



**February
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Flint Hills Association Eight-County Jurisdiction Housing Report



Market Overview

FHAR Jurisdiction Home Sales Rose in February

Total home sales in the FHAR eight-county jurisdiction rose by 24.5% last month to 132 units, compared to 106 units in February 2023. Total sales volume was \$28.6 million, up 32.8% from a year earlier.

The median sale price in February was \$202,396, up from \$187,750 a year earlier. Homes that sold in February were typically on the market for 35 days and sold for 97.9% of their list prices.

FHAR Jurisdiction Active Listings Up at End of February

The total number of active listings in the FHAR eight-county jurisdiction at the end of February was 334 units, up from 330 at the same point in 2023. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of February was \$211,000.

During February, a total of 185 contracts were written down from 188 in February 2023. At the end of the month, there were 292 contracts still pending.

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Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Flint Hills Association Eight-County Jurisdiction Summary Statistics

February MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		132	106	148	238	196	304
Change from prior year		24.5%	-28.4%	-8.6%	21.4%	-35.5%	5.2%
Active Listings		334	330	270	N/A	N/A	N/A
Change from prior year		1.2%	22.2%	-18.9%			
Months' Supply		2.0	1.8	1.2	N/A	N/A	N/A
Change from prior year		11.1%	50.0%	-29.4%			
New Listings		183	211	213	327	362	392
Change from prior year		-13.3%	-0.9%	9.8%	-9.7%	-7.7%	-0.8%
Contracts Written		185	188	194	341	335	369
Change from prior year		-1.6%	-3.1%	-4.4%	1.8%	-9.2%	-10.0%
Pending Contracts		292	304	332	N/A	N/A	N/A
Change from prior year		-3.9%	-8.4%	-13.1%			
Sales Volume (1,000s)		28,581	21,523	31,149	53,445	40,579	63,603
Change from prior year		32.8%	-30.9%	-2.5%	31.7%	-36.2%	13.0%
Average	Sale Price	216,524	203,051	210,465	224,558	207,036	209,219
	Change from prior year	6.6%	-3.5%	6.7%	8.5%	-1.0%	7.5%
	List Price of Actives	272,776	269,896	245,608	N/A	N/A	N/A
	Change from prior year	1.1%	9.9%	15.0%			
	Days on Market	57	48	46	56	50	46
Change from prior year	18.8%	4.3%	-17.9%	12.0%	8.7%	-19.3%	
	Percent of List	96.8%	98.4%	98.2%	96.7%	97.3%	97.9%
Change from prior year		-1.6%	0.2%	0.7%	-0.6%	-0.6%	0.5%
	Percent of Original	94.2%	96.0%	96.5%	94.0%	94.7%	95.9%
Change from prior year		-1.9%	-0.5%	0.5%	-0.7%	-1.3%	0.0%
Median	Sale Price	202,396	187,750	198,500	211,000	187,750	190,200
	Change from prior year	7.8%	-5.4%	13.4%	12.4%	-1.3%	5.7%
	List Price of Actives	211,000	222,450	185,000	N/A	N/A	N/A
	Change from prior year	-5.1%	20.2%	10.4%			
	Days on Market	35	30	18	32	30	22
Change from prior year	16.7%	66.7%	-35.7%	6.7%	36.4%	-21.4%	
	Percent of List	97.9%	98.4%	100.0%	97.9%	98.2%	99.9%
Change from prior year		-0.5%	-1.6%	0.8%	-0.3%	-1.7%	0.8%
	Percent of Original	97.0%	97.1%	99.1%	96.8%	96.6%	98.3%
Change from prior year		-0.1%	-2.0%	0.9%	0.2%	-1.7%	-0.1%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



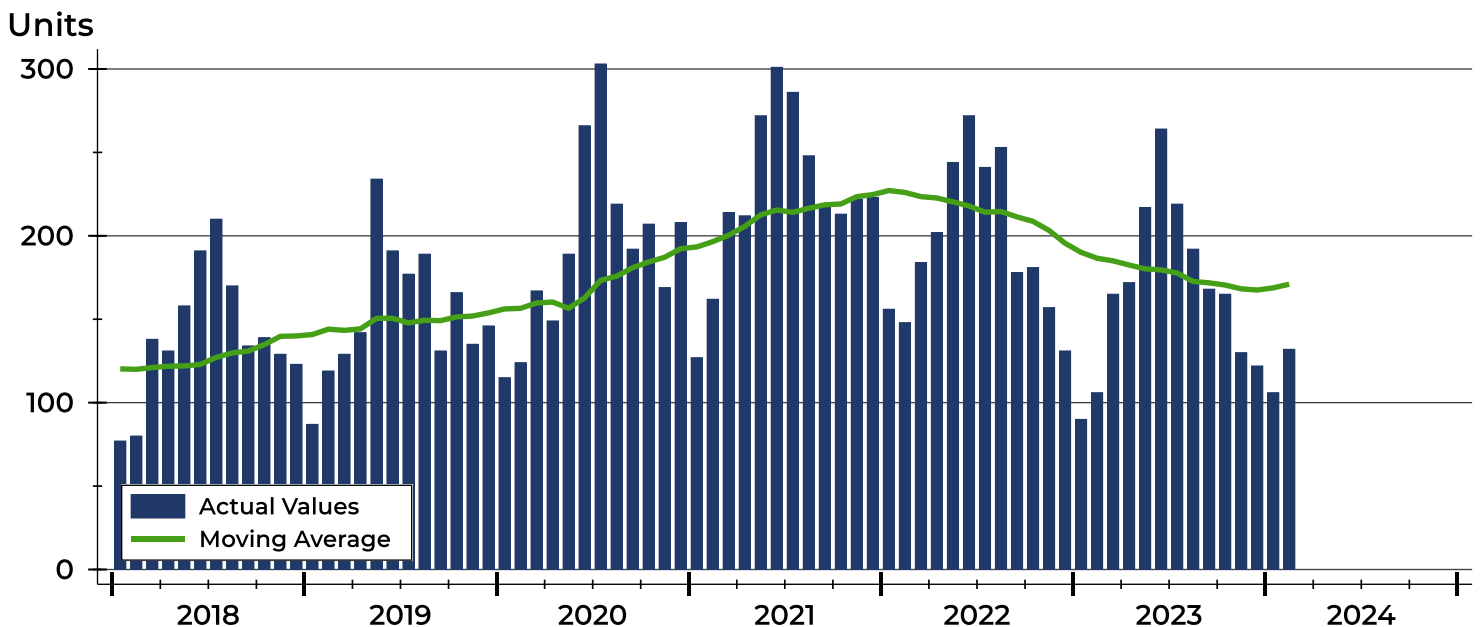
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		2024	February 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		132	106	24.5%	238	196	21.4%
Volume (1,000s)		28,581	21,523	32.8%	53,445	40,579	31.7%
Months' Supply		2.0	1.8	11.1%	N/A	N/A	N/A
Average	Sale Price	216,524	203,051	6.6%	224,558	207,036	8.5%
	Days on Market	57	48	18.8%	56	50	12.0%
	Percent of List	96.8%	98.4%	-1.6%	96.7%	97.3%	-0.6%
	Percent of Original	94.2%	96.0%	-1.9%	94.0%	94.7%	-0.7%
Median	Sale Price	202,396	187,750	7.8%	211,000	187,750	12.4%
	Days on Market	35	30	16.7%	32	30	6.7%
	Percent of List	97.9%	98.4%	-0.5%	97.9%	98.2%	-0.3%
	Percent of Original	97.0%	97.1%	-0.1%	96.8%	96.6%	0.2%

A total of 132 homes sold in the FHAR eight-county jurisdiction in February, up from 106 units in February 2023. Total sales volume rose to \$28.6 million compared to \$21.5 million in the previous year.

The median sales price in February was \$202,396, up 7.8% compared to the prior year. Median days on market was 35 days, up from 29 days in January, and up from 30 in February 2023.

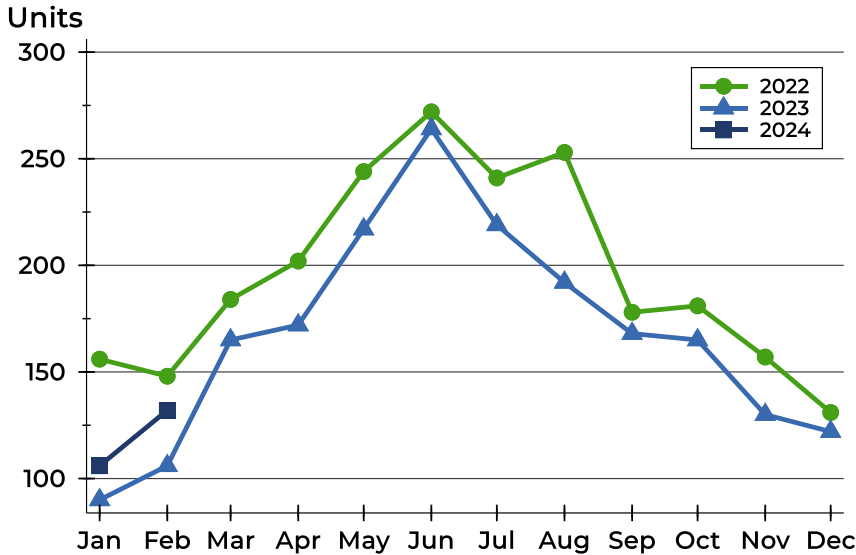
History of Closed Listings





Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	156	90	106
February	148	106	132
March	184	165	
April	202	172	
May	244	217	
June	272	264	
July	241	219	
August	253	192	
September	178	168	
October	181	165	
November	157	130	
December	131	122	

