



Dickinson County Housing Report



Market Overview

Dickinson County Home Sales Rose in September

Total home sales in Dickinson County rose by 23.1% last month to 32 units, compared to 26 units in September 2020. Total sales volume was \$4.4 million, up 34.6% from a year earlier.

The median sale price in September was \$124,000, down from \$124,450 a year earlier. Homes that sold in September were typically on the market for 12 days and sold for 98.2% of their list prices.

Dickinson County Active Listings Down at End of September

The total number of active listings in Dickinson County at the end of September was 52 units, down from 78 at the same point in 2020. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$131,950.

During September, a total of 30 contracts were written up from 25 in September 2020. At the end of the month, there were 46 contracts pending, compared to 40 at the end of September 2020.

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Dickinson County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
Home Sales		32	26	17	221	213	141
Change from prior year		23.1%	52.9%	70.0%	3.8%	51.1%	147.4%
Active Listings		52	78	94	N/A	N/A	N/A
Change from prior year		-33.3%	-17.0%	0.0%			
Months' Supply		2.0	3.7	6.1	N/A	N/A	N/A
Change from prior year		-45.9%	-39.3%	-68.6%			
New Listings		32	34	21	259	280	224
Change from prior year		-5.9%	61.9%	-22.2%	-7.5%	25.0%	18.5%
Contracts Written		30	25	14	237	234	143
Change from prior year		20.0%	78.6%	-12.5%	1.3%	63.6%	93.2%
Pending Contracts		46	40	21	N/A	N/A	N/A
Change from prior year		15.0%	90.5%	-4.5%			
Sales Volume (1,000s)		4,426	3,288	2,455	31,858	25,835	17,877
Change from prior year		34.6%	33.9%	99.1%	23.3%	44.5%	190.6%
Average	Sale Price	138,309	126,450	144,400	144,155	121,291	126,784
	Change from prior year	9.4%	-12.4%	17.2%	18.9%	-4.3%	17.5%
	List Price of Actives	181,525	142,373	120,738	N/A	N/A	N/A
	Change from prior year	27.5%	17.9%	-8.0%			
	Days on Market	42	76	77	47	82	92
Change from prior year	-44.7%	-1.3%	-14.4%	-42.7%	-10.9%	0.0%	
Percent of List	93.6%	94.7%	98.6%	96.4%	93.1%	94.8%	
Change from prior year	-1.2%	-4.0%	2.3%	3.5%	-1.8%	-0.7%	
Percent of Original	92.2%	91.2%	93.7%	94.4%	90.5%	91.1%	
Change from prior year	1.1%	-2.7%	2.2%	4.3%	-0.7%	-2.6%	
Median	Sale Price	124,000	124,450	127,700	125,000	117,000	116,500
	Change from prior year	-0.4%	-2.5%	52.5%	6.8%	0.4%	33.1%
	List Price of Actives	131,950	127,450	116,750	N/A	N/A	N/A
	Change from prior year	3.5%	9.2%	12.8%			
	Days on Market	12	43	32	15	43	53
Change from prior year	-72.1%	34.4%	-67.7%	-65.1%	-18.9%	-19.7%	
Percent of List	98.2%	97.7%	98.5%	97.8%	96.6%	96.5%	
Change from prior year	0.5%	-0.8%	3.4%	1.2%	0.1%	-1.0%	
Percent of Original	97.0%	95.7%	96.2%	96.6%	94.6%	95.1%	
Change from prior year	1.4%	-0.5%	4.5%	2.1%	-0.5%	-1.1%	



Dickinson County Closed Listings Analysis

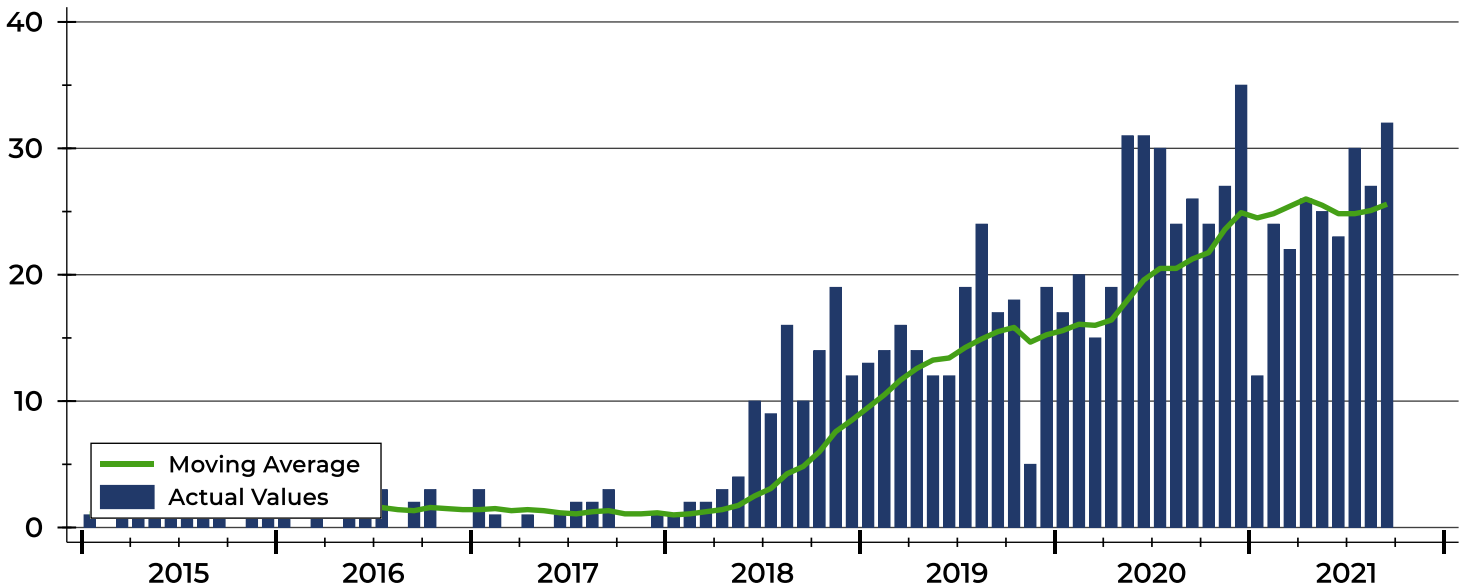
Summary Statistics for Closed Listings		September			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		32	26	23.1%	221	213	3.8%
Volume (1,000s)		4,426	3,288	34.6%	31,858	25,835	23.3%
Months' Supply		2.0	3.7	-45.9%	N/A	N/A	N/A
Average	Sale Price	138,309	126,450	9.4%	144,155	121,291	18.9%
	Days on Market	42	76	-44.7%	47	82	-42.7%
	Percent of List	93.6%	94.7%	-1.2%	96.4%	93.1%	3.5%
	Percent of Original	92.2%	91.2%	1.1%	94.4%	90.5%	4.3%
Median	Sale Price	124,000	124,450	-0.4%	125,000	117,000	6.8%
	Days on Market	12	43	-72.1%	15	43	-65.1%
	Percent of List	98.2%	97.7%	0.5%	97.8%	96.6%	1.2%
	Percent of Original	97.0%	95.7%	1.4%	96.6%	94.6%	2.1%

A total of 32 homes sold in Dickinson County in September, up from 26 units in September 2020. Total sales volume rose to \$4.4 million compared to \$3.3 million in the previous year.

The median sales price in September was \$124,000, down 0.4% compared to the prior year. Median days on market was 12 days, up from 11 days in August, but down from 43 in September 2020.

History of Closed Listings

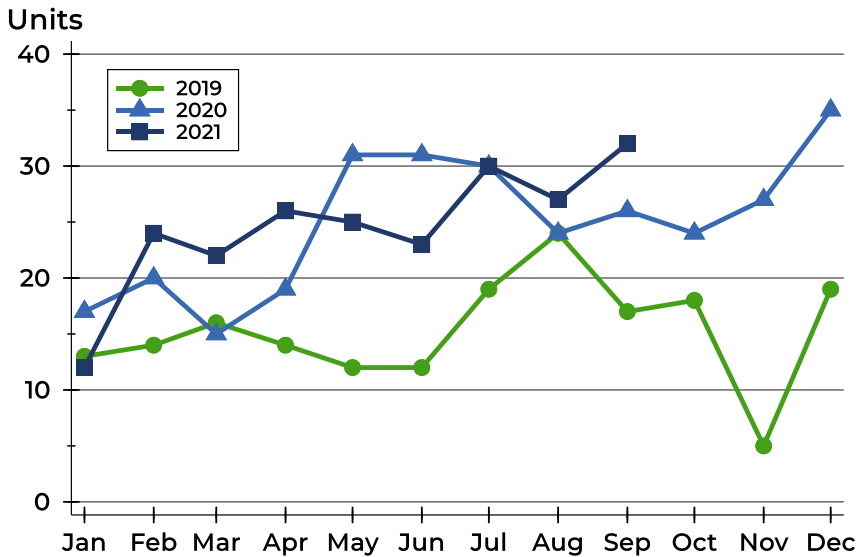
Units





Dickinson County Closed Listings Analysis

Closed Listings by Month



Month	2019	2020	2021
January	13	17	12
February	14	20	24
March	16	15	22
April	14	19	26
May	12	31	25
June	12	31	23
July	19	30	30
August	24	24	27
September	17	26	32
October	18	24	
November	5	27	
December	19	35	

