



**June
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Clay County Housing Report



Market Overview

Clay County Home Sales Fell in June

Total home sales in Clay County fell last month to 12 units, compared to 16 units in June 2021. Total sales volume was \$1.4 million, down from a year earlier.

The median sale price in June was \$108,500, down from \$113,000 a year earlier. Homes that sold in June were typically on the market for 17 days and sold for 96.0% of their list prices.

Clay County Active Listings Down at End of June

The total number of active listings in Clay County at the end of June was 15 units, down from 22 at the same point in 2021. This represents a 1.7 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$129,900.

During June, a total of 12 contracts were written up from 5 in June 2021. At the end of the month, there were 17 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 685-776-1207
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



**June
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Clay County Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		12	16	8	51	69	33
Change from prior year		-25.0%	100.0%	-20.0%	-26.1%	109.1%	-44.1%
Active Listings		15	22	43	N/A	N/A	N/A
Change from prior year		-31.8%	-48.8%	0.0%			
Months' Supply		1.7	2.0	6.5	N/A	N/A	N/A
Change from prior year		-15.0%	-69.2%	25.0%			
New Listings		20	10	14	64	84	77
Change from prior year		100.0%	-28.6%	40.0%	-23.8%	9.1%	-11.5%
Contracts Written		12	5	17	57	74	50
Change from prior year		140.0%	-70.6%	54.5%	-23.0%	48.0%	-23.1%
Pending Contracts		17	19	22	N/A	N/A	N/A
Change from prior year		-10.5%	-13.6%	46.7%			
Sales Volume (1,000s)		1,444	2,034	640	6,631	8,164	3,892
Change from prior year		-29.0%	217.8%	-52.6%	-18.8%	109.8%	-47.1%
Average	Sale Price	120,333	127,129	80,050	130,020	118,319	117,932
	Change from prior year	-5.3%	58.8%	-40.7%	9.9%	0.3%	-5.4%
	List Price of Actives	166,393	132,164	126,830	N/A	N/A	N/A
	Change from prior year	25.9%	4.2%	-8.0%			
	Days on Market	50	37	70	50	78	83
Change from prior year	35.1%	-47.1%	-11.4%	-35.9%	-6.0%	-7.8%	
Percent of List	94.8%	98.1%	96.9%	95.2%	97.0%	92.2%	
Change from prior year	-3.4%	1.2%	4.8%	-1.9%	5.2%	-1.8%	
Percent of Original	92.5%	97.6%	95.9%	93.0%	94.8%	89.9%	
Change from prior year	-5.2%	1.8%	9.2%	-1.9%	5.5%	0.7%	
Median	Sale Price	108,500	113,000	82,500	115,000	95,000	109,500
	Change from prior year	-4.0%	37.0%	-47.8%	21.1%	-13.2%	-4.8%
	List Price of Actives	129,900	85,000	120,000	N/A	N/A	N/A
	Change from prior year	52.8%	-29.2%	-3.9%			
	Days on Market	17	11	28	32	17	58
Change from prior year	54.5%	-60.7%	-6.7%	88.2%	-70.7%	-1.7%	
Percent of List	96.0%	99.5%	97.7%	94.9%	99.3%	97.5%	
Change from prior year	-3.5%	1.8%	1.9%	-4.4%	1.8%	2.2%	
Percent of Original	93.9%	99.5%	95.9%	93.6%	97.3%	92.1%	
Change from prior year	-5.6%	3.8%	2.2%	-3.8%	5.6%	1.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**June
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Clay County Closed Listings Analysis

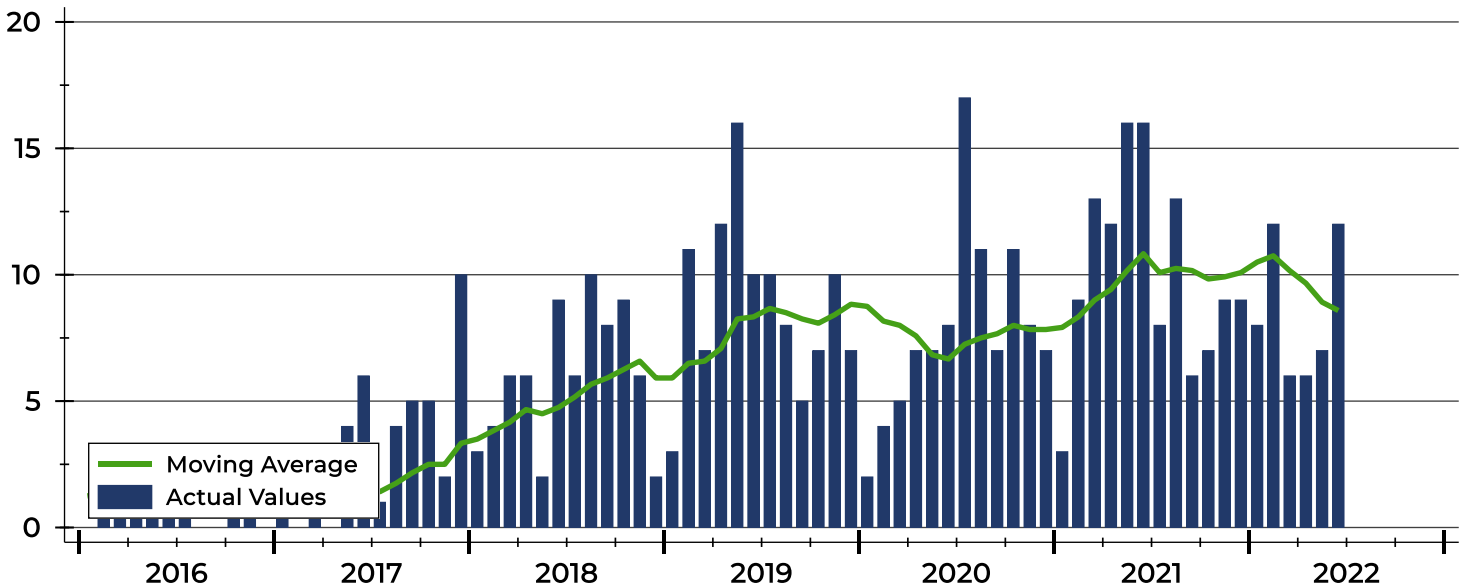
Summary Statistics for Closed Listings		2022	June 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		12	16	-25.0%	51	69	-26.1%
Volume (1,000s)		1,444	2,034	-29.0%	6,631	8,164	-18.8%
Months' Supply		1.7	2.0	-15.0%	N/A	N/A	N/A
Average	Sale Price	120,333	127,129	-5.3%	130,020	118,319	9.9%
	Days on Market	50	37	35.1%	50	78	-35.9%
	Percent of List	94.8%	98.1%	-3.4%	95.2%	97.0%	-1.9%
	Percent of Original	92.5%	97.6%	-5.2%	93.0%	94.8%	-1.9%
Median	Sale Price	108,500	113,000	-4.0%	115,000	95,000	21.1%
	Days on Market	17	11	54.5%	32	17	88.2%
	Percent of List	96.0%	99.5%	-3.5%	94.9%	99.3%	-4.4%
	Percent of Original	93.9%	99.5%	-5.6%	93.6%	97.3%	-3.8%

A total of 12 homes sold in Clay County in June, down from 16 units in June 2021. Total sales volume fell to \$1.4 million compared to \$2.0 million in the previous year.

The median sales price in June was \$108,500, down 4.0% compared to the prior year. Median days on market was 17 days, up from 14 days in May, and up from 11 in June 2021.

History of Closed Listings

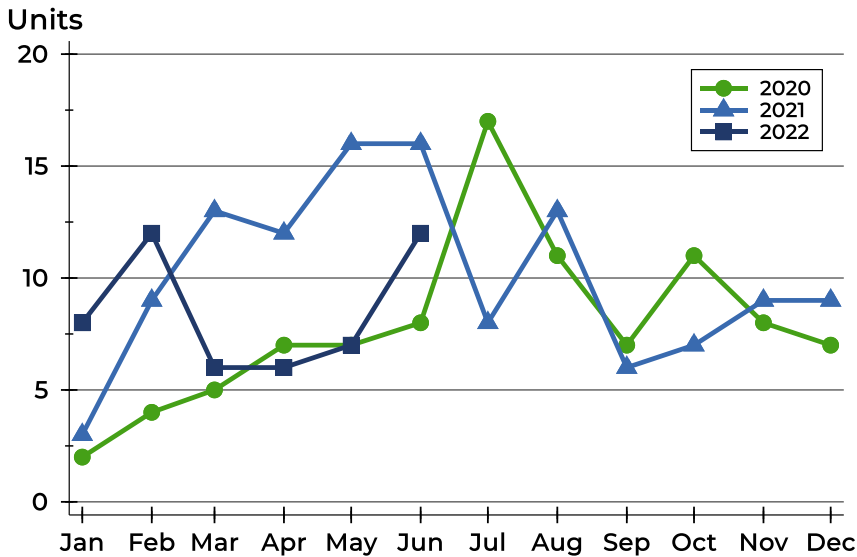
Units





Clay County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	2	3	8
February	4	9	12
March	5	13	6
April	7	12	6
May	7	16	7
June	8	16	12
July	17	8	
August	11	13	
September	7	6	
October	11	7	
November	8	9	
December	7	9	

