



**October  
2024**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Flint Hills Association Eight-County Jurisdiction Housing Report



### Market Overview

#### FHAR Jurisdiction Home Sales Fell in October

Total home sales in the FHAR eight-county jurisdiction fell last month to 153 units, compared to 165 units in October 2023. Total sales volume was \$39.9 million, down from a year earlier.

The median sale price in October was \$230,000, up from \$225,000 a year earlier. Homes that sold in October were typically on the market for 14 days and sold for 100.0% of their list prices.

#### FHAR Jurisdiction Active Listings Down at End of October

The total number of active listings in the FHAR eight-county jurisdiction at the end of October was 405 units, down from 418 at the same point in 2023. This represents a 2.5 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$249,900.

During October, a total of 157 contracts were written up from 146 in October 2023. At the end of the month, there were 231 contracts still pending.

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## Flint Hills Association Eight-County Jurisdiction Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
<b>Home Sales</b>		<b>153</b>	<b>165</b>	<b>181</b>	<b>1,701</b>	<b>1,759</b>	<b>2,059</b>
Change from prior year		-7.3%	-8.8%	-15.0%	-3.3%	-14.6%	-8.6%
<b>Active Listings</b>		<b>405</b>	<b>418</b>	<b>383</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-3.1%	9.1%	-8.2%			
<b>Months' Supply</b>		<b>2.5</b>	<b>2.5</b>	<b>1.8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		0.0%	38.9%	-5.3%			
<b>New Listings</b>		<b>205</b>	<b>200</b>	<b>183</b>	<b>2,135</b>	<b>2,157</b>	<b>2,424</b>
Change from prior year		2.5%	9.3%	-5.2%	-1.0%	-11.0%	-10.7%
<b>Contracts Written</b>		<b>157</b>	<b>146</b>	<b>153</b>	<b>1,749</b>	<b>1,826</b>	<b>2,038</b>
Change from prior year		7.5%	-4.6%	-25.7%	-4.2%	-10.4%	-13.6%
<b>Pending Contracts</b>		<b>231</b>	<b>210</b>	<b>247</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		10.0%	-15.0%	-32.9%			
<b>Sales Volume (1,000s)</b>		<b>39,912</b>	<b>40,927</b>	<b>42,595</b>	<b>425,497</b>	<b>417,300</b>	<b>461,531</b>
Change from prior year		-2.5%	-3.9%	-5.8%	2.0%	-9.6%	-0.7%
Average	<b>Sale Price</b>	<b>260,863</b>	<b>248,045</b>	<b>235,330</b>	<b>250,145</b>	<b>237,237</b>	<b>224,153</b>
	Change from prior year	5.2%	5.4%	10.9%	5.4%	5.8%	8.7%
	<b>List Price of Actives</b>	<b>287,118</b>	<b>246,153</b>	<b>245,307</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	16.6%	0.3%	5.8%			
	<b>Days on Market</b>	<b>32</b>	<b>37</b>	<b>34</b>	<b>44</b>	<b>37</b>	<b>30</b>
Change from prior year	-13.5%	8.8%	-15.0%	18.9%	23.3%	-21.1%	
	<b>Percent of List</b>	<b>97.5%</b>	<b>96.6%</b>	<b>97.1%</b>	<b>97.8%</b>	<b>98.0%</b>	<b>98.8%</b>
Change from prior year	0.9%	-0.5%	-1.1%	-0.2%	-0.8%	0.1%	
	<b>Percent of Original</b>	<b>95.6%</b>	<b>94.7%</b>	<b>95.6%</b>	<b>96.0%</b>	<b>96.3%</b>	<b>97.6%</b>
Change from prior year	1.0%	-0.9%	-0.2%	-0.3%	-1.3%	0.2%	
Median	<b>Sale Price</b>	<b>230,000</b>	<b>225,000</b>	<b>218,000</b>	<b>229,900</b>	<b>219,000</b>	<b>205,000</b>
	Change from prior year	2.2%	3.2%	17.2%	5.0%	6.8%	8.8%
	<b>List Price of Actives</b>	<b>249,900</b>	<b>202,250</b>	<b>209,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	23.6%	-3.6%	13.5%			
	<b>Days on Market</b>	<b>14</b>	<b>21</b>	<b>21</b>	<b>16</b>	<b>13</b>	<b>9</b>
Change from prior year	-33.3%	0.0%	10.5%	23.1%	44.4%	-10.0%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.1%</b>	<b>99.8%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	0.0%	0.9%	-0.9%	-0.2%	0.0%	0.0%	
	<b>Percent of Original</b>	<b>98.6%</b>	<b>97.7%</b>	<b>97.4%</b>	<b>98.3%</b>	<b>98.8%</b>	<b>100.0%</b>
Change from prior year	0.9%	0.3%	-1.2%	-0.5%	-1.2%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



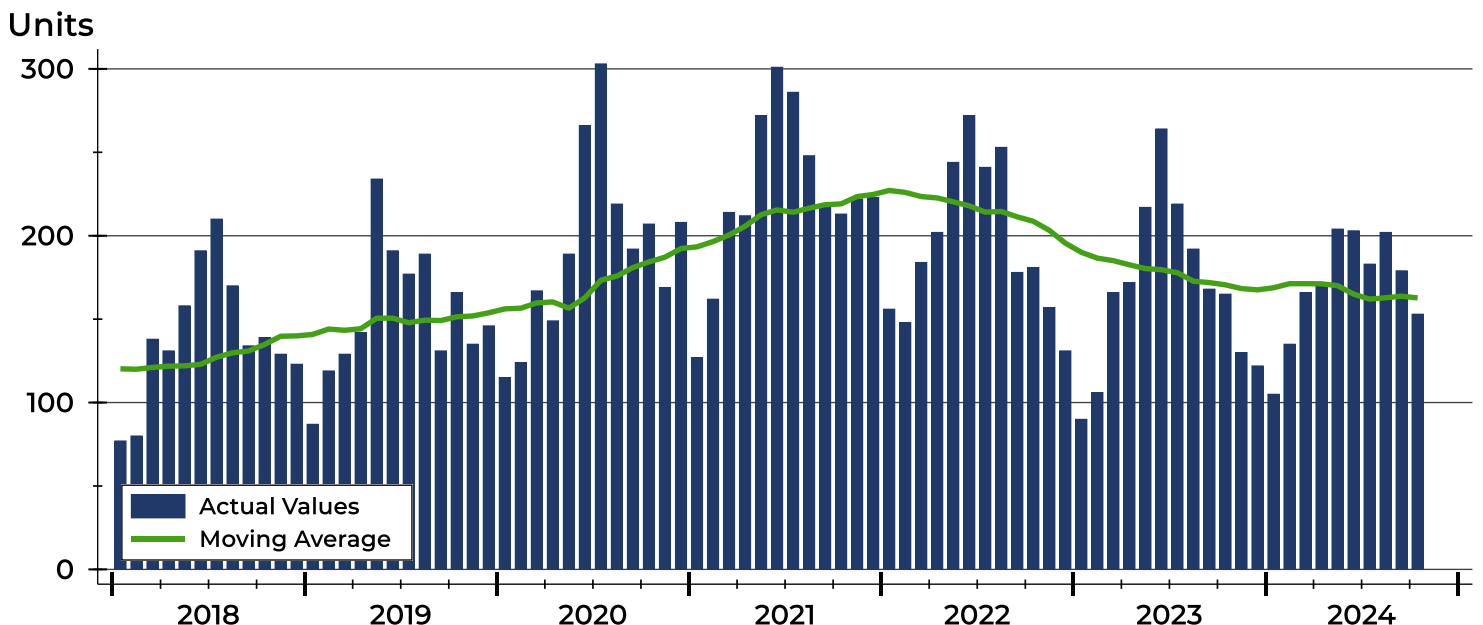
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		2024	October 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		153	165	-7.3%	1,701	1,759	-3.3%
Volume (1,000s)		39,912	40,927	-2.5%	425,497	417,300	2.0%
Months' Supply		2.5	2.5	0.0%	N/A	N/A	N/A
Average	Sale Price	260,863	248,045	5.2%	250,145	237,237	5.4%
	Days on Market	32	37	-13.5%	44	37	18.9%
	Percent of List	97.5%	96.6%	0.9%	97.8%	98.0%	-0.2%
	Percent of Original	95.6%	94.7%	1.0%	96.0%	96.3%	-0.3%
Median	Sale Price	230,000	225,000	2.2%	229,900	219,000	5.0%
	Days on Market	14	21	-33.3%	16	13	23.1%
	Percent of List	100.0%	100.0%	0.0%	99.8%	100.0%	-0.2%
	Percent of Original	98.6%	97.7%	0.9%	98.3%	98.8%	-0.5%

A total of 153 homes sold in the FHAR eight-county jurisdiction in October, down from 165 units in October 2023. Total sales volume fell to \$39.9 million compared to \$40.9 million in the previous year.

The median sales price in October was \$230,000, up 2.2% compared to the prior year. Median days on market was 14 days, down from 27 days in September, and down from 21 in October 2023.

