



**March
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Dickinson County Housing Report



Market Overview

Dickinson County Home Sales Rose in March

Total home sales in Dickinson County rose by 38.9% last month to 25 units, compared to 18 units in March 2022. Total sales volume was \$3.7 million, up 59.1% from a year earlier.

The median sale price in March was \$130,000, up from \$103,700 a year earlier. Homes that sold in March were typically on the market for 32 days and sold for 96.7% of their list prices.

Dickinson County Active Listings Up at End of March

The total number of active listings in Dickinson County at the end of March was 40 units, up from 34 at the same point in 2022. This represents a 1.7 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$109,950.

During March, a total of 22 contracts were written down from 32 in March 2022. At the end of the month, there were 39 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 785-776-1203
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



**March
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Dickinson County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date			
		2023	2022	2021	2023	2022	2021	
Home Sales		25	18	22	57	47	58	
	Change from prior year	38.9%	-18.2%	46.7%	21.3%	-19.0%	11.5%	
Active Listings		40	34	40	N/A	N/A	N/A	
	Change from prior year	17.6%	-15.0%	-65.5%				
Months' Supply		1.7	1.4	1.6	N/A	N/A	N/A	
	Change from prior year	21.4%	-12.5%	-78.1%				
New Listings		31	26	27	79	72	63	
	Change from prior year	19.2%	-3.7%	-10.0%	9.7%	14.3%	-36.4%	
Contracts Written		22	32	21	72	67	74	
	Change from prior year	-31.3%	52.4%	-4.5%	7.5%	-9.5%	7.2%	
Pending Contracts		39	44	47	N/A	N/A	N/A	
	Change from prior year	-11.4%	-6.4%	34.3%				
Sales Volume (1,000s)		3,677	2,311	3,375	7,739	6,361	8,484	
	Change from prior year	59.1%	-31.5%	130.1%	21.7%	-25.0%	43.1%	
Average	Sale Price	147,088	128,411	153,409	135,779	135,343	146,275	
		Change from prior year	14.5%	-16.3%	56.9%	0.3%	-7.5%	28.3%
	List Price of Actives	129,272	161,947	120,346	N/A	N/A	N/A	
		Change from prior year	-20.2%	34.6%	-0.6%			
	Days on Market	66	60	71	68	55	64	
	Change from prior year	10.0%	-15.5%	121.9%	23.6%	-14.1%	-4.5%	
	Percent of List	93.6%	98.5%	96.5%	94.9%	95.6%	97.1%	
	Change from prior year	-5.0%	2.1%	5.1%	-0.7%	-1.5%	8.6%	
	Percent of Original	89.0%	91.0%	94.5%	90.8%	91.3%	95.4%	
	Change from prior year	-2.2%	-3.7%	4.1%	-0.5%	-4.3%	7.4%	
Median	Sale Price	130,000	103,700	127,500	128,000	118,000	127,500	
		Change from prior year	25.4%	-18.7%	59.4%	8.5%	-7.5%	24.4%
	List Price of Actives	109,950	115,250	98,500	N/A	N/A	N/A	
		Change from prior year	-4.6%	17.0%	-10.0%			
	Days on Market	32	44	66	24	26	30	
	Change from prior year	-27.3%	-33.3%	450.0%	-7.7%	-13.3%	-14.3%	
	Percent of List	96.7%	99.8%	96.1%	96.9%	98.0%	97.0%	
	Change from prior year	-3.1%	3.9%	1.5%	-1.1%	1.0%	3.5%	
	Percent of Original	91.5%	89.2%	94.6%	94.0%	92.0%	95.8%	
	Change from prior year	2.6%	-5.7%	0.9%	2.2%	-4.0%	4.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Dickinson County Closed Listings Analysis

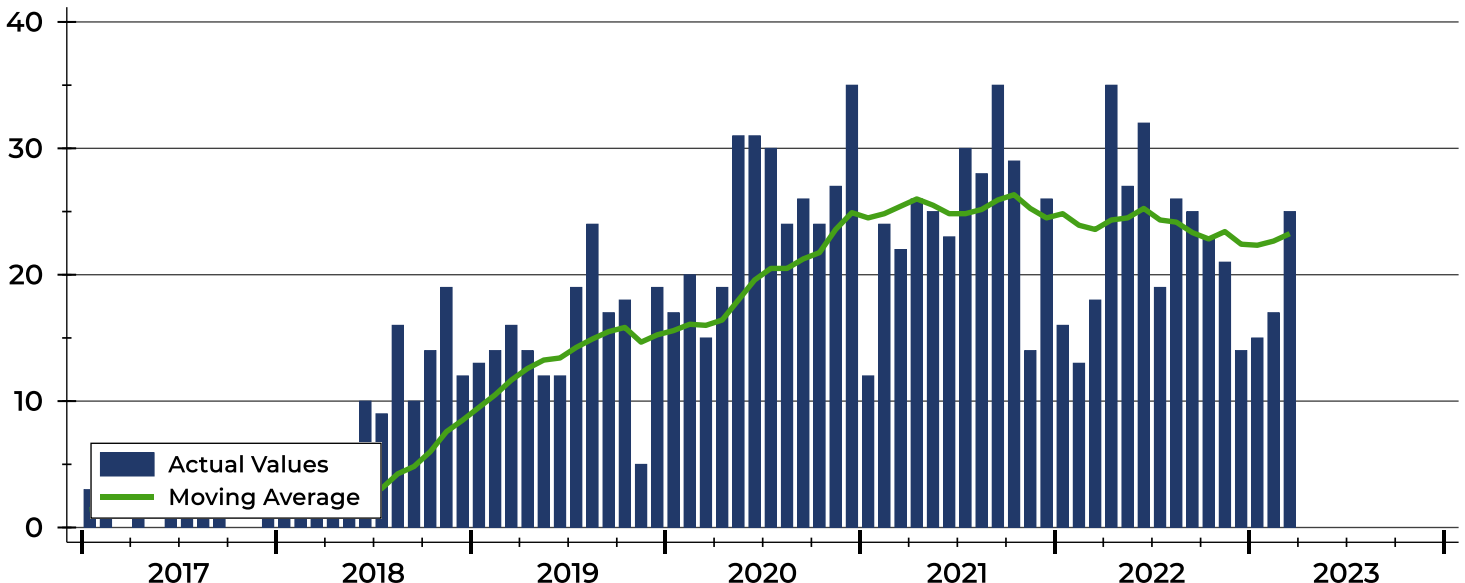
Summary Statistics for Closed Listings		2023	March 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		25	18	38.9%	57	47	21.3%
Volume (1,000s)		3,677	2,311	59.1%	7,739	6,361	21.7%
Months' Supply		1.7	1.4	21.4%	N/A	N/A	N/A
Average	Sale Price	147,088	128,411	14.5%	135,779	135,343	0.3%
	Days on Market	66	60	10.0%	68	55	23.6%
	Percent of List	93.6%	98.5%	-5.0%	94.9%	95.6%	-0.7%
	Percent of Original	89.0%	91.0%	-2.2%	90.8%	91.3%	-0.5%
Median	Sale Price	130,000	103,700	25.4%	128,000	118,000	8.5%
	Days on Market	32	44	-27.3%	24	26	-7.7%
	Percent of List	96.7%	99.8%	-3.1%	96.9%	98.0%	-1.1%
	Percent of Original	91.5%	89.2%	2.6%	94.0%	92.0%	2.2%

A total of 25 homes sold in Dickinson County in March, up from 18 units in March 2022. Total sales volume rose to \$3.7 million compared to \$2.3 million in the previous year.

The median sales price in March was \$130,000, up 25.4% compared to the prior year. Median days on market was 32 days, up from 22 days in February, but down from 44 in March 2022.

History of Closed Listings

Units





**March
2023**

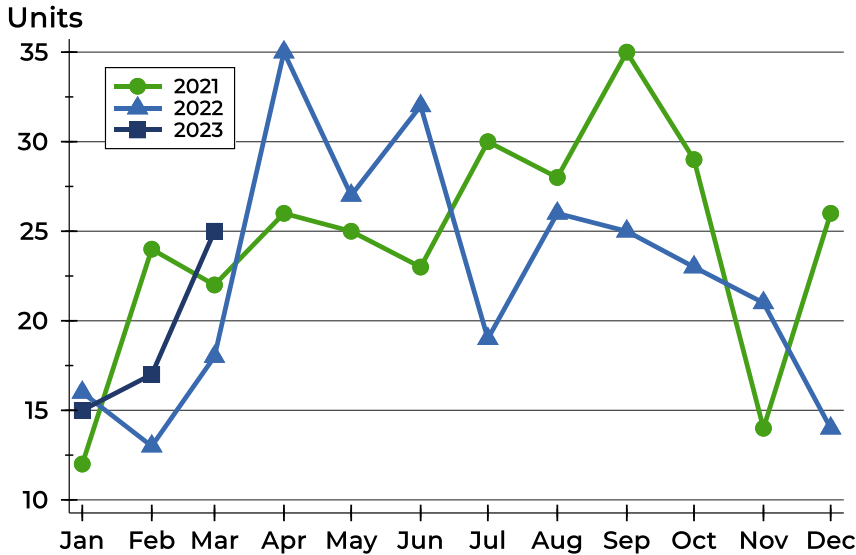
Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Dickinson County Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	12	16	15
February	24	13	17
March	22	18	25
April	26	35	35
May	25	27	27
June	23	32	23
July	30	19	30
August	28	26	28
September	35	25	35
October	29	23	29
November	14	21	14
December	26	14	26

