



**October  
2021**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Geary County Housing Report



### Market Overview

#### Geary County Home Sales Fell in October

Total home sales in Geary County fell last month to 52 units, compared to 57 units in October 2020. Total sales volume was \$8.9 million, down from a year earlier.

The median sale price in October was \$171,000, up from \$167,000 a year earlier. Homes that sold in October were typically on the market for 18 days and sold for 99.2% of their list prices.

#### Geary County Active Listings Down at End of October

The total number of active listings in Geary County at the end of October was 105 units, down from 124 at the same point in 2020. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$144,900.

During October, a total of 60 contracts were written up from 46 in October 2020. At the end of the month, there were 103 contracts still pending.

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### Contact Information

Margaret Pendleton, Association Executive  
 Flint Hills Association of REALTORS®  
 205 S. Seth Child Road  
 Manhattan, KS 66502  
 685-776-1209  
[ae@flinthillsrealtors.net](mailto:ae@flinthillsrealtors.net)  
[www.flinthillsrealtors.net](http://www.flinthillsrealtors.net)



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# Flint Hills MLS Statistics



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## Geary County Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date			
		2021	2020	2019	2021	2020	2019	
<b>Home Sales</b>		<b>52</b>	<b>57</b>	<b>39</b>	<b>553</b>	<b>455</b>	<b>337</b>	
	Change from prior year	-8.8%	46.2%	5.4%	21.5%	35.0%	15.0%	
<b>Active Listings</b>		<b>105</b>	<b>124</b>	<b>211</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
	Change from prior year	-15.3%	-41.2%	-16.3%				
<b>Months' Supply</b>		<b>1.9</b>	<b>2.8</b>	<b>6.4</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
	Change from prior year	-32.1%	-56.3%	-28.1%				
<b>New Listings</b>		<b>49</b>	<b>49</b>	<b>43</b>	<b>679</b>	<b>582</b>	<b>605</b>	
	Change from prior year	0.0%	14.0%	-21.8%	16.7%	-3.8%	5.2%	
<b>Contracts Written</b>		<b>60</b>	<b>46</b>	<b>39</b>	<b>592</b>	<b>483</b>	<b>356</b>	
	Change from prior year	30.4%	17.9%	39.3%	22.6%	35.7%	13.4%	
<b>Pending Contracts</b>		<b>103</b>	<b>89</b>	<b>68</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
	Change from prior year	15.7%	30.9%	36.0%				
<b>Sales Volume (1,000s)</b>		<b>8,876</b>	<b>9,670</b>	<b>5,752</b>	<b>91,733</b>	<b>70,864</b>	<b>47,094</b>	
	Change from prior year	-8.2%	68.1%	7.5%	29.4%	50.5%	15.5%	
Average	<b>Sale Price</b>	<b>170,688</b>	<b>169,646</b>	<b>147,488</b>	<b>165,882</b>	<b>155,745</b>	<b>139,744</b>	
		Change from prior year	0.6%	15.0%	1.9%	6.5%	11.5%	0.4%
	<b>List Price of Actives</b>	<b>156,120</b>	<b>154,331</b>	<b>143,965</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
		Change from prior year	1.2%	7.2%	-2.8%			
	<b>Days on Market</b>	<b>41</b>	<b>47</b>	<b>109</b>	<b>37</b>	<b>80</b>	<b>92</b>	
	Change from prior year	-12.8%	-56.9%	4.8%	-53.8%	-13.0%	-8.9%	
	<b>Percent of List</b>	<b>96.1%</b>	<b>97.6%</b>	<b>95.8%</b>	<b>98.5%</b>	<b>98.0%</b>	<b>97.7%</b>	
	Change from prior year	-1.5%	1.9%	-0.5%	0.5%	0.3%	0.7%	
	<b>Percent of Original</b>	<b>92.6%</b>	<b>96.1%</b>	<b>93.0%</b>	<b>97.0%</b>	<b>95.6%</b>	<b>94.0%</b>	
	Change from prior year	-3.6%	3.3%	0.9%	1.5%	1.7%	1.1%	
Median	<b>Sale Price</b>	<b>171,000</b>	<b>167,000</b>	<b>145,900</b>	<b>165,000</b>	<b>158,850</b>	<b>142,500</b>	
		Change from prior year	2.4%	14.5%	2.4%	3.9%	11.5%	1.8%
	<b>List Price of Actives</b>	<b>144,900</b>	<b>135,450</b>	<b>119,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	
		Change from prior year	7.0%	13.0%	-7.3%			
	<b>Days on Market</b>	<b>18</b>	<b>19</b>	<b>61</b>	<b>10</b>	<b>34</b>	<b>54</b>	
	Change from prior year	-5.3%	-68.9%	-4.7%	-70.6%	-37.0%	-15.6%	
	<b>Percent of List</b>	<b>99.2%</b>	<b>100.0%</b>	<b>97.6%</b>	<b>100.0%</b>	<b>98.9%</b>	<b>98.6%</b>	
	Change from prior year	-0.8%	2.5%	-1.0%	1.1%	0.3%	0.1%	
	<b>Percent of Original</b>	<b>97.6%</b>	<b>99.1%</b>	<b>96.1%</b>	<b>100.0%</b>	<b>97.9%</b>	<b>96.8%</b>	
	Change from prior year	-1.5%	3.1%	-0.2%	2.1%	1.1%	0.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Geary County Closed Listings Analysis

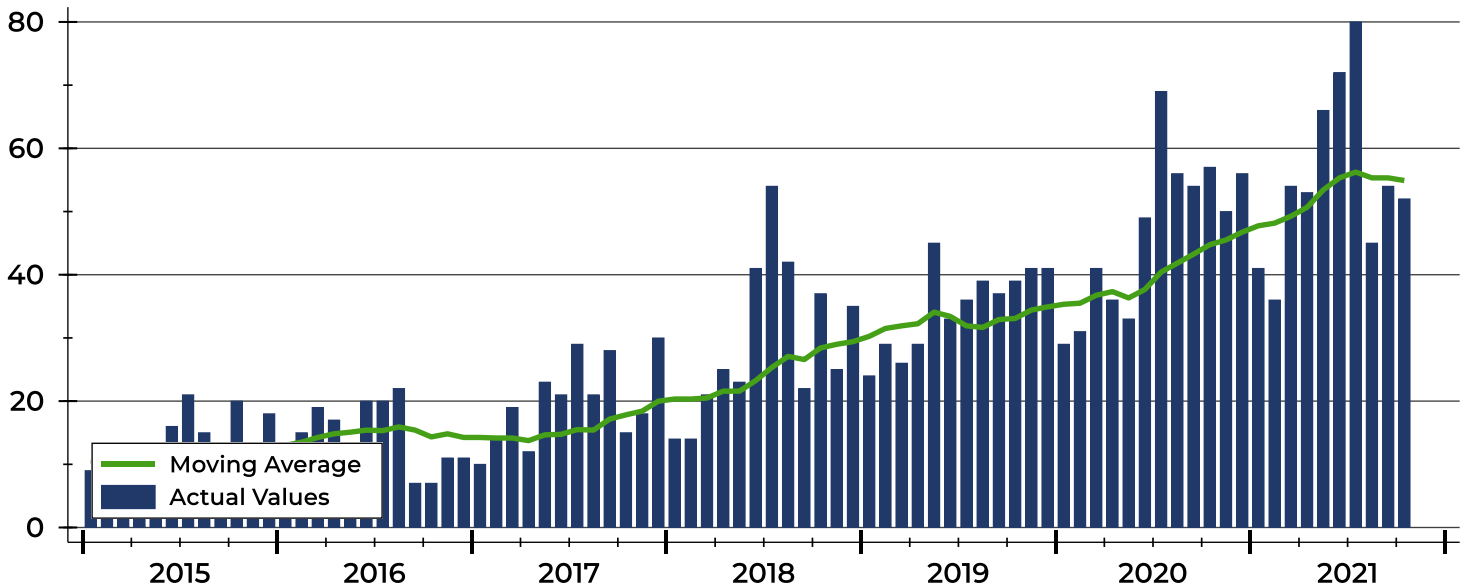
Summary Statistics for Closed Listings		2021	October 2020	Change	2021	Year-to-Date 2020	Change
Closed Listings		<b>52</b>	57	-8.8%	<b>553</b>	455	21.5%
Volume (1,000s)		<b>8,876</b>	9,670	-8.2%	<b>91,733</b>	70,864	29.4%
Months' Supply		<b>1.9</b>	2.8	-32.1%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>170,688</b>	169,646	0.6%	<b>165,882</b>	155,745	6.5%
	Days on Market	<b>41</b>	47	-12.8%	<b>37</b>	80	-53.8%
	Percent of List	<b>96.1%</b>	97.6%	-1.5%	<b>98.5%</b>	98.0%	0.5%
	Percent of Original	<b>92.6%</b>	96.1%	-3.6%	<b>97.0%</b>	95.6%	1.5%
Median	Sale Price	<b>171,000</b>	167,000	2.4%	<b>165,000</b>	158,850	3.9%
	Days on Market	<b>18</b>	19	-5.3%	<b>10</b>	34	-70.6%
	Percent of List	<b>99.2%</b>	100.0%	-0.8%	<b>100.0%</b>	98.9%	1.1%
	Percent of Original	<b>97.6%</b>	99.1%	-1.5%	<b>100.0%</b>	97.9%	2.1%

A total of 52 homes sold in Geary County in October, down from 57 units in October 2020. Total sales volume fell to \$8.9 million compared to \$9.7 million in the previous year.

The median sales price in October was \$171,000, up 2.4% compared to the prior year. Median days on market was 18 days, up from 13 days in September, but down from 19 in October 2020.

