



**August
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Flint Hills Association Eight-County Jurisdiction Housing Report



Market Overview

FHAR Jurisdiction Home Sales Rose in August

Total home sales in the FHAR eight-county jurisdiction rose by 2.6% last month to 197 units, compared to 192 units in August 2023. Total sales volume was \$52.6 million, up 10.2% from a year earlier.

The median sale price in August was \$250,000, up from \$232,750 a year earlier. Homes that sold in August were typically on the market for 13 days and sold for 100.0% of their list prices.

FHAR Jurisdiction Active Listings Up at End of August

The total number of active listings in the FHAR eight-county jurisdiction at the end of August was 408 units, up from 392 at the same point in 2023. This represents a 2.5 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$245,000.

During August, a total of 198 contracts were written up from 171 in August 2023. At the end of the month, there were 271 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 785-776-1203
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



Flint Hills Association Eight-County Jurisdiction Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		197	192	253	1,363	1,426	1,700
Change from prior year		2.6%	-24.1%	2.0%	-4.4%	-16.1%	-6.7%
Active Listings		408	392	391	N/A	N/A	N/A
Change from prior year		4.1%	0.3%	-13.7%			
Months' Supply		2.5	2.3	1.8	N/A	N/A	N/A
Change from prior year		8.7%	27.8%	-14.3%			
New Listings		232	224	245	1,743	1,774	2,038
Change from prior year		3.6%	-8.6%	-8.2%	-1.7%	-13.0%	-10.1%
Contracts Written		198	171	185	1,438	1,523	1,709
Change from prior year		15.8%	-7.6%	-4.6%	-5.6%	-10.9%	-11.2%
Pending Contracts		271	267	309	N/A	N/A	N/A
Change from prior year		1.5%	-13.6%	-18.0%			
Sales Volume (1,000s)		52,564	47,703	55,960	339,960	336,808	378,922
Change from prior year		10.2%	-14.8%	4.7%	0.9%	-11.1%	0.9%
Average	Sale Price	266,823	248,454	221,184	249,421	236,191	222,896
	Change from prior year	7.4%	12.3%	2.7%	5.6%	6.0%	8.1%
	List Price of Actives	281,323	270,350	249,712	N/A	N/A	N/A
	Change from prior year	4.1%	8.3%	14.9%			
	Days on Market	32	39	26	45	38	30
Change from prior year	-17.9%	50.0%	-18.8%	18.4%	26.7%	-21.1%	
Percent of List	98.1%	97.1%	97.8%	97.9%	98.1%	99.1%	
Change from prior year	1.0%	-0.7%	-0.4%	-0.2%	-1.0%	0.3%	
Percent of Original	96.1%	95.4%	96.5%	96.1%	96.4%	97.9%	
Change from prior year	0.7%	-1.1%	-0.4%	-0.3%	-1.5%	0.2%	
Median	Sale Price	250,000	232,750	205,000	226,000	216,000	203,500
	Change from prior year	7.4%	13.5%	0.5%	4.6%	6.1%	7.7%
	List Price of Actives	245,000	230,000	212,000	N/A	N/A	N/A
	Change from prior year	6.5%	8.5%	22.9%			
	Days on Market	13	13	10	16	12	9
Change from prior year	0.0%	30.0%	0.0%	33.3%	33.3%	-10.0%	
Percent of List	100.0%	99.4%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	0.6%	-0.6%	0.0%	0.0%	0.0%	0.0%	
Percent of Original	98.9%	98.0%	98.4%	98.4%	99.0%	100.0%	
Change from prior year	0.9%	-0.4%	-0.6%	-0.6%	-1.0%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



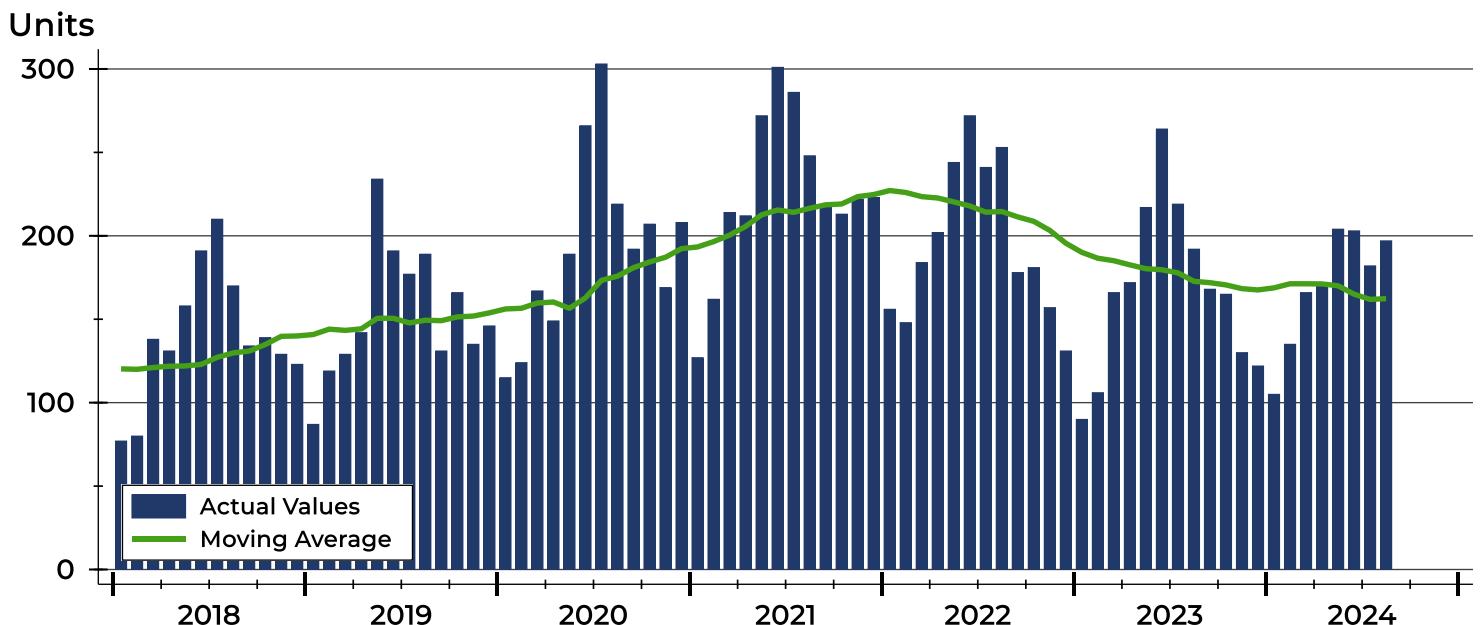
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		2024	August 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		197	192	2.6%	1,363	1,426	-4.4%
Volume (1,000s)		52,564	47,703	10.2%	339,960	336,808	0.9%
Months' Supply		2.5	2.3	8.7%	N/A	N/A	N/A
Average	Sale Price	266,823	248,454	7.4%	249,421	236,191	5.6%
	Days on Market	32	39	-17.9%	45	38	18.4%
	Percent of List	98.1%	97.1%	1.0%	97.9%	98.1%	-0.2%
	Percent of Original	96.1%	95.4%	0.7%	96.1%	96.4%	-0.3%
Median	Sale Price	250,000	232,750	7.4%	226,000	216,000	4.6%
	Days on Market	13	13	0.0%	16	12	33.3%
	Percent of List	100.0%	99.4%	0.6%	100.0%	100.0%	0.0%
	Percent of Original	98.9%	98.0%	0.9%	98.4%	99.0%	-0.6%

A total of 197 homes sold in the FHAR eight-county jurisdiction in August, up from 192 units in August 2023. Total sales volume rose to \$52.6 million compared to \$47.7 million in the previous year.

The median sales price in August was \$250,000, up 7.4% compared to the prior year. Median days on market was 13 days, down from 19 days in July, but similar to August 2023.

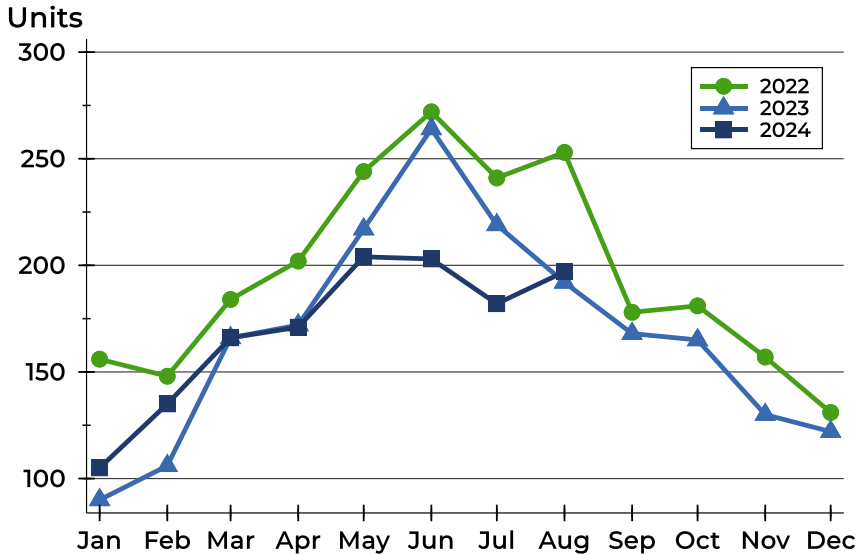
History of Closed Listings





Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	156	90	105
February	148	106	135
March	184	166	166
April	202	172	171
May	244	217	204
June	272	264	203
July	241	219	182
August	253	192	197
September	178	168	
October	181	165	
November	157	130	
December	131	122	

