



Dickinson County Housing Report



Market Overview

Dickinson County Home Sales Fell in December

Total home sales in Dickinson County fell last month to 19 units, compared to 35 units in December 2020. Total sales volume was \$3.0 million, down from a year earlier.

The median sale price in December was \$145,000, up from \$128,900 a year earlier. Homes that sold in December were typically on the market for 26 days and sold for 97.1% of their list prices.

Dickinson County Active Listings Down at End of December

The total number of active listings in Dickinson County at the end of December was 45 units, down from 61 at the same point in 2020. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$110,000.

During December, a total of 18 contracts were written up from 15 in December 2020. At the end of the month, there were 30 contracts still pending.

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Dickinson County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
Home Sales Change from prior year	19 -45.7%	35 84.2%	19 58.3%	286 -4.3%	299 63.4%	183 79.4%	
Active Listings Change from prior year	45 -26.2%	61 -28.2%	85 9.0%	N/A	N/A	N/A	
Months' Supply Change from prior year	1.9 -20.8%	2.4 -57.1%	5.6 -39.1%	N/A	N/A	N/A	
New Listings Change from prior year	16 -11.1%	18 -10.0%	20 53.8%	323 -9.0%	355 16.0%	306 25.4%	
Contracts Written Change from prior year	18 20.0%	15 66.7%	9 0.0%	292 -5.2%	308 67.4%	184 62.8%	
Pending Contracts Change from prior year	30 15.4%	26 8.3%	24 14.3%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	2,971 -41.9%	5,110 137.0%	2,156 55.4%	41,733 11.0%	37,612 67.5%	22,452 110.4%	
Average	Sale Price Change from prior year	156,374 7.1%	145,996 28.7%	113,471 -1.8%	145,919 16.0%	125,792 2.5%	122,686 17.3%
	List Price of Actives Change from prior year	169,787 19.3%	142,334 6.9%	133,160 3.5%	N/A	N/A	N/A
	Days on Market Change from prior year	43 -48.8%	84 15.1%	73 -6.4%	45 -45.1%	82 -21.2%	104 25.3%
	Percent of List Change from prior year	97.5% 2.0%	95.6% 4.1%	91.8% -2.2%	96.4% 3.4%	93.2% -0.9%	94.0% -2.5%
	Percent of Original Change from prior year	93.6% 0.4%	93.2% 2.5%	90.9% 4.0%	94.3% 4.5%	90.2% 0.1%	90.1% -3.8%
Median	Sale Price Change from prior year	145,000 12.5%	128,900 19.1%	108,250 56.9%	128,750 8.8%	118,300 8.0%	109,500 33.6%
	List Price of Actives Change from prior year	110,000 -7.6%	119,000 3.5%	115,000 -1.9%	N/A	N/A	N/A
	Days on Market Change from prior year	26 73.3%	15 -72.2%	54 -11.5%	15 -60.5%	38 -28.3%	53 -18.5%
	Percent of List Change from prior year	97.1% -1.5%	98.6% -1.4%	100.0% 3.5%	98.1% 1.4%	96.7% 0.3%	96.4% -1.6%
	Percent of Original Change from prior year	93.7% -2.8%	96.4% -2.0%	98.4% 2.6%	96.7% 2.1%	94.7% -0.3%	95.0% -1.3%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Dickinson County Closed Listings Analysis

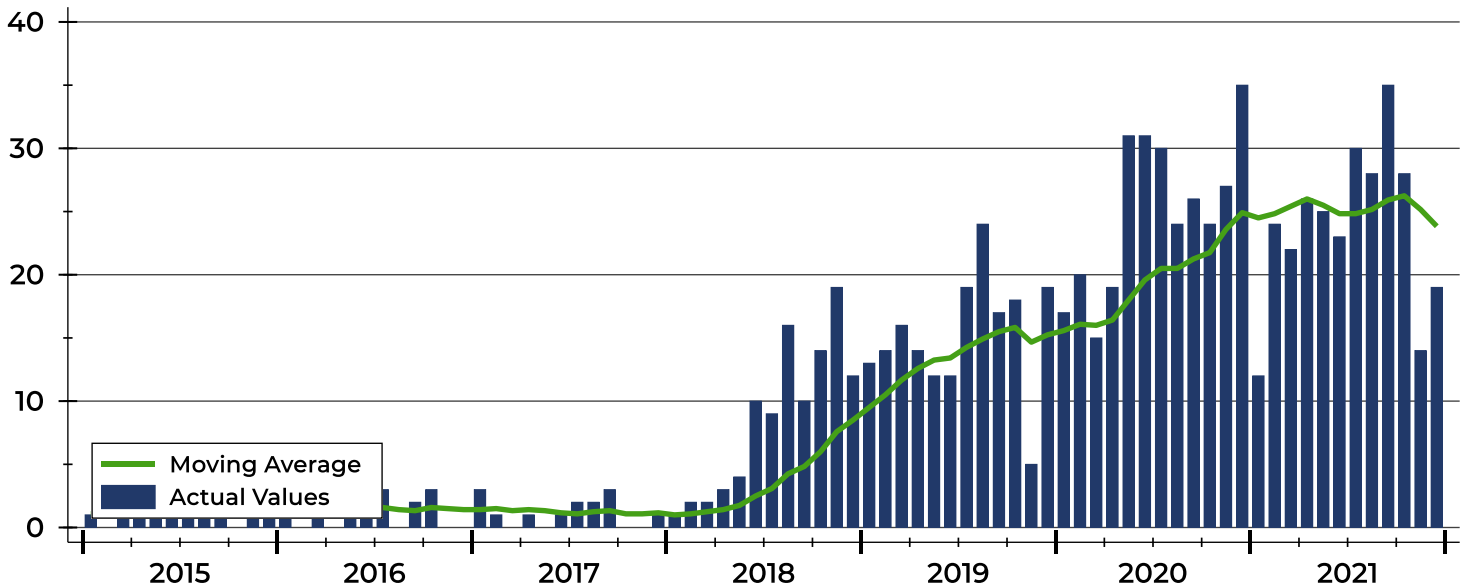
Summary Statistics for Closed Listings		2021	December 2020	Change	2021	Year-to-Date 2020	Change
Closed Listings		19	35	-45.7%	286	299	-4.3%
Volume (1,000s)		2,971	5,110	-41.9%	41,733	37,612	11.0%
Months' Supply		1.9	2.4	-20.8%	N/A	N/A	N/A
Average	Sale Price	156,374	145,996	7.1%	145,919	125,792	16.0%
	Days on Market	43	84	-48.8%	45	82	-45.1%
	Percent of List	97.5%	95.6%	2.0%	96.4%	93.2%	3.4%
	Percent of Original	93.6%	93.2%	0.4%	94.3%	90.2%	4.5%
Median	Sale Price	145,000	128,900	12.5%	128,750	118,300	8.8%
	Days on Market	26	15	73.3%	15	38	-60.5%
	Percent of List	97.1%	98.6%	-1.5%	98.1%	96.7%	1.4%
	Percent of Original	93.7%	96.4%	-2.8%	96.7%	94.7%	2.1%

A total of 19 homes sold in Dickinson County in December, down from 35 units in December 2020. Total sales volume fell to \$3.0 million compared to \$5.1 million in the previous year.

The median sales price in December was \$145,000, up 12.5% compared to the prior year. Median days on market was 26 days, up from 12 days in November, and up from 15 in December 2020.

History of Closed Listings

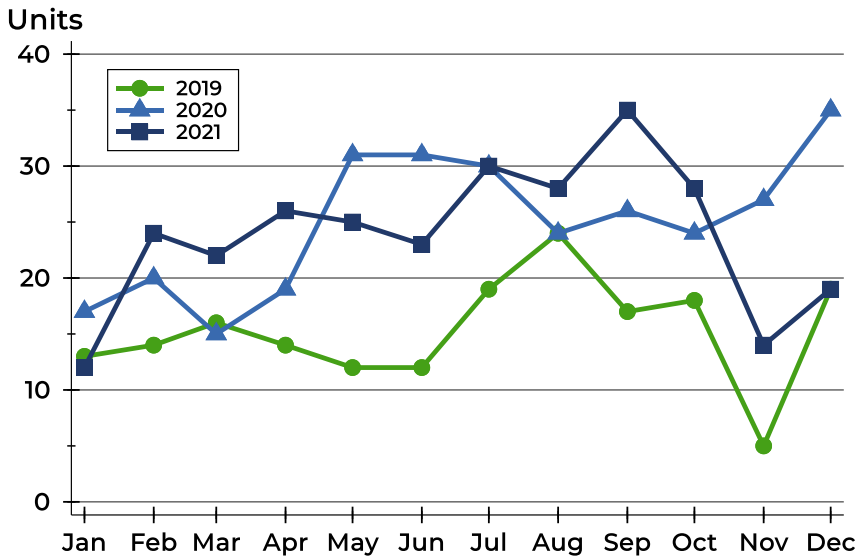
Units





Dickinson County Closed Listings Analysis

Closed Listings by Month



Month	2019	2020	2021
January	13	17	12
February	14	20	24
March	16	15	22
April	14	19	26
May	12	31	25
June	12	31	23
July	19	30	30
August	24	24	28
September	17	26	35
October	18	24	28
November	5	27	14
December	19	35	19

