



**December
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Flint Hills Association Eight-County Jurisdiction Housing Report



Market Overview

FHAR Jurisdiction Home Sales Fell in December

Total home sales in the FHAR eight-county jurisdiction fell last month to 119 units, compared to 131 units in December 2022. Total sales volume was \$29.5 million, up from a year earlier.

The median sale price in December was \$225,000, up from \$205,000 a year earlier. Homes that sold in December were typically on the market for 24 days and sold for 100.0% of their list prices.

FHAR Jurisdiction Active Listings Up at End of December

The total number of active listings in the FHAR eight-county jurisdiction at the end of December was 390 units, up from 373 at the same point in 2022. This represents a 2.3 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$209,450.

During December, a total of 116 contracts were written up from 102 in December 2022. At the end of the month, there were 195 contracts still pending.

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Flint Hills Association Eight-County Jurisdiction Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		119	131	223	2,006	2,347	2,697
Change from prior year		-9.2%	-41.3%	7.2%	-14.5%	-13.0%	16.9%
Active Listings		390	373	291	N/A	N/A	N/A
Change from prior year		4.6%	28.2%	-28.7%			
Months' Supply		2.3	1.9	1.3	N/A	N/A	N/A
Change from prior year		21.1%	46.2%	-38.1%			
New Listings		105	112	131	2,422	2,683	3,034
Change from prior year		-6.3%	-14.5%	0.8%	-9.7%	-11.6%	9.8%
Contracts Written		116	102	168	2,056	2,245	2,714
Change from prior year		13.7%	-39.3%	20.0%	-8.4%	-17.3%	14.6%
Pending Contracts		195	159	291	N/A	N/A	N/A
Change from prior year		22.6%	-45.4%	16.4%			
Sales Volume (1,000s)		29,521	28,535	47,708	477,038	523,002	563,344
Change from prior year		3.5%	-40.2%	25.2%	-8.8%	-7.2%	28.7%
Average	Sale Price	248,078	217,827	213,939	237,806	222,838	208,878
	Change from prior year	13.9%	1.8%	16.7%	6.7%	6.7%	10.1%
	List Price of Actives	255,407	243,887	211,354	N/A	N/A	N/A
	Change from prior year	4.7%	15.4%	1.5%			
	Days on Market	45	46	44	38	31	38
Change from prior year	-2.2%	4.5%	-30.2%	22.6%	-18.4%	-41.5%	
	Percent of List	97.9%	97.0%	98.1%	98.0%	98.7%	98.6%
Change from prior year	0.9%	-1.1%	1.3%	-0.7%	0.1%	1.3%	
	Percent of Original	94.9%	94.8%	95.8%	96.2%	97.3%	97.2%
Change from prior year	0.1%	-1.0%	1.2%	-1.1%	0.1%	2.2%	
Median	Sale Price	225,000	205,000	184,900	219,700	205,000	190,000
	Change from prior year	9.8%	10.9%	7.5%	7.2%	7.9%	8.6%
	List Price of Actives	209,450	205,000	162,900	N/A	N/A	N/A
	Change from prior year	2.2%	25.8%	0.0%			
	Days on Market	24	19	19	14	10	12
Change from prior year	26.3%	0.0%	-24.0%	40.0%	-16.7%	-60.0%	
	Percent of List	100.0%	99.5%	100.0%	100.0%	100.0%	100.0%
Change from prior year	0.5%	-0.5%	1.3%	0.0%	0.0%	1.4%	
	Percent of Original	97.5%	97.6%	98.5%	98.6%	100.0%	99.6%
Change from prior year	-0.1%	-0.9%	0.9%	-1.4%	0.4%	2.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

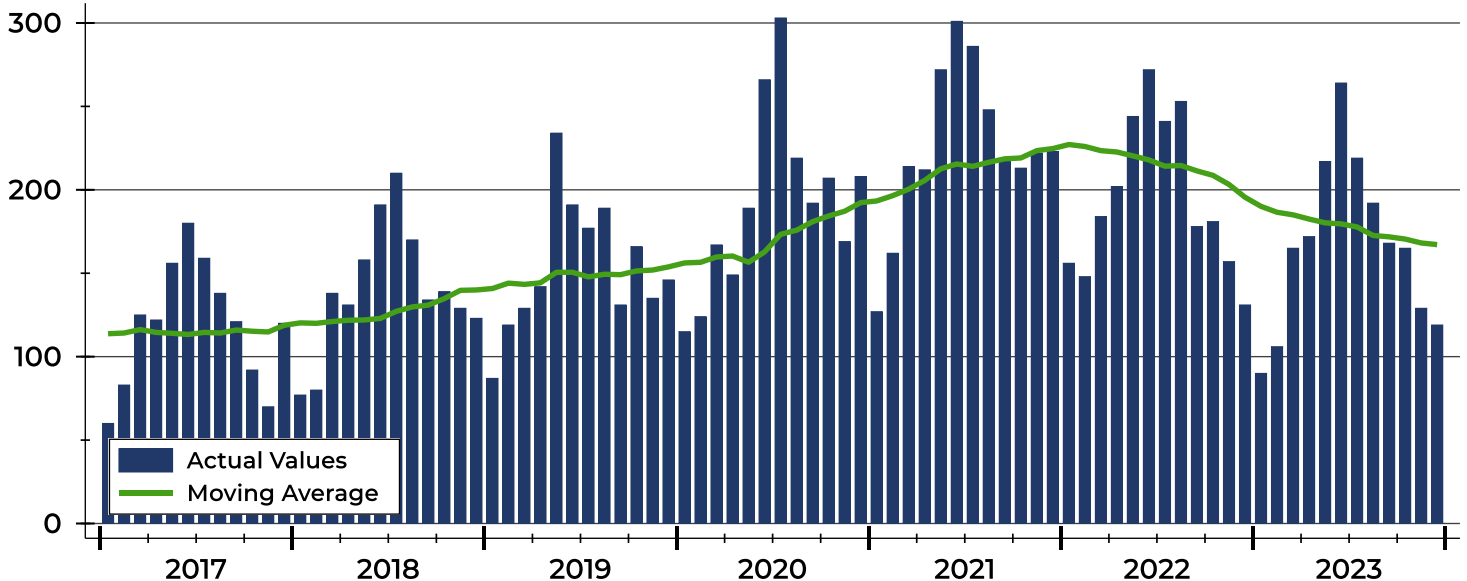
Summary Statistics for Closed Listings		December			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Closed Listings		119	131	-9.2%	2,006	2,347	-14.5%
Volume (1,000s)		29,521	28,535	3.5%	477,038	523,002	-8.8%
Months' Supply		2.3	1.9	21.1%	N/A	N/A	N/A
Average	Sale Price	248,078	217,827	13.9%	237,806	222,838	6.7%
	Days on Market	45	46	-2.2%	38	31	22.6%
	Percent of List	97.9%	97.0%	0.9%	98.0%	98.7%	-0.7%
	Percent of Original	94.9%	94.8%	0.1%	96.2%	97.3%	-1.1%
Median	Sale Price	225,000	205,000	9.8%	219,700	205,000	7.2%
	Days on Market	24	19	26.3%	14	10	40.0%
	Percent of List	100.0%	99.5%	0.5%	100.0%	100.0%	0.0%
	Percent of Original	97.5%	97.6%	-0.1%	98.6%	100.0%	-1.4%

A total of 119 homes sold in the FHAR eight-county jurisdiction in December, down from 131 units in December 2022. Total sales volume rose to \$29.5 million compared to \$28.5 million in the previous year.

The median sales price in December was \$225,000, up 9.8% compared to the prior year. Median days on market was 24 days, up from 21 days in November, and up from 19 in December 2022.

History of Closed Listings

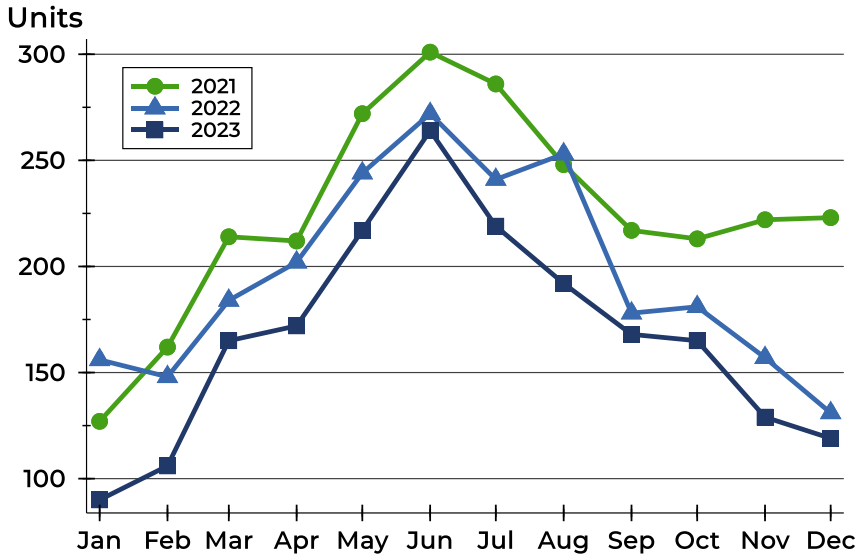
Units





Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	127	156	90
February	162	148	106
March	214	184	165
April	212	202	172
May	272	244	217
June	301	272	264
July	286	241	219
August	248	253	192
September	217	178	168
October	213	181	165
November	222	157	129
December	223	131	119

