



# Dickinson County Housing Report



# Market Overview

#### Dickinson County Home Sales Fell in October

Total home sales in Dickinson County fell last month to 17 units, compared to 23 units in October 2022. Total sales volume was \$2.6 million, down from a year earlier.

The median sale price in October was \$164,900, up from \$133,000 a year earlier. Homes that sold in October were typically on the market for 8 days and sold for 100.0% of their list prices.

## Dickinson County Active Listings Down at End of October

The total number of active listings in Dickinson County at the end of October was 54 units, down from 55 at the same point in 2022. This represents a 2.4 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$147,000.

During October, a total of 23 contracts were written up from 18 in October 2022. At the end of the month, there were 29 contracts still pending.

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## **Dickinson County** Summary Statistics

	tober MLS Statistics ree-year History	C 2023	urrent Mont 2022	h 2021	2023	Year-to-Date 2022	2021
	<b>me Sales</b>	<b>17</b>	<b>23</b>	<b>29</b>	<b>232</b>	<b>234</b>	<b>254</b>
	ange from prior year	-26.1%	-20.7%	20.8%	-0.9%	-7.9%	7.2%
	<b>tive Listings</b> ange from prior year	<b>54</b> -1.8%	<b>55</b> 12.2%	<b>49</b> -27.9%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>2.4</b> 0.0%	<b>2.4</b> 26.3%	<b>1.9</b> -38.7%	N/A	N/A	N/A
	<b>w Listings</b>	<b>35</b>	<b>25</b>	<b>24</b>	<b>286</b>	<b>285</b>	<b>283</b>
	ange from prior year	40.0%	4.2%	-25.0%	0.4%	0.7%	-9.3%
	ntracts Written	<b>23</b>	<b>18</b>	<b>15</b>	<b>241</b>	<b>233</b>	<b>252</b>
	ange from prior year	27.8%	20.0%	-55.9%	3.4%	-7.5%	-6.3%
	nding Contracts ange from prior year	<b>29</b> 26.1%	<b>23</b> -14.8%	<b>27</b> -50.0%	N/A	N/A	N/A
	l <b>es Volume (1,000s)</b>	<b>2,573</b>	<b>3,469</b>	<b>3,864</b>	<b>35,633</b>	<b>34,819</b>	<b>36,008</b>
	ange from prior year	-25.8%	-10.2%	43.1%	2.3%	-3.3%	26.2%
	Sale Price	<b>151,376</b>	<b>150,839</b>	<b>133,224</b>	<b>153,590</b>	<b>148,799</b>	<b>141,765</b>
	Change from prior year	0.4%	13.2%	18.4%	3.2%	5.0%	17.7%
0	List Price of Actives Change from prior year	<b>172,424</b> 1.2%	<b>170,373</b> -6.0%	<b>181,312</b> 23.1%	N/A	N/A	N/A
Average	Days on Market	<b>38</b>	<b>38</b>	<b>47</b>	<b>42</b>	<b>42</b>	<b>47</b>
	Change from prior year	0.0%	-19.1%	-40.5%	0.0%	-10.6%	-42.7%
◄	Percent of List	<b>94.4</b> %	<b>92.7%</b>	<b>96.7</b> %	<b>95.2%</b>	<b>95.7%</b>	<b>96.3%</b>
	Change from prior year	1.8%	-4.1%	6.7%	-0.5%	-0.6%	3.8%
	Percent of Original	<b>92.1%</b>	<b>90.7</b> %	<b>93.9%</b>	<b>92.5%</b>	<b>93.2%</b>	<b>94.2%</b>
	Change from prior year	1.5%	-3.4%	9.1%	-0.8%	-1.1%	4.7%
	Sale Price	<b>164,900</b>	<b>133,000</b>	<b>117,000</b>	<b>142,700</b>	<b>133,500</b>	<b>125,000</b>
	Change from prior year	24.0%	13.7%	32.2%	6.9%	6.8%	9.6%
	List Price of Actives Change from prior year	<b>147,000</b> 2.9%	<b>142,900</b> 9.9%	<b>130,000</b> 4.0%	N/A	N/A	N/A
Median	Days on Market	<b>8</b>	<b>25</b>	<b>12</b>	<b>12</b>	<b>20</b>	<b>15</b>
	Change from prior year	-68.0%	108.3%	-65.7%	-40.0%	33.3%	-62.5%
	Percent of List	<b>100.0%</b>	<b>96.5%</b>	<b>100.0%</b>	<b>98.2%</b>	<b>98.3%</b>	<b>98.2%</b>
	Change from prior year	3.6%	-3.5%	8.2%	-0.1%	0.1%	1.7%
	Percent of Original	<b>99.4</b> %	<b>93.6</b> %	<b>100.0%</b>	<b>95.7%</b>	<b>96.1%</b>	<b>96.9%</b>
	Change from prior year	6.2%	-6.4%	10.1%	-0.4%	-0.8%	2.6%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



