



**April  
2022**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Flint Hills Association Eight-County Jurisdiction Housing Report



### Market Overview

#### FHAR Jurisdiction Home Sales Fell in April

Total home sales in the FHAR eight-county jurisdiction fell last month to 194 units, compared to 212 units in April 2021. Total sales volume was \$45.0 million, up from a year earlier.

The median sale price in April was \$229,000, up from \$172,000 a year earlier. Homes that sold in April were typically on the market for 8 days and sold for 100.0% of their list prices.

#### FHAR Jurisdiction Active Listings Down at End of April

The total number of active listings in the FHAR eight-county jurisdiction at the end of April was 309 units, down from 320 at the same point in 2021. This represents a 1.4 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$195,000.

During April, a total of 262 contracts were written down from 291 in April 2021. At the end of the month, there were 446 contracts still pending.

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## Flint Hills Association Eight-County Jurisdiction Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>194</b>	<b>212</b>	<b>149</b>	<b>676</b>	<b>714</b>	<b>555</b>
Change from prior year		-8.5%	42.3%	4.9%	-5.3%	28.6%	16.4%
<b>Active Listings</b>		<b>309</b>	<b>320</b>	<b>723</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-3.4%	-55.7%	-17.6%			
<b>Months' Supply</b>		<b>1.4</b>	<b>1.6</b>	<b>4.5</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-12.5%	-64.4%	-26.2%			
<b>New Listings</b>		<b>287</b>	<b>316</b>	<b>207</b>	<b>943</b>	<b>1,038</b>	<b>1,005</b>
Change from prior year		-9.2%	52.7%	-33.4%	-9.2%	3.3%	-5.9%
<b>Contracts Written</b>		<b>262</b>	<b>291</b>	<b>180</b>	<b>860</b>	<b>993</b>	<b>721</b>
Change from prior year		-10.0%	61.7%	-18.2%	-13.4%	37.7%	9.1%
<b>Pending Contracts</b>		<b>446</b>	<b>528</b>	<b>353</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-15.5%	49.6%	-3.6%			
<b>Sales Volume (1,000s)</b>		<b>45,023</b>	<b>40,457</b>	<b>28,530</b>	<b>142,064</b>	<b>139,463</b>	<b>99,359</b>
Change from prior year		11.3%	41.8%	26.1%	1.9%	40.4%	15.6%
Average	<b>Sale Price</b>	<b>232,079</b>	<b>190,833</b>	<b>191,474</b>	<b>210,154</b>	<b>195,327</b>	<b>179,026</b>
	Change from prior year	21.6%	-0.3%	20.2%	7.6%	9.1%	-0.7%
	<b>List Price of Actives</b>	<b>243,580</b>	<b>242,408</b>	<b>200,348</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	0.5%	21.0%	-2.7%			
	<b>Days on Market</b>	<b>36</b>	<b>38</b>	<b>64</b>	<b>41</b>	<b>53</b>	<b>79</b>
Change from prior year	-5.3%	-40.6%	-16.9%	-22.6%	-32.9%	-7.1%	
<b>Percent of List</b>	<b>99.1%</b>	<b>98.8%</b>	<b>97.4%</b>	<b>98.7%</b>	<b>98.1%</b>	<b>96.8%</b>	
Change from prior year	0.3%	1.4%	1.0%	0.6%	1.3%	-0.2%	
<b>Percent of Original</b>	<b>97.9%</b>	<b>97.2%</b>	<b>95.8%</b>	<b>97.1%</b>	<b>96.6%</b>	<b>94.4%</b>	
Change from prior year	0.7%	1.5%	1.6%	0.5%	2.3%	0.6%	
Median	<b>Sale Price</b>	<b>229,000</b>	<b>172,000</b>	<b>167,000</b>	<b>190,200</b>	<b>175,250</b>	<b>163,000</b>
	Change from prior year	33.1%	3.0%	11.7%	8.5%	7.5%	-1.2%
	<b>List Price of Actives</b>	<b>195,000</b>	<b>183,500</b>	<b>164,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	6.3%	11.9%	-2.1%			
	<b>Days on Market</b>	<b>8</b>	<b>7</b>	<b>33</b>	<b>14</b>	<b>20</b>	<b>43</b>
Change from prior year	14.3%	-78.8%	-13.2%	-30.0%	-53.5%	-17.3%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.5%</b>	<b>100.0%</b>	<b>99.6%</b>	<b>98.2%</b>	
Change from prior year	0.0%	1.5%	0.5%	0.4%	1.4%	0.1%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.5%</b>	<b>100.0%</b>	<b>98.7%</b>	<b>97.0%</b>	
Change from prior year	0.0%	2.6%	0.7%	1.3%	1.8%	0.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**April  
2022**

# Flint Hills MLS Statistics



**FLINT HILLS  
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## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

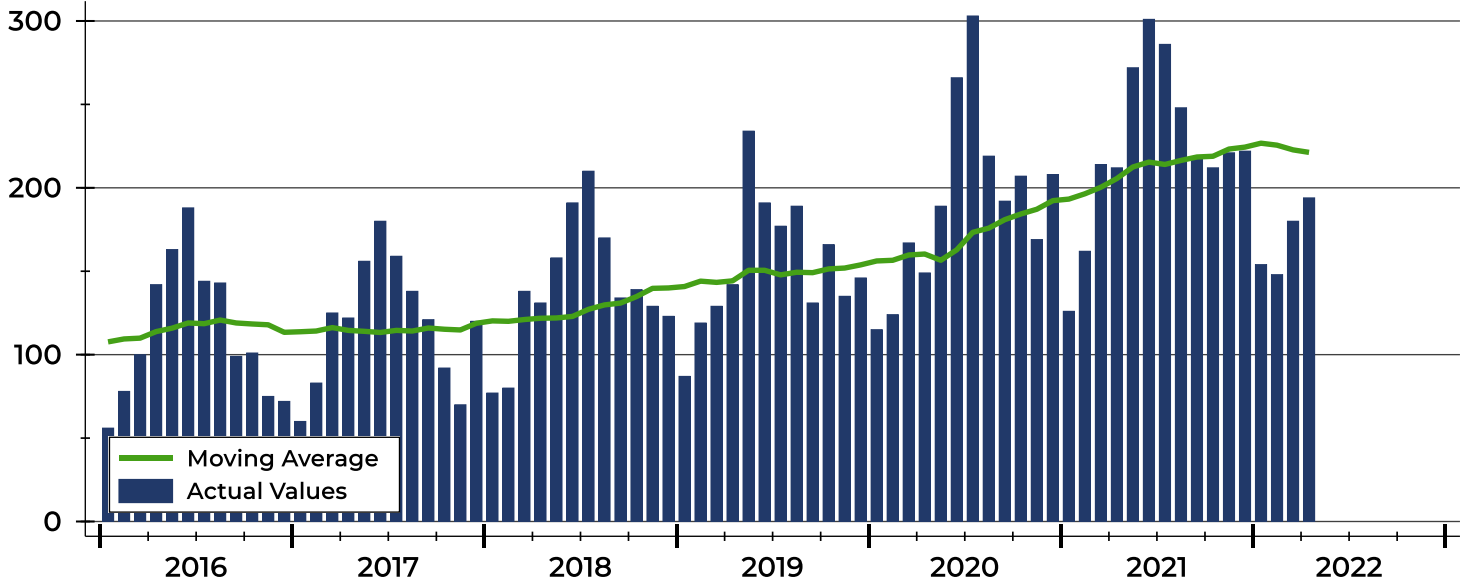
Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>194</b>	212	-8.5%	<b>676</b>	714	-5.3%
Volume (1,000s)		<b>45,023</b>	40,457	11.3%	<b>142,064</b>	139,463	1.9%
Months' Supply		<b>1.4</b>	1.6	-12.5%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>232,079</b>	190,833	21.6%	<b>210,154</b>	195,327	7.6%
	Days on Market	<b>36</b>	38	-5.3%	<b>41</b>	53	-22.6%
	Percent of List	<b>99.1%</b>	98.8%	0.3%	<b>98.7%</b>	98.1%	0.6%
	Percent of Original	<b>97.9%</b>	97.2%	0.7%	<b>97.1%</b>	96.6%	0.5%
Median	Sale Price	<b>229,000</b>	172,000	33.1%	<b>190,200</b>	175,250	8.5%
	Days on Market	<b>8</b>	7	14.3%	<b>14</b>	20	-30.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	99.6%	0.4%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	98.7%	1.3%

A total of 194 homes sold in the FHAR eight-county jurisdiction in April, down from 212 units in April 2021. Total sales volume rose to \$45.0 million compared to \$40.5 million in the previous year.

The median sales price in April was \$229,000, up 33.1% compared to the prior year. Median days on market was 8 days, down from 12 days in March, but up from 7 in April 2021.

