



Dickinson County Housing Report



Market Overview

Dickinson County Home Sales Fell in February

Total home sales in Dickinson County fell last month to 12 units, compared to 24 units in February 2021. Total sales volume was \$1.3 million, down from a year earlier.

The median sale price in February was \$72,500, down from \$121,000 a year earlier. Homes that sold in February were typically on the market for 24 days and sold for 93.7% of their list prices.

Dickinson County Active Listings Up at End of February

The total number of active listings in Dickinson County at the end of February was 43 units, up from 37 at the same point in 2021. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of February was \$119,900.

During February, a total of 20 contracts were written down from 26 in February 2021. At the end of the month, there were 30 contracts still pending.

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**February
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Dickinson County Summary Statistics

February MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		12	24	20	27	36	37
Change from prior year		-50.0%	20.0%	42.9%	-25.0%	-2.7%	37.0%
Active Listings		43	37	113	N/A	N/A	N/A
Change from prior year		16.2%	-67.3%	41.3%			
Months' Supply		1.8	1.5	7.0	N/A	N/A	N/A
Change from prior year		20.0%	-78.6%	-7.9%			
New Listings		26	16	35	46	36	69
Change from prior year		62.5%	-54.3%	133.3%	27.8%	-47.8%	46.8%
Contracts Written		20	26	25	34	53	47
Change from prior year		-23.1%	4.0%	56.3%	-35.8%	12.8%	38.2%
Pending Contracts		30	46	32	N/A	N/A	N/A
Change from prior year		-34.8%	43.8%	14.3%			
Sales Volume (1,000s)		1,273	3,296	1,839	3,650	5,109	4,460
Change from prior year		-61.4%	79.2%	26.4%	-28.6%	14.6%	46.5%
Average	Sale Price	106,083	137,346	91,958	135,178	141,915	120,545
	Change from prior year	-22.8%	49.4%	-11.5%	-4.7%	17.7%	6.9%
	List Price of Actives	167,237	125,165	133,156	N/A	N/A	N/A
	Change from prior year	33.6%	-6.0%	9.8%			
	Days on Market	85	62	76	52	60	81
Change from prior year	37.1%	-18.4%	-9.5%	-13.3%	-25.9%	14.1%	
Percent of List	91.0%	96.2%	90.1%	93.6%	97.5%	88.4%	
Change from prior year	-5.4%	6.8%	-0.1%	-4.0%	10.3%	-3.5%	
Percent of Original	87.7%	94.6%	89.8%	91.2%	96.0%	88.0%	
Change from prior year	-7.3%	5.3%	7.7%	-5.0%	9.1%	1.5%	
Median	Sale Price	72,500	121,000	74,000	118,000	127,250	122,000
	Change from prior year	-40.1%	63.5%	-3.1%	-7.3%	4.3%	56.8%
	List Price of Actives	119,900	110,000	116,000	N/A	N/A	N/A
	Change from prior year	9.0%	-5.2%	7.9%			
	Days on Market	24	21	55	17	21	53
Change from prior year	14.3%	-61.8%	-40.2%	-19.0%	-60.4%	-14.5%	
Percent of List	93.7%	97.5%	93.3%	98.0%	97.5%	93.1%	
Change from prior year	-3.9%	4.5%	-1.6%	0.5%	4.7%	-1.9%	
Percent of Original	88.4%	97.0%	91.9%	92.7%	97.0%	92.0%	
Change from prior year	-8.9%	5.5%	3.4%	-4.4%	5.4%	-1.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Dickinson County Closed Listings Analysis

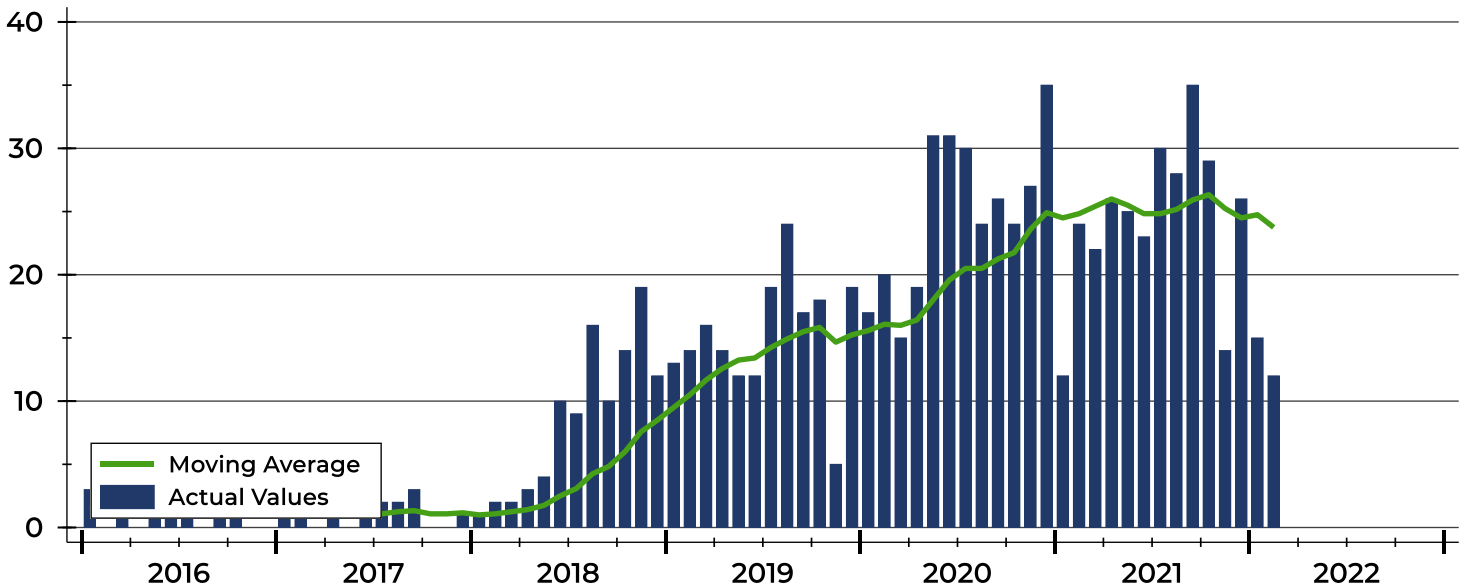
Summary Statistics for Closed Listings		2022	February 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		12	24	-50.0%	27	36	-25.0%
Volume (1,000s)		1,273	3,296	-61.4%	3,650	5,109	-28.6%
Months' Supply		1.8	1.5	20.0%	N/A	N/A	N/A
Average	Sale Price	106,083	137,346	-22.8%	135,178	141,915	-4.7%
	Days on Market	85	62	37.1%	52	60	-13.3%
	Percent of List	91.0%	96.2%	-5.4%	93.6%	97.5%	-4.0%
	Percent of Original	87.7%	94.6%	-7.3%	91.2%	96.0%	-5.0%
Median	Sale Price	72,500	121,000	-40.1%	118,000	127,250	-7.3%
	Days on Market	24	21	14.3%	17	21	-19.0%
	Percent of List	93.7%	97.5%	-3.9%	98.0%	97.5%	0.5%
	Percent of Original	88.4%	97.0%	-8.9%	92.7%	97.0%	-4.4%

A total of 12 homes sold in Dickinson County in February, down from 24 units in February 2021. Total sales volume fell to \$1.3 million compared to \$3.3 million in the previous year.

The median sales price in February was \$72,500, down 40.1% compared to the prior year. Median days on market was 24 days, up from 9 days in January, and up from 21 in February 2021.

History of Closed Listings

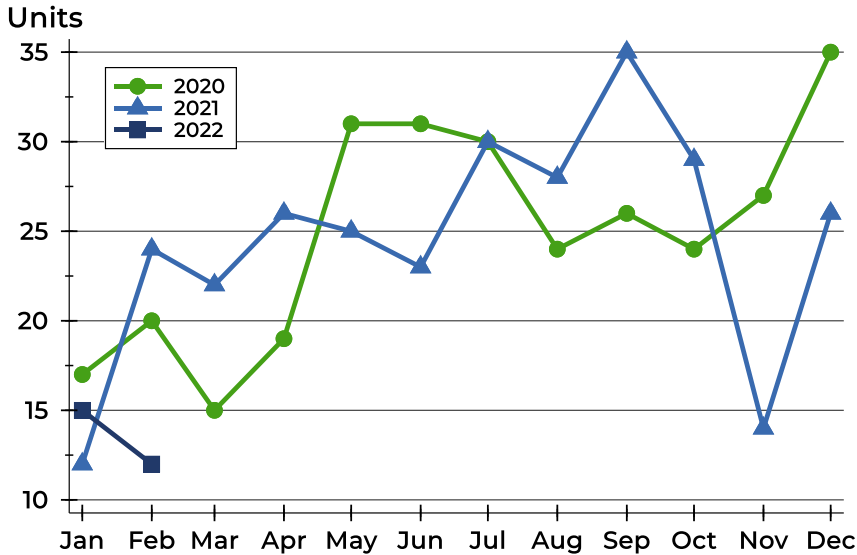
Units





Dickinson County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	17	12	15
February	20	24	12
March	15	22	
April	19	26	
May	31	25	
June	31	23	
July	30	30	
August	24	28	
September	26	35	
October	24	29	
November	27	14	
December	35	26	

