



**December
2021**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Clay County Housing Report



Market Overview

Clay County Home Sales Rose in December

Total home sales in Clay County rose by 28.6% last month to 9 units, compared to 7 units in December 2020. Total sales volume was \$1.6 million, up 112.9% from a year earlier.

The median sale price in December was \$183,000, up from \$99,999 a year earlier. Homes that sold in December were typically on the market for 21 days and sold for 99.8% of their list prices.

Clay County Active Listings Down at End of December

The total number of active listings in Clay County at the end of December was 17 units, down from 20 at the same point in 2020. This represents a 1.7 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$104,900.

During December, a total of 7 contracts were written up from 6 in December 2020. At the end of the month, there were 10 contracts still pending.

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Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Clay County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
Home Sales		9	7	7	121	94	106
Change from prior year		28.6%	0.0%	250.0%	28.7%	-11.3%	49.3%
Active Listings		17	20	49	N/A	N/A	N/A
Change from prior year		-15.0%	-59.2%	2.1%			
Months' Supply		1.7	2.6	5.5	N/A	N/A	N/A
Change from prior year		-34.6%	-52.7%	-32.1%			
New Listings		7	6	8	144	113	144
Change from prior year		16.7%	-25.0%	-33.3%	27.4%	-21.5%	12.5%
Contracts Written		7	6	4	123	99	102
Change from prior year		16.7%	50.0%	-20.0%	24.2%	-2.9%	45.7%
Pending Contracts		10	8	2	N/A	N/A	N/A
Change from prior year		25.0%	300.0%	-71.4%			
Sales Volume (1,000s)		1,620	761	792	15,627	11,023	13,129
Change from prior year		112.9%	-3.9%	465.7%	41.8%	-16.0%	47.5%
Average	Sale Price	179,989	108,700	113,143	129,148	117,261	123,856
	Change from prior year	65.6%	-3.9%	62.0%	10.1%	-5.3%	-1.2%
	List Price of Actives	126,888	105,690	145,924	N/A	N/A	N/A
	Change from prior year	20.1%	-27.6%	2.6%			
	Days on Market	28	150	110	60	95	93
Change from prior year	-81.3%	36.4%	-16.7%	-36.8%	2.2%	8.1%	
	Percent of List	96.6%	88.9%	94.6%	96.6%	93.7%	93.9%
Change from prior year	8.7%	-6.0%	15.6%	3.1%	-0.2%	0.9%	
	Percent of Original	96.3%	88.0%	87.0%	95.0%	91.2%	89.6%
Change from prior year	9.4%	1.1%	33.0%	4.2%	1.8%	-1.4%	
Median	Sale Price	183,000	99,999	115,000	96,500	114,950	115,000
	Change from prior year	83.0%	-13.0%	64.7%	-16.1%	0.0%	7.0%
	List Price of Actives	104,900	90,450	135,000	N/A	N/A	N/A
	Change from prior year	16.0%	-33.0%	19.6%			
	Days on Market	21	103	87	17	67	66
Change from prior year	-79.6%	18.4%	-34.1%	-74.6%	1.5%	15.8%	
	Percent of List	99.8%	95.7%	97.3%	97.8%	96.3%	95.7%
Change from prior year	4.3%	-1.6%	18.9%	1.6%	0.6%	0.5%	
	Percent of Original	97.4%	94.1%	89.0%	96.4%	94.0%	91.8%
Change from prior year	3.5%	5.7%	36.1%	2.6%	2.4%	-2.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Clay County Closed Listings Analysis

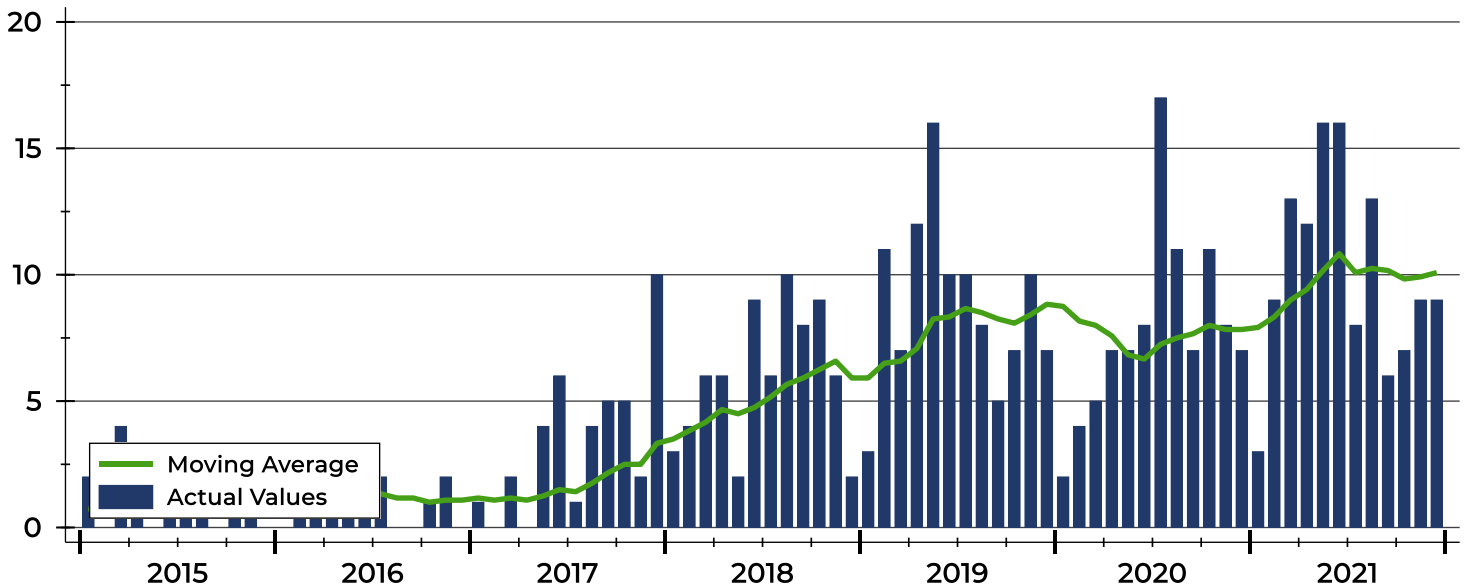
Summary Statistics for Closed Listings		2021	December 2020	Change	2021	Year-to-Date 2020	Change
Closed Listings		9	7	28.6%	121	94	28.7%
Volume (1,000s)		1,620	761	112.9%	15,627	11,023	41.8%
Months' Supply		1.7	2.6	-34.6%	N/A	N/A	N/A
Average	Sale Price	179,989	108,700	65.6%	129,148	117,261	10.1%
	Days on Market	28	150	-81.3%	60	95	-36.8%
	Percent of List	96.6%	88.9%	8.7%	96.6%	93.7%	3.1%
	Percent of Original	96.3%	88.0%	9.4%	95.0%	91.2%	4.2%
Median	Sale Price	183,000	99,999	83.0%	96,500	114,950	-16.1%
	Days on Market	21	103	-79.6%	17	67	-74.6%
	Percent of List	99.8%	95.7%	4.3%	97.8%	96.3%	1.6%
	Percent of Original	97.4%	94.1%	3.5%	96.4%	94.0%	2.6%

A total of 9 homes sold in Clay County in December, up from 7 units in December 2020. Total sales volume rose to \$1.6 million compared to \$0.8 million in the previous year.

The median sales price in December was \$183,000, up 83.0% compared to the prior year. Median days on market was 21 days, the same as November, and down from 103 in December 2020.