## History of Closed Listings

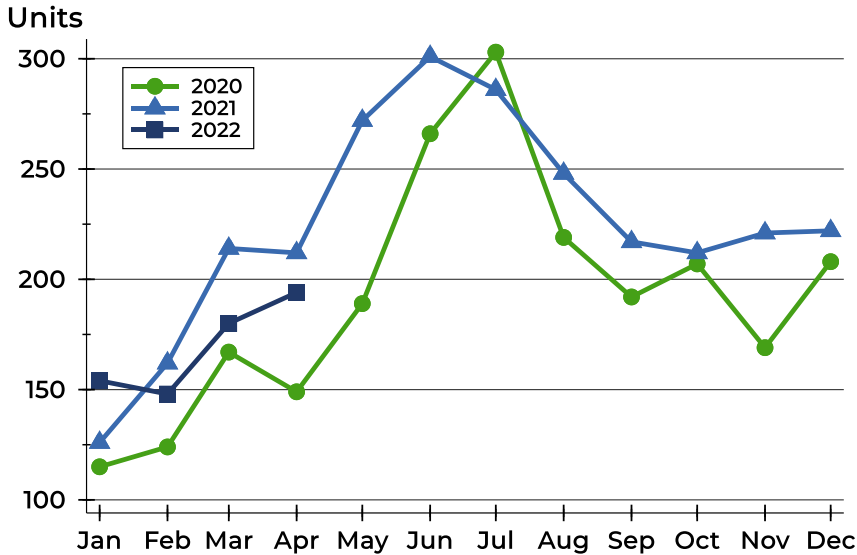
Units





# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Closed Listings by Month



Month	2020	2021	2022
January	115	126	<b>154</b>
February	124	162	<b>148</b>
March	167	214	<b>180</b>
April	149	212	<b>194</b>
May	189	272	
June	266	301	
July	303	286	
August	219	248	
September	192	217	
October	207	212	
November	169	221	
December	208	222	

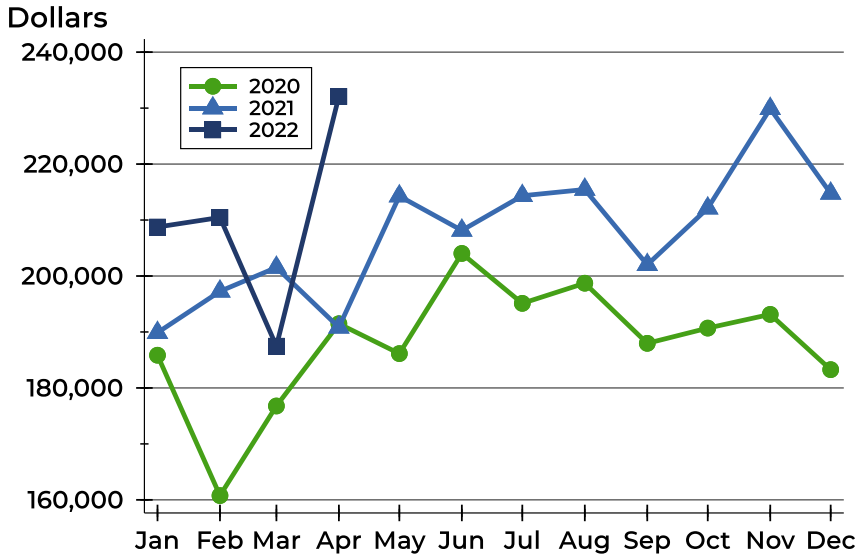
## Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	1.3	14,000	14,000	28	28	93.3%	93.3%	93.3%	93.3%
\$25,000-\$49,999	9	4.6%	1.4	36,950	35,000	70	73	86.1%	83.6%	77.4%	77.8%
\$50,000-\$99,999	16	8.2%	1.9	76,925	79,850	71	45	96.1%	99.2%	89.1%	89.6%
\$100,000-\$124,999	11	5.7%	1.8	113,653	115,000	27	18	96.7%	99.1%	96.7%	99.1%
\$125,000-\$149,999	19	9.8%	1.5	139,379	138,000	51	19	98.9%	100.0%	97.3%	98.7%
\$150,000-\$174,999	13	6.7%	1.0	158,292	155,000	17	8	100.7%	100.0%	100.7%	100.0%
\$175,000-\$199,999	13	6.7%	0.8	184,360	185,000	31	10	99.7%	100.0%	98.1%	97.4%
\$200,000-\$249,999	32	16.5%	1.0	228,359	230,250	27	5	101.4%	100.0%	100.8%	100.2%
\$250,000-\$299,999	32	16.5%	1.1	270,244	270,500	13	5	101.0%	100.4%	100.8%	100.4%
\$300,000-\$399,999	30	15.5%	1.4	346,262	345,550	51	7	100.3%	100.1%	101.9%	100.2%
\$400,000-\$499,999	13	6.7%	3.6	455,260	465,000	42	16	98.9%	100.0%	98.1%	100.0%
\$500,000-\$749,999	5	2.6%	2.0	566,300	576,000	3	2	100.4%	100.0%	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	6.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	18.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



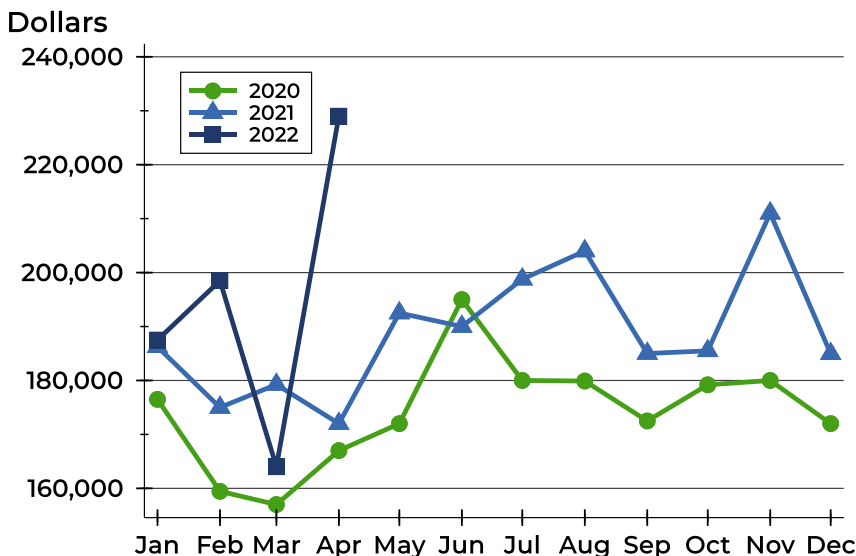
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average Price



Month	2020	2021	2022
January	185,848	189,873	<b>208,758</b>
February	160,770	197,267	<b>210,465</b>
March	176,776	201,520	<b>187,464</b>
April	191,474	190,833	<b>232,079</b>
May	186,136	214,279	
June	204,033	208,145	
July	195,117	214,345	
August	198,716	215,464	
September	187,971	202,011	
October	190,691	212,113	
November	193,146	229,896	
December	183,270	214,761	

## Median Price

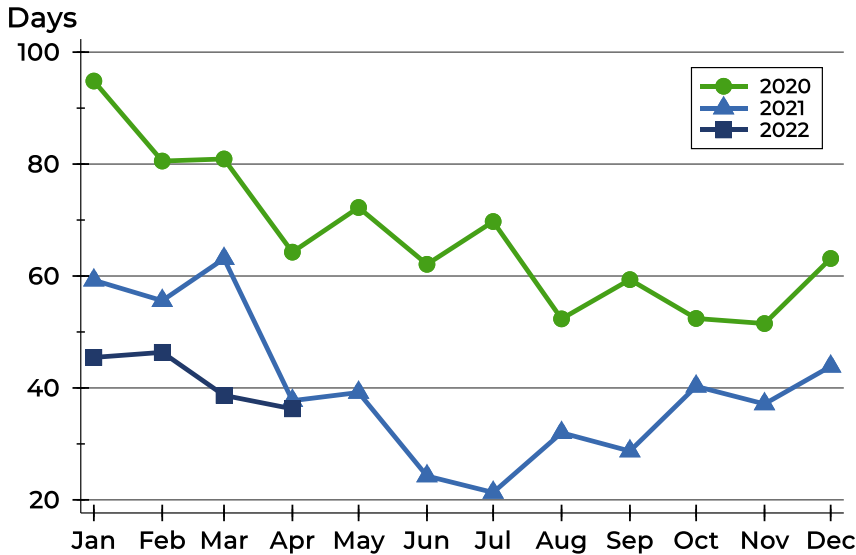


Month	2020	2021	2022
January	176,500	186,250	<b>187,500</b>
February	159,450	175,000	<b>198,500</b>
March	157,000	179,250	<b>164,000</b>
April	167,000	172,000	<b>229,000</b>
May	172,000	192,500	
June	195,000	190,000	
July	180,000	198,775	
August	179,900	204,000	
September	172,500	185,000	
October	179,200	185,500	
November	180,000	211,000	
December	172,000	184,950	



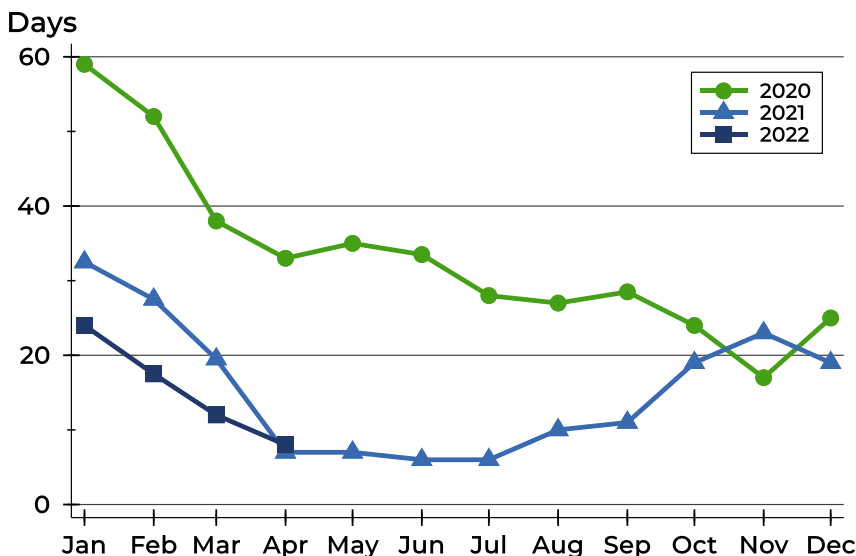
## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	95	59	<b>45</b>
February	81	56	<b>46</b>
March	81	63	<b>39</b>
April	64	38	<b>36</b>
May	72	39	
June	62	24	
July	70	21	
August	52	32	
September	59	29	
October	52	40	
November	52	37	
December	63	44	

### Median DOM



Month	2020	2021	2022
January	59	33	<b>24</b>
February	52	28	<b>18</b>
March	38	20	<b>12</b>
April	33	7	<b>8</b>
May	35	7	
June	34	6	
July	28	6	
August	27	10	
September	29	11	
October	24	19	
November	17	23	
December	25	19	



