97	33	
July	91	47	
August	98	78	
September	111	99	
October	125	70	
November	154	48	
December	93	55	



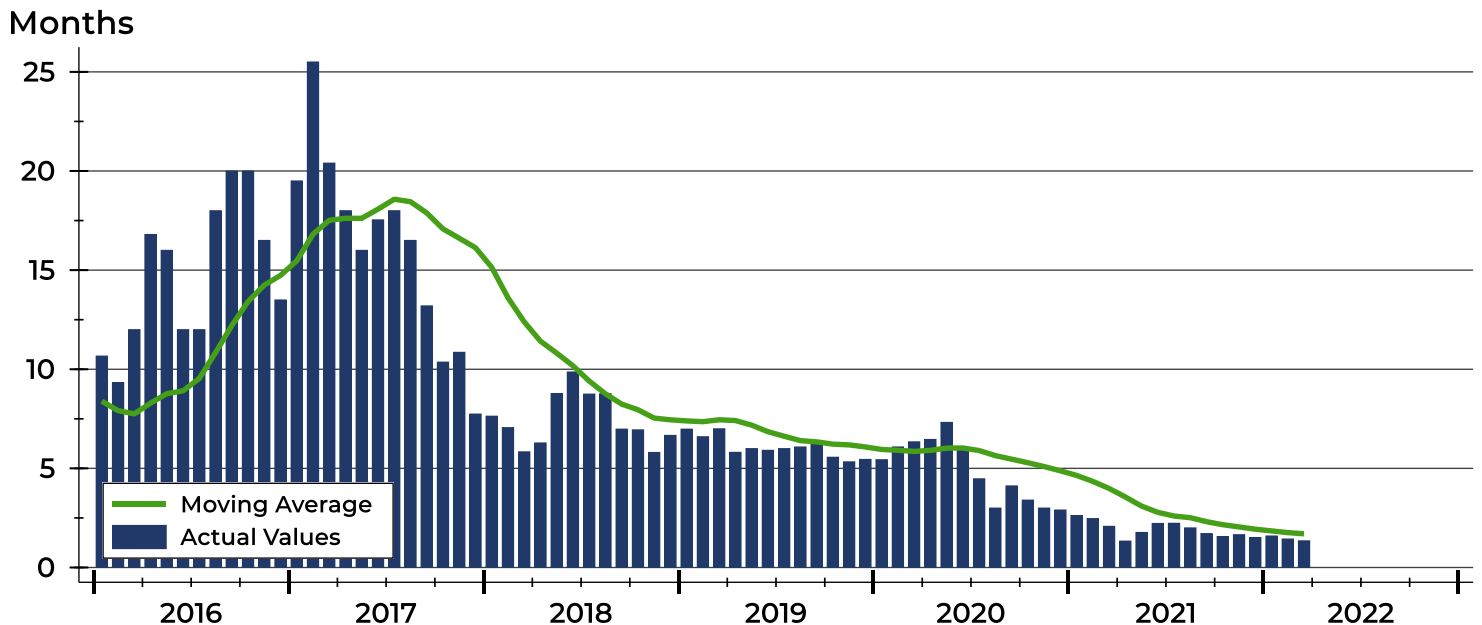
Clay Center Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	5.4	2.6	1.6
February	6.1	2.5	1.4
March	6.3	2.1	1.3
April	6.5	1.3	
May	7.3	1.8	
June	6.0	2.2	
July	4.5	2.2	
August	3.0	2.0	
September	4.1	1.7	
October	3.4	1.6	
November	3.0	1.7	
December	2.9	1.5	

