



**April
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Flint Hills Association Eight-County Jurisdiction Housing Report



Market Overview

FHAR Jurisdiction Home Sales Fell in April

Total home sales in the FHAR eight-county jurisdiction fell last month to 163 units, compared to 202 units in April 2022. Total sales volume was \$37.9 million, down from a year earlier.

The median sale price in April was \$214,900, down from \$226,500 a year earlier. Homes that sold in April were typically on the market for 10 days and sold for 100.0% of their list prices.

FHAR Jurisdiction Active Listings Up at End of April

The total number of active listings in the FHAR eight-county jurisdiction at the end of April was 325 units, up from 309 at the same point in 2022. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$225,000.

During April, a total of 227 contracts were written down from 248 in April 2022. At the end of the month, there were 399 contracts still pending.

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Flint Hills Association Eight-County Jurisdiction Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		163	202	212	521	690	715
Change from prior year		-19.3%	-4.7%	42.3%	-24.5%	-3.5%	28.8%
Active Listings		325	309	320	N/A	N/A	N/A
Change from prior year		5.2%	-3.4%	-55.7%			
Months' Supply		1.8	1.4	1.6	N/A	N/A	N/A
Change from prior year		28.6%	-12.5%	-64.4%			
New Listings		230	296	316	826	968	1,038
Change from prior year		-22.3%	-6.3%	52.7%	-14.7%	-6.7%	3.3%
Contracts Written		227	248	291	768	859	992
Change from prior year		-8.5%	-14.8%	61.7%	-10.6%	-13.4%	37.6%
Pending Contracts		399	446	528	N/A	N/A	N/A
Change from prior year		-10.5%	-15.5%	49.6%			
Sales Volume (1,000s)		37,949	46,984	40,457	114,123	145,041	139,848
Change from prior year		-19.2%	16.1%	41.8%	-21.3%	3.7%	40.8%
Average	Sale Price	232,815	232,595	190,833	219,046	210,205	195,592
	Change from prior year	0.1%	21.9%	-0.3%	4.2%	7.5%	9.3%
	List Price of Actives	275,511	243,580	242,408	N/A	N/A	N/A
	Change from prior year	13.1%	0.5%	21.0%			
	Days on Market	40	35	38	47	40	53
Change from prior year	14.3%	-7.9%	-40.6%	17.5%	-24.5%	-32.9%	
	Percent of List	99.1%	99.3%	98.8%	97.6%	98.8%	98.1%
Change from prior year	-0.2%	0.5%	1.4%	-1.2%	0.7%	1.3%	
	Percent of Original	97.6%	98.2%	97.2%	95.4%	97.2%	96.6%
Change from prior year	-0.6%	1.0%	1.5%	-1.9%	0.6%	2.3%	
Median	Sale Price	214,900	226,500	172,000	200,000	190,700	175,500
	Change from prior year	-5.1%	31.7%	3.0%	4.9%	8.7%	7.7%
	List Price of Actives	225,000	195,000	183,500	N/A	N/A	N/A
	Change from prior year	15.4%	6.3%	11.9%			
	Days on Market	10	8	7	22	13	19
Change from prior year	25.0%	14.3%	-78.8%	69.2%	-31.6%	-55.8%	
	Percent of List	100.0%	100.0%	100.0%	99.5%	100.0%	99.6%
Change from prior year	0.0%	0.0%	1.5%	-0.5%	0.4%	1.4%	
	Percent of Original	100.0%	100.0%	100.0%	97.7%	100.0%	98.7%
Change from prior year	0.0%	0.0%	2.6%	-2.3%	1.3%	1.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**April
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

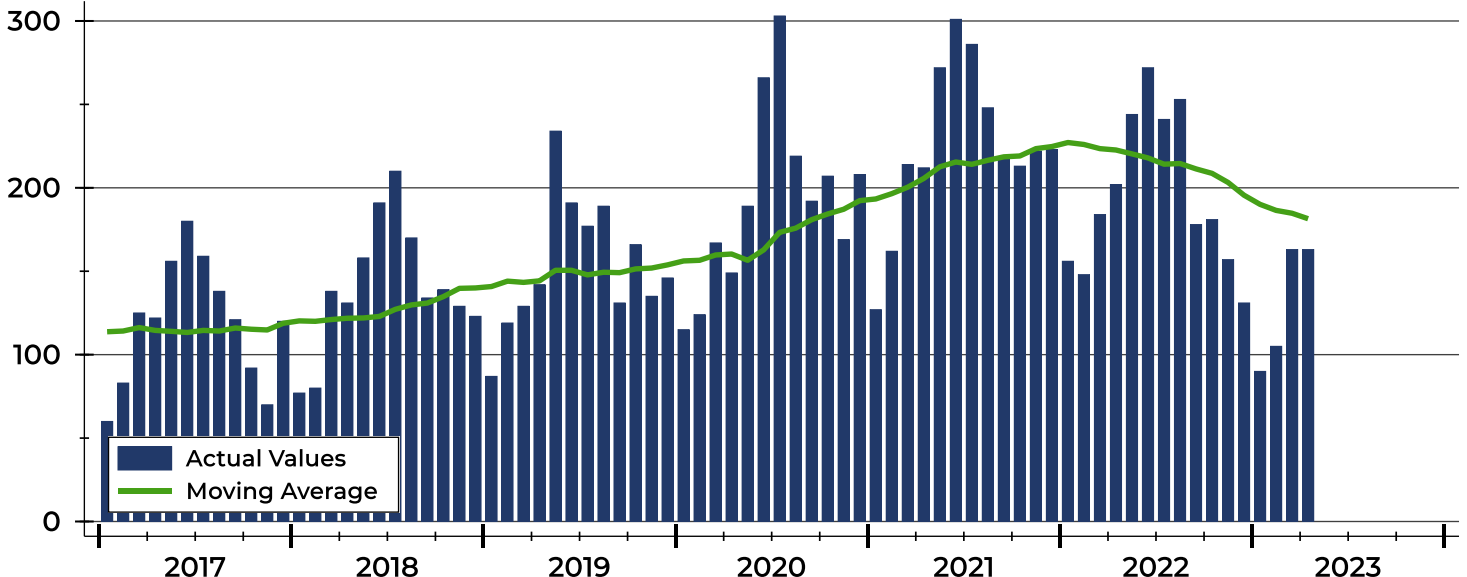
Summary Statistics for Closed Listings		2023	April 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		163	202	-19.3%	521	690	-24.5%
Volume (1,000s)		37,949	46,984	-19.2%	114,123	145,041	-21.3%
Months' Supply		1.8	1.4	28.6%	N/A	N/A	N/A
Average	Sale Price	232,815	232,595	0.1%	219,046	210,205	4.2%
	Days on Market	40	35	14.3%	47	40	17.5%
	Percent of List	99.1%	99.3%	-0.2%	97.6%	98.8%	-1.2%
	Percent of Original	97.6%	98.2%	-0.6%	95.4%	97.2%	-1.9%
Median	Sale Price	214,900	226,500	-5.1%	200,000	190,700	4.9%
	Days on Market	10	8	25.0%	22	13	69.2%
	Percent of List	100.0%	100.0%	0.0%	99.5%	100.0%	-0.5%
	Percent of Original	100.0%	100.0%	0.0%	97.7%	100.0%	-2.3%

A total of 163 homes sold in the FHAR eight-county jurisdiction in April, down from 202 units in April 2022. Total sales volume fell to \$37.9 million compared to \$47.0 million in the previous year.

The median sales price in April was \$214,900, down 5.1% compared to the prior year. Median days on market was 10 days, down from 25 days in March, but up from 8 in April 2022.

History of Closed Listings

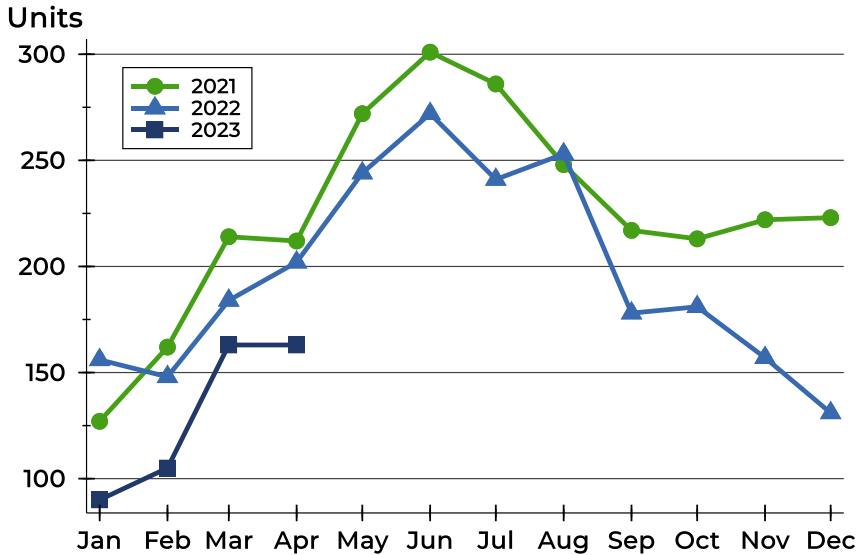
Units





Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	127	156	90
February	162	148	105
March	214	184	163
April	212	202	163
May	272	244	
June	301	272	
July	286	241	
August	248	253	
September	217	178	
October	213	181	
November	222	157	
December	223	131	

