



**August  
2022**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Flint Hills Association Eight-County Jurisdiction Housing Report



### Market Overview

#### FHAR Jurisdiction Home Sales Fell in August

Total home sales in the FHAR eight-county jurisdiction fell last month to 226 units, compared to 248 units in August 2021. Total sales volume was \$50.1 million, down from a year earlier.

The median sale price in August was \$210,000, up from \$204,000 a year earlier. Homes that sold in August were typically on the market for 10 days and sold for 100.0% of their list prices.

#### FHAR Jurisdiction Active Listings Down at End of August

The total number of active listings in the FHAR eight-county jurisdiction at the end of August was 390 units, down from 453 at the same point in 2021. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$213,450.

During August, a total of 201 contracts were written up from 194 in August 2021. At the end of the month, there were 309 contracts still pending.

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# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>226</b>	<b>248</b>	<b>219</b>	<b>1,664</b>	<b>1,822</b>	<b>1,532</b>
Change from prior year		-8.9%	13.2%	15.9%	-8.7%	18.9%	20.8%
<b>Active Listings</b>		<b>390</b>	<b>453</b>	<b>532</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-13.9%	-14.8%	-39.6%			
<b>Months' Supply</b>		<b>1.8</b>	<b>2.1</b>	<b>3.0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-14.3%	-30.0%	-49.2%			
<b>New Listings</b>		<b>242</b>	<b>267</b>	<b>227</b>	<b>2,024</b>	<b>2,269</b>	<b>2,025</b>
Change from prior year		-9.4%	17.6%	-8.8%	-10.8%	12.0%	-4.1%
<b>Contracts Written</b>		<b>201</b>	<b>194</b>	<b>214</b>	<b>1,723</b>	<b>1,925</b>	<b>1,687</b>
Change from prior year		3.6%	-9.3%	39.9%	-10.5%	14.1%	28.4%
<b>Pending Contracts</b>		<b>309</b>	<b>377</b>	<b>358</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-18.0%	5.3%	45.5%			
<b>Sales Volume (1,000s)</b>		<b>50,079</b>	<b>53,435</b>	<b>43,519</b>	<b>370,870</b>	<b>375,522</b>	<b>291,451</b>
Change from prior year		-6.3%	22.8%	11.1%	-1.2%	28.8%	20.8%
<b>Average</b>	<b>Sale Price</b>	<b>221,587</b>	<b>215,464</b>	<b>198,716</b>	<b>222,878</b>	<b>206,104</b>	<b>190,242</b>
	Change from prior year	2.8%	8.4%	-4.1%	8.1%	8.3%	0.0%
	<b>List Price of Actives</b>	<b>250,070</b>	<b>217,244</b>	<b>209,436</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	15.1%	3.7%	10.2%			
	<b>Days on Market</b>	<b>26</b>	<b>32</b>	<b>52</b>	<b>30</b>	<b>38</b>	<b>70</b>
Change from prior year	-18.8%	-38.5%	-31.6%	-21.1%	-45.7%	-9.1%	
<b>Percent of List</b>	<b>97.9%</b>	<b>98.2%</b>	<b>98.7%</b>	<b>99.1%</b>	<b>98.8%</b>	<b>97.2%</b>	
Change from prior year	-0.3%	-0.5%	1.2%	0.3%	1.6%	-0.1%	
<b>Percent of Original</b>	<b>96.6%</b>	<b>96.9%</b>	<b>96.8%</b>	<b>97.9%</b>	<b>97.7%</b>	<b>95.0%</b>	
Change from prior year	-0.3%	0.1%	2.4%	0.2%	2.8%	0.4%	
<b>Median</b>	<b>Sale Price</b>	<b>210,000</b>	<b>204,000</b>	<b>179,900</b>	<b>204,750</b>	<b>189,000</b>	<b>175,000</b>
	Change from prior year	2.9%	13.4%	0.8%	8.3%	8.0%	0.9%
	<b>List Price of Actives</b>	<b>213,450</b>	<b>172,500</b>	<b>165,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	23.7%	4.5%	3.1%			
	<b>Days on Market</b>	<b>10</b>	<b>10</b>	<b>27</b>	<b>9</b>	<b>10</b>	<b>34</b>
Change from prior year	0.0%	-63.0%	-49.1%	-10.0%	-70.6%	-26.1%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.9%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.5%</b>	
Change from prior year	0.0%	1.1%	0.5%	0.0%	1.5%	0.2%	
<b>Percent of Original</b>	<b>98.6%</b>	<b>99.0%</b>	<b>98.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.4%</b>	
Change from prior year	-0.4%	1.0%	1.1%	0.0%	2.7%	0.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

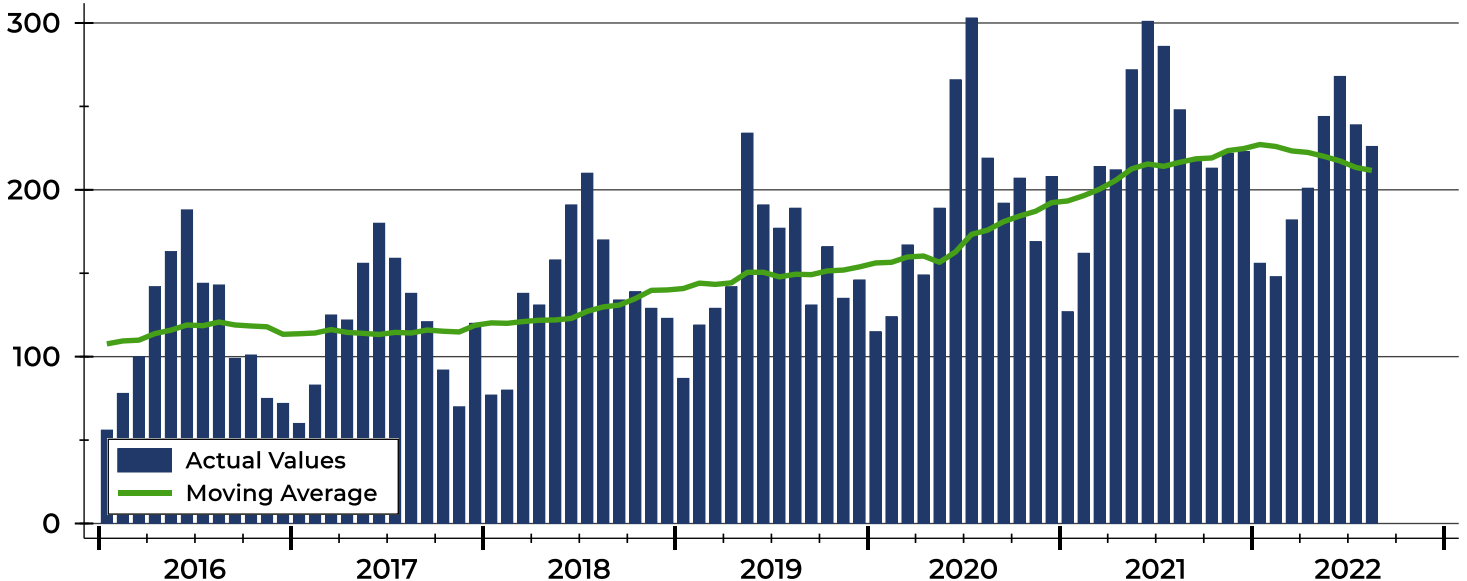
Summary Statistics for Closed Listings		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>226</b>	248	-8.9%	<b>1,664</b>	1,822	-8.7%
Volume (1,000s)		<b>50,079</b>	53,435	-6.3%	<b>370,870</b>	375,522	-1.2%
Months' Supply		<b>1.8</b>	2.1	-14.3%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>221,587</b>	215,464	2.8%	<b>222,878</b>	206,104	8.1%
	Days on Market	<b>26</b>	32	-18.8%	<b>30</b>	38	-21.1%
	Percent of List	<b>97.9%</b>	98.2%	-0.3%	<b>99.1%</b>	98.8%	0.3%
	Percent of Original	<b>96.6%</b>	96.9%	-0.3%	<b>97.9%</b>	97.7%	0.2%
Median	Sale Price	<b>210,000</b>	204,000	2.9%	<b>204,750</b>	189,000	8.3%
	Days on Market	<b>10</b>	10	0.0%	<b>9</b>	10	-10.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>98.6%</b>	99.0%	-0.4%	<b>100.0%</b>	100.0%	0.0%

A total of 226 homes sold in the FHAR eight-county jurisdiction in August, down from 248 units in August 2021. Total sales volume fell to \$50.1 million compared to \$53.4 million in the previous year.

The median sales price in August was \$210,000, up 2.9% compared to the prior year. Median days on market was 10 days, up from 7 days in July, but similar to August 2021.

## History of Closed Listings

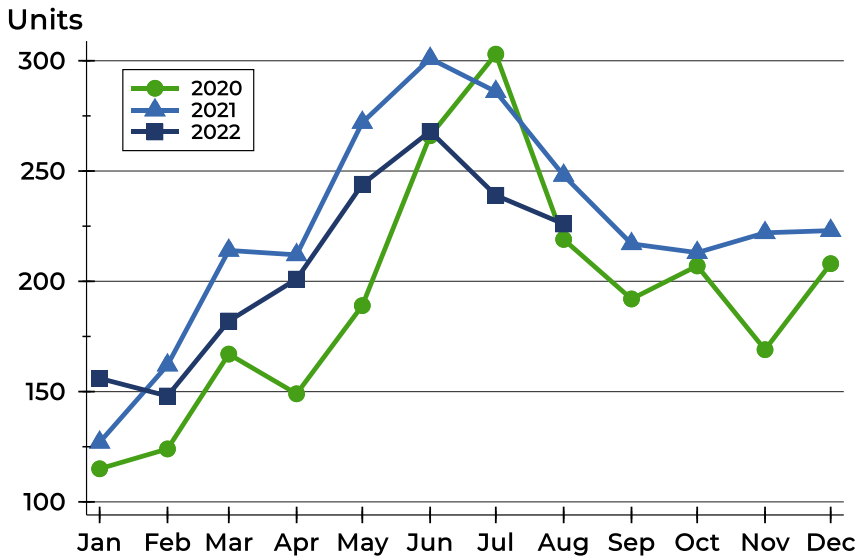
Units





# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Closed Listings by Month



Month	2020	2021	2022
January	115	127	<b>156</b>
February	124	162	<b>148</b>
March	167	214	<b>182</b>
April	149	212	<b>201</b>
May	189	272	<b>244</b>
June	266	301	<b>268</b>
July	303	286	<b>239</b>
August	219	248	<b>226</b>
September	192	217	
October	207	213	
November	169	222	
December	208	223	

