



**April
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Dickinson County Housing Report



Market Overview

Dickinson County Home Sales Rose in April

Total home sales in Dickinson County rose by 30.8% last month to 34 units, compared to 26 units in April 2021. Total sales volume was \$5.0 million, up 63.8% from a year earlier.

The median sale price in April was \$134,500, up from \$107,200 a year earlier. Homes that sold in April were typically on the market for 29 days and sold for 98.0% of their list prices.

Dickinson County Active Listings Up at End of April

The total number of active listings in Dickinson County at the end of April was 40 units, up from 31 at the same point in 2021. This represents a 1.7 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$117,250.

During April, a total of 30 contracts were written up from 21 in April 2021. At the end of the month, there were 41 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 685-776-1208
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



**April
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Dickinson County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		34	26	19	80	84	71
Change from prior year		30.8%	36.8%	35.7%	-4.8%	18.3%	24.6%
Active Listings		40	31	99	N/A	N/A	N/A
Change from prior year		29.0%	-68.7%	20.7%			
Months' Supply		1.7	1.2	6.0	N/A	N/A	N/A
Change from prior year		41.7%	-80.0%	-7.7%			
New Listings		39	20	25	111	83	124
Change from prior year		95.0%	-20.0%	-10.7%	33.7%	-33.1%	34.8%
Contracts Written		30	21	31	97	95	100
Change from prior year		42.9%	-32.3%	181.8%	2.1%	-5.0%	69.5%
Pending Contracts		41	40	46	N/A	N/A	N/A
Change from prior year		2.5%	-13.0%	119.0%			
Sales Volume (1,000s)		5,032	3,071	2,325	11,263	11,555	8,252
Change from prior year		63.9%	32.1%	80.0%	-2.5%	40.0%	31.7%
Average	Sale Price	147,985	118,131	122,368	140,784	137,564	116,226
	Change from prior year	25.3%	-3.5%	32.6%	2.3%	18.4%	5.7%
	List Price of Actives	164,188	135,515	120,300	N/A	N/A	N/A
	Change from prior year	21.2%	12.6%	-1.9%			
	Days on Market	51	60	97	53	63	75
Change from prior year	-15.0%	-38.1%	11.5%	-15.9%	-16.0%	-8.5%	
Percent of List	95.4%	94.3%	95.9%	95.5%	96.2%	91.2%	
Change from prior year	1.2%	-1.7%	-0.4%	-0.7%	5.5%	-2.1%	
Percent of Original	93.9%	89.0%	92.8%	92.3%	93.5%	89.9%	
Change from prior year	5.5%	-4.1%	-1.1%	-1.3%	4.0%	0.6%	
Median	Sale Price	134,500	107,200	123,500	131,000	121,000	110,000
	Change from prior year	25.5%	-13.2%	23.2%	8.3%	10.0%	15.8%
	List Price of Actives	117,250	119,000	102,500	N/A	N/A	N/A
	Change from prior year	-1.5%	16.1%	-12.0%			
	Days on Market	29	25	81	27	27	48
Change from prior year	16.0%	-69.1%	62.0%	0.0%	-43.8%	-9.4%	
Percent of List	98.0%	97.6%	96.9%	98.0%	97.1%	94.7%	
Change from prior year	0.4%	0.7%	0.0%	0.9%	2.5%	-1.1%	
Percent of Original	96.1%	92.1%	95.3%	93.5%	95.7%	92.4%	
Change from prior year	4.3%	-3.4%	-0.1%	-2.3%	3.6%	-1.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



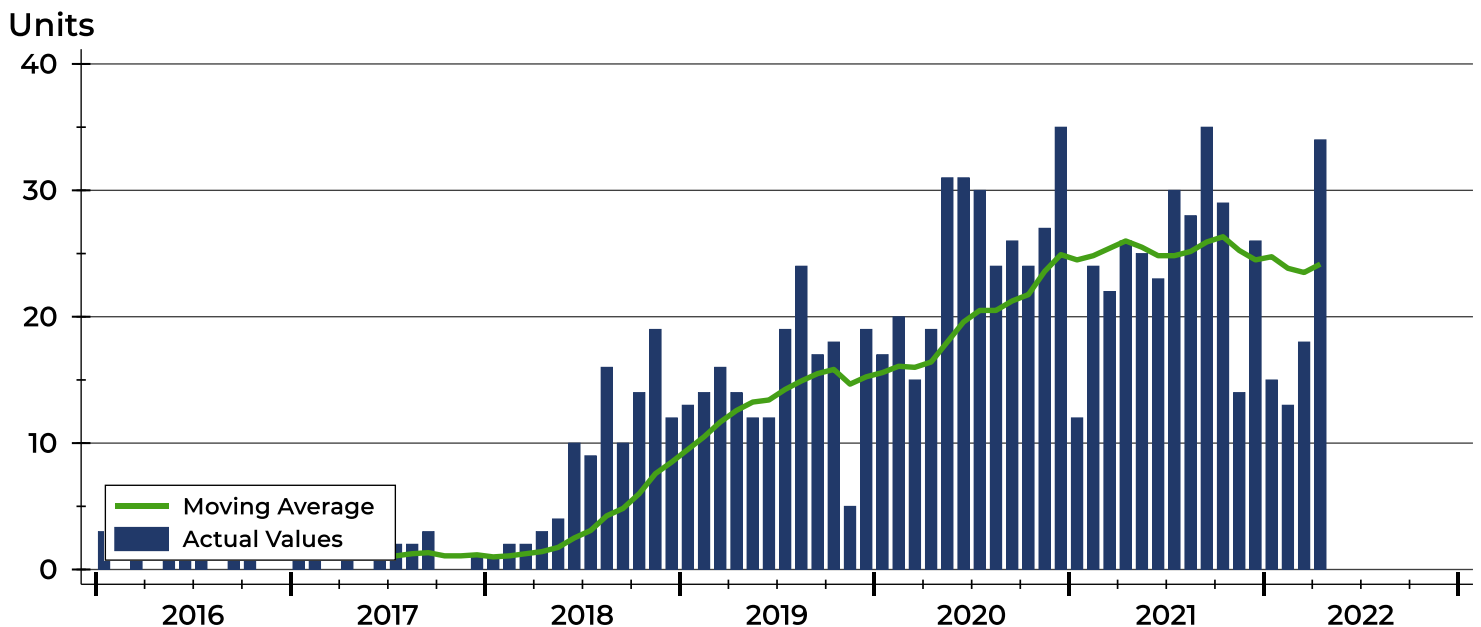
Dickinson County Closed Listings Analysis

Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		34	26	30.8%	80	84	-4.8%
Volume (1,000s)		5,032	3,071	63.9%	11,263	11,555	-2.5%
Months' Supply		1.7	1.2	41.7%	N/A	N/A	N/A
Average	Sale Price	147,985	118,131	25.3%	140,784	137,564	2.3%
	Days on Market	51	60	-15.0%	53	63	-15.9%
	Percent of List	95.4%	94.3%	1.2%	95.5%	96.2%	-0.7%
	Percent of Original	93.9%	89.0%	5.5%	92.3%	93.5%	-1.3%
Median	Sale Price	134,500	107,200	25.5%	131,000	121,000	8.3%
	Days on Market	29	25	16.0%	27	27	0.0%
	Percent of List	98.0%	97.6%	0.4%	98.0%	97.1%	0.9%
	Percent of Original	96.1%	92.1%	4.3%	93.5%	95.7%	-2.3%

A total of 34 homes sold in Dickinson County in April, up from 26 units in April 2021. Total sales volume rose to \$5.0 million compared to \$3.1 million in the previous year.

The median sales price in April was \$134,500, up 25.5% compared to the prior year. Median days on market was 29 days, down from 44 days in March, but up from 25 in April 2021.

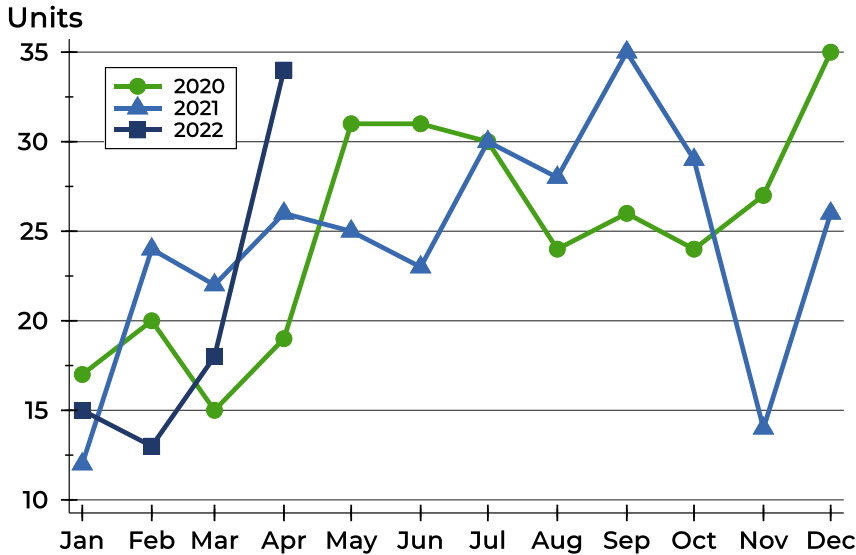
History of Closed Listings





Dickinson County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	17	12	15
February	20	24	13
March	15	22	18
April	19	26	34
May	31	25	
June	31	23	
July	30	30	
August	24	28	
September	26	35	
October	24	29	
November	27	14	
December	35	26	

