



**November  
2024**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Flint Hills Association Eight-County Jurisdiction Housing Report



### Market Overview

#### FHAR Jurisdiction Home Sales Rose in November

Total home sales in the FHAR eight-county jurisdiction rose by 20.0% last month to 156 units, compared to 130 units in November 2023. Total sales volume was \$40.9 million, up 32.6% from a year earlier.

The median sale price in November was \$239,450, up from \$215,000 a year earlier. Homes that sold in November were typically on the market for 23 days and sold for 99.3% of their list prices.

#### FHAR Jurisdiction Active Listings Down at End of November

The total number of active listings in the FHAR eight-county jurisdiction at the end of November was 373 units, down from 425 at the same point in 2023. This represents a 2.3 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$240,000.

During November, a total of 132 contracts were written up from 117 in November 2023. At the end of the month, there were 199 contracts still pending.

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# Flint Hills Association Eight-County Jurisdiction Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
<b>Home Sales</b> Change from prior year	<b>156</b> 20.0%	<b>130</b> -17.2%	<b>157</b> -29.3%	<b>1,863</b> -1.4%	<b>1,889</b> -14.8%	<b>2,216</b> -10.4%	
<b>Active Listings</b> Change from prior year	<b>373</b> -12.2%	<b>425</b> 7.6%	<b>395</b> 2.9%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Months' Supply</b> Change from prior year	<b>2.3</b> -8.0%	<b>2.5</b> 31.6%	<b>1.9</b> 11.8%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>New Listings</b> Change from prior year	<b>132</b> -20.0%	<b>165</b> 12.2%	<b>147</b> -22.2%	<b>2,272</b> -2.2%	<b>2,322</b> -9.7%	<b>2,571</b> -11.4%	
<b>Contracts Written</b> Change from prior year	<b>132</b> 12.8%	<b>117</b> 11.4%	<b>105</b> -44.1%	<b>1,875</b> -3.5%	<b>1,943</b> -9.3%	<b>2,143</b> -15.8%	
<b>Pending Contracts</b> Change from prior year	<b>199</b> 0.5%	<b>198</b> 4.2%	<b>190</b> -42.2%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
<b>Sales Volume (1,000s)</b> Change from prior year	<b>40,862</b> 32.6%	<b>30,826</b> -6.4%	<b>32,935</b> -35.5%	<b>467,950</b> 4.4%	<b>448,126</b> -9.4%	<b>494,467</b> -4.1%	
<b>Average</b>	<b>Sale Price</b> Change from prior year	<b>261,935</b> 10.5%	<b>237,123</b> 13.0%	<b>209,780</b> -8.8%	<b>251,181</b> 5.9%	<b>237,229</b> 6.3%	<b>223,135</b> 7.1%
	<b>List Price of Actives</b> Change from prior year	<b>278,381</b> 11.8%	<b>248,888</b> 0.4%	<b>247,830</b> 11.3%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>44</b> 7.3%	<b>41</b> 20.6%	<b>34</b> -8.1%	<b>44</b> 15.8%	<b>38</b> 26.7%	<b>30</b> -21.1%
	<b>Percent of List</b> Change from prior year	<b>97.6%</b> 0.0%	<b>97.6%</b> 0.0%	<b>97.6%</b> -0.7%	<b>97.8%</b> -0.2%	<b>98.0%</b> -0.7%	<b>98.7%</b> 0.1%
	<b>Percent of Original</b> Change from prior year	<b>95.3%</b> -0.1%	<b>95.4%</b> -0.1%	<b>95.5%</b> -1.0%	<b>95.9%</b> -0.3%	<b>96.2%</b> -1.2%	<b>97.4%</b> 0.1%
<b>Median</b>	<b>Sale Price</b> Change from prior year	<b>239,450</b> 11.4%	<b>215,000</b> 8.0%	<b>199,000</b> -5.7%	<b>230,000</b> 5.0%	<b>219,000</b> 6.8%	<b>205,000</b> 7.9%
	<b>List Price of Actives</b> Change from prior year	<b>240,000</b> 20.0%	<b>199,999</b> -4.8%	<b>210,000</b> 20.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>23</b> 4.5%	<b>22</b> 37.5%	<b>16</b> -30.4%	<b>17</b> 30.8%	<b>13</b> 30.0%	<b>10</b> -9.1%
	<b>Percent of List</b> Change from prior year	<b>99.3%</b> 0.3%	<b>99.0%</b> -1.0%	<b>100.0%</b> 0.0%	<b>99.7%</b> -0.3%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%
	<b>Percent of Original</b> Change from prior year	<b>97.9%</b> 0.4%	<b>97.5%</b> -0.5%	<b>98.0%</b> 0.0%	<b>98.3%</b> -0.3%	<b>98.6%</b> -1.4%	<b>100.0%</b> 0.3%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



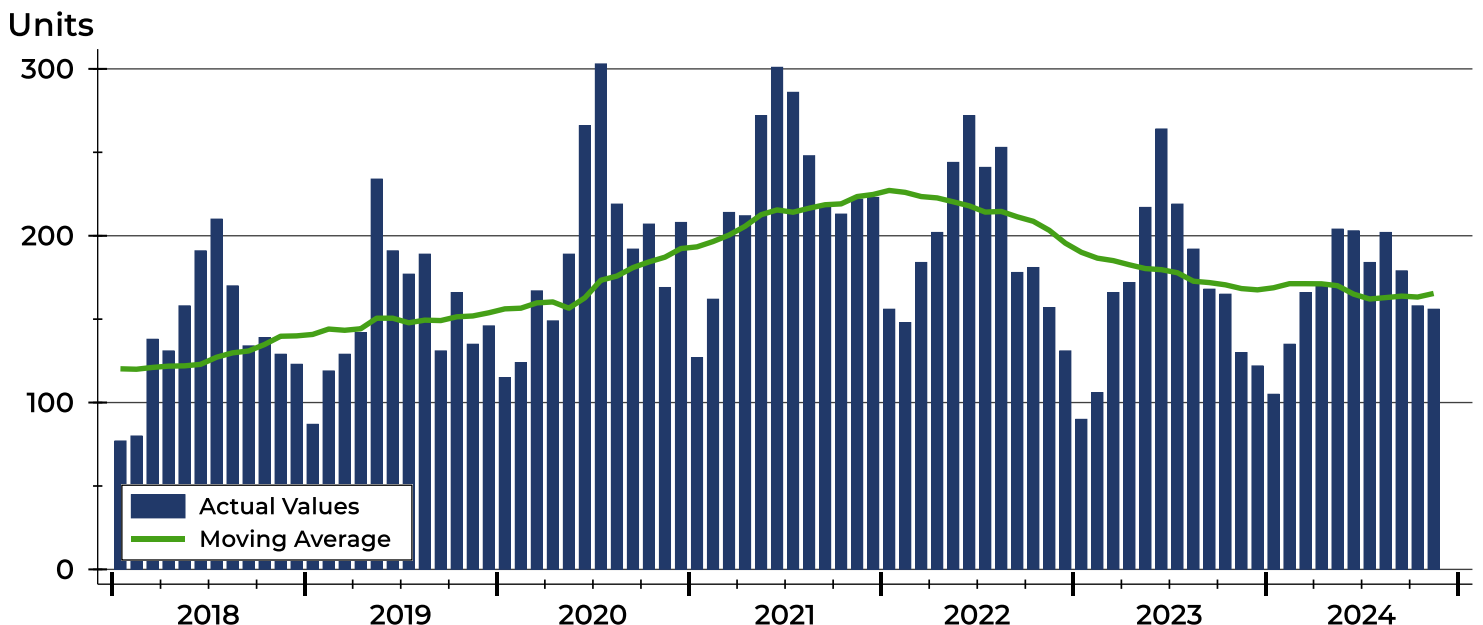
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		November			Year-to-Date		
		2024	2023	Change	2024	2023	Change
Closed Listings		156	130	20.0%	1,863	1,889	-1.4%
Volume (1,000s)		40,862	30,826	32.6%	467,950	448,126	4.4%
Months' Supply		2.3	2.5	-8.0%	N/A	N/A	N/A
Average	Sale Price	261,935	237,123	10.5%	251,181	237,229	5.9%
	Days on Market	44	41	7.3%	44	38	15.8%
	Percent of List	97.6%	97.6%	0.0%	97.8%	98.0%	-0.2%
	Percent of Original	95.3%	95.4%	-0.1%	95.9%	96.2%	-0.3%
Median	Sale Price	239,450	215,000	11.4%	230,000	219,000	5.0%
	Days on Market	23	22	4.5%	17	13	30.8%
	Percent of List	99.3%	99.0%	0.3%	99.7%	100.0%	-0.3%
	Percent of Original	97.9%	97.5%	0.4%	98.3%	98.6%	-0.3%

A total of 156 homes sold in the FHAR eight-county jurisdiction in November, up from 130 units in November 2023. Total sales volume rose to \$40.9 million compared to \$30.8 million in the previous year.

The median sales price in November was \$239,450, up 11.4% compared to the prior year. Median days on market was 23 days, up from 15 days in October, and up from 22 in November 2023.

