



**December
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Flint Hills Association Eight-County Jurisdiction Housing Report



Market Overview

FHAR Jurisdiction Home Sales Fell in December

Total home sales in the FHAR eight-county jurisdiction fell last month to 120 units, compared to 122 units in December 2023. Total sales volume was \$32.5 million, up from a year earlier.

The median sale price in December was \$249,500, up from \$229,500 a year earlier. Homes that sold in December were typically on the market for 19 days and sold for 99.7% of their list prices.

FHAR Jurisdiction Active Listings Down at End of December

The total number of active listings in the FHAR eight-county jurisdiction at the end of December was 338 units, down from 390 at the same point in 2023. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$249,450.

During December, a total of 114 contracts were written up from 107 in December 2023. At the end of the month, there were 182 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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Flint Hills Association Eight-County Jurisdiction Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year		120 -1.6%	122 -6.9%	131 -41.3%	1,985 -1.3%	2,011 -14.3%	2,347 -13.0%
Active Listings Change from prior year		338 -13.3%	390 4.6%	373 28.2%	N/A	N/A	N/A
Months' Supply Change from prior year		2.0 -13.0%	2.3 21.1%	1.9 46.2%	N/A	N/A	N/A
New Listings Change from prior year		121 10.0%	110 -1.8%	112 -14.5%	2,395 -1.5%	2,432 -9.4%	2,683 -11.6%
Contracts Written Change from prior year		114 6.5%	107 4.9%	102 -39.3%	1,987 -3.1%	2,050 -8.7%	2,245 -17.3%
Pending Contracts Change from prior year		182 -6.7%	195 22.6%	159 -45.4%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		32,481 6.8%	30,422 6.6%	28,535 -40.2%	500,924 4.7%	478,548 -8.5%	523,002 -7.2%
Average	Sale Price Change from prior year	270,677 8.5%	249,363 14.5%	217,827 1.8%	252,355 6.0%	237,965 6.8%	222,838 6.7%
	List Price of Actives Change from prior year	286,211 12.1%	255,407 4.7%	243,887 15.4%	N/A	N/A	N/A
	Days on Market Change from prior year	37 -17.8%	45 -2.2%	46 4.5%	43 13.2%	38 22.6%	31 -18.4%
	Percent of List Change from prior year	98.1% 0.2%	97.9% 0.9%	97.0% -1.1%	97.8% -0.2%	98.0% -0.7%	98.7% 0.1%
	Percent of Original Change from prior year	96.7% 1.8%	95.0% 0.2%	94.8% -1.0%	96.0% -0.2%	96.2% -1.1%	97.3% 0.1%
Median	Sale Price Change from prior year	249,500 8.7%	229,500 12.0%	205,000 10.9%	230,000 4.6%	219,900 7.3%	205,000 7.9%
	List Price of Actives Change from prior year	249,450 19.1%	209,450 2.2%	205,000 25.8%	N/A	N/A	N/A
	Days on Market Change from prior year	19 -26.9%	26 36.8%	19 0.0%	17 21.4%	14 40.0%	10 -16.7%
	Percent of List Change from prior year	99.7% -0.3%	100.0% 0.5%	99.5% -0.5%	99.7% -0.3%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	98.4% 0.7%	97.7% 0.1%	97.6% -0.9%	98.3% -0.3%	98.6% -1.4%	100.0% 0.4%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

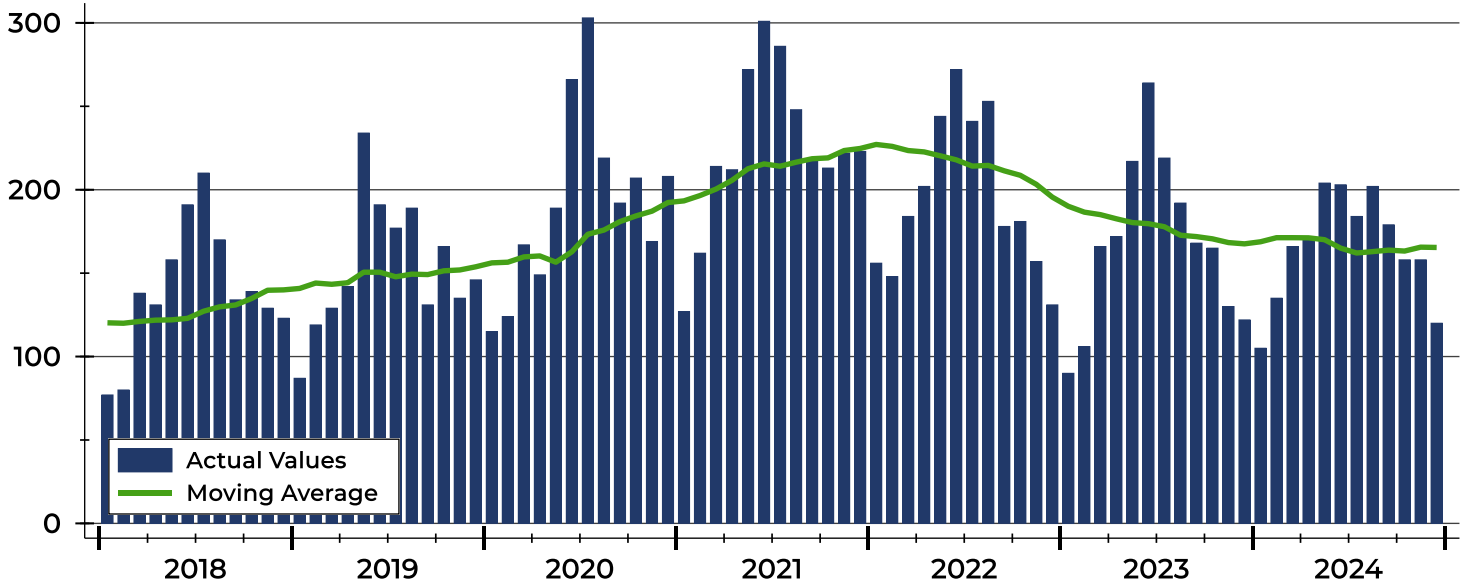
Summary Statistics for Closed Listings		2024	December 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		120	122	-1.6%	1,985	2,011	-1.3%
Volume (1,000s)		32,481	30,422	6.8%	500,924	478,548	4.7%
Months' Supply		2.0	2.3	-13.0%	N/A	N/A	N/A
Average	Sale Price	270,677	249,363	8.5%	252,355	237,965	6.0%
	Days on Market	37	45	-17.8%	43	38	13.2%
	Percent of List	98.1%	97.9%	0.2%	97.8%	98.0%	-0.2%
	Percent of Original	96.7%	95.0%	1.8%	96.0%	96.2%	-0.2%
Median	Sale Price	249,500	229,500	8.7%	230,000	219,900	4.6%
	Days on Market	19	26	-26.9%	17	14	21.4%
	Percent of List	99.7%	100.0%	-0.3%	99.7%	100.0%	-0.3%
	Percent of Original	98.4%	97.7%	0.7%	98.3%	98.6%	-0.3%

A total of 120 homes sold in the FHAR eight-county jurisdiction in December, down from 122 units in December 2023. Total sales volume rose to \$32.5 million compared to \$30.4 million in the previous year.

The median sales price in December was \$249,500, up 8.7% compared to the prior year. Median days on market was 19 days, down from 23 days in November, and down from 26 in December 2023.

History of Closed Listings

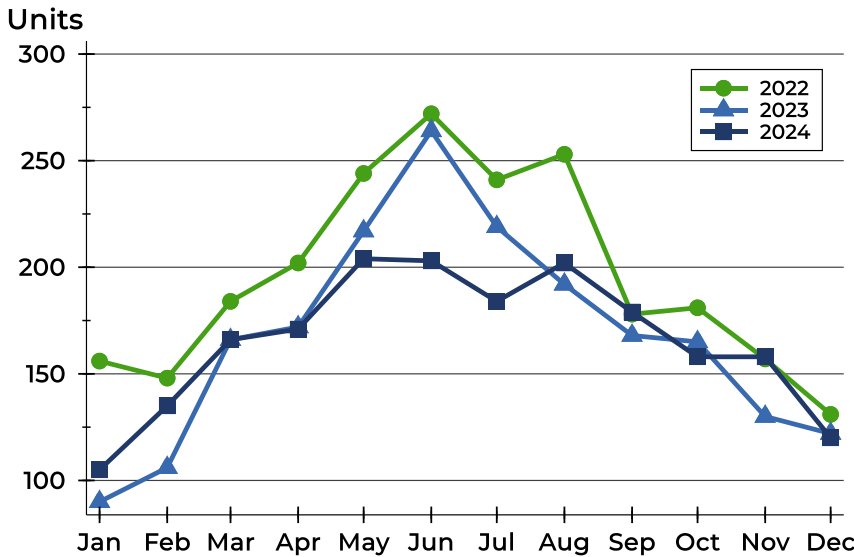
Units





Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	156	90	105
February	148	106	135
March	184	166	166
April	202	172	171
May	244	217	204
June	272	264	203
July	241	219	184
August	253	192	202
September	178	168	179
October	181	165	158
November	157	130	158
December	131	122	120

