



## Geary County Housing Report



### Market Overview

#### Geary County Home Sales Fell in September

Total home sales in Geary County fell last month to 51 units, compared to 54 units in September 2020. Total sales volume was \$8.0 million, up from a year earlier.

The median sale price in September was \$140,000, up from \$134,200 a year earlier. Homes that sold in September were typically on the market for 11 days and sold for 100.0% of their list prices.

#### Geary County Active Listings Down at End of September

The total number of active listings in Geary County at the end of September was 127 units, down from 128 at the same point in 2020. This represents a 2.3 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$148,400.

During September, a total of 65 contracts were written up from 54 in September 2020. At the end of the month, there were 113 contracts pending, compared to 104 at the end of September 2020.

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## Geary County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
<b>Home Sales</b> Change from prior year		<b>51</b> -5.6%	<b>54</b> 45.9%	<b>37</b> 68.2%	<b>497</b> 24.9%	<b>398</b> 33.6%	<b>298</b> 16.4%
<b>Active Listings</b> Change from prior year		<b>127</b> -0.8%	<b>128</b> -46.7%	<b>240</b> -5.5%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Months' Supply</b> Change from prior year		<b>2.3</b> -23.3%	<b>3.0</b> -58.9%	<b>7.3</b> -24.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>New Listings</b> Change from prior year		<b>69</b> 21.1%	<b>57</b> 14.0%	<b>50</b> 22.0%	<b>630</b> 18.2%	<b>533</b> -5.2%	<b>562</b> 8.1%
<b>Contracts Written</b> Change from prior year		<b>65</b> 20.4%	<b>54</b> 38.5%	<b>39</b> 2.6%	<b>532</b> 21.7%	<b>437</b> 37.9%	<b>317</b> 10.8%
<b>Pending Contracts</b> Change from prior year		<b>113</b> 8.7%	<b>104</b> 60.0%	<b>65</b> -3.0%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Sales Volume (1,000s)</b> Change from prior year		<b>8,018</b> 7.2%	<b>7,477</b> 52.4%	<b>4,905</b> 62.9%	<b>82,170</b> 34.3%	<b>61,194</b> 48.0%	<b>41,342</b> 16.7%
Average	<b>Sale Price</b> Change from prior year	<b>157,213</b> 13.5%	<b>138,463</b> 4.5%	<b>132,558</b> -3.2%	<b>165,332</b> 7.5%	<b>153,754</b> 10.8%	<b>138,731</b> 0.2%
	<b>List Price of Actives</b> Change from prior year	<b>158,978</b> 4.4%	<b>152,228</b> 4.0%	<b>146,424</b> -0.6%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>27</b> -50.0%	<b>54</b> -28.9%	<b>76</b> -31.5%	<b>37</b> -56.5%	<b>85</b> -5.6%	<b>90</b> -10.0%
	<b>Percent of List</b> Change from prior year	<b>96.9%</b> -0.4%	<b>97.3%</b> 0.6%	<b>96.7%</b> 0.8%	<b>98.7%</b> 0.7%	<b>98.0%</b> 0.1%	<b>97.9%</b> 0.8%
	<b>Percent of Original</b> Change from prior year	<b>95.4%</b> 0.5%	<b>94.9%</b> 4.6%	<b>90.7%</b> -1.2%	<b>97.4%</b> 2.0%	<b>95.5%</b> 1.5%	<b>94.1%</b> 1.1%
Median	<b>Sale Price</b> Change from prior year	<b>140,000</b> 4.3%	<b>134,200</b> 0.0%	<b>134,250</b> -6.8%	<b>165,000</b> 5.3%	<b>156,725</b> 12.0%	<b>139,950</b> 0.0%
	<b>List Price of Actives</b> Change from prior year	<b>148,400</b> 10.2%	<b>134,700</b> 6.3%	<b>126,750</b> -2.1%	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	<b>Days on Market</b> Change from prior year	<b>11</b> -62.1%	<b>29</b> -49.1%	<b>57</b> -32.1%	<b>9</b> -76.9%	<b>39</b> -22.0%	<b>50</b> -20.6%
	<b>Percent of List</b> Change from prior year	<b>100.0%</b> 0.7%	<b>99.3%</b> -0.7%	<b>100.0%</b> 3.1%	<b>100.0%</b> 1.2%	<b>98.8%</b> 0.0%	<b>98.8%</b> 0.3%
	<b>Percent of Original</b> Change from prior year	<b>98.5%</b> 0.5%	<b>98.0%</b> 1.4%	<b>96.6%</b> 1.0%	<b>100.0%</b> 2.2%	<b>97.8%</b> 0.8%	<b>97.0%</b> 0.2%



## Geary County Closed Listings Analysis

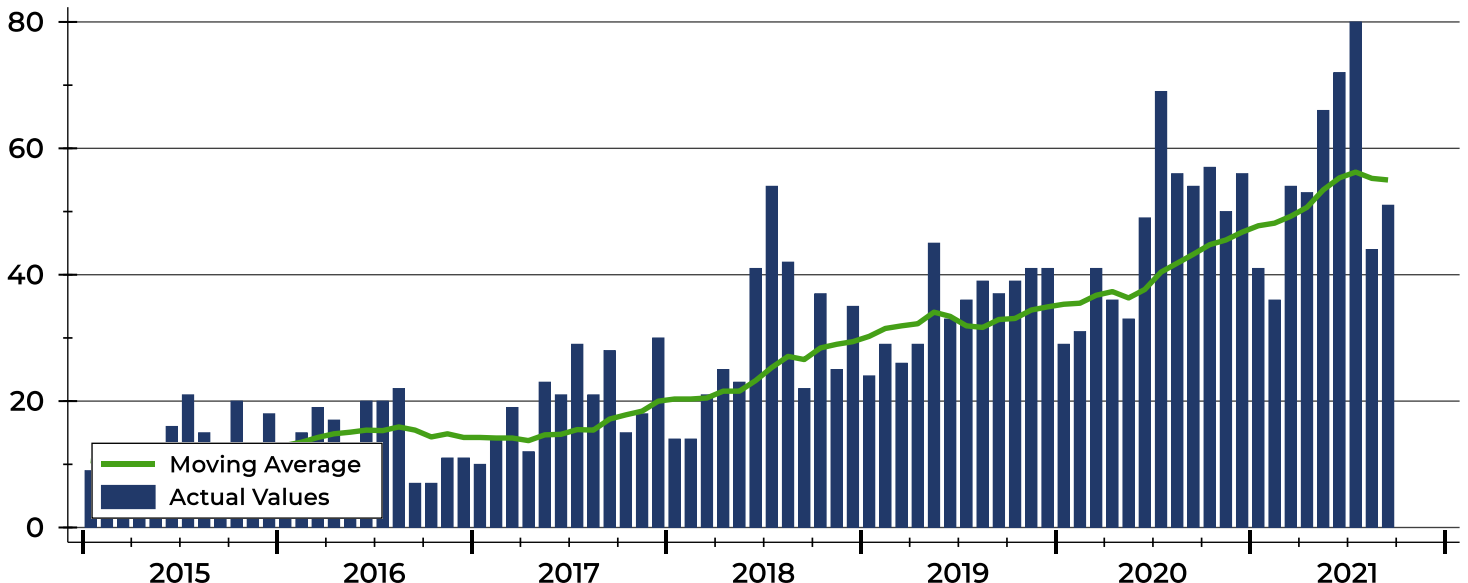
Summary Statistics for Closed Listings		September			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		51	54	-5.6%	497	398	24.9%
Volume (1,000s)		8,018	7,477	7.2%	82,170	61,194	34.3%
Months' Supply		2.3	3.0	-23.3%	N/A	N/A	N/A
Average	Sale Price	157,213	138,463	13.5%	165,332	153,754	7.5%
	Days on Market	27	54	-50.0%	37	85	-56.5%
	Percent of List	96.9%	97.3%	-0.4%	98.7%	98.0%	0.7%
	Percent of Original	95.4%	94.9%	0.5%	97.4%	95.5%	2.0%
Median	Sale Price	140,000	134,200	4.3%	165,000	156,725	5.3%
	Days on Market	11	29	-62.1%	9	39	-76.9%
	Percent of List	100.0%	99.3%	0.7%	100.0%	98.8%	1.2%
	Percent of Original	98.5%	98.0%	0.5%	100.0%	97.8%	2.2%

A total of 51 homes sold in Geary County in September, down from 54 units in September 2020. Total sales volume rose to \$8.0 million compared to \$7.5 million in the previous year.

