



**December
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Clay County Housing Report



Market Overview

Clay County Home Sales Fell in December

Total home sales in Clay County fell last month to 6 units, compared to 9 units in December 2021. Total sales volume was \$0.7 million, down from a year earlier.

The median sale price in December was \$133,400, down from \$183,000 a year earlier. Homes that sold in December were typically on the market for 68 days and sold for 100.0% of their list prices.

Clay County Active Listings Up at End of December

The total number of active listings in Clay County at the end of December was 18 units, up from 17 at the same point in 2021. This represents a 2.3 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$144,400.

During December, a total of 4 contracts were written down from 7 in December 2021. At the end of the month, there were 4 contracts still pending.

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Flint Hills MLS Statistics



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ASSOCIATION
OF REALTORS®**

Clay County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		6	9	7	94	121	94
Change from prior year		-33.3%	28.6%	0.0%	-22.3%	28.7%	-11.3%
Active Listings		18	17	20	N/A	N/A	N/A
Change from prior year		5.9%	-15.0%	-59.2%			
Months' Supply		2.3	1.7	2.6	N/A	N/A	N/A
Change from prior year		35.3%	-34.6%	-52.7%			
New Listings		2	8	6	107	146	113
Change from prior year		-75.0%	33.3%	-25.0%	-26.7%	29.2%	-21.5%
Contracts Written		4	7	6	88	123	99
Change from prior year		-42.9%	16.7%	50.0%	-28.5%	24.2%	-2.9%
Pending Contracts		4	10	8	N/A	N/A	N/A
Change from prior year		-60.0%	25.0%	300.0%			
Sales Volume (1,000s)		716	1,620	761	12,997	15,627	11,023
Change from prior year		-55.8%	112.9%	-3.9%	-16.8%	41.8%	-16.0%
Average	Sale Price	119,367	179,989	108,700	138,269	129,148	117,261
	Change from prior year	-33.7%	65.6%	-3.9%	7.1%	10.1%	-5.3%
	List Price of Actives	209,250	126,888	105,690	N/A	N/A	N/A
	Change from prior year	64.9%	20.1%	-27.6%			
	Days on Market	62	28	150	46	60	95
Change from prior year	121.4%	-81.3%	36.4%	-23.3%	-36.8%	2.2%	
Percent of List	89.2%	96.6%	88.9%	95.0%	96.6%	93.7%	
Change from prior year	-7.7%	8.7%	-6.0%	-1.7%	3.1%	-0.2%	
Percent of Original	83.7%	96.3%	88.0%	92.8%	95.0%	91.2%	
Change from prior year	-13.1%	9.4%	1.1%	-2.3%	4.2%	1.8%	
Median	Sale Price	133,400	183,000	99,999	127,250	96,500	114,950
	Change from prior year	-27.1%	83.0%	-13.0%	31.9%	-16.1%	0.0%
	List Price of Actives	144,400	104,900	90,450	N/A	N/A	N/A
	Change from prior year	37.7%	16.0%	-33.0%			
	Days on Market	68	21	103	21	17	67
Change from prior year	223.8%	-79.6%	18.4%	23.5%	-74.6%	1.5%	
Percent of List	100.0%	99.8%	95.7%	96.6%	97.8%	96.3%	
Change from prior year	0.2%	4.3%	-1.6%	-1.2%	1.6%	0.6%	
Percent of Original	93.7%	97.4%	94.1%	94.7%	96.4%	94.0%	
Change from prior year	-3.8%	3.5%	5.7%	-1.8%	2.6%	2.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Clay County Closed Listings Analysis

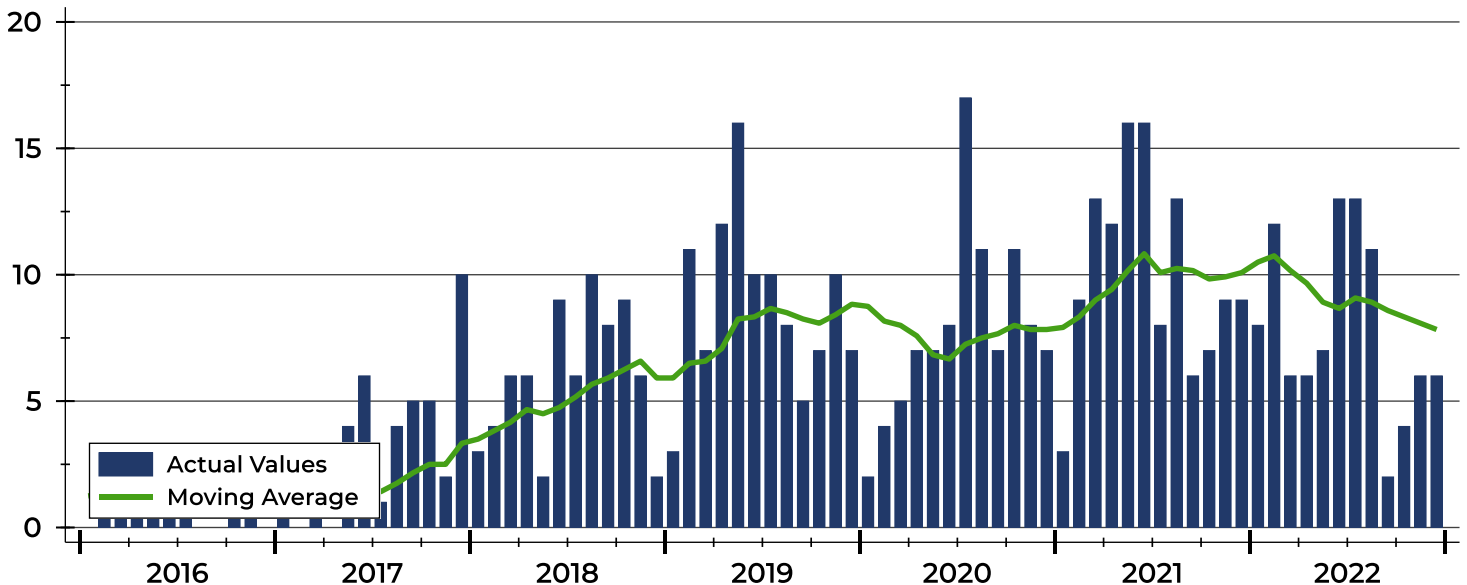
Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		6	9	-33.3%	94	121	-22.3%
Volume (1,000s)		716	1,620	-55.8%	12,997	15,627	-16.8%
Months' Supply		2.3	1.7	35.3%	N/A	N/A	N/A
Average	Sale Price	119,367	179,989	-33.7%	138,269	129,148	7.1%
	Days on Market	62	28	121.4%	46	60	-23.3%
	Percent of List	89.2%	96.6%	-7.7%	95.0%	96.6%	-1.7%
	Percent of Original	83.7%	96.3%	-13.1%	92.8%	95.0%	-2.3%
Median	Sale Price	133,400	183,000	-27.1%	127,250	96,500	31.9%
	Days on Market	68	21	223.8%	21	17	23.5%
	Percent of List	100.0%	99.8%	0.2%	96.6%	97.8%	-1.2%
	Percent of Original	93.7%	97.4%	-3.8%	94.7%	96.4%	-1.8%

A total of 6 homes sold in Clay County in December, down from 9 units in December 2021. Total sales volume fell to \$0.7 million compared to \$1.6 million in the previous year.

The median sales price in December was \$133,400, down 27.1% compared to the prior year. Median days on market was 68 days, up from 19 days in November, and up from 21 in December 2021.

History of Closed Listings

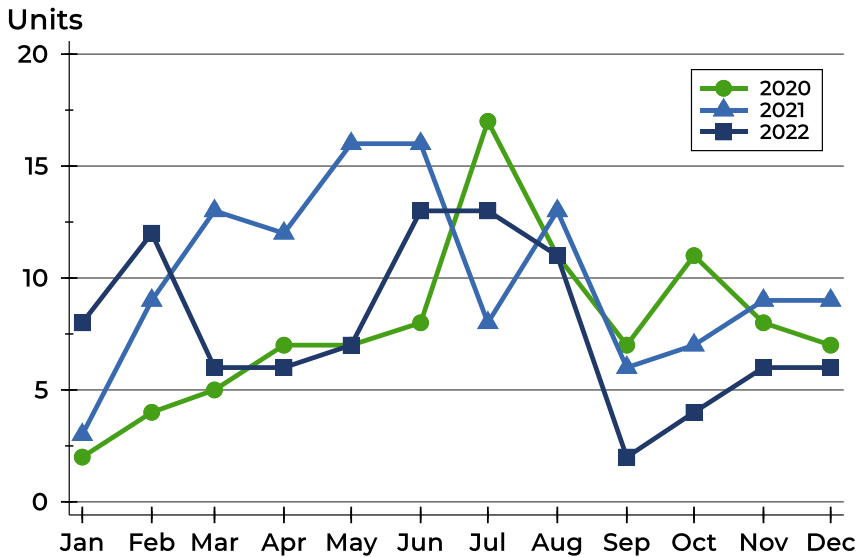
Units





Clay County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	2	3	8
February	4	9	12
March	5	13	6
April	7	12	6
May	7	16	7
June	8	16	13
July	17	8	13
August	11	13	11
September	7	6	2
October	11	7	4
November	8	9	6
December	7	9	6