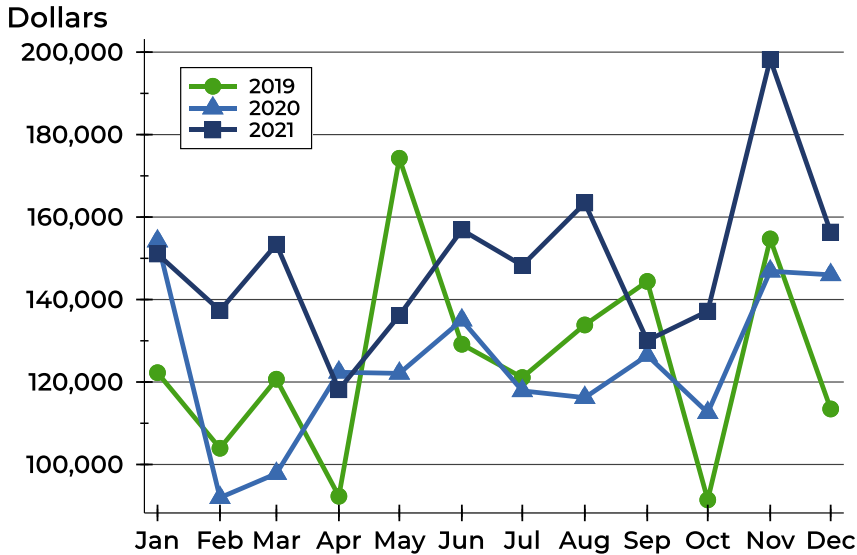
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	5.3%	0.0	20,500	20,500	18	18	93.2%	93.2%	93.2%	93.2%
\$25,000-\$49,999	2	10.5%	3.3	35,000	35,000	43	43	93.5%	93.5%	88.8%	88.8%
\$50,000-\$99,999	1	5.3%	2.1	70,000	70,000	29	29	93.3%	93.3%	93.3%	93.3%
\$100,000-\$124,999	4	21.1%	2.0	114,800	114,100	50	28	99.9%	101.3%	93.1%	94.3%
\$125,000-\$149,999	2	10.5%	3.9	143,500	143,500	4	4	101.8%	101.8%	101.8%	101.8%
\$150,000-\$174,999	1	5.3%	0.4	160,000	160,000	11	11	97.0%	97.0%	97.0%	97.0%
\$175,000-\$199,999	2	10.5%	1.0	176,950	176,950	40	40	95.7%	95.7%	94.4%	94.4%
\$200,000-\$249,999	3	15.8%	1.0	237,500	240,000	55	46	96.6%	92.3%	88.0%	86.8%
\$250,000-\$299,999	3	15.8%	3.2	279,333	281,500	73	6	99.2%	100.0%	96.1%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



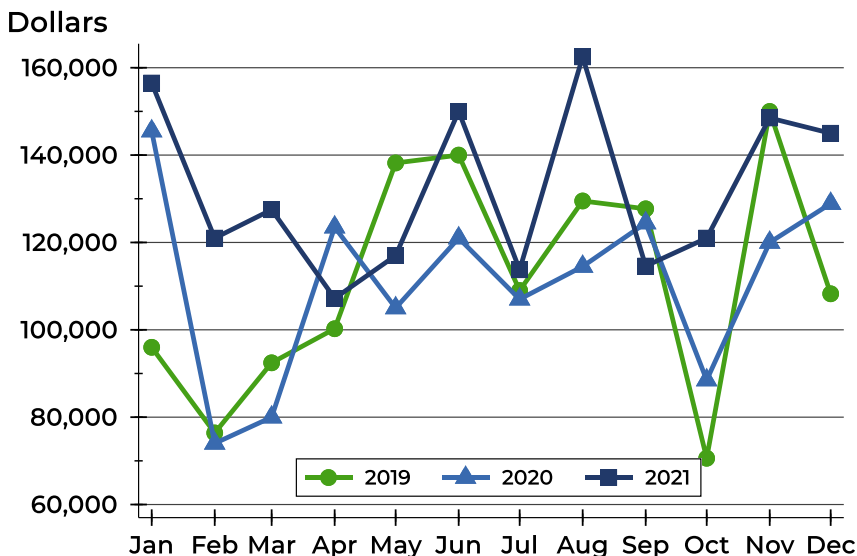
Dickinson County Closed Listings Analysis

Average Price



Month	2019	2020	2021
January	122,262	154,176	151,054
February	103,943	91,958	137,346
March	120,681	97,793	153,409
April	92,307	122,368	118,131
May	174,263	122,100	136,158
June	129,167	135,006	156,887
July	121,084	117,863	148,288
August	133,842	116,212	163,428
September	144,400	126,450	130,069
October	91,422	112,558	137,196
November	154,700	146,874	198,256
December	113,471	145,996	156,374

Median Price

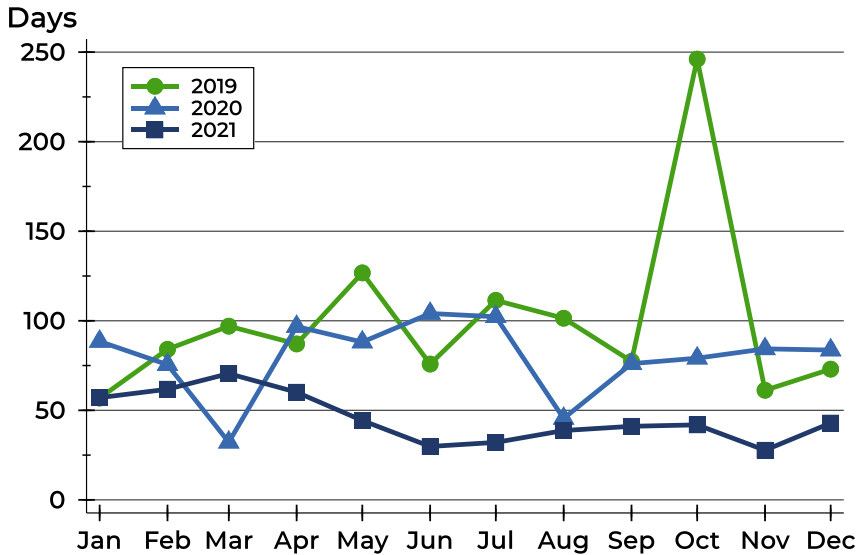


Month	2019	2020	2021
January	96,000	145,500	156,500
February	76,400	74,000	121,000
March	92,450	80,000	127,500
April	100,250	123,500	107,200
May	138,200	105,000	117,000
June	140,000	121,000	150,000
July	109,000	107,000	113,750
August	129,500	114,500	162,500
September	127,700	124,450	114,600
October	70,600	88,500	121,000
November	150,000	120,000	148,500
December	108,250	128,900	145,000



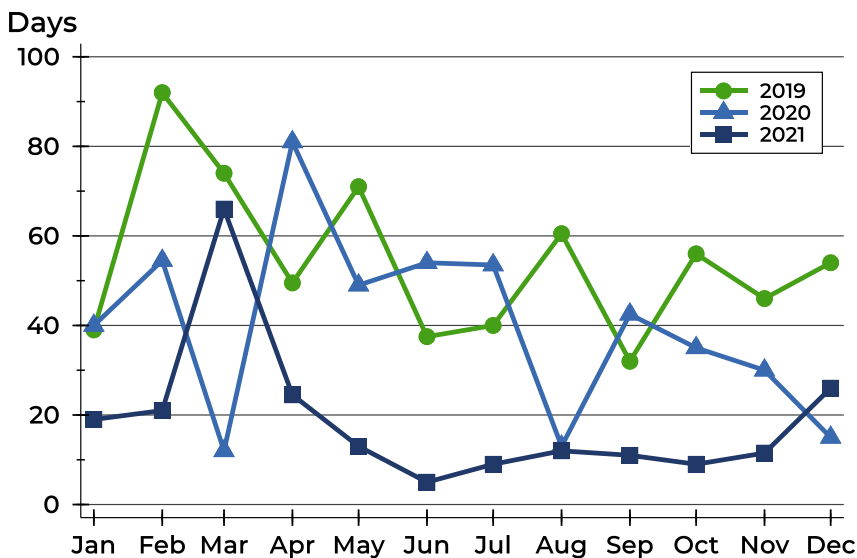
Dickinson County Closed Listings Analysis

Average DOM



Month	2019	2020	2021
January	57	88	57
February	84	76	62
March	97	32	71
April	87	97	60
May	127	88	44
June	76	104	30
July	111	102	32
August	101	45	39
September	77	76	41
October	246	79	42
November	61	84	28
December	73	84	43

Median DOM



Month	2019	2020	2021
January	39	40	19
February	92	55	21
March	74	12	66
April	50	81	25
May	71	49	13
June	38	54	5
July	40	54	9
August	61	13	12
September	32	43	11
October	56	35	9
November	46	30	12
December	54	15	26