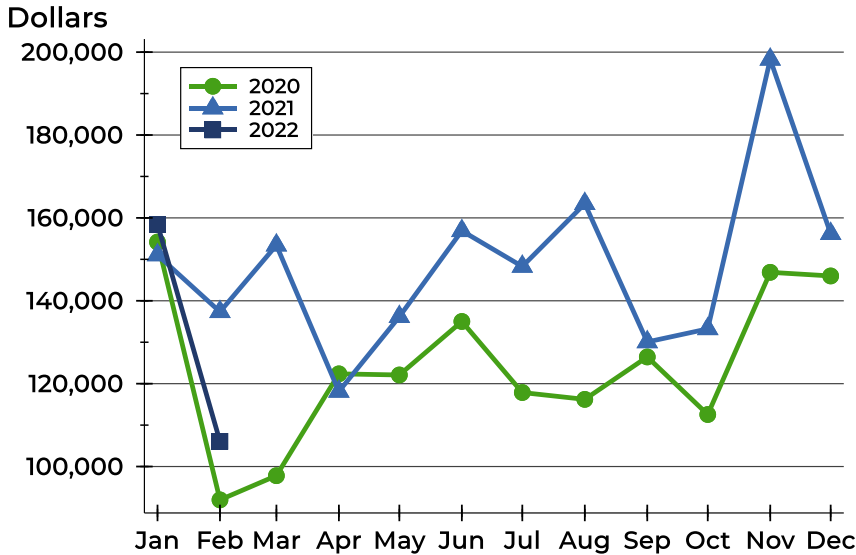
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	16.7%	0.9	21,000	21,000	10	10	85.6%	85.6%	85.6%	85.6%
\$25,000-\$49,999	1	8.3%	2.0	33,000	33,000	96	96	67.3%	67.3%	67.3%	67.3%
\$50,000-\$99,999	4	33.3%	2.0	61,500	53,000	189	98	90.8%	89.7%	84.5%	84.7%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	3.4	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	16.7%	0.8	161,000	161,000	54	54	99.4%	99.4%	89.3%	89.3%
\$175,000-\$199,999	1	8.3%	2.7	189,000	189,000	9	9	98.4%	98.4%	98.4%	98.4%
\$200,000-\$249,999	2	16.7%	0.7	220,500	220,500	16	16	96.3%	96.3%	99.3%	99.3%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



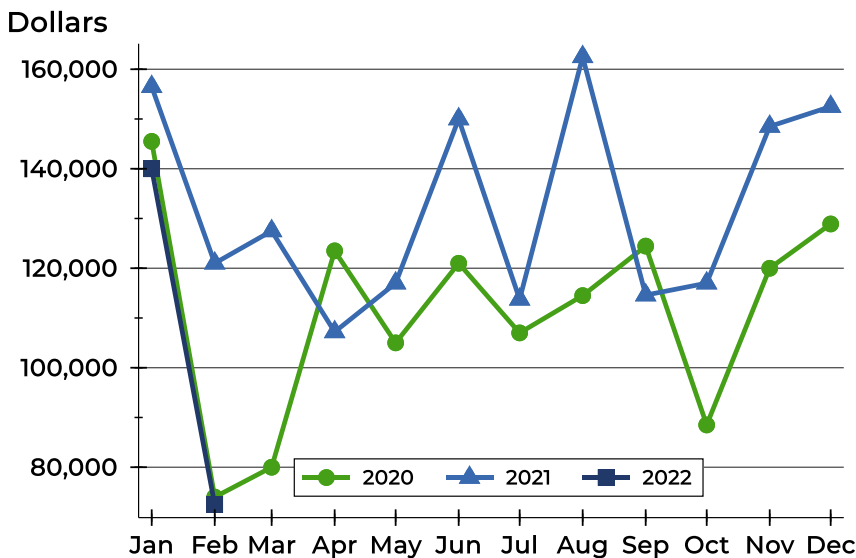
Dickinson County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	154,176	151,054	158,453
February	91,958	137,346	106,083
March	97,793	153,409	
April	122,368	118,131	
May	122,100	136,158	
June	135,006	156,887	
July	117,863	148,288	
August	116,212	163,428	
September	126,450	130,069	
October	112,558	133,224	
November	146,874	198,256	
December	145,996	156,196	

Median Price

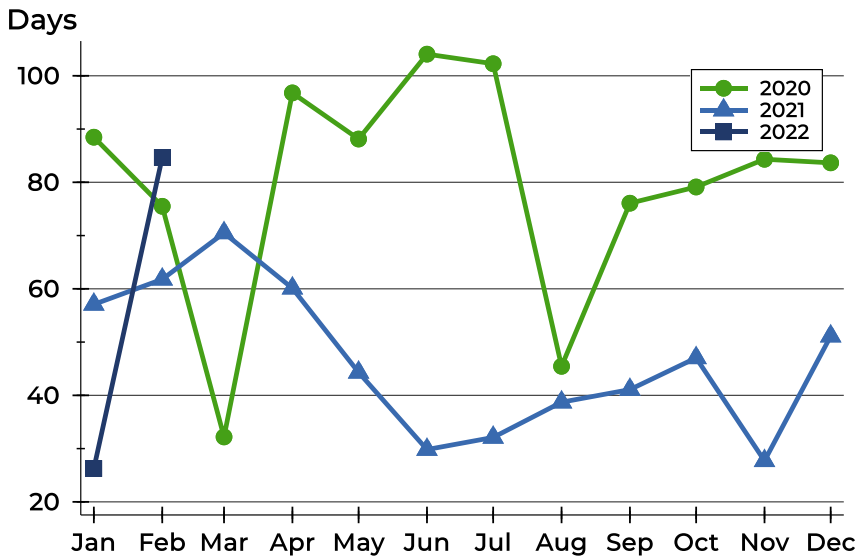


Month	2020	2021	2022
January	145,500	156,500	140,000
February	74,000	121,000	72,500
March	80,000	127,500	
April	123,500	107,200	
May	105,000	117,000	
June	121,000	150,000	
July	107,000	113,750	
August	114,500	162,500	
September	124,450	114,600	
October	88,500	117,000	
November	120,000	148,500	
December	128,900	152,500	



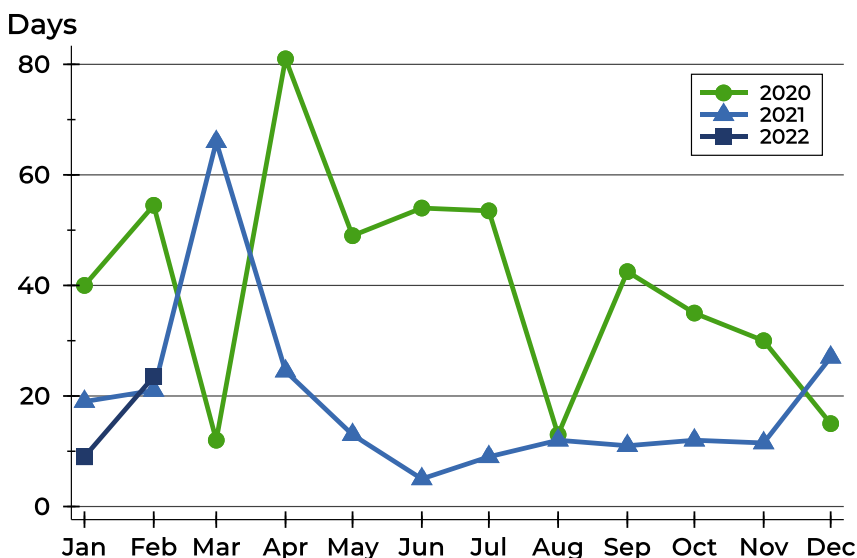
Dickinson County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	88	57	26
February	76	62	85
March	32	71	
April	97	60	
May	88	44	
June	104	30	
July	102	32	
August	45	39	
September	76	41	
October	79	47	
November	84	28	
December	84	51	

Median DOM



Month	2020	2021	2022
January	40	19	9
February	55	21	24
March	12	66	
April	81	25	
May	49	13	
June	54	5	
July	54	9	
August	13	12	
September	43	11	
October	35	12	
November	30	12	
December	15	27	