History of Closed Listings

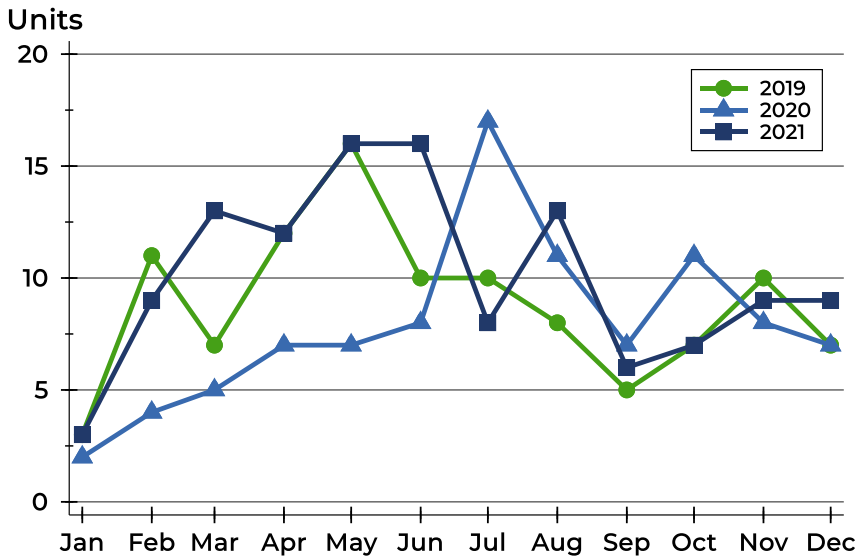
Units





Clay County Closed Listings Analysis

Closed Listings by Month



Month	2019	2020	2021
January	3	2	3
February	11	4	9
March	7	5	13
April	12	7	12
May	16	7	16
June	10	8	16
July	10	17	8
August	8	11	13
September	5	7	6
October	7	11	7
November	10	8	9
December	7	7	9

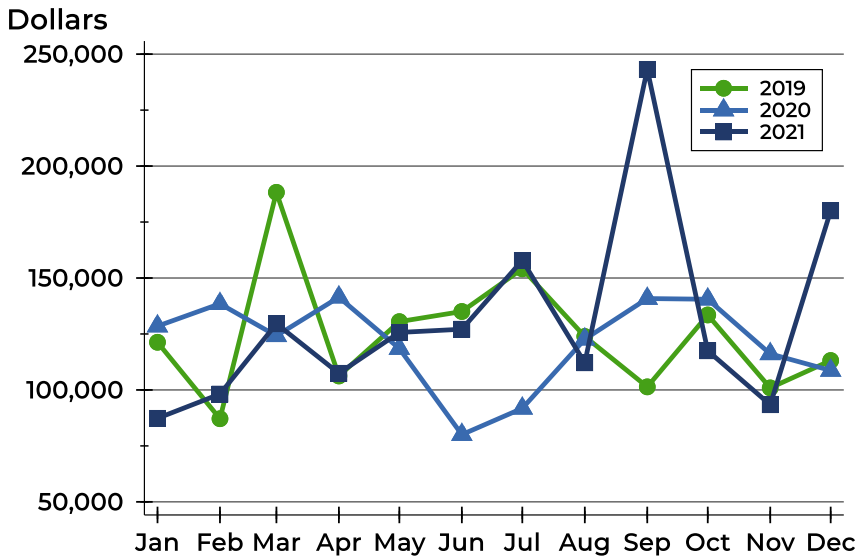
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	11.1%	2.7	38,000	38,000	7	7	88.6%	88.6%	88.6%	88.6%
\$50,000-\$99,999	1	11.1%	1.4	75,000	75,000	7	7	115.4%	115.4%	115.4%	115.4%
\$100,000-\$124,999	1	11.1%	2.4	110,000	110,000	33	33	88.0%	88.0%	88.0%	88.0%
\$125,000-\$149,999	0	0.0%	2.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	4	44.4%	0.0	183,225	183,950	45	43	94.4%	97.6%	93.7%	96.3%
\$200,000-\$249,999	1	11.1%	1.5	237,000	237,000	21	21	99.8%	99.8%	99.8%	99.8%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	11.1%	0.0	427,000	427,000	7	7	100.5%	100.5%	100.5%	100.5%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



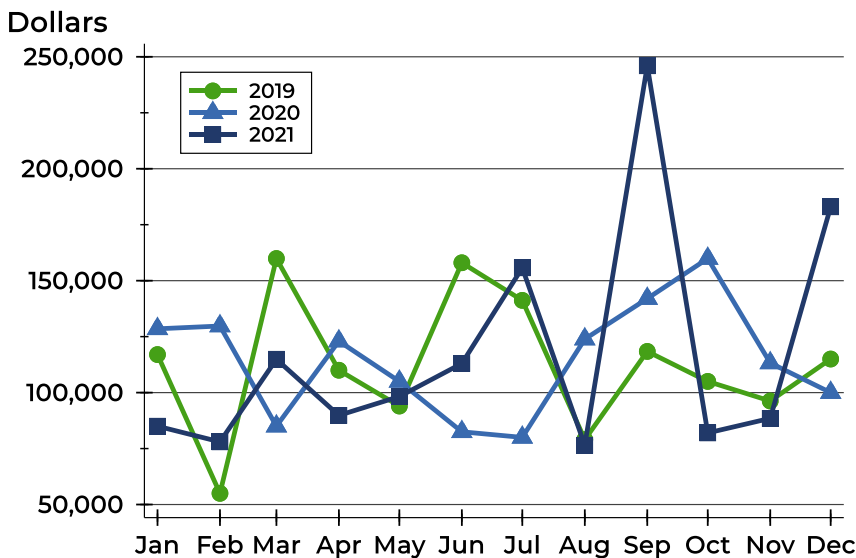
Clay County Closed Listings Analysis

Average Price



Month	2019	2020	2021
January	121,300	128,500	87,333
February	87,145	138,500	98,167
March	188,271	124,180	129,554
April	106,250	141,429	107,446
May	130,522	118,493	125,681
June	135,043	80,050	127,129
July	154,104	91,785	157,875
August	123,875	122,655	112,127
September	101,380	140,821	243,232
October	133,500	140,518	117,486
November	100,915	116,113	93,389
December	113,143	108,700	179,989

Median Price

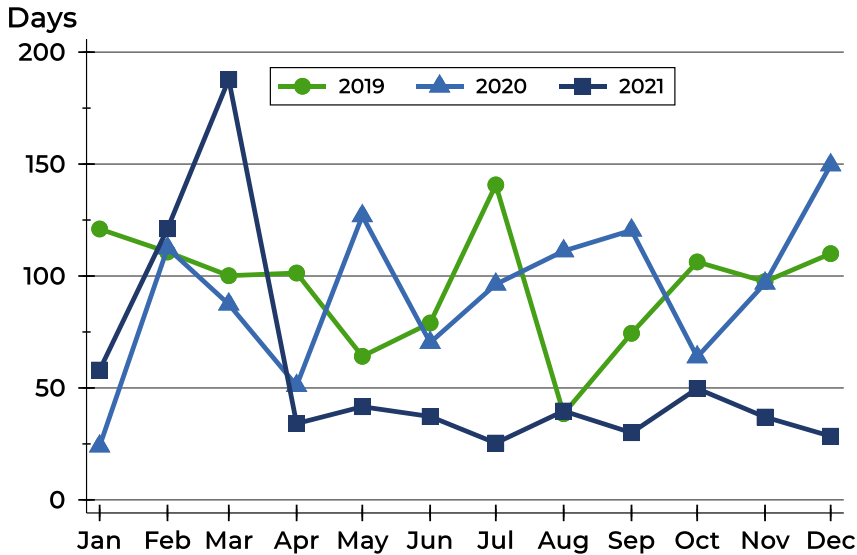


Month	2019	2020	2021
January	117,000	128,500	85,000
February	55,000	129,750	78,000
March	159,900	85,000	114,900
April	110,000	123,000	89,825
May	94,000	105,000	98,250
June	158,000	82,500	113,000
July	141,200	80,000	155,750
August	79,000	123,900	76,500
September	118,400	142,000	246,000
October	105,000	159,900	82,000
November	96,250	113,250	88,500
December	115,000	99,999	183,000



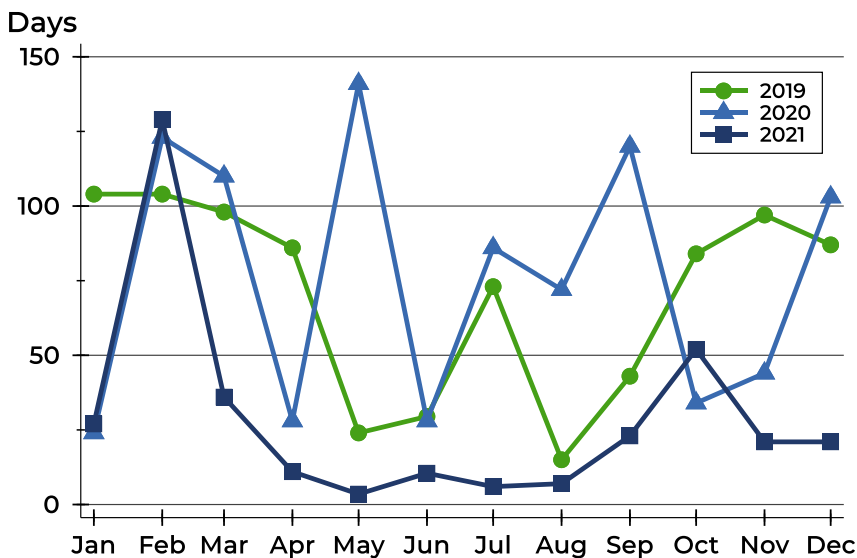
Clay County Closed Listings Analysis

Average DOM



Month	2019	2020	2021
January	121	24	58
February	111	113	121
March	100	87	188
April	101	51	34
May	64	127	42
June	79	70	37
July	141	96	25
August	39	111	40
September	74	120	30
October	106	64	50
November	98	97	37
December	110	150	28

