



**June  
2022**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
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## Flint Hills Association Eight-County Jurisdiction Housing Report



### Market Overview

#### FHAR Jurisdiction Home Sales Fell in June

Total home sales in the FHAR eight-county jurisdiction fell last month to 248 units, compared to 301 units in June 2021. Total sales volume was \$57.2 million, down from a year earlier.

The median sale price in June was \$215,000, up from \$190,000 a year earlier. Homes that sold in June were typically on the market for 5 days and sold for 100.0% of their list prices.

#### FHAR Jurisdiction Active Listings Down at End of June

The total number of active listings in the FHAR eight-county jurisdiction at the end of June was 368 units, down from 391 at the same point in 2021. This represents a 1.7 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$214,950.

During June, a total of 227 contracts were written down from 243 in June 2021. At the end of the month, there were 404 contracts still pending.

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# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>248</b>	<b>301</b>	<b>266</b>	<b>1,174</b>	<b>1,287</b>	<b>1,010</b>
Change from prior year		-17.6%	13.2%	39.3%	-8.8%	27.4%	12.0%
<b>Active Listings</b>		<b>368</b>	<b>391</b>	<b>586</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-5.9%	-33.3%	-34.7%			
<b>Months' Supply</b>		<b>1.7</b>	<b>1.8</b>	<b>3.6</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-5.6%	-50.0%	-40.0%			
<b>New Listings</b>		<b>278</b>	<b>343</b>	<b>287</b>	<b>1,528</b>	<b>1,708</b>	<b>1,548</b>
Change from prior year		-19.0%	19.5%	22.6%	-10.5%	10.3%	-2.8%
<b>Contracts Written</b>		<b>227</b>	<b>243</b>	<b>255</b>	<b>1,316</b>	<b>1,502</b>	<b>1,244</b>
Change from prior year		-6.6%	-4.7%	57.4%	-12.4%	20.7%	25.0%
<b>Pending Contracts</b>		<b>404</b>	<b>501</b>	<b>451</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-19.4%	11.1%	64.0%			
<b>Sales Volume (1,000s)</b>		<b>57,236</b>	<b>62,652</b>	<b>54,273</b>	<b>258,366</b>	<b>260,399</b>	<b>188,812</b>
Change from prior year		-8.6%	15.4%	46.3%	-0.8%	37.9%	12.4%
<b>Average</b>	<b>Sale Price</b>	<b>230,789</b>	<b>208,145</b>	<b>204,033</b>	<b>220,073</b>	<b>202,330</b>	<b>186,942</b>
	Change from prior year	10.9%	2.0%	5.0%	8.8%	8.2%	0.4%
	<b>List Price of Actives</b>	<b>257,286</b>	<b>222,830</b>	<b>209,428</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	15.5%	6.4%	7.0%			
	<b>Days on Market</b>	<b>18</b>	<b>24</b>	<b>62</b>	<b>32</b>	<b>43</b>	<b>73</b>
Change from prior year	-25.0%	-61.3%	0.0%	-25.6%	-41.1%	-2.7%	
<b>Percent of List</b>	<b>99.8%</b>	<b>100.5%</b>	<b>97.1%</b>	<b>99.3%</b>	<b>98.8%</b>	<b>96.8%</b>	
Change from prior year	-0.7%	3.5%	-0.6%	0.5%	2.1%	-0.5%	
<b>Percent of Original</b>	<b>99.1%</b>	<b>99.9%</b>	<b>95.3%</b>	<b>98.1%</b>	<b>97.6%</b>	<b>94.5%</b>	
Change from prior year	-0.8%	4.8%	-0.7%	0.5%	3.3%	-0.2%	
<b>Median</b>	<b>Sale Price</b>	<b>215,000</b>	<b>190,000</b>	<b>195,000</b>	<b>200,000</b>	<b>185,000</b>	<b>170,275</b>
	Change from prior year	13.2%	-2.6%	8.9%	8.1%	8.6%	-0.4%
	<b>List Price of Actives</b>	<b>214,950</b>	<b>182,500</b>	<b>165,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	17.8%	10.6%	3.2%			
	<b>Days on Market</b>	<b>5</b>	<b>6</b>	<b>34</b>	<b>9</b>	<b>11</b>	<b>38</b>
Change from prior year	-16.7%	-82.4%	17.2%	-18.2%	-71.1%	-11.6%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.2%</b>	
Change from prior year	0.0%	1.7%	-0.4%	0.0%	1.8%	0.0%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.1%</b>	
Change from prior year	0.0%	2.8%	-0.7%	0.0%	3.0%	0.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



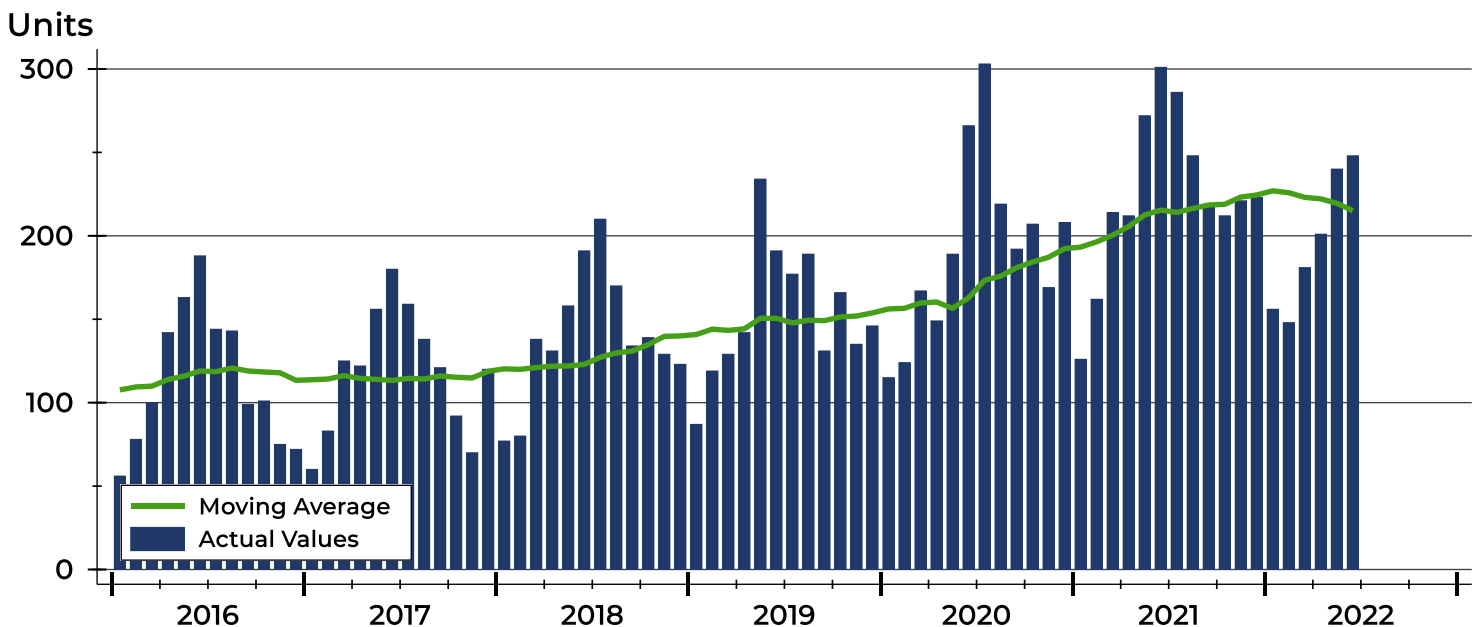
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		2022	June 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>248</b>	301	-17.6%	<b>1,174</b>	1,287	-8.8%
Volume (1,000s)		<b>57,236</b>	62,652	-8.6%	<b>258,366</b>	260,399	-0.8%
Months' Supply		<b>1.7</b>	1.8	-5.6%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>230,789</b>	208,145	10.9%	<b>220,073</b>	202,330	8.8%
	Days on Market	<b>18</b>	24	-25.0%	<b>32</b>	43	-25.6%
	Percent of List	<b>99.8%</b>	100.5%	-0.7%	<b>99.3%</b>	98.8%	0.5%
	Percent of Original	<b>99.1%</b>	99.9%	-0.8%	<b>98.1%</b>	97.6%	0.5%
Median	Sale Price	<b>215,000</b>	190,000	13.2%	<b>200,000</b>	185,000	8.1%
	Days on Market	<b>5</b>	6	-16.7%	<b>9</b>	11	-18.2%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 248 homes sold in the FHAR eight-county jurisdiction in June, down from 301 units in June 2021. Total sales volume fell to \$57.2 million compared to \$62.7 million in the previous year.

The median sales price in June was \$215,000, up 13.2% compared to the prior year. Median days on market was 5 days, the same as May, and down from 6 in June 2021.

