



**August
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Clay County Housing Report



Market Overview

Clay County Home Sales Fell in August

Total home sales in Clay County fell last month to 11 units, compared to 13 units in August 2021. Total sales volume was \$1.3 million, down from a year earlier.

The median sale price in August was \$127,000, up from \$76,500 a year earlier. Homes that sold in August were typically on the market for 12 days and sold for 96.6% of their list prices.

Clay County Active Listings Down at End of August

The total number of active listings in Clay County at the end of August was 16 units, down from 24 at the same point in 2021. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$162,400.

During August, a total of 4 contracts were written down from 6 in August 2021. At the end of the month, there were 6 contracts still pending.

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Flint Hills MLS Statistics



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ASSOCIATION
OF REALTORS®**

Clay County Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		11	13	11	76	90	61
Change from prior year		-15.4%	18.2%	37.5%	-15.6%	47.5%	-20.8%
Active Listings		16	24	28	N/A	N/A	N/A
Change from prior year		-33.3%	-14.3%	-40.4%			
Months' Supply		1.8	2.3	3.7	N/A	N/A	N/A
Change from prior year		-21.7%	-37.8%	-32.7%			
New Listings		7	10	5	79	108	86
Change from prior year		-30.0%	100.0%	-44.4%	-26.9%	25.6%	-17.3%
Contracts Written		4	6	10	71	92	69
Change from prior year		-33.3%	-40.0%	66.7%	-22.8%	33.3%	-8.0%
Pending Contracts		6	16	15	N/A	N/A	N/A
Change from prior year		-62.5%	6.7%	87.5%			
Sales Volume (1,000s)		1,265	1,458	1,349	10,412	10,885	6,801
Change from prior year		-13.2%	8.1%	36.1%	-4.3%	60.0%	-31.2%
Average	Sale Price	115,020	112,127	122,655	137,003	120,941	111,497
	Change from prior year	2.6%	-8.6%	-1.0%	13.3%	8.5%	-13.2%
	List Price of Actives	242,500	147,650	129,636	N/A	N/A	N/A
	Change from prior year	64.2%	13.9%	-10.9%			
	Days on Market	47	40	111	47	68	92
Change from prior year	17.5%	-64.0%	184.6%	-30.9%	-26.1%	1.1%	
Percent of List	95.5%	95.8%	94.9%	95.5%	96.7%	93.2%	
Change from prior year	-0.3%	0.9%	1.5%	-1.2%	3.8%	-1.2%	
Percent of Original	92.1%	94.9%	90.8%	93.3%	95.0%	90.7%	
Change from prior year	-3.0%	4.5%	-2.9%	-1.8%	4.7%	0.7%	
Median	Sale Price	127,000	76,500	123,900	126,000	95,000	109,500
	Change from prior year	66.0%	-38.3%	56.8%	32.6%	-13.2%	-4.8%
	List Price of Actives	162,400	122,450	106,750	N/A	N/A	N/A
	Change from prior year	32.6%	14.7%	-17.8%			
	Days on Market	12	7	72	20	14	69
Change from prior year	71.4%	-90.3%	380.0%	42.9%	-79.7%	16.9%	
Percent of List	96.6%	95.1%	97.3%	96.0%	97.8%	96.6%	
Change from prior year	1.6%	-2.3%	5.5%	-1.8%	1.2%	1.3%	
Percent of Original	96.6%	95.1%	96.2%	94.9%	96.4%	93.8%	
Change from prior year	1.6%	-1.1%	4.3%	-1.6%	2.8%	3.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Clay County Closed Listings Analysis

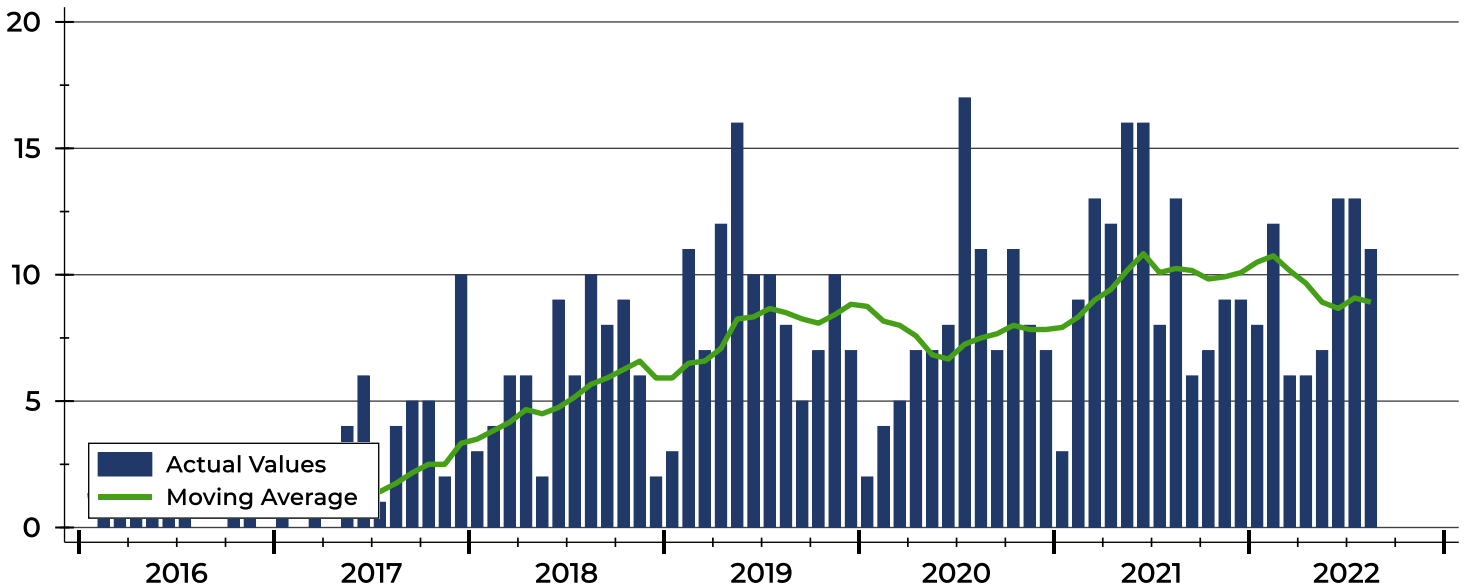
Summary Statistics for Closed Listings		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		11	13	-15.4%	76	90	-15.6%
Volume (1,000s)		1,265	1,458	-13.2%	10,412	10,885	-4.3%
Months' Supply		1.8	2.3	-21.7%	N/A	N/A	N/A
Average	Sale Price	115,020	112,127	2.6%	137,003	120,941	13.3%
	Days on Market	47	40	17.5%	47	68	-30.9%
	Percent of List	95.5%	95.8%	-0.3%	95.5%	96.7%	-1.2%
	Percent of Original	92.1%	94.9%	-3.0%	93.3%	95.0%	-1.8%
Median	Sale Price	127,000	76,500	66.0%	126,000	95,000	32.6%
	Days on Market	12	7	71.4%	20	14	42.9%
	Percent of List	96.6%	95.1%	1.6%	96.0%	97.8%	-1.8%
	Percent of Original	96.6%	95.1%	1.6%	94.9%	96.4%	-1.6%

A total of 11 homes sold in Clay County in August, down from 13 units in August 2021. Total sales volume fell to \$1.3 million compared to \$1.5 million in the previous year.

The median sales price in August was \$127,000, up 66.0% compared to the prior year. Median days on market was 12 days, up from 11 days in July, and up from 7 in August 2021.

History of Closed Listings

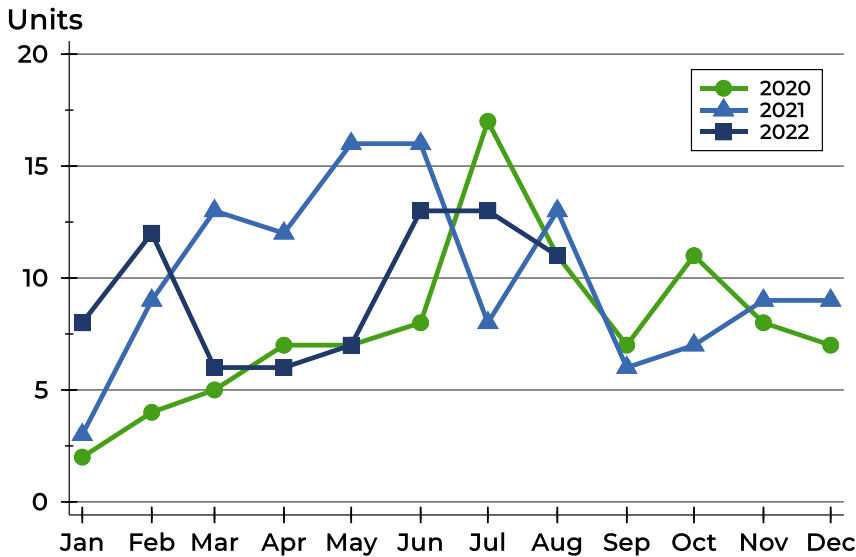
Units





Clay County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	2	3	8
February	4	9	12
March	5	13	6
April	7	12	6
May	7	16	7
June	8	16	13
July	17	8	13
August	11	13	11
September	7	6	7
October	11	7	7
November	8	9	7
December	7	9	7