The median sales price in September was \$140,000, up 4.3% compared to the prior year. Median days on market was 11 days, down from 16 days in August, and down from 29 in September 2020.

## History of Closed Listings

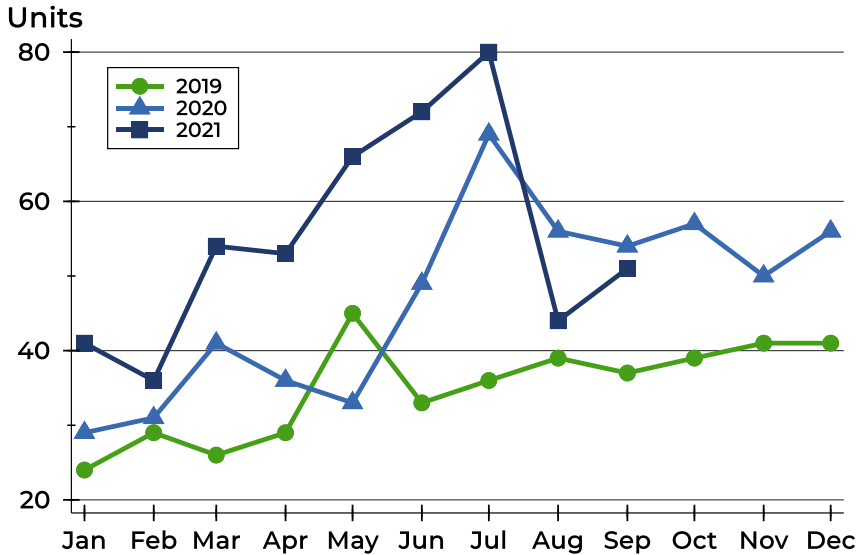
Units





## Geary County Closed Listings Analysis

### Closed Listings by Month



Month	2019	2020	2021
January	24	29	41
February	29	31	36
March	26	41	54
April	29	36	53
May	45	33	66
June	33	49	72
July	36	69	80
August	39	56	44
September	37	54	51
October	39	57	
November	41	50	
December	41	56	

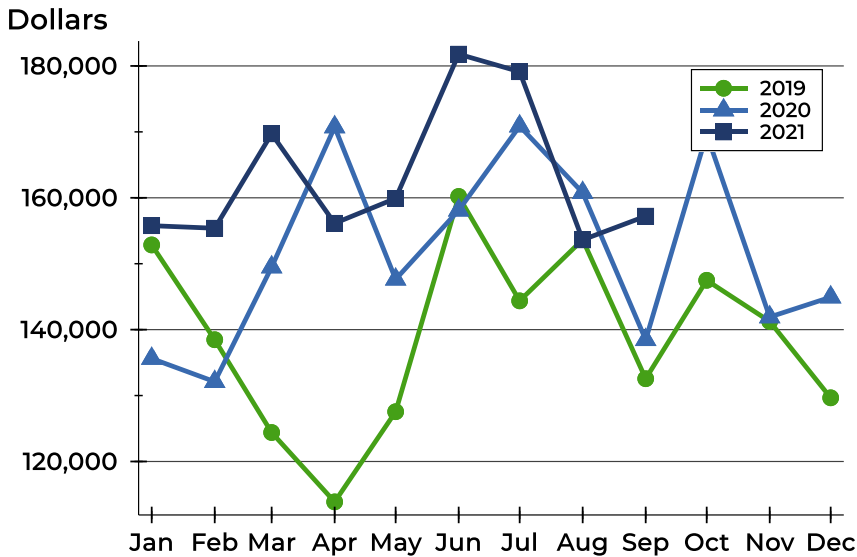
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	5.9%	1.1	22,000	22,000	28	28	72.1%	75.9%	62.6%	64.7%
\$25,000-\$49,999	1	2.0%	0.5	30,000	30,000	2	2	85.7%	85.7%	85.7%	85.7%
\$50,000-\$99,999	7	13.7%	3.6	77,857	80,000	62	14	96.5%	94.5%	93.3%	94.1%
\$100,000-\$124,999	9	17.6%	2.6	116,256	115,000	12	7	98.7%	98.8%	98.8%	100.0%
\$125,000-\$149,999	7	13.7%	3.2	131,786	129,500	55	66	97.3%	98.6%	96.4%	95.3%
\$150,000-\$174,999	4	7.8%	2.6	164,238	166,975	23	18	100.6%	100.0%	99.1%	100.0%
\$175,000-\$199,999	6	11.8%	1.0	182,633	182,400	10	7	99.9%	100.0%	99.5%	100.0%
\$200,000-\$249,999	6	11.8%	1.6	234,817	235,000	7	4	100.0%	100.0%	98.6%	100.0%
\$250,000-\$299,999	7	13.7%	0.9	258,414	258,000	25	24	99.1%	100.0%	98.7%	100.0%
\$300,000-\$399,999	0	0.0%	6.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	2.0%	2.0	437,500	437,500	6	6	97.2%	97.2%	97.2%	97.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



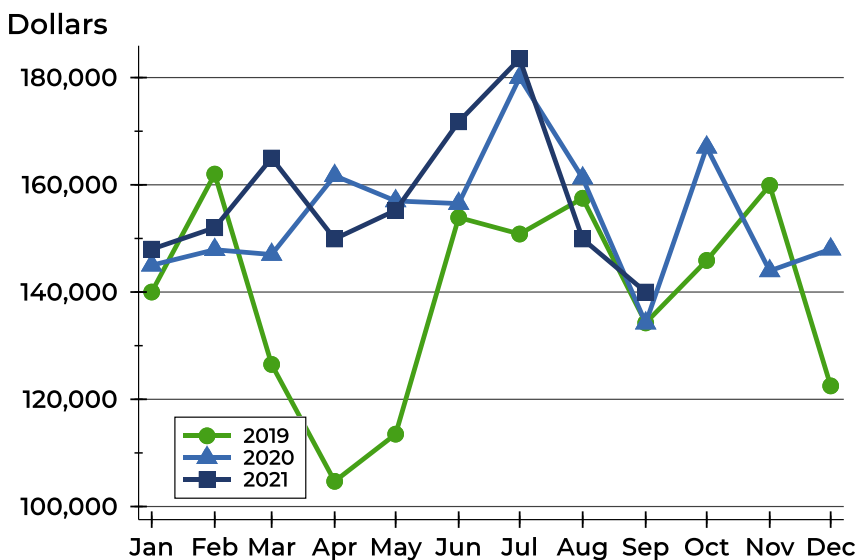
## Geary County Closed Listings Analysis

### Average Price



Month	2019	2020	2021
January	152,853	135,618	155,771
February	138,469	132,105	155,385
March	124,396	149,489	169,706
April	113,873	170,738	156,132
May	127,551	147,637	159,909
June	160,208	158,106	181,792
July	144,368	170,873	179,127
August	153,654	160,780	153,622
September	132,558	138,463	157,213
October	147,488	169,646	157,213
November	141,251	141,914	157,213
December	129,662	144,929	157,213

