



**October
2021**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Dickinson County Housing Report



Market Overview

Dickinson County Home Sales Rose in October

Total home sales in Dickinson County rose by 12.5% last month to 27 units, compared to 24 units in October 2020. Total sales volume was \$3.7 million, up 36.5% from a year earlier.

The median sale price in October was \$117,000, up from \$88,500 a year earlier. Homes that sold in October were typically on the market for 6 days and sold for 100.0% of their list prices.

Dickinson County Active Listings Down at End of October

The total number of active listings in Dickinson County at the end of October was 49 units, down from 68 at the same point in 2020. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$130,000.

During October, a total of 17 contracts were written down from 34 in October 2020. At the end of the month, there were 27 contracts still pending.

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Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 685-776-1208
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



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ASSOCIATION
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Dickinson County Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
Home Sales		27	24	18	252	237	159
Change from prior year		12.5%	33.3%	28.6%	6.3%	49.1%	123.9%
Active Listings		49	68	89	N/A	N/A	N/A
Change from prior year		-27.9%	-23.6%	6.0%			
Months' Supply		1.9	3.1	5.6	N/A	N/A	N/A
Change from prior year		-38.7%	-44.6%	-60.0%			
New Listings		24	32	30	284	312	254
Change from prior year		-25.0%	6.7%	42.9%	-9.0%	22.8%	21.0%
Contracts Written		17	34	14	254	268	157
Change from prior year		-50.0%	142.9%	-6.7%	-5.2%	70.7%	76.4%
Pending Contracts		27	54	18	N/A	N/A	N/A
Change from prior year		-50.0%	200.0%	-33.3%			
Sales Volume (1,000s)		3,687	2,701	1,646	35,831	28,536	19,522
Change from prior year		36.5%	64.1%	15.8%	25.6%	46.2%	157.8%
Average	Sale Price	136,537	112,558	91,422	142,187	120,407	122,781
	Change from prior year	21.3%	23.1%	-10.0%	18.1%	-1.9%	15.1%
	List Price of Actives	181,312	147,293	128,123	N/A	N/A	N/A
	Change from prior year	23.1%	15.0%	-3.9%			
	Days on Market	42	79	246	46	82	110
Change from prior year	-46.8%	-67.9%	246.5%	-43.9%	-25.5%	25.0%	
Percent of List	97.4%	90.6%	90.1%	96.3%	92.8%	94.2%	
Change from prior year	7.5%	0.6%	-8.2%	3.8%	-1.5%	-1.9%	
Percent of Original	95.2%	86.1%	83.2%	94.3%	90.0%	90.2%	
Change from prior year	10.6%	3.5%	-12.9%	4.8%	-0.2%	-3.9%	
Median	Sale Price	117,000	88,500	70,600	125,000	114,000	109,500
	Change from prior year	32.2%	25.4%	-19.5%	9.6%	4.1%	25.1%
	List Price of Actives	130,000	125,000	114,500	N/A	N/A	N/A
	Change from prior year	4.0%	9.2%	1.8%			
	Days on Market	6	35	56	14	40	53
Change from prior year	-82.9%	-37.5%	-21.1%	-65.0%	-24.5%	-19.7%	
Percent of List	100.0%	92.4%	92.6%	98.3%	96.6%	96.4%	
Change from prior year	8.2%	-0.2%	-7.2%	1.8%	0.2%	-1.8%	
Percent of Original	100.0%	90.8%	90.1%	96.9%	94.4%	95.0%	
Change from prior year	10.1%	0.8%	-6.8%	2.6%	-0.6%	-1.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Dickinson County Closed Listings Analysis

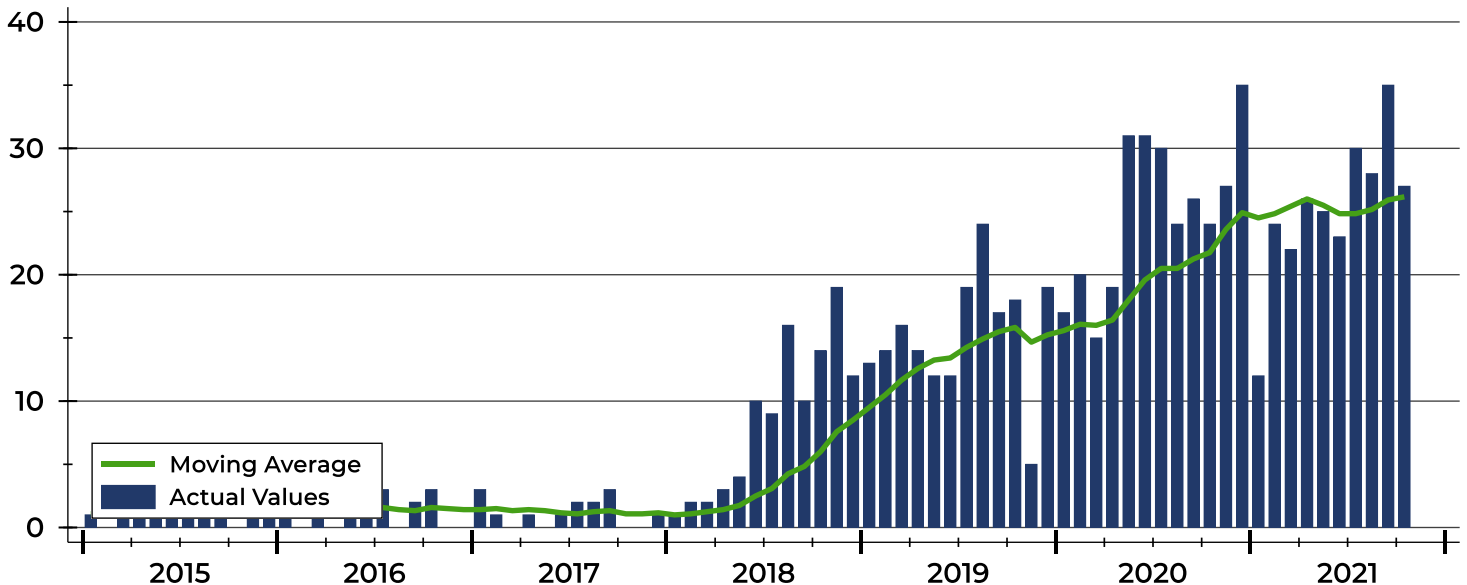
Summary Statistics for Closed Listings		2021	October 2020	Change	2021	Year-to-Date 2020	Change
Closed Listings		27	24	12.5%	252	237	6.3%
Volume (1,000s)		3,687	2,701	36.5%	35,831	28,536	25.6%
Months' Supply		1.9	3.1	-38.7%	N/A	N/A	N/A
Average	Sale Price	136,537	112,558	21.3%	142,187	120,407	18.1%
	Days on Market	42	79	-46.8%	46	82	-43.9%
	Percent of List	97.4%	90.6%	7.5%	96.3%	92.8%	3.8%
	Percent of Original	95.2%	86.1%	10.6%	94.3%	90.0%	4.8%
Median	Sale Price	117,000	88,500	32.2%	125,000	114,000	9.6%
	Days on Market	6	35	-82.9%	14	40	-65.0%
	Percent of List	100.0%	92.4%	8.2%	98.3%	96.6%	1.8%
	Percent of Original	100.0%	90.8%	10.1%	96.9%	94.4%	2.6%

A total of 27 homes sold in Dickinson County in October, up from 24 units in October 2020. Total sales volume rose to \$3.7 million compared to \$2.7 million in the previous year.

The median sales price in October was \$117,000, up 32.2% compared to the prior year. Median days on market was 6 days, down from 11 days in September, and down from 35 in October 2020.

History of Closed Listings

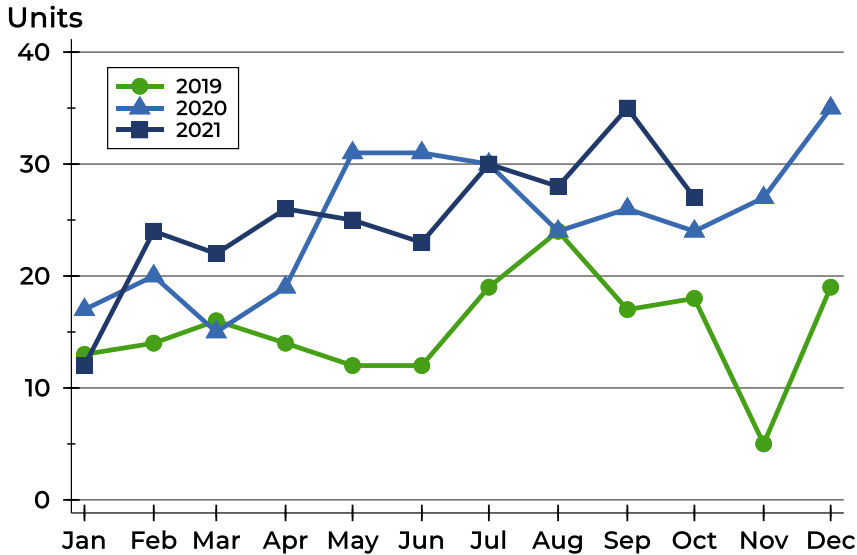
Units





Dickinson County Closed Listings Analysis

Closed Listings by Month



Month	2019	2020	2021
January	13	17	12
February	14	20	24
March	16	15	22
April	14	19	26
May	12	31	25
June	12	31	23
July	19	30	30
August	24	24	28
September	17	26	35
October	18	24	27
November	5	27	
December	19	35	

