



**May  
2023**

# Flint Hills MLS Statistics



**FLINT HILLS  
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## Flint Hills Association Eight-County Jurisdiction Housing Report



### Market Overview

#### FHAR Jurisdiction Home Sales Fell in May

Total home sales in the FHAR eight-county jurisdiction fell last month to 202 units, compared to 244 units in May 2022. Total sales volume was \$47.7 million, down from a year earlier.

The median sale price in May was \$223,000, up from \$217,750 a year earlier. Homes that sold in May were typically on the market for 9 days and sold for 100.0% of their list prices.

#### FHAR Jurisdiction Active Listings Up at End of May

The total number of active listings in the FHAR eight-county jurisdiction at the end of May was 352 units, up from 332 at the same point in 2022. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$239,500.

During May, a total of 210 contracts were written down from 237 in May 2022. At the end of the month, there were 391 contracts still pending.

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### Contact Information

Margaret Pendleton, Association Executive  
 Flint Hills Association of REALTORS®  
 205 S. Seth Child Road  
 Manhattan, KS 66502  
 785-776-1203  
[ae@flinthillsrealtors.net](mailto:ae@flinthillsrealtors.net)  
[www.flinthillsrealtors.net](http://www.flinthillsrealtors.net)



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## Flint Hills Association Eight-County Jurisdiction Summary Statistics

May MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>202</b>	<b>244</b>	<b>272</b>	<b>729</b>	<b>934</b>	<b>987</b>
Change from prior year		-17.2%	-10.3%	43.9%	-21.9%	-5.4%	32.7%
<b>Active Listings</b>		<b>352</b>	<b>332</b>	<b>348</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		6.0%	-4.6%	-44.7%			
<b>Months' Supply</b>		<b>2.0</b>	<b>1.5</b>	<b>1.6</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		33.3%	-6.3%	-60.0%			
<b>New Listings</b>		<b>243</b>	<b>297</b>	<b>327</b>	<b>1,075</b>	<b>1,265</b>	<b>1,365</b>
Change from prior year		-18.2%	-9.2%	27.7%	-15.0%	-7.3%	8.2%
<b>Contracts Written</b>		<b>210</b>	<b>237</b>	<b>267</b>	<b>972</b>	<b>1,096</b>	<b>1,259</b>
Change from prior year		-11.4%	-11.2%	-0.4%	-11.3%	-12.9%	27.3%
<b>Pending Contracts</b>		<b>391</b>	<b>475</b>	<b>522</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-17.7%	-9.0%	16.0%			
<b>Sales Volume (1,000s)</b>		<b>47,677</b>	<b>58,247</b>	<b>58,284</b>	<b>163,528</b>	<b>203,288</b>	<b>198,132</b>
Change from prior year		-18.1%	-0.1%	65.7%	-19.6%	2.6%	47.3%
<b>Average</b>	<b>Sale Price</b>	<b>236,026</b>	<b>238,717</b>	<b>214,279</b>	<b>224,318</b>	<b>217,653</b>	<b>200,742</b>
	Change from prior year	-1.1%	11.4%	15.1%	3.1%	8.4%	11.0%
	<b>List Price of Actives</b>	<b>281,383</b>	<b>251,047</b>	<b>227,614</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	12.1%	10.3%	9.6%			
	<b>Days on Market</b>	<b>35</b>	<b>21</b>	<b>39</b>	<b>44</b>	<b>35</b>	<b>49</b>
Change from prior year	66.7%	-46.2%	-45.8%	25.7%	-28.6%	-36.4%	
<b>Percent of List</b>	<b>99.0%</b>	<b>100.1%</b>	<b>99.0%</b>	<b>98.1%</b>	<b>99.2%</b>	<b>98.3%</b>	
Change from prior year	-1.1%	1.1%	2.6%	-1.1%	0.9%	1.7%	
<b>Percent of Original</b>	<b>97.7%</b>	<b>99.6%</b>	<b>97.7%</b>	<b>96.0%</b>	<b>97.8%</b>	<b>96.9%</b>	
Change from prior year	-1.9%	1.9%	4.5%	-1.8%	0.9%	2.9%	
<b>Median</b>	<b>Sale Price</b>	<b>223,000</b>	<b>217,750</b>	<b>192,500</b>	<b>207,500</b>	<b>195,500</b>	<b>180,000</b>
	Change from prior year	2.4%	13.1%	11.9%	6.1%	8.6%	8.9%
	<b>List Price of Actives</b>	<b>239,500</b>	<b>210,000</b>	<b>179,950</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	14.0%	16.7%	7.4%			
	<b>Days on Market</b>	<b>9</b>	<b>5</b>	<b>7</b>	<b>16</b>	<b>10</b>	<b>14</b>
Change from prior year	80.0%	-28.6%	-80.0%	60.0%	-28.6%	-65.9%	
<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	0.0%	0.0%	1.9%	0.0%	0.0%	1.8%	
<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.5%</b>	<b>100.0%</b>	<b>99.0%</b>	
Change from prior year	0.0%	0.0%	2.9%	-1.5%	1.0%	2.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**May  
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# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

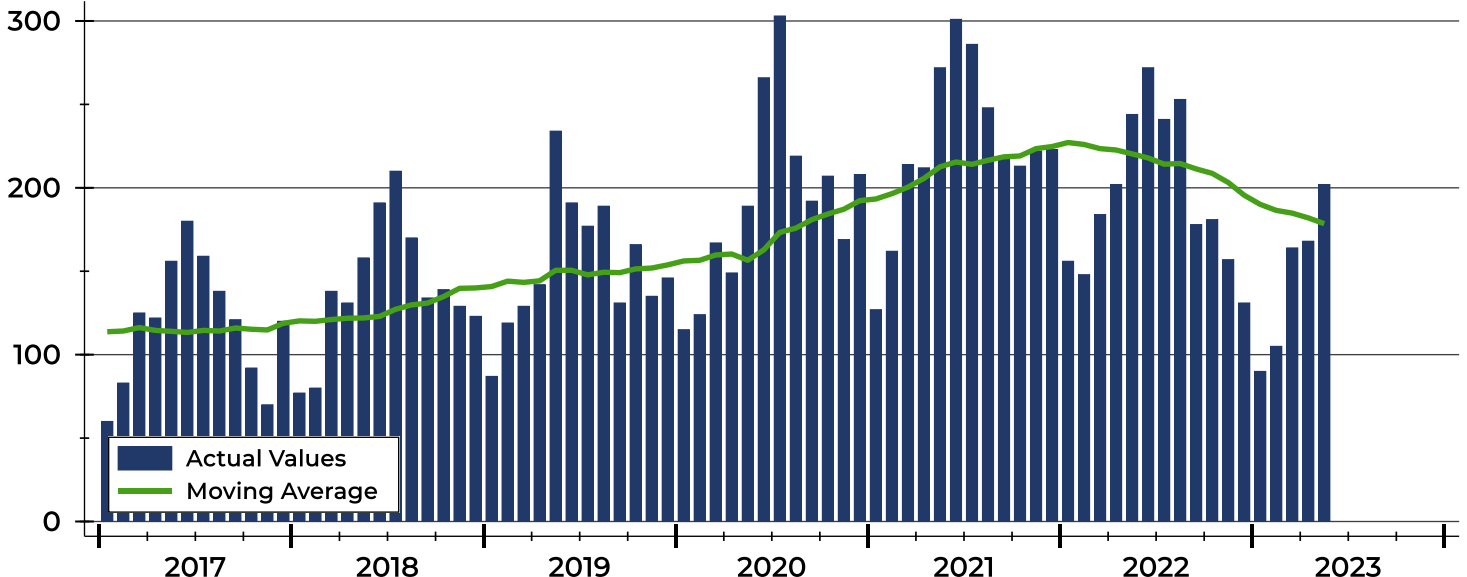
Summary Statistics for Closed Listings		2023	May 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		<b>202</b>	244	-17.2%	<b>729</b>	934	-21.9%
Volume (1,000s)		<b>47,677</b>	58,247	-18.1%	<b>163,528</b>	203,288	-19.6%
Months' Supply		<b>2.0</b>	1.5	33.3%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>236,026</b>	238,717	-1.1%	<b>224,318</b>	217,653	3.1%
	Days on Market	<b>35</b>	21	66.7%	<b>44</b>	35	25.7%
	Percent of List	<b>99.0%</b>	100.1%	-1.1%	<b>98.1%</b>	99.2%	-1.1%
	Percent of Original	<b>97.7%</b>	99.6%	-1.9%	<b>96.0%</b>	97.8%	-1.8%
Median	Sale Price	<b>223,000</b>	217,750	2.4%	<b>207,500</b>	195,500	6.1%
	Days on Market	<b>9</b>	5	80.0%	<b>16</b>	10	60.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>98.5%</b>	100.0%	-1.5%

A total of 202 homes sold in the FHAR eight-county jurisdiction in May, down from 244 units in May 2022. Total sales volume fell to \$47.7 million compared to \$58.2 million in the previous year.

The median sales price in May was \$223,000, up 2.4% compared to the prior year. Median days on market was 9 days, down from 10 days in April, but up from 5 in May 2022.