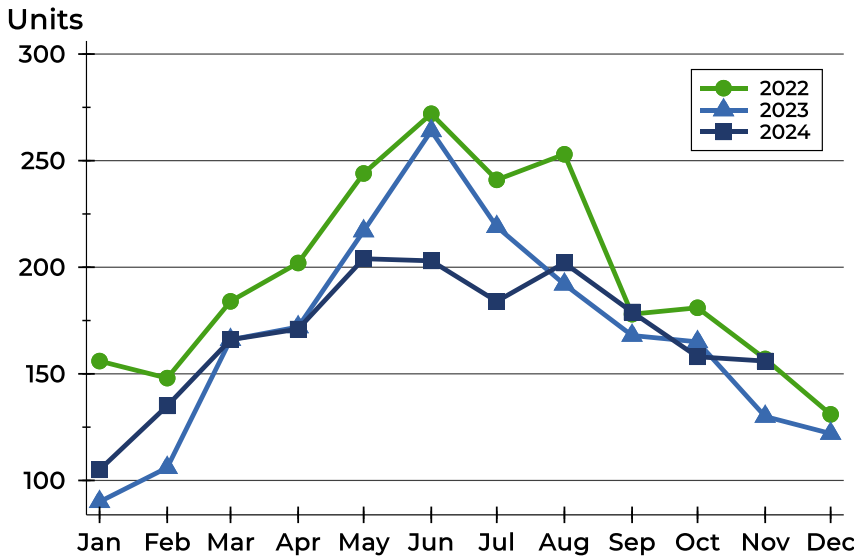
## History of Closed Listings





# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Closed Listings by Month



Month	2022	2023	2024
<b>January</b>	156	90	<b>105</b>
<b>February</b>	148	106	<b>135</b>
<b>March</b>	184	166	<b>166</b>
<b>April</b>	202	172	<b>171</b>
<b>May</b>	244	217	<b>204</b>
<b>June</b>	272	264	<b>203</b>
<b>July</b>	241	219	<b>184</b>
<b>August</b>	253	192	<b>202</b>
<b>September</b>	178	168	<b>179</b>
<b>October</b>	181	165	<b>158</b>
<b>November</b>	157	130	<b>156</b>
<b>December</b>	131	122	

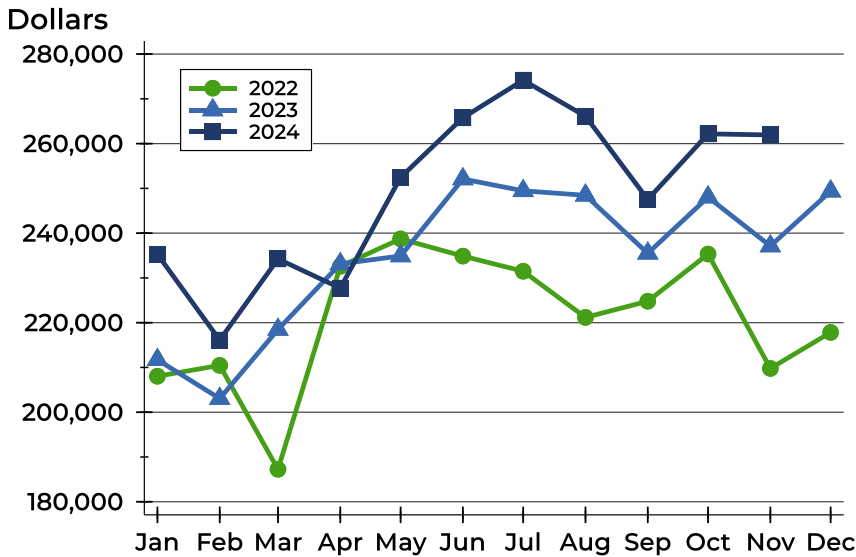
## Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.3%	0.0	19,750	19,750	113	113	86.5%	86.5%	86.5%	86.5%
\$25,000-\$49,999	4	2.6%	0.8	35,500	36,000	29	22	78.5%	76.7%	77.1%	76.7%
\$50,000-\$99,999	10	6.4%	2.5	66,265	63,500	85	37	97.7%	98.1%	87.6%	93.3%
\$100,000-\$124,999	6	3.8%	2.7	114,667	121,000	50	49	90.5%	92.8%	86.2%	85.8%
\$125,000-\$149,999	12	7.7%	2.7	139,474	139,149	55	26	97.9%	97.6%	95.7%	97.6%
\$150,000-\$174,999	9	5.8%	2.3	164,211	165,000	16	9	101.3%	100.0%	100.7%	100.0%
\$175,000-\$199,999	14	9.0%	2.0	188,171	190,000	54	36	99.1%	100.0%	96.4%	96.2%
\$200,000-\$249,999	30	19.2%	2.0	224,810	227,000	29	16	98.1%	99.0%	96.6%	98.2%
\$250,000-\$299,999	22	14.1%	2.1	271,024	269,500	37	28	98.5%	100.0%	96.8%	99.9%
\$300,000-\$399,999	30	19.2%	2.5	340,784	345,000	31	24	98.5%	99.7%	97.6%	98.8%
\$400,000-\$499,999	8	5.1%	1.2	426,738	422,500	28	14	100.1%	100.1%	99.2%	100.0%
\$500,000-\$749,999	7	4.5%	3.2	564,922	535,000	44	22	101.2%	100.0%	100.5%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	1.3%	16.0	1,622,500	1,622,500	325	325	87.2%	87.2%	71.3%	71.3%



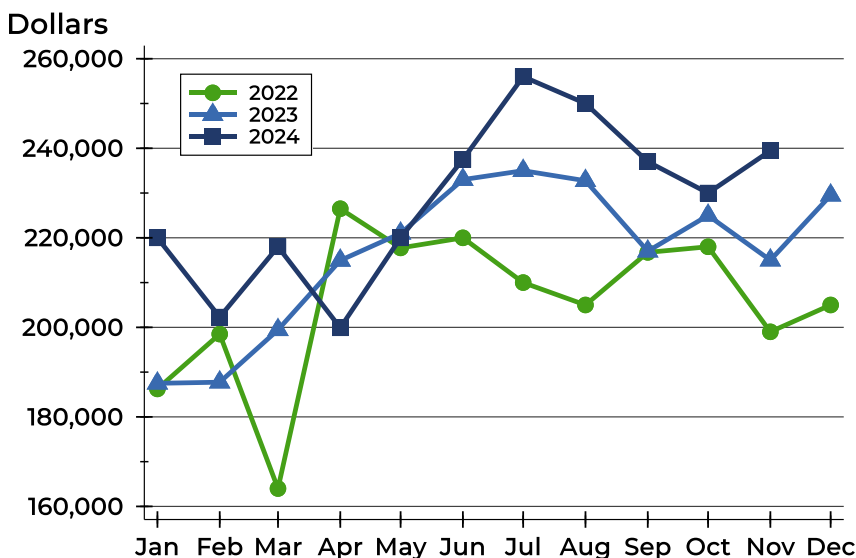
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average Price



Month	2022	2023	2024
January	208,036	211,729	<b>235,273</b>
February	210,465	203,051	<b>216,116</b>
March	187,253	218,481	<b>234,244</b>
April	232,595	233,144	<b>227,713</b>
May	238,717	234,900	<b>252,466</b>
June	234,872	252,092	<b>265,770</b>
July	231,492	249,459	<b>274,166</b>
August	221,184	248,454	<b>266,114</b>
September	224,797	235,501	<b>247,521</b>
October	235,330	248,045	<b>262,171</b>
November	209,780	237,123	<b>261,935</b>
December	217,827	249,363	

## Median Price

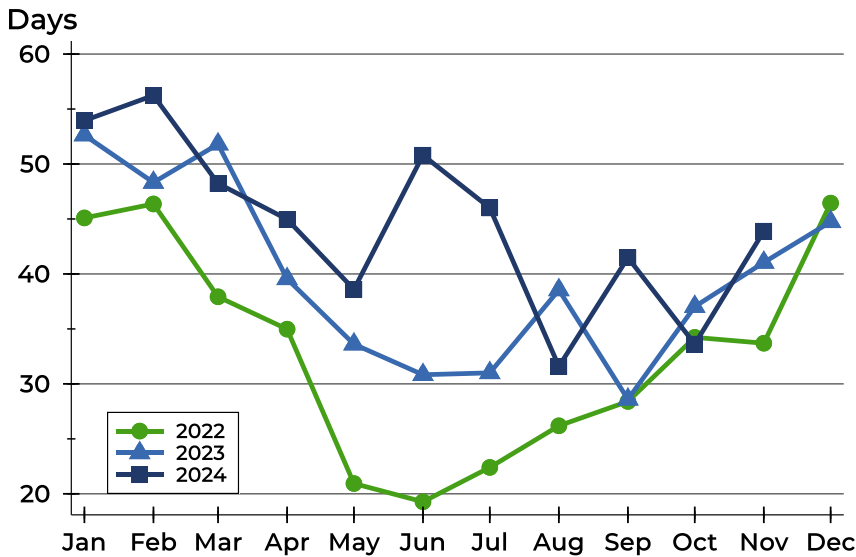


Month	2022	2023	2024
January	186,250	187,500	<b>220,000</b>
February	198,500	187,750	<b>202,291</b>
March	164,000	199,450	<b>218,000</b>
April	226,500	214,950	<b>199,900</b>
May	217,750	221,000	<b>220,000</b>
June	220,000	233,000	<b>237,500</b>
July	210,000	235,000	<b>256,000</b>
August	205,000	232,750	<b>250,000</b>
September	216,750	217,000	<b>237,000</b>
October	218,000	225,000	<b>230,000</b>
November	199,000	215,000	<b>239,450</b>
December	205,000	229,500	



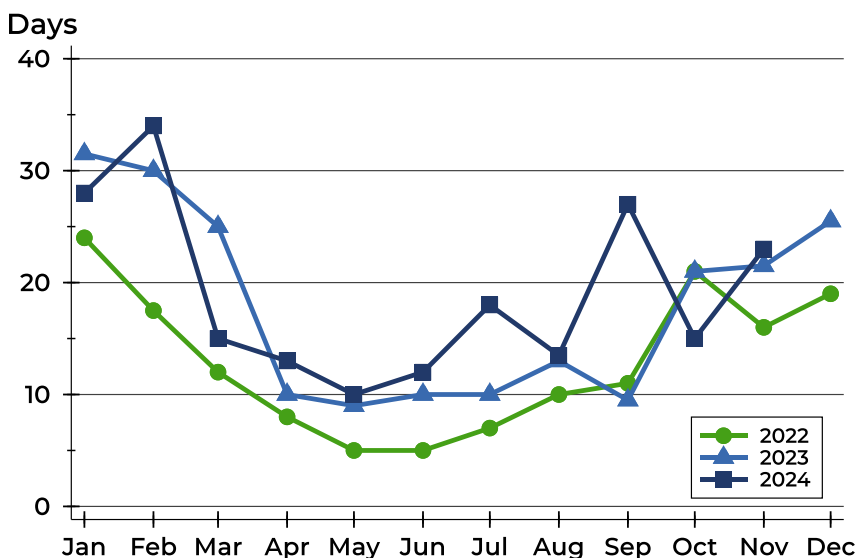
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average DOM



Month	2022	2023	2024
January	45	53	54
February	46	48	56
March	38	52	48
April	35	40	45
May	21	34	39
June	19	31	51
July	22	31	46
August	26	39	32
September	28	29	41
October	34	37	34
November	34	41	44
December	46	45	

## Median DOM



Month	2022	2023	2024
January	24	32	28
February	18	30	34
March	12	25	15
April	8	10	13
May	5	9	10
June	5	10	12
July	7	10	18
August	10	13	14
September	11	10	27
October	21	21	15
November	16	22	23
December	19	26	



