



Flint Hills Association Eight-County Jurisdiction Housing Report



Market Overview

FHAR Jurisdiction Home Sales Rose in January

Total home sales in the FHAR eight-county jurisdiction rose by 19.0% last month to 150 units, compared to 126 units in January 2021. Total sales volume was \$31.2 million, up 30.3% from a year earlier.

The median sale price in January was \$186,250, showing no change from the previous year. Homes that sold in January were typically on the market for 24 days and sold for 99.5% of their list prices.

FHAR Jurisdiction Active Listings Down at End of January

The total number of active listings in the FHAR eight-county jurisdiction at the end of January was 271 units, down from 362 at the same point in 2021. This represents a 1.2 months' supply of homes available for sale. The median list price of homes on the market at the end of January was \$159,900.

During January, a total of 179 contracts were written down from 207 in January 2021. At the end of the month, there were 292 contracts still pending.

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Flint Hills Association Eight-County Jurisdiction Summary Statistics

January MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales Change from prior year	150 19.0%	126 9.6%	115 32.2%	150 19.0%	126 9.6%	115 32.2%	
Active Listings Change from prior year	271 -25.1%	362 -49.4%	715 -12.1%	N/A	N/A	N/A	
Months' Supply Change from prior year	1.2 -36.8%	1.9 -58.7%	4.6 -20.7%	N/A	N/A	N/A	
New Listings Change from prior year	170 -15.4%	201 -18.0%	245 -4.3%	170 -15.4%	201 -18.0%	245 -4.3%	
Contracts Written Change from prior year	179 -13.5%	207 28.6%	161 29.8%	179 -13.5%	207 28.6%	161 29.8%	
Pending Contracts Change from prior year	292 -13.6%	338 43.2%	236 5.4%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	31,178 30.3%	23,924 11.9%	21,373 25.8%	31,178 30.3%	23,924 11.9%	21,373 25.8%	
Average	Sale Price Change from prior year	207,852 9.5%	189,873 2.2%	185,848 -4.8%	207,852 9.5%	189,873 2.2%	185,848 -4.8%
	List Price of Actives Change from prior year	225,726 6.3%	212,332 11.4%	190,551 -0.6%	N/A	N/A	N/A
	Days on Market Change from prior year	45 -23.7%	59 -37.9%	95 14.5%	45 -23.7%	59 -37.9%	95 14.5%
	Percent of List Change from prior year	97.5% 0.4%	97.1% 0.7%	96.4% -1.0%	97.5% 0.4%	97.1% 0.7%	96.4% -1.0%
	Percent of Original Change from prior year	95.3% -0.4%	95.7% 2.1%	93.7% -0.6%	95.3% -0.4%	95.7% 2.1%	93.7% -0.6%
Median	Sale Price Change from prior year	186,250 0.0%	186,250 5.5%	176,500 -4.6%	186,250 0.0%	186,250 5.5%	176,500 -4.6%
	List Price of Actives Change from prior year	159,900 -3.1%	165,000 4.4%	158,000 0.0%	N/A	N/A	N/A
	Days on Market Change from prior year	24 -27.3%	33 -44.1%	59 3.5%	24 -27.3%	33 -44.1%	59 3.5%
	Percent of List Change from prior year	99.5% 0.5%	99.0% 0.8%	98.2% -0.4%	99.5% 0.5%	99.0% 0.8%	98.2% -0.4%
	Percent of Original Change from prior year	97.8% -0.7%	98.5% 2.2%	96.4% -0.3%	97.8% -0.7%	98.5% 2.2%	96.4% -0.3%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



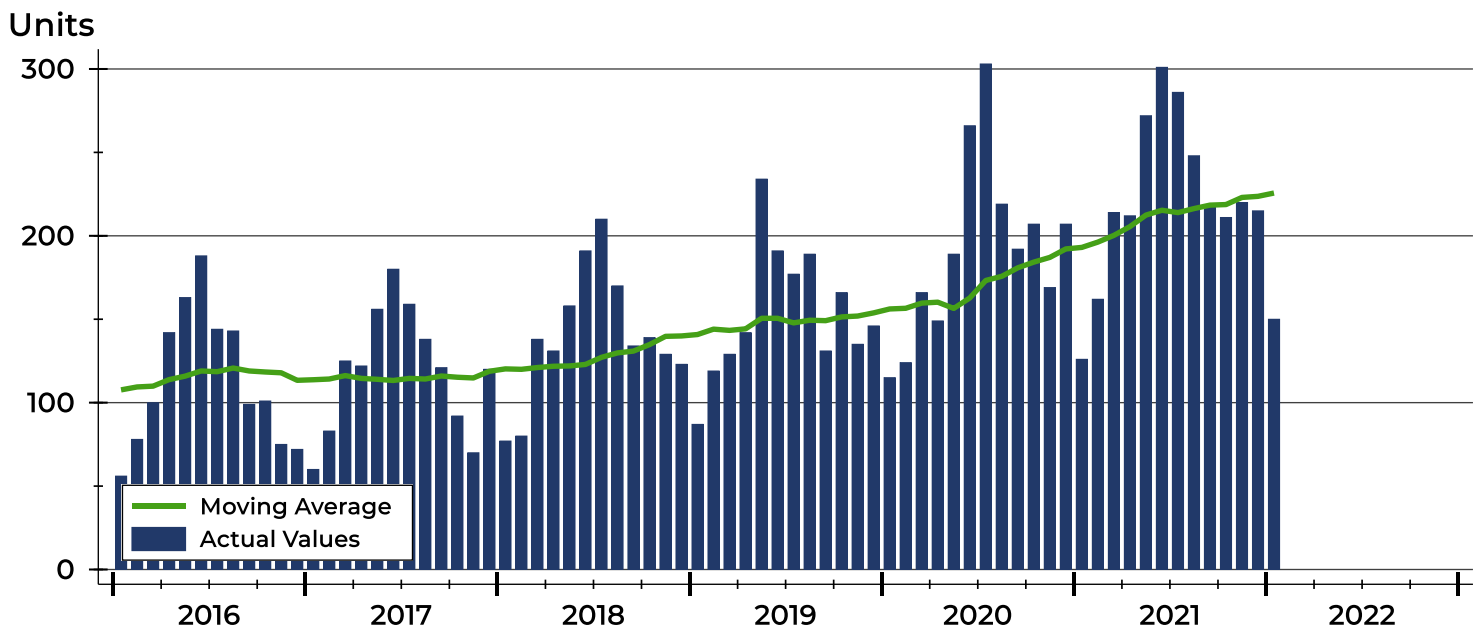
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		2022	January 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		150	126	19.0%	150	126	19.0%
Volume (1,000s)		31,178	23,924	30.3%	31,178	23,924	30.3%
Months' Supply		1.2	1.9	-36.8%	N/A	N/A	N/A
Average	Sale Price	207,852	189,873	9.5%	207,852	189,873	9.5%
	Days on Market	45	59	-23.7%	45	59	-23.7%
	Percent of List	97.5%	97.1%	0.4%	97.5%	97.1%	0.4%
	Percent of Original	95.3%	95.7%	-0.4%	95.3%	95.7%	-0.4%
Median	Sale Price	186,250	186,250	0.0%	186,250	186,250	0.0%
	Days on Market	24	33	-27.3%	24	33	-27.3%
	Percent of List	99.5%	99.0%	0.5%	99.5%	99.0%	0.5%
	Percent of Original	97.8%	98.5%	-0.7%	97.8%	98.5%	-0.7%

A total of 150 homes sold in the FHAR eight-county jurisdiction in January, up from 126 units in January 2021. Total sales volume rose to \$31.2 million compared to \$23.9 million in the previous year.

The median sales price in January was \$186,250, essentially the same as in the prior year. Median days on market was 24 days, up from 19 days in December, but down from 33 in January 2021.

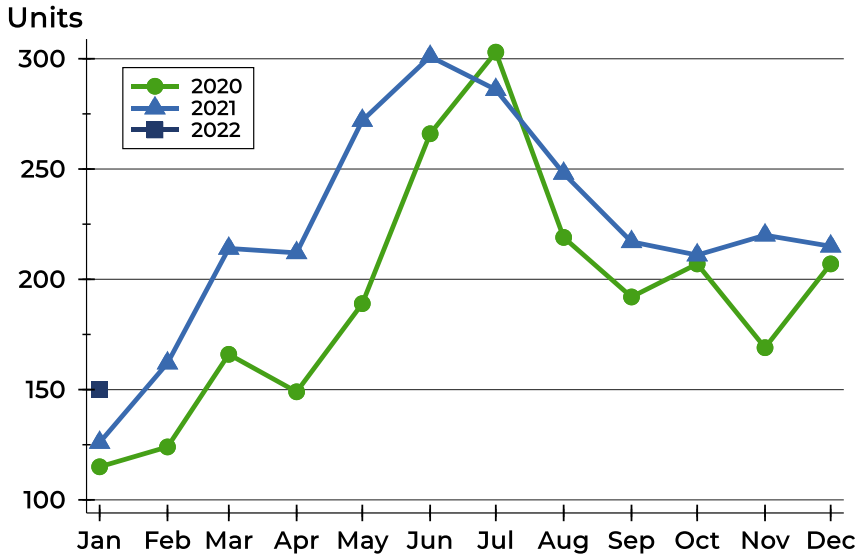
History of Closed Listings





Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	115	126	150
February	124	162	
March	166	214	
April	149	212	
May	189	272	
June	266	301	
July	303	286	
August	219	248	
September	192	217	
October	207	211	
November	169	220	
December	207	215	