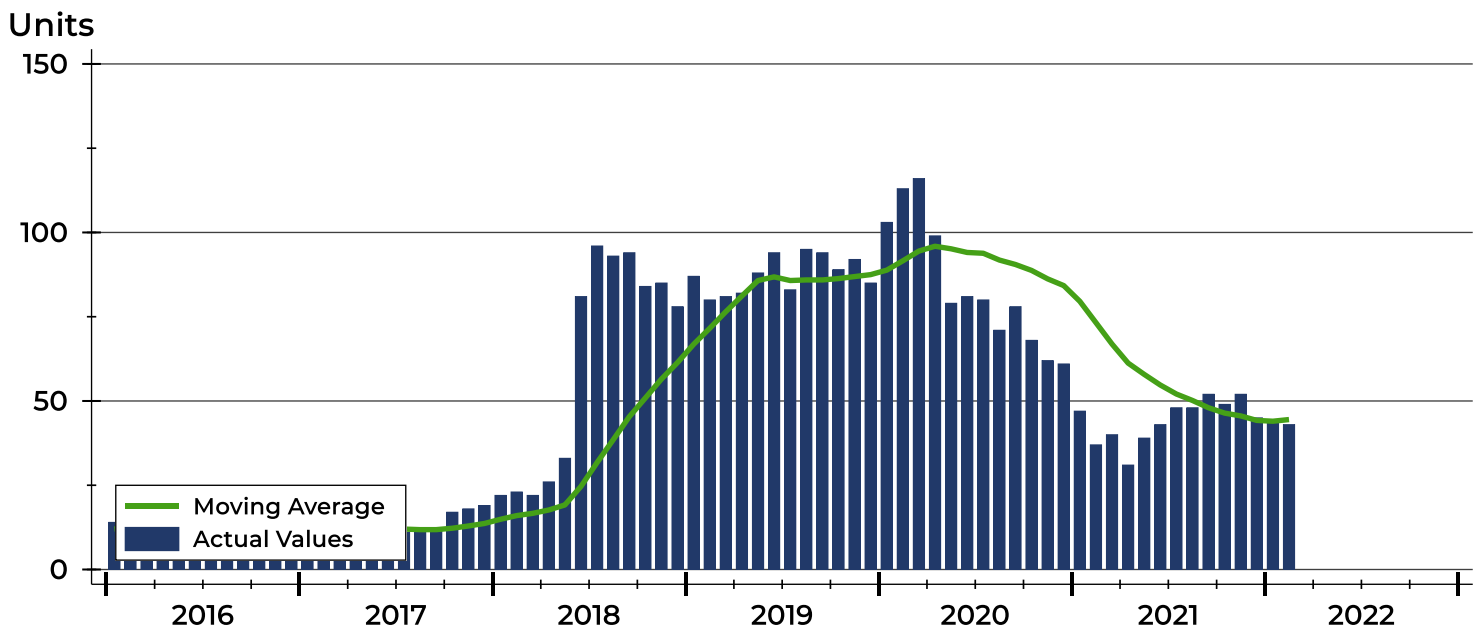
Dickinson County Active Listings Analysis

Summary Statistics for Active Listings		End of February		
		2022	2021	Change
Active Listings		43	37	16.2%
Volume (1,000s)		7,191	4,631	55.3%
Months' Supply		1.8	1.5	20.0%
Average	List Price	167,237	125,165	33.6%
	Days on Market	77	133	-42.1%
	Percent of Original	95.6%	96.5%	-0.9%
Median	List Price	119,900	110,000	9.0%
	Days on Market	36	105	-65.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 43 homes were available for sale in Dickinson County at the end of February. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of February was \$119,900, up 9.0% from 2021. The typical time on market for active listings was 36 days, down from 105 days a year earlier.

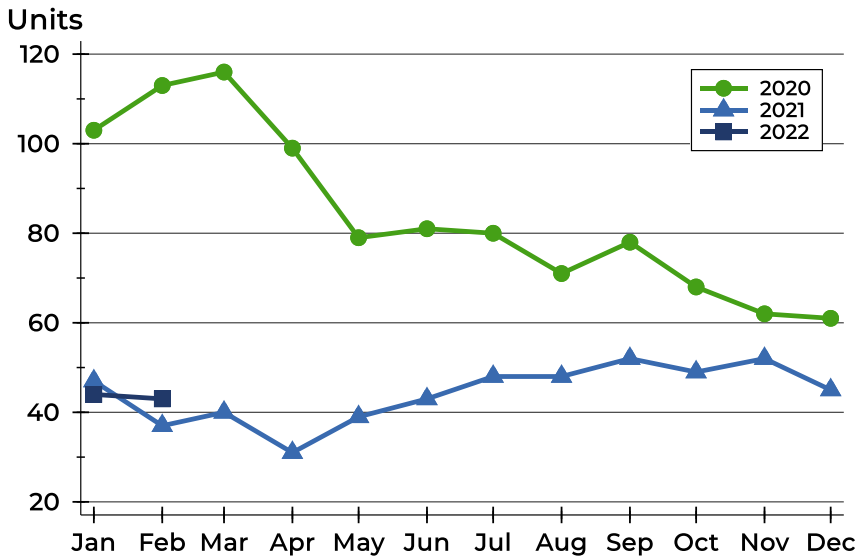
History of Active Listings





Dickinson County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	103	47	44
February	113	37	43
March	116	40	
April	99	31	
May	79	39	
June	81	43	
July	80	48	
August	71	48	
September	78	52	
October	68	49	
November	62	52	
December	61	45	

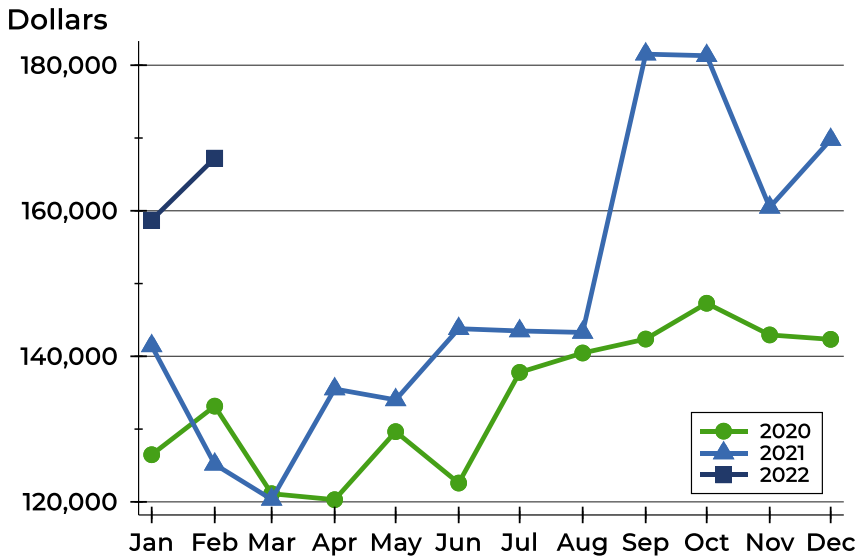
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	2.3%	0.9	24,900	24,900	15	15	100.0%	100.0%
\$25,000-\$49,999	4	9.3%	2.0	43,350	44,450	72	74	92.9%	94.9%
\$50,000-\$99,999	11	25.6%	2.0	78,418	85,000	91	112	90.9%	91.5%
\$100,000-\$124,999	6	14.0%	N/A	113,533	112,700	96	45	98.6%	100.0%
\$125,000-\$149,999	8	18.6%	3.4	131,600	129,950	95	76	99.2%	100.0%
\$150,000-\$174,999	2	4.7%	0.8	165,000	165,000	11	11	100.0%	100.0%
\$175,000-\$199,999	5	11.6%	2.7	192,280	189,900	59	29	97.1%	97.8%
\$200,000-\$249,999	2	4.7%	0.7	222,500	222,500	105	105	89.0%	89.0%
\$250,000-\$299,999	2	4.7%	N/A	274,950	274,950	7	7	100.0%	100.0%
\$300,000-\$399,999	1	2.3%	N/A	310,000	310,000	1	1	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	2.3%	N/A	1,800,000	1,800,000	153	153	90.0%	90.0%



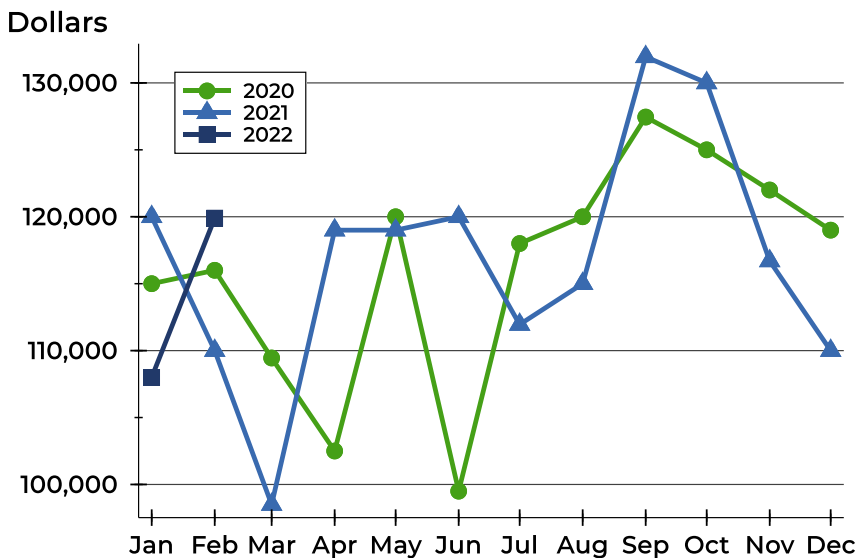
Dickinson County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	126,481	141,438	158,727
February	133,156	125,165	167,237
March	121,123	120,346	
April	120,300	135,515	
May	129,652	134,018	
June	122,585	143,798	
July	137,792	143,488	
August	140,458	143,283	
September	142,373	181,525	
October	147,293	181,312	
November	142,944	160,473	
December	142,334	169,787	