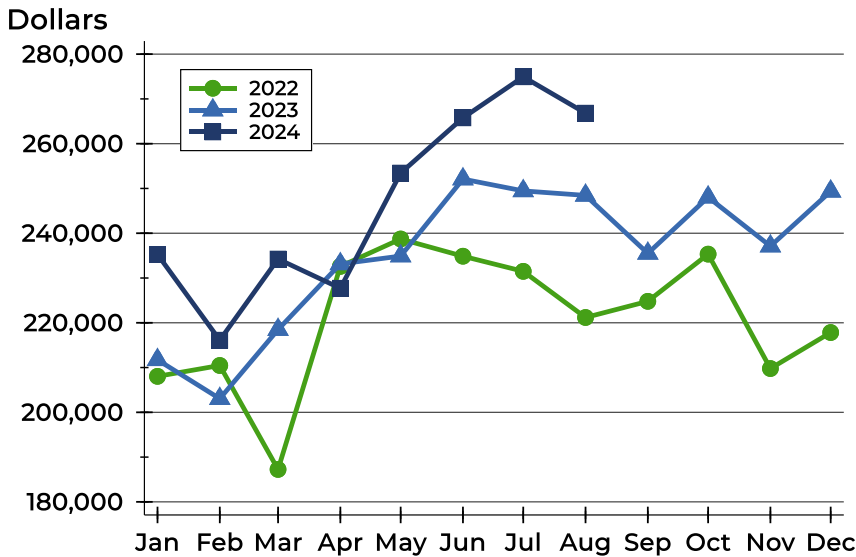
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	0.6	24,000	24,000	119	119	82.1%	82.1%	49.0%	49.0%
\$25,000-\$49,999	3	1.5%	1.7	34,667	35,000	111	97	83.6%	85.4%	65.5%	63.0%
\$50,000-\$99,999	11	5.6%	3.5	76,709	72,500	25	22	91.4%	93.0%	88.1%	86.8%
\$100,000-\$124,999	8	4.1%	2.5	111,125	112,500	30	27	98.7%	100.0%	97.4%	100.4%
\$125,000-\$149,999	8	4.1%	2.8	138,675	138,950	43	34	98.5%	100.0%	93.6%	95.3%
\$150,000-\$174,999	13	6.6%	1.8	162,577	162,600	23	28	97.8%	98.4%	96.6%	98.2%
\$175,000-\$199,999	22	11.2%	2.2	185,523	185,000	37	10	99.0%	100.0%	97.4%	100.0%
\$200,000-\$249,999	31	15.7%	1.8	222,929	220,000	23	9	98.5%	100.0%	97.3%	97.8%
\$250,000-\$299,999	41	20.8%	2.9	275,348	280,000	25	10	99.4%	100.0%	98.0%	100.0%
\$300,000-\$399,999	33	16.8%	2.8	346,455	345,000	39	22	98.8%	99.3%	97.4%	98.2%
\$400,000-\$499,999	16	8.1%	1.6	435,719	428,750	21	11	99.8%	100.0%	98.7%	100.0%
\$500,000-\$749,999	7	3.6%	3.5	564,685	550,000	40	11	98.6%	100.0%	96.7%	100.0%
\$750,000-\$999,999	2	1.0%	7.2	820,750	820,750	2	2	99.1%	99.1%	99.1%	99.1%
\$1,000,000 and up	1	0.5%	24.0	1,200,000	1,200,000	141	141	92.4%	92.4%	85.8%	85.8%



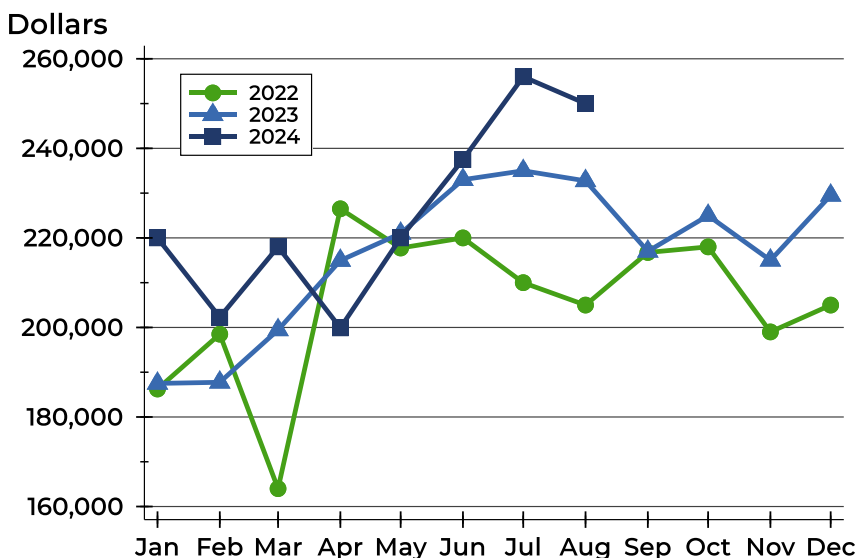
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	208,036	211,729	235,273
February	210,465	203,051	216,116
March	187,253	218,481	234,244
April	232,595	233,144	227,713
May	238,717	234,900	253,447
June	234,872	252,092	265,770
July	231,492	249,459	274,939
August	221,184	248,454	266,823
September	224,797	235,501	
October	235,330	248,045	
November	209,780	237,123	
December	217,827	249,363	

Median Price

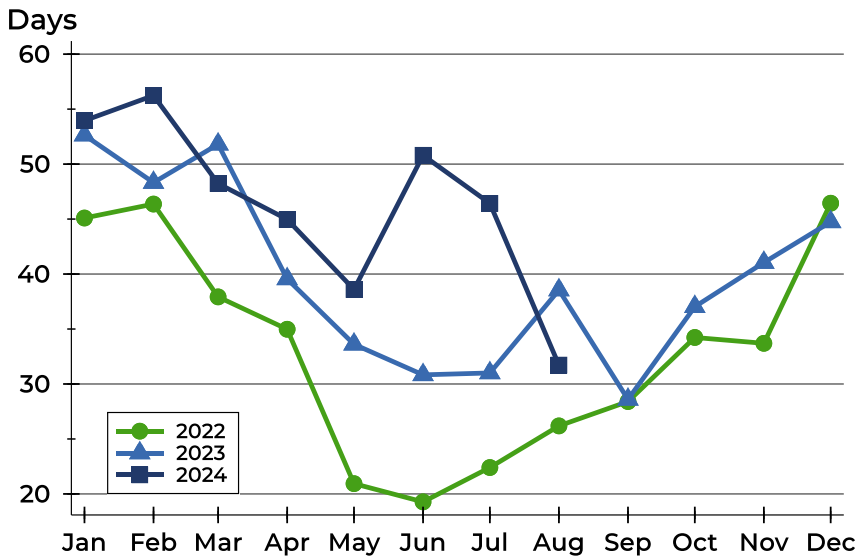


Month	2022	2023	2024
January	186,250	187,500	220,000
February	198,500	187,750	202,291
March	164,000	199,450	218,000
April	226,500	214,950	199,900
May	217,750	221,000	220,000
June	220,000	233,000	237,500
July	210,000	235,000	256,000
August	205,000	232,750	250,000
September	216,750	217,000	
October	218,000	225,000	
November	199,000	215,000	
December	205,000	229,500	



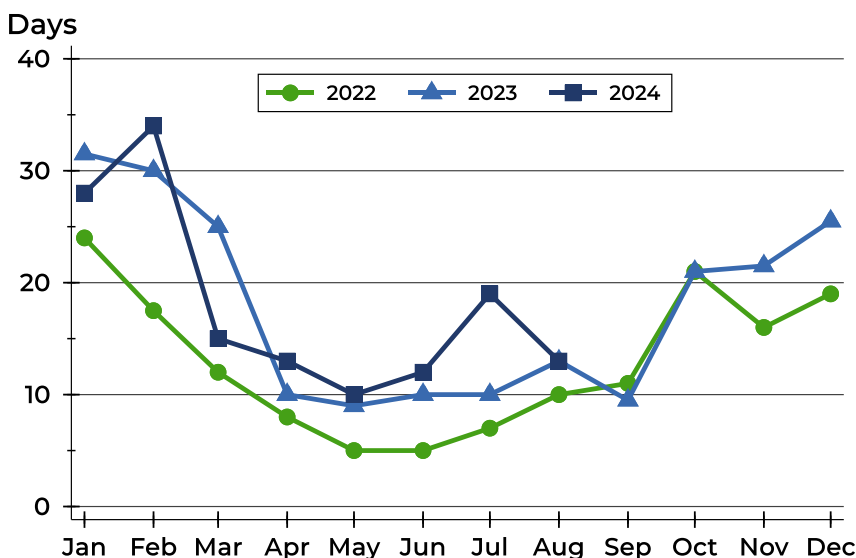
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	45	53	54
February	46	48	56
March	38	52	48
April	35	40	45
May	21	34	39
June	19	31	51
July	22	31	46
August	26	39	32
September	28	29	
October	34	37	
November	34	41	
December	46	45	

Median DOM



Month	2022	2023	2024
January	24	32	28
February	18	30	34
March	12	25	15
April	8	10	13
May	5	9	10
June	5	10	12
July	7	10	19
August	10	13	13
September	11	10	
October	21	21	
November	16	22	
December	19	26	