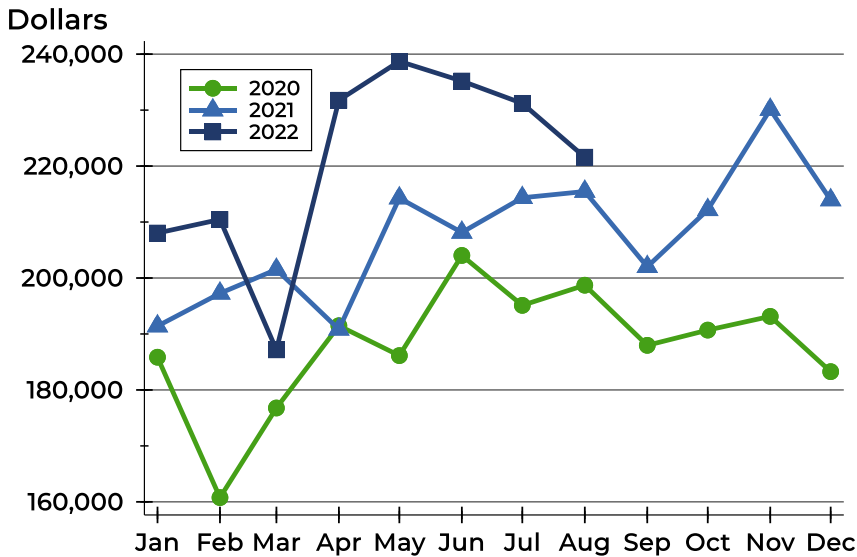
## Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	1.0	13,500	13,500	128	128	71.1%	71.1%	71.1%	71.1%
\$25,000-\$49,999	8	3.5%	2.3	36,000	36,000	72	21	83.1%	83.1%	75.4%	73.5%
\$50,000-\$99,999	20	8.8%	1.9	71,025	73,000	28	25	93.2%	95.0%	90.0%	93.3%
\$100,000-\$124,999	14	6.2%	2.4	113,468	115,000	48	13	98.3%	99.1%	96.2%	96.6%
\$125,000-\$149,999	18	8.0%	1.7	137,731	136,500	30	32	97.7%	97.8%	97.0%	97.6%
\$150,000-\$174,999	29	12.8%	1.6	158,358	160,000	18	9	98.9%	99.3%	97.0%	98.8%
\$175,000-\$199,999	13	5.8%	1.3	188,069	190,000	26	10	98.3%	100.0%	97.4%	97.5%
\$200,000-\$249,999	43	19.0%	1.5	220,958	220,000	16	7	99.7%	100.0%	100.7%	99.4%
\$250,000-\$299,999	26	11.5%	1.5	272,000	275,000	12	6	99.6%	100.0%	98.5%	100.0%
\$300,000-\$399,999	38	16.8%	2.1	340,532	333,700	22	8	99.3%	100.0%	99.5%	100.0%
\$400,000-\$499,999	13	5.8%	2.6	424,215	425,000	27	9	100.3%	100.0%	98.9%	100.0%
\$500,000-\$749,999	2	0.9%	4.0	616,250	616,250	28	28	95.6%	95.6%	94.7%	94.7%
\$750,000-\$999,999	1	0.4%	7.5	991,000	991,000	227	227	100.0%	100.0%	49.5%	49.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



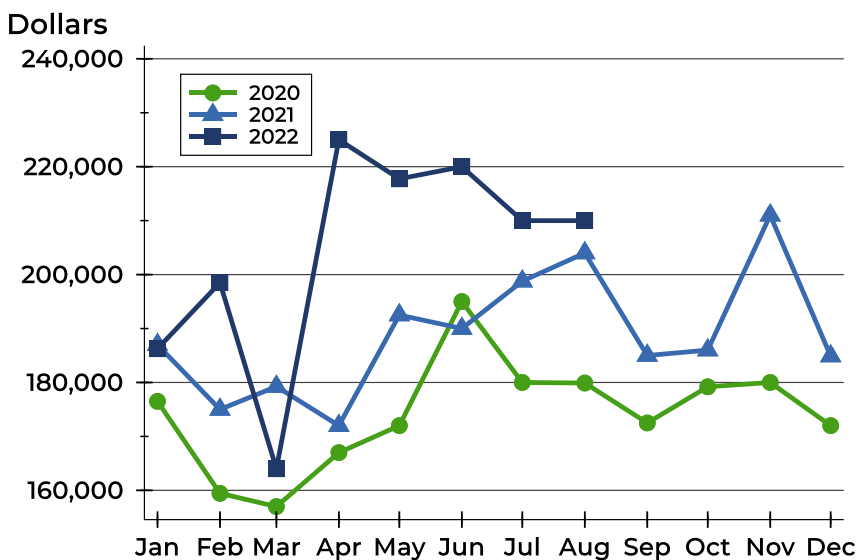
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average Price



Month	2020	2021	2022
<b>January</b>	185,848	191,410	<b>208,036</b>
<b>February</b>	160,770	197,267	<b>210,465</b>
<b>March</b>	176,776	201,520	<b>187,162</b>
<b>April</b>	191,474	190,833	<b>231,767</b>
<b>May</b>	186,136	214,279	<b>238,717</b>
<b>June</b>	204,033	208,145	<b>235,199</b>
<b>July</b>	195,117	214,345	<b>231,212</b>
<b>August</b>	198,716	215,464	<b>221,587</b>
<b>September</b>	187,971	202,011	
<b>October</b>	190,691	212,187	
<b>November</b>	193,146	230,099	
<b>December</b>	183,270	213,939	

## Median Price

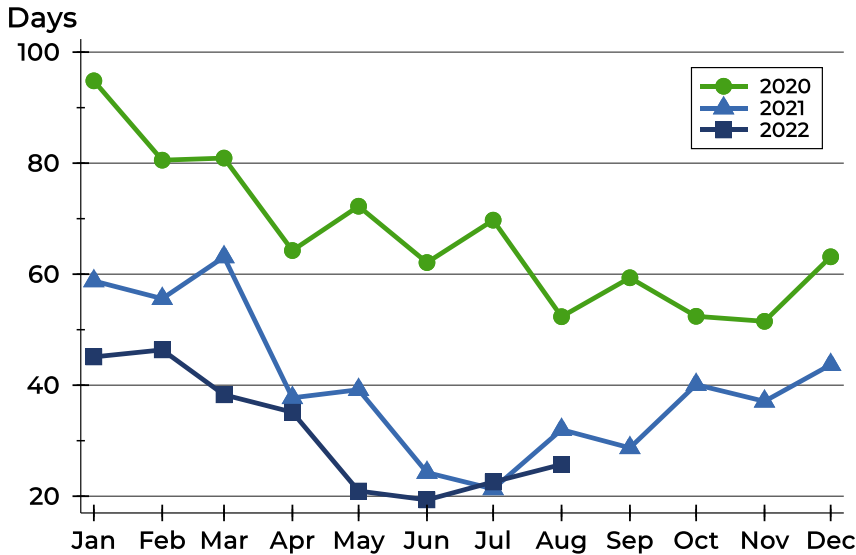


Month	2020	2021	2022
<b>January</b>	176,500	187,000	<b>186,250</b>
<b>February</b>	159,450	175,000	<b>198,500</b>
<b>March</b>	157,000	179,250	<b>164,000</b>
<b>April</b>	167,000	172,000	<b>225,000</b>
<b>May</b>	172,000	192,500	<b>217,750</b>
<b>June</b>	195,000	190,000	<b>220,000</b>
<b>July</b>	180,000	198,775	<b>210,000</b>
<b>August</b>	179,900	204,000	<b>210,000</b>
<b>September</b>	172,500	185,000	
<b>October</b>	179,200	186,000	
<b>November</b>	180,000	211,000	
<b>December</b>	172,000	184,900	



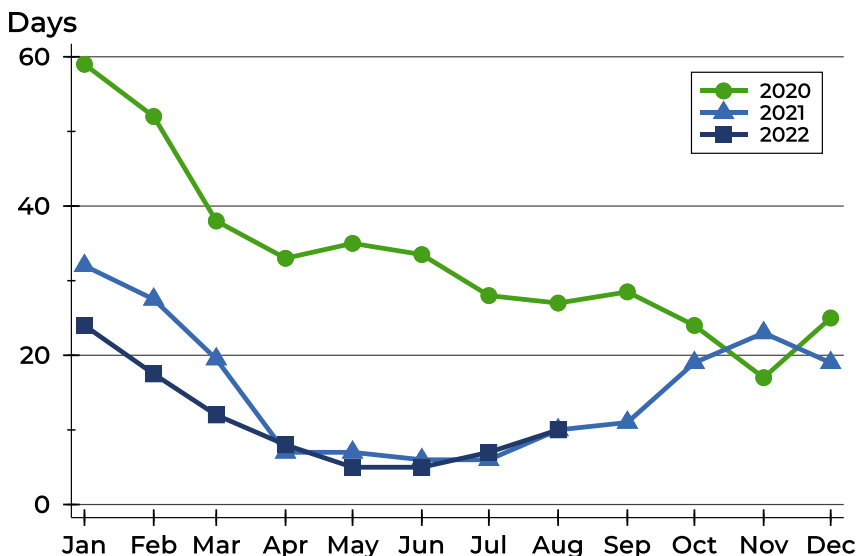
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average DOM



Month	2020	2021	2022
January	95	59	<b>45</b>
February	81	56	<b>46</b>
March	81	63	<b>38</b>
April	64	38	<b>35</b>
May	72	39	<b>21</b>
June	62	24	<b>19</b>
July	70	21	<b>23</b>
August	52	32	<b>26</b>
September	59	29	
October	52	40	
November	52	37	
December	63	44	

## Median DOM



Month	2020	2021	2022
January	59	32	<b>24</b>
February	52	28	<b>18</b>
March	38	20	<b>12</b>
April	33	7	<b>8</b>
May	35	7	<b>5</b>
June	34	6	<b>5</b>
July	28	6	<b>7</b>
August	27	10	<b>10</b>
September	29	11	
October	24	19	
November	17	23	
December	25	19	