## History of Closed Listings

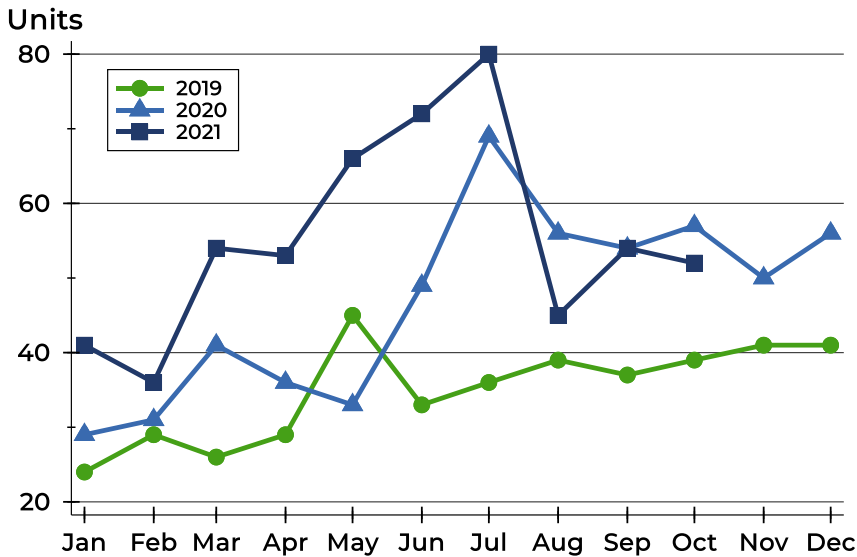
Units





## Geary County Closed Listings Analysis

### Closed Listings by Month



Month	2019	2020	2021
January	24	29	41
February	29	31	36
March	26	41	54
April	29	36	53
May	45	33	66
June	33	49	72
July	36	69	80
August	39	56	45
September	37	54	54
October	39	57	52
November	41	50	
December	41	56	

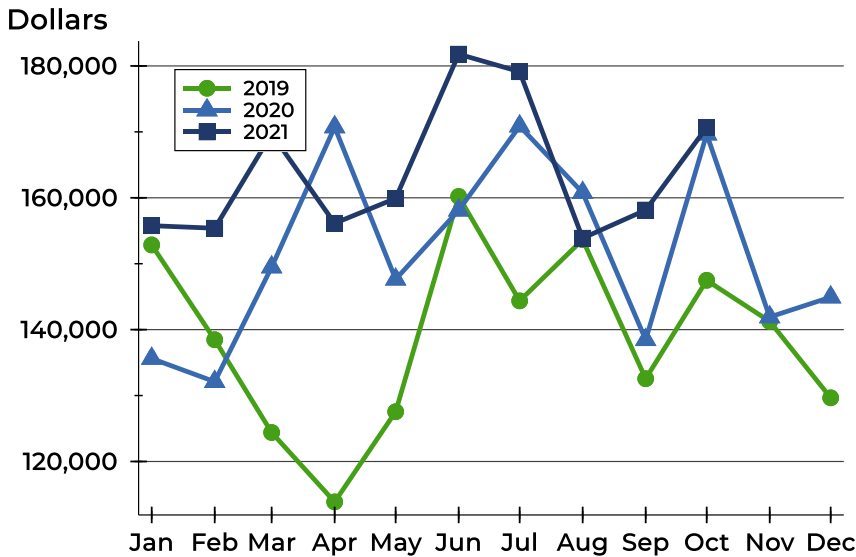
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	5.8%	0.0	16,000	15,000	105	70	74.4%	80.0%	51.0%	42.9%
\$25,000-\$49,999	1	1.9%	1.0	26,000	26,000	34	34	65.2%	65.2%	52.1%	52.1%
\$50,000-\$99,999	4	7.7%	2.9	78,650	80,000	42	34	95.2%	99.7%	91.8%	95.8%
\$100,000-\$124,999	7	13.5%	2.2	109,629	112,000	96	56	97.9%	97.6%	96.4%	97.4%
\$125,000-\$149,999	9	17.3%	2.6	136,656	138,000	24	8	98.6%	100.0%	94.7%	95.2%
\$150,000-\$174,999	6	11.5%	1.9	171,750	172,000	12	5	99.9%	100.0%	98.0%	99.3%
\$175,000-\$199,999	6	11.5%	1.0	186,767	187,450	37	20	99.2%	99.0%	97.9%	98.4%
\$200,000-\$249,999	9	17.3%	1.5	222,978	219,900	29	8	97.1%	99.1%	94.9%	96.2%
\$250,000-\$299,999	2	3.8%	1.9	254,000	254,000	18	18	99.6%	99.6%	99.6%	99.6%
\$300,000-\$399,999	4	7.7%	1.4	343,500	342,500	36	25	97.9%	98.4%	97.6%	98.4%
\$400,000-\$499,999	1	1.9%	0.0	450,000	450,000	7	7	97.8%	97.8%	97.8%	97.8%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



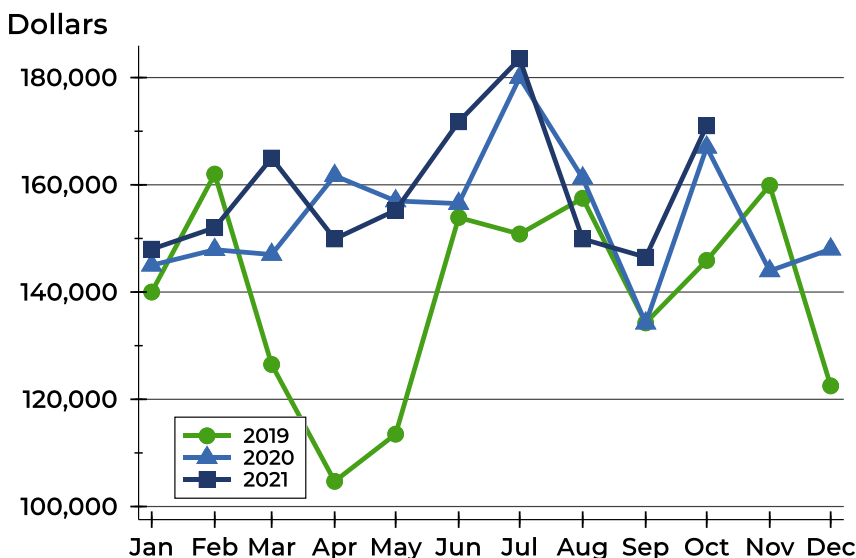
## Geary County Closed Listings Analysis

### Average Price



Month	2019	2020	2021
<b>January</b>	152,853	135,618	<b>155,771</b>
<b>February</b>	138,469	132,105	<b>155,385</b>
<b>March</b>	124,396	149,489	<b>169,706</b>
<b>April</b>	113,873	170,738	<b>156,132</b>
<b>May</b>	127,551	147,637	<b>159,909</b>
<b>June</b>	160,208	158,106	<b>181,792</b>
<b>July</b>	144,368	170,873	<b>179,127</b>
<b>August</b>	153,654	160,780	<b>153,875</b>
<b>September</b>	132,558	138,463	<b>158,144</b>
<b>October</b>	147,488	169,646	<b>170,688</b>
<b>November</b>	141,251	141,914	
<b>December</b>	129,662	144,929	

### Median Price

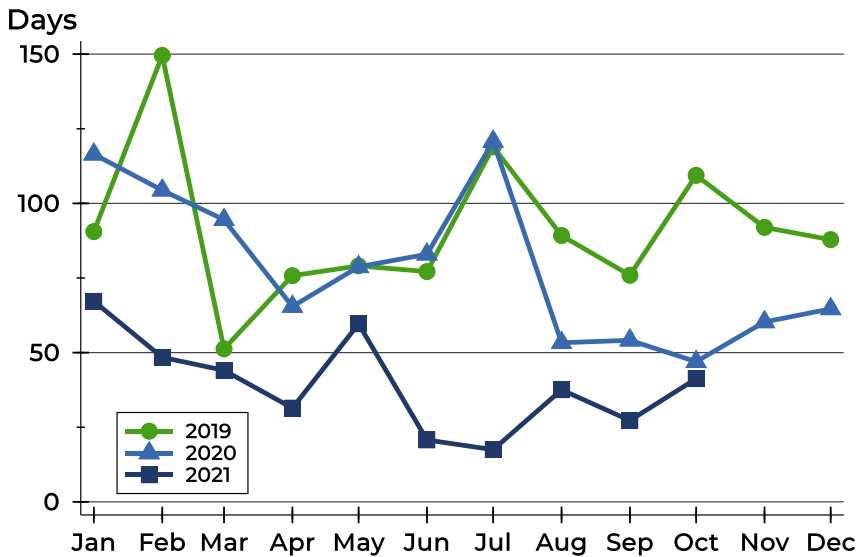


Month	2019	2020	2021
<b>January</b>	140,000	145,000	<b>148,000</b>
<b>February</b>	162,000	147,900	<b>152,000</b>
<b>March</b>	126,500	147,000	<b>165,000</b>
<b>April</b>	104,700	161,700	<b>149,900</b>
<b>May</b>	113,500	157,000	<b>155,250</b>
<b>June</b>	153,900	156,500	<b>171,750</b>
<b>July</b>	150,825	180,000	<b>183,500</b>
<b>August</b>	157,500	161,250	<b>149,900</b>
<b>September</b>	134,250	134,200	<b>146,500</b>
<b>October</b>	145,900	167,000	<b>171,000</b>
<b>November</b>	159,900	143,950	
<b>December</b>	122,500	148,000	



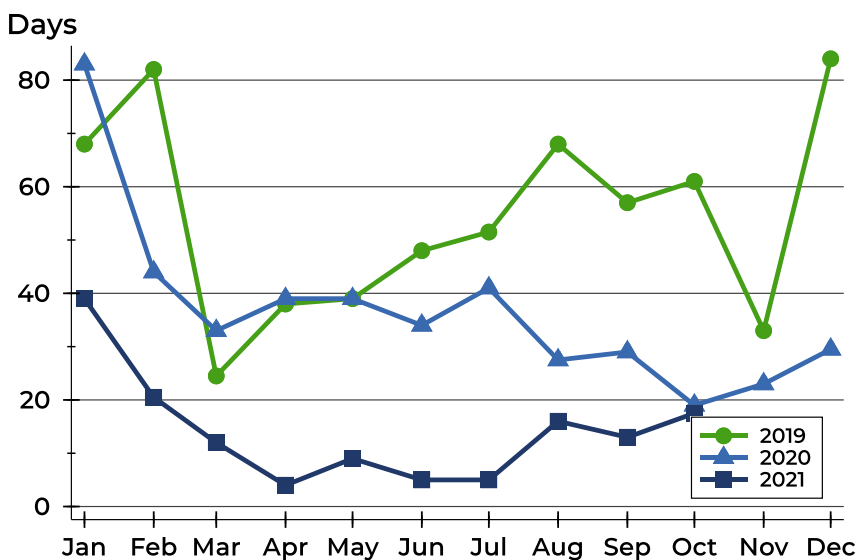
## Geary County Closed Listings Analysis

