



**November  
2023**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Flint Hills Association Eight-County Jurisdiction Housing Report



### Market Overview

#### FHAR Jurisdiction Home Sales Fell in November

Total home sales in the FHAR eight-county jurisdiction fell last month to 129 units, compared to 157 units in November 2022. Total sales volume was \$30.5 million, down from a year earlier.

The median sale price in November was \$215,000, up from \$199,000 a year earlier. Homes that sold in November were typically on the market for 21 days and sold for 98.9% of their list prices.

#### FHAR Jurisdiction Active Listings Up at End of November

The total number of active listings in the FHAR eight-county jurisdiction at the end of November was 425 units, up from 395 at the same point in 2022. This represents a 2.5 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$199,999.

During November, a total of 124 contracts were written up from 105 in November 2022. At the end of the month, there were 198 contracts still pending.

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# Flint Hills Association Eight-County Jurisdiction Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>129</b>	<b>157</b>	<b>222</b>	<b>1,887</b>	<b>2,216</b>	<b>2,474</b>
Change from prior year		-17.8%	-29.3%	31.4%	-14.8%	-10.4%	17.8%
<b>Active Listings</b>		<b>425</b>	<b>395</b>	<b>384</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		7.6%	2.9%	-17.2%			
<b>Months' Supply</b>		<b>2.5</b>	<b>1.9</b>	<b>1.7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		31.6%	11.8%	-32.0%			
<b>New Listings</b>		<b>159</b>	<b>147</b>	<b>189</b>	<b>2,313</b>	<b>2,571</b>	<b>2,903</b>
Change from prior year		8.2%	-22.2%	14.5%	-10.0%	-11.4%	10.2%
<b>Contracts Written</b>		<b>124</b>	<b>105</b>	<b>188</b>	<b>1,947</b>	<b>2,143</b>	<b>2,546</b>
Change from prior year		18.1%	-44.1%	7.4%	-9.1%	-15.8%	14.2%
<b>Pending Contracts</b>		<b>198</b>	<b>190</b>	<b>329</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		4.2%	-42.2%	2.2%			
<b>Sales Volume (1,000s)</b>		<b>30,541</b>	<b>32,935</b>	<b>51,082</b>	<b>447,517</b>	<b>494,467</b>	<b>515,636</b>
Change from prior year		-7.3%	-35.5%	56.5%	-9.5%	-4.1%	29.0%
<b>Average</b>	<b>Sale Price</b>	<b>236,752</b>	<b>209,780</b>	<b>230,099</b>	<b>237,158</b>	<b>223,135</b>	<b>208,422</b>
	Change from prior year	12.9%	-8.8%	19.1%	6.3%	7.1%	9.5%
	<b>List Price of Actives</b>	<b>248,888</b>	<b>247,830</b>	<b>222,652</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	0.4%	11.3%	7.8%			
	<b>Days on Market</b>	<b>41</b>	<b>34</b>	<b>37</b>	<b>38</b>	<b>30</b>	<b>38</b>
Change from prior year	20.6%	-8.1%	-28.8%	26.7%	-21.1%	-42.4%	
	<b>Percent of List</b>	<b>97.5%</b>	<b>97.6%</b>	<b>98.3%</b>	<b>98.0%</b>	<b>98.7%</b>	<b>98.6%</b>
Change from prior year	-0.1%	-0.7%	0.2%	-0.7%	0.1%	1.3%	
	<b>Percent of Original</b>	<b>95.3%</b>	<b>95.5%</b>	<b>96.5%</b>	<b>96.2%</b>	<b>97.4%</b>	<b>97.3%</b>
Change from prior year	-0.2%	-1.0%	0.2%	-1.2%	0.1%	2.2%	
<b>Median</b>	<b>Sale Price</b>	<b>215,000</b>	<b>199,000</b>	<b>211,000</b>	<b>219,000</b>	<b>205,000</b>	<b>190,000</b>
	Change from prior year	8.0%	-5.7%	17.2%	6.8%	7.9%	8.6%
	<b>List Price of Actives</b>	<b>199,999</b>	<b>210,000</b>	<b>174,950</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-4.8%	20.0%	6.0%			
	<b>Days on Market</b>	<b>21</b>	<b>16</b>	<b>23</b>	<b>13</b>	<b>10</b>	<b>11</b>
Change from prior year	31.3%	-30.4%	35.3%	30.0%	-9.1%	-64.5%	
	<b>Percent of List</b>	<b>98.9%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	-1.1%	0.0%	0.8%	0.0%	0.0%	1.4%	
	<b>Percent of Original</b>	<b>97.4%</b>	<b>98.0%</b>	<b>98.0%</b>	<b>98.6%</b>	<b>100.0%</b>	<b>99.7%</b>
Change from prior year	-0.6%	0.0%	-0.1%	-1.4%	0.3%	2.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



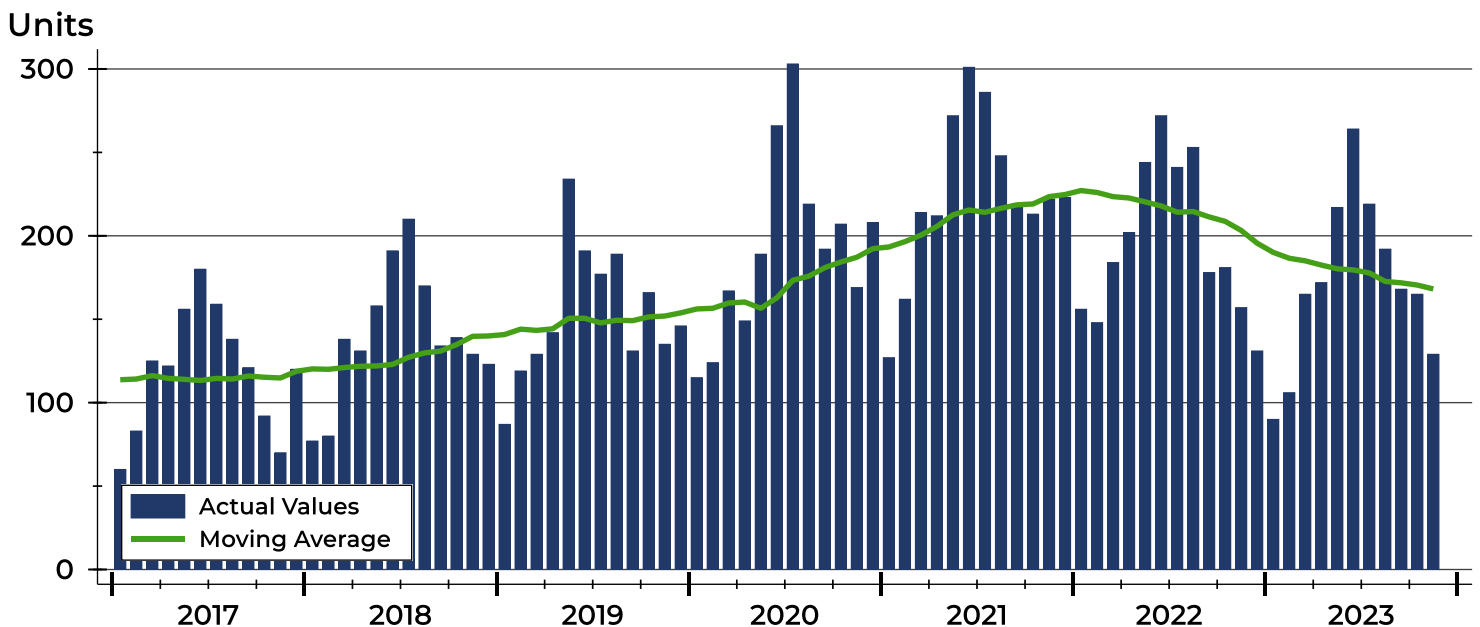
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		November			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Closed Listings		<b>129</b>	157	-17.8%	<b>1,887</b>	2,216	-14.8%
Volume (1,000s)		<b>30,541</b>	32,935	-7.3%	<b>447,517</b>	494,467	-9.5%
Months' Supply		<b>2.5</b>	1.9	31.6%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>236,752</b>	209,780	12.9%	<b>237,158</b>	223,135	6.3%
	Days on Market	<b>41</b>	34	20.6%	<b>38</b>	30	26.7%
	Percent of List	<b>97.5%</b>	97.6%	-0.1%	<b>98.0%</b>	98.7%	-0.7%
	Percent of Original	<b>95.3%</b>	95.5%	-0.2%	<b>96.2%</b>	97.4%	-1.2%
Median	Sale Price	<b>215,000</b>	199,000	8.0%	<b>219,000</b>	205,000	6.8%
	Days on Market	<b>21</b>	16	31.3%	<b>13</b>	10	30.0%
	Percent of List	<b>98.9%</b>	100.0%	-1.1%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>97.4%</b>	98.0%	-0.6%	<b>98.6%</b>	100.0%	-1.4%

A total of 129 homes sold in the FHAR eight-county jurisdiction in November, down from 157 units in November 2022. Total sales volume fell to \$30.5 million compared to \$32.9 million in the previous year.

The median sales price in November was \$215,000, up 8.0% compared to the prior year. Median days on market was 21 days, the same as October, and up from 16 in November 2022.