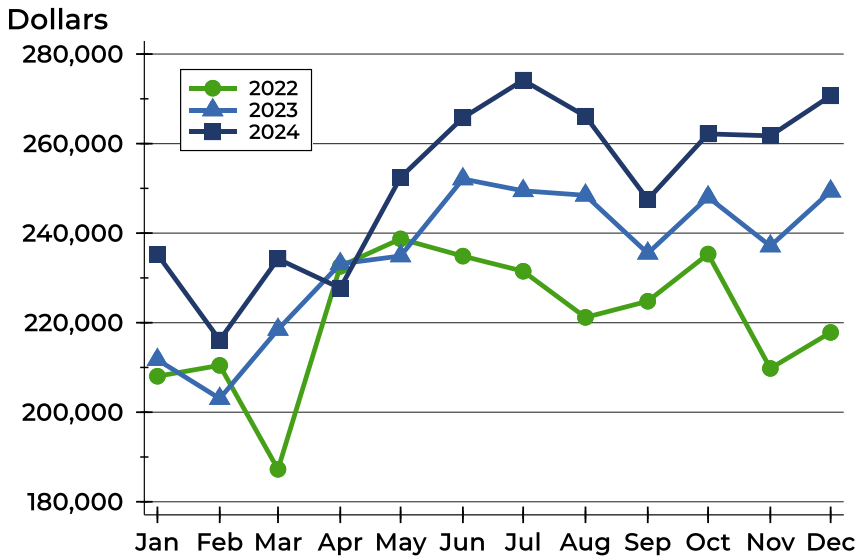
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	0.8%	1.4	40,000	40,000	8	8	106.7%	106.7%	106.7%	106.7%
\$50,000-\$99,999	6	5.0%	2.3	67,833	68,750	34	20	90.0%	90.9%	87.9%	86.4%
\$100,000-\$124,999	7	5.8%	2.0	111,843	115,000	32	17	95.0%	98.3%	95.0%	98.3%
\$125,000-\$149,999	5	4.2%	2.8	140,000	141,000	35	13	99.2%	100.0%	98.7%	98.3%
\$150,000-\$174,999	7	5.8%	2.0	167,357	170,000	45	34	96.4%	97.1%	94.8%	95.1%
\$175,000-\$199,999	9	7.5%	1.5	186,639	187,000	30	13	98.1%	99.5%	97.1%	99.5%
\$200,000-\$249,999	25	20.8%	1.6	225,932	226,000	26	12	99.7%	100.0%	98.7%	100.0%
\$250,000-\$299,999	21	17.5%	1.9	277,895	279,000	40	32	98.7%	100.0%	97.2%	97.4%
\$300,000-\$399,999	24	20.0%	2.4	346,686	349,500	52	17	98.5%	98.9%	96.3%	98.4%
\$400,000-\$499,999	10	8.3%	1.3	456,750	457,000	37	22	97.0%	98.0%	95.6%	95.5%
\$500,000-\$749,999	4	3.3%	3.4	632,000	619,000	17	18	99.6%	100.3%	99.6%	100.3%
\$750,000-\$999,999	1	0.8%	5.6	800,000	800,000	34	34	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



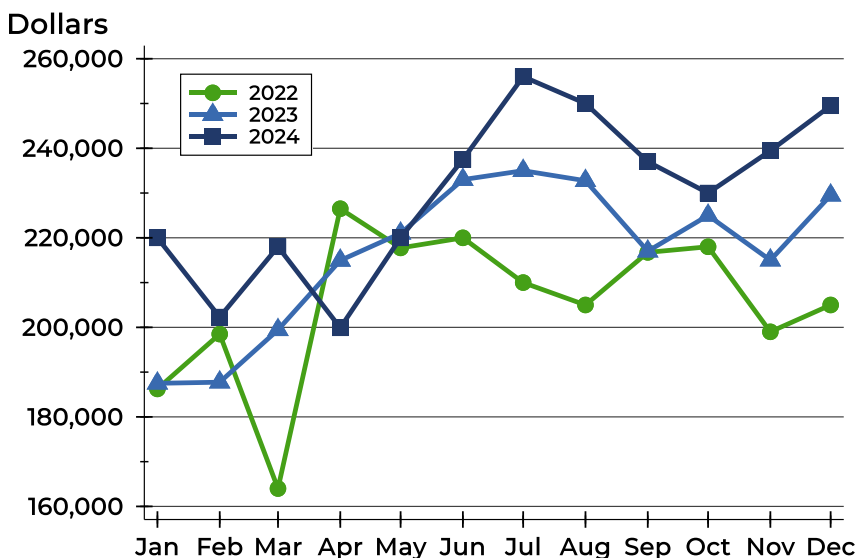
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	208,036	211,729	235,273
February	210,465	203,051	216,116
March	187,253	218,481	234,244
April	232,595	233,144	227,713
May	238,717	234,900	252,466
June	234,872	252,092	265,770
July	231,492	249,459	274,166
August	221,184	248,454	266,114
September	224,797	235,501	247,521
October	235,330	248,045	262,171
November	209,780	237,123	261,740
December	217,827	249,363	270,677

Median Price

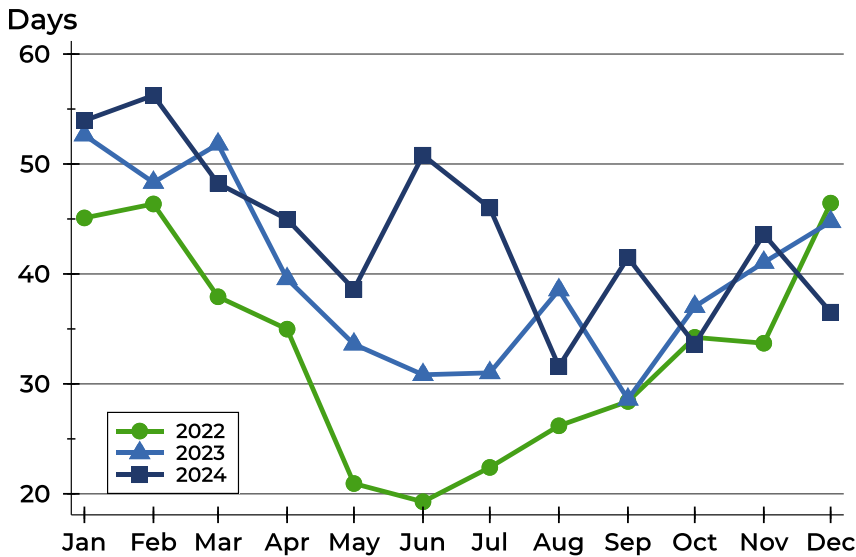


Month	2022	2023	2024
January	186,250	187,500	220,000
February	198,500	187,750	202,291
March	164,000	199,450	218,000
April	226,500	214,950	199,900
May	217,750	221,000	220,000
June	220,000	233,000	237,500
July	210,000	235,000	256,000
August	205,000	232,750	250,000
September	216,750	217,000	237,000
October	218,000	225,000	230,000
November	199,000	215,000	239,450
December	205,000	229,500	249,500



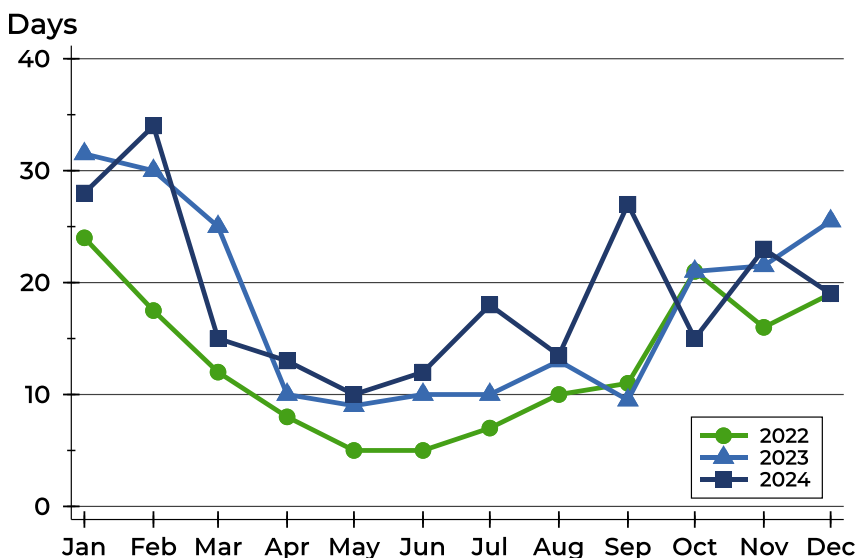
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	45	53	54
February	46	48	56
March	38	52	48
April	35	40	45
May	21	34	39
June	19	31	51
July	22	31	46
August	26	39	32
September	28	29	41
October	34	37	34
November	34	41	44
December	46	45	37

Median DOM



Month	2022	2023	2024
January	24	32	28
February	18	30	34
March	12	25	15
April	8	10	13
May	5	9	10
June	5	10	12
July	7	10	18
August	10	13	14
September	11	10	27
October	21	21	15
November	16	22	23
December	19	26	19