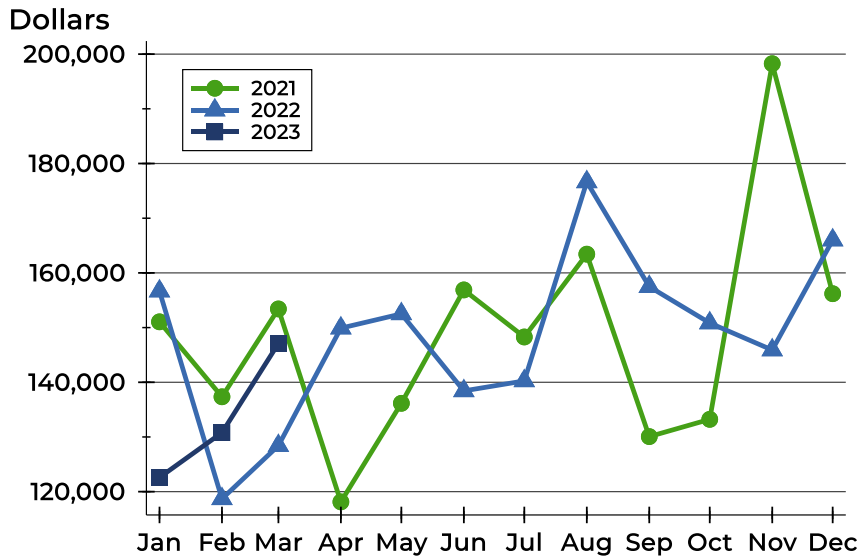
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	4.0%	0.0	13,000	13,000	32	32	65.3%	65.3%	52.0%	52.0%
\$25,000-\$49,999	4	16.0%	2.7	35,000	37,500	65	36	86.7%	87.1%	82.8%	87.1%
\$50,000-\$99,999	5	20.0%	3.3	71,380	68,000	69	14	90.8%	94.3%	86.4%	86.4%
\$100,000-\$124,999	1	4.0%	0.4	116,000	116,000	225	225	96.7%	96.7%	82.9%	82.9%
\$125,000-\$149,999	4	16.0%	1.1	134,875	132,500	68	64	96.8%	96.6%	94.0%	95.3%
\$150,000-\$174,999	2	8.0%	2.2	153,450	153,450	7	7	104.3%	104.3%	104.3%	104.3%
\$175,000-\$199,999	1	4.0%	1.2	199,000	199,000	106	106	100.0%	100.0%	90.5%	90.5%
\$200,000-\$249,999	2	8.0%	2.5	222,250	222,250	181	181	98.4%	98.4%	88.8%	88.8%
\$250,000-\$299,999	3	12.0%	0.4	269,333	269,000	4	3	97.0%	100.0%	97.0%	100.0%
\$300,000-\$399,999	1	4.0%	1.5	305,500	305,500	4	4	0.0%	0.0%	0.0%	0.0%
\$400,000-\$499,999	1	4.0%	0.0	447,900	447,900	12	12	99.6%	99.6%	93.3%	93.3%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



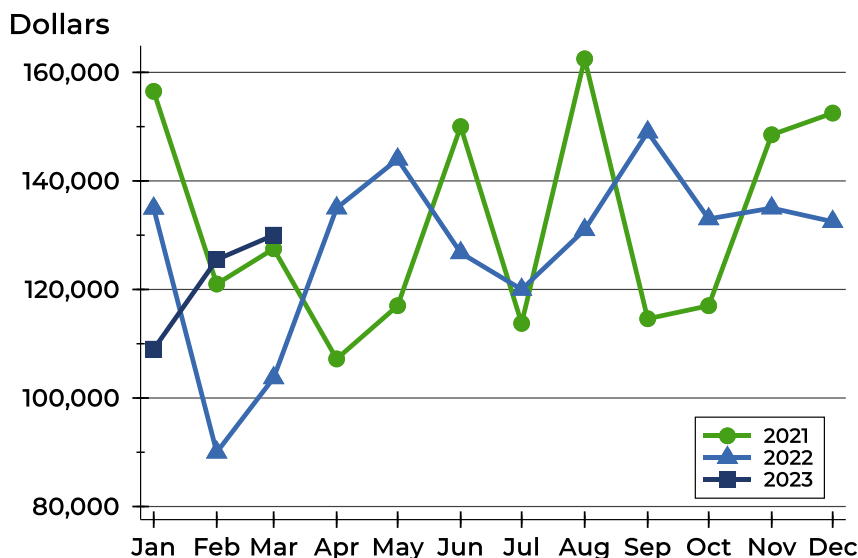
Dickinson County Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	151,054	156,669	122,588
February	137,346	118,692	130,788
March	153,409	128,411	147,088
April	118,131	149,900	
May	136,158	152,506	
June	156,887	138,428	
July	148,288	140,253	
August	163,428	176,640	
September	130,069	157,487	
October	133,224	150,839	
November	198,256	145,900	
December	156,196	166,000	

Median Price

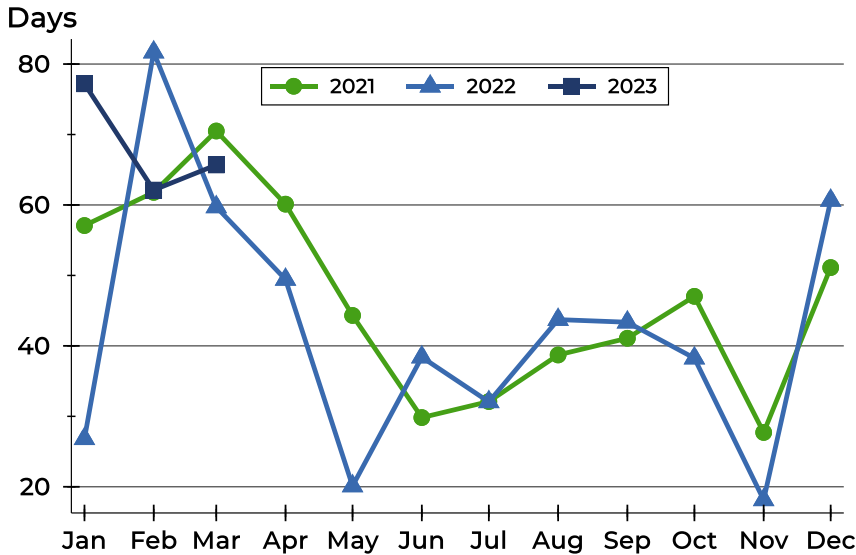


Month	2021	2022	2023
January	156,500	134,950	109,000
February	121,000	90,000	125,500
March	127,500	103,700	130,000
April	107,200	135,000	
May	117,000	144,000	
June	150,000	126,750	
July	113,750	120,000	
August	162,500	131,000	
September	114,600	149,000	
October	117,000	133,000	
November	148,500	135,000	
December	152,500	132,500	



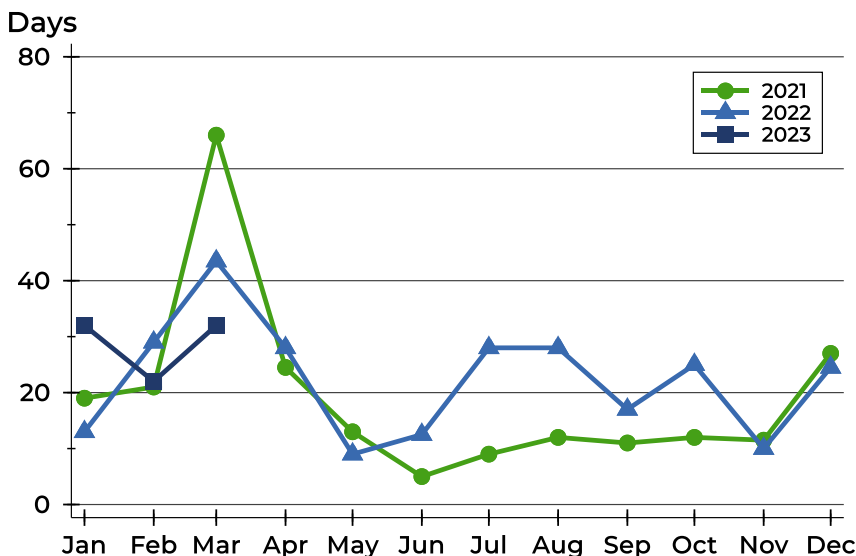
Dickinson County Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	57	27	77
February	62	82	62
March	71	60	66
April	60	49	
May	44	20	
June	30	38	
July	32	32	
August	39	44	
September	41	43	
October	47	38	
November	28	18	
December	51	61	

Median DOM



Month	2021	2022	2023
January	19	13	32
February	21	29	22
March	66	44	32
April	25	28	
May	13	9	
June	5	13	
July	9	28	
August	12	28	
September	11	17	
October	12	25	
November	12	10	
December	27	25	