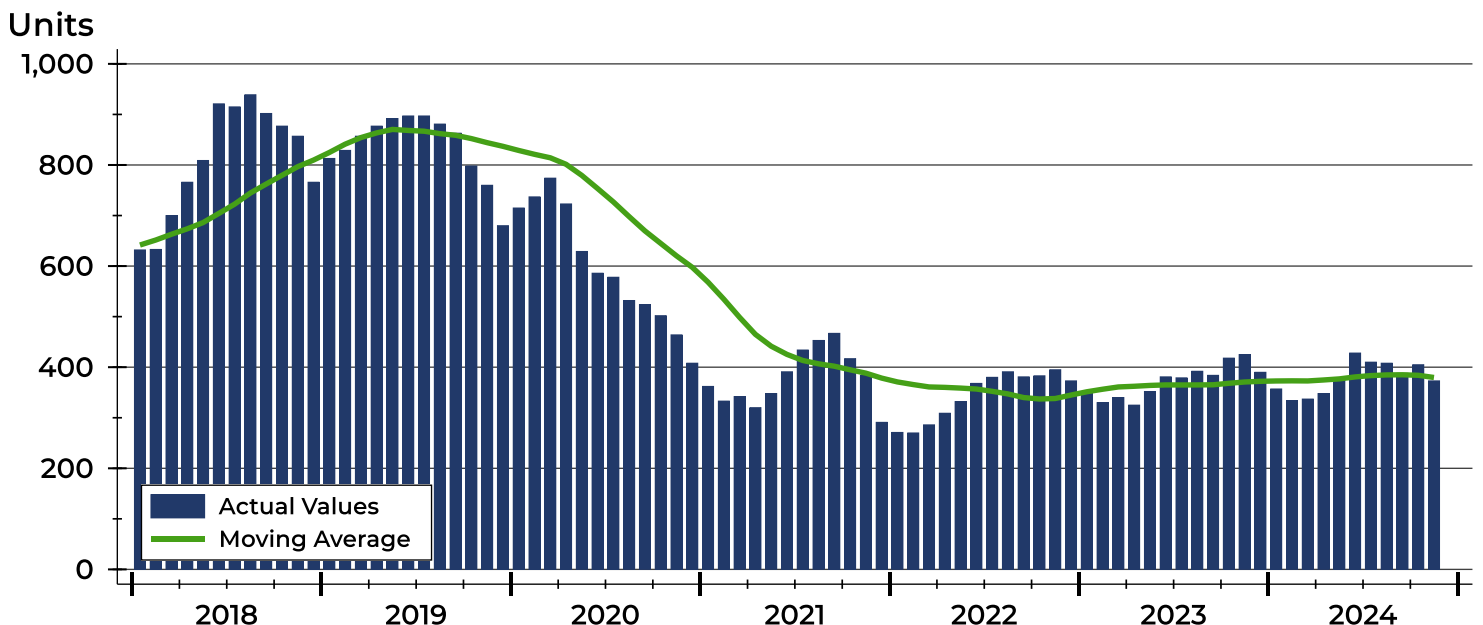
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2024	2023	Change
Active Listings		<b>373</b>	425	-12.2%
Volume (1,000s)		<b>103,836</b>	105,778	-1.8%
Months' Supply		<b>2.3</b>	2.5	-8.0%
Average	List Price	<b>278,381</b>	248,888	11.8%
	Days on Market	<b>81</b>	80	1.3%
	Percent of Original	<b>97.2%</b>	96.9%	0.3%
Median	List Price	<b>240,000</b>	199,999	20.0%
	Days on Market	<b>60</b>	57	5.3%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 373 homes were available for sale in the FHAR eight-county jurisdiction at the end of November. This represents a 2.3 months' supply of active listings.

The median list price of homes on the market at the end of November was \$240,000, up 20.0% from 2023. The typical time on market for active listings was 60 days, up from 57 days a year earlier.

## History of Active Listings

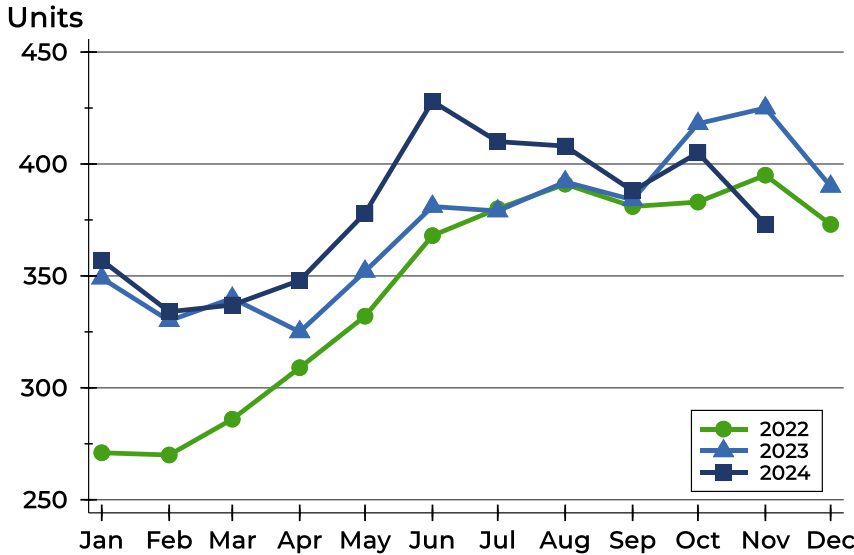






# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Active Listings by Month



Month	2022	2023	2024
<b>January</b>	271	349	<b>357</b>
<b>February</b>	270	330	<b>334</b>
<b>March</b>	286	340	<b>337</b>
<b>April</b>	309	325	<b>348</b>
<b>May</b>	332	352	<b>378</b>
<b>June</b>	368	381	<b>428</b>
<b>July</b>	380	379	<b>410</b>
<b>August</b>	391	392	<b>408</b>
<b>September</b>	381	384	<b>388</b>
<b>October</b>	383	418	<b>405</b>
<b>November</b>	395	425	<b>373</b>
<b>December</b>	373	390	

## Active Listings by Price Range

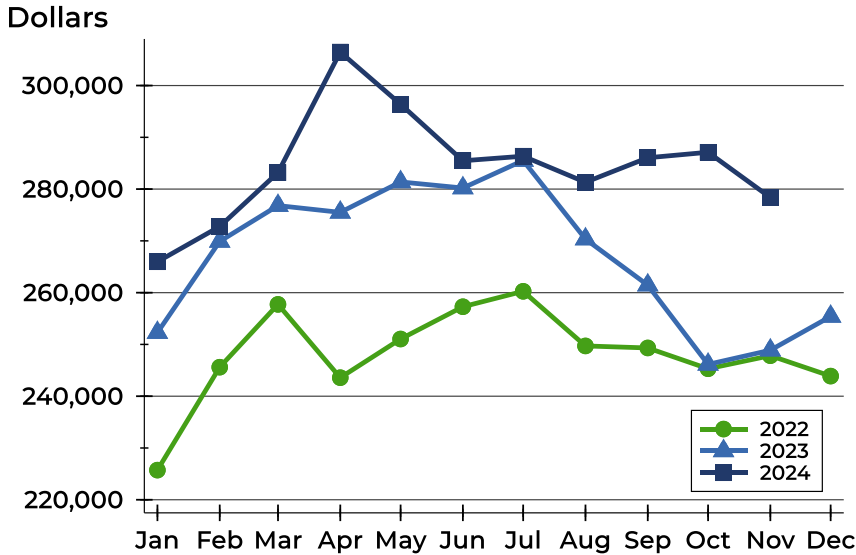
Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	0.8%	0.8	44,667	45,000	139	66	90.4%	90.0%
\$50,000-\$99,999	28	7.5%	2.5	78,416	79,450	94	60	96.0%	100.0%
\$100,000-\$124,999	22	5.9%	2.7	113,871	113,950	71	59	93.7%	100.0%
\$125,000-\$149,999	33	8.8%	2.7	135,145	135,000	79	62	98.0%	100.0%
\$150,000-\$174,999	29	7.8%	2.3	163,621	165,000	74	59	98.1%	100.0%
\$175,000-\$199,999	31	8.3%	2.0	186,766	185,000	89	61	97.2%	100.0%
\$200,000-\$249,999	56	15.0%	2.0	229,879	229,900	80	44	97.6%	100.0%
\$250,000-\$299,999	55	14.7%	2.1	277,598	279,900	92	64	97.6%	100.0%
\$300,000-\$399,999	68	18.2%	2.5	347,794	348,950	74	60	98.5%	100.0%
\$400,000-\$499,999	12	3.2%	1.2	435,150	434,950	54	50	97.8%	100.0%
\$500,000-\$749,999	24	6.4%	3.2	605,096	587,500	70	46	96.7%	100.0%
\$750,000-\$999,999	8	2.1%	N/A	912,063	887,000	107	121	89.5%	91.0%
\$1,000,000 and up	4	1.1%	16.0	1,293,750	1,300,000	120	81	99.6%	100.0%





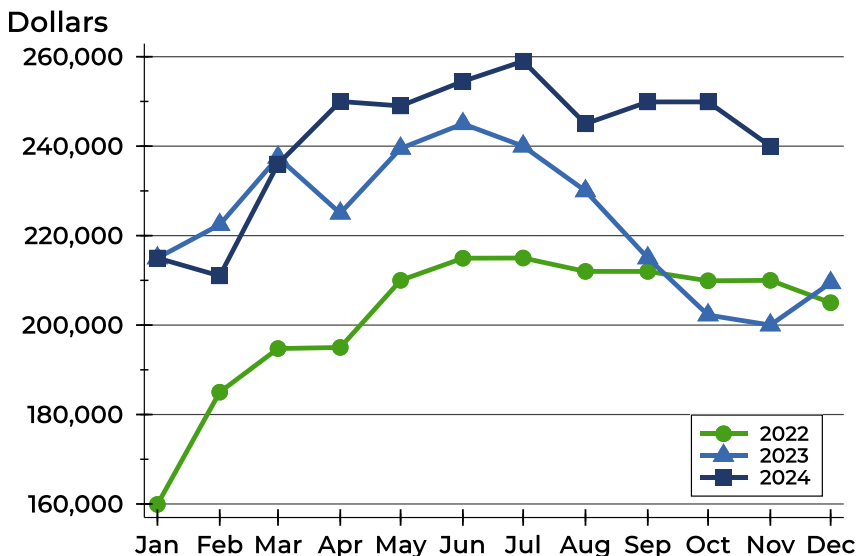
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average Price