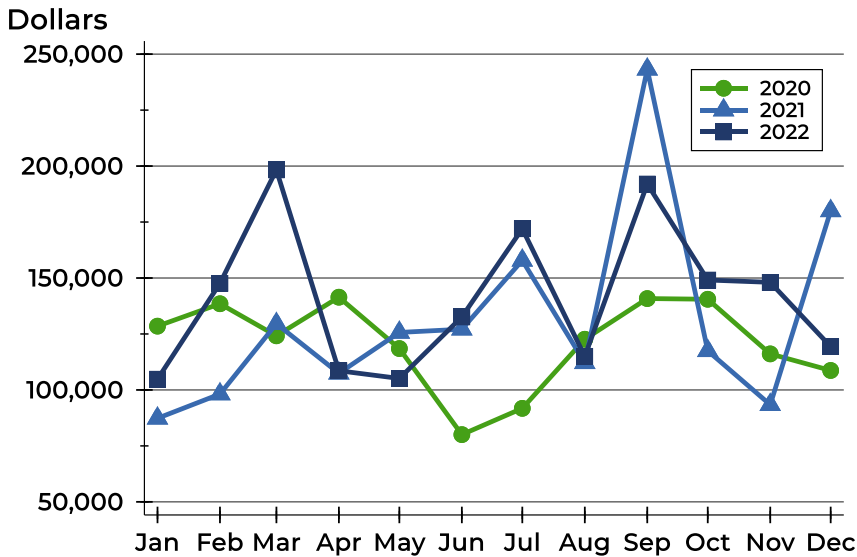
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	16.7%	12.0	5,000	5,000	69	69	33.3%	33.3%	33.3%	33.3%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	16.7%	2.7	119,900	119,900	2	2	100.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	3	50.0%	1.9	138,767	139,900	99	86	100.5%	100.0%	89.6%	93.3%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	16.7%	1.5	175,000	175,000	4	4	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



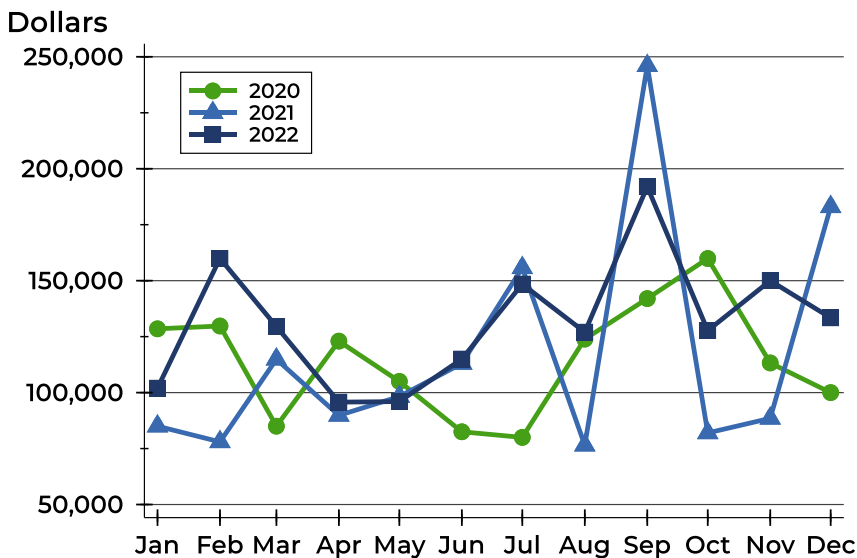
Clay County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	128,500	87,333	104,813
February	138,500	98,167	147,613
March	124,180	129,554	198,296
April	141,429	107,446	108,583
May	118,493	125,681	105,129
June	80,050	127,129	132,615
July	91,785	157,875	172,000
August	122,655	112,127	115,020
September	140,821	243,232	192,000
October	140,518	117,486	149,100
November	116,113	93,389	148,067
December	108,700	179,989	119,367

Median Price

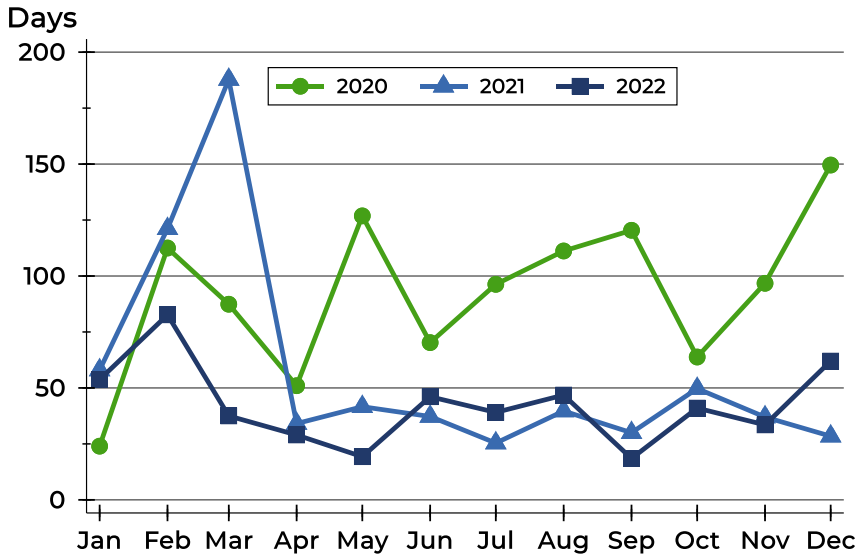


Month	2020	2021	2022
January	128,500	85,000	102,000
February	129,750	78,000	159,950
March	85,000	114,900	129,538
April	123,000	89,825	95,750
May	105,000	98,250	96,000
June	82,500	113,000	115,000
July	80,000	155,750	148,500
August	123,900	76,500	127,000
September	142,000	246,000	192,000
October	159,900	82,000	127,700
November	113,250	88,500	150,000
December	99,999	183,000	133,400



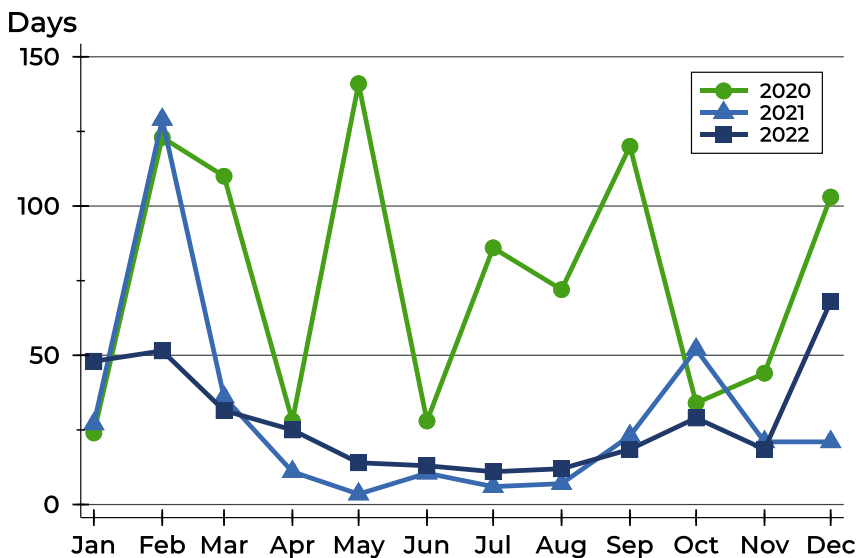
Clay County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	24	58	54
February	113	121	83
March	87	188	38
April	51	34	29
May	127	42	19
June	70	37	46
July	96	25	39
August	111	40	47
September	120	30	19
October	64	50	41
November	97	37	34
December	150	28	62

Median DOM



Month	2020	2021	2022
January	24	27	48
February	123	129	52
March	110	36	32
April	28	11	25
May	141	4	14
June	28	11	13
July	86	6	11
August	72	7	12
September	120	23	19
October	34	52	29
November	44	21	19
December	103	21	68