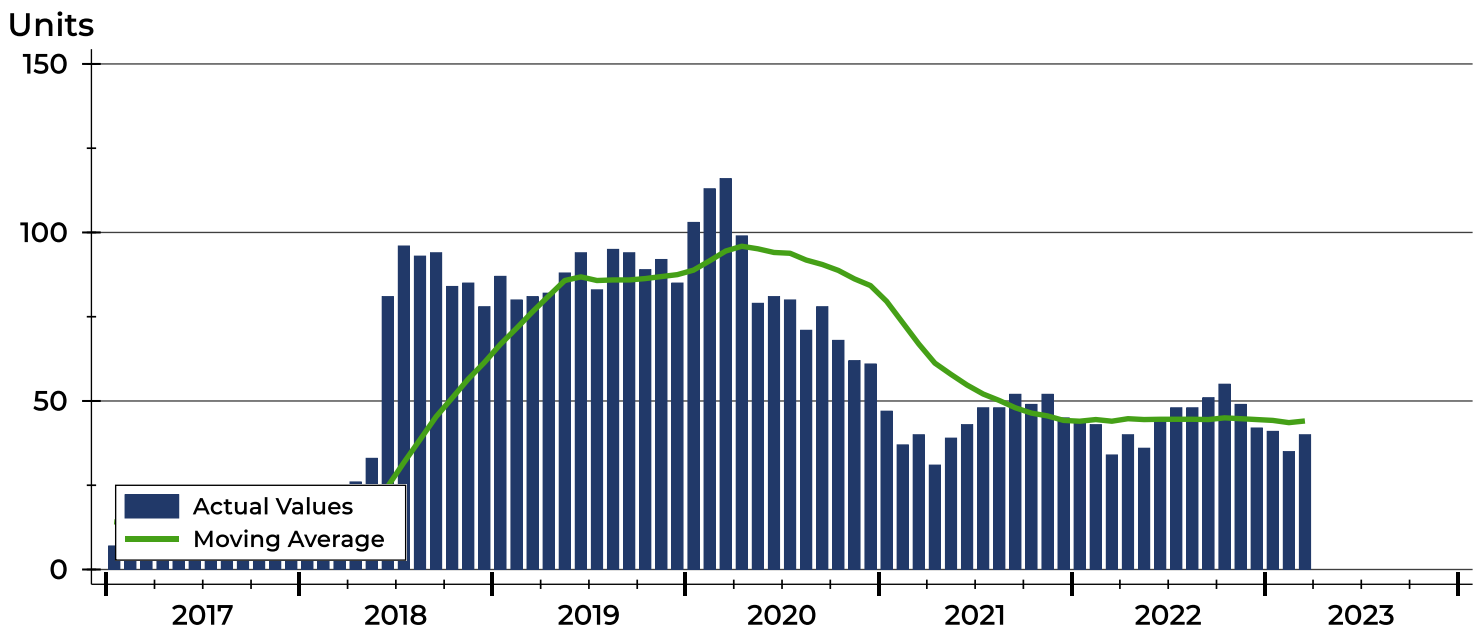
Dickinson County Active Listings Analysis

Summary Statistics for Active Listings		2023	End of March 2022	Change
Active Listings		40	34	17.6%
Volume (1,000s)		5,171	5,506	-6.1%
Months' Supply		1.7	1.4	21.4%
Average	List Price	129,272	161,947	-20.2%
	Days on Market	80	92	-13.0%
	Percent of Original	95.5%	93.8%	1.8%
Median	List Price	109,950	115,250	-4.6%
	Days on Market	54	54	0.0%
	Percent of Original	100.0%	98.5%	1.5%

A total of 40 homes were available for sale in Dickinson County at the end of March. This represents a 1.7 months' supply of active listings.

The median list price of homes on the market at the end of March was \$109,950, down 4.6% from 2022. The typical time on market for active listings was 54 days, up from 54 days a year earlier.

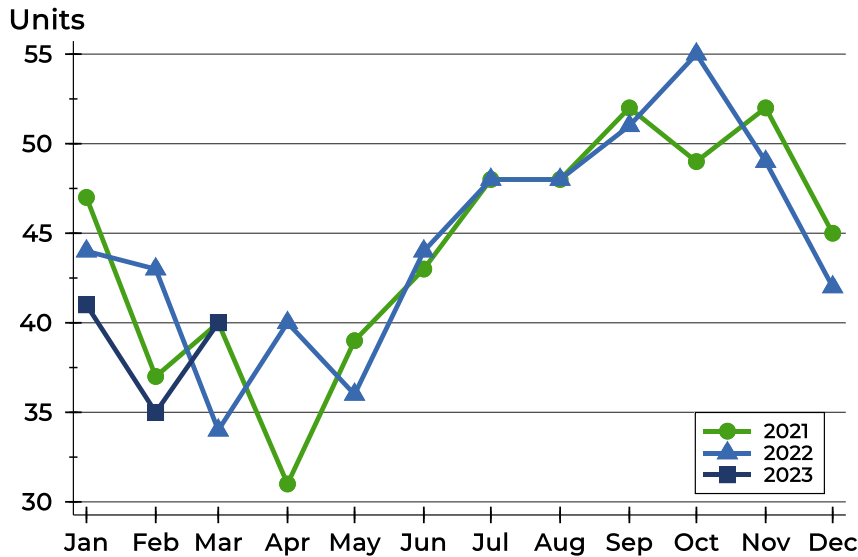
History of Active Listings





Dickinson County Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	47	44	41
February	37	43	35
March	40	34	40
April	31	40	
May	39	36	
June	43	44	
July	48	48	
August	48	48	
September	52	51	
October	49	55	
November	52	49	
December	45	42	

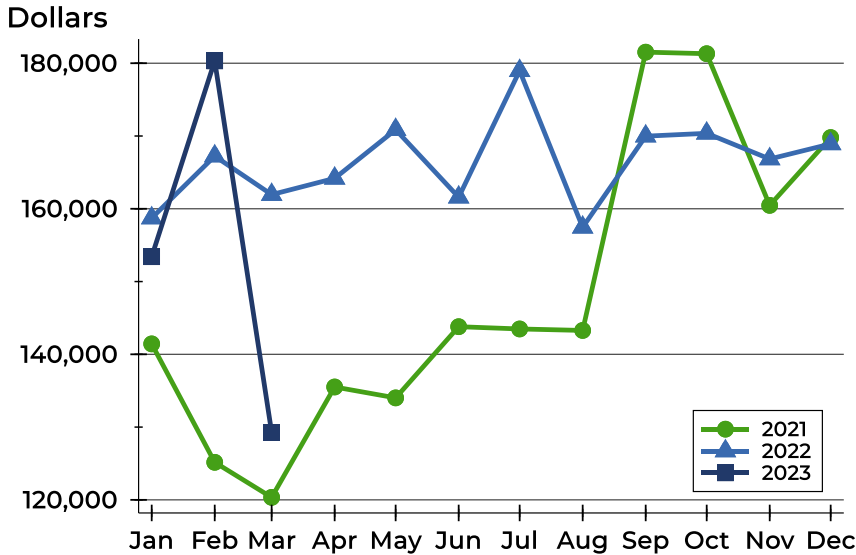
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	12.5%	2.7	39,780	43,500	54	36	96.1%	100.0%
\$50,000-\$99,999	15	37.5%	3.3	77,480	80,000	87	72	93.7%	100.0%
\$100,000-\$124,999	1	2.5%	0.4	120,000	120,000	19	19	100.0%	100.0%
\$125,000-\$149,999	4	10.0%	1.1	137,500	140,000	83	56	96.2%	97.2%
\$150,000-\$174,999	4	10.0%	2.2	161,975	162,500	105	93	100.0%	100.0%
\$175,000-\$199,999	2	5.0%	1.2	187,000	187,000	21	21	96.1%	96.1%
\$200,000-\$249,999	7	17.5%	2.5	217,000	215,000	92	71	93.9%	95.8%
\$250,000-\$299,999	1	2.5%	0.4	279,900	279,900	119	119	100.0%	100.0%
\$300,000-\$399,999	1	2.5%	1.5	319,000	319,000	38	38	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



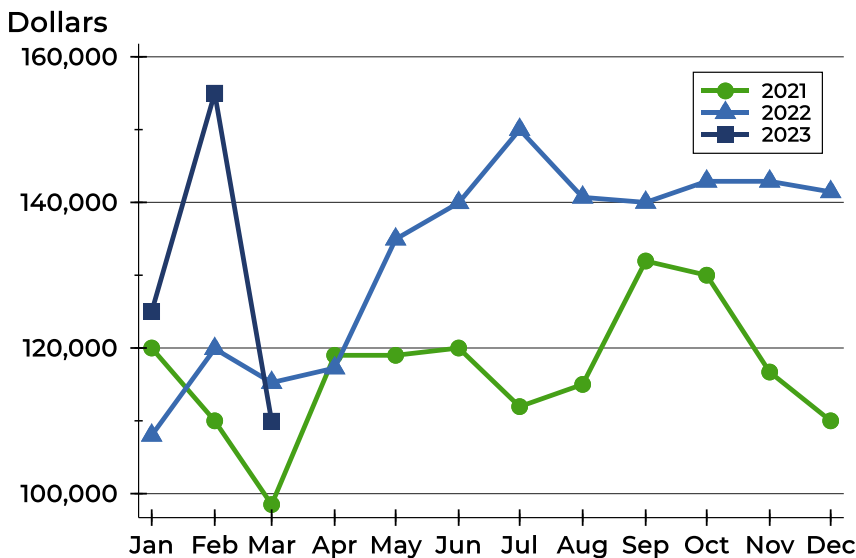
Dickinson County Active Listings Analysis