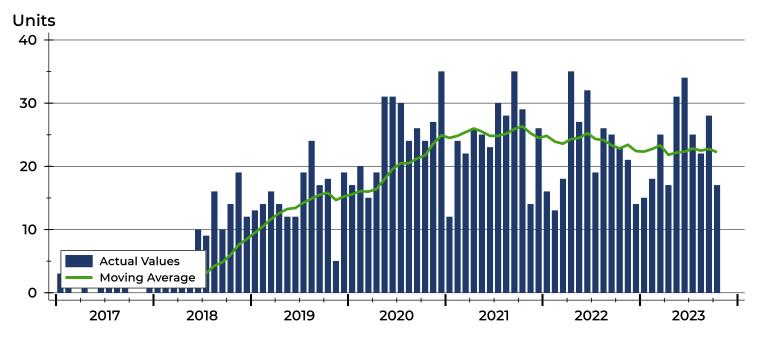


	mmary Statistics Closed Listings	2023	October 2022	Change	Year-to-Date ge 2023 2022 Cha		e Change
Clo	osed Listings	17	23	-26.1%	232	234	-0.9%
Vo	lume (1,000s)	2,573	3,469	-25.8%	35,633	34,819	2.3%
Мс	onths' Supply	2.4	2.4	0.0%	N/A	N/A	N/A
	Sale Price	151,376	150,839	0.4%	153,590	148,799	3.2%
Average	Days on Market	38	38	0.0%	42	42	0.0%
Aver	Percent of List	94.4%	92.7%	1.8%	<b>95.2</b> %	95.7%	-0.5%
	Percent of Original	<b>92.1</b> %	90.7%	1.5%	92.5%	93.2%	-0.8%
	Sale Price	164,900	133,000	24.0%	142,700	133,500	6.9%
lian	Days on Market	8	25	-68.0%	12	20	-40.0%
Median	Percent of List	100.0%	96.5%	3.6%	<b>98.2</b> %	98.3%	-0.1%
	Percent of Original	<b>99.4</b> %	93.6%	6.2%	<b>95.7</b> %	96.1%	-0.4%

A total of 17 homes sold in Dickinson County in October, down from 23 units in October 2022. Total sales volume fell to \$2.6 million compared to \$3.5 million in the previous year.

The median sales price in October was \$164,900, up 24.0% compared to the prior year. Median days on market was 8 days, up from 6 days in September, but down from 25 in October 2022.

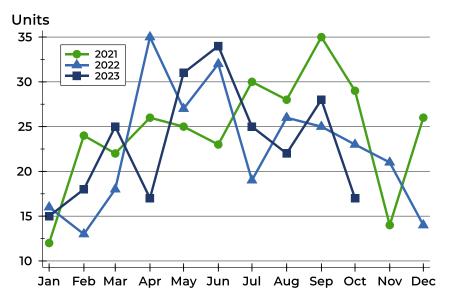
## **History of Closed Listings**







#### **Closed Listings by Month**



Month	2021	2022	2023
January	12	16	15
February	24	13	18
March	22	18	25
April	26	35	17
Мау	25	27	31
June	23	32	34
July	30	19	25
August	28	26	22
September	35	25	28
October	29	23	17
November	14	21	
December	26	14	

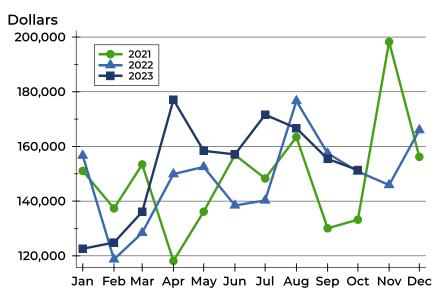
## **Closed Listings by Price Range**

Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days on Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ? Avg.	% of Orig. Med.
Below \$25,000	1	5.9%	0.0	10,000	10,000	5	5	40.0%	40.0%	40.0%	40.0%
\$25,000-\$49,999	2	11.8%	3.4	43,500	43,500	28	28	91.7%	91.7%	87.6%	87.6%
\$50,000-\$99,999	1	5.9%	1.6	83,500	83,500	2	2	100.0%	100.0%	100.0%	100.0%
\$100,000-\$124,999	1	5.9%	4.0	122,000	122,000	3	3	102.5%	102.5%	102.5%	102.5%
\$125,000-\$149,999	2	11.8%	3.3	132,000	132,000	71	71	89.7%	89.7%	87.8%	87.8%
\$150,000-\$174,999	2	11.8%	1.3	161,950	161,950	6	6	99.7%	99.7%	99.7%	99.7%
\$175,000-\$199,999	4	23.5%	3.0	182,000	179,500	21	9	99.4%	100.0%	97.2%	98.4%
\$200,000-\$249,999	3	17.6%	3.1	227,000	225,000	50	39	101.0%	100.0%	99.4%	100.0%
\$250,000-\$299,999	1	5.9%	1.9	274,000	274,000	200	200	100.0%	100.0%	85.9%	85.9%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