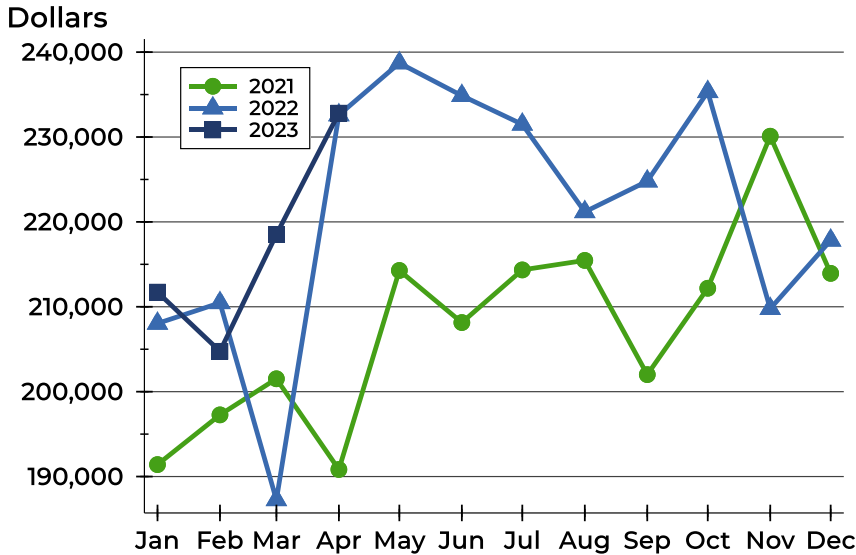
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	0.0	9,999	9,999	64	64	100.0%	100.0%	50.0%	50.0%
\$25,000-\$49,999	1	0.6%	0.8	49,850	49,850	16	16	99.9%	99.9%	99.9%	99.9%
\$50,000-\$99,999	12	7.4%	2.8	77,042	77,000	22	9	98.6%	97.5%	97.6%	97.5%
\$100,000-\$124,999	10	6.1%	2.3	110,540	108,500	108	68	97.3%	100.0%	92.8%	94.2%
\$125,000-\$149,999	12	7.4%	1.8	139,117	140,000	20	22	101.1%	100.0%	99.9%	100.0%
\$150,000-\$174,999	17	10.4%	1.3	164,806	165,000	40	10	97.1%	98.3%	94.5%	97.2%
\$175,000-\$199,999	19	11.7%	1.1	188,329	187,500	32	10	98.3%	98.7%	96.5%	97.5%
\$200,000-\$249,999	37	22.7%	1.1	222,477	219,900	36	9	99.9%	100.0%	98.9%	100.0%
\$250,000-\$299,999	18	11.0%	1.3	275,708	275,824	52	15	98.6%	99.9%	97.9%	99.9%
\$300,000-\$399,999	23	14.1%	2.1	342,017	330,000	35	5	100.2%	100.0%	100.2%	100.0%
\$400,000-\$499,999	8	4.9%	3.1	459,863	459,950	28	13	99.2%	100.0%	98.9%	100.0%
\$500,000-\$749,999	4	2.5%	5.5	560,000	560,000	29	3	100.0%	100.5%	101.4%	100.9%
\$750,000-\$999,999	1	0.6%	12.0	830,000	830,000	113	113	97.1%	97.1%	97.1%	97.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



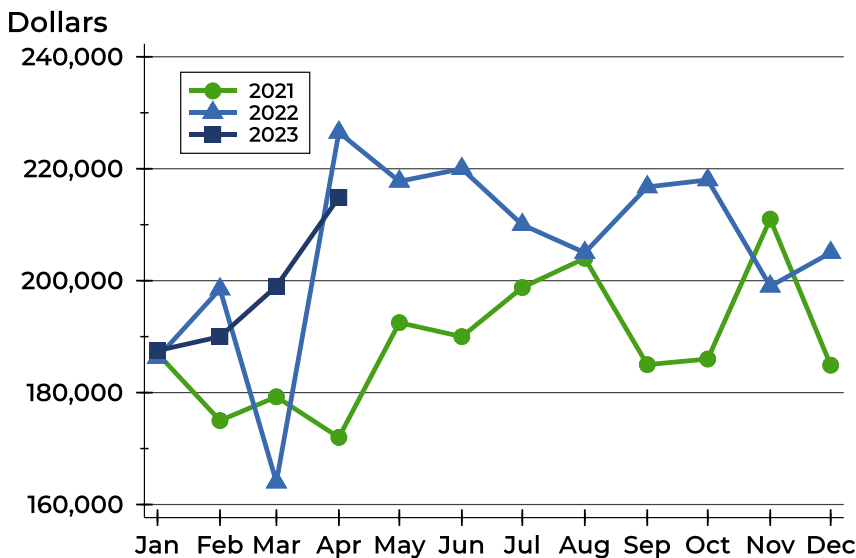
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	191,410	208,036	211,729
February	197,267	210,465	204,757
March	201,520	187,253	218,521
April	190,833	232,595	232,815
May	214,279	238,717	
June	208,145	234,872	
July	214,345	231,492	
August	215,464	221,184	
September	202,011	224,797	
October	212,187	235,330	
November	230,099	209,780	
December	213,939	217,827	

Median Price

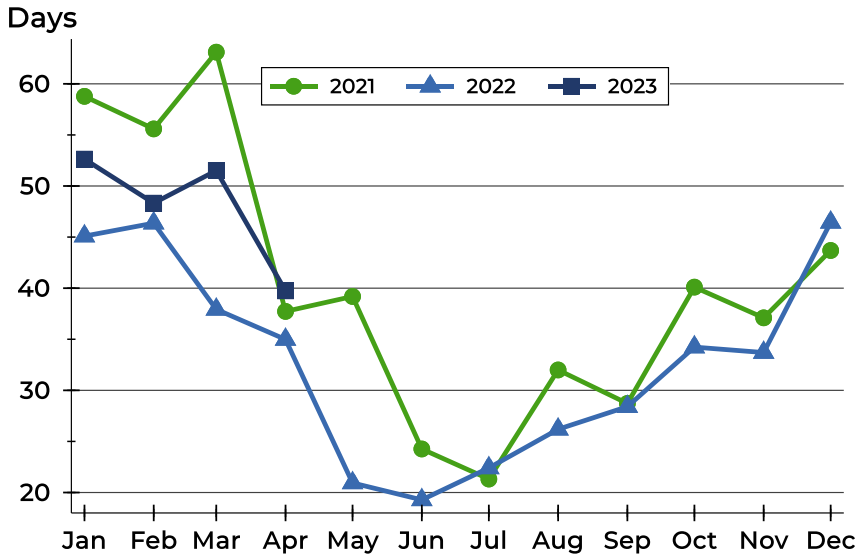


Month	2021	2022	2023
January	187,000	186,250	187,500
February	175,000	198,500	190,000
March	179,250	164,000	199,000
April	172,000	226,500	214,900
May	192,500	217,750	
June	190,000	220,000	
July	198,775	210,000	
August	204,000	205,000	
September	185,000	216,750	
October	186,000	218,000	
November	211,000	199,000	
December	184,900	205,000	



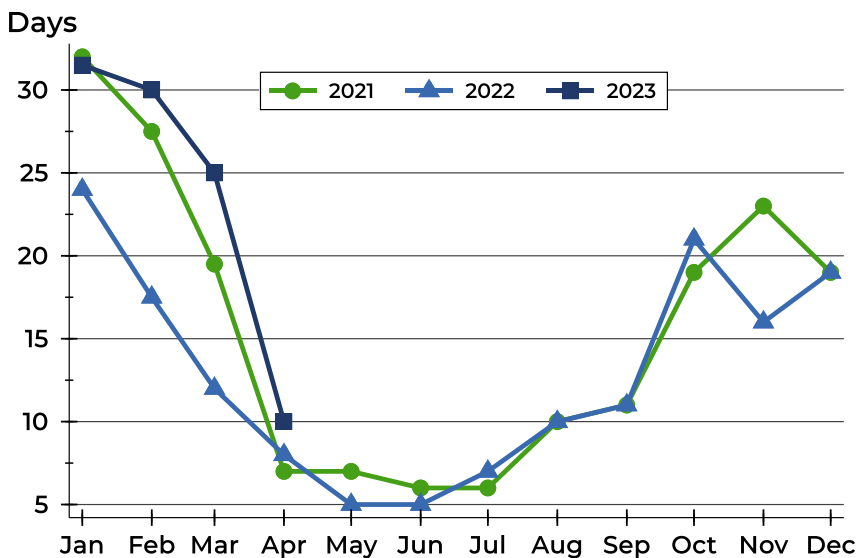
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	59	45	53
February	56	46	48
March	63	38	52
April	38	35	40
May	39	21	
June	24	19	
July	21	22	
August	32	26	
September	29	28	
October	40	34	
November	37	34	
December	44	46	

Median DOM



Month	2021	2022	2023
January	32	24	32
February	28	18	30
March	20	12	25
April	7	8	10
May	7	5	
June	6	5	
July	6	7	
August	10	10	
September	11	11	
October	19	21	
November	23	16	
December	19	19	



