



**February  
2023**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Flint Hills Association Eight-County Jurisdiction Housing Report



### Market Overview

#### FHAR Jurisdiction Home Sales Fell in February

Total home sales in the FHAR eight-county jurisdiction fell last month to 97 units, compared to 148 units in February 2022. Total sales volume was \$19.4 million, down from a year earlier.

The median sale price in February was \$185,500, down from \$198,500 a year earlier. Homes that sold in February were typically on the market for 29 days and sold for 98.4% of their list prices.

#### FHAR Jurisdiction Active Listings Up at End of February

The total number of active listings in the FHAR eight-county jurisdiction at the end of February was 330 units, up from 270 at the same point in 2022. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of February was \$222,450.

During February, a total of 197 contracts were written up from 194 in February 2022. At the end of the month, there were 304 contracts still pending.

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**February  
2023**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Flint Hills Association Eight-County Jurisdiction Summary Statistics

February MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>97</b>	<b>148</b>	<b>162</b>	<b>186</b>	<b>304</b>	<b>289</b>
Change from prior year		-34.5%	-8.6%	30.6%	-38.8%	5.2%	20.9%
<b>Active Listings</b>		<b>330</b>	<b>270</b>	<b>333</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		22.2%	-18.9%	-54.8%			
<b>Months' Supply</b>		<b>1.8</b>	<b>1.2</b>	<b>1.7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		50.0%	-29.4%	-63.8%			
<b>New Listings</b>		<b>200</b>	<b>213</b>	<b>194</b>	<b>348</b>	<b>392</b>	<b>395</b>
Change from prior year		-6.1%	9.8%	-26.0%	-11.2%	-0.8%	-22.1%
<b>Contracts Written</b>		<b>197</b>	<b>194</b>	<b>203</b>	<b>342</b>	<b>369</b>	<b>410</b>
Change from prior year		1.5%	-4.4%	5.7%	-7.3%	-10.0%	16.1%
<b>Pending Contracts</b>		<b>304</b>	<b>332</b>	<b>382</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-8.4%	-13.1%	21.3%			
<b>Sales Volume (1,000s)</b>		<b>19,441</b>	<b>31,149</b>	<b>31,957</b>	<b>38,306</b>	<b>63,603</b>	<b>56,266</b>
Change from prior year		-37.6%	-2.5%	60.3%	-39.8%	13.0%	36.2%
Average	<b>Sale Price</b>	<b>200,421</b>	<b>210,465</b>	<b>197,267</b>	<b>205,948</b>	<b>209,219</b>	<b>194,693</b>
	Change from prior year	-4.8%	6.7%	22.7%	-1.6%	7.5%	12.6%
	<b>List Price of Actives</b>	<b>269,896</b>	<b>245,608</b>	<b>213,504</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	9.9%	15.0%	9.7%			
	<b>Days on Market</b>	<b>46</b>	<b>46</b>	<b>56</b>	<b>49</b>	<b>46</b>	<b>57</b>
Change from prior year	0.0%	-17.9%	-30.9%	6.5%	-19.3%	-34.5%	
<b>Percent of List</b>	<b>98.5%</b>	<b>98.2%</b>	<b>97.5%</b>	<b>97.3%</b>	<b>97.9%</b>	<b>97.4%</b>	
Change from prior year	0.3%	0.7%	1.1%	-0.6%	0.5%	1.0%	
<b>Percent of Original</b>	<b>96.3%</b>	<b>96.5%</b>	<b>96.0%</b>	<b>94.7%</b>	<b>95.9%</b>	<b>95.9%</b>	
Change from prior year	-0.2%	0.5%	2.5%	-1.3%	0.0%	2.3%	
Median	<b>Sale Price</b>	<b>185,500</b>	<b>198,500</b>	<b>175,000</b>	<b>185,250</b>	<b>190,200</b>	<b>180,000</b>
	Change from prior year	-6.5%	13.4%	9.8%	-2.6%	5.7%	10.8%
	<b>List Price of Actives</b>	<b>222,450</b>	<b>185,000</b>	<b>167,500</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	20.2%	10.4%	2.8%			
	<b>Days on Market</b>	<b>29</b>	<b>18</b>	<b>28</b>	<b>29</b>	<b>22</b>	<b>28</b>
Change from prior year	61.1%	-35.7%	-46.2%	31.8%	-21.4%	-50.9%	
<b>Percent of List</b>	<b>98.4%</b>	<b>100.0%</b>	<b>99.2%</b>	<b>98.1%</b>	<b>99.9%</b>	<b>99.1%</b>	
Change from prior year	-1.6%	0.8%	1.2%	-1.8%	0.8%	1.0%	
<b>Percent of Original</b>	<b>97.2%</b>	<b>99.1%</b>	<b>98.2%</b>	<b>96.8%</b>	<b>98.3%</b>	<b>98.4%</b>	
Change from prior year	-1.9%	0.9%	1.2%	-1.5%	-0.1%	1.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



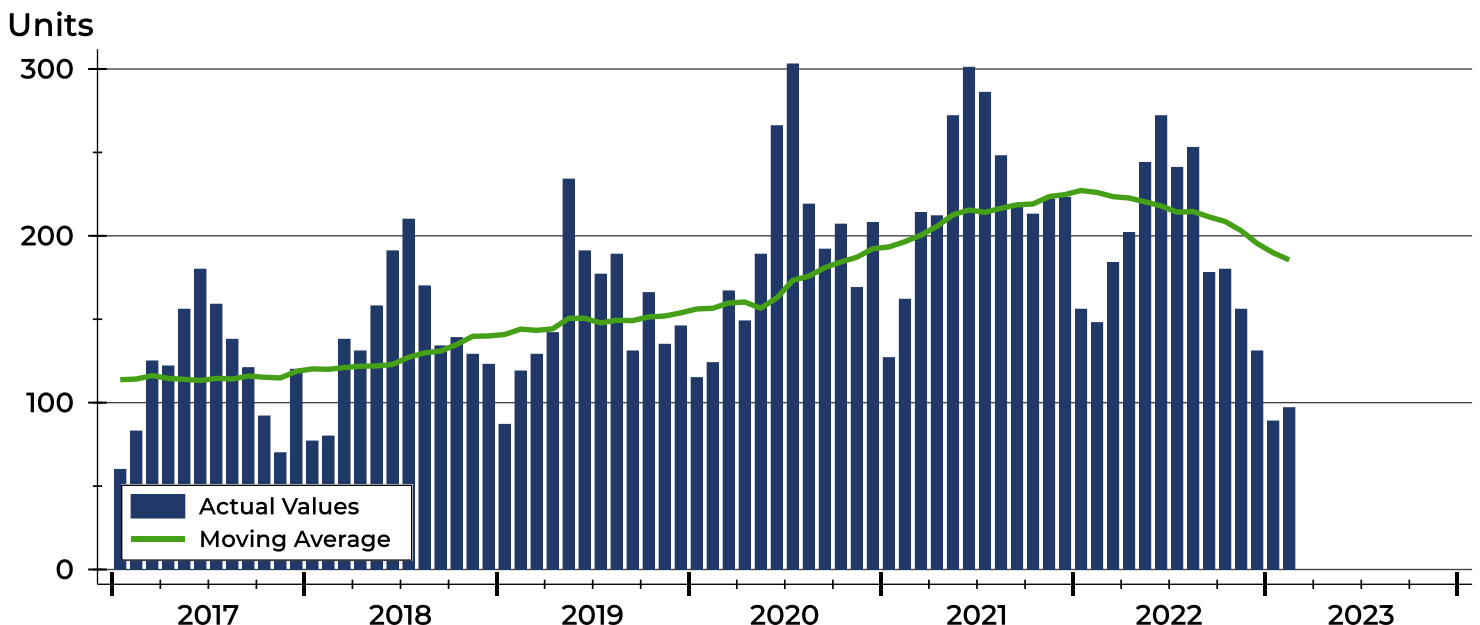
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		2023	February 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		97	148	-34.5%	186	304	-38.8%
Volume (1,000s)		19,441	31,149	-37.6%	38,306	63,603	-39.8%
Months' Supply		1.8	1.2	50.0%	N/A	N/A	N/A
Average	Sale Price	200,421	210,465	-4.8%	205,948	209,219	-1.6%
	Days on Market	46	46	0.0%	49	46	6.5%
	Percent of List	98.5%	98.2%	0.3%	97.3%	97.9%	-0.6%
	Percent of Original	96.3%	96.5%	-0.2%	94.7%	95.9%	-1.3%
Median	Sale Price	185,500	198,500	-6.5%	185,250	190,200	-2.6%
	Days on Market	29	18	61.1%	29	22	31.8%
	Percent of List	98.4%	100.0%	-1.6%	98.1%	99.9%	-1.8%
	Percent of Original	97.2%	99.1%	-1.9%	96.8%	98.3%	-1.5%

A total of 97 homes sold in the FHAR eight-county jurisdiction in February, down from 148 units in February 2022. Total sales volume fell to \$19.4 million compared to \$31.1 million in the previous year.

The median sales price in February was \$185,500, down 6.5% compared to the prior year. Median days on market was 29 days, down from 31 days in January, but up from 18 in February 2022.