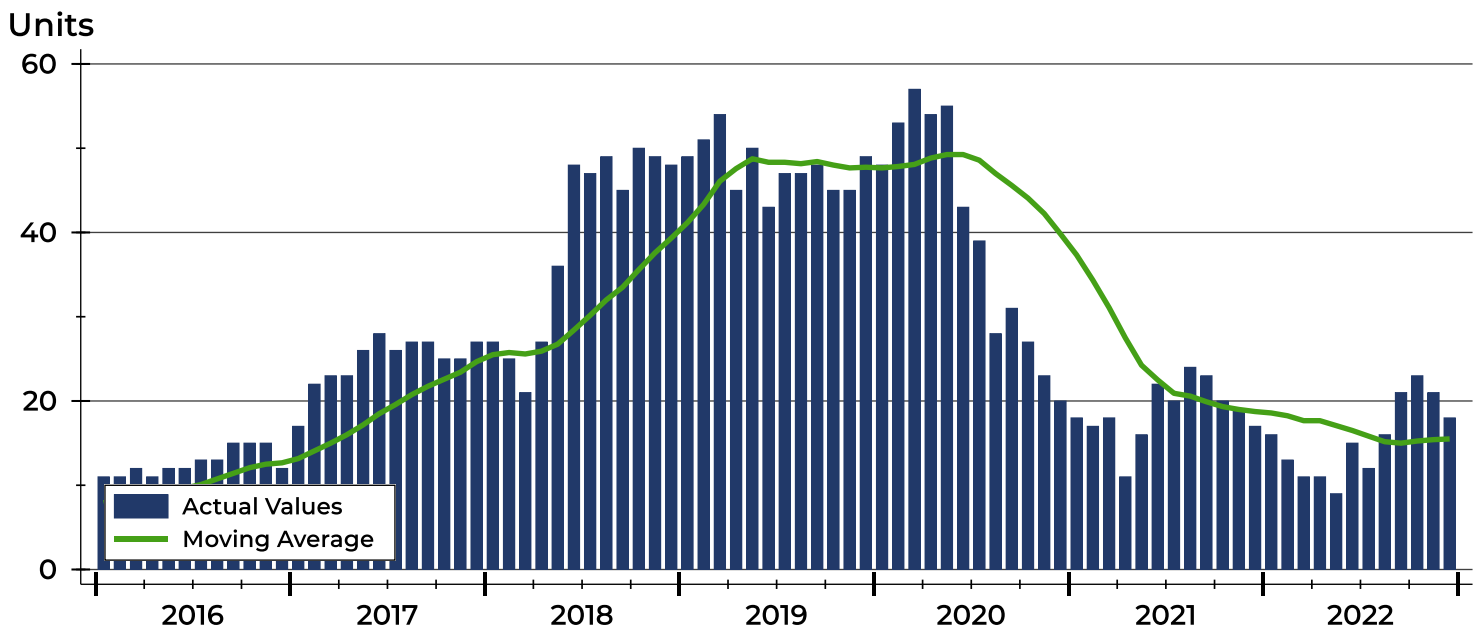
Clay County Active Listings Analysis

Summary Statistics for Active Listings		End of December		
		2022	2021	Change
Active Listings		18	17	5.9%
Volume (1,000s)		3,767	2,157	74.6%
Months' Supply		2.3	1.7	35.3%
Average	List Price	209,250	126,888	64.9%
	Days on Market	113	81	39.5%
	Percent of Original	95.1%	96.3%	-1.2%
Median	List Price	144,400	104,900	37.7%
	Days on Market	77	46	67.4%
	Percent of Original	100.0%	97.9%	2.1%

A total of 18 homes were available for sale in Clay County at the end of December. This represents a 2.3 months' supply of active listings.

The median list price of homes on the market at the end of December was \$144,400, up 37.7% from 2021. The typical time on market for active listings was 77 days, up from 46 days a year earlier.

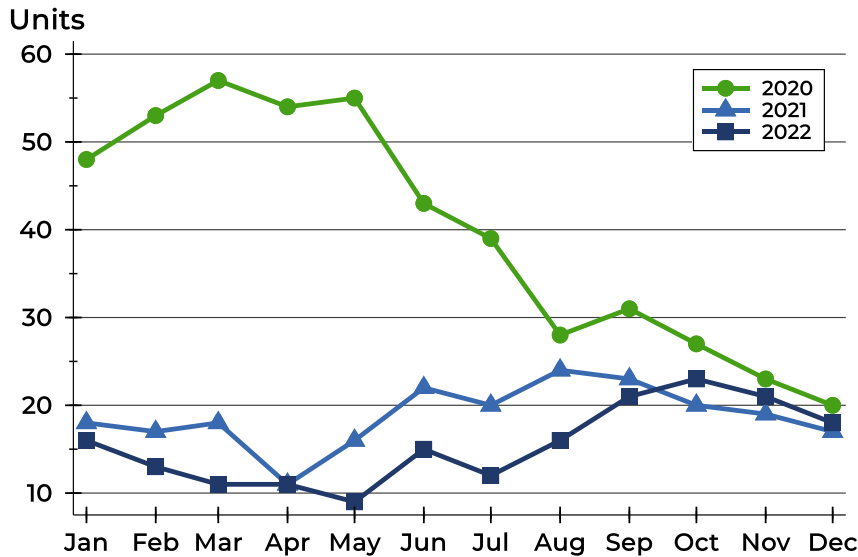
History of Active Listings





Clay County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	48	18	16
February	53	17	13
March	57	18	11
April	54	11	11
May	55	16	9
June	43	22	15
July	39	20	12
August	28	24	16
September	31	23	21
October	27	20	23
November	23	19	21
December	20	17	18

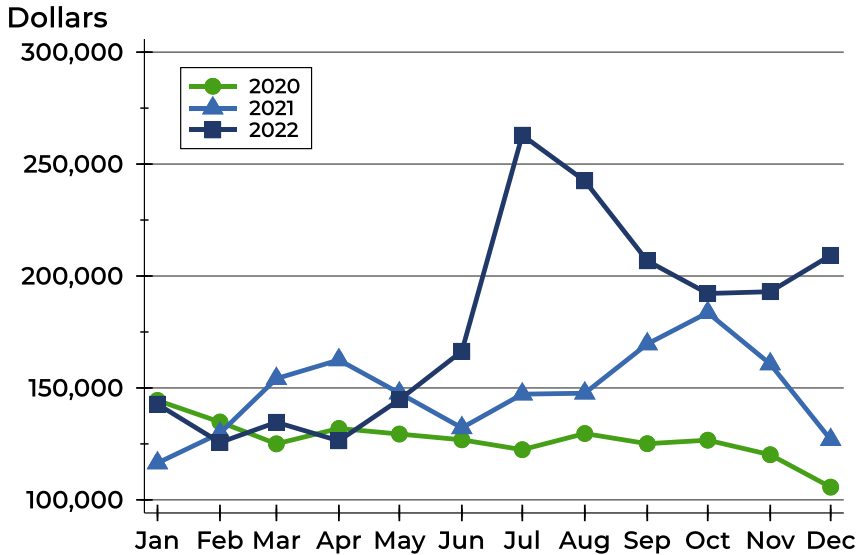
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	5.6%	12.0	15,000	15,000	65	65	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	22.2%	N/A	88,975	91,000	167	111	91.5%	98.4%
\$100,000-\$124,999	2	11.1%	2.7	107,450	107,450	129	129	85.7%	85.7%
\$125,000-\$149,999	3	16.7%	1.9	139,600	138,900	61	80	100.0%	100.0%
\$150,000-\$174,999	1	5.6%	N/A	174,900	174,900	114	114	97.2%	97.2%
\$175,000-\$199,999	1	5.6%	1.5	188,000	188,000	58	58	100.0%	100.0%
\$200,000-\$249,999	4	22.2%	N/A	226,000	220,000	79	59	97.1%	97.1%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	5.6%	N/A	345,000	345,000	172	172	89.6%	89.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	5.6%	N/A	1,150,000	1,150,000	192	192	100.0%	100.0%



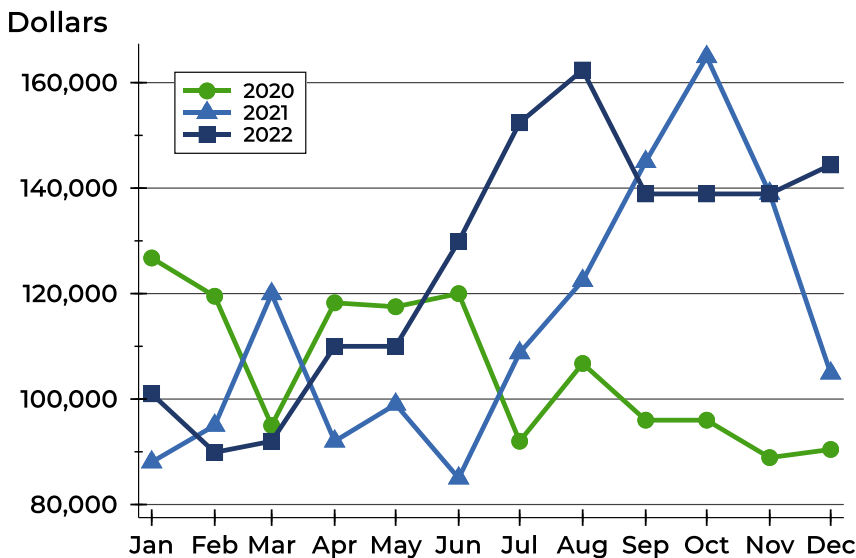
Clay County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	144,433	116,461	142,744
February	134,779	129,794	125,646
March	125,035	154,172	134,664
April	131,904	162,509	126,391
May	129,411	147,694	144,744
June	126,830	132,164	166,393
July	122,418	147,225	262,917
August	129,636	147,650	242,500
September	125,100	169,635	206,781
October	126,674	183,625	192,191
November	120,161	160,695	192,990
December	105,690	126,888	209,250

