



**March  
2024**

# Flint Hills MLS Statistics



**FLINT HILLS  
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## Flint Hills Association Eight-County Jurisdiction Housing Report



### Market Overview

#### FHAR Jurisdiction Home Sales Fell in March

Total home sales in the FHAR eight-county jurisdiction fell last month to 165 units, compared to 166 units in March 2023. Total sales volume was \$38.8 million, up from a year earlier.

The median sale price in March was \$220,000, up from \$199,450 a year earlier. Homes that sold in March were typically on the market for 15 days and sold for 100.0% of their list prices.

#### FHAR Jurisdiction Active Listings Down at End of March

The total number of active listings in the FHAR eight-county jurisdiction at the end of March was 337 units, down from 340 at the same point in 2023. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$236,000.

During March, a total of 216 contracts were written up from 211 in March 2023. At the end of the month, there were 339 contracts still pending.

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### Contact Information

Margaret Pendleton, Association Executive  
 Flint Hills Association of REALTORS®  
 205 S. Seth Child Road  
 Manhattan, KS 66502  
 785-776-1203  
[ae@flinthillsrealtors.net](mailto:ae@flinthillsrealtors.net)  
[www.flinthillsrealtors.net](http://www.flinthillsrealtors.net)



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## Flint Hills Association Eight-County Jurisdiction Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
<b>Home Sales</b> Change from prior year		<b>165</b> -0.6%	<b>166</b> -9.8%	<b>184</b> -14.0%	<b>404</b> 11.6%	<b>362</b> -25.8%	<b>488</b> -3.0%
<b>Active Listings</b> Change from prior year		<b>337</b> -0.9%	<b>340</b> 18.9%	<b>286</b> -16.4%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Months' Supply</b> Change from prior year		<b>2.0</b> 11.1%	<b>1.8</b> 38.5%	<b>1.3</b> -23.5%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>New Listings</b> Change from prior year		<b>223</b> -7.5%	<b>241</b> -13.9%	<b>280</b> -14.4%	<b>558</b> -7.5%	<b>603</b> -10.3%	<b>672</b> -6.9%
<b>Contracts Written</b> Change from prior year		<b>216</b> 2.4%	<b>211</b> -12.8%	<b>242</b> -16.8%	<b>552</b> 1.1%	<b>546</b> -10.6%	<b>611</b> -12.8%
<b>Pending Contracts</b> Change from prior year		<b>339</b> -3.4%	<b>351</b> -7.6%	<b>380</b> -13.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Sales Volume (1,000s)</b> Change from prior year		<b>38,773</b> 6.9%	<b>36,268</b> 5.3%	<b>34,454</b> -20.1%	<b>92,488</b> 20.4%	<b>76,847</b> -21.6%	<b>98,057</b> -1.3%
Average	<b>Sale Price</b> Change from prior year	<b>234,991</b> 7.6%	<b>218,481</b> 16.7%	<b>187,253</b> -7.1%	<b>228,930</b> 7.8%	<b>212,284</b> 5.6%	<b>200,936</b> 1.7%
	<b>List Price of Actives</b> Change from prior year	<b>283,198</b> 2.3%	<b>276,818</b> 7.4%	<b>257,735</b> 13.7%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>47</b> -9.6%	<b>52</b> 36.8%	<b>38</b> -39.7%	<b>52</b> 2.0%	<b>51</b> 18.6%	<b>43</b> -28.3%
	<b>Percent of List</b> Change from prior year	<b>98.2%</b> 1.7%	<b>96.6%</b> -3.3%	<b>99.9%</b> 1.5%	<b>97.3%</b> 0.3%	<b>97.0%</b> -1.6%	<b>98.6%</b> 0.8%
	<b>Percent of Original</b> Change from prior year	<b>96.7%</b> 3.0%	<b>93.9%</b> -4.3%	<b>98.1%</b> 1.1%	<b>95.1%</b> 0.8%	<b>94.3%</b> -2.6%	<b>96.8%</b> 0.5%
Median	<b>Sale Price</b> Change from prior year	<b>220,000</b> 10.3%	<b>199,450</b> 21.6%	<b>164,000</b> -8.5%	<b>215,000</b> 12.6%	<b>191,000</b> 3.5%	<b>184,500</b> 2.8%
	<b>List Price of Actives</b> Change from prior year	<b>236,000</b> -0.6%	<b>237,500</b> 22.0%	<b>194,750</b> 16.4%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>15</b> -40.0%	<b>25</b> 108.3%	<b>12</b> -40.0%	<b>27</b> -6.9%	<b>29</b> 81.3%	<b>16</b> -36.0%
	<b>Percent of List</b> Change from prior year	<b>100.0%</b> 0.6%	<b>99.4%</b> -0.6%	<b>100.0%</b> 0.8%	<b>98.6%</b> 0.0%	<b>98.6%</b> -1.4%	<b>100.0%</b> 0.9%
	<b>Percent of Original</b> Change from prior year	<b>98.6%</b> 1.6%	<b>97.0%</b> -3.0%	<b>100.0%</b> 1.9%	<b>97.3%</b> 0.5%	<b>96.8%</b> -3.0%	<b>99.8%</b> 1.6%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**March  
2024**

# Flint Hills MLS Statistics



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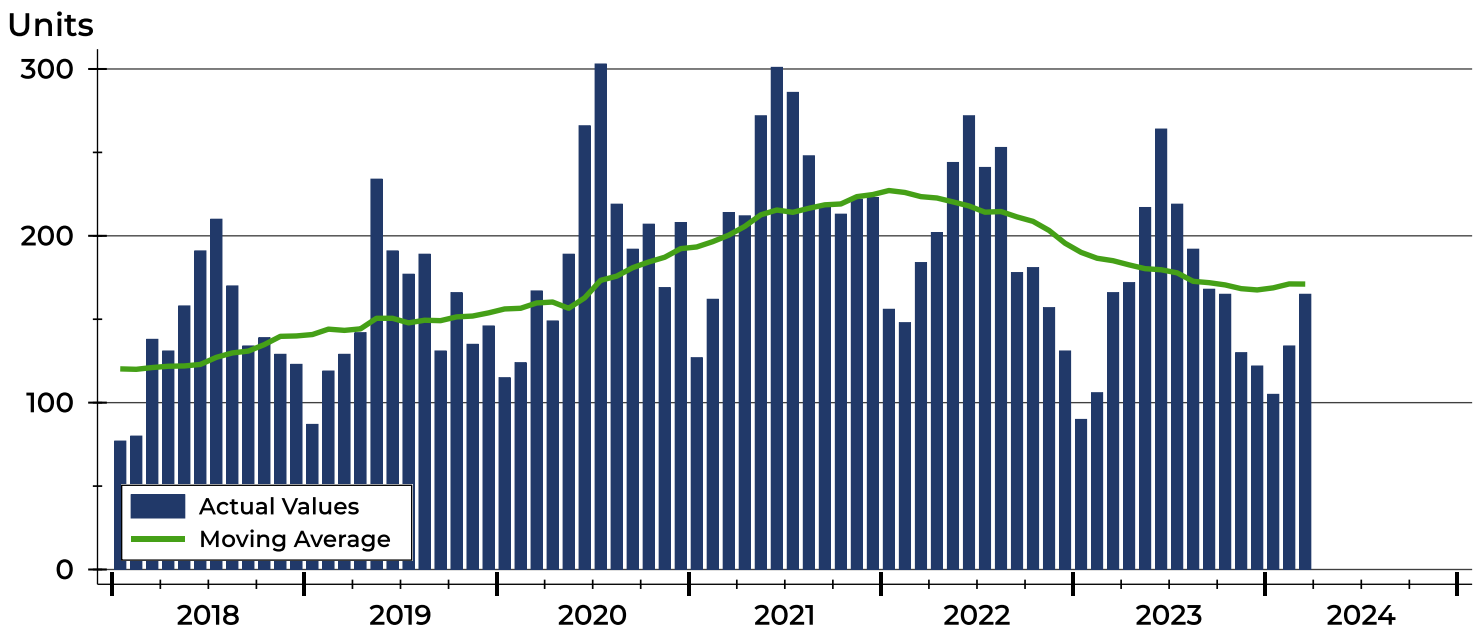
## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		<b>165</b>	166	-0.6%	<b>404</b>	362	11.6%
Volume (1,000s)		<b>38,773</b>	36,268	6.9%	<b>92,488</b>	76,847	20.4%
Months' Supply		<b>2.0</b>	1.8	11.1%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>234,991</b>	218,481	7.6%	<b>228,930</b>	212,284	7.8%
	Days on Market	<b>47</b>	52	-9.6%	<b>52</b>	51	2.0%
	Percent of List	<b>98.2%</b>	96.6%	1.7%	<b>97.3%</b>	97.0%	0.3%
	Percent of Original	<b>96.7%</b>	93.9%	3.0%	<b>95.1%</b>	94.3%	0.8%
Median	Sale Price	<b>220,000</b>	199,450	10.3%	<b>215,000</b>	191,000	12.6%
	Days on Market	<b>15</b>	25	-40.0%	<b>27</b>	29	-6.9%
	Percent of List	<b>100.0%</b>	99.4%	0.6%	<b>98.6%</b>	98.6%	0.0%
	Percent of Original	<b>98.6%</b>	97.0%	1.6%	<b>97.3%</b>	96.8%	0.5%

A total of 165 homes sold in the FHAR eight-county jurisdiction in March, down from 166 units in March 2023. Total sales volume rose to \$38.8 million compared to \$36.3 million in the previous year.

The median sales price in March was \$220,000, up 10.3% compared to the prior year. Median days on market was 15 days, down from 35 days in February, and down from 25 in March 2023.

