



## Dickinson County Housing Report



### Market Overview

#### Dickinson County Home Sales Fell in November

Total home sales in Dickinson County fell last month to 14 units, compared to 27 units in November 2020. Total sales volume was \$2.8 million, down from a year earlier.

The median sale price in November was \$148,500, up from \$120,000 a year earlier. Homes that sold in November were typically on the market for 12 days and sold for 97.8% of their list prices.

#### Dickinson County Active Listings Down at End of November

The total number of active listings in Dickinson County at the end of November was 52 units, down from 62 at the same point in 2020. This represents a 2.1 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$116,700.

During November, a total of 22 contracts were written down from 25 in November 2020. At the end of the month, there were 33 contracts still pending.

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## Dickinson County Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
<b>Home Sales</b> Change from prior year	<b>14</b> -48.1%	<b>27</b> 440.0%	<b>5</b> -73.7%	<b>266</b> 0.8%	<b>264</b> 61.0%	<b>164</b> 82.2%	
<b>Active Listings</b> Change from prior year	<b>52</b> -16.1%	<b>62</b> -32.6%	<b>92</b> 8.2%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Months' Supply</b> Change from prior year	<b>2.1</b> -19.2%	<b>2.6</b> -58.7%	<b>6.3</b> -43.8%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>New Listings</b> Change from prior year	<b>23</b> -8.0%	<b>25</b> -21.9%	<b>32</b> 52.4%	<b>307</b> -8.9%	<b>337</b> 17.8%	<b>286</b> 23.8%	
<b>Contracts Written</b> Change from prior year	<b>22</b> -12.0%	<b>25</b> 38.9%	<b>18</b> 20.0%	<b>274</b> -6.5%	<b>293</b> 67.4%	<b>175</b> 68.3%	
<b>Pending Contracts</b> Change from prior year	<b>33</b> -34.0%	<b>50</b> 78.6%	<b>28</b> 47.4%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Sales Volume (1,000s)</b> Change from prior year	<b>2,776</b> -30.0%	<b>3,966</b> 412.4%	<b>774</b> -54.7%	<b>38,607</b> 18.8%	<b>32,502</b> 60.1%	<b>20,296</b> 118.7%	
<b>Average</b>	<b>Sale Price</b> Change from prior year	<b>198,256</b> 35.0%	<b>146,874</b> -5.1%	<b>154,700</b> 72.1%	<b>145,138</b> 17.9%	<b>123,114</b> -0.5%	<b>123,754</b> 20.0%
	<b>List Price of Actives</b> Change from prior year	<b>160,473</b> 12.3%	<b>142,944</b> 10.4%	<b>129,443</b> 4.5%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>28</b> -66.7%	<b>84</b> 37.7%	<b>61</b> -6.2%	<b>45</b> -45.1%	<b>82</b> -24.1%	<b>108</b> 30.1%
	<b>Percent of List</b> Change from prior year	<b>96.6%</b> 2.9%	<b>93.9%</b> -1.3%	<b>95.1%</b> -4.4%	<b>96.3%</b> 3.7%	<b>92.9%</b> -1.5%	<b>94.3%</b> -2.5%
	<b>Percent of Original</b> Change from prior year	<b>94.2%</b> 6.7%	<b>88.3%</b> 5.9%	<b>83.4%</b> -13.8%	<b>94.3%</b> 5.0%	<b>89.8%</b> -0.2%	<b>90.0%</b> -4.8%
<b>Median</b>	<b>Sale Price</b> Change from prior year	<b>148,500</b> 23.8%	<b>120,000</b> -20.0%	<b>150,000</b> 139.6%	<b>125,750</b> 8.4%	<b>116,000</b> 5.7%	<b>109,750</b> 33.0%
	<b>List Price of Actives</b> Change from prior year	<b>116,700</b> -4.3%	<b>122,000</b> 6.3%	<b>114,750</b> 5.3%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>12</b> -60.0%	<b>30</b> -34.8%	<b>46</b> 4.5%	<b>14</b> -64.1%	<b>39</b> -26.4%	<b>53</b> -19.7%
	<b>Percent of List</b> Change from prior year	<b>97.8%</b> 1.9%	<b>96.0%</b> 2.2%	<b>93.9%</b> -4.9%	<b>98.2%</b> 1.8%	<b>96.5%</b> 0.2%	<b>96.3%</b> -1.9%
	<b>Percent of Original</b> Change from prior year	<b>97.4%</b> 2.0%	<b>95.5%</b> 3.2%	<b>92.5%</b> -5.0%	<b>96.9%</b> 2.3%	<b>94.7%</b> -0.2%	<b>94.9%</b> -1.6%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Dickinson County Closed Listings Analysis

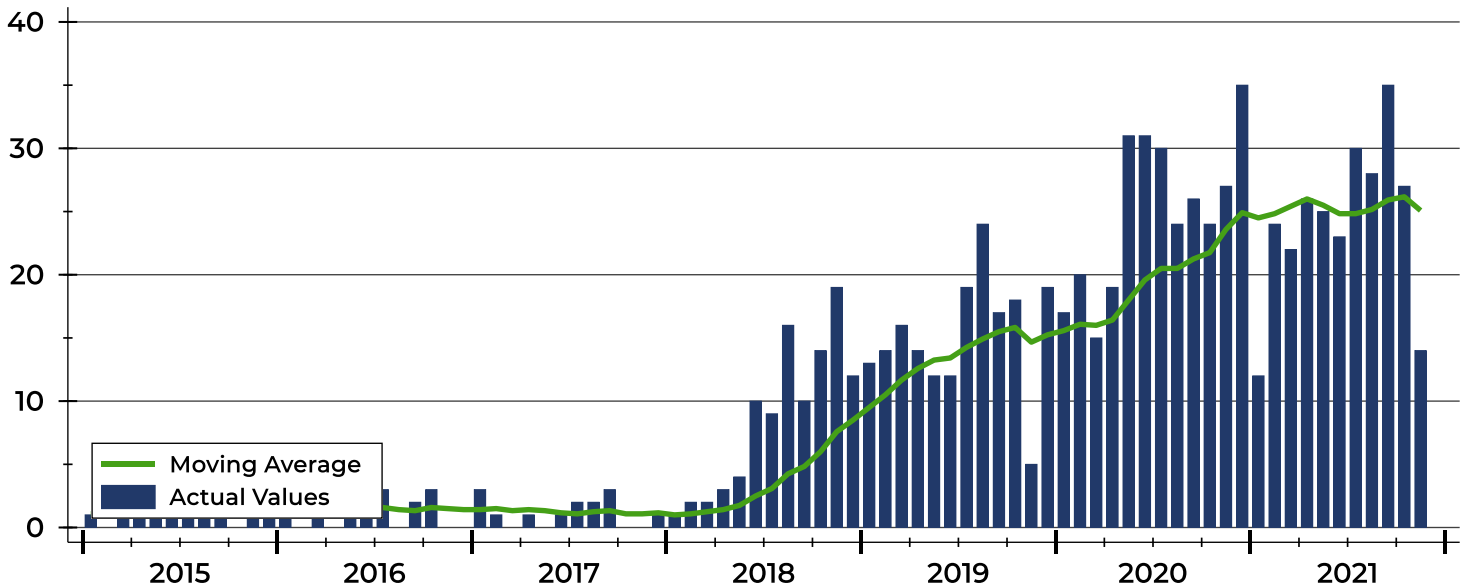
Summary Statistics for Closed Listings		2021	November 2020	Change	2021	Year-to-Date 2020	Change
Closed Listings		<b>14</b>	27	-48.1%	<b>266</b>	264	0.8%
Volume (1,000s)		<b>2,776</b>	3,966	-30.0%	<b>38,607</b>	32,502	18.8%
Months' Supply		<b>2.1</b>	2.6	-19.2%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>198,256</b>	146,874	35.0%	<b>145,138</b>	123,114	17.9%
	Days on Market	<b>28</b>	84	-66.7%	<b>45</b>	82	-45.1%
	Percent of List	<b>96.6%</b>	93.9%	2.9%	<b>96.3%</b>	92.9%	3.7%
	Percent of Original	<b>94.2%</b>	88.3%	6.7%	<b>94.3%</b>	89.8%	5.0%
Median	Sale Price	<b>148,500</b>	120,000	23.8%	<b>125,750</b>	116,000	8.4%
	Days on Market	<b>12</b>	30	-60.0%	<b>14</b>	39	-64.1%
	Percent of List	<b>97.8%</b>	96.0%	1.9%	<b>98.2%</b>	96.5%	1.8%
	Percent of Original	<b>97.4%</b>	95.5%	2.0%	<b>96.9%</b>	94.7%	2.3%

A total of 14 homes sold in Dickinson County in November, down from 27 units in November 2020. Total sales volume fell to \$2.8 million compared to \$4.0 million in the previous year.

The median sales price in November was \$148,500, up 23.8% compared to the prior year. Median days on market was 12 days, up from 6 days in October, but down from 30 in November 2020.

