



**July
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Clay County Housing Report



Market Overview

Clay County Home Sales Rose in July

Total home sales in Clay County rose by 62.5% last month to 13 units, compared to 8 units in July 2021. Total sales volume was \$2.2 million, up 77.0% from a year earlier.

The median sale price in July was \$148,500, down from \$155,750 a year earlier. Homes that sold in July were typically on the market for 11 days and sold for 96.7% of their list prices.

Clay County Active Listings Down at End of July

The total number of active listings in Clay County at the end of July was 12 units, down from 20 at the same point in 2021. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$152,400.

During July, a total of 10 contracts were written down from 12 in July 2021. At the end of the month, there were 13 contracts still pending.

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Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 785-776-1203
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



**July
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Clay County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		13	8	17	65	77	50
Change from prior year		62.5%	-52.9%	70.0%	-15.6%	54.0%	-27.5%
Active Listings		12	20	39	N/A	N/A	N/A
Change from prior year		-40.0%	-48.7%	-17.0%			
Months' Supply		1.3	2.0	5.4	N/A	N/A	N/A
Change from prior year		-35.0%	-63.0%	0.0%			
New Listings		6	14	4	71	98	81
Change from prior year		-57.1%	250.0%	-50.0%	-27.6%	21.0%	-14.7%
Contracts Written		10	12	9	67	86	59
Change from prior year		-16.7%	33.3%	125.0%	-22.1%	45.8%	-14.5%
Pending Contracts		13	21	16	N/A	N/A	N/A
Change from prior year		-38.1%	31.3%	60.0%			
Sales Volume (1,000s)		2,236	1,263	1,560	9,147	9,427	5,452
Change from prior year		77.0%	-19.0%	1.2%	-3.0%	72.9%	-38.7%
Average	Sale Price	172,000	157,875	91,785	140,723	122,429	109,042
	Change from prior year	8.9%	72.0%	-40.4%	14.9%	12.3%	-15.4%
	List Price of Actives	262,917	147,225	122,418	N/A	N/A	N/A
	Change from prior year	78.6%	20.3%	-13.8%			
	Days on Market	39	25	96	47	72	88
Change from prior year	56.0%	-74.0%	-31.9%	-34.7%	-18.2%	-9.3%	
	Percent of List	96.5%	96.2%	93.9%	95.6%	96.9%	92.8%
Change from prior year	0.3%	2.4%	-3.2%	-1.3%	4.4%	-1.6%	
	Percent of Original	95.1%	96.2%	92.0%	93.6%	95.0%	90.6%
Change from prior year	-1.1%	4.6%	0.5%	-1.5%	4.9%	1.0%	
Median	Sale Price	148,500	155,750	80,000	125,000	100,000	90,500
	Change from prior year	-4.7%	94.7%	-43.3%	25.0%	10.5%	-21.3%
	List Price of Actives	152,400	108,750	92,000	N/A	N/A	N/A
	Change from prior year	40.1%	18.2%	-26.3%			
	Days on Market	11	6	86	21	14	64
Change from prior year	83.3%	-93.0%	17.8%	50.0%	-78.1%	0.0%	
	Percent of List	96.7%	98.2%	96.0%	95.7%	98.5%	96.3%
Change from prior year	-1.5%	2.3%	-1.5%	-2.8%	2.3%	0.4%	
	Percent of Original	95.0%	98.2%	94.3%	94.1%	97.3%	93.0%
Change from prior year	-3.3%	4.1%	4.4%	-3.3%	4.6%	2.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Clay County Closed Listings Analysis

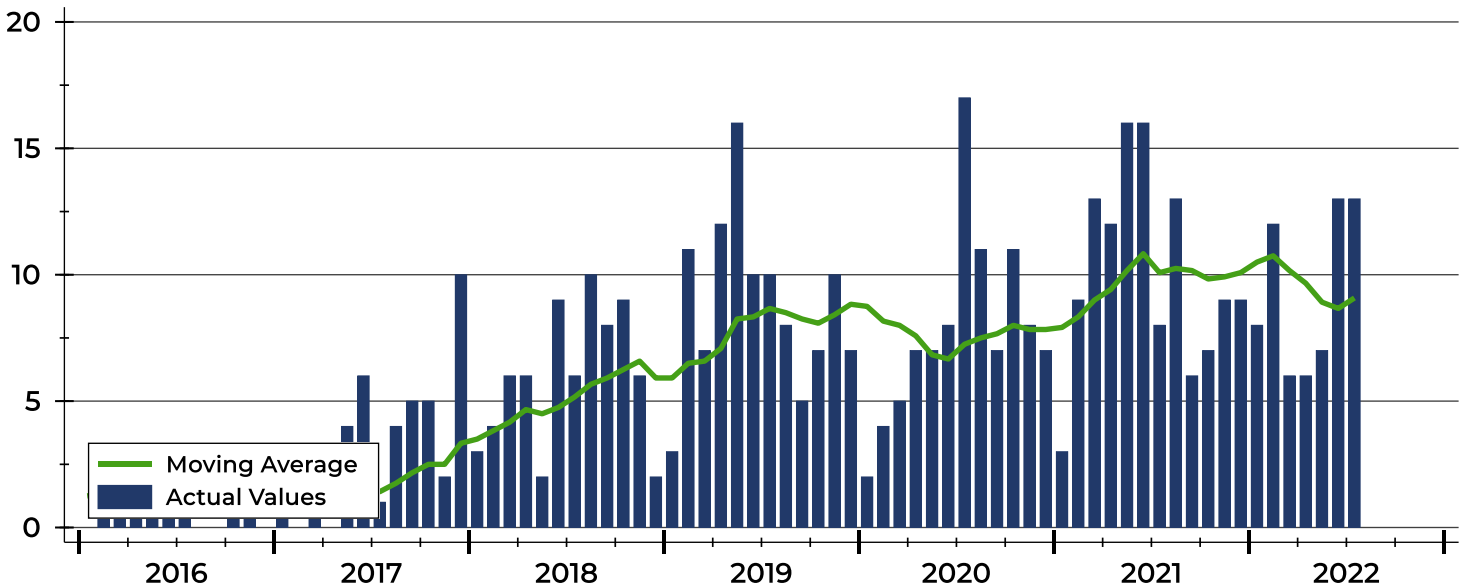
Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		13	8	62.5%	65	77	-15.6%
Volume (1,000s)		2,236	1,263	77.0%	9,147	9,427	-3.0%
Months' Supply		1.3	2.0	-35.0%	N/A	N/A	N/A
Average	Sale Price	172,000	157,875	8.9%	140,723	122,429	14.9%
	Days on Market	39	25	56.0%	47	72	-34.7%
	Percent of List	96.5%	96.2%	0.3%	95.6%	96.9%	-1.3%
	Percent of Original	95.1%	96.2%	-1.1%	93.6%	95.0%	-1.5%
Median	Sale Price	148,500	155,750	-4.7%	125,000	100,000	25.0%
	Days on Market	11	6	83.3%	21	14	50.0%
	Percent of List	96.7%	98.2%	-1.5%	95.7%	98.5%	-2.8%
	Percent of Original	95.0%	98.2%	-3.3%	94.1%	97.3%	-3.3%

A total of 13 homes sold in Clay County in July, up from 8 units in July 2021. Total sales volume rose to \$2.2 million compared to \$1.3 million in the previous year.

The median sales price in July was \$148,500, down 4.7% compared to the prior year. Median days on market was 11 days, down from 13 days in June, but up from 6 in July 2021.

History of Closed Listings

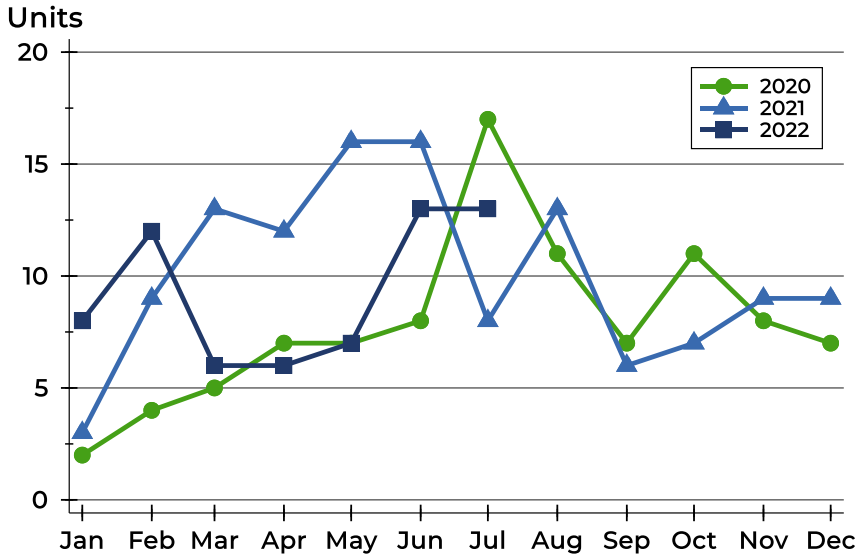
Units





Clay County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	2	3	8
February	4	9	12
March	5	13	6
April	7	12	6
May	7	16	7
June	8	16	13
July	17	8	13
August	11	13	7
September	7	6	7
October	11	7	7
November	8	9	7
December	7	9	7