### Average DOM



Month	2019	2020	2021
January	91	116	<b>67</b>
February	150	104	<b>48</b>
March	51	95	<b>44</b>
April	76	65	<b>31</b>
May	79	79	<b>60</b>
June	77	83	<b>21</b>
July	119	121	<b>18</b>
August	89	53	<b>38</b>
September	76	54	<b>27</b>
October	109	47	<b>41</b>
November	92	60	
December	88	65	

### Median DOM



Month	2019	2020	2021
January	68	83	<b>39</b>
February	82	44	<b>21</b>
March	25	33	<b>12</b>
April	38	39	<b>4</b>
May	39	39	<b>9</b>
June	48	34	<b>5</b>
July	52	41	<b>5</b>
August	68	28	<b>16</b>
September	57	29	<b>13</b>
October	61	19	<b>18</b>
November	33	23	
December	84	30	



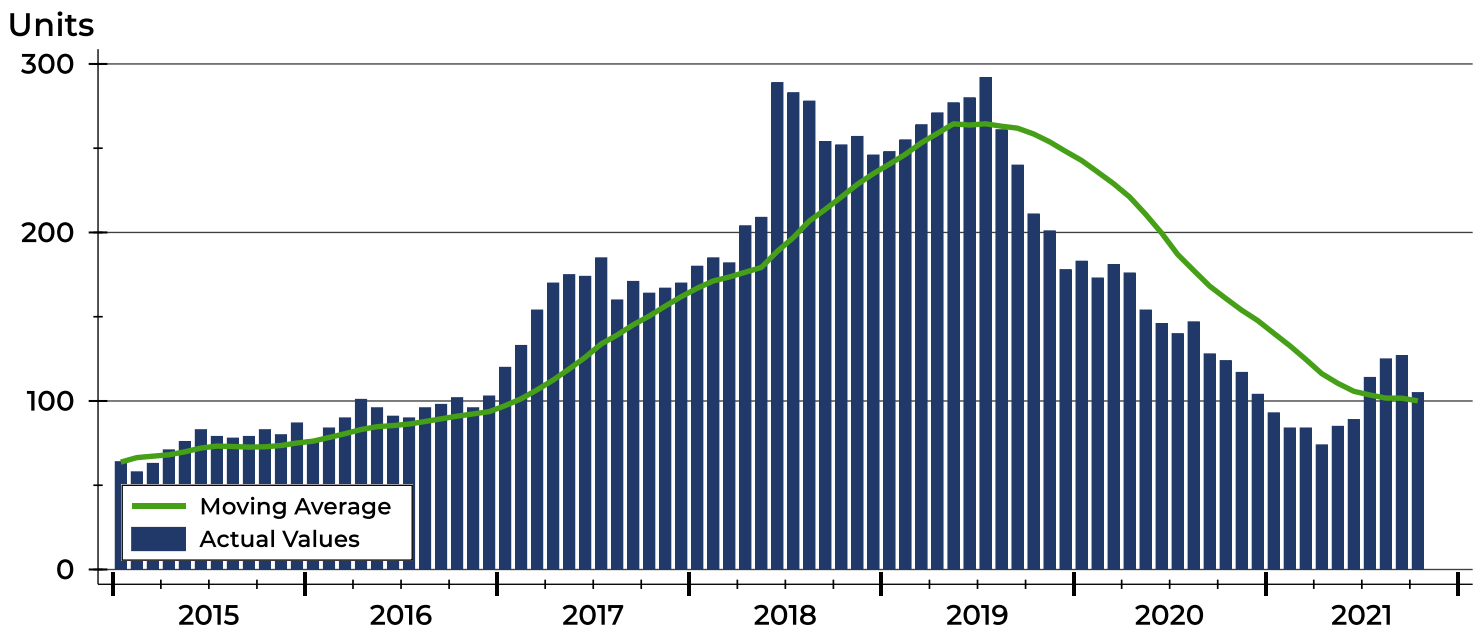
## Geary County Active Listings Analysis

Summary Statistics for Active Listings		2021	End of October 2020	Change
Active Listings		<b>105</b>	124	-15.3%
Volume (1,000s)		<b>16,393</b>	19,137	-14.3%
Months' Supply		<b>1.9</b>	2.8	-32.1%
Average	List Price	<b>156,120</b>	154,331	1.2%
	Days on Market	<b>83</b>	110	-24.5%
	Percent of Original	<b>97.3%</b>	97.4%	-0.1%
Median	List Price	<b>144,900</b>	135,450	7.0%
	Days on Market	<b>67</b>	75	-10.7%
	Percent of Original	<b>99.2%</b>	100.0%	-0.8%

A total of 105 homes were available for sale in Geary County at the end of October. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of October was \$144,900, up 7.0% from 2020. The typical time on market for active listings was 67 days, down from 75 days a year earlier.

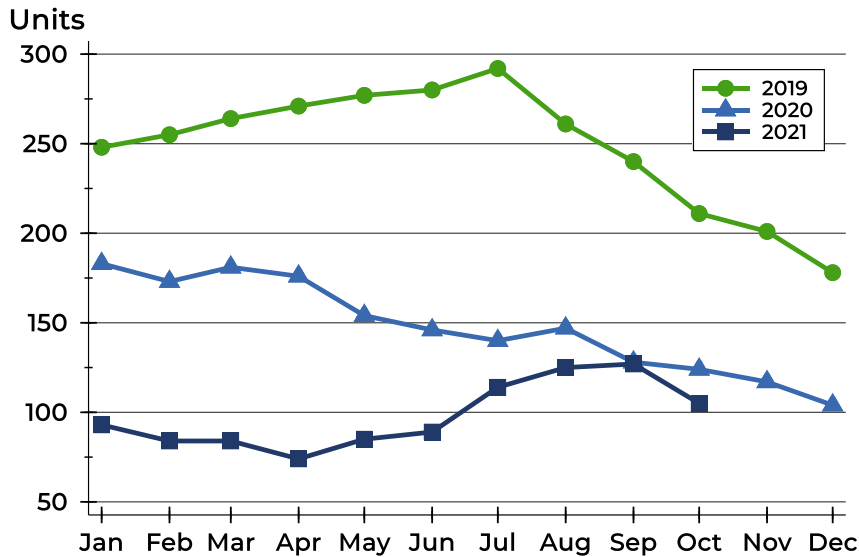
## History of Active Listings





## Geary County Active Listings Analysis

### Active Listings by Month



Month	2019	2020	2021
<b>January</b>	248	183	<b>93</b>
<b>February</b>	255	173	<b>84</b>
<b>March</b>	264	181	<b>84</b>
<b>April</b>	271	176	<b>74</b>
<b>May</b>	277	154	<b>85</b>
<b>June</b>	280	146	<b>89</b>
<b>July</b>	292	140	<b>114</b>
<b>August</b>	261	147	<b>125</b>
<b>September</b>	240	128	<b>127</b>
<b>October</b>	211	124	<b>105</b>
<b>November</b>	201	117	
<b>December</b>	178	104	

### Active Listings by Price Range

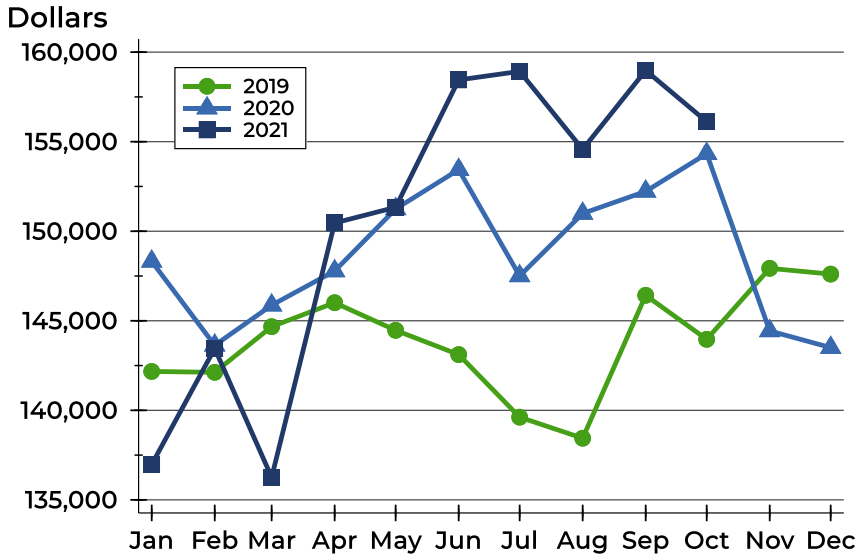
Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.9%	1.0	30,000	30,000	26	26	100.0%	100.0%
\$50,000-\$99,999	23	21.9%	2.9	79,790	84,000	105	90	95.6%	94.7%
\$100,000-\$124,999	15	14.3%	2.2	114,460	115,000	115	109	96.2%	99.2%
\$125,000-\$149,999	19	18.1%	2.6	138,658	139,900	72	83	97.1%	97.7%
\$150,000-\$174,999	13	12.4%	1.9	157,562	156,000	66	63	98.6%	100.0%
\$175,000-\$199,999	7	6.7%	1.0	190,471	190,000	97	52	98.4%	100.0%
\$200,000-\$249,999	17	16.2%	1.5	225,935	225,000	74	52	98.1%	100.0%
\$250,000-\$299,999	6	5.7%	1.9	276,500	277,500	33	29	98.4%	100.0%
\$300,000-\$399,999	2	1.9%	1.4	332,250	332,250	93	93	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	1.0%	N/A	600,000	600,000	7	7	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A





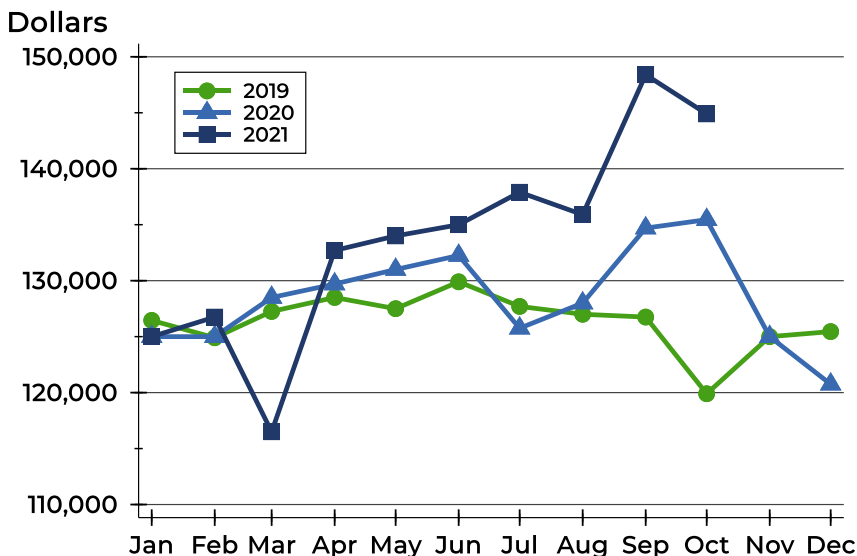
## Geary County Active Listings Analysis