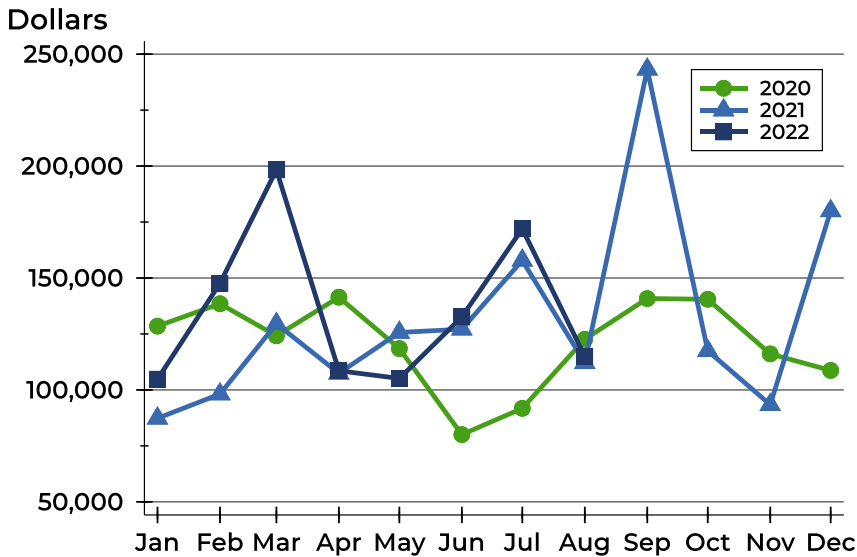
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	18.2%	0.0	42,500	42,500	207	207	85.4%	85.4%	66.3%	66.3%
\$50,000-\$99,999	2	18.2%	1.2	75,000	75,000	4	4	100.0%	100.0%	100.0%	100.0%
\$100,000-\$124,999	1	9.1%	3.0	115,000	115,000	5	5	95.8%	95.8%	95.8%	95.8%
\$125,000-\$149,999	3	27.3%	2.2	135,667	140,000	21	13	98.9%	97.8%	98.9%	97.8%
\$150,000-\$174,999	2	18.2%	1.5	159,113	159,113	8	8	96.0%	96.0%	96.0%	96.0%
\$175,000-\$199,999	1	9.1%	1.0	190,000	190,000	10	10	95.5%	95.5%	95.5%	95.5%
\$200,000-\$249,999	0	0.0%	1.3	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



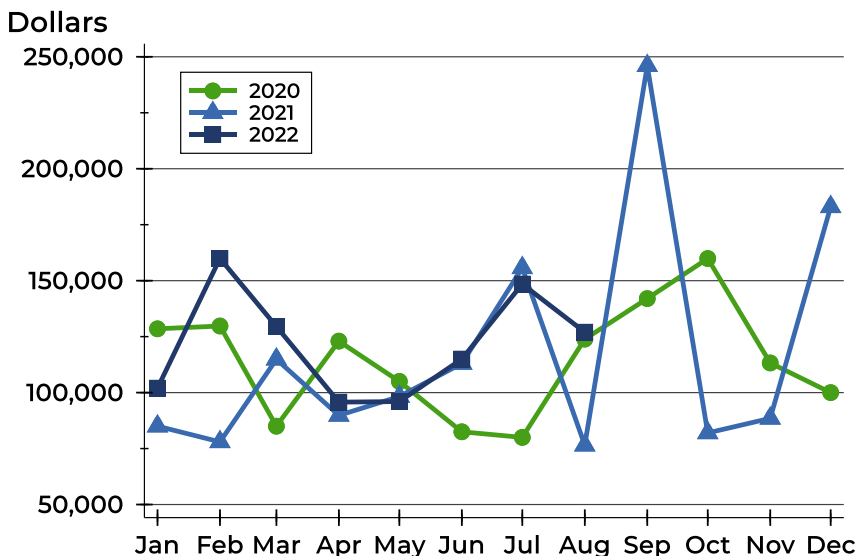
Clay County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	128,500	87,333	104,813
February	138,500	98,167	147,613
March	124,180	129,554	198,296
April	141,429	107,446	108,583
May	118,493	125,681	105,129
June	80,050	127,129	132,615
July	91,785	157,875	172,000
August	122,655	112,127	115,020
September	140,821	243,232	
October	140,518	117,486	
November	116,113	93,389	
December	108,700	179,989	

Median Price

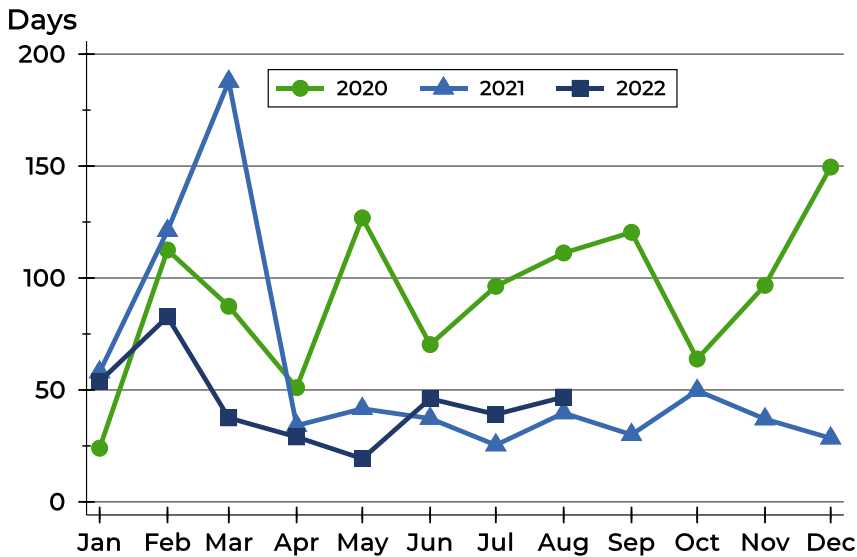


Month	2020	2021	2022
January	128,500	85,000	102,000
February	129,750	78,000	159,950
March	85,000	114,900	129,538
April	123,000	89,825	95,750
May	105,000	98,250	96,000
June	82,500	113,000	115,000
July	80,000	155,750	148,500
August	123,900	76,500	127,000
September	142,000	246,000	
October	159,900	82,000	
November	113,250	88,500	
December	99,999	183,000	



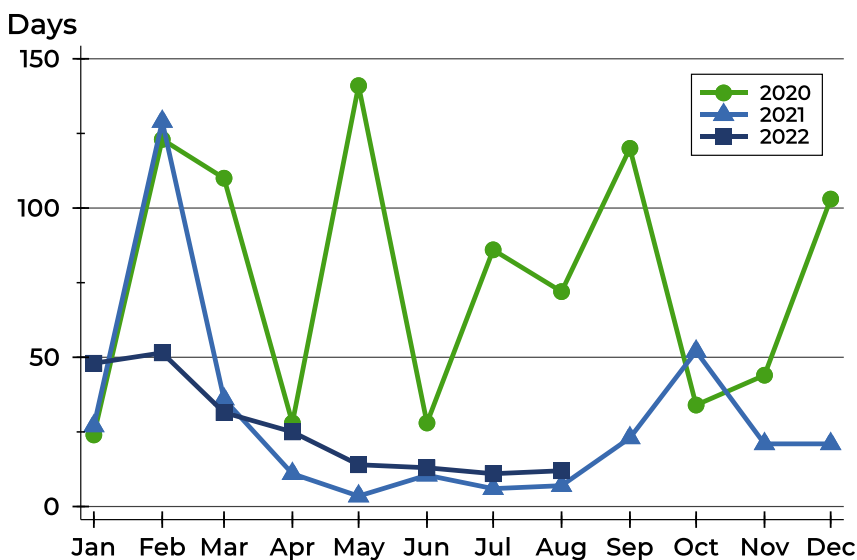
Clay County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	24	58	54
February	113	121	83
March	87	188	38
April	51	34	29
May	127	42	19
June	70	37	46
July	96	25	39
August	111	40	47
September	120	30	
October	64	50	
November	97	37	
December	150	28	

Median DOM



Month	2020	2021	2022
January	24	27	48
February	123	129	52
March	110	36	32
April	28	11	25
May	141	4	14
June	28	11	13
July	86	6	11
August	72	7	12
September	120	23	
October	34	52	
November	44	21	
December	103	21	