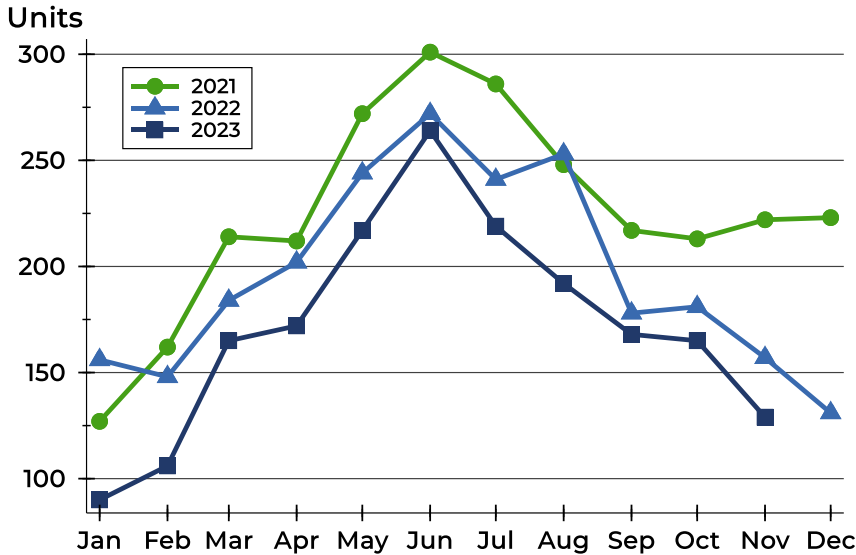
## History of Closed Listings





# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Closed Listings by Month



Month	2021	2022	2023
January	127	156	90
February	162	148	106
March	214	184	165
April	212	202	172
May	272	244	217
June	301	272	264
July	286	241	219
August	248	253	192
September	217	178	168
October	213	181	165
November	222	157	129
December	223	131	

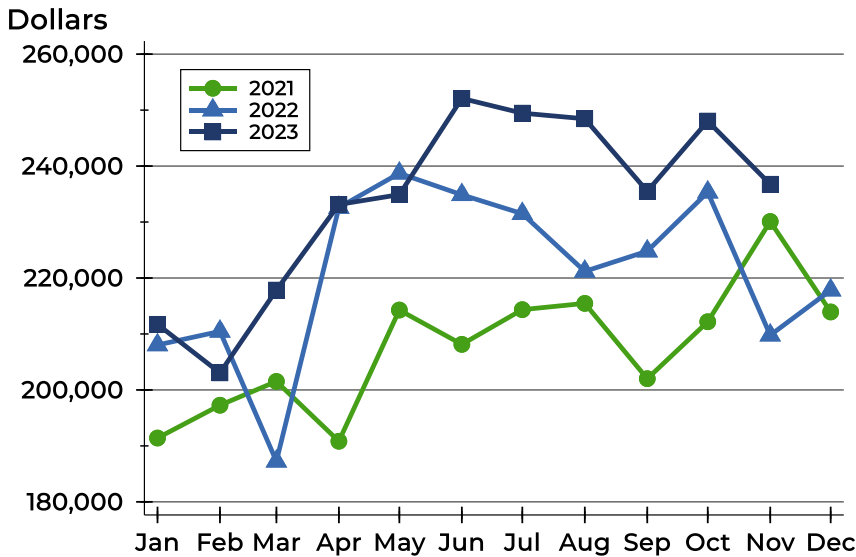
## Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.8%	0.9	22,000	22,000	35	35	73.6%	73.6%	62.9%	62.9%
\$25,000-\$49,999	4	3.1%	3.2	38,528	39,500	61	60	96.6%	82.9%	92.5%	82.9%
\$50,000-\$99,999	8	6.2%	5.4	75,188	77,000	69	41	94.0%	93.6%	89.2%	92.4%
\$100,000-\$124,999	8	6.2%	2.5	112,469	111,875	21	15	98.1%	97.7%	97.2%	96.5%
\$125,000-\$149,999	17	13.2%	3.1	137,035	135,000	40	31	97.7%	100.0%	93.9%	93.6%
\$150,000-\$174,999	12	9.3%	2.2	165,025	166,500	36	21	98.6%	100.0%	97.1%	100.0%
\$175,000-\$199,999	8	6.2%	2.1	186,238	188,500	25	23	98.0%	97.6%	96.2%	96.7%
\$200,000-\$249,999	18	14.0%	1.8	222,000	217,500	46	31	97.4%	98.5%	94.0%	95.7%
\$250,000-\$299,999	16	12.4%	2.4	281,244	282,500	38	14	99.8%	100.0%	101.3%	100.0%
\$300,000-\$399,999	23	17.8%	1.8	346,438	340,000	46	36	97.2%	98.8%	95.0%	97.2%
\$400,000-\$499,999	10	7.8%	2.4	425,590	419,000	15	16	98.2%	99.1%	97.6%	98.2%
\$500,000-\$749,999	4	3.1%	4.3	585,975	609,950	86	56	97.2%	96.8%	92.6%	93.5%
\$750,000-\$999,999	0	0.0%	15.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



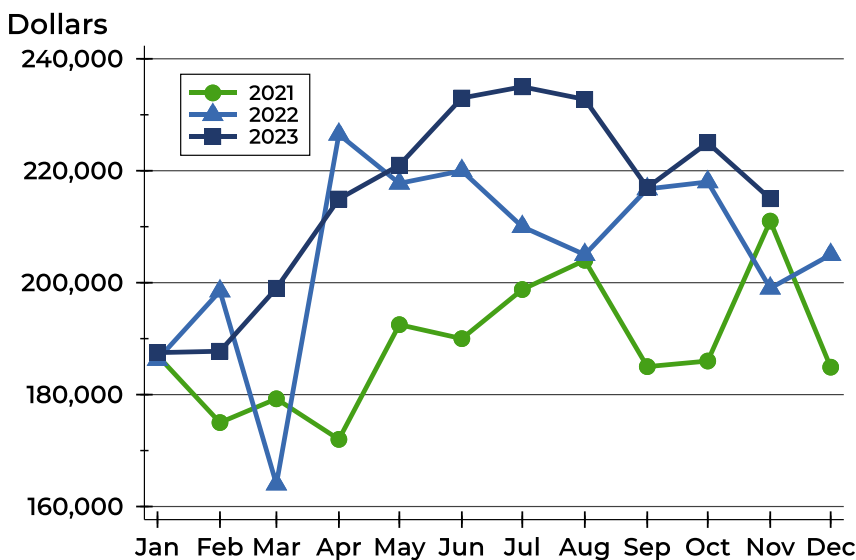
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average Price



Month	2021	2022	2023
January	191,410	208,036	<b>211,729</b>
February	197,267	210,465	<b>203,051</b>
March	201,520	187,253	<b>217,841</b>
April	190,833	232,595	<b>233,144</b>
May	214,279	238,717	<b>234,900</b>
June	208,145	234,872	<b>252,092</b>
July	214,345	231,492	<b>249,459</b>
August	215,464	221,184	<b>248,454</b>
September	202,011	224,797	<b>235,501</b>
October	212,187	235,330	<b>248,045</b>
November	230,099	209,780	<b>236,752</b>
December	213,939	217,827	

## Median Price

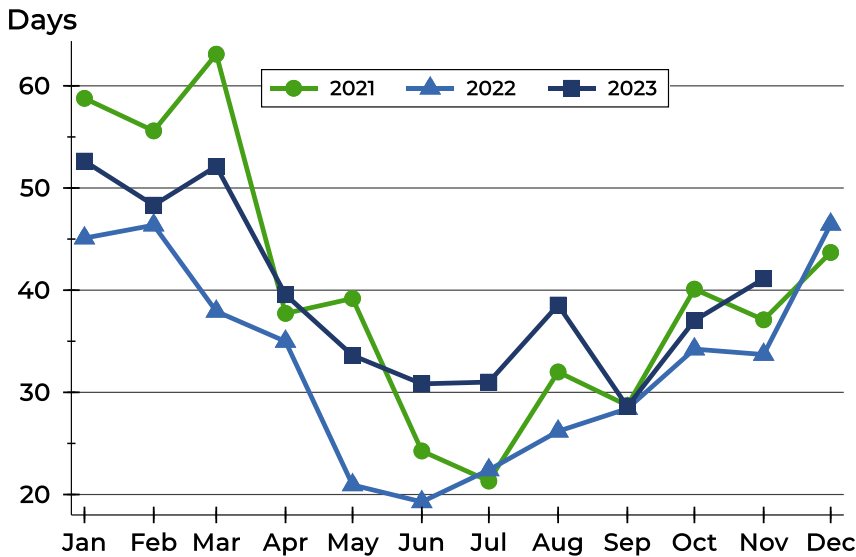


Month	2021	2022	2023
January	187,000	186,250	<b>187,500</b>
February	175,000	198,500	<b>187,750</b>
March	179,250	164,000	<b>199,000</b>
April	172,000	226,500	<b>214,950</b>
May	192,500	217,750	<b>221,000</b>
June	190,000	220,000	<b>233,000</b>
July	198,775	210,000	<b>235,000</b>
August	204,000	205,000	<b>232,750</b>
September	185,000	216,750	<b>217,000</b>
October	186,000	218,000	<b>225,000</b>
November	211,000	199,000	<b>215,000</b>
December	184,900	205,000	



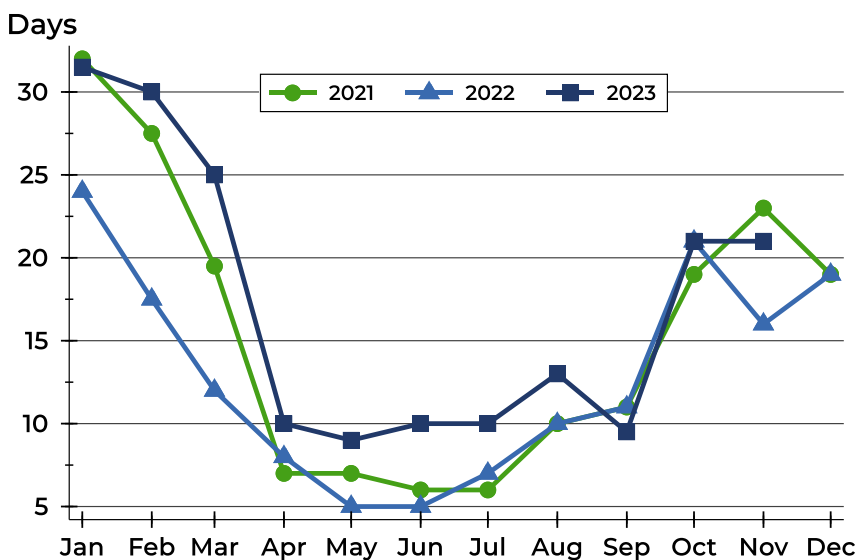
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average DOM



Month	2021	2022	2023
January	59	45	<b>53</b>
February	56	46	<b>48</b>
March	63	38	<b>52</b>
April	38	35	<b>40</b>
May	39	21	<b>34</b>
June	24	19	<b>31</b>
July	21	22	<b>31</b>
August	32	26	<b>39</b>
September	29	28	<b>29</b>
October	40	34	<b>37</b>
November	37	34	<b>41</b>
December	44	46	

## Median DOM



Month	2021	2022	2023
January	32	24	<b>32</b>
February	28	18	<b>30</b>
March	20	12	<b>25</b>
April	7	8	<b>10</b>
May	7	5	<b>9</b>
June	6	5	<b>10</b>
July	6	7	<b>10</b>
August	10	10	<b>13</b>
September	11	11	<b>10</b>
October	19	21	<b>21</b>
November	23	16	<b>21</b>
December	19	19	