## History of Closed Listings

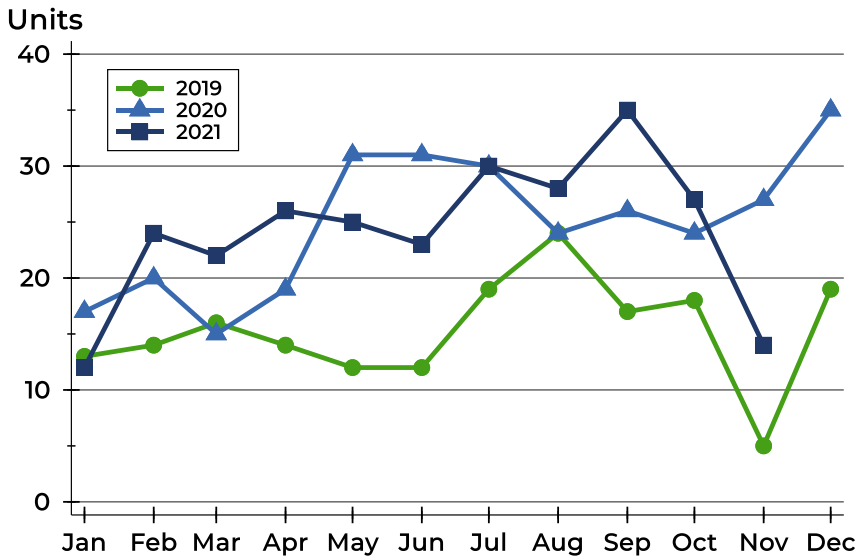
Units





## Dickinson County Closed Listings Analysis

### Closed Listings by Month



Month	2019	2020	2021
January	13	17	12
February	14	20	24
March	16	15	22
April	14	19	26
May	12	31	25
June	12	31	23
July	19	30	30
August	24	24	28
September	17	26	35
October	18	24	27
November	5	27	14
December	19	35	14

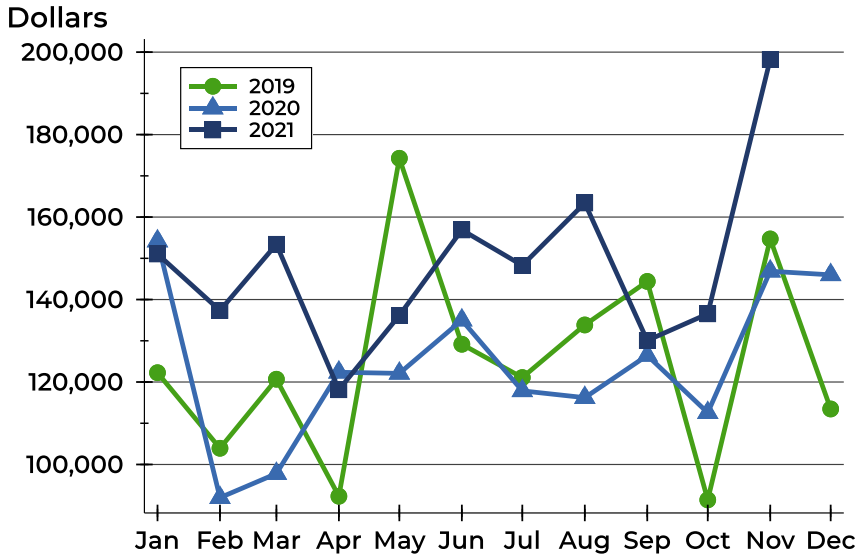
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	14.3%	2.1	87,200	87,200	3	3	99.1%	99.1%	99.1%	99.1%
\$100,000-\$124,999	2	14.3%	1.9	107,650	107,650	44	44	95.5%	95.5%	88.5%	88.5%
\$125,000-\$149,999	3	21.4%	2.9	135,667	132,500	31	25	97.7%	98.2%	97.7%	98.2%
\$150,000-\$174,999	1	7.1%	1.5	150,000	150,000	3	3	98.0%	98.0%	98.0%	98.0%
\$175,000-\$199,999	1	7.1%	1.6	175,000	175,000	54	54	87.7%	87.7%	81.4%	81.4%
\$200,000-\$249,999	2	14.3%	1.6	222,000	222,000	50	50	99.7%	99.7%	94.5%	94.5%
\$250,000-\$299,999	0	0.0%	3.2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	2	14.3%	0.0	372,500	372,500	8	8	94.3%	94.3%	94.3%	94.3%
\$400,000-\$499,999	1	7.1%	0.0	464,888	464,888	29	29	97.1%	97.1%	93.2%	93.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



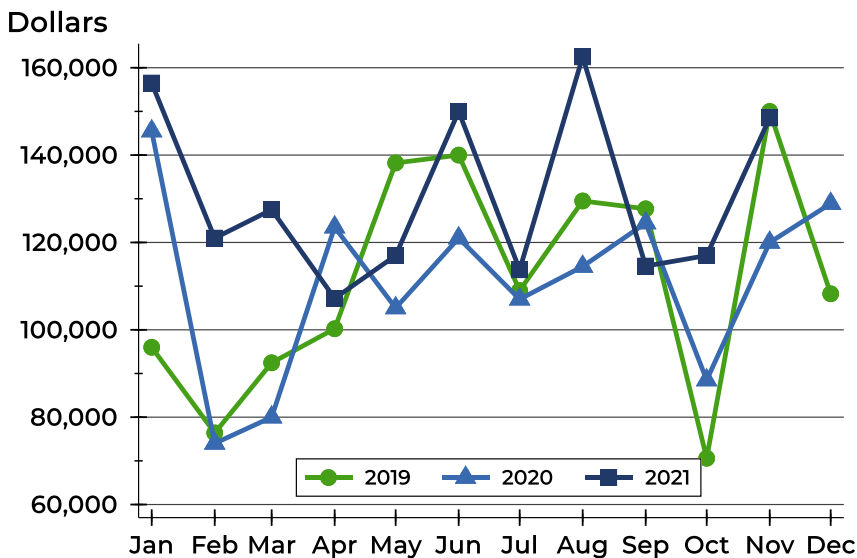
## Dickinson County Closed Listings Analysis

### Average Price



Month	2019	2020	2021
January	122,262	154,176	<b>151,054</b>
February	103,943	91,958	<b>137,346</b>
March	120,681	97,793	<b>153,409</b>
April	92,307	122,368	<b>118,131</b>
May	174,263	122,100	<b>136,158</b>
June	129,167	135,006	<b>156,887</b>
July	121,084	117,863	<b>148,288</b>
August	133,842	116,212	<b>163,428</b>
September	144,400	126,450	<b>130,069</b>
October	91,422	112,558	<b>136,537</b>
November	154,700	146,874	<b>198,256</b>
December	113,471	145,996	

### Median Price

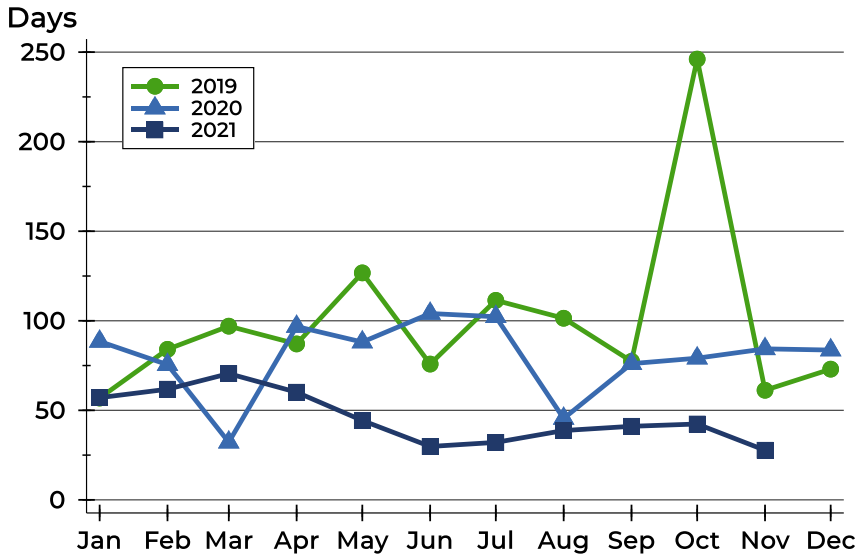


Month	2019	2020	2021
January	96,000	145,500	<b>156,500</b>
February	76,400	74,000	<b>121,000</b>
March	92,450	80,000	<b>127,500</b>
April	100,250	123,500	<b>107,200</b>
May	138,200	105,000	<b>117,000</b>
June	140,000	121,000	<b>150,000</b>
July	109,000	107,000	<b>113,750</b>
August	129,500	114,500	<b>162,500</b>
September	127,700	124,450	<b>114,600</b>
October	70,600	88,500	<b>117,000</b>
November	150,000	120,000	<b>148,500</b>
December	108,250	128,900	



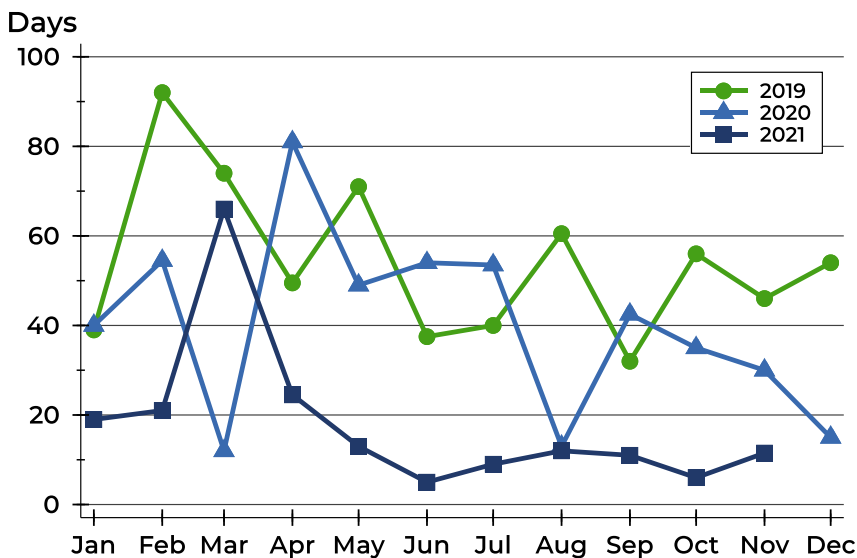
## Dickinson County Closed Listings Analysis

### Average DOM



Month	2019	2020	2021
January	57	88	<b>57</b>
February	84	76	<b>62</b>
March	97	32	<b>71</b>
April	87	97	<b>60</b>
May	127	88	<b>44</b>
June	76	104	<b>30</b>
July	111	102	<b>32</b>
August	101	45	<b>39</b>
September	77	76	<b>41</b>
October	246	79	<b>42</b>
November	61	84	<b>28</b>
December	73	84	

### Median DOM



Month	2019	2020	2021
January	39	40	<b>19</b>
February	92	55	<b>21</b>
March	74	12	<b>66</b>
April	50	81	<b>25</b>
May	71	49	<b>13</b>
June	38	54	<b>5</b>
July	40	54	<b>9</b>
August	61	13	<b>12</b>
September	32	43	<b>11</b>
October	56	35	<b>6</b>
November	46	30	<b>12</b>
December	54	15	



