



Dickinson County Housing Report



Market Overview

Dickinson County Home Sales Fell in December

Total home sales in Dickinson County fell last month to 12 units, compared to 15 units in December 2023. Total sales volume was \$2.2 million, down from a year earlier.

The median sale price in December was \$155,750, down from \$190,000 a year earlier. Homes that sold in December were typically on the market for 20 days and sold for 100.0% of their list prices.

Dickinson County Active Listings Down at End of December

The total number of active listings in Dickinson County at the end of December was 34 units, down from 45 at the same point in 2023. This represents a 1.7 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$167,000.

During December, a total of 17 contracts were written up from 13 in December 2023. At the end of the month, there were 27 contracts still pending.

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Dickinson County Summary Statistics

| December MLS Statistics Three-year History | | Current Month | | | Year-to-Date | | |
|-----------------------------------------------|------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | | 2024 | 2023 | 2022 | 2024 | 2023 | 2022 |
| Home Sales | | 12 | 15 | 14 | 235 | 270 | 269 |
| Change from prior year | | -20.0% | 7.1% | -46.2% | -13.0% | 0.4% | -8.5% |
| Active Listings | | 34 | 45 | 42 | N/A | N/A | N/A |
| Change from prior year | | -24.4% | 7.1% | -6.7% | | | |
| Months' Supply | | 1.7 | 2.0 | 1.9 | N/A | N/A | N/A |
| Change from prior year | | -15.0% | 5.3% | 5.6% | | | |
| New Listings | | 14 | 9 | 21 | 297 | 311 | 320 |
| Change from prior year | | 55.6% | -57.1% | 31.3% | -4.5% | -2.8% | -0.6% |
| Contracts Written | | 17 | 13 | 20 | 246 | 266 | 266 |
| Change from prior year | | 30.8% | -35.0% | 17.6% | -7.5% | 0.0% | -8.3% |
| Pending Contracts | | 27 | 17 | 22 | N/A | N/A | N/A |
| Change from prior year | | 58.8% | -22.7% | -26.7% | | | |
| Sales Volume (1,000s) | | 2,222 | 2,927 | 2,324 | 38,864 | 42,451 | 40,207 |
| Change from prior year | | -24.1% | 25.9% | -42.8% | -8.4% | 5.6% | -6.2% |
| Average | Sale Price | 185,146 | 195,133 | 166,000 | 165,377 | 157,227 | 149,468 |
| | Change from prior year | -5.1% | 17.6% | 6.3% | 5.2% | 5.2% | 2.6% |
| | List Price of Actives | 198,457 | 183,962 | 168,914 | N/A | N/A | N/A |
| | Change from prior year | 7.9% | 8.9% | -0.5% | | | |
| | Days on Market | 32 | 38 | 61 | 42 | 42 | 41 |
| Change from prior year | -15.8% | -37.7% | 19.6% | 0.0% | 2.4% | -10.9% | |
| Percent of List | 99.9% | 95.3% | 94.6% | 94.8% | 95.1% | 95.6% | |
| Change from prior year | 4.8% | 0.7% | -0.9% | -0.3% | -0.5% | -0.6% | |
| Percent of Original | 97.7% | 91.5% | 90.5% | 91.6% | 92.5% | 93.2% | |
| Change from prior year | 6.8% | 1.1% | -2.4% | -1.0% | -0.8% | -0.9% | |
| Median | Sale Price | 155,750 | 190,000 | 132,500 | 147,500 | 145,500 | 134,000 |
| | Change from prior year | -18.0% | 43.4% | -13.1% | 1.4% | 8.6% | 4.1% |
| | List Price of Actives | 167,000 | 143,000 | 141,450 | N/A | N/A | N/A |
| | Change from prior year | 16.8% | 1.1% | 28.6% | | | |
| | Days on Market | 20 | 24 | 25 | 16 | 14 | 19 |
| Change from prior year | -16.7% | -4.0% | -7.4% | 14.3% | -26.3% | 26.7% | |
| Percent of List | 100.0% | 97.9% | 92.9% | 97.8% | 98.0% | 98.1% | |
| Change from prior year | 2.1% | 5.4% | -3.1% | -0.2% | -0.1% | 0.2% | |
| Percent of Original | 99.5% | 97.0% | 90.9% | 95.6% | 95.7% | 96.0% | |
| Change from prior year | 2.6% | 6.7% | -3.0% | -0.1% | -0.3% | -0.6% | |

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Dickinson County Closed Listings Analysis

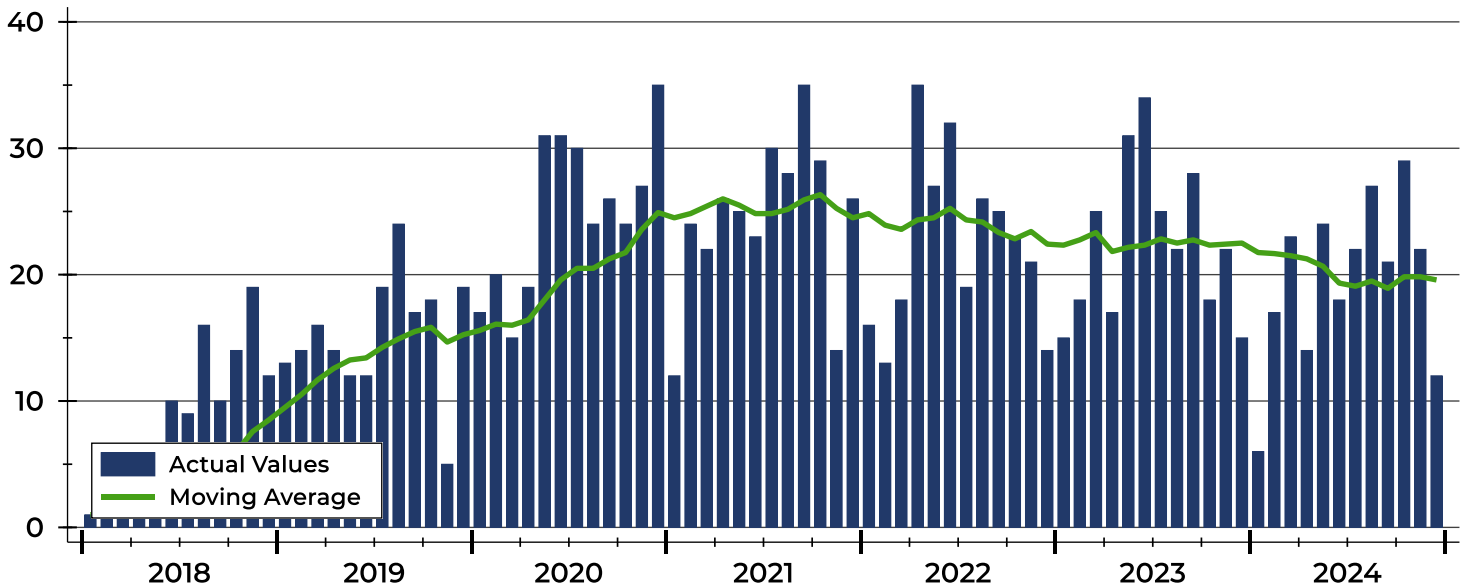
| Summary Statistics for Closed Listings | | 2024 | December 2023 | Change | 2024 | Year-to-Date 2023 | Change |
|----------------------------------------|---------------------|----------------|---------------|--------|----------------|-------------------|--------|
| Closed Listings | | 12 | 15 | -20.0% | 235 | 270 | -13.0% |
| Volume (1,000s) | | 2,222 | 2,927 | -24.1% | 38,864 | 42,451 | -8.4% |
| Months' Supply | | 1.7 | 2.0 | -15.0% | N/A | N/A | N/A |
| Average | Sale Price | 185,146 | 195,133 | -5.1% | 165,377 | 157,227 | 5.2% |
| | Days on Market | 32 | 38 | -15.8% | 42 | 42 | 0.0% |
| | Percent of List | 99.9% | 95.3% | 4.8% | 94.8% | 95.1% | -0.3% |
| | Percent of Original | 97.7% | 91.5% | 6.8% | 91.6% | 92.5% | -1.0% |
| Median | Sale Price | 155,750 | 190,000 | -18.0% | 147,500 | 145,500 | 1.4% |
| | Days on Market | 20 | 24 | -16.7% | 16 | 14 | 14.3% |
| | Percent of List | 100.0% | 97.9% | 2.1% | 97.8% | 98.0% | -0.2% |
| | Percent of Original | 99.5% | 97.0% | 2.6% | 95.6% | 95.7% | -0.1% |

A total of 12 homes sold in Dickinson County in December, down from 15 units in December 2023. Total sales volume fell to \$2.2 million compared to \$2.9 million in the previous year.

The median sales price in December was \$155,750, down 18.0% compared to the prior year. Median days on market was 20 days, up from 16 days in November, but down from 24 in December 2023.

History of Closed Listings

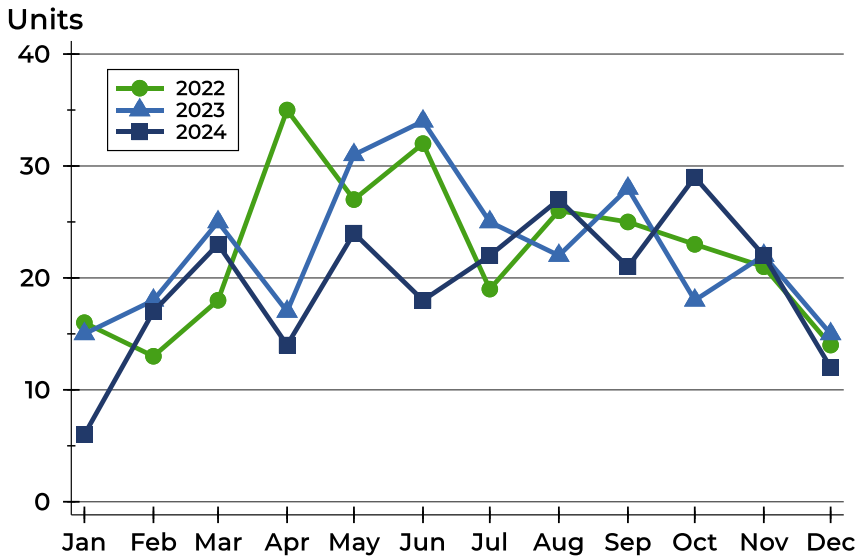
Units





Dickinson County Closed Listings Analysis

Closed Listings by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 16 | 15 | 6 |
| February | 13 | 18 | 17 |
| March | 18 | 25 | 23 |
| April | 35 | 17 | 14 |
| May | 27 | 31 | 24 |
| June | 32 | 34 | 18 |
| July | 19 | 25 | 22 |
| August | 26 | 22 | 27 |
| September | 25 | 28 | 21 |
| October | 23 | 18 | 29 |
| November | 21 | 22 | 22 |
| December | 14 | 15 | 12 |