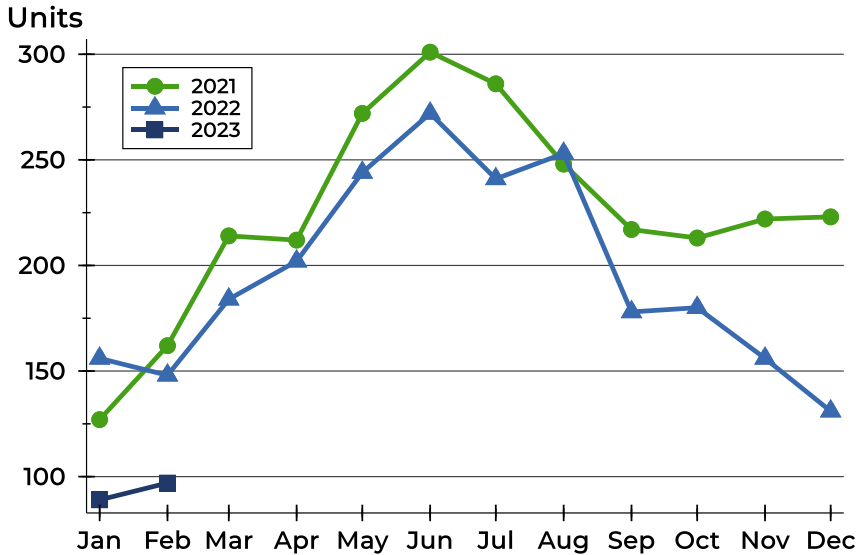
## History of Closed Listings





# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Closed Listings by Month



Month	2021	2022	2023
January	127	156	89
February	162	148	97
March	214	184	
April	212	202	
May	272	244	
June	301	272	
July	286	241	
August	248	253	
September	217	178	
October	213	180	
November	222	156	
December	223	131	

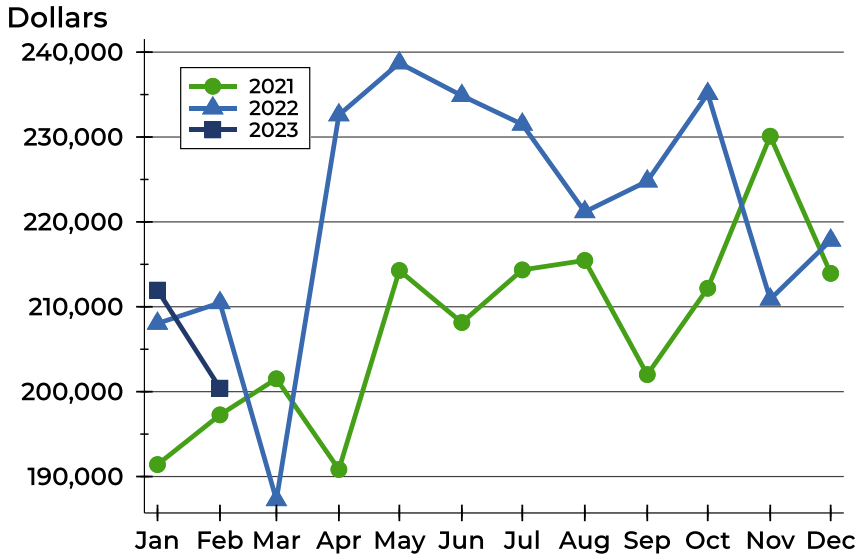
## Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	4	4.1%	0.7	12,875	12,000	29	17	83.5%	83.5%	75.8%	83.5%
\$25,000-\$49,999	2	2.1%	1.1	42,450	42,450	92	92	97.2%	97.2%	78.9%	78.9%
\$50,000-\$99,999	12	12.4%	2.2	72,088	67,575	47	20	103.5%	96.1%	99.4%	95.4%
\$100,000-\$124,999	8	8.2%	1.6	107,750	109,500	40	35	97.1%	96.5%	95.1%	95.7%
\$125,000-\$149,999	9	9.3%	1.5	135,489	139,000	55	30	98.4%	99.3%	97.3%	98.4%
\$150,000-\$174,999	12	12.4%	1.5	162,038	162,525	29	29	98.4%	98.4%	98.6%	98.7%
\$175,000-\$199,999	5	5.2%	1.2	189,500	190,000	10	5	98.1%	96.9%	98.1%	96.9%
\$200,000-\$249,999	19	19.6%	1.7	224,726	225,000	60	37	98.3%	97.9%	96.3%	96.3%
\$250,000-\$299,999	10	10.3%	1.3	269,730	266,250	56	50	99.0%	100.0%	97.3%	97.9%
\$300,000-\$399,999	9	9.3%	1.8	328,324	325,000	47	26	99.7%	100.0%	98.5%	100.0%
\$400,000-\$499,999	4	4.1%	3.3	460,000	457,500	43	26	98.0%	98.2%	97.0%	97.1%
\$500,000-\$749,999	3	3.1%	6.4	568,000	580,000	49	27	100.3%	100.0%	98.7%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



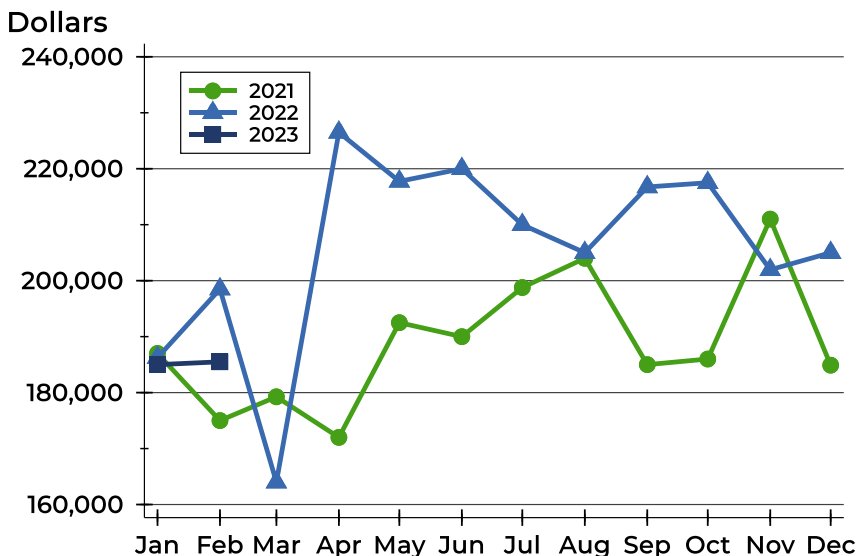
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average Price



Month	2021	2022	2023
January	191,410	208,036	211,973
February	197,267	210,465	200,421
March	201,520	187,253	
April	190,833	232,595	
May	214,279	238,717	
June	208,145	234,872	
July	214,345	231,492	
August	215,464	221,184	
September	202,011	224,797	
October	212,187	235,098	
November	230,099	210,884	
December	213,939	217,827	

## Median Price

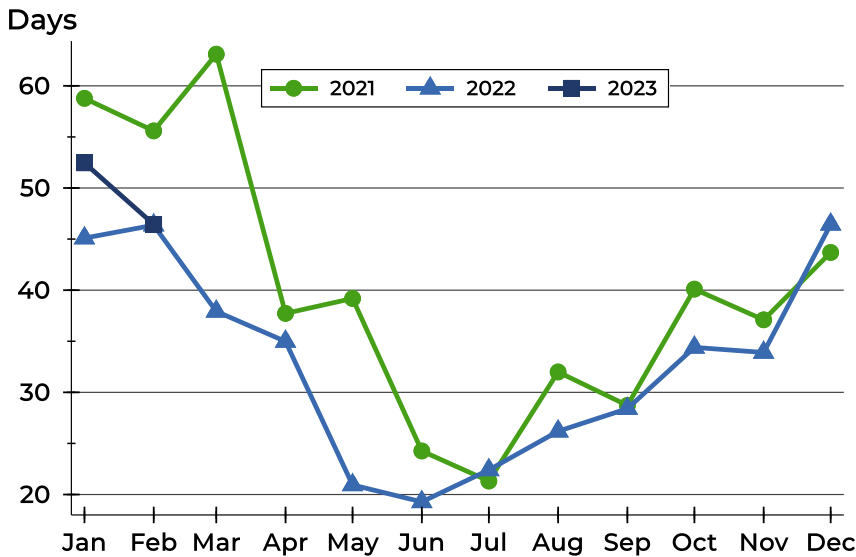


Month	2021	2022	2023
January	187,000	186,250	185,000
February	175,000	198,500	185,500
March	179,250	164,000	
April	172,000	226,500	
May	192,500	217,750	
June	190,000	220,000	
July	198,775	210,000	
August	204,000	205,000	
September	185,000	216,750	
October	186,000	217,500	
November	211,000	201,950	
December	184,900	205,000	



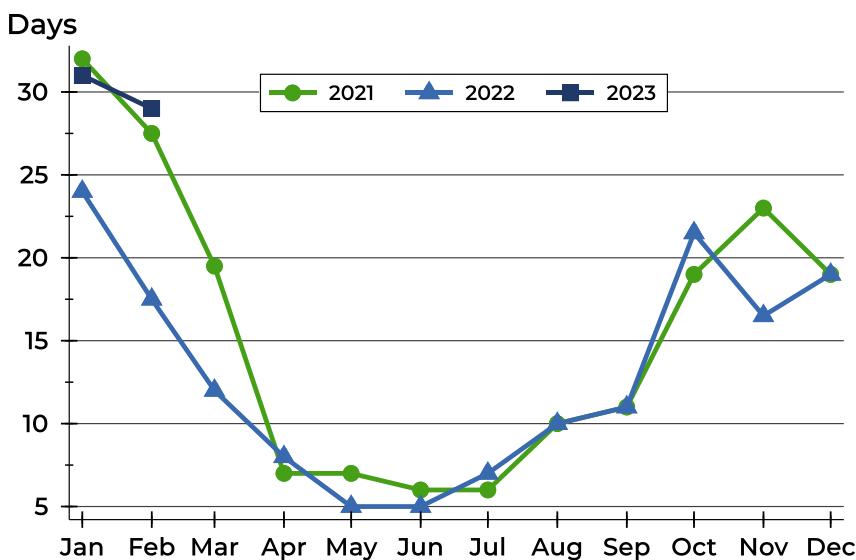
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average DOM



Month	2021	2022	2023
January	59	45	52
February	56	46	46
March	63	38	
April	38	35	
May	39	21	
June	24	19	
July	21	22	
August	32	26	
September	29	28	
October	40	34	
November	37	34	
December	44	46	

