



**September  
2024**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Flint Hills Association Eight-County Jurisdiction Housing Report



### Market Overview

#### FHAR Jurisdiction Home Sales Rose in September

Total home sales in the FHAR eight-county jurisdiction rose by 1.8% last month to 171 units, compared to 168 units in September 2023. Total sales volume was \$42.3 million, up 6.9% from a year earlier.

The median sale price in September was \$237,000, up from \$217,000 a year earlier. Homes that sold in September were typically on the market for 26 days and sold for 99.0% of their list prices.

#### FHAR Jurisdiction Active Listings Up at End of September

The total number of active listings in the FHAR eight-county jurisdiction at the end of September was 388 units, up from 384 at the same point in 2023. This represents a 2.4 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$249,900.

During September, a total of 173 contracts were written up from 157 in September 2023. At the end of the month, there were 254 contracts still pending.

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# Flint Hills Association Eight-County Jurisdiction Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
<b>Home Sales</b>		<b>171</b>	<b>168</b>	<b>178</b>	<b>1,539</b>	<b>1,594</b>	<b>1,878</b>
Change from prior year		1.8%	-5.6%	-18.0%	-3.5%	-15.1%	-7.9%
<b>Active Listings</b>		<b>388</b>	<b>384</b>	<b>381</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		1.0%	0.8%	-18.4%			
<b>Months' Supply</b>		<b>2.4</b>	<b>2.2</b>	<b>1.8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		9.1%	22.2%	-14.3%			
<b>New Listings</b>		<b>180</b>	<b>183</b>	<b>203</b>	<b>1,926</b>	<b>1,957</b>	<b>2,241</b>
Change from prior year		-1.6%	-9.9%	-19.8%	-1.6%	-12.7%	-11.1%
<b>Contracts Written</b>		<b>173</b>	<b>157</b>	<b>176</b>	<b>1,598</b>	<b>1,680</b>	<b>1,885</b>
Change from prior year		10.2%	-10.8%	-22.5%	-4.9%	-10.9%	-12.4%
<b>Pending Contracts</b>		<b>254</b>	<b>250</b>	<b>301</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		1.6%	-16.9%	-24.2%			
<b>Sales Volume (1,000s)</b>		<b>42,288</b>	<b>39,564</b>	<b>40,014</b>	<b>383,209</b>	<b>376,372</b>	<b>418,936</b>
Change from prior year		6.9%	-1.1%	-8.7%	1.8%	-10.2%	-0.1%
<b>Average</b>	<b>Sale Price</b>	<b>247,297</b>	<b>235,501</b>	<b>224,797</b>	<b>248,999</b>	<b>236,118</b>	<b>223,076</b>
	Change from prior year	5.0%	4.8%	11.3%	5.5%	5.8%	8.5%
	<b>List Price of Actives</b>	<b>286,059</b>	<b>261,450</b>	<b>249,322</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	9.4%	4.9%	11.6%			
	<b>Days on Market</b>	<b>41</b>	<b>29</b>	<b>28</b>	<b>45</b>	<b>37</b>	<b>29</b>
Change from prior year	41.4%	3.6%	-3.4%	21.6%	27.6%	-21.6%	
<b>Percent of List</b>	<b>98.0%</b>	<b>98.7%</b>	<b>98.3%</b>	<b>97.9%</b>	<b>98.1%</b>	<b>99.0%</b>	
Change from prior year	-0.7%	0.4%	0.7%	-0.2%	-0.9%	0.3%	
<b>Percent of Original</b>	<b>95.8%</b>	<b>97.2%</b>	<b>97.2%</b>	<b>96.0%</b>	<b>96.5%</b>	<b>97.8%</b>	
Change from prior year	-1.4%	0.0%	0.6%	-0.5%	-1.3%	0.2%	
<b>Median</b>	<b>Sale Price</b>	<b>237,000</b>	<b>217,000</b>	<b>216,750</b>	<b>228,000</b>	<b>216,000</b>	<b>205,000</b>
	Change from prior year	9.2%	0.1%	17.2%	5.6%	5.4%	8.5%
	<b>List Price of Actives</b>	<b>249,900</b>	<b>215,000</b>	<b>212,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	16.2%	1.4%	21.1%			
	<b>Days on Market</b>	<b>26</b>	<b>10</b>	<b>11</b>	<b>16</b>	<b>12</b>	<b>9</b>
Change from prior year	160.0%	-9.1%	0.0%	33.3%	33.3%	-10.0%	
<b>Percent of List</b>	<b>99.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.7%</b>	<b>100.0%</b>	<b>100.0%</b>	
Change from prior year	-1.0%	0.0%	0.0%	-0.3%	0.0%	0.0%	
<b>Percent of Original</b>	<b>97.0%</b>	<b>98.6%</b>	<b>98.6%</b>	<b>98.3%</b>	<b>98.9%</b>	<b>100.0%</b>	
Change from prior year	-1.6%	0.0%	-0.2%	-0.6%	-1.1%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



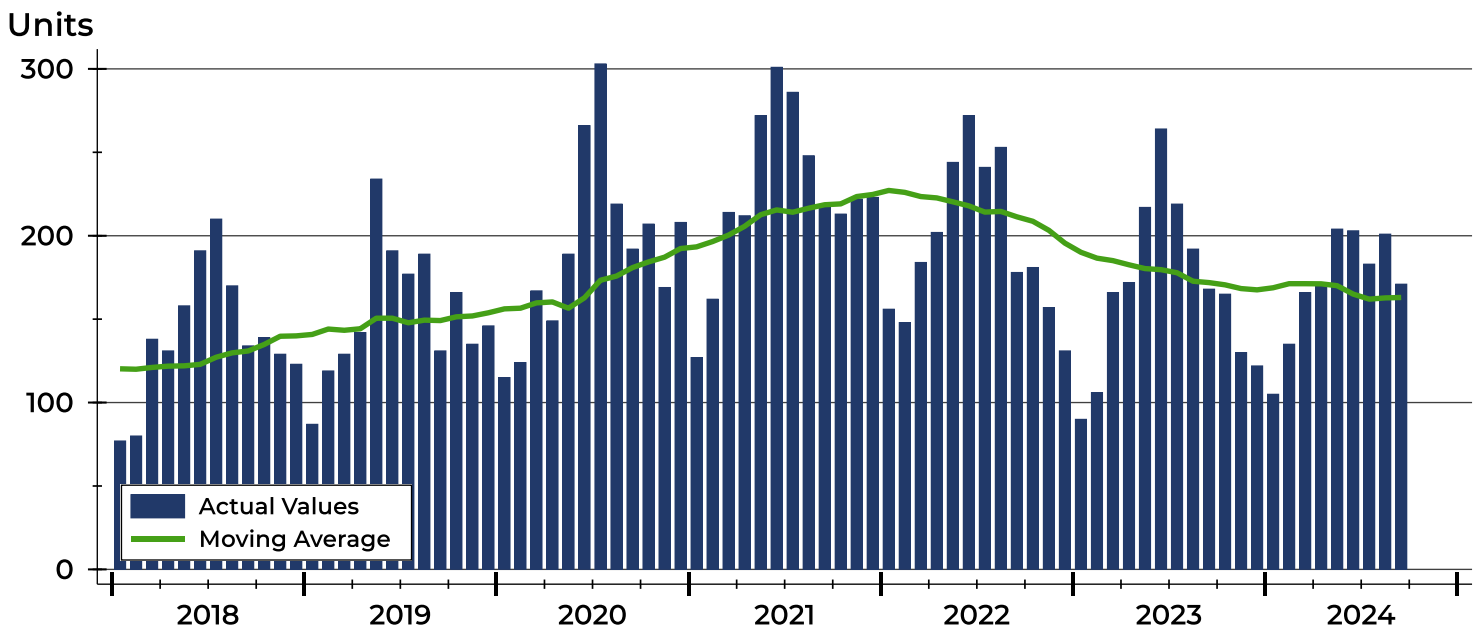
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		September			Year-to-Date		
		2024	2023	Change	2024	2023	Change
Closed Listings		171	168	1.8%	1,539	1,594	-3.5%
Volume (1,000s)		42,288	39,564	6.9%	383,209	376,372	1.8%
Months' Supply		2.4	2.2	9.1%	N/A	N/A	N/A
Average	Sale Price	247,297	235,501	5.0%	248,999	236,118	5.5%
	Days on Market	41	29	41.4%	45	37	21.6%
	Percent of List	98.0%	98.7%	-0.7%	97.9%	98.1%	-0.2%
	Percent of Original	95.8%	97.2%	-1.4%	96.0%	96.5%	-0.5%
Median	Sale Price	237,000	217,000	9.2%	228,000	216,000	5.6%
	Days on Market	26	10	160.0%	16	12	33.3%
	Percent of List	99.0%	100.0%	-1.0%	99.7%	100.0%	-0.3%
	Percent of Original	97.0%	98.6%	-1.6%	98.3%	98.9%	-0.6%

A total of 171 homes sold in the FHAR eight-county jurisdiction in September, up from 168 units in September 2023. Total sales volume rose to \$42.3 million compared to \$39.6 million in the previous year.

The median sales price in September was \$237,000, up 9.2% compared to the prior year. Median days on market was 26 days, up from 14 days in August, and up from 10 in September 2023.