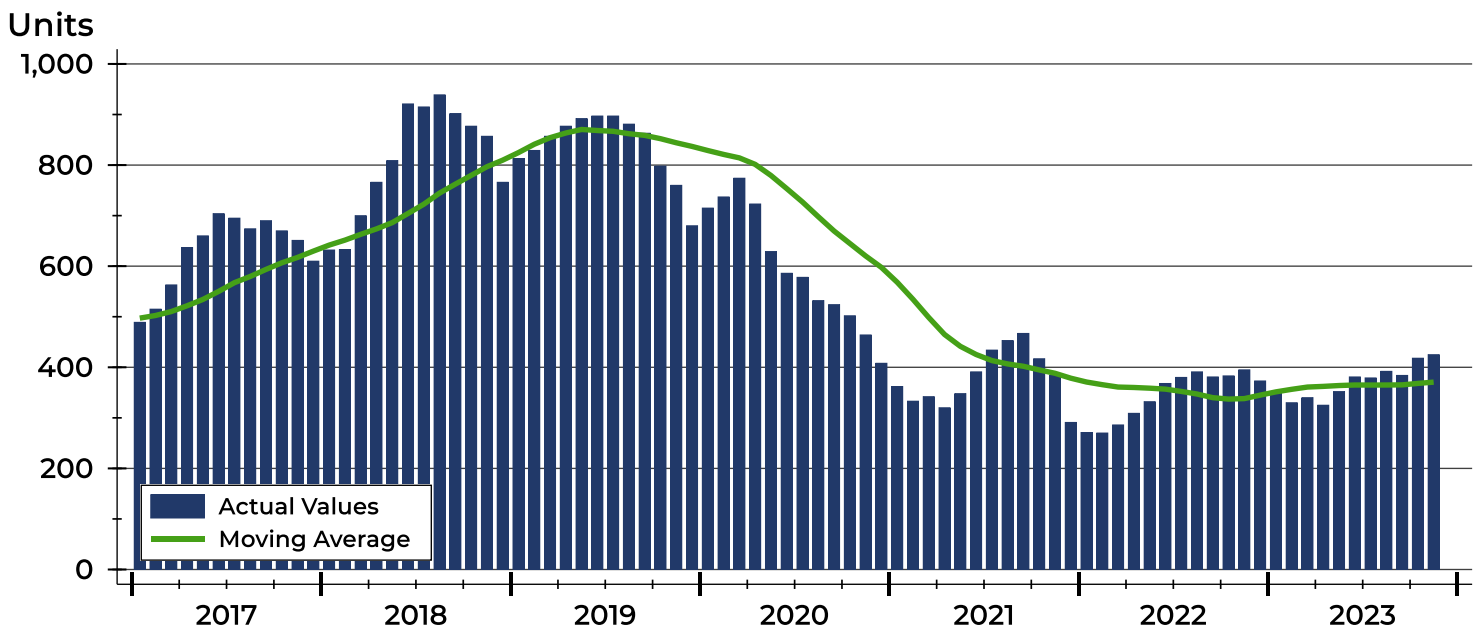
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2023	2022	Change
Active Listings		<b>425</b>	395	7.6%
Volume (1,000s)		<b>105,778</b>	97,893	8.1%
Months' Supply		<b>2.5</b>	1.9	31.6%
Average	List Price	<b>248,888</b>	247,830	0.4%
	Days on Market	<b>80</b>	81	-1.2%
	Percent of Original	<b>96.9%</b>	97.2%	-0.3%
Median	List Price	<b>199,999</b>	210,000	-4.8%
	Days on Market	<b>57</b>	61	-6.6%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 425 homes were available for sale in the FHAR eight-county jurisdiction at the end of November. This represents a 2.5 months' supply of active listings.

The median list price of homes on the market at the end of November was \$199,999, down 4.8% from 2022. The typical time on market for active listings was 57 days, down from 61 days a year earlier.

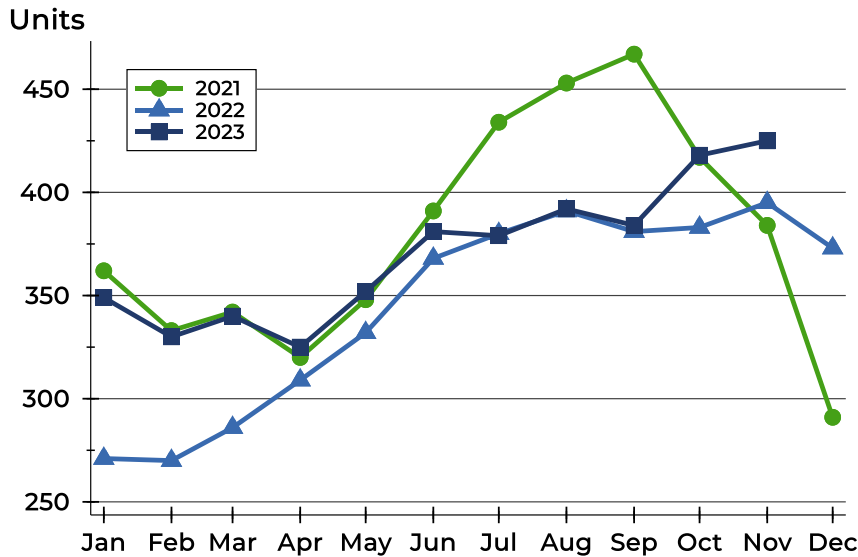
## History of Active Listings





# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Active Listings by Month



Month	2021	2022	2023
<b>January</b>	362	271	<b>349</b>
<b>February</b>	333	270	<b>330</b>
<b>March</b>	342	286	<b>340</b>
<b>April</b>	320	309	<b>325</b>
<b>May</b>	348	332	<b>352</b>
<b>June</b>	391	368	<b>381</b>
<b>July</b>	434	380	<b>379</b>
<b>August</b>	453	391	<b>392</b>
<b>September</b>	467	381	<b>384</b>
<b>October</b>	417	383	<b>418</b>
<b>November</b>	384	395	<b>425</b>
<b>December</b>	291	373	

## Active Listings by Price Range

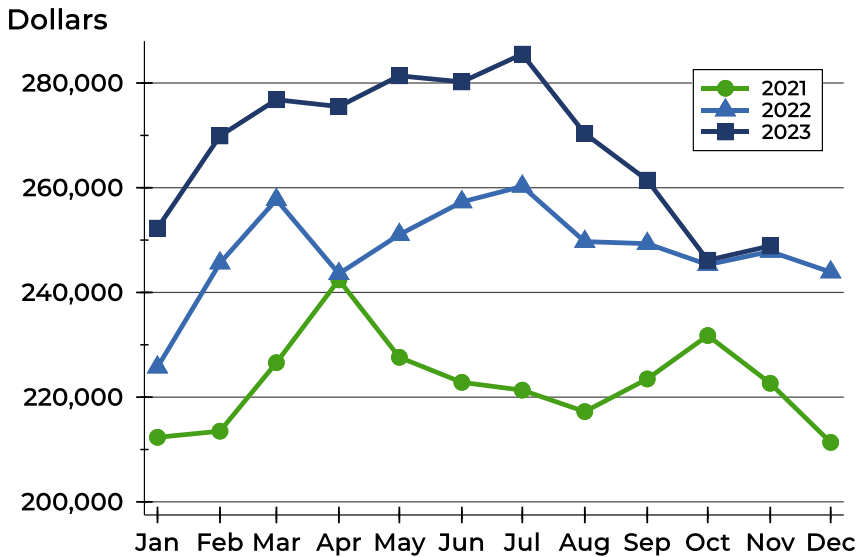
Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	2	0.5%	0.9	15,950	15,950	52	52	77.7%	77.7%
\$25,000-\$49,999	12	2.8%	3.2	40,050	39,950	125	97	84.8%	89.1%
\$50,000-\$99,999	60	14.1%	5.4	79,425	79,950	99	69	95.9%	100.0%
\$100,000-\$124,999	26	6.1%	2.5	113,604	115,000	70	57	94.9%	100.0%
\$125,000-\$149,999	44	10.4%	3.1	138,226	139,700	77	64	96.9%	100.0%
\$150,000-\$174,999	37	8.7%	2.2	163,524	164,900	67	64	97.3%	100.0%
\$175,000-\$199,999	32	7.5%	2.1	187,078	185,000	62	39	97.5%	100.0%
\$200,000-\$249,999	51	12.0%	1.8	223,698	220,000	73	46	98.6%	100.0%
\$250,000-\$299,999	55	12.9%	2.4	278,633	275,000	66	51	98.4%	100.0%
\$300,000-\$399,999	50	11.8%	1.8	350,382	340,000	65	46	98.2%	100.0%
\$400,000-\$499,999	20	4.7%	2.4	453,355	447,250	101	109	97.8%	98.2%
\$500,000-\$749,999	24	5.6%	4.3	604,807	587,450	100	76	97.4%	100.0%
\$750,000-\$999,999	10	2.4%	15.0	851,700	864,500	120	42	94.8%	100.0%
\$1,000,000 and up	2	0.5%	N/A	1,537,500	1,537,500	233	233	100.0%	100.0%





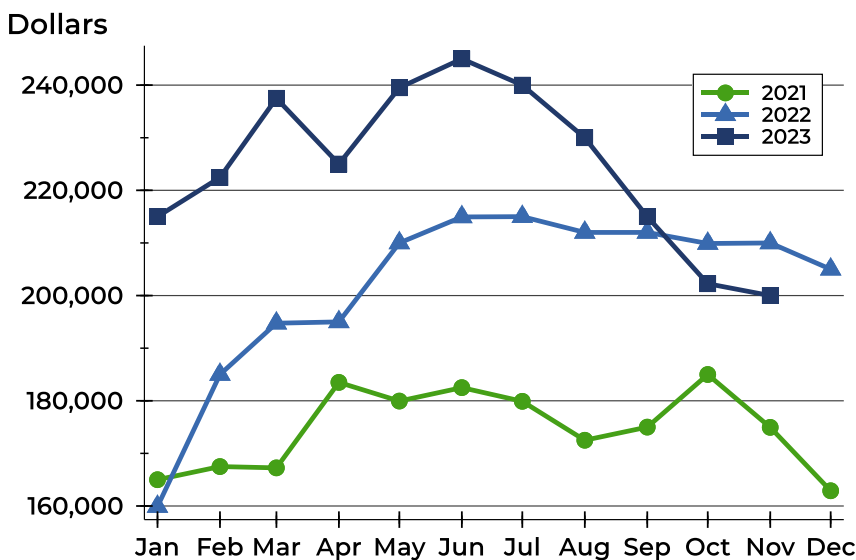
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average Price



