



**October  
2022**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Flint Hills Association Eight-County Jurisdiction Housing Report



### Market Overview

#### FHAR Jurisdiction Home Sales Fell in October

Total home sales in the FHAR eight-county jurisdiction fell last month to 170 units, compared to 213 units in October 2021. Total sales volume was \$40.5 million, down from a year earlier.

The median sale price in October was \$219,250, up from \$186,000 a year earlier. Homes that sold in October were typically on the market for 21 days and sold for 99.1% of their list prices.

#### FHAR Jurisdiction Active Listings Down at End of October

The total number of active listings in the FHAR eight-county jurisdiction at the end of October was 383 units, down from 417 at the same point in 2021. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$209,900.

During October, a total of 155 contracts were written down from 206 in October 2021. At the end of the month, there were 247 contracts still pending.

### Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

### Contact Information

Margaret Pendleton, Association Executive  
 Flint Hills Association of REALTORS®  
 205 S. Seth Child Road  
 Manhattan, KS 66502  
 785-776-1203  
[ae@flinthillsrealtors.net](mailto:ae@flinthillsrealtors.net)  
[www.flinthillsrealtors.net](http://www.flinthillsrealtors.net)



**October  
2022**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Flint Hills Association Eight-County Jurisdiction Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>170</b>	<b>213</b>	<b>207</b>	<b>2,044</b>	<b>2,252</b>	<b>1,931</b>
Change from prior year		-20.2%	2.9%	24.7%	-9.2%	16.6%	23.4%
<b>Active Listings</b>		<b>383</b>	<b>417</b>	<b>502</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-8.2%	-16.9%	-37.1%			
<b>Months' Supply</b>		<b>1.8</b>	<b>1.9</b>	<b>2.7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-5.3%	-29.6%	-49.1%			
<b>New Listings</b>		<b>178</b>	<b>193</b>	<b>225</b>	<b>2,416</b>	<b>2,715</b>	<b>2,469</b>
Change from prior year		-7.8%	-14.2%	6.6%	-11.0%	10.0%	-2.7%
<b>Contracts Written</b>		<b>155</b>	<b>206</b>	<b>192</b>	<b>2,040</b>	<b>2,358</b>	<b>2,054</b>
Change from prior year		-24.8%	7.3%	25.5%	-13.5%	14.8%	26.8%
<b>Pending Contracts</b>		<b>247</b>	<b>368</b>	<b>327</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-32.9%	12.5%	40.9%			
<b>Sales Volume (1,000s)</b>		<b>40,460</b>	<b>45,196</b>	<b>39,473</b>	<b>458,791</b>	<b>464,554</b>	<b>367,015</b>
Change from prior year		-10.5%	14.5%	31.4%	-1.2%	26.6%	24.0%
Average	<b>Sale Price</b>	<b>237,999</b>	<b>212,187</b>	<b>190,691</b>	<b>224,457</b>	<b>206,285</b>	<b>190,064</b>
	Change from prior year	12.2%	11.3%	5.3%	8.8%	8.5%	0.5%
	<b>List Price of Actives</b>	<b>245,307</b>	<b>231,771</b>	<b>207,583</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	5.8%	11.7%	6.2%			
	<b>Days on Market</b>	<b>34</b>	<b>40</b>	<b>52</b>	<b>30</b>	<b>38</b>	<b>67</b>
Change from prior year	-15.0%	-23.1%	-48.0%	-21.1%	-43.3%	-15.2%	
	<b>Percent of List</b>	<b>97.2%</b>	<b>98.2%</b>	<b>97.3%</b>	<b>98.9%</b>	<b>98.7%</b>	<b>97.3%</b>
Change from prior year	-1.0%	0.9%	1.9%	0.2%	1.4%	0.2%	
	<b>Percent of Original</b>	<b>95.8%</b>	<b>95.8%</b>	<b>95.2%</b>	<b>97.6%</b>	<b>97.4%</b>	<b>95.1%</b>
Change from prior year	0.0%	0.6%	3.4%	0.2%	2.4%	0.8%	
Median	<b>Sale Price</b>	<b>219,250</b>	<b>186,000</b>	<b>179,200</b>	<b>207,500</b>	<b>188,500</b>	<b>175,000</b>
	Change from prior year	17.9%	3.8%	4.6%	10.1%	7.7%	0.1%
	<b>List Price of Actives</b>	<b>209,900</b>	<b>185,000</b>	<b>165,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	13.5%	12.1%	3.1%			
	<b>Days on Market</b>	<b>21</b>	<b>19</b>	<b>24</b>	<b>9</b>	<b>10</b>	<b>32</b>
Change from prior year	10.5%	-20.8%	-52.0%	-10.0%	-68.8%	-30.4%	
	<b>Percent of List</b>	<b>99.1%</b>	<b>100.0%</b>	<b>99.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.6%</b>
Change from prior year	-0.9%	1.0%	1.4%	0.0%	1.4%	0.3%	
	<b>Percent of Original</b>	<b>97.4%</b>	<b>98.6%</b>	<b>98.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.5%</b>
Change from prior year	-1.2%	0.6%	2.8%	0.0%	2.6%	0.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



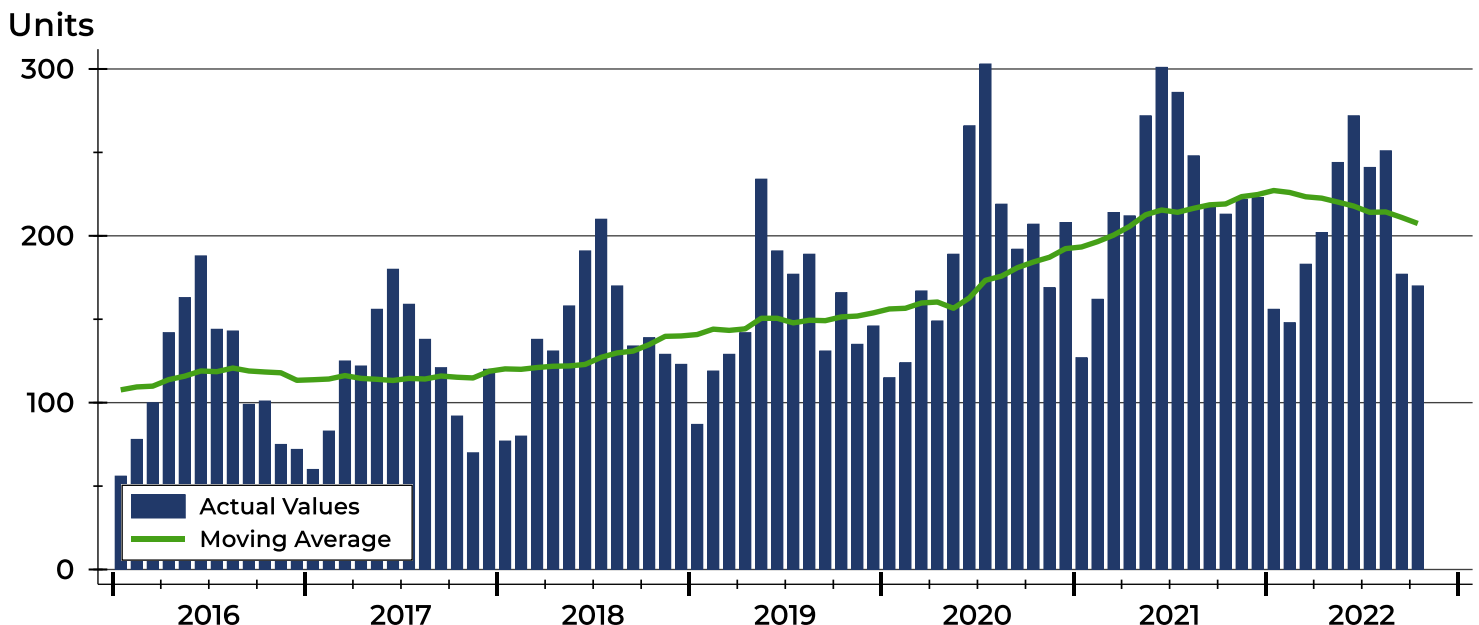
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		170	213	-20.2%	2,044	2,252	-9.2%
Volume (1,000s)		40,460	45,196	-10.5%	458,791	464,554	-1.2%
Months' Supply		1.8	1.9	-5.3%	N/A	N/A	N/A
Average	Sale Price	237,999	212,187	12.2%	224,457	206,285	8.8%
	Days on Market	34	40	-15.0%	30	38	-21.1%
	Percent of List	97.2%	98.2%	-1.0%	98.9%	98.7%	0.2%
	Percent of Original	95.8%	95.8%	0.0%	97.6%	97.4%	0.2%
Median	Sale Price	219,250	186,000	17.9%	207,500	188,500	10.1%
	Days on Market	21	19	10.5%	9	10	-10.0%
	Percent of List	99.1%	100.0%	-0.9%	100.0%	100.0%	0.0%
	Percent of Original	97.4%	98.6%	-1.2%	100.0%	100.0%	0.0%

A total of 170 homes sold in the FHAR eight-county jurisdiction in October, down from 213 units in October 2021. Total sales volume fell to \$40.5 million compared to \$45.2 million in the previous year.

The median sales price in October was \$219,250, up 17.9% compared to the prior year. Median days on market was 21 days, up from 11 days in September, and up from 19 in October 2021.

