



Dickinson County Housing Report



Market Overview

Dickinson County Home Sales Fell in December

Total home sales in Dickinson County fell last month to 14 units, compared to 26 units in December 2021. Total sales volume was \$2.3 million, down from a year earlier.

The median sale price in December was \$132,500, down from \$152,500 a year earlier. Homes that sold in December were typically on the market for 25 days and sold for 92.9% of their list prices.

Dickinson County Active Listings Down at End of December

The total number of active listings in Dickinson County at the end of December was 42 units, down from 45 at the same point in 2021. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$141,450.

During December, a total of 19 contracts were written up from 17 in December 2021. At the end of the month, there were 22 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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Dickinson County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		14	26	35	267	294	299
Change from prior year		-46.2%	-25.7%	84.2%	-9.2%	-1.7%	63.4%
Active Listings		42	45	61	N/A	N/A	N/A
Change from prior year		-6.7%	-26.2%	-28.2%			
Months' Supply		1.9	1.8	2.4	N/A	N/A	N/A
Change from prior year		5.6%	-25.0%	-57.1%			
New Listings		20	16	18	320	323	355
Change from prior year		25.0%	-11.1%	-10.0%	-0.9%	-9.0%	16.0%
Contracts Written		19	17	15	266	290	309
Change from prior year		11.8%	13.3%	66.7%	-8.3%	-6.1%	67.9%
Pending Contracts		22	30	26	N/A	N/A	N/A
Change from prior year		-26.7%	15.4%	8.3%			
Sales Volume (1,000s)		2,324	4,061	5,110	40,034	42,845	37,612
Change from prior year		-42.8%	-20.5%	137.0%	-6.6%	13.9%	67.5%
Average	Sale Price	166,000	156,196	145,996	149,941	145,731	125,792
	Change from prior year	6.3%	7.0%	28.7%	2.9%	15.9%	2.5%
	List Price of Actives	168,914	169,787	142,334	N/A	N/A	N/A
	Change from prior year	-0.5%	19.3%	6.9%			
	Days on Market	61	51	84	41	46	82
Change from prior year	19.6%	-39.3%	15.1%	-10.9%	-43.9%	-21.2%	
Percent of List	94.6%	95.5%	95.6%	95.6%	96.2%	93.2%	
Change from prior year	-0.9%	-0.1%	4.1%	-0.6%	3.2%	-0.9%	
Percent of Original	90.5%	92.7%	93.2%	93.1%	94.0%	90.2%	
Change from prior year	-2.4%	-0.5%	2.5%	-1.0%	4.2%	0.1%	
Median	Sale Price	132,500	152,500	128,900	134,000	128,750	118,300
	Change from prior year	-13.1%	18.3%	19.1%	4.1%	8.8%	8.0%
	List Price of Actives	141,450	110,000	119,000	N/A	N/A	N/A
	Change from prior year	28.6%	-7.6%	3.5%			
	Days on Market	25	27	15	19	15	38
Change from prior year	-7.4%	80.0%	-72.2%	26.7%	-60.5%	-28.3%	
Percent of List	92.9%	95.9%	98.6%	98.1%	97.9%	96.7%	
Change from prior year	-3.1%	-2.7%	-1.4%	0.2%	1.2%	0.3%	
Percent of Original	90.9%	93.7%	96.4%	96.0%	96.6%	94.7%	
Change from prior year	-3.0%	-2.8%	-2.0%	-0.6%	2.0%	-0.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Dickinson County Closed Listings Analysis

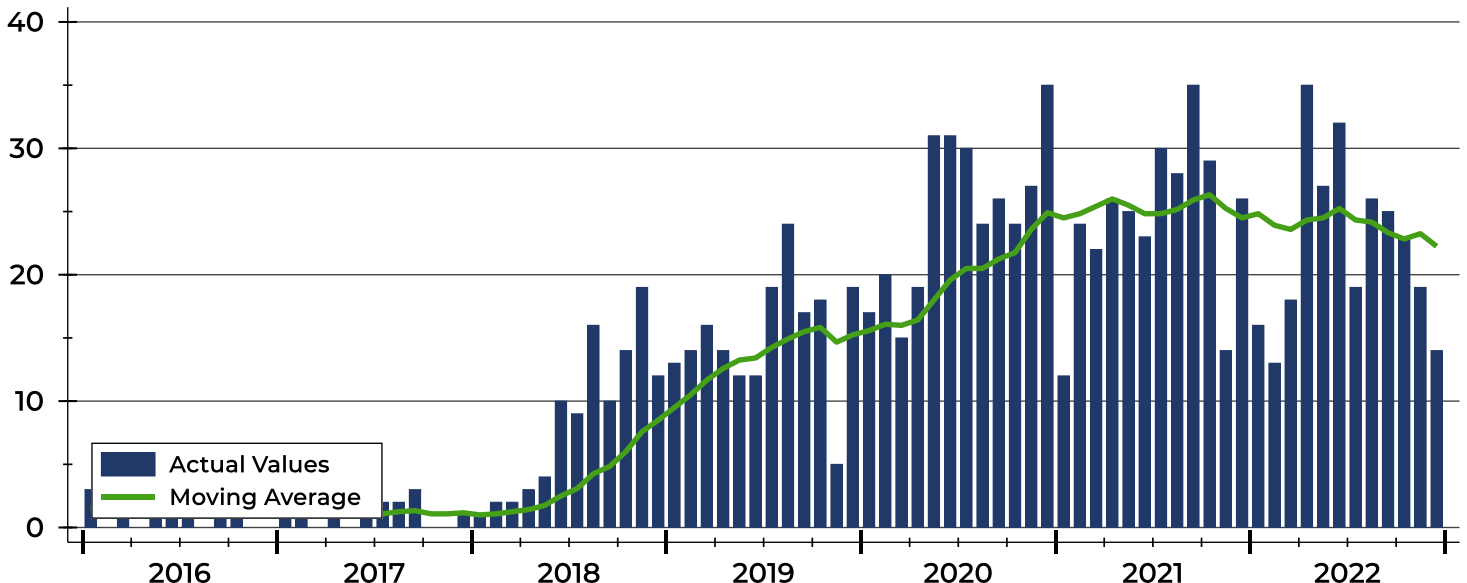
Summary Statistics for Closed Listings		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		14	26	-46.2%	267	294	-9.2%
Volume (1,000s)		2,324	4,061	-42.8%	40,034	42,845	-6.6%
Months' Supply		1.9	1.8	5.6%	N/A	N/A	N/A
Average	Sale Price	166,000	156,196	6.3%	149,941	145,731	2.9%
	Days on Market	61	51	19.6%	41	46	-10.9%
	Percent of List	94.6%	95.5%	-0.9%	95.6%	96.2%	-0.6%
	Percent of Original	90.5%	92.7%	-2.4%	93.1%	94.0%	-1.0%
Median	Sale Price	132,500	152,500	-13.1%	134,000	128,750	4.1%
	Days on Market	25	27	-7.4%	19	15	26.7%
	Percent of List	92.9%	95.9%	-3.1%	98.1%	97.9%	0.2%
	Percent of Original	90.9%	93.7%	-3.0%	96.0%	96.6%	-0.6%

A total of 14 homes sold in Dickinson County in December, down from 26 units in December 2021. Total sales volume fell to \$2.3 million compared to \$4.1 million in the previous year.

The median sales price in December was \$132,500, down 13.1% compared to the prior year. Median days on market was 25 days, up from 10 days in November, but down from 27 in December 2021.

History of Closed Listings

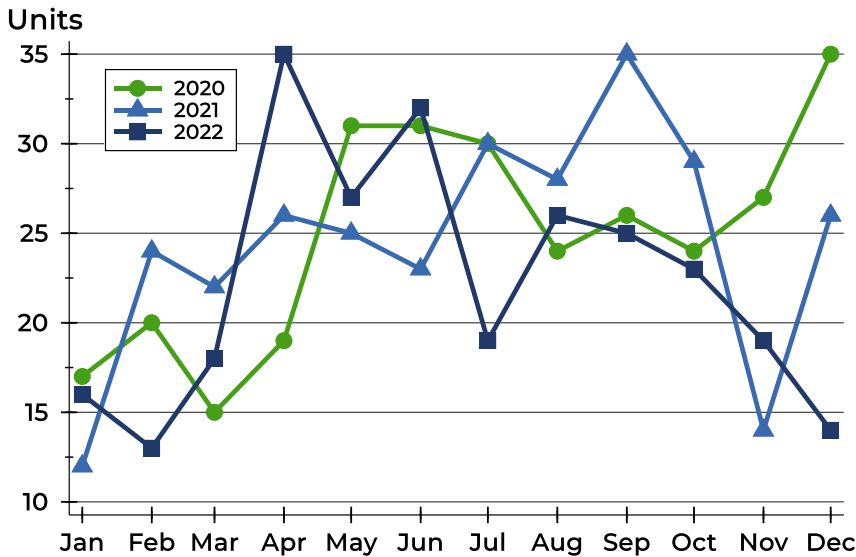
Units





Dickinson County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	17	12	16
February	20	24	13
March	15	22	18
April	19	26	35
May	31	25	27
June	31	23	32
July	30	30	19
August	24	28	26
September	26	35	25
October	24	29	23
November	27	14	19
December	35	26	14