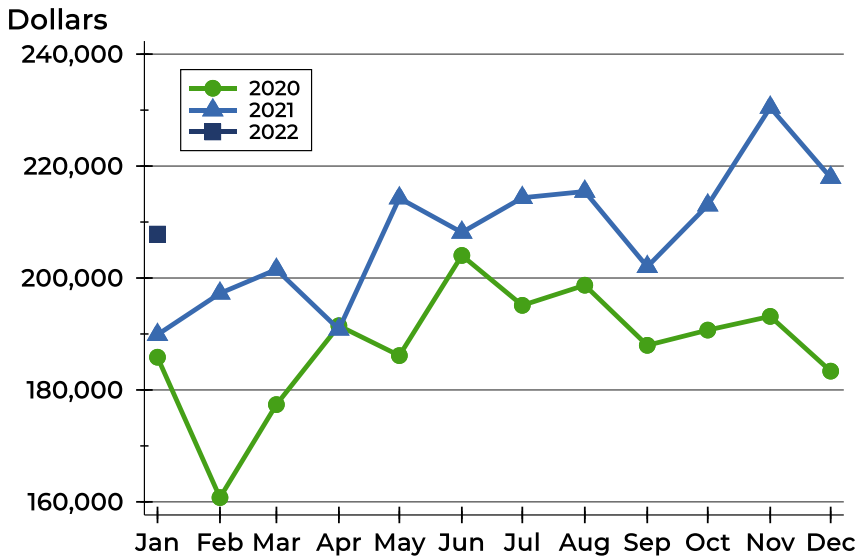
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.7%	0.0	20,000	20,000	59	59	66.7%	66.7%	66.7%	66.7%
\$25,000-\$49,999	4	2.7%	2.7	41,875	43,750	82	22	89.4%	88.3%	86.7%	84.9%
\$50,000-\$99,999	14	9.3%	2.2	69,100	70,000	36	16	94.3%	95.4%	92.5%	93.5%
\$100,000-\$124,999	9	6.0%	1.6	112,578	118,000	33	13	95.0%	100.0%	91.3%	96.1%
\$125,000-\$149,999	21	14.0%	1.6	136,143	137,000	70	42	95.7%	96.2%	91.0%	93.3%
\$150,000-\$174,999	17	11.3%	0.8	159,956	160,000	76	33	98.2%	100.0%	96.9%	100.0%
\$175,000-\$199,999	20	13.3%	0.5	187,165	187,500	21	12	99.4%	100.0%	97.6%	99.2%
\$200,000-\$249,999	20	13.3%	0.8	224,675	222,500	44	32	99.1%	100.0%	97.7%	98.5%
\$250,000-\$299,999	17	11.3%	0.7	265,006	259,900	36	25	99.7%	100.0%	97.0%	99.7%
\$300,000-\$399,999	18	12.0%	1.0	340,853	340,000	33	21	98.7%	100.0%	97.6%	98.2%
\$400,000-\$499,999	5	3.3%	1.8	427,263	420,000	24	26	103.1%	99.0%	100.0%	98.6%
\$500,000-\$749,999	4	2.7%	2.2	604,470	575,990	54	19	98.4%	99.1%	97.9%	98.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



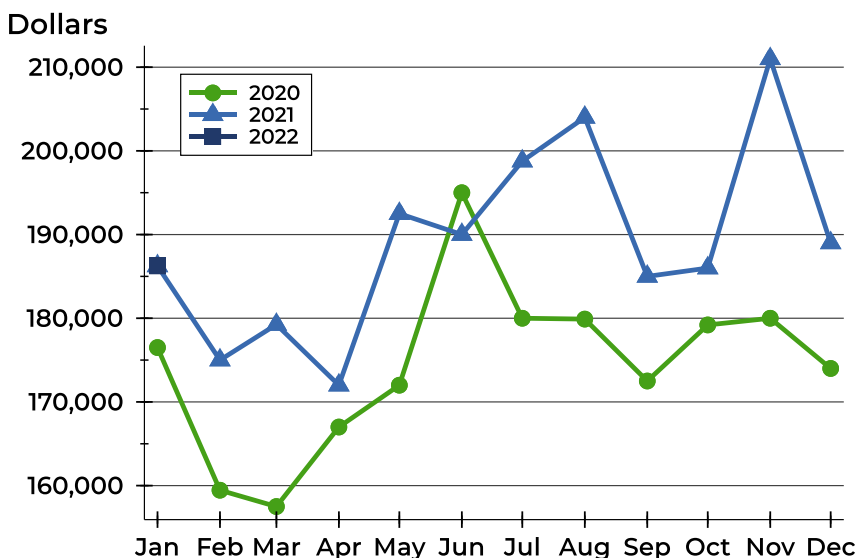
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	185,848	189,873	207,852
February	160,770	197,267	
March	177,383	201,520	
April	191,474	190,833	
May	186,136	214,279	
June	204,033	208,145	
July	195,117	214,345	
August	198,716	215,464	
September	187,971	202,011	
October	190,691	213,014	
November	193,146	230,481	
December	183,358	217,941	

Median Price

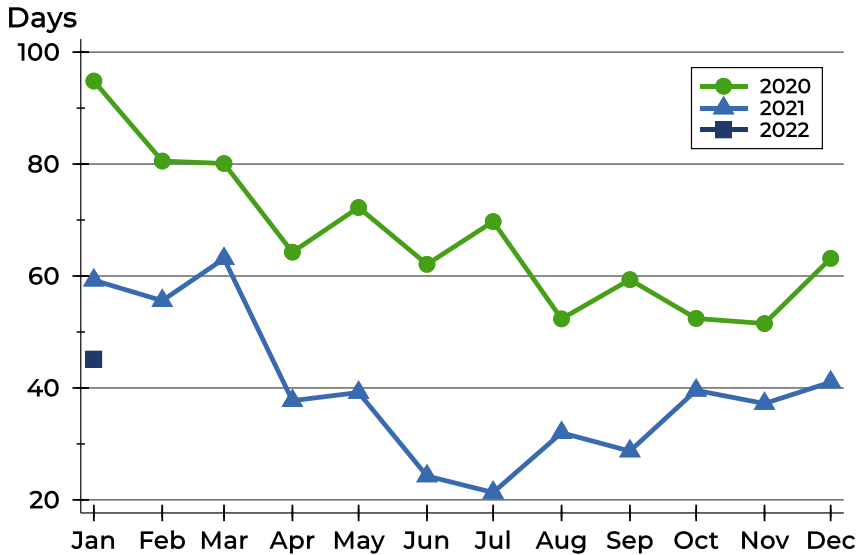


Month	2020	2021	2022
January	176,500	186,250	186,250
February	159,450	175,000	
March	157,500	179,250	
April	167,000	172,000	
May	172,000	192,500	
June	195,000	190,000	
July	180,000	198,775	
August	179,900	204,000	
September	172,500	185,000	
October	179,200	186,000	
November	180,000	211,000	
December	174,000	189,000	



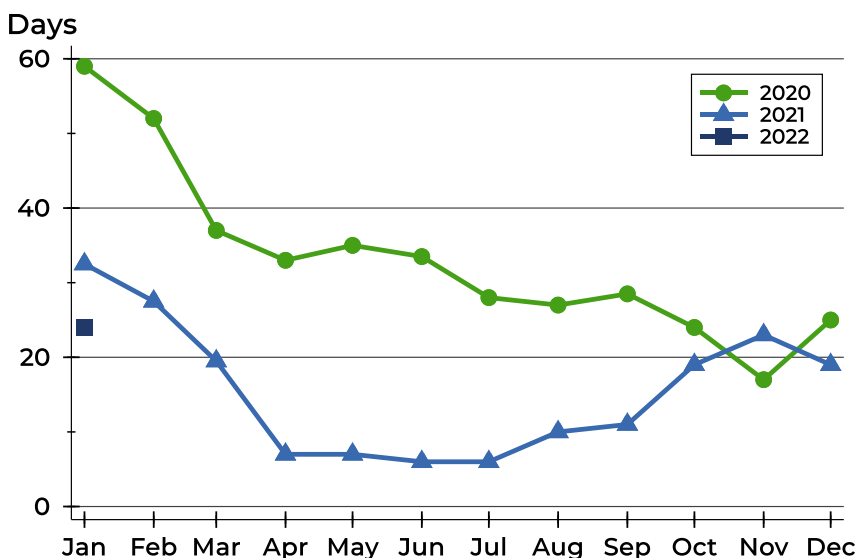
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	95	59	45
February	81	56	
March	80	63	
April	64	38	
May	72	39	
June	62	24	
July	70	21	
August	52	32	
September	59	29	
October	52	40	
November	52	37	
December	63	41	

Median DOM



Month	2020	2021	2022
January	59	33	24
February	52	28	
March	37	20	
April	33	7	
May	35	7	
June	34	6	
July	28	6	
August	27	10	
September	29	11	
October	24	19	
November	17	23	
December	25	19	