History of Month's Supply





Clay Center New Listings Analysis

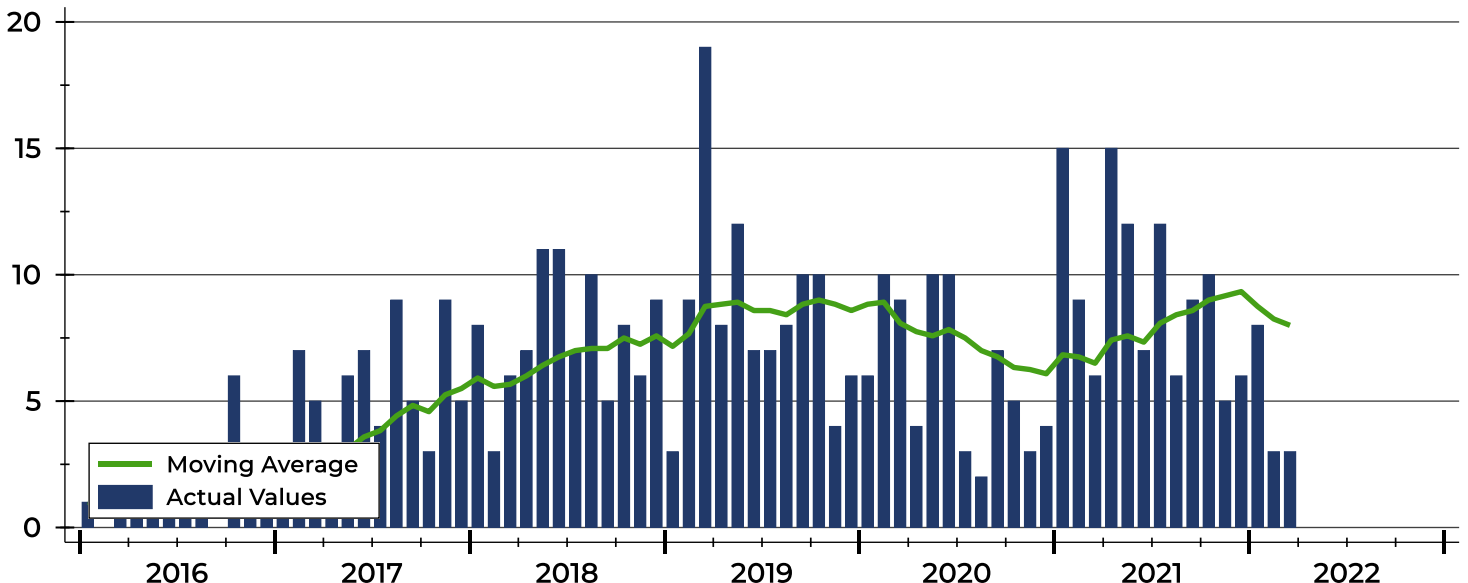
Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	3	6	-50.0%
	Volume (1,000s)	550	1,216	-54.8%
	Average List Price	183,333	202,733	-9.6%
	Median List Price	145,000	139,750	3.8%
Year-to-Date	New Listings	14	30	-53.3%
	Volume (1,000s)	2,463	4,238	-41.9%
	Average List Price	175,914	141,265	24.5%
	Median List Price	185,000	104,950	76.3%

A total of 3 new listings were added in Clay Center during March, down 50.0% from the same month in 2021. Year-to-date Clay Center has seen 14 new listings.

The median list price of these homes was \$145,000 up from \$139,750 in 2021.

History of New Listings

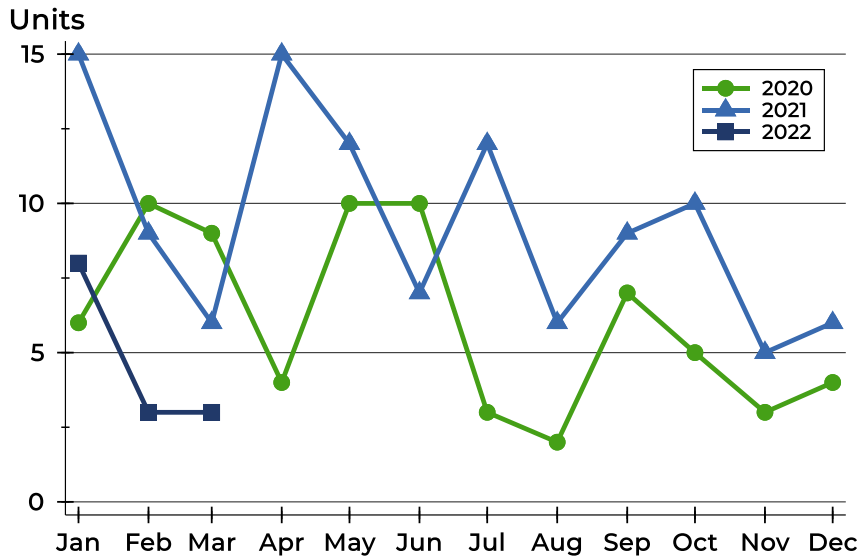
Units





Clay Center New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	6	15	8
February	10	9	3
March	9	6	3
April	4	15	
May	10	12	
June	10	7	
July	3	12	
August	2	6	
September	7	9	
October	5	10	
November	3	5	
December	4	6	

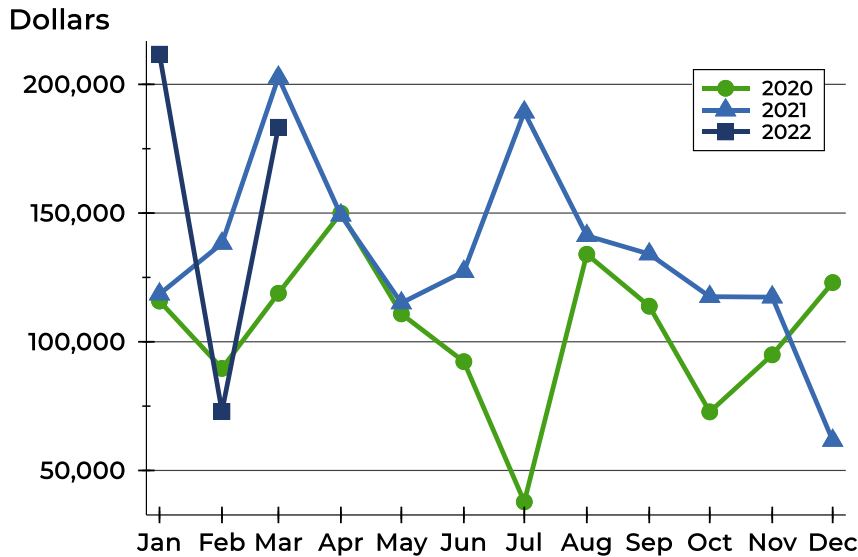
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	90,000	90,000	32	32	97.3%	97.3%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	33.3%	145,000	145,000	7	7	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	33.3%	315,000	315,000	13	13	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



