



Flint Hills Association Eight-County Jurisdiction Housing Report



Market Overview

FHAR Jurisdiction Home Sales Rose in January

Total home sales in the FHAR eight-county jurisdiction rose by 5.7% last month to 111 units, compared to 105 units in January 2024. Total sales volume was \$29.9 million, up 20.9% from a year earlier.

The median sale price in January was \$219,000, down from \$220,000 a year earlier. Homes that sold in January were typically on the market for 20 days and sold for 99.3% of their list prices.

FHAR Jurisdiction Active Listings Down at End of January

The total number of active listings in the FHAR eight-county jurisdiction at the end of January was 332 units, down from 357 at the same point in 2024. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of January was \$250,000.

During January, a total of 125 contracts were written down from 151 in January 2024. At the end of the month, there were 193 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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Flint Hills Association Eight-County Jurisdiction Summary Statistics

January MLS Statistics Three-year History		Current Month			Year-to-Date		
		2025	2024	2023	2025	2024	2023
Home Sales Change from prior year	111 5.7%	105 16.7%	90 -42.3%	111 5.7%	105 16.7%	90 -42.3%	
Active Listings Change from prior year	332 -7.0%	357 2.3%	349 28.8%	N/A	N/A	N/A	
Months' Supply Change from prior year	2.0 -4.8%	2.1 16.7%	1.8 50.0%	N/A	N/A	N/A	
New Listings Change from prior year	152 4.1%	146 -3.3%	151 -15.6%	152 4.1%	146 -3.3%	151 -15.6%	
Contracts Written Change from prior year	125 -17.2%	151 2.7%	147 -16.0%	125 -17.2%	151 2.7%	147 -16.0%	
Pending Contracts Change from prior year	193 -19.9%	241 14.8%	210 -28.1%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	29,869 20.9%	24,704 29.6%	19,056 -41.3%	29,869 20.9%	24,704 29.6%	19,056 -41.3%	
Average	Sale Price Change from prior year	269,090 14.4%	235,273 11.1%	211,729 1.8%	269,090 14.4%	235,273 11.1%	211,729 1.8%
	List Price of Actives Change from prior year	290,567 9.2%	265,966 5.4%	252,283 11.8%	N/A	N/A	N/A
	Days on Market Change from prior year	43 -20.4%	54 1.9%	53 17.8%	43 -20.4%	54 1.9%	53 17.8%
	Percent of List Change from prior year	98.0% 1.4%	96.6% 0.6%	96.0% -1.6%	98.0% 1.4%	96.6% 0.6%	96.0% -1.6%
	Percent of Original Change from prior year	95.8% 2.4%	93.6% 0.5%	93.1% -2.4%	95.8% 2.4%	93.6% 0.5%	93.1% -2.4%
Median	Sale Price Change from prior year	219,000 -0.5%	220,000 17.3%	187,500 0.7%	219,000 -0.5%	220,000 17.3%	187,500 0.7%
	List Price of Actives Change from prior year	250,000 16.3%	215,000 0.0%	215,000 34.5%	N/A	N/A	N/A
	Days on Market Change from prior year	20 -28.6%	28 -12.5%	32 33.3%	20 -28.6%	28 -12.5%	32 33.3%
	Percent of List Change from prior year	99.3% 1.4%	97.9% 0.1%	97.8% -1.8%	99.3% 1.4%	97.9% 0.1%	97.8% -1.8%
	Percent of Original Change from prior year	98.2% 1.9%	96.4% 0.7%	95.7% -2.3%	98.2% 1.9%	96.4% 0.7%	95.7% -2.3%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



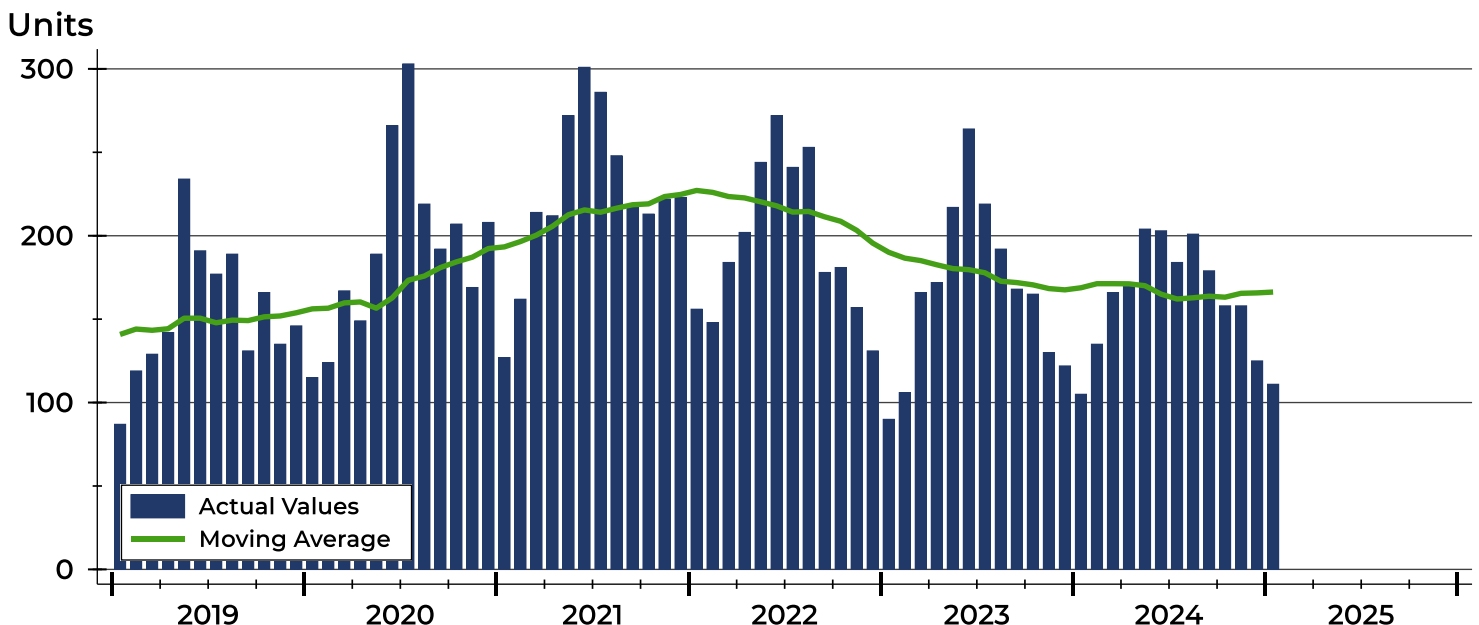
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Summary Statistics for Closed Listings		2025	January 2024	Change	2025	Year-to-Date 2024	Change
Closed Listings		111	105	5.7%	111	105	5.7%
Volume (1,000s)		29,869	24,704	20.9%	29,869	24,704	20.9%
Months' Supply		2.0	2.1	-4.8%	N/A	N/A	N/A
Average	Sale Price	269,090	235,273	14.4%	269,090	235,273	14.4%
	Days on Market	43	54	-20.4%	43	54	-20.4%
	Percent of List	98.0%	96.6%	1.4%	98.0%	96.6%	1.4%
	Percent of Original	95.8%	93.6%	2.4%	95.8%	93.6%	2.4%
Median	Sale Price	219,000	220,000	-0.5%	219,000	220,000	-0.5%
	Days on Market	20	28	-28.6%	20	28	-28.6%
	Percent of List	99.3%	97.9%	1.4%	99.3%	97.9%	1.4%
	Percent of Original	98.2%	96.4%	1.9%	98.2%	96.4%	1.9%

A total of 111 homes sold in the FHAR eight-county jurisdiction in January, up from 105 units in January 2024. Total sales volume rose to \$29.9 million compared to \$24.7 million in the previous year.

The median sales price in January was \$219,000, down 0.5% compared to the prior year. Median days on market was 20 days, up from 19 days in December, but down from 28 in January 2024.

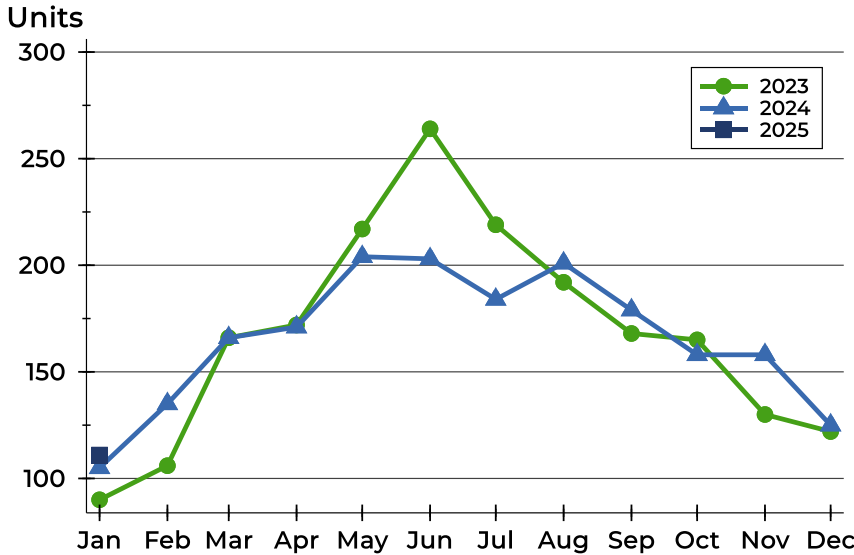
History of Closed Listings





Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Closed Listings by Month



Month	2023	2024	2025
January	90	105	111
February	106	135	
March	166	166	
April	172	171	
May	217	204	
June	264	203	
July	219	184	
August	192	201	
September	168	179	
October	165	158	
November	130	158	
December	122	125	