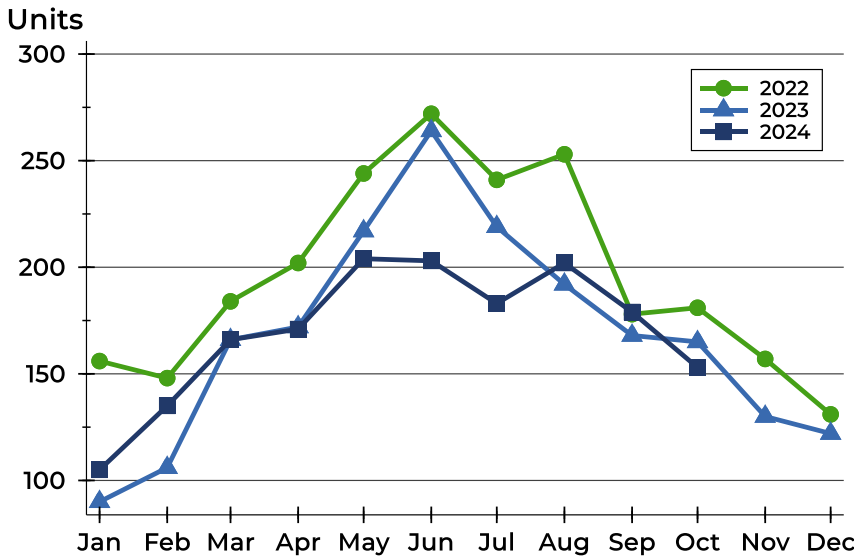
## History of Closed Listings





# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Closed Listings by Month



Month	2022	2023	2024
January	156	90	<b>105</b>
February	148	106	<b>135</b>
March	184	166	<b>166</b>
April	202	172	<b>171</b>
May	244	217	<b>204</b>
June	272	264	<b>203</b>
July	241	219	<b>183</b>
August	253	192	<b>202</b>
September	178	168	<b>179</b>
October	181	165	<b>153</b>
November	157	130	
December	131	122	

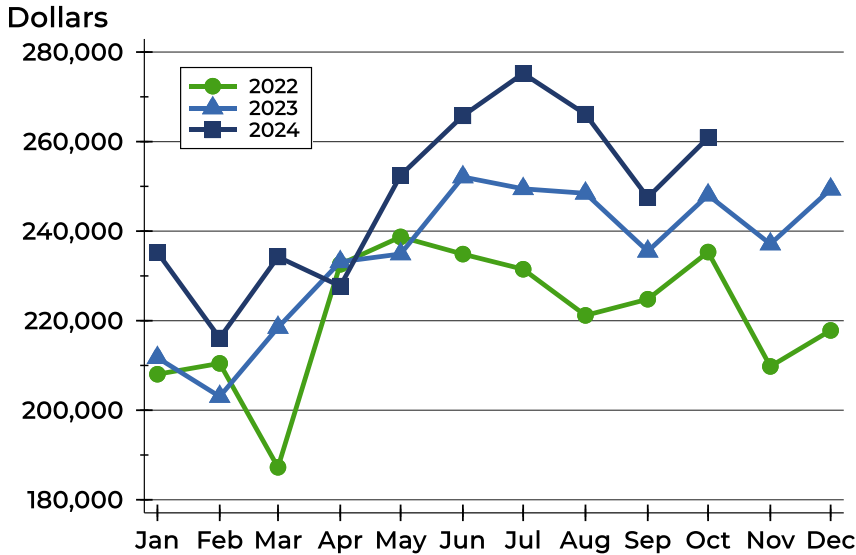
## Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	2.0%	0.5	28,333	30,000	91	41	71.2%	65.4%	57.1%	55.6%
\$50,000-\$99,999	11	7.2%	2.8	80,509	80,000	29	8	92.4%	92.6%	90.6%	90.9%
\$100,000-\$124,999	9	5.9%	2.7	116,044	118,000	41	9	97.9%	98.3%	93.7%	95.7%
\$125,000-\$149,999	9	5.9%	2.8	135,667	135,500	13	9	97.7%	100.0%	97.3%	100.0%
\$150,000-\$174,999	9	5.9%	2.0	160,556	160,000	17	11	97.9%	100.0%	97.6%	100.0%
\$175,000-\$199,999	17	11.1%	2.4	188,082	189,900	30	5	99.7%	100.0%	98.2%	99.2%
\$200,000-\$249,999	25	16.3%	2.0	224,976	225,000	31	20	98.7%	100.0%	97.3%	99.1%
\$250,000-\$299,999	29	19.0%	2.5	275,424	280,000	42	13	98.3%	100.0%	96.1%	99.7%
\$300,000-\$399,999	19	12.4%	2.8	334,929	329,125	22	7	100.2%	100.0%	99.5%	100.0%
\$400,000-\$499,999	10	6.5%	2.0	440,140	422,500	33	19	97.6%	98.1%	96.8%	97.6%
\$500,000-\$749,999	11	7.2%	3.7	605,264	597,400	31	29	95.4%	96.6%	92.8%	93.7%
\$750,000-\$999,999	1	0.7%	6.7	999,000	999,000	1	1	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



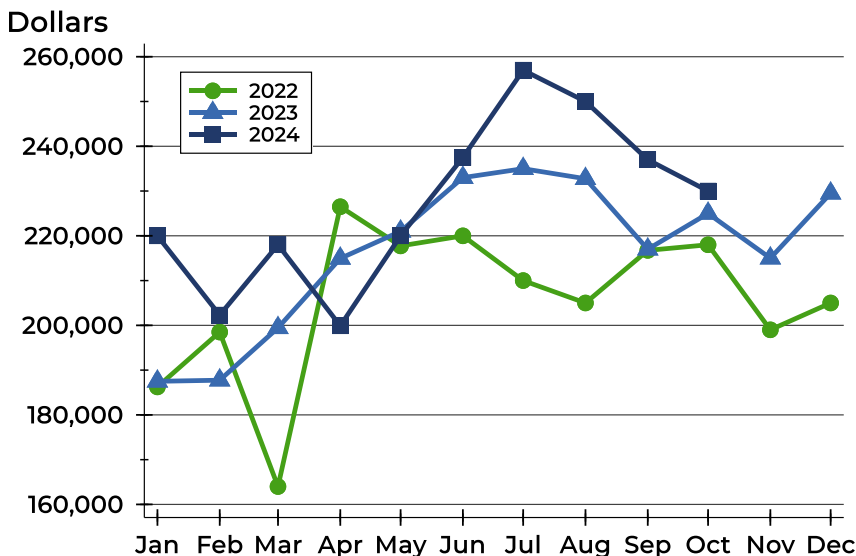
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average Price



Month	2022	2023	2024
January	208,036	211,729	<b>235,273</b>
February	210,465	203,051	<b>216,116</b>
March	187,253	218,481	<b>234,244</b>
April	232,595	233,144	<b>227,713</b>
May	238,717	234,900	<b>252,466</b>
June	234,872	252,092	<b>265,770</b>
July	231,492	249,459	<b>275,227</b>
August	221,184	248,454	<b>266,114</b>
September	224,797	235,501	<b>247,521</b>
October	235,330	248,045	<b>260,863</b>
November	209,780	237,123	
December	217,827	249,363	

## Median Price

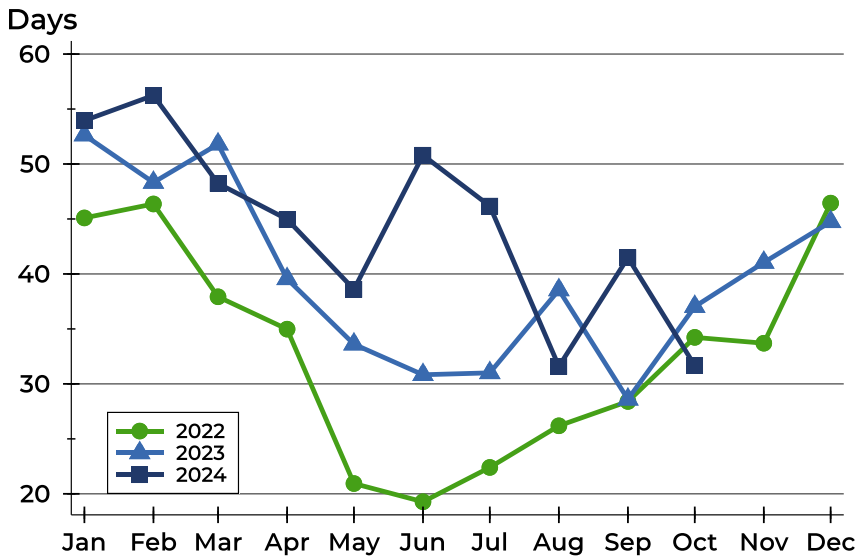


Month	2022	2023	2024
January	186,250	187,500	<b>220,000</b>
February	198,500	187,750	<b>202,291</b>
March	164,000	199,450	<b>218,000</b>
April	226,500	214,950	<b>199,900</b>
May	217,750	221,000	<b>220,000</b>
June	220,000	233,000	<b>237,500</b>
July	210,000	235,000	<b>257,000</b>
August	205,000	232,750	<b>250,000</b>
September	216,750	217,000	<b>237,000</b>
October	218,000	225,000	<b>230,000</b>
November	199,000	215,000	
December	205,000	229,500	



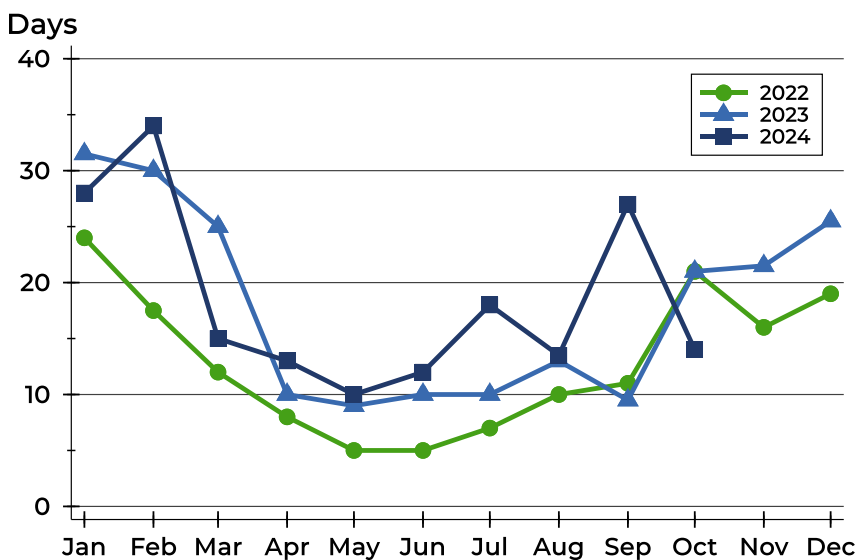
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average DOM



Month	2022	2023	2024
January	45	53	54
February	46	48	56
March	38	52	48
April	35	40	45
May	21	34	39
June	19	31	51
July	22	31	46
August	26	39	32
September	28	29	41
October	34	37	32
November	34	41	
December	46	45	

## Median DOM



Month	2022	2023	2024
January	24	32	28
February	18	30	34
March	12	25	15
April	8	10	13
May	5	9	10
June	5	10	12
July	7	10	18
August	10	13	14
September	11	10	27
October	21	21	14
November	16	22	
December	19	26	