## History of Closed Listings

Units





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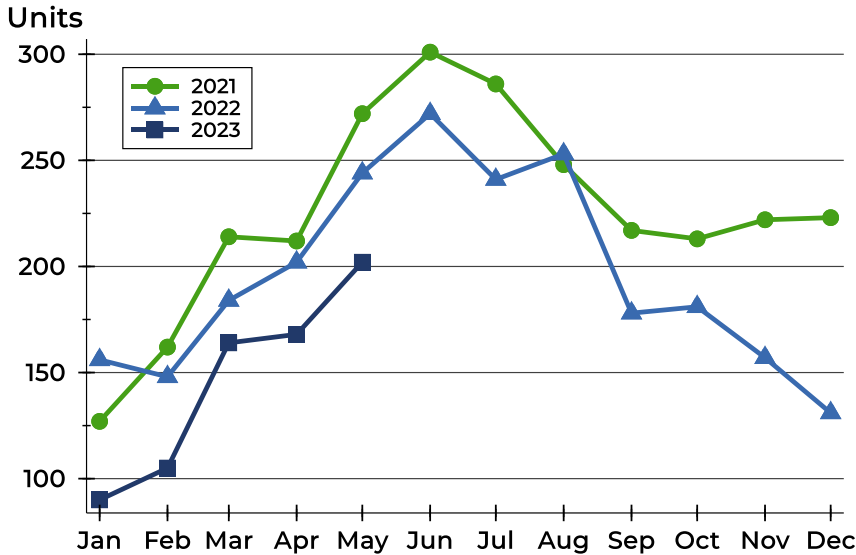
# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	127	156	90
February	162	148	105
March	214	184	164
April	212	202	168
May	272	244	202
June	301	272	
July	286	241	
August	248	253	
September	217	178	
October	213	181	
November	222	157	
December	223	131	

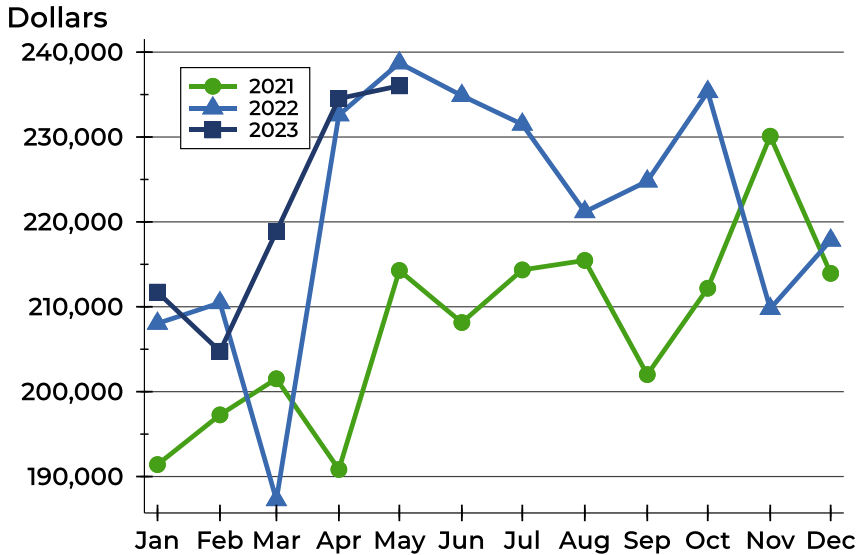
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.0%	0.5	15,000	15,000	24	24	66.7%	66.7%	60.0%	60.0%
\$25,000-\$49,999	6	3.0%	1.0	39,292	40,125	40	31	92.9%	97.3%	84.4%	86.9%
\$50,000-\$99,999	8	4.0%	2.9	74,550	73,250	63	8	94.0%	94.5%	90.8%	94.5%
\$100,000-\$124,999	14	6.9%	1.9	114,807	115,500	46	8	100.2%	97.1%	98.5%	95.2%
\$125,000-\$149,999	14	6.9%	1.9	134,569	135,000	64	22	98.5%	100.0%	96.6%	100.0%
\$150,000-\$174,999	20	9.9%	1.3	163,620	164,250	18	4	98.7%	100.5%	98.3%	100.5%
\$175,000-\$199,999	17	8.4%	1.4	183,347	180,000	19	3	100.3%	101.1%	100.0%	101.1%
\$200,000-\$249,999	45	22.3%	1.2	226,084	225,000	33	9	99.9%	100.0%	98.6%	99.3%
\$250,000-\$299,999	31	15.3%	1.3	271,528	270,000	23	8	101.0%	101.4%	100.1%	100.0%
\$300,000-\$399,999	27	13.4%	2.8	345,807	340,000	37	12	99.8%	100.0%	99.2%	100.0%
\$400,000-\$499,999	11	5.4%	3.6	448,291	445,000	36	27	99.1%	99.4%	98.0%	99.1%
\$500,000-\$749,999	7	3.5%	4.9	582,200	556,500	69	21	98.7%	98.2%	99.7%	99.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



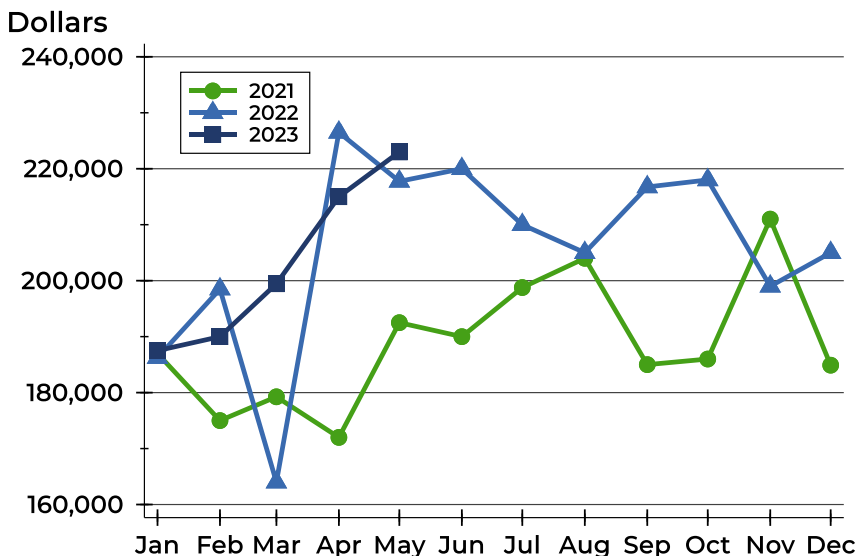
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average Price



Month	2021	2022	2023
January	191,410	208,036	<b>211,729</b>
February	197,267	210,465	<b>204,757</b>
March	201,520	187,253	<b>218,865</b>
April	190,833	232,595	<b>234,533</b>
May	214,279	238,717	<b>236,026</b>
June	208,145	234,872	
July	214,345	231,492	
August	215,464	221,184	
September	202,011	224,797	
October	212,187	235,330	
November	230,099	209,780	
December	213,939	217,827	

## Median Price

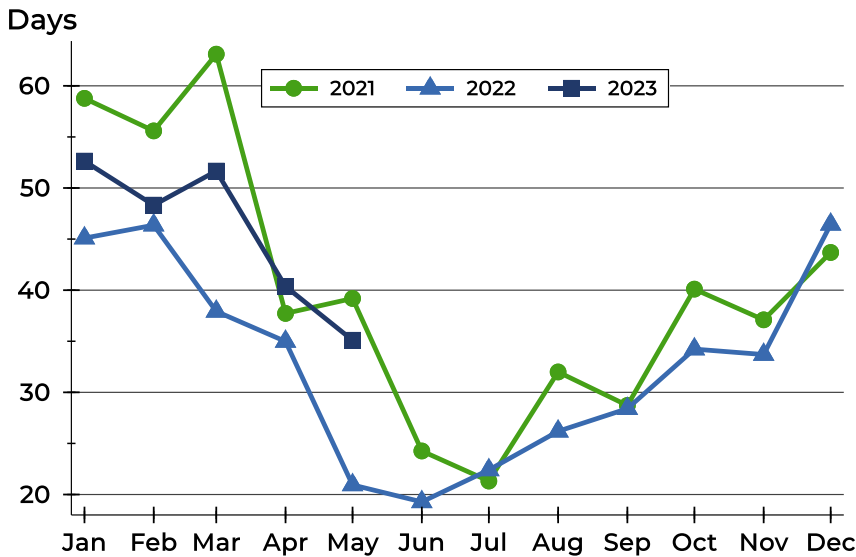


Month	2021	2022	2023
January	187,000	186,250	<b>187,500</b>
February	175,000	198,500	<b>190,000</b>
March	179,250	164,000	<b>199,450</b>
April	172,000	226,500	<b>215,000</b>
May	192,500	217,750	<b>223,000</b>
June	190,000	220,000	
July	198,775	210,000	
August	204,000	205,000	
September	185,000	216,750	
October	186,000	218,000	
November	211,000	199,000	
December	184,900	205,000	



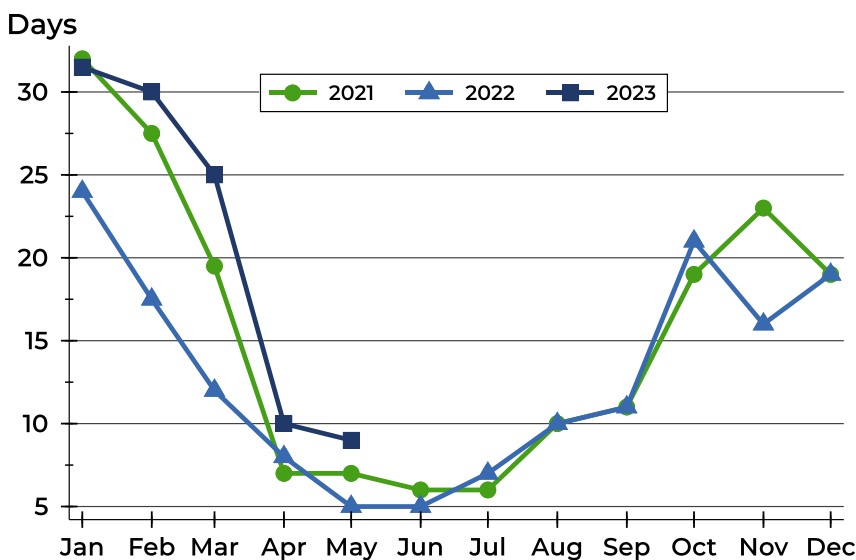
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average DOM



Month	2021	2022	2023
January	59	45	<b>53</b>
February	56	46	<b>48</b>
March	63	38	<b>52</b>
April	38	35	<b>40</b>
May	39	21	<b>35</b>
June	24	19	
July	21	22	
August	32	26	
September	29	28	
October	40	34	
November	37	34	
December	44	46	

## Median DOM



Month	2021	2022	2023
January	32	24	<b>32</b>
February	28	18	<b>30</b>
March	20	12	<b>25</b>
April	7	8	<b>10</b>
May	7	5	<b>9</b>
June	6	5	
July	6	7	
August	10	10	
September	11	11	
October	19	21	
November	23	16	
December	19	19	



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# Flint Hills MLS Statistics