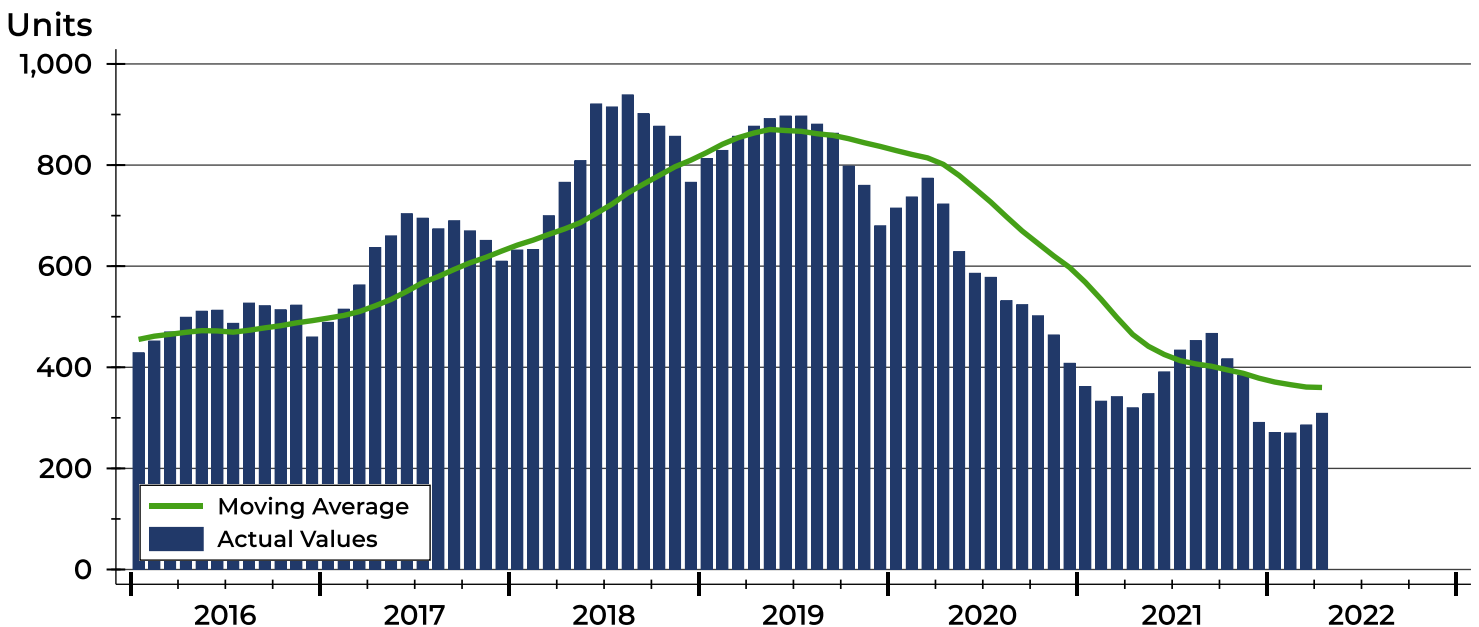
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		309	320	-3.4%
Volume (1,000s)		75,266	77,570	-3.0%
Months' Supply		1.4	1.6	-12.5%
Average	List Price	243,580	242,408	0.5%
	Days on Market	74	81	-8.6%
	Percent of Original	97.8%	97.8%	0.0%
Median	List Price	195,000	183,500	6.3%
	Days on Market	39	44	-11.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 309 homes were available for sale in the FHAR eight-county jurisdiction at the end of April. This represents a 1.4 months' supply of active listings.

The median list price of homes on the market at the end of April was \$195,000, up 6.3% from 2021. The typical time on market for active listings was 39 days, down from 44 days a year earlier.

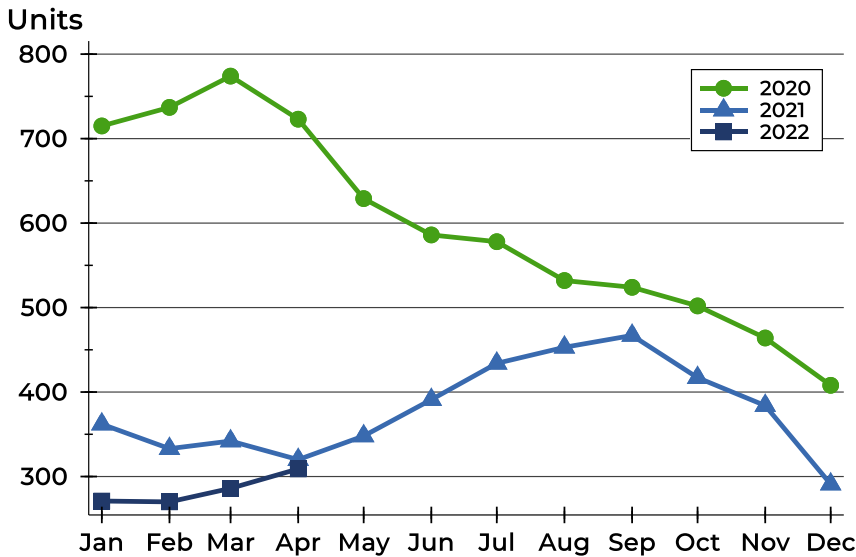
## History of Active Listings





# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Active Listings by Month



Month	2020	2021	2022
January	715	362	<b>271</b>
February	737	333	<b>270</b>
March	774	342	<b>286</b>
April	723	320	<b>309</b>
May	629	348	
June	586	391	
July	578	434	
August	532	453	
September	524	467	
October	502	417	
November	464	384	
December	408	291	

## Active Listings by Price Range

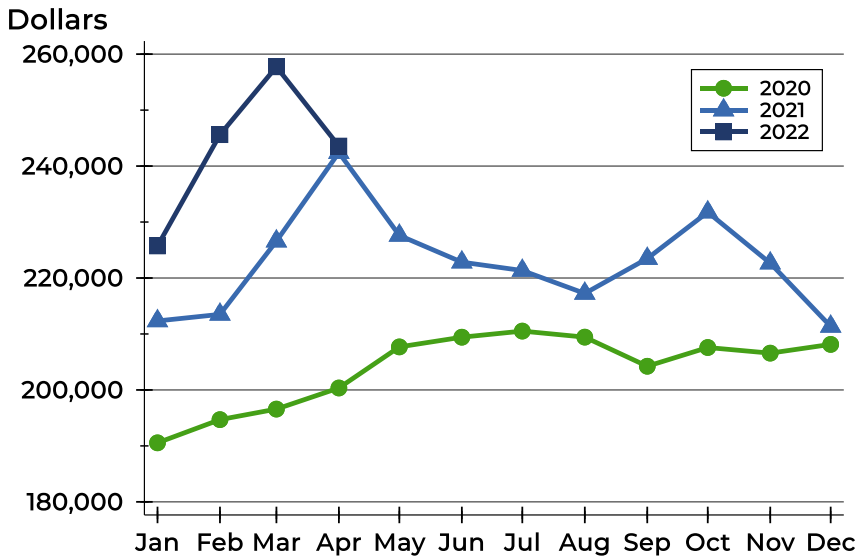
Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.0%	1.3	19,300	19,000	32	14	94.6%	100.0%
\$25,000-\$49,999	8	2.6%	1.4	40,488	40,000	68	19	91.0%	96.2%
\$50,000-\$99,999	41	13.3%	1.9	78,233	82,500	85	67	96.7%	100.0%
\$100,000-\$124,999	30	9.7%	1.8	114,140	115,000	71	50	96.7%	100.0%
\$125,000-\$149,999	33	10.7%	1.5	136,606	135,000	84	61	98.1%	100.0%
\$150,000-\$174,999	23	7.4%	1.0	162,452	160,000	61	35	97.8%	100.0%
\$175,000-\$199,999	20	6.5%	0.8	188,355	185,000	62	34	99.2%	100.0%
\$200,000-\$249,999	37	12.0%	1.0	225,695	224,900	101	33	97.5%	100.0%
\$250,000-\$299,999	31	10.0%	1.1	276,969	279,900	37	17	98.3%	100.0%
\$300,000-\$399,999	42	13.6%	1.4	359,377	367,500	71	48	99.5%	100.0%
\$400,000-\$499,999	27	8.7%	3.6	445,134	443,000	71	39	99.3%	100.0%
\$500,000-\$749,999	8	2.6%	2.0	606,113	595,000	52	35	100.6%	100.0%
\$750,000-\$999,999	3	1.0%	6.0	947,667	958,000	111	119	93.3%	100.0%
\$1,000,000 and up	3	1.0%	18.0	1,500,000	1,500,000	183	215	91.7%	100.0%





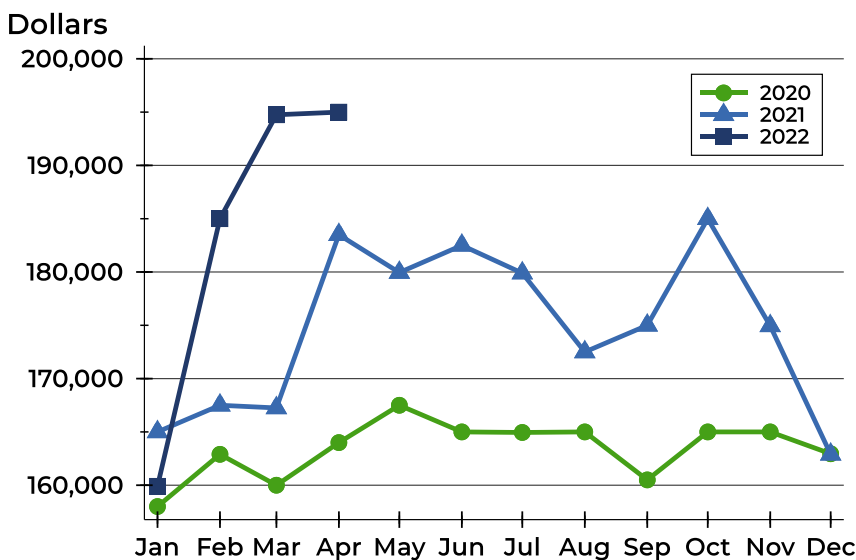
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average Price