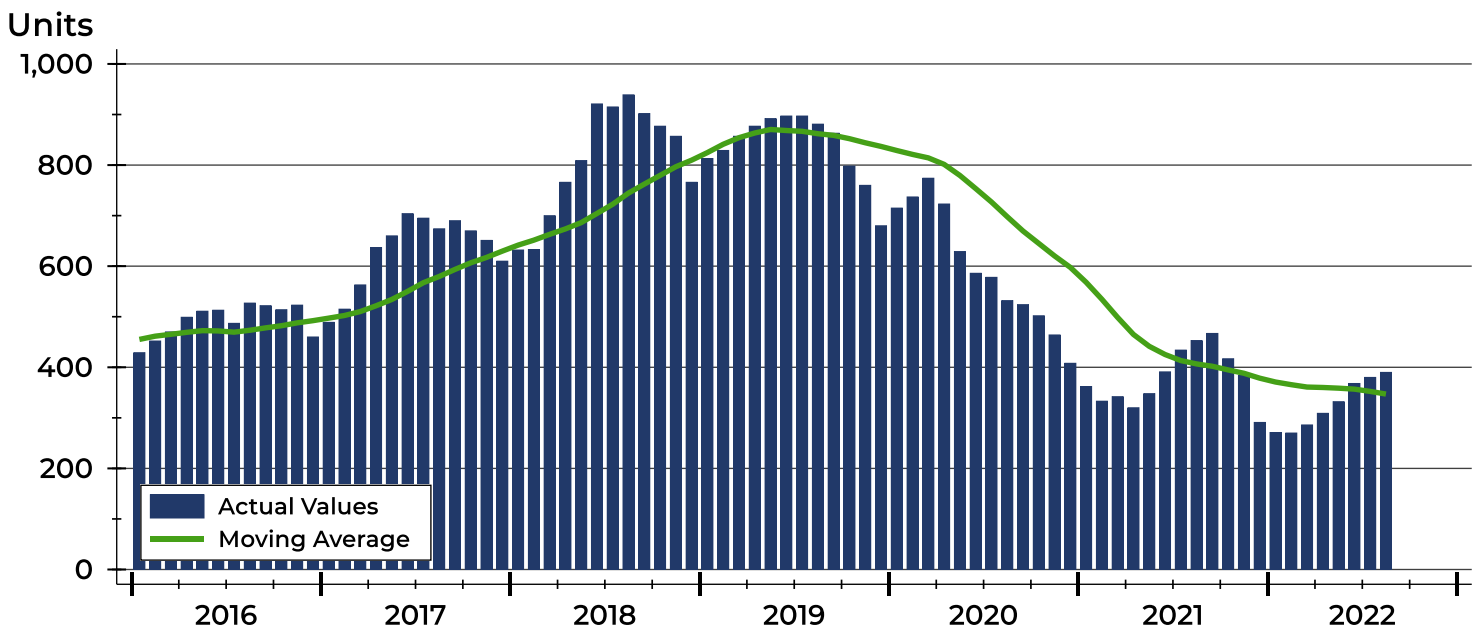
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		<b>390</b>	453	-13.9%
Volume (1,000s)		<b>97,527</b>	98,412	-0.9%
Months' Supply		<b>1.8</b>	2.1	-14.3%
Average	List Price	<b>250,070</b>	217,244	15.1%
	Days on Market	<b>67</b>	73	-8.2%
	Percent of Original	<b>97.1%</b>	97.3%	-0.2%
Median	List Price	<b>213,450</b>	172,500	23.7%
	Days on Market	<b>48</b>	50	-4.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 390 homes were available for sale in the FHAR eight-county jurisdiction at the end of August. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of August was \$213,450, up 23.7% from 2021. The typical time on market for active listings was 48 days, down from 50 days a year earlier.

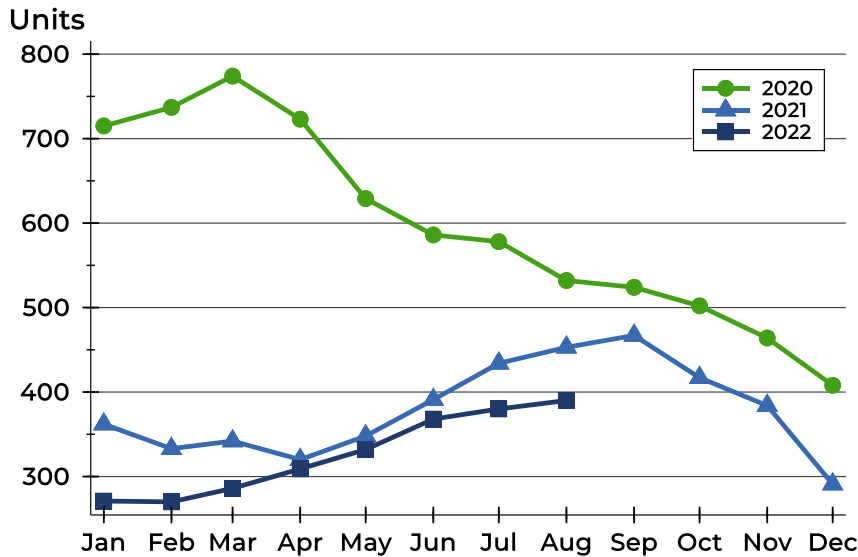
## History of Active Listings





# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Active Listings by Month



Month	2020	2021	2022
<b>January</b>	715	362	<b>271</b>
<b>February</b>	737	333	<b>270</b>
<b>March</b>	774	342	<b>286</b>
<b>April</b>	723	320	<b>309</b>
<b>May</b>	629	348	<b>332</b>
<b>June</b>	586	391	<b>368</b>
<b>July</b>	578	434	<b>380</b>
<b>August</b>	532	453	<b>390</b>
<b>September</b>	524	467	
<b>October</b>	502	417	
<b>November</b>	464	384	
<b>December</b>	408	291	

## Active Listings by Price Range

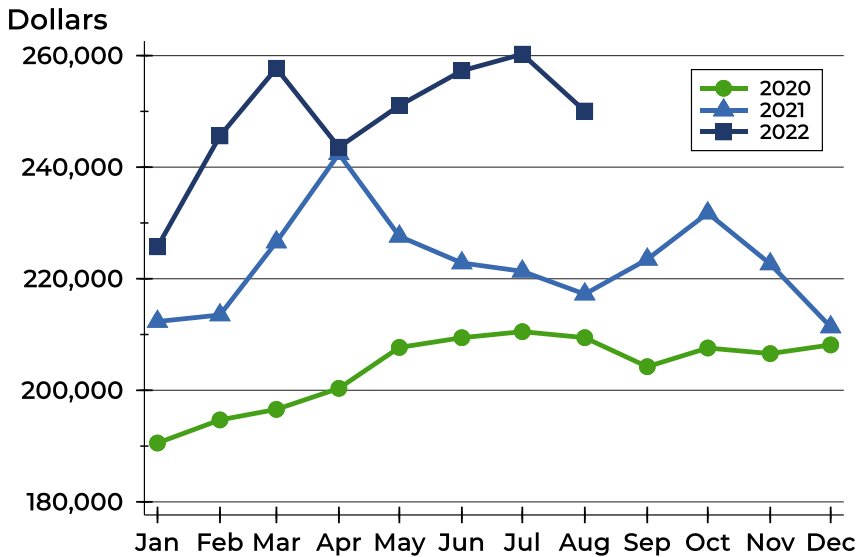
Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	1.0	19,500	19,500	83	83	100.0%	100.0%
\$25,000-\$49,999	12	3.1%	2.3	38,850	40,950	71	31	91.0%	92.8%
\$50,000-\$99,999	37	9.5%	1.9	79,093	79,000	79	51	95.4%	100.0%
\$100,000-\$124,999	35	9.0%	2.4	112,463	113,900	59	31	94.3%	100.0%
\$125,000-\$149,999	36	9.2%	1.7	135,522	134,200	64	57	97.9%	100.0%
\$150,000-\$174,999	34	8.7%	1.6	161,912	161,450	56	41	98.1%	100.0%
\$175,000-\$199,999	29	7.4%	1.3	188,514	189,000	59	35	96.8%	97.4%
\$200,000-\$249,999	50	12.8%	1.5	226,357	225,000	69	49	97.9%	100.0%
\$250,000-\$299,999	44	11.3%	1.5	276,236	275,000	53	54	97.7%	100.0%
\$300,000-\$399,999	63	16.2%	2.1	348,614	345,000	65	46	98.1%	100.0%
\$400,000-\$499,999	23	5.9%	2.6	445,735	448,900	92	73	98.6%	100.0%
\$500,000-\$749,999	17	4.4%	4.0	597,818	579,900	72	71	98.4%	100.0%
\$750,000-\$999,999	5	1.3%	7.5	881,800	886,000	123	146	94.4%	98.0%
\$1,000,000 and up	3	0.8%	N/A	1,350,000	1,200,000	138	70	100.0%	100.0%





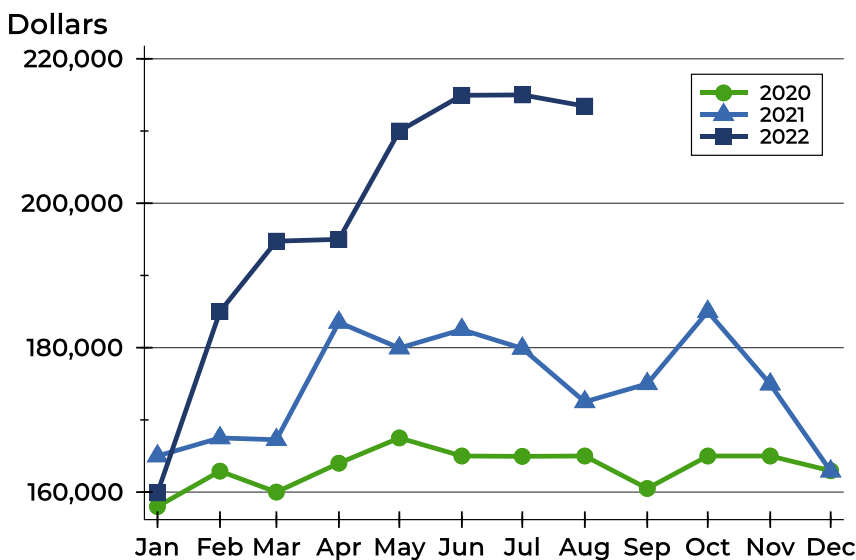
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average Price