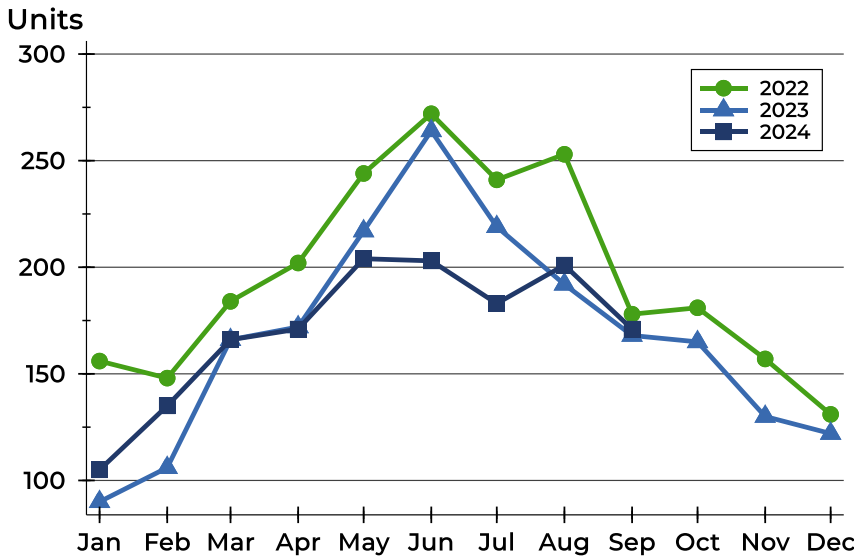
## History of Closed Listings





# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Closed Listings by Month



Month	2022	2023	2024
January	156	90	<b>105</b>
February	148	106	<b>135</b>
March	184	166	<b>166</b>
April	202	172	<b>171</b>
May	244	217	<b>204</b>
June	272	264	<b>203</b>
July	241	219	<b>183</b>
August	253	192	<b>201</b>
September	178	168	<b>171</b>
October	181	165	
November	157	130	
December	131	122	

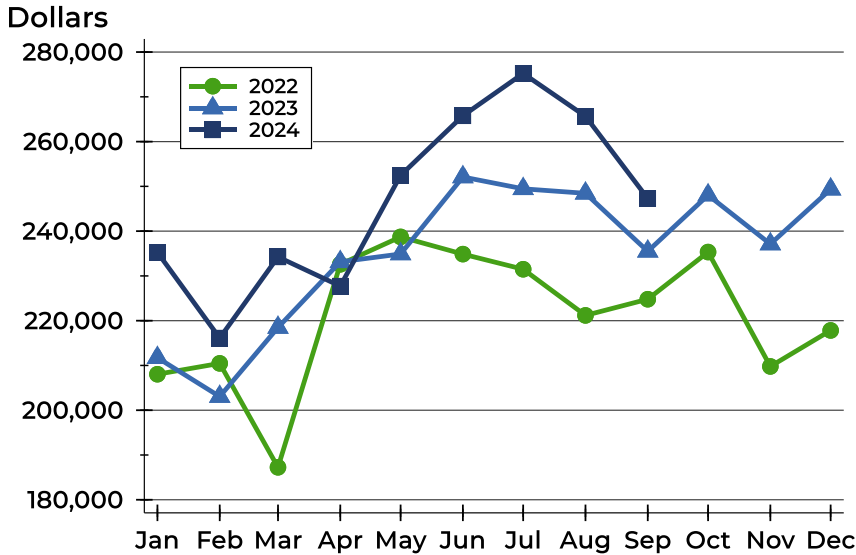
## Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.2%	0.0	19,975	19,975	16	16	80.7%	80.7%	61.8%	61.8%
\$25,000-\$49,999	6	3.5%	1.0	37,917	37,000	40	46	75.9%	77.9%	74.0%	77.9%
\$50,000-\$99,999	10	5.8%	3.0	71,599	73,500	60	38	113.4%	96.5%	107.2%	95.4%
\$100,000-\$124,999	3	1.8%	2.7	114,097	112,290	10	10	94.7%	94.4%	94.7%	94.4%
\$125,000-\$149,999	16	9.4%	2.8	136,900	136,500	41	27	97.8%	100.0%	95.8%	98.9%
\$150,000-\$174,999	10	5.8%	1.8	158,050	158,375	30	17	96.0%	94.7%	94.6%	94.3%
\$175,000-\$199,999	13	7.6%	1.8	185,150	184,900	25	12	96.2%	99.2%	95.9%	99.2%
\$200,000-\$249,999	32	18.7%	1.9	223,675	223,000	20	6	99.6%	100.0%	99.1%	100.0%
\$250,000-\$299,999	35	20.5%	2.3	269,751	269,000	44	39	98.5%	100.0%	96.3%	97.6%
\$300,000-\$399,999	29	17.0%	2.8	345,990	348,000	67	57	98.2%	100.0%	94.4%	95.7%
\$400,000-\$499,999	5	2.9%	2.3	443,200	433,000	65	30	98.7%	99.0%	98.7%	99.0%
\$500,000-\$749,999	9	5.3%	3.5	576,175	580,000	42	15	96.8%	96.7%	95.9%	96.7%
\$750,000-\$999,999	1	0.6%	6.0	750,000	750,000	29	29	94.3%	94.3%	94.3%	94.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



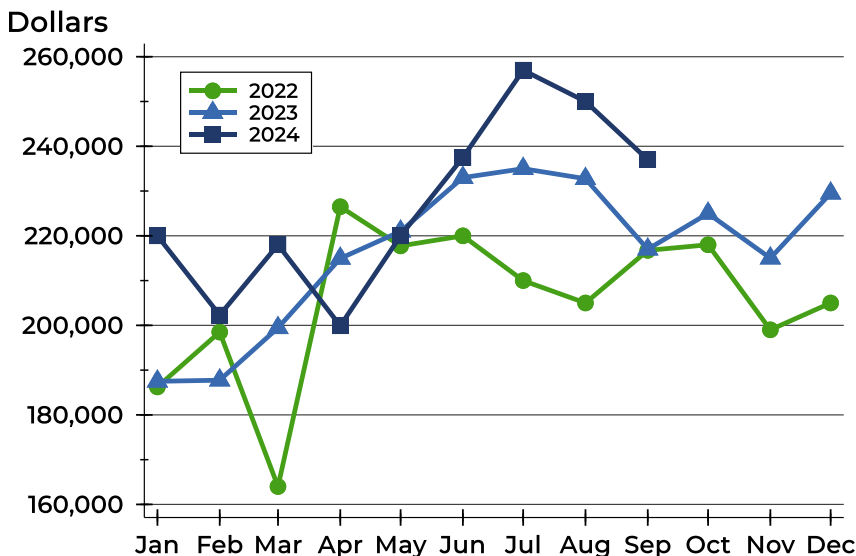
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average Price



Month	2022	2023	2024
January	208,036	211,729	<b>235,273</b>
February	210,465	203,051	<b>216,116</b>
March	187,253	218,481	<b>234,244</b>
April	232,595	233,144	<b>227,713</b>
May	238,717	234,900	<b>252,466</b>
June	234,872	252,092	<b>265,770</b>
July	231,492	249,459	<b>275,227</b>
August	221,184	248,454	<b>265,657</b>
September	224,797	235,501	<b>247,297</b>
October	235,330	248,045	
November	209,780	237,123	
December	217,827	249,363	

## Median Price

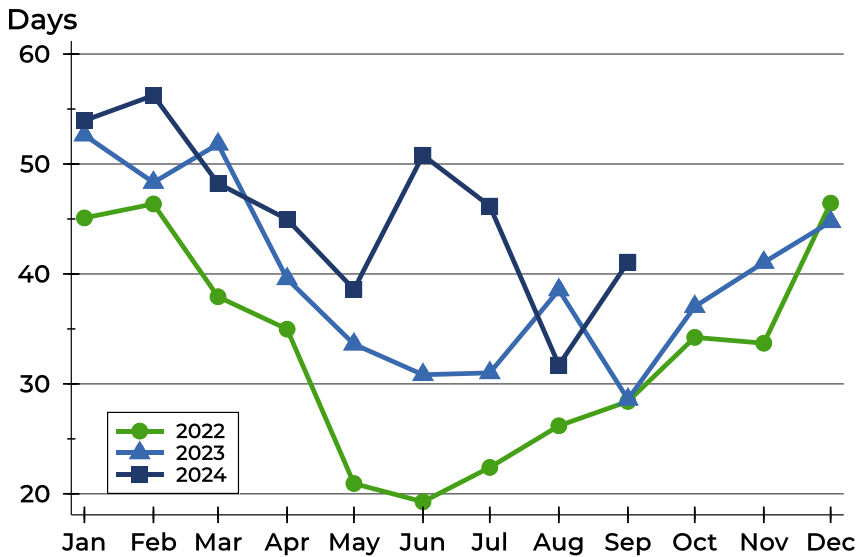


Month	2022	2023	2024
January	186,250	187,500	<b>220,000</b>
February	198,500	187,750	<b>202,291</b>
March	164,000	199,450	<b>218,000</b>
April	226,500	214,950	<b>199,900</b>
May	217,750	221,000	<b>220,000</b>
June	220,000	233,000	<b>237,500</b>
July	210,000	235,000	<b>257,000</b>
August	205,000	232,750	<b>250,000</b>
September	216,750	217,000	<b>237,000</b>
October	218,000	225,000	
November	199,000	215,000	
December	205,000	229,500	



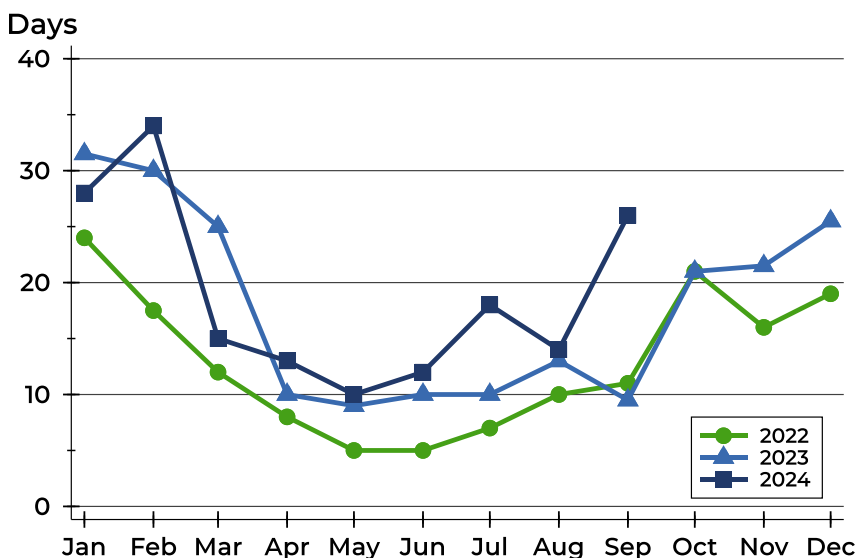
# Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

## Average DOM



Month	2022	2023	2024
January	45	53	54
February	46	48	56
March	38	52	48
April	35	40	45
May	21	34	39
June	19	31	51
July	22	31	46
August	26	39	32
September	28	29	41
October	34	37	
November	34	41	
December	46	45	

## Median DOM



Month	2022	2023	2024
January	24	32	28
February	18	30	34
March	12	25	15
April	8	10	13
May	5	9	10
June	5	10	12
July	7	10	18
August	10	13	14
September	11	10	26
October	21	21	
November	16	22	
December	19	26	