### Median Price

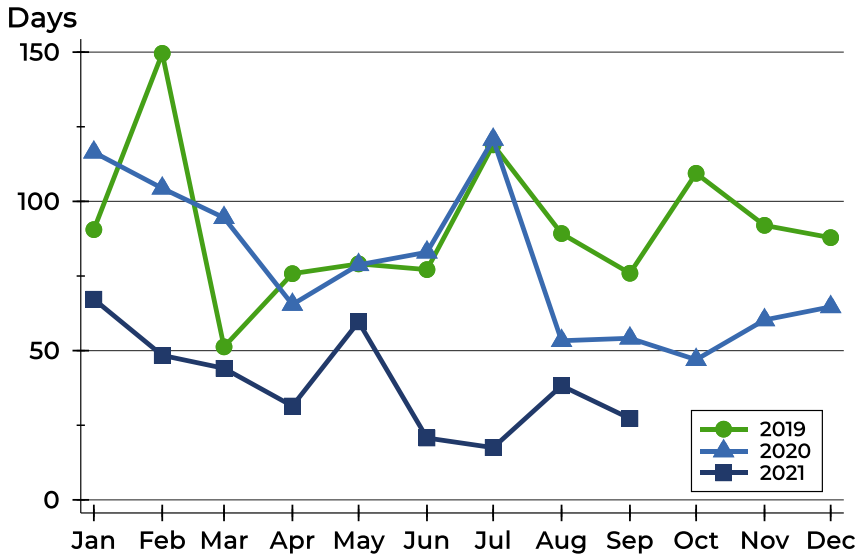


Month	2019	2020	2021
January	140,000	145,000	148,000
February	162,000	147,900	152,000
March	126,500	147,000	165,000
April	104,700	161,700	149,900
May	113,500	157,000	155,250
June	153,900	156,500	171,750
July	150,825	180,000	183,500
August	157,500	161,250	149,900
September	134,250	134,200	140,000
October	145,900	167,000	140,000
November	159,900	143,950	140,000
December	122,500	148,000	140,000



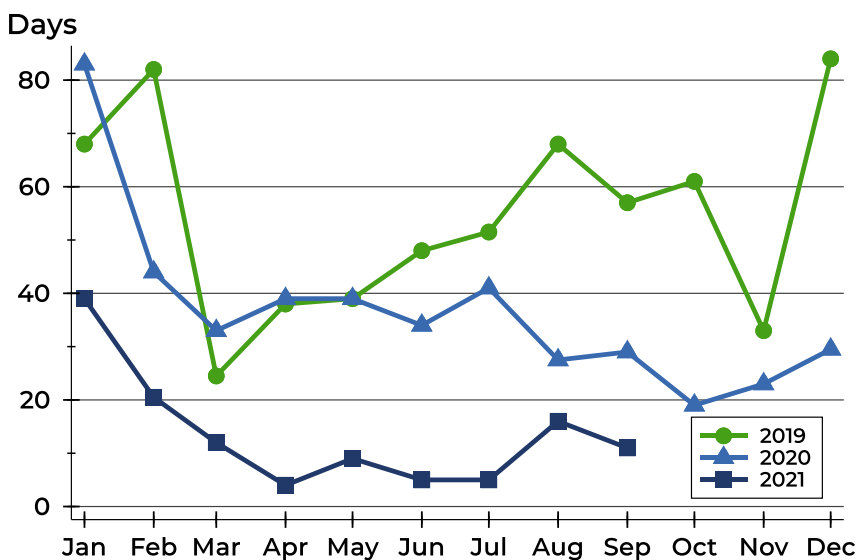
## Geary County Closed Listings Analysis

### Average DOM



Month	2019	2020	2021
January	91	116	67
February	150	104	48
March	51	95	44
April	76	65	31
May	79	79	60
June	77	83	21
July	119	121	18
August	89	53	38
September	76	54	27
October	109	47	
November	92	60	
December	88	65	

### Median DOM



Month	2019	2020	2021
January	68	83	39
February	82	44	21
March	25	33	12
April	38	39	4
May	39	39	9
June	48	34	5
July	52	41	5
August	68	28	16
September	57	29	11
October	61	19	
November	33	23	
December	84	30	



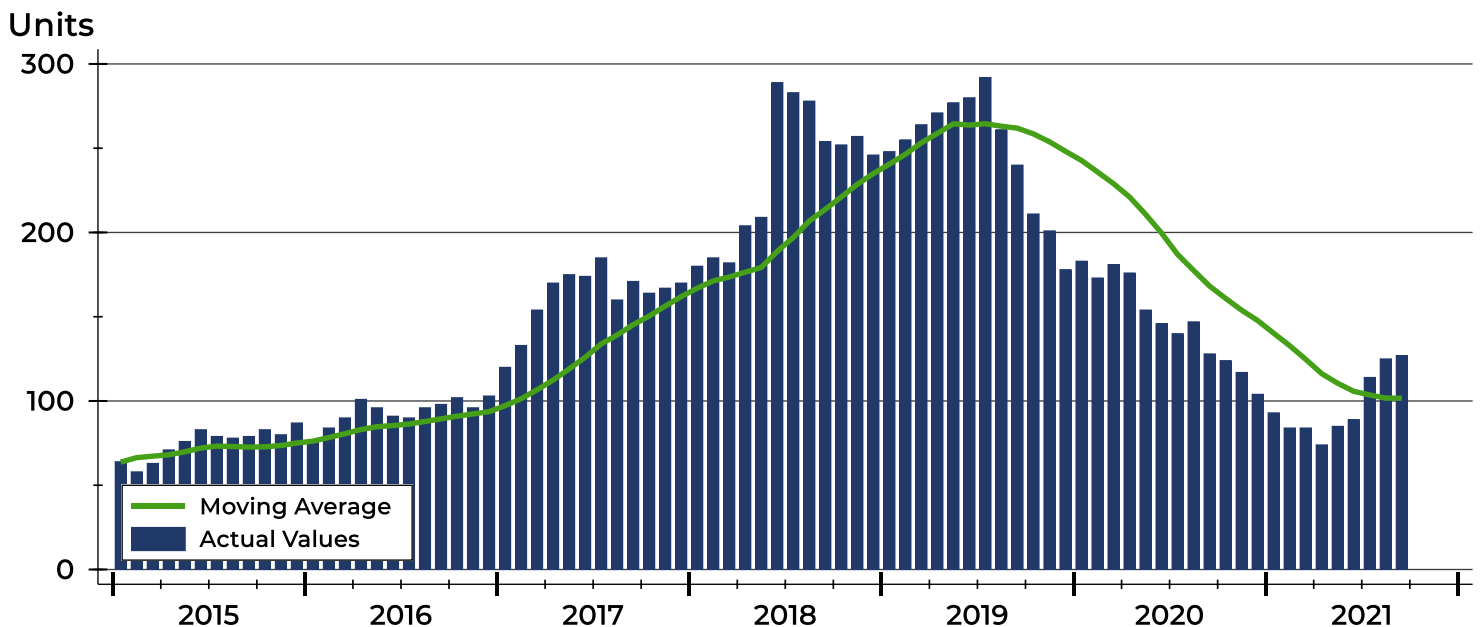
## Geary County Active Listings Analysis

Summary Statistics for Active Listings		2021	End of September 2020	Change
Active Listings		<b>127</b>	128	-0.8%
Volume (1,000s)		<b>20,190</b>	19,485	3.6%
Months' Supply		<b>2.3</b>	3.0	-23.3%
Average	List Price	<b>158,978</b>	152,228	4.4%
	Days on Market	<b>74</b>	118	-37.3%
	Percent of Original	<b>96.7%</b>	97.5%	-0.8%
Median	List Price	<b>148,400</b>	134,700	10.2%
	Days on Market	<b>53</b>	71	-25.4%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 127 homes were available for sale in Geary County at the end of September. This represents a 2.3 months' supply of active listings.

The median list price of homes on the market at the end of September was \$148,400, up 10.2% from 2020. The typical time on market for active listings was 53 days, down from 71 days a year earlier.

