



Dickinson County Housing Report



Market Overview

Dickinson County Home Sales Fell in September

Total home sales in Dickinson County fell last month to 24 units, compared to 35 units in September 2021. Total sales volume was \$3.7 million, down from a year earlier.

The median sale price in September was \$147,000, up from \$114,600 a year earlier. Homes that sold in September were typically on the market for 14 days and sold for 99.5% of their list prices.

Dickinson County Active Listings Down at End of September

The total number of active listings in Dickinson County at the end of September was 51 units, down from 52 at the same point in 2021. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$140,000.

During September, a total of 25 contracts were written down from 30 in September 2021. At the end of the month, there were 29 contracts still pending.

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Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 785-776-1203
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



Dickinson County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		24	35	26	209	225	213
Change from prior year		-31.4%	34.6%	52.9%	-7.1%	5.6%	51.1%
Active Listings		51	52	78	N/A	N/A	N/A
Change from prior year		-1.9%	-33.3%	-17.0%			
Months' Supply		2.2	2.0	3.7	N/A	N/A	N/A
Change from prior year		10.0%	-45.9%	-39.3%			
New Listings		33	32	34	262	260	280
Change from prior year		3.1%	-5.9%	61.9%	0.8%	-7.1%	25.0%
Contracts Written		25	30	25	216	237	235
Change from prior year		-16.7%	20.0%	78.6%	-8.9%	0.9%	64.3%
Pending Contracts		29	46	40	N/A	N/A	N/A
Change from prior year		-37.0%	15.0%	90.5%			
Sales Volume (1,000s)		3,717	4,552	3,288	31,000	32,145	25,835
Change from prior year		-18.3%	38.4%	33.9%	-3.6%	24.4%	44.5%
Average	Sale Price	154,882	130,069	126,450	148,323	142,865	121,291
	Change from prior year	19.1%	2.9%	-12.4%	3.8%	17.8%	-4.3%
	List Price of Actives	169,978	181,525	142,373	N/A	N/A	N/A
	Change from prior year	-6.4%	27.5%	17.9%			
	Days on Market	43	41	76	42	47	82
Change from prior year	4.9%	-46.1%	-1.3%	-10.6%	-42.7%	-10.9%	
Percent of List	96.2%	92.5%	94.7%	96.0%	96.2%	93.1%	
Change from prior year	4.0%	-2.3%	-4.0%	-0.2%	3.3%	-1.8%	
Percent of Original	94.7%	91.0%	91.2%	93.4%	94.2%	90.5%	
Change from prior year	4.1%	-0.2%	-2.7%	-0.8%	4.1%	-0.7%	
Median	Sale Price	147,000	114,600	124,450	134,000	125,000	117,000
	Change from prior year	28.3%	-7.9%	-2.5%	7.2%	6.8%	0.4%
	List Price of Actives	140,000	131,950	127,450	N/A	N/A	N/A
	Change from prior year	6.1%	3.5%	9.2%			
	Days on Market	14	11	43	18	15	43
Change from prior year	27.3%	-74.4%	34.4%	20.0%	-65.1%	-18.9%	
Percent of List	99.5%	98.2%	97.7%	98.5%	97.8%	96.6%	
Change from prior year	1.3%	0.5%	-0.8%	0.7%	1.2%	0.1%	
Percent of Original	97.7%	96.9%	95.7%	96.3%	96.6%	94.6%	
Change from prior year	0.8%	1.3%	-0.5%	-0.3%	2.1%	-0.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Dickinson County Closed Listings Analysis

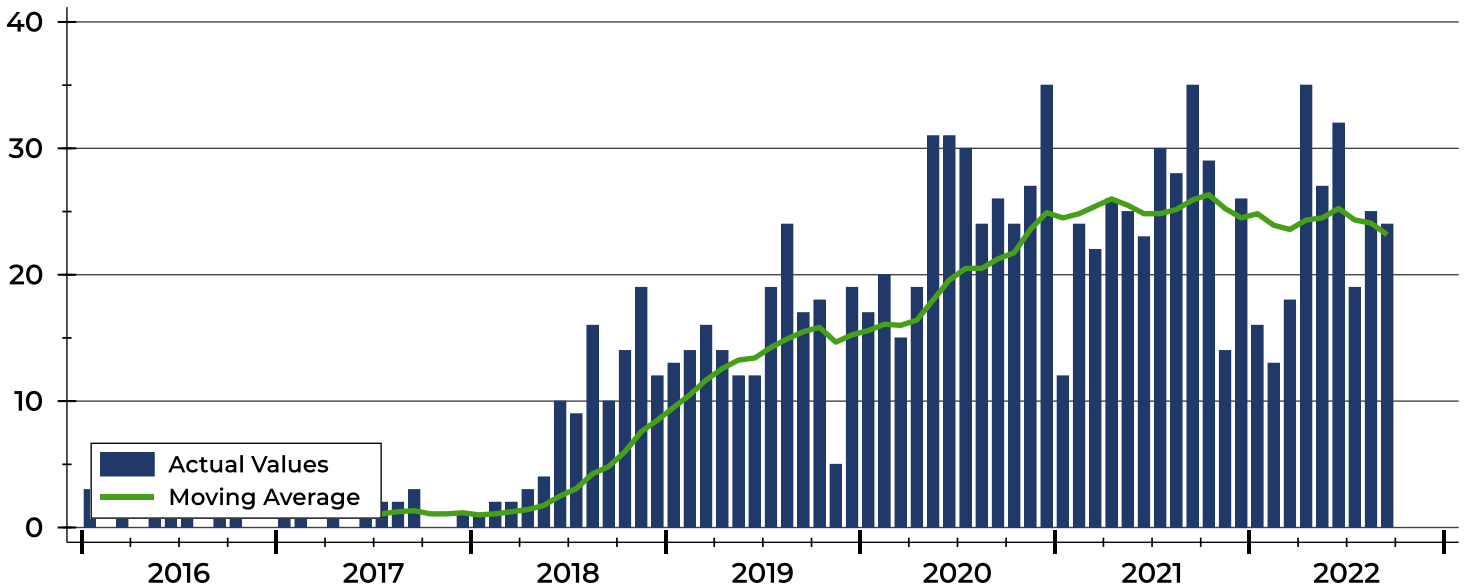
Summary Statistics for Closed Listings		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Closed Listings		24	35	-31.4%	209	225	-7.1%
Volume (1,000s)		3,717	4,552	-18.3%	31,000	32,145	-3.6%
Months' Supply		2.2	2.0	10.0%	N/A	N/A	N/A
Average	Sale Price	154,882	130,069	19.1%	148,323	142,865	3.8%
	Days on Market	43	41	4.9%	42	47	-10.6%
	Percent of List	96.2%	92.5%	4.0%	96.0%	96.2%	-0.2%
	Percent of Original	94.7%	91.0%	4.1%	93.4%	94.2%	-0.8%
Median	Sale Price	147,000	114,600	28.3%	134,000	125,000	7.2%
	Days on Market	14	11	27.3%	18	15	20.0%
	Percent of List	99.5%	98.2%	1.3%	98.5%	97.8%	0.7%
	Percent of Original	97.7%	96.9%	0.8%	96.3%	96.6%	-0.3%

A total of 24 homes sold in Dickinson County in September, down from 35 units in September 2021. Total sales volume fell to \$3.7 million compared to \$4.6 million in the previous year.

The median sales price in September was \$147,000, up 28.3% compared to the prior year. Median days on market was 14 days, down from 29 days in August, but up from 11 in September 2021.

History of Closed Listings

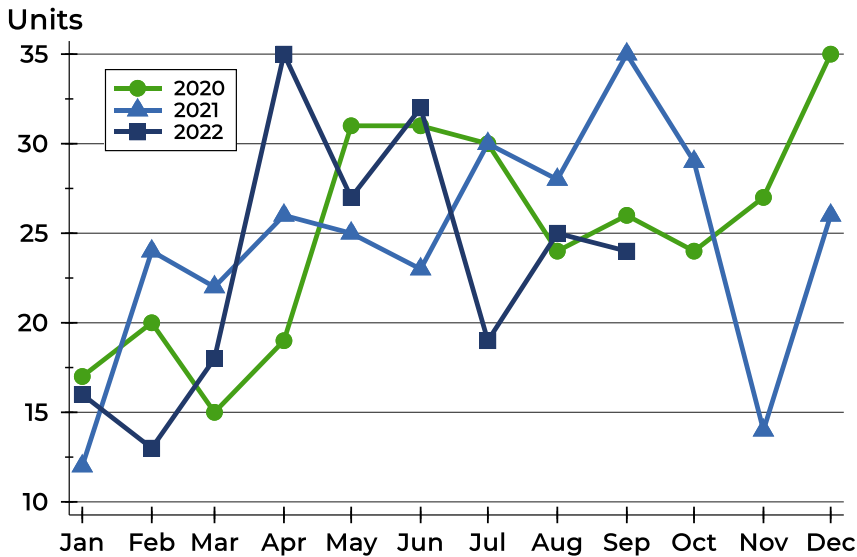
Units





Dickinson County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	17	12	16
February	20	24	13
March	15	22	18
April	19	26	35
May	31	25	27
June	31	23	32
July	30	30	19
August	24	28	25
September	26	35	24
October	24	29	24
November	27	14	25
December	35	26	26

