



**December
2021**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Geary County Housing Report



Market Overview

Geary County Home Sales Rose in December

Total home sales in Geary County rose by 5.4% last month to 59 units, compared to 56 units in December 2020. Total sales volume was \$9.5 million, up 16.6% from a year earlier.

The median sale price in December was \$152,900, up from \$148,000 a year earlier. Homes that sold in December were typically on the market for 17 days and sold for 100.0% of their list prices.

Geary County Active Listings Down at End of December

The total number of active listings in Geary County at the end of December was 77 units, down from 104 at the same point in 2020. This represents a 1.4 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$135,900.

During December, a total of 61 contracts were written up from 40 in December 2020. At the end of the month, there were 91 contracts still pending.

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Geary County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
Home Sales		59	56	41	681	561	419
Change from prior year		5.4%	36.6%	17.1%	21.4%	33.9%	18.7%
Active Listings		77	104	178	N/A	N/A	N/A
Change from prior year		-26.0%	-41.6%	-27.6%			
Months' Supply		1.4	2.2	5.1	N/A	N/A	N/A
Change from prior year		-36.4%	-56.9%	-39.3%			
New Listings		37	31	39	777	661	681
Change from prior year		19.4%	-20.5%	-25.0%	17.5%	-2.9%	0.4%
Contracts Written		61	40	29	703	576	425
Change from prior year		52.5%	37.9%	0.0%	22.0%	35.5%	14.2%
Pending Contracts		91	68	48	N/A	N/A	N/A
Change from prior year		33.8%	41.7%	-2.0%			
Sales Volume (1,000s)		9,467	8,116	5,316	113,417	86,075	58,201
Change from prior year		16.6%	52.7%	6.7%	31.8%	47.9%	18.5%
Average	Sale Price	160,455	144,929	129,662	166,545	153,432	138,905
	Change from prior year	10.7%	11.8%	-8.9%	8.5%	10.5%	-0.2%
	List Price of Actives	152,166	143,503	147,607	N/A	N/A	N/A
	Change from prior year	6.0%	-2.8%	2.7%			
	Days on Market	50	65	88	38	77	92
Change from prior year	-23.1%	-26.1%	15.8%	-50.6%	-16.3%	-8.0%	
Percent of List	97.7%	98.1%	96.9%	98.4%	98.1%	97.6%	
Change from prior year	-0.4%	1.2%	-0.5%	0.3%	0.5%	0.7%	
Percent of Original	94.7%	96.0%	92.7%	96.7%	95.8%	93.7%	
Change from prior year	-1.4%	3.6%	-3.3%	0.9%	2.2%	0.5%	
Median	Sale Price	152,900	148,000	122,500	165,000	156,000	139,900
	Change from prior year	3.3%	20.8%	-14.9%	5.8%	11.5%	-0.1%
	List Price of Actives	135,900	120,750	125,450	N/A	N/A	N/A
	Change from prior year	12.5%	-3.7%	0.4%			
	Days on Market	17	30	84	12	33	54
Change from prior year	-43.3%	-64.3%	71.4%	-63.6%	-38.9%	-15.6%	
Percent of List	100.0%	99.6%	100.0%	100.0%	99.0%	98.8%	
Change from prior year	0.4%	-0.4%	1.3%	1.0%	0.2%	0.3%	
Percent of Original	98.9%	98.7%	97.6%	100.0%	98.0%	97.0%	
Change from prior year	0.2%	1.1%	0.7%	2.0%	1.0%	0.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Geary County Closed Listings Analysis

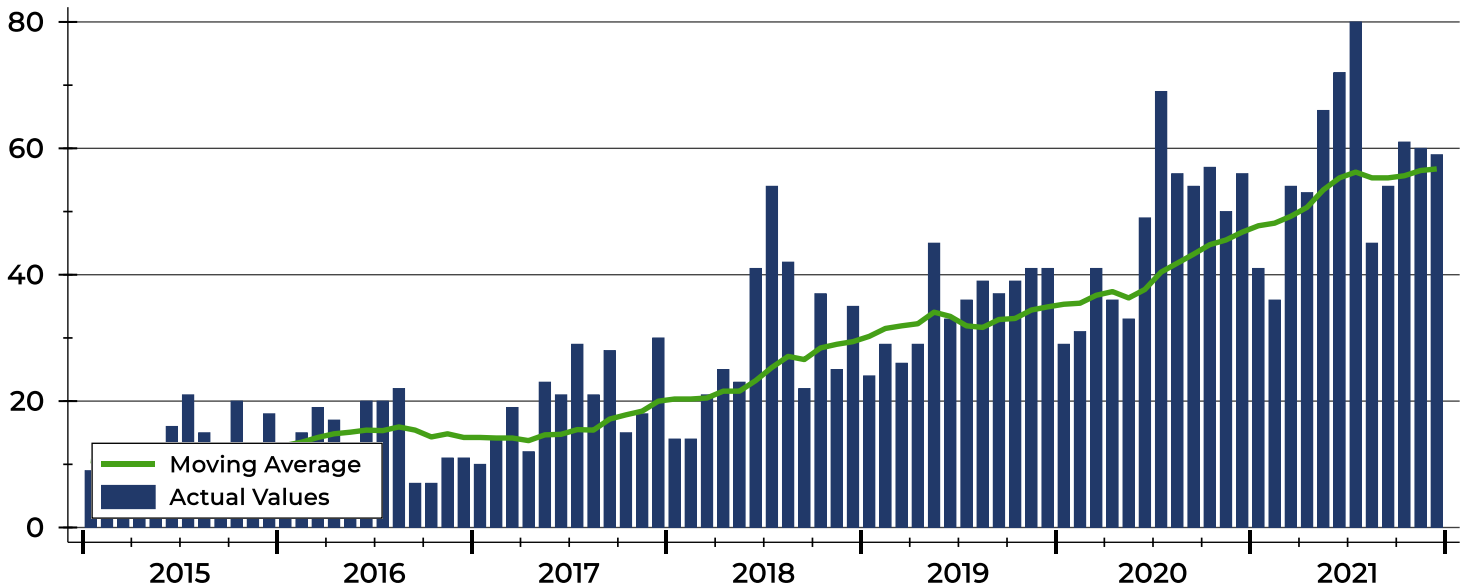
Summary Statistics for Closed Listings		2021	December 2020	Change	2021	Year-to-Date 2020	Change
Closed Listings		59	56	5.4%	681	561	21.4%
Volume (1,000s)		9,467	8,116	16.6%	113,417	86,075	31.8%
Months' Supply		1.4	2.2	-36.4%	N/A	N/A	N/A
Average	Sale Price	160,455	144,929	10.7%	166,545	153,432	8.5%
	Days on Market	50	65	-23.1%	38	77	-50.6%
	Percent of List	97.7%	98.1%	-0.4%	98.4%	98.1%	0.3%
	Percent of Original	94.7%	96.0%	-1.4%	96.7%	95.8%	0.9%
Median	Sale Price	152,900	148,000	3.3%	165,000	156,000	5.8%
	Days on Market	17	30	-43.3%	12	33	-63.6%
	Percent of List	100.0%	99.6%	0.4%	100.0%	99.0%	1.0%
	Percent of Original	98.9%	98.7%	0.2%	100.0%	98.0%	2.0%

A total of 59 homes sold in Geary County in December, up from 56 units in December 2020. Total sales volume rose to \$9.5 million compared to \$8.1 million in the previous year.

The median sales price in December was \$152,900, up 3.3% compared to the prior year. Median days on market was 17 days, down from 23 days in November, and down from 30 in December 2020.

History of Closed Listings

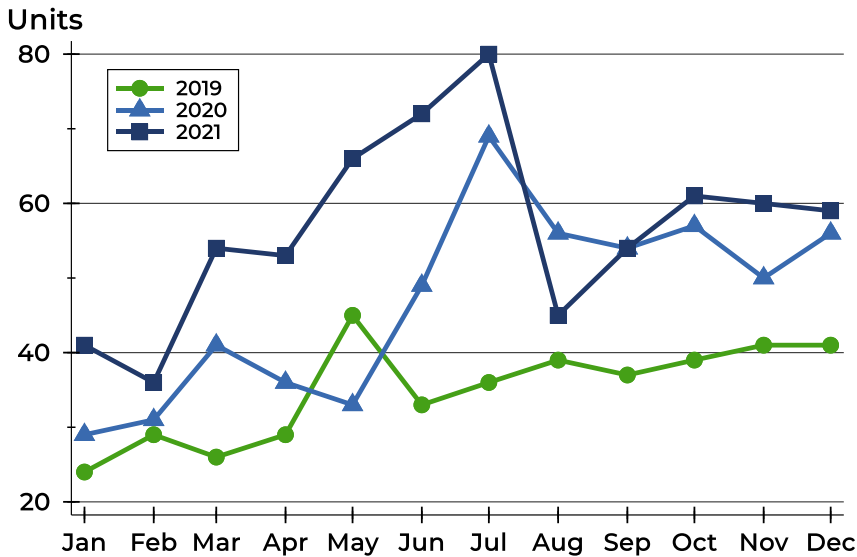
Units





Geary County Closed Listings Analysis

Closed Listings by Month



Month	2019	2020	2021
January	24	29	41
February	29	31	36
March	26	41	54
April	29	36	53
May	45	33	66
June	33	49	72
July	36	69	80
August	39	56	45
September	37	54	54
October	39	57	61
November	41	50	60
December	41	56	59