Median Price

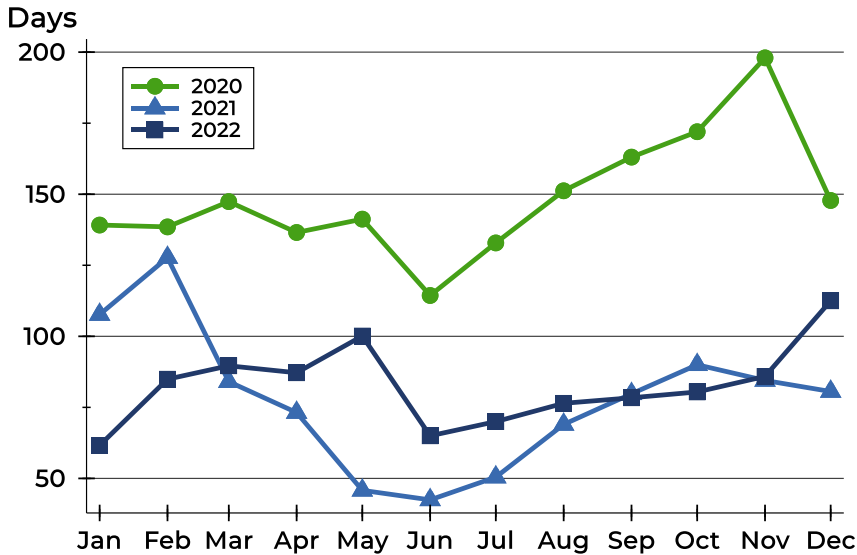


Month	2020	2021	2022
January	126,750	88,050	101,000
February	119,500	95,000	89,900
March	95,000	119,950	92,000
April	118,250	92,000	110,000
May	117,500	99,000	110,000
June	120,000	85,000	129,900
July	92,000	108,750	152,400
August	106,750	122,450	162,400
September	96,000	145,000	138,900
October	96,000	164,900	138,900
November	88,900	139,000	138,900
December	90,450	104,900	144,400



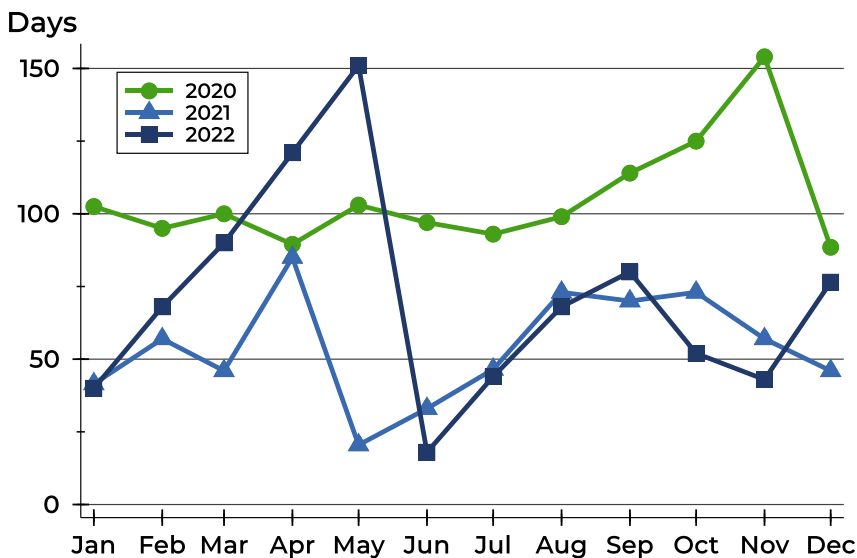
Clay County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	139	108	62
February	139	128	85
March	147	84	90
April	137	73	87
May	141	46	100
June	114	42	65
July	133	50	70
August	151	69	76
September	163	80	78
October	172	90	80
November	198	84	86
December	148	81	113

Median DOM

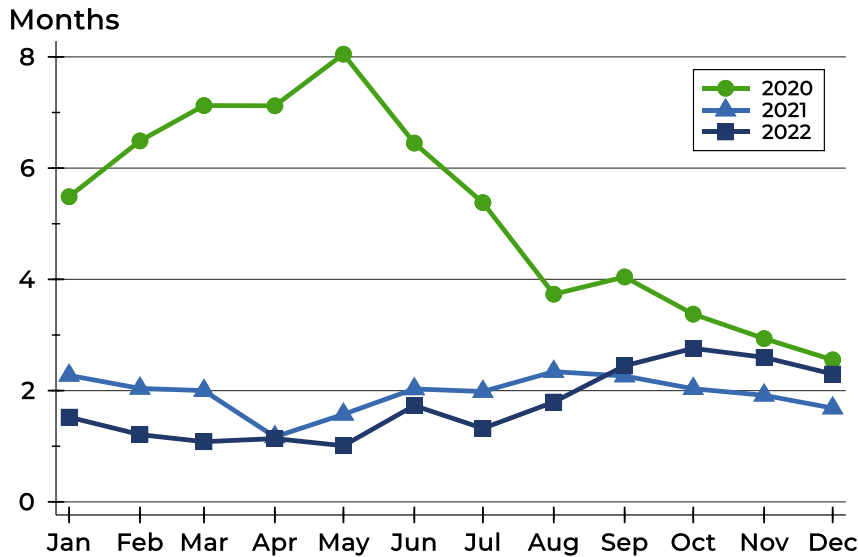


Month	2020	2021	2022
January	103	42	40
February	95	57	68
March	100	46	90
April	90	85	121
May	103	21	151
June	97	33	18
July	93	47	44
August	99	73	68
September	114	70	80
October	125	73	52
November	154	57	43
December	89	46	77



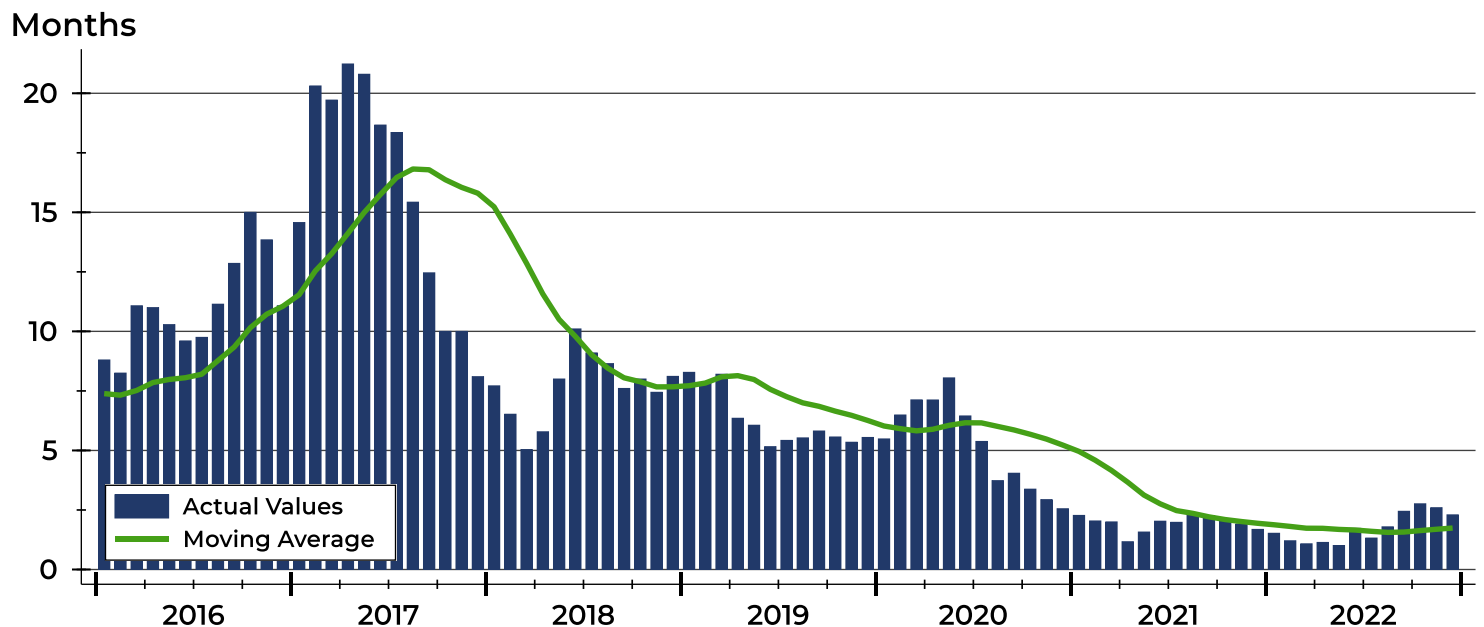
Clay County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	5.5	2.3	1.5
February	6.5	2.0	1.2
March	7.1	2.0	1.1
April	7.1	1.2	1.1
May	8.0	1.6	1.0
June	6.5	2.0	1.7
July	5.4	2.0	1.3
August	3.7	2.3	1.8
September	4.0	2.3	2.4
October	3.4	2.0	2.8
November	2.9	1.9	2.6
December	2.6	1.7	2.3