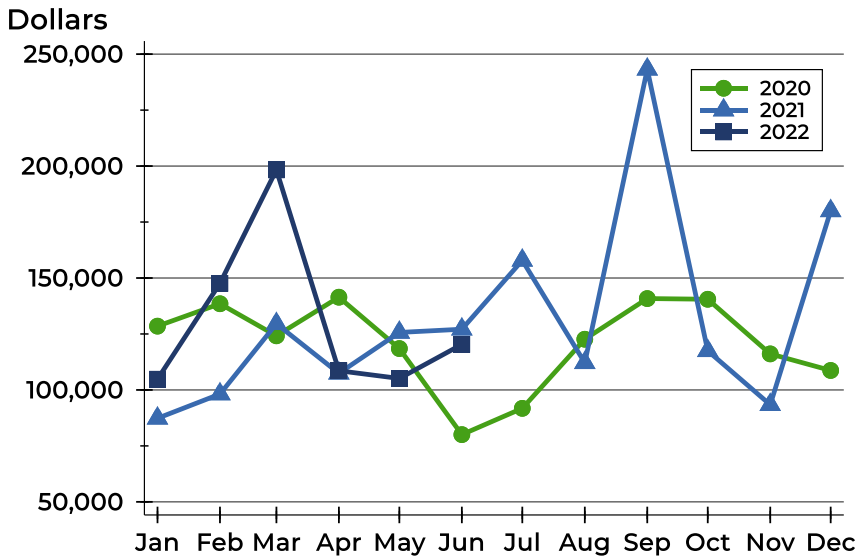
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	8.3%	1.2	40,000	40,000	2	2	100.3%	100.3%	100.3%	100.3%
\$50,000-\$99,999	4	33.3%	0.9	84,750	89,250	38	20	95.2%	95.6%	94.0%	93.9%
\$100,000-\$124,999	2	16.7%	6.0	108,500	108,500	27	27	84.2%	84.2%	84.2%	84.2%
\$125,000-\$149,999	2	16.7%	1.8	127,500	127,500	3	3	98.8%	98.8%	98.8%	98.8%
\$150,000-\$174,999	1	8.3%	1.7	153,000	153,000	2	2	102.7%	102.7%	102.7%	102.7%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	16.7%	1.3	220,000	220,000	191	191	94.2%	94.2%	82.7%	82.7%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



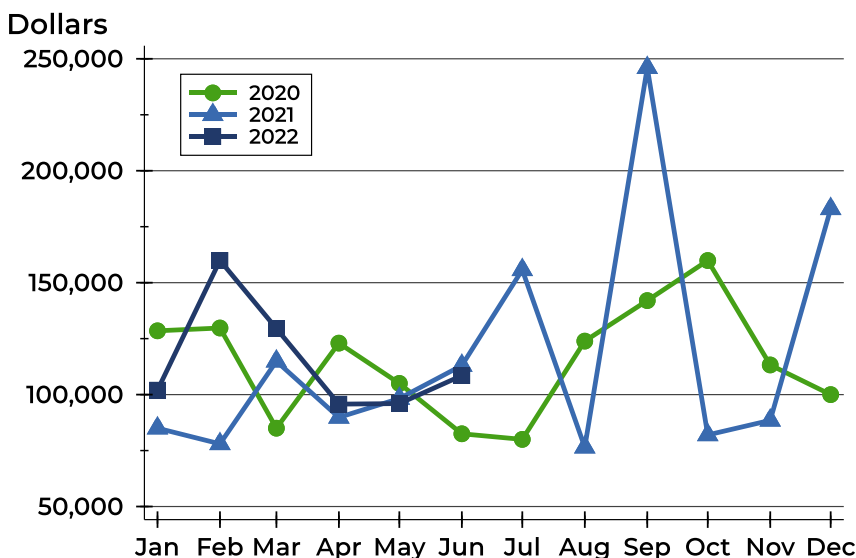
Clay County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	128,500	87,333	104,813
February	138,500	98,167	147,613
March	124,180	129,554	198,296
April	141,429	107,446	108,583
May	118,493	125,681	105,129
June	80,050	127,129	120,333
July	91,785	157,875	
August	122,655	112,127	
September	140,821	243,232	
October	140,518	117,486	
November	116,113	93,389	
December	108,700	179,989	

Median Price

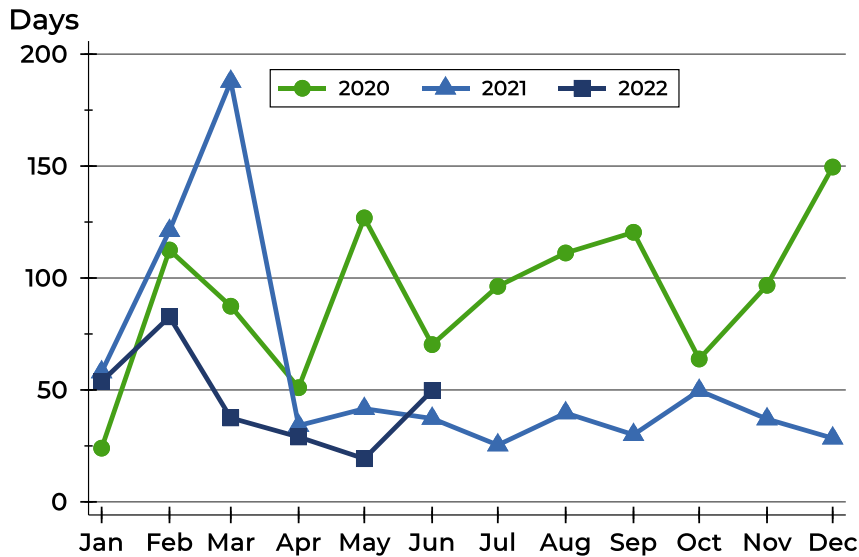


Month	2020	2021	2022
January	128,500	85,000	102,000
February	129,750	78,000	159,950
March	85,000	114,900	129,538
April	123,000	89,825	95,750
May	105,000	98,250	96,000
June	82,500	113,000	108,500
July	80,000	155,750	
August	123,900	76,500	
September	142,000	246,000	
October	159,900	82,000	
November	113,250	88,500	
December	99,999	183,000	



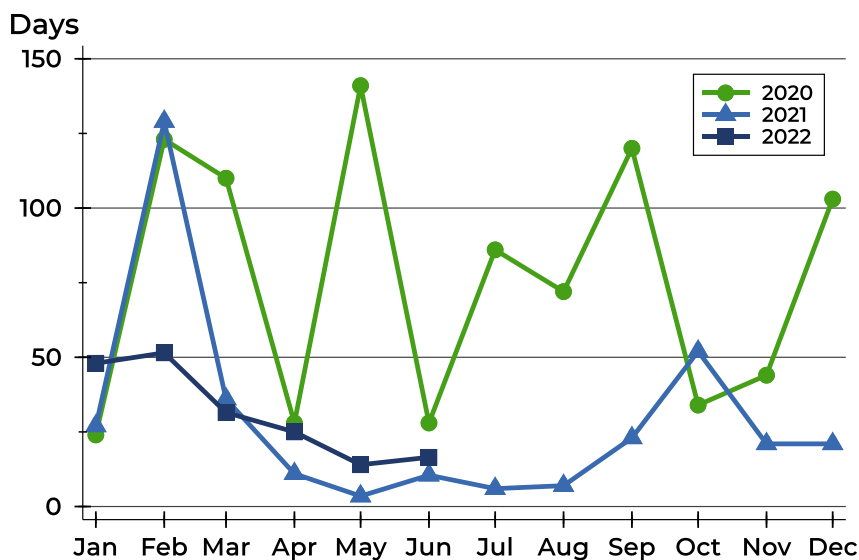
Clay County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	24	58	54
February	113	121	83
March	87	188	38
April	51	34	29
May	127	42	19
June	70	37	50
July	96	25	
August	111	40	
September	120	30	
October	64	50	
November	97	37	
December	150	28	

Median DOM



Month	2020	2021	2022
January	24	27	48
February	123	129	52
March	110	36	32
April	28	11	25
May	141	4	14
June	28	11	17
July	86	6	
August	72	7	
September	120	23	
October	34	52	
November	44	21	
December	103	21	