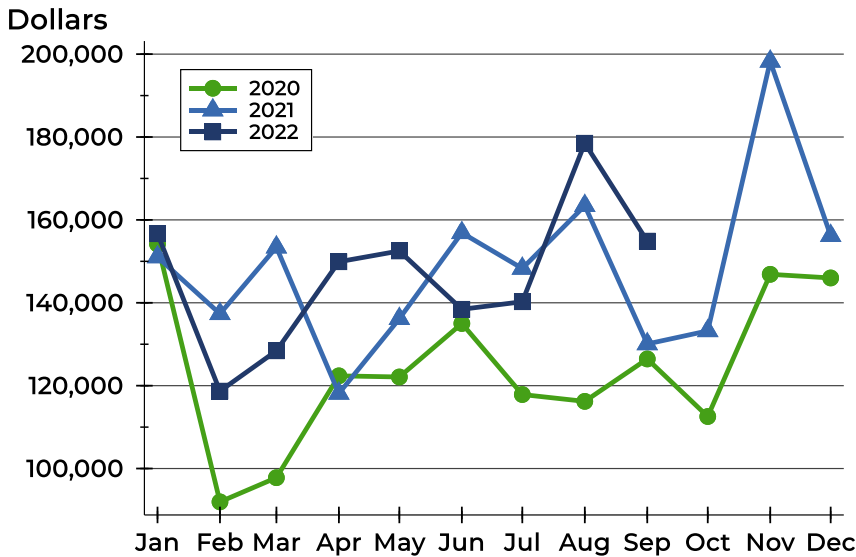
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	4.2%	1.1	20,000	20,000	41	41	66.7%	66.7%	66.7%	66.7%
\$25,000-\$49,999	1	4.2%	2.9	35,000	35,000	4	4	70.1%	70.1%	70.1%	70.1%
\$50,000-\$99,999	5	20.8%	2.0	84,974	86,370	61	50	90.9%	89.0%	89.5%	89.0%
\$100,000-\$124,999	3	12.5%	1.5	113,667	115,000	1	1	100.7%	100.0%	100.7%	100.0%
\$125,000-\$149,999	3	12.5%	2.7	144,667	145,000	116	61	105.7%	107.4%	103.7%	107.4%
\$150,000-\$174,999	1	4.2%	2.1	160,000	160,000	161	161	103.2%	103.2%	97.0%	97.0%
\$175,000-\$199,999	3	12.5%	0.5	186,667	190,000	45	57	95.9%	95.0%	89.7%	89.3%
\$200,000-\$249,999	5	20.8%	2.7	231,680	232,000	7	3	101.3%	100.9%	101.3%	100.9%
\$250,000-\$299,999	2	8.3%	3.1	291,950	291,950	4	4	100.9%	100.9%	100.9%	100.9%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



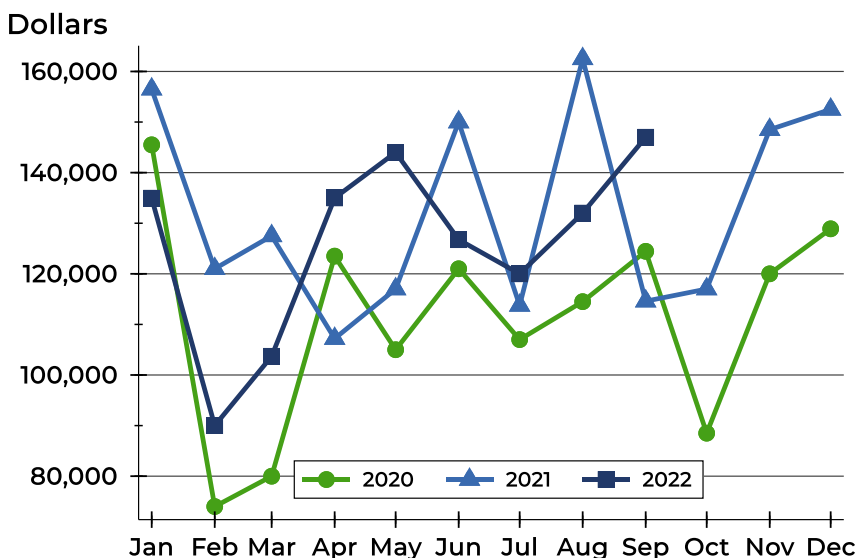
Dickinson County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	154,176	151,054	156,669
February	91,958	137,346	118,692
March	97,793	153,409	128,411
April	122,368	118,131	149,900
May	122,100	136,158	152,506
June	135,006	156,887	138,428
July	117,863	148,288	140,253
August	116,212	163,428	178,506
September	126,450	130,069	154,882
October	112,558	133,224	
November	146,874	198,256	
December	145,996	156,196	

Median Price

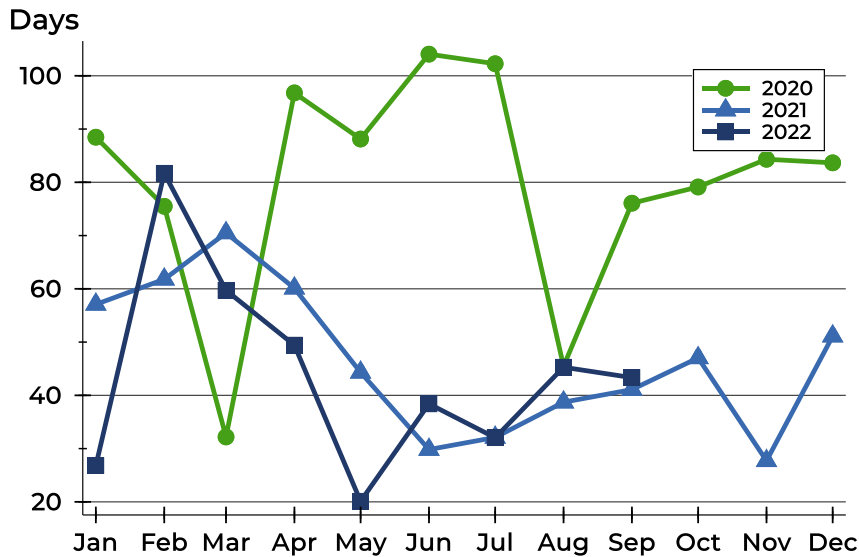


Month	2020	2021	2022
January	145,500	156,500	134,950
February	74,000	121,000	90,000
March	80,000	127,500	103,700
April	123,500	107,200	135,000
May	105,000	117,000	144,000
June	121,000	150,000	126,750
July	107,000	113,750	120,000
August	114,500	162,500	132,000
September	124,450	114,600	147,000
October	88,500	117,000	
November	120,000	148,500	
December	128,900	152,500	



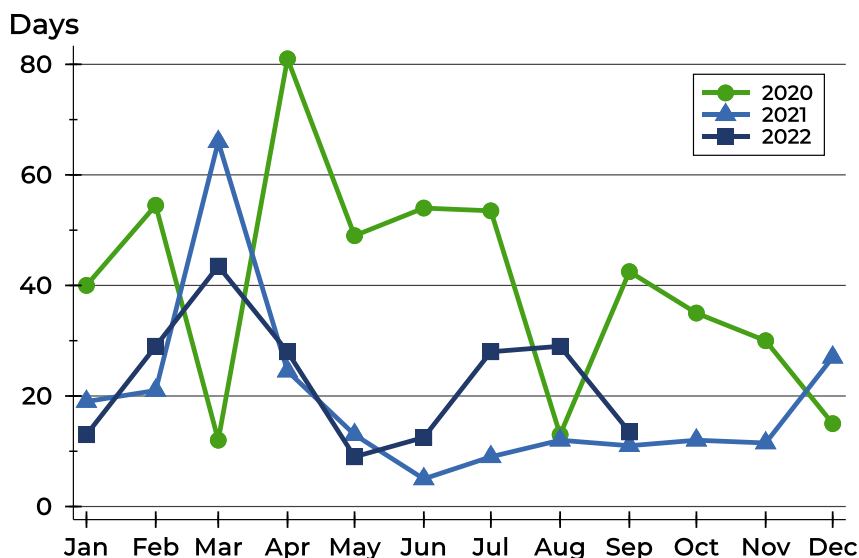
Dickinson County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	88	57	27
February	76	62	82
March	32	71	60
April	97	60	49
May	88	44	20
June	104	30	38
July	102	32	32
August	45	39	45
September	76	41	43
October	79	47	
November	84	28	
December	84	51	

Median DOM



Month	2020	2021	2022
January	40	19	13
February	55	21	29
March	12	66	44
April	81	25	28
May	49	13	9
June	54	5	13
July	54	9	28
August	13	12	29
September	43	11	14
October	35	12	
November	30	12	
December	15	27	