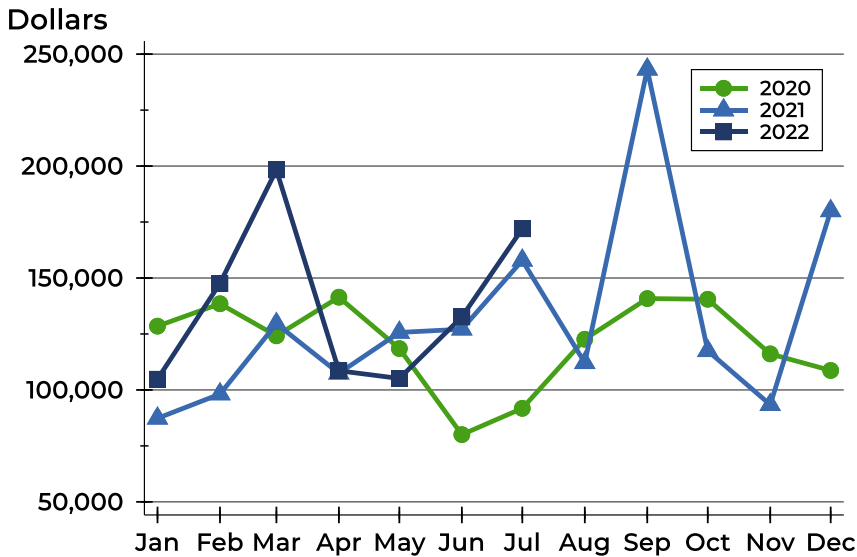
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.7%	0.0	41,500	41,500	31	31	83.2%	83.2%	83.2%	83.2%
\$50,000-\$99,999	2	15.4%	0.9	83,500	83,500	94	94	92.8%	92.8%	89.9%	89.9%
\$100,000-\$124,999	2	15.4%	3.4	113,750	113,750	9	9	104.5%	104.5%	104.5%	104.5%
\$125,000-\$149,999	2	15.4%	0.9	137,750	137,750	7	7	99.4%	99.4%	99.4%	99.4%
\$150,000-\$174,999	0	0.0%	2.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	15.4%	0.0	180,000	180,000	5	5	101.5%	101.5%	101.5%	101.5%
\$200,000-\$249,999	2	15.4%	1.2	213,750	213,750	83	83	92.0%	92.0%	88.2%	88.2%
\$250,000-\$299,999	1	7.7%	4.8	290,000	290,000	60	60	96.7%	96.7%	92.1%	92.1%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	7.7%	0.0	447,000	447,000	21	21	94.1%	94.1%	94.1%	94.1%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



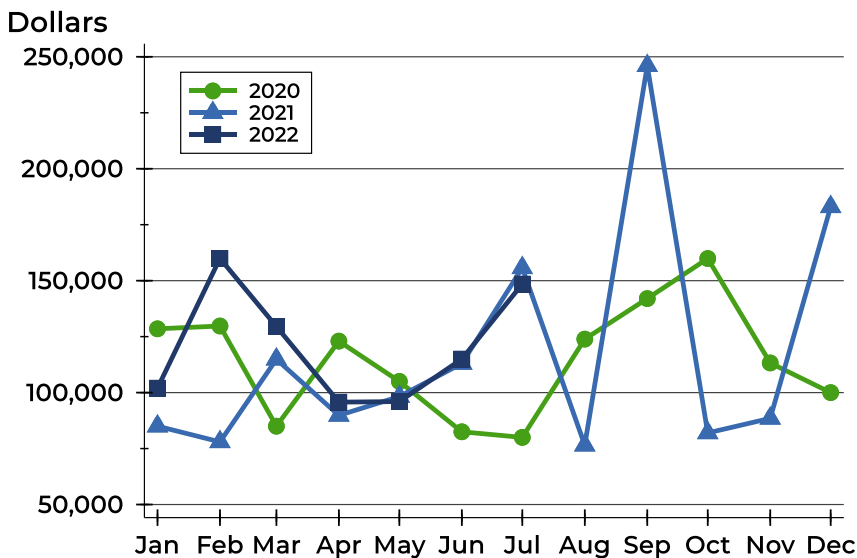
Clay County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	128,500	87,333	104,813
February	138,500	98,167	147,613
March	124,180	129,554	198,296
April	141,429	107,446	108,583
May	118,493	125,681	105,129
June	80,050	127,129	132,615
July	91,785	157,875	172,000
August	122,655	112,127	
September	140,821	243,232	
October	140,518	117,486	
November	116,113	93,389	
December	108,700	179,989	

Median Price

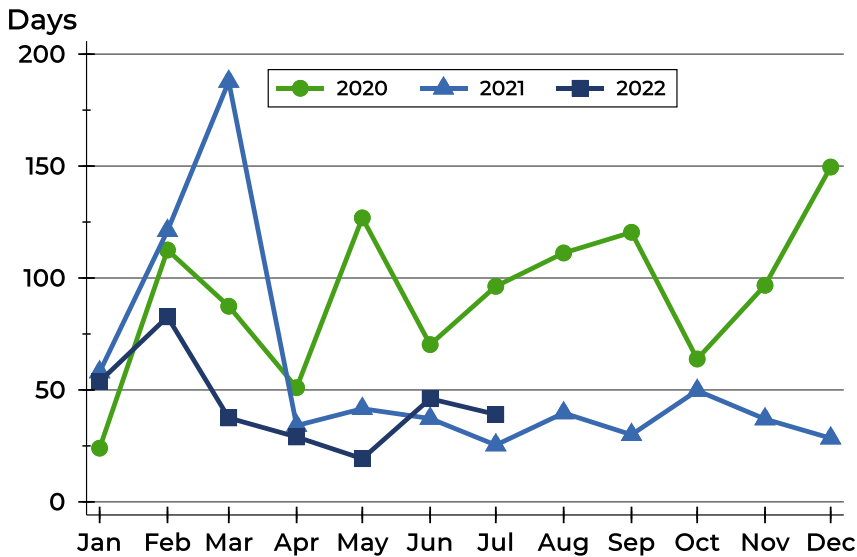


Month	2020	2021	2022
January	128,500	85,000	102,000
February	129,750	78,000	159,950
March	85,000	114,900	129,538
April	123,000	89,825	95,750
May	105,000	98,250	96,000
June	82,500	113,000	115,000
July	80,000	155,750	148,500
August	123,900	76,500	
September	142,000	246,000	
October	159,900	82,000	
November	113,250	88,500	
December	99,999	183,000	



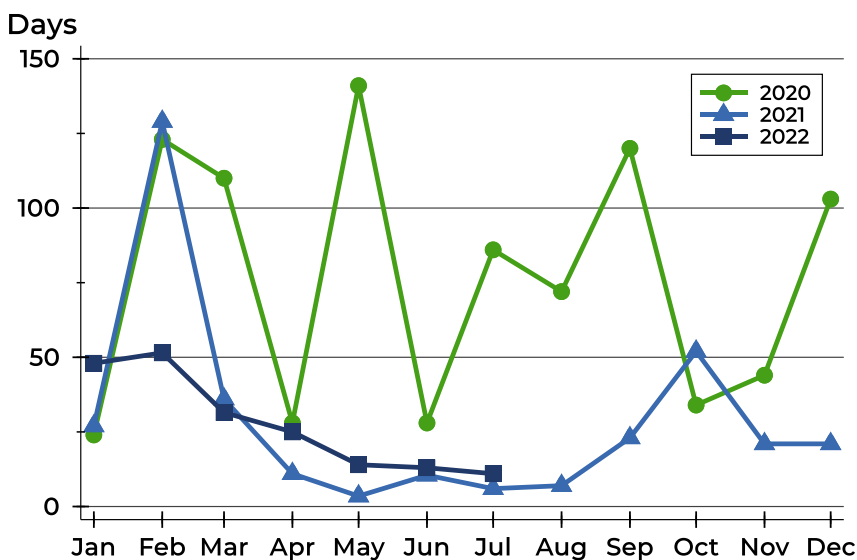
Clay County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	24	58	54
February	113	121	83
March	87	188	38
April	51	34	29
May	127	42	19
June	70	37	46
July	96	25	39
August	111	40	
September	120	30	
October	64	50	
November	97	37	
December	150	28	

Median DOM



Month	2020	2021	2022
January	24	27	48
February	123	129	52
March	110	36	32
April	28	11	25
May	141	4	14
June	28	11	13
July	86	6	11
August	72	7	
September	120	23	
October	34	52	
November	44	21	
December	103	21	