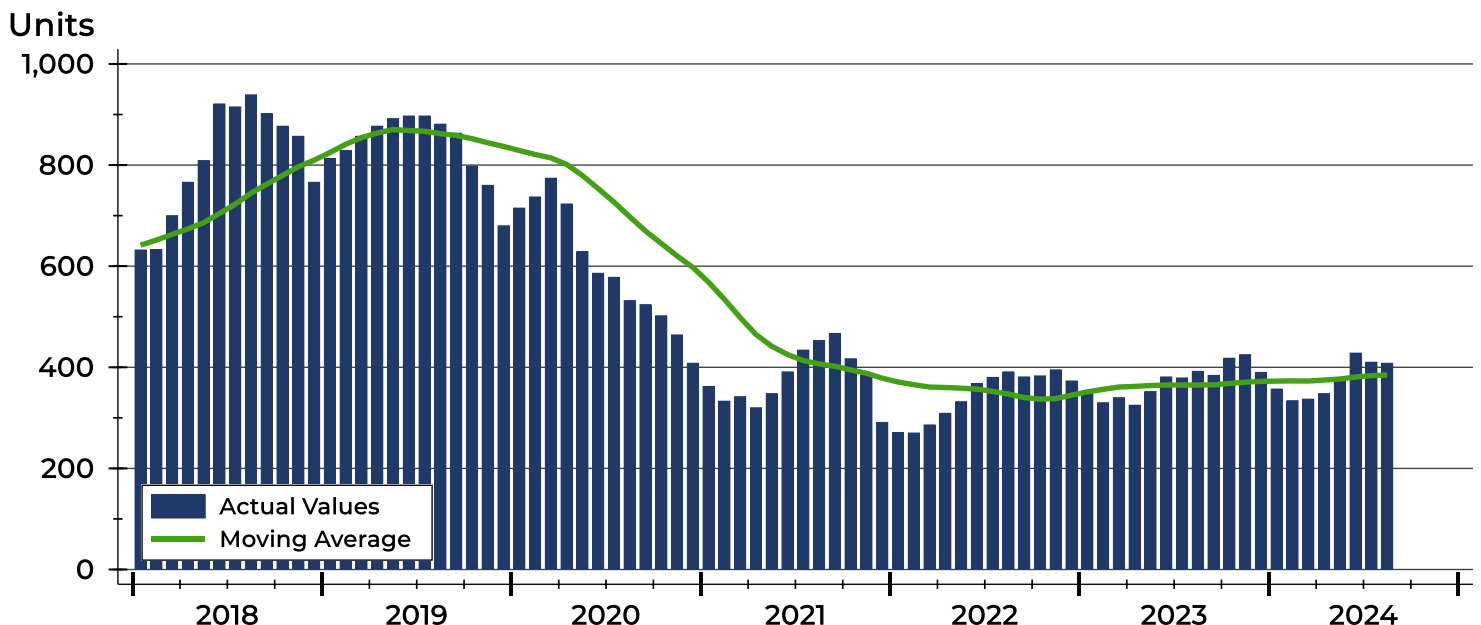
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2024	End of August 2023	Change
Active Listings		408	392	4.1%
Volume (1,000s)		114,780	105,977	8.3%
Months' Supply		2.5	2.3	8.7%
Average	List Price	281,323	270,350	4.1%
	Days on Market	68	76	-10.5%
	Percent of Original	97.4%	97.0%	0.4%
Median	List Price	245,000	230,000	6.5%
	Days on Market	46	53	-13.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 408 homes were available for sale in the FHAR eight-county jurisdiction at the end of August. This represents a 2.5 months' supply of active listings.

The median list price of homes on the market at the end of August was \$245,000, up 6.5% from 2023. The typical time on market for active listings was 46 days, down from 53 days a year earlier.

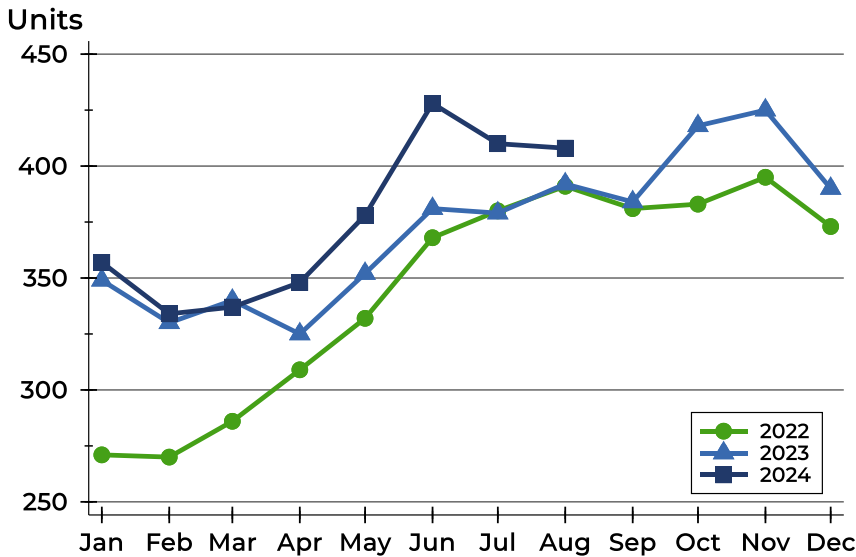
History of Active Listings





Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	271	349	357
February	270	330	334
March	286	340	337
April	309	325	348
May	332	352	378
June	368	381	428
July	380	379	410
August	391	392	408
September	381	384	
October	383	418	
November	395	425	
December	373	390	

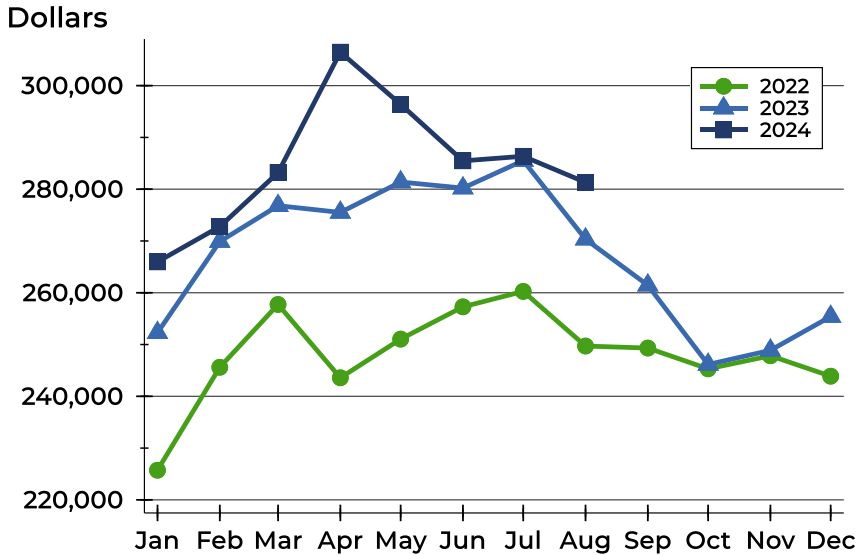
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.2%	0.6	20,000	20,000	198	198	100.0%	100.0%
\$25,000-\$49,999	6	1.5%	1.7	44,142	45,450	95	37	89.7%	100.0%
\$50,000-\$99,999	39	9.6%	3.5	78,043	80,000	94	48	95.5%	100.0%
\$100,000-\$124,999	21	5.1%	2.5	113,957	115,000	60	49	95.2%	100.0%
\$125,000-\$149,999	34	8.3%	2.8	136,412	135,450	67	59	98.1%	100.0%
\$150,000-\$174,999	25	6.1%	1.8	162,436	162,000	68	70	98.6%	100.0%
\$175,000-\$199,999	33	8.1%	2.2	188,858	190,000	66	34	97.8%	100.0%
\$200,000-\$249,999	49	12.0%	1.8	227,400	225,000	67	61	97.3%	98.7%
\$250,000-\$299,999	70	17.2%	2.9	276,403	275,450	58	44	97.9%	100.0%
\$300,000-\$399,999	76	18.6%	2.8	351,426	350,000	67	46	98.1%	100.0%
\$400,000-\$499,999	16	3.9%	1.6	438,103	427,500	54	12	98.2%	100.0%
\$500,000-\$749,999	23	5.6%	3.5	578,322	565,000	65	37	98.6%	100.0%
\$750,000-\$999,999	9	2.2%	7.2	849,100	830,000	86	107	94.6%	98.0%
\$1,000,000 and up	6	1.5%	24.0	1,495,833	1,275,000	89	40	100.0%	100.0%



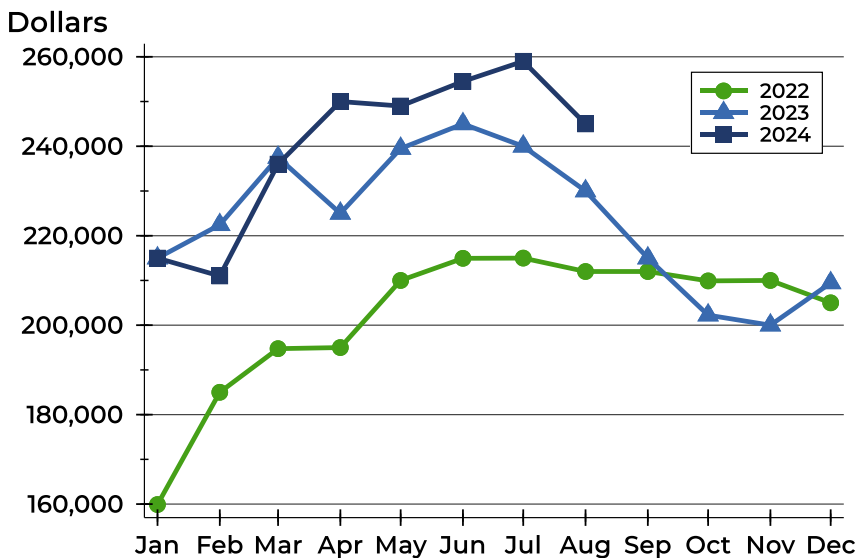
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average Price