## History of Closed Listings





**March  
2024**

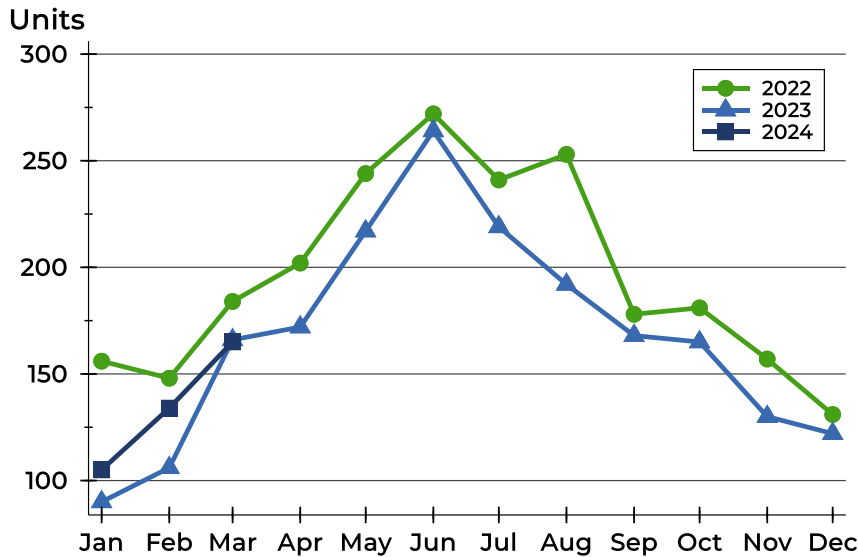
# Flint Hills MLS Statistics



**FLINT HILLS  
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## Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

### Closed Listings by Month



Month	2022	2023	2024
January	156	90	105
February	148	106	134
March	184	166	165
April	202	172	
May	244	217	
June	272	264	
July	241	219	
August	253	192	
September	178	168	
October	181	165	
November	157	130	
December	131	122	

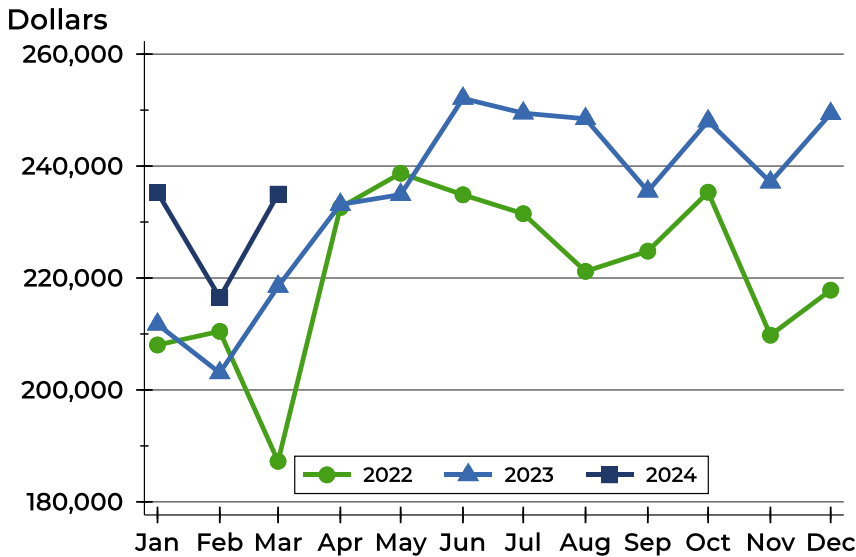
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.5	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	4.2%	2.0	36,357	36,000	47	6	89.0%	96.0%	83.8%	85.1%
\$50,000-\$99,999	14	8.5%	3.7	73,614	71,750	59	46	96.6%	98.5%	91.3%	93.5%
\$100,000-\$124,999	9	5.5%	2.4	110,389	110,000	37	8	99.0%	100.0%	95.9%	100.0%
\$125,000-\$149,999	11	6.7%	1.9	140,695	139,900	62	59	97.9%	100.0%	95.3%	96.6%
\$150,000-\$174,999	19	11.5%	1.7	162,666	164,953	20	2	98.4%	99.4%	98.0%	99.4%
\$175,000-\$199,999	14	8.5%	1.2	185,546	186,300	40	17	97.9%	99.0%	96.3%	98.3%
\$200,000-\$249,999	22	13.3%	1.2	222,723	220,000	61	34	99.2%	100.0%	99.4%	100.0%
\$250,000-\$299,999	28	17.0%	1.7	277,362	273,500	43	11	99.4%	100.0%	99.0%	99.6%
\$300,000-\$399,999	25	15.2%	2.2	341,336	330,000	24	11	99.2%	99.8%	98.6%	98.9%
\$400,000-\$499,999	9	5.5%	1.8	450,533	458,400	81	45	99.6%	99.9%	96.6%	97.0%
\$500,000-\$749,999	7	4.2%	3.4	572,092	557,500	97	85	96.7%	95.5%	96.3%	94.7%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



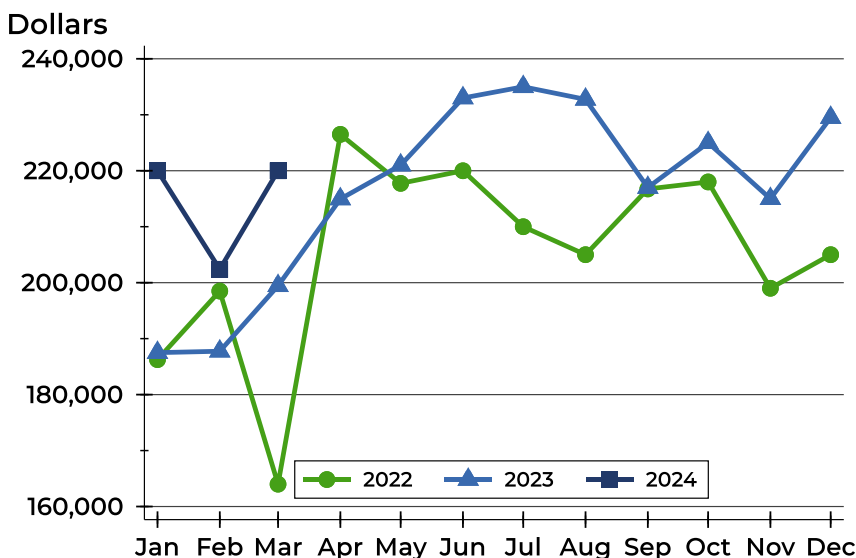
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average Price



Month	2022	2023	2024
January	208,036	211,729	<b>235,273</b>
February	210,465	203,051	<b>216,498</b>
March	187,253	218,481	<b>234,991</b>
April	232,595	233,144	
May	238,717	234,900	
June	234,872	252,092	
July	231,492	249,459	
August	221,184	248,454	
September	224,797	235,501	
October	235,330	248,045	
November	209,780	237,123	
December	217,827	249,363	

## Median Price

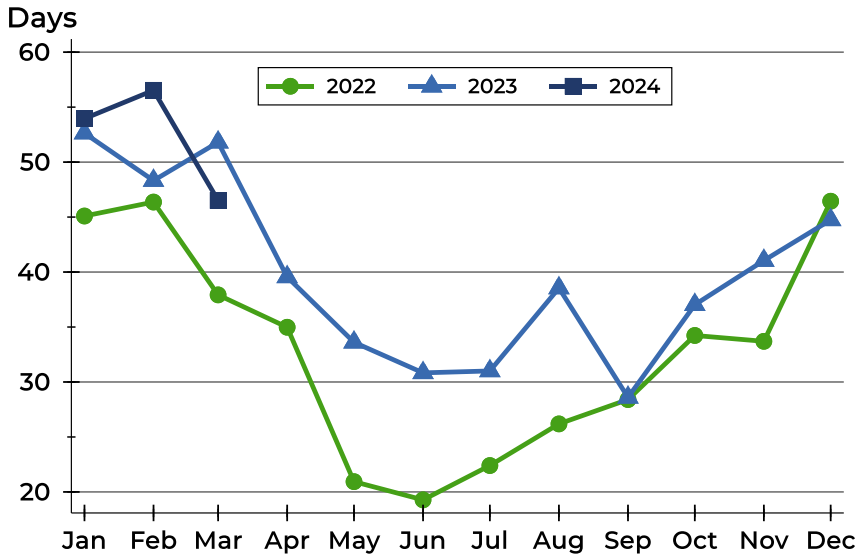


Month	2022	2023	2024
January	186,250	187,500	<b>220,000</b>
February	198,500	187,750	<b>202,396</b>
March	164,000	199,450	<b>220,000</b>
April	226,500	214,950	
May	217,750	221,000	
June	220,000	233,000	
July	210,000	235,000	
August	205,000	232,750	
September	216,750	217,000	
October	218,000	225,000	
November	199,000	215,000	
December	205,000	229,500	



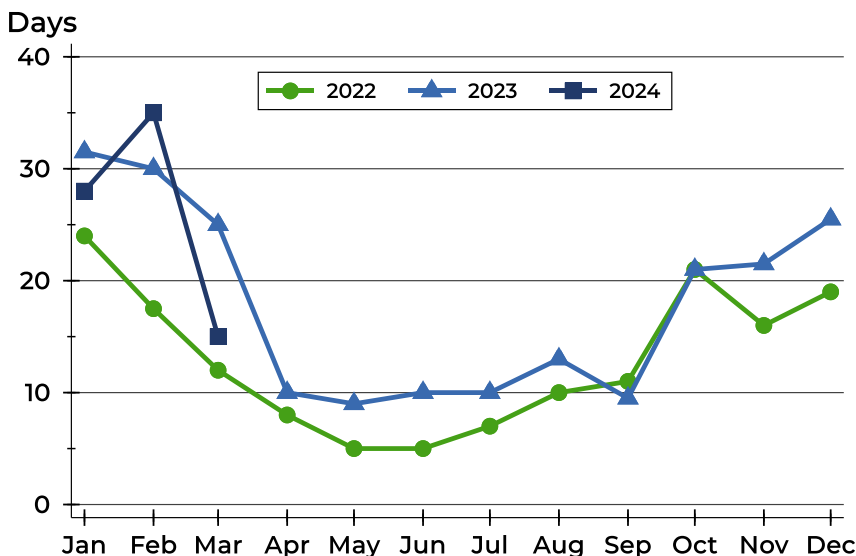
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average DOM