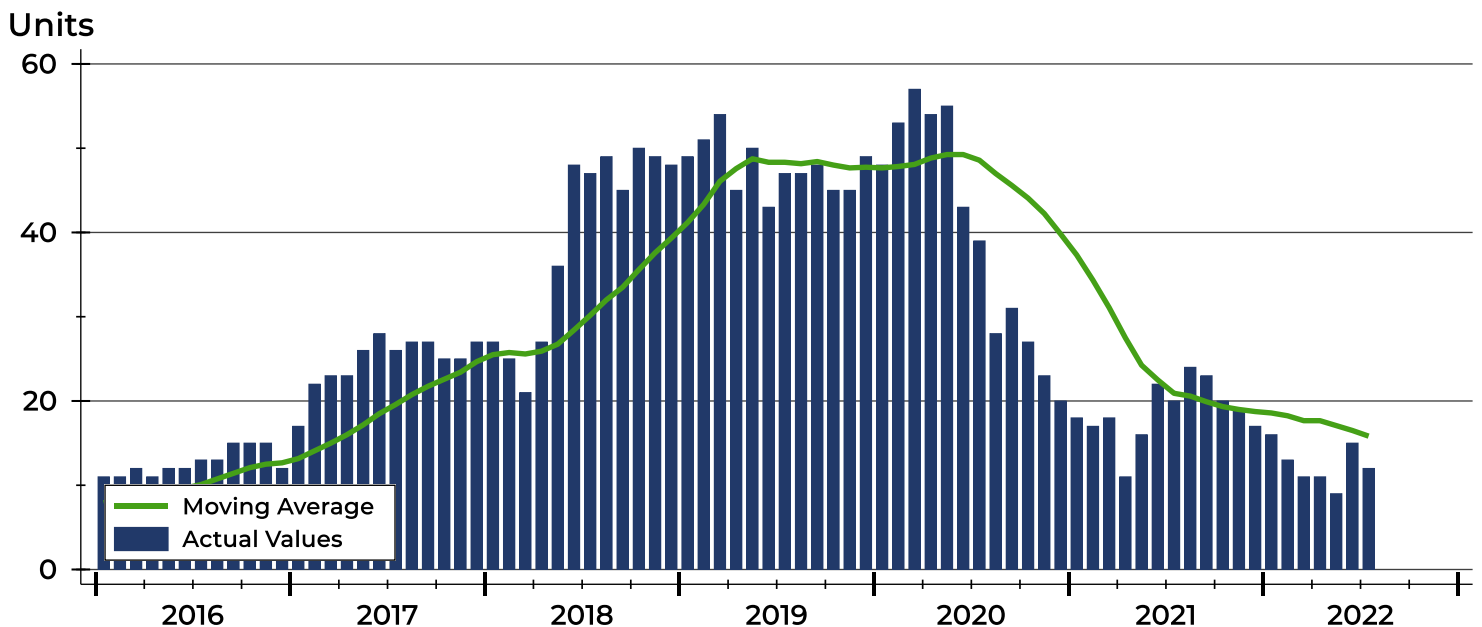
Clay County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		12	20	-40.0%
Volume (1,000s)		3,155	2,945	7.1%
Months' Supply		1.3	2.0	-35.0%
Average	List Price	262,917	147,225	78.6%
	Days on Market	70	50	40.0%
	Percent of Original	93.6%	97.7%	-4.2%
Median	List Price	152,400	108,750	40.1%
	Days on Market	44	47	-6.4%
	Percent of Original	95.8%	100.0%	-4.2%

A total of 12 homes were available for sale in Clay County at the end of July. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of July was \$152,400, up 40.1% from 2021. The typical time on market for active listings was 44 days, down from 47 days a year earlier.

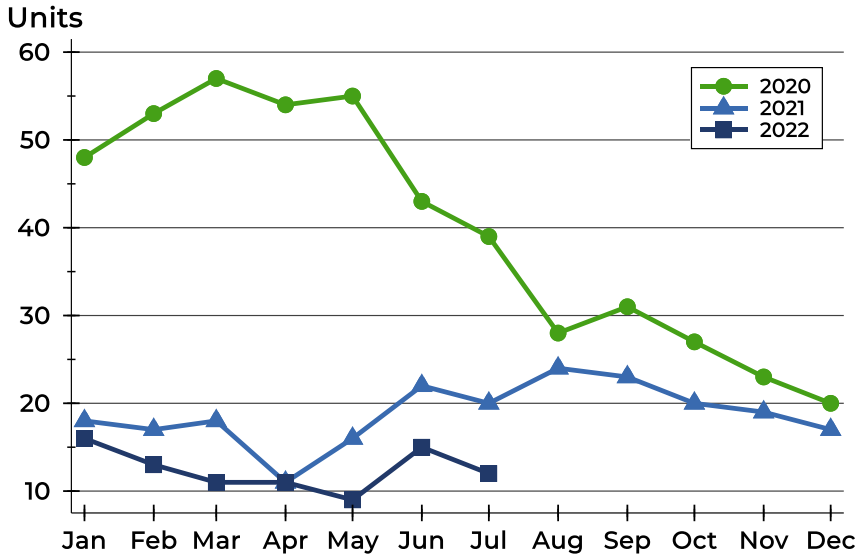
History of Active Listings





Clay County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	48	18	16
February	53	17	13
March	57	18	11
April	54	11	11
May	55	16	9
June	43	22	15
July	39	20	12
August	28	24	
September	31	23	
October	27	20	
November	23	19	
December	20	17	

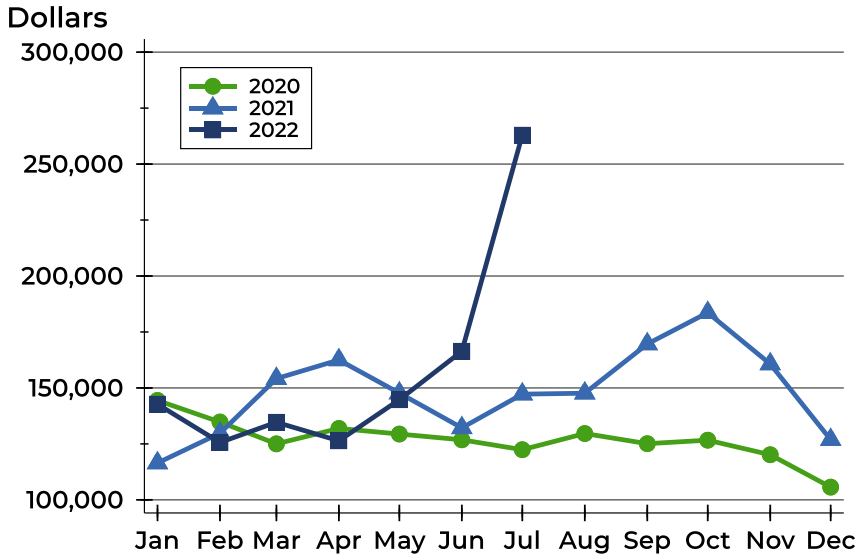
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	25.0%	0.9	94,600	92,000	80	49	92.9%	92.9%
\$100,000-\$124,999	2	16.7%	3.4	115,000	115,000	173	173	85.2%	85.2%
\$125,000-\$149,999	1	8.3%	0.9	129,900	129,900	21	21	100.0%	100.0%
\$150,000-\$174,999	1	8.3%	2.0	174,900	174,900	38	38	95.1%	95.1%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	8.3%	1.2	226,500	226,500	19	19	96.4%	96.4%
\$250,000-\$299,999	2	16.7%	4.8	287,500	287,500	59	59	91.1%	91.1%
\$300,000-\$399,999	1	8.3%	N/A	384,900	384,900	19	19	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	8.3%	N/A	1,150,000	1,150,000	39	39	100.0%	100.0%



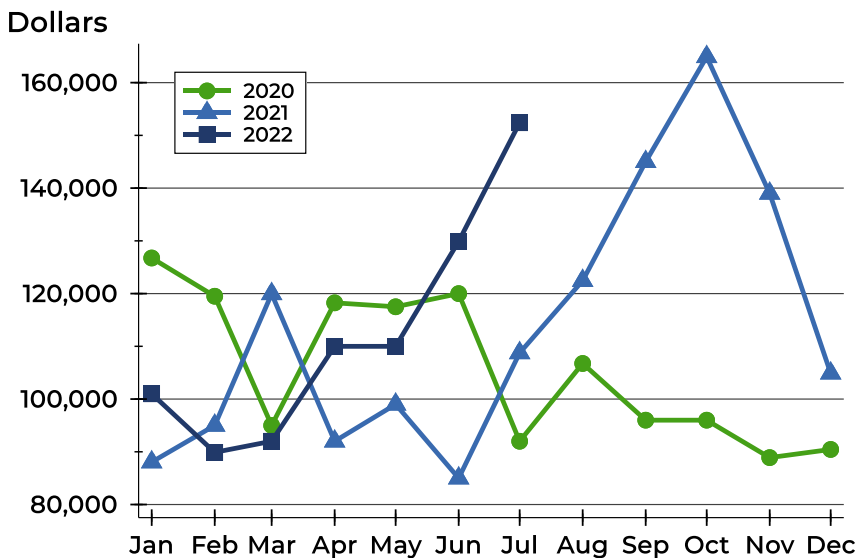
Clay County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	144,433	116,461	142,744
February	134,779	129,794	125,646
March	125,035	154,172	134,664
April	131,904	162,509	126,391
May	129,411	147,694	144,744
June	126,830	132,164	166,393
July	122,418	147,225	262,917
August	129,636	147,650	
September	125,100	169,635	
October	126,674	183,625	
November	120,161	160,695	
December	105,690	126,888	

