

# Flint Hills Association Eight-County Jurisdiction Housing Report



## Market Overview

### FHAR Jurisdiction Home Sales Fell in July

Total home sales in the FHAR eight-county jurisdiction fell last month to 203 units, compared to 241 units in July 2022. Total sales volume was \$49.8 million, down from a year earlier.

The median sale price in July was \$220,000, up from \$210,000 a year earlier. Homes that sold in July were typically on the market for 10 days and sold for 100.0% of their list prices.

### FHAR Jurisdiction Active Listings Down at End of July

The total number of active listings in the FHAR eight-county jurisdiction at the end of July was 379 units, down from 380 at the same point in 2022. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$240,000.

During July, a total of 204 contracts were written down from 214 in July 2022. At the end of the month, there were 304 contracts still pending.

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**July  
2023**

# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>203</b>	<b>241</b>	<b>286</b>	<b>1,212</b>	<b>1,447</b>	<b>1,574</b>
Change from prior year		-15.8%	-15.7%	-5.6%	-16.2%	-8.1%	19.9%
<b>Active Listings</b>		<b>379</b>	<b>380</b>	<b>434</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-0.3%	-12.4%	-24.9%			
<b>Months' Supply</b>		<b>2.2</b>	<b>1.8</b>	<b>2.0</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		22.2%	-10.0%	-39.4%			
<b>New Listings</b>		<b>200</b>	<b>242</b>	<b>294</b>	<b>1,538</b>	<b>1,793</b>	<b>2,002</b>
Change from prior year		-17.4%	-17.7%	17.6%	-14.2%	-10.4%	11.3%
<b>Contracts Written</b>		<b>204</b>	<b>214</b>	<b>229</b>	<b>1,359</b>	<b>1,524</b>	<b>1,731</b>
Change from prior year		-4.7%	-6.6%	0.0%	-10.8%	-12.0%	17.5%
<b>Pending Contracts</b>		<b>304</b>	<b>355</b>	<b>435</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-14.4%	-18.4%	16.3%			
<b>Sales Volume (1,000s)</b>		<b>49,807</b>	<b>55,790</b>	<b>61,303</b>	<b>282,530</b>	<b>322,963</b>	<b>322,086</b>
Change from prior year		-10.7%	-9.0%	3.7%	-12.5%	0.3%	29.9%
Average	<b>Sale Price</b>	<b>245,355</b>	<b>231,492</b>	<b>214,345</b>	<b>233,110</b>	<b>223,195</b>	<b>204,629</b>
	Change from prior year	6.0%	8.0%	9.9%	4.4%	9.1%	8.4%
	<b>List Price of Actives</b>	<b>285,518</b>	<b>260,263</b>	<b>221,336</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	9.7%	17.6%	5.1%			
	<b>Days on Market</b>	<b>31</b>	<b>22</b>	<b>21</b>	<b>39</b>	<b>30</b>	<b>39</b>
Change from prior year	40.9%	4.8%	-70.0%	30.0%	-23.1%	-46.6%	
	<b>Percent of List</b>	<b>98.9%</b>	<b>99.2%</b>	<b>99.4%</b>	<b>98.2%</b>	<b>99.3%</b>	<b>98.9%</b>
Change from prior year	-0.3%	-0.2%	2.1%	-1.1%	0.4%	2.0%	
	<b>Percent of Original</b>	<b>97.4%</b>	<b>98.2%</b>	<b>98.9%</b>	<b>96.5%</b>	<b>98.1%</b>	<b>97.8%</b>
Change from prior year	-0.8%	-0.7%	3.7%	-1.6%	0.3%	3.3%	
Median	<b>Sale Price</b>	<b>220,000</b>	<b>210,000</b>	<b>198,775</b>	<b>215,000</b>	<b>203,000</b>	<b>187,750</b>
	Change from prior year	4.8%	5.6%	10.4%	5.9%	8.1%	7.3%
	<b>List Price of Actives</b>	<b>240,000</b>	<b>215,000</b>	<b>179,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	11.6%	19.5%	9.1%			
	<b>Days on Market</b>	<b>10</b>	<b>7</b>	<b>6</b>	<b>12</b>	<b>9</b>	<b>10</b>
Change from prior year	42.9%	16.7%	-78.6%	33.3%	-10.0%	-71.4%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	0.0%	0.0%	1.1%	0.0%	0.0%	1.6%	
	<b>Percent of Original</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.2%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	0.0%	0.0%	2.1%	-0.8%	0.0%	2.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**July  
2023**

# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

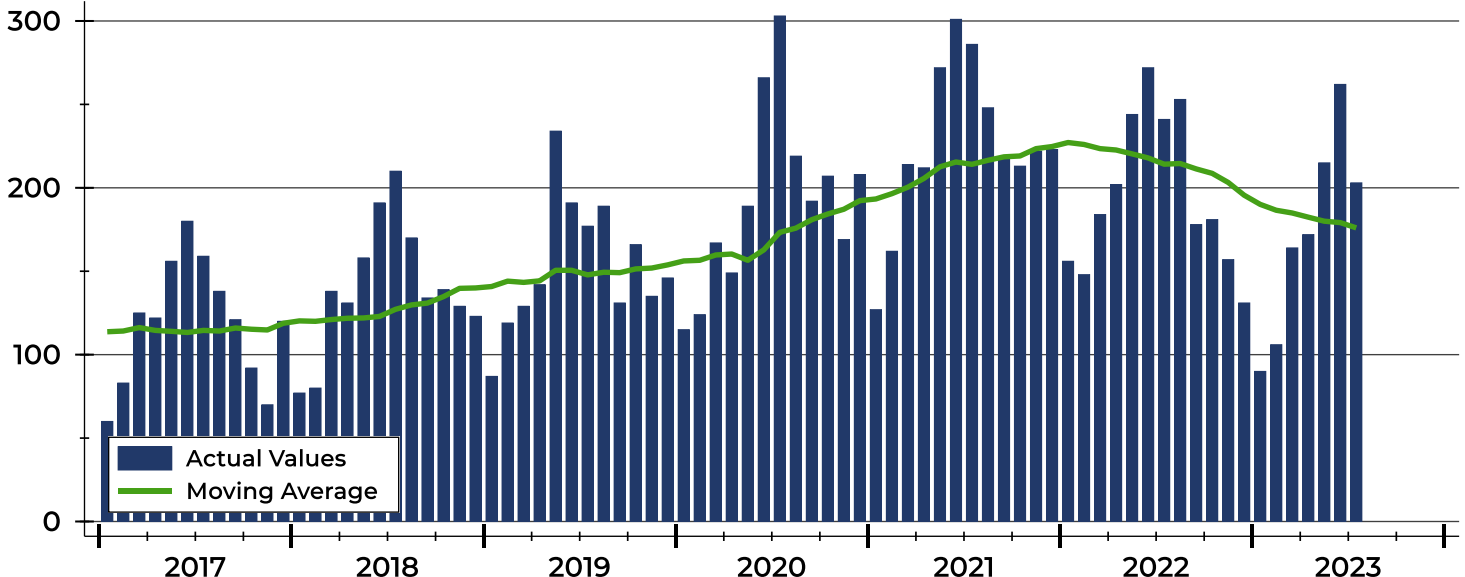
Summary Statistics for Closed Listings		2023	July 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		<b>203</b>	241	-15.8%	<b>1,212</b>	1,447	-16.2%
Volume (1,000s)		<b>49,807</b>	55,790	-10.7%	<b>282,530</b>	322,963	-12.5%
Months' Supply		<b>2.2</b>	1.8	22.2%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>245,355</b>	231,492	6.0%	<b>233,110</b>	223,195	4.4%
	Days on Market	<b>31</b>	22	40.9%	<b>39</b>	30	30.0%
	Percent of List	<b>98.9%</b>	99.2%	-0.3%	<b>98.2%</b>	99.3%	-1.1%
	Percent of Original	<b>97.4%</b>	98.2%	-0.8%	<b>96.5%</b>	98.1%	-1.6%
Median	Sale Price	<b>220,000</b>	210,000	4.8%	<b>215,000</b>	203,000	5.9%
	Days on Market	<b>10</b>	7	42.9%	<b>12</b>	9	33.3%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>99.2%</b>	100.0%	-0.8%

A total of 203 homes sold in the FHAR eight-county jurisdiction in July, down from 241 units in July 2022. Total sales volume fell to \$49.8 million compared to \$55.8 million in the previous year.

The median sales price in July was \$220,000, up 4.8% compared to the prior year. Median days on market was 10 days, the same as June, and up from 7 in July 2022.

## History of Closed Listings

Units





**July  
2023**

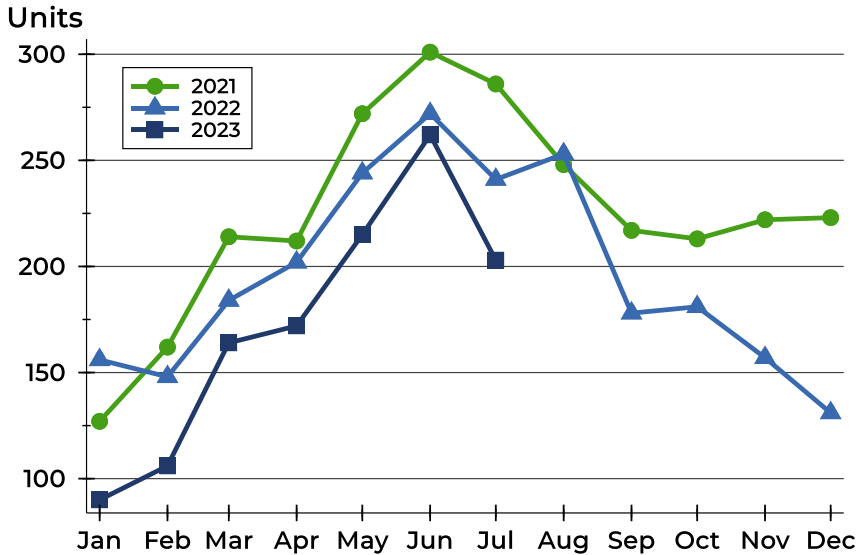
# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	127	156	<b>90</b>
February	162	148	<b>106</b>
March	214	184	<b>164</b>
April	212	202	<b>172</b>
May	272	244	<b>215</b>
June	301	272	<b>262</b>
July	286	241	<b>203</b>
August	248	253	
September	217	178	
October	213	181	
November	222	157	
December	223	131	