History of Month's Supply





Clay County New Listings Analysis

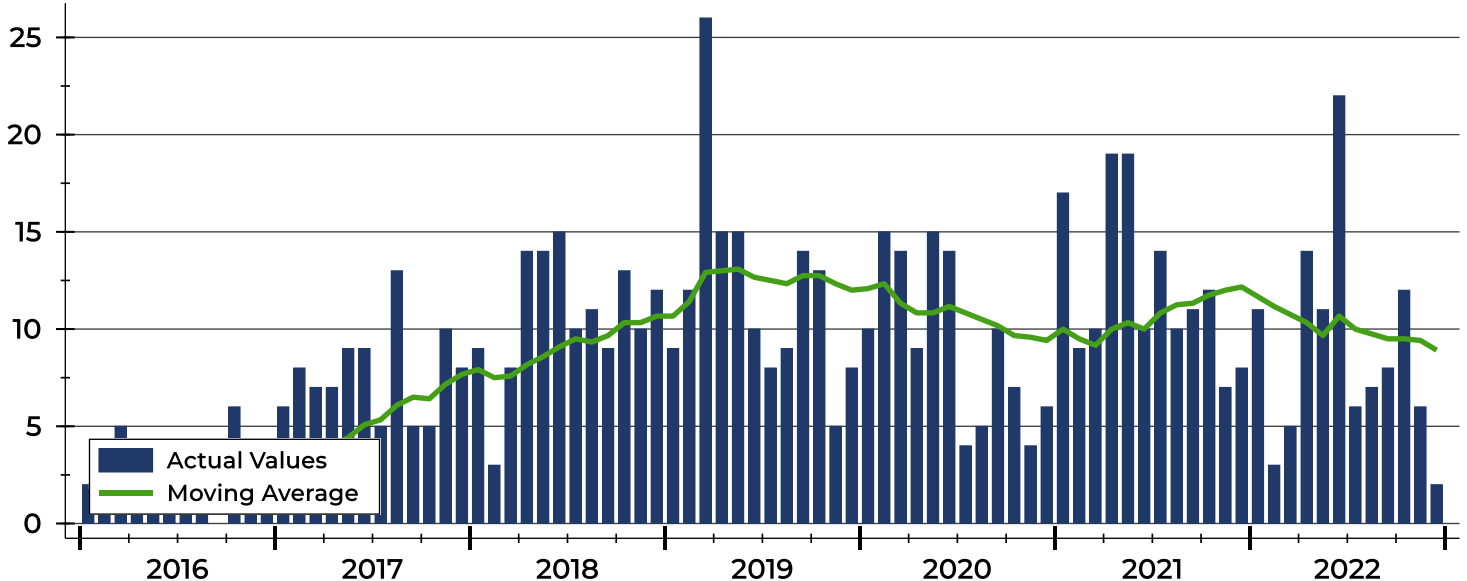
Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	2	8	-75.0%
	Volume (1,000s)	429	623	-31.1%
	Average List Price	214,500	77,838	175.6%
	Median List Price	214,500	60,000	257.5%
Year-to-Date	New Listings	107	146	-26.7%
	Volume (1,000s)	17,434	20,778	-16.1%
	Average List Price	162,936	142,318	14.5%
	Median List Price	137,000	118,200	15.9%

A total of 2 new listings were added in Clay County during December, down 75.0% from the same month in 2021. Year-to-date Clay County has seen 107 new listings.

The median list price of these homes was \$214,500 up from \$60,000 in 2021.

History of New Listings

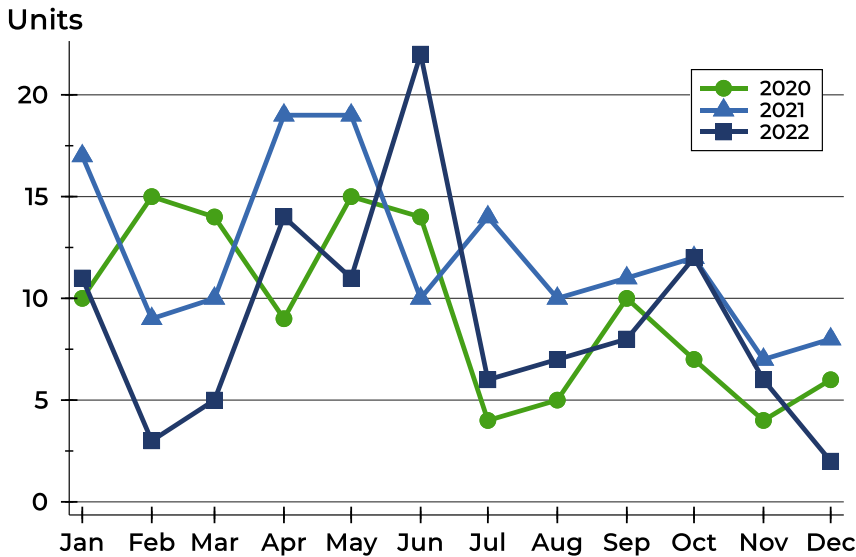
Units





Clay County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	10	17	11
February	15	9	3
March	14	10	5
April	9	19	14
May	15	19	11
June	14	10	22
July	4	14	6
August	5	10	7
September	10	11	8
October	7	12	12
November	4	7	6
December	6	8	2

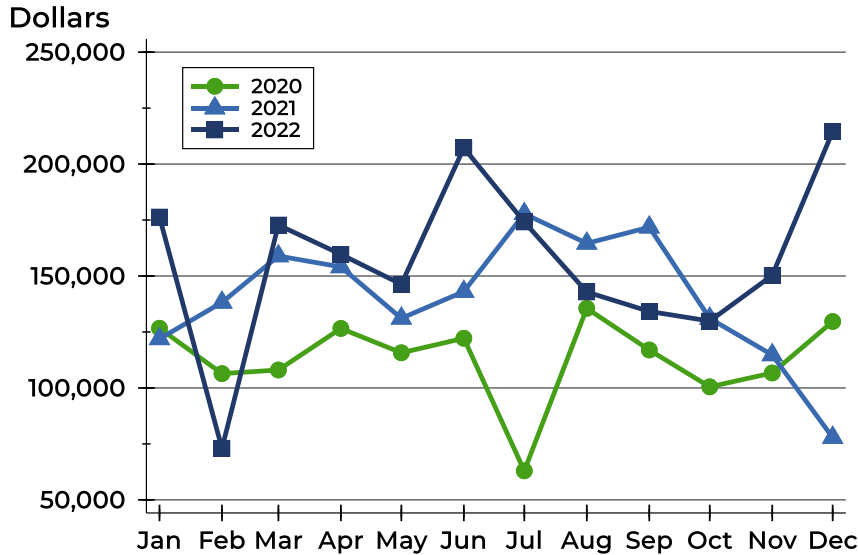
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	50.0%	180,000	180,000	10	10	100.0%	100.0%
\$200,000-\$249,999	1	50.0%	249,000	249,000	31	31	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



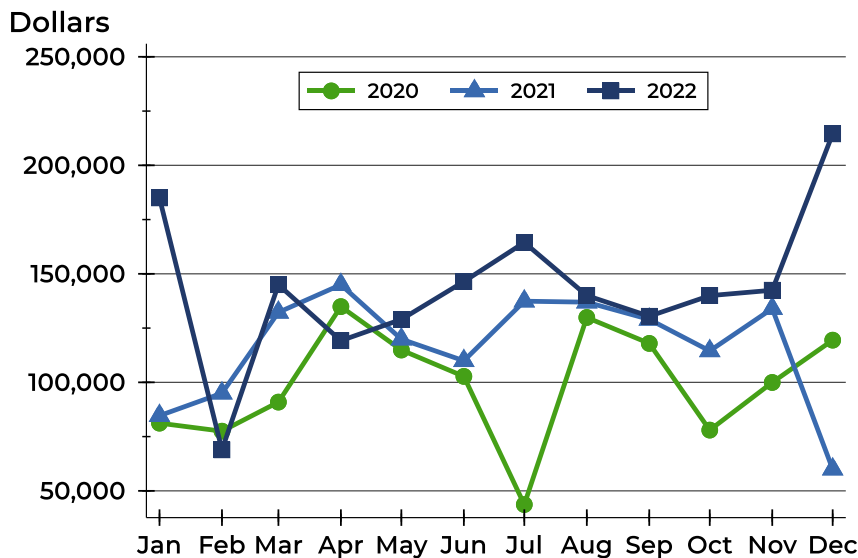
Clay County New Listings Analysis

Average Price



Month	2020	2021	2022
January	126,670	121,915	176,355
February	106,400	138,211	72,967
March	108,029	158,940	172,780
April	126,583	154,063	159,679
May	115,703	131,111	146,318
June	122,186	143,060	207,214
July	62,975	177,814	174,150
August	135,560	164,590	142,871
September	116,960	171,791	134,188
October	100,500	131,066	129,875
November	106,700	114,743	150,283
December	129,667	77,838	214,500