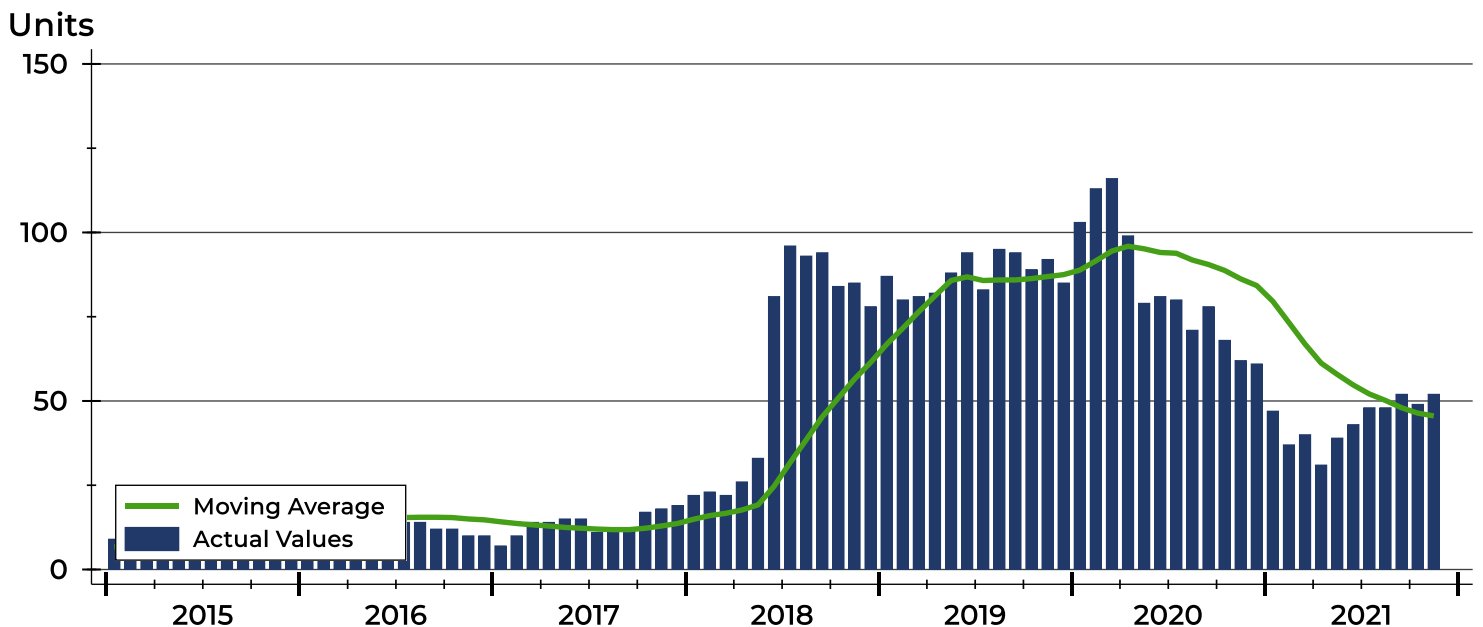
## Dickinson County Active Listings Analysis

Summary Statistics for Active Listings		2021	End of November 2020	Change
Active Listings		<b>52</b>	62	-16.1%
Volume (1,000s)		<b>8,345</b>	8,863	-5.8%
Months' Supply		<b>2.1</b>	2.6	-19.2%
Average	List Price	<b>160,473</b>	142,944	12.3%
	Days on Market	<b>92</b>	93	-1.1%
	Percent of Original	<b>95.6%</b>	97.1%	-1.5%
Median	List Price	<b>116,700</b>	122,000	-4.3%
	Days on Market	<b>64</b>	73	-12.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 52 homes were available for sale in Dickinson County at the end of November. This represents a 2.1 months' supply of active listings.

The median list price of homes on the market at the end of November was \$116,700, down 4.3% from 2020. The typical time on market for active listings was 64 days, down from 73 days a year earlier.

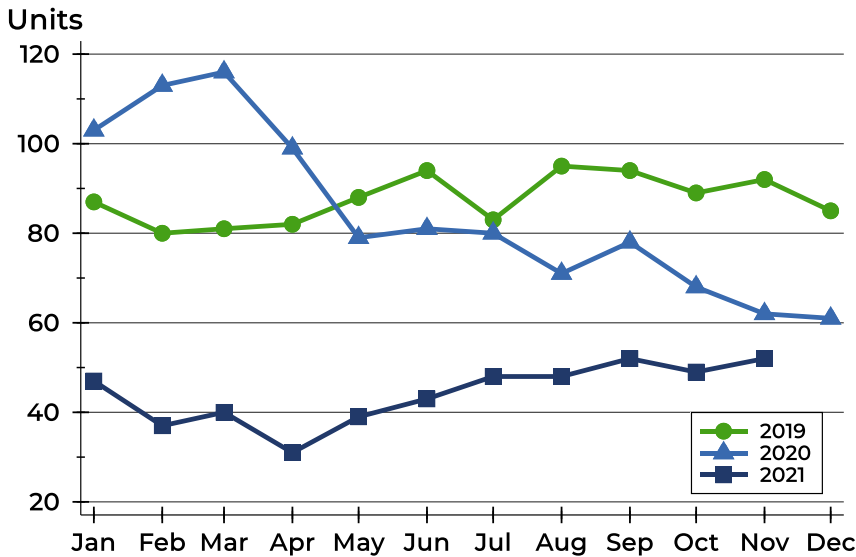
## History of Active Listings





## Dickinson County Active Listings Analysis

### Active Listings by Month



Month	2019	2020	2021
January	87	103	47
February	80	113	37
March	81	116	40
April	82	99	31
May	88	79	39
June	94	81	43
July	83	80	48
August	95	71	48
September	94	78	52
October	89	68	49
November	92	62	52
December	85	61	

### Active Listings by Price Range

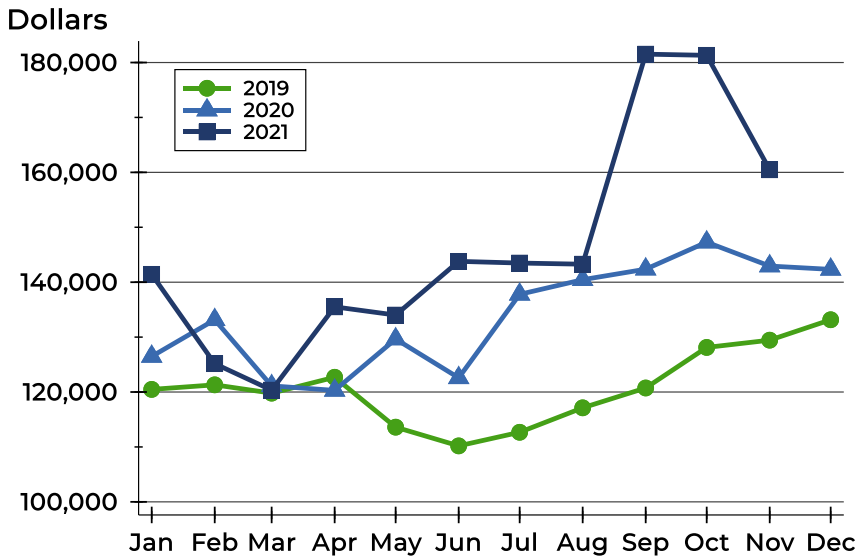
Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	1.9%	N/A	22,000	22,000	16	16	100.0%	100.0%
\$25,000-\$49,999	7	13.5%	N/A	40,586	37,000	57	42	95.2%	100.0%
\$50,000-\$99,999	13	25.0%	2.1	71,885	65,000	103	44	94.6%	100.0%
\$100,000-\$124,999	6	11.5%	1.9	112,567	112,000	116	114	94.4%	95.4%
\$125,000-\$149,999	8	15.4%	2.9	133,075	129,950	75	73	97.2%	99.6%
\$150,000-\$174,999	4	7.7%	1.5	161,175	160,400	88	91	92.7%	94.2%
\$175,000-\$199,999	3	5.8%	1.6	186,833	185,000	113	40	92.8%	97.8%
\$200,000-\$249,999	5	9.6%	1.6	216,980	215,000	85	75	96.3%	100.0%
\$250,000-\$299,999	4	7.7%	3.2	268,475	269,450	139	41	100.2%	97.5%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	1.9%	N/A	2,000,000	2,000,000	63	63	100.0%	100.0%





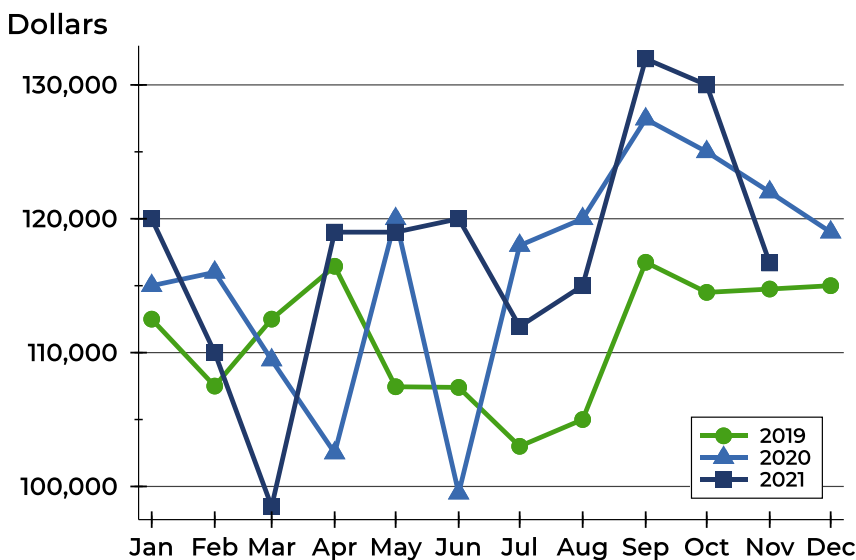
## Dickinson County Active Listings Analysis

### Average Price



Month	2019	2020	2021
<b>January</b>	120,480	126,481	<b>141,438</b>
<b>February</b>	121,312	133,156	<b>125,165</b>
<b>March</b>	119,801	121,123	<b>120,346</b>
<b>April</b>	122,691	120,300	<b>135,515</b>
<b>May</b>	113,603	129,652	<b>134,018</b>
<b>June</b>	110,197	122,585	<b>143,798</b>
<b>July</b>	112,675	137,792	<b>143,488</b>
<b>August</b>	117,124	140,458	<b>143,283</b>
<b>September</b>	120,738	142,373	<b>181,525</b>
<b>October</b>	128,123	147,293	<b>181,312</b>
<b>November</b>	129,443	142,944	<b>160,473</b>
<b>December</b>	133,160	142,334	