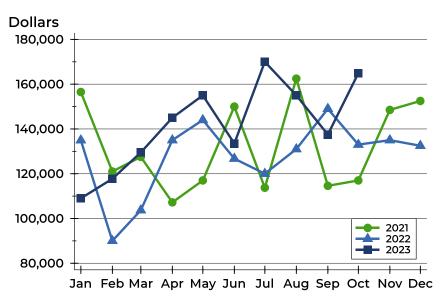


#### **Average Price**



Month	2021	2022	2023
January	151,054	156,669	122,588
February	137,346	118,692	124,856
March	153,409	128,411	136,088
April	118,131	149,900	177,073
Мау	136,158	152,506	158,397
June	156,887	138,428	157,099
July	148,288	140,253	171,596
August	163,428	176,640	166,676
September	130,069	157,487	155,438
October	133,224	150,839	151,376
November	198,256	145,900	
December	156,196	166,000	

#### **Median Price**

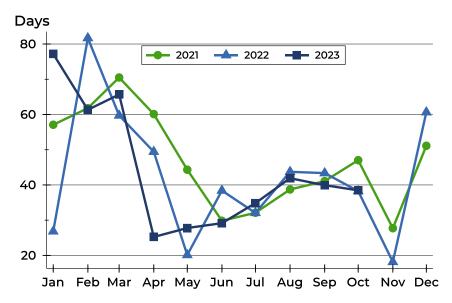


Month	2021	2022	2023
January	156,500	134,950	109,000
February	121,000	90,000	117,750
March	127,500	103,700	129,500
April	107,200	135,000	145,000
Мау	117,000	144,000	155,000
June	150,000	126,750	133,500
July	113,750	120,000	170,000
August	162,500	131,000	155,000
September	114,600	149,000	137,500
October	117,000	133,000	164,900
November	148,500	135,000	
December	152,500	132,500	



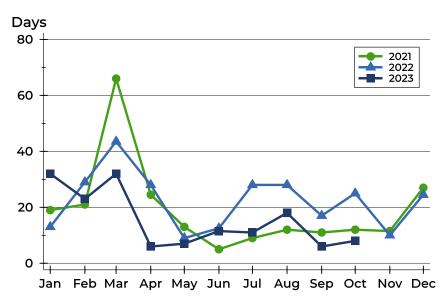


#### **Average DOM**



Month	2021	2022	2023
January	57	27	77
February	62	82	61
March	71	60	66
April	60	49	25
Мау	44	20	28
June	30	38	29
July	32	32	35
August	39	44	42
September	41	43	40
October	47	38	38
November	28	18	
December	51	61	

**Median DOM** 



Month	2021	2022	2023
January	19	13	32
February	21	29	23
March	66	44	32
April	25	28	6
Мау	13	9	7
June	5	13	12
July	9	28	11
August	12	28	18
September	11	17	6
October	12	25	8
November	12	10	
December	27	25	



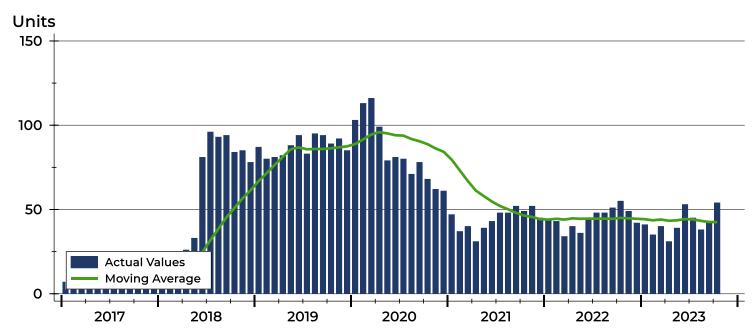


	mmary Statistics Active Listings	E 2023	er Change	
Act	tive Listings	54	55	-1.8%
Vo	ume (1,000s)	9,311	9,371	-0.6%
Мс	onths' Supply	2.4	2.4	0.0%
ge	List Price	172,424	170,373	1.2%
Avera	Days on Market	74	81	-8.6%
A	Percent of Original	<b>96.4</b> %	95.6%	0.8%
Ę	List Price	147,000	142,900	2.9%
Media	Days on Market	44	57	-22.8%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 54 homes were available for sale in Dickinson County at the end of October. This represents a 2.4 months' supply of active listings.

The median list price of homes on the market at the end of October was \$147,000, up 2.9% from 2022. The typical time on market for active listings was 44 days, down from 57 days a year earlier.

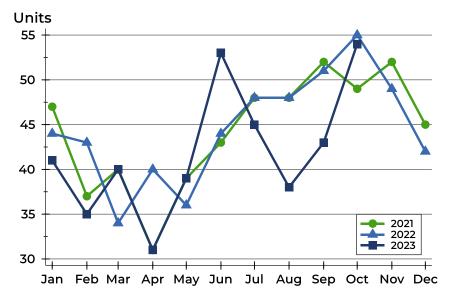
## **History of Active Listings**







#### **Active Listings by Month**



Month	2021	2022	2023
January	47	44	41
February	37	43	35
March	40	34	40
April	31	40	31
Мау	39	36	39
June	43	44	53
July	48	48	45
August	48	48	38
September	52	51	43
October	49	55	54
November	52	49	
December	45	42	