Month	2021	2022	2023
January	212,332	225,726	<b>252,283</b>
February	213,504	245,608	<b>269,896</b>
March	226,585	257,735	<b>276,818</b>
April	242,408	243,580	<b>275,511</b>
May	227,614	251,047	<b>281,383</b>
June	222,830	257,286	<b>280,213</b>
July	221,336	260,263	<b>285,518</b>
August	217,244	249,712	<b>270,350</b>
September	223,475	249,322	<b>261,450</b>
October	231,771	245,307	<b>246,153</b>
November	222,652	247,830	<b>248,888</b>
December	211,354	243,887	

## Median Price

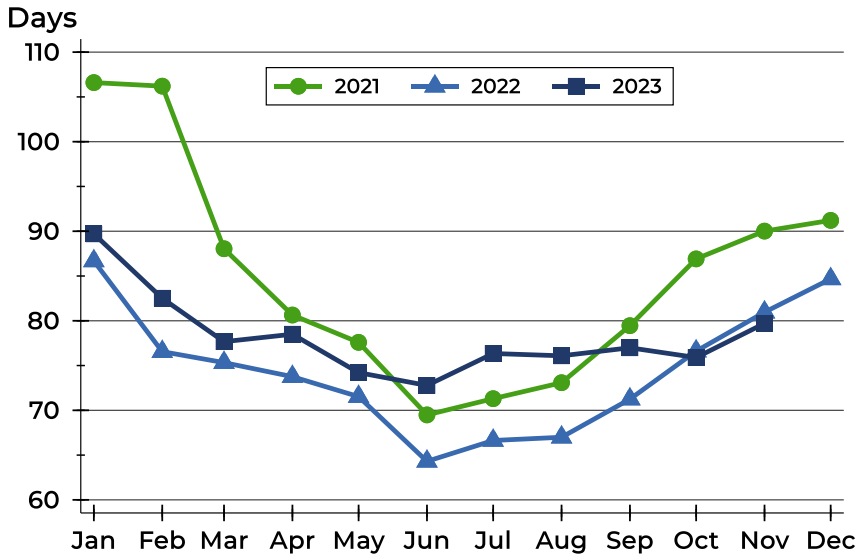


Month	2021	2022	2023
January	165,000	159,900	<b>215,000</b>
February	167,500	185,000	<b>222,450</b>
March	167,250	194,750	<b>237,500</b>
April	183,500	195,000	<b>225,000</b>
May	179,950	210,000	<b>239,500</b>
June	182,500	214,950	<b>245,000</b>
July	179,900	215,000	<b>240,000</b>
August	172,500	212,000	<b>230,000</b>
September	175,000	212,000	<b>215,000</b>
October	185,000	209,900	<b>202,250</b>
November	174,950	210,000	<b>199,999</b>
December	162,900	205,000	



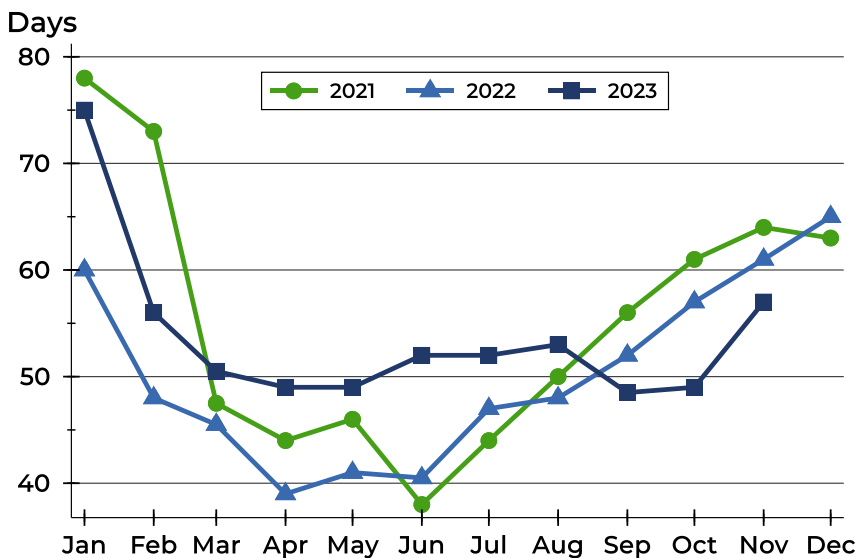
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average DOM



Month	2021	2022	2023
January	107	87	90
February	106	77	83
March	88	75	78
April	81	74	78
May	78	72	74
June	69	64	73
July	71	67	76
August	73	67	76
September	79	71	77
October	87	77	76
November	90	81	80
December	91	85	

## Median DOM

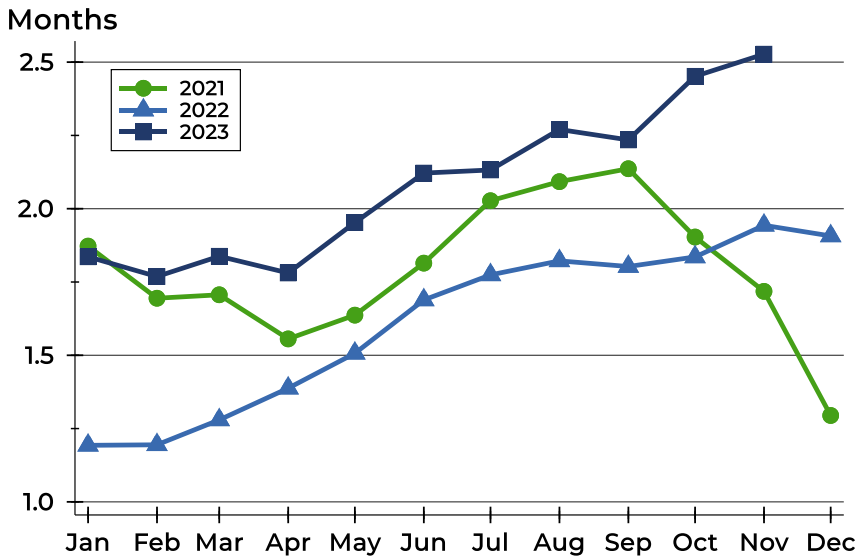


Month	2021	2022	2023
January	78	60	75
February	73	48	56
March	48	46	51
April	44	39	49
May	46	41	49
June	38	41	52
July	44	47	52
August	50	48	53
September	56	52	49
October	61	57	49
November	64	61	57
December	63	65	



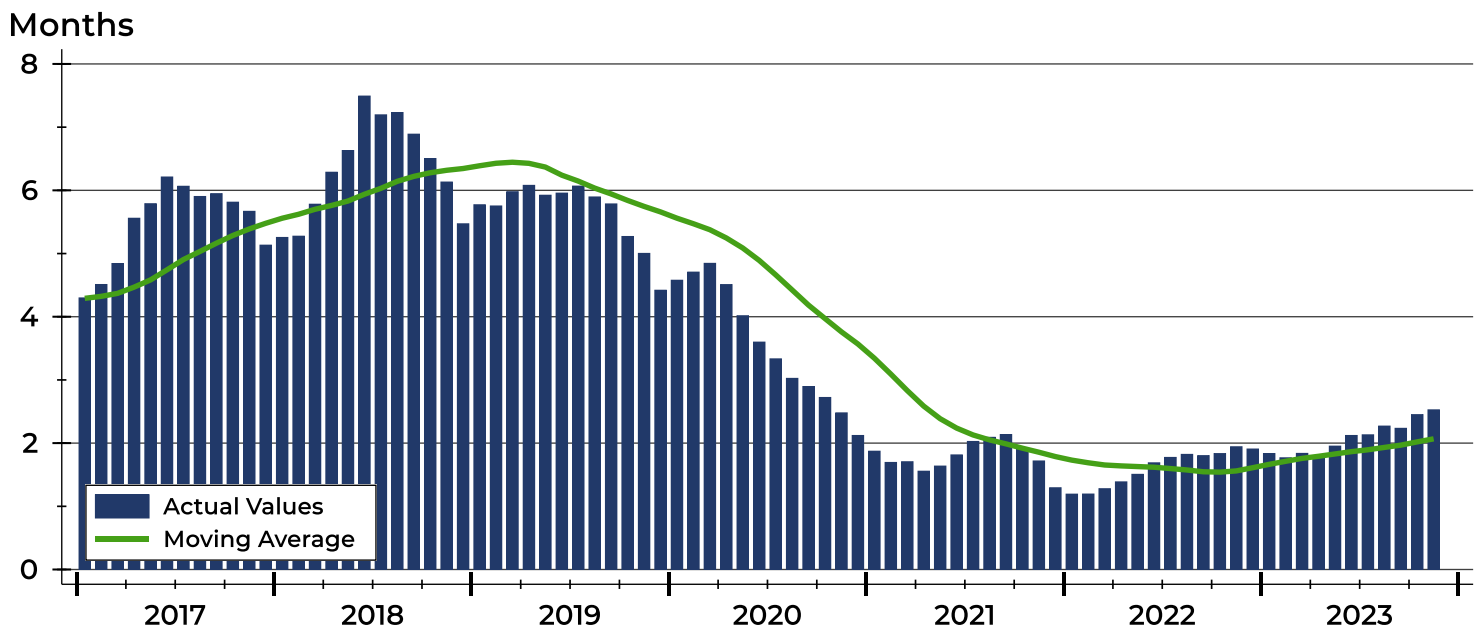
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

## Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	<b>1.8</b>
February	1.7	1.2	<b>1.8</b>
March	1.7	1.3	<b>1.8</b>
April	1.6	1.4	<b>1.8</b>
May	1.6	1.5	<b>2.0</b>
June	1.8	1.7	<b>2.1</b>
July	2.0	1.8	<b>2.1</b>
August	2.1	1.8	<b>2.3</b>
September	2.1	1.8	<b>2.2</b>
October	1.9	1.8	<b>2.5</b>
November	1.7	1.9	<b>2.5</b>
December	1.3	1.9	<b>2.5</b>