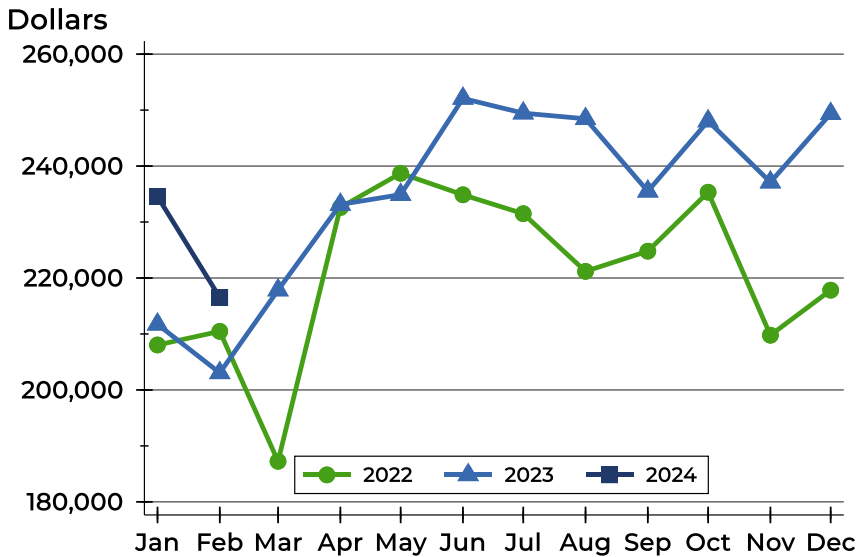
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.8%	0.5	19,000	19,000	25	25	100.5%	100.5%	100.5%	100.5%
\$25,000-\$49,999	5	3.8%	2.0	35,405	36,525	88	29	91.5%	91.9%	83.0%	80.2%
\$50,000-\$99,999	10	7.6%	3.9	74,700	72,500	65	59	87.2%	89.2%	82.0%	81.5%
\$100,000-\$124,999	9	6.8%	2.9	113,822	115,000	66	28	98.0%	97.6%	94.2%	96.0%
\$125,000-\$149,999	12	9.1%	1.6	139,200	141,000	73	77	97.3%	96.9%	92.6%	92.0%
\$150,000-\$174,999	13	9.8%	2.0	162,485	165,000	42	20	98.7%	100.0%	95.6%	98.2%
\$175,000-\$199,999	14	10.6%	1.4	182,939	183,250	45	31	97.6%	97.8%	96.7%	98.9%
\$200,000-\$249,999	23	17.4%	1.4	220,443	219,000	57	23	97.5%	97.9%	95.4%	97.6%
\$250,000-\$299,999	19	14.4%	1.6	273,395	270,000	52	36	98.1%	98.3%	97.0%	98.1%
\$300,000-\$399,999	17	12.9%	1.7	339,538	335,000	44	51	98.2%	98.5%	96.7%	98.4%
\$400,000-\$499,999	7	5.3%	2.2	445,443	440,000	74	55	97.8%	97.7%	96.8%	97.7%
\$500,000-\$749,999	2	1.5%	3.2	557,500	557,500	72	72	94.7%	94.7%	94.7%	94.7%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



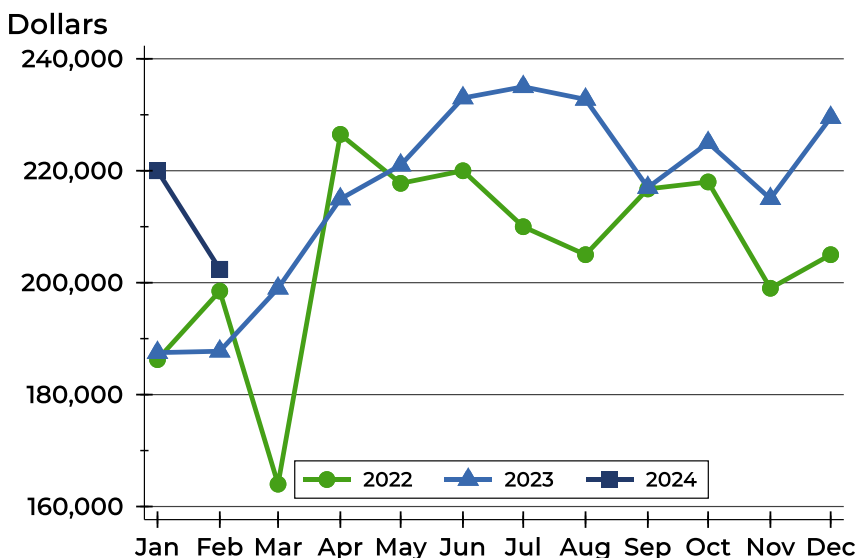
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	208,036	211,729	234,562
February	210,465	203,051	216,524
March	187,253	217,841	
April	232,595	233,144	
May	238,717	234,900	
June	234,872	252,092	
July	231,492	249,459	
August	221,184	248,454	
September	224,797	235,501	
October	235,330	248,045	
November	209,780	237,123	
December	217,827	249,363	

Median Price

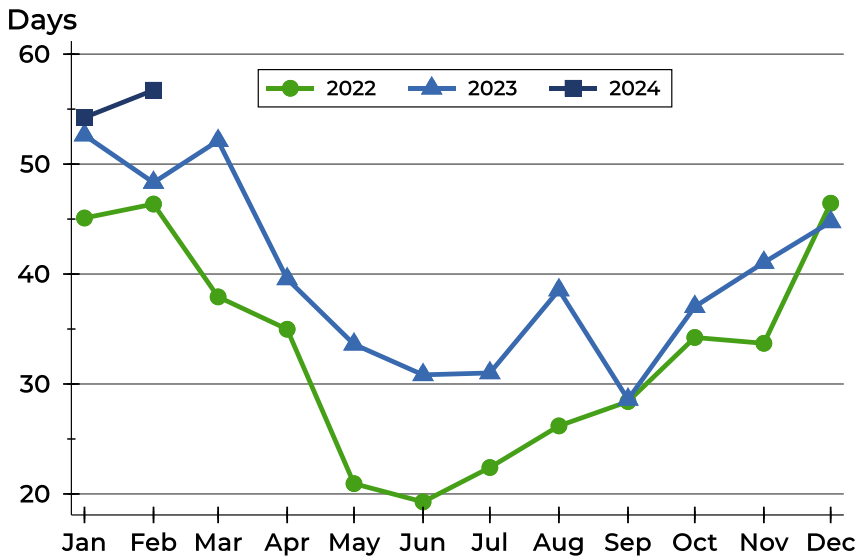


Month	2022	2023	2024
January	186,250	187,500	220,000
February	198,500	187,750	202,396
March	164,000	199,000	
April	226,500	214,950	
May	217,750	221,000	
June	220,000	233,000	
July	210,000	235,000	
August	205,000	232,750	
September	216,750	217,000	
October	218,000	225,000	
November	199,000	215,000	
December	205,000	229,500	



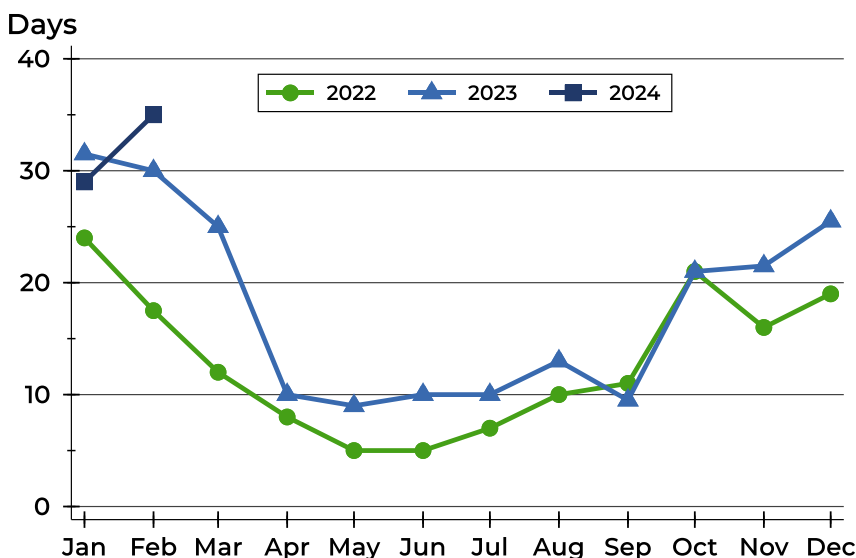
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	45	53	54
February	46	48	57
March	38	52	
April	35	40	
May	21	34	
June	19	31	
July	22	31	
August	26	39	
September	28	29	
October	34	37	
November	34	41	
December	46	45	

Median DOM



Month	2022	2023	2024
January	24	32	29
February	18	30	35
March	12	25	
April	8	10	
May	5	9	
June	5	10	
July	7	10	
August	10	13	
September	11	10	
October	21	21	
November	16	22	
December	19	26	