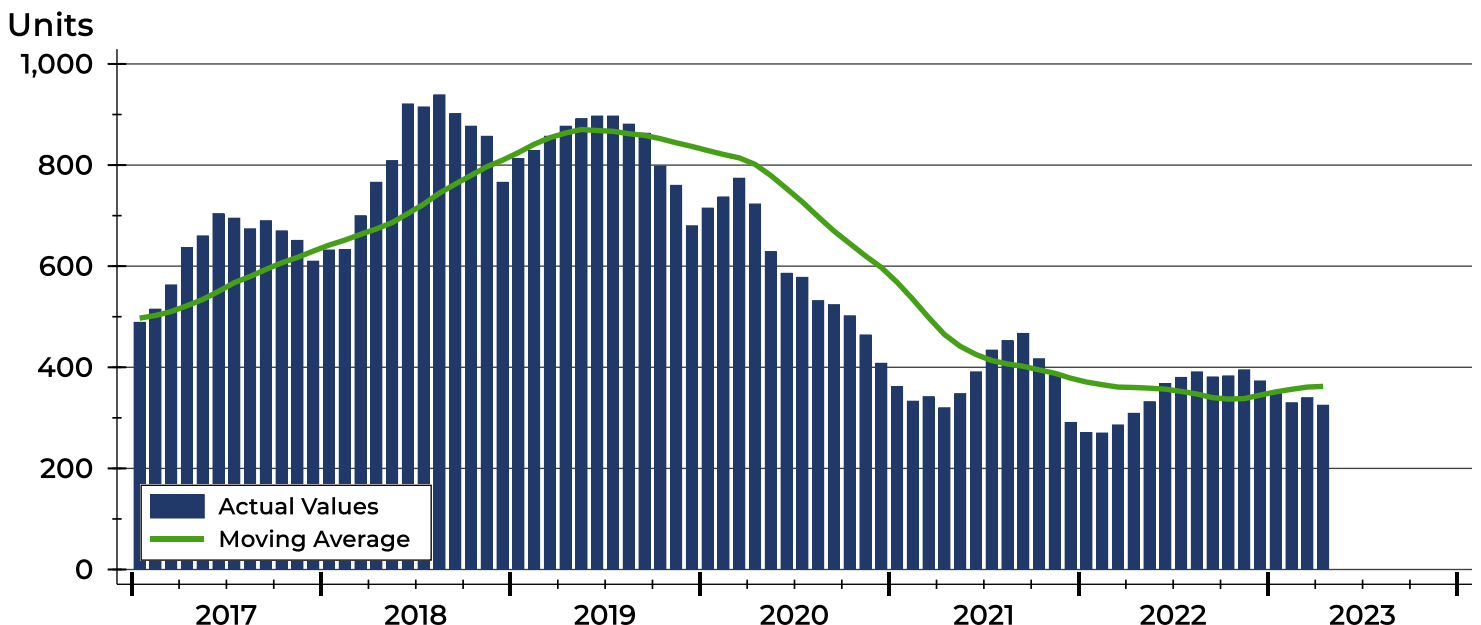
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2023	End of April 2022	Change
Active Listings		325	309	5.2%
Volume (1,000s)		89,541	75,266	19.0%
Months' Supply		1.8	1.4	28.6%
Average	List Price	275,511	243,580	13.1%
	Days on Market	78	74	5.4%
	Percent of Original	98.0%	97.8%	0.2%
Median	List Price	225,000	195,000	15.4%
	Days on Market	49	39	25.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 325 homes were available for sale in the FHAR eight-county jurisdiction at the end of April. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of April was \$225,000, up 15.4% from 2022. The typical time on market for active listings was 49 days, up from 39 days a year earlier.

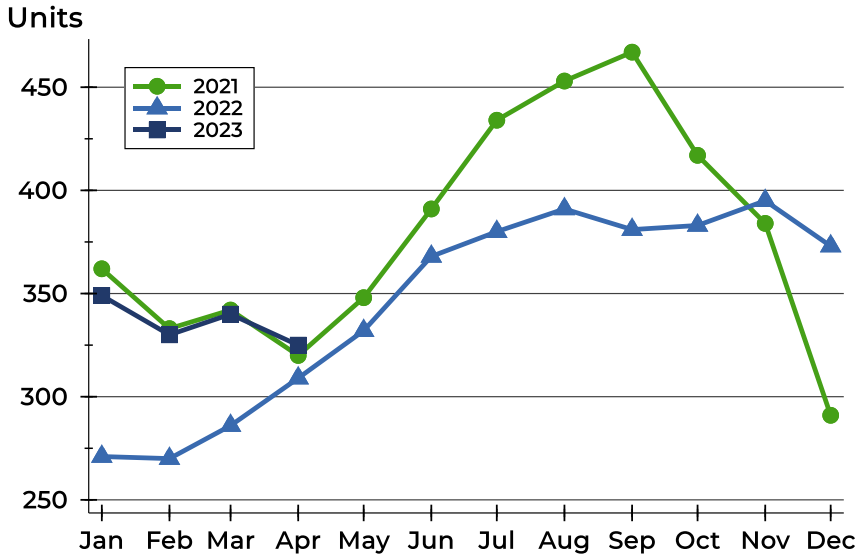
History of Active Listings





Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	362	271	349
February	333	270	330
March	342	286	340
April	320	309	325
May	348	332	
June	391	368	
July	434	380	
August	453	391	
September	467	381	
October	417	383	
November	384	395	
December	291	373	

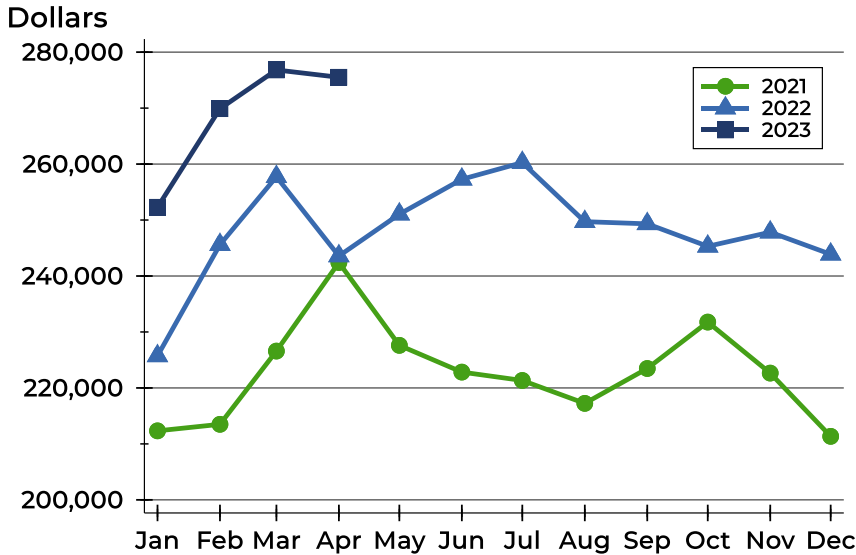
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	0.9%	0.8	34,633	28,000	127	56	95.3%	93.3%
\$50,000-\$99,999	41	12.6%	2.8	83,798	87,000	96	55	95.1%	100.0%
\$100,000-\$124,999	28	8.6%	2.3	114,046	115,000	46	29	98.5%	100.0%
\$125,000-\$149,999	29	8.9%	1.8	135,669	135,000	67	35	98.6%	100.0%
\$150,000-\$174,999	24	7.4%	1.3	162,771	163,950	79	56	98.8%	100.0%
\$175,000-\$199,999	19	5.8%	1.1	190,474	190,000	78	49	98.3%	100.0%
\$200,000-\$249,999	34	10.5%	1.1	225,516	225,000	78	39	98.2%	100.0%
\$250,000-\$299,999	34	10.5%	1.3	277,538	278,250	57	49	98.7%	100.0%
\$300,000-\$399,999	54	16.6%	2.1	353,818	358,450	83	62	98.1%	100.0%
\$400,000-\$499,999	28	8.6%	3.1	445,670	449,700	90	60	99.1%	100.0%
\$500,000-\$749,999	22	6.8%	5.5	608,930	600,000	81	68	97.8%	100.0%
\$750,000-\$999,999	6	1.8%	12.0	860,483	867,450	143	78	96.3%	100.0%
\$1,000,000 and up	3	0.9%	N/A	1,366,667	1,200,000	118	35	100.0%	100.0%



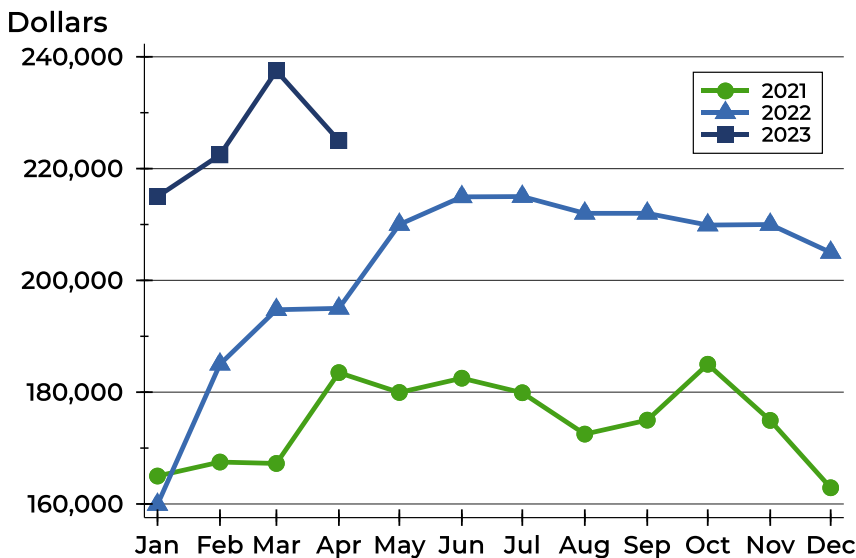
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average Price



Month	2021	2022	2023
January	212,332	225,726	252,283
February	213,504	245,608	269,896
March	226,585	257,735	276,818
April	242,408	243,580	275,511
May	227,614	251,047	
June	222,830	257,286	
July	221,336	260,263	
August	217,244	249,712	
September	223,475	249,322	
October	231,771	245,307	
November	222,652	247,830	
December	211,354	243,887	