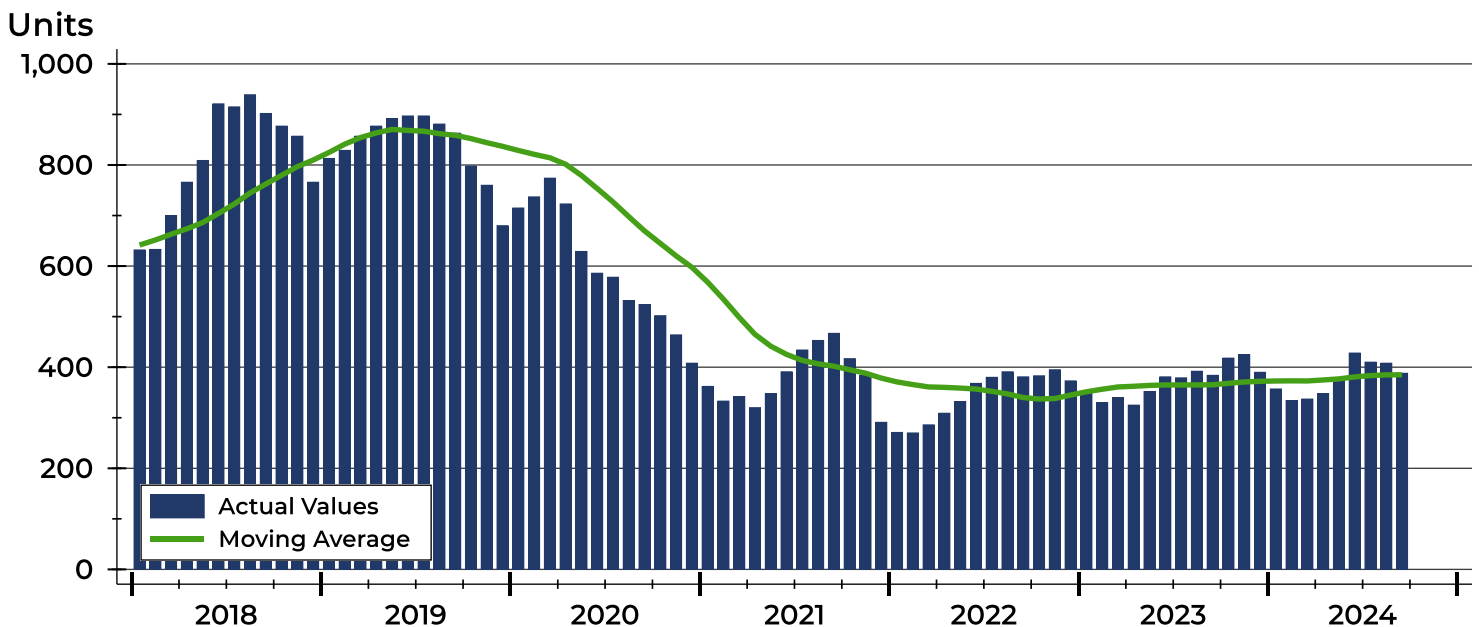
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2024	2023	Change
Active Listings		388	384	1.0%
Volume (1,000s)		110,991	100,397	10.6%
Months' Supply		2.4	2.2	9.1%
Average	List Price	286,059	261,450	9.4%
	Days on Market	76	77	-1.3%
	Percent of Original	97.1%	97.1%	0.0%
Median	List Price	249,900	215,000	16.2%
	Days on Market	50	49	2.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 388 homes were available for sale in the FHAR eight-county jurisdiction at the end of September. This represents a 2.4 months' supply of active listings.

The median list price of homes on the market at the end of September was \$249,900, up 16.2% from 2023. The typical time on market for active listings was 50 days, up from 49 days a year earlier.

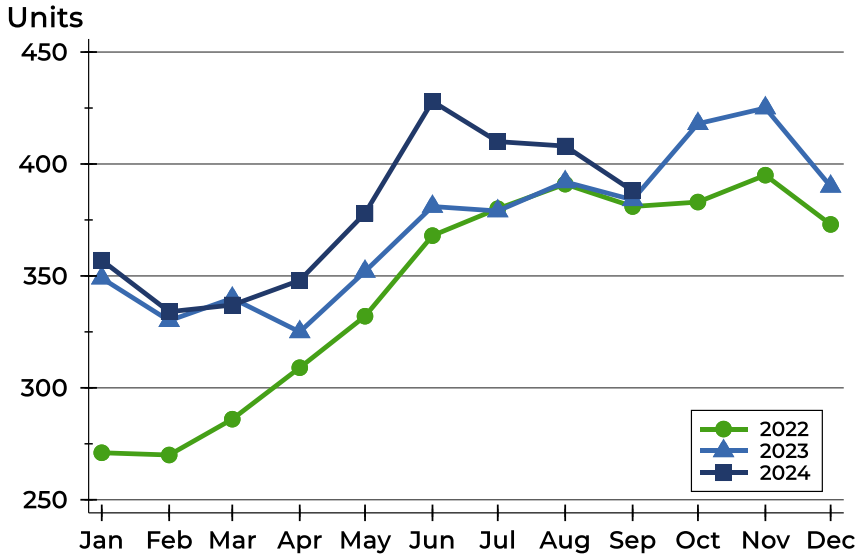
## History of Active Listings





# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Active Listings by Month



Month	2022	2023	2024
<b>January</b>	271	349	<b>357</b>
<b>February</b>	270	330	<b>334</b>
<b>March</b>	286	340	<b>337</b>
<b>April</b>	309	325	<b>348</b>
<b>May</b>	332	352	<b>378</b>
<b>June</b>	368	381	<b>428</b>
<b>July</b>	380	379	<b>410</b>
<b>August</b>	391	392	<b>408</b>
<b>September</b>	381	384	<b>388</b>
<b>October</b>	383	418	
<b>November</b>	395	425	
<b>December</b>	373	390	

## Active Listings by Price Range

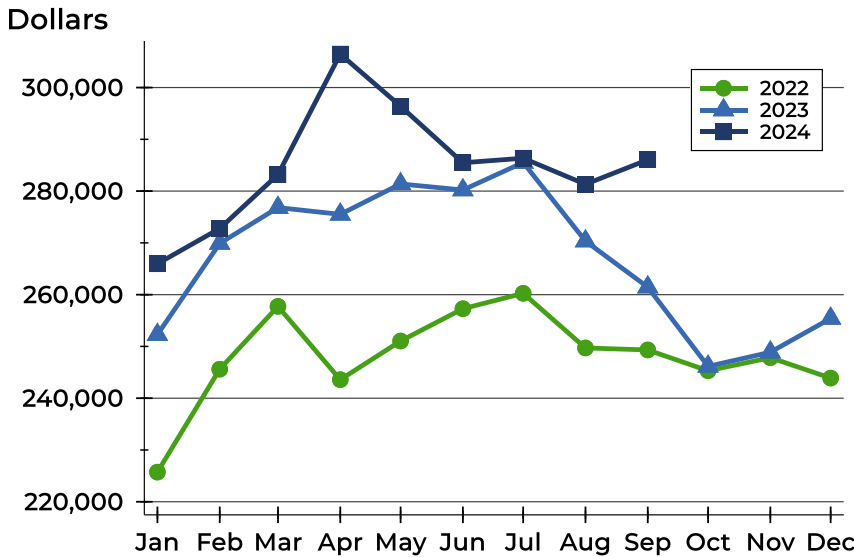
Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	1.0%	1.0	41,725	42,950	137	114	81.8%	90.7%
\$50,000-\$99,999	33	8.5%	3.0	77,133	75,000	111	78	93.7%	96.8%
\$100,000-\$124,999	21	5.4%	2.7	115,131	115,000	62	50	95.3%	100.0%
\$125,000-\$149,999	35	9.0%	2.8	137,054	135,000	72	50	96.8%	100.0%
\$150,000-\$174,999	23	5.9%	1.8	162,413	162,900	78	70	98.7%	100.0%
\$175,000-\$199,999	27	7.0%	1.8	190,396	189,900	75	48	97.5%	100.0%
\$200,000-\$249,999	53	13.7%	1.9	228,374	228,000	71	57	97.8%	100.0%
\$250,000-\$299,999	58	14.9%	2.3	276,483	278,000	77	51	97.9%	100.0%
\$300,000-\$399,999	76	19.6%	2.8	350,245	350,000	66	42	98.3%	100.0%
\$400,000-\$499,999	23	5.9%	2.3	435,530	430,000	44	19	98.7%	100.0%
\$500,000-\$749,999	23	5.9%	3.5	587,596	560,000	85	55	96.5%	100.0%
\$750,000-\$999,999	8	2.1%	6.0	905,938	944,000	107	104	92.2%	93.4%
\$1,000,000 and up	4	1.0%	N/A	1,662,500	1,425,000	136	108	100.0%	100.0%





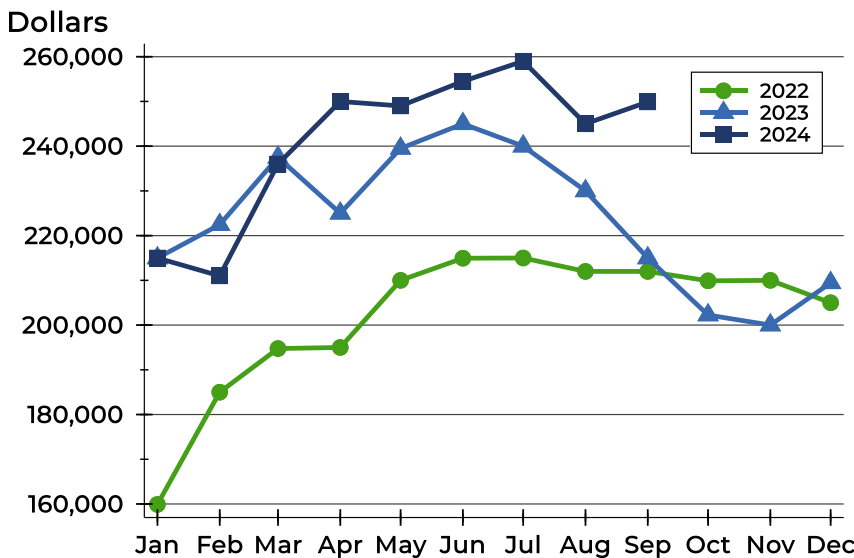
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average Price