### Average Price



Month	2019	2020	2021
January	142,171	148,318	<b>136,974</b>
February	142,122	143,632	<b>143,455</b>
March	144,672	145,870	<b>136,261</b>
April	146,010	147,781	<b>150,461</b>
May	144,469	151,246	<b>151,338</b>
June	143,113	153,440	<b>158,451</b>
July	139,618	147,507	<b>158,926</b>
August	138,444	150,992	<b>154,572</b>
September	146,424	152,228	<b>158,978</b>
October	143,965	154,331	<b>156,120</b>
November	147,929	144,435	
December	147,607	143,503	

### Median Price

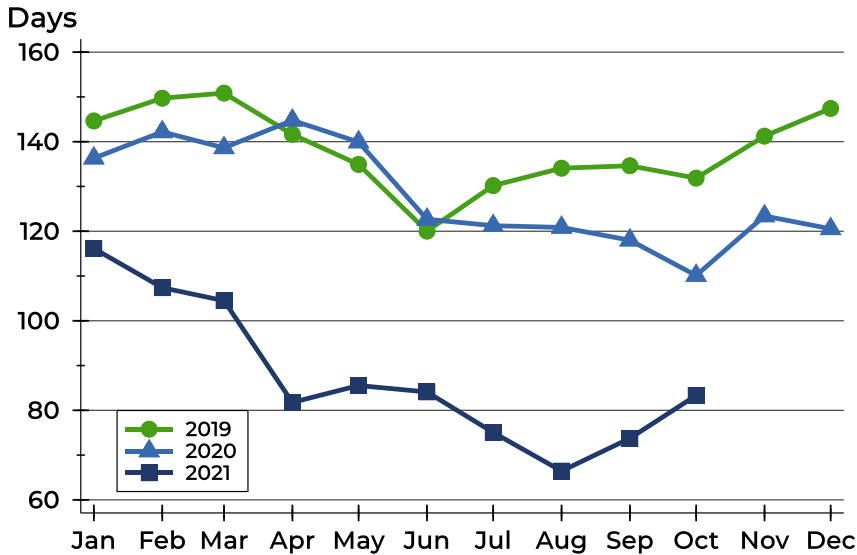


Month	2019	2020	2021
January	126,450	125,000	<b>125,000</b>
February	124,900	124,999	<b>126,750</b>
March	127,250	128,500	<b>116,500</b>
April	128,500	129,700	<b>132,700</b>
May	127,500	131,000	<b>134,000</b>
June	129,900	132,250	<b>135,000</b>
July	127,700	125,750	<b>137,900</b>
August	127,000	128,000	<b>135,900</b>
September	126,750	134,700	<b>148,400</b>
October	119,900	135,450	<b>144,900</b>
November	124,999	125,000	
December	125,450	120,750	



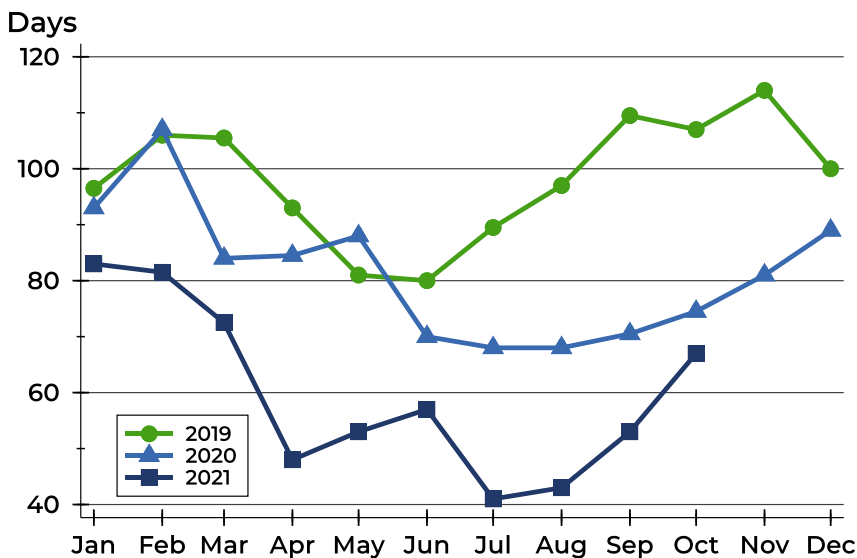
## Geary County Active Listings Analysis

### Average DOM



Month	2019	2020	2021
January	145	136	<b>116</b>
February	150	142	<b>107</b>
March	151	139	<b>104</b>
April	142	145	<b>82</b>
May	135	140	<b>86</b>
June	120	123	<b>84</b>
July	130	121	<b>75</b>
August	134	121	<b>66</b>
September	135	118	<b>74</b>
October	132	110	<b>83</b>
November	141	123	
December	147	121	

### Median DOM

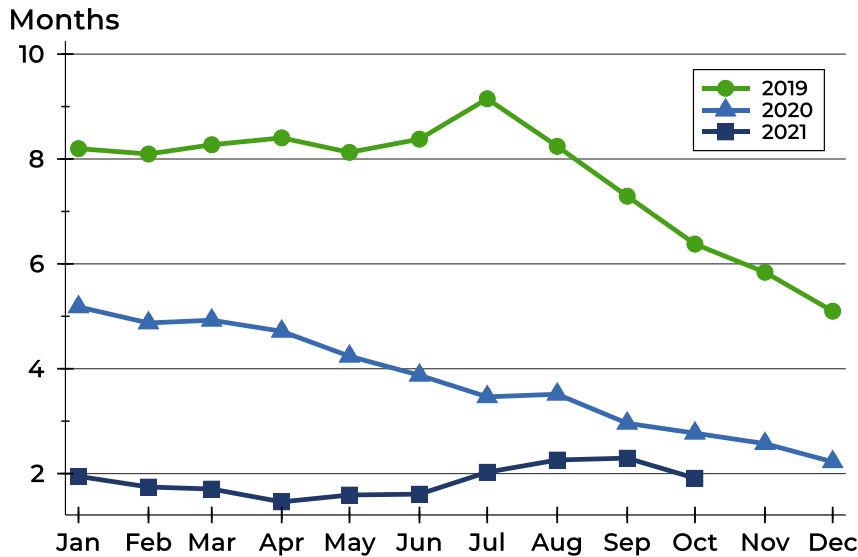


Month	2019	2020	2021
January	97	93	<b>83</b>
February	106	107	<b>82</b>
March	106	84	<b>73</b>
April	93	85	<b>48</b>
May	81	88	<b>53</b>
June	80	70	<b>57</b>
July	90	68	<b>41</b>
August	97	68	<b>43</b>
September	110	71	<b>53</b>
October	107	75	<b>67</b>
November	114	81	
December	100	89	



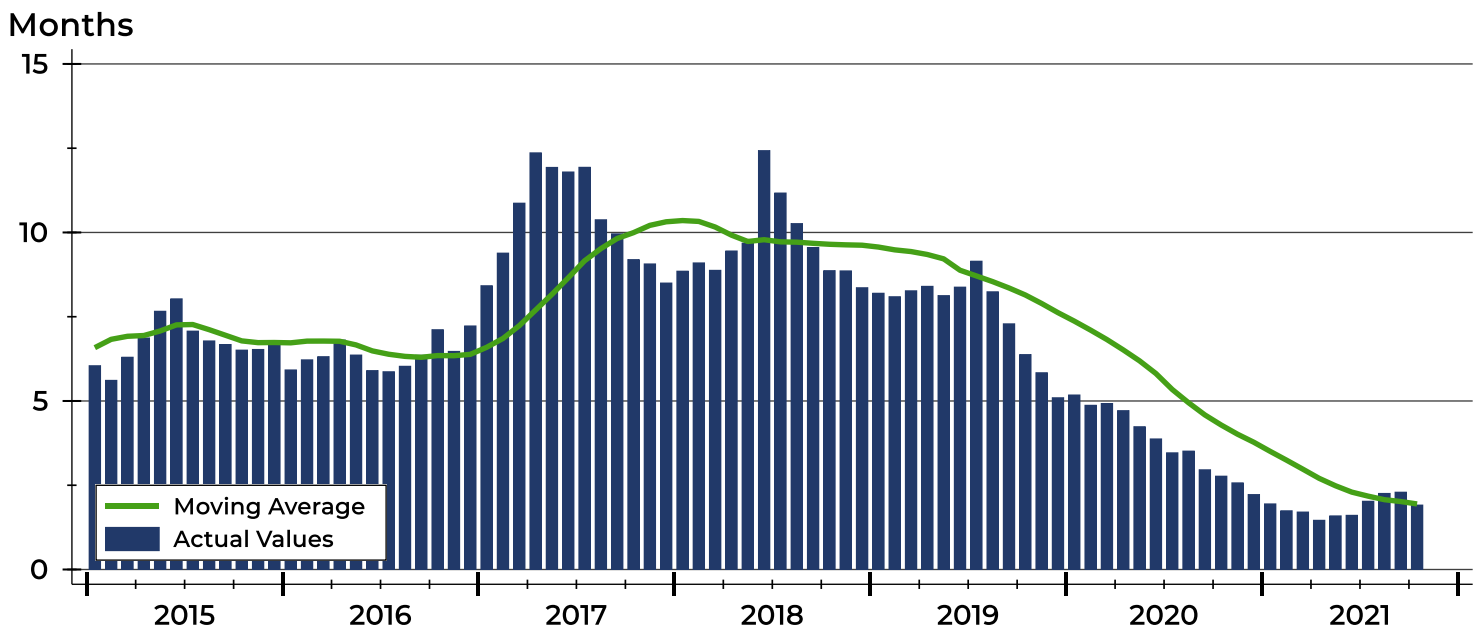
# Geary County Months' Supply Analysis

## Months' Supply by Month



Month	2019	2020	2021
January	8.2	5.2	1.9
February	8.1	4.9	1.7
March	8.3	4.9	1.7
April	8.4	4.7	1.5
May	8.1	4.2	1.6
June	8.4	3.9	1.6
July	9.1	3.5	2.0
August	8.2	3.5	2.3
September	7.3	3.0	2.3
October	6.4	2.8	1.9
November	5.8	2.6	
December	5.1	2.2	

