



**April
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Flint Hills Association Eight-County Jurisdiction Housing Report



Market Overview

FHAR Jurisdiction Home Sales Fell in April

Total home sales in the FHAR eight-county jurisdiction fell last month to 163 units, compared to 172 units in April 2023. Total sales volume was \$37.0 million, down from a year earlier.

The median sale price in April was \$199,000, down from \$214,950 a year earlier. Homes that sold in April were typically on the market for 13 days and sold for 100.0% of their list prices.

FHAR Jurisdiction Active Listings Up at End of April

The total number of active listings in the FHAR eight-county jurisdiction at the end of April was 348 units, up from 325 at the same point in 2023. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$250,000.

During April, a total of 209 contracts were written down from 218 in April 2023. At the end of the month, there were 374 contracts still pending.

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**April
2024**

Flint Hills MLS Statistics



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Flint Hills Association Eight-County Jurisdiction Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		163	172	202	568	534	690
Change from prior year		-5.2%	-14.9%	-4.7%	6.4%	-22.6%	-3.5%
Active Listings		348	325	309	N/A	N/A	N/A
Change from prior year		7.1%	5.2%	-3.4%			
Months' Supply		2.0	1.8	1.4	N/A	N/A	N/A
Change from prior year		11.1%	28.6%	-12.5%			
New Listings		238	235	296	802	838	968
Change from prior year		1.3%	-20.6%	-6.0%	-4.3%	-13.4%	-6.7%
Contracts Written		209	218	248	749	764	859
Change from prior year		-4.1%	-12.1%	-14.8%	-2.0%	-11.1%	-13.4%
Pending Contracts		374	399	446	N/A	N/A	N/A
Change from prior year		-6.3%	-10.5%	-15.5%			
Sales Volume (1,000s)		37,006	40,101	46,984	129,605	116,948	145,041
Change from prior year		-7.7%	-14.6%	16.1%	10.8%	-19.4%	3.7%
Average	Sale Price	227,031	233,144	232,595	228,178	219,003	210,205
	Change from prior year	-2.6%	0.2%	21.9%	4.2%	4.2%	7.5%
	List Price of Actives	306,468	275,511	243,580	N/A	N/A	N/A
	Change from prior year	11.2%	13.1%	0.5%			
	Days on Market	45	40	35	50	47	40
Change from prior year	12.5%	14.3%	-7.9%	6.4%	17.5%	-24.5%	
	Percent of List	98.8%	99.1%	99.3%	97.7%	97.7%	98.8%
Change from prior year	-0.3%	-0.2%	0.5%	0.0%	-1.1%	0.7%	
	Percent of Original	97.2%	97.7%	98.2%	95.7%	95.4%	97.2%
Change from prior year	-0.5%	-0.5%	1.0%	0.3%	-1.9%	0.6%	
Median	Sale Price	199,000	214,950	226,500	209,950	200,000	190,700
	Change from prior year	-7.4%	-5.1%	31.7%	5.0%	4.9%	8.7%
	List Price of Actives	250,000	225,000	195,000	N/A	N/A	N/A
	Change from prior year	11.1%	15.4%	6.3%			
	Days on Market	13	10	8	22	22	13
Change from prior year	30.0%	25.0%	14.3%	0.0%	69.2%	-31.6%	
	Percent of List	100.0%	100.0%	100.0%	98.9%	99.5%	100.0%
Change from prior year	0.0%	0.0%	0.0%	-0.6%	-0.5%	0.4%	
	Percent of Original	98.5%	100.0%	100.0%	97.8%	97.7%	100.0%
Change from prior year	-1.5%	0.0%	0.0%	0.1%	-2.3%	1.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



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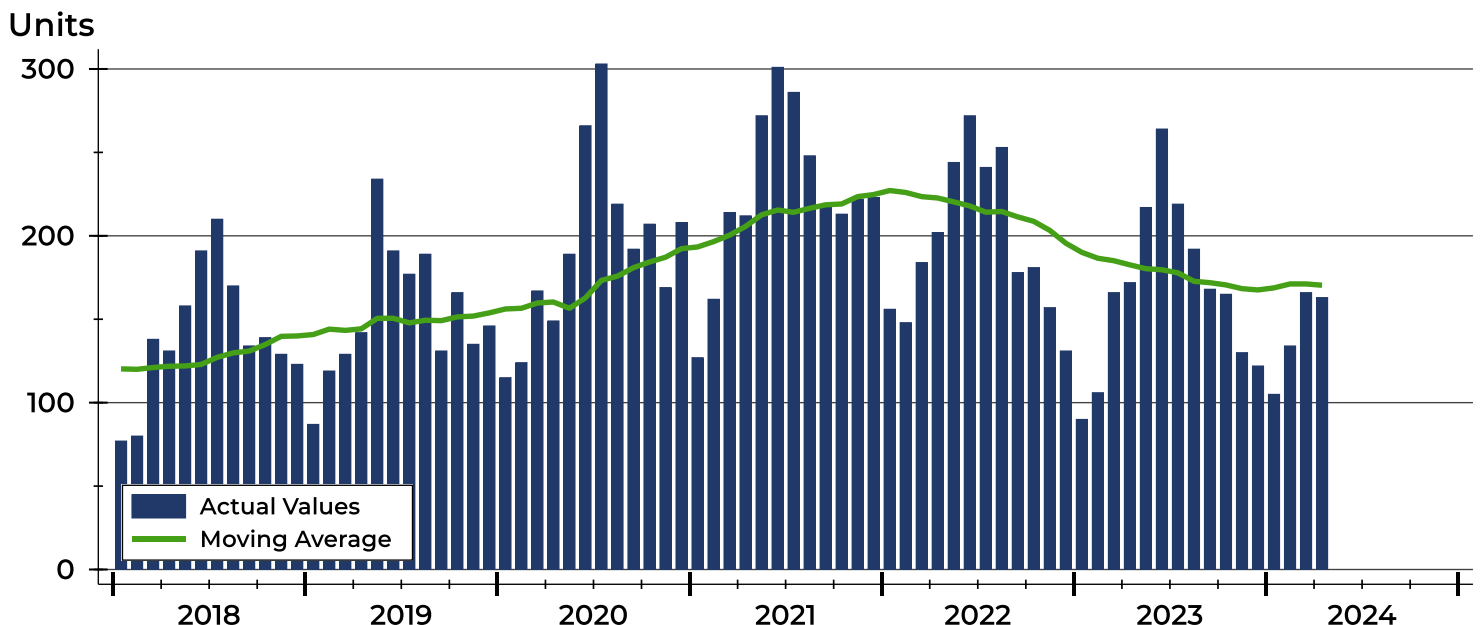
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		163	172	-5.2%	568	534	6.4%
Volume (1,000s)		37,006	40,101	-7.7%	129,605	116,948	10.8%
Months' Supply		2.0	1.8	11.1%	N/A	N/A	N/A
Average	Sale Price	227,031	233,144	-2.6%	228,178	219,003	4.2%
	Days on Market	45	40	12.5%	50	47	6.4%
	Percent of List	98.8%	99.1%	-0.3%	97.7%	97.7%	0.0%
	Percent of Original	97.2%	97.7%	-0.5%	95.7%	95.4%	0.3%
Median	Sale Price	199,000	214,950	-7.4%	209,950	200,000	5.0%
	Days on Market	13	10	30.0%	22	22	0.0%
	Percent of List	100.0%	100.0%	0.0%	98.9%	99.5%	-0.6%
	Percent of Original	98.5%	100.0%	-1.5%	97.8%	97.7%	0.1%

A total of 163 homes sold in the FHAR eight-county jurisdiction in April, down from 172 units in April 2023. Total sales volume fell to \$37.0 million compared to \$40.1 million in the previous year.

The median sales price in April was \$199,000, down 7.4% compared to the prior year. Median days on market was 13 days, down from 15 days in March, but up from 10 in April 2023.

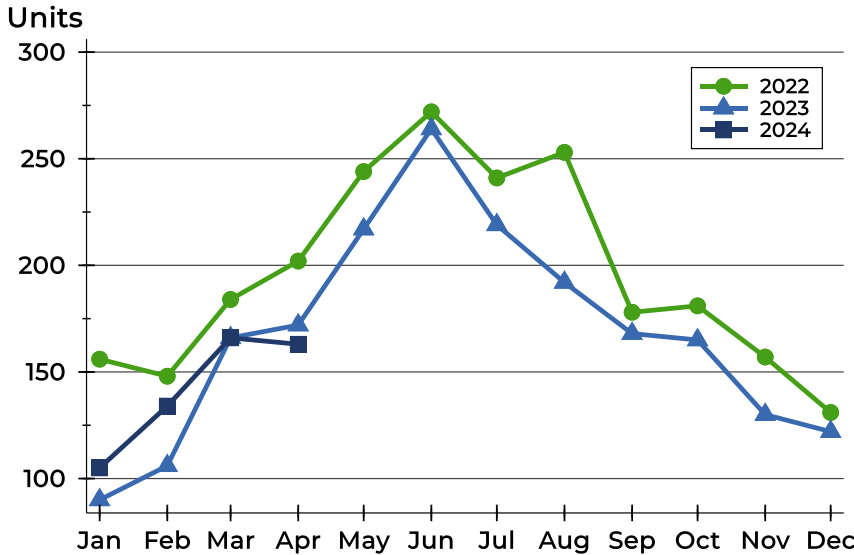
History of Closed Listings





Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	156	90	105
February	148	106	134
March	184	166	166
April	202	172	163
May	244	217	
June	272	264	
July	241	219	
August	253	192	
September	178	168	
October	181	165	
November	157	130	
December	131	122	