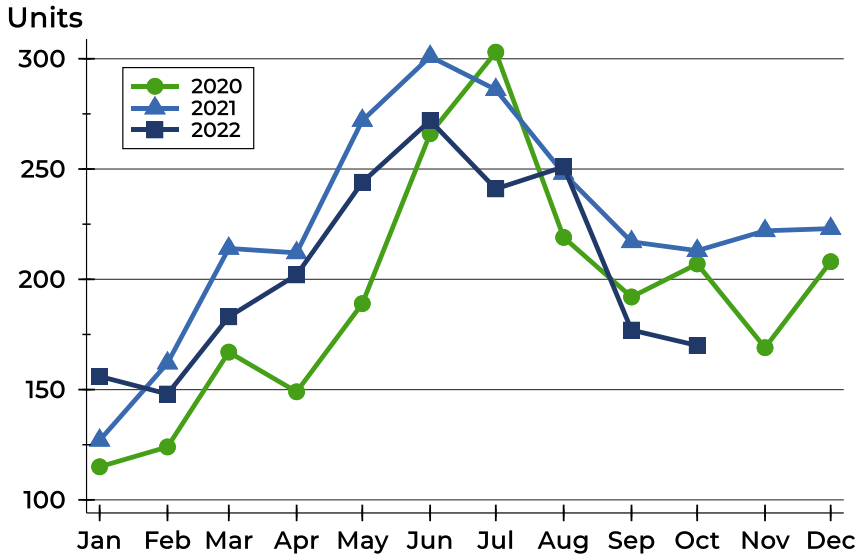
## History of Closed Listings





# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Closed Listings by Month



Month	2020	2021	2022
January	115	127	156
February	124	162	148
March	167	214	183
April	149	212	202
May	189	272	244
June	266	301	272
July	303	286	241
August	219	248	251
September	192	217	177
October	207	213	170
November	169	222	
December	208	223	

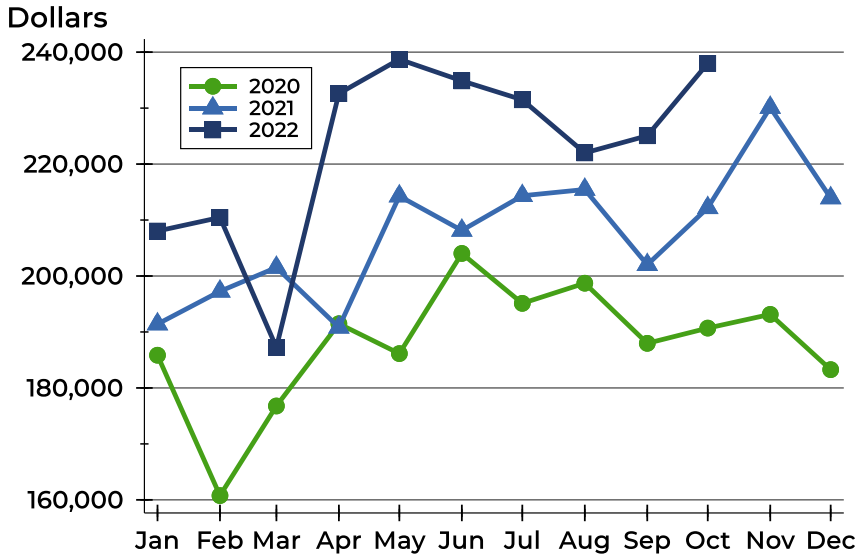
## Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	1.4	20,000	20,000	47	47	44.4%	44.4%	40.0%	40.0%
\$25,000-\$49,999	3	1.8%	1.2	34,167	37,500	14	4	91.5%	90.9%	91.5%	90.9%
\$50,000-\$99,999	15	8.8%	2.5	78,100	85,000	38	25	91.5%	93.1%	90.2%	93.8%
\$100,000-\$124,999	16	9.4%	2.2	109,095	107,450	32	19	94.8%	94.7%	93.7%	93.8%
\$125,000-\$149,999	9	5.3%	2.0	134,800	133,000	64	53	98.1%	98.1%	96.7%	95.5%
\$150,000-\$174,999	17	10.0%	1.7	160,988	160,000	28	12	97.9%	100.0%	96.6%	97.4%
\$175,000-\$199,999	16	9.4%	1.4	186,062	185,000	34	27	98.8%	100.0%	96.3%	97.3%
\$200,000-\$249,999	18	10.6%	1.6	224,589	222,500	24	25	99.9%	100.0%	99.2%	99.4%
\$250,000-\$299,999	36	21.2%	1.4	271,276	269,450	32	22	98.5%	100.0%	96.4%	99.2%
\$300,000-\$399,999	22	12.9%	1.8	343,257	344,950	20	8	99.7%	100.0%	99.1%	100.0%
\$400,000-\$499,999	11	6.5%	2.5	446,217	445,000	62	22	97.6%	97.7%	95.7%	97.1%
\$500,000-\$749,999	5	2.9%	4.0	644,930	675,000	55	31	99.8%	95.8%	98.4%	95.8%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.6%	7.2	1,000,000	1,000,000	32	32	83.3%	83.3%	83.3%	83.3%



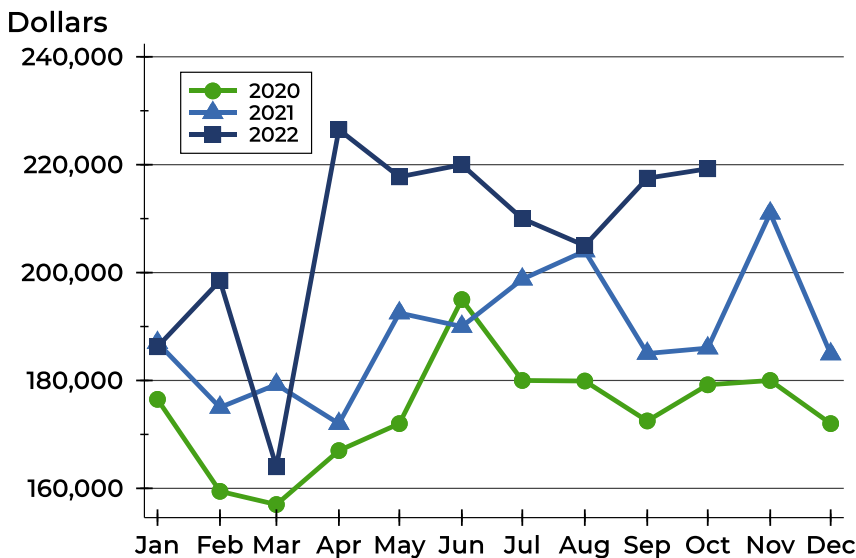
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average Price



Month	2020	2021	2022
January	185,848	191,410	208,036
February	160,770	197,267	210,465
March	176,776	201,520	187,238
April	191,474	190,833	232,595
May	186,136	214,279	238,717
June	204,033	208,145	234,872
July	195,117	214,345	231,492
August	198,716	215,464	222,000
September	187,971	202,011	225,062
October	190,691	212,187	237,999
November	193,146	230,099	
December	183,270	213,939	

## Median Price

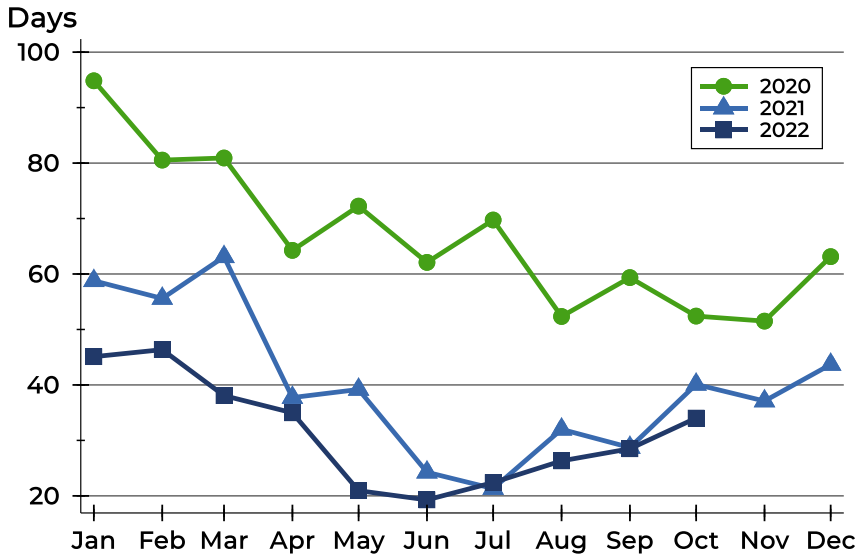


Month	2020	2021	2022
January	176,500	187,000	186,250
February	159,450	175,000	198,500
March	157,000	179,250	164,000
April	167,000	172,000	226,500
May	172,000	192,500	217,750
June	195,000	190,000	220,000
July	180,000	198,775	210,000
August	179,900	204,000	205,000
September	172,500	185,000	217,500
October	179,200	186,000	219,250
November	180,000	211,000	
December	172,000	184,900	



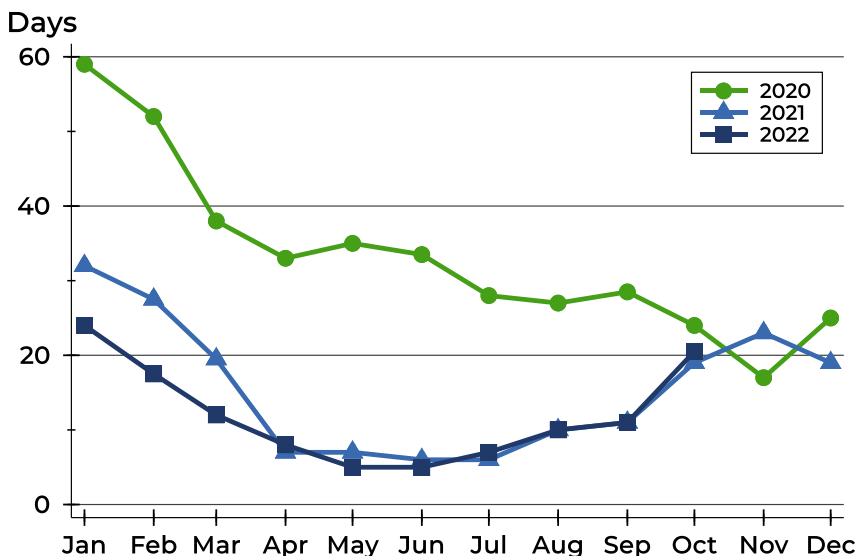
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average DOM