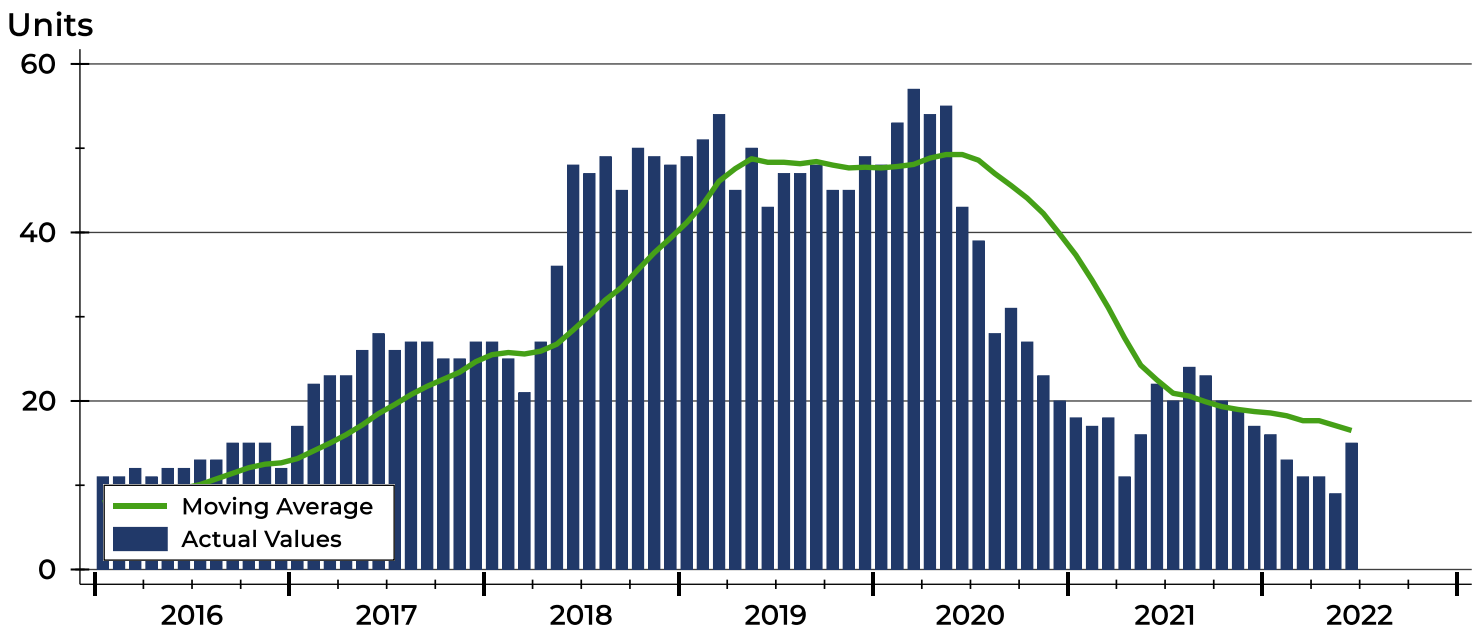
Clay County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of June 2021	Change
Active Listings		15	22	-31.8%
Volume (1,000s)		2,496	2,908	-14.2%
Months' Supply		1.7	2.0	-15.0%
Average	List Price	166,393	132,164	25.9%
	Days on Market	65	42	54.8%
	Percent of Original	94.1%	99.8%	-5.7%
Median	List Price	129,900	85,000	52.8%
	Days on Market	18	33	-45.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 15 homes were available for sale in Clay County at the end of June. This represents a 1.7 months' supply of active listings.

The median list price of homes on the market at the end of June was \$129,900, up 52.8% from 2021. The typical time on market for active listings was 18 days, down from 33 days a year earlier.

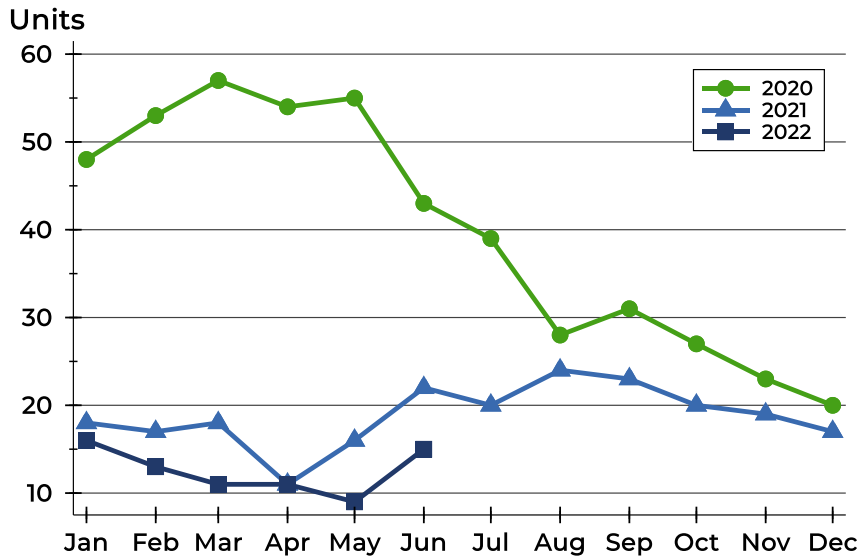
History of Active Listings





Clay County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	48	18	16
February	53	17	13
March	57	18	11
April	54	11	11
May	55	16	9
June	43	22	15
July	39	20	
August	28	24	
September	31	23	
October	27	20	
November	23	19	
December	20	17	

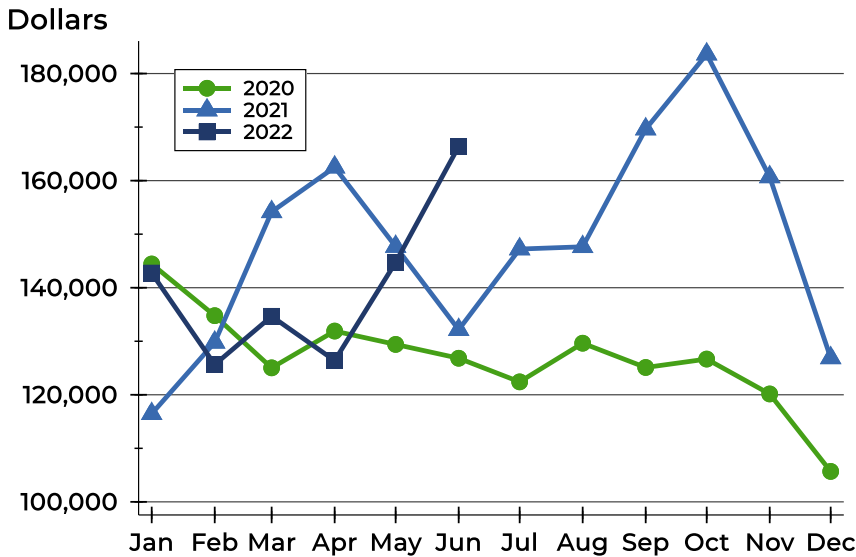
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	6.7%	1.2	45,000	45,000	190	190	80.4%	80.4%
\$50,000-\$99,999	3	20.0%	0.9	81,967	92,000	117	154	90.6%	96.8%
\$100,000-\$124,999	3	20.0%	6.0	111,500	110,000	101	29	87.7%	85.7%
\$125,000-\$149,999	2	13.3%	1.8	133,450	133,450	12	12	100.0%	100.0%
\$150,000-\$174,999	1	6.7%	1.7	169,900	169,900	11	11	100.0%	100.0%
\$175,000-\$199,999	1	6.7%	N/A	183,900	183,900	7	7	100.0%	100.0%
\$200,000-\$249,999	1	6.7%	1.3	249,900	249,900	17	17	96.9%	96.9%
\$250,000-\$299,999	1	6.7%	N/A	275,000	275,000	31	31	100.0%	100.0%
\$300,000-\$399,999	2	13.3%	N/A	362,450	362,450	22	22	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



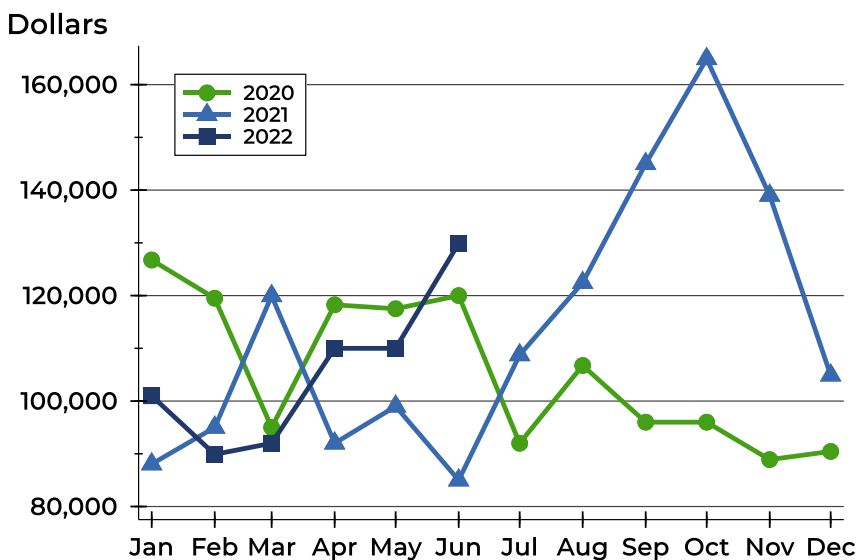
Clay County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	144,433	116,461	142,744
February	134,779	129,794	125,646
March	125,035	154,172	134,664
April	131,904	162,509	126,391
May	129,411	147,694	144,744
June	126,830	132,164	166,393
July	122,418	147,225	
August	129,636	147,650	
September	125,100	169,635	
October	126,674	183,625	
November	120,161	160,695	
December	105,690	126,888	