Median Price

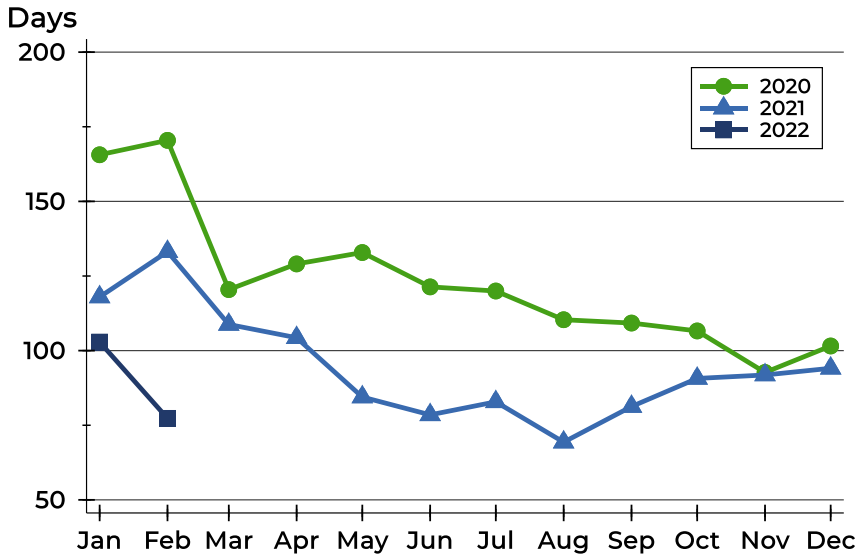


Month	2020	2021	2022
January	115,000	120,000	108,000
February	116,000	110,000	119,900
March	109,450	98,500	
April	102,500	119,000	
May	120,000	119,000	
June	99,500	120,000	
July	118,000	111,950	
August	120,000	115,000	
September	127,450	131,950	
October	125,000	130,000	
November	122,000	116,700	
December	119,000	110,000	



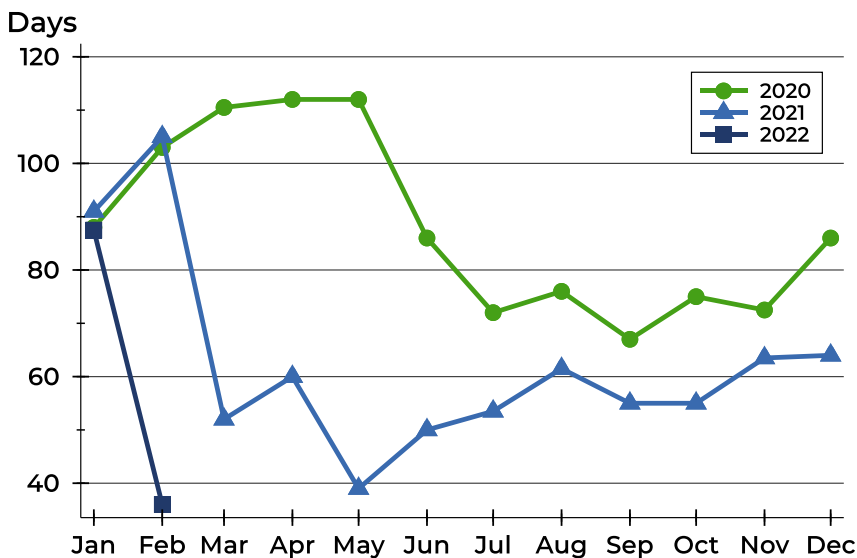
Dickinson County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	166	118	103
February	170	133	77
March	120	109	
April	129	104	
May	133	84	
June	121	78	
July	120	83	
August	110	69	
September	109	81	
October	107	91	
November	93	92	
December	102	94	

Median DOM

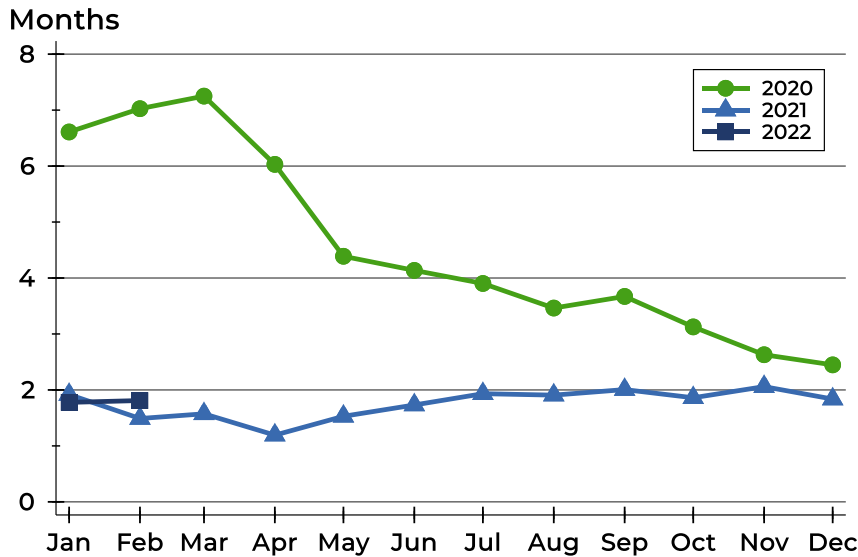


Month	2020	2021	2022
January	88	91	88
February	103	105	36
March	111	52	
April	112	60	
May	112	39	
June	86	50	
July	72	54	
August	76	62	
September	67	55	
October	75	55	
November	73	64	
December	86	64	



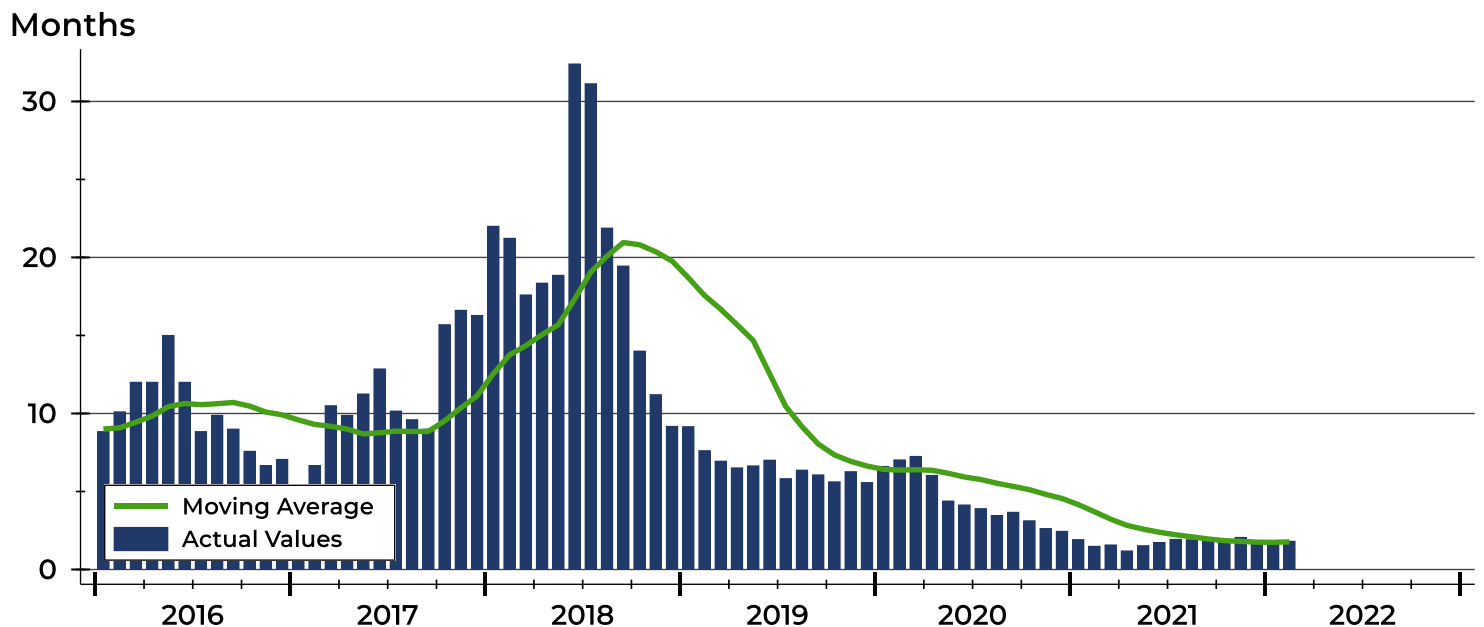
Dickinson County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	6.6	1.9	1.8
February	7.0	1.5	1.8
March	7.3	1.6	
April	6.0	1.2	
May	4.4	1.5	
June	4.1	1.7	
July	3.9	1.9	
August	3.5	1.9	
September	3.7	2.0	
October	3.1	1.9	
November	2.6	2.1	
December	2.4	1.8	