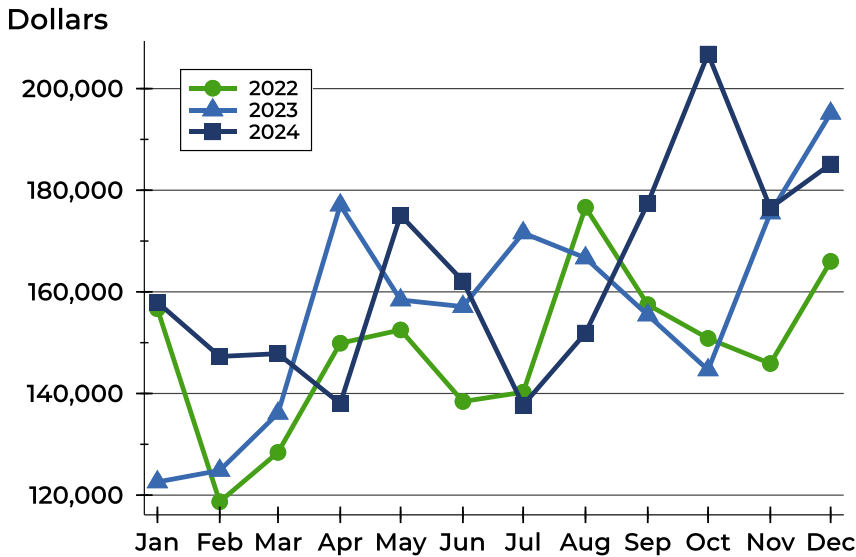
Closed Listings by Price Range

| Price Range | Sales | | Months' Supply | Sale Price | | Days on Market | | Price as % of List | | Price as % of Orig. | |
|---------------------|--------|---------|----------------|------------|---------|----------------|------|--------------------|--------|---------------------|--------|
| | Number | Percent | | Average | Median | Avg. | Med. | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 1 | 8.3% | 0.6 | 40,000 | 40,000 | 8 | 8 | 106.7% | 106.7% | 106.7% | 106.7% |
| \$50,000-\$99,999 | 2 | 16.7% | 1.3 | 67,500 | 67,500 | 72 | 72 | 96.2% | 96.2% | 90.1% | 90.1% |
| \$100,000-\$124,999 | 1 | 8.3% | 1.8 | 115,000 | 115,000 | 0 | 0 | 100.0% | 100.0% | 100.0% | 100.0% |
| \$125,000-\$149,999 | 2 | 16.7% | 2.4 | 137,000 | 137,000 | 44 | 44 | 99.4% | 99.4% | 98.2% | 98.2% |
| \$150,000-\$174,999 | 1 | 8.3% | 1.0 | 165,000 | 165,000 | 41 | 41 | 103.2% | 103.2% | 100.1% | 100.1% |
| \$175,000-\$199,999 | 1 | 8.3% | 0.6 | 198,000 | 198,000 | 50 | 50 | 101.5% | 101.5% | 101.5% | 101.5% |
| \$200,000-\$249,999 | 1 | 8.3% | 3.7 | 229,500 | 229,500 | 8 | 8 | 100.0% | 100.0% | 100.0% | 100.0% |
| \$250,000-\$299,999 | 1 | 8.3% | 1.0 | 252,500 | 252,500 | 18 | 18 | 97.3% | 97.3% | 93.7% | 93.7% |
| \$300,000-\$399,999 | 1 | 8.3% | 3.6 | 363,750 | 363,750 | 1 | 1 | 99.0% | 99.0% | 99.0% | 99.0% |
| \$400,000-\$499,999 | 1 | 8.3% | 12.0 | 449,000 | 449,000 | 26 | 26 | 100.0% | 100.0% | 94.7% | 94.7% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



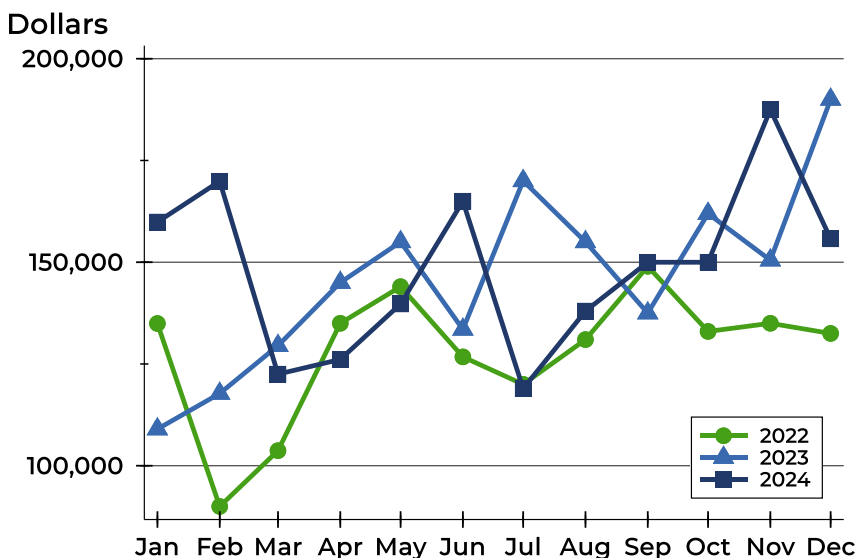
Dickinson County Closed Listings Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|----------------|
| January | 156,669 | 122,588 | 157,958 |
| February | 118,692 | 124,856 | 147,288 |
| March | 128,411 | 136,088 | 147,837 |
| April | 149,900 | 177,073 | 138,018 |
| May | 152,506 | 158,397 | 175,085 |
| June | 138,428 | 157,099 | 162,139 |
| July | 140,253 | 171,596 | 137,705 |
| August | 176,640 | 166,676 | 151,893 |
| September | 157,487 | 155,438 | 177,424 |
| October | 150,839 | 144,633 | 206,800 |
| November | 145,900 | 175,518 | 176,523 |
| December | 166,000 | 195,133 | 185,146 |

Median Price

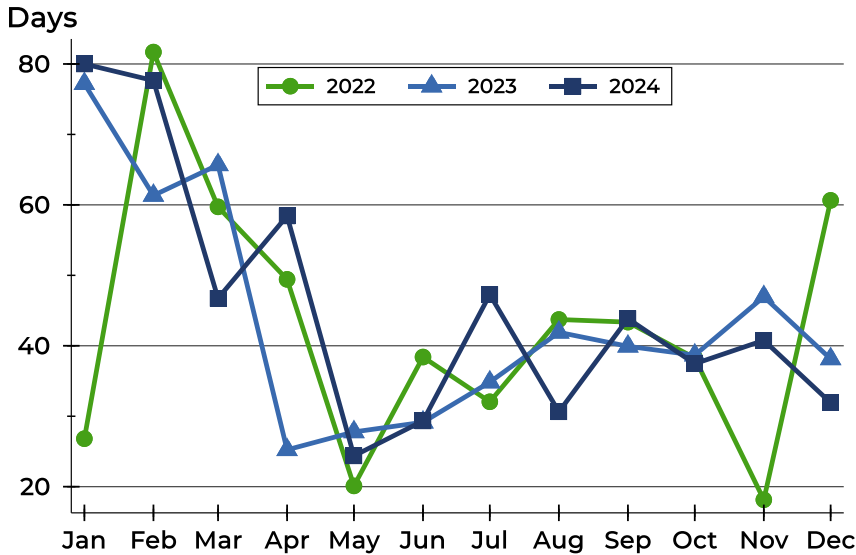


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|----------------|
| January | 134,950 | 109,000 | 159,875 |
| February | 90,000 | 117,750 | 169,900 |
| March | 103,700 | 129,500 | 122,500 |
| April | 135,000 | 145,000 | 126,125 |
| May | 144,000 | 155,000 | 139,750 |
| June | 126,750 | 133,500 | 165,000 |
| July | 120,000 | 170,000 | 118,950 |
| August | 131,000 | 155,000 | 138,000 |
| September | 149,000 | 137,500 | 150,000 |
| October | 133,000 | 161,950 | 150,000 |
| November | 135,000 | 150,500 | 187,500 |
| December | 132,500 | 190,000 | 155,750 |



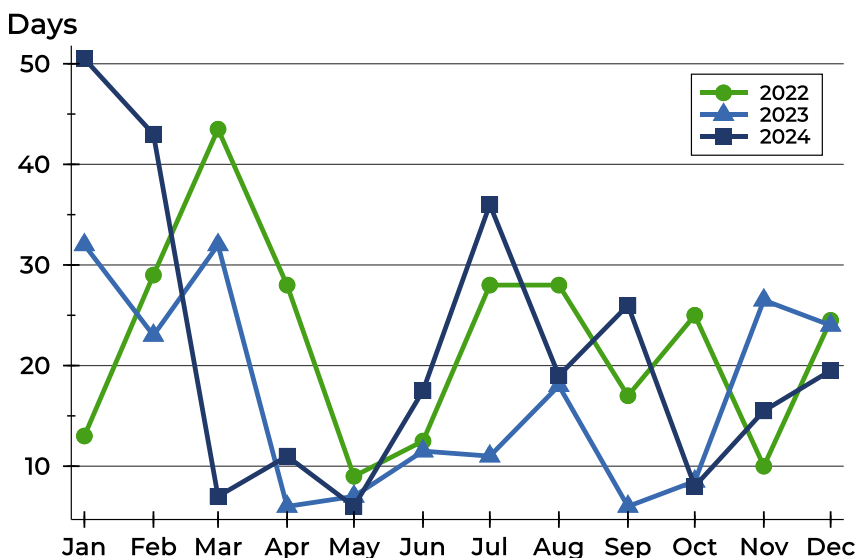
Dickinson County Closed Listings Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 27 | 77 | 80 |
| February | 82 | 61 | 78 |
| March | 60 | 66 | 47 |
| April | 49 | 25 | 58 |
| May | 20 | 28 | 24 |
| June | 38 | 29 | 29 |
| July | 32 | 35 | 47 |
| August | 44 | 42 | 31 |
| September | 43 | 40 | 44 |
| October | 38 | 39 | 37 |
| November | 18 | 47 | 41 |
| December | 61 | 38 | 32 |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 13 | 32 | 51 |
| February | 29 | 23 | 43 |
| March | 44 | 32 | 7 |
| April | 28 | 6 | 11 |
| May | 9 | 7 | 6 |
| June | 13 | 12 | 18 |
| July | 28 | 11 | 36 |
| August | 28 | 18 | 19 |
| September | 17 | 6 | 26 |
| October | 25 | 9 | 8 |
| November | 10 | 27 | 16 |
| December | 25 | 24 | 20 |