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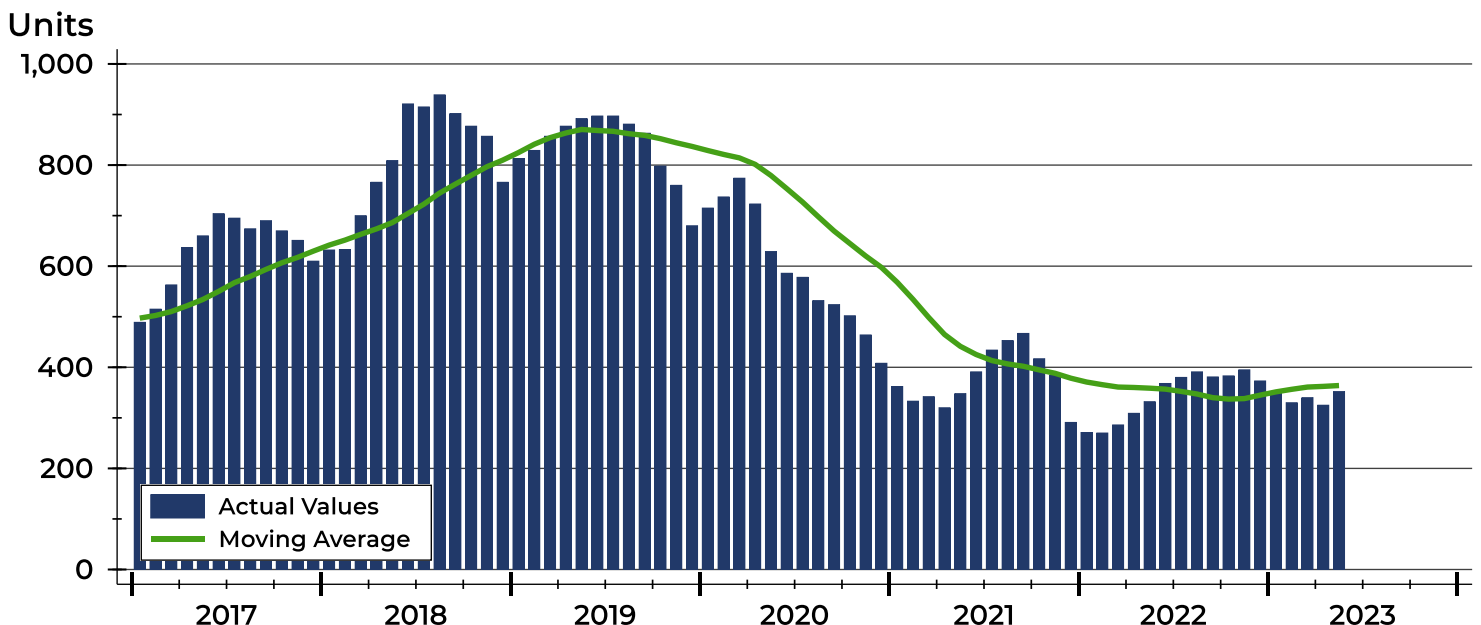
## Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2023	End of May 2022	Change
Active Listings		<b>352</b>	332	6.0%
Volume (1,000s)		<b>99,047</b>	83,348	18.8%
Months' Supply		<b>2.0</b>	1.5	33.3%
Average	List Price	<b>281,383</b>	251,047	12.1%
	Days on Market	<b>74</b>	72	2.8%
	Percent of Original	<b>97.7%</b>	97.8%	-0.1%
Median	List Price	<b>239,500</b>	210,000	14.0%
	Days on Market	<b>49</b>	41	19.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 352 homes were available for sale in the FHAR eight-county jurisdiction at the end of May. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of May was \$239,500, up 14.0% from 2022. The typical time on market for active listings was 49 days, up from 41 days a year earlier.

### History of Active Listings





**May  
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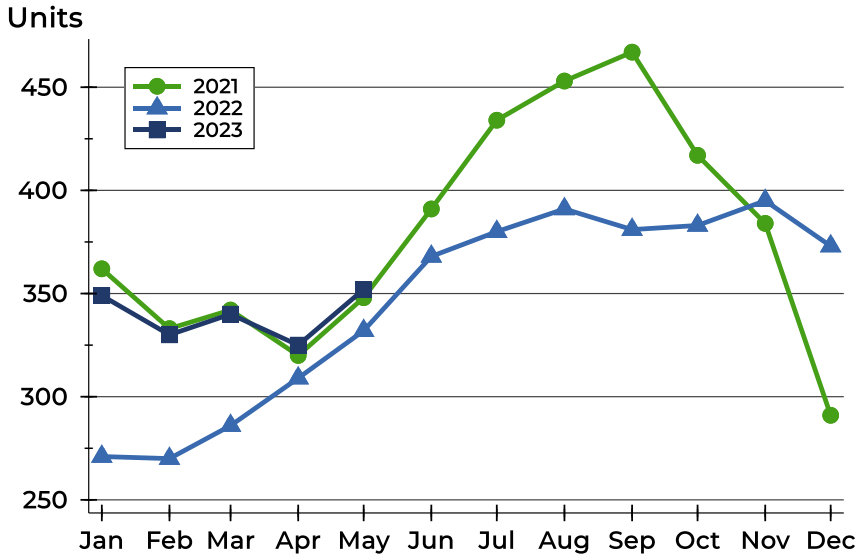
# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
<b>January</b>	362	271	<b>349</b>
<b>February</b>	333	270	<b>330</b>
<b>March</b>	342	286	<b>340</b>
<b>April</b>	320	309	<b>325</b>
<b>May</b>	348	332	<b>352</b>
<b>June</b>	391	368	
<b>July</b>	434	380	
<b>August</b>	453	391	
<b>September</b>	467	381	
<b>October</b>	417	383	
<b>November</b>	384	395	
<b>December</b>	291	373	

### Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	0.5	19,900	19,900	14	14	100.0%	100.0%
\$25,000-\$49,999	4	1.1%	1.0	41,200	44,000	105	49	95.8%	96.2%
\$50,000-\$99,999	40	11.4%	2.9	81,140	84,800	105	65	94.4%	100.0%
\$100,000-\$124,999	23	6.5%	1.9	114,070	115,000	69	55	98.4%	100.0%
\$125,000-\$149,999	30	8.5%	1.9	137,163	135,450	57	41	98.7%	100.0%
\$150,000-\$174,999	24	6.8%	1.3	162,533	161,450	63	57	98.5%	100.0%
\$175,000-\$199,999	24	6.8%	1.4	189,617	189,750	82	52	97.7%	100.0%
\$200,000-\$249,999	38	10.8%	1.2	224,997	222,400	64	45	98.6%	100.0%
\$250,000-\$299,999	35	9.9%	1.3	276,943	279,000	60	45	98.1%	100.0%
\$300,000-\$399,999	70	19.9%	2.8	353,976	359,500	58	35	98.0%	100.0%
\$400,000-\$499,999	33	9.4%	3.6	443,305	444,000	92	43	98.3%	100.0%
\$500,000-\$749,999	20	5.7%	4.9	621,161	612,450	85	75	97.3%	100.0%
\$750,000-\$999,999	7	2.0%	N/A	886,114	950,000	141	100	94.3%	100.0%
\$1,000,000 and up	3	0.9%	N/A	1,383,333	1,250,000	129	66	100.0%	100.0%





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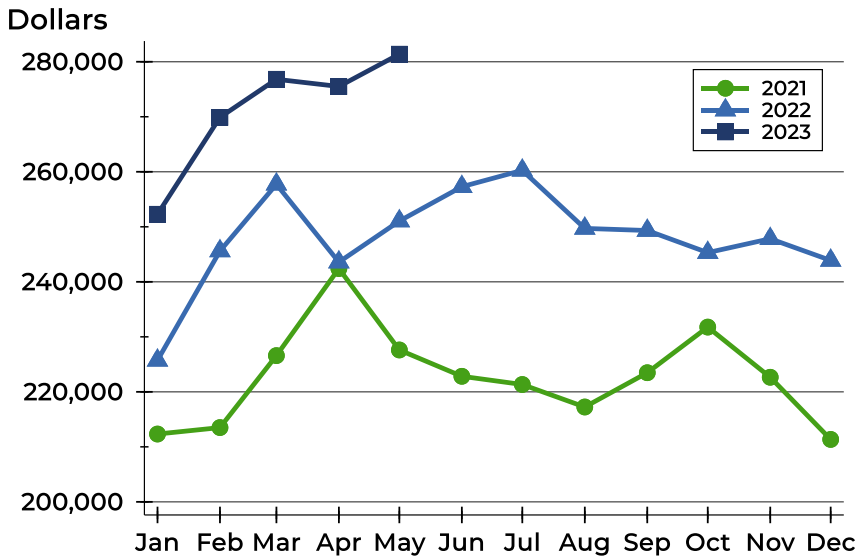
# Flint Hills MLS Statistics



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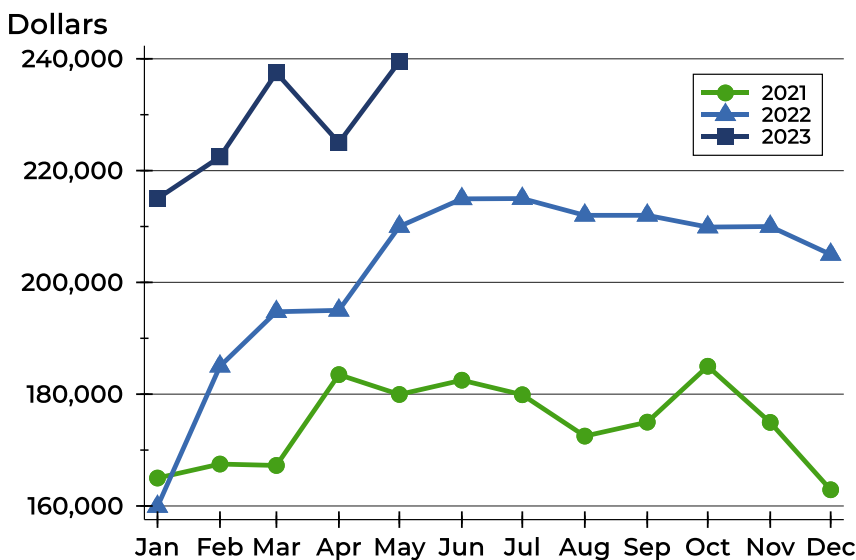
## Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