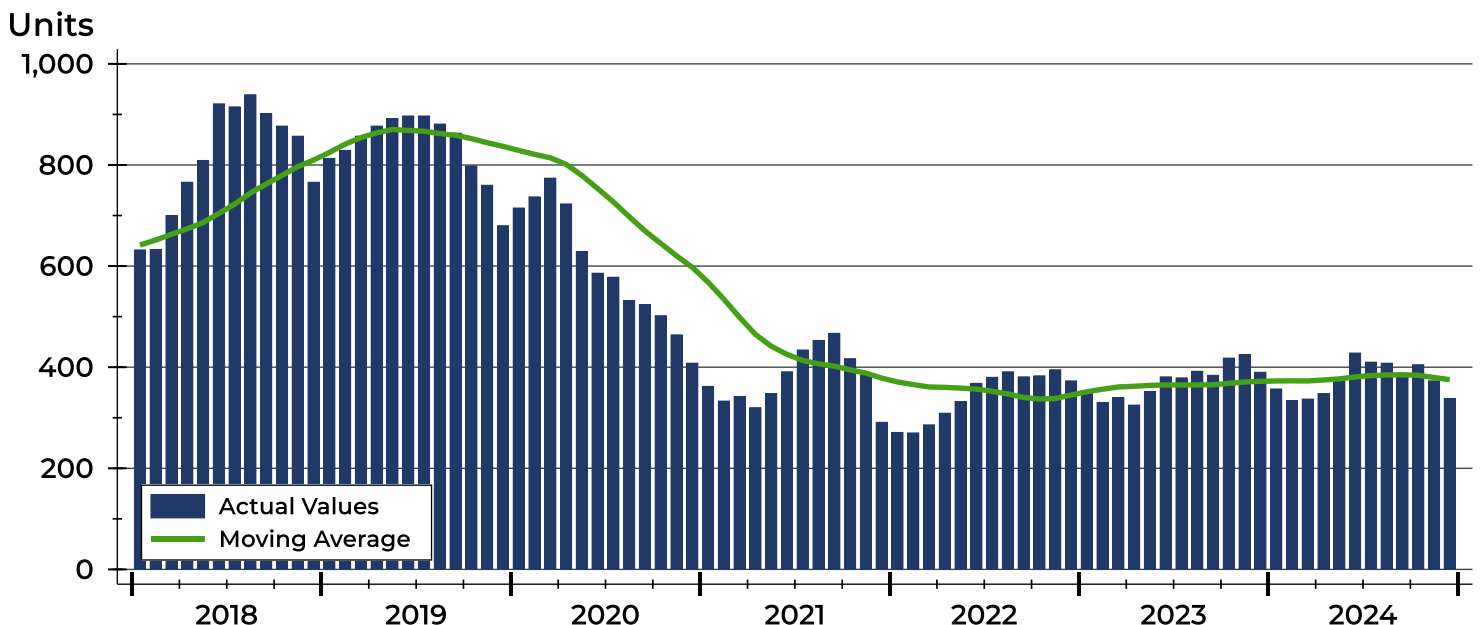
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2024	2023	End of December Change
Active Listings		338	390	-13.3%
Volume (1,000s)		96,739	99,609	-2.9%
Months' Supply		2.0	2.3	-13.0%
Average	List Price	286,211	255,407	12.1%
	Days on Market	89	90	-1.1%
	Percent of Original	97.8%	97.3%	0.5%
Median	List Price	249,450	209,450	19.1%
	Days on Market	68	70	-2.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 338 homes were available for sale in the FHAR eight-county jurisdiction at the end of December. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of December was \$249,450, up 19.1% from 2023. The typical time on market for active listings was 68 days, down from 70 days a year earlier.

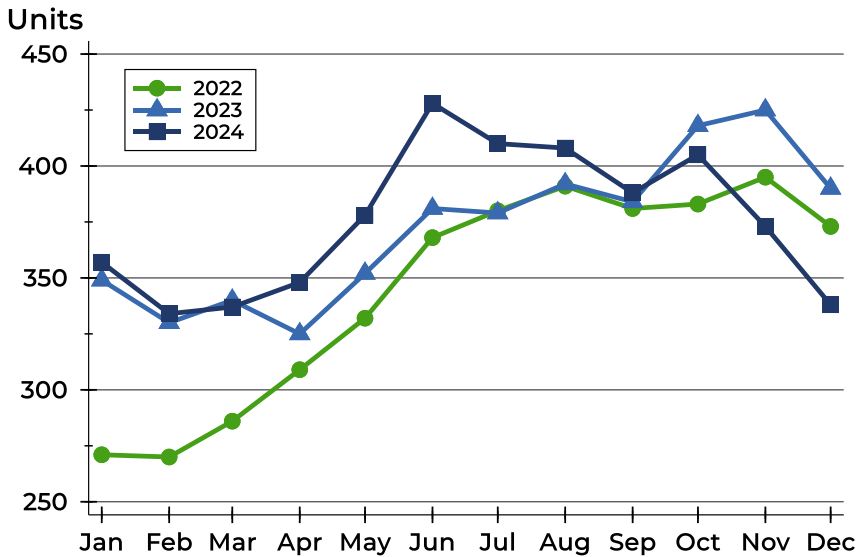
History of Active Listings





Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	271	349	357
February	270	330	334
March	286	340	337
April	309	325	348
May	332	352	378
June	368	381	428
July	380	379	410
August	391	392	408
September	381	384	388
October	383	418	405
November	395	425	373
December	373	390	338

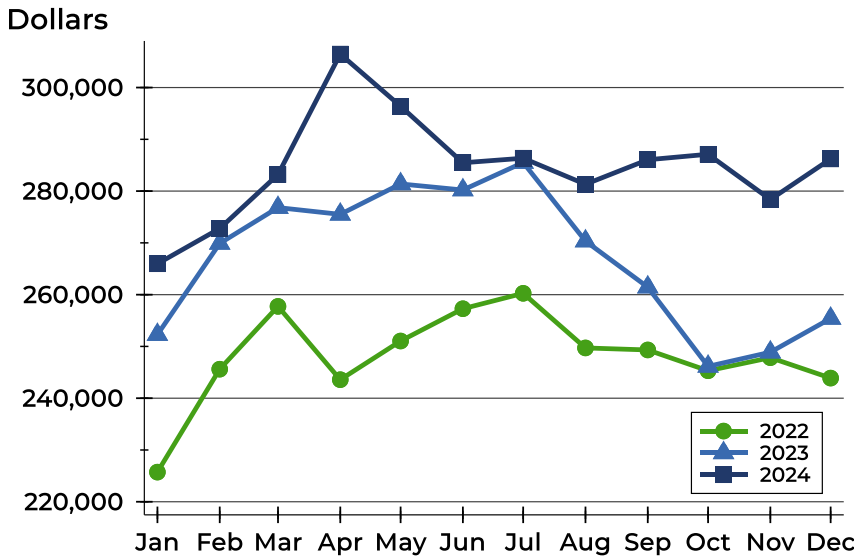
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	1.5%	1.4	42,780	40,000	117	91	88.3%	88.9%
\$50,000-\$99,999	26	7.7%	2.3	79,021	79,450	108	74	95.0%	100.0%
\$100,000-\$124,999	16	4.7%	2.0	112,250	110,000	77	58	93.7%	97.9%
\$125,000-\$149,999	33	9.8%	2.8	136,224	135,000	86	82	99.4%	100.0%
\$150,000-\$174,999	24	7.1%	2.0	161,654	160,000	84	64	99.0%	100.0%
\$175,000-\$199,999	24	7.1%	1.5	187,785	187,000	101	75	97.5%	100.0%
\$200,000-\$249,999	44	13.0%	1.6	230,009	230,450	92	59	97.9%	100.0%
\$250,000-\$299,999	50	14.8%	1.9	277,128	277,250	92	64	98.5%	100.0%
\$300,000-\$399,999	67	19.8%	2.4	347,460	347,000	86	65	98.3%	100.0%
\$400,000-\$499,999	13	3.8%	1.3	432,062	429,000	35	21	99.2%	100.0%
\$500,000-\$749,999	25	7.4%	3.4	616,725	635,000	70	68	99.2%	100.0%
\$750,000-\$999,999	7	2.1%	5.6	903,786	899,000	121	141	93.0%	92.1%
\$1,000,000 and up	4	1.2%	N/A	1,293,750	1,300,000	143	112	99.6%	100.0%



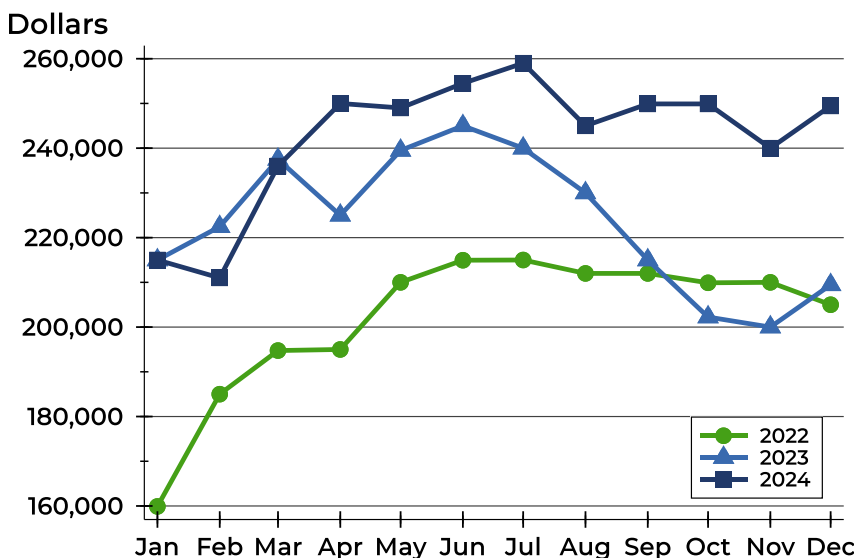
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average Price



Month	2022	2023	2024
January	225,726	252,283	265,966
February	245,608	269,896	272,776
March	257,735	276,818	283,198
April	243,580	275,511	306,468
May	251,047	281,383	296,388
June	257,286	280,213	285,480
July	260,263	285,518	286,357
August	249,712	270,350	281,323
September	249,322	261,450	286,059
October	245,307	246,153	287,118
November	247,830	248,888	278,381
December	243,887	255,407	286,211