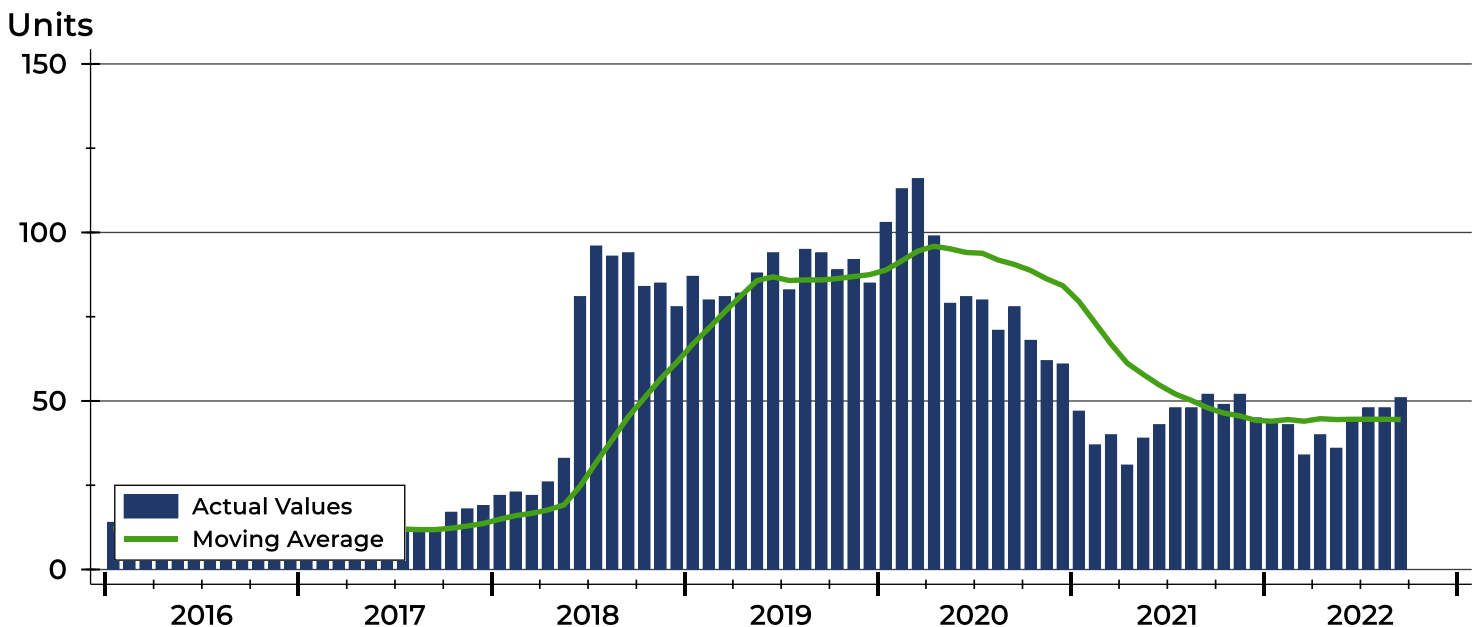
Dickinson County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of September 2021	Change
Active Listings		51	52	-1.9%
Volume (1,000s)		8,669	9,439	-8.2%
Months' Supply		2.2	2.0	10.0%
Average	List Price	169,978	181,525	-6.4%
	Days on Market	72	81	-11.1%
	Percent of Original	96.2%	96.4%	-0.2%
Median	List Price	140,000	131,950	6.1%
	Days on Market	47	55	-14.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 51 homes were available for sale in Dickinson County at the end of September. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of September was \$140,000, up 6.1% from 2021. The typical time on market for active listings was 47 days, down from 55 days a year earlier.

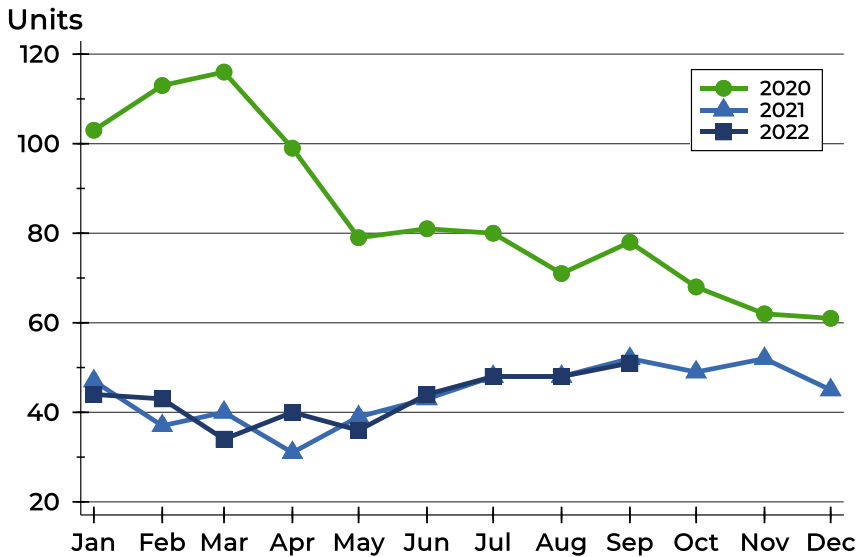
History of Active Listings





Dickinson County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	103	47	44
February	113	37	43
March	116	40	34
April	99	31	40
May	79	39	36
June	81	43	44
July	80	48	48
August	71	48	48
September	78	52	51
October	68	49	
November	62	52	
December	61	45	

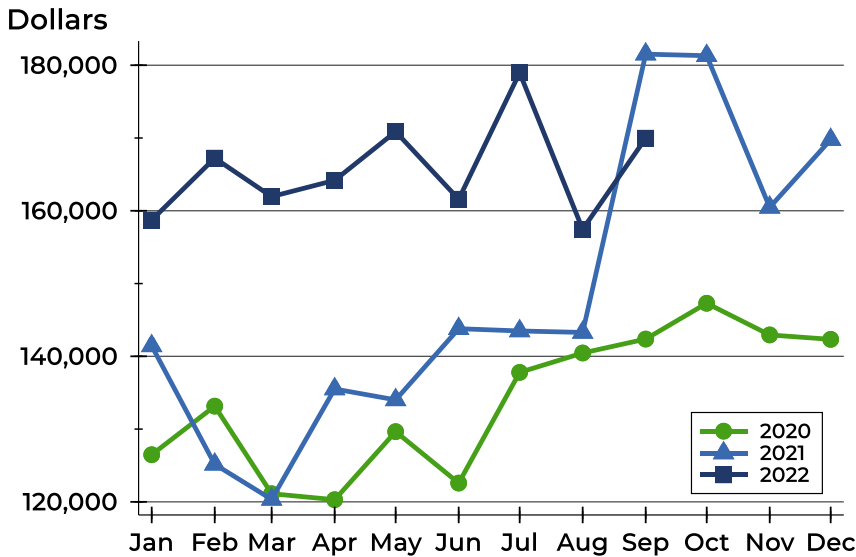
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	2.0%	1.1	20,000	20,000	59	59	100.0%	100.0%
\$25,000-\$49,999	5	9.8%	2.9	36,900	42,000	115	131	89.2%	86.2%
\$50,000-\$99,999	10	19.6%	2.0	76,160	74,250	71	32	95.2%	100.0%
\$100,000-\$124,999	4	7.8%	1.5	110,425	109,900	64	44	97.4%	100.0%
\$125,000-\$149,999	8	15.7%	2.7	133,300	132,500	74	76	97.6%	100.0%
\$150,000-\$174,999	4	7.8%	2.1	158,700	159,900	53	34	94.6%	97.1%
\$175,000-\$199,999	1	2.0%	0.5	186,000	186,000	27	27	94.9%	94.9%
\$200,000-\$249,999	8	15.7%	2.7	229,125	225,000	62	57	97.7%	100.0%
\$250,000-\$299,999	6	11.8%	3.1	275,650	275,000	72	76	99.2%	100.0%
\$300,000-\$399,999	2	3.9%	N/A	394,000	394,000	77	77	95.3%	95.3%
\$400,000-\$499,999	1	2.0%	N/A	400,000	400,000	143	143	100.0%	100.0%
\$500,000-\$749,999	1	2.0%	N/A	699,000	699,000	18	18	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



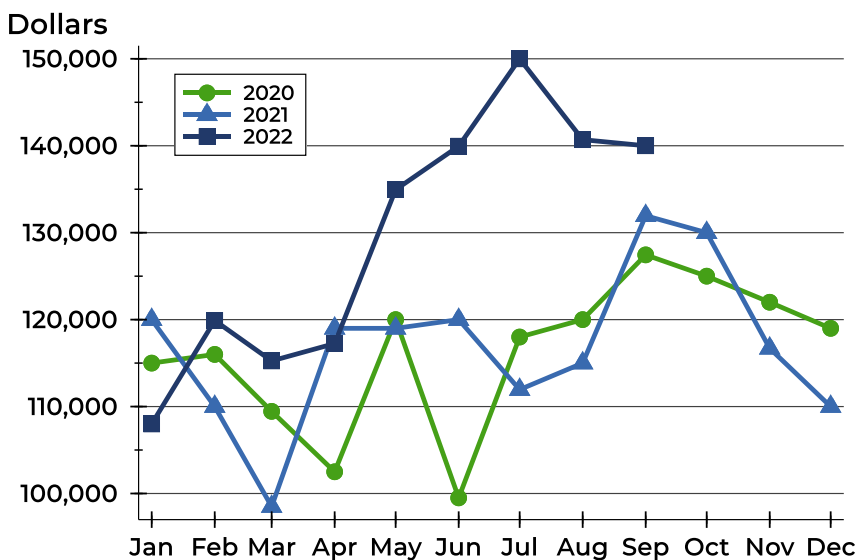
Dickinson County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	126,481	141,438	158,727
February	133,156	125,165	167,237
March	121,123	120,346	161,947
April	120,300	135,515	164,188
May	129,652	134,018	170,878
June	122,585	143,798	161,589
July	137,792	143,488	178,969
August	140,458	143,283	157,456
September	142,373	181,525	169,978
October	147,293	181,312	
November	142,944	160,473	
December	142,334	169,787	