Month	2022	2023	2024
<b>January</b>	225,726	252,283	<b>265,966</b>
<b>February</b>	245,608	269,896	<b>272,776</b>
<b>March</b>	257,735	276,818	<b>283,198</b>
<b>April</b>	243,580	275,511	<b>306,468</b>
<b>May</b>	251,047	281,383	<b>296,388</b>
<b>June</b>	257,286	280,213	<b>285,480</b>
<b>July</b>	260,263	285,518	<b>286,357</b>
<b>August</b>	249,712	270,350	<b>281,323</b>
<b>September</b>	249,322	261,450	<b>286,059</b>
<b>October</b>	245,307	246,153	<b>287,118</b>
<b>November</b>	247,830	248,888	<b>278,381</b>
<b>December</b>	243,887	255,407	

## Median Price

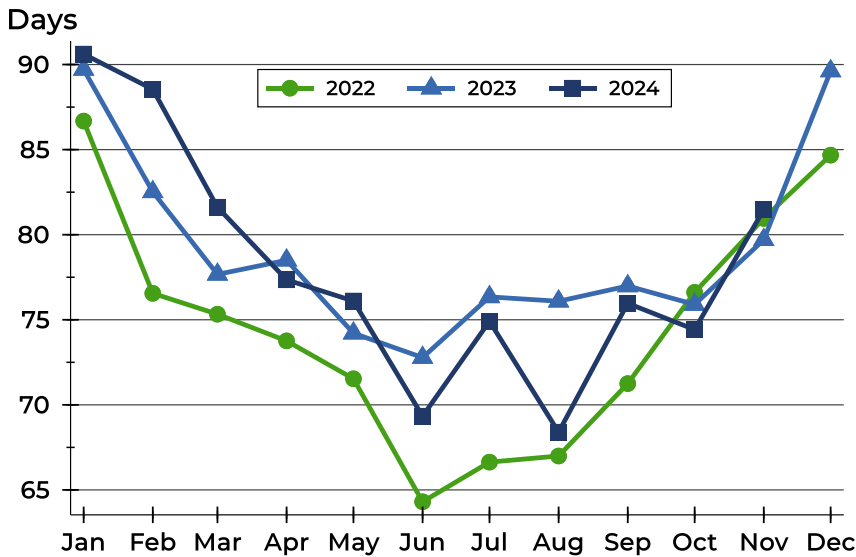


Month	2022	2023	2024
<b>January</b>	159,900	215,000	<b>215,000</b>
<b>February</b>	185,000	222,450	<b>211,000</b>
<b>March</b>	194,750	237,500	<b>236,000</b>
<b>April</b>	195,000	225,000	<b>250,000</b>
<b>May</b>	210,000	239,500	<b>249,000</b>
<b>June</b>	214,950	245,000	<b>254,500</b>
<b>July</b>	215,000	240,000	<b>259,000</b>
<b>August</b>	212,000	230,000	<b>245,000</b>
<b>September</b>	212,000	215,000	<b>249,900</b>
<b>October</b>	209,900	202,250	<b>249,900</b>
<b>November</b>	210,000	199,999	<b>240,000</b>
<b>December</b>	205,000	209,450	



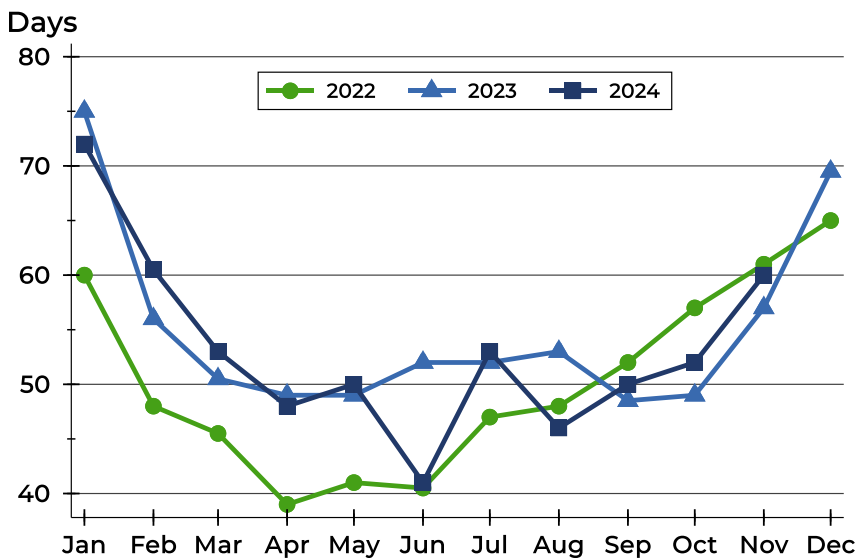
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average DOM



Month	2022	2023	2024
January	87	90	91
February	77	83	89
March	75	78	82
April	74	78	77
May	72	74	76
June	64	73	69
July	67	76	75
August	67	76	68
September	71	77	76
October	77	76	74
November	81	80	81
December	85	90	

## Median DOM

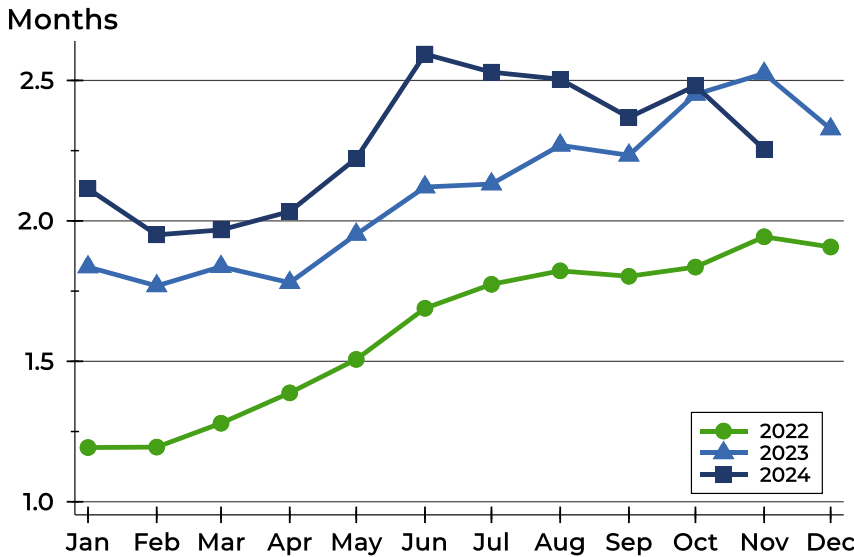


Month	2022	2023	2024
January	60	75	72
February	48	56	61
March	46	51	53
April	39	49	48
May	41	49	50
June	41	52	41
July	47	52	53
August	48	53	46
September	52	49	50
October	57	49	52
November	61	57	60
December	65	70	



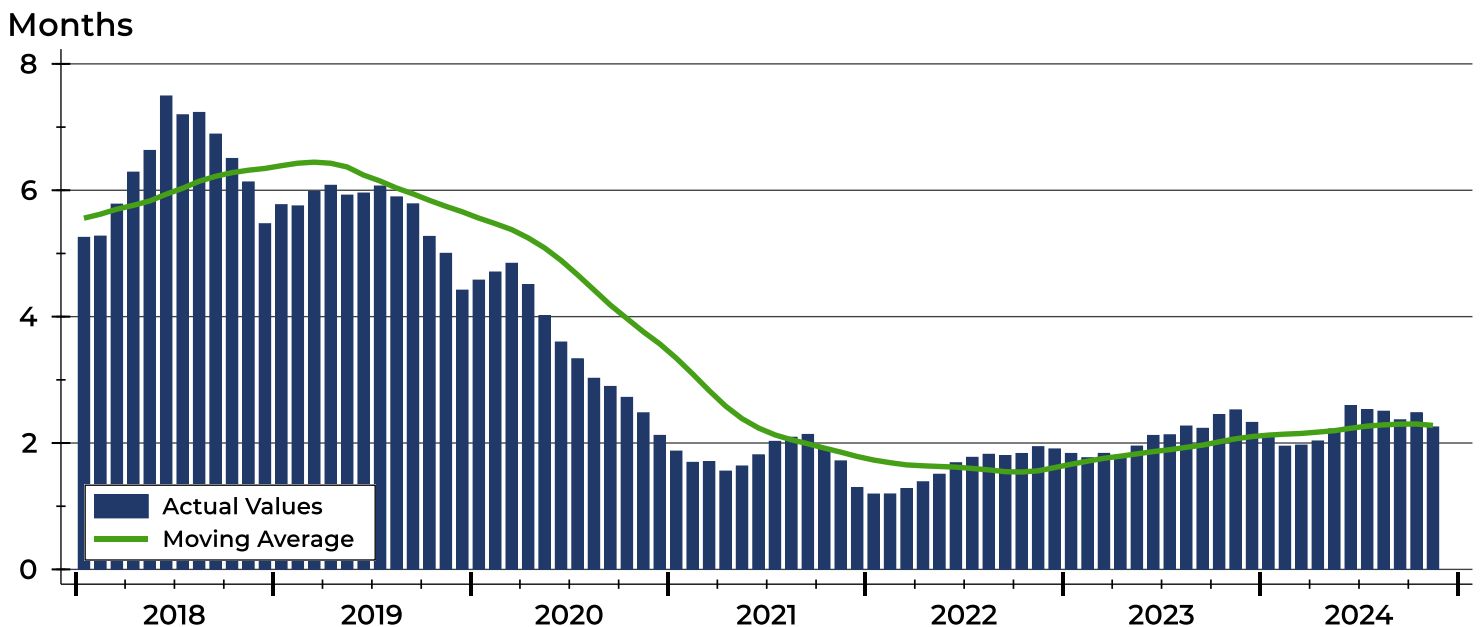
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

## Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.8	<b>2.1</b>
February	1.2	1.8	<b>2.0</b>
March	1.3	1.8	<b>2.0</b>
April	1.4	1.8	<b>2.0</b>
May	1.5	2.0	<b>2.2</b>
June	1.7	2.1	<b>2.6</b>
July	1.8	2.1	<b>2.5</b>
August	1.8	2.3	<b>2.5</b>
September	1.8	2.2	<b>2.4</b>
October	1.8	2.5	<b>2.5</b>
November	1.9	2.5	<b>2.3</b>
December	1.9	2.3	2.3