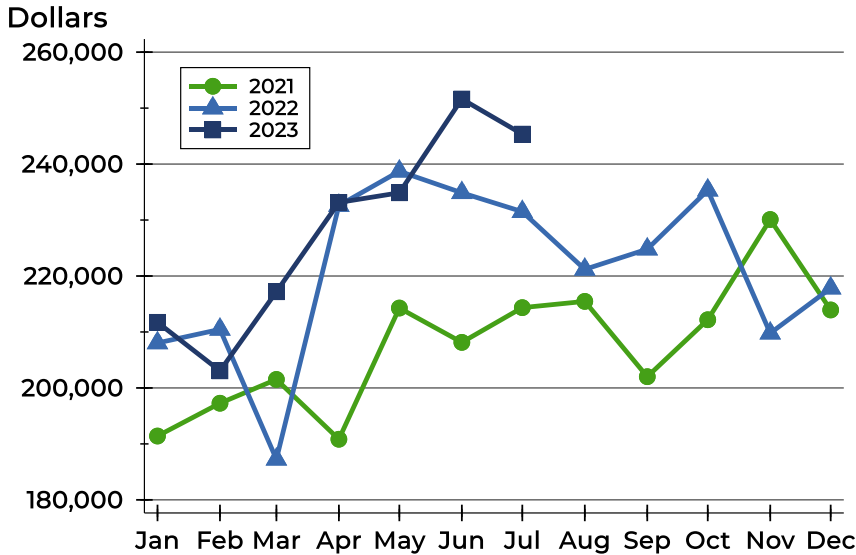
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.0%	0.4	9,250	9,250	24	24	67.6%	67.6%	42.1%	42.1%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	13	6.4%	2.9	69,847	65,000	64	35	93.5%	93.4%	88.3%	93.4%
\$100,000-\$124,999	12	5.9%	1.8	116,658	118,250	19	10	99.4%	100.0%	99.4%	100.0%
\$125,000-\$149,999	18	8.9%	2.2	135,692	136,500	35	8	100.9%	100.8%	100.3%	100.4%
\$150,000-\$174,999	25	12.3%	1.3	162,666	164,900	28	5	99.6%	100.0%	98.1%	100.0%
\$175,000-\$199,999	23	11.3%	1.3	186,933	187,000	24	10	99.4%	100.0%	98.8%	100.0%
\$200,000-\$249,999	20	9.9%	1.8	224,925	226,000	19	5	99.4%	100.0%	99.1%	100.0%
\$250,000-\$299,999	30	14.8%	1.8	277,298	277,250	26	8	100.2%	100.0%	99.5%	100.0%
\$300,000-\$399,999	44	21.7%	2.6	341,101	334,000	35	18	99.3%	100.0%	97.9%	98.4%
\$400,000-\$499,999	7	3.4%	3.4	464,357	450,500	23	12	98.2%	97.4%	96.6%	97.4%
\$500,000-\$749,999	7	3.4%	5.1	564,714	583,000	56	11	97.3%	96.0%	96.4%	95.0%
\$750,000-\$999,999	2	1.0%	10.0	821,400	821,400	4	4	99.9%	99.9%	99.9%	99.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



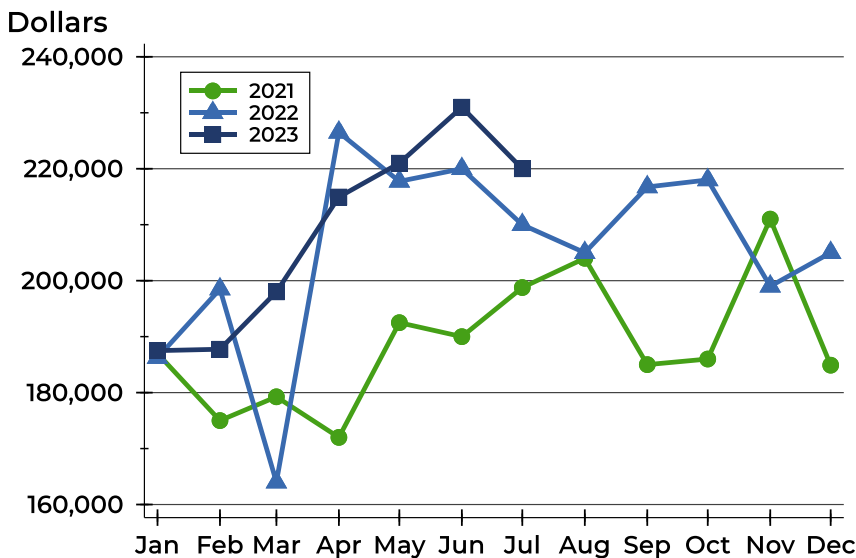
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average Price



Month	2021	2022	2023
January	191,410	208,036	<b>211,729</b>
February	197,267	210,465	<b>203,051</b>
March	201,520	187,253	<b>217,188</b>
April	190,833	232,595	<b>233,144</b>
May	214,279	238,717	<b>234,871</b>
June	208,145	234,872	<b>251,627</b>
July	214,345	231,492	<b>245,355</b>
August	215,464	221,184	
September	202,011	224,797	
October	212,187	235,330	
November	230,099	209,780	
December	213,939	217,827	

## Median Price

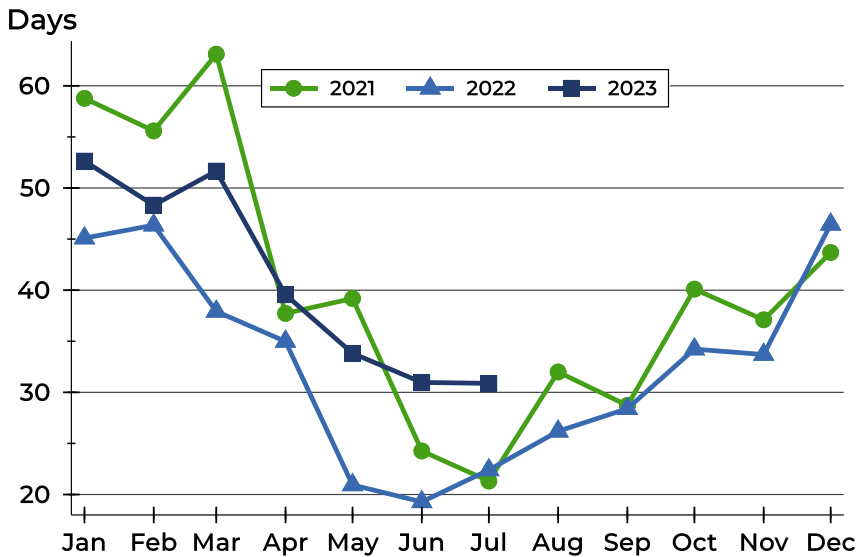


Month	2021	2022	2023
January	187,000	186,250	<b>187,500</b>
February	175,000	198,500	<b>187,750</b>
March	179,250	164,000	<b>198,000</b>
April	172,000	226,500	<b>214,950</b>
May	192,500	217,750	<b>221,000</b>
June	190,000	220,000	<b>231,000</b>
July	198,775	210,000	<b>220,000</b>
August	204,000	205,000	
September	185,000	216,750	
October	186,000	218,000	
November	211,000	199,000	
December	184,900	205,000	



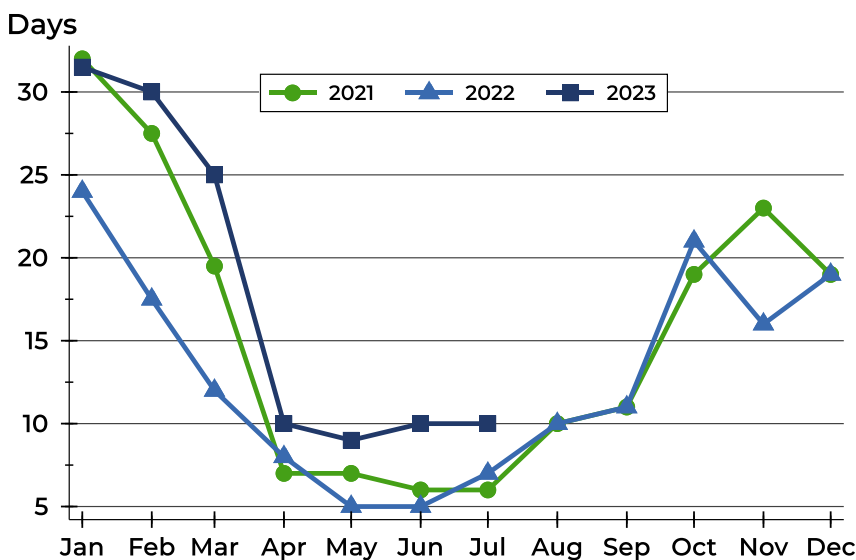
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average DOM



Month	2021	2022	2023
January	59	45	<b>53</b>
February	56	46	<b>48</b>
March	63	38	<b>52</b>
April	38	35	<b>40</b>
May	39	21	<b>34</b>
June	24	19	<b>31</b>
July	21	22	<b>31</b>
August	32	26	28
September	29	28	28
October	40	34	34
November	37	34	34
December	44	46	46

## Median DOM



Month	2021	2022	2023
January	32	24	<b>32</b>
February	28	18	<b>30</b>
March	20	12	<b>25</b>
April	7	8	<b>10</b>
May	7	5	<b>9</b>
June	6	5	<b>10</b>
July	6	7	<b>10</b>
August	10	10	10
September	11	11	11
October	19	21	19
November	23	16	16
December	19	19	19