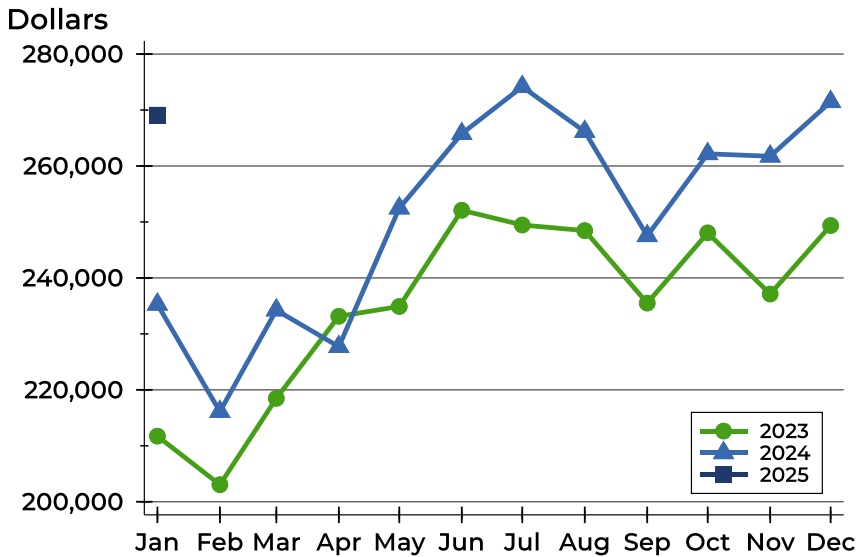
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.9%	0.0	19,900	19,900	6	6	100.0%	100.0%	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	8	7.2%	2.2	84,750	86,000	58	37	94.7%	95.7%	89.1%	94.6%
\$100,000-\$124,999	7	6.3%	2.4	116,500	118,000	41	9	97.7%	100.0%	97.2%	100.0%
\$125,000-\$149,999	6	5.4%	2.2	138,000	137,500	44	29	96.7%	97.6%	95.5%	96.9%
\$150,000-\$174,999	10	9.0%	1.9	164,400	167,050	51	24	97.3%	96.1%	93.7%	94.4%
\$175,000-\$199,999	18	16.2%	1.3	185,864	183,950	49	37	98.9%	100.0%	95.3%	97.0%
\$200,000-\$249,999	13	11.7%	1.7	220,500	220,000	31	16	99.0%	99.2%	97.7%	98.6%
\$250,000-\$299,999	11	9.9%	2.0	264,482	265,000	45	8	99.2%	100.0%	98.1%	98.9%
\$300,000-\$399,999	14	12.6%	2.4	334,071	331,000	29	14	98.9%	99.9%	98.5%	99.5%
\$400,000-\$499,999	13	11.7%	0.9	426,519	415,000	19	5	98.9%	100.0%	98.0%	100.0%
\$500,000-\$749,999	7	6.3%	3.7	570,786	575,000	98	82	96.6%	99.2%	92.6%	98.1%
\$750,000-\$999,999	3	2.7%	4.0	848,333	830,000	39	33	92.7%	94.9%	90.2%	87.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



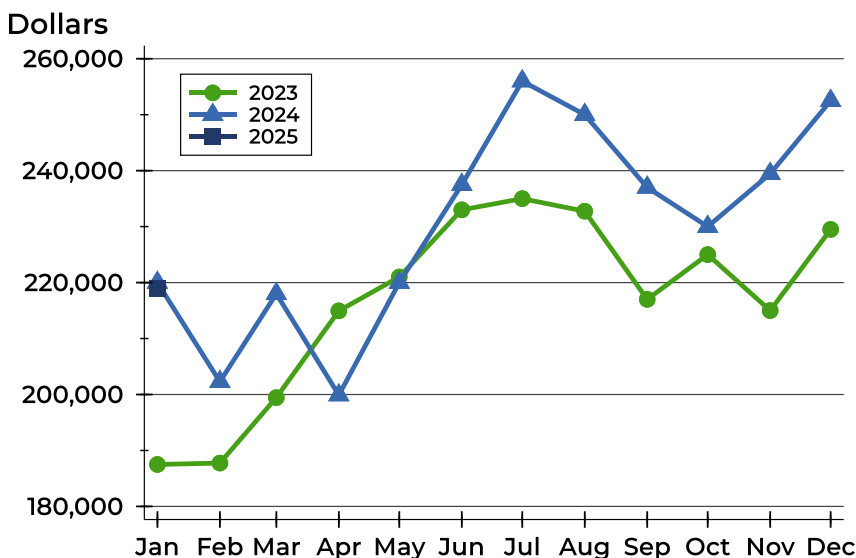
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average Price



Month	2023	2024	2025
January	211,729	235,273	269,090
February	203,051	216,116	
March	218,481	234,244	
April	233,144	227,713	
May	234,900	252,466	
June	252,092	265,770	
July	249,459	274,166	
August	248,454	266,145	
September	235,501	247,521	
October	248,045	262,171	
November	237,123	261,740	
December	249,363	271,469	

Median Price

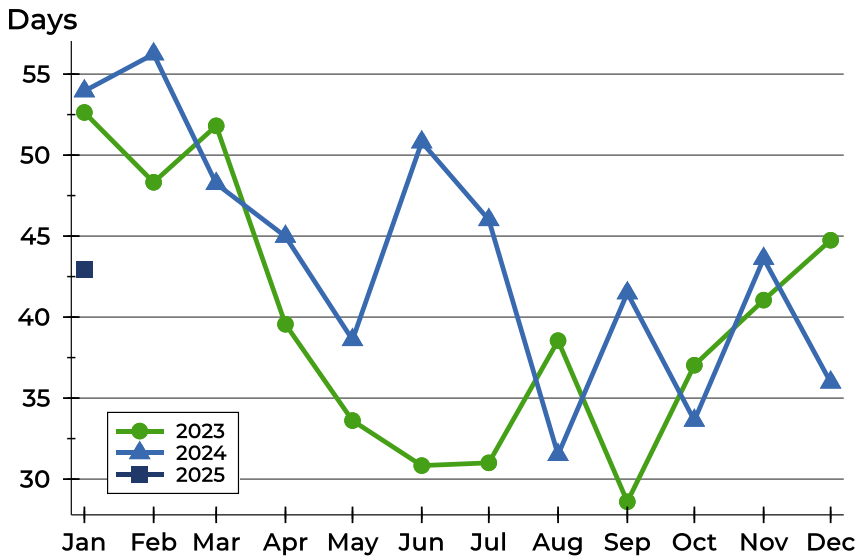


Month	2023	2024	2025
January	187,500	220,000	219,000
February	187,750	202,291	
March	199,450	218,000	
April	214,950	199,900	
May	221,000	220,000	
June	233,000	237,500	
July	235,000	256,000	
August	232,750	250,000	
September	217,000	237,000	
October	225,000	230,000	
November	215,000	239,450	
December	229,500	252,500	



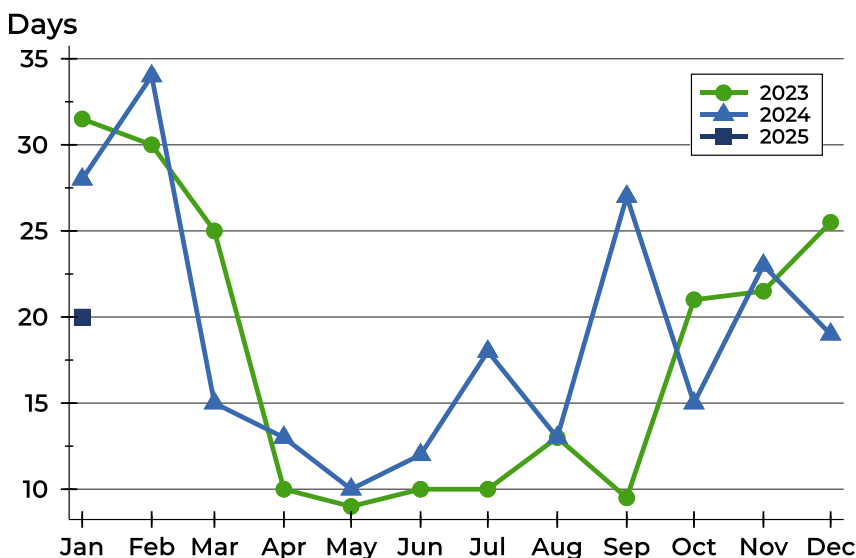
Flint Hills Association Eight-County Jurisdiction Closed Listings Analysis

Average DOM



Month	2023	2024	2025
January	53	54	43
February	48	56	
March	52	48	
April	40	45	
May	34	39	
June	31	51	
July	31	46	
August	39	32	
September	29	41	
October	37	34	
November	41	44	
December	45	36	

Median DOM



Month	2023	2024	2025
January	32	28	20
February	30	34	
March	25	15	
April	10	13	
May	9	10	
June	10	12	
July	10	18	
August	13	13	
September	10	27	
October	21	15	
November	22	23	
December	26	19	