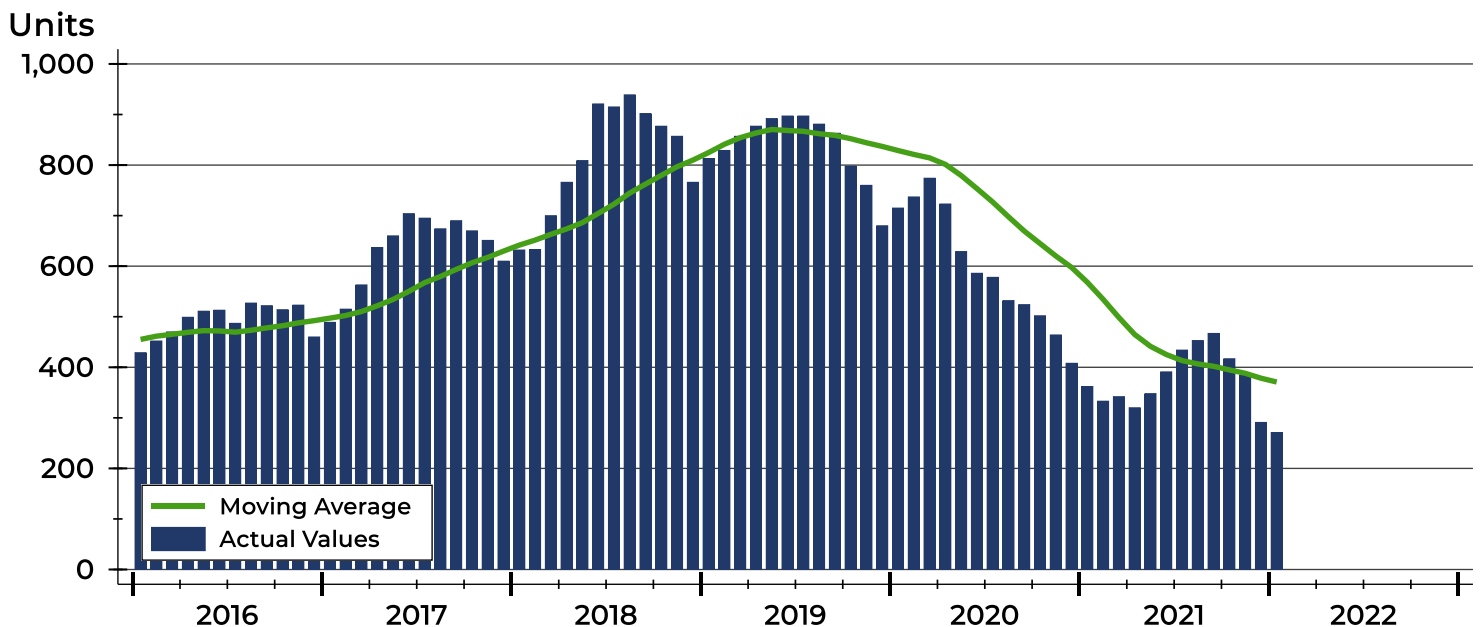
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2022	End of January 2021	Change
Active Listings		271	362	-25.1%
Volume (1,000s)		61,172	76,864	-20.4%
Months' Supply		1.2	1.9	-36.8%
Average	List Price	225,726	212,332	6.3%
	Days on Market	87	107	-18.7%
	Percent of Original	97.4%	97.6%	-0.2%
Median	List Price	159,900	165,000	-3.1%
	Days on Market	60	78	-23.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 271 homes were available for sale in the FHAR eight-county jurisdiction at the end of January. This represents a 1.2 months' supply of active listings.

The median list price of homes on the market at the end of January was \$159,900, down 3.1% from 2021. The typical time on market for active listings was 60 days, down from 78 days a year earlier.

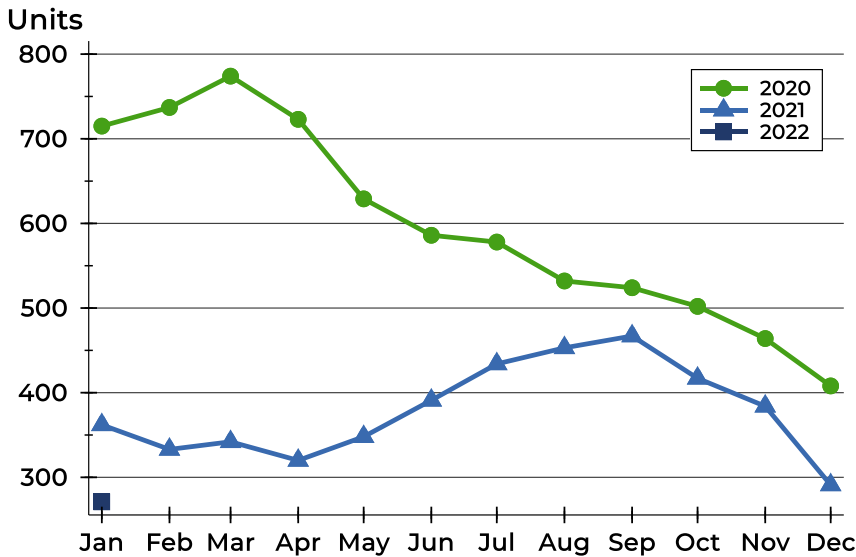
History of Active Listings





Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	715	362	271
February	737	333	
March	774	342	
April	723	320	
May	629	348	
June	586	391	
July	578	434	
August	532	453	
September	524	467	
October	502	417	
November	464	384	
December	408	291	

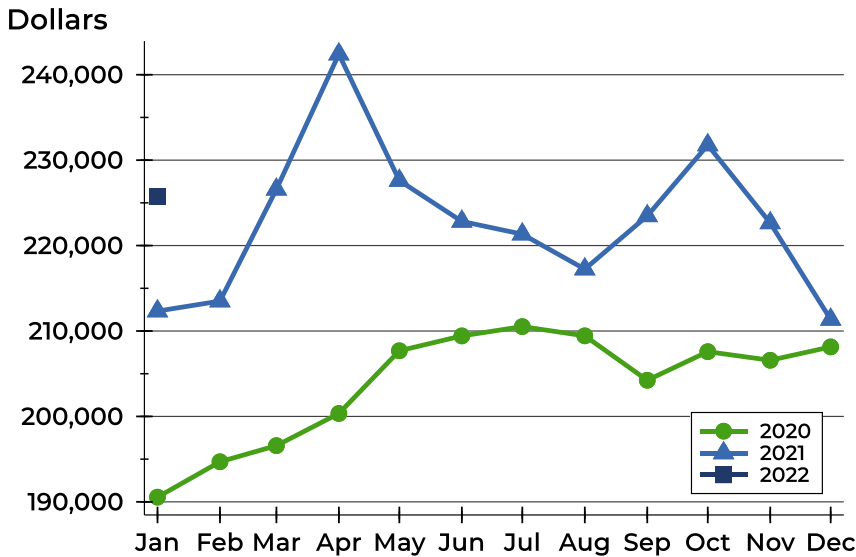
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	14	5.2%	2.7	43,750	46,250	81	60	90.5%	93.5%
\$50,000-\$99,999	50	18.5%	2.2	78,458	79,950	93	77	95.8%	100.0%
\$100,000-\$124,999	28	10.3%	1.6	114,443	115,000	75	58	96.4%	100.0%
\$125,000-\$149,999	37	13.7%	1.6	135,873	135,000	78	62	98.1%	100.0%
\$150,000-\$174,999	20	7.4%	0.8	162,025	160,000	79	71	99.6%	100.0%
\$175,000-\$199,999	14	5.2%	0.5	189,271	187,500	72	29	98.2%	100.0%
\$200,000-\$249,999	30	11.1%	0.8	223,980	219,200	137	73	97.7%	100.0%
\$250,000-\$299,999	19	7.0%	0.7	272,547	275,000	77	32	99.8%	100.0%
\$300,000-\$399,999	30	11.1%	1.0	349,018	352,450	75	53	99.0%	100.0%
\$400,000-\$499,999	13	4.8%	1.8	453,122	456,400	96	89	99.1%	100.0%
\$500,000-\$749,999	9	3.3%	2.2	593,156	565,000	43	23	100.1%	100.0%
\$750,000-\$999,999	3	1.1%	N/A	949,000	958,000	62	29	93.3%	100.0%
\$1,000,000 and up	4	1.5%	N/A	1,517,500	1,535,000	118	77	97.5%	100.0%



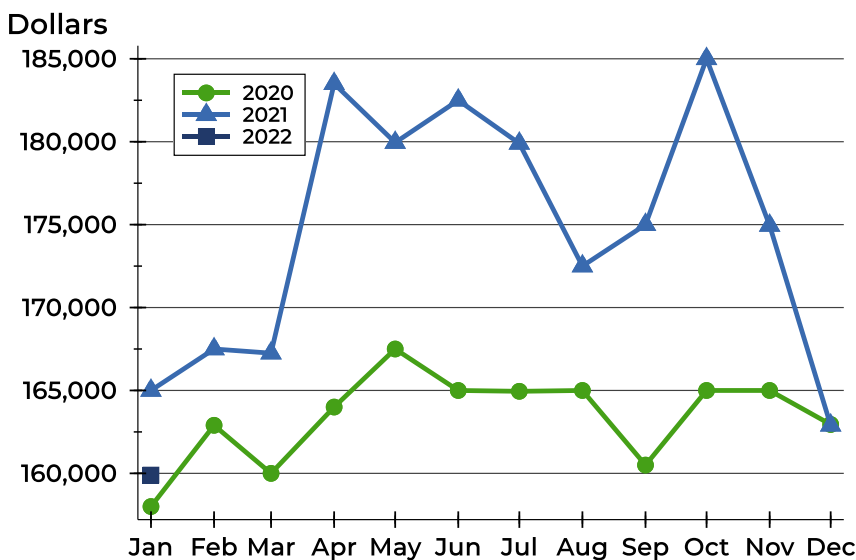
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average Price



Month	2020	2021	2022
January	190,551	212,332	225,726
February	194,694	213,504	
March	196,581	226,585	
April	200,348	242,408	
May	207,689	227,614	
June	209,428	222,830	
July	210,516	221,336	
August	209,436	217,244	
September	204,237	223,475	
October	207,583	231,771	
November	206,579	222,652	
December	208,140	211,354	