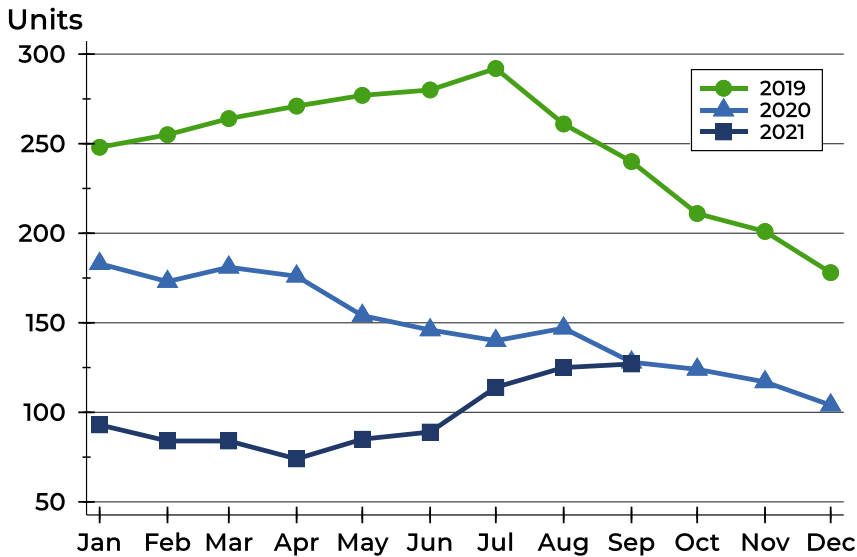
## History of Active Listings





## Geary County Active Listings Analysis

### Active Listings by Month



Month	2019	2020	2021
January	248	183	93
February	255	173	84
March	264	181	84
April	271	176	74
May	277	154	85
June	280	146	89
July	292	140	114
August	261	147	125
September	240	128	127
October	211	124	
November	201	117	
December	178	104	

### Active Listings by Price Range

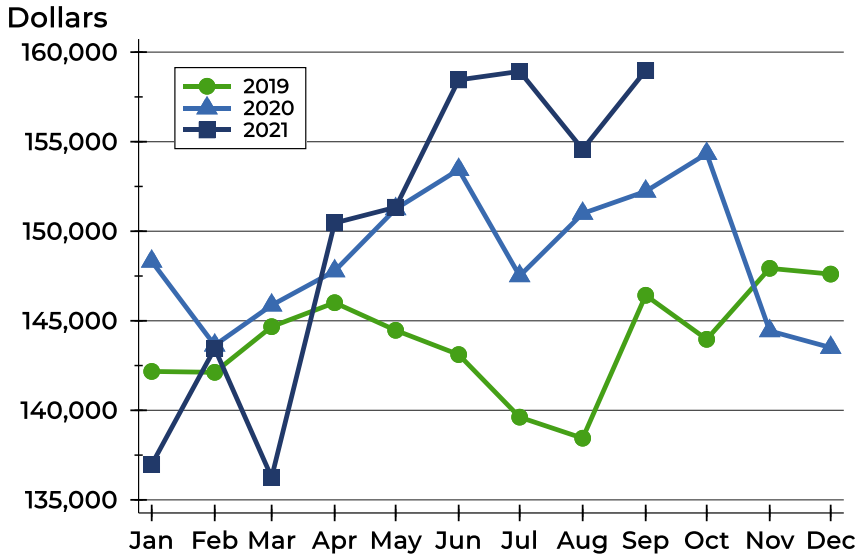
Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.8%	1.1	15,000	15,000	70	70	50.0%	50.0%
\$25,000-\$49,999	1	0.8%	0.5	25,000	25,000	41	41	100.0%	100.0%
\$50,000-\$99,999	29	22.8%	3.6	79,540	83,500	80	62	96.5%	100.0%
\$100,000-\$124,999	18	14.2%	2.6	112,533	111,250	92	77	96.6%	100.0%
\$125,000-\$149,999	22	17.3%	3.2	140,327	141,900	55	55	98.7%	100.0%
\$150,000-\$174,999	18	14.2%	2.6	158,639	159,250	52	47	97.7%	99.4%
\$175,000-\$199,999	7	5.5%	1.0	187,957	187,900	96	42	98.5%	98.6%
\$200,000-\$249,999	18	14.2%	1.6	227,906	229,450	75	50	98.1%	98.8%
\$250,000-\$299,999	3	2.4%	0.9	278,333	285,000	20	14	97.4%	100.0%
\$300,000-\$399,999	8	6.3%	6.0	322,800	324,750	34	23	97.6%	99.2%
\$400,000-\$499,999	1	0.8%	2.0	439,900	439,900	14	14	100.0%	100.0%
\$500,000-\$749,999	1	0.8%	N/A	600,000	600,000	761	761	33.8%	33.8%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A





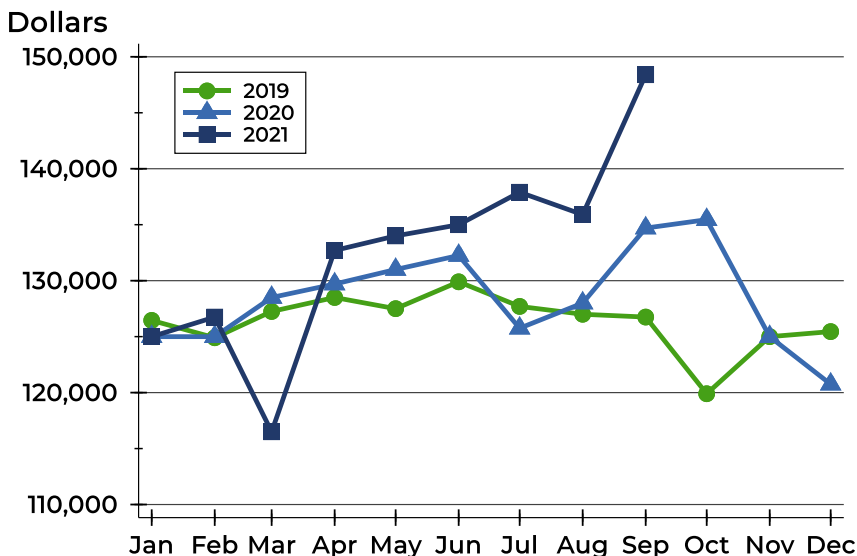
## Geary County Active Listings Analysis

### Average Price



Month	2019	2020	2021
January	142,171	148,318	136,974
February	142,122	143,632	143,455
March	144,672	145,870	136,261
April	146,010	147,781	150,461
May	144,469	151,246	151,338
June	143,113	153,440	158,451
July	139,618	147,507	158,926
August	138,444	150,992	154,572
September	146,424	152,228	158,978
October	143,965	154,331	144,435
November	147,929	144,435	143,503
December	147,607	143,503	143,503

### Median Price

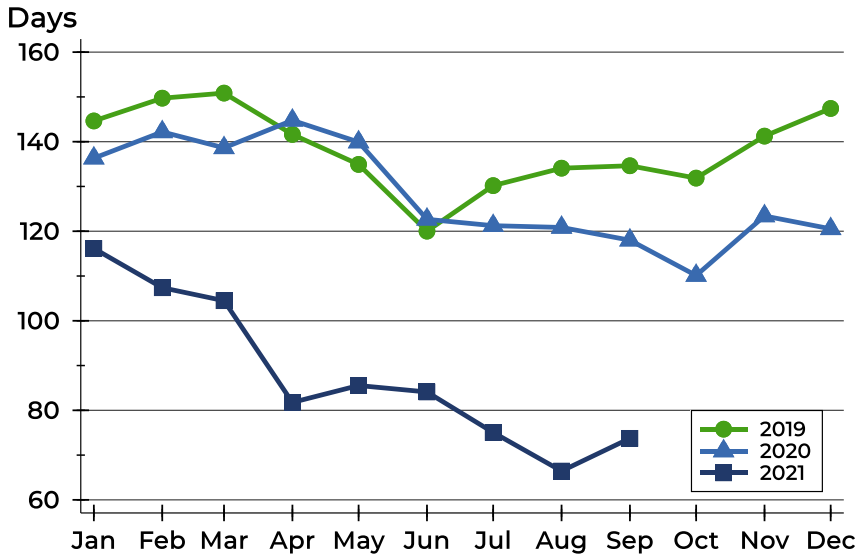


Month	2019	2020	2021
January	126,450	125,000	125,000
February	124,900	124,999	126,750
March	127,250	128,500	116,500
April	128,500	129,700	132,700
May	127,500	131,000	134,000
June	129,900	132,250	135,000
July	127,700	125,750	137,900
August	127,000	128,000	135,900
September	126,750	134,700	148,400
October	119,900	135,450	125,000
November	124,999	125,000	120,750
December	125,450	120,750	120,750