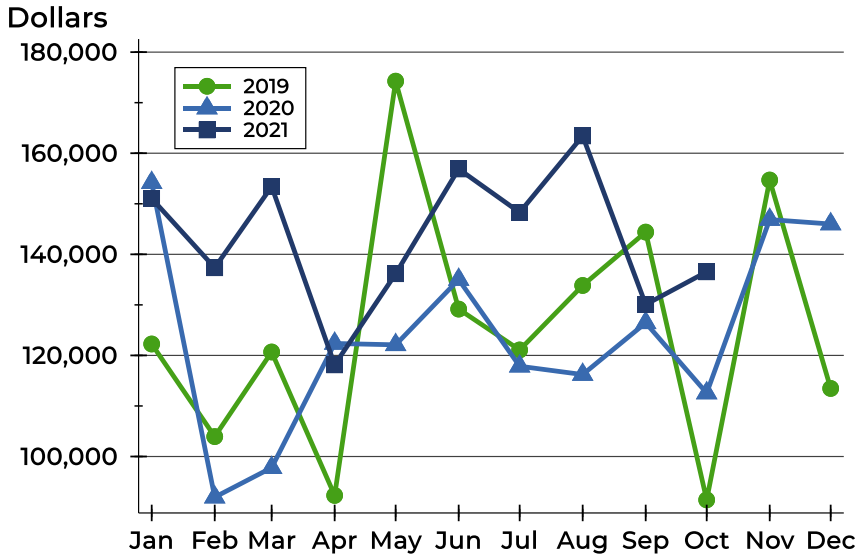
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	3.7%	0.0	21,500	21,500	12	12	71.9%	71.9%	71.9%	71.9%
\$25,000-\$49,999	1	3.7%	3.1	30,000	30,000	55	55	75.2%	75.2%	44.8%	44.8%
\$50,000-\$99,999	9	33.3%	1.7	82,989	85,000	89	16	99.7%	100.0%	98.3%	100.0%
\$100,000-\$124,999	3	11.1%	1.5	111,000	110,000	28	32	97.0%	99.2%	92.1%	91.7%
\$125,000-\$149,999	3	11.1%	3.1	131,800	130,500	12	3	101.8%	100.0%	101.8%	100.0%
\$150,000-\$174,999	3	11.1%	1.5	160,000	160,000	8	6	98.9%	100.0%	98.6%	100.0%
\$175,000-\$199,999	2	7.4%	1.0	187,950	187,950	1	1	97.2%	97.2%	97.2%	97.2%
\$200,000-\$249,999	3	11.1%	2.2	224,633	229,000	18	6	99.1%	100.0%	99.1%	100.0%
\$250,000-\$299,999	1	3.7%	2.2	279,900	279,900	74	74	100.0%	100.0%	100.0%	100.0%
\$300,000-\$399,999	1	3.7%	1.6	350,000	350,000	1	1	100.0%	100.0%	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



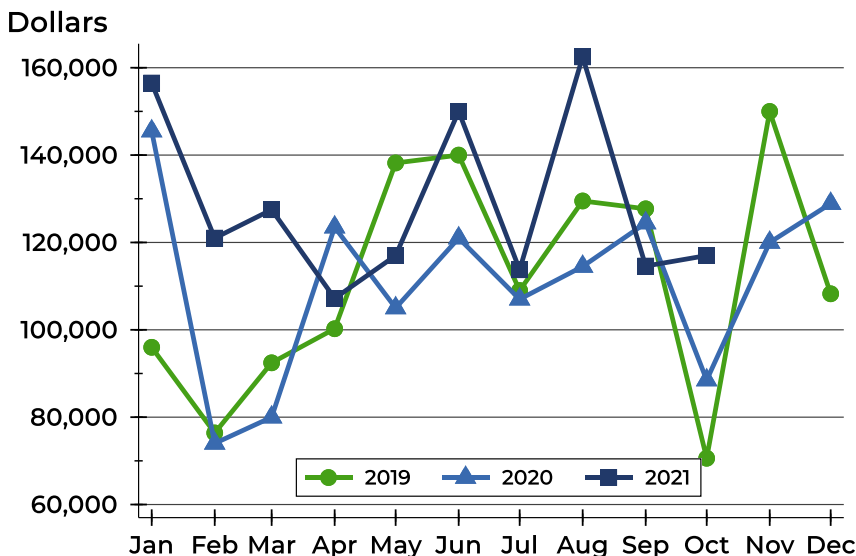
Dickinson County Closed Listings Analysis

Average Price



Month	2019	2020	2021
January	122,262	154,176	151,054
February	103,943	91,958	137,346
March	120,681	97,793	153,409
April	92,307	122,368	118,131
May	174,263	122,100	136,158
June	129,167	135,006	156,887
July	121,084	117,863	148,288
August	133,842	116,212	163,428
September	144,400	126,450	130,069
October	91,422	112,558	136,537
November	154,700	146,874	
December	113,471	145,996	

Median Price

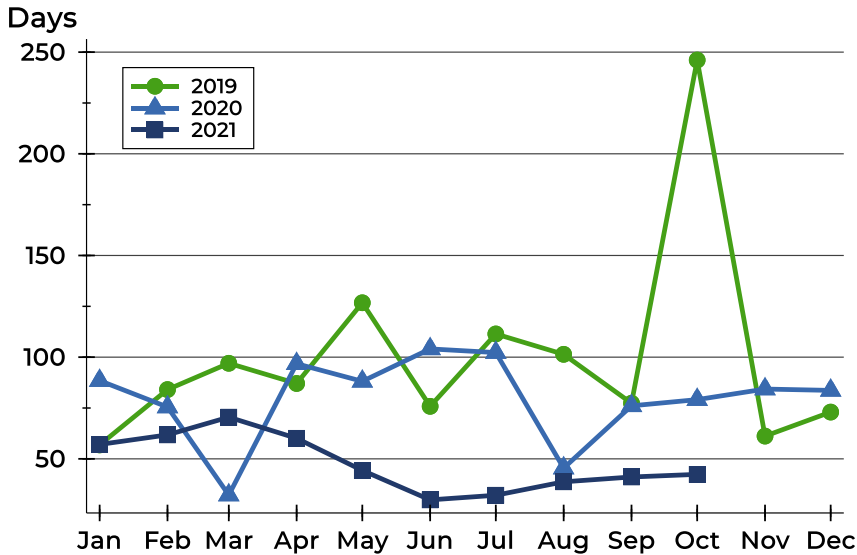


Month	2019	2020	2021
January	96,000	145,500	156,500
February	76,400	74,000	121,000
March	92,450	80,000	127,500
April	100,250	123,500	107,200
May	138,200	105,000	117,000
June	140,000	121,000	150,000
July	109,000	107,000	113,750
August	129,500	114,500	162,500
September	127,700	124,450	114,600
October	70,600	88,500	117,000
November	150,000	120,000	
December	108,250	128,900	



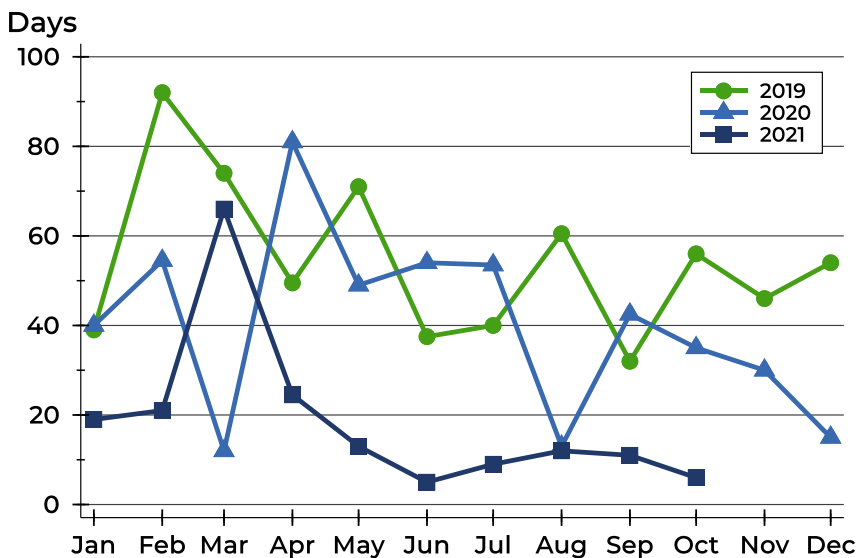
Dickinson County Closed Listings Analysis

Average DOM



Month	2019	2020	2021
January	57	88	57
February	84	76	62
March	97	32	71
April	87	97	60
May	127	88	44
June	76	104	30
July	111	102	32
August	101	45	39
September	77	76	41
October	246	79	42
November	61	84	
December	73	84	

Median DOM



Month	2019	2020	2021
January	39	40	19
February	92	55	21
March	74	12	66
April	50	81	25
May	71	49	13
June	38	54	5
July	40	54	9
August	61	13	12
September	32	43	11
October	56	35	6
November	46	30	
December	54	15	