History of Month's Supply





Dickinson County New Listings Analysis

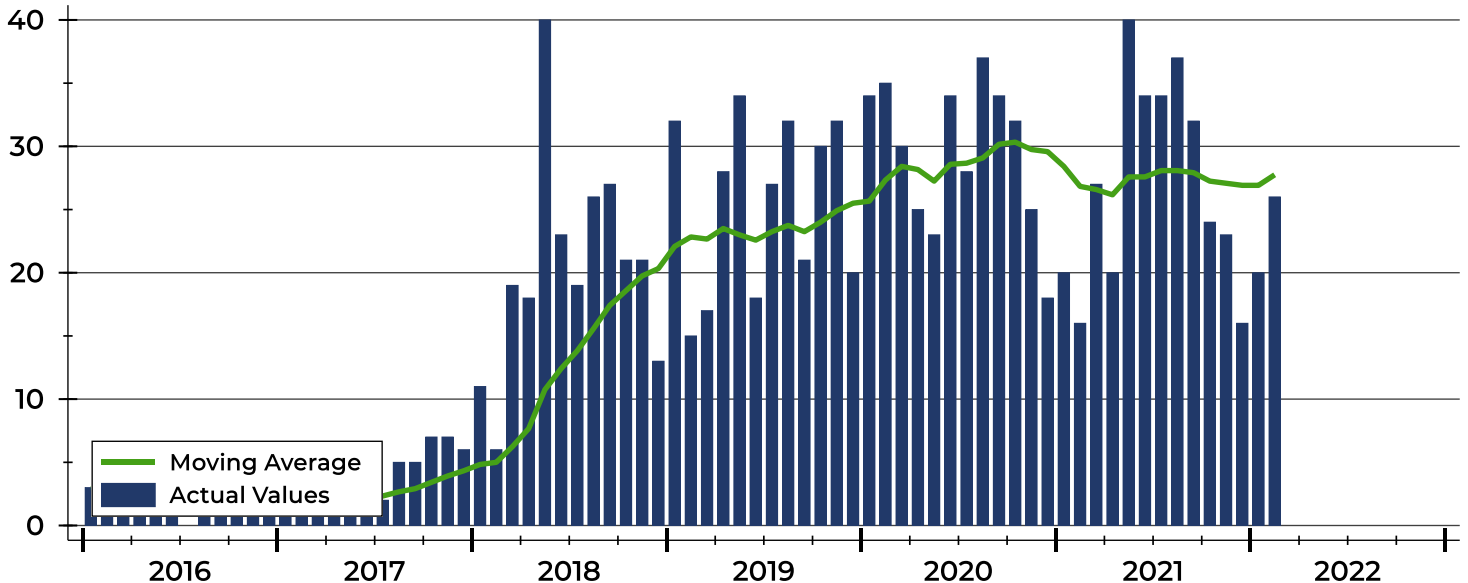
Summary Statistics for New Listings		2022	February 2021	Change
Current Month	New Listings	26	16	62.5%
	Volume (1,000s)	3,698	2,113	75.0%
	Average List Price	142,238	132,088	7.7%
	Median List Price	134,500	122,450	9.8%
Year-to-Date	New Listings	46	36	27.8%
	Volume (1,000s)	6,507	6,001	8.4%
	Average List Price	141,452	166,683	-15.1%
	Median List Price	129,000	141,000	-8.5%

A total of 26 new listings were added in Dickinson County during February, up 62.5% from the same month in 2021. Year-to-date Dickinson County has seen 46 new listings.

The median list price of these homes was \$134,500 up from \$122,450 in 2021.

History of New Listings

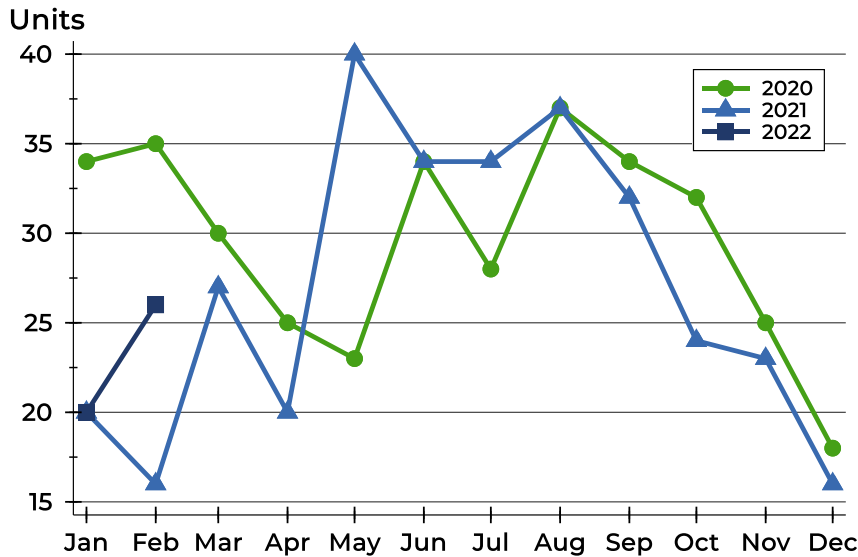
Units





Dickinson County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	34	20	20
February	35	16	26
March	30	27	
April	25	20	
May	23	40	
June	34	34	
July	28	34	
August	37	37	
September	34	32	
October	32	24	
November	25	23	
December	18	16	

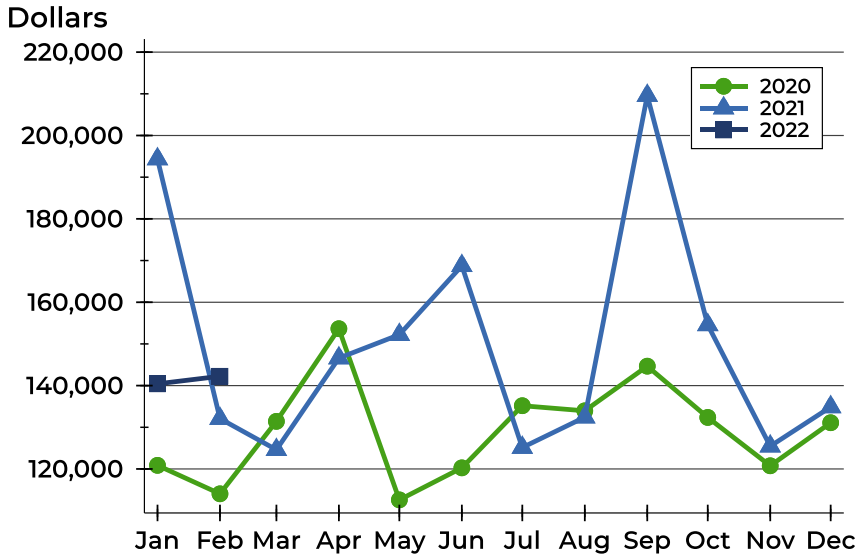
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	3.8%	24,900	24,900	22	22	100.0%	100.0%
\$25,000-\$49,999	2	7.7%	30,000	30,000	5	5	92.0%	92.0%
\$50,000-\$99,999	5	19.2%	70,460	67,500	19	12	95.0%	100.0%
\$100,000-\$124,999	3	11.5%	118,433	119,900	19	19	100.0%	100.0%
\$125,000-\$149,999	5	19.2%	138,400	140,000	15	8	100.6%	100.0%
\$150,000-\$174,999	2	7.7%	165,000	165,000	18	18	100.0%	100.0%
\$175,000-\$199,999	4	15.4%	189,700	189,450	8	6	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	3	11.5%	271,633	270,000	32	15	99.4%	100.0%
\$300,000-\$399,999	1	3.8%	310,000	310,000	6	6	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



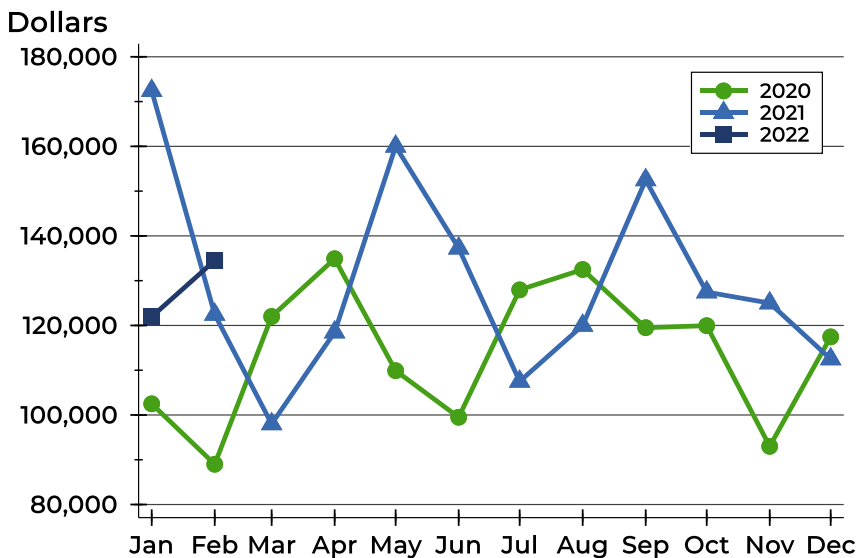
Dickinson County New Listings Analysis

Average Price



Month	2020	2021	2022
January	120,876	194,360	140,430
February	114,043	132,088	142,238
March	131,423	124,611	
April	153,652	146,600	
May	112,587	152,215	
June	120,269	168,753	
July	135,179	125,135	
August	133,954	132,422	
September	144,666	209,575	
October	132,366	154,567	
November	120,769	125,461	
December	131,094	134,875	