Median Price

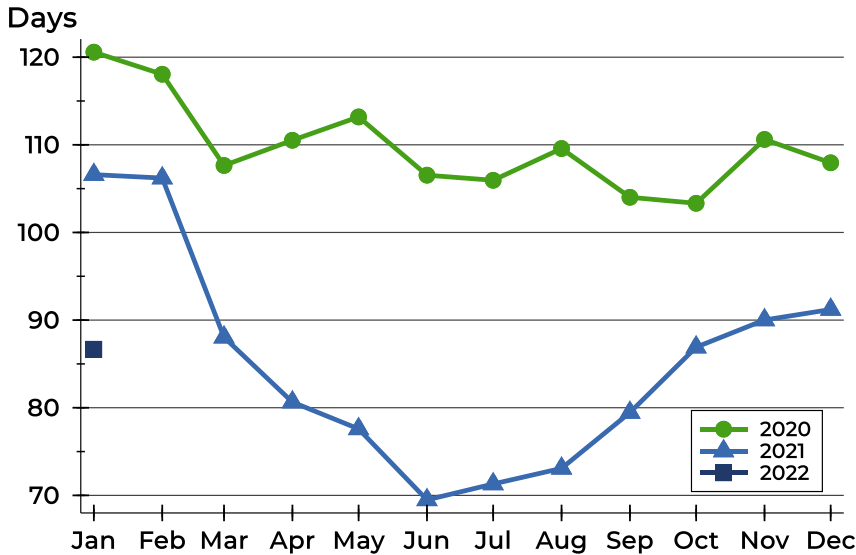


Month	2020	2021	2022
January	158,000	165,000	159,900
February	162,900	167,500	
March	160,000	167,250	
April	164,000	183,500	
May	167,500	179,950	
June	165,000	182,500	
July	164,950	179,900	
August	165,000	172,500	
September	160,500	175,000	
October	165,000	185,000	
November	165,000	174,950	
December	162,950	162,900	



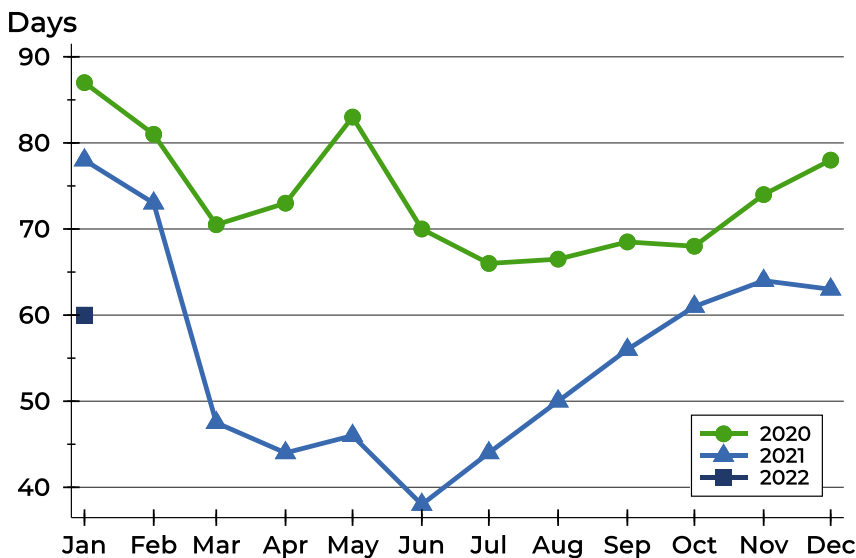
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	121	107	87
February	118	106	
March	108	88	
April	111	81	
May	113	78	
June	107	69	
July	106	71	
August	110	73	
September	104	79	
October	103	87	
November	111	90	
December	108	91	

Median DOM

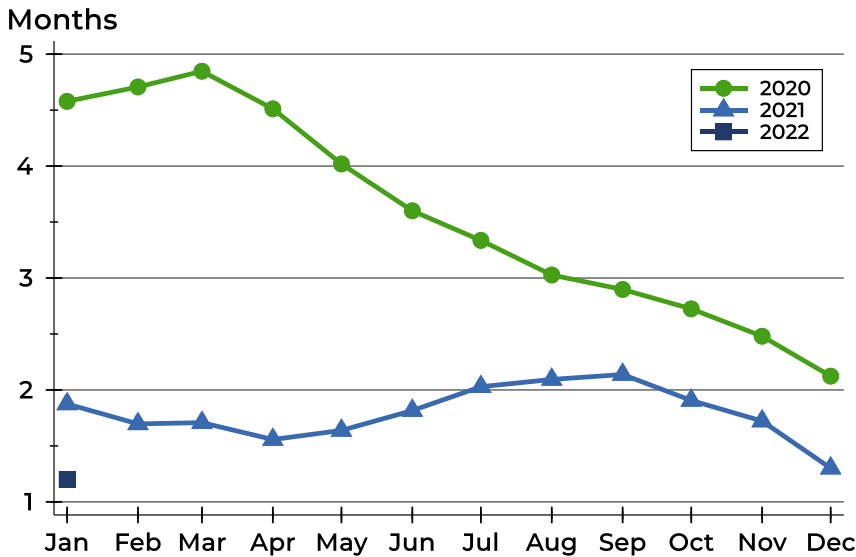


Month	2020	2021	2022
January	87	78	60
February	81	73	
March	71	48	
April	73	44	
May	83	46	
June	70	38	
July	66	44	
August	67	50	
September	69	56	
October	68	61	
November	74	64	
December	78	63	



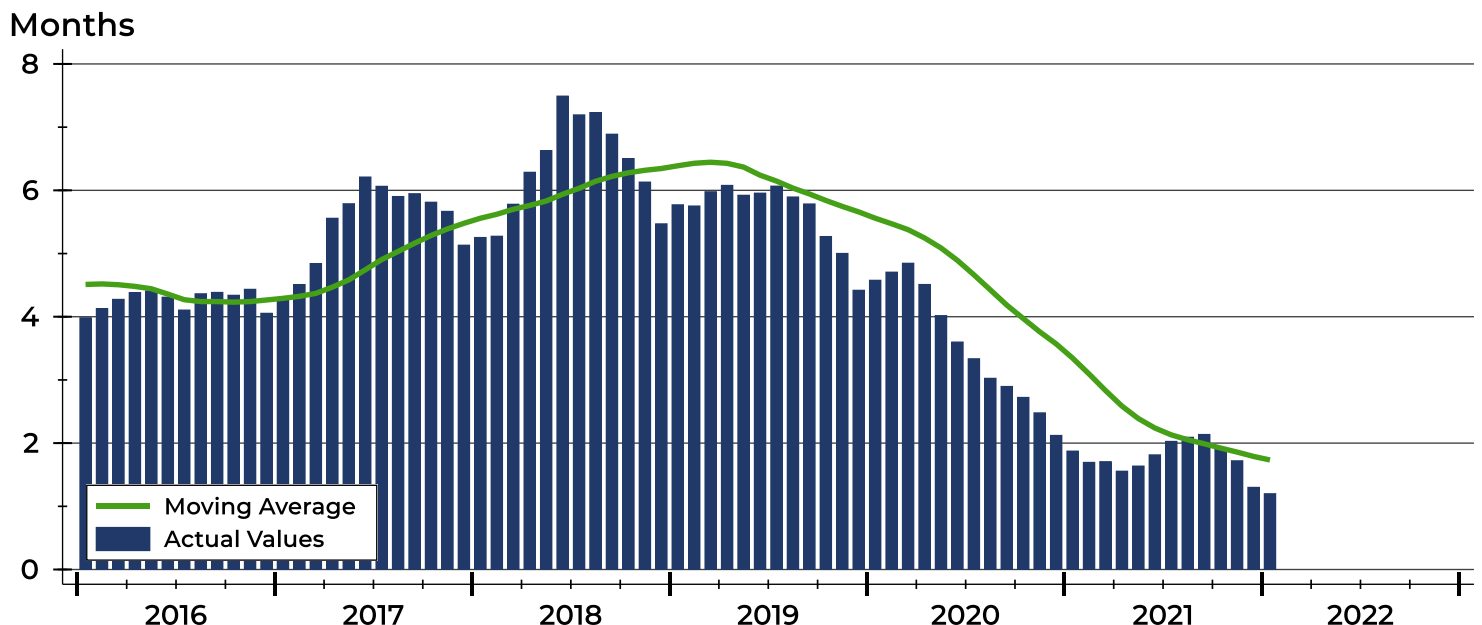
Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.6	1.9	1.2
February	4.7	1.7	
March	4.8	1.7	
April	4.5	1.6	
May	4.0	1.6	
June	3.6	1.8	
July	3.3	2.0	
August	3.0	2.1	
September	2.9	2.1	
October	2.7	1.9	
November	2.5	1.7	
December	2.1	1.3	