Average Price



Month	2021	2022	2023
January	141,438	158,727	153,415
February	125,165	167,237	180,323
March	120,346	161,947	129,272
April	135,515	164,188	164,188
May	134,018	170,878	170,878
June	143,798	161,589	161,589
July	143,488	178,969	178,969
August	143,283	157,456	157,456
September	181,525	169,978	169,978
October	181,312	170,373	170,373
November	160,473	166,845	166,845
December	169,787	168,914	168,914

Median Price

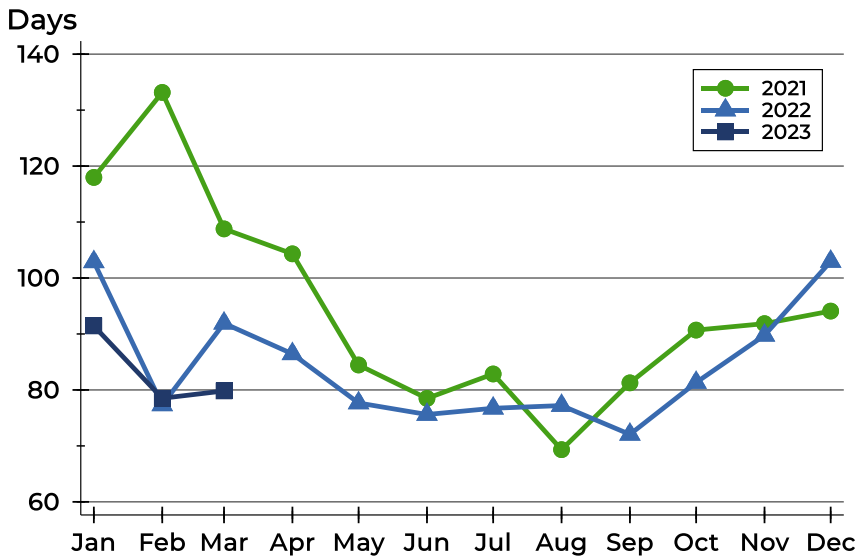


Month	2021	2022	2023
January	120,000	108,000	125,000
February	110,000	119,900	155,000
March	98,500	115,250	109,950
April	119,000	117,250	117,250
May	119,000	134,950	134,950
June	120,000	139,950	139,950
July	111,950	150,000	150,000
August	115,000	140,700	140,700
September	131,950	140,000	140,000
October	130,000	142,900	142,900
November	116,700	142,900	142,900
December	110,000	141,450	141,450



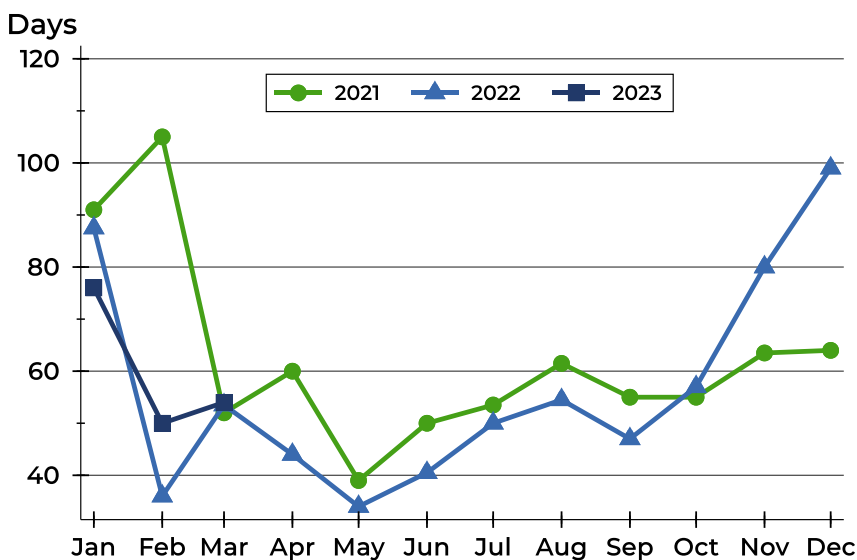
Dickinson County Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	118	103	91
February	133	77	79
March	109	92	80
April	104	86	
May	84	78	
June	78	76	
July	83	77	
August	69	77	
September	81	72	
October	91	81	
November	92	90	
December	94	103	

Median DOM

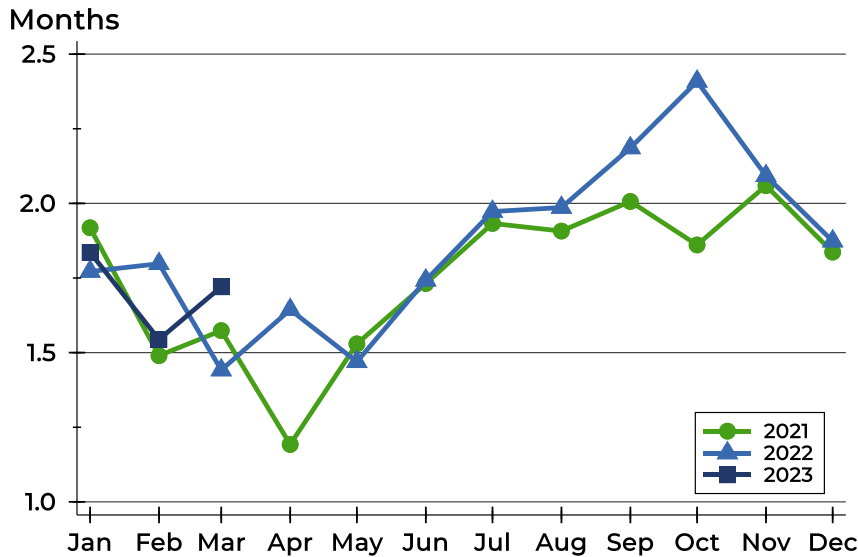


Month	2021	2022	2023
January	91	88	76
February	105	36	50
March	52	54	54
April	60	44	
May	39	34	
June	50	41	
July	54	50	
August	62	55	
September	55	47	
October	55	57	
November	64	80	
December	64	99	



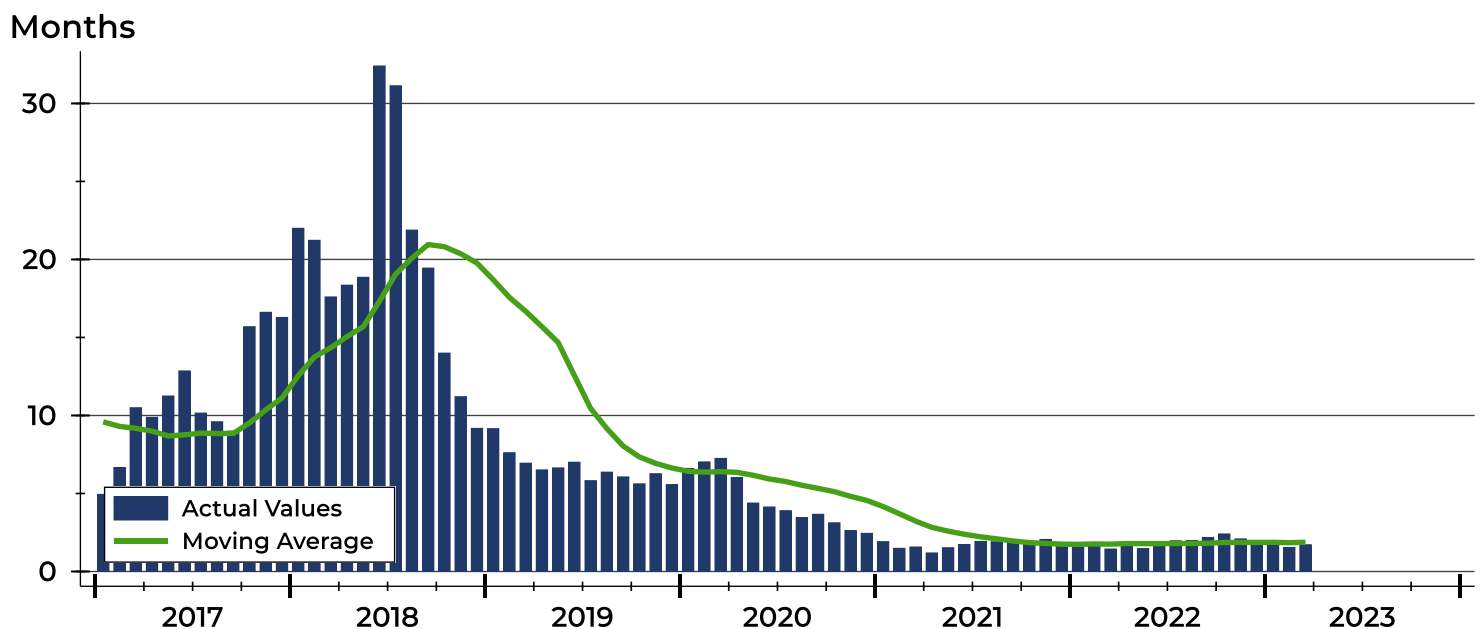
Dickinson County Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.8	1.8
February	1.5	1.8	1.5
March	1.6	1.4	1.7
April	1.2	1.6	
May	1.5	1.5	
June	1.7	1.7	
July	1.9	2.0	
August	1.9	2.0	
September	2.0	2.2	
October	1.9	2.4	
November	2.1	2.1	
December	1.8	1.9	