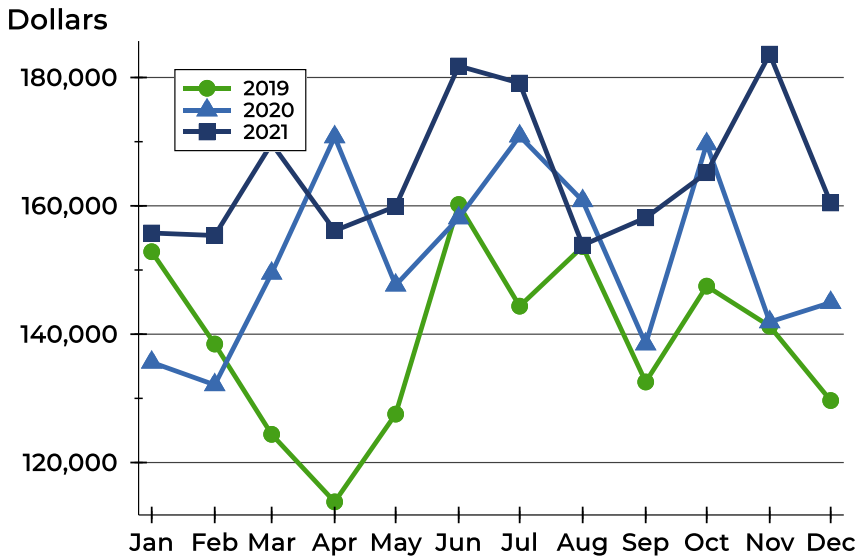
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	5.1%	0.0	12,833	15,000	23	15	81.9%	75.0%	73.5%	70.6%
\$25,000-\$49,999	1	1.7%	1.1	32,000	32,000	418	418	80.0%	80.0%	58.3%	58.3%
\$50,000-\$99,999	13	22.0%	2.5	82,269	84,000	89	56	95.0%	97.4%	91.3%	93.8%
\$100,000-\$124,999	5	8.5%	1.3	114,880	120,000	63	67	106.7%	100.0%	103.3%	96.1%
\$125,000-\$149,999	7	11.9%	1.8	136,365	140,000	30	17	97.4%	98.9%	94.8%	98.8%
\$150,000-\$174,999	8	13.6%	1.0	161,463	162,450	48	51	100.1%	100.0%	96.3%	100.0%
\$175,000-\$199,999	4	6.8%	1.6	180,750	179,000	23	15	98.5%	98.0%	97.6%	97.6%
\$200,000-\$249,999	11	18.6%	0.9	235,809	239,500	4	2	100.2%	100.0%	100.2%	100.0%
\$250,000-\$299,999	5	8.5%	0.8	268,480	259,900	45	41	98.0%	97.3%	95.6%	94.9%
\$300,000-\$399,999	1	1.7%	0.6	305,000	305,000	35	35	100.0%	100.0%	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	1.7%	6.0	541,868	541,868	4	4	100.1%	100.1%	100.1%	100.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



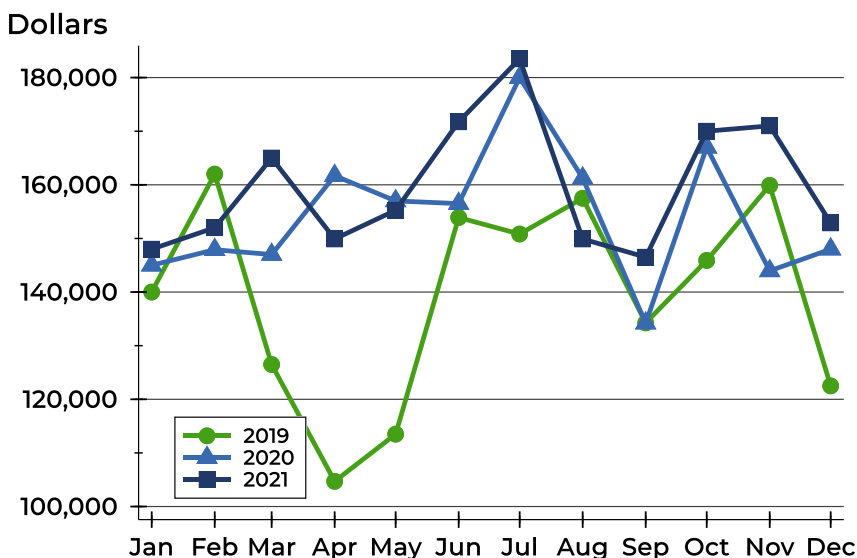
Geary County Closed Listings Analysis

Average Price



Month	2019	2020	2021
January	152,853	135,618	155,771
February	138,469	132,105	155,385
March	124,396	149,489	169,706
April	113,873	170,738	156,132
May	127,551	147,637	159,909
June	160,208	158,106	181,792
July	144,368	170,873	179,127
August	153,654	160,780	153,875
September	132,558	138,463	158,144
October	147,488	169,646	165,169
November	141,251	141,914	183,638
December	129,662	144,929	160,455

Median Price

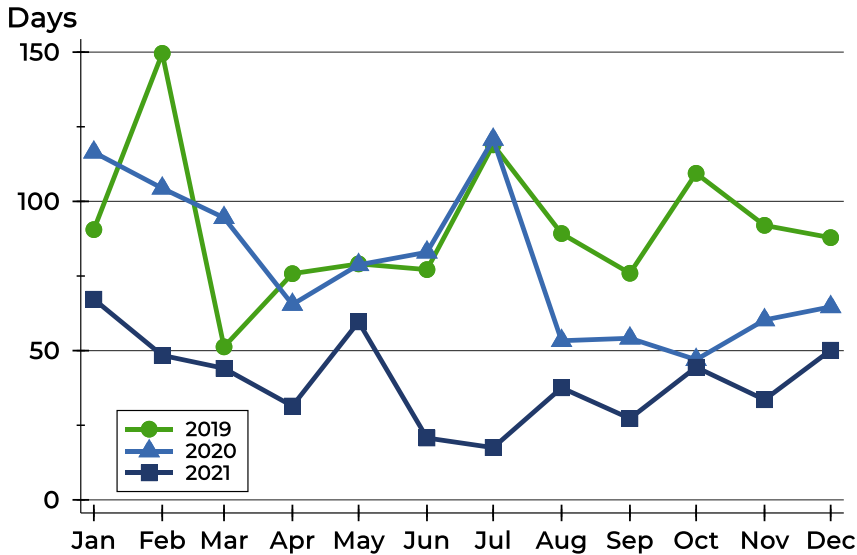


Month	2019	2020	2021
January	140,000	145,000	148,000
February	162,000	147,900	152,000
March	126,500	147,000	165,000
April	104,700	161,700	149,900
May	113,500	157,000	155,250
June	153,900	156,500	171,750
July	150,825	180,000	183,500
August	157,500	161,250	149,900
September	134,250	134,200	146,500
October	145,900	167,000	170,000
November	159,900	143,950	171,000
December	122,500	148,000	152,900



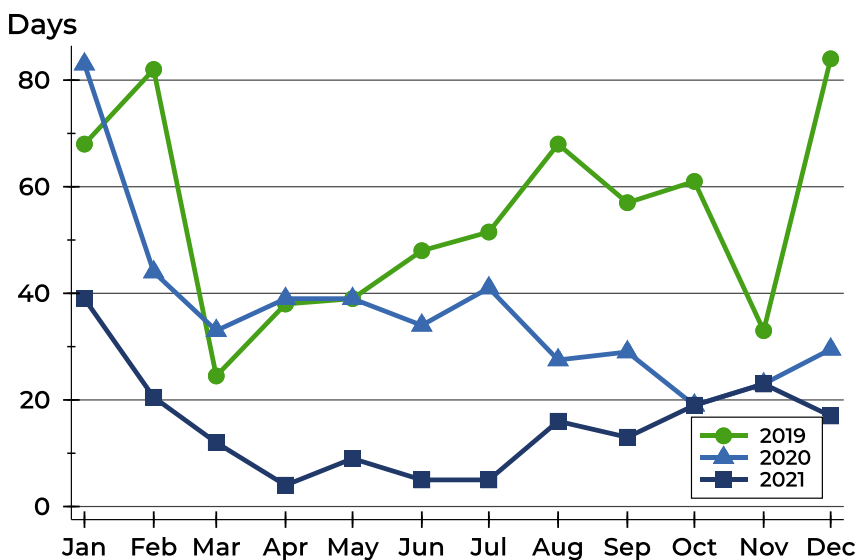
Geary County Closed Listings Analysis

Average DOM



Month	2019	2020	2021
January	91	116	67
February	150	104	48
March	51	95	44
April	76	65	31
May	79	79	60
June	77	83	21
July	119	121	18
August	89	53	38
September	76	54	27
October	109	47	44
November	92	60	34
December	88	65	50

Median DOM



Month	2019	2020	2021
January	68	83	39
February	82	44	21
March	25	33	12
April	38	39	4
May	39	39	9
June	48	34	5
July	52	41	5
August	68	28	16
September	57	29	13
October	61	19	19
November	33	23	23
December	84	30	17