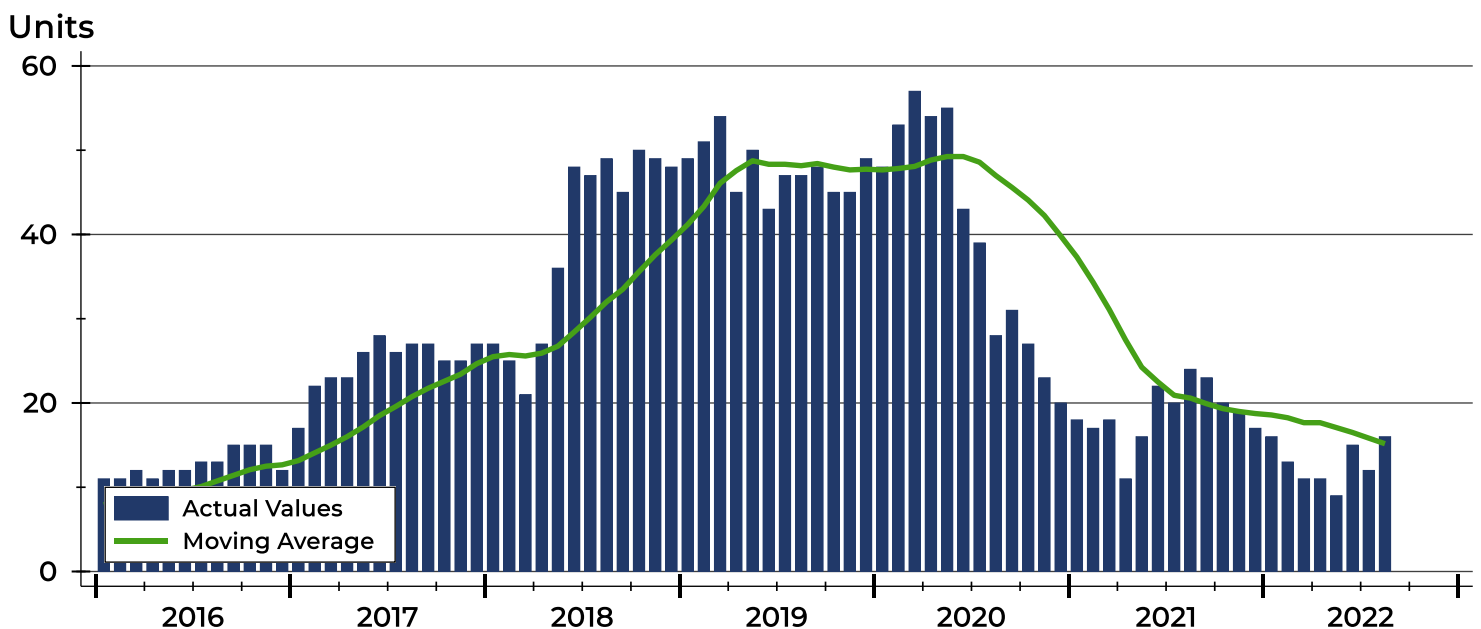
Clay County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		16	24	-33.3%
Volume (1,000s)		3,880	3,544	9.5%
Months' Supply		1.8	2.3	-21.7%
Average	List Price	242,500	147,650	64.2%
	Days on Market	76	69	10.1%
	Percent of Original	93.0%	97.2%	-4.3%
Median	List Price	162,400	122,450	32.6%
	Days on Market	68	73	-6.8%
	Percent of Original	97.3%	100.0%	-2.7%

A total of 16 homes were available for sale in Clay County at the end of August. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of August was \$162,400, up 32.6% from 2021. The typical time on market for active listings was 68 days, down from 73 days a year earlier.

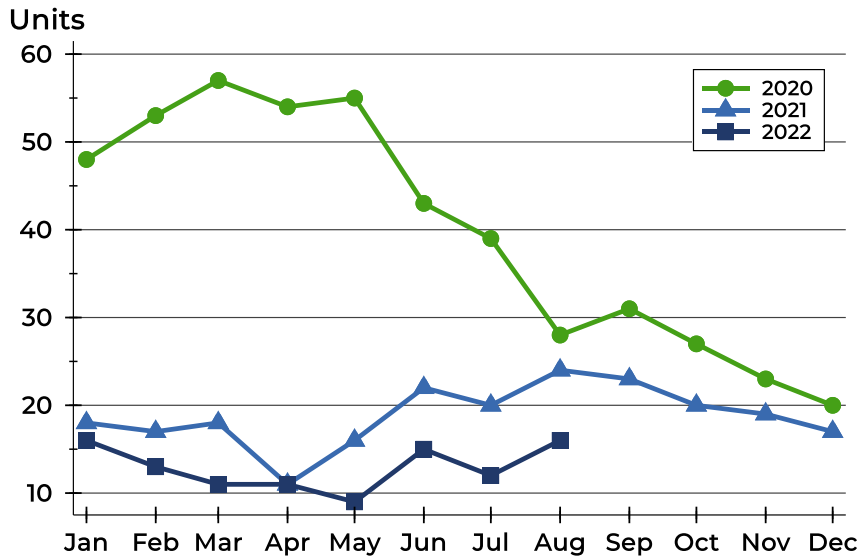
History of Active Listings





Clay County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	48	18	16
February	53	17	13
March	57	18	11
April	54	11	11
May	55	16	9
June	43	22	15
July	39	20	12
August	28	24	16
September	31	23	
October	27	20	
November	23	19	
December	20	17	

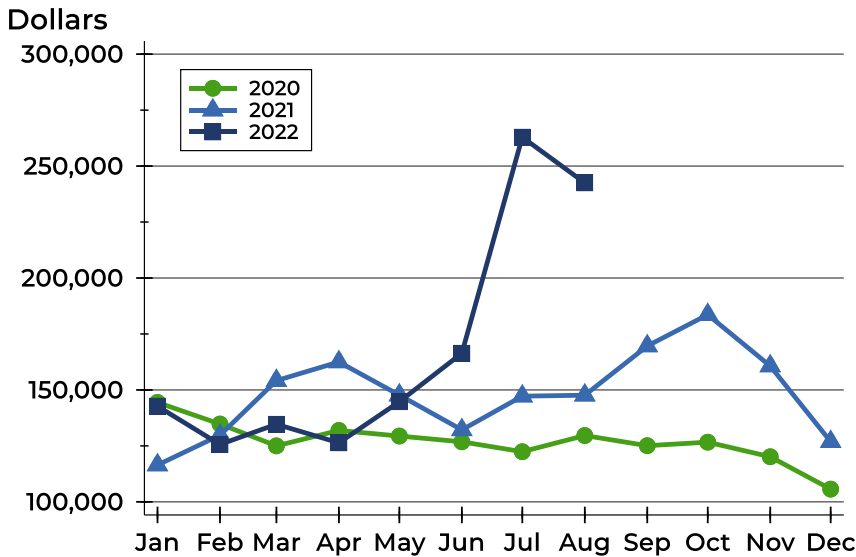
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	18.8%	1.2	83,167	87,500	81	68	95.1%	96.8%
\$100,000-\$124,999	2	12.5%	3.0	105,000	105,000	204	204	78.0%	78.0%
\$125,000-\$149,999	3	18.8%	2.2	141,567	144,900	23	9	100.0%	100.0%
\$150,000-\$174,999	1	6.3%	1.5	174,900	174,900	69	69	95.1%	95.1%
\$175,000-\$199,999	1	6.3%	1.0	199,900	199,900	17	17	76.9%	76.9%
\$200,000-\$249,999	1	6.3%	1.3	221,000	221,000	50	50	94.1%	94.1%
\$250,000-\$299,999	3	18.8%	N/A	291,333	299,000	83	87	94.1%	100.0%
\$300,000-\$399,999	1	6.3%	N/A	376,000	376,000	50	50	97.7%	97.7%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	6.3%	N/A	1,150,000	1,150,000	70	70	100.0%	100.0%



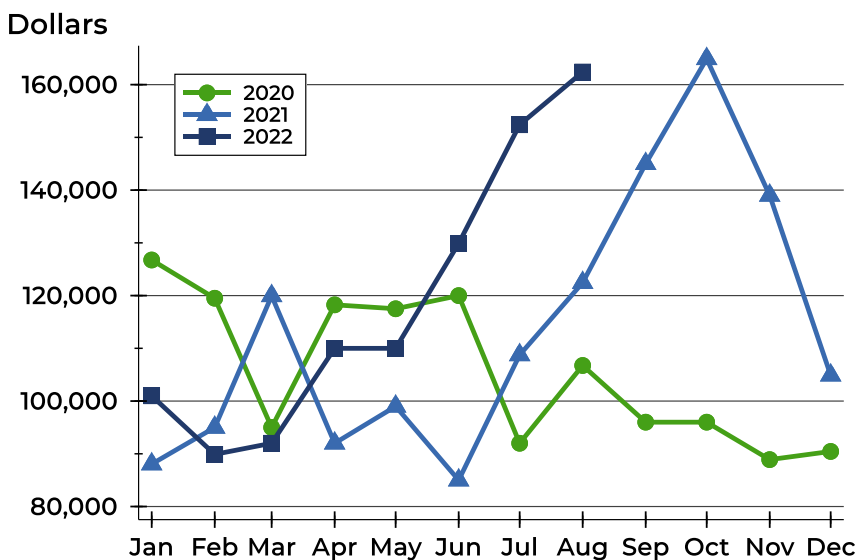
Clay County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	144,433	116,461	142,744
February	134,779	129,794	125,646
March	125,035	154,172	134,664
April	131,904	162,509	126,391
May	129,411	147,694	144,744
June	126,830	132,164	166,393
July	122,418	147,225	262,917
August	129,636	147,650	242,500
September	125,100	169,635	
October	126,674	183,625	
November	120,161	160,695	
December	105,690	126,888	