Month	2020	2021	2022
January	190,551	212,332	<b>225,726</b>
February	194,694	213,504	<b>245,608</b>
March	196,581	226,585	<b>257,735</b>
April	200,348	242,408	<b>243,580</b>
May	207,689	227,614	<b>251,047</b>
June	209,428	222,830	<b>257,286</b>
July	210,516	221,336	<b>260,263</b>
August	209,436	217,244	<b>250,070</b>
September	204,237	223,475	
October	207,583	231,771	
November	206,579	222,652	
December	208,140	211,354	

## Median Price

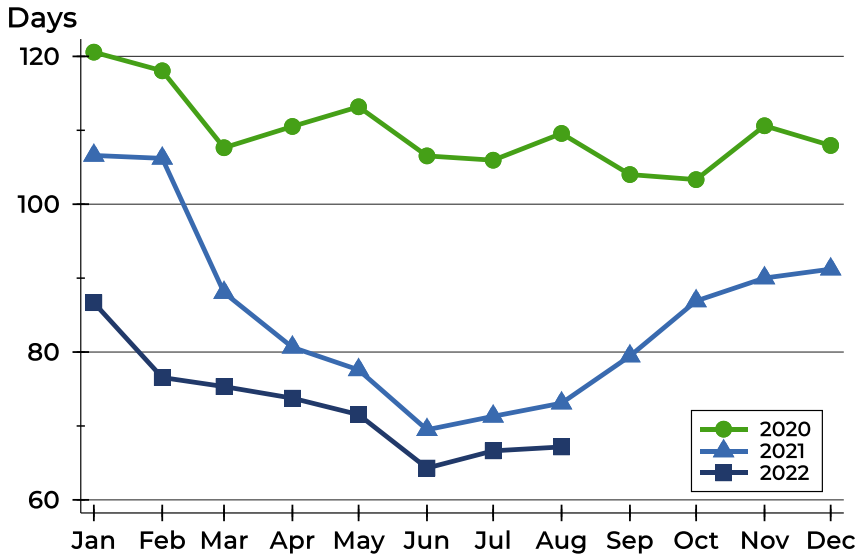


Month	2020	2021	2022
January	158,000	165,000	<b>159,900</b>
February	162,900	167,500	<b>185,000</b>
March	160,000	167,250	<b>194,750</b>
April	164,000	183,500	<b>195,000</b>
May	167,500	179,950	<b>210,000</b>
June	165,000	182,500	<b>214,950</b>
July	164,950	179,900	<b>215,000</b>
August	165,000	172,500	<b>213,450</b>
September	160,500	175,000	
October	165,000	185,000	
November	165,000	174,950	
December	162,950	162,900	



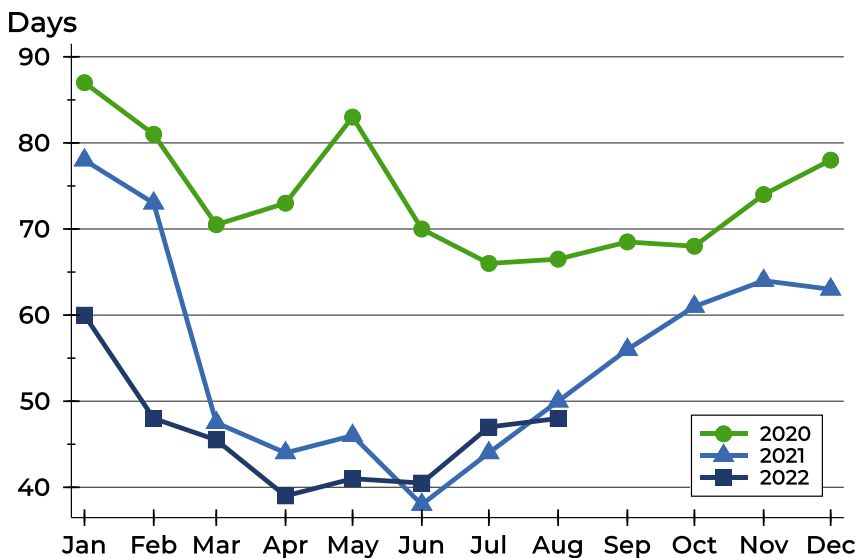
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average DOM



Month	2020	2021	2022
January	121	107	<b>87</b>
February	118	106	<b>77</b>
March	108	88	<b>75</b>
April	111	81	<b>74</b>
May	113	78	<b>72</b>
June	107	69	<b>64</b>
July	106	71	<b>67</b>
August	110	73	<b>67</b>
September	104	79	
October	103	87	
November	111	90	
December	108	91	

## Median DOM

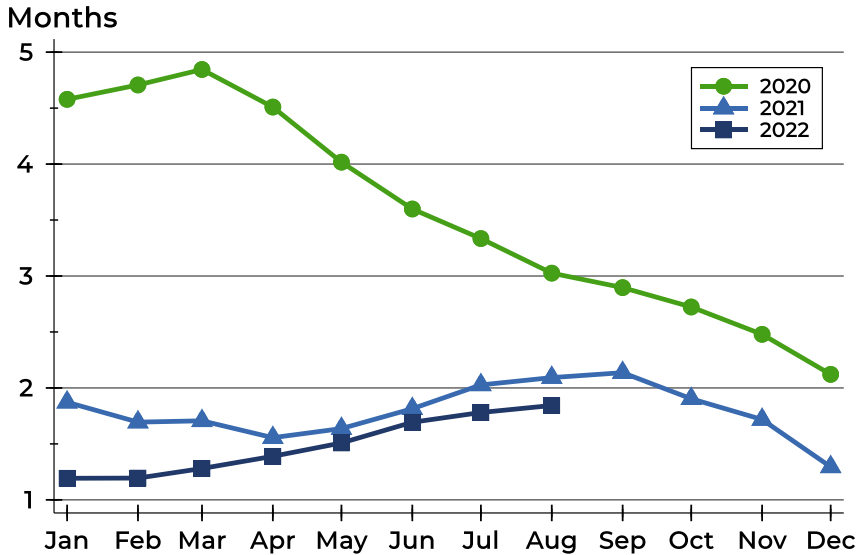


Month	2020	2021	2022
January	87	78	<b>60</b>
February	81	73	<b>48</b>
March	71	48	<b>46</b>
April	73	44	<b>39</b>
May	83	46	<b>41</b>
June	70	38	<b>41</b>
July	66	44	<b>47</b>
August	67	50	<b>48</b>
September	69	56	
October	68	61	
November	74	64	
December	78	63	



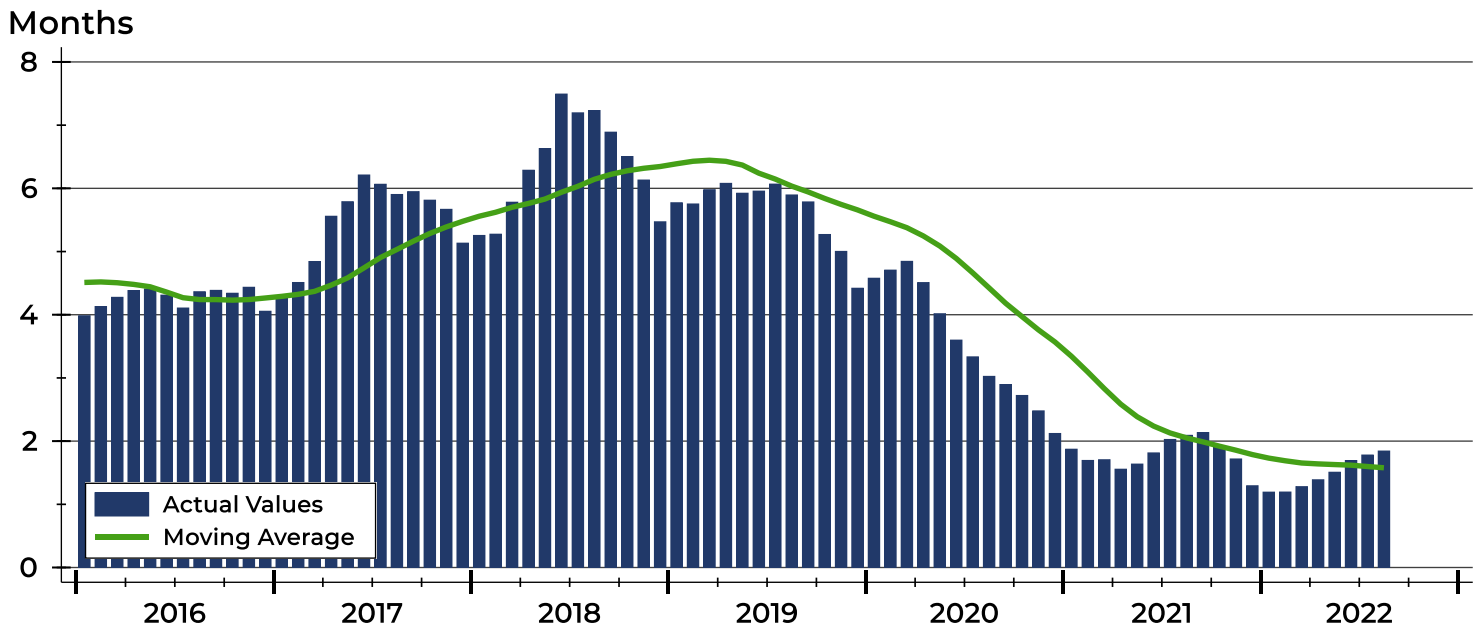
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	4.6	1.9	1.2
February	4.7	1.7	1.2
March	4.8	1.7	1.3
April	4.5	1.6	1.4
May	4.0	1.6	1.5
June	3.6	1.8	1.7
July	3.3	2.0	1.8
August	3.0	2.1	1.8
September	2.9	2.1	
October	2.7	1.9	
November	2.5	1.7	
December	2.1	1.3	