## History of Month's Supply





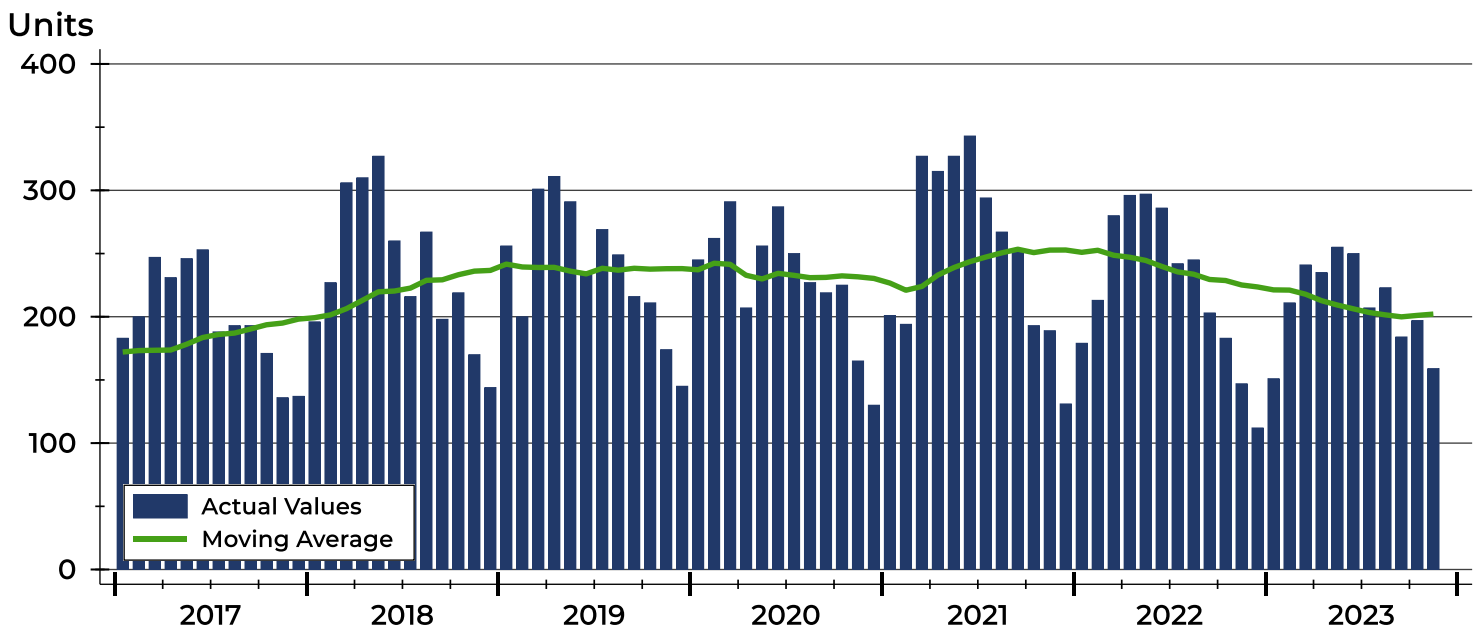
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2023	November 2022	Change
Current Month	New Listings	<b>159</b>	147	8.2%
	Volume (1,000s)	<b>43,853</b>	33,113	32.4%
	Average List Price	<b>275,802</b>	225,255	22.4%
	Median List Price	<b>230,000</b>	200,000	15.0%
Year-to-Date	New Listings	<b>2,313</b>	2,571	-10.0%
	Volume (1,000s)	<b>578,273</b>	604,436	-4.3%
	Average List Price	<b>250,010</b>	235,098	6.3%
	Median List Price	<b>225,000</b>	214,900	4.7%

A total of 159 new listings were added in the FHAR eight-county jurisdiction during November, up 8.2% from the same month in 2022. Year-to-date the FHAR eight-county jurisdiction has seen 2,313 new listings.

The median list price of these homes was \$230,000 up from \$200,000 in 2022.

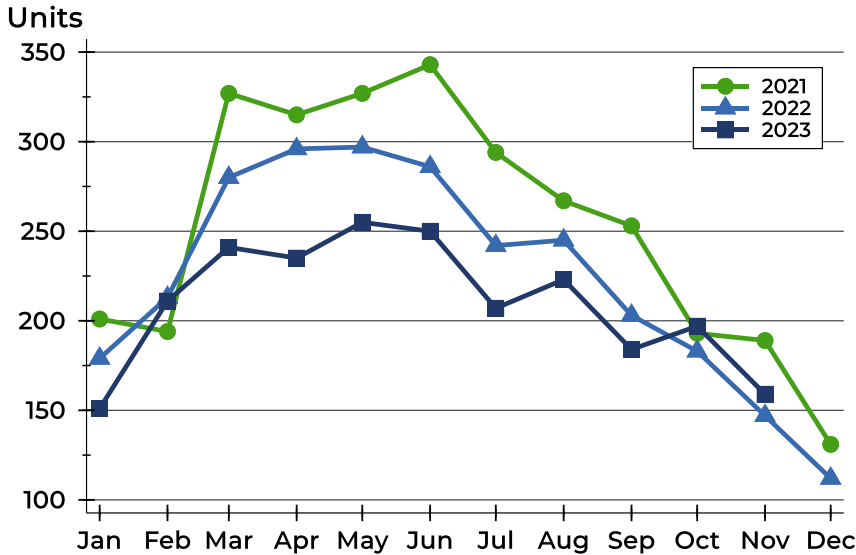
## History of New Listings





# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## New Listings by Month



Month	2021	2022	2023
January	201	179	<b>151</b>
February	194	213	<b>211</b>
March	327	280	<b>241</b>
April	315	296	<b>235</b>
May	327	297	<b>255</b>
June	343	286	<b>250</b>
July	294	242	<b>207</b>
August	267	245	<b>223</b>
September	253	203	<b>184</b>
October	193	183	<b>197</b>
November	189	147	<b>159</b>
December	131	112	

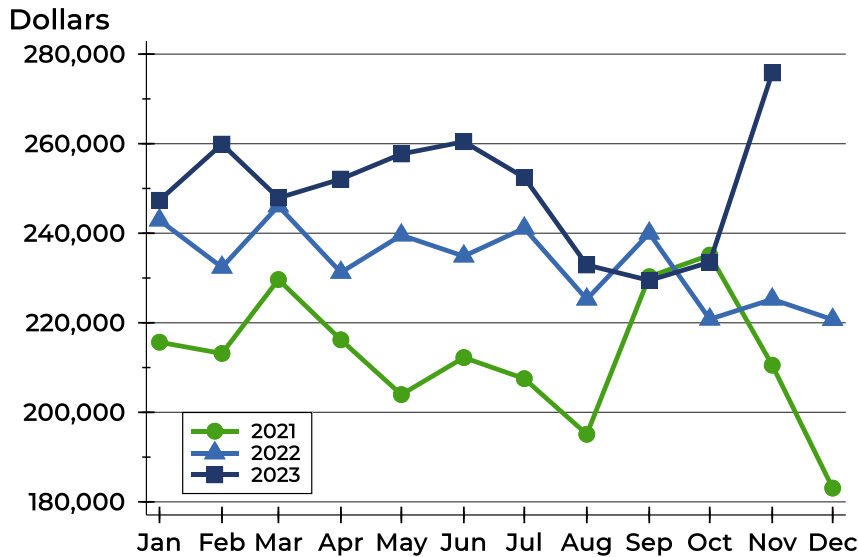
## New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	14,900	14,900	5	5	55.4%	55.4%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	3.8%	83,433	87,450	26	30	100.0%	100.0%
\$100,000-\$124,999	9	5.7%	113,322	112,000	14	14	100.0%	100.0%
\$125,000-\$149,999	9	5.7%	138,122	139,900	18	21	98.5%	100.0%
\$150,000-\$174,999	15	9.4%	162,443	164,900	16	11	99.6%	100.0%
\$175,000-\$199,999	21	13.2%	187,367	188,000	17	16	99.2%	100.0%
\$200,000-\$249,999	28	17.6%	224,764	222,500	15	13	99.2%	100.0%
\$250,000-\$299,999	28	17.6%	281,093	282,450	18	22	99.2%	100.0%
\$300,000-\$399,999	21	13.2%	349,367	345,000	19	14	99.5%	100.0%
\$400,000-\$499,999	9	5.7%	437,778	435,000	20	19	99.4%	100.0%
\$500,000-\$749,999	8	5.0%	626,500	602,500	15	10	100.0%	100.0%
\$750,000-\$999,999	3	1.9%	783,333	750,000	30	30	100.0%	100.0%
\$1,000,000 and up	1	0.6%	1,900,000	1,900,000	24	24	100.0%	100.0%



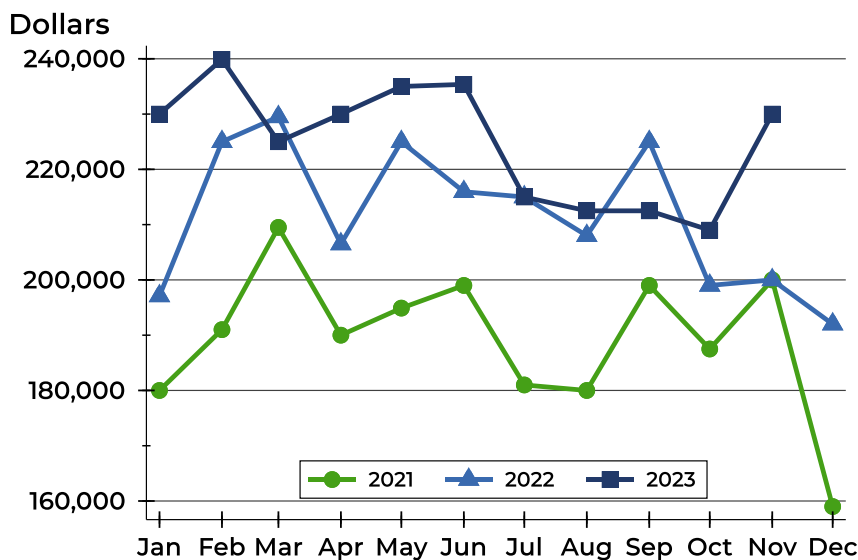
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## Average Price