Median Price

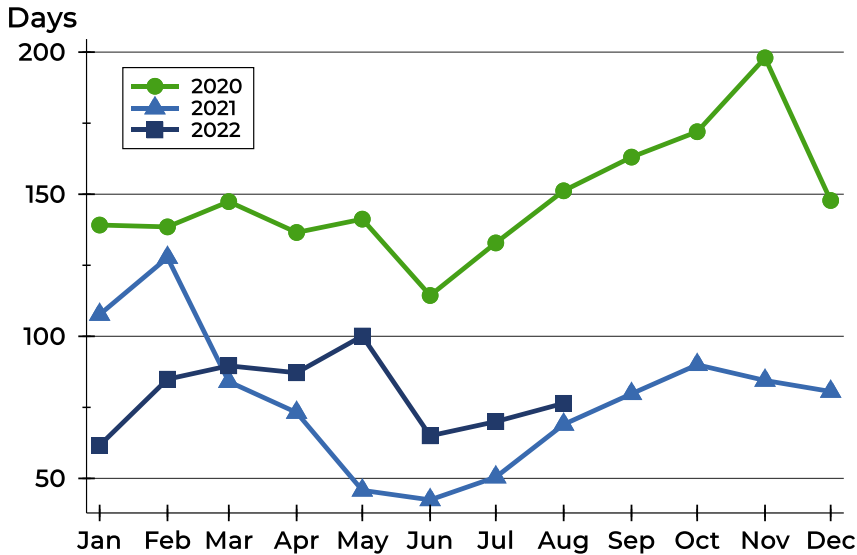


Month	2020	2021	2022
January	126,750	88,050	101,000
February	119,500	95,000	89,900
March	95,000	119,950	92,000
April	118,250	92,000	110,000
May	117,500	99,000	110,000
June	120,000	85,000	129,900
July	92,000	108,750	152,400
August	106,750	122,450	162,400
September	96,000	145,000	
October	96,000	164,900	
November	88,900	139,000	
December	90,450	104,900	



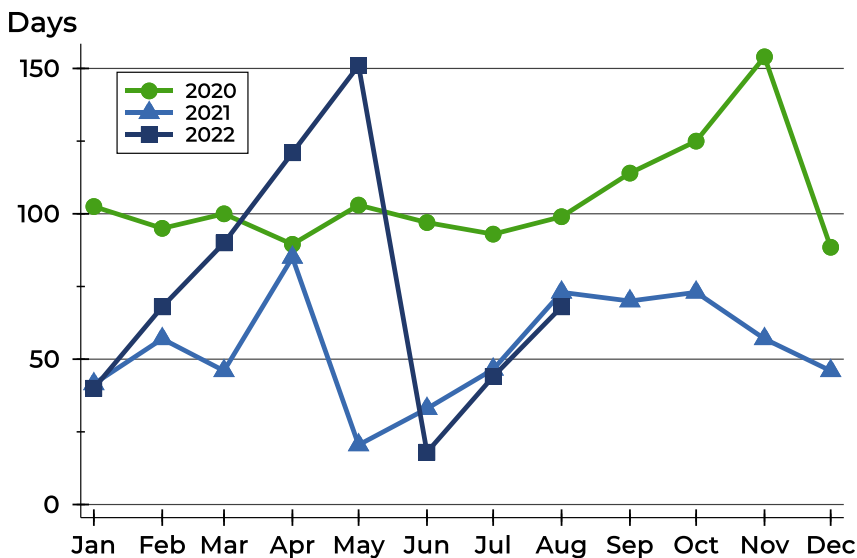
Clay County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	139	108	62
February	139	128	85
March	147	84	90
April	137	73	87
May	141	46	100
June	114	42	65
July	133	50	70
August	151	69	76
September	163	80	
October	172	90	
November	198	84	
December	148	81	

Median DOM

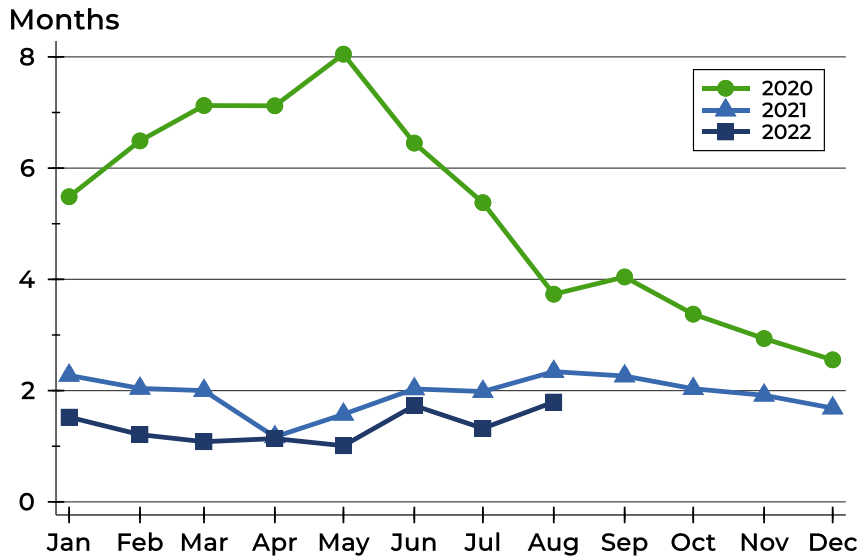


Month	2020	2021	2022
January	103	42	40
February	95	57	68
March	100	46	90
April	90	85	121
May	103	21	151
June	97	33	18
July	93	47	44
August	99	73	68
September	114	70	
October	125	73	
November	154	57	
December	89	46	



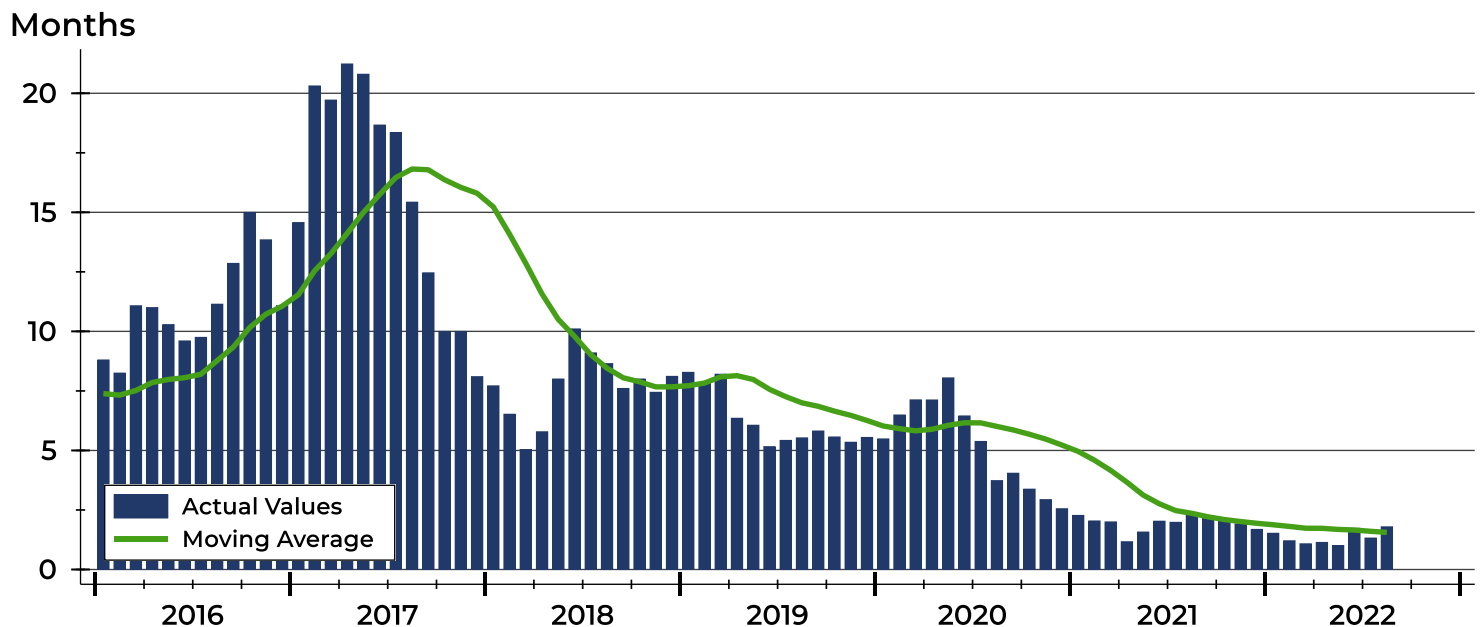
Clay County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	5.5	2.3	1.5
February	6.5	2.0	1.2
March	7.1	2.0	1.1
April	7.1	1.2	1.1
May	8.0	1.6	1.0
June	6.5	2.0	1.7
July	5.4	2.0	1.3
August	3.7	2.3	1.8
September	4.0	2.3	
October	3.4	2.0	
November	2.9	1.9	
December	2.6	1.7	