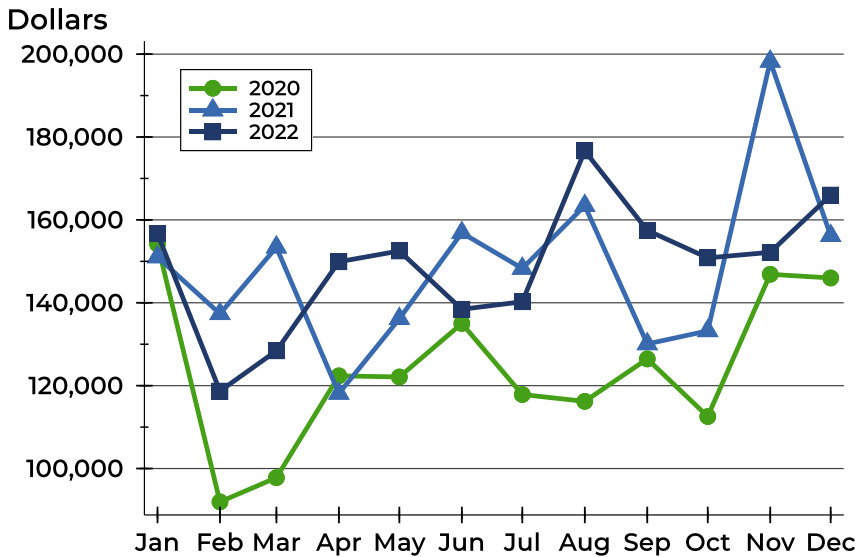
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	7.1%	2.4	31,000	31,000	24	24	88.8%	88.8%	69.0%	69.0%
\$50,000-\$99,999	3	21.4%	1.9	67,167	55,000	27	25	89.4%	90.6%	85.4%	90.6%
\$100,000-\$124,999	2	14.3%	0.4	105,000	105,000	2	2	95.5%	95.5%	95.5%	95.5%
\$125,000-\$149,999	2	14.3%	2.6	132,500	132,500	214	214	96.8%	96.8%	93.9%	93.9%
\$150,000-\$174,999	1	7.1%	1.7	164,000	164,000	13	13	86.8%	86.8%	86.8%	86.8%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	7.1%	4.1	213,000	213,000	54	54	101.4%	101.4%	94.7%	94.7%
\$250,000-\$299,999	2	14.3%	1.8	271,000	271,000	13	13	97.5%	97.5%	97.5%	97.5%
\$300,000-\$399,999	2	14.3%	0.0	348,750	348,750	109	109	99.6%	99.6%	93.5%	93.5%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



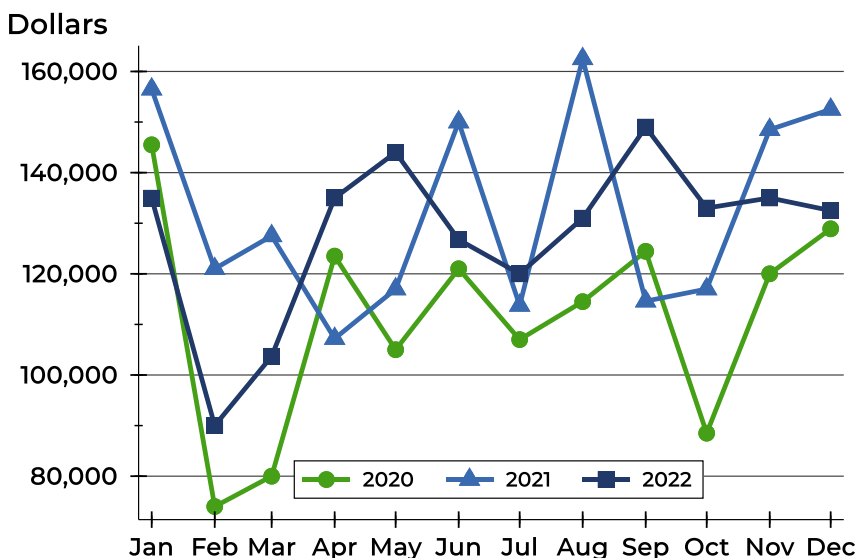
Dickinson County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	154,176	151,054	156,669
February	91,958	137,346	118,692
March	97,793	153,409	128,411
April	122,368	118,131	149,900
May	122,100	136,158	152,506
June	135,006	156,887	138,428
July	117,863	148,288	140,253
August	116,212	163,428	176,640
September	126,450	130,069	157,487
October	112,558	133,224	150,839
November	146,874	198,256	152,179
December	145,996	156,196	166,000

Median Price

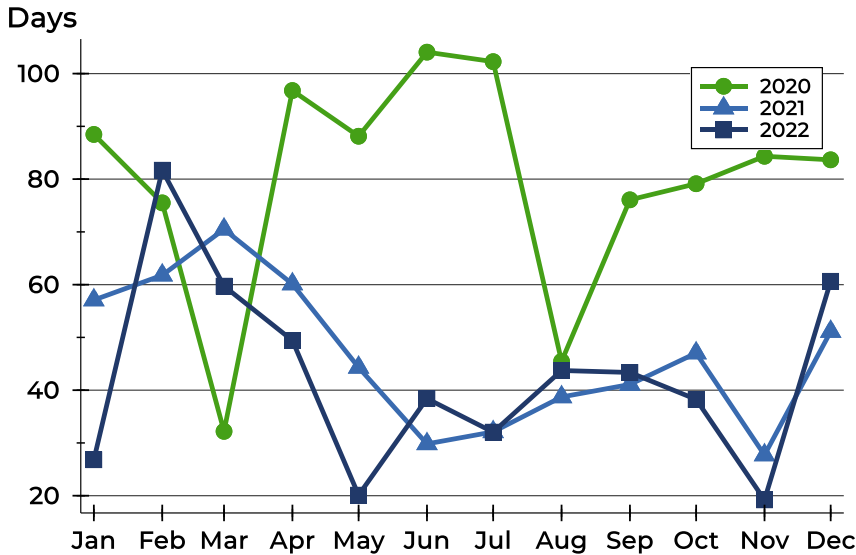


Month	2020	2021	2022
January	145,500	156,500	134,950
February	74,000	121,000	90,000
March	80,000	127,500	103,700
April	123,500	107,200	135,000
May	105,000	117,000	144,000
June	121,000	150,000	126,750
July	107,000	113,750	120,000
August	114,500	162,500	131,000
September	124,450	114,600	149,000
October	88,500	117,000	133,000
November	120,000	148,500	135,000
December	128,900	152,500	132,500



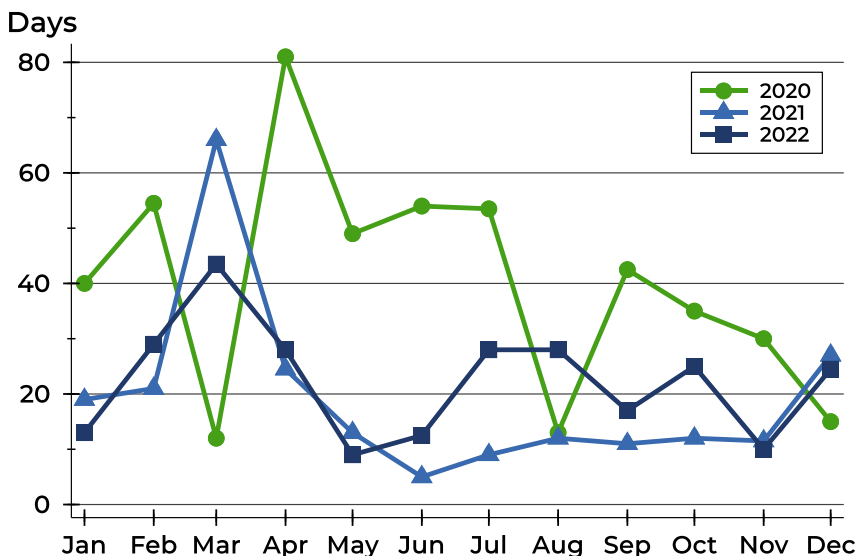
Dickinson County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	88	57	27
February	76	62	82
March	32	71	60
April	97	60	49
May	88	44	20
June	104	30	38
July	102	32	32
August	45	39	44
September	76	41	43
October	79	47	38
November	84	28	19
December	84	51	61

Median DOM



Month	2020	2021	2022
January	40	19	13
February	55	21	29
March	12	66	44
April	81	25	28
May	49	13	9
June	54	5	13
July	54	9	28
August	13	12	28
September	43	11	17
October	35	12	25
November	30	12	10
December	15	27	25