Median Price

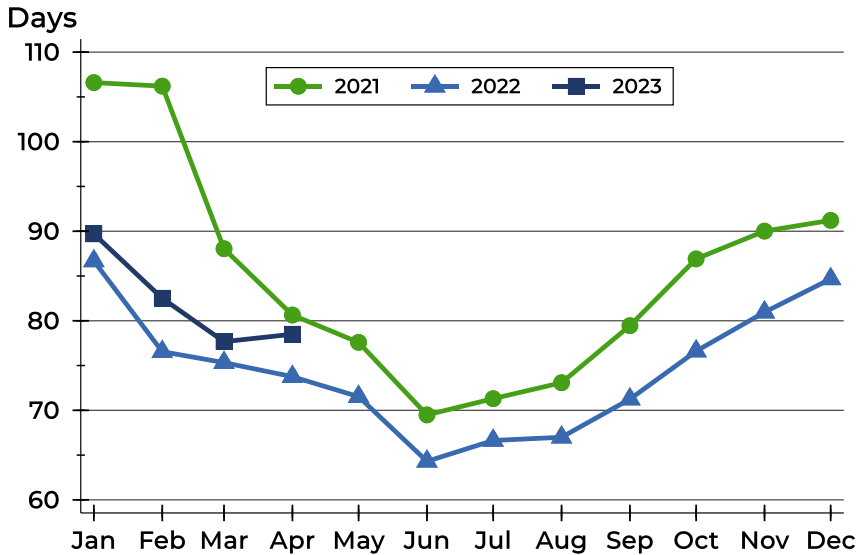


Month	2021	2022	2023
January	165,000	159,900	215,000
February	167,500	185,000	222,450
March	167,250	194,750	237,500
April	183,500	195,000	225,000
May	179,950	210,000	
June	182,500	214,950	
July	179,900	215,000	
August	172,500	212,000	
September	175,000	212,000	
October	185,000	209,900	
November	174,950	210,000	
December	162,900	205,000	



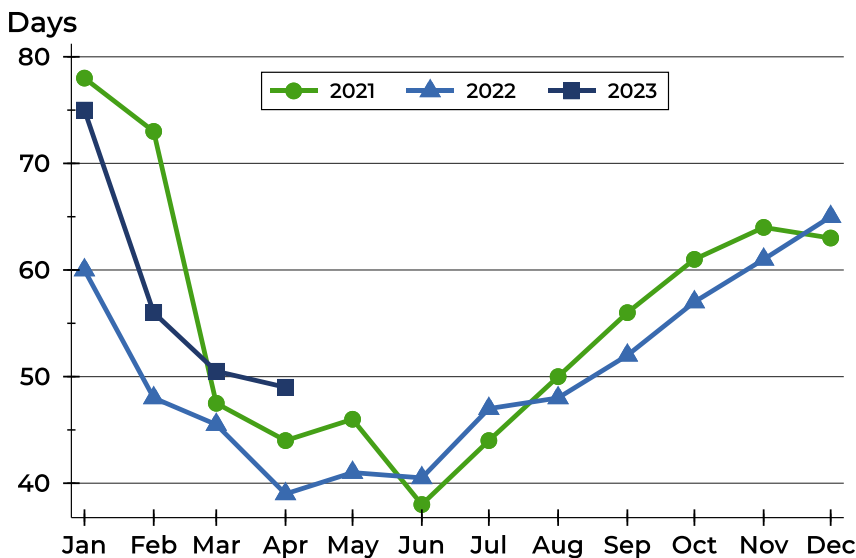
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	107	87	90
February	106	77	83
March	88	75	78
April	81	74	78
May	78	72	
June	69	64	
July	71	67	
August	73	67	
September	79	71	
October	87	77	
November	90	81	
December	91	85	

Median DOM

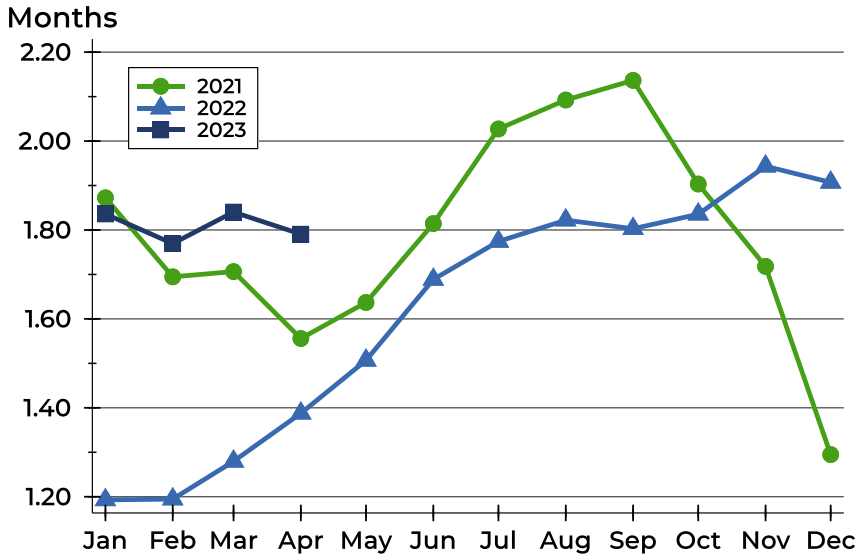


Month	2021	2022	2023
January	78	60	75
February	73	48	56
March	48	46	51
April	44	39	49
May	46	41	
June	38	41	
July	44	47	
August	50	48	
September	56	52	
October	61	57	
November	64	61	
December	63	65	



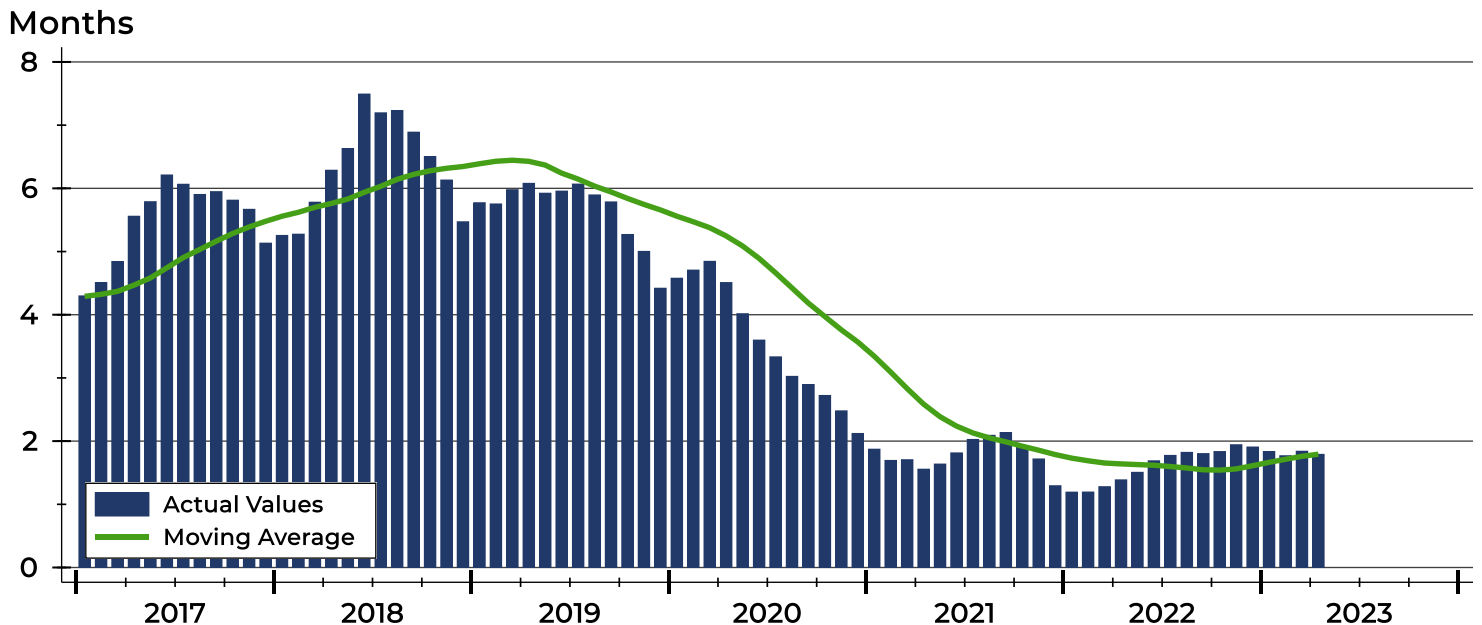
Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	1.8
February	1.7	1.2	1.8
March	1.7	1.3	1.8
April	1.6	1.4	1.8
May	1.6	1.5	
June	1.8	1.7	
July	2.0	1.8	
August	2.1	1.8	
September	2.1	1.8	
October	1.9	1.8	
November	1.7	1.9	
December	1.3	1.9	