## History of Closed Listings





**June  
2022**

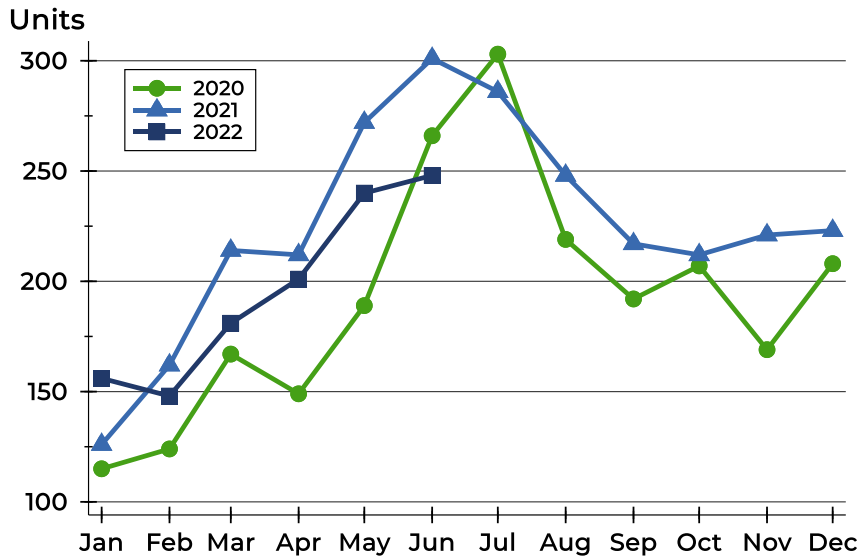
# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	115	126	<b>156</b>
February	124	162	<b>148</b>
March	167	214	<b>181</b>
April	149	212	<b>201</b>
May	189	272	<b>240</b>
June	266	301	<b>248</b>
July	303	286	
August	219	248	
September	192	217	
October	207	212	
November	169	221	
December	208	223	

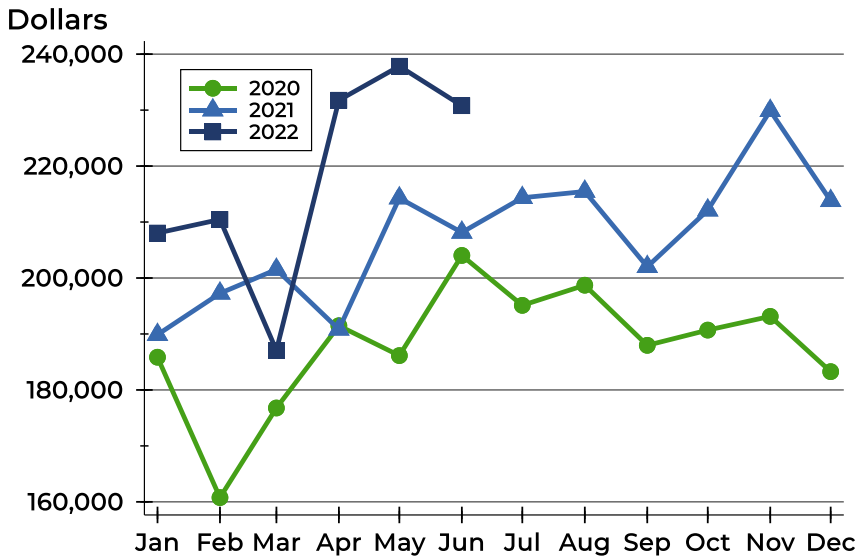
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	0.4	17,500	17,500	63	63	92.0%	92.0%	81.8%	81.8%
\$25,000-\$49,999	3	1.2%	1.9	35,000	40,000	55	71	73.3%	69.6%	72.3%	66.7%
\$50,000-\$99,999	23	9.3%	1.9	76,639	77,000	26	19	95.1%	95.0%	93.8%	94.5%
\$100,000-\$124,999	16	6.5%	1.8	111,431	110,000	38	29	96.6%	95.6%	95.5%	94.7%
\$125,000-\$149,999	19	7.7%	1.9	135,368	135,000	15	10	99.7%	100.0%	98.6%	100.0%
\$150,000-\$174,999	23	9.3%	1.6	161,639	162,000	14	4	102.4%	100.6%	101.7%	100.6%
\$175,000-\$199,999	24	9.7%	1.0	187,000	185,000	11	4	99.8%	100.0%	99.2%	100.0%
\$200,000-\$249,999	39	15.7%	1.0	222,448	220,157	17	3	102.0%	100.0%	100.7%	100.0%
\$250,000-\$299,999	41	16.5%	1.5	274,378	275,000	10	3	100.9%	100.1%	101.2%	100.9%
\$300,000-\$399,999	39	15.7%	1.9	341,361	333,000	9	4	101.4%	100.0%	101.1%	100.0%
\$400,000-\$499,999	13	5.2%	4.0	426,162	410,000	35	16	101.3%	100.0%	101.0%	100.0%
\$500,000-\$749,999	4	1.6%	4.6	524,538	516,575	47	14	101.6%	100.0%	101.6%	100.0%
\$750,000-\$999,999	1	0.4%	6.9	779,000	779,000	6	6	97.5%	97.5%	97.5%	97.5%
\$1,000,000 and up	1	0.4%	6.0	1,117,000	1,117,000	79	79	75.7%	75.7%	75.7%	75.7%



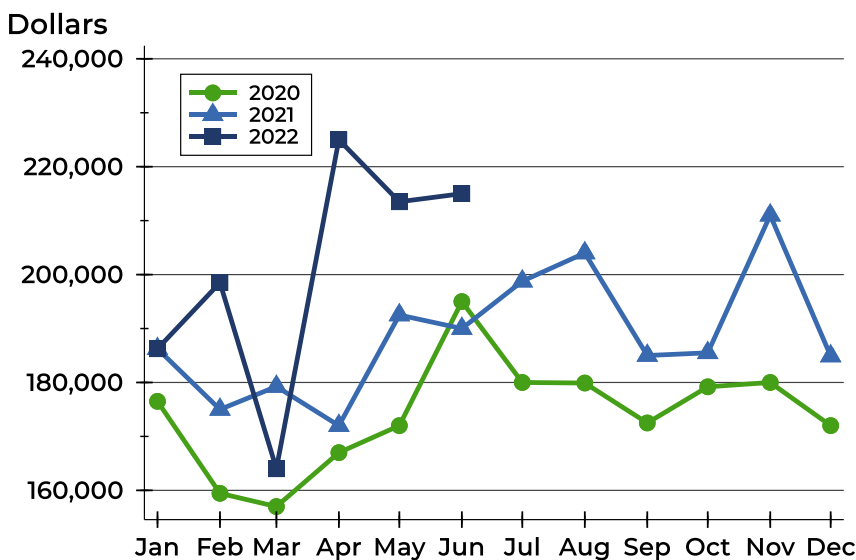
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average Price



Month	2020	2021	2022
<b>January</b>	185,848	189,873	<b>208,036</b>
<b>February</b>	160,770	197,267	<b>210,465</b>
<b>March</b>	176,776	201,520	<b>187,077</b>
<b>April</b>	191,474	190,833	<b>231,767</b>
<b>May</b>	186,136	214,279	<b>237,841</b>
<b>June</b>	204,033	208,145	<b>230,789</b>
<b>July</b>	195,117	214,345	
<b>August</b>	198,716	215,464	
<b>September</b>	187,971	202,011	
<b>October</b>	190,691	212,113	
<b>November</b>	193,146	229,896	
<b>December</b>	183,270	213,802	

## Median Price

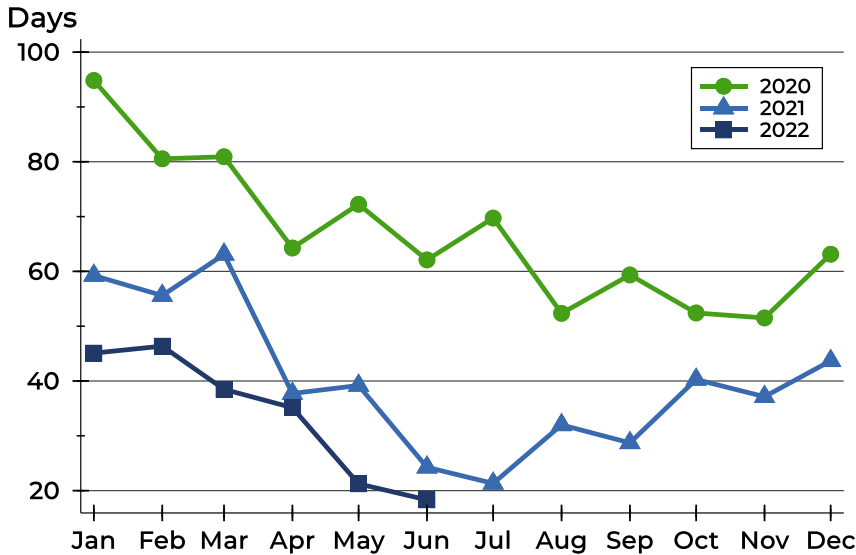


Month	2020	2021	2022
<b>January</b>	176,500	186,250	<b>186,250</b>
<b>February</b>	159,450	175,000	<b>198,500</b>
<b>March</b>	157,000	179,250	<b>164,000</b>
<b>April</b>	167,000	172,000	<b>225,000</b>
<b>May</b>	172,000	192,500	<b>213,500</b>
<b>June</b>	195,000	190,000	<b>215,000</b>
<b>July</b>	180,000	198,775	
<b>August</b>	179,900	204,000	
<b>September</b>	172,500	185,000	
<b>October</b>	179,200	185,500	
<b>November</b>	180,000	211,000	
<b>December</b>	172,000	184,900	



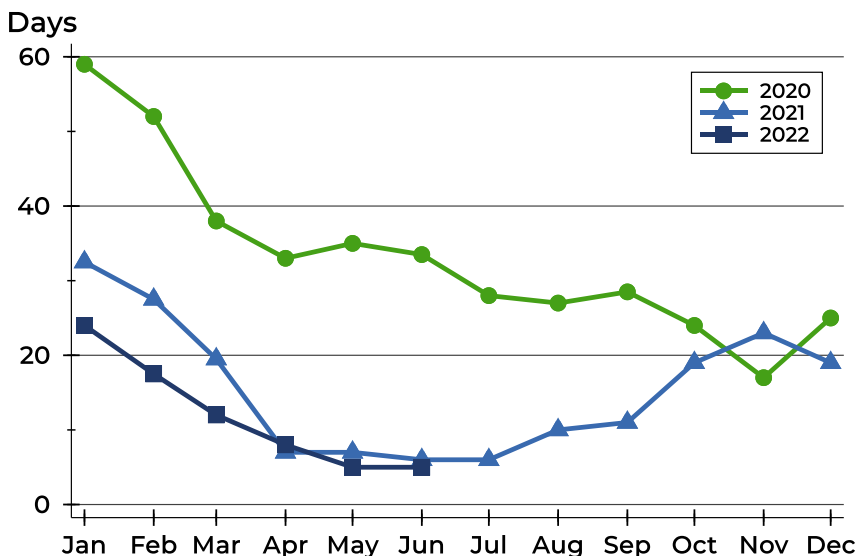
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average DOM



Month	2020	2021	2022
January	95	59	<b>45</b>
February	81	56	<b>46</b>
March	81	63	<b>38</b>
April	64	38	<b>35</b>
May	72	39	<b>21</b>
June	62	24	<b>18</b>
July	70	21	
August	52	32	
September	59	29	
October	52	40	
November	52	37	
December	63	44	