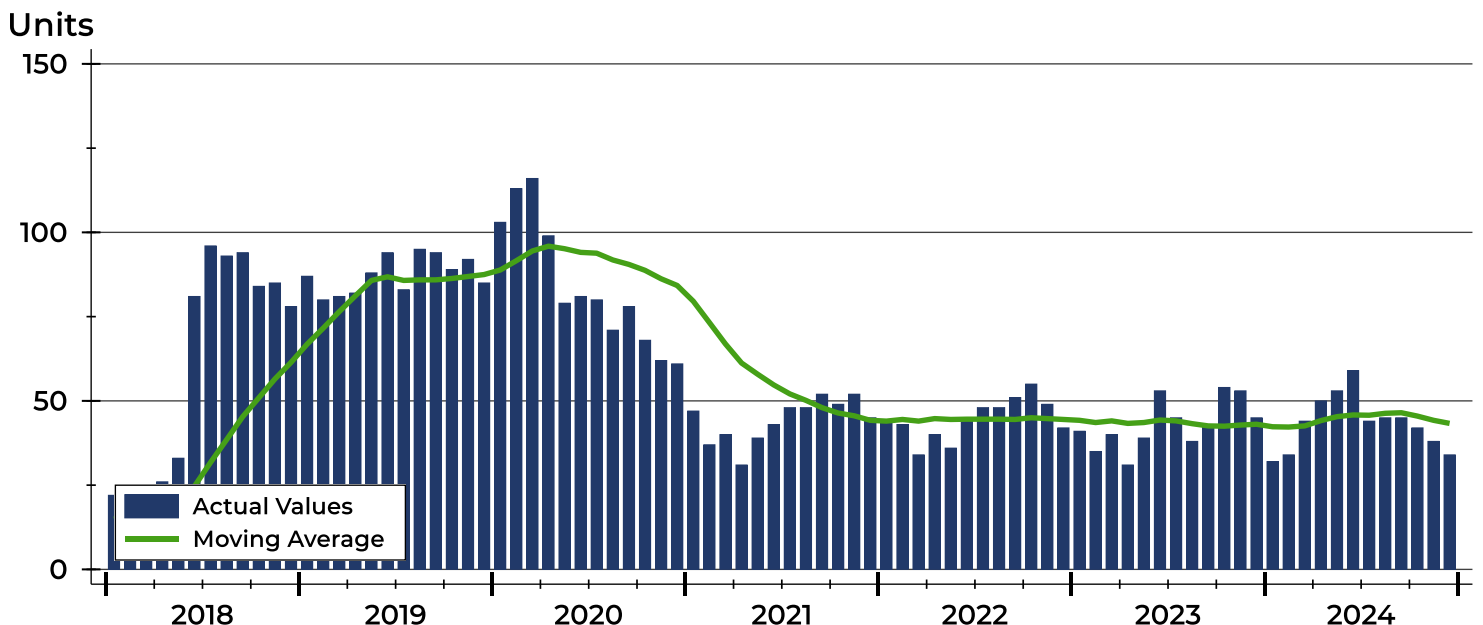
Dickinson County Active Listings Analysis

| Summary Statistics for Active Listings | | 2024 | 2023 | Change |
|----------------------------------------|---------------------|----------------|---------|--------|
| Active Listings | | 34 | 45 | -24.4% |
| Volume (1,000s) | | 6,748 | 8,278 | -18.5% |
| Months' Supply | | 1.7 | 2.0 | -15.0% |
| Average | List Price | 198,457 | 183,962 | 7.9% |
| | Days on Market | 127 | 92 | 38.0% |
| | Percent of Original | 96.3% | 95.2% | 1.2% |
| Median | List Price | 167,000 | 143,000 | 16.8% |
| | Days on Market | 83 | 74 | 12.2% |
| | Percent of Original | 97.3% | 100.0% | -2.7% |

A total of 34 homes were available for sale in Dickinson County at the end of December. This represents a 1.7 months' supply of active listings.

The median list price of homes on the market at the end of December was \$167,000, up 16.8% from 2023. The typical time on market for active listings was 83 days, up from 74 days a year earlier.

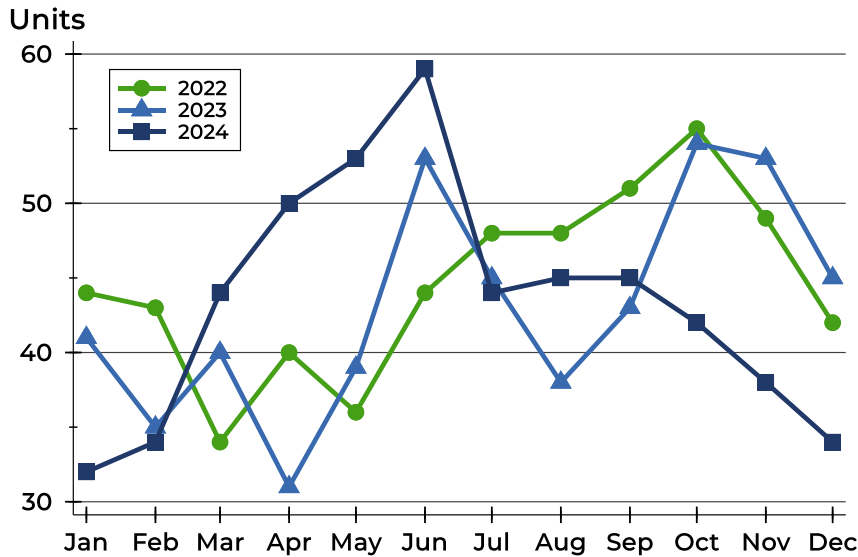
History of Active Listings





Dickinson County Active Listings Analysis

Active Listings by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 44 | 41 | 32 |
| February | 43 | 35 | 34 |
| March | 34 | 40 | 44 |
| April | 40 | 31 | 50 |
| May | 36 | 39 | 53 |
| June | 44 | 53 | 59 |
| July | 48 | 45 | 44 |
| August | 48 | 38 | 45 |
| September | 51 | 43 | 45 |
| October | 55 | 54 | 42 |
| November | 49 | 53 | 38 |
| December | 42 | 45 | 34 |

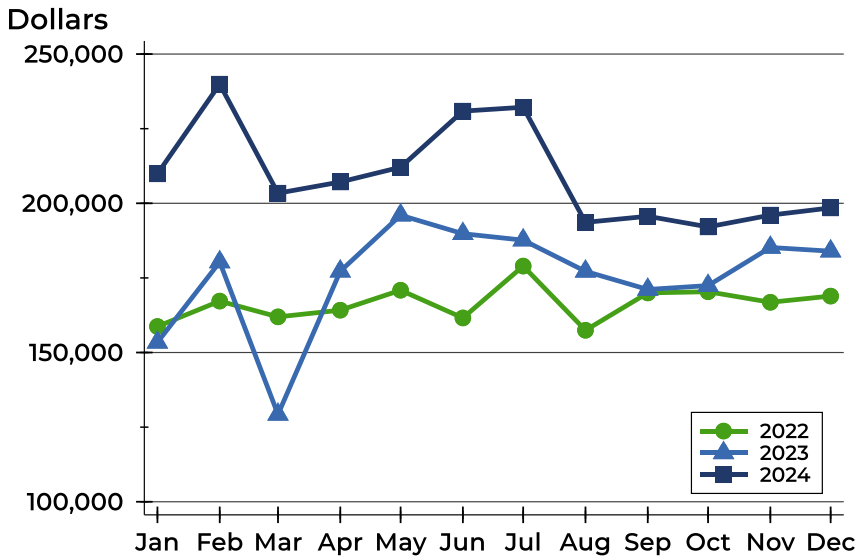
Active Listings by Price Range

| Price Range | Active Listings Number | Active Listings Percent | Months' Supply | List Price Average | List Price Median | Days on Market Avg. | Days on Market Med. | Price as % of Orig. Avg. | Price as % of Orig. Med. |
|---------------------|------------------------|-------------------------|----------------|--------------------|-------------------|---------------------|---------------------|--------------------------|--------------------------|
| Below \$25,000 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$25,000-\$49,999 | 1 | 2.9% | 0.6 | 44,900 | 44,900 | 13 | 13 | 100.0% | 100.0% |
| \$50,000-\$99,999 | 5 | 14.7% | 1.3 | 76,110 | 76,750 | 77 | 71 | 97.2% | 98.5% |
| \$100,000-\$124,999 | 3 | 8.8% | 1.8 | 112,000 | 110,000 | 130 | 167 | 95.3% | 94.3% |
| \$125,000-\$149,999 | 6 | 17.6% | 2.4 | 129,900 | 128,250 | 165 | 179 | 96.3% | 97.2% |
| \$150,000-\$174,999 | 2 | 5.9% | 1.0 | 154,500 | 154,500 | 69 | 69 | 97.0% | 97.0% |
| \$175,000-\$199,999 | 1 | 2.9% | 0.6 | 175,000 | 175,000 | 51 | 51 | 97.2% | 97.2% |
| \$200,000-\$249,999 | 7 | 20.6% | 3.7 | 236,114 | 235,000 | 151 | 124 | 93.4% | 92.0% |
| \$250,000-\$299,999 | 2 | 5.9% | 1.0 | 266,500 | 266,500 | 344 | 344 | 95.0% | 95.0% |
| \$300,000-\$399,999 | 6 | 17.6% | 3.6 | 354,483 | 354,950 | 101 | 60 | 97.9% | 98.9% |
| \$400,000-\$499,999 | 1 | 2.9% | 12.0 | 410,000 | 410,000 | 12 | 12 | 100.0% | 100.0% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |



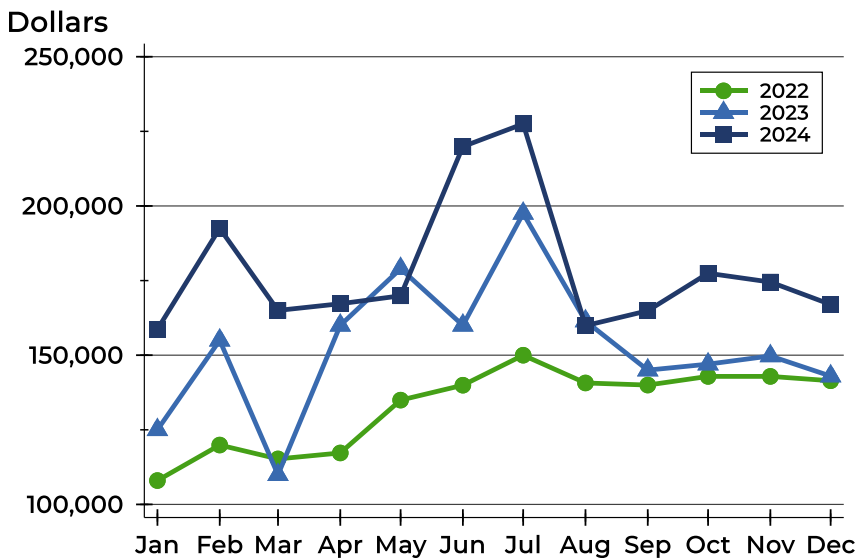
Dickinson County Active Listings Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|----------------|
| January | 158,727 | 153,415 | 209,875 |
| February | 167,237 | 180,323 | 239,924 |
| March | 161,947 | 129,272 | 203,391 |
| April | 164,188 | 177,229 | 207,146 |
| May | 170,878 | 196,013 | 212,085 |
| June | 161,589 | 189,811 | 230,885 |
| July | 178,969 | 187,653 | 232,189 |
| August | 157,456 | 177,201 | 193,620 |
| September | 169,978 | 171,133 | 195,653 |
| October | 170,373 | 172,424 | 192,090 |
| November | 166,845 | 185,199 | 196,041 |
| December | 168,914 | 183,962 | 198,457 |