Month	2022	2023	2024
January	225,726	252,283	265,966
February	245,608	269,896	272,776
March	257,735	276,818	283,198
April	243,580	275,511	306,468
May	251,047	281,383	296,388
June	257,286	280,213	285,480
July	260,263	285,518	286,357
August	249,712	270,350	281,323
September	249,322	261,450	
October	245,307	246,153	
November	247,830	248,888	
December	243,887	255,407	

Median Price

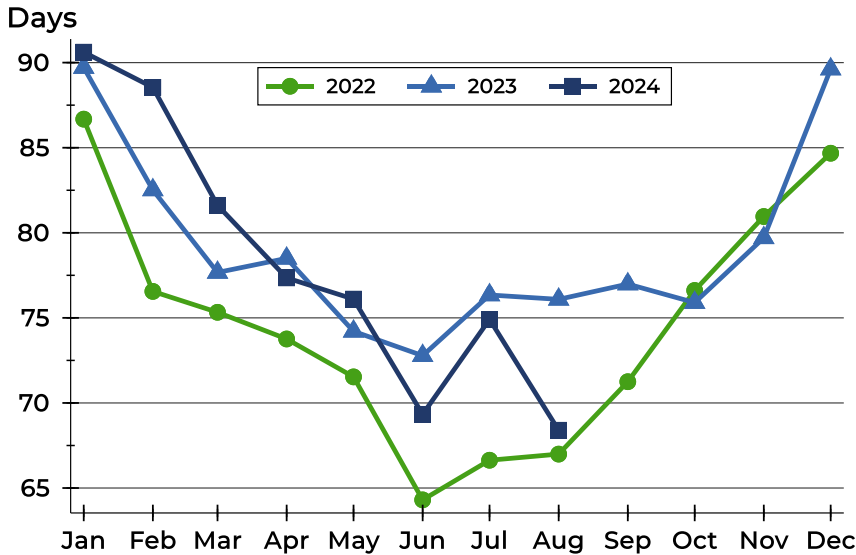


Month	2022	2023	2024
January	159,900	215,000	215,000
February	185,000	222,450	211,000
March	194,750	237,500	236,000
April	195,000	225,000	250,000
May	210,000	239,500	249,000
June	214,950	245,000	254,500
July	215,000	240,000	259,000
August	212,000	230,000	245,000
September	212,000	215,000	
October	209,900	202,250	
November	210,000	199,999	
December	205,000	209,450	



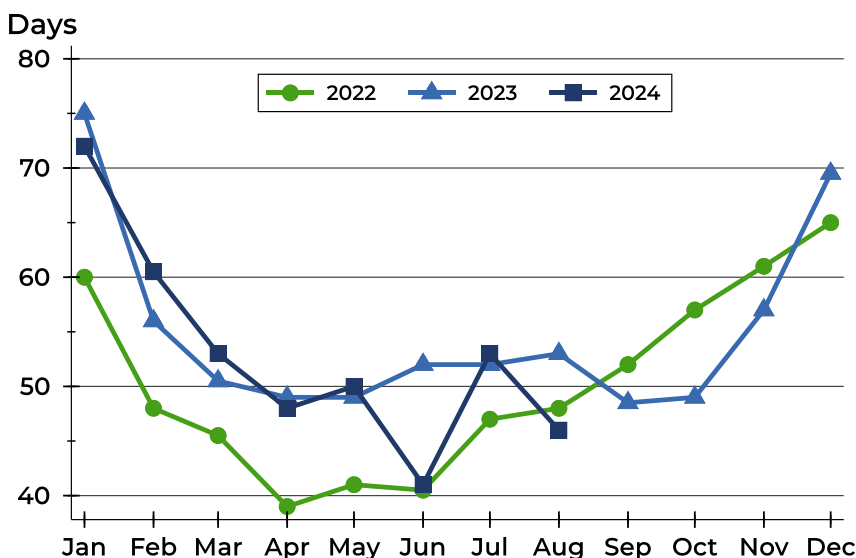
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	87	90	91
February	77	83	89
March	75	78	82
April	74	78	77
May	72	74	76
June	64	73	69
July	67	76	75
August	67	76	68
September	71	77	
October	77	76	
November	81	80	
December	85	90	

Median DOM

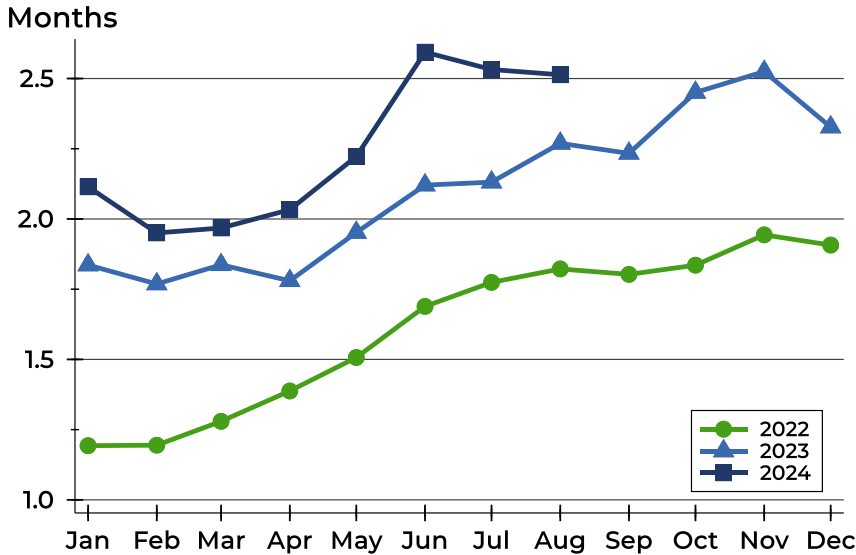


Month	2022	2023	2024
January	60	75	72
February	48	56	61
March	46	51	53
April	39	49	48
May	41	49	50
June	41	52	41
July	47	52	53
August	48	53	46
September	52	49	
October	57	49	
November	61	57	
December	65	70	



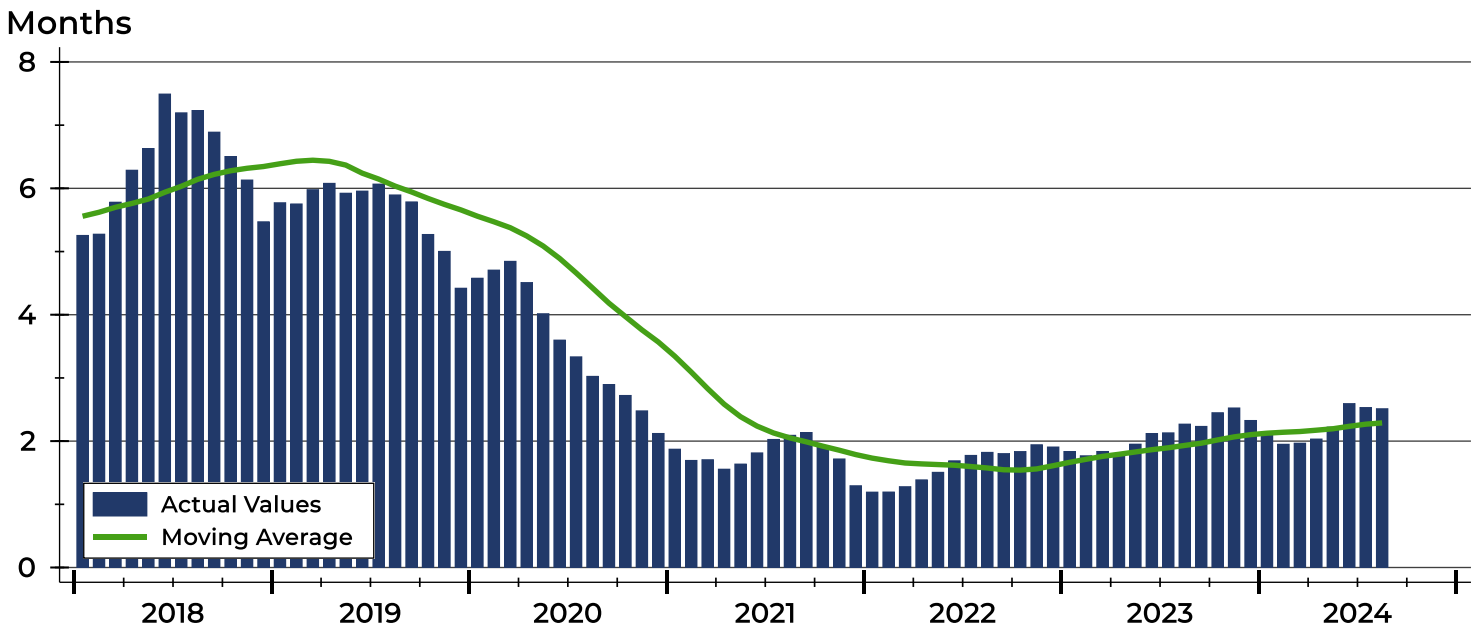
Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.8	2.1
February	1.2	1.8	2.0
March	1.3	1.8	2.0
April	1.4	1.8	2.0
May	1.5	2.0	2.2
June	1.7	2.1	2.6
July	1.8	2.1	2.5
August	1.8	2.3	2.5
September	1.8	2.2	
October	1.8	2.5	
November	1.9	2.5	
December	1.9	2.3	