## Median DOM



Month	2021	2022	2023
January	32	24	31
February	28	18	29
March	20	12	
April	7	8	
May	7	5	
June	6	5	
July	6	7	
August	10	10	
September	11	11	
October	19	22	
November	23	17	
December	19	19	



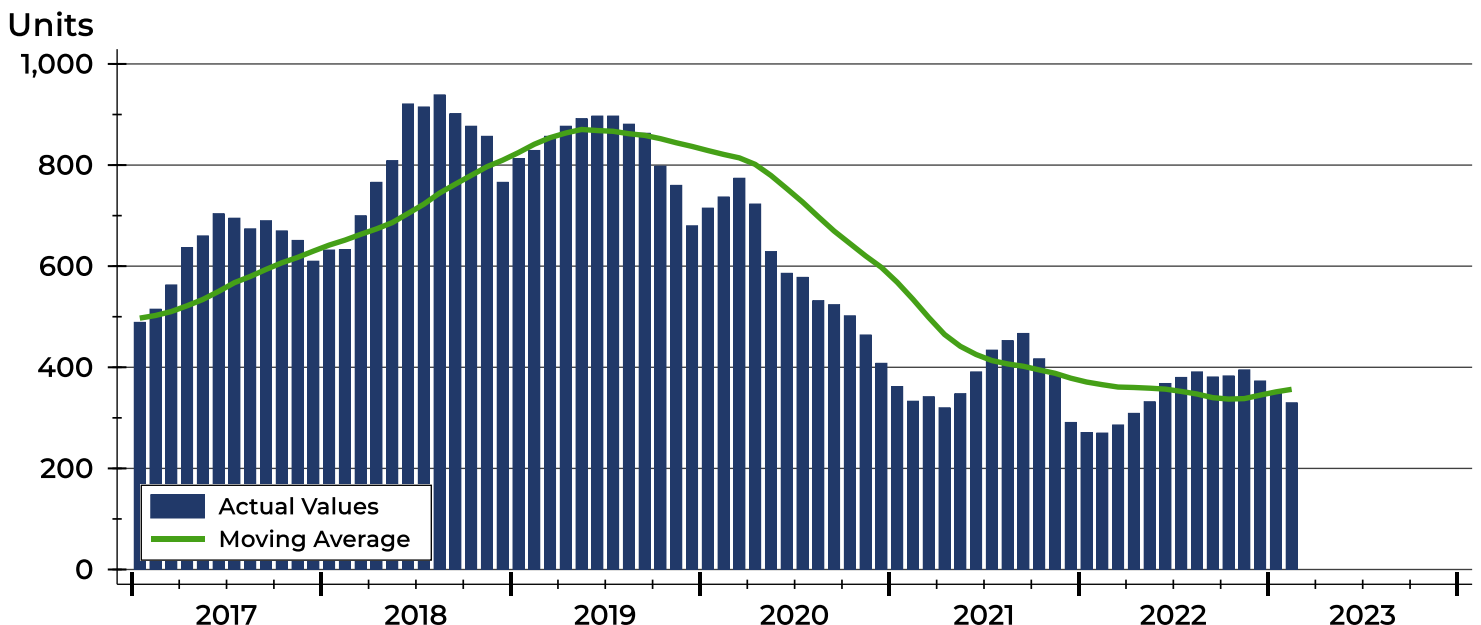
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		End of February		
		2023	2022	Change
Active Listings		330	270	22.2%
Volume (1,000s)		89,066	66,314	34.3%
Months' Supply		1.8	1.2	50.0%
Average	List Price	269,896	245,608	9.9%
	Days on Market	83	77	7.8%
	Percent of Original	97.4%	98.0%	-0.6%
Median	List Price	222,450	185,000	20.2%
	Days on Market	56	48	16.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 330 homes were available for sale in the FHAR eight-county jurisdiction at the end of February. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of February was \$222,450, up 20.2% from 2022. The typical time on market for active listings was 56 days, up from 48 days a year earlier.

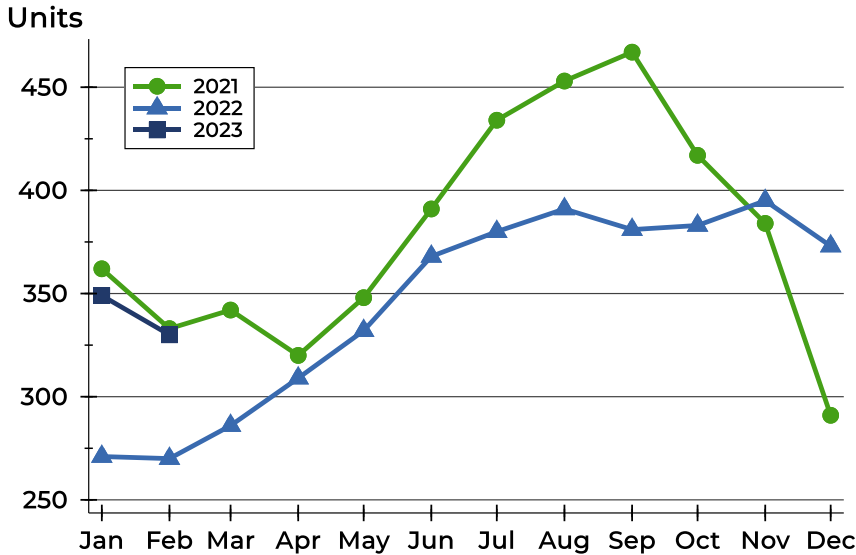
## History of Active Listings





# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Active Listings by Month



Month	2021	2022	2023
January	362	271	349
February	333	270	330
March	342	286	
April	320	309	
May	348	332	
June	391	368	
July	434	380	
August	453	391	
September	467	381	
October	417	383	
November	384	395	
December	291	373	

## Active Listings by Price Range

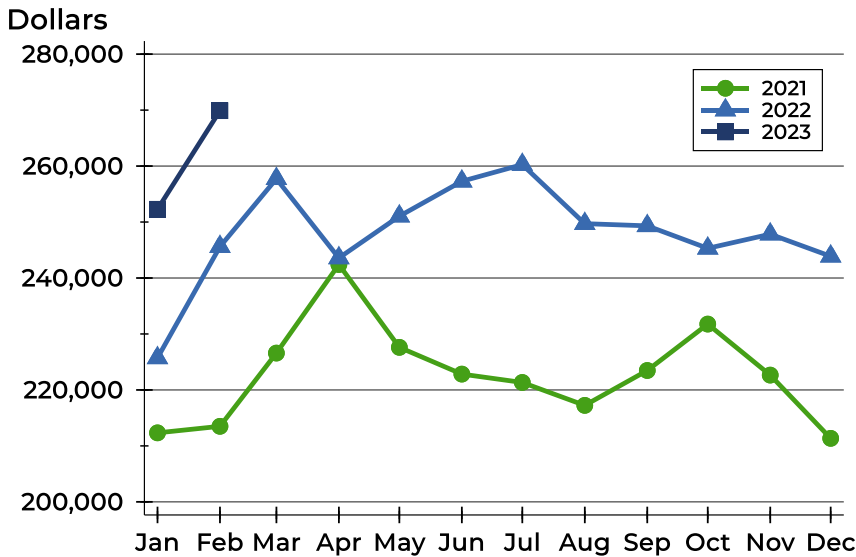
Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	0.7	15,000	15,000	76	76	60.0%	60.0%
\$25,000-\$49,999	5	1.5%	1.1	47,260	48,900	93	19	91.3%	100.0%
\$50,000-\$99,999	35	10.6%	2.2	78,140	80,000	103	68	95.1%	100.0%
\$100,000-\$124,999	21	6.4%	1.6	112,714	110,000	70	35	96.0%	100.0%
\$125,000-\$149,999	27	8.2%	1.5	135,226	134,600	79	70	97.7%	100.0%
\$150,000-\$174,999	27	8.2%	1.5	162,856	160,000	81	75	98.5%	100.0%
\$175,000-\$199,999	20	6.1%	1.2	187,250	185,000	90	48	97.3%	98.7%
\$200,000-\$249,999	49	14.8%	1.7	221,924	219,000	84	84	97.0%	100.0%
\$250,000-\$299,999	37	11.2%	1.3	278,154	279,900	53	45	98.8%	100.0%
\$300,000-\$399,999	49	14.8%	1.8	348,474	345,000	88	43	98.0%	100.0%
\$400,000-\$499,999	29	8.8%	3.3	448,587	450,000	91	59	99.4%	100.0%
\$500,000-\$749,999	24	7.3%	6.4	616,926	632,500	65	29	98.0%	100.0%
\$750,000-\$999,999	4	1.2%	N/A	865,725	871,450	151	86	94.5%	99.0%
\$1,000,000 and up	2	0.6%	N/A	1,200,000	1,200,000	153	153	100.0%	100.0%





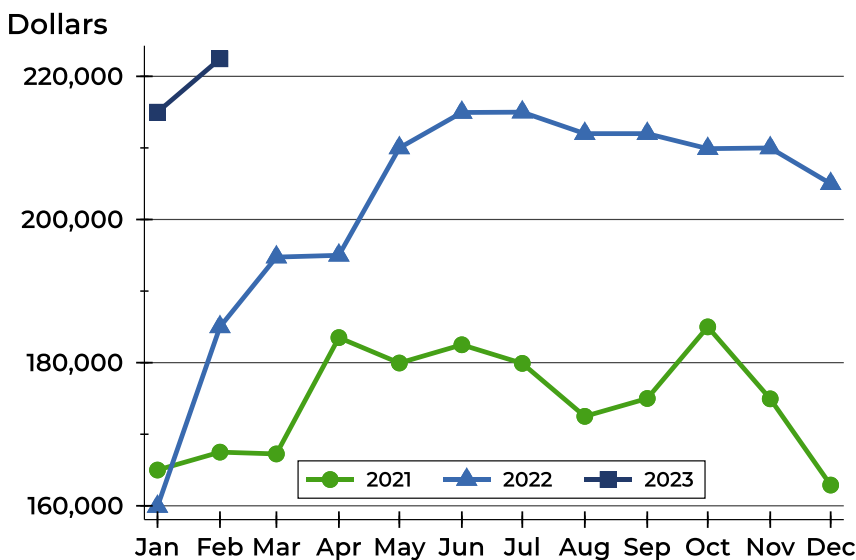
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average Price