### Average Price



Month	2021	2022	2023
January	212,332	225,726	<b>252,283</b>
February	213,504	245,608	<b>269,896</b>
March	226,585	257,735	<b>276,818</b>
April	242,408	243,580	<b>275,511</b>
May	227,614	251,047	<b>281,383</b>
June	222,830	257,286	
July	221,336	260,263	
August	217,244	249,712	
September	223,475	249,322	
October	231,771	245,307	
November	222,652	247,830	
December	211,354	243,887	

### Median Price

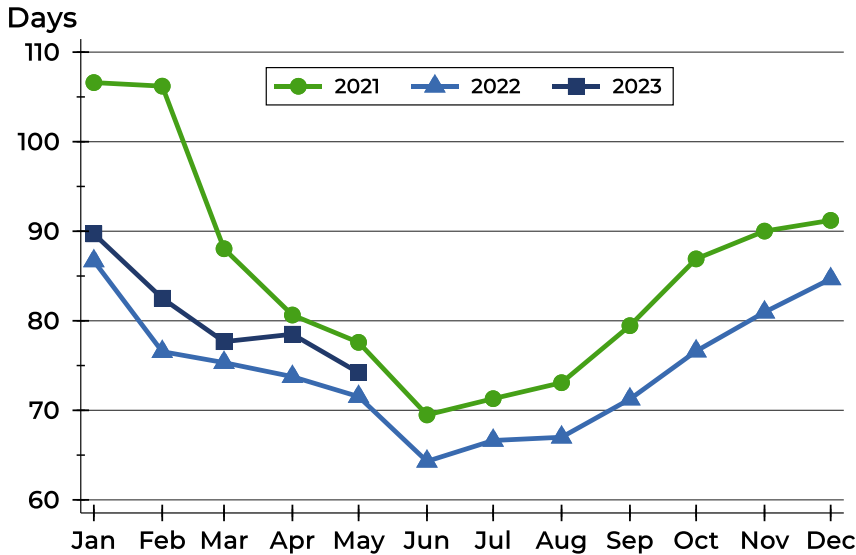


Month	2021	2022	2023
January	165,000	159,900	<b>215,000</b>
February	167,500	185,000	<b>222,450</b>
March	167,250	194,750	<b>237,500</b>
April	183,500	195,000	<b>225,000</b>
May	179,950	210,000	<b>239,500</b>
June	182,500	214,950	
July	179,900	215,000	
August	172,500	212,000	
September	175,000	212,000	
October	185,000	209,900	
November	174,950	210,000	
December	162,900	205,000	



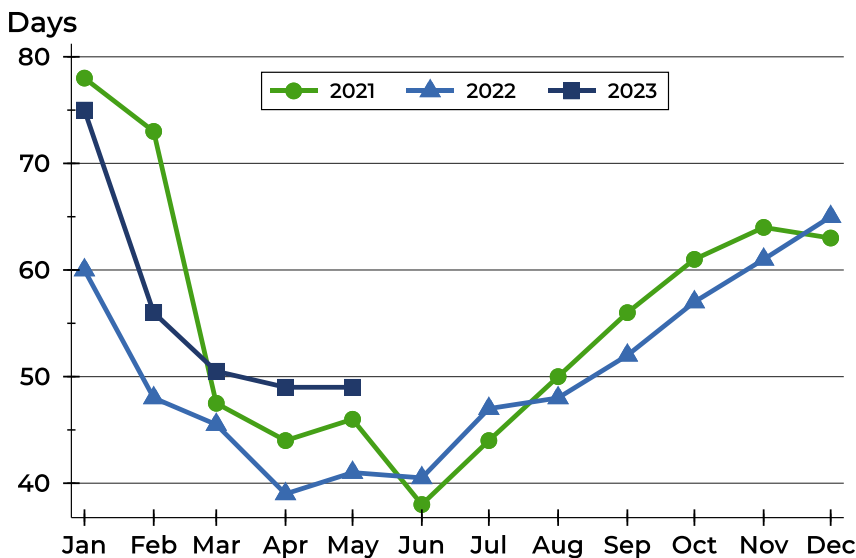
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average DOM



Month	2021	2022	2023
January	107	87	<b>90</b>
February	106	77	<b>83</b>
March	88	75	<b>78</b>
April	81	74	<b>78</b>
May	78	72	<b>74</b>
June	69	64	
July	71	67	
August	73	67	
September	79	71	
October	87	77	
November	90	81	
December	91	85	

## Median DOM

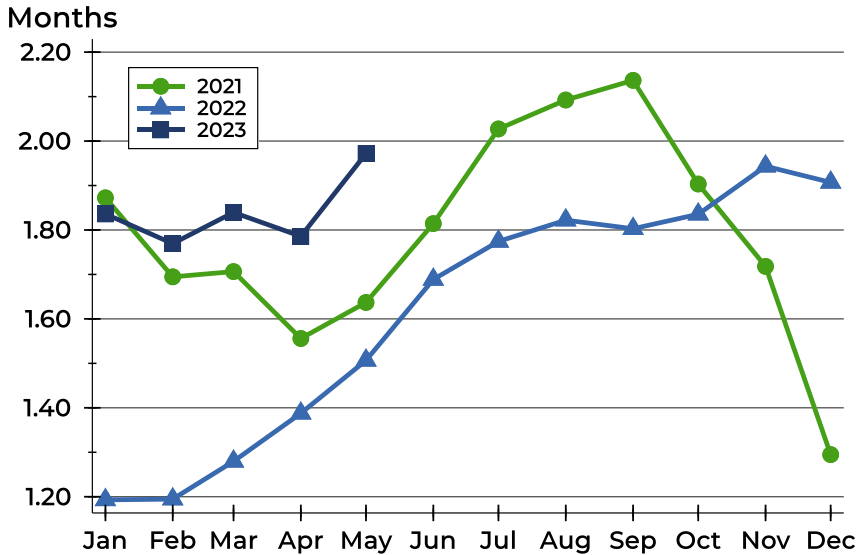


Month	2021	2022	2023
January	78	60	<b>75</b>
February	73	48	<b>56</b>
March	48	46	<b>51</b>
April	44	39	<b>49</b>
May	46	41	<b>49</b>
June	38	41	
July	44	47	
August	50	48	
September	56	52	
October	61	57	
November	64	61	
December	63	65	



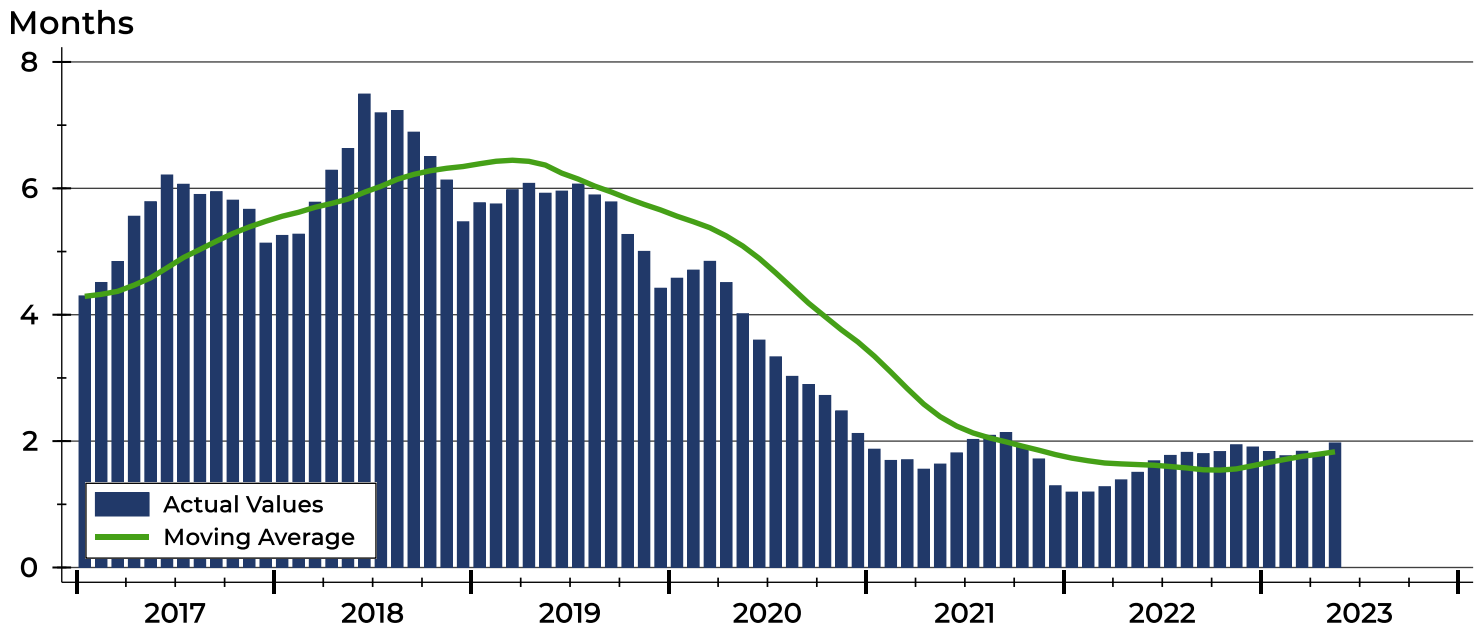
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

## Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	1.8
February	1.7	1.2	1.8
March	1.7	1.3	1.8
April	1.6	1.4	1.8
May	1.6	1.5	2.0
June	1.8	1.7	
July	2.0	1.8	
August	2.1	1.8	
September	2.1	1.8	
October	1.9	1.8	
November	1.7	1.9	
December	1.3	1.9	