Month	2021	2022	2023
January	215,661	242,927	<b>247,361</b>
February	213,145	232,387	<b>259,907</b>
March	229,658	246,089	<b>247,875</b>
April	216,200	231,240	<b>252,099</b>
May	203,956	239,570	<b>257,701</b>
June	212,237	234,875	<b>260,439</b>
July	207,523	241,113	<b>252,444</b>
August	195,097	225,255	<b>232,912</b>
September	230,292	239,989	<b>229,467</b>
October	235,109	220,788	<b>233,535</b>
November	210,527	225,255	<b>275,802</b>
December	183,075	220,707	

## Median Price



Month	2021	2022	2023
January	180,000	197,100	<b>230,000</b>
February	191,000	225,000	<b>239,900</b>
March	209,500	229,500	<b>225,000</b>
April	190,000	206,500	<b>230,000</b>
May	194,900	225,000	<b>235,000</b>
June	199,000	215,950	<b>235,375</b>
July	181,000	215,000	<b>215,000</b>
August	180,000	208,000	<b>212,500</b>
September	199,000	225,000	<b>212,500</b>
October	187,500	199,000	<b>209,000</b>
November	200,000	200,000	<b>230,000</b>
December	159,000	192,000	



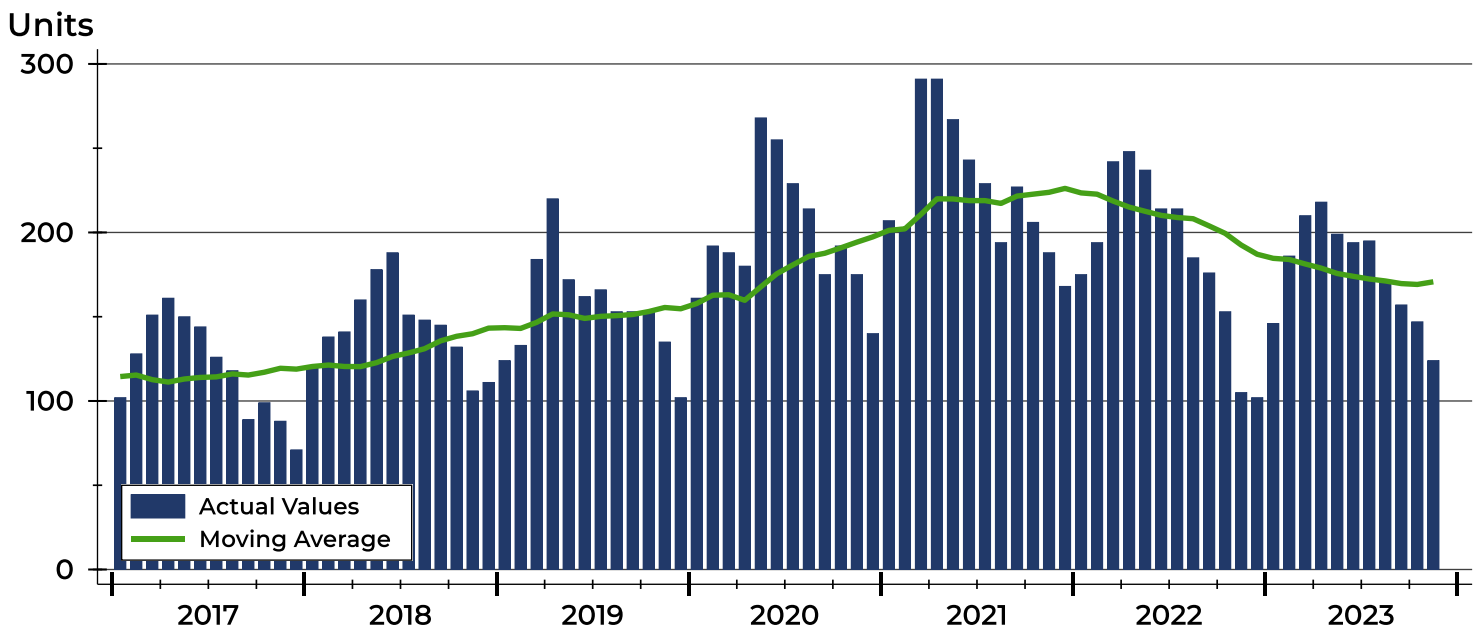
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		November			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Contracts Written		<b>124</b>	105	18.1%	<b>1,947</b>	2,143	-9.1%
Volume (1,000s)		<b>32,589</b>	23,833	36.7%	<b>473,461</b>	483,817	-2.1%
Average	Sale Price	<b>262,811</b>	226,984	15.8%	<b>243,175</b>	225,766	7.7%
	Days on Market	<b>52</b>	48	8.3%	<b>38</b>	30	26.7%
	Percent of Original	<b>97.3%</b>	94.7%	2.7%	<b>96.4%</b>	97.4%	-1.0%
Median	Sale Price	<b>231,000</b>	224,000	3.1%	<b>225,000</b>	205,000	9.8%
	Days on Market	<b>27</b>	21	28.6%	<b>14</b>	10	40.0%
	Percent of Original	<b>100.0%</b>	96.3%	3.8%	<b>99.1%</b>	100.0%	-0.9%

A total of 124 contracts for sale were written in the FHAR eight-county jurisdiction during the month of November, up from 105 in 2022. The median list price of these homes was \$231,000, up from \$224,000 the prior year.

Half of the homes that went under contract in November were on the market less than 27 days, compared to 21 days in November 2022.

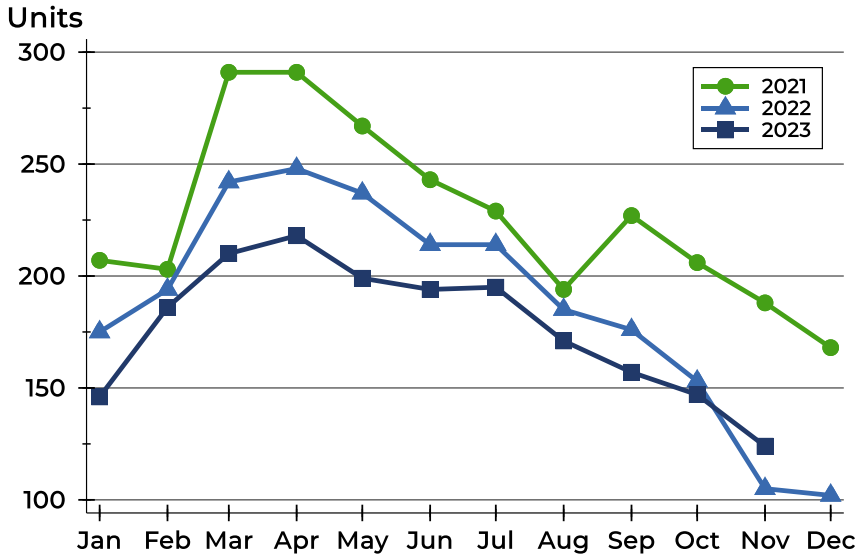
## History of Contracts Written





# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Contracts Written by Month



Month	2021	2022	2023
<b>January</b>	207	175	<b>146</b>
<b>February</b>	203	194	<b>186</b>
<b>March</b>	291	242	<b>210</b>
<b>April</b>	291	248	<b>218</b>
<b>May</b>	267	237	<b>199</b>
<b>June</b>	243	214	<b>194</b>
<b>July</b>	229	214	<b>195</b>
<b>August</b>	194	185	<b>171</b>
<b>September</b>	227	176	<b>157</b>
<b>October</b>	206	153	<b>147</b>
<b>November</b>	188	105	<b>124</b>
<b>December</b>	168	102	

## Contracts Written by Price Range

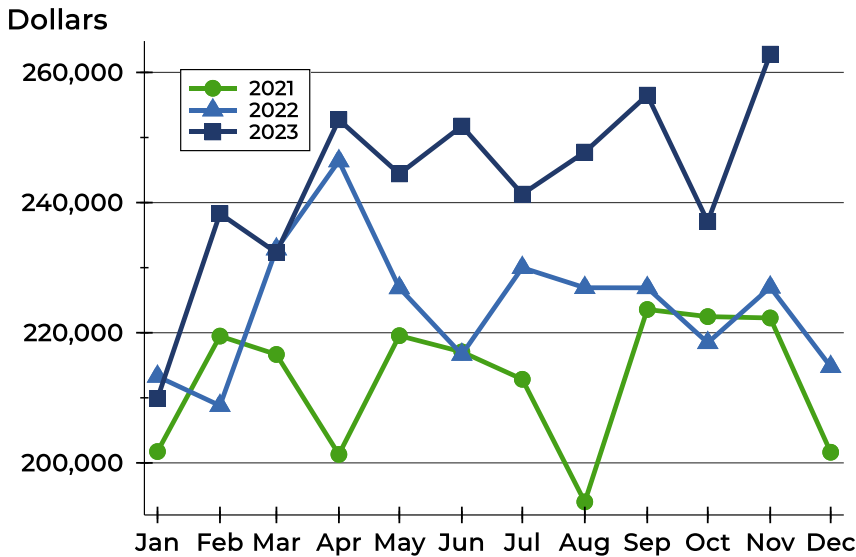
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	2.4%	39,667	40,000	109	146	84.4%	100.0%
\$50,000-\$99,999	2	1.6%	84,450	84,450	35	35	95.4%	95.4%
\$100,000-\$124,999	4	3.2%	113,125	112,500	21	5	98.9%	100.0%
\$125,000-\$149,999	12	9.7%	135,717	136,250	61	39	96.8%	97.4%
\$150,000-\$174,999	13	10.5%	163,135	160,000	41	27	96.3%	100.0%
\$175,000-\$199,999	12	9.7%	187,825	188,000	55	19	97.8%	100.0%
\$200,000-\$249,999	29	23.4%	228,878	230,000	52	27	97.1%	100.0%
\$250,000-\$299,999	19	15.3%	275,034	272,500	25	18	99.3%	100.0%
\$300,000-\$399,999	17	13.7%	349,859	349,900	49	24	97.8%	100.0%
\$400,000-\$499,999	6	4.8%	427,733	423,500	102	21	97.4%	99.8%
\$500,000-\$749,999	6	4.8%	594,630	564,950	95	96	98.8%	99.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.8%	1,900,000	1,900,000	24	24	100.0%	100.0%