History of Month's Supply





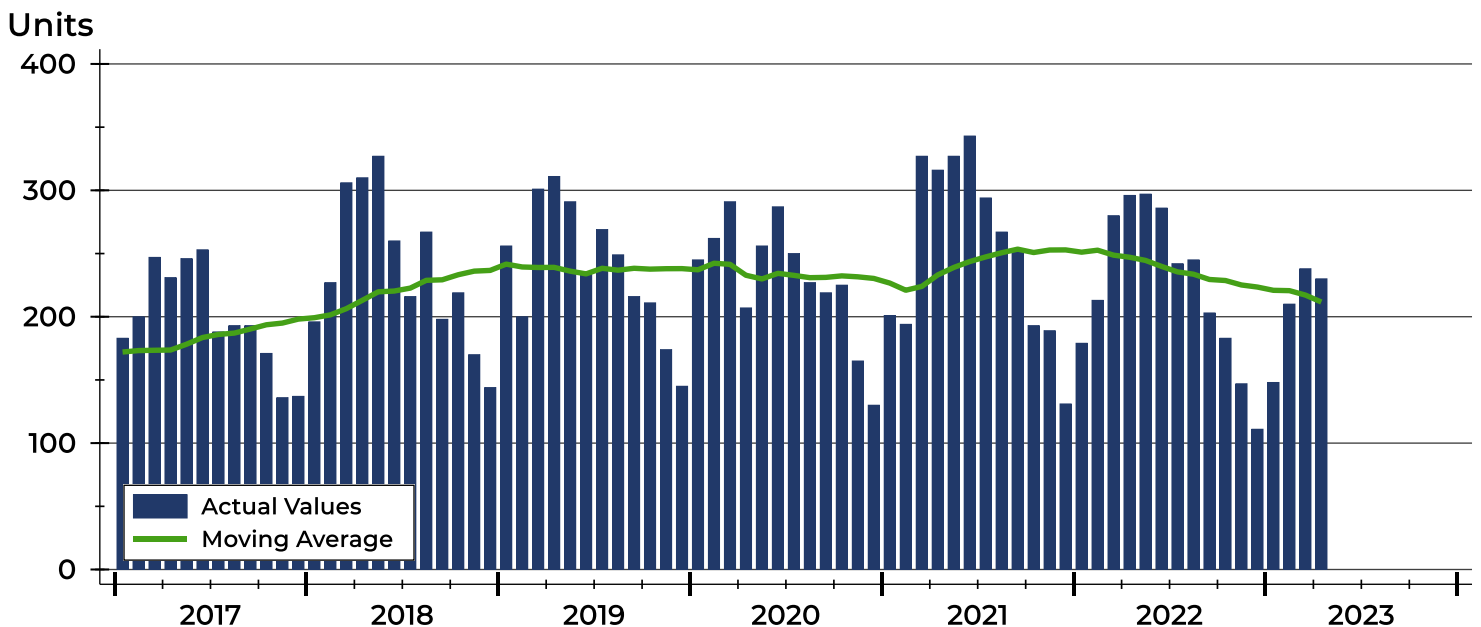
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2023	April 2022	Change
Current Month	New Listings	230	296	-22.3%
	Volume (1,000s)	57,781	68,447	-15.6%
	Average List Price	251,223	231,240	8.6%
	Median List Price	229,750	206,500	11.3%
Year-to-Date	New Listings	826	968	-14.7%
	Volume (1,000s)	208,827	230,386	-9.4%
	Average List Price	252,817	238,002	6.2%
	Median List Price	230,000	215,000	7.0%

A total of 230 new listings were added in the FHAR eight-county jurisdiction during April, down 22.3% from the same month in 2022. Year-to-date the FHAR eight-county jurisdiction has seen 826 new listings.

The median list price of these homes was \$229,750 up from \$206,500 in 2022.

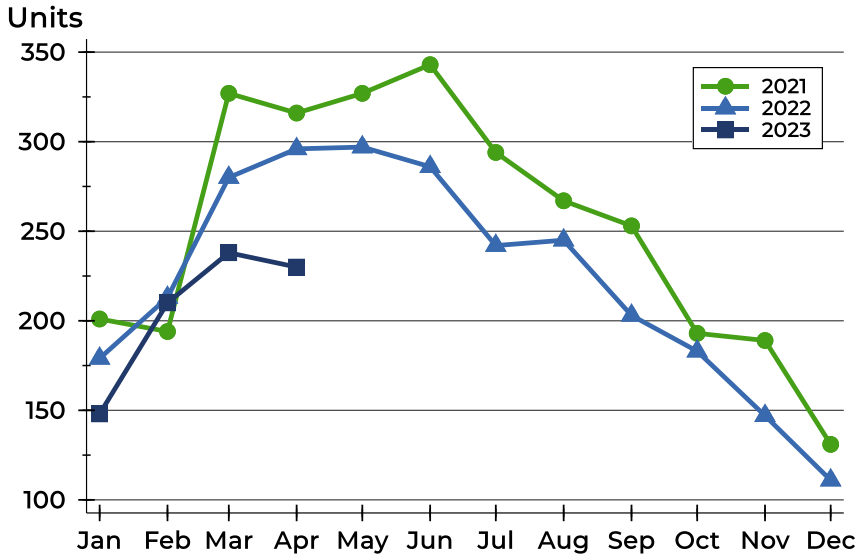
History of New Listings





Flint Hills Association Eight-County Jurisdiction New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	201	179	148
February	194	213	210
March	327	280	238
April	316	296	230
May	327	297	
June	343	286	
July	294	242	
August	267	245	
September	253	203	
October	193	183	
November	189	147	
December	131	111	

New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	12,000	12,000	10	10	100.0%	100.0%
\$25,000-\$49,999	3	1.3%	36,467	35,000	18	21	100.0%	100.0%
\$50,000-\$99,999	21	9.1%	73,376	71,000	16	11	96.8%	100.0%
\$100,000-\$124,999	15	6.5%	114,087	115,000	21	31	100.0%	100.0%
\$125,000-\$149,999	17	7.4%	137,994	139,900	19	17	99.6%	100.0%
\$150,000-\$174,999	19	8.3%	163,321	165,000	8	4	99.7%	100.0%
\$175,000-\$199,999	17	7.4%	189,382	189,900	9	4	99.4%	100.0%
\$200,000-\$249,999	36	15.7%	225,794	225,000	12	7	99.6%	100.0%
\$250,000-\$299,999	34	14.8%	274,369	275,000	11	8	99.8%	100.0%
\$300,000-\$399,999	41	17.8%	350,961	348,000	13	10	99.6%	100.0%
\$400,000-\$499,999	15	6.5%	445,293	426,000	13	15	98.3%	100.0%
\$500,000-\$749,999	9	3.9%	562,589	548,500	14	15	99.3%	100.0%
\$750,000-\$999,999	1	0.4%	950,000	950,000	18	18	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,200,000	1,200,000	31	31	100.0%	100.0%



**April
2023**

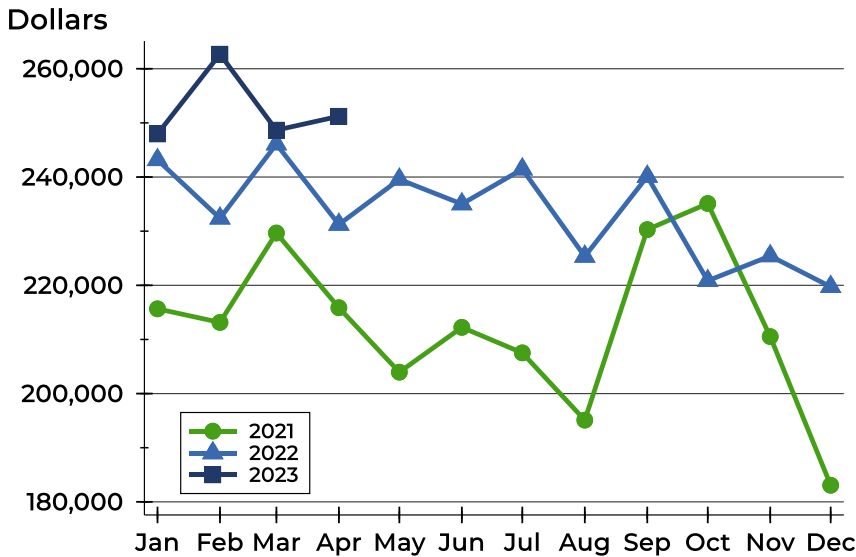
Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

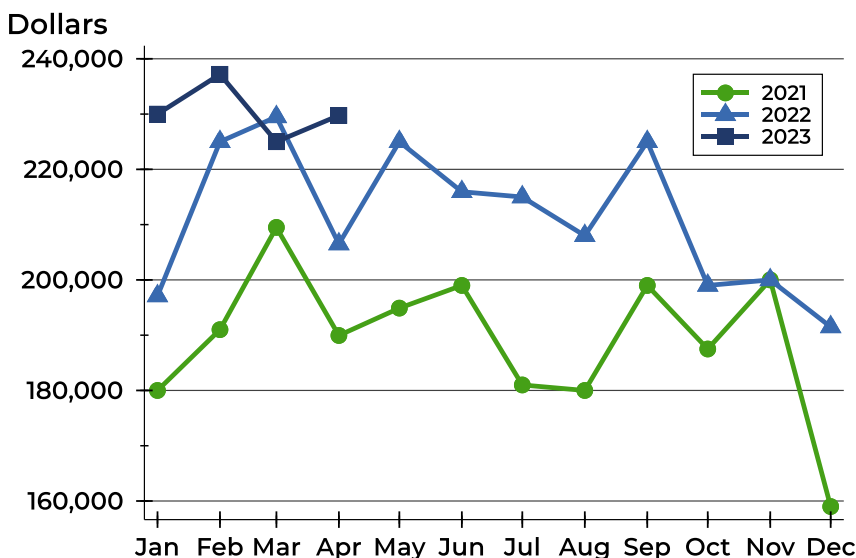
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Average Price



Month	2021	2022	2023
January	215,661	243,179	247,956
February	213,145	232,387	262,699
March	229,658	246,089	248,661
April	215,864	231,240	251,223
May	203,956	239,570	
June	212,237	235,015	
July	207,523	241,451	
August	195,097	225,336	
September	230,292	240,099	
October	235,109	220,840	
November	210,527	225,426	
December	183,075	219,737	