Median Price



Month	2020	2021	2022
January	81,200	84,650	185,000
February	77,500	95,000	68,900
March	90,900	132,250	145,000
April	134,900	145,000	119,200
May	114,900	119,900	129,000
June	102,750	109,950	146,450
July	43,700	137,400	164,450
August	129,900	136,950	140,000
September	117,950	129,000	130,450
October	78,000	114,500	139,950
November	99,950	134,000	142,450
December	119,450	60,000	214,500



Clay County Contracts Written Analysis

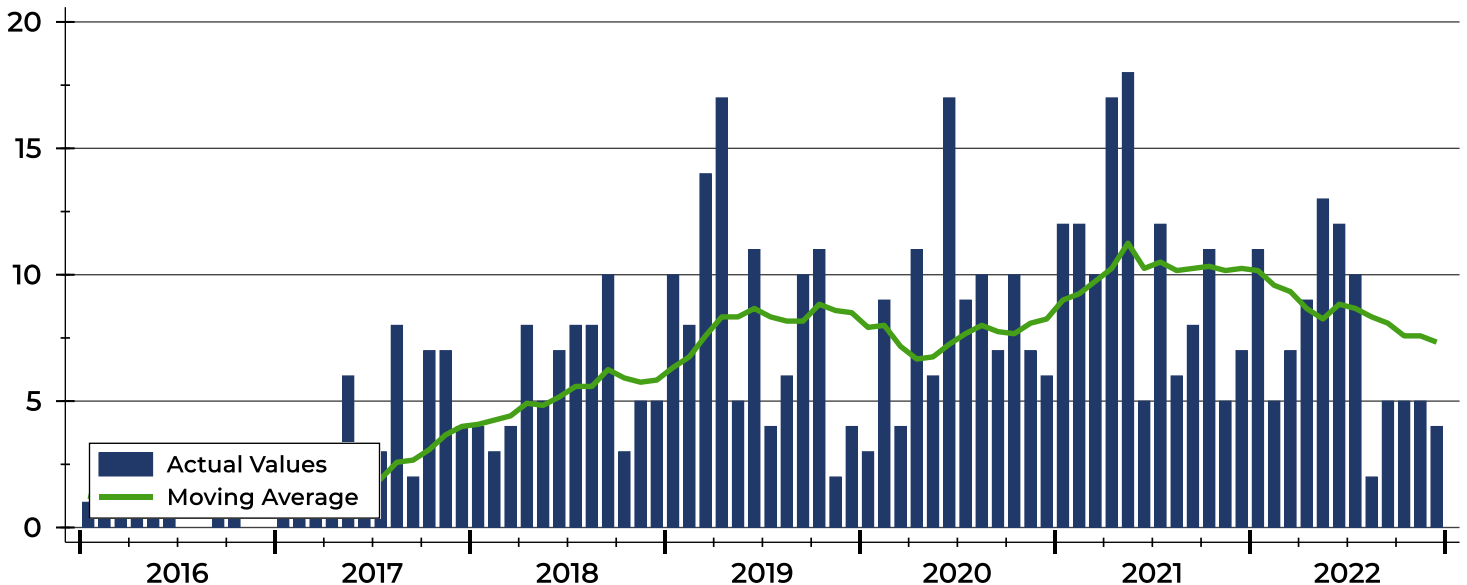
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		4	7	-42.9%	88	123	-28.5%
Volume (1,000s)		620	1,224	-49.3%	12,560	16,495	-23.9%
Average	Sale Price	154,950	174,914	-11.4%	142,732	134,108	6.4%
	Days on Market	21	84	-75.0%	43	51	-15.7%
	Percent of Original	100.0%	89.5%	11.7%	93.3%	95.4%	-2.2%
Median	Sale Price	172,450	159,900	7.8%	129,450	105,000	23.3%
	Days on Market	20	66	-69.7%	17	17	0.0%
	Percent of Original	100.0%	90.9%	10.0%	95.6%	96.2%	-0.6%

A total of 4 contracts for sale were written in Clay County during the month of December, down from 7 in 2021. The median list price of these homes was \$172,450, up from \$159,900 the prior year.

Half of the homes that went under contract in December were on the market less than 20 days, compared to 66 days in December 2021.

History of Contracts Written

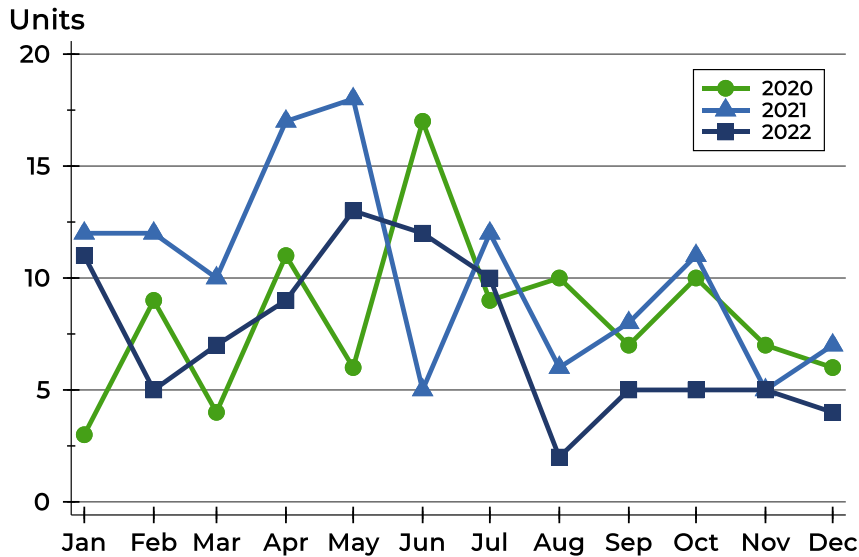
Units





Clay County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	3	12	11
February	9	12	5
March	4	10	7
April	11	17	9
May	6	18	13
June	17	5	12
July	9	12	10
August	10	6	2
September	7	8	5
October	10	11	5
November	7	5	5
December	6	7	4

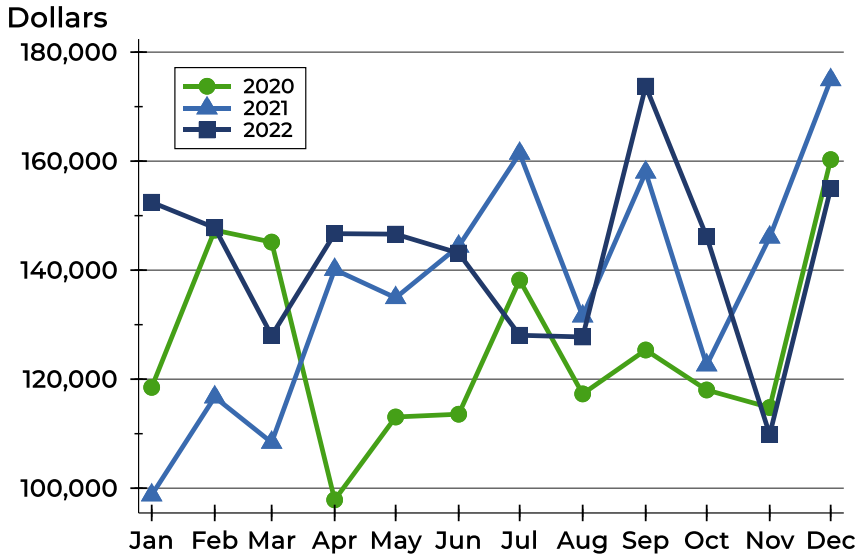
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	25.0%	94,900	94,900	3	3	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	25.0%	165,000	165,000	29	29	100.0%	100.0%
\$175,000-\$199,999	2	50.0%	179,950	179,950	25	25	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