Month	2020	2021	2022
January	190,551	212,332	<b>225,726</b>
February	194,694	213,504	<b>245,608</b>
March	196,581	226,585	<b>257,735</b>
April	200,348	242,408	<b>243,580</b>
May	207,689	227,614	
June	209,428	222,830	
July	210,516	221,336	
August	209,436	217,244	
September	204,237	223,475	
October	207,583	231,771	
November	206,579	222,652	
December	208,140	211,354	

## Median Price

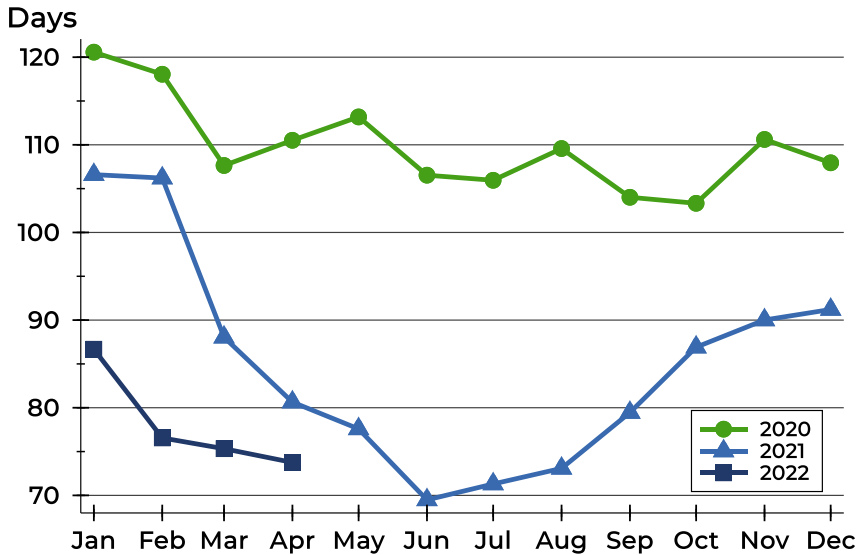


Month	2020	2021	2022
January	158,000	165,000	<b>159,900</b>
February	162,900	167,500	<b>185,000</b>
March	160,000	167,250	<b>194,750</b>
April	164,000	183,500	<b>195,000</b>
May	167,500	179,950	
June	165,000	182,500	
July	164,950	179,900	
August	165,000	172,500	
September	160,500	175,000	
October	165,000	185,000	
November	165,000	174,950	
December	162,950	162,900	



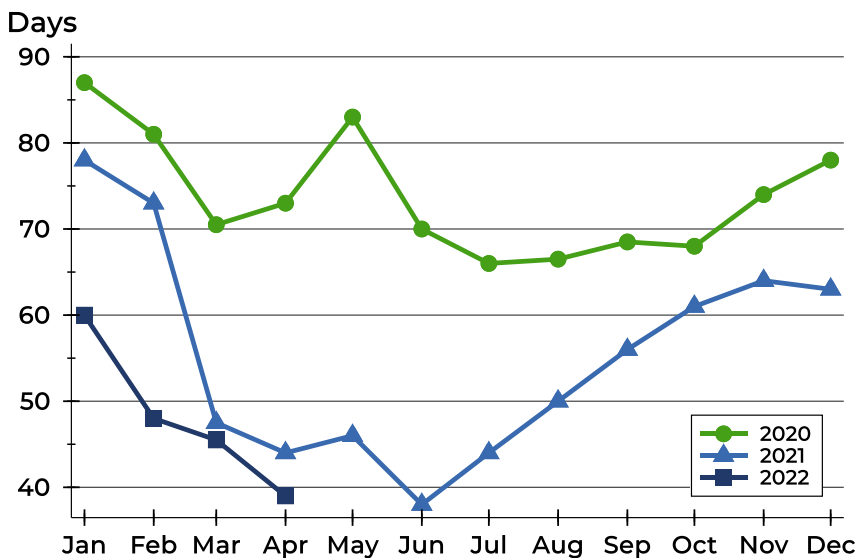
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average DOM



Month	2020	2021	2022
January	121	107	<b>87</b>
February	118	106	<b>77</b>
March	108	88	<b>75</b>
April	111	81	<b>74</b>
May	113	78	
June	107	69	
July	106	71	
August	110	73	
September	104	79	
October	103	87	
November	111	90	
December	108	91	

## Median DOM

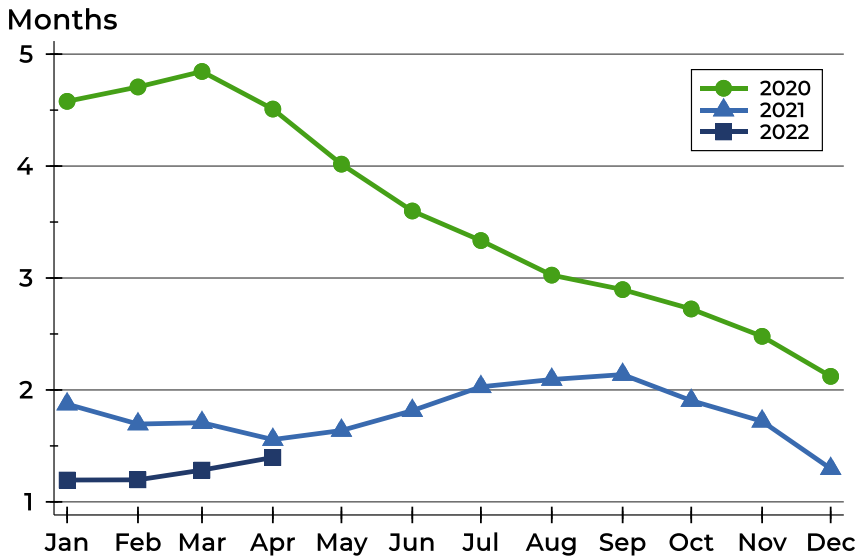


Month	2020	2021	2022
January	87	78	<b>60</b>
February	81	73	<b>48</b>
March	71	48	<b>46</b>
April	73	44	<b>39</b>
May	83	46	
June	70	38	
July	66	44	
August	67	50	
September	69	56	
October	68	61	
November	74	64	
December	78	63	



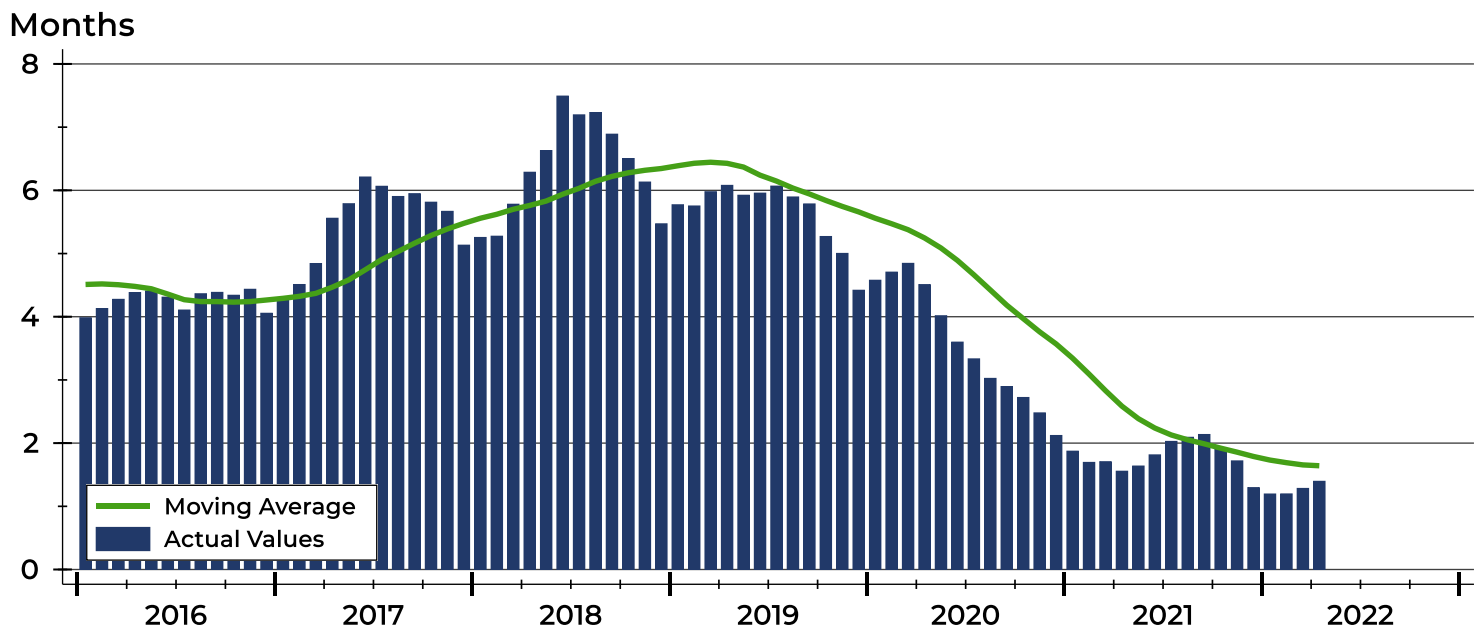
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	4.6	1.9	1.2
February	4.7	1.7	1.2
March	4.8	1.7	1.3
April	4.5	1.6	1.4
May	4.0	1.6	
June	3.6	1.8	
July	3.3	2.0	
August	3.0	2.1	
September	2.9	2.1	
October	2.7	1.9	
November	2.5	1.7	
December	2.1	1.3	