Median Price

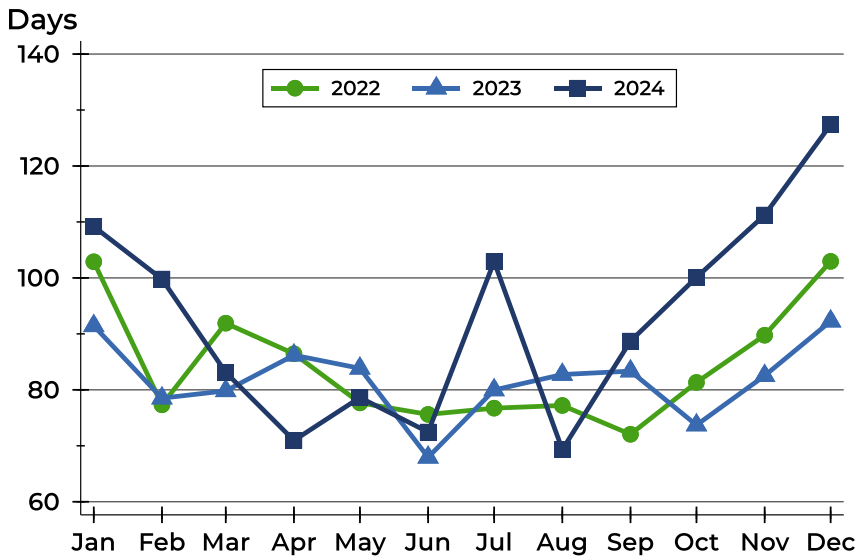


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|----------------|
| January | 108,000 | 125,000 | 158,700 |
| February | 119,900 | 155,000 | 192,500 |
| March | 115,250 | 109,950 | 165,000 |
| April | 117,250 | 160,000 | 167,250 |
| May | 134,950 | 179,000 | 169,900 |
| June | 139,950 | 160,000 | 219,900 |
| July | 150,000 | 197,500 | 227,500 |
| August | 140,700 | 161,450 | 159,900 |
| September | 140,000 | 145,000 | 164,900 |
| October | 142,900 | 147,000 | 177,450 |
| November | 142,900 | 149,750 | 174,500 |
| December | 141,450 | 143,000 | 167,000 |



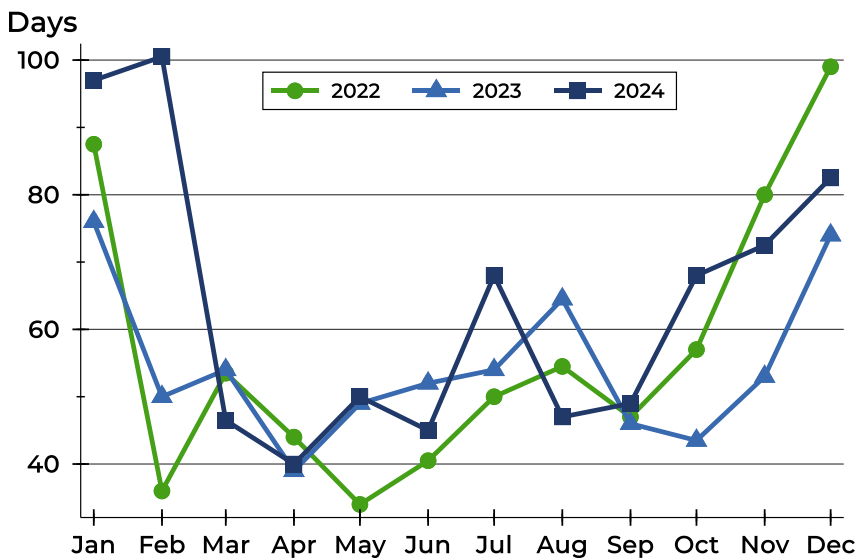
Dickinson County Active Listings Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 103 | 91 | 109 |
| February | 77 | 79 | 100 |
| March | 92 | 80 | 83 |
| April | 86 | 86 | 71 |
| May | 78 | 84 | 79 |
| June | 76 | 68 | 72 |
| July | 77 | 80 | 103 |
| August | 77 | 83 | 69 |
| September | 72 | 83 | 89 |
| October | 81 | 74 | 100 |
| November | 90 | 83 | 111 |
| December | 103 | 92 | 127 |

Median DOM



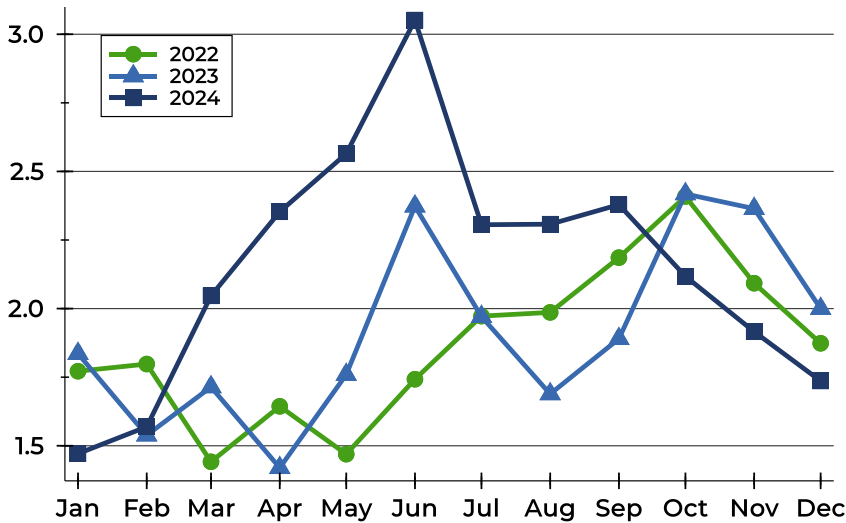
| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 88 | 76 | 97 |
| February | 36 | 50 | 101 |
| March | 54 | 54 | 47 |
| April | 44 | 39 | 40 |
| May | 34 | 49 | 50 |
| June | 41 | 52 | 45 |
| July | 50 | 54 | 68 |
| August | 55 | 65 | 47 |
| September | 47 | 46 | 49 |
| October | 57 | 44 | 68 |
| November | 80 | 53 | 73 |
| December | 99 | 74 | 83 |



Dickinson County Months' Supply Analysis

Months' Supply by Month

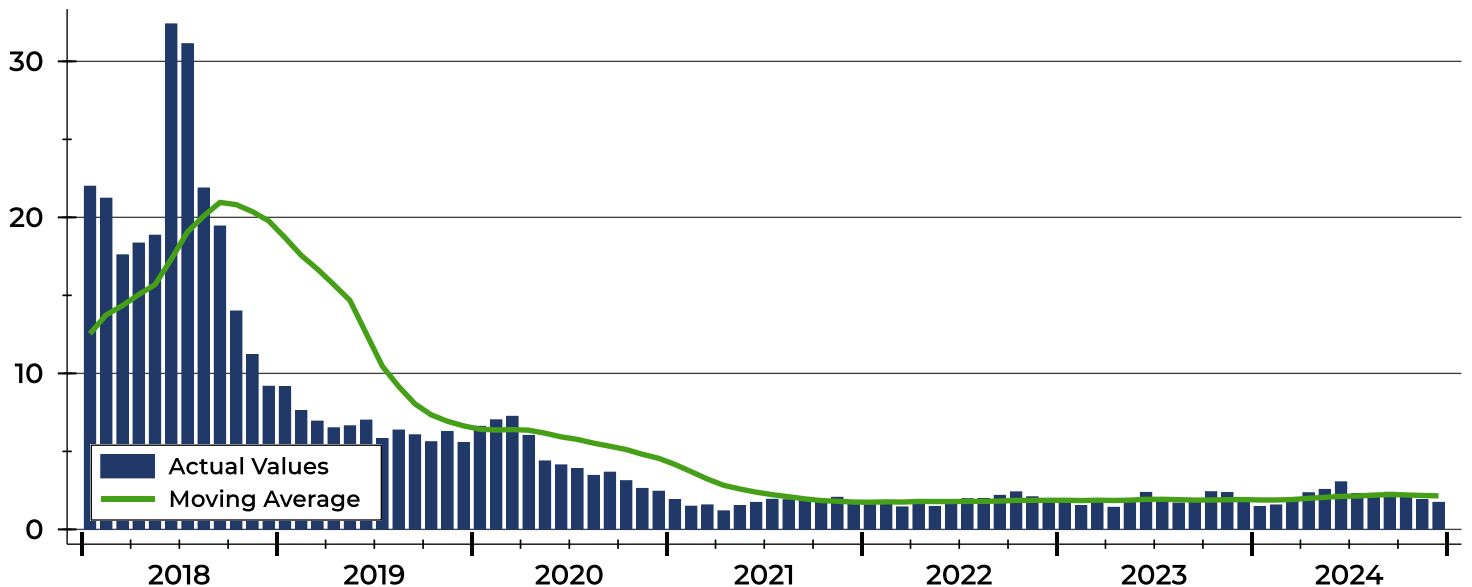
Months



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 1.8 | 1.8 | 1.5 |
| February | 1.8 | 1.5 | 1.6 |
| March | 1.4 | 1.7 | 2.0 |
| April | 1.6 | 1.4 | 2.4 |
| May | 1.5 | 1.8 | 2.6 |
| June | 1.7 | 2.4 | 3.1 |
| July | 2.0 | 2.0 | 2.3 |
| August | 2.0 | 1.7 | 2.3 |
| September | 2.2 | 1.9 | 2.4 |
| October | 2.4 | 2.4 | 2.1 |
| November | 2.1 | 2.4 | 1.9 |
| December | 1.9 | 2.0 | 1.7 |