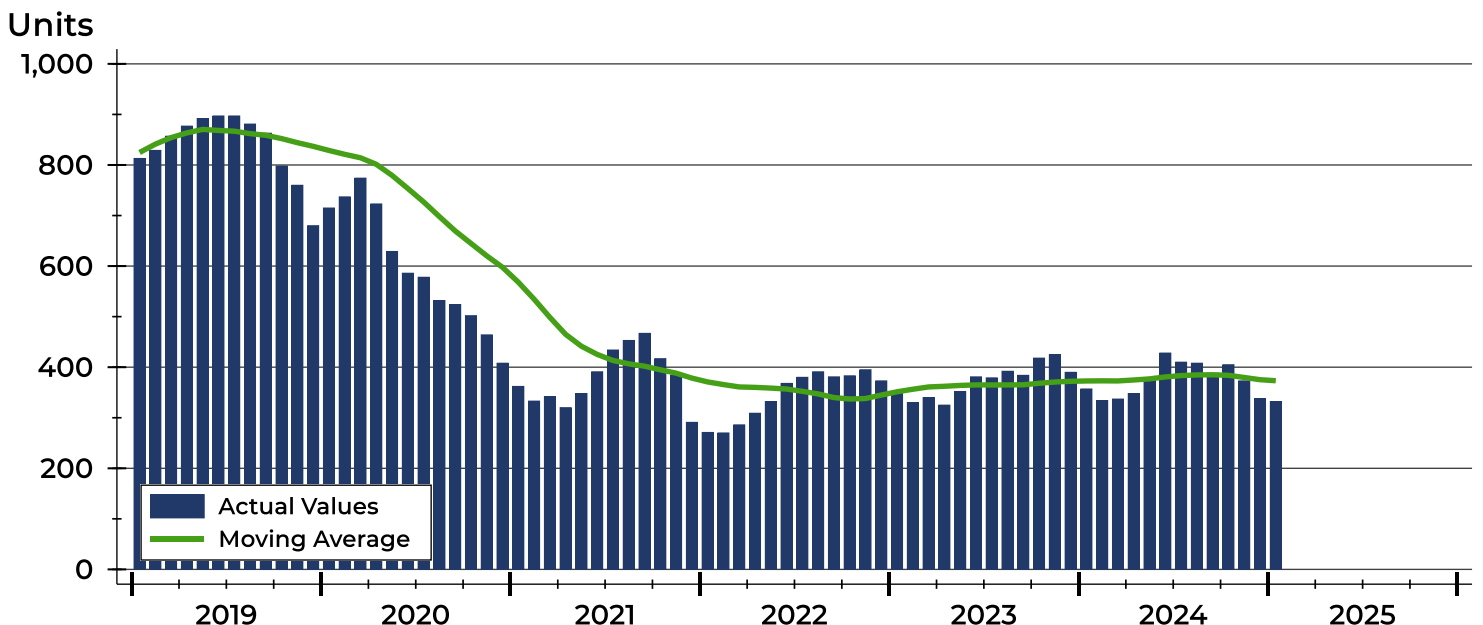
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Summary Statistics for Active Listings		2025	End of January 2024	Change
Active Listings		332	357	-7.0%
Volume (1,000s)		96,468	94,950	1.6%
Months' Supply		2.0	2.1	-4.8%
Average	List Price	290,567	265,966	9.2%
	Days on Market	89	91	-2.2%
	Percent of Original	98.0%	97.7%	0.3%
Median	List Price	250,000	215,000	16.3%
	Days on Market	68	72	-5.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 332 homes were available for sale in the FHAR eight-county jurisdiction at the end of January. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of January was \$250,000, up 16.3% from 2024. The typical time on market for active listings was 68 days, down from 72 days a year earlier.

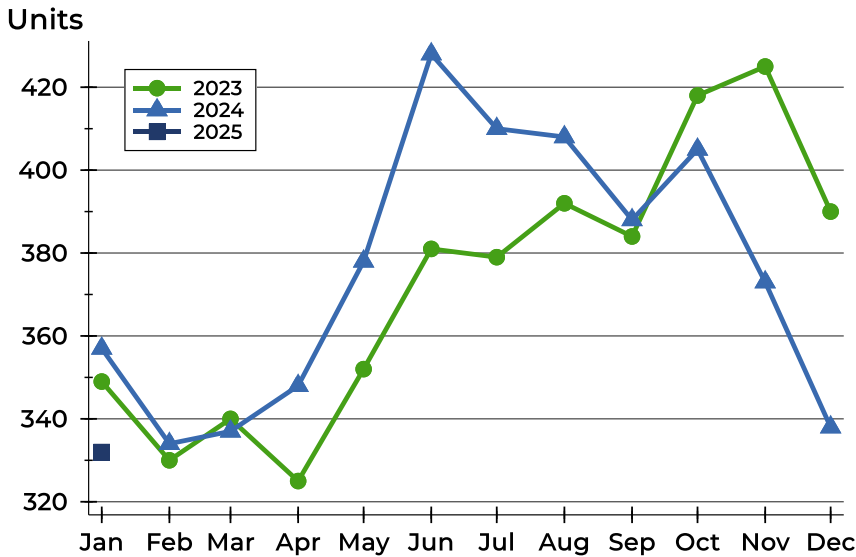
History of Active Listings





Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Active Listings by Month



Month	2023	2024	2025
January	349	357	332
February	330	334	
March	340	337	
April	325	348	
May	352	378	
June	381	428	
July	379	410	
August	392	408	
September	384	388	
October	418	405	
November	425	373	
December	390	338	

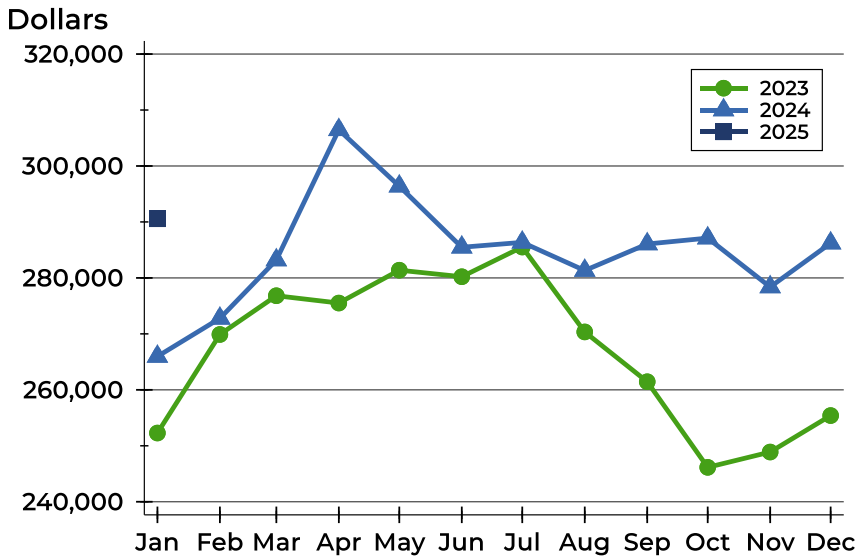
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	0.9%	N/A	43,000	40,000	186	128	84.2%	80.0%
\$50,000-\$99,999	25	7.5%	2.2	81,498	80,000	90	83	95.9%	100.0%
\$100,000-\$124,999	19	5.7%	2.4	113,637	114,900	85	63	94.8%	100.0%
\$125,000-\$149,999	26	7.8%	2.2	136,681	135,000	93	88	98.4%	100.0%
\$150,000-\$174,999	23	6.9%	1.9	161,396	160,000	86	72	99.3%	100.0%
\$175,000-\$199,999	22	6.6%	1.3	187,714	187,250	110	76	97.3%	98.7%
\$200,000-\$249,999	46	13.9%	1.7	230,430	232,000	85	60	98.5%	100.0%
\$250,000-\$299,999	53	16.0%	2.0	277,010	280,000	89	51	99.0%	100.0%
\$300,000-\$399,999	67	20.2%	2.4	346,042	340,000	83	58	98.4%	100.0%
\$400,000-\$499,999	10	3.0%	0.9	443,400	442,500	51	41	99.2%	100.0%
\$500,000-\$749,999	28	8.4%	3.7	613,069	627,000	78	65	99.1%	100.0%
\$750,000-\$999,999	6	1.8%	4.0	917,667	928,500	133	128	93.6%	96.1%
\$1,000,000 and up	4	1.2%	N/A	1,293,750	1,300,000	166	143	99.6%	100.0%



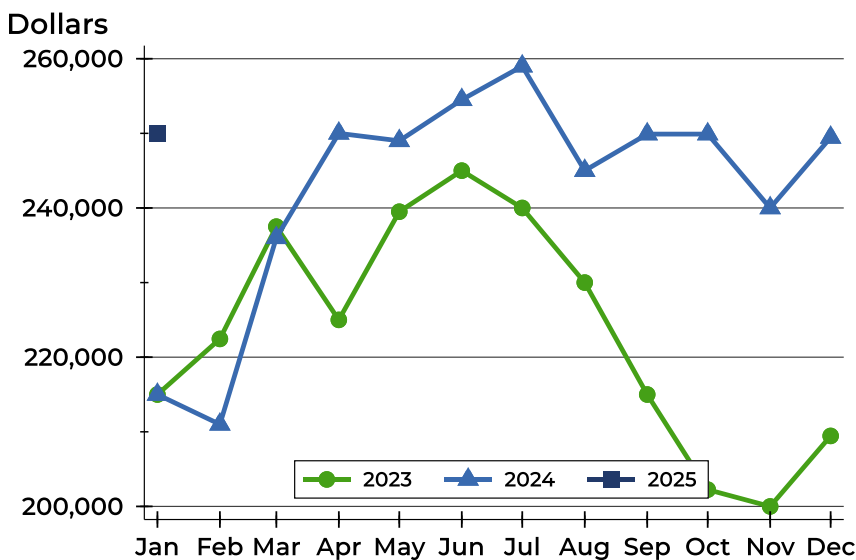
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average Price



Month	2023	2024	2025
January	252,283	265,966	290,567
February	269,896	272,776	
March	276,818	283,198	
April	275,511	306,468	
May	281,383	296,388	
June	280,213	285,480	
July	285,518	286,357	
August	270,350	281,323	
September	261,450	286,059	
October	246,153	287,118	
November	248,888	278,381	
December	255,407	286,211	