## History of Month's Supply





# Geary County New Listings Analysis

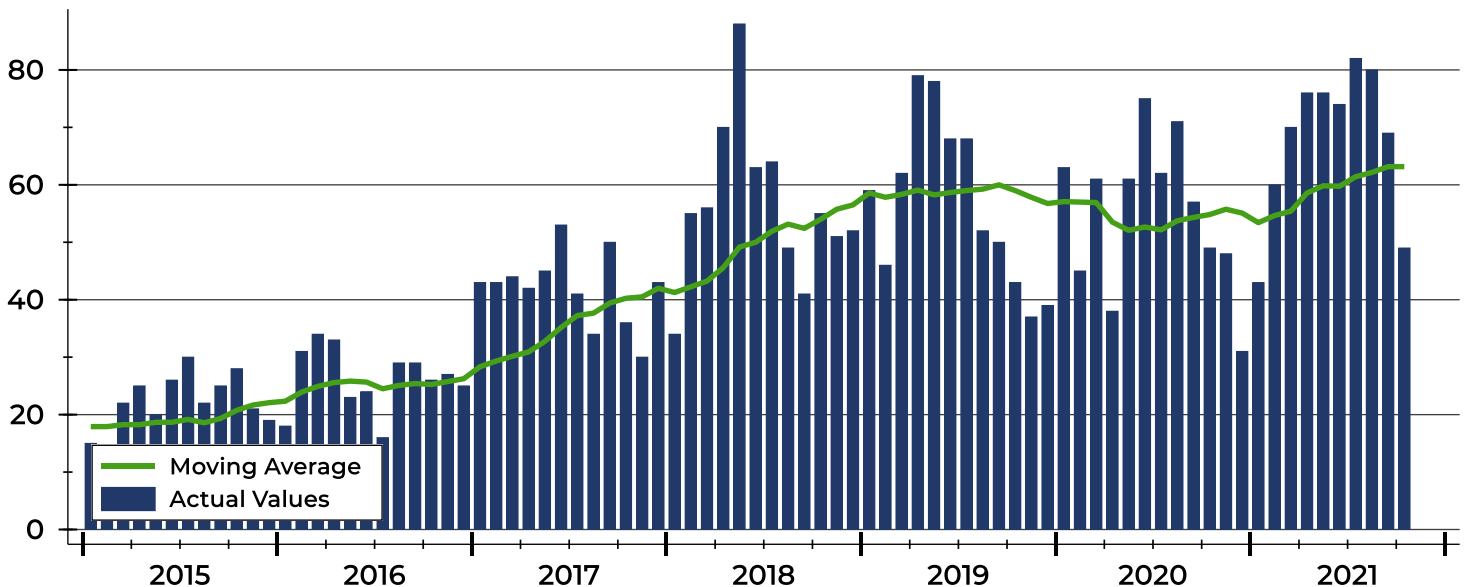
Summary Statistics for New Listings		2021	October 2020	Change
Current Month	New Listings	<b>49</b>	49	0.0%
	Volume (1,000s)	<b>8,565</b>	6,528	31.2%
	Average List Price	<b>174,796</b>	133,214	31.2%
	Median List Price	<b>159,900</b>	134,750	18.7%
Year-to-Date	New Listings	<b>679</b>	582	16.7%
	Volume (1,000s)	<b>112,551</b>	89,327	26.0%
	Average List Price	<b>165,760</b>	153,482	8.0%
	Median List Price	<b>159,900</b>	149,950	6.6%

A total of 49 new listings were added in Geary County during October, the same figure as reported in 2020. Year-to-date Geary County has seen 679 new listings.

The median list price of these homes was \$159,900 up from \$134,750 in 2020.

## History of New Listings

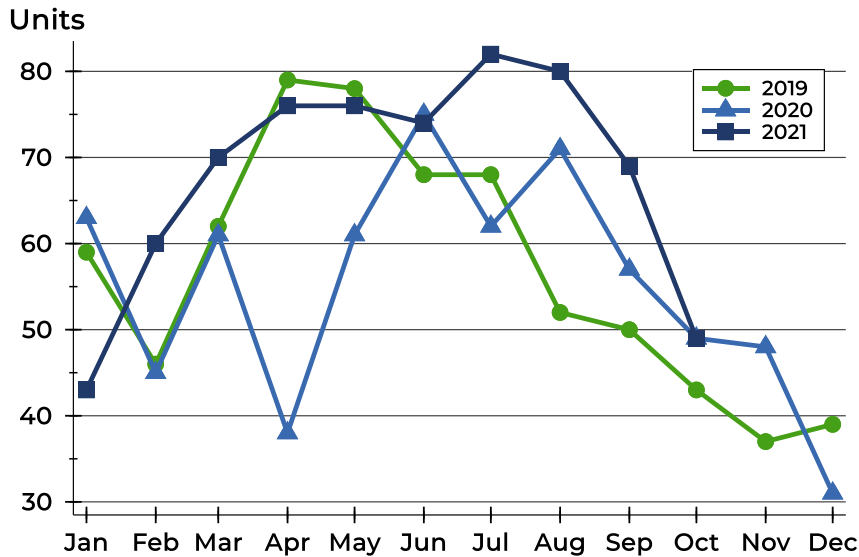
Units





## Geary County New Listings Analysis

### New Listings by Month



Month	2019	2020	2021
January	59	63	<b>43</b>
February	46	45	<b>60</b>
March	62	61	<b>70</b>
April	79	38	<b>76</b>
May	78	61	<b>76</b>
June	68	75	<b>74</b>
July	68	62	<b>82</b>
August	52	71	<b>80</b>
September	50	57	<b>69</b>
October	43	49	<b>49</b>
November	37	48	
December	39	31	

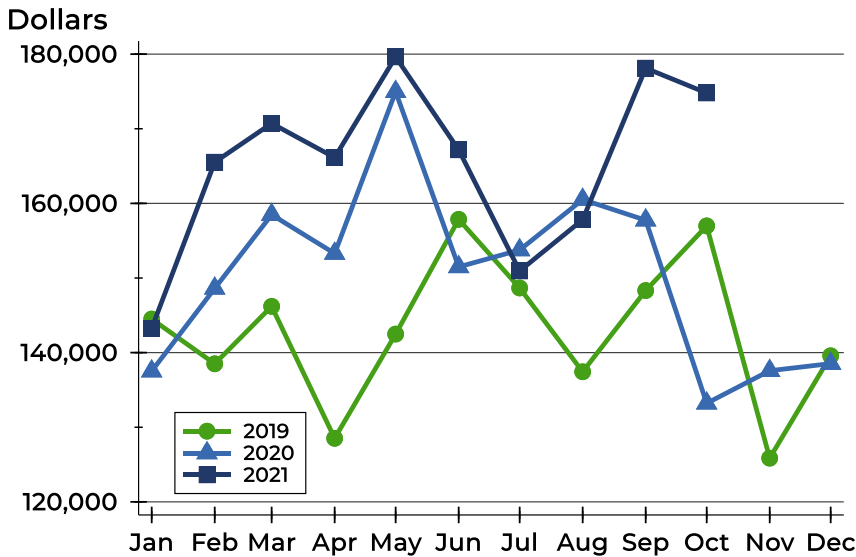
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	4.1%	30,000	30,000	33	33	100.0%	100.0%
\$50,000-\$99,999	8	16.3%	87,925	90,000	6	6	100.0%	100.0%
\$100,000-\$124,999	4	8.2%	117,225	117,000	16	13	100.0%	100.0%
\$125,000-\$149,999	8	16.3%	138,225	139,000	16	15	95.9%	100.0%
\$150,000-\$174,999	5	10.2%	159,960	159,900	15	15	99.5%	100.0%
\$175,000-\$199,999	6	12.2%	187,733	187,450	16	17	99.4%	100.0%
\$200,000-\$249,999	9	18.4%	227,089	225,000	13	14	100.0%	100.0%
\$250,000-\$299,999	5	10.2%	266,400	269,000	23	19	99.6%	100.0%
\$300,000-\$399,999	1	2.0%	324,900	324,900	17	17	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.0%	600,000	600,000	14	14	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



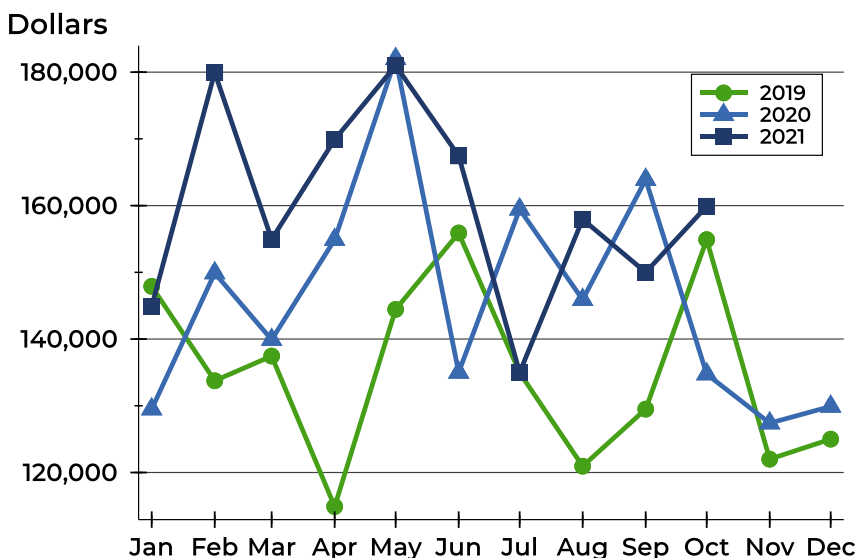
## Geary County New Listings Analysis

### Average Price



Month	2019	2020	2021
January	144,503	137,520	<b>143,252</b>
February	138,504	148,613	<b>165,525</b>
March	146,200	158,487	<b>170,726</b>
April	128,519	153,284	<b>166,146</b>
May	142,486	174,962	<b>179,633</b>
June	157,863	151,491	<b>167,178</b>
July	148,666	153,756	<b>150,946</b>
August	137,436	160,512	<b>157,818</b>
September	148,321	157,747	<b>178,124</b>
October	156,984	133,214	<b>174,796</b>
November	125,861	137,576	-
December	139,577	138,532	-