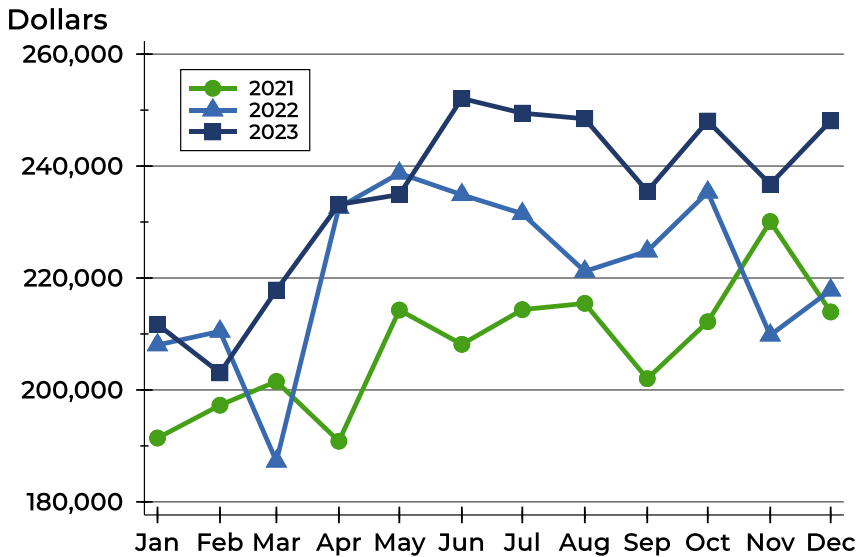
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.7%	0.8	14,000	14,000	49	49	65.7%	65.7%	48.6%	48.6%
\$25,000-\$49,999	2	1.7%	3.0	43,625	43,625	85	85	109.7%	109.7%	83.5%	83.5%
\$50,000-\$99,999	6	5.0%	5.3	76,650	77,500	66	67	92.8%	89.7%	87.1%	87.9%
\$100,000-\$124,999	6	5.0%	2.7	113,000	113,750	34	33	94.4%	99.0%	91.1%	91.3%
\$125,000-\$149,999	10	8.4%	2.4	137,120	139,651	41	24	99.4%	100.0%	98.3%	100.0%
\$150,000-\$174,999	12	10.1%	2.2	163,413	165,250	32	20	98.9%	100.0%	96.2%	98.6%
\$175,000-\$199,999	9	7.6%	1.7	186,179	184,115	61	15	97.0%	96.5%	95.1%	96.5%
\$200,000-\$249,999	27	22.7%	1.5	227,648	229,000	47	31	98.8%	100.0%	96.8%	97.8%
\$250,000-\$299,999	18	15.1%	2.5	271,425	267,953	27	14	99.5%	99.6%	97.8%	98.0%
\$300,000-\$399,999	14	11.8%	1.8	346,754	353,500	50	22	98.5%	99.8%	95.8%	96.3%
\$400,000-\$499,999	4	3.4%	2.3	439,234	442,000	35	9	98.0%	99.1%	97.0%	99.1%
\$500,000-\$749,999	7	5.9%	3.3	585,105	585,000	62	56	100.0%	99.1%	99.2%	97.2%
\$750,000-\$999,999	2	1.7%	9.6	760,500	760,500	75	75	95.6%	95.6%	82.7%	82.7%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



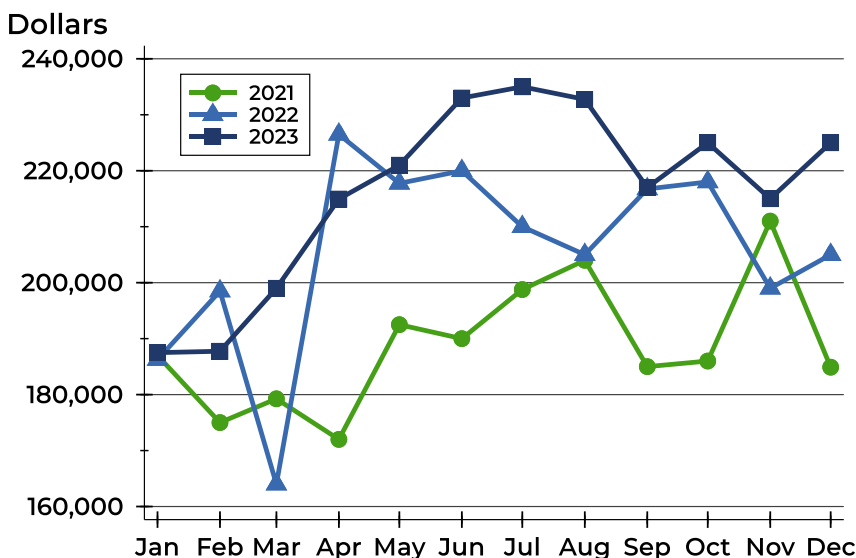
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	191,410	208,036	211,729
February	197,267	210,465	203,051
March	201,520	187,253	217,841
April	190,833	232,595	233,144
May	214,279	238,717	234,900
June	208,145	234,872	252,092
July	214,345	231,492	249,459
August	215,464	221,184	248,454
September	202,011	224,797	235,501
October	212,187	235,330	248,045
November	230,099	209,780	236,752
December	213,939	217,827	248,078

Median Price

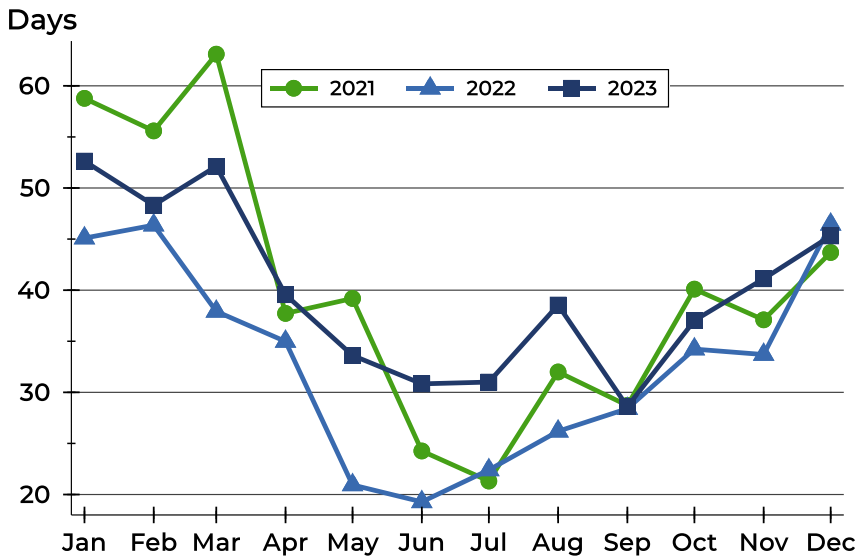


Month	2021	2022	2023
January	187,000	186,250	187,500
February	175,000	198,500	187,750
March	179,250	164,000	199,000
April	172,000	226,500	214,950
May	192,500	217,750	221,000
June	190,000	220,000	233,000
July	198,775	210,000	235,000
August	204,000	205,000	232,750
September	185,000	216,750	217,000
October	186,000	218,000	225,000
November	211,000	199,000	215,000
December	184,900	205,000	225,000



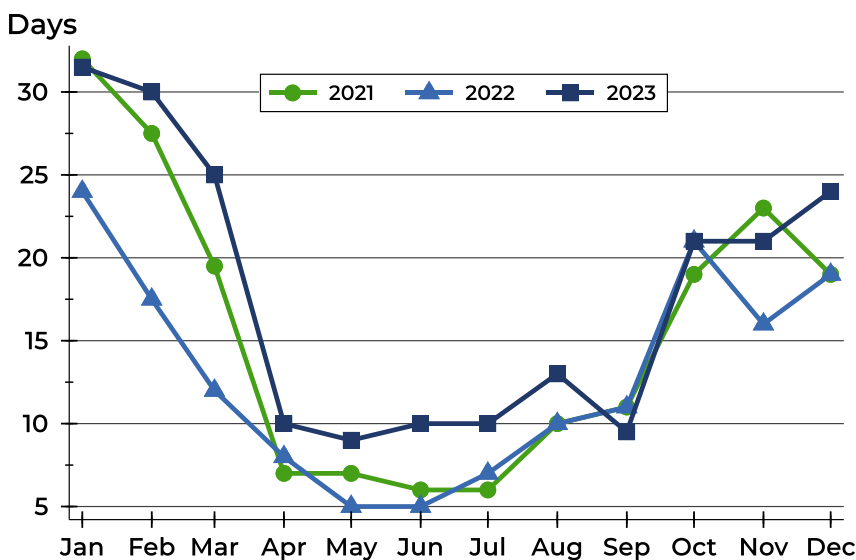
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	59	45	53
February	56	46	48
March	63	38	52
April	38	35	40
May	39	21	34
June	24	19	31
July	21	22	31
August	32	26	39
September	29	28	29
October	40	34	37
November	37	34	41
December	44	46	45

Median DOM



Month	2021	2022	2023
January	32	24	32
February	28	18	30
March	20	12	25
April	7	8	10
May	7	5	9
June	6	5	10
July	6	7	10
August	10	10	13
September	11	11	10
October	19	21	21
November	23	16	21
December	19	19	24