Median Price



Month	2020	2021	2022
January	102,500	172,450	121,950
February	89,000	122,450	134,500
March	122,000	98,000	
April	134,900	118,500	
May	109,900	160,000	
June	99,500	137,250	
July	127,950	107,500	
August	132,500	120,000	
September	119,500	152,500	
October	119,950	127,450	
November	93,000	125,000	
December	117,450	112,500	



Dickinson County Contracts Written Analysis

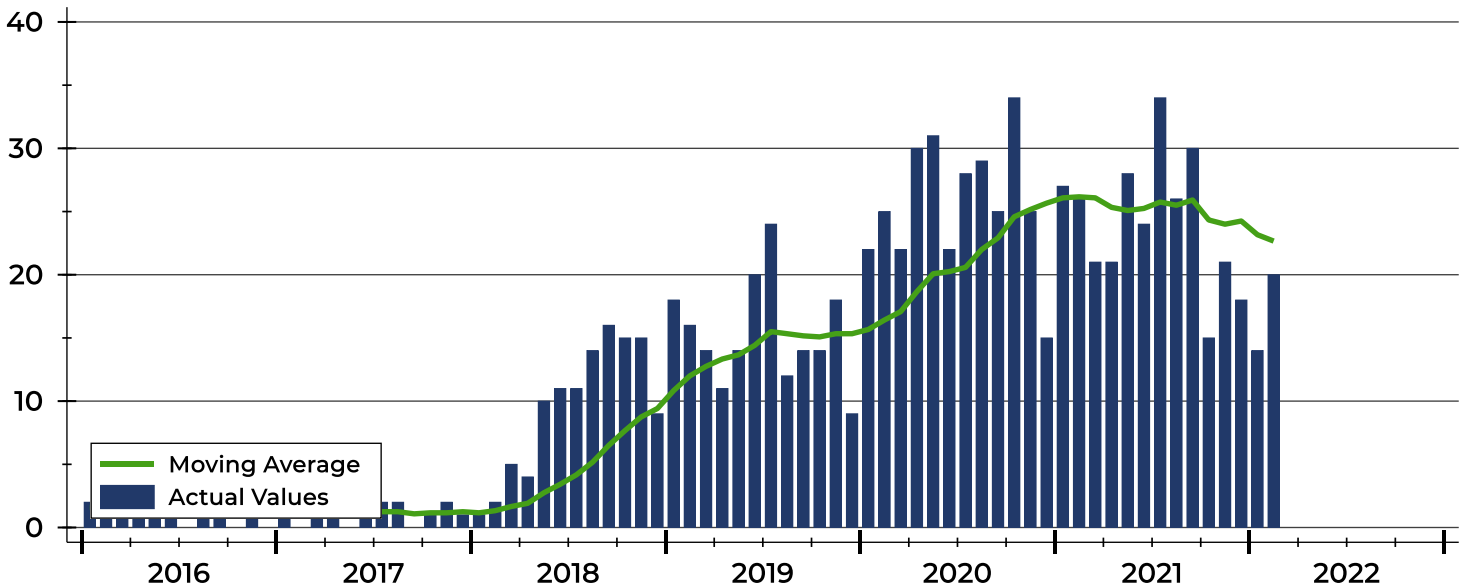
Summary Statistics for Contracts Written		2022	February 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		20	26	-23.1%	34	53	-35.8%
Volume (1,000s)		2,696	3,610	-25.3%	4,828	8,230	-41.3%
Average	Sale Price	134,790	138,862	-2.9%	142,009	155,291	-8.6%
	Days on Market	55	76	-27.6%	47	66	-28.8%
	Percent of Original	93.4%	94.5%	-1.2%	92.6%	95.1%	-2.6%
Median	Sale Price	107,950	130,950	-17.6%	125,400	135,000	-7.1%
	Days on Market	40	66	-39.4%	31	32	-3.1%
	Percent of Original	97.1%	93.3%	4.1%	95.8%	96.0%	-0.2%

A total of 20 contracts for sale were written in Dickinson County during the month of February, down from 26 in 2021. The median list price of these homes was \$107,950, down from \$130,950 the prior year.

Half of the homes that went under contract in February were on the market less than 40 days, compared to 66 days in February 2021.

History of Contracts Written

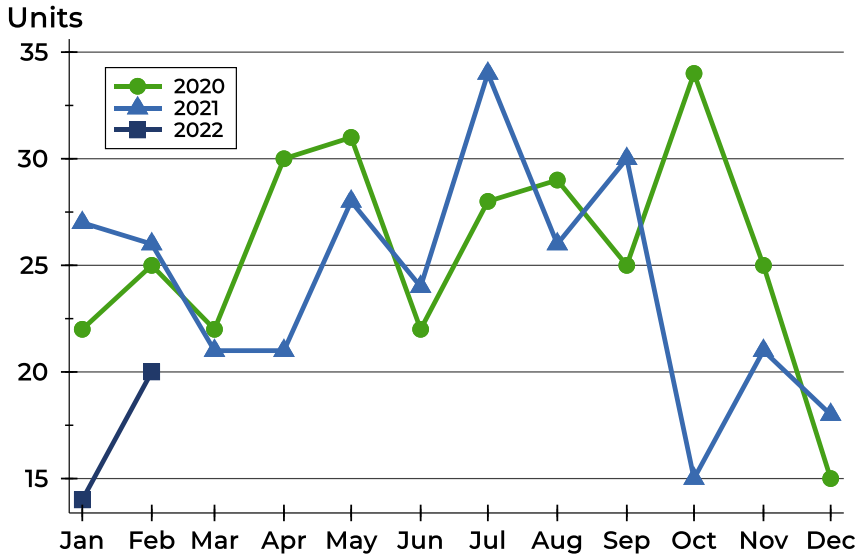
Units





Dickinson County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	22	27	14
February	25	26	20
March	22	21	21
April	30	21	21
May	31	28	28
June	22	24	24
July	28	34	34
August	29	26	26
September	25	30	30
October	34	15	15
November	25	21	21
December	15	18	18

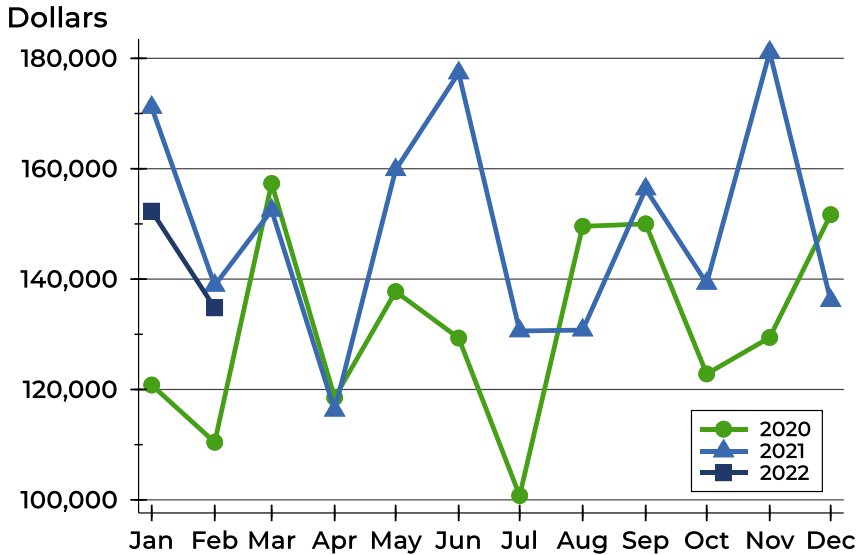
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	10.0%	30,000	30,000	34	34	83.7%	83.7%
\$50,000-\$99,999	7	35.0%	67,900	64,500	75	74	91.5%	90.9%
\$100,000-\$124,999	2	10.0%	107,950	107,950	104	104	91.1%	91.1%
\$125,000-\$149,999	2	10.0%	142,450	142,450	38	38	98.3%	98.3%
\$150,000-\$174,999	1	5.0%	164,900	164,900	52	52	100.0%	100.0%
\$175,000-\$199,999	2	10.0%	189,950	189,950	4	4	100.0%	100.0%
\$200,000-\$249,999	2	10.0%	237,450	237,450	27	27	90.9%	90.9%
\$250,000-\$299,999	1	5.0%	260,000	260,000	47	47	100.0%	100.0%
\$300,000-\$399,999	1	5.0%	380,000	380,000	57	57	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



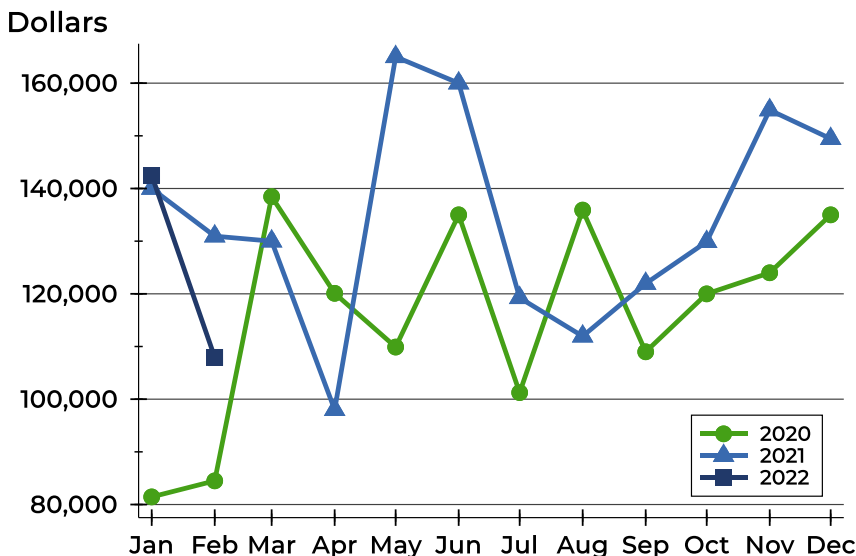
Dickinson County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	120,810	171,111	152,321
February	110,444	138,862	134,790
March	157,336	152,467	
April	118,538	116,238	
May	137,748	159,808	
June	129,326	177,346	
July	100,771	130,606	
August	149,562	130,765	
September	150,014	156,333	
October	122,822	139,227	
November	129,416	181,124	
December	151,680	136,100	