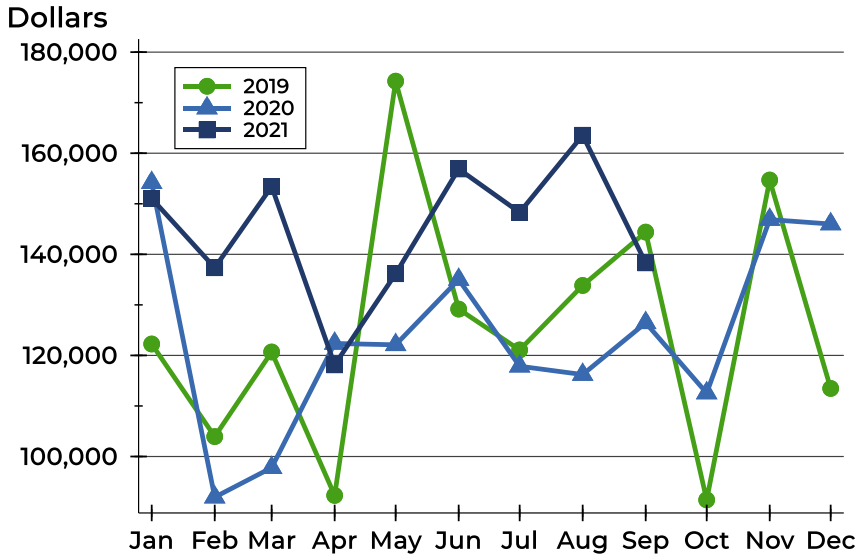
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	6.3%	0.0	7,250	7,250	27	27	67.9%	67.9%	67.9%	67.9%
\$25,000-\$49,999	2	6.3%	2.5	35,750	35,750	21	21	92.0%	92.0%	81.2%	81.2%
\$50,000-\$99,999	10	31.3%	1.7	70,180	72,950	17	6	90.2%	99.1%	90.1%	99.1%
\$100,000-\$124,999	2	6.3%	1.6	118,800	118,800	249	249	101.0%	101.0%	96.7%	96.7%
\$125,000-\$149,999	5	15.6%	3.5	131,900	130,000	18	4	100.3%	100.0%	98.8%	100.0%
\$150,000-\$174,999	3	9.4%	2.2	159,333	158,000	13	12	96.8%	98.8%	95.8%	96.9%
\$175,000-\$199,999	1	3.1%	1.4	193,000	193,000	5	5	100.0%	100.0%	100.0%	100.0%
\$200,000-\$249,999	2	6.3%	2.3	230,000	230,000	72	72	96.2%	96.2%	95.5%	95.5%
\$250,000-\$299,999	3	9.4%	3.7	256,333	254,000	104	62	96.2%	96.2%	96.2%	96.2%
\$300,000-\$399,999	1	3.1%	0.8	340,000	340,000	11	11	97.1%	97.1%	97.1%	97.1%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	3.1%	0.0	501,000	501,000	5	5	101.2%	101.2%	101.2%	101.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



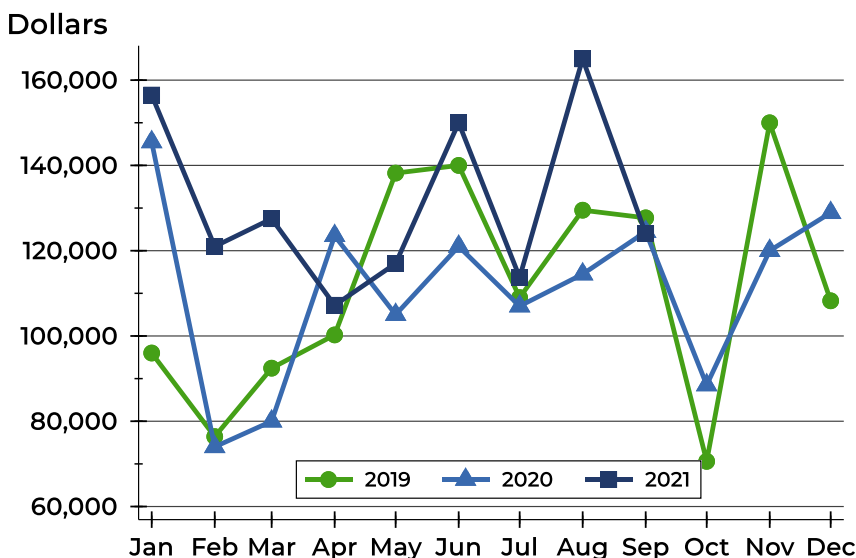
Dickinson County Closed Listings Analysis

Average Price



Month	2019	2020	2021
January	122,262	154,176	151,054
February	103,943	91,958	137,346
March	120,681	97,793	153,409
April	92,307	122,368	118,131
May	174,263	122,100	136,158
June	129,167	135,006	156,887
July	121,084	117,863	148,288
August	133,842	116,212	163,555
September	144,400	126,450	138,309
October	91,422	112,558	
November	154,700	146,874	
December	113,471	145,996	

Median Price

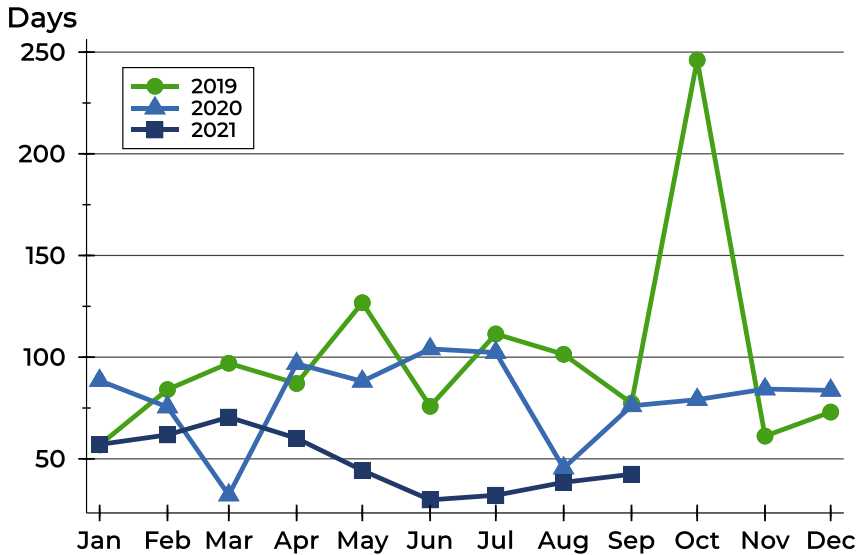


Month	2019	2020	2021
January	96,000	145,500	156,500
February	76,400	74,000	121,000
March	92,450	80,000	127,500
April	100,250	123,500	107,200
May	138,200	105,000	117,000
June	140,000	121,000	150,000
July	109,000	107,000	113,750
August	129,500	114,500	165,000
September	127,700	124,450	124,000
October	70,600	88,500	
November	150,000	120,000	
December	108,250	128,900	



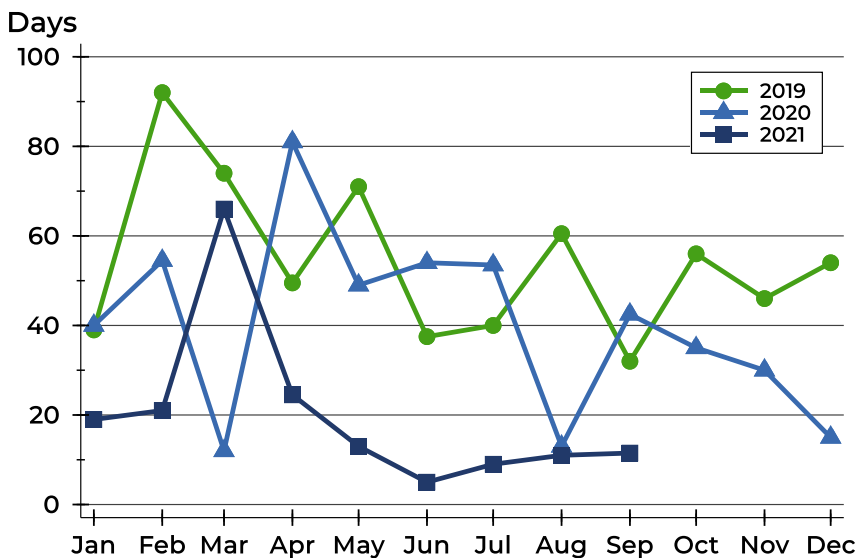
Dickinson County Closed Listings Analysis

Average DOM



Month	2019	2020	2021
January	57	88	57
February	84	76	62
March	97	32	71
April	87	97	60
May	127	88	44
June	76	104	30
July	111	102	32
August	101	45	38
September	77	76	42
October	246	79	
November	61	84	
December	73	84	

Median DOM



Month	2019	2020	2021
January	39	40	19
February	92	55	21
March	74	12	66
April	50	81	25
May	71	49	13
June	38	54	5
July	40	54	9
August	61	13	11
September	32	43	12
October	56	35	
November	46	30	
December	54	15	