History of Month's Supply





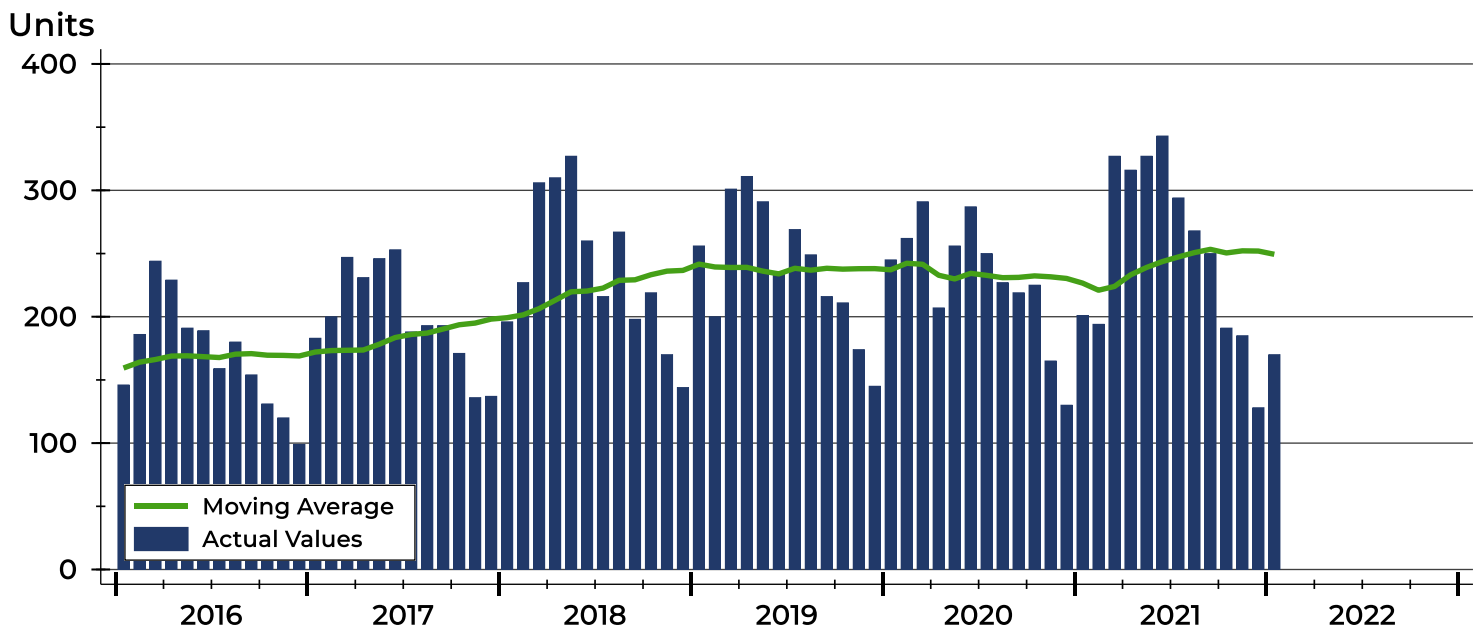
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2022	January 2021	Change
Current Month	New Listings	170	201	-15.4%
	Volume (1,000s)	41,081	43,348	-5.2%
	Average List Price	241,654	215,661	12.1%
	Median List Price	196,050	180,000	8.9%
Year-to-Date	New Listings	170	201	-15.4%
	Volume (1,000s)	41,081	43,348	-5.2%
	Average List Price	241,654	215,661	12.1%
	Median List Price	196,050	180,000	8.9%

A total of 170 new listings were added in the FHAR eight-county jurisdiction during January, down 15.4% from the same month in 2021.

The median list price of these homes was \$196,050 up from \$180,000 in 2021.

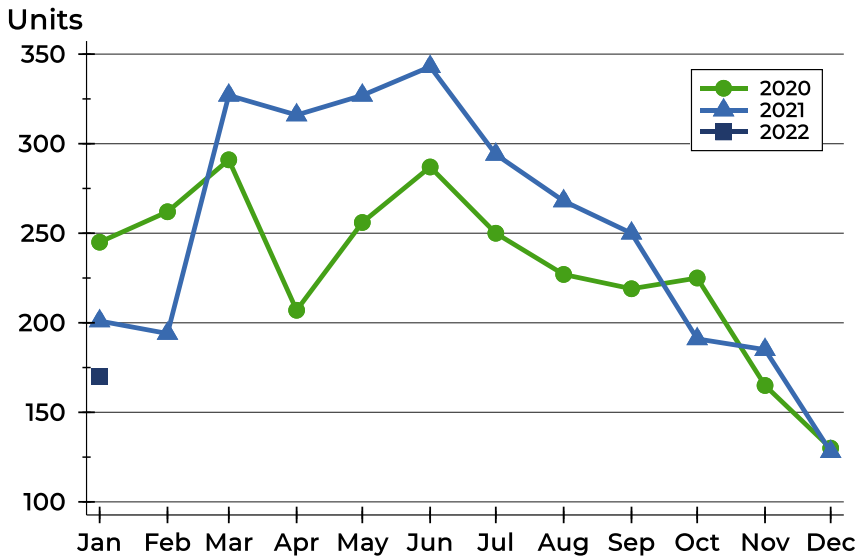
History of New Listings





Flint Hills Association Eight-County Jurisdiction New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	245	201	170
February	262	194	
March	291	327	
April	207	316	
May	256	327	
June	287	343	
July	250	294	
August	227	268	
September	219	250	
October	225	191	
November	165	185	
December	130	128	

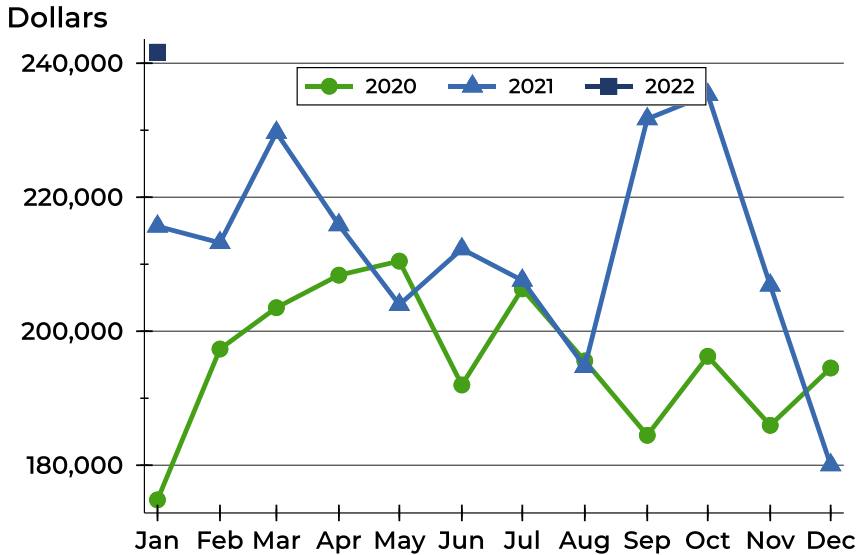
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	24,000	24,000	1	1	100.0%	100.0%
\$25,000-\$49,999	4	2.4%	42,850	42,250	17	20	100.0%	100.0%
\$50,000-\$99,999	20	11.8%	77,955	82,450	19	18	96.9%	100.0%
\$100,000-\$124,999	13	7.6%	115,515	115,000	13	11	100.0%	100.0%
\$125,000-\$149,999	15	8.8%	137,807	139,500	11	9	100.0%	100.0%
\$150,000-\$174,999	11	6.5%	162,473	161,000	10	6	100.0%	100.0%
\$175,000-\$199,999	24	14.1%	187,513	185,000	9	7	100.0%	100.0%
\$200,000-\$249,999	23	13.5%	228,187	234,000	11	4	99.5%	100.0%
\$250,000-\$299,999	20	11.8%	270,205	269,450	11	7	100.0%	100.0%
\$300,000-\$399,999	21	12.4%	329,995	319,900	10	5	100.0%	100.0%
\$400,000-\$499,999	8	4.7%	433,638	424,900	13	11	100.0%	100.0%
\$500,000-\$749,999	6	3.5%	576,650	534,950	21	20	99.4%	100.0%
\$750,000-\$999,999	2	1.2%	944,500	944,500	26	26	100.0%	100.0%
\$1,000,000 and up	2	1.2%	1,535,000	1,535,000	32	32	100.0%	100.0%



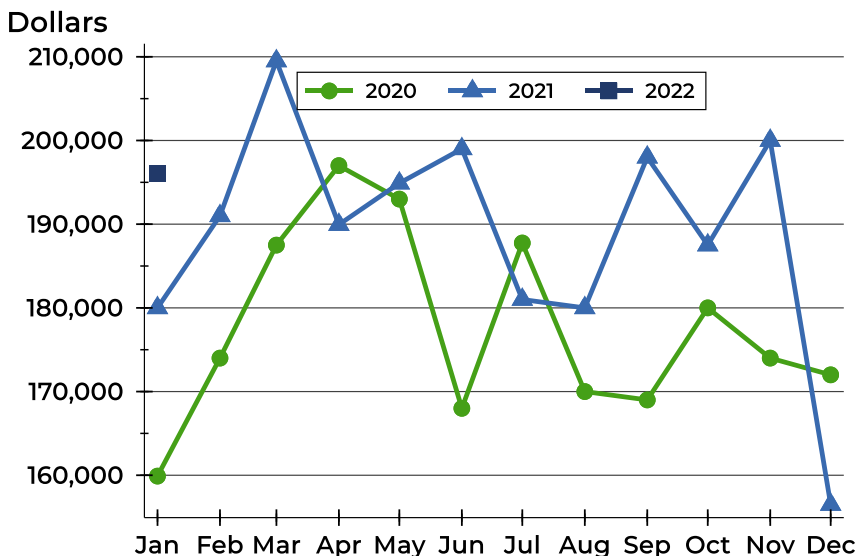
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Average Price



Month	2020	2021	2022
January	174,831	215,661	241,654
February	197,342	213,202	
March	203,512	229,658	
April	208,370	215,864	
May	210,466	203,956	
June	191,983	212,281	
July	206,327	207,590	
August	195,573	194,701	
September	184,467	231,689	
October	196,266	235,314	
November	185,957	206,857	
December	194,515	180,040	