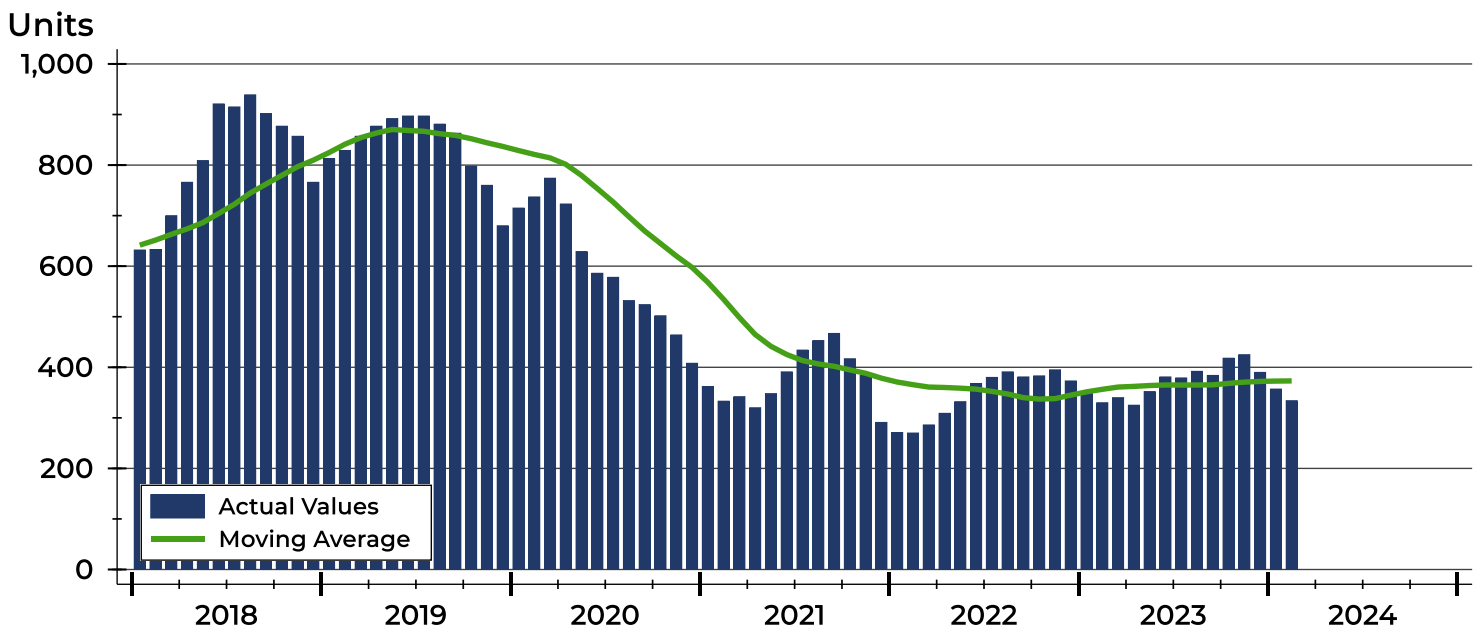
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		End of February		
		2024	2023	Change
Active Listings		334	330	1.2%
Volume (1,000s)		91,107	89,066	2.3%
Months' Supply		2.0	1.8	11.1%
Average	List Price	272,776	269,896	1.1%
	Days on Market	89	83	7.2%
	Percent of Original	97.6%	97.4%	0.2%
Median	List Price	211,000	222,450	-5.1%
	Days on Market	61	56	8.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 334 homes were available for sale in the FHAR eight-county jurisdiction at the end of February. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of February was \$211,000, down 5.1% from 2023. The typical time on market for active listings was 61 days, up from 56 days a year earlier.

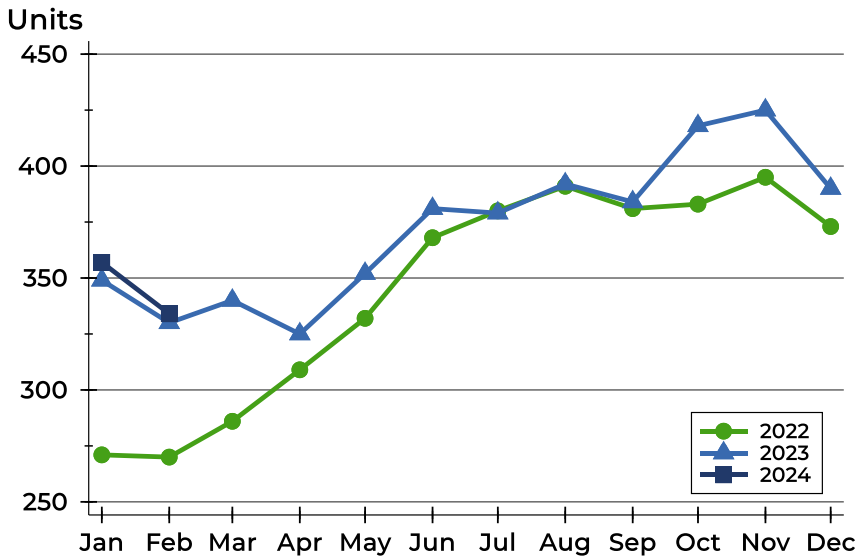
History of Active Listings





Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	271	349	357
February	270	330	334
March	286	340	
April	309	325	
May	332	352	
June	368	381	
July	380	379	
August	391	392	
September	381	384	
October	383	418	
November	395	425	
December	373	390	

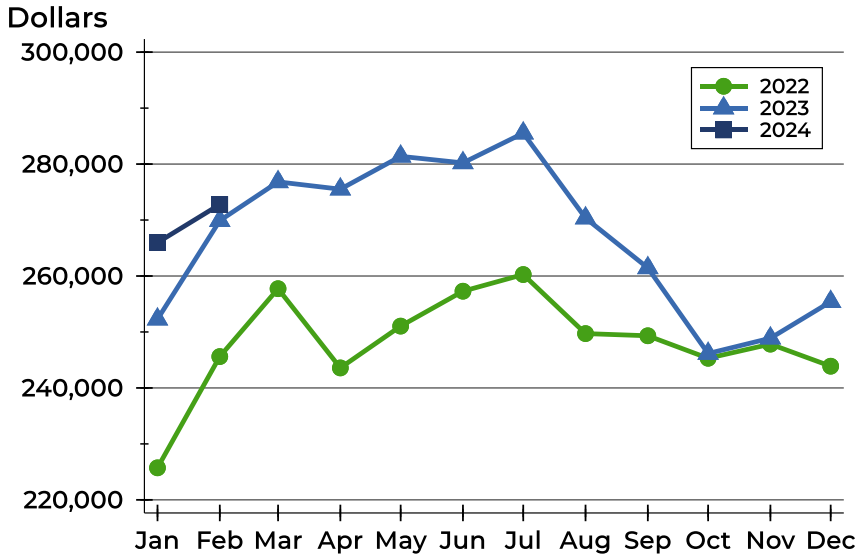
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	0.5	20,000	20,000	14	14	100.0%	100.0%
\$25,000-\$49,999	7	2.1%	2.0	35,986	35,000	128	76	93.7%	100.0%
\$50,000-\$99,999	41	12.3%	3.9	77,727	75,000	116	78	95.8%	100.0%
\$100,000-\$124,999	27	8.1%	2.9	114,274	115,000	84	59	97.1%	100.0%
\$125,000-\$149,999	23	6.9%	1.6	137,561	137,900	83	84	97.5%	100.0%
\$150,000-\$174,999	33	9.9%	2.0	162,912	164,900	70	70	98.9%	100.0%
\$175,000-\$199,999	23	6.9%	1.4	188,896	190,000	62	41	99.0%	100.0%
\$200,000-\$249,999	43	12.9%	1.4	225,007	225,000	81	36	97.4%	100.0%
\$250,000-\$299,999	37	11.1%	1.6	276,632	275,000	85	60	98.2%	100.0%
\$300,000-\$399,999	48	14.4%	1.7	354,242	359,950	70	54	98.6%	100.0%
\$400,000-\$499,999	19	5.7%	2.2	451,363	450,000	80	48	98.2%	100.0%
\$500,000-\$749,999	19	5.7%	3.2	634,679	650,000	117	85	96.8%	100.0%
\$750,000-\$999,999	8	2.4%	N/A	891,438	892,250	186	122	95.0%	100.0%
\$1,000,000 and up	5	1.5%	N/A	1,399,600	1,399,000	157	120	96.0%	100.0%



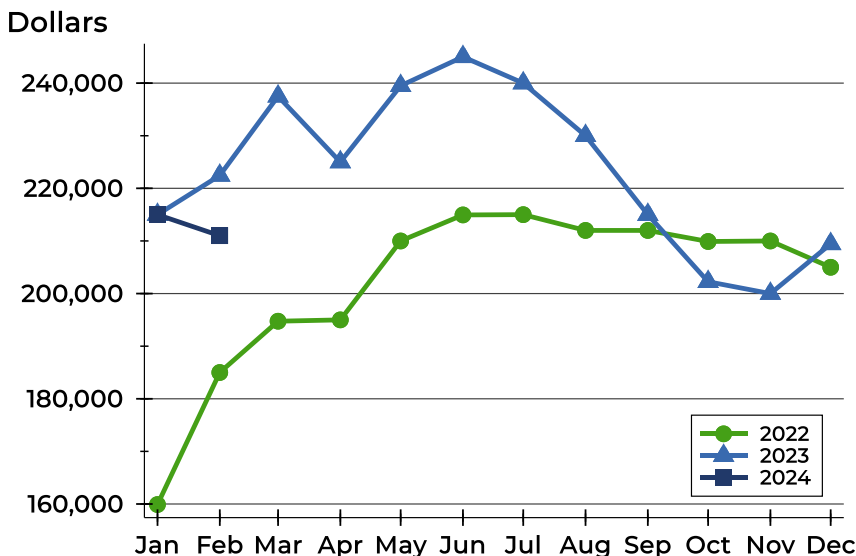
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average Price