### Median Price

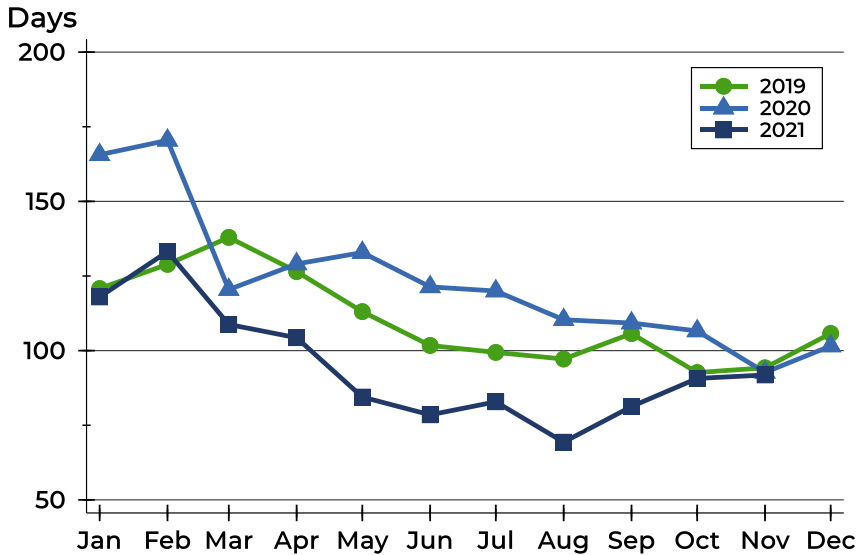


Month	2019	2020	2021
<b>January</b>	112,500	115,000	<b>120,000</b>
<b>February</b>	107,500	116,000	<b>110,000</b>
<b>March</b>	112,500	109,450	<b>98,500</b>
<b>April</b>	116,450	102,500	<b>119,000</b>
<b>May</b>	107,450	120,000	<b>119,000</b>
<b>June</b>	107,400	99,500	<b>120,000</b>
<b>July</b>	103,000	118,000	<b>111,950</b>
<b>August</b>	105,000	120,000	<b>115,000</b>
<b>September</b>	116,750	127,450	<b>131,950</b>
<b>October</b>	114,500	125,000	<b>130,000</b>
<b>November</b>	114,750	122,000	<b>116,700</b>
<b>December</b>	115,000	119,000	



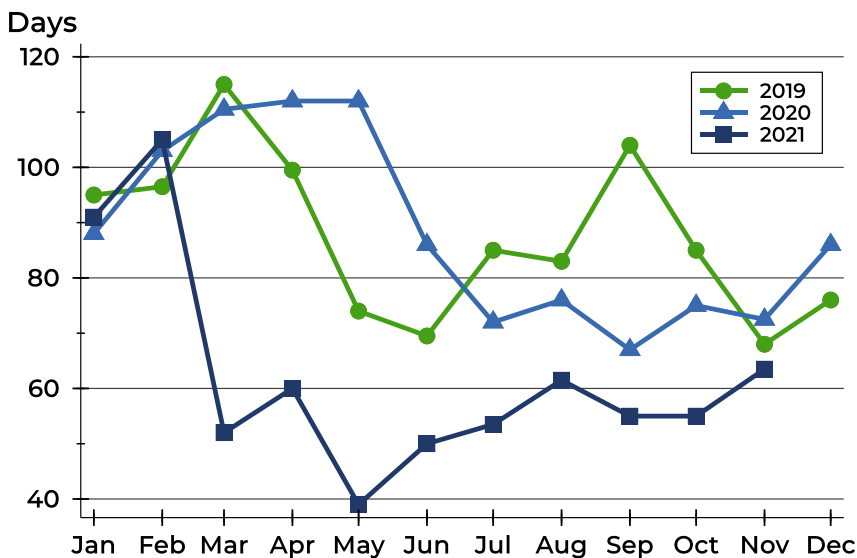
## Dickinson County Active Listings Analysis

### Average DOM



Month	2019	2020	2021
January	121	166	<b>118</b>
February	129	170	<b>133</b>
March	138	120	<b>109</b>
April	126	129	<b>104</b>
May	113	133	<b>84</b>
June	102	121	<b>78</b>
July	99	120	<b>83</b>
August	97	110	<b>69</b>
September	106	109	<b>81</b>
October	93	107	<b>91</b>
November	94	93	<b>92</b>
December	106	102	

### Median DOM

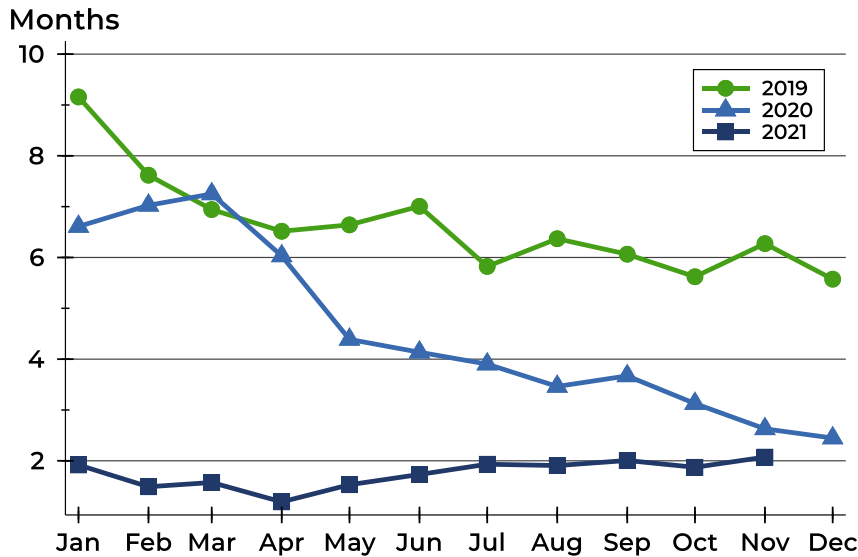


Month	2019	2020	2021
January	95	88	<b>91</b>
February	97	103	<b>105</b>
March	115	111	<b>52</b>
April	100	112	<b>60</b>
May	74	112	<b>39</b>
June	70	86	<b>50</b>
July	85	72	<b>54</b>
August	83	76	<b>62</b>
September	104	67	<b>55</b>
October	85	75	<b>55</b>
November	68	73	<b>64</b>
December	76	86	



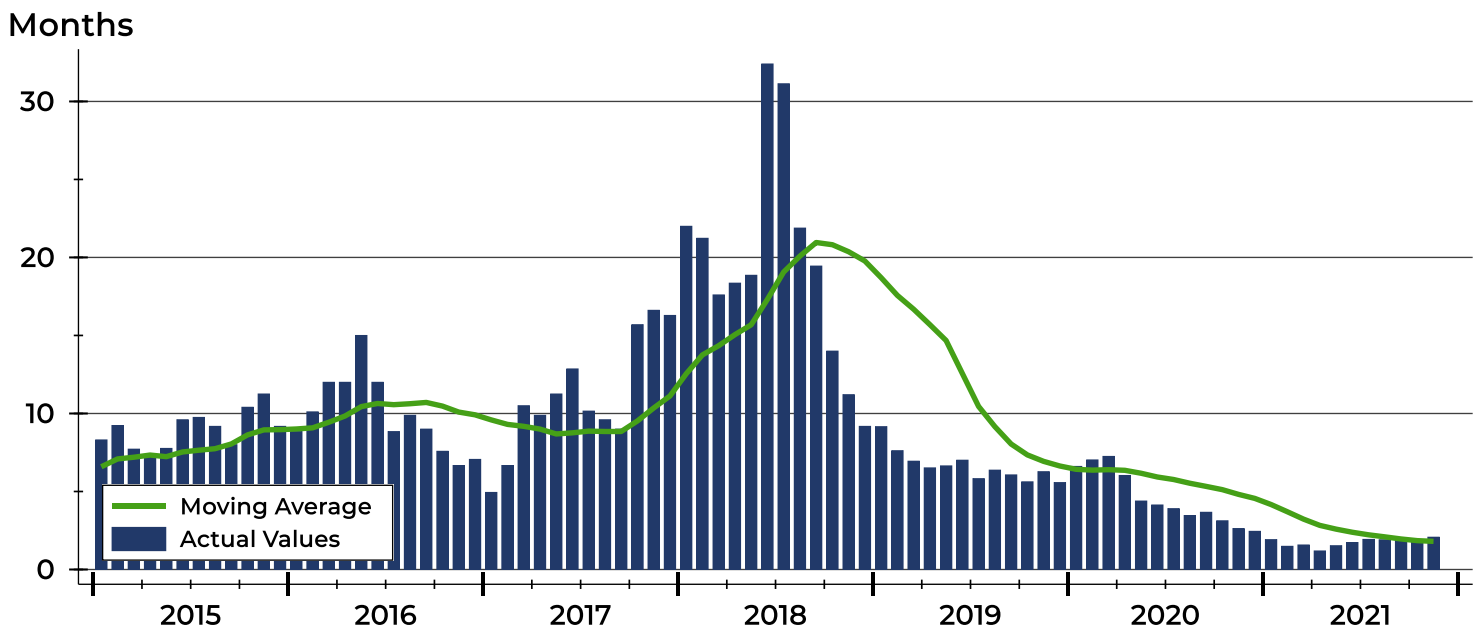
## Dickinson County Months' Supply Analysis

### Months' Supply by Month



Month	2019	2020	2021
January	9.2	6.6	1.9
February	7.6	7.0	1.5
March	6.9	7.3	1.6
April	6.5	6.0	1.2
May	6.6	4.4	1.5
June	7.0	4.1	1.7
July	5.8	3.9	1.9
August	6.4	3.5	1.9
September	6.1	3.7	2.0
October	5.6	3.1	1.9
November	6.3	2.6	2.1
December	5.6	2.4	