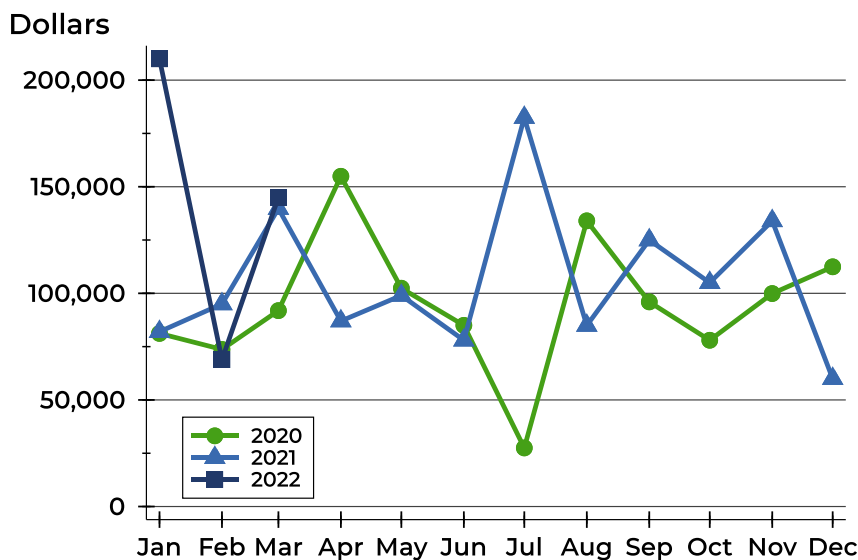
Clay Center New Listings Analysis

Average Price



Month	2020	2021	2022
January	115,817	118,510	211,738
February	89,650	138,211	72,967
March	118,833	202,733	183,333
April	149,925	149,167	
May	110,845	115,058	
June	92,270	127,257	
July	37,800	189,200	
August	134,000	141,200	
September	113,829	134,089	
October	72,760	117,530	
November	94,933	117,340	
December	123,000	61,650	

Median Price



Month	2020	2021	2022
January	81,200	82,000	210,000
February	73,700	95,000	68,900
March	91,900	139,750	145,000
April	154,900	87,000	
May	102,400	99,000	
June	85,000	78,000	
July	27,500	182,450	
August	134,000	84,900	
September	96,000	125,000	
October	78,000	105,000	
November	99,900	134,000	
December	112,450	60,000	



Clay Center Contracts Written Analysis

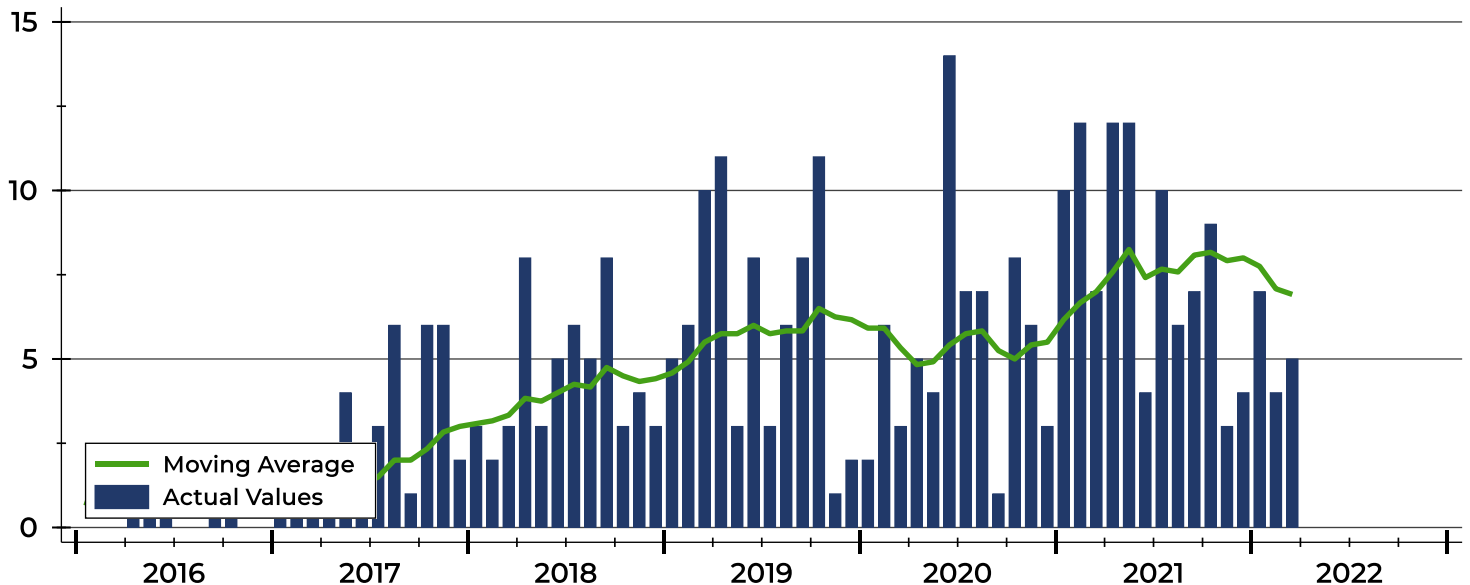
Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		5	7	-28.6%	16	29	-44.8%
Volume (1,000s)		678	704	-3.7%	2,500	3,036	-17.7%
Average	Sale Price	135,600	100,557	34.8%	156,263	104,674	49.3%
	Days on Market	92	72	27.8%	82	82	0.0%
	Percent of Original	91.5%	97.7%	-6.3%	93.9%	96.0%	-2.2%
Median	Sale Price	145,000	88,900	63.1%	159,900	88,500	80.7%
	Days on Market	40	14	185.7%	41	20	105.0%
	Percent of Original	90.9%	96.9%	-6.2%	98.6%	96.9%	1.8%