Month	2021	2022	2023
January	212,332	225,726	252,283
February	213,504	245,608	269,896
March	226,585	257,735	
April	242,408	243,580	
May	227,614	251,047	
June	222,830	257,286	
July	221,336	260,263	
August	217,244	249,712	
September	223,475	249,322	
October	231,771	245,307	
November	222,652	247,830	
December	211,354	243,887	

## Median Price

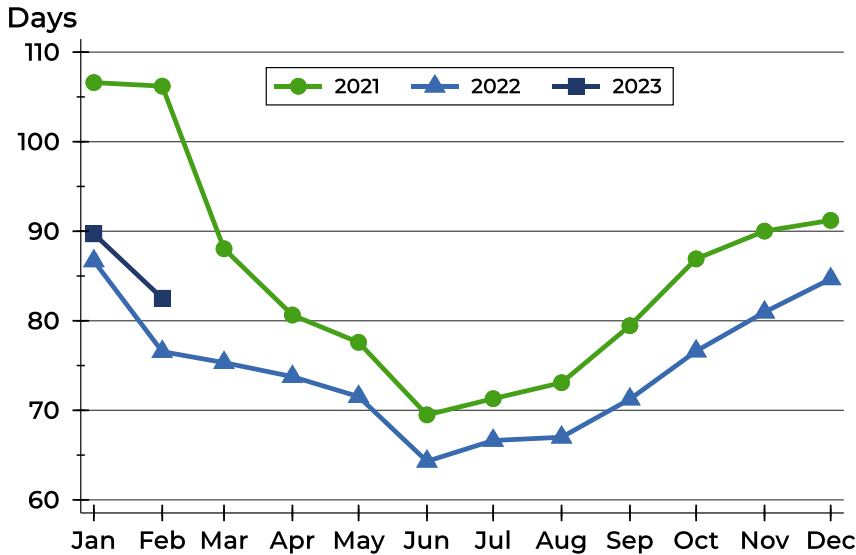


Month	2021	2022	2023
January	165,000	159,900	215,000
February	167,500	185,000	222,450
March	167,250	194,750	
April	183,500	195,000	
May	179,950	210,000	
June	182,500	214,950	
July	179,900	215,000	
August	172,500	212,000	
September	175,000	212,000	
October	185,000	209,900	
November	174,950	210,000	
December	162,900	205,000	



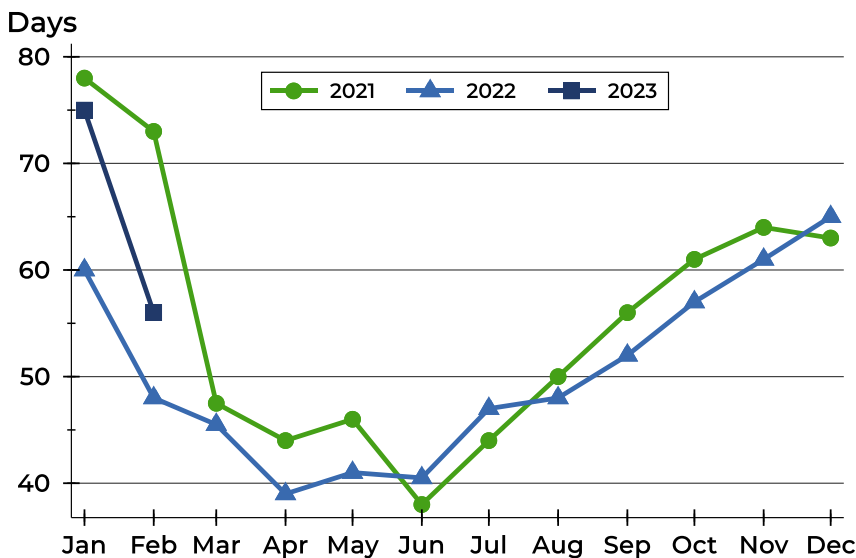
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average DOM



Month	2021	2022	2023
January	107	87	90
February	106	77	83
March	88	75	
April	81	74	
May	78	72	
June	69	64	
July	71	67	
August	73	67	
September	79	71	
October	87	77	
November	90	81	
December	91	85	

## Median DOM

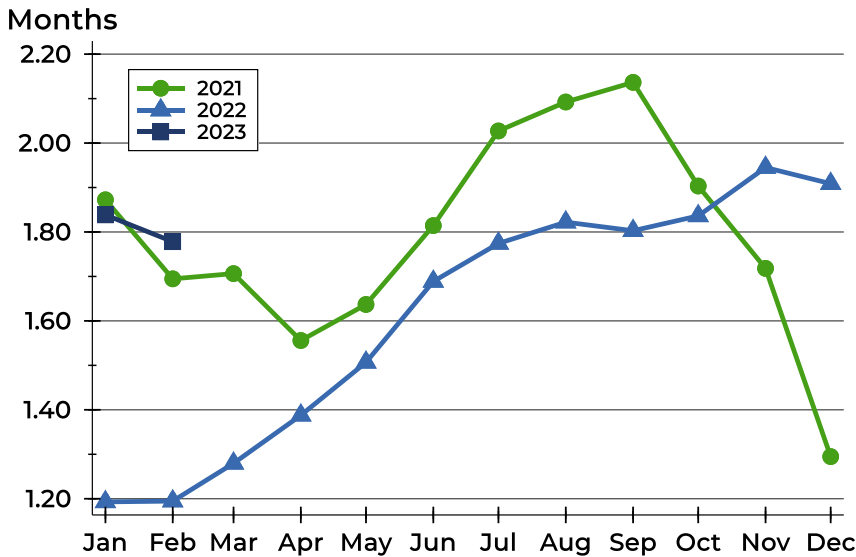


Month	2021	2022	2023
January	78	60	75
February	73	48	56
March	48	46	
April	44	39	
May	46	41	
June	38	41	
July	44	47	
August	50	48	
September	56	52	
October	61	57	
November	64	61	
December	63	65	



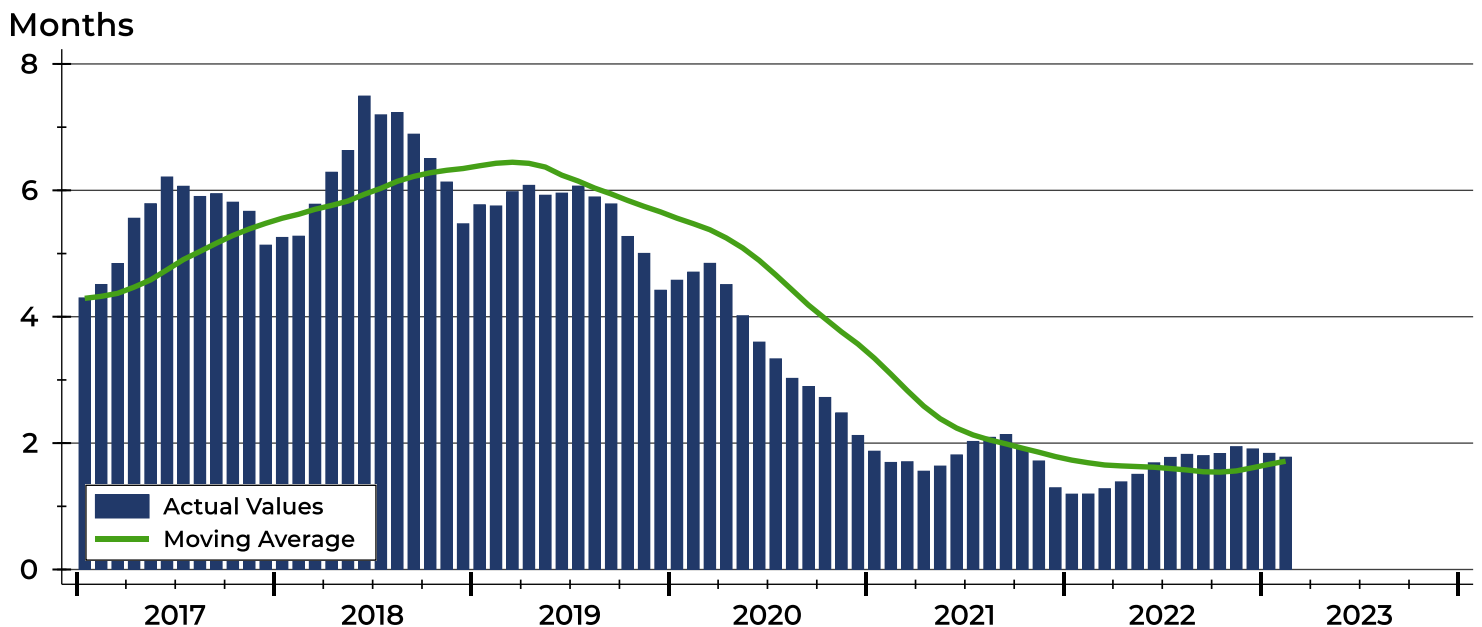
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

## Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	1.8
February	1.7	1.2	1.8
March	1.7	1.3	
April	1.6	1.4	
May	1.6	1.5	
June	1.8	1.7	
July	2.0	1.8	
August	2.1	1.8	
September	2.1	1.8	
October	1.9	1.8	
November	1.7	1.9	
December	1.3	1.9	

