



**January
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Flint Hills Association Eight-County Jurisdiction Housing Report



Market Overview

FHAR Jurisdiction Home Sales Rose in January

Total home sales in the FHAR eight-county jurisdiction rose by 12.2% last month to 101 units, compared to 90 units in January 2023. Total sales volume was \$23.8 million, up 25.0% from a year earlier.

The median sale price in January was \$220,000, up from \$187,500 a year earlier. Homes that sold in January were typically on the market for 28 days and sold for 97.9% of their list prices.

FHAR Jurisdiction Active Listings Up at End of January

The total number of active listings in the FHAR eight-county jurisdiction at the end of January was 357 units, up from 349 at the same point in 2023. This represents a 2.1 months' supply of homes available for sale. The median list price of homes on the market at the end of January was \$215,000.

During January, a total of 160 contracts were written up from 148 in January 2023. At the end of the month, there were 241 contracts still pending.

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Flint Hills Association Eight-County Jurisdiction Summary Statistics

January MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year		101 12.2%	90 -42.3%	156 22.8%	101 12.2%	90 -42.3%	156 22.8%
Active Listings Change from prior year		357 2.3%	349 28.8%	271 -25.1%	N/A	N/A	N/A
Months' Supply Change from prior year		2.1 16.7%	1.8 50.0%	1.2 -36.8%	N/A	N/A	N/A
New Listings Change from prior year		142 -6.0%	151 -15.6%	179 -10.9%	142 -6.0%	151 -15.6%	179 -10.9%
Contracts Written Change from prior year		160 8.1%	148 -15.4%	175 -15.5%	160 8.1%	148 -15.4%	175 -15.5%
Pending Contracts Change from prior year		241 14.8%	210 -28.1%	292 -13.6%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		23,821 25.0%	19,056 -41.3%	32,454 33.5%	23,821 25.0%	19,056 -41.3%	32,454 33.5%
Average	Sale Price Change from prior year	235,853 11.4%	211,729 1.8%	208,036 8.7%	235,853 11.4%	211,729 1.8%	208,036 8.7%
	List Price of Actives Change from prior year	265,966 5.4%	252,283 11.8%	225,726 6.3%	N/A	N/A	N/A
	Days on Market Change from prior year	55 3.8%	53 17.8%	45 -23.7%	55 3.8%	53 17.8%	45 -23.7%
	Percent of List Change from prior year	96.5% 0.5%	96.0% -1.6%	97.6% 0.5%	96.5% 0.5%	96.0% -1.6%	97.6% 0.5%
	Percent of Original Change from prior year	93.5% 0.4%	93.1% -2.4%	95.4% -0.3%	93.5% 0.4%	93.1% -2.4%	95.4% -0.3%
Median	Sale Price Change from prior year	220,000 17.3%	187,500 0.7%	186,250 -0.4%	220,000 17.3%	187,500 0.7%	186,250 -0.4%
	List Price of Actives Change from prior year	215,000 0.0%	215,000 34.5%	159,900 -3.1%	N/A	N/A	N/A
	Days on Market Change from prior year	28 -12.5%	32 33.3%	24 -25.0%	28 -12.5%	32 33.3%	24 -25.0%
	Percent of List Change from prior year	97.9% 0.1%	97.8% -1.8%	99.6% 0.6%	97.9% 0.1%	97.8% -1.8%	99.6% 0.6%
	Percent of Original Change from prior year	96.3% 0.6%	95.7% -2.3%	98.0% -0.5%	96.3% 0.6%	95.7% -2.3%	98.0% -0.5%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



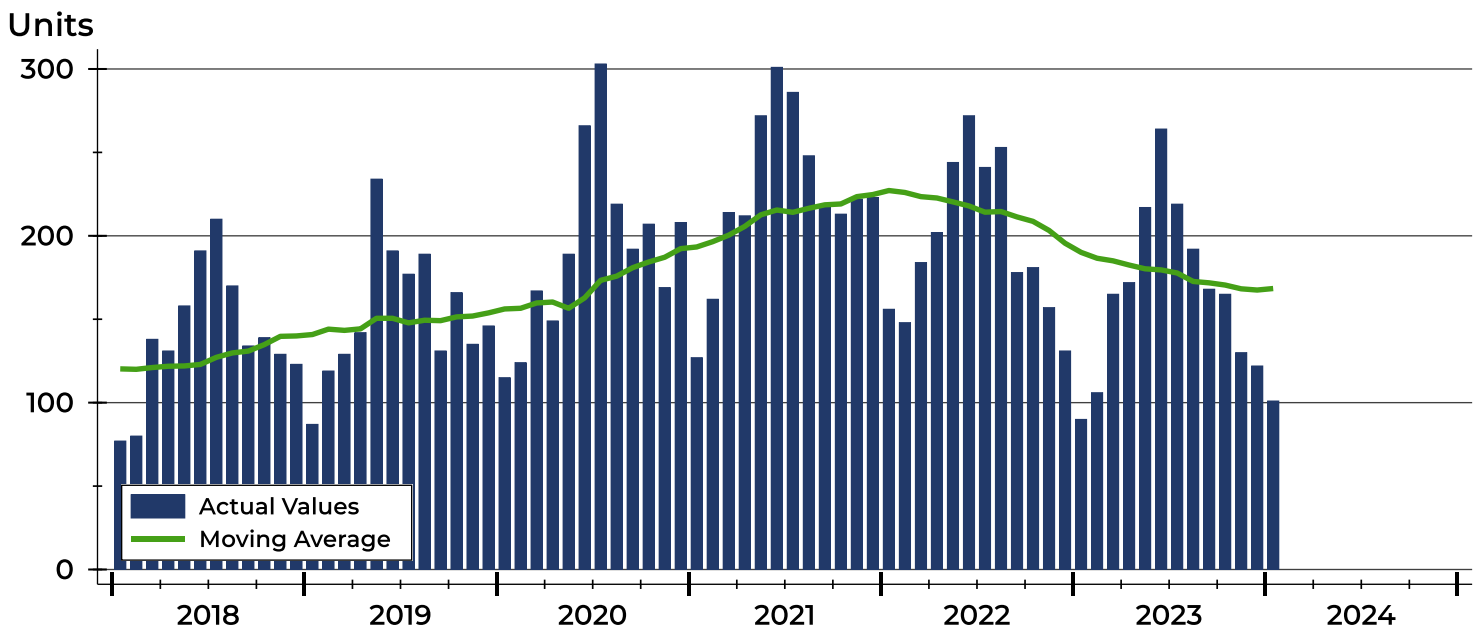
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		2024	January 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		101	90	12.2%	101	90	12.2%
Volume (1,000s)		23,821	19,056	25.0%	23,821	19,056	25.0%
Months' Supply		2.1	1.8	16.7%	N/A	N/A	N/A
Average	Sale Price	235,853	211,729	11.4%	235,853	211,729	11.4%
	Days on Market	55	53	3.8%	55	53	3.8%
	Percent of List	96.5%	96.0%	0.5%	96.5%	96.0%	0.5%
	Percent of Original	93.5%	93.1%	0.4%	93.5%	93.1%	0.4%
Median	Sale Price	220,000	187,500	17.3%	220,000	187,500	17.3%
	Days on Market	28	32	-12.5%	28	32	-12.5%
	Percent of List	97.9%	97.8%	0.1%	97.9%	97.8%	0.1%
	Percent of Original	96.3%	95.7%	0.6%	96.3%	95.7%	0.6%

A total of 101 homes sold in the FHAR eight-county jurisdiction in January, up from 90 units in January 2023. Total sales volume rose to \$23.8 million compared to \$19.1 million in the previous year.

The median sales price in January was \$220,000, up 17.3% compared to the prior year. Median days on market was 28 days, up from 26 days in December, but down from 32 in January 2023.

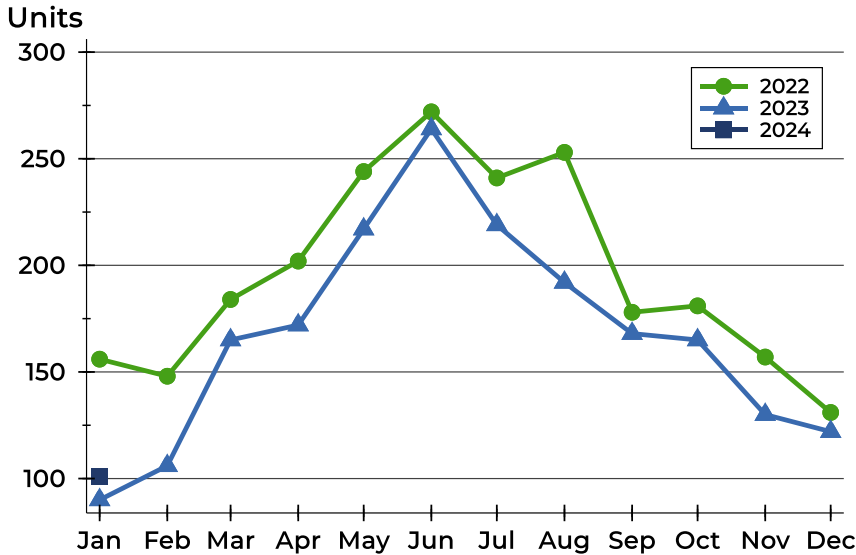
History of Closed Listings





Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	156	90	101
February	148	106	106
March	184	165	165
April	202	172	172
May	244	217	217
June	272	264	264
July	241	219	219
August	253	192	192
September	178	168	168
October	181	165	165
November	157	130	130
December	131	122	122