## Median DOM



Month	2020	2021	2022
January	59	33	<b>24</b>
February	52	28	<b>18</b>
March	38	20	<b>12</b>
April	33	7	<b>8</b>
May	35	7	<b>5</b>
June	34	6	<b>5</b>
July	28	6	
August	27	10	
September	29	11	
October	24	19	
November	17	23	
December	25	19	



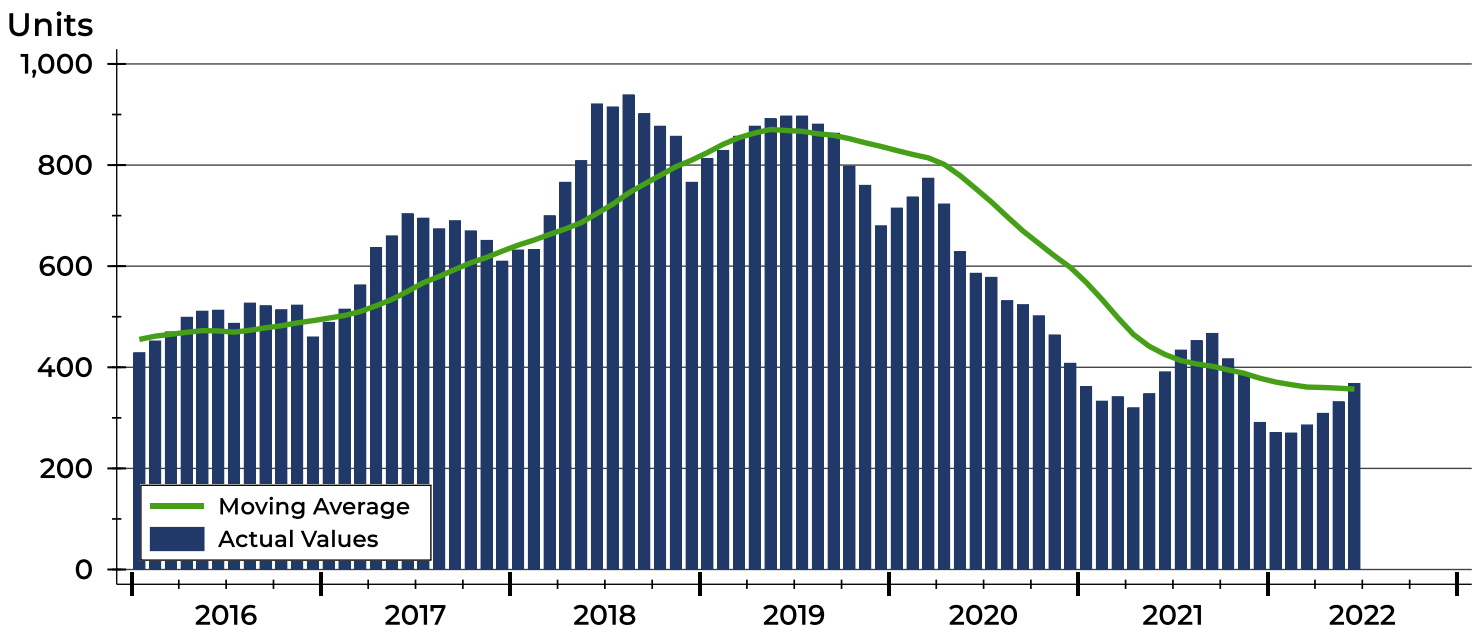
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2022	End of June 2021	Change
Active Listings		<b>368</b>	391	-5.9%
Volume (1,000s)		<b>94,681</b>	87,127	8.7%
Months' Supply		<b>1.7</b>	1.8	-5.6%
Average	List Price	<b>257,286</b>	222,830	15.5%
	Days on Market	<b>64</b>	69	-7.2%
	Percent of Original	<b>97.9%</b>	98.2%	-0.3%
Median	List Price	<b>214,950</b>	182,500	17.8%
	Days on Market	<b>41</b>	38	7.9%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 368 homes were available for sale in the FHAR eight-county jurisdiction at the end of June. This represents a 1.7 months' supply of active listings.

The median list price of homes on the market at the end of June was \$214,950, up 17.8% from 2021. The typical time on market for active listings was 41 days, up from 38 days a year earlier.

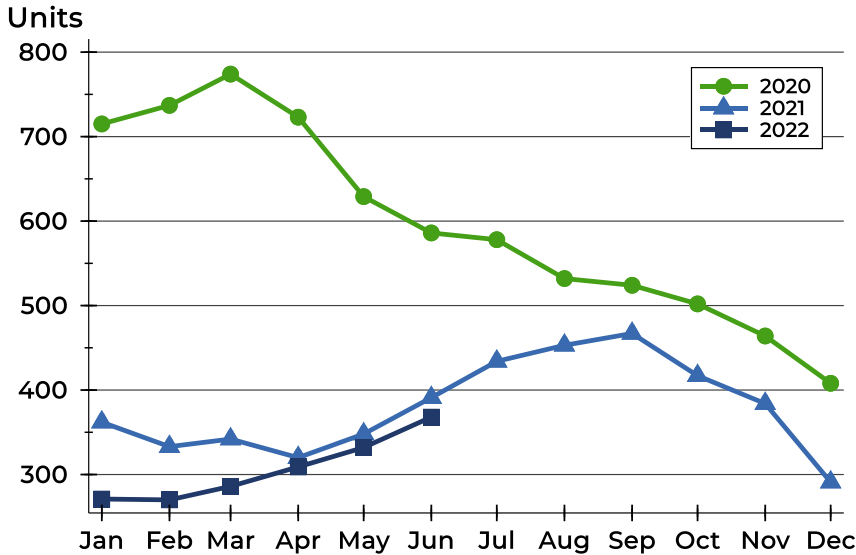
## History of Active Listings





# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Active Listings by Month



Month	2020	2021	2022
January	715	362	<b>271</b>
February	737	333	<b>270</b>
March	774	342	<b>286</b>
April	723	320	<b>309</b>
May	629	348	<b>332</b>
June	586	391	<b>368</b>
July	578	434	
August	532	453	
September	524	467	
October	502	417	
November	464	384	
December	408	291	

## Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	0.4	19,000	19,000	74	74	100.0%	100.0%
\$25,000-\$49,999	10	2.7%	1.9	41,880	45,000	93	72	92.7%	91.6%
\$50,000-\$99,999	38	10.3%	1.9	78,316	80,000	88	50	97.2%	100.0%
\$100,000-\$124,999	28	7.6%	1.8	113,786	114,700	81	44	94.9%	100.0%
\$125,000-\$149,999	40	10.9%	1.9	135,659	135,450	65	40	98.1%	100.0%
\$150,000-\$174,999	34	9.2%	1.6	161,194	160,000	47	42	97.6%	100.0%
\$175,000-\$199,999	24	6.5%	1.0	190,494	190,000	54	22	98.6%	100.0%
\$200,000-\$249,999	37	10.1%	1.0	226,746	224,900	68	39	98.1%	100.0%
\$250,000-\$299,999	43	11.7%	1.5	274,485	275,000	29	19	99.1%	100.0%
\$300,000-\$399,999	56	15.2%	1.9	352,749	352,450	69	44	99.0%	100.0%
\$400,000-\$499,999	31	8.4%	4.0	439,481	430,000	67	50	98.3%	100.0%
\$500,000-\$749,999	20	5.4%	4.6	622,470	630,750	50	41	99.5%	100.0%
\$750,000-\$999,999	4	1.1%	6.9	920,750	934,000	124	137	93.1%	96.2%
\$1,000,000 and up	2	0.5%	6.0	1,450,000	1,450,000	197	197	97.2%	97.2%





**June  
2022**

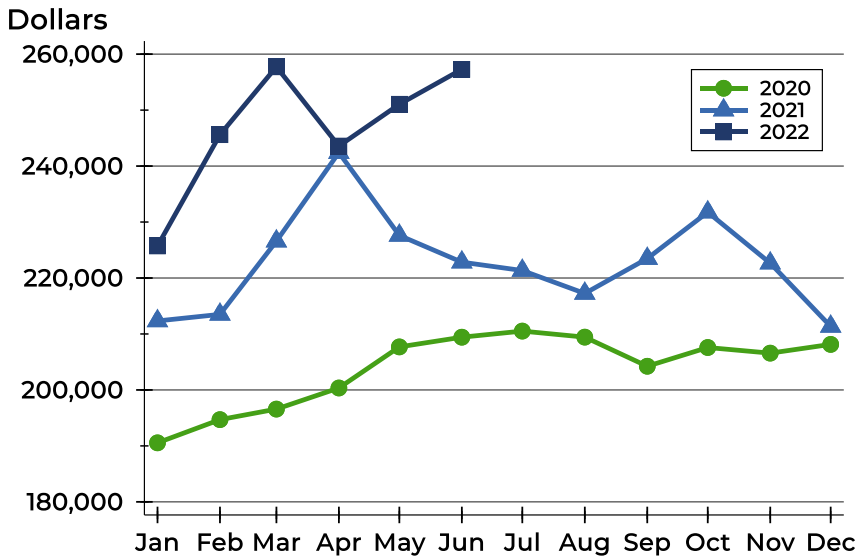
# Flint Hills MLS Statistics



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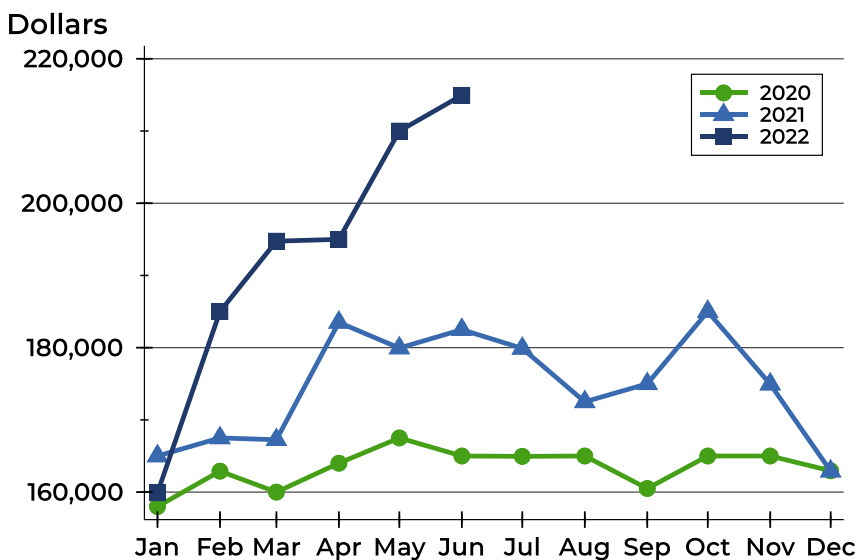
## Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	190,551	212,332	<b>225,726</b>
<b>February</b>	194,694	213,504	<b>245,608</b>
<b>March</b>	196,581	226,585	<b>257,735</b>
<b>April</b>	200,348	242,408	<b>243,580</b>
<b>May</b>	207,689	227,614	<b>251,047</b>
<b>June</b>	209,428	222,830	<b>257,286</b>
<b>July</b>	210,516	221,336	
<b>August</b>	209,436	217,244	
<b>September</b>	204,237	223,475	
<b>October</b>	207,583	231,771	
<b>November</b>	206,579	222,652	
<b>December</b>	208,140	211,354	