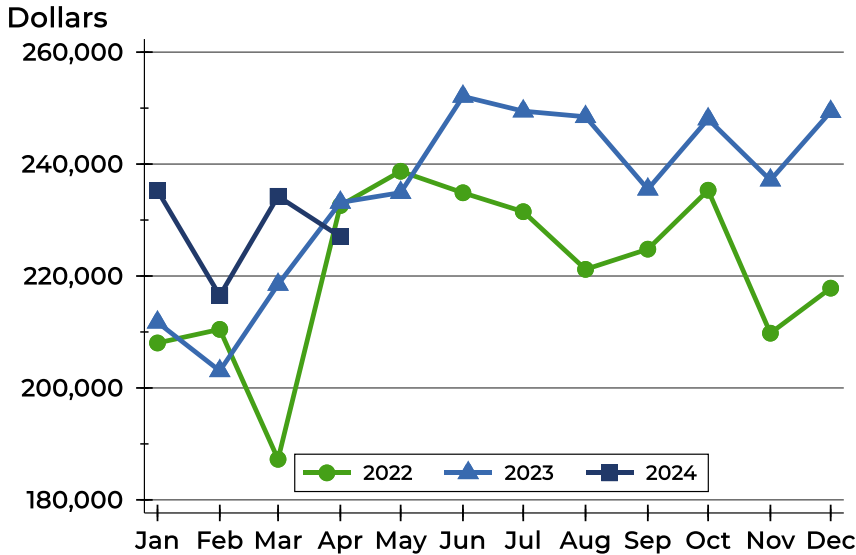
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.2%	1.0	20,250	20,250	77	77	90.3%	90.3%	81.0%	81.0%
\$25,000-\$49,999	2	1.2%	1.6	46,250	46,250	71	71	84.2%	84.2%	73.6%	73.6%
\$50,000-\$99,999	15	9.2%	3.3	76,793	80,000	37	22	98.6%	96.1%	95.9%	95.9%
\$100,000-\$124,999	12	7.4%	2.1	116,492	117,750	63	13	98.5%	100.0%	97.4%	99.1%
\$125,000-\$149,999	20	12.3%	1.6	137,955	139,900	60	20	99.0%	100.0%	98.1%	100.0%
\$150,000-\$174,999	19	11.7%	1.6	164,245	165,000	64	28	100.8%	100.0%	98.7%	98.4%
\$175,000-\$199,999	13	8.0%	1.3	187,331	187,500	42	13	97.7%	99.5%	95.2%	97.3%
\$200,000-\$249,999	23	14.1%	1.3	224,130	223,000	22	8	98.8%	99.4%	97.6%	98.8%
\$250,000-\$299,999	16	9.8%	2.2	275,494	274,500	39	23	99.3%	99.8%	98.2%	99.8%
\$300,000-\$399,999	24	14.7%	2.1	343,367	343,750	28	5	99.8%	100.0%	98.9%	99.5%
\$400,000-\$499,999	11	6.7%	2.3	429,018	417,700	74	12	98.4%	98.1%	97.4%	97.6%
\$500,000-\$749,999	6	3.7%	4.1	580,875	576,875	18	16	98.7%	98.9%	98.7%	98.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



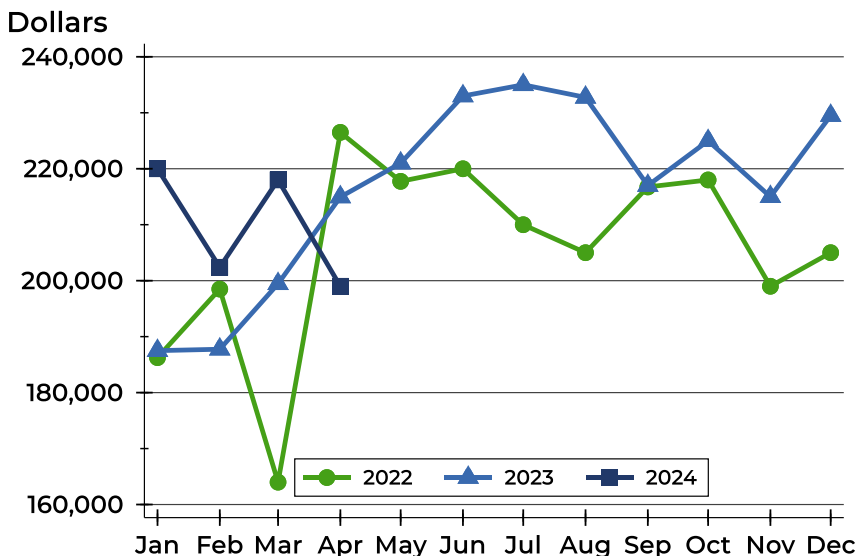
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	208,036	211,729	235,273
February	210,465	203,051	216,498
March	187,253	218,481	234,244
April	232,595	233,144	227,031
May	238,717	234,900	
June	234,872	252,092	
July	231,492	249,459	
August	221,184	248,454	
September	224,797	235,501	
October	235,330	248,045	
November	209,780	237,123	
December	217,827	249,363	

Median Price

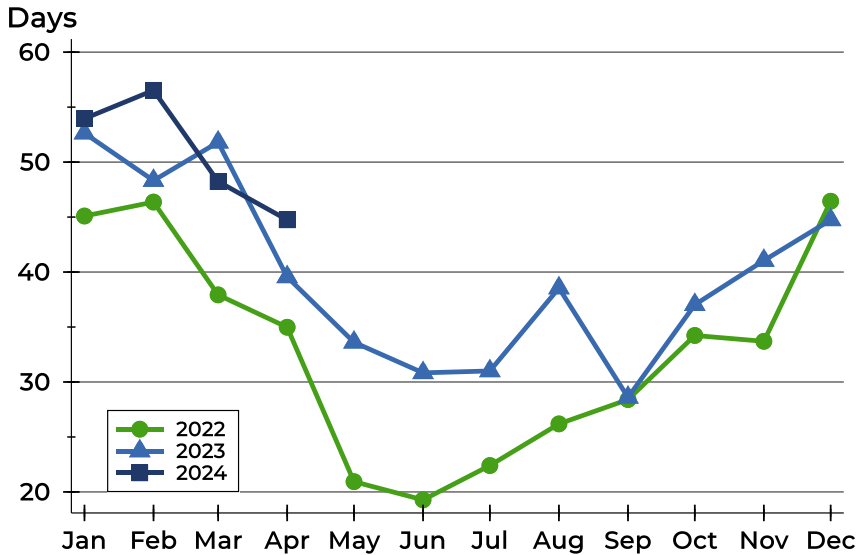


Month	2022	2023	2024
January	186,250	187,500	220,000
February	198,500	187,750	202,396
March	164,000	199,450	218,000
April	226,500	214,950	199,000
May	217,750	221,000	
June	220,000	233,000	
July	210,000	235,000	
August	205,000	232,750	
September	216,750	217,000	
October	218,000	225,000	
November	199,000	215,000	
December	205,000	229,500	



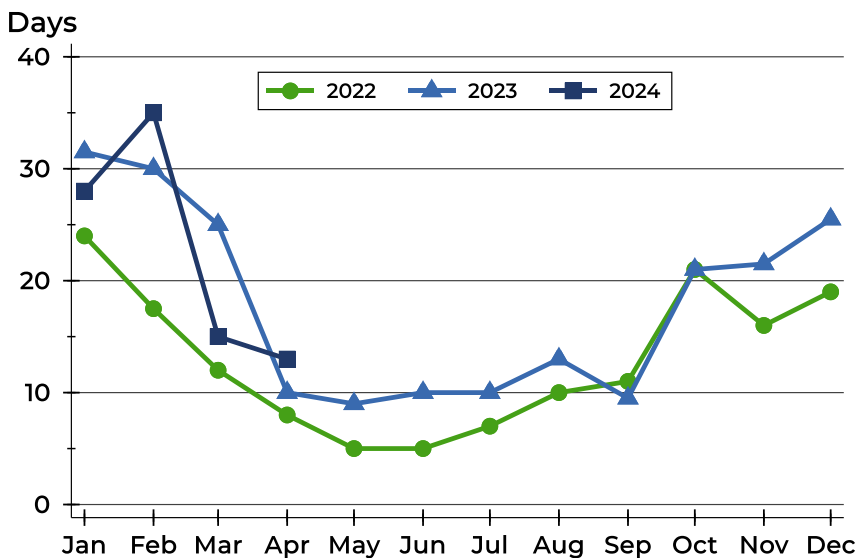
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	45	53	54
February	46	48	57
March	38	52	48
April	35	40	45
May	21	34	
June	19	31	
July	22	31	
August	26	39	
September	28	29	
October	34	37	
November	34	41	
December	46	45	

Median DOM



Month	2022	2023	2024
January	24	32	28
February	18	30	35
March	12	25	15
April	8	10	13
May	5	9	
June	5	10	
July	7	10	
August	10	13	
September	11	10	
October	21	21	
November	16	22	
December	19	26	