Month	2020	2021	2022
January	95	59	45
February	81	56	46
March	81	63	38
April	64	38	35
May	72	39	21
June	62	24	19
July	70	21	22
August	52	32	26
September	59	29	28
October	52	40	34
November	52	37	
December	63	44	

## Median DOM



Month	2020	2021	2022
January	59	32	24
February	52	28	18
March	38	20	12
April	33	7	8
May	35	7	5
June	34	6	5
July	28	6	7
August	27	10	10
September	29	11	11
October	24	19	21
November	17	23	
December	25	19	



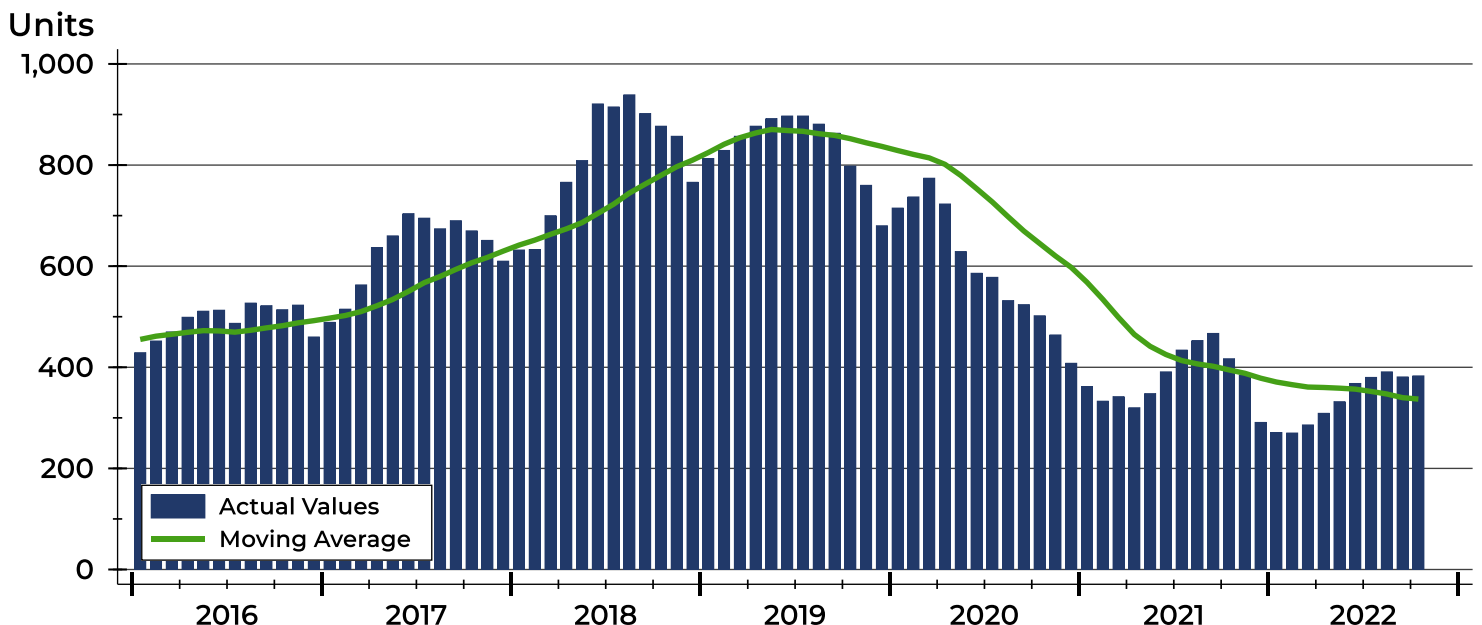
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		End of October		
		2022	2021	Change
Active Listings		<b>383</b>	417	-8.2%
Volume (1,000s)		<b>93,953</b>	96,648	-2.8%
Months' Supply		<b>1.8</b>	1.9	-5.3%
Average	List Price	<b>245,307</b>	231,771	5.8%
	Days on Market	<b>77</b>	87	-11.5%
	Percent of Original	<b>97.1%</b>	97.3%	-0.2%
Median	List Price	<b>209,900</b>	185,000	13.5%
	Days on Market	<b>57</b>	61	-6.6%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 383 homes were available for sale in the FHAR eight-county jurisdiction at the end of October. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of October was \$209,900, up 13.5% from 2021. The typical time on market for active listings was 57 days, down from 61 days a year earlier.

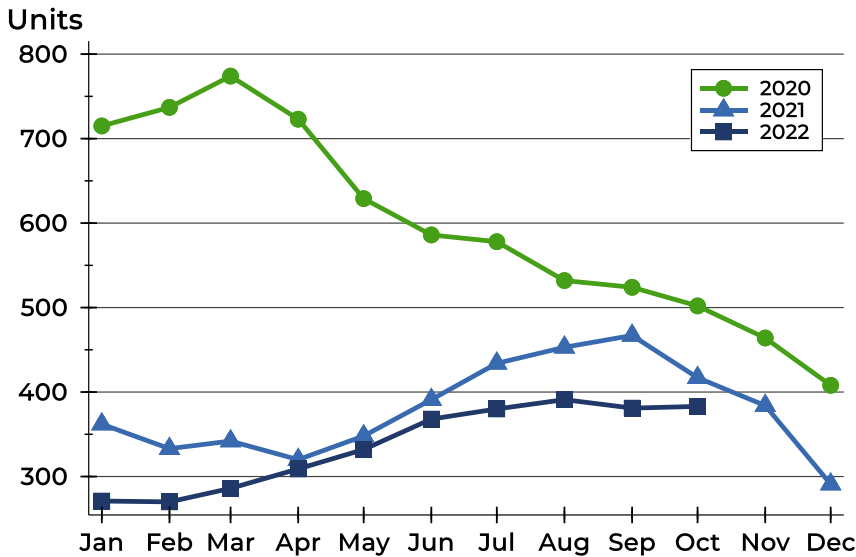
## History of Active Listings





# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Active Listings by Month



Month	2020	2021	2022
January	715	362	271
February	737	333	270
March	774	342	286
April	723	320	309
May	629	348	332
June	586	391	368
July	578	434	380
August	532	453	391
September	524	467	381
October	502	417	383
November	464	384	
December	408	291	

## Active Listings by Price Range

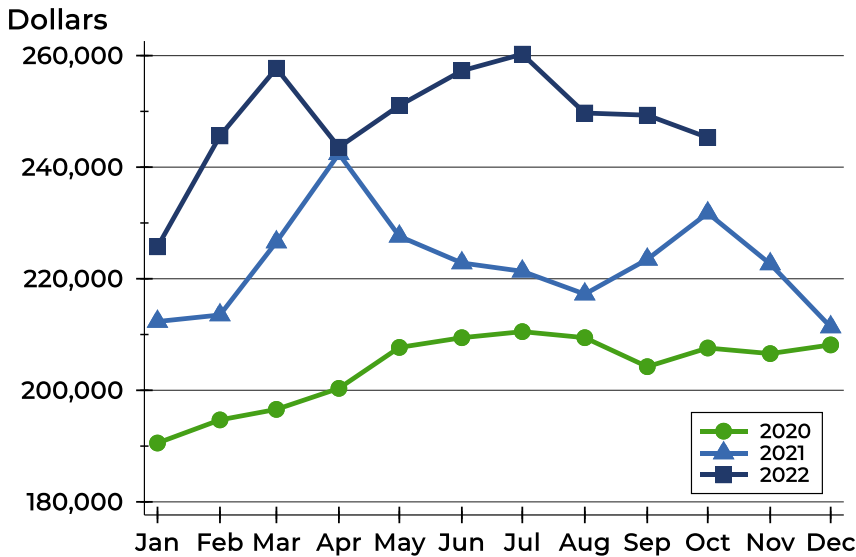
Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	1.4	17,500	17,500	71	71	100.0%	100.0%
\$25,000-\$49,999	6	1.6%	1.2	41,083	42,500	132	114	92.1%	92.8%
\$50,000-\$99,999	45	11.7%	2.5	79,387	82,500	89	68	92.8%	95.5%
\$100,000-\$124,999	31	8.1%	2.2	111,968	110,000	80	84	94.5%	96.7%
\$125,000-\$149,999	40	10.4%	2.0	136,004	134,950	71	59	97.1%	100.0%
\$150,000-\$174,999	34	8.9%	1.7	161,079	160,000	62	56	98.3%	100.0%
\$175,000-\$199,999	28	7.3%	1.4	189,179	191,250	65	46	98.7%	100.0%
\$200,000-\$249,999	56	14.6%	1.6	226,943	225,000	70	53	98.4%	100.0%
\$250,000-\$299,999	41	10.7%	1.4	273,802	272,500	56	43	97.8%	100.0%
\$300,000-\$399,999	53	13.8%	1.8	353,864	350,000	85	70	97.7%	100.0%
\$400,000-\$499,999	24	6.3%	2.5	445,968	444,073	97	65	99.6%	100.0%
\$500,000-\$749,999	17	4.4%	4.0	599,309	599,000	66	49	97.6%	100.0%
\$750,000-\$999,999	3	0.8%	N/A	927,667	958,000	151	146	92.6%	98.0%
\$1,000,000 and up	3	0.8%	7.2	1,350,000	1,200,000	178	131	100.0%	100.0%