### Median Price



Month	2019	2020	2021
January	147,900	129,500	<b>144,900</b>
February	133,750	149,900	<b>179,950</b>
March	137,450	139,900	<b>154,950</b>
April	114,900	154,900	<b>169,900</b>
May	144,450	182,000	<b>181,000</b>
June	155,900	135,000	<b>167,450</b>
July	134,950	159,450	<b>135,000</b>
August	120,950	145,900	<b>157,950</b>
September	129,500	163,900	<b>150,000</b>
October	154,900	134,750	<b>159,900</b>
November	122,000	127,400	-
December	125,000	129,900	-



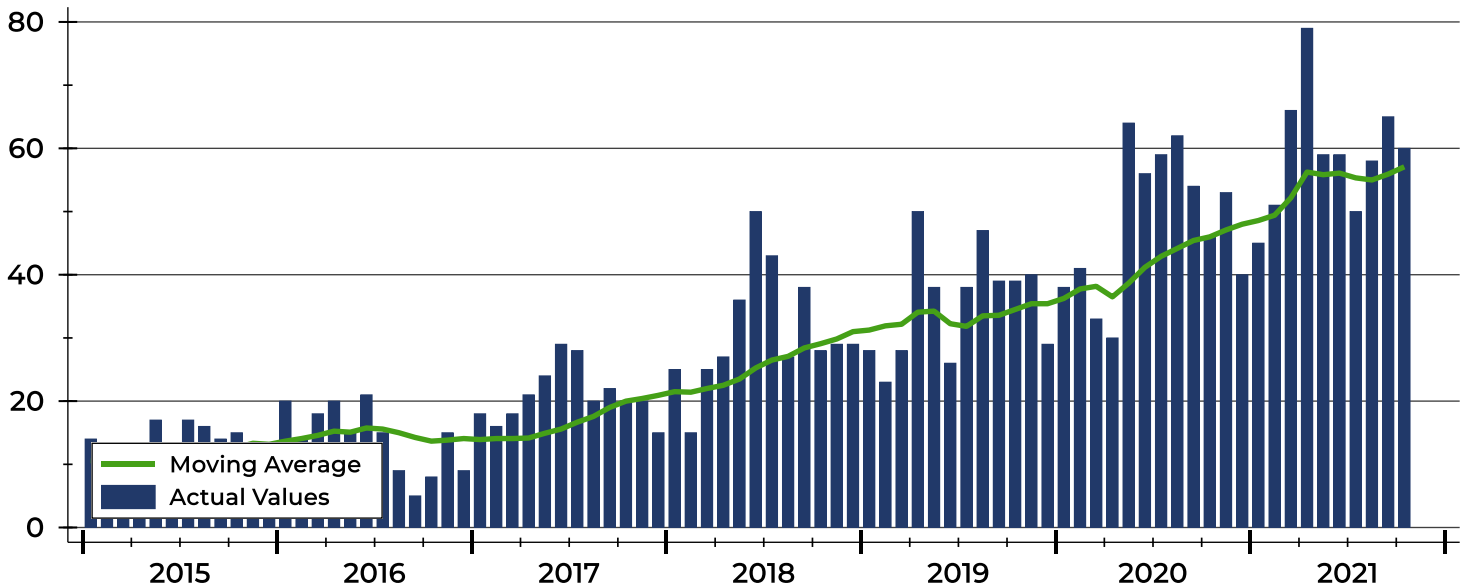
## Geary County Contracts Written Analysis

Summary Statistics for Contracts Written		2021	October 2020	Change	2021	Year-to-Date 2020	Change
Contracts Written		<b>60</b>	46	30.4%	<b>592</b>	483	22.6%
Volume (1,000s)		<b>10,100</b>	6,304	60.2%	<b>99,797</b>	75,586	32.0%
Average	Sale Price	<b>168,329</b>	137,050	22.8%	<b>168,576</b>	156,492	7.7%
	Days on Market	<b>40</b>	39	2.6%	<b>36</b>	75	-52.0%
	Percent of Original	<b>94.9%</b>	98.2%	-3.4%	<b>97.1%</b>	95.8%	1.4%
Median	Sale Price	<b>154,900</b>	144,950	6.9%	<b>165,000</b>	159,000	3.8%
	Days on Market	<b>23</b>	25	-8.0%	<b>11</b>	32	-65.6%
	Percent of Original	<b>98.8%</b>	97.7%	1.1%	<b>100.0%</b>	98.0%	2.0%

A total of 60 contracts for sale were written in Geary County during the month of October, up from 46 in 2020. The median list price of these homes was \$154,900, up from \$144,950 the prior year. Half of the homes that went under contract in October were on the market less than 23 days, compared to 25 days in October 2020.

## History of Contracts Written

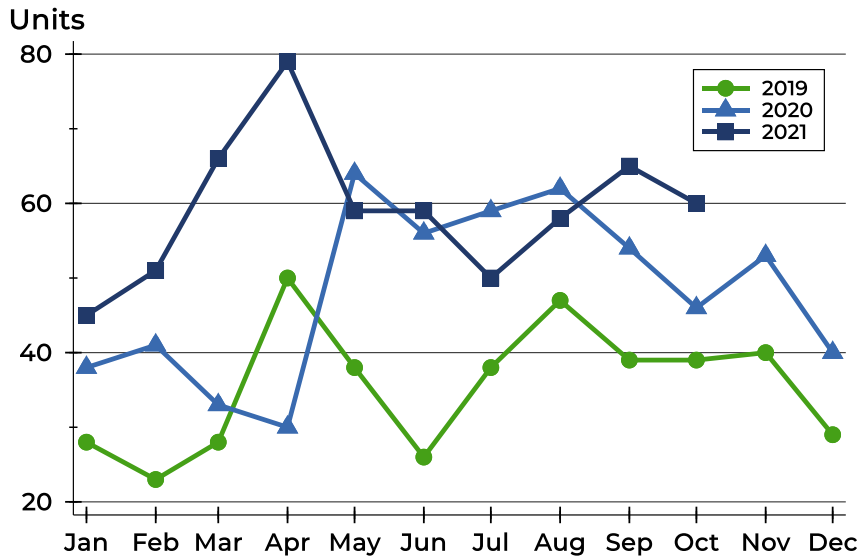
Units





## Geary County Contracts Written Analysis

### Contracts Written by Month



Month	2019	2020	2021
January	28	38	45
February	23	41	51
March	28	33	66
April	50	30	79
May	38	64	59
June	26	56	59
July	38	59	50
August	47	62	58
September	39	54	65
October	39	46	60
November	40	53	
December	29	40	

### Contracts Written by Price Range

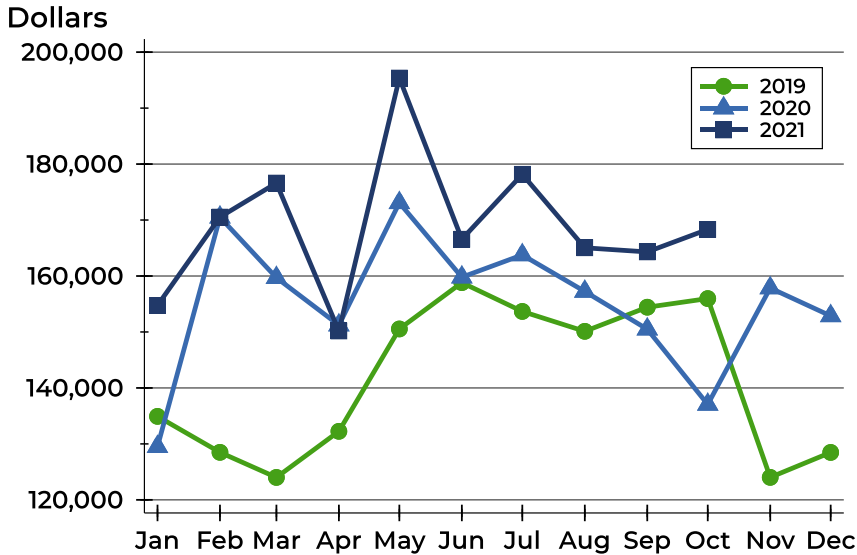
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.7%	15,000	15,000	70	70	30.0%	30.0%
\$25,000-\$49,999	2	3.3%	32,500	32,500	208	208	86.4%	86.4%
\$50,000-\$99,999	11	18.3%	82,095	84,500	20	7	97.0%	100.0%
\$100,000-\$124,999	7	11.7%	119,529	122,400	40	32	94.7%	96.2%
\$125,000-\$149,999	7	11.7%	137,629	135,000	34	28	91.9%	96.7%
\$150,000-\$174,999	7	11.7%	159,871	159,500	58	69	98.0%	97.6%
\$175,000-\$199,999	6	10.0%	184,800	183,000	31	30	98.3%	99.3%
\$200,000-\$249,999	10	16.7%	230,600	229,950	41	44	97.1%	98.4%
\$250,000-\$299,999	4	6.7%	270,750	266,500	15	14	99.6%	100.0%
\$300,000-\$399,999	5	8.3%	339,940	325,000	22	21	94.7%	93.3%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





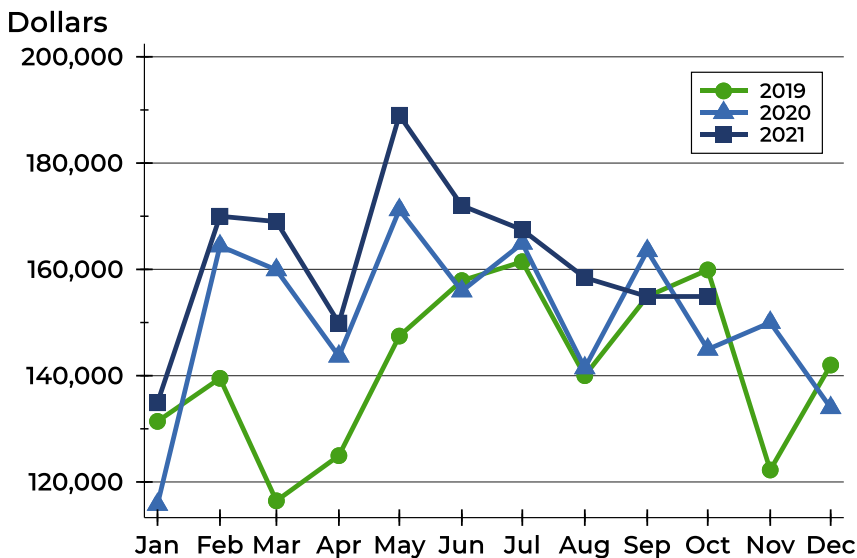
## Geary County Contracts Written Analysis