Median Price

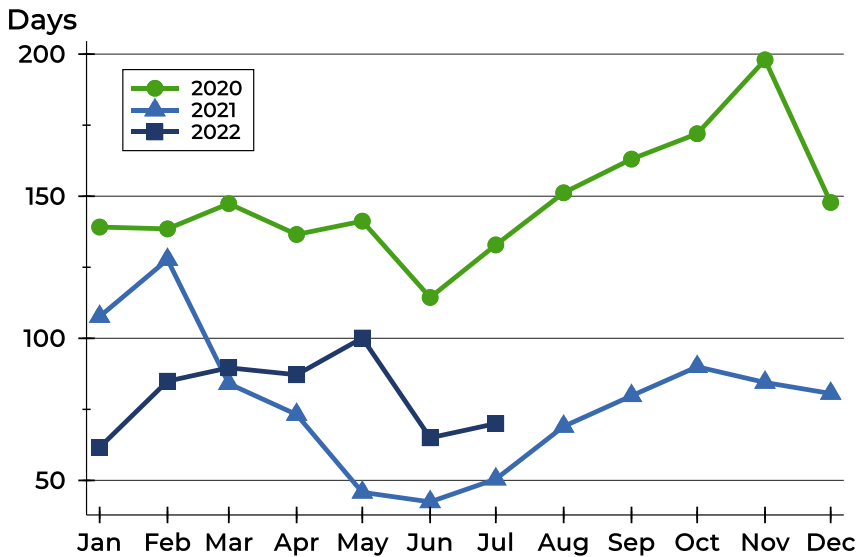


Month	2020	2021	2022
January	126,750	88,050	101,000
February	119,500	95,000	89,900
March	95,000	119,950	92,000
April	118,250	92,000	110,000
May	117,500	99,000	110,000
June	120,000	85,000	129,900
July	92,000	108,750	152,400
August	106,750	122,450	
September	96,000	145,000	
October	96,000	164,900	
November	88,900	139,000	
December	90,450	104,900	



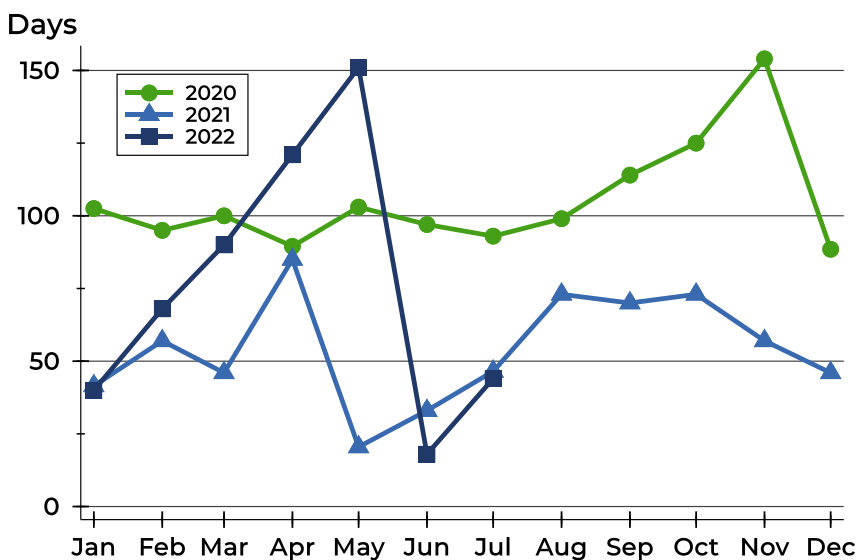
Clay County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	139	108	62
February	139	128	85
March	147	84	90
April	137	73	87
May	141	46	100
June	114	42	65
July	133	50	70
August	151	69	
September	163	80	
October	172	90	
November	198	84	
December	148	81	

Median DOM

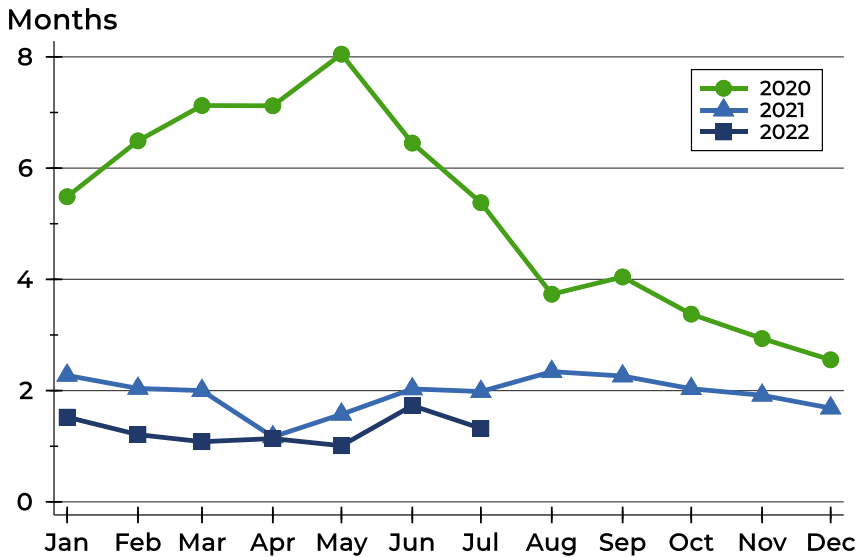


Month	2020	2021	2022
January	103	42	40
February	95	57	68
March	100	46	90
April	90	85	121
May	103	21	151
June	97	33	18
July	93	47	44
August	99	73	
September	114	70	
October	125	73	
November	154	57	
December	89	46	



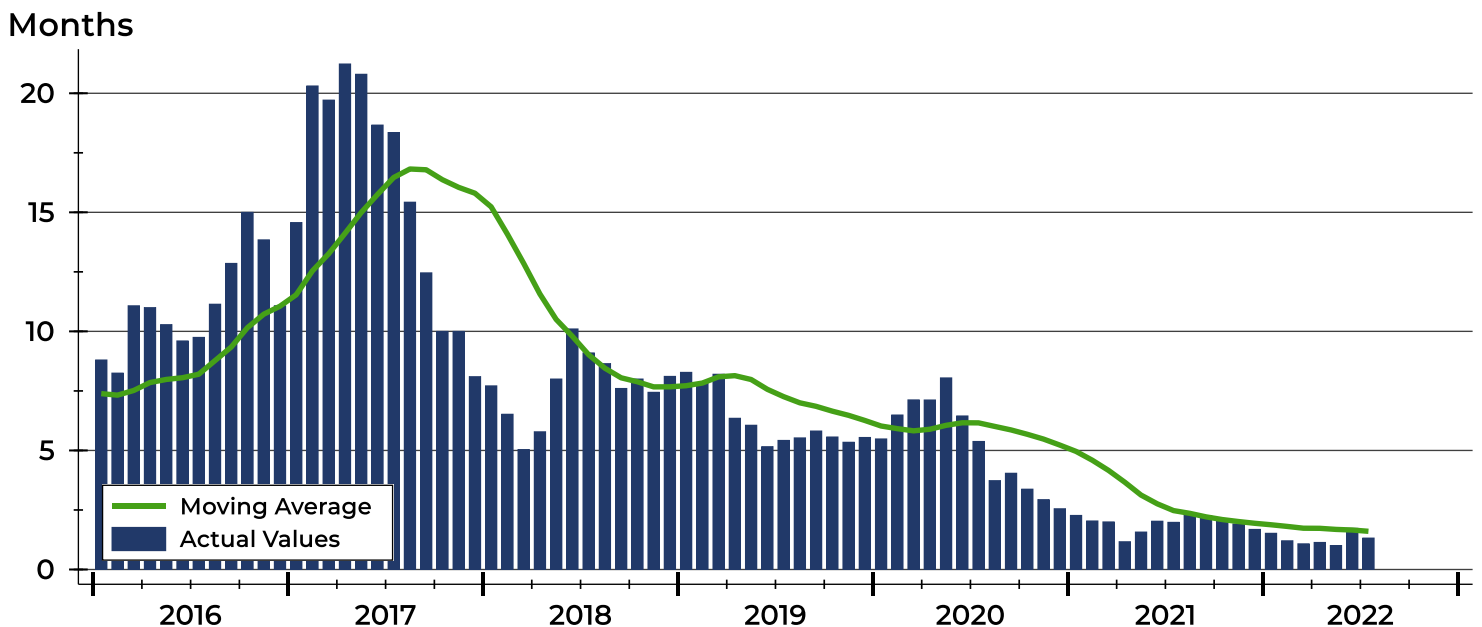
Clay County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	5.5	2.3	1.5
February	6.5	2.0	1.2
March	7.1	2.0	1.1
April	7.1	1.2	1.1
May	8.0	1.6	1.0
June	6.5	2.0	1.7
July	5.4	2.0	1.3
August	3.7	2.3	
September	4.0	2.3	
October	3.4	2.0	
November	2.9	1.9	
December	2.6	1.7	