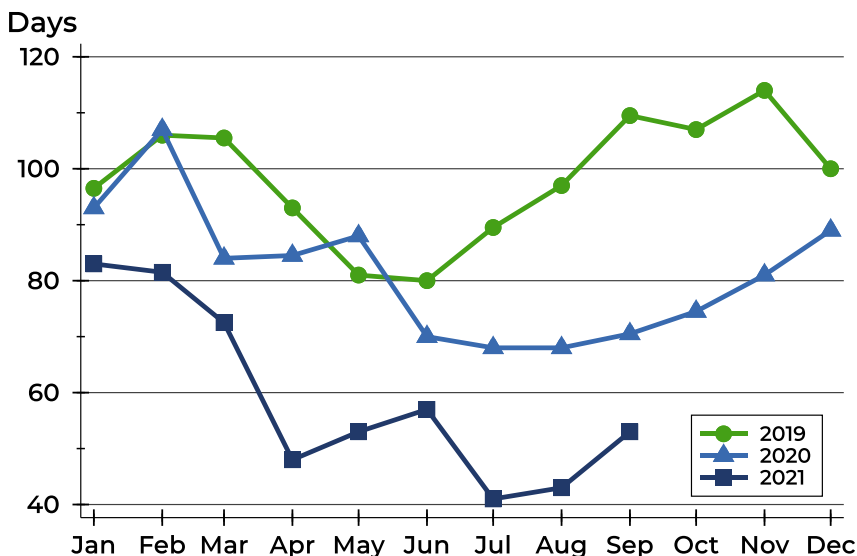
## Geary County Active Listings Analysis

### Average DOM



Month	2019	2020	2021
January	145	136	116
February	150	142	107
March	151	139	104
April	142	145	82
May	135	140	86
June	120	123	84
July	130	121	75
August	134	121	66
September	135	118	74
October	132	110	
November	141	123	
December	147	121	

### Median DOM

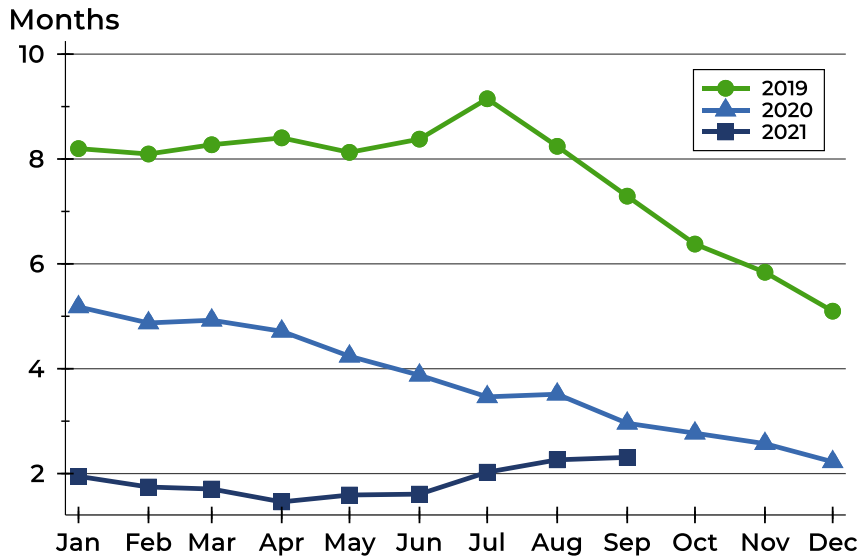


Month	2019	2020	2021
January	97	93	83
February	106	107	82
March	106	84	73
April	93	85	48
May	81	88	53
June	80	70	57
July	90	68	41
August	97	68	43
September	110	71	53
October	107	75	
November	114	81	
December	100	89	



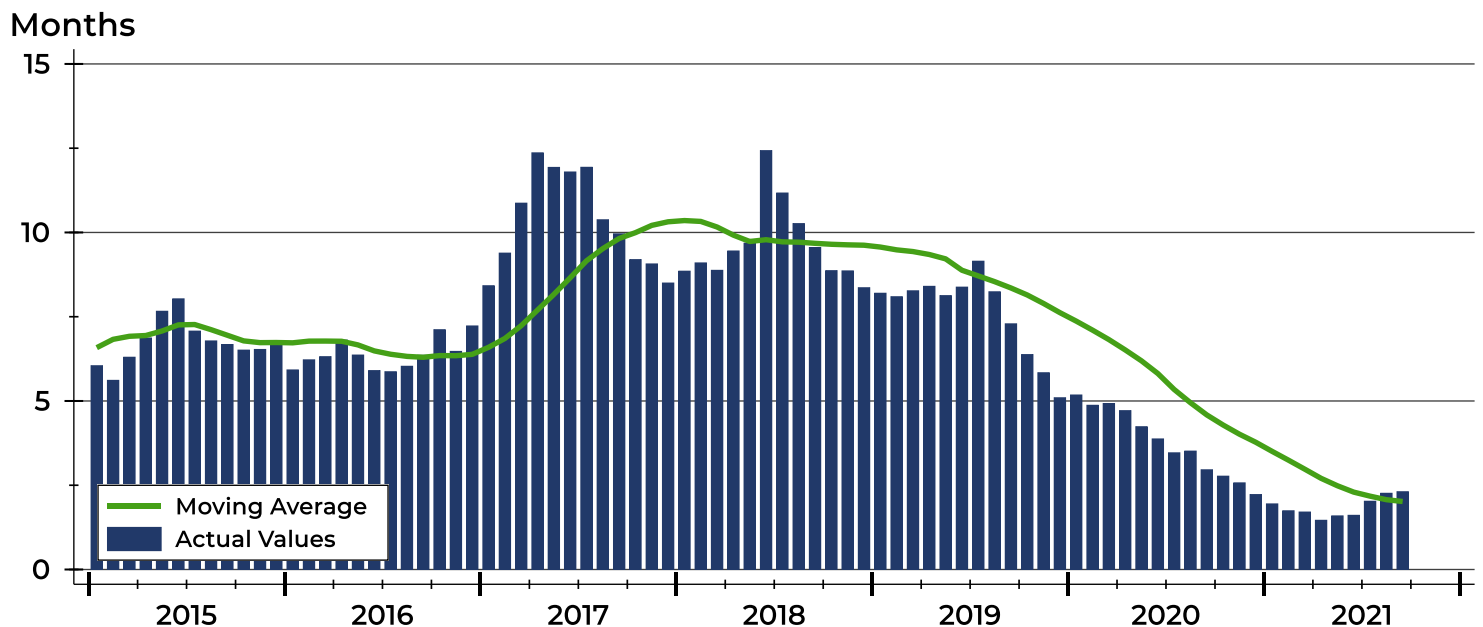
## Geary County Months' Supply Analysis

### Months' Supply by Month



Month	2019	2020	2021
January	8.2	5.2	1.9
February	8.1	4.9	1.7
March	8.3	4.9	1.7
April	8.4	4.7	1.5
May	8.1	4.2	1.6
June	8.4	3.9	1.6
July	9.1	3.5	2.0
August	8.2	3.5	2.3
September	7.3	3.0	2.3
October	6.4	2.8	
November	5.8	2.6	
December	5.1	2.2	