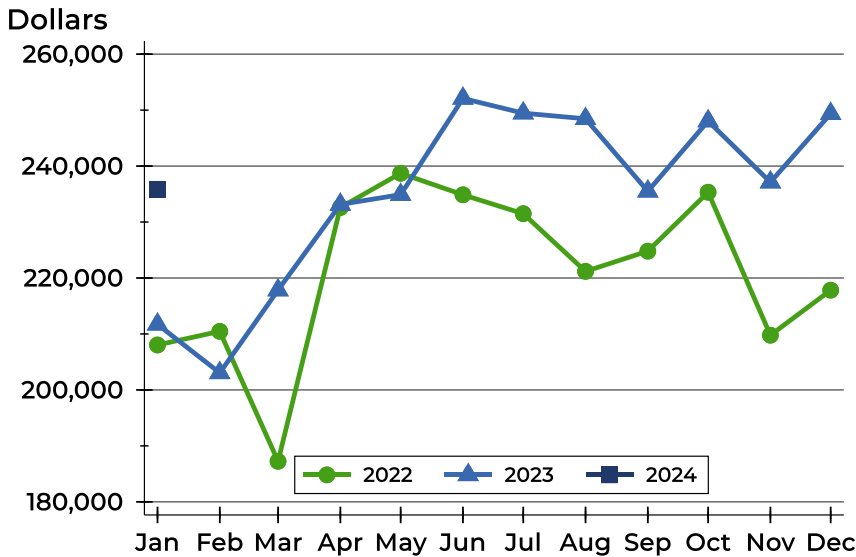
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	2.0%	0.0	16,250	16,250	151	151	35.4%	35.4%	28.9%	28.9%
\$25,000-\$49,999	0	0.0%	2.5	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	6	5.9%	5.0	76,633	76,500	33	16	101.1%	100.0%	96.0%	97.2%
\$100,000-\$124,999	8	7.9%	2.8	109,875	110,000	65	53	94.8%	96.0%	87.9%	93.6%
\$125,000-\$149,999	6	5.9%	1.9	136,100	136,100	90	110	97.1%	97.0%	93.2%	93.8%
\$150,000-\$174,999	10	9.9%	2.1	161,895	159,950	70	73	97.2%	97.1%	89.8%	90.2%
\$175,000-\$199,999	9	8.9%	1.4	184,944	185,000	23	14	98.2%	97.9%	97.9%	97.9%
\$200,000-\$249,999	20	19.8%	1.2	222,915	220,000	47	17	97.3%	97.9%	95.5%	97.7%
\$250,000-\$299,999	15	14.9%	2.0	271,990	268,000	28	16	97.2%	98.7%	95.6%	96.3%
\$300,000-\$399,999	16	15.8%	1.9	338,281	328,000	48	34	99.0%	100.0%	97.2%	97.1%
\$400,000-\$499,999	5	5.0%	2.2	445,427	438,000	117	21	99.5%	99.4%	96.4%	94.9%
\$500,000-\$749,999	4	4.0%	3.5	542,995	518,500	89	81	97.8%	97.9%	96.3%	95.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



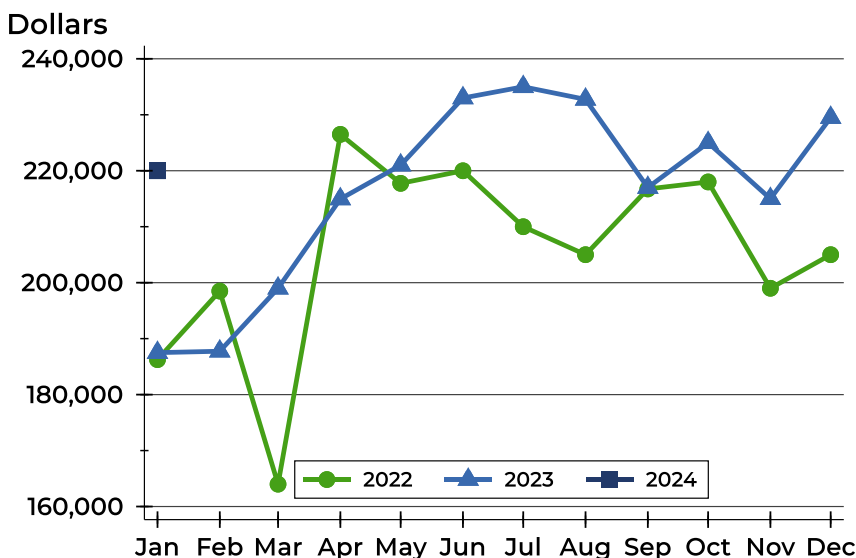
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	208,036	211,729	235,853
February	210,465	203,051	
March	187,253	217,841	
April	232,595	233,144	
May	238,717	234,900	
June	234,872	252,092	
July	231,492	249,459	
August	221,184	248,454	
September	224,797	235,501	
October	235,330	248,045	
November	209,780	237,123	
December	217,827	249,363	

Median Price

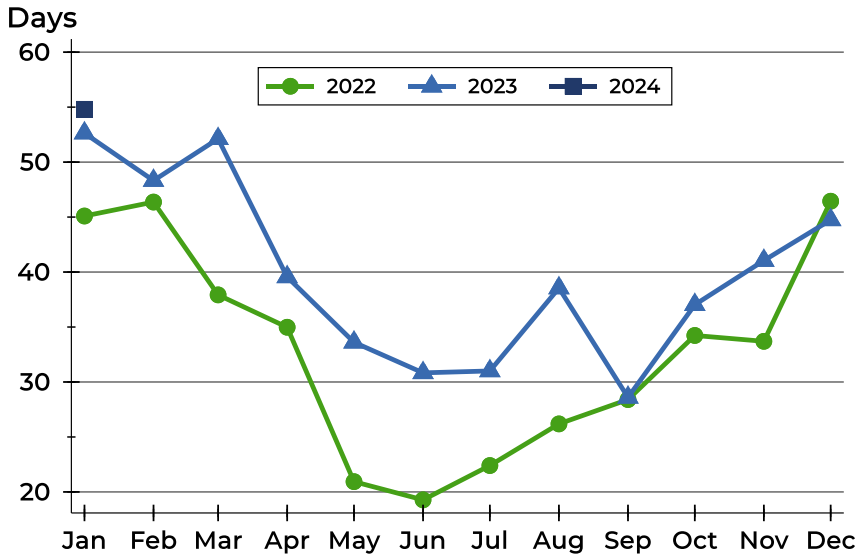


Month	2022	2023	2024
January	186,250	187,500	220,000
February	198,500	187,750	
March	164,000	199,000	
April	226,500	214,950	
May	217,750	221,000	
June	220,000	233,000	
July	210,000	235,000	
August	205,000	232,750	
September	216,750	217,000	
October	218,000	225,000	
November	199,000	215,000	
December	205,000	229,500	



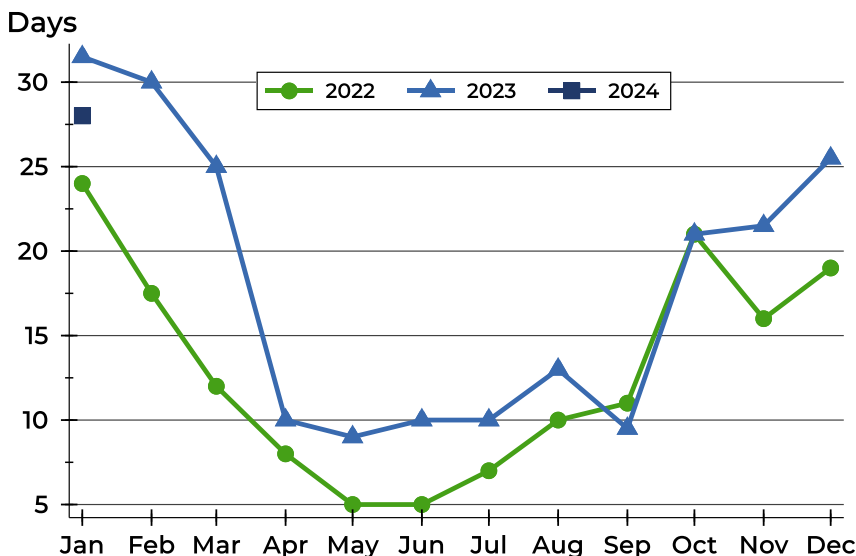
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	45	53	55
February	46	48	
March	38	52	
April	35	40	
May	21	34	
June	19	31	
July	22	31	
August	26	39	
September	28	29	
October	34	37	
November	34	41	
December	46	45	

Median DOM



Month	2022	2023	2024
January	24	32	28
February	18	30	
March	12	25	
April	8	10	
May	5	9	
June	5	10	
July	7	10	
August	10	13	
September	11	10	
October	21	21	
November	16	22	
December	19	26	