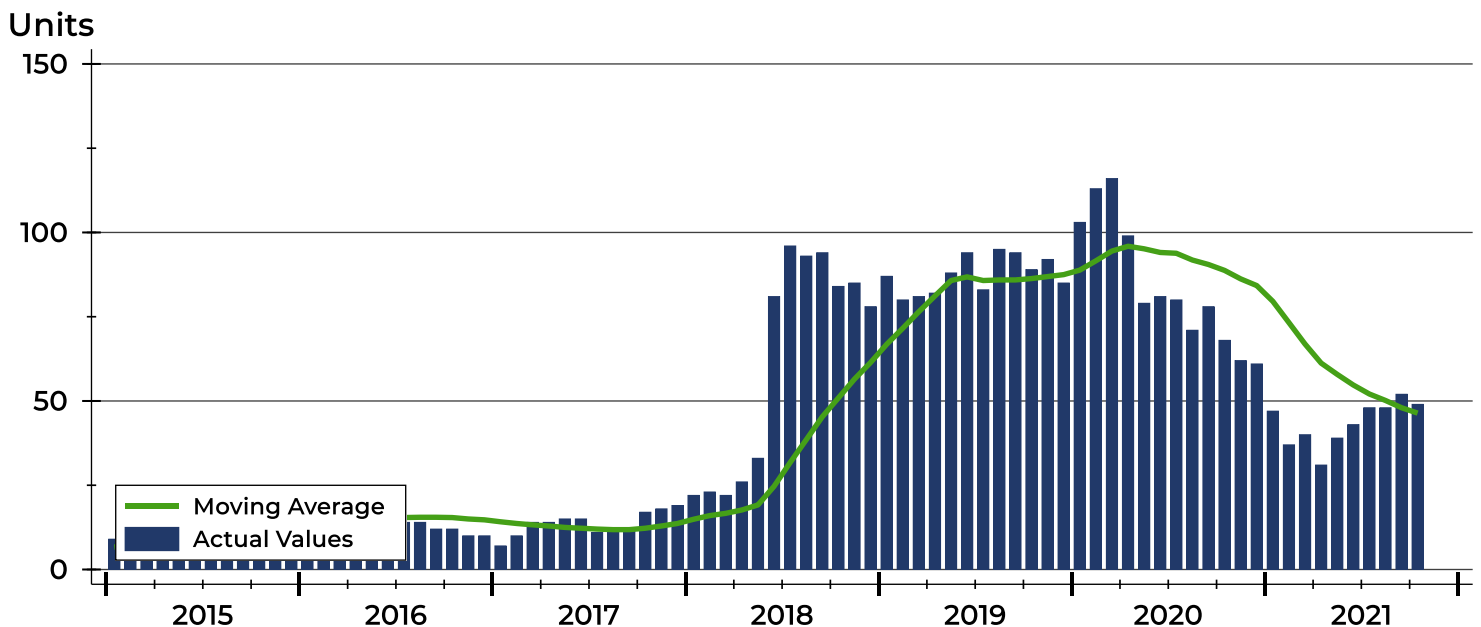
Dickinson County Active Listings Analysis

Summary Statistics for Active Listings		2021	End of October 2020	Change
Active Listings		49	68	-27.9%
Volume (1,000s)		8,884	10,016	-11.3%
Months' Supply		1.9	3.1	-38.7%
Average	List Price	181,312	147,293	23.1%
	Days on Market	91	107	-15.0%
	Percent of Original	95.9%	97.4%	-1.5%
Median	List Price	130,000	125,000	4.0%
	Days on Market	55	75	-26.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 49 homes were available for sale in Dickinson County at the end of October. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of October was \$130,000, up 4.0% from 2020. The typical time on market for active listings was 55 days, down from 75 days a year earlier.

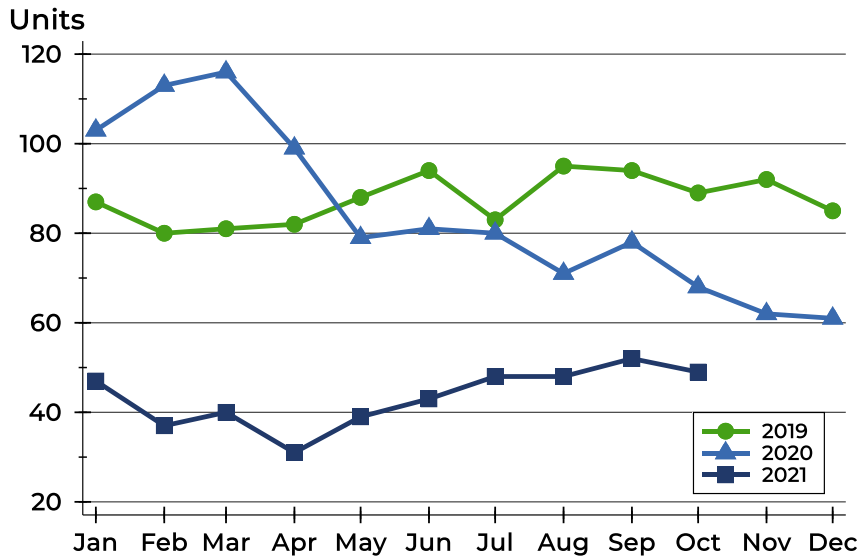
History of Active Listings





Dickinson County Active Listings Analysis

Active Listings by Month



Month	2019	2020	2021
January	87	103	47
February	80	113	37
March	81	116	40
April	82	99	31
May	88	79	39
June	94	81	43
July	83	80	48
August	95	71	48
September	94	78	52
October	89	68	49
November	92	62	
December	85	61	

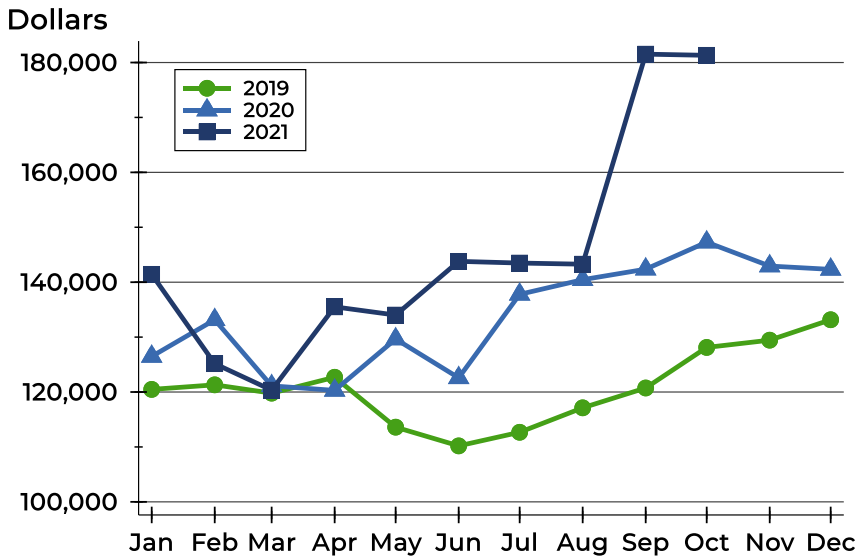
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	12.2%	3.1	40,117	36,450	68	65	95.1%	97.9%
\$50,000-\$99,999	11	22.4%	1.7	78,836	79,900	114	53	96.9%	100.0%
\$100,000-\$124,999	5	10.2%	1.5	114,280	114,000	104	94	94.1%	95.0%
\$125,000-\$149,999	8	16.3%	3.1	134,488	134,500	53	43	98.1%	100.0%
\$150,000-\$174,999	4	8.2%	1.5	162,450	162,900	65	61	92.7%	94.2%
\$175,000-\$199,999	2	4.1%	1.0	187,450	187,450	139	139	90.4%	90.4%
\$200,000-\$249,999	7	14.3%	2.2	229,229	229,900	92	91	96.0%	100.0%
\$250,000-\$299,999	3	6.1%	2.2	256,633	259,900	188	114	95.1%	96.6%
\$300,000-\$399,999	2	4.1%	1.6	364,950	364,950	27	27	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	2.0%	N/A	2,000,000	2,000,000	33	33	100.0%	100.0%



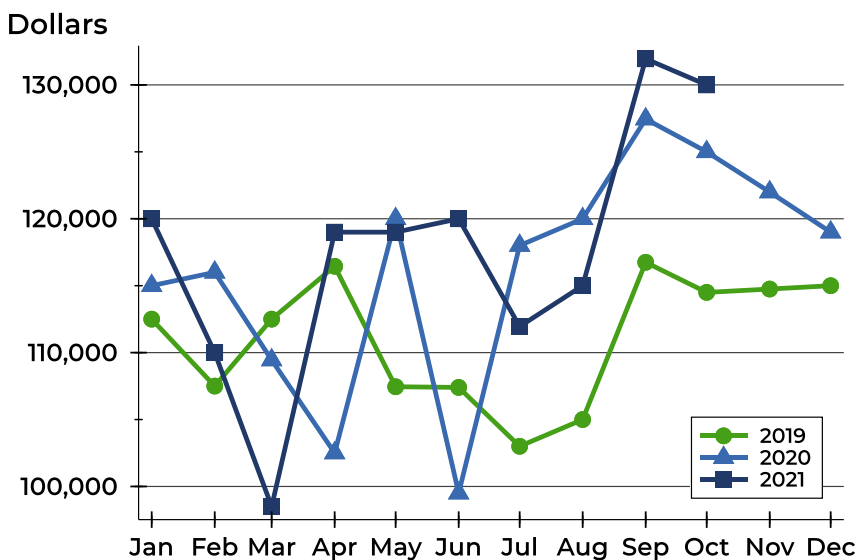
Dickinson County Active Listings Analysis

Average Price



Month	2019	2020	2021
January	120,480	126,481	141,438
February	121,312	133,156	125,165
March	119,801	121,123	120,346
April	122,691	120,300	135,515
May	113,603	129,652	134,018
June	110,197	122,585	143,798
July	112,675	137,792	143,488
August	117,124	140,458	143,283
September	120,738	142,373	181,525
October	128,123	147,293	181,312
November	129,443	142,944	
December	133,160	142,334	