## History of Month's Supply





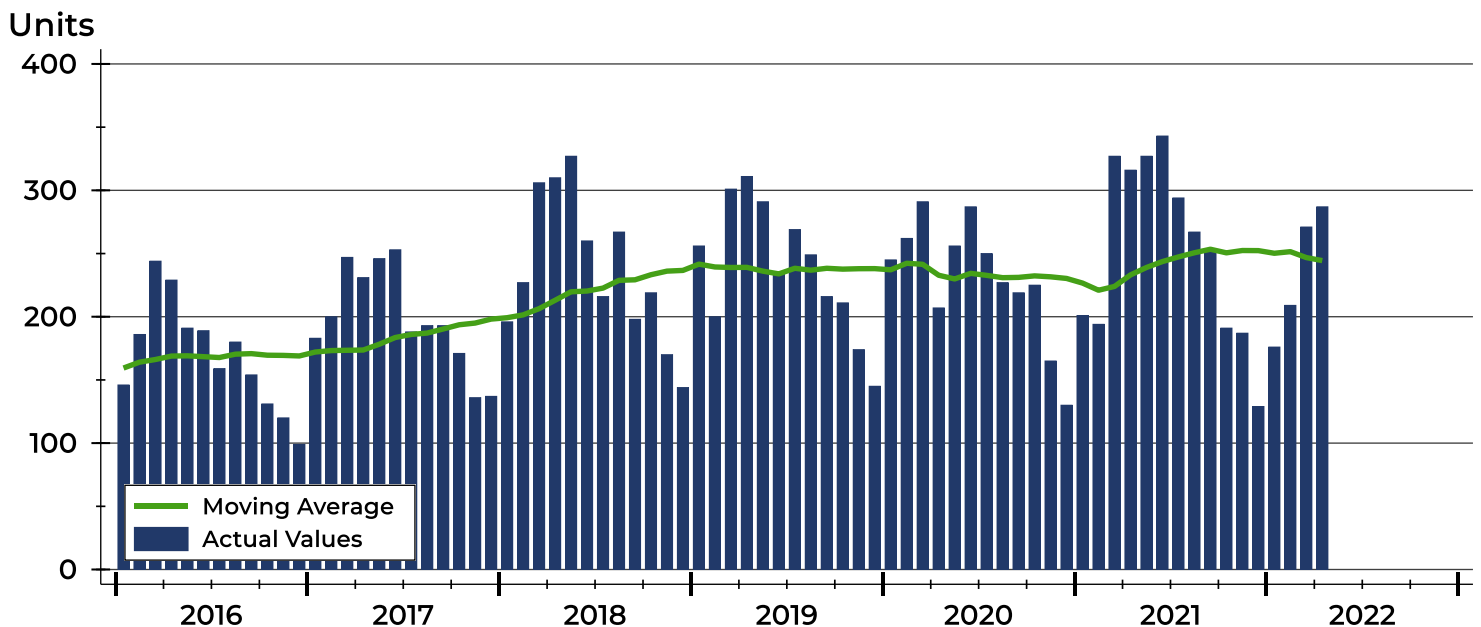
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	<b>287</b>	316	-9.2%
	Volume (1,000s)	<b>66,464</b>	68,213	-2.6%
	Average List Price	<b>231,583</b>	215,864	7.3%
	Median List Price	<b>209,900</b>	189,950	10.5%
Year-to-Date	New Listings	<b>943</b>	1,038	-9.2%
	Volume (1,000s)	<b>223,928</b>	228,009	-1.8%
	Average List Price	<b>237,464</b>	219,662	8.1%
	Median List Price	<b>214,900</b>	193,500	11.1%

A total of 287 new listings were added in the FHAR eight-county jurisdiction during April, down 9.2% from the same month in 2021. Year-to-date the FHAR eight-county jurisdiction has seen 943 new listings.

The median list price of these homes was \$209,900 up from \$189,950 in 2021.

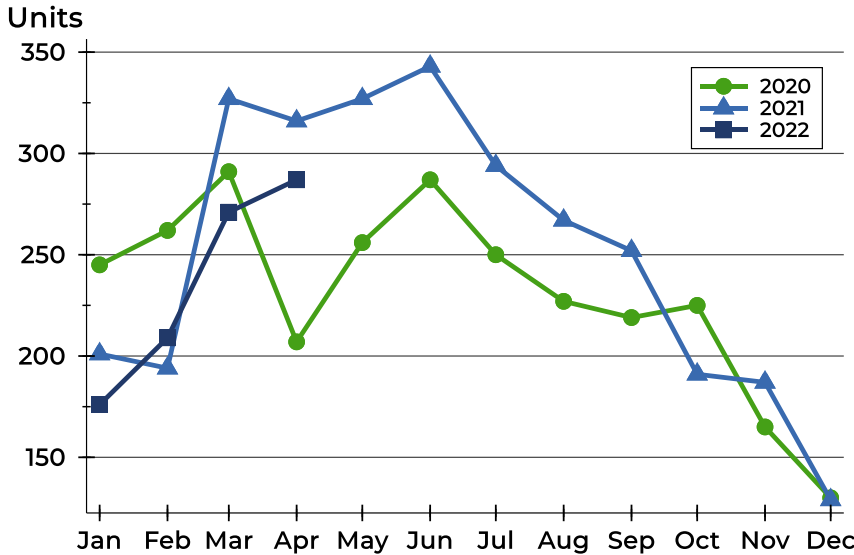
## History of New Listings





# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## New Listings by Month



Month	2020	2021	2022
January	245	201	<b>176</b>
February	262	194	<b>209</b>
March	291	327	<b>271</b>
April	207	316	<b>287</b>
May	256	327	
June	287	343	
July	250	294	
August	227	267	
September	219	252	
October	225	191	
November	165	187	
December	130	129	

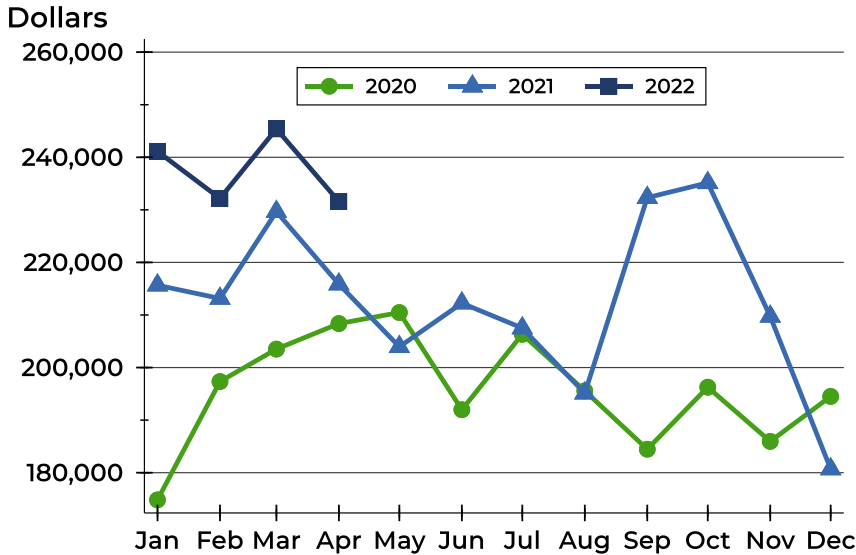
## New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	18,500	18,500	16	16	100.0%	100.0%
\$25,000-\$49,999	6	2.1%	37,483	37,500	21	19	90.0%	88.2%
\$50,000-\$99,999	20	7.0%	80,643	84,975	12	11	99.2%	100.0%
\$100,000-\$124,999	13	4.5%	114,108	118,500	17	14	98.1%	100.0%
\$125,000-\$149,999	25	8.7%	135,676	135,000	11	7	98.8%	100.0%
\$150,000-\$174,999	29	10.1%	163,013	164,900	7	4	99.7%	100.0%
\$175,000-\$199,999	39	13.6%	186,564	185,000	6	3	99.7%	100.0%
\$200,000-\$249,999	46	16.0%	221,434	219,700	11	6	99.2%	100.0%
\$250,000-\$299,999	40	13.9%	270,501	269,450	9	6	99.6%	100.0%
\$300,000-\$399,999	43	15.0%	347,527	343,500	10	8	99.6%	100.0%
\$400,000-\$499,999	19	6.6%	433,532	429,900	15	13	98.9%	100.0%
\$500,000-\$749,999	4	1.4%	662,250	662,000	17	18	100.0%	100.0%
\$750,000-\$999,999	1	0.3%	875,000	875,000	1	1	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



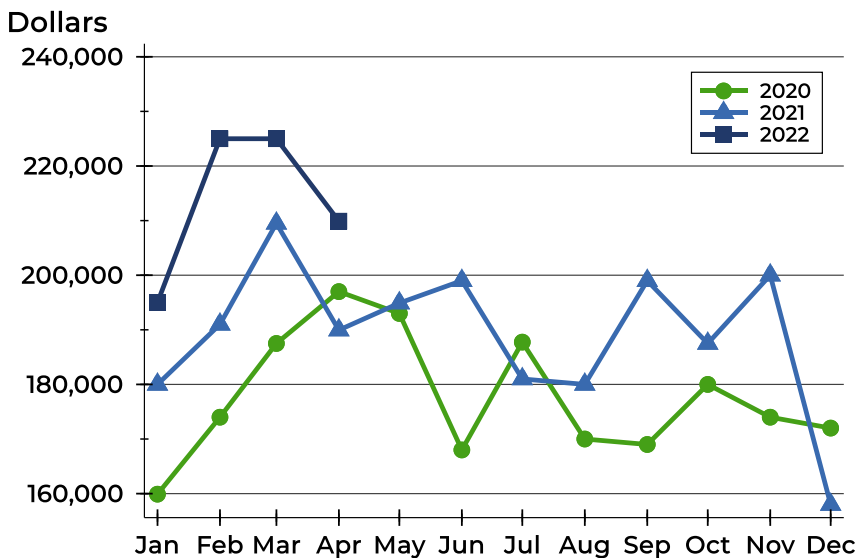
## Flint Hills Association Eight-County Jurisdiction New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	174,831	215,661	<b>241,119</b>
<b>February</b>	197,342	213,145	<b>232,174</b>
<b>March</b>	203,512	229,658	<b>245,397</b>
<b>April</b>	208,370	215,864	<b>231,583</b>
<b>May</b>	210,466	203,956	
<b>June</b>	191,983	212,252	
<b>July</b>	206,327	207,513	
<b>August</b>	195,573	195,116	
<b>September</b>	184,467	232,321	
<b>October</b>	196,266	235,142	
<b>November</b>	185,957	209,731	
<b>December</b>	194,515	180,699	