## History of Month's Supply





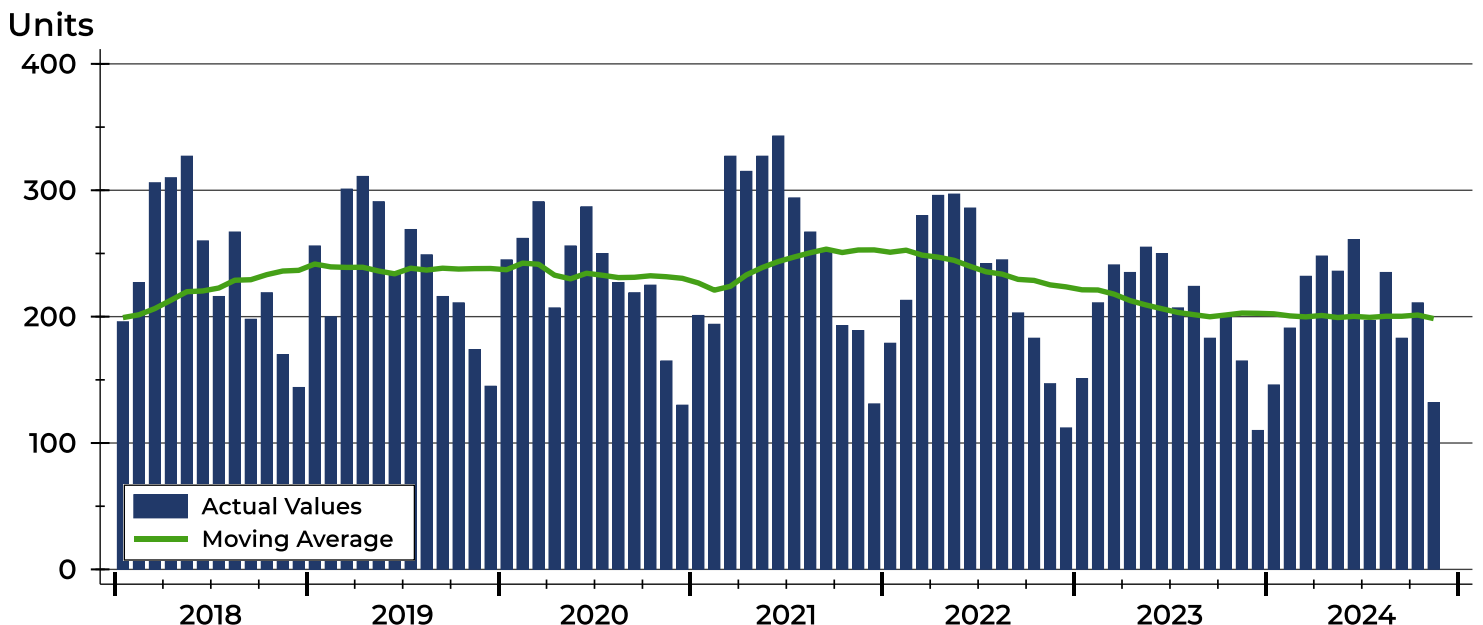
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2024	November 2023	Change
Current Month	New Listings	132	165	-20.0%
	Volume (1,000s)	37,709	45,085	-16.4%
	Average List Price	285,672	273,241	4.5%
	Median List Price	246,950	230,000	7.4%
Year-to-Date	New Listings	2,272	2,322	-2.2%
	Volume (1,000s)	615,097	578,670	6.3%
	Average List Price	270,729	249,212	8.6%
	Median List Price	247,750	225,000	10.1%

A total of 132 new listings were added in the FHAR eight-county jurisdiction during November, down 20.0% from the same month in 2023. Year-to-date the FHAR eight-county jurisdiction has seen 2,272 new listings.

The median list price of these homes was \$246,950 up from \$230,000 in 2023.

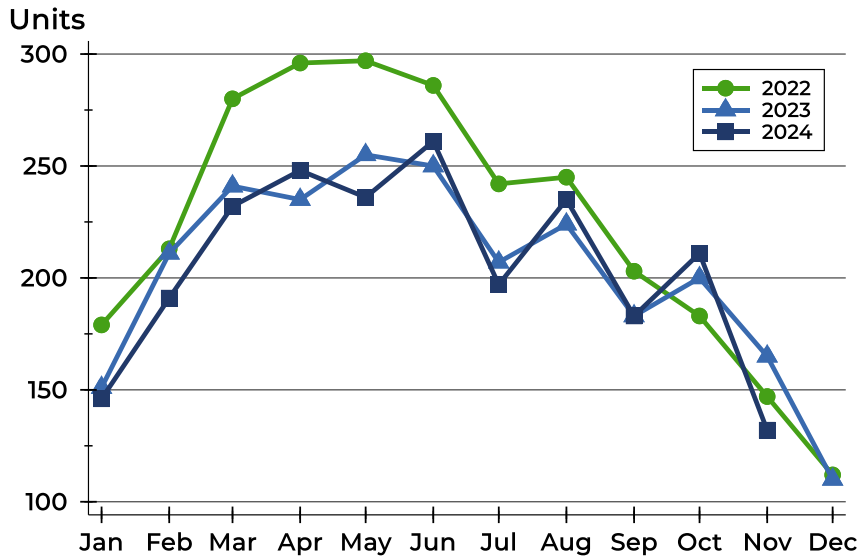
## History of New Listings





# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## New Listings by Month



Month	2022	2023	2024
<b>January</b>	179	151	<b>146</b>
<b>February</b>	213	211	<b>191</b>
<b>March</b>	280	241	<b>232</b>
<b>April</b>	296	235	<b>248</b>
<b>May</b>	297	255	<b>236</b>
<b>June</b>	286	250	<b>261</b>
<b>July</b>	242	207	<b>197</b>
<b>August</b>	245	224	<b>235</b>
<b>September</b>	203	183	<b>183</b>
<b>October</b>	183	200	<b>211</b>
<b>November</b>	147	165	<b>132</b>
<b>December</b>	112	110	

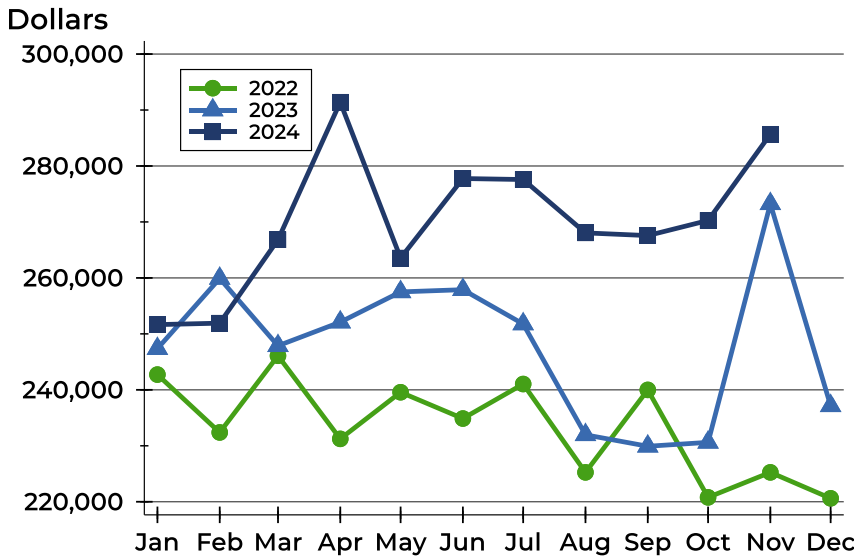
## New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.5%	43,250	43,250	5	5	92.9%	92.9%
\$50,000-\$99,999	5	3.8%	71,580	78,900	16	16	100.0%	100.0%
\$100,000-\$124,999	9	6.8%	113,608	115,000	13	11	99.7%	100.0%
\$125,000-\$149,999	4	3.0%	141,975	141,500	18	20	99.2%	100.0%
\$150,000-\$174,999	10	7.6%	162,690	160,000	16	17	100.0%	100.0%
\$175,000-\$199,999	14	10.6%	186,229	184,950	16	15	99.4%	100.0%
\$200,000-\$249,999	26	19.7%	229,842	226,500	17	16	99.7%	100.0%
\$250,000-\$299,999	12	9.1%	286,733	295,000	13	12	100.0%	100.0%
\$300,000-\$399,999	31	23.5%	342,848	347,000	12	12	99.7%	100.0%
\$400,000-\$499,999	10	7.6%	439,785	432,000	17	17	99.5%	100.0%
\$500,000-\$749,999	6	4.5%	659,500	652,000	19	22	100.0%	100.0%
\$750,000-\$999,999	1	0.8%	825,000	825,000	31	31	100.0%	100.0%
\$1,000,000 and up	2	1.5%	1,107,500	1,107,500	24	24	100.0%	100.0%



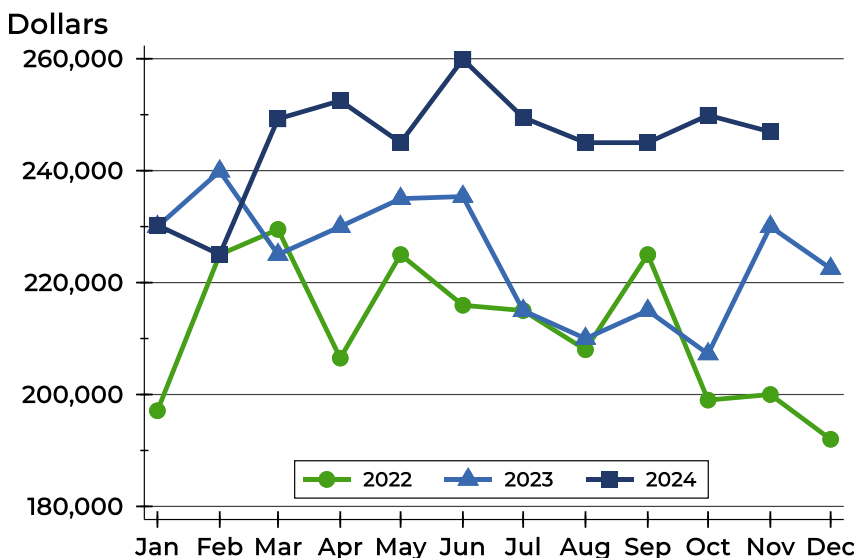
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## Average Price



Month	2022	2023	2024
<b>January</b>	242,729	247,361	<b>251,653</b>
<b>February</b>	232,387	259,907	<b>251,917</b>
<b>March</b>	246,089	247,875	<b>266,827</b>
<b>April</b>	231,240	252,099	<b>291,396</b>
<b>May</b>	239,570	257,501	<b>263,556</b>
<b>June</b>	234,875	257,899	<b>277,762</b>
<b>July</b>	241,041	251,768	<b>277,580</b>
<b>August</b>	225,255	231,966	<b>268,049</b>
<b>September</b>	239,989	229,917	<b>267,565</b>
<b>October</b>	220,788	230,618	<b>270,268</b>
<b>November</b>	225,255	273,241	<b>285,672</b>
<b>December</b>	220,618	237,148	