### History of Month's Supply





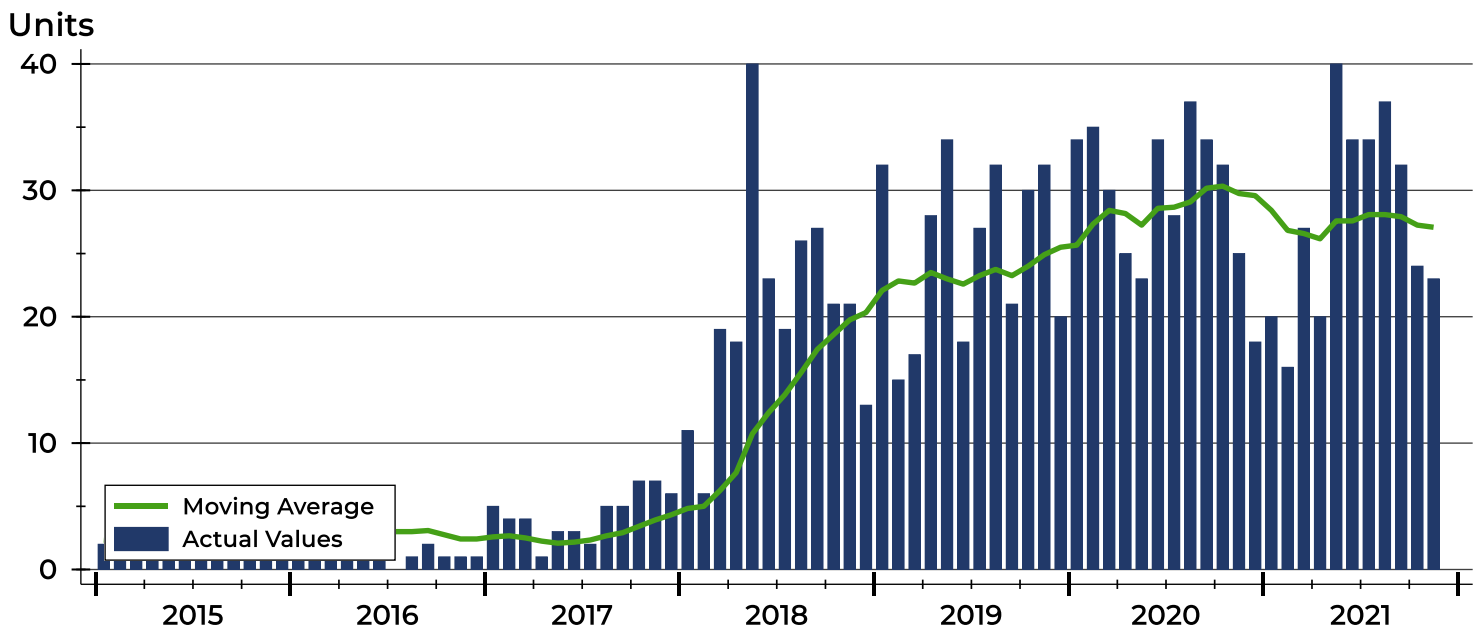
## Dickinson County New Listings Analysis

Summary Statistics for New Listings		2021	November 2020	Change
Current Month	New Listings	<b>23</b>	25	-8.0%
	Volume (1,000s)	<b>2,952</b>	3,019	-2.2%
	Average List Price	<b>128,365</b>	120,769	6.3%
	Median List Price	<b>129,900</b>	93,000	39.7%
Year-to-Date	New Listings	<b>307</b>	337	-8.9%
	Volume (1,000s)	<b>46,941</b>	43,482	8.0%
	Average List Price	<b>152,902</b>	129,027	18.5%
	Median List Price	<b>129,900</b>	115,000	13.0%

A total of 23 new listings were added in Dickinson County during November, down 8.0% from the same month in 2020. Year-to-date Dickinson County has seen 307 new listings.

The median list price of these homes was \$129,900 up from \$93,000 in 2020.

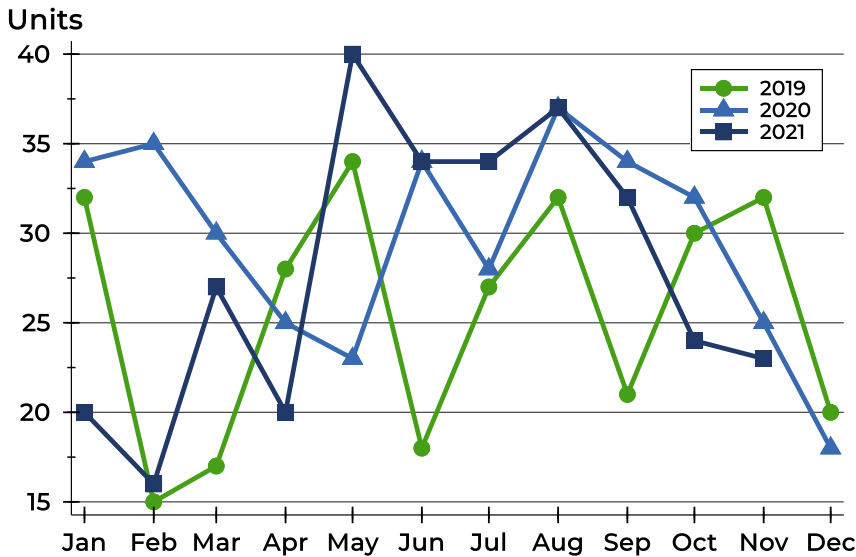
## History of New Listings





## Dickinson County New Listings Analysis

### New Listings by Month



Month	2019	2020	2021
January	32	34	20
February	15	35	16
March	17	30	27
April	28	25	20
May	34	23	40
June	18	34	34
July	27	28	34
August	32	37	37
September	21	34	32
October	30	32	24
November	32	25	23
December	20	18	20

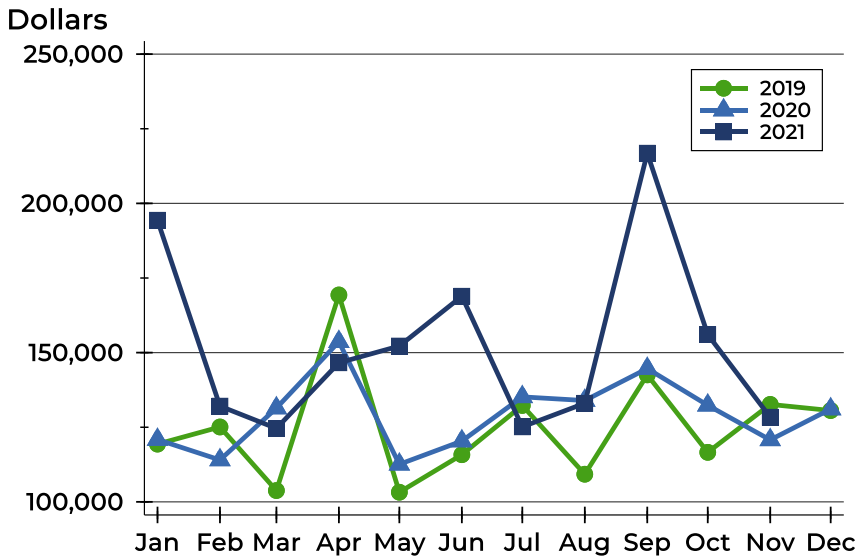
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	4.3%	22,000	22,000	18	18	100.0%	100.0%
\$25,000-\$49,999	3	13.0%	44,600	44,900	13	15	100.0%	100.0%
\$50,000-\$99,999	5	21.7%	72,060	65,000	26	34	99.1%	100.0%
\$100,000-\$124,999	2	8.7%	108,500	108,500	19	19	100.0%	100.0%
\$125,000-\$149,999	4	17.4%	133,675	129,900	24	25	99.8%	100.0%
\$150,000-\$174,999	2	8.7%	157,400	157,400	12	12	100.0%	100.0%
\$175,000-\$199,999	1	4.3%	180,000	180,000	26	26	100.0%	100.0%
\$200,000-\$249,999	3	13.0%	214,967	215,000	23	29	101.9%	100.0%
\$250,000-\$299,999	2	8.7%	272,450	272,450	11	11	97.5%	97.5%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



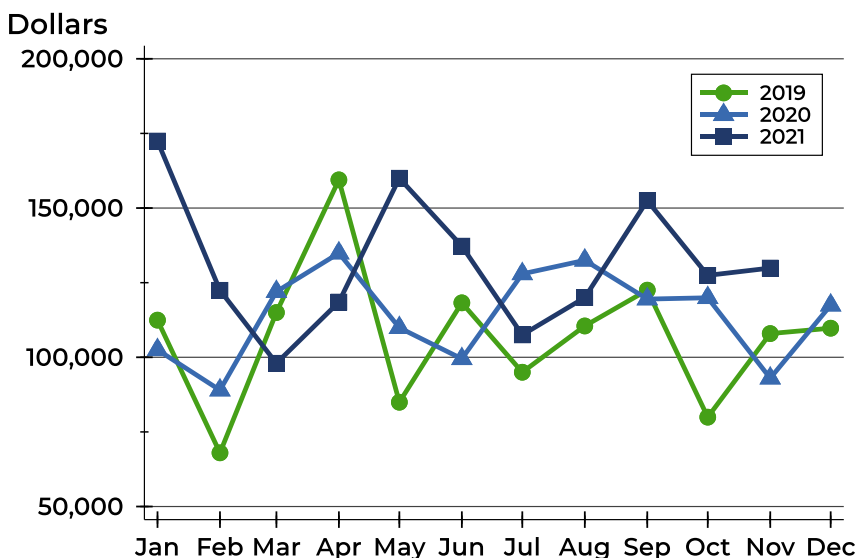
## Dickinson County New Listings Analysis

### Average Price



Month	2019	2020	2021
<b>January</b>	119,359	120,876	<b>194,360</b>
<b>February</b>	125,092	114,043	<b>132,088</b>
<b>March</b>	103,800	131,423	<b>124,611</b>
<b>April</b>	169,314	153,652	<b>146,600</b>
<b>May</b>	103,232	112,587	<b>152,215</b>
<b>June</b>	115,808	120,369	<b>168,900</b>
<b>July</b>	132,309	135,179	<b>125,135</b>
<b>August</b>	109,271	133,954	<b>133,035</b>
<b>September</b>	142,561	144,666	<b>216,822</b>
<b>October</b>	116,600	132,366	<b>156,046</b>
<b>November</b>	132,656	120,769	<b>128,365</b>
<b>December</b>	130,606	131,094	