Median Price

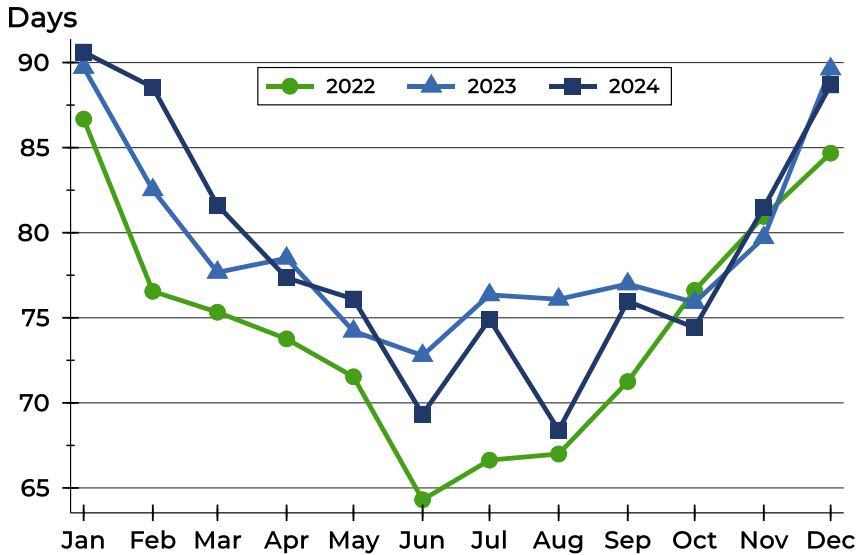


Month	2022	2023	2024
January	159,900	215,000	215,000
February	185,000	222,450	211,000
March	194,750	237,500	236,000
April	195,000	225,000	250,000
May	210,000	239,500	249,000
June	214,950	245,000	254,500
July	215,000	240,000	259,000
August	212,000	230,000	245,000
September	212,000	215,000	249,900
October	209,900	202,250	249,900
November	210,000	199,999	240,000
December	205,000	209,450	249,450



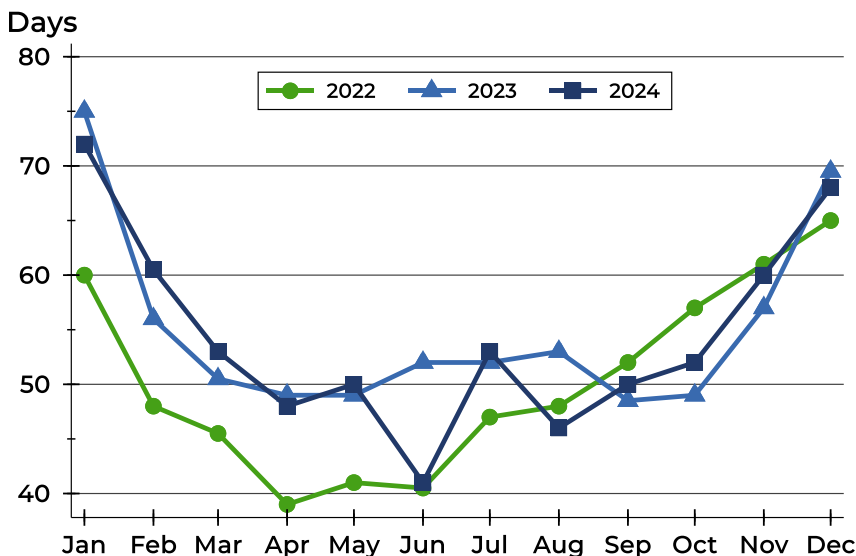
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	87	90	91
February	77	83	89
March	75	78	82
April	74	78	77
May	72	74	76
June	64	73	69
July	67	76	75
August	67	76	68
September	71	77	76
October	77	76	74
November	81	80	81
December	85	90	89

Median DOM

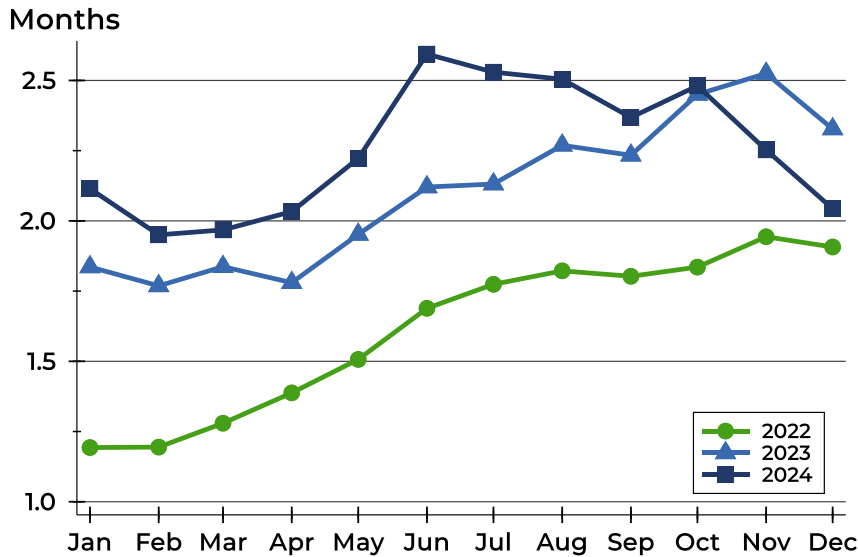


Month	2022	2023	2024
January	60	75	72
February	48	56	61
March	46	51	53
April	39	49	48
May	41	49	50
June	41	52	41
July	47	52	53
August	48	53	46
September	52	49	50
October	57	49	52
November	61	57	60
December	65	70	68



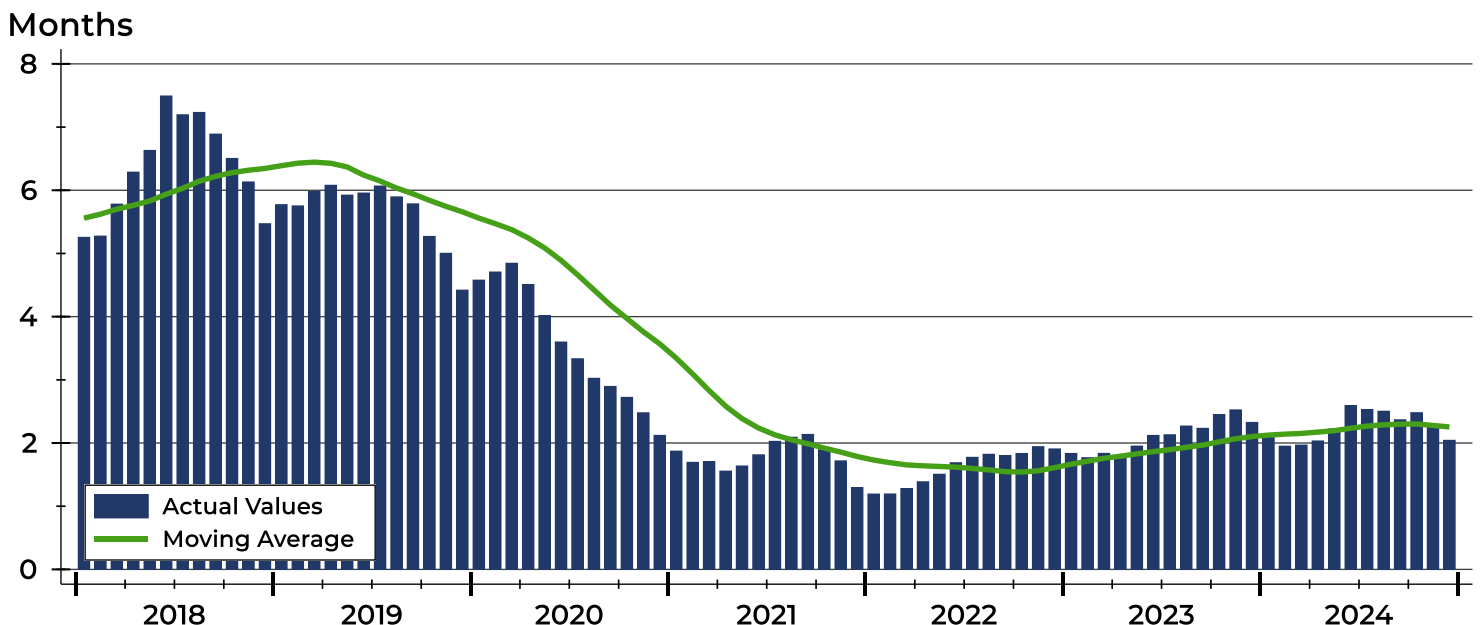
Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.8	2.1
February	1.2	1.8	2.0
March	1.3	1.8	2.0
April	1.4	1.8	2.0
May	1.5	2.0	2.2
June	1.7	2.1	2.6
July	1.8	2.1	2.5
August	1.8	2.3	2.5
September	1.8	2.2	2.4
October	1.8	2.5	2.5
November	1.9	2.5	2.3
December	1.9	2.3	2.0