Month	2022	2023	2024
January	225,726	252,283	265,966
February	245,608	269,896	272,776
March	257,735	276,818	
April	243,580	275,511	
May	251,047	281,383	
June	257,286	280,213	
July	260,263	285,518	
August	249,712	270,350	
September	249,322	261,450	
October	245,307	246,153	
November	247,830	248,888	
December	243,887	255,407	

Median Price

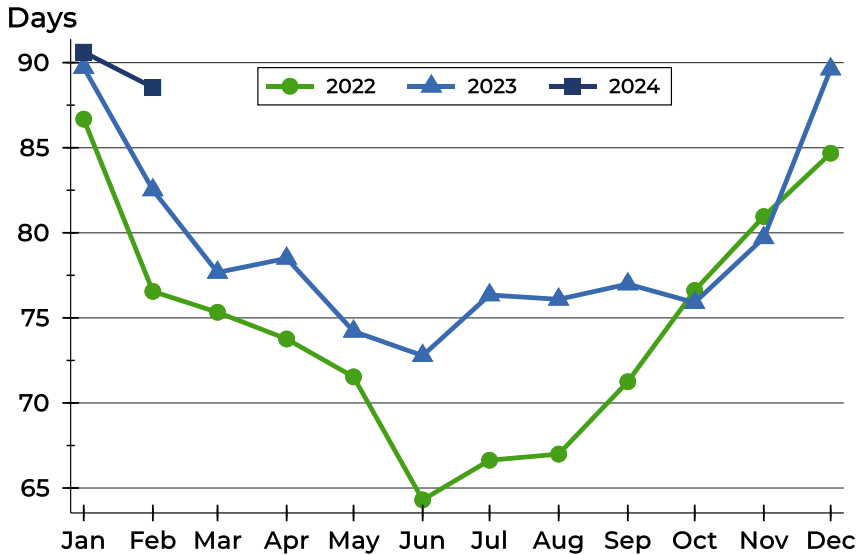


Month	2022	2023	2024
January	159,900	215,000	215,000
February	185,000	222,450	211,000
March	194,750	237,500	
April	195,000	225,000	
May	210,000	239,500	
June	214,950	245,000	
July	215,000	240,000	
August	212,000	230,000	
September	212,000	215,000	
October	209,900	202,250	
November	210,000	199,999	
December	205,000	209,450	



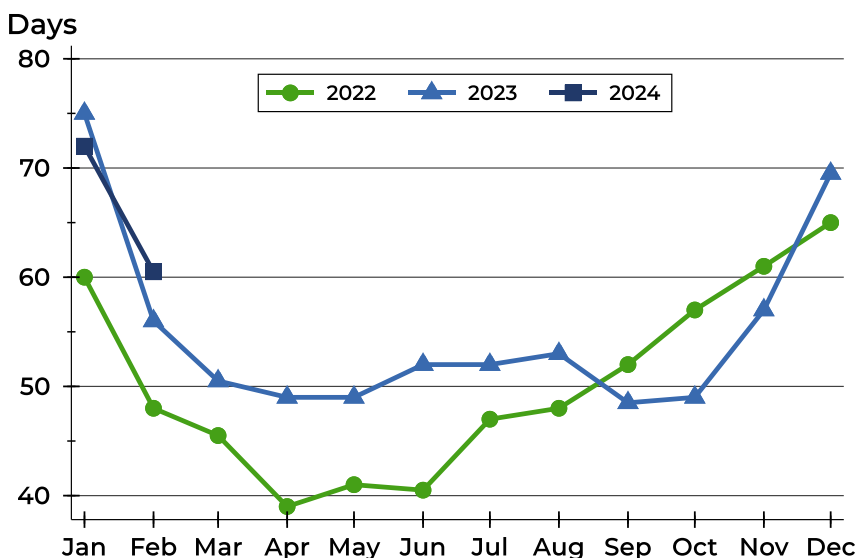
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	87	90	91
February	77	83	89
March	75	78	
April	74	78	
May	72	74	
June	64	73	
July	67	76	
August	67	76	
September	71	77	
October	77	76	
November	81	80	
December	85	90	

Median DOM

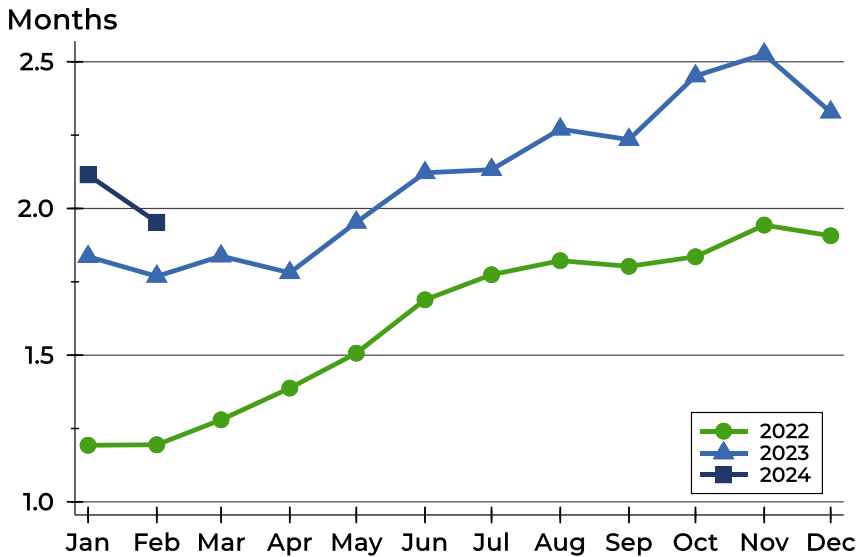


Month	2022	2023	2024
January	60	75	72
February	48	56	61
March	46	51	
April	39	49	
May	41	49	
June	41	52	
July	47	52	
August	48	53	
September	52	49	
October	57	49	
November	61	57	
December	65	70	



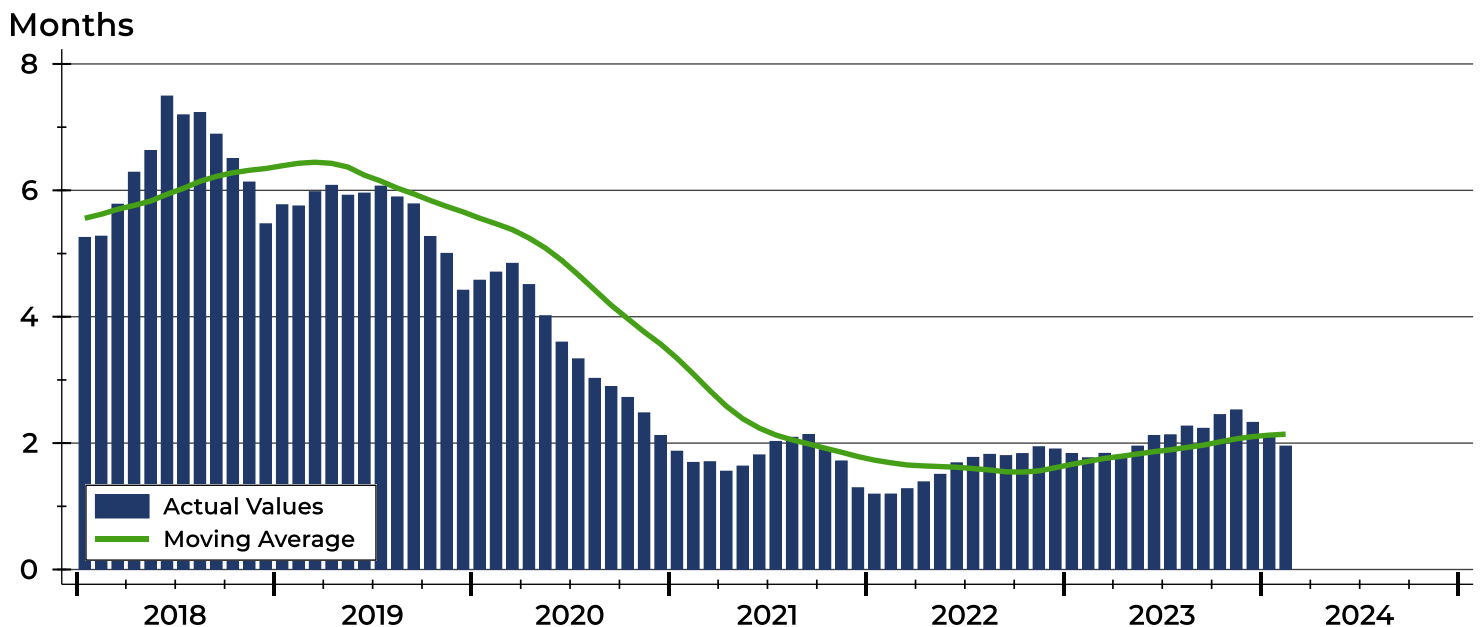
Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.8	2.1
February	1.2	1.8	2.0
March	1.3	1.8	
April	1.4	1.8	
May	1.5	2.0	
June	1.7	2.1	
July	1.8	2.1	
August	1.8	2.3	
September	1.8	2.2	
October	1.8	2.5	
November	1.9	2.5	
December	1.9	2.3	