Median Price

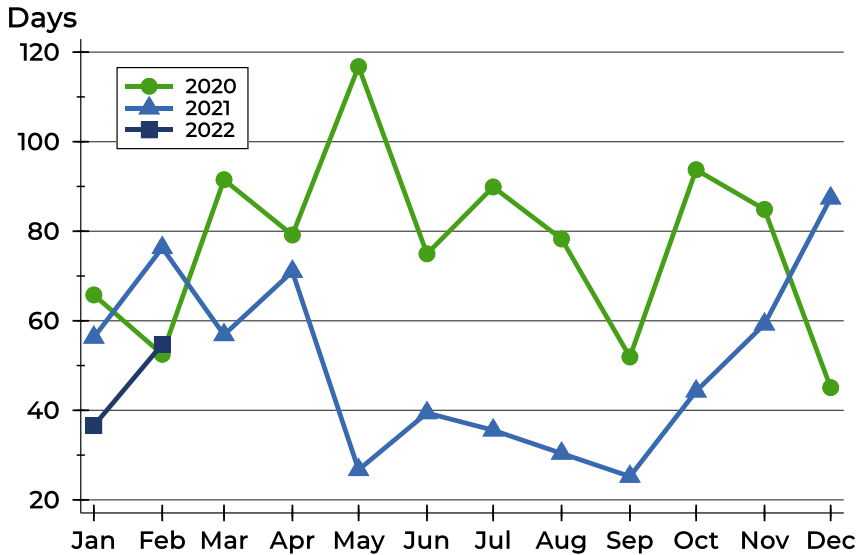


Month	2020	2021	2022
January	81,450	140,000	142,500
February	84,500	130,950	107,950
March	138,450	130,000	
April	120,100	98,000	
May	109,900	165,000	
June	135,000	160,000	
July	101,250	119,250	
August	135,900	111,950	
September	109,000	121,950	
October	120,000	129,900	
November	124,000	154,900	
December	135,000	149,450	



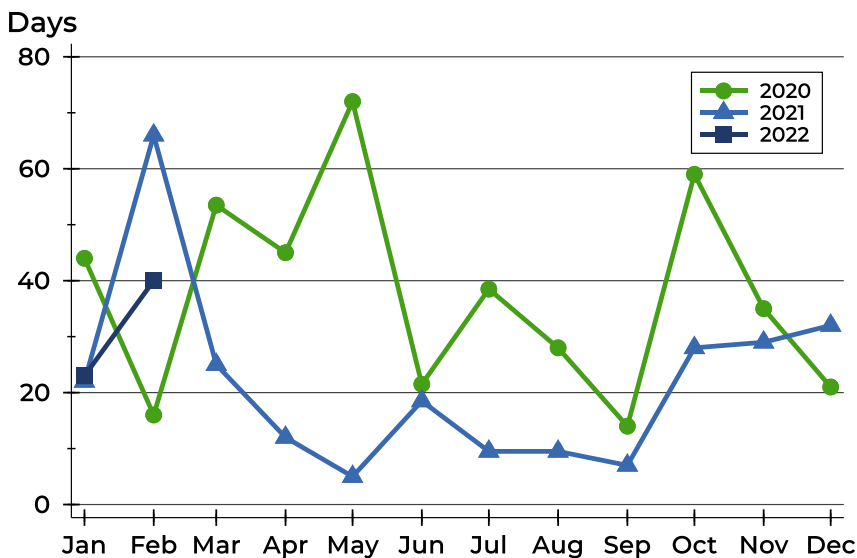
Dickinson County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	66	56	37
February	53	76	55
March	92	57	
April	79	71	
May	117	27	
June	75	39	
July	90	36	
August	78	30	
September	52	25	
October	94	44	
November	85	59	
December	45	87	

Median DOM



Month	2020	2021	2022
January	44	22	23
February	16	66	40
March	54	25	
April	45	12	
May	72	5	
June	22	19	
July	39	10	
August	28	10	
September	14	7	
October	59	28	
November	35	29	
December	21	32	



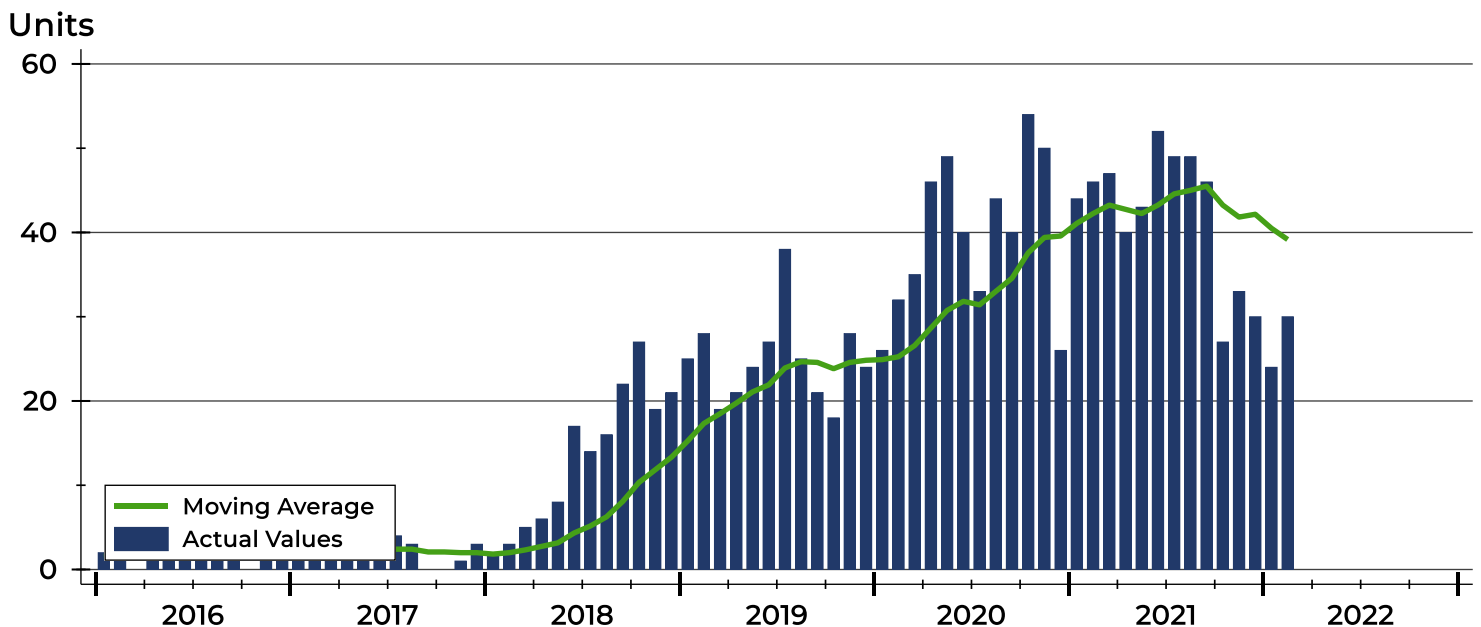
Dickinson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of February		
		2022	2021	Change
Pending Contracts		30	46	-34.8%
Volume (1,000s)		4,353	7,189	-39.4%
Average	List Price	145,083	156,285	-7.2%
	Days on Market	65	62	4.8%
	Percent of Original	94.8%	96.9%	-2.2%
Median	List Price	139,900	139,950	0.0%
	Days on Market	50	36	38.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 30 listings in Dickinson County had contracts pending at the end of February, down from 46 contracts pending at the end of February 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

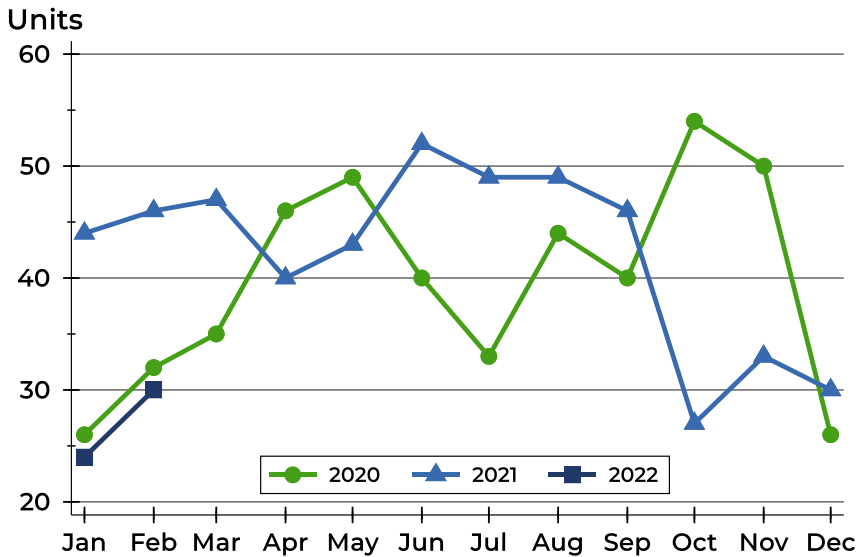
History of Pending Contracts





Dickinson County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	26	44	24
February	32	46	30
March	35	47	
April	46	40	
May	49	43	
June	40	52	
July	33	49	
August	44	49	
September	40	46	
October	54	27	
November	50	33	
December	26	30	