### Median Price



Month	2019	2020	2021
<b>January</b>	112,450	102,500	<b>172,450</b>
<b>February</b>	68,000	89,000	<b>122,450</b>
<b>March</b>	115,000	122,000	<b>98,000</b>
<b>April</b>	159,450	134,900	<b>118,500</b>
<b>May</b>	84,950	109,900	<b>160,000</b>
<b>June</b>	118,250	99,500	<b>137,250</b>
<b>July</b>	95,000	127,950	<b>107,500</b>
<b>August</b>	110,500	132,500	<b>120,000</b>
<b>September</b>	122,500	119,500	<b>152,500</b>
<b>October</b>	79,950	119,950	<b>127,450</b>
<b>November</b>	107,950	93,000	<b>129,900</b>
<b>December</b>	109,750	117,450	



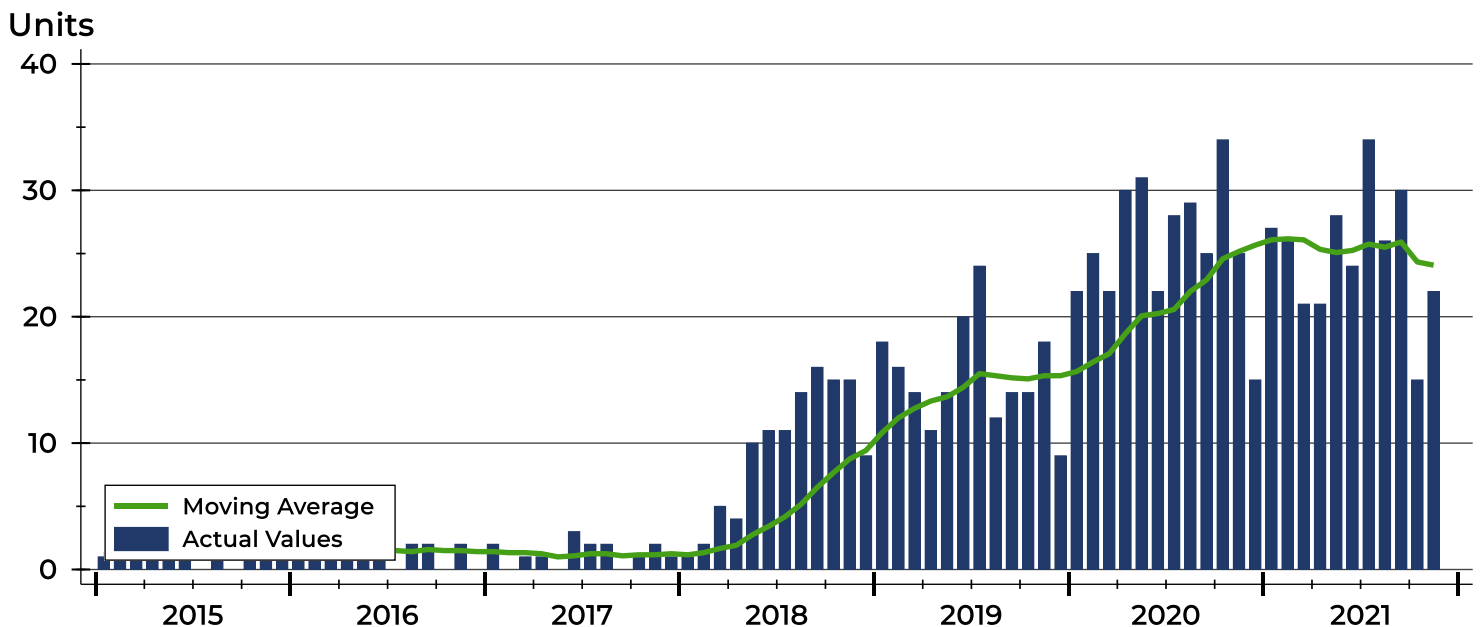
## Dickinson County Contracts Written Analysis

Summary Statistics for Contracts Written		November			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Contracts Written		<b>22</b>	25	-12.0%	<b>274</b>	293	-6.5%
Volume (1,000s)		<b>3,934</b>	3,235	21.6%	<b>41,157</b>	37,872	8.7%
Average	Sale Price	<b>178,800</b>	129,416	38.2%	<b>150,207</b>	129,257	16.2%
	Days on Market	<b>58</b>	85	-31.8%	<b>46</b>	81	-43.2%
	Percent of Original	<b>97.3%</b>	96.1%	1.2%	<b>94.3%</b>	90.6%	4.1%
Median	Sale Price	<b>148,450</b>	124,000	19.7%	<b>129,900</b>	120,000	8.3%
	Days on Market	<b>28</b>	35	-20.0%	<b>15</b>	36	-58.3%
	Percent of Original	<b>100.0%</b>	98.8%	1.2%	<b>97.3%</b>	95.2%	2.2%

A total of 22 contracts for sale were written in Dickinson County during the month of November, down from 25 in 2020. The median list price of these homes was \$148,450, up from \$124,000 the prior year.

Half of the homes that went under contract in November were on the market less than 28 days, compared to 35 days in November 2020.

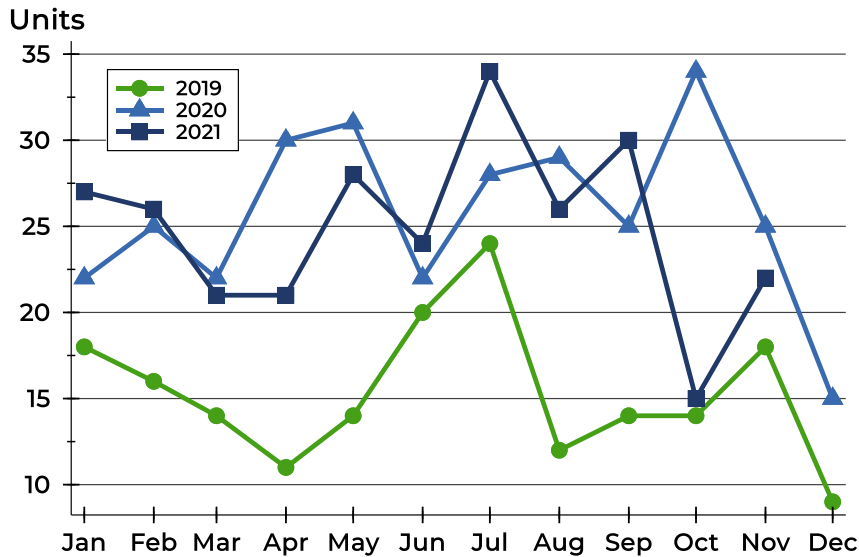
## History of Contracts Written





## Dickinson County Contracts Written Analysis

### Contracts Written by Month



Month	2019	2020	2021
January	18	22	27
February	16	25	26
March	14	22	21
April	11	30	21
May	14	31	28
June	20	22	24
July	24	28	34
August	12	29	26
September	14	25	30
October	14	34	15
November	18	25	22
December	9	15	15

### Contracts Written by Price Range

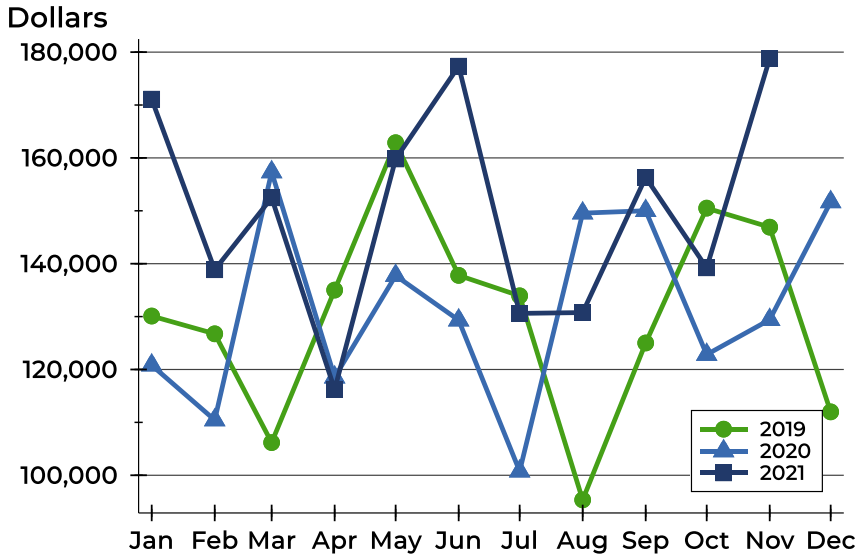
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.5%	39,900	39,900	8	8	100.0%	100.0%
\$50,000-\$99,999	3	13.6%	89,333	95,000	117	97	100.0%	100.0%
\$100,000-\$124,999	3	13.6%	111,833	108,000	58	29	95.4%	100.0%
\$125,000-\$149,999	4	18.2%	136,500	137,000	22	14	100.0%	100.0%
\$150,000-\$174,999	2	9.1%	159,950	159,950	7	7	100.0%	100.0%
\$175,000-\$199,999	1	4.5%	189,900	189,900	52	52	100.0%	100.0%
\$200,000-\$249,999	3	13.6%	241,567	244,900	61	46	98.8%	100.0%
\$250,000-\$299,999	3	13.6%	269,933	260,000	109	116	88.5%	88.0%
\$300,000-\$399,999	2	9.1%	349,950	349,950	37	37	96.1%	96.1%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





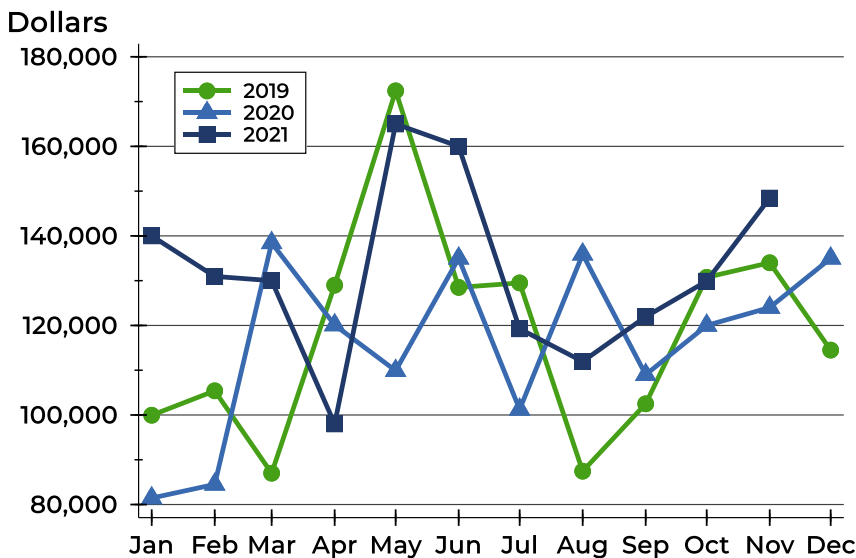
## Dickinson County Contracts Written Analysis