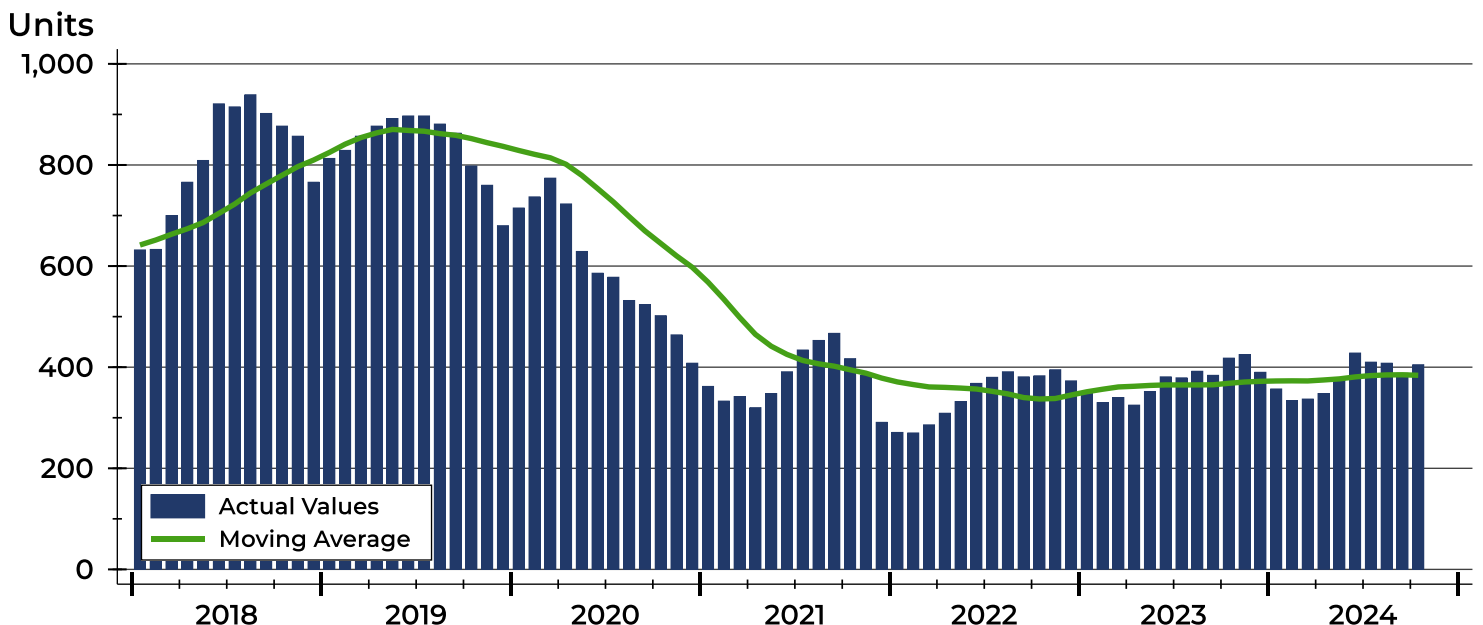
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2024	End of October 2023	Change
Active Listings		405	418	-3.1%
Volume (1,000s)		116,283	102,892	13.0%
Months' Supply		2.5	2.5	0.0%
Average	List Price	287,118	246,153	16.6%
	Days on Market	74	76	-2.6%
	Percent of Original	97.5%	97.1%	0.4%
Median	List Price	249,900	202,250	23.6%
	Days on Market	52	49	6.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 405 homes were available for sale in the FHAR eight-county jurisdiction at the end of October. This represents a 2.5 months' supply of active listings.

The median list price of homes on the market at the end of October was \$249,900, up 23.6% from 2023. The typical time on market for active listings was 52 days, up from 49 days a year earlier.

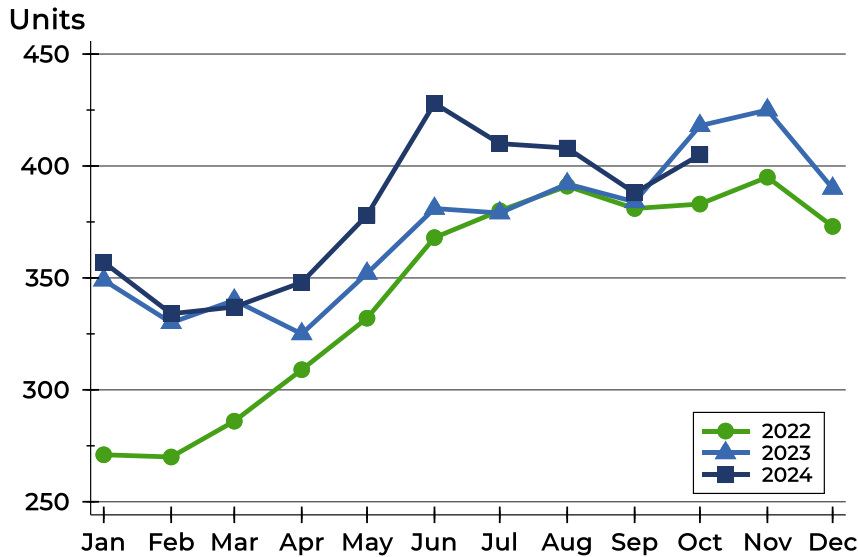
## History of Active Listings





# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Active Listings by Month



Month	2022	2023	2024
January	271	349	<b>357</b>
February	270	330	<b>334</b>
March	286	340	<b>337</b>
April	309	325	<b>348</b>
May	332	352	<b>378</b>
June	368	381	<b>428</b>
July	380	379	<b>410</b>
August	391	392	<b>408</b>
September	381	384	<b>388</b>
October	383	418	<b>405</b>
November	395	425	
December	373	390	

## Active Listings by Price Range

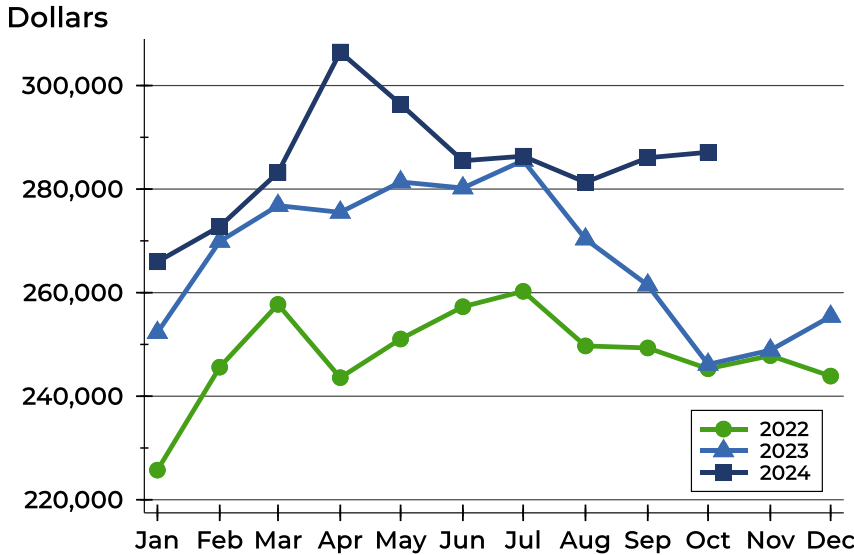
Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	0.5%	0.5	47,000	47,000	161	161	96.2%	96.2%
\$50,000-\$99,999	31	7.7%	2.8	76,148	74,900	97	80	95.9%	100.0%
\$100,000-\$124,999	22	5.4%	2.7	116,114	116,450	64	37	95.8%	100.0%
\$125,000-\$149,999	36	8.9%	2.8	135,208	133,500	70	56	97.9%	100.0%
\$150,000-\$174,999	25	6.2%	2.0	162,720	164,900	79	70	98.7%	100.0%
\$175,000-\$199,999	36	8.9%	2.4	187,829	186,250	68	42	97.2%	100.0%
\$200,000-\$249,999	53	13.1%	2.0	229,547	230,000	81	58	96.8%	100.0%
\$250,000-\$299,999	65	16.0%	2.5	276,386	275,000	69	38	98.4%	100.0%
\$300,000-\$399,999	75	18.5%	2.8	346,664	345,000	69	50	98.2%	100.0%
\$400,000-\$499,999	20	4.9%	2.0	431,785	430,000	58	48	98.3%	100.0%
\$500,000-\$749,999	27	6.7%	3.7	588,637	575,000	63	39	97.8%	100.0%
\$750,000-\$999,999	9	2.2%	6.7	915,722	950,000	118	101	91.9%	92.1%
\$1,000,000 and up	4	1.0%	N/A	1,668,750	1,437,500	149	139	99.6%	100.0%





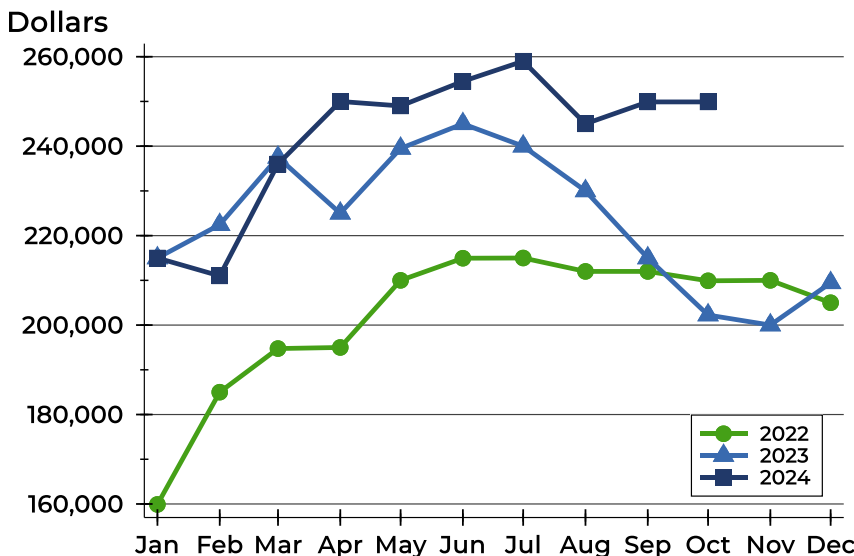
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average Price



Month	2022	2023	2024
January	225,726	252,283	<b>265,966</b>
February	245,608	269,896	<b>272,776</b>
March	257,735	276,818	<b>283,198</b>
April	243,580	275,511	<b>306,468</b>
May	251,047	281,383	<b>296,388</b>
June	257,286	280,213	<b>285,480</b>
July	260,263	285,518	<b>286,357</b>
August	249,712	270,350	<b>281,323</b>
September	249,322	261,450	<b>286,059</b>
October	245,307	246,153	<b>287,118</b>
November	247,830	248,888	
December	243,887	255,407	