History of Month's Supply





Clay County New Listings Analysis

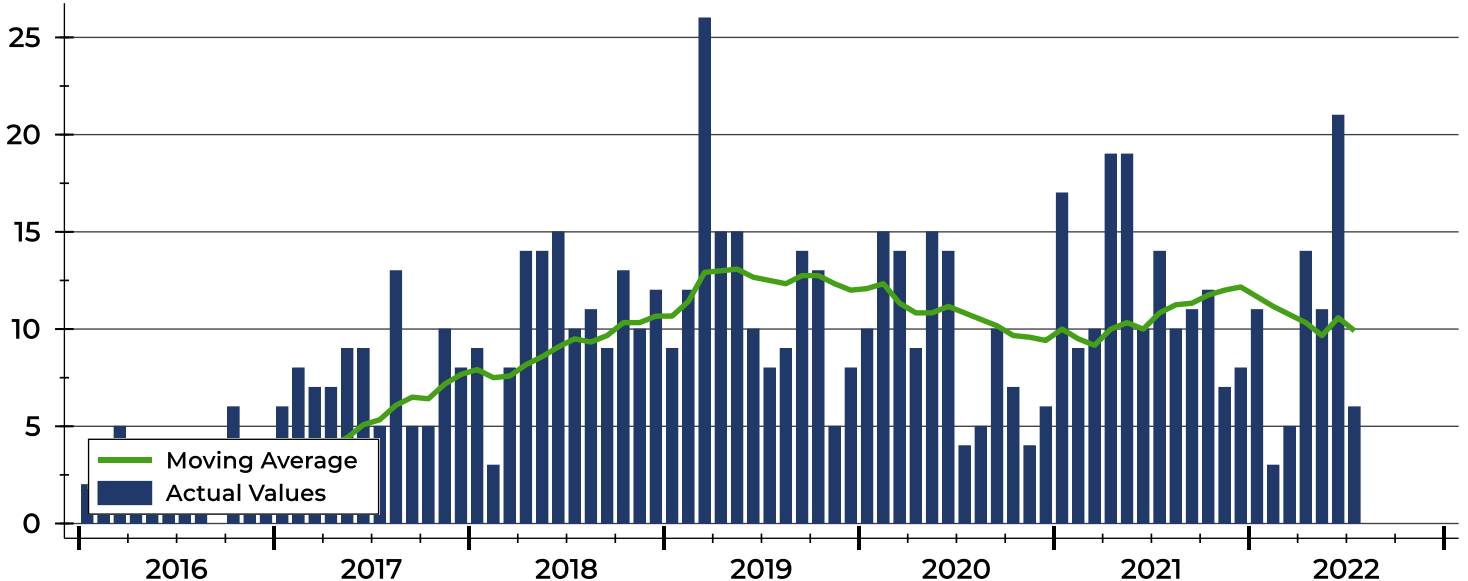
Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	6	14	-57.1%
	Volume (1,000s)	1,090	2,489	-56.2%
	Average List Price	181,717	177,814	2.2%
	Median List Price	164,450	137,400	19.7%
Year-to-Date	New Listings	71	98	-27.6%
	Volume (1,000s)	12,277	14,244	-13.8%
	Average List Price	172,923	145,348	19.0%
	Median List Price	129,900	119,700	8.5%

A total of 6 new listings were added in Clay County during July, down 57.1% from the same month in 2021. Year-to-date Clay County has seen 71 new listings.

The median list price of these homes was \$164,450 up from \$137,400 in 2021.

History of New Listings

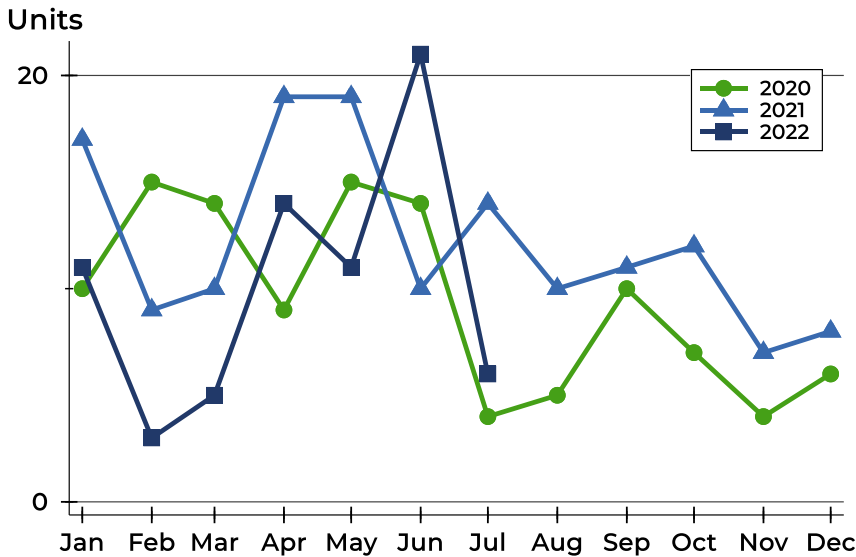
Units





Clay County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	10	17	11
February	15	9	3
March	14	10	5
April	9	19	14
May	15	19	11
June	14	10	21
July	4	14	6
August	5	10	
September	10	11	
October	7	12	
November	4	7	
December	6	8	

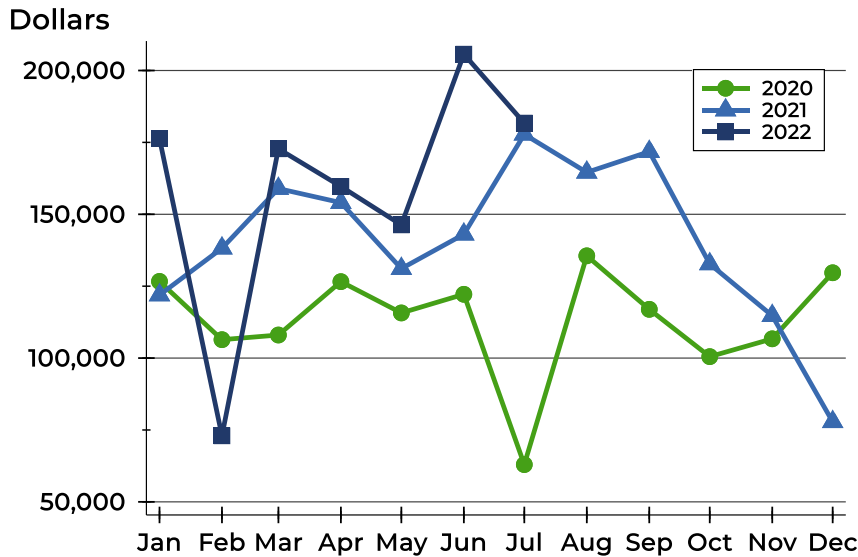
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	33.3%	75,000	75,000	4	4	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	16.7%	129,900	129,900	28	28	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	16.7%	199,000	199,000	10	10	100.0%	100.0%
\$200,000-\$249,999	1	16.7%	226,500	226,500	26	26	96.4%	96.4%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	16.7%	384,900	384,900	26	26	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



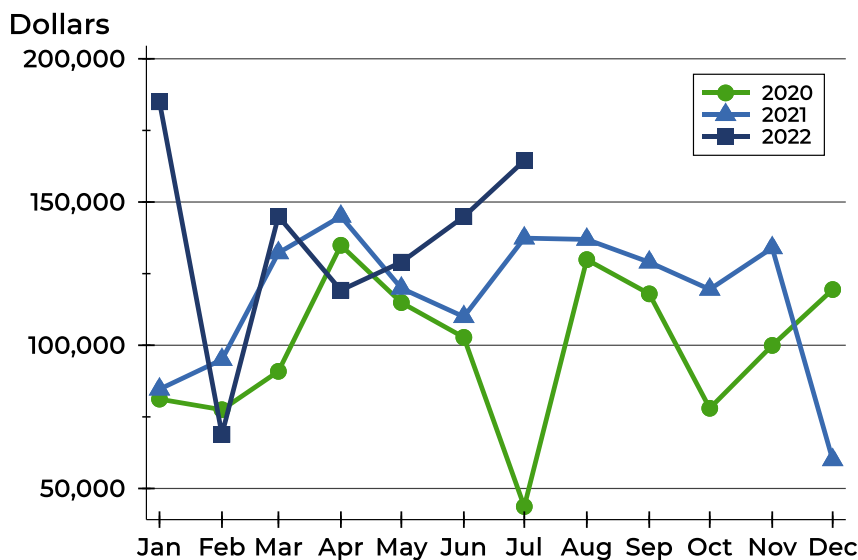
Clay County New Listings Analysis

Average Price



Month	2020	2021	2022
January	126,670	121,915	176,355
February	106,400	138,211	72,967
March	108,029	158,940	172,780
April	126,583	154,063	159,679
May	115,703	131,111	146,318
June	122,186	143,060	205,690
July	62,975	177,814	181,717
August	135,560	164,590	
September	116,960	171,791	
October	100,500	132,733	
November	106,700	114,743	
December	129,667	77,838	