### Average Price



Month	2019	2020	2021
January	130,106	120,810	<b>171,111</b>
February	126,750	110,444	<b>138,862</b>
March	106,186	157,336	<b>152,467</b>
April	135,018	118,538	<b>116,238</b>
May	162,879	137,748	<b>159,808</b>
June	137,799	129,326	<b>177,346</b>
July	133,929	100,771	<b>130,606</b>
August	95,350	149,562	<b>130,765</b>
September	125,014	150,014	<b>156,333</b>
October	150,507	122,822	<b>139,227</b>
November	146,911	129,416	<b>178,800</b>
December	111,989	151,680	-

### Median Price

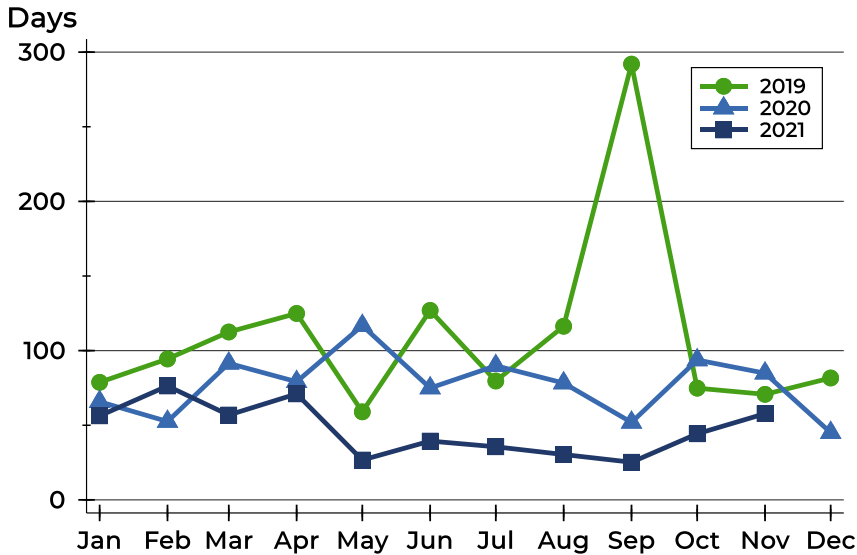


Month	2019	2020	2021
January	99,950	81,450	<b>140,000</b>
February	105,400	84,500	<b>130,950</b>
March	87,000	138,450	<b>130,000</b>
April	129,000	120,100	<b>98,000</b>
May	172,400	109,900	<b>165,000</b>
June	128,500	135,000	<b>160,000</b>
July	129,500	101,250	<b>119,250</b>
August	87,450	135,900	<b>111,950</b>
September	102,500	109,000	<b>121,950</b>
October	130,750	120,000	<b>129,900</b>
November	134,000	124,000	<b>148,450</b>
December	114,500	135,000	-



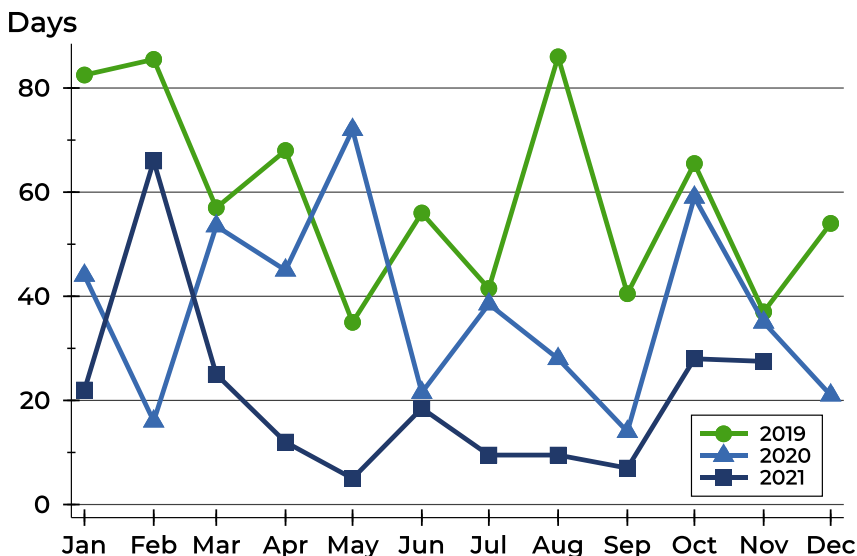
## Dickinson County Contracts Written Analysis

### Average DOM



Month	2019	2020	2021
January	79	66	<b>56</b>
February	94	53	<b>76</b>
March	113	92	<b>57</b>
April	125	79	<b>71</b>
May	59	117	<b>27</b>
June	127	75	<b>39</b>
July	80	90	<b>36</b>
August	116	78	<b>30</b>
September	292	52	<b>25</b>
October	75	94	<b>44</b>
November	71	85	<b>58</b>
December	82	45	

### Median DOM



Month	2019	2020	2021
January	83	44	<b>22</b>
February	86	16	<b>66</b>
March	57	54	<b>25</b>
April	68	45	<b>12</b>
May	35	72	<b>5</b>
June	56	22	<b>19</b>
July	42	39	<b>10</b>
August	86	28	<b>10</b>
September	41	14	<b>7</b>
October	66	59	<b>28</b>
November	37	35	<b>28</b>
December	54	21	



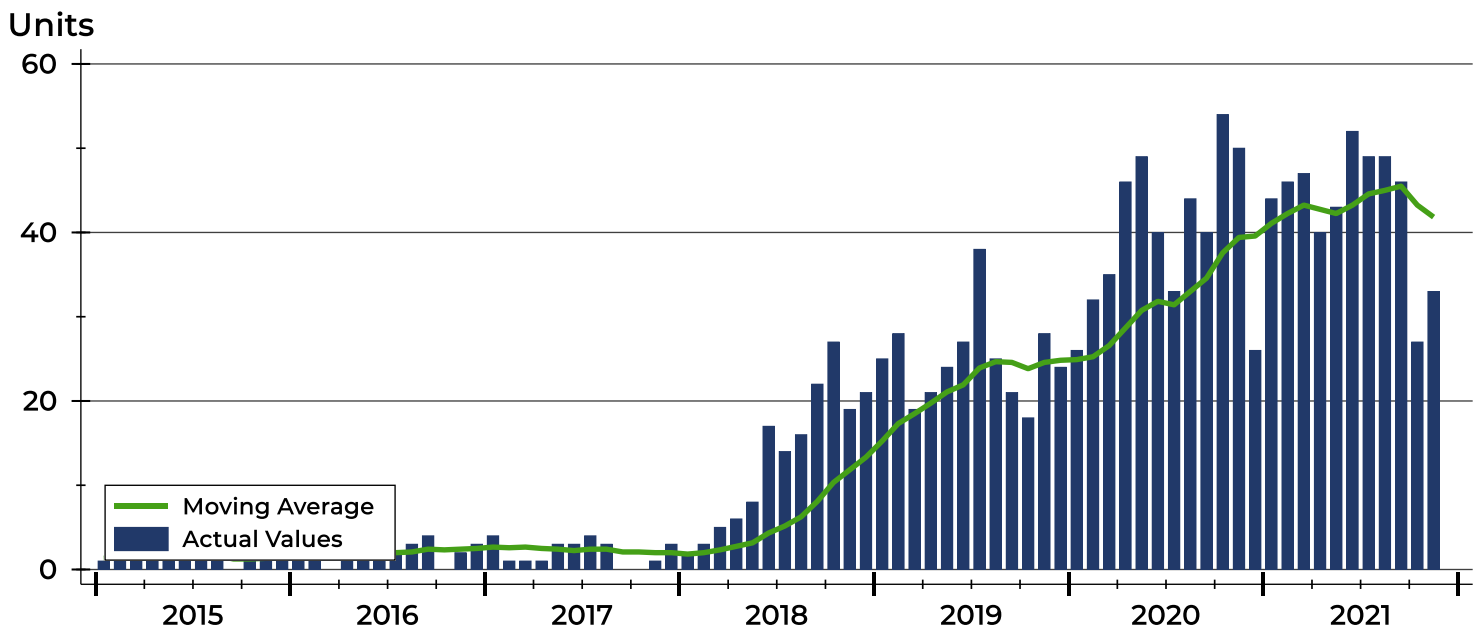
## Dickinson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2021	2020	Change
Pending Contracts		<b>33</b>	50	-34.0%
Volume (1,000s)		<b>5,256</b>	7,573	-30.6%
Average	List Price	<b>159,261</b>	151,455	5.2%
	Days on Market	<b>52</b>	72	-27.8%
	Percent of Original	<b>96.6%</b>	98.0%	-1.4%
Median	List Price	<b>140,000</b>	134,900	3.8%
	Days on Market	<b>26</b>	16	62.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 33 listings in Dickinson County had contracts pending at the end of November, down from 50 contracts pending at the end of November 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