History of Month's Supply





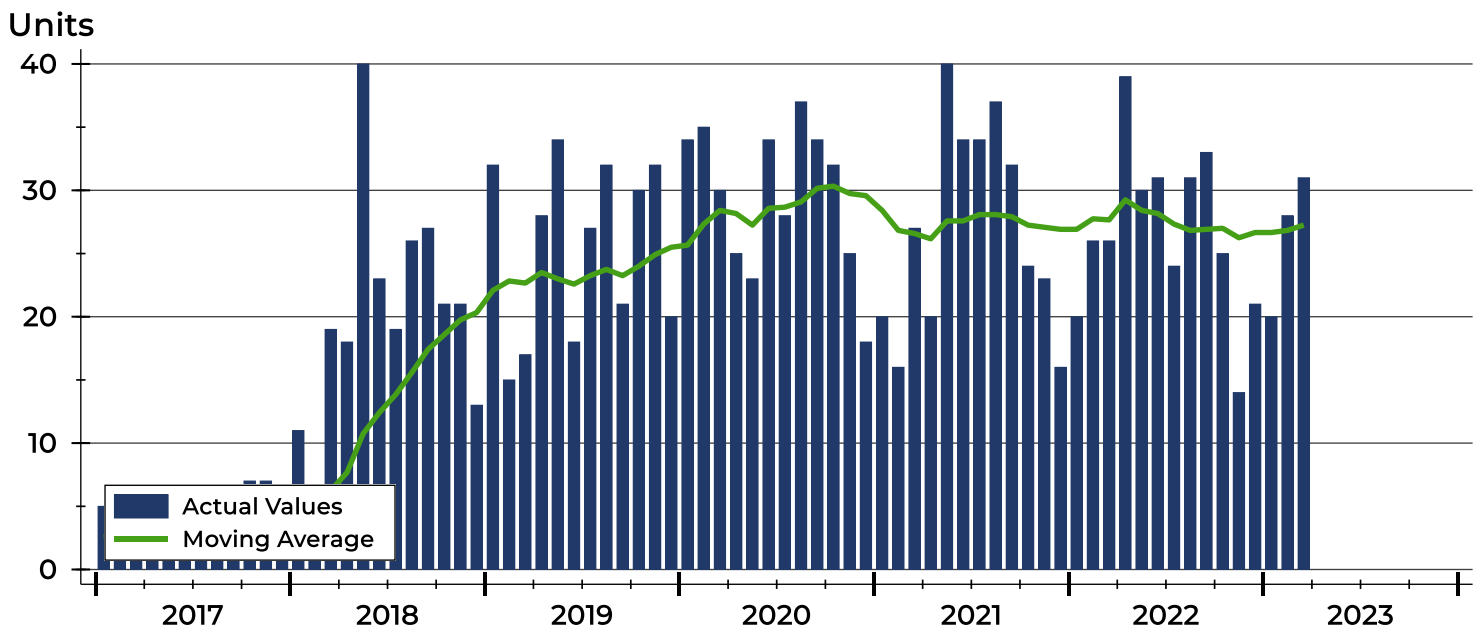
Dickinson County New Listings Analysis

Summary Statistics for New Listings		2023	March 2022	Change
Current Month	New Listings	31	26	19.2%
	Volume (1,000s)	4,745	3,764	26.1%
	Average List Price	153,052	144,777	5.7%
	Median List Price	129,900	147,000	-11.6%
Year-to-Date	New Listings	79	72	9.7%
	Volume (1,000s)	12,464	10,217	22.0%
	Average List Price	157,768	141,908	11.2%
	Median List Price	135,000	137,000	-1.5%

A total of 31 new listings were added in Dickinson County during March, up 19.2% from the same month in 2022. Year-to-date Dickinson County has seen 79 new listings.

The median list price of these homes was \$129,900 down from \$147,000 in 2022.

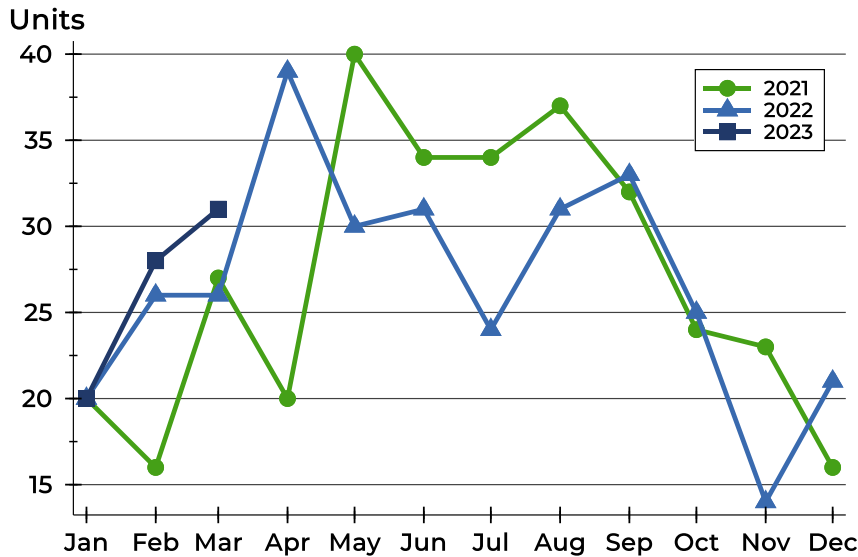
History of New Listings





Dickinson County New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	20	20	20
February	16	26	28
March	27	26	31
April	20	39	
May	40	30	
June	34	31	
July	34	24	
August	37	31	
September	32	33	
October	24	25	
November	23	14	
December	16	21	

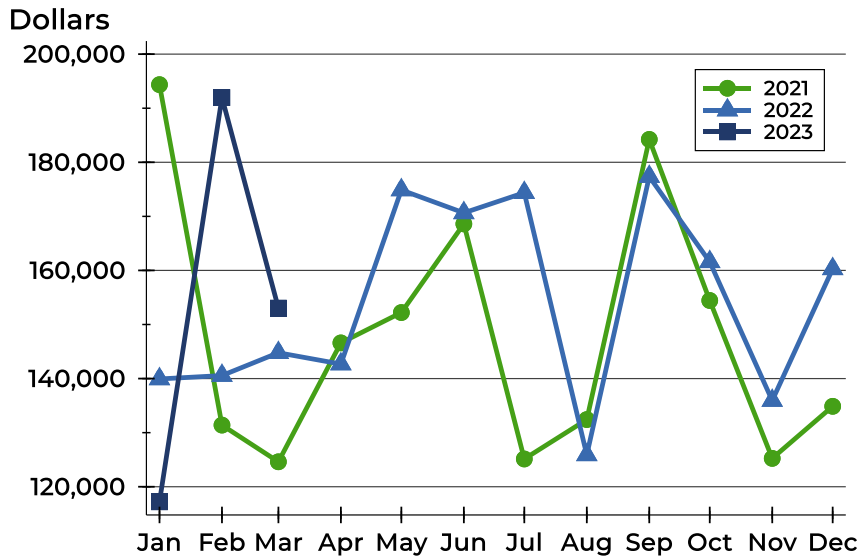
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	3.2%	19,900	19,900	32	32	79.6%	79.6%
\$25,000-\$49,999	2	6.5%	34,000	34,000	23	23	102.9%	102.9%
\$50,000-\$99,999	9	29.0%	79,611	80,000	8	7	101.0%	100.0%
\$100,000-\$124,999	2	6.5%	111,000	111,000	13	13	95.8%	95.8%
\$125,000-\$149,999	5	16.1%	135,980	135,000	11	12	100.0%	100.0%
\$150,000-\$174,999	3	9.7%	163,000	165,000	6	4	100.0%	100.0%
\$175,000-\$199,999	2	6.5%	183,250	183,250	28	28	94.2%	94.2%
\$200,000-\$249,999	2	6.5%	222,000	222,000	8	8	100.0%	100.0%
\$250,000-\$299,999	3	9.7%	283,300	285,000	10	11	100.0%	100.0%
\$300,000-\$399,999	1	3.2%	339,000	339,000	1	1	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	3.2%	549,900	549,900	3	3	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



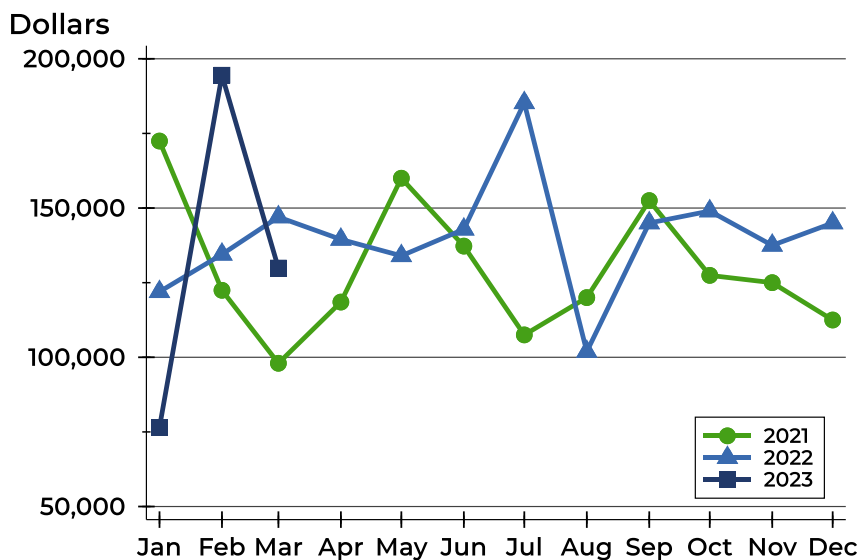
Dickinson County New Listings Analysis

Average Price



Month	2021	2022	2023
January	194,360	139,930	117,200
February	131,400	140,562	191,966
March	124,611	144,777	153,052
April	146,600	142,685	
May	152,215	174,877	
June	168,606	170,642	
July	125,135	174,379	
August	132,422	125,887	
September	184,231	177,352	
October	154,442	161,596	
November	125,243	135,943	
December	134,875	160,290	