Median Price

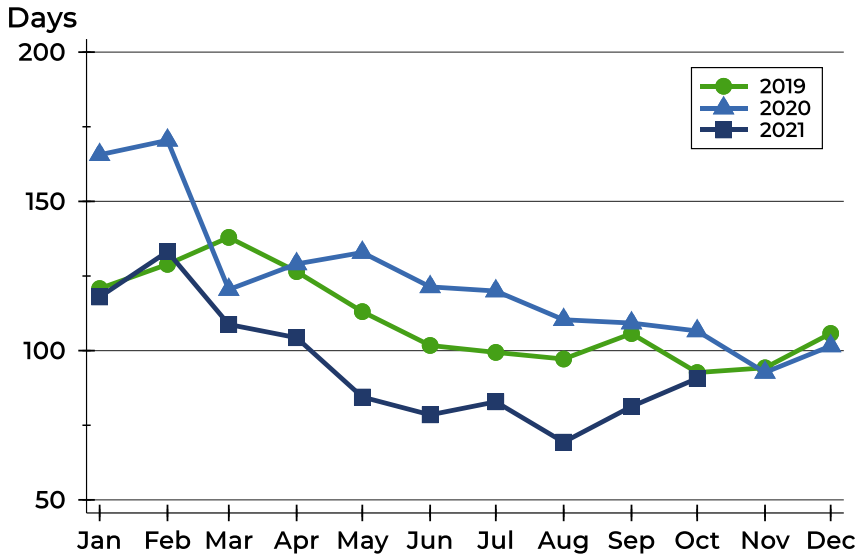


Month	2019	2020	2021
January	112,500	115,000	120,000
February	107,500	116,000	110,000
March	112,500	109,450	98,500
April	116,450	102,500	119,000
May	107,450	120,000	119,000
June	107,400	99,500	120,000
July	103,000	118,000	111,950
August	105,000	120,000	115,000
September	116,750	127,450	131,950
October	114,500	125,000	130,000
November	114,750	122,000	
December	115,000	119,000	



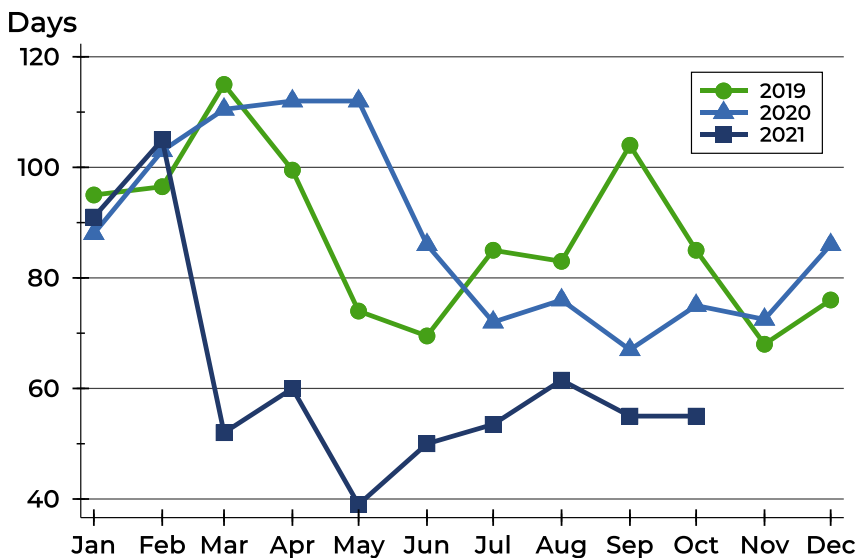
Dickinson County Active Listings Analysis

Average DOM



Month	2019	2020	2021
January	121	166	118
February	129	170	133
March	138	120	109
April	126	129	104
May	113	133	84
June	102	121	78
July	99	120	83
August	97	110	69
September	106	109	81
October	93	107	91
November	94	93	
December	106	102	

Median DOM

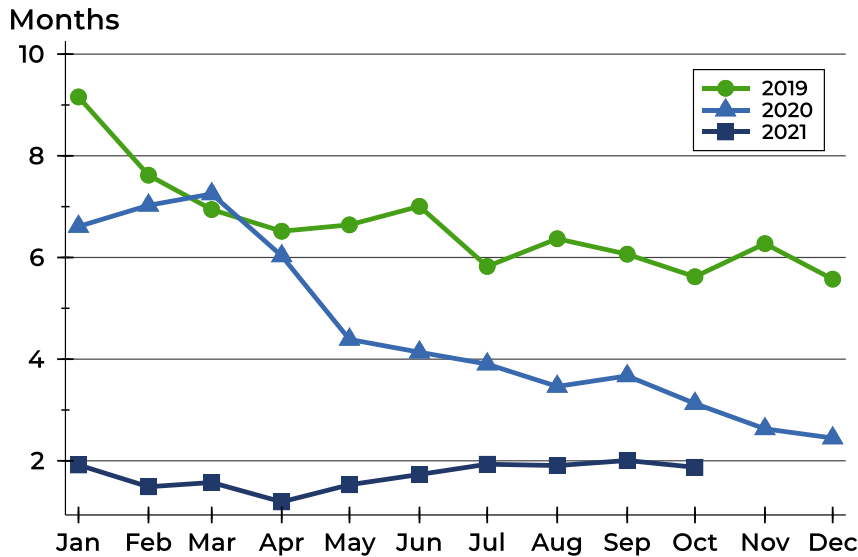


Month	2019	2020	2021
January	95	88	91
February	97	103	105
March	115	111	52
April	100	112	60
May	74	112	39
June	70	86	50
July	85	72	54
August	83	76	62
September	104	67	55
October	85	75	55
November	68	73	
December	76	86	



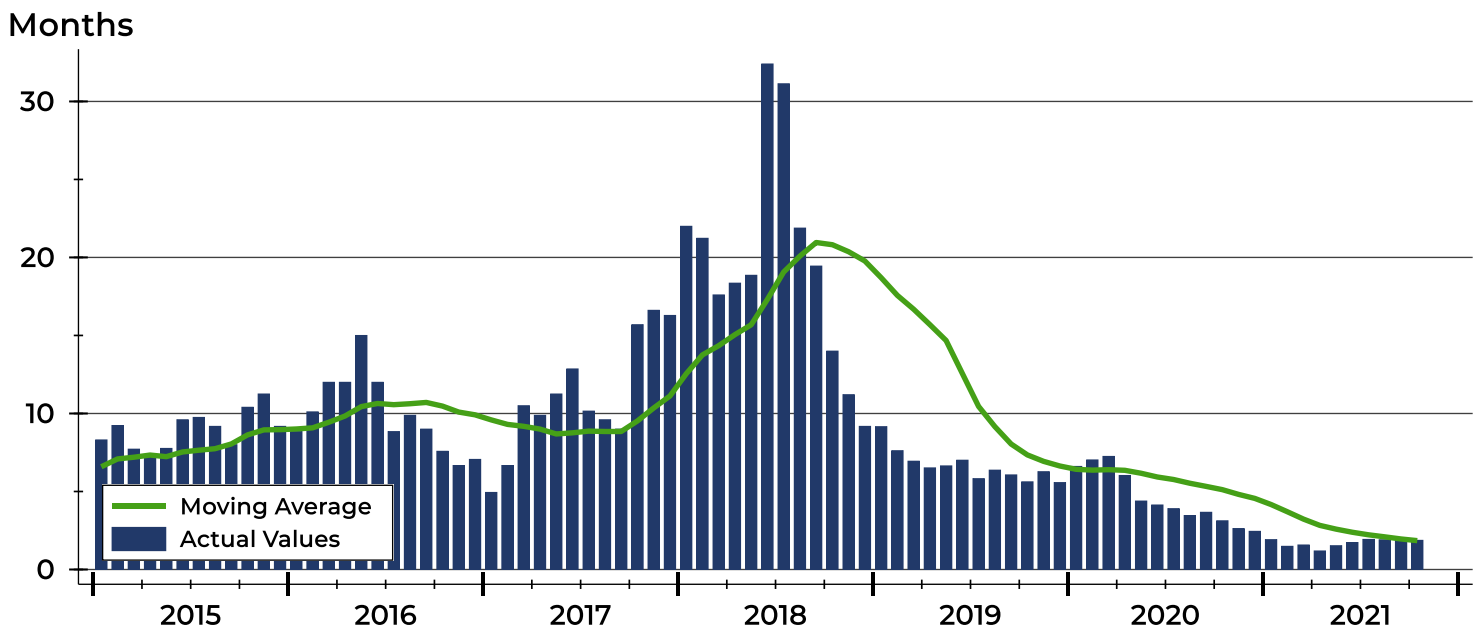
Dickinson County Months' Supply Analysis

Months' Supply by Month



Month	2019	2020	2021
January	9.2	6.6	1.9
February	7.6	7.0	1.5
March	6.9	7.3	1.6
April	6.5	6.0	1.2
May	6.6	4.4	1.5
June	7.0	4.1	1.7
July	5.8	3.9	1.9
August	6.4	3.5	1.9
September	6.1	3.7	2.0
October	5.6	3.1	1.9
November	6.3	2.6	
December	5.6	2.4	