Median Price



Month	2021	2022	2023
January	180,000	197,100	230,000
February	191,000	225,000	237,200
March	209,500	229,500	225,000
April	189,950	206,500	229,750
May	194,900	225,000	
June	199,000	215,950	
July	181,000	215,000	
August	180,000	208,000	
September	199,000	225,000	
October	187,500	199,000	
November	200,000	200,000	
December	159,000	191,500	



**April
2023**

Flint Hills MLS Statistics



**FLINT HILLS
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Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

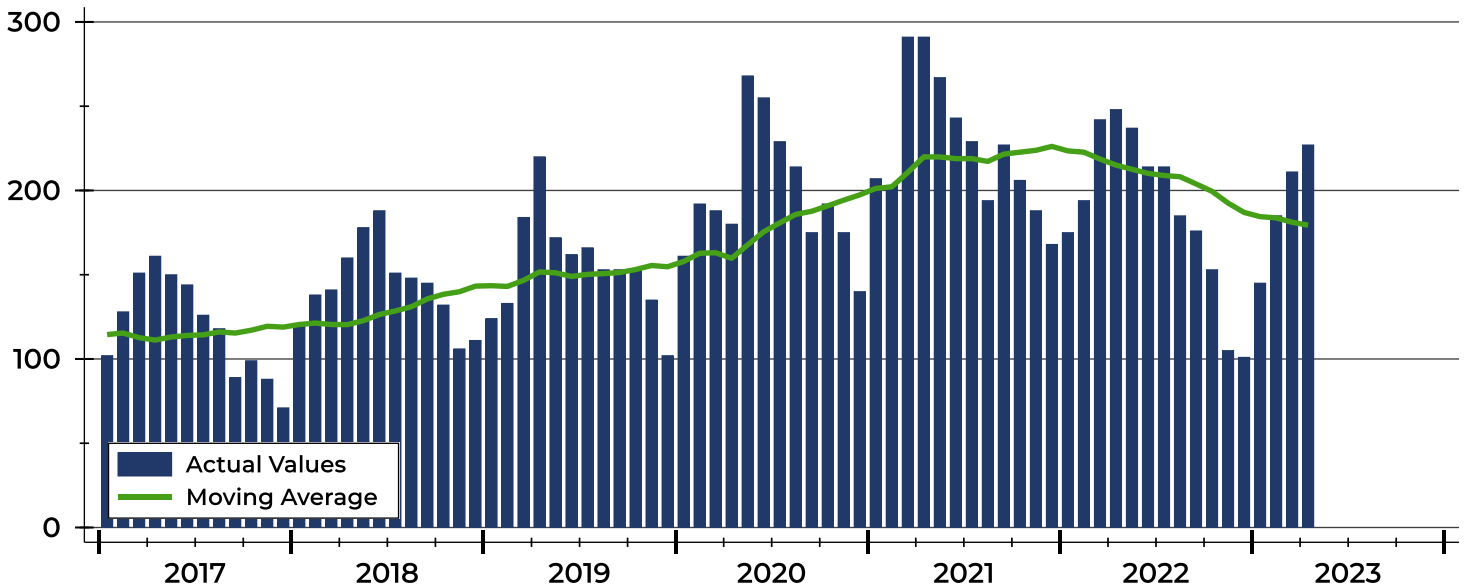
Summary Statistics for Contracts Written		2023	April 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		227	248	-8.5%	768	859	-10.6%
Volume (1,000s)		56,095	61,107	-8.2%	179,557	195,290	-8.1%
Average	Sale Price	247,115	246,398	0.3%	233,798	227,345	2.8%
	Days on Market	34	20	70.0%	41	29	41.4%
	Percent of Original	97.7%	99.9%	-2.2%	96.8%	98.9%	-2.1%
Median	Sale Price	234,500	214,900	9.1%	218,000	200,000	9.0%
	Days on Market	9	6	50.0%	12	7	71.4%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 227 contracts for sale were written in the FHAR eight-county jurisdiction during the month of April, down from 248 in 2022. The median list price of these homes was \$234,500, up from \$214,900 the prior year.

Half of the homes that went under contract in April were on the market less than 9 days, compared to 6 days in April 2022.

History of Contracts Written

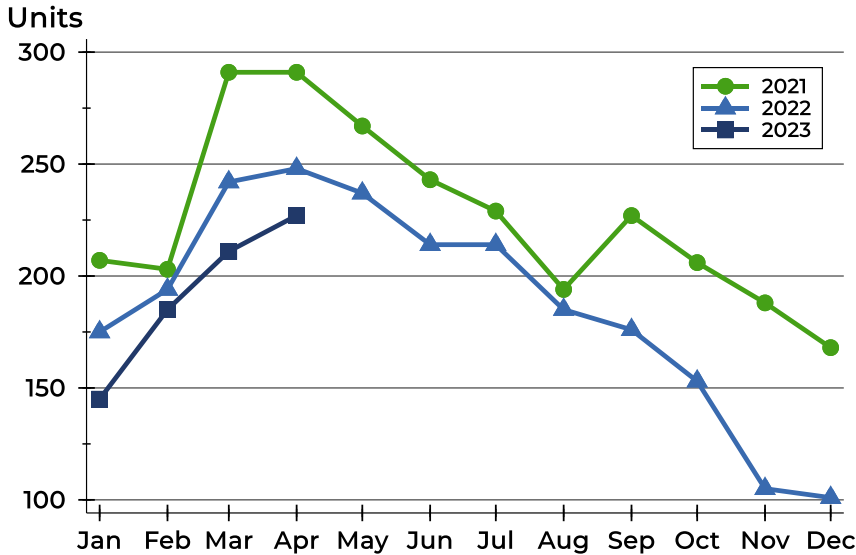
Units





Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	207	175	145
February	203	194	185
March	291	242	211
April	291	248	227
May	267	237	
June	243	214	
July	229	214	
August	194	185	
September	227	176	
October	206	153	
November	188	105	
December	168	101	

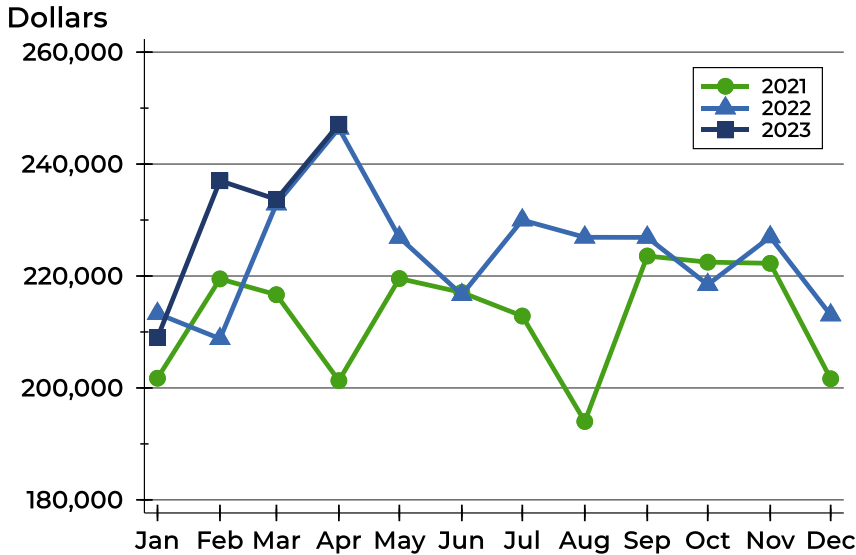
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	14,950	14,950	48	48	51.0%	51.0%
\$25,000-\$49,999	9	4.0%	40,378	43,500	43	21	98.5%	100.0%
\$50,000-\$99,999	16	7.0%	74,725	77,900	35	8	92.7%	100.0%
\$100,000-\$124,999	8	3.5%	116,975	119,250	24	8	99.0%	100.0%
\$125,000-\$149,999	15	6.6%	137,217	135,000	66	28	98.3%	100.0%
\$150,000-\$174,999	18	7.9%	162,700	160,000	17	4	99.1%	100.0%
\$175,000-\$199,999	18	7.9%	187,233	185,000	24	4	96.6%	100.0%
\$200,000-\$249,999	43	18.9%	226,021	225,000	34	9	98.6%	100.0%
\$250,000-\$299,999	38	16.7%	271,117	269,250	23	8	98.8%	100.0%
\$300,000-\$399,999	36	15.9%	343,158	337,000	34	9	98.7%	100.0%
\$400,000-\$499,999	13	5.7%	448,762	429,900	52	12	99.0%	100.0%
\$500,000-\$749,999	10	4.4%	615,440	612,450	32	8	100.6%	100.0%
\$750,000-\$999,999	1	0.4%	850,000	850,000	67	67	70.8%	70.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