Median Price

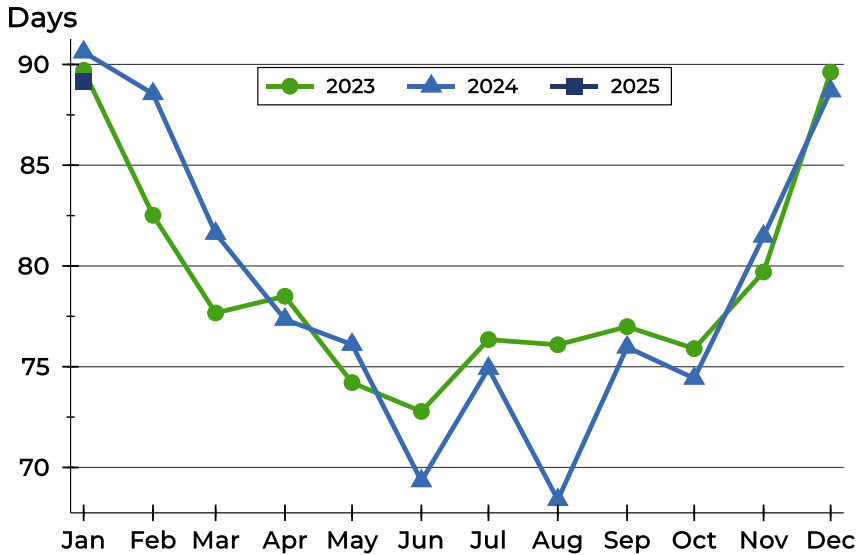


Month	2023	2024	2025
January	215,000	215,000	250,000
February	222,450	211,000	
March	237,500	236,000	
April	225,000	250,000	
May	239,500	249,000	
June	245,000	254,500	
July	240,000	259,000	
August	230,000	245,000	
September	215,000	249,900	
October	202,250	249,900	
November	199,999	240,000	
December	209,450	249,450	



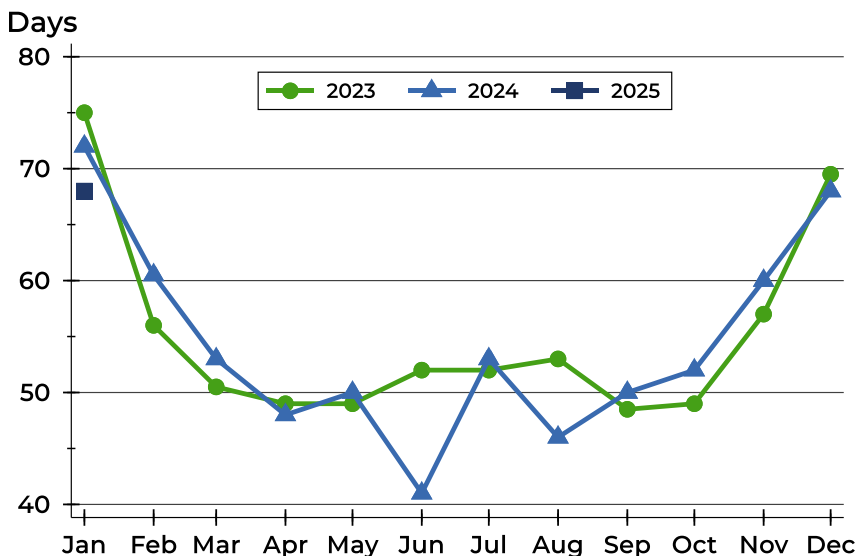
Flint Hills Association Eight-County Jurisdiction Active Listings Analysis

Average DOM



Month	2023	2024	2025
January	90	91	89
February	83	89	
March	78	82	
April	78	77	
May	74	76	
June	73	69	
July	76	75	
August	76	68	
September	77	76	
October	76	74	
November	80	81	
December	90	89	

Median DOM

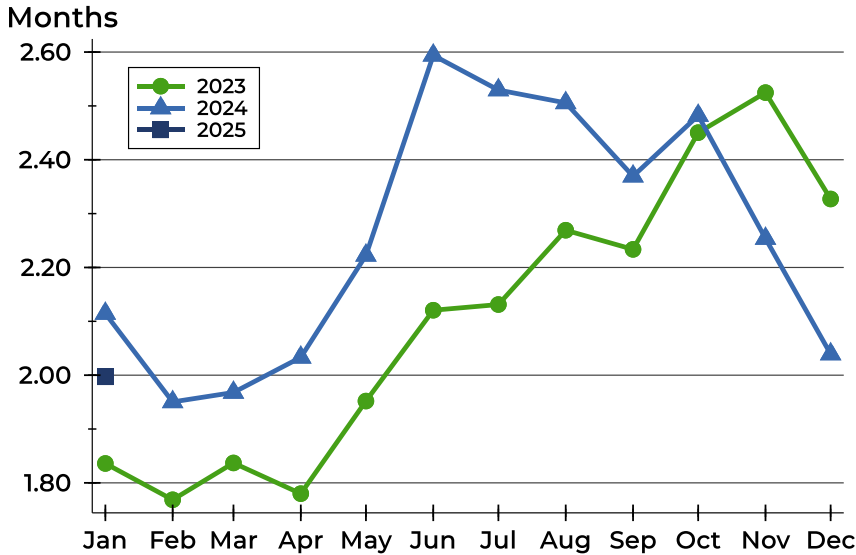


Month	2023	2024	2025
January	75	72	68
February	56	61	
March	51	53	
April	49	48	
May	49	50	
June	52	41	
July	52	53	
August	53	46	
September	49	50	
October	49	52	
November	57	60	
December	70	68	



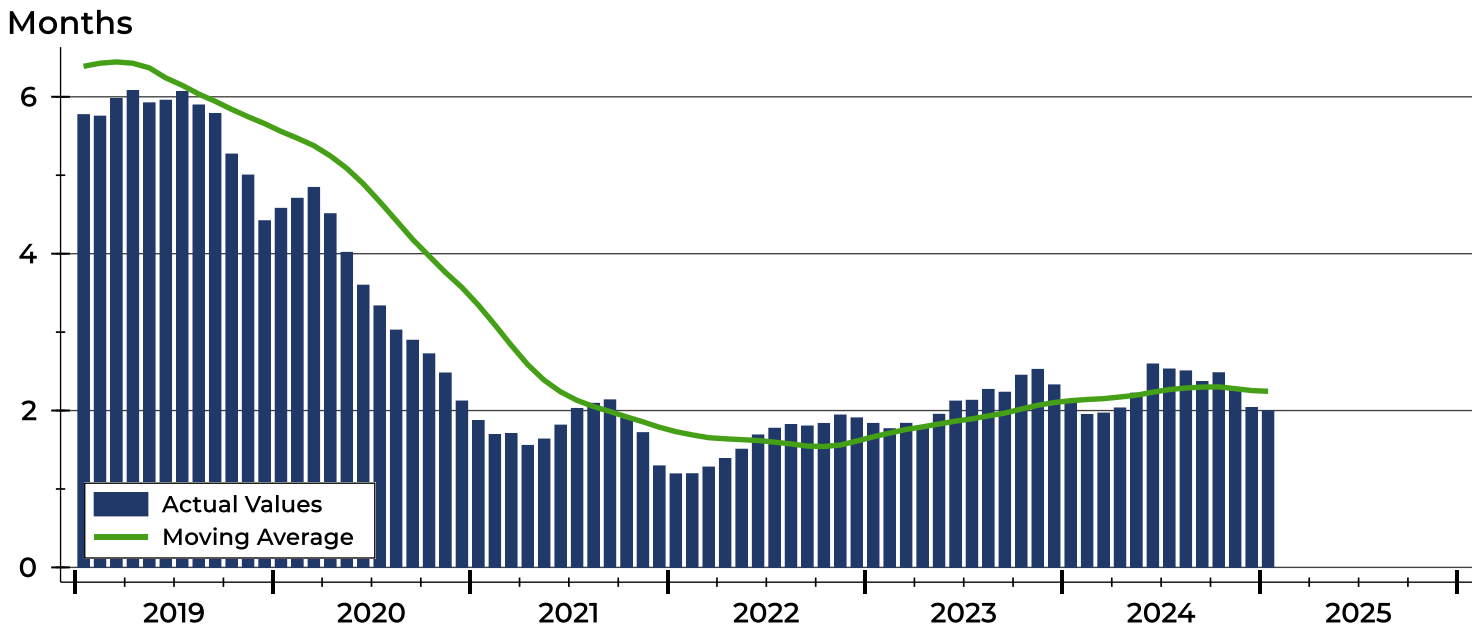
Flint Hills Association Eight-County Jurisdiction Months' Supply Analysis

Months' Supply by Month



Month	2023	2024	2025
January	1.8	2.1	2.0
February	1.8	2.0	
March	1.8	2.0	
April	1.8	2.0	
May	2.0	2.2	
June	2.1	2.6	
July	2.1	2.5	
August	2.3	2.5	
September	2.2	2.4	
October	2.5	2.5	
November	2.5	2.3	
December	2.3	2.0	