A total of 5 contracts for sale were written in Clay Center during the month of March, down from 7 in 2021. The median list price of these homes was \$145,000, up from \$88,900 the prior year.

Half of the homes that went under contract in March were on the market less than 40 days, compared to 14 days in March 2021.

History of Contracts Written

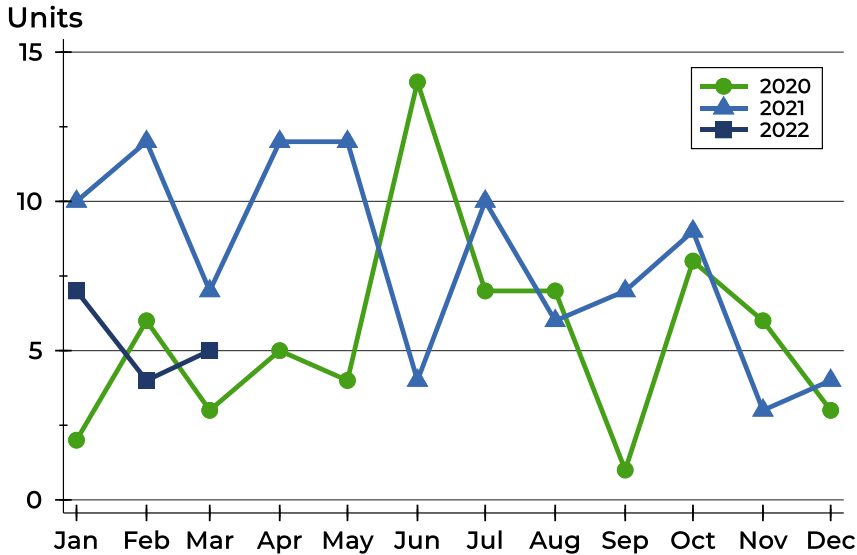
Units





Clay Center Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	2	10	7
February	6	12	4
March	3	7	5
April	5	12	
May	4	12	
June	14	4	
July	7	10	
August	7	6	
September	1	7	
October	8	9	
November	6	3	
December	3	4	

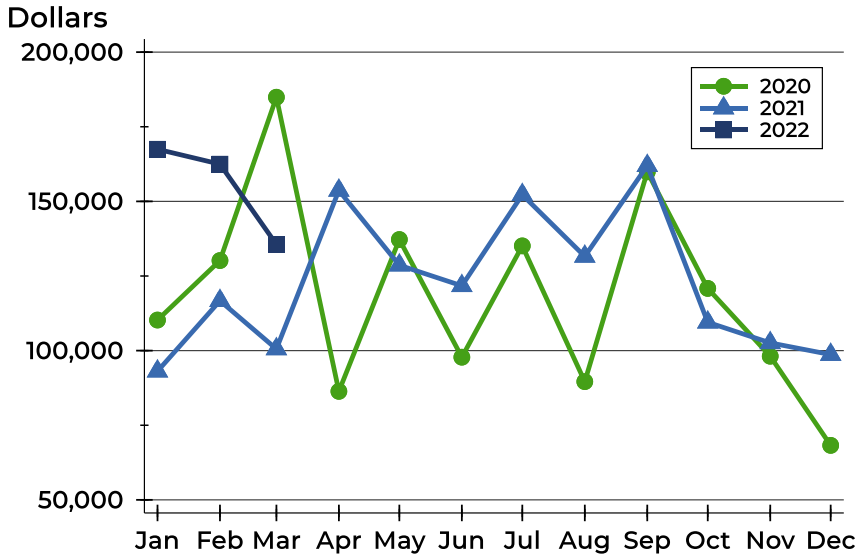
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	40.0%	44,500	44,500	56	56	87.9%	87.9%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	20.0%	145,000	145,000	7	7	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	40.0%	222,000	222,000	170	170	90.8%	90.8%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



