



**October
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Dickinson County Housing Report



Market Overview

Dickinson County Home Sales Fell in October

Total home sales in Dickinson County fell last month to 23 units, compared to 29 units in October 2021. Total sales volume was \$3.5 million, down from a year earlier.

The median sale price in October was \$133,000, up from \$117,000 a year earlier. Homes that sold in October were typically on the market for 25 days and sold for 96.5% of their list prices.

Dickinson County Active Listings Up at End of October

The total number of active listings in Dickinson County at the end of October was 55 units, up from 49 at the same point in 2021. This represents a 2.4 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$142,900.

During October, a total of 18 contracts were written up from 15 in October 2021. At the end of the month, there were 23 contracts still pending.

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**October
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Dickinson County Summary Statistics

| October MLS Statistics Three-year History | | Current Month | | | Year-to-Date | | |
|--|------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | | 2022 | 2021 | 2020 | 2022 | 2021 | 2020 |
| Home Sales | | 23 | 29 | 24 | 233 | 254 | 237 |
| Change from prior year | | -20.7% | 20.8% | 33.3% | -8.3% | 7.2% | 49.1% |
| Active Listings | | 55 | 49 | 68 | N/A | N/A | N/A |
| Change from prior year | | 12.2% | -27.9% | -23.6% | | | |
| Months' Supply | | 2.4 | 1.9 | 3.1 | N/A | N/A | N/A |
| Change from prior year | | 26.3% | -38.7% | -44.6% | | | |
| New Listings | | 25 | 24 | 32 | 286 | 284 | 312 |
| Change from prior year | | 4.2% | -25.0% | 6.7% | 0.7% | -9.0% | 22.8% |
| Contracts Written | | 18 | 15 | 34 | 233 | 252 | 269 |
| Change from prior year | | 20.0% | -55.9% | 142.9% | -7.5% | -6.3% | 71.3% |
| Pending Contracts | | 23 | 27 | 54 | N/A | N/A | N/A |
| Change from prior year | | -14.8% | -50.0% | 200.0% | | | |
| Sales Volume (1,000s) | | 3,469 | 3,864 | 2,701 | 34,689 | 36,008 | 28,536 |
| Change from prior year | | -10.2% | 43.1% | 64.1% | -3.7% | 26.2% | 46.2% |
| Average | Sale Price | 150,839 | 133,224 | 112,558 | 148,879 | 141,765 | 120,407 |
| | Change from prior year | 13.2% | 18.4% | 23.1% | 5.0% | 17.7% | -1.9% |
| | List Price of Actives | 170,373 | 181,312 | 147,293 | N/A | N/A | N/A |
| | Change from prior year | -6.0% | 23.1% | 15.0% | | | |
| | Days on Market | 38 | 47 | 79 | 42 | 47 | 82 |
| Change from prior year | -19.1% | -40.5% | -67.9% | -10.6% | -42.7% | -25.5% | |
| Percent of List | 92.7% | 96.7% | 90.6% | 95.6% | 96.3% | 92.8% | |
| Change from prior year | -4.1% | 6.7% | 0.6% | -0.7% | 3.8% | -1.5% | |
| Percent of Original | 90.7% | 93.9% | 86.1% | 93.1% | 94.2% | 90.0% | |
| Change from prior year | -3.4% | 9.1% | 3.5% | -1.2% | 4.7% | -0.2% | |
| Median | Sale Price | 133,000 | 117,000 | 88,500 | 134,000 | 125,000 | 114,000 |
| | Change from prior year | 13.7% | 32.2% | 25.4% | 7.2% | 9.6% | 4.1% |
| | List Price of Actives | 142,900 | 130,000 | 125,000 | N/A | N/A | N/A |
| | Change from prior year | 9.9% | 4.0% | 9.2% | | | |
| | Days on Market | 25 | 12 | 35 | 20 | 15 | 40 |
| Change from prior year | 108.3% | -65.7% | -37.5% | 33.3% | -62.5% | -24.5% | |
| Percent of List | 96.5% | 100.0% | 92.4% | 98.2% | 98.2% | 96.6% | |
| Change from prior year | -3.5% | 8.2% | -0.2% | 0.0% | 1.7% | 0.2% | |
| Percent of Original | 93.6% | 100.0% | 90.8% | 96.0% | 96.9% | 94.4% | |
| Change from prior year | -6.4% | 10.1% | 0.8% | -0.9% | 2.6% | -0.6% | |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Dickinson County Closed Listings Analysis

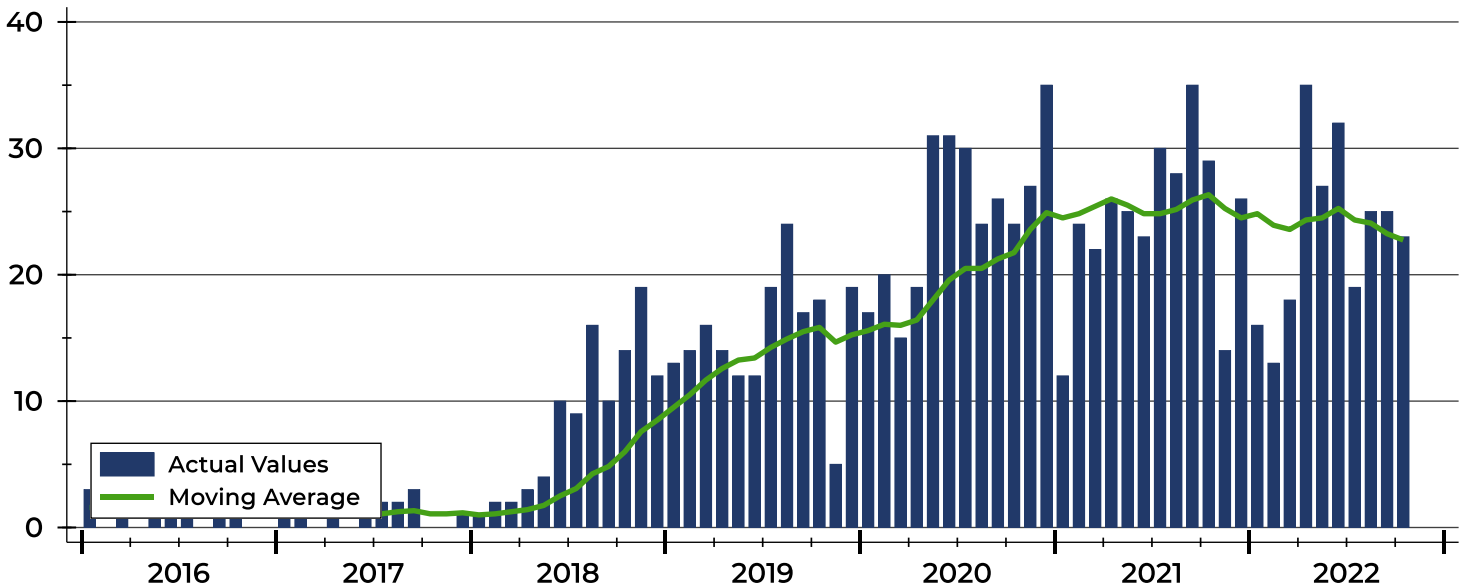
| Summary Statistics for Closed Listings | | 2022 | October 2021 | Change | 2022 | Year-to-Date 2021 | Change |
|--|---------------------|---------|--------------|--------|---------|-------------------|--------|
| Closed Listings | | 23 | 29 | -20.7% | 233 | 254 | -8.3% |
| Volume (1,000s) | | 3,469 | 3,864 | -10.2% | 34,689 | 36,008 | -3.7% |
| Months' Supply | | 2.4 | 1.9 | 26.3% | N/A | N/A | N/A |
| Average | Sale Price | 150,839 | 133,224 | 13.2% | 148,879 | 141,765 | 5.0% |
| | Days on Market | 38 | 47 | -19.1% | 42 | 47 | -10.6% |
| | Percent of List | 92.7% | 96.7% | -4.1% | 95.6% | 96.3% | -0.7% |
| | Percent of Original | 90.7% | 93.9% | -3.4% | 93.1% | 94.2% | -1.2% |
| Median | Sale Price | 133,000 | 117,000 | 13.7% | 134,000 | 125,000 | 7.2% |
| | Days on Market | 25 | 12 | 108.3% | 20 | 15 | 33.3% |
| | Percent of List | 96.5% | 100.0% | -3.5% | 98.2% | 98.2% | 0.0% |
| | Percent of Original | 93.6% | 100.0% | -6.4% | 96.0% | 96.9% | -0.9% |

A total of 23 homes sold in Dickinson County in October, down from 29 units in October 2021. Total sales volume fell to \$3.5 million compared to \$3.9 million in the previous year.

The median sales price in October was \$133,000, up 13.7% compared to the prior year. Median days on market was 25 days, up from 17 days in September, and up from 12 in October 2021.

History of Closed Listings

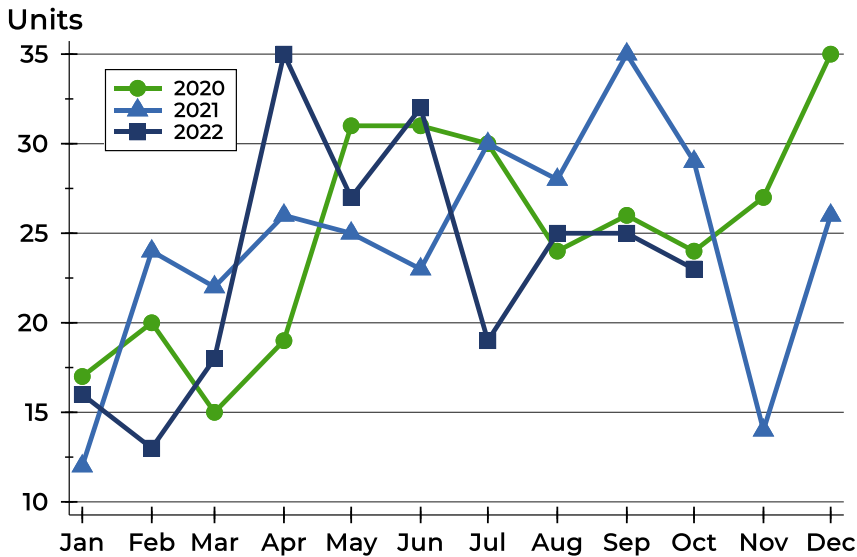
Units





Dickinson County Closed Listings Analysis

Closed Listings by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 17 | 12 | 16 |
| February | 20 | 24 | 13 |
| March | 15 | 22 | 18 |
| April | 19 | 26 | 35 |
| May | 31 | 25 | 27 |
| June | 31 | 23 | 32 |
| July | 30 | 30 | 19 |
| August | 24 | 28 | 25 |
| September | 26 | 35 | 25 |
| October | 24 | 29 | 23 |
| November | 27 | 14 | |
| December | 35 | 26 | |