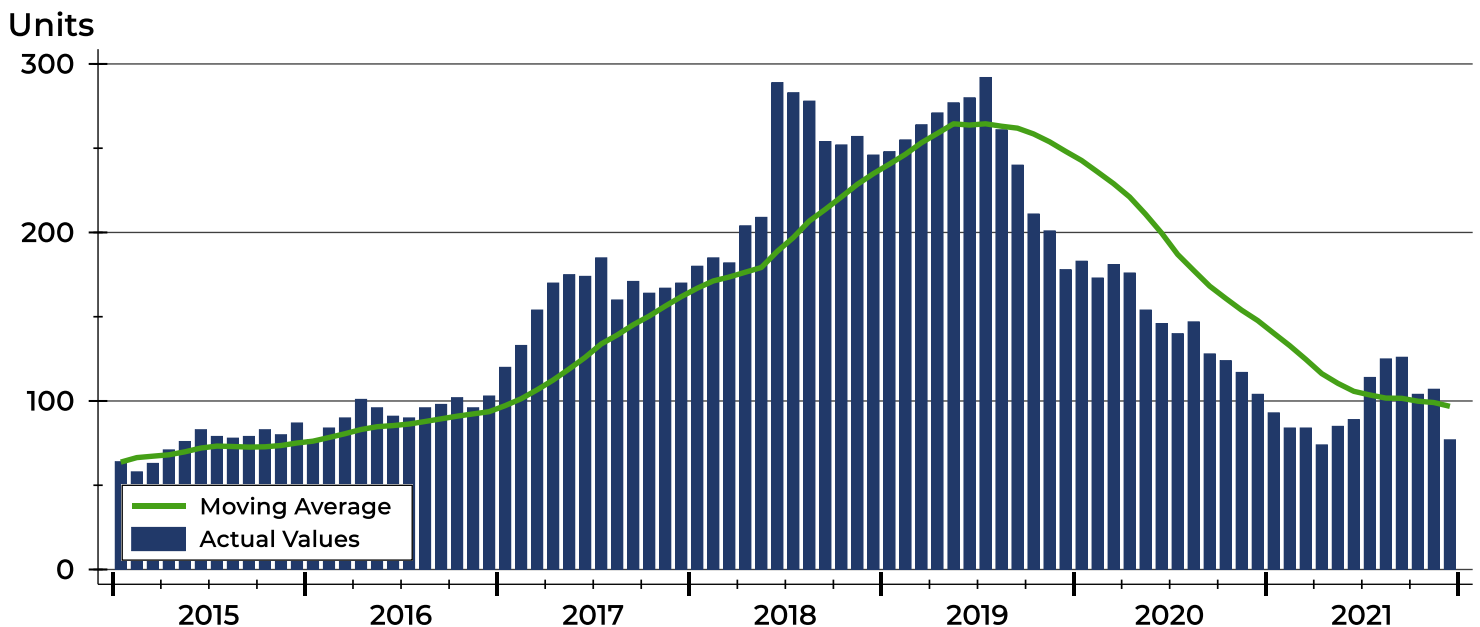
Geary County Active Listings Analysis

Summary Statistics for Active Listings		End of December		
		2021	2020	Change
Active Listings		77	104	-26.0%
Volume (1,000s)		11,717	14,924	-21.5%
Months' Supply		1.4	2.2	-36.4%
Average	List Price	152,166	143,503	6.0%
	Days on Market	89	121	-26.4%
	Percent of Original	96.7%	97.9%	-1.2%
Median	List Price	135,900	120,750	12.5%
	Days on Market	64	89	-28.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 77 homes were available for sale in Geary County at the end of December. This represents a 1.4 months' supply of active listings.

The median list price of homes on the market at the end of December was \$135,900, up 12.5% from 2020. The typical time on market for active listings was 64 days, down from 89 days a year earlier.

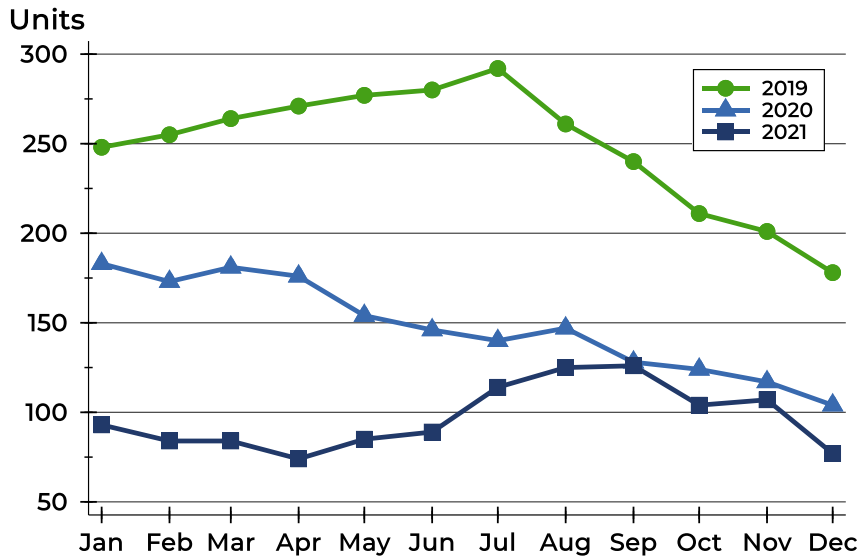
History of Active Listings





Geary County Active Listings Analysis

Active Listings by Month



Month	2019	2020	2021
January	248	183	93
February	255	173	84
March	264	181	84
April	271	176	74
May	277	154	85
June	280	146	89
July	292	140	114
August	261	147	125
September	240	128	126
October	211	124	104
November	201	117	107
December	178	104	77

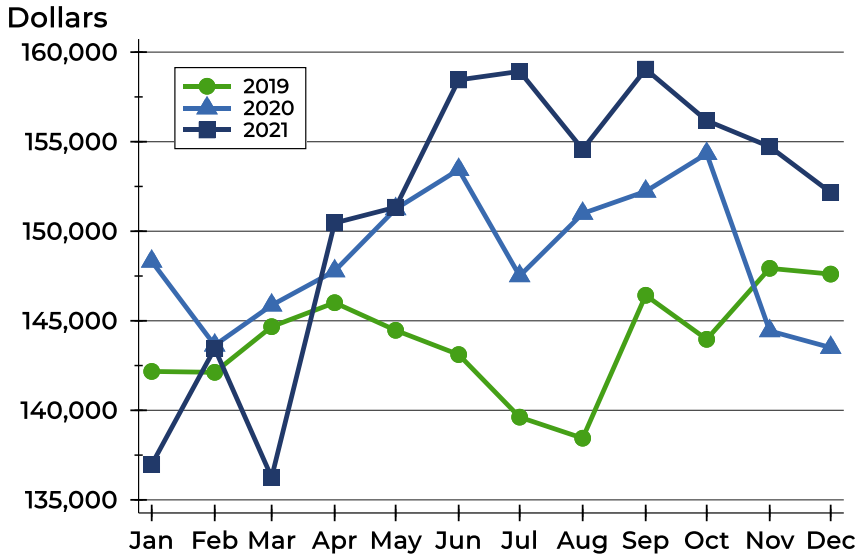
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	2.6%	1.1	38,950	38,950	32	32	81.2%	81.2%
\$50,000-\$99,999	19	24.7%	2.5	78,674	83,500	90	63	93.7%	93.7%
\$100,000-\$124,999	9	11.7%	1.3	117,356	119,000	118	124	98.5%	100.0%
\$125,000-\$149,999	14	18.2%	1.8	136,693	135,000	85	74	97.5%	100.0%
\$150,000-\$174,999	7	9.1%	1.0	157,357	155,000	117	106	98.7%	100.0%
\$175,000-\$199,999	11	14.3%	1.6	188,527	189,000	76	43	98.4%	100.0%
\$200,000-\$249,999	10	13.0%	0.9	223,900	219,950	91	64	97.9%	100.0%
\$250,000-\$299,999	3	3.9%	0.8	273,300	270,000	42	52	100.0%	100.0%
\$300,000-\$399,999	1	1.3%	0.6	340,000	340,000	46	46	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	1.3%	6.0	600,000	600,000	68	68	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



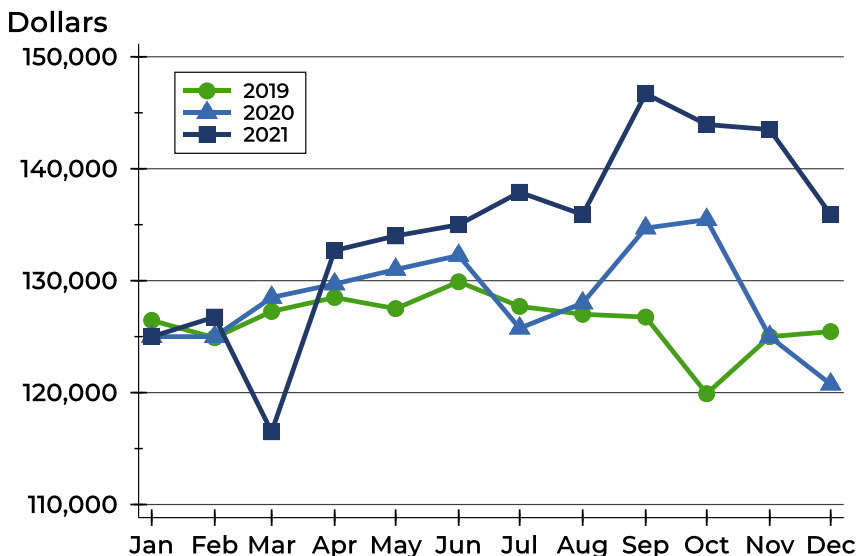
Geary County Active Listings Analysis

Average Price



Month	2019	2020	2021
January	142,171	148,318	136,974
February	142,122	143,632	143,455
March	144,672	145,870	136,261
April	146,010	147,781	150,461
May	144,469	151,246	151,338
June	143,113	153,440	158,451
July	139,618	147,507	158,926
August	138,444	150,992	154,572
September	146,424	152,228	159,050
October	143,965	154,331	156,179
November	147,929	144,435	154,722
December	147,607	143,503	152,166