## History of Month's Supply





**May  
2023**

# Flint Hills MLS Statistics



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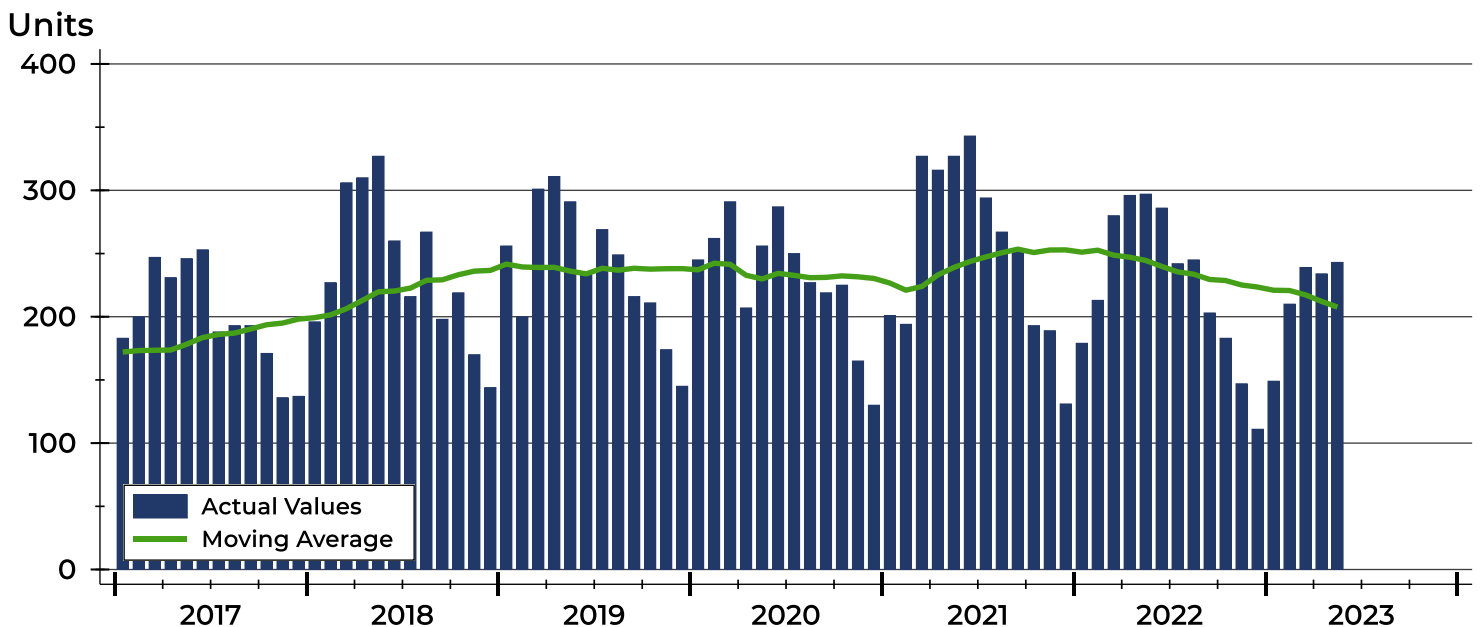
## Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2023	May 2022	Change
Current Month	New Listings	<b>243</b>	297	-18.2%
	Volume (1,000s)	<b>63,033</b>	71,152	-11.4%
	Average List Price	<b>259,396</b>	239,570	8.3%
	Median List Price	<b>235,000</b>	225,000	4.4%
Year-to-Date	New Listings	<b>1,075</b>	1,265	-15.0%
	Volume (1,000s)	<b>272,487</b>	301,539	-9.6%
	Average List Price	<b>253,476</b>	238,371	6.3%
	Median List Price	<b>230,000</b>	215,000	7.0%

A total of 243 new listings were added in the FHAR eight-county jurisdiction during May, down 18.2% from the same month in 2022. Year-to-date the FHAR eight-county jurisdiction has seen 1,075 new listings.

The median list price of these homes was \$235,000 up from \$225,000 in 2022.

### History of New Listings





**May  
2023**

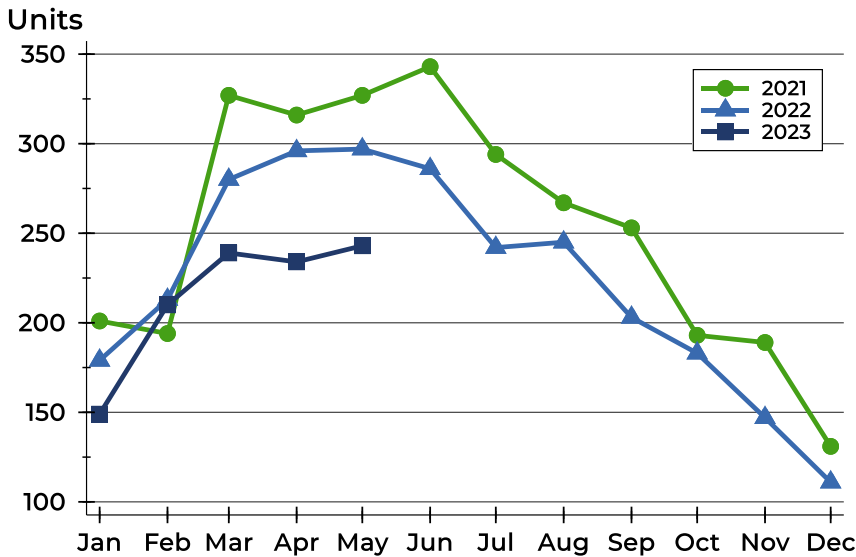
# Flint Hills MLS Statistics



**FLINT HILLS  
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## Flint Hills Association Eight-County Jurisdiction New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	201	179	<b>149</b>
February	194	213	<b>210</b>
March	327	280	<b>239</b>
April	316	296	<b>234</b>
May	327	297	<b>243</b>
June	343	286	
July	294	242	
August	267	245	
September	253	203	
October	193	183	
November	189	147	
December	131	111	

### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	17,450	17,450	11	11	100.0%	100.0%
\$25,000-\$49,999	3	1.2%	36,333	39,000	11	6	100.0%	100.0%
\$50,000-\$99,999	15	6.2%	76,087	82,000	15	14	99.8%	100.0%
\$100,000-\$124,999	9	3.7%	116,656	120,000	7	7	100.0%	100.0%
\$125,000-\$149,999	22	9.1%	137,736	137,450	16	14	99.6%	100.0%
\$150,000-\$174,999	14	5.8%	166,607	169,000	9	5	100.1%	100.0%
\$175,000-\$199,999	34	14.0%	186,397	185,000	9	6	100.0%	100.0%
\$200,000-\$249,999	33	13.6%	225,839	226,500	8	5	99.6%	100.0%
\$250,000-\$299,999	37	15.2%	276,130	275,000	13	8	99.5%	100.0%
\$300,000-\$399,999	42	17.3%	351,571	359,950	17	19	99.4%	100.0%
\$400,000-\$499,999	22	9.1%	438,932	437,450	18	17	98.8%	100.0%
\$500,000-\$749,999	9	3.7%	628,442	609,900	19	18	99.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.4%	1,250,000	1,250,000	33	33	100.0%	100.0%



**May  
2023**

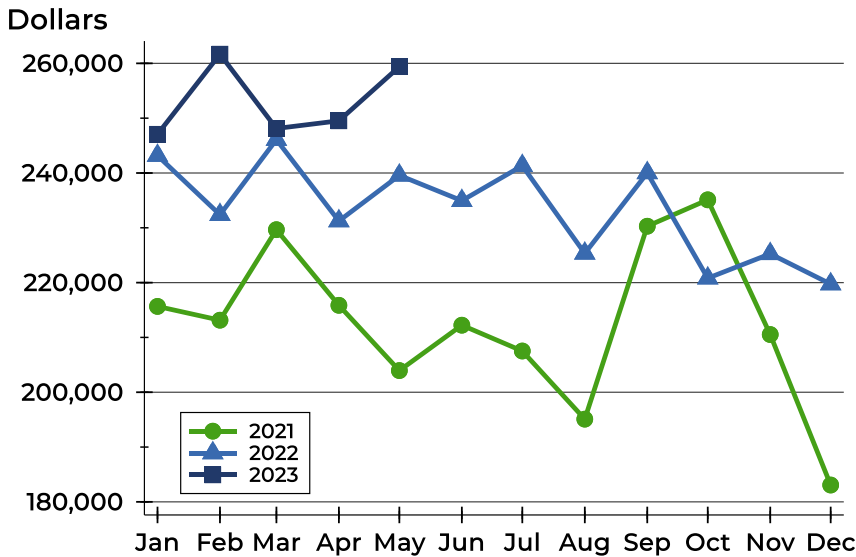
# Flint Hills MLS Statistics



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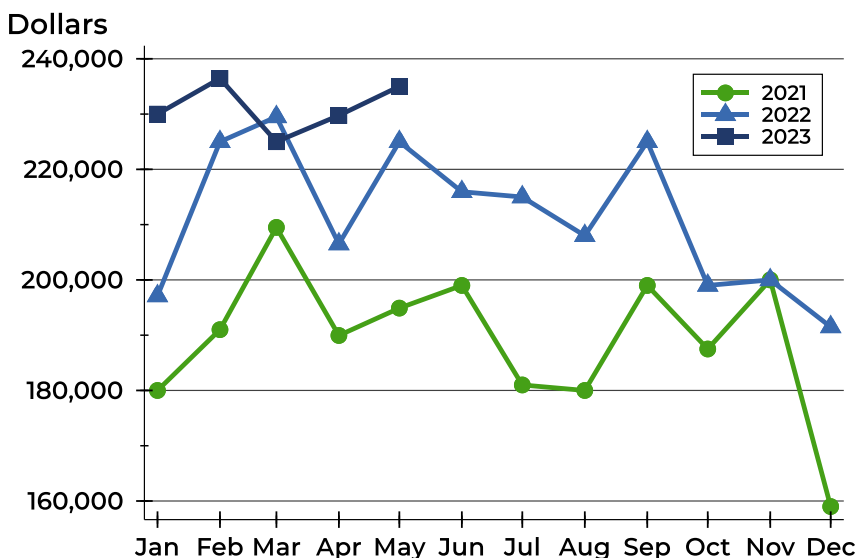
## Flint Hills Association Eight-County Jurisdiction New Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	215,661	243,179	<b>247,064</b>
<b>February</b>	213,145	232,387	<b>261,681</b>
<b>March</b>	229,658	246,089	<b>248,119</b>
<b>April</b>	215,864	231,240	<b>249,521</b>
<b>May</b>	203,956	239,570	<b>259,396</b>
<b>June</b>	212,237	234,945	
<b>July</b>	207,523	241,327	
<b>August</b>	195,097	225,336	
<b>September</b>	230,292	240,015	
<b>October</b>	235,109	220,807	
<b>November</b>	210,527	225,255	
<b>December</b>	183,075	219,737	