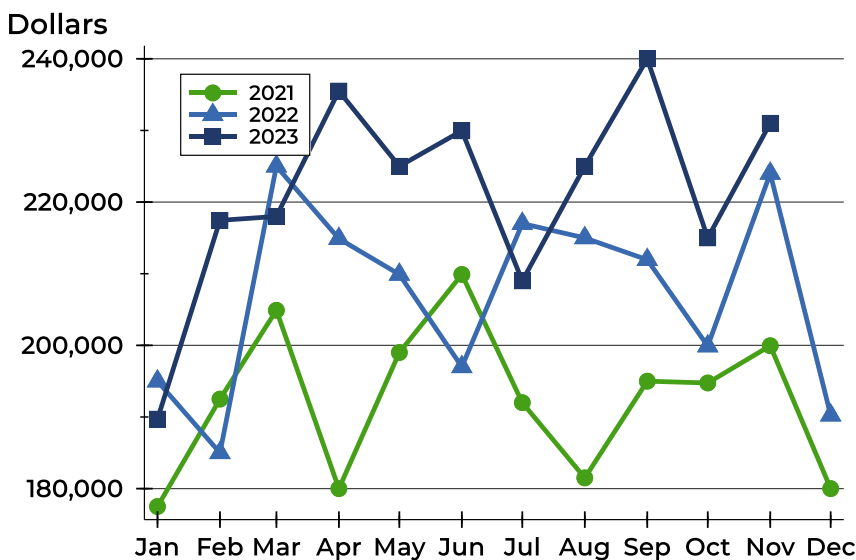
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average Price



Month	2021	2022	2023
January	201,740	213,282	<b>209,902</b>
February	219,484	208,802	<b>238,303</b>
March	216,661	232,855	<b>232,313</b>
April	201,302	246,398	<b>252,736</b>
May	219,550	226,889	<b>244,407</b>
June	217,062	216,653	<b>251,762</b>
July	212,848	229,994	<b>241,302</b>
August	194,008	226,919	<b>247,756</b>
September	223,572	226,901	<b>256,510</b>
October	222,478	218,457	<b>237,073</b>
November	222,270	226,984	<b>262,811</b>
December	201,636	214,784	

## Median Price

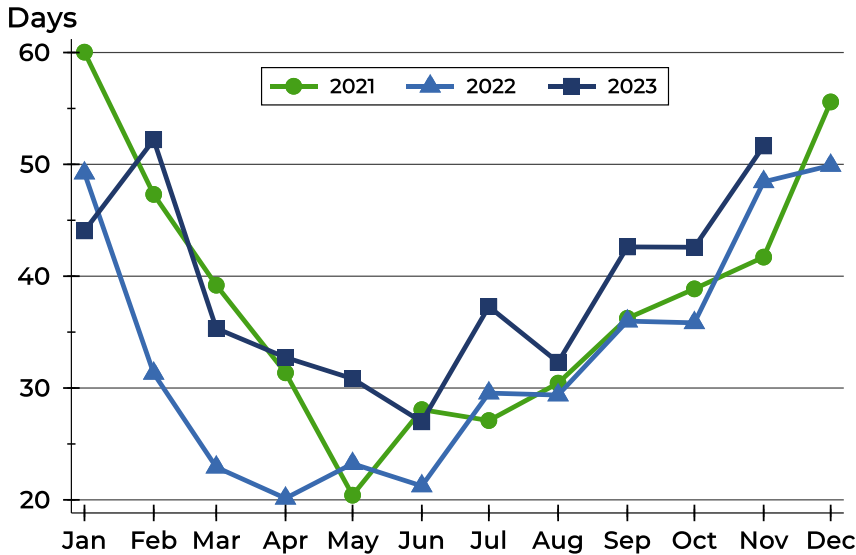


Month	2021	2022	2023
January	177,500	195,000	<b>189,700</b>
February	192,500	185,000	<b>217,450</b>
March	204,900	225,000	<b>218,000</b>
April	180,000	214,900	<b>235,500</b>
May	199,000	209,900	<b>225,000</b>
June	209,900	197,000	<b>229,950</b>
July	192,000	217,000	<b>209,000</b>
August	181,500	215,000	<b>225,000</b>
September	195,000	211,950	<b>240,000</b>
October	194,750	199,900	<b>215,000</b>
November	199,950	224,000	<b>231,000</b>
December	180,000	190,250	



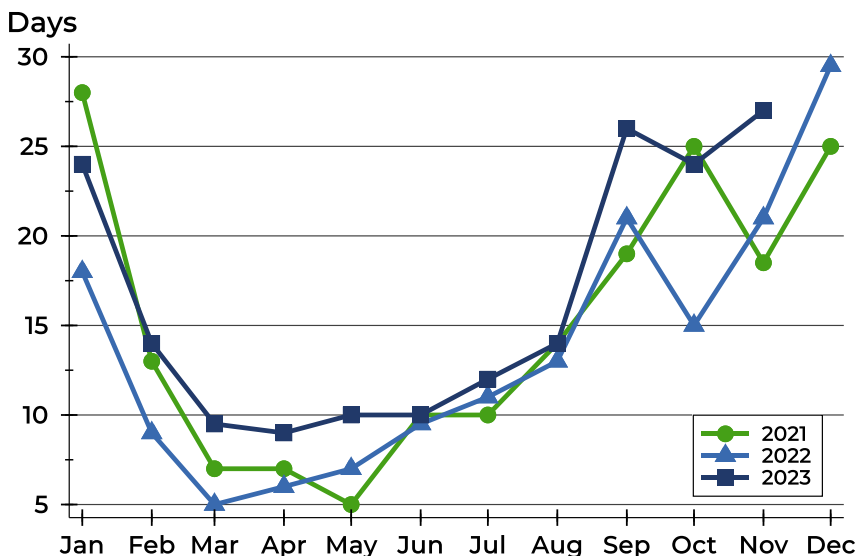
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average DOM



Month	2021	2022	2023
January	60	49	44
February	47	31	52
March	39	23	35
April	31	20	33
May	20	23	31
June	28	21	27
July	27	30	37
August	30	29	32
September	36	36	43
October	39	36	43
November	42	48	52
December	56	50	

## Median DOM



Month	2021	2022	2023
January	28	18	24
February	13	9	14
March	7	5	10
April	7	6	9
May	5	7	10
June	10	10	10
July	10	11	12
August	14	13	14
September	19	21	26
October	25	15	24
November	19	21	27
December	25	30	



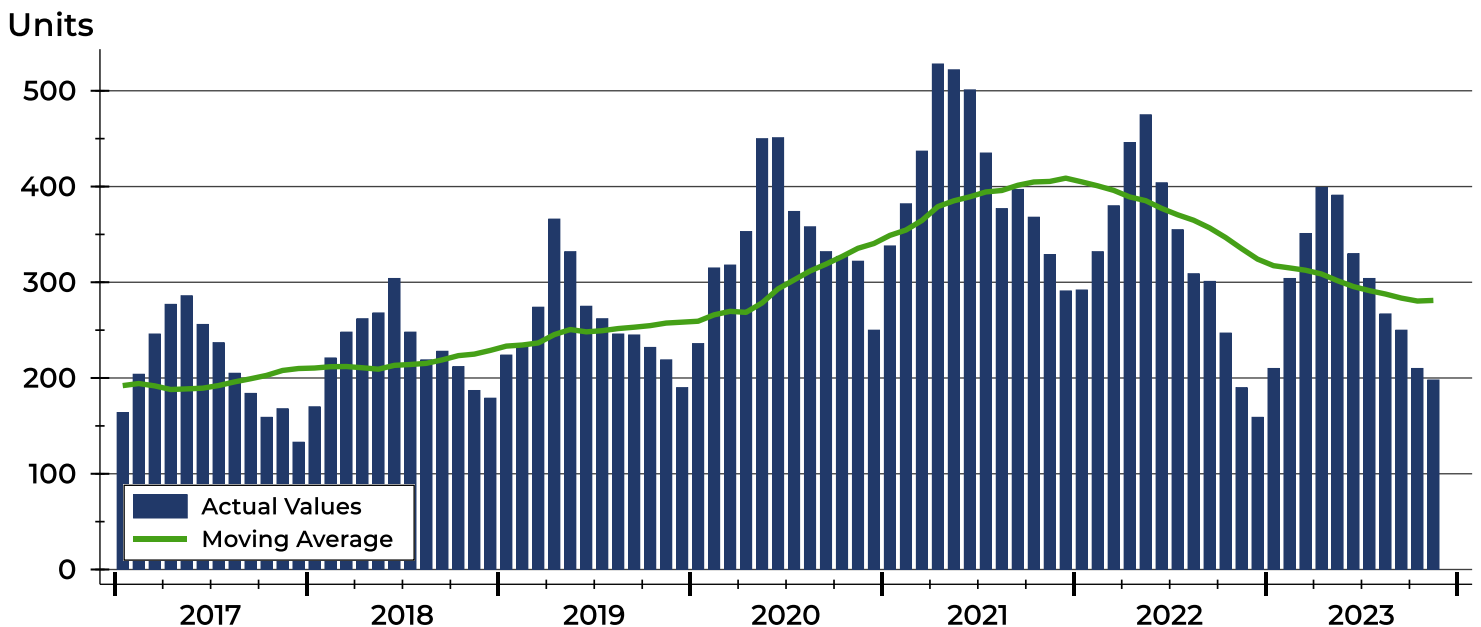
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2023	2022	Change
Pending Contracts		<b>198</b>	190	4.2%
Volume (1,000s)		<b>50,906</b>	43,063	18.2%
Average	List Price	<b>257,099</b>	226,647	13.4%
	Days on Market	<b>49</b>	42	16.7%
	Percent of Original	<b>97.4%</b>	97.8%	-0.4%
Median	List Price	<b>229,900</b>	218,450	5.2%
	Days on Market	<b>27</b>	18	50.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 198 listings in the FHAR eight-county jurisdiction had contracts pending at the end of November, up from 190 contracts pending at the end of November 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