History of Month's Supply

Months





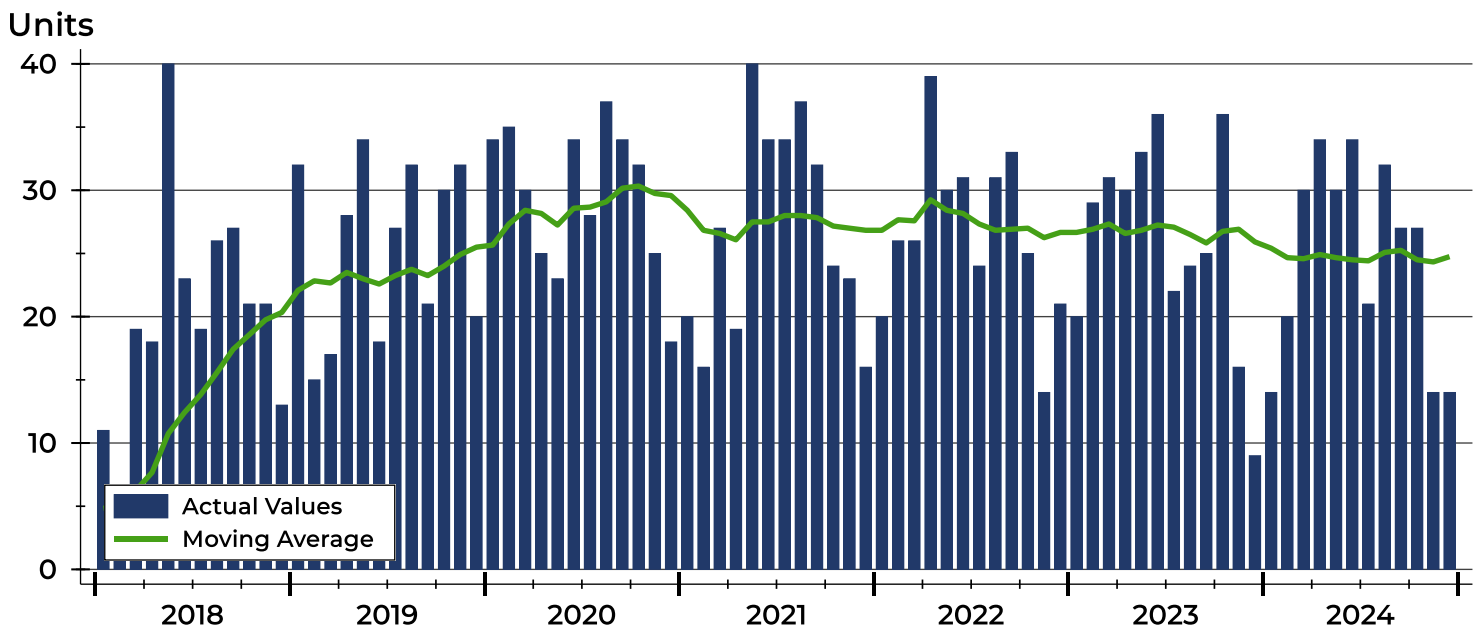
Dickinson County New Listings Analysis

| Summary Statistics for New Listings | | 2024 | December 2023 | Change |
|-------------------------------------|--------------------|----------------|---------------|--------|
| Current Month | New Listings | 14 | 9 | 55.6% |
| | Volume (1,000s) | 2,982 | 1,553 | 92.0% |
| | Average List Price | 212,971 | 172,533 | 23.4% |
| | Median List Price | 202,500 | 185,000 | 9.5% |
| Year-to-Date | New Listings | 297 | 311 | -4.5% |
| | Volume (1,000s) | 55,316 | 52,711 | 4.9% |
| | Average List Price | 186,250 | 169,489 | 9.9% |
| | Median List Price | 159,000 | 155,000 | 2.6% |

A total of 14 new listings were added in Dickinson County during December, up 55.6% from the same month in 2023. Year-to-date Dickinson County has seen 297 new listings.

The median list price of these homes was \$202,500 up from \$185,000 in 2023.

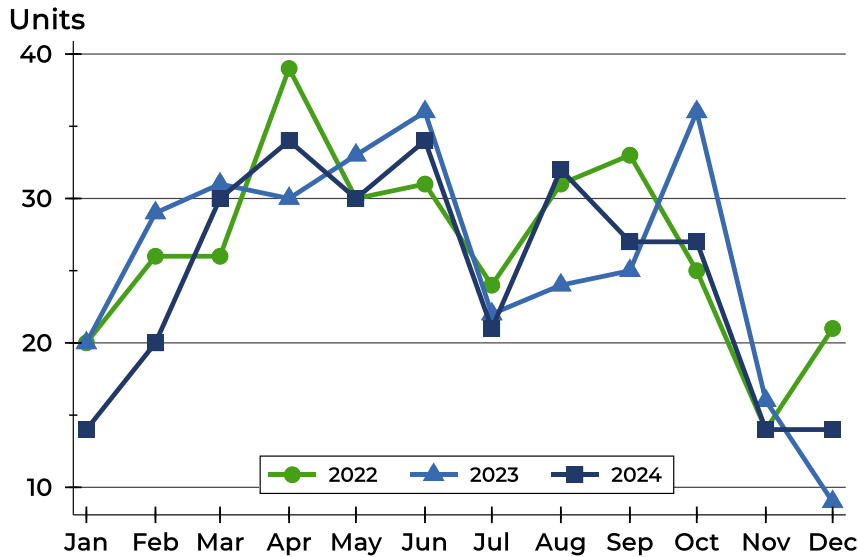
History of New Listings





Dickinson County New Listings Analysis

New Listings by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 20 | 20 | 14 |
| February | 26 | 29 | 20 |
| March | 26 | 31 | 30 |
| April | 39 | 30 | 34 |
| May | 30 | 33 | 30 |
| June | 31 | 36 | 34 |
| July | 24 | 22 | 21 |
| August | 31 | 24 | 32 |
| September | 33 | 25 | 27 |
| October | 25 | 36 | 27 |
| November | 14 | 16 | 14 |
| December | 21 | 9 | 14 |

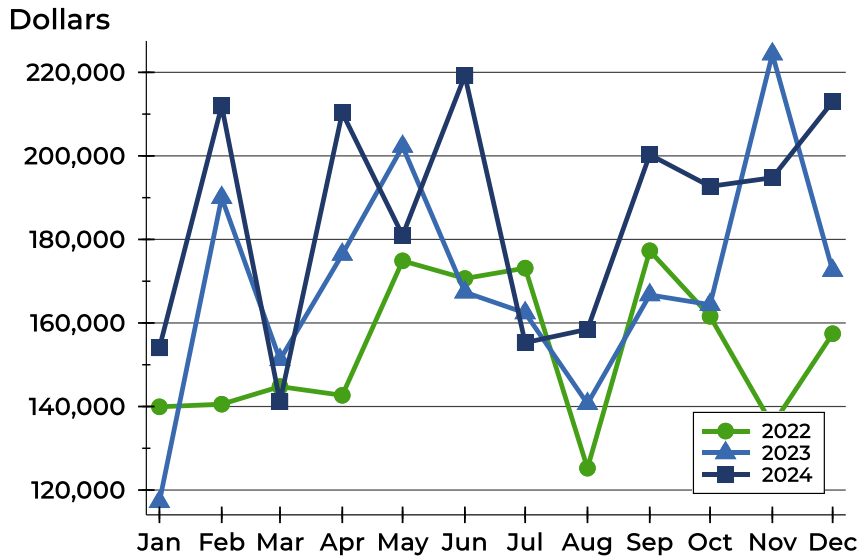
New Listings by Price Range

| Price Range | New Listings | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|--------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 1 | 7.1% | 19,900 | 19,900 | 6 | 6 | 100.0% | 100.0% |
| \$25,000-\$49,999 | 1 | 7.1% | 44,900 | 44,900 | 20 | 20 | 100.0% | 100.0% |
| \$50,000-\$99,999 | 1 | 7.1% | 98,500 | 98,500 | 5 | 5 | 100.0% | 100.0% |
| \$100,000-\$124,999 | 1 | 7.1% | 110,000 | 110,000 | 19 | 19 | 100.0% | 100.0% |
| \$125,000-\$149,999 | 1 | 7.1% | 143,000 | 143,000 | 28 | 28 | 95.3% | 95.3% |
| \$150,000-\$174,999 | 1 | 7.1% | 153,000 | 153,000 | 25 | 25 | 100.0% | 100.0% |
| \$175,000-\$199,999 | 1 | 7.1% | 180,000 | 180,000 | 4 | 4 | 100.0% | 100.0% |
| \$200,000-\$249,999 | 2 | 14.3% | 233,950 | 233,950 | 23 | 23 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 1 | 7.1% | 269,500 | 269,500 | 2 | 2 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 3 | 21.4% | 361,633 | 360,000 | 16 | 11 | 100.0% | 100.0% |
| \$400,000-\$499,999 | 1 | 7.1% | 410,000 | 410,000 | 19 | 19 | 100.0% | 100.0% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



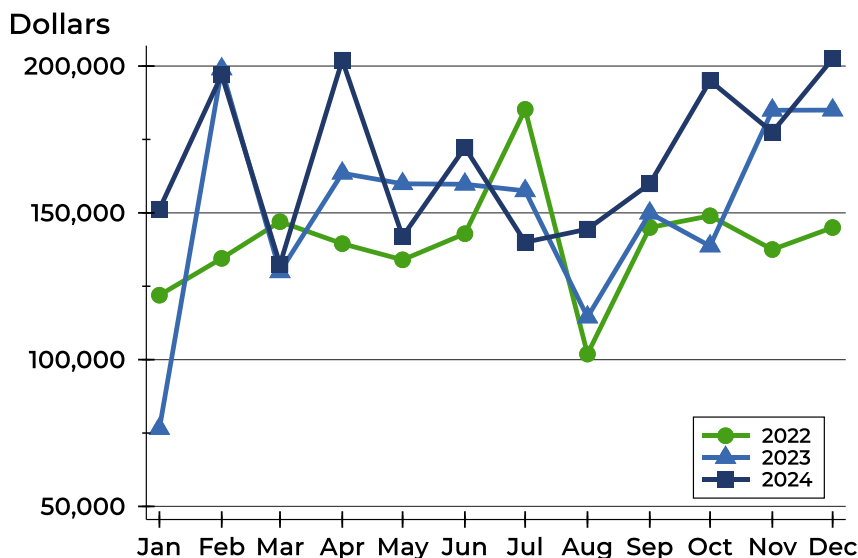
Dickinson County New Listings Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|----------------|
| January | 139,930 | 117,200 | 154,050 |
| February | 140,562 | 190,002 | 211,967 |
| March | 144,777 | 151,203 | 141,162 |
| April | 142,685 | 176,410 | 210,329 |
| May | 174,877 | 202,258 | 180,965 |
| June | 170,642 | 167,375 | 219,215 |
| July | 173,133 | 162,400 | 155,295 |
| August | 125,242 | 140,669 | 158,491 |
| September | 177,291 | 166,714 | 200,285 |
| October | 161,596 | 164,389 | 192,696 |
| November | 135,586 | 224,375 | 194,771 |
| December | 157,438 | 172,533 | 212,971 |