History of Month's Supply





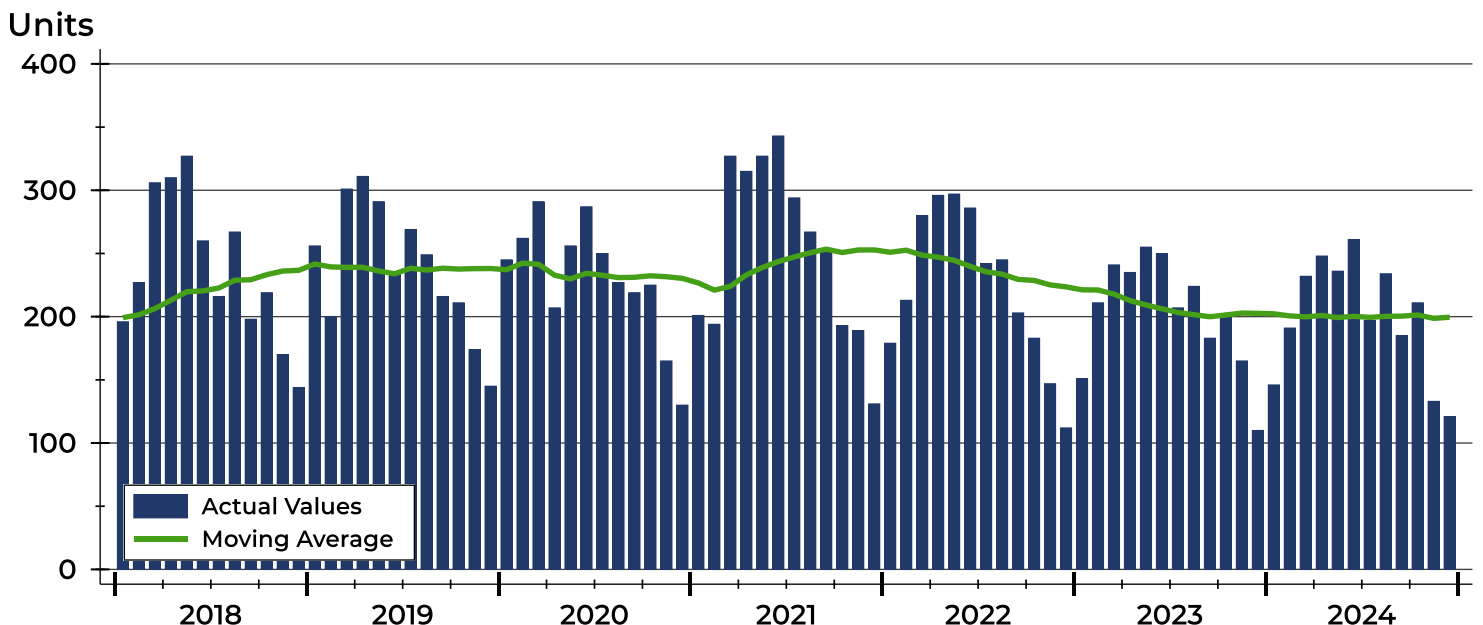
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2024	December 2023	Change
Current Month	New Listings	121	110	10.0%
	Volume (1,000s)	33,337	26,086	27.8%
	Average List Price	275,514	237,148	16.2%
	Median List Price	250,000	222,500	12.4%
Year-to-Date	New Listings	2,395	2,432	-1.5%
	Volume (1,000s)	649,119	604,756	7.3%
	Average List Price	271,031	248,666	9.0%
	Median List Price	248,500	225,000	10.4%

A total of 121 new listings were added in the FHAR eight-county jurisdiction during December, up 10.0% from the same month in 2023. Year-to-date the FHAR eight-county jurisdiction has seen 2,395 new listings.

The median list price of these homes was \$250,000 up from \$222,500 in 2023.

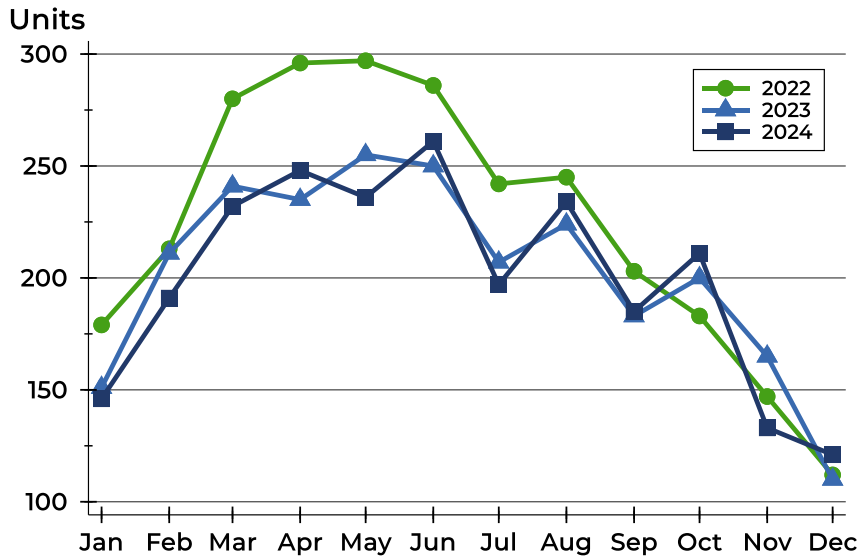
History of New Listings





Flint Hills Association Eight-County Jurisdiction New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	179	151	146
February	213	211	191
March	280	241	232
April	296	235	248
May	297	255	236
June	286	250	261
July	242	207	197
August	245	224	234
September	203	183	185
October	183	200	211
November	147	165	133
December	112	110	121

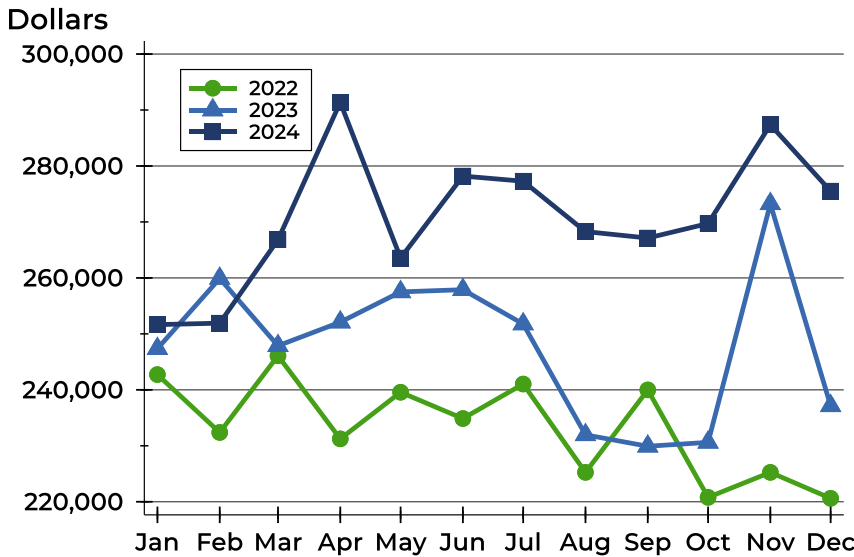
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.8%	19,900	19,900	6	6	100.0%	100.0%
\$25,000-\$49,999	1	0.8%	44,900	44,900	20	20	100.0%	100.0%
\$50,000-\$99,999	7	5.8%	87,150	89,900	8	5	97.6%	100.0%
\$100,000-\$124,999	6	5.0%	111,467	112,450	16	13	99.3%	100.0%
\$125,000-\$149,999	10	8.3%	138,120	139,700	22	24	98.9%	100.0%
\$150,000-\$174,999	4	3.3%	159,500	160,000	16	17	100.0%	100.0%
\$175,000-\$199,999	12	9.9%	188,588	189,950	12	9	99.4%	100.0%
\$200,000-\$249,999	19	15.7%	226,339	225,000	14	12	99.4%	100.0%
\$250,000-\$299,999	19	15.7%	277,553	275,000	36	18	99.7%	100.0%
\$300,000-\$399,999	21	17.4%	354,414	355,000	18	20	100.4%	100.0%
\$400,000-\$499,999	12	9.9%	431,067	430,000	14	14	100.0%	100.0%
\$500,000-\$749,999	8	6.6%	592,729	580,000	19	19	100.0%	100.0%
\$750,000-\$999,999	1	0.8%	780,000	780,000	27	27	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



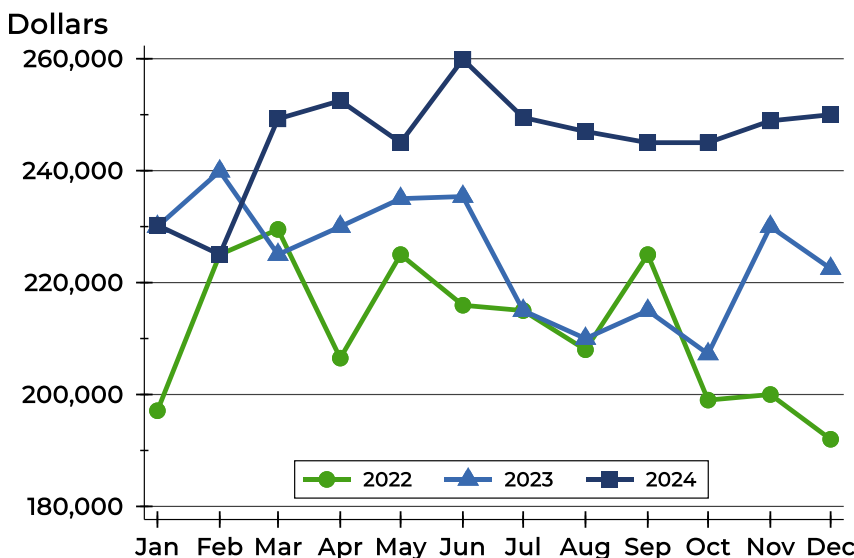
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Average Price



Month	2022	2023	2024
January	242,729	247,361	251,653
February	232,387	259,907	251,917
March	246,089	247,875	266,827
April	231,240	252,099	291,369
May	239,570	257,501	263,556
June	234,875	257,899	278,199
July	241,041	251,768	277,280
August	225,255	231,966	268,277
September	239,989	229,917	267,127
October	220,788	230,618	269,721
November	225,255	273,241	287,375
December	220,618	237,148	275,514