## History of Month's Supply





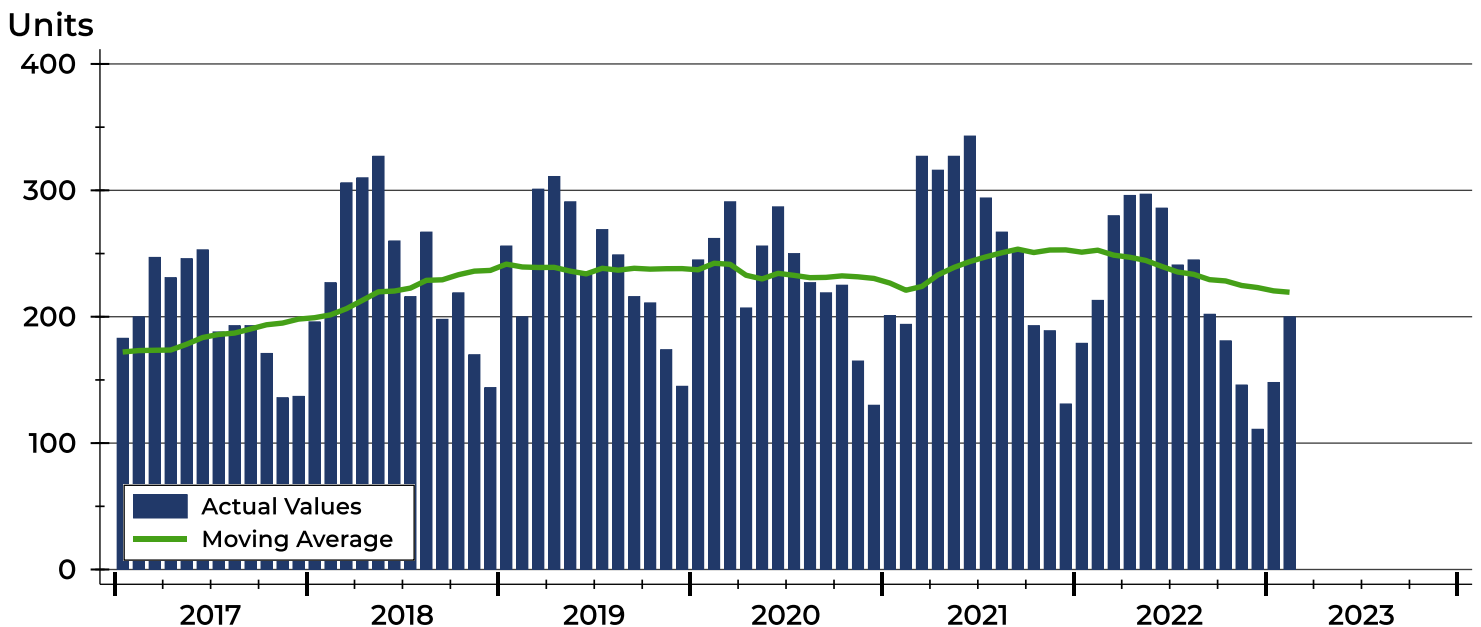
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2023	February 2022	Change
Current Month	New Listings	200	213	-6.1%
	Volume (1,000s)	52,958	49,513	7.0%
	Average List Price	264,789	232,458	13.9%
	Median List Price	233,950	225,000	4.0%
Year-to-Date	New Listings	348	392	-11.2%
	Volume (1,000s)	89,810	93,042	-3.5%
	Average List Price	258,074	237,353	8.7%
	Median List Price	231,500	205,000	12.9%

A total of 200 new listings were added in the FHAR eight-county jurisdiction during February, down 6.1% from the same month in 2022. Year-to-date the FHAR eight-county jurisdiction has seen 348 new listings.

The median list price of these homes was \$233,950 up from \$225,000 in 2022.

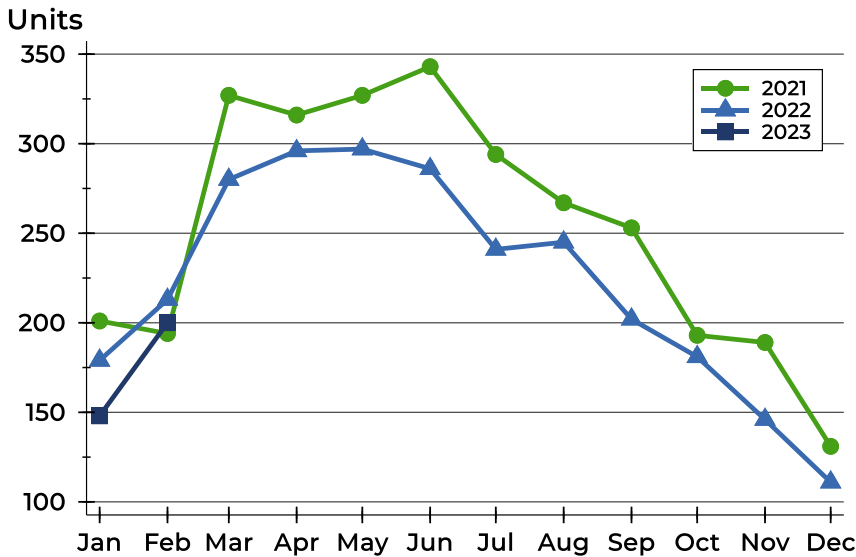
## History of New Listings





# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## New Listings by Month



Month	2021	2022	2023
January	201	179	148
February	194	213	200
March	327	280	
April	316	296	
May	327	297	
June	343	286	
July	294	241	
August	267	245	
September	253	202	
October	193	181	
November	189	146	
December	131	111	

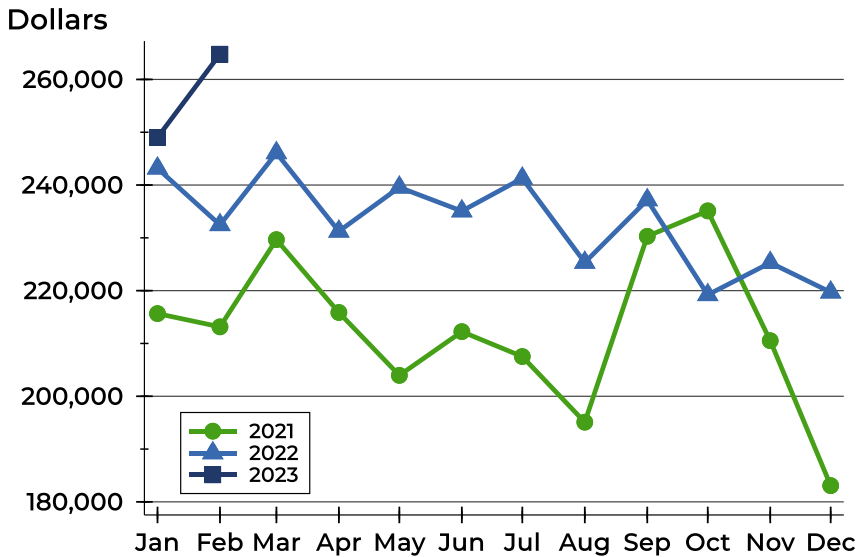
## New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	15,000	15,000	16	16	75.0%	75.0%
\$25,000-\$49,999	5	2.5%	38,330	35,000	10	7	87.1%	100.0%
\$50,000-\$99,999	12	6.0%	74,775	71,500	12	10	99.2%	100.0%
\$100,000-\$124,999	11	5.5%	113,527	115,000	14	13	99.6%	100.0%
\$125,000-\$149,999	15	7.5%	138,317	139,999	11	6	100.3%	100.0%
\$150,000-\$174,999	13	6.5%	163,854	165,000	9	9	100.1%	100.0%
\$175,000-\$199,999	16	8.0%	189,038	187,450	11	7	98.8%	100.0%
\$200,000-\$249,999	32	16.0%	220,408	217,000	9	8	99.6%	100.0%
\$250,000-\$299,999	30	15.0%	276,907	275,000	10	5	99.7%	100.0%
\$300,000-\$399,999	42	21.0%	348,538	347,500	13	9	99.9%	100.0%
\$400,000-\$499,999	8	4.0%	436,425	440,000	12	11	100.0%	100.0%
\$500,000-\$749,999	12	6.0%	595,869	584,500	16	14	99.9%	100.0%
\$750,000-\$999,999	2	1.0%	767,450	767,450	23	23	100.0%	100.0%
\$1,000,000 and up	1	0.5%	1,200,000	1,200,000	16	16	100.0%	100.0%



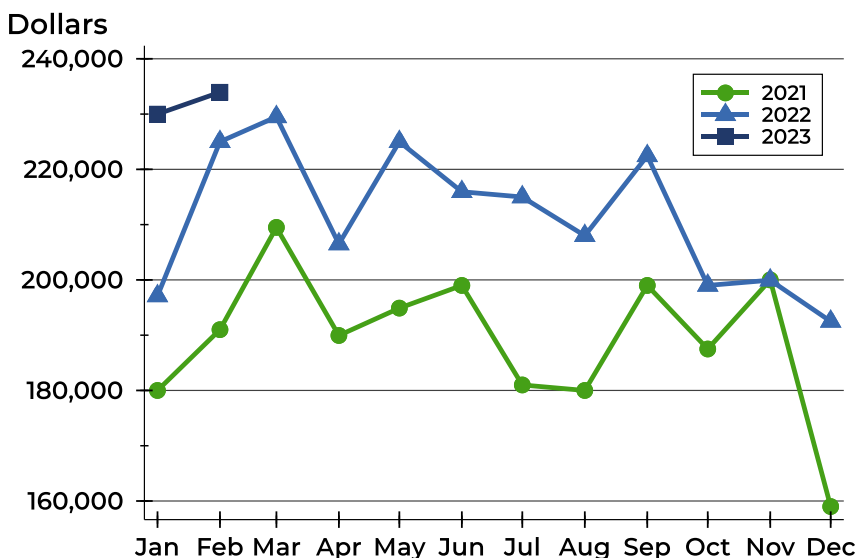
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## Average Price



