



**December
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Dickinson County Housing Report



Market Overview

Dickinson County Home Sales Rose in December

Total home sales in Dickinson County rose by 7.1% last month to 15 units, compared to 14 units in December 2022. Total sales volume was \$2.9 million, up 25.9% from a year earlier.

The median sale price in December was \$190,000, up from \$132,500 a year earlier. Homes that sold in December were typically on the market for 24 days and sold for 97.9% of their list prices.

Dickinson County Active Listings Up at End of December

The total number of active listings in Dickinson County at the end of December was 45 units, up from 42 at the same point in 2022. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$143,000.

During December, a total of 14 contracts were written down from 20 in December 2022. At the end of the month, there were 17 contracts still pending.

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Dickinson County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		15	14	26	270	269	294
Change from prior year		7.1%	-46.2%	-25.7%	0.4%	-8.5%	-1.7%
Active Listings		45	42	45	N/A	N/A	N/A
Change from prior year		7.1%	-6.7%	-26.2%			
Months' Supply		2.0	1.9	1.8	N/A	N/A	N/A
Change from prior year		5.3%	5.6%	-25.0%			
New Listings		9	21	16	310	320	322
Change from prior year		-57.1%	31.3%	-11.1%	-3.1%	-0.6%	-9.3%
Contracts Written		14	20	17	267	266	290
Change from prior year		-30.0%	17.6%	13.3%	0.4%	-8.3%	-6.1%
Pending Contracts		17	22	30	N/A	N/A	N/A
Change from prior year		-22.7%	-26.7%	15.4%			
Sales Volume (1,000s)		2,927	2,324	4,061	42,451	40,207	42,845
Change from prior year		25.9%	-42.8%	-20.5%	5.6%	-6.2%	13.9%
Average	Sale Price	195,133	166,000	156,196	157,227	149,468	145,731
	Change from prior year	17.6%	6.3%	7.0%	5.2%	2.6%	15.9%
	List Price of Actives	183,962	168,914	169,787	N/A	N/A	N/A
	Change from prior year	8.9%	-0.5%	19.3%			
	Days on Market	38	61	51	42	41	46
Change from prior year	-37.7%	19.6%	-39.3%	2.4%	-10.9%	-43.9%	
Percent of List	95.3%	94.6%	95.5%	95.1%	95.6%	96.2%	
Change from prior year	0.7%	-0.9%	-0.1%	-0.5%	-0.6%	3.2%	
Percent of Original	91.5%	90.5%	92.7%	92.5%	93.2%	94.0%	
Change from prior year	1.1%	-2.4%	-0.5%	-0.8%	-0.9%	4.2%	
Median	Sale Price	190,000	132,500	152,500	145,500	134,000	128,750
	Change from prior year	43.4%	-13.1%	18.3%	8.6%	4.1%	8.8%
	List Price of Actives	143,000	141,450	110,000	N/A	N/A	N/A
	Change from prior year	1.1%	28.6%	-7.6%			
	Days on Market	24	25	27	14	19	15
Change from prior year	-4.0%	-7.4%	80.0%	-26.3%	26.7%	-60.5%	
Percent of List	97.9%	92.9%	95.9%	98.0%	98.1%	97.9%	
Change from prior year	5.4%	-3.1%	-2.7%	-0.1%	0.2%	1.2%	
Percent of Original	97.0%	90.9%	93.7%	95.7%	96.0%	96.6%	
Change from prior year	6.7%	-3.0%	-2.8%	-0.3%	-0.6%	2.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Dickinson County Closed Listings Analysis

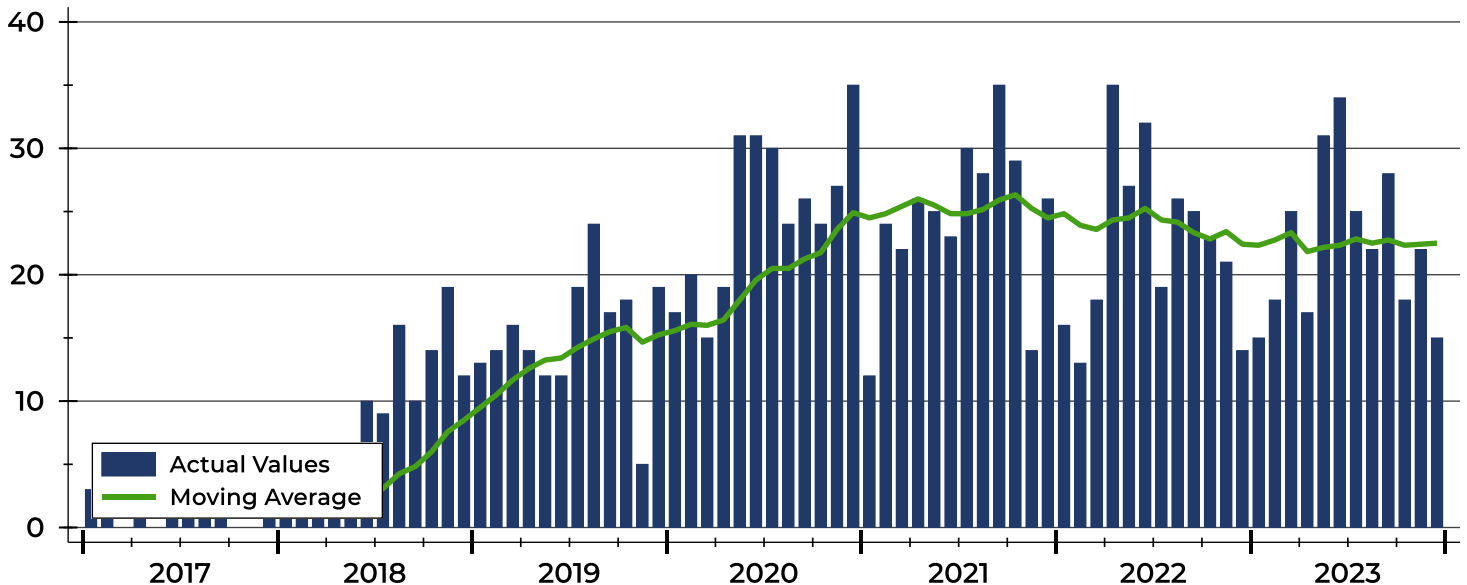
Summary Statistics for Closed Listings		December			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Closed Listings		15	14	7.1%	270	269	0.4%
Volume (1,000s)		2,927	2,324	25.9%	42,451	40,207	5.6%
Months' Supply		2.0	1.9	5.3%	N/A	N/A	N/A
Average	Sale Price	195,133	166,000	17.6%	157,227	149,468	5.2%
	Days on Market	38	61	-37.7%	42	41	2.4%
	Percent of List	95.3%	94.6%	0.7%	95.1%	95.6%	-0.5%
	Percent of Original	91.5%	90.5%	1.1%	92.5%	93.2%	-0.8%
Median	Sale Price	190,000	132,500	43.4%	145,500	134,000	8.6%
	Days on Market	24	25	-4.0%	14	19	-26.3%
	Percent of List	97.9%	92.9%	5.4%	98.0%	98.1%	-0.1%
	Percent of Original	97.0%	90.9%	6.7%	95.7%	96.0%	-0.3%

A total of 15 homes sold in Dickinson County in December, up from 14 units in December 2022. Total sales volume rose to \$2.9 million compared to \$2.3 million in the previous year.

The median sales price in December was \$190,000, up 43.4% compared to the prior year. Median days on market was 24 days, down from 27 days in November, and down from 25 in December 2022.

History of Closed Listings

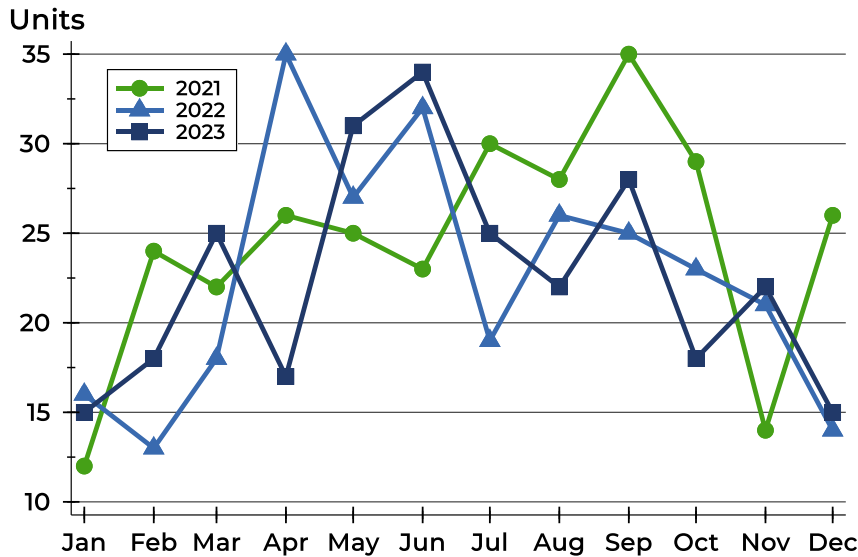
Units





Dickinson County Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	12	16	15
February	24	13	18
March	22	18	25
April	26	35	17
May	25	27	31
June	23	32	34
July	30	19	25
August	28	26	22
September	35	25	28
October	29	23	18
November	14	21	22
December	26	14	15