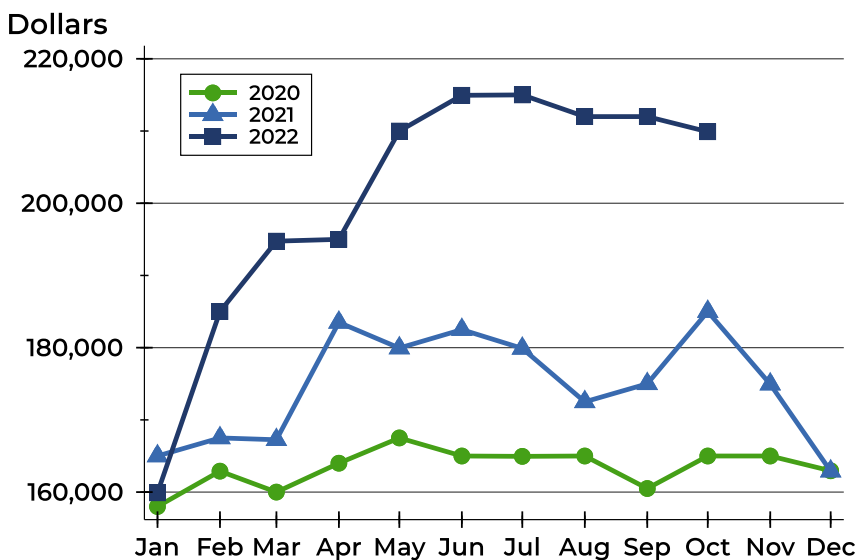
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average Price



Month	2020	2021	2022
January	190,551	212,332	225,726
February	194,694	213,504	245,608
March	196,581	226,585	257,735
April	200,348	242,408	243,580
May	207,689	227,614	251,047
June	209,428	222,830	257,286
July	210,516	221,336	260,263
August	209,436	217,244	249,712
September	204,237	223,475	249,322
October	207,583	231,771	245,307
November	206,579	222,652	
December	208,140	211,354	

## Median Price

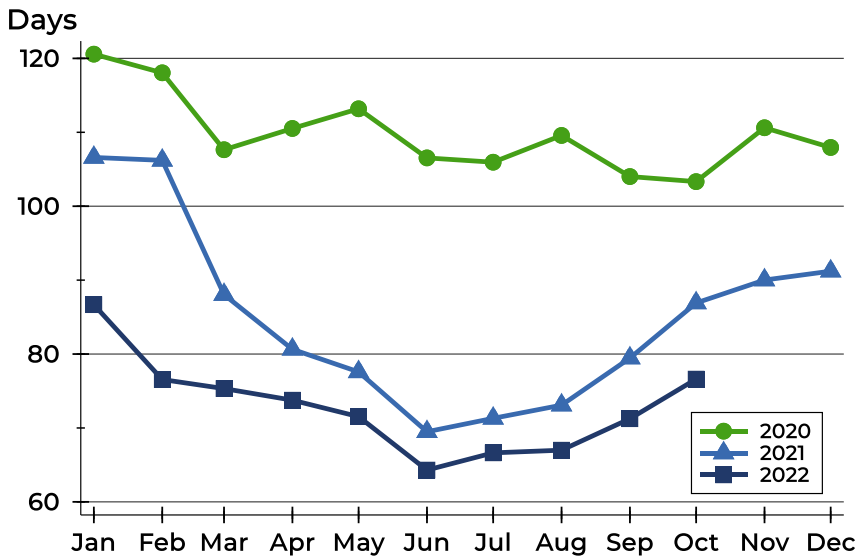


Month	2020	2021	2022
January	158,000	165,000	159,900
February	162,900	167,500	185,000
March	160,000	167,250	194,750
April	164,000	183,500	195,000
May	167,500	179,950	210,000
June	165,000	182,500	214,950
July	164,950	179,900	215,000
August	165,000	172,500	212,000
September	160,500	175,000	212,000
October	165,000	185,000	209,900
November	165,000	174,950	
December	162,950	162,900	



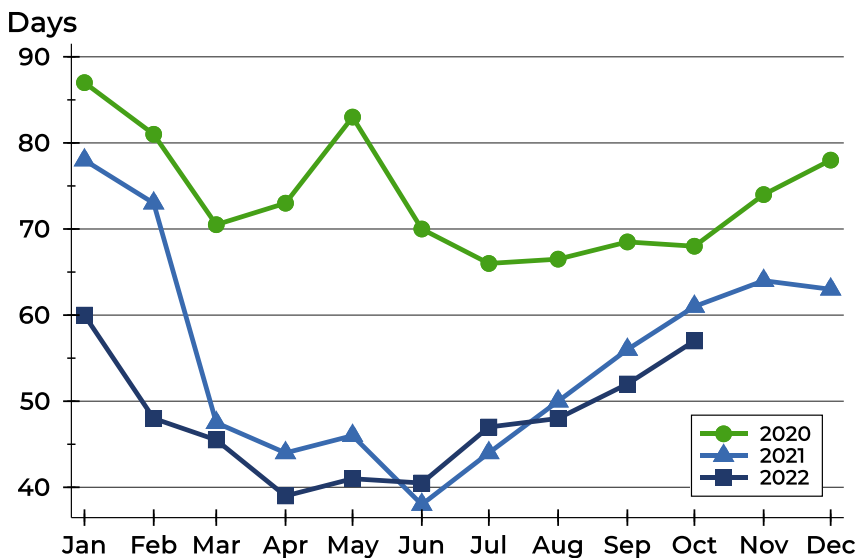
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average DOM



Month	2020	2021	2022
January	121	107	87
February	118	106	77
March	108	88	75
April	111	81	74
May	113	78	72
June	107	69	64
July	106	71	67
August	110	73	67
September	104	79	71
October	103	87	77
November	111	90	
December	108	91	

## Median DOM

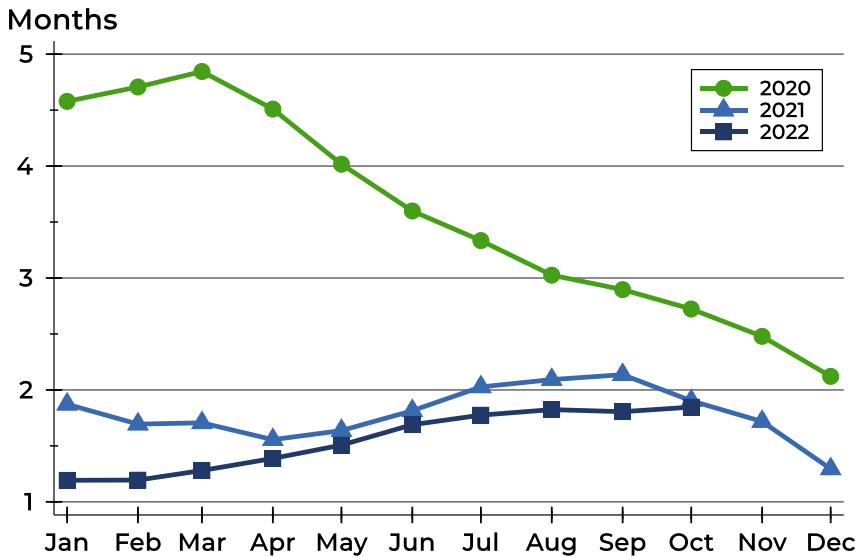


Month	2020	2021	2022
January	87	78	60
February	81	73	48
March	71	48	46
April	73	44	39
May	83	46	41
June	70	38	41
July	66	44	47
August	67	50	48
September	69	56	52
October	68	61	57
November	74	64	
December	78	63	



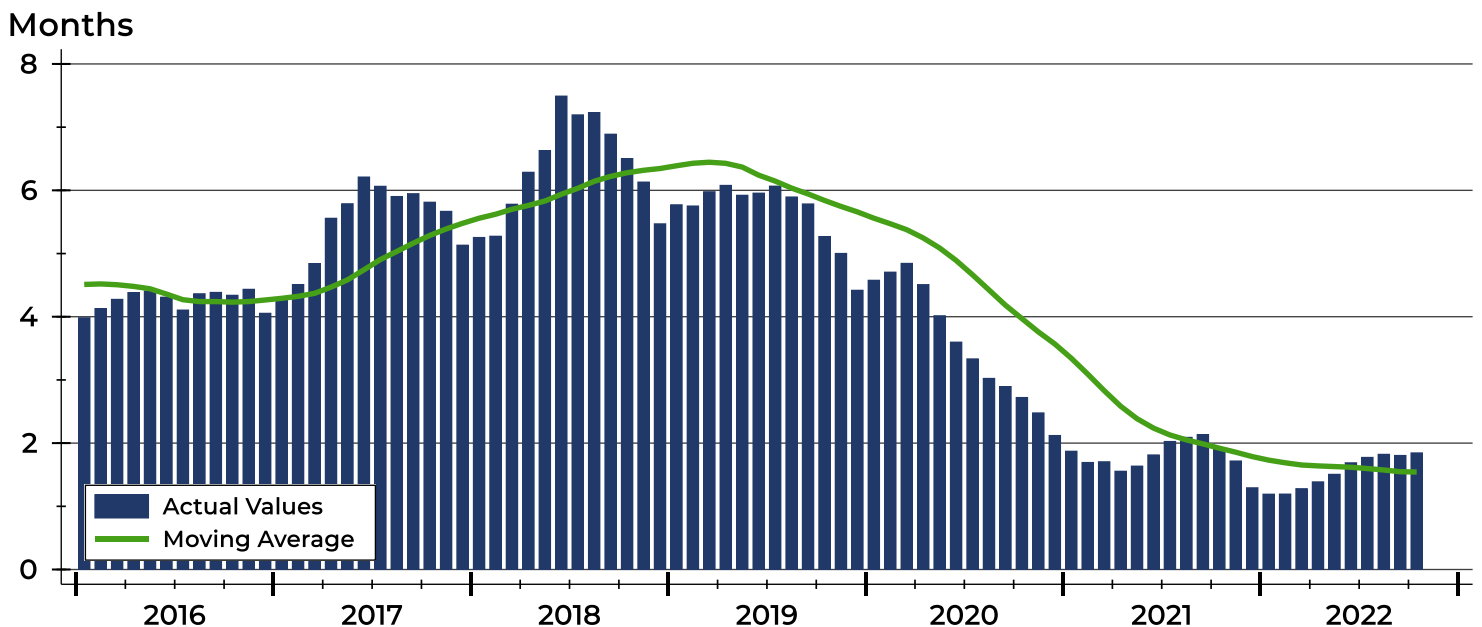
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	4.6	1.9	1.2
February	4.7	1.7	1.2
March	4.8	1.7	1.3
April	4.5	1.6	1.4
May	4.0	1.6	1.5
June	3.6	1.8	1.7
July	3.3	2.0	1.8
August	3.0	2.1	1.8
September	2.9	2.1	1.8
October	2.7	1.9	1.8
November	2.5	1.7	
December	2.1	1.3	