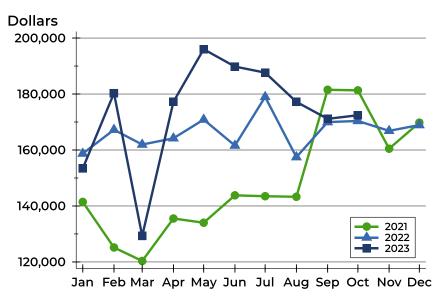
## **Active Listings by Price Range**

Price Range	Active Number	Listings Percent	Months' Supply	List I Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	13.0%	3.4	40,257	40,000	88	77	90.7%	100.0%
\$50,000-\$99,999	6	11.1%	1.6	71,867	72,400	54	39	99.2%	100.0%
\$100,000-\$124,999	7	13.0%	4.0	117,571	119,999	45	43	96.1%	100.0%
\$125,000-\$149,999	10	18.5%	3.3	137,780	139,500	97	28	97.4%	100.0%
\$150,000-\$174,999	3	5.6%	1.3	160,833	159,500	81	69	96.0%	94.1%
\$175,000-\$199,999	5	9.3%	3.0	185,360	184,900	62	44	95.7%	96.4%
\$200,000-\$249,999	8	14.8%	3.1	230,488	230,500	87	40	95.5%	97.9%
\$250,000-\$299,999	4	7.4%	1.9	262,500	262,500	61	27	100.0%	100.0%
\$300,000-\$399,999	1	1.9%	N/A	375,000	375,000	15	15	100.0%	100.0%
\$400,000-\$499,999	1	1.9%	N/A	424,900	424,900	65	65	100.0%	100.0%
\$500,000-\$749,999	2	3.7%	N/A	647,000	647,000	92	92	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



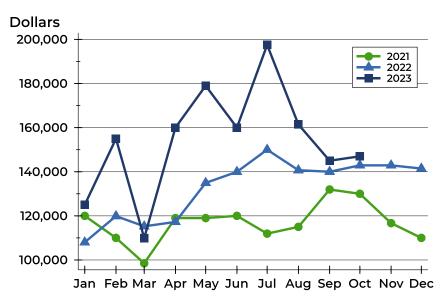


#### **Average Price**



Month	2021	2022	2023
January	141,438	158,727	153,415
February	125,165	167,237	180,323
March	120,346	161,947	129,272
April	135,515	164,188	177,229
Мау	134,018	170,878	196,013
June	143,798	161,589	189,811
July	143,488	178,969	187,653
August	143,283	157,456	177,201
September	181,525	169,978	171,133
October	181,312	170,373	172,424
November	160,473	166,845	
December	169,787	168,914	

#### **Median Price**

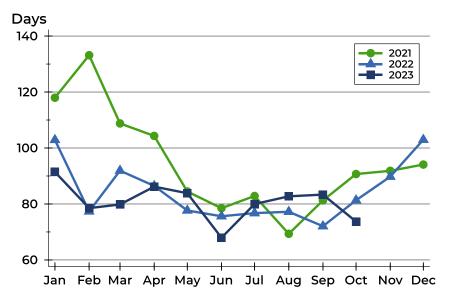


Month	2021	2022	2023
January	120,000	108,000	125,000
February	110,000	119,900	155,000
March	98,500	115,250	109,950
April	119,000	117,250	160,000
Мау	119,000	134,950	179,000
June	120,000	139,950	160,000
July	111,950	150,000	197,500
August	115,000	140,700	161,450
September	131,950	140,000	145,000
October	130,000	142,900	147,000
November	116,700	142,900	
December	110,000	141,450	



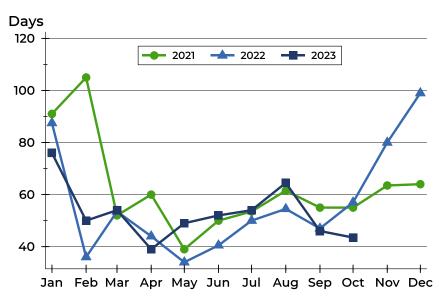


#### Average DOM



Month	2021	2022	2023
January	118	103	91
February	133	77	79
March	109	92	80
April	104	86	86
Мау	84	78	84
June	78	76	68
July	83	77	80
August	69	77	83
September	81	72	83
October	91	81	74
November	92	90	
December	94	103	

#### **Median DOM**



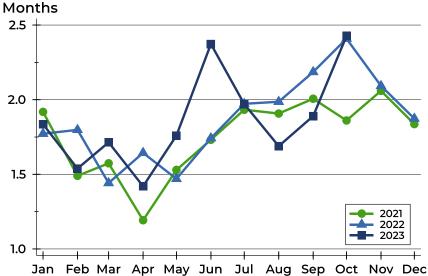
Month	2021	2022	2023
January	91	88	76
February	105	36	50
March	52	54	54
April	60	44	39
Мау	39	34	49
June	50	41	52
July	54	50	54
August	62	55	65
September	55	47	46
October	55	57	44
November	64	80	
December	64	99	