History of Month's Supply





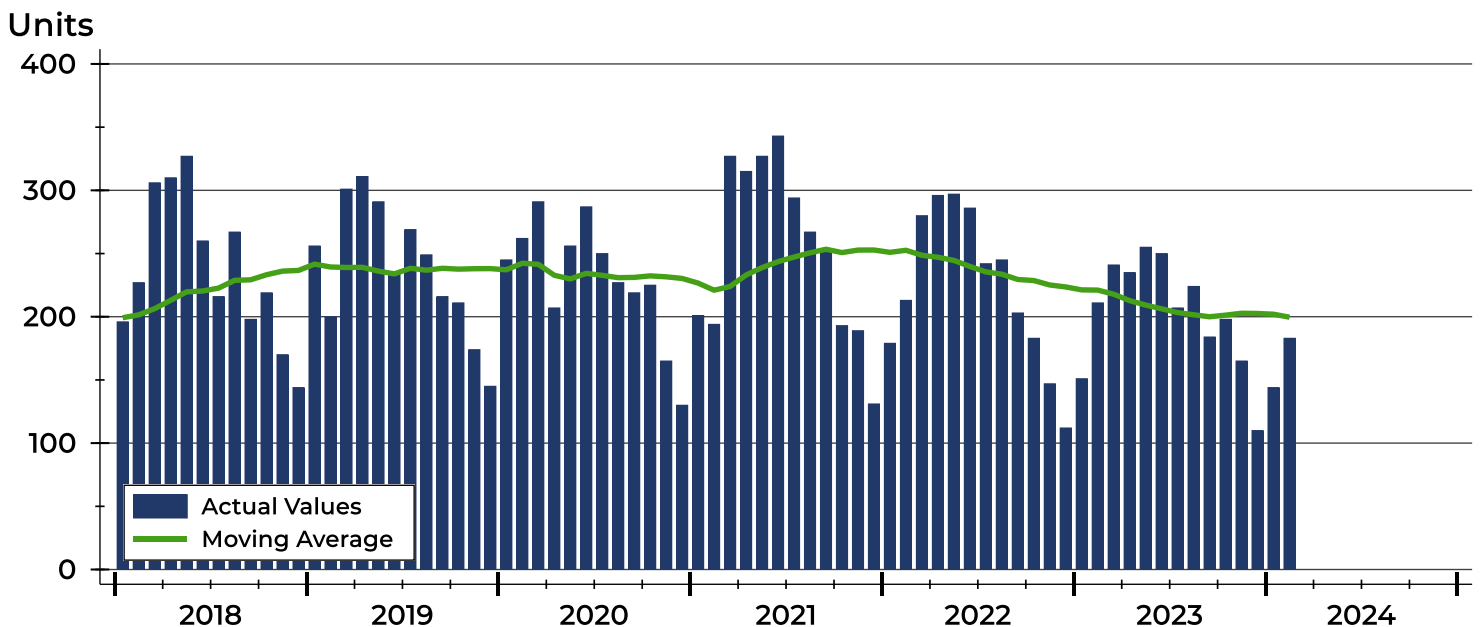
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2024	February 2023	Change
Current Month	New Listings	183	211	-13.3%
	Volume (1,000s)	46,925	54,840	-14.4%
	Average List Price	256,419	259,907	-1.3%
	Median List Price	225,000	239,900	-6.2%
Year-to-Date	New Listings	327	362	-9.7%
	Volume (1,000s)	83,322	92,192	-9.6%
	Average List Price	254,807	254,674	0.1%
	Median List Price	229,000	233,000	-1.7%

A total of 183 new listings were added in the FHAR eight-county jurisdiction during February, down 13.3% from the same month in 2023. Year-to-date the FHAR eight-county jurisdiction has seen 327 new listings.

The median list price of these homes was \$225,000 down from \$239,900 in 2023.

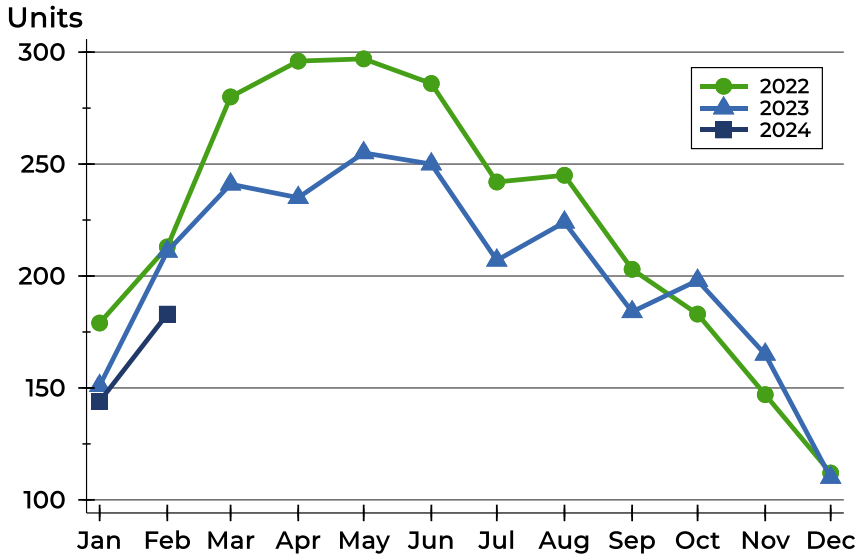
History of New Listings





Flint Hills Association Eight-County Jurisdiction New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	179	151	144
February	213	211	183
March	280	241	
April	296	235	
May	297	255	
June	286	250	
July	242	207	
August	245	224	
September	203	184	
October	183	198	
November	147	165	
December	112	110	

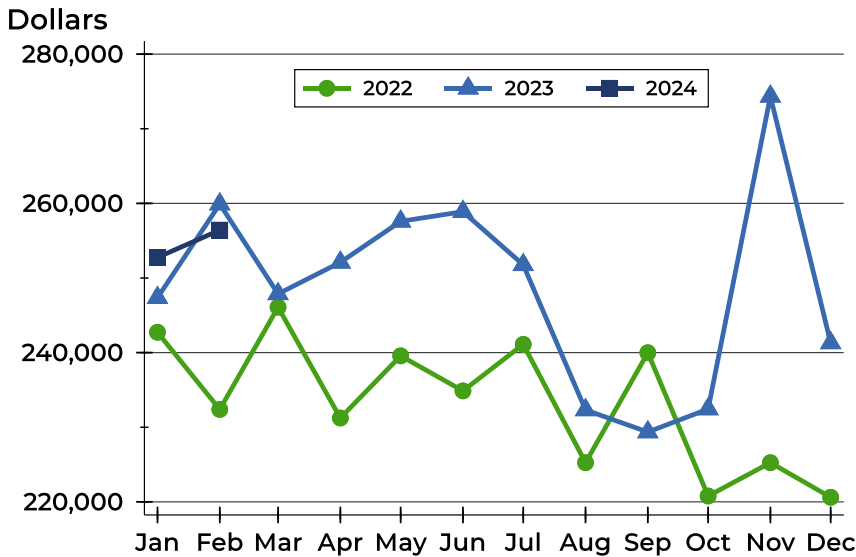
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	20,000	20,000	19	19	100.0%	100.0%
\$25,000-\$49,999	4	2.2%	33,125	35,000	9	8	100.0%	100.0%
\$50,000-\$99,999	17	9.3%	79,135	75,000	14	9	99.6%	100.0%
\$100,000-\$124,999	11	6.0%	113,845	115,000	17	17	97.2%	100.0%
\$125,000-\$149,999	8	4.4%	140,125	142,050	12	11	99.5%	100.0%
\$150,000-\$174,999	20	10.9%	164,650	165,000	9	6	99.6%	100.0%
\$175,000-\$199,999	17	9.3%	186,818	184,900	11	10	99.7%	100.0%
\$200,000-\$249,999	33	18.0%	229,567	229,900	13	9	99.8%	100.0%
\$250,000-\$299,999	19	10.4%	280,100	284,900	10	4	99.7%	100.0%
\$300,000-\$399,999	28	15.3%	347,737	349,950	12	8	99.8%	100.0%
\$400,000-\$499,999	15	8.2%	443,100	444,999	13	13	100.0%	100.0%
\$500,000-\$749,999	8	4.4%	613,363	589,500	18	22	100.0%	100.0%
\$750,000-\$999,999	1	0.5%	998,000	998,000	21	21	100.0%	100.0%
\$1,000,000 and up	1	0.5%	1,399,000	1,399,000	35	35	100.0%	100.0%



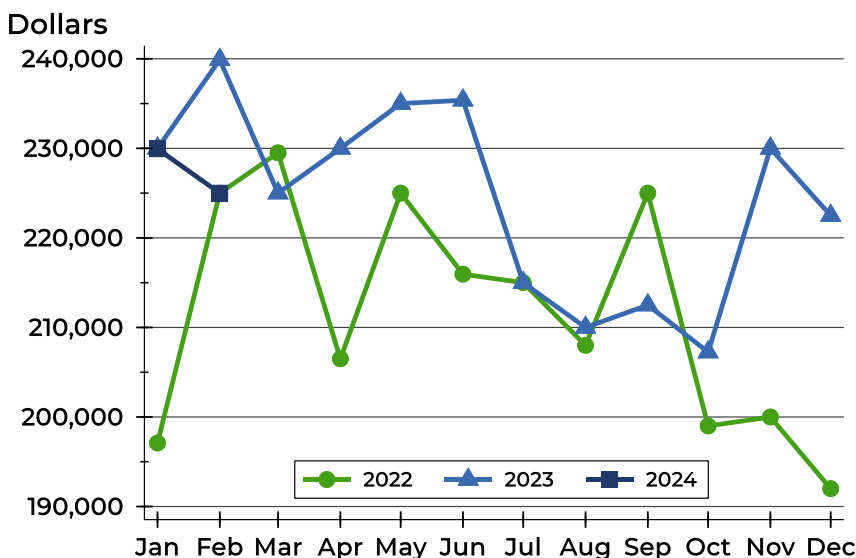
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Average Price