Median Price

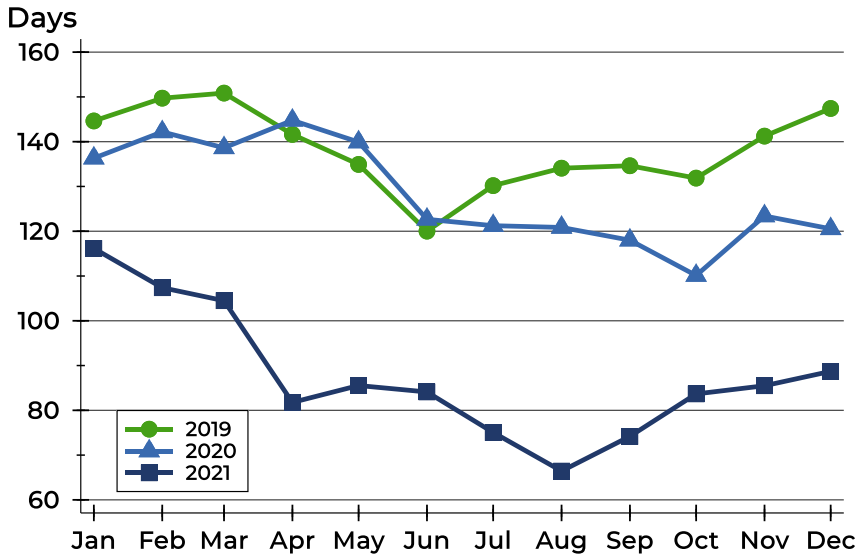


Month	2019	2020	2021
January	126,450	125,000	125,000
February	124,900	124,999	126,750
March	127,250	128,500	116,500
April	128,500	129,700	132,700
May	127,500	131,000	134,000
June	129,900	132,250	135,000
July	127,700	125,750	137,900
August	127,000	128,000	135,900
September	126,750	134,700	146,700
October	119,900	135,450	143,950
November	124,999	125,000	143,500
December	125,450	120,750	135,900



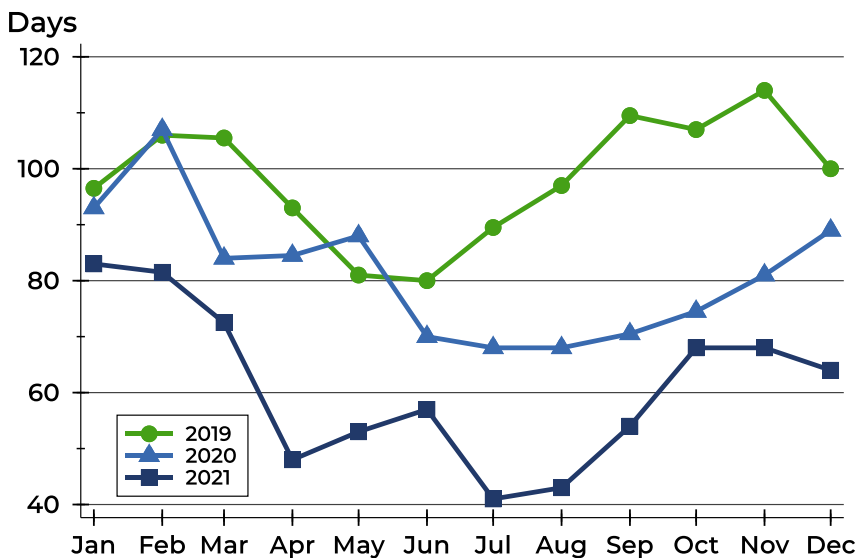
Geary County Active Listings Analysis

Average DOM



Month	2019	2020	2021
January	145	136	116
February	150	142	107
March	151	139	104
April	142	145	82
May	135	140	86
June	120	123	84
July	130	121	75
August	134	121	66
September	135	118	74
October	132	110	84
November	141	123	85
December	147	121	89

Median DOM

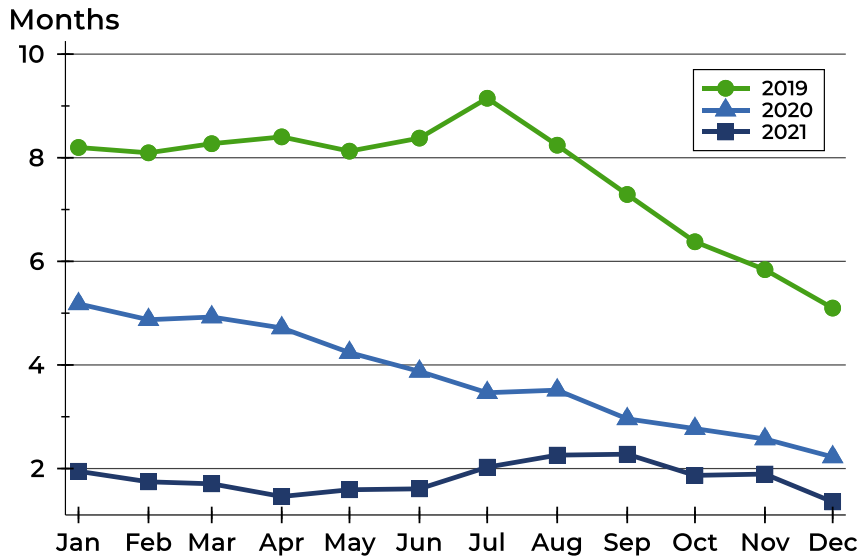


Month	2019	2020	2021
January	97	93	83
February	106	107	82
March	106	84	73
April	93	85	48
May	81	88	53
June	80	70	57
July	90	68	41
August	97	68	43
September	110	71	54
October	107	75	68
November	114	81	68
December	100	89	64



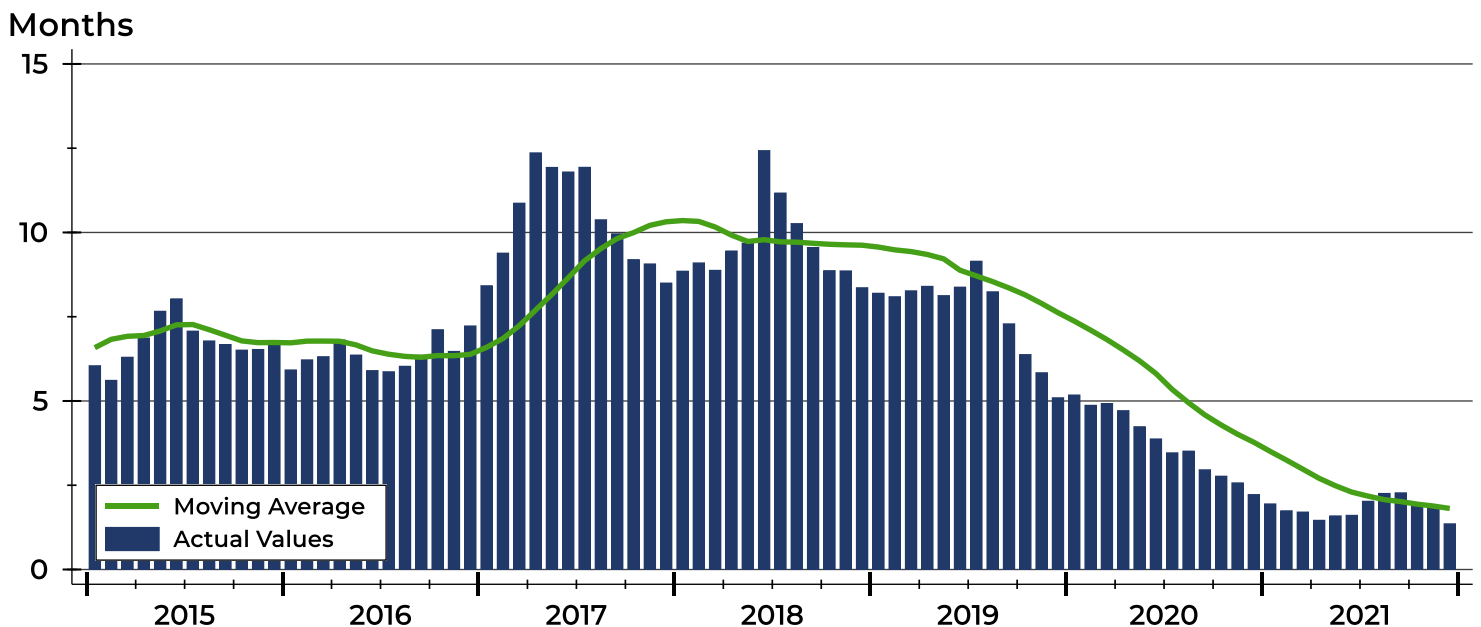
Geary County Months' Supply Analysis

Months' Supply by Month



Month	2019	2020	2021
January	8.2	5.2	1.9
February	8.1	4.9	1.7
March	8.3	4.9	1.7
April	8.4	4.7	1.5
May	8.1	4.2	1.6
June	8.4	3.9	1.6
July	9.1	3.5	2.0
August	8.2	3.5	2.3
September	7.3	3.0	2.3
October	6.4	2.8	1.9
November	5.8	2.6	1.9
December	5.1	2.2	1.4