Median DOM



Month	2019	2020	2021
January	104	24	27
February	104	123	129
March	98	110	36
April	86	28	11
May	24	141	4
June	30	28	11
July	73	86	6
August	15	72	7
September	43	120	23
October	84	34	52
November	97	44	21
December	87	103	21



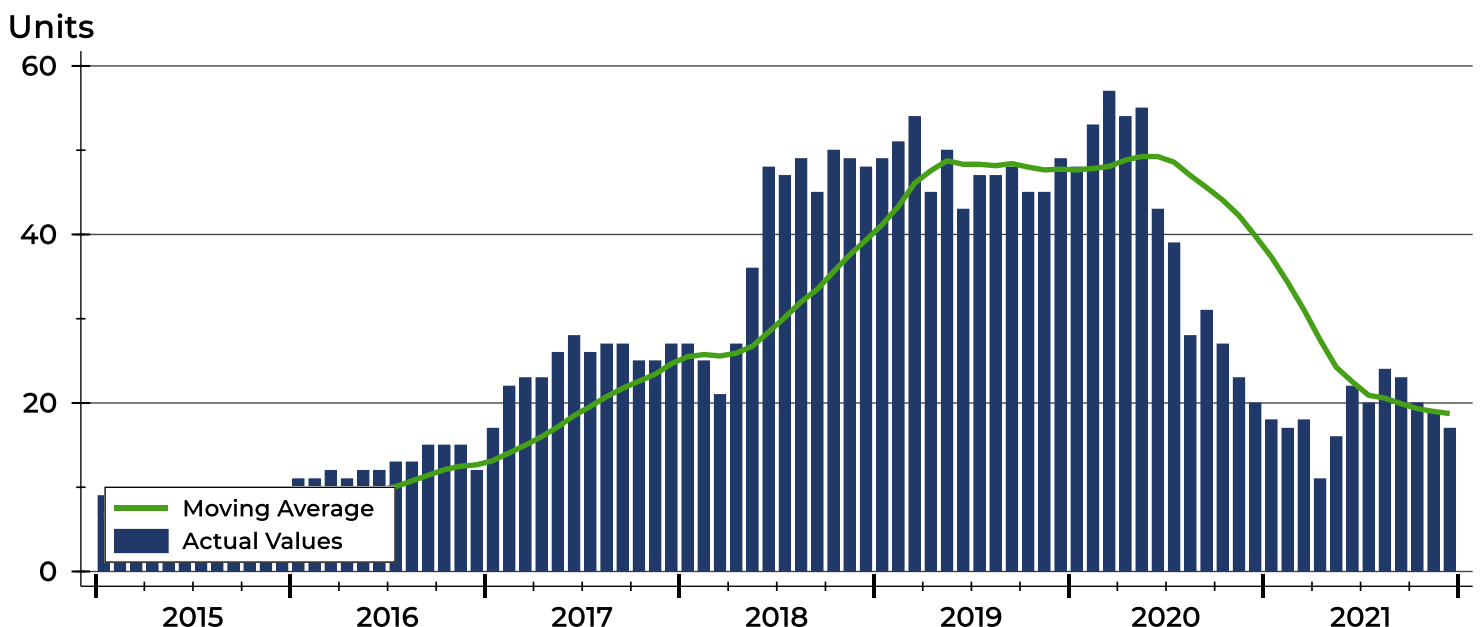
Clay County Active Listings Analysis

Summary Statistics for Active Listings		2021	End of December 2020	Change
Active Listings		17	20	-15.0%
Volume (1,000s)		2,157	2,114	2.0%
Months' Supply		1.7	2.6	-34.6%
Average	List Price	126,888	105,690	20.1%
	Days on Market	81	148	-45.3%
	Percent of Original	96.3%	96.7%	-0.4%
Median	List Price	104,900	90,450	16.0%
	Days on Market	46	89	-48.3%
	Percent of Original	97.9%	100.0%	-2.1%

A total of 17 homes were available for sale in Clay County at the end of December. This represents a 1.7 months' supply of active listings.

The median list price of homes on the market at the end of December was \$104,900, up 16.0% from 2020. The typical time on market for active listings was 46 days, down from 89 days a year earlier.

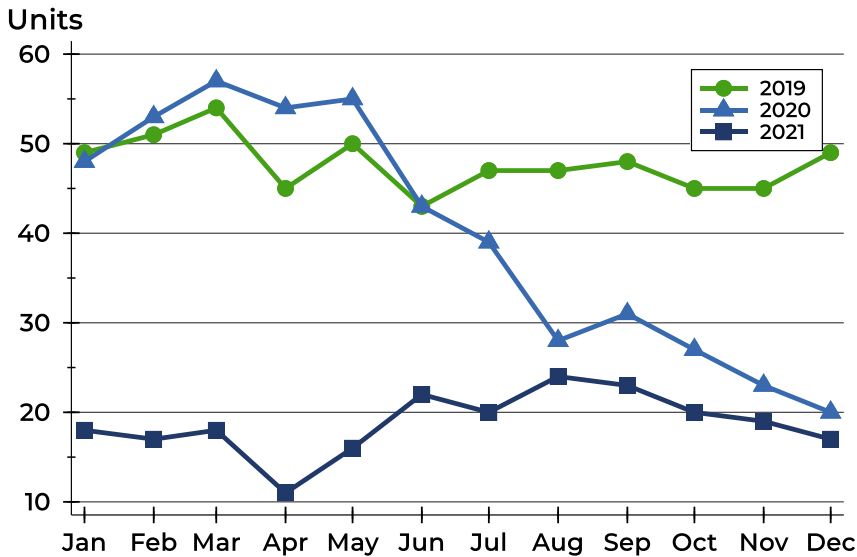
History of Active Listings





Clay County Active Listings Analysis

Active Listings by Month



Month	2019	2020	2021
January	49	48	18
February	51	53	17
March	54	57	18
April	45	54	11
May	50	55	16
June	43	43	22
July	47	39	20
August	47	28	24
September	48	31	23
October	45	27	20
November	45	23	19
December	49	20	17

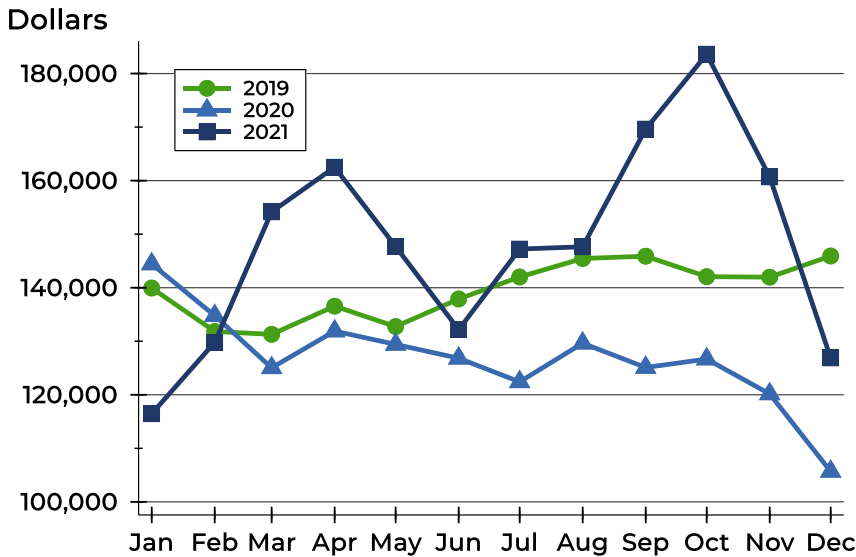
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	11.8%	2.7	46,950	46,950	30	30	91.0%	91.0%
\$50,000-\$99,999	6	35.3%	1.4	81,167	87,000	66	31	99.1%	97.4%
\$100,000-\$124,999	2	11.8%	2.4	107,450	107,450	45	45	92.3%	92.3%
\$125,000-\$149,999	2	11.8%	2.0	136,750	136,750	53	53	98.7%	98.7%
\$150,000-\$174,999	3	17.6%	N/A	167,933	169,900	52	39	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	5.9%	1.5	209,000	209,000	217	217	81.7%	81.7%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	5.9%	N/A	375,000	375,000	350	350	96.2%	96.2%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