Median Price



Month	2021	2022	2023
January	172,450	121,950	76,500
February	122,450	134,500	194,500
March	98,000	147,000	129,900
April	118,500	139,500	
May	160,000	134,000	
June	137,250	142,900	
July	107,500	185,250	
August	120,000	101,900	
September	152,500	145,000	
October	127,450	149,000	
November	125,000	137,500	
December	112,500	145,000	



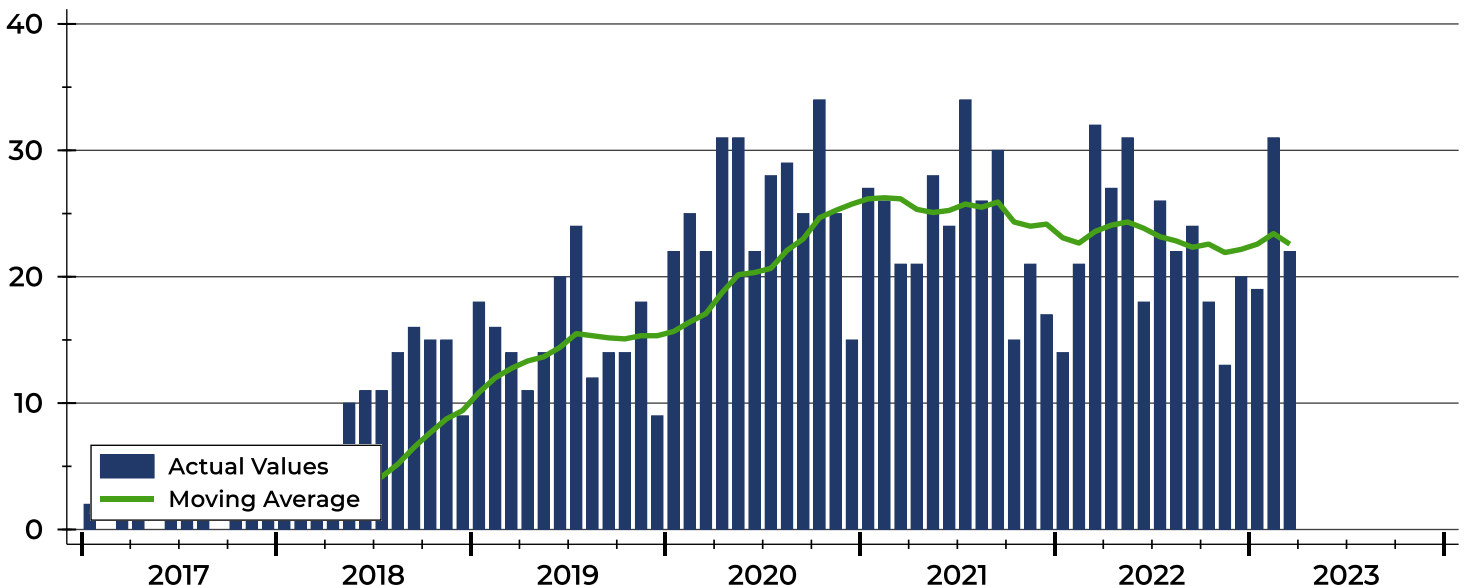
Dickinson County Contracts Written Analysis

Summary Statistics for Contracts Written		2023	March 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		22	32	-31.3%	72	67	7.5%
Volume (1,000s)		4,713	4,946	-4.7%	11,991	10,045	19.4%
Average	Sale Price	214,232	154,572	38.6%	166,535	149,919	11.1%
	Days on Market	16	42	-61.9%	47	44	6.8%
	Percent of Original	99.7%	94.6%	5.4%	94.1%	93.3%	0.9%
Median	Sale Price	171,950	144,750	18.8%	139,950	140,000	0.0%
	Days on Market	8	17	-52.9%	10	21	-52.4%
	Percent of Original	100.0%	98.8%	1.2%	100.0%	96.0%	4.2%

A total of 22 contracts for sale were written in Dickinson County during the month of March, down from 32 in 2022. The median list price of these homes was \$171,950, up from \$144,750 the prior year. Half of the homes that went under contract in March were on the market less than 8 days, compared to 17 days in March 2022.

History of Contracts Written

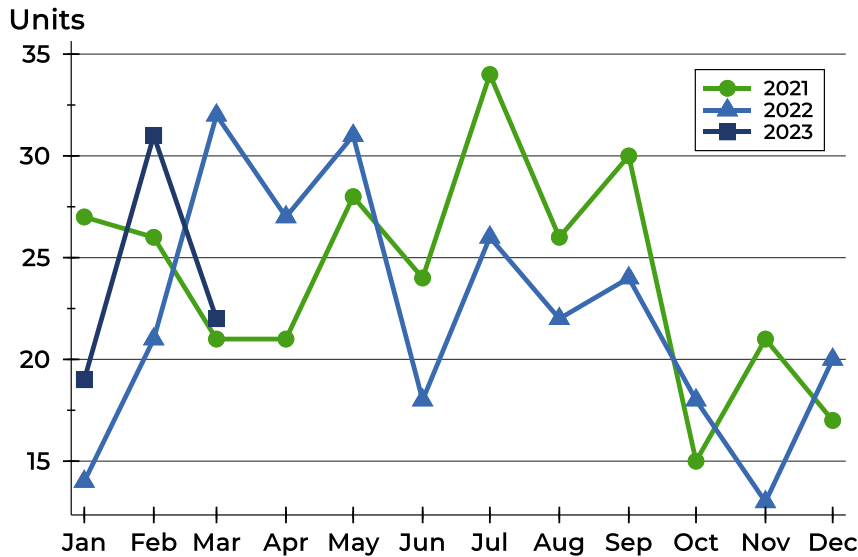
Units





Dickinson County Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	27	14	19
February	26	21	31
March	21	32	22
April	21	27	
May	28	31	
June	24	18	
July	34	26	
August	26	22	
September	30	24	
October	15	18	
November	21	13	
December	17	20	

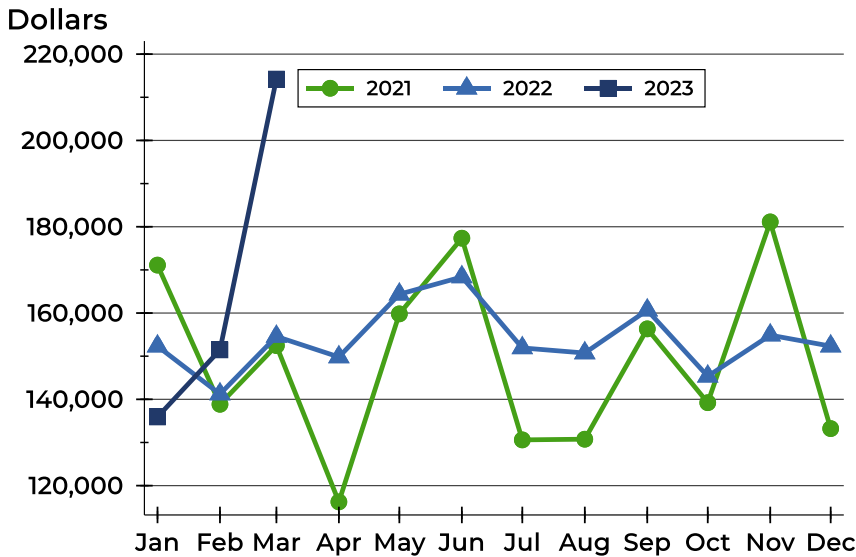
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	4.5%	49,900	49,900	16	16	100.0%	100.0%
\$50,000-\$99,999	3	13.6%	76,500	79,500	5	5	103.0%	100.0%
\$100,000-\$124,999	1	4.5%	112,000	112,000	0	0	100.0%	100.0%
\$125,000-\$149,999	3	13.6%	133,300	129,900	13	18	100.0%	100.0%
\$150,000-\$174,999	4	18.2%	163,475	162,000	42	7	97.0%	100.0%
\$175,000-\$199,999	1	4.5%	190,000	190,000	6	6	100.0%	100.0%
\$200,000-\$249,999	2	9.1%	214,500	214,500	11	11	100.0%	100.0%
\$250,000-\$299,999	2	9.1%	285,000	285,000	7	7	100.0%	100.0%
\$300,000-\$399,999	3	13.6%	331,333	330,000	20	23	98.6%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	9.1%	542,450	542,450	11	11	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