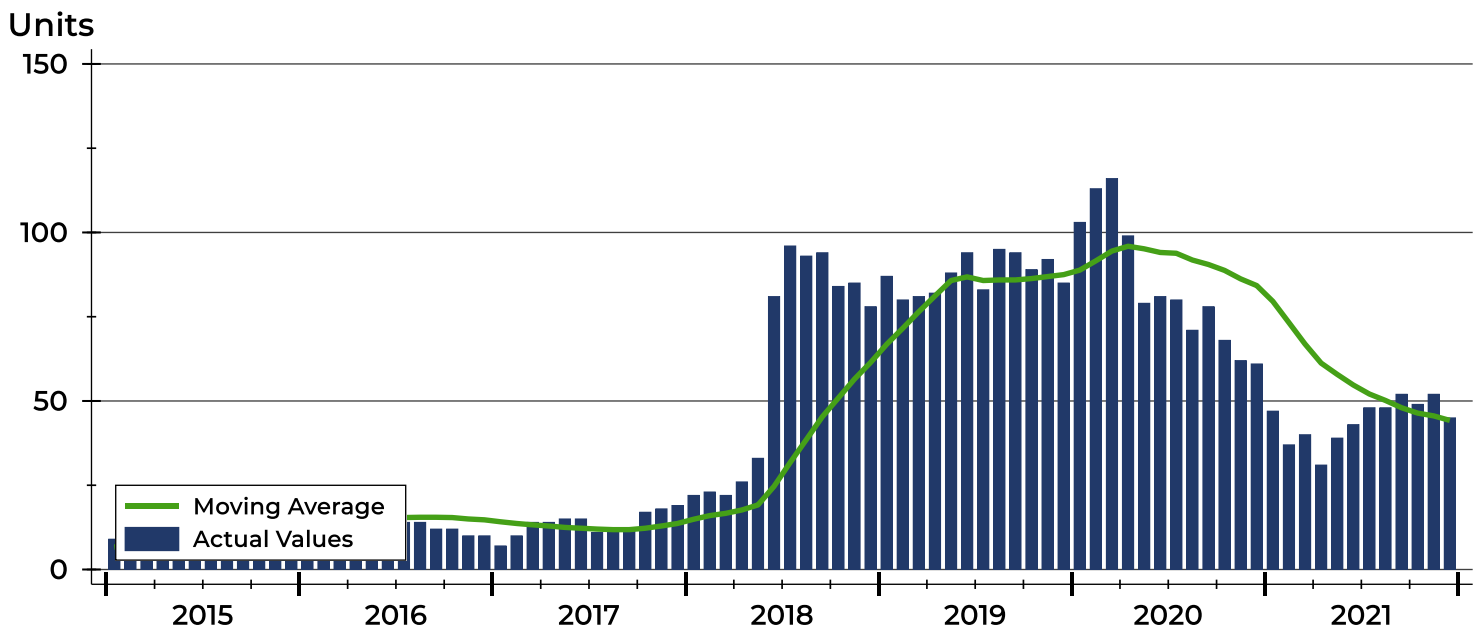
Dickinson County Active Listings Analysis

Summary Statistics for Active Listings		2021	End of December 2020	Change
Active Listings		45	61	-26.2%
Volume (1,000s)		7,640	8,682	-12.0%
Months' Supply		1.9	2.4	-20.8%
Average	List Price	169,787	142,334	19.3%
	Days on Market	94	102	-7.8%
	Percent of Original	96.6%	97.4%	-0.8%
Median	List Price	110,000	119,000	-7.6%
	Days on Market	64	86	-25.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 45 homes were available for sale in Dickinson County at the end of December. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of December was \$110,000, down 7.6% from 2020. The typical time on market for active listings was 64 days, down from 86 days a year earlier.

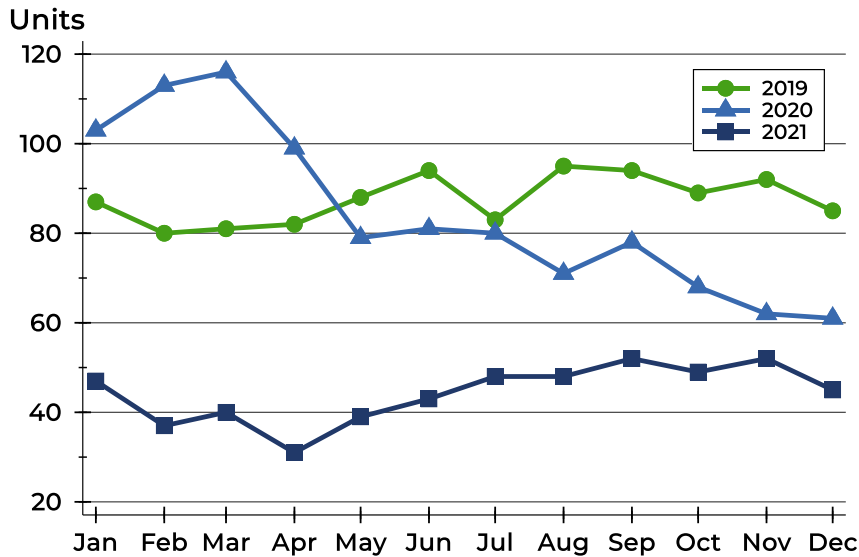
History of Active Listings





Dickinson County Active Listings Analysis

Active Listings by Month



Month	2019	2020	2021
January	87	103	47
February	80	113	37
March	81	116	40
April	82	99	31
May	88	79	39
June	94	81	43
July	83	80	48
August	95	71	48
September	94	78	52
October	89	68	49
November	92	62	52
December	85	61	45

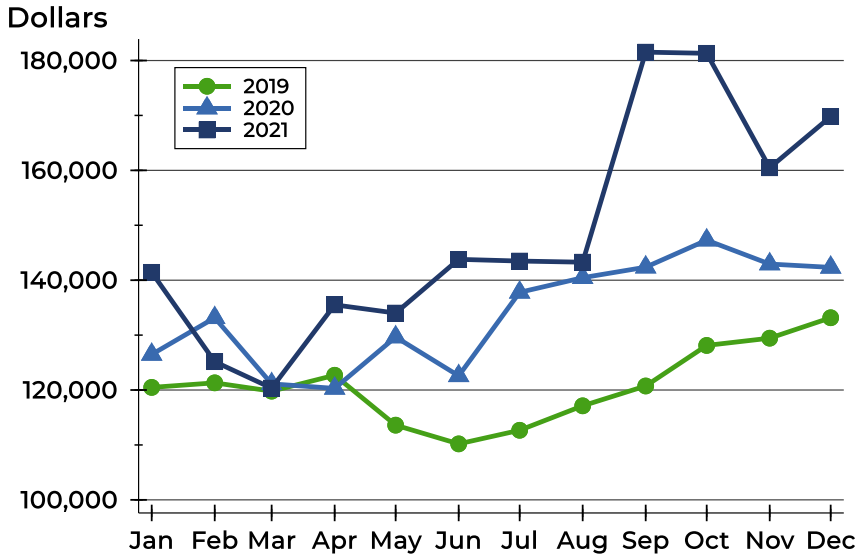
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	13.3%	3.3	42,800	45,500	65	59	94.3%	100.0%
\$50,000-\$99,999	12	26.7%	2.1	71,567	70,000	83	62	96.2%	100.0%
\$100,000-\$124,999	6	13.3%	2.0	109,300	109,450	114	133	93.6%	95.8%
\$125,000-\$149,999	9	20.0%	3.9	134,400	130,000	82	55	98.9%	100.0%
\$150,000-\$174,999	1	2.2%	0.4	164,900	164,900	5	5	100.0%	100.0%
\$175,000-\$199,999	2	4.4%	1.0	190,250	190,250	192	192	89.3%	89.3%
\$200,000-\$249,999	3	6.7%	1.0	218,333	215,000	114	106	96.7%	100.0%
\$250,000-\$299,999	4	8.9%	3.2	269,750	272,000	150	53	101.5%	100.0%
\$300,000-\$399,999	1	2.2%	N/A	380,000	380,000	9	9	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	2.2%	N/A	2,000,000	2,000,000	94	94	100.0%	100.0%



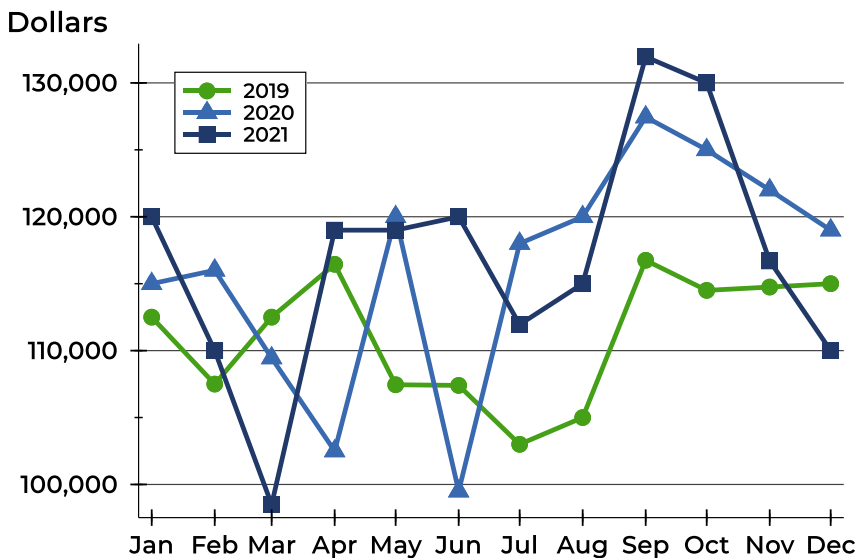
Dickinson County Active Listings Analysis

Average Price



Month	2019	2020	2021
January	120,480	126,481	141,438
February	121,312	133,156	125,165
March	119,801	121,123	120,346
April	122,691	120,300	135,515
May	113,603	129,652	134,018
June	110,197	122,585	143,798
July	112,675	137,792	143,488
August	117,124	140,458	143,283
September	120,738	142,373	181,525
October	128,123	147,293	181,312
November	129,443	142,944	160,473
December	133,160	142,334	169,787