Median Price



Month	2020	2021	2022
January	159,900	180,000	196,050
February	174,000	191,000	
March	187,500	209,500	
April	197,000	189,950	
May	193,000	194,900	
June	168,000	199,000	
July	187,750	181,000	
August	170,000	180,000	
September	169,000	198,000	
October	180,000	187,500	
November	174,000	200,000	
December	172,000	156,500	



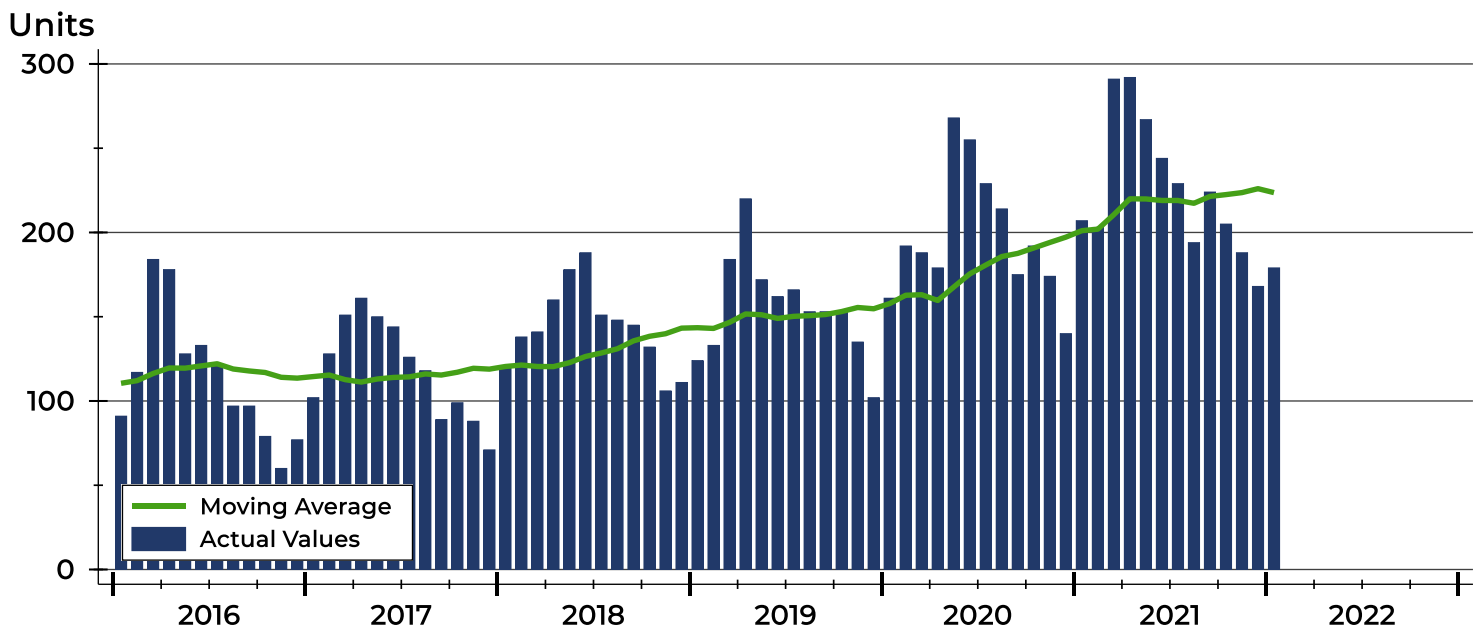
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		January 2021			Year-to-Date 2022		
		2022	2021	Change	2022	2021	Change
Contracts Written		179	207	-13.5%	179	207	-13.5%
Volume (1,000s)		37,405	41,760	-10.4%	37,405	41,760	-10.4%
Average	Sale Price	208,968	201,740	3.6%	208,968	201,740	3.6%
	Days on Market	51	60	-15.0%	51	60	-15.0%
	Percent of Original	98.3%	97.1%	1.2%	98.3%	97.1%	1.2%
Median	Sale Price	190,000	177,500	7.0%	190,000	177,500	7.0%
	Days on Market	21	28	-25.0%	21	28	-25.0%
	Percent of Original	100.0%	98.6%	1.4%	100.0%	98.6%	1.4%

A total of 179 contracts for sale were written in the FHAR eight-county jurisdiction during the month of January, down from 207 in 2021. The median list price of these homes was \$190,000, up from \$177,500 the prior year.

Half of the homes that went under contract in January were on the market less than 21 days, compared to 28 days in January 2021.

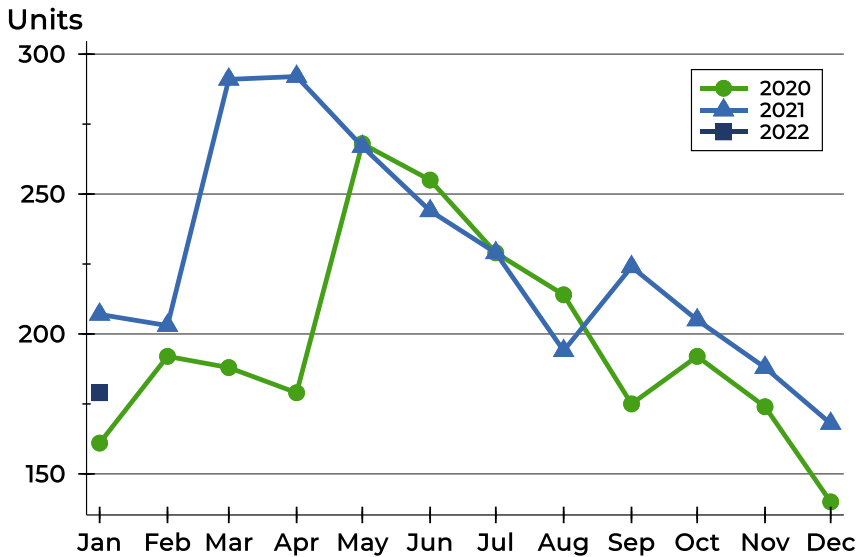
History of Contracts Written





Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	161	207	179
February	192	203	
March	188	291	
April	179	292	
May	268	267	
June	255	244	
July	229	229	
August	214	194	
September	175	224	
October	192	205	
November	174	188	
December	140	168	

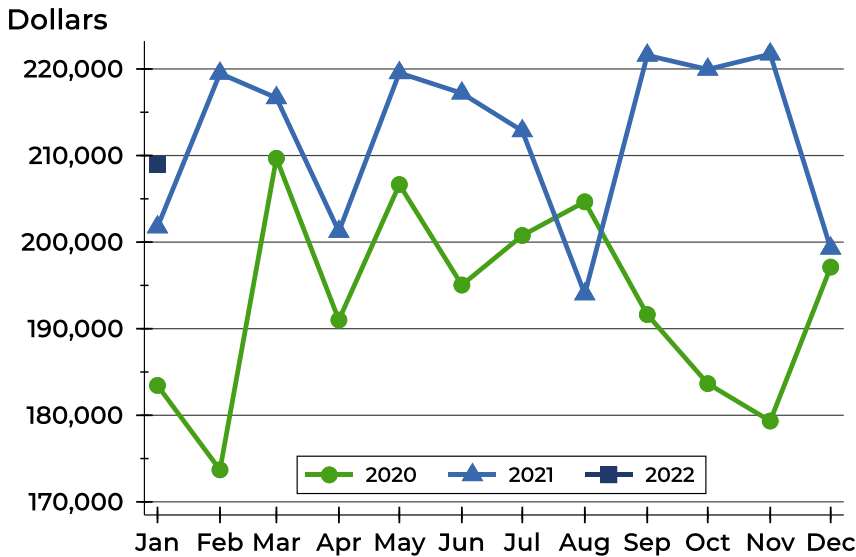
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	24,000	24,000	1	1	100.0%	100.0%
\$25,000-\$49,999	3	1.7%	38,500	42,500	44	26	100.0%	100.0%
\$50,000-\$99,999	17	9.5%	78,447	74,900	56	50	94.2%	93.7%
\$100,000-\$124,999	12	6.7%	114,550	113,950	80	36	98.2%	100.0%
\$125,000-\$149,999	23	12.8%	139,526	140,000	58	43	96.7%	100.0%
\$150,000-\$174,999	16	8.9%	163,000	165,000	54	40	98.7%	100.0%
\$175,000-\$199,999	27	15.1%	187,493	189,000	29	8	99.3%	100.0%
\$200,000-\$249,999	28	15.6%	227,664	229,450	40	23	99.2%	100.0%
\$250,000-\$299,999	21	11.7%	273,305	270,000	19	7	99.1%	100.0%
\$300,000-\$399,999	24	13.4%	343,554	337,500	102	15	98.9%	100.0%
\$400,000-\$499,999	5	2.8%	432,780	424,900	24	8	98.4%	100.0%
\$500,000-\$749,999	2	1.1%	577,500	577,500	14	14	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