History of Month's Supply





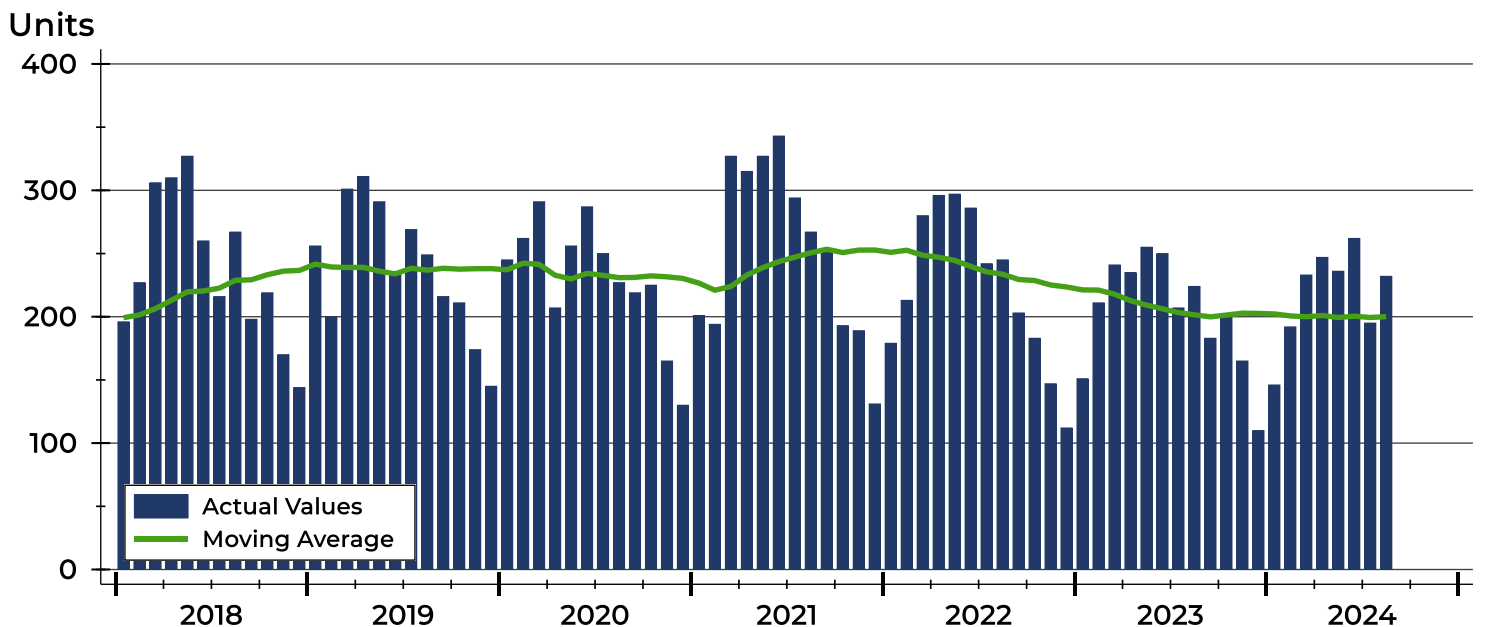
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2024	August 2023	Change
Current Month	New Listings	232	224	3.6%
	Volume (1,000s)	63,132	51,980	21.5%
	Average List Price	272,119	232,055	17.3%
	Median List Price	247,450	210,000	17.8%
Year-to-Date	New Listings	1,743	1,774	-1.7%
	Volume (1,000s)	471,430	445,412	5.8%
	Average List Price	270,470	251,078	7.7%
	Median List Price	248,000	228,500	8.5%

A total of 232 new listings were added in the FHAR eight-county jurisdiction during August, up 3.6% from the same month in 2023. Year-to-date the FHAR eight-county jurisdiction has seen 1,743 new listings.

The median list price of these homes was \$247,450 up from \$210,000 in 2023.

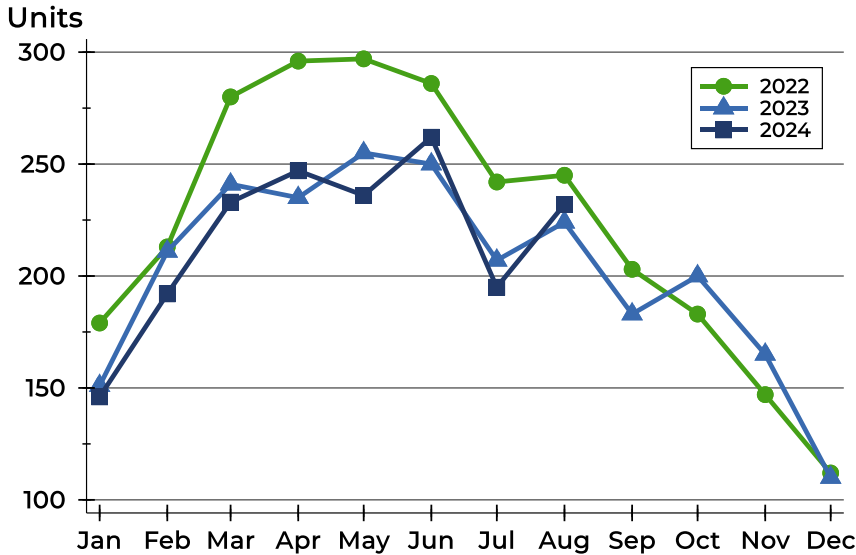
History of New Listings





Flint Hills Association Eight-County Jurisdiction New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	179	151	146
February	213	211	192
March	280	241	233
April	296	235	247
May	297	255	236
June	286	250	262
July	242	207	195
August	245	224	232
September	203	183	
October	183	200	
November	147	165	
December	112	110	

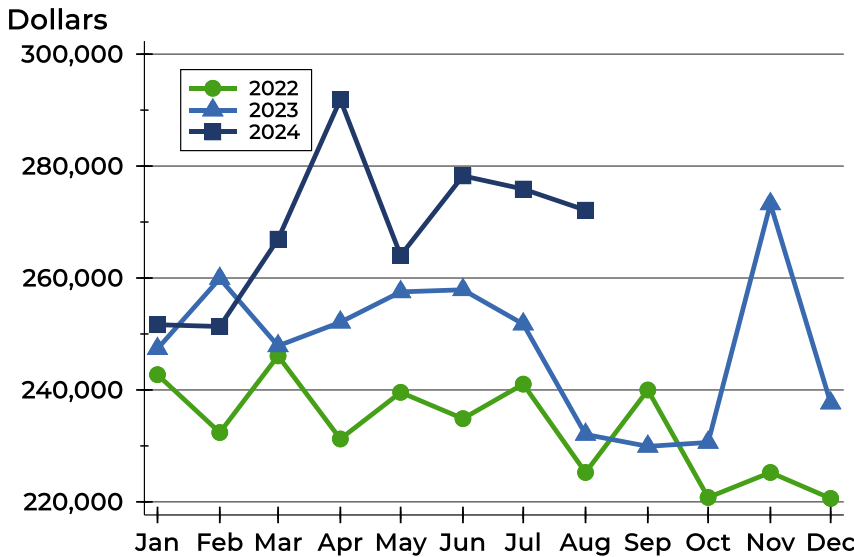
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	19,900	19,900	12	12	49.9%	49.9%
\$25,000-\$49,999	3	1.3%	43,317	45,000	28	31	100.0%	100.0%
\$50,000-\$99,999	12	5.2%	72,575	67,450	13	12	100.6%	100.0%
\$100,000-\$124,999	11	4.7%	117,082	117,000	16	14	99.7%	100.0%
\$125,000-\$149,999	20	8.6%	139,710	139,000	19	24	98.6%	100.0%
\$150,000-\$174,999	12	5.2%	159,225	159,450	13	12	99.8%	100.0%
\$175,000-\$199,999	25	10.8%	188,260	189,000	12	9	99.3%	100.0%
\$200,000-\$249,999	33	14.2%	225,212	225,000	12	6	99.5%	100.0%
\$250,000-\$299,999	50	21.6%	272,222	269,900	14	12	99.4%	100.0%
\$300,000-\$399,999	34	14.7%	351,368	349,950	14	13	98.8%	100.0%
\$400,000-\$499,999	13	5.6%	434,173	419,900	11	11	99.5%	100.0%
\$500,000-\$749,999	14	6.0%	583,054	559,450	14	13	99.4%	100.0%
\$750,000-\$999,999	2	0.9%	882,450	882,450	17	17	100.0%	100.0%
\$1,000,000 and up	2	0.9%	1,425,000	1,425,000	17	17	100.0%	100.0%



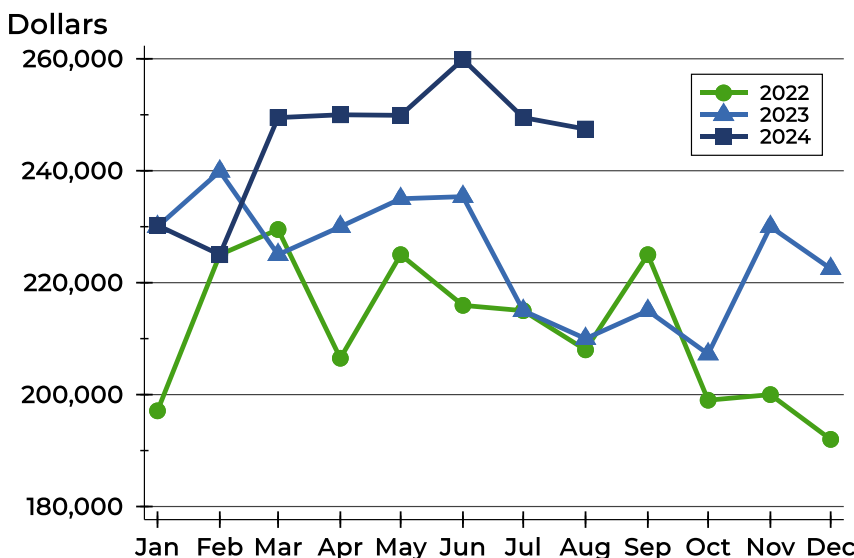
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Average Price