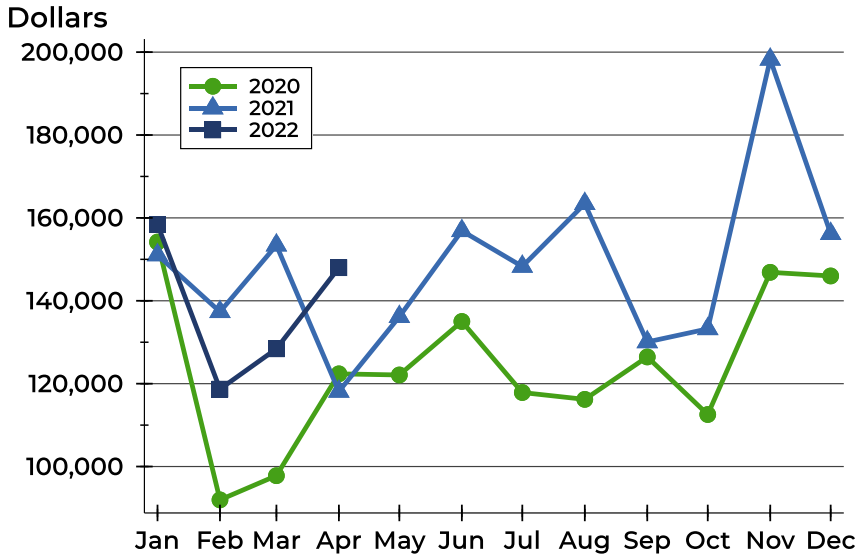
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.9%	2.2	14,000	14,000	28	28	93.3%	93.3%	93.3%	93.3%
\$25,000-\$49,999	4	11.8%	1.9	36,750	36,500	59	47	88.0%	88.5%	83.1%	83.7%
\$50,000-\$99,999	6	17.6%	1.5	69,683	62,450	103	98	89.1%	91.5%	86.6%	91.5%
\$100,000-\$124,999	3	8.8%	3.6	112,667	111,000	49	33	97.8%	99.1%	97.8%	99.1%
\$125,000-\$149,999	6	17.6%	1.5	136,417	134,500	31	23	96.9%	98.2%	97.0%	98.2%
\$150,000-\$174,999	1	2.9%	1.4	164,900	164,900	52	52	100.0%	100.0%	100.0%	100.0%
\$175,000-\$199,999	3	8.8%	0.0	186,833	189,000	65	42	98.0%	98.2%	95.6%	96.0%
\$200,000-\$249,999	4	11.8%	1.4	221,750	221,000	10	6	101.2%	101.2%	99.1%	101.2%
\$250,000-\$299,999	5	14.7%	1.8	263,700	259,000	33	20	99.0%	100.0%	98.3%	100.0%
\$300,000-\$399,999	1	2.9%	0.9	365,000	365,000	57	57	96.1%	96.1%	96.1%	96.1%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



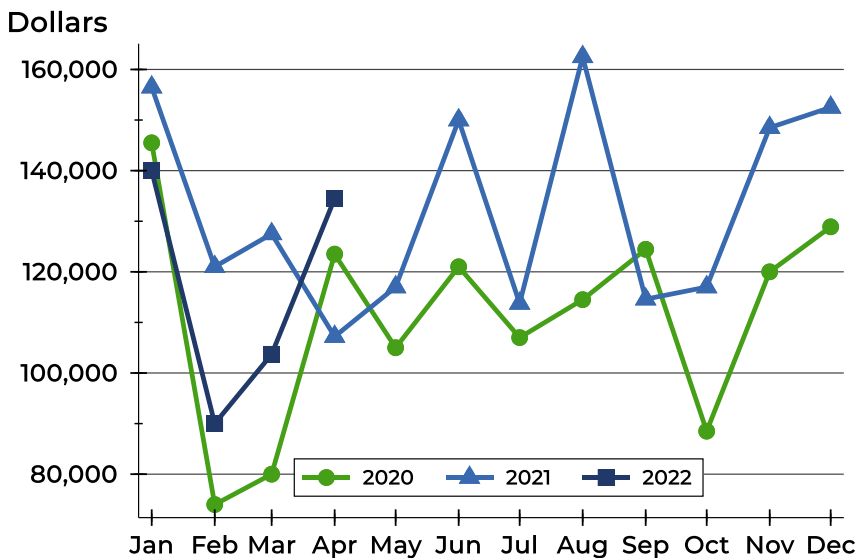
Dickinson County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	154,176	151,054	158,453
February	91,958	137,346	118,692
March	97,793	153,409	128,411
April	122,368	118,131	147,985
May	122,100	136,158	
June	135,006	156,887	
July	117,863	148,288	
August	116,212	163,428	
September	126,450	130,069	
October	112,558	133,224	
November	146,874	198,256	
December	145,996	156,196	

Median Price

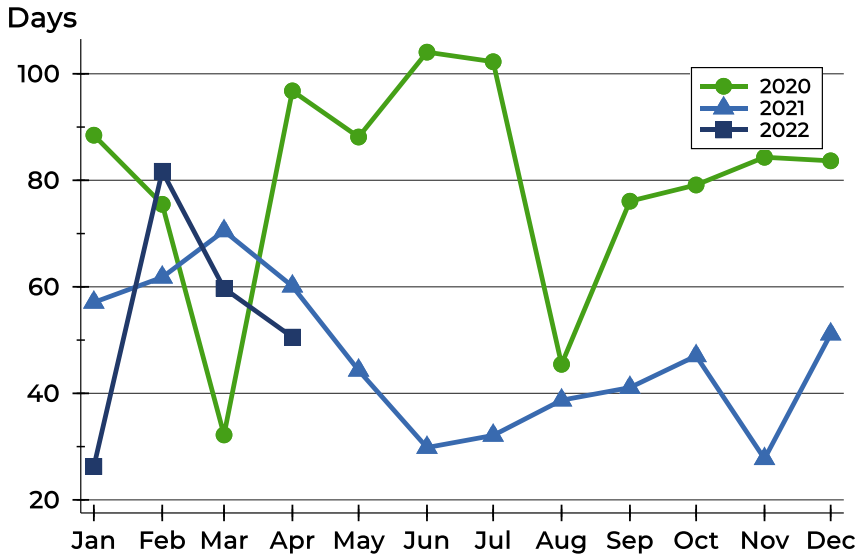


Month	2020	2021	2022
January	145,500	156,500	140,000
February	74,000	121,000	90,000
March	80,000	127,500	103,700
April	123,500	107,200	134,500
May	105,000	117,000	
June	121,000	150,000	
July	107,000	113,750	
August	114,500	162,500	
September	124,450	114,600	
October	88,500	117,000	
November	120,000	148,500	
December	128,900	152,500	



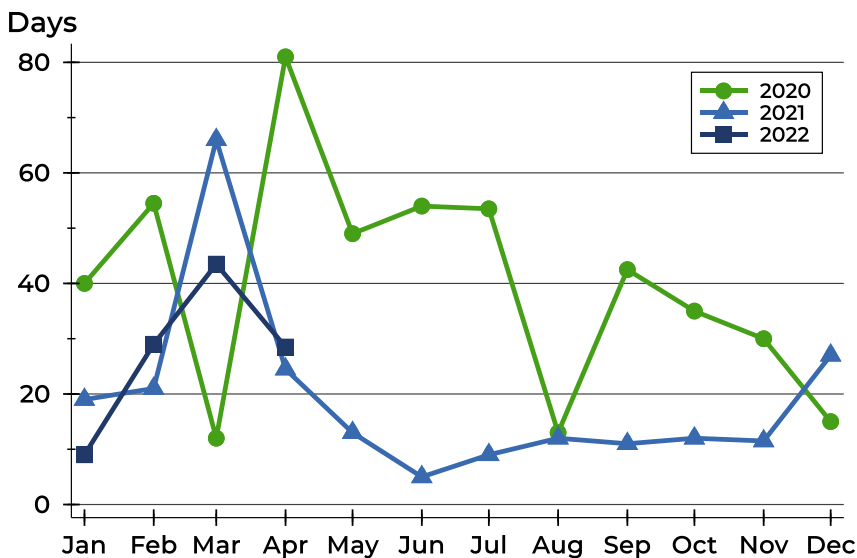
Dickinson County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	88	57	26
February	76	62	82
March	32	71	60
April	97	60	51
May	88	44	
June	104	30	
July	102	32	
August	45	39	
September	76	41	
October	79	47	
November	84	28	
December	84	51	

Median DOM



Month	2020	2021	2022
January	40	19	9
February	55	21	29
March	12	66	44
April	81	25	29
May	49	13	
June	54	5	
July	54	9	
August	13	12	
September	43	11	
October	35	12	
November	30	12	
December	15	27	