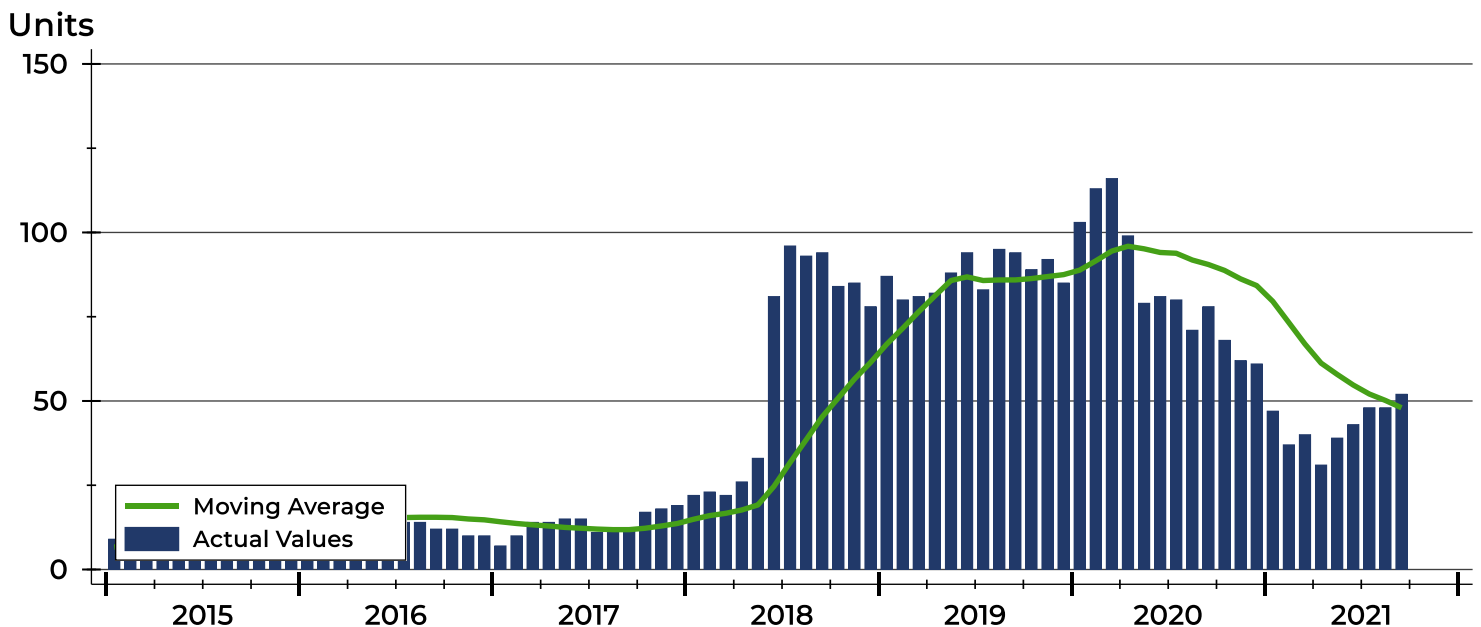
Dickinson County Active Listings Analysis

Summary Statistics for Active Listings		End of September		
		2021	2020	Change
Active Listings		52	78	-33.3%
Volume (1,000s)		9,439	11,105	-15.0%
Months' Supply		2.0	3.7	-45.9%
Average	List Price	181,525	142,373	27.5%
	Days on Market	81	109	-25.7%
	Percent of Original	96.4%	95.2%	1.3%
Median	List Price	131,950	127,450	3.5%
	Days on Market	55	67	-17.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 52 homes were available for sale in Dickinson County at the end of September. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of September was \$131,950, up 3.5% from 2020. The typical time on market for active listings was 55 days, down from 67 days a year earlier.

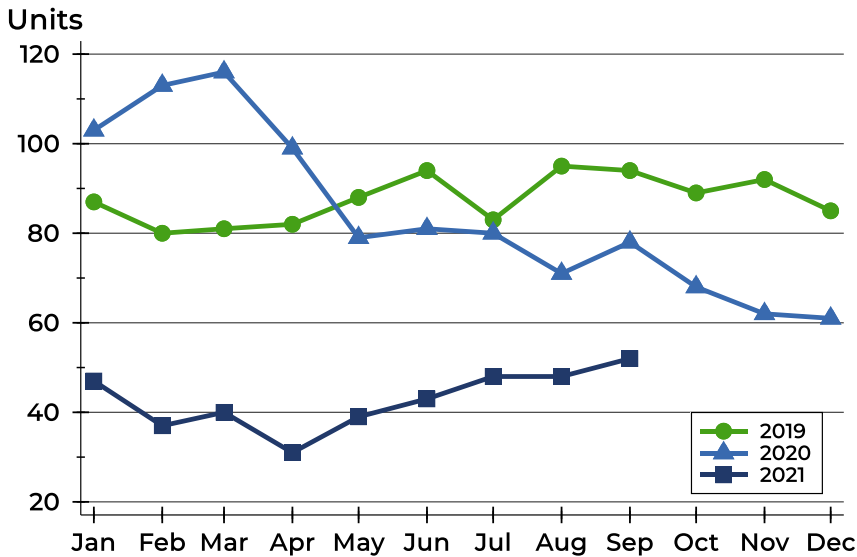
History of Active Listings





Dickinson County Active Listings Analysis

Active Listings by Month



Month	2019	2020	2021
January	87	103	47
February	80	113	37
March	81	116	40
April	82	99	31
May	88	79	39
June	94	81	43
July	83	80	48
August	95	71	48
September	94	78	52
October	89	68	
November	92	62	
December	85	61	

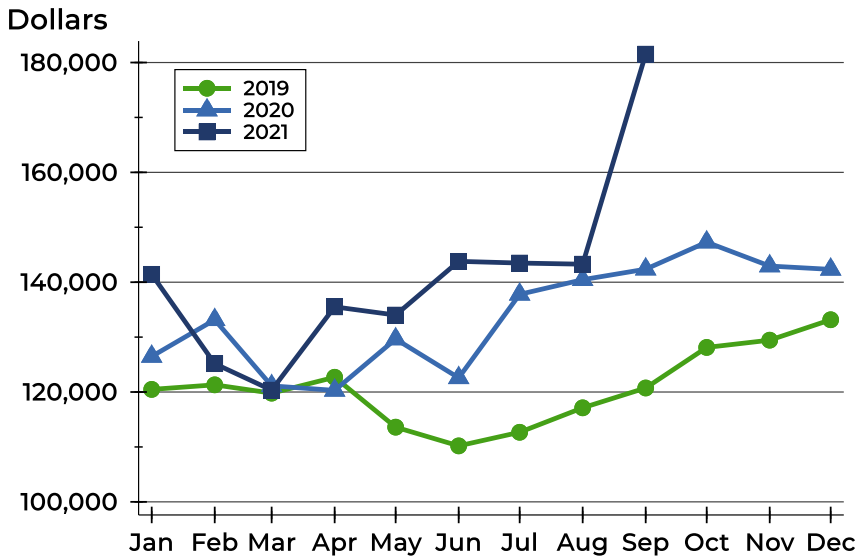
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	9.6%	2.5	41,260	39,900	62	46	95.4%	99.8%
\$50,000-\$99,999	11	21.2%	1.7	79,218	79,000	98	99	96.8%	100.0%
\$100,000-\$124,999	5	9.6%	1.6	111,160	109,300	99	104	93.0%	95.0%
\$125,000-\$149,999	9	17.3%	3.5	130,911	129,900	61	41	99.0%	100.0%
\$150,000-\$174,999	5	9.6%	2.2	159,360	159,900	43	28	97.7%	100.0%
\$175,000-\$199,999	3	5.8%	1.4	194,767	199,500	26	15	95.1%	92.8%
\$200,000-\$249,999	7	13.5%	2.3	225,657	225,000	108	80	94.7%	93.8%
\$250,000-\$299,999	5	9.6%	3.7	263,380	255,000	148	91	95.8%	96.2%
\$300,000-\$399,999	1	1.9%	0.8	350,000	350,000	9	9	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	1.9%	N/A	2,000,000	2,000,000	2	2	100.0%	100.0%



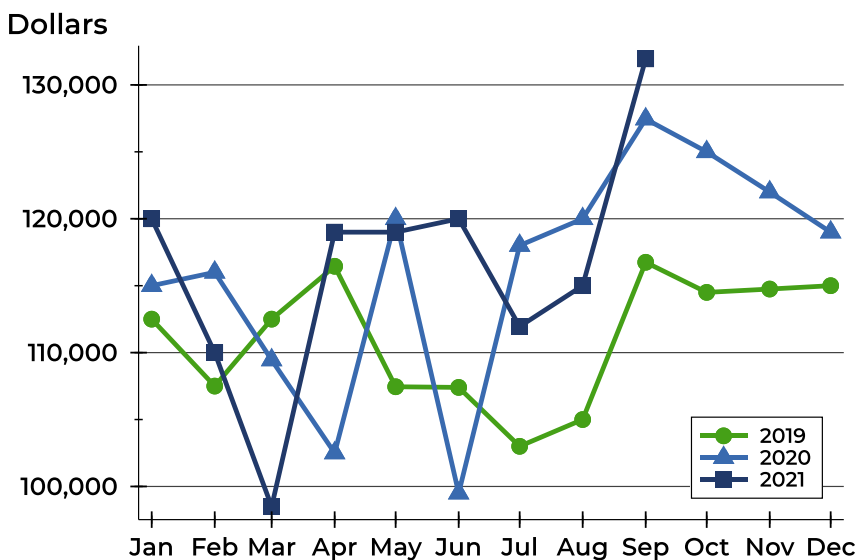
Dickinson County Active Listings Analysis

Average Price



Month	2019	2020	2021
January	120,480	126,481	141,438
February	121,312	133,156	125,165
March	119,801	121,123	120,346
April	122,691	120,300	135,515
May	113,603	129,652	134,018
June	110,197	122,585	143,798
July	112,675	137,792	143,488
August	117,124	140,458	143,283
September	120,738	142,373	181,525
October	128,123	147,293	
November	129,443	142,944	
December	133,160	142,334	