### Median Price



Month	2021	2022	2023
<b>January</b>	180,000	197,100	<b>230,000</b>
<b>February</b>	191,000	225,000	<b>236,450</b>
<b>March</b>	209,500	229,500	<b>225,000</b>
<b>April</b>	189,950	206,500	<b>229,750</b>
<b>May</b>	194,900	225,000	<b>235,000</b>
<b>June</b>	199,000	215,950	
<b>July</b>	181,000	215,000	
<b>August</b>	180,000	208,000	
<b>September</b>	199,000	225,000	
<b>October</b>	187,500	199,000	
<b>November</b>	200,000	200,000	
<b>December</b>	159,000	191,500	



**May  
2023**

# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

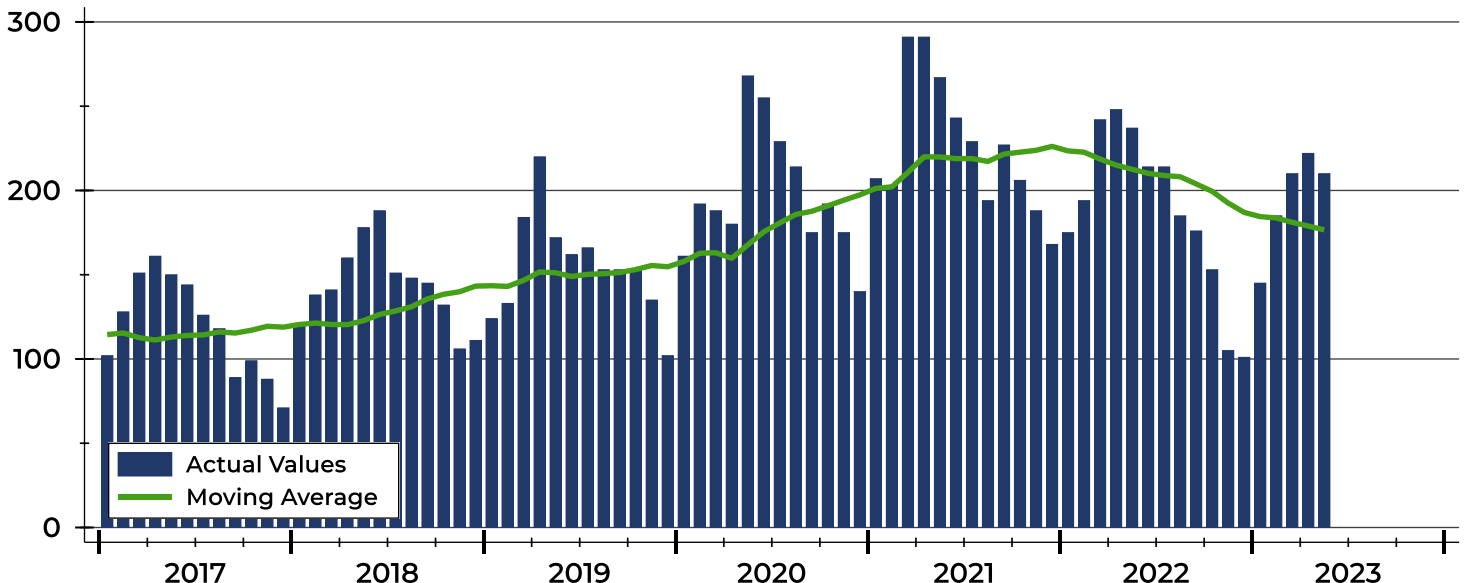
Summary Statistics for Contracts Written		2023	May 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Contracts Written		<b>210</b>	237	-11.4%	<b>972</b>	1,096	-11.3%
Volume (1,000s)		<b>51,039</b>	53,773	-5.1%	<b>229,065</b>	249,062	-8.0%
Average	Sale Price	<b>243,043</b>	226,889	7.1%	<b>235,663</b>	227,247	3.7%
	Days on Market	<b>30</b>	23	30.4%	<b>38</b>	28	35.7%
	Percent of Original	<b>98.4%</b>	97.8%	0.6%	<b>97.0%</b>	98.6%	-1.6%
Median	Sale Price	<b>220,000</b>	209,900	4.8%	<b>219,000</b>	203,000	7.9%
	Days on Market	<b>10</b>	7	42.9%	<b>11</b>	7	57.1%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 210 contracts for sale were written in the FHAR eight-county jurisdiction during the month of May, down from 237 in 2022. The median list price of these homes was \$220,000, up from \$209,900 the prior year.

Half of the homes that went under contract in May were on the market less than 10 days, compared to 7 days in May 2022.

## History of Contracts Written

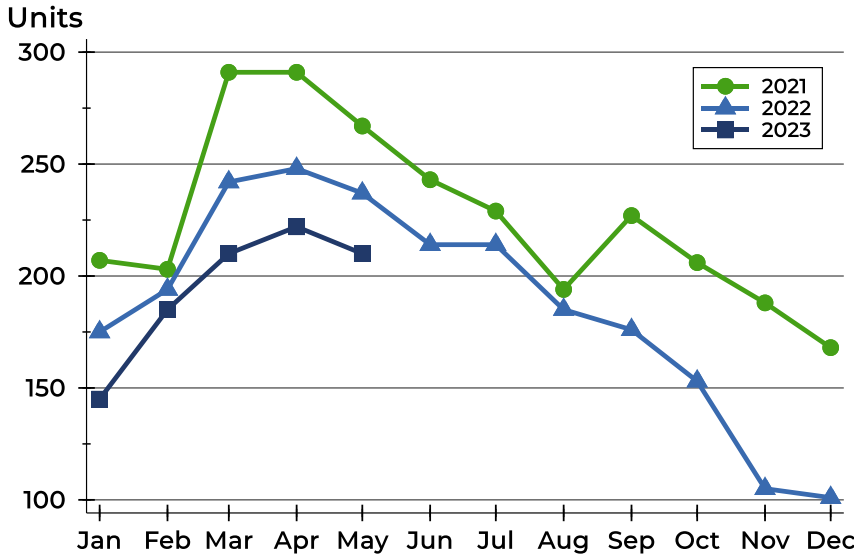
Units





# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Contracts Written by Month



Month	2021	2022	2023
January	207	175	145
February	203	194	185
March	291	242	210
April	291	248	222
May	267	237	210
June	243	214	
July	229	214	
August	194	185	
September	227	176	
October	206	153	
November	188	105	
December	168	101	

## Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.0%	13,500	13,500	4	4	100.0%	100.0%
\$25,000-\$49,999	3	1.4%	31,667	25,000	10	6	83.3%	100.0%
\$50,000-\$99,999	15	7.1%	80,000	79,900	42	36	94.8%	100.0%
\$100,000-\$124,999	15	7.1%	115,333	118,000	38	20	96.7%	100.0%
\$125,000-\$149,999	19	9.0%	134,626	134,900	19	18	99.2%	100.0%
\$150,000-\$174,999	13	6.2%	163,138	165,000	20	3	99.4%	100.0%
\$175,000-\$199,999	31	14.8%	188,126	186,000	14	6	99.6%	100.0%
\$200,000-\$249,999	25	11.9%	225,876	226,500	22	4	99.3%	100.0%
\$250,000-\$299,999	31	14.8%	275,294	277,500	22	6	99.2%	100.0%
\$300,000-\$399,999	35	16.7%	349,313	348,500	51	19	99.1%	100.0%
\$400,000-\$499,999	12	5.7%	445,325	437,500	27	14	97.4%	100.0%
\$500,000-\$749,999	7	3.3%	569,362	540,000	89	75	99.7%	100.0%
\$750,000-\$999,999	2	1.0%	870,000	870,000	65	65	91.3%	91.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





**May  
2023**

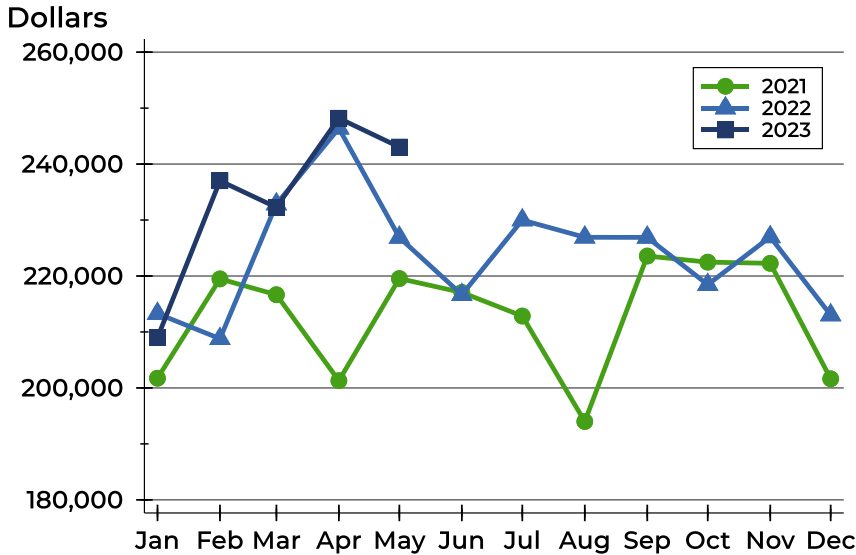
# Flint Hills MLS Statistics



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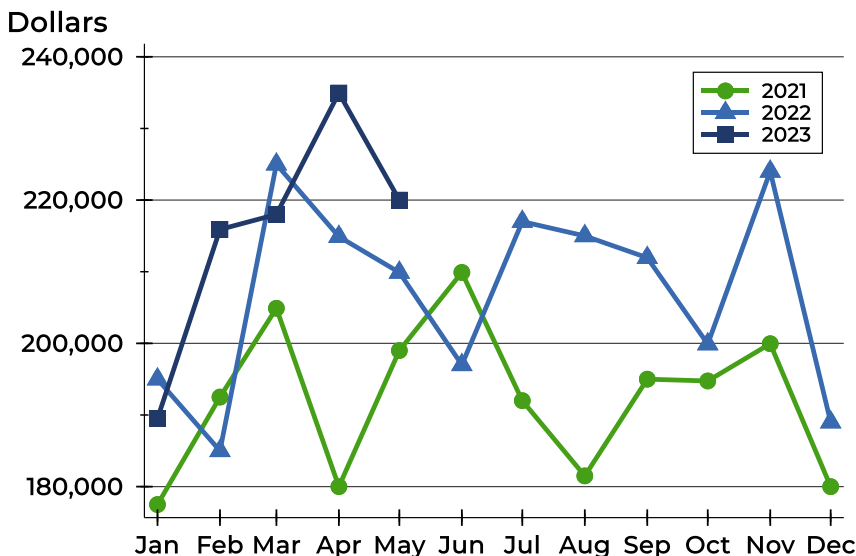
## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	201,740	213,282	<b>208,984</b>
<b>February</b>	219,484	208,802	<b>237,018</b>
<b>March</b>	216,661	232,855	<b>232,265</b>
<b>April</b>	201,302	246,398	<b>248,193</b>
<b>May</b>	219,550	226,889	<b>243,043</b>
<b>June</b>	217,062	216,653	
<b>July</b>	212,848	229,994	
<b>August</b>	194,008	226,919	
<b>September</b>	223,572	226,901	
<b>October</b>	222,478	218,457	
<b>November</b>	222,270	226,984	
<b>December</b>	201,636	213,026	