## Median Price

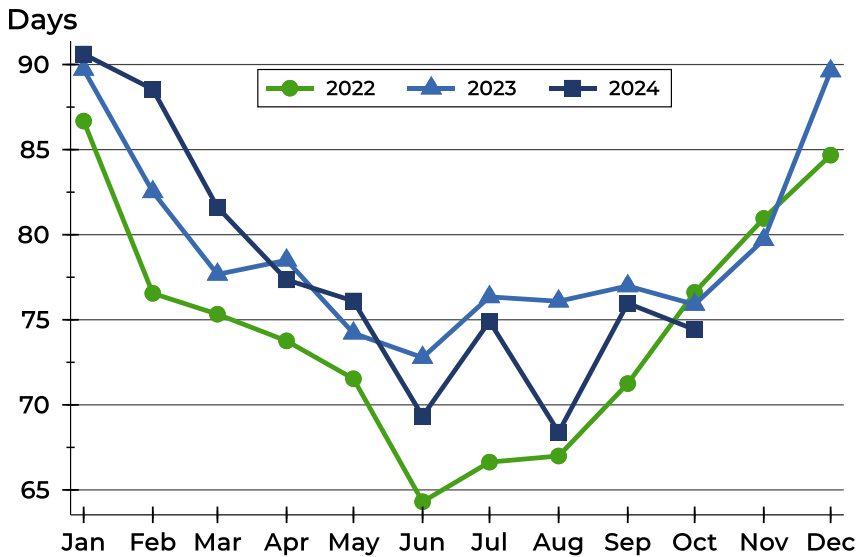


Month	2022	2023	2024
January	159,900	215,000	<b>215,000</b>
February	185,000	222,450	<b>211,000</b>
March	194,750	237,500	<b>236,000</b>
April	195,000	225,000	<b>250,000</b>
May	210,000	239,500	<b>249,000</b>
June	214,950	245,000	<b>254,500</b>
July	215,000	240,000	<b>259,000</b>
August	212,000	230,000	<b>245,000</b>
September	212,000	215,000	<b>249,900</b>
October	209,900	202,250	<b>249,900</b>
November	210,000	199,999	
December	205,000	209,450	



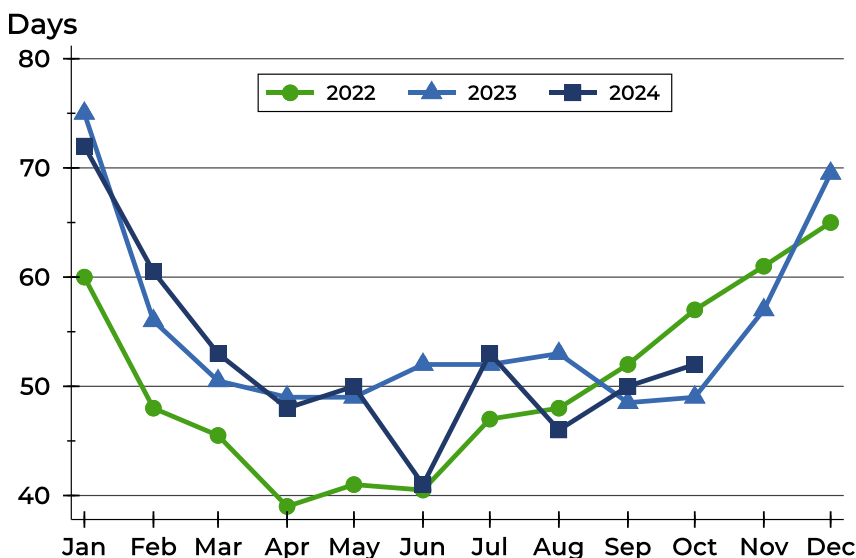
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average DOM



Month	2022	2023	2024
January	87	90	<b>91</b>
February	77	83	<b>89</b>
March	75	78	<b>82</b>
April	74	78	<b>77</b>
May	72	74	<b>76</b>
June	64	73	<b>69</b>
July	67	76	<b>75</b>
August	67	76	<b>68</b>
September	71	77	<b>76</b>
October	77	76	<b>74</b>
November	81	80	
December	85	90	

## Median DOM

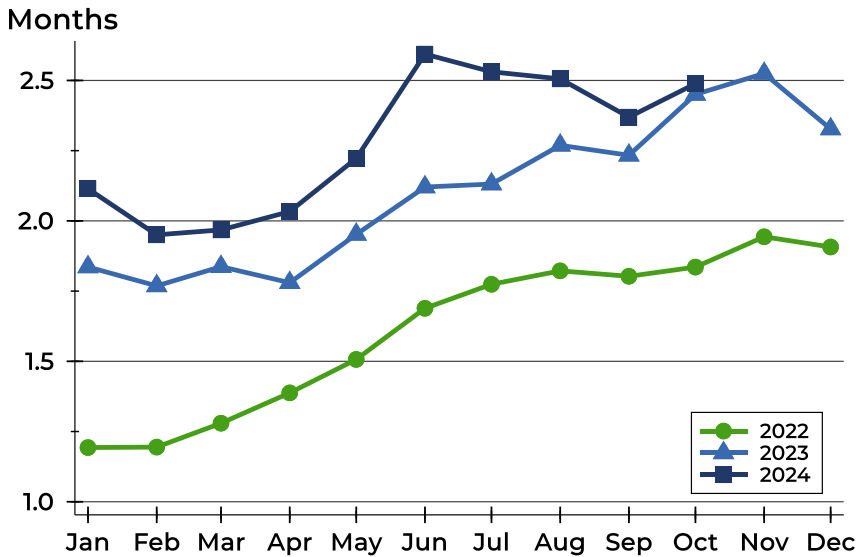


Month	2022	2023	2024
January	60	75	<b>72</b>
February	48	56	<b>61</b>
March	46	51	<b>53</b>
April	39	49	<b>48</b>
May	41	49	<b>50</b>
June	41	52	<b>41</b>
July	47	52	<b>53</b>
August	48	53	<b>46</b>
September	52	49	<b>50</b>
October	57	49	<b>52</b>
November	61	57	
December	65	70	



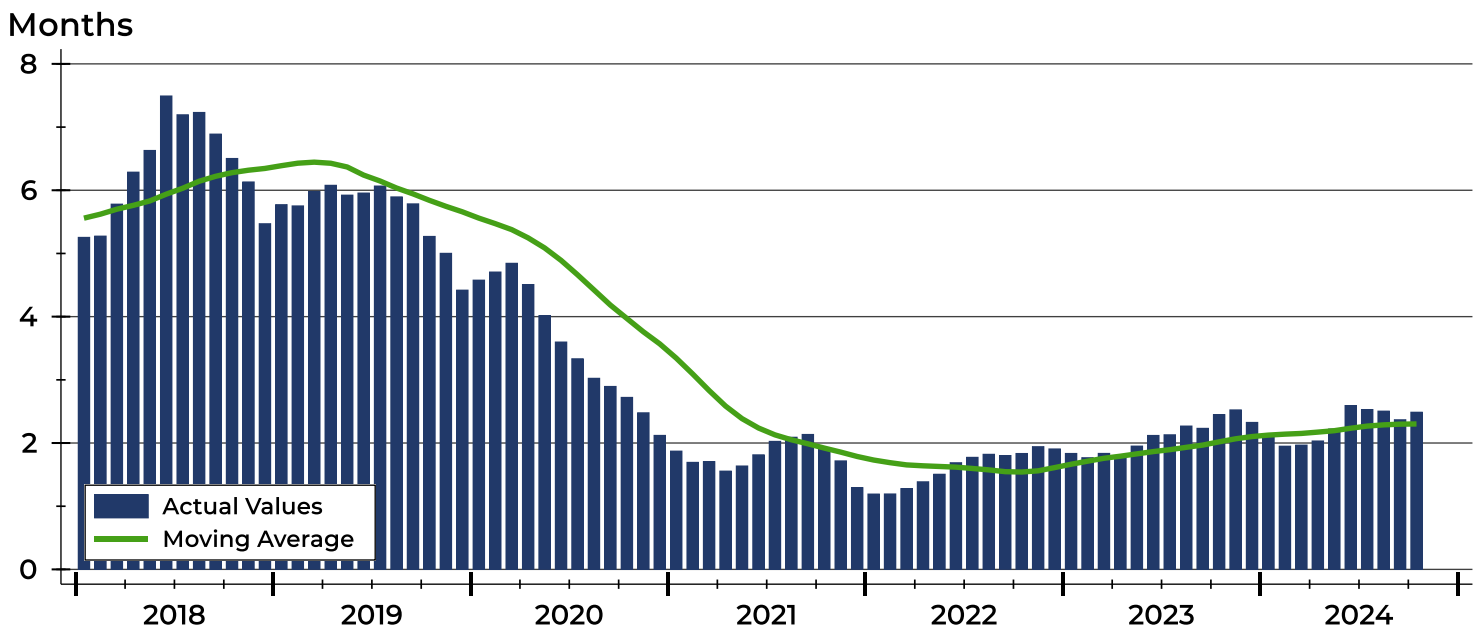
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

## Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.8	2.1
February	1.2	1.8	2.0
March	1.3	1.8	2.0
April	1.4	1.8	2.0
May	1.5	2.0	2.2
June	1.7	2.1	2.6
July	1.8	2.1	2.5
August	1.8	2.3	2.5
September	1.8	2.2	2.4
October	1.8	2.5	2.5
November	1.9	2.5	2.5
December	1.9	2.3	2.5