Median Price

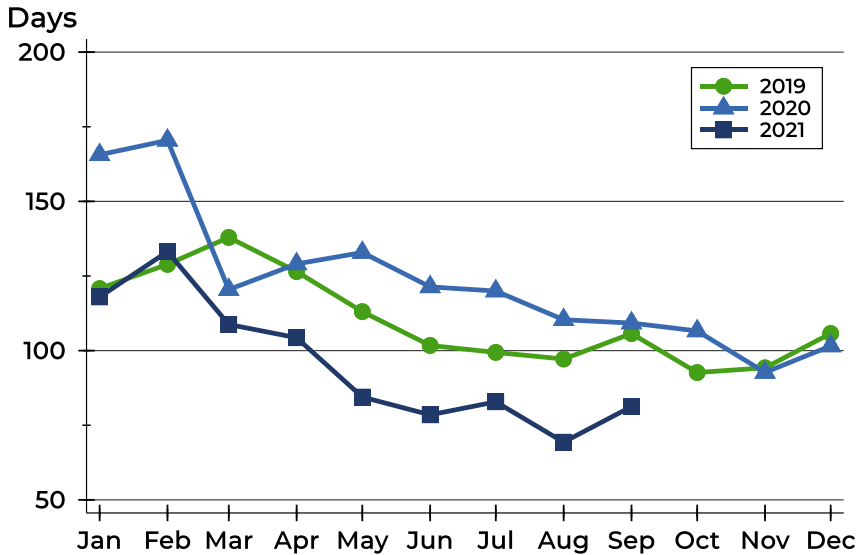


Month	2019	2020	2021
January	112,500	115,000	120,000
February	107,500	116,000	110,000
March	112,500	109,450	98,500
April	116,450	102,500	119,000
May	107,450	120,000	119,000
June	107,400	99,500	120,000
July	103,000	118,000	111,950
August	105,000	120,000	115,000
September	116,750	127,450	131,950
October	114,500	125,000	
November	114,750	122,000	
December	115,000	119,000	



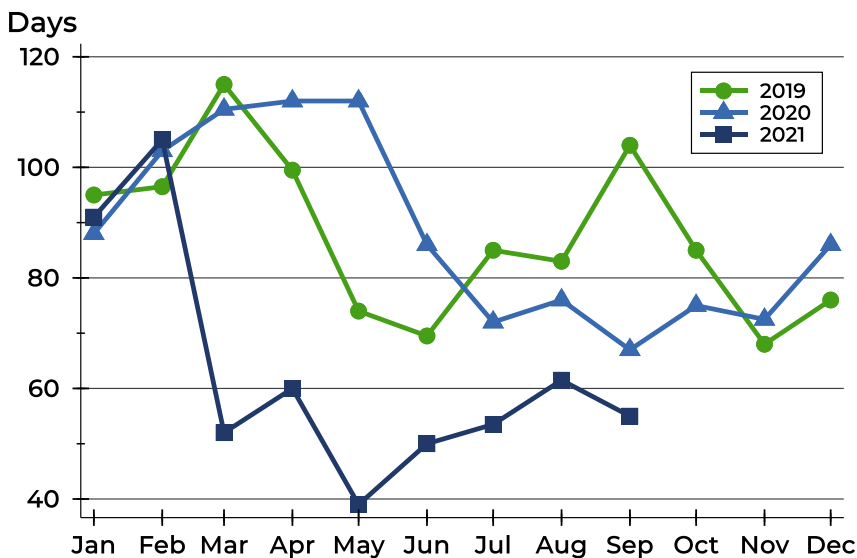
Dickinson County Active Listings Analysis

Average DOM



Month	2019	2020	2021
January	121	166	118
February	129	170	133
March	138	120	109
April	126	129	104
May	113	133	84
June	102	121	78
July	99	120	83
August	97	110	69
September	106	109	81
October	93	107	
November	94	93	
December	106	102	

Median DOM

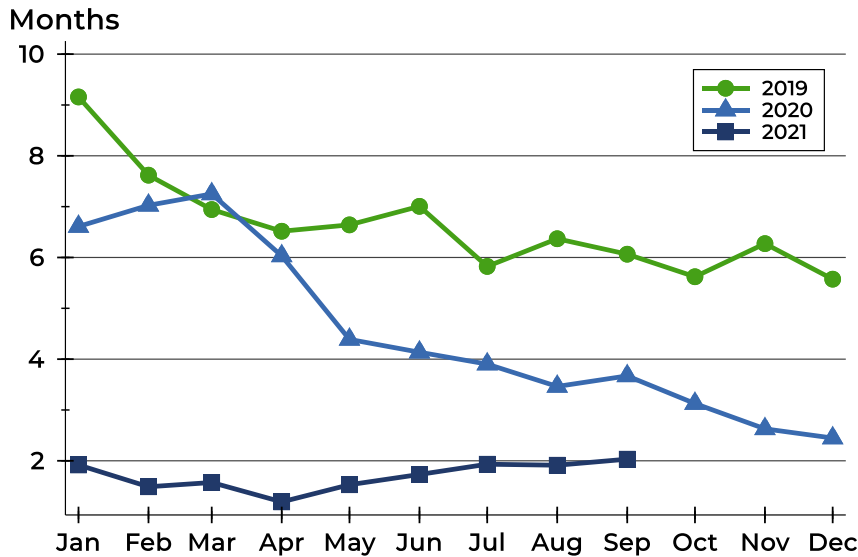


Month	2019	2020	2021
January	95	88	91
February	97	103	105
March	115	111	52
April	100	112	60
May	74	112	39
June	70	86	50
July	85	72	54
August	83	76	62
September	104	67	55
October	85	75	
November	68	73	
December	76	86	



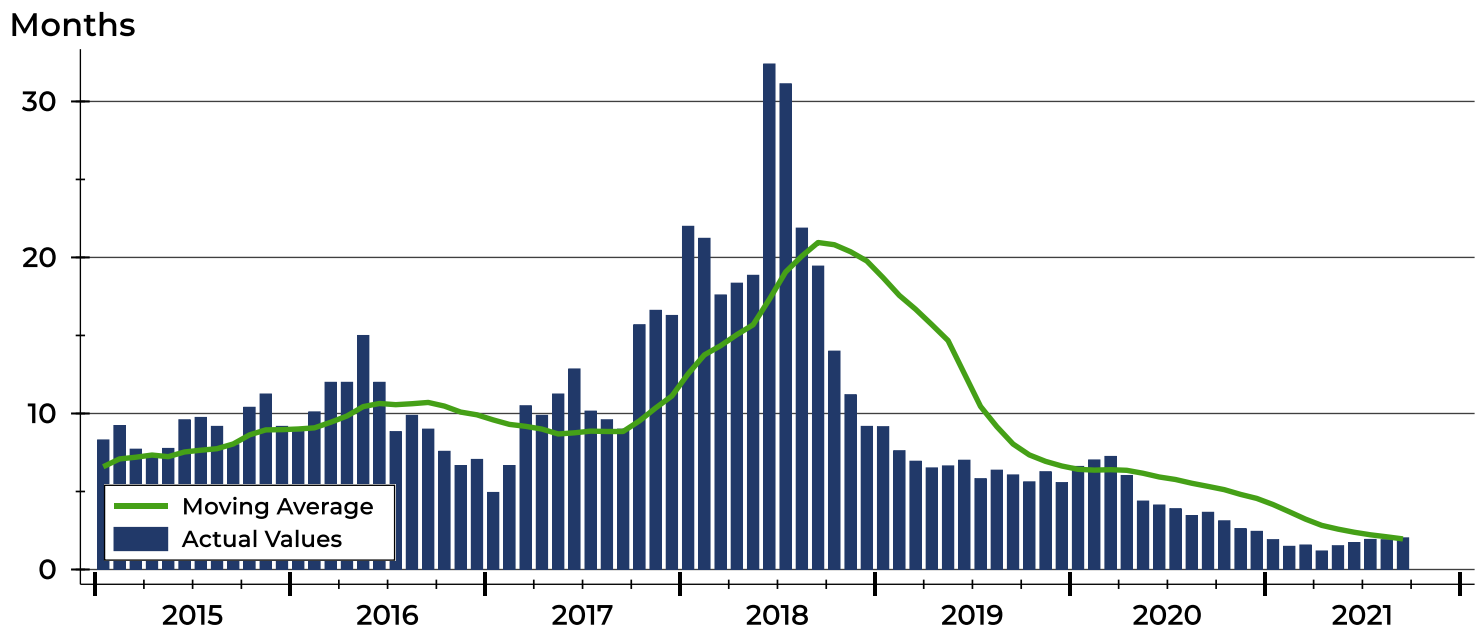
Dickinson County Months' Supply Analysis

Months' Supply by Month



Month	2019	2020	2021
January	9.2	6.6	1.9
February	7.6	7.0	1.5
March	6.9	7.3	1.6
April	6.5	6.0	1.2
May	6.6	4.4	1.5
June	7.0	4.1	1.7
July	5.8	3.9	1.9
August	6.4	3.5	1.9
September	6.1	3.7	2.0
October	5.6	3.1	2.6
November	6.3	2.6	2.4
December	5.6	2.4	2.4