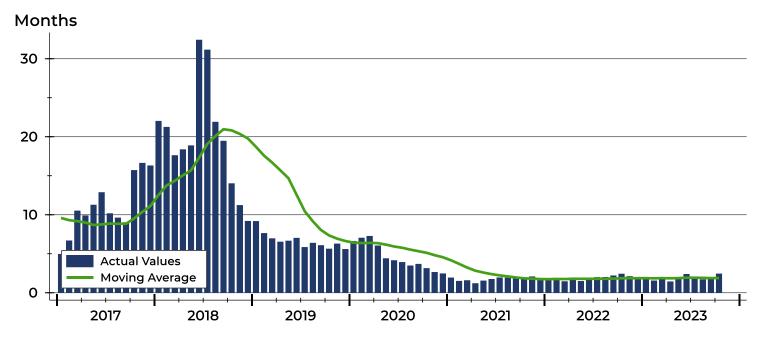
## Dickinson County Months' Supply Analysis

# Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.8	1.8
February	1.5	1.8	1.5
March	1.6	1.4	1.7
April	1.2	1.6	1.4
Мау	1.5	1.5	1.8
June	1.7	1.7	2.4
July	1.9	2.0	2.0
August	1.9	2.0	1.7
September	2.0	2.2	1.9
October	1.9	2.4	2.4
November	2.1	2.1	
December	1.8	1.9	

## **History of Month's Supply**





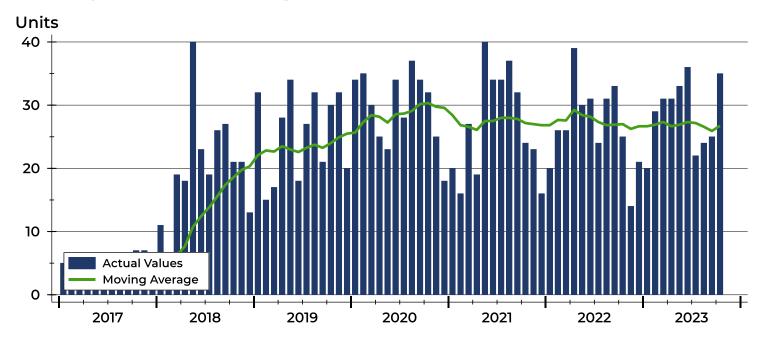


	mmary Statistics New Listings	2023	October 2022	Change
hth	New Listings	35	25	40.0%
: Month	Volume (1,000s)	6,017	4,040	48.9%
Current	Average List Price	171,929	161,596	6.4%
Сц	Median List Price	149,000	149,000	0.0%
te	New Listings	286	285	0.4%
o-Dat	Volume (1,000s)	47,767	44,246	8.0%
Year-to-Date	Average List Price	167,016	155,251	7.6%
¥	Median List Price	150,950	140,000	7.8%

A total of 35 new listings were added in Dickinson County during October, up 40.0% from the same month in 2022. Yearto-date Dickinson County has seen 286 new listings.

The median list price of these homes was \$149,000 showing no change from 2022.

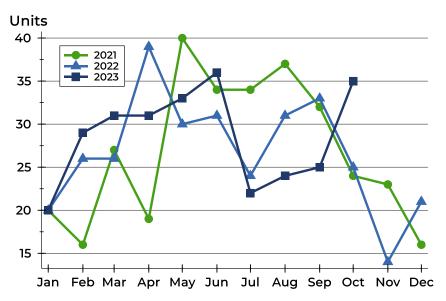
#### **History of New Listings**







#### **New Listings by Month**



Month	2021	2022	2023
January	20	20	20
February	16	26	29
March	27	26	31
April	19	39	31
Мау	40	30	33
June	34	31	36
July	34	24	22
August	37	31	24
September	32	33	25
October	24	25	35
November	23	14	
December	16	21	

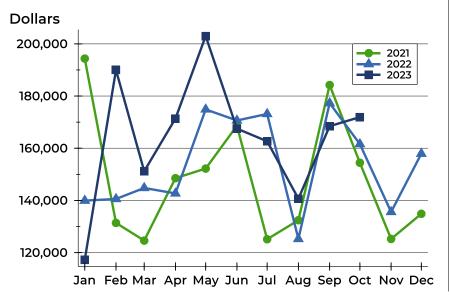
#### **New Listings by Price Range**

Price Range	New Li Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	11.4%	36,250	37,500	10	8	100.0%	100.0%
\$50,000-\$99,999	6	17.1%	71,383	74,950	15	13	99.3%	100.0%
\$100,000-\$124,999	4	11.4%	111,500	112,500	27	31	94.1%	94.5%
\$125,000-\$149,999	5	14.3%	139,780	145,000	16	16	99.4%	100.0%
\$150,000-\$174,999	2	5.7%	164,000	164,000	4	4	100.0%	100.0%
\$175,000-\$199,999	1	2.9%	194,900	194,900	32	32	100.0%	100.0%
\$200,000-\$249,999	6	17.1%	222,667	224,500	18	23	98.6%	100.0%
\$250,000-\$299,999	4	11.4%	260,125	259,250	15	16	112.4%	100.0%
\$300,000-\$399,999	1	2.9%	375,000	375,000	23	23	100.0%	100.0%
\$400,000-\$499,999	1	2.9%	429,900	429,900	8	8	100.0%	100.0%
\$500,000-\$749,999	1	2.9%	595,000	595,000	16	16	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