### History of Month's Supply





## Geary County New Listings Analysis

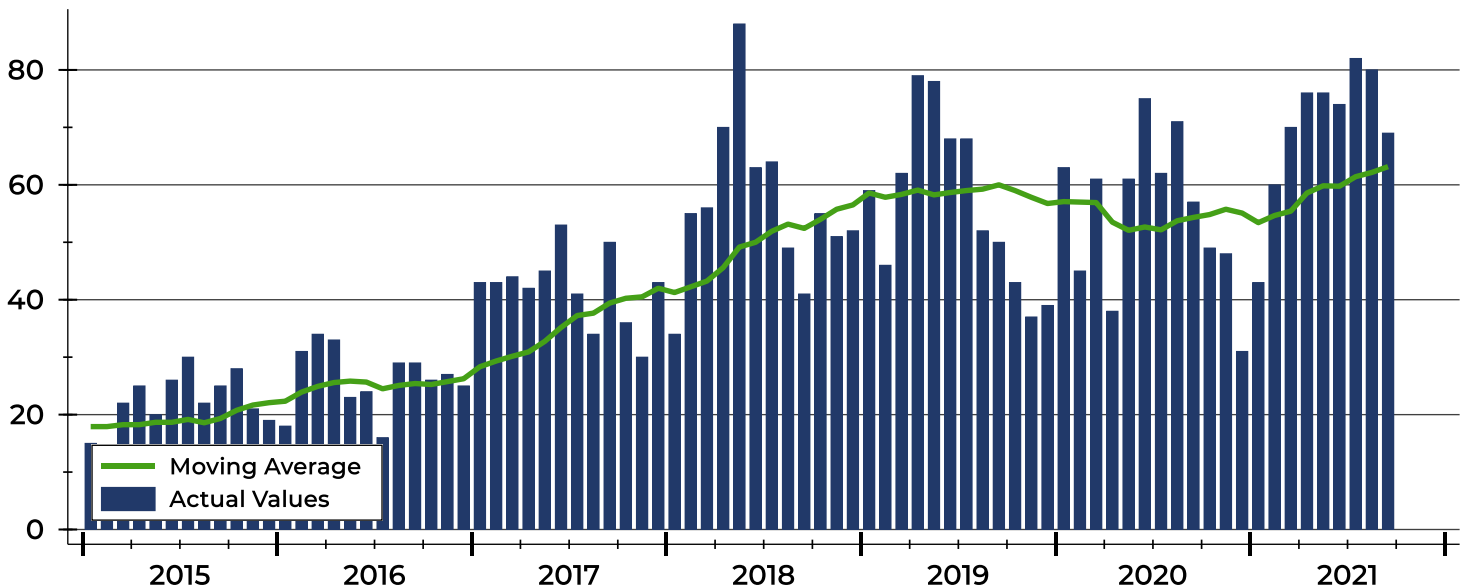
Summary Statistics for New Listings		2021	September 2020	Change
Current Month	New Listings	69	57	21.1%
	Volume (1,000s)	12,387	8,992	37.8%
	Average List Price	179,522	157,747	13.8%
	Median List Price	155,000	163,900	-5.4%
Year-to-Date	New Listings	630	533	18.2%
	Volume (1,000s)	104,220	82,799	25.9%
	Average List Price	165,428	155,345	6.5%
	Median List Price	159,900	153,500	4.2%

A total of 69 new listings were added in Geary County during September, up 21.1% from the same month in 2020. Year-to-date Geary County has seen 630 new listings.

The median list price of these homes was \$155,000 down from \$163,900 in 2020.

## History of New Listings

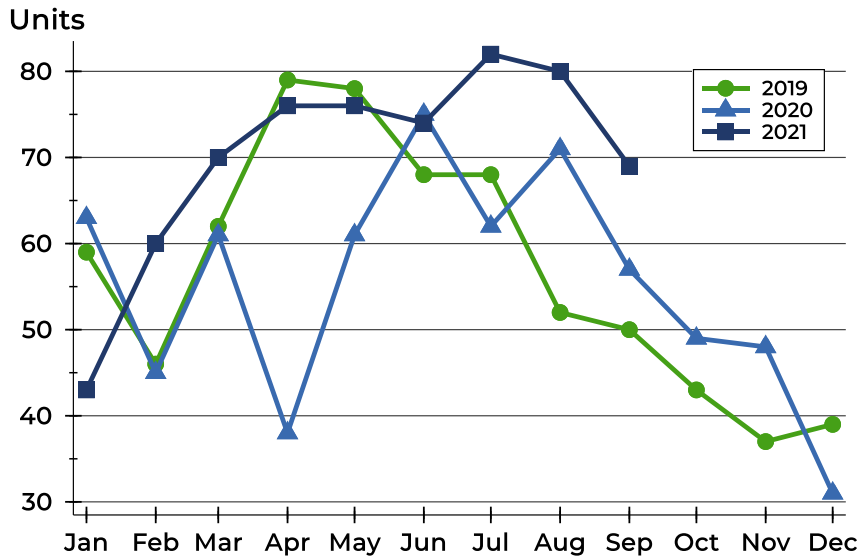
Units





## Geary County New Listings Analysis

### New Listings by Month



Month	2019	2020	2021
January	59	63	43
February	46	45	60
March	62	61	70
April	79	38	76
May	78	61	76
June	68	75	74
July	68	62	82
August	52	71	80
September	50	57	69
October	43	49	
November	37	48	
December	39	31	

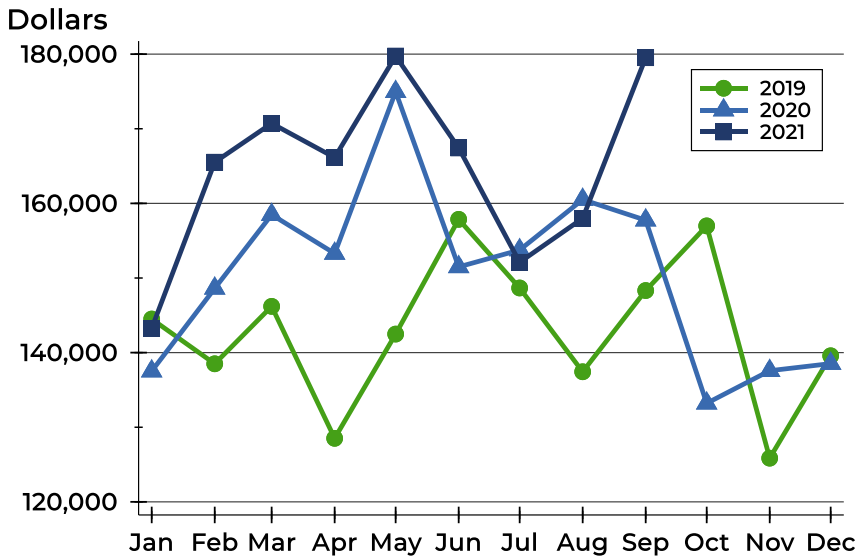
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	12	17.4%	81,246	84,950	15	13	100.2%	100.0%
\$100,000-\$124,999	3	4.3%	111,667	109,000	8	8	100.0%	100.0%
\$125,000-\$149,999	16	23.2%	141,019	145,000	15	14	99.3%	100.0%
\$150,000-\$174,999	10	14.5%	160,170	157,000	11	9	100.0%	100.0%
\$175,000-\$199,999	5	7.2%	185,540	186,000	15	7	100.0%	100.0%
\$200,000-\$249,999	10	14.5%	225,380	223,450	11	8	99.7%	100.0%
\$250,000-\$299,999	5	7.2%	275,980	280,000	11	9	99.8%	100.0%
\$300,000-\$399,999	8	11.6%	332,213	325,000	17	19	96.5%	98.2%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