History of Month's Supply





Dickinson County New Listings Analysis

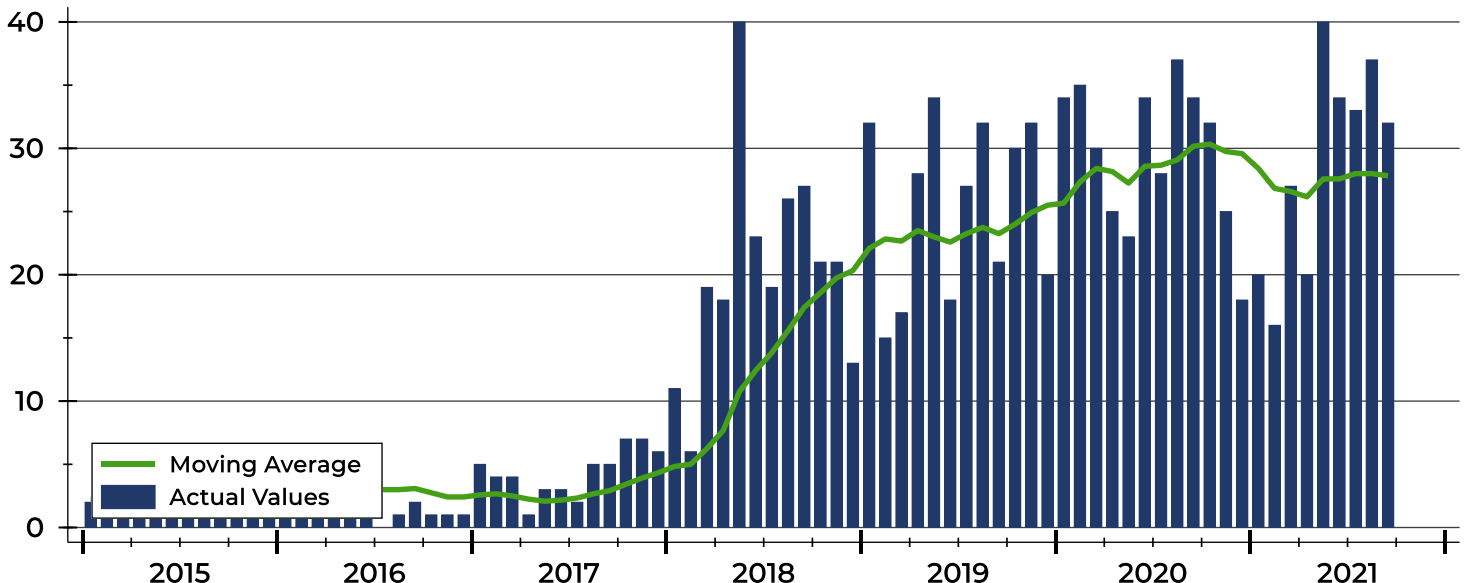
Summary Statistics for New Listings		2021	September 2020	Change
Current Month	New Listings	32	34	-5.9%
	Volume (1,000s)	7,007	4,919	42.4%
	Average List Price	218,966	144,666	51.4%
	Median List Price	154,000	119,500	28.9%
Year-to-Date	New Listings	259	280	-7.5%
	Volume (1,000s)	40,246	36,227	11.1%
	Average List Price	155,389	129,383	20.1%
	Median List Price	129,500	114,950	12.7%

A total of 32 new listings were added in Dickinson County during September, down 5.9% from the same month in 2020. Year-to-date Dickinson County has seen 259 new listings.

The median list price of these homes was \$154,000 up from \$119,500 in 2020.

History of New Listings

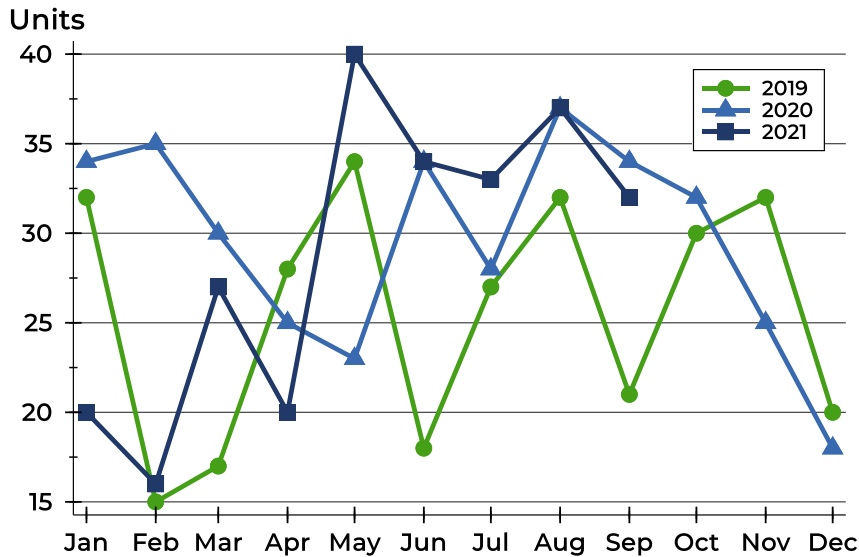
Units





Dickinson County New Listings Analysis

New Listings by Month



Month	2019	2020	2021
January	32	34	20
February	15	35	16
March	17	30	27
April	28	25	20
May	34	23	40
June	18	34	34
July	27	28	33
August	32	37	37
September	21	34	32
October	30	32	32
November	32	25	32
December	20	18	32

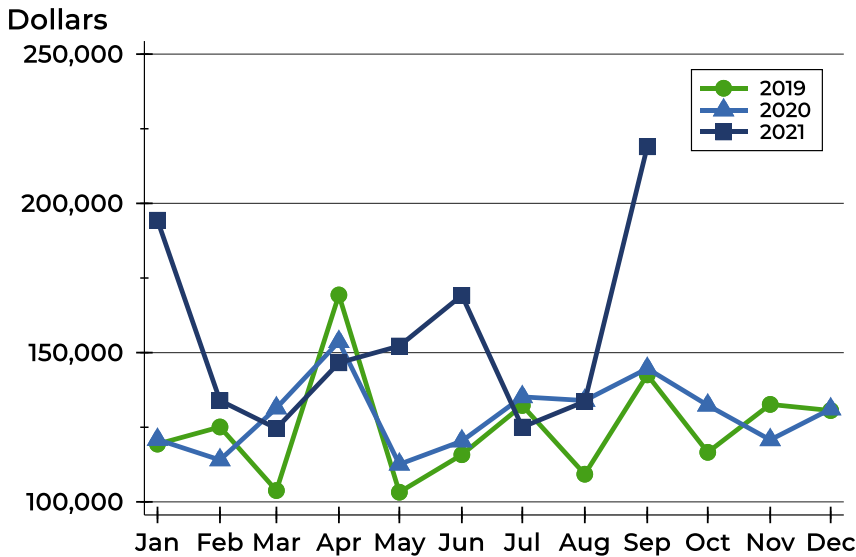
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.1%	37,500	37,500	28	28	100.0%	100.0%
\$50,000-\$99,999	7	21.9%	81,829	82,000	10	6	100.0%	100.0%
\$100,000-\$124,999	2	6.3%	119,600	119,600	5	5	100.0%	100.0%
\$125,000-\$149,999	4	12.5%	130,950	131,950	20	20	100.0%	100.0%
\$150,000-\$174,999	7	21.9%	158,843	157,000	17	17	99.6%	100.0%
\$175,000-\$199,999	4	12.5%	192,925	193,450	11	11	98.1%	100.0%
\$200,000-\$249,999	2	6.3%	227,250	227,250	15	15	100.0%	100.0%
\$250,000-\$299,999	2	6.3%	275,250	275,250	14	14	98.1%	98.1%
\$300,000-\$399,999	2	6.3%	372,500	372,500	8	8	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	3.1%	2,000,000	2,000,000	9	9	100.0%	100.0%



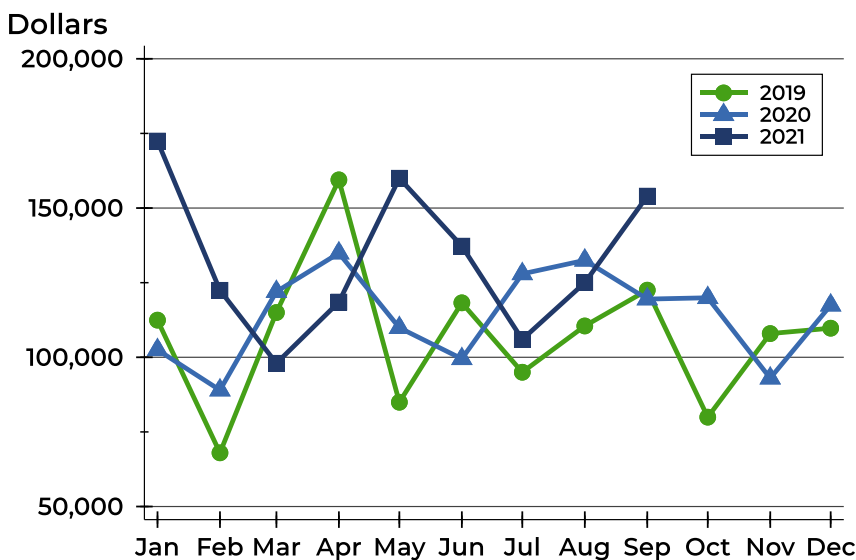
Dickinson County New Listings Analysis

Average Price



Month	2019	2020	2021
January	119,359	120,876	194,360
February	125,092	114,043	133,956
March	103,800	131,423	124,611
April	169,314	153,652	146,600
May	103,232	112,587	152,215
June	115,808	120,369	169,197
July	132,309	135,179	125,052
August	109,271	133,954	133,616
September	142,561	144,666	218,966
October	116,600	132,366	
November	132,656	120,769	
December	130,606	131,094	