Month	2022	2023	2024
<b>January</b>	225,726	252,283	<b>265,966</b>
<b>February</b>	245,608	269,896	<b>272,776</b>
<b>March</b>	257,735	276,818	<b>283,198</b>
<b>April</b>	243,580	275,511	<b>306,468</b>
<b>May</b>	251,047	281,383	<b>296,388</b>
<b>June</b>	257,286	280,213	<b>285,480</b>
<b>July</b>	260,263	285,518	<b>286,357</b>
<b>August</b>	249,712	270,350	<b>281,323</b>
<b>September</b>	249,322	261,450	<b>286,059</b>
<b>October</b>	245,307	246,153	
<b>November</b>	247,830	248,888	
<b>December</b>	243,887	255,407	

## Median Price

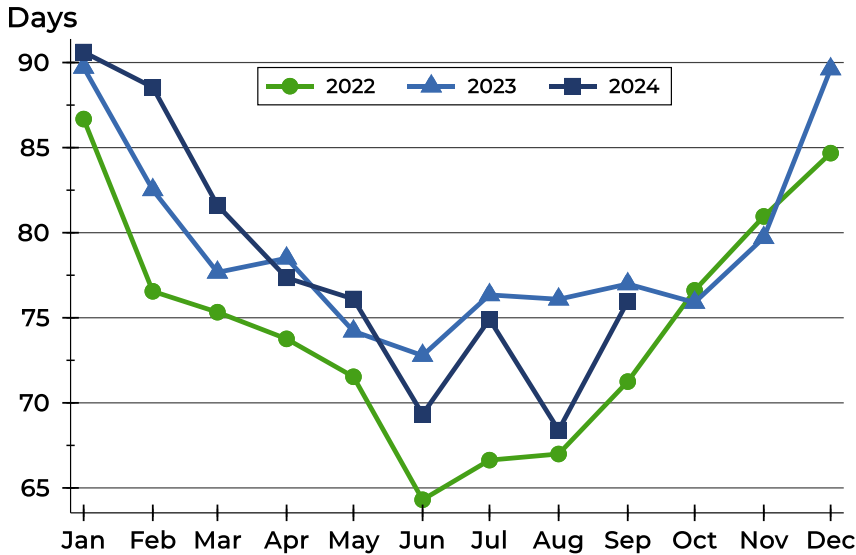


Month	2022	2023	2024
<b>January</b>	159,900	215,000	<b>215,000</b>
<b>February</b>	185,000	222,450	<b>211,000</b>
<b>March</b>	194,750	237,500	<b>236,000</b>
<b>April</b>	195,000	225,000	<b>250,000</b>
<b>May</b>	210,000	239,500	<b>249,000</b>
<b>June</b>	214,950	245,000	<b>254,500</b>
<b>July</b>	215,000	240,000	<b>259,000</b>
<b>August</b>	212,000	230,000	<b>245,000</b>
<b>September</b>	212,000	215,000	<b>249,900</b>
<b>October</b>	209,900	202,250	
<b>November</b>	210,000	199,999	
<b>December</b>	205,000	209,450	



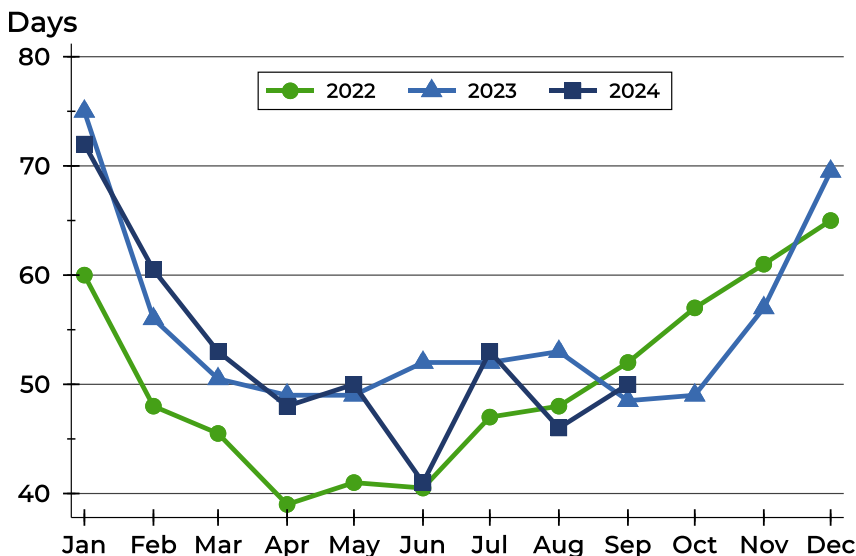
# Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

## Average DOM



Month	2022	2023	2024
January	87	90	<b>91</b>
February	77	83	<b>89</b>
March	75	78	<b>82</b>
April	74	78	<b>77</b>
May	72	74	<b>76</b>
June	64	73	<b>69</b>
July	67	76	<b>75</b>
August	67	76	<b>68</b>
September	71	77	<b>76</b>
October	77	76	
November	81	80	
December	85	90	

## Median DOM

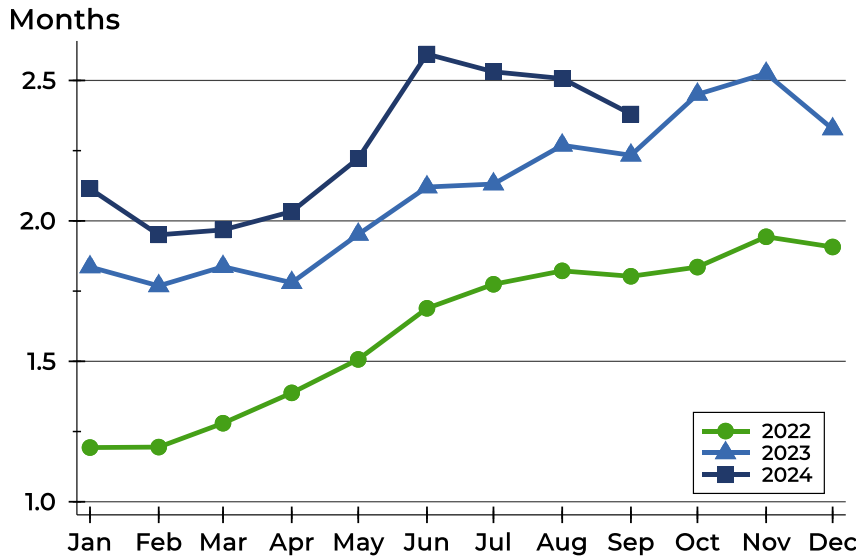


Month	2022	2023	2024
January	60	75	<b>72</b>
February	48	56	<b>61</b>
March	46	51	<b>53</b>
April	39	49	<b>48</b>
May	41	49	<b>50</b>
June	41	52	<b>41</b>
July	47	52	<b>53</b>
August	48	53	<b>46</b>
September	52	49	<b>50</b>
October	57	49	
November	61	57	
December	65	70	



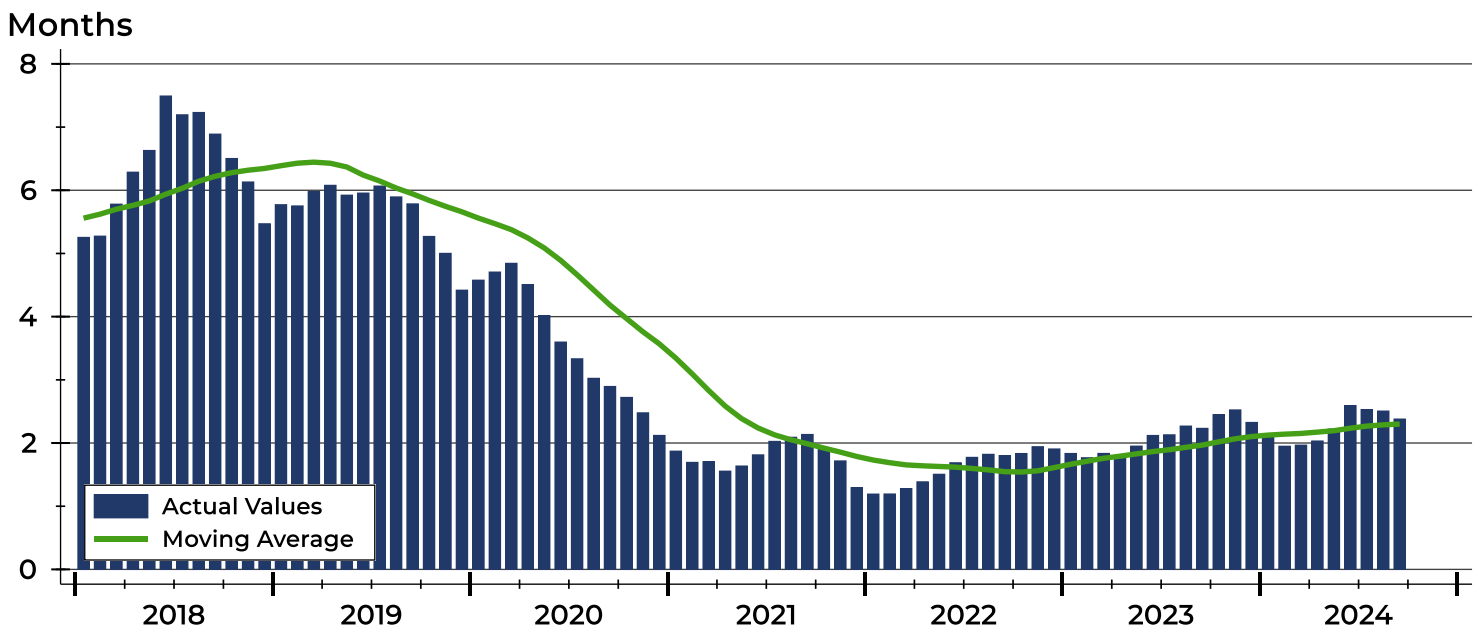
# Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

## Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.8	2.1
February	1.2	1.8	2.0
March	1.3	1.8	2.0
April	1.4	1.8	2.0
May	1.5	2.0	2.2
June	1.7	2.1	2.6
July	1.8	2.1	2.5
August	1.8	2.3	2.5
September	1.8	2.2	2.4
October	1.8	2.5	
November	1.9	2.5	
December	1.9	2.3	