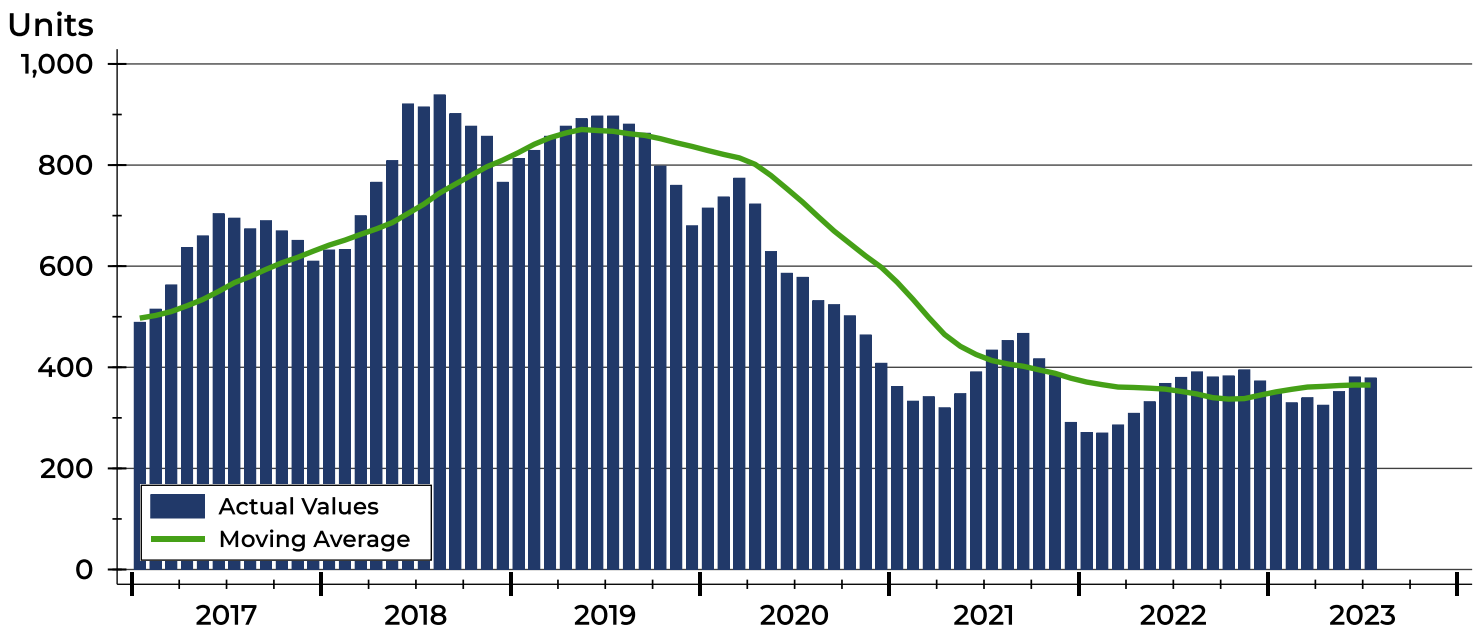
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2023	End of July 2022	Change
Active Listings		379	380	-0.3%
Volume (1,000s)		108,211	98,900	9.4%
Months' Supply		2.2	1.8	22.2%
Average	List Price	285,518	260,263	9.7%
	Days on Market	76	67	13.4%
	Percent of Original	97.2%	97.7%	-0.5%
Median	List Price	240,000	215,000	11.6%
	Days on Market	52	47	10.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 379 homes were available for sale in the FHAR eight-county jurisdiction at the end of July. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of July was \$240,000, up 11.6% from 2022. The typical time on market for active listings was 52 days, up from 47 days a year earlier.

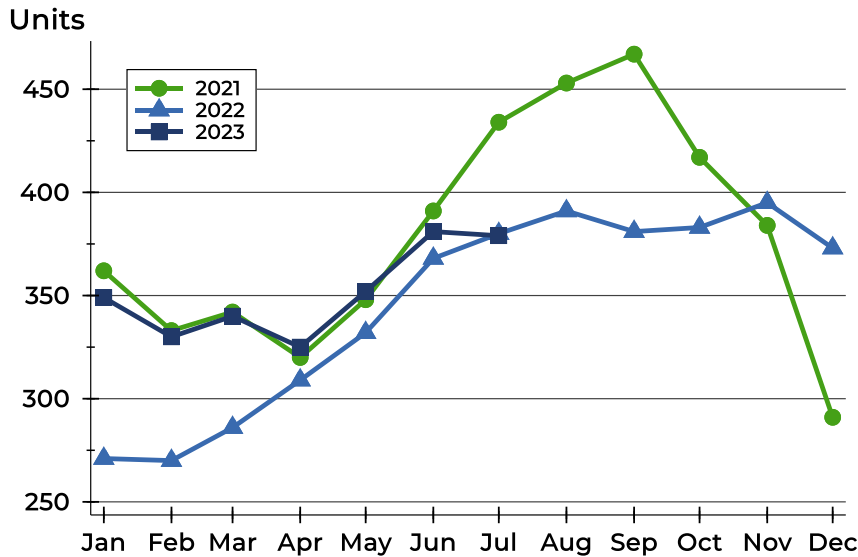
## History of Active Listings





# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Active Listings by Month



Month	2021	2022	2023
<b>January</b>	362	271	<b>349</b>
<b>February</b>	333	270	<b>330</b>
<b>March</b>	342	286	<b>340</b>
<b>April</b>	320	309	<b>325</b>
<b>May</b>	348	332	<b>352</b>
<b>June</b>	391	368	<b>381</b>
<b>July</b>	434	380	<b>379</b>
<b>August</b>	453	391	
<b>September</b>	467	381	
<b>October</b>	417	383	
<b>November</b>	384	395	
<b>December</b>	291	373	

## Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	0.4	20,000	20,000	109	109	74.3%	74.3%
\$25,000-\$49,999	8	2.1%	N/A	38,775	37,000	90	66	91.0%	88.9%
\$50,000-\$99,999	39	10.3%	2.9	79,587	80,000	98	52	95.8%	100.0%
\$100,000-\$124,999	21	5.5%	1.8	113,524	115,000	90	81	95.9%	100.0%
\$125,000-\$149,999	33	8.7%	2.2	137,803	137,500	69	56	98.1%	100.0%
\$150,000-\$174,999	23	6.1%	1.3	164,204	167,500	67	69	98.4%	100.0%
\$175,000-\$199,999	21	5.5%	1.3	188,557	190,000	75	40	96.8%	97.4%
\$200,000-\$249,999	55	14.5%	1.8	228,085	229,000	62	37	98.6%	100.0%
\$250,000-\$299,999	44	11.6%	1.8	273,452	274,500	61	43	97.6%	100.0%
\$300,000-\$399,999	70	18.5%	2.6	355,290	359,450	69	52	97.4%	98.6%
\$400,000-\$499,999	29	7.7%	3.4	442,502	440,000	87	61	97.7%	99.3%
\$500,000-\$749,999	24	6.3%	5.1	612,031	612,140	89	73	96.8%	100.0%
\$750,000-\$999,999	5	1.3%	10.0	913,600	958,000	163	61	92.1%	98.0%
\$1,000,000 and up	6	1.6%	N/A	1,428,833	1,274,000	104	69	100.0%	100.0%





**July  
2023**

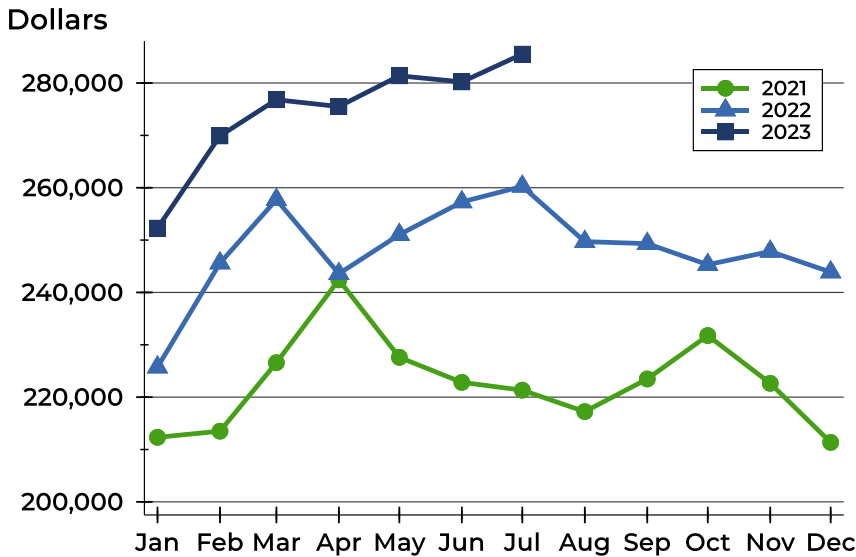
# Flint Hills MLS Statistics



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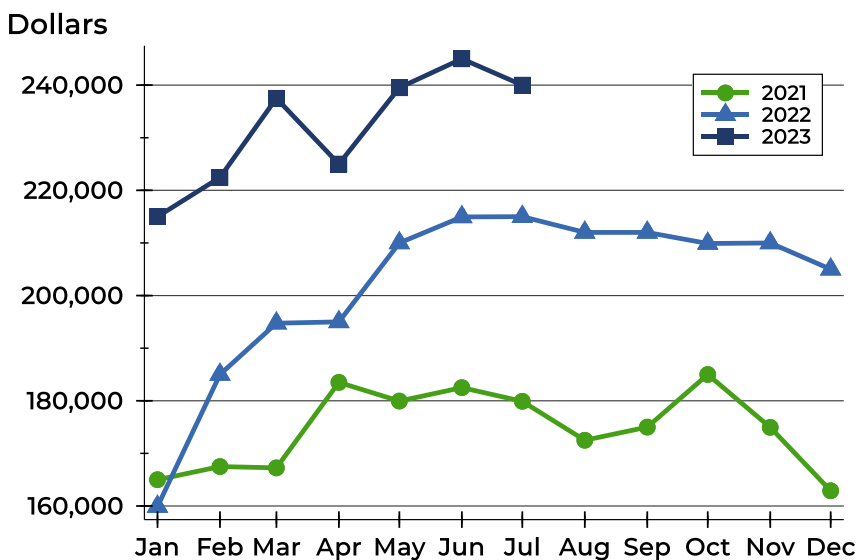
## Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