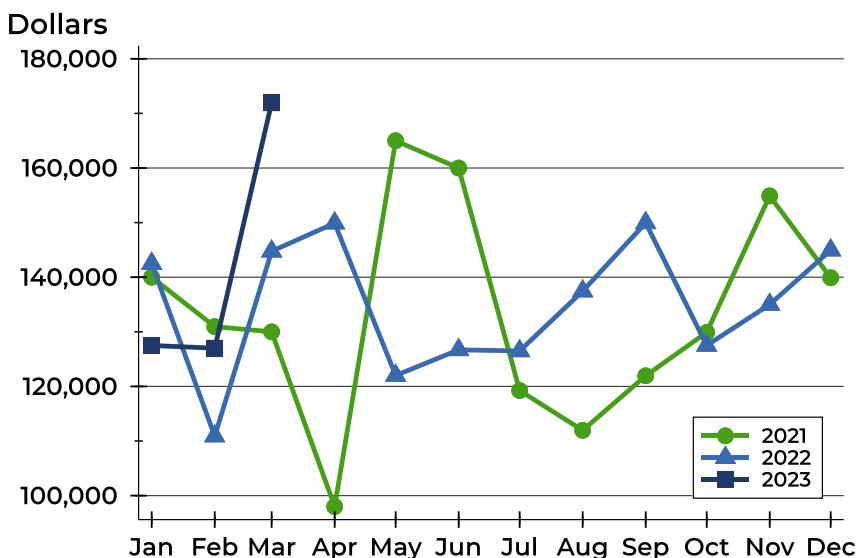
Dickinson County Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	171,111	152,321	135,910
February	138,862	141,229	151,456
March	152,467	154,572	214,232
April	116,238	149,811	
May	159,808	164,355	
June	177,346	168,367	
July	130,606	151,919	
August	130,765	150,736	
September	156,333	160,662	
October	139,227	145,350	
November	181,124	154,877	
December	133,224	152,330	

Median Price

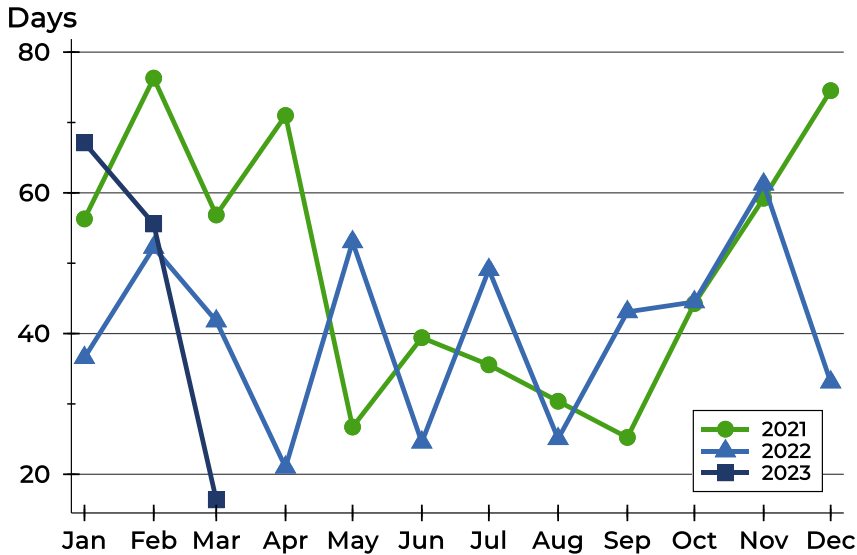


Month	2021	2022	2023
January	140,000	142,500	127,500
February	130,950	110,900	127,000
March	130,000	144,750	171,950
April	98,000	149,900	
May	165,000	122,000	
June	160,000	126,700	
July	119,250	126,500	
August	111,950	137,450	
September	121,950	149,950	
October	129,900	127,500	
November	154,900	135,000	
December	139,900	144,950	



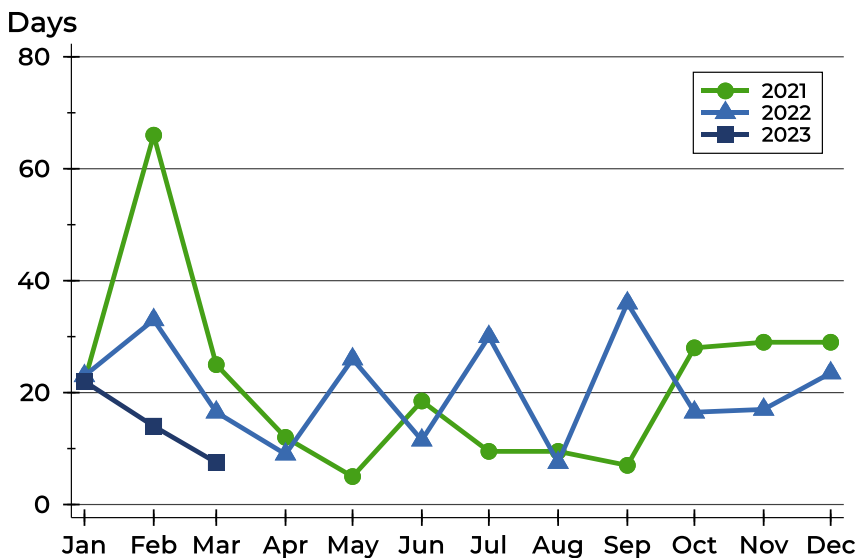
Dickinson County Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	56	37	67
February	76	52	56
March	57	42	16
April	71	21	
May	27	53	
June	39	25	
July	36	49	
August	30	25	
September	25	43	
October	44	45	
November	59	61	
December	75	33	

Median DOM



Month	2021	2022	2023
January	22	23	22
February	66	33	14
March	25	17	8
April	12	9	
May	5	26	
June	19	12	
July	10	30	
August	10	8	
September	7	36	
October	28	17	
November	29	17	
December	29	24	



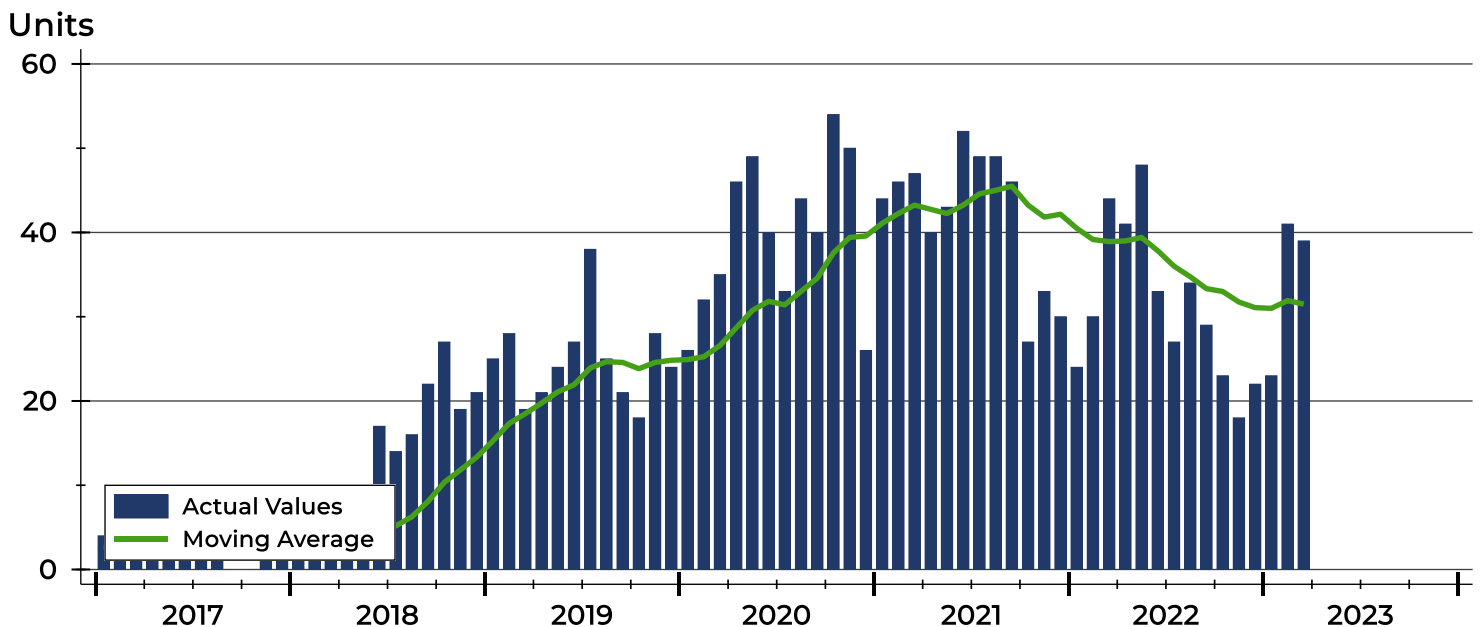
Dickinson County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of March 2022	Change
Pending Contracts		39	44	-11.4%
Volume (1,000s)		7,967	7,098	12.2%
Average	List Price	204,292	161,327	26.6%
	Days on Market	22	50	-56.0%
	Percent of Original	99.1%	98.3%	0.8%
Median	List Price	190,000	149,750	26.9%
	Days on Market	5	27	-81.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 39 listings in Dickinson County had contracts pending at the end of March, down from 44 contracts pending at the end of March 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