## History of Month's Supply





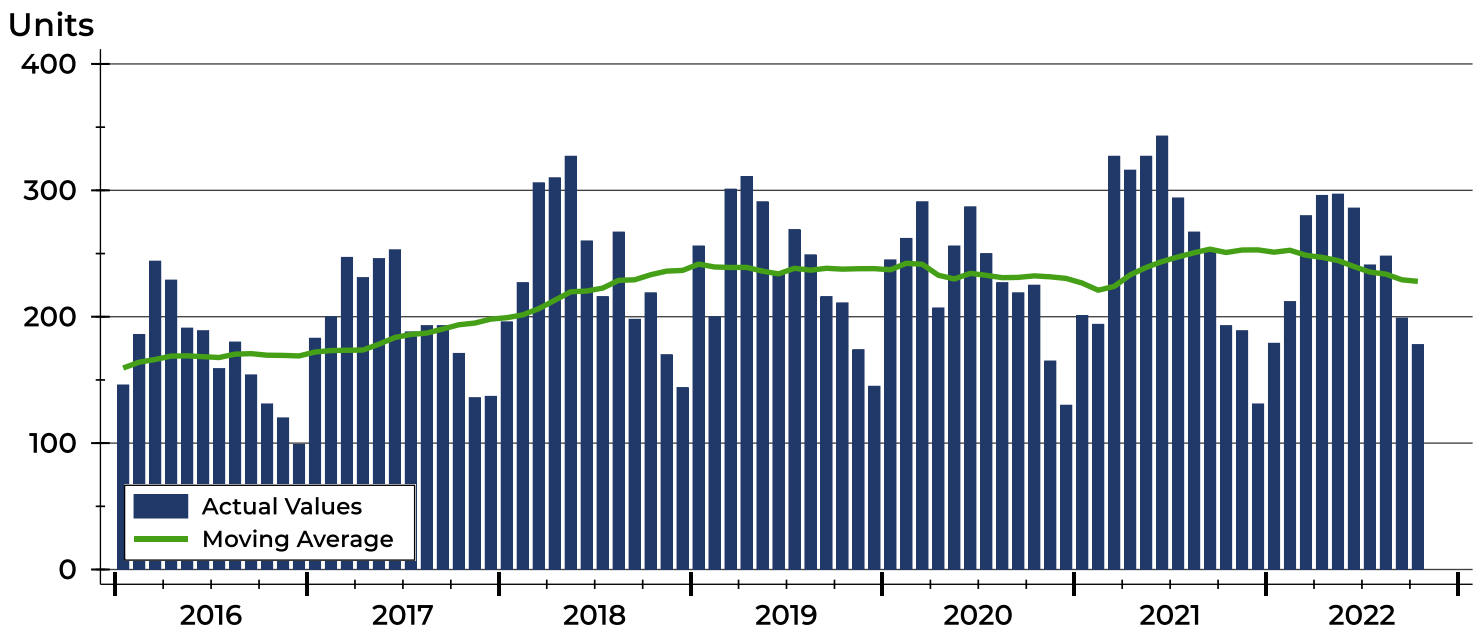
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	<b>178</b>	193	-7.8%
	Volume (1,000s)	<b>39,175</b>	45,376	-13.7%
	Average List Price	<b>220,083</b>	235,109	-6.4%
	Median List Price	<b>199,000</b>	187,500	6.1%
Year-to-Date	New Listings	<b>2,416</b>	2,715	-11.0%
	Volume (1,000s)	<b>569,898</b>	584,248	-2.5%
	Average List Price	<b>235,885</b>	215,193	9.6%
	Median List Price	<b>215,000</b>	189,900	13.2%

A total of 178 new listings were added in the FHAR eight-county jurisdiction during October, down 7.8% from the same month in 2021. Year-to-date the FHAR eight-county jurisdiction has seen 2,416 new listings.

The median list price of these homes was \$199,000 up from \$187,500 in 2021.

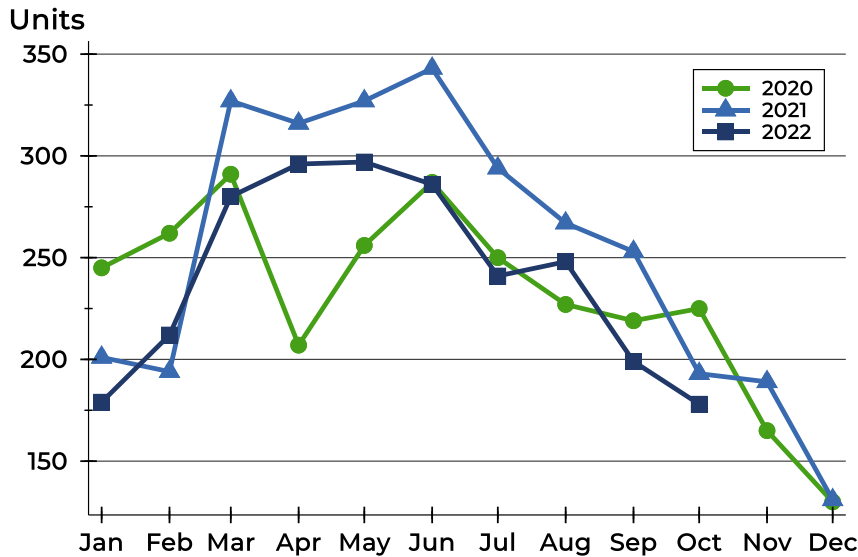
## History of New Listings





# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## New Listings by Month



Month	2020	2021	2022
January	245	201	179
February	262	194	212
March	291	327	280
April	207	316	296
May	256	327	297
June	287	343	286
July	250	294	241
August	227	267	248
September	219	253	199
October	225	193	178
November	165	189	
December	130	131	

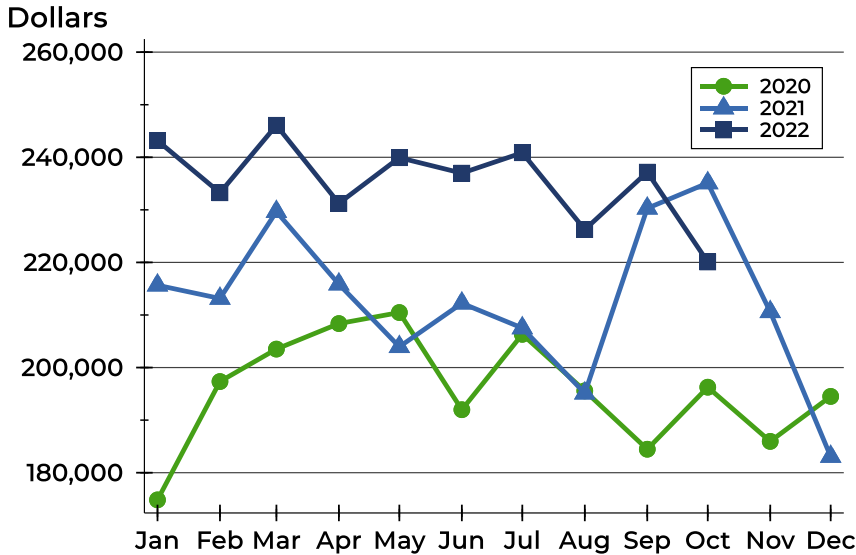
## New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.1%	18,500	18,500	6	6	95.5%	95.5%
\$25,000-\$49,999	5	2.8%	35,580	39,900	7	4	98.2%	100.0%
\$50,000-\$99,999	14	7.9%	79,529	87,450	19	15	99.8%	100.0%
\$100,000-\$124,999	11	6.2%	111,468	109,950	10	9	100.6%	100.0%
\$125,000-\$149,999	19	10.7%	137,113	138,000	18	17	99.2%	100.0%
\$150,000-\$174,999	17	9.6%	161,376	160,000	12	8	98.9%	100.0%
\$175,000-\$199,999	24	13.5%	186,538	186,250	11	11	99.4%	100.0%
\$200,000-\$249,999	30	16.9%	226,857	225,000	12	11	100.1%	100.0%
\$250,000-\$299,999	20	11.2%	271,300	269,450	16	12	99.4%	100.0%
\$300,000-\$399,999	23	12.9%	344,091	340,000	16	19	99.4%	100.0%
\$400,000-\$499,999	10	5.6%	454,405	456,750	16	14	100.0%	100.0%
\$500,000-\$749,999	2	1.1%	625,000	625,000	19	19	100.0%	100.0%
\$750,000-\$999,999	1	0.6%	855,000	855,000	12	12	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



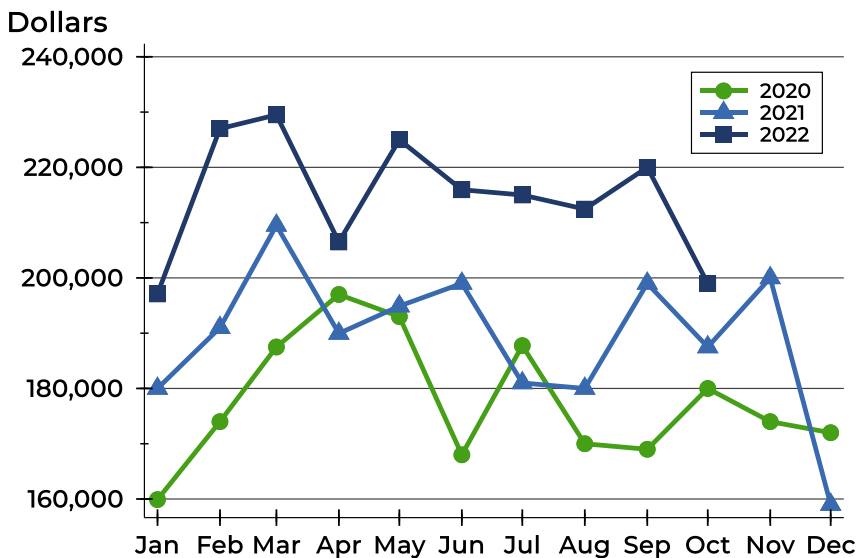
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## Average Price