### Average Price



Month	2021	2022	2023
January	212,332	225,726	<b>252,283</b>
February	213,504	245,608	<b>269,896</b>
March	226,585	257,735	<b>276,818</b>
April	242,408	243,580	<b>275,511</b>
May	227,614	251,047	<b>281,383</b>
June	222,830	257,286	<b>280,213</b>
July	221,336	260,263	<b>285,518</b>
August	217,244	249,712	
September	223,475	249,322	
October	231,771	245,307	
November	222,652	247,830	
December	211,354	243,887	

### Median Price

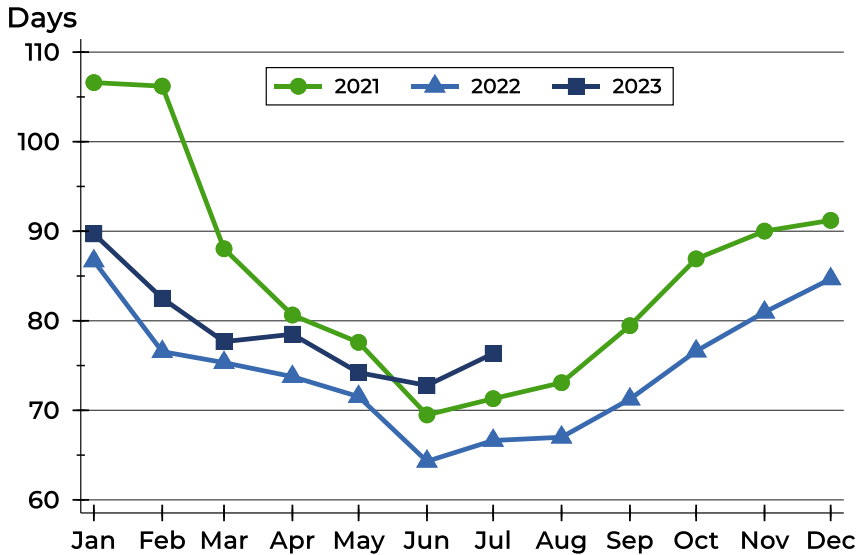


Month	2021	2022	2023
January	165,000	159,900	<b>215,000</b>
February	167,500	185,000	<b>222,450</b>
March	167,250	194,750	<b>237,500</b>
April	183,500	195,000	<b>225,000</b>
May	179,950	210,000	<b>239,500</b>
June	182,500	214,950	<b>245,000</b>
July	179,900	215,000	<b>240,000</b>
August	172,500	212,000	
September	175,000	212,000	
October	185,000	209,900	
November	174,950	210,000	
December	162,900	205,000	



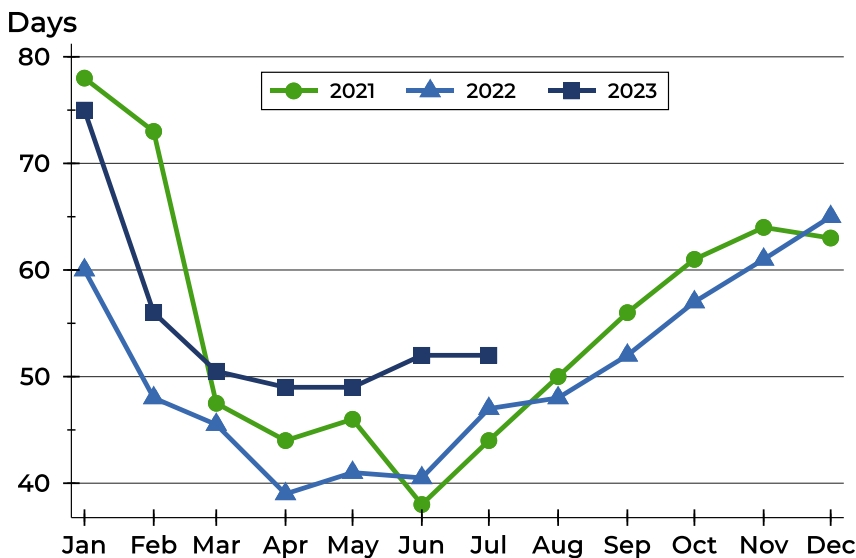
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average DOM



Month	2021	2022	2023
January	107	87	90
February	106	77	83
March	88	75	78
April	81	74	78
May	78	72	74
June	69	64	73
July	71	67	76
August	73	67	73
September	79	71	79
October	90	81	90
November	91	85	91
December	91	85	91

## Median DOM

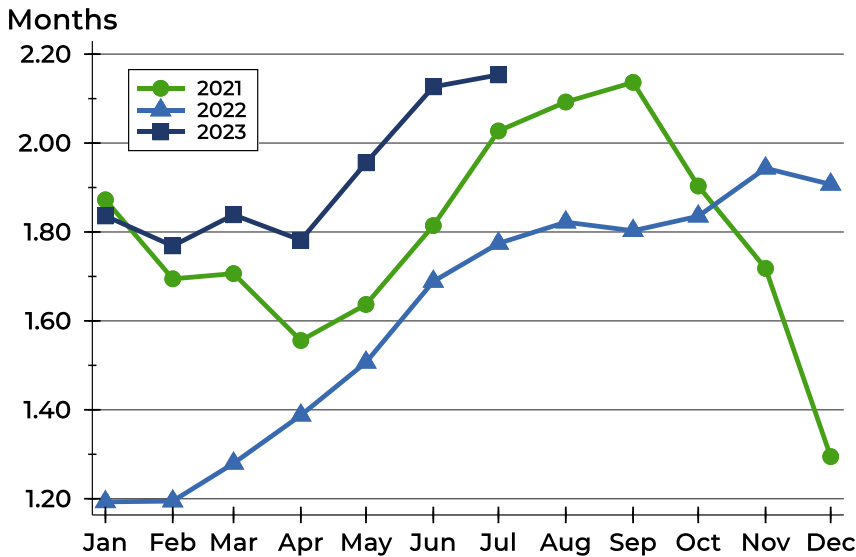


Month	2021	2022	2023
January	78	60	75
February	73	48	56
March	48	46	51
April	44	39	49
May	46	41	49
June	38	41	52
July	44	47	52
August	50	48	50
September	56	52	56
October	61	57	61
November	64	61	64
December	63	65	63



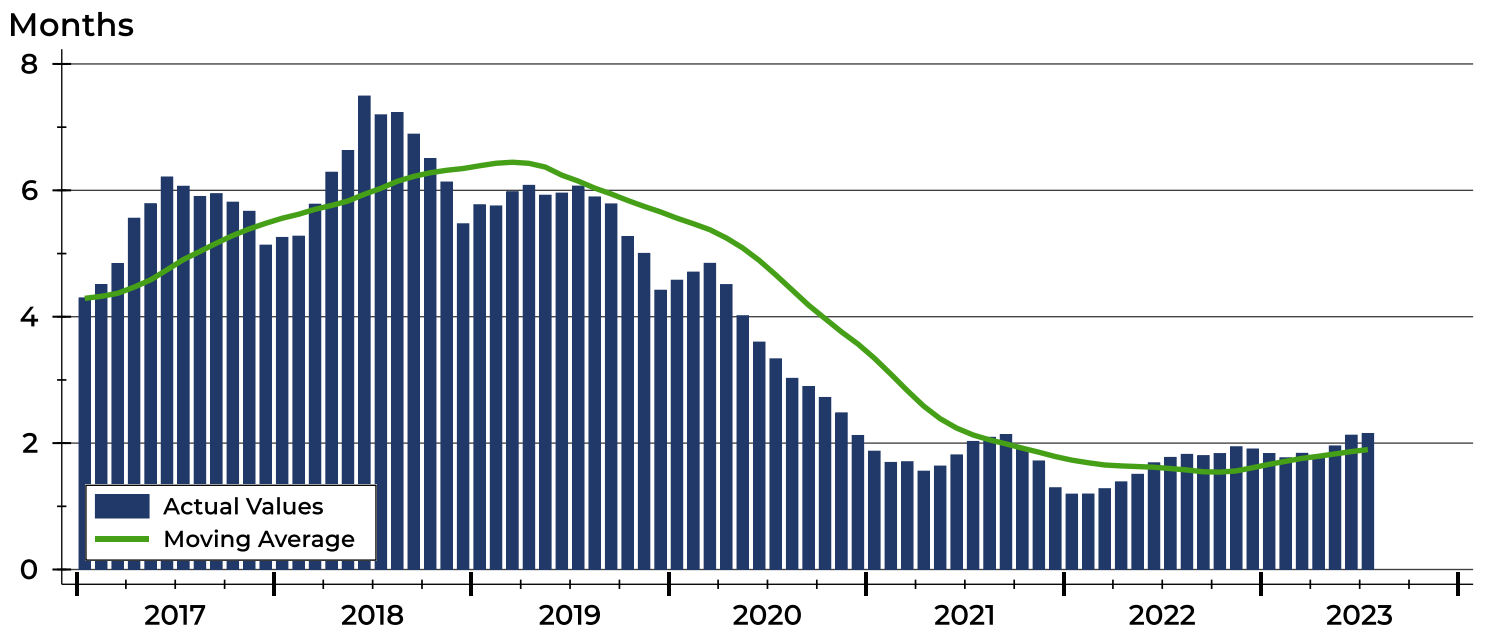
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

## Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	<b>1.8</b>
February	1.7	1.2	<b>1.8</b>
March	1.7	1.3	<b>1.8</b>
April	1.6	1.4	<b>1.8</b>
May	1.6	1.5	<b>2.0</b>
June	1.8	1.7	<b>2.1</b>
July	2.0	1.8	<b>2.2</b>
August	2.1	1.8	
September	2.1	1.8	
October	1.9	1.8	
November	1.7	1.9	
December	1.3	1.9	