Month	2022	2023	2024
January	242,729	247,361	251,653
February	232,387	259,907	251,335
March	246,089	247,875	266,941
April	231,240	252,099	291,861
May	239,570	257,520	264,042
June	234,875	257,899	278,247
July	241,041	251,768	275,894
August	225,255	232,055	272,119
September	239,989	229,917	
October	220,788	230,618	
November	225,255	273,241	
December	220,618	237,648	

Median Price



Month	2022	2023	2024
January	197,100	230,000	230,250
February	225,000	239,900	225,000
March	229,500	225,000	249,500
April	206,500	230,000	250,000
May	225,000	235,000	249,900
June	215,950	235,375	259,900
July	215,000	215,000	249,500
August	208,000	210,000	247,450
September	225,000	215,000	
October	199,000	207,250	
November	200,000	230,000	
December	192,000	222,500	



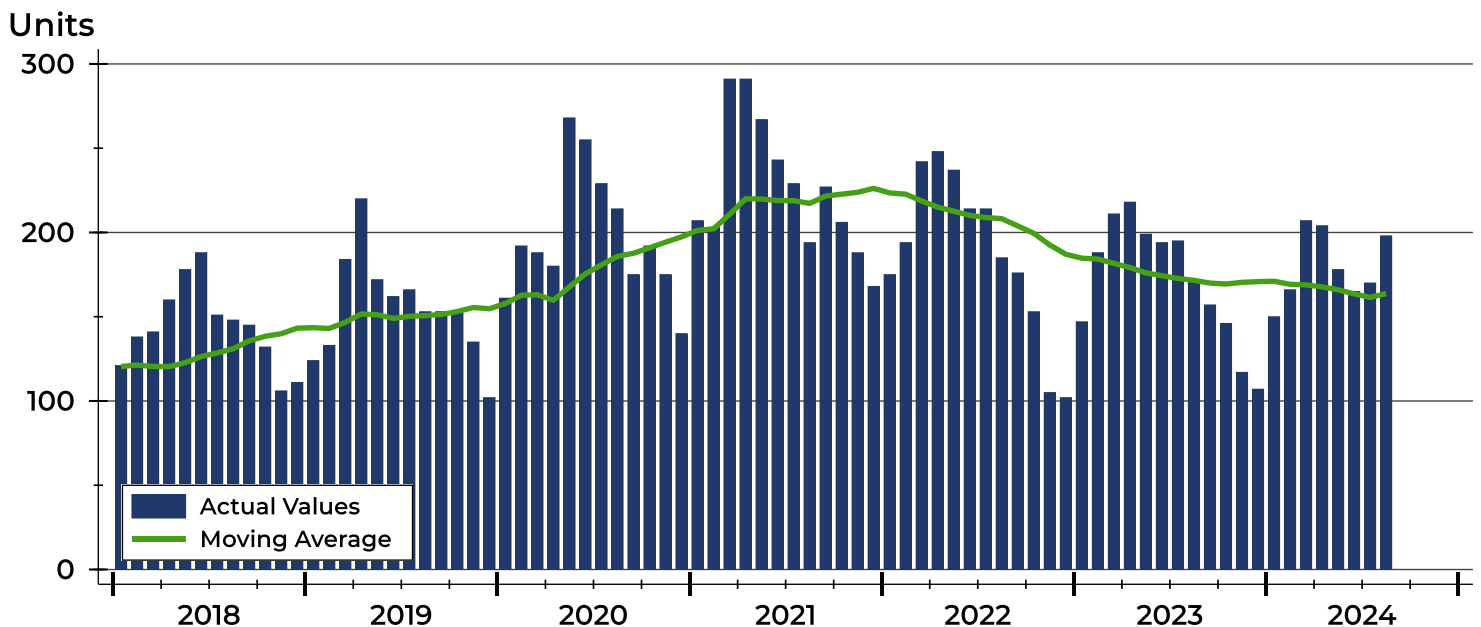
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		2024	August 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		198	171	15.8%	1,438	1,523	-5.6%
Volume (1,000s)		53,461	42,366	26.2%	370,228	366,852	0.9%
Average	Sale Price	270,005	247,756	9.0%	257,461	240,875	6.9%
	Days on Market	45	32	40.6%	44	36	22.2%
	Percent of Original	96.9%	97.1%	-0.2%	96.5%	96.6%	-0.1%
Median	Sale Price	254,000	225,000	12.9%	235,000	220,000	6.8%
	Days on Market	25	14	78.6%	15	11	36.4%
	Percent of Original	100.0%	98.5%	1.5%	98.8%	99.2%	-0.4%

A total of 198 contracts for sale were written in the FHAR eight-county jurisdiction during the month of August, up from 171 in 2023. The median list price of these homes was \$254,000, up from \$225,000 the prior year.

Half of the homes that went under contract in August were on the market less than 25 days, compared to 14 days in August 2023.

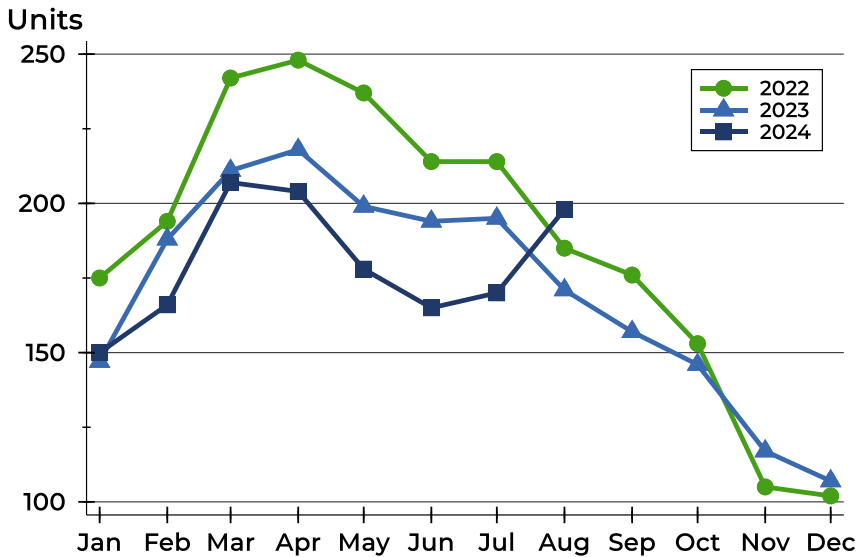
History of Contracts Written





Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	175	147	150
February	194	188	166
March	242	211	207
April	248	218	204
May	237	199	178
June	214	194	165
July	214	195	170
August	185	171	198
September	176	157	
October	153	146	
November	105	117	
December	102	107	

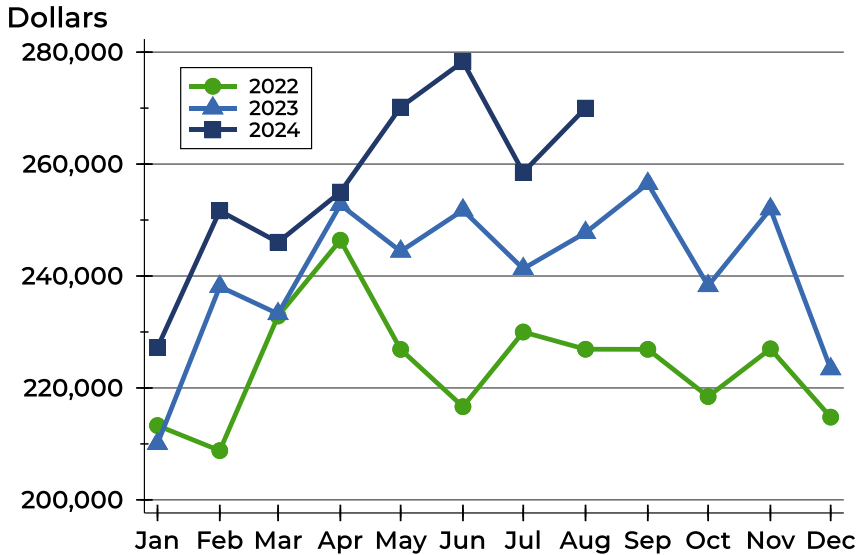
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	19,900	19,900	12	12	49.9%	49.9%
\$25,000-\$49,999	2	1.0%	40,000	40,000	53	53	90.9%	90.9%
\$50,000-\$99,999	9	4.5%	73,511	69,900	40	20	90.4%	98.7%
\$100,000-\$124,999	7	3.5%	118,886	119,000	46	10	94.3%	100.0%
\$125,000-\$149,999	14	7.1%	142,279	143,500	28	16	99.3%	100.0%
\$150,000-\$174,999	13	6.6%	160,869	159,900	34	28	97.0%	100.0%
\$175,000-\$199,999	18	9.1%	185,989	185,000	24	6	98.3%	100.0%
\$200,000-\$249,999	30	15.2%	227,445	227,250	24	7	99.5%	100.0%
\$250,000-\$299,999	50	25.3%	273,406	269,950	62	47	97.3%	98.3%
\$300,000-\$399,999	33	16.7%	350,997	349,900	52	47	96.9%	100.0%
\$400,000-\$499,999	7	3.5%	458,714	474,000	55	30	99.0%	100.0%
\$500,000-\$749,999	13	6.6%	607,600	595,000	45	29	97.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.5%	1,250,000	1,250,000	445	445	66.7%	66.7%