Median Price

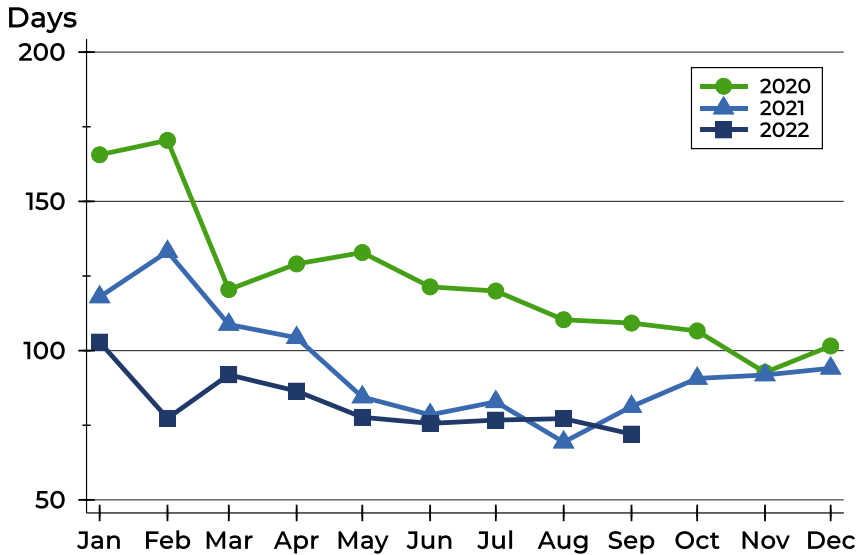


Month	2020	2021	2022
January	115,000	120,000	108,000
February	116,000	110,000	119,900
March	109,450	98,500	115,250
April	102,500	119,000	117,250
May	120,000	119,000	134,950
June	99,500	120,000	139,950
July	118,000	111,950	150,000
August	120,000	115,000	140,700
September	127,450	131,950	140,000
October	125,000	130,000	
November	122,000	116,700	
December	119,000	110,000	



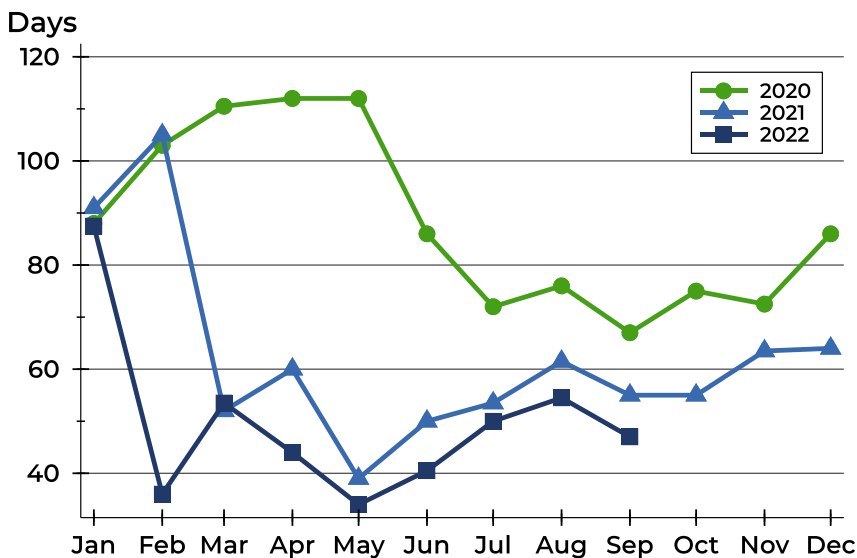
Dickinson County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	166	118	103
February	170	133	77
March	120	109	92
April	129	104	86
May	133	84	78
June	121	78	76
July	120	83	77
August	110	69	77
September	109	81	72
October	107	91	
November	93	92	
December	102	94	

Median DOM

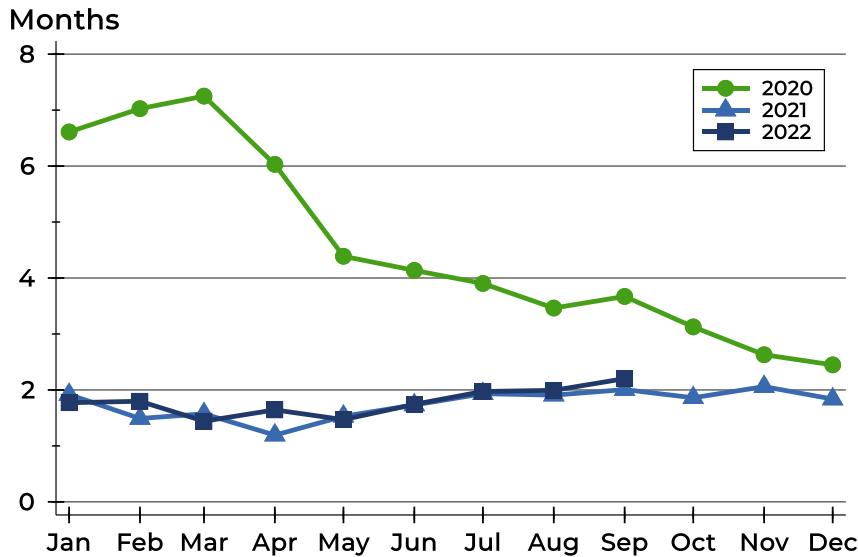


Month	2020	2021	2022
January	88	91	88
February	103	105	36
March	111	52	54
April	112	60	44
May	112	39	34
June	86	50	41
July	72	54	50
August	76	62	55
September	67	55	47
October	75	55	
November	73	64	
December	86	64	



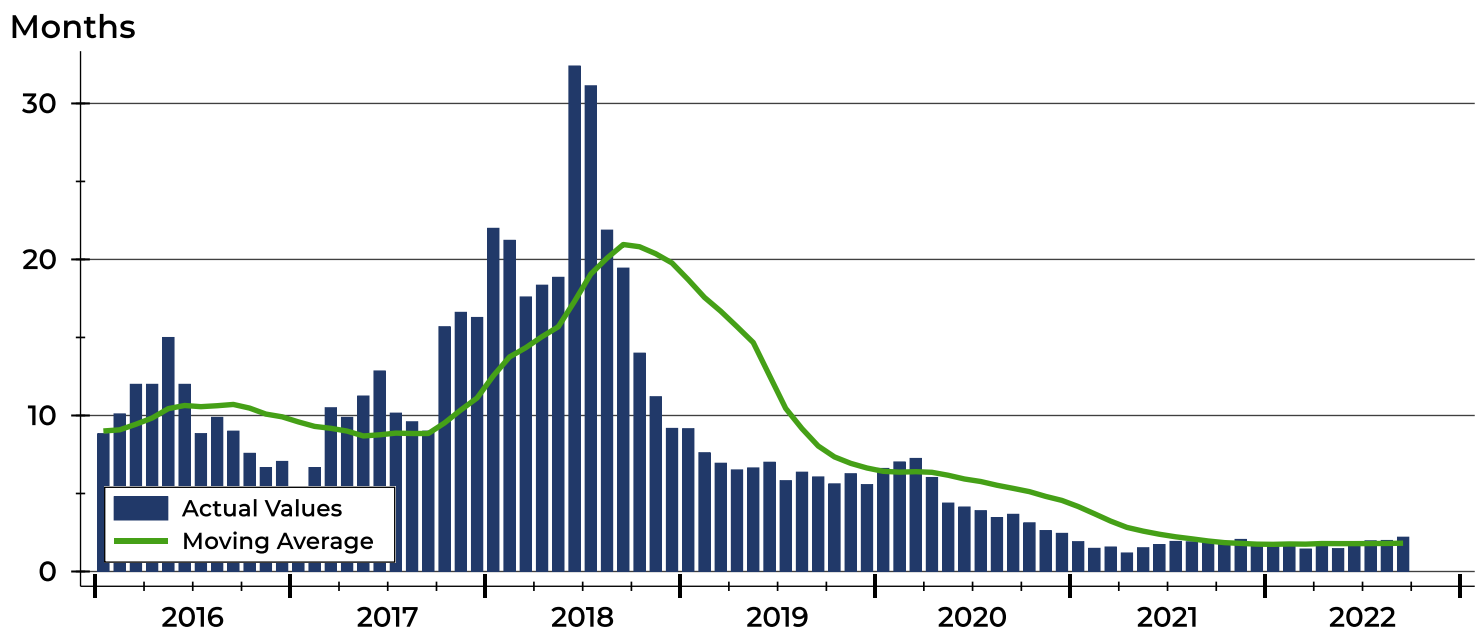
Dickinson County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	6.6	1.9	1.8
February	7.0	1.5	1.8
March	7.3	1.6	1.4
April	6.0	1.2	1.6
May	4.4	1.5	1.5
June	4.1	1.7	1.7
July	3.9	1.9	2.0
August	3.5	1.9	2.0
September	3.7	2.0	2.2
October	3.1	1.9	
November	2.6	2.1	
December	2.4	1.8	