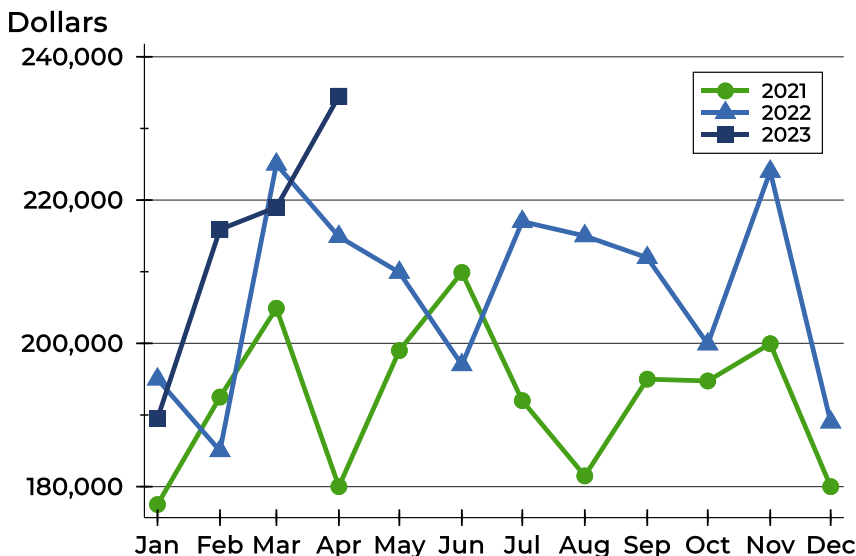
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	201,740	213,282	208,984
February	219,484	208,802	237,018
March	216,661	232,855	233,700
April	201,302	246,398	247,115
May	219,550	226,889	
June	217,062	216,653	
July	212,848	229,994	
August	194,008	226,919	
September	223,572	226,901	
October	222,478	218,457	
November	222,270	226,984	
December	201,636	213,026	

Median Price

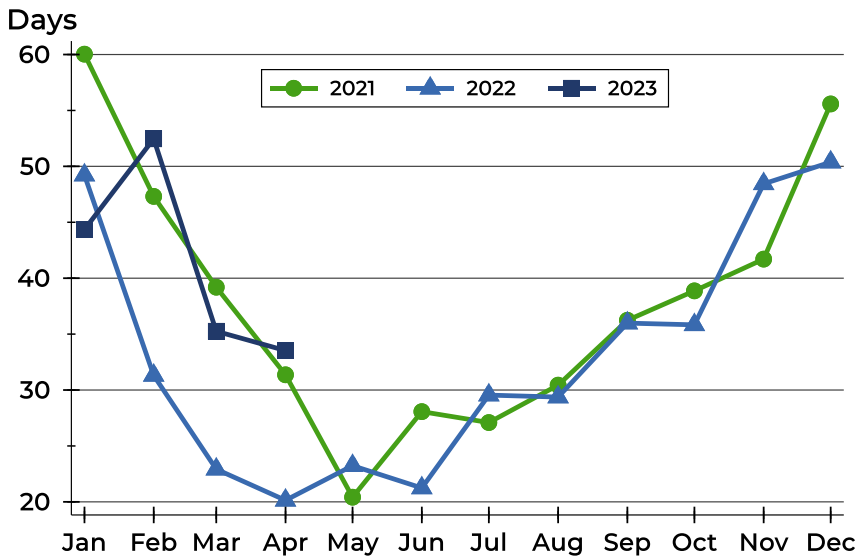


Month	2021	2022	2023
January	177,500	195,000	189,500
February	192,500	185,000	215,900
March	204,900	225,000	219,000
April	180,000	214,900	234,500
May	199,000	209,900	
June	209,900	197,000	
July	192,000	217,000	
August	181,500	215,000	
September	195,000	211,950	
October	194,750	199,900	
November	199,950	224,000	
December	180,000	189,000	



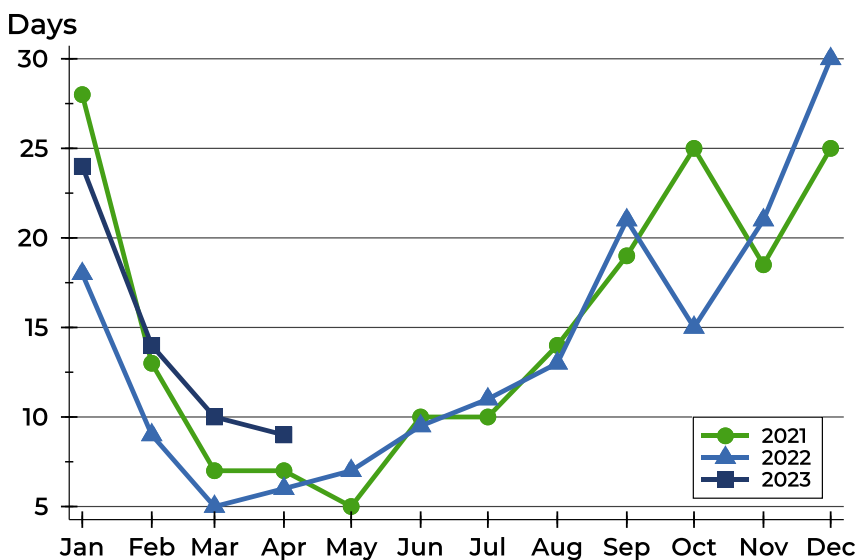
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	60	49	44
February	47	31	52
March	39	23	35
April	31	20	34
May	20	23	23
June	28	21	21
July	27	30	30
August	30	29	29
September	36	36	36
October	39	36	36
November	42	48	48
December	56	50	50

Median DOM



Month	2021	2022	2023
January	28	18	24
February	13	9	14
March	7	5	10
April	7	6	9
May	5	7	7
June	10	10	10
July	10	11	11
August	14	13	13
September	19	21	21
October	25	15	15
November	19	21	21
December	25	30	30



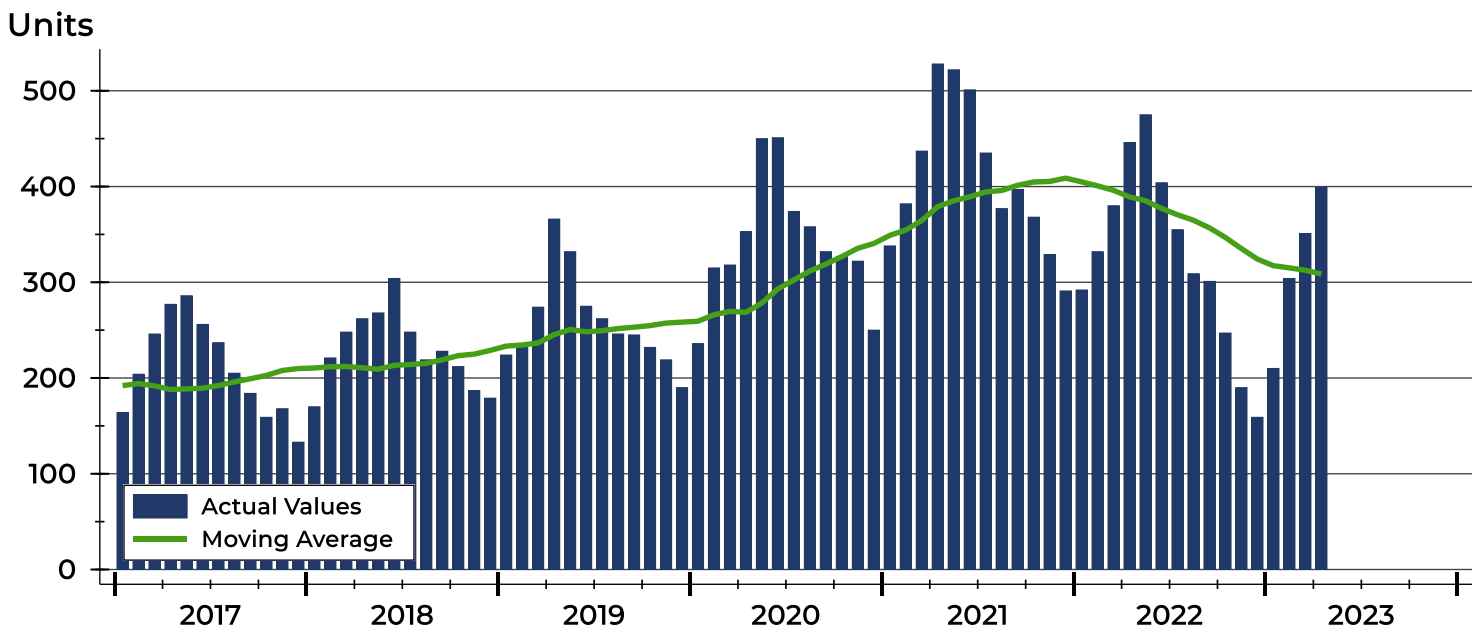
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of April 2022	Change
Pending Contracts		399	446	-10.5%
Volume (1,000s)		98,593	110,106	-10.5%
Average	List Price	247,101	246,874	0.1%
	Days on Market	35	22	59.1%
	Percent of Original	98.6%	99.4%	-0.8%
Median	List Price	234,500	219,450	6.9%
	Days on Market	9	5	80.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 399 listings in the FHAR eight-county jurisdiction had contracts pending at the end of April, down from 446 contracts pending at the end of April 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