### Median Price

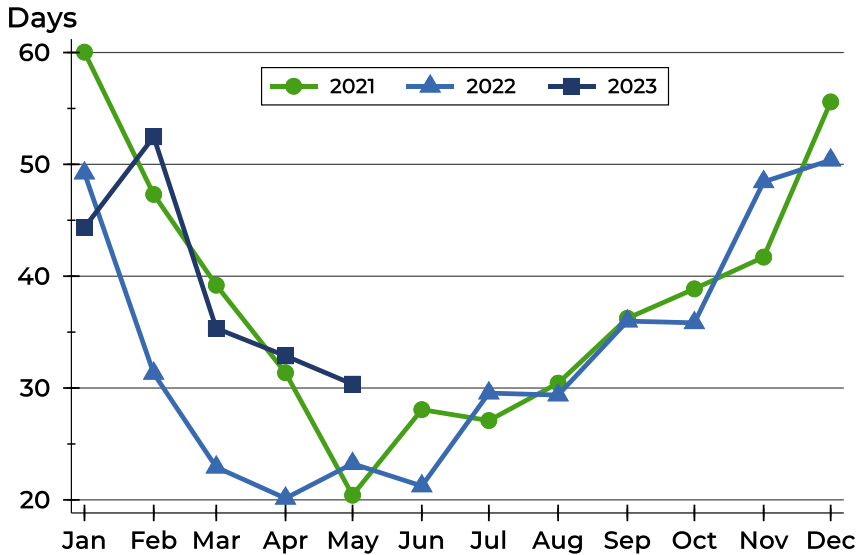


Month	2021	2022	2023
<b>January</b>	177,500	195,000	<b>189,500</b>
<b>February</b>	192,500	185,000	<b>215,900</b>
<b>March</b>	204,900	225,000	<b>218,000</b>
<b>April</b>	180,000	214,900	<b>234,950</b>
<b>May</b>	199,000	209,900	<b>220,000</b>
<b>June</b>	209,900	197,000	
<b>July</b>	192,000	217,000	
<b>August</b>	181,500	215,000	
<b>September</b>	195,000	211,950	
<b>October</b>	194,750	199,900	
<b>November</b>	199,950	224,000	
<b>December</b>	180,000	189,000	



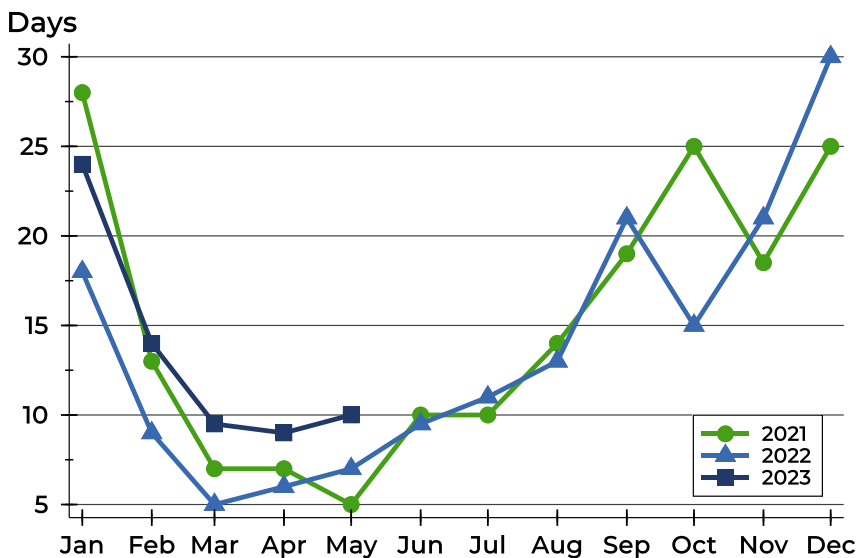
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average DOM



Month	2021	2022	2023
January	60	49	<b>44</b>
February	47	31	<b>52</b>
March	39	23	<b>35</b>
April	31	20	<b>33</b>
May	20	23	<b>30</b>
June	28	21	
July	27	30	
August	30	29	
September	36	36	
October	39	36	
November	42	48	
December	56	50	

## Median DOM



Month	2021	2022	2023
January	28	18	<b>24</b>
February	13	9	<b>14</b>
March	7	5	<b>10</b>
April	7	6	<b>9</b>
May	5	7	<b>10</b>
June	10	10	
July	10	11	
August	14	13	
September	19	21	
October	25	15	
November	19	21	
December	25	30	



**May  
2023**

# Flint Hills MLS Statistics



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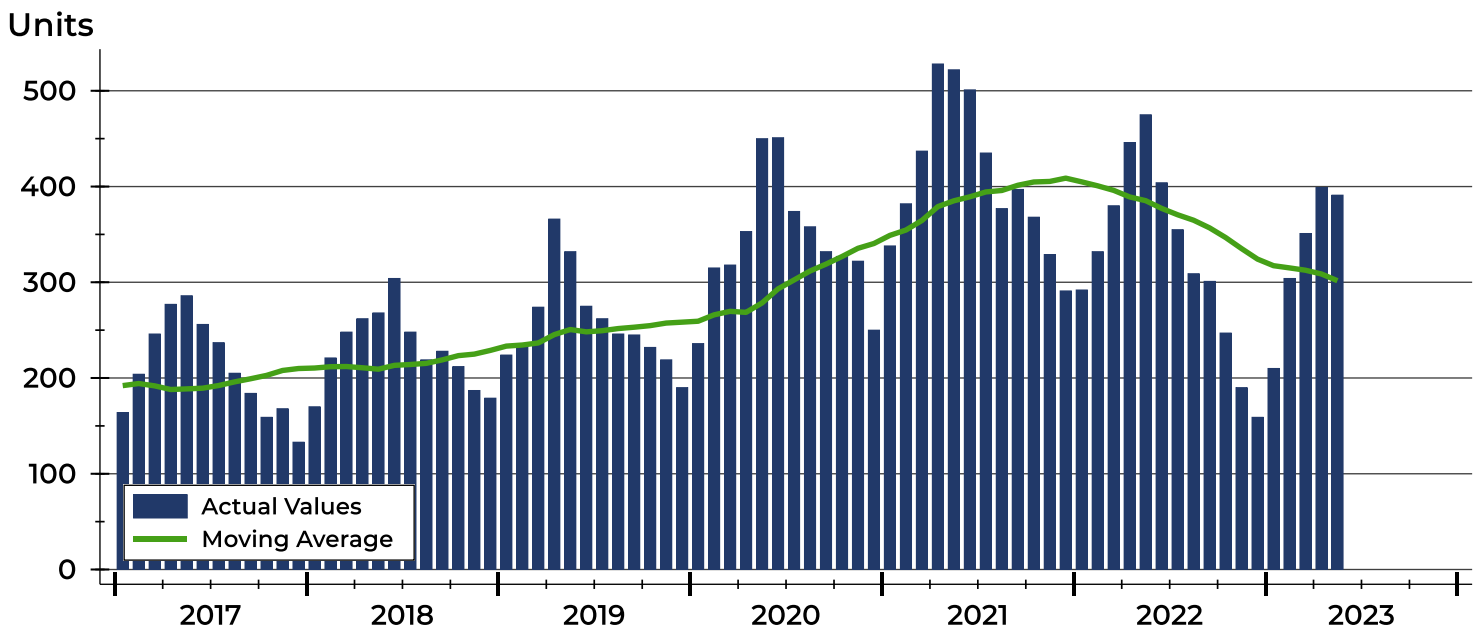
## Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of May 2022	Change
Pending Contracts		<b>391</b>	475	-17.7%
Volume (1,000s)		<b>97,462</b>	114,245	-14.7%
Average	List Price	<b>249,264</b>	240,516	3.6%
	Days on Market	<b>31</b>	23	34.8%
	Percent of Original	<b>98.7%</b>	99.0%	-0.3%
Median	List Price	<b>230,000</b>	215,000	7.0%
	Days on Market	<b>9</b>	6	50.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 391 listings in the FHAR eight-county jurisdiction had contracts pending at the end of May, down from 475 contracts pending at the end of May 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