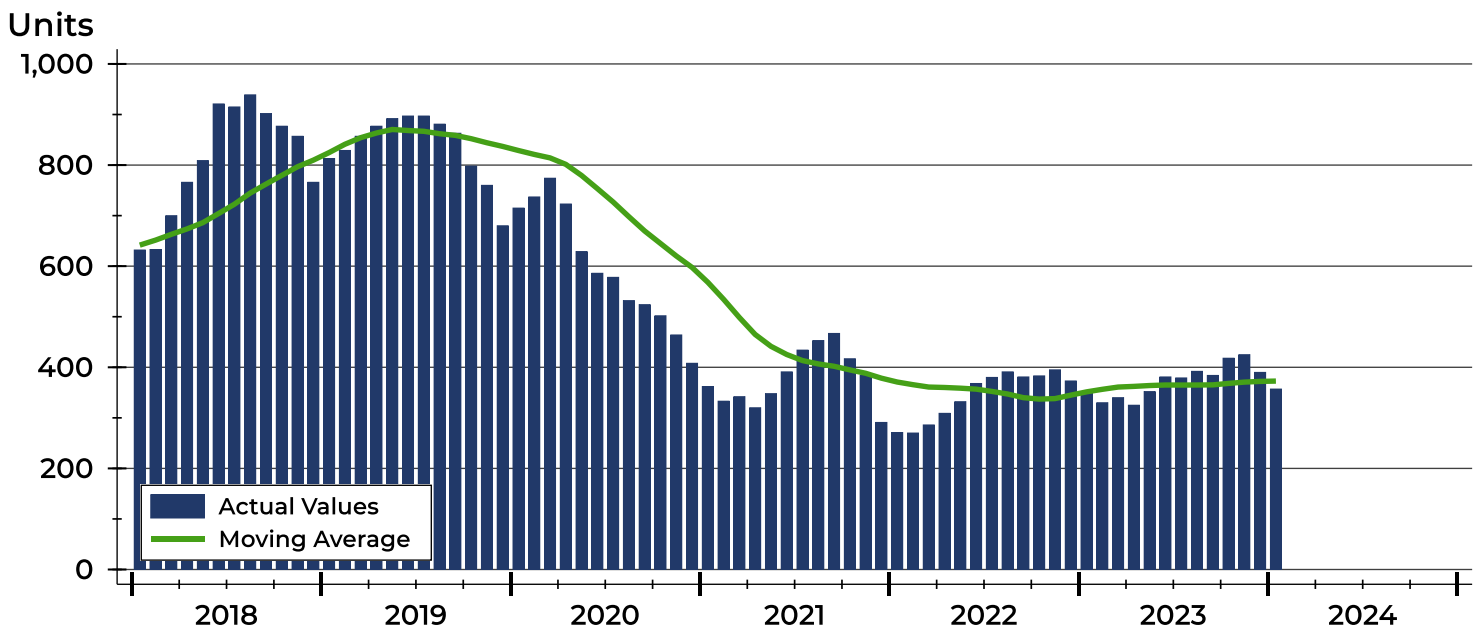
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2024	End of January 2023	Change
Active Listings		357	349	2.3%
Volume (1,000s)		94,950	88,047	7.8%
Months' Supply		2.1	1.8	16.7%
Average	List Price	265,966	252,283	5.4%
	Days on Market	91	90	1.1%
	Percent of Original	97.7%	97.3%	0.4%
Median	List Price	215,000	215,000	0.0%
	Days on Market	72	75	-4.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 357 homes were available for sale in the FHAR eight-county jurisdiction at the end of January. This represents a 2.1 months' supply of active listings.

The median list price of homes on the market at the end of January was \$215,000, showing little change from the same point in 2023. The typical time on market for active listings was 72 days, down from 75 days a year earlier.

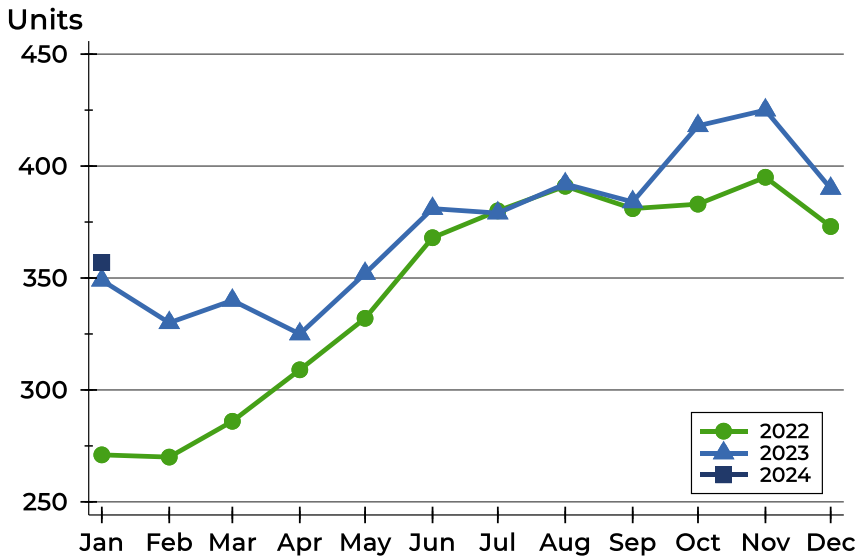
History of Active Listings





Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	271	349	357
February	270	330	
March	286	340	
April	309	325	
May	332	352	
June	368	381	
July	380	379	
August	391	392	
September	381	384	
October	383	418	
November	395	425	
December	373	390	

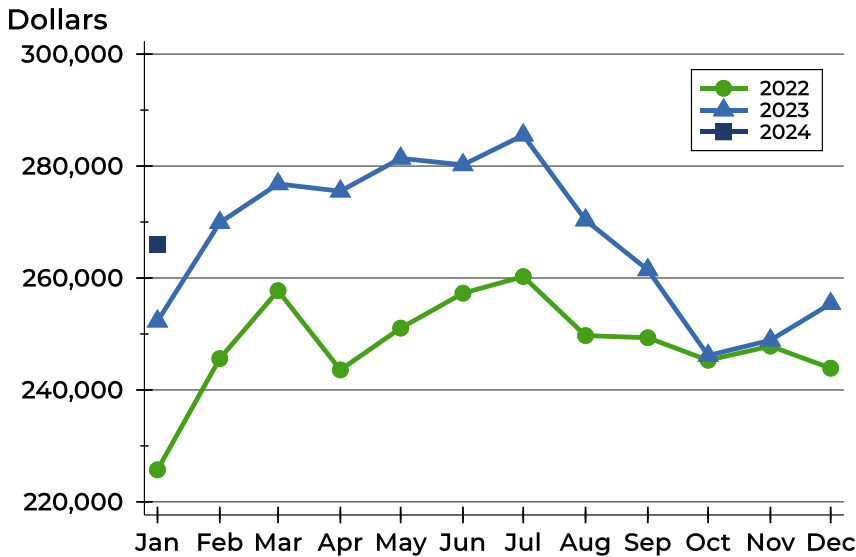
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	8	2.2%	2.5	37,275	37,150	176	196	84.9%	96.2%
\$50,000-\$99,999	53	14.8%	5.0	79,549	80,000	121	119	96.4%	100.0%
\$100,000-\$124,999	26	7.3%	2.8	114,177	114,500	72	47	96.6%	100.0%
\$125,000-\$149,999	26	7.3%	1.9	137,419	139,400	80	71	98.7%	100.0%
\$150,000-\$174,999	34	9.5%	2.1	162,206	163,900	76	71	98.8%	100.0%
\$175,000-\$199,999	22	6.2%	1.4	190,027	189,950	71	45	99.2%	100.0%
\$200,000-\$249,999	37	10.4%	1.2	224,600	219,900	84	62	98.6%	100.0%
\$250,000-\$299,999	46	12.9%	2.0	276,602	275,000	73	63	98.3%	100.0%
\$300,000-\$399,999	52	14.6%	1.9	347,431	348,250	73	55	98.6%	100.0%
\$400,000-\$499,999	19	5.3%	2.2	445,779	440,000	98	78	98.1%	100.0%
\$500,000-\$749,999	21	5.9%	3.5	626,093	629,900	108	62	97.8%	100.0%
\$750,000-\$999,999	9	2.5%	N/A	875,722	889,500	153	91	95.6%	100.0%
\$1,000,000 and up	4	1.1%	N/A	1,399,750	1,349,500	168	162	95.0%	100.0%



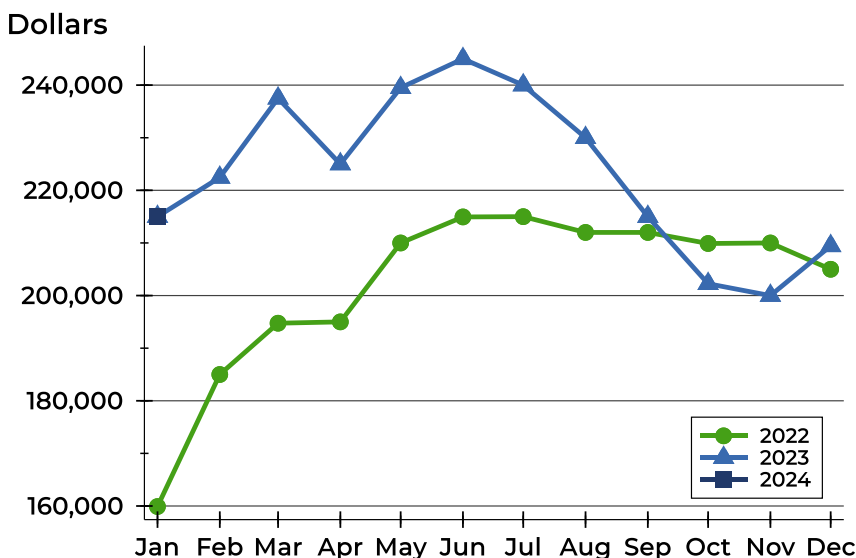
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average Price