Median Price

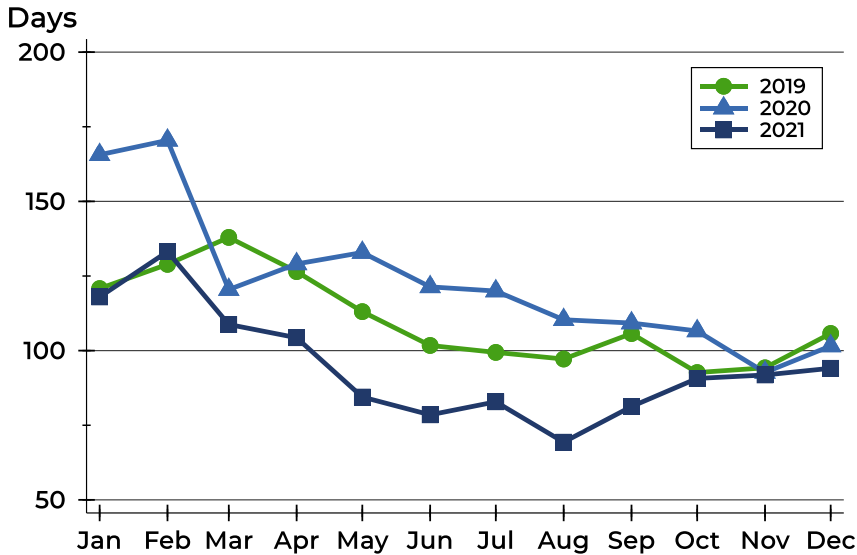


Month	2019	2020	2021
January	112,500	115,000	120,000
February	107,500	116,000	110,000
March	112,500	109,450	98,500
April	116,450	102,500	119,000
May	107,450	120,000	119,000
June	107,400	99,500	120,000
July	103,000	118,000	111,950
August	105,000	120,000	115,000
September	116,750	127,450	131,950
October	114,500	125,000	130,000
November	114,750	122,000	116,700
December	115,000	119,000	110,000



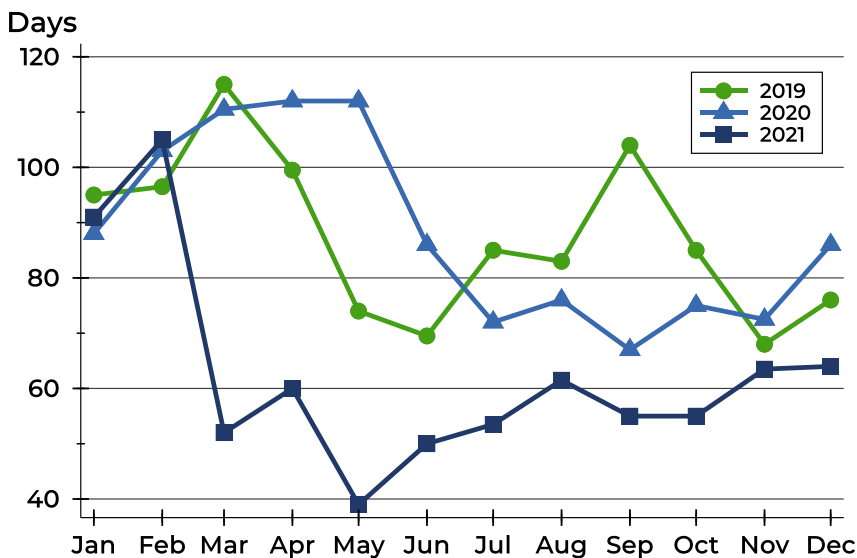
Dickinson County Active Listings Analysis

Average DOM



Month	2019	2020	2021
January	121	166	118
February	129	170	133
March	138	120	109
April	126	129	104
May	113	133	84
June	102	121	78
July	99	120	83
August	97	110	69
September	106	109	81
October	93	107	91
November	94	93	92
December	106	102	94

Median DOM

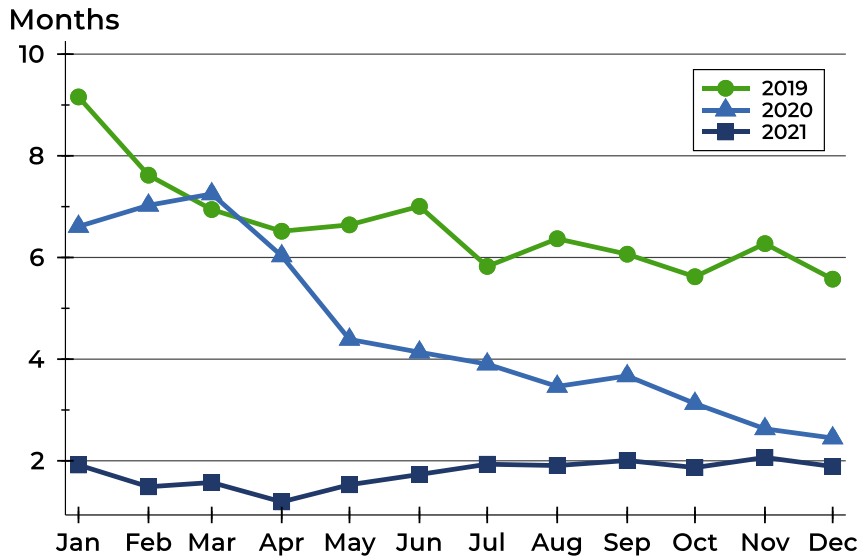


Month	2019	2020	2021
January	95	88	91
February	97	103	105
March	115	111	52
April	100	112	60
May	74	112	39
June	70	86	50
July	85	72	54
August	83	76	62
September	104	67	55
October	85	75	55
November	68	73	64
December	76	86	64



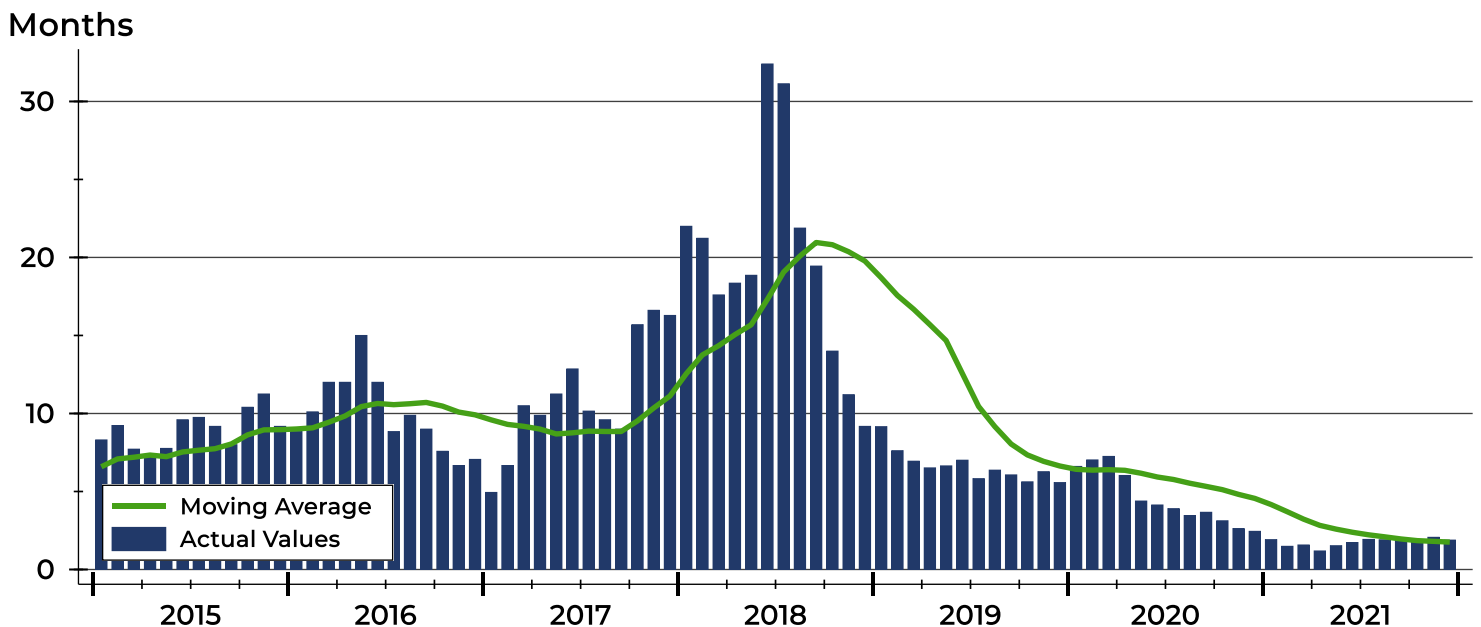
Dickinson County Months' Supply Analysis

Months' Supply by Month



Month	2019	2020	2021
January	9.2	6.6	1.9
February	7.6	7.0	1.5
March	6.9	7.3	1.6
April	6.5	6.0	1.2
May	6.6	4.4	1.5
June	7.0	4.1	1.7
July	5.8	3.9	1.9
August	6.4	3.5	1.9
September	6.1	3.7	2.0
October	5.6	3.1	1.9
November	6.3	2.6	2.1
December	5.6	2.4	1.9