## History of Month's Supply





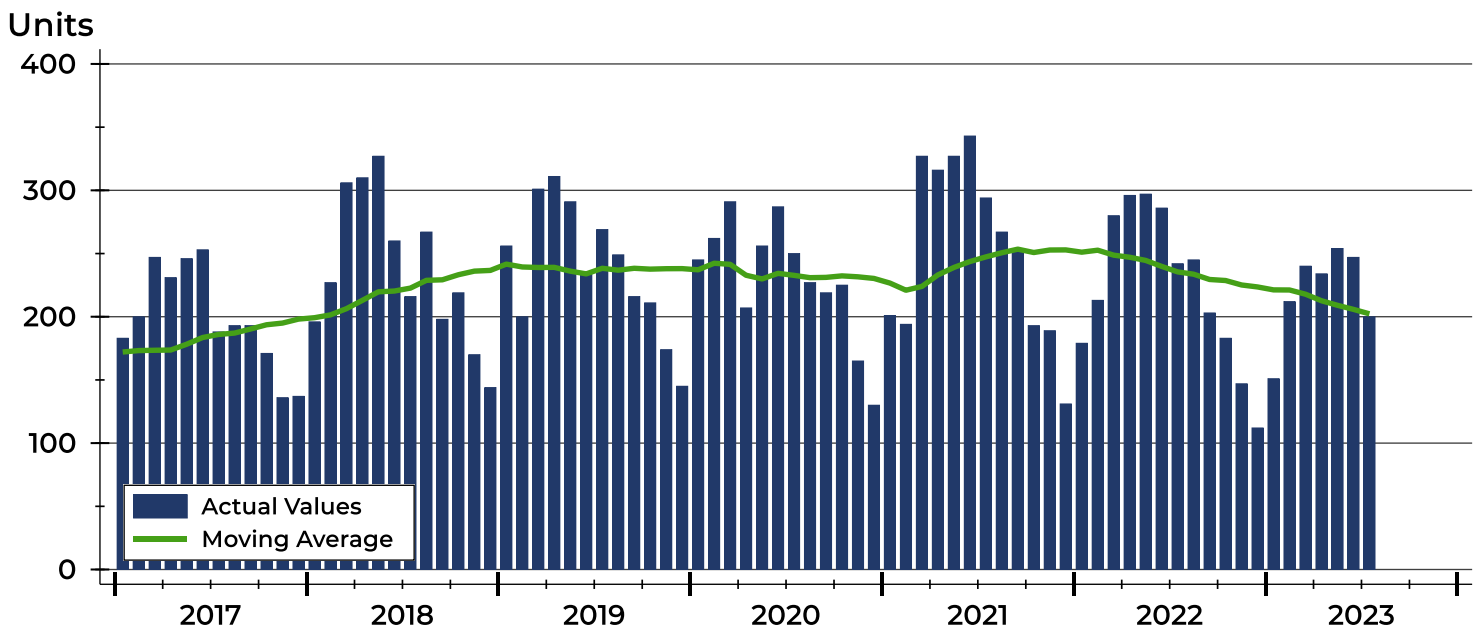
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2023	July 2022	Change
Current Month	New Listings	200	242	-17.4%
	Volume (1,000s)	51,260	58,376	-12.2%
	Average List Price	256,302	241,224	6.3%
	Median List Price	215,000	215,000	0.0%
Year-to-Date	New Listings	1,538	1,793	-14.2%
	Volume (1,000s)	393,085	427,064	-8.0%
	Average List Price	255,582	238,184	7.3%
	Median List Price	230,000	215,000	7.0%

A total of 200 new listings were added in the FHAR eight-county jurisdiction during July, down 17.4% from the same month in 2022. Year-to-date the FHAR eight-county jurisdiction has seen 1,538 new listings.

The median list price of these homes was \$215,000 showing no change from 2022.

## History of New Listings





**July  
2023**

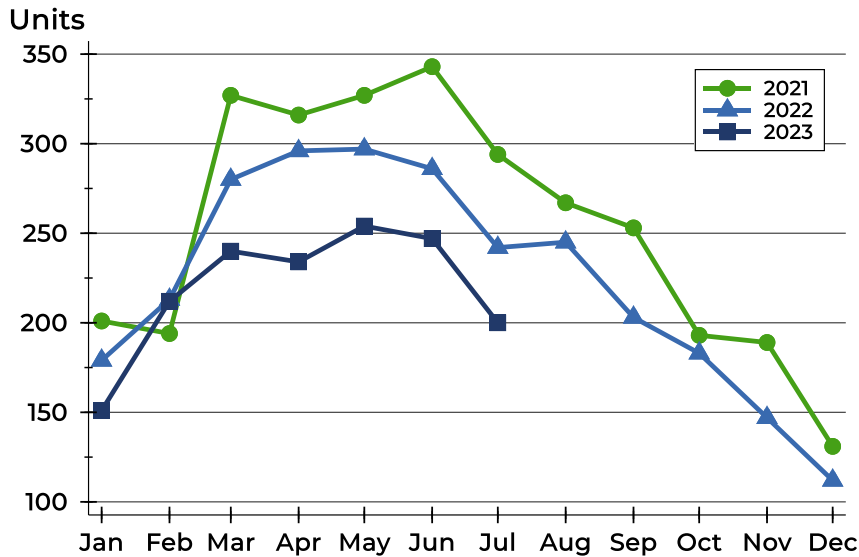
# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	201	179	<b>151</b>
February	194	213	<b>212</b>
March	327	280	<b>240</b>
April	316	296	<b>234</b>
May	327	297	<b>254</b>
June	343	286	<b>247</b>
July	294	242	<b>200</b>
August	267	245	
September	253	203	
October	193	183	
November	189	147	
December	131	112	

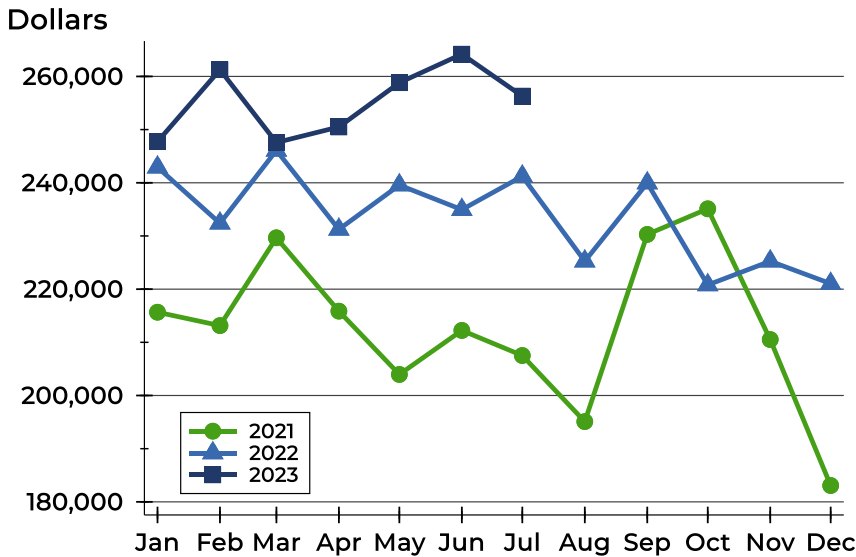
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.0%	40,000	40,000	13	13	112.7%	112.7%
\$50,000-\$99,999	13	6.5%	74,900	75,000	12	14	97.3%	100.0%
\$100,000-\$124,999	10	5.0%	115,160	114,950	10	8	100.0%	100.0%
\$125,000-\$149,999	20	10.0%	138,870	139,900	12	11	99.8%	100.0%
\$150,000-\$174,999	26	13.0%	161,619	160,000	7	4	99.4%	100.0%
\$175,000-\$199,999	19	9.5%	188,411	190,000	9	5	99.3%	100.0%
\$200,000-\$249,999	31	15.5%	225,215	225,000	13	13	99.6%	100.0%
\$250,000-\$299,999	21	10.5%	266,333	262,500	14	13	99.4%	100.0%
\$300,000-\$399,999	32	16.0%	343,019	335,000	14	14	99.3%	100.0%
\$400,000-\$499,999	12	6.0%	445,583	442,000	17	12	100.0%	100.0%
\$500,000-\$749,999	11	5.5%	604,955	579,000	12	10	100.0%	100.0%
\$750,000-\$999,999	2	1.0%	822,500	822,500	23	23	100.0%	100.0%
\$1,000,000 and up	1	0.5%	1,298,000	1,298,000	32	32	100.0%	100.0%



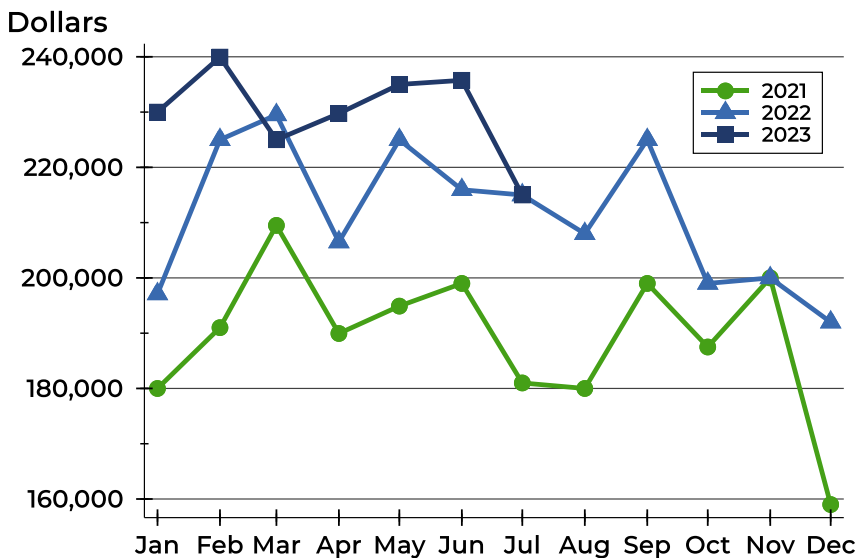
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## Average Price



Month	2021	2022	2023
<b>January</b>	215,661	242,927	<b>247,732</b>
<b>February</b>	213,145	232,387	<b>261,269</b>
<b>March</b>	229,658	246,089	<b>247,575</b>
<b>April</b>	215,864	231,240	<b>250,497</b>
<b>May</b>	203,956	239,570	<b>258,817</b>
<b>June</b>	212,237	234,945	<b>264,189</b>
<b>July</b>	207,523	241,224	<b>256,302</b>
<b>August</b>	195,097	225,255	
<b>September</b>	230,292	239,941	
<b>October</b>	235,109	220,788	
<b>November</b>	210,527	225,255	
<b>December</b>	183,075	221,038	