### History of Pending Contracts





**May  
2023**

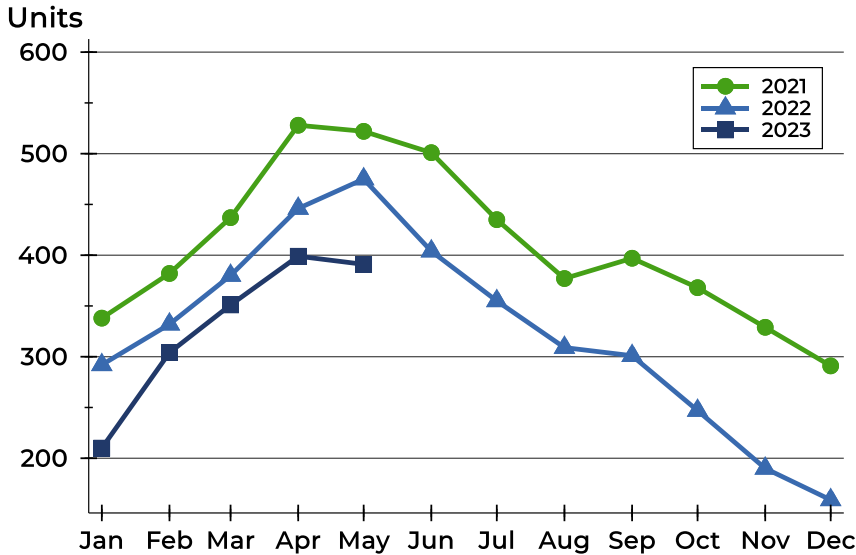
# Flint Hills MLS Statistics



**FLINT HILLS  
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## Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
January	338	292	<b>210</b>
February	382	332	<b>304</b>
March	437	380	<b>351</b>
April	528	446	<b>399</b>
May	522	475	<b>391</b>
June	501	404	
July	435	355	
August	377	309	
September	397	301	
October	368	247	
November	329	190	
December	291	159	

### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	13,500	13,500	4	4	100.0%	100.0%
\$25,000-\$49,999	7	1.8%	37,557	43,500	46	21	91.5%	100.0%
\$50,000-\$99,999	24	6.1%	76,100	78,950	43	33	96.6%	100.0%
\$100,000-\$124,999	23	5.9%	115,391	118,000	40	12	97.4%	100.0%
\$125,000-\$149,999	27	6.9%	135,535	135,000	28	18	99.7%	100.0%
\$150,000-\$174,999	31	7.9%	163,535	165,000	20	7	98.9%	100.0%
\$175,000-\$199,999	44	11.3%	187,986	185,500	16	4	99.2%	100.0%
\$200,000-\$249,999	57	14.6%	226,351	226,500	25	7	99.6%	100.0%
\$250,000-\$299,999	62	15.9%	274,835	275,000	16	7	100.0%	100.0%
\$300,000-\$399,999	76	19.4%	343,073	339,900	45	13	98.4%	100.0%
\$400,000-\$499,999	21	5.4%	442,530	435,000	43	16	98.3%	100.0%
\$500,000-\$749,999	15	3.8%	585,529	565,000	53	10	99.4%	100.0%
\$750,000-\$999,999	2	0.5%	800,000	800,000	71	71	85.4%	85.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



**May  
2023**

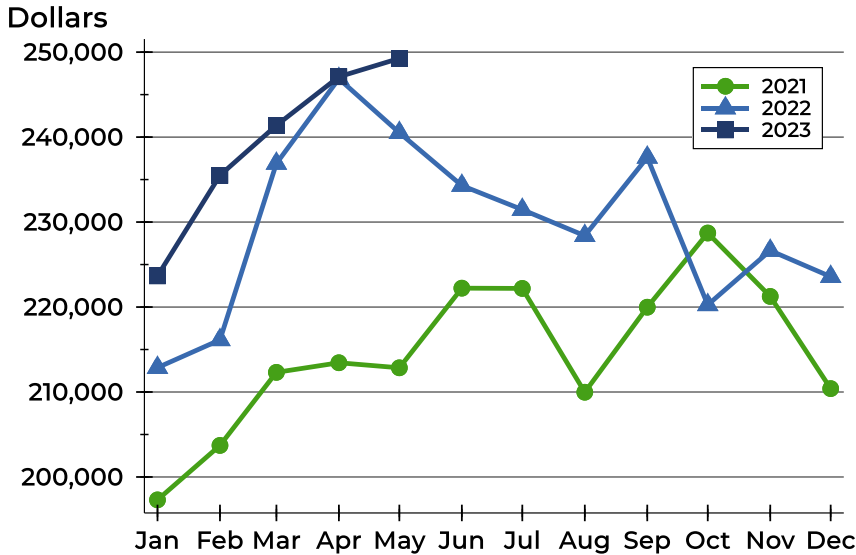
# Flint Hills MLS Statistics



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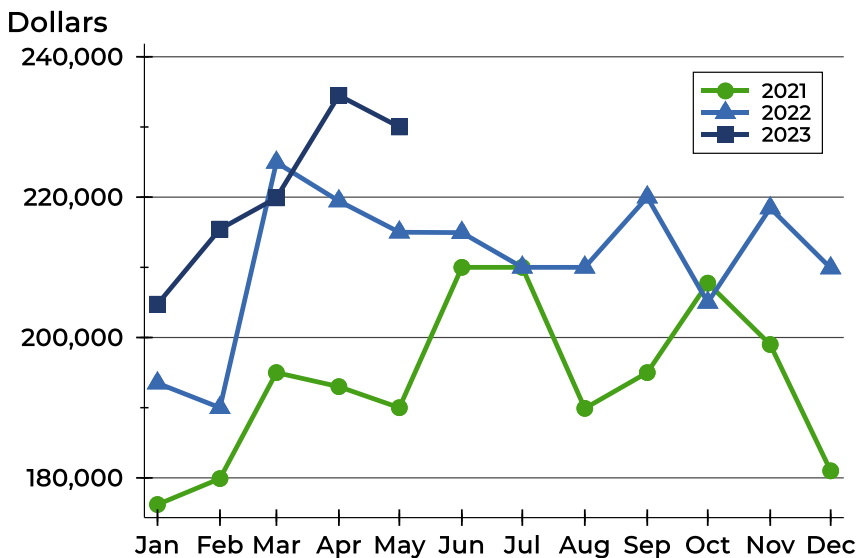
## Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

### Average Price



Month	2021	2022	2023
January	197,305	212,869	<b>223,659</b>
February	203,714	216,135	<b>235,504</b>
March	212,313	236,894	<b>241,379</b>
April	213,444	246,874	<b>247,101</b>
May	212,848	240,516	<b>249,264</b>
June	222,220	234,300	
July	222,192	231,465	
August	209,977	228,393	
September	219,980	237,610	
October	228,713	220,258	
November	221,250	226,647	
December	210,403	223,580	

### Median Price

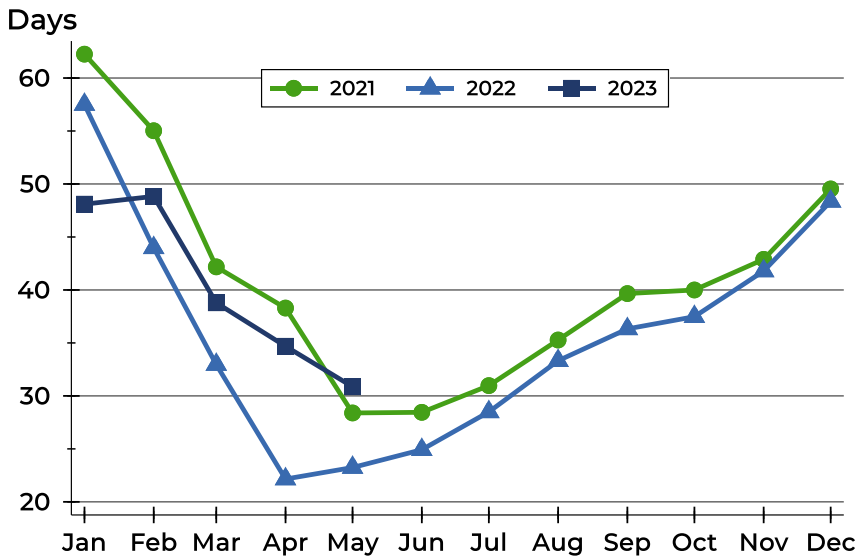


Month	2021	2022	2023
January	176,200	193,500	<b>204,750</b>
February	179,900	190,000	<b>215,450</b>
March	195,000	224,950	<b>219,900</b>
April	193,000	219,450	<b>234,500</b>
May	190,000	215,000	<b>230,000</b>
June	210,000	214,950	
July	210,000	210,000	
August	189,900	210,000	
September	195,000	220,000	
October	207,750	205,000	
November	199,000	218,450	
December	181,000	209,900	



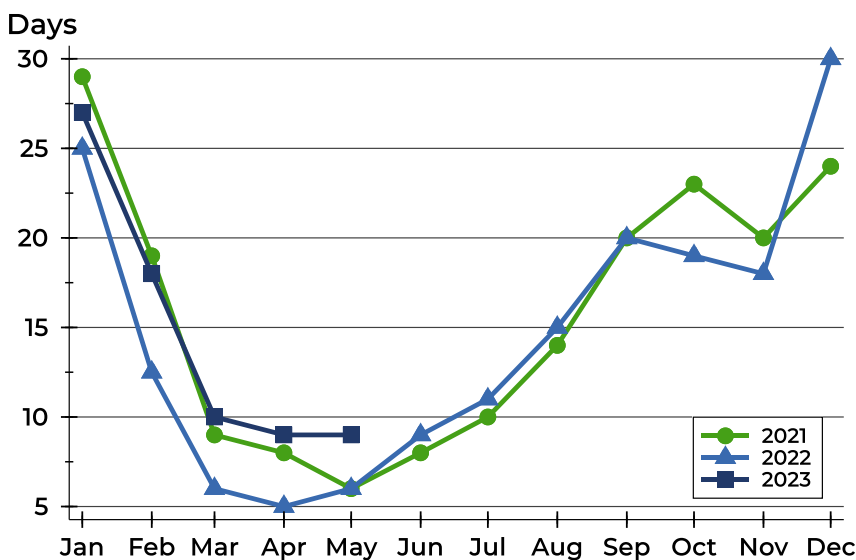
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average DOM



Month	2021	2022	2023
January	62	58	<b>48</b>
February	55	44	<b>49</b>
March	42	33	<b>39</b>
April	38	22	<b>35</b>
May	28	23	<b>31</b>
June	28	25	
July	31	28	
August	35	33	
September	40	36	
October	40	37	
November	43	42	
December	50	48	

## Median DOM



Month	2021	2022	2023
January	29	25	<b>27</b>
February	19	13	<b>18</b>
March	9	6	<b>10</b>
April	8	5	<b>9</b>
May	6	6	<b>9</b>
June	8	9	
July	10	11	
August	14	15	
September	20	20	
October	23	19	
November	20	18	
December	24	30	