Month	2022	2023	2024
January	225,726	252,283	265,966
February	245,608	269,896	
March	257,735	276,818	
April	243,580	275,511	
May	251,047	281,383	
June	257,286	280,213	
July	260,263	285,518	
August	249,712	270,350	
September	249,322	261,450	
October	245,307	246,153	
November	247,830	248,888	
December	243,887	255,407	

Median Price

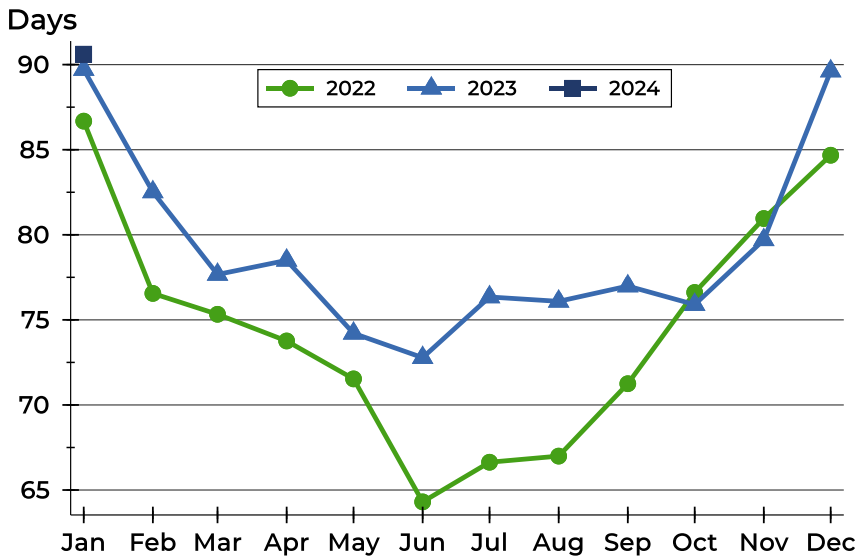


Month	2022	2023	2024
January	159,900	215,000	215,000
February	185,000	222,450	
March	194,750	237,500	
April	195,000	225,000	
May	210,000	239,500	
June	214,950	245,000	
July	215,000	240,000	
August	212,000	230,000	
September	212,000	215,000	
October	209,900	202,250	
November	210,000	199,999	
December	205,000	209,450	



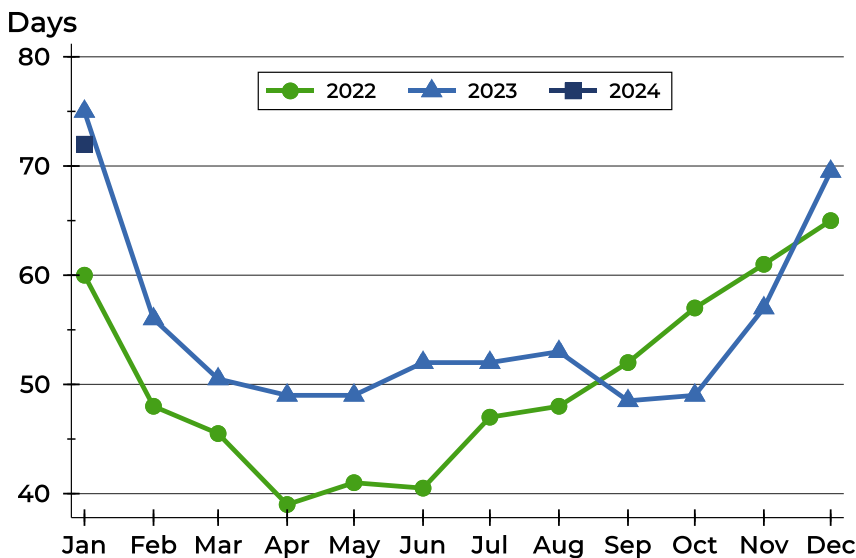
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	87	90	91
February	77	83	
March	75	78	
April	74	78	
May	72	74	
June	64	73	
July	67	76	
August	67	76	
September	71	77	
October	77	76	
November	81	80	
December	85	90	

Median DOM

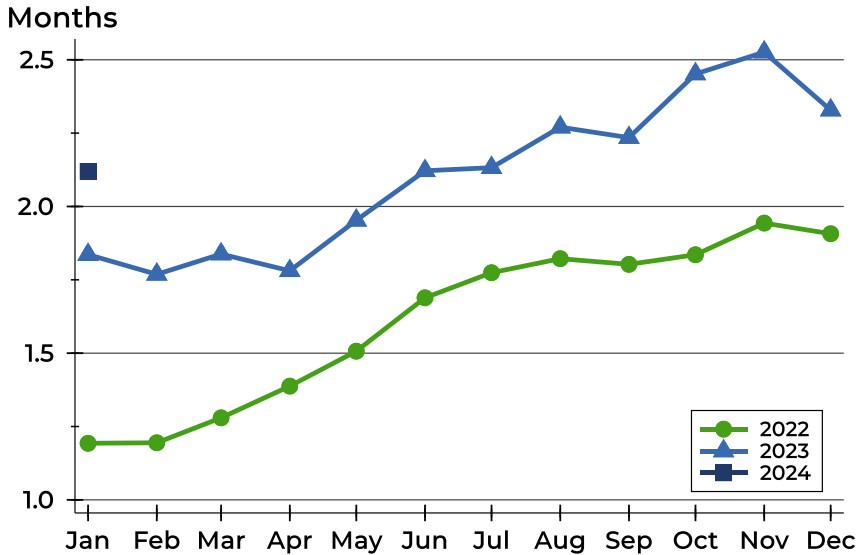


Month	2022	2023	2024
January	60	75	72
February	48	56	
March	46	51	
April	39	49	
May	41	49	
June	41	52	
July	47	52	
August	48	53	
September	52	49	
October	57	49	
November	61	57	
December	65	70	



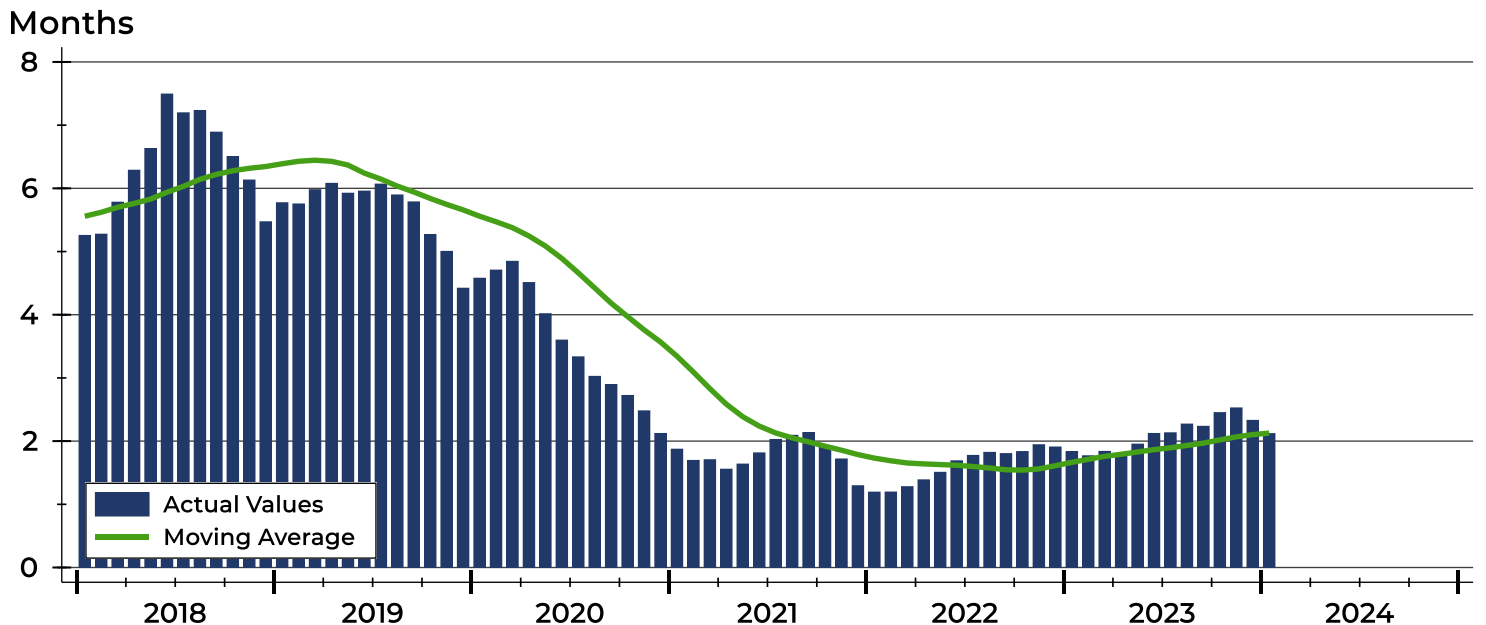
Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.8	2.1
February	1.2	1.8	
March	1.3	1.8	
April	1.4	1.8	
May	1.5	2.0	
June	1.7	2.1	
July	1.8	2.1	
August	1.8	2.3	
September	1.8	2.2	
October	1.8	2.5	
November	1.9	2.5	
December	1.9	2.3	