Month	2022	2023	2024
January	45	53	54
February	46	48	57
March	38	52	47
April	35	40	
May	21	34	
June	19	31	
July	22	31	
August	26	39	
September	28	29	
October	34	37	
November	34	41	
December	46	45	

## Median DOM



Month	2022	2023	2024
January	24	32	28
February	18	30	35
March	12	25	15
April	8	10	
May	5	9	
June	5	10	
July	7	10	
August	10	13	
September	11	10	
October	21	21	
November	16	22	
December	19	26	



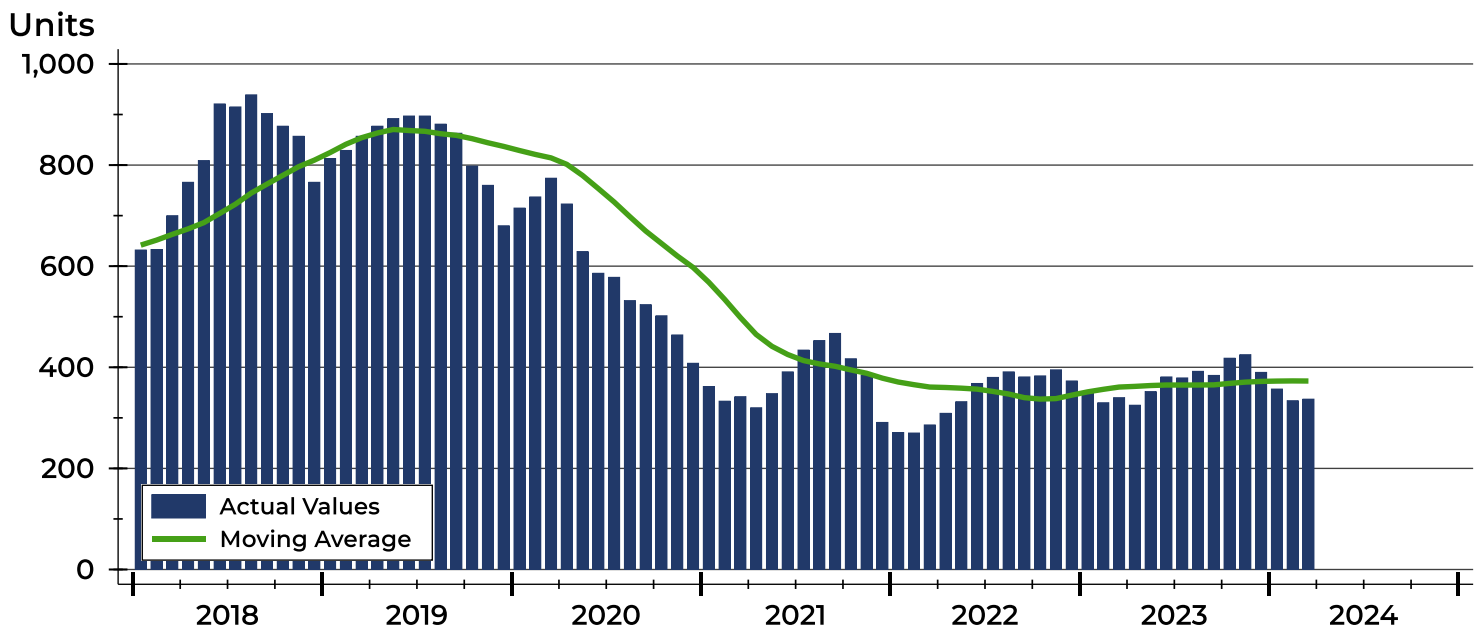
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		337	340	-0.9%
Volume (1,000s)		95,438	94,118	1.4%
Months' Supply		2.0	1.8	11.1%
Average	List Price	283,198	276,818	2.3%
	Days on Market	82	78	5.1%
	Percent of Original	97.4%	97.6%	-0.2%
Median	List Price	236,000	237,500	-0.6%
	Days on Market	53	51	3.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 337 homes were available for sale in the FHAR eight-county jurisdiction at the end of March. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of March was \$236,000, down 0.6% from 2023. The typical time on market for active listings was 53 days, up from 51 days a year earlier.

## History of Active Listings





**March  
2024**

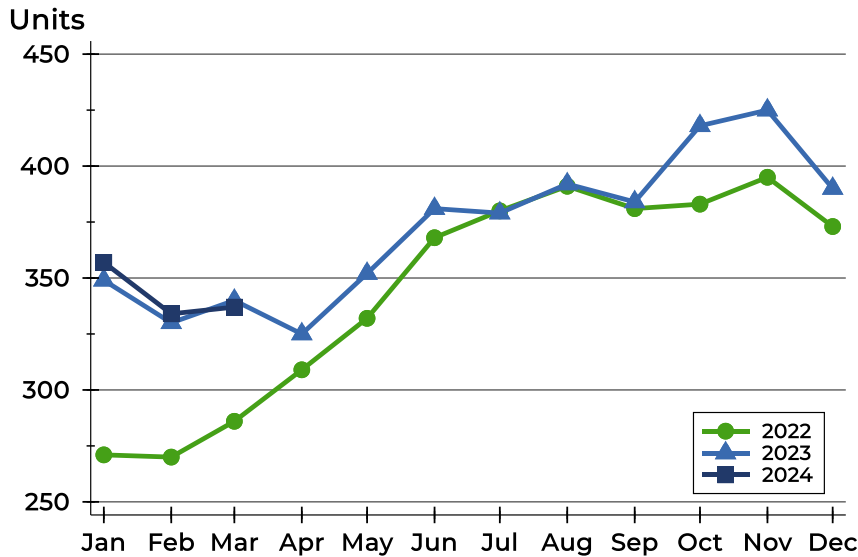
# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

### Active Listings by Month



Month	2022	2023	2024
January	271	349	<b>357</b>
February	270	330	<b>334</b>
March	286	340	<b>337</b>
April	309	325	
May	332	352	
June	368	381	
July	380	379	
August	391	392	
September	381	384	
October	383	418	
November	395	425	
December	373	390	

### Active Listings by Price Range

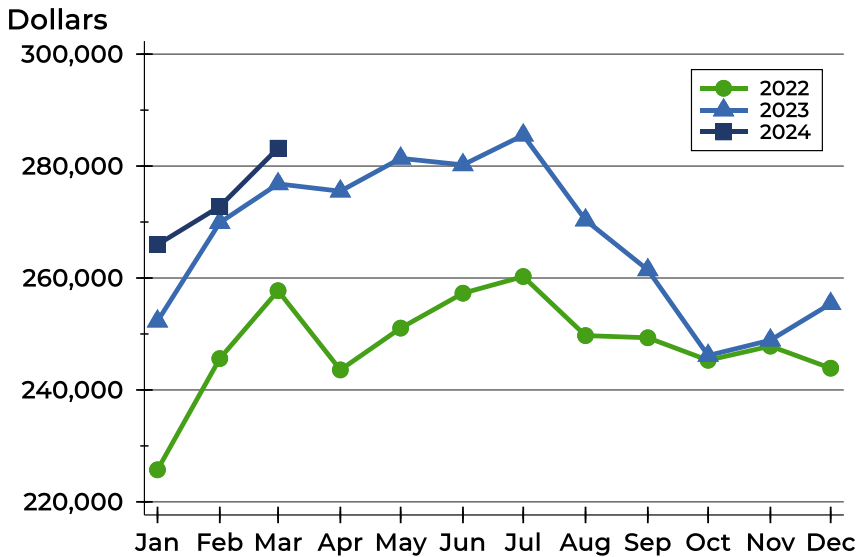
Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	0.5	20,000	20,000	45	45	100.0%	100.0%
\$25,000-\$49,999	7	2.1%	2.0	40,343	45,000	147	107	90.2%	100.0%
\$50,000-\$99,999	39	11.6%	3.7	76,841	77,500	130	83	94.9%	100.0%
\$100,000-\$124,999	23	6.8%	2.4	110,774	109,900	74	65	94.9%	100.0%
\$125,000-\$149,999	26	7.7%	1.9	134,327	133,950	69	65	98.2%	100.0%
\$150,000-\$174,999	29	8.6%	1.7	163,948	165,000	75	58	98.4%	100.0%
\$175,000-\$199,999	20	5.9%	1.2	188,210	189,500	80	61	98.9%	100.0%
\$200,000-\$249,999	36	10.7%	1.2	228,039	227,700	74	39	97.1%	100.0%
\$250,000-\$299,999	41	12.2%	1.7	277,434	279,900	83	53	98.0%	100.0%
\$300,000-\$399,999	63	18.7%	2.2	346,351	345,000	62	40	98.7%	100.0%
\$400,000-\$499,999	16	4.7%	1.8	442,813	432,500	39	31	99.4%	100.0%
\$500,000-\$749,999	21	6.2%	3.4	625,624	629,900	77	49	98.6%	100.0%
\$750,000-\$999,999	9	2.7%	N/A	889,333	895,000	107	138	96.3%	100.0%
\$1,000,000 and up	6	1.8%	N/A	1,324,667	1,249,500	155	132	95.5%	100.0%





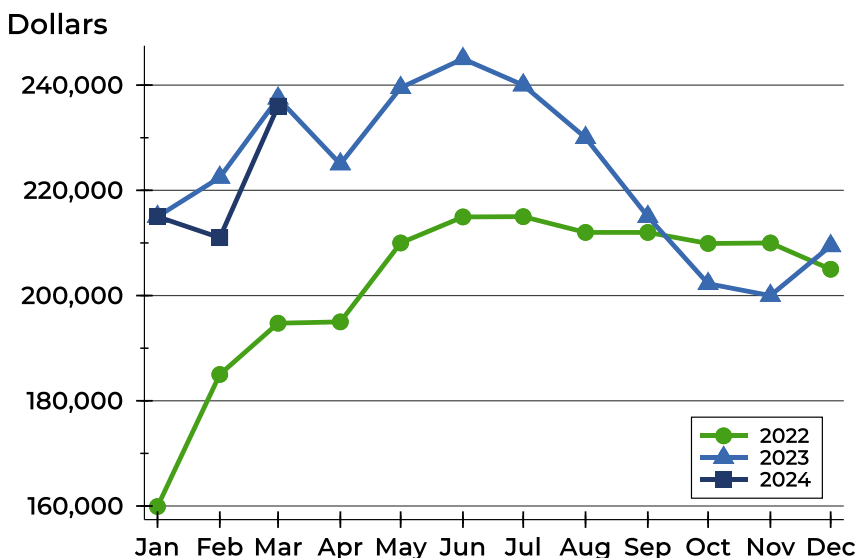
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average Price