History of Month's Supply





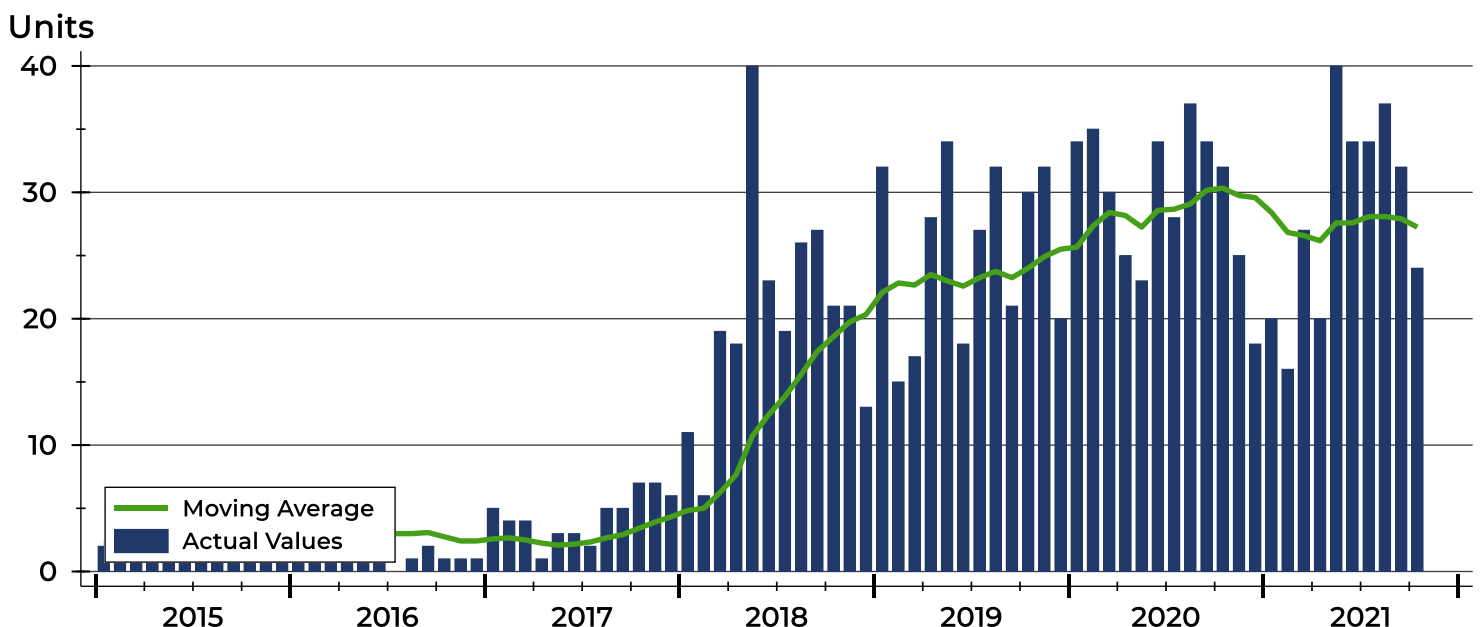
Dickinson County New Listings Analysis

Summary Statistics for New Listings		2021	October 2020	Change
Current Month	New Listings	24	32	-25.0%
	Volume (1,000s)	3,785	4,236	-10.6%
	Average List Price	157,692	132,366	19.1%
	Median List Price	127,450	119,950	6.3%
Year-to-Date	New Listings	284	312	-9.0%
	Volume (1,000s)	44,060	40,463	8.9%
	Average List Price	155,139	129,689	19.6%
	Median List Price	129,700	117,100	10.8%

A total of 24 new listings were added in Dickinson County during October, down 25.0% from the same month in 2020. Year-to-date Dickinson County has seen 284 new listings.

The median list price of these homes was \$127,450 up from \$119,950 in 2020.

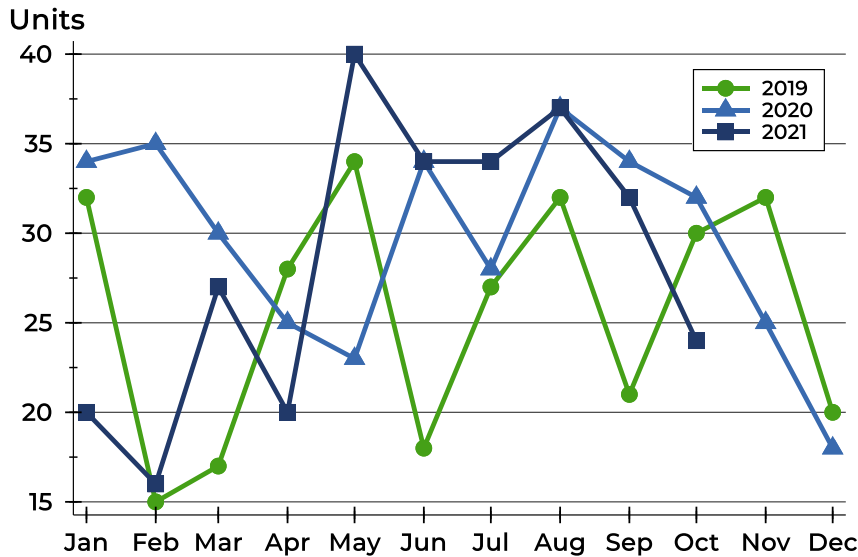
History of New Listings





Dickinson County New Listings Analysis

New Listings by Month



Month	2019	2020	2021
January	32	34	20
February	15	35	16
March	17	30	27
April	28	25	20
May	34	23	40
June	18	34	34
July	27	28	34
August	32	37	37
September	21	34	32
October	30	32	24
November	32	25	
December	20	18	

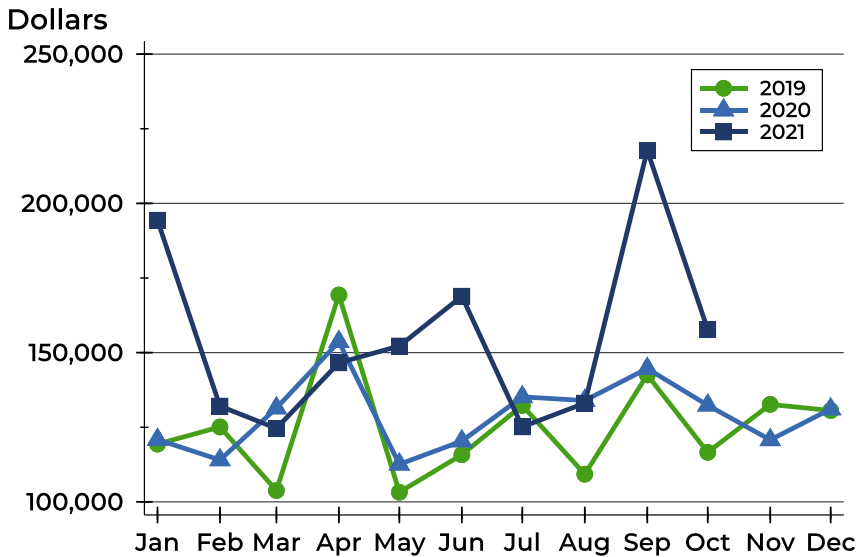
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	16.7%	41,450	43,000	15	16	100.0%	100.0%
\$50,000-\$99,999	6	25.0%	84,717	85,000	14	14	90.5%	100.0%
\$100,000-\$124,999	2	8.3%	122,450	122,450	27	27	93.1%	93.1%
\$125,000-\$149,999	3	12.5%	137,333	140,000	7	4	100.0%	100.0%
\$150,000-\$174,999	1	4.2%	165,000	165,000	11	11	100.0%	100.0%
\$175,000-\$199,999	2	8.3%	184,950	184,950	31	31	98.6%	98.6%
\$200,000-\$249,999	1	4.2%	200,000	200,000	17	17	100.0%	100.0%
\$250,000-\$299,999	2	8.3%	269,450	269,450	18	18	97.4%	97.4%
\$300,000-\$399,999	2	8.3%	364,950	364,950	11	11	100.0%	100.0%
\$400,000-\$499,999	1	4.2%	449,900	449,900	9	9	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



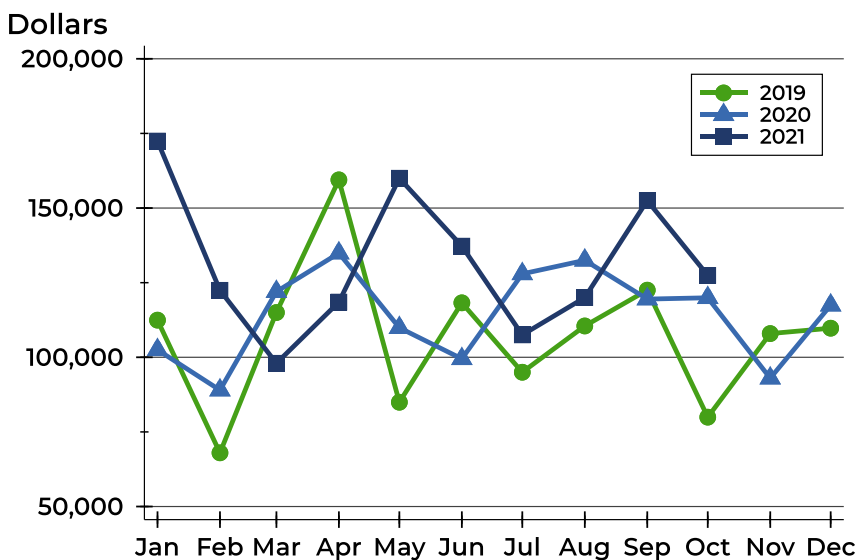
Dickinson County New Listings Analysis

Average Price



Month	2019	2020	2021
January	119,359	120,876	194,360
February	125,092	114,043	132,088
March	103,800	131,423	124,611
April	169,314	153,652	146,600
May	103,232	112,587	152,215
June	115,808	120,369	168,900
July	132,309	135,179	125,135
August	109,271	133,954	133,076
September	142,561	144,666	217,759
October	116,600	132,366	157,692
November	132,656	120,769	
December	130,606	131,094	