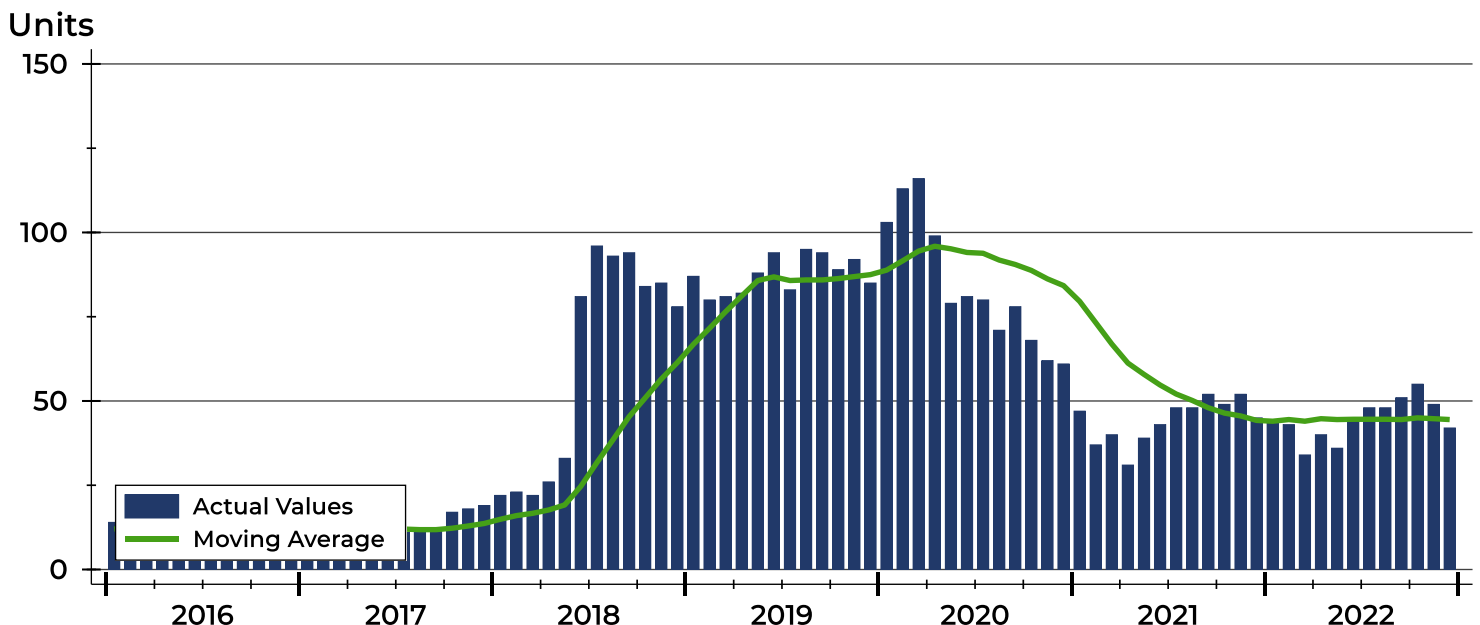
Dickinson County Active Listings Analysis

Summary Statistics for Active Listings		End of December		
		2022	2021	Change
Active Listings		42	45	-6.7%
Volume (1,000s)		7,094	7,640	-7.1%
Months' Supply		1.9	1.8	5.6%
Average	List Price	168,914	169,787	-0.5%
	Days on Market	103	94	9.6%
	Percent of Original	95.0%	96.6%	-1.7%
Median	List Price	141,450	110,000	28.6%
	Days on Market	99	64	54.7%
	Percent of Original	99.0%	100.0%	-1.0%

A total of 42 homes were available for sale in Dickinson County at the end of December. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of December was \$141,450, up 28.6% from 2021. The typical time on market for active listings was 99 days, up from 64 days a year earlier.

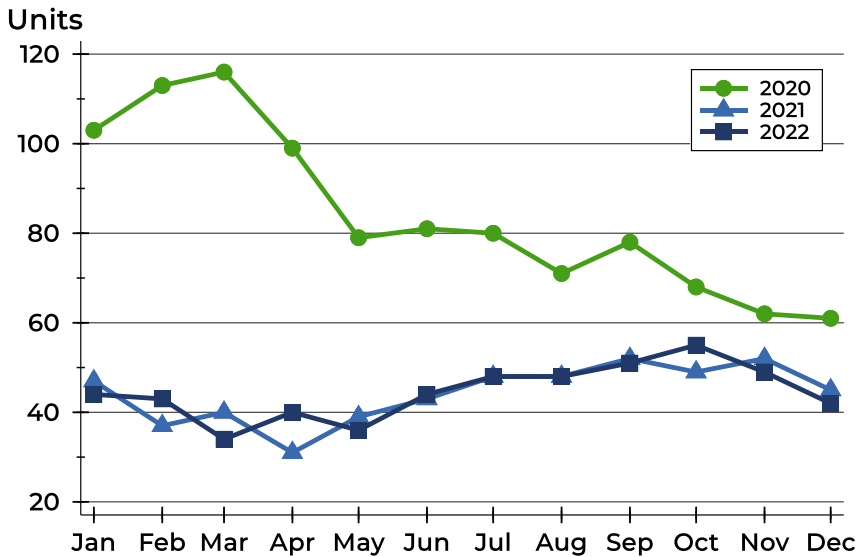
History of Active Listings





Dickinson County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	103	47	44
February	113	37	43
March	116	40	34
April	99	31	40
May	79	39	36
June	81	43	44
July	80	48	48
August	71	48	48
September	78	52	51
October	68	49	55
November	62	52	49
December	61	45	42

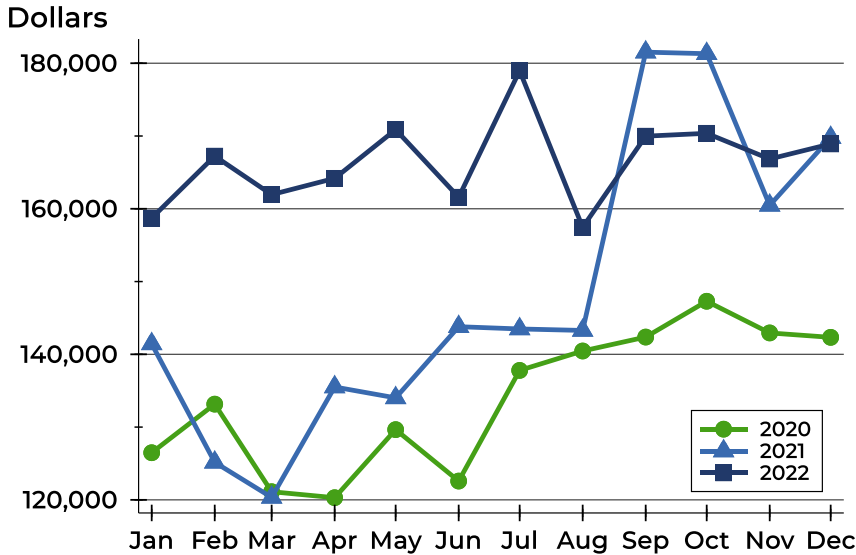
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	9.5%	2.4	37,375	39,250	63	50	92.5%	100.0%
\$50,000-\$99,999	9	21.4%	1.9	83,267	85,000	100	110	90.7%	90.9%
\$100,000-\$124,999	1	2.4%	0.4	120,000	120,000	179	179	85.7%	85.7%
\$125,000-\$149,999	8	19.0%	2.6	132,488	129,750	106	89	98.8%	100.0%
\$150,000-\$174,999	3	7.1%	1.7	162,633	160,000	66	45	100.0%	100.0%
\$175,000-\$199,999	1	2.4%	N/A	194,000	194,000	83	83	97.5%	97.5%
\$200,000-\$249,999	11	26.2%	4.1	228,618	230,000	127	153	95.0%	97.8%
\$250,000-\$299,999	4	9.5%	1.8	279,975	287,450	88	55	96.5%	97.6%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.4%	N/A	699,000	699,000	110	110	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



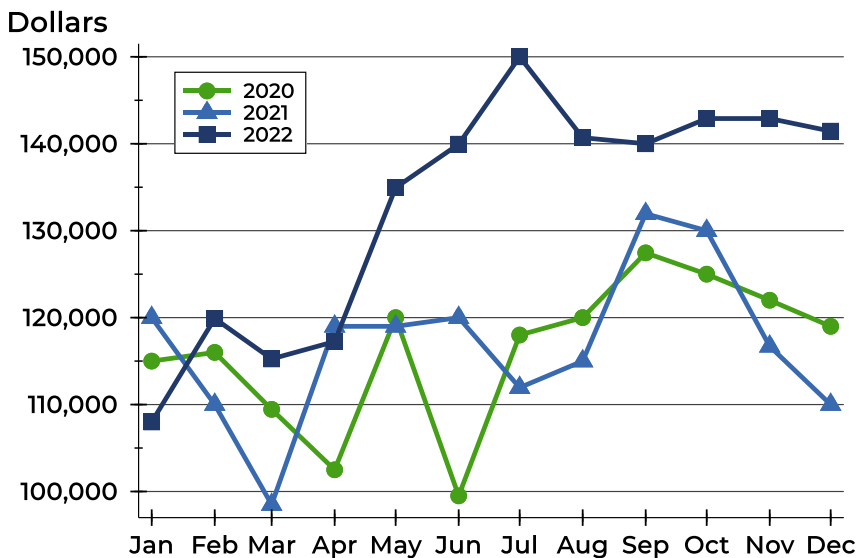
Dickinson County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	126,481	141,438	158,727
February	133,156	125,165	167,237
March	121,123	120,346	161,947
April	120,300	135,515	164,188
May	129,652	134,018	170,878
June	122,585	143,798	161,589
July	137,792	143,488	178,969
August	140,458	143,283	157,456
September	142,373	181,525	169,978
October	147,293	181,312	170,373
November	142,944	160,473	166,845
December	142,334	169,787	168,914