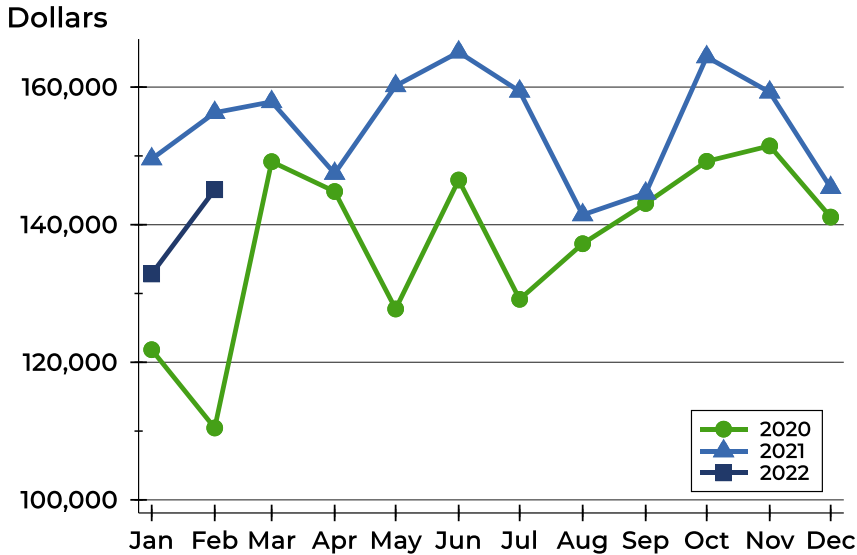
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	3.3%	24,000	24,000	1	1	100.0%	100.0%
\$25,000-\$49,999	3	10.0%	33,300	35,000	25	8	94.4%	100.0%
\$50,000-\$99,999	7	23.3%	69,900	67,500	85	94	90.2%	88.2%
\$100,000-\$124,999	2	6.7%	107,950	107,950	104	104	91.1%	91.1%
\$125,000-\$149,999	6	20.0%	139,950	139,950	56	55	97.3%	100.0%
\$150,000-\$174,999	1	3.3%	164,900	164,900	52	52	100.0%	100.0%
\$175,000-\$199,999	3	10.0%	188,300	185,000	104	4	93.6%	100.0%
\$200,000-\$249,999	2	6.7%	237,450	237,450	27	27	94.0%	94.0%
\$250,000-\$299,999	4	13.3%	274,750	277,000	63	58	98.8%	100.0%
\$300,000-\$399,999	1	3.3%	380,000	380,000	57	57	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



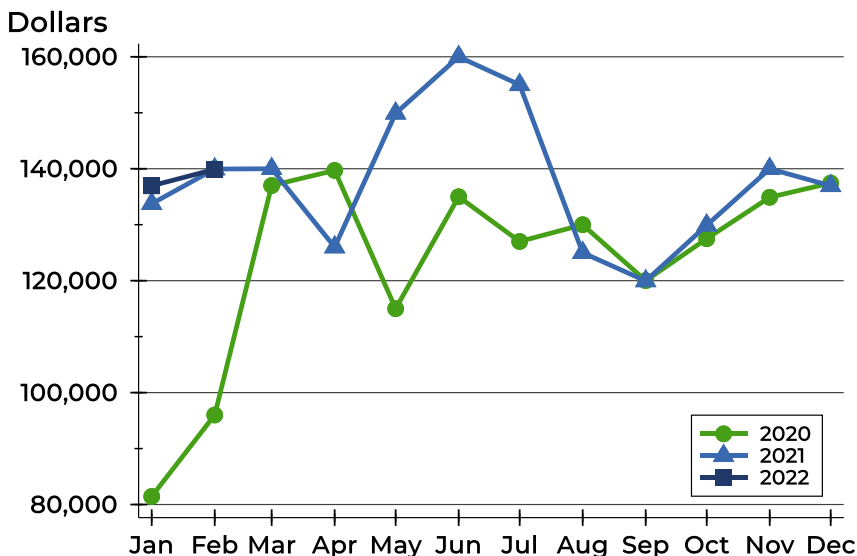
Dickinson County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	121,831	149,555	132,838
February	110,456	156,285	145,083
March	149,163	157,860	
April	144,823	147,443	
May	127,751	160,184	
June	146,497	165,081	
July	129,154	159,388	
August	137,233	141,420	
September	143,086	144,565	
October	149,210	164,385	
November	151,455	159,261	
December	141,104	145,383	

Median Price

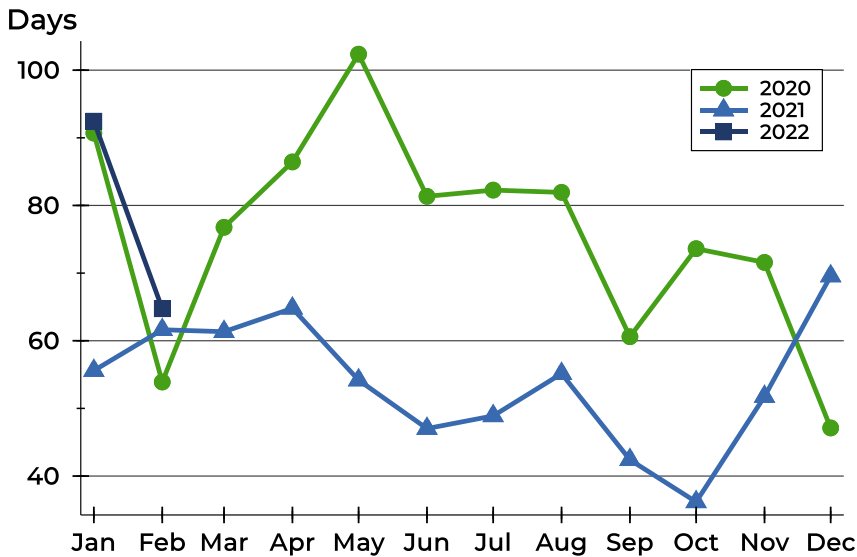


Month	2020	2021	2022
January	81,450	133,750	136,950
February	96,000	139,950	139,900
March	137,000	140,000	
April	139,700	126,000	
May	115,000	149,900	
June	135,000	160,000	
July	127,000	155,000	
August	130,000	125,000	
September	120,000	119,950	
October	127,500	129,900	
November	134,900	140,000	
December	137,450	136,950	



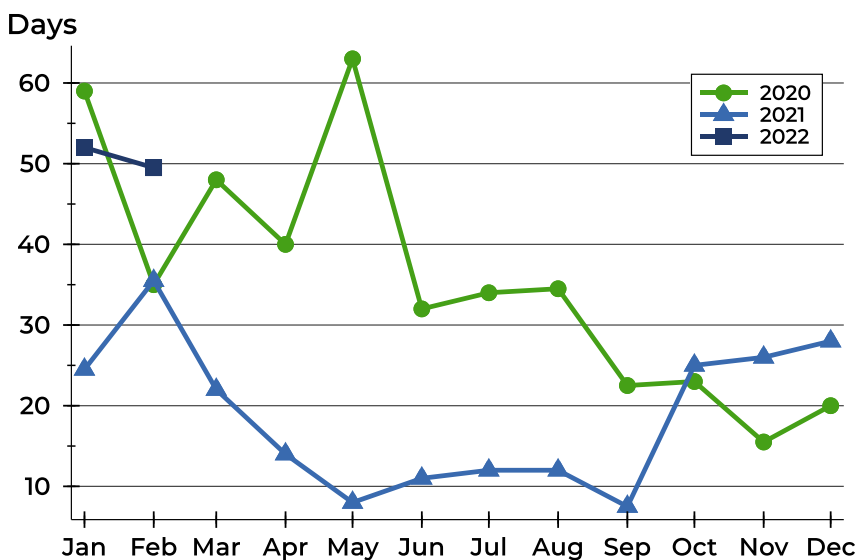
Dickinson County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	91	56	92
February	54	62	65
March	77	61	
April	86	65	
May	102	54	
June	81	47	
July	82	49	
August	82	55	
September	61	42	
October	74	36	
November	72	52	
December	47	70	

Median DOM



Month	2020	2021	2022
January	59	25	52
February	35	36	50
March	48	22	
April	40	14	
May	63	8	
June	32	11	
July	34	12	
August	35	12	
September	23	8	
October	23	25	
November	16	26	
December	20	28	