Median Price



Month	2020	2021	2022
January	81,200	84,650	185,000
February	77,500	95,000	68,900
March	90,900	132,250	145,000
April	134,900	145,000	119,200
May	114,900	119,900	129,000
June	102,750	109,950	144,900
July	43,700	137,400	164,450
August	129,900	136,950	
September	117,950	129,000	
October	78,000	119,500	
November	99,950	134,000	
December	119,450	60,000	



**July
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Clay County Contracts Written Analysis

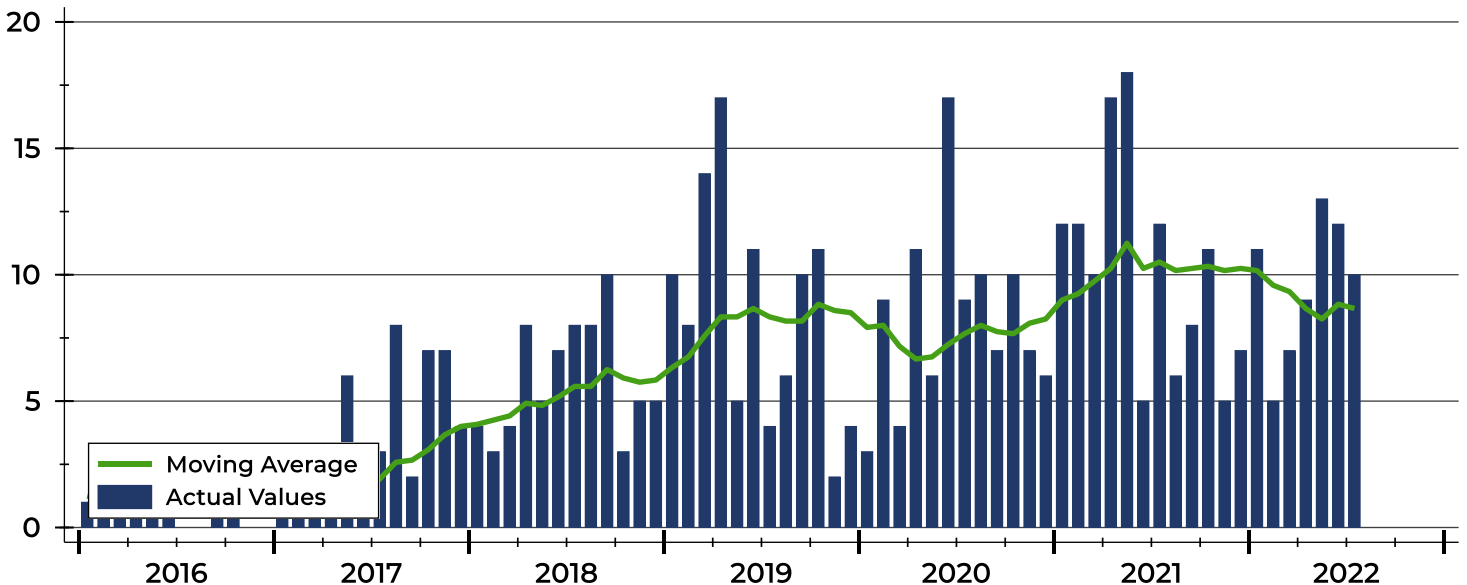
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		10	12	-16.7%	67	86	-22.1%
Volume (1,000s)		1,281	1,937	-33.9%	9,536	11,139	-14.4%
Average	Sale Price	128,060	161,417	-20.7%	142,334	129,524	9.9%
	Days on Market	54	42	28.6%	44	53	-17.0%
	Percent of Original	93.0%	97.4%	-4.5%	94.0%	96.2%	-2.3%
Median	Sale Price	133,450	109,950	21.4%	129,000	102,000	26.5%
	Days on Market	14	8	75.0%	15	12	25.0%
	Percent of Original	100.0%	96.8%	3.3%	96.2%	97.5%	-1.3%

A total of 10 contracts for sale were written in Clay County during the month of July, down from 12 in 2021. The median list price of these homes was \$133,450, up from \$109,950 the prior year.

Half of the homes that went under contract in July were on the market less than 14 days, compared to 8 days in July 2021.

History of Contracts Written

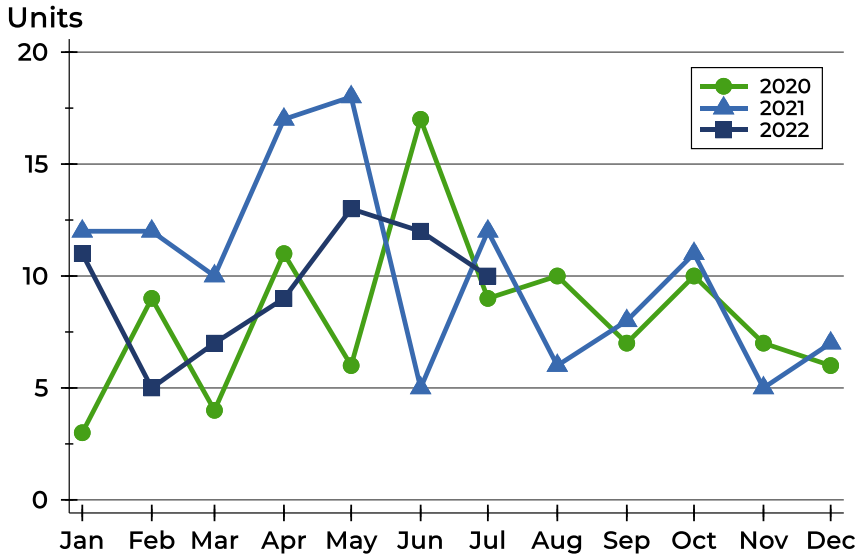
Units





Clay County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	3	12	11
February	9	12	5
March	4	10	7
April	11	17	9
May	6	18	13
June	17	5	12
July	9	12	10
August	10	6	8
September	7	8	11
October	10	11	5
November	7	5	7
December	6	7	6

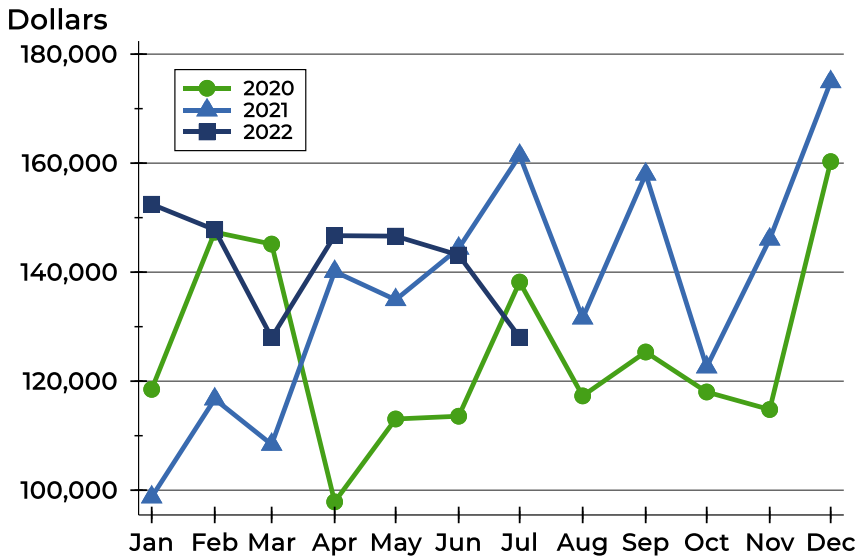
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	10.0%	45,000	45,000	207	207	71.4%	71.4%
\$50,000-\$99,999	3	30.0%	68,333	55,000	71	6	87.1%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	30.0%	137,267	137,000	21	13	100.0%	100.0%
\$150,000-\$174,999	1	10.0%	169,900	169,900	14	14	100.0%	100.0%
\$175,000-\$199,999	1	10.0%	199,000	199,000	10	10	100.0%	100.0%
\$200,000-\$249,999	1	10.0%	249,900	249,900	31	31	96.9%	96.9%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



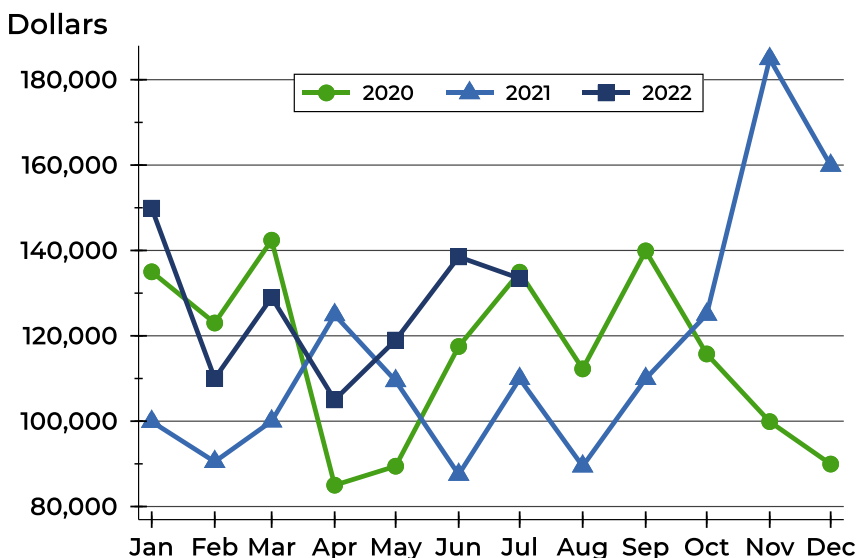
Clay County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	118,500	98,742	152,464
February	147,344	116,721	147,780
March	145,150	108,390	128,000
April	97,859	140,112	146,700
May	113,067	134,933	146,608
June	113,574	144,380	143,133
July	138,189	161,417	128,060
August	117,300	131,567	
September	125,357	157,963	
October	118,020	122,590	
November	114,800	146,040	
December	160,283	174,914	