History of Month's Supply





Geary County New Listings Analysis

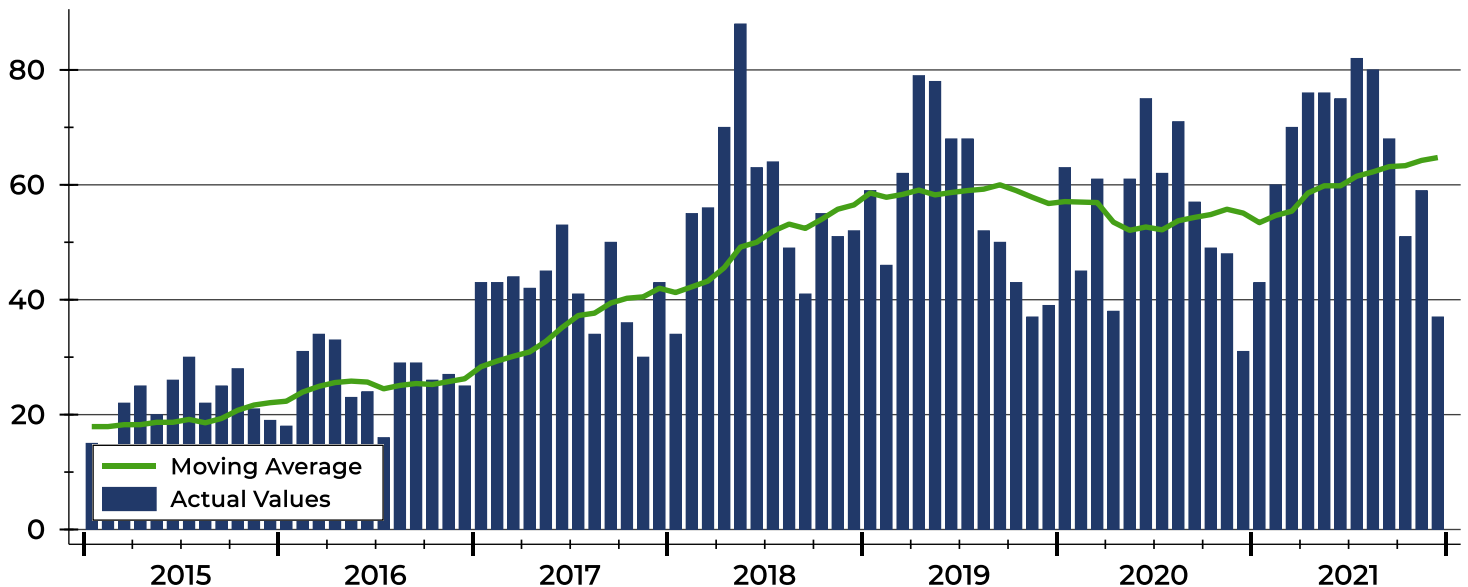
Summary Statistics for New Listings		2021	December 2020	Change
Current Month	New Listings	37	31	19.4%
	Volume (1,000s)	5,511	4,295	28.3%
	Average List Price	148,946	138,532	7.5%
	Median List Price	149,000	129,900	14.7%
Year-to-Date	New Listings	777	661	17.5%
	Volume (1,000s)	128,484	100,222	28.2%
	Average List Price	165,360	151,621	9.1%
	Median List Price	159,900	149,300	7.1%

A total of 37 new listings were added in Geary County during December, up 19.4% from the same month in 2020. Year-to-date Geary County has seen 777 new listings.

The median list price of these homes was \$149,000 up from \$129,900 in 2020.

History of New Listings

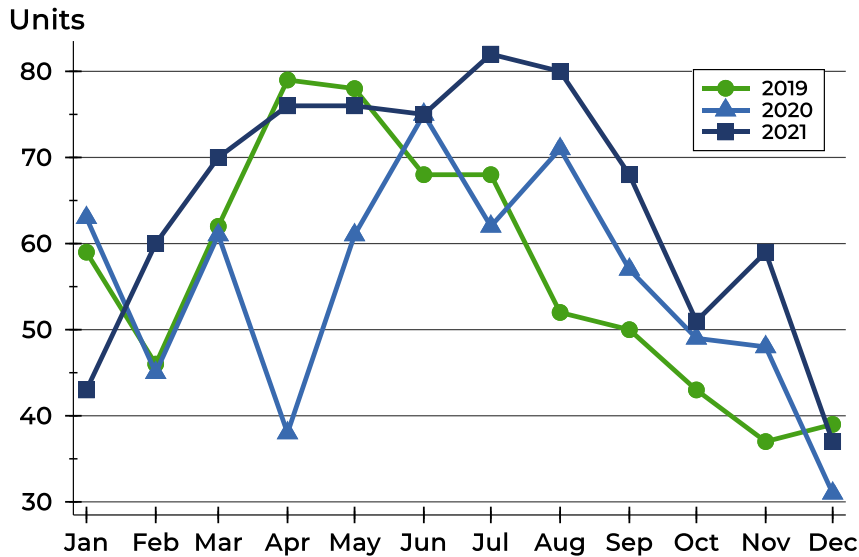
Units





Geary County New Listings Analysis

New Listings by Month



Month	2019	2020	2021
January	59	63	43
February	46	45	60
March	62	61	70
April	79	38	76
May	78	61	76
June	68	75	75
July	68	62	82
August	52	71	80
September	50	57	68
October	43	49	51
November	37	48	59
December	39	31	37

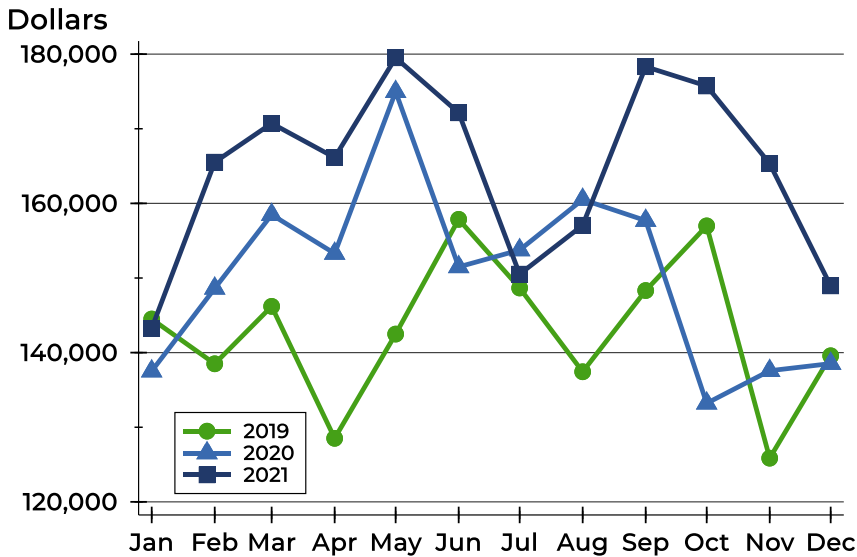
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	8.1%	37,667	35,000	7	7	100.0%	100.0%
\$50,000-\$99,999	6	16.2%	72,833	72,500	12	11	97.0%	100.0%
\$100,000-\$124,999	5	13.5%	117,760	119,000	19	14	99.6%	100.0%
\$125,000-\$149,999	7	18.9%	138,386	135,000	26	35	99.1%	100.0%
\$150,000-\$174,999	1	2.7%	174,900	174,900	3	3	100.0%	100.0%
\$175,000-\$199,999	7	18.9%	184,257	180,000	11	8	100.0%	100.0%
\$200,000-\$249,999	4	10.8%	219,725	220,000	12	10	100.0%	100.0%
\$250,000-\$299,999	4	10.8%	264,975	260,000	12	12	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



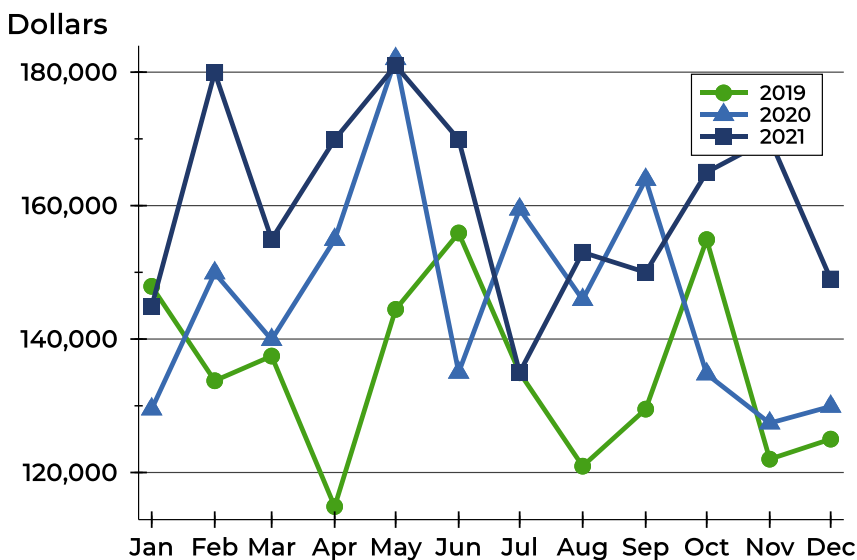
Geary County New Listings Analysis

Average Price



Month	2019	2020	2021
January	144,503	137,520	143,252
February	138,504	148,613	165,525
March	146,200	158,487	170,726
April	128,519	153,284	166,146
May	142,486	174,962	179,516
June	157,863	151,491	172,141
July	148,666	153,756	150,517
August	137,436	160,512	157,069
September	148,321	157,694	178,317
October	156,984	133,214	175,735
November	125,861	137,576	165,330
December	139,577	138,532	148,946

Median Price



Month	2019	2020	2021
January	147,900	129,500	144,900
February	133,750	149,900	179,950
March	137,450	139,900	154,950
April	114,900	154,900	169,900
May	144,450	182,000	181,000
June	155,900	135,000	169,900
July	134,950	159,450	135,000
August	120,950	145,900	153,000
September	129,500	163,900	150,000
October	154,900	134,750	165,000
November	122,000	127,400	170,000
December	125,000	129,900	149,000