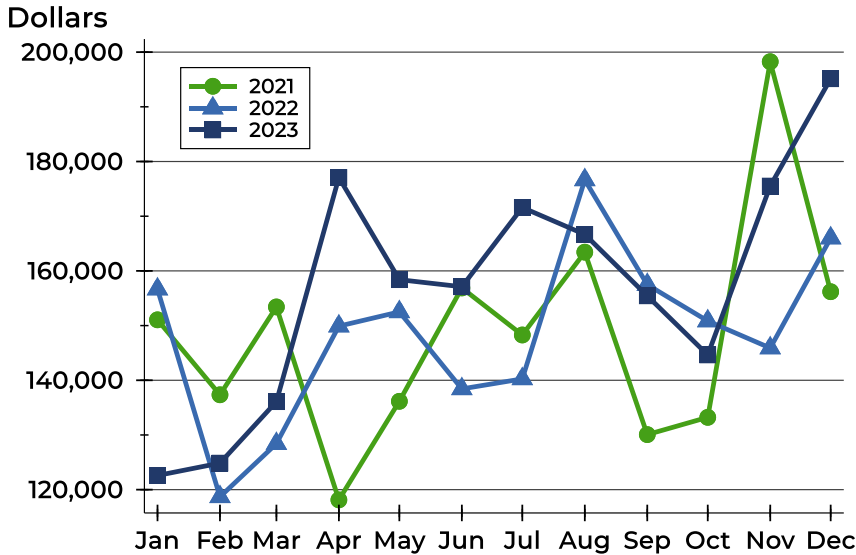
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	6.7%	0.8	10,000	10,000	5	5	67.1%	67.1%	37.2%	37.2%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	2	13.3%	3.3	118,750	118,750	16	16	91.7%	91.7%	89.5%	89.5%
\$125,000-\$149,999	2	13.3%	2.2	131,000	131,000	105	105	96.0%	96.0%	91.8%	91.8%
\$150,000-\$174,999	1	6.7%	2.1	165,000	165,000	15	15	103.1%	103.1%	100.0%	100.0%
\$175,000-\$199,999	2	13.3%	1.0	184,250	184,250	35	35	97.5%	97.5%	95.8%	95.8%
\$200,000-\$249,999	4	26.7%	2.5	227,625	230,000	42	43	98.3%	97.4%	96.3%	96.6%
\$250,000-\$299,999	1	6.7%	1.5	256,500	256,500	7	7	99.2%	99.2%	99.2%	99.2%
\$300,000-\$399,999	2	13.3%	0.0	358,500	358,500	35	35	98.3%	98.3%	98.3%	98.3%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



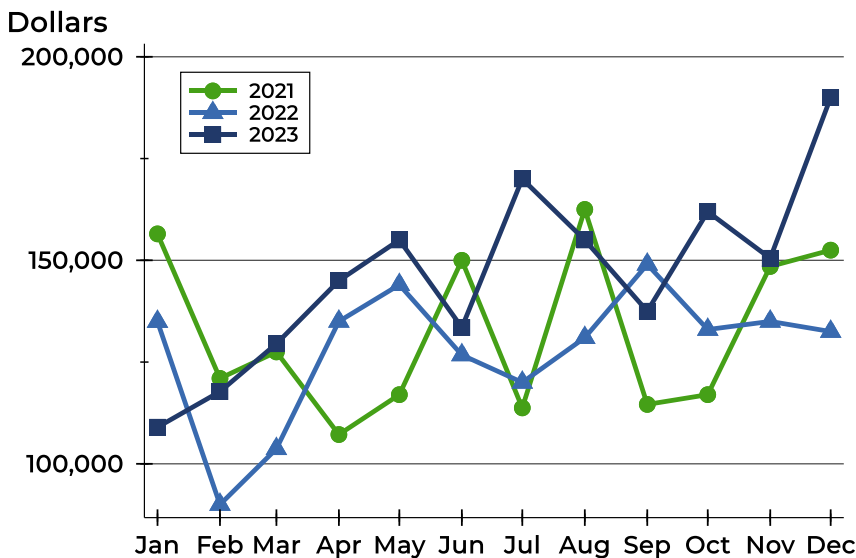
Dickinson County Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	151,054	156,669	122,588
February	137,346	118,692	124,856
March	153,409	128,411	136,088
April	118,131	149,900	177,073
May	136,158	152,506	158,397
June	156,887	138,428	157,099
July	148,288	140,253	171,596
August	163,428	176,640	166,676
September	130,069	157,487	155,438
October	133,224	150,839	144,633
November	198,256	145,900	175,518
December	156,196	166,000	195,133

Median Price

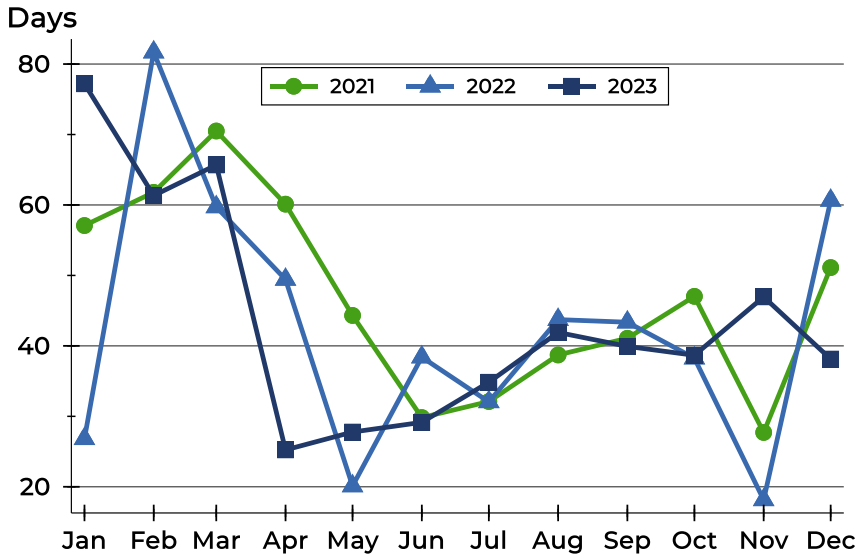


Month	2021	2022	2023
January	156,500	134,950	109,000
February	121,000	90,000	117,750
March	127,500	103,700	129,500
April	107,200	135,000	145,000
May	117,000	144,000	155,000
June	150,000	126,750	133,500
July	113,750	120,000	170,000
August	162,500	131,000	155,000
September	114,600	149,000	137,500
October	117,000	133,000	161,950
November	148,500	135,000	150,500
December	152,500	132,500	190,000



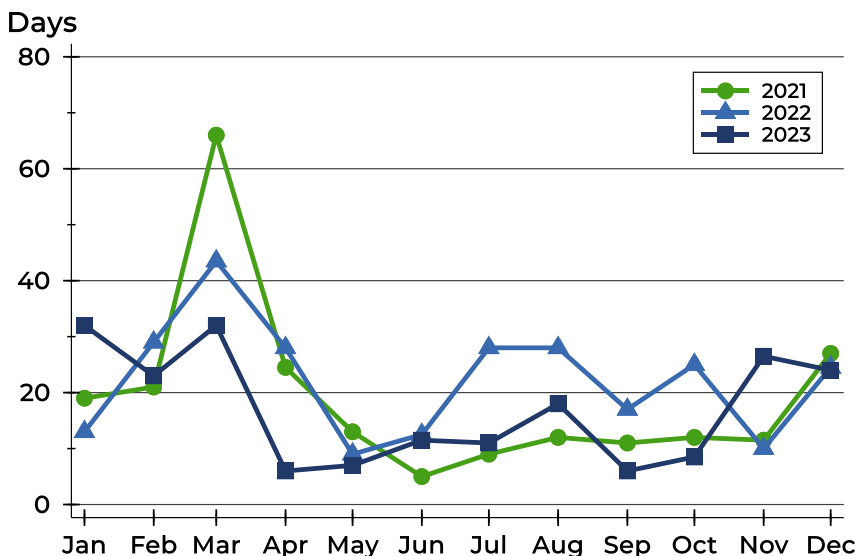
Dickinson County Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	57	27	77
February	62	82	61
March	71	60	66
April	60	49	25
May	44	20	28
June	30	38	29
July	32	32	35
August	39	44	42
September	41	43	40
October	47	38	39
November	28	18	47
December	51	61	38

Median DOM



Month	2021	2022	2023
January	19	13	32
February	21	29	23
March	66	44	32
April	25	28	6
May	13	9	7
June	5	13	12
July	9	28	11
August	12	28	18
September	11	17	6
October	12	25	9
November	12	10	27
December	27	25	24