History of Month's Supply





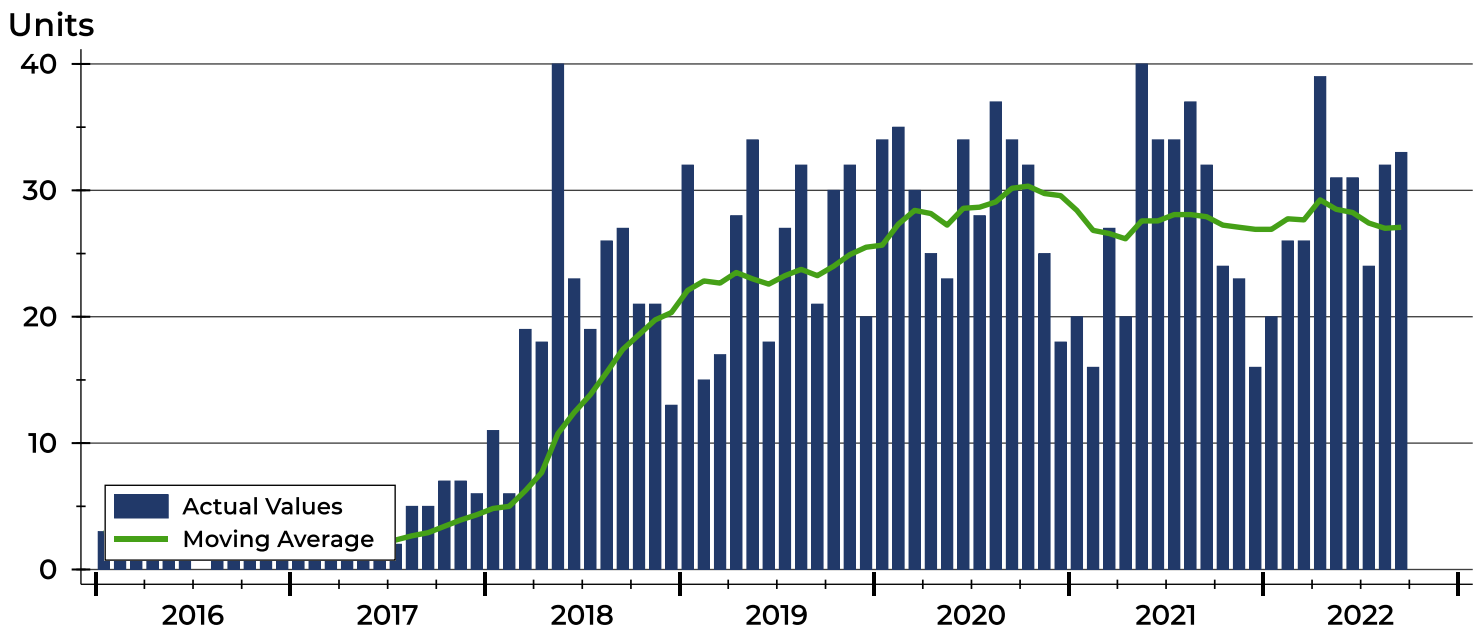
Dickinson County New Listings Analysis

Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	33	32	3.1%
	Volume (1,000s)	6,002	5,895	1.8%
	Average List Price	181,888	184,231	-1.3%
	Median List Price	150,000	152,500	-1.6%
Year-to-Date	New Listings	262	260	0.8%
	Volume (1,000s)	40,971	39,157	4.6%
	Average List Price	156,378	150,603	3.8%
	Median List Price	139,950	128,750	8.7%

A total of 33 new listings were added in Dickinson County during September, up 3.1% from the same month in 2021. Year-to-date Dickinson County has seen 262 new listings.

The median list price of these homes was \$150,000 down from \$152,500 in 2021.

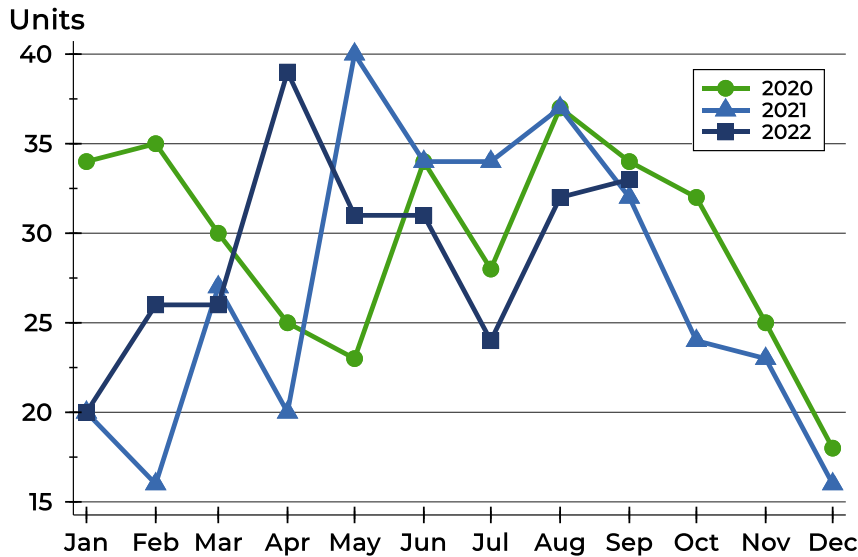
History of New Listings





Dickinson County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	34	20	20
February	35	16	26
March	30	27	26
April	25	20	39
May	23	40	31
June	34	34	31
July	28	34	24
August	37	37	32
September	34	32	33
October	32	24	32
November	25	23	32
December	18	16	32

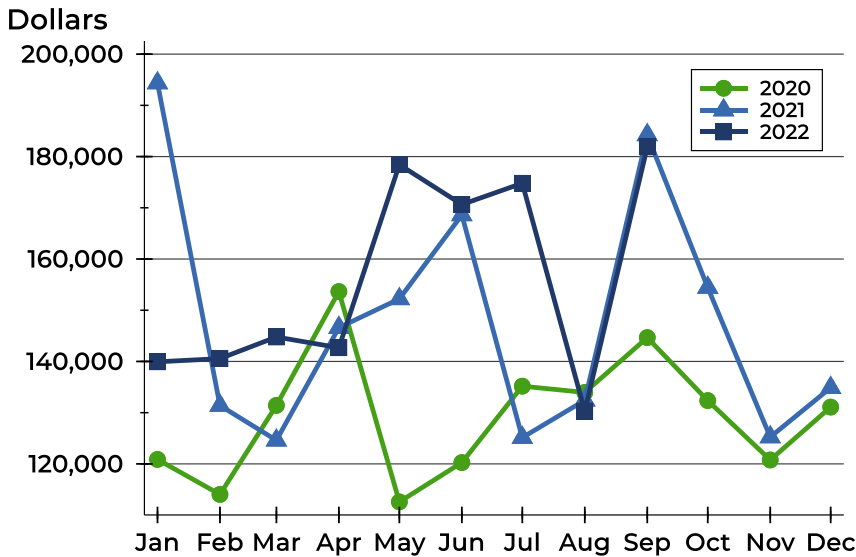
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	8	24.2%	76,325	74,250	12	9	96.6%	100.0%
\$100,000-\$124,999	4	12.1%	108,725	107,450	11	8	100.0%	100.0%
\$125,000-\$149,999	4	12.1%	135,250	137,500	12	11	100.0%	100.0%
\$150,000-\$174,999	3	9.1%	154,967	155,000	13	9	98.0%	100.0%
\$175,000-\$199,999	2	6.1%	179,500	179,500	21	21	95.9%	95.9%
\$200,000-\$249,999	5	15.2%	226,000	227,500	20	20	98.3%	100.0%
\$250,000-\$299,999	5	15.2%	283,580	284,900	15	13	98.8%	100.0%
\$300,000-\$399,999	1	3.0%	345,000	345,000	21	21	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	3.0%	699,000	699,000	26	26	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



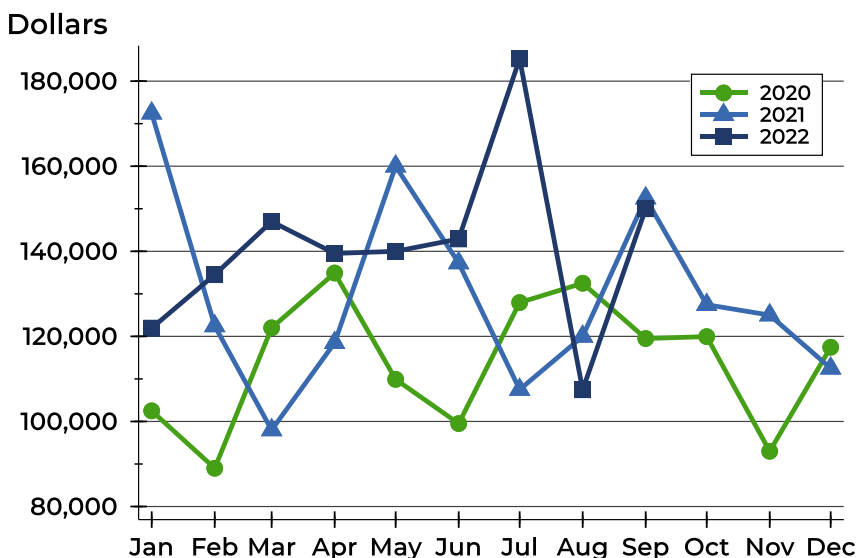
Dickinson County New Listings Analysis

Average Price



Month	2020	2021	2022
January	120,876	194,360	139,930
February	114,043	131,400	140,562
March	131,423	124,611	144,777
April	153,652	146,600	142,685
May	112,587	152,215	178,426
June	120,269	168,606	170,642
July	135,179	125,135	174,796
August	133,954	132,422	130,328
September	144,666	184,231	181,888
October	132,366	154,442	
November	120,769	125,243	
December	131,094	134,875	