Median Price



Month	2019	2020	2021
January	112,450	102,500	172,450
February	68,000	89,000	122,450
March	115,000	122,000	98,000
April	159,450	134,900	118,500
May	84,950	109,900	160,000
June	118,250	99,500	137,250
July	95,000	127,950	106,000
August	110,500	132,500	125,000
September	122,500	119,500	154,000
October	79,950	119,950	
November	107,950	93,000	
December	109,750	117,450	



Dickinson County Contracts Written Analysis

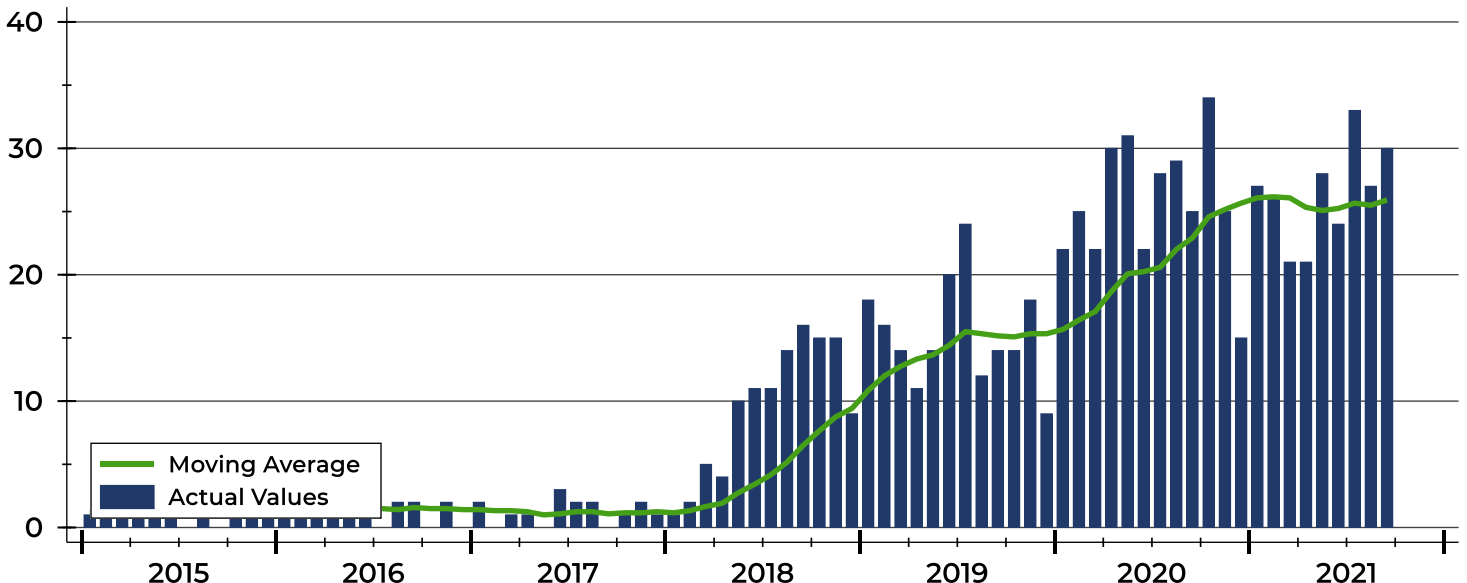
Summary Statistics for Contracts Written		September			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Contracts Written		30	25	20.0%	237	234	1.3%
Volume (1,000s)		4,732	3,750	26.2%	35,099	30,461	15.2%
Average	Sale Price	157,730	150,014	5.1%	148,095	130,176	13.8%
	Days on Market	26	52	-50.0%	47	79	-40.5%
	Percent of Original	94.8%	92.2%	2.8%	94.5%	90.8%	4.1%
Median	Sale Price	126,900	109,000	16.4%	125,000	119,250	4.8%
	Days on Market	10	14	-28.6%	13	36	-63.9%
	Percent of Original	100.0%	95.7%	4.5%	97.2%	95.2%	2.1%

A total of 30 contracts for sale were written in Dickinson County during the month of September, up from 25 in 2020. The median list price of these homes was \$126,900, up from \$109,000 the prior year.

Half of the homes that went under contract in September were on the market less than 10 days, compared to 14 days in September 2020.

History of Contracts Written

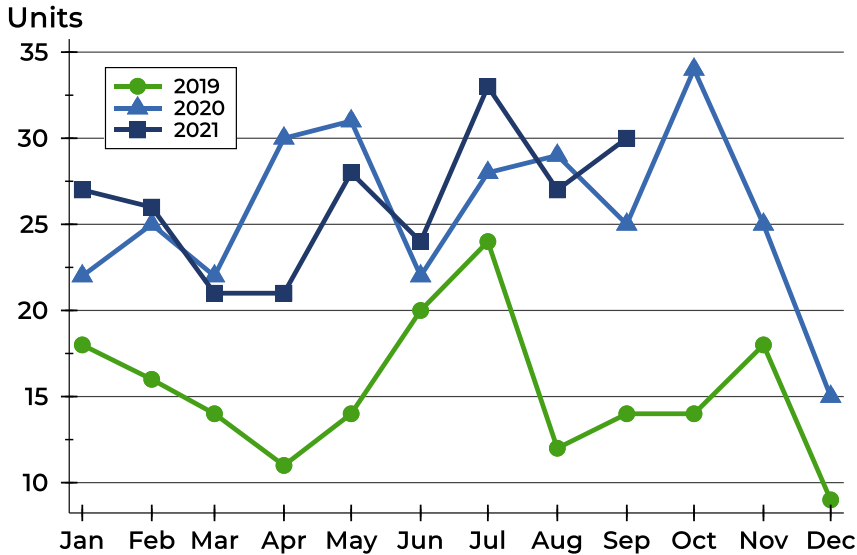
Units





Dickinson County Contracts Written Analysis

Contracts Written by Month



Month	2019	2020	2021
January	18	22	27
February	16	25	26
March	14	22	21
April	11	30	21
May	14	31	28
June	20	22	24
July	24	28	33
August	12	29	27
September	14	25	30
October	14	34	30
November	18	25	25
December	9	15	15

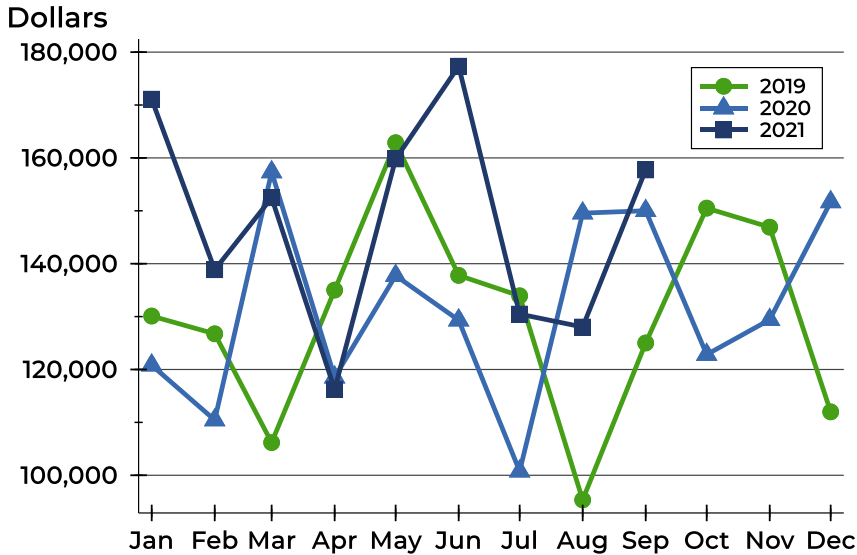
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	3.3%	15,500	15,500	47	47	48.4%	48.4%
\$25,000-\$49,999	4	13.3%	33,200	32,950	85	68	80.7%	81.7%
\$50,000-\$99,999	6	20.0%	79,817	83,950	11	5	100.0%	100.0%
\$100,000-\$124,999	4	13.3%	117,300	117,650	23	5	96.2%	100.0%
\$125,000-\$149,999	2	6.7%	134,900	134,900	23	23	100.0%	100.0%
\$150,000-\$174,999	4	13.3%	158,750	156,000	7	5	99.2%	100.0%
\$175,000-\$199,999	2	6.7%	193,450	193,450	1	1	100.0%	100.0%
\$200,000-\$249,999	1	3.3%	239,500	239,500	8	8	100.0%	100.0%
\$250,000-\$299,999	3	10.0%	278,433	279,900	32	16	98.7%	100.0%
\$300,000-\$399,999	2	6.7%	395,000	395,000	8	8	100.0%	100.0%
\$400,000-\$499,999	1	3.3%	479,000	479,000	29	29	96.0%	96.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



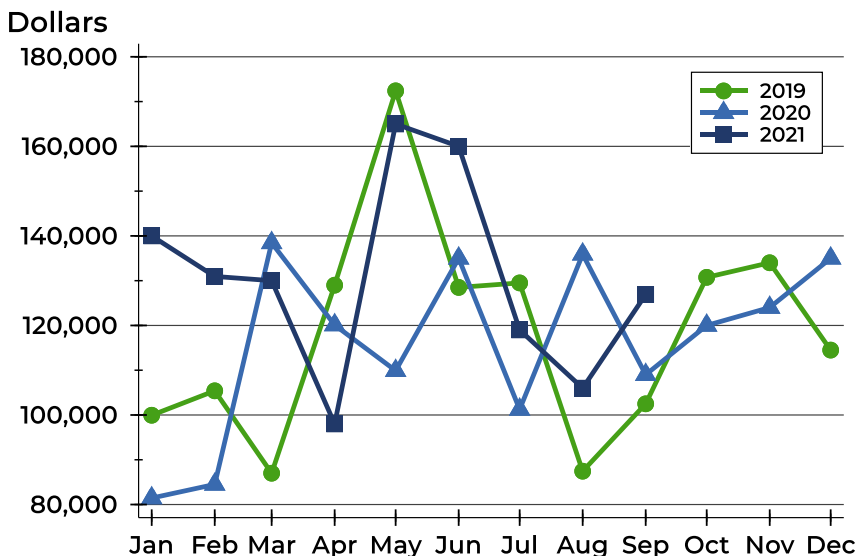
Dickinson County Contracts Written Analysis