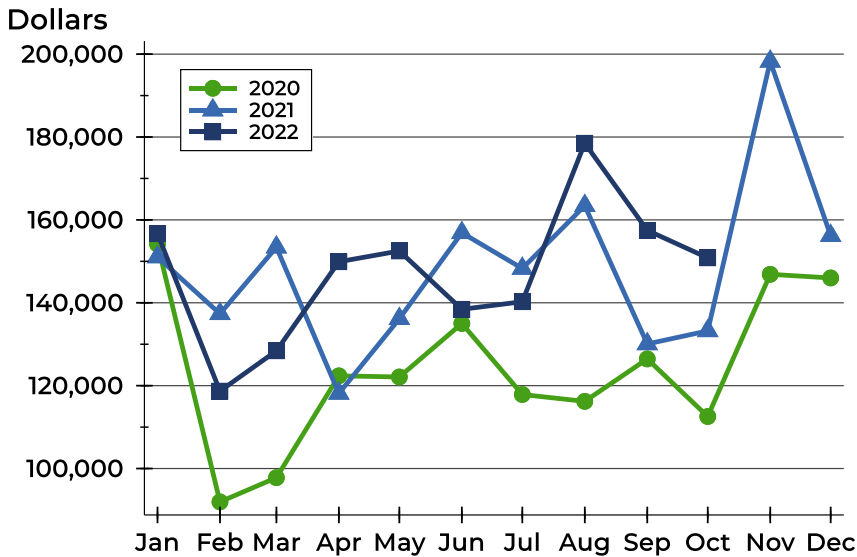
Closed Listings by Price Range

| Price Range | Sales | | Months' Supply | Sale Price | | Days on Market | | Price as % of List | | Price as % of Orig. | |
|---------------------|--------|---------|----------------|------------|---------|----------------|------|--------------------|--------|---------------------|--------|
| | Number | Percent | | Average | Median | Avg. | Med. | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 1 | 4.3% | 1.2 | 20,000 | 20,000 | 47 | 47 | 44.4% | 44.4% | 40.0% | 40.0% |
| \$25,000-\$49,999 | 1 | 4.3% | 2.9 | 37,500 | 37,500 | 36 | 36 | 88.2% | 88.2% | 88.2% | 88.2% |
| \$50,000-\$99,999 | 5 | 21.7% | 2.4 | 71,200 | 68,000 | 13 | 14 | 86.5% | 87.3% | 86.5% | 87.3% |
| \$100,000-\$124,999 | 4 | 17.4% | 1.5 | 112,225 | 110,950 | 36 | 21 | 98.5% | 100.0% | 98.0% | 100.0% |
| \$125,000-\$149,999 | 1 | 4.3% | 2.8 | 133,000 | 133,000 | 58 | 58 | 95.1% | 95.1% | 95.1% | 95.1% |
| \$150,000-\$174,999 | 3 | 13.0% | 2.7 | 160,167 | 160,000 | 59 | 40 | 97.4% | 96.7% | 93.6% | 93.6% |
| \$175,000-\$199,999 | 3 | 13.0% | 1.4 | 184,000 | 177,000 | 63 | 92 | 96.8% | 100.0% | 87.9% | 90.9% |
| \$200,000-\$249,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$250,000-\$299,999 | 4 | 17.4% | 2.3 | 274,100 | 275,000 | 36 | 34 | 98.6% | 98.2% | 98.1% | 97.4% |
| \$300,000-\$399,999 | 1 | 4.3% | 6.7 | 345,000 | 345,000 | 21 | 21 | 100.0% | 100.0% | 100.0% | 100.0% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



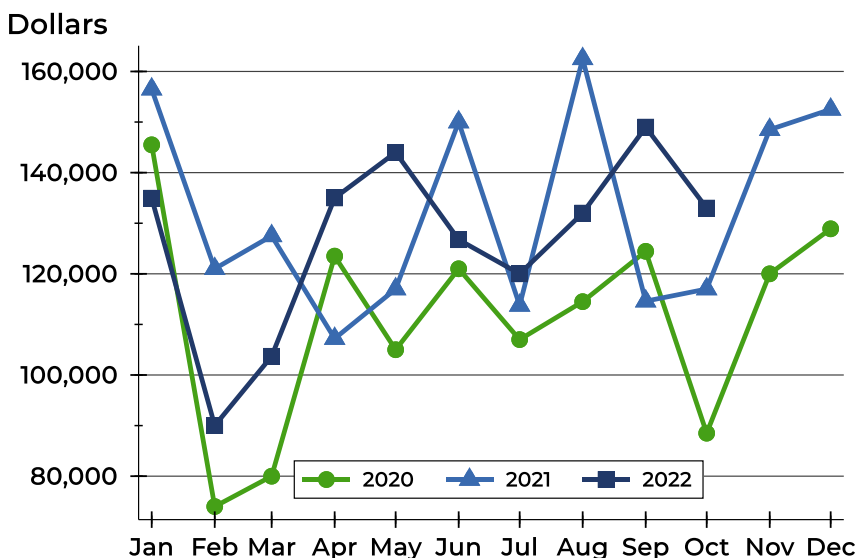
Dickinson County Closed Listings Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|---------|
| January | 154,176 | 151,054 | 156,669 |
| February | 91,958 | 137,346 | 118,692 |
| March | 97,793 | 153,409 | 128,411 |
| April | 122,368 | 118,131 | 149,900 |
| May | 122,100 | 136,158 | 152,506 |
| June | 135,006 | 156,887 | 138,428 |
| July | 117,863 | 148,288 | 140,253 |
| August | 116,212 | 163,428 | 178,506 |
| September | 126,450 | 130,069 | 157,487 |
| October | 112,558 | 133,224 | 150,839 |
| November | 146,874 | 198,256 | |
| December | 145,996 | 156,196 | |

Median Price

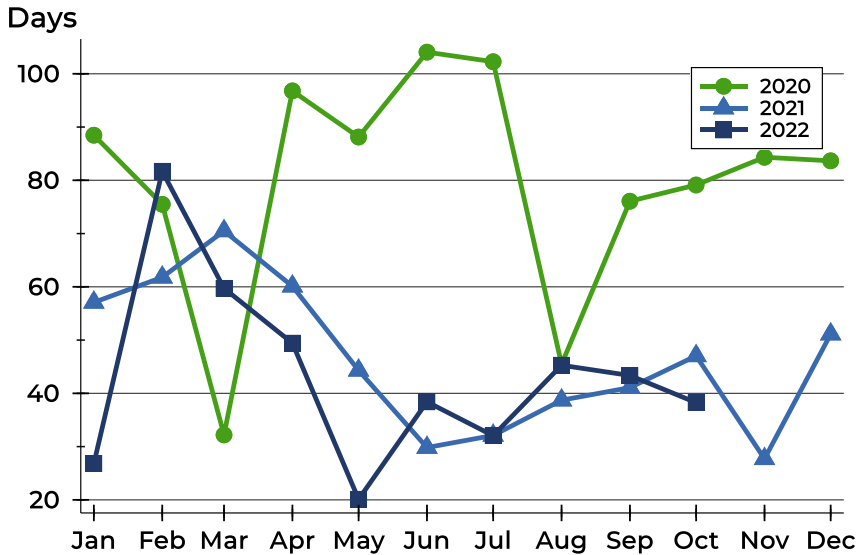


| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|---------|
| January | 145,500 | 156,500 | 134,950 |
| February | 74,000 | 121,000 | 90,000 |
| March | 80,000 | 127,500 | 103,700 |
| April | 123,500 | 107,200 | 135,000 |
| May | 105,000 | 117,000 | 144,000 |
| June | 121,000 | 150,000 | 126,750 |
| July | 107,000 | 113,750 | 120,000 |
| August | 114,500 | 162,500 | 132,000 |
| September | 124,450 | 114,600 | 149,000 |
| October | 88,500 | 117,000 | 133,000 |
| November | 120,000 | 148,500 | |
| December | 128,900 | 152,500 | |



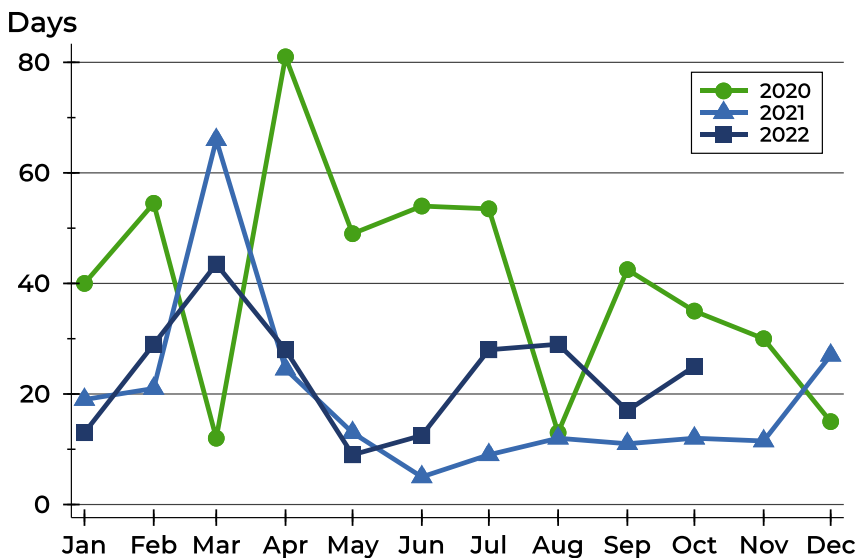
Dickinson County Closed Listings Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 88 | 57 | 27 |
| February | 76 | 62 | 82 |
| March | 32 | 71 | 60 |
| April | 97 | 60 | 49 |
| May | 88 | 44 | 20 |
| June | 104 | 30 | 38 |
| July | 102 | 32 | 32 |
| August | 45 | 39 | 45 |
| September | 76 | 41 | 43 |
| October | 79 | 47 | 38 |
| November | 84 | 28 | |
| December | 84 | 51 | |

Median DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 40 | 19 | 13 |
| February | 55 | 21 | 29 |
| March | 12 | 66 | 44 |
| April | 81 | 25 | 28 |
| May | 49 | 13 | 9 |
| June | 54 | 5 | 13 |
| July | 54 | 9 | 28 |
| August | 13 | 12 | 29 |
| September | 43 | 11 | 17 |
| October | 35 | 12 | 25 |
| November | 30 | 12 | |
| December | 15 | 27 | |