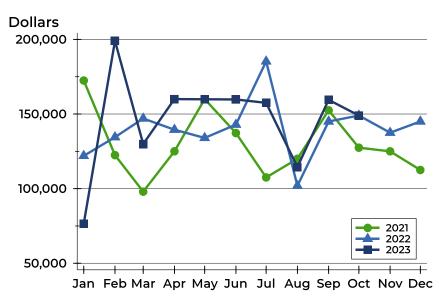


#### **Average Price**



Month	2021	2022	2023
January	194,360	139,930	117,200
February	131,400	140,562	190,002
March	124,611	144,777	151,203
April	148,532	142,685	171,364
May	152,215	174,877	202,985
June	168,606	170,642	167,514
July	125,135	173,133	162,673
August	132,422	125,242	140,669
September	184,231	177,291	168,464
October	154,442	161,596	171,929
November	125,243	135,586	
December	134,875	157,914	

**Median Price** 



Month	2021	2022	2023
January	172,450	121,950	76,500
February	122,450	134,500	199,000
March	98,000	147,000	129,900
April	125,000	139,500	160,000
Мау	160,000	134,000	159,900
June	137,250	142,900	159,750
July	107,500	185,250	157,500
August	120,000	101,900	114,500
September	152,500	145,000	159,500
October	127,450	149,000	149,000
November	125,000	137,500	
December	112,500	145,000	



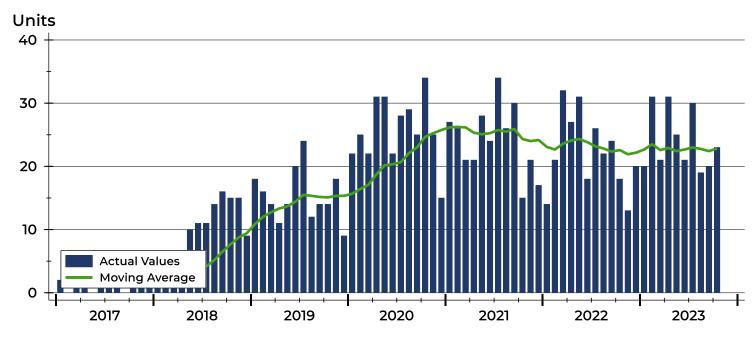


Su	mmary Statistics		October		Year-to-Date		
for	Contracts Written	2023	2022	Change	2023	2022	Change
Co	ntracts Written	23	18	27.8%	241	233	3.4%
Vo	ume (1,000s)	3,547	2,616	35.6%	35.6% <b>38,668</b> 35,953		7.6%
ge	Sale Price	154,213	145,350	6.1%	160,447	154,306	4.0%
Average	Days on Market	39	45	-13.3%	41	40	2.5%
Ą	Percent of Original	<b>99.5</b> %	92.8%	7.2%	<b>93.</b> 1%	93.3%	-0.2%
Ę	Sale Price	139,900	127,500	9.7%	145,000	139,500	3.9%
Median	Days on Market	15	17	-11.8%	11	18	-38.9%
Σ	Percent of Original	100.0%	95.7%	4.5%	<b>96.8</b> %	96.0%	0.8%

A total of 23 contracts for sale were written in Dickinson County during the month of October, up from 18 in 2022. The median list price of these homes was \$139,900, up from \$127,500 the prior year.

Half of the homes that went under contract in October were on the market less than 15 days, compared to 17 days in October 2022.

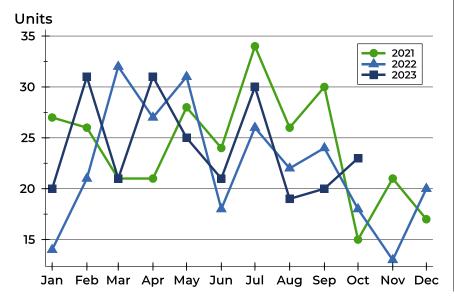
#### **History of Contracts Written**







#### **Contracts Written by Month**



Month	2021	2022	2023
January	27	14	20
February	26	21	31
March	21	32	21
April	21	27	31
Мау	28	31	25
June	24	18	21
July	34	26	30
August	26	22	19
September	30	24	20
October	15	18	23
November	21	13	
December	17	20	

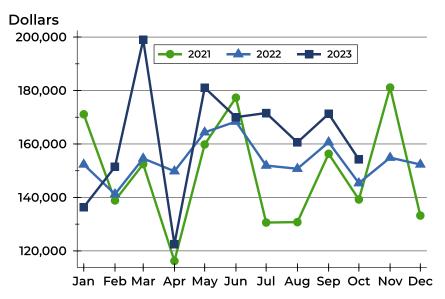
#### **Contracts Written by Price Range**

Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days on Avg.	n Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	17.4%	40,700	43,950	50	41	94.2%	100.0%
\$50,000-\$99,999	5	21.7%	79,380	85,000	47	6	96.7%	100.0%
\$100,000-\$124,999	1	4.3%	119,000	119,000	46	46	99.2%	99.2%
\$125,000-\$149,999	4	17.4%	139,950	142,450	59	23	97.7%	100.0%
\$150,000-\$174,999	2	8.7%	164,000	164,000	4	4	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	13.0%	230,000	225,000	38	7	96.9%	100.0%
\$250,000-\$299,999	2	8.7%	265,250	265,250	11	11	124.8%	124.8%
\$300,000-\$399,999	1	4.3%	330,000	330,000	36	36	97.1%	97.1%
\$400,000-\$499,999	1	4.3%	429,900	429,900	8	8	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



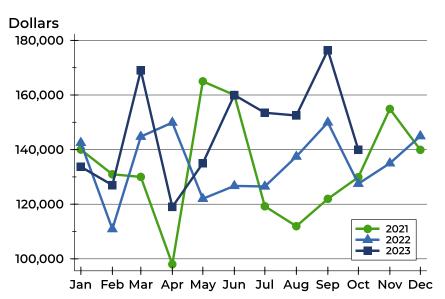


#### **Average Price**



Month	2021	2022	2023
January	171,111	152,321	136,365
February	138,862	141,229	151,456
March	152,467	154,572	198,957
April	116,238	149,811	122,548
Мау	159,808	164,355	181,056
June	177,346	168,367	170,029
July	130,606	151,919	171,583
August	130,765	150,736	160,595
September	156,333	160,662	171,273
October	139,227	145,350	154,213
November	181,124	154,877	
December	133,224	152,330	

**Median Price** 

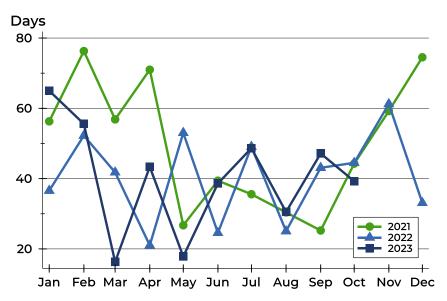


Month	2021	2022	2023
January	140,000	142,500	133,700
February	130,950	110,900	127,000
March	130,000	144,750	169,000
April	98,000	149,900	119,000
Мау	165,000	122,000	135,000
June	160,000	126,700	160,000
July	119,250	126,500	153,500
August	111,950	137,450	152,500
September	121,950	149,950	176,400
October	129,900	127,500	139,900
November	154,900	135,000	
December	139,900	144,950	



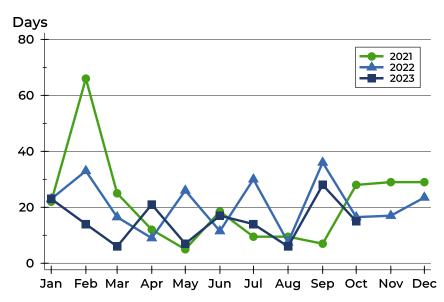


#### **Average DOM**



Month	2021	2022	2023
January	56	37	65
February	76	52	56
March	57	42	16
April	71	21	43
Мау	27	53	18
June	39	25	39
July	36	49	49
August	30	25	31
September	25	43	47
October	44	45	39
November	59	61	
December	75	33	

**Median DOM** 



Month	2021	2022	2023
January	22	23	23
February	66	33	14
March	25	17	6
April	12	9	21
Мау	5	26	7
June	19	12	17
July	10	30	14
August	10	8	6
September	7	36	28
October	28	17	15
November	29	17	
December	29	24	



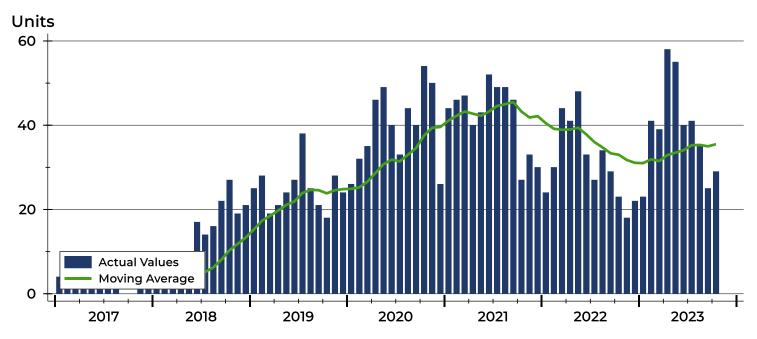


	mmary Statistics Pending Contracts	End of October 2023 2022 Change			
Per	nding Contracts	29	23	26.1%	
Vo	ume (1,000s)	5,147	3,984	29.2%	
ge	List Price	177,479	173,196	2.5%	
Avera	Days on Market	44	27	63.0%	
A٧	Percent of Original	<b>99.0</b> %	97.7%	1.3%	
u	List Price	149,900	149,900	0.0%	
Median	Days on Market	21	15	40.0%	
Σ́	Percent of Original	100.0%	100.0%	0.0%	

A total of 29 listings in Dickinson County had contracts pending at the end of October, up from 23 contracts pending at the end of October 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