History of Month's Supply





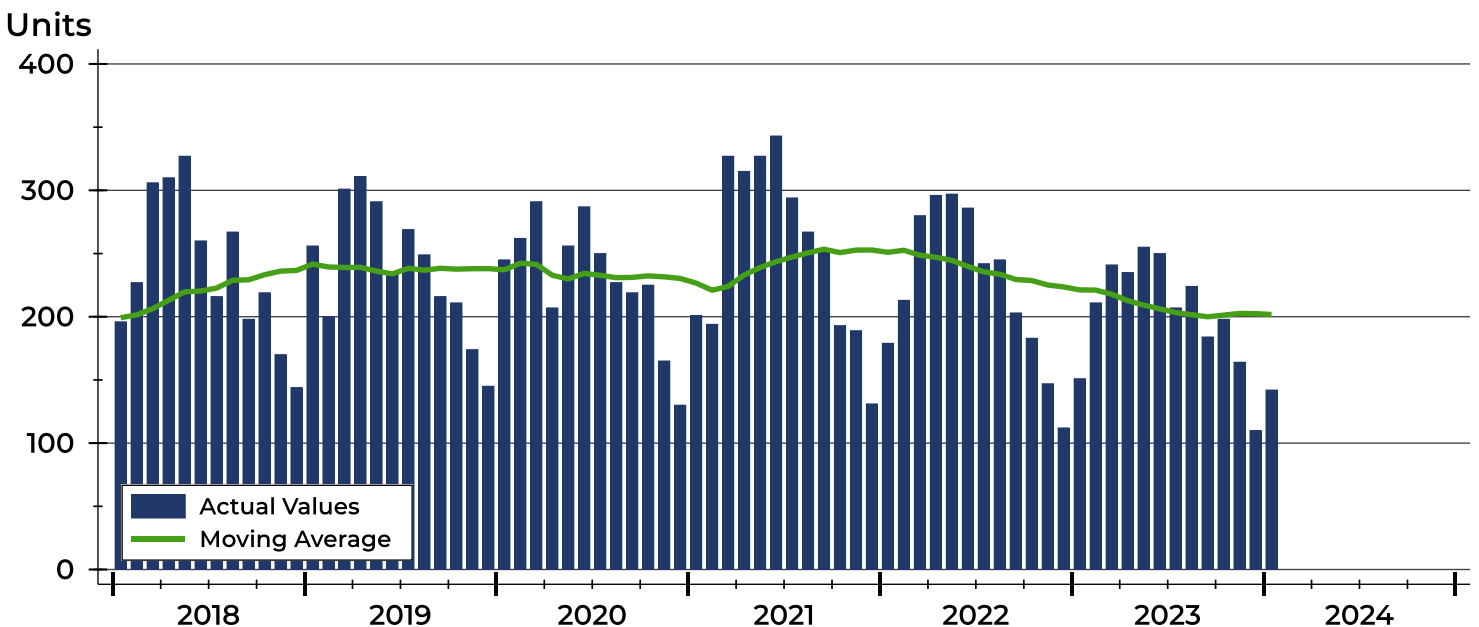
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2024	January 2023	Change
Current Month	New Listings	142	151	-6.0%
	Volume (1,000s)	36,034	37,351	-3.5%
	Average List Price	253,763	247,361	2.6%
	Median List Price	230,250	230,000	0.1%
Year-to-Date	New Listings	142	151	-6.0%
	Volume (1,000s)	36,034	37,351	-3.5%
	Average List Price	253,763	247,361	2.6%
	Median List Price	230,250	230,000	0.1%

A total of 142 new listings were added in the FHAR eight-county jurisdiction during January, down 6.0% from the same month in 2023.

The median list price of these homes was \$230,250 up from \$230,000 in 2023.

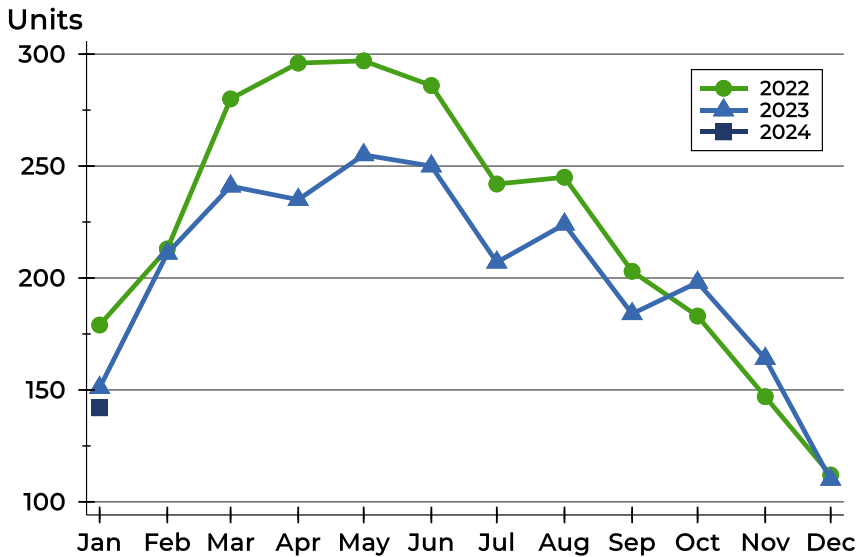
History of New Listings





Flint Hills Association Eight-County Jurisdiction New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	179	151	142
February	213	211	211
March	280	241	241
April	296	235	235
May	297	255	255
June	286	250	250
July	242	207	207
August	245	224	224
September	203	184	184
October	183	198	198
November	147	164	164
December	112	110	110

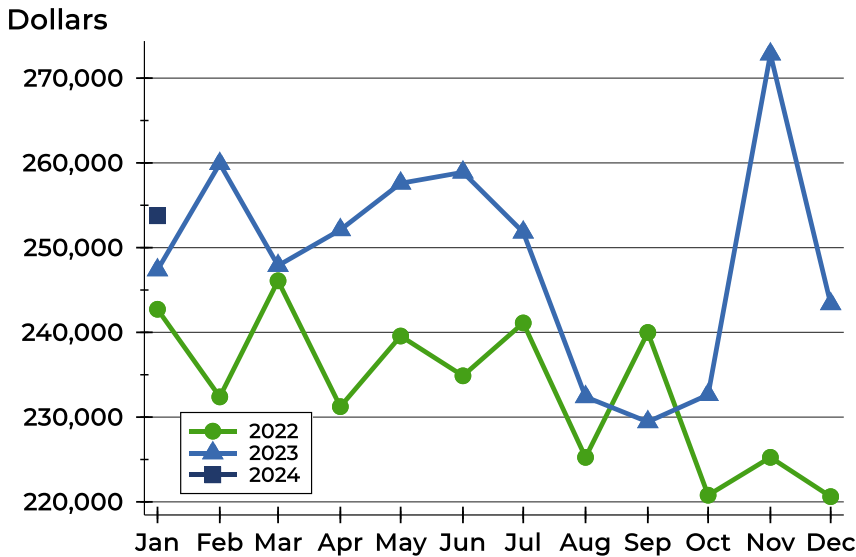
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.4%	43,150	43,150	24	24	100.0%	100.0%
\$50,000-\$99,999	10	7.0%	85,870	86,000	11	10	101.3%	100.0%
\$100,000-\$124,999	14	9.9%	113,564	113,750	17	11	100.0%	100.0%
\$125,000-\$149,999	10	7.0%	135,980	135,000	18	19	99.6%	100.0%
\$150,000-\$174,999	16	11.3%	162,169	161,000	9	7	99.9%	100.0%
\$175,000-\$199,999	8	5.6%	194,025	196,700	14	10	99.4%	100.0%
\$200,000-\$249,999	15	10.6%	223,753	220,000	10	9	100.0%	100.0%
\$250,000-\$299,999	22	15.5%	273,341	271,200	18	15	99.5%	100.0%
\$300,000-\$399,999	29	20.4%	340,286	329,000	17	13	99.9%	100.0%
\$400,000-\$499,999	9	6.3%	444,756	450,000	22	23	100.0%	100.0%
\$500,000-\$749,999	5	3.5%	577,560	549,000	30	34	100.0%	100.0%
\$750,000-\$999,999	2	1.4%	932,000	932,000	12	12	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



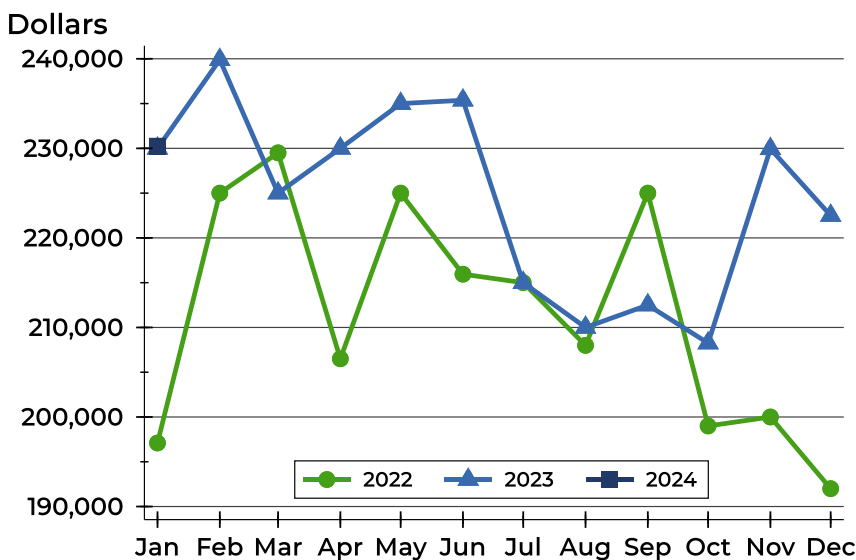
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Average Price