Month	2022	2023	2024
January	225,726	252,283	<b>265,966</b>
February	245,608	269,896	<b>272,776</b>
March	257,735	276,818	<b>283,198</b>
April	243,580	275,511	
May	251,047	281,383	
June	257,286	280,213	
July	260,263	285,518	
August	249,712	270,350	
September	249,322	261,450	
October	245,307	246,153	
November	247,830	248,888	
December	243,887	255,407	

## Median Price

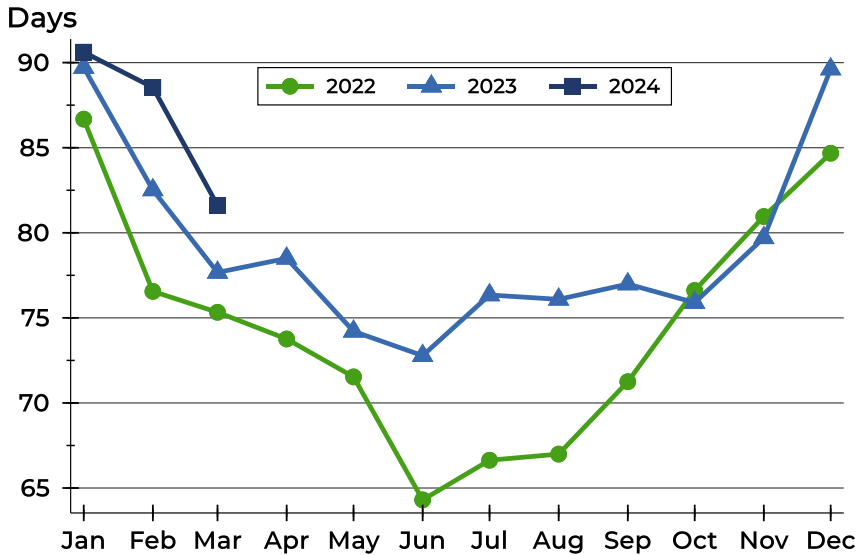


Month	2022	2023	2024
January	159,900	215,000	<b>215,000</b>
February	185,000	222,450	<b>211,000</b>
March	194,750	237,500	<b>236,000</b>
April	195,000	225,000	
May	210,000	239,500	
June	214,950	245,000	
July	215,000	240,000	
August	212,000	230,000	
September	212,000	215,000	
October	209,900	202,250	
November	210,000	199,999	
December	205,000	209,450	



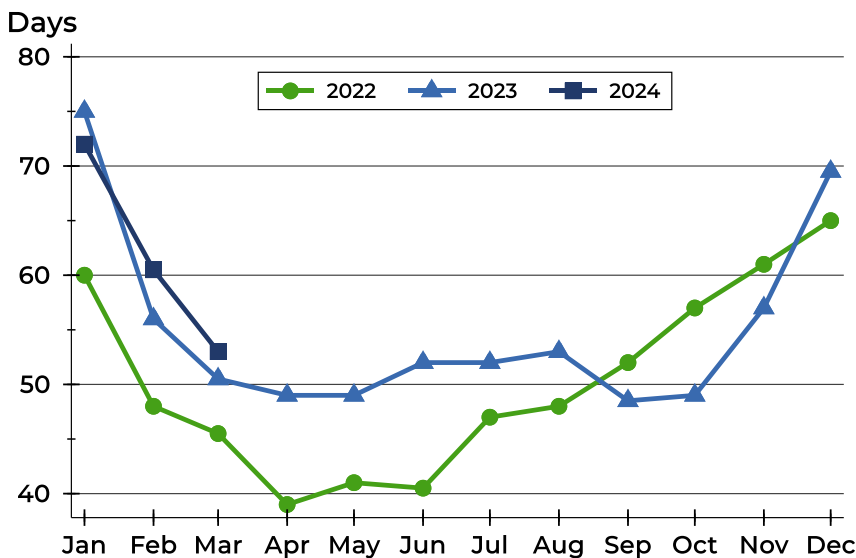
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average DOM



Month	2022	2023	2024
January	87	90	91
February	77	83	89
March	75	78	82
April	74	78	
May	72	74	
June	64	73	
July	67	76	
August	67	76	
September	71	77	
October	77	76	
November	81	80	
December	85	90	

## Median DOM

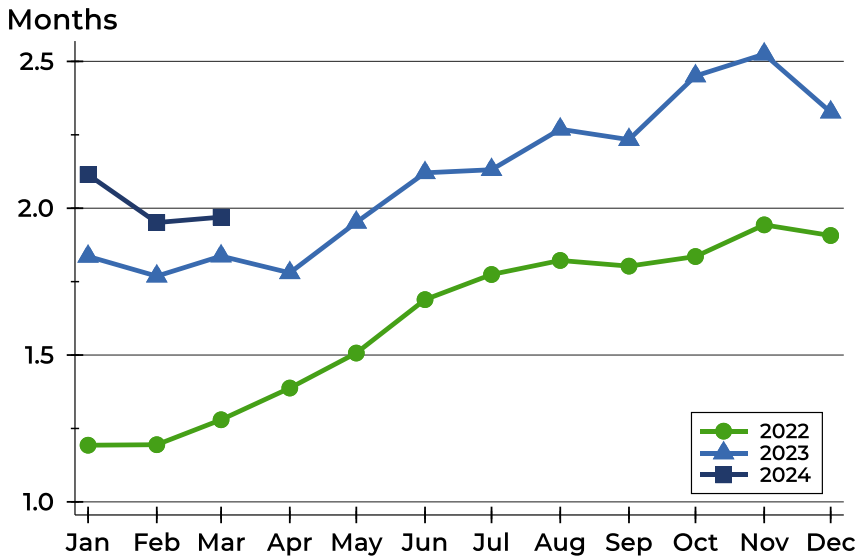


Month	2022	2023	2024
January	60	75	72
February	48	56	61
March	46	51	53
April	39	49	
May	41	49	
June	41	52	
July	47	52	
August	48	53	
September	52	49	
October	57	49	
November	61	57	
December	65	70	



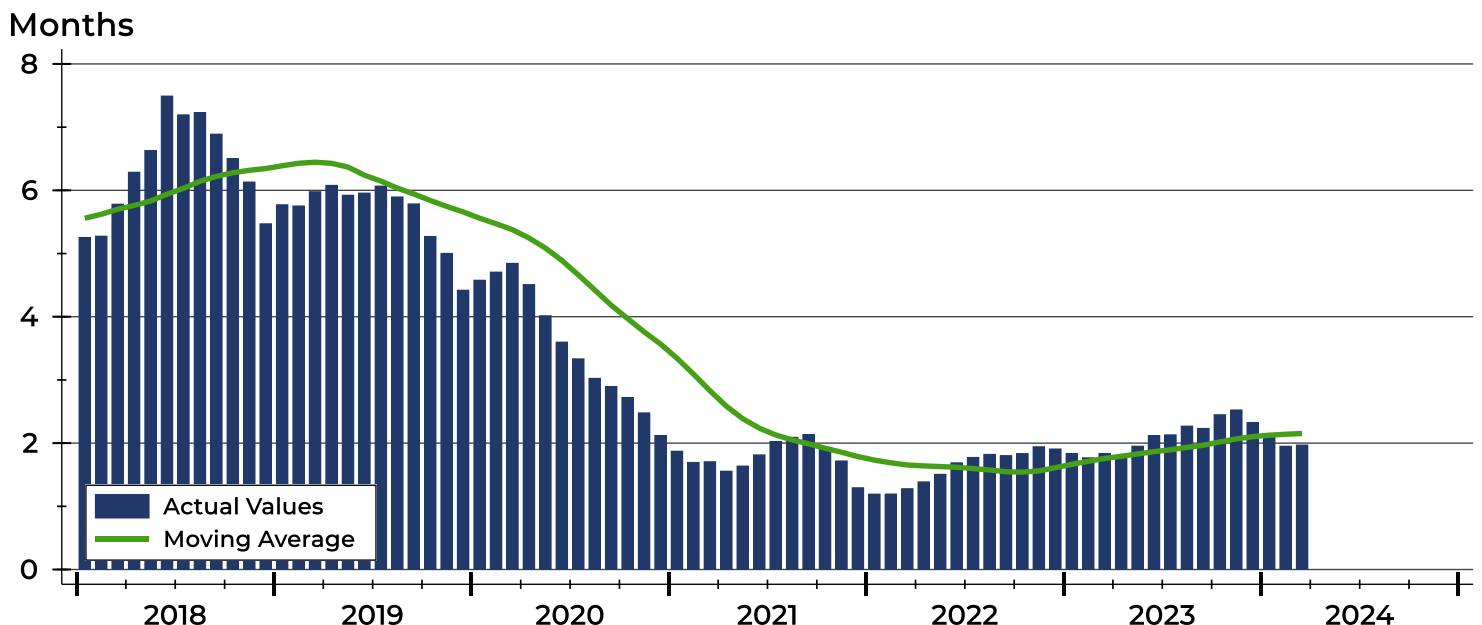
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

## Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.8	2.1
February	1.2	1.8	2.0
March	1.3	1.8	2.0
April	1.4	1.8	
May	1.5	2.0	
June	1.7	2.1	
July	1.8	2.1	
August	1.8	2.3	
September	1.8	2.2	
October	1.8	2.5	
November	1.9	2.5	
December	1.9	2.3	