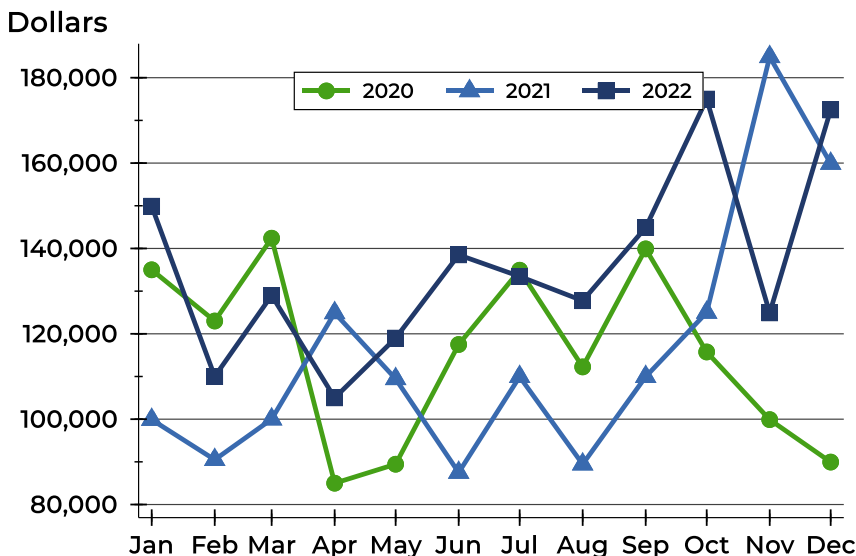
Clay County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	118,500	98,742	152,464
February	147,344	116,721	147,780
March	145,150	108,390	128,000
April	97,859	140,112	146,700
May	113,067	134,933	146,608
June	113,574	144,380	143,133
July	138,189	161,417	128,060
August	117,300	131,567	127,750
September	125,357	157,963	173,760
October	118,020	122,590	146,140
November	114,800	146,040	109,840
December	160,283	174,914	154,950

Median Price

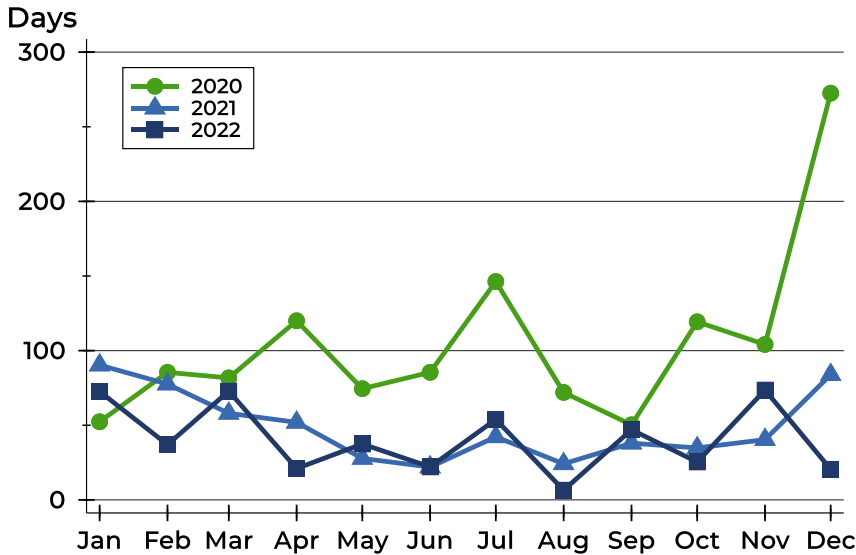


Month	2020	2021	2022
January	135,000	99,900	149,900
February	123,000	90,500	110,000
March	142,400	100,000	129,000
April	85,000	124,900	105,000
May	89,450	109,450	119,000
June	117,500	87,500	138,500
July	134,900	109,950	133,450
August	112,250	89,450	127,750
September	139,900	109,950	144,900
October	115,750	125,000	175,000
November	99,900	184,900	124,900
December	89,950	159,900	172,450



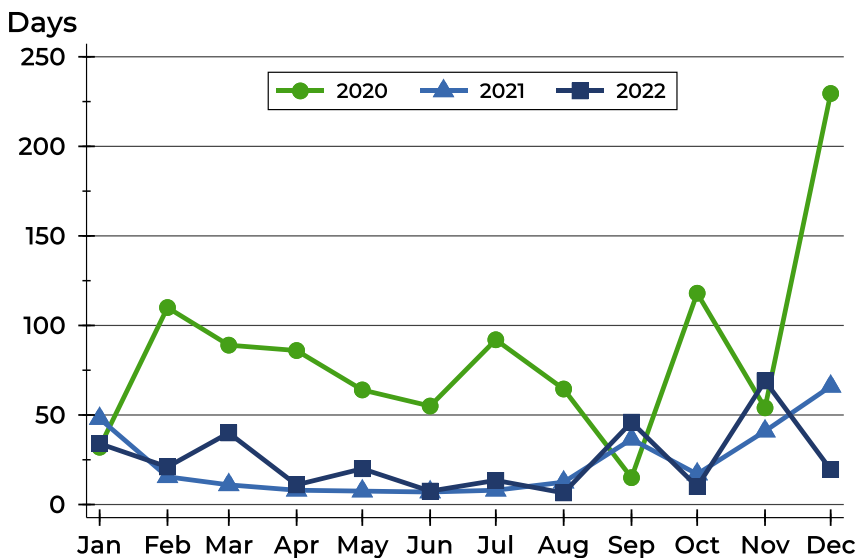
Clay County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	52	90	73
February	85	78	37
March	82	58	73
April	120	52	21
May	75	28	37
June	85	22	22
July	146	42	54
August	72	24	7
September	50	38	47
October	119	35	25
November	104	40	74
December	273	84	21

Median DOM



Month	2020	2021	2022
January	32	48	34
February	110	16	21
March	89	11	40
April	86	8	11
May	64	8	20
June	55	7	8
July	92	8	14
August	65	13	7
September	15	37	46
October	118	17	10
November	54	41	69
December	230	66	20



Clay County Pending Contracts Analysis

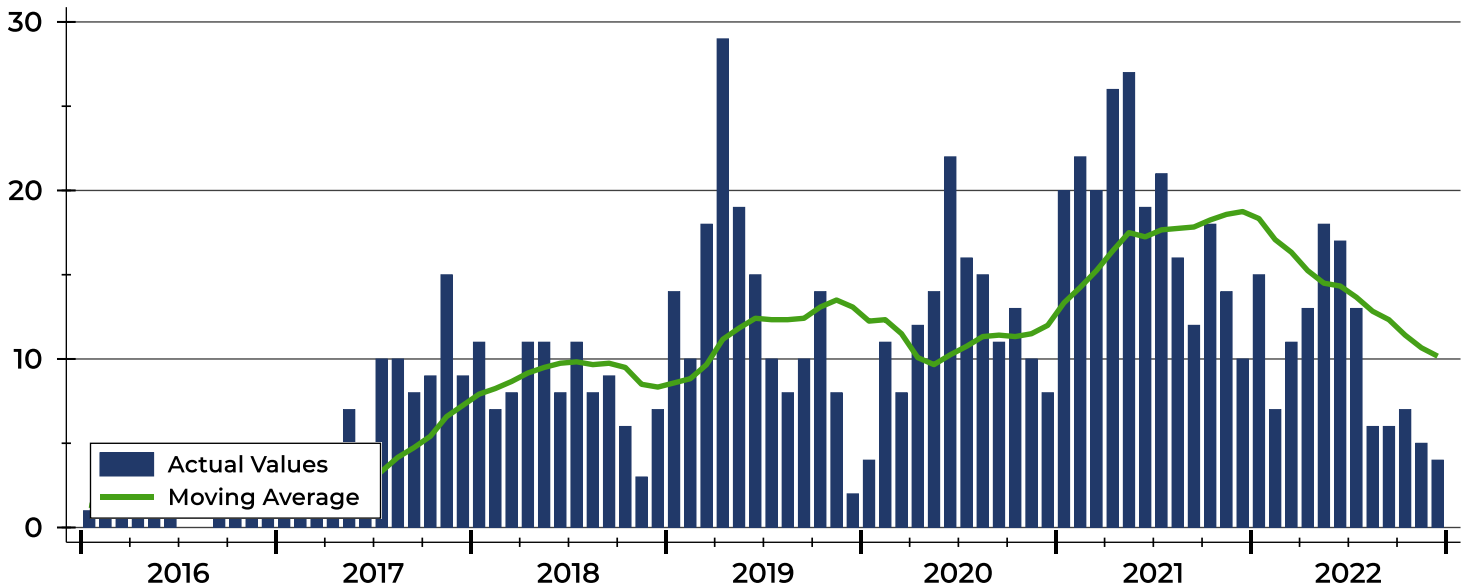
Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		4	10	-60.0%
Volume (1,000s)		620	1,592	-61.1%
Average	List Price	154,950	159,239	-2.7%
	Days on Market	21	64	-67.2%
	Percent of Original	100.0%	96.7%	3.4%
Median	List Price	172,450	144,450	19.4%
	Days on Market	20	48	-58.3%
	Percent of Original	100.0%	98.5%	1.5%

A total of 4 listings in Clay County had contracts pending at the end of December, down from 10 contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