History of Month's Supply





Clay County New Listings Analysis

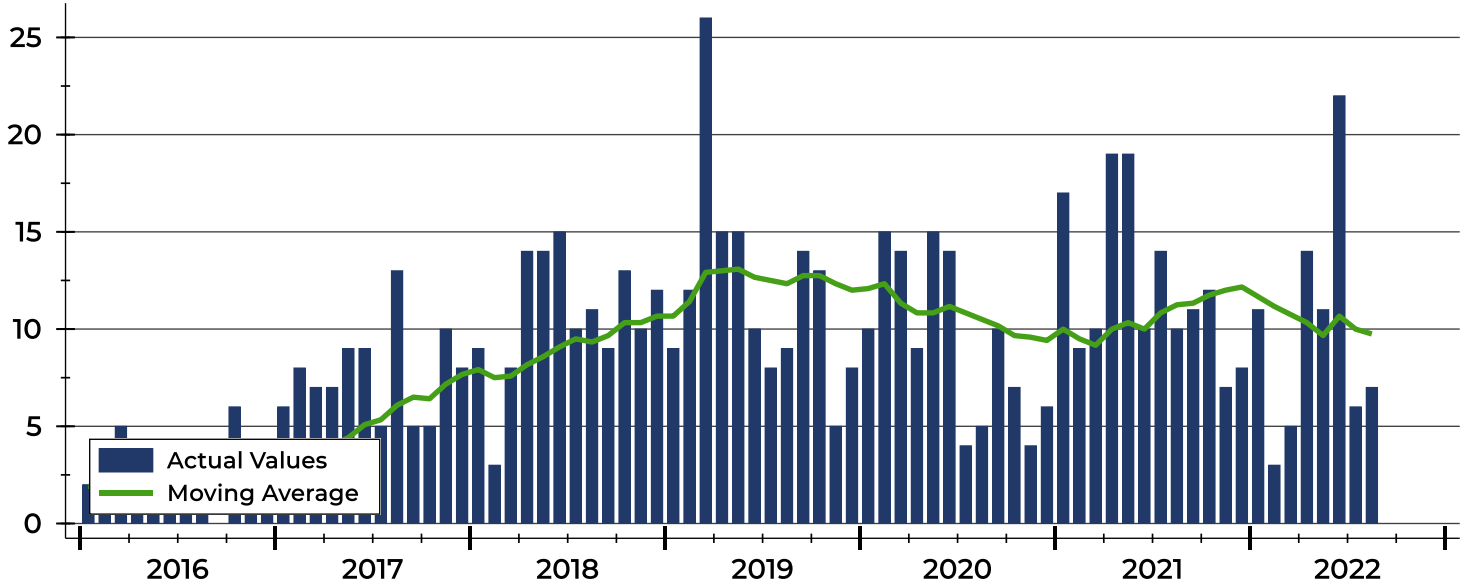
Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	7	10	-30.0%
	Volume (1,000s)	1,010	1,646	-38.6%
	Average List Price	144,300	164,590	-12.3%
	Median List Price	144,900	136,950	5.8%
Year-to-Date	New Listings	79	108	-26.9%
	Volume (1,000s)	13,548	15,890	-14.7%
	Average List Price	171,491	147,130	16.6%
	Median List Price	137,000	119,700	14.5%

A total of 7 new listings were added in Clay County during August, down 30.0% from the same month in 2021. Year-to-date Clay County has seen 79 new listings.

The median list price of these homes was \$144,900 up from \$136,950 in 2021.

History of New Listings

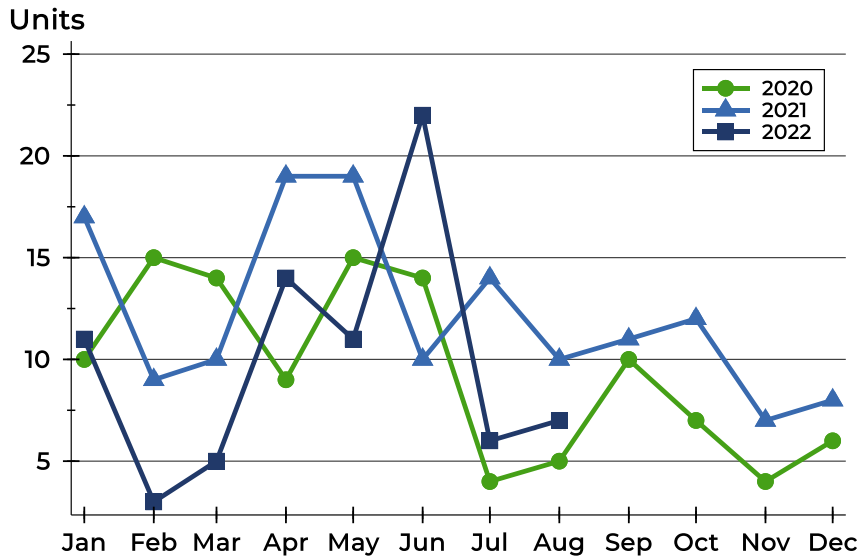
Units





Clay County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	10	17	11
February	15	9	3
March	14	10	5
April	9	19	14
May	15	19	11
June	14	10	22
July	4	14	6
August	5	10	7
September	10	11	10
October	7	12	7
November	4	7	4
December	6	8	6

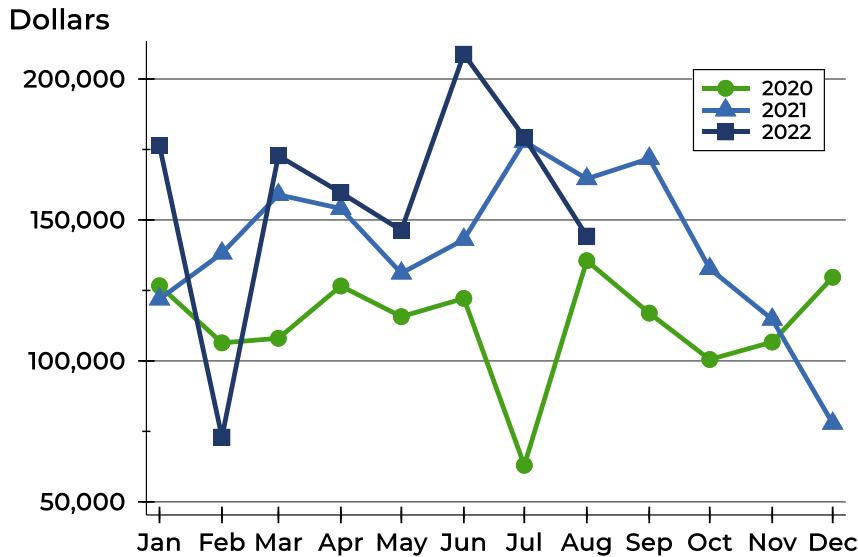
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	14.3%	70,000	70,000	26	26	100.0%	100.0%
\$100,000-\$124,999	1	14.3%	115,500	115,500	7	7	100.0%	100.0%
\$125,000-\$149,999	3	42.9%	144,933	144,900	11	12	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	28.6%	194,900	194,900	17	17	88.5%	88.5%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



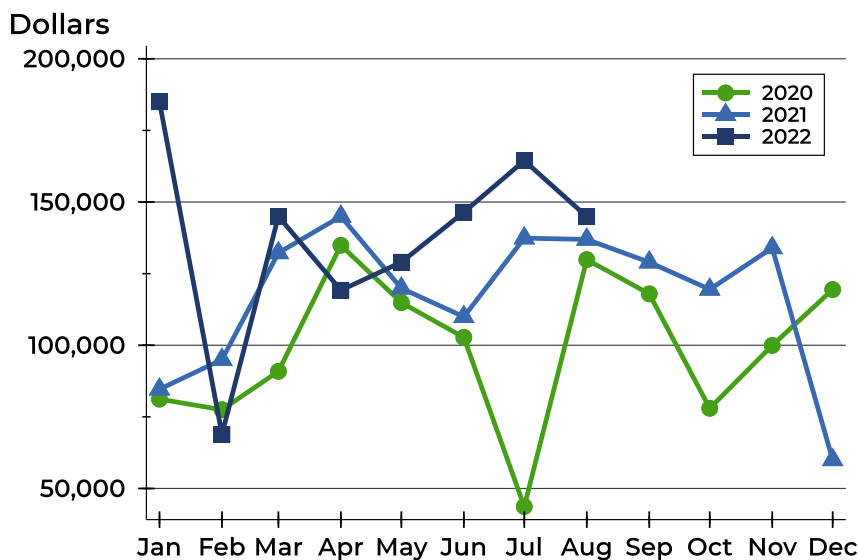
Clay County New Listings Analysis

Average Price



Month	2020	2021	2022
January	126,670	121,915	176,355
February	106,400	138,211	72,967
March	108,029	158,940	172,780
April	126,583	154,063	159,679
May	115,703	131,111	146,318
June	122,186	143,060	208,823
July	62,975	177,814	179,317
August	135,560	164,590	144,300
September	116,960	171,791	
October	100,500	132,733	
November	106,700	114,743	
December	129,667	77,838	