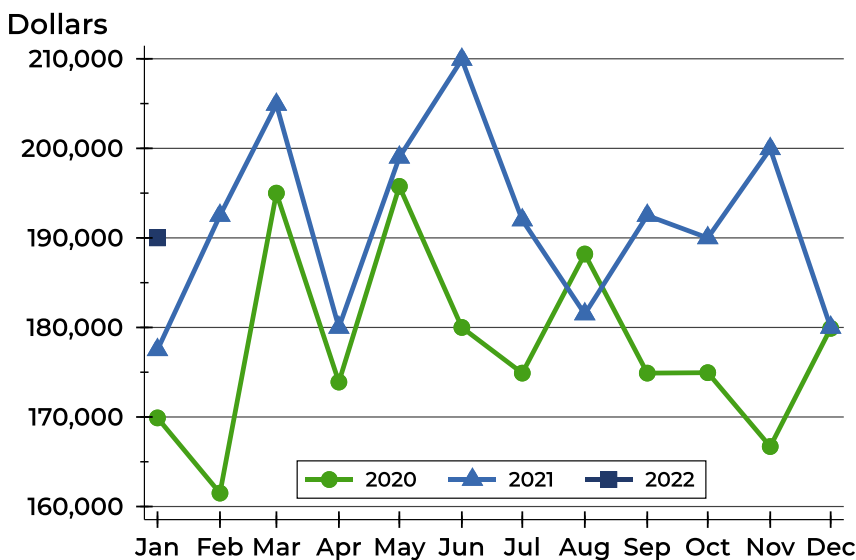
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	183,447	201,740	208,968
February	173,700	219,484	
March	209,678	216,661	
April	191,004	201,227	
May	206,649	219,550	
June	195,044	217,196	
July	200,768	212,848	
August	204,658	194,008	
September	191,630	221,569	
October	183,658	219,952	
November	179,335	221,711	
December	197,115	199,282	

Median Price

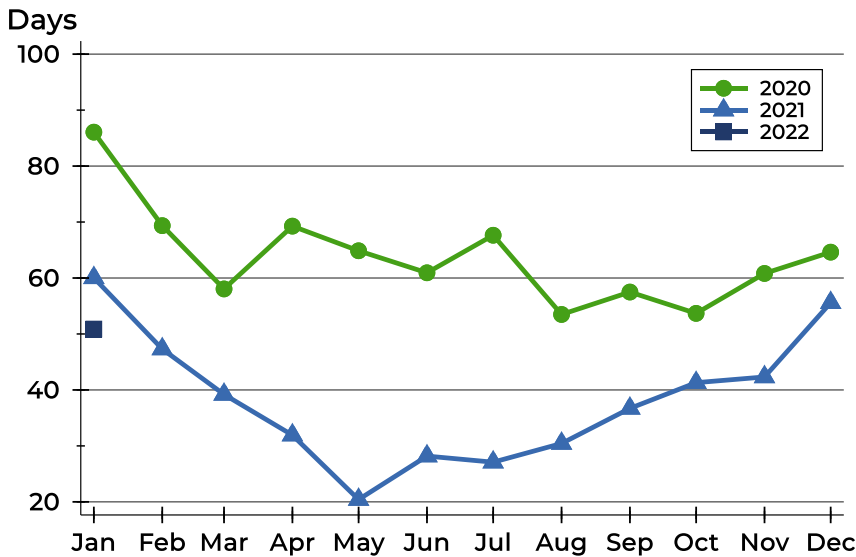


Month	2020	2021	2022
January	169,900	177,500	190,000
February	161,500	192,500	
March	195,000	204,900	
April	173,900	180,000	
May	195,750	199,000	
June	180,000	209,925	
July	174,900	192,000	
August	188,200	181,500	
September	174,900	192,500	
October	174,950	190,000	
November	166,700	199,950	
December	179,900	180,000	



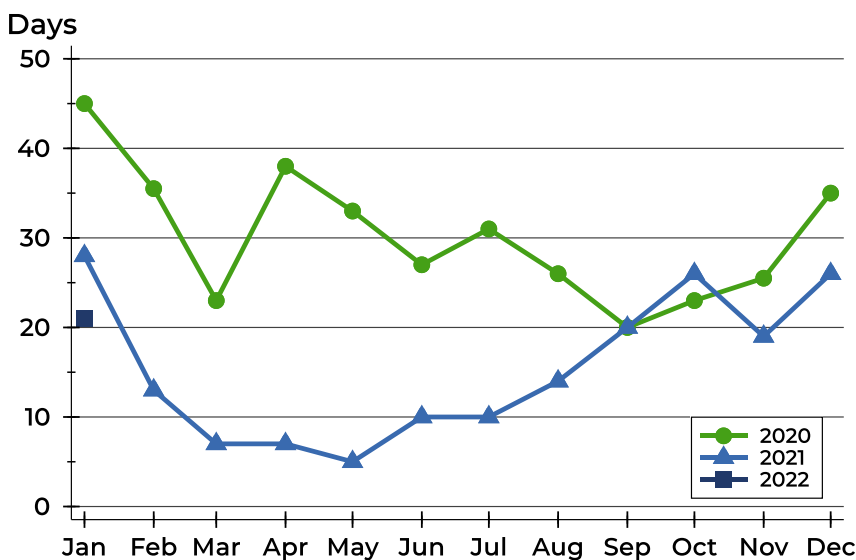
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	86	60	51
February	69	47	
March	58	39	
April	69	32	
May	65	20	
June	61	28	
July	68	27	
August	53	30	
September	57	37	
October	54	41	
November	61	42	
December	65	56	

Median DOM



Month	2020	2021	2022
January	45	28	21
February	36	13	
March	23	7	
April	38	7	
May	33	5	
June	27	10	
July	31	10	
August	26	14	
September	20	20	
October	23	26	
November	26	19	
December	35	26	



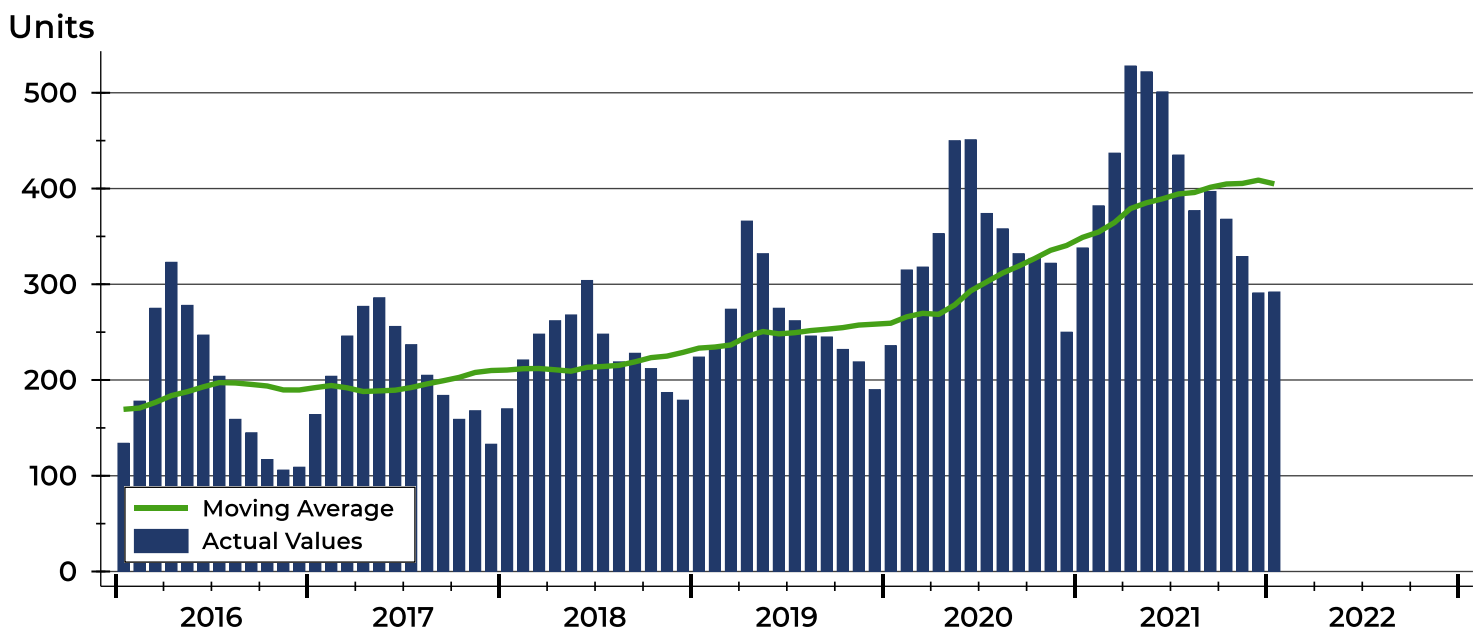
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of January		
		2022	2021	Change
Pending Contracts		292	338	-13.6%
Volume (1,000s)		62,158	66,689	-6.8%
Average	List Price	212,869	197,305	7.9%
	Days on Market	58	62	-6.5%
	Percent of Original	98.4%	98.3%	0.1%
Median	List Price	193,500	176,200	9.8%
	Days on Market	25	29	-13.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 292 listings in the FHAR eight-county jurisdiction had contracts pending at the end of January, down from 338 contracts pending at the end of January 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