### Median Price

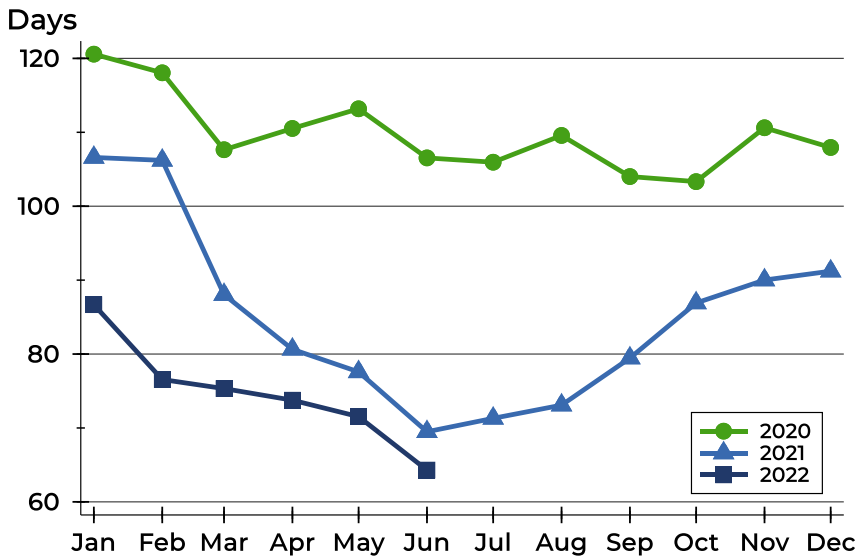


Month	2020	2021	2022
<b>January</b>	158,000	165,000	<b>159,900</b>
<b>February</b>	162,900	167,500	<b>185,000</b>
<b>March</b>	160,000	167,250	<b>194,750</b>
<b>April</b>	164,000	183,500	<b>195,000</b>
<b>May</b>	167,500	179,950	<b>210,000</b>
<b>June</b>	165,000	182,500	<b>214,950</b>
<b>July</b>	164,950	179,900	
<b>August</b>	165,000	172,500	
<b>September</b>	160,500	175,000	
<b>October</b>	165,000	185,000	
<b>November</b>	165,000	174,950	
<b>December</b>	162,950	162,900	



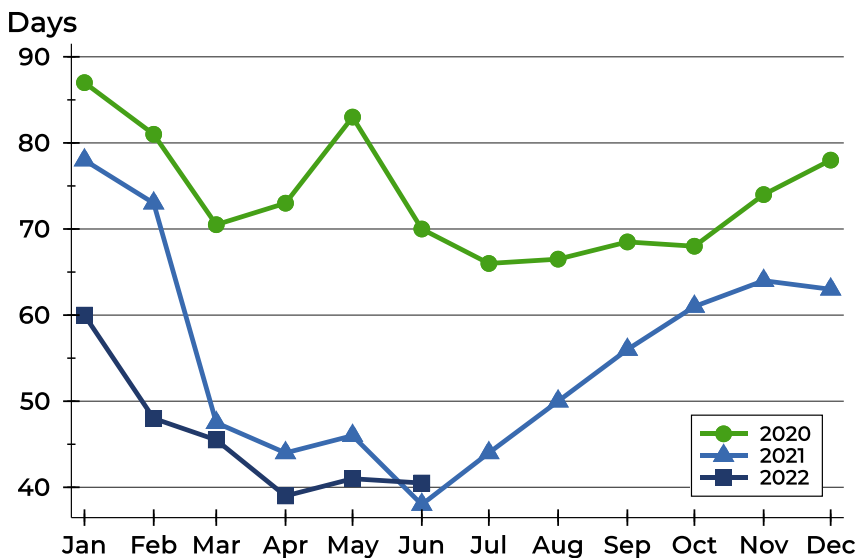
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average DOM



Month	2020	2021	2022
January	121	107	<b>87</b>
February	118	106	<b>77</b>
March	108	88	<b>75</b>
April	111	81	<b>74</b>
May	113	78	<b>72</b>
June	107	69	<b>64</b>
July	106	71	
August	110	73	
September	104	79	
October	103	87	
November	111	90	
December	108	91	

## Median DOM

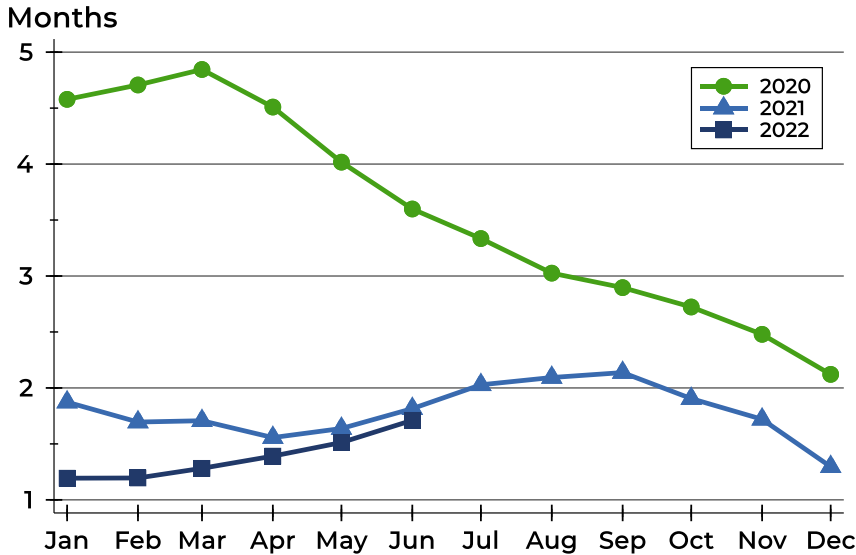


Month	2020	2021	2022
January	87	78	<b>60</b>
February	81	73	<b>48</b>
March	71	48	<b>46</b>
April	73	44	<b>39</b>
May	83	46	<b>41</b>
June	70	38	<b>41</b>
July	66	44	
August	67	50	
September	69	56	
October	68	61	
November	74	64	
December	78	63	



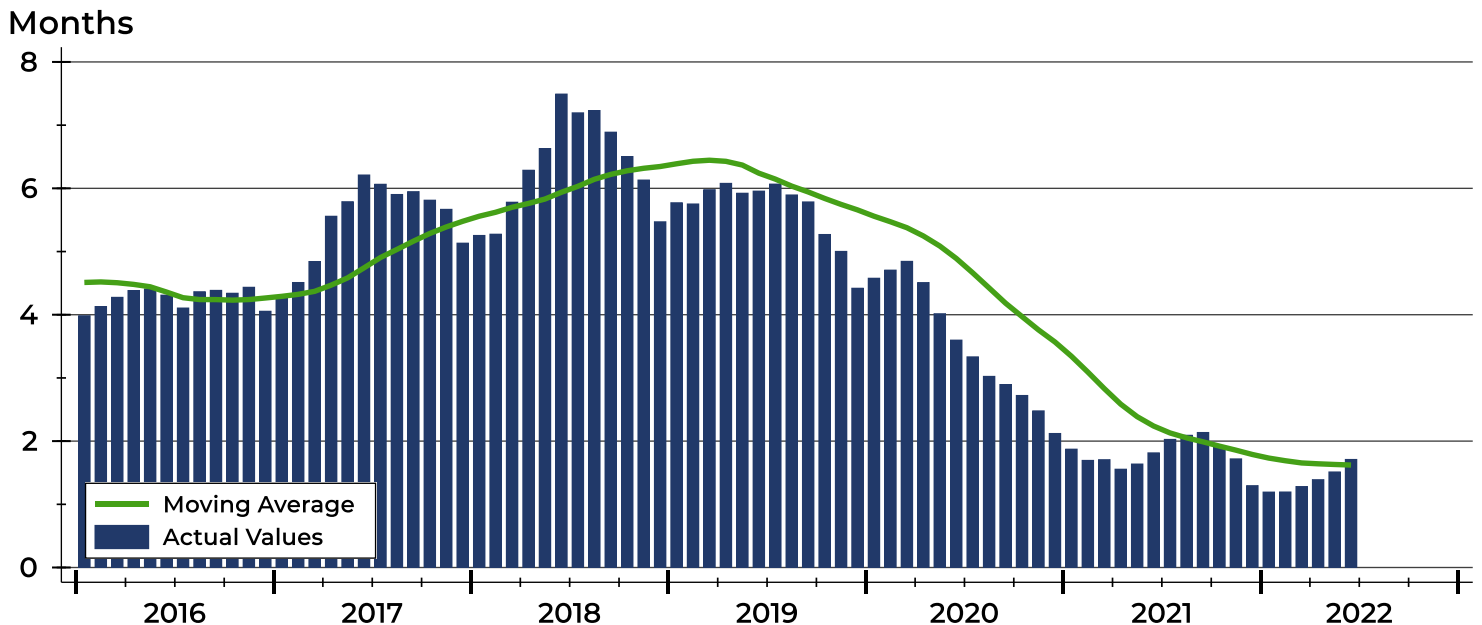
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	4.6	1.9	1.2
February	4.7	1.7	1.2
March	4.8	1.7	1.3
April	4.5	1.6	1.4
May	4.0	1.6	1.5
June	3.6	1.8	1.7
July	3.3	2.0	
August	3.0	2.1	
September	2.9	2.1	
October	2.7	1.9	
November	2.5	1.7	
December	2.1	1.3	