Month	2022	2023	2024
January	242,729	247,361	253,763
February	232,387	259,907	
March	246,089	247,875	
April	231,240	252,099	
May	239,570	257,595	
June	234,875	258,895	
July	241,113	251,816	
August	225,255	232,393	
September	239,989	229,439	
October	220,788	232,642	
November	225,255	272,832	
December	220,618	243,364	

Median Price



Month	2022	2023	2024
January	197,100	230,000	230,250
February	225,000	239,900	
March	229,500	225,000	
April	206,500	230,000	
May	225,000	235,000	
June	215,950	235,375	
July	215,000	215,000	
August	208,000	210,000	
September	225,000	212,500	
October	199,000	208,250	
November	200,000	229,950	
December	192,000	222,500	



Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

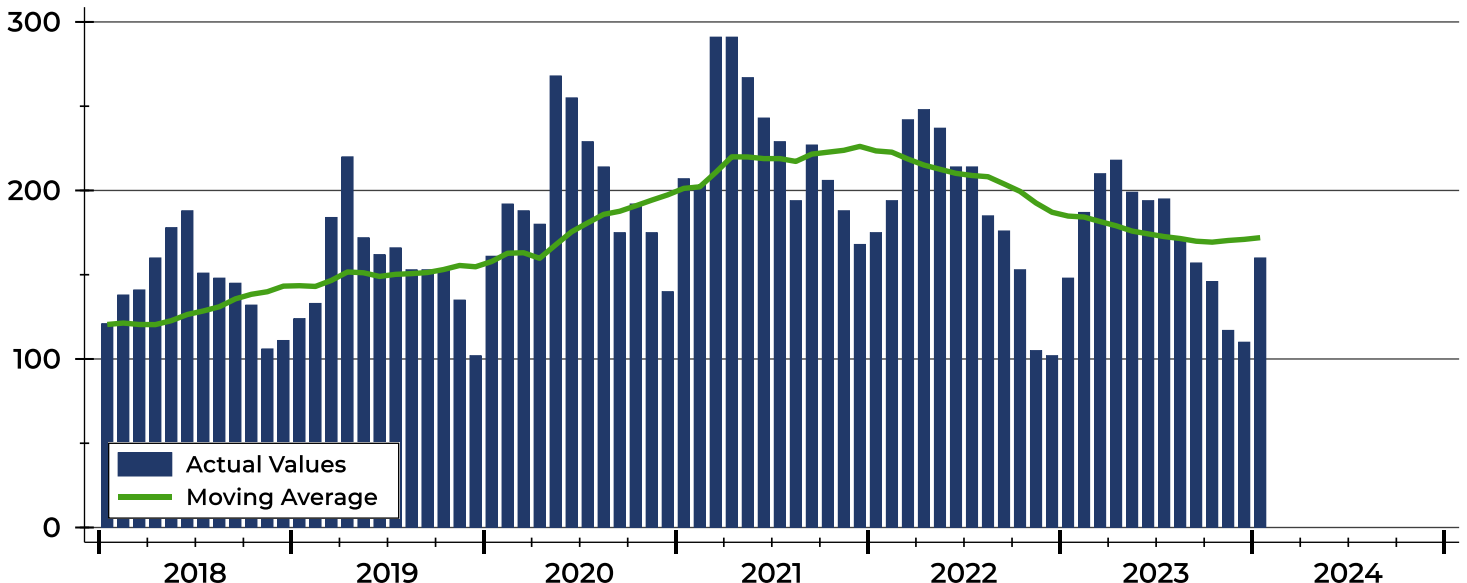
Summary Statistics for Contracts Written		January			Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		160	148	8.1%	160	148	8.1%
Volume (1,000s)		35,703	31,076	14.9%	35,703	31,076	14.9%
Average	Sale Price	223,143	209,970	6.3%	223,143	209,970	6.3%
	Days on Market	62	43	44.2%	62	43	44.2%
	Percent of Original	96.6%	94.9%	1.8%	96.6%	94.9%	1.8%
Median	Sale Price	199,950	189,950	5.3%	199,950	189,950	5.3%
	Days on Market	43	23	87.0%	43	23	87.0%
	Percent of Original	100.0%	97.3%	2.8%	100.0%	97.3%	2.8%

A total of 160 contracts for sale were written in the FHAR eight-county jurisdiction during the month of January, up from 148 in 2023. The median list price of these homes was \$199,950, up from \$189,950 the prior year.

Half of the homes that went under contract in January were on the market less than 43 days, compared to 23 days in January 2023.

History of Contracts Written

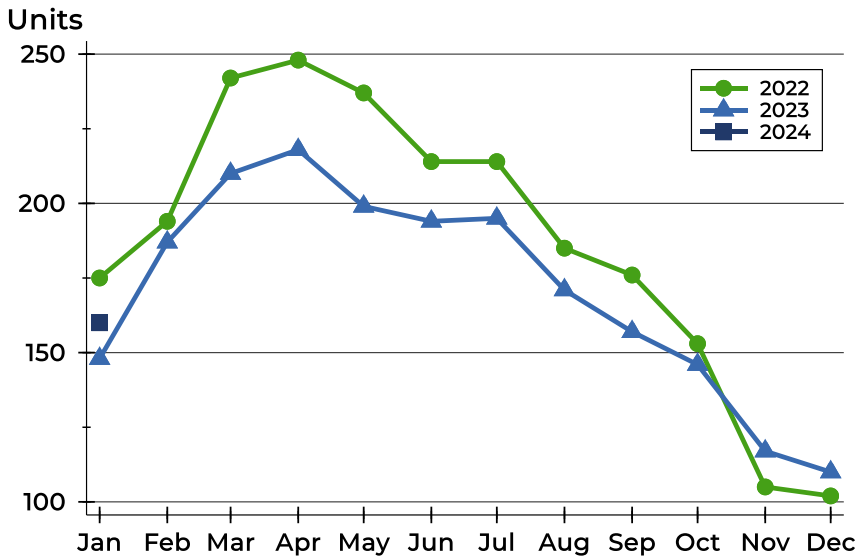
Units





Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	175	148	160
February	194	187	
March	242	210	
April	248	218	
May	237	199	
June	214	194	
July	214	195	
August	185	171	
September	176	157	
October	153	146	
November	105	117	
December	102	110	

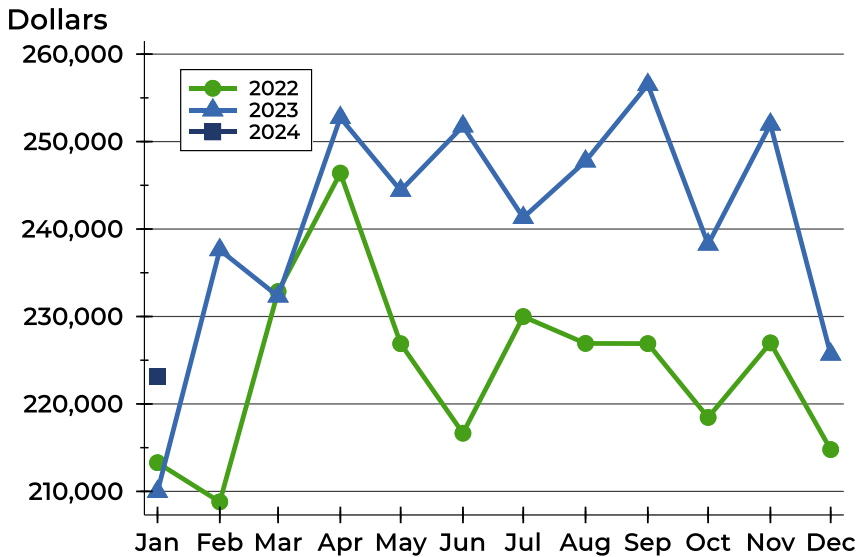
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	18,900	18,900	25	25	100.0%	100.0%
\$25,000-\$49,999	2	1.3%	42,900	42,900	149	149	80.1%	80.1%
\$50,000-\$99,999	15	9.4%	78,187	80,000	63	68	91.3%	95.1%
\$100,000-\$124,999	16	10.0%	113,618	112,500	66	42	93.9%	98.9%
\$125,000-\$149,999	13	8.1%	139,115	139,900	63	73	98.1%	100.0%
\$150,000-\$174,999	20	12.5%	163,780	163,500	60	28	96.8%	100.0%
\$175,000-\$199,999	13	8.1%	192,200	190,000	51	54	97.6%	100.0%
\$200,000-\$249,999	21	13.1%	224,224	225,000	75	51	98.3%	100.0%
\$250,000-\$299,999	28	17.5%	275,629	274,950	52	30	98.1%	100.0%
\$300,000-\$399,999	18	11.3%	348,881	340,000	38	24	98.1%	100.0%
\$400,000-\$499,999	10	6.3%	445,470	436,250	88	50	97.3%	100.0%
\$500,000-\$749,999	3	1.9%	621,300	584,000	84	85	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