## History of Month's Supply





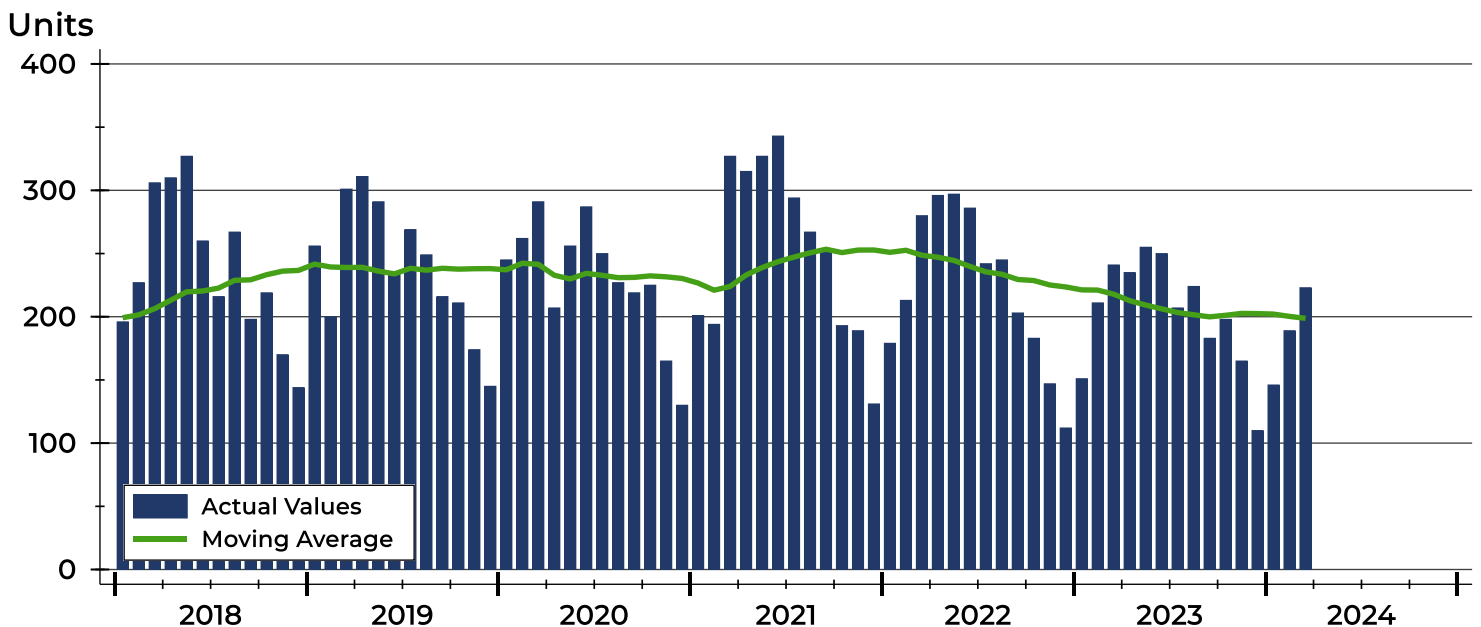
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	<b>223</b>	241	-7.5%
	Volume (1,000s)	<b>59,923</b>	59,738	0.3%
	Average List Price	<b>268,714</b>	247,875	8.4%
	Median List Price	<b>245,000</b>	225,000	8.9%
Year-to-Date	New Listings	<b>558</b>	603	-7.5%
	Volume (1,000s)	<b>144,798</b>	151,930	-4.7%
	Average List Price	<b>259,495</b>	251,957	3.0%
	Median List Price	<b>237,750</b>	230,000	3.4%

A total of 223 new listings were added in the FHAR eight-county jurisdiction during March, down 7.5% from the same month in 2023. Year-to-date the FHAR eight-county jurisdiction has seen 558 new listings.

The median list price of these homes was \$245,000 up from \$225,000 in 2023.

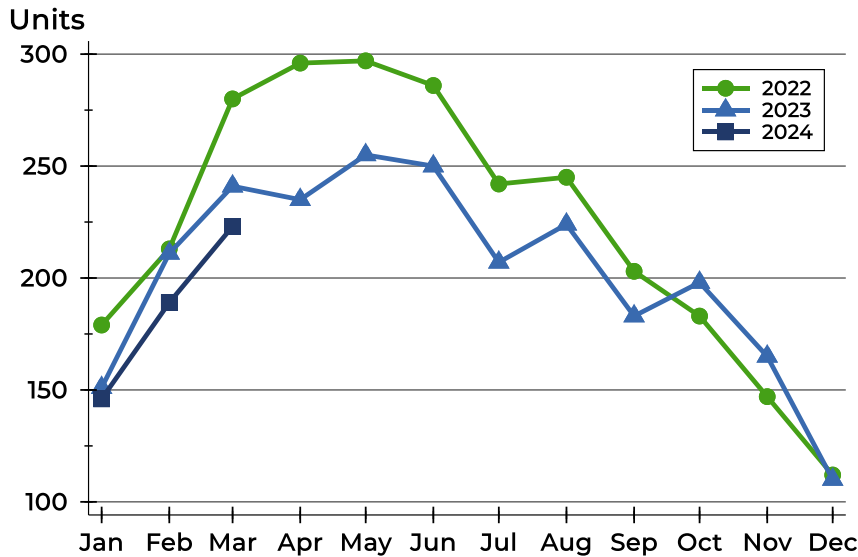
## History of New Listings





# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## New Listings by Month



Month	2022	2023	2024
<b>January</b>	179	151	<b>146</b>
<b>February</b>	213	211	<b>189</b>
<b>March</b>	280	241	<b>223</b>
<b>April</b>	296	235	
<b>May</b>	297	255	
<b>June</b>	286	250	
<b>July</b>	242	207	
<b>August</b>	245	224	
<b>September</b>	203	183	
<b>October</b>	183	198	
<b>November</b>	147	165	
<b>December</b>	112	110	

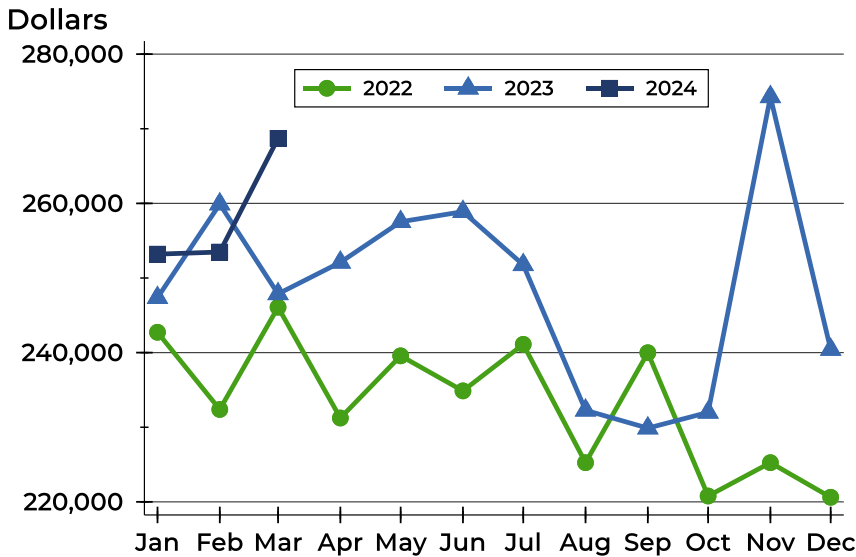
## New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	2.2%	44,490	49,000	14	11	94.5%	100.0%
\$50,000-\$99,999	15	6.7%	73,900	75,000	14	10	96.4%	100.0%
\$100,000-\$124,999	9	4.0%	117,011	119,900	10	7	98.8%	100.0%
\$125,000-\$149,999	17	7.6%	134,159	134,900	10	8	100.2%	100.0%
\$150,000-\$174,999	16	7.2%	163,031	165,000	14	12	99.9%	100.0%
\$175,000-\$199,999	19	8.5%	186,121	189,900	12	4	99.6%	100.0%
\$200,000-\$249,999	34	15.2%	228,396	231,500	10	6	100.0%	100.0%
\$250,000-\$299,999	27	12.1%	272,574	272,000	13	11	99.2%	100.0%
\$300,000-\$399,999	50	22.4%	338,326	332,500	13	10	100.1%	100.0%
\$400,000-\$499,999	17	7.6%	439,876	429,000	58	18	99.7%	100.0%
\$500,000-\$749,999	11	4.9%	613,600	624,000	18	20	99.8%	100.0%
\$750,000-\$999,999	2	0.9%	897,500	897,500	27	27	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,050,000	1,050,000	26	26	100.0%	100.0%



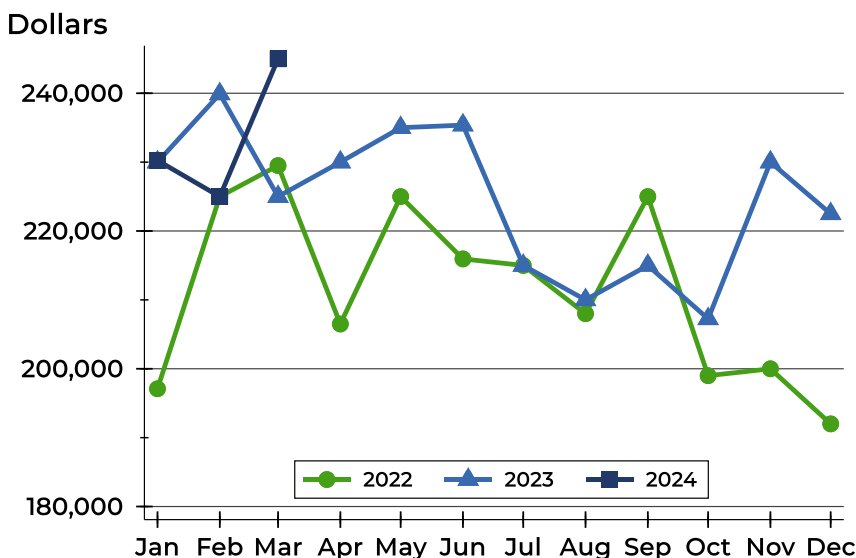
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## Average Price