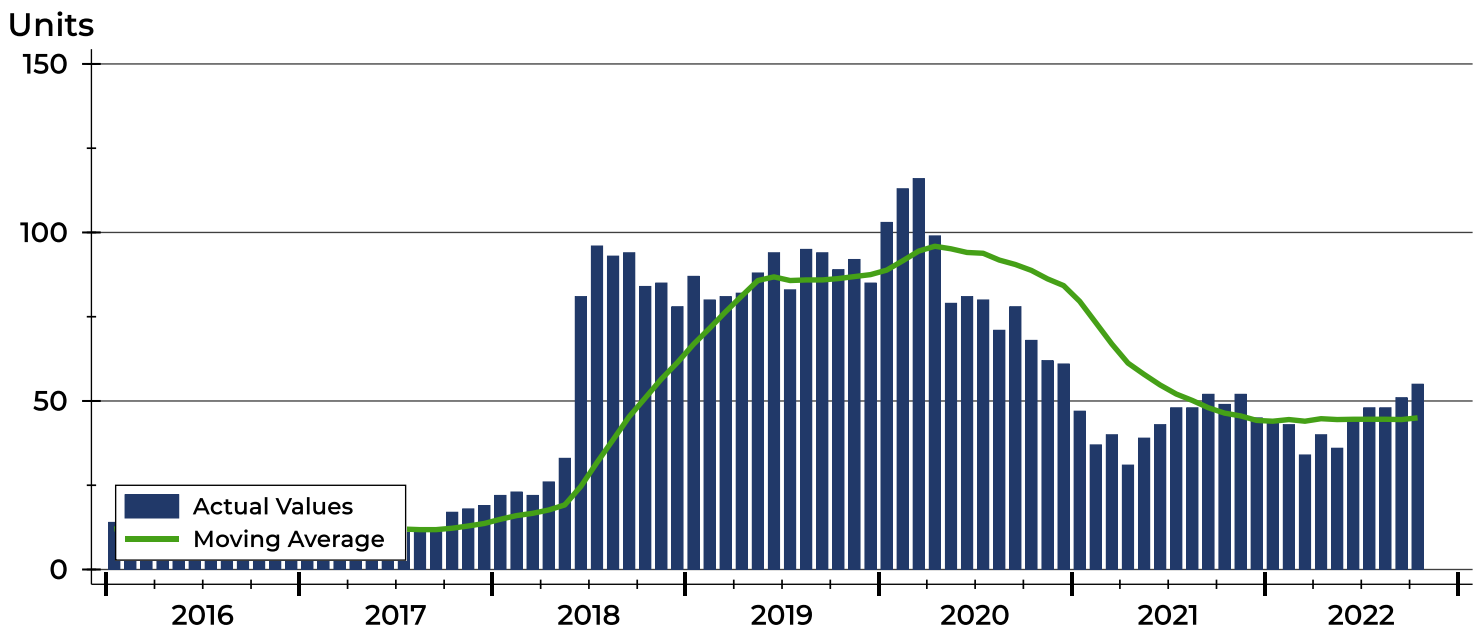
Dickinson County Active Listings Analysis

| Summary Statistics for Active Listings | | 2022 | End of October 2021 | Change |
|--|---------------------|---------|---------------------|--------|
| Active Listings | | 55 | 49 | 12.2% |
| Volume (1,000s) | | 9,371 | 8,884 | 5.5% |
| Months' Supply | | 2.4 | 1.9 | 26.3% |
| Average | List Price | 170,373 | 181,312 | -6.0% |
| | Days on Market | 81 | 91 | -11.0% |
| | Percent of Original | 95.6% | 95.9% | -0.3% |
| Median | List Price | 142,900 | 130,000 | 9.9% |
| | Days on Market | 57 | 55 | 3.6% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

A total of 55 homes were available for sale in Dickinson County at the end of October. This represents a 2.4 months' supply of active listings.

The median list price of homes on the market at the end of October was \$142,900, up 9.9% from 2021. The typical time on market for active listings was 57 days, up from 55 days a year earlier.

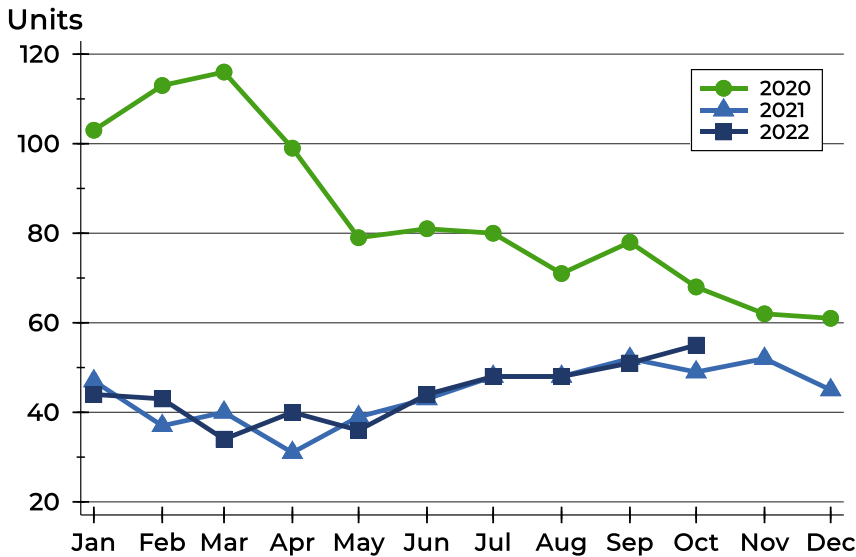
History of Active Listings





Dickinson County Active Listings Analysis

Active Listings by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 103 | 47 | 44 |
| February | 113 | 37 | 43 |
| March | 116 | 40 | 34 |
| April | 99 | 31 | 40 |
| May | 79 | 39 | 36 |
| June | 81 | 43 | 44 |
| July | 80 | 48 | 48 |
| August | 71 | 48 | 48 |
| September | 78 | 52 | 51 |
| October | 68 | 49 | 55 |
| November | 62 | 52 | |
| December | 61 | 45 | |

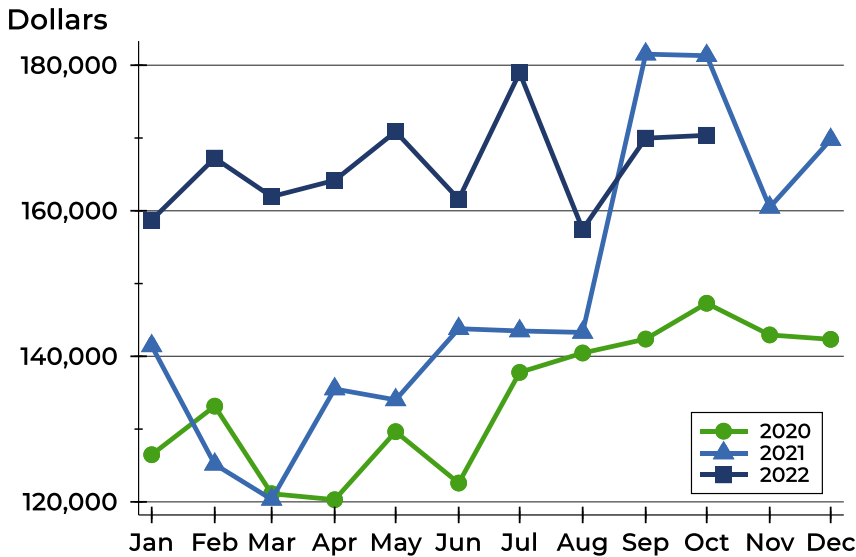
Active Listings by Price Range

| Price Range | Active Listings | | Months' Supply | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|-----------------|---------|----------------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 1 | 1.8% | 1.2 | 20,000 | 20,000 | 90 | 90 | 100.0% | 100.0% |
| \$25,000-\$49,999 | 5 | 9.1% | 2.9 | 39,500 | 42,000 | 97 | 66 | 92.0% | 93.1% |
| \$50,000-\$99,999 | 11 | 20.0% | 2.4 | 80,909 | 85,000 | 93 | 47 | 92.3% | 93.2% |
| \$100,000-\$124,999 | 4 | 7.3% | 1.5 | 109,600 | 109,950 | 67 | 34 | 97.4% | 100.0% |
| \$125,000-\$149,999 | 8 | 14.5% | 2.8 | 132,788 | 128,750 | 99 | 107 | 94.8% | 95.3% |
| \$150,000-\$174,999 | 5 | 9.1% | 2.7 | 158,980 | 155,000 | 28 | 25 | 100.0% | 100.0% |
| \$175,000-\$199,999 | 3 | 5.5% | 1.4 | 184,667 | 180,000 | 33 | 22 | 97.3% | 100.0% |
| \$200,000-\$249,999 | 7 | 12.7% | N/A | 225,214 | 225,000 | 81 | 92 | 96.7% | 100.0% |
| \$250,000-\$299,999 | 5 | 9.1% | 2.3 | 267,980 | 260,000 | 110 | 166 | 97.3% | 100.0% |
| \$300,000-\$399,999 | 5 | 9.1% | 6.7 | 359,600 | 350,000 | 82 | 79 | 95.6% | 100.0% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 1 | 1.8% | N/A | 699,000 | 699,000 | 49 | 49 | 100.0% | 100.0% |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



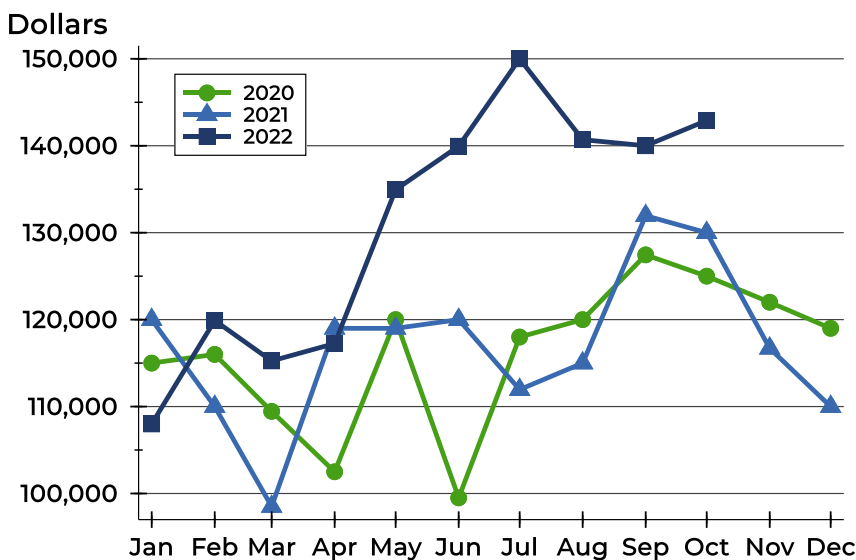
Dickinson County Active Listings Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|---------|
| January | 126,481 | 141,438 | 158,727 |
| February | 133,156 | 125,165 | 167,237 |
| March | 121,123 | 120,346 | 161,947 |
| April | 120,300 | 135,515 | 164,188 |
| May | 129,652 | 134,018 | 170,878 |
| June | 122,585 | 143,798 | 161,589 |
| July | 137,792 | 143,488 | 178,969 |
| August | 140,458 | 143,283 | 157,456 |
| September | 142,373 | 181,525 | 169,978 |
| October | 147,293 | 181,312 | 170,373 |
| November | 142,944 | 160,473 | |
| December | 142,334 | 169,787 | |