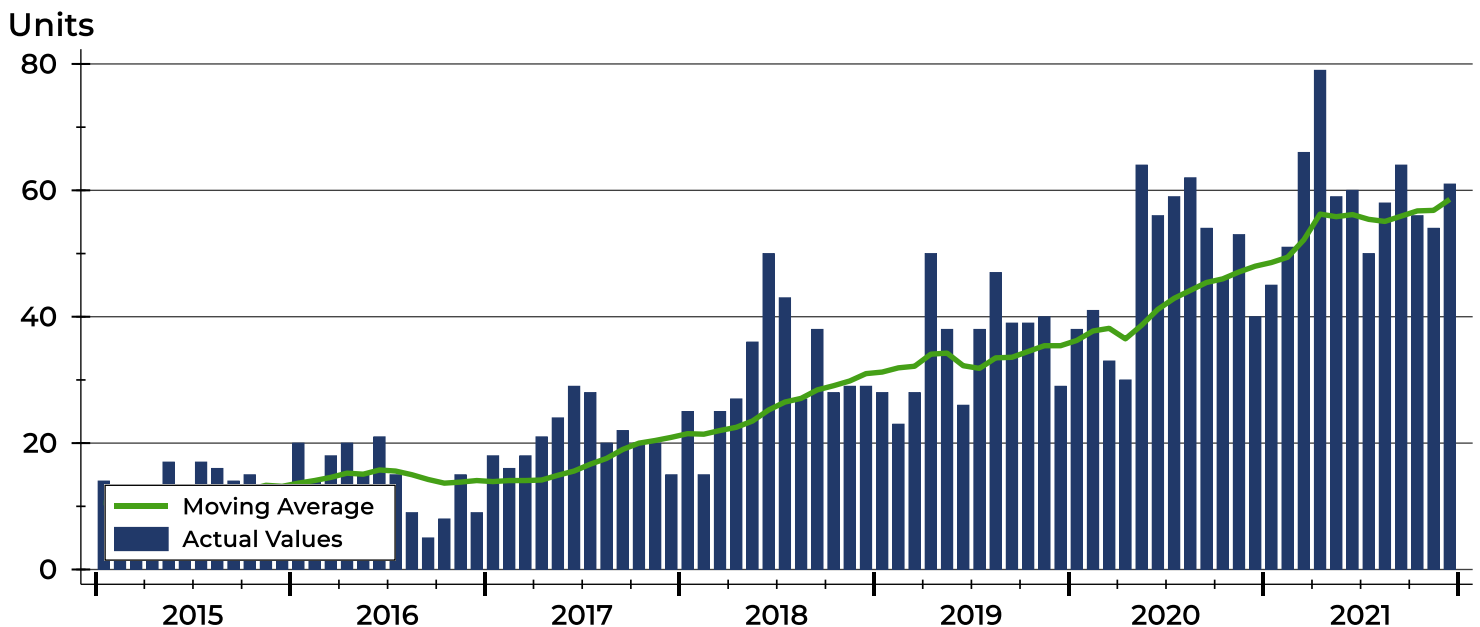
Geary County Contracts Written Analysis

Summary Statistics for Contracts Written		December			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Contracts Written		61	40	52.5%	703	576	22.0%
Volume (1,000s)		9,316	6,115	52.3%	118,035	90,067	31.1%
Average	Sale Price	152,725	152,872	-0.1%	167,902	156,366	7.4%
	Days on Market	59	66	-10.6%	38	73	-47.9%
	Percent of Original	96.1%	94.3%	1.9%	96.8%	95.8%	1.0%
Median	Sale Price	143,500	133,950	7.1%	165,000	155,000	6.5%
	Days on Market	35	39	-10.3%	12	32	-62.5%
	Percent of Original	100.0%	98.4%	1.6%	100.0%	98.0%	2.0%

A total of 61 contracts for sale were written in Geary County during the month of December, up from 40 in 2020. The median list price of these homes was \$143,500, up from \$133,950 the prior year.

Half of the homes that went under contract in December were on the market less than 35 days, compared to 39 days in December 2020.

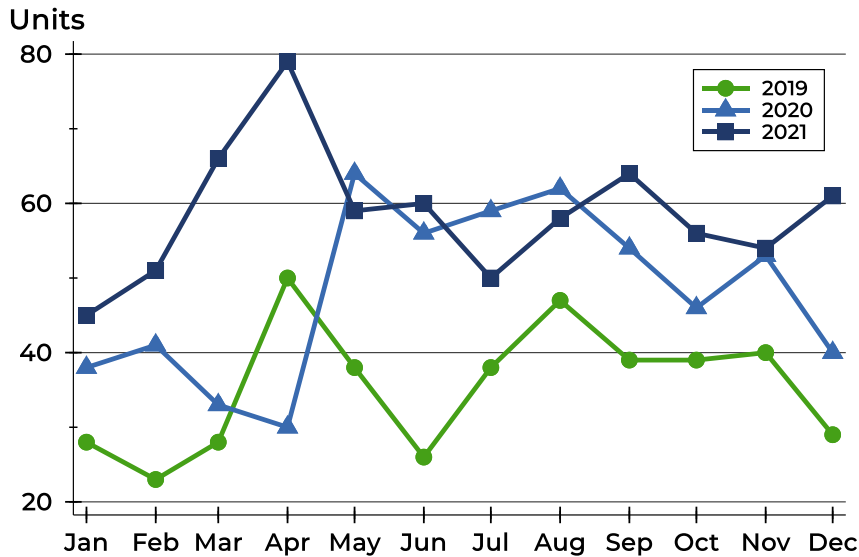
History of Contracts Written





Geary County Contracts Written Analysis

Contracts Written by Month



Month	2019	2020	2021
January	28	38	45
February	23	41	51
March	28	33	66
April	50	30	79
May	38	64	59
June	26	56	60
July	38	59	50
August	47	62	58
September	39	54	64
October	39	46	56
November	40	53	54
December	29	40	61

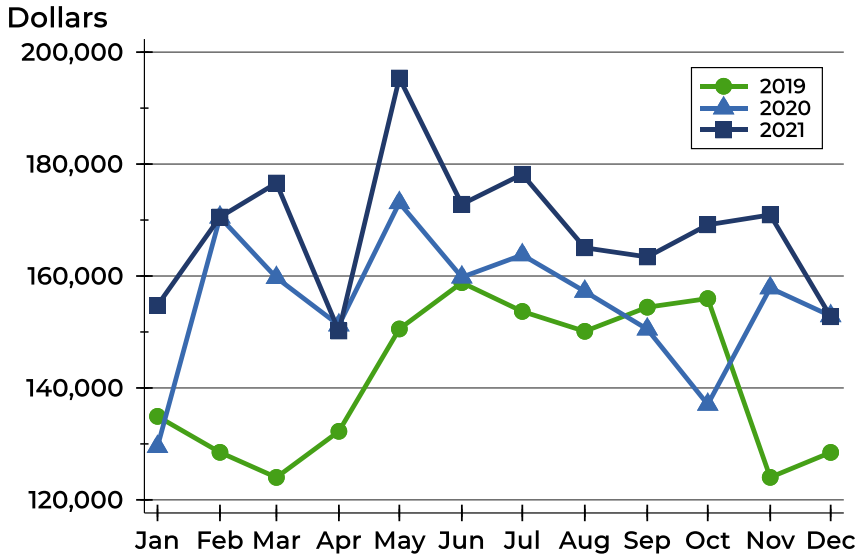
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	3.3%	13,000	13,000	11	11	85.3%	85.3%
\$25,000-\$49,999	4	6.6%	33,750	32,500	122	33	89.6%	100.0%
\$50,000-\$99,999	9	14.8%	76,967	80,000	82	35	95.8%	94.7%
\$100,000-\$124,999	6	9.8%	116,050	116,500	44	35	99.9%	100.0%
\$125,000-\$149,999	13	21.3%	137,492	134,900	63	47	95.9%	96.5%
\$150,000-\$174,999	3	4.9%	167,600	168,000	49	32	94.3%	100.0%
\$175,000-\$199,999	6	9.8%	185,383	183,750	19	7	99.2%	100.0%
\$200,000-\$249,999	11	18.0%	223,527	225,000	67	46	96.6%	98.7%
\$250,000-\$299,999	6	9.8%	263,333	260,000	34	12	97.3%	100.0%
\$300,000-\$399,999	1	1.6%	324,900	324,900	76	76	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



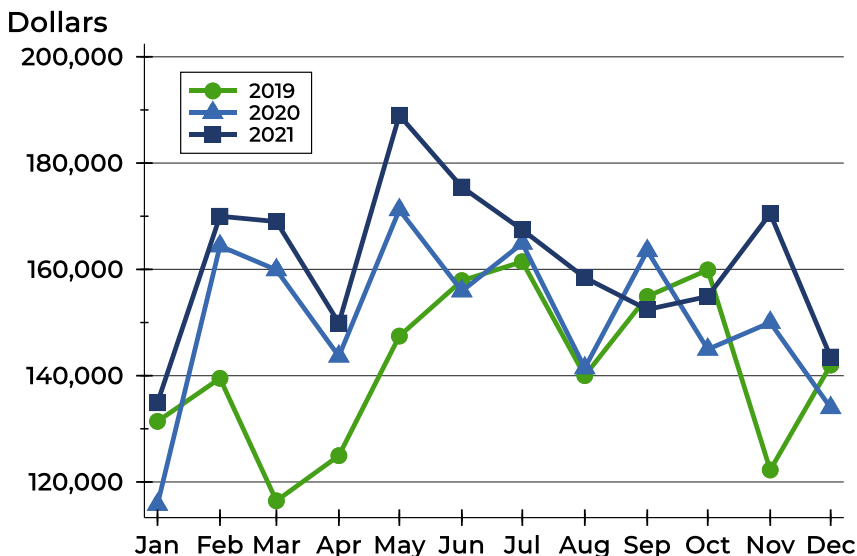
Geary County Contracts Written Analysis

Average Price



Month	2019	2020	2021
January	134,921	129,505	154,756
February	128,496	170,499	170,534
March	124,014	159,702	176,609
April	132,248	151,227	150,175
May	150,539	173,075	195,375
June	158,816	159,789	172,818
July	153,670	163,765	178,180
August	150,118	157,239	165,043
September	154,424	150,494	163,406
October	155,967	137,050	169,151
November	124,020	157,855	170,915
December	128,479	152,872	152,725