Median Price



Month	2020	2021	2022
January	102,500	172,450	121,950
February	89,000	122,450	134,500
March	122,000	98,000	147,000
April	134,900	118,500	139,500
May	109,900	160,000	140,000
June	99,500	137,250	142,900
July	127,950	107,500	185,250
August	132,500	120,000	107,450
September	119,500	152,500	150,000
October	119,950	127,450	
November	93,000	125,000	
December	117,450	112,500	



Dickinson County Contracts Written Analysis

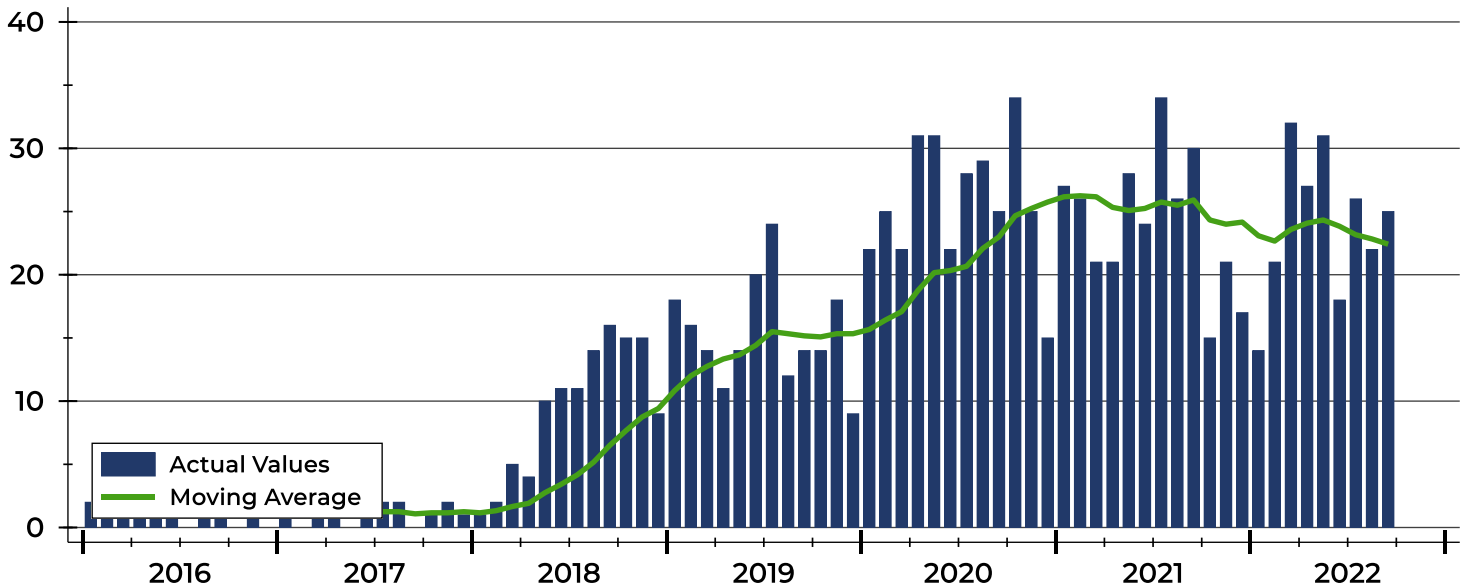
Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		25	30	-16.7%	216	237	-8.9%
Volume (1,000s)		3,956	4,690	-15.7%	33,437	35,135	-4.8%
Average	Sale Price	158,232	156,333	1.2%	154,801	148,247	4.4%
	Days on Market	42	25	68.0%	39	45	-13.3%
	Percent of Original	94.5%	89.8%	5.2%	93.9%	93.9%	0.0%
Median	Sale Price	149,900	121,950	22.9%	139,900	125,000	11.9%
	Days on Market	32	7	357.1%	19	13	46.2%
	Percent of Original	100.0%	97.9%	2.1%	97.2%	97.0%	0.2%

A total of 25 contracts for sale were written in Dickinson County during the month of September, down from 30 in 2021. The median list price of these homes was \$149,900, up from \$121,950 the prior year.

Half of the homes that went under contract in September were on the market less than 32 days, compared to 7 days in September 2021.

History of Contracts Written

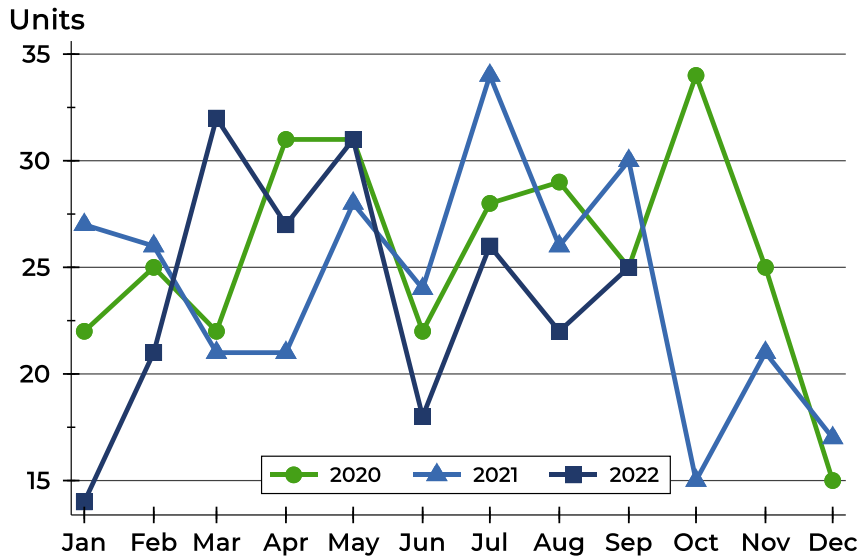
Units





Dickinson County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	22	27	14
February	25	26	21
March	22	21	32
April	31	21	27
May	31	28	31
June	22	24	18
July	28	34	26
August	29	26	22
September	25	30	25
October	34	15	15
November	25	21	21
December	15	17	17

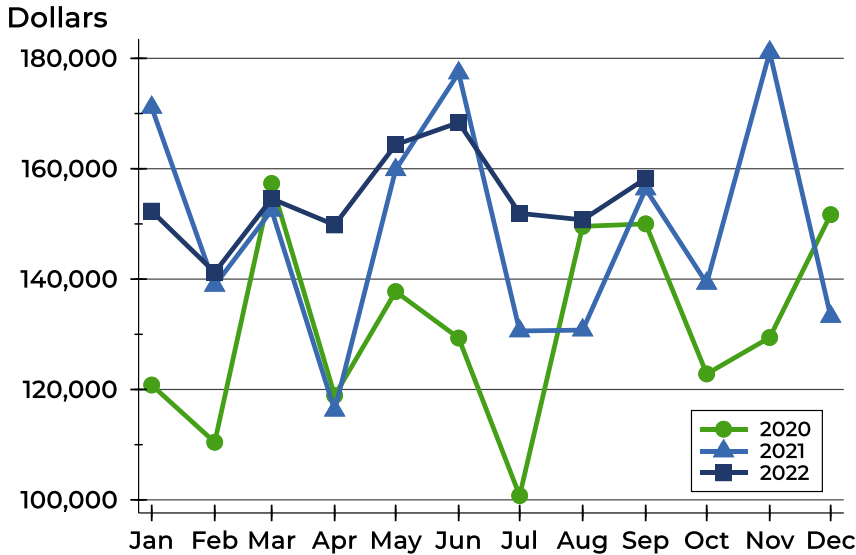
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	8.0%	37,500	37,500	44	44	78.3%	78.3%
\$50,000-\$99,999	4	16.0%	77,975	74,500	38	15	89.3%	90.2%
\$100,000-\$124,999	4	16.0%	105,475	103,450	22	18	100.0%	100.0%
\$125,000-\$149,999	3	12.0%	142,267	140,000	76	98	95.5%	97.9%
\$150,000-\$174,999	3	12.0%	162,500	165,500	15	4	100.0%	100.0%
\$175,000-\$199,999	3	12.0%	192,966	199,900	64	92	90.3%	90.9%
\$200,000-\$249,999	2	8.0%	227,450	227,450	61	61	94.7%	94.7%
\$250,000-\$299,999	3	12.0%	284,633	279,900	34	25	100.8%	100.0%
\$300,000-\$399,999	1	4.0%	345,000	345,000	21	21	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