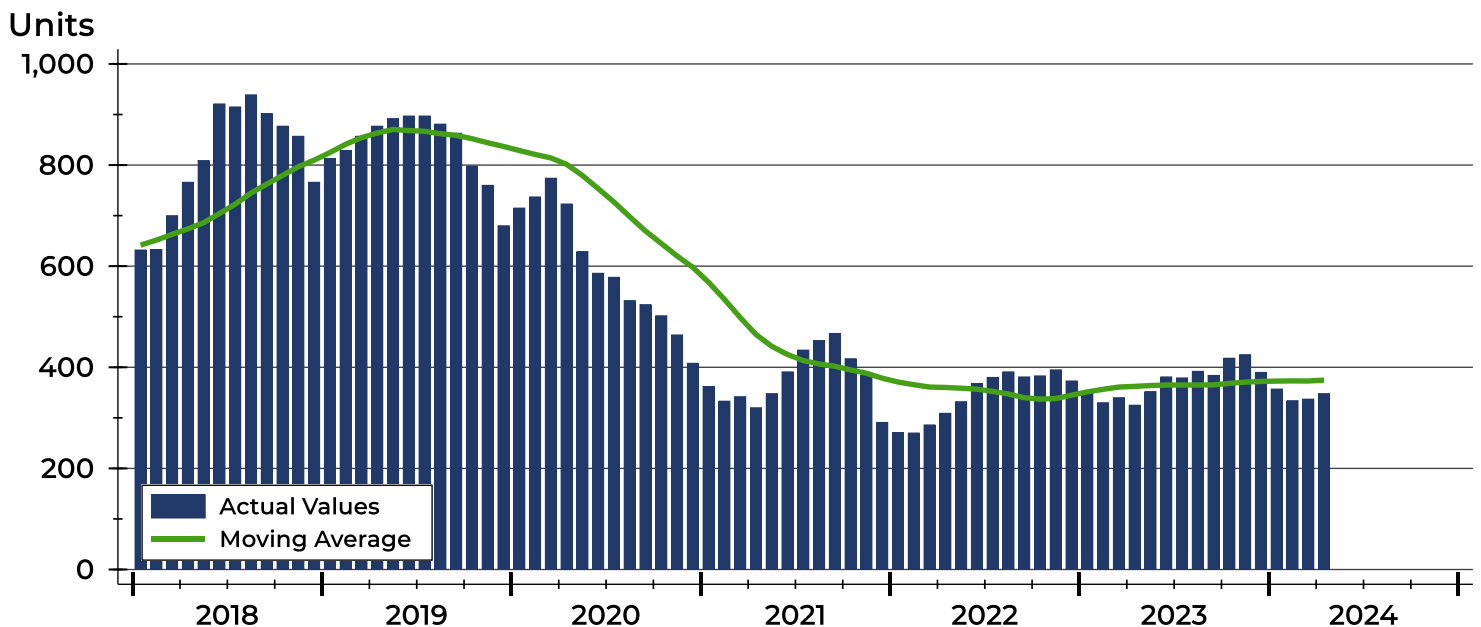
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		348	325	7.1%
Volume (1,000s)		106,651	89,541	19.1%
Months' Supply		2.0	1.8	11.1%
Average	List Price	306,468	275,511	11.2%
	Days on Market	77	78	-1.3%
	Percent of Original	97.5%	98.0%	-0.5%
Median	List Price	250,000	225,000	11.1%
	Days on Market	48	49	-2.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 348 homes were available for sale in the FHAR eight-county jurisdiction at the end of April. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of April was \$250,000, up 11.1% from 2023. The typical time on market for active listings was 48 days, down from 49 days a year earlier.

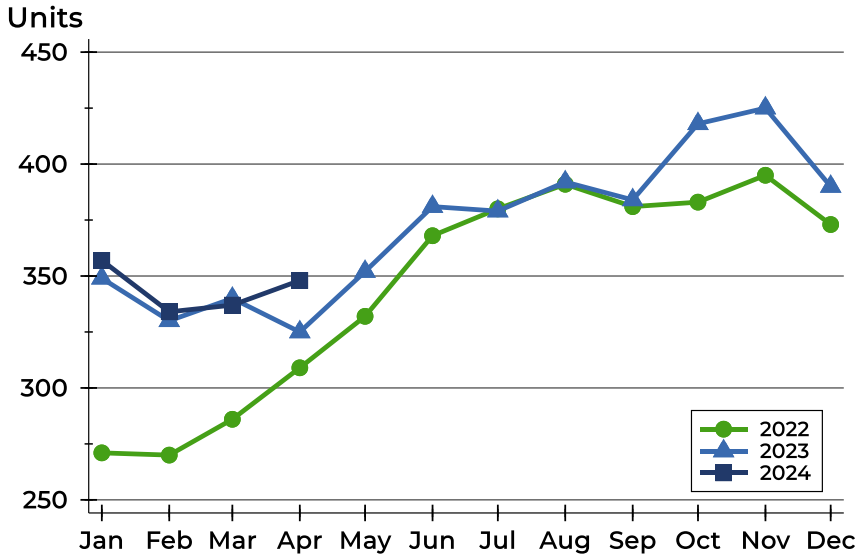
History of Active Listings





Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	271	349	357
February	270	330	334
March	286	340	337
April	309	325	348
May	332	352	
June	368	381	
July	380	379	
August	391	392	
September	381	384	
October	383	418	
November	395	425	
December	373	390	

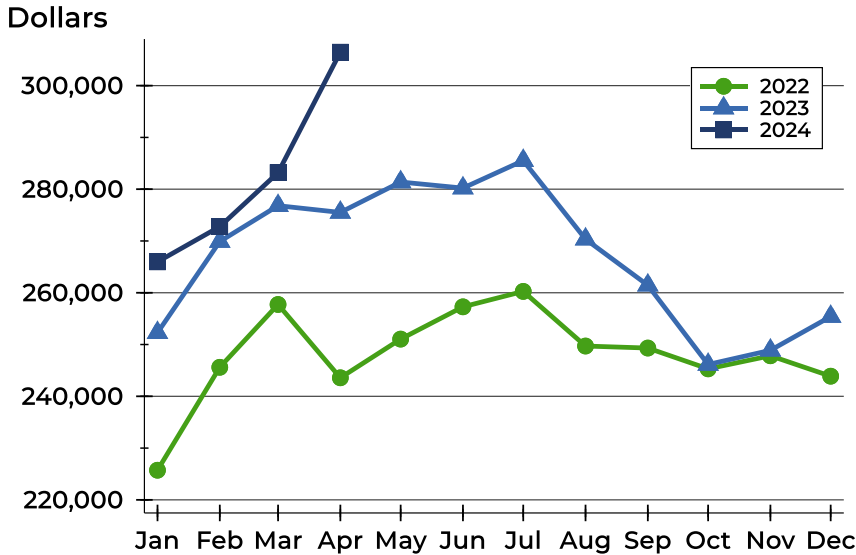
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.6%	1.0	22,250	22,250	46	46	100.0%	100.0%
\$25,000-\$49,999	6	1.7%	1.6	44,833	48,500	120	105	89.2%	93.3%
\$50,000-\$99,999	36	10.3%	3.3	78,114	79,700	133	97	94.5%	100.0%
\$100,000-\$124,999	20	5.7%	2.1	112,825	112,000	61	34	96.8%	100.0%
\$125,000-\$149,999	22	6.3%	1.6	136,659	135,450	82	70	98.7%	100.0%
\$150,000-\$174,999	27	7.8%	1.6	162,874	164,900	69	64	98.4%	100.0%
\$175,000-\$199,999	20	5.7%	1.3	189,430	190,000	89	61	98.2%	100.0%
\$200,000-\$249,999	39	11.2%	1.3	226,944	225,000	62	30	97.5%	100.0%
\$250,000-\$299,999	52	14.9%	2.2	277,115	279,950	72	41	98.1%	100.0%
\$300,000-\$399,999	60	17.2%	2.1	349,143	352,450	65	41	98.4%	100.0%
\$400,000-\$499,999	21	6.0%	2.3	435,952	430,000	40	30	98.6%	100.0%
\$500,000-\$749,999	26	7.5%	4.1	616,722	622,450	71	47	97.5%	100.0%
\$750,000-\$999,999	11	3.2%	N/A	879,909	880,000	92	76	96.8%	100.0%
\$1,000,000 and up	6	1.7%	N/A	1,833,000	1,699,500	151	136	95.5%	100.0%



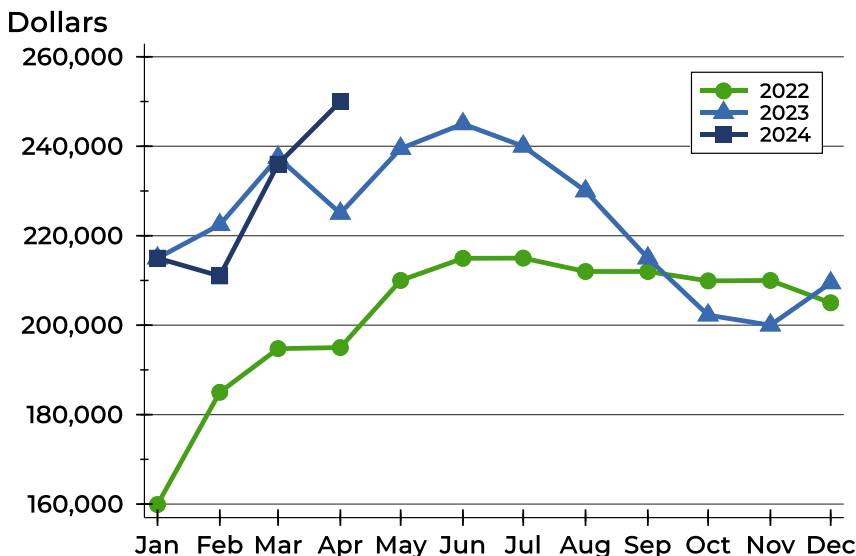
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average Price



Month	2022	2023	2024
January	225,726	252,283	265,966
February	245,608	269,896	272,776
March	257,735	276,818	283,198
April	243,580	275,511	306,468
May	251,047	281,383	
June	257,286	280,213	
July	260,263	285,518	
August	249,712	270,350	
September	249,322	261,450	
October	245,307	246,153	
November	247,830	248,888	
December	243,887	255,407	