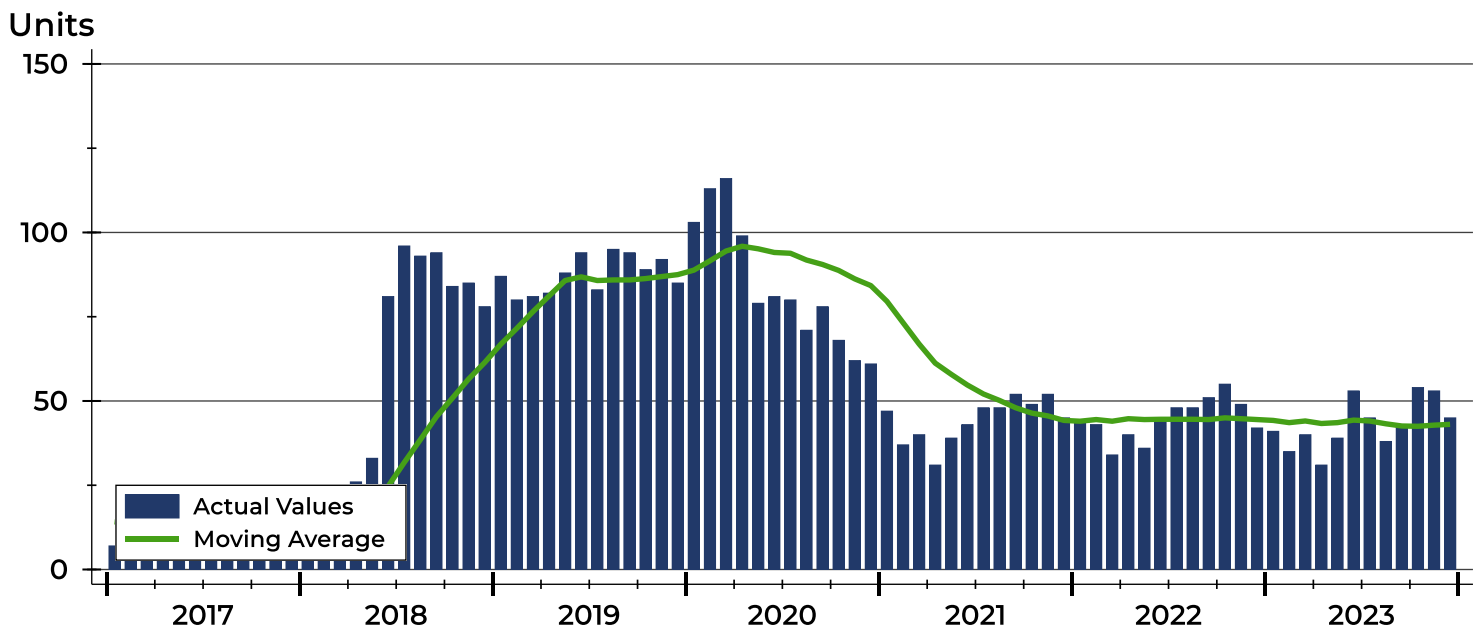
Dickinson County Active Listings Analysis

Summary Statistics for Active Listings		2023	2022	Change
Active Listings		45	42	7.1%
Volume (1,000s)		8,278	7,094	16.7%
Months' Supply		2.0	1.9	5.3%
Average	List Price	183,962	168,914	8.9%
	Days on Market	92	103	-10.7%
	Percent of Original	95.2%	95.0%	0.2%
Median	List Price	143,000	141,450	1.1%
	Days on Market	74	99	-25.3%
	Percent of Original	100.0%	99.0%	1.0%

A total of 45 homes were available for sale in Dickinson County at the end of December. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of December was \$143,000, up 1.1% from 2022. The typical time on market for active listings was 74 days, down from 99 days a year earlier.

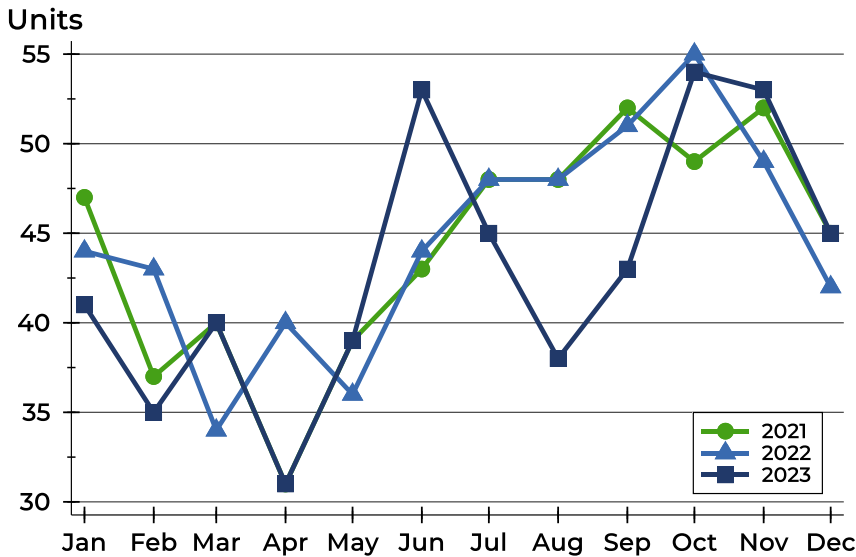
History of Active Listings





Dickinson County Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	47	44	41
February	37	43	35
March	40	34	40
April	31	40	31
May	39	36	39
June	43	44	53
July	48	48	45
August	48	48	38
September	52	51	43
October	49	55	54
November	52	49	53
December	45	42	45

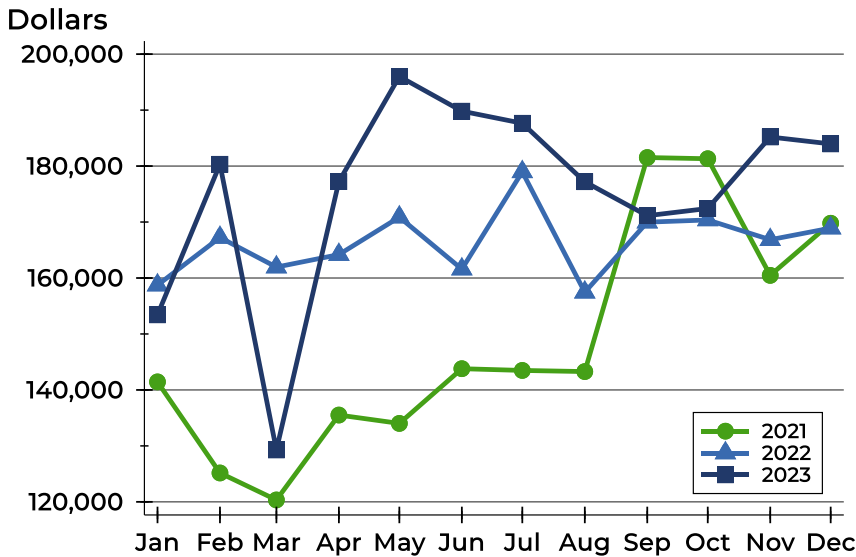
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	2.2%	0.8	18,900	18,900	11	11	100.0%	100.0%
\$25,000-\$49,999	5	11.1%	N/A	40,160	39,900	155	138	86.4%	100.0%
\$50,000-\$99,999	6	13.3%	N/A	67,517	65,650	79	77	93.0%	100.0%
\$100,000-\$124,999	6	13.3%	3.3	117,083	119,000	104	94	94.9%	95.3%
\$125,000-\$149,999	6	13.3%	2.2	137,950	139,900	93	77	96.2%	95.4%
\$150,000-\$174,999	5	11.1%	2.1	168,660	169,500	78	54	96.1%	100.0%
\$175,000-\$199,999	2	4.4%	1.0	185,000	185,000	61	61	102.8%	102.8%
\$200,000-\$249,999	7	15.6%	2.5	215,286	210,000	68	51	94.5%	91.3%
\$250,000-\$299,999	3	6.7%	1.5	270,333	271,000	114	73	99.5%	100.0%
\$300,000-\$399,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	4	8.9%	N/A	648,000	647,000	97	58	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



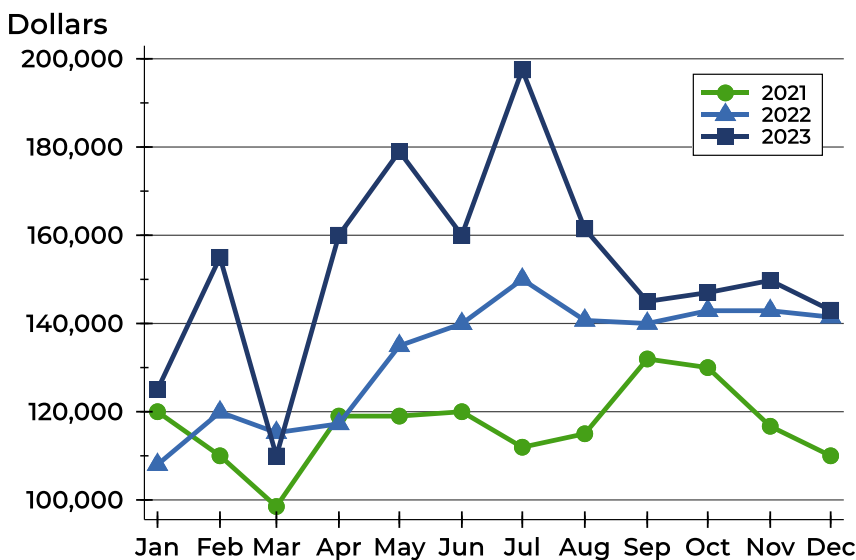
Dickinson County Active Listings Analysis

Average Price



Month	2021	2022	2023
January	141,438	158,727	153,415
February	125,165	167,237	180,323
March	120,346	161,947	129,272
April	135,515	164,188	177,229
May	134,018	170,878	196,013
June	143,798	161,589	189,811
July	143,488	178,969	187,653
August	143,283	157,456	177,201
September	181,525	169,978	171,133
October	181,312	170,373	172,424
November	160,473	166,845	185,199
December	169,787	168,914	183,962