Median Price

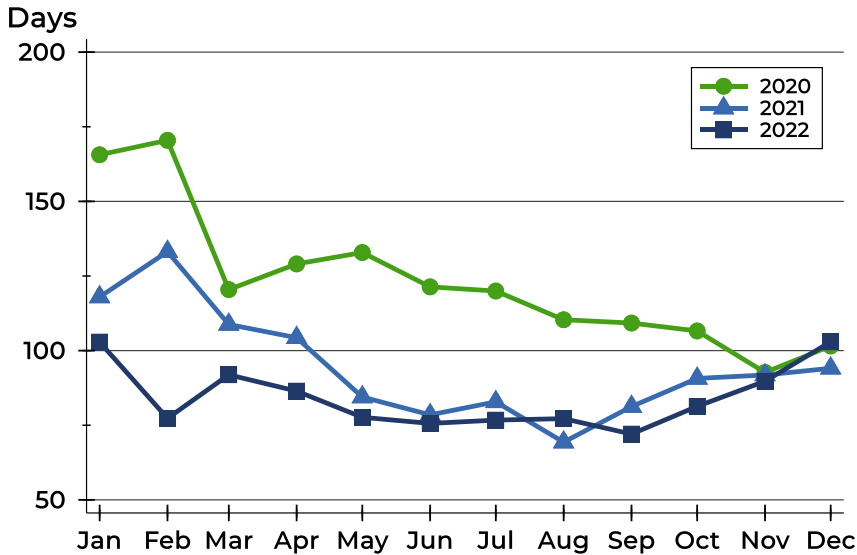


Month	2020	2021	2022
January	115,000	120,000	108,000
February	116,000	110,000	119,900
March	109,450	98,500	115,250
April	102,500	119,000	117,250
May	120,000	119,000	134,950
June	99,500	120,000	139,950
July	118,000	111,950	150,000
August	120,000	115,000	140,700
September	127,450	131,950	140,000
October	125,000	130,000	142,900
November	122,000	116,700	142,900
December	119,000	110,000	141,450



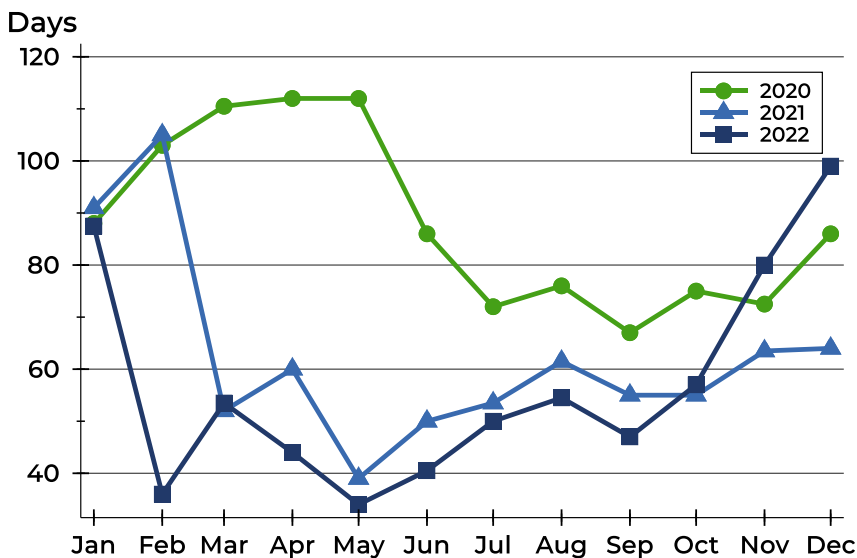
Dickinson County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	166	118	103
February	170	133	77
March	120	109	92
April	129	104	86
May	133	84	78
June	121	78	76
July	120	83	77
August	110	69	77
September	109	81	72
October	107	91	81
November	93	92	90
December	102	94	103

Median DOM

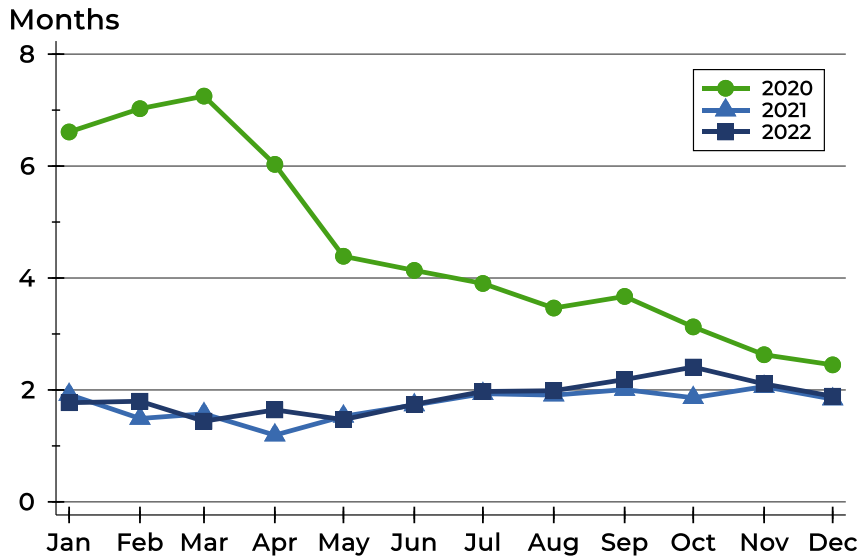


Month	2020	2021	2022
January	88	91	88
February	103	105	36
March	111	52	54
April	112	60	44
May	112	39	34
June	86	50	41
July	72	54	50
August	76	62	55
September	67	55	47
October	75	55	57
November	73	64	80
December	86	64	99



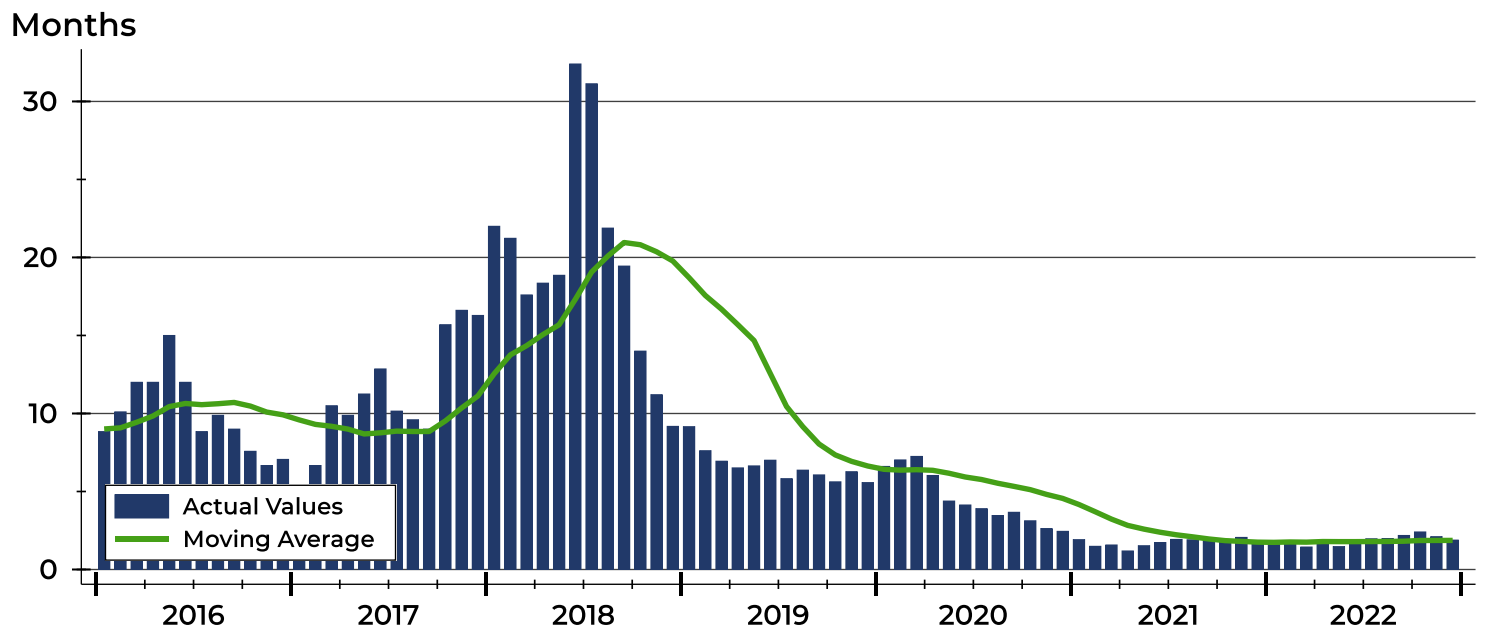
Dickinson County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	6.6	1.9	1.8
February	7.0	1.5	1.8
March	7.3	1.6	1.4
April	6.0	1.2	1.6
May	4.4	1.5	1.5
June	4.1	1.7	1.7
July	3.9	1.9	2.0
August	3.5	1.9	2.0
September	3.7	2.0	2.2
October	3.1	1.9	2.4
November	2.6	2.1	2.1
December	2.4	1.8	1.9