Median Price



Month	2020	2021	2022
January	81,200	84,650	185,000
February	77,500	95,000	68,900
March	90,900	132,250	145,000
April	134,900	145,000	119,200
May	114,900	119,900	129,000
June	102,750	109,950	146,450
July	43,700	137,400	164,450
August	129,900	136,950	144,900
September	117,950	129,000	
October	78,000	119,500	
November	99,950	134,000	
December	119,450	60,000	



Clay County Contracts Written Analysis

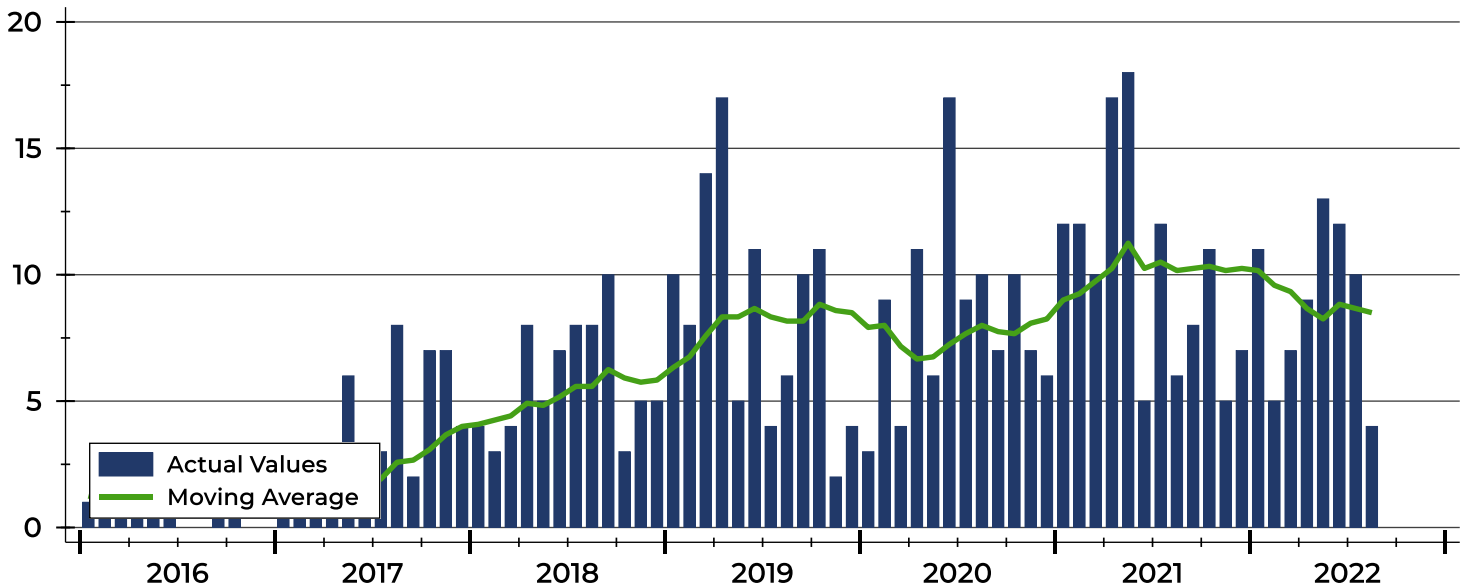
Summary Statistics for Contracts Written		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		4	6	-33.3%	71	92	-22.8%
Volume (1,000s)		545	789	-30.9%	10,082	11,928	-15.5%
Average	Sale Price	136,325	131,567	3.6%	141,996	129,657	9.5%
	Days on Market	21	24	-12.5%	43	52	-17.3%
	Percent of Original	97.2%	96.5%	0.7%	93.8%	96.2%	-2.5%
Median	Sale Price	127,750	89,450	42.8%	129,000	99,000	30.3%
	Days on Market	9	13	-30.8%	14	12	16.7%
	Percent of Original	100.0%	96.1%	4.1%	95.5%	97.3%	-1.8%

A total of 4 contracts for sale were written in Clay County during the month of August, down from 6 in 2021. The median list price of these homes was \$127,750, up from \$89,450 the prior year.

Half of the homes that went under contract in August were on the market less than 9 days, compared to 13 days in August 2021.

History of Contracts Written

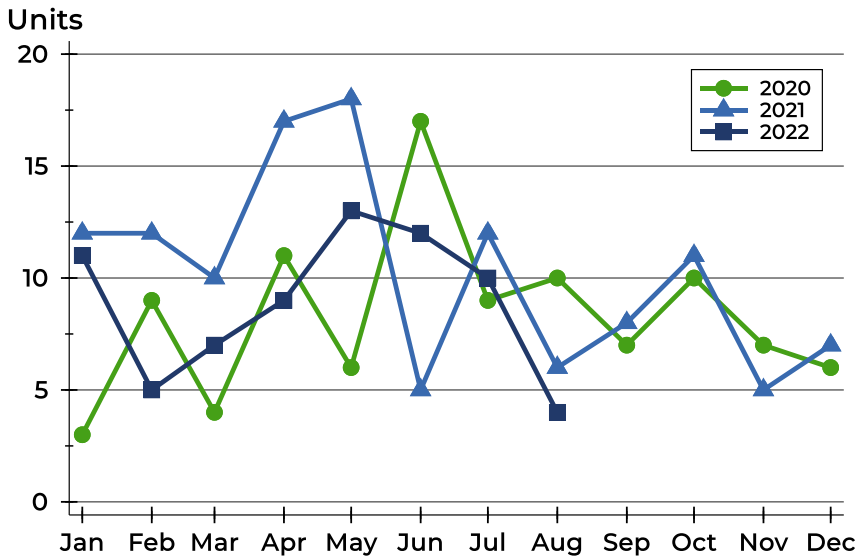
Units





Clay County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	3	12	11
February	9	12	5
March	4	10	7
April	11	17	9
May	6	18	13
June	17	5	12
July	9	12	10
August	10	6	4
September	7	8	
October	10	11	
November	7	5	
December	6	7	

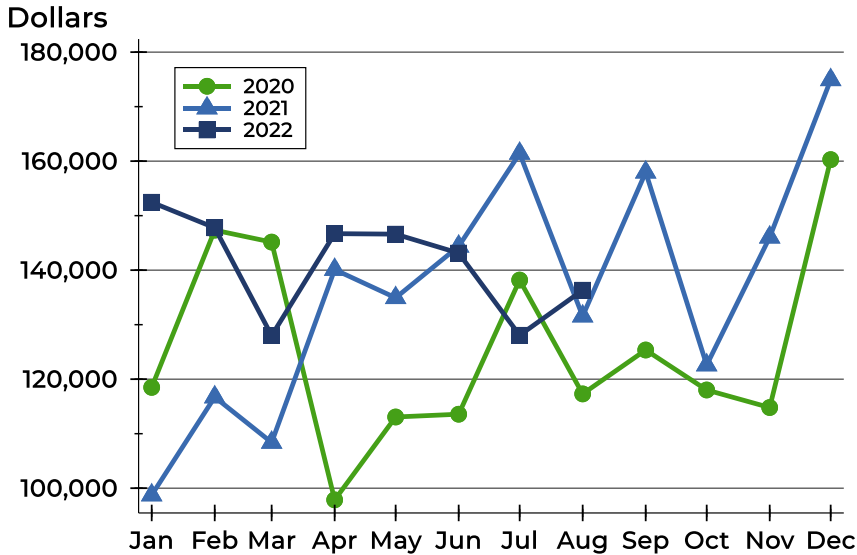
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	25.0%	99,900	99,900	60	60	88.8%	88.8%
\$100,000-\$124,999	1	25.0%	115,500	115,500	7	7	100.0%	100.0%
\$125,000-\$149,999	1	25.0%	140,000	140,000	6	6	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	25.0%	189,900	189,900	11	11	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