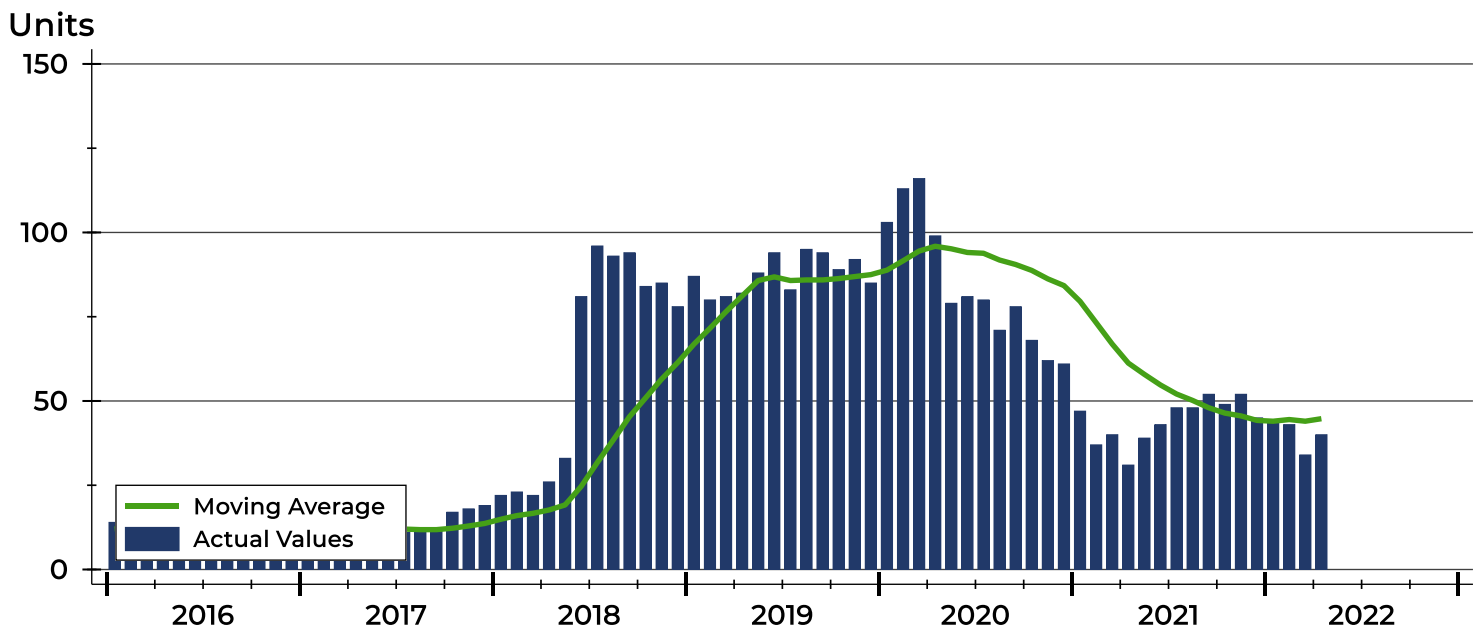
Dickinson County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		40	31	29.0%
Volume (1,000s)		6,568	4,201	56.3%
Months' Supply		1.7	1.2	41.7%
Average	List Price	164,188	135,515	21.2%
	Days on Market	86	104	-17.3%
	Percent of Original	94.6%	97.4%	-2.9%
Median	List Price	117,250	119,000	-1.5%
	Days on Market	44	60	-26.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 40 homes were available for sale in Dickinson County at the end of April. This represents a 1.7 months' supply of active listings.

The median list price of homes on the market at the end of April was \$117,250, down 1.5% from 2021. The typical time on market for active listings was 44 days, down from 60 days a year earlier.

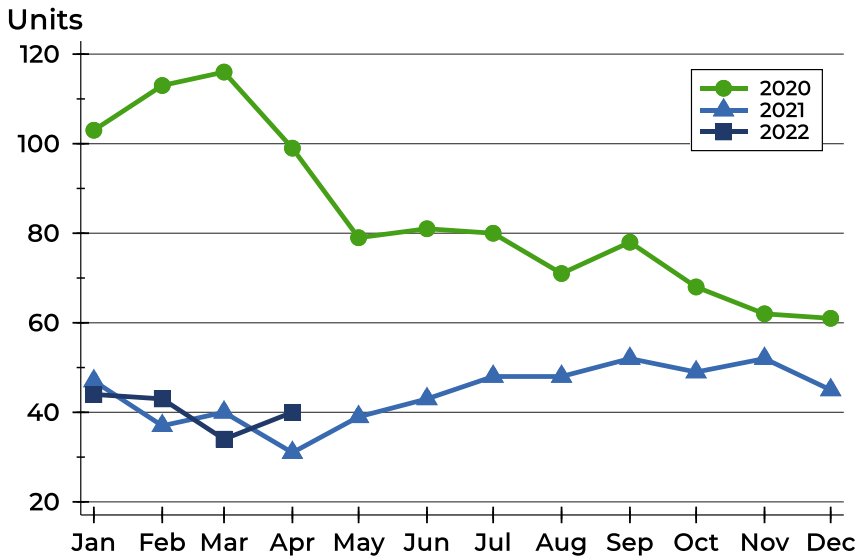
History of Active Listings





Dickinson County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	103	47	44
February	113	37	43
March	116	40	34
April	99	31	40
May	79	39	
June	81	43	
July	80	48	
August	71	48	
September	78	52	
October	68	49	
November	62	52	
December	61	45	

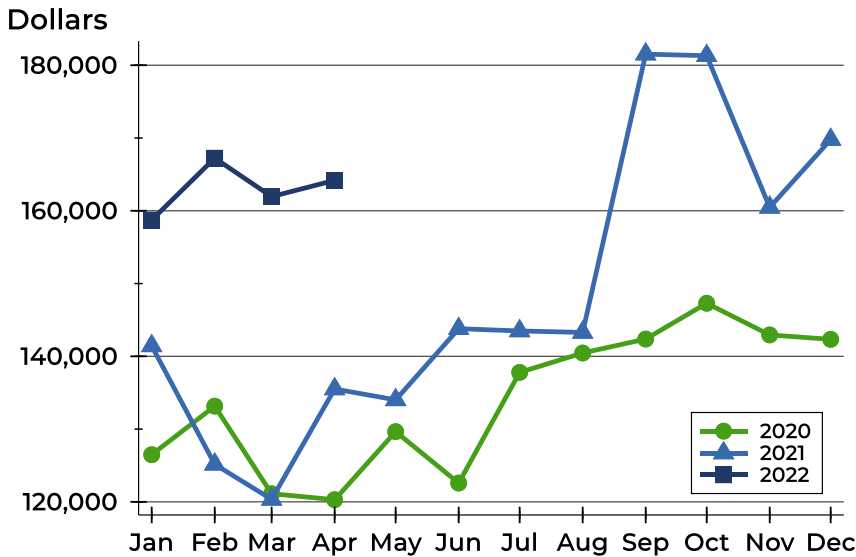
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	2	5.0%	2.2	19,950	19,950	46	46	92.0%	92.0%
\$25,000-\$49,999	4	10.0%	1.9	36,250	35,000	16	15	94.4%	100.0%
\$50,000-\$99,999	9	22.5%	1.5	79,067	85,000	79	38	95.3%	100.0%
\$100,000-\$124,999	9	22.5%	3.6	115,789	115,500	105	80	97.0%	100.0%
\$125,000-\$149,999	4	10.0%	1.5	133,600	132,450	133	137	98.6%	100.0%
\$150,000-\$174,999	3	7.5%	1.4	169,633	174,000	170	74	91.0%	97.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	10.0%	1.4	219,950	222,400	63	36	90.6%	90.0%
\$250,000-\$299,999	3	7.5%	1.8	270,300	260,000	46	42	94.1%	91.4%
\$300,000-\$399,999	1	2.5%	0.9	394,900	394,900	5	5	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	2.5%	N/A	1,500,000	1,500,000	215	215	75.0%	75.0%



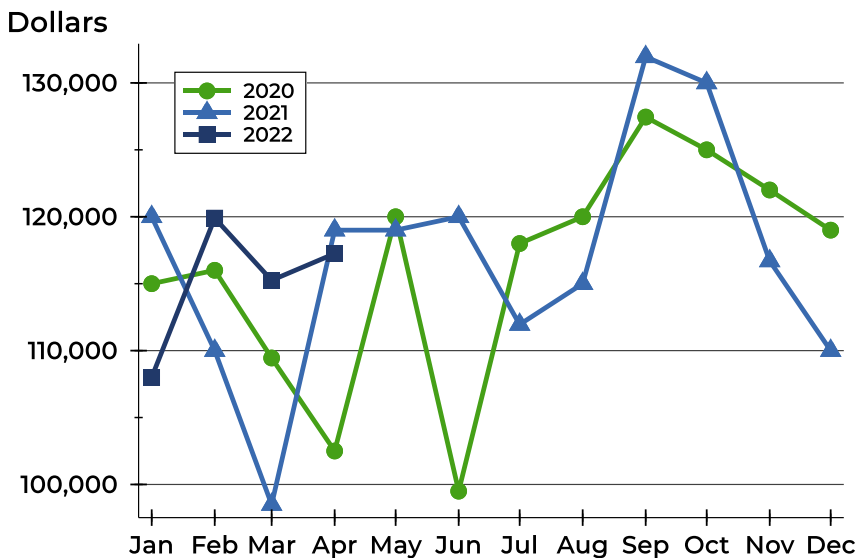
Dickinson County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	126,481	141,438	158,727
February	133,156	125,165	167,237
March	121,123	120,346	161,947
April	120,300	135,515	164,188
May	129,652	134,018	
June	122,585	143,798	
July	137,792	143,488	
August	140,458	143,283	
September	142,373	181,525	
October	147,293	181,312	
November	142,944	160,473	
December	142,334	169,787	