## History of Month's Supply





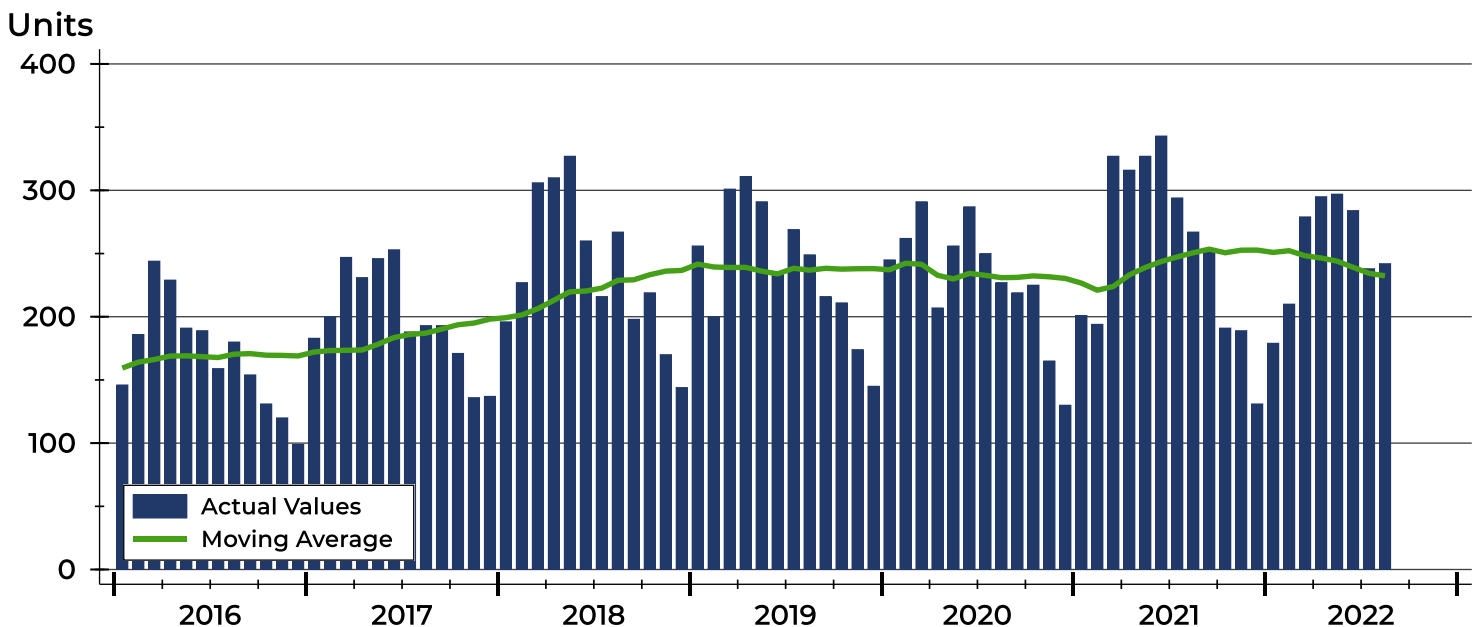
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	<b>242</b>	267	-9.4%
	Volume (1,000s)	<b>55,011</b>	52,096	5.6%
	Average List Price	<b>227,319</b>	195,116	16.5%
	Median List Price	<b>209,000</b>	180,000	16.1%
Year-to-Date	New Listings	<b>2,024</b>	2,269	-10.8%
	Volume (1,000s)	<b>479,390</b>	480,608	-0.3%
	Average List Price	<b>236,853</b>	211,815	11.8%
	Median List Price	<b>215,000</b>	189,900	13.2%

A total of 242 new listings were added in the FHAR eight-county jurisdiction during August, down 9.4% from the same month in 2021. Year-to-date the FHAR eight-county jurisdiction has seen 2,024 new listings.

The median list price of these homes was \$209,000 up from \$180,000 in 2021.

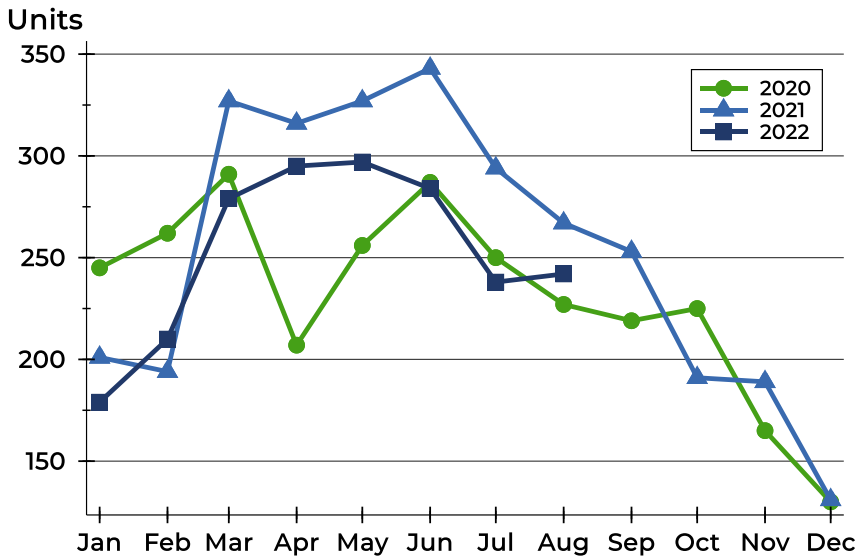
## History of New Listings





# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## New Listings by Month



Month	2020	2021	2022
<b>January</b>	245	201	<b>179</b>
<b>February</b>	262	194	<b>210</b>
<b>March</b>	291	327	<b>279</b>
<b>April</b>	207	316	<b>295</b>
<b>May</b>	256	327	<b>297</b>
<b>June</b>	287	343	<b>284</b>
<b>July</b>	250	294	<b>238</b>
<b>August</b>	227	267	<b>242</b>
<b>September</b>	219	253	
<b>October</b>	225	191	
<b>November</b>	165	189	
<b>December</b>	130	131	

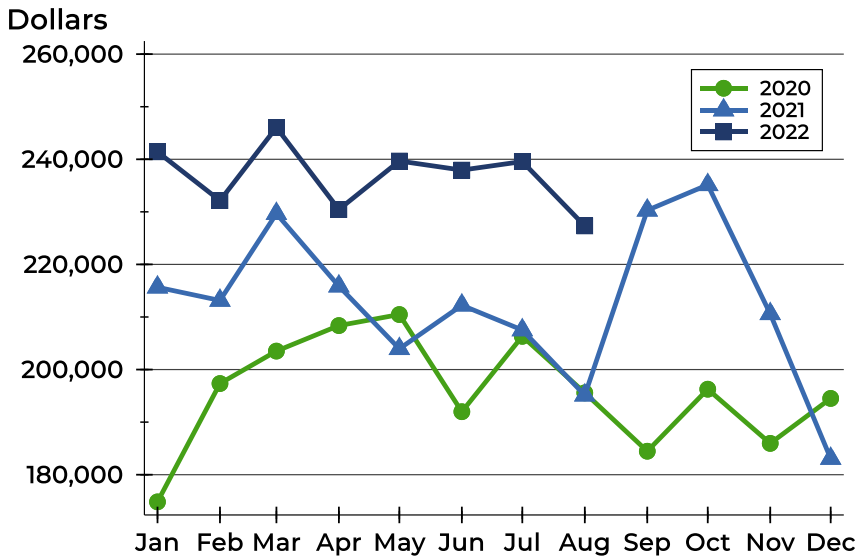
## New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	20,000	20,000	35	35	100.0%	100.0%
\$25,000-\$49,999	9	3.7%	41,889	42,500	10	4	100.0%	100.0%
\$50,000-\$99,999	19	7.9%	80,234	80,000	16	21	99.6%	100.0%
\$100,000-\$124,999	21	8.7%	112,729	115,000	19	20	99.2%	100.0%
\$125,000-\$149,999	23	9.5%	139,317	140,000	14	13	99.3%	100.0%
\$150,000-\$174,999	19	7.9%	162,976	163,000	16	18	98.7%	100.0%
\$175,000-\$199,999	25	10.3%	189,320	189,900	15	14	98.8%	100.0%
\$200,000-\$249,999	34	14.0%	225,197	225,000	15	14	99.7%	100.0%
\$250,000-\$299,999	34	14.0%	272,932	269,950	11	10	99.7%	100.0%
\$300,000-\$399,999	38	15.7%	336,692	330,000	15	16	99.5%	100.0%
\$400,000-\$499,999	12	5.0%	451,167	459,950	20	19	99.4%	100.0%
\$500,000-\$749,999	6	2.5%	632,317	627,000	17	20	99.4%	100.0%
\$750,000-\$999,999	1	0.4%	750,000	750,000	12	12	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



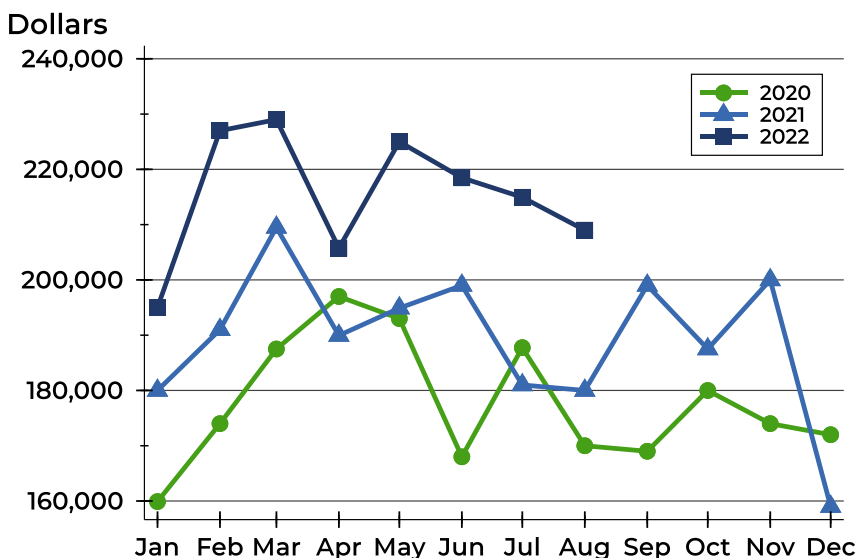
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## Average Price