### Median Price



Month	2020	2021	2022
<b>January</b>	159,900	180,000	<b>195,000</b>
<b>February</b>	174,000	191,000	<b>225,000</b>
<b>March</b>	187,500	209,500	<b>225,000</b>
<b>April</b>	197,000	189,950	<b>209,900</b>
<b>May</b>	193,000	194,900	
<b>June</b>	168,000	199,000	
<b>July</b>	187,750	181,000	
<b>August</b>	170,000	180,000	
<b>September</b>	169,000	199,000	
<b>October</b>	180,000	187,500	
<b>November</b>	174,000	200,000	
<b>December</b>	172,000	158,000	



**April  
2022**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

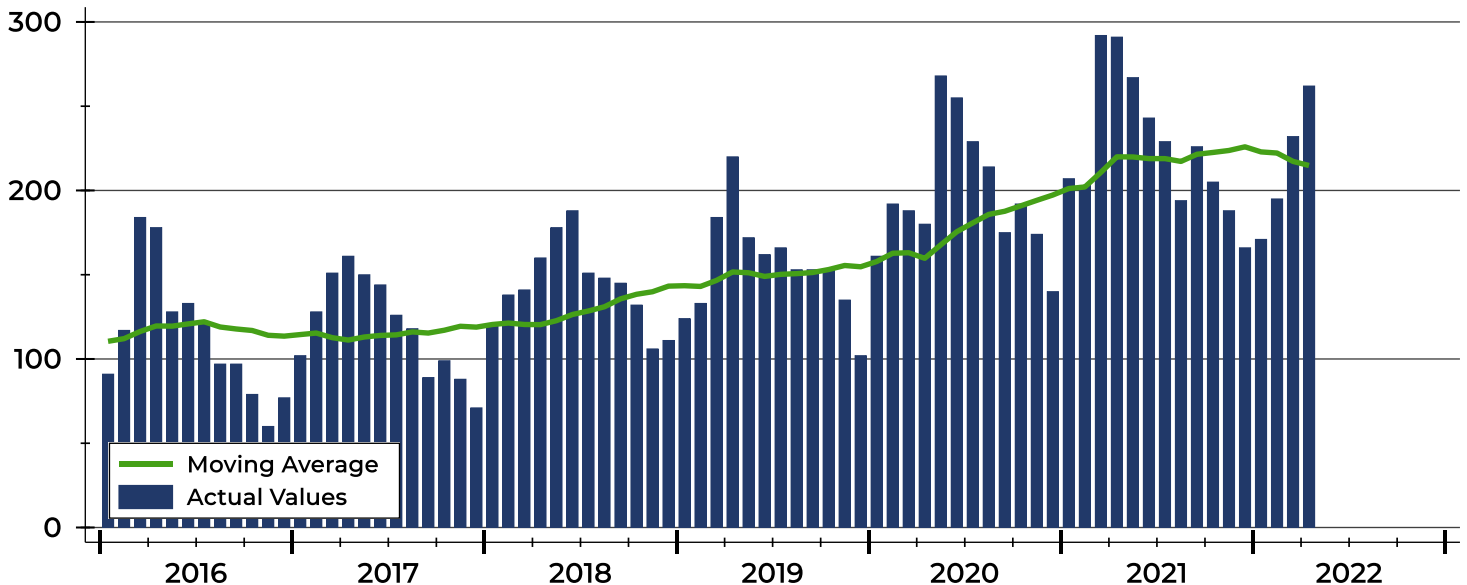
Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		<b>262</b>	291	-10.0%	<b>860</b>	993	-13.4%
Volume (1,000s)		<b>63,700</b>	58,579	8.7%	<b>192,542</b>	209,418	-8.1%
Average	Sale Price	<b>243,131</b>	201,302	20.8%	<b>223,886</b>	210,894	6.2%
	Days on Market	<b>22</b>	31	-29.0%	<b>30</b>	43	-30.2%
	Percent of Original	<b>98.9%</b>	98.0%	0.9%	<b>98.4%</b>	97.8%	0.6%
Median	Sale Price	<b>210,000</b>	180,000	16.7%	<b>199,950</b>	189,000	5.8%
	Days on Market	<b>6</b>	7	-14.3%	<b>7</b>	10	-30.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 262 contracts for sale were written in the FHAR eight-county jurisdiction during the month of April, down from 291 in 2021. The median list price of these homes was \$210,000, up from \$180,000 the prior year.

Half of the homes that went under contract in April were on the market less than 6 days, compared to 7 days in April 2021.

## History of Contracts Written

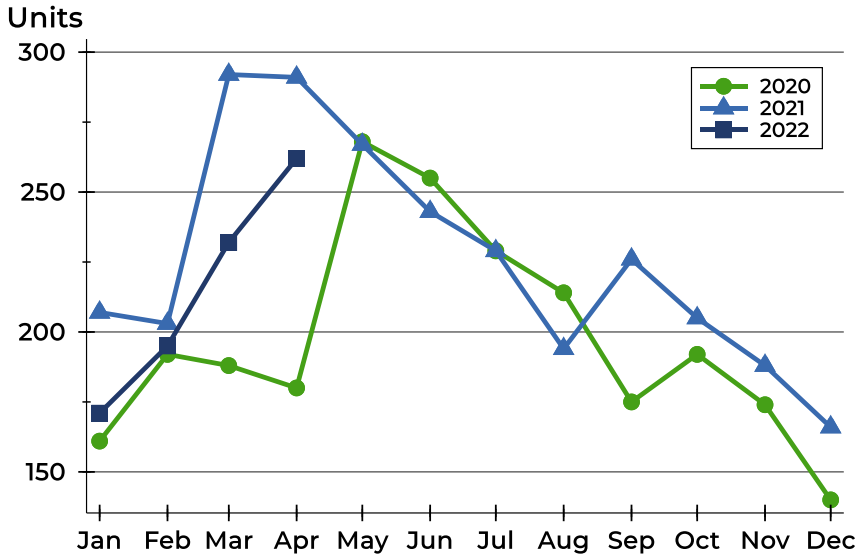
Units





# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Contracts Written by Month



Month	2020	2021	2022
January	161	207	171
February	192	203	195
March	188	292	232
April	180	291	262
May	268	267	
June	255	243	
July	229	229	
August	214	194	
September	175	226	
October	192	205	
November	174	188	
December	140	166	

## Contracts Written by Price Range

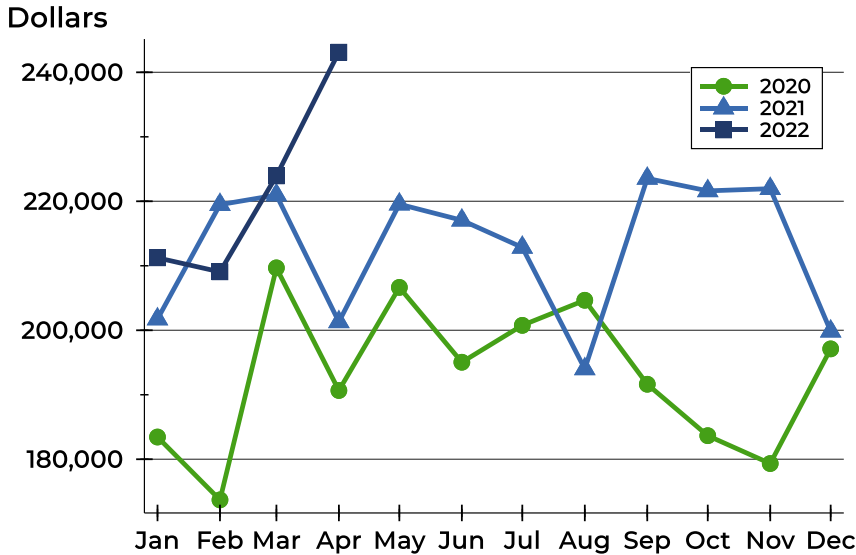
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	15,000	15,000	28	28	93.3%	93.3%
\$25,000-\$49,999	4	1.5%	35,700	34,900	127	148	78.7%	81.2%
\$50,000-\$99,999	22	8.4%	78,868	84,700	32	15	95.4%	100.0%
\$100,000-\$124,999	7	2.7%	113,543	115,900	18	14	96.7%	100.0%
\$125,000-\$149,999	21	8.0%	137,181	134,900	24	11	98.7%	100.0%
\$150,000-\$174,999	31	11.8%	161,918	160,000	20	4	100.1%	100.0%
\$175,000-\$199,999	36	13.7%	186,556	185,000	8	3	99.9%	100.0%
\$200,000-\$249,999	42	16.0%	223,943	222,500	16	4	101.3%	100.0%
\$250,000-\$299,999	34	13.0%	270,712	269,000	10	4	99.8%	100.0%
\$300,000-\$399,999	39	14.9%	344,269	345,000	22	8	99.1%	100.0%
\$400,000-\$499,999	16	6.1%	438,625	429,900	38	23	98.6%	100.0%
\$500,000-\$749,999	5	1.9%	618,410	629,000	55	35	100.0%	100.0%
\$750,000-\$999,999	2	0.8%	875,000	875,000	36	36	98.7%	98.7%
\$1,000,000 and up	2	0.8%	1,250,000	1,250,000	60	60	87.2%	87.2%