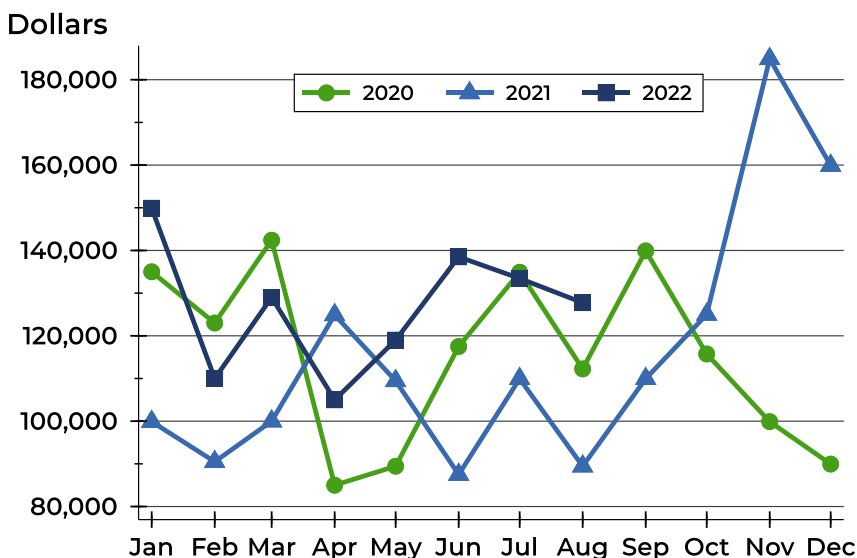
Clay County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	118,500	98,742	152,464
February	147,344	116,721	147,780
March	145,150	108,390	128,000
April	97,859	140,112	146,700
May	113,067	134,933	146,608
June	113,574	144,380	143,133
July	138,189	161,417	128,060
August	117,300	131,567	136,325
September	125,357	157,963	
October	118,020	122,590	
November	114,800	146,040	
December	160,283	174,914	

Median Price

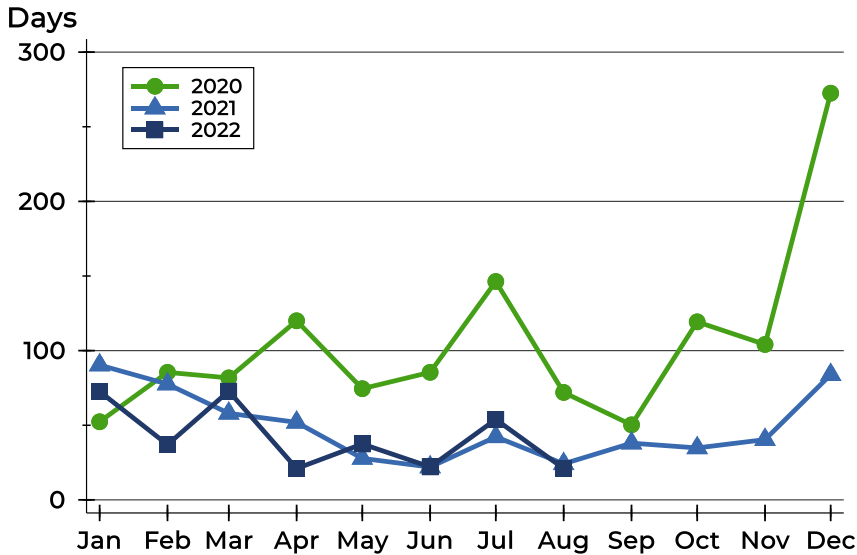


Month	2020	2021	2022
January	135,000	99,900	149,900
February	123,000	90,500	110,000
March	142,400	100,000	129,000
April	85,000	124,900	105,000
May	89,450	109,450	119,000
June	117,500	87,500	138,500
July	134,900	109,950	133,450
August	112,250	89,450	127,750
September	139,900	109,950	
October	115,750	125,000	
November	99,900	184,900	
December	89,950	159,900	



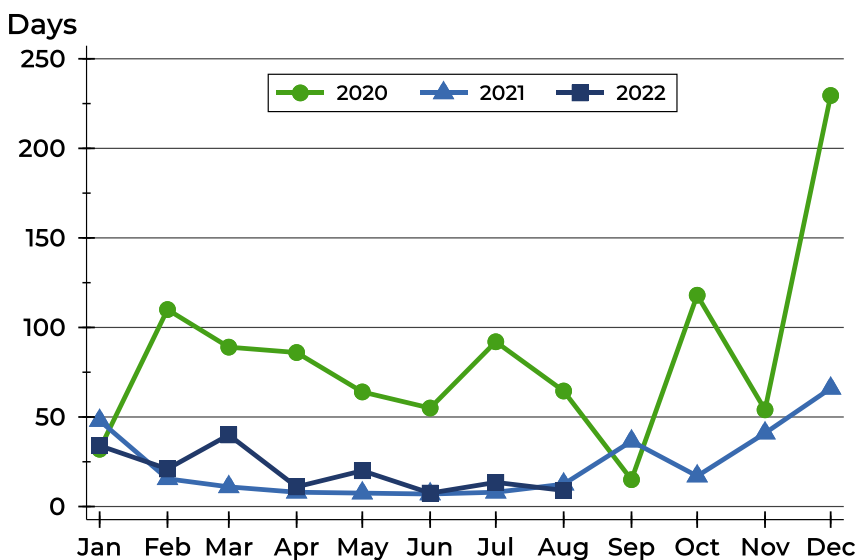
Clay County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	52	90	73
February	85	78	37
March	82	58	73
April	120	52	21
May	75	28	37
June	85	22	22
July	146	42	54
August	72	24	21
September	50	38	
October	119	35	
November	104	40	
December	273	84	

Median DOM



Month	2020	2021	2022
January	32	48	34
February	110	16	21
March	89	11	40
April	86	8	11
May	64	8	20
June	55	7	8
July	92	8	14
August	65	13	9
September	15	37	
October	118	17	
November	54	41	
December	230	66	



Clay County Pending Contracts Analysis

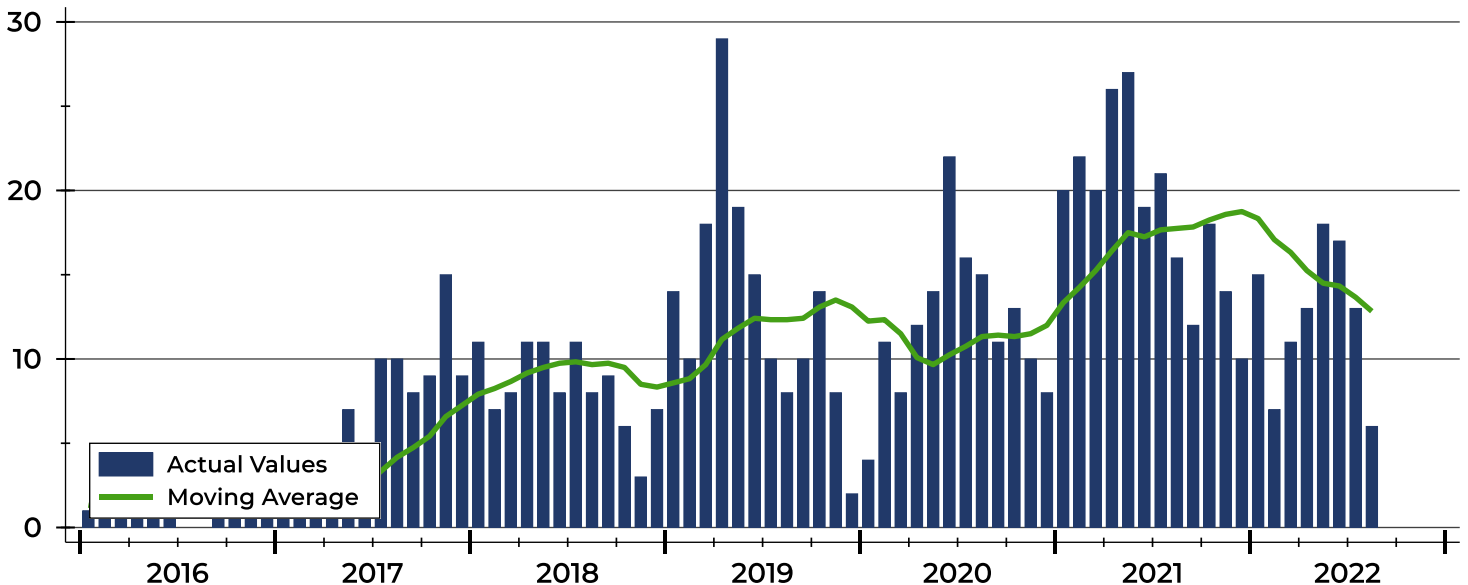
Summary Statistics for Pending Contracts		2022	End of August 2021	Change
Pending Contracts		6	16	-62.5%
Volume (1,000s)		994	2,935	-66.1%
Average	List Price	165,700	183,456	-9.7%
	Days on Market	21	31	-32.3%
	Percent of Original	97.6%	99.8%	-2.2%
Median	List Price	164,950	162,000	1.8%
	Days on Market	11	19	-42.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 6 listings in Clay County had contracts pending at the end of August, down from 16 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