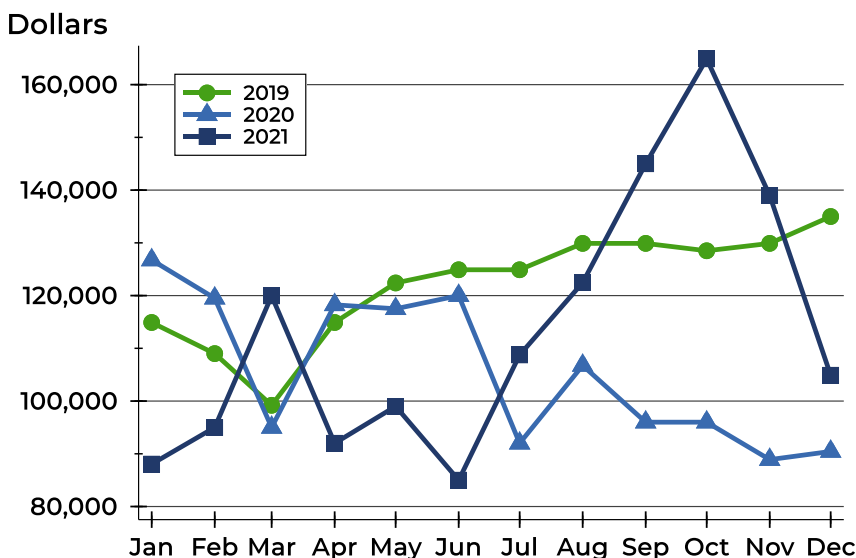
Clay County Active Listings Analysis

Average Price



Month	2019	2020	2021
January	139,943	144,433	116,461
February	131,831	134,779	129,794
March	131,293	125,035	154,172
April	136,556	131,904	162,509
May	132,746	129,411	147,694
June	137,899	126,830	132,164
July	142,005	122,418	147,225
August	145,460	129,636	147,650
September	145,892	125,100	169,635
October	142,066	126,674	183,625
November	141,969	120,161	160,695
December	145,924	105,690	126,888

Median Price

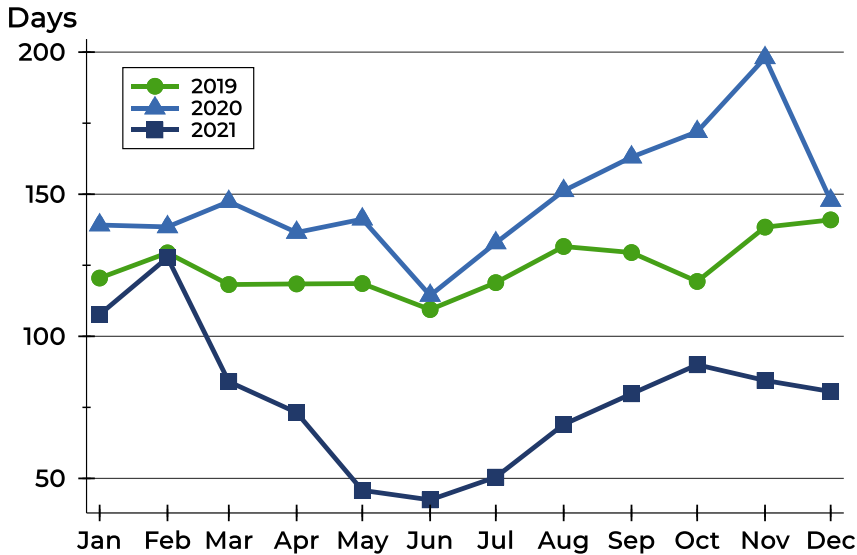


Month	2019	2020	2021
January	114,900	126,750	88,050
February	109,000	119,500	95,000
March	99,200	95,000	119,950
April	114,900	118,250	92,000
May	122,400	117,500	99,000
June	124,900	120,000	85,000
July	124,900	92,000	108,750
August	129,900	106,750	122,450
September	129,900	96,000	145,000
October	128,500	96,000	164,900
November	129,900	88,900	139,000
December	135,000	90,450	104,900



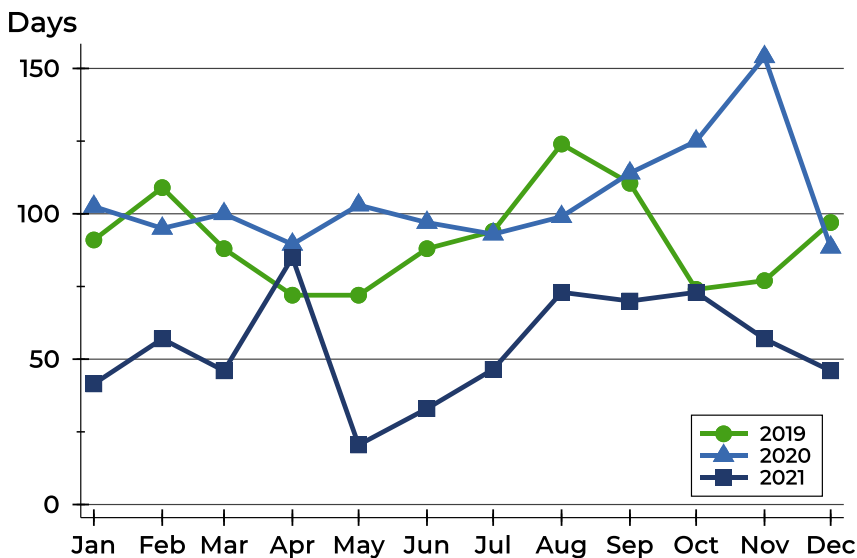
Clay County Active Listings Analysis

Average DOM



Month	2019	2020	2021
January	121	139	108
February	129	139	128
March	118	147	84
April	118	137	73
May	119	141	46
June	109	114	42
July	119	133	50
August	132	151	69
September	129	163	80
October	119	172	90
November	138	198	84
December	141	148	81

Median DOM

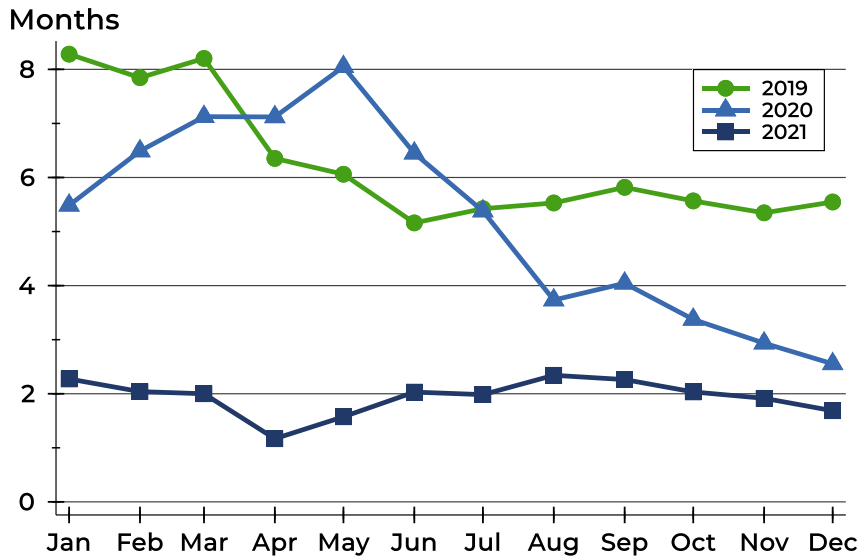


Month	2019	2020	2021
January	91	103	42
February	109	95	57
March	88	100	46
April	72	90	85
May	72	103	21
June	88	97	33
July	94	93	47
August	124	99	73
September	111	114	70
October	74	125	73
November	77	154	57
December	97	89	46