Median Price

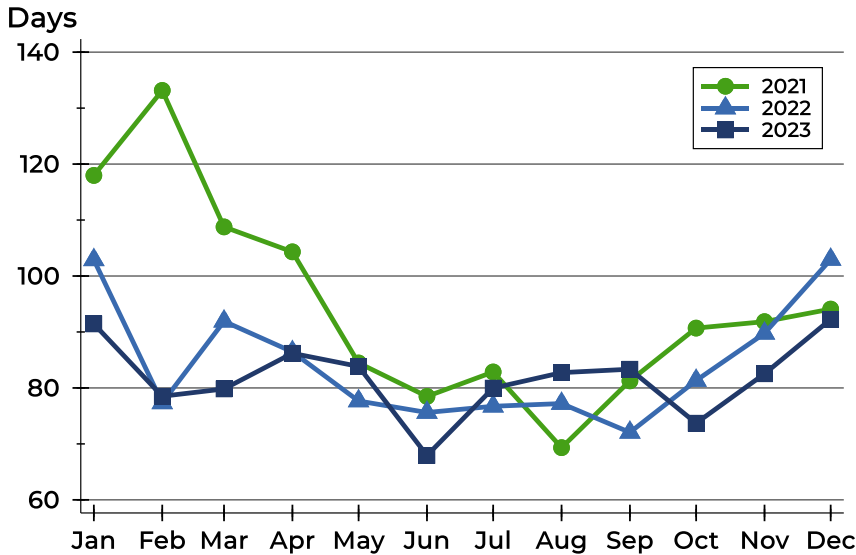


Month	2021	2022	2023
January	120,000	108,000	125,000
February	110,000	119,900	155,000
March	98,500	115,250	109,950
April	119,000	117,250	160,000
May	119,000	134,950	179,000
June	120,000	139,950	160,000
July	111,950	150,000	197,500
August	115,000	140,700	161,450
September	131,950	140,000	145,000
October	130,000	142,900	147,000
November	116,700	142,900	149,750
December	110,000	141,450	143,000



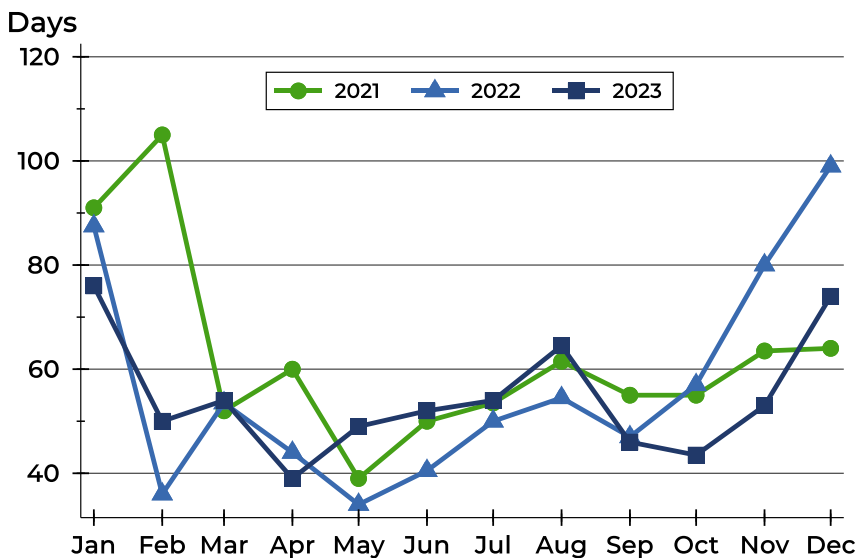
Dickinson County Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	118	103	91
February	133	77	79
March	109	92	80
April	104	86	86
May	84	78	84
June	78	76	68
July	83	77	80
August	69	77	83
September	81	72	83
October	91	81	74
November	92	90	83
December	94	103	92

Median DOM

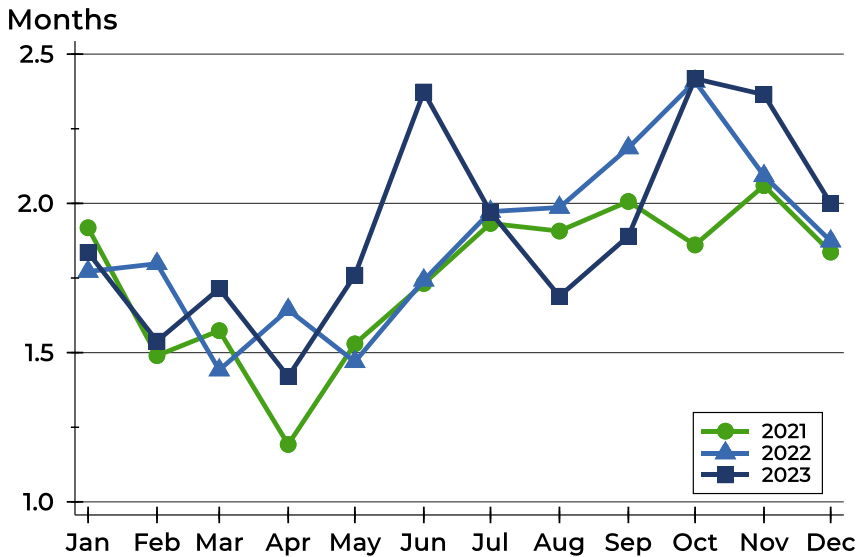


Month	2021	2022	2023
January	91	88	76
February	105	36	50
March	52	54	54
April	60	44	39
May	39	34	49
June	50	41	52
July	54	50	54
August	62	55	65
September	55	47	46
October	55	57	44
November	64	80	53
December	64	99	74



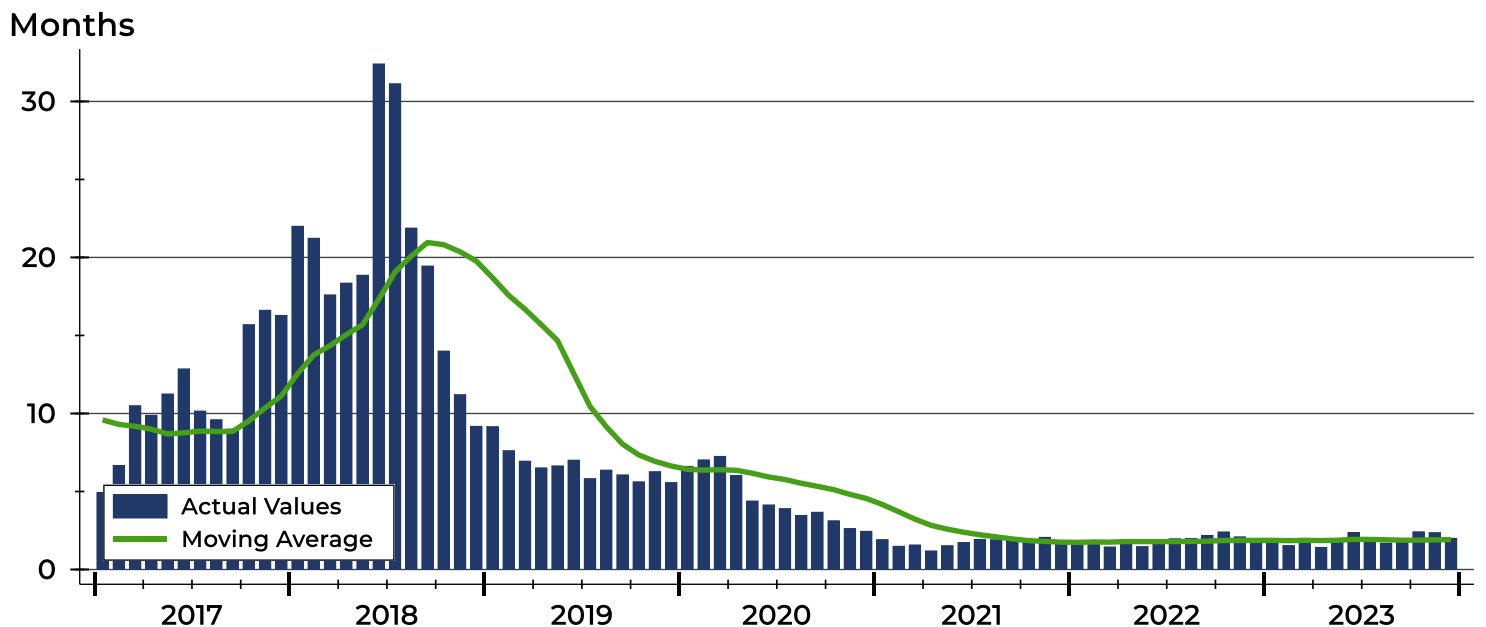
Dickinson County Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.8	1.8
February	1.5	1.8	1.5
March	1.6	1.4	1.7
April	1.2	1.6	1.4
May	1.5	1.5	1.8
June	1.7	1.7	2.4
July	1.9	2.0	2.0
August	1.9	2.0	1.7
September	2.0	2.2	1.9
October	1.9	2.4	2.4
November	2.1	2.1	2.4
December	1.8	1.9	2.0