Median Price

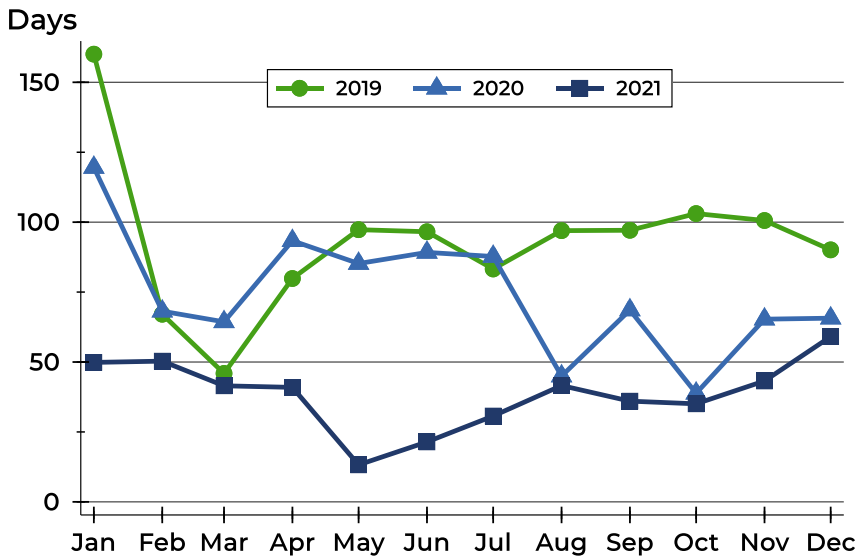


Month	2019	2020	2021
January	131,400	115,750	134,900
February	139,500	164,400	170,000
March	116,450	159,900	169,000
April	124,950	143,650	149,900
May	147,450	171,200	189,000
June	157,888	155,925	175,500
July	161,450	164,900	167,450
August	140,000	141,450	158,450
September	154,900	163,500	152,450
October	159,900	144,950	154,900
November	122,250	150,000	170,500
December	142,000	133,950	143,500



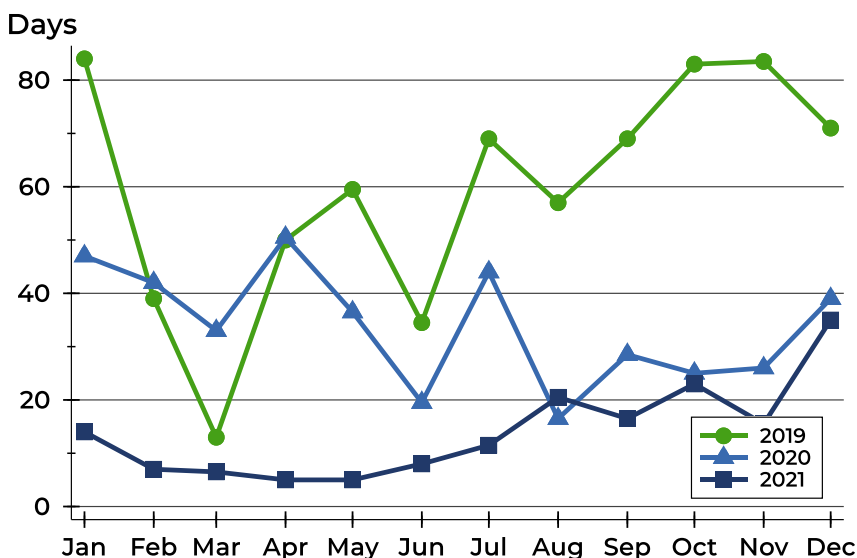
Geary County Contracts Written Analysis

Average DOM



Month	2019	2020	2021
January	160	120	50
February	67	68	50
March	46	64	42
April	80	93	41
May	97	85	13
June	97	89	21
July	83	88	31
August	97	45	42
September	97	69	36
October	103	39	35
November	101	65	43
December	90	66	59

Median DOM



Month	2019	2020	2021
January	84	47	14
February	39	42	7
March	13	33	7
April	50	51	5
May	60	37	5
June	35	20	8
July	69	44	12
August	57	17	21
September	69	29	17
October	83	25	23
November	84	26	16
December	71	39	35



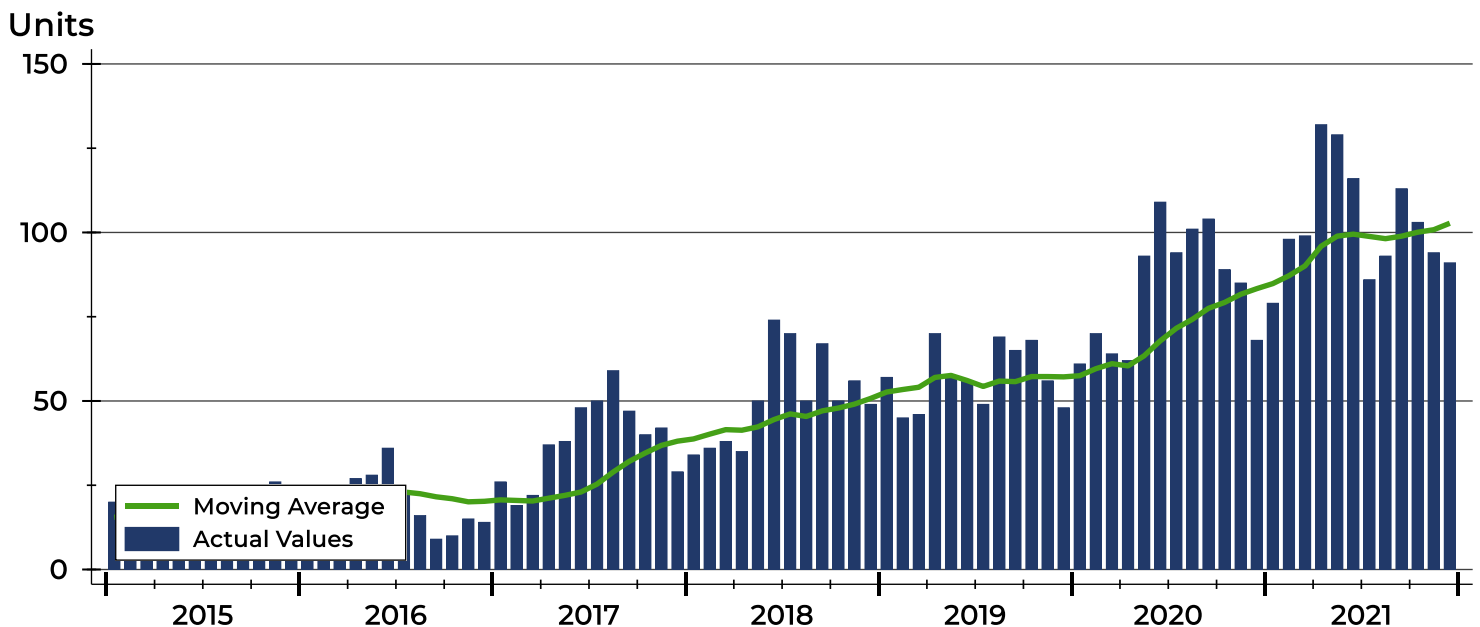
Geary County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2021	2020	Change
Pending Contracts		91	68	33.8%
Volume (1,000s)		14,562	10,397	40.1%
Average	List Price	160,018	152,899	4.7%
	Days on Market	49	61	-19.7%
	Percent of Original	98.2%	98.4%	-0.2%
Median	List Price	159,900	147,900	8.1%
	Days on Market	26	43	-39.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 91 listings in Geary County had contracts pending at the end of December, up from 68 contracts pending at the end of December 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

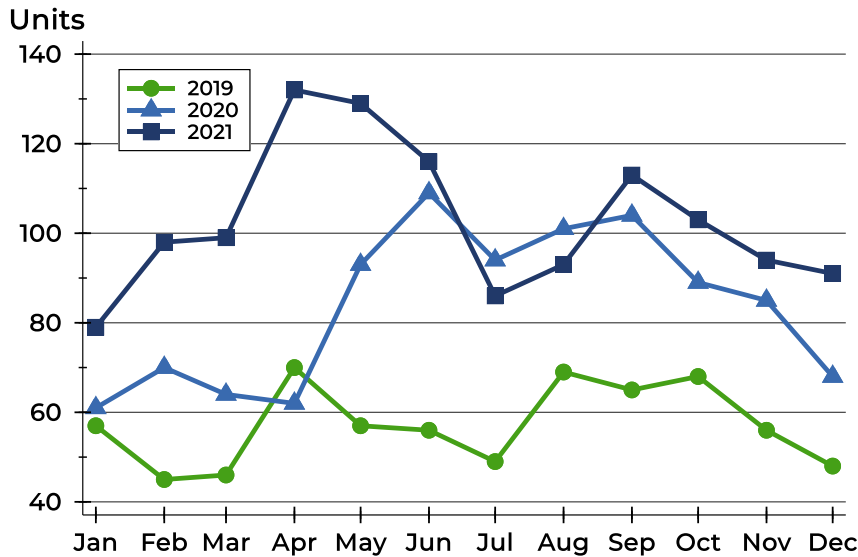
History of Pending Contracts





Geary County Pending Contracts Analysis

Pending Contracts by Month



Month	2019	2020	2021
January	57	61	79
February	45	70	98
March	46	64	99
April	70	62	132
May	57	93	129
June	56	109	116
July	49	94	86
August	69	101	93
September	65	104	113
October	68	89	103
November	56	85	94
December	48	68	91