## Median Price



Month	2021	2022	2023
<b>January</b>	180,000	197,100	<b>230,000</b>
<b>February</b>	191,000	225,000	<b>239,950</b>
<b>March</b>	209,500	229,500	<b>225,000</b>
<b>April</b>	189,950	206,500	<b>229,750</b>
<b>May</b>	194,900	225,000	<b>235,000</b>
<b>June</b>	199,000	215,950	<b>235,750</b>
<b>July</b>	181,000	215,000	<b>215,000</b>
<b>August</b>	180,000	208,000	
<b>September</b>	199,000	225,000	
<b>October</b>	187,500	199,000	
<b>November</b>	200,000	200,000	
<b>December</b>	159,000	192,000	



**July  
2023**

# Flint Hills MLS Statistics



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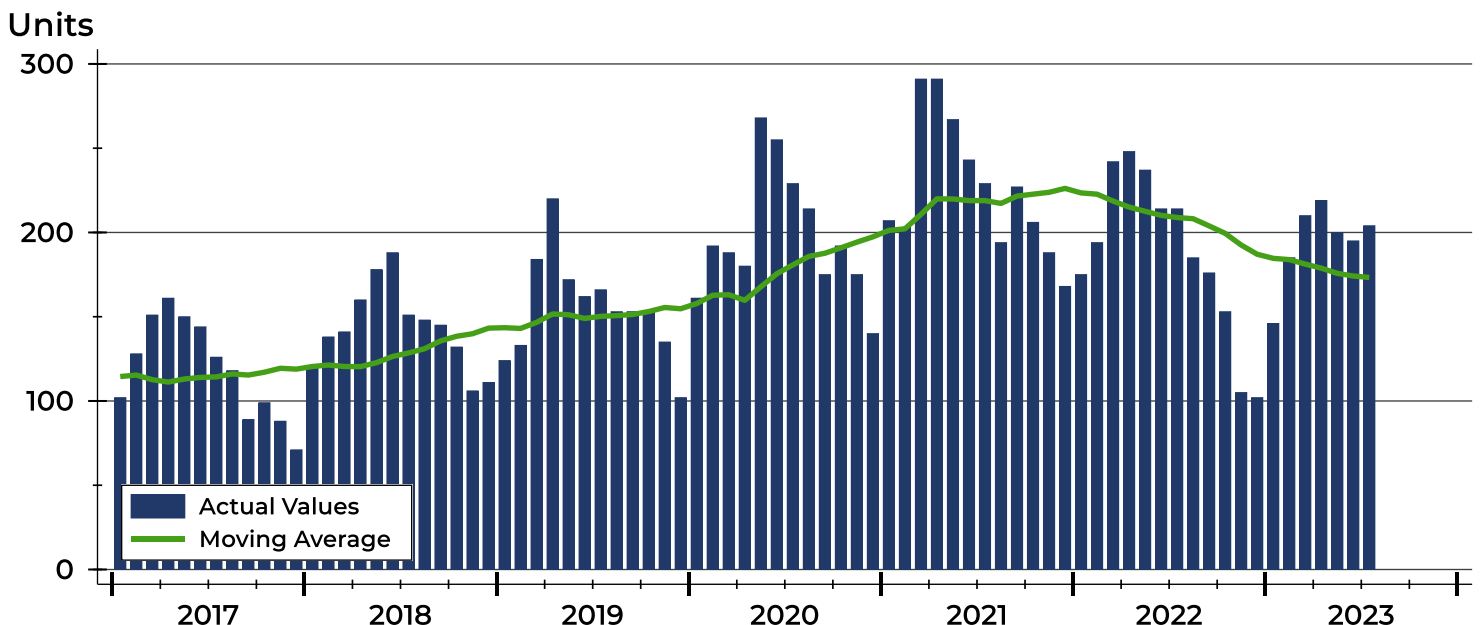
## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		2023	July 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Contracts Written		<b>204</b>	214	-4.7%	<b>1,359</b>	1,524	-10.8%
Volume (1,000s)		<b>48,855</b>	49,219	-0.7%	<b>326,465</b>	344,645	-5.3%
Average	Sale Price	<b>239,487</b>	229,994	4.1%	<b>240,225</b>	226,145	6.2%
	Days on Market	<b>39</b>	30	30.0%	<b>37</b>	27	37.0%
	Percent of Original	<b>97.8%</b>	97.0%	0.8%	<b>97.0%</b>	98.3%	-1.3%
Median	Sale Price	<b>206,000</b>	217,000	-5.1%	<b>219,900</b>	203,950	7.8%
	Days on Market	<b>12</b>	11	9.1%	<b>11</b>	8	37.5%
	Percent of Original	<b>100.0%</b>	98.6%	1.4%	<b>100.0%</b>	100.0%	0.0%

A total of 204 contracts for sale were written in the FHAR eight-county jurisdiction during the month of July, down from 214 in 2022. The median list price of these homes was \$206,000, down from \$217,000 the prior year.

Half of the homes that went under contract in July were on the market less than 12 days, compared to 11 days in July 2022.

## History of Contracts Written





**July  
2023**

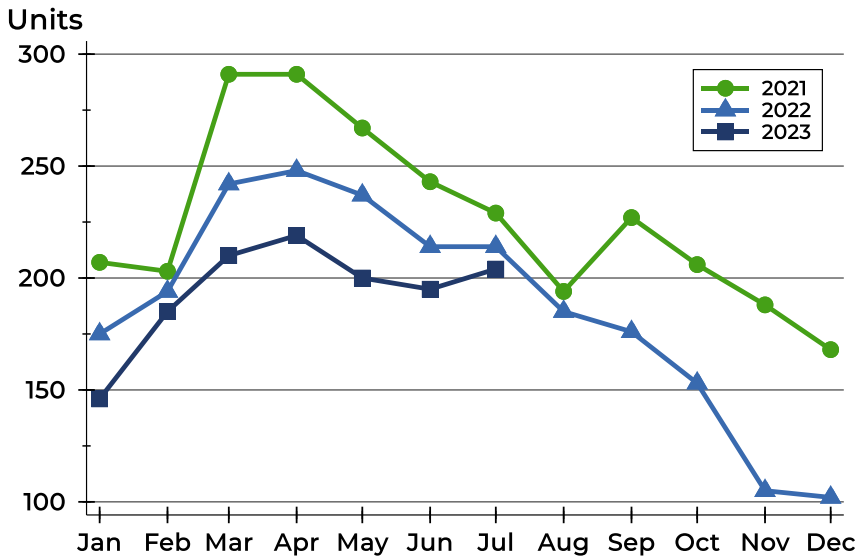
# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
January	207	175	146
February	203	194	185
March	291	242	210
April	291	248	219
May	267	237	200
June	243	214	195
July	229	214	204
August	194	185	
September	227	176	
October	206	153	
November	188	105	
December	168	102	

### Contracts Written by Price Range

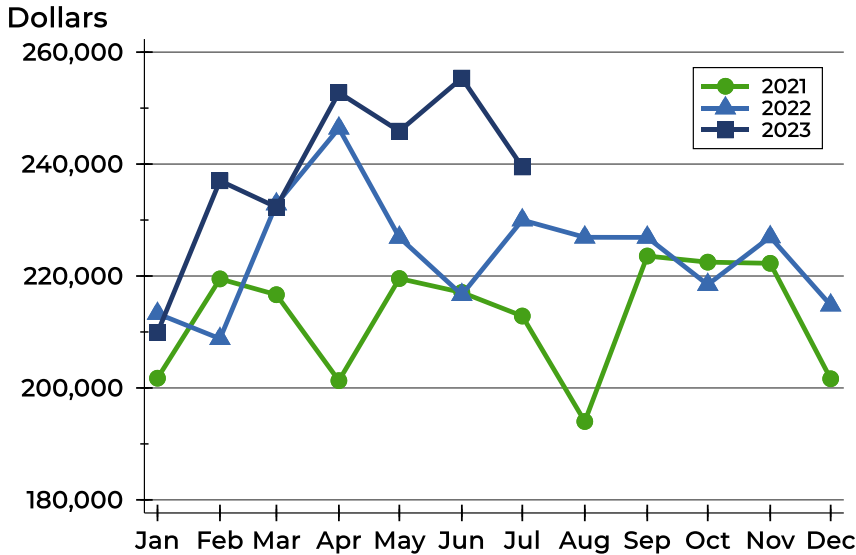
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.0%	37,500	37,500	199	199	62.0%	62.0%
\$50,000-\$99,999	13	6.4%	82,354	79,999	67	45	93.9%	100.0%
\$100,000-\$124,999	14	6.9%	114,121	115,000	35	15	100.4%	100.0%
\$125,000-\$149,999	24	11.8%	137,775	137,450	27	11	98.4%	100.0%
\$150,000-\$174,999	27	13.2%	161,267	160,000	12	4	99.1%	100.0%
\$175,000-\$199,999	18	8.8%	185,244	185,000	15	3	98.9%	100.0%
\$200,000-\$249,999	27	13.2%	226,617	225,000	19	9	98.9%	100.0%
\$250,000-\$299,999	25	12.3%	268,676	268,000	44	16	98.3%	100.0%
\$300,000-\$399,999	34	16.7%	341,626	335,000	38	19	97.1%	100.0%
\$400,000-\$499,999	10	4.9%	438,431	439,950	151	85	97.0%	96.3%
\$500,000-\$749,999	8	3.9%	575,216	562,000	26	10	99.7%	100.0%
\$750,000-\$999,999	2	1.0%	839,950	839,950	119	119	97.1%	97.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