## History of Month's Supply





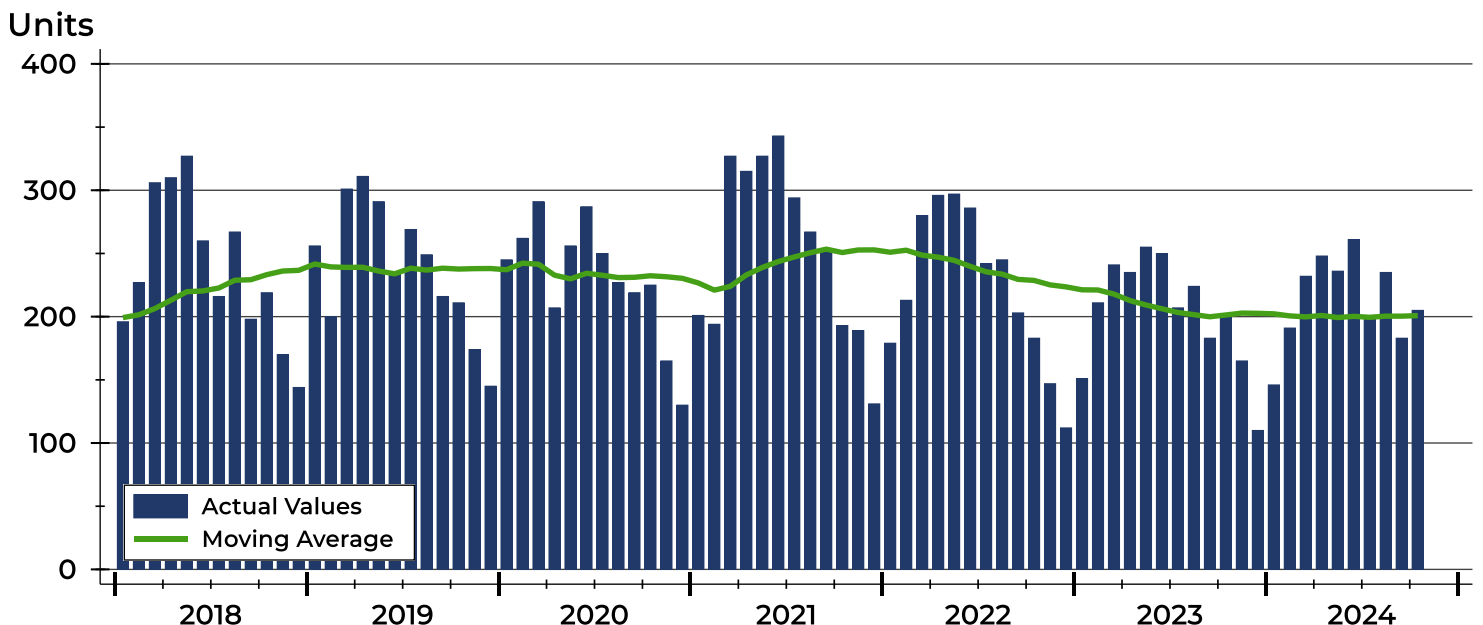
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2024	October 2023	Change
Current Month	New Listings	205	200	2.5%
	Volume (1,000s)	55,894	46,124	21.2%
	Average List Price	272,656	230,618	18.2%
	Median List Price	249,900	207,250	20.6%
Year-to-Date	New Listings	2,135	2,157	-1.0%
	Volume (1,000s)	576,634	533,585	8.1%
	Average List Price	270,086	247,374	9.2%
	Median List Price	248,000	225,000	10.2%

A total of 205 new listings were added in the FHAR eight-county jurisdiction during October, up 2.5% from the same month in 2023. Year-to-date the FHAR eight-county jurisdiction has seen 2,135 new listings.

The median list price of these homes was \$249,900 up from \$207,250 in 2023.

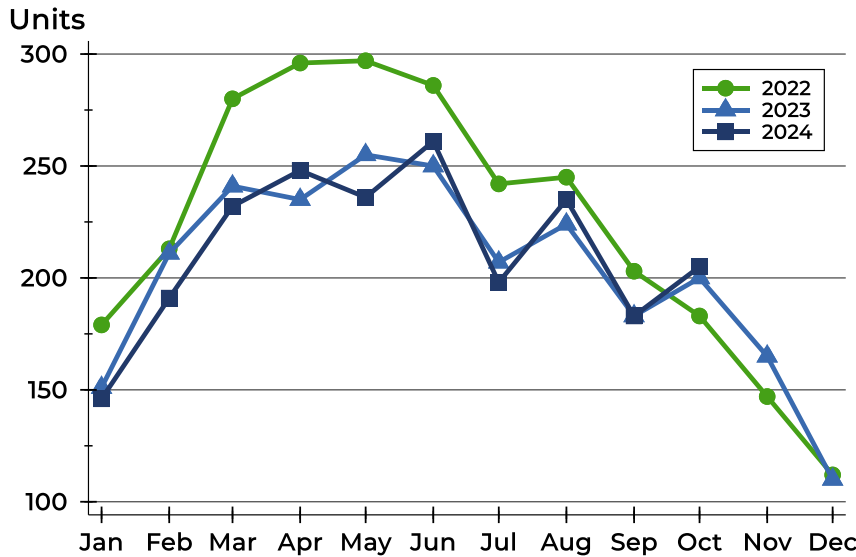
## History of New Listings





# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## New Listings by Month



Month	2022	2023	2024
<b>January</b>	179	151	<b>146</b>
<b>February</b>	213	211	<b>191</b>
<b>March</b>	280	241	<b>232</b>
<b>April</b>	296	235	<b>248</b>
<b>May</b>	297	255	<b>236</b>
<b>June</b>	286	250	<b>261</b>
<b>July</b>	242	207	<b>198</b>
<b>August</b>	245	224	<b>235</b>
<b>September</b>	203	183	<b>183</b>
<b>October</b>	183	200	<b>205</b>
<b>November</b>	147	165	
<b>December</b>	112	110	

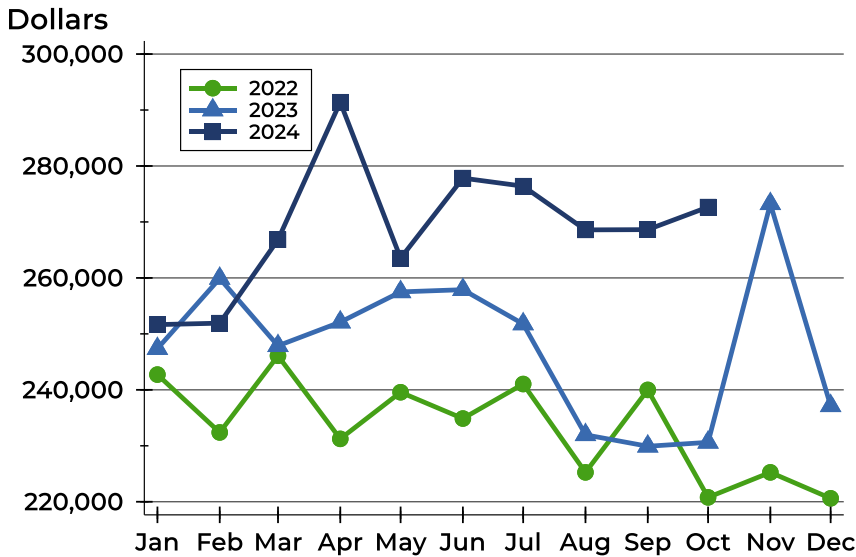
## New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	2.0%	37,475	39,950	12	13	99.5%	100.0%
\$50,000-\$99,999	11	5.4%	71,700	69,900	20	23	99.4%	100.0%
\$100,000-\$124,999	7	3.4%	119,386	119,900	23	18	99.3%	100.0%
\$125,000-\$149,999	17	8.3%	134,923	135,000	14	13	99.9%	100.0%
\$150,000-\$174,999	15	7.3%	165,440	170,000	14	9	100.1%	100.0%
\$175,000-\$199,999	17	8.3%	188,561	188,750	20	19	99.1%	100.0%
\$200,000-\$249,999	33	16.1%	224,179	221,500	12	9	99.4%	100.0%
\$250,000-\$299,999	41	20.0%	274,733	275,000	16	14	100.0%	100.0%
\$300,000-\$399,999	33	16.1%	341,958	348,000	18	16	99.6%	100.0%
\$400,000-\$499,999	9	4.4%	439,989	431,000	12	10	99.7%	100.0%
\$500,000-\$749,999	15	7.3%	600,527	599,000	17	17	100.0%	100.0%
\$750,000-\$999,999	2	1.0%	912,500	912,500	25	25	96.1%	96.1%
\$1,000,000 and up	1	0.5%	1,400,000	1,400,000	27	27	100.0%	100.0%



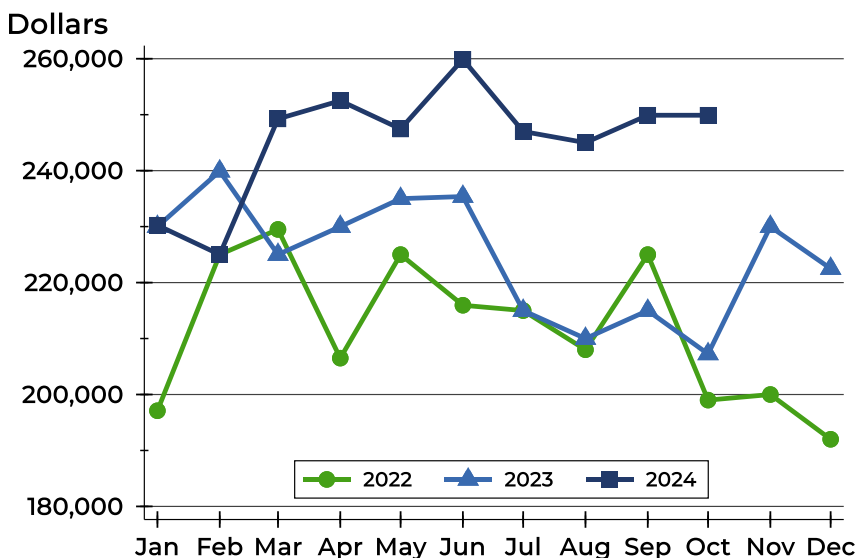
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## Average Price



Month	2022	2023	2024
January	242,729	247,361	<b>251,653</b>
February	232,387	259,907	<b>251,917</b>
March	246,089	247,875	<b>266,827</b>
April	231,240	252,099	<b>291,396</b>
May	239,570	257,501	<b>263,534</b>
June	234,875	257,899	<b>277,833</b>
July	241,041	251,768	<b>276,396</b>
August	225,255	231,966	<b>268,586</b>
September	239,989	229,917	<b>268,631</b>
October	220,788	230,618	<b>272,656</b>
November	225,255	273,241	
December	220,618	237,148	