Average Price



Month	2019	2020	2021
January	130,106	120,810	171,111
February	126,750	110,444	138,862
March	106,186	157,336	152,467
April	135,018	118,538	116,238
May	162,879	137,748	159,808
June	137,799	129,326	177,346
July	133,929	100,771	130,476
August	95,350	149,562	128,030
September	125,014	150,014	157,730
October	150,507	122,822	
November	146,911	129,416	
December	111,989	151,680	

Median Price

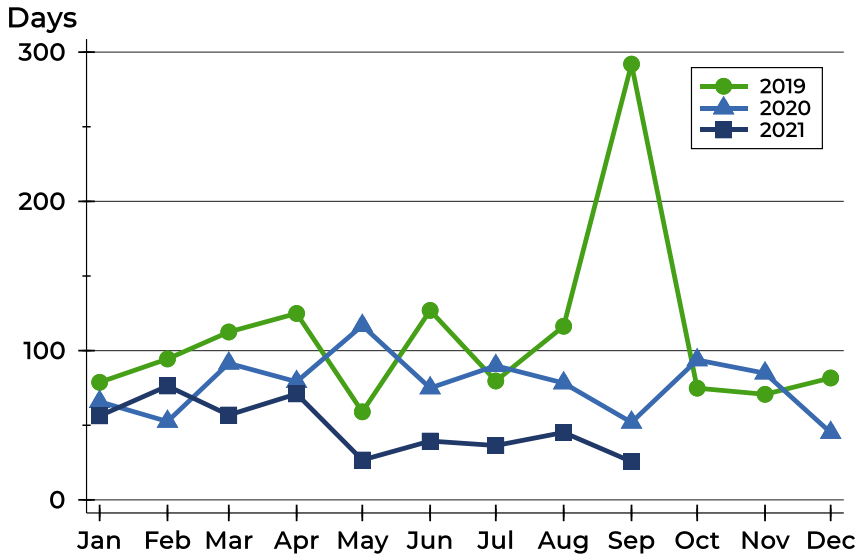


Month	2019	2020	2021
January	99,950	81,450	140,000
February	105,400	84,500	130,950
March	87,000	138,450	130,000
April	129,000	120,100	98,000
May	172,400	109,900	165,000
June	128,500	135,000	160,000
July	129,500	101,250	119,000
August	87,450	135,900	106,000
September	102,500	109,000	126,900
October	130,750	120,000	
November	134,000	124,000	
December	114,500	135,000	



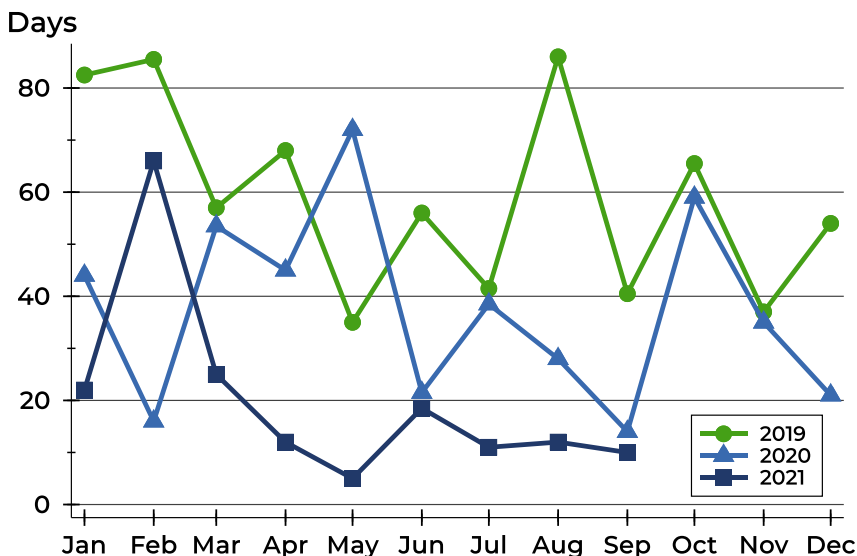
Dickinson County Contracts Written Analysis

Average DOM



Month	2019	2020	2021
January	79	66	56
February	94	53	76
March	113	92	57
April	125	79	71
May	59	117	27
June	127	75	39
July	80	90	36
August	116	78	45
September	292	52	26
October	75	94	
November	71	85	
December	82	45	

Median DOM



Month	2019	2020	2021
January	83	44	22
February	86	16	66
March	57	54	25
April	68	45	12
May	35	72	5
June	56	22	19
July	42	39	11
August	86	28	12
September	41	14	10
October	66	59	
November	37	35	
December	54	21	



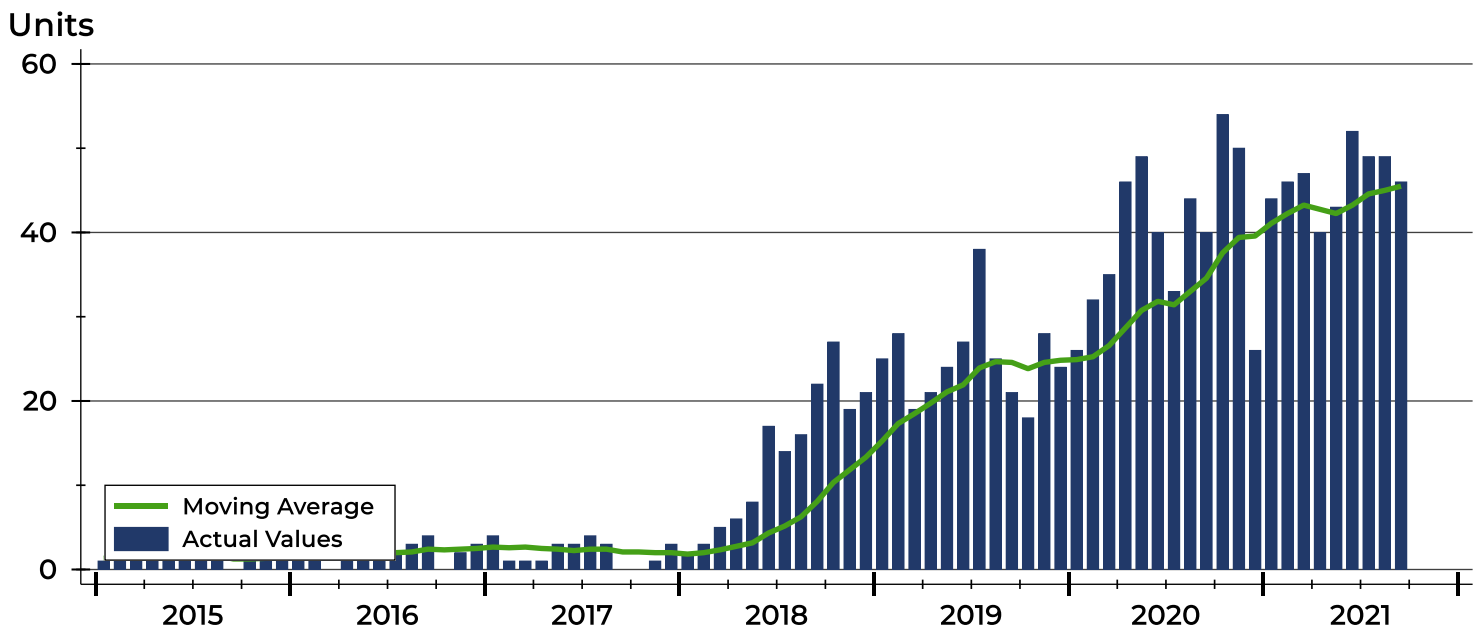
Dickinson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2021	2020	Change
Pending Contracts		46	40	15.0%
Volume (1,000s)		6,650	5,723	16.2%
Average	List Price	144,565	143,086	1.0%
	Days on Market	42	61	-31.1%
	Percent of Original	96.4%	96.2%	0.2%
Median	List Price	119,950	120,000	0.0%
	Days on Market	8	23	-65.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 46 listings in Dickinson County had contracts pending at the end of September, up from 40 contracts pending at the end of September 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

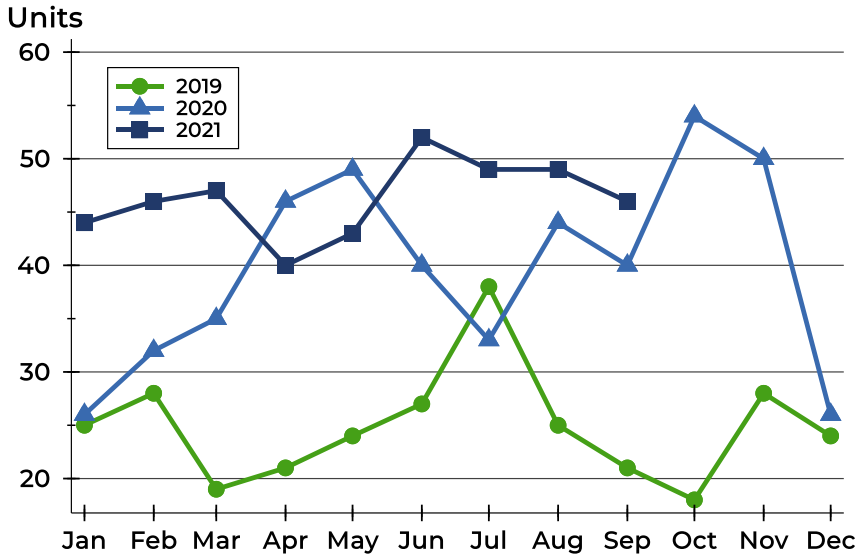
History of Pending Contracts





Dickinson County Pending Contracts Analysis

Pending Contracts by Month



Month	2019	2020	2021
January	25	26	44
February	28	32	46
March	19	35	47
April	21	46	40
May	24	49	43
June	27	40	52
July	38	33	49
August	25	44	49
September	21	40	46
October	18	54	26
November	28	50	26
December	24	26	26