Median Price



Month	2019	2020	2021
January	112,450	102,500	172,450
February	68,000	89,000	122,450
March	115,000	122,000	98,000
April	159,450	134,900	118,500
May	84,950	109,900	160,000
June	118,250	99,500	137,250
July	95,000	127,950	107,500
August	110,500	132,500	120,000
September	122,500	119,500	152,500
October	79,950	119,950	127,450
November	107,950	93,000	
December	109,750	117,450	



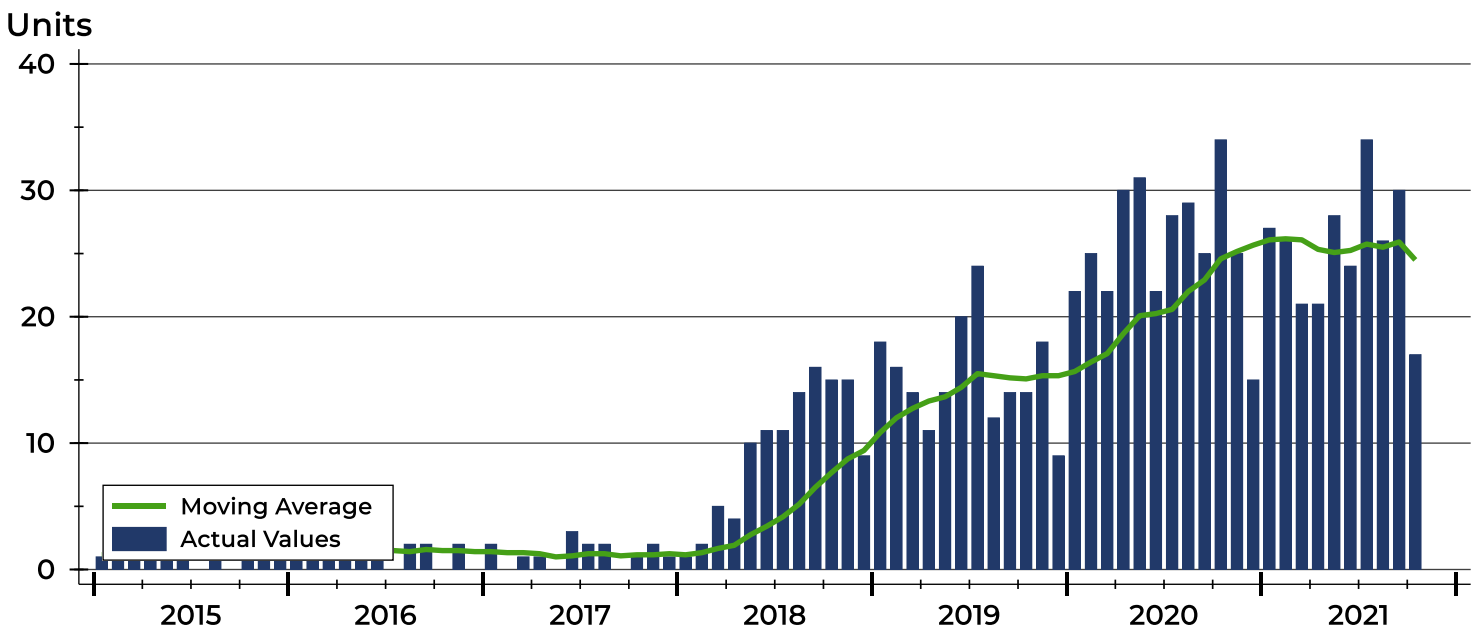
Dickinson County Contracts Written Analysis

Summary Statistics for Contracts Written		2021	October 2020	Change	Year-to-Date		
		2021	2020		2021	2020	Change
Contracts Written		17	34	-50.0%	254	268	-5.2%
Volume (1,000s)		2,336	4,176	-44.1%	37,470	34,637	8.2%
Average	Sale Price	137,400	122,822	11.9%	147,521	129,243	14.1%
	Days on Market	48	94	-48.9%	45	81	-44.4%
	Percent of Original	96.4%	85.5%	12.7%	94.2%	90.1%	4.6%
Median	Sale Price	129,900	120,000	8.3%	125,950	119,950	5.0%
	Days on Market	29	59	-50.8%	15	37	-59.5%
	Percent of Original	100.0%	92.0%	8.7%	97.2%	94.7%	2.6%

A total of 17 contracts for sale were written in Dickinson County during the month of October, down from 34 in 2020. The median list price of these homes was \$129,900, up from \$120,000 the prior year.

Half of the homes that went under contract in October were on the market less than 29 days, compared to 59 days in October 2020.

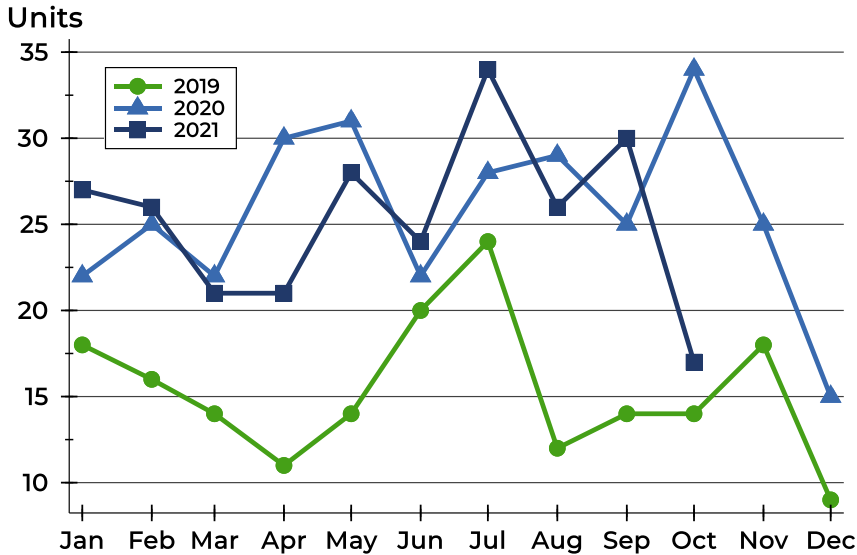
History of Contracts Written





Dickinson County Contracts Written Analysis

Contracts Written by Month



Month	2019	2020	2021
January	18	22	27
February	16	25	26
March	14	22	21
April	11	30	21
May	14	31	28
June	20	22	24
July	24	28	34
August	12	29	26
September	14	25	30
October	14	34	17
November	18	25	
December	9	15	

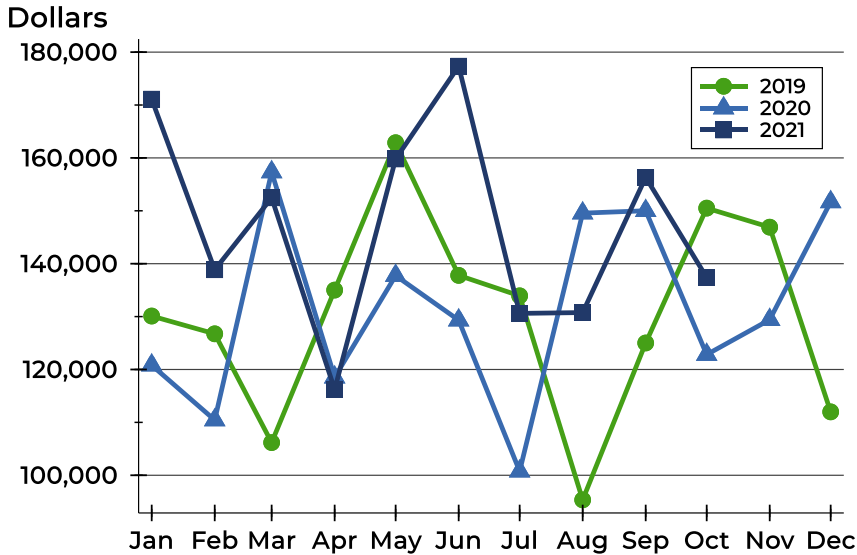
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	17.6%	41,600	45,000	31	15	96.7%	100.0%
\$50,000-\$99,999	3	17.6%	85,800	89,900	78	29	98.7%	100.0%
\$100,000-\$124,999	2	11.8%	116,200	116,200	67	67	86.3%	86.3%
\$125,000-\$149,999	2	11.8%	134,900	134,900	55	55	100.0%	100.0%
\$150,000-\$174,999	2	11.8%	158,500	158,500	27	27	100.0%	100.0%
\$175,000-\$199,999	3	17.6%	193,133	199,500	34	28	96.7%	97.3%
\$200,000-\$249,999	1	5.9%	205,000	205,000	91	91	89.3%	89.3%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	5.9%	350,000	350,000	1	1	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



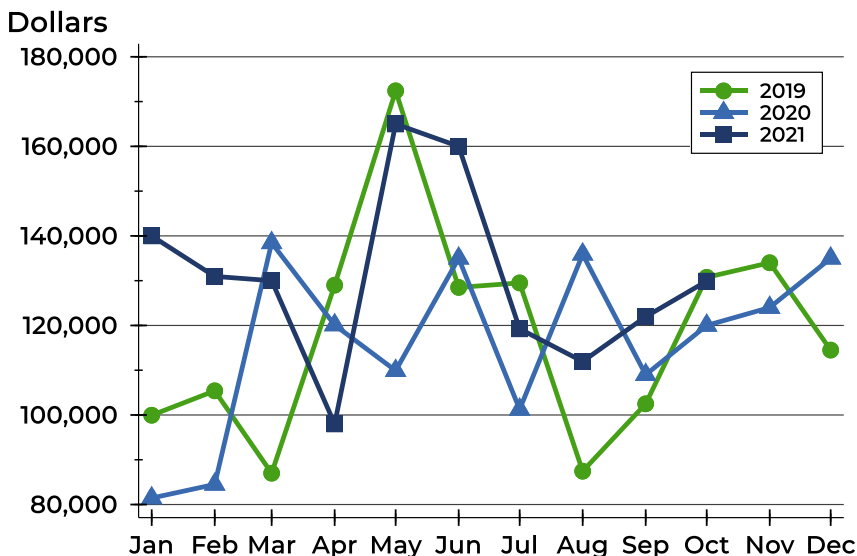
Dickinson County Contracts Written Analysis