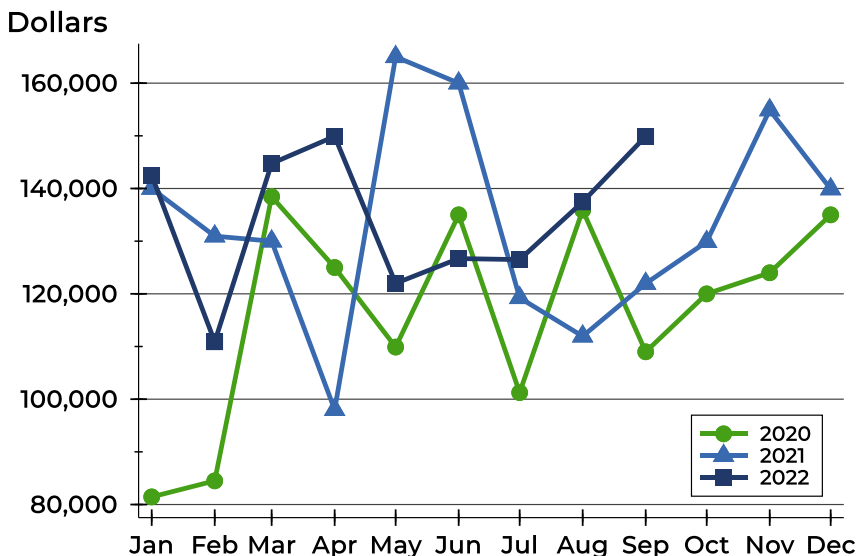
Dickinson County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	120,810	171,111	152,321
February	110,444	138,862	141,229
March	157,336	152,467	154,572
April	118,905	116,238	149,811
May	137,748	159,808	164,355
June	129,326	177,346	168,367
July	100,771	130,606	151,919
August	149,562	130,765	150,736
September	150,014	156,333	158,232
October	122,822	139,227	
November	129,416	181,124	
December	151,680	133,224	

Median Price

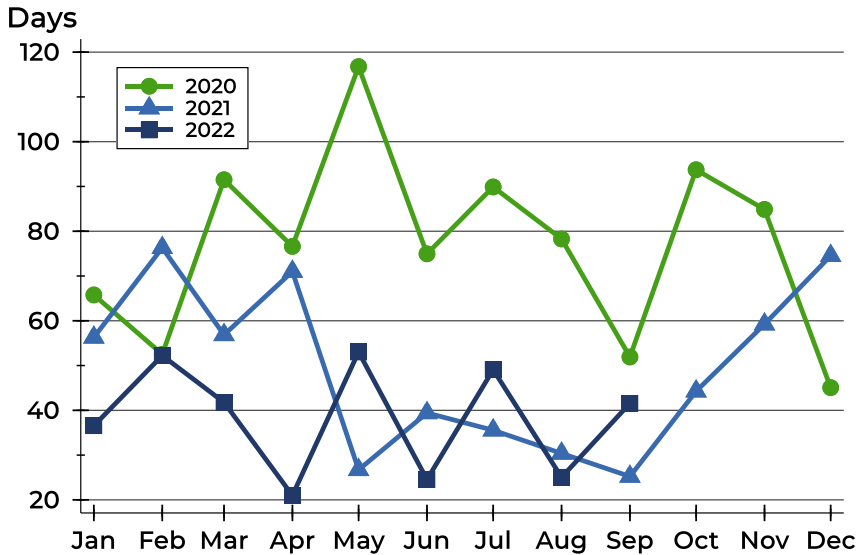


Month	2020	2021	2022
January	81,450	140,000	142,500
February	84,500	130,950	110,900
March	138,450	130,000	144,750
April	125,000	98,000	149,900
May	109,900	165,000	122,000
June	135,000	160,000	126,700
July	101,250	119,250	126,500
August	135,900	111,950	137,450
September	109,000	121,950	149,900
October	120,000	129,900	
November	124,000	154,900	
December	135,000	139,900	



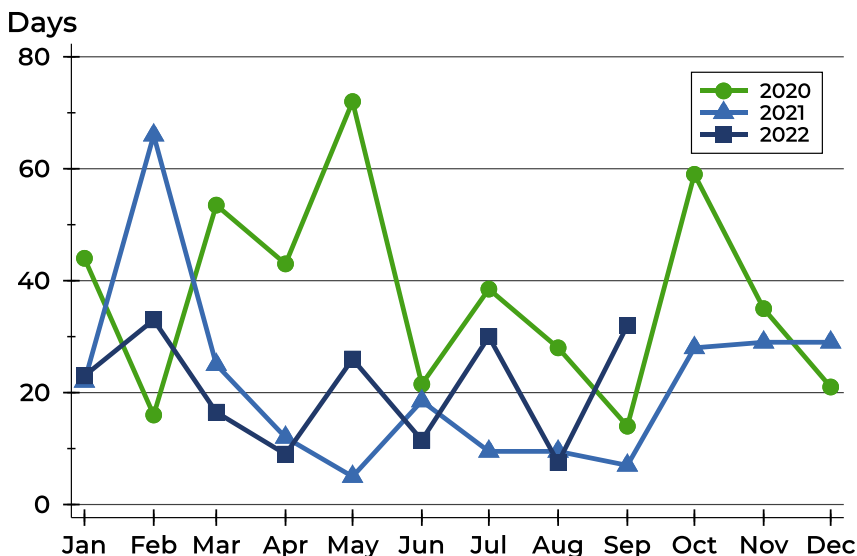
Dickinson County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	66	56	37
February	53	76	52
March	92	57	42
April	77	71	21
May	117	27	53
June	75	39	25
July	90	36	49
August	78	30	25
September	52	25	42
October	94	44	
November	85	59	
December	45	75	

Median DOM



Month	2020	2021	2022
January	44	22	23
February	16	66	33
March	54	25	17
April	43	12	9
May	72	5	26
June	22	19	12
July	39	10	30
August	28	10	8
September	14	7	32
October	59	28	
November	35	29	
December	21	29	



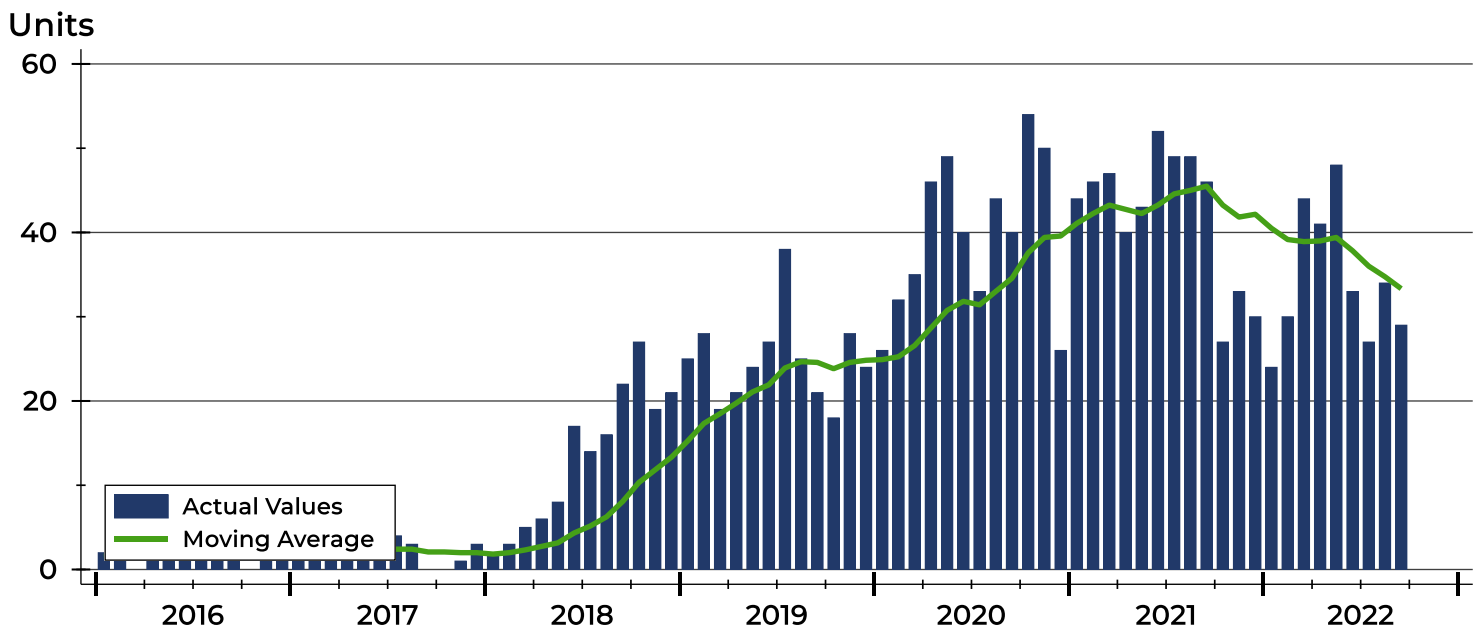
Dickinson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		29	46	-37.0%
Volume (1,000s)		5,142	6,650	-22.7%
Average	List Price	177,297	144,565	22.6%
	Days on Market	35	42	-16.7%
	Percent of Original	97.8%	96.4%	1.5%
Median	List Price	150,000	119,950	25.1%
	Days on Market	25	8	212.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 29 listings in Dickinson County had contracts pending at the end of September, down from 46 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