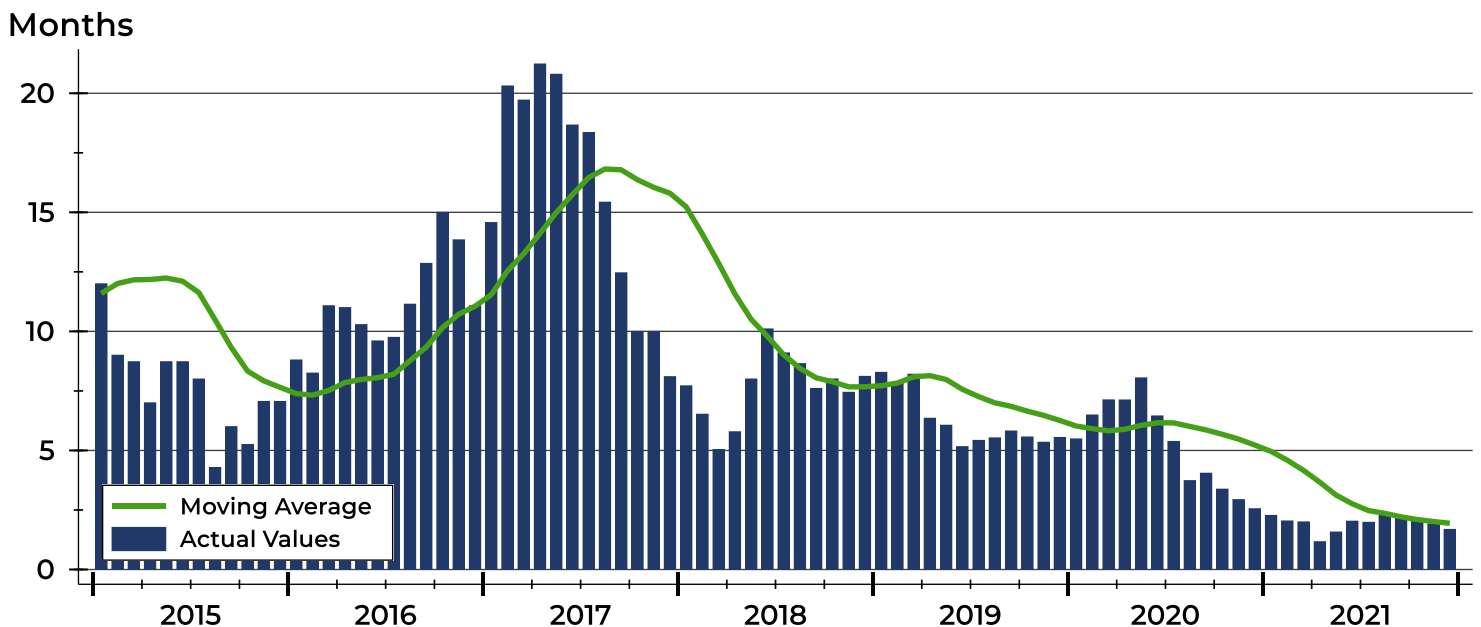
Clay County Months' Supply Analysis

Months' Supply by Month



Month	2019	2020	2021
January	8.3	5.5	2.3
February	7.8	6.5	2.0
March	8.2	7.1	2.0
April	6.4	7.1	1.2
May	6.1	8.0	1.6
June	5.2	6.5	2.0
July	5.4	5.4	2.0
August	5.5	3.7	2.3
September	5.8	4.0	2.3
October	5.6	3.4	2.0
November	5.3	2.9	1.9
December	5.5	2.6	1.7

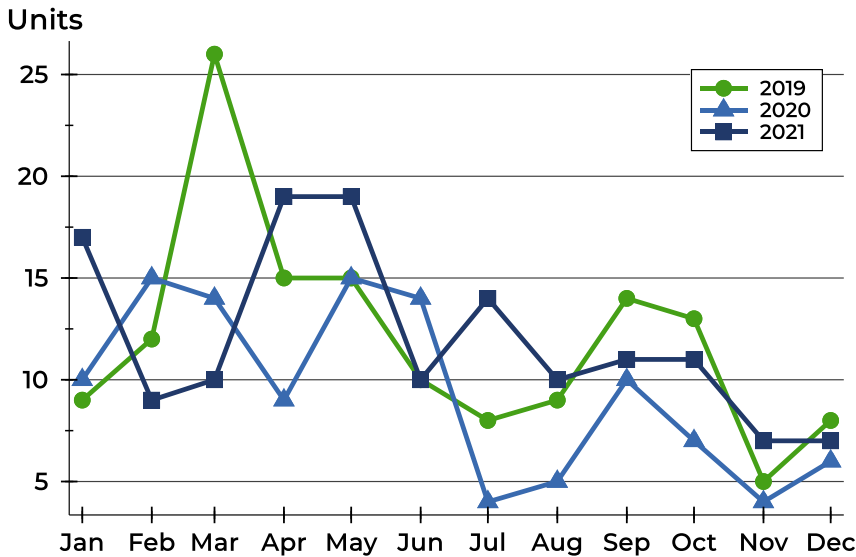
History of Month's Supply





Clay County New Listings Analysis

New Listings by Month



Month	2019	2020	2021
January	9	10	17
February	12	15	9
March	26	14	10
April	15	9	19
May	15	15	19
June	10	14	10
July	8	4	14
August	9	5	10
September	14	10	11
October	13	7	11
November	5	4	7
December	8	6	7

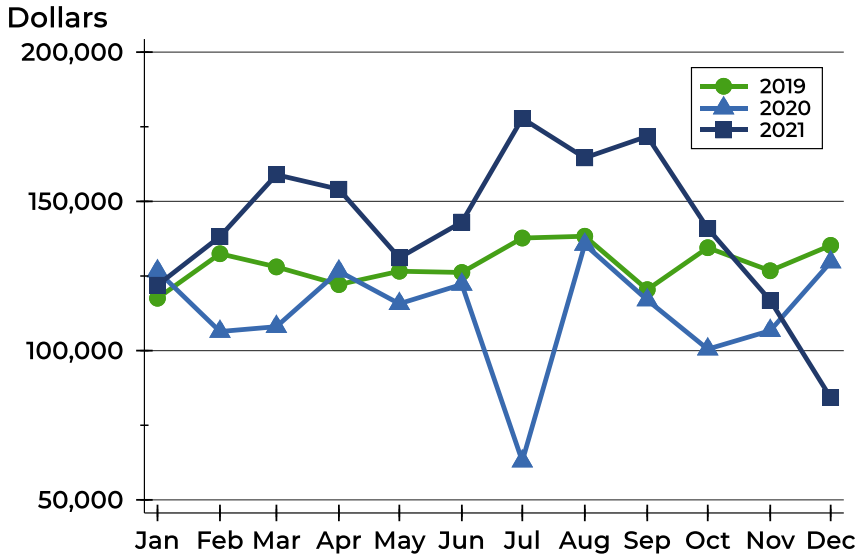
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	28.6%	44,450	44,450	21	21	93.8%	93.8%
\$50,000-\$99,999	3	42.9%	73,667	72,000	20	16	100.6%	98.0%
\$100,000-\$124,999	1	14.3%	104,900	104,900	22	22	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	14.3%	174,900	174,900	11	11	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



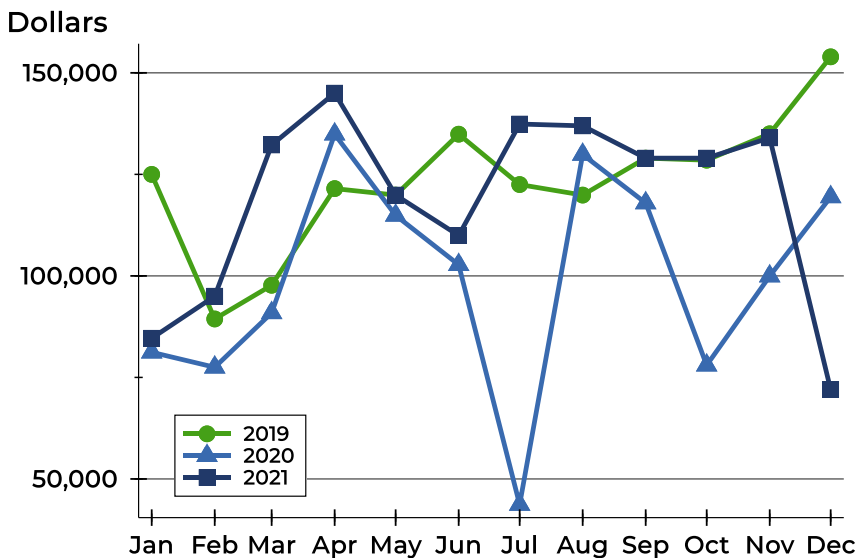
Clay County New Listings Analysis

Average Price



Month	2019	2020	2021
January	117,556	126,670	121,915
February	132,467	106,400	138,211
March	128,050	108,029	158,940
April	122,127	126,583	154,063
May	126,607	115,703	131,111
June	126,190	122,186	143,060
July	137,725	62,975	177,814
August	138,322	135,560	164,590
September	120,429	116,960	171,791
October	134,485	100,500	140,935
November	126,760	106,700	116,829
December	135,263	129,667	84,243

Median Price



Month	2019	2020	2021
January	125,000	81,200	84,650
February	89,400	77,500	95,000
March	97,700	90,900	132,250
April	121,500	134,900	145,000
May	119,900	114,900	119,900
June	134,900	102,750	109,950
July	122,500	43,700	137,400
August	119,900	129,900	136,950
September	129,000	117,950	129,000
October	128,500	78,000	129,000
November	135,000	99,950	134,000
December	153,950	119,450	72,000