### Average Price



Month	2019	2020	2021
<b>January</b>	134,921	129,505	<b>154,756</b>
<b>February</b>	128,496	170,499	<b>170,534</b>
<b>March</b>	124,014	159,702	<b>176,609</b>
<b>April</b>	132,248	151,227	<b>150,175</b>
<b>May</b>	150,539	173,075	<b>195,375</b>
<b>June</b>	158,816	159,789	<b>166,571</b>
<b>July</b>	153,670	163,765	<b>178,180</b>
<b>August</b>	150,118	157,239	<b>165,043</b>
<b>September</b>	154,424	150,494	<b>164,308</b>
<b>October</b>	155,967	137,050	<b>168,329</b>
<b>November</b>	124,020	157,855	
<b>December</b>	128,479	152,872	

### Median Price

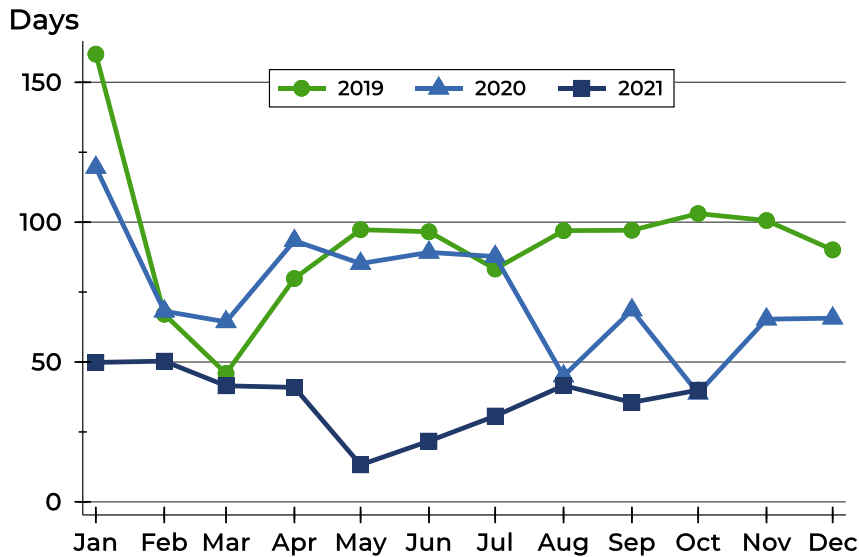


Month	2019	2020	2021
<b>January</b>	131,400	115,750	<b>134,900</b>
<b>February</b>	139,500	164,400	<b>170,000</b>
<b>March</b>	116,450	159,900	<b>169,000</b>
<b>April</b>	124,950	143,650	<b>149,900</b>
<b>May</b>	147,450	171,200	<b>189,000</b>
<b>June</b>	157,888	155,925	<b>172,000</b>
<b>July</b>	161,450	164,900	<b>167,450</b>
<b>August</b>	140,000	141,450	<b>158,450</b>
<b>September</b>	154,900	163,500	<b>154,900</b>
<b>October</b>	159,900	144,950	<b>154,900</b>
<b>November</b>	122,250	150,000	
<b>December</b>	142,000	133,950	



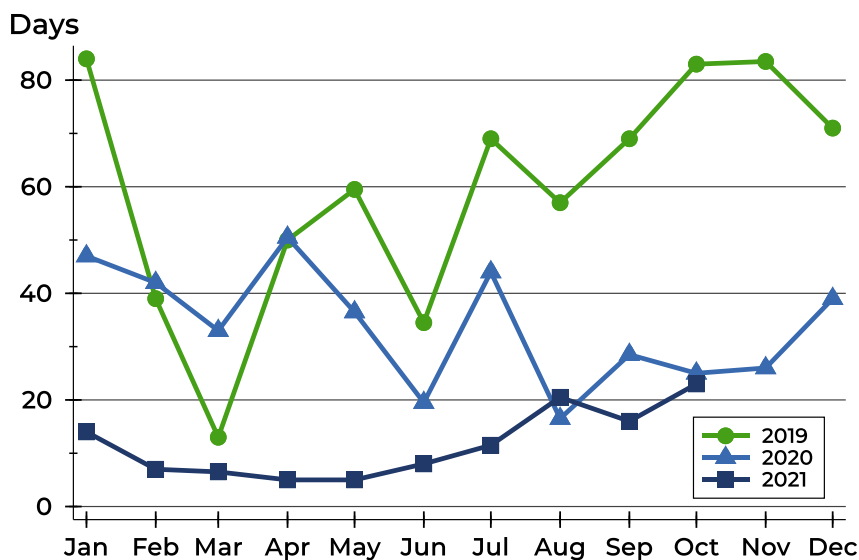
## Geary County Contracts Written Analysis

### Average DOM



Month	2019	2020	2021
January	160	120	50
February	67	68	50
March	46	64	42
April	80	93	41
May	97	85	13
June	97	89	22
July	83	88	31
August	97	45	42
September	97	69	36
October	103	39	40
November	101	65	
December	90	66	

### Median DOM



Month	2019	2020	2021
January	84	47	14
February	39	42	7
March	13	33	7
April	50	51	5
May	60	37	5
June	35	20	8
July	69	44	12
August	57	17	21
September	69	29	16
October	83	25	23
November	84	26	
December	71	39	



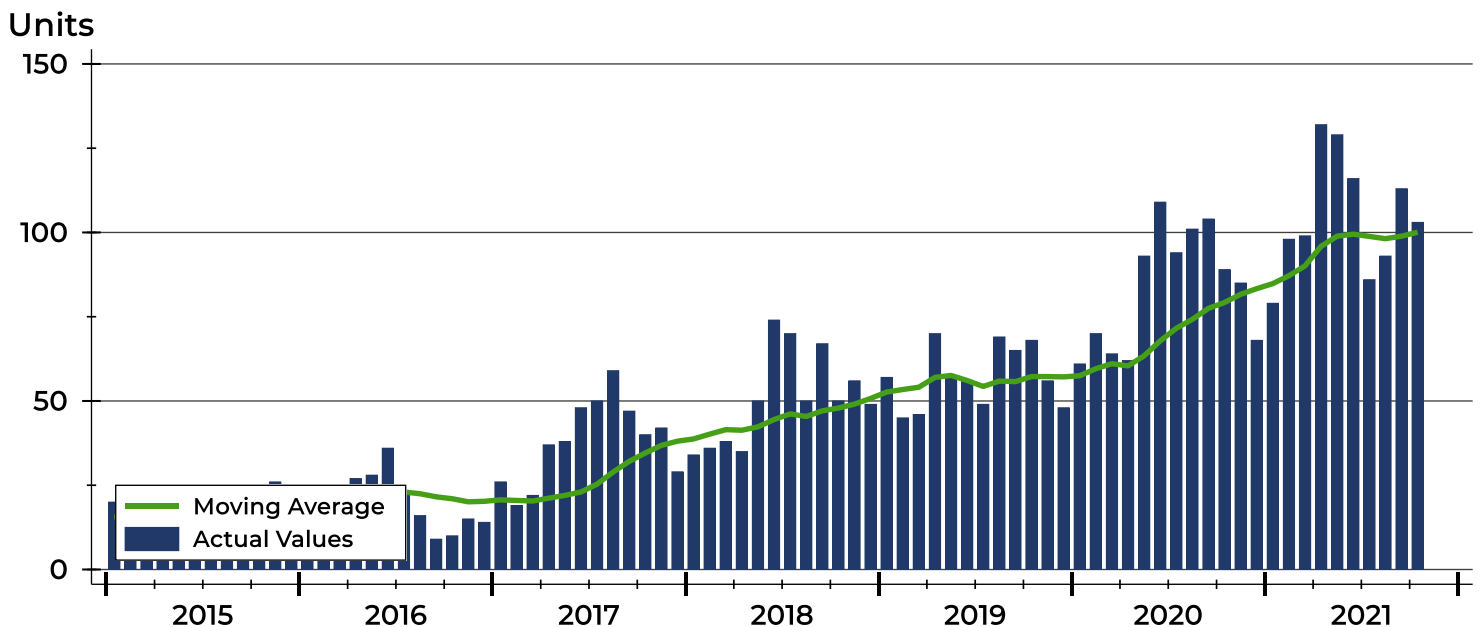
## Geary County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of October		
		2021	2020	Change
Pending Contracts		<b>103</b>	89	15.7%
Volume (1,000s)		<b>17,629</b>	12,161	45.0%
Average	List Price	<b>171,159</b>	136,636	25.3%
	Days on Market	<b>44</b>	73	-39.7%
	Percent of Original	<b>97.4%</b>	97.7%	-0.3%
Median	List Price	<b>164,900</b>	129,900	26.9%
	Days on Market	<b>26</b>	46	-43.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 103 listings in Geary County had contracts pending at the end of October, up from 89 contracts pending at the end of October 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

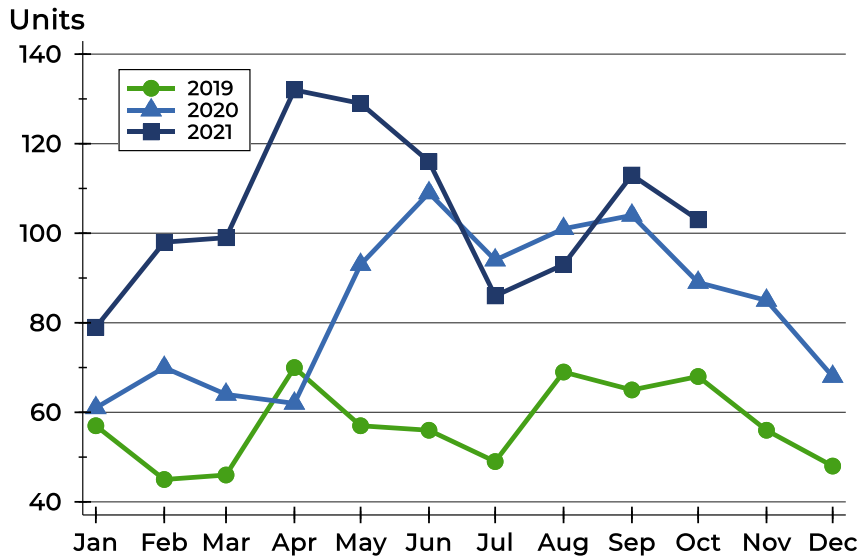
## History of Pending Contracts





## Geary County Pending Contracts Analysis

### Pending Contracts by Month



Month	2019	2020	2021
January	57	61	<b>79</b>
February	45	70	<b>98</b>
March	46	64	<b>99</b>
April	70	62	<b>132</b>
May	57	93	<b>129</b>
June	56	109	<b>116</b>
July	49	94	<b>86</b>
August	69	101	<b>93</b>
September	65	104	<b>113</b>
October	68	89	<b>103</b>
November	56	85	
December	48	68	