Average Price



Month	2019	2020	2021
January	130,106	120,810	171,111
February	126,750	110,444	138,862
March	106,186	157,336	152,467
April	135,018	118,538	116,238
May	162,879	137,748	159,808
June	137,799	129,326	177,346
July	133,929	100,771	130,606
August	95,350	149,562	130,765
September	125,014	150,014	156,333
October	150,507	122,822	137,400
November	146,911	129,416	-
December	111,989	151,680	-

Median Price

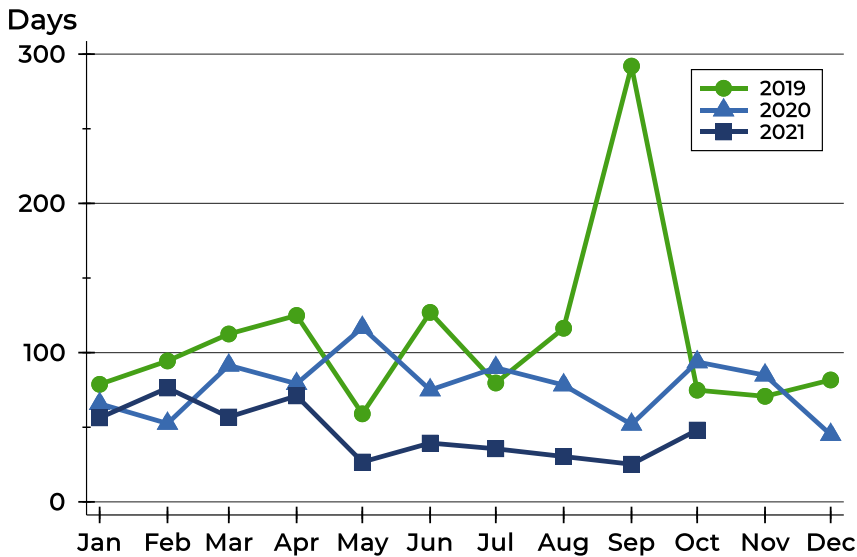


Month	2019	2020	2021
January	99,950	81,450	140,000
February	105,400	84,500	130,950
March	87,000	138,450	130,000
April	129,000	120,100	98,000
May	172,400	109,900	165,000
June	128,500	135,000	160,000
July	129,500	101,250	119,250
August	87,450	135,900	111,950
September	102,500	109,000	121,950
October	130,750	120,000	129,900
November	134,000	124,000	-
December	114,500	135,000	-



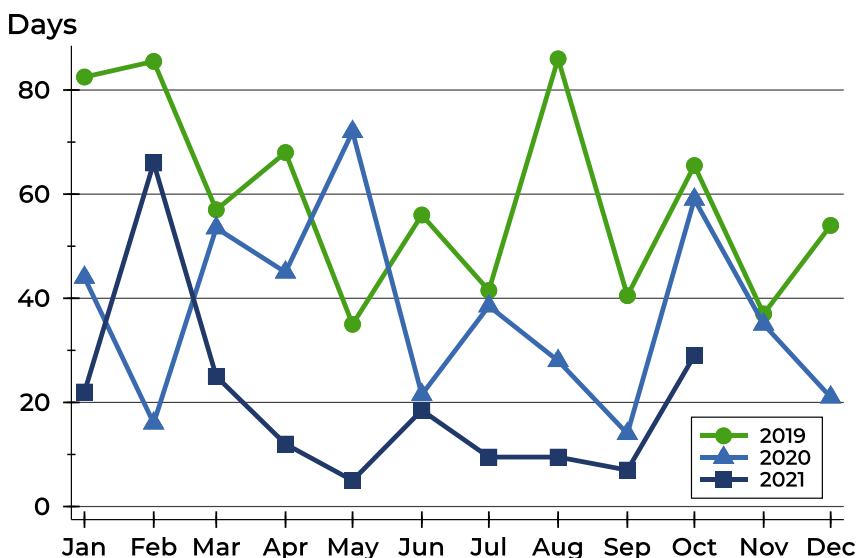
Dickinson County Contracts Written Analysis

Average DOM



Month	2019	2020	2021
January	79	66	56
February	94	53	76
March	113	92	57
April	125	79	71
May	59	117	27
June	127	75	39
July	80	90	36
August	116	78	30
September	292	52	25
October	75	94	48
November	71	85	
December	82	45	

Median DOM



Month	2019	2020	2021
January	83	44	22
February	86	16	66
March	57	54	25
April	68	45	12
May	35	72	5
June	56	22	19
July	42	39	10
August	86	28	10
September	41	14	7
October	66	59	29
November	37	35	
December	54	21	



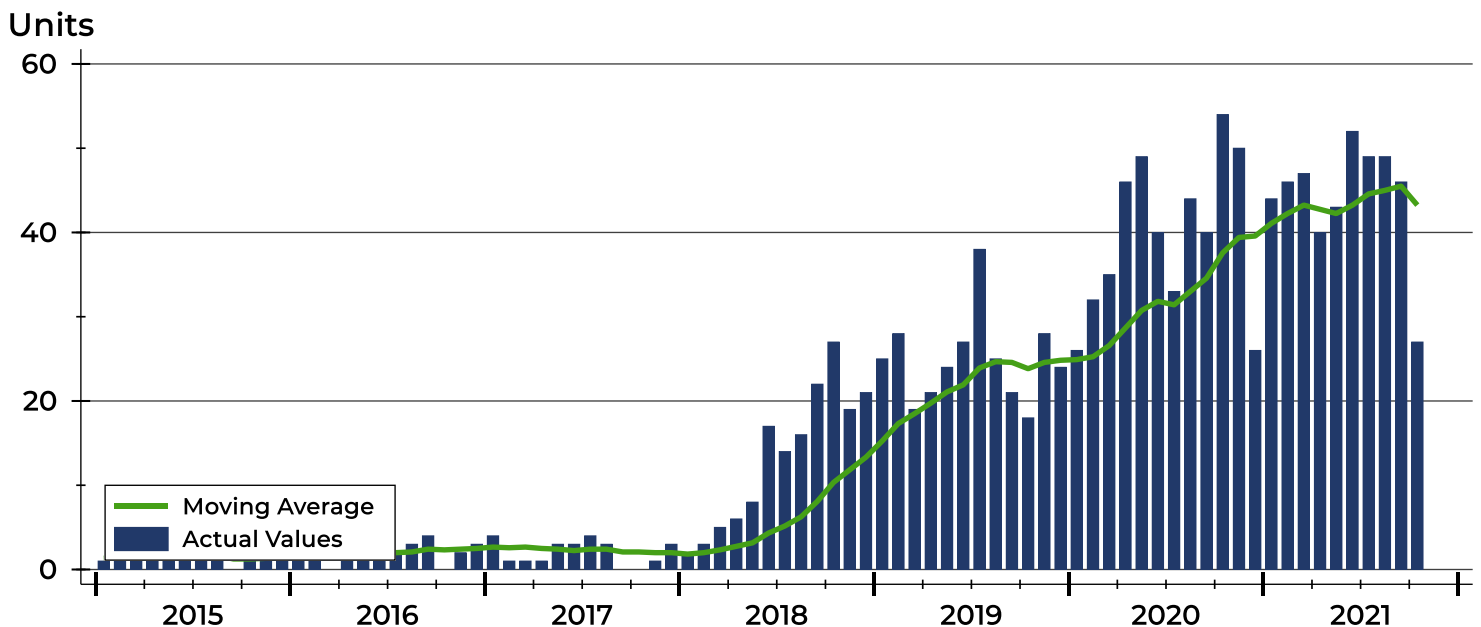
Dickinson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2021	2020	Change
Pending Contracts		27	54	-50.0%
Volume (1,000s)		4,438	8,057	-44.9%
Average	List Price	164,385	149,210	10.2%
	Days on Market	36	74	-51.4%
	Percent of Original	96.1%	95.3%	0.8%
Median	List Price	129,900	127,500	1.9%
	Days on Market	25	23	8.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 27 listings in Dickinson County had contracts pending at the end of October, down from 54 contracts pending at the end of October 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