Median Price

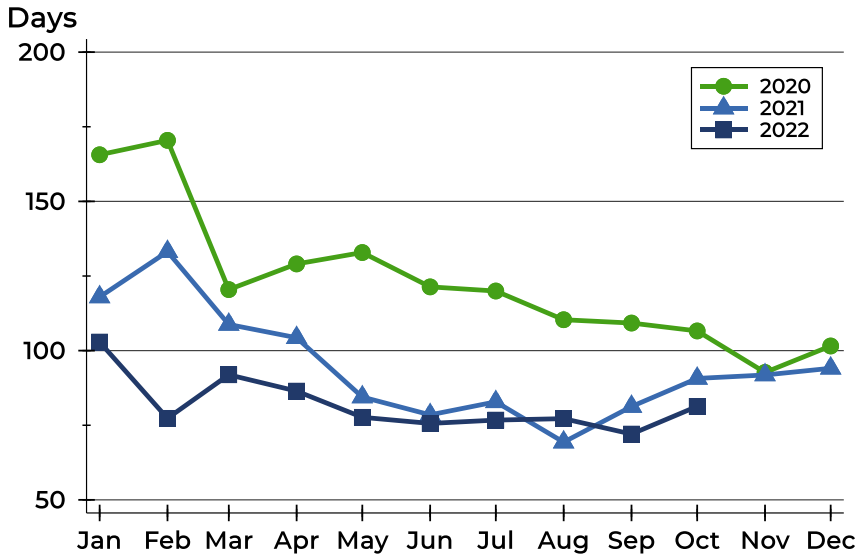


| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|---------|
| January | 115,000 | 120,000 | 108,000 |
| February | 116,000 | 110,000 | 119,900 |
| March | 109,450 | 98,500 | 115,250 |
| April | 102,500 | 119,000 | 117,250 |
| May | 120,000 | 119,000 | 134,950 |
| June | 99,500 | 120,000 | 139,950 |
| July | 118,000 | 111,950 | 150,000 |
| August | 120,000 | 115,000 | 140,700 |
| September | 127,450 | 131,950 | 140,000 |
| October | 125,000 | 130,000 | 142,900 |
| November | 122,000 | 116,700 | |
| December | 119,000 | 110,000 | |



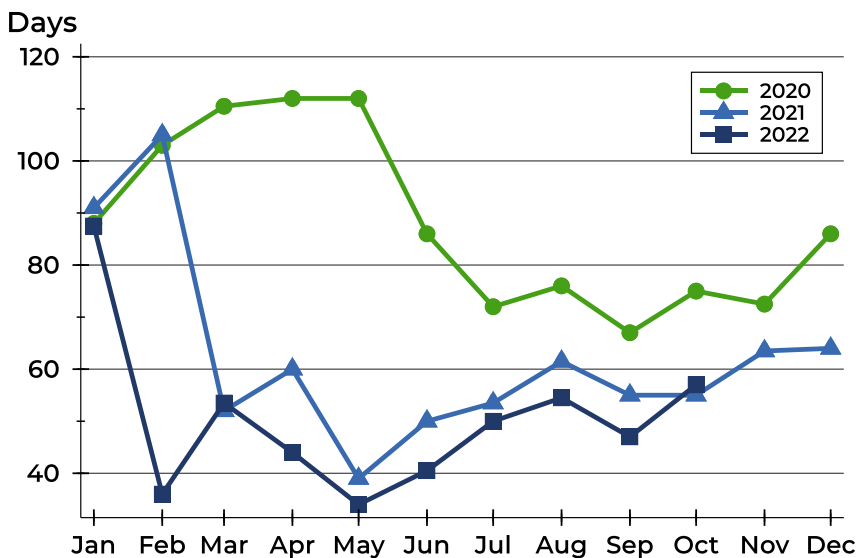
Dickinson County Active Listings Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 166 | 118 | 103 |
| February | 170 | 133 | 77 |
| March | 120 | 109 | 92 |
| April | 129 | 104 | 86 |
| May | 133 | 84 | 78 |
| June | 121 | 78 | 76 |
| July | 120 | 83 | 77 |
| August | 110 | 69 | 77 |
| September | 109 | 81 | 72 |
| October | 107 | 91 | 81 |
| November | 93 | 92 | |
| December | 102 | 94 | |

Median DOM

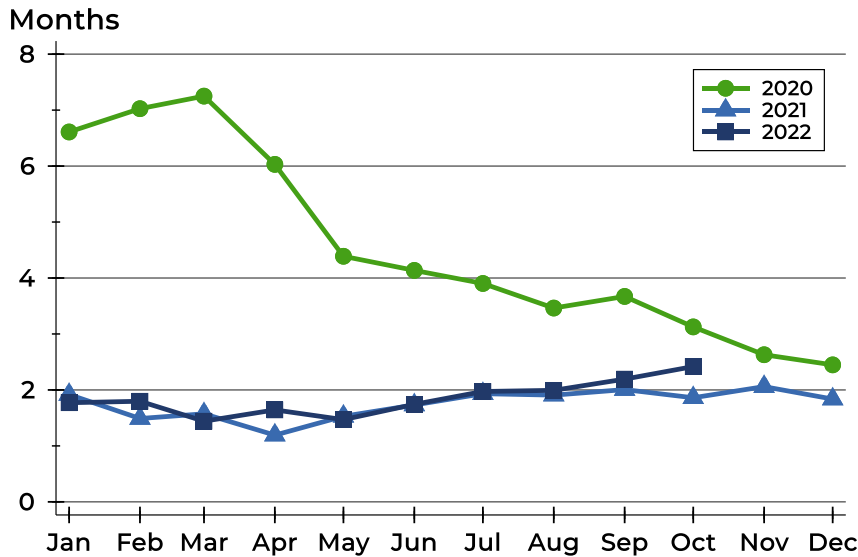


| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 88 | 91 | 88 |
| February | 103 | 105 | 36 |
| March | 111 | 52 | 54 |
| April | 112 | 60 | 44 |
| May | 112 | 39 | 34 |
| June | 86 | 50 | 41 |
| July | 72 | 54 | 50 |
| August | 76 | 62 | 55 |
| September | 67 | 55 | 47 |
| October | 75 | 55 | 57 |
| November | 73 | 64 | |
| December | 86 | 64 | |



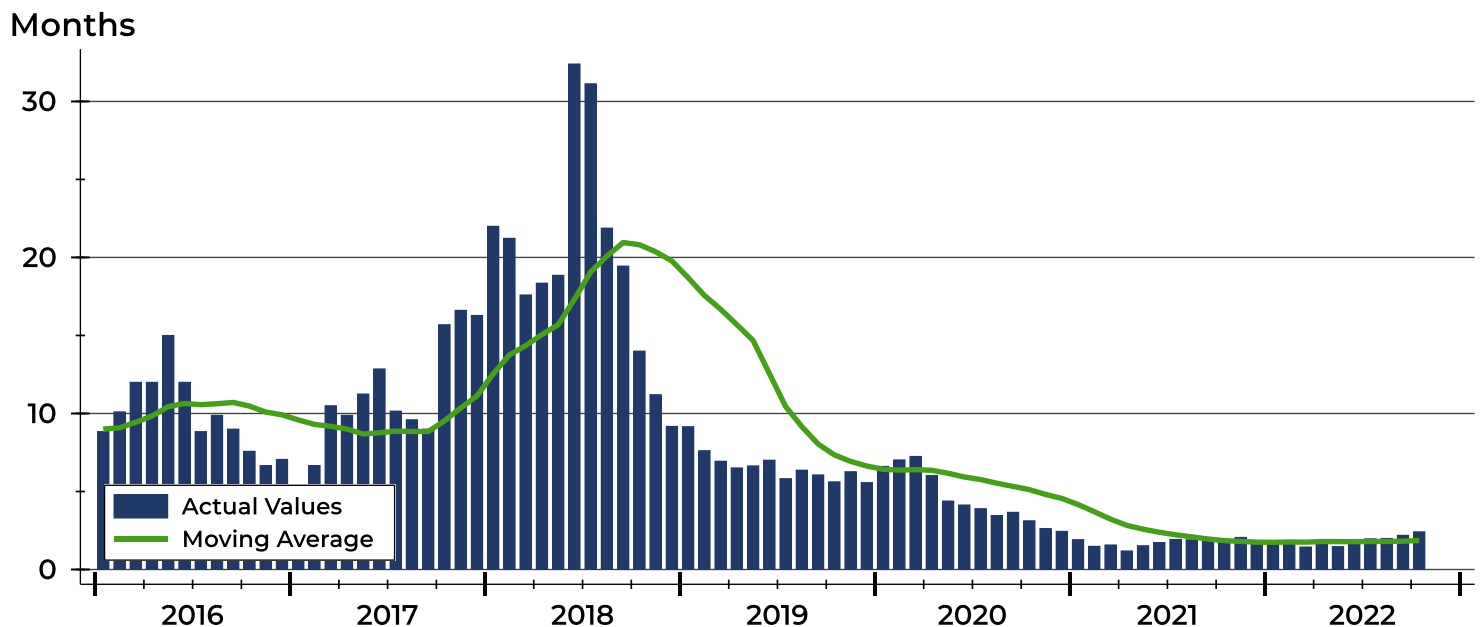
Dickinson County Months' Supply Analysis

Months' Supply by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 6.6 | 1.9 | 1.8 |
| February | 7.0 | 1.5 | 1.8 |
| March | 7.3 | 1.6 | 1.4 |
| April | 6.0 | 1.2 | 1.6 |
| May | 4.4 | 1.5 | 1.5 |
| June | 4.1 | 1.7 | 1.7 |
| July | 3.9 | 1.9 | 2.0 |
| August | 3.5 | 1.9 | 2.0 |
| September | 3.7 | 2.0 | 2.2 |
| October | 3.1 | 1.9 | 2.4 |
| November | 2.6 | 2.1 | |
| December | 2.4 | 1.8 | |