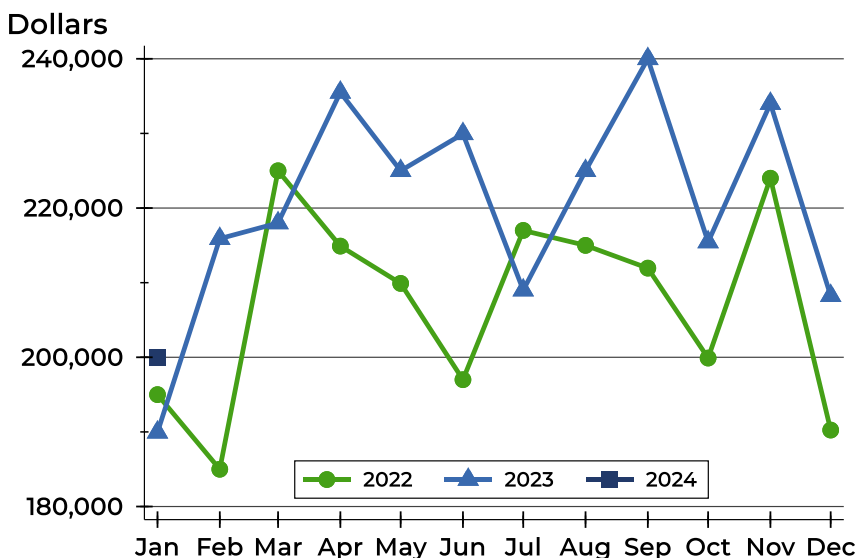
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	213,282	209,970	223,143
February	208,802	237,617	
March	232,855	232,313	
April	246,398	252,736	
May	226,889	244,407	
June	216,653	251,762	
July	229,994	241,302	
August	226,919	247,756	
September	226,901	256,510	
October	218,457	238,252	
November	226,984	251,974	
December	214,784	225,670	

Median Price

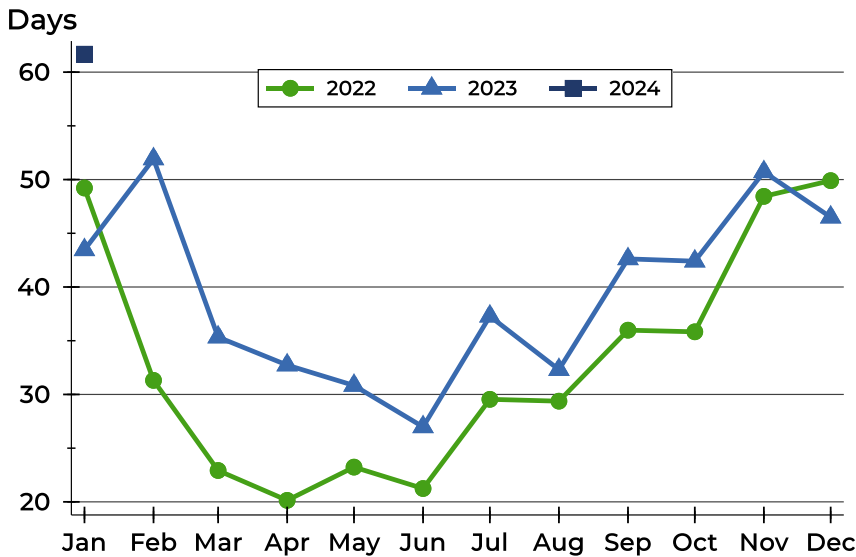


Month	2022	2023	2024
January	195,000	189,950	199,950
February	185,000	215,900	
March	225,000	218,000	
April	214,900	235,500	
May	209,900	225,000	
June	197,000	229,950	
July	217,000	209,000	
August	215,000	225,000	
September	211,950	240,000	
October	199,900	215,450	
November	224,000	234,000	
December	190,250	208,250	



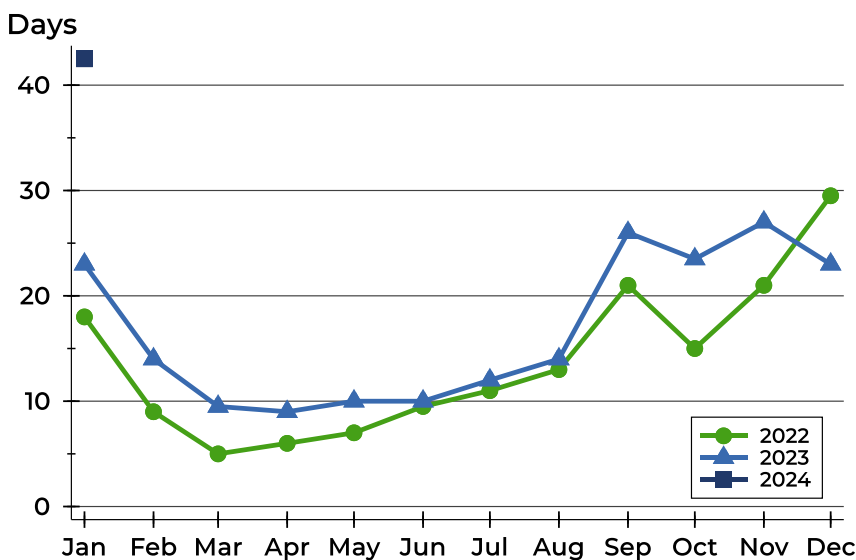
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	49	43	62
February	31	52	
March	23	35	
April	20	33	
May	23	31	
June	21	27	
July	30	37	
August	29	32	
September	36	43	
October	36	42	
November	48	51	
December	50	47	

Median DOM



Month	2022	2023	2024
January	18	23	43
February	9	14	
March	5	10	
April	6	9	
May	7	10	
June	10	10	
July	11	12	
August	13	14	
September	21	26	
October	15	24	
November	21	27	
December	30	23	



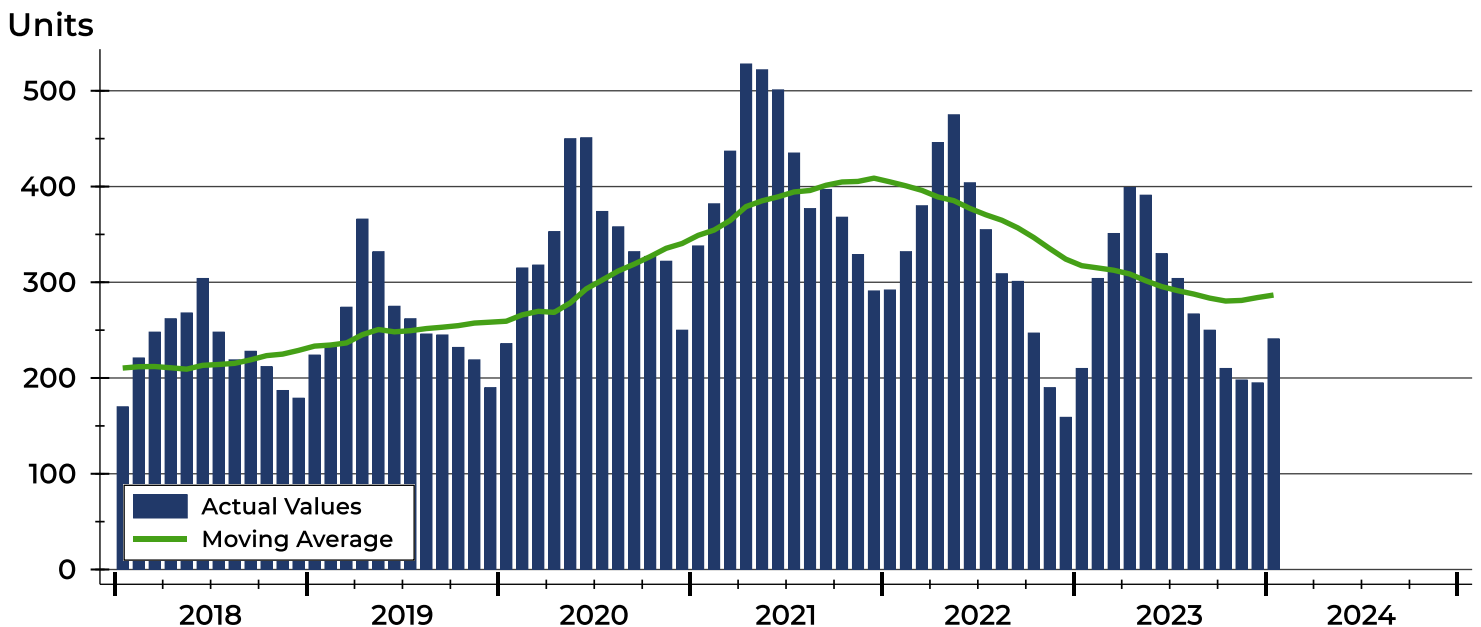
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of January		
		2024	2023	Change
Pending Contracts		241	210	14.8%
Volume (1,000s)		54,056	46,968	15.1%
Average	List Price	224,300	223,659	0.3%
	Days on Market	55	48	14.6%
	Percent of Original	97.6%	97.7%	-0.1%
Median	List Price	207,000	204,750	1.1%
	Days on Market	38	27	40.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 241 listings in the FHAR eight-county jurisdiction had contracts pending at the end of January, up from 210 contracts pending at the end of January 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