History of Month's Supply





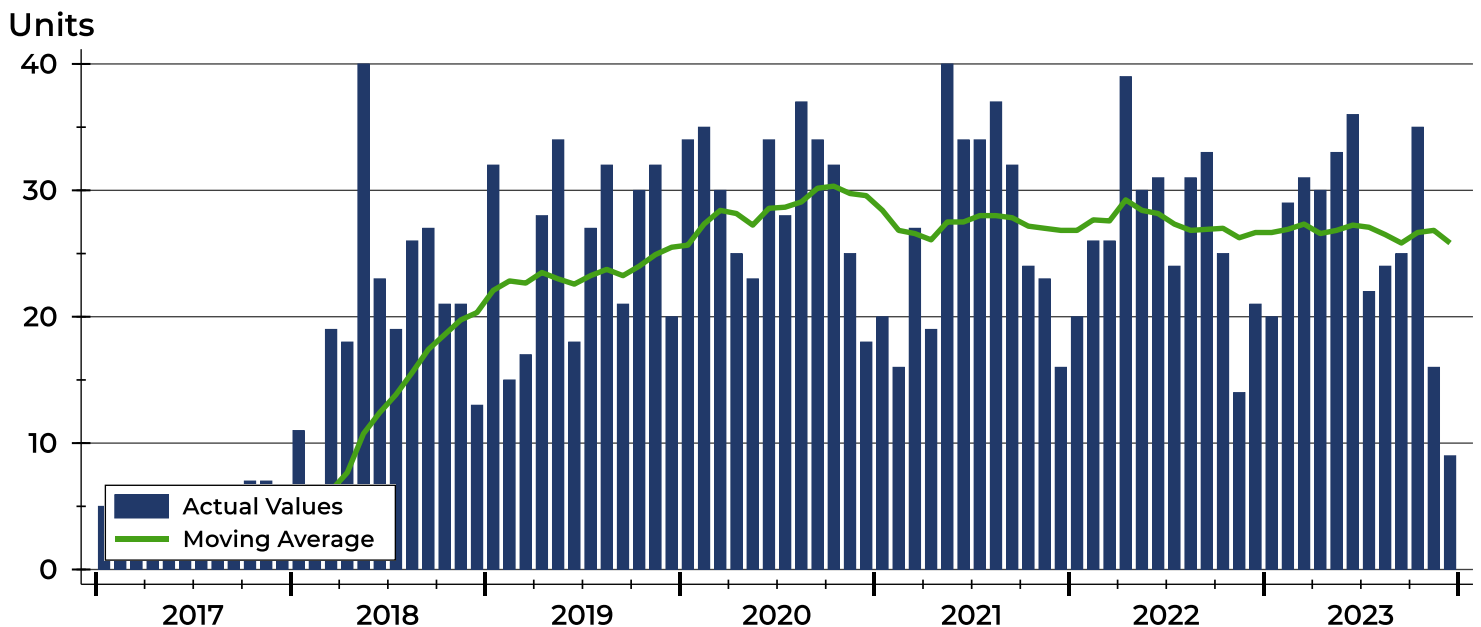
Dickinson County New Listings Analysis

Summary Statistics for New Listings		2023	December 2022	Change
Current Month	New Listings	9	21	-57.1%
	Volume (1,000s)	1,598	3,306	-51.7%
	Average List Price	177,533	157,438	12.8%
	Median List Price	190,000	145,000	31.0%
Year-to-Date	New Listings	310	320	-3.1%
	Volume (1,000s)	52,965	49,451	7.1%
	Average List Price	170,855	154,534	10.6%
	Median List Price	155,000	140,000	10.7%

A total of 9 new listings were added in Dickinson County during December, down 57.1% from the same month in 2022. Year-to-date Dickinson County has seen 310 new listings.

The median list price of these homes was \$190,000 up from \$145,000 in 2022.

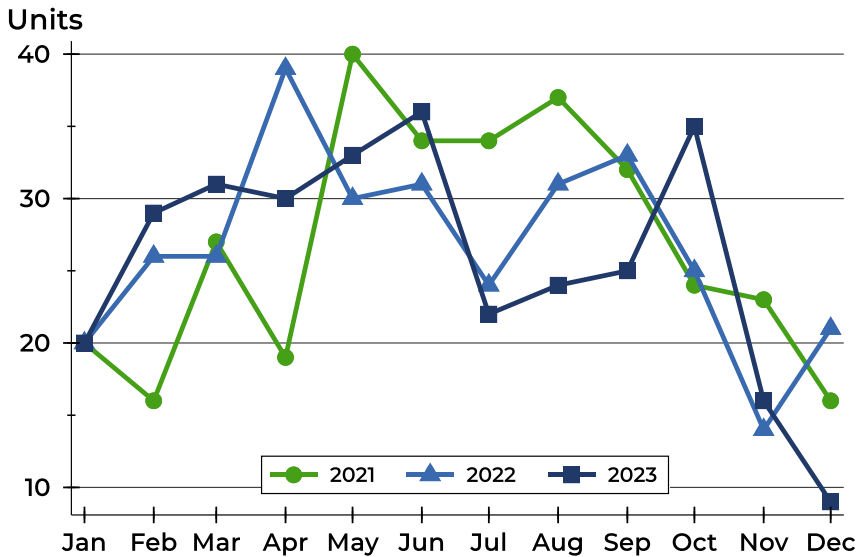
History of New Listings





Dickinson County New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	20	20	20
February	16	26	29
March	27	26	31
April	19	39	30
May	40	30	33
June	34	31	36
July	34	24	22
August	37	31	24
September	32	33	25
October	24	25	35
November	23	14	16
December	16	21	9

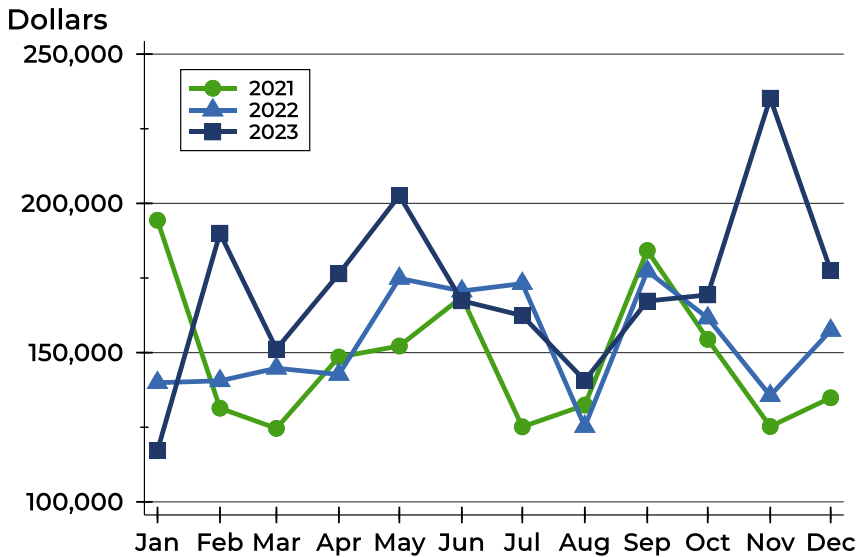
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	11.1%	18,900	18,900	12	12	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	11.1%	57,000	57,000	7	7	100.0%	100.0%
\$100,000-\$124,999	1	11.1%	122,000	122,000	2	2	100.0%	100.0%
\$125,000-\$149,999	1	11.1%	139,900	139,900	34	34	96.5%	96.5%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	11.1%	190,000	190,000	17	17	105.6%	105.6%
\$200,000-\$249,999	1	11.1%	210,000	210,000	20	20	100.0%	100.0%
\$250,000-\$299,999	2	22.2%	275,000	275,000	17	17	100.0%	100.0%
\$300,000-\$399,999	1	11.1%	310,000	310,000	6	6	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



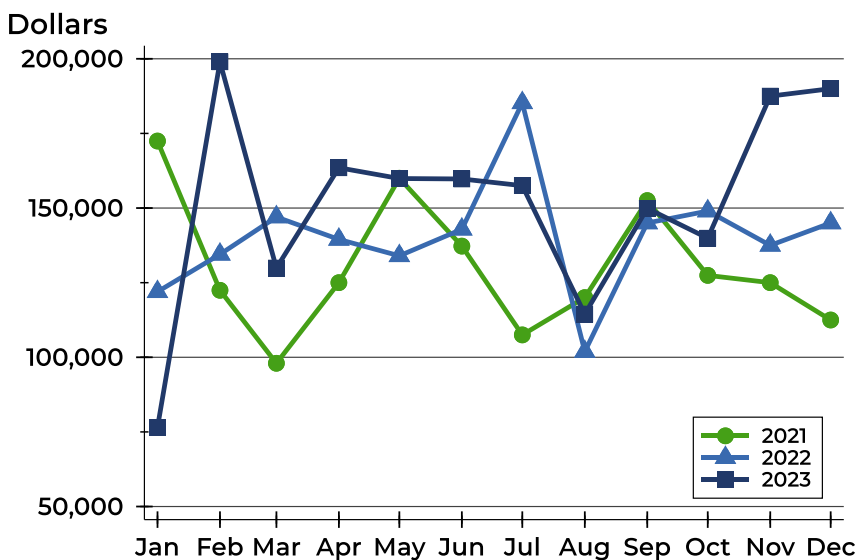
Dickinson County New Listings Analysis

Average Price



Month	2021	2022	2023
January	194,360	139,930	117,200
February	131,400	140,562	190,002
March	124,611	144,777	151,203
April	148,532	142,685	176,410
May	152,215	174,877	202,621
June	168,606	170,642	167,375
July	125,135	173,133	162,400
August	132,422	125,242	140,669
September	184,231	177,291	167,274
October	154,442	161,596	169,343
November	125,243	135,586	235,250
December	134,875	157,438	177,533