Median Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|----------------|
| January | 121,950 | 76,500 | 151,250 |
| February | 134,500 | 199,000 | 197,000 |
| March | 147,000 | 129,900 | 132,450 |
| April | 139,500 | 163,500 | 202,000 |
| May | 134,000 | 159,900 | 141,950 |
| June | 142,900 | 159,750 | 172,250 |
| July | 185,250 | 157,500 | 140,000 |
| August | 101,900 | 114,500 | 144,450 |
| September | 145,000 | 149,900 | 159,900 |
| October | 149,000 | 138,700 | 195,000 |
| November | 137,500 | 184,950 | 177,500 |
| December | 145,000 | 185,000 | 202,500 |



Dickinson County Contracts Written Analysis

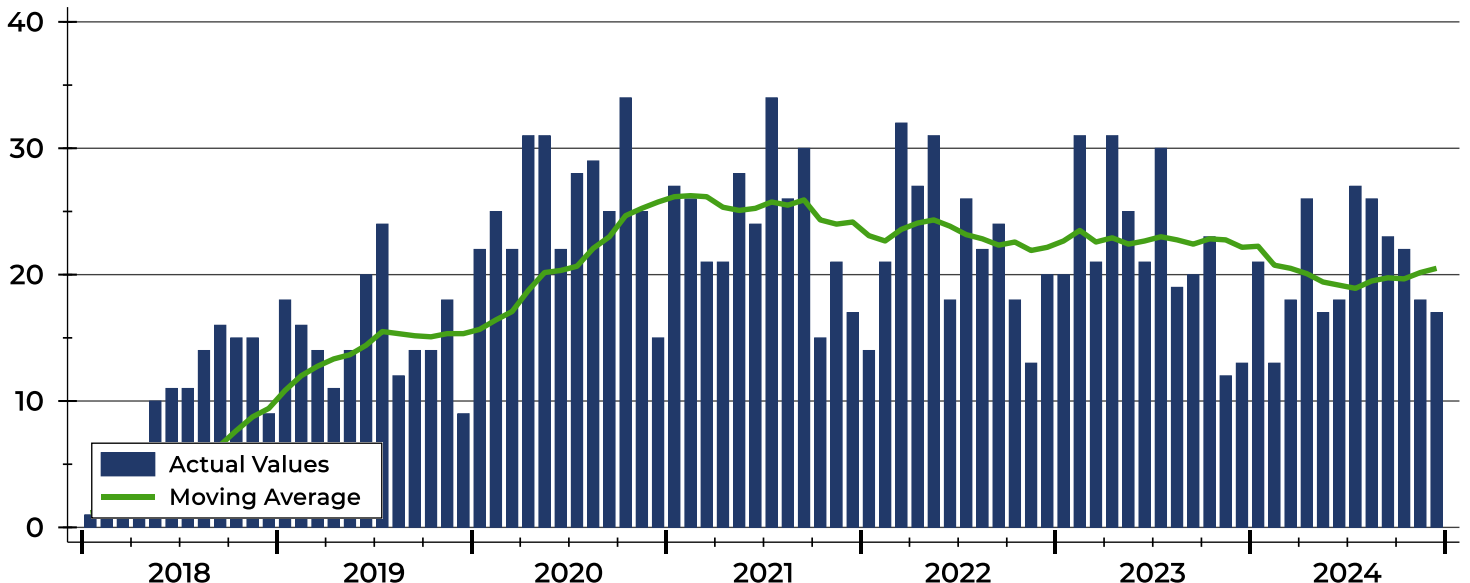
| Summary Statistics for Contracts Written | | December | | | Year-to-Date | | |
|------------------------------------------|---------------------|----------------|---------|--------|----------------|---------|--------|
| | | 2024 | 2023 | Change | 2024 | 2023 | Change |
| Contracts Written | | 17 | 13 | 30.8% | 246 | 266 | -7.5% |
| Volume (1,000s) | | 3,341 | 2,427 | 37.7% | 42,837 | 43,251 | -1.0% |
| Average | Sale Price | 196,500 | 186,658 | 5.3% | 174,132 | 162,598 | 7.1% |
| | Days on Market | 47 | 88 | -46.6% | 40 | 43 | -7.0% |
| | Percent of Original | 93.9% | 82.8% | 13.4% | 92.3% | 92.2% | 0.1% |
| Median | Sale Price | 179,000 | 209,000 | -14.4% | 153,950 | 150,950 | 2.0% |
| | Days on Market | 26 | 58 | -55.2% | 17 | 13 | 30.8% |
| | Percent of Original | 100.0% | 93.5% | 7.0% | 96.2% | 95.6% | 0.6% |

A total of 17 contracts for sale were written in Dickinson County during the month of December, up from 13 in 2023. The median list price of these homes was \$179,000, down from \$209,000 the prior year.

Half of the homes that went under contract in December were on the market less than 26 days, compared to 58 days in December 2023.

History of Contracts Written

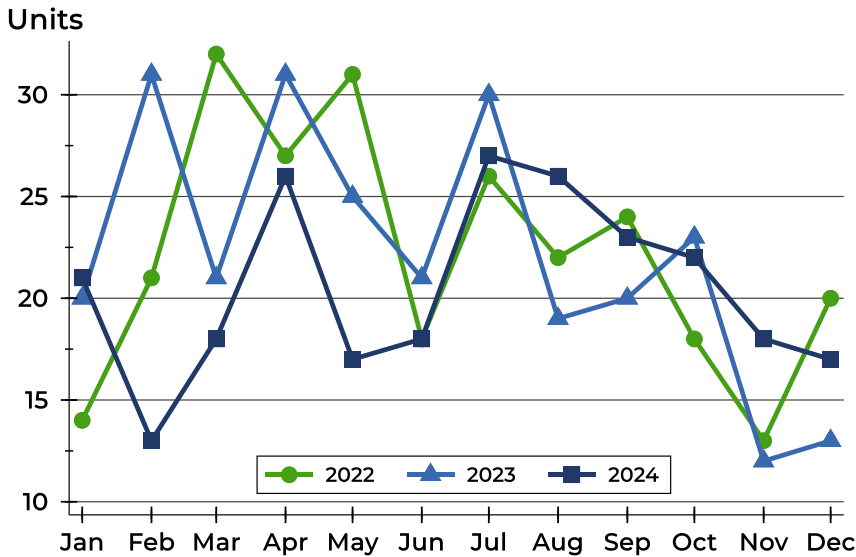
Units





Dickinson County Contracts Written Analysis

Contracts Written by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 14 | 20 | 21 |
| February | 21 | 31 | 13 |
| March | 32 | 21 | 18 |
| April | 27 | 31 | 26 |
| May | 31 | 25 | 17 |
| June | 18 | 21 | 18 |
| July | 26 | 30 | 27 |
| August | 22 | 19 | 26 |
| September | 24 | 20 | 23 |
| October | 18 | 23 | 22 |
| November | 13 | 12 | 18 |
| December | 20 | 13 | 17 |

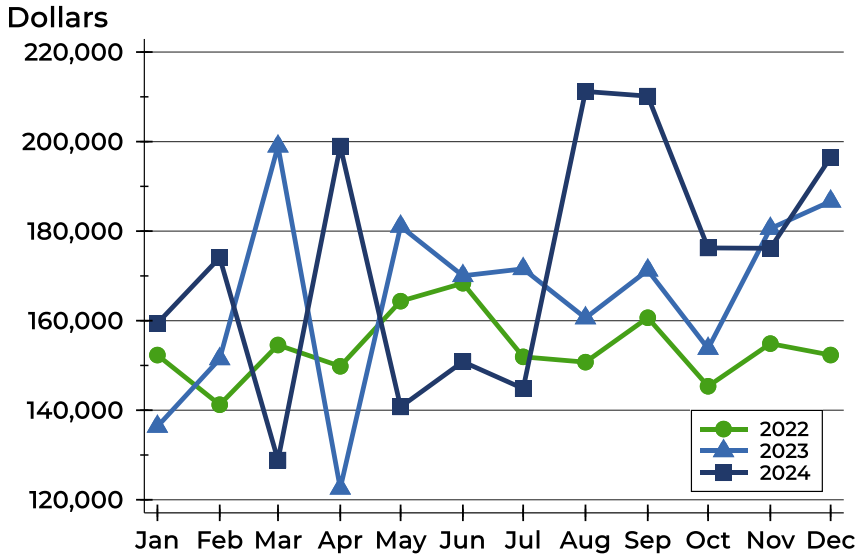
Contracts Written by Price Range

| Price Range | Contracts Written | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|-------------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 1 | 5.9% | 19,900 | 19,900 | 6 | 6 | 100.0% | 100.0% |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 3 | 17.6% | 93,467 | 92,000 | 64 | 79 | 91.2% | 93.6% |
| \$100,000-\$124,999 | 1 | 5.9% | 120,000 | 120,000 | 6 | 6 | 100.0% | 100.0% |
| \$125,000-\$149,999 | 1 | 5.9% | 143,000 | 143,000 | 28 | 28 | 95.3% | 95.3% |
| \$150,000-\$174,999 | 2 | 11.8% | 157,500 | 157,500 | 60 | 60 | 88.6% | 88.6% |
| \$175,000-\$199,999 | 4 | 23.5% | 188,475 | 187,500 | 89 | 90 | 89.0% | 86.5% |
| \$200,000-\$249,999 | 1 | 5.9% | 235,000 | 235,000 | 19 | 19 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 1 | 5.9% | 269,500 | 269,500 | 2 | 2 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 2 | 11.8% | 377,400 | 377,400 | 20 | 20 | 100.0% | 100.0% |
| \$400,000-\$499,999 | 1 | 5.9% | 449,000 | 449,000 | 26 | 26 | 94.7% | 94.7% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



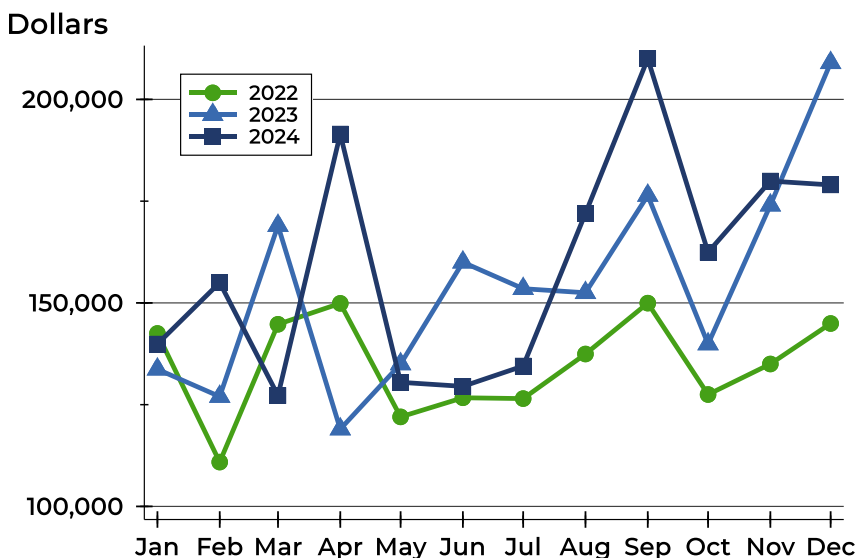
Dickinson County Contracts Written Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|----------------|
| January | 152,321 | 136,365 | 159,419 |
| February | 141,229 | 151,456 | 174,087 |
| March | 154,572 | 198,957 | 128,864 |
| April | 149,811 | 122,548 | 198,996 |
| May | 164,355 | 181,056 | 140,750 |
| June | 168,367 | 170,029 | 150,839 |
| July | 151,919 | 171,583 | 144,833 |
| August | 150,736 | 160,595 | 211,196 |
| September | 160,662 | 171,273 | 210,157 |
| October | 145,350 | 153,778 | 176,252 |
| November | 154,877 | 180,575 | 176,172 |
| December | 152,330 | 186,658 | 196,500 |