Clay County Contracts Written Analysis

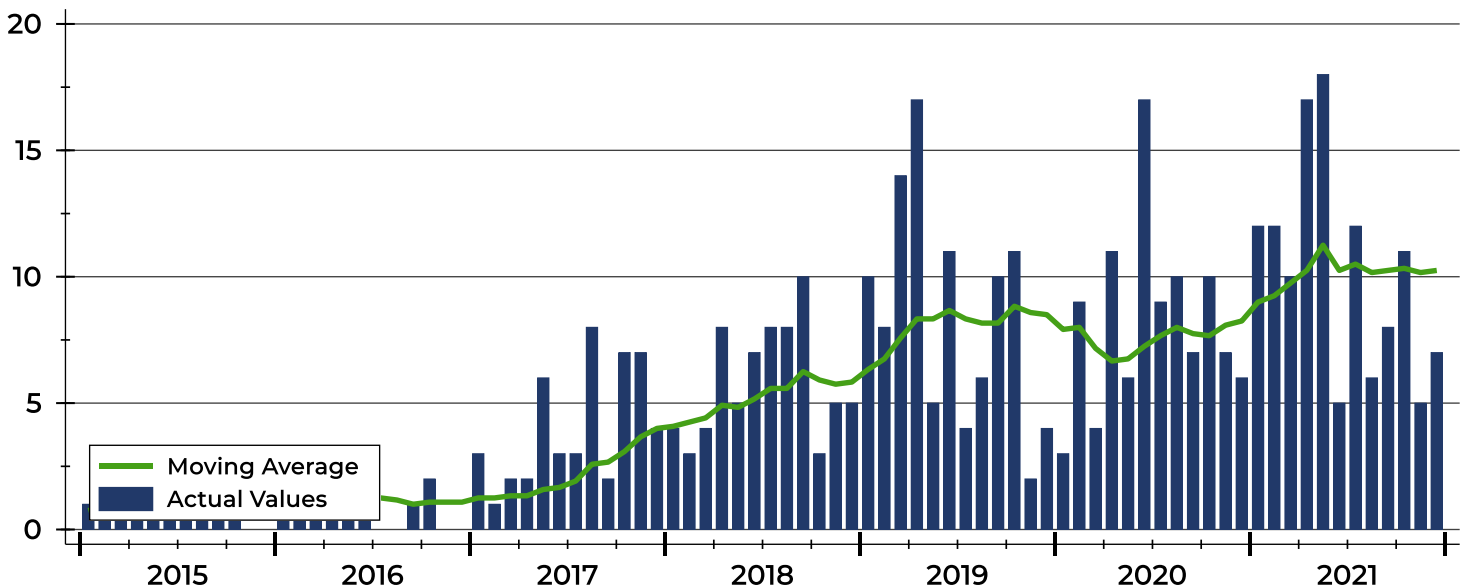
Summary Statistics for Contracts Written		December			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Contracts Written		7	6	16.7%	123	99	24.2%
Volume (1,000s)		1,224	962	27.2%	16,495	12,187	35.3%
Average	Sale Price	174,914	160,283	9.1%	134,108	123,106	8.9%
	Days on Market	84	273	-69.2%	51	105	-51.4%
	Percent of Original	95.1%	83.9%	13.3%	95.7%	90.6%	5.6%
Median	Sale Price	159,900	89,950	77.8%	105,000	114,900	-8.6%
	Days on Market	66	230	-71.3%	17	69	-75.4%
	Percent of Original	96.9%	85.0%	14.0%	96.7%	93.8%	3.1%

A total of 7 contracts for sale were written in Clay County during the month of December, up from 6 in 2020. The median list price of these homes was \$159,900, up from \$89,950 the prior year.

Half of the homes that went under contract in December were on the market less than 66 days, compared to 230 days in December 2020.

History of Contracts Written

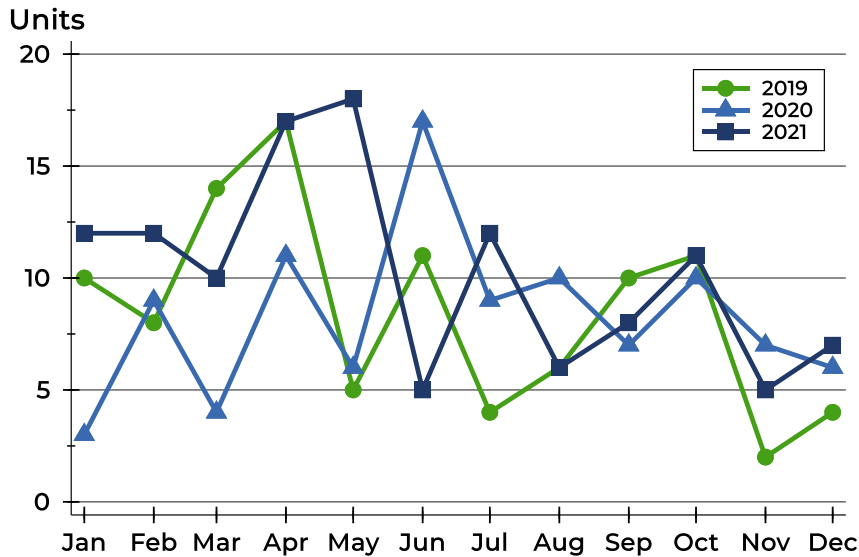
Units





Clay County Contracts Written Analysis

Contracts Written by Month



Month	2019	2020	2021
January	10	3	12
February	8	9	12
March	14	4	10
April	17	11	17
May	5	6	18
June	11	17	5
July	4	9	12
August	6	10	6
September	10	7	8
October	11	10	11
November	2	7	5
December	4	6	7

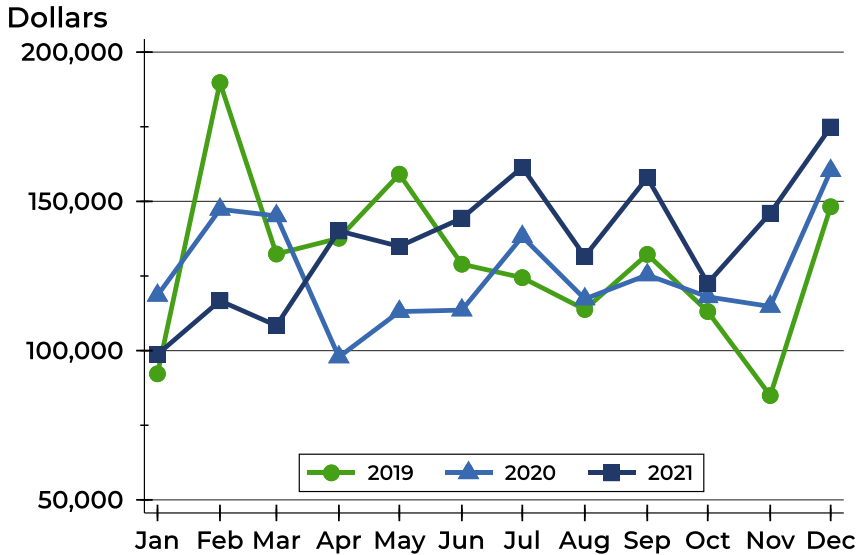
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	14.3%	39,900	39,900	26	26	100.0%	100.0%
\$50,000-\$99,999	2	28.6%	69,900	69,900	60	60	90.4%	90.4%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	28.6%	164,900	164,900	154	154	97.0%	97.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	14.3%	215,000	215,000	41	41	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	14.3%	499,900	499,900	93	93	90.9%	90.9%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



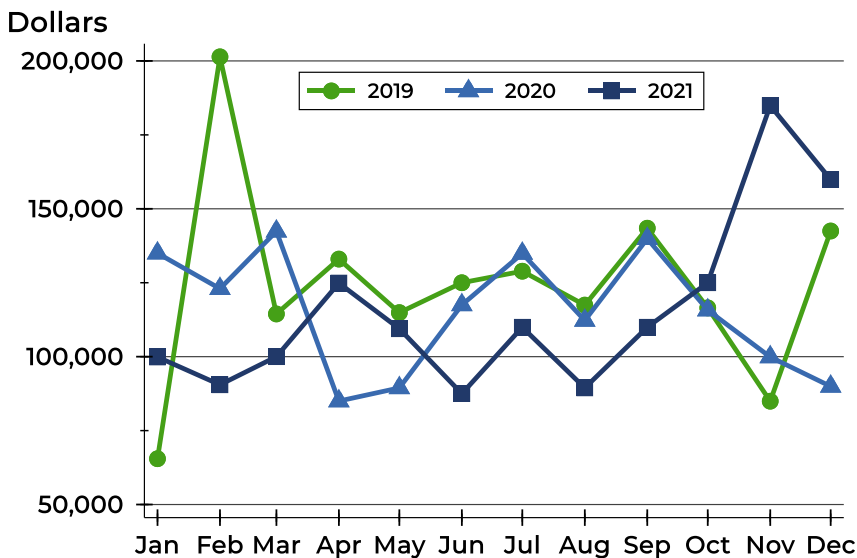
Clay County Contracts Written Analysis

Average Price



Month	2019	2020	2021
January	92,230	118,500	98,742
February	189,813	147,344	116,721
March	132,371	145,150	108,390
April	137,653	97,859	140,112
May	159,120	113,067	134,933
June	128,964	113,574	144,380
July	124,450	138,189	161,417
August	113,783	117,300	131,567
September	132,250	125,357	157,963
October	113,091	118,020	122,590
November	84,950	114,800	146,040
December	148,200	160,283	174,914