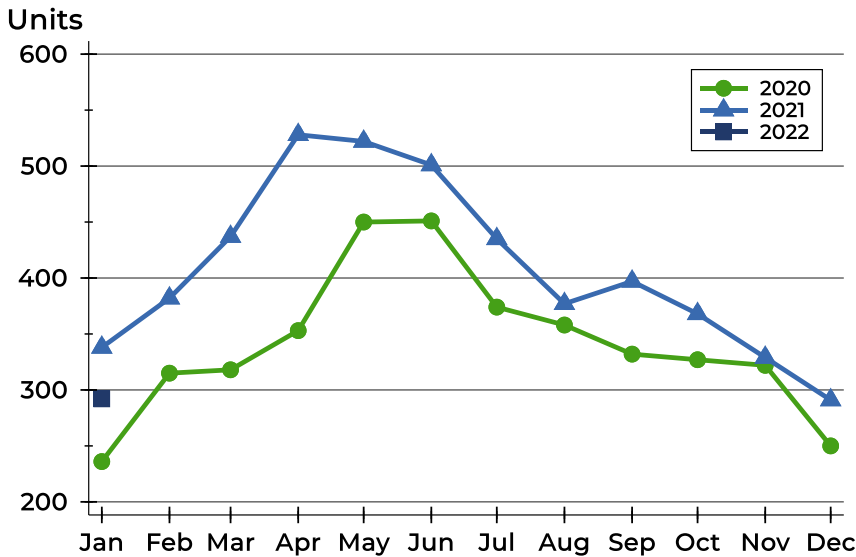
History of Pending Contracts





Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	236	338	292
February	315	382	
March	318	437	
April	353	528	
May	450	522	
June	451	501	
July	374	435	
August	358	377	
September	332	397	
October	327	368	
November	322	329	
December	250	291	

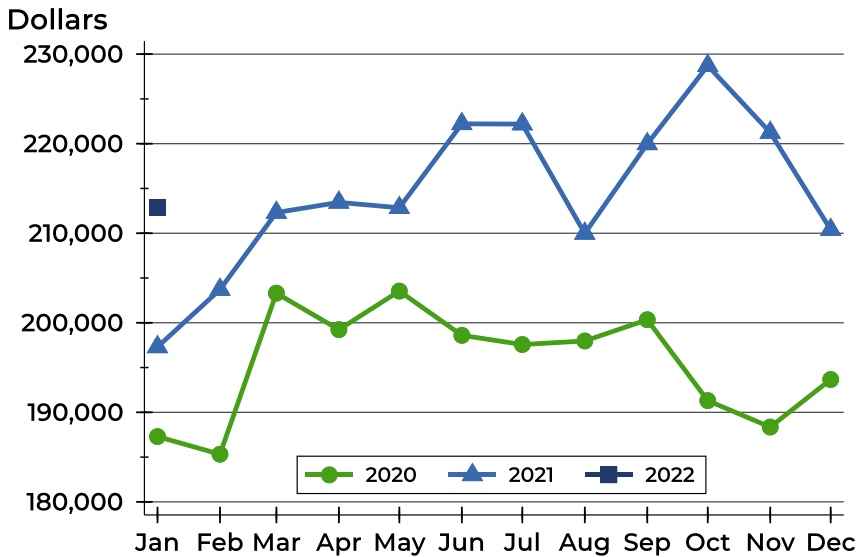
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	24,000	24,000	1	1	100.0%	100.0%
\$25,000-\$49,999	8	2.7%	37,000	37,450	101	22	96.4%	100.0%
\$50,000-\$99,999	28	9.6%	77,275	74,400	94	61	96.0%	100.0%
\$100,000-\$124,999	21	7.2%	113,533	113,000	84	33	97.7%	100.0%
\$125,000-\$149,999	28	9.6%	138,025	139,700	58	46	97.6%	100.0%
\$150,000-\$174,999	30	10.3%	162,320	164,950	58	49	97.2%	100.0%
\$175,000-\$199,999	38	13.0%	185,252	185,000	40	9	98.7%	100.0%
\$200,000-\$249,999	51	17.5%	226,889	229,500	39	20	99.2%	100.0%
\$250,000-\$299,999	36	12.3%	273,154	272,400	26	9	100.2%	100.0%
\$300,000-\$399,999	36	12.3%	341,640	332,000	91	18	98.9%	100.0%
\$400,000-\$499,999	9	3.1%	440,242	424,900	53	55	98.1%	100.0%
\$500,000-\$749,999	5	1.7%	575,000	550,000	20	12	100.0%	100.0%
\$750,000-\$999,999	1	0.3%	975,000	975,000	2	2	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



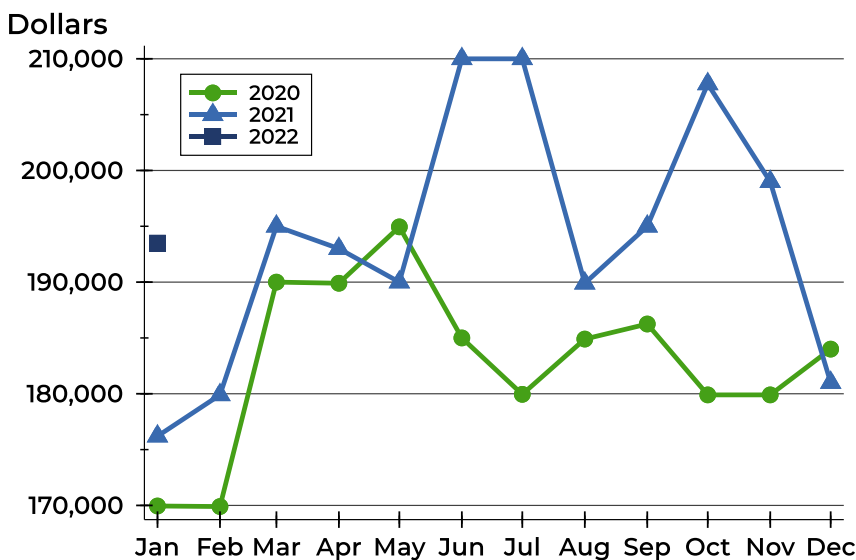
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	187,296	197,305	212,869
February	185,320	203,714	
March	203,308	212,313	
April	199,232	213,444	
May	203,543	212,848	
June	198,599	222,220	
July	197,571	222,192	
August	197,970	209,977	
September	200,342	219,980	
October	191,312	228,713	
November	188,356	221,250	
December	193,670	210,403	

Median Price

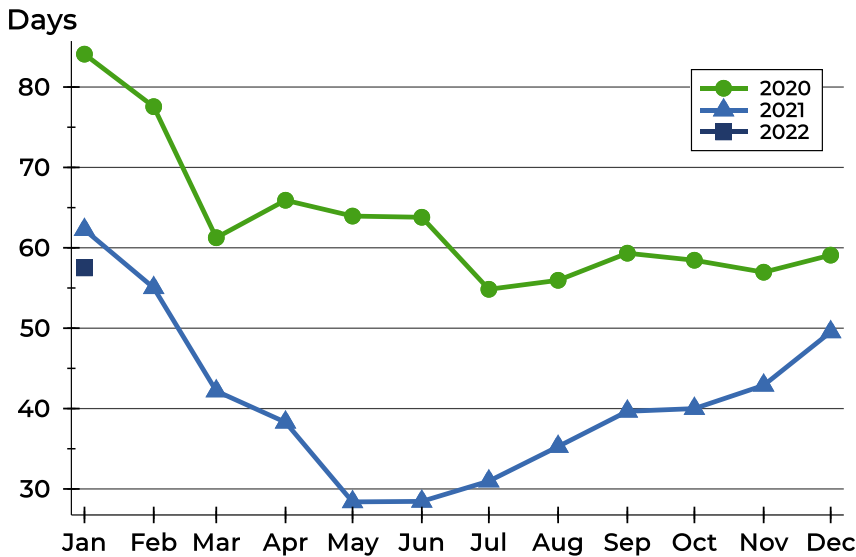


Month	2020	2021	2022
January	169,950	176,200	193,500
February	169,900	179,900	
March	190,000	195,000	
April	189,900	193,000	
May	194,950	190,000	
June	185,000	210,000	
July	179,950	210,000	
August	184,900	189,900	
September	186,250	195,000	
October	179,900	207,750	
November	179,900	199,000	
December	184,000	181,000	



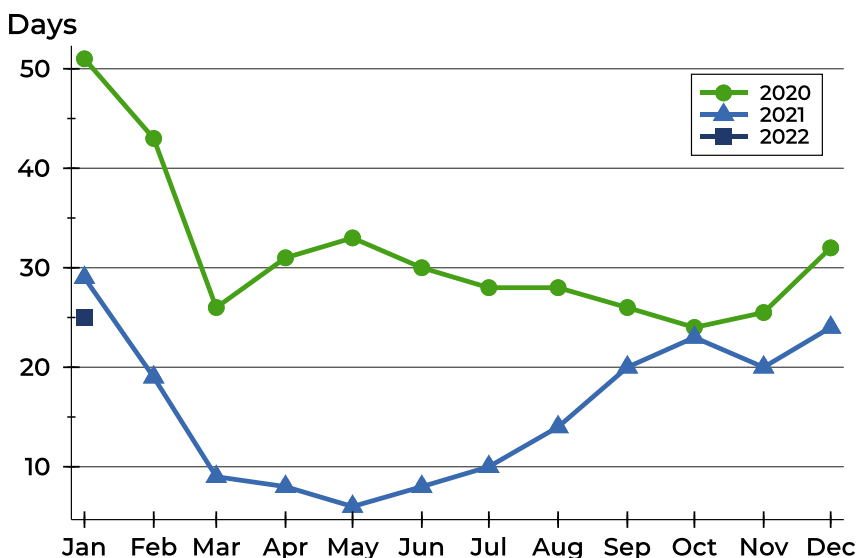
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	84	62	58
February	78	55	
March	61	42	
April	66	38	
May	64	28	
June	64	28	
July	55	31	
August	56	35	
September	59	40	
October	58	40	
November	57	43	
December	59	50	

Median DOM



Month	2020	2021	2022
January	51	29	25
February	43	19	
March	26	9	
April	31	8	
May	33	6	
June	30	8	
July	28	10	
August	28	14	
September	26	20	
October	24	23	
November	26	20	
December	32	24	