## History of Month's Supply





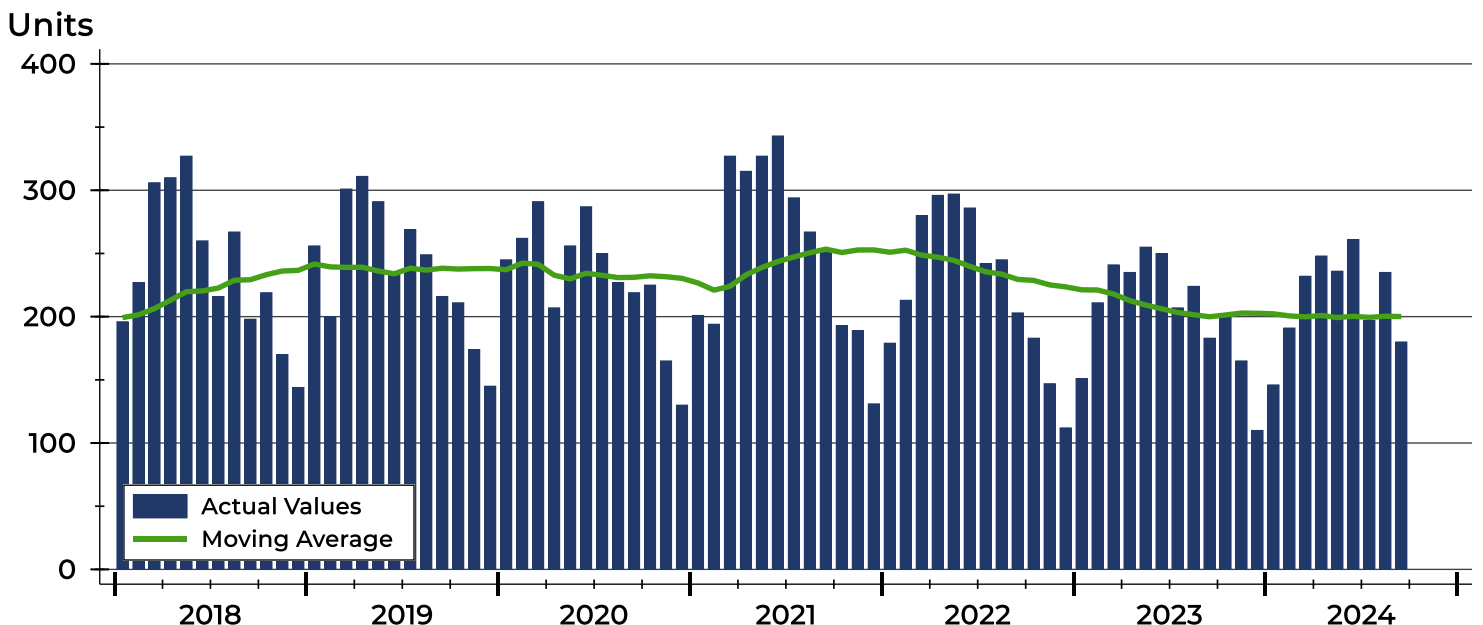
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2024	September 2023	Change
Current Month	New Listings	<b>180</b>	183	-1.6%
	Volume (1,000s)	<b>48,346</b>	42,075	14.9%
	Average List Price	<b>268,591</b>	229,917	16.8%
	Median List Price	<b>249,900</b>	215,000	16.2%
Year-to-Date	New Listings	<b>1,926</b>	1,957	-1.6%
	Volume (1,000s)	<b>519,686</b>	487,466	6.6%
	Average List Price	<b>269,827</b>	249,089	8.3%
	Median List Price	<b>248,000</b>	225,000	10.2%

A total of 180 new listings were added in the FHAR eight-county jurisdiction during September, down 1.6% from the same month in 2023. Year-to-date the FHAR eight-county jurisdiction has seen 1,926 new listings.

The median list price of these homes was \$249,900 up from \$215,000 in 2023.

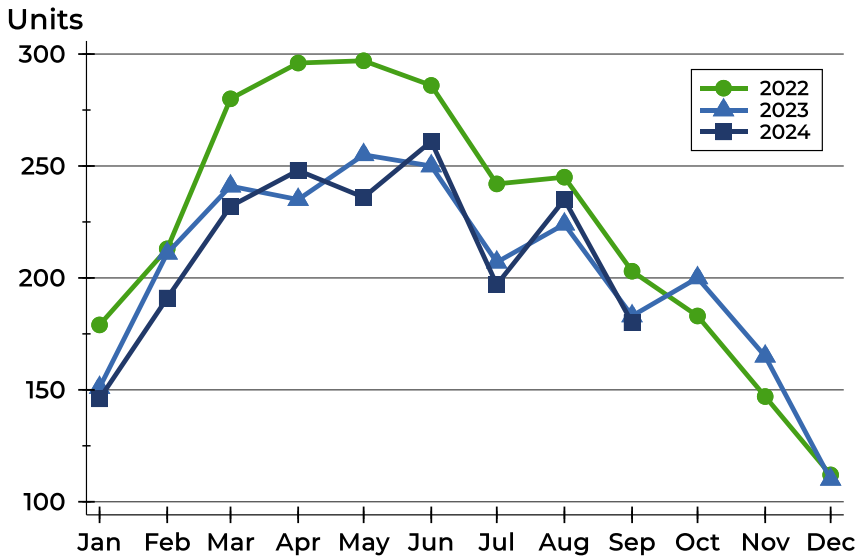
## History of New Listings





# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## New Listings by Month



Month	2022	2023	2024
<b>January</b>	179	151	<b>146</b>
<b>February</b>	213	211	<b>191</b>
<b>March</b>	280	241	<b>232</b>
<b>April</b>	296	235	<b>248</b>
<b>May</b>	297	255	<b>236</b>
<b>June</b>	286	250	<b>261</b>
<b>July</b>	242	207	<b>197</b>
<b>August</b>	245	224	<b>235</b>
<b>September</b>	203	183	<b>180</b>
<b>October</b>	183	200	
<b>November</b>	147	165	
<b>December</b>	112	110	

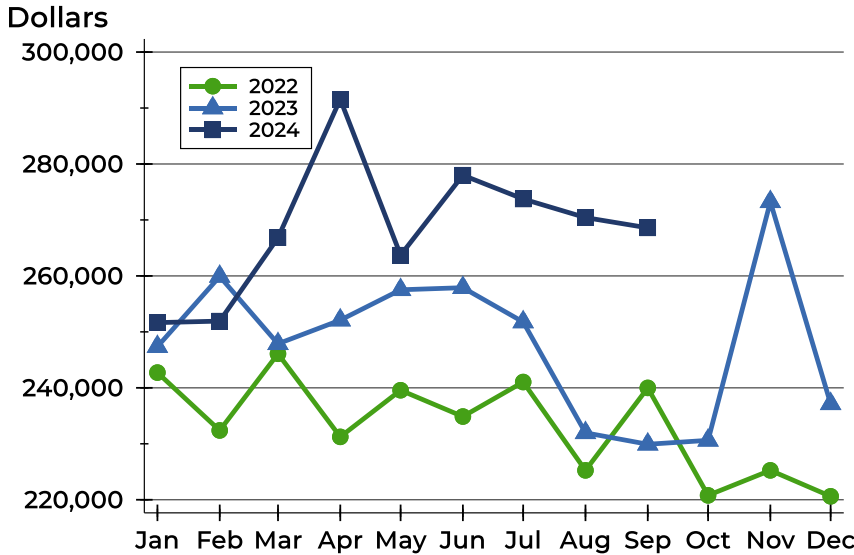
## New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	24,000	24,000	15	15	275.8%	275.8%
\$25,000-\$49,999	1	0.6%	32,000	32,000	21	21	100.0%	100.0%
\$50,000-\$99,999	9	5.0%	69,744	70,000	10	8	98.8%	100.0%
\$100,000-\$124,999	6	3.3%	115,825	117,475	18	17	99.3%	100.0%
\$125,000-\$149,999	18	10.0%	137,478	135,000	13	11	98.6%	100.0%
\$150,000-\$174,999	6	3.3%	162,317	164,950	11	4	100.0%	100.0%
\$175,000-\$199,999	18	10.0%	188,950	189,450	10	8	98.7%	100.0%
\$200,000-\$249,999	32	17.8%	225,334	225,000	15	18	99.8%	100.0%
\$250,000-\$299,999	26	14.4%	277,804	280,000	13	12	99.8%	100.0%
\$300,000-\$399,999	38	21.1%	349,003	350,000	17	18	99.4%	100.0%
\$400,000-\$499,999	16	8.9%	434,700	434,950	15	16	99.6%	100.0%
\$500,000-\$749,999	8	4.4%	583,413	544,750	15	16	99.2%	100.0%
\$750,000-\$999,999	1	0.6%	800,000	800,000	27	27	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



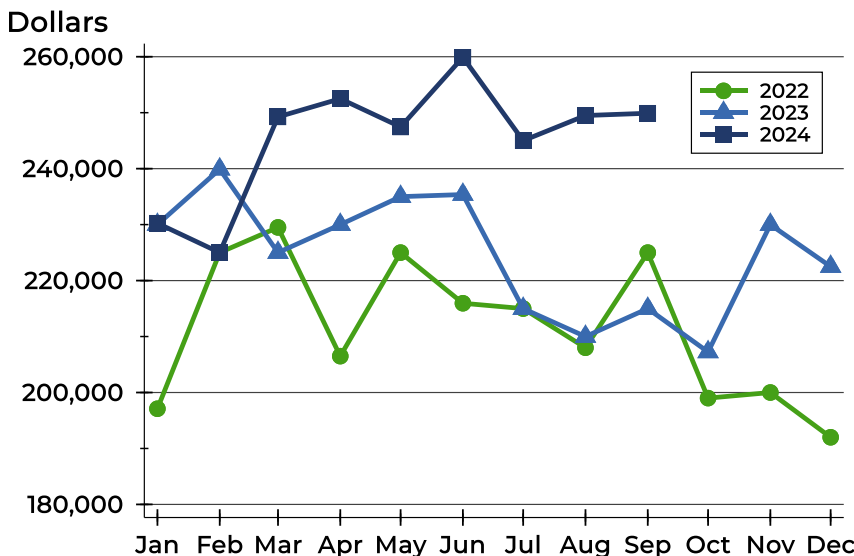
# Flint Hills Association Eight-County Jurisdiction New Listings Analysis