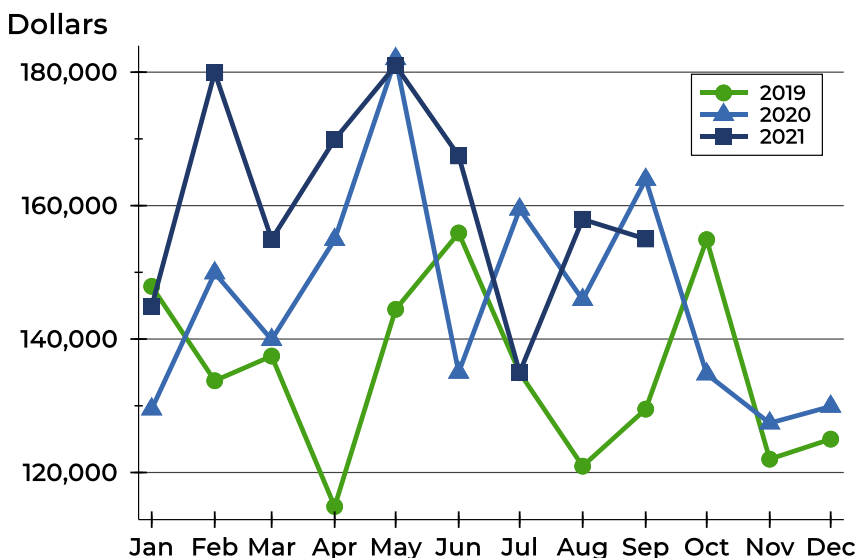
## Geary County New Listings Analysis

### Average Price



Month	2019	2020	2021
January	144,503	137,520	143,252
February	138,504	148,613	165,525
March	146,200	158,487	170,726
April	128,519	153,284	166,146
May	142,486	174,962	179,746
June	157,863	151,491	167,428
July	148,666	153,756	152,110
August	137,436	160,512	157,999
September	148,321	157,747	179,522
October	156,984	133,214	133,214
November	125,861	137,576	137,576
December	139,577	138,532	138,532

### Median Price



Month	2019	2020	2021
January	147,900	129,500	144,900
February	133,750	149,900	179,950
March	137,450	139,900	154,950
April	114,900	154,900	169,900
May	144,450	182,000	181,000
June	155,900	135,000	167,450
July	134,950	159,450	135,000
August	120,950	145,900	157,950
September	129,500	163,900	155,000
October	154,900	134,750	134,750
November	122,000	127,400	127,400
December	125,000	129,900	129,900



## Geary County Contracts Written Analysis

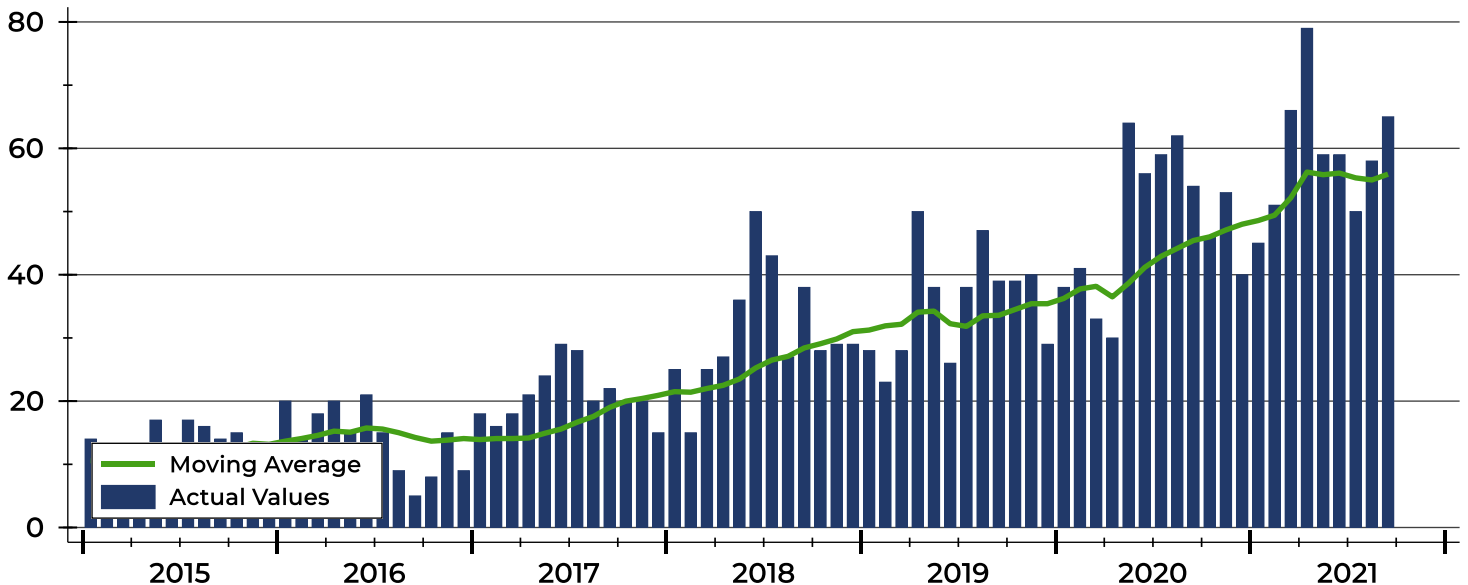
Summary Statistics for Contracts Written		September			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Contracts Written		<b>65</b>	54	20.4%	<b>532</b>	437	21.7%
Volume (1,000s)		<b>10,693</b>	8,127	31.6%	<b>89,713</b>	69,281	29.5%
Average	Sale Price	<b>164,506</b>	150,494	9.3%	<b>168,633</b>	158,538	6.4%
	Days on Market	<b>36</b>	69	-47.8%	<b>36</b>	79	-54.4%
	Percent of Original	<b>97.1%</b>	94.0%	3.3%	<b>97.6%</b>	95.6%	2.1%
Median	Sale Price	<b>154,900</b>	163,500	-5.3%	<b>168,000</b>	159,900	5.1%
	Days on Market	<b>16</b>	29	-44.8%	<b>9</b>	33	-72.7%
	Percent of Original	<b>100.0%</b>	99.0%	1.0%	<b>100.0%</b>	98.0%	2.0%

A total of 65 contracts for sale were written in Geary County during the month of September, up from 54 in 2020. The median list price of these homes was \$154,900, down from \$163,500 the prior year.

Half of the homes that went under contract in September were on the market less than 16 days, compared to 29 days in September 2020.

## History of Contracts Written

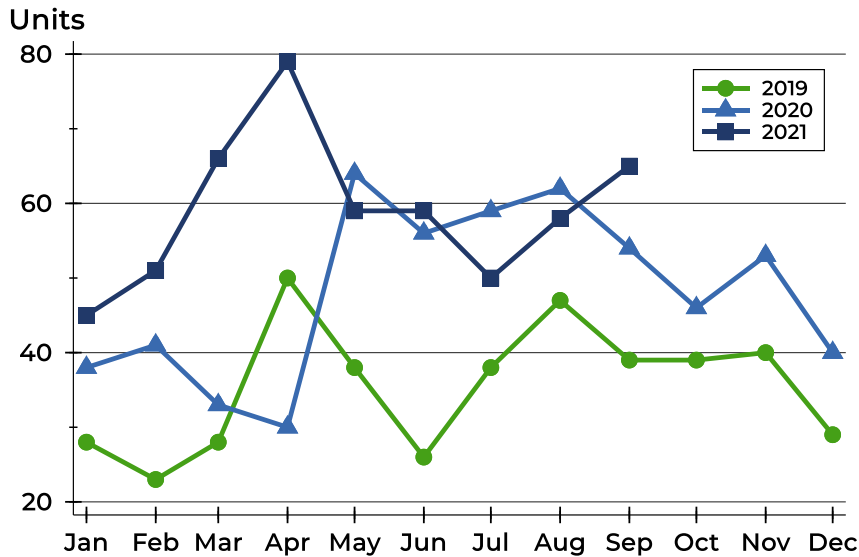
Units





## Geary County Contracts Written Analysis

### Contracts Written by Month



Month	2019	2020	2021
January	28	38	45
February	23	41	51
March	28	33	66
April	50	30	79
May	38	64	59
June	26	56	59
July	38	59	50
August	47	62	58
September	39	54	65
October	39	46	
November	40	53	
December	29	40	