Median Price

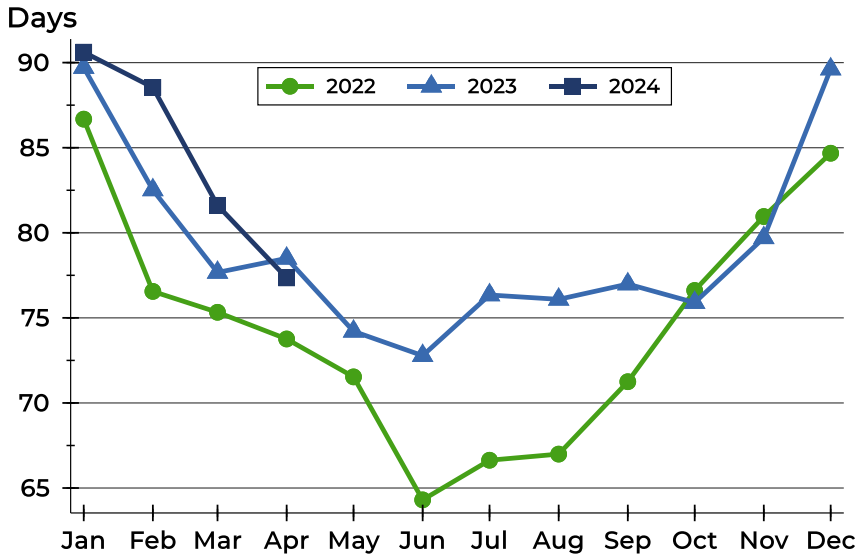


Month	2022	2023	2024
January	159,900	215,000	215,000
February	185,000	222,450	211,000
March	194,750	237,500	236,000
April	195,000	225,000	250,000
May	210,000	239,500	
June	214,950	245,000	
July	215,000	240,000	
August	212,000	230,000	
September	212,000	215,000	
October	209,900	202,250	
November	210,000	199,999	
December	205,000	209,450	



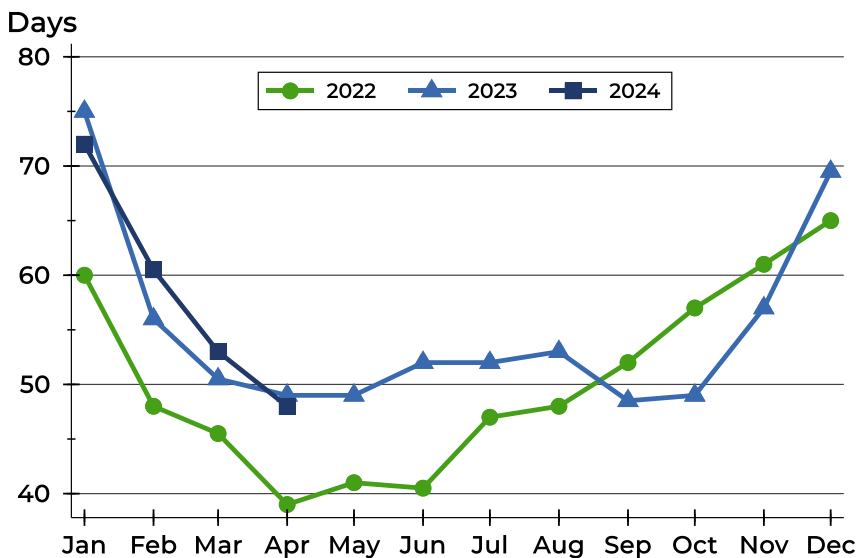
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	87	90	91
February	77	83	89
March	75	78	82
April	74	78	77
May	72	74	
June	64	73	
July	67	76	
August	67	76	
September	71	77	
October	77	76	
November	81	80	
December	85	90	

Median DOM

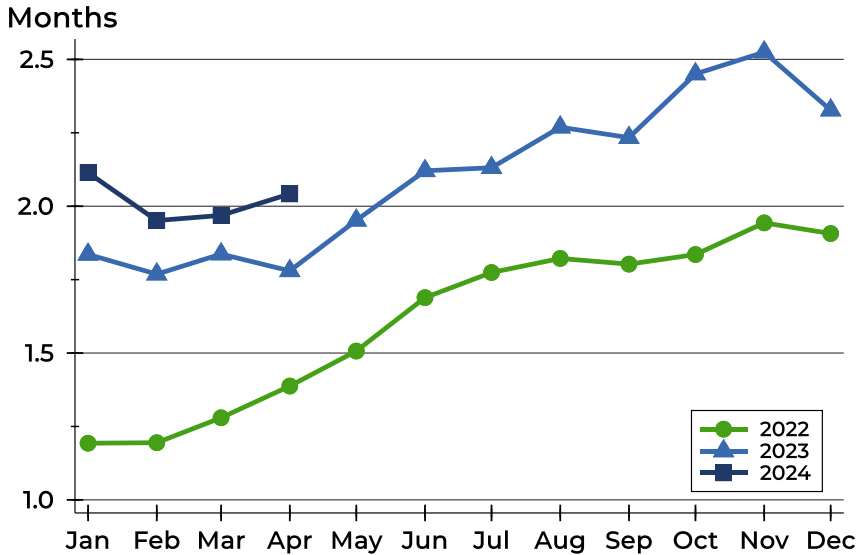


Month	2022	2023	2024
January	60	75	72
February	48	56	61
March	46	51	53
April	39	49	48
May	41	49	
June	41	52	
July	47	52	
August	48	53	
September	52	49	
October	57	49	
November	61	57	
December	65	70	



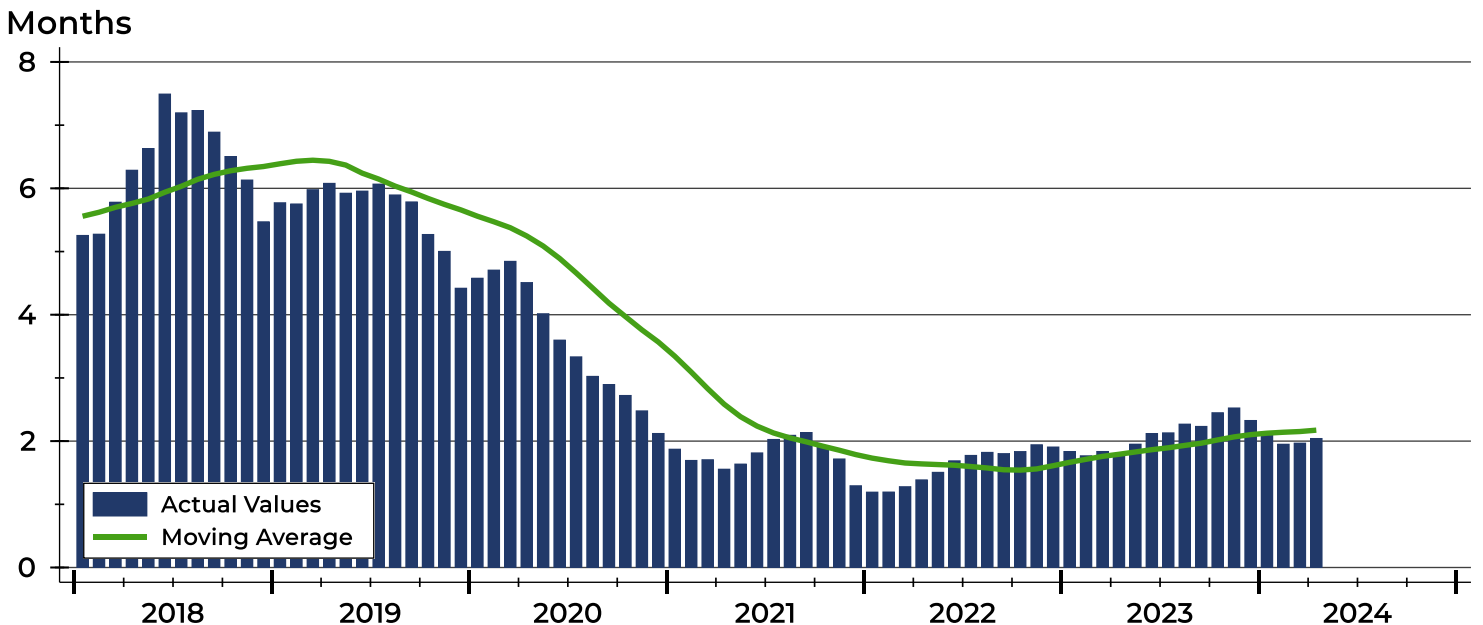
Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.8	2.1
February	1.2	1.8	2.0
March	1.3	1.8	2.0
April	1.4	1.8	2.0
May	1.5	2.0	
June	1.7	2.1	
July	1.8	2.1	
August	1.8	2.3	
September	1.8	2.2	
October	1.8	2.5	
November	1.9	2.5	
December	1.9	2.3	