Month	2020	2021	2022
January	174,831	215,661	243,179
February	197,342	213,145	233,247
March	203,512	229,658	246,089
April	208,370	215,864	231,240
May	210,466	203,956	239,921
June	191,983	212,237	236,982
July	206,327	207,523	240,863
August	195,573	195,116	226,250
September	184,467	230,292	237,176
October	196,266	235,109	220,083
November	185,957	210,606	
December	194,515	183,075	

## Median Price



Month	2020	2021	2022
January	159,900	180,000	197,100
February	174,000	191,000	227,000
March	187,500	209,500	229,500
April	197,000	189,950	206,500
May	193,000	194,900	225,000
June	168,000	199,000	215,950
July	187,750	181,000	215,000
August	170,000	180,000	212,450
September	169,000	199,000	220,000
October	180,000	187,500	199,000
November	174,000	200,000	
December	172,000	159,000	



# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

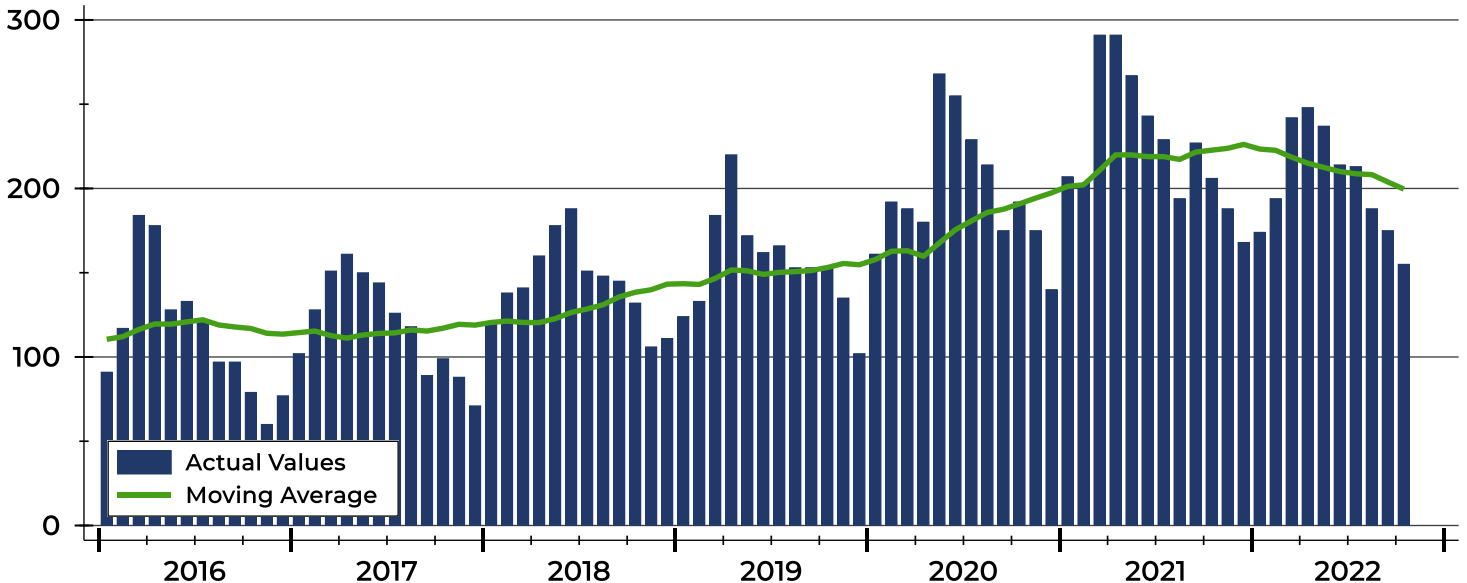
Summary Statistics for Contracts Written		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		155	206	-24.8%	2,040	2,358	-13.5%
Volume (1,000s)		33,013	45,831	-28.0%	459,432	502,270	-8.5%
Average	Sale Price	212,988	222,478	-4.3%	225,212	213,007	5.7%
	Days on Market	36	39	-7.7%	29	35	-17.1%
	Percent of Original	96.9%	95.2%	1.8%	97.8%	97.5%	0.3%
Median	Sale Price	189,900	194,750	-2.5%	204,950	190,000	7.9%
	Days on Market	15	25	-40.0%	9	11	-18.2%
	Percent of Original	100.0%	97.3%	2.8%	100.0%	100.0%	0.0%

A total of 155 contracts for sale were written in the FHAR eight-county jurisdiction during the month of October, down from 206 in 2021. The median list price of these homes was \$189,900, down from \$194,750 the prior year.

Half of the homes that went under contract in October were on the market less than 15 days, compared to 25 days in October 2021.

## History of Contracts Written

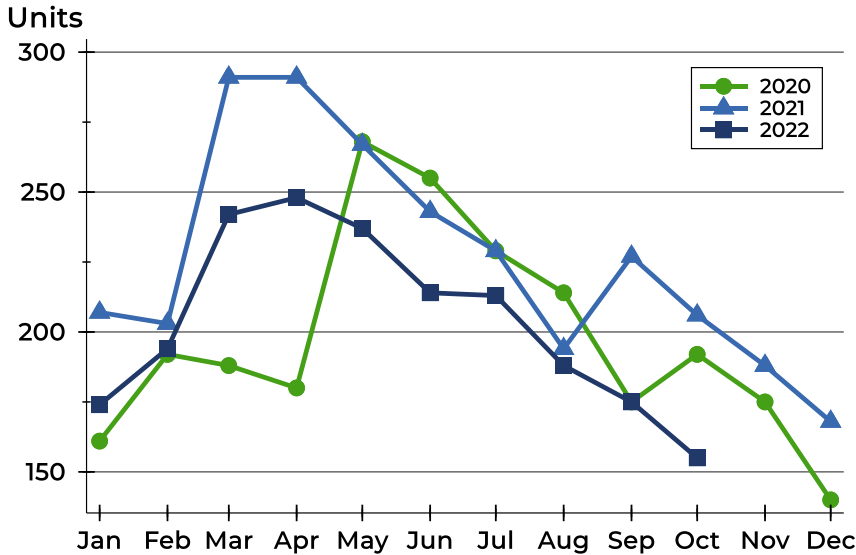
Units





# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Contracts Written by Month



Month	2020	2021	2022
January	161	207	174
February	192	203	194
March	188	291	242
April	180	291	248
May	268	267	237
June	255	243	214
July	229	229	213
August	214	194	188
September	175	227	175
October	192	206	155
November	175	188	
December	140	168	

## Contracts Written by Price Range

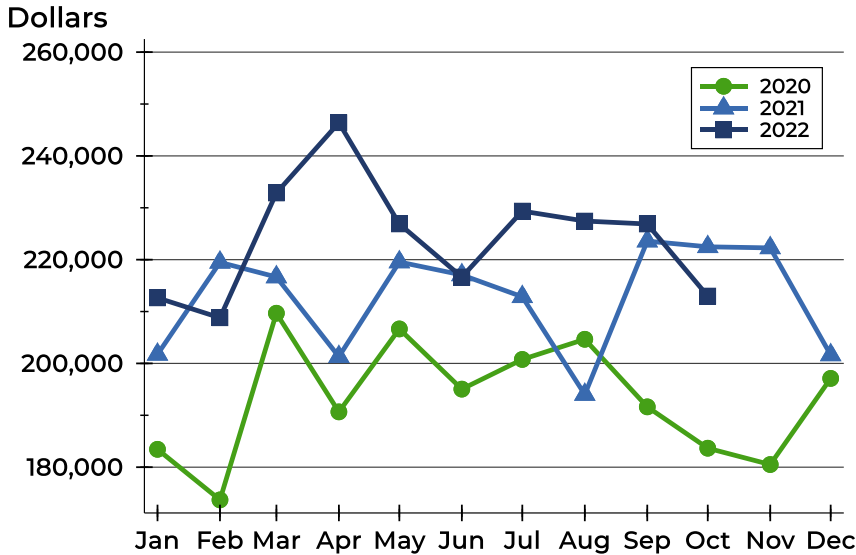
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	22,000	22,000	1	1	90.9%	90.9%
\$25,000-\$49,999	5	3.2%	35,380	39,900	24	10	87.8%	90.9%
\$50,000-\$99,999	12	7.7%	76,638	74,500	90	63	91.3%	93.5%
\$100,000-\$124,999	17	11.0%	110,550	110,000	37	20	95.6%	100.0%
\$125,000-\$149,999	14	9.0%	135,207	135,000	24	8	98.9%	100.0%
\$150,000-\$174,999	15	9.7%	162,973	164,999	43	17	95.4%	100.0%
\$175,000-\$199,999	17	11.0%	186,333	187,500	30	10	98.7%	100.0%
\$200,000-\$249,999	26	16.8%	224,450	221,000	34	14	97.9%	100.0%
\$250,000-\$299,999	17	11.0%	274,794	275,000	26	18	97.6%	100.0%
\$300,000-\$399,999	22	14.2%	343,641	337,450	30	7	99.4%	100.0%
\$400,000-\$499,999	7	4.5%	442,557	435,000	26	6	98.1%	100.0%
\$500,000-\$749,999	1	0.6%	594,900	594,900	105	105	100.0%	100.0%
\$750,000-\$999,999	1	0.6%	750,000	750,000	7	7	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