Month	2021	2022	2023
January	215,661	243,179	248,999
February	213,145	232,458	264,789
March	229,658	246,089	
April	215,864	231,240	
May	203,956	239,570	
June	212,237	235,067	
July	207,523	241,275	
August	195,097	225,336	
September	230,292	237,171	
October	235,109	219,211	
November	210,527	225,291	
December	183,075	219,704	

## Median Price



Month	2021	2022	2023
January	180,000	197,100	230,000
February	191,000	225,000	233,950
March	209,500	229,500	
April	189,950	206,500	
May	194,900	225,000	
June	199,000	215,950	
July	181,000	215,000	
August	180,000	208,000	
September	199,000	222,450	
October	187,500	199,000	
November	200,000	199,950	
December	159,000	192,500	



# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

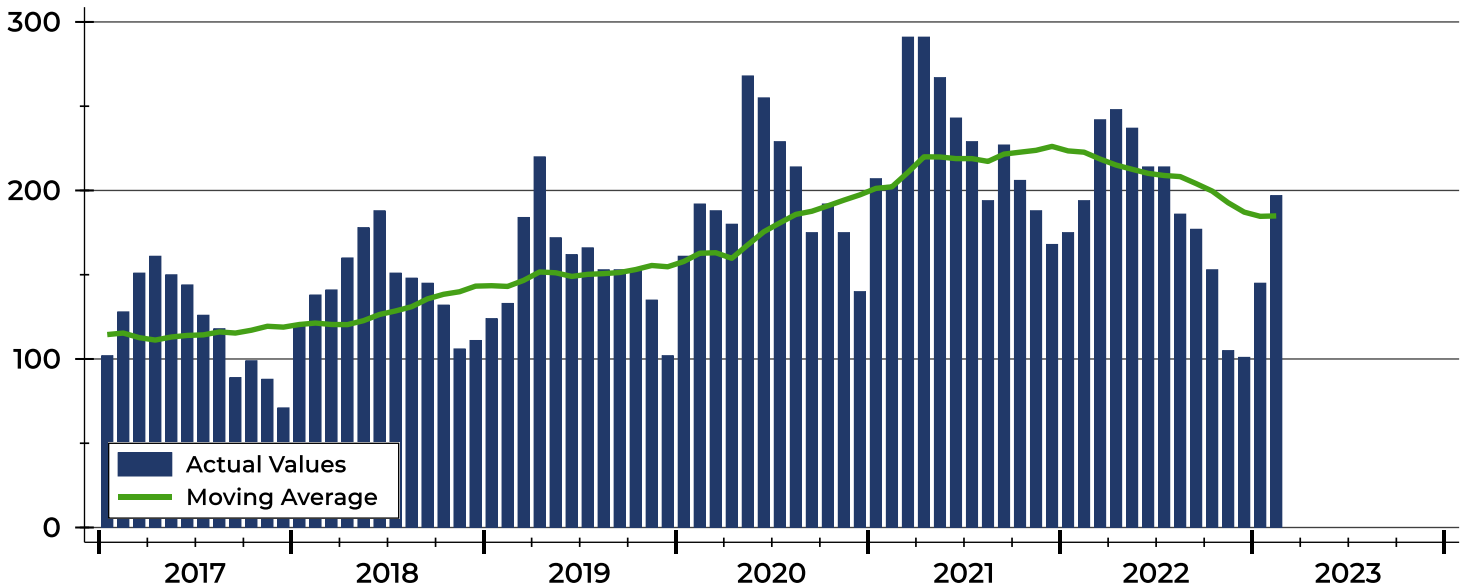
Summary Statistics for Contracts Written		2023	February 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		197	194	1.5%	342	369	-7.3%
Volume (1,000s)		45,986	40,508	13.5%	76,489	77,832	-1.7%
Average	Sale Price	233,432	208,802	11.8%	223,651	210,926	6.0%
	Days on Market	51	31	64.5%	49	40	22.5%
	Percent of Original	97.3%	98.4%	-1.1%	96.7%	98.0%	-1.3%
Median	Sale Price	215,900	185,000	16.7%	204,950	190,000	7.9%
	Days on Market	14	9	55.6%	20	12	66.7%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 197 contracts for sale were written in the FHAR eight-county jurisdiction during the month of February, up from 194 in 2022. The median list price of these homes was \$215,900, up from \$185,000 the prior year.

Half of the homes that went under contract in February were on the market less than 14 days, compared to 9 days in February 2022.

## History of Contracts Written

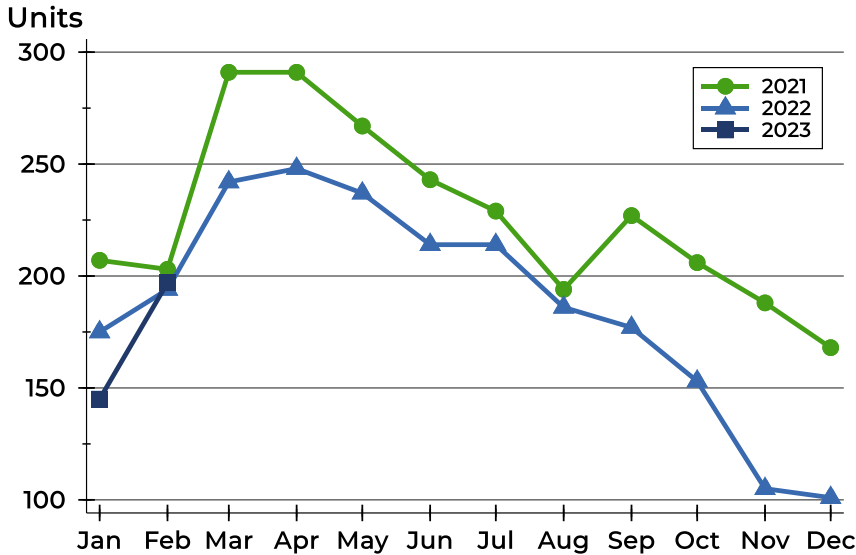
Units





# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Contracts Written by Month



Month	2021	2022	2023
January	207	175	145
February	203	194	197
March	291	242	
April	291	248	
May	267	237	
June	243	214	
July	229	214	
August	194	186	
September	227	177	
October	206	153	
November	188	105	
December	168	101	

## Contracts Written by Price Range

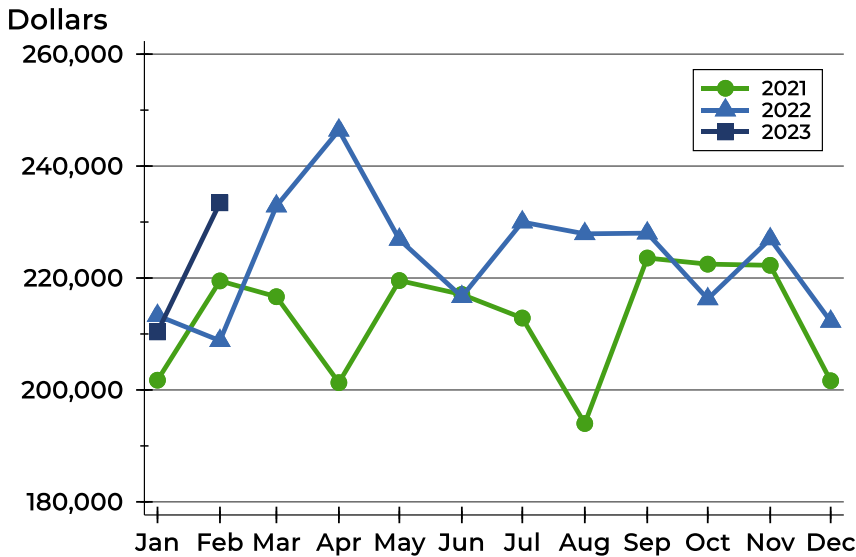
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.5%	16,633	15,000	54	32	84.9%	79.6%
\$25,000-\$49,999	4	2.0%	35,463	33,925	20	9	100.0%	100.0%
\$50,000-\$99,999	18	9.1%	81,222	87,400	69	49	90.6%	90.7%
\$100,000-\$124,999	7	3.6%	119,057	120,000	131	131	92.3%	96.1%
\$125,000-\$149,999	20	10.2%	137,353	139,900	53	45	98.0%	100.0%
\$150,000-\$174,999	15	7.6%	163,467	164,900	53	14	98.7%	100.0%
\$175,000-\$199,999	19	9.6%	191,068	194,750	53	37	95.7%	100.0%
\$200,000-\$249,999	35	17.8%	224,719	224,900	40	10	98.5%	100.0%
\$250,000-\$299,999	28	14.2%	274,900	275,000	21	6	99.4%	100.0%
\$300,000-\$399,999	30	15.2%	338,435	333,500	60	11	99.3%	100.0%
\$400,000-\$499,999	11	5.6%	431,836	435,000	44	21	98.1%	100.0%
\$500,000-\$749,999	6	3.0%	558,167	557,500	83	57	99.3%	100.0%
\$750,000-\$999,999	1	0.5%	855,000	855,000	113	113	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