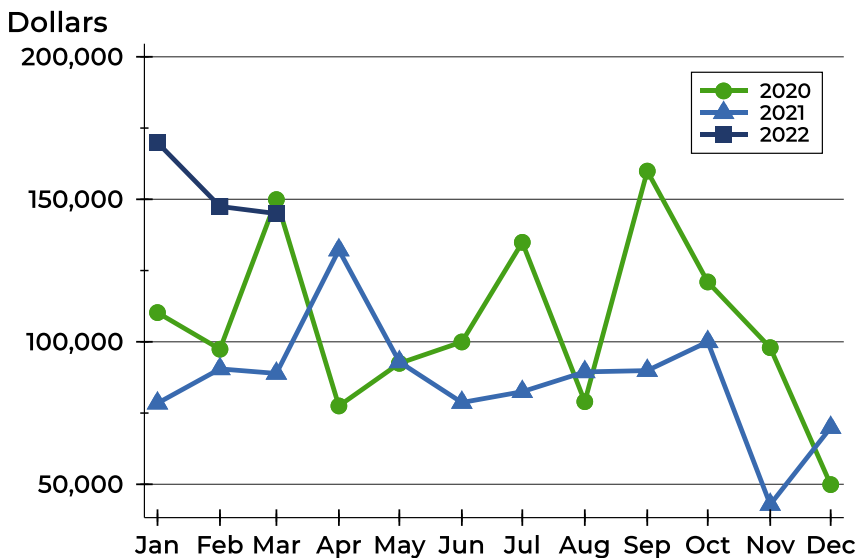
Clay Center Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	110,250	93,100	167,471
February	130,183	116,721	162,475
March	184,900	100,557	135,600
April	86,360	153,675	
May	137,225	128,617	
June	97,811	121,725	
July	135,100	152,220	
August	89,614	131,567	
September	159,900	161,957	
October	120,850	109,500	
November	98,133	102,600	
December	68,267	98,675	

Median Price

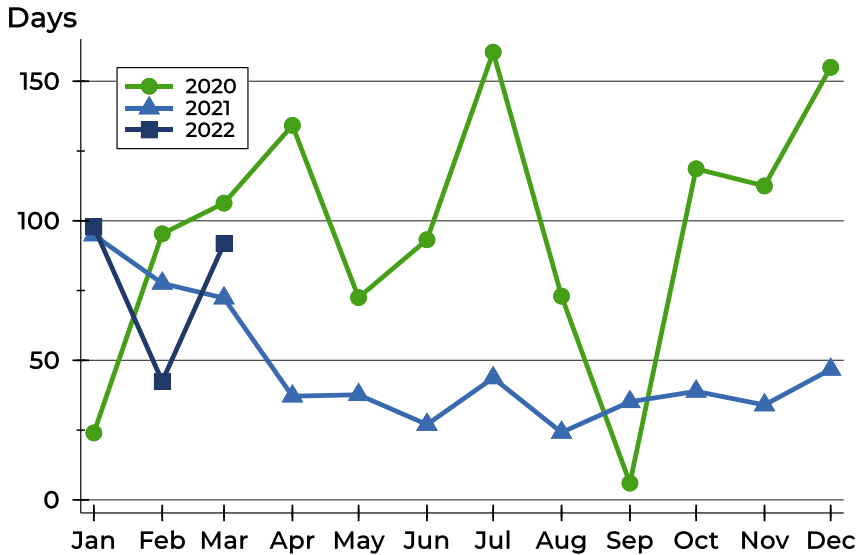


Month	2020	2021	2022
January	110,250	78,450	169,900
February	97,400	90,500	147,500
March	149,900	88,900	145,000
April	77,500	132,200	
May	92,450	92,950	
June	99,950	78,700	
July	134,900	82,500	
August	79,000	89,450	
September	159,900	89,900	
October	121,000	100,000	
November	97,950	42,900	
December	49,900	69,900	