History of Month's Supply





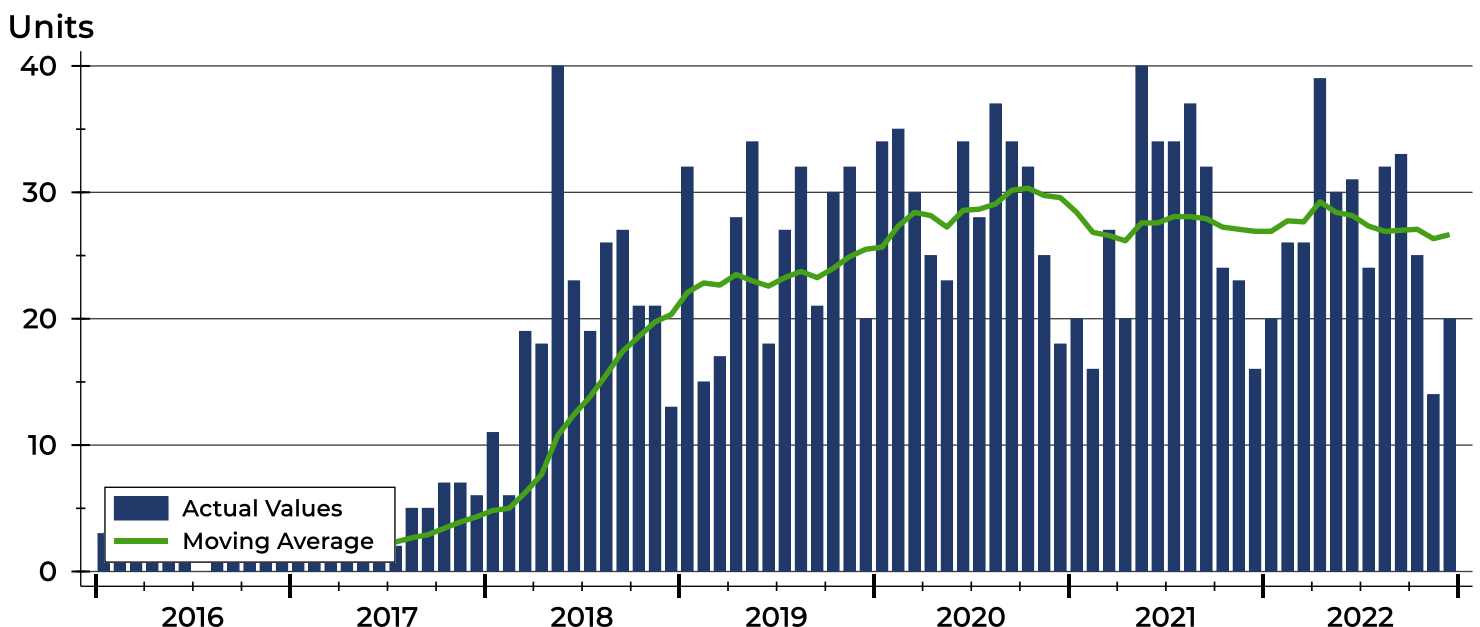
Dickinson County New Listings Analysis

Summary Statistics for New Listings		2022	December 2021	Change
Current Month	New Listings	20	16	25.0%
	Volume (1,000s)	3,092	2,158	43.3%
	Average List Price	154,605	134,875	14.6%
	Median List Price	144,000	112,500	28.0%
Year-to-Date	New Listings	320	323	-0.9%
	Volume (1,000s)	49,605	47,902	3.6%
	Average List Price	155,015	148,304	4.5%
	Median List Price	140,000	125,000	12.0%

A total of 20 new listings were added in Dickinson County during December, up 25.0% from the same month in 2021. Year-to-date Dickinson County has seen 320 new listings.

The median list price of these homes was \$144,000 up from \$112,500 in 2021.

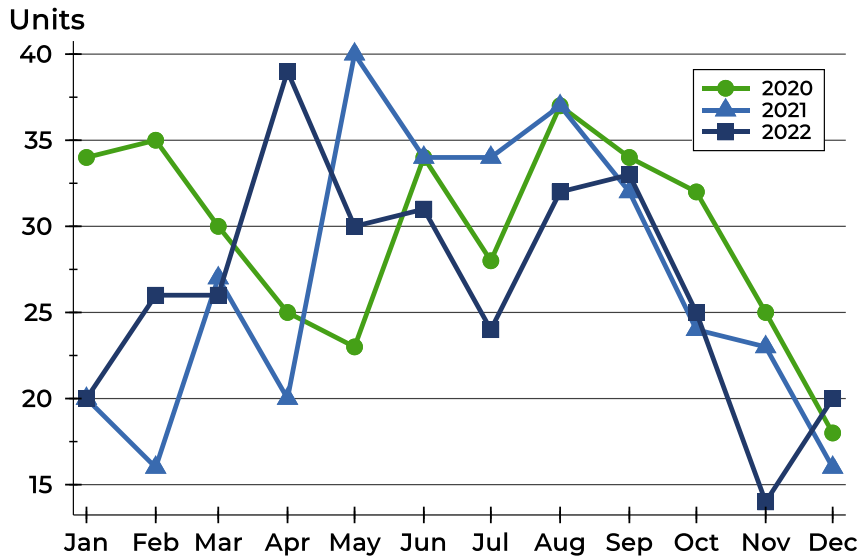
History of New Listings





Dickinson County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	34	20	20
February	35	16	26
March	30	27	26
April	25	20	39
May	23	40	30
June	34	34	31
July	28	34	24
August	37	37	32
September	34	32	33
October	32	24	25
November	25	23	14
December	18	16	20

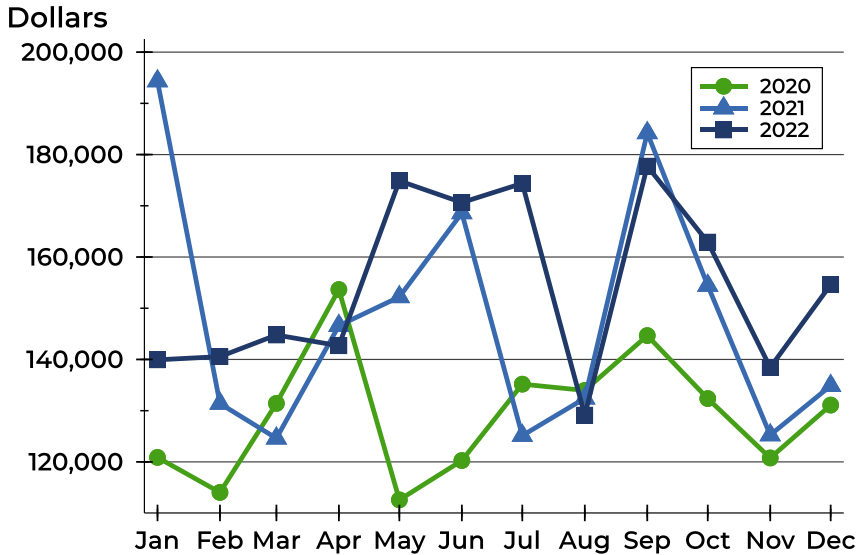
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	10.0%	35,500	35,500	31	31	100.0%	100.0%
\$50,000-\$99,999	3	15.0%	79,933	85,000	7	9	98.7%	100.0%
\$100,000-\$124,999	3	15.0%	108,333	108,000	1	1	98.0%	100.0%
\$125,000-\$149,999	2	10.0%	133,750	133,750	28	28	100.0%	100.0%
\$150,000-\$174,999	3	15.0%	158,333	160,000	15	22	100.0%	100.0%
\$175,000-\$199,999	1	5.0%	189,000	189,000	13	13	86.8%	86.8%
\$200,000-\$249,999	4	20.0%	237,475	237,500	22	23	99.5%	100.0%
\$250,000-\$299,999	2	10.0%	287,450	287,450	29	29	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



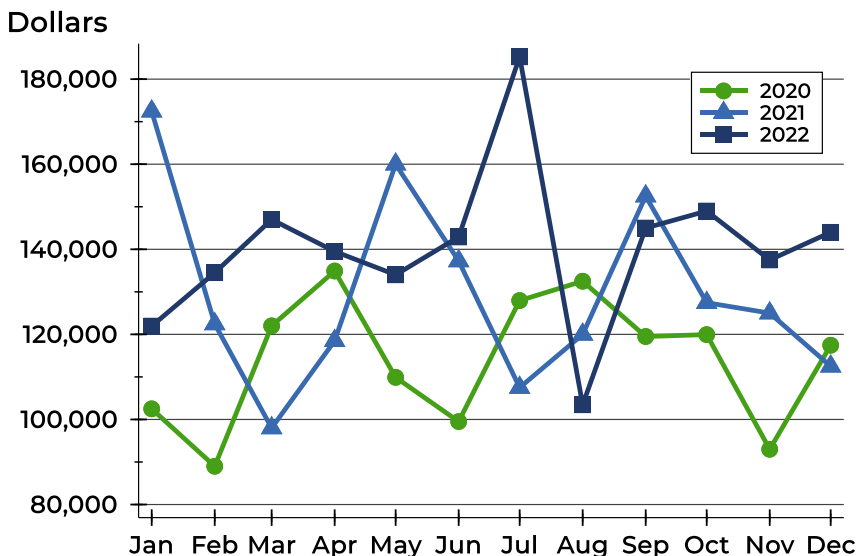
Dickinson County New Listings Analysis

Average Price



Month	2020	2021	2022
January	120,876	194,360	139,930
February	114,043	131,400	140,562
March	131,423	124,611	144,777
April	153,652	146,600	142,685
May	112,587	152,215	174,877
June	120,269	168,606	170,642
July	135,179	125,135	174,379
August	133,954	132,422	129,141
September	144,666	184,231	177,745
October	132,366	154,442	162,920
November	120,769	125,243	138,443
December	131,094	134,875	154,605