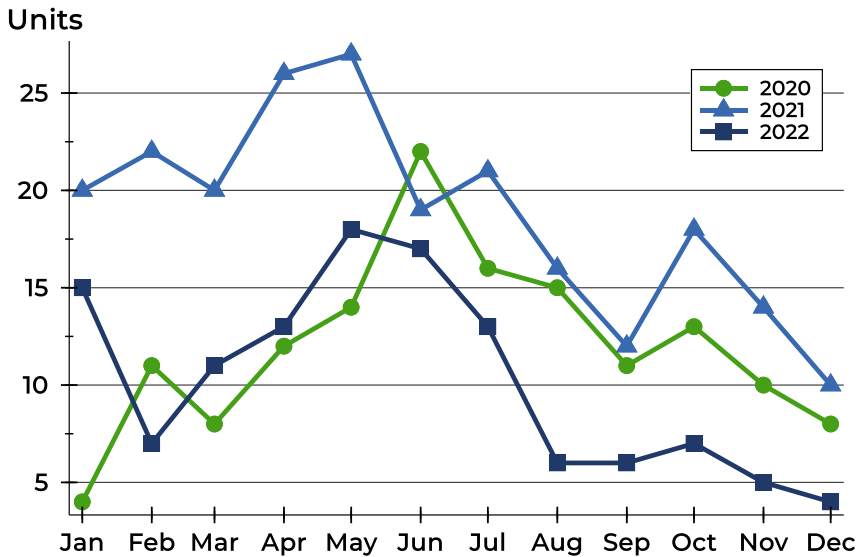
Units





Clay County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	4	20	15
February	11	22	7
March	8	20	11
April	12	26	13
May	14	27	18
June	22	19	17
July	16	21	13
August	15	16	6
September	11	12	6
October	13	18	7
November	10	14	5
December	8	10	4

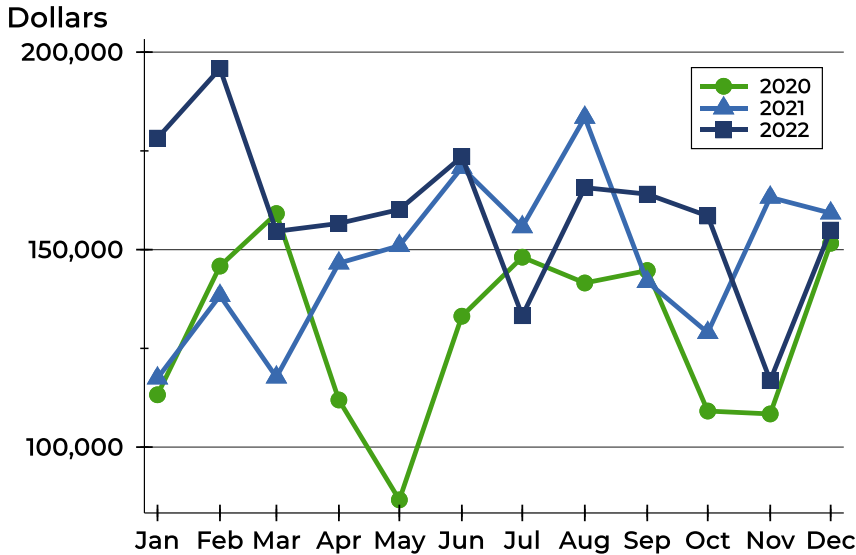
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	25.0%	94,900	94,900	3	3	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	25.0%	165,000	165,000	29	29	100.0%	100.0%
\$175,000-\$199,999	2	50.0%	179,950	179,950	25	25	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



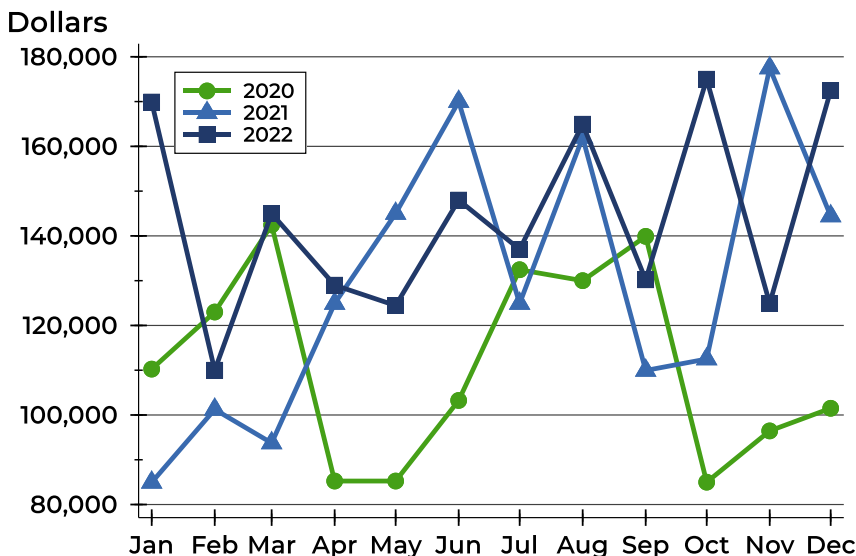
Clay County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	113,250	117,463	178,233
February	145,836	138,357	195,843
March	159,125	117,703	154,636
April	111,938	146,569	156,638
May	86,643	150,981	160,156
June	133,143	170,784	173,524
July	148,094	155,752	133,269
August	141,553	183,456	165,700
September	144,709	141,875	164,050
October	109,138	128,977	158,514
November	108,400	163,235	116,860
December	151,613	159,239	154,950

Median Price

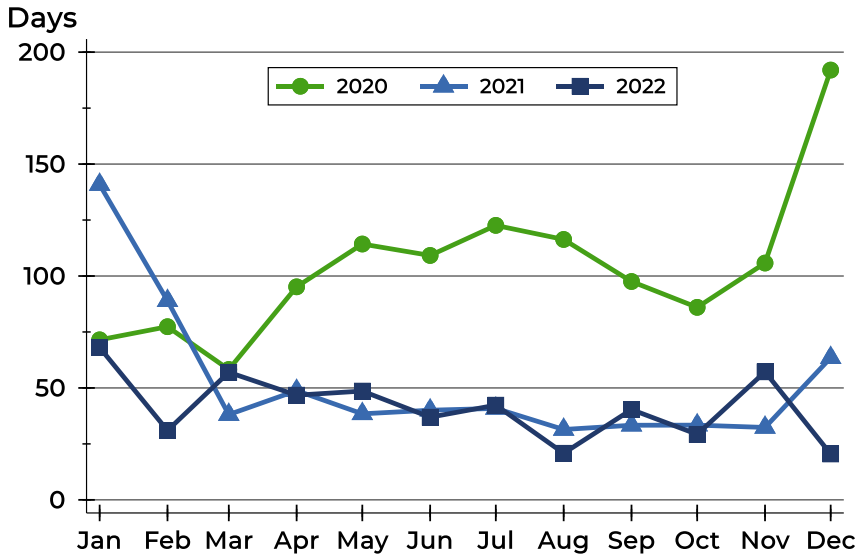


Month	2020	2021	2022
January	110,250	84,950	169,900
February	123,000	101,250	110,000
March	142,450	93,750	145,000
April	85,250	124,900	129,000
May	85,250	145,000	124,450
June	103,250	170,000	148,000
July	132,450	124,900	137,000
August	130,000	162,000	164,950
September	139,900	109,950	130,200
October	85,000	112,500	175,000
November	96,450	177,495	124,900
December	101,500	144,450	172,450



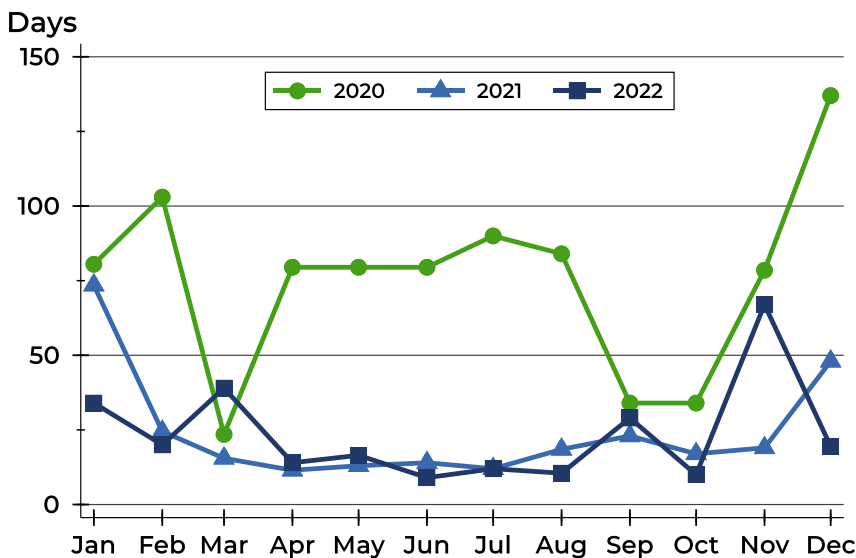
Clay County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	72	141	68
February	77	89	31
March	58	38	57
April	95	49	47
May	114	38	49
June	109	40	37
July	123	41	42
August	116	31	21
September	98	33	40
October	86	33	29
November	106	32	57
December	192	64	21

Median DOM



Month	2020	2021	2022
January	81	74	34
February	103	25	20
March	24	16	39
April	80	12	14
May	80	13	17
June	80	14	9
July	90	12	12
August	84	19	11
September	34	23	29
October	34	17	10
November	79	19	67
December	137	48	20