Median Price

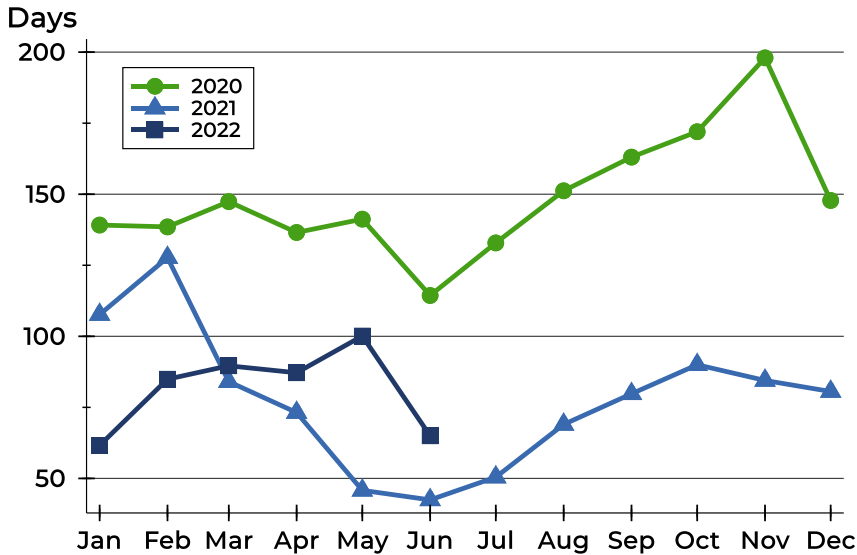


Month	2020	2021	2022
January	126,750	88,050	101,000
February	119,500	95,000	89,900
March	95,000	119,950	92,000
April	118,250	92,000	110,000
May	117,500	99,000	110,000
June	120,000	85,000	129,900
July	92,000	108,750	
August	106,750	122,450	
September	96,000	145,000	
October	96,000	164,900	
November	88,900	139,000	
December	90,450	104,900	



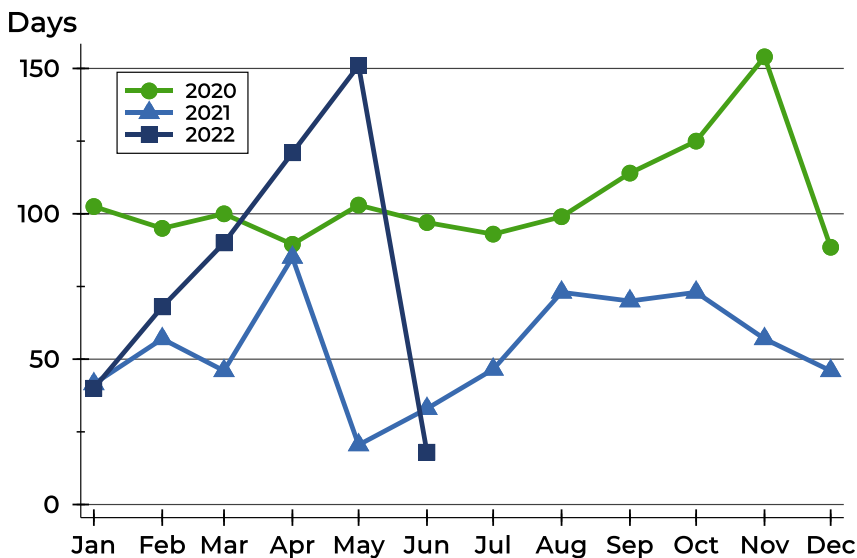
Clay County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	139	108	62
February	139	128	85
March	147	84	90
April	137	73	87
May	141	46	100
June	114	42	65
July	133	50	
August	151	69	
September	163	80	
October	172	90	
November	198	84	
December	148	81	

Median DOM

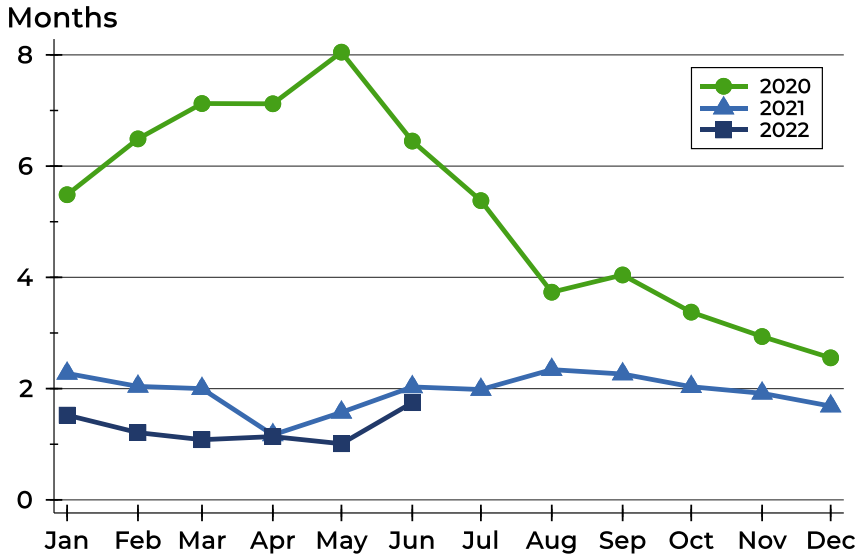


Month	2020	2021	2022
January	103	42	40
February	95	57	68
March	100	46	90
April	90	85	121
May	103	21	151
June	97	33	18
July	93	47	
August	99	73	
September	114	70	
October	125	73	
November	154	57	
December	89	46	



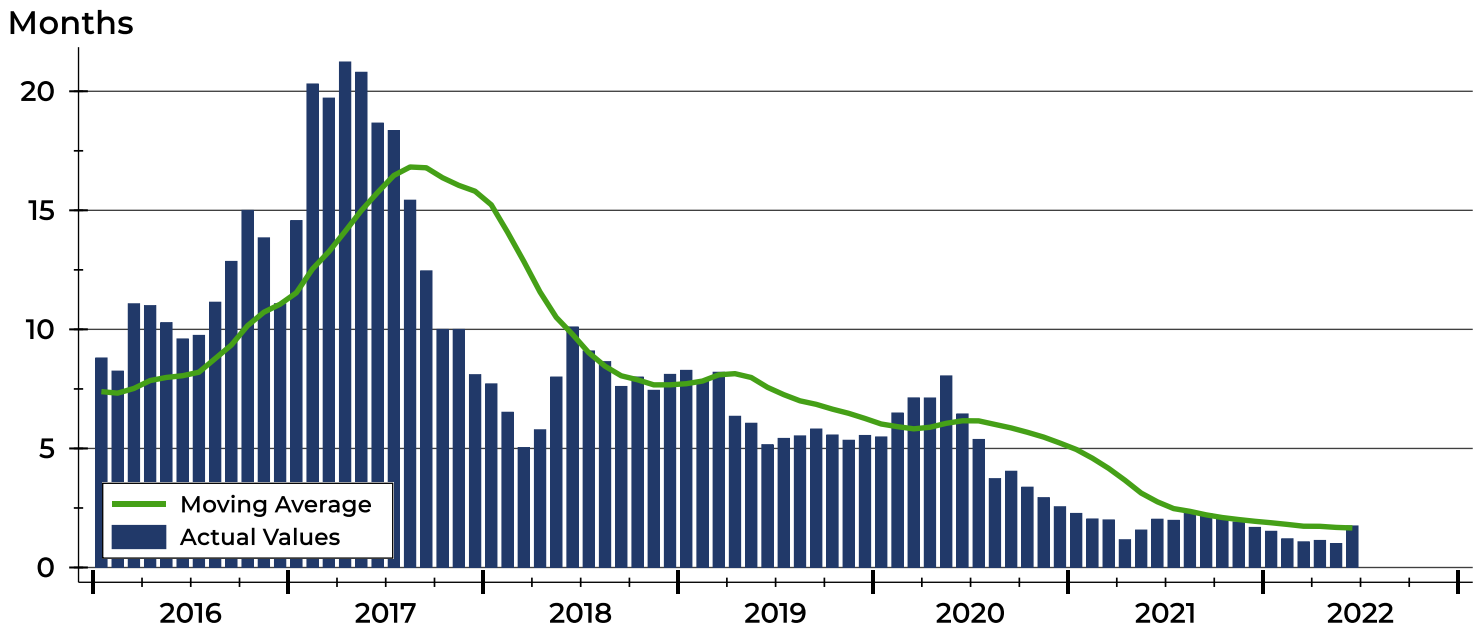
Clay County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	5.5	2.3	1.5
February	6.5	2.0	1.2
March	7.1	2.0	1.1
April	7.1	1.2	1.1
May	8.0	1.6	1.0
June	6.5	2.0	1.7
July	5.4	2.0	
August	3.7	2.3	
September	4.0	2.3	
October	3.4	2.0	
November	2.9	1.9	
December	2.6	1.7	