## Average Price



Month	2022	2023	2024
January	242,729	247,361	<b>251,653</b>
February	232,387	259,907	<b>251,928</b>
March	246,089	247,875	<b>266,827</b>
April	231,240	252,099	<b>291,557</b>
May	239,570	257,520	<b>263,707</b>
June	234,875	257,899	<b>277,997</b>
July	241,041	251,768	<b>273,748</b>
August	225,255	231,966	<b>270,424</b>
September	239,989	229,917	<b>268,591</b>
October	220,788	230,618	
November	225,255	273,241	
December	220,618	237,148	

## Median Price



Month	2022	2023	2024
January	197,100	230,000	<b>230,250</b>
February	225,000	239,900	<b>225,000</b>
March	229,500	225,000	<b>249,250</b>
April	206,500	230,000	<b>252,500</b>
May	225,000	235,000	<b>247,450</b>
June	215,950	235,375	<b>259,900</b>
July	215,000	215,000	<b>245,000</b>
August	208,000	210,000	<b>249,500</b>
September	225,000	215,000	<b>249,900</b>
October	199,000	207,250	
November	200,000	230,000	
December	192,000	222,500	



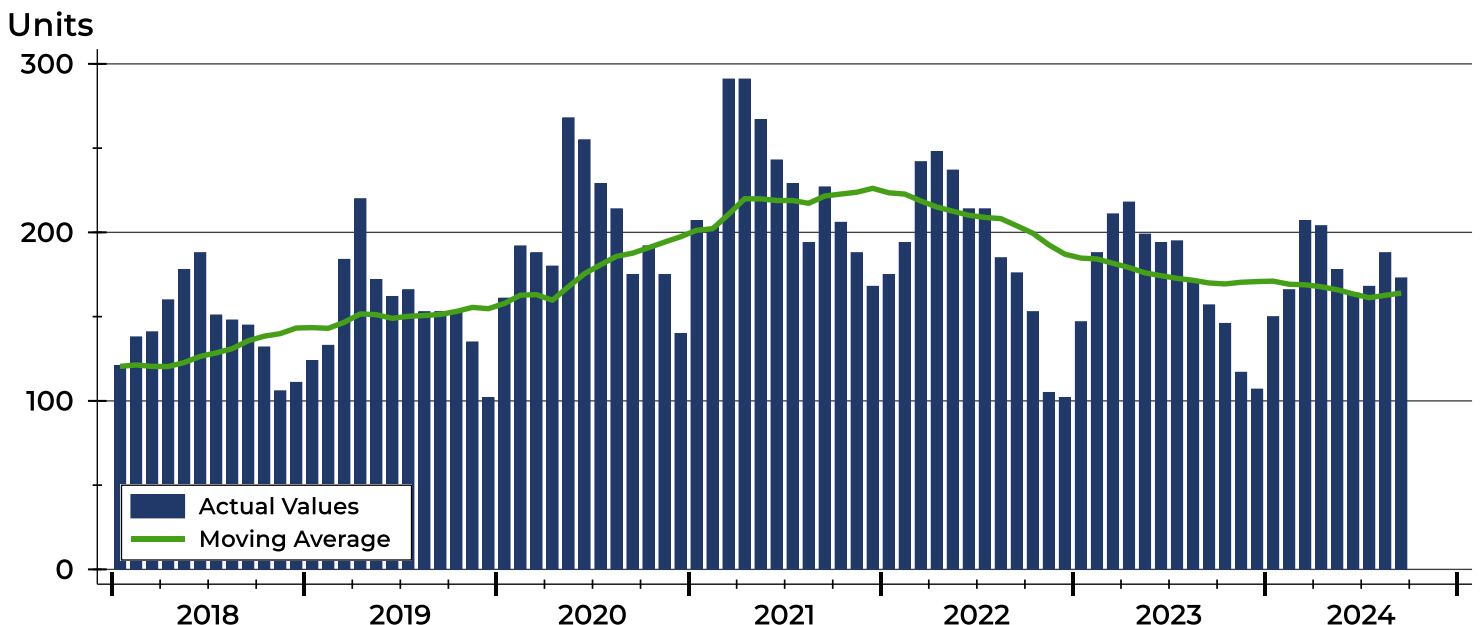
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		173	157	10.2%	1,598	1,680	-4.9%
Volume (1,000s)		43,069	40,272	6.9%	410,359	407,124	0.8%
Average	Sale Price	248,956	256,510	-2.9%	256,795	242,336	6.0%
	Days on Market	37	43	-14.0%	43	37	16.2%
	Percent of Original	98.6%	94.1%	4.8%	96.5%	96.4%	0.1%
Median	Sale Price	229,900	240,000	-4.2%	235,000	224,900	4.5%
	Days on Market	22	26	-15.4%	16	12	33.3%
	Percent of Original	100.0%	97.4%	2.7%	98.7%	99.0%	-0.3%

A total of 173 contracts for sale were written in the FHAR eight-county jurisdiction during the month of September, up from 157 in 2023. The median list price of these homes was \$229,900, down from \$240,000 the prior year.

Half of the homes that went under contract in September were on the market less than 22 days, compared to 26 days in September 2023.

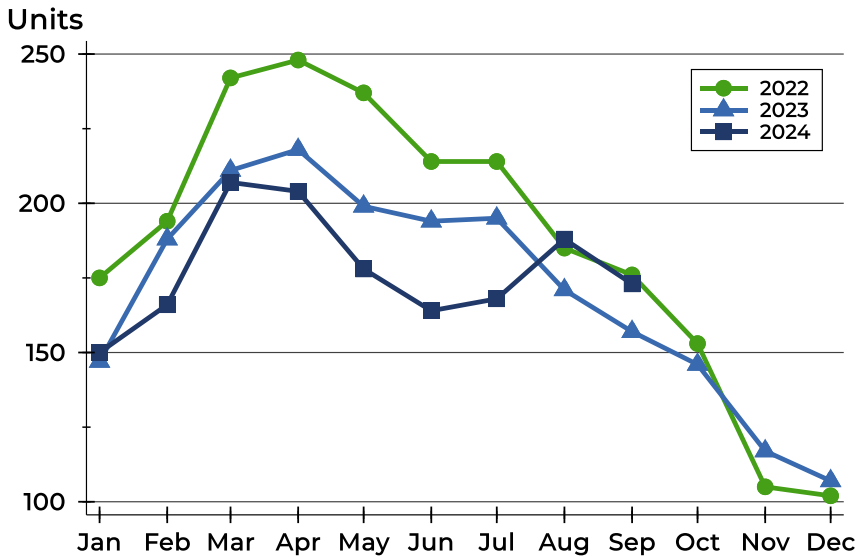
## History of Contracts Written





# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Contracts Written by Month



Month	2022	2023	2024
<b>January</b>	175	147	<b>150</b>
<b>February</b>	194	188	<b>166</b>
<b>March</b>	242	211	<b>207</b>
<b>April</b>	248	218	<b>204</b>
<b>May</b>	237	199	<b>178</b>
<b>June</b>	214	194	<b>164</b>
<b>July</b>	214	195	<b>168</b>
<b>August</b>	185	171	<b>188</b>
<b>September</b>	176	157	<b>173</b>
<b>October</b>	153	146	
<b>November</b>	105	117	
<b>December</b>	102	107	

## Contracts Written by Price Range

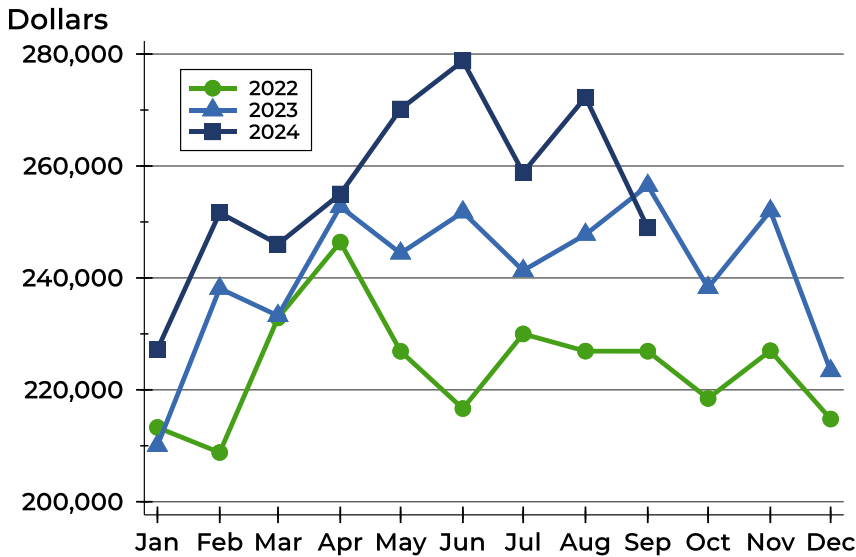
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.2%	22,000	22,000	113	113	187.9%	187.9%
\$25,000-\$49,999	2	1.2%	37,500	37,500	42	42	92.5%	92.5%
\$50,000-\$99,999	12	6.9%	75,300	74,000	50	20	94.2%	100.0%
\$100,000-\$124,999	5	2.9%	115,680	114,900	22	17	94.1%	98.2%
\$125,000-\$149,999	16	9.2%	135,294	135,000	32	20	98.9%	100.0%
\$150,000-\$174,999	8	4.6%	160,988	162,500	22	16	96.0%	100.0%
\$175,000-\$199,999	25	14.5%	188,384	190,000	36	19	97.7%	100.0%
\$200,000-\$249,999	29	16.8%	226,003	224,900	33	22	98.1%	100.0%
\$250,000-\$299,999	28	16.2%	278,804	282,000	34	25	97.8%	100.0%
\$300,000-\$399,999	27	15.6%	343,411	335,000	46	20	97.6%	100.0%
\$400,000-\$499,999	10	5.8%	426,075	419,475	35	18	99.2%	100.0%
\$500,000-\$749,999	9	5.2%	601,417	599,000	42	35	98.5%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