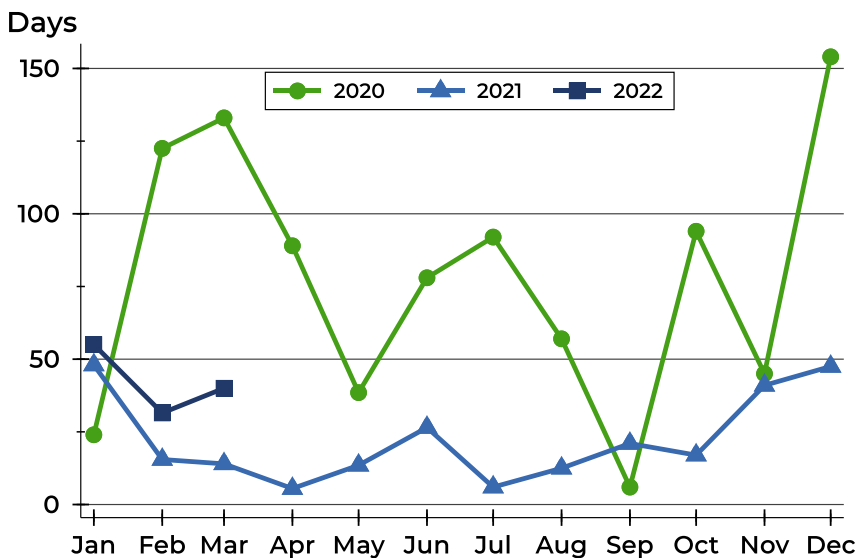
Clay Center Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	24	95	98
February	95	78	43
March	106	72	92
April	134	37	
May	73	38	
June	93	27	
July	160	44	
August	73	24	
September	6	35	
October	119	39	
November	113	34	
December	155	47	

Median DOM



Month	2020	2021	2022
January	24	48	55
February	123	16	32
March	133	14	40
April	89	6	
May	39	14	
June	78	27	
July	92	6	
August	57	13	
September	6	21	
October	94	17	
November	45	41	
December	154	48	



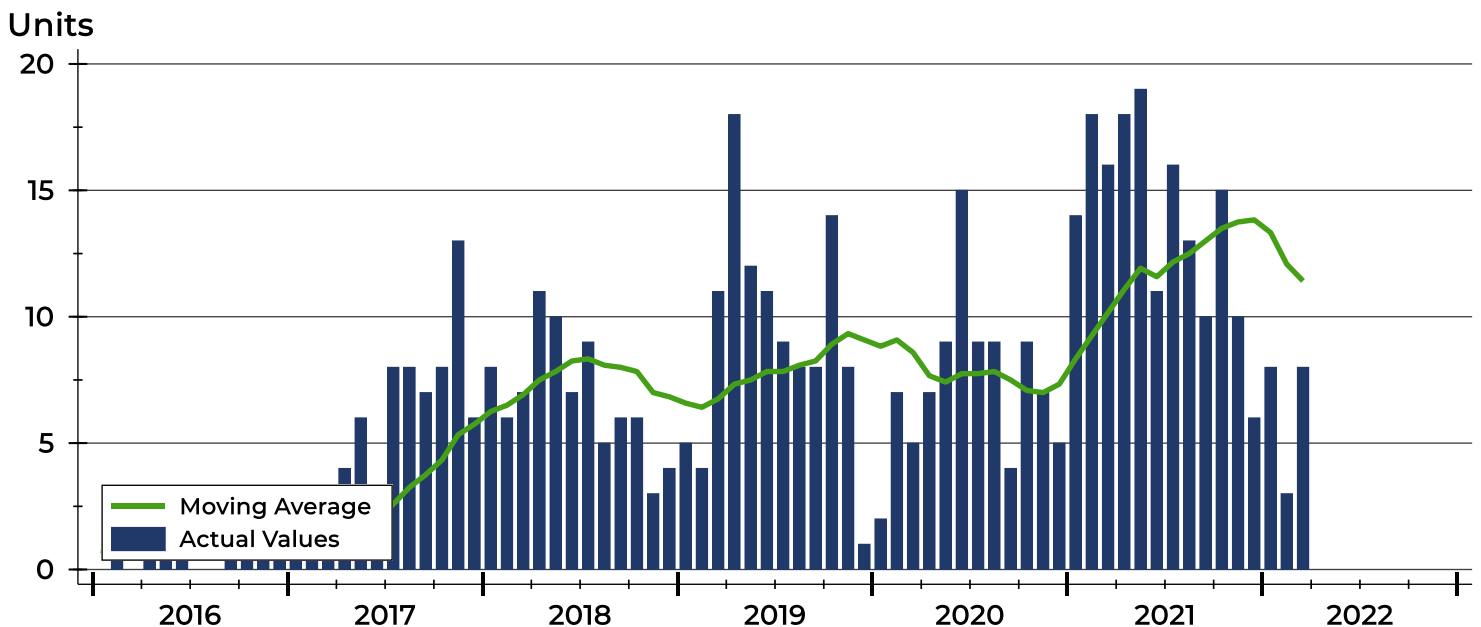
Clay Center Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		8	16	-50.0%
Volume (1,000s)		1,283	1,849	-30.6%
Average	List Price	160,375	115,572	38.8%
	Days on Market	68	32	112.5%
	Percent of Original	95.0%	99.4%	-4.4%
Median	List Price	165,000	88,700	86.0%
	Days on Market	40	16	150.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 8 listings in Clay Center had contracts pending at the end of March, down from 16 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