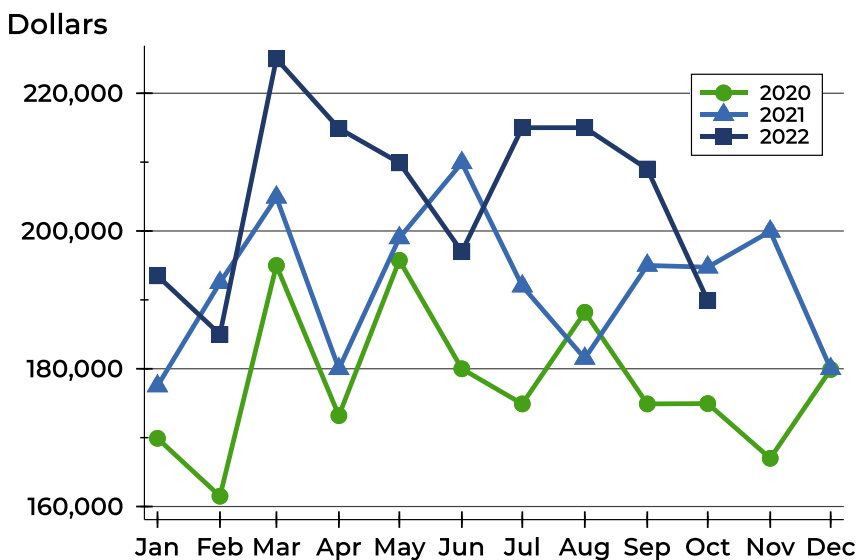
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average Price



Month	2020	2021	2022
January	183,447	201,740	212,640
February	173,700	219,484	208,802
March	209,678	216,661	232,855
April	190,664	201,302	246,398
May	206,649	219,550	226,889
June	195,044	217,062	216,653
July	200,768	212,848	229,365
August	204,658	194,008	227,444
September	191,630	223,572	226,877
October	183,658	222,478	212,988
November	180,510	222,270	
December	197,115	201,636	

## Median Price

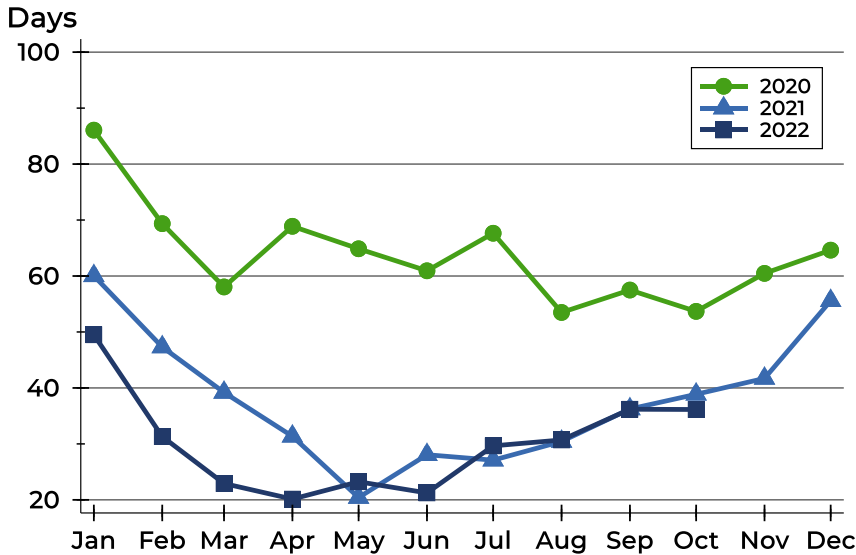


Month	2020	2021	2022
January	169,900	177,500	193,500
February	161,500	192,500	185,000
March	195,000	204,900	225,000
April	173,200	180,000	214,900
May	195,750	199,000	209,900
June	180,000	209,900	197,000
July	174,900	192,000	215,000
August	188,200	181,500	215,000
September	174,900	195,000	209,000
October	174,950	194,750	189,900
November	167,000	199,950	
December	179,900	180,000	



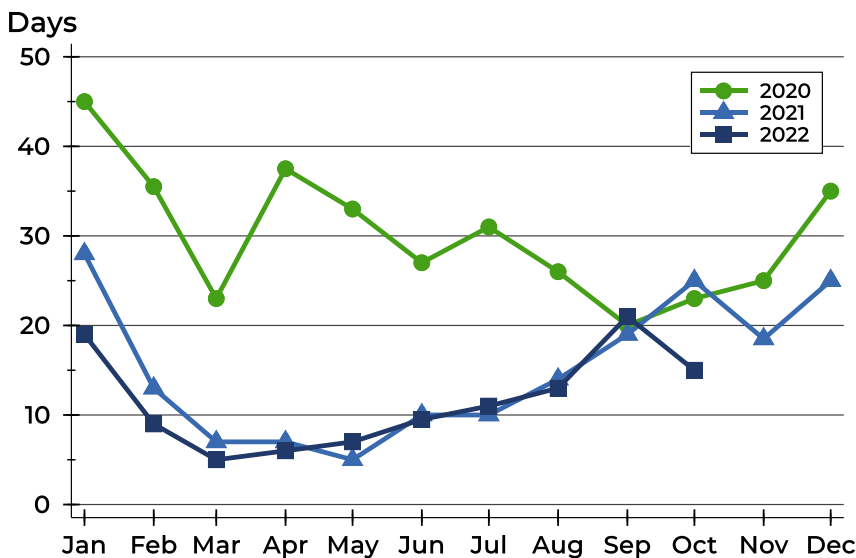
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average DOM



Month	2020	2021	2022
January	86	60	50
February	69	47	31
March	58	39	23
April	69	31	20
May	65	20	23
June	61	28	21
July	68	27	30
August	53	30	31
September	57	36	36
October	54	39	36
November	60	42	
December	65	56	

## Median DOM



Month	2020	2021	2022
January	45	28	19
February	36	13	9
March	23	7	5
April	38	7	6
May	33	5	7
June	27	10	10
July	31	10	11
August	26	14	13
September	20	19	21
October	23	25	15
November	25	19	
December	35	25	



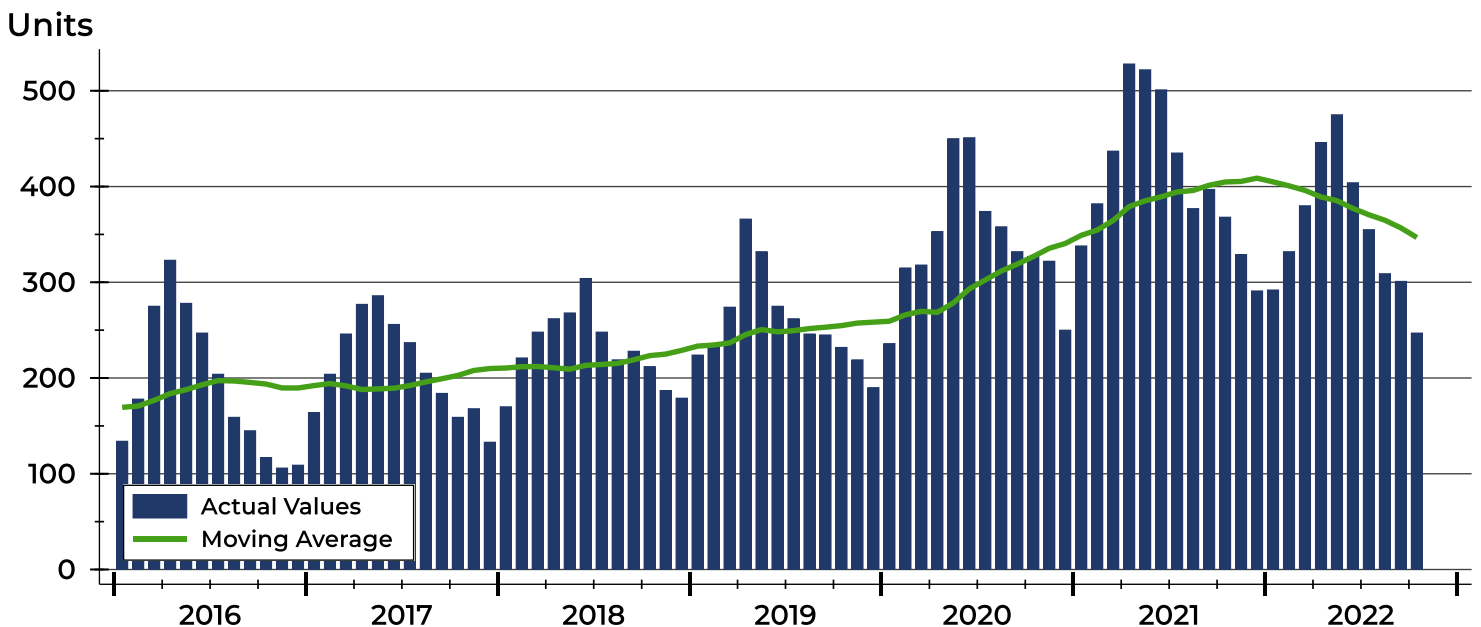
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		247	368	-32.9%
Volume (1,000s)		54,404	84,166	-35.4%
Average	List Price	220,258	228,713	-3.7%
	Days on Market	37	40	-7.5%
	Percent of Original	97.8%	98.0%	-0.2%
Median	List Price	205,000	207,750	-1.3%
	Days on Market	19	23	-17.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 247 listings in the FHAR eight-county jurisdiction had contracts pending at the end of October, down from 368 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