Median Price



Month	2021	2022	2023
January	172,450	121,950	76,500
February	122,450	134,500	199,000
March	98,000	147,000	129,900
April	125,000	139,500	163,500
May	160,000	134,000	159,900
June	137,250	142,900	159,750
July	107,500	185,250	157,500
August	120,000	101,900	114,500
September	152,500	145,000	149,900
October	127,450	149,000	139,900
November	125,000	137,500	187,500
December	112,500	145,000	190,000



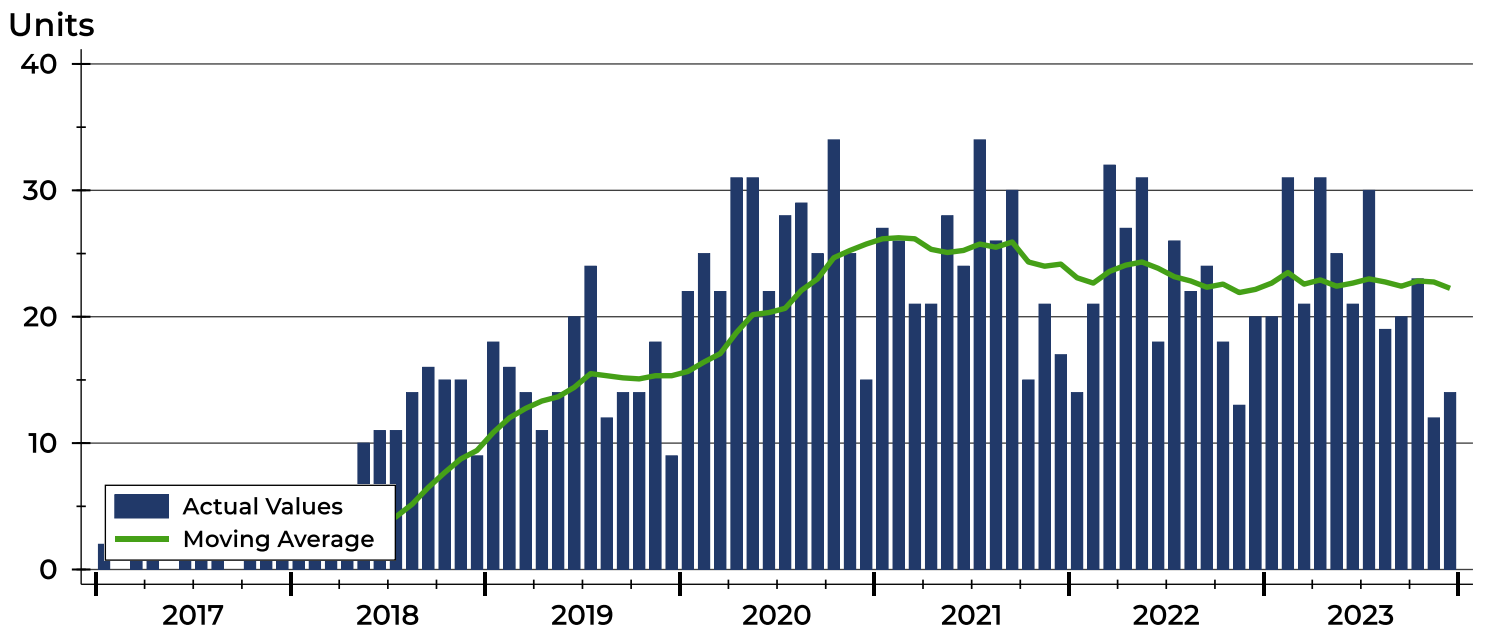
Dickinson County Contracts Written Analysis

Summary Statistics for Contracts Written		December			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Contracts Written		14	20	-30.0%	267	266	0.4%
Volume (1,000s)		2,666	3,047	-12.5%	43,491	41,013	6.0%
Average	Sale Price	190,461	152,330	25.0%	162,888	154,186	5.6%
	Days on Market	89	33	169.7%	43	40	7.5%
	Percent of Original	85.8%	93.2%	-7.9%	92.4%	93.2%	-0.9%
Median	Sale Price	212,000	144,950	46.3%	152,000	139,700	8.8%
	Days on Market	70	24	191.7%	13	19	-31.6%
	Percent of Original	96.4%	94.1%	2.4%	96.0%	95.9%	0.1%

A total of 14 contracts for sale were written in Dickinson County during the month of December, down from 20 in 2022. The median list price of these homes was \$212,000, up from \$144,950 the prior year.

Half of the homes that went under contract in December were on the market less than 70 days, compared to 24 days in December 2022.

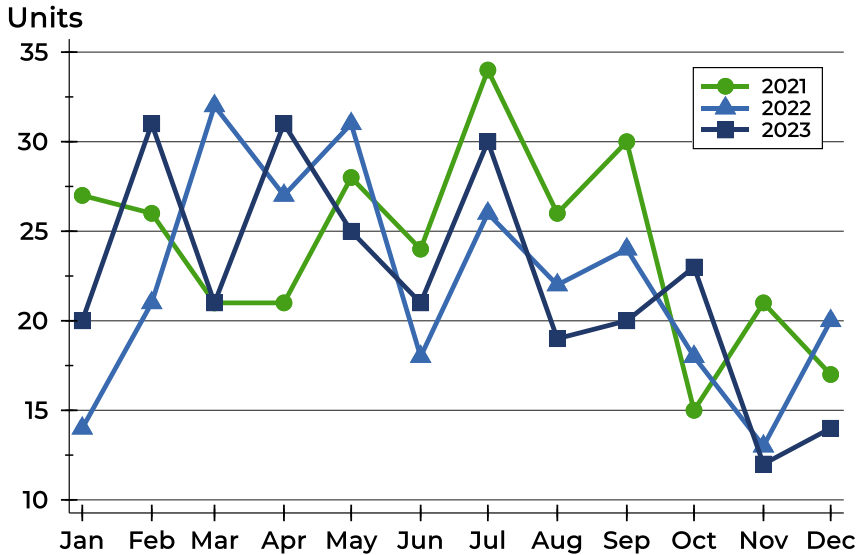
History of Contracts Written





Dickinson County Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	27	14	20
February	26	21	31
March	21	32	21
April	21	27	31
May	28	31	25
June	24	18	21
July	34	26	30
August	26	22	19
September	30	24	20
October	15	18	23
November	21	13	12
December	17	20	14

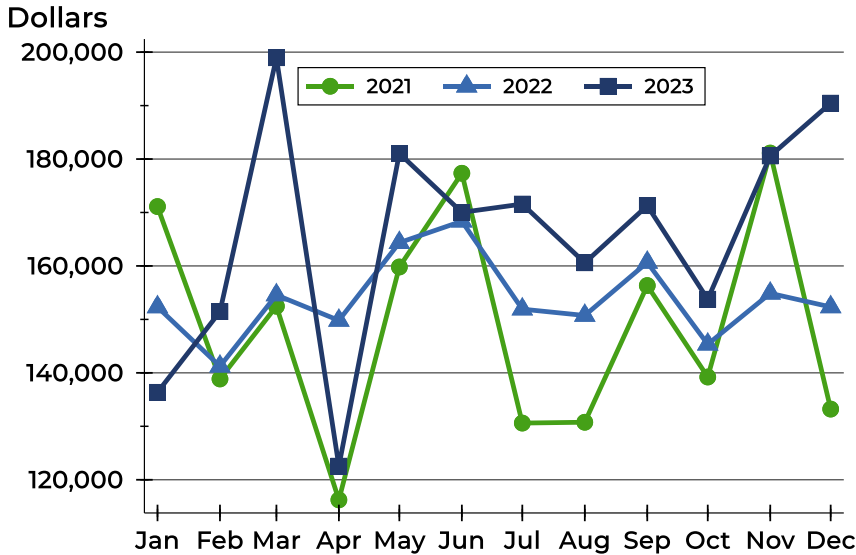
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	7.1%	14,900	14,900	5	5	37.2%	37.2%
\$25,000-\$49,999	1	7.1%	39,000	39,000	188	188	25.6%	25.6%
\$50,000-\$99,999	1	7.1%	57,000	57,000	7	7	100.0%	100.0%
\$100,000-\$124,999	1	7.1%	122,000	122,000	2	2	100.0%	100.0%
\$125,000-\$149,999	1	7.1%	149,750	149,750	95	95	88.3%	88.3%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	7.1%	179,900	179,900	185	185	85.7%	85.7%
\$200,000-\$249,999	4	28.6%	223,475	222,500	157	94	91.9%	93.8%
\$250,000-\$299,999	2	14.3%	262,500	262,500	44	44	100.0%	100.0%
\$300,000-\$399,999	2	14.3%	342,500	342,500	26	26	98.3%	98.3%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