Month	2022	2023	2024
January	242,729	247,361	252,758
February	232,387	259,907	256,419
March	246,089	247,875	
April	231,240	252,099	
May	239,570	257,595	
June	234,875	258,895	
July	241,113	251,768	
August	225,255	232,321	
September	239,989	229,363	
October	220,788	232,442	
November	225,255	274,341	
December	220,618	241,303	

Median Price



Month	2022	2023	2024
January	197,100	230,000	229,950
February	225,000	239,900	225,000
March	229,500	225,000	
April	206,500	230,000	
May	225,000	235,000	
June	215,950	235,375	
July	215,000	215,000	
August	208,000	210,000	
September	225,000	212,500	
October	199,000	207,250	
November	200,000	230,000	
December	192,000	222,500	



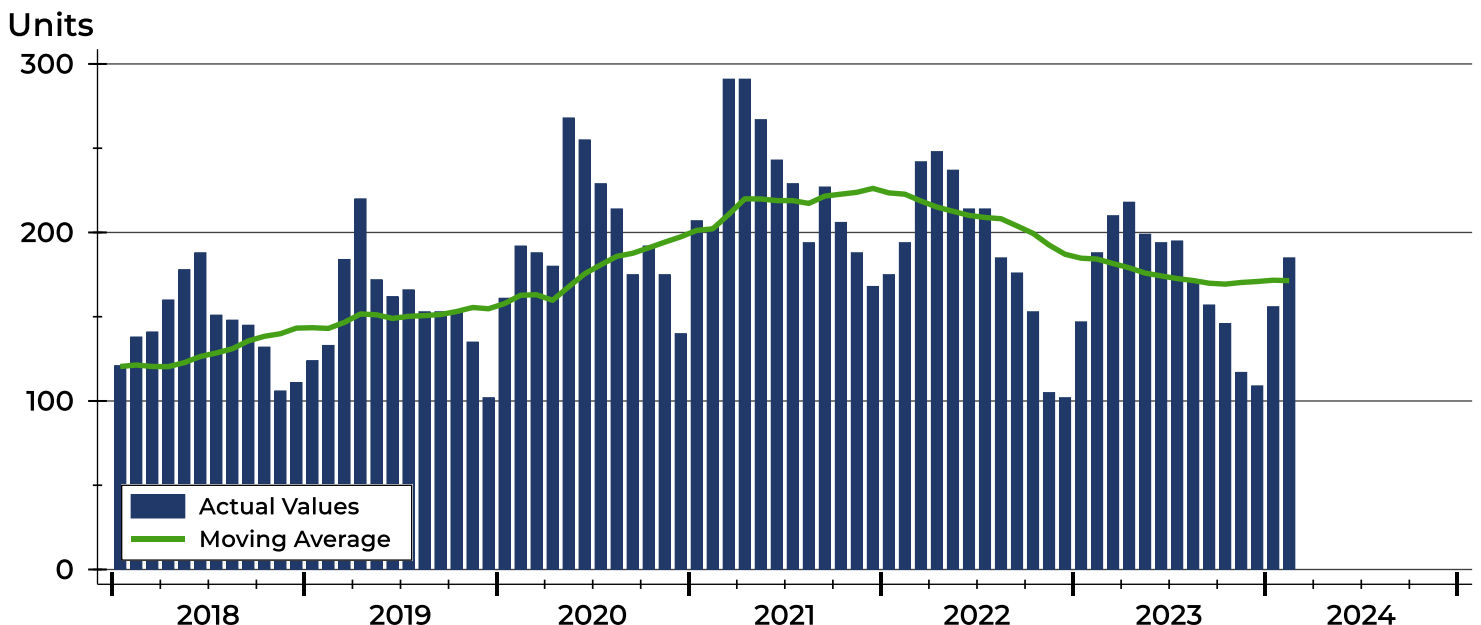
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		2024	February 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		185	188	-1.6%	341	335	1.8%
Volume (1,000s)		43,653	44,765	-2.5%	79,000	75,641	4.4%
Average	Sale Price	235,960	238,113	-0.9%	231,673	225,794	2.6%
	Days on Market	47	52	-9.6%	54	48	12.5%
	Percent of Original	98.7%	95.7%	3.1%	97.3%	95.4%	2.0%
Median	Sale Price	219,900	217,450	1.1%	215,000	209,500	2.6%
	Days on Market	16	14	14.3%	28	20	40.0%
	Percent of Original	100.0%	98.2%	1.8%	100.0%	97.8%	2.2%

A total of 185 contracts for sale were written in the FHAR eight-county jurisdiction during the month of February, down from 188 in 2023. The median list price of these homes was \$219,900, up from \$217,450 the prior year.

Half of the homes that went under contract in February were on the market less than 16 days, compared to 14 days in February 2023.

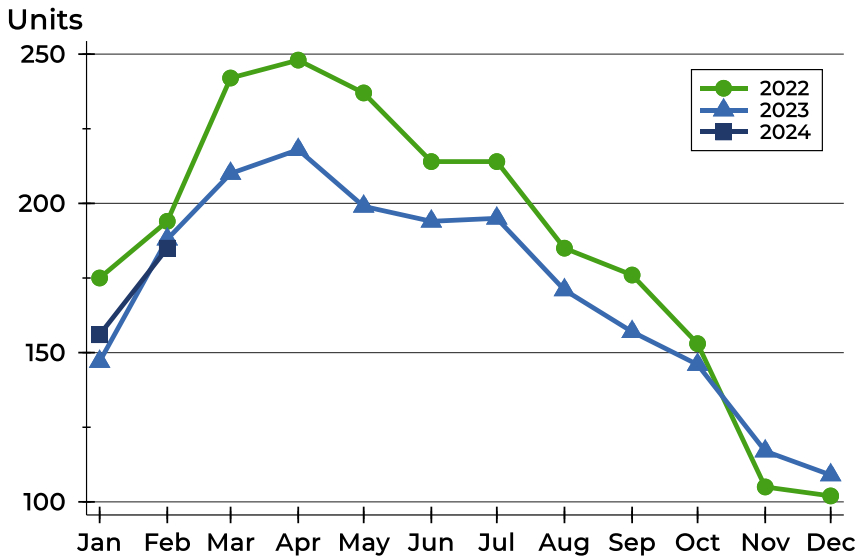
History of Contracts Written





Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	175	147	156
February	194	188	185
March	242	210	
April	248	218	
May	237	199	
June	214	194	
July	214	195	
August	185	171	
September	176	157	
October	153	146	
November	105	117	
December	102	109	

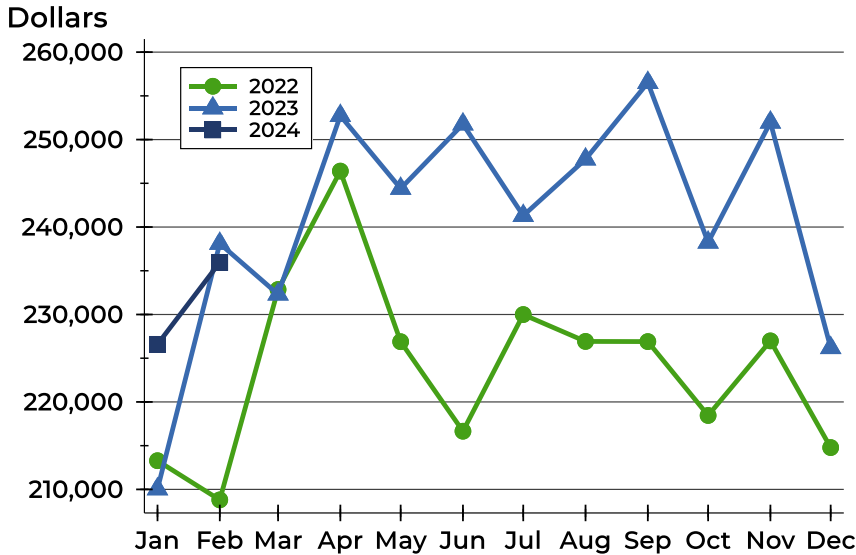
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	1.6%	36,300	36,400	11	9	100.1%	100.0%
\$50,000-\$99,999	25	13.5%	80,104	82,500	92	128	96.0%	100.0%
\$100,000-\$124,999	9	4.9%	115,722	117,500	35	16	97.6%	100.0%
\$125,000-\$149,999	13	7.0%	138,846	140,000	70	32	98.5%	100.0%
\$150,000-\$174,999	22	11.9%	164,173	164,950	41	4	98.8%	100.0%
\$175,000-\$199,999	14	7.6%	188,493	188,700	26	13	99.9%	100.0%
\$200,000-\$249,999	26	14.1%	227,573	225,000	31	8	99.9%	100.0%
\$250,000-\$299,999	24	13.0%	280,013	280,700	40	23	98.7%	100.0%
\$300,000-\$399,999	29	15.7%	332,580	325,000	36	11	98.9%	100.0%
\$400,000-\$499,999	11	5.9%	442,900	444,999	46	14	99.6%	100.0%
\$500,000-\$749,999	9	4.9%	587,772	559,000	62	34	99.7%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