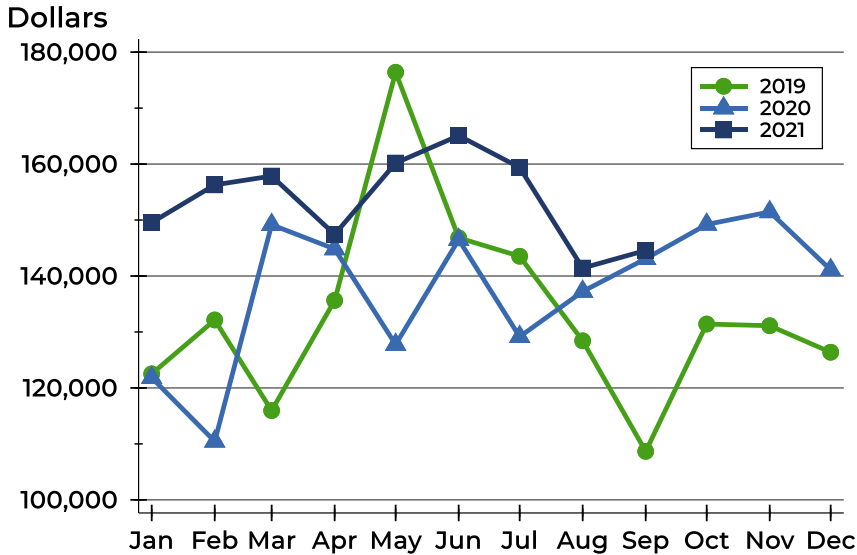
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	10.9%	36,160	36,000	76	55	79.8%	76.2%
\$50,000-\$99,999	14	30.4%	77,686	81,000	77	7	98.0%	100.0%
\$100,000-\$124,999	6	13.0%	115,850	117,600	29	19	95.3%	97.3%
\$125,000-\$149,999	4	8.7%	135,700	134,900	12	7	100.0%	100.0%
\$150,000-\$174,999	5	10.9%	160,000	157,000	15	6	99.4%	100.0%
\$175,000-\$199,999	3	6.5%	193,300	193,000	2	1	100.0%	100.0%
\$200,000-\$249,999	4	8.7%	229,850	232,450	16	7	100.0%	100.0%
\$250,000-\$299,999	2	4.3%	287,700	287,700	40	40	100.0%	100.0%
\$300,000-\$399,999	2	4.3%	395,000	395,000	8	8	100.0%	100.0%
\$400,000-\$499,999	1	2.2%	479,000	479,000	29	29	96.0%	96.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



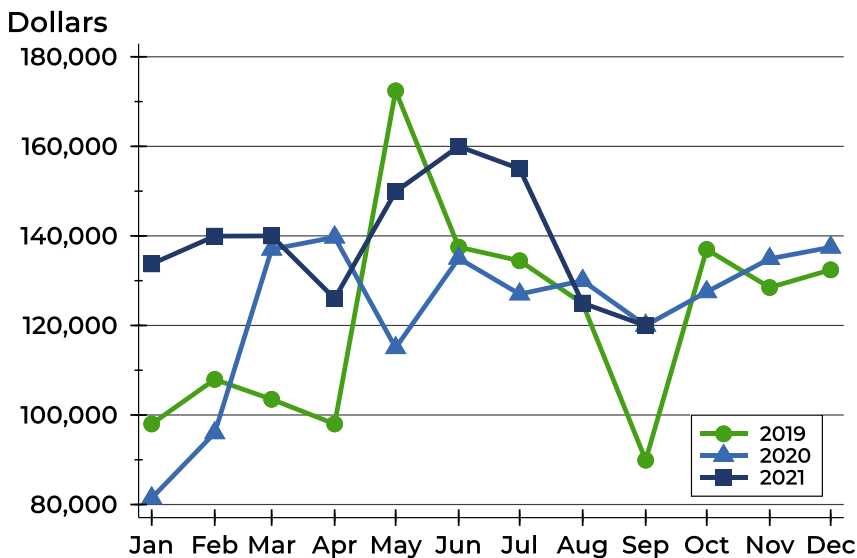
Dickinson County Pending Contracts Analysis

Average Price



Month	2019	2020	2021
January	122,516	121,831	149,555
February	132,146	110,456	156,285
March	115,953	149,163	157,860
April	135,638	144,823	147,443
May	176,404	127,751	160,184
June	146,821	146,497	165,081
July	143,532	129,154	159,388
August	128,422	137,233	141,420
September	108,671	143,086	144,565
October	131,419	149,210	
November	131,116	151,455	
December	126,381	141,104	

Median Price

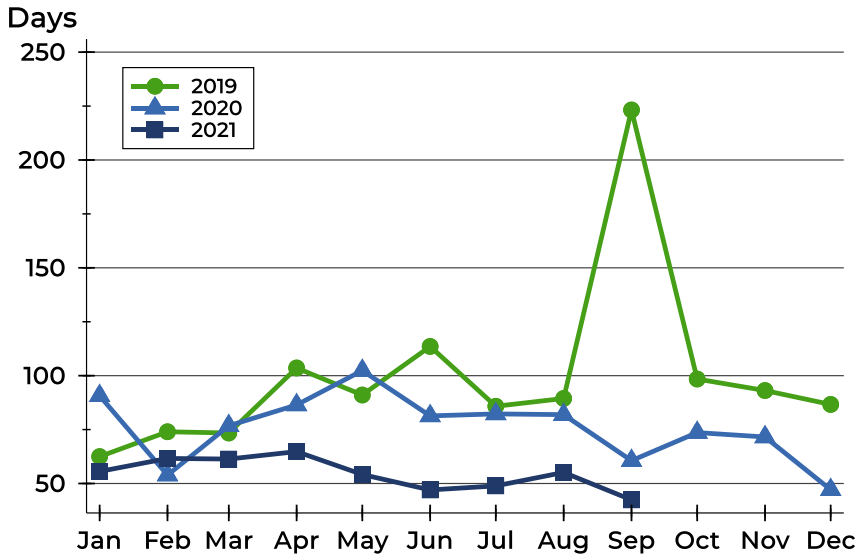


Month	2019	2020	2021
January	98,000	81,450	133,750
February	107,950	96,000	139,950
March	103,500	137,000	140,000
April	98,000	139,700	126,000
May	172,400	115,000	149,900
June	137,500	135,000	160,000
July	134,450	127,000	155,000
August	124,900	130,000	125,000
September	89,900	120,000	119,950
October	136,975	127,500	
November	128,475	134,900	
December	132,425	137,450	



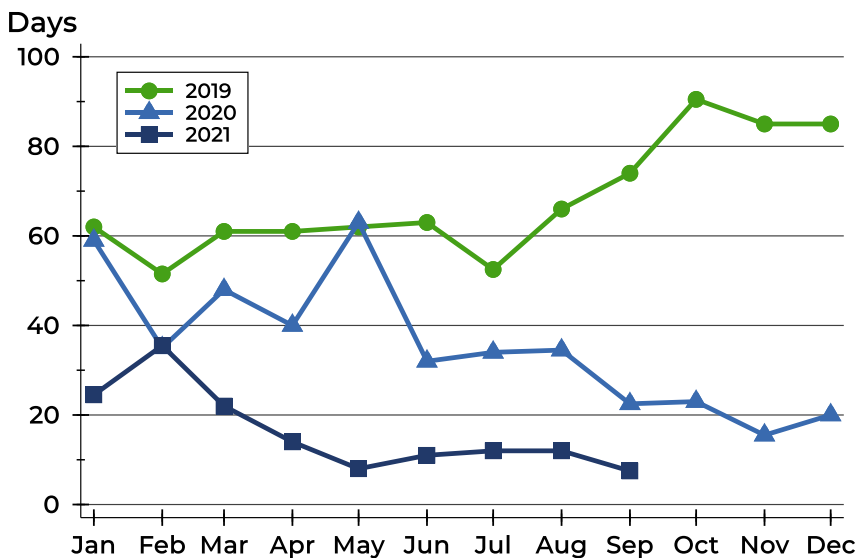
Dickinson County Pending Contracts Analysis

Average DOM



Month	2019	2020	2021
January	62	91	56
February	74	54	62
March	73	77	61
April	104	86	65
May	91	102	54
June	114	81	47
July	86	82	49
August	89	82	55
September	223	61	42
October	98	74	
November	93	72	
December	87	47	

Median DOM



Month	2019	2020	2021
January	62	59	25
February	52	35	36
March	61	48	22
April	61	40	14
May	62	63	8
June	63	32	11
July	53	34	12
August	66	35	12
September	74	23	8
October	91	23	
November	85	16	
December	85	20	