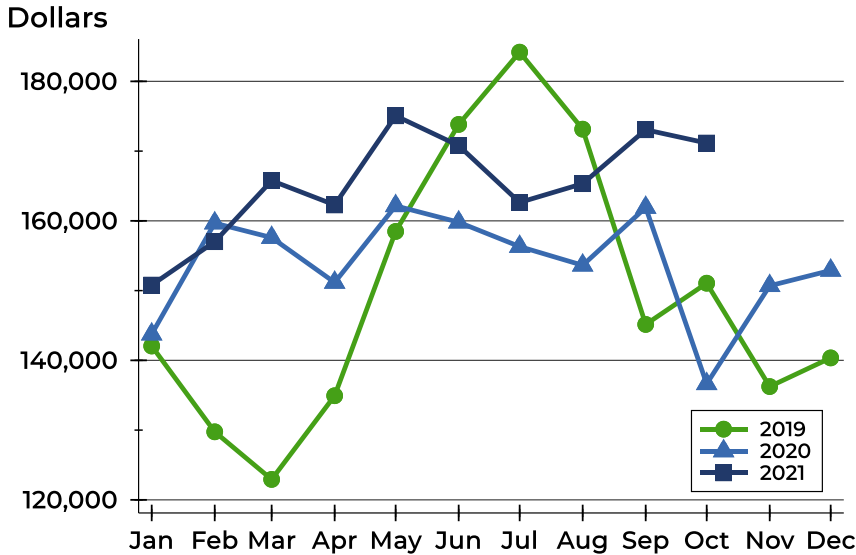
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	2.9%	38,300	40,000	158	60	86.8%	87.5%
\$50,000-\$99,999	18	17.5%	77,508	76,450	56	32	97.3%	100.0%
\$100,000-\$124,999	10	9.7%	116,970	119,250	37	33	96.0%	100.0%
\$125,000-\$149,999	13	12.6%	139,546	145,000	30	23	96.8%	100.0%
\$150,000-\$174,999	14	13.6%	161,329	162,400	52	44	98.0%	100.0%
\$175,000-\$199,999	13	12.6%	185,300	184,900	37	20	98.6%	100.0%
\$200,000-\$249,999	20	19.4%	225,770	224,950	34	16	98.5%	100.0%
\$250,000-\$299,999	5	4.9%	276,580	270,000	14	13	99.7%	100.0%
\$300,000-\$399,999	6	5.8%	334,117	324,950	24	25	95.6%	95.9%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	1.0%	565,000	565,000	155	155	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



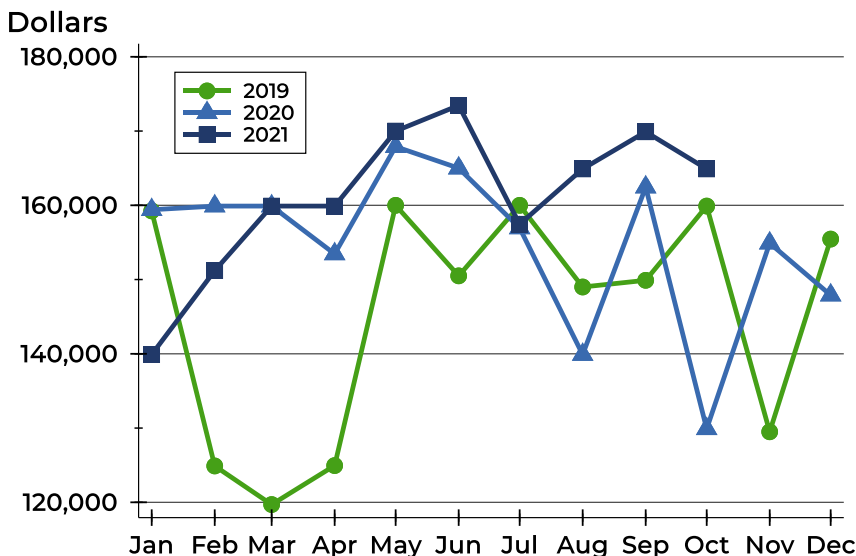
## Geary County Pending Contracts Analysis

### Average Price



Month	2019	2020	2021
<b>January</b>	142,061	143,752	<b>150,797</b>
<b>February</b>	129,758	159,679	<b>157,014</b>
<b>March</b>	122,935	157,601	<b>165,765</b>
<b>April</b>	134,933	151,171	<b>162,286</b>
<b>May</b>	158,486	162,153	<b>175,066</b>
<b>June</b>	173,826	159,811	<b>170,791</b>
<b>July</b>	184,189	156,318	<b>162,645</b>
<b>August</b>	173,149	153,630	<b>165,331</b>
<b>September</b>	145,154	161,911	<b>173,063</b>
<b>October</b>	151,063	136,636	<b>171,159</b>
<b>November</b>	136,244	150,694	-
<b>December</b>	140,355	152,899	-

### Median Price

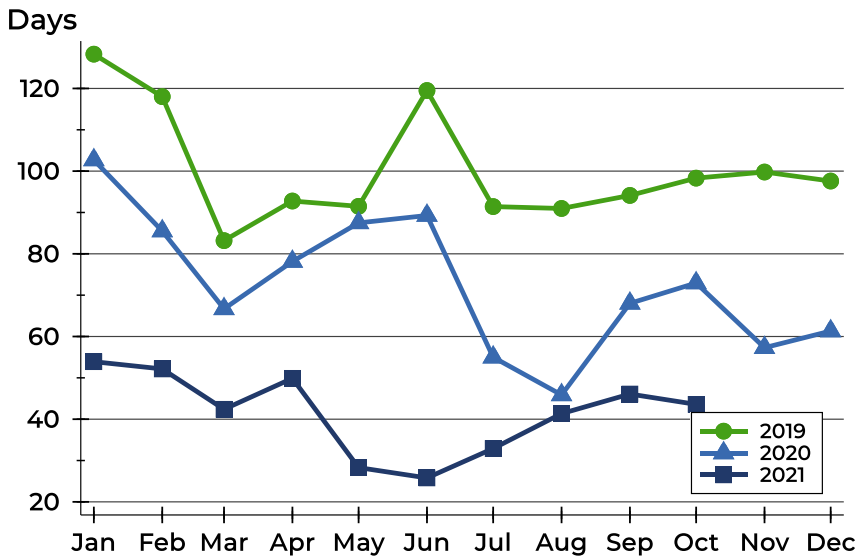


Month	2019	2020	2021
<b>January</b>	159,250	159,400	<b>139,900</b>
<b>February</b>	124,900	159,900	<b>151,200</b>
<b>March</b>	119,700	159,900	<b>159,900</b>
<b>April</b>	124,950	153,450	<b>159,900</b>
<b>May</b>	160,000	167,900	<b>170,000</b>
<b>June</b>	150,500	165,000	<b>173,450</b>
<b>July</b>	160,000	156,950	<b>157,450</b>
<b>August</b>	149,000	139,900	<b>164,900</b>
<b>September</b>	149,900	162,450	<b>169,900</b>
<b>October</b>	159,900	129,900	<b>164,900</b>
<b>November</b>	129,500	154,900	-
<b>December</b>	155,450	147,900	-



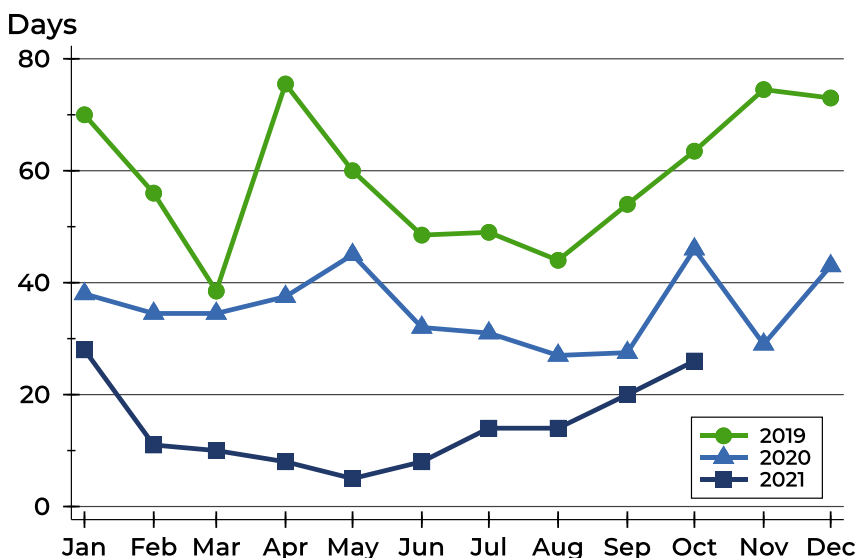
## Geary County Pending Contracts Analysis

### Average DOM



Month	2019	2020	2021
January	128	103	<b>54</b>
February	118	86	<b>52</b>
March	83	67	<b>42</b>
April	93	78	<b>50</b>
May	91	87	<b>28</b>
June	120	89	<b>26</b>
July	91	55	<b>33</b>
August	91	46	<b>41</b>
September	94	68	<b>46</b>
October	98	73	<b>44</b>
November	100	57	
December	98	61	

### Median DOM



Month	2019	2020	2021
January	70	38	<b>28</b>
February	56	35	<b>11</b>
March	39	35	<b>10</b>
April	76	38	<b>8</b>
May	60	45	<b>5</b>
June	49	32	<b>8</b>
July	49	31	<b>14</b>
August	44	27	<b>14</b>
September	54	28	<b>20</b>
October	64	46	<b>26</b>
November	75	29	
December	73	43	