History of Month's Supply





Clay County New Listings Analysis

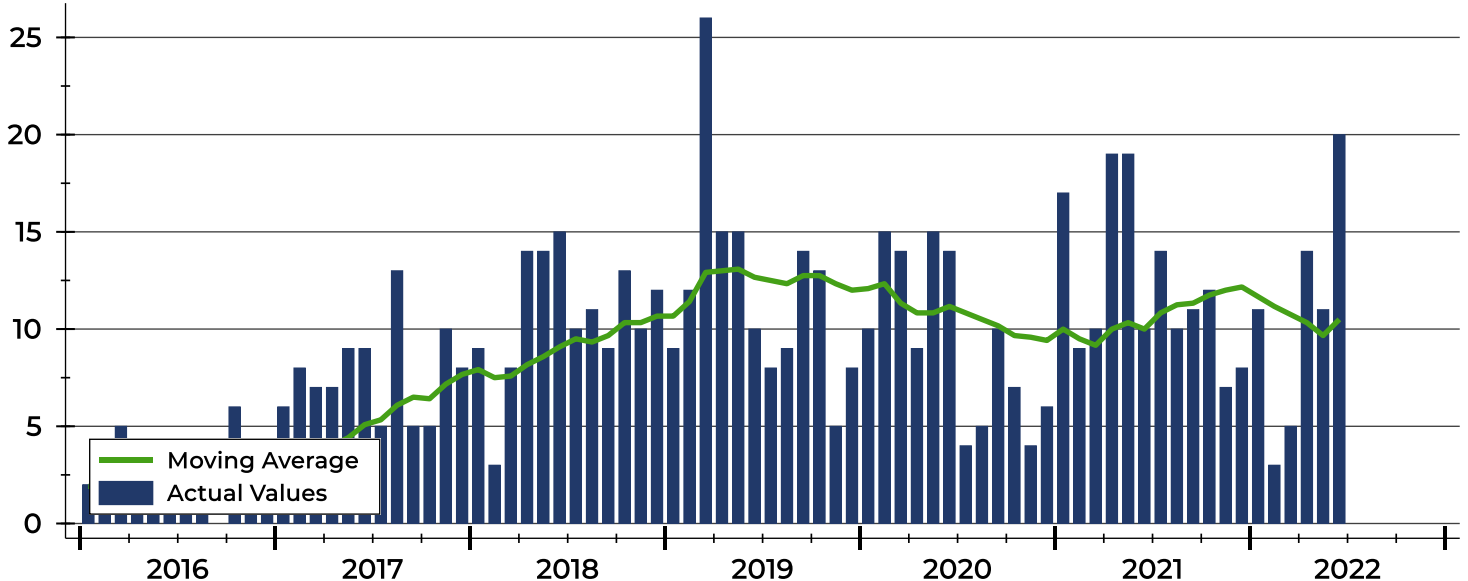
Summary Statistics for New Listings		2022	June 2021	Change
Current Month	New Listings	20	10	100.0%
	Volume (1,000s)	3,255	1,431	127.5%
	Average List Price	162,755	143,060	13.8%
	Median List Price	140,950	109,950	28.2%
Year-to-Date	New Listings	64	84	-23.8%
	Volume (1,000s)	10,123	11,755	-13.9%
	Average List Price	158,169	139,938	13.0%
	Median List Price	129,000	115,900	11.3%

A total of 20 new listings were added in Clay County during June, up 100.0% from the same month in 2021. Year-to-date Clay County has seen 64 new listings.

The median list price of these homes was \$140,950 up from \$109,950 in 2021.

History of New Listings

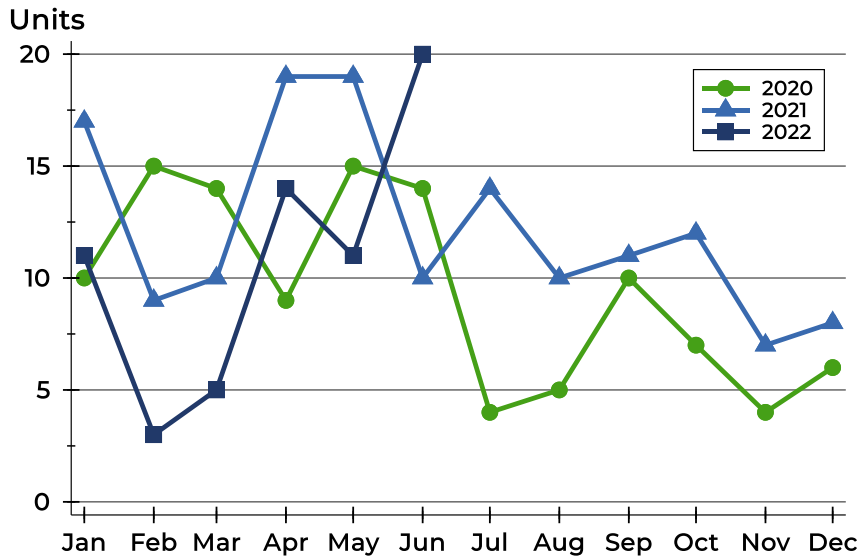
Units





Clay County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	10	17	11
February	15	9	3
March	14	10	5
April	9	19	14
May	15	19	11
June	14	10	20
July	4	14	
August	5	10	
September	10	11	
October	7	12	
November	4	7	
December	6	8	

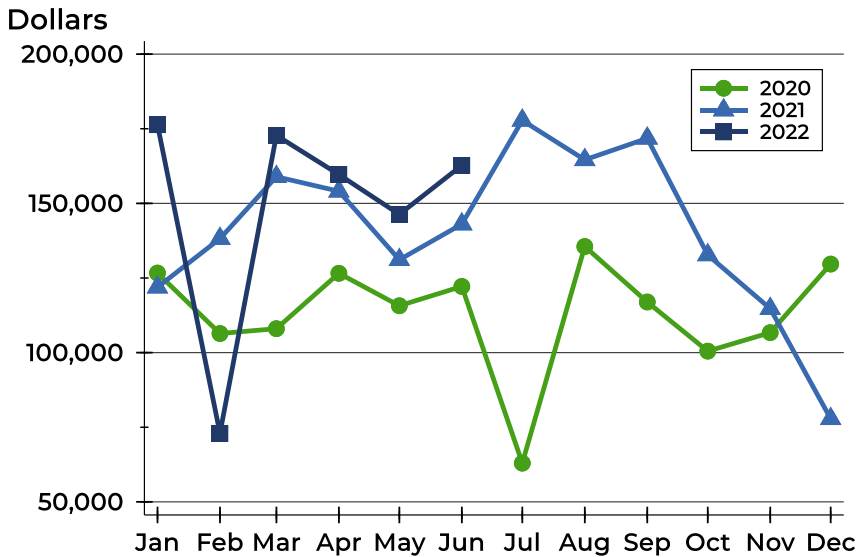
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	10.0%	98,950	98,950	12	12	100.0%	100.0%
\$100,000-\$124,999	6	30.0%	113,650	116,250	13	6	96.4%	100.0%
\$125,000-\$149,999	4	20.0%	139,950	140,950	12	10	100.0%	100.0%
\$150,000-\$174,999	3	15.0%	167,267	169,900	7	4	100.0%	100.0%
\$175,000-\$199,999	2	10.0%	184,450	184,450	10	10	100.0%	100.0%
\$200,000-\$249,999	1	5.0%	249,900	249,900	23	23	96.9%	96.9%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	10.0%	347,450	347,450	28	28	95.8%	95.8%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



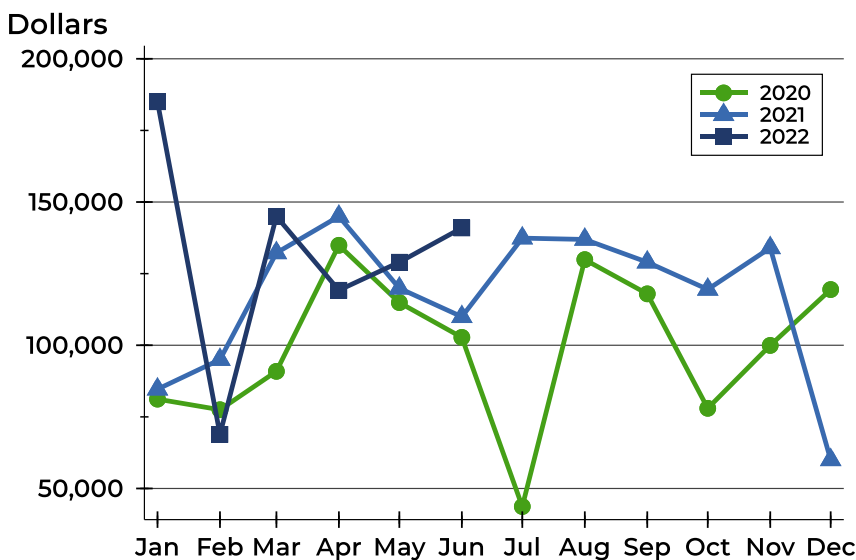
Clay County New Listings Analysis

Average Price



Month	2020	2021	2022
January	126,670	121,915	176,355
February	106,400	138,211	72,967
March	108,029	158,940	172,780
April	126,583	154,063	159,679
May	115,703	131,111	146,318
June	122,186	143,060	162,755
July	62,975	177,814	
August	135,560	164,590	
September	116,960	171,791	
October	100,500	132,733	
November	106,700	114,743	
December	129,667	77,838	