History of Month's Supply





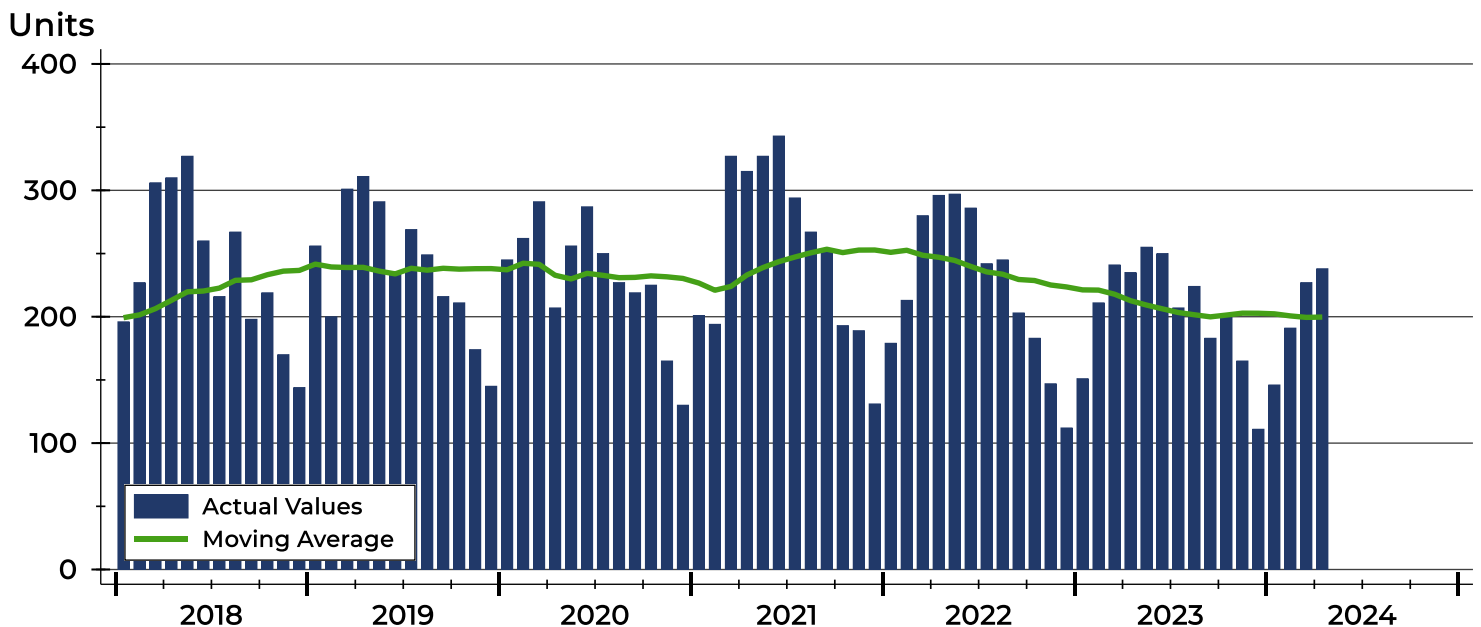
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	238	235	1.3%
	Volume (1,000s)	70,670	59,243	19.3%
	Average List Price	296,935	252,099	17.8%
	Median List Price	255,450	230,000	11.1%
Year-to-Date	New Listings	802	838	-4.3%
	Volume (1,000s)	216,544	211,173	2.5%
	Average List Price	270,004	251,996	7.1%
	Median List Price	245,000	230,000	6.5%

A total of 238 new listings were added in the FHAR eight-county jurisdiction during April, up 1.3% from the same month in 2023. Year-to-date the FHAR eight-county jurisdiction has seen 802 new listings.

The median list price of these homes was \$255,450 up from \$230,000 in 2023.

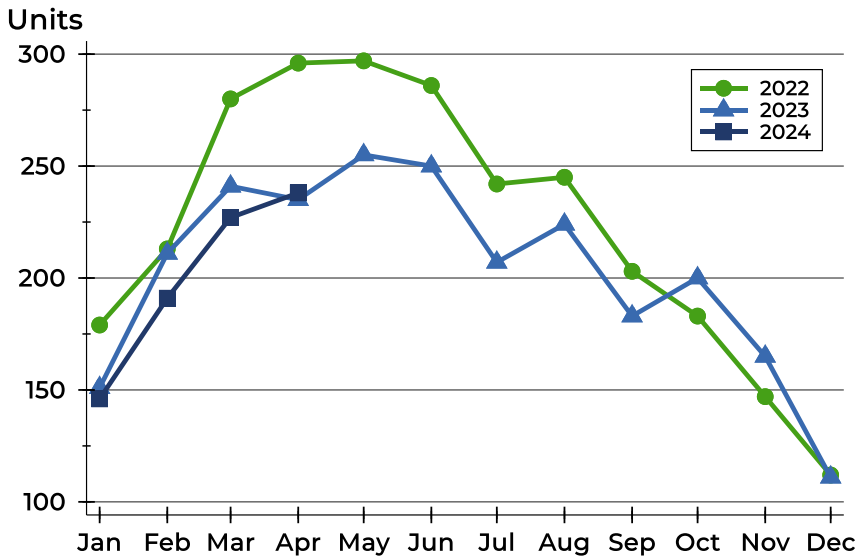
History of New Listings





Flint Hills Association Eight-County Jurisdiction New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	179	151	146
February	213	211	191
March	280	241	227
April	296	235	238
May	297	255	
June	286	250	
July	242	207	
August	245	224	
September	203	183	
October	183	200	
November	147	165	
December	112	111	

New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	21,000	21,000	15	15	100.0%	100.0%
\$25,000-\$49,999	1	0.4%	39,000	39,000	21	21	100.0%	100.0%
\$50,000-\$99,999	13	5.5%	83,031	84,000	13	8	99.2%	100.0%
\$100,000-\$124,999	12	5.0%	113,058	113,700	17	16	99.7%	100.0%
\$125,000-\$149,999	18	7.6%	136,261	139,250	11	8	100.0%	100.0%
\$150,000-\$174,999	15	6.3%	165,480	165,000	12	9	100.0%	100.0%
\$175,000-\$199,999	21	8.8%	188,481	188,500	10	5	99.3%	100.0%
\$200,000-\$249,999	31	13.0%	225,652	228,000	12	11	99.5%	100.0%
\$250,000-\$299,999	35	14.7%	274,614	275,000	14	11	99.5%	100.0%
\$300,000-\$399,999	50	21.0%	347,900	350,000	14	13	99.6%	100.0%
\$400,000-\$499,999	22	9.2%	434,455	425,000	16	15	99.8%	100.0%
\$500,000-\$749,999	13	5.5%	618,977	629,900	17	12	99.3%	100.0%
\$750,000-\$999,999	3	1.3%	851,333	880,000	25	26	100.0%	100.0%
\$1,000,000 and up	2	0.8%	2,550,000	2,550,000	15	15	100.0%	100.0%



**April
2024**

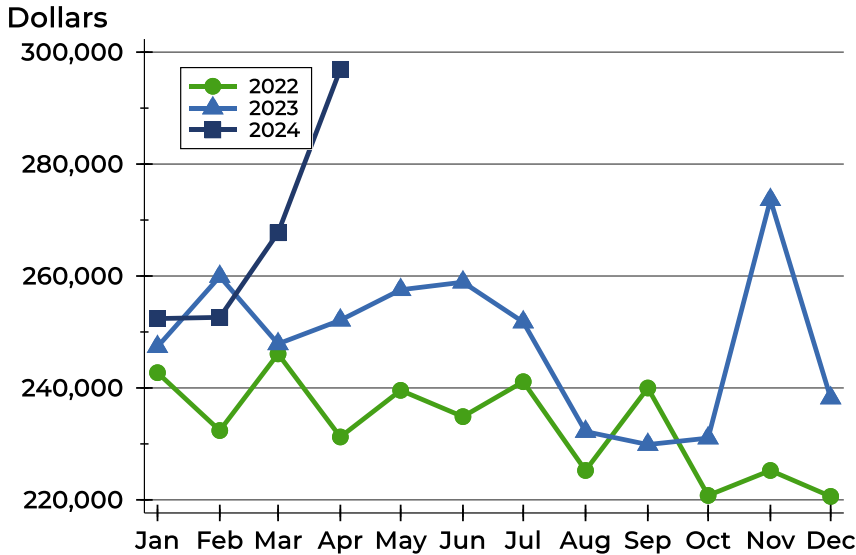
Flint Hills MLS Statistics



**FLINT HILLS
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OF REALTORS®**

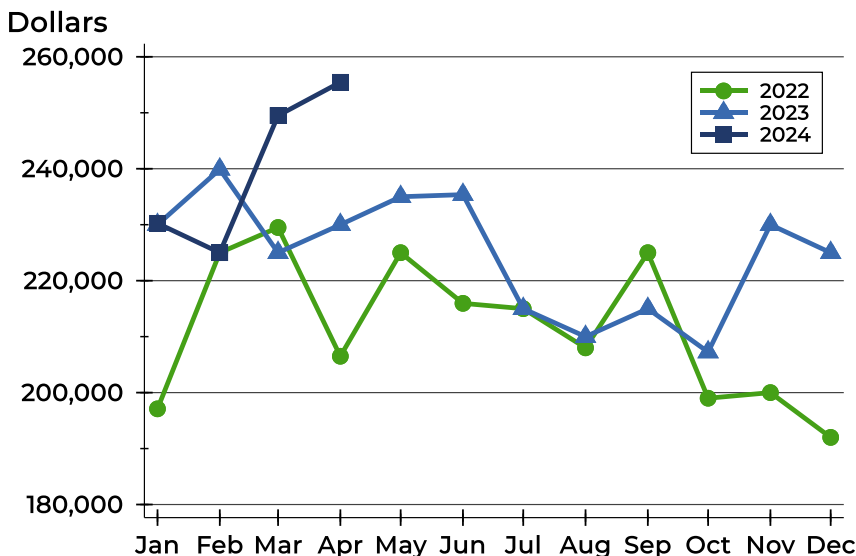
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Average Price



Month	2022	2023	2024
January	242,729	247,361	252,395
February	232,387	259,907	252,610
March	246,089	247,875	267,731
April	231,240	252,099	296,935
May	239,570	257,540	
June	234,875	258,895	
July	241,113	251,768	
August	225,255	232,207	
September	239,989	229,884	
October	220,788	231,038	
November	225,255	273,629	
December	220,618	238,191	