Month	2020	2021	2022
<b>January</b>	174,831	215,661	<b>241,417</b>
<b>February</b>	197,342	213,145	<b>232,142</b>
<b>March</b>	203,512	229,658	<b>246,057</b>
<b>April</b>	208,370	215,864	<b>230,449</b>
<b>May</b>	210,466	203,956	<b>239,671</b>
<b>June</b>	191,983	212,237	<b>237,947</b>
<b>July</b>	206,327	207,523	<b>239,567</b>
<b>August</b>	195,573	195,116	<b>227,319</b>
<b>September</b>	184,467	230,292	
<b>October</b>	196,266	235,142	
<b>November</b>	185,957	210,606	
<b>December</b>	194,515	183,075	

## Median Price



Month	2020	2021	2022
<b>January</b>	159,900	180,000	<b>195,000</b>
<b>February</b>	174,000	191,000	<b>227,000</b>
<b>March</b>	187,500	209,500	<b>229,000</b>
<b>April</b>	197,000	189,950	<b>205,750</b>
<b>May</b>	193,000	194,900	<b>225,000</b>
<b>June</b>	168,000	199,000	<b>218,475</b>
<b>July</b>	187,750	181,000	<b>214,950</b>
<b>August</b>	170,000	180,000	<b>209,000</b>
<b>September</b>	169,000	199,000	
<b>October</b>	180,000	187,500	
<b>November</b>	174,000	200,000	
<b>December</b>	172,000	159,000	



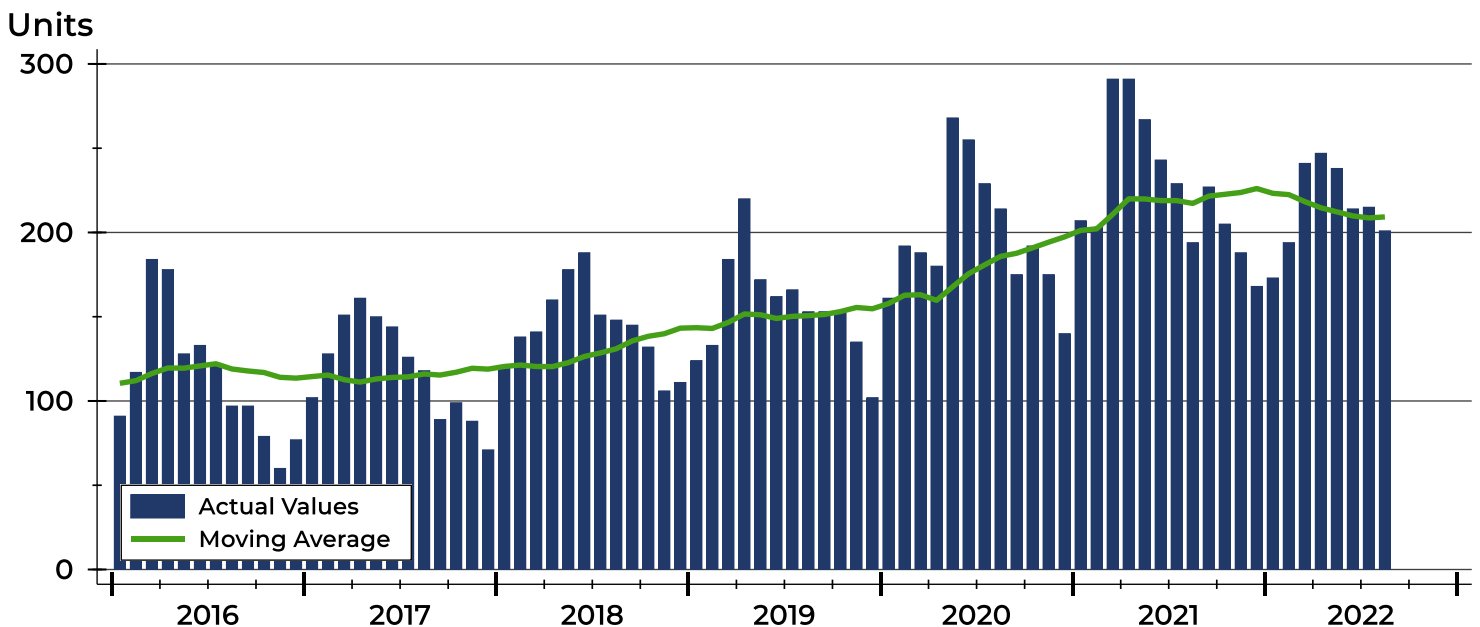
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		<b>201</b>	194	3.6%	<b>1,723</b>	1,925	-10.5%
Volume (1,000s)		<b>44,534</b>	37,638	18.3%	<b>387,607</b>	405,688	-4.5%
Average	Sale Price	<b>221,564</b>	194,008	14.2%	<b>224,961</b>	210,747	6.7%
	Days on Market	<b>32</b>	30	6.7%	<b>28</b>	35	-20.0%
	Percent of Original	<b>98.0%</b>	96.6%	1.4%	<b>98.2%</b>	97.9%	0.3%
Median	Sale Price	<b>204,700</b>	181,500	12.8%	<b>200,000</b>	190,000	5.3%
	Days on Market	<b>14</b>	14	0.0%	<b>9</b>	9	0.0%
	Percent of Original	<b>100.0%</b>	98.9%	1.1%	<b>100.0%</b>	100.0%	0.0%

A total of 201 contracts for sale were written in the FHAR eight-county jurisdiction during the month of August, up from 194 in 2021. The median list price of these homes was \$204,700, up from \$181,500 the prior year.

Half of the homes that went under contract in August were on the market less than 14 days, compared to 14 days in August 2021.

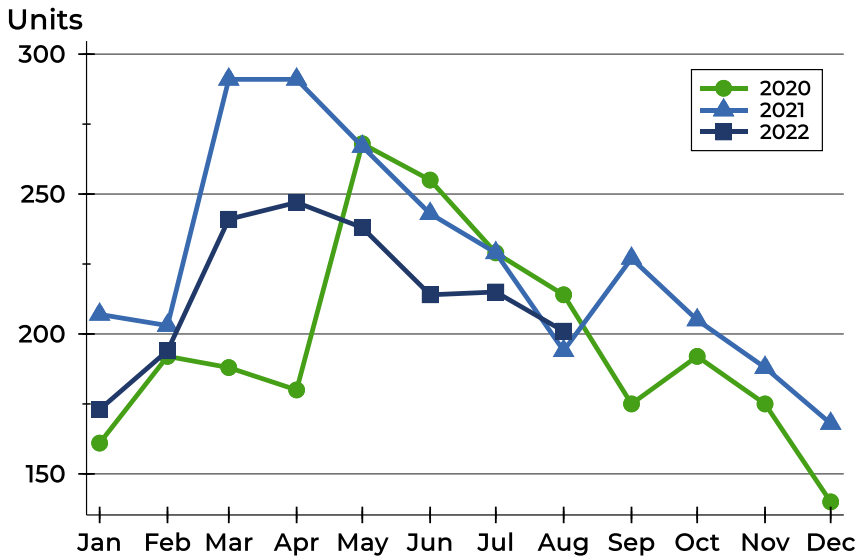
## History of Contracts Written





# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Contracts Written by Month



Month	2020	2021	2022
January	161	207	173
February	192	203	194
March	188	291	241
April	180	291	247
May	268	267	238
June	255	243	214
July	229	229	215
August	214	194	201
September	175	227	
October	192	205	
November	175	188	
December	140	168	

## Contracts Written by Price Range

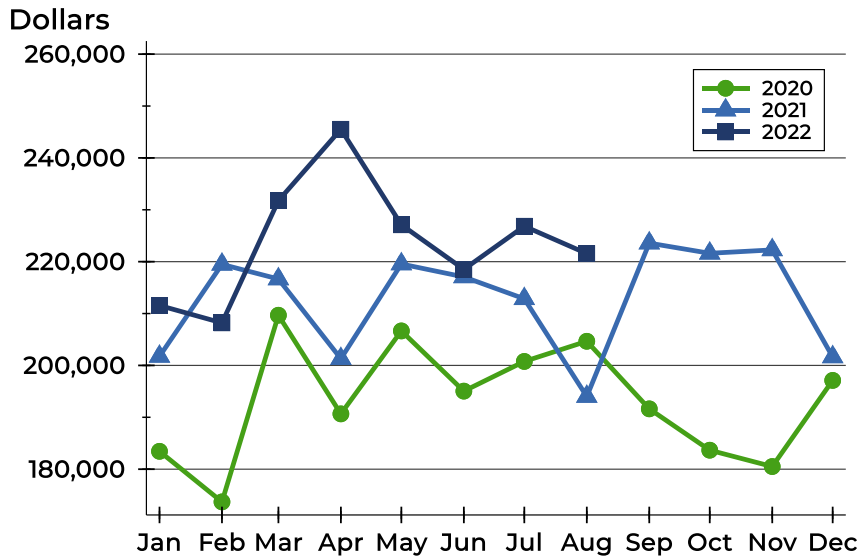
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	19,000	19,000	128	128	71.1%	71.1%
\$25,000-\$49,999	5	2.5%	37,960	35,000	28	13	88.7%	100.0%
\$50,000-\$99,999	21	10.4%	80,074	87,000	65	32	96.0%	100.0%
\$100,000-\$124,999	11	5.5%	111,900	112,000	18	13	100.0%	100.0%
\$125,000-\$149,999	22	10.9%	139,882	140,000	22	14	99.0%	100.0%
\$150,000-\$174,999	18	9.0%	161,519	163,750	26	10	97.5%	100.0%
\$175,000-\$199,999	20	10.0%	185,925	182,500	26	10	98.1%	100.0%
\$200,000-\$249,999	32	15.9%	224,987	221,700	33	18	98.7%	100.0%
\$250,000-\$299,999	35	17.4%	272,994	270,000	24	14	99.0%	100.0%
\$300,000-\$399,999	25	12.4%	342,136	330,000	29	7	99.0%	100.0%
\$400,000-\$499,999	6	3.0%	437,050	439,450	35	31	98.9%	100.0%
\$500,000-\$749,999	4	2.0%	644,950	659,900	41	39	97.2%	97.7%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.5%	1,200,000	1,200,000	32	32	100.0%	100.0%