History of Month's Supply





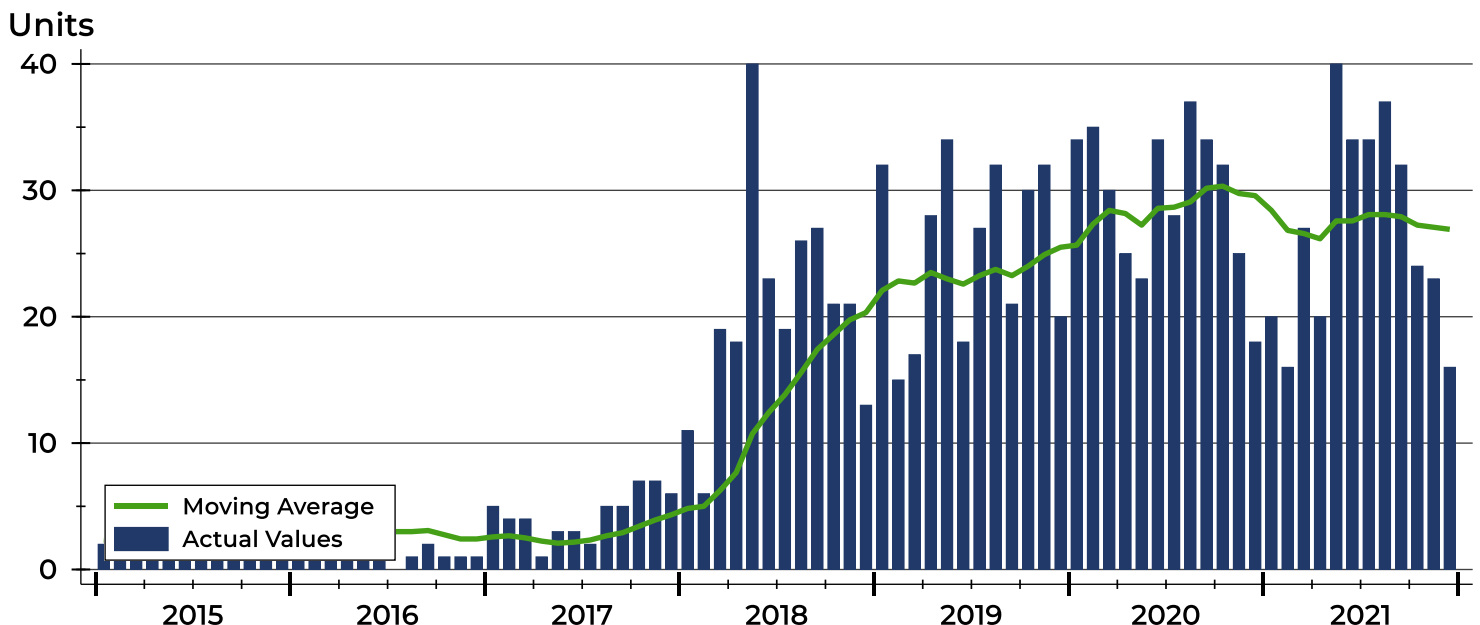
Dickinson County New Listings Analysis

Summary Statistics for New Listings		2021	December 2020	Change
Current Month	New Listings	16	18	-11.1%
	Volume (1,000s)	2,170	2,360	-8.1%
	Average List Price	135,594	131,094	3.4%
	Median List Price	112,500	117,450	-4.2%
Year-to-Date	New Listings	323	355	-9.0%
	Volume (1,000s)	49,036	45,842	7.0%
	Average List Price	151,814	129,132	17.6%
	Median List Price	129,500	115,200	12.4%

A total of 16 new listings were added in Dickinson County during December, down 11.1% from the same month in 2020. Year-to-date Dickinson County has seen 323 new listings.

The median list price of these homes was \$112,500 down from \$117,450 in 2020.

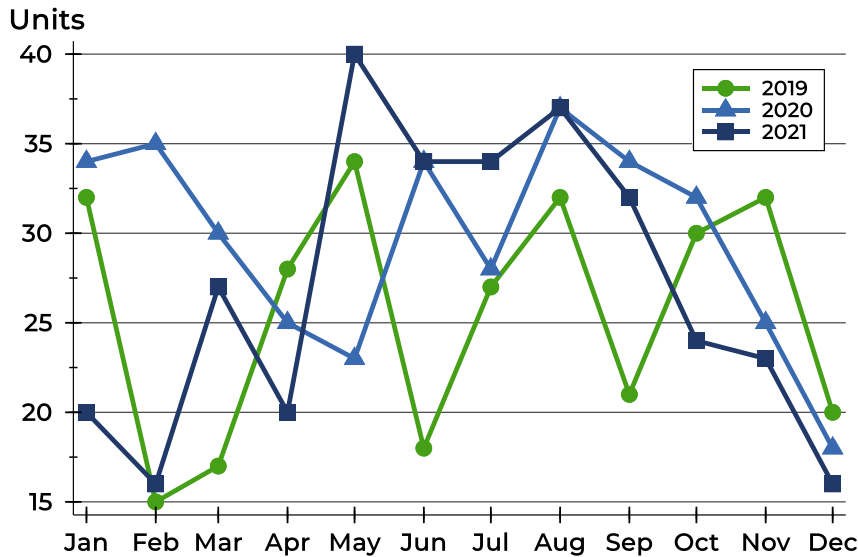
History of New Listings





Dickinson County New Listings Analysis

New Listings by Month



Month	2019	2020	2021
January	32	34	20
February	15	35	16
March	17	30	27
April	28	25	20
May	34	23	40
June	18	34	34
July	27	28	34
August	32	37	37
September	21	34	32
October	30	32	24
November	32	25	23
December	20	18	16

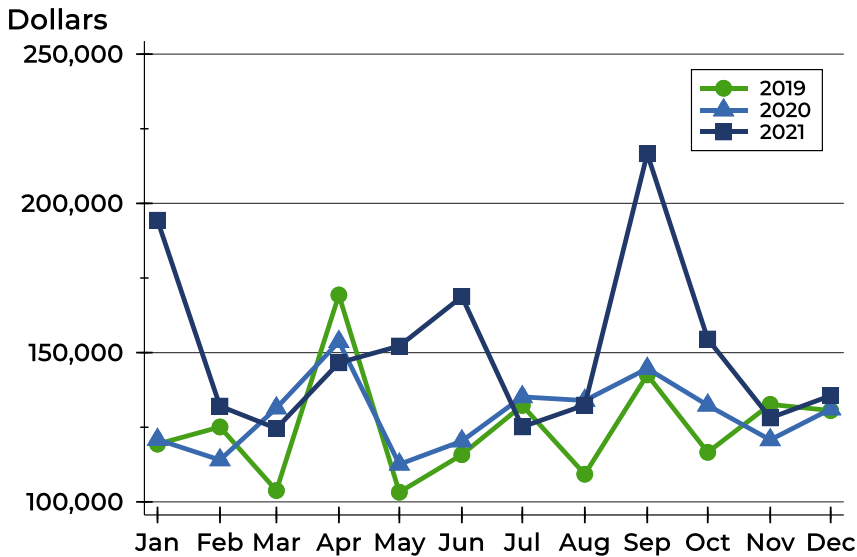
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	12.5%	32,500	32,500	19	19	97.6%	97.6%
\$50,000-\$99,999	5	31.3%	70,160	64,900	16	15	100.0%	100.0%
\$100,000-\$124,999	2	12.5%	112,500	112,500	13	13	100.0%	100.0%
\$125,000-\$149,999	2	12.5%	142,450	142,450	28	28	100.0%	100.0%
\$150,000-\$174,999	1	6.3%	164,900	164,900	12	12	100.0%	100.0%
\$175,000-\$199,999	1	6.3%	189,900	189,900	2	2	100.0%	100.0%
\$200,000-\$249,999	1	6.3%	249,000	249,000	6	6	100.0%	100.0%
\$250,000-\$299,999	1	6.3%	260,000	260,000	8	8	100.0%	100.0%
\$300,000-\$399,999	1	6.3%	380,000	380,000	16	16	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



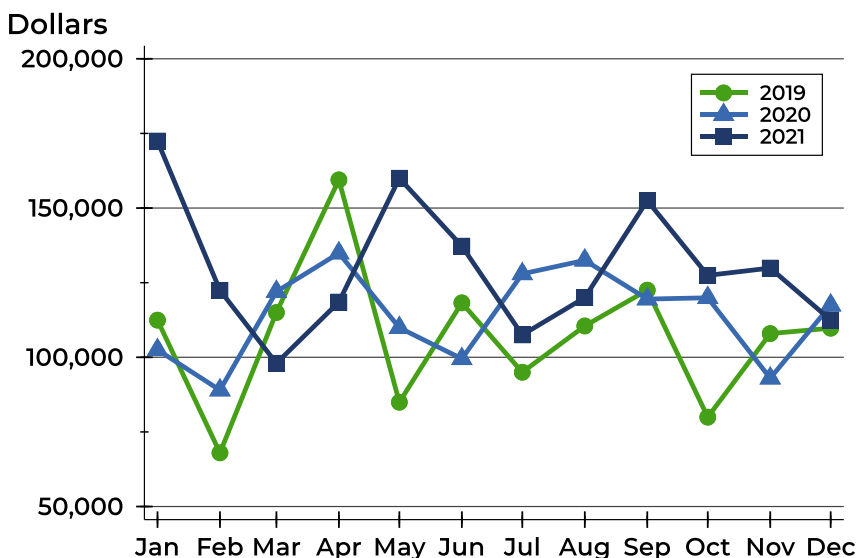
Dickinson County New Listings Analysis

Average Price



Month	2019	2020	2021
January	119,359	120,876	194,360
February	125,092	114,043	132,088
March	103,800	131,423	124,611
April	169,314	153,652	146,600
May	103,232	112,587	152,215
June	115,808	120,369	168,753
July	132,309	135,179	125,135
August	109,271	133,954	132,422
September	142,561	144,666	216,638
October	116,600	132,366	154,567
November	132,656	120,769	128,130
December	130,606	131,094	135,594