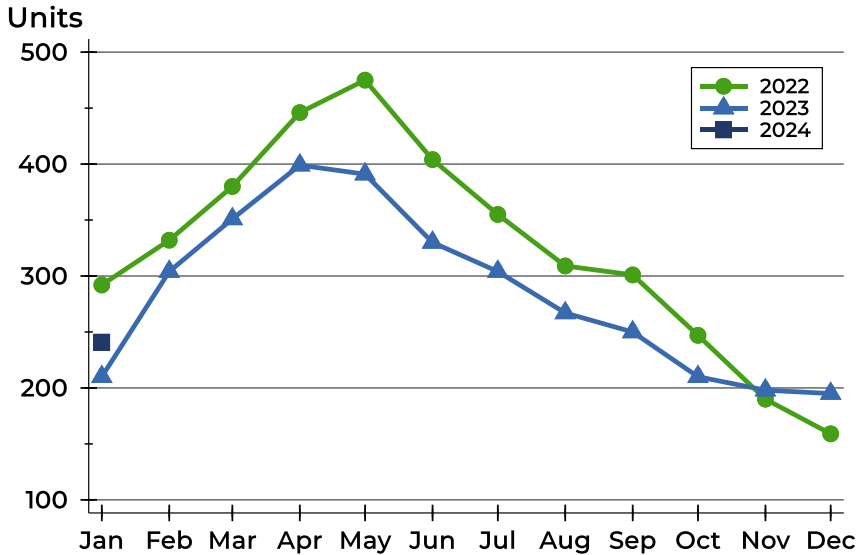
History of Pending Contracts





Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	292	210	241
February	332	304	
March	380	351	
April	446	399	
May	475	391	
June	404	330	
July	355	304	
August	309	267	
September	301	250	
October	247	210	
November	190	198	
December	159	195	

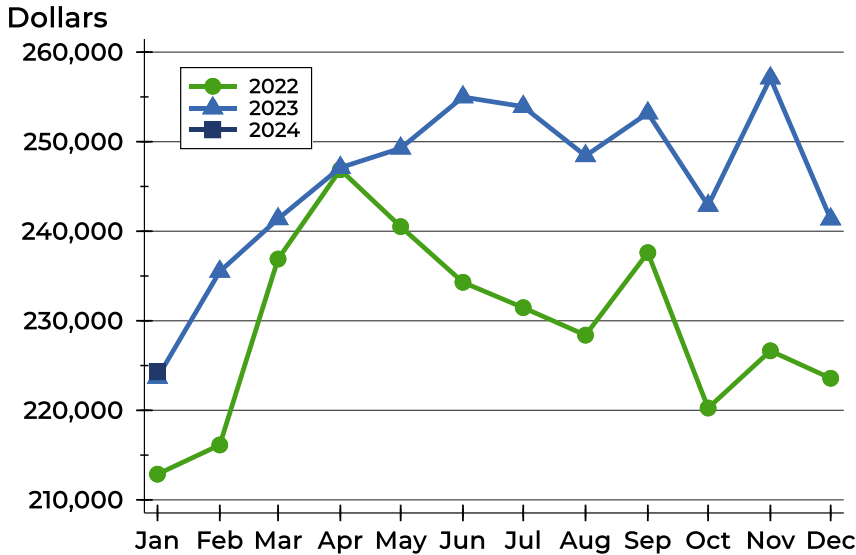
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	18,900	18,900	25	25	100.0%	100.0%
\$25,000-\$49,999	4	1.7%	37,700	37,950	77	18	91.3%	100.0%
\$50,000-\$99,999	20	8.3%	76,095	78,950	66	57	93.9%	100.0%
\$100,000-\$124,999	17	7.1%	114,111	115,000	63	28	94.6%	100.0%
\$125,000-\$149,999	19	7.9%	138,305	139,900	60	59	98.5%	100.0%
\$150,000-\$174,999	34	14.1%	164,556	165,000	44	19	98.0%	100.0%
\$175,000-\$199,999	22	9.1%	190,755	190,000	42	43	97.8%	100.0%
\$200,000-\$249,999	40	16.6%	224,400	225,000	64	41	98.1%	100.0%
\$250,000-\$299,999	38	15.8%	274,692	272,250	48	30	99.5%	100.0%
\$300,000-\$399,999	29	12.0%	342,919	330,000	38	33	98.2%	100.0%
\$400,000-\$499,999	12	5.0%	457,217	462,450	93	81	97.6%	100.0%
\$500,000-\$749,999	5	2.1%	631,980	650,000	72	85	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



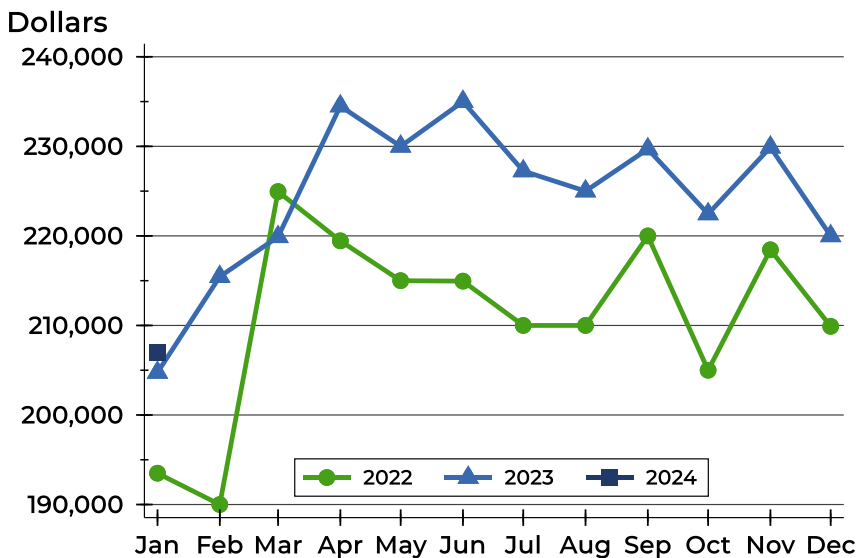
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	212,869	223,659	224,300
February	216,135	235,504	
March	236,894	241,379	
April	246,874	247,101	
May	240,516	249,264	
June	234,300	254,985	
July	231,465	253,916	
August	228,393	248,419	
September	237,610	253,194	
October	220,258	242,865	
November	226,647	257,099	
December	223,580	241,355	

Median Price

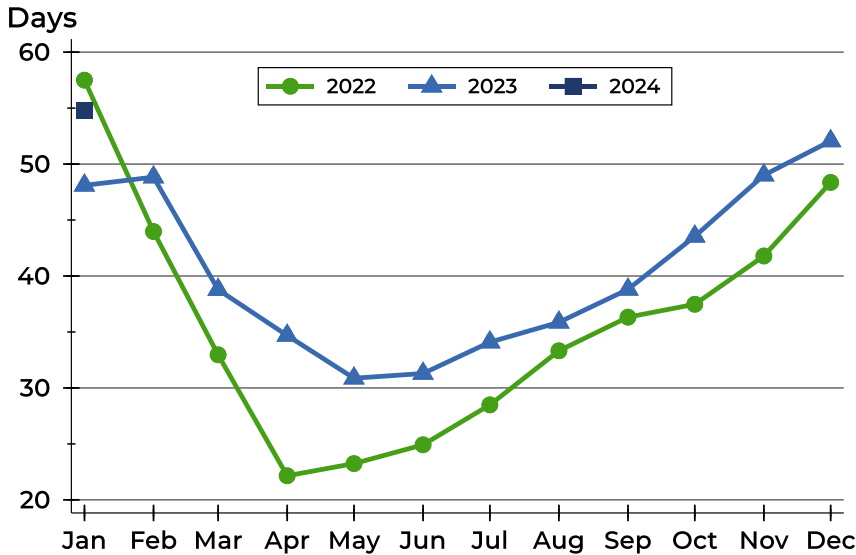


Month	2022	2023	2024
January	193,500	204,750	207,000
February	190,000	215,450	
March	224,950	219,900	
April	219,450	234,500	
May	215,000	230,000	
June	214,950	235,000	
July	210,000	227,250	
August	210,000	225,000	
September	220,000	229,700	
October	205,000	222,450	
November	218,450	229,900	
December	209,900	220,000	



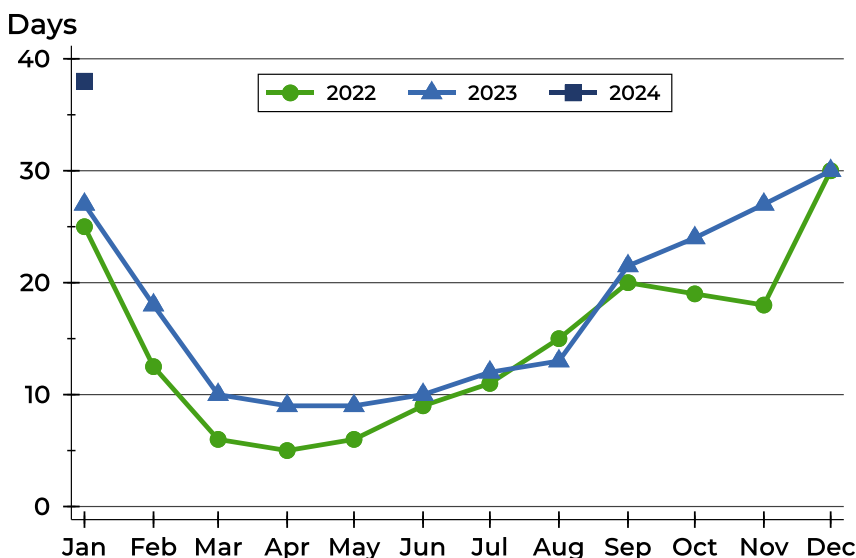
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	58	48	55
February	44	49	
March	33	39	
April	22	35	
May	23	31	
June	25	31	
July	28	34	
August	33	36	
September	36	39	
October	37	44	
November	42	49	
December	48	52	

Median DOM



Month	2022	2023	2024
January	25	27	38
February	13	18	
March	6	10	
April	5	9	
May	6	9	
June	9	10	
July	11	12	
August	15	13	
September	20	22	
October	19	24	
November	18	27	
December	30	30	