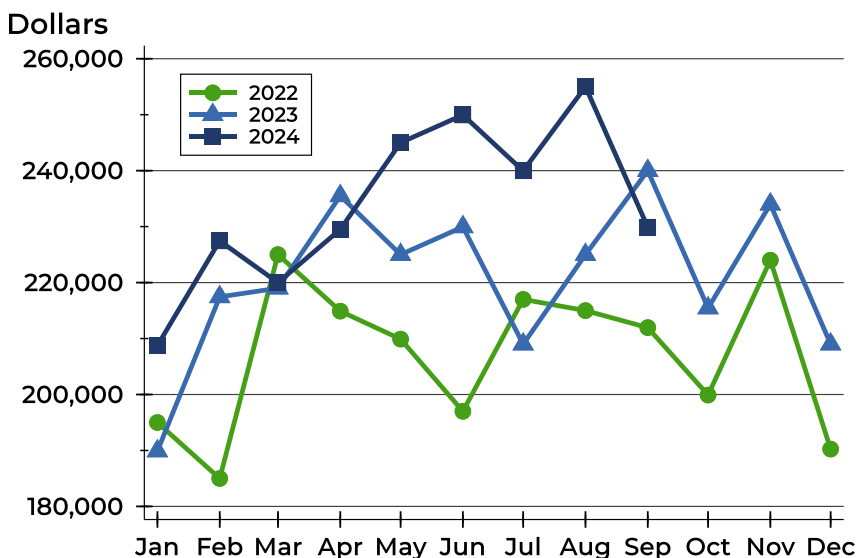
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average Price



Month	2022	2023	2024
January	213,282	210,038	<b>227,242</b>
February	208,802	238,113	<b>251,641</b>
March	232,855	233,250	<b>246,036</b>
April	246,398	252,736	<b>254,995</b>
May	226,889	244,407	<b>270,182</b>
June	216,653	251,762	<b>278,772</b>
July	229,994	241,302	<b>258,817</b>
August	226,919	247,756	<b>272,286</b>
September	226,901	256,510	<b>248,956</b>
October	218,457	238,252	226,984
November	226,984	251,974	225,974
December	214,784	223,399	223,399

## Median Price

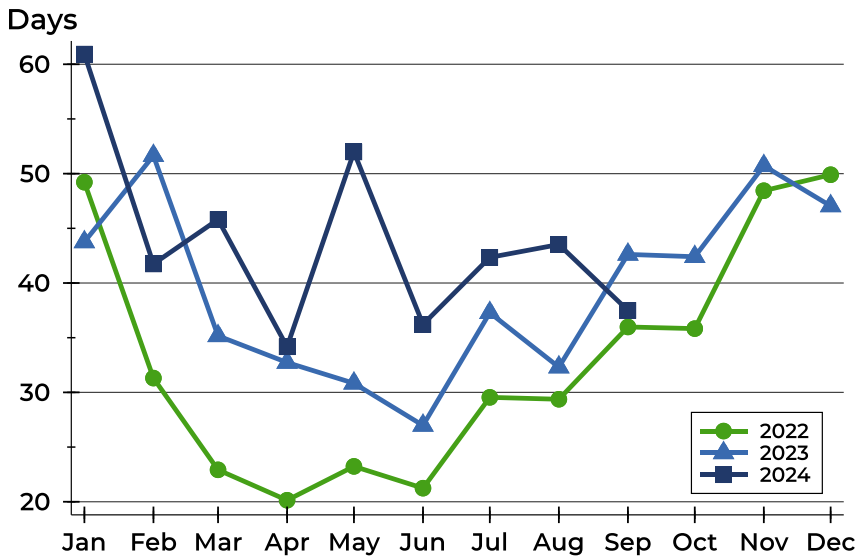


Month	2022	2023	2024
January	195,000	189,900	<b>208,750</b>
February	185,000	217,450	<b>227,450</b>
March	225,000	219,000	<b>219,999</b>
April	214,900	235,500	<b>229,500</b>
May	209,900	225,000	<b>245,000</b>
June	197,000	229,950	<b>249,950</b>
July	217,000	209,000	<b>239,975</b>
August	215,000	225,000	<b>255,000</b>
September	211,950	240,000	<b>229,900</b>
October	199,900	215,450	224,000
November	224,000	234,000	234,000
December	190,250	209,000	209,000



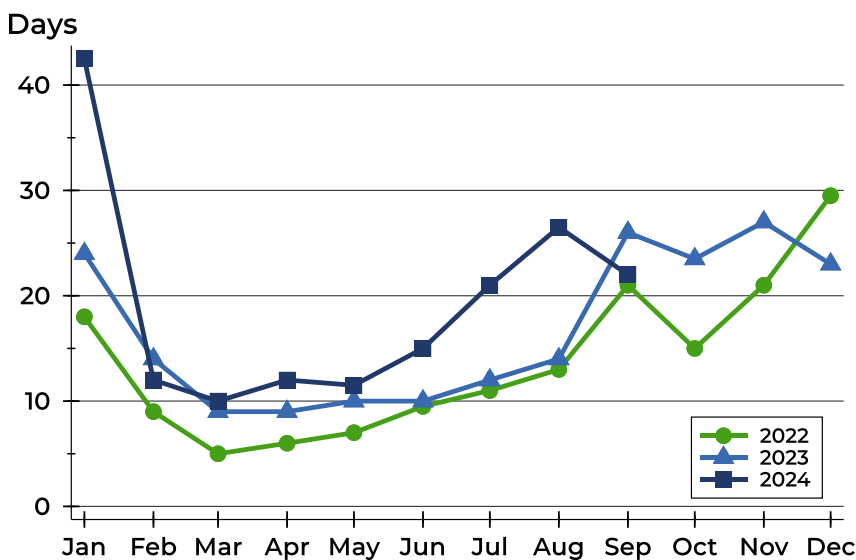
# Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

## Average DOM



Month	2022	2023	2024
January	49	44	61
February	31	52	42
March	23	35	46
April	20	33	34
May	23	31	52
June	21	27	36
July	30	37	42
August	29	32	44
September	36	43	37
October	36	42	
November	48	51	
December	50	47	

## Median DOM



Month	2022	2023	2024
January	18	24	43
February	9	14	12
March	5	9	10
April	6	9	12
May	7	10	12
June	10	10	15
July	11	12	21
August	13	14	27
September	21	26	22
October	15	24	
November	21	27	
December	30	23	



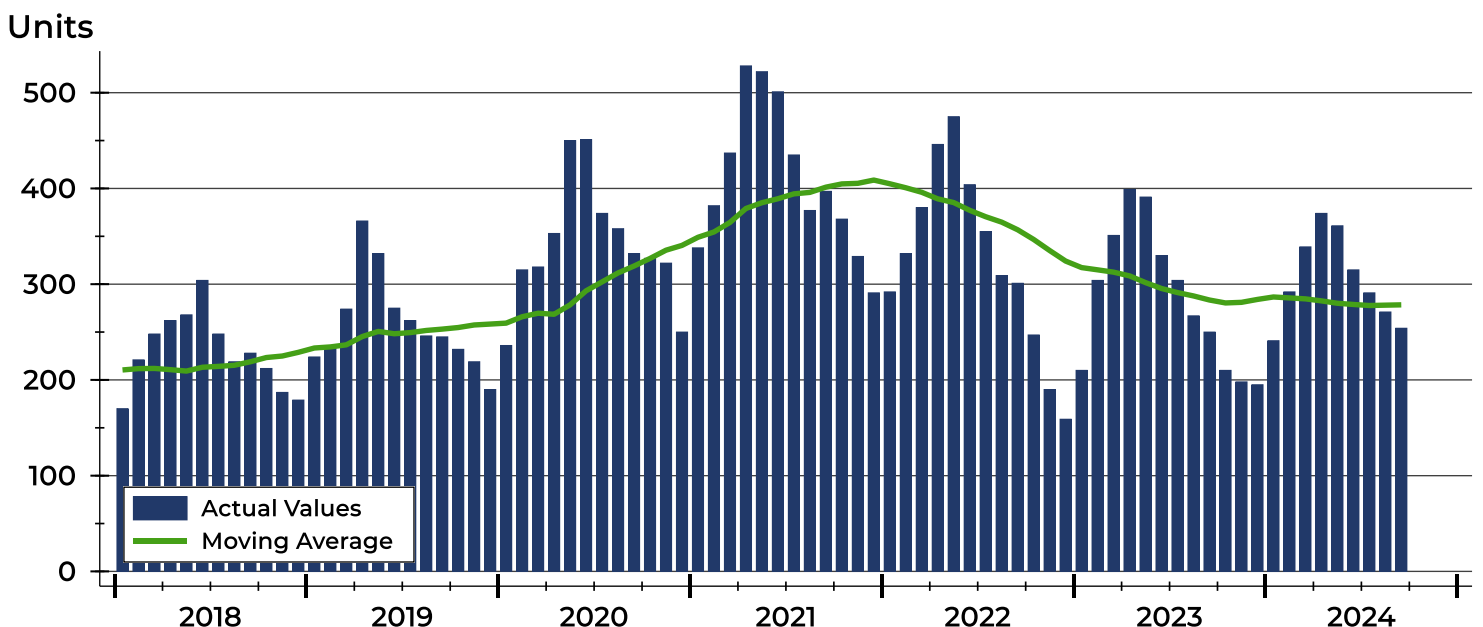
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2024	2023	Change
Pending Contracts		254	250	1.6%
Volume (1,000s)		66,571	63,298	5.2%
Average	List Price	262,089	253,194	3.5%
	Days on Market	40	39	2.6%
	Percent of Original	98.2%	98.2%	0.0%
Median	List Price	239,450	229,700	4.2%
	Days on Market	21	22	-4.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 254 listings in the FHAR eight-county jurisdiction had contracts pending at the end of September, up from 250 contracts pending at the end of September 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