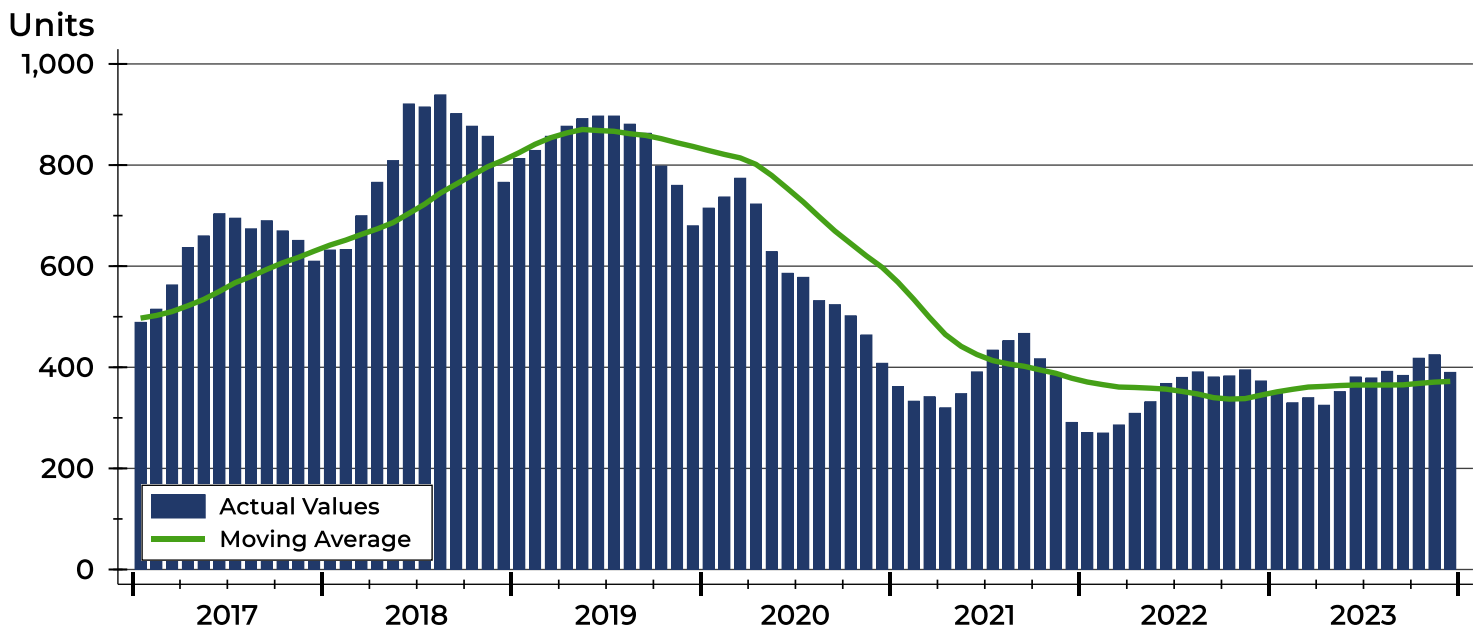
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		End of December		
		2023	2022	Change
Active Listings		390	373	4.6%
Volume (1,000s)		99,609	90,970	9.5%
Months' Supply		2.3	1.9	21.1%
Average	List Price	255,407	243,887	4.7%
	Days on Market	90	85	5.9%
	Percent of Original	97.3%	97.3%	0.0%
Median	List Price	209,450	205,000	2.2%
	Days on Market	70	65	7.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 390 homes were available for sale in the FHAR eight-county jurisdiction at the end of December. This represents a 2.3 months' supply of active listings.

The median list price of homes on the market at the end of December was \$209,450, up 2.2% from 2022. The typical time on market for active listings was 70 days, up from 65 days a year earlier.

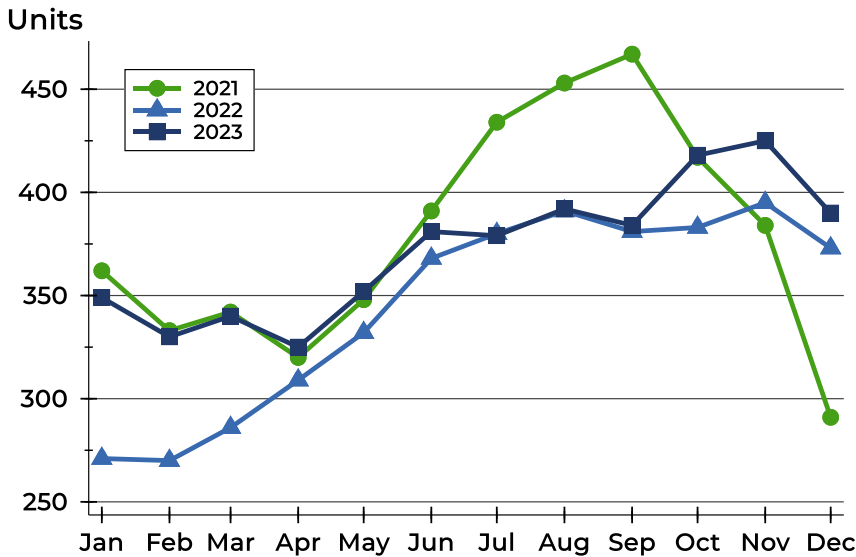
History of Active Listings





Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	362	271	349
February	333	270	330
March	342	286	340
April	320	309	325
May	348	332	352
June	391	368	381
July	434	380	379
August	453	391	392
September	467	381	384
October	417	383	418
November	384	395	425
December	291	373	390

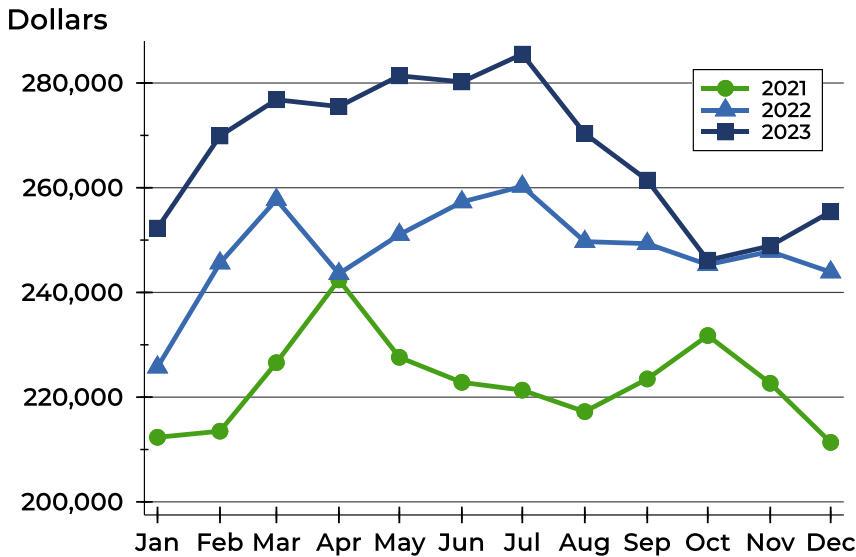
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	2	0.5%	0.8	17,950	17,950	72	72	100.0%	100.0%
\$25,000-\$49,999	11	2.8%	3.0	38,600	39,900	154	138	83.5%	85.7%
\$50,000-\$99,999	57	14.6%	5.3	79,404	80,000	108	88	95.9%	100.0%
\$100,000-\$124,999	25	6.4%	2.7	114,160	115,000	79	63	96.6%	100.0%
\$125,000-\$149,999	34	8.7%	2.4	138,059	139,250	77	77	97.9%	100.0%
\$150,000-\$174,999	36	9.2%	2.2	163,828	165,000	75	68	98.2%	100.0%
\$175,000-\$199,999	26	6.7%	1.7	190,369	190,000	72	48	98.3%	100.0%
\$200,000-\$249,999	44	11.3%	1.5	223,616	219,700	85	70	98.4%	100.0%
\$250,000-\$299,999	56	14.4%	2.5	277,586	275,000	76	56	98.2%	100.0%
\$300,000-\$399,999	48	12.3%	1.8	349,730	349,450	76	61	98.8%	100.0%
\$400,000-\$499,999	19	4.9%	2.3	448,326	440,000	115	103	96.2%	97.7%
\$500,000-\$749,999	20	5.1%	3.3	631,527	630,572	108	72	97.3%	100.0%
\$750,000-\$999,999	8	2.1%	9.6	866,500	887,000	156	69	95.5%	100.0%
\$1,000,000 and up	4	1.0%	N/A	1,493,750	1,537,500	145	131	100.0%	100.0%



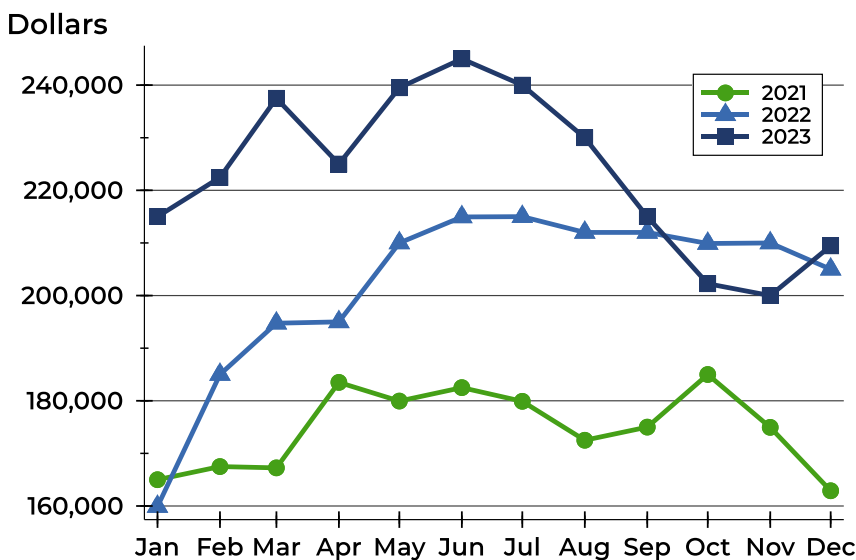
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average Price



Month	2021	2022	2023
January	212,332	225,726	252,283
February	213,504	245,608	269,896
March	226,585	257,735	276,818
April	242,408	243,580	275,511
May	227,614	251,047	281,383
June	222,830	257,286	280,213
July	221,336	260,263	285,518
August	217,244	249,712	270,350
September	223,475	249,322	261,450
October	231,771	245,307	246,153
November	222,652	247,830	248,888
December	211,354	243,887	255,407