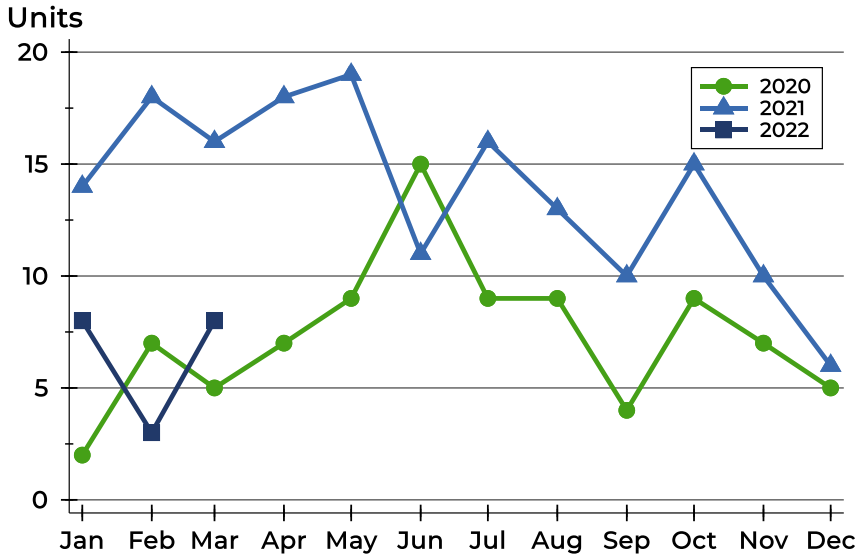
History of Pending Contracts





Clay Center Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	2	14	8
February	7	18	3
March	5	16	8
April	7	18	
May	9	19	
June	15	11	
July	9	16	
August	9	13	
September	4	10	
October	9	15	
November	7	10	
December	5	6	

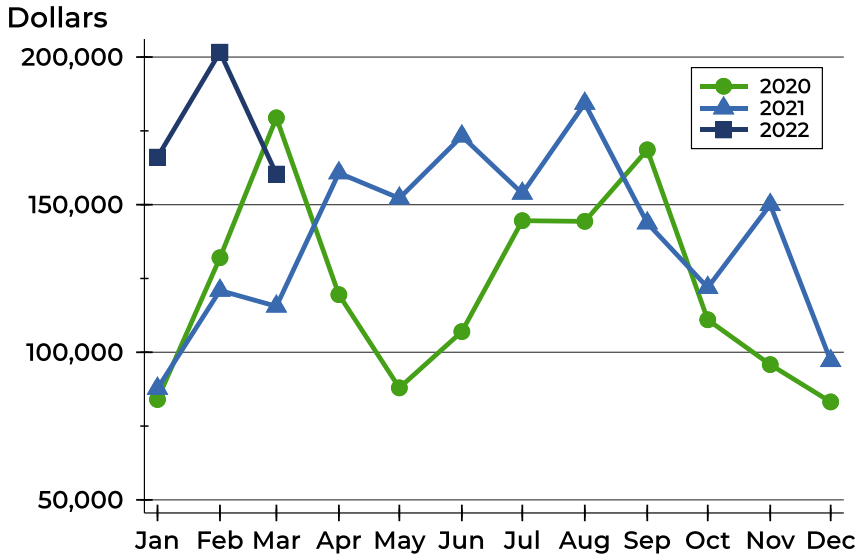
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	25.0%	44,500	44,500	56	56	89.2%	89.2%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	12.5%	110,000	110,000	18	18	100.0%	100.0%
\$125,000-\$149,999	1	12.5%	145,000	145,000	7	7	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	12.5%	185,000	185,000	42	42	100.0%	100.0%
\$200,000-\$249,999	2	25.0%	222,000	222,000	170	170	90.8%	90.8%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	12.5%	310,000	310,000	21	21	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



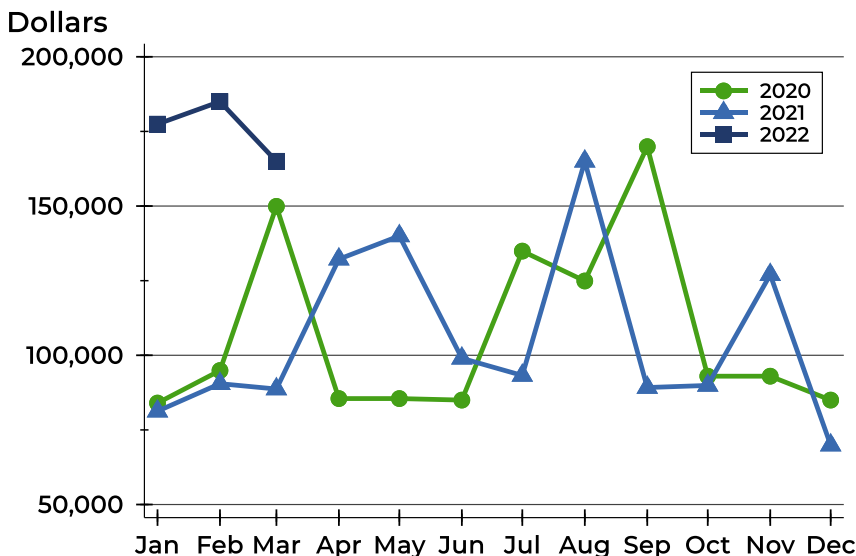
Clay Center Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	84,000	87,746	166,113
February	132,029	120,942	201,667
March	179,420	115,572	160,375
April	119,514	160,728	
May	87,944	152,174	
June	106,990	173,191	
July	144,578	153,819	
August	144,344	184,277	
September	168,575	143,760	
October	111,011	121,907	
November	95,828	149,990	
December	83,180	97,117	