Median Price

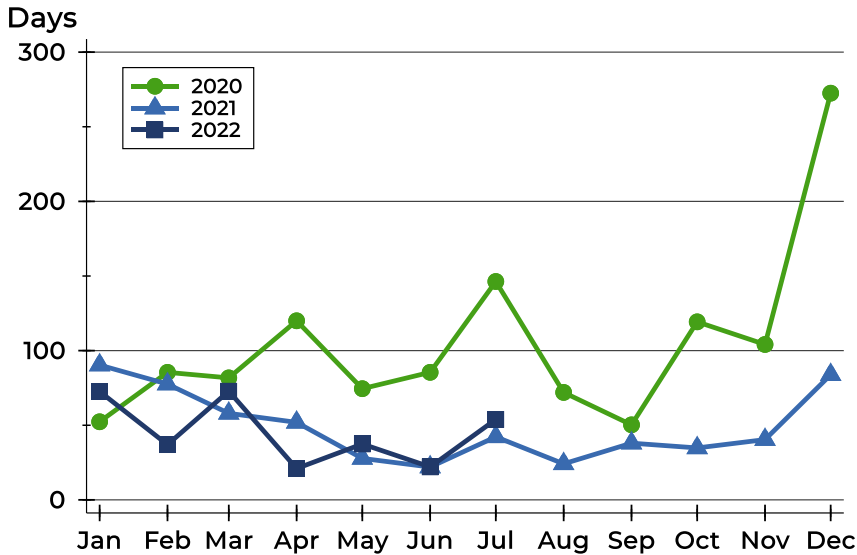


Month	2020	2021	2022
January	135,000	99,900	149,900
February	123,000	90,500	110,000
March	142,400	100,000	129,000
April	85,000	124,900	105,000
May	89,450	109,450	119,000
June	117,500	87,500	138,500
July	134,900	109,950	133,450
August	112,250	89,450	
September	139,900	109,950	
October	115,750	125,000	
November	99,900	184,900	
December	89,950	159,900	



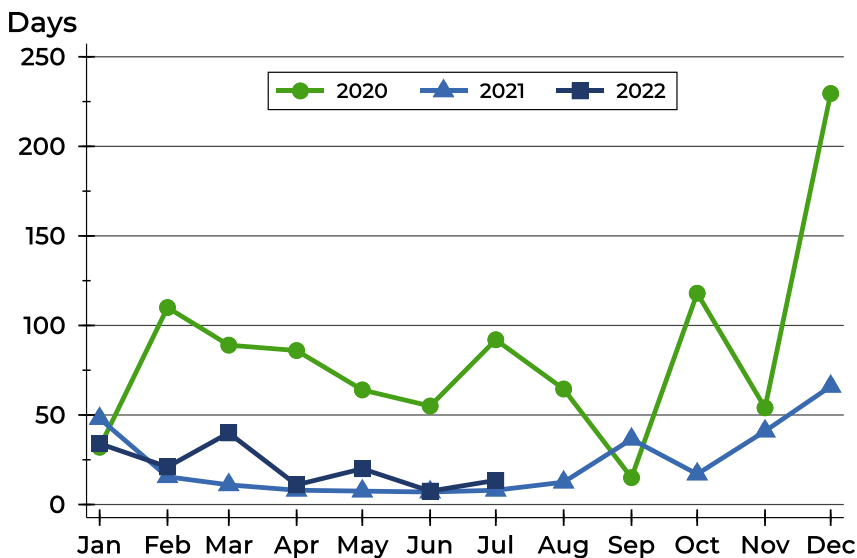
Clay County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	52	90	73
February	85	78	37
March	82	58	73
April	120	52	21
May	75	28	37
June	85	22	22
July	146	42	54
August	72	24	
September	50	38	
October	119	35	
November	104	40	
December	273	84	

Median DOM



Month	2020	2021	2022
January	32	48	34
February	110	16	21
March	89	11	40
April	86	8	11
May	64	8	20
June	55	7	8
July	92	8	14
August	65	13	
September	15	37	
October	118	17	
November	54	41	
December	230	66	



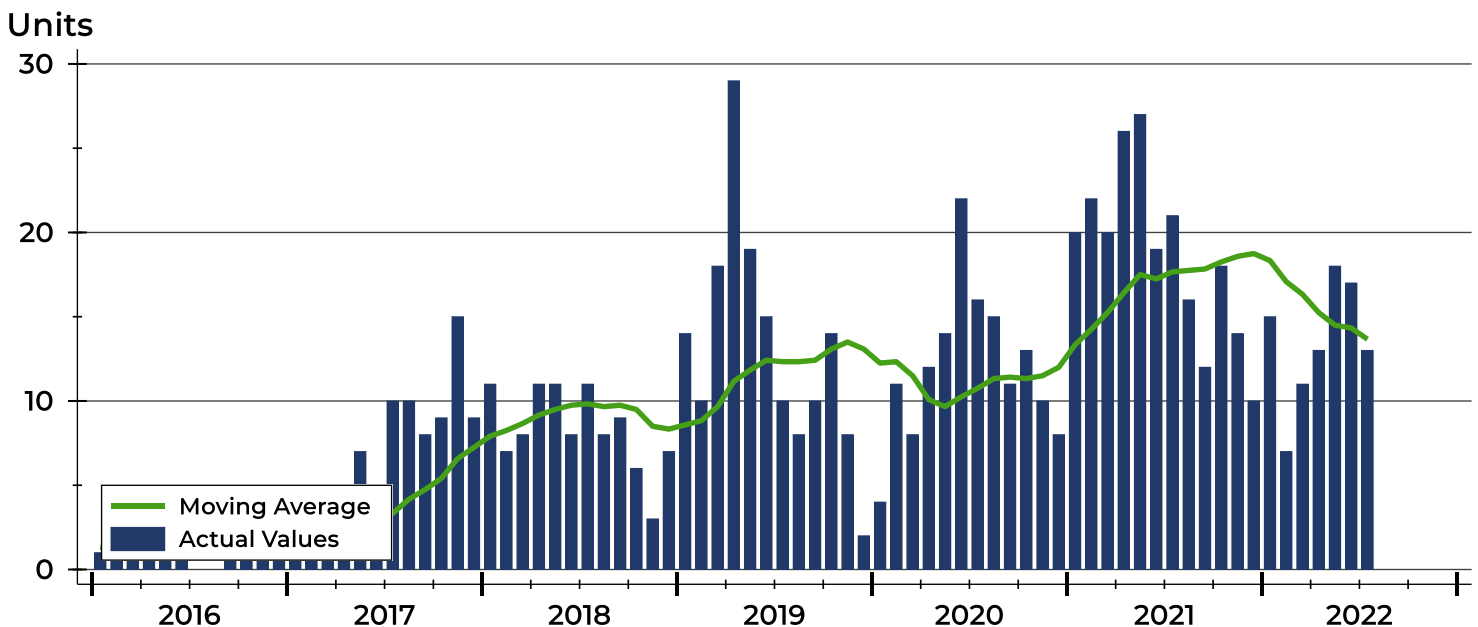
Clay County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		13	21	-38.1%
Volume (1,000s)		1,733	3,271	-47.0%
Average	List Price	133,269	155,752	-14.4%
	Days on Market	42	41	2.4%
	Percent of Original	96.3%	99.2%	-2.9%
Median	List Price	137,000	124,900	9.7%
	Days on Market	12	12	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 13 listings in Clay County had contracts pending at the end of July, down from 21 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