Median Price

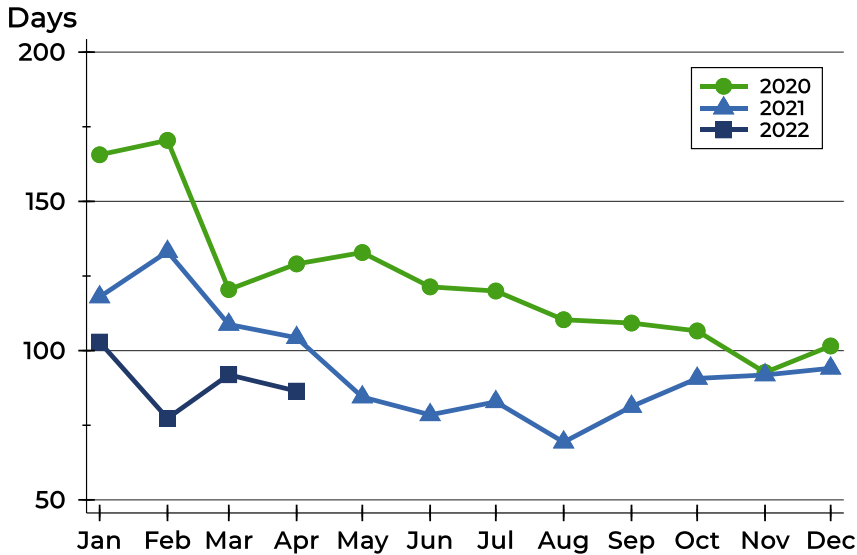


Month	2020	2021	2022
January	115,000	120,000	108,000
February	116,000	110,000	119,900
March	109,450	98,500	115,250
April	102,500	119,000	117,250
May	120,000	119,000	
June	99,500	120,000	
July	118,000	111,950	
August	120,000	115,000	
September	127,450	131,950	
October	125,000	130,000	
November	122,000	116,700	
December	119,000	110,000	



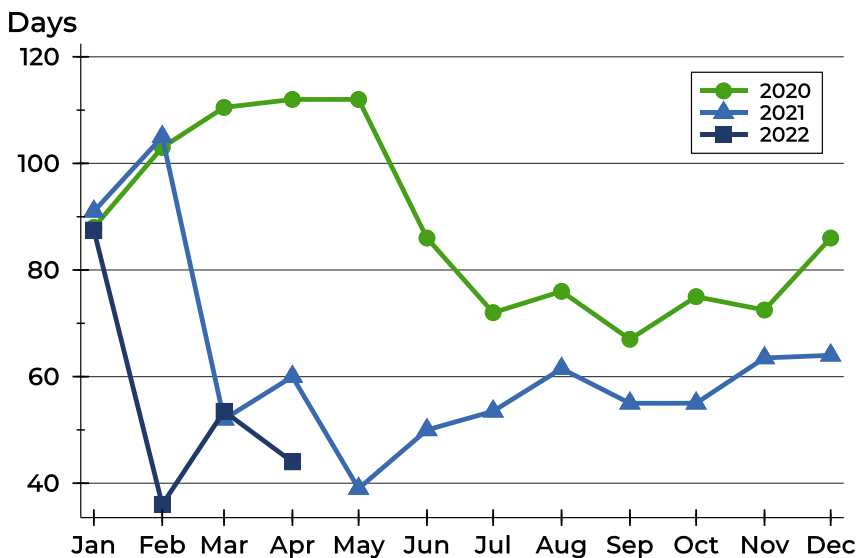
Dickinson County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	166	118	103
February	170	133	77
March	120	109	92
April	129	104	86
May	133	84	
June	121	78	
July	120	83	
August	110	69	
September	109	81	
October	107	91	
November	93	92	
December	102	94	

Median DOM

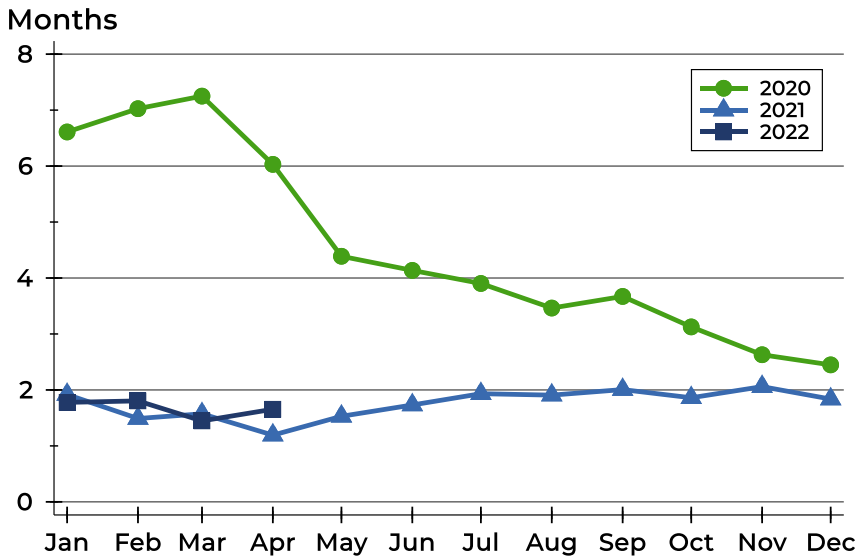


Month	2020	2021	2022
January	88	91	88
February	103	105	36
March	111	52	54
April	112	60	44
May	112	39	
June	86	50	
July	72	54	
August	76	62	
September	67	55	
October	75	55	
November	73	64	
December	86	64	



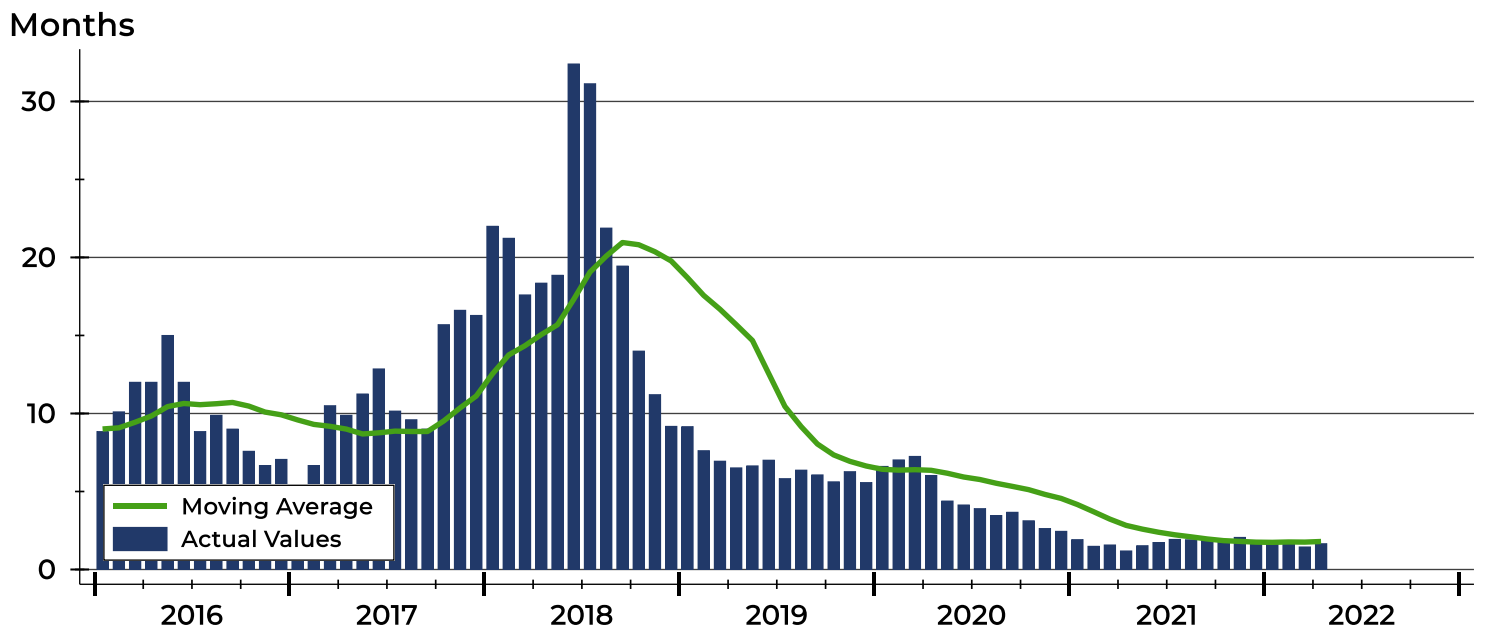
Dickinson County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	6.6	1.9	1.8
February	7.0	1.5	1.8
March	7.3	1.6	1.4
April	6.0	1.2	1.7
May	4.4	1.5	
June	4.1	1.7	
July	3.9	1.9	
August	3.5	1.9	
September	3.7	2.0	
October	3.1	1.9	
November	2.6	2.1	
December	2.4	1.8	