Median Price



Month	2020	2021	2022
January	102,500	172,450	121,950
February	89,000	122,450	134,500
March	122,000	98,000	147,000
April	134,900	118,500	139,500
May	109,900	160,000	134,000
June	99,500	137,250	142,900
July	127,950	107,500	185,250
August	132,500	120,000	103,450
September	119,500	152,500	145,000
October	119,950	127,450	149,000
November	93,000	125,000	137,500
December	117,450	112,500	144,000



Dickinson County Contracts Written Analysis

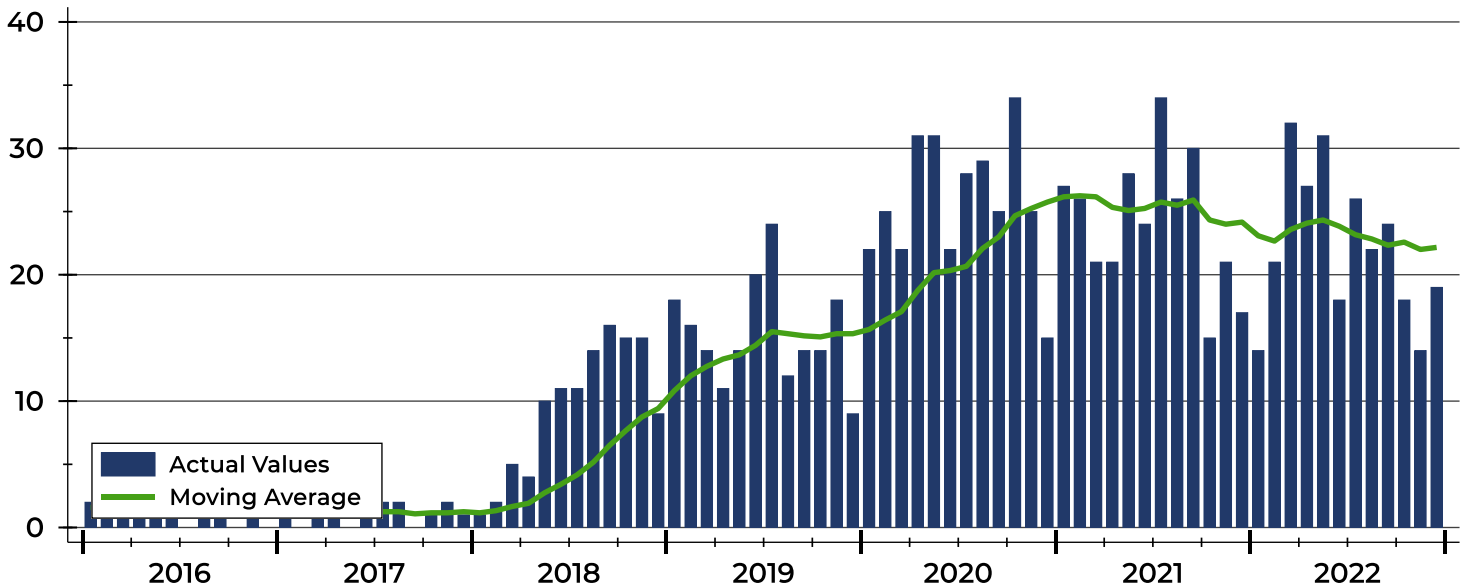
Summary Statistics for Contracts Written		December			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		19	17	11.8%	266	290	-8.3%
Volume (1,000s)		2,758	2,265	21.8%	40,814	43,291	-5.7%
Average	Sale Price	145,137	133,224	8.9%	153,437	149,281	2.8%
	Days on Market	34	75	-54.7%	40	48	-16.7%
	Percent of Original	94.3%	90.8%	3.9%	93.4%	93.7%	-0.3%
Median	Sale Price	140,000	139,900	0.1%	139,250	129,900	7.2%
	Days on Market	24	29	-17.2%	20	16	25.0%
	Percent of Original	100.0%	92.9%	7.6%	96.1%	96.6%	-0.5%

A total of 19 contracts for sale were written in Dickinson County during the month of December, up from 17 in 2021. The median list price of these homes was \$140,000, up from \$139,900 the prior year.

Half of the homes that went under contract in December were on the market less than 24 days, compared to 29 days in December 2021.

History of Contracts Written

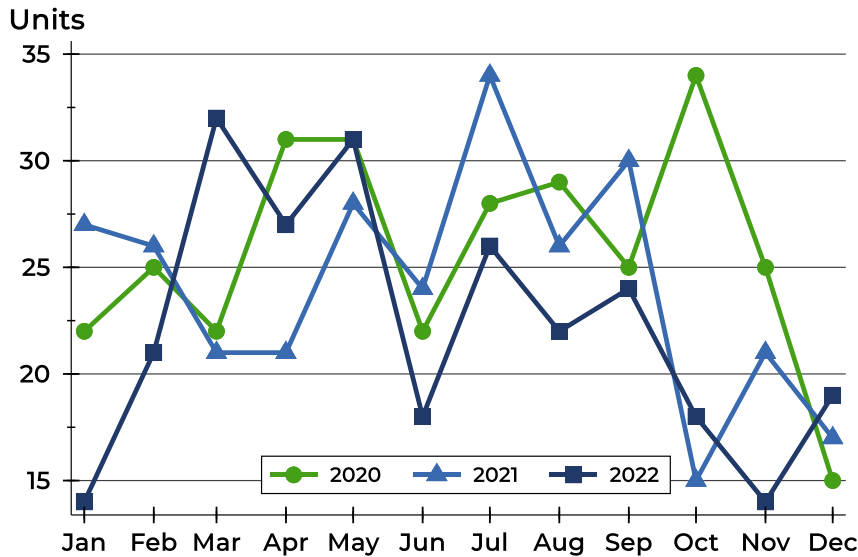
Units





Dickinson County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	22	27	14
February	25	26	21
March	22	21	32
April	31	21	27
May	31	28	31
June	22	24	18
July	28	34	26
August	29	26	22
September	25	30	24
October	34	15	18
November	25	21	14
December	15	17	19

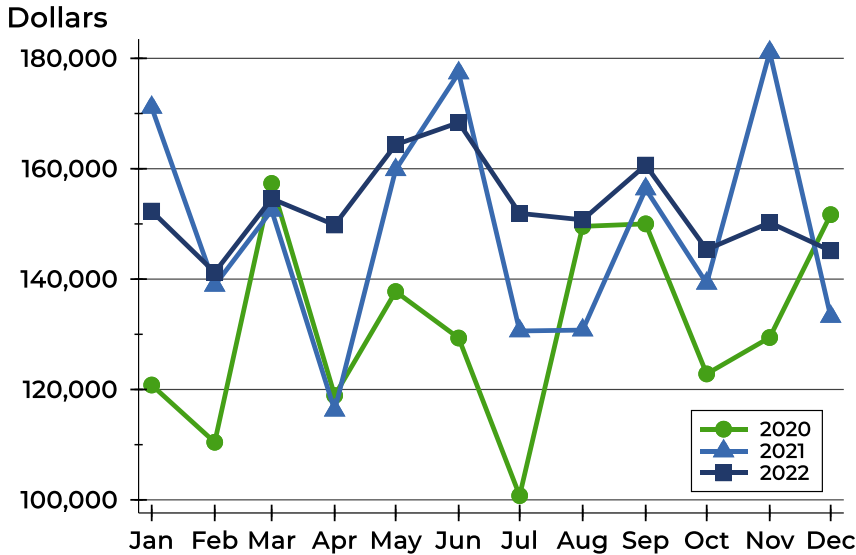
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	5.3%	15,000	15,000	127	127	75.0%	75.0%
\$25,000-\$49,999	1	5.3%	34,900	34,900	24	24	69.0%	69.0%
\$50,000-\$99,999	2	10.5%	67,450	67,450	17	17	103.0%	103.0%
\$100,000-\$124,999	4	21.1%	107,500	107,500	13	2	97.4%	97.7%
\$125,000-\$149,999	3	15.8%	138,300	140,000	52	39	93.9%	93.3%
\$150,000-\$174,999	2	10.5%	157,500	157,500	12	12	100.0%	100.0%
\$175,000-\$199,999	3	15.8%	187,667	189,000	35	39	94.0%	95.2%
\$200,000-\$249,999	1	5.3%	249,900	249,900	11	11	100.0%	100.0%
\$250,000-\$299,999	1	5.3%	250,000	250,000	89	89	86.5%	86.5%
\$300,000-\$399,999	1	5.3%	350,000	350,000	31	31	101.4%	101.4%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



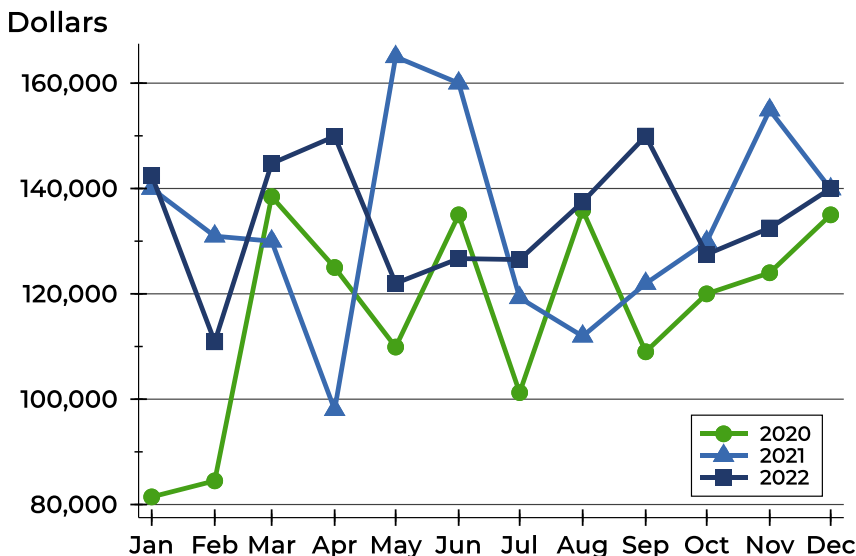
Dickinson County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	120,810	171,111	152,321
February	110,444	138,862	141,229
March	157,336	152,467	154,572
April	118,905	116,238	149,811
May	137,748	159,808	164,355
June	129,326	177,346	168,367
July	100,771	130,606	151,919
August	149,562	130,765	150,736
September	150,014	156,333	160,662
October	122,822	139,227	145,350
November	129,416	181,124	150,236
December	151,680	133,224	145,137