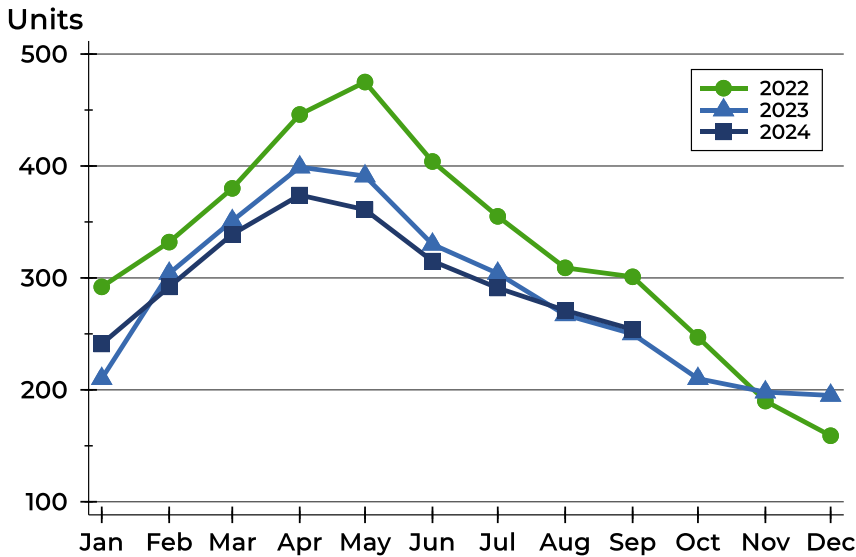
## History of Pending Contracts





# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Pending Contracts by Month



Month	2022	2023	2024
January	292	210	<b>241</b>
February	332	304	<b>292</b>
March	380	351	<b>339</b>
April	446	399	<b>374</b>
May	475	391	<b>361</b>
June	404	330	<b>315</b>
July	355	304	<b>291</b>
August	309	267	<b>271</b>
September	301	250	<b>254</b>
October	247	210	
November	190	198	
December	159	195	

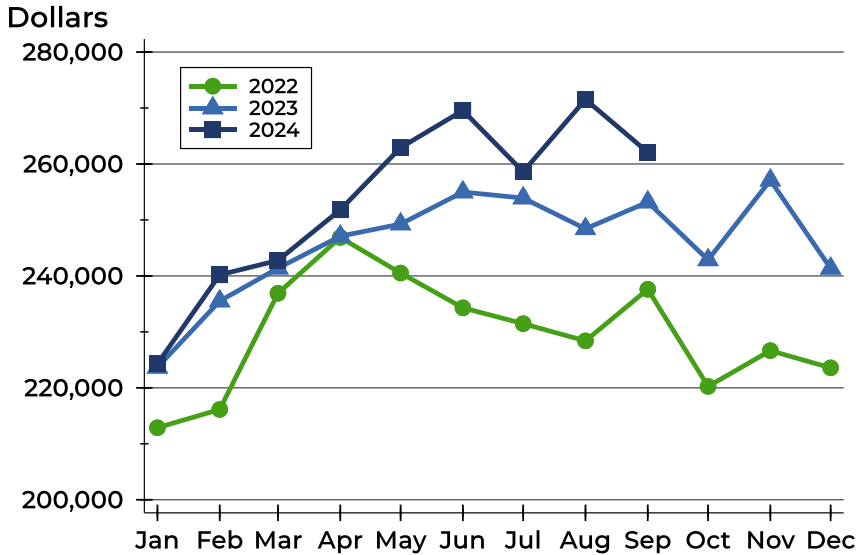
## Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	20,000	20,000	211	211	100.0%	100.0%
\$25,000-\$49,999	1	0.4%	35,000	35,000	39	39	100.0%	100.0%
\$50,000-\$99,999	15	5.9%	75,400	74,000	35	15	98.2%	100.0%
\$100,000-\$124,999	10	3.9%	115,320	115,000	39	12	96.1%	100.0%
\$125,000-\$149,999	21	8.3%	136,390	135,000	33	26	99.1%	100.0%
\$150,000-\$174,999	16	6.3%	162,475	165,000	28	13	97.9%	100.0%
\$175,000-\$199,999	28	11.0%	187,771	187,000	47	21	97.8%	100.0%
\$200,000-\$249,999	48	18.9%	228,202	229,900	29	15	99.0%	100.0%
\$250,000-\$299,999	49	19.3%	277,967	280,000	41	27	98.3%	100.0%
\$300,000-\$399,999	33	13.0%	341,501	334,900	38	14	98.2%	100.0%
\$400,000-\$499,999	15	5.9%	440,243	434,900	42	21	99.5%	100.0%
\$500,000-\$749,999	16	6.3%	613,297	609,950	45	36	97.6%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.4%	1,250,000	1,250,000	445	445	66.7%	66.7%



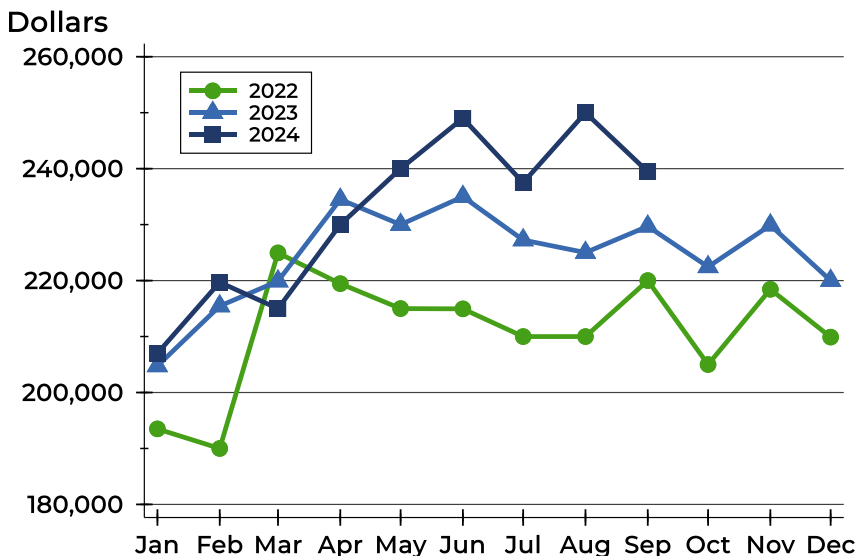
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average Price



Month	2022	2023	2024
January	212,869	223,659	<b>224,300</b>
February	216,135	235,504	<b>240,195</b>
March	236,894	241,379	<b>242,773</b>
April	246,874	247,101	<b>251,809</b>
May	240,516	249,264	<b>262,920</b>
June	234,300	254,985	<b>269,555</b>
July	231,465	253,916	<b>258,623</b>
August	228,393	248,419	<b>271,535</b>
September	237,610	253,194	<b>262,089</b>
October	220,258	242,865	
November	226,647	257,099	
December	223,580	241,355	

## Median Price

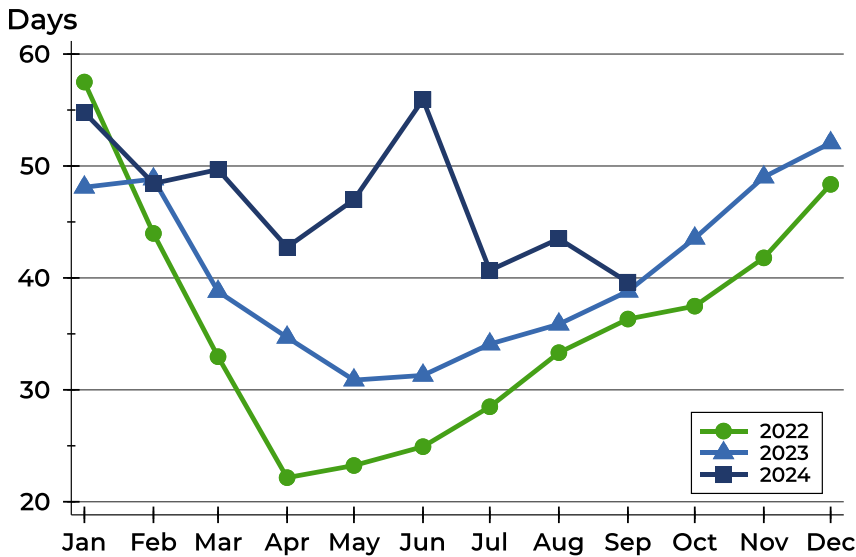


Month	2022	2023	2024
January	193,500	204,750	<b>207,000</b>
February	190,000	215,450	<b>219,700</b>
March	224,950	219,900	<b>215,000</b>
April	219,450	234,500	<b>230,000</b>
May	215,000	230,000	<b>240,000</b>
June	214,950	235,000	<b>249,000</b>
July	210,000	227,250	<b>237,500</b>
August	210,000	225,000	<b>250,000</b>
September	220,000	229,700	<b>239,450</b>
October	205,000	222,450	
November	218,450	229,900	
December	209,900	220,000	



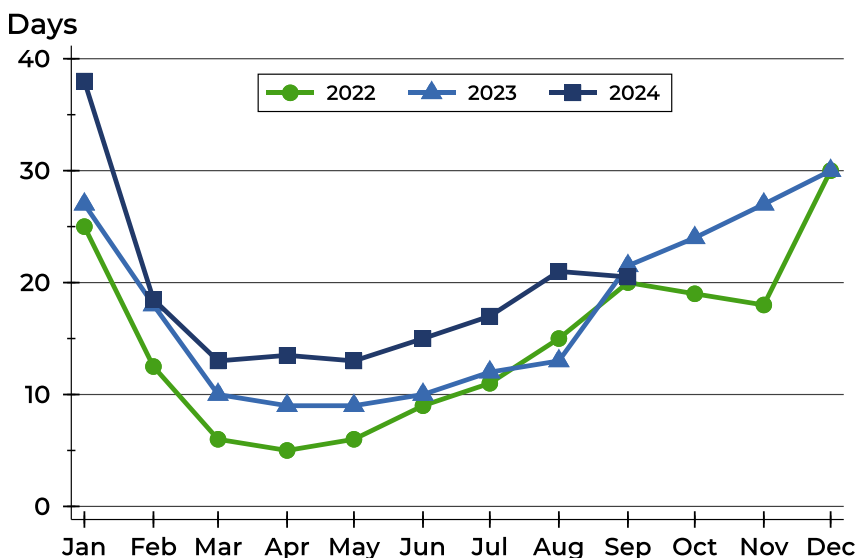
# Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

## Average DOM



Month	2022	2023	2024
January	58	48	<b>55</b>
February	44	49	<b>48</b>
March	33	39	<b>50</b>
April	22	35	<b>43</b>
May	23	31	<b>47</b>
June	25	31	<b>56</b>
July	28	34	<b>41</b>
August	33	36	<b>44</b>
September	36	39	<b>40</b>
October	37	44	
November	42	49	
December	48	52	

## Median DOM



Month	2022	2023	2024
January	25	27	<b>38</b>
February	13	18	<b>19</b>
March	6	10	<b>13</b>
April	5	9	<b>14</b>
May	6	9	<b>13</b>
June	9	10	<b>15</b>
July	11	12	<b>17</b>
August	15	13	<b>21</b>
September	20	22	<b>21</b>
October	19	24	
November	18	27	
December	30	30	