History of Month's Supply





Dickinson County New Listings Analysis

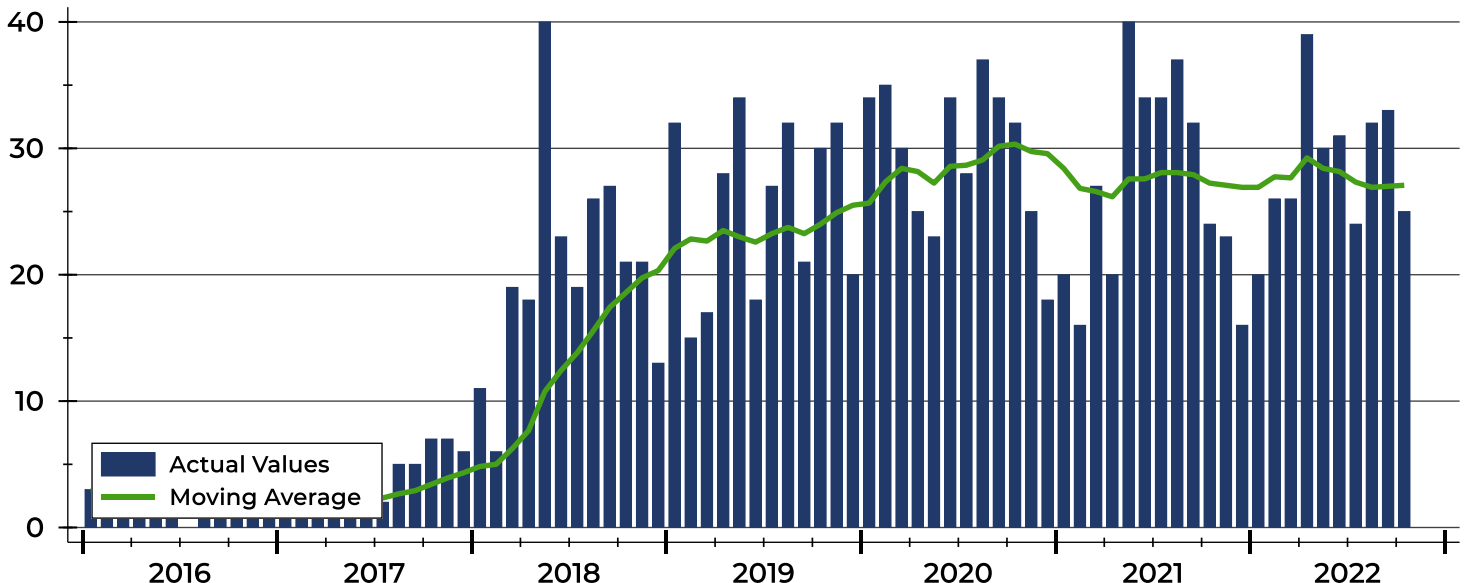
| Summary Statistics for New Listings | | 2022 | October 2021 | Change |
|-------------------------------------|--------------------|---------|--------------|--------|
| Current Month | New Listings | 25 | 24 | 4.2% |
| | Volume (1,000s) | 4,109 | 3,707 | 10.8% |
| | Average List Price | 164,360 | 154,442 | 6.4% |
| | Median List Price | 155,000 | 127,450 | 21.6% |
| Year-to-Date | New Listings | 286 | 284 | 0.7% |
| | Volume (1,000s) | 44,756 | 42,863 | 4.4% |
| | Average List Price | 156,489 | 150,928 | 3.7% |
| | Median List Price | 140,000 | 128,750 | 8.7% |

A total of 25 new listings were added in Dickinson County during October, up 4.2% from the same month in 2021. Year-to-date Dickinson County has seen 286 new listings.

The median list price of these homes was \$155,000 up from \$127,450 in 2021.

History of New Listings

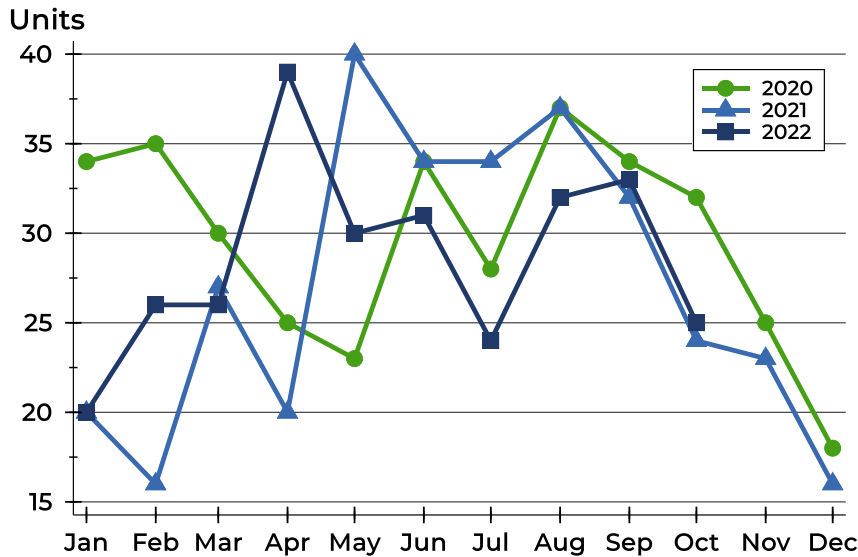
Units





Dickinson County New Listings Analysis

New Listings by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 34 | 20 | 20 |
| February | 35 | 16 | 26 |
| March | 30 | 27 | 26 |
| April | 25 | 20 | 39 |
| May | 23 | 40 | 30 |
| June | 34 | 34 | 31 |
| July | 28 | 34 | 24 |
| August | 37 | 37 | 32 |
| September | 34 | 32 | 33 |
| October | 32 | 24 | 25 |
| November | 25 | 23 | |
| December | 18 | 16 | |

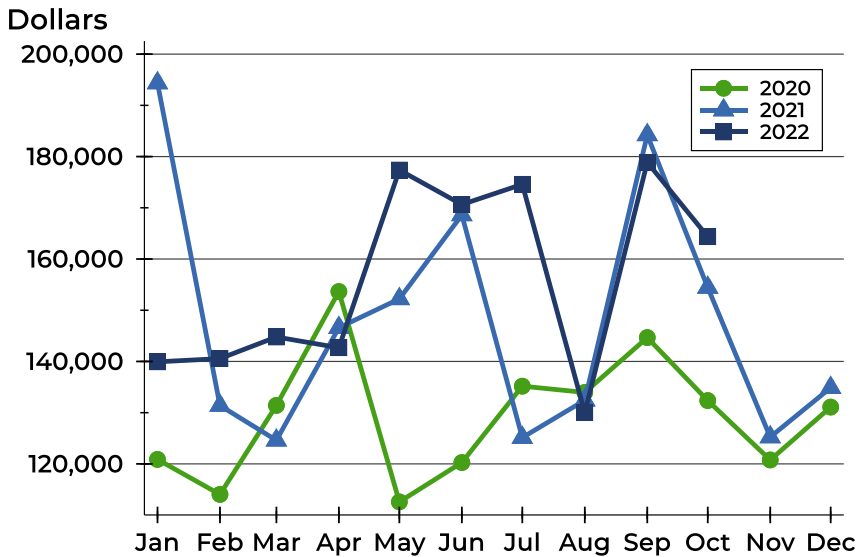
New Listings by Price Range

| Price Range | New Listings | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|--------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 3 | 12.0% | 36,833 | 42,000 | 8 | 2 | 100.0% | 100.0% |
| \$50,000-\$99,999 | 3 | 12.0% | 78,267 | 89,900 | 23 | 20 | 99.2% | 100.0% |
| \$100,000-\$124,999 | 2 | 8.0% | 108,250 | 108,250 | 23 | 23 | 100.0% | 100.0% |
| \$125,000-\$149,999 | 3 | 12.0% | 129,833 | 130,000 | 8 | 3 | 100.0% | 100.0% |
| \$150,000-\$174,999 | 5 | 20.0% | 160,960 | 159,900 | 12 | 8 | 96.8% | 100.0% |
| \$175,000-\$199,999 | 3 | 12.0% | 189,333 | 194,000 | 24 | 26 | 97.6% | 97.5% |
| \$200,000-\$249,999 | 2 | 8.0% | 225,000 | 225,000 | 15 | 15 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 1 | 4.0% | 294,900 | 294,900 | 9 | 9 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 3 | 12.0% | 346,667 | 350,000 | 19 | 27 | 100.0% | 100.0% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



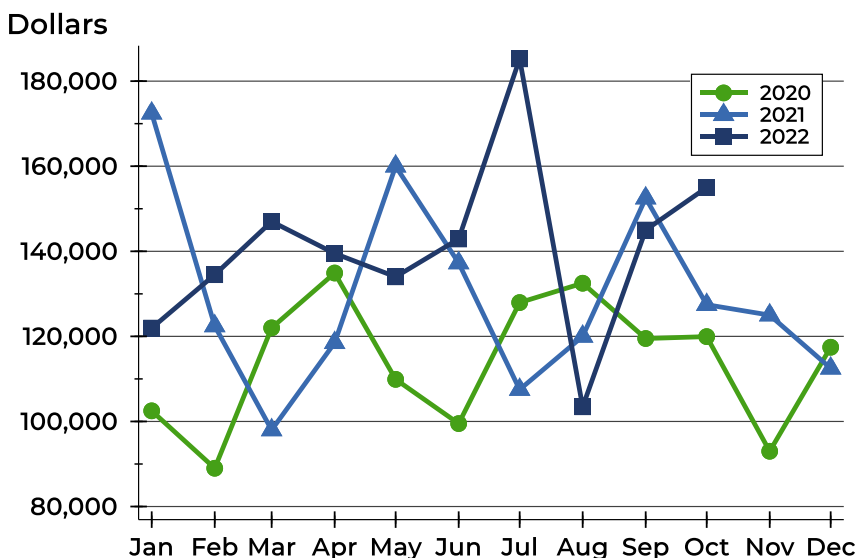
Dickinson County New Listings Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|---------|
| January | 120,876 | 194,360 | 139,930 |
| February | 114,043 | 131,400 | 140,562 |
| March | 131,423 | 124,611 | 144,777 |
| April | 153,652 | 146,600 | 142,685 |
| May | 112,587 | 152,215 | 177,377 |
| June | 120,269 | 168,606 | 170,642 |
| July | 135,179 | 125,135 | 174,588 |
| August | 133,954 | 132,422 | 130,016 |
| September | 144,666 | 184,231 | 178,882 |
| October | 132,366 | 154,442 | 164,360 |
| November | 120,769 | 125,243 | |
| December | 131,094 | 134,875 | |