History of Month's Supply





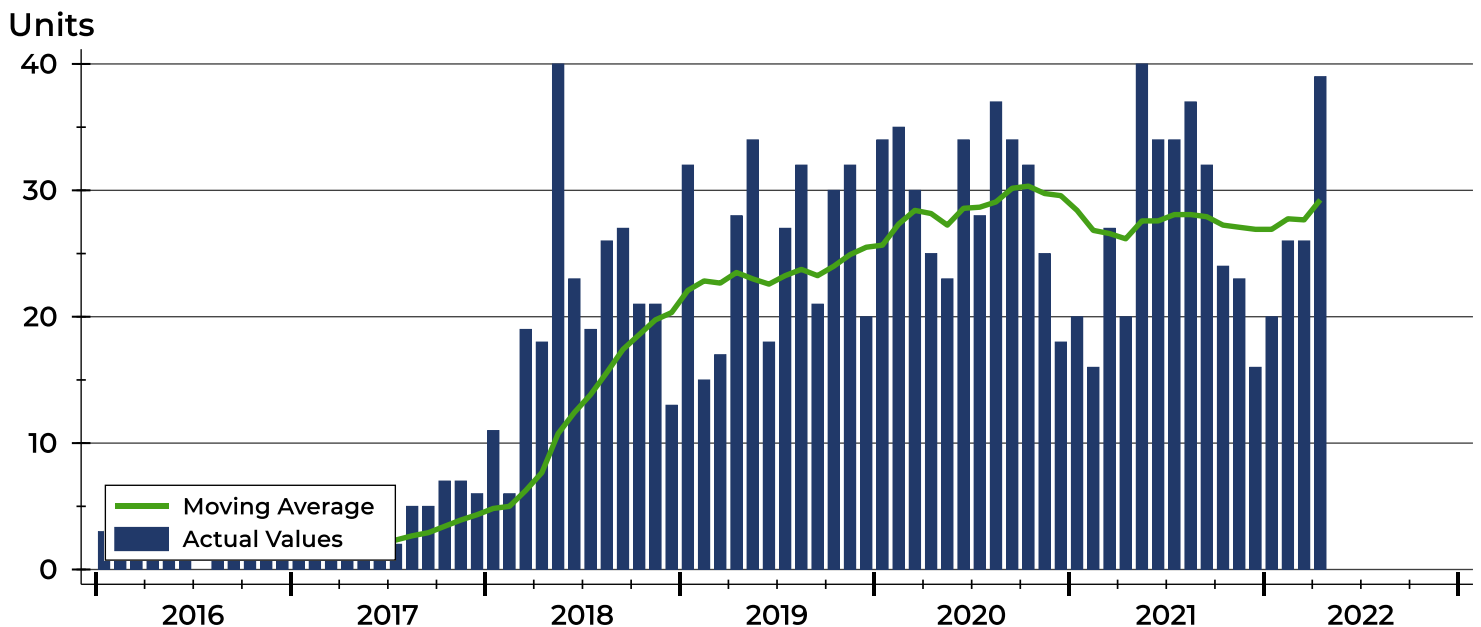
Dickinson County New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	39	20	95.0%
	Volume (1,000s)	5,599	2,932	91.0%
	Average List Price	143,556	146,600	-2.1%
	Median List Price	139,500	118,500	17.7%
Year-to-Date	New Listings	111	83	33.7%
	Volume (1,000s)	15,827	12,286	28.8%
	Average List Price	142,589	148,025	-3.7%
	Median List Price	139,000	125,000	11.2%

A total of 39 new listings were added in Dickinson County during April, up 95.0% from the same month in 2021. Year-to-date Dickinson County has seen 111 new listings.

The median list price of these homes was \$139,500 up from \$118,500 in 2021.

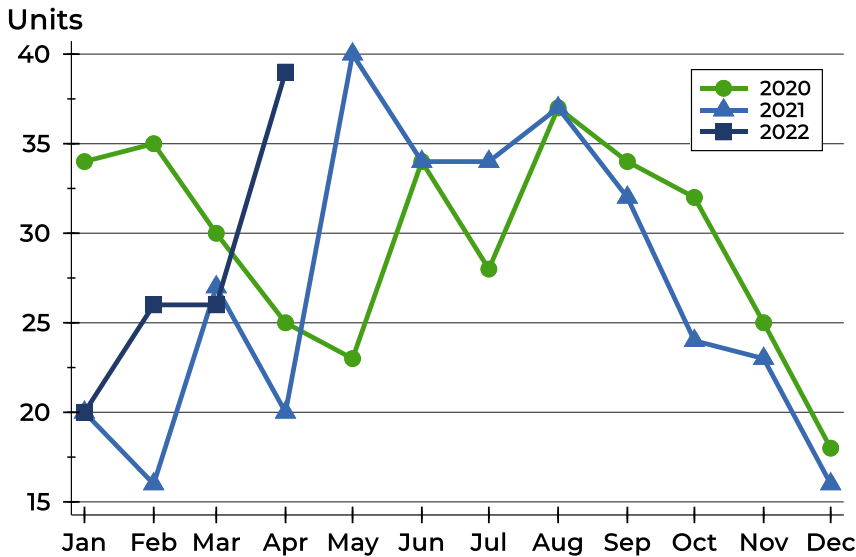
History of New Listings





Dickinson County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	34	20	20
February	35	16	26
March	30	27	26
April	25	20	39
May	23	40	
June	34	34	
July	28	34	
August	37	37	
September	34	32	
October	32	24	
November	25	23	
December	18	16	

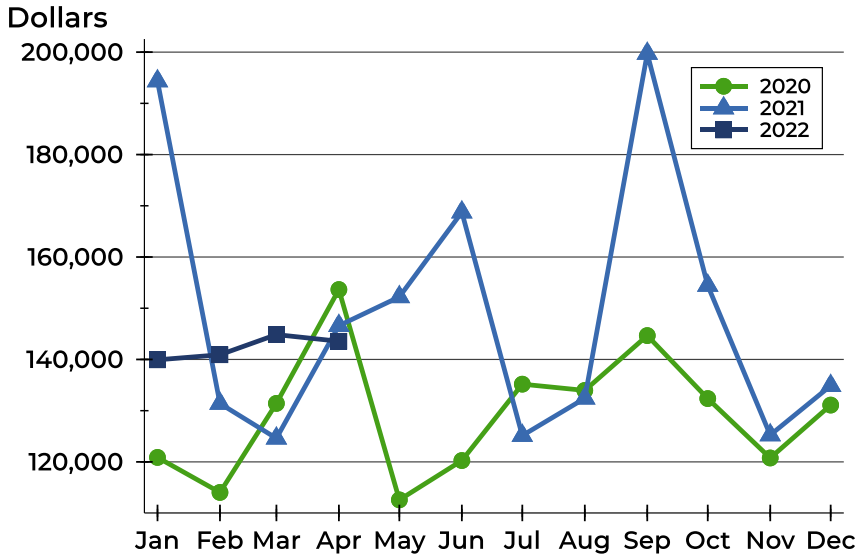
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.6%	19,000	19,000	20	20	100.0%	100.0%
\$25,000-\$49,999	4	10.3%	33,750	32,500	21	19	87.3%	85.7%
\$50,000-\$99,999	9	23.1%	76,078	74,900	12	11	100.0%	100.0%
\$100,000-\$124,999	3	7.7%	117,000	119,000	14	12	100.0%	100.0%
\$125,000-\$149,999	5	12.8%	136,380	139,500	6	7	98.7%	100.0%
\$150,000-\$174,999	2	5.1%	169,950	169,950	6	6	100.0%	100.0%
\$175,000-\$199,999	7	17.9%	182,500	180,000	5	2	100.0%	100.0%
\$200,000-\$249,999	4	10.3%	213,725	212,500	16	16	100.0%	100.0%
\$250,000-\$299,999	3	7.7%	286,633	295,000	16	9	96.9%	100.0%
\$300,000-\$399,999	1	2.6%	394,900	394,900	4	4	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



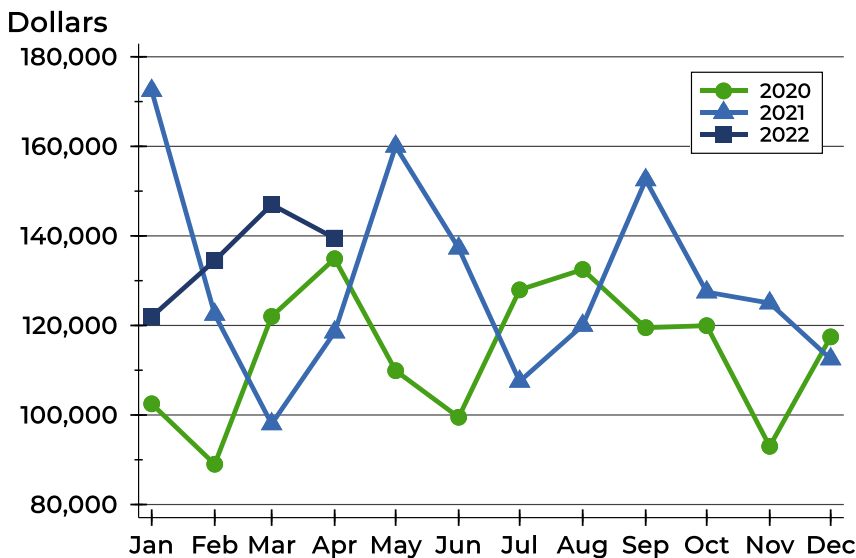
Dickinson County New Listings Analysis

Average Price



Month	2020	2021	2022
January	120,876	194,360	139,930
February	114,043	131,400	140,919
March	131,423	124,611	144,854
April	153,652	146,600	143,556
May	112,587	152,215	
June	120,269	168,753	
July	135,179	125,135	
August	133,954	132,422	
September	144,666	199,731	
October	132,366	154,442	
November	120,769	125,243	
December	131,094	134,875	