## Median Price



Month	2022	2023	2024
<b>January</b>	197,100	230,000	<b>230,250</b>
<b>February</b>	225,000	239,900	<b>225,000</b>
<b>March</b>	229,500	225,000	<b>249,250</b>
<b>April</b>	206,500	230,000	<b>252,500</b>
<b>May</b>	225,000	235,000	<b>245,000</b>
<b>June</b>	215,950	235,375	<b>259,900</b>
<b>July</b>	215,000	215,000	<b>249,500</b>
<b>August</b>	208,000	210,000	<b>245,000</b>
<b>September</b>	225,000	215,000	<b>245,000</b>
<b>October</b>	199,000	207,250	<b>249,900</b>
<b>November</b>	200,000	230,000	<b>246,950</b>
<b>December</b>	192,000	222,500	



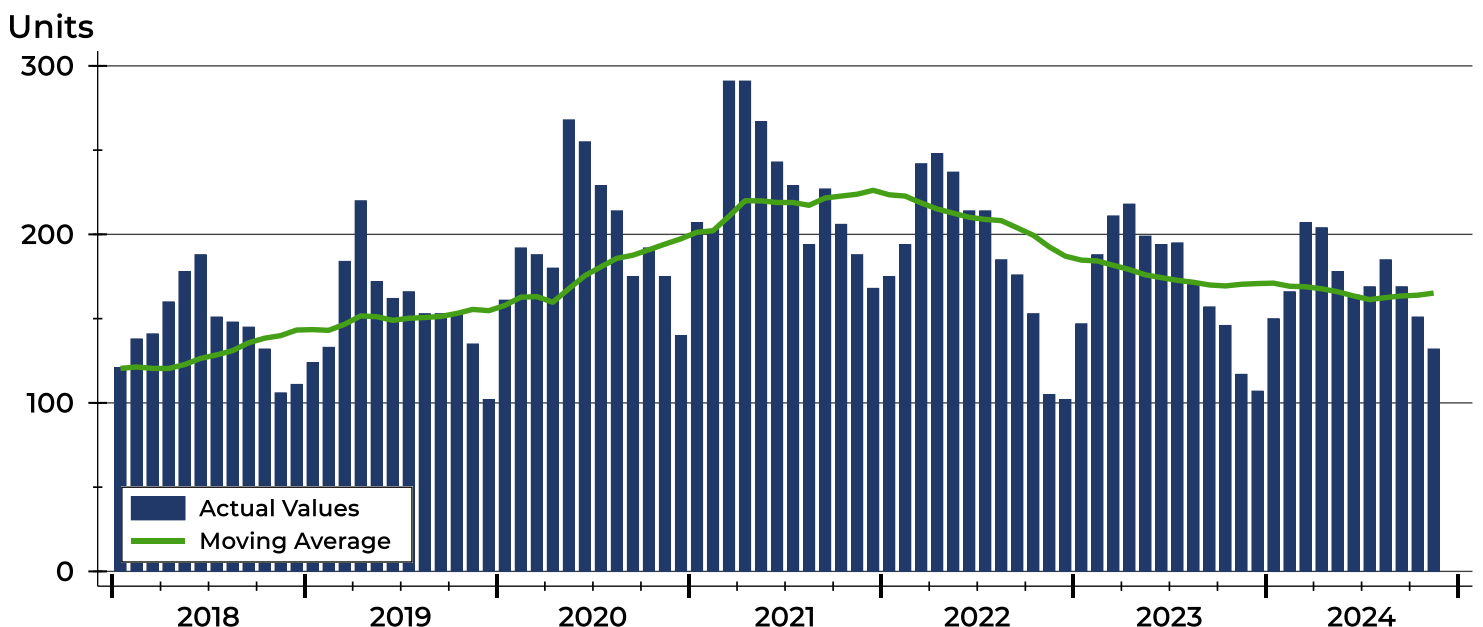
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		November			Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		<b>132</b>	117	12.8%	<b>1,875</b>	1,943	-3.5%
Volume (1,000s)		<b>38,516</b>	29,481	30.6%	<b>486,369</b>	471,390	3.2%
Average	Sale Price	<b>291,790</b>	251,974	15.8%	<b>259,397</b>	242,609	6.9%
	Days on Market	<b>41</b>	51	-19.6%	<b>43</b>	38	13.2%
	Percent of Original	<b>97.3%</b>	95.6%	1.8%	<b>96.3%</b>	96.3%	0.0%
Median	Sale Price	<b>247,000</b>	234,000	5.6%	<b>236,500</b>	225,000	5.1%
	Days on Market	<b>17</b>	27	-37.0%	<b>17</b>	14	21.4%
	Percent of Original	<b>100.0%</b>	97.3%	2.8%	<b>98.7%</b>	98.6%	0.1%

A total of 132 contracts for sale were written in the FHAR eight-county jurisdiction during the month of November, up from 117 in 2023. The median list price of these homes was \$247,000, up from \$234,000 the prior year.

Half of the homes that went under contract in November were on the market less than 17 days, compared to 27 days in November 2023.

## History of Contracts Written

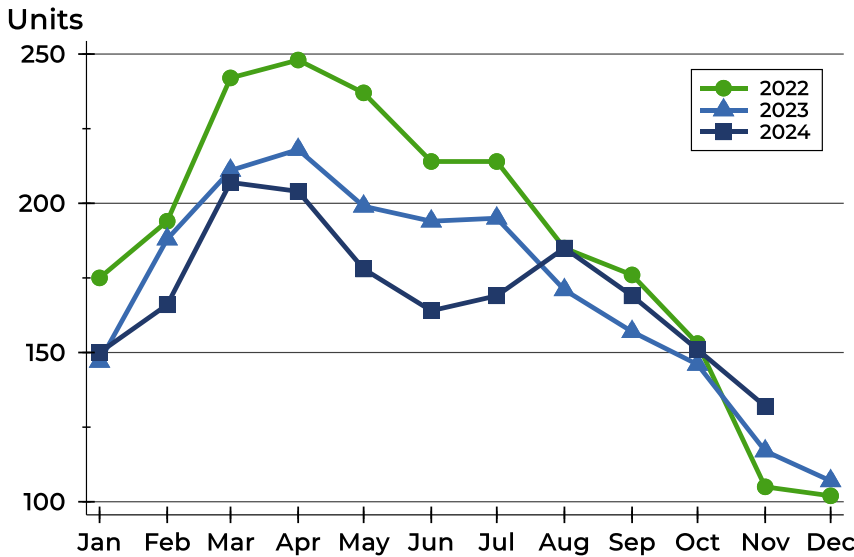






# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Contracts Written by Month



Month	2022	2023	2024
January	175	147	150
February	194	188	166
March	242	211	207
April	248	218	204
May	237	199	178
June	214	194	164
July	214	195	169
August	185	171	185
September	176	157	169
October	153	146	151
November	105	117	132
December	102	107	

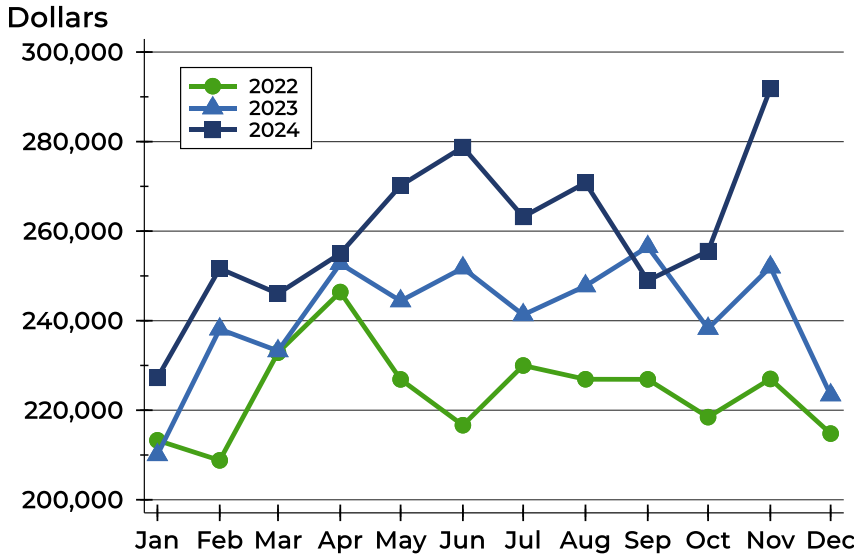
## Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.5%	43,250	43,250	5	5	92.9%	92.9%
\$50,000-\$99,999	7	5.3%	71,386	68,000	70	32	89.4%	89.4%
\$100,000-\$124,999	5	3.8%	115,980	115,000	32	10	100.0%	100.0%
\$125,000-\$149,999	8	6.1%	138,075	138,950	48	54	93.2%	98.9%
\$150,000-\$174,999	5	3.8%	163,580	164,900	25	15	100.0%	100.0%
\$175,000-\$199,999	16	12.1%	188,288	187,400	23	18	99.7%	100.0%
\$200,000-\$249,999	24	18.2%	225,788	225,500	35	18	97.2%	100.0%
\$250,000-\$299,999	20	15.2%	276,418	279,925	25	16	98.4%	100.0%
\$300,000-\$399,999	27	20.5%	346,518	347,500	61	16	97.9%	100.0%
\$400,000-\$499,999	8	6.1%	443,619	432,000	41	17	97.6%	100.0%
\$500,000-\$749,999	8	6.1%	605,988	602,450	45	23	99.4%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	1.5%	1,857,500	1,857,500	112	112	89.4%	89.4%



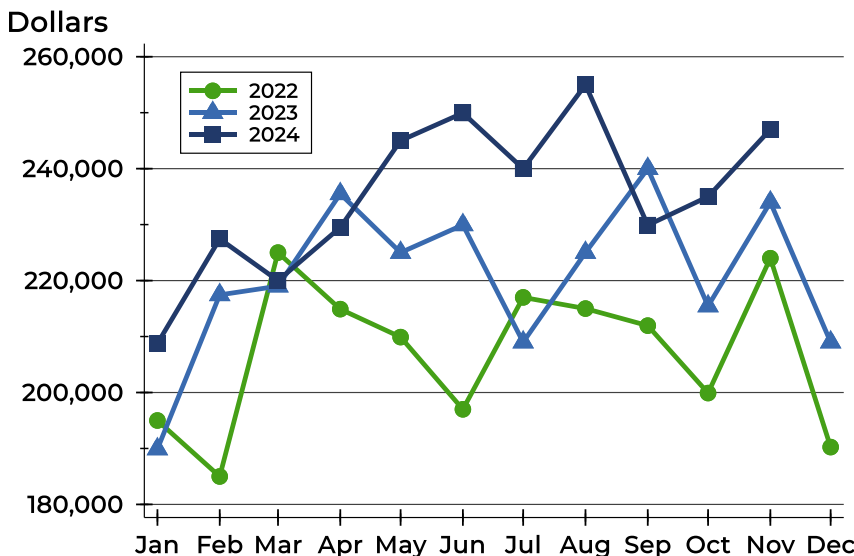
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average Price