Median Price



Month	2020	2021	2022
January	81,200	84,650	185,000
February	77,500	95,000	68,900
March	90,900	132,250	145,000
April	134,900	145,000	119,200
May	114,900	119,900	129,000
June	102,750	109,950	140,950
July	43,700	137,400	
August	129,900	136,950	
September	117,950	129,000	
October	78,000	119,500	
November	99,950	134,000	
December	119,450	60,000	



**June
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Clay County Contracts Written Analysis

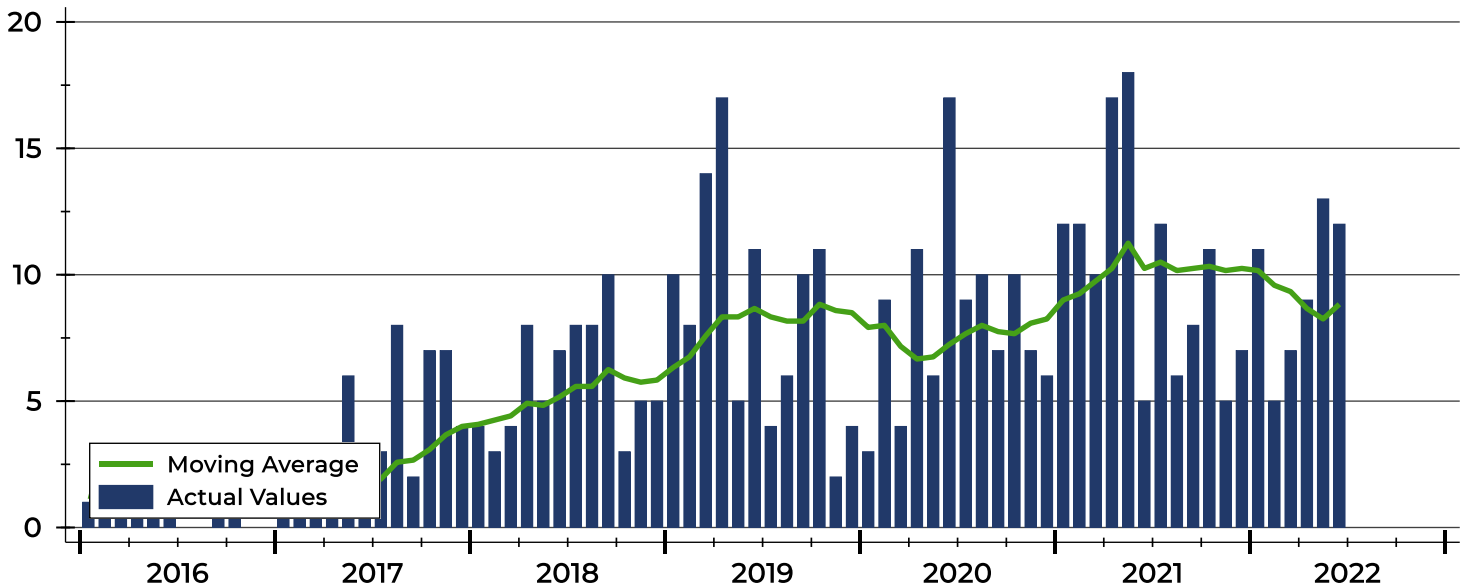
Summary Statistics for Contracts Written		2022	June 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		12	5	140.0%	57	74	-23.0%
Volume (1,000s)		1,718	722	138.0%	8,256	9,202	-10.3%
Average	Sale Price	143,133	144,380	-0.9%	144,839	124,352	16.5%
	Days on Market	22	22	0.0%	43	55	-21.8%
	Percent of Original	99.0%	93.5%	5.9%	94.9%	96.0%	-1.1%
Median	Sale Price	138,500	87,500	58.3%	129,000	102,000	26.5%
	Days on Market	8	7	14.3%	18	14	28.6%
	Percent of Original	100.0%	95.1%	5.2%	96.9%	97.8%	-0.9%

A total of 12 contracts for sale were written in Clay County during the month of June, up from 5 in 2021. The median list price of these homes was \$138,500, up from \$87,500 the prior year.

Half of the homes that went under contract in June were on the market less than 8 days, compared to 7 days in June 2021.

History of Contracts Written

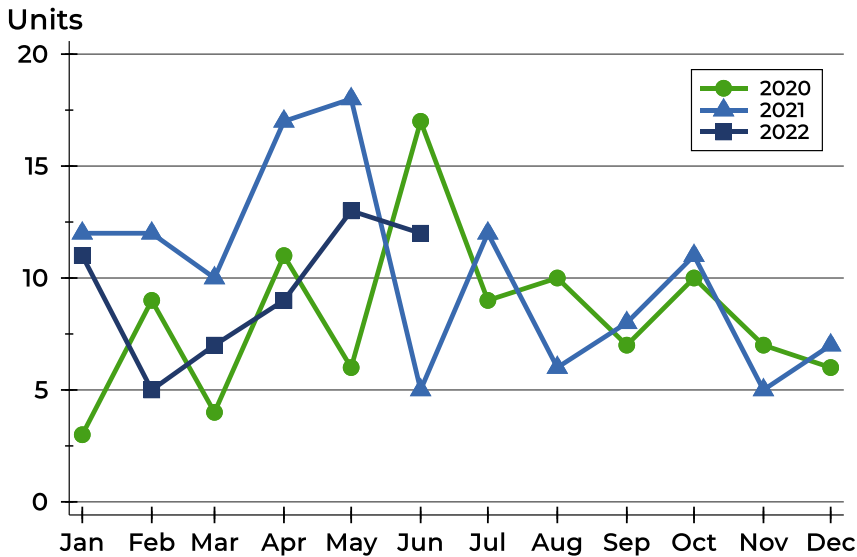
Units





Clay County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	3	12	11
February	9	12	5
March	4	10	7
April	11	17	9
May	6	18	13
June	17	5	12
July	9	12	9
August	10	6	10
September	7	8	7
October	10	11	10
November	7	5	7
December	6	7	6

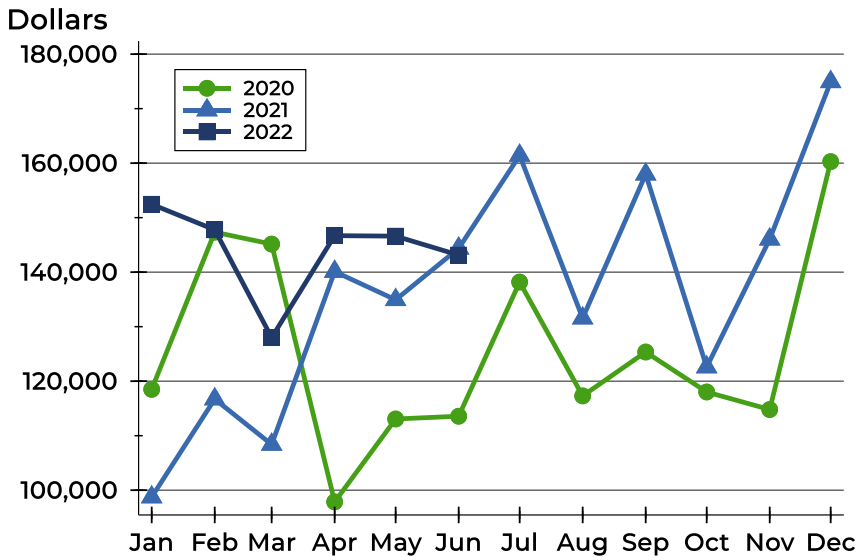
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	8.3%	49,900	49,900	31	31	100.0%	100.0%
\$50,000-\$99,999	2	16.7%	94,450	94,450	16	16	98.1%	98.1%
\$100,000-\$124,999	2	16.7%	110,000	110,000	5	5	100.0%	100.0%
\$125,000-\$149,999	2	16.7%	138,500	138,500	7	7	100.0%	100.0%
\$150,000-\$174,999	2	16.7%	165,950	165,950	3	3	100.0%	100.0%
\$175,000-\$199,999	1	8.3%	185,000	185,000	6	6	100.0%	100.0%
\$200,000-\$249,999	2	16.7%	232,450	232,450	83	83	95.9%	95.9%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



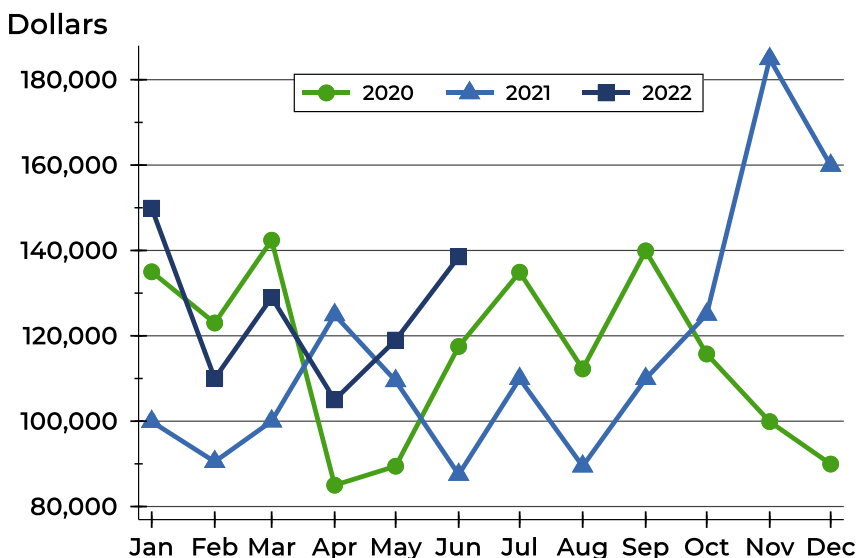
Clay County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	118,500	98,742	152,464
February	147,344	116,721	147,780
March	145,150	108,390	128,000
April	97,859	140,112	146,700
May	113,067	134,933	146,608
June	113,574	144,380	143,133
July	138,189	161,417	
August	117,300	131,567	
September	125,357	157,963	
October	118,020	122,590	
November	114,800	146,040	
December	160,283	174,914	