Median Price



Month	2019	2020	2021
January	112,450	102,500	172,450
February	68,000	89,000	122,450
March	115,000	122,000	98,000
April	159,450	134,900	118,500
May	84,950	109,900	160,000
June	118,250	99,500	137,250
July	95,000	127,950	107,500
August	110,500	132,500	120,000
September	122,500	119,500	152,500
October	79,950	119,950	127,450
November	107,950	93,000	129,900
December	109,750	117,450	112,500



Dickinson County Contracts Written Analysis

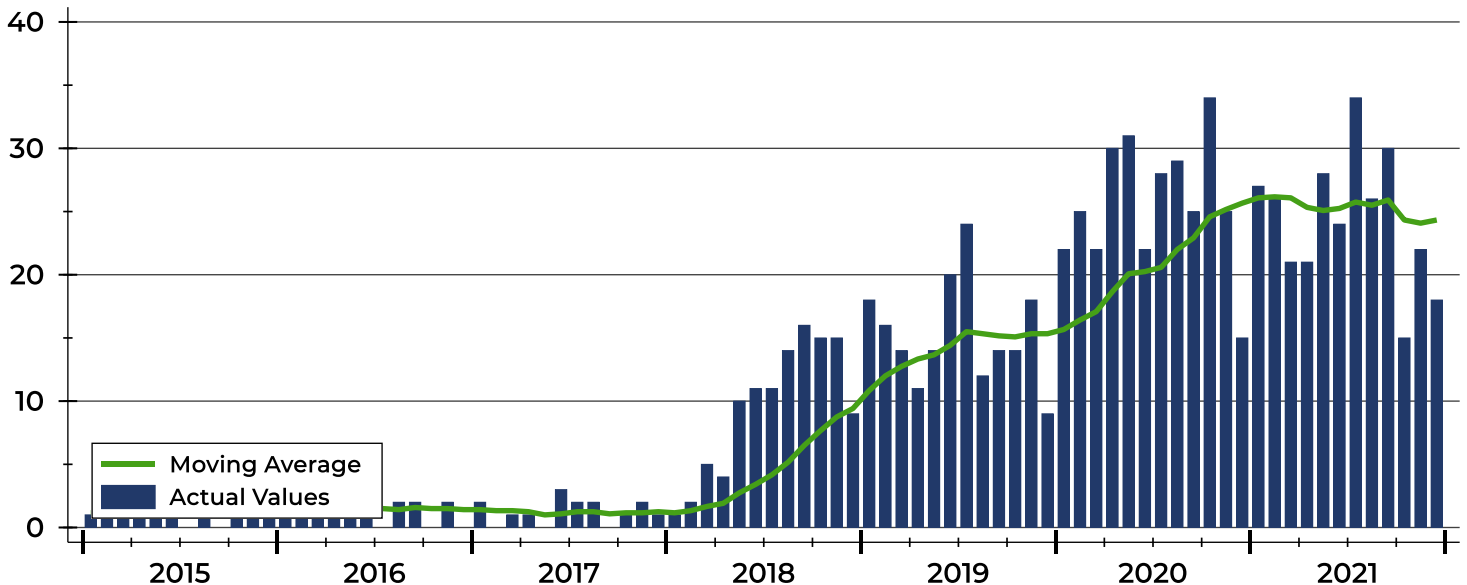
Summary Statistics for Contracts Written		December			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Contracts Written		18	15	20.0%	292	308	-5.2%
Volume (1,000s)		2,478	2,275	8.9%	43,635	40,148	8.7%
Average	Sale Price	137,672	151,680	-9.2%	149,434	130,349	14.6%
	Days on Market	85	45	88.9%	48	80	-40.0%
	Percent of Original	94.5%	93.2%	1.4%	94.2%	90.8%	3.7%
Median	Sale Price	149,450	135,000	10.7%	129,950	120,000	8.3%
	Days on Market	32	21	52.4%	16	36	-55.6%
	Percent of Original	100.0%	94.2%	6.2%	97.1%	95.1%	2.1%

A total of 18 contracts for sale were written in Dickinson County during the month of December, up from 15 in 2020. The median list price of these homes was \$149,450, up from \$135,000 the prior year.

Half of the homes that went under contract in December were on the market less than 32 days, compared to 21 days in December 2020.

History of Contracts Written

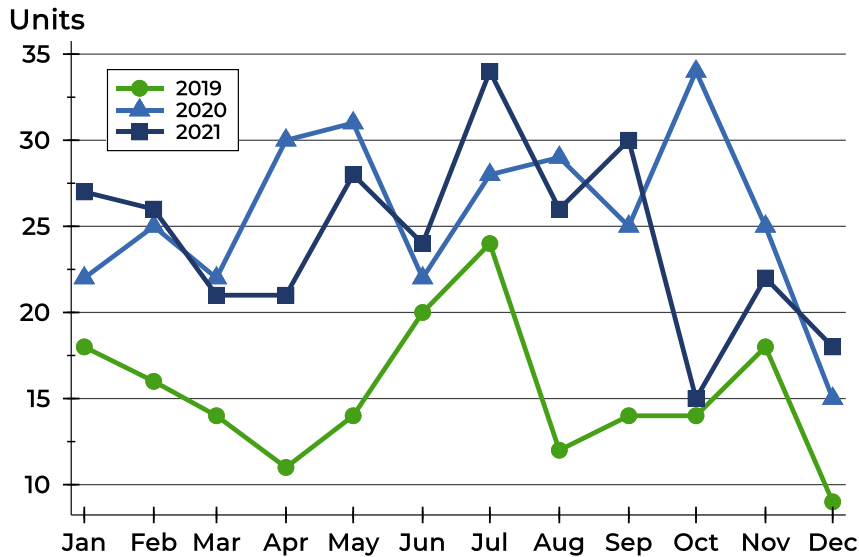
Units





Dickinson County Contracts Written Analysis

Contracts Written by Month



Month	2019	2020	2021
January	18	22	27
February	16	25	26
March	14	22	21
April	11	30	21
May	14	31	28
June	20	22	24
July	24	28	34
August	12	29	26
September	14	25	30
October	14	34	15
November	18	25	22
December	9	15	18

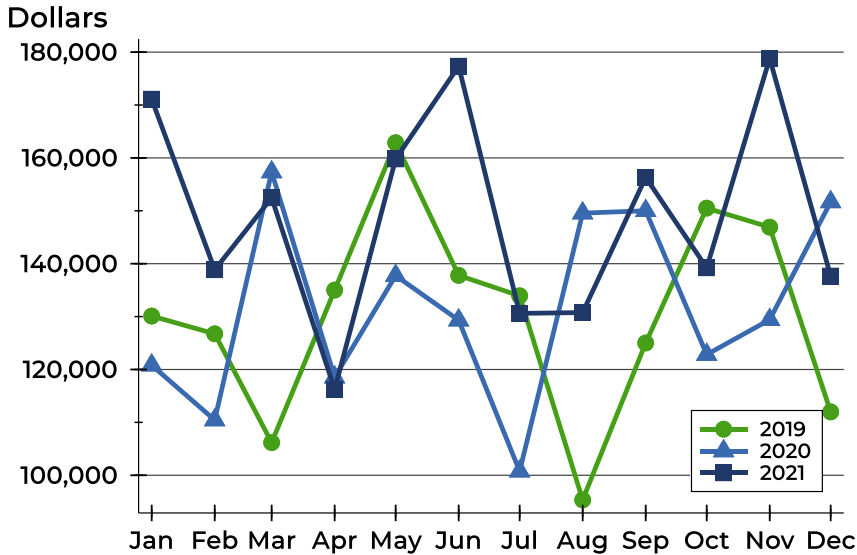
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	5.6%	22,000	22,000	18	18	93.2%	93.2%
\$25,000-\$49,999	1	5.6%	44,900	44,900	17	17	100.0%	100.0%
\$50,000-\$99,999	4	22.2%	71,675	72,400	153	33	92.6%	95.4%
\$100,000-\$124,999	1	5.6%	118,000	118,000	6	6	100.0%	100.0%
\$125,000-\$149,999	2	11.1%	134,900	134,900	74	74	93.7%	93.7%
\$150,000-\$174,999	3	16.7%	159,300	159,000	98	105	89.3%	88.4%
\$175,000-\$199,999	3	16.7%	184,967	185,000	117	42	93.6%	100.0%
\$200,000-\$249,999	2	11.1%	224,500	224,500	18	18	102.9%	102.9%
\$250,000-\$299,999	1	5.6%	254,900	254,900	58	58	94.8%	94.8%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



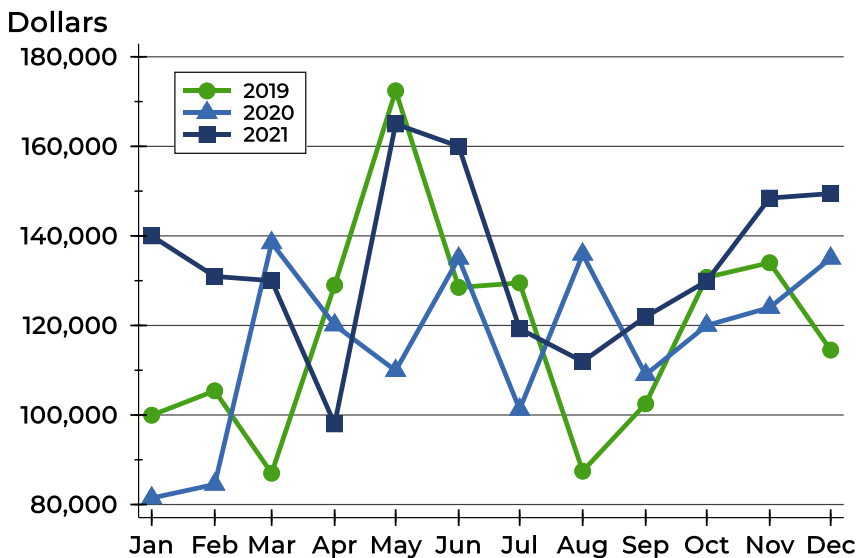
Dickinson County Contracts Written Analysis