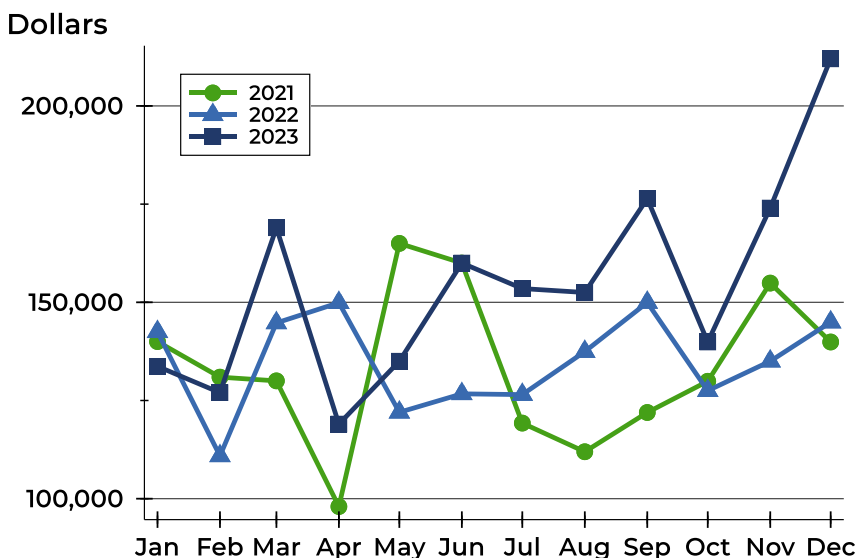
Dickinson County Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	171,111	152,321	136,365
February	138,862	141,229	151,456
March	152,467	154,572	198,957
April	116,238	149,811	122,548
May	159,808	164,355	181,056
June	177,346	168,367	170,029
July	130,606	151,919	171,583
August	130,765	150,736	160,595
September	156,333	160,662	171,273
October	139,227	145,350	153,778
November	181,124	154,877	180,575
December	133,224	152,330	190,461

Median Price

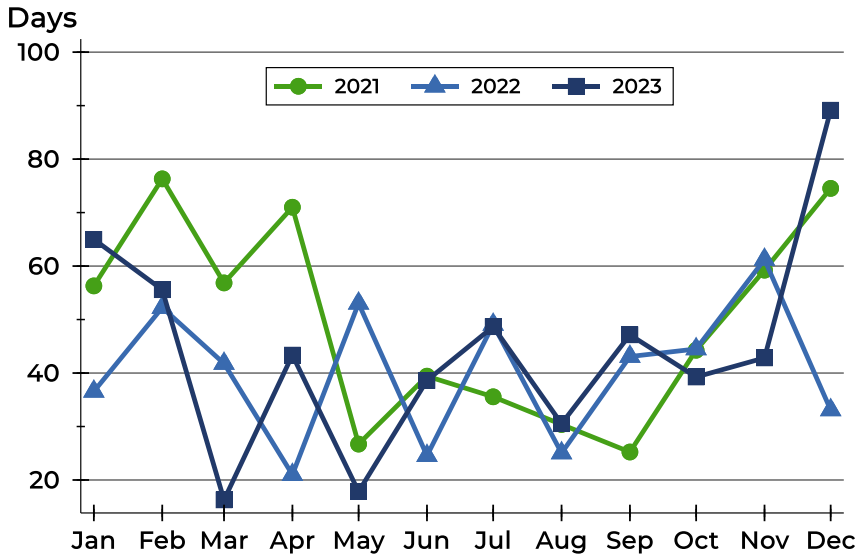


Month	2021	2022	2023
January	140,000	142,500	133,700
February	130,950	110,900	127,000
March	130,000	144,750	169,000
April	98,000	149,900	119,000
May	165,000	122,000	135,000
June	160,000	126,700	160,000
July	119,250	126,500	153,500
August	111,950	137,450	152,500
September	121,950	149,950	176,400
October	129,900	127,500	139,900
November	154,900	135,000	174,000
December	139,900	144,950	212,000



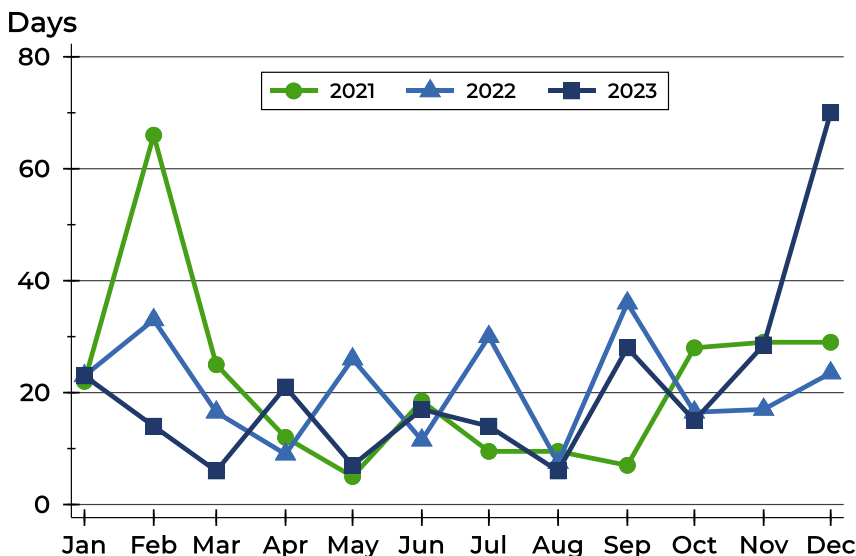
Dickinson County Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	56	37	65
February	76	52	56
March	57	42	16
April	71	21	43
May	27	53	18
June	39	25	39
July	36	49	49
August	30	25	31
September	25	43	47
October	44	45	39
November	59	61	43
December	75	33	89

Median DOM



Month	2021	2022	2023
January	22	23	23
February	66	33	14
March	25	17	6
April	12	9	21
May	5	26	7
June	19	12	17
July	10	30	14
August	10	8	6
September	7	36	28
October	28	17	15
November	29	17	29
December	29	24	70



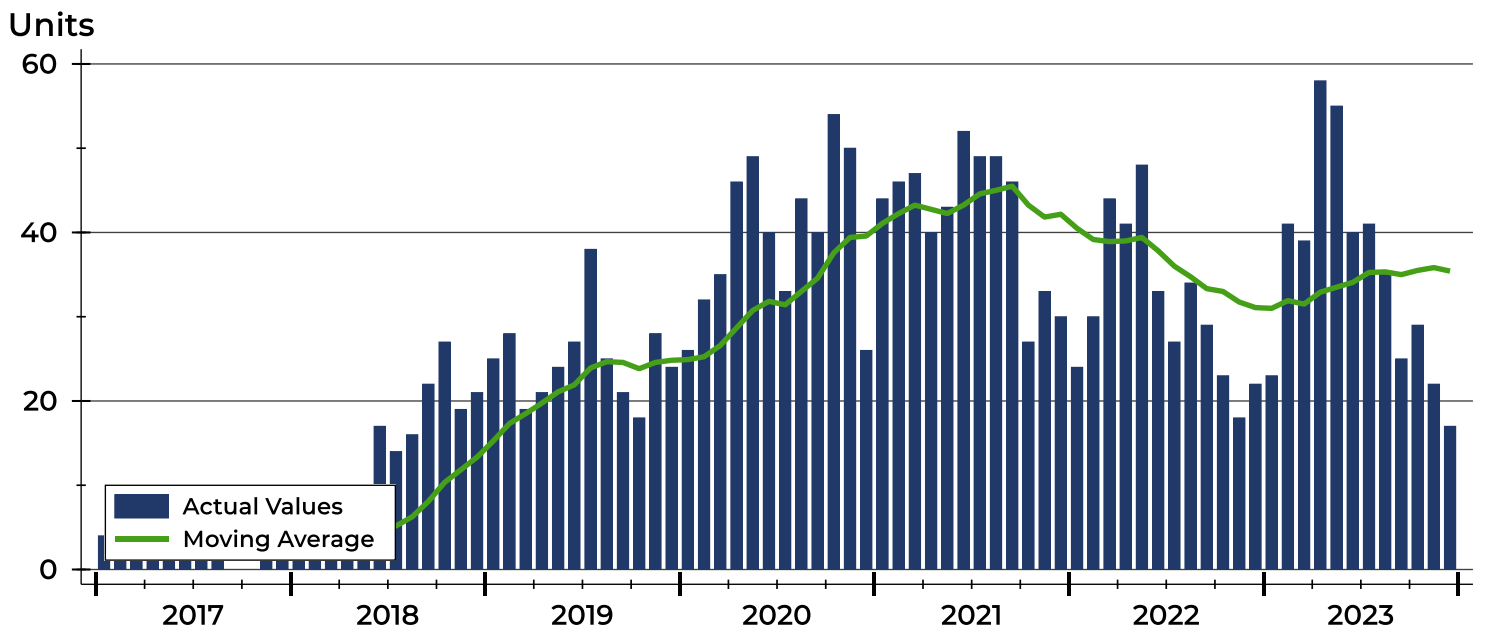
Dickinson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2023	2022	Change
Pending Contracts		17	22	-22.7%
Volume (1,000s)		3,128	3,069	1.9%
Average	List Price	183,974	139,505	31.9%
	Days on Market	74	55	34.5%
	Percent of Original	97.1%	96.1%	1.0%
Median	List Price	179,900	137,500	30.8%
	Days on Market	24	28	-14.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 17 listings in Dickinson County had contracts pending at the end of December, down from 22 contracts pending at the end of December 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