## History of Month's Supply





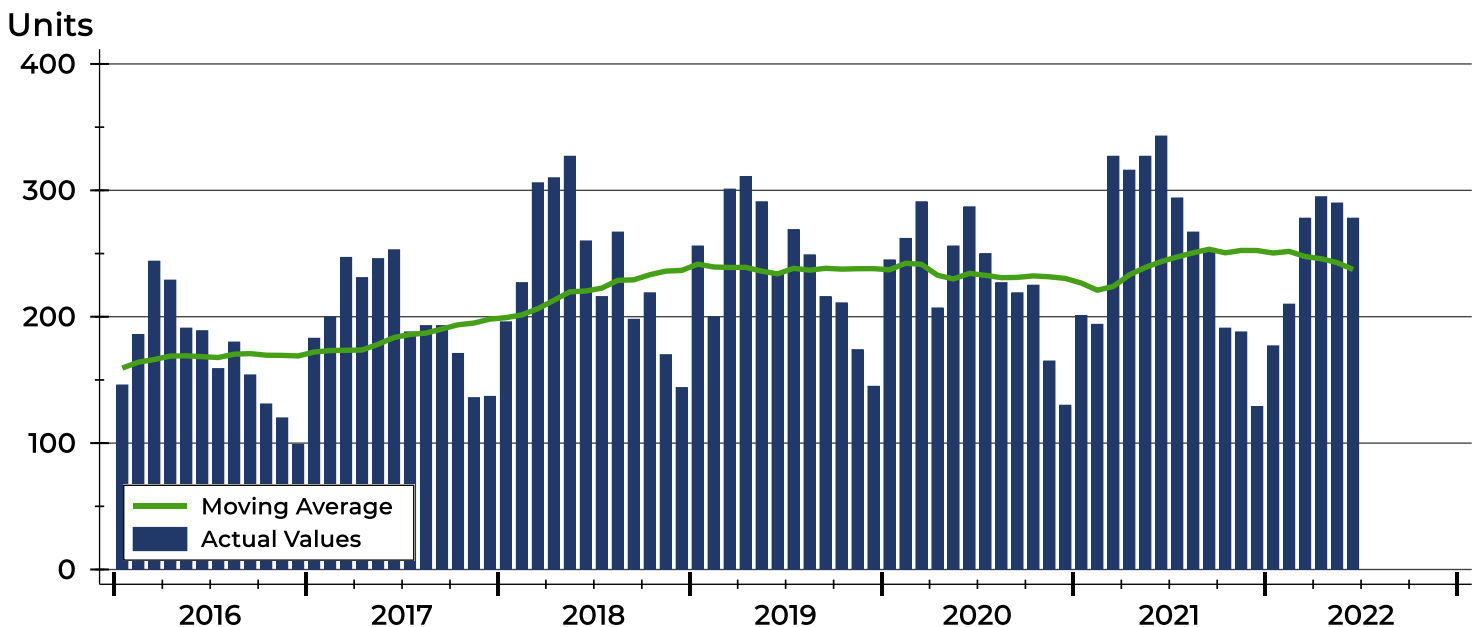
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2022	June 2021	Change
Current Month	New Listings	278	343	-19.0%
	Volume (1,000s)	65,871	72,802	-9.5%
	Average List Price	236,947	212,252	11.6%
	Median List Price	214,900	199,000	8.0%
Year-to-Date	New Listings	1,528	1,708	-10.5%
	Volume (1,000s)	363,023	367,505	-1.2%
	Average List Price	237,581	215,167	10.4%
	Median List Price	215,000	194,900	10.3%

A total of 278 new listings were added in the FHAR eight-county jurisdiction during June, down 19.0% from the same month in 2021. Year-to-date the FHAR eight-county jurisdiction has seen 1,528 new listings.

The median list price of these homes was \$214,900 up from \$199,000 in 2021.

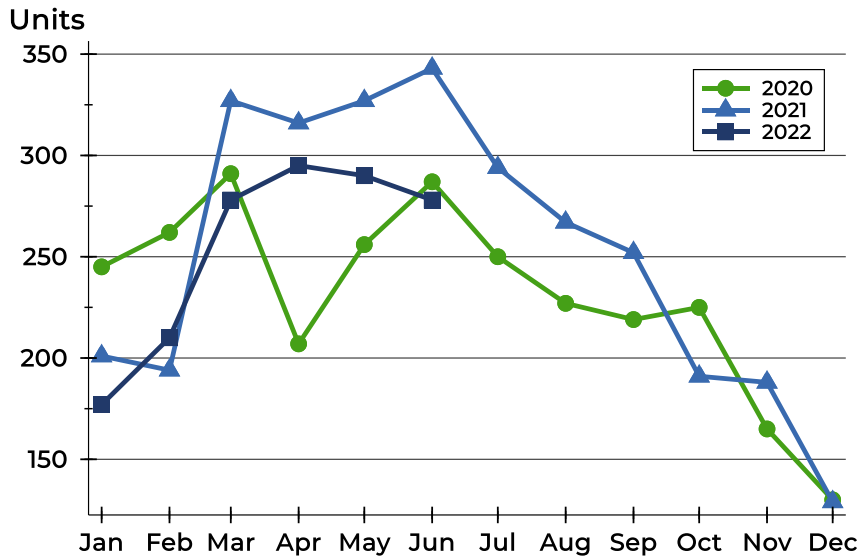
## History of New Listings





# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## New Listings by Month



Month	2020	2021	2022
<b>January</b>	245	201	<b>177</b>
<b>February</b>	262	194	<b>210</b>
<b>March</b>	291	327	<b>278</b>
<b>April</b>	207	316	<b>295</b>
<b>May</b>	256	327	<b>290</b>
<b>June</b>	287	343	<b>278</b>
<b>July</b>	250	294	
<b>August</b>	227	267	
<b>September</b>	219	252	
<b>October</b>	225	191	
<b>November</b>	165	188	
<b>December</b>	130	129	

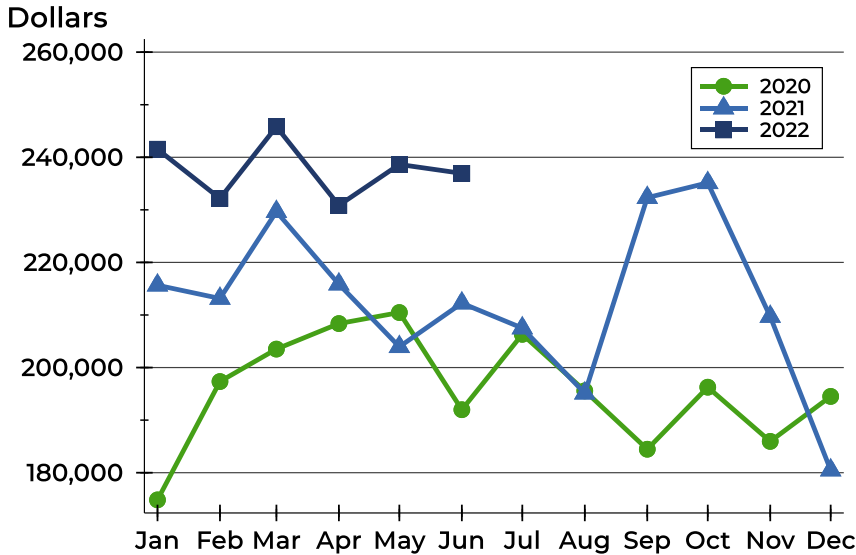
## New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	1.4%	43,450	44,450	21	19	97.4%	100.0%
\$50,000-\$99,999	18	6.5%	84,244	86,250	16	14	99.4%	100.0%
\$100,000-\$124,999	15	5.4%	113,447	112,500	14	6	98.6%	100.0%
\$125,000-\$149,999	35	12.6%	136,128	137,000	12	10	99.4%	100.0%
\$150,000-\$174,999	29	10.4%	161,069	160,000	11	8	99.8%	100.0%
\$175,000-\$199,999	31	11.2%	190,109	189,900	12	9	99.6%	100.0%
\$200,000-\$249,999	35	12.6%	226,144	224,900	11	7	99.3%	100.0%
\$250,000-\$299,999	43	15.5%	274,188	275,000	13	10	99.5%	100.0%
\$300,000-\$399,999	39	14.0%	343,492	339,900	13	9	99.6%	100.0%
\$400,000-\$499,999	21	7.6%	436,929	429,000	16	17	99.3%	100.0%
\$500,000-\$749,999	8	2.9%	609,200	580,000	22	27	98.6%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



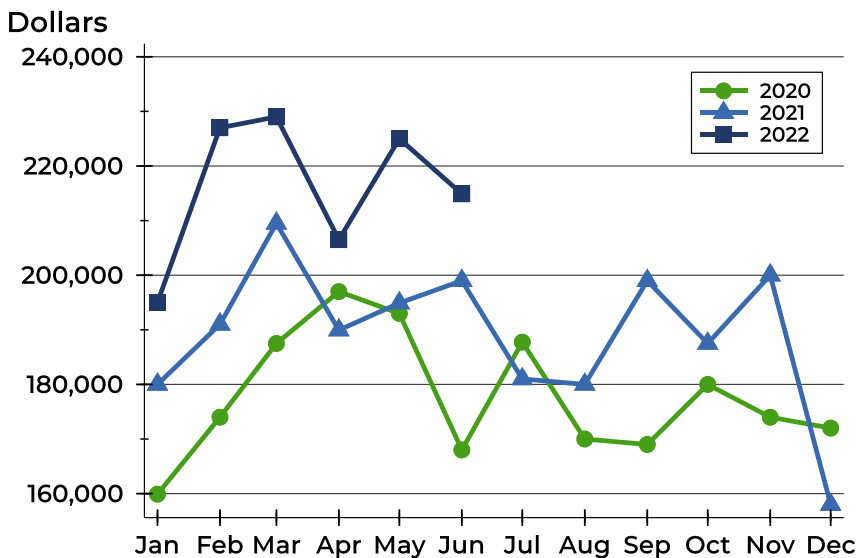
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## Average Price