Month	2022	2023	2024
January	213,282	210,038	<b>227,242</b>
February	208,802	238,113	<b>251,641</b>
March	232,855	233,250	<b>246,036</b>
April	246,398	252,736	<b>254,995</b>
May	226,889	244,407	<b>270,182</b>
June	216,653	251,762	<b>278,772</b>
July	229,994	241,302	<b>263,197</b>
August	226,919	247,756	<b>270,783</b>
September	226,901	256,510	<b>248,959</b>
October	218,457	238,252	<b>255,532</b>
November	226,984	251,974	<b>291,790</b>
December	214,784	223,399	

## Median Price

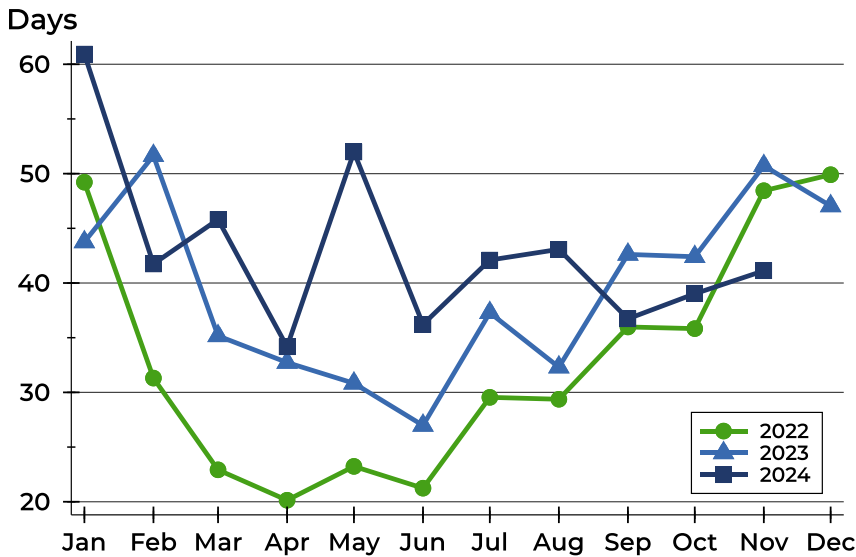


Month	2022	2023	2024
January	195,000	189,900	<b>208,750</b>
February	185,000	217,450	<b>227,450</b>
March	225,000	219,000	<b>219,999</b>
April	214,900	235,500	<b>229,500</b>
May	209,900	225,000	<b>245,000</b>
June	197,000	229,950	<b>249,950</b>
July	217,000	209,000	<b>240,000</b>
August	215,000	225,000	<b>255,000</b>
September	211,950	240,000	<b>229,900</b>
October	199,900	215,450	<b>235,000</b>
November	224,000	234,000	<b>247,000</b>
December	190,250	209,000	



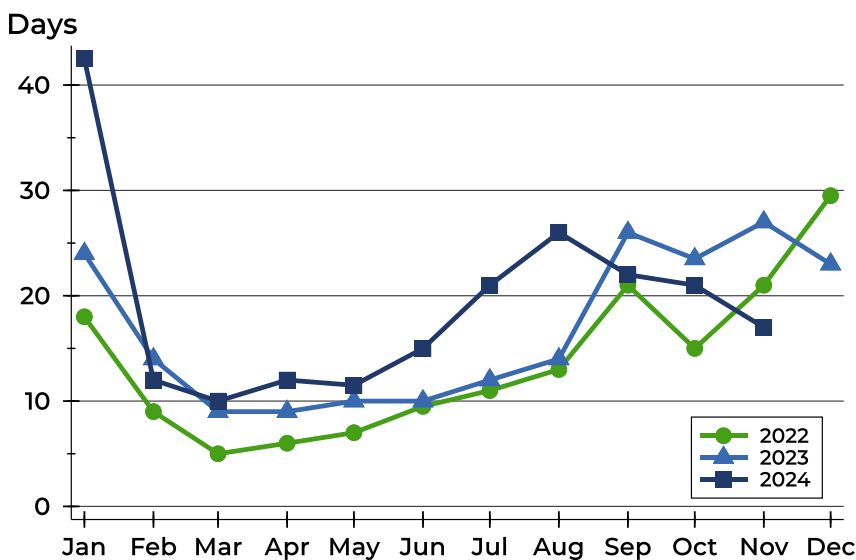
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average DOM



Month	2022	2023	2024
January	49	44	61
February	31	52	42
March	23	35	46
April	20	33	34
May	23	31	52
June	21	27	36
July	30	37	42
August	29	32	43
September	36	43	37
October	36	42	39
November	48	51	41
December	50	47	

## Median DOM



Month	2022	2023	2024
January	18	24	43
February	9	14	12
March	5	9	10
April	6	9	12
May	7	10	12
June	10	10	15
July	11	12	21
August	13	14	26
September	21	26	22
October	15	24	21
November	21	27	17
December	30	23	



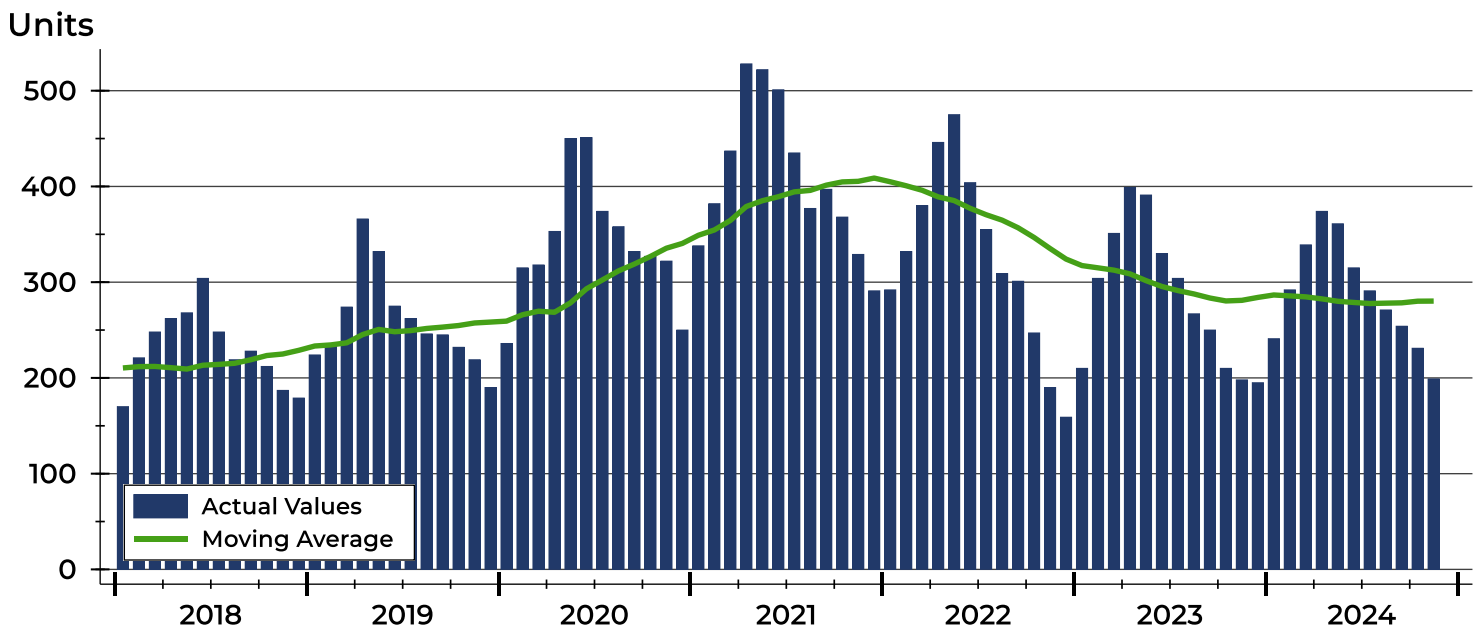
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2024	2023	Change
Pending Contracts		199	198	0.5%
Volume (1,000s)		55,352	50,906	8.7%
Average	List Price	278,152	257,099	8.2%
	Days on Market	39	49	-20.4%
	Percent of Original	98.6%	97.4%	1.2%
Median	List Price	249,900	229,900	8.7%
	Days on Market	19	27	-29.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 199 listings in the FHAR eight-county jurisdiction had contracts pending at the end of November, up from 198 contracts pending at the end of November 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

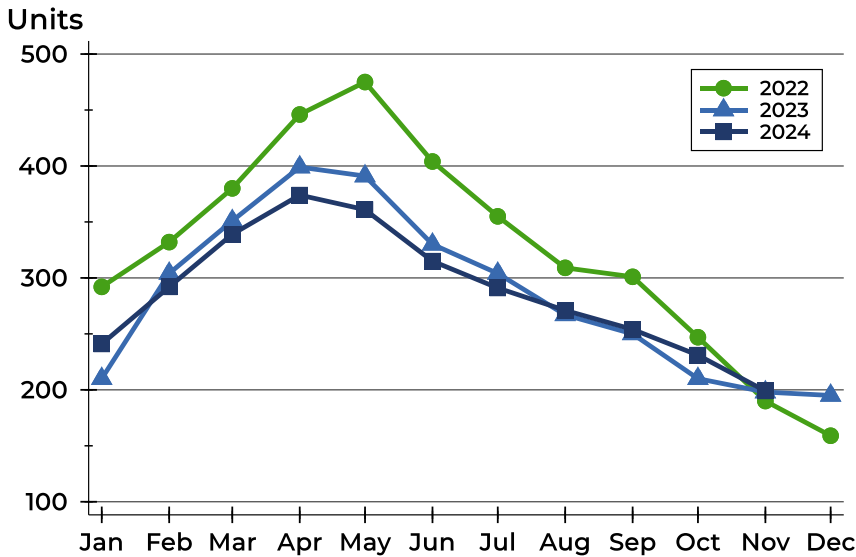
## History of Pending Contracts





# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Pending Contracts by Month



Month	2022	2023	2024
<b>January</b>	292	210	<b>241</b>
<b>February</b>	332	304	<b>292</b>
<b>March</b>	380	351	<b>339</b>
<b>April</b>	446	399	<b>374</b>
<b>May</b>	475	391	<b>361</b>
<b>June</b>	404	330	<b>315</b>
<b>July</b>	355	304	<b>291</b>
<b>August</b>	309	267	<b>271</b>
<b>September</b>	301	250	<b>254</b>
<b>October</b>	247	210	<b>231</b>
<b>November</b>	190	198	<b>199</b>
<b>December</b>	159	195	