Median Price

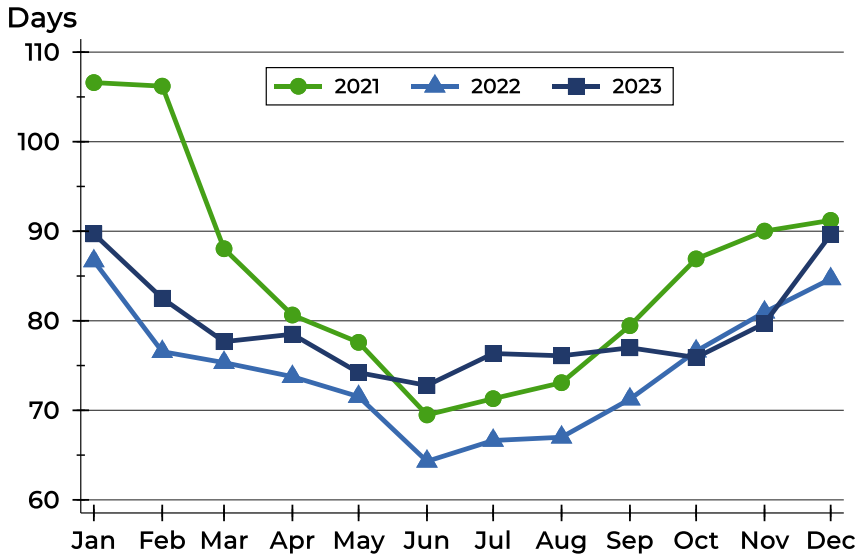


Month	2021	2022	2023
January	165,000	159,900	215,000
February	167,500	185,000	222,450
March	167,250	194,750	237,500
April	183,500	195,000	225,000
May	179,950	210,000	239,500
June	182,500	214,950	245,000
July	179,900	215,000	240,000
August	172,500	212,000	230,000
September	175,000	212,000	215,000
October	185,000	209,900	202,250
November	174,950	210,000	199,999
December	162,900	205,000	209,450



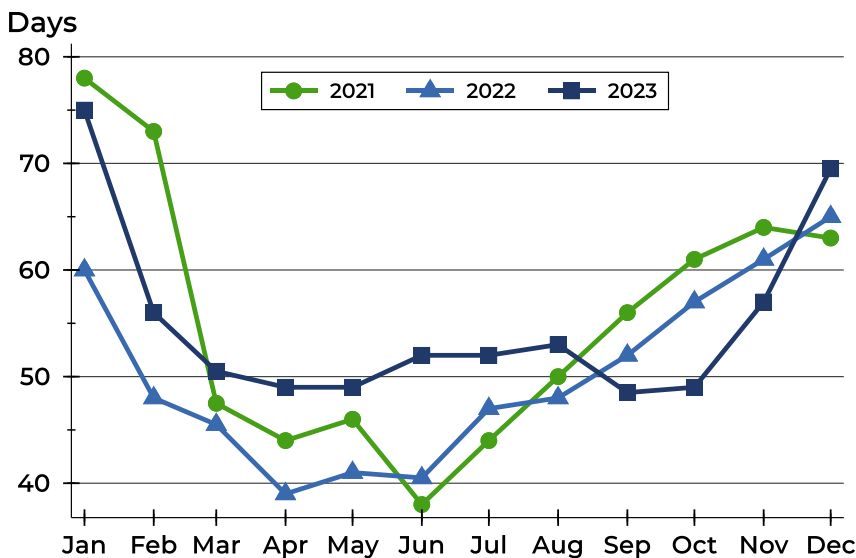
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	107	87	90
February	106	77	83
March	88	75	78
April	81	74	78
May	78	72	74
June	69	64	73
July	71	67	76
August	73	67	76
September	79	71	77
October	87	77	76
November	90	81	80
December	91	85	90

Median DOM

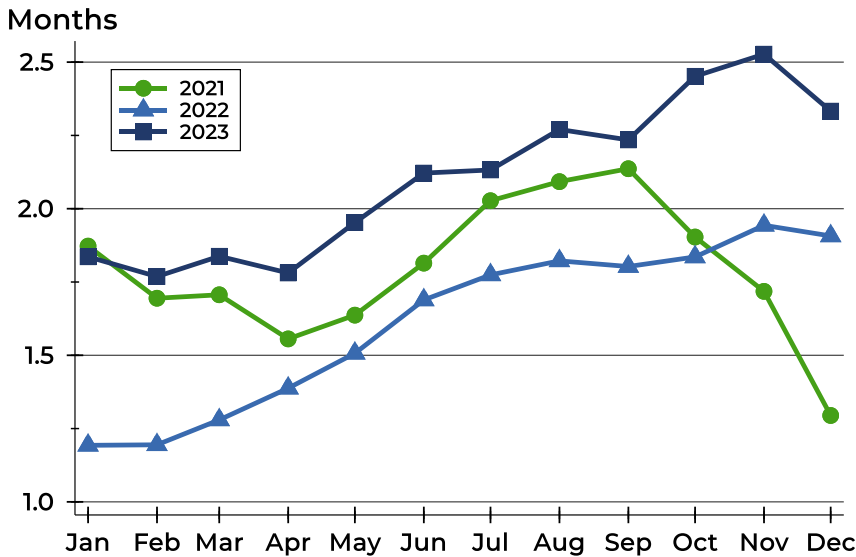


Month	2021	2022	2023
January	78	60	75
February	73	48	56
March	48	46	51
April	44	39	49
May	46	41	49
June	38	41	52
July	44	47	52
August	50	48	53
September	56	52	49
October	61	57	49
November	64	61	57
December	63	65	70



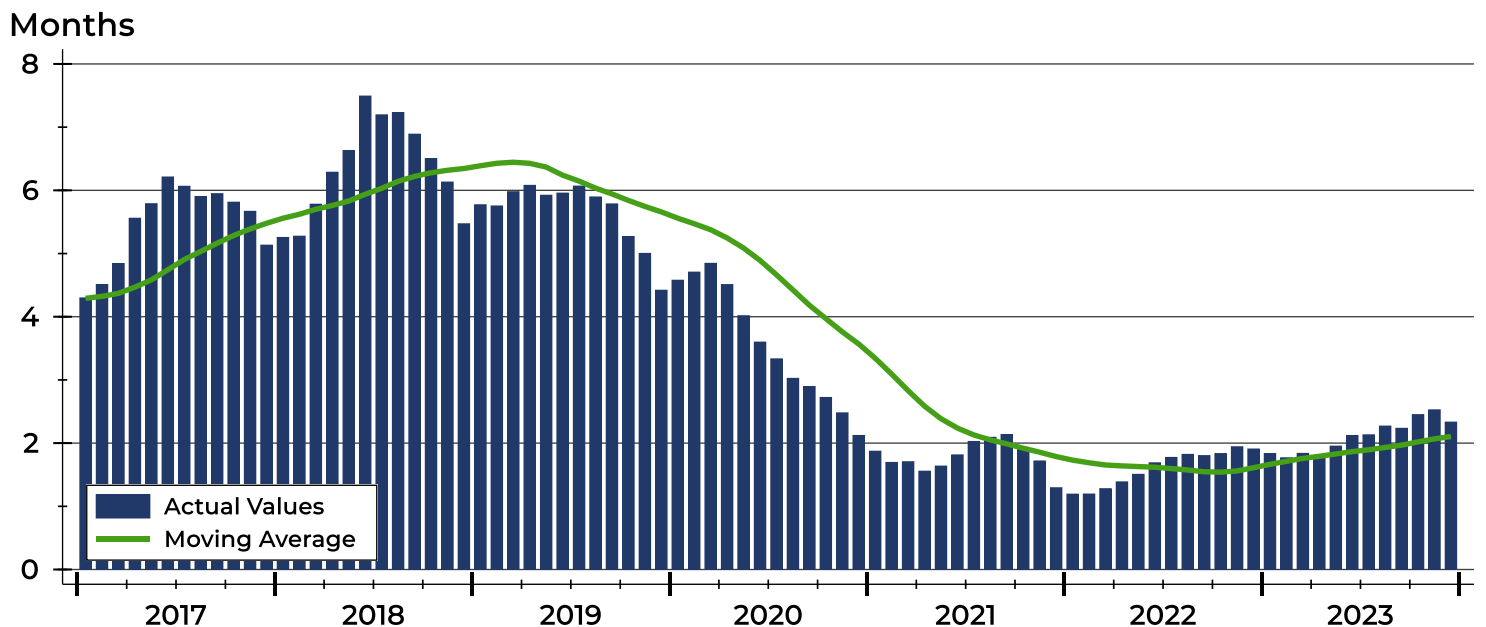
Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	1.8
February	1.7	1.2	1.8
March	1.7	1.3	1.8
April	1.6	1.4	1.8
May	1.6	1.5	2.0
June	1.8	1.7	2.1
July	2.0	1.8	2.1
August	2.1	1.8	2.3
September	2.1	1.8	2.2
October	1.9	1.8	2.5
November	1.7	1.9	2.5
December	1.3	1.9	2.3