Median Price



Month	2022	2023	2024
January	197,100	230,000	230,250
February	225,000	239,900	225,000
March	229,500	225,000	249,500
April	206,500	230,000	255,450
May	225,000	235,000	
June	215,950	235,375	
July	215,000	215,000	
August	208,000	210,000	
September	225,000	215,000	
October	199,000	207,250	
November	200,000	230,000	
December	192,000	225,000	



**April
2024**

Flint Hills MLS Statistics



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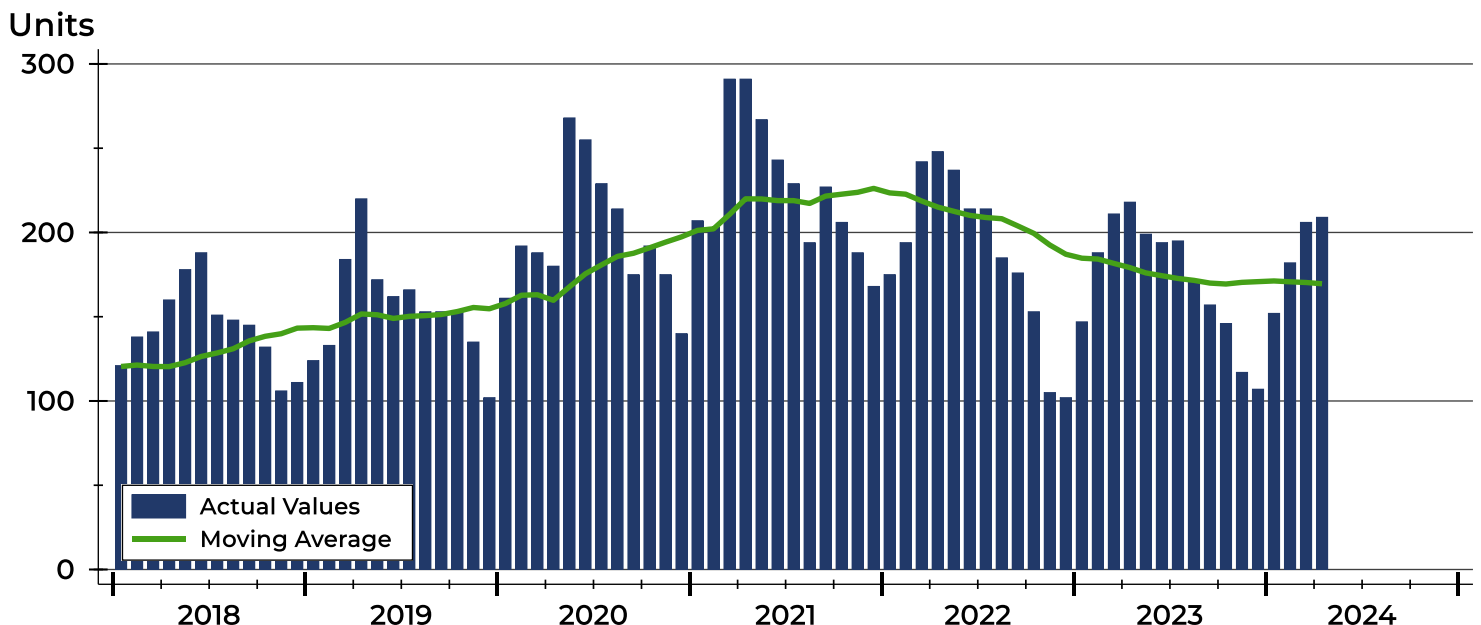
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		209	218	-4.1%	749	764	-2.0%
Volume (1,000s)		52,644	55,096	-4.5%	181,173	179,953	0.7%
Average	Sale Price	251,883	252,736	-0.3%	241,886	235,541	2.7%
	Days on Market	35	33	6.1%	46	40	15.0%
	Percent of Original	98.3%	96.8%	1.5%	97.2%	96.4%	0.8%
Median	Sale Price	227,500	235,500	-3.4%	219,900	219,000	0.4%
	Days on Market	12	9	33.3%	16	12	33.3%
	Percent of Original	100.0%	99.7%	0.3%	100.0%	99.4%	0.6%

A total of 209 contracts for sale were written in the FHAR eight-county jurisdiction during the month of April, down from 218 in 2023. The median list price of these homes was \$227,500, down from \$235,500 the prior year.

Half of the homes that went under contract in April were on the market less than 12 days, compared to 9 days in April 2023.

History of Contracts Written





**April
2024**

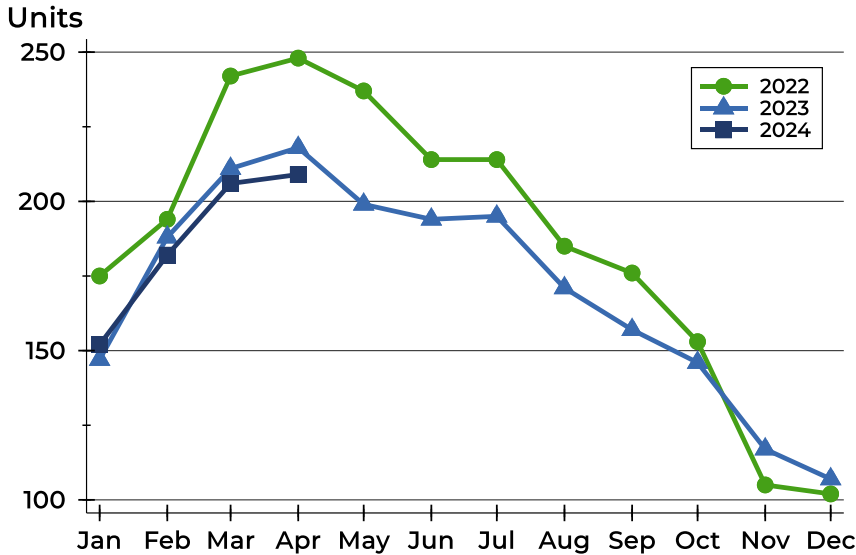
Flint Hills MLS Statistics



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Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	175	147	152
February	194	188	182
March	242	211	206
April	248	218	209
May	237	199	
June	214	194	
July	214	195	
August	185	171	
September	176	157	
October	153	146	
November	105	117	
December	102	107	

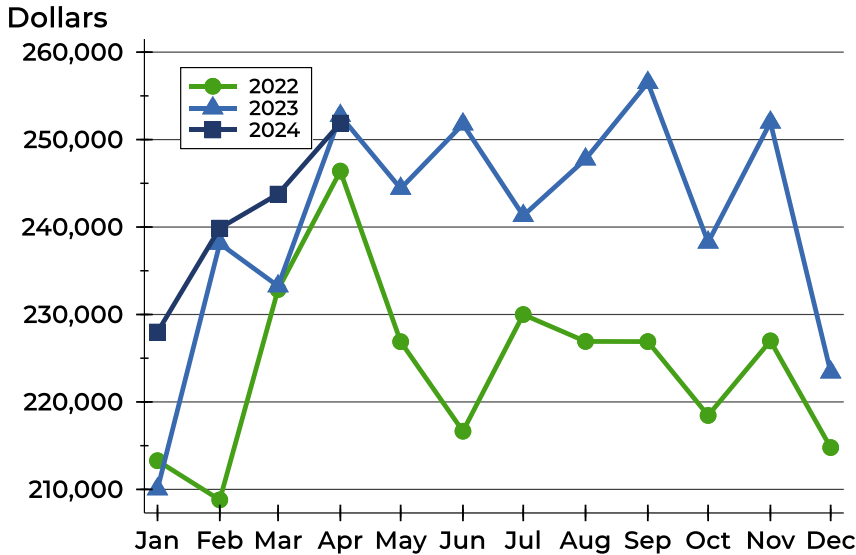
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.0%	18,750	18,750	66	66	87.0%	87.0%
\$25,000-\$49,999	3	1.4%	41,467	45,000	203	229	80.0%	88.9%
\$50,000-\$99,999	14	6.7%	77,407	81,500	50	10	96.2%	100.0%
\$100,000-\$124,999	14	6.7%	111,293	110,000	38	16	97.9%	100.0%
\$125,000-\$149,999	20	9.6%	135,465	137,250	37	16	97.8%	100.0%
\$150,000-\$174,999	17	8.1%	164,806	165,000	43	17	98.6%	100.0%
\$175,000-\$199,999	22	10.5%	187,777	187,500	21	7	99.5%	100.0%
\$200,000-\$249,999	28	13.4%	227,895	229,500	28	8	98.7%	100.0%
\$250,000-\$299,999	25	12.0%	272,020	274,500	26	5	99.2%	100.0%
\$300,000-\$399,999	42	20.1%	344,340	349,000	28	13	99.2%	100.0%
\$400,000-\$499,999	11	5.3%	430,727	420,000	26	15	99.5%	100.0%
\$500,000-\$749,999	8	3.8%	627,738	629,950	20	11	99.4%	100.0%
\$750,000-\$999,999	2	1.0%	872,000	872,000	130	130	94.1%	94.1%
\$1,000,000 and up	1	0.5%	1,050,000	1,050,000	36	36	100.0%	100.0%