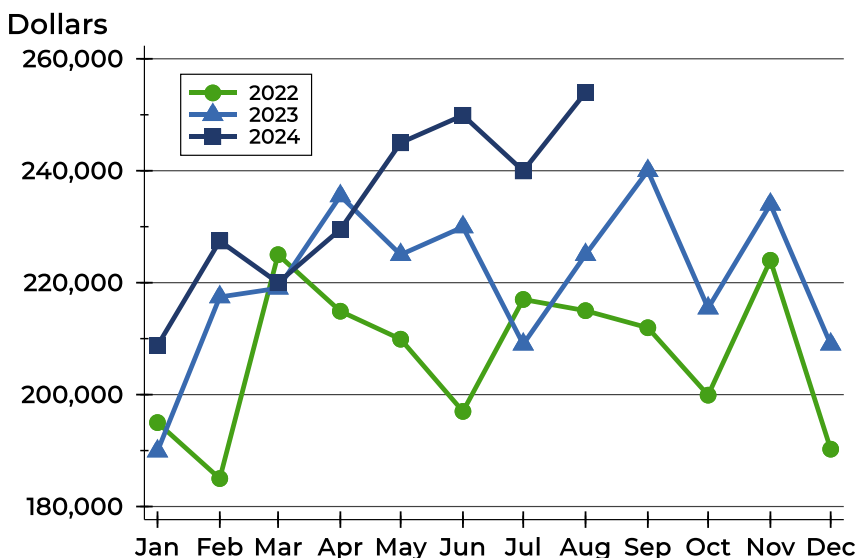
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	213,282	210,038	227,242
February	208,802	238,113	251,641
March	232,855	233,250	246,036
April	246,398	252,736	254,995
May	226,889	244,407	270,182
June	216,653	251,762	278,294
July	229,994	241,302	258,524
August	226,919	247,756	270,005
September	226,901	256,510	
October	218,457	238,252	
November	226,984	251,974	
December	214,784	223,399	

Median Price

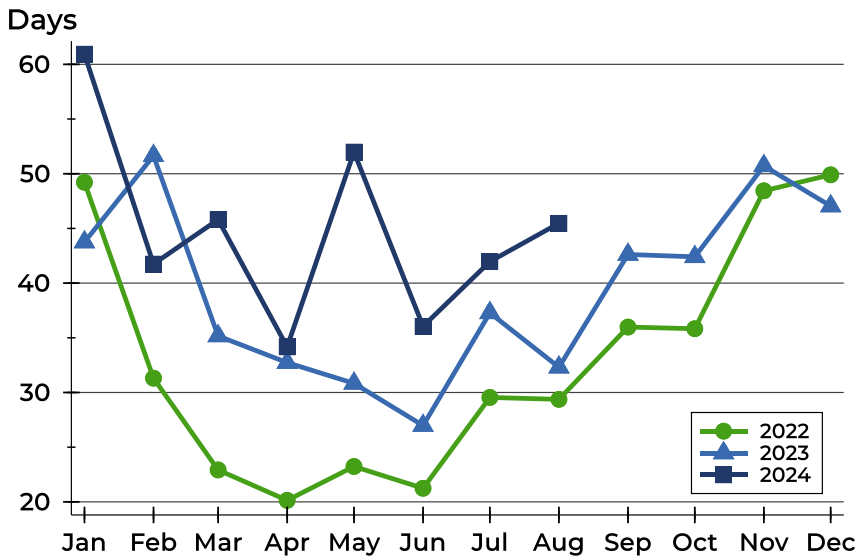


Month	2022	2023	2024
January	195,000	189,900	208,750
February	185,000	217,450	227,450
March	225,000	219,000	219,999
April	214,900	235,500	229,500
May	209,900	225,000	245,000
June	197,000	229,950	249,900
July	217,000	209,000	239,975
August	215,000	225,000	254,000
September	211,950	240,000	
October	199,900	215,450	
November	224,000	234,000	
December	190,250	209,000	



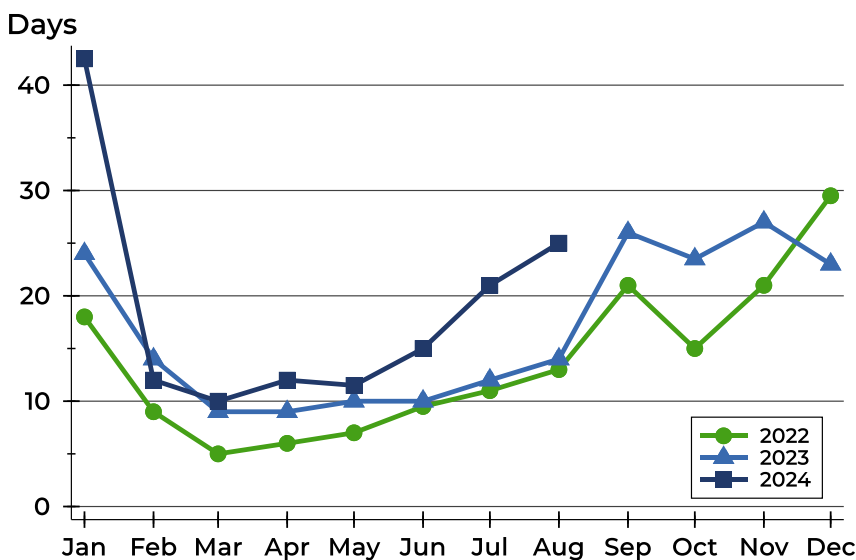
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	49	44	61
February	31	52	42
March	23	35	46
April	20	33	34
May	23	31	52
June	21	27	36
July	30	37	42
August	29	32	45
September	36	43	
October	36	42	
November	48	51	
December	50	47	

Median DOM



Month	2022	2023	2024
January	18	24	43
February	9	14	12
March	5	9	10
April	6	9	12
May	7	10	12
June	10	10	15
July	11	12	21
August	13	14	25
September	21	26	
October	15	24	
November	21	27	
December	30	23	



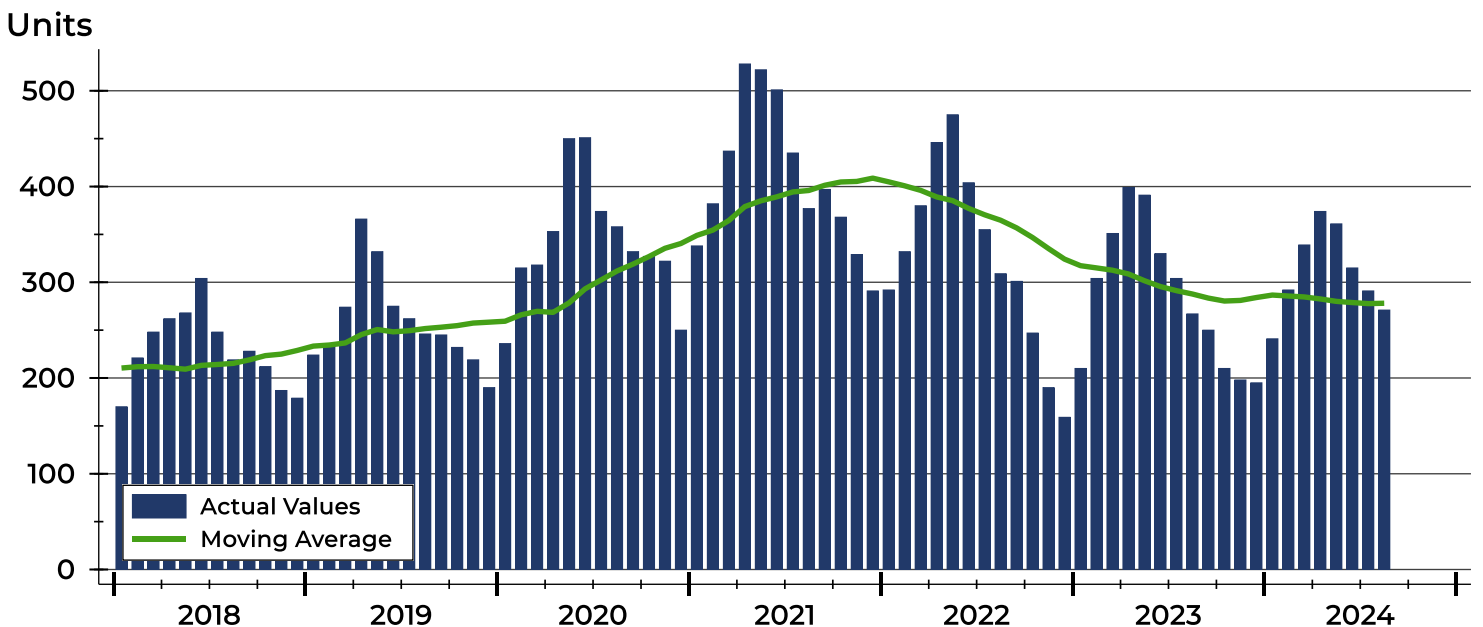
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of August 2023	Change
Pending Contracts		271	267	1.5%
Volume (1,000s)		73,586	66,328	10.9%
Average	List Price	271,535	248,419	9.3%
	Days on Market	44	36	22.2%
	Percent of Original	97.9%	98.4%	-0.5%
Median	List Price	250,000	225,000	11.1%
	Days on Market	21	13	61.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 271 listings in the FHAR eight-county jurisdiction had contracts pending at the end of August, up from 267 contracts pending at the end of August 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