Median Price



Month	2022	2023	2024
January	197,100	230,000	230,250
February	225,000	239,900	225,000
March	229,500	225,000	249,250
April	206,500	230,000	252,500
May	225,000	235,000	245,000
June	215,950	235,375	259,900
July	215,000	215,000	249,500
August	208,000	210,000	247,000
September	225,000	215,000	245,000
October	199,000	207,250	245,000
November	200,000	230,000	248,900
December	192,000	222,500	250,000



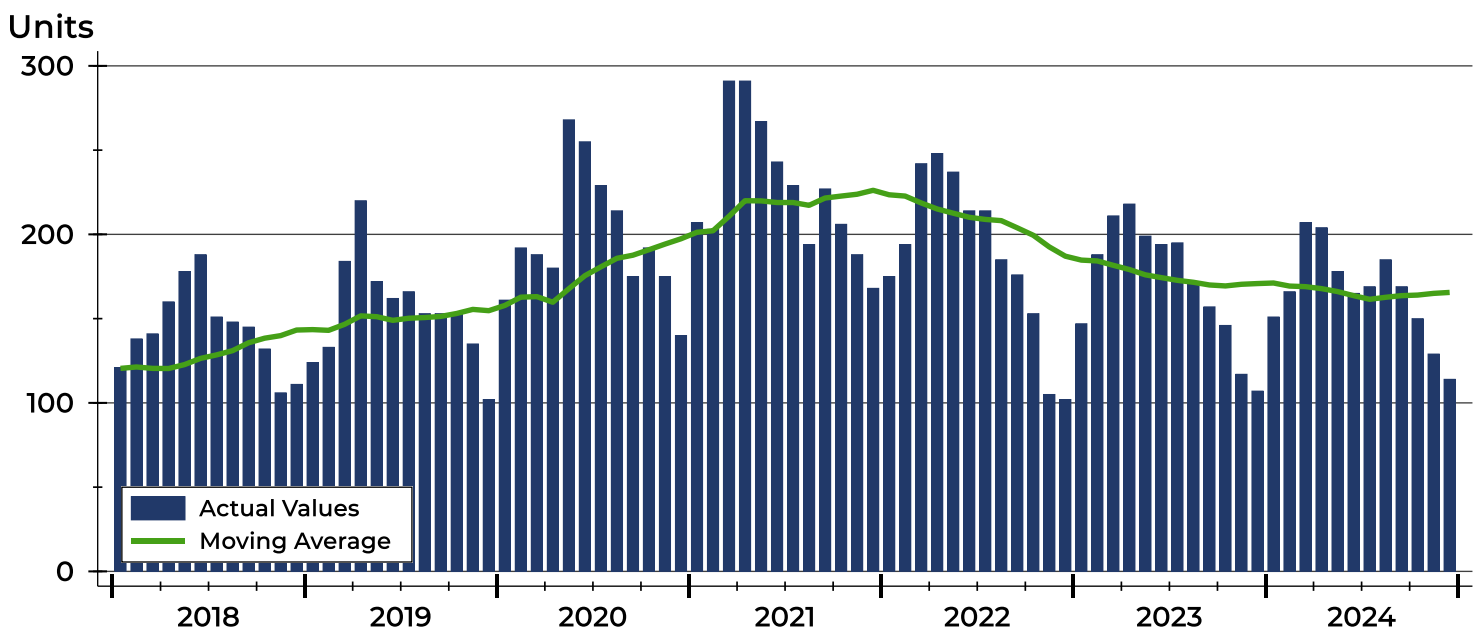
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		December			Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		114	107	6.5%	1,987	2,050	-3.1%
Volume (1,000s)		27,693	23,904	15.9%	514,615	495,294	3.9%
Average	Sale Price	242,923	223,399	8.7%	258,991	241,607	7.2%
	Days on Market	44	47	-6.4%	43	38	13.2%
	Percent of Original	97.2%	91.9%	5.8%	96.2%	96.1%	0.1%
Median	Sale Price	215,000	209,000	2.9%	235,000	223,500	5.1%
	Days on Market	26	23	13.0%	17	14	21.4%
	Percent of Original	100.0%	96.5%	3.6%	98.6%	98.5%	0.1%

A total of 114 contracts for sale were written in the FHAR eight-county jurisdiction during the month of December, up from 107 in 2023. The median list price of these homes was \$215,000, up from \$209,000 the prior year.

Half of the homes that went under contract in December were on the market less than 26 days, compared to 23 days in December 2023.

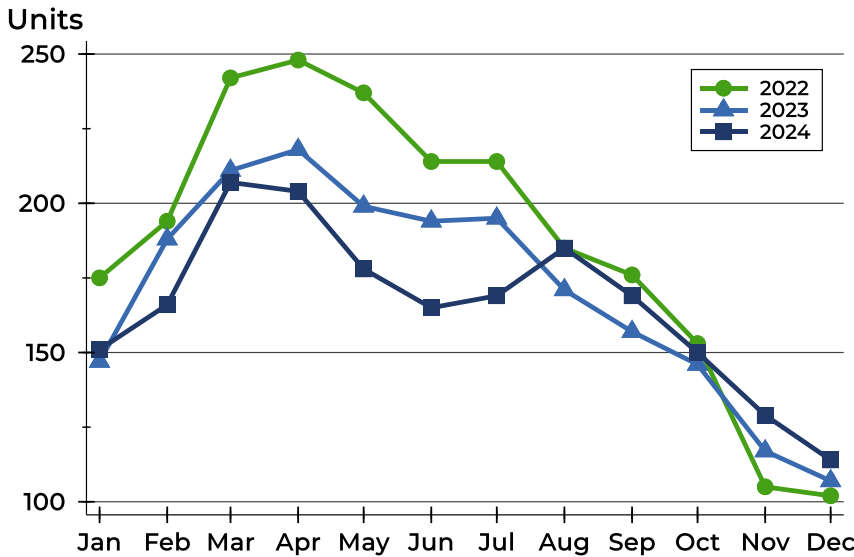
History of Contracts Written





Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	175	147	151
February	194	188	166
March	242	211	207
April	248	218	204
May	237	199	178
June	214	194	165
July	214	195	169
August	185	171	185
September	176	157	169
October	153	146	150
November	105	117	129
December	102	107	114

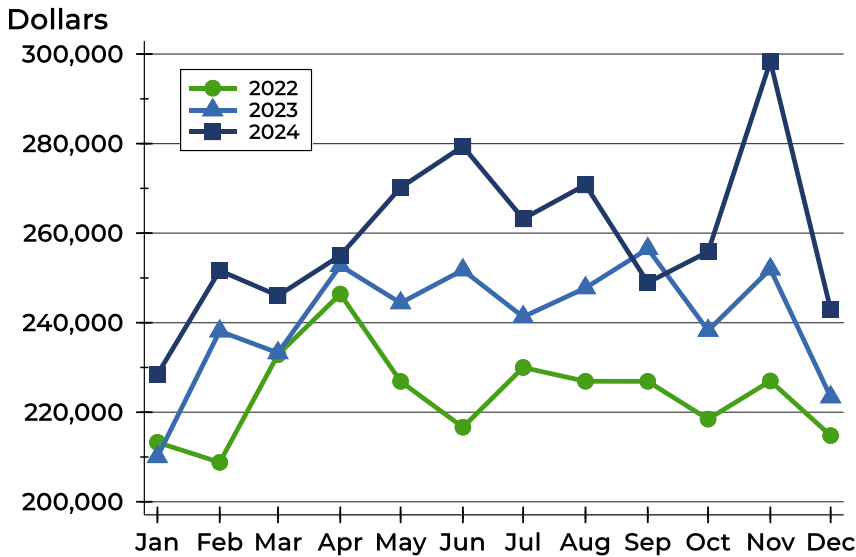
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.9%	19,900	19,900	6	6	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	8	7.0%	86,544	89,975	52	40	88.6%	96.8%
\$100,000-\$124,999	10	8.8%	113,887	118,450	32	27	99.6%	100.0%
\$125,000-\$149,999	10	8.8%	138,630	139,700	45	29	98.7%	100.0%
\$150,000-\$174,999	6	5.3%	162,750	163,500	37	24	95.8%	100.0%
\$175,000-\$199,999	17	14.9%	187,426	188,750	55	28	95.6%	100.0%
\$200,000-\$249,999	22	19.3%	225,729	219,950	40	18	98.7%	100.0%
\$250,000-\$299,999	11	9.6%	277,055	269,900	53	46	98.9%	100.0%
\$300,000-\$399,999	16	14.0%	361,531	366,950	35	24	99.1%	100.0%
\$400,000-\$499,999	8	7.0%	427,738	432,000	32	17	98.0%	100.0%
\$500,000-\$749,999	4	3.5%	549,500	545,000	81	30	91.6%	96.2%
\$750,000-\$999,999	1	0.9%	875,000	875,000	81	81	92.1%	92.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