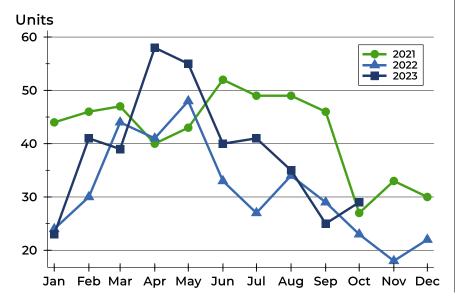
#### **History of Pending Contracts**







#### Pending Contracts by Month



Month	2021	2022	2023
January	44	24	23
February	46	30	41
March	47	44	39
April	40	41	58
Мау	43	48	55
June	52	33	40
July	49	27	41
August	49	34	35
September	46	29	25
October	27	23	29
November	33	18	
December	30	22	

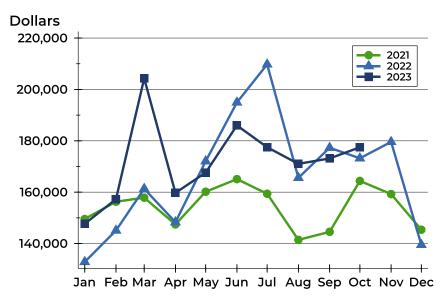
#### **Pending Contracts by Price Range**

Price Range	Pending Number	Contracts Percent	List I Average	Price Median	Days or Avg.	n Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	13.8%	40,700	43,950	50	41	94.2%	100.0%
\$50,000-\$99,999	5	17.2%	79,380	85,000	47	6	96.7%	100.0%
\$100,000-\$124,999	1	3.4%	119,000	119,000	46	46	99.2%	99.2%
\$125,000-\$149,999	5	17.2%	140,960	145,000	65	24	97.6%	100.0%
\$150,000-\$174,999	2	6.9%	164,000	164,000	4	4	100.0%	100.0%
\$175,000-\$199,999	1	3.4%	190,000	190,000	17	17	100.0%	100.0%
\$200,000-\$249,999	5	17.2%	231,000	225,000	78	91	95.3%	96.0%
\$250,000-\$299,999	2	6.9%	265,250	265,250	11	11	124.8%	124.8%
\$300,000-\$399,999	2	6.9%	337,500	337,500	18	18	98.5%	98.5%
\$400,000-\$499,999	2	6.9%	442,450	442,450	5	5	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



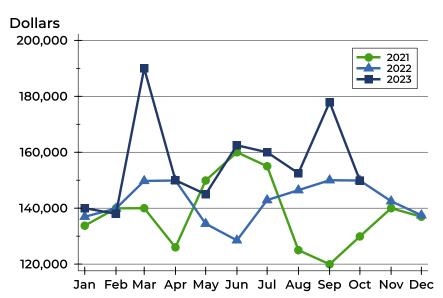


#### **Average Price**



Month	2021	2022	2023
January	149,555	132,838	147,700
February	156,285	145,083	157,289
March	157,860	161,327	204,292
April	147,443	148,317	159,728
May	160,184	172,054	167,627
June	165,081	194,939	185,985
July	159,388	209,752	177,505
August	141,420	165,571	171,023
September	144,565	177,297	173,138
October	164,385	173,196	177,479
November	159,261	179,578	
December	145,383	139,505	

**Median Price** 

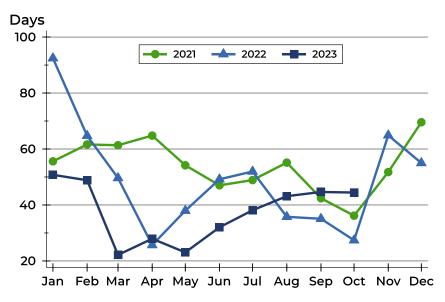


Month	2021	2022	2023
January	133,750	136,950	140,000
February	139,950	139,900	138,000
March	140,000	149,750	190,000
April	126,000	149,900	150,000
Мау	149,900	134,450	145,000
June	160,000	128,500	162,500
July	155,000	142,900	160,000
August	125,000	146,450	152,500
September	119,950	150,000	177,900
October	129,900	149,900	149,900
November	140,000	142,500	
December	136,950	137,500	



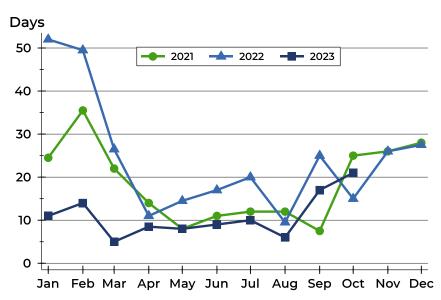


#### Average DOM



Month	2021	2022	2023
January	56	92	51
February	62	65	49
March	61	50	22
April	65	26	28
Мау	54	38	23
June	47	49	32
July	49	52	38
August	55	36	43
September	42	35	45
October	36	27	44
November	52	65	
December	70	55	

**Median DOM** 



Month	2021	2022	2023
January	25	52	11
February	36	50	14
March	22	27	5
April	14	11	9
Мау	8	15	8
June	11	17	9
July	12	20	10
August	12	10	6
September	8	25	17
October	25	15	21
November	26	26	
December	28	28	