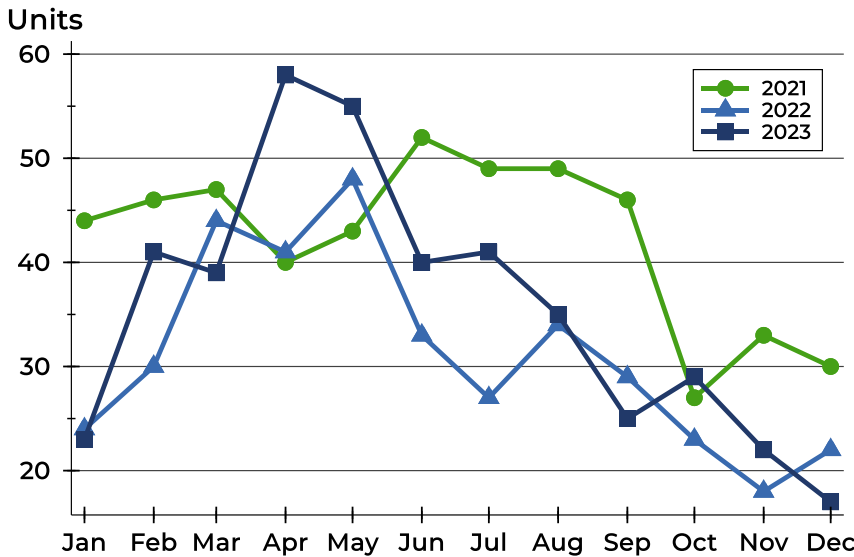
History of Pending Contracts





Dickinson County Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	44	24	23
February	46	30	41
March	47	44	39
April	40	41	58
May	43	48	55
June	52	33	40
July	49	27	41
August	49	34	35
September	46	29	25
October	27	23	29
November	33	18	22
December	30	22	17

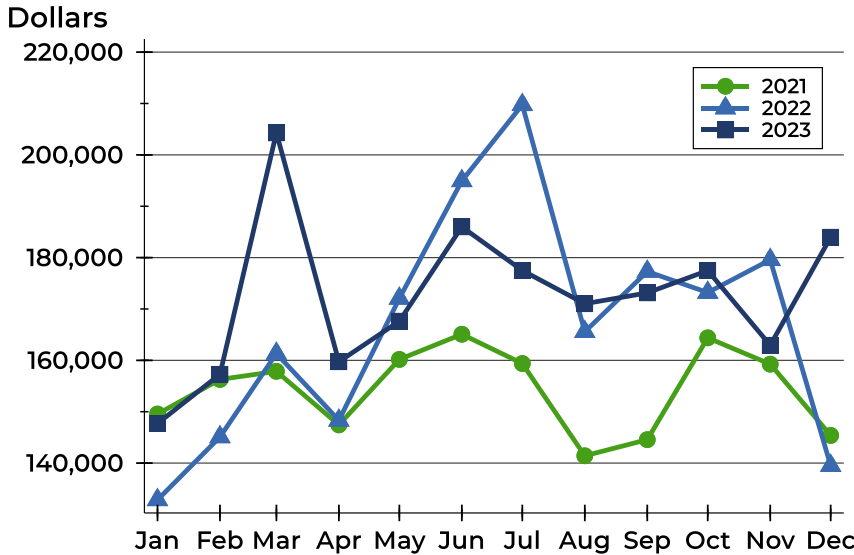
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	17.6%	34,667	39,000	61	7	100.0%	100.0%
\$50,000-\$99,999	1	5.9%	57,000	57,000	7	7	100.0%	100.0%
\$100,000-\$124,999	1	5.9%	122,000	122,000	2	2	100.0%	100.0%
\$125,000-\$149,999	2	11.8%	137,375	137,375	77	77	94.2%	94.2%
\$150,000-\$174,999	1	5.9%	160,000	160,000	15	15	97.0%	97.0%
\$175,000-\$199,999	1	5.9%	179,900	179,900	185	185	85.7%	85.7%
\$200,000-\$249,999	3	17.6%	231,633	230,000	198	106	93.4%	97.9%
\$250,000-\$299,999	2	11.8%	262,500	262,500	44	44	100.0%	100.0%
\$300,000-\$399,999	3	17.6%	336,667	345,000	10	6	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



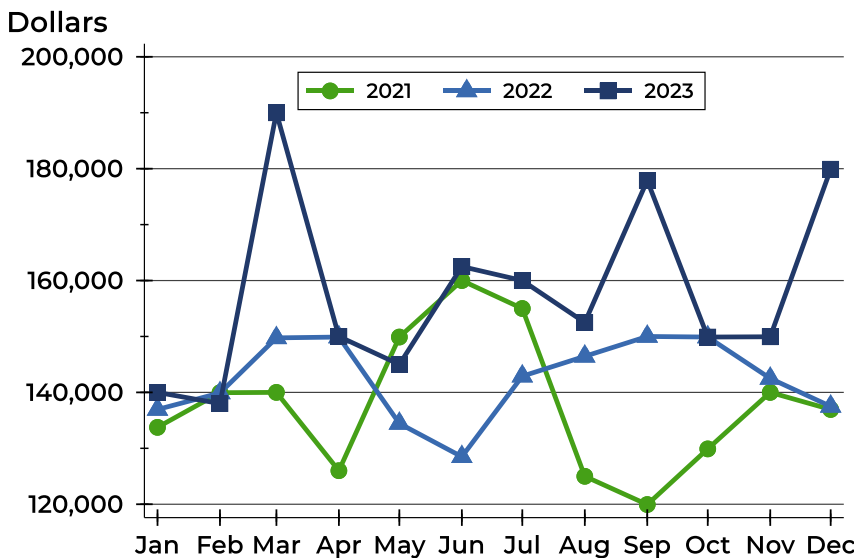
Dickinson County Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	149,555	132,838	147,700
February	156,285	145,083	157,289
March	157,860	161,327	204,292
April	147,443	148,317	159,728
May	160,184	172,054	167,627
June	165,081	194,939	185,985
July	159,388	209,752	177,505
August	141,420	165,571	171,023
September	144,565	177,297	173,138
October	164,385	173,196	177,479
November	159,261	179,578	162,936
December	145,383	139,505	183,974

Median Price

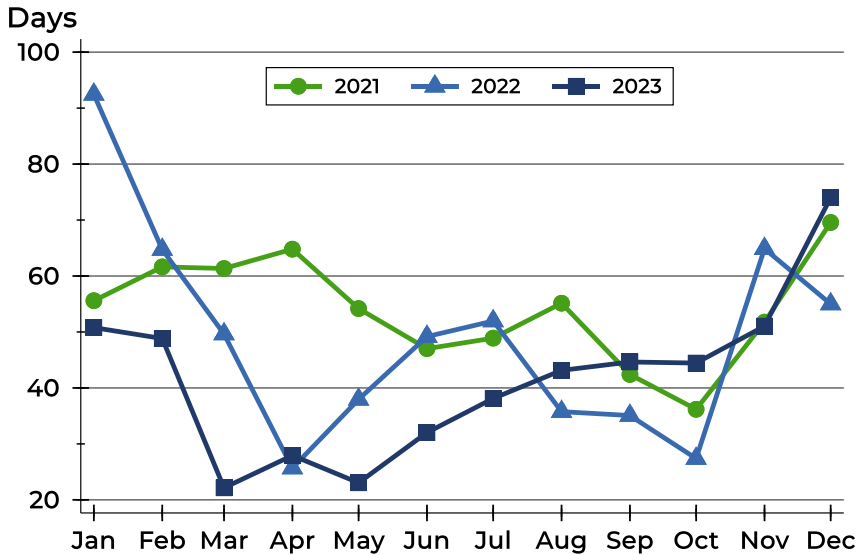


Month	2021	2022	2023
January	133,750	136,950	140,000
February	139,950	139,900	138,000
March	140,000	149,750	190,000
April	126,000	149,900	150,000
May	149,900	134,450	145,000
June	160,000	128,500	162,500
July	155,000	142,900	160,000
August	125,000	146,450	152,500
September	119,950	150,000	177,900
October	129,900	149,900	149,900
November	140,000	142,500	149,950
December	136,950	137,500	179,900



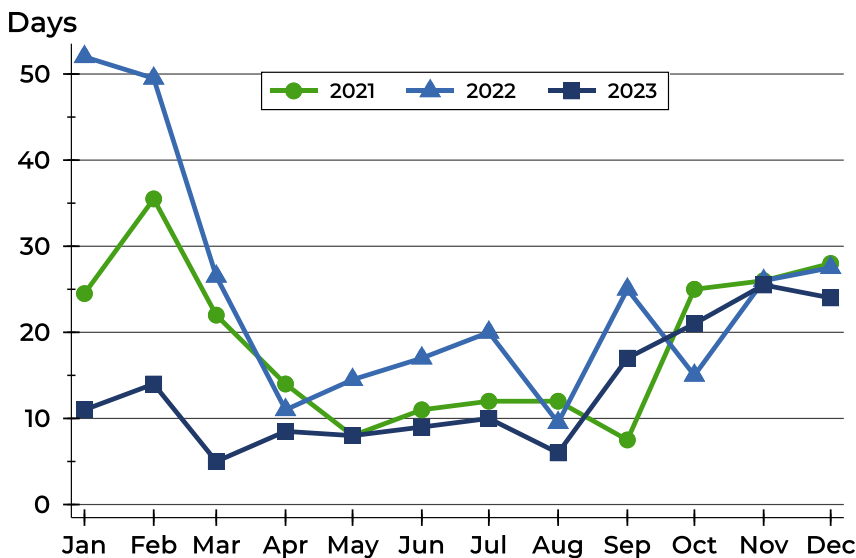
Dickinson County Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	56	92	51
February	62	65	49
March	61	50	22
April	65	26	28
May	54	38	23
June	47	49	32
July	49	52	38
August	55	36	43
September	42	35	45
October	36	27	44
November	52	65	51
December	70	55	74

Median DOM



Month	2021	2022	2023
January	25	52	11
February	36	50	14
March	22	27	5
April	14	11	9
May	8	15	8
June	11	17	9
July	12	20	10
August	12	10	6
September	8	25	17
October	25	15	21
November	26	26	26
December	28	28	24