Median Price

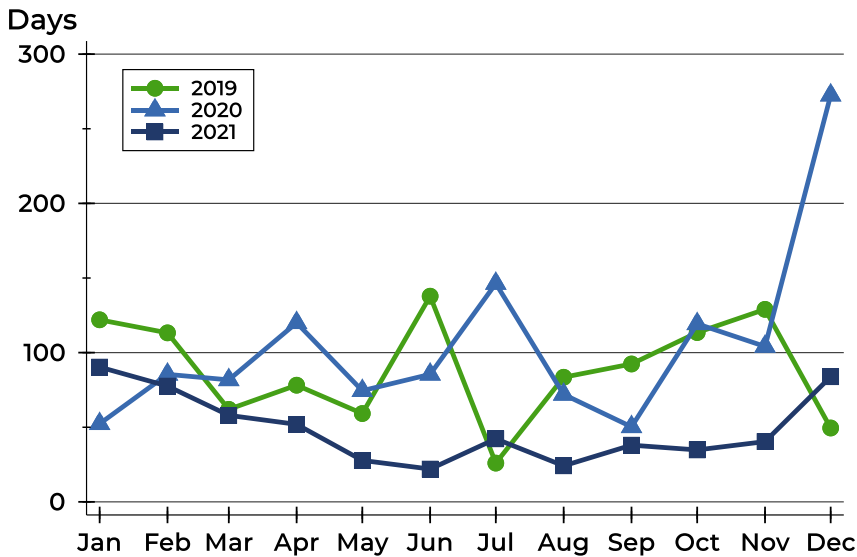


Month	2019	2020	2021
January	65,500	135,000	99,900
February	201,400	123,000	90,500
March	114,450	142,400	100,000
April	133,000	85,000	124,900
May	114,900	89,450	109,450
June	125,000	117,500	87,500
July	128,900	134,900	109,950
August	117,450	112,250	89,450
September	143,450	139,900	109,950
October	116,500	115,750	125,000
November	84,950	99,900	184,900
December	142,500	89,950	159,900



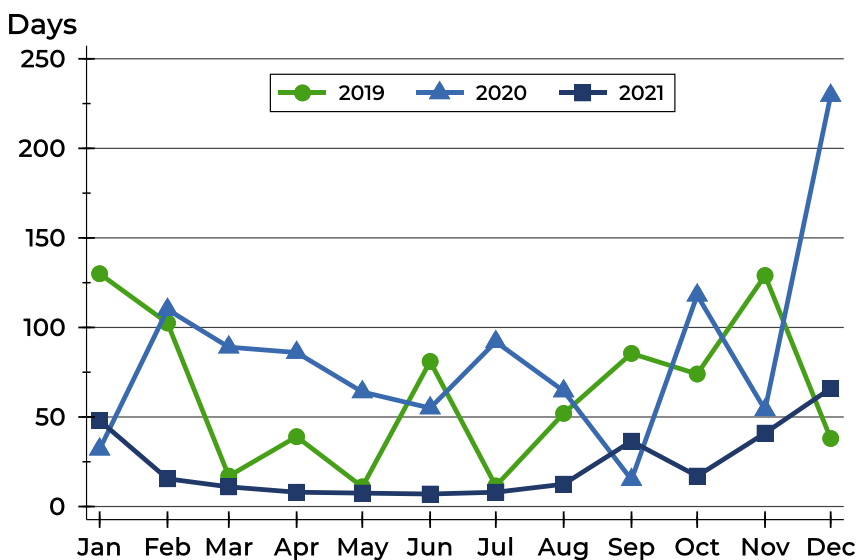
Clay County Contracts Written Analysis

Average DOM



Month	2019	2020	2021
January	122	52	90
February	113	85	78
March	62	82	58
April	78	120	52
May	59	75	28
June	138	85	22
July	26	146	42
August	84	72	24
September	92	50	38
October	113	119	35
November	129	104	40
December	50	273	84

Median DOM



Month	2019	2020	2021
January	130	32	48
February	103	110	16
March	17	89	11
April	39	86	8
May	11	64	8
June	81	55	7
July	12	92	8
August	52	65	13
September	86	15	37
October	74	118	17
November	129	54	41
December	38	230	66



Clay County Pending Contracts Analysis

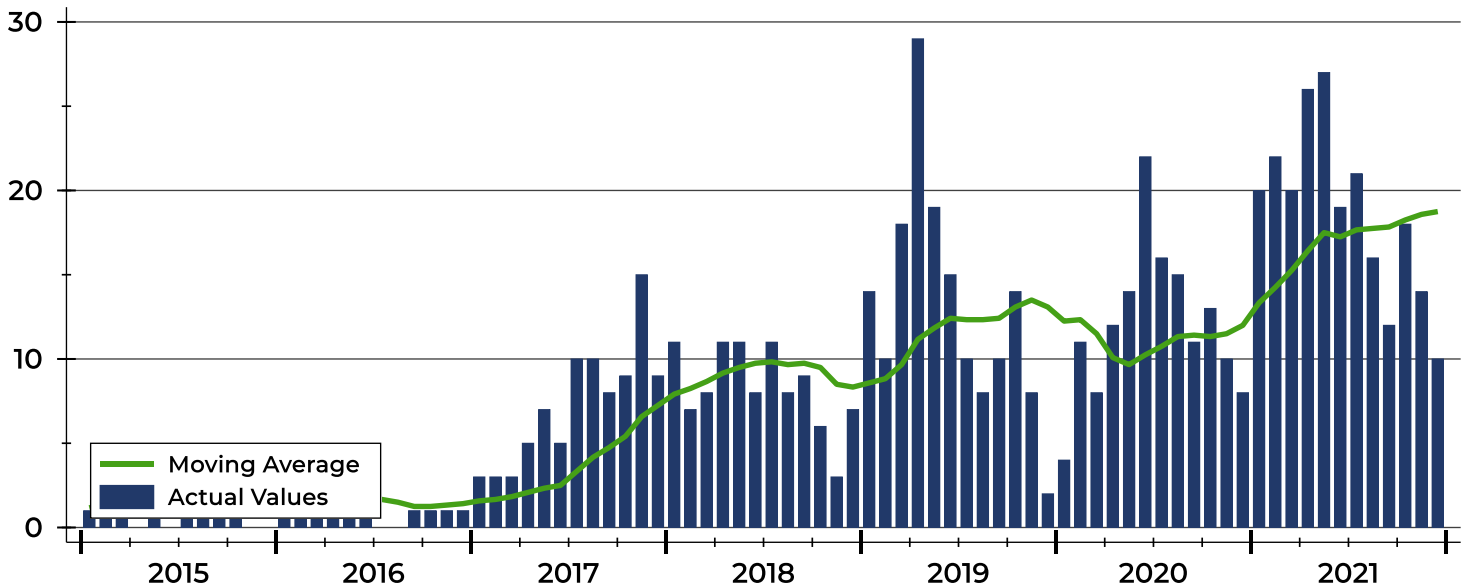
Summary Statistics for Pending Contracts		End of December		
		2021	2020	Change
Pending Contracts		10	8	25.0%
Volume (1,000s)		1,592	1,213	31.2%
Average	List Price	159,239	151,613	5.0%
	Days on Market	64	192	-66.7%
	Percent of Original	96.7%	94.0%	2.9%
Median	List Price	144,450	101,500	42.3%
	Days on Market	48	137	-65.0%
	Percent of Original	98.5%	97.2%	1.3%

A total of 10 listings in Clay County had contracts pending at the end of December, up from 8 contracts pending at the end of December 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

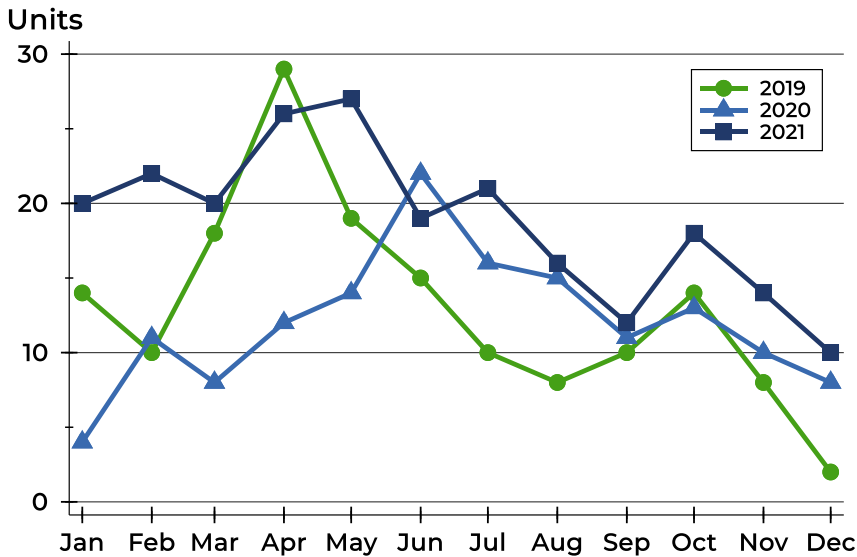
Units





Clay County Pending Contracts Analysis

Pending Contracts by Month



Month	2019	2020	2021
January	14	4	20
February	10	11	22
March	18	8	20
April	29	12	26
May	19	14	27
June	15	22	19
July	10	16	21
August	8	15	16
September	10	11	12
October	14	13	18
November	8	10	14
December	2	8	10