## Median Price



Month	2022	2023	2024
January	197,100	230,000	<b>230,250</b>
February	225,000	239,900	<b>225,000</b>
March	229,500	225,000	<b>249,250</b>
April	206,500	230,000	<b>252,500</b>
May	225,000	235,000	<b>247,450</b>
June	215,950	235,375	<b>259,900</b>
July	215,000	215,000	<b>247,000</b>
August	208,000	210,000	<b>245,000</b>
September	225,000	215,000	<b>249,900</b>
October	199,000	207,250	<b>249,900</b>
November	200,000	230,000	
December	192,000	222,500	



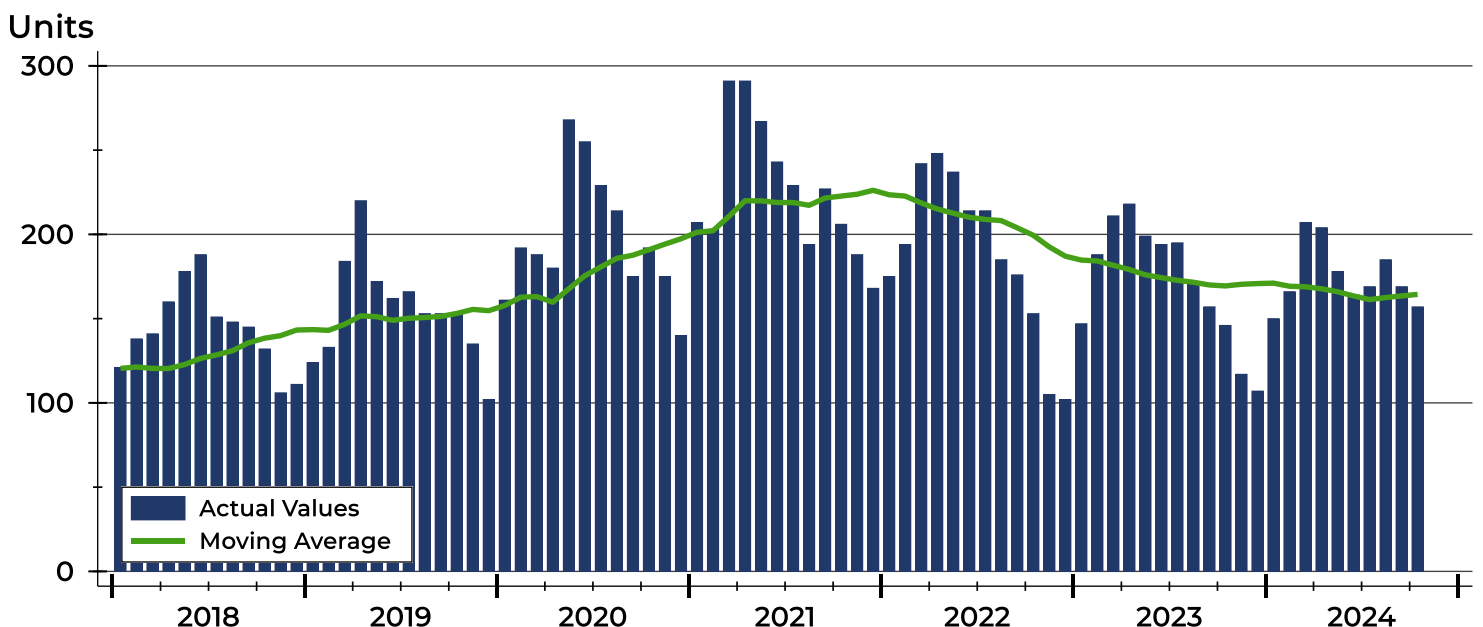
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		2024	October 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		157	146	7.5%	1,749	1,826	-4.2%
Volume (1,000s)		40,168	34,785	15.5%	449,435	441,909	1.7%
Average	Sale Price	255,844	238,252	7.4%	256,967	242,009	6.2%
	Days on Market	41	42	-2.4%	43	37	16.2%
	Percent of Original	96.9%	95.9%	1.0%	96.3%	96.3%	0.0%
Median	Sale Price	235,000	215,450	9.1%	235,000	224,450	4.7%
	Days on Market	21	24	-12.5%	16	13	23.1%
	Percent of Original	100.0%	98.0%	2.0%	98.7%	98.8%	-0.1%

A total of 157 contracts for sale were written in the FHAR eight-county jurisdiction during the month of October, up from 146 in 2023. The median list price of these homes was \$235,000, up from \$215,450 the prior year.

Half of the homes that went under contract in October were on the market less than 21 days, compared to 24 days in October 2023.

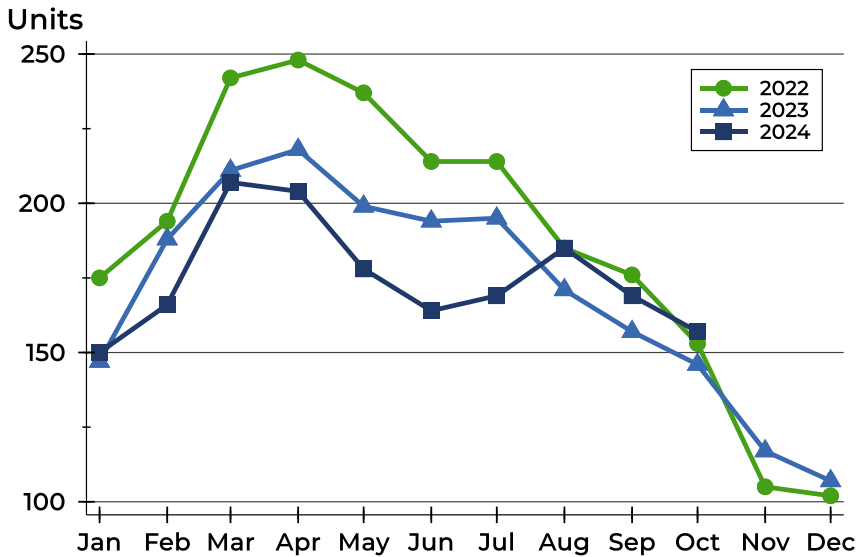
## History of Contracts Written





# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Contracts Written by Month



Month	2022	2023	2024
<b>January</b>	175	147	<b>150</b>
<b>February</b>	194	188	<b>166</b>
<b>March</b>	242	211	<b>207</b>
<b>April</b>	248	218	<b>204</b>
<b>May</b>	237	199	<b>178</b>
<b>June</b>	214	194	<b>164</b>
<b>July</b>	214	195	<b>169</b>
<b>August</b>	185	171	<b>185</b>
<b>September</b>	176	157	<b>169</b>
<b>October</b>	153	146	<b>157</b>
<b>November</b>	105	117	
<b>December</b>	102	107	

## Contracts Written by Price Range

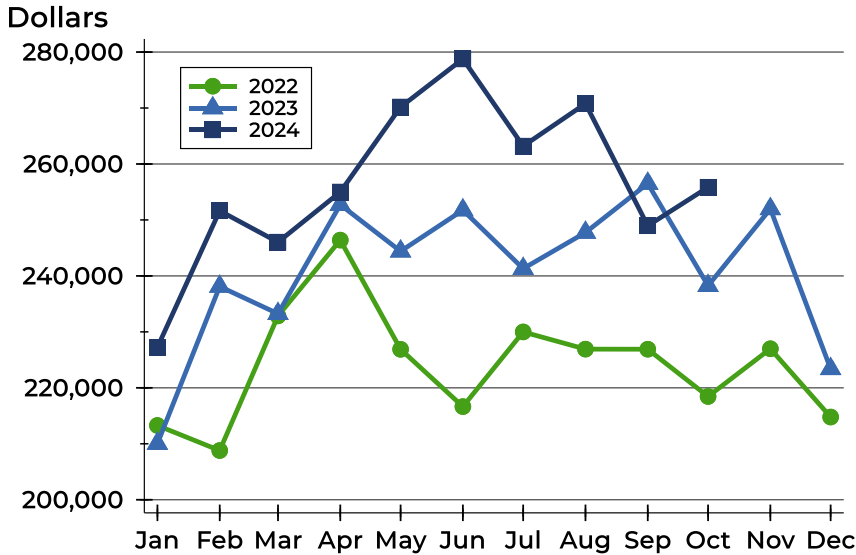
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	3.2%	36,560	39,900	58	41	76.7%	98.0%
\$50,000-\$99,999	11	7.0%	70,209	70,000	73	26	91.8%	100.0%
\$100,000-\$124,999	5	3.2%	114,990	115,000	61	43	82.6%	84.6%
\$125,000-\$149,999	14	8.9%	136,321	135,749	39	14	98.2%	100.0%
\$150,000-\$174,999	11	7.0%	164,155	165,000	31	9	98.3%	100.0%
\$175,000-\$199,999	10	6.4%	191,429	192,500	41	37	97.7%	99.5%
\$200,000-\$249,999	28	17.8%	222,421	219,875	30	18	99.1%	100.0%
\$250,000-\$299,999	28	17.8%	273,513	270,000	30	23	99.1%	100.0%
\$300,000-\$399,999	24	15.3%	348,025	350,000	46	21	99.0%	100.0%
\$400,000-\$499,999	12	7.6%	438,783	436,950	34	16	97.9%	100.0%
\$500,000-\$749,999	8	5.1%	588,113	585,000	68	23	96.5%	99.5%
\$750,000-\$999,999	1	0.6%	800,000	800,000	34	34	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





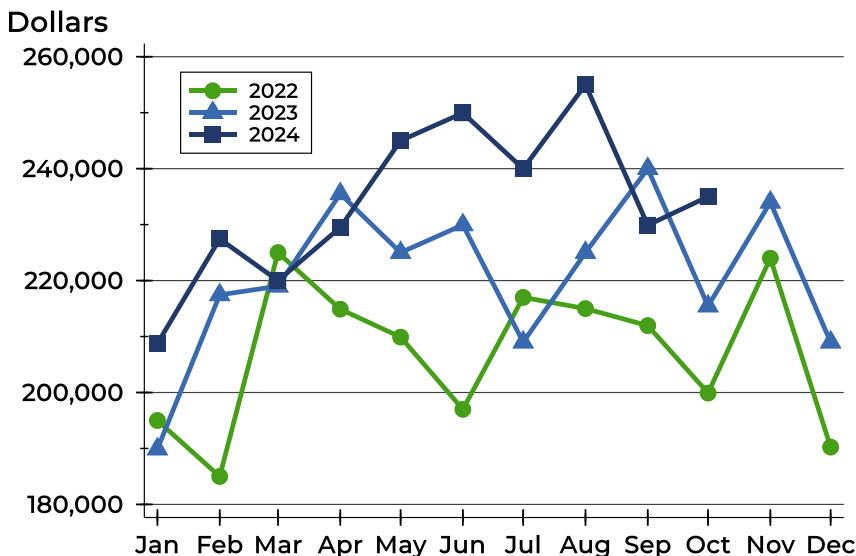
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average Price