Median Price

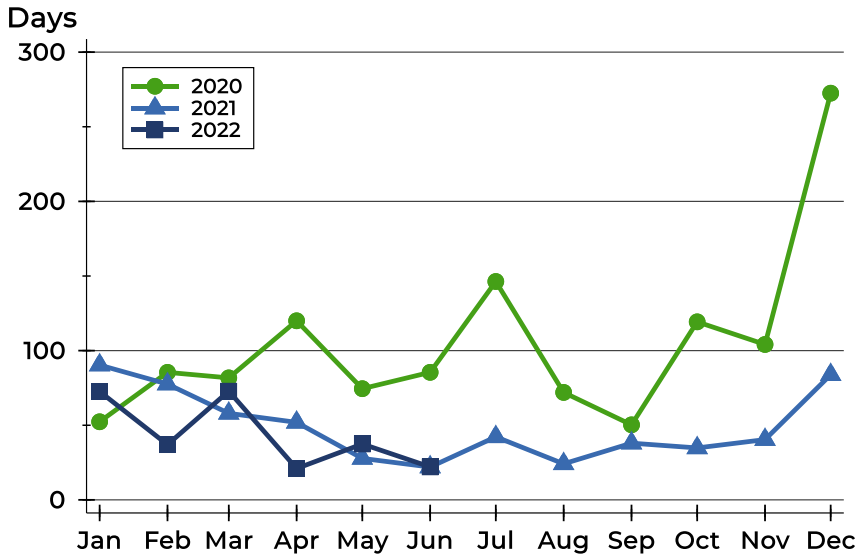


Month	2020	2021	2022
January	135,000	99,900	149,900
February	123,000	90,500	110,000
March	142,400	100,000	129,000
April	85,000	124,900	105,000
May	89,450	109,450	119,000
June	117,500	87,500	138,500
July	134,900	109,950	
August	112,250	89,450	
September	139,900	109,950	
October	115,750	125,000	
November	99,900	184,900	
December	89,950	159,900	



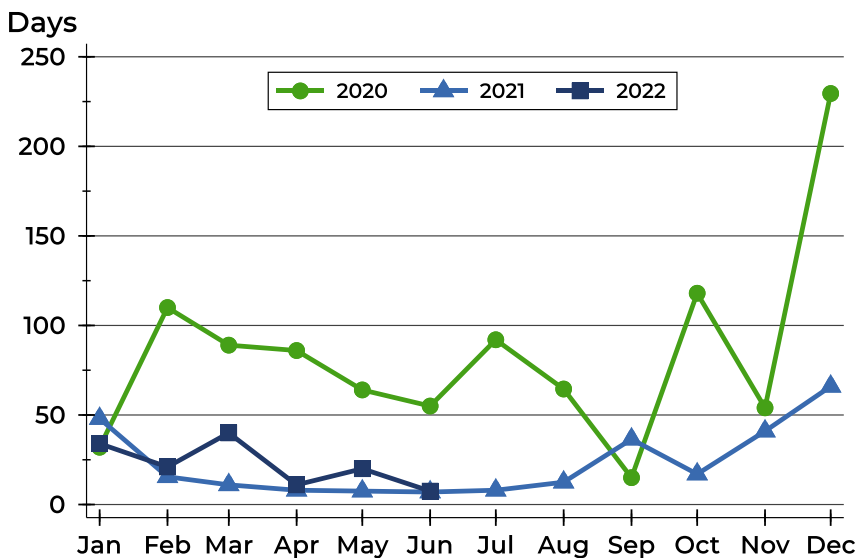
Clay County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	52	90	73
February	85	78	37
March	82	58	73
April	120	52	21
May	75	28	37
June	85	22	22
July	146	42	
August	72	24	
September	50	38	
October	119	35	
November	104	40	
December	273	84	

Median DOM



Month	2020	2021	2022
January	32	48	34
February	110	16	21
March	89	11	40
April	86	8	11
May	64	8	20
June	55	7	8
July	92	8	
August	65	13	
September	15	37	
October	118	17	
November	54	41	
December	230	66	



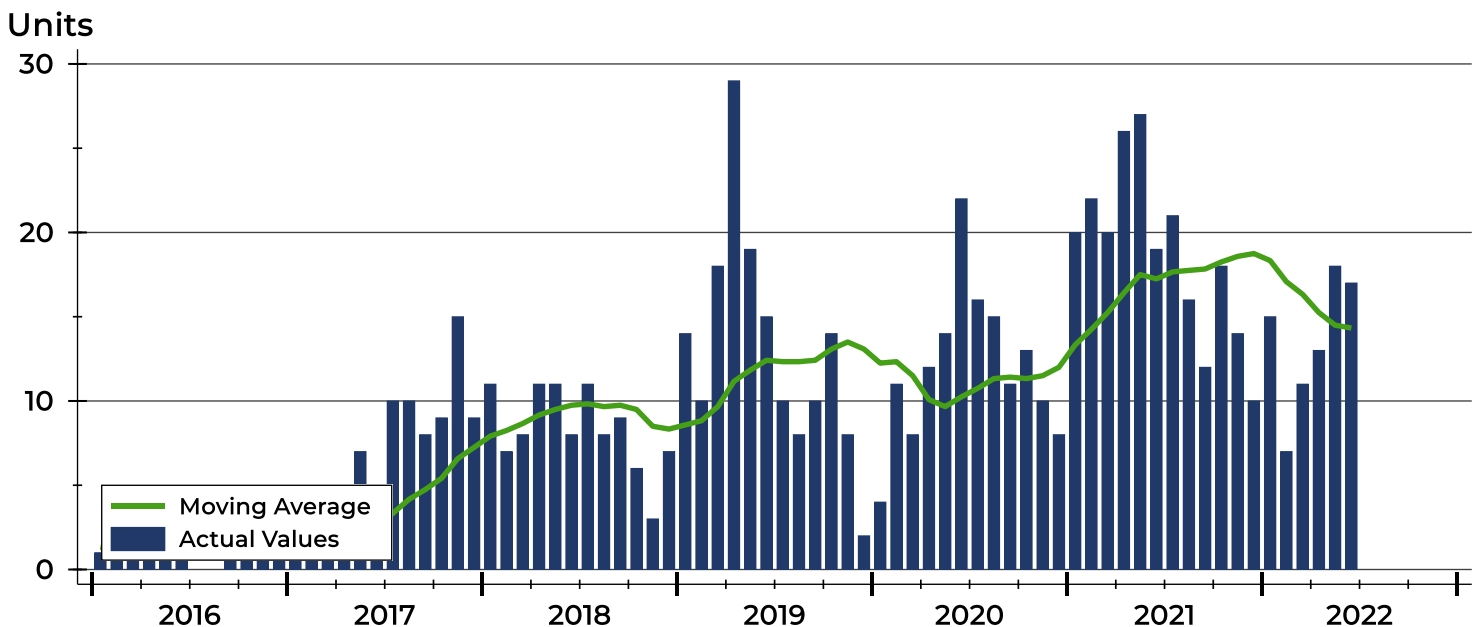
Clay County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of June 2021	Change
Pending Contracts		17	19	-10.5%
Volume (1,000s)		2,950	3,245	-9.1%
Average	List Price	173,524	170,784	1.6%
	Days on Market	37	40	-7.5%
	Percent of Original	98.6%	99.5%	-0.9%
Median	List Price	148,000	170,000	-12.9%
	Days on Market	9	14	-35.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 17 listings in Clay County had contracts pending at the end of June, down from 19 contracts pending at the end of June 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