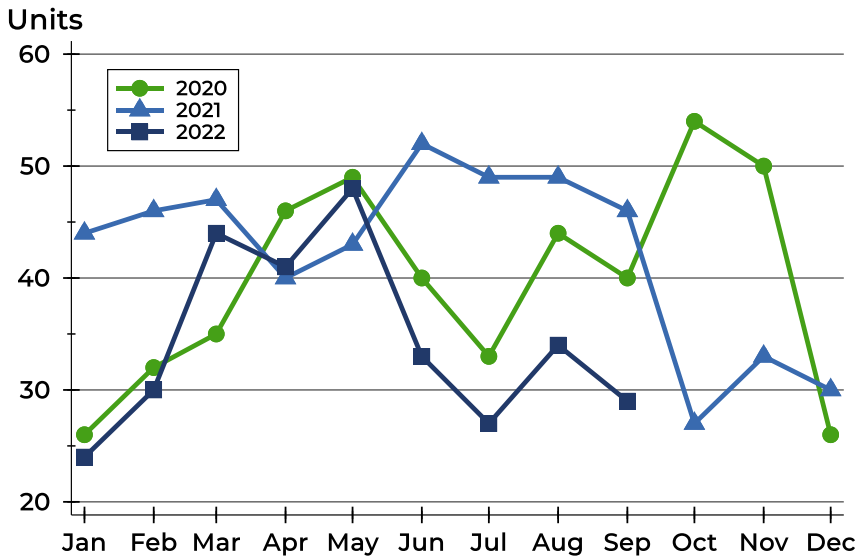
History of Pending Contracts





Dickinson County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	26	44	24
February	32	46	30
March	35	47	44
April	46	40	41
May	49	43	48
June	40	52	33
July	33	49	27
August	44	49	34
September	40	46	29
October	54	27	
November	50	33	
December	26	30	

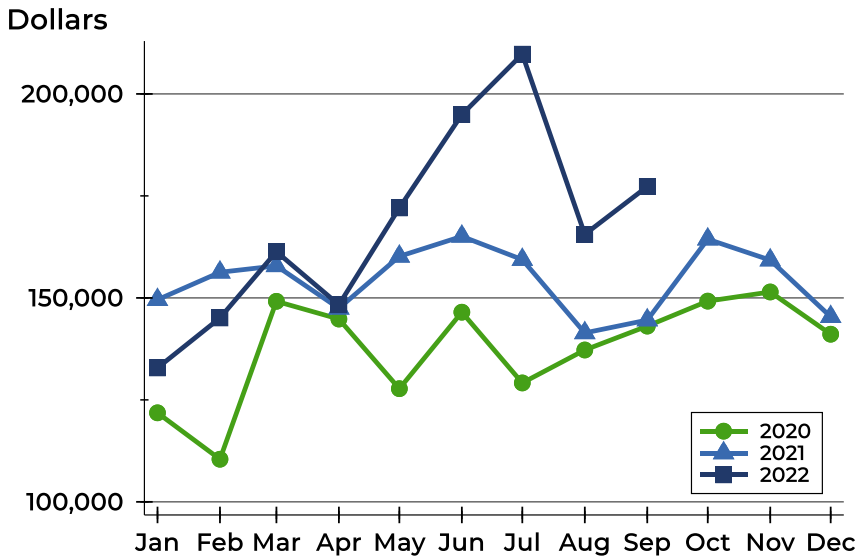
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.4%	45,000	45,000	47	47	90.0%	90.0%
\$50,000-\$99,999	2	6.9%	81,450	81,450	3	3	100.0%	100.0%
\$100,000-\$124,999	5	17.2%	105,380	105,000	19	9	100.0%	100.0%
\$125,000-\$149,999	5	17.2%	138,340	139,900	58	58	97.3%	100.0%
\$150,000-\$174,999	4	13.8%	159,375	157,750	13	6	100.0%	100.0%
\$175,000-\$199,999	3	10.3%	192,966	199,900	64	92	90.3%	90.9%
\$200,000-\$249,999	3	10.3%	231,633	240,000	55	57	97.1%	96.0%
\$250,000-\$299,999	4	13.8%	278,450	277,450	36	34	99.6%	100.0%
\$300,000-\$399,999	2	6.9%	345,000	345,000	11	11	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



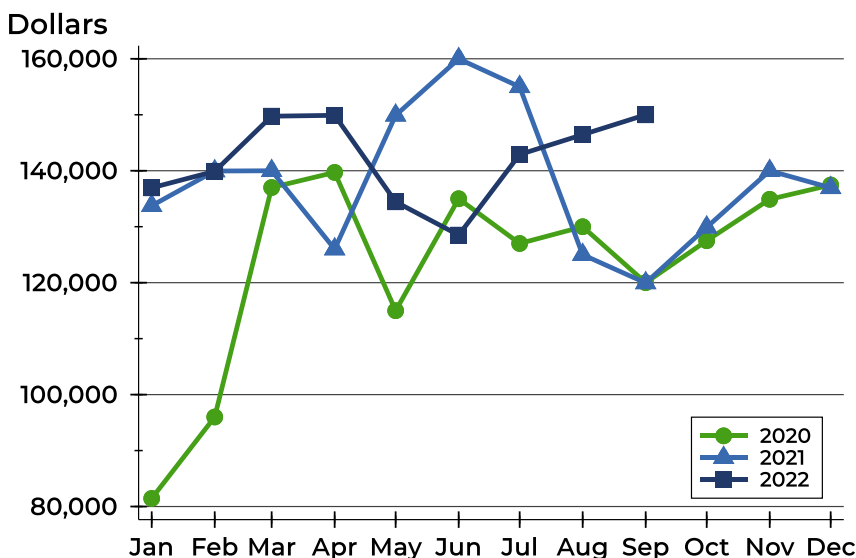
Dickinson County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	121,831	149,555	132,838
February	110,456	156,285	145,083
March	149,163	157,860	161,327
April	144,823	147,443	148,317
May	127,751	160,184	172,054
June	146,497	165,081	194,939
July	129,154	159,388	209,752
August	137,233	141,420	165,571
September	143,086	144,565	177,297
October	149,210	164,385	
November	151,455	159,261	
December	141,104	145,383	

Median Price

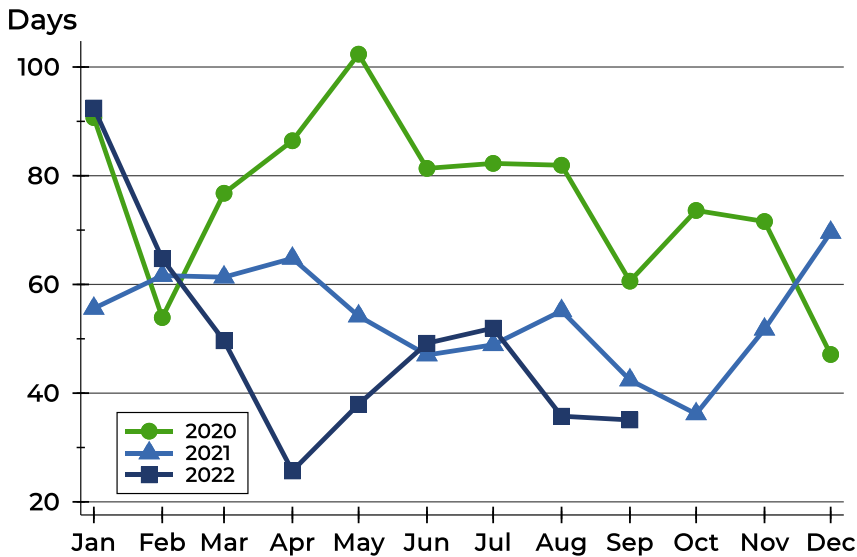


Month	2020	2021	2022
January	81,450	133,750	136,950
February	96,000	139,950	139,900
March	137,000	140,000	149,750
April	139,700	126,000	149,900
May	115,000	149,900	134,450
June	135,000	160,000	128,500
July	127,000	155,000	142,900
August	130,000	125,000	146,450
September	120,000	119,950	150,000
October	127,500	129,900	
November	134,900	140,000	
December	137,450	136,950	



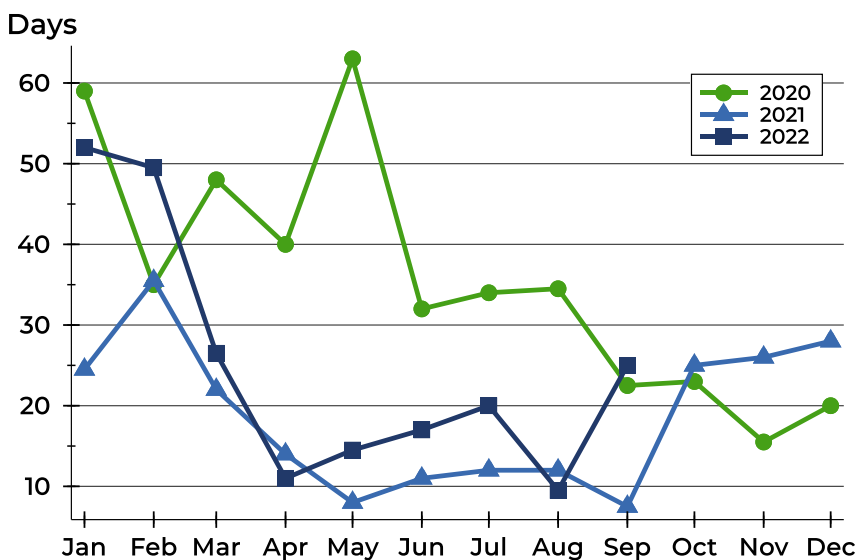
Dickinson County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	91	56	92
February	54	62	65
March	77	61	50
April	86	65	26
May	102	54	38
June	81	47	49
July	82	49	52
August	82	55	36
September	61	42	35
October	74	36	
November	72	52	
December	47	70	

Median DOM



Month	2020	2021	2022
January	59	25	52
February	35	36	50
March	48	22	27
April	40	14	11
May	63	8	15
June	32	11	17
July	34	12	20
August	35	12	10
September	23	8	25
October	23	25	
November	16	26	
December	20	28	