Month	2020	2021	2022
January	174,831	215,661	<b>241,537</b>
February	197,342	213,145	<b>232,166</b>
March	203,512	229,658	<b>245,816</b>
April	208,370	215,864	<b>230,861</b>
May	210,466	203,956	<b>238,635</b>
June	191,983	212,252	<b>236,947</b>
July	206,327	207,513	
August	195,573	195,116	
September	184,467	232,321	
October	196,266	235,142	
November	185,957	209,705	
December	194,515	180,490	

## Median Price



Month	2020	2021	2022
January	159,900	180,000	<b>195,000</b>
February	174,000	191,000	<b>227,000</b>
March	187,500	209,500	<b>229,000</b>
April	197,000	189,950	<b>206,500</b>
May	193,000	194,900	<b>225,000</b>
June	168,000	199,000	<b>214,900</b>
July	187,750	181,000	
August	170,000	180,000	
September	169,000	199,000	
October	180,000	187,500	
November	174,000	200,000	
December	172,000	158,000	



**June  
2022**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

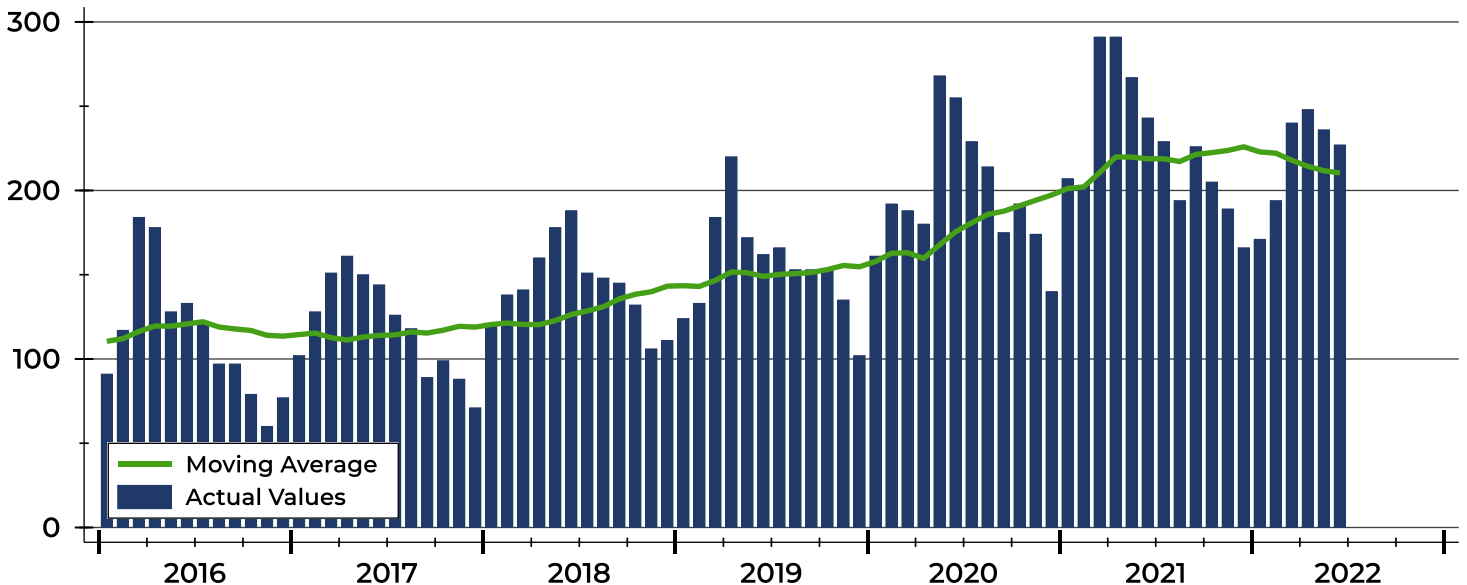
Summary Statistics for Contracts Written		2022	June 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		<b>227</b>	243	-6.6%	<b>1,316</b>	1,502	-12.4%
Volume (1,000s)		<b>49,319</b>	52,746	-6.5%	<b>296,130</b>	319,308	-7.3%
Average	Sale Price	<b>217,264</b>	217,062	0.1%	<b>225,023</b>	212,589	5.8%
	Days on Market	<b>21</b>	28	-25.0%	<b>28</b>	37	-24.3%
	Percent of Original	<b>98.4%</b>	98.0%	0.4%	<b>98.6%</b>	98.3%	0.3%
Median	Sale Price	<b>195,000</b>	209,900	-7.1%	<b>200,000</b>	191,500	4.4%
	Days on Market	<b>10</b>	10	0.0%	<b>8</b>	8	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 227 contracts for sale were written in the FHAR eight-county jurisdiction during the month of June, down from 243 in 2021. The median list price of these homes was \$195,000, down from \$209,900 the prior year.

Half of the homes that went under contract in June were on the market less than 10 days, compared to 10 days in June 2021.

## History of Contracts Written

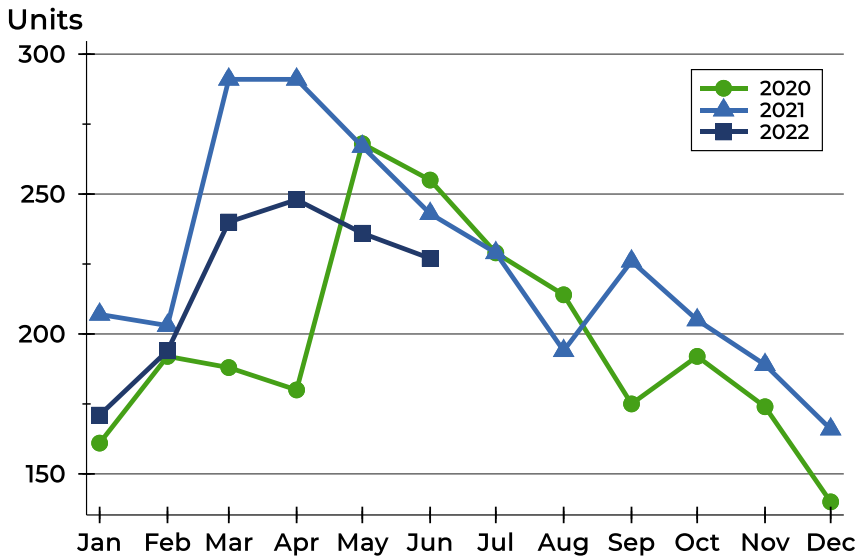
Units





# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Contracts Written by Month



Month	2020	2021	2022
January	161	207	171
February	192	203	194
March	188	291	240
April	180	291	248
May	268	267	236
June	255	243	227
July	229	229	
August	214	194	
September	175	226	
October	192	205	
November	174	189	
December	140	166	

## Contracts Written by Price Range

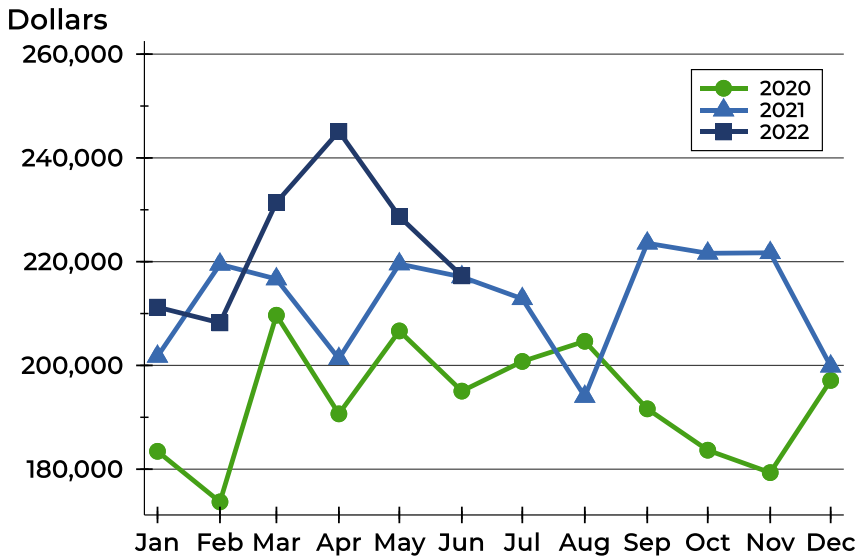
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	16,995	16,995	48	48	83.3%	83.3%
\$25,000-\$49,999	3	1.3%	41,633	45,000	33	31	95.2%	100.0%
\$50,000-\$99,999	16	7.0%	87,838	89,900	20	20	95.7%	100.0%
\$100,000-\$124,999	16	7.0%	114,850	115,000	26	19	98.8%	100.0%
\$125,000-\$149,999	30	13.2%	138,078	138,900	22	10	96.9%	100.0%
\$150,000-\$174,999	25	11.0%	159,696	159,900	20	9	98.8%	100.0%
\$175,000-\$199,999	27	11.9%	186,115	185,000	20	6	99.0%	100.0%
\$200,000-\$249,999	36	15.9%	227,729	227,000	19	9	98.9%	100.0%
\$250,000-\$299,999	29	12.8%	275,703	279,900	19	12	99.0%	100.0%
\$300,000-\$399,999	33	14.5%	338,300	325,000	25	9	99.4%	100.0%
\$400,000-\$499,999	8	3.5%	430,338	424,950	11	8	99.7%	100.0%
\$500,000-\$749,999	3	1.3%	658,000	649,500	39	30	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