Median Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|---------|
| January | 102,500 | 172,450 | 121,950 |
| February | 89,000 | 122,450 | 134,500 |
| March | 122,000 | 98,000 | 147,000 |
| April | 134,900 | 118,500 | 139,500 |
| May | 109,900 | 160,000 | 134,000 |
| June | 99,500 | 137,250 | 142,900 |
| July | 127,950 | 107,500 | 185,250 |
| August | 132,500 | 120,000 | 103,450 |
| September | 119,500 | 152,500 | 145,000 |
| October | 119,950 | 127,450 | 155,000 |
| November | 93,000 | 125,000 | |
| December | 117,450 | 112,500 | |



Dickinson County Contracts Written Analysis

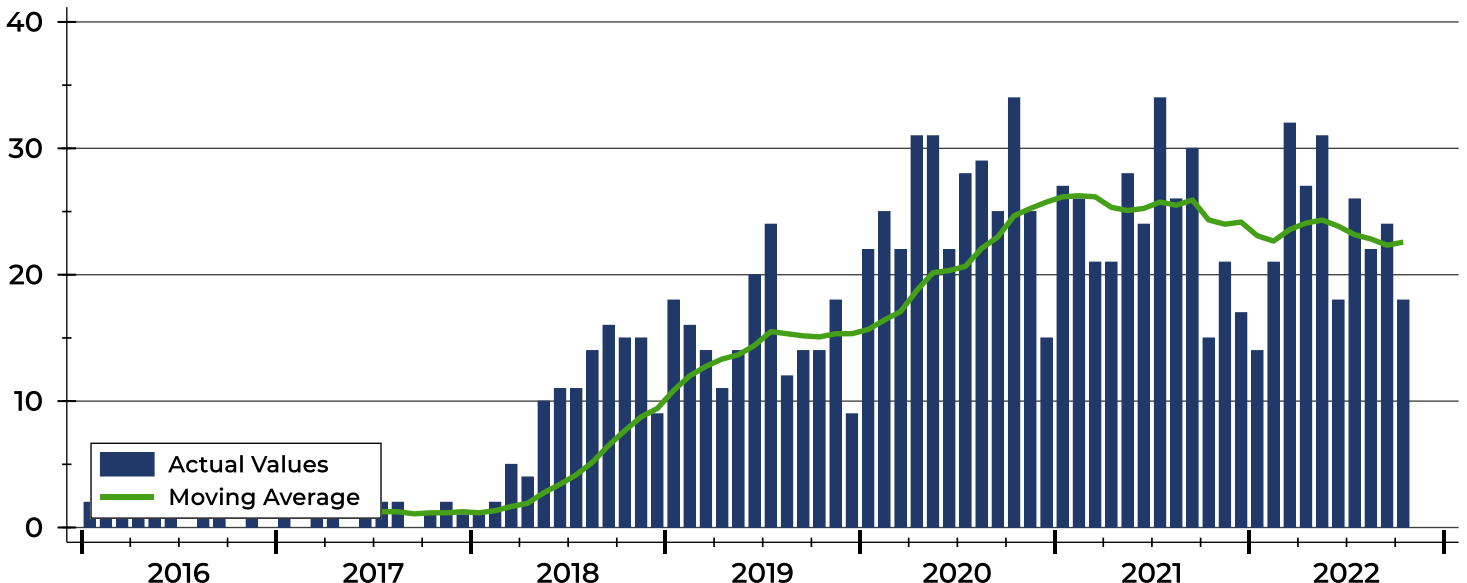
| Summary Statistics for Contracts Written | | 2022 | October 2021 | Change | 2022 | Year-to-Date 2021 | Change |
|--|---------------------|---------|--------------|--------|---------|-------------------|--------|
| Contracts Written | | 18 | 15 | 20.0% | 233 | 252 | -7.5% |
| Volume (1,000s) | | 2,616 | 2,088 | 25.3% | 35,953 | 37,223 | -3.4% |
| Average | Sale Price | 145,350 | 139,227 | 4.4% | 154,306 | 147,710 | 4.5% |
| | Days on Market | 45 | 44 | 2.3% | 40 | 45 | -11.1% |
| | Percent of Original | 97.0% | 92.4% | 5.0% | 93.6% | 93.8% | -0.2% |
| Median | Sale Price | 127,500 | 129,900 | -1.8% | 139,500 | 125,950 | 10.8% |
| | Days on Market | 17 | 28 | -39.3% | 18 | 15 | 20.0% |
| | Percent of Original | 100.0% | 93.9% | 6.5% | 96.7% | 96.7% | 0.0% |

A total of 18 contracts for sale were written in Dickinson County during the month of October, up from 15 in 2021. The median list price of these homes was \$127,500, down from \$129,900 the prior year.

Half of the homes that went under contract in October were on the market less than 17 days, compared to 28 days in October 2021.

History of Contracts Written

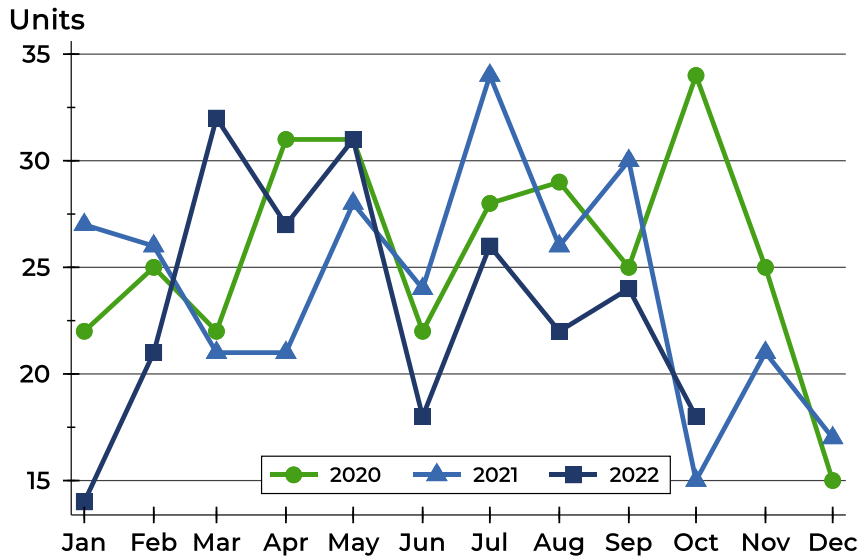
Units





Dickinson County Contracts Written Analysis

Contracts Written by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 22 | 27 | 14 |
| February | 25 | 26 | 21 |
| March | 22 | 21 | 32 |
| April | 31 | 21 | 27 |
| May | 31 | 28 | 31 |
| June | 22 | 24 | 18 |
| July | 28 | 34 | 26 |
| August | 29 | 26 | 22 |
| September | 25 | 30 | 24 |
| October | 34 | 15 | 18 |
| November | 25 | 21 | |
| December | 15 | 17 | |

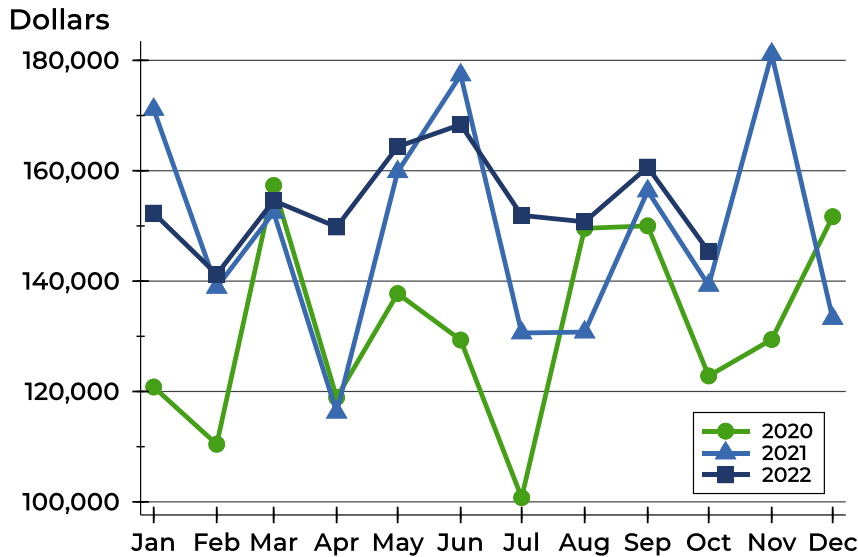
Contracts Written by Price Range

| Price Range | Contracts Written | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|-------------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 2 | 11.1% | 33,750 | 33,750 | 18 | 18 | 94.1% | 94.1% |
| \$50,000-\$99,999 | 4 | 22.2% | 77,475 | 77,500 | 138 | 25 | 95.5% | 98.6% |
| \$100,000-\$124,999 | 2 | 11.1% | 107,450 | 107,450 | 29 | 29 | 95.2% | 95.2% |
| \$125,000-\$149,999 | 4 | 22.2% | 131,875 | 131,250 | 20 | 3 | 98.3% | 100.0% |
| \$150,000-\$174,999 | 1 | 5.6% | 165,000 | 165,000 | 6 | 6 | 100.0% | 100.0% |
| \$175,000-\$199,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$200,000-\$249,999 | 3 | 16.7% | 217,500 | 219,000 | 18 | 19 | 97.0% | 100.0% |
| \$250,000-\$299,999 | 1 | 5.6% | 299,000 | 299,000 | 18 | 18 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 1 | 5.6% | 380,000 | 380,000 | 0 | 0 | 100.0% | 100.0% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



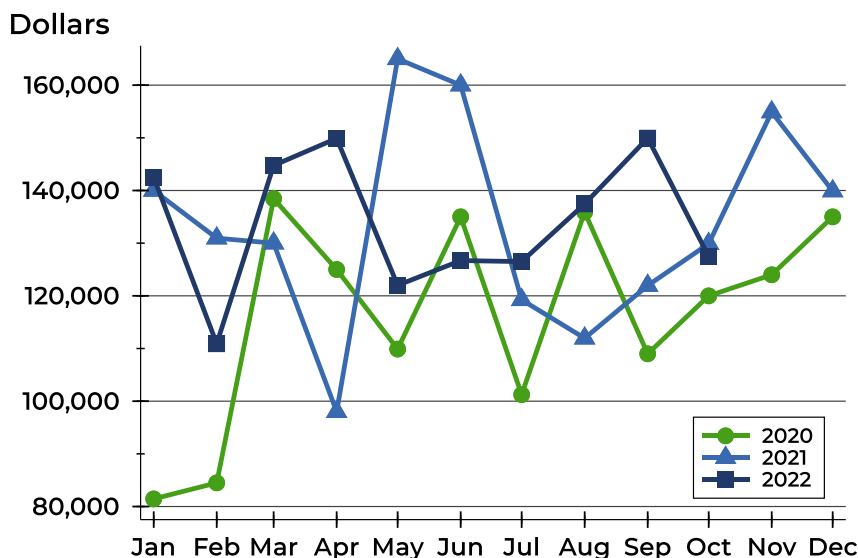
Dickinson County Contracts Written Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|---------|
| January | 120,810 | 171,111 | 152,321 |
| February | 110,444 | 138,862 | 141,229 |
| March | 157,336 | 152,467 | 154,572 |
| April | 118,905 | 116,238 | 149,811 |
| May | 137,748 | 159,808 | 164,355 |
| June | 129,326 | 177,346 | 168,367 |
| July | 100,771 | 130,606 | 151,919 |
| August | 149,562 | 130,765 | 150,736 |
| September | 150,014 | 156,333 | 160,662 |
| October | 122,822 | 139,227 | 145,350 |
| November | 129,416 | 181,124 | |
| December | 151,680 | 133,224 | |