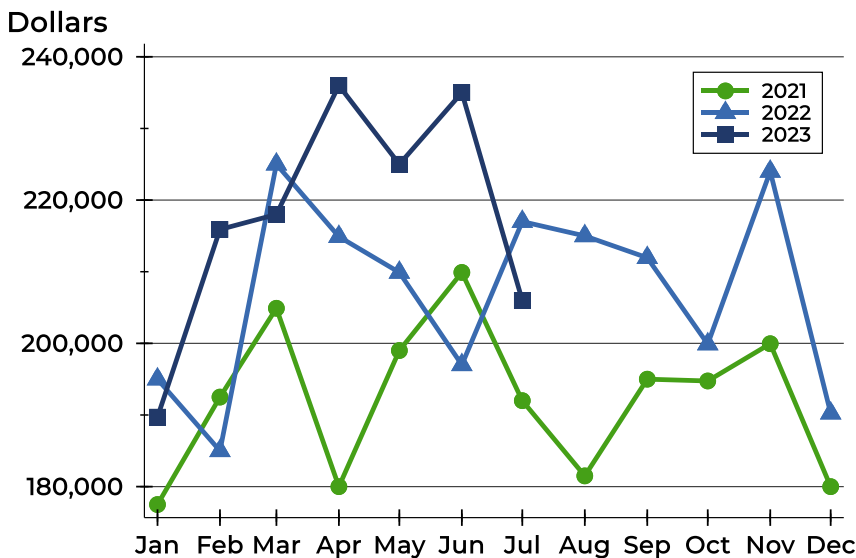
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average Price



Month	2021	2022	2023
January	201,740	213,282	<b>209,902</b>
February	219,484	208,802	<b>237,018</b>
March	216,661	232,855	<b>232,313</b>
April	201,302	246,398	<b>252,769</b>
May	219,550	226,889	<b>245,885</b>
June	217,062	216,653	<b>255,367</b>
July	212,848	229,994	<b>239,487</b>
August	194,008	226,919	
September	223,572	226,901	
October	222,478	218,457	
November	222,270	226,984	
December	201,636	214,784	

## Median Price

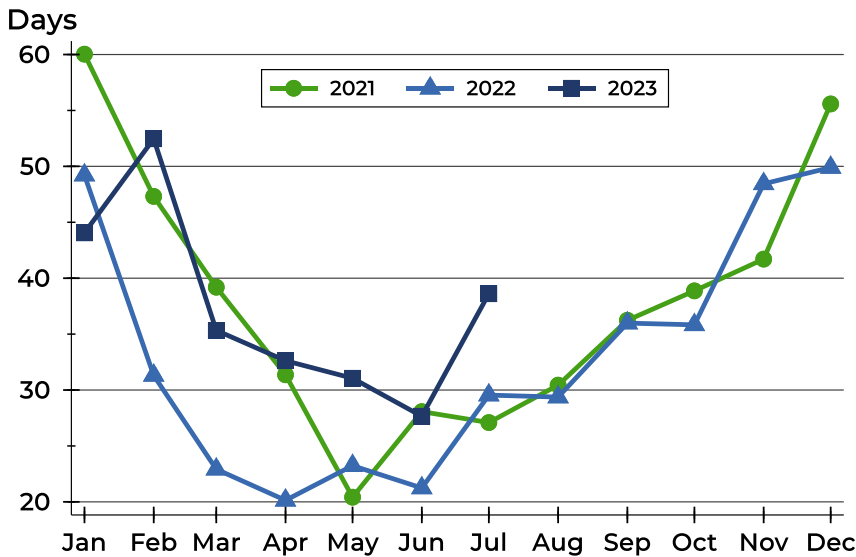


Month	2021	2022	2023
January	177,500	195,000	<b>189,700</b>
February	192,500	185,000	<b>215,900</b>
March	204,900	225,000	<b>218,000</b>
April	180,000	214,900	<b>236,000</b>
May	199,000	209,900	<b>225,000</b>
June	209,900	197,000	<b>235,000</b>
July	192,000	217,000	<b>206,000</b>
August	181,500	215,000	
September	195,000	211,950	
October	194,750	199,900	
November	199,950	224,000	
December	180,000	190,250	



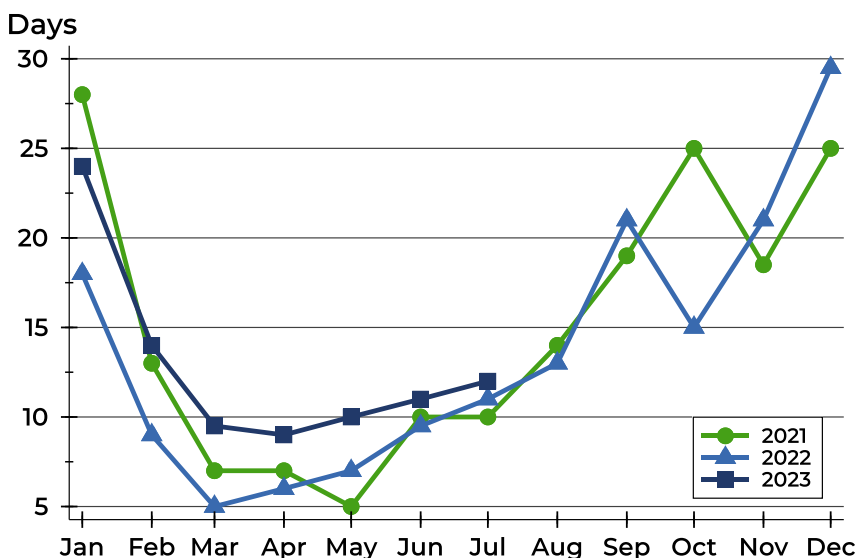
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average DOM



Month	2021	2022	2023
January	60	49	<b>44</b>
February	47	31	<b>52</b>
March	39	23	<b>35</b>
April	31	20	<b>33</b>
May	20	23	<b>31</b>
June	28	21	<b>28</b>
July	27	30	<b>39</b>
August	30	29	36
September	36	36	36
October	39	36	39
November	42	48	48
December	56	50	50

## Median DOM



Month	2021	2022	2023
January	28	18	<b>24</b>
February	13	9	<b>14</b>
March	7	5	<b>10</b>
April	7	6	<b>9</b>
May	5	7	<b>10</b>
June	10	10	<b>11</b>
July	10	11	<b>12</b>
August	14	13	14
September	19	21	19
October	25	15	25
November	19	21	21
December	25	30	25



**July  
2023**

# Flint Hills MLS Statistics



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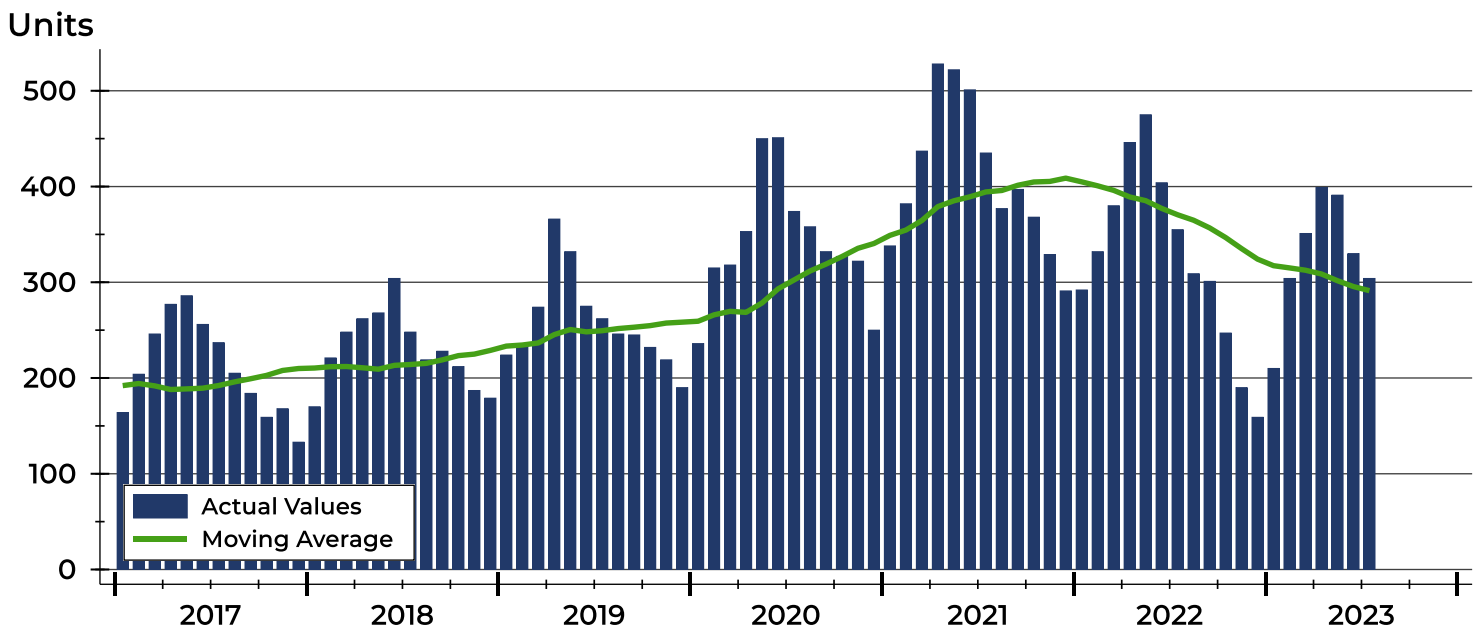
## Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of July 2022	Change
Pending Contracts		<b>304</b>	355	-14.4%
Volume (1,000s)		<b>77,190</b>	82,170	-6.1%
Average	List Price	<b>253,916</b>	231,465	9.7%
	Days on Market	<b>34</b>	28	21.4%
	Percent of Original	<b>98.5%</b>	98.8%	-0.3%
Median	List Price	<b>227,250</b>	210,000	8.2%
	Days on Market	<b>12</b>	11	9.1%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 304 listings in the FHAR eight-county jurisdiction had contracts pending at the end of July, down from 355 contracts pending at the end of July 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