History of Month's Supply





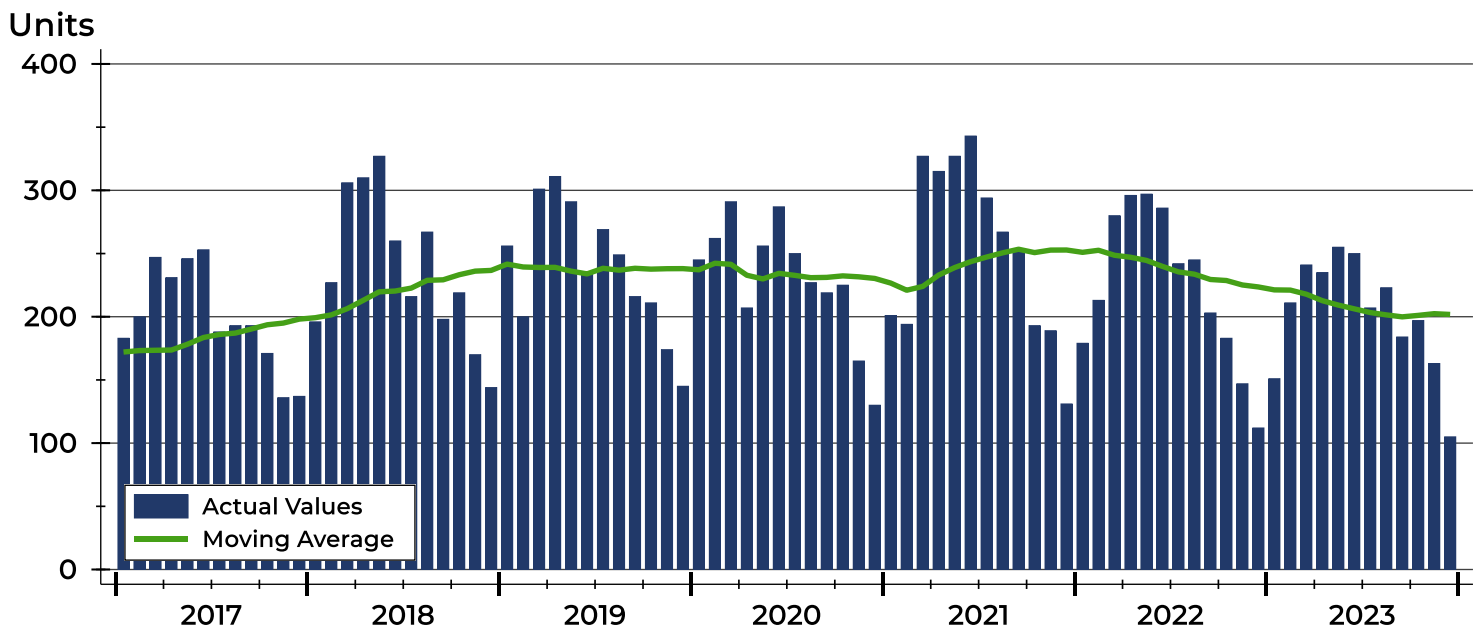
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2023	December 2022	Change
Current Month	New Listings	105	112	-6.3%
	Volume (1,000s)	25,869	24,709	4.7%
	Average List Price	246,368	220,618	11.7%
	Median List Price	225,000	192,000	17.2%
Year-to-Date	New Listings	2,422	2,683	-9.7%
	Volume (1,000s)	604,492	629,145	-3.9%
	Average List Price	249,584	234,493	6.4%
	Median List Price	225,000	214,900	4.7%

A total of 105 new listings were added in the FHAR eight-county jurisdiction during December, down 6.3% from the same month in 2022. Year-to-date the FHAR eight-county jurisdiction has seen 2,422 new listings.

The median list price of these homes was \$225,000 up from \$192,000 in 2022.

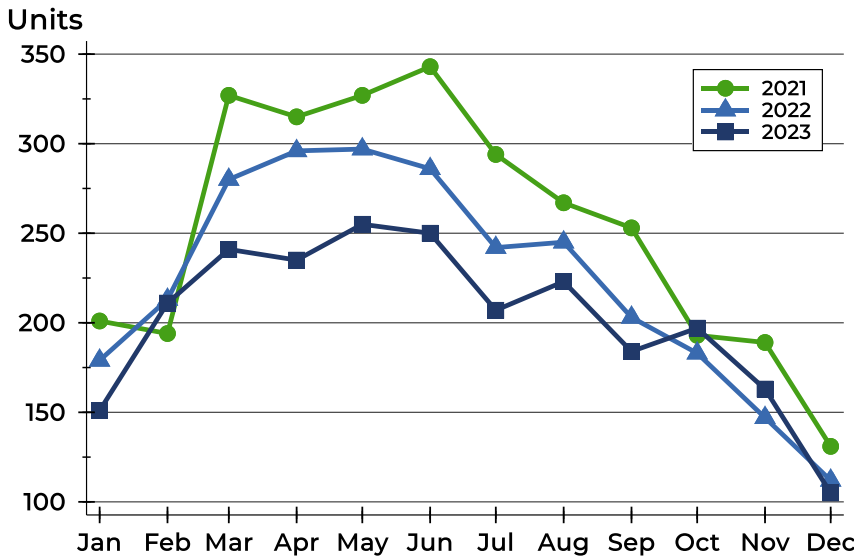
History of New Listings





Flint Hills Association Eight-County Jurisdiction New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	201	179	151
February	194	213	211
March	327	280	241
April	315	296	235
May	327	297	255
June	343	286	250
July	294	242	207
August	267	245	223
September	253	203	184
October	193	183	197
November	189	147	163
December	131	112	105

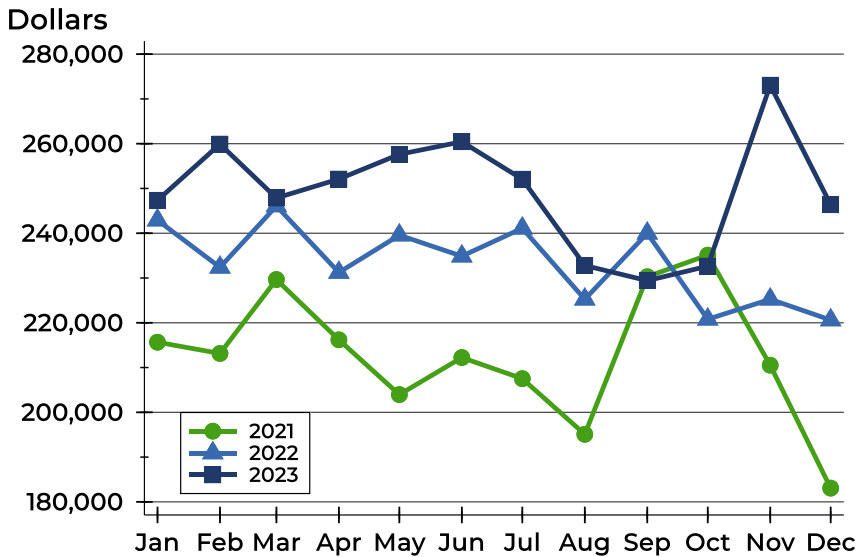
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.0%	18,900	18,900	12	12	100.0%	100.0%
\$25,000-\$49,999	1	1.0%	25,000	25,000	22	22	100.0%	100.0%
\$50,000-\$99,999	11	10.5%	71,891	70,000	21	19	98.0%	100.0%
\$100,000-\$124,999	7	6.7%	112,670	109,000	70	20	100.0%	100.0%
\$125,000-\$149,999	5	4.8%	139,780	139,900	26	23	100.0%	100.0%
\$150,000-\$174,999	10	9.5%	163,830	163,450	21	21	100.0%	100.0%
\$175,000-\$199,999	10	9.5%	188,500	189,000	19	18	99.4%	100.0%
\$200,000-\$249,999	15	14.3%	229,080	225,000	18	20	100.0%	100.0%
\$250,000-\$299,999	23	21.9%	273,617	275,000	15	15	99.5%	100.0%
\$300,000-\$399,999	12	11.4%	342,975	341,950	20	23	99.7%	100.0%
\$400,000-\$499,999	3	2.9%	457,167	445,000	24	31	100.0%	100.0%
\$500,000-\$749,999	6	5.7%	634,417	624,250	21	24	98.7%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	1.0%	1,000,000	1,000,000	27	27	100.0%	100.0%



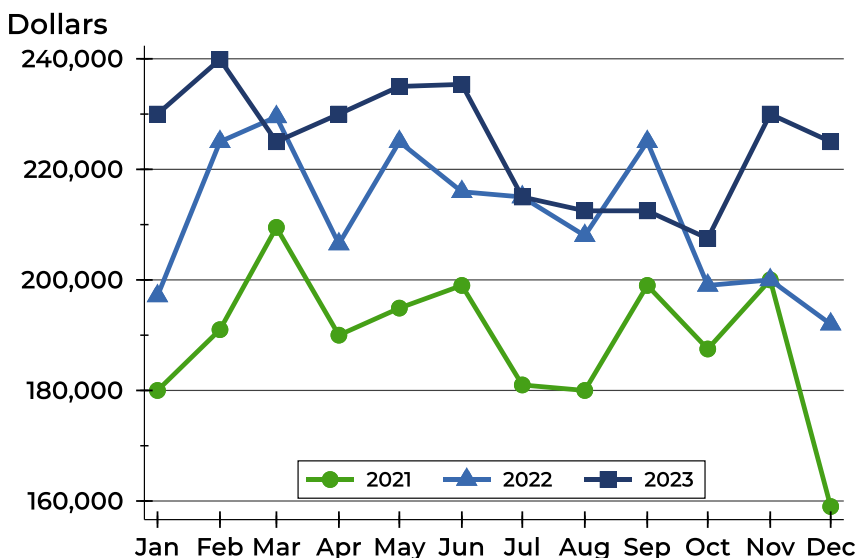
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Average Price