Month	2022	2023	2024
<b>January</b>	213,282	210,038	<b>227,242</b>
<b>February</b>	208,802	238,113	<b>251,641</b>
<b>March</b>	232,855	233,250	<b>246,036</b>
<b>April</b>	246,398	252,736	<b>254,995</b>
<b>May</b>	226,889	244,407	<b>270,182</b>
<b>June</b>	216,653	251,762	<b>278,772</b>
<b>July</b>	229,994	241,302	<b>263,197</b>
<b>August</b>	226,919	247,756	<b>270,783</b>
<b>September</b>	226,901	256,510	<b>248,959</b>
<b>October</b>	218,457	238,252	<b>255,844</b>
<b>November</b>	226,984	251,974	
<b>December</b>	214,784	223,399	

## Median Price

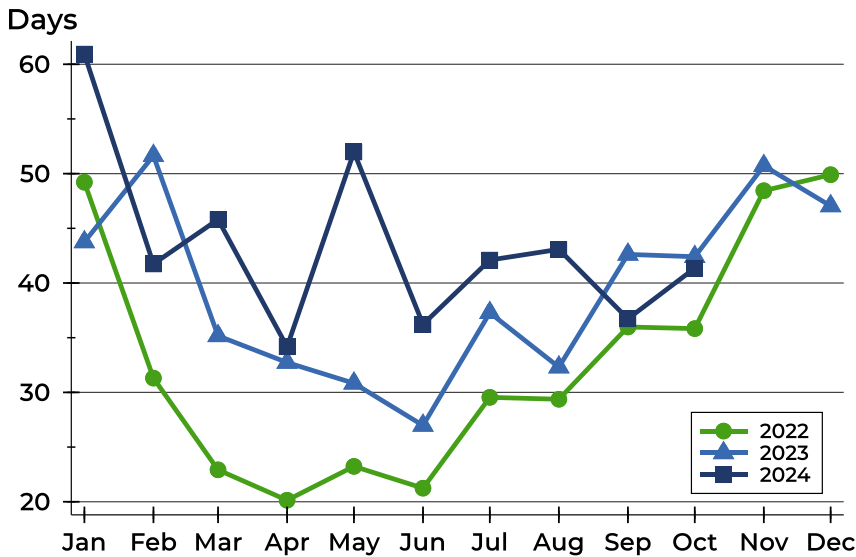


Month	2022	2023	2024
<b>January</b>	195,000	189,900	<b>208,750</b>
<b>February</b>	185,000	217,450	<b>227,450</b>
<b>March</b>	225,000	219,000	<b>219,999</b>
<b>April</b>	214,900	235,500	<b>229,500</b>
<b>May</b>	209,900	225,000	<b>245,000</b>
<b>June</b>	197,000	229,950	<b>249,950</b>
<b>July</b>	217,000	209,000	<b>240,000</b>
<b>August</b>	215,000	225,000	<b>255,000</b>
<b>September</b>	211,950	240,000	<b>229,900</b>
<b>October</b>	199,900	215,450	<b>235,000</b>
<b>November</b>	224,000	234,000	
<b>December</b>	190,250	209,000	



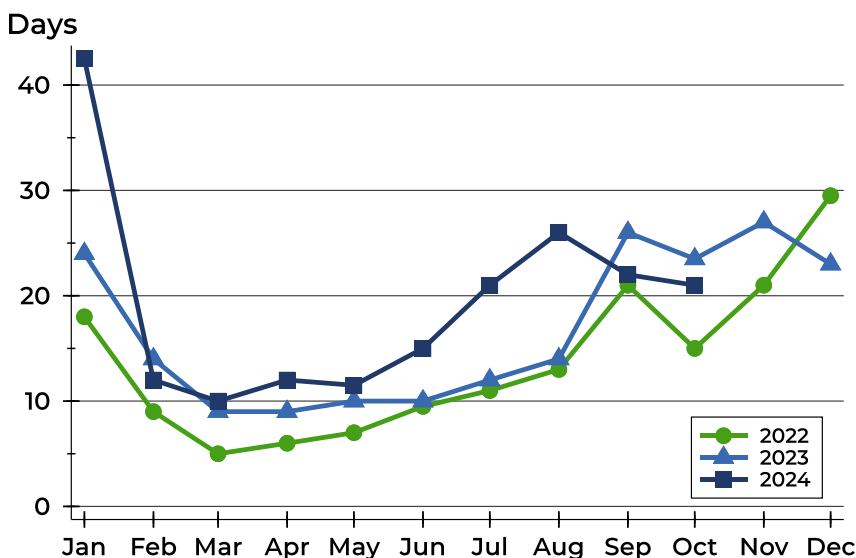
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average DOM



Month	2022	2023	2024
January	49	44	<b>61</b>
February	31	52	<b>42</b>
March	23	35	<b>46</b>
April	20	33	<b>34</b>
May	23	31	<b>52</b>
June	21	27	<b>36</b>
July	30	37	<b>42</b>
August	29	32	<b>43</b>
September	36	43	<b>37</b>
October	36	42	<b>41</b>
November	48	51	
December	50	47	

## Median DOM



Month	2022	2023	2024
January	18	24	<b>43</b>
February	9	14	<b>12</b>
March	5	9	<b>10</b>
April	6	9	<b>12</b>
May	7	10	<b>12</b>
June	10	10	<b>15</b>
July	11	12	<b>21</b>
August	13	14	<b>26</b>
September	21	26	<b>22</b>
October	15	24	<b>21</b>
November	21	27	
December	30	23	



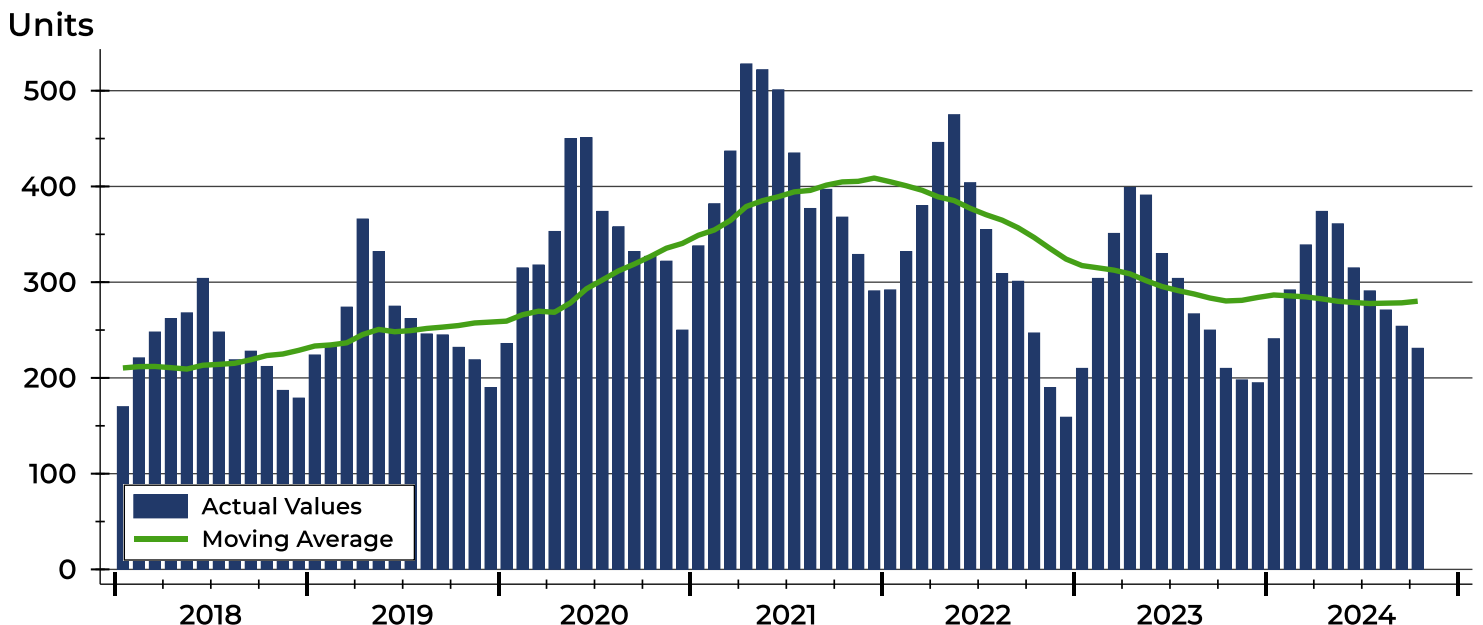
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2024	2023	Change
Pending Contracts		231	210	10.0%
Volume (1,000s)		60,134	51,002	17.9%
Average	List Price	260,319	242,865	7.2%
	Days on Market	45	44	2.3%
	Percent of Original	97.9%	97.9%	0.0%
Median	List Price	235,000	222,450	5.6%
	Days on Market	24	24	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 231 listings in the FHAR eight-county jurisdiction had contracts pending at the end of October, up from 210 contracts pending at the end of October 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

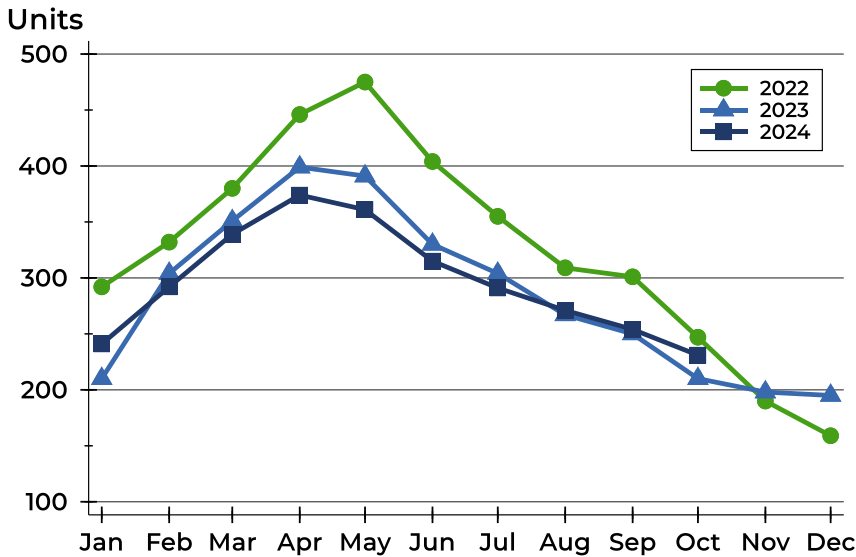
## History of Pending Contracts





# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Pending Contracts by Month



Month	2022	2023	2024
January	292	210	<b>241</b>
February	332	304	<b>292</b>
March	380	351	<b>339</b>
April	446	399	<b>374</b>
May	475	391	<b>361</b>
June	404	330	<b>315</b>
July	355	304	<b>291</b>
August	309	267	<b>271</b>
September	301	250	<b>254</b>
October	247	210	<b>231</b>
November	190	198	
December	159	195	