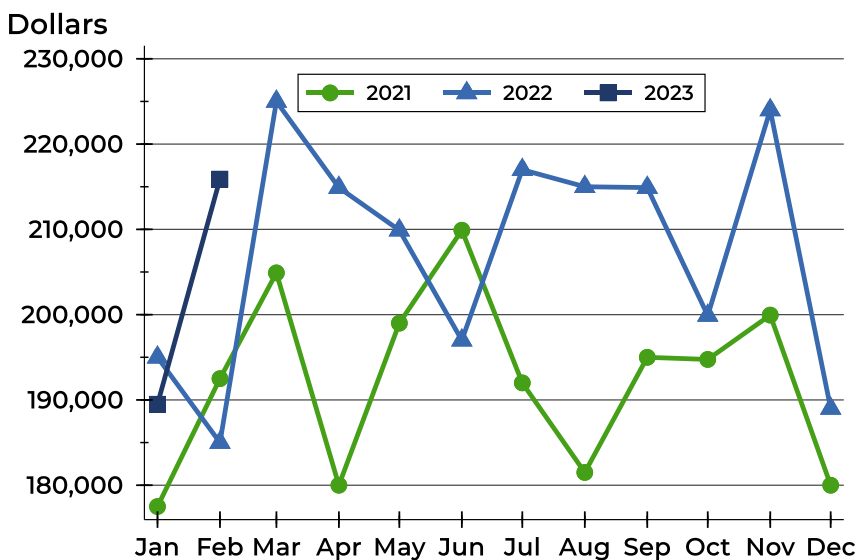
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average Price



Month	2021	2022	2023
January	201,740	213,282	<b>210,363</b>
February	219,484	208,802	<b>233,432</b>
March	216,661	232,855	
April	201,302	246,398	
May	219,550	226,889	
June	217,062	216,653	
July	212,848	229,994	
August	194,008	227,901	
September	223,572	228,020	
October	222,478	216,264	
November	222,270	226,984	
December	201,636	212,244	

## Median Price

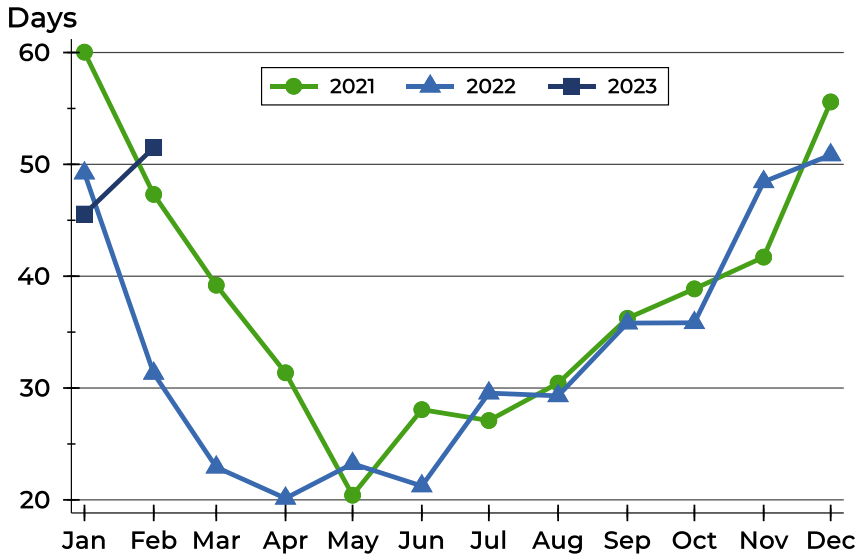


Month	2021	2022	2023
January	177,500	195,000	<b>189,500</b>
February	192,500	185,000	<b>215,900</b>
March	204,900	225,000	
April	180,000	214,900	
May	199,000	209,900	
June	209,900	197,000	
July	192,000	217,000	
August	181,500	215,000	
September	195,000	214,900	
October	194,750	199,900	
November	199,950	224,000	
December	180,000	189,000	



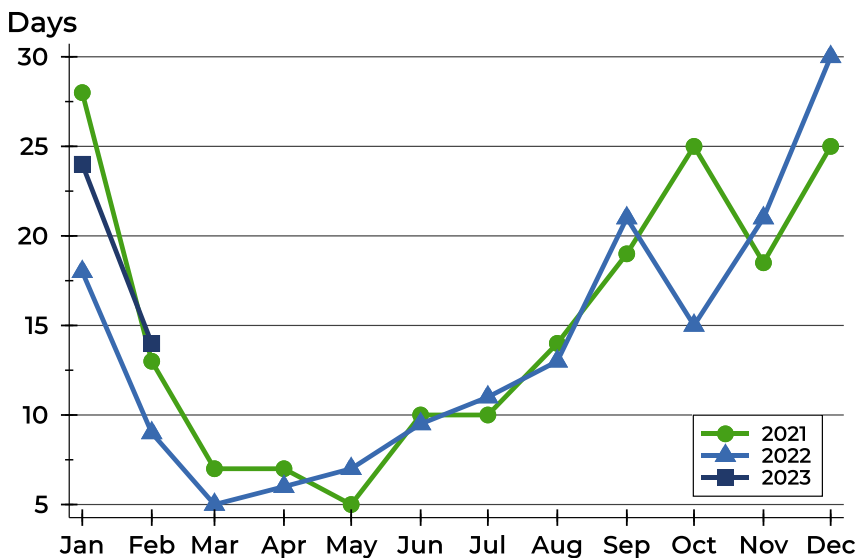
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average DOM



Month	2021	2022	2023
January	60	49	46
February	47	31	51
March	39	23	
April	31	20	
May	20	23	
June	28	21	
July	27	30	
August	30	29	
September	36	36	
October	39	36	
November	42	48	
December	56	51	

## Median DOM



Month	2021	2022	2023
January	28	18	24
February	13	9	14
March	7	5	
April	7	6	
May	5	7	
June	10	10	
July	10	11	
August	14	13	
September	19	21	
October	25	15	
November	19	21	
December	25	30	



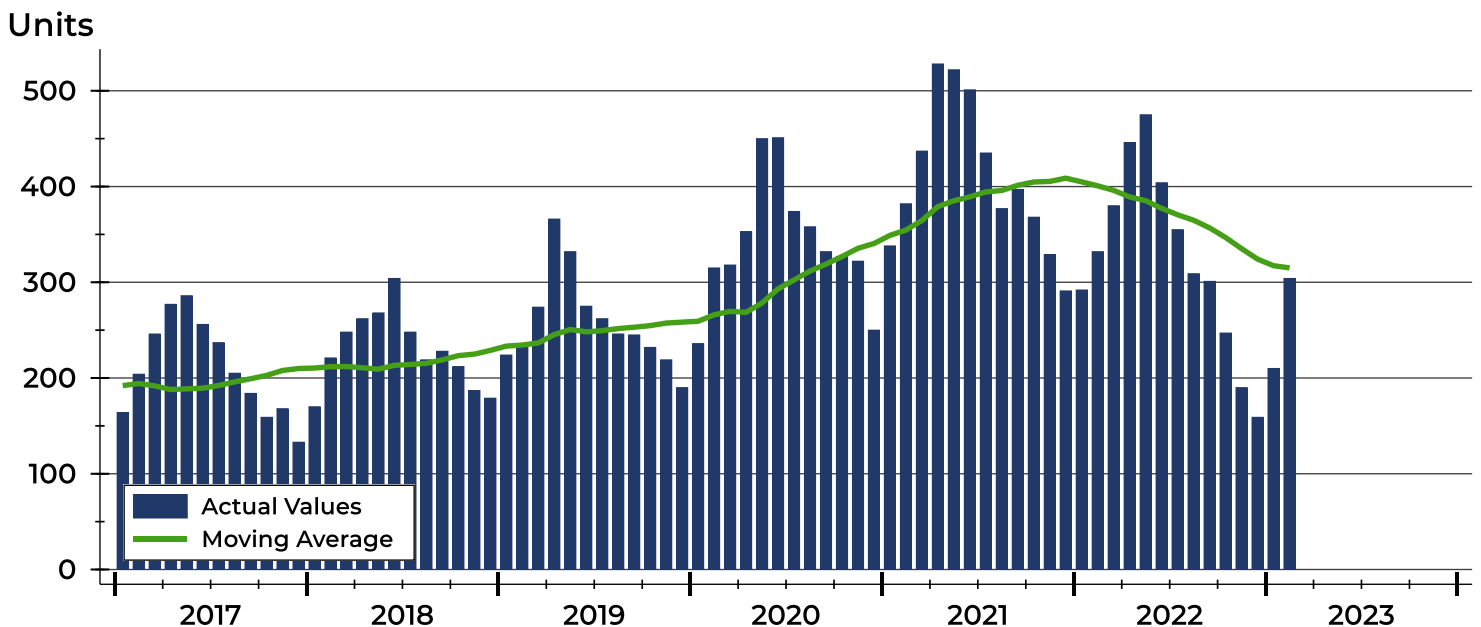
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of February		
		2023	2022	Change
Pending Contracts		<b>304</b>	332	-8.4%
Volume (1,000s)		<b>71,593</b>	71,757	-0.2%
Average	List Price	<b>235,504</b>	216,135	9.0%
	Days on Market	<b>49</b>	44	11.4%
	Percent of Original	<b>97.9%</b>	98.5%	-0.6%
Median	List Price	<b>215,450</b>	190,000	13.4%
	Days on Market	<b>18</b>	13	38.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 304 listings in the FHAR eight-county jurisdiction had contracts pending at the end of February, down from 332 contracts pending at the end of February 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