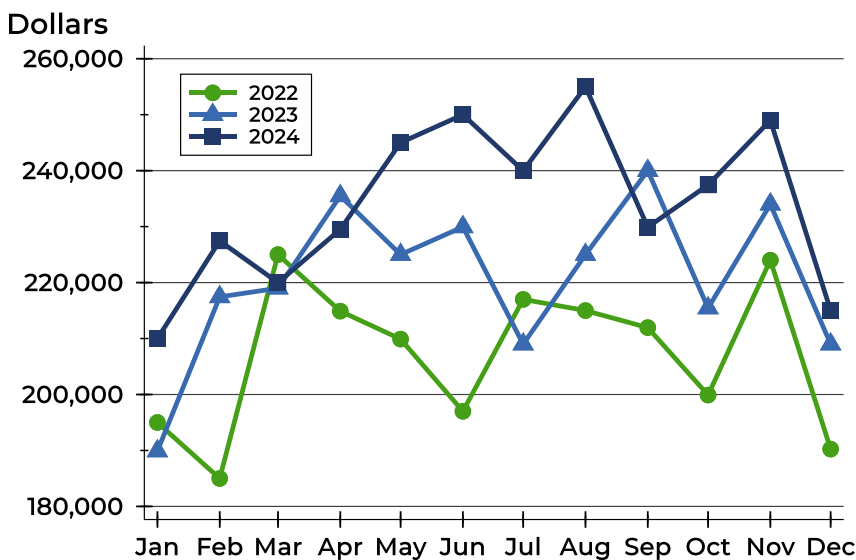
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	213,282	210,038	228,452
February	208,802	238,113	251,641
March	232,855	233,250	246,036
April	246,398	252,736	254,995
May	226,889	244,407	270,182
June	216,653	251,762	279,398
July	229,994	241,302	263,197
August	226,919	247,756	270,783
September	226,901	256,510	248,959
October	218,457	238,252	255,836
November	226,984	251,974	298,351
December	214,784	223,399	242,923

Median Price

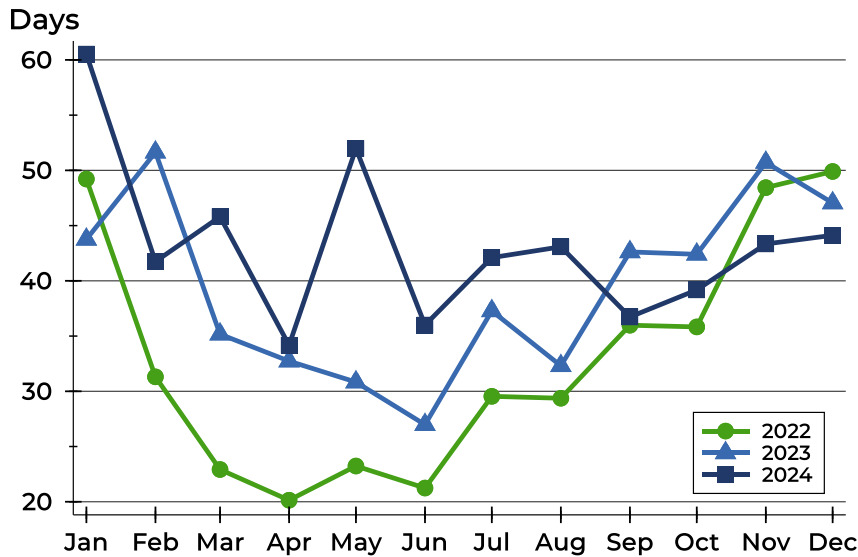


Month	2022	2023	2024
January	195,000	189,900	210,000
February	185,000	217,450	227,450
March	225,000	219,000	219,999
April	214,900	235,500	229,500
May	209,900	225,000	245,000
June	197,000	229,950	250,000
July	217,000	209,000	240,000
August	215,000	225,000	255,000
September	211,950	240,000	229,900
October	199,900	215,450	237,450
November	224,000	234,000	249,000
December	190,250	209,000	215,000



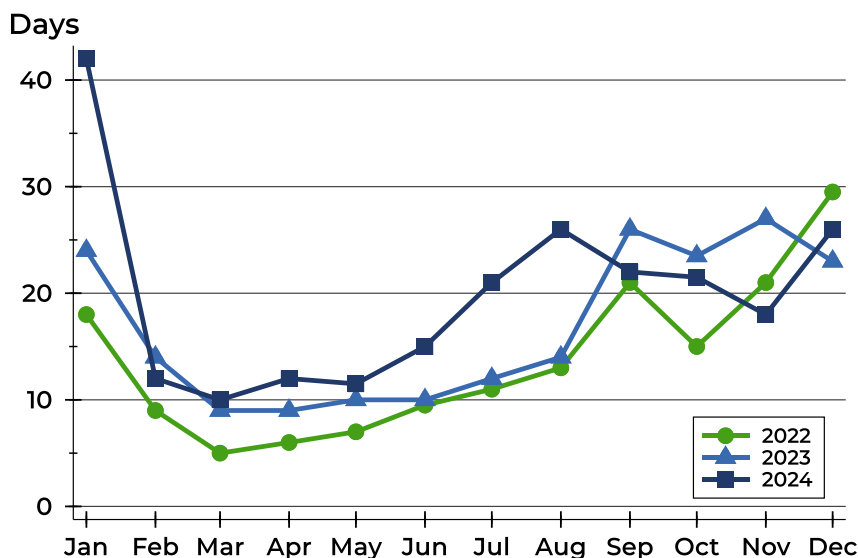
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	49	44	61
February	31	52	42
March	23	35	46
April	20	33	34
May	23	31	52
June	21	27	36
July	30	37	42
August	29	32	43
September	36	43	37
October	36	42	39
November	48	51	43
December	50	47	44

Median DOM



Month	2022	2023	2024
January	18	24	42
February	9	14	12
March	5	9	10
April	6	9	12
May	7	10	12
June	10	10	15
July	11	12	21
August	13	14	26
September	21	26	22
October	15	24	22
November	21	27	18
December	30	23	26



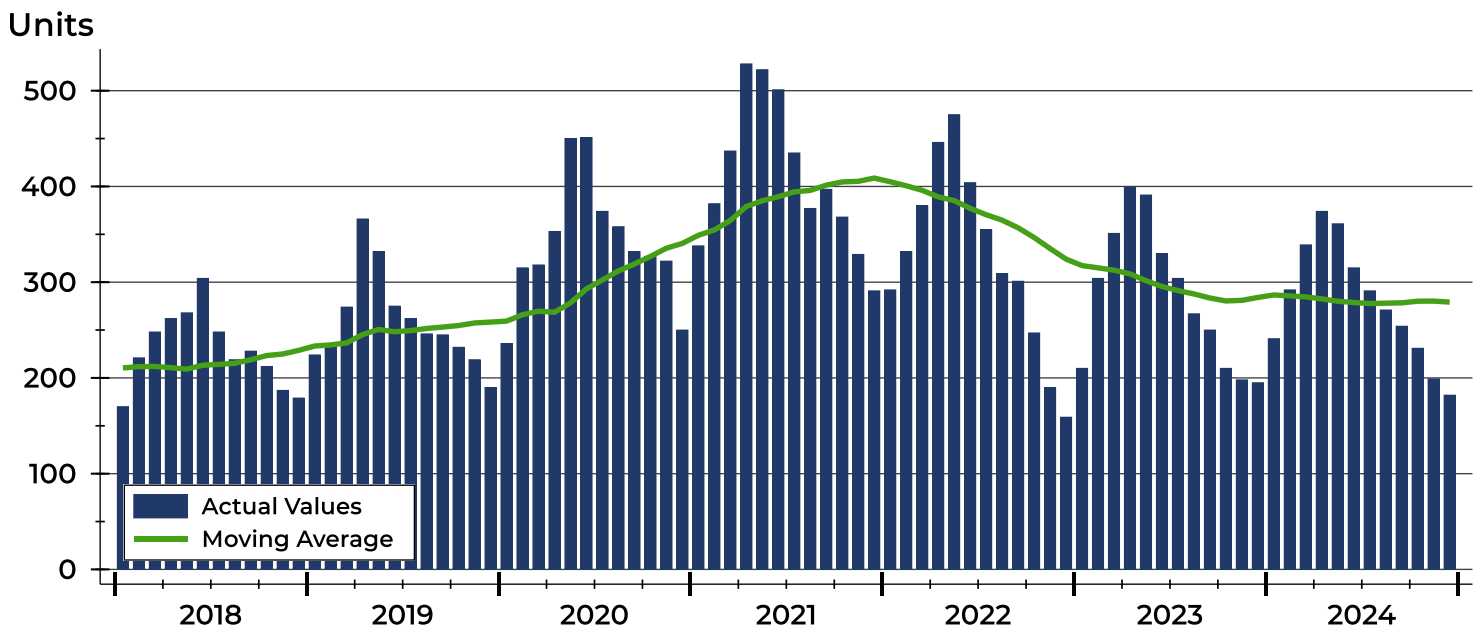
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2024	2023	Change
Pending Contracts		182	195	-6.7%
Volume (1,000s)		47,034	47,064	-0.1%
Average	List Price	258,428	241,355	7.1%
	Days on Market	47	52	-9.6%
	Percent of Original	97.8%	97.8%	0.0%
Median	List Price	222,250	220,000	1.0%
	Days on Market	25	30	-16.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 182 listings in the FHAR eight-county jurisdiction had contracts pending at the end of December, down from 195 contracts pending at the end of December 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

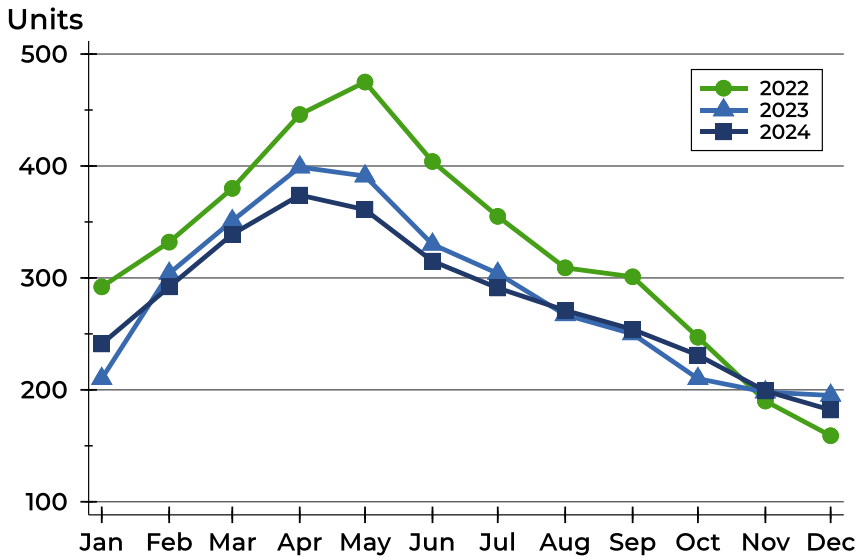
History of Pending Contracts





Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	292	210	241
February	332	304	292
March	380	351	339
April	446	399	374
May	475	391	361
June	404	330	315
July	355	304	291
August	309	267	271
September	301	250	254
October	247	210	231
November	190	198	199
December	159	195	182