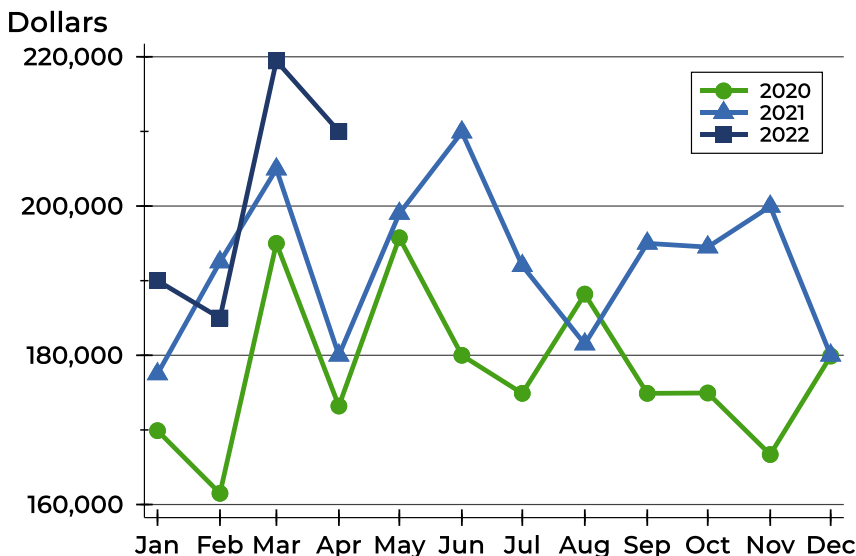
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average Price



Month	2020	2021	2022
January	183,447	201,740	<b>211,237</b>
February	173,700	219,484	<b>209,059</b>
March	209,678	220,971	<b>223,938</b>
April	190,664	201,302	<b>243,131</b>
May	206,649	219,550	
June	195,044	217,062	
July	200,768	212,848	
August	204,658	194,008	
September	191,630	223,552	
October	183,658	221,618	
November	179,335	221,961	
December	197,115	199,851	

## Median Price

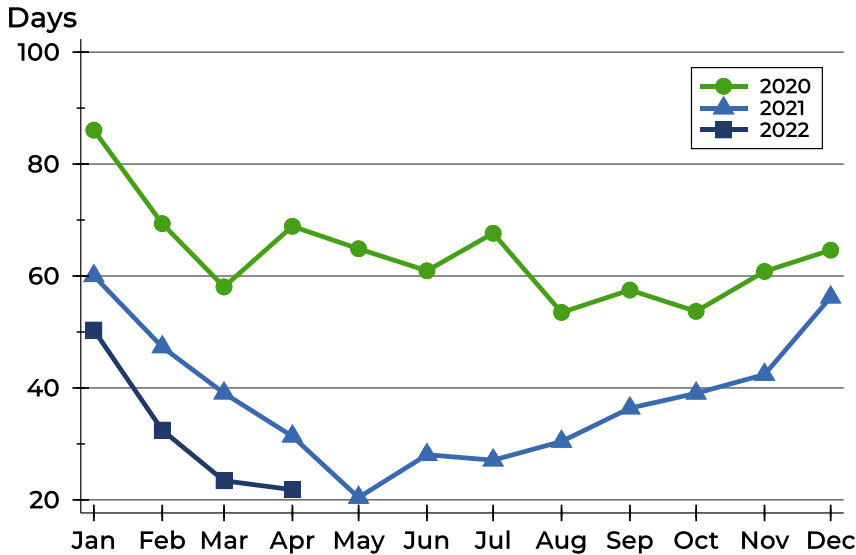


Month	2020	2021	2022
January	169,900	177,500	<b>190,000</b>
February	161,500	192,500	<b>185,000</b>
March	195,000	204,950	<b>219,450</b>
April	173,200	180,000	<b>210,000</b>
May	195,750	199,000	
June	180,000	209,900	
July	174,900	192,000	
August	188,200	181,500	
September	174,900	195,000	
October	174,950	194,500	
November	166,700	199,950	
December	179,900	180,000	



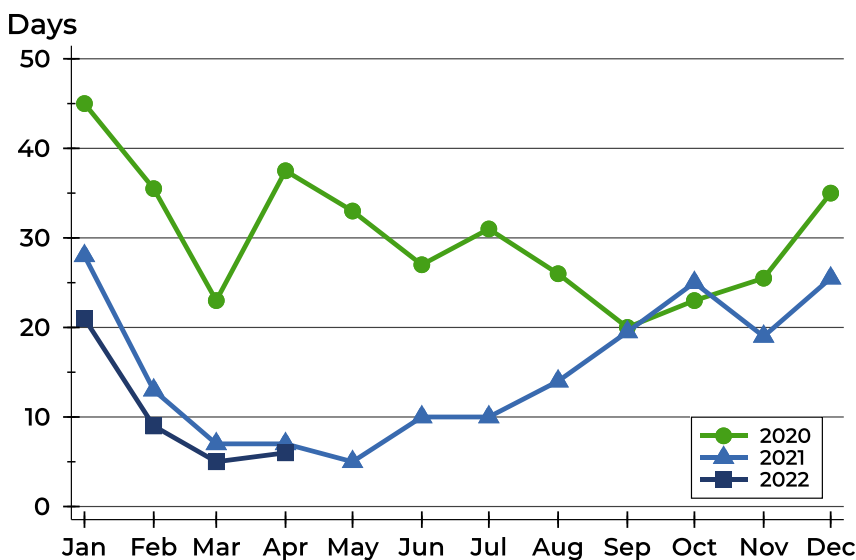
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average DOM



Month	2020	2021	2022
January	86	60	<b>50</b>
February	69	47	<b>32</b>
March	58	39	<b>23</b>
April	69	31	<b>22</b>
May	65	20	
June	61	28	
July	68	27	
August	53	30	
September	57	36	
October	54	39	
November	61	42	
December	65	56	

## Median DOM



Month	2020	2021	2022
January	45	28	<b>21</b>
February	36	13	<b>9</b>
March	23	7	<b>5</b>
April	38	7	<b>6</b>
May	33	5	
June	27	10	
July	31	10	
August	26	14	
September	20	20	
October	23	25	
November	26	19	
December	35	26	



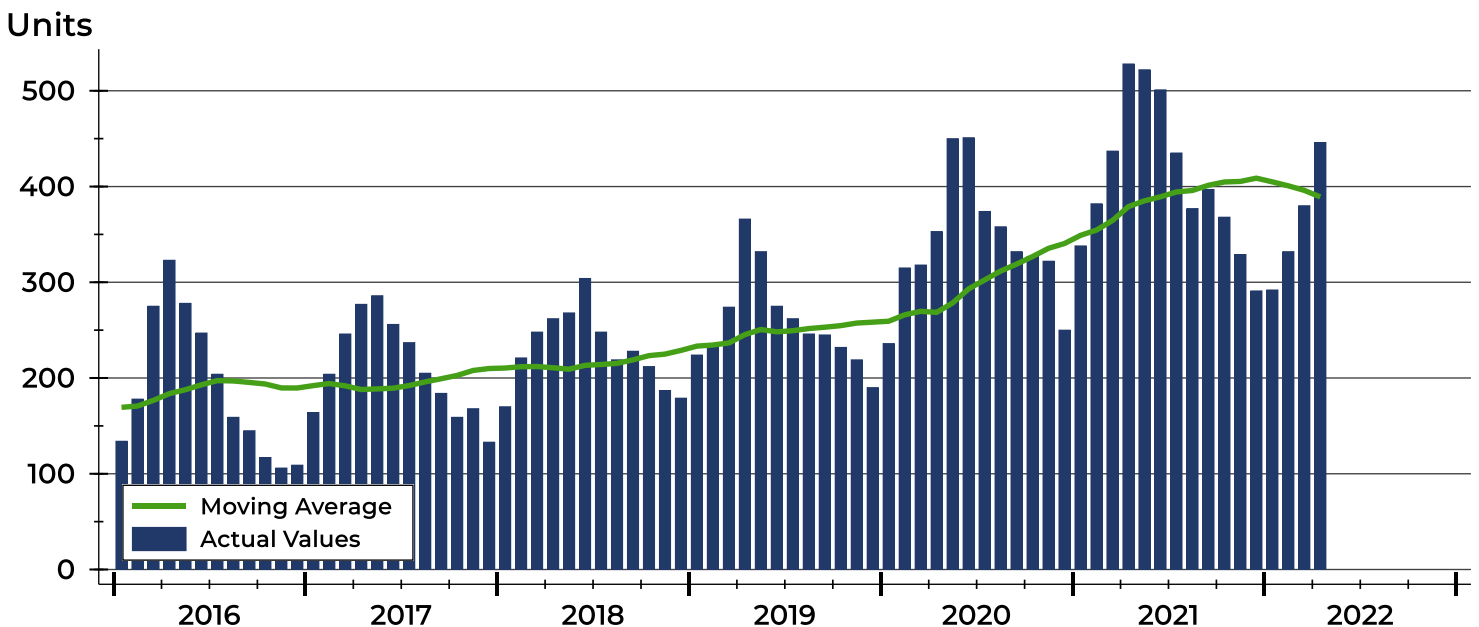
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of April		
		2022	2021	Change
Pending Contracts		446	528	-15.5%
Volume (1,000s)		110,106	112,699	-2.3%
Average	List Price	246,874	213,444	15.7%
	Days on Market	22	38	-42.1%
	Percent of Original	99.4%	98.9%	0.5%
Median	List Price	219,450	193,000	13.7%
	Days on Market	5	8	-37.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 446 listings in the FHAR eight-county jurisdiction had contracts pending at the end of April, down from 528 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