Month	2022	2023	2024
January	242,729	247,361	<b>253,199</b>
February	232,387	259,907	<b>253,482</b>
March	246,089	247,875	<b>268,714</b>
April	231,240	252,099	
May	239,570	257,540	
June	234,875	258,895	
July	241,113	251,768	
August	225,255	232,276	
September	239,989	229,884	
October	220,788	231,993	
November	225,255	274,281	
December	220,618	240,416	

## Median Price



Month	2022	2023	2024
January	197,100	230,000	<b>230,250</b>
February	225,000	239,900	<b>225,000</b>
March	229,500	225,000	<b>245,000</b>
April	206,500	230,000	
May	225,000	235,000	
June	215,950	235,375	
July	215,000	215,000	
August	208,000	210,000	
September	225,000	215,000	
October	199,000	207,250	
November	200,000	230,000	
December	192,000	222,500	



**March  
2024**

# Flint Hills MLS Statistics



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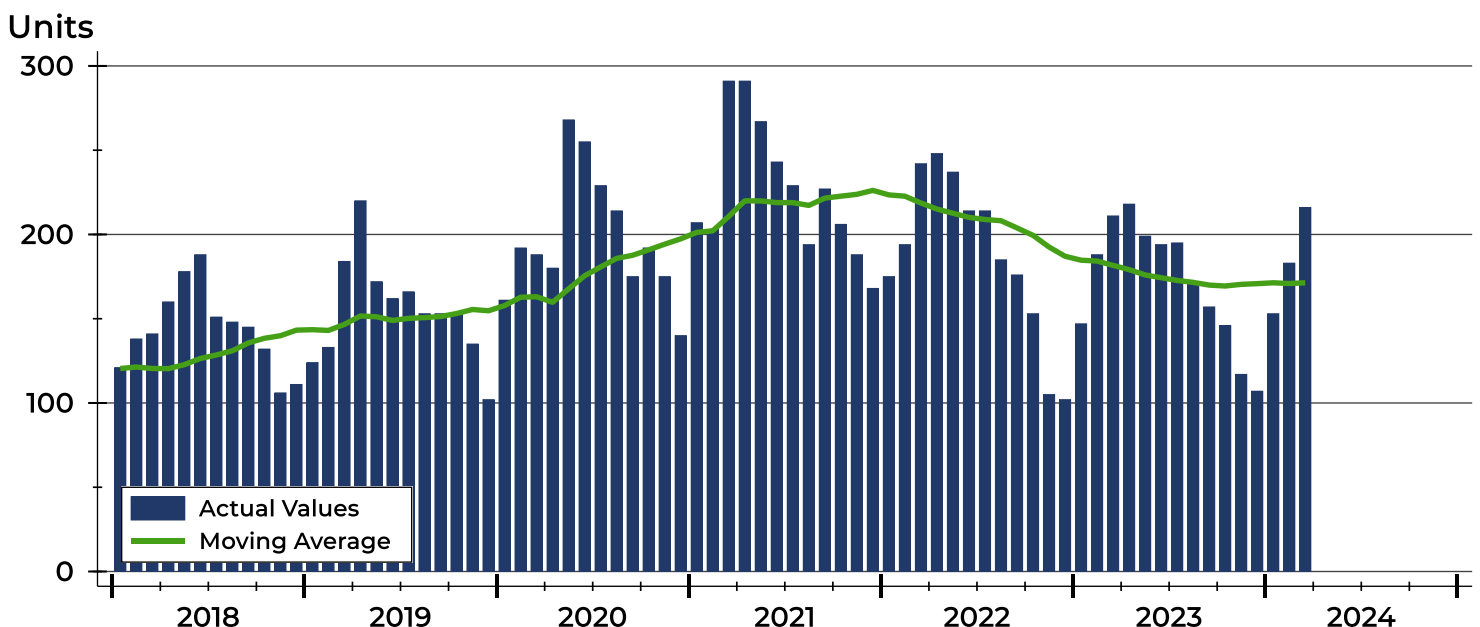
## Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		2024	March 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		<b>216</b>	211	2.4%	<b>552</b>	546	1.1%
Volume (1,000s)		<b>52,076</b>	49,216	5.8%	<b>131,059</b>	124,857	5.0%
Average	Sale Price	<b>241,092</b>	233,250	3.4%	<b>237,425</b>	228,675	3.8%
	Days on Market	<b>46</b>	35	31.4%	<b>51</b>	43	18.6%
	Percent of Original	<b>97.6%</b>	97.7%	-0.1%	<b>97.0%</b>	96.3%	0.7%
Median	Sale Price	<b>215,000</b>	219,000	-1.8%	<b>215,000</b>	215,000	0.0%
	Days on Market	<b>11</b>	9	22.2%	<b>19</b>	14	35.7%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	99.1%	0.9%

A total of 216 contracts for sale were written in the FHAR eight-county jurisdiction during the month of March, up from 211 in 2023. The median list price of these homes was \$215,000, down from \$219,000 the prior year.

Half of the homes that went under contract in March were on the market less than 11 days, compared to 9 days in March 2023.

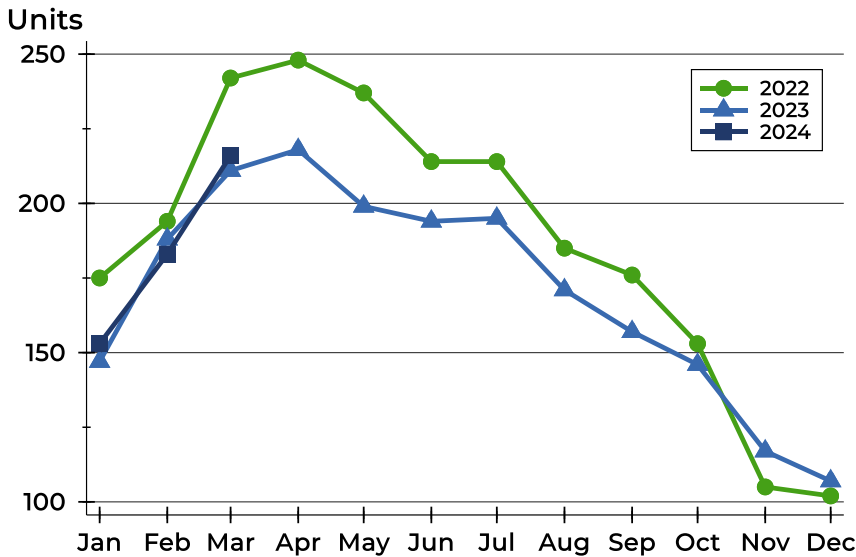
## History of Contracts Written





# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Contracts Written by Month



Month	2022	2023	2024
January	175	147	<b>153</b>
February	194	188	<b>183</b>
March	242	211	<b>216</b>
April	248	218	
May	237	199	
June	214	194	
July	214	195	
August	185	171	
September	176	157	
October	153	146	
November	105	117	
December	102	107	

## Contracts Written by Price Range

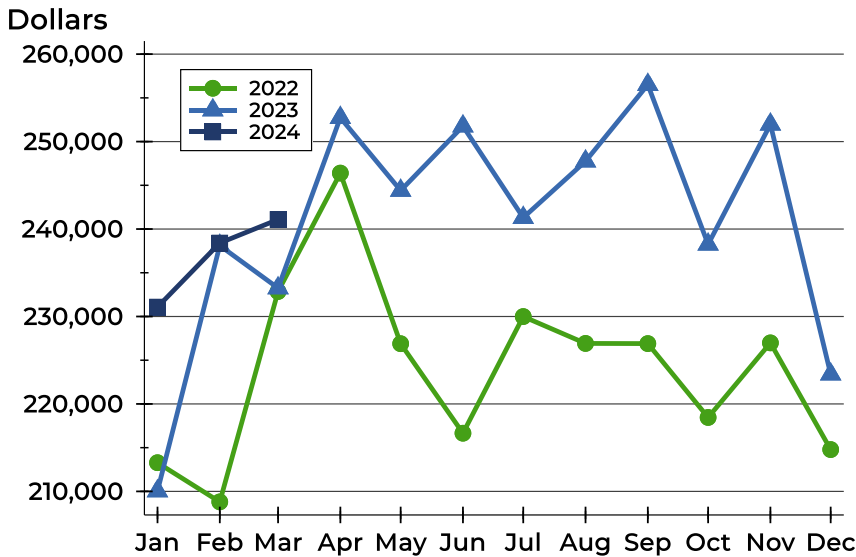
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	2.8%	39,142	38,450	75	21	88.4%	91.1%
\$50,000-\$99,999	17	7.9%	73,765	73,500	31	12	93.9%	100.0%
\$100,000-\$124,999	11	5.1%	116,936	117,000	89	23	98.2%	100.0%
\$125,000-\$149,999	20	9.3%	138,620	139,450	34	9	98.6%	100.0%
\$150,000-\$174,999	16	7.4%	163,188	167,000	42	20	97.9%	100.0%
\$175,000-\$199,999	23	10.6%	188,030	189,900	28	11	96.9%	100.0%
\$200,000-\$249,999	41	19.0%	225,174	220,000	33	13	99.1%	100.0%
\$250,000-\$299,999	26	12.0%	271,900	269,500	34	10	98.9%	100.0%
\$300,000-\$399,999	33	15.3%	344,488	345,000	21	5	99.3%	100.0%
\$400,000-\$499,999	15	6.9%	444,267	442,000	78	13	97.5%	100.0%
\$500,000-\$749,999	7	3.2%	624,200	639,000	145	109	93.0%	100.0%
\$750,000-\$999,999	1	0.5%	889,500	889,500	789	789	89.8%	89.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