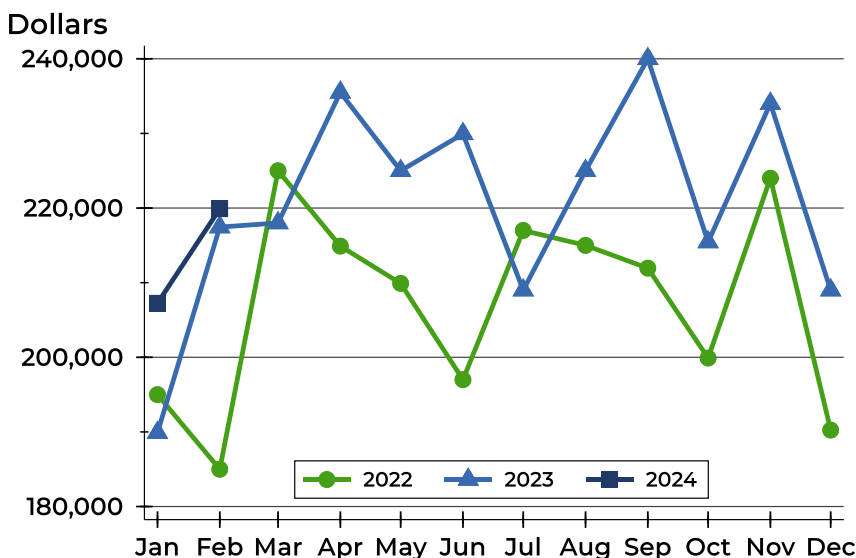
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	213,282	210,038	226,589
February	208,802	238,113	235,960
March	232,855	232,313	
April	246,398	252,736	
May	226,889	244,407	
June	216,653	251,762	
July	229,994	241,302	
August	226,919	247,756	
September	226,901	256,510	
October	218,457	238,252	
November	226,984	251,974	
December	214,784	226,189	

Median Price

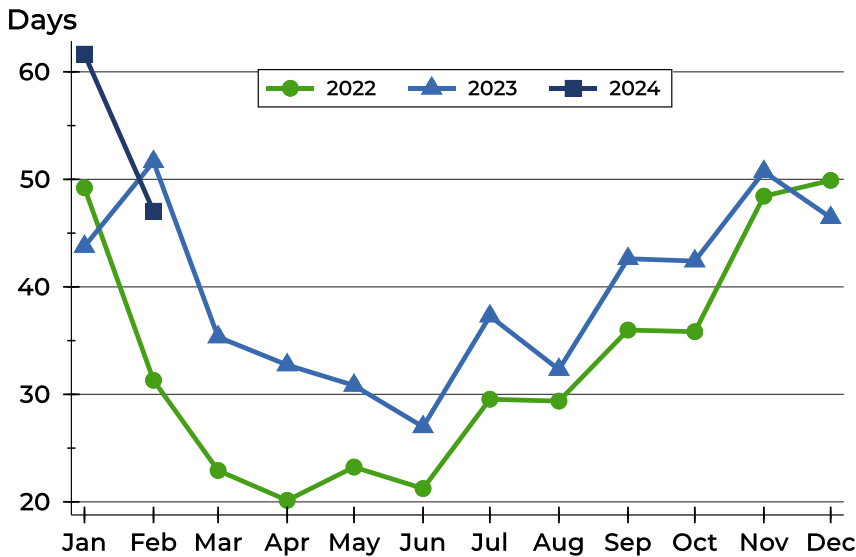


Month	2022	2023	2024
January	195,000	189,900	207,250
February	185,000	217,450	219,900
March	225,000	218,000	
April	214,900	235,500	
May	209,900	225,000	
June	197,000	229,950	
July	217,000	209,000	
August	215,000	225,000	
September	211,950	240,000	
October	199,900	215,450	
November	224,000	234,000	
December	190,250	209,000	



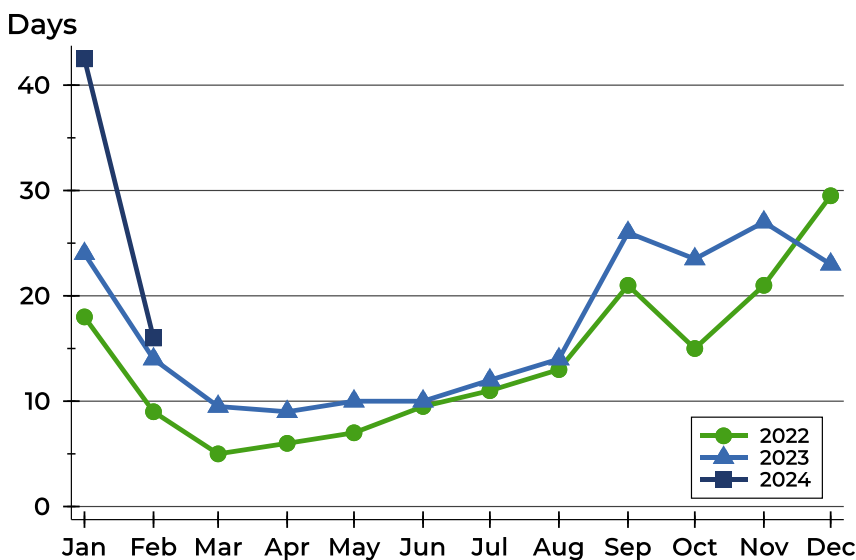
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	49	44	62
February	31	52	47
March	23	35	
April	20	33	
May	23	31	
June	21	27	
July	30	37	
August	29	32	
September	36	43	
October	36	42	
November	48	51	
December	50	46	

Median DOM



Month	2022	2023	2024
January	18	24	43
February	9	14	16
March	5	10	
April	6	9	
May	7	10	
June	10	10	
July	11	12	
August	13	14	
September	21	26	
October	15	24	
November	21	27	
December	30	23	



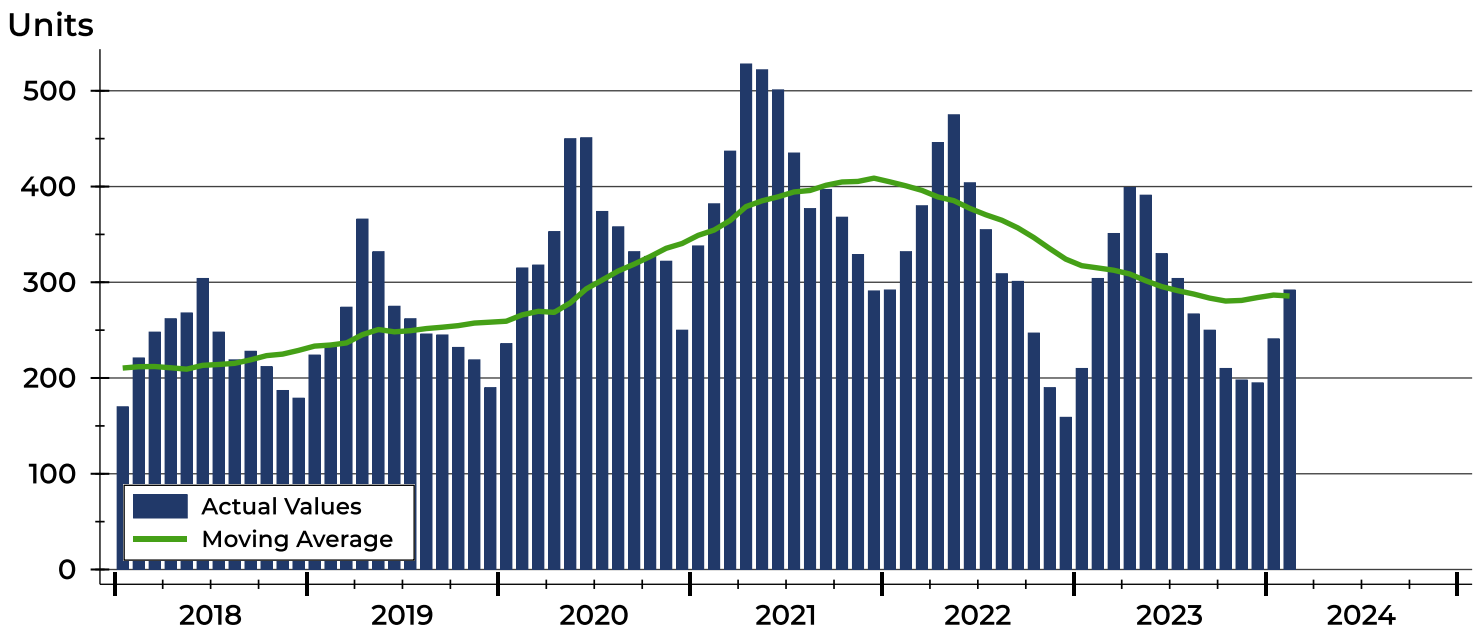
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of February		
		2024	2023	Change
Pending Contracts		292	304	-3.9%
Volume (1,000s)		70,137	71,593	-2.0%
Average	List Price	240,195	235,504	2.0%
	Days on Market	48	49	-2.0%
	Percent of Original	98.6%	97.9%	0.7%
Median	List Price	219,700	215,450	2.0%
	Days on Market	19	18	5.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 292 listings in the FHAR eight-county jurisdiction had contracts pending at the end of February, down from 304 contracts pending at the end of February 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