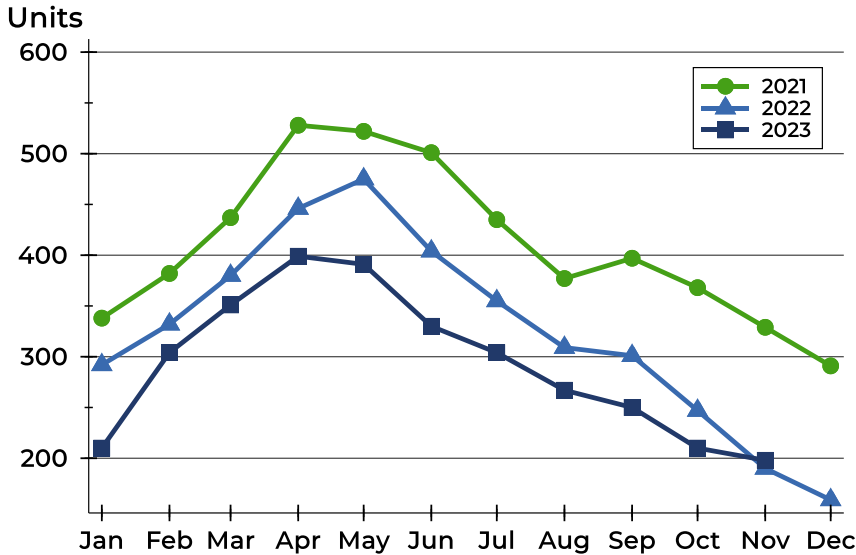
## History of Pending Contracts





# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Pending Contracts by Month



Month	2021	2022	2023
January	338	292	<b>210</b>
February	382	332	<b>304</b>
March	437	380	<b>351</b>
April	528	446	<b>399</b>
May	522	475	<b>391</b>
June	501	404	<b>330</b>
July	435	355	<b>304</b>
August	377	309	<b>267</b>
September	397	301	<b>250</b>
October	368	247	<b>210</b>
November	329	190	<b>198</b>
December	291	159	

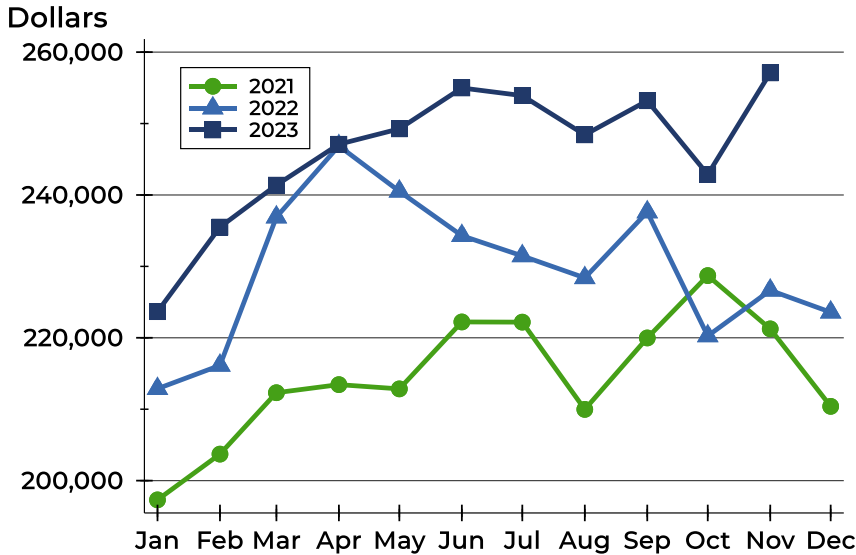
## Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	3.0%	36,400	38,750	73	33	86.5%	100.0%
\$50,000-\$99,999	9	4.5%	81,289	87,500	63	55	94.4%	100.0%
\$100,000-\$124,999	6	3.0%	113,583	113,750	24	16	98.5%	100.0%
\$125,000-\$149,999	17	8.6%	135,329	135,000	62	46	96.8%	100.0%
\$150,000-\$174,999	20	10.1%	163,468	162,500	42	27	96.6%	100.0%
\$175,000-\$199,999	15	7.6%	187,420	188,000	46	10	98.8%	100.0%
\$200,000-\$249,999	46	23.2%	227,020	227,000	49	28	98.0%	100.0%
\$250,000-\$299,999	29	14.6%	273,741	272,000	23	14	99.9%	100.0%
\$300,000-\$399,999	29	14.6%	345,484	349,000	56	34	97.2%	100.0%
\$400,000-\$499,999	11	5.6%	439,618	429,900	78	20	98.3%	100.0%
\$500,000-\$749,999	8	4.0%	613,328	612,500	47	55	99.5%	100.0%
\$750,000-\$999,999	1	0.5%	850,000	850,000	145	145	70.8%	70.8%
\$1,000,000 and up	1	0.5%	1,900,000	1,900,000	24	24	100.0%	100.0%



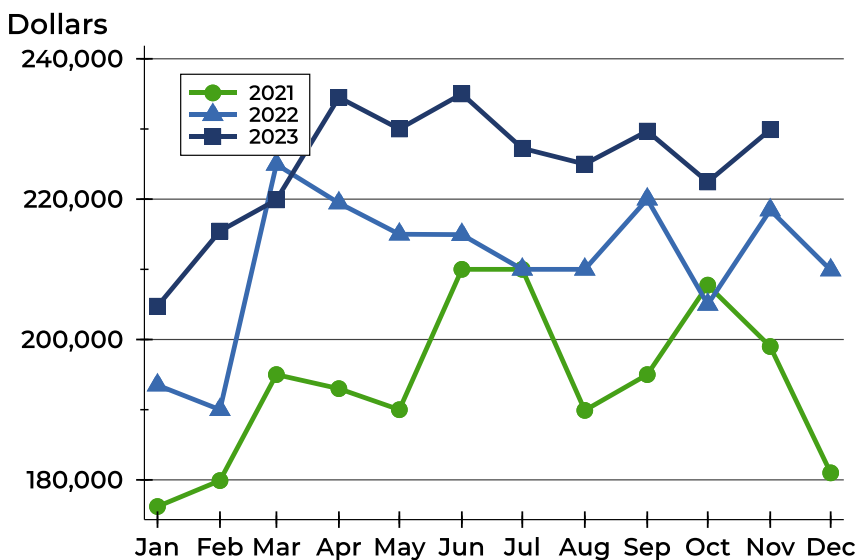
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average Price



Month	2021	2022	2023
January	197,305	212,869	<b>223,659</b>
February	203,714	216,135	<b>235,504</b>
March	212,313	236,894	<b>241,379</b>
April	213,444	246,874	<b>247,101</b>
May	212,848	240,516	<b>249,264</b>
June	222,220	234,300	<b>254,985</b>
July	222,192	231,465	<b>253,916</b>
August	209,977	228,393	<b>248,419</b>
September	219,980	237,610	<b>253,194</b>
October	228,713	220,258	<b>242,865</b>
November	221,250	226,647	<b>257,099</b>
December	210,403	223,580	

## Median Price

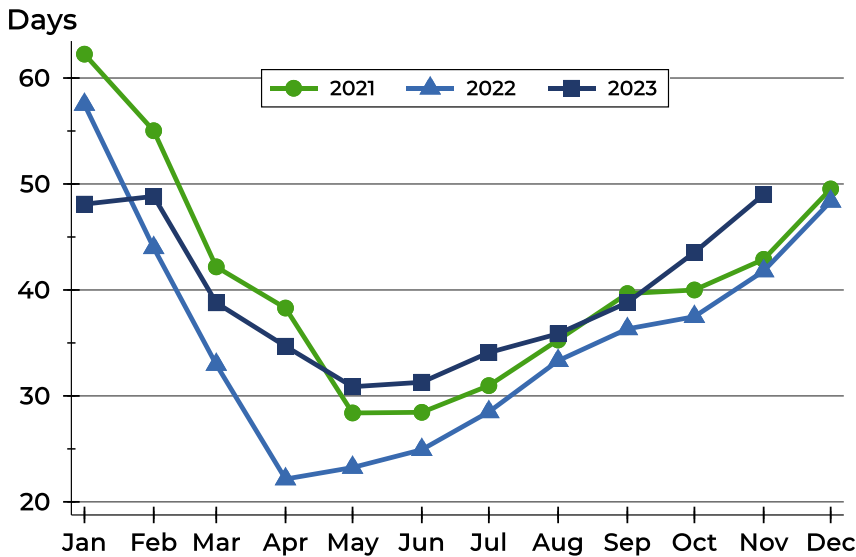


Month	2021	2022	2023
January	176,200	193,500	<b>204,750</b>
February	179,900	190,000	<b>215,450</b>
March	195,000	224,950	<b>219,900</b>
April	193,000	219,450	<b>234,500</b>
May	190,000	215,000	<b>230,000</b>
June	210,000	214,950	<b>235,000</b>
July	210,000	210,000	<b>227,250</b>
August	189,900	210,000	<b>225,000</b>
September	195,000	220,000	<b>229,700</b>
October	207,750	205,000	<b>222,450</b>
November	199,000	218,450	<b>229,900</b>
December	181,000	209,900	



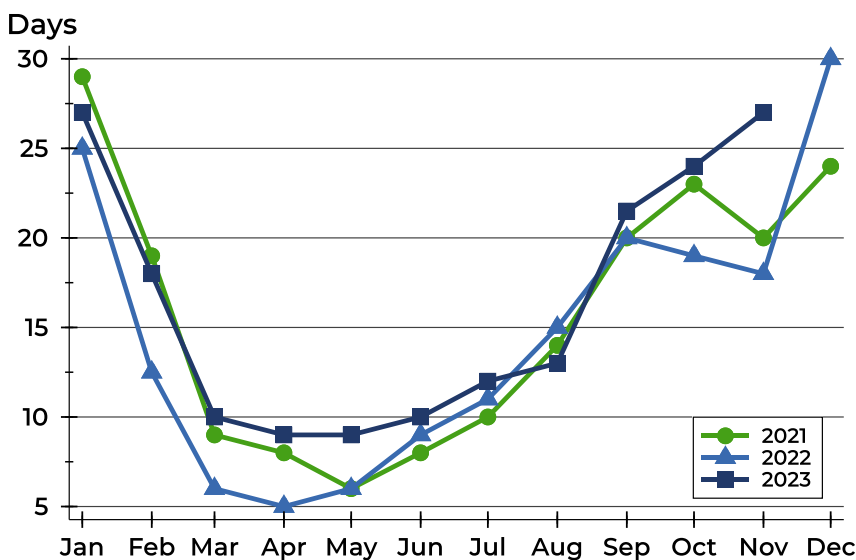
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average DOM



Month	2021	2022	2023
January	62	58	48
February	55	44	49
March	42	33	39
April	38	22	35
May	28	23	31
June	28	25	31
July	31	28	34
August	35	33	36
September	40	36	39
October	40	37	44
November	43	42	49
December	50	48	

## Median DOM



Month	2021	2022	2023
January	29	25	27
February	19	13	18
March	9	6	10
April	8	5	9
May	6	6	9
June	8	9	10
July	10	11	12
August	14	15	13
September	20	20	22
October	23	19	24
November	20	18	27
December	24	30	