History of Month's Supply





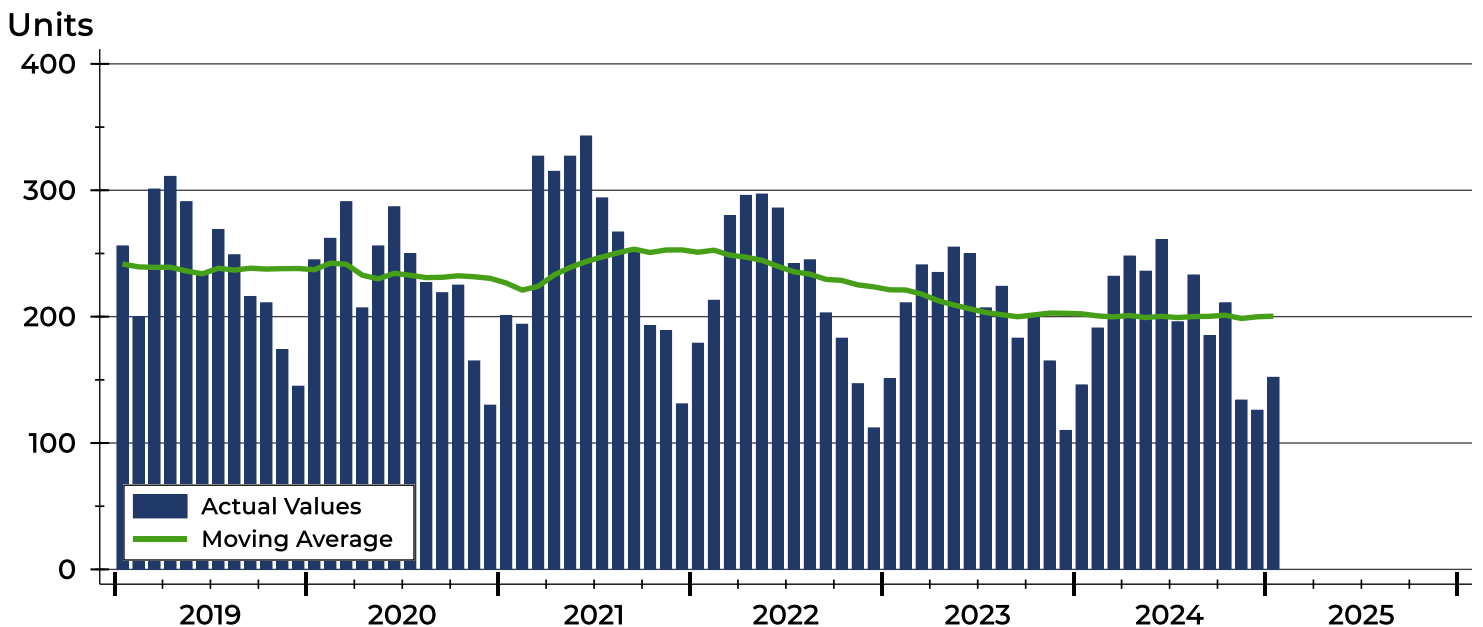
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Summary Statistics for New Listings		2025	January 2024	Change
Current Month	New Listings	152	146	4.1%
	Volume (1,000s)	41,906	36,741	14.1%
	Average List Price	275,700	251,653	9.6%
	Median List Price	261,000	230,250	13.4%
Year-to-Date	New Listings	152	146	4.1%
	Volume (1,000s)	41,906	36,741	14.1%
	Average List Price	275,700	251,653	9.6%
	Median List Price	261,000	230,250	13.4%

A total of 152 new listings were added in the FHAR eight-county jurisdiction during January, up 4.1% from the same month in 2024.

The median list price of these homes was \$261,000 up from \$230,250 in 2024.

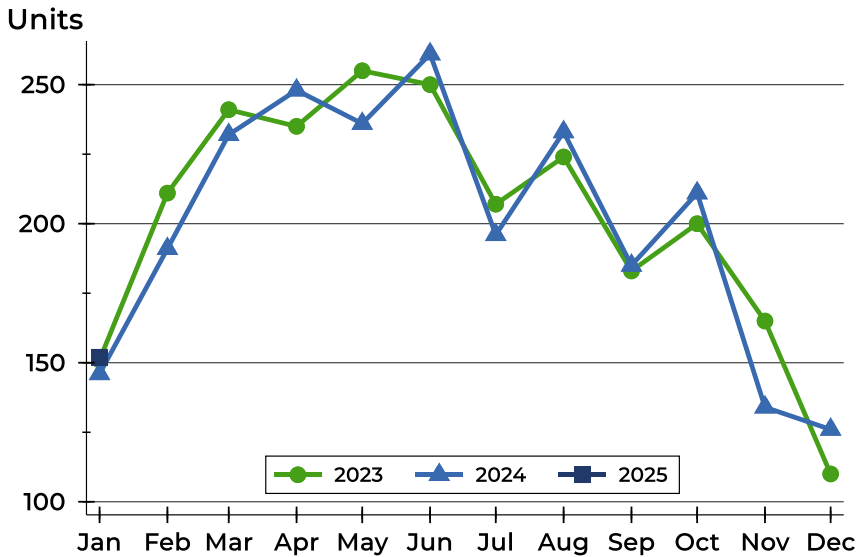
History of New Listings





Flint Hills Association Eight-County Jurisdiction New Listings Analysis

New Listings by Month



Month	2023	2024	2025
January	151	146	152
February	211	191	211
March	241	232	241
April	235	248	235
May	255	236	255
June	250	261	250
July	207	196	207
August	224	233	224
September	183	185	183
October	200	211	200
November	165	134	165
December	110	126	110

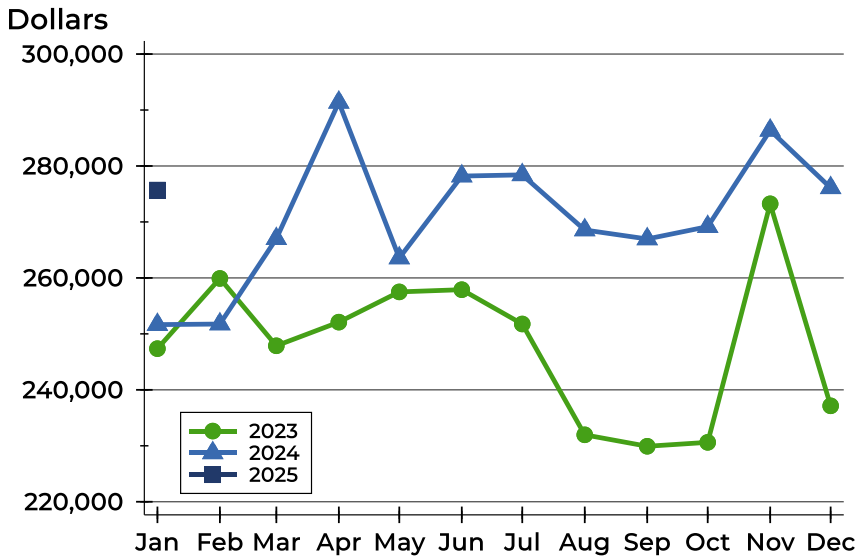
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.3%	49,900	49,900	4	4	91.6%	91.6%
\$50,000-\$99,999	3	2.0%	73,167	75,000	19	17	100.0%	100.0%
\$100,000-\$124,999	8	5.3%	114,650	114,000	11	9	100.0%	100.0%
\$125,000-\$149,999	11	7.2%	136,782	135,000	10	7	99.7%	100.0%
\$150,000-\$174,999	10	6.6%	160,540	159,500	10	7	100.4%	100.0%
\$175,000-\$199,999	14	9.2%	186,086	185,000	15	14	100.0%	100.0%
\$200,000-\$249,999	20	13.2%	227,530	229,950	16	13	99.7%	100.0%
\$250,000-\$299,999	32	21.1%	275,875	279,900	15	15	99.7%	100.0%
\$300,000-\$399,999	37	24.3%	344,468	337,500	16	13	99.6%	100.0%
\$400,000-\$499,999	6	3.9%	443,317	432,500	11	11	99.8%	100.0%
\$500,000-\$749,999	7	4.6%	619,557	629,000	17	16	100.0%	100.0%
\$750,000-\$999,999	2	1.3%	917,000	917,000	13	13	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



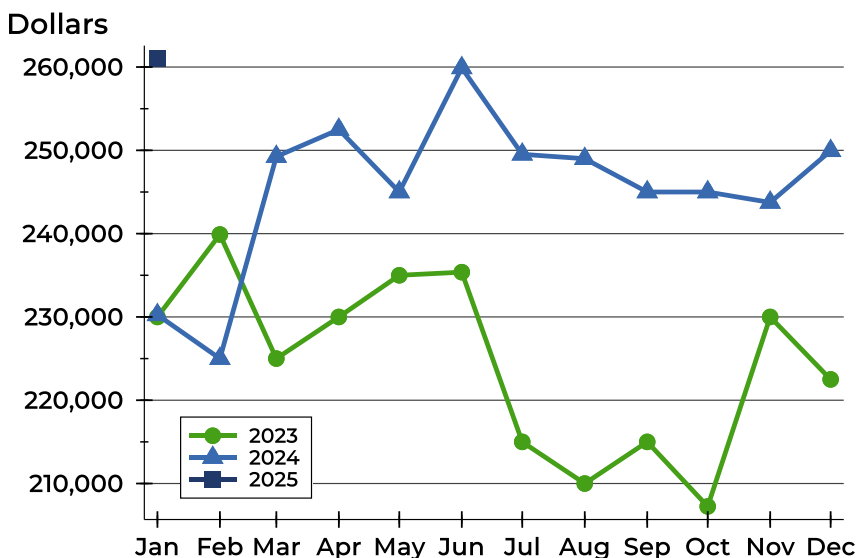
Flint Hills Association Eight-County Jurisdiction New Listings Analysis

Average Price



Month	2023	2024	2025
January	247,361	251,653	275,700
February	259,907	251,760	
March	247,875	267,003	
April	252,099	291,369	
May	257,501	263,560	
June	257,899	278,199	
July	251,768	278,414	
August	231,966	268,567	
September	229,917	266,965	
October	230,618	269,163	
November	273,241	286,366	
December	237,148	276,097	