Month	2021	2022	2023
January	215,661	242,927	247,361
February	213,145	232,387	259,907
March	229,658	246,089	247,875
April	216,200	231,240	252,099
May	203,956	239,570	257,622
June	212,237	234,875	260,439
July	207,523	241,113	252,073
August	195,097	225,255	232,800
September	230,292	239,989	229,410
October	235,109	220,788	232,647
November	210,527	225,255	273,069
December	183,075	220,618	246,368

Median Price



Month	2021	2022	2023
January	180,000	197,100	230,000
February	191,000	225,000	239,900
March	209,500	229,500	225,000
April	190,000	206,500	230,000
May	194,900	225,000	235,000
June	199,000	215,950	235,375
July	181,000	215,000	215,000
August	180,000	208,000	212,500
September	199,000	225,000	212,500
October	187,500	199,000	207,500
November	200,000	200,000	230,000
December	159,000	192,000	225,000



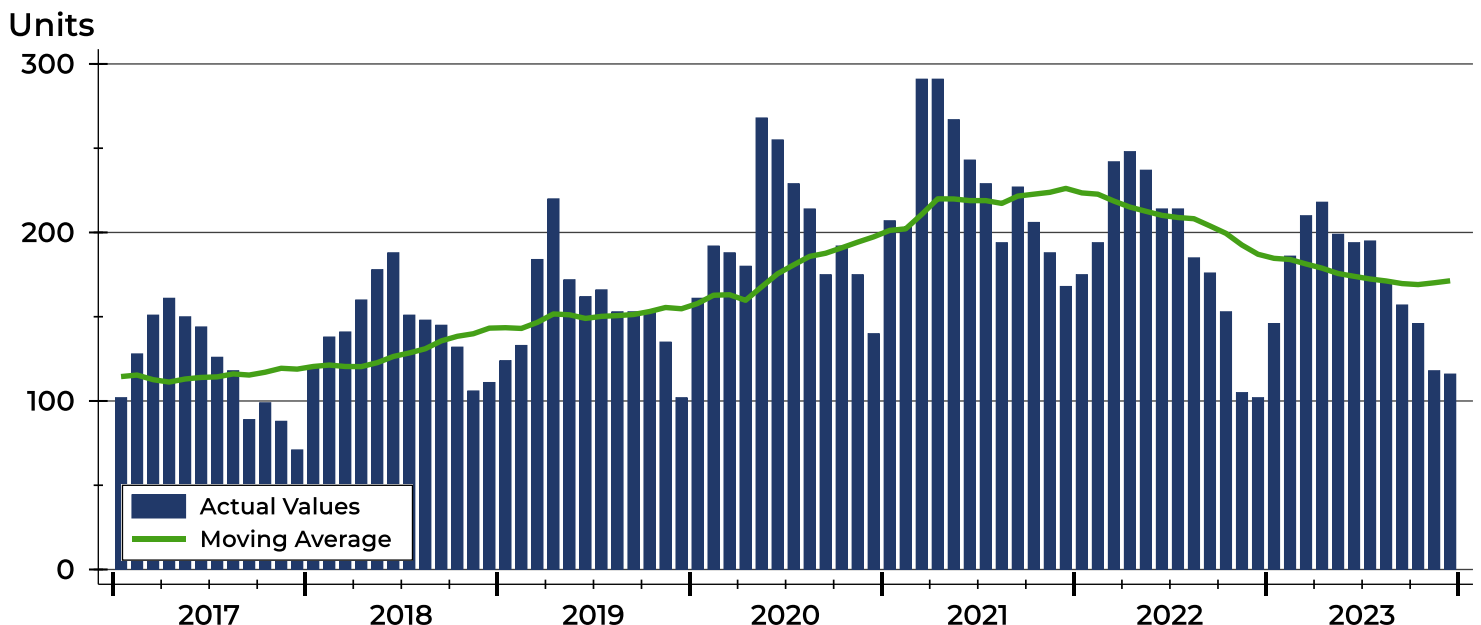
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		December			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Contracts Written		116	102	13.7%	2,056	2,245	-8.4%
Volume (1,000s)		26,567	21,908	21.3%	497,120	505,725	-1.7%
Average	Sale Price	229,030	214,784	6.6%	241,790	225,267	7.3%
	Days on Market	49	50	-2.0%	39	31	25.8%
	Percent of Original	94.8%	94.5%	0.3%	96.3%	97.3%	-1.0%
Median	Sale Price	203,750	190,250	7.1%	222,000	205,000	8.3%
	Days on Market	29	30	-3.3%	14	10	40.0%
	Percent of Original	100.0%	96.0%	4.2%	98.9%	100.0%	-1.1%

A total of 116 contracts for sale were written in the FHAR eight-county jurisdiction during the month of December, up from 102 in 2022. The median list price of these homes was \$203,750, up from \$190,250 the prior year.

Half of the homes that went under contract in December were on the market less than 29 days, compared to 30 days in December 2022.

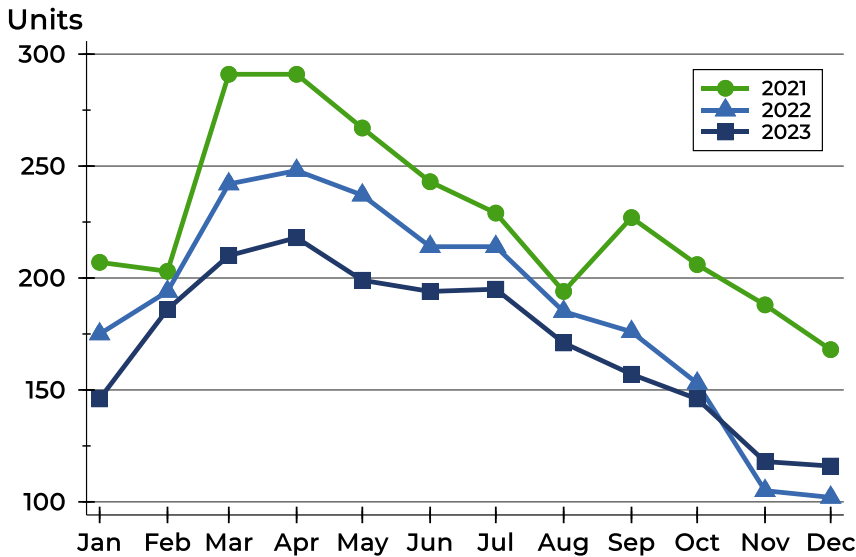
History of Contracts Written





Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	207	175	146
February	203	194	186
March	291	242	210
April	291	248	218
May	267	237	199
June	243	214	194
July	229	214	195
August	194	185	171
September	227	176	157
October	206	153	146
November	188	105	118
December	168	102	116

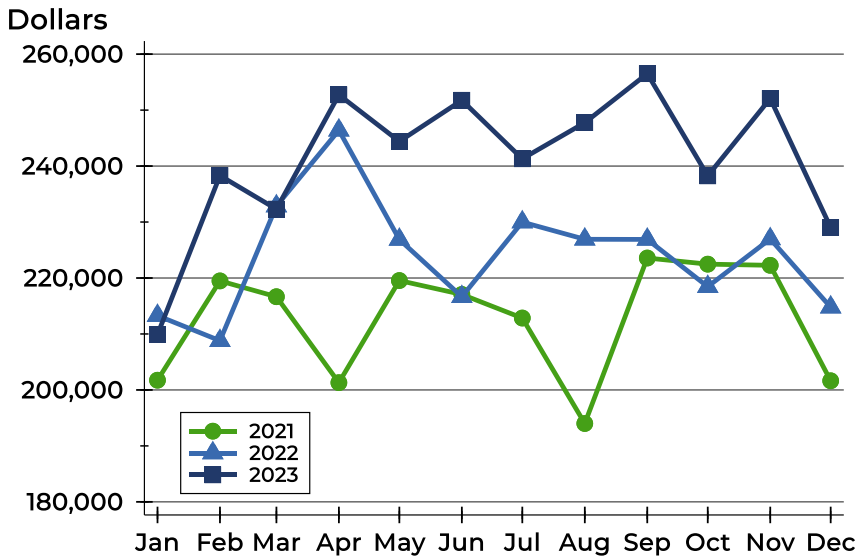
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.9%	14,900	14,900	5	5	37.2%	37.2%
\$25,000-\$49,999	3	2.6%	38,967	39,000	131	113	52.3%	60.0%
\$50,000-\$99,999	11	9.5%	73,245	72,000	58	55	92.8%	100.0%
\$100,000-\$124,999	5	4.3%	109,800	110,000	46	59	95.1%	100.0%
\$125,000-\$149,999	11	9.5%	136,041	135,000	74	77	91.9%	93.1%
\$150,000-\$174,999	12	10.3%	165,083	167,750	40	23	96.9%	100.0%
\$175,000-\$199,999	14	12.1%	183,371	179,900	42	20	97.4%	100.0%
\$200,000-\$249,999	21	18.1%	225,914	225,000	50	18	97.7%	100.0%
\$250,000-\$299,999	14	12.1%	271,629	265,000	31	17	98.4%	100.0%
\$300,000-\$399,999	14	12.1%	343,807	332,450	36	37	97.2%	100.0%
\$400,000-\$499,999	2	1.7%	481,000	481,000	74	74	98.9%	98.9%
\$500,000-\$749,999	8	6.9%	589,250	542,500	50	22	97.4%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