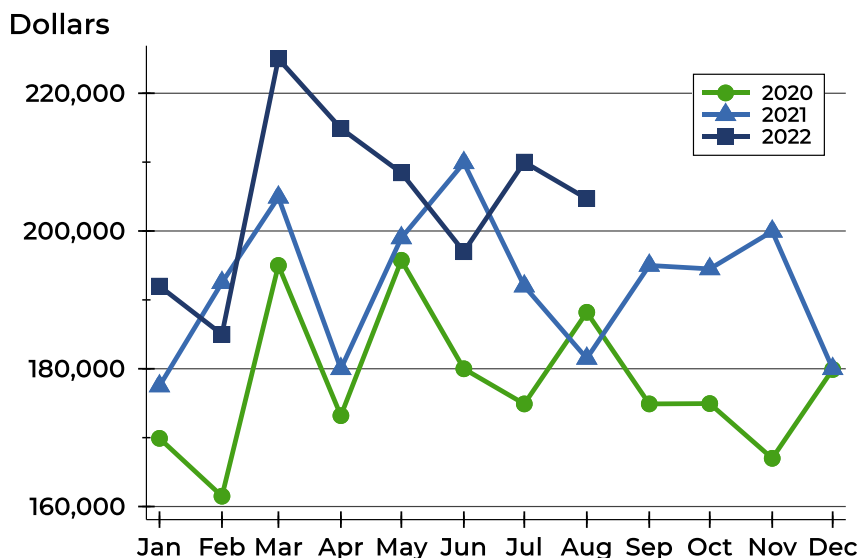
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average Price



Month	2020	2021	2022
January	183,447	201,740	<b>211,555</b>
February	173,700	219,484	<b>208,204</b>
March	209,678	216,661	<b>231,757</b>
April	190,664	201,302	<b>245,521</b>
May	206,649	219,550	<b>227,112</b>
June	195,044	217,062	<b>218,520</b>
July	200,768	212,848	<b>226,835</b>
August	204,658	194,008	<b>221,564</b>
September	191,630	223,572	
October	183,658	221,618	
November	180,510	222,270	
December	197,115	201,636	

## Median Price

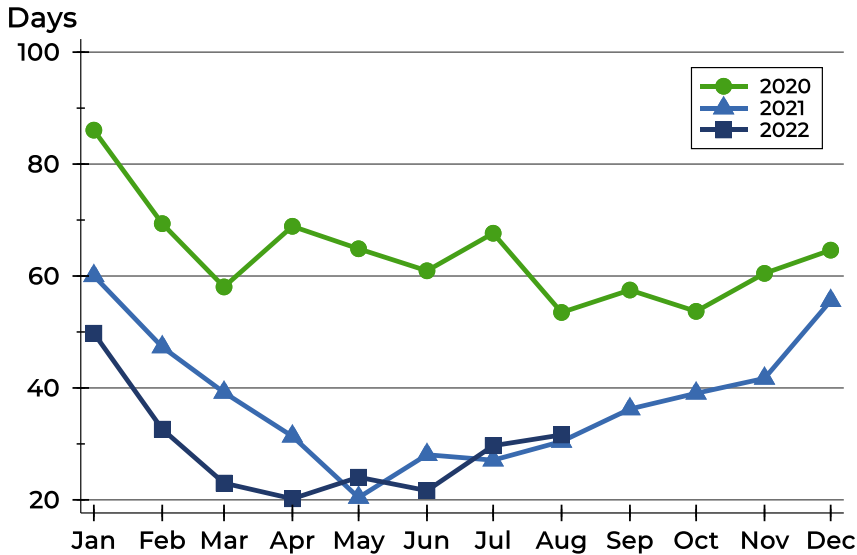


Month	2020	2021	2022
January	169,900	177,500	<b>192,000</b>
February	161,500	192,500	<b>185,000</b>
March	195,000	204,900	<b>225,000</b>
April	173,200	180,000	<b>214,900</b>
May	195,750	199,000	<b>208,450</b>
June	180,000	209,900	<b>197,000</b>
July	174,900	192,000	<b>210,000</b>
August	188,200	181,500	<b>204,700</b>
September	174,900	195,000	
October	174,950	194,500	
November	167,000	199,950	
December	179,900	180,000	



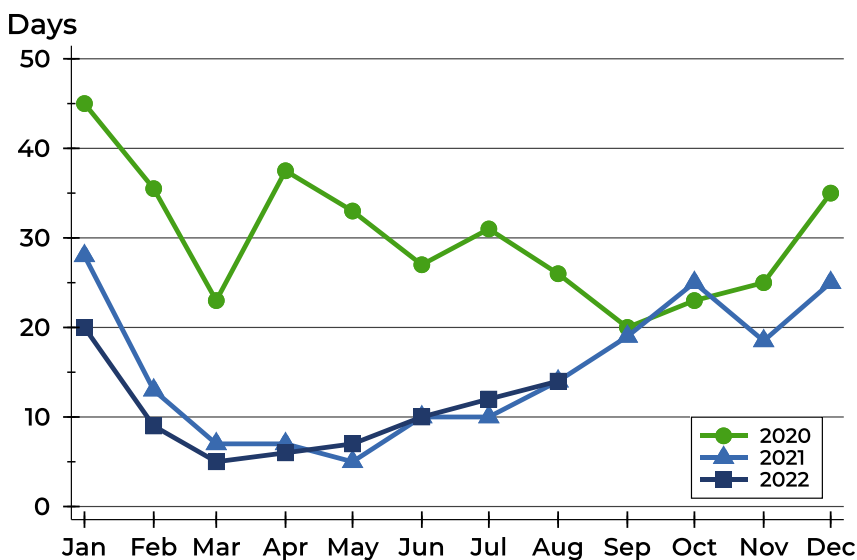
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average DOM



Month	2020	2021	2022
January	86	60	50
February	69	47	33
March	58	39	23
April	69	31	20
May	65	20	24
June	61	28	22
July	68	27	30
August	53	30	32
September	57	36	
October	54	39	
November	60	42	
December	65	56	

## Median DOM



Month	2020	2021	2022
January	45	28	20
February	36	13	9
March	23	7	5
April	38	7	6
May	33	5	7
June	27	10	10
July	31	10	12
August	26	14	14
September	20	19	
October	23	25	
November	25	19	
December	35	25	



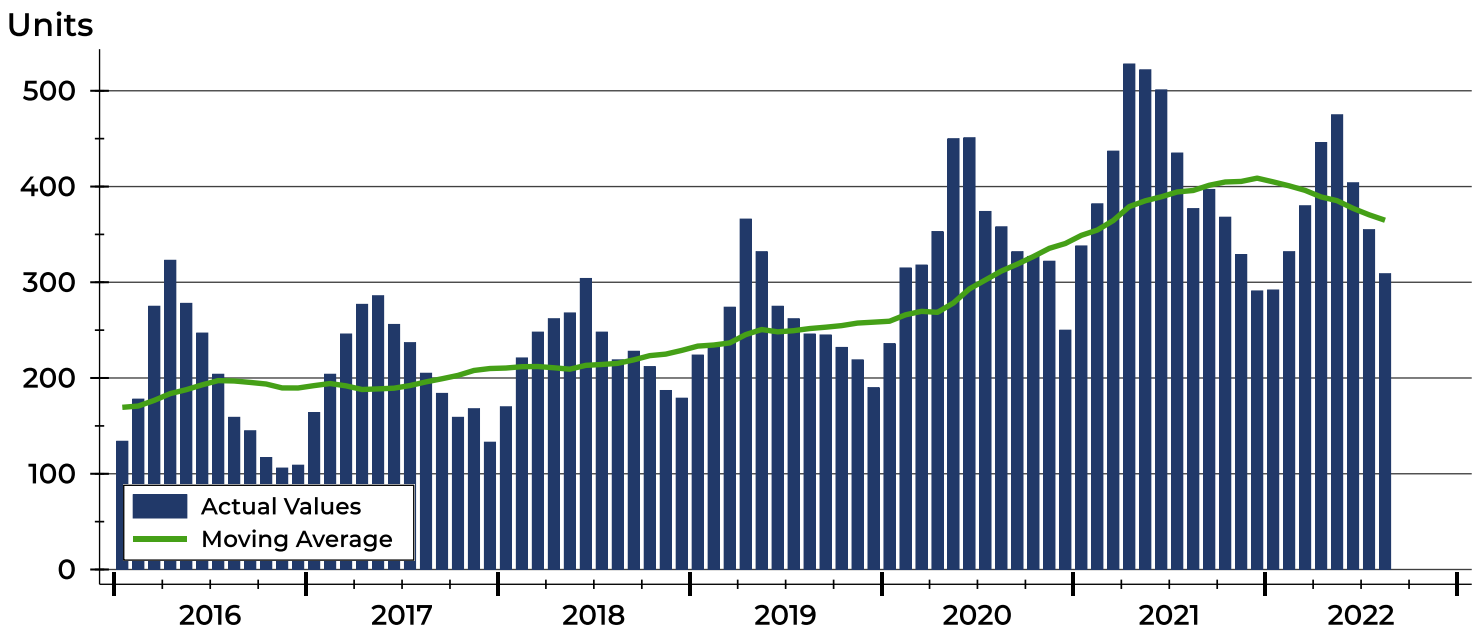
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of August 2021	Change
Pending Contracts		<b>309</b>	377	-18.0%
Volume (1,000s)		<b>70,574</b>	79,161	-10.8%
Average	List Price	<b>228,393</b>	209,977	8.8%
	Days on Market	<b>33</b>	35	-5.7%
	Percent of Original	<b>99.1%</b>	98.8%	0.3%
Median	List Price	<b>210,000</b>	189,900	10.6%
	Days on Market	<b>15</b>	14	7.1%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 309 listings in the FHAR eight-county jurisdiction had contracts pending at the end of August, down from 377 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