Median Price



Month	2023	2024	2025
January	230,000	230,250	261,000
February	239,900	225,000	
March	225,000	249,250	
April	230,000	252,500	
May	235,000	245,000	
June	235,375	259,900	
July	215,000	249,525	
August	210,000	249,000	
September	215,000	245,000	
October	207,250	245,000	
November	230,000	243,750	
December	222,500	249,950	



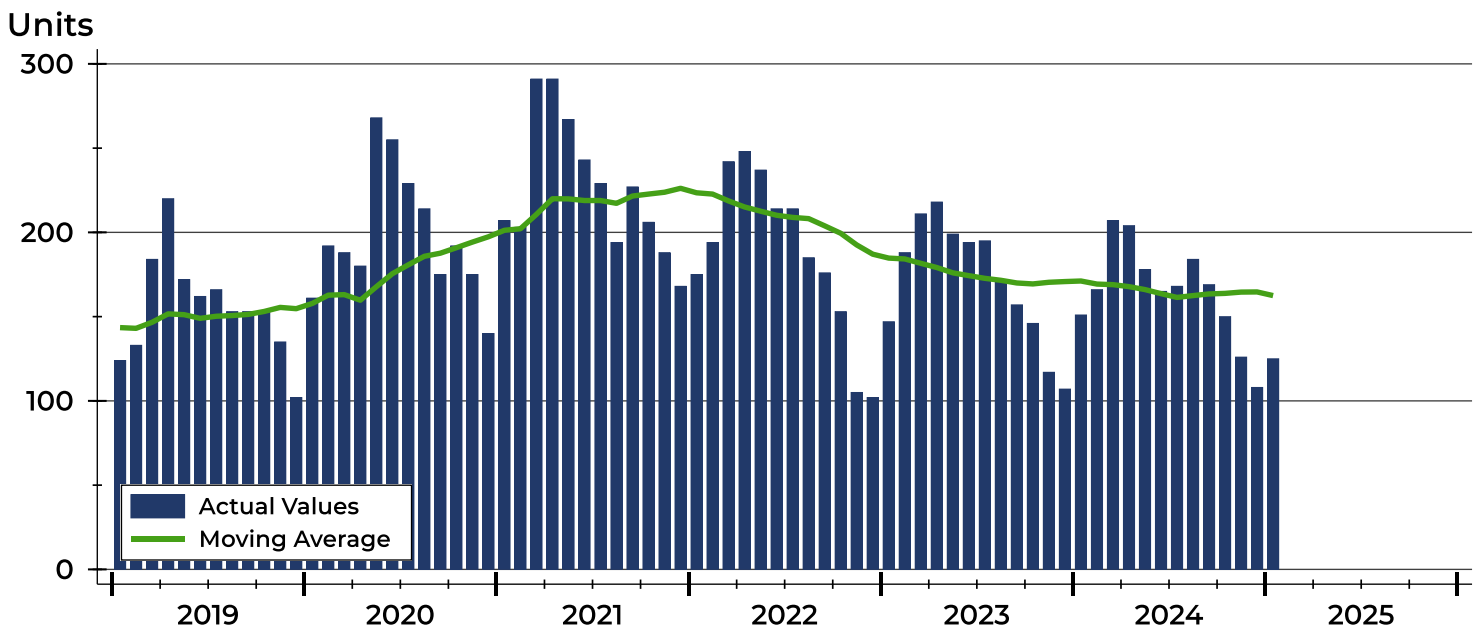
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Summary Statistics for Contracts Written		2025	January 2024	Change	2025	January 2024	Change
Contracts Written		125	151	-17.2%	125	151	-17.2%
Volume (1,000s)		32,836	34,496	-4.8%	32,836	34,496	-4.8%
Average	Sale Price	262,691	228,452	15.0%	262,691	228,452	15.0%
	Days on Market	40	61	-34.4%	40	61	-34.4%
	Percent of Original	98.6%	95.1%	3.7%	98.6%	95.1%	3.7%
Median	Sale Price	249,900	210,000	19.0%	249,900	210,000	19.0%
	Days on Market	25	42	-40.5%	25	42	-40.5%
	Percent of Original	100.0%	97.1%	3.0%	100.0%	97.1%	3.0%

A total of 125 contracts for sale were written in the FHAR eight-county jurisdiction during the month of January, down from 151 in 2024. The median list price of these homes was \$249,900, up from \$210,000 the prior year.

Half of the homes that went under contract in January were on the market less than 25 days, compared to 42 days in January 2024.

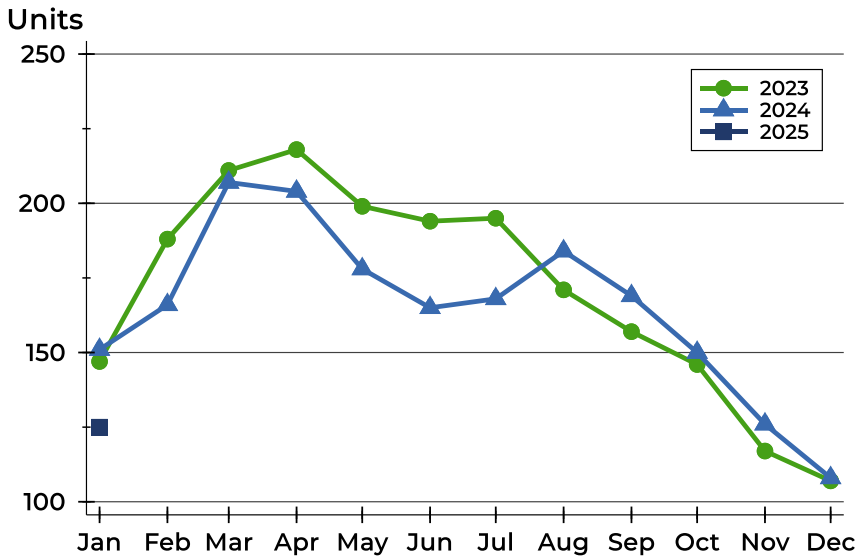
History of Contracts Written





Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Contracts Written by Month



Month	2023	2024	2025
January	147	151	125
February	188	166	
March	211	207	
April	218	204	
May	199	178	
June	194	165	
July	195	168	
August	171	184	
September	157	169	
October	146	150	
November	117	126	
December	107	108	

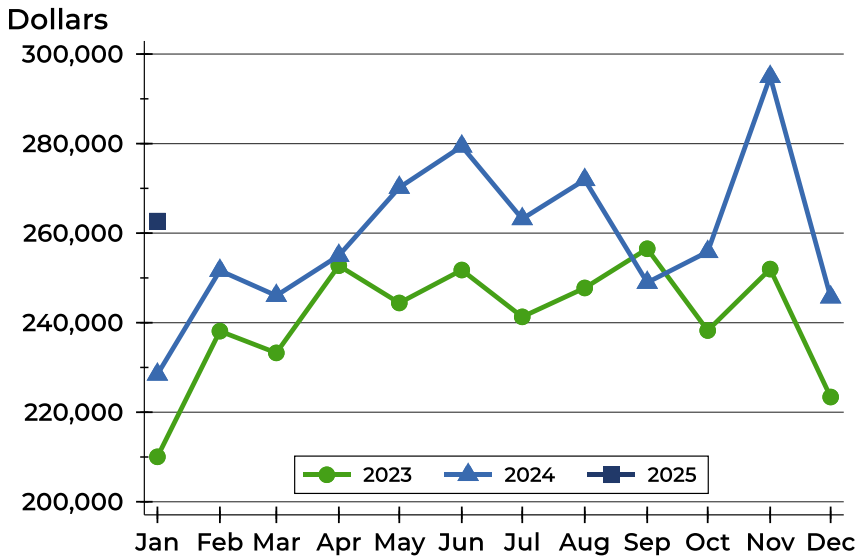
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.6%	47,400	47,400	18	18	100.0%	100.0%
\$50,000-\$99,999	3	2.4%	65,167	65,000	77	102	90.2%	100.0%
\$100,000-\$124,999	4	3.2%	118,125	119,000	4	4	100.0%	100.0%
\$125,000-\$149,999	13	10.4%	136,054	135,000	32	10	100.0%	100.0%
\$150,000-\$174,999	8	6.4%	165,175	166,250	33	5	99.2%	100.0%
\$175,000-\$199,999	16	12.8%	185,888	187,000	46	29	98.1%	100.0%
\$200,000-\$249,999	17	13.6%	230,188	230,000	41	30	98.8%	100.0%
\$250,000-\$299,999	22	17.6%	277,364	277,250	33	13	98.3%	100.0%
\$300,000-\$399,999	28	22.4%	341,221	332,000	49	27	98.6%	100.0%
\$400,000-\$499,999	7	5.6%	429,986	415,000	23	31	99.4%	100.0%
\$500,000-\$749,999	4	3.2%	662,500	670,000	63	70	97.1%	100.0%
\$750,000-\$999,999	1	0.8%	780,000	780,000	33	33	98.1%	98.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