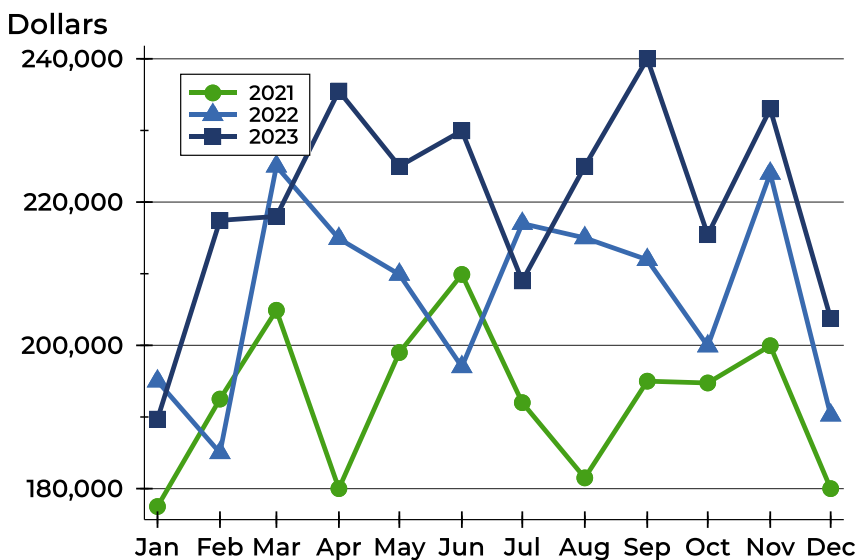
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	201,740	213,282	209,902
February	219,484	208,802	238,303
March	216,661	232,855	232,313
April	201,302	246,398	252,736
May	219,550	226,889	244,407
June	217,062	216,653	251,762
July	212,848	229,994	241,302
August	194,008	226,919	247,756
September	223,572	226,901	256,510
October	222,478	218,457	238,252
November	222,270	226,984	252,076
December	201,636	214,784	229,030

Median Price

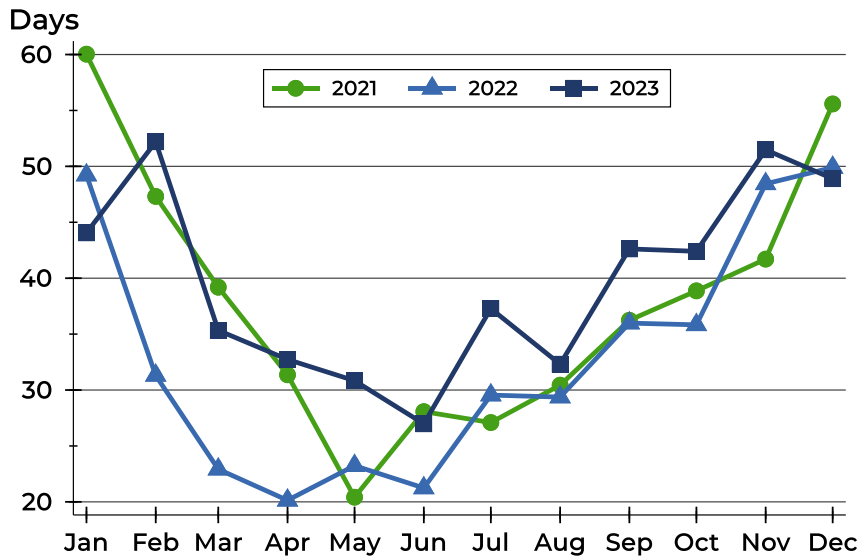


Month	2021	2022	2023
January	177,500	195,000	189,700
February	192,500	185,000	217,450
March	204,900	225,000	218,000
April	180,000	214,900	235,500
May	199,000	209,900	225,000
June	209,900	197,000	229,950
July	192,000	217,000	209,000
August	181,500	215,000	225,000
September	195,000	211,950	240,000
October	194,750	199,900	215,450
November	199,950	224,000	233,000
December	180,000	190,250	203,750



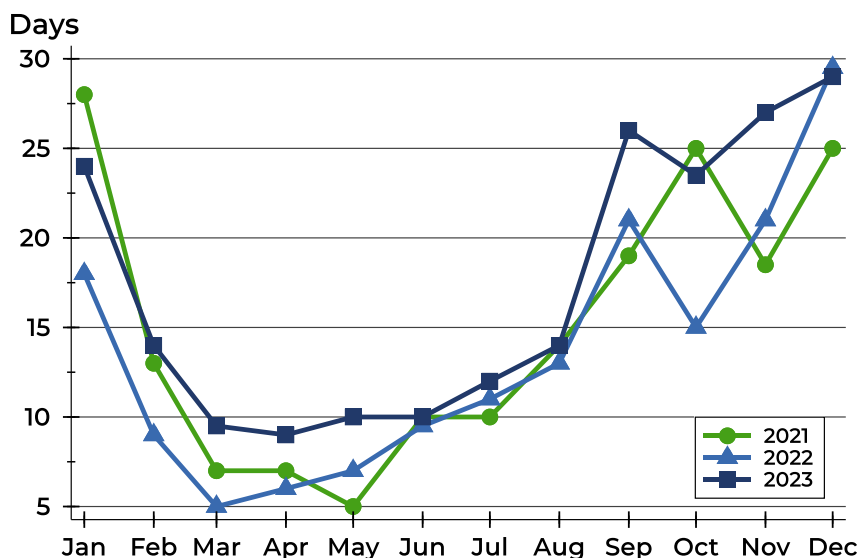
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	60	49	44
February	47	31	52
March	39	23	35
April	31	20	33
May	20	23	31
June	28	21	27
July	27	30	37
August	30	29	32
September	36	36	43
October	39	36	42
November	42	48	51
December	56	50	49

Median DOM



Month	2021	2022	2023
January	28	18	24
February	13	9	14
March	7	5	10
April	7	6	9
May	5	7	10
June	10	10	10
July	10	11	12
August	14	13	14
September	19	21	26
October	25	15	24
November	19	21	27
December	25	30	29



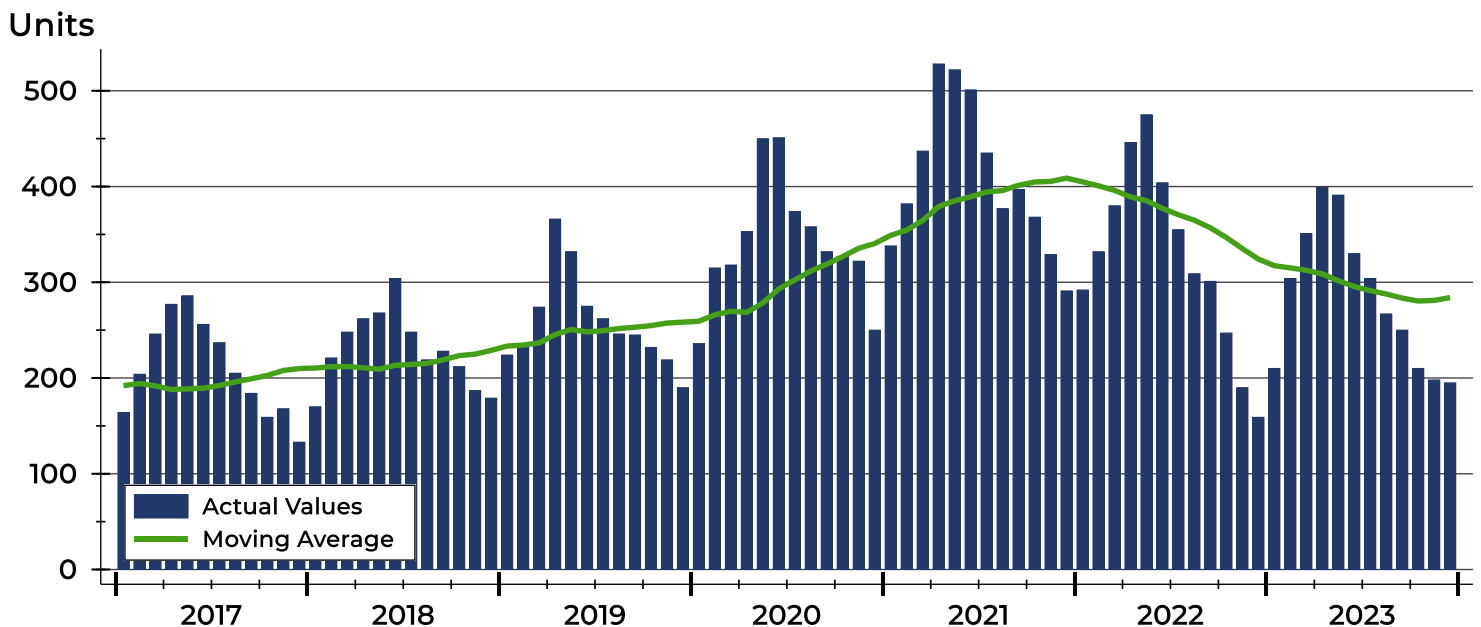
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2023	2022	Change
Pending Contracts		195	159	22.6%
Volume (1,000s)		47,064	35,549	32.4%
Average	List Price	241,355	223,580	8.0%
	Days on Market	52	48	8.3%
	Percent of Original	97.8%	97.4%	0.4%
Median	List Price	220,000	209,900	4.8%
	Days on Market	30	30	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 195 listings in the FHAR eight-county jurisdiction had contracts pending at the end of December, up from 159 contracts pending at the end of December 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