Average Price



Month	2019	2020	2021
January	130,106	120,810	171,111
February	126,750	110,444	138,862
March	106,186	157,336	152,467
April	135,018	118,538	116,238
May	162,879	137,748	159,808
June	137,799	129,326	177,346
July	133,929	100,771	130,606
August	95,350	149,562	130,765
September	125,014	150,014	156,333
October	150,507	122,822	139,227
November	146,911	129,416	178,800
December	111,989	151,680	137,672

Median Price

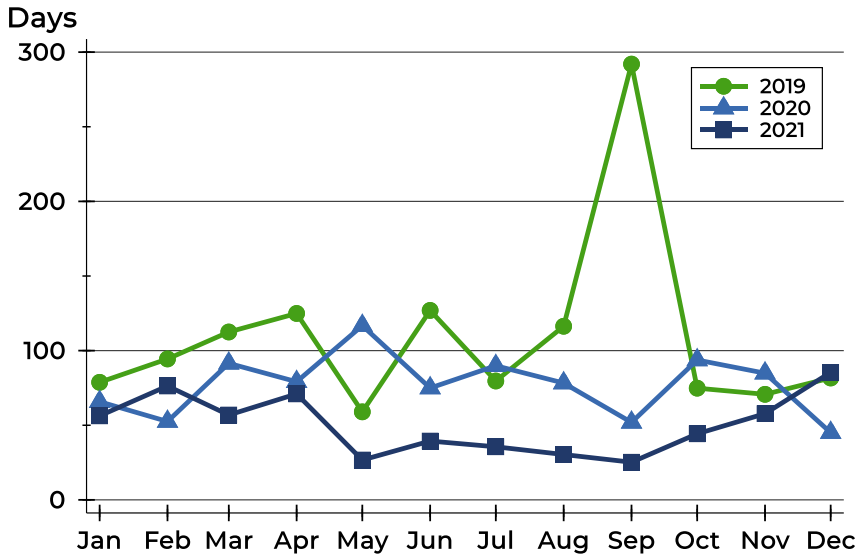


Month	2019	2020	2021
January	99,950	81,450	140,000
February	105,400	84,500	130,950
March	87,000	138,450	130,000
April	129,000	120,100	98,000
May	172,400	109,900	165,000
June	128,500	135,000	160,000
July	129,500	101,250	119,250
August	87,450	135,900	111,950
September	102,500	109,000	121,950
October	130,750	120,000	129,900
November	134,000	124,000	148,450
December	114,500	135,000	149,450



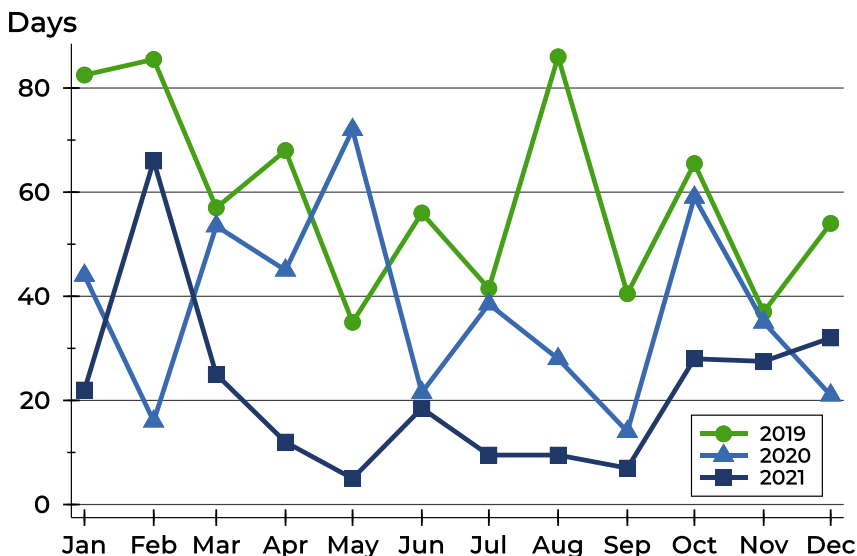
Dickinson County Contracts Written Analysis

Average DOM



Month	2019	2020	2021
January	79	66	56
February	94	53	76
March	113	92	57
April	125	79	71
May	59	117	27
June	127	75	39
July	80	90	36
August	116	78	30
September	292	52	25
October	75	94	44
November	71	85	58
December	82	45	85

Median DOM



Month	2019	2020	2021
January	83	44	22
February	86	16	66
March	57	54	25
April	68	45	12
May	35	72	5
June	56	22	19
July	42	39	10
August	86	28	10
September	41	14	7
October	66	59	28
November	37	35	28
December	54	21	32



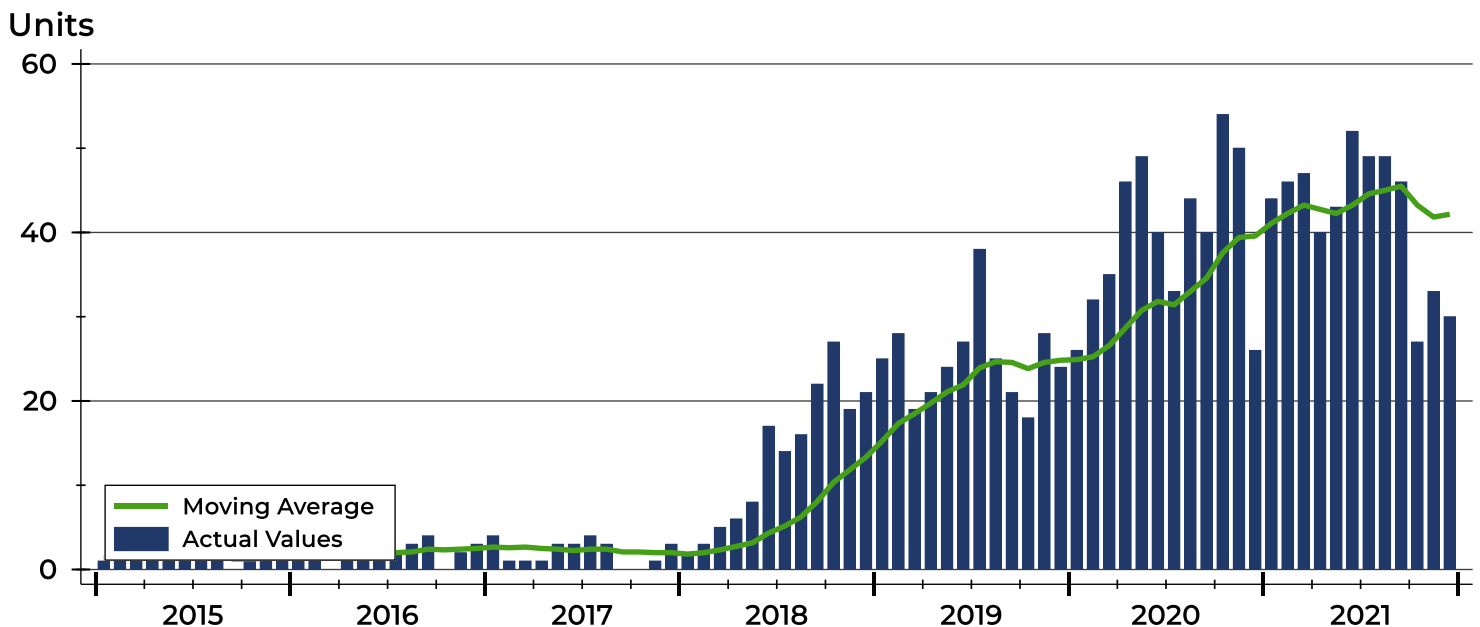
Dickinson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2021	2020	Change
Pending Contracts		30	26	15.4%
Volume (1,000s)		4,362	3,669	18.9%
Average	List Price	145,383	141,104	3.0%
	Days on Market	70	47	48.9%
	Percent of Original	96.4%	98.3%	-1.9%
Median	List Price	136,950	137,450	-0.4%
	Days on Market	28	20	40.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 30 listings in Dickinson County had contracts pending at the end of December, up from 26 contracts pending at the end of December 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

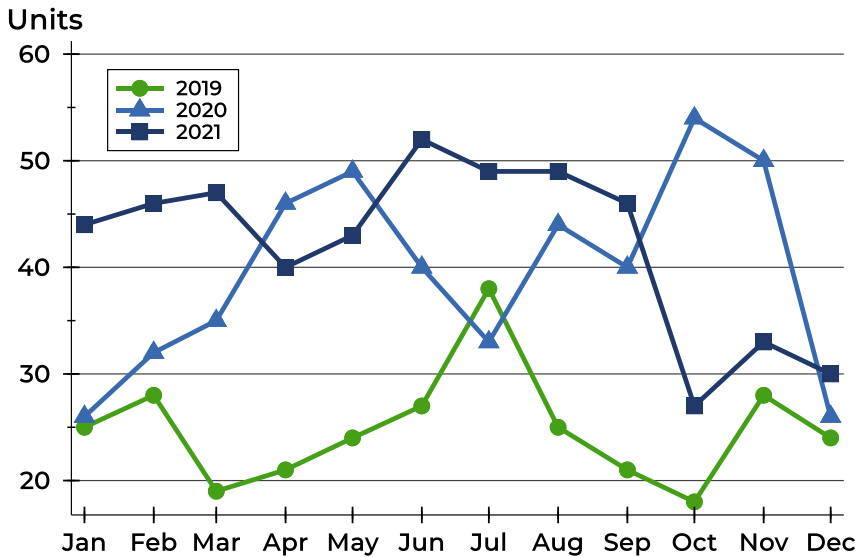
History of Pending Contracts





Dickinson County Pending Contracts Analysis

Pending Contracts by Month



Month	2019	2020	2021
January	25	26	44
February	28	32	46
March	19	35	47
April	21	46	40
May	24	49	43
June	27	40	52
July	38	33	49
August	25	44	49
September	21	40	46
October	18	54	27
November	28	50	33
December	24	26	30