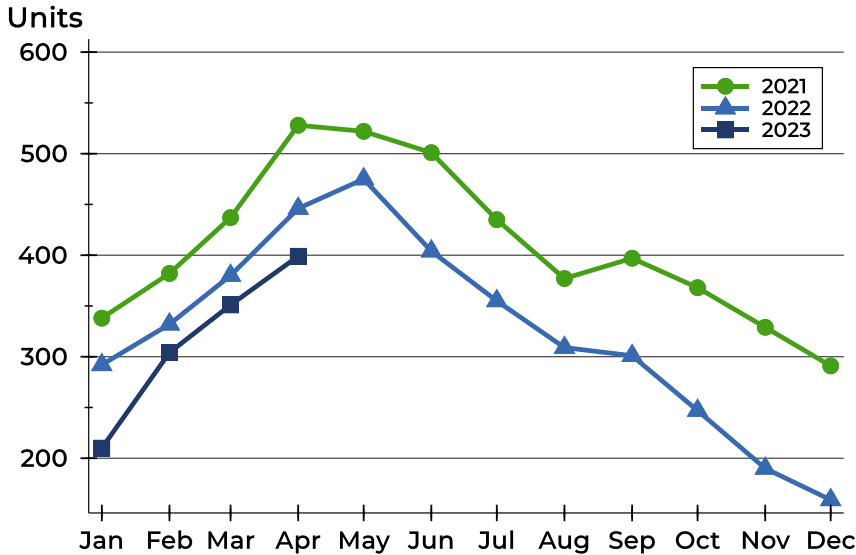
History of Pending Contracts





Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	338	292	210
February	382	332	304
March	437	380	351
April	528	446	399
May	522	475	
June	501	404	
July	435	355	
August	377	309	
September	397	301	
October	368	247	
November	329	190	
December	291	159	

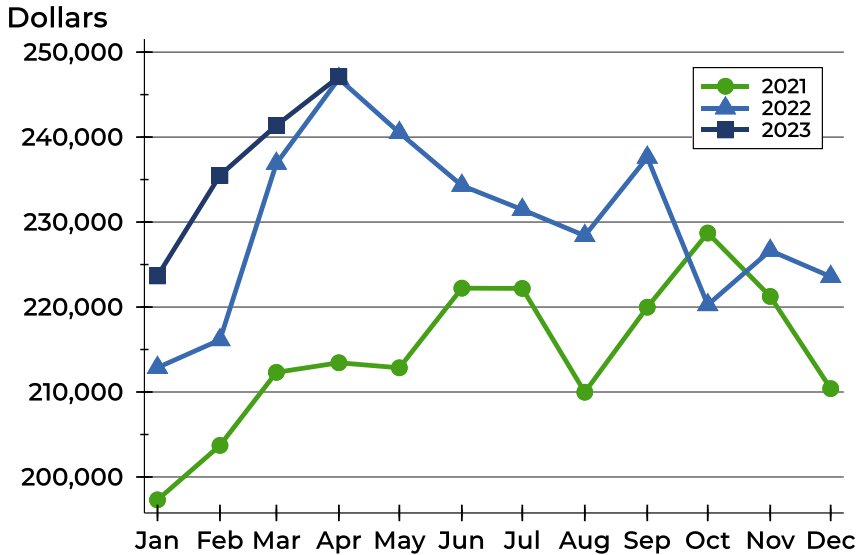
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	14,950	14,950	48	48	64.8%	64.8%
\$25,000-\$49,999	11	2.8%	39,127	40,000	51	48	94.5%	100.0%
\$50,000-\$99,999	24	6.0%	76,408	79,700	30	8	98.5%	100.0%
\$100,000-\$124,999	20	5.0%	115,730	118,450	39	8	97.2%	100.0%
\$125,000-\$149,999	26	6.5%	135,756	135,000	55	22	98.6%	100.0%
\$150,000-\$174,999	39	9.8%	164,008	165,000	21	5	99.3%	100.0%
\$175,000-\$199,999	28	7.0%	186,929	185,000	21	3	98.0%	100.0%
\$200,000-\$249,999	74	18.5%	225,743	225,000	37	11	99.1%	100.0%
\$250,000-\$299,999	66	16.5%	272,149	270,000	22	8	99.6%	100.0%
\$300,000-\$399,999	70	17.5%	342,089	339,250	37	9	98.6%	100.0%
\$400,000-\$499,999	22	5.5%	449,556	449,450	59	26	99.3%	100.0%
\$500,000-\$749,999	16	4.0%	591,963	584,000	43	13	99.9%	100.0%
\$750,000-\$999,999	1	0.3%	850,000	850,000	67	67	70.8%	70.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



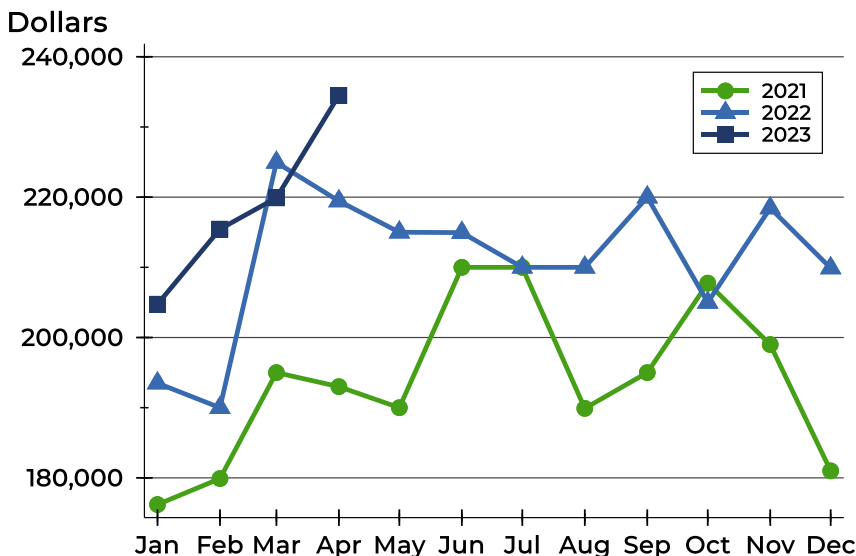
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	197,305	212,869	223,659
February	203,714	216,135	235,504
March	212,313	236,894	241,379
April	213,444	246,874	247,101
May	212,848	240,516	
June	222,220	234,300	
July	222,192	231,465	
August	209,977	228,393	
September	219,980	237,610	
October	228,713	220,258	
November	221,250	226,647	
December	210,403	223,580	

Median Price

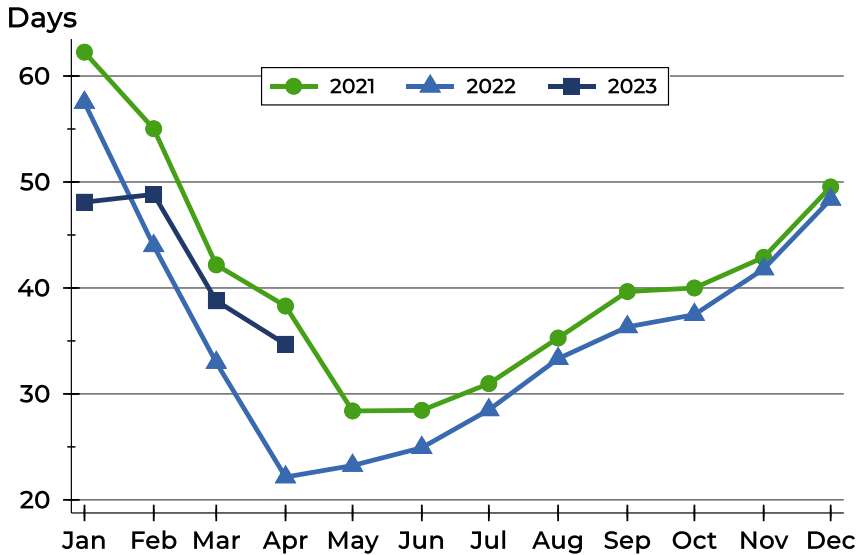


Month	2021	2022	2023
January	176,200	193,500	204,750
February	179,900	190,000	215,450
March	195,000	224,950	219,900
April	193,000	219,450	234,500
May	190,000	215,000	
June	210,000	214,950	
July	210,000	210,000	
August	189,900	210,000	
September	195,000	220,000	
October	207,750	205,000	
November	199,000	218,450	
December	181,000	209,900	



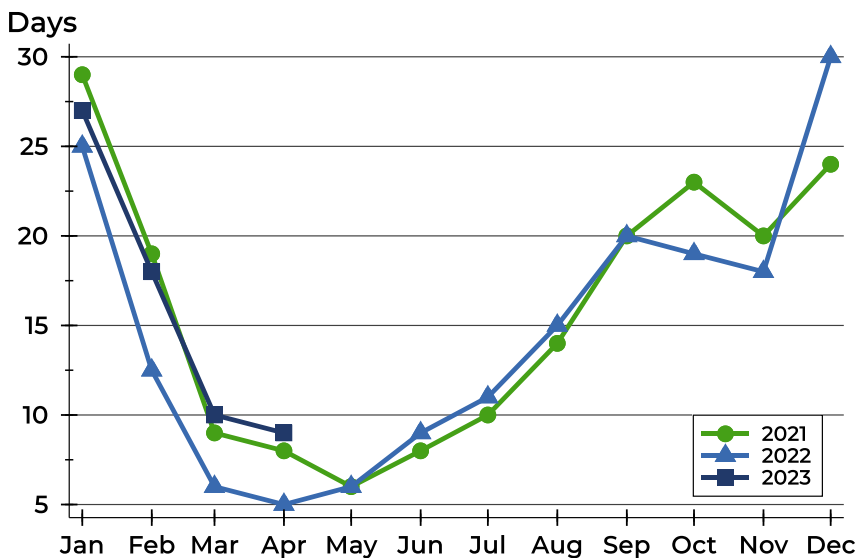
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	62	58	48
February	55	44	49
March	42	33	39
April	38	22	35
May	28	23	
June	28	25	
July	31	28	
August	35	33	
September	40	36	
October	40	37	
November	43	42	
December	50	48	

Median DOM



Month	2021	2022	2023
January	29	25	27
February	19	13	18
March	9	6	10
April	8	5	9
May	6	6	
June	8	9	
July	10	11	
August	14	15	
September	20	20	
October	23	19	
November	20	18	
December	24	30	