Median Price

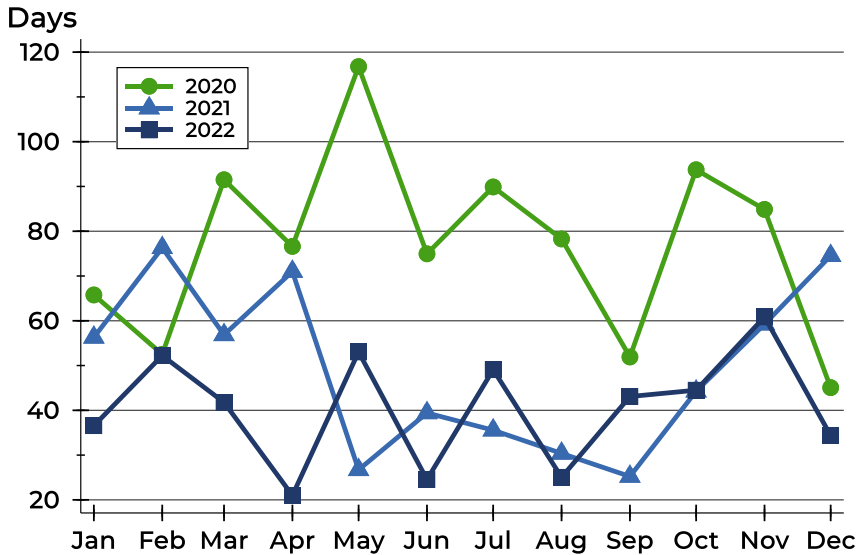


Month	2020	2021	2022
January	81,450	140,000	142,500
February	84,500	130,950	110,900
March	138,450	130,000	144,750
April	125,000	98,000	149,900
May	109,900	165,000	122,000
June	135,000	160,000	126,700
July	101,250	119,250	126,500
August	135,900	111,950	137,450
September	109,000	121,950	149,950
October	120,000	129,900	127,500
November	124,000	154,900	132,500
December	135,000	139,900	140,000



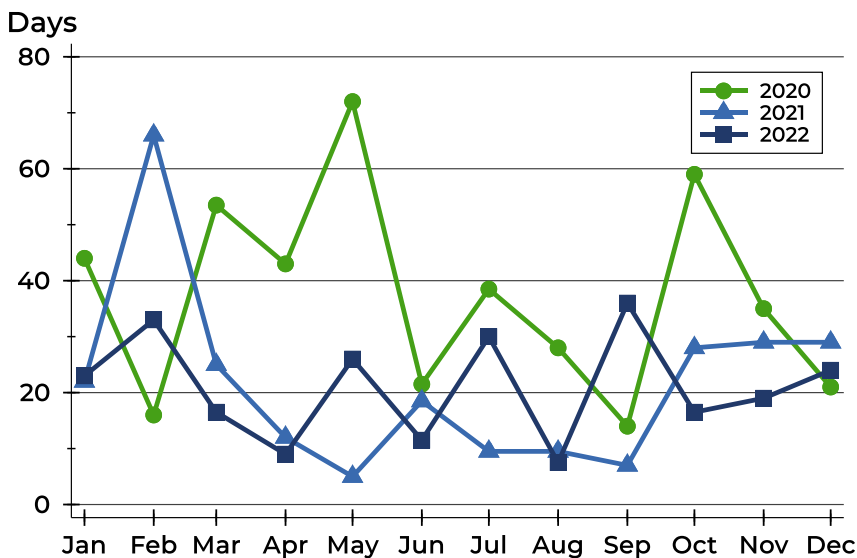
Dickinson County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	66	56	37
February	53	76	52
March	92	57	42
April	77	71	21
May	117	27	53
June	75	39	25
July	90	36	49
August	78	30	25
September	52	25	43
October	94	44	45
November	85	59	61
December	45	75	34

Median DOM



Month	2020	2021	2022
January	44	22	23
February	16	66	33
March	54	25	17
April	43	12	9
May	72	5	26
June	22	19	12
July	39	10	30
August	28	10	8
September	14	7	36
October	59	28	17
November	35	29	19
December	21	29	24



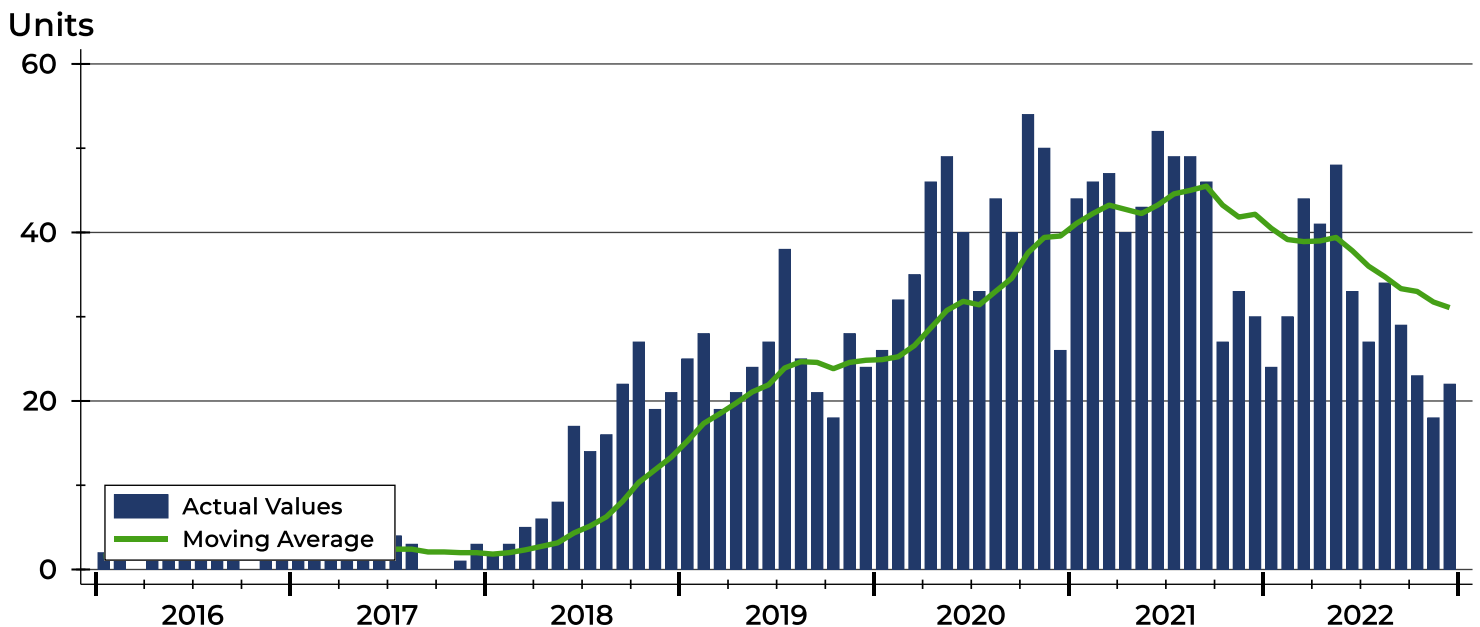
Dickinson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2022	2021	Change
Pending Contracts		22	30	-26.7%
Volume (1,000s)		3,069	4,362	-29.6%
Average	List Price	139,505	145,383	-4.0%
	Days on Market	55	70	-21.4%
	Percent of Original	96.1%	96.4%	-0.3%
Median	List Price	137,500	136,950	0.4%
	Days on Market	28	28	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 22 listings in Dickinson County had contracts pending at the end of December, down from 30 contracts pending at the end of December 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

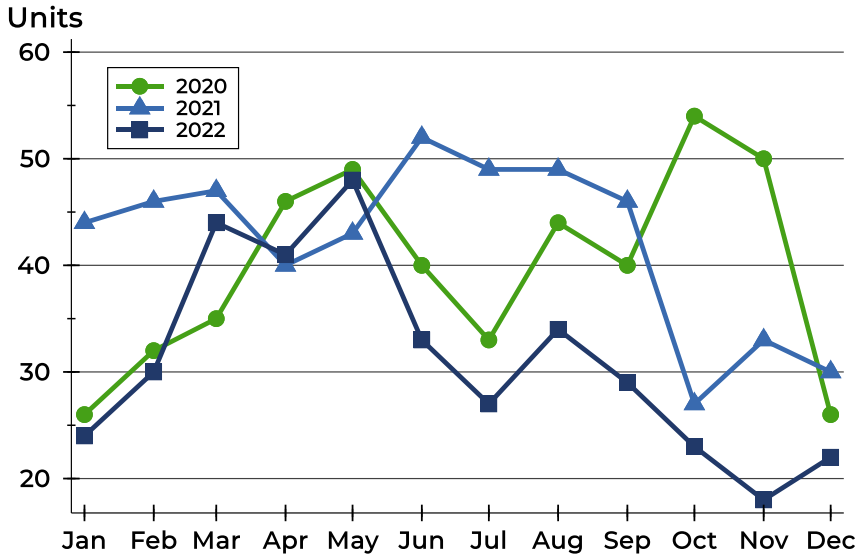
History of Pending Contracts





Dickinson County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	26	44	24
February	32	46	30
March	35	47	44
April	46	40	41
May	49	43	48
June	40	52	33
July	33	49	27
August	44	49	34
September	40	46	29
October	54	27	23
November	50	33	18
December	26	30	22