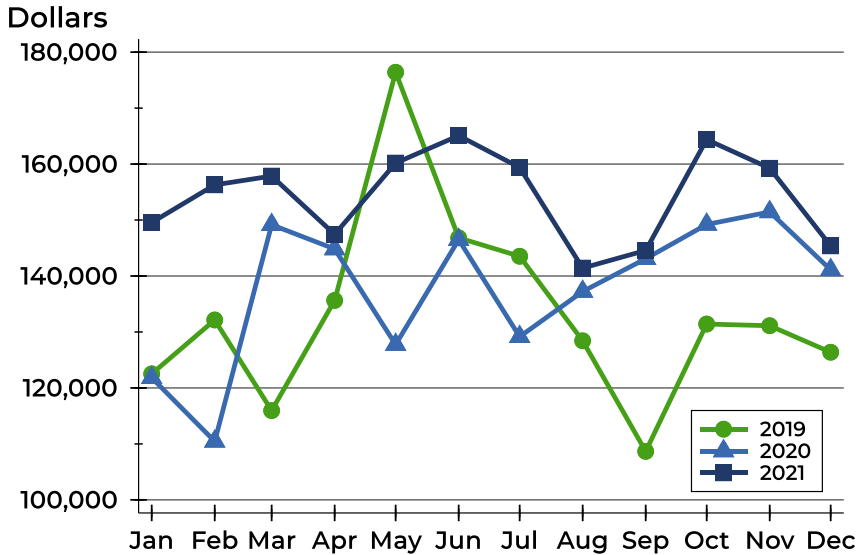
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	13.3%	40,425	42,400	56	13	92.8%	100.0%
\$50,000-\$99,999	7	23.3%	79,243	89,900	138	63	95.8%	100.0%
\$100,000-\$124,999	1	3.3%	118,000	118,000	6	6	100.0%	100.0%
\$125,000-\$149,999	5	16.7%	135,160	134,000	46	35	97.5%	100.0%
\$150,000-\$174,999	4	13.3%	158,200	159,000	74	66	92.0%	94.2%
\$175,000-\$199,999	3	10.0%	189,933	189,900	22	21	100.0%	100.0%
\$200,000-\$249,999	3	10.0%	231,300	244,900	56	29	102.6%	102.1%
\$250,000-\$299,999	1	3.3%	254,900	254,900	58	58	94.8%	94.8%
\$300,000-\$399,999	2	6.7%	349,950	349,950	37	37	96.1%	96.1%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



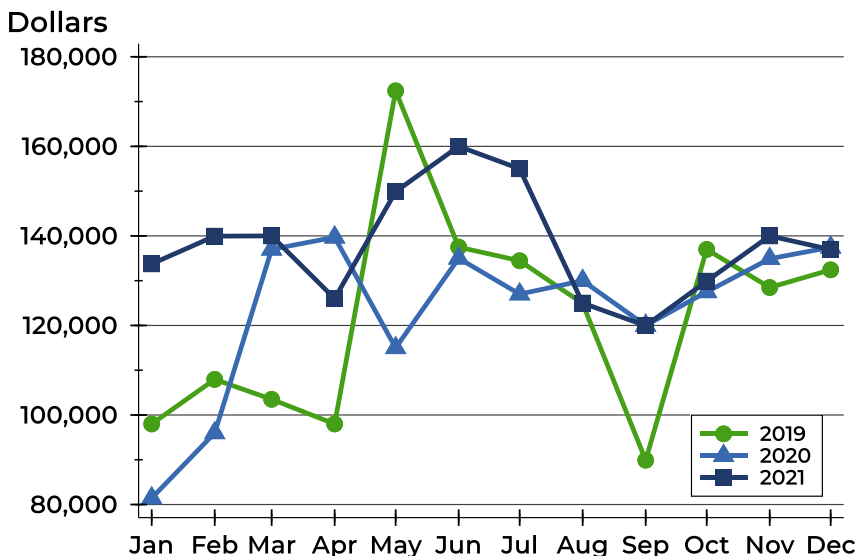
Dickinson County Pending Contracts Analysis

Average Price



Month	2019	2020	2021
January	122,516	121,831	149,555
February	132,146	110,456	156,285
March	115,953	149,163	157,860
April	135,638	144,823	147,443
May	176,404	127,751	160,184
June	146,821	146,497	165,081
July	143,532	129,154	159,388
August	128,422	137,233	141,420
September	108,671	143,086	144,565
October	131,419	149,210	164,385
November	131,116	151,455	159,261
December	126,381	141,104	145,383

Median Price

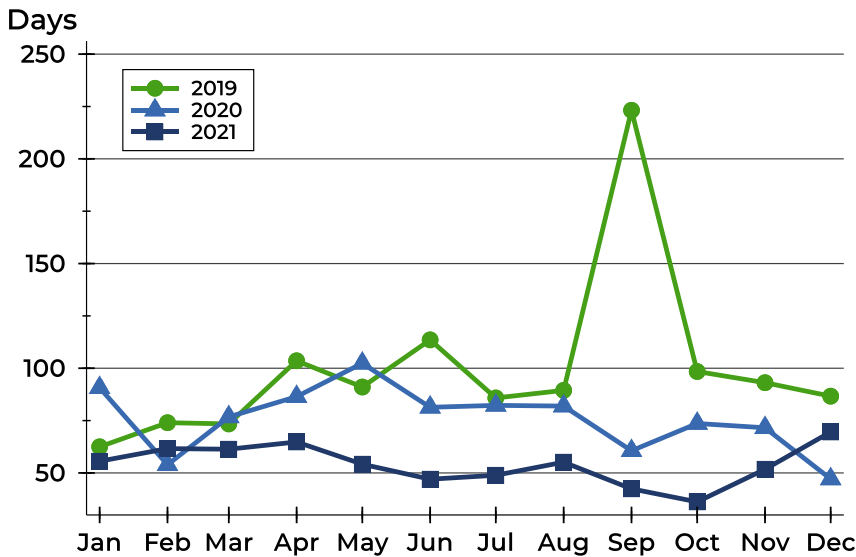


Month	2019	2020	2021
January	98,000	81,450	133,750
February	107,950	96,000	139,950
March	103,500	137,000	140,000
April	98,000	139,700	126,000
May	172,400	115,000	149,900
June	137,500	135,000	160,000
July	134,450	127,000	155,000
August	124,900	130,000	125,000
September	89,900	120,000	119,950
October	136,975	127,500	129,900
November	128,475	134,900	140,000
December	132,425	137,450	136,950



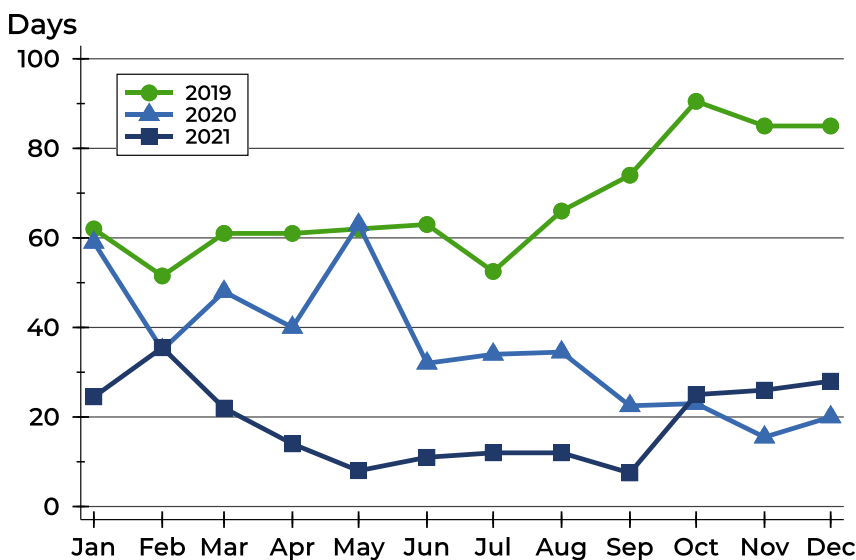
Dickinson County Pending Contracts Analysis

Average DOM



Month	2019	2020	2021
January	62	91	56
February	74	54	62
March	73	77	61
April	104	86	65
May	91	102	54
June	114	81	47
July	86	82	49
August	89	82	55
September	223	61	42
October	98	74	36
November	93	72	52
December	87	47	70

Median DOM



Month	2019	2020	2021
January	62	59	25
February	52	35	36
March	61	48	22
April	61	40	14
May	62	63	8
June	63	32	11
July	53	34	12
August	66	35	12
September	74	23	8
October	91	23	25
November	85	16	26
December	85	20	28