Median Price

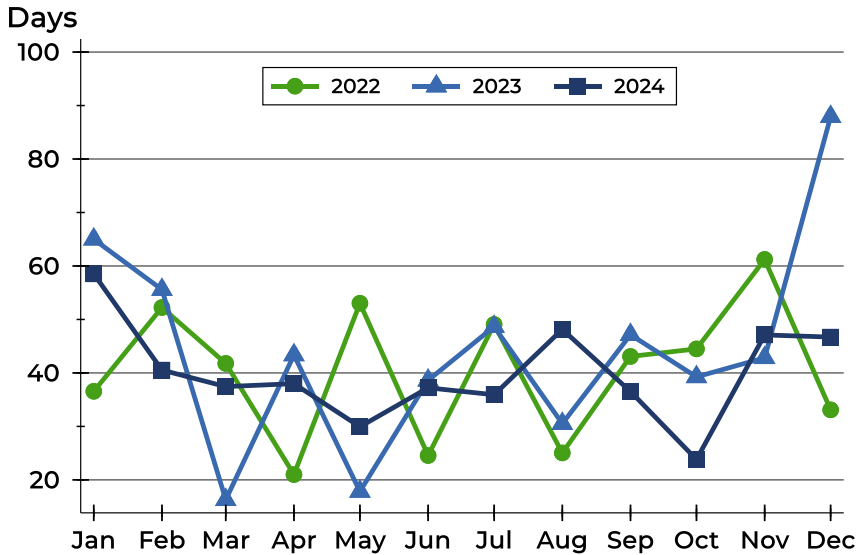


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|----------------|
| January | 142,500 | 133,700 | 139,900 |
| February | 110,900 | 127,000 | 155,000 |
| March | 144,750 | 169,000 | 127,250 |
| April | 149,900 | 119,000 | 191,500 |
| May | 122,000 | 135,000 | 130,500 |
| June | 126,700 | 160,000 | 129,500 |
| July | 126,500 | 153,500 | 134,500 |
| August | 137,450 | 152,500 | 172,000 |
| September | 149,950 | 176,400 | 210,000 |
| October | 127,500 | 139,900 | 162,450 |
| November | 135,000 | 174,000 | 179,950 |
| December | 144,950 | 209,000 | 179,000 |



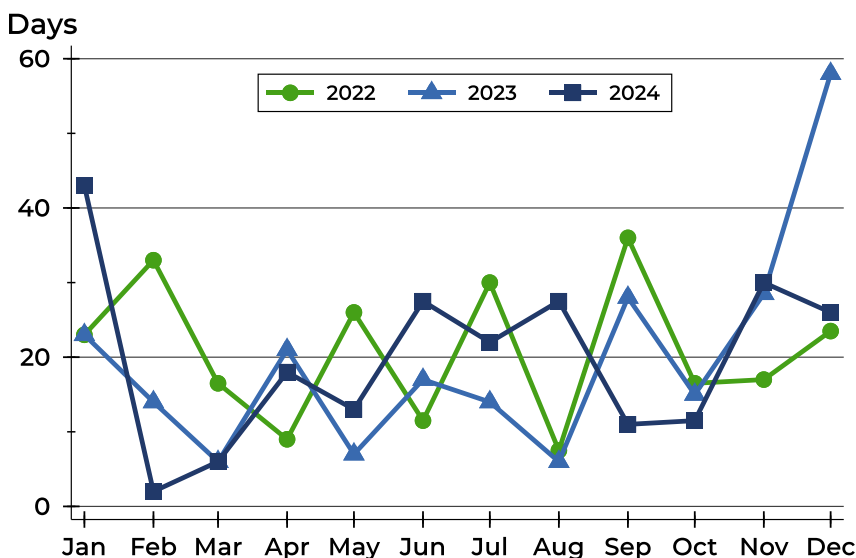
Dickinson County Contracts Written Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 37 | 65 | 59 |
| February | 52 | 56 | 41 |
| March | 42 | 16 | 37 |
| April | 21 | 43 | 38 |
| May | 53 | 18 | 30 |
| June | 25 | 39 | 37 |
| July | 49 | 49 | 36 |
| August | 25 | 31 | 48 |
| September | 43 | 47 | 37 |
| October | 45 | 39 | 24 |
| November | 61 | 43 | 47 |
| December | 33 | 88 | 47 |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|------|
| January | 23 | 23 | 43 |
| February | 33 | 14 | 2 |
| March | 17 | 6 | 6 |
| April | 9 | 21 | 18 |
| May | 26 | 7 | 13 |
| June | 12 | 17 | 28 |
| July | 30 | 14 | 22 |
| August | 8 | 6 | 28 |
| September | 36 | 28 | 11 |
| October | 17 | 15 | 12 |
| November | 17 | 29 | 30 |
| December | 24 | 58 | 26 |



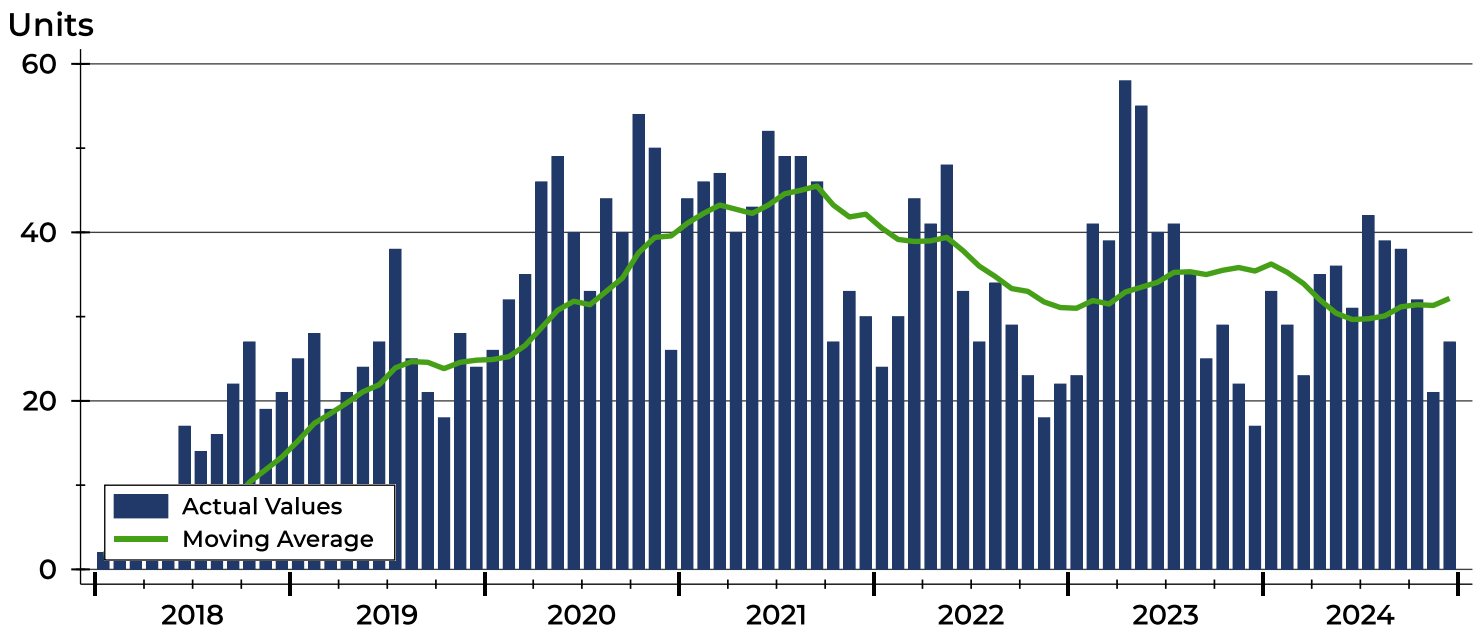
Dickinson County Pending Contracts Analysis

| Summary Statistics for Pending Contracts | | End of December | | |
|------------------------------------------|---------------------|-----------------|---------|--------|
| | | 2024 | 2023 | Change |
| Pending Contracts | | 27 | 17 | 58.8% |
| Volume (1,000s) | | 5,522 | 3,128 | 76.5% |
| Average | List Price | 204,530 | 183,974 | 11.2% |
| | Days on Market | 41 | 74 | -44.6% |
| | Percent of Original | 95.6% | 97.1% | -1.5% |
| Median | List Price | 180,000 | 179,900 | 0.1% |
| | Days on Market | 26 | 24 | 8.3% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

A total of 27 listings in Dickinson County had contracts pending at the end of December, up from 17 contracts pending at the end of December 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

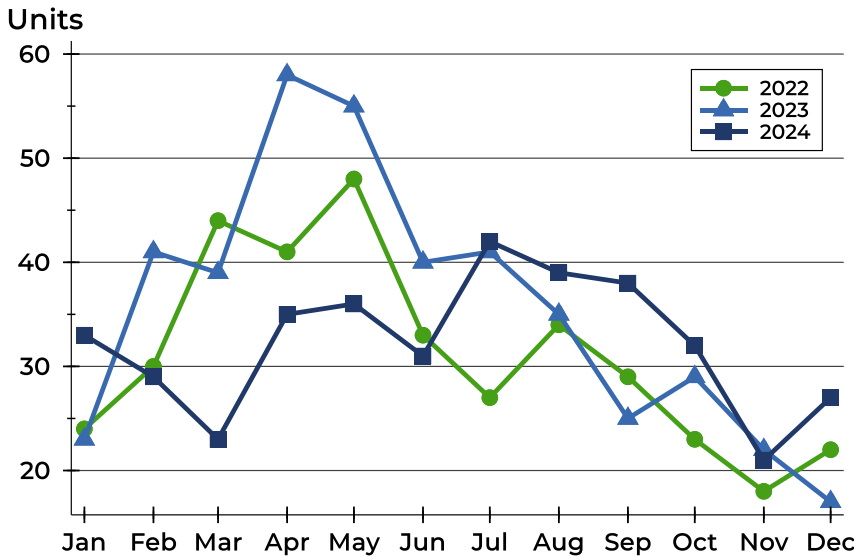
History of Pending Contracts





Dickinson County Pending Contracts Analysis

Pending Contracts by Month



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|-----------|
| January | 24 | 23 | 33 |
| February | 30 | 41 | 29 |
| March | 44 | 39 | 23 |
| April | 41 | 58 | 35 |
| May | 48 | 55 | 36 |
| June | 33 | 40 | 31 |
| July | 27 | 41 | 42 |
| August | 34 | 35 | 39 |
| September | 29 | 25 | 38 |
| October | 23 | 29 | 32 |
| November | 18 | 22 | 21 |
| December | 22 | 17 | 27 |