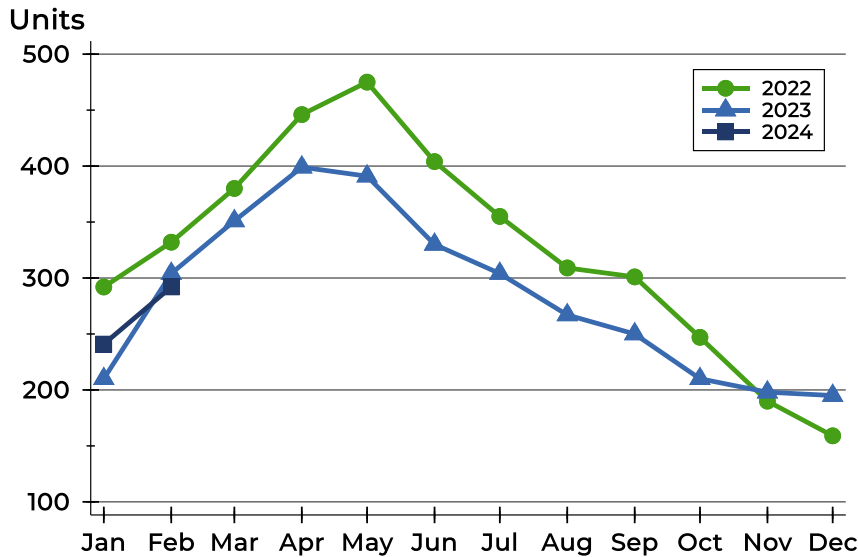
History of Pending Contracts





Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	292	210	241
February	332	304	292
March	380	351	
April	446	399	
May	475	391	
June	404	330	
July	355	304	
August	309	267	
September	301	250	
October	247	210	
November	190	198	
December	159	195	

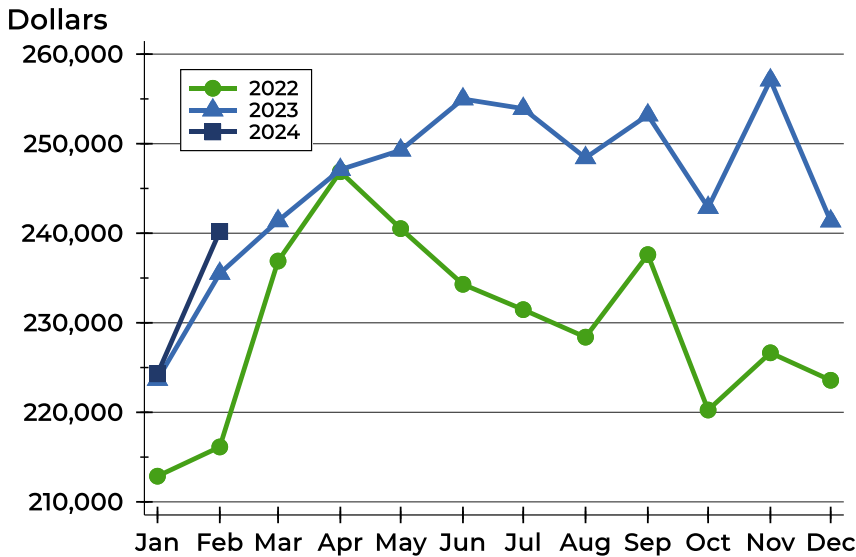
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	1.4%	34,725	36,950	9	7	100.0%	100.0%
\$50,000-\$99,999	34	11.6%	76,968	77,000	85	123	96.5%	100.0%
\$100,000-\$124,999	17	5.8%	114,471	117,500	38	11	97.4%	100.0%
\$125,000-\$149,999	22	7.5%	138,818	139,900	65	59	98.7%	100.0%
\$150,000-\$174,999	35	12.0%	165,223	165,000	40	12	98.9%	100.0%
\$175,000-\$199,999	20	6.8%	189,823	189,900	33	16	98.5%	100.0%
\$200,000-\$249,999	45	15.4%	226,498	225,000	41	17	98.9%	100.0%
\$250,000-\$299,999	40	13.7%	278,288	275,000	44	18	99.7%	100.0%
\$300,000-\$399,999	42	14.4%	336,213	326,000	36	12	98.7%	100.0%
\$400,000-\$499,999	19	6.5%	447,642	449,000	60	21	98.6%	100.0%
\$500,000-\$749,999	13	4.5%	604,142	584,000	63	40	99.8%	100.0%
\$750,000-\$999,999	1	0.3%	998,000	998,000	7	7	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



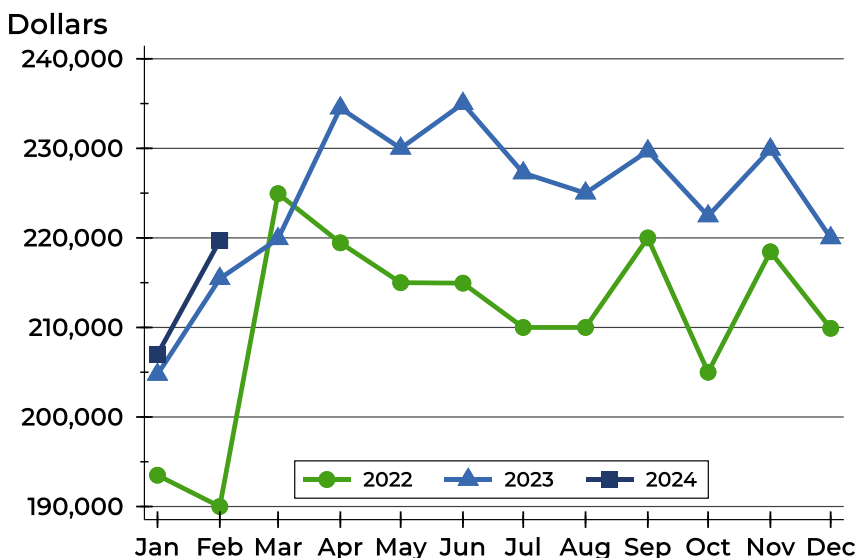
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	212,869	223,659	224,300
February	216,135	235,504	240,195
March	236,894	241,379	
April	246,874	247,101	
May	240,516	249,264	
June	234,300	254,985	
July	231,465	253,916	
August	228,393	248,419	
September	237,610	253,194	
October	220,258	242,865	
November	226,647	257,099	
December	223,580	241,355	

Median Price

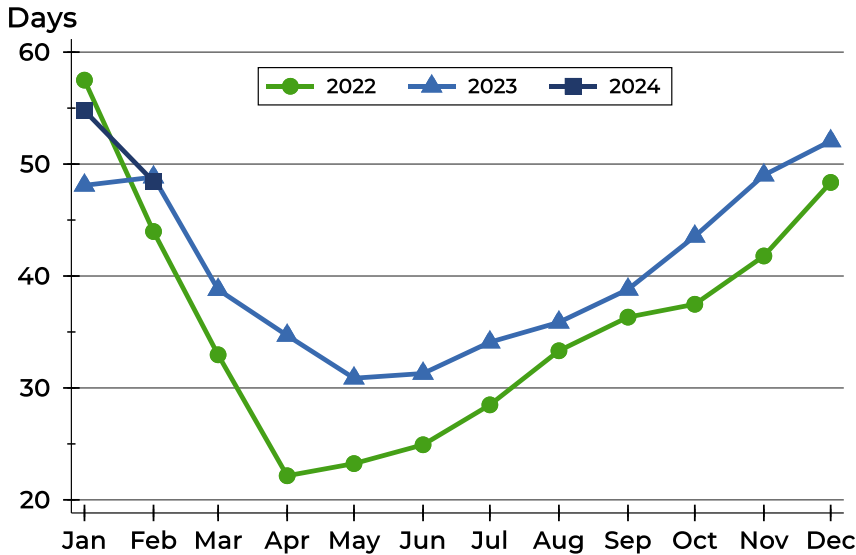


Month	2022	2023	2024
January	193,500	204,750	207,000
February	190,000	215,450	219,700
March	224,950	219,900	
April	219,450	234,500	
May	215,000	230,000	
June	214,950	235,000	
July	210,000	227,250	
August	210,000	225,000	
September	220,000	229,700	
October	205,000	222,450	
November	218,450	229,900	
December	209,900	220,000	



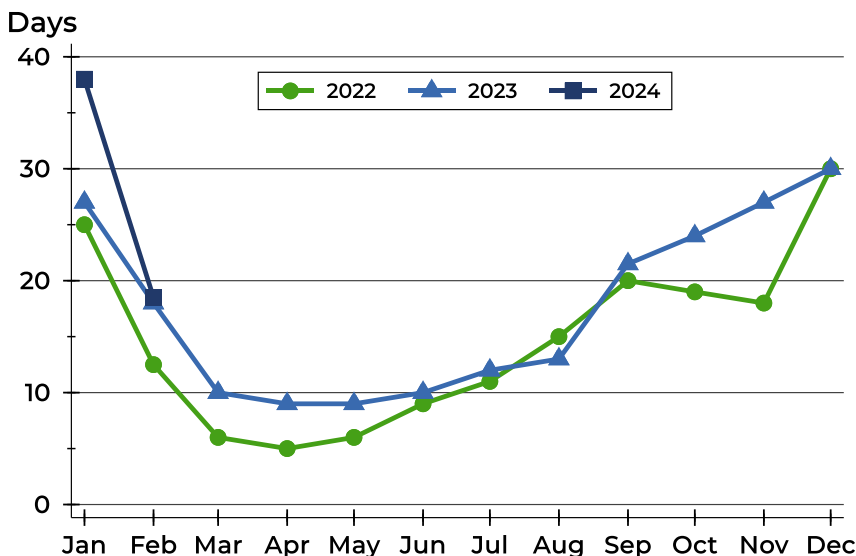
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	58	48	55
February	44	49	48
March	33	39	
April	22	35	
May	23	31	
June	25	31	
July	28	34	
August	33	36	
September	36	39	
October	37	44	
November	42	49	
December	48	52	

Median DOM



Month	2022	2023	2024
January	25	27	38
February	13	18	19
March	6	10	
April	5	9	
May	6	9	
June	9	10	
July	11	12	
August	15	13	
September	20	22	
October	19	24	
November	18	27	
December	30	30	