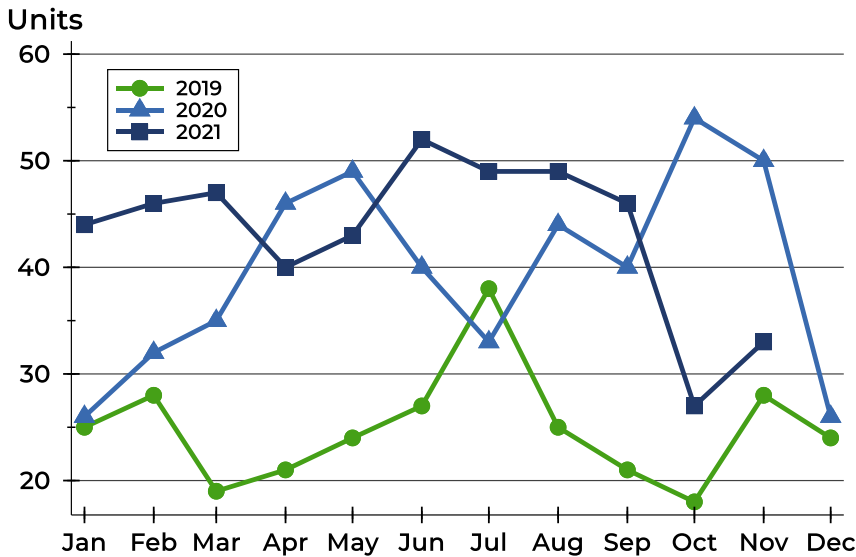
## History of Pending Contracts





## Dickinson County Pending Contracts Analysis

### Pending Contracts by Month



Month	2019	2020	2021
January	25	26	<b>44</b>
February	28	32	<b>46</b>
March	19	35	<b>47</b>
April	21	46	<b>40</b>
May	24	49	<b>43</b>
June	27	40	<b>52</b>
July	38	33	<b>49</b>
August	25	44	<b>49</b>
September	21	40	<b>46</b>
October	18	54	<b>27</b>
November	28	50	<b>33</b>
December	24	26	

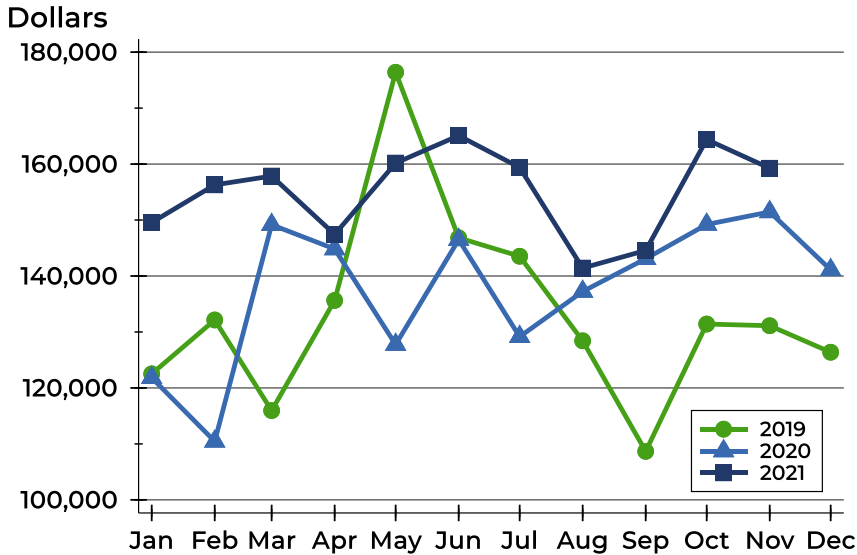
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	15.2%	38,340	39,900	59	15	92.2%	100.0%
\$50,000-\$99,999	4	12.1%	85,750	85,000	95	63	100.0%	100.0%
\$100,000-\$124,999	4	12.1%	115,100	114,000	50	28	93.1%	93.2%
\$125,000-\$149,999	5	15.2%	135,180	134,000	20	13	100.0%	100.0%
\$150,000-\$174,999	3	9.1%	161,633	165,000	14	11	100.0%	100.0%
\$175,000-\$199,999	3	9.1%	189,933	189,900	34	28	99.1%	100.0%
\$200,000-\$249,999	3	9.1%	241,567	244,900	61	46	98.8%	100.0%
\$250,000-\$299,999	4	12.1%	276,325	274,950	84	61	92.1%	95.3%
\$300,000-\$399,999	2	6.1%	349,950	349,950	37	37	96.1%	96.1%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



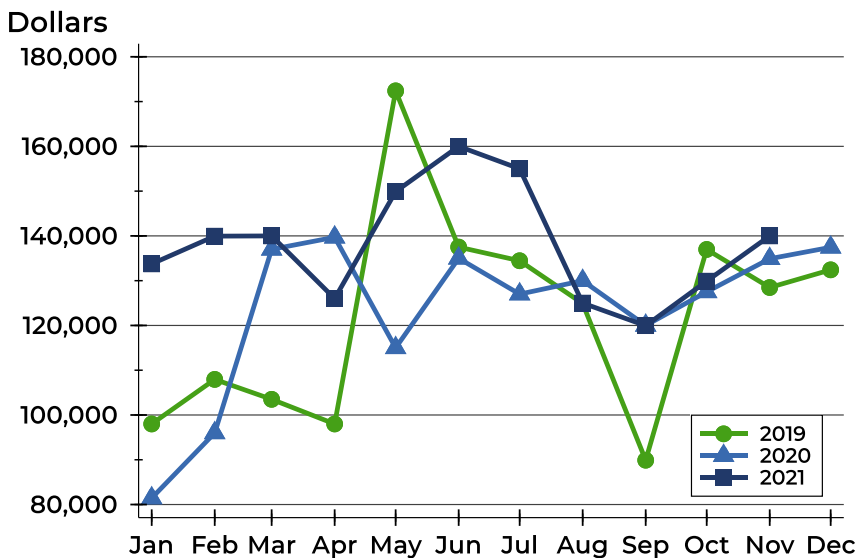
## Dickinson County Pending Contracts Analysis

### Average Price



Month	2019	2020	2021
January	122,516	121,831	<b>149,555</b>
February	132,146	110,456	<b>156,285</b>
March	115,953	149,163	<b>157,860</b>
April	135,638	144,823	<b>147,443</b>
May	176,404	127,751	<b>160,184</b>
June	146,821	146,497	<b>165,081</b>
July	143,532	129,154	<b>159,388</b>
August	128,422	137,233	<b>141,420</b>
September	108,671	143,086	<b>144,565</b>
October	131,419	149,210	<b>164,385</b>
November	131,116	151,455	<b>159,261</b>
December	126,381	141,104	

### Median Price

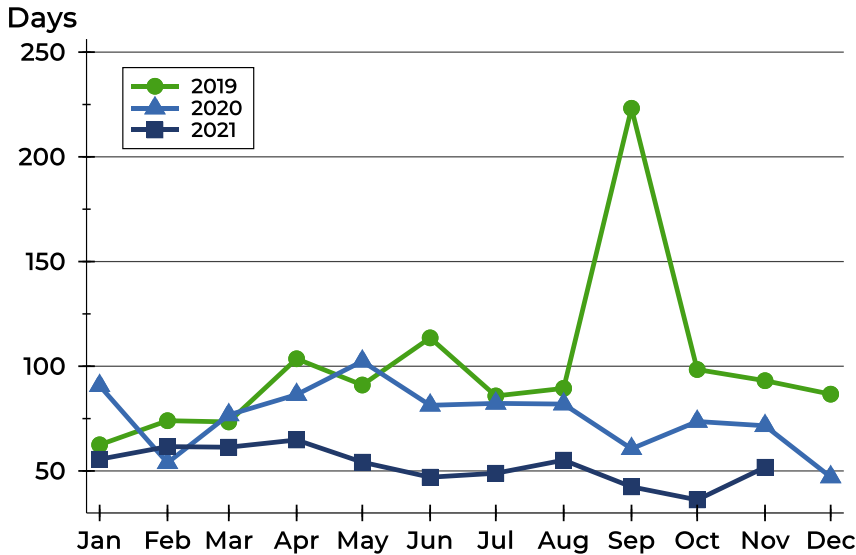


Month	2019	2020	2021
January	98,000	81,450	<b>133,750</b>
February	107,950	96,000	<b>139,950</b>
March	103,500	137,000	<b>140,000</b>
April	98,000	139,700	<b>126,000</b>
May	172,400	115,000	<b>149,900</b>
June	137,500	135,000	<b>160,000</b>
July	134,450	127,000	<b>155,000</b>
August	124,900	130,000	<b>125,000</b>
September	89,900	120,000	<b>119,950</b>
October	136,975	127,500	<b>129,900</b>
November	128,475	134,900	<b>140,000</b>
December	132,425	137,450	



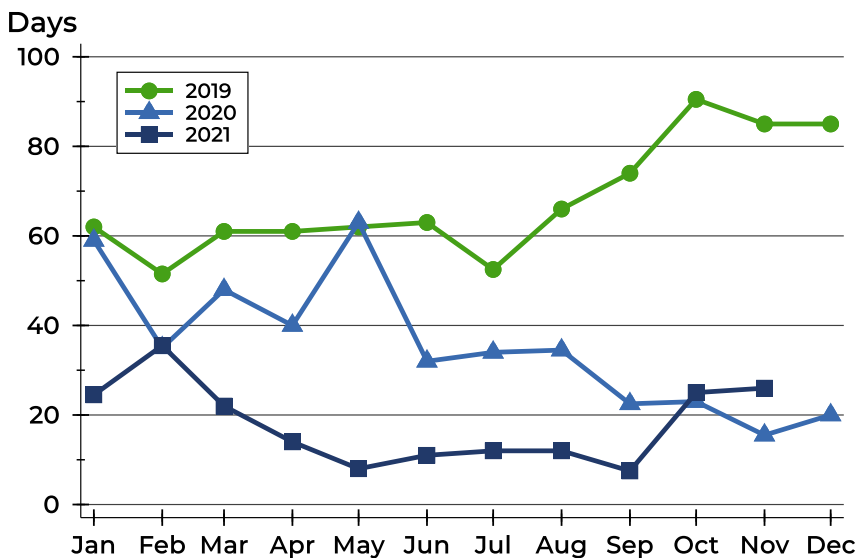
## Dickinson County Pending Contracts Analysis

### Average DOM



Month	2019	2020	2021
January	62	91	56
February	74	54	62
March	73	77	61
April	104	86	65
May	91	102	54
June	114	81	47
July	86	82	49
August	89	82	55
September	223	61	42
October	98	74	36
November	93	72	52
December	87	47	

### Median DOM



Month	2019	2020	2021
January	62	59	25
February	52	35	36
March	61	48	22
April	61	40	14
May	62	63	8
June	63	32	11
July	53	34	12
August	66	35	12
September	74	23	8
October	91	23	25
November	85	16	26
December	85	20	