Median Price

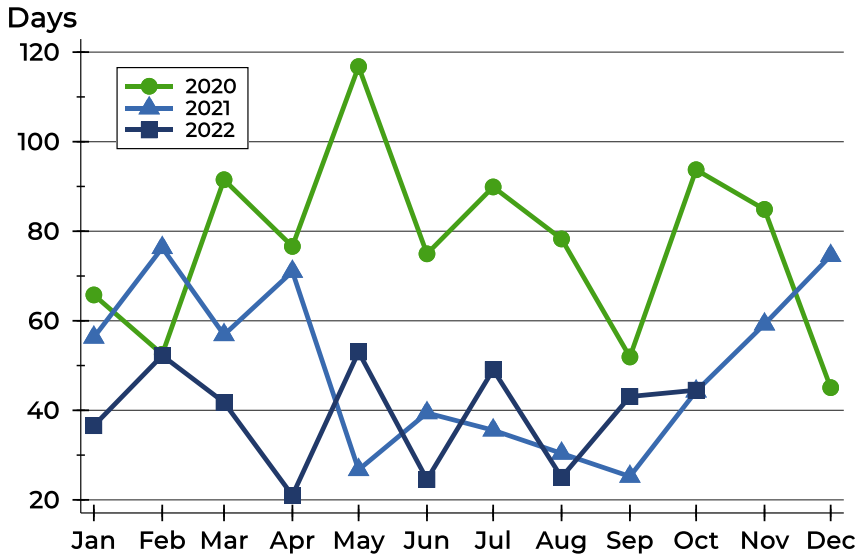


| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|---------|
| January | 81,450 | 140,000 | 142,500 |
| February | 84,500 | 130,950 | 110,900 |
| March | 138,450 | 130,000 | 144,750 |
| April | 125,000 | 98,000 | 149,900 |
| May | 109,900 | 165,000 | 122,000 |
| June | 135,000 | 160,000 | 126,700 |
| July | 101,250 | 119,250 | 126,500 |
| August | 135,900 | 111,950 | 137,450 |
| September | 109,000 | 121,950 | 149,950 |
| October | 120,000 | 129,900 | 127,500 |
| November | 124,000 | 154,900 | |
| December | 135,000 | 139,900 | |



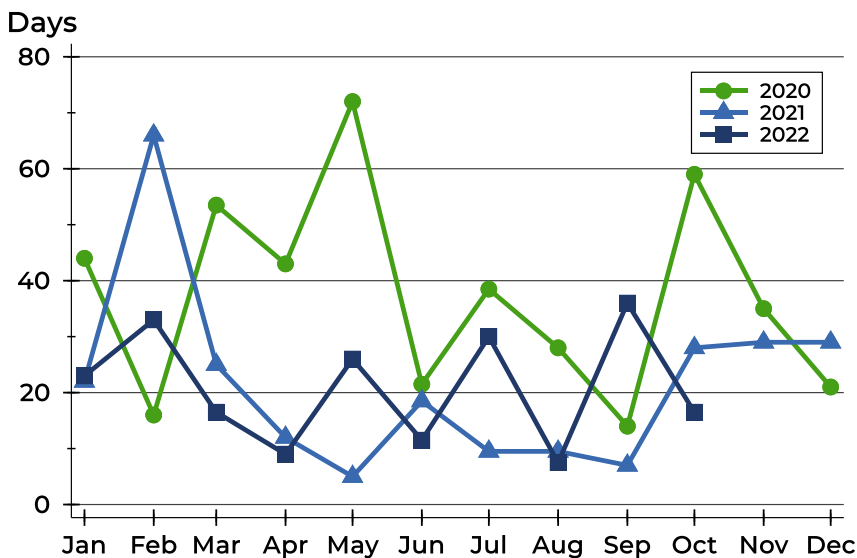
Dickinson County Contracts Written Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 66 | 56 | 37 |
| February | 53 | 76 | 52 |
| March | 92 | 57 | 42 |
| April | 77 | 71 | 21 |
| May | 117 | 27 | 53 |
| June | 75 | 39 | 25 |
| July | 90 | 36 | 49 |
| August | 78 | 30 | 25 |
| September | 52 | 25 | 43 |
| October | 94 | 44 | 45 |
| November | 85 | 59 | |
| December | 45 | 75 | |

Median DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 44 | 22 | 23 |
| February | 16 | 66 | 33 |
| March | 54 | 25 | 17 |
| April | 43 | 12 | 9 |
| May | 72 | 5 | 26 |
| June | 22 | 19 | 12 |
| July | 39 | 10 | 30 |
| August | 28 | 10 | 8 |
| September | 14 | 7 | 36 |
| October | 59 | 28 | 17 |
| November | 35 | 29 | |
| December | 21 | 29 | |



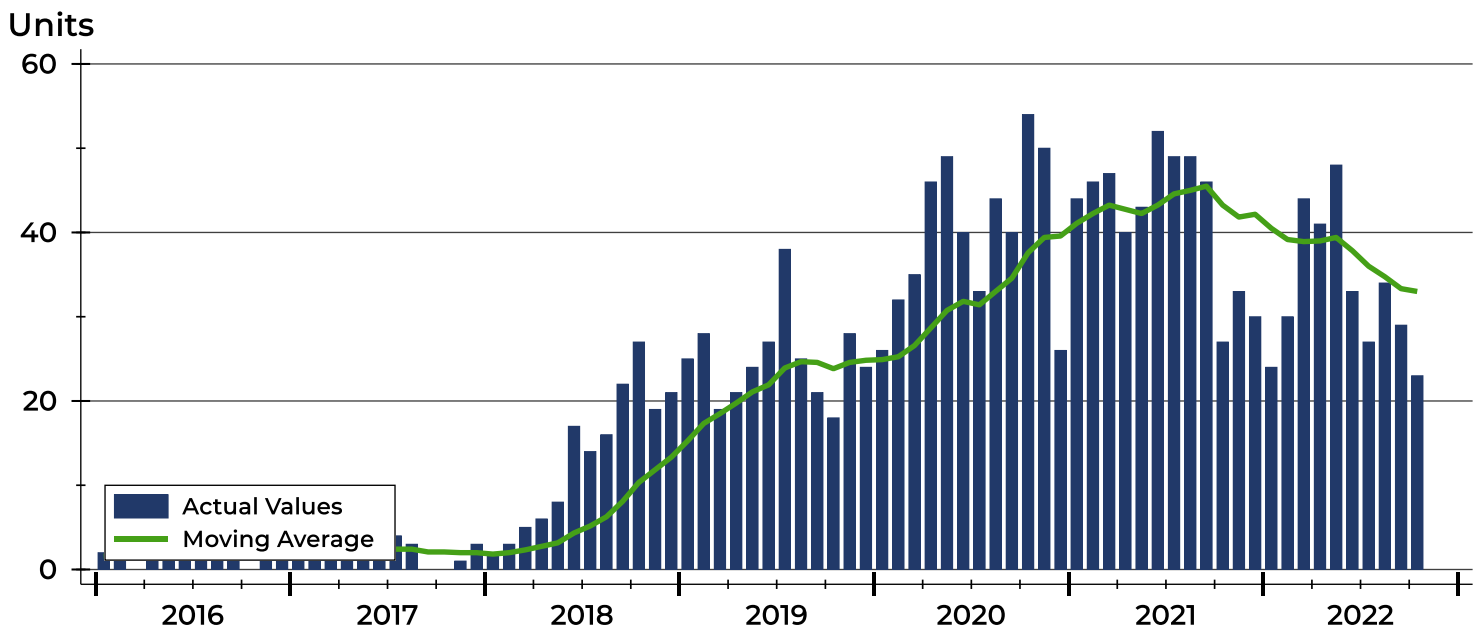
Dickinson County Pending Contracts Analysis

| Summary Statistics for Pending Contracts | | End of October | | |
|--|---------------------|----------------|---------|--------|
| | | 2022 | 2021 | Change |
| Pending Contracts | | 23 | 27 | -14.8% |
| Volume (1,000s) | | 3,984 | 4,438 | -10.2% |
| Average | List Price | 173,196 | 164,385 | 5.4% |
| | Days on Market | 27 | 36 | -25.0% |
| | Percent of Original | 97.7% | 96.1% | 1.7% |
| Median | List Price | 149,900 | 129,900 | 15.4% |
| | Days on Market | 15 | 25 | -40.0% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

A total of 23 listings in Dickinson County had contracts pending at the end of October, down from 27 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

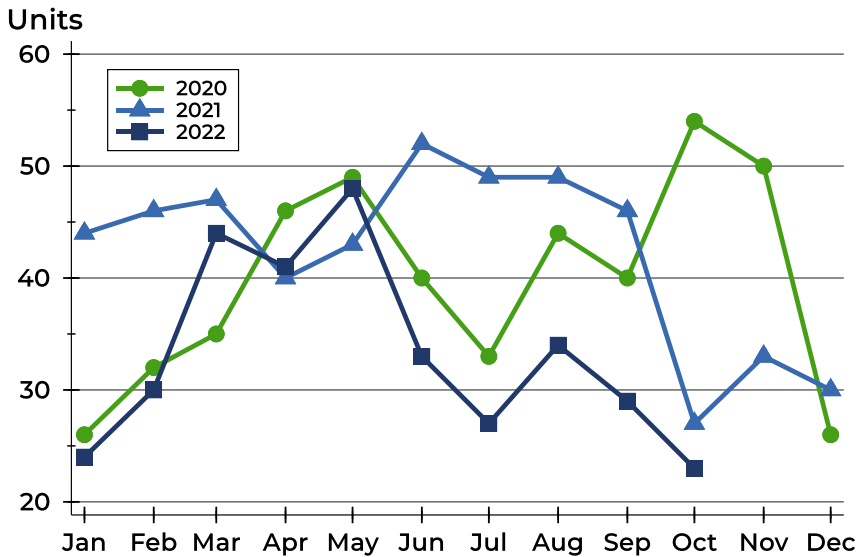
History of Pending Contracts





Dickinson County Pending Contracts Analysis

Pending Contracts by Month



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 26 | 44 | 24 |
| February | 32 | 46 | 30 |
| March | 35 | 47 | 44 |
| April | 46 | 40 | 41 |
| May | 49 | 43 | 48 |
| June | 40 | 52 | 33 |
| July | 33 | 49 | 27 |
| August | 44 | 49 | 34 |
| September | 40 | 46 | 29 |
| October | 54 | 27 | 23 |
| November | 50 | 33 | |
| December | 26 | 30 | |