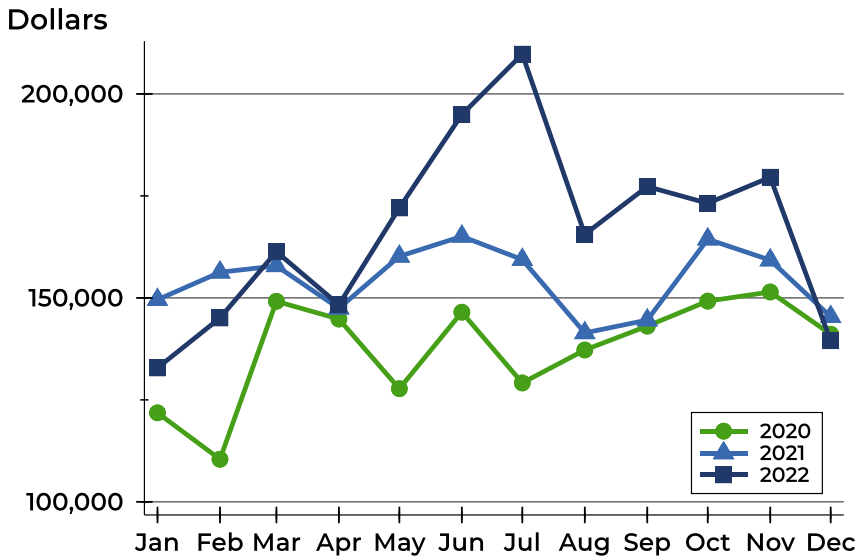
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	4.5%	15,000	15,000	127	127	75.0%	75.0%
\$25,000-\$49,999	1	4.5%	42,000	42,000	2	2	100.0%	100.0%
\$50,000-\$99,999	4	18.2%	77,450	77,500	144	44	96.2%	100.0%
\$100,000-\$124,999	3	13.6%	106,667	107,000	18	2	98.5%	100.0%
\$125,000-\$149,999	6	27.3%	141,400	144,500	40	31	96.3%	98.1%
\$150,000-\$174,999	2	9.1%	157,500	157,500	12	12	100.0%	100.0%
\$175,000-\$199,999	2	9.1%	187,000	187,000	46	46	97.6%	97.6%
\$200,000-\$249,999	1	4.5%	249,900	249,900	11	11	100.0%	100.0%
\$250,000-\$299,999	1	4.5%	250,000	250,000	89	89	86.5%	86.5%
\$300,000-\$399,999	1	4.5%	345,000	345,000	0	0	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



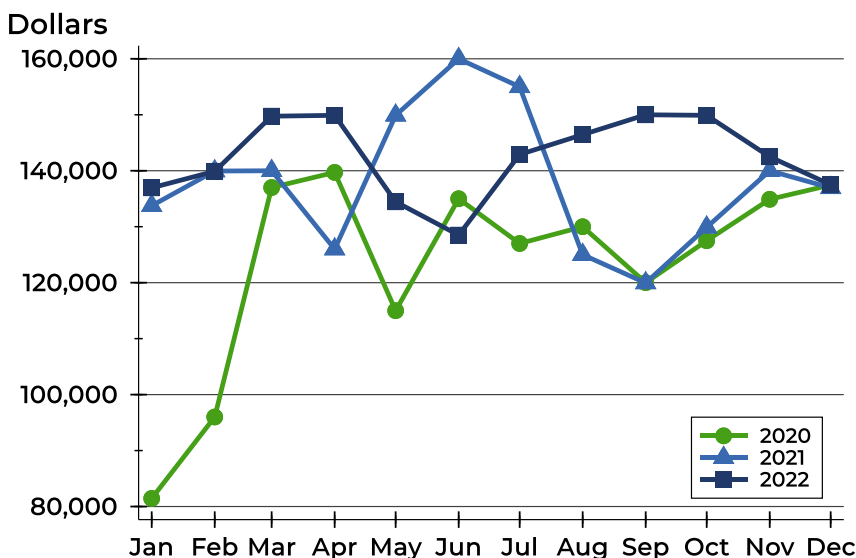
Dickinson County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	121,831	149,555	132,838
February	110,456	156,285	145,083
March	149,163	157,860	161,327
April	144,823	147,443	148,317
May	127,751	160,184	172,054
June	146,497	165,081	194,939
July	129,154	159,388	209,752
August	137,233	141,420	165,571
September	143,086	144,565	177,297
October	149,210	164,385	173,196
November	151,455	159,261	179,578
December	141,104	145,383	139,505

Median Price

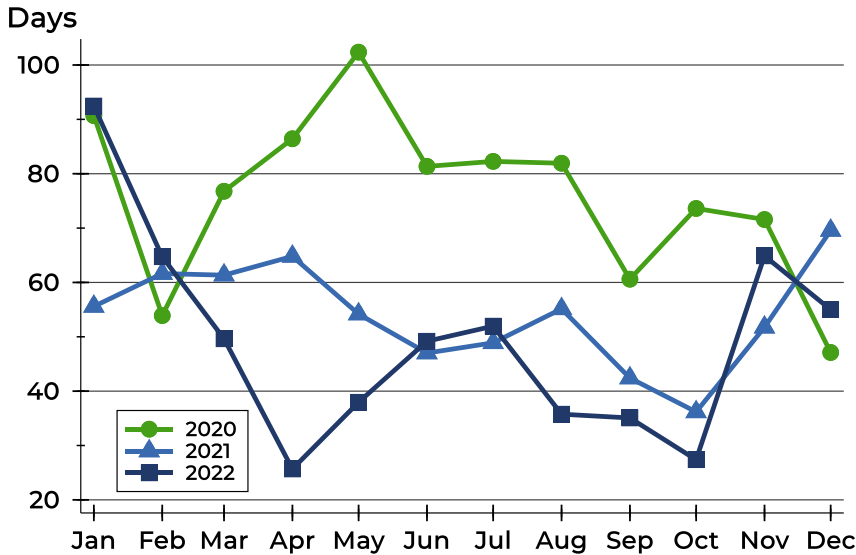


Month	2020	2021	2022
January	81,450	133,750	136,950
February	96,000	139,950	139,900
March	137,000	140,000	149,750
April	139,700	126,000	149,900
May	115,000	149,900	134,450
June	135,000	160,000	128,500
July	127,000	155,000	142,900
August	130,000	125,000	146,450
September	120,000	119,950	150,000
October	127,500	129,900	149,900
November	134,900	140,000	142,500
December	137,450	136,950	137,500



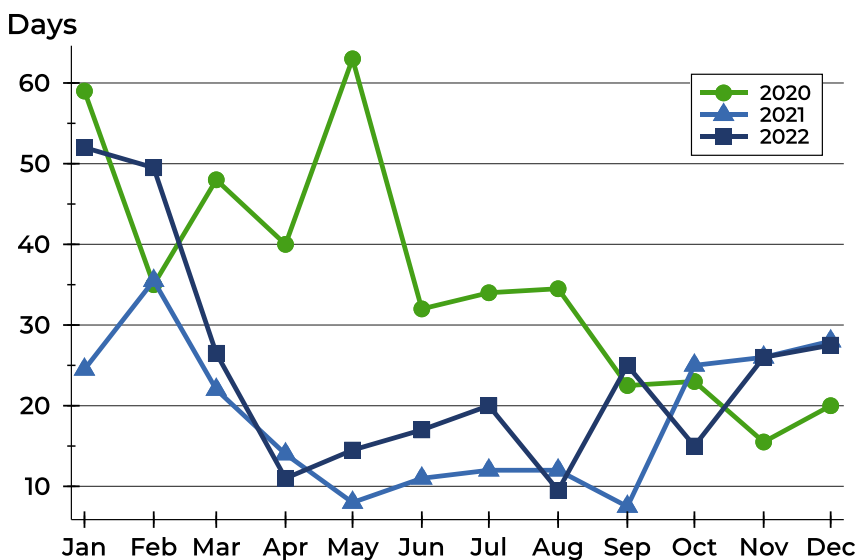
Dickinson County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	91	56	92
February	54	62	65
March	77	61	50
April	86	65	26
May	102	54	38
June	81	47	49
July	82	49	52
August	82	55	36
September	61	42	35
October	74	36	27
November	72	52	65
December	47	70	55

Median DOM



Month	2020	2021	2022
January	59	25	52
February	35	36	50
March	48	22	27
April	40	14	11
May	63	8	15
June	32	11	17
July	34	12	20
August	35	12	10
September	23	8	25
October	23	25	15
November	16	26	26
December	20	28	28