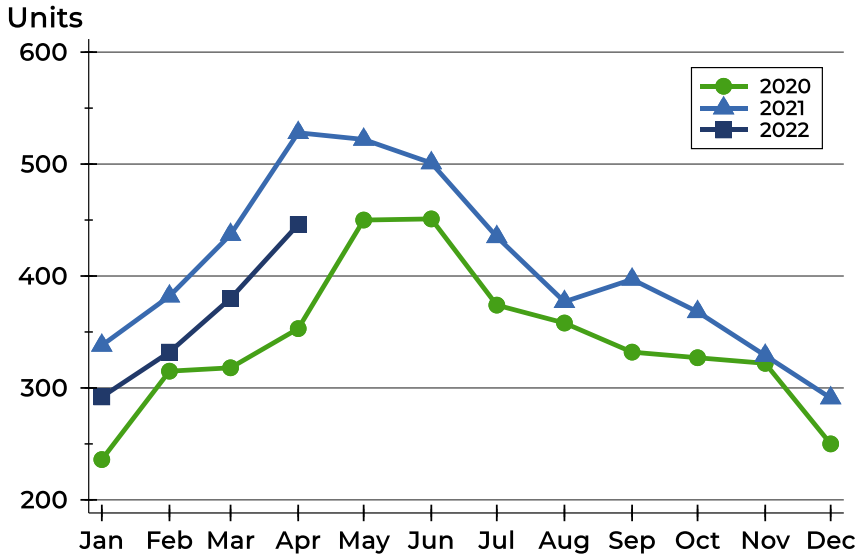
## History of Pending Contracts





# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	236	338	<b>292</b>
<b>February</b>	315	382	<b>332</b>
<b>March</b>	318	437	<b>380</b>
<b>April</b>	353	528	<b>446</b>
<b>May</b>	450	522	
<b>June</b>	451	501	
<b>July</b>	374	435	
<b>August</b>	358	377	
<b>September</b>	332	397	
<b>October</b>	327	368	
<b>November</b>	322	329	
<b>December</b>	250	291	

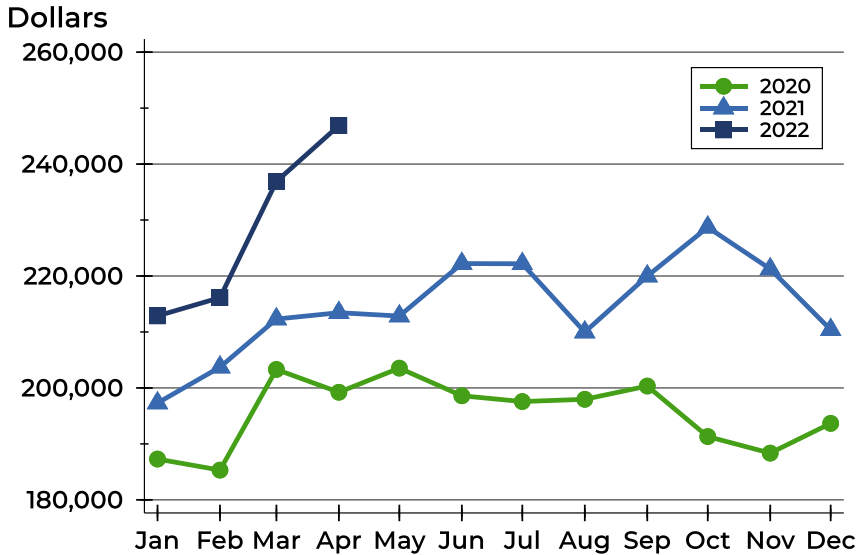
## Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	1.3%	36,483	37,450	48	29	93.9%	100.0%
\$50,000-\$99,999	31	7.0%	76,816	79,900	53	19	96.7%	100.0%
\$100,000-\$124,999	16	3.6%	113,663	115,400	31	13	97.7%	100.0%
\$125,000-\$149,999	36	8.1%	136,447	132,250	22	8	98.8%	100.0%
\$150,000-\$174,999	51	11.4%	162,295	164,900	23	4	99.6%	100.0%
\$175,000-\$199,999	57	12.8%	187,225	185,000	10	3	99.7%	100.0%
\$200,000-\$249,999	78	17.5%	227,178	229,250	17	4	100.5%	100.0%
\$250,000-\$299,999	65	14.6%	273,618	270,000	12	3	100.4%	100.0%
\$300,000-\$399,999	65	14.6%	343,958	345,000	23	9	99.5%	100.0%
\$400,000-\$499,999	22	4.9%	438,805	429,900	33	20	99.4%	100.0%
\$500,000-\$749,999	13	2.9%	598,935	575,000	28	10	100.0%	100.0%
\$750,000-\$999,999	3	0.7%	849,667	875,000	26	6	99.1%	100.0%
\$1,000,000 and up	3	0.7%	1,325,000	1,250,000	40	16	92.8%	100.0%



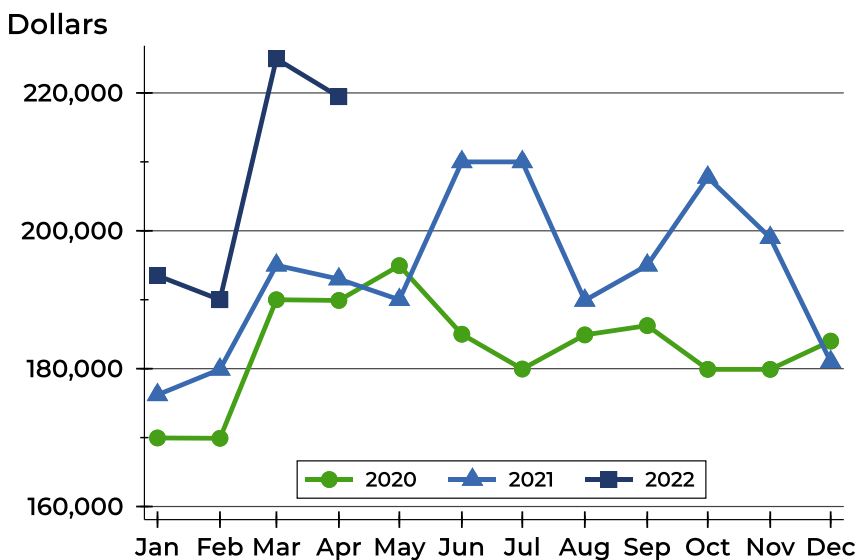
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average Price



Month	2020	2021	2022
January	187,296	197,305	<b>212,869</b>
February	185,320	203,714	<b>216,135</b>
March	203,308	212,313	<b>236,894</b>
April	199,232	213,444	<b>246,874</b>
May	203,543	212,848	
June	198,599	222,220	
July	197,571	222,192	
August	197,970	209,977	
September	200,342	219,980	
October	191,312	228,713	
November	188,356	221,250	
December	193,670	210,403	

## Median Price

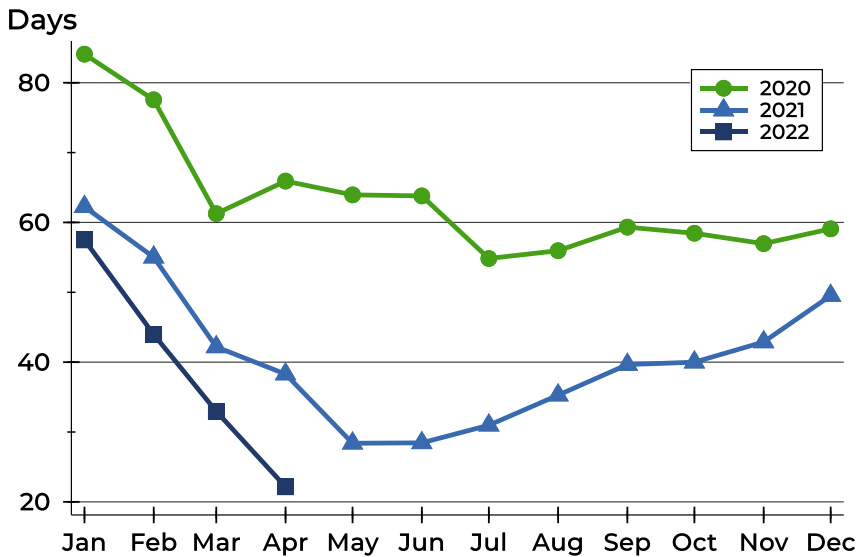


Month	2020	2021	2022
January	169,950	176,200	<b>193,500</b>
February	169,900	179,900	<b>190,000</b>
March	190,000	195,000	<b>224,950</b>
April	189,900	193,000	<b>219,450</b>
May	194,950	190,000	
June	185,000	210,000	
July	179,950	210,000	
August	184,900	189,900	
September	186,250	195,000	
October	179,900	207,750	
November	179,900	199,000	
December	184,000	181,000	



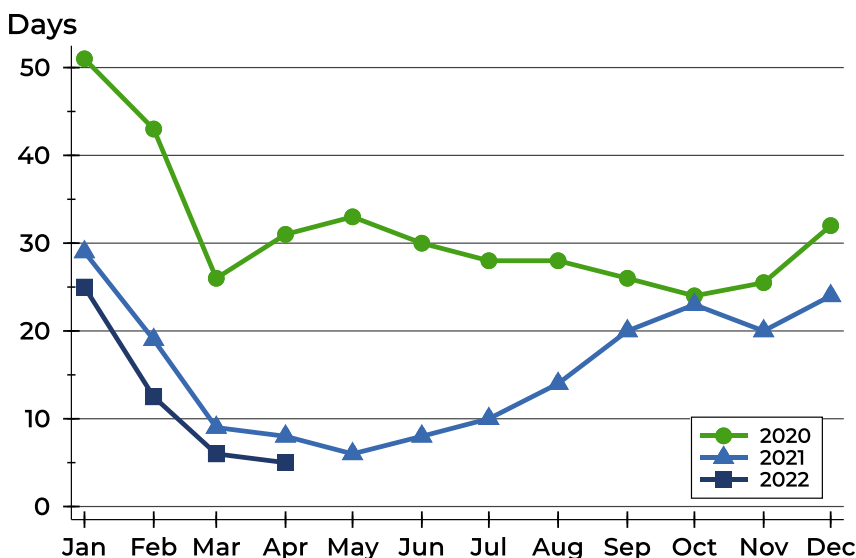
## Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	84	62	<b>58</b>
February	78	55	<b>44</b>
March	61	42	<b>33</b>
April	66	38	<b>22</b>
May	64	28	
June	64	28	
July	55	31	
August	56	35	
September	59	40	
October	58	40	
November	57	43	
December	59	50	

### Median DOM



Month	2020	2021	2022
January	51	29	<b>25</b>
February	43	19	<b>13</b>
March	26	9	<b>6</b>
April	31	8	<b>5</b>
May	33	6	
June	30	8	
July	28	10	
August	28	14	
September	26	20	
October	24	23	
November	26	20	
December	32	24	