Median Price



Month	2020	2021	2022
January	102,500	172,450	121,950
February	89,000	122,450	134,500
March	122,000	98,000	147,000
April	134,900	118,500	139,500
May	109,900	160,000	
June	99,500	137,250	
July	127,950	107,500	
August	132,500	120,000	
September	119,500	152,500	
October	119,950	127,450	
November	93,000	125,000	
December	117,450	112,500	



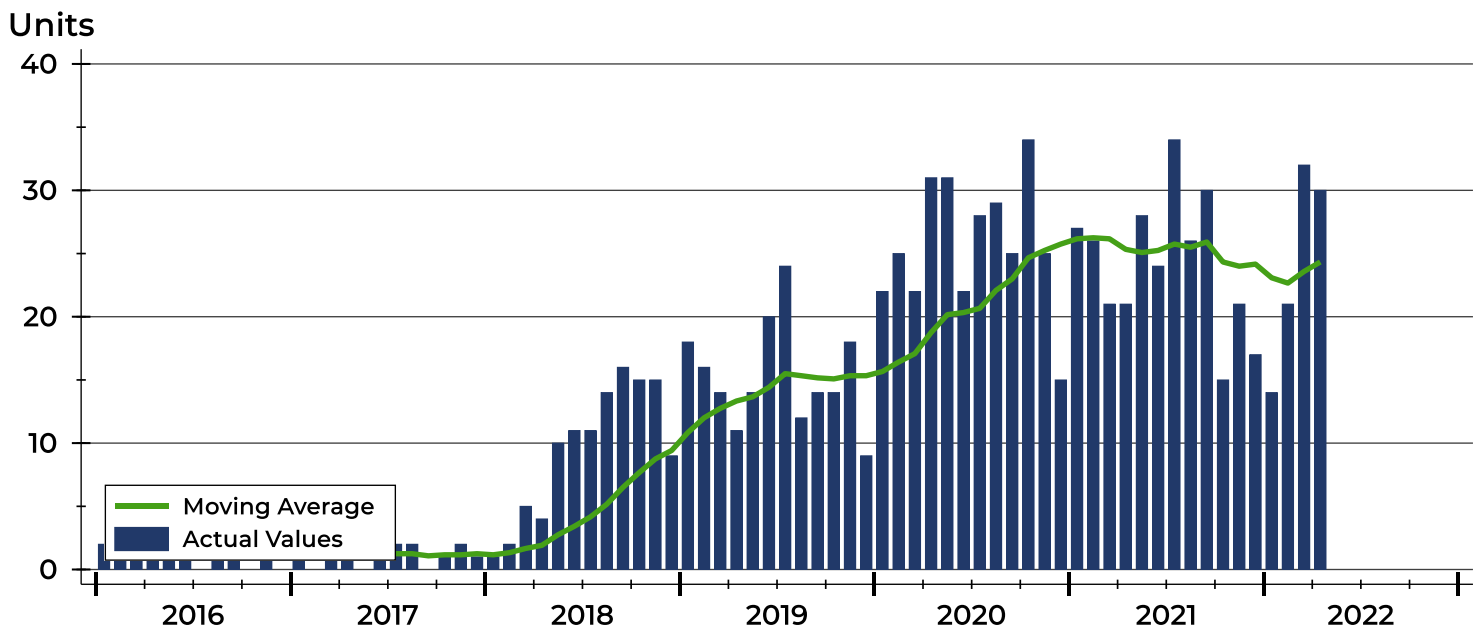
Dickinson County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		30	21	42.9%	97	95	2.1%
Volume (1,000s)		4,264	2,441	74.7%	14,308	13,873	3.1%
Average	Sale Price	142,127	116,238	22.3%	147,509	146,034	1.0%
	Days on Market	27	71	-62.0%	39	65	-40.0%
	Percent of Original	97.5%	90.6%	7.6%	94.5%	93.1%	1.5%
Median	Sale Price	149,450	98,000	52.5%	145,000	126,900	14.3%
	Days on Market	12	12	0.0%	17	22	-22.7%
	Percent of Original	100.0%	92.0%	8.7%	100.0%	95.3%	4.9%

A total of 30 contracts for sale were written in Dickinson County during the month of April, up from 21 in 2021. The median list price of these homes was \$149,450, up from \$98,000 the prior year.

Half of the homes that went under contract in April were on the market less than 12 days, compared to 12 days in April 2021.

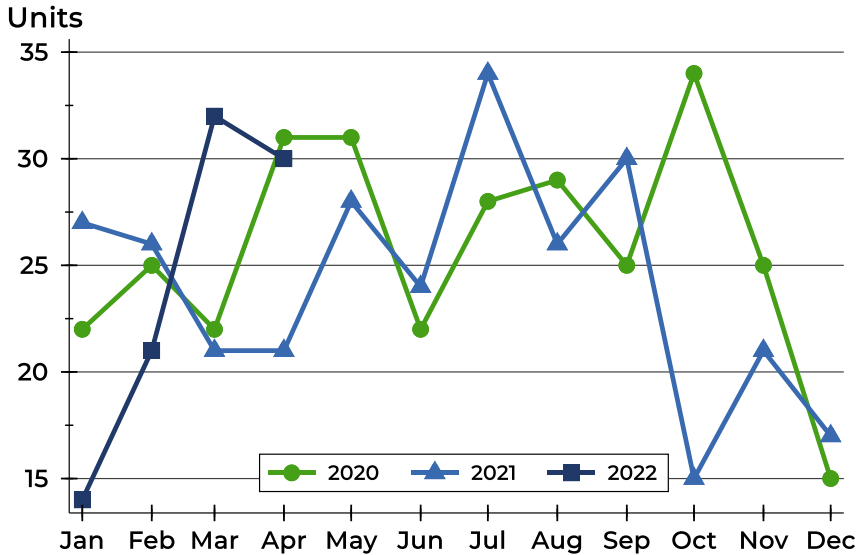
History of Contracts Written





Dickinson County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	22	27	14
February	25	26	21
March	22	21	32
April	31	21	30
May	31	28	
June	22	24	
July	28	34	
August	29	26	
September	25	30	
October	34	15	
November	25	21	
December	15	17	

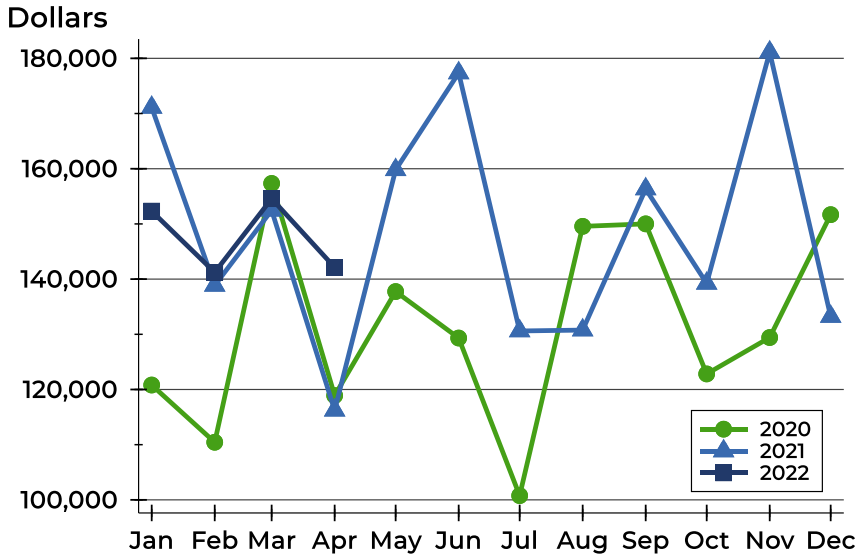
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	3.3%	15,000	15,000	28	28	93.3%	93.3%
\$25,000-\$49,999	3	10.0%	37,633	39,900	117	140	87.5%	89.8%
\$50,000-\$99,999	6	20.0%	76,450	77,450	20	12	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	6	20.0%	144,150	143,750	25	24	97.4%	100.0%
\$150,000-\$174,999	2	6.7%	157,500	157,500	22	22	100.0%	100.0%
\$175,000-\$199,999	7	23.3%	182,500	180,000	5	2	100.0%	100.0%
\$200,000-\$249,999	3	10.0%	218,300	219,900	25	5	94.0%	94.0%
\$250,000-\$299,999	2	6.7%	282,450	282,450	7	7	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