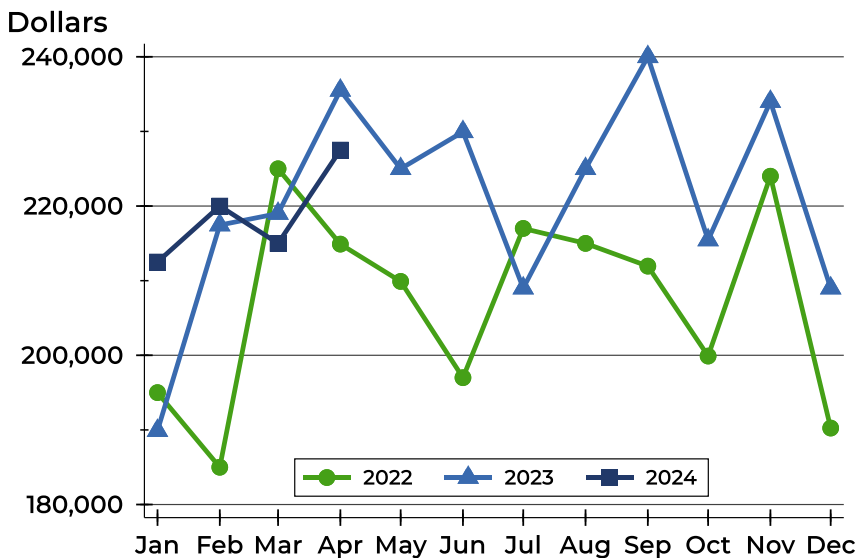
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	213,282	210,038	227,996
February	208,802	238,113	239,876
March	232,855	233,250	243,770
April	246,398	252,736	251,883
May	226,889	244,407	
June	216,653	251,762	
July	229,994	241,302	
August	226,919	247,756	
September	226,901	256,510	
October	218,457	238,252	
November	226,984	251,974	
December	214,784	223,399	

Median Price

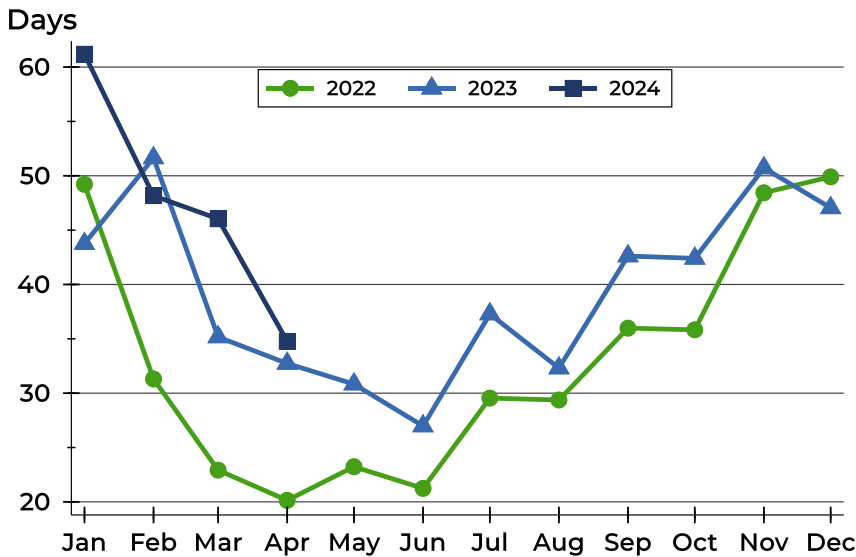


Month	2022	2023	2024
January	195,000	189,900	212,500
February	185,000	217,450	220,000
March	225,000	219,000	215,000
April	214,900	235,500	227,500
May	209,900	225,000	
June	197,000	229,950	
July	217,000	209,000	
August	215,000	225,000	
September	211,950	240,000	
October	199,900	215,450	
November	224,000	234,000	
December	190,250	209,000	



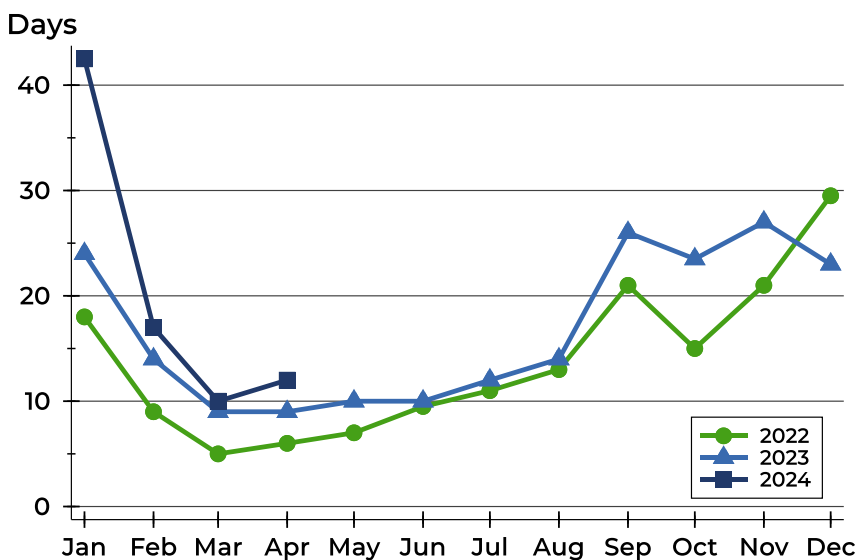
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	49	44	61
February	31	52	48
March	23	35	46
April	20	33	35
May	23	31	
June	21	27	
July	30	37	
August	29	32	
September	36	43	
October	36	42	
November	48	51	
December	50	47	

Median DOM



Month	2022	2023	2024
January	18	24	43
February	9	14	17
March	5	9	10
April	6	9	12
May	7	10	
June	10	10	
July	11	12	
August	13	14	
September	21	26	
October	15	24	
November	21	27	
December	30	23	



**April
2024**

Flint Hills MLS Statistics



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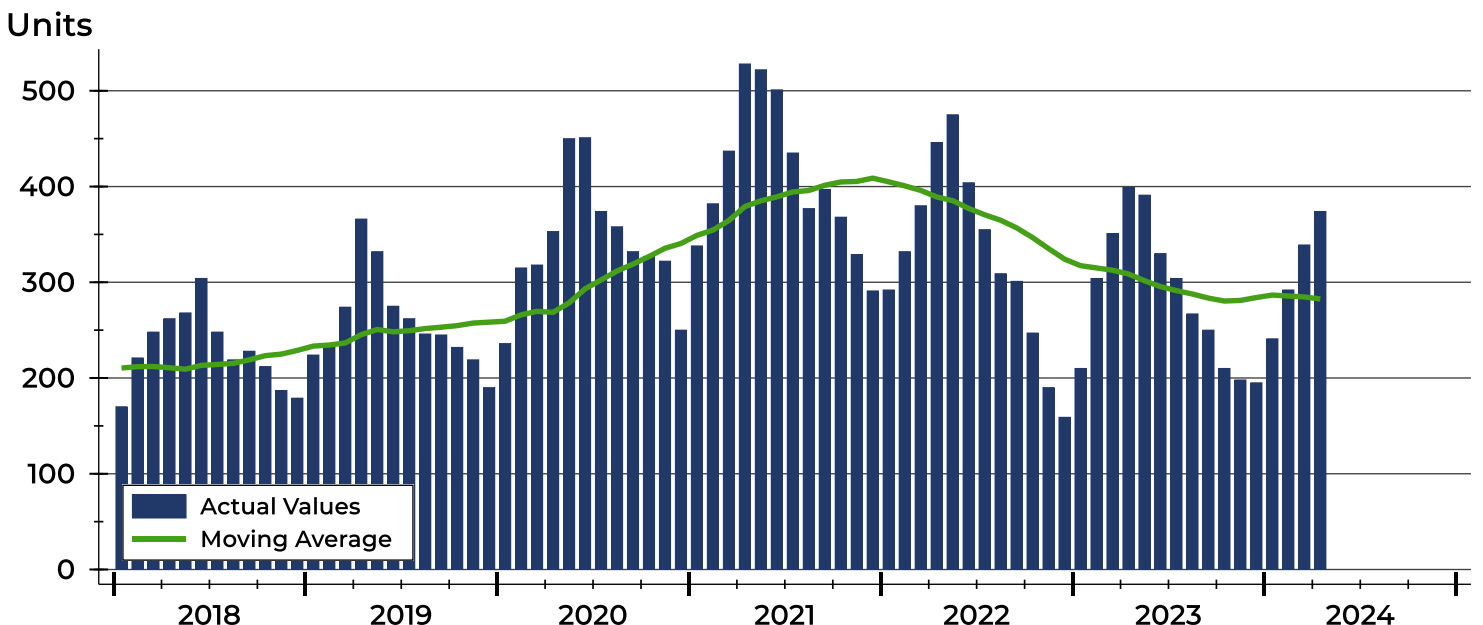
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of April		
		2024	2023	Change
Pending Contracts		374	399	-6.3%
Volume (1,000s)		94,177	98,593	-4.5%
Average	List Price	251,809	247,101	1.9%
	Days on Market	43	35	22.9%
	Percent of Original	98.4%	98.6%	-0.2%
Median	List Price	230,000	234,500	-1.9%
	Days on Market	14	9	55.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 374 listings in the FHAR eight-county jurisdiction had contracts pending at the end of April, down from 399 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