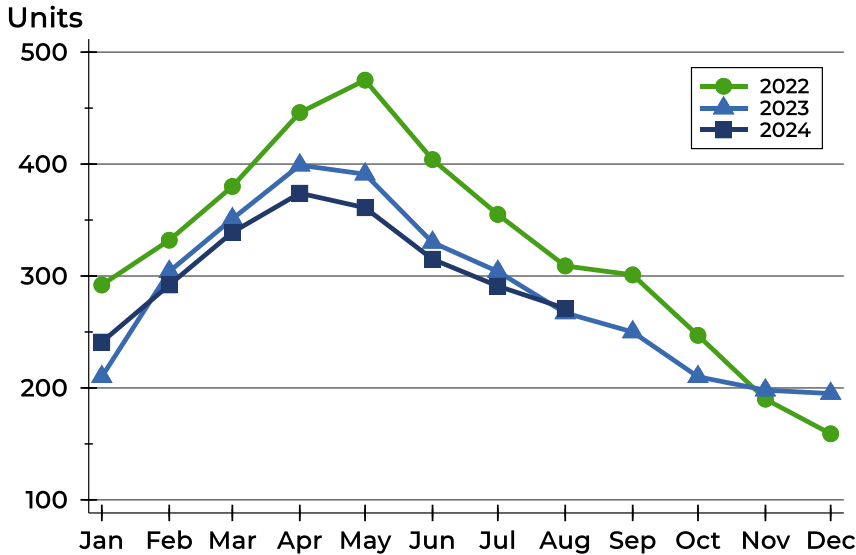
History of Pending Contracts





Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	292	210	241
February	332	304	292
March	380	351	339
April	446	399	374
May	475	391	361
June	404	330	315
July	355	304	291
August	309	267	271
September	301	250	
October	247	210	
November	190	198	
December	159	195	

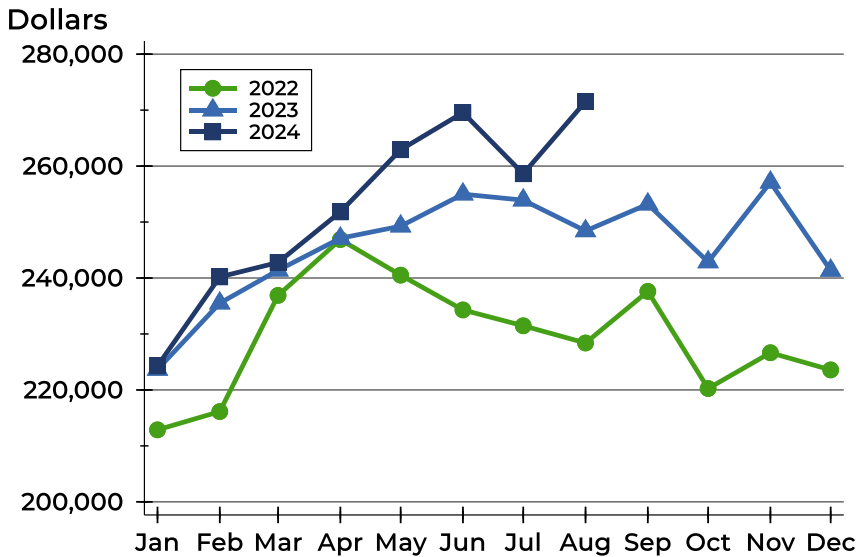
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	19,900	19,900	12	12	49.9%	49.9%
\$25,000-\$49,999	3	1.1%	36,333	35,000	42	48	93.9%	100.0%
\$50,000-\$99,999	13	4.8%	73,546	70,000	40	20	95.1%	100.0%
\$100,000-\$124,999	9	3.3%	116,356	115,900	40	14	98.1%	100.0%
\$125,000-\$149,999	21	7.7%	138,462	136,900	33	19	98.8%	100.0%
\$150,000-\$174,999	17	6.3%	161,771	160,000	38	27	97.4%	100.0%
\$175,000-\$199,999	19	7.0%	186,510	189,000	35	12	98.9%	100.0%
\$200,000-\$249,999	51	18.8%	226,643	227,500	30	7	99.5%	100.0%
\$250,000-\$299,999	60	22.1%	273,135	269,900	54	40	98.0%	100.0%
\$300,000-\$399,999	45	16.6%	349,930	349,900	46	41	97.4%	100.0%
\$400,000-\$499,999	12	4.4%	457,158	474,500	53	37	100.0%	100.0%
\$500,000-\$749,999	18	6.6%	612,650	609,950	45	33	98.0%	100.0%
\$750,000-\$999,999	1	0.4%	795,000	795,000	29	29	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,250,000	1,250,000	445	445	66.7%	66.7%



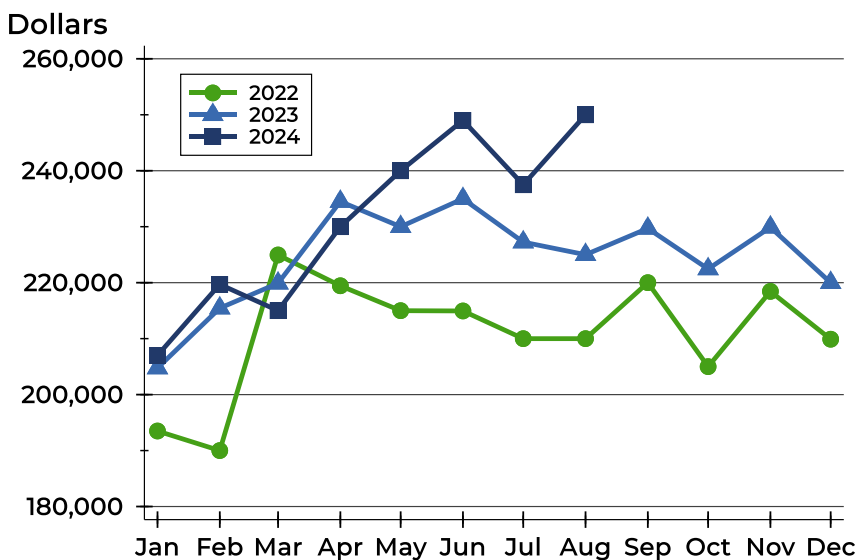
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	212,869	223,659	224,300
February	216,135	235,504	240,195
March	236,894	241,379	242,773
April	246,874	247,101	251,809
May	240,516	249,264	262,920
June	234,300	254,985	269,555
July	231,465	253,916	258,623
August	228,393	248,419	271,535
September	237,610	253,194	
October	220,258	242,865	
November	226,647	257,099	
December	223,580	241,355	

Median Price

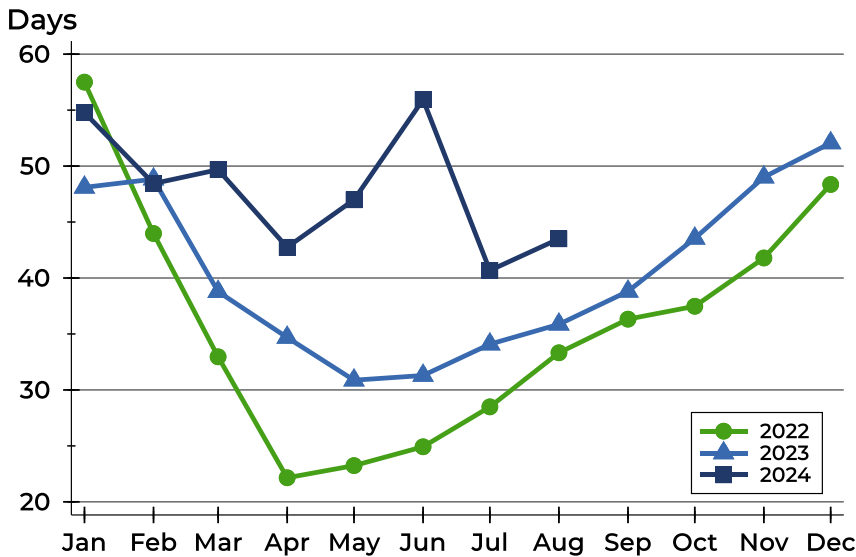


Month	2022	2023	2024
January	193,500	204,750	207,000
February	190,000	215,450	219,700
March	224,950	219,900	215,000
April	219,450	234,500	230,000
May	215,000	230,000	240,000
June	214,950	235,000	249,000
July	210,000	227,250	237,500
August	210,000	225,000	250,000
September	220,000	229,700	
October	205,000	222,450	
November	218,450	229,900	
December	209,900	220,000	



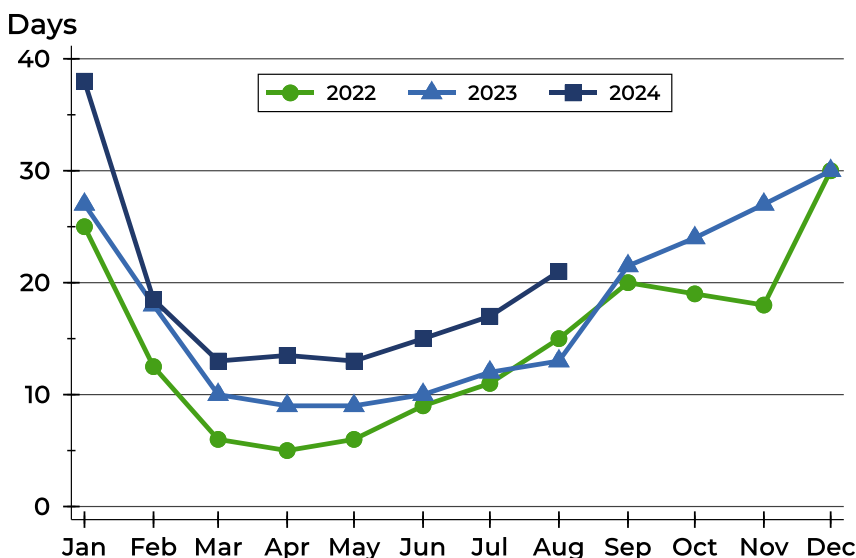
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	58	48	55
February	44	49	48
March	33	39	50
April	22	35	43
May	23	31	47
June	25	31	56
July	28	34	41
August	33	36	44
September	36	39	
October	37	44	
November	42	49	
December	48	52	

Median DOM



Month	2022	2023	2024
January	25	27	38
February	13	18	19
March	6	10	13
April	5	9	14
May	6	9	13
June	9	10	15
July	11	12	17
August	15	13	21
September	20	22	
October	19	24	
November	18	27	
December	30	30	