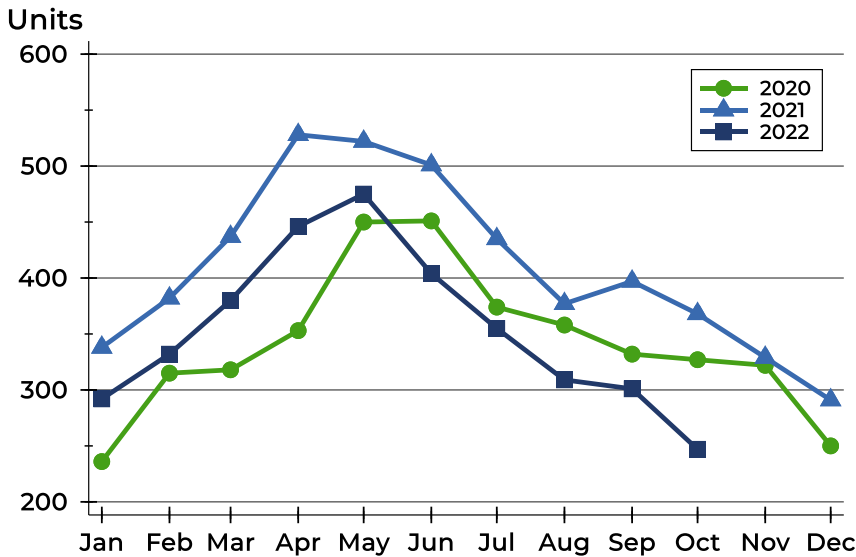
## History of Pending Contracts





# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Pending Contracts by Month



Month	2020	2021	2022
January	236	338	292
February	315	382	332
March	318	437	380
April	353	528	446
May	450	522	475
June	451	501	404
July	374	435	355
August	358	377	309
September	332	397	301
October	327	368	247
November	322	329	
December	250	291	

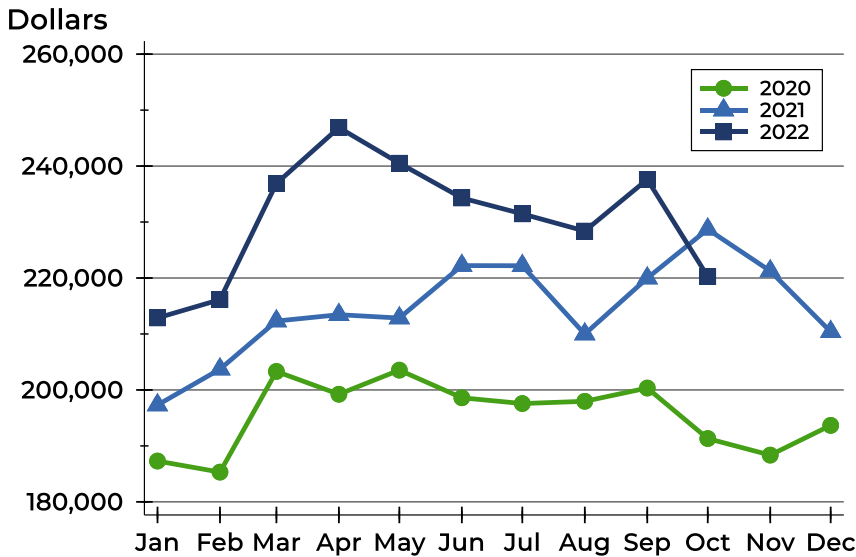
## Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	22,000	22,000	1	1	100.0%	100.0%
\$25,000-\$49,999	4	1.6%	37,225	40,950	22	9	90.0%	100.0%
\$50,000-\$99,999	20	8.1%	79,360	79,950	54	40	97.3%	100.0%
\$100,000-\$124,999	17	6.9%	112,394	110,000	38	41	97.4%	100.0%
\$125,000-\$149,999	26	10.5%	135,800	135,000	31	14	98.4%	100.0%
\$150,000-\$174,999	28	11.3%	161,757	162,450	41	18	96.1%	100.0%
\$175,000-\$199,999	25	10.1%	186,970	186,700	34	15	98.0%	100.0%
\$200,000-\$249,999	40	16.2%	224,483	220,000	39	24	98.0%	100.0%
\$250,000-\$299,999	33	13.4%	274,461	270,000	33	22	98.8%	100.0%
\$300,000-\$399,999	39	15.8%	339,799	330,000	36	16	98.0%	100.0%
\$400,000-\$499,999	11	4.5%	437,927	425,000	35	16	99.9%	100.0%
\$500,000-\$749,999	2	0.8%	572,400	572,400	77	77	100.0%	100.0%
\$750,000-\$999,999	1	0.4%	750,000	750,000	7	7	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



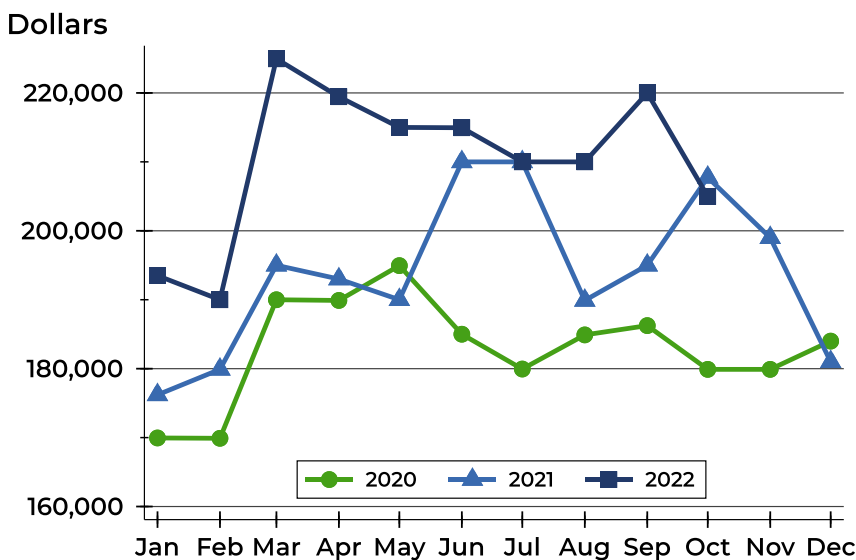
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average Price



Month	2020	2021	2022
January	187,296	197,305	212,869
February	185,320	203,714	216,135
March	203,308	212,313	236,894
April	199,232	213,444	246,874
May	203,543	212,848	240,516
June	198,599	222,220	234,300
July	197,571	222,192	231,465
August	197,970	209,977	228,393
September	200,342	219,980	237,610
October	191,312	228,713	220,258
November	188,356	221,250	
December	193,670	210,403	

## Median Price

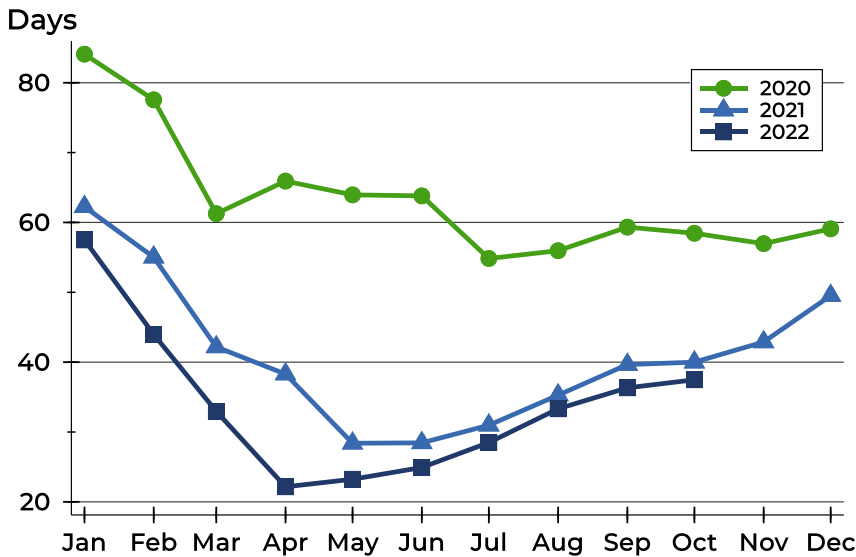


Month	2020	2021	2022
January	169,950	176,200	193,500
February	169,900	179,900	190,000
March	190,000	195,000	224,950
April	189,900	193,000	219,450
May	194,950	190,000	215,000
June	185,000	210,000	214,950
July	179,950	210,000	210,000
August	184,900	189,900	210,000
September	186,250	195,000	220,000
October	179,900	207,750	205,000
November	179,900	199,000	
December	184,000	181,000	



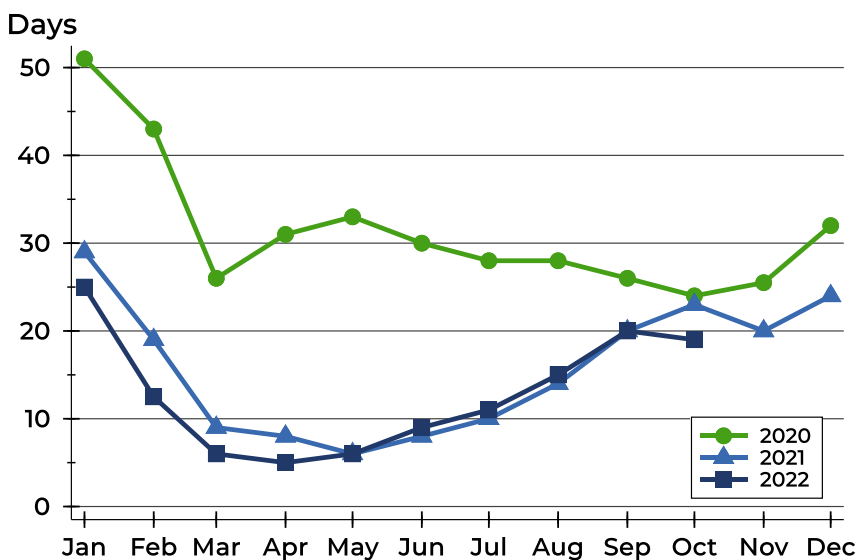
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average DOM



Month	2020	2021	2022
January	84	62	58
February	78	55	44
March	61	42	33
April	66	38	22
May	64	28	23
June	64	28	25
July	55	31	28
August	56	35	33
September	59	40	36
October	58	40	37
November	57	43	
December	59	50	

## Median DOM



Month	2020	2021	2022
January	51	29	25
February	43	19	13
March	26	9	6
April	31	8	5
May	33	6	6
June	30	8	9
July	28	10	11
August	28	14	15
September	26	20	20
October	24	23	19
November	26	20	
December	32	24	