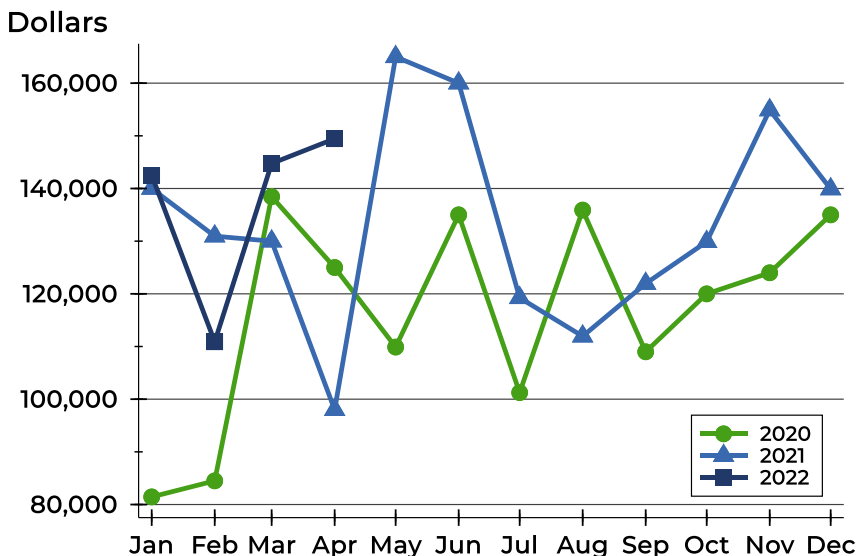
Dickinson County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	120,810	171,111	152,321
February	110,444	138,862	141,229
March	157,336	152,467	154,572
April	118,905	116,238	142,127
May	137,748	159,808	
June	129,326	177,346	
July	100,771	130,606	
August	149,562	130,765	
September	150,014	156,333	
October	122,822	139,227	
November	129,416	181,124	
December	151,680	133,224	

Median Price

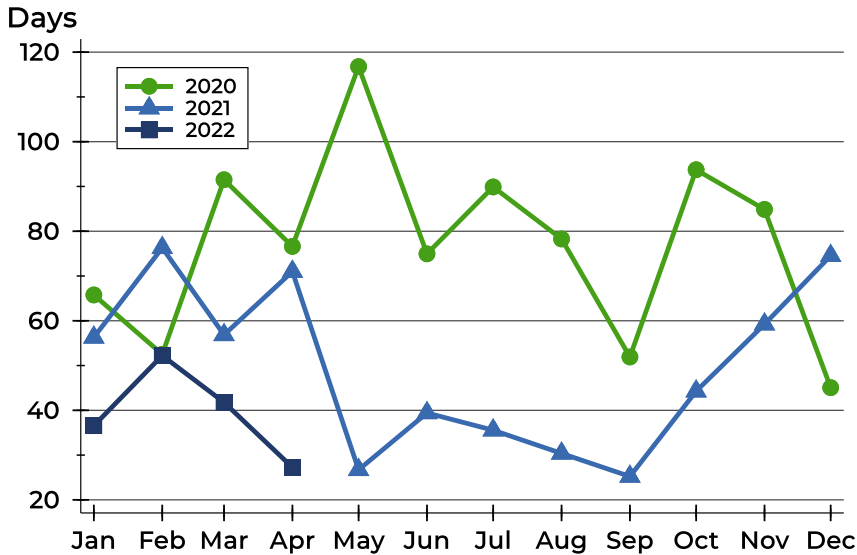


Month	2020	2021	2022
January	81,450	140,000	142,500
February	84,500	130,950	110,900
March	138,450	130,000	144,750
April	125,000	98,000	149,450
May	109,900	165,000	
June	135,000	160,000	
July	101,250	119,250	
August	135,900	111,950	
September	109,000	121,950	
October	120,000	129,900	
November	124,000	154,900	
December	135,000	139,900	



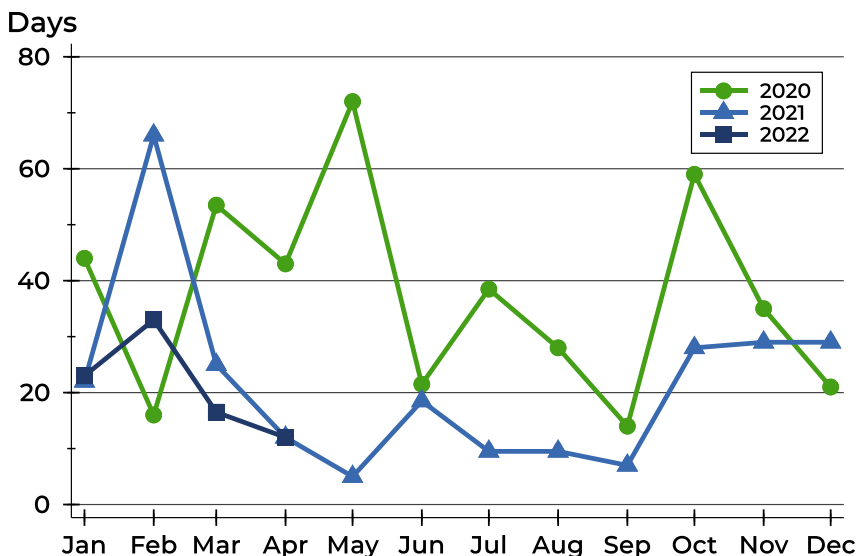
Dickinson County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	66	56	37
February	53	76	52
March	92	57	42
April	77	71	27
May	117	27	
June	75	39	
July	90	36	
August	78	30	
September	52	25	
October	94	44	
November	85	59	
December	45	75	

Median DOM



Month	2020	2021	2022
January	44	22	23
February	16	66	33
March	54	25	17
April	43	12	12
May	72	5	
June	22	19	
July	39	10	
August	28	10	
September	14	7	
October	59	28	
November	35	29	
December	21	29	



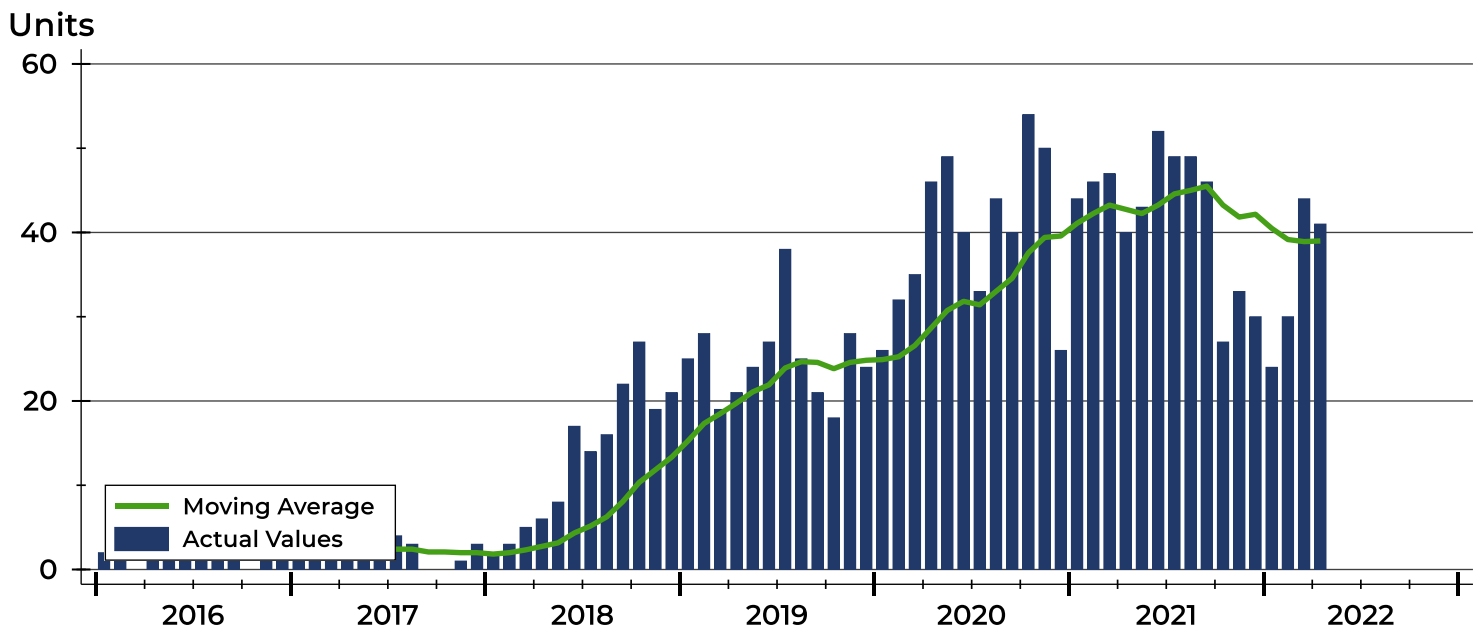
Dickinson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		41	40	2.5%
Volume (1,000s)		6,081	5,898	3.1%
Average	List Price	148,317	147,443	0.6%
	Days on Market	26	65	-60.0%
	Percent of Original	98.4%	97.1%	1.3%
Median	List Price	149,900	126,000	19.0%
	Days on Market	11	14	-21.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 41 listings in Dickinson County had contracts pending at the end of April, up from 40 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