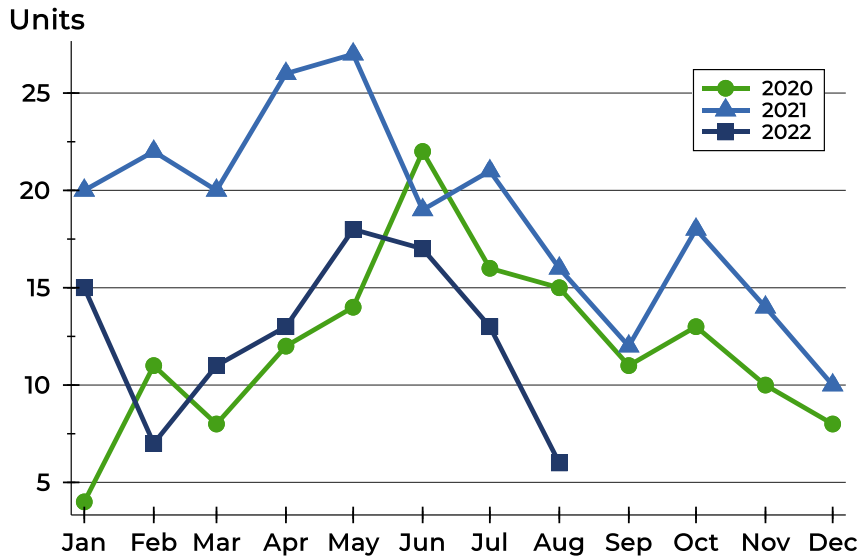
Units





Clay County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	4	20	15
February	11	22	7
March	8	20	11
April	12	26	13
May	14	27	18
June	22	19	17
July	16	21	13
August	15	16	6
September	11	12	
October	13	18	
November	10	14	
December	8	10	

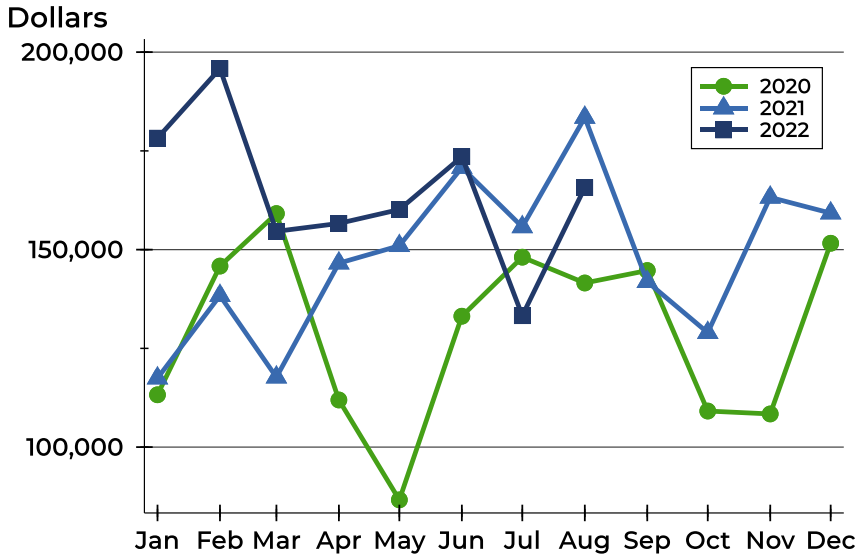
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	16.7%	99,900	99,900	60	60	88.8%	88.8%
\$100,000-\$124,999	1	16.7%	115,500	115,500	7	7	100.0%	100.0%
\$125,000-\$149,999	1	16.7%	140,000	140,000	6	6	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	33.3%	194,450	194,450	11	11	100.0%	100.0%
\$200,000-\$249,999	1	16.7%	249,900	249,900	31	31	96.9%	96.9%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



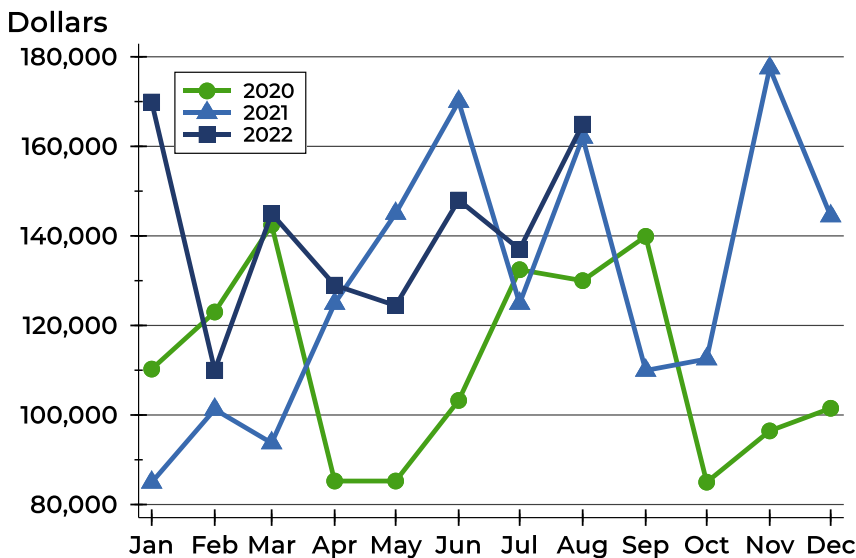
Clay County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	113,250	117,463	178,233
February	145,836	138,357	195,843
March	159,125	117,703	154,636
April	111,938	146,569	156,638
May	86,643	150,981	160,156
June	133,143	170,784	173,524
July	148,094	155,752	133,269
August	141,553	183,456	165,700
September	144,709	141,875	
October	109,138	128,977	
November	108,400	163,235	
December	151,613	159,239	

Median Price

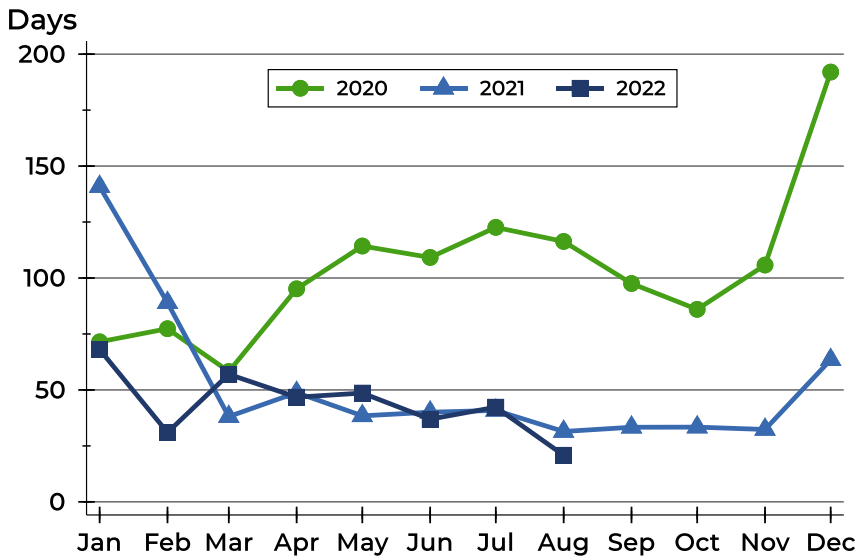


Month	2020	2021	2022
January	110,250	84,950	169,900
February	123,000	101,250	110,000
March	142,450	93,750	145,000
April	85,250	124,900	129,000
May	85,250	145,000	124,450
June	103,250	170,000	148,000
July	132,450	124,900	137,000
August	130,000	162,000	164,950
September	139,900	109,950	
October	85,000	112,500	
November	96,450	177,495	
December	101,500	144,450	



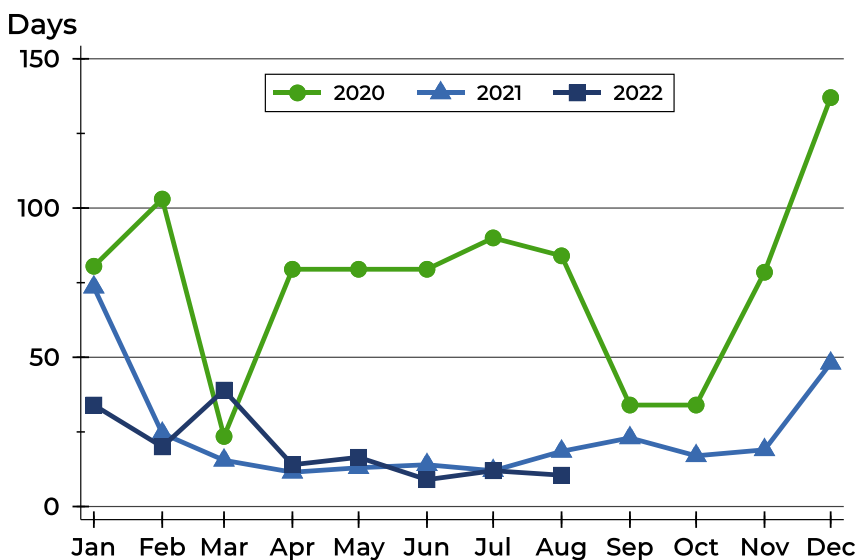
Clay County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	72	141	68
February	77	89	31
March	58	38	57
April	95	49	47
May	114	38	49
June	109	40	37
July	123	41	42
August	116	31	21
September	98	33	
October	86	33	
November	106	32	
December	192	64	

Median DOM



Month	2020	2021	2022
January	81	74	34
February	103	25	20
March	24	16	39
April	80	12	14
May	80	13	17
June	80	14	9
July	90	12	12
August	84	19	11
September	34	23	
October	34	17	
November	79	19	
December	137	48	