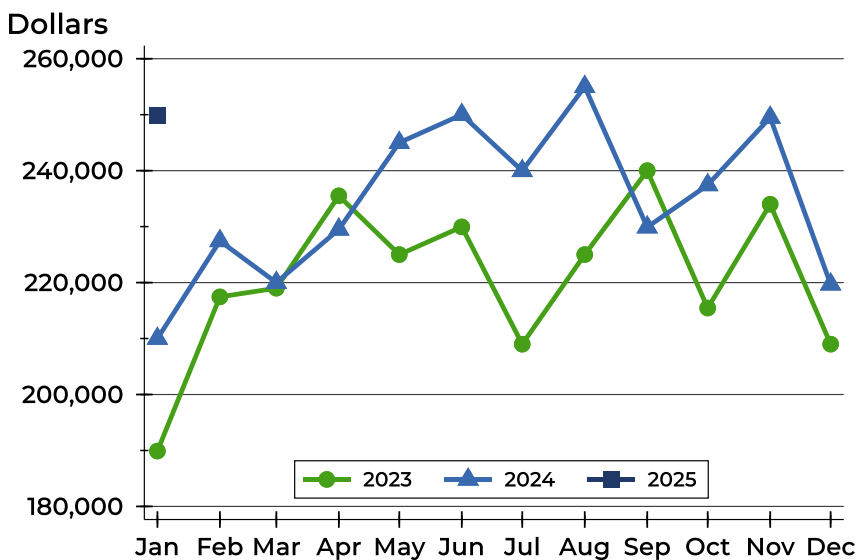
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average Price



Month	2023	2024	2025
January	210,038	228,452	262,691
February	238,113	251,641	
March	233,250	246,036	
April	252,736	254,995	
May	244,407	270,182	
June	251,762	279,398	
July	241,302	263,186	
August	247,756	271,918	
September	256,510	248,959	
October	238,252	255,836	
November	251,974	294,943	
December	223,399	245,694	

Median Price

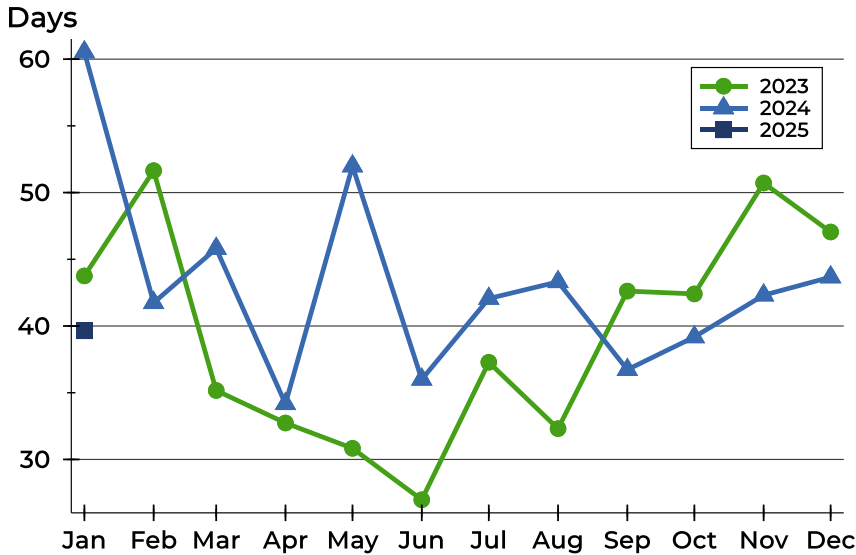


Month	2023	2024	2025
January	189,900	210,000	249,900
February	217,450	227,450	
March	219,000	219,999	
April	235,500	229,500	
May	225,000	245,000	
June	229,950	250,000	
July	209,000	239,975	
August	225,000	255,000	
September	240,000	229,900	
October	215,450	237,450	
November	234,000	249,500	
December	209,000	219,700	



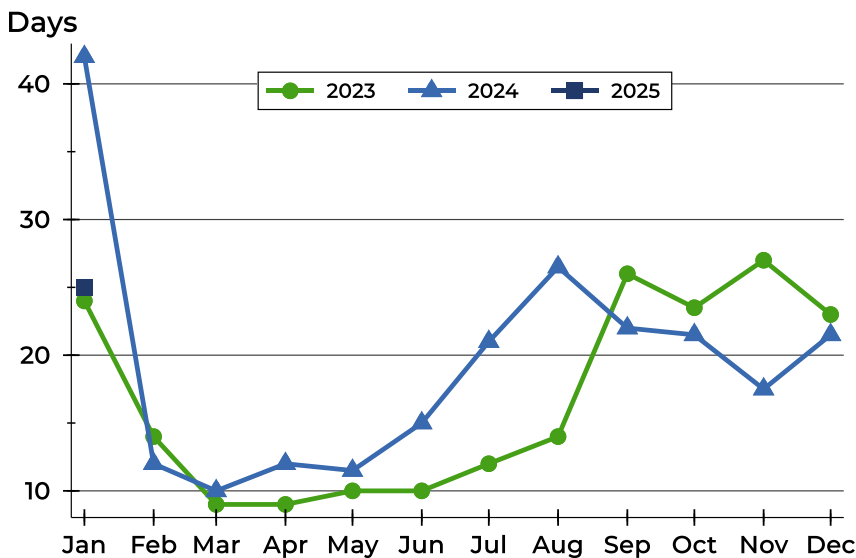
Flint Hills Association Eight-County Jurisdiction Contracts Written Analysis

Average DOM



Month	2023	2024	2025
January	44	61	40
February	52	42	
March	35	46	
April	33	34	
May	31	52	
June	27	36	
July	37	42	
August	32	43	
September	43	37	
October	42	39	
November	51	42	
December	47	44	

Median DOM



Month	2023	2024	2025
January	24	42	25
February	14	12	
March	9	10	
April	9	12	
May	10	12	
June	10	15	
July	12	21	
August	14	27	
September	26	22	
October	24	22	
November	27	18	
December	23	22	



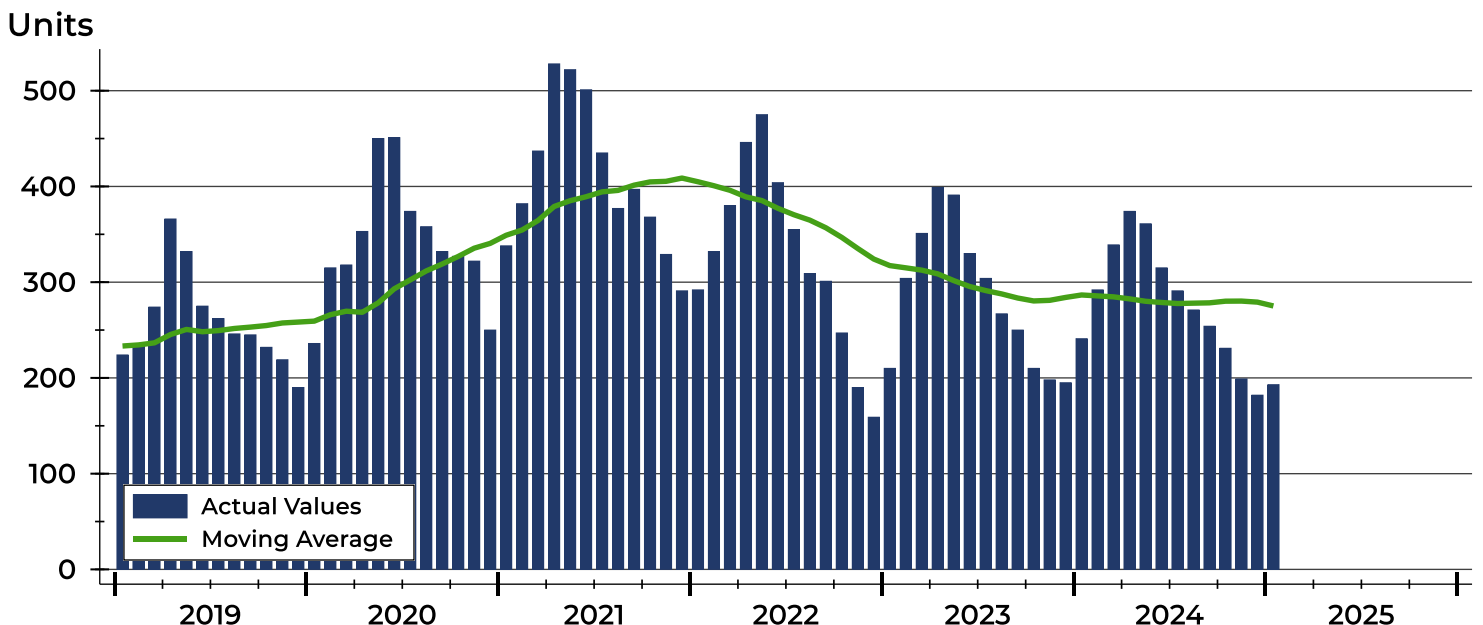
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Summary Statistics for Pending Contracts		2025	End of January 2024	Change
Pending Contracts		193	241	-19.9%
Volume (1,000s)		48,630	54,056	-10.0%
Average	List Price	251,969	224,300	12.3%
	Days on Market	46	55	-16.4%
	Percent of Original	98.4%	97.6%	0.8%
Median	List Price	234,000	207,000	13.0%
	Days on Market	26	38	-31.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 193 listings in the FHAR eight-county jurisdiction had contracts pending at the end of January, down from 241 contracts pending at the end of January 2024.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