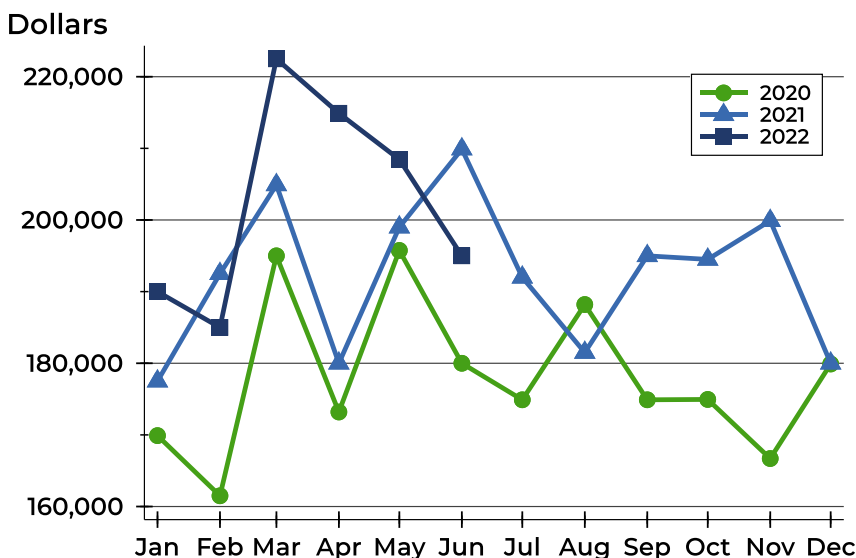
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average Price



Month	2020	2021	2022
January	183,447	201,740	<b>211,237</b>
February	173,700	219,484	<b>208,204</b>
March	209,678	216,661	<b>231,410</b>
April	190,664	201,302	<b>245,115</b>
May	206,649	219,550	<b>228,694</b>
June	195,044	217,062	<b>217,264</b>
July	200,768	212,848	
August	204,658	194,008	
September	191,630	223,552	
October	183,658	221,618	
November	179,335	221,712	
December	197,115	199,851	

## Median Price

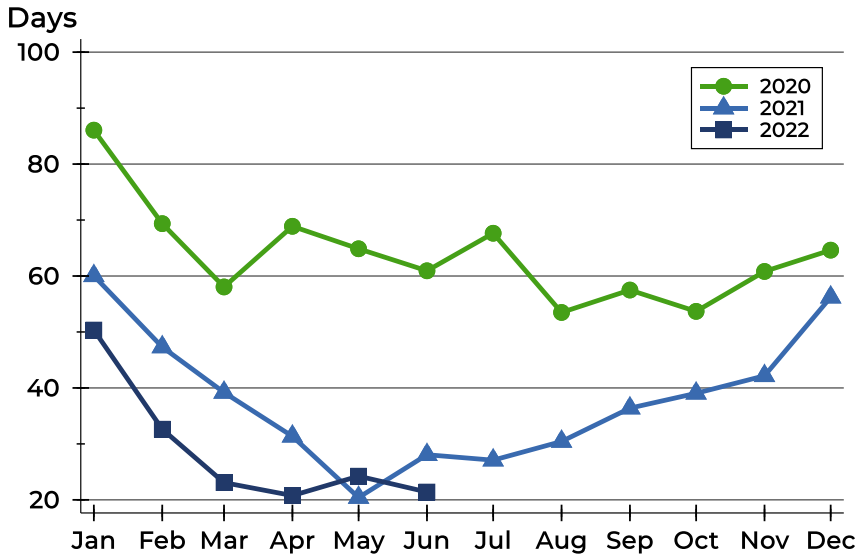


Month	2020	2021	2022
January	169,900	177,500	<b>190,000</b>
February	161,500	192,500	<b>185,000</b>
March	195,000	204,900	<b>222,500</b>
April	173,200	180,000	<b>214,900</b>
May	195,750	199,000	<b>208,450</b>
June	180,000	209,900	<b>195,000</b>
July	174,900	192,000	
August	188,200	181,500	
September	174,900	195,000	
October	174,950	194,500	
November	166,700	199,900	
December	179,900	180,000	



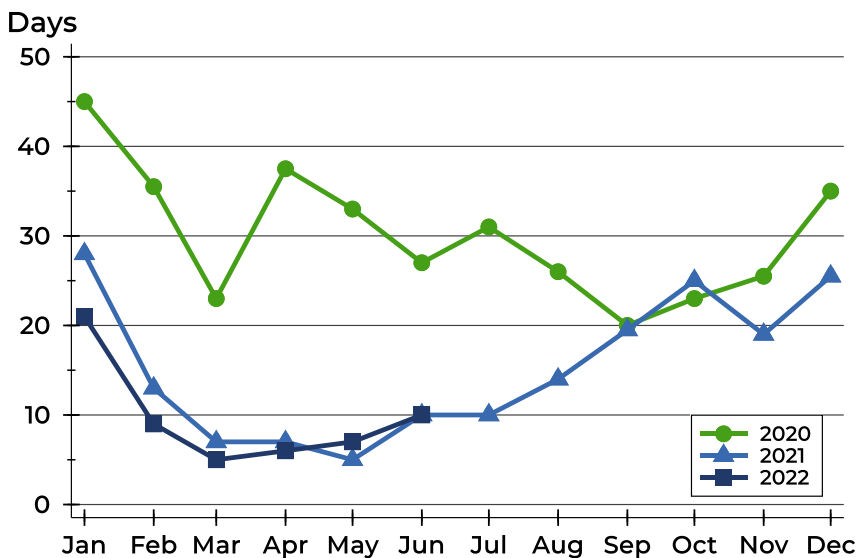
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average DOM



Month	2020	2021	2022
January	86	60	50
February	69	47	33
March	58	39	23
April	69	31	21
May	65	20	24
June	61	28	21
July	68	27	
August	53	30	
September	57	36	
October	54	39	
November	61	42	
December	65	56	

## Median DOM



Month	2020	2021	2022
January	45	28	21
February	36	13	9
March	23	7	5
April	38	7	6
May	33	5	7
June	27	10	10
July	31	10	
August	26	14	
September	20	20	
October	23	25	
November	26	19	
December	35	26	



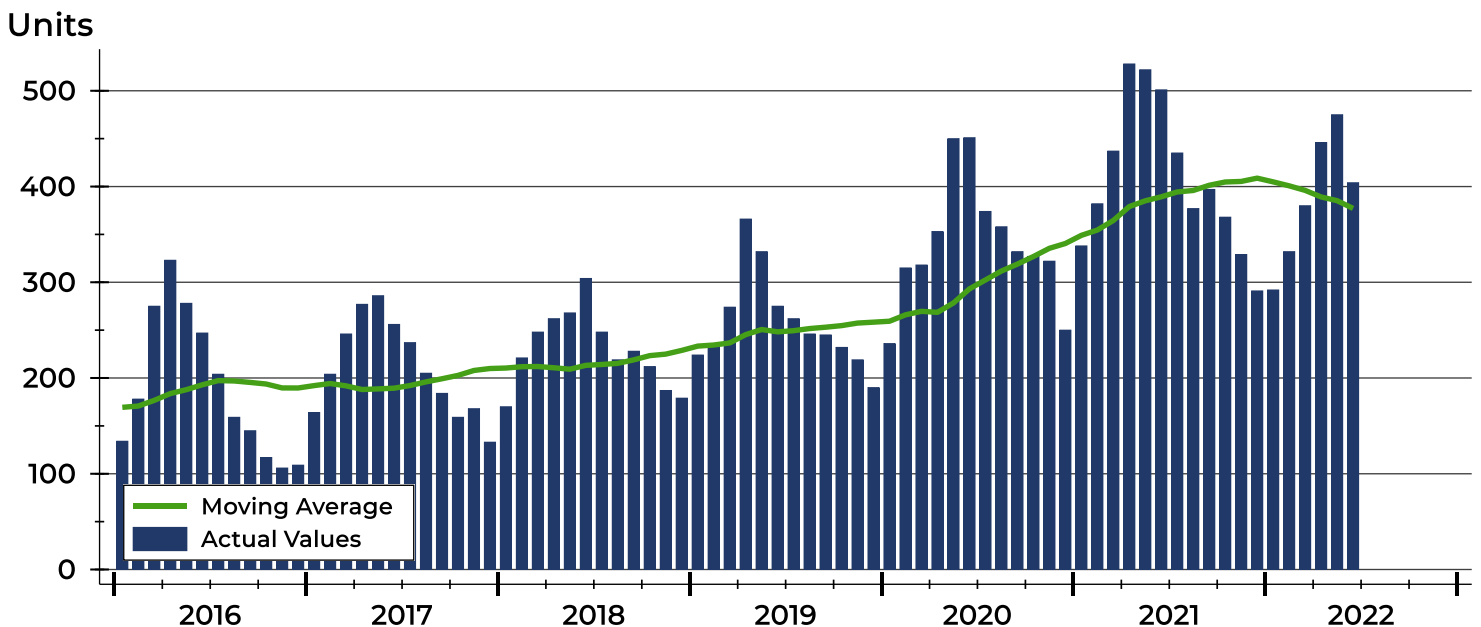
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of June 2021	Change
Pending Contracts		404	501	-19.4%
Volume (1,000s)		94,657	111,332	-15.0%
Average	List Price	234,300	222,220	5.4%
	Days on Market	25	28	-10.7%
	Percent of Original	98.7%	99.1%	-0.4%
Median	List Price	214,950	210,000	2.4%
	Days on Market	9	8	12.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 404 listings in the FHAR eight-county jurisdiction had contracts pending at the end of June, down from 501 contracts pending at the end of June 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

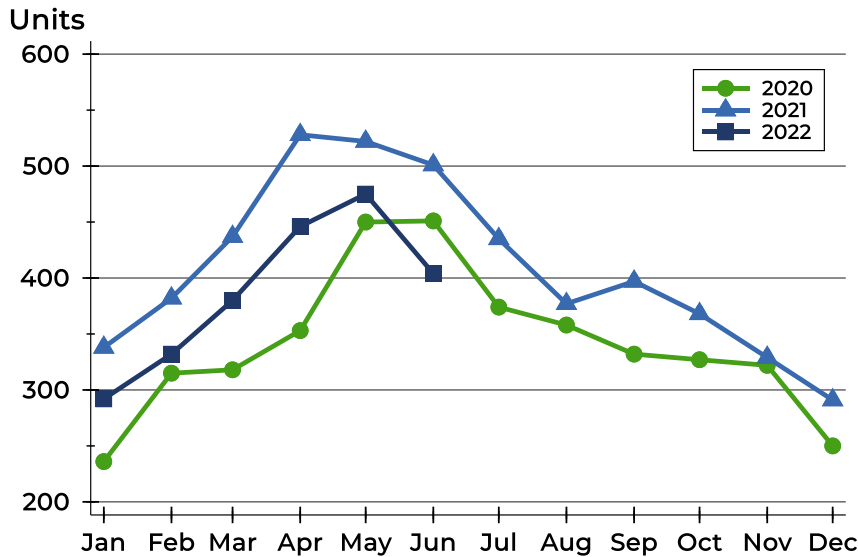
## History of Pending Contracts





# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	236	338	<b>292</b>
<b>February</b>	315	382	<b>332</b>
<b>March</b>	318	437	<b>380</b>
<b>April</b>	353	528	<b>446</b>
<b>May</b>	450	522	<b>475</b>
<b>June</b>	451	501	<b>404</b>
<b>July</b>	374	435	
<b>August</b>	358	377	
<b>September</b>	332	397	
<b>October</b>	327	368	
<b>November</b>	322	329	
<b>December</b>	250	291	