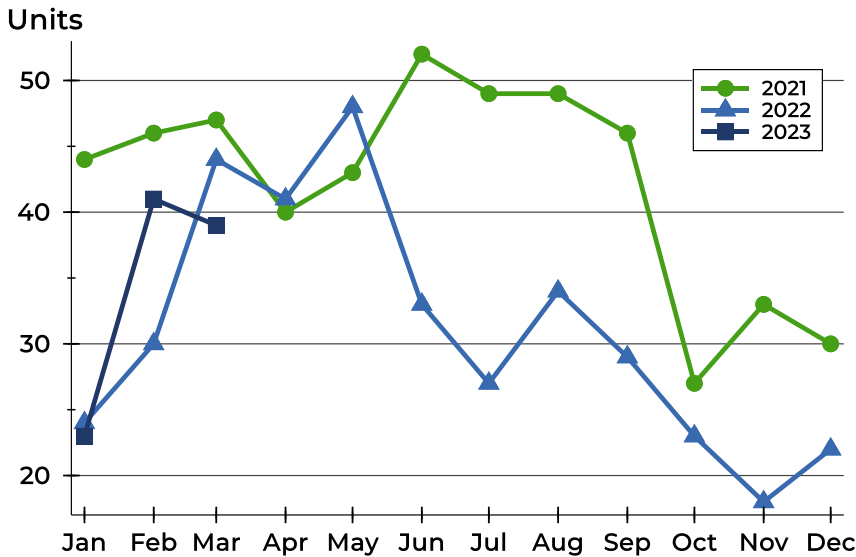
History of Pending Contracts





Dickinson County Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	44	24	23
February	46	30	41
March	47	44	39
April	40	41	
May	43	48	
June	52	33	
July	49	27	
August	49	34	
September	46	29	
October	27	23	
November	33	18	
December	30	22	

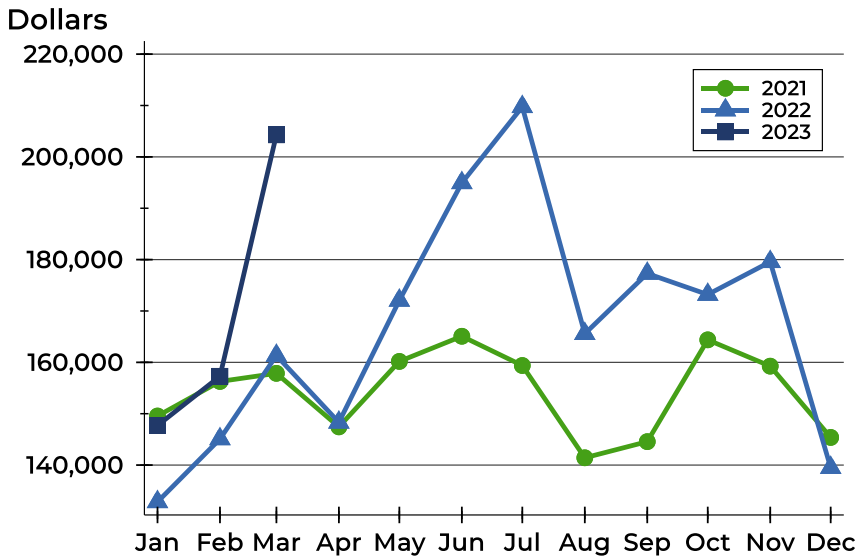
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	7.7%	37,300	35,000	29	24	100.0%	100.0%
\$50,000-\$99,999	6	15.4%	76,233	76,750	13	4	98.3%	100.0%
\$100,000-\$124,999	1	2.6%	112,000	112,000	0	0	100.0%	100.0%
\$125,000-\$149,999	5	12.8%	131,280	129,500	41	22	100.0%	100.0%
\$150,000-\$174,999	4	10.3%	163,475	162,000	41	4	97.0%	100.0%
\$175,000-\$199,999	2	5.1%	194,500	194,500	56	56	95.2%	95.2%
\$200,000-\$249,999	4	10.3%	224,725	219,500	9	7	100.0%	100.0%
\$250,000-\$299,999	7	17.9%	277,857	275,000	15	3	100.0%	100.0%
\$300,000-\$399,999	5	12.8%	331,600	330,000	12	1	99.1%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	2	5.1%	542,450	542,450	11	11	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



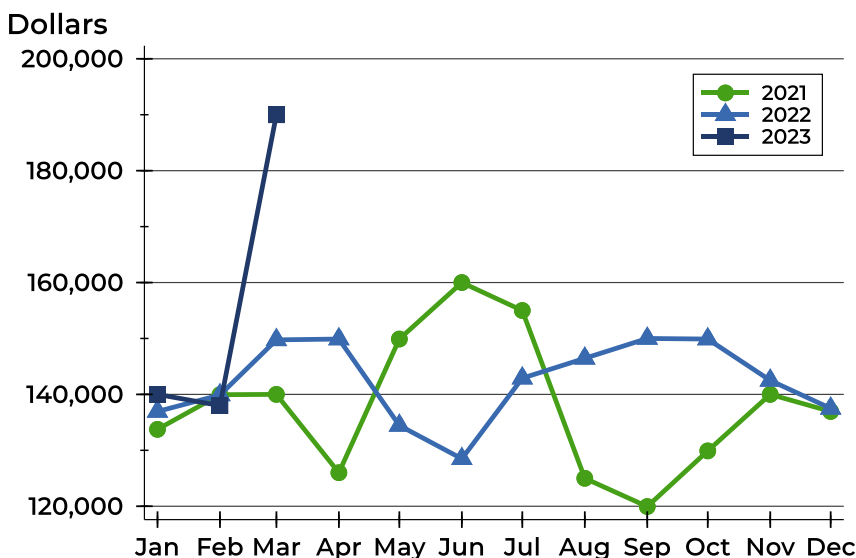
Dickinson County Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	149,555	132,838	147,700
February	156,285	145,083	157,289
March	157,860	161,327	204,292
April	147,443	148,317	
May	160,184	172,054	
June	165,081	194,939	
July	159,388	209,752	
August	141,420	165,571	
September	144,565	177,297	
October	164,385	173,196	
November	159,261	179,578	
December	145,383	139,505	

Median Price

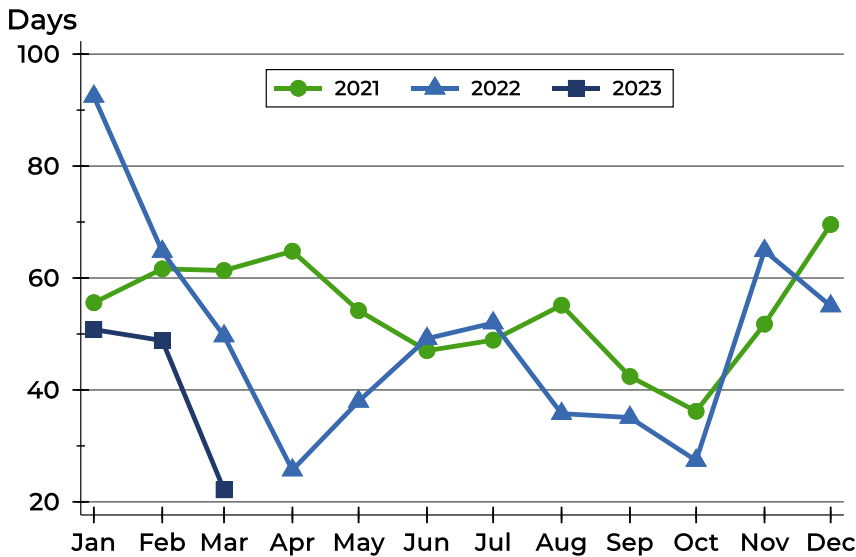


Month	2021	2022	2023
January	133,750	136,950	140,000
February	139,950	139,900	138,000
March	140,000	149,750	190,000
April	126,000	149,900	
May	149,900	134,450	
June	160,000	128,500	
July	155,000	142,900	
August	125,000	146,450	
September	119,950	150,000	
October	129,900	149,900	
November	140,000	142,500	
December	136,950	137,500	



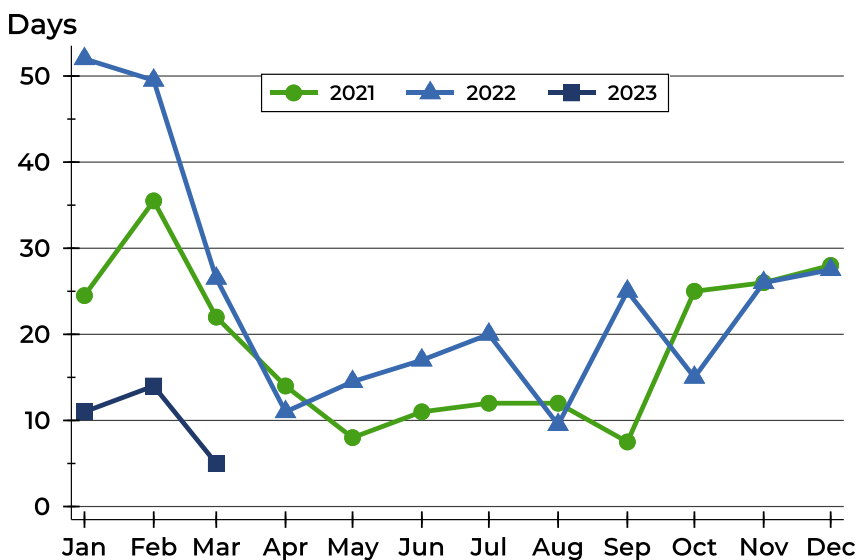
Dickinson County Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	56	92	51
February	62	65	49
March	61	50	22
April	65	26	
May	54	38	
June	47	49	
July	49	52	
August	55	36	
September	42	35	
October	36	27	
November	52	65	
December	70	55	

Median DOM



Month	2021	2022	2023
January	25	52	11
February	36	50	14
March	22	27	5
April	14	11	
May	8	15	
June	11	17	
July	12	20	
August	12	10	
September	8	25	
October	25	15	
November	26	26	
December	28	28	