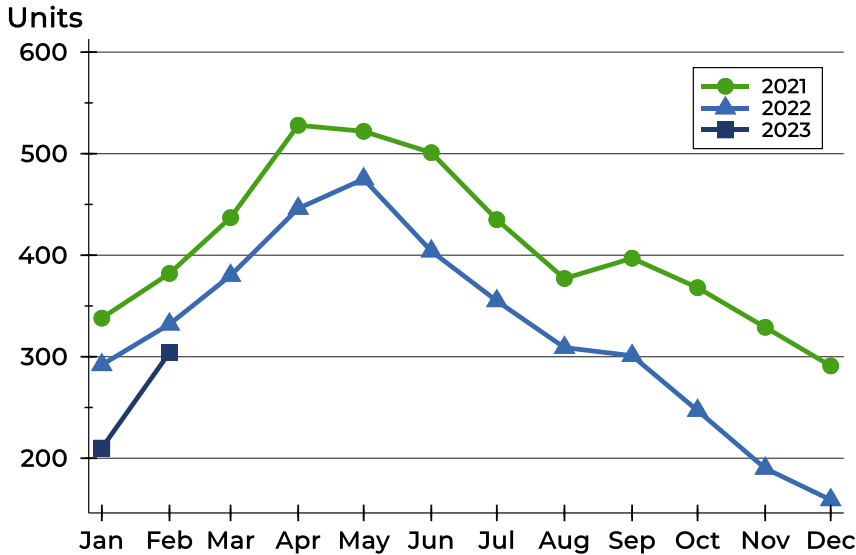
## History of Pending Contracts





# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Pending Contracts by Month



Month	2021	2022	2023
January	338	292	210
February	382	332	304
March	437	380	
April	528	446	
May	522	475	
June	501	404	
July	435	355	
August	377	309	
September	397	301	
October	368	247	
November	329	190	
December	291	159	

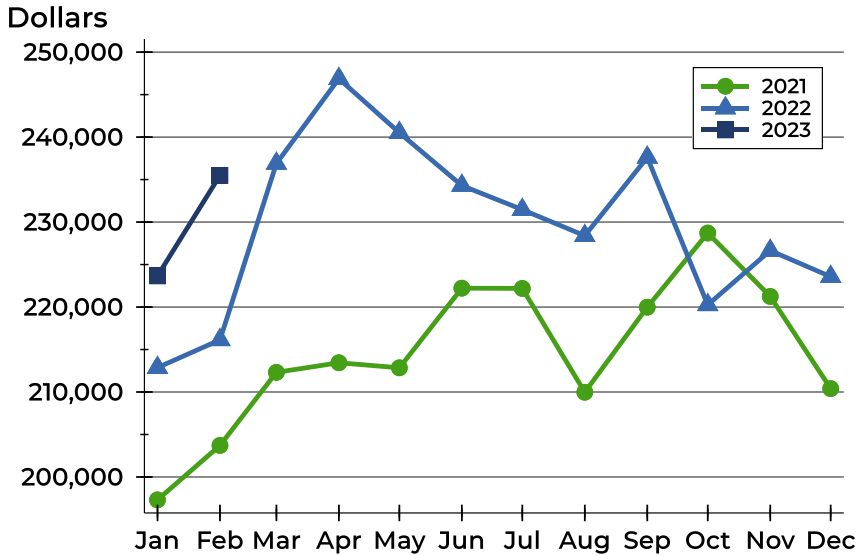
## Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	1.3%	15,975	15,000	43	24	88.7%	89.8%
\$25,000-\$49,999	7	2.3%	35,836	35,000	35	14	93.3%	100.0%
\$50,000-\$99,999	22	7.2%	79,564	82,200	59	30	95.7%	100.0%
\$100,000-\$124,999	15	4.9%	117,077	119,900	100	28	94.5%	97.5%
\$125,000-\$149,999	28	9.2%	138,409	139,900	51	38	97.9%	100.0%
\$150,000-\$174,999	25	8.2%	164,260	165,000	51	17	98.6%	100.0%
\$175,000-\$199,999	33	10.9%	189,991	190,000	72	59	96.2%	100.0%
\$200,000-\$249,999	56	18.4%	227,025	229,700	40	11	98.6%	100.0%
\$250,000-\$299,999	42	13.8%	272,098	273,700	22	6	100.2%	100.0%
\$300,000-\$399,999	45	14.8%	344,519	335,000	45	11	99.1%	100.0%
\$400,000-\$499,999	16	5.3%	437,031	437,000	42	19	98.7%	100.0%
\$500,000-\$749,999	9	3.0%	562,100	550,000	67	31	99.5%	100.0%
\$750,000-\$999,999	2	0.7%	912,000	912,000	88	88	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



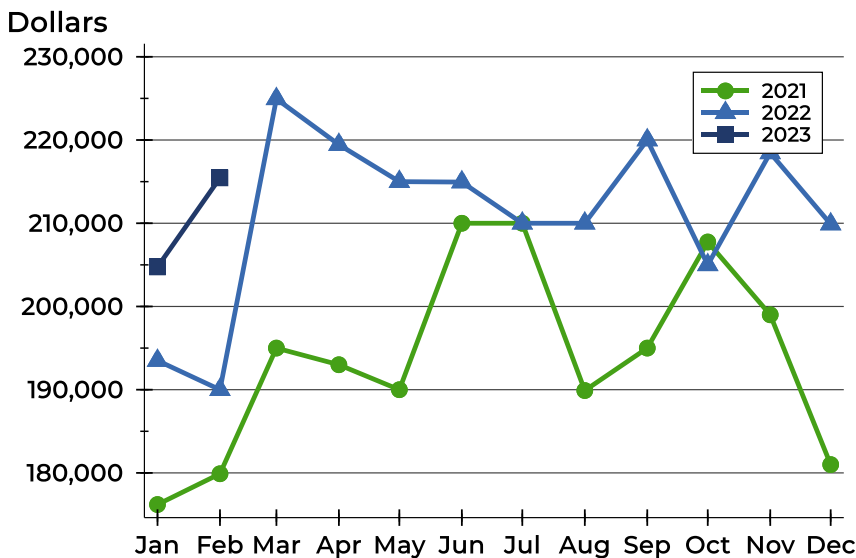
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average Price



Month	2021	2022	2023
January	197,305	212,869	223,659
February	203,714	216,135	235,504
March	212,313	236,894	
April	213,444	246,874	
May	212,848	240,516	
June	222,220	234,300	
July	222,192	231,465	
August	209,977	228,393	
September	219,980	237,610	
October	228,713	220,258	
November	221,250	226,647	
December	210,403	223,580	

## Median Price

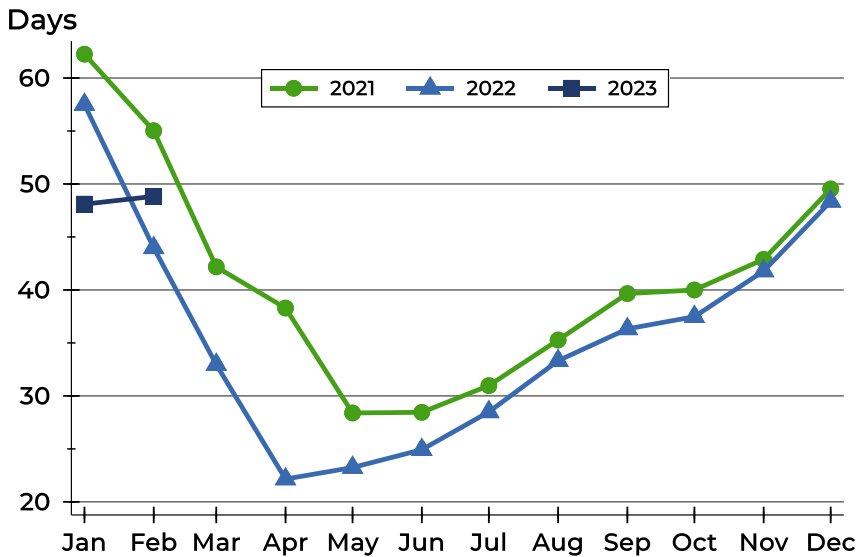


Month	2021	2022	2023
January	176,200	193,500	204,750
February	179,900	190,000	215,450
March	195,000	224,950	
April	193,000	219,450	
May	190,000	215,000	
June	210,000	214,950	
July	210,000	210,000	
August	189,900	210,000	
September	195,000	220,000	
October	207,750	205,000	
November	199,000	218,450	
December	181,000	209,900	



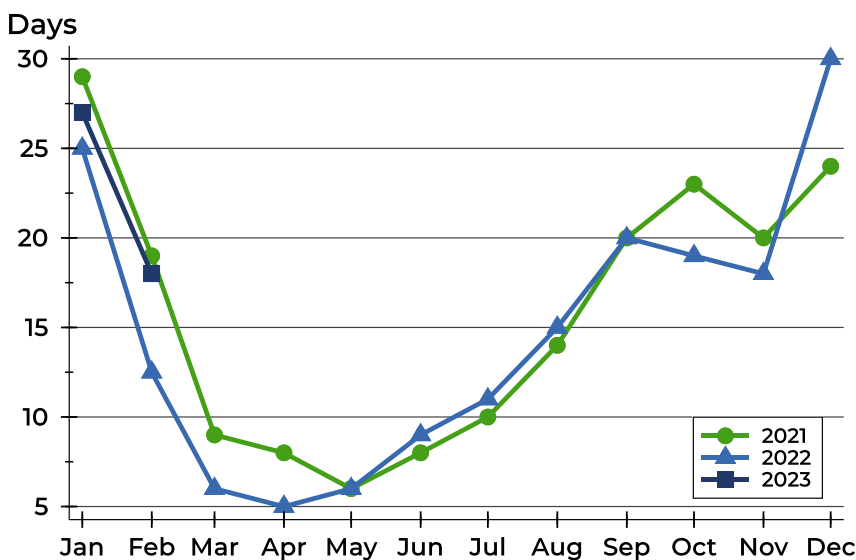
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average DOM



Month	2021	2022	2023
January	62	58	48
February	55	44	49
March	42	33	
April	38	22	
May	28	23	
June	28	25	
July	31	28	
August	35	33	
September	40	36	
October	40	37	
November	43	42	
December	50	48	

## Median DOM



Month	2021	2022	2023
January	29	25	27
February	19	13	18
March	9	6	
April	8	5	
May	6	6	
June	8	9	
July	10	11	
August	14	15	
September	20	20	
October	23	19	
November	20	18	
December	24	30	