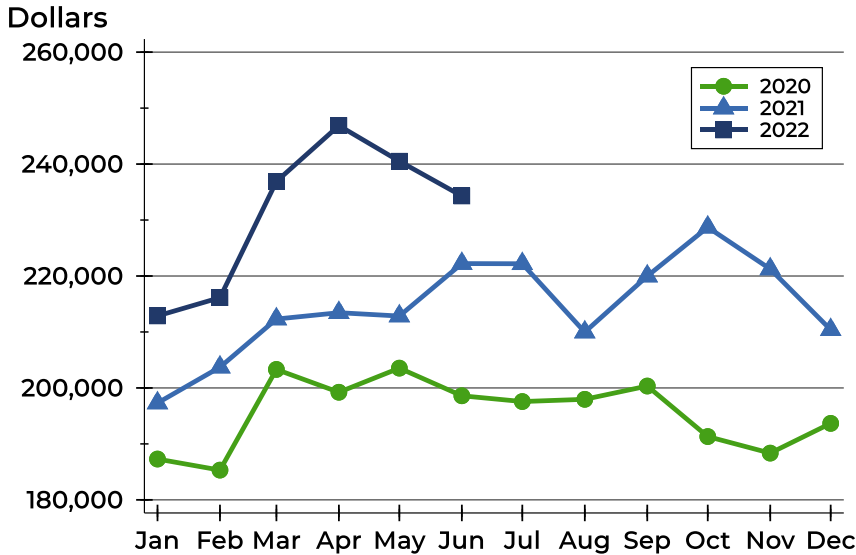
## Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.2%	16,995	16,995	48	48	94.4%	94.4%
\$25,000-\$49,999	5	1.2%	40,380	42,000	22	17	97.1%	100.0%
\$50,000-\$99,999	28	6.9%	80,504	84,950	50	29	96.6%	100.0%
\$100,000-\$124,999	25	6.2%	114,000	115,000	29	10	98.1%	100.0%
\$125,000-\$149,999	42	10.4%	138,396	139,250	26	11	98.1%	100.0%
\$150,000-\$174,999	41	10.1%	161,028	160,000	32	11	98.1%	100.0%
\$175,000-\$199,999	45	11.1%	187,169	185,000	17	6	99.2%	100.0%
\$200,000-\$249,999	68	16.8%	227,975	227,000	17	5	98.9%	100.0%
\$250,000-\$299,999	59	14.6%	276,100	279,000	17	5	100.0%	100.0%
\$300,000-\$399,999	58	14.4%	339,424	332,500	24	7	99.1%	100.0%
\$400,000-\$499,999	22	5.4%	440,610	429,000	27	10	99.9%	100.0%
\$500,000-\$749,999	8	2.0%	618,701	611,750	28	19	100.0%	100.0%
\$750,000-\$999,999	1	0.2%	875,000	875,000	1	1	100.0%	100.0%
\$1,000,000 and up	1	0.2%	1,500,000	1,500,000	227	227	75.0%	75.0%



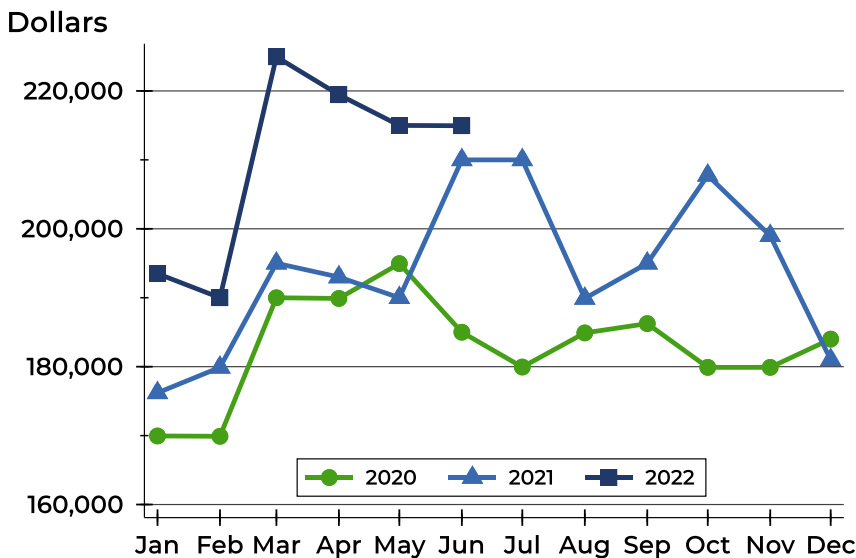
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average Price



Month	2020	2021	2022
January	187,296	197,305	<b>212,869</b>
February	185,320	203,714	<b>216,135</b>
March	203,308	212,313	<b>236,894</b>
April	199,232	213,444	<b>246,874</b>
May	203,543	212,848	<b>240,516</b>
June	198,599	222,220	<b>234,300</b>
July	197,571	222,192	
August	197,970	209,977	
September	200,342	219,980	
October	191,312	228,713	
November	188,356	221,250	
December	193,670	210,403	

## Median Price

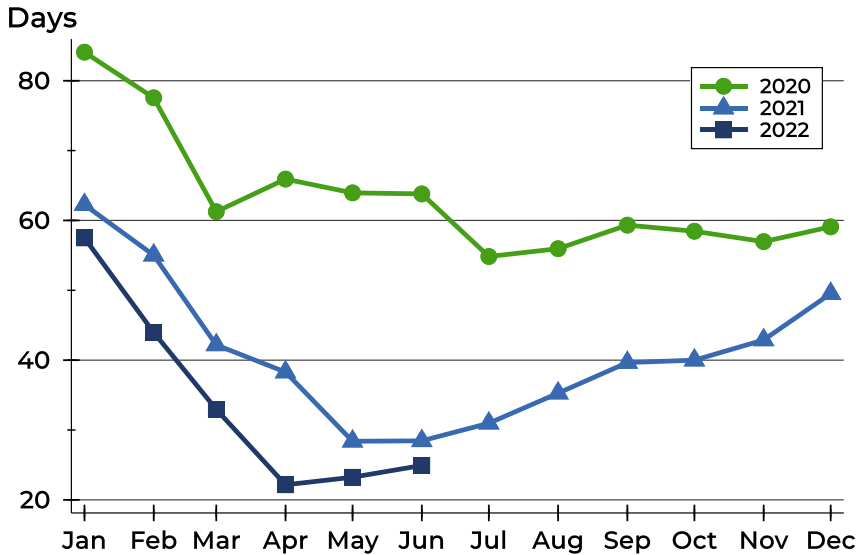


Month	2020	2021	2022
January	169,950	176,200	<b>193,500</b>
February	169,900	179,900	<b>190,000</b>
March	190,000	195,000	<b>224,950</b>
April	189,900	193,000	<b>219,450</b>
May	194,950	190,000	<b>215,000</b>
June	185,000	210,000	<b>214,950</b>
July	179,950	210,000	
August	184,900	189,900	
September	186,250	195,000	
October	179,900	207,750	
November	179,900	199,000	
December	184,000	181,000	



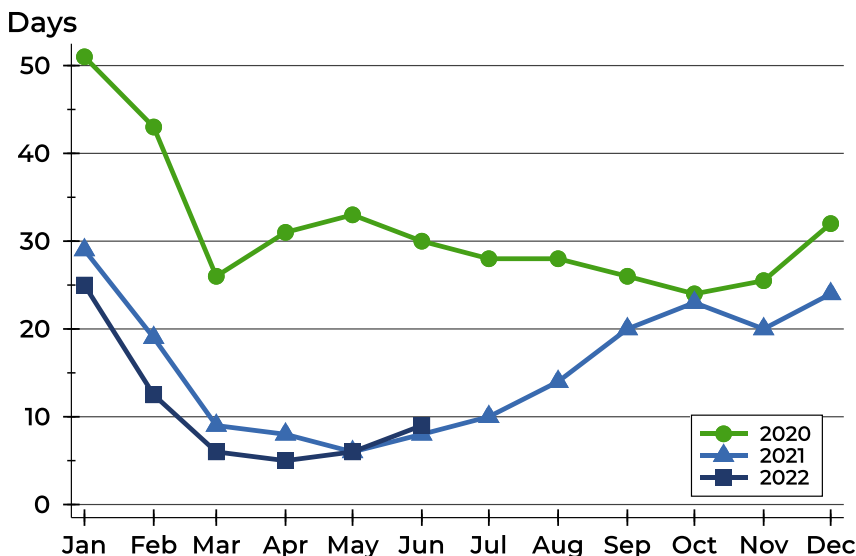
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average DOM



Month	2020	2021	2022
January	84	62	<b>58</b>
February	78	55	<b>44</b>
March	61	42	<b>33</b>
April	66	38	<b>22</b>
May	64	28	<b>23</b>
June	64	28	<b>25</b>
July	55	31	
August	56	35	
September	59	40	
October	58	40	
November	57	43	
December	59	50	

## Median DOM



Month	2020	2021	2022
January	51	29	<b>25</b>
February	43	19	<b>13</b>
March	26	9	<b>6</b>
April	31	8	<b>5</b>
May	33	6	<b>6</b>
June	30	8	<b>9</b>
July	28	10	
August	28	14	
September	26	20	
October	24	23	
November	26	20	
December	32	24	