Median Price

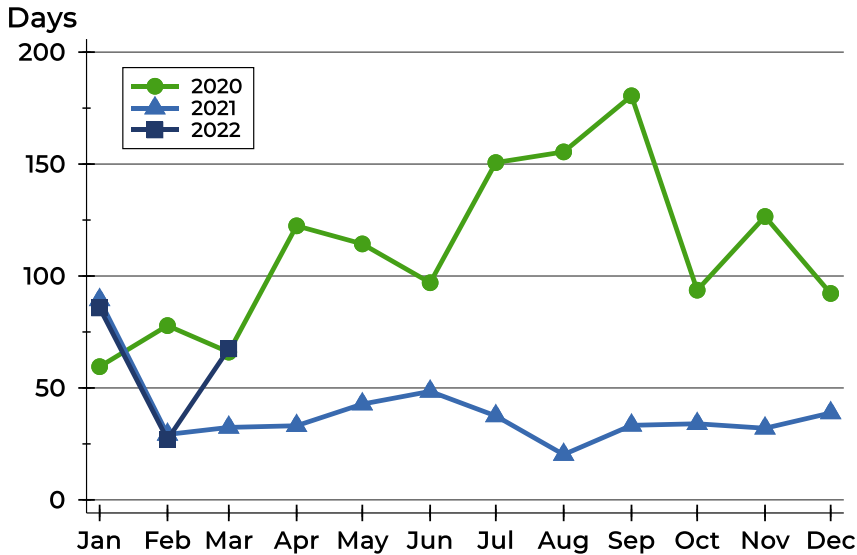


Month	2020	2021	2022
January	84,000	81,275	177,450
February	94,900	90,500	185,000
March	149,900	88,700	165,000
April	85,500	132,200	
May	85,500	140,000	
June	85,000	99,000	
July	134,900	93,250	
August	124,900	165,000	
September	169,900	89,200	
October	93,000	89,900	
November	93,000	127,000	
December	85,000	69,900	



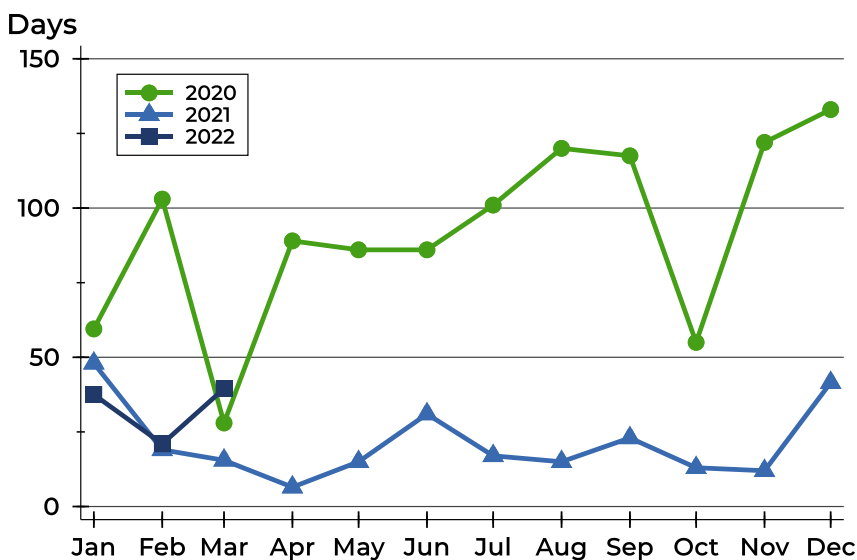
Clay Center Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	60	89	86
February	78	29	27
March	66	32	68
April	122	33	
May	114	43	
June	97	48	
July	151	38	
August	155	20	
September	181	33	
October	94	34	
November	127	32	
December	92	39	

Median DOM



Month	2020	2021	2022
January	60	48	38
February	103	19	21
March	28	16	40
April	89	7	
May	86	15	
June	86	31	
July	101	17	
August	120	15	
September	118	23	
October	55	13	
November	122	12	
December	133	42	