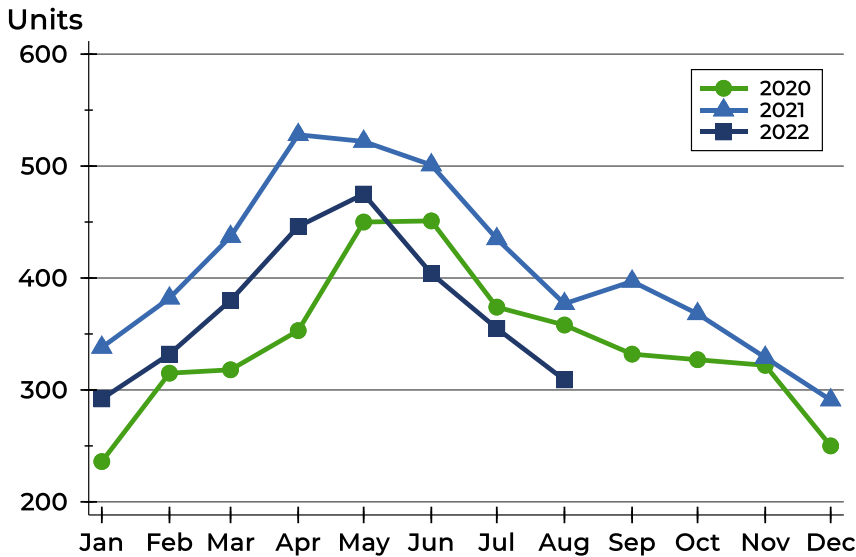
## History of Pending Contracts





# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Pending Contracts by Month



Month	2020	2021	2022
January	236	338	<b>292</b>
February	315	382	<b>332</b>
March	318	437	<b>380</b>
April	353	528	<b>446</b>
May	450	522	<b>475</b>
June	451	501	<b>404</b>
July	374	435	<b>355</b>
August	358	377	<b>309</b>
September	332	397	
October	327	368	
November	322	329	
December	250	291	

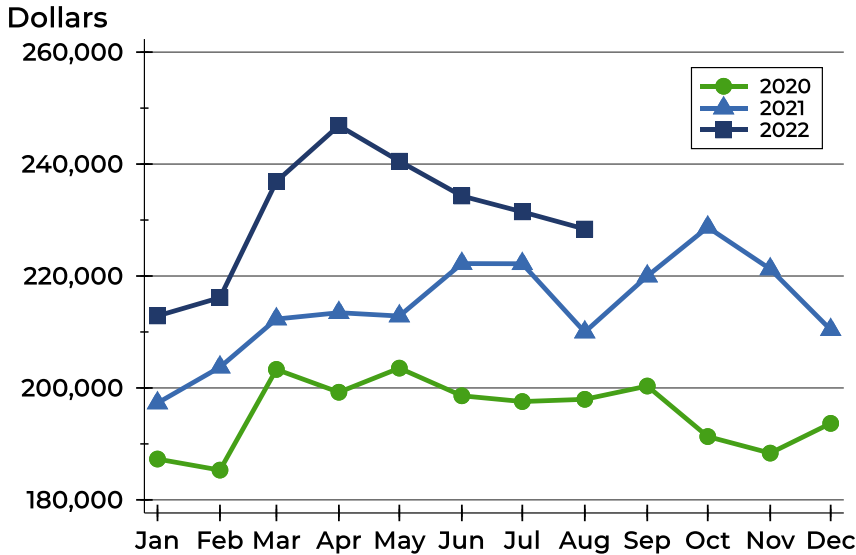
## Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	1.0%	40,633	42,000	11	7	100.0%	100.0%
\$50,000-\$99,999	31	10.0%	81,134	84,000	66	38	97.0%	100.0%
\$100,000-\$124,999	17	5.5%	112,212	112,000	19	13	100.3%	100.0%
\$125,000-\$149,999	36	11.7%	137,256	139,000	41	16	98.8%	100.0%
\$150,000-\$174,999	27	8.7%	161,906	164,500	34	17	97.7%	100.0%
\$175,000-\$199,999	33	10.7%	188,467	188,500	19	10	99.0%	100.0%
\$200,000-\$249,999	53	17.2%	226,758	229,000	28	12	100.5%	100.0%
\$250,000-\$299,999	48	15.5%	271,898	269,250	22	11	99.5%	100.0%
\$300,000-\$399,999	38	12.3%	343,259	334,150	33	15	98.7%	100.0%
\$400,000-\$499,999	14	4.5%	446,272	451,305	49	19	100.2%	100.0%
\$500,000-\$749,999	8	2.6%	616,989	602,450	39	29	98.6%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.3%	1,200,000	1,200,000	32	32	100.0%	100.0%



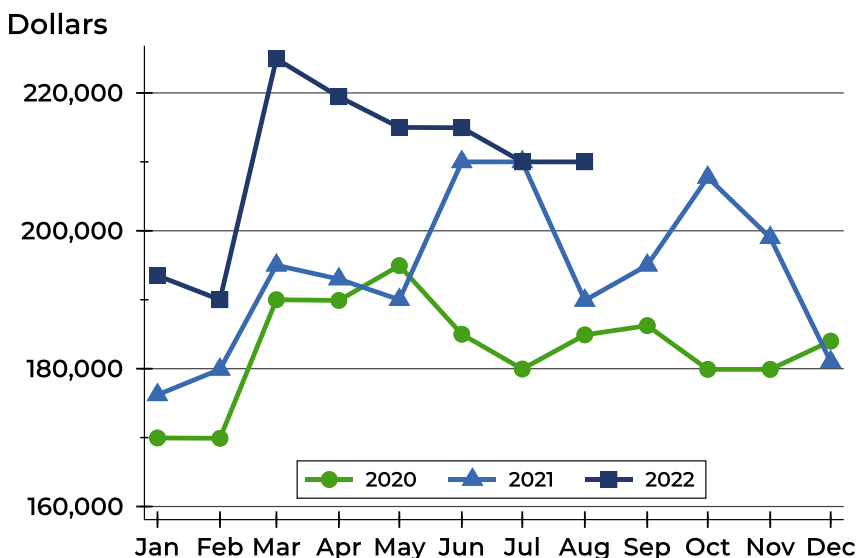
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average Price



Month	2020	2021	2022
January	187,296	197,305	<b>212,869</b>
February	185,320	203,714	<b>216,135</b>
March	203,308	212,313	<b>236,894</b>
April	199,232	213,444	<b>246,874</b>
May	203,543	212,848	<b>240,516</b>
June	198,599	222,220	<b>234,300</b>
July	197,571	222,192	<b>231,465</b>
August	197,970	209,977	<b>228,393</b>
September	200,342	219,980	
October	191,312	228,713	
November	188,356	221,250	
December	193,670	210,403	

## Median Price

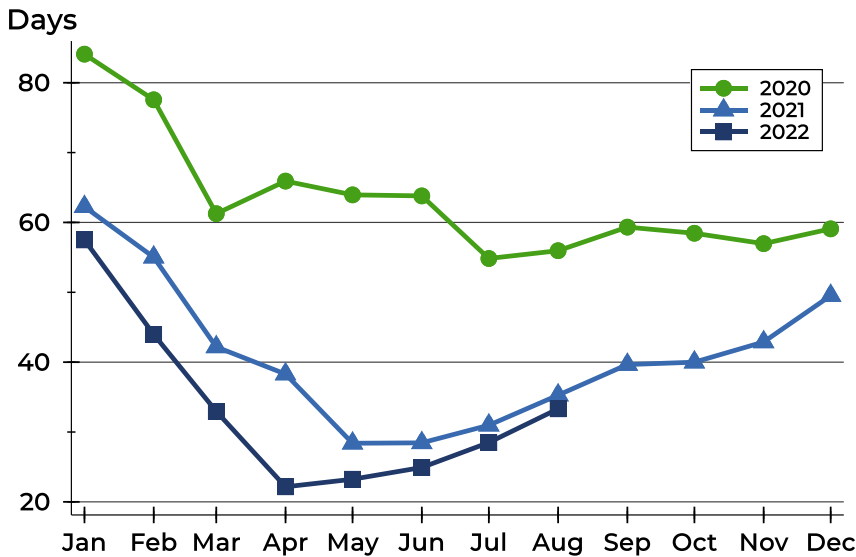


Month	2020	2021	2022
January	169,950	176,200	<b>193,500</b>
February	169,900	179,900	<b>190,000</b>
March	190,000	195,000	<b>224,950</b>
April	189,900	193,000	<b>219,450</b>
May	194,950	190,000	<b>215,000</b>
June	185,000	210,000	<b>214,950</b>
July	179,950	210,000	<b>210,000</b>
August	184,900	189,900	<b>210,000</b>
September	186,250	195,000	
October	179,900	207,750	
November	179,900	199,000	
December	184,000	181,000	



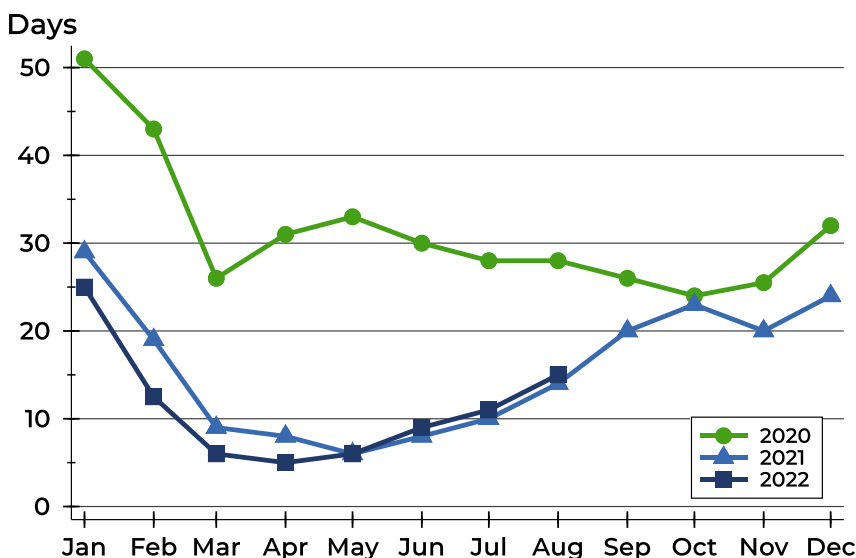
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average DOM



Month	2020	2021	2022
January	84	62	<b>58</b>
February	78	55	<b>44</b>
March	61	42	<b>33</b>
April	66	38	<b>22</b>
May	64	28	<b>23</b>
June	64	28	<b>25</b>
July	55	31	<b>28</b>
August	56	35	<b>33</b>
September	59	40	
October	58	40	
November	57	43	
December	59	50	

## Median DOM



Month	2020	2021	2022
January	51	29	<b>25</b>
February	43	19	<b>13</b>
March	26	9	<b>6</b>
April	31	8	<b>5</b>
May	33	6	<b>6</b>
June	30	8	<b>9</b>
July	28	10	<b>11</b>
August	28	14	<b>15</b>
September	26	20	
October	24	23	
November	26	20	
December	32	24	