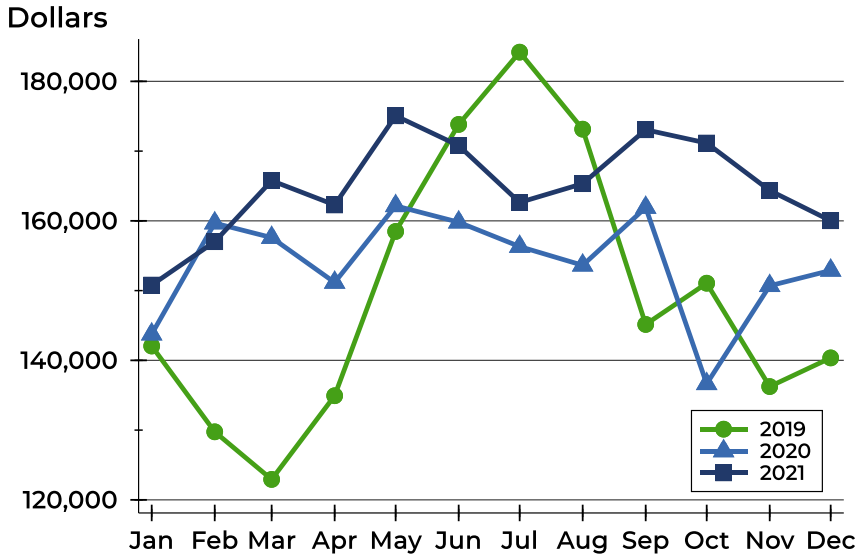
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.1%	17,500	17,500	6	6	100.0%	100.0%
\$25,000-\$49,999	3	3.3%	31,667	30,000	23	7	100.0%	100.0%
\$50,000-\$99,999	13	14.3%	76,923	71,900	86	49	97.5%	100.0%
\$100,000-\$124,999	9	9.9%	115,900	116,900	58	56	97.9%	100.0%
\$125,000-\$149,999	16	17.6%	136,338	134,900	53	45	97.1%	99.5%
\$150,000-\$174,999	11	12.1%	164,582	165,000	23	3	99.4%	100.0%
\$175,000-\$199,999	11	12.1%	185,245	181,000	37	19	98.5%	100.0%
\$200,000-\$249,999	18	19.8%	219,372	216,000	51	43	98.3%	100.0%
\$250,000-\$299,999	8	8.8%	262,863	261,450	28	12	98.0%	100.0%
\$300,000-\$399,999	1	1.1%	324,900	324,900	76	76	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



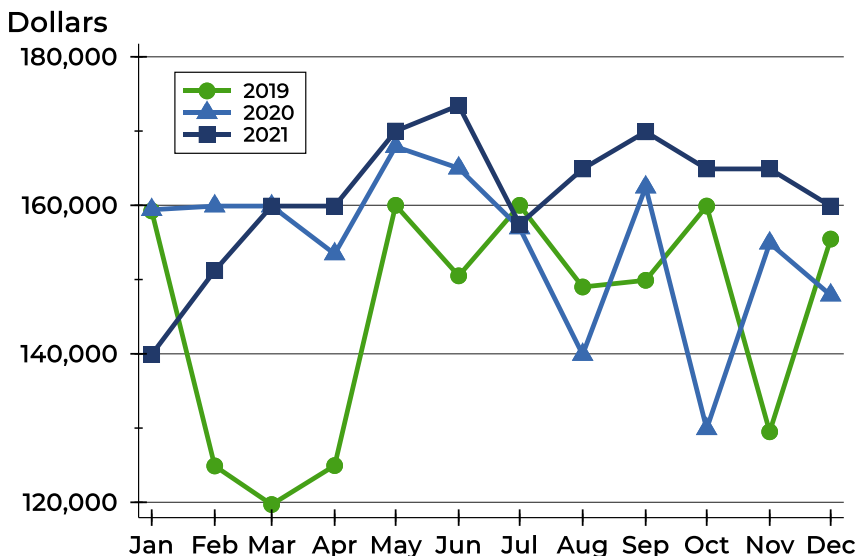
Geary County Pending Contracts Analysis

Average Price



Month	2019	2020	2021
January	142,061	143,752	150,797
February	129,758	159,679	157,014
March	122,935	157,601	165,765
April	134,933	151,171	162,286
May	158,486	162,153	175,066
June	173,826	159,811	170,791
July	184,189	156,318	162,645
August	173,149	153,630	165,331
September	145,154	161,911	173,063
October	151,063	136,636	171,159
November	136,244	150,694	164,356
December	140,355	152,899	160,018

Median Price

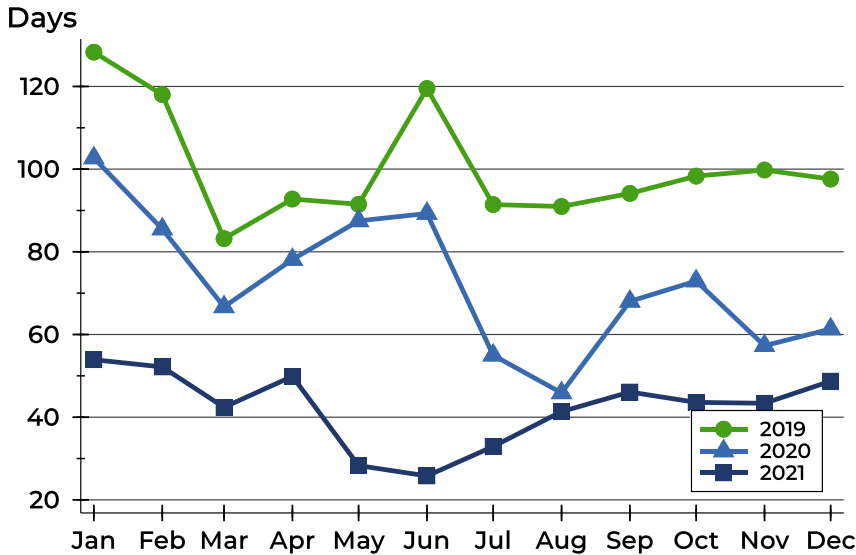


Month	2019	2020	2021
January	159,250	159,400	139,900
February	124,900	159,900	151,200
March	119,700	159,900	159,900
April	124,950	153,450	159,900
May	160,000	167,900	170,000
June	150,500	165,000	173,450
July	160,000	156,950	157,450
August	149,000	139,900	164,900
September	149,900	162,450	169,900
October	159,900	129,900	164,900
November	129,500	154,900	164,900
December	155,450	147,900	159,900



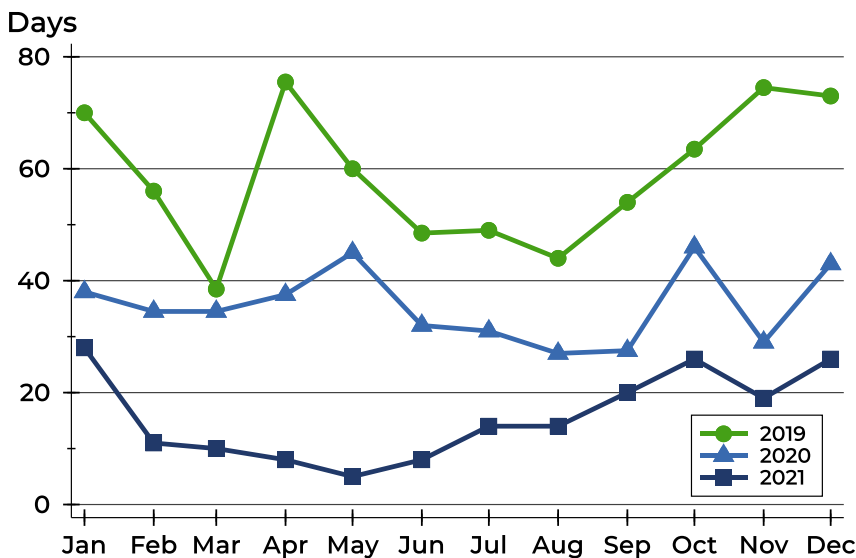
Geary County Pending Contracts Analysis

Average DOM



Month	2019	2020	2021
January	128	103	54
February	118	86	52
March	83	67	42
April	93	78	50
May	91	87	28
June	120	89	26
July	91	55	33
August	91	46	41
September	94	68	46
October	98	73	44
November	100	57	43
December	98	61	49

Median DOM



Month	2019	2020	2021
January	70	38	28
February	56	35	11
March	39	35	10
April	76	38	8
May	60	45	5
June	49	32	8
July	49	31	14
August	44	27	14
September	54	28	20
October	64	46	26
November	75	29	19
December	73	43	26