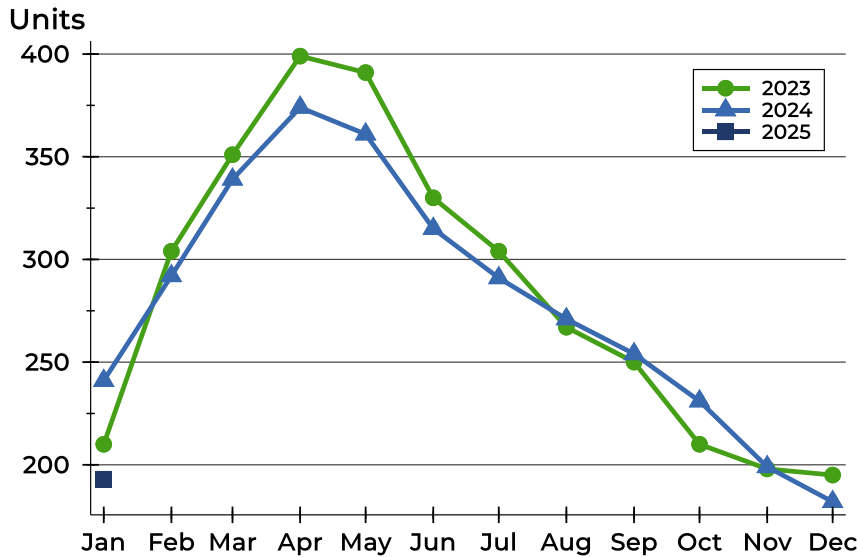
History of Pending Contracts





Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Pending Contracts by Month



Month	2023	2024	2025
January	210	241	193
February	304	292	
March	351	339	
April	399	374	
May	391	361	
June	330	315	
July	304	291	
August	267	271	
September	250	254	
October	210	231	
November	198	199	
December	195	182	

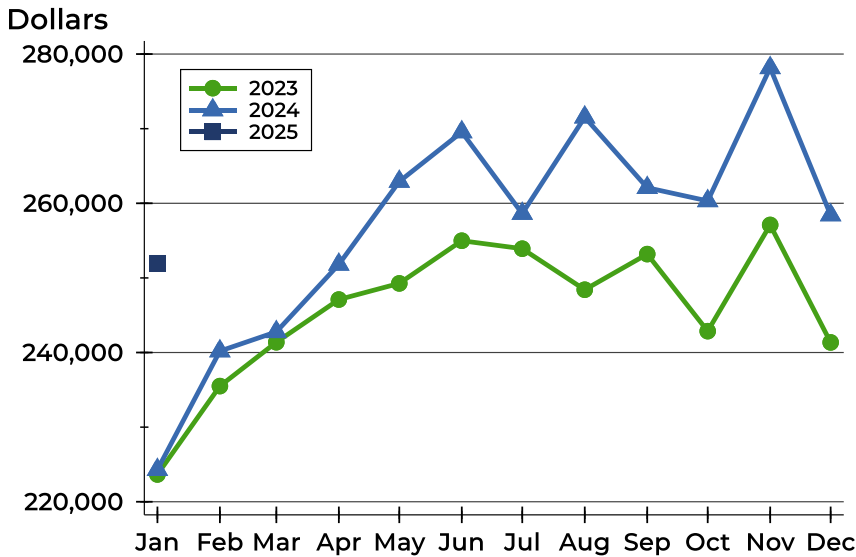
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.0%	47,400	47,400	18	18	100.0%	100.0%
\$50,000-\$99,999	7	3.6%	71,557	65,000	70	72	88.9%	100.0%
\$100,000-\$124,999	8	4.1%	115,613	117,950	28	7	100.0%	100.0%
\$125,000-\$149,999	20	10.4%	136,473	135,000	31	9	99.3%	100.0%
\$150,000-\$174,999	15	7.8%	164,607	165,000	46	11	97.0%	100.0%
\$175,000-\$199,999	22	11.4%	187,391	189,000	44	16	97.9%	100.0%
\$200,000-\$249,999	37	19.2%	229,358	229,500	41	30	98.8%	100.0%
\$250,000-\$299,999	28	14.5%	277,371	277,250	45	17	100.2%	100.0%
\$300,000-\$399,999	36	18.7%	344,500	337,000	59	29	98.1%	100.0%
\$400,000-\$499,999	12	6.2%	434,971	415,000	27	24	99.7%	100.0%
\$500,000-\$749,999	6	3.1%	652,333	654,500	103	70	96.8%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



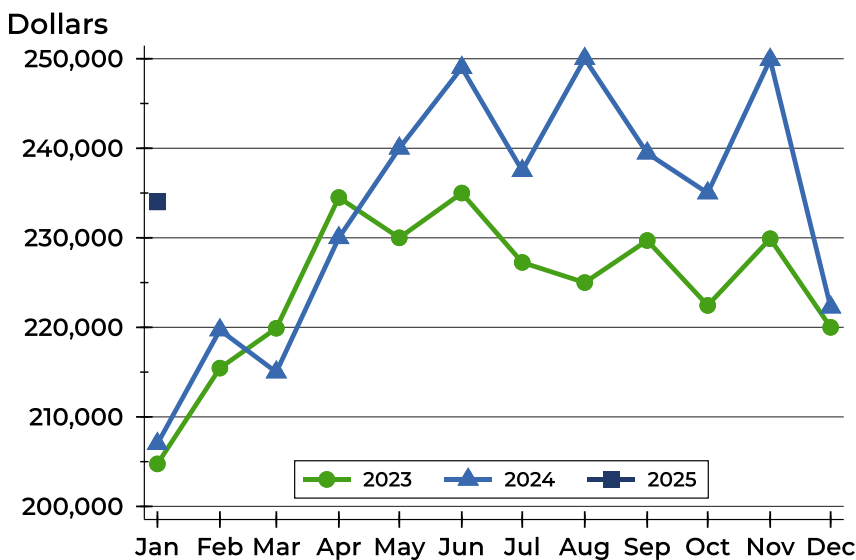
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average Price



Month	2023	2024	2025
January	223,659	224,300	251,969
February	235,504	240,195	
March	241,379	242,773	
April	247,101	251,809	
May	249,264	262,920	
June	254,985	269,555	
July	253,916	258,623	
August	248,419	271,535	
September	253,194	262,089	
October	242,865	260,319	
November	257,099	278,152	
December	241,355	258,428	

Median Price

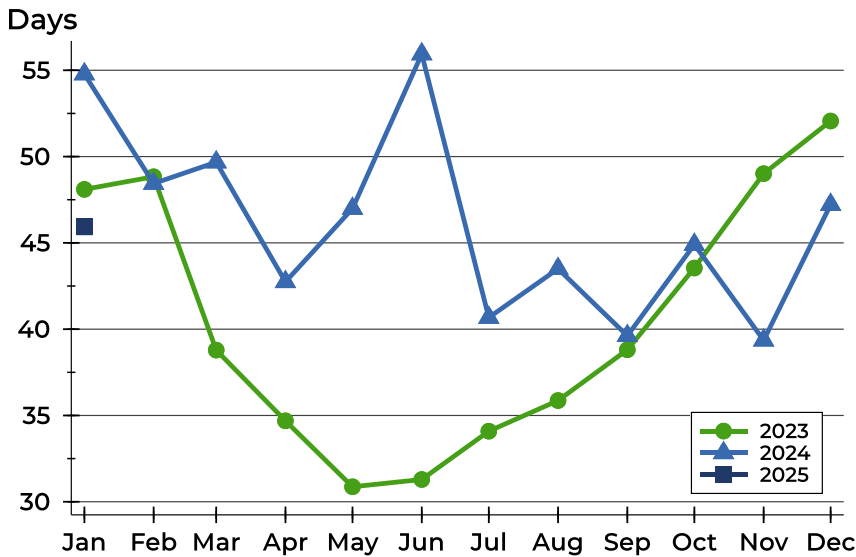


Month	2023	2024	2025
January	204,750	207,000	234,000
February	215,450	219,700	
March	219,900	215,000	
April	234,500	230,000	
May	230,000	240,000	
June	235,000	249,000	
July	227,250	237,500	
August	225,000	250,000	
September	229,700	239,450	
October	222,450	235,000	
November	229,900	249,900	
December	220,000	222,250	



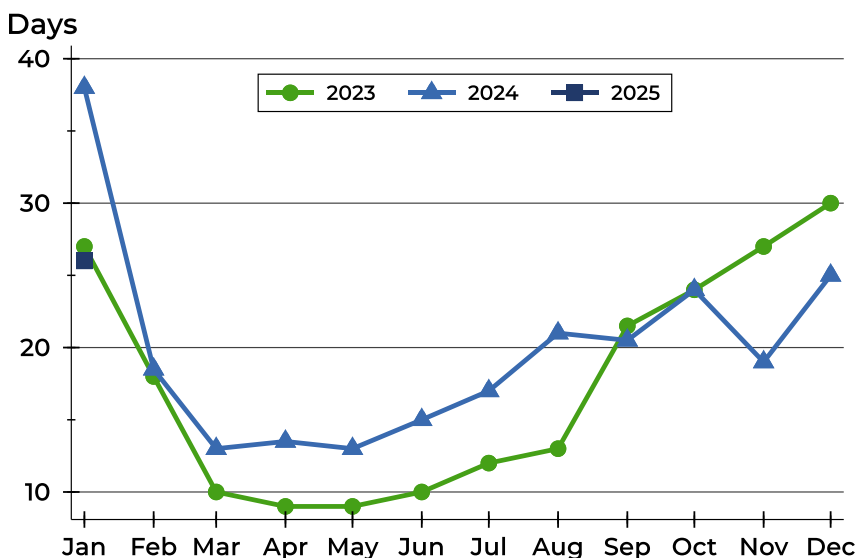
Flint Hills Association Eight-County Jurisdiction Pending Contracts Analysis

Average DOM



Month	2023	2024	2025
January	48	55	46
February	49	48	
March	39	50	
April	35	43	
May	31	47	
June	31	56	
July	34	41	
August	36	44	
September	39	40	
October	44	45	
November	49	39	
December	52	47	

Median DOM



Month	2023	2024	2025
January	27	38	26
February	18	19	
March	10	13	
April	9	14	
May	9	13	
June	10	15	
July	12	17	
August	13	21	
September	22	21	
October	24	24	
November	27	19	
December	30	25	