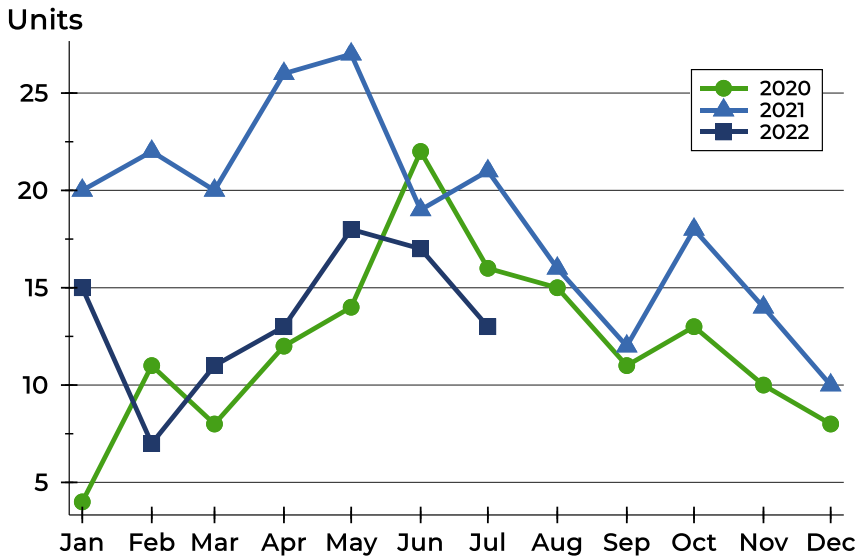
History of Pending Contracts





Clay County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	4	20	15
February	11	22	7
March	8	20	11
April	12	26	13
May	14	27	18
June	22	19	17
July	16	21	13
August	15	16	15
September	11	12	11
October	13	18	13
November	10	14	10
December	8	10	8

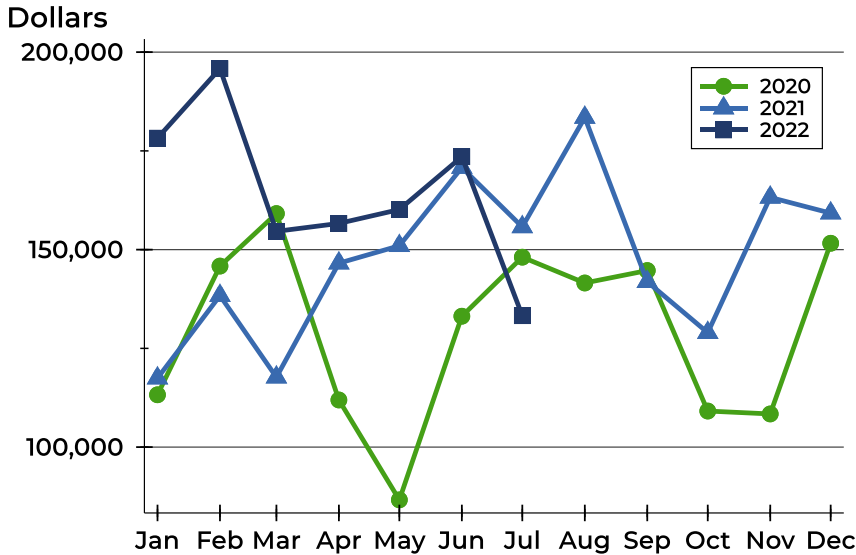
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.7%	45,000	45,000	207	207	80.4%	80.4%
\$50,000-\$99,999	3	23.1%	68,333	55,000	71	6	91.6%	100.0%
\$100,000-\$124,999	1	7.7%	120,000	120,000	5	5	100.0%	100.0%
\$125,000-\$149,999	3	23.1%	137,267	137,000	21	13	100.0%	100.0%
\$150,000-\$174,999	3	23.1%	167,267	169,900	7	4	100.0%	100.0%
\$175,000-\$199,999	1	7.7%	199,000	199,000	10	10	100.0%	100.0%
\$200,000-\$249,999	1	7.7%	249,900	249,900	31	31	96.9%	96.9%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



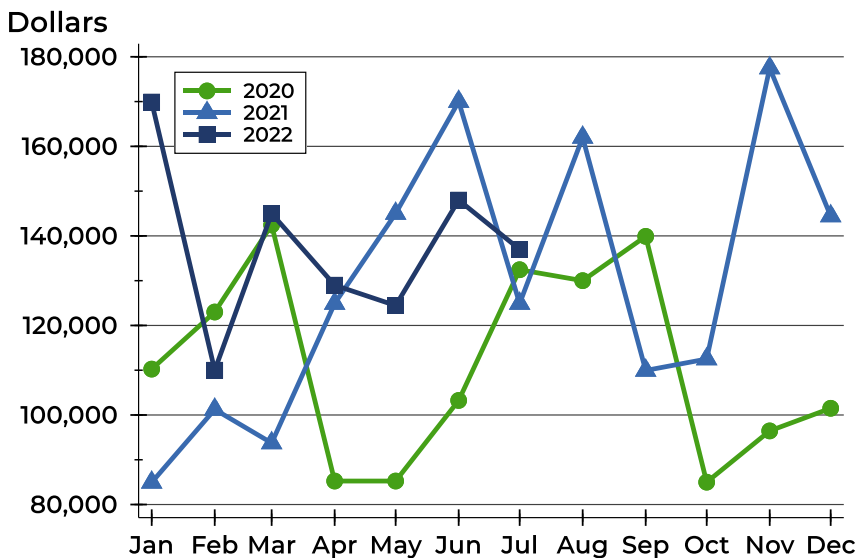
Clay County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	113,250	117,463	178,233
February	145,836	138,357	195,843
March	159,125	117,703	154,636
April	111,938	146,569	156,638
May	86,643	150,981	160,156
June	133,143	170,784	173,524
July	148,094	155,752	133,269
August	141,553	183,456	
September	144,709	141,875	
October	109,138	128,977	
November	108,400	163,235	
December	151,613	159,239	

Median Price

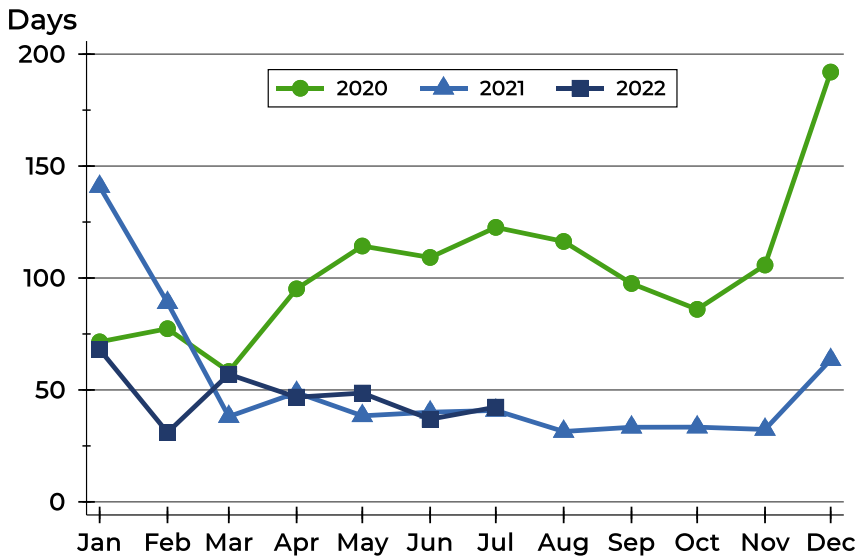


Month	2020	2021	2022
January	110,250	84,950	169,900
February	123,000	101,250	110,000
March	142,450	93,750	145,000
April	85,250	124,900	129,000
May	85,250	145,000	124,450
June	103,250	170,000	148,000
July	132,450	124,900	137,000
August	130,000	162,000	
September	139,900	109,950	
October	85,000	112,500	
November	96,450	177,495	
December	101,500	144,450	



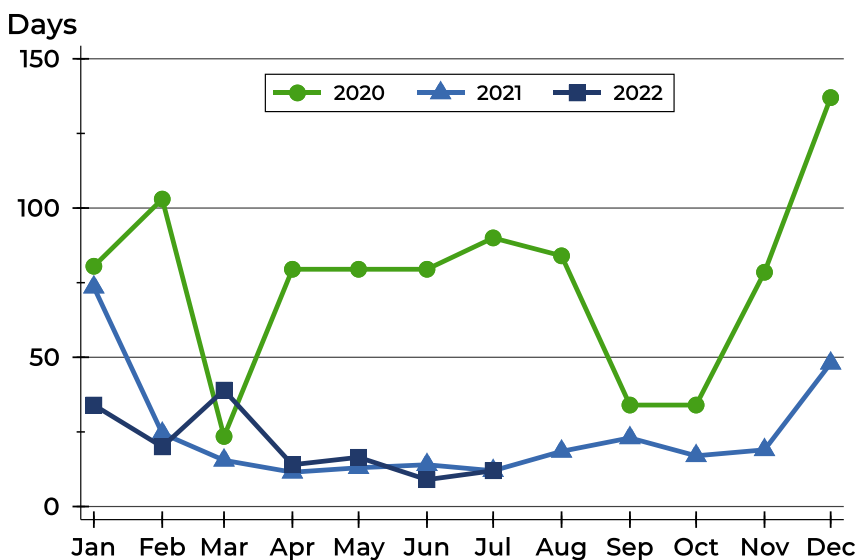
Clay County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	72	141	68
February	77	89	31
March	58	38	57
April	95	49	47
May	114	38	49
June	109	40	37
July	123	41	42
August	116	31	
September	98	33	
October	86	33	
November	106	32	
December	192	64	

Median DOM



Month	2020	2021	2022
January	81	74	34
February	103	25	20
March	24	16	39
April	80	12	14
May	80	13	17
June	80	14	9
July	90	12	12
August	84	19	
September	34	23	
October	34	17	
November	79	19	
December	137	48	