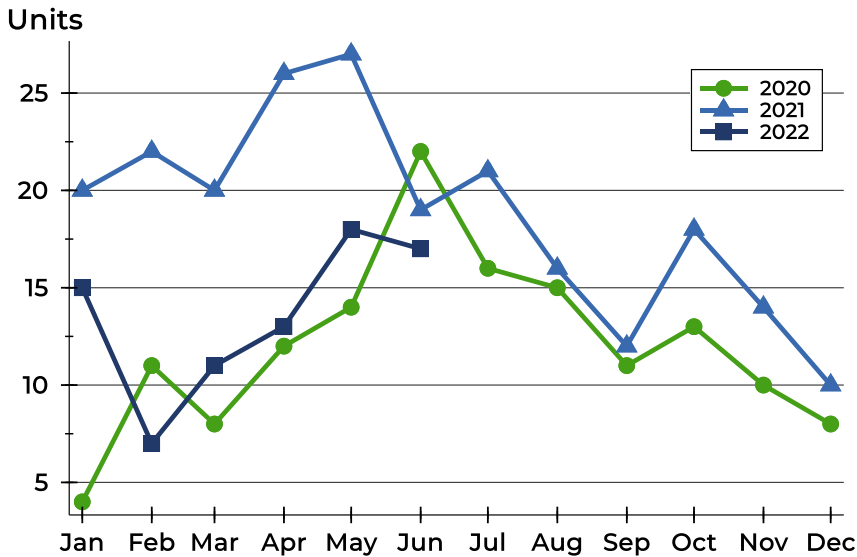
History of Pending Contracts





Clay County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	4	20	15
February	11	22	7
March	8	20	11
April	12	26	13
May	14	27	18
June	22	19	17
July	16	21	
August	15	16	
September	11	12	
October	13	18	
November	10	14	
December	8	10	

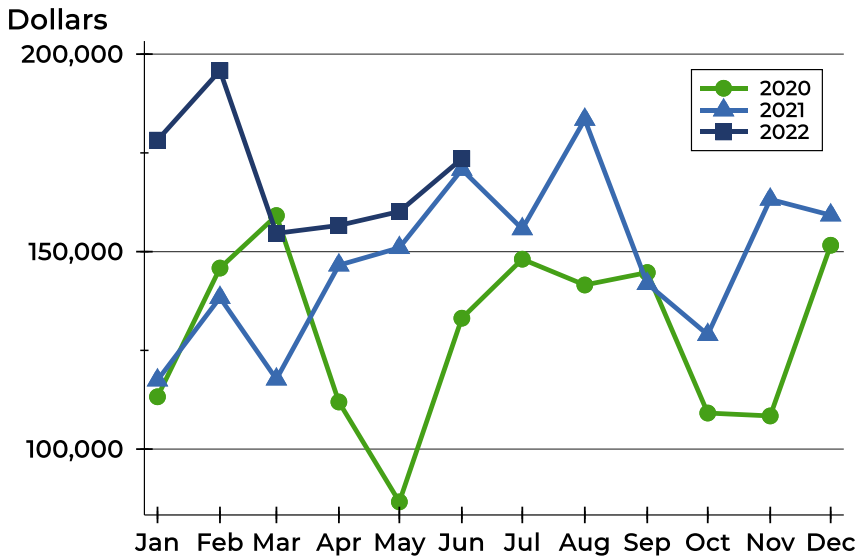
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	5.9%	49,900	49,900	31	31	100.0%	100.0%
\$50,000-\$99,999	3	17.6%	82,467	79,500	102	111	96.2%	95.0%
\$100,000-\$124,999	3	17.6%	113,000	119,000	5	5	100.0%	100.0%
\$125,000-\$149,999	2	11.8%	138,500	138,500	7	7	100.0%	100.0%
\$150,000-\$174,999	2	11.8%	165,950	165,950	3	3	100.0%	100.0%
\$175,000-\$199,999	1	5.9%	185,000	185,000	6	6	100.0%	100.0%
\$200,000-\$249,999	2	11.8%	232,450	232,450	83	83	95.9%	95.9%
\$250,000-\$299,999	2	11.8%	289,950	289,950	31	31	97.6%	97.6%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	5.9%	474,900	474,900	21	21	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



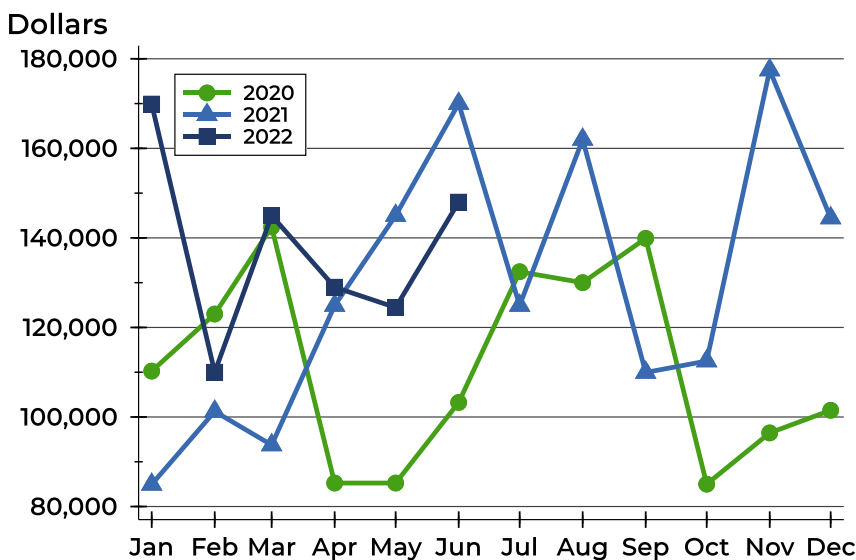
Clay County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	113,250	117,463	178,233
February	145,836	138,357	195,843
March	159,125	117,703	154,636
April	111,938	146,569	156,638
May	86,643	150,981	160,156
June	133,143	170,784	173,524
July	148,094	155,752	
August	141,553	183,456	
September	144,709	141,875	
October	109,138	128,977	
November	108,400	163,235	
December	151,613	159,239	

Median Price

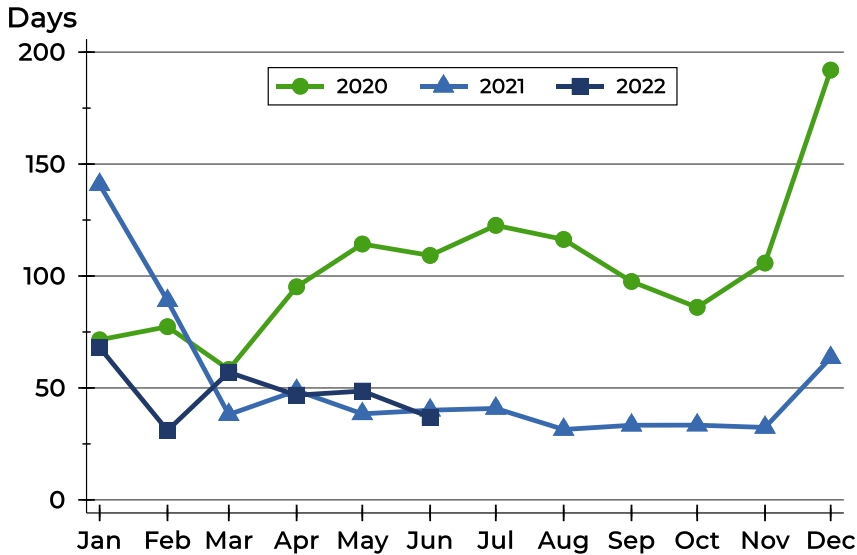


Month	2020	2021	2022
January	110,250	84,950	169,900
February	123,000	101,250	110,000
March	142,450	93,750	145,000
April	85,250	124,900	129,000
May	85,250	145,000	124,450
June	103,250	170,000	148,000
July	132,450	124,900	
August	130,000	162,000	
September	139,900	109,950	
October	85,000	112,500	
November	96,450	177,495	
December	101,500	144,450	



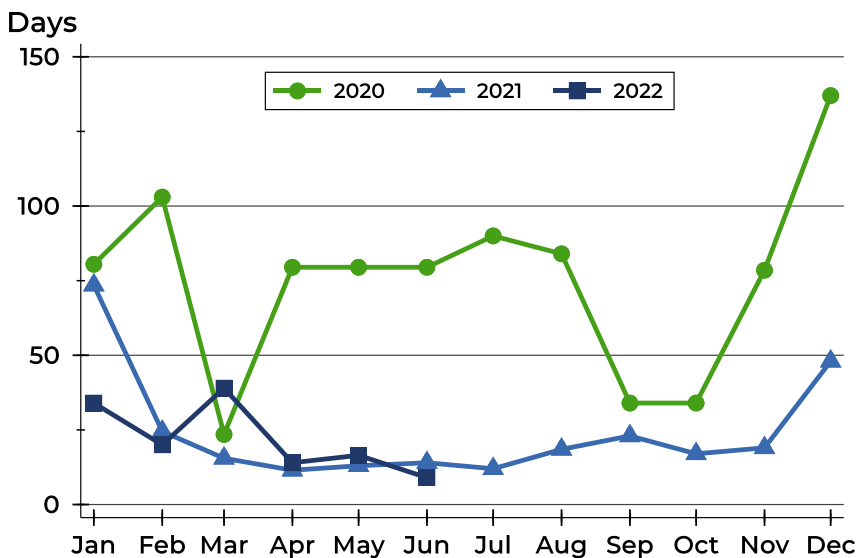
Clay County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	72	141	68
February	77	89	31
March	58	38	57
April	95	49	47
May	114	38	49
June	109	40	37
July	123	41	
August	116	31	
September	98	33	
October	86	33	
November	106	32	
December	192	64	

Median DOM



Month	2020	2021	2022
January	81	74	34
February	103	25	20
March	24	16	39
April	80	12	14
May	80	13	17
June	80	14	9
July	90	12	
August	84	19	
September	34	23	
October	34	17	
November	79	19	
December	137	48	