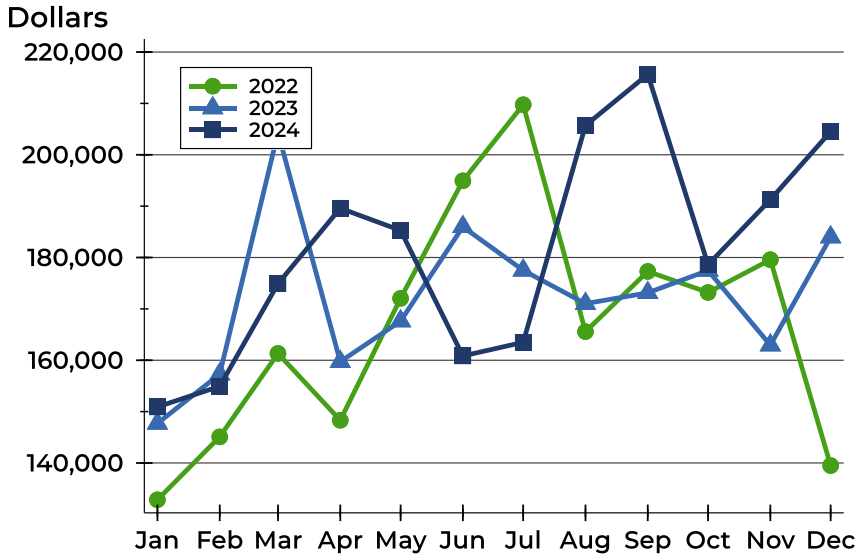
Pending Contracts by Price Range

| Price Range | Pending Contracts | | List Price | | Days on Market | | Price as % of Orig. | |
|---------------------|-------------------|---------|------------|---------|----------------|------|---------------------|--------|
| | Number | Percent | Average | Median | Avg. | Med. | Avg. | Med. |
| Below \$25,000 | 1 | 3.7% | 19,900 | 19,900 | 6 | 6 | 100.0% | 100.0% |
| \$25,000-\$49,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 3 | 11.1% | 93,467 | 92,000 | 64 | 79 | 91.2% | 93.6% |
| \$100,000-\$124,999 | 1 | 3.7% | 120,000 | 120,000 | 6 | 6 | 100.0% | 100.0% |
| \$125,000-\$149,999 | 3 | 11.1% | 147,600 | 149,900 | 49 | 53 | 94.7% | 94.9% |
| \$150,000-\$174,999 | 2 | 7.4% | 157,500 | 157,500 | 60 | 60 | 88.6% | 88.6% |
| \$175,000-\$199,999 | 8 | 29.6% | 187,125 | 182,250 | 54 | 30 | 94.2% | 98.9% |
| \$200,000-\$249,999 | 3 | 11.1% | 229,667 | 229,000 | 27 | 19 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 1 | 3.7% | 269,500 | 269,500 | 2 | 2 | 100.0% | 100.0% |
| \$300,000-\$399,999 | 4 | 14.8% | 359,925 | 352,450 | 23 | 20 | 99.3% | 100.0% |
| \$400,000-\$499,999 | 1 | 3.7% | 449,000 | 449,000 | 26 | 26 | 94.7% | 94.7% |
| \$500,000-\$749,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | N/A | N/A | N/A | N/A | N/A | N/A |



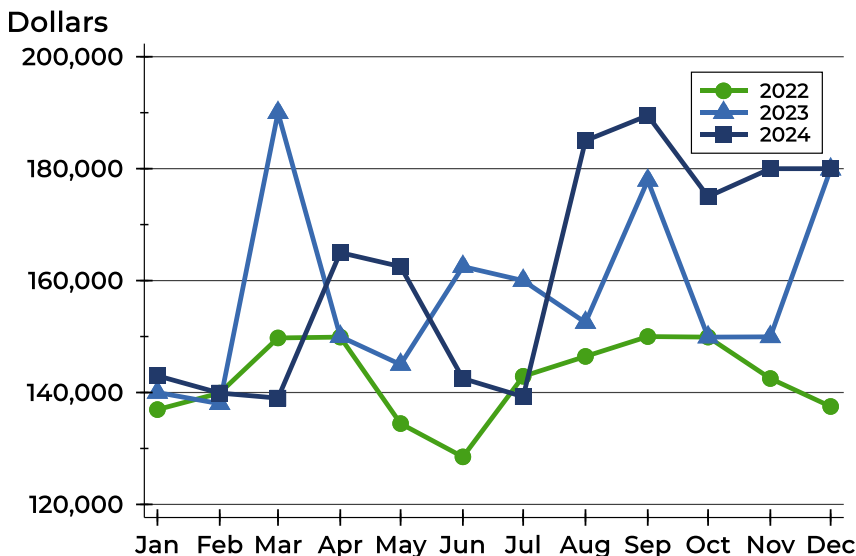
Dickinson County Pending Contracts Analysis

Average Price



| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 132,838 | 147,700 | 150,918 |
| February | 145,083 | 157,289 | 154,925 |
| March | 161,327 | 204,292 | 174,893 |
| April | 148,317 | 159,728 | 189,604 |
| May | 172,054 | 167,627 | 185,269 |
| June | 194,939 | 185,985 | 160,837 |
| July | 209,752 | 177,505 | 163,491 |
| August | 165,571 | 171,023 | 205,709 |
| September | 177,297 | 173,138 | 215,651 |
| October | 173,196 | 177,479 | 178,604 |
| November | 179,578 | 162,936 | 191,267 |
| December | 139,505 | 183,974 | 204,530 |

Median Price

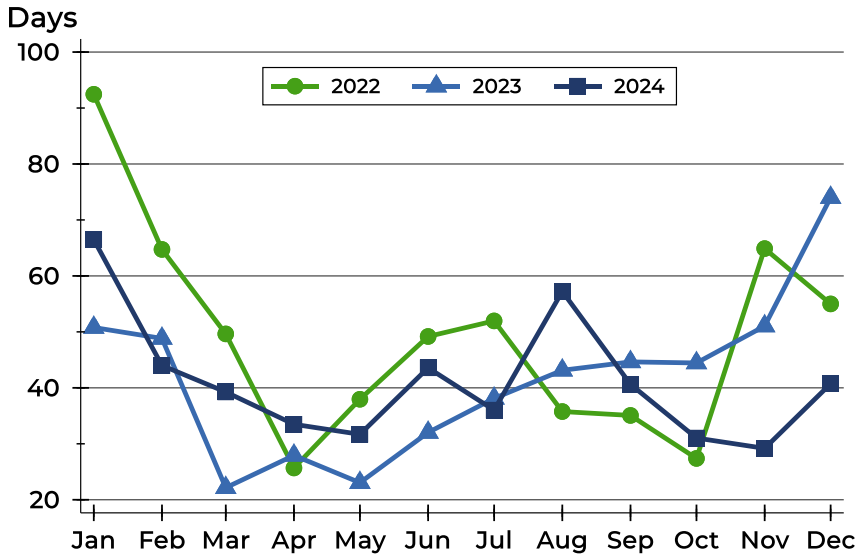


| Month | 2022 | 2023 | 2024 |
|-----------|---------|---------|---------|
| January | 136,950 | 140,000 | 143,000 |
| February | 139,900 | 138,000 | 139,900 |
| March | 149,750 | 190,000 | 139,000 |
| April | 149,900 | 150,000 | 165,000 |
| May | 134,450 | 145,000 | 162,500 |
| June | 128,500 | 162,500 | 142,500 |
| July | 142,900 | 160,000 | 139,250 |
| August | 146,450 | 152,500 | 185,000 |
| September | 150,000 | 177,900 | 189,500 |
| October | 149,900 | 149,900 | 175,000 |
| November | 142,500 | 149,950 | 180,000 |
| December | 137,500 | 179,900 | 180,000 |



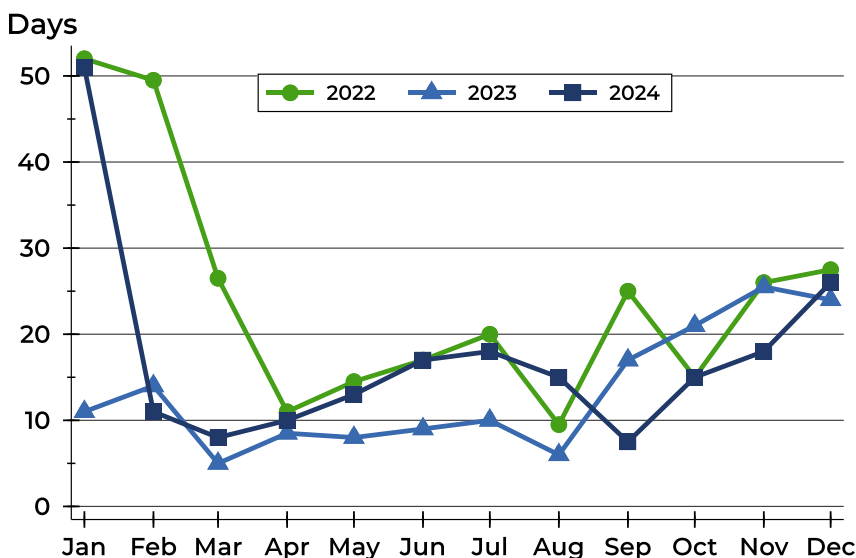
Dickinson County Pending Contracts Analysis

Average DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|-----------|
| January | 92 | 51 | 66 |
| February | 65 | 49 | 44 |
| March | 50 | 22 | 39 |
| April | 26 | 28 | 33 |
| May | 38 | 23 | 32 |
| June | 49 | 32 | 44 |
| July | 52 | 38 | 36 |
| August | 36 | 43 | 57 |
| September | 35 | 45 | 41 |
| October | 27 | 44 | 31 |
| November | 65 | 51 | 29 |
| December | 55 | 74 | 41 |

Median DOM



| Month | 2022 | 2023 | 2024 |
|-----------|------|------|-----------|
| January | 52 | 11 | 51 |
| February | 50 | 14 | 11 |
| March | 27 | 5 | 8 |
| April | 11 | 9 | 10 |
| May | 15 | 8 | 13 |
| June | 17 | 9 | 17 |
| July | 20 | 10 | 18 |
| August | 10 | 6 | 15 |
| September | 25 | 17 | 8 |
| October | 15 | 21 | 15 |
| November | 26 | 26 | 18 |
| December | 28 | 24 | 26 |