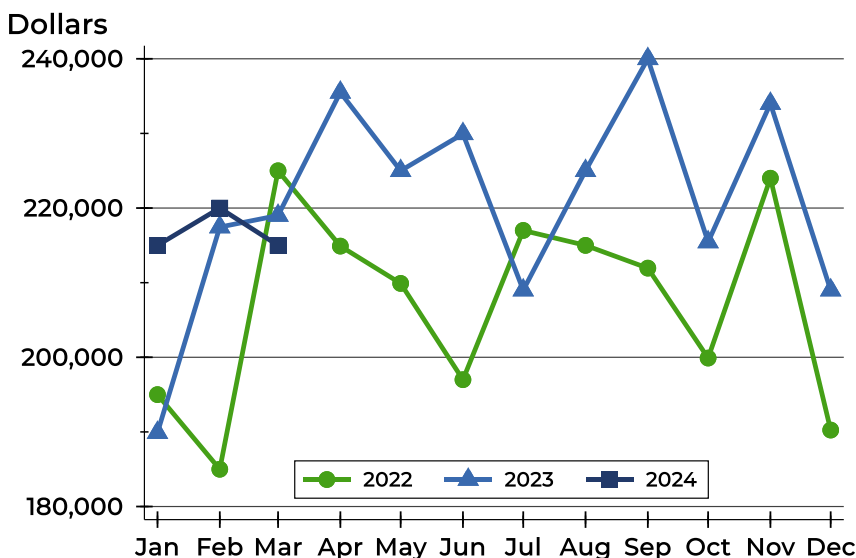
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average Price



Month	2022	2023	2024
<b>January</b>	213,282	210,038	<b>231,081</b>
<b>February</b>	208,802	238,113	<b>238,402</b>
<b>March</b>	232,855	233,250	<b>241,092</b>
<b>April</b>	246,398	252,736	
<b>May</b>	226,889	244,407	
<b>June</b>	216,653	251,762	
<b>July</b>	229,994	241,302	
<b>August</b>	226,919	247,756	
<b>September</b>	226,901	256,510	
<b>October</b>	218,457	238,252	
<b>November</b>	226,984	251,974	
<b>December</b>	214,784	223,399	

## Median Price

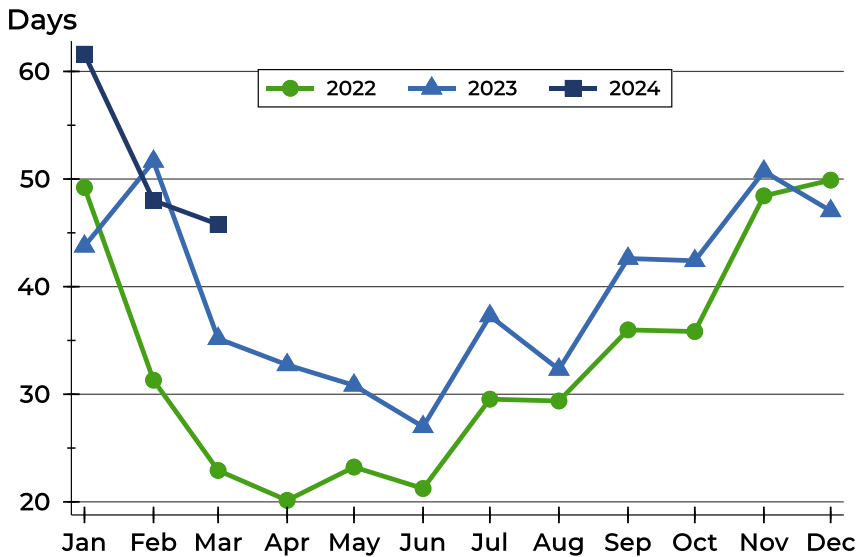


Month	2022	2023	2024
<b>January</b>	195,000	189,900	<b>215,000</b>
<b>February</b>	185,000	217,450	<b>220,000</b>
<b>March</b>	225,000	219,000	<b>215,000</b>
<b>April</b>	214,900	235,500	
<b>May</b>	209,900	225,000	
<b>June</b>	197,000	229,950	
<b>July</b>	217,000	209,000	
<b>August</b>	215,000	225,000	
<b>September</b>	211,950	240,000	
<b>October</b>	199,900	215,450	
<b>November</b>	224,000	234,000	
<b>December</b>	190,250	209,000	



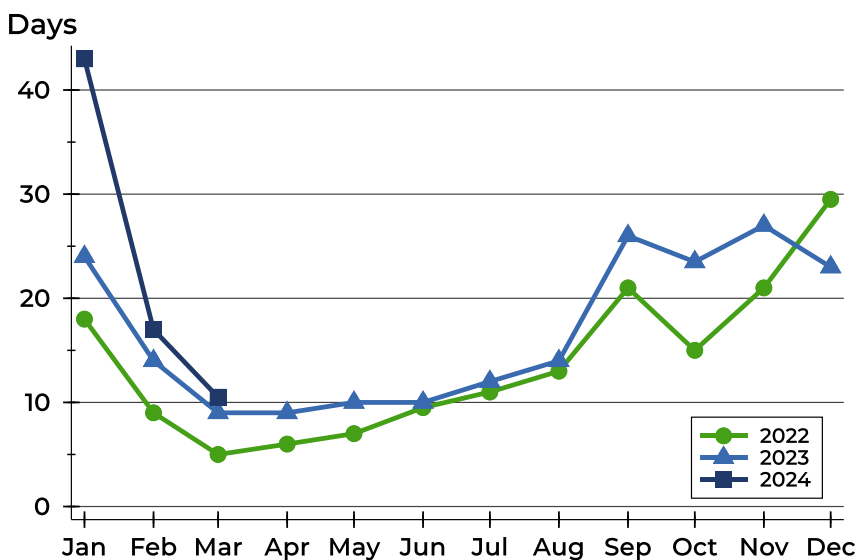
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average DOM



Month	2022	2023	2024
January	49	44	<b>62</b>
February	31	52	<b>48</b>
March	23	35	<b>46</b>
April	20	33	
May	23	31	
June	21	27	
July	30	37	
August	29	32	
September	36	43	
October	36	42	
November	48	51	
December	50	47	

## Median DOM



Month	2022	2023	2024
January	18	24	<b>43</b>
February	9	14	<b>17</b>
March	5	9	<b>11</b>
April	6	9	
May	7	10	
June	10	10	
July	11	12	
August	13	14	
September	21	26	
October	15	24	
November	21	27	
December	30	23	



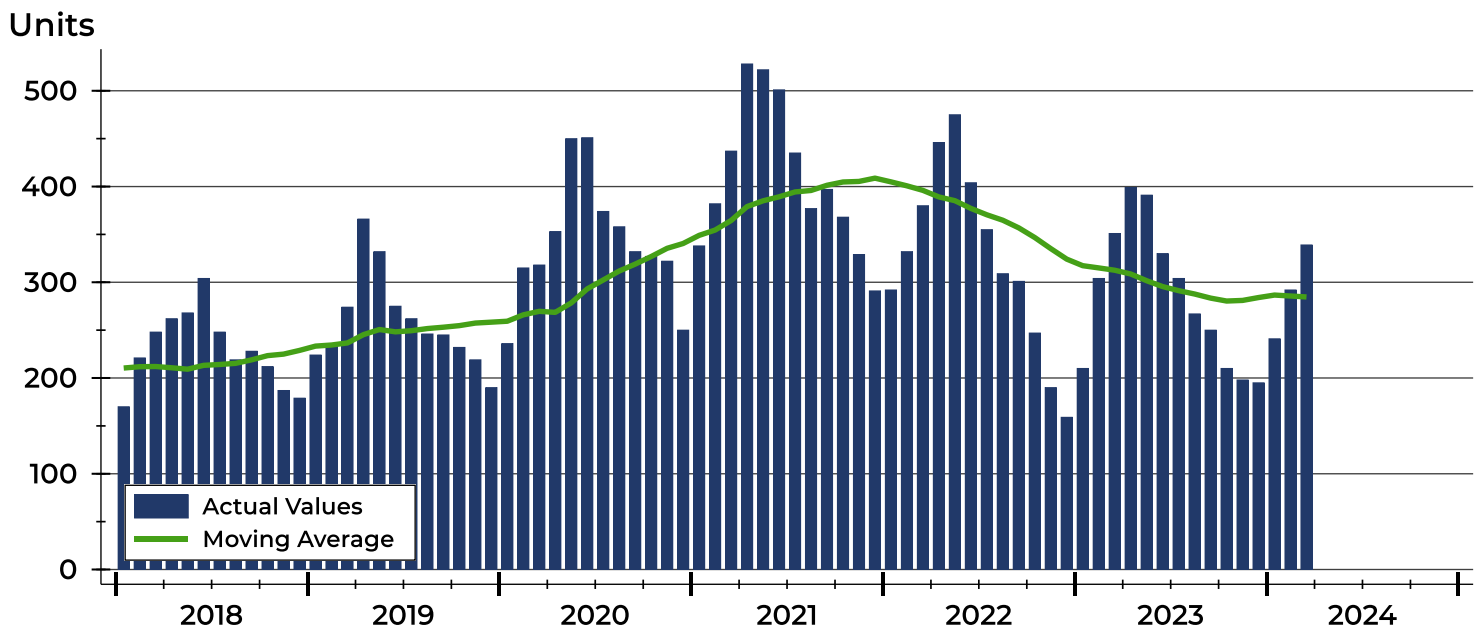
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		339	351	-3.4%
Volume (1,000s)		82,300	84,724	-2.9%
Average	List Price	242,773	241,379	0.6%
	Days on Market	50	39	28.2%
	Percent of Original	98.6%	98.6%	0.0%
Median	List Price	215,000	219,900	-2.2%
	Days on Market	13	10	30.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 339 listings in the FHAR eight-county jurisdiction had contracts pending at the end of March, down from 351 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts