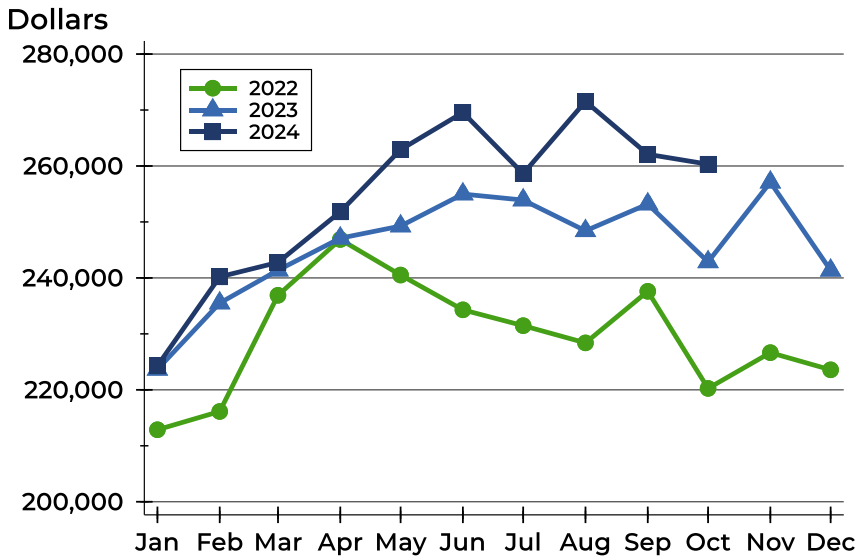
## Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	20,000	20,000	211	211	100.0%	100.0%
\$25,000-\$49,999	4	1.7%	32,975	33,500	24	27	100.0%	100.0%
\$50,000-\$99,999	16	6.9%	69,988	67,450	61	27	94.2%	100.0%
\$100,000-\$124,999	5	2.2%	114,990	115,000	63	43	85.3%	84.6%
\$125,000-\$149,999	21	9.1%	137,638	139,000	35	14	98.7%	100.0%
\$150,000-\$174,999	16	6.9%	164,994	165,000	31	10	98.5%	100.0%
\$175,000-\$199,999	18	7.8%	188,749	189,900	60	36	97.6%	100.0%
\$200,000-\$249,999	48	20.8%	225,610	223,450	32	18	99.0%	100.0%
\$250,000-\$299,999	37	16.0%	274,412	275,000	31	24	99.3%	100.0%
\$300,000-\$399,999	34	14.7%	349,062	350,000	49	24	98.3%	100.0%
\$400,000-\$499,999	17	7.4%	440,341	435,000	44	21	98.7%	100.0%
\$500,000-\$749,999	12	5.2%	581,075	570,000	74	48	97.5%	100.0%
\$750,000-\$999,999	1	0.4%	800,000	800,000	34	34	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,250,000	1,250,000	445	445	66.7%	66.7%



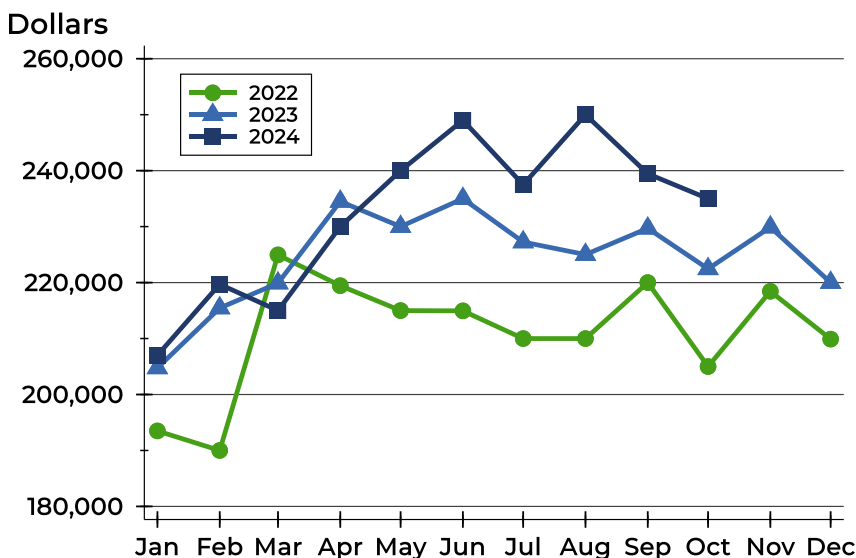
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average Price



Month	2022	2023	2024
January	212,869	223,659	<b>224,300</b>
February	216,135	235,504	<b>240,195</b>
March	236,894	241,379	<b>242,773</b>
April	246,874	247,101	<b>251,809</b>
May	240,516	249,264	<b>262,920</b>
June	234,300	254,985	<b>269,555</b>
July	231,465	253,916	<b>258,623</b>
August	228,393	248,419	<b>271,535</b>
September	237,610	253,194	<b>262,089</b>
October	220,258	242,865	<b>260,319</b>
November	226,647	257,099	
December	223,580	241,355	

## Median Price

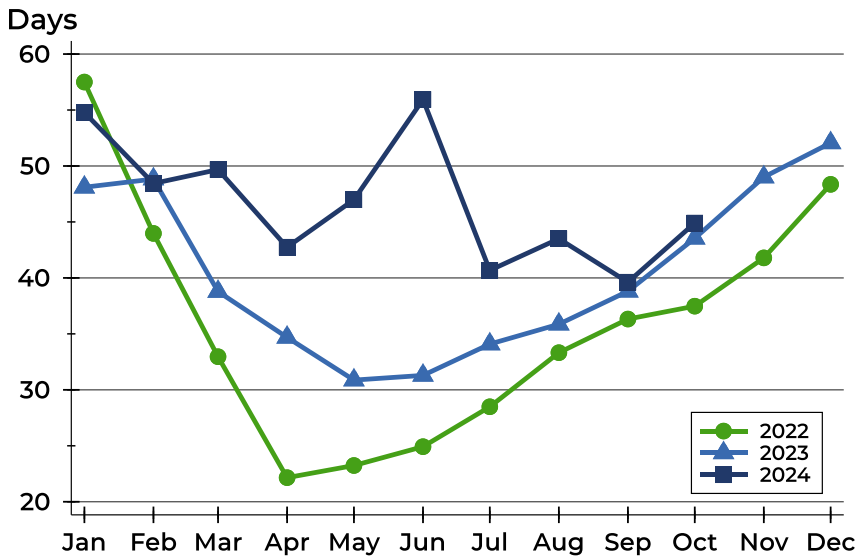


Month	2022	2023	2024
January	193,500	204,750	<b>207,000</b>
February	190,000	215,450	<b>219,700</b>
March	224,950	219,900	<b>215,000</b>
April	219,450	234,500	<b>230,000</b>
May	215,000	230,000	<b>240,000</b>
June	214,950	235,000	<b>249,000</b>
July	210,000	227,250	<b>237,500</b>
August	210,000	225,000	<b>250,000</b>
September	220,000	229,700	<b>239,450</b>
October	205,000	222,450	<b>235,000</b>
November	218,450	229,900	
December	209,900	220,000	



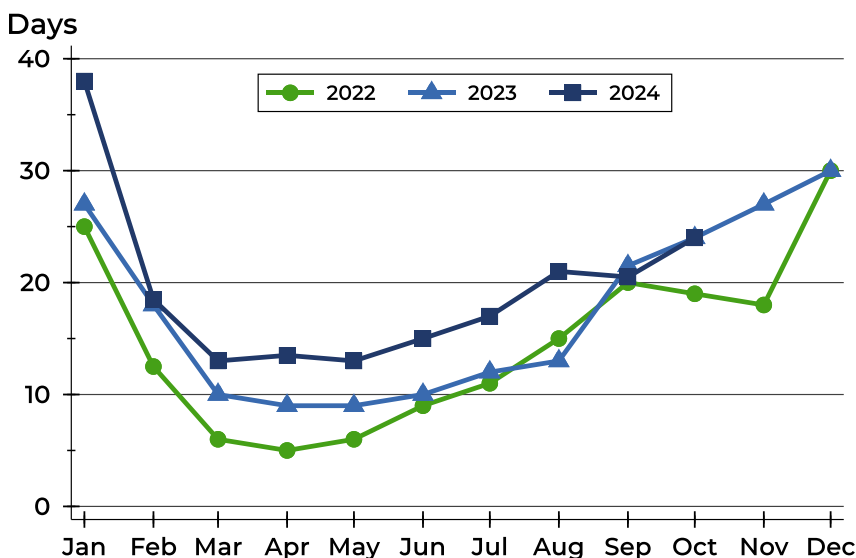
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average DOM



Month	2022	2023	2024
January	58	48	<b>55</b>
February	44	49	<b>48</b>
March	33	39	<b>50</b>
April	22	35	<b>43</b>
May	23	31	<b>47</b>
June	25	31	<b>56</b>
July	28	34	<b>41</b>
August	33	36	<b>44</b>
September	36	39	<b>40</b>
October	37	44	<b>45</b>
November	42	49	
December	48	52	

## Median DOM



Month	2022	2023	2024
January	25	27	<b>38</b>
February	13	18	<b>19</b>
March	6	10	<b>13</b>
April	5	9	<b>14</b>
May	6	9	<b>13</b>
June	9	10	<b>15</b>
July	11	12	<b>17</b>
August	15	13	<b>21</b>
September	20	22	<b>21</b>
October	19	24	<b>24</b>
November	18	27	
December	30	30	