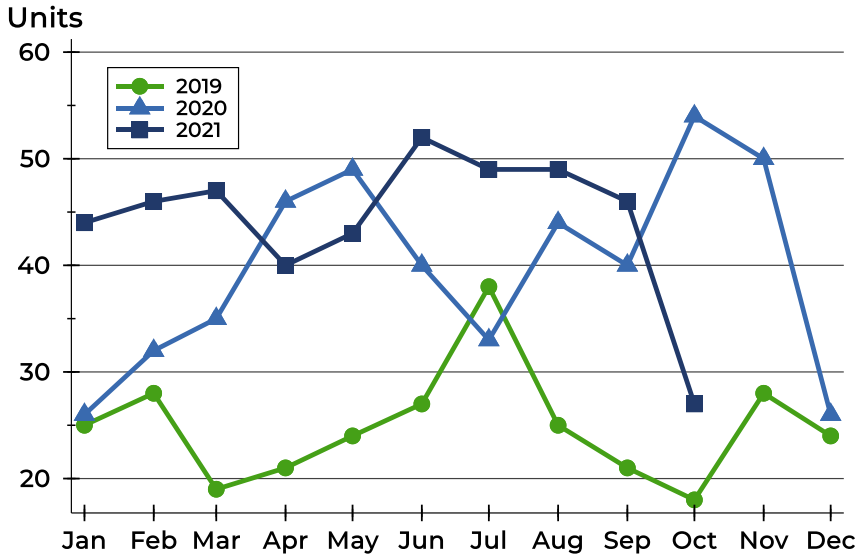
History of Pending Contracts





Dickinson County Pending Contracts Analysis

Pending Contracts by Month



Month	2019	2020	2021
January	25	26	44
February	28	32	46
March	19	35	47
April	21	46	40
May	24	49	43
June	27	40	52
July	38	33	49
August	25	44	49
September	21	40	46
October	18	54	27
November	28	50	
December	24	26	

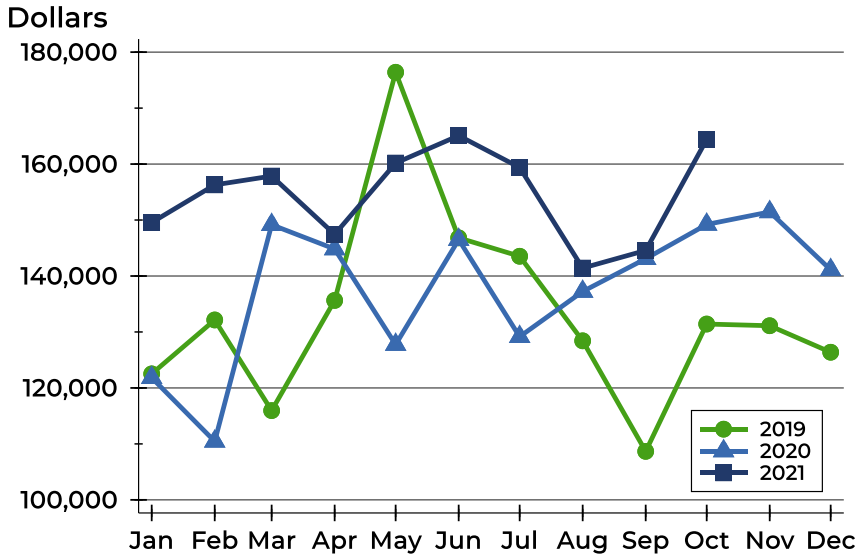
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	14.8%	37,950	37,450	71	43	90.3%	95.0%
\$50,000-\$99,999	3	11.1%	83,600	85,900	12	6	100.0%	100.0%
\$100,000-\$124,999	5	18.5%	115,540	115,300	45	26	91.4%	86.3%
\$125,000-\$149,999	3	11.1%	133,233	129,900	40	47	100.0%	100.0%
\$150,000-\$174,999	3	11.1%	156,667	153,000	19	25	100.0%	100.0%
\$175,000-\$199,999	3	11.1%	193,133	199,500	34	28	96.7%	97.3%
\$200,000-\$249,999	2	7.4%	222,250	222,250	50	50	94.7%	94.7%
\$250,000-\$299,999	1	3.7%	295,500	295,500	6	6	100.0%	100.0%
\$300,000-\$399,999	2	7.4%	395,000	395,000	8	8	100.0%	100.0%
\$400,000-\$499,999	1	3.7%	479,000	479,000	29	29	96.0%	96.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



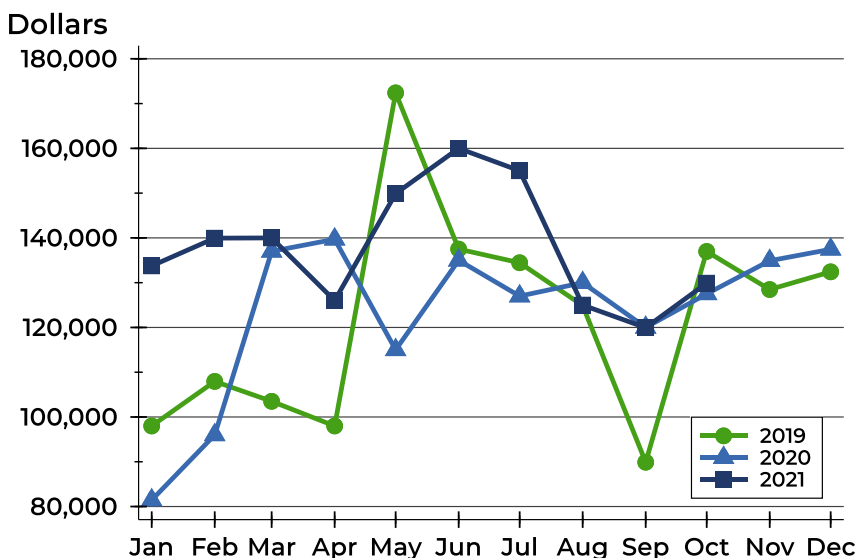
Dickinson County Pending Contracts Analysis

Average Price



Month	2019	2020	2021
January	122,516	121,831	149,555
February	132,146	110,456	156,285
March	115,953	149,163	157,860
April	135,638	144,823	147,443
May	176,404	127,751	160,184
June	146,821	146,497	165,081
July	143,532	129,154	159,388
August	128,422	137,233	141,420
September	108,671	143,086	144,565
October	131,419	149,210	164,385
November	131,116	151,455	
December	126,381	141,104	

Median Price

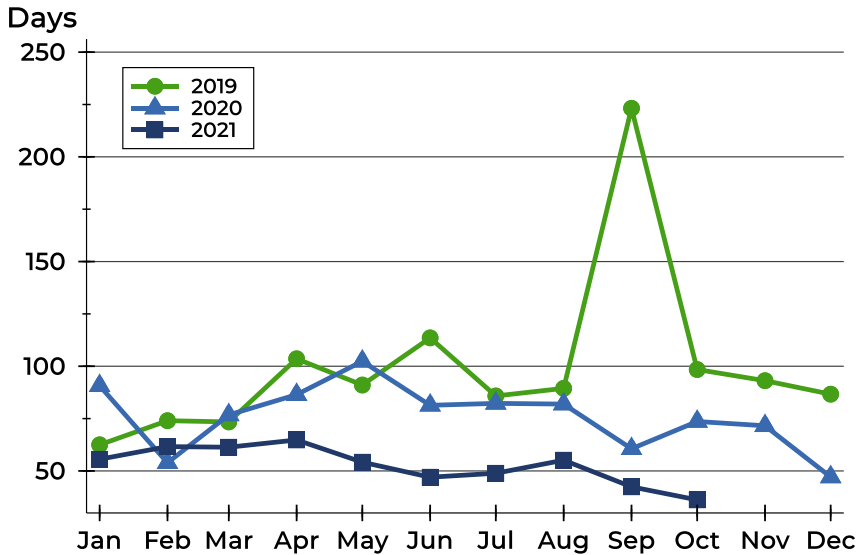


Month	2019	2020	2021
January	98,000	81,450	133,750
February	107,950	96,000	139,950
March	103,500	137,000	140,000
April	98,000	139,700	126,000
May	172,400	115,000	149,900
June	137,500	135,000	160,000
July	134,450	127,000	155,000
August	124,900	130,000	125,000
September	89,900	120,000	119,950
October	136,975	127,500	129,900
November	128,475	134,900	
December	132,425	137,450	



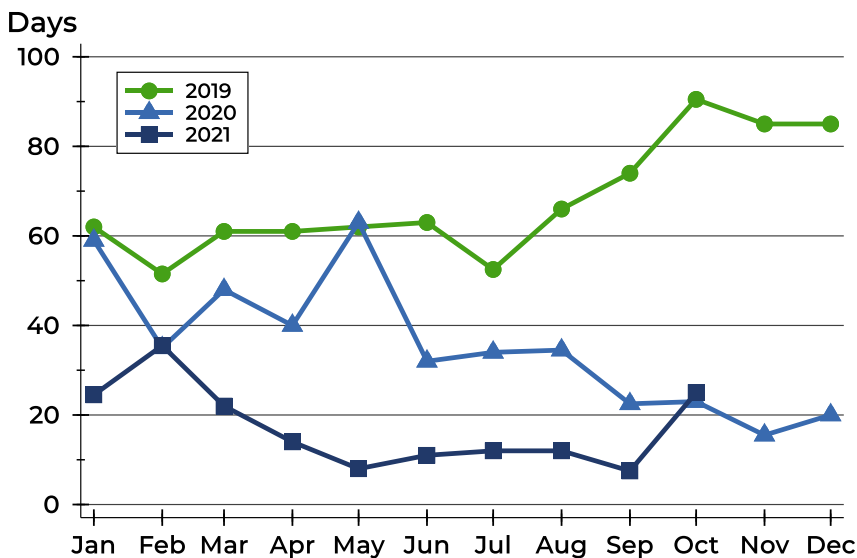
Dickinson County Pending Contracts Analysis

Average DOM



Month	2019	2020	2021
January	62	91	56
February	74	54	62
March	73	77	61
April	104	86	65
May	91	102	54
June	114	81	47
July	86	82	49
August	89	82	55
September	223	61	42
October	98	74	36
November	93	72	
December	87	47	

Median DOM



Month	2019	2020	2021
January	62	59	25
February	52	35	36
March	61	48	22
April	61	40	14
May	62	63	8
June	63	32	11
July	53	34	12
August	66	35	12
September	74	23	8
October	91	23	25
November	85	16	
December	85	20	