**March  
2024**

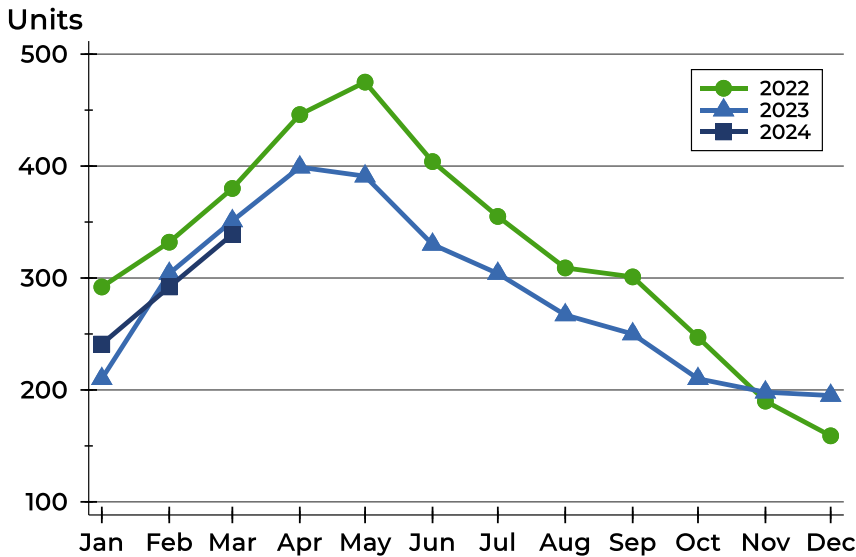
# Flint Hills MLS Statistics



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## Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

### Pending Contracts by Month



Month	2022	2023	2024
January	292	210	<b>241</b>
February	332	304	<b>292</b>
March	380	351	<b>339</b>
April	446	399	
May	475	391	
June	404	330	
July	355	304	
August	309	267	
September	301	250	
October	247	210	
November	190	198	
December	159	195	

### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	0.9%	37,333	39,000	49	30	98.0%	100.0%
\$50,000-\$99,999	35	10.3%	79,177	82,500	68	49	98.0%	100.0%
\$100,000-\$124,999	20	5.9%	115,870	116,000	60	13	98.1%	100.0%
\$125,000-\$149,999	28	8.3%	137,818	139,900	54	31	98.8%	100.0%
\$150,000-\$174,999	32	9.4%	164,169	165,000	52	22	98.6%	100.0%
\$175,000-\$199,999	29	8.6%	189,041	189,900	30	11	98.0%	100.0%
\$200,000-\$249,999	61	18.0%	225,855	225,000	27	9	99.3%	100.0%
\$250,000-\$299,999	42	12.4%	273,631	271,000	35	12	99.4%	100.0%
\$300,000-\$399,999	51	15.0%	340,963	334,900	30	6	98.9%	100.0%
\$400,000-\$499,999	23	6.8%	445,796	444,999	97	13	98.4%	100.0%
\$500,000-\$749,999	14	4.1%	621,664	627,000	99	38	96.3%	100.0%
\$750,000-\$999,999	1	0.3%	889,500	889,500	789	789	89.8%	89.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



**March  
2024**

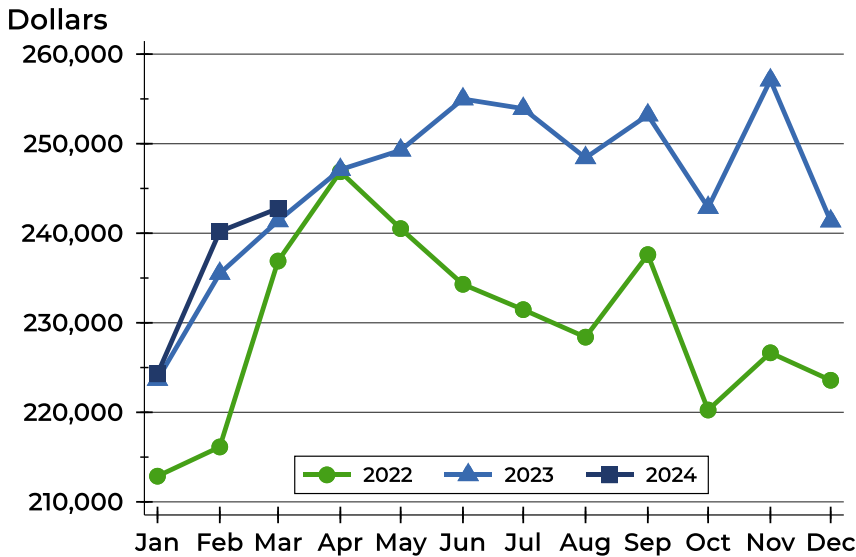
# Flint Hills MLS Statistics



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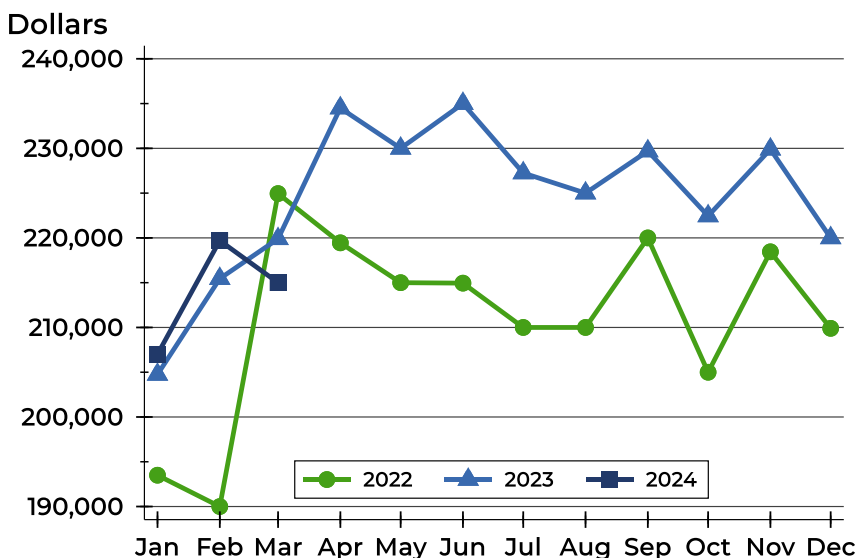
## Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

### Average Price



Month	2022	2023	2024
January	212,869	223,659	<b>224,300</b>
February	216,135	235,504	<b>240,195</b>
March	236,894	241,379	<b>242,773</b>
April	246,874	247,101	
May	240,516	249,264	
June	234,300	254,985	
July	231,465	253,916	
August	228,393	248,419	
September	237,610	253,194	
October	220,258	242,865	
November	226,647	257,099	
December	223,580	241,355	

### Median Price

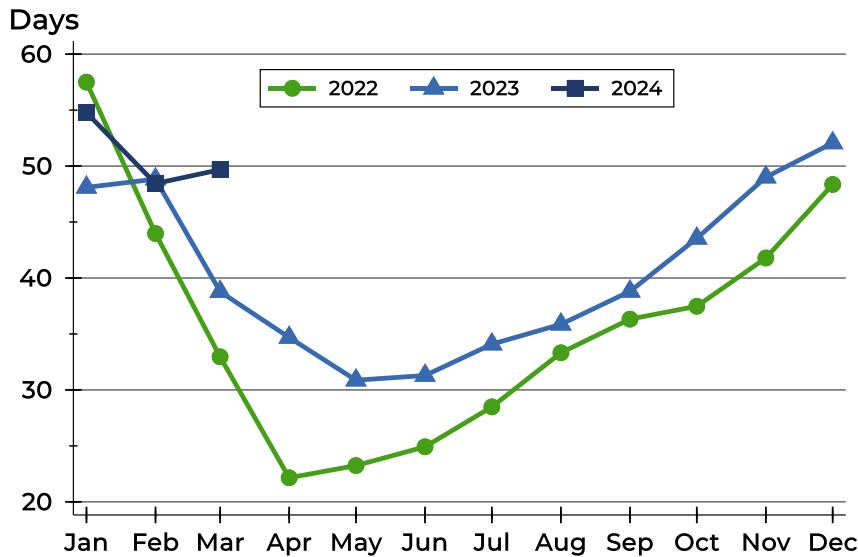


Month	2022	2023	2024
January	193,500	204,750	<b>207,000</b>
February	190,000	215,450	<b>219,700</b>
March	224,950	219,900	<b>215,000</b>
April	219,450	234,500	
May	215,000	230,000	
June	214,950	235,000	
July	210,000	227,250	
August	210,000	225,000	
September	220,000	229,700	
October	205,000	222,450	
November	218,450	229,900	
December	209,900	220,000	



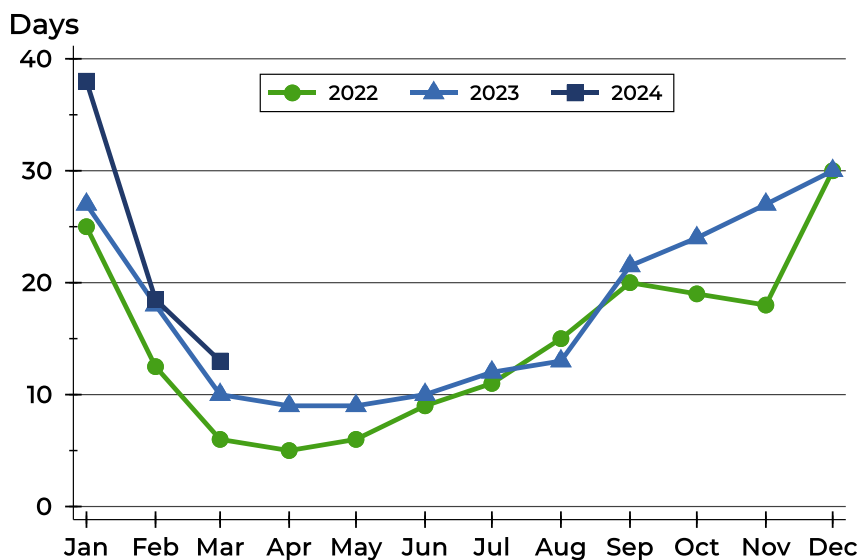
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average DOM



Month	2022	2023	2024
January	58	48	<b>55</b>
February	44	49	<b>48</b>
March	33	39	<b>50</b>
April	22	35	
May	23	31	
June	25	31	
July	28	34	
August	33	36	
September	36	39	
October	37	44	
November	42	49	
December	48	52	

## Median DOM



Month	2022	2023	2024
January	25	27	<b>38</b>
February	13	18	<b>19</b>
March	6	10	<b>13</b>
April	5	9	
May	6	9	
June	9	10	
July	11	12	
August	15	13	
September	20	22	
October	19	24	
November	18	27	
December	30	30	