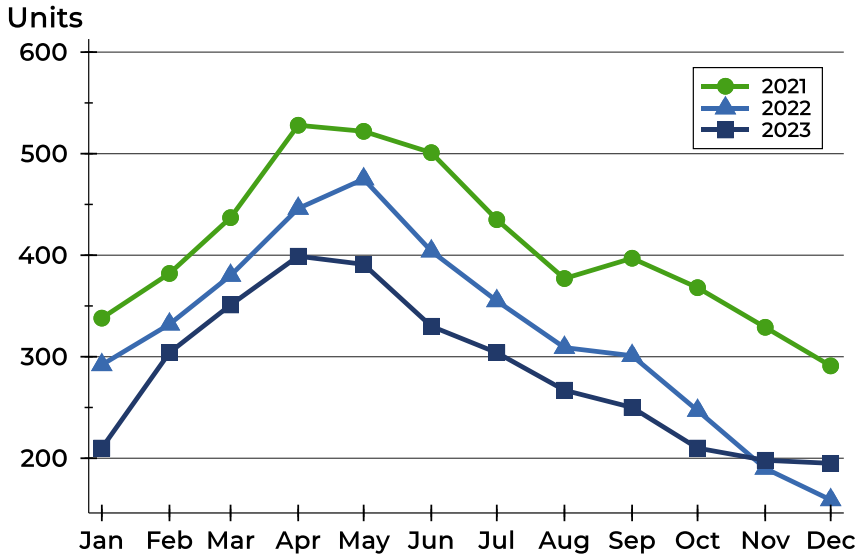
History of Pending Contracts





Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	338	292	210
February	382	332	304
March	437	380	351
April	528	446	399
May	522	475	391
June	501	404	330
July	435	355	304
August	377	309	267
September	397	301	250
October	368	247	210
November	329	190	198
December	291	159	195

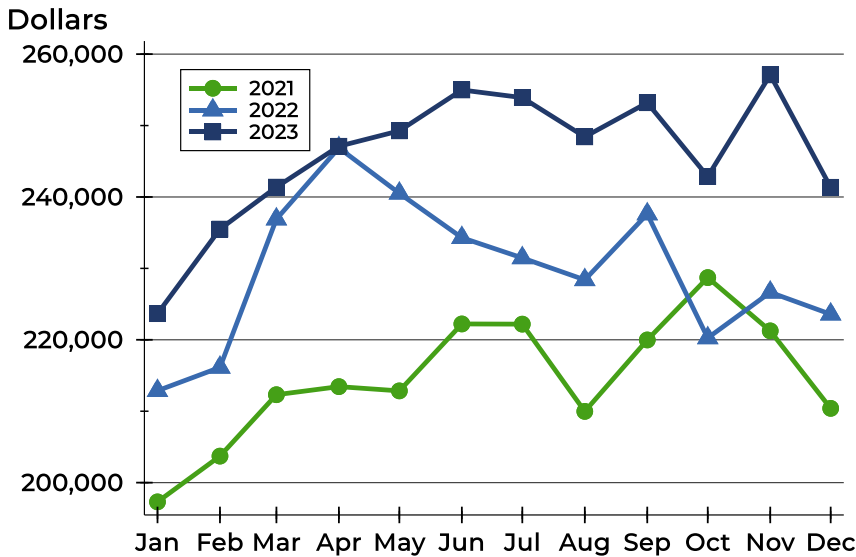
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	2.1%	38,475	39,500	74	60	92.8%	100.0%
\$50,000-\$99,999	12	6.2%	71,175	67,450	54	52	95.8%	100.0%
\$100,000-\$124,999	7	3.6%	110,214	110,000	84	24	98.1%	100.0%
\$125,000-\$149,999	16	8.2%	136,422	135,000	82	84	95.0%	96.9%
\$150,000-\$174,999	22	11.3%	165,323	167,750	44	27	96.8%	100.0%
\$175,000-\$199,999	21	10.8%	186,214	187,500	34	16	98.5%	100.0%
\$200,000-\$249,999	40	20.5%	226,623	227,250	51	18	98.2%	100.0%
\$250,000-\$299,999	27	13.8%	274,350	272,000	29	17	100.1%	100.0%
\$300,000-\$399,999	29	14.9%	342,710	338,000	45	36	97.8%	100.0%
\$400,000-\$499,999	7	3.6%	451,686	450,000	120	30	97.6%	100.0%
\$500,000-\$749,999	10	5.1%	598,171	589,364	64	43	99.9%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



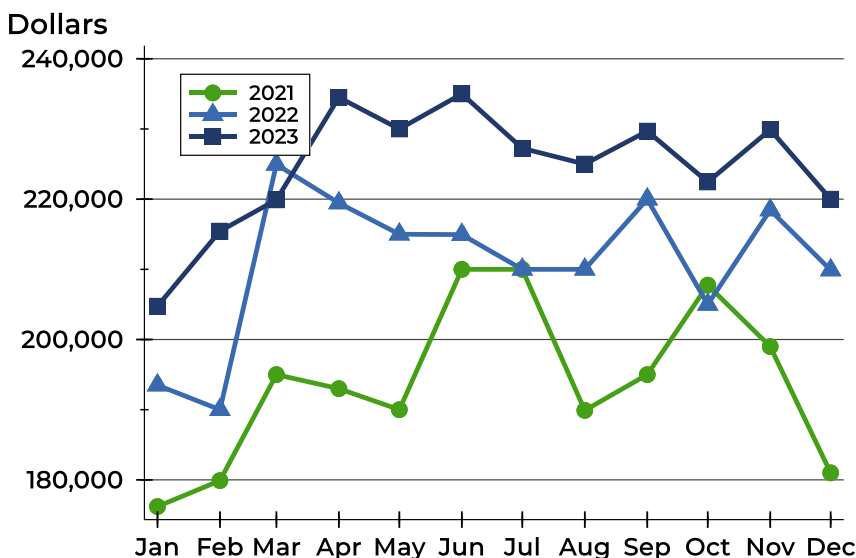
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	197,305	212,869	223,659
February	203,714	216,135	235,504
March	212,313	236,894	241,379
April	213,444	246,874	247,101
May	212,848	240,516	249,264
June	222,220	234,300	254,985
July	222,192	231,465	253,916
August	209,977	228,393	248,419
September	219,980	237,610	253,194
October	228,713	220,258	242,865
November	221,250	226,647	257,099
December	210,403	223,580	241,355

Median Price

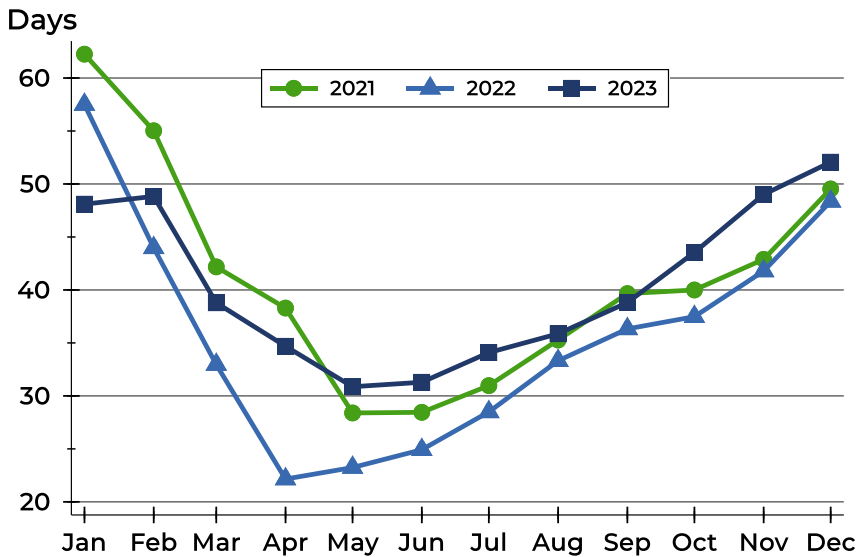


Month	2021	2022	2023
January	176,200	193,500	204,750
February	179,900	190,000	215,450
March	195,000	224,950	219,900
April	193,000	219,450	234,500
May	190,000	215,000	230,000
June	210,000	214,950	235,000
July	210,000	210,000	227,250
August	189,900	210,000	225,000
September	195,000	220,000	229,700
October	207,750	205,000	222,450
November	199,000	218,450	229,900
December	181,000	209,900	220,000



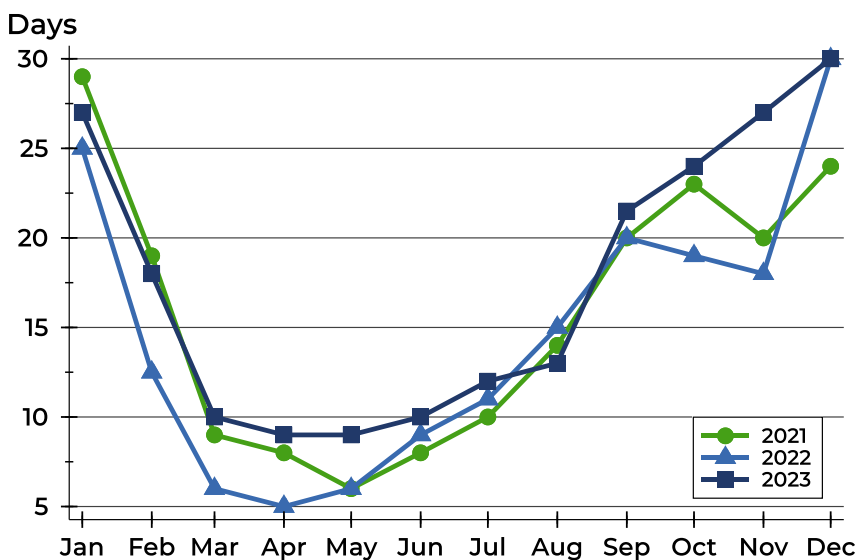
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	62	58	48
February	55	44	49
March	42	33	39
April	38	22	35
May	28	23	31
June	28	25	31
July	31	28	34
August	35	33	36
September	40	36	39
October	40	37	44
November	43	42	49
December	50	48	52

Median DOM



Month	2021	2022	2023
January	29	25	27
February	19	13	18
March	9	6	10
April	8	5	9
May	6	6	9
June	8	9	10
July	10	11	12
August	14	15	13
September	20	20	22
October	23	19	24
November	20	18	27
December	24	30	30