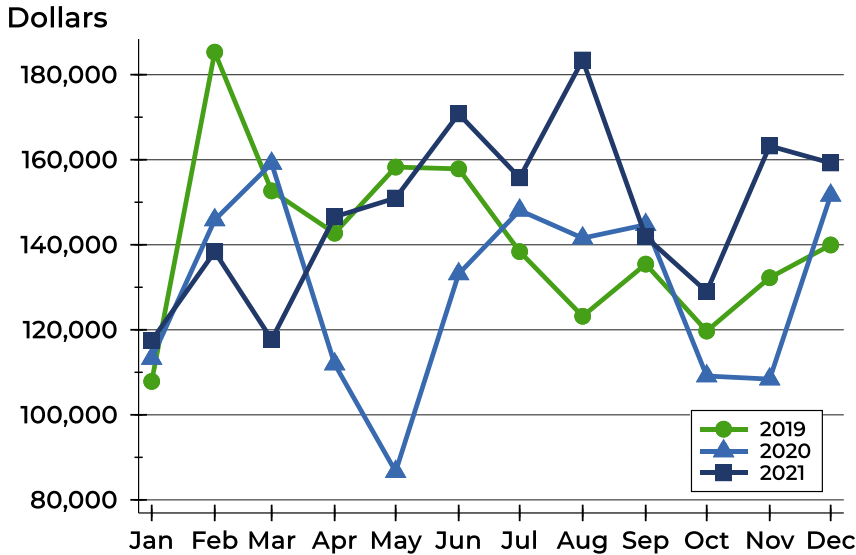
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	10.0%	39,900	39,900	26	26	100.0%	100.0%
\$50,000-\$99,999	3	30.0%	66,267	59,900	41	54	95.6%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	10.0%	129,000	129,000	42	42	95.6%	95.6%
\$150,000-\$174,999	2	20.0%	164,900	164,900	154	154	97.0%	97.0%
\$175,000-\$199,999	1	10.0%	179,990	179,990	2	2	100.0%	100.0%
\$200,000-\$249,999	1	10.0%	215,000	215,000	41	41	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	10.0%	499,900	499,900	93	93	90.9%	90.9%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



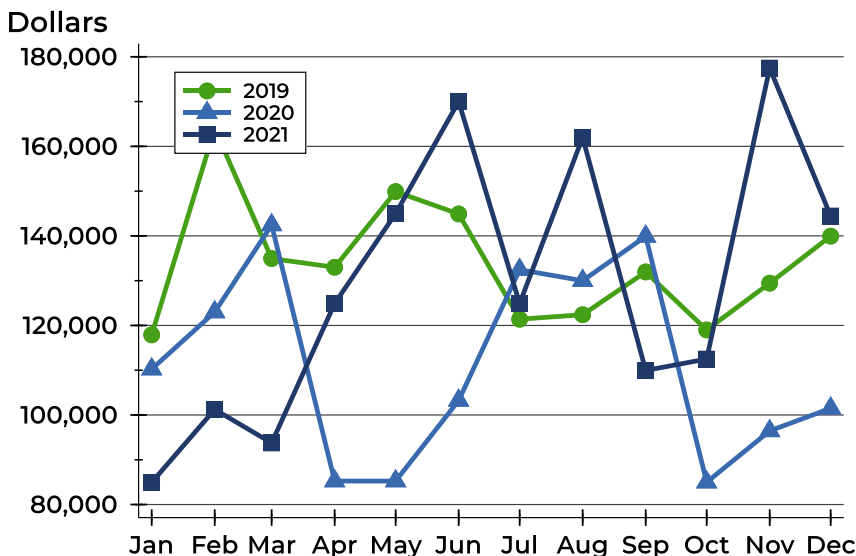
Clay County Pending Contracts Analysis

Average Price



Month	2019	2020	2021
January	107,857	113,250	117,463
February	185,300	145,836	138,357
March	152,672	159,125	117,703
April	142,714	111,938	146,569
May	158,263	86,643	150,981
June	157,853	133,143	170,784
July	138,390	148,094	155,752
August	123,188	141,553	183,456
September	135,450	144,709	141,875
October	119,700	109,138	128,977
November	132,250	108,400	163,235
December	139,950	151,613	159,239

Median Price

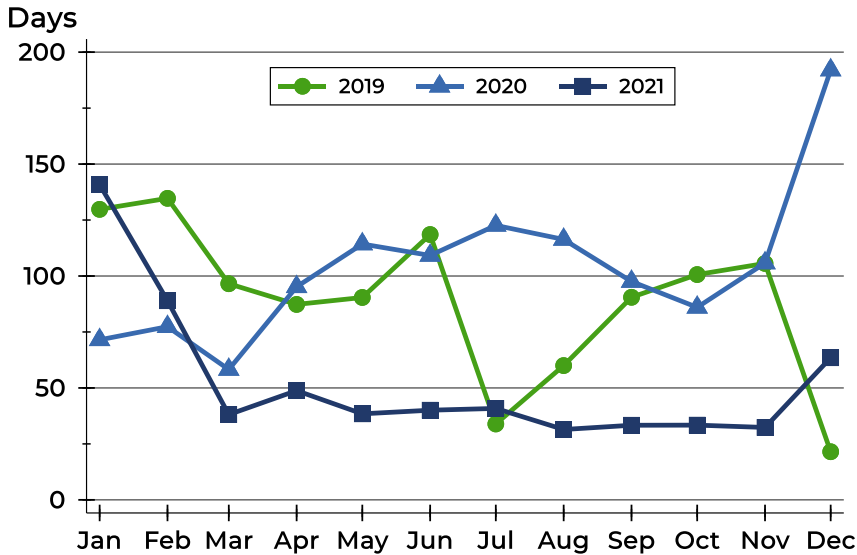


Month	2019	2020	2021
January	117,900	110,250	84,950
February	163,950	123,000	101,250
March	134,950	142,450	93,750
April	133,000	85,250	124,900
May	149,900	85,250	145,000
June	144,900	103,250	170,000
July	121,400	132,450	124,900
August	122,400	130,000	162,000
September	131,950	139,900	109,950
October	119,000	85,000	112,500
November	129,450	96,450	177,495
December	139,950	101,500	144,450



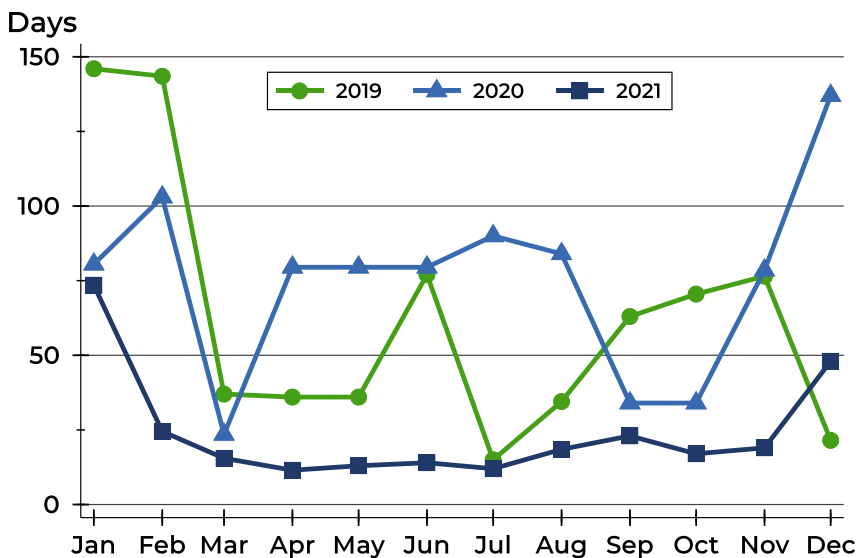
Clay County Pending Contracts Analysis

Average DOM



Month	2019	2020	2021
January	130	72	141
February	135	77	89
March	97	58	38
April	87	95	49
May	90	114	38
June	119	109	40
July	34	123	41
August	60	116	31
September	91	98	33
October	101	86	33
November	106	106	32
December	22	192	64

Median DOM



Month	2019	2020	2021
January	146	81	74
February	144	103	25
March	37	24	16
April	36	80	12
May	36	80	13
June	77	80	14
July	15	90	12
August	35	84	19
September	63	34	23
October	71	34	17
November	77	79	19
December	22	137	48