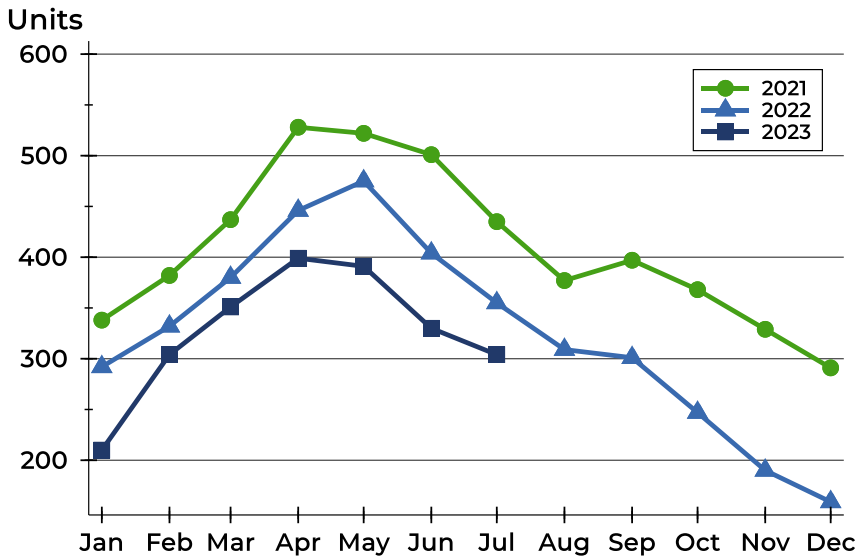
### History of Pending Contracts





# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Pending Contracts by Month



Month	2021	2022	2023
January	338	292	<b>210</b>
February	382	332	<b>304</b>
March	437	380	<b>351</b>
April	528	446	<b>399</b>
May	522	475	<b>391</b>
June	501	404	<b>330</b>
July	435	355	<b>304</b>
August	377	309	
September	397	301	
October	368	247	
November	329	190	
December	291	159	

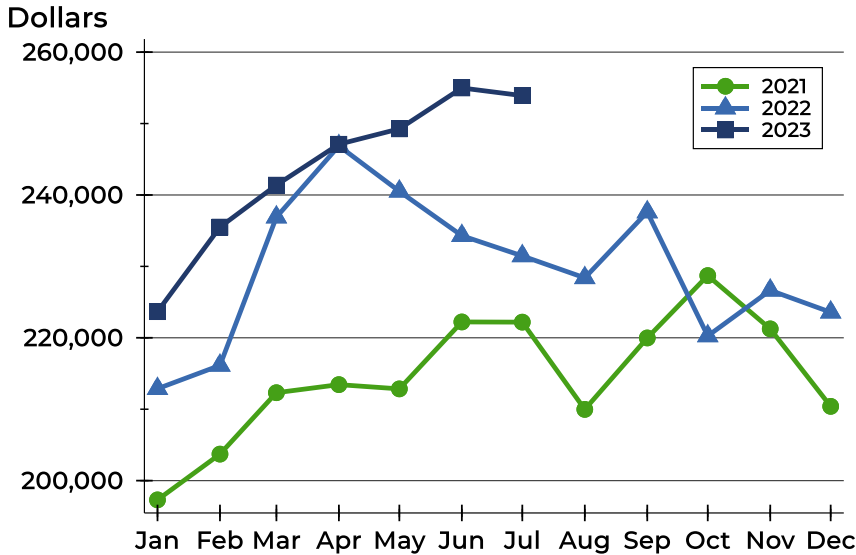
## Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	15,000	15,000	5	5	100.0%	100.0%
\$25,000-\$49,999	3	1.0%	41,633	40,000	148	49	71.6%	80.0%
\$50,000-\$99,999	14	4.6%	83,643	82,500	67	47	95.2%	100.0%
\$100,000-\$124,999	15	4.9%	113,573	115,000	34	14	99.7%	100.0%
\$125,000-\$149,999	29	9.5%	137,800	135,000	26	10	99.1%	100.0%
\$150,000-\$174,999	39	12.8%	161,746	160,000	18	4	100.4%	100.0%
\$175,000-\$199,999	26	8.6%	185,527	185,000	24	5	99.3%	100.0%
\$200,000-\$249,999	47	15.5%	226,377	225,000	25	9	99.0%	100.0%
\$250,000-\$299,999	45	14.8%	272,153	274,000	25	12	99.4%	100.0%
\$300,000-\$399,999	54	17.8%	344,823	337,278	36	13	97.7%	100.0%
\$400,000-\$499,999	13	4.3%	444,331	444,000	93	72	98.1%	100.0%
\$500,000-\$749,999	14	4.6%	596,040	581,950	42	14	98.9%	100.0%
\$750,000-\$999,999	4	1.3%	854,975	839,950	92	81	94.2%	97.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



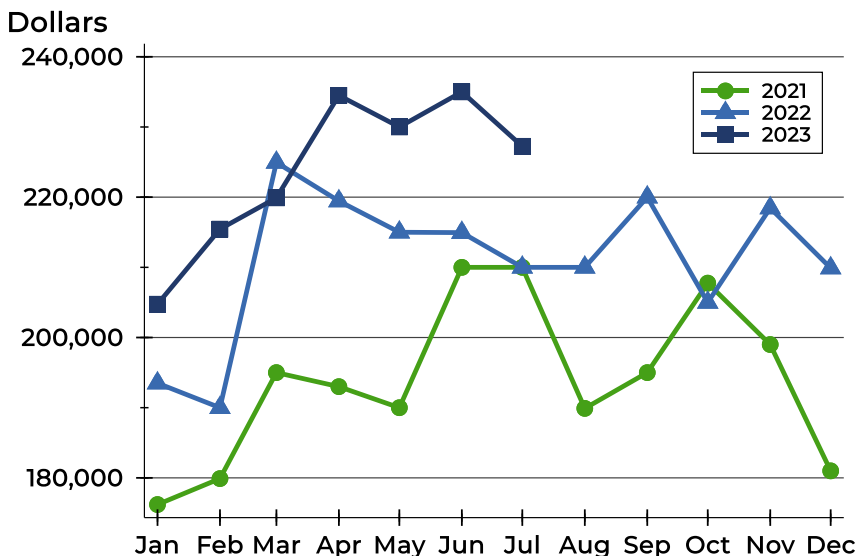
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average Price



Month	2021	2022	2023
January	197,305	212,869	223,659
February	203,714	216,135	235,504
March	212,313	236,894	241,379
April	213,444	246,874	247,101
May	212,848	240,516	249,264
June	222,220	234,300	254,985
July	222,192	231,465	253,916
August	209,977	228,393	
September	219,980	237,610	
October	228,713	220,258	
November	221,250	226,647	
December	210,403	223,580	

## Median Price

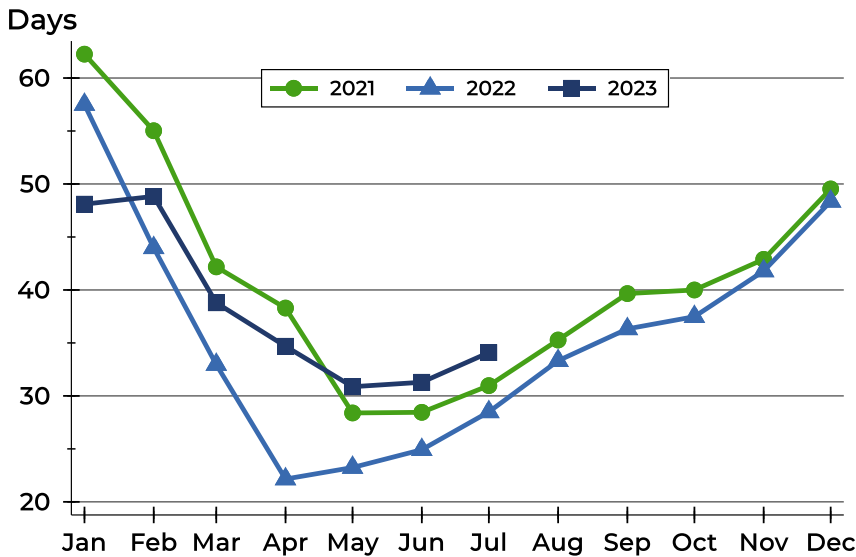


Month	2021	2022	2023
January	176,200	193,500	204,750
February	179,900	190,000	215,450
March	195,000	224,950	219,900
April	193,000	219,450	234,500
May	190,000	215,000	230,000
June	210,000	214,950	235,000
July	210,000	210,000	227,250
August	189,900	210,000	
September	195,000	220,000	
October	207,750	205,000	
November	199,000	218,450	
December	181,000	209,900	



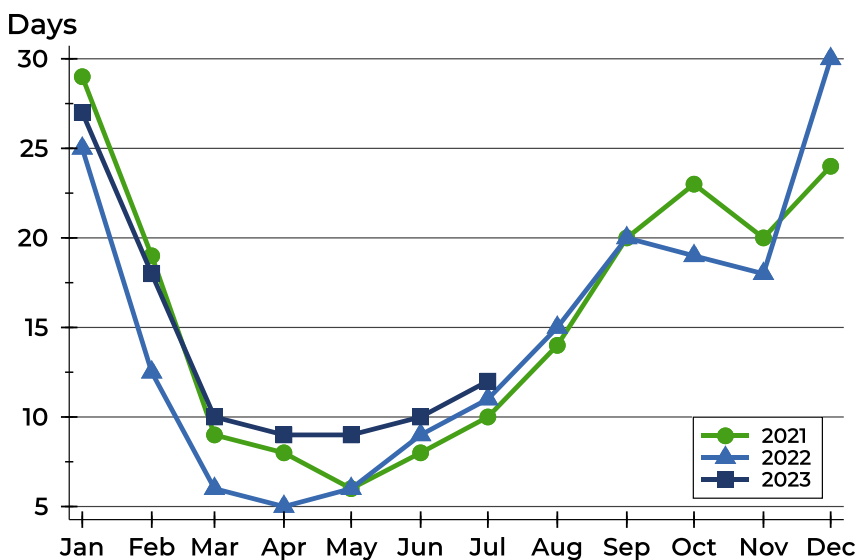
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average DOM



Month	2021	2022	2023
January	62	58	<b>48</b>
February	55	44	<b>49</b>
March	42	33	<b>39</b>
April	38	22	<b>35</b>
May	28	23	<b>31</b>
June	28	25	<b>31</b>
July	31	28	<b>34</b>
August	35	33	33
September	40	36	40
October	40	37	43
November	43	42	42
December	50	48	48

## Median DOM



Month	2021	2022	2023
January	29	25	<b>27</b>
February	19	13	<b>18</b>
March	9	6	<b>10</b>
April	8	5	<b>9</b>
May	6	6	<b>9</b>
June	8	9	<b>10</b>
July	10	11	<b>12</b>
August	14	15	15
September	20	20	20
October	23	19	19
November	20	18	18
December	24	30	30