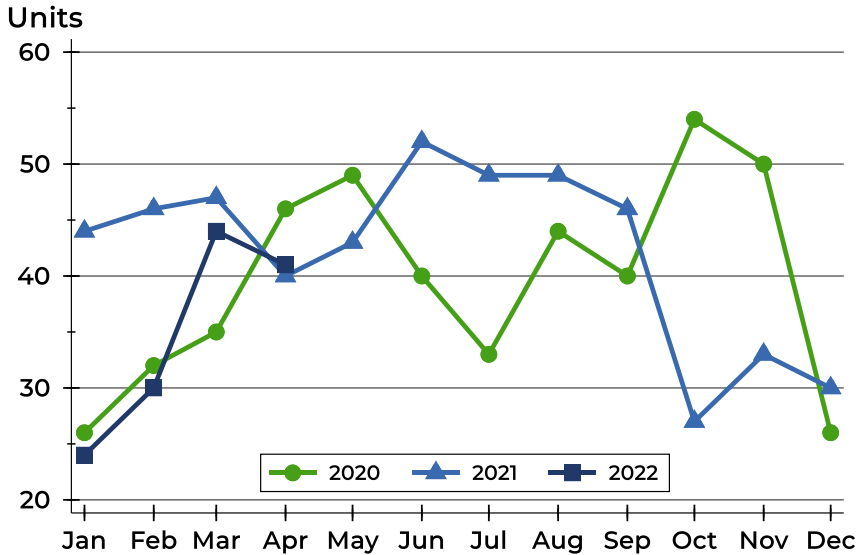
History of Pending Contracts





Dickinson County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	26	44	24
February	32	46	30
March	35	47	44
April	46	40	41
May	49	43	
June	40	52	
July	33	49	
August	44	49	
September	40	46	
October	54	27	
November	50	33	
December	26	30	

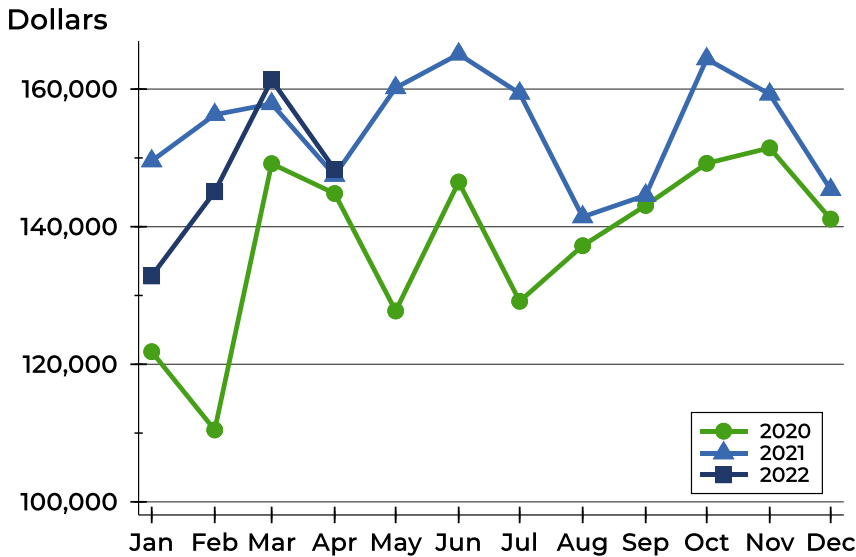
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	7.3%	36,300	39,900	77	48	90.9%	100.0%
\$50,000-\$99,999	9	22.0%	74,733	70,000	29	13	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	9	22.0%	139,300	139,500	24	31	98.6%	100.0%
\$150,000-\$174,999	3	7.3%	161,333	165,000	16	4	100.0%	100.0%
\$175,000-\$199,999	11	26.8%	185,809	185,000	19	2	98.9%	100.0%
\$200,000-\$249,999	2	4.9%	217,500	217,500	36	36	94.0%	94.0%
\$250,000-\$299,999	4	9.8%	270,725	262,000	4	4	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



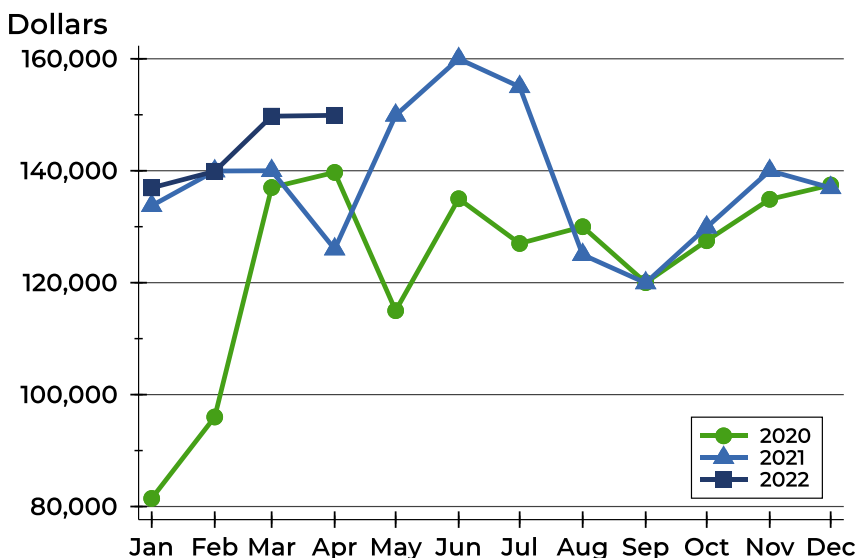
Dickinson County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	121,831	149,555	132,838
February	110,456	156,285	145,083
March	149,163	157,860	161,327
April	144,823	147,443	148,317
May	127,751	160,184	
June	146,497	165,081	
July	129,154	159,388	
August	137,233	141,420	
September	143,086	144,565	
October	149,210	164,385	
November	151,455	159,261	
December	141,104	145,383	

Median Price

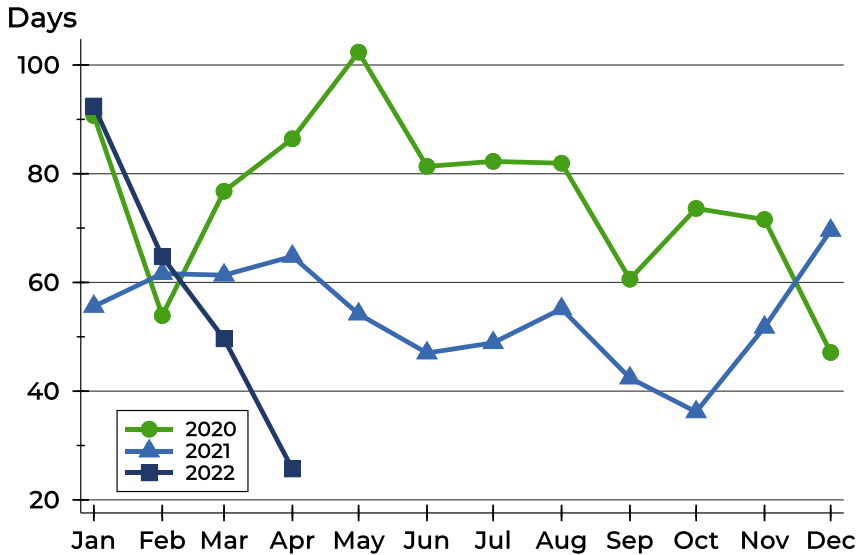


Month	2020	2021	2022
January	81,450	133,750	136,950
February	96,000	139,950	139,900
March	137,000	140,000	149,750
April	139,700	126,000	149,900
May	115,000	149,900	
June	135,000	160,000	
July	127,000	155,000	
August	130,000	125,000	
September	120,000	119,950	
October	127,500	129,900	
November	134,900	140,000	
December	137,450	136,950	



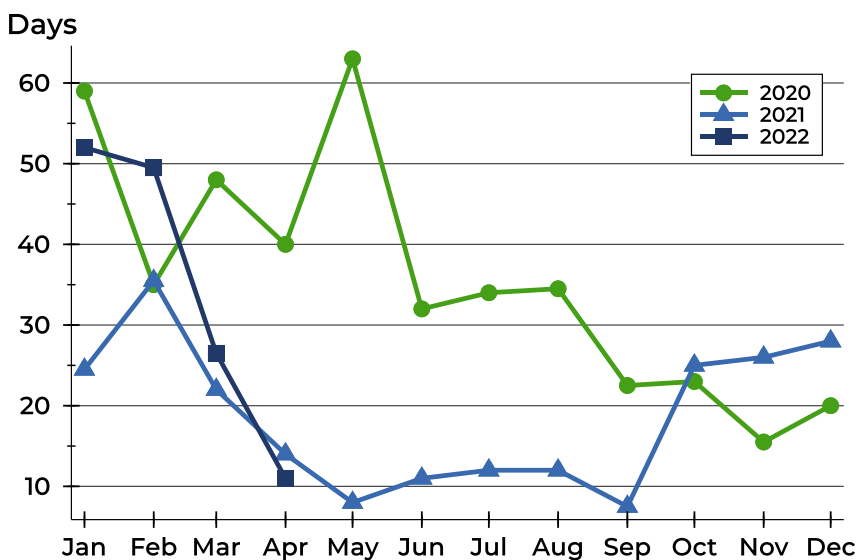
Dickinson County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	91	56	92
February	54	62	65
March	77	61	50
April	86	65	26
May	102	54	
June	81	47	
July	82	49	
August	82	55	
September	61	42	
October	74	36	
November	72	52	
December	47	70	

Median DOM



Month	2020	2021	2022
January	59	25	52
February	35	36	50
March	48	22	27
April	40	14	11
May	63	8	
June	32	11	
July	34	12	
August	35	12	
September	23	8	
October	23	25	
November	16	26	
December	20	28	