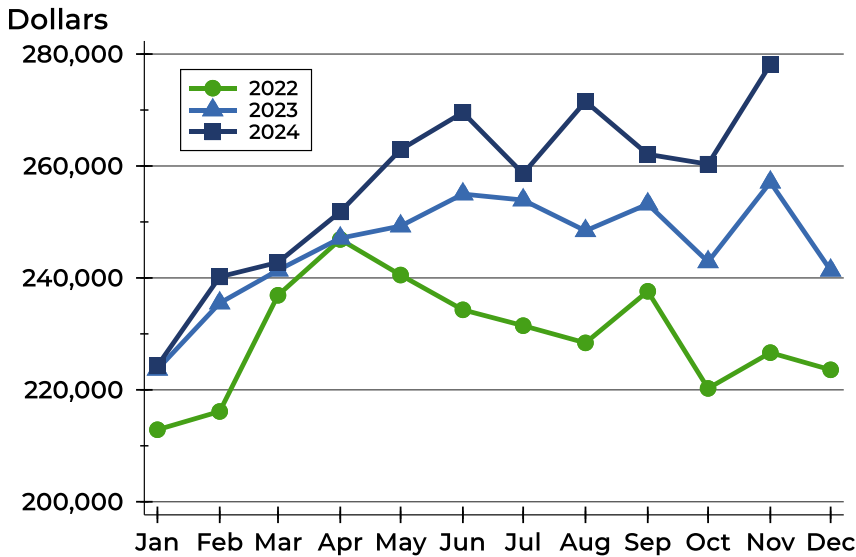
## Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	0.5%	37,500	37,500	8	8	100.0%	100.0%
\$50,000-\$99,999	10	5.0%	74,520	72,450	50	27	96.3%	100.0%
\$100,000-\$124,999	6	3.0%	115,817	115,000	31	14	100.0%	100.0%
\$125,000-\$149,999	11	5.5%	139,118	140,000	33	19	98.8%	100.0%
\$150,000-\$174,999	9	4.5%	165,400	169,000	53	41	97.2%	100.0%
\$175,000-\$199,999	20	10.1%	188,038	186,825	30	21	99.6%	100.0%
\$200,000-\$249,999	44	22.1%	224,764	225,000	30	16	98.5%	100.0%
\$250,000-\$299,999	30	15.1%	274,458	277,000	26	21	100.2%	100.0%
\$300,000-\$399,999	39	19.6%	344,025	347,500	54	15	97.8%	100.0%
\$400,000-\$499,999	16	8.0%	447,303	442,000	39	17	98.8%	100.0%
\$500,000-\$749,999	11	5.5%	589,345	569,900	76	42	97.6%	100.0%
\$750,000-\$999,999	1	0.5%	800,000	800,000	34	34	100.0%	100.0%
\$1,000,000 and up	1	0.5%	1,115,000	1,115,000	18	18	100.0%	100.0%



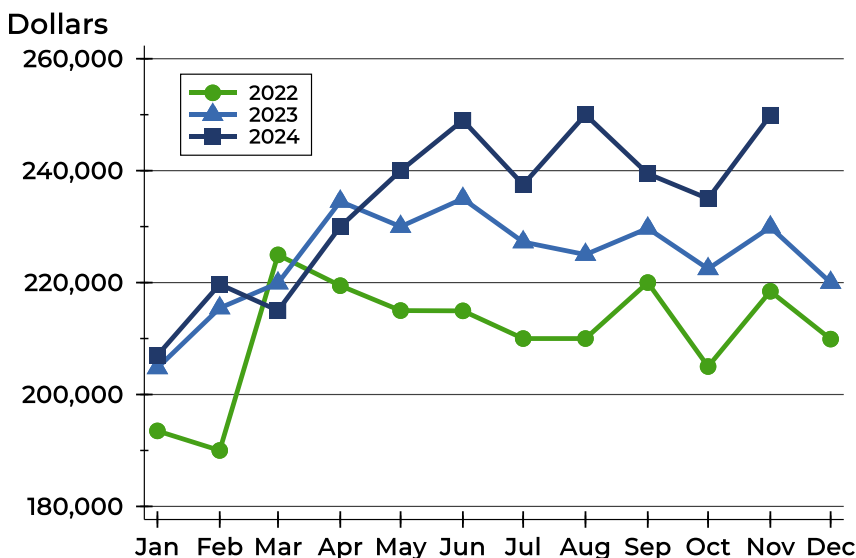
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average Price



Month	2022	2023	2024
<b>January</b>	212,869	223,659	<b>224,300</b>
<b>February</b>	216,135	235,504	<b>240,195</b>
<b>March</b>	236,894	241,379	<b>242,773</b>
<b>April</b>	246,874	247,101	<b>251,809</b>
<b>May</b>	240,516	249,264	<b>262,920</b>
<b>June</b>	234,300	254,985	<b>269,555</b>
<b>July</b>	231,465	253,916	<b>258,623</b>
<b>August</b>	228,393	248,419	<b>271,535</b>
<b>September</b>	237,610	253,194	<b>262,089</b>
<b>October</b>	220,258	242,865	<b>260,319</b>
<b>November</b>	226,647	257,099	<b>278,152</b>
<b>December</b>	223,580	241,355	

## Median Price

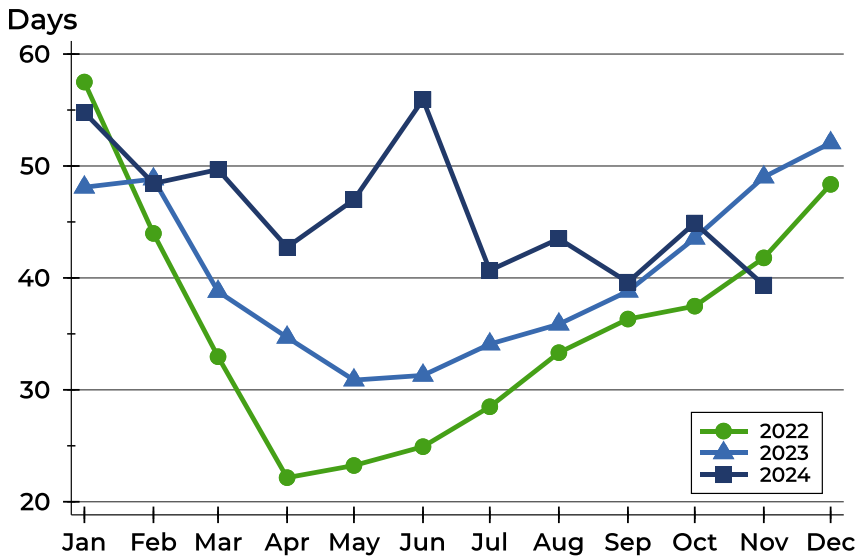


Month	2022	2023	2024
<b>January</b>	193,500	204,750	<b>207,000</b>
<b>February</b>	190,000	215,450	<b>219,700</b>
<b>March</b>	224,950	219,900	<b>215,000</b>
<b>April</b>	219,450	234,500	<b>230,000</b>
<b>May</b>	215,000	230,000	<b>240,000</b>
<b>June</b>	214,950	235,000	<b>249,000</b>
<b>July</b>	210,000	227,250	<b>237,500</b>
<b>August</b>	210,000	225,000	<b>250,000</b>
<b>September</b>	220,000	229,700	<b>239,450</b>
<b>October</b>	205,000	222,450	<b>235,000</b>
<b>November</b>	218,450	229,900	<b>249,900</b>
<b>December</b>	209,900	220,000	



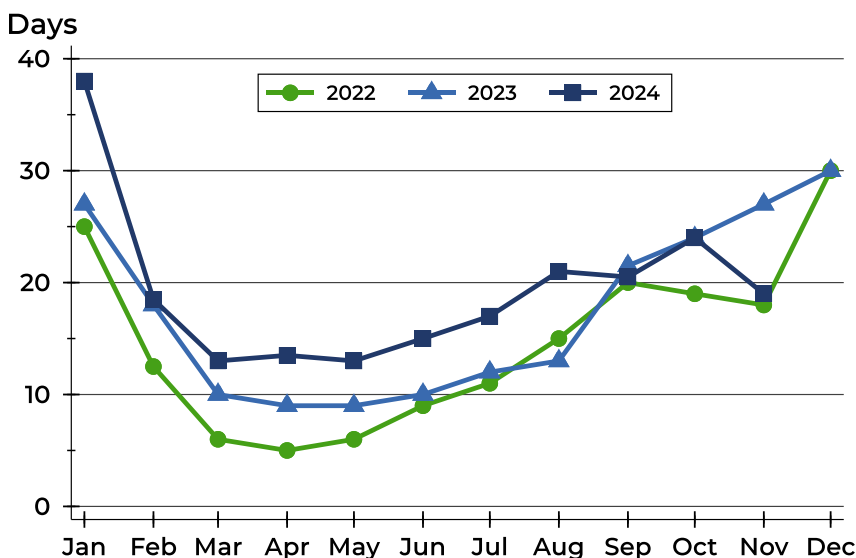
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average DOM



Month	2022	2023	2024
January	58	48	<b>55</b>
February	44	49	<b>48</b>
March	33	39	<b>50</b>
April	22	35	<b>43</b>
May	23	31	<b>47</b>
June	25	31	<b>56</b>
July	28	34	<b>41</b>
August	33	36	<b>44</b>
September	36	39	<b>40</b>
October	37	44	<b>45</b>
November	42	49	<b>39</b>
December	48	52	

## Median DOM



Month	2022	2023	2024
January	25	27	<b>38</b>
February	13	18	<b>19</b>
March	6	10	<b>13</b>
April	5	9	<b>14</b>
May	6	9	<b>13</b>
June	9	10	<b>15</b>
July	11	12	<b>17</b>
August	15	13	<b>21</b>
September	20	22	<b>21</b>
October	19	24	<b>24</b>
November	18	27	<b>19</b>
December	30	30	