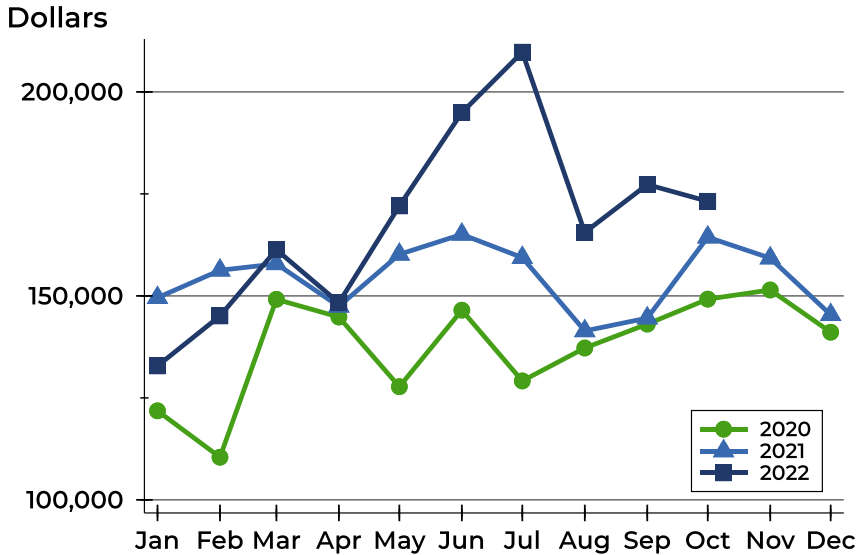
Pending Contracts by Price Range

| Price Range | Pending Contracts | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|-------------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 1 | 4.3% | 25,000 | 25,000 | 0 | 0 | 100.0% | 100.0% |
| \$50,000-\$99,999 | 2 | 8.7% | 77,450 | 77,450 | 21 | 21 | 100.0% | 100.0% |
| \$100,000-\$124,999 | 2 | 8.7% | 104,950 | 104,950 | 47 | 47 | 100.0% | 100.0% |
| \$125,000-\$149,999 | 7 | 30.4% | 134,629 | 132,500 | 31 | 3 | 97.4% | 100.0% |
| \$150,000-\$174,999 | 2 | 8.7% | 157,500 | 157,500 | 4 | 4 | 100.0% | 100.0% |
| \$175,000-\$199,999 | 1 | 4.3% | 199,900 | 199,900 | 94 | 94 | 80.0% | 80.0% |
| \$200,000-\$249,999 | 5 | 21.7% | 222,480 | 219,000 | 32 | 25 | 96.9% | 100.0% |
| \$250,000-\$299,999 | 1 | 4.3% | 299,000 | 299,000 | 18 | 18 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 2 | 8.7% | 362,500 | 362,500 | 0 | 0 | 100.0% | 100.0% |
| \$400,000-\$499,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



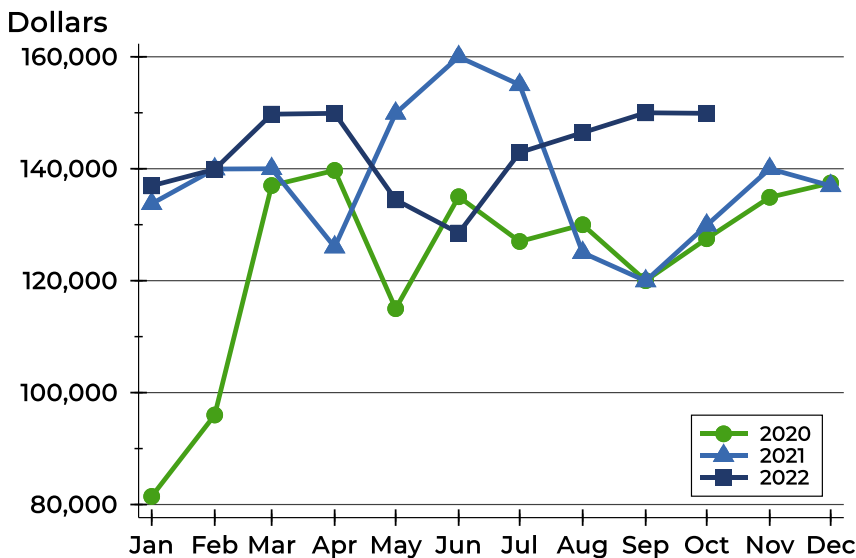
Dickinson County Pending Contracts Analysis

Average Price



| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|---------|
| January | 121,831 | 149,555 | 132,838 |
| February | 110,456 | 156,285 | 145,083 |
| March | 149,163 | 157,860 | 161,327 |
| April | 144,823 | 147,443 | 148,317 |
| May | 127,751 | 160,184 | 172,054 |
| June | 146,497 | 165,081 | 194,939 |
| July | 129,154 | 159,388 | 209,752 |
| August | 137,233 | 141,420 | 165,571 |
| September | 143,086 | 144,565 | 177,297 |
| October | 149,210 | 164,385 | 173,196 |
| November | 151,455 | 159,261 | |
| December | 141,104 | 145,383 | |

Median Price

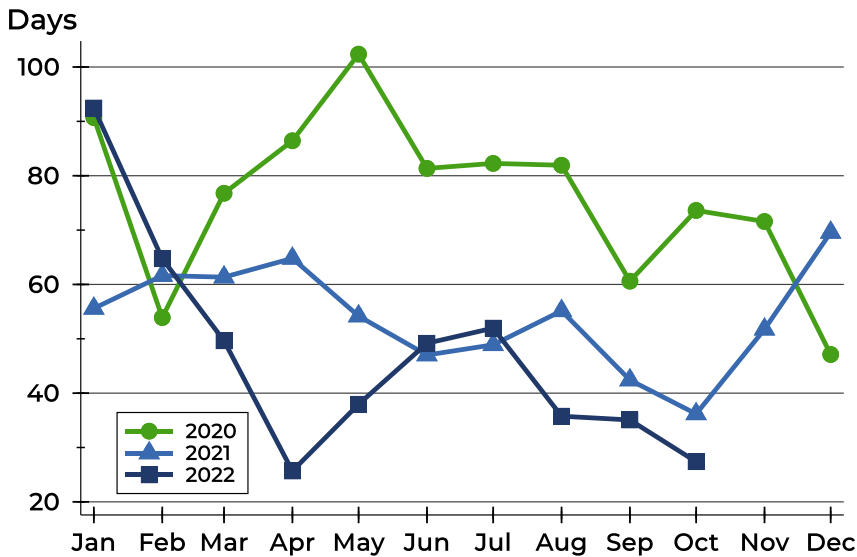


| Month | 2020 | 2021 | 2022 |
|-----------|---------|---------|---------|
| January | 81,450 | 133,750 | 136,950 |
| February | 96,000 | 139,950 | 139,900 |
| March | 137,000 | 140,000 | 149,750 |
| April | 139,700 | 126,000 | 149,900 |
| May | 115,000 | 149,900 | 134,450 |
| June | 135,000 | 160,000 | 128,500 |
| July | 127,000 | 155,000 | 142,900 |
| August | 130,000 | 125,000 | 146,450 |
| September | 120,000 | 119,950 | 150,000 |
| October | 127,500 | 129,900 | 149,900 |
| November | 134,900 | 140,000 | |
| December | 137,450 | 136,950 | |



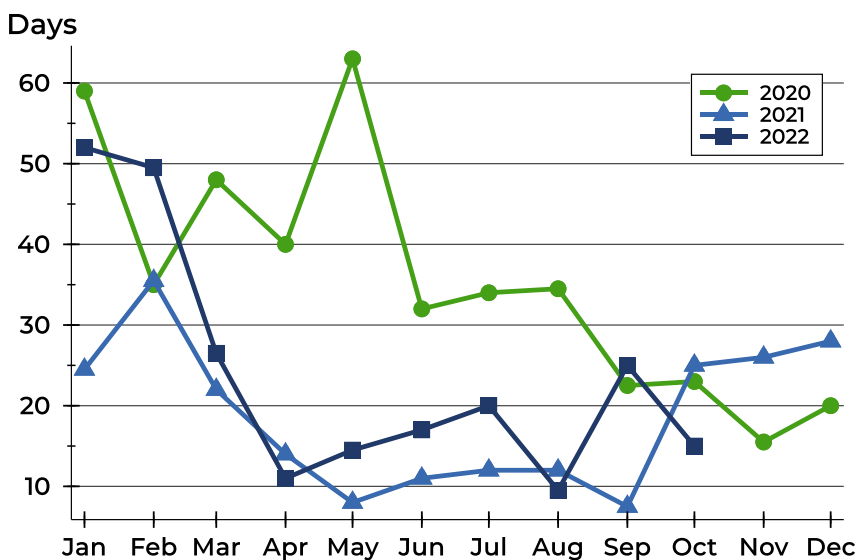
Dickinson County Pending Contracts Analysis

Average DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 91 | 56 | 92 |
| February | 54 | 62 | 65 |
| March | 77 | 61 | 50 |
| April | 86 | 65 | 26 |
| May | 102 | 54 | 38 |
| June | 81 | 47 | 49 |
| July | 82 | 49 | 52 |
| August | 82 | 55 | 36 |
| September | 61 | 42 | 35 |
| October | 74 | 36 | 27 |
| November | 72 | 52 | |
| December | 47 | 70 | |

Median DOM



| Month | 2020 | 2021 | 2022 |
|-----------|------|------|------|
| January | 59 | 25 | 52 |
| February | 35 | 36 | 50 |
| March | 48 | 22 | 27 |
| April | 40 | 14 | 11 |
| May | 63 | 8 | 15 |
| June | 32 | 11 | 17 |
| July | 34 | 12 | 20 |
| August | 35 | 12 | 10 |
| September | 23 | 8 | 25 |
| October | 23 | 25 | 15 |
| November | 16 | 26 | |
| December | 20 | 28 | |