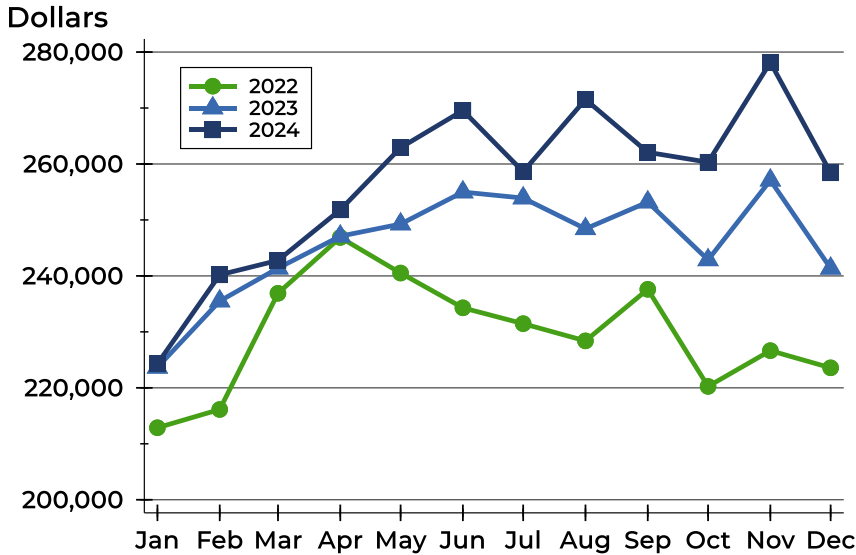
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	19,900	19,900	6	6	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	12	6.6%	81,900	89,950	59	54	91.8%	100.0%
\$100,000-\$124,999	9	4.9%	114,319	119,000	30	15	99.5%	100.0%
\$125,000-\$149,999	12	6.6%	139,658	139,750	47	41	97.9%	99.1%
\$150,000-\$174,999	13	7.1%	163,162	165,000	51	27	96.0%	100.0%
\$175,000-\$199,999	27	14.8%	186,706	184,900	49	29	97.2%	100.0%
\$200,000-\$249,999	37	20.3%	226,671	225,000	31	16	99.1%	100.0%
\$250,000-\$299,999	19	10.4%	272,968	269,900	55	16	101.0%	100.0%
\$300,000-\$399,999	28	15.4%	354,011	350,000	48	16	98.4%	100.0%
\$400,000-\$499,999	15	8.2%	441,383	439,000	36	17	98.3%	100.0%
\$500,000-\$749,999	7	3.8%	581,129	575,000	124	54	93.2%	98.1%
\$750,000-\$999,999	1	0.5%	875,000	875,000	81	81	92.1%	92.1%
\$1,000,000 and up	1	0.5%	1,115,000	1,115,000	18	18	100.0%	100.0%



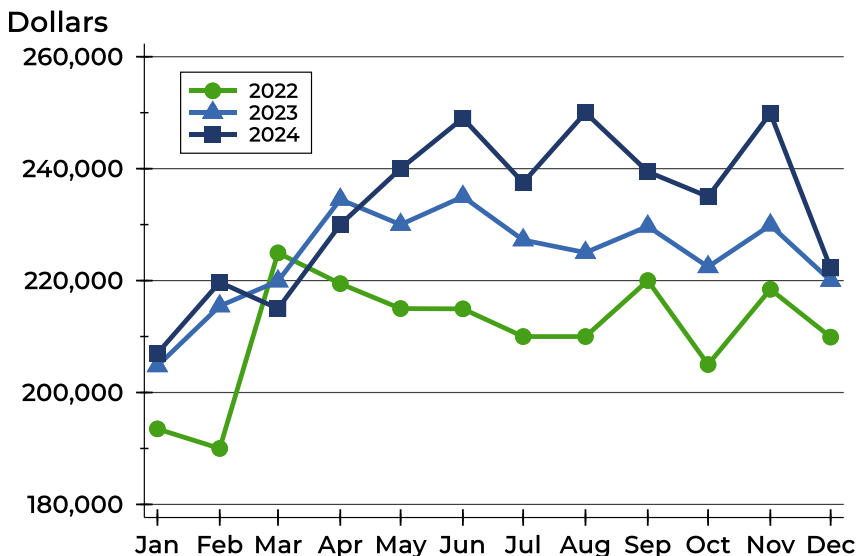
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	212,869	223,659	224,300
February	216,135	235,504	240,195
March	236,894	241,379	242,773
April	246,874	247,101	251,809
May	240,516	249,264	262,920
June	234,300	254,985	269,555
July	231,465	253,916	258,623
August	228,393	248,419	271,535
September	237,610	253,194	262,089
October	220,258	242,865	260,319
November	226,647	257,099	278,152
December	223,580	241,355	258,428

Median Price

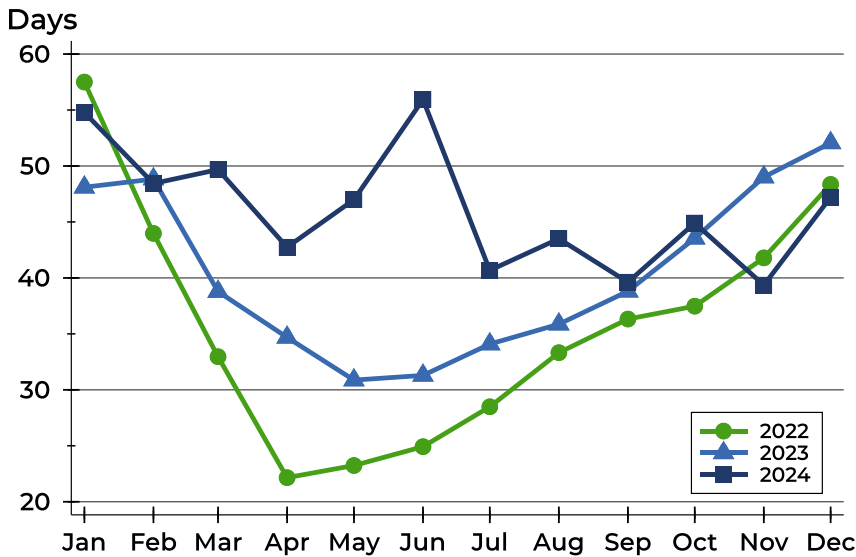


Month	2022	2023	2024
January	193,500	204,750	207,000
February	190,000	215,450	219,700
March	224,950	219,900	215,000
April	219,450	234,500	230,000
May	215,000	230,000	240,000
June	214,950	235,000	249,000
July	210,000	227,250	237,500
August	210,000	225,000	250,000
September	220,000	229,700	239,450
October	205,000	222,450	235,000
November	218,450	229,900	249,900
December	209,900	220,000	222,250



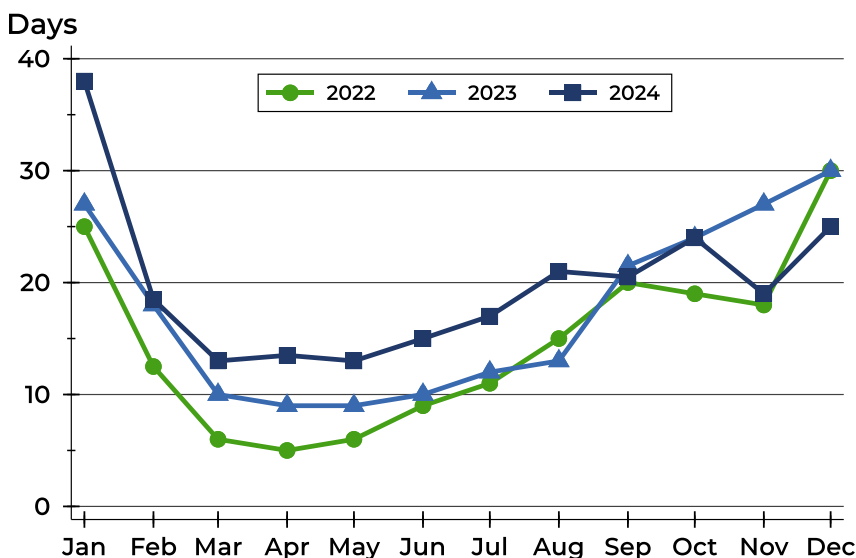
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	58	48	55
February	44	49	48
March	33	39	50
April	22	35	43
May	23	31	47
June	25	31	56
July	28	34	41
August	33	36	44
September	36	39	40
October	37	44	45
November	42	49	39
December	48	52	47

Median DOM



Month	2022	2023	2024
January	25	27	38
February	13	18	19
March	6	10	13
April	5	9	14
May	6	9	13
June	9	10	15
July	11	12	17
August	15	13	21
September	20	22	21
October	19	24	24
November	18	27	19
December	30	30	25