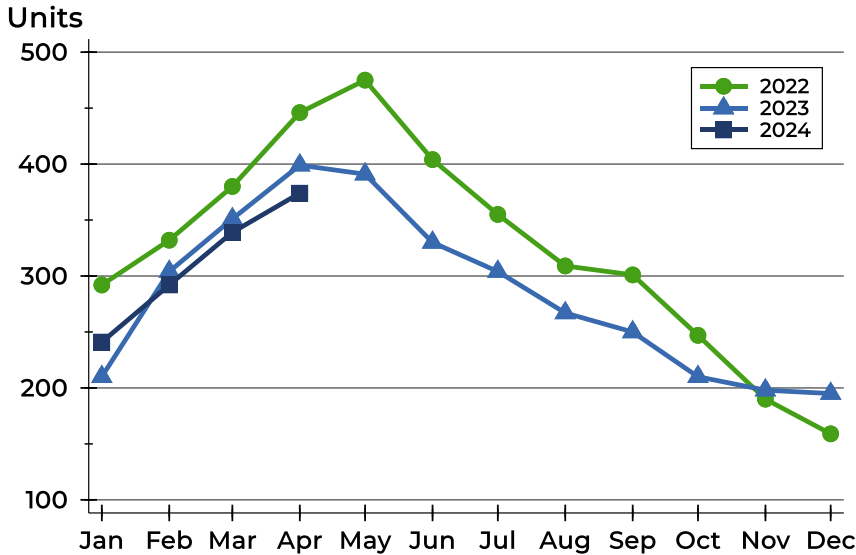
History of Pending Contracts





Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	292	210	241
February	332	304	292
March	380	351	339
April	446	399	374
May	475	391	
June	404	330	
July	355	304	
August	309	267	
September	301	250	
October	247	210	
November	190	198	
December	159	195	

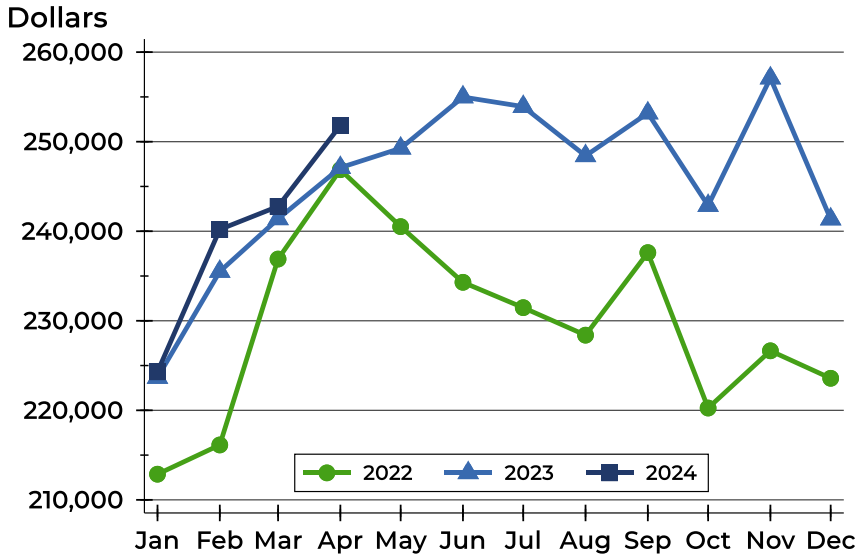
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	18,750	18,750	66	66	90.0%	90.0%
\$25,000-\$49,999	3	0.8%	41,467	45,000	203	229	83.7%	100.0%
\$50,000-\$99,999	32	8.6%	79,934	83,000	81	75	97.4%	100.0%
\$100,000-\$124,999	20	5.3%	112,500	111,000	44	16	96.7%	100.0%
\$125,000-\$149,999	33	8.8%	136,033	139,000	36	10	98.3%	100.0%
\$150,000-\$174,999	26	7.0%	164,892	165,000	39	27	98.7%	100.0%
\$175,000-\$199,999	35	9.4%	187,677	188,000	22	6	98.9%	100.0%
\$200,000-\$249,999	65	17.4%	226,565	229,000	31	10	99.2%	100.0%
\$250,000-\$299,999	46	12.3%	271,643	269,950	33	8	99.3%	100.0%
\$300,000-\$399,999	70	18.7%	340,133	338,700	25	10	99.1%	100.0%
\$400,000-\$499,999	25	6.7%	441,532	440,000	52	15	98.5%	100.0%
\$500,000-\$749,999	13	3.5%	623,715	630,000	83	29	95.7%	100.0%
\$750,000-\$999,999	3	0.8%	877,833	889,500	349	171	92.7%	90.4%
\$1,000,000 and up	1	0.3%	1,050,000	1,050,000	36	36	100.0%	100.0%



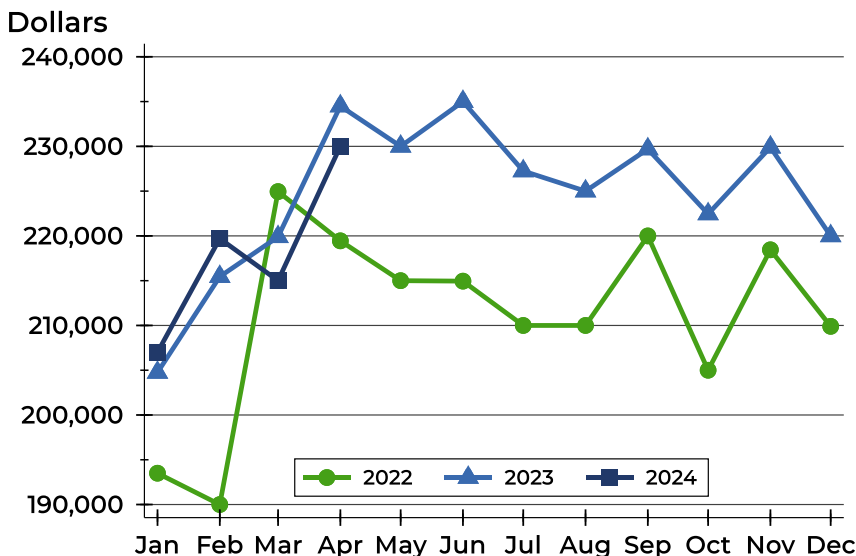
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	212,869	223,659	224,300
February	216,135	235,504	240,195
March	236,894	241,379	242,773
April	246,874	247,101	251,809
May	240,516	249,264	
June	234,300	254,985	
July	231,465	253,916	
August	228,393	248,419	
September	237,610	253,194	
October	220,258	242,865	
November	226,647	257,099	
December	223,580	241,355	

Median Price

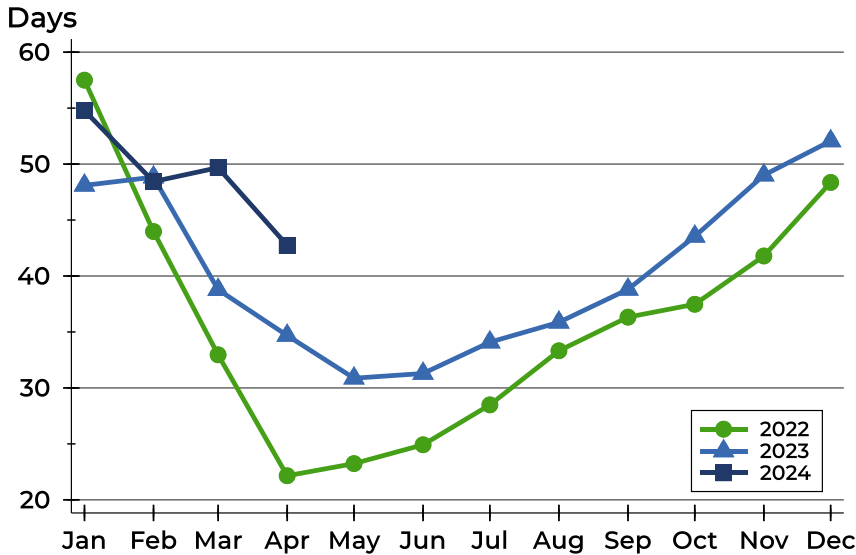


Month	2022	2023	2024
January	193,500	204,750	207,000
February	190,000	215,450	219,700
March	224,950	219,900	215,000
April	219,450	234,500	230,000
May	215,000	230,000	
June	214,950	235,000	
July	210,000	227,250	
August	210,000	225,000	
September	220,000	229,700	
October	205,000	222,450	
November	218,450	229,900	
December	209,900	220,000	



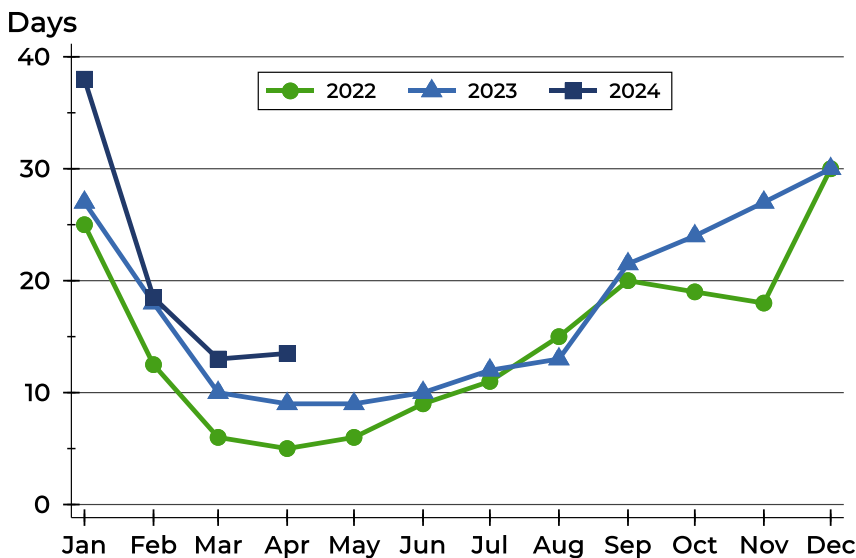
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	58	48	55
February	44	49	48
March	33	39	50
April	22	35	43
May	23	31	
June	25	31	
July	28	34	
August	33	36	
September	36	39	
October	37	44	
November	42	49	
December	48	52	

Median DOM



Month	2022	2023	2024
January	25	27	38
February	13	18	19
March	6	10	13
April	5	9	14
May	6	9	
June	9	10	
July	11	12	
August	15	13	
September	20	22	
October	19	24	
November	18	27	
December	30	30	