### Contracts Written by Price Range

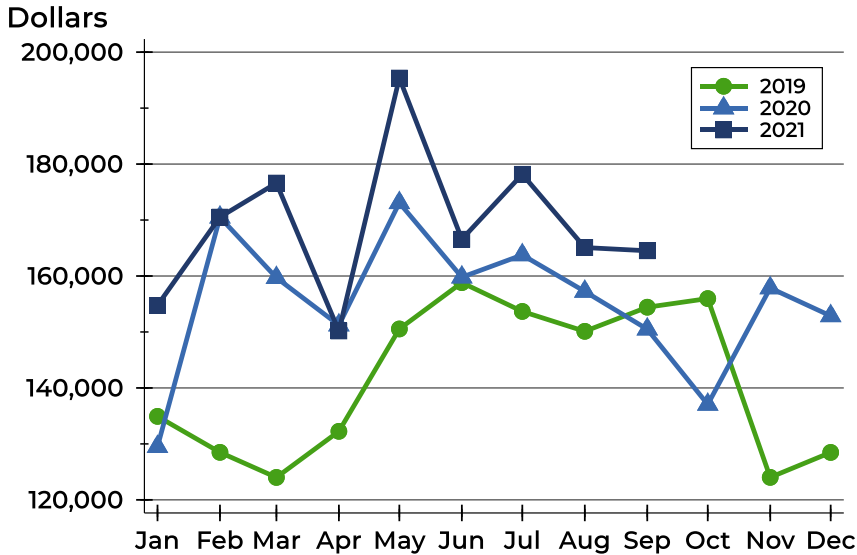
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	1.5%	18,000	18,000	190	190	51.4%	51.4%
\$25,000-\$49,999	3	4.6%	39,933	39,900	49	54	89.2%	87.5%
\$50,000-\$99,999	7	10.8%	76,386	79,900	73	46	95.6%	93.6%
\$100,000-\$124,999	7	10.8%	112,671	114,900	40	26	97.6%	100.0%
\$125,000-\$149,999	12	18.5%	139,292	142,500	24	13	98.7%	100.0%
\$150,000-\$174,999	9	13.8%	163,600	169,900	27	3	97.8%	100.0%
\$175,000-\$199,999	7	10.8%	185,114	186,000	16	7	99.6%	100.0%
\$200,000-\$249,999	12	18.5%	221,850	219,950	31	9	98.2%	100.0%
\$250,000-\$299,999	3	4.6%	268,300	255,000	11	13	99.7%	100.0%
\$300,000-\$399,999	4	6.2%	331,225	322,450	34	22	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





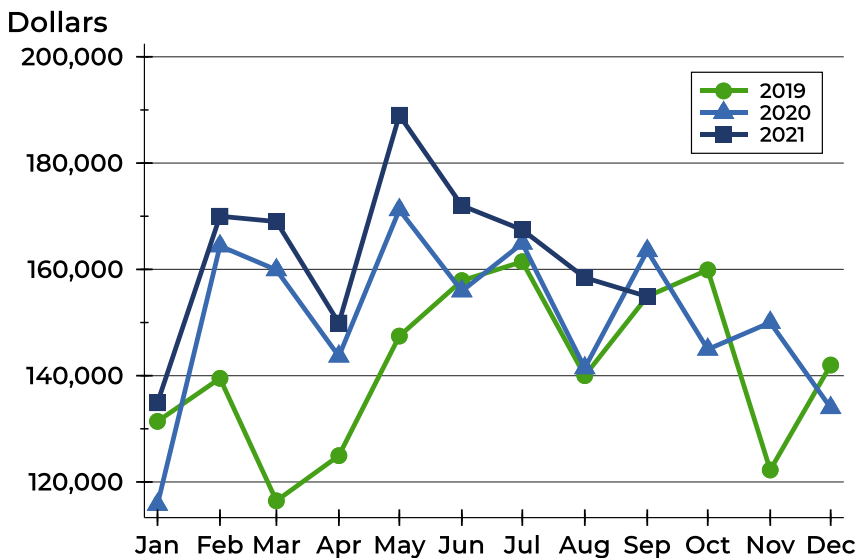
## Geary County Contracts Written Analysis

### Average Price



Month	2019	2020	2021
January	134,921	129,505	154,756
February	128,496	170,499	170,534
March	124,014	159,702	176,609
April	132,248	151,227	150,175
May	150,539	173,075	195,375
June	158,816	159,789	166,571
July	153,670	163,765	178,180
August	150,118	157,239	165,084
September	154,424	150,494	164,506
October	155,967	137,050	
November	124,020	157,855	
December	128,479	152,872	

### Median Price

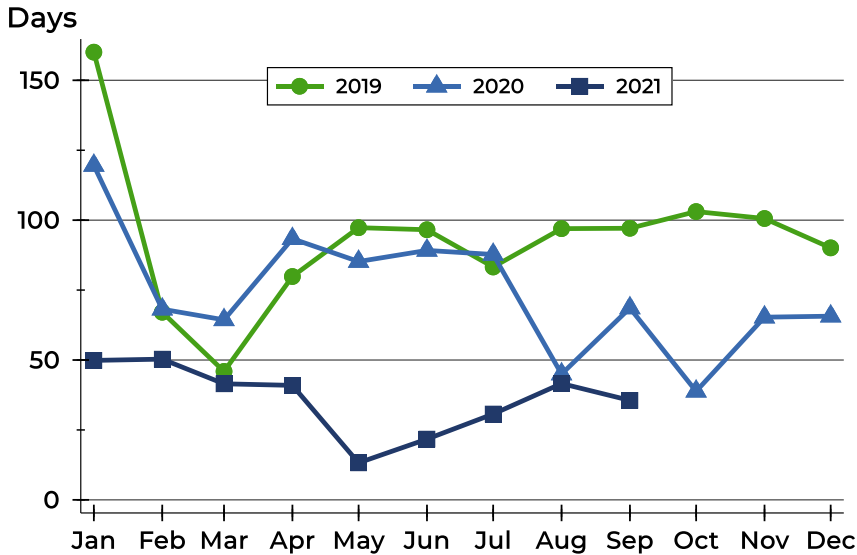


Month	2019	2020	2021
January	131,400	115,750	134,900
February	139,500	164,400	170,000
March	116,450	159,900	169,000
April	124,950	143,650	149,900
May	147,450	171,200	189,000
June	157,888	155,925	172,000
July	161,450	164,900	167,450
August	140,000	141,450	158,450
September	154,900	163,500	154,900
October	159,900	144,950	
November	122,250	150,000	
December	142,000	133,950	



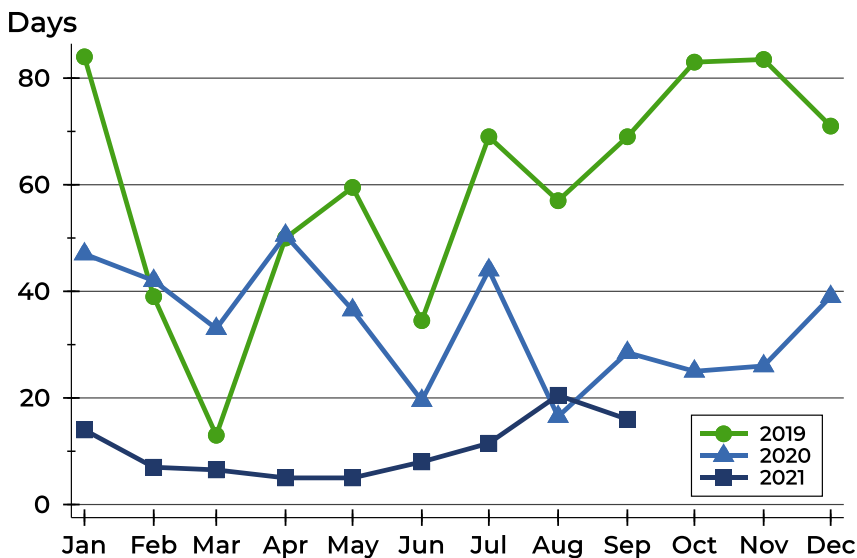
## Geary County Contracts Written Analysis

### Average DOM



Month	2019	2020	2021
January	160	120	50
February	67	68	50
March	46	64	42
April	80	93	41
May	97	85	13
June	97	89	22
July	83	88	31
August	97	45	42
September	97	69	36
October	103	39	
November	101	65	
December	90	66	

### Median DOM



Month	2019	2020	2021
January	84	47	14
February	39	42	7
March	13	33	7
April	50	51	5
May	60	37	5
June	35	20	8
July	69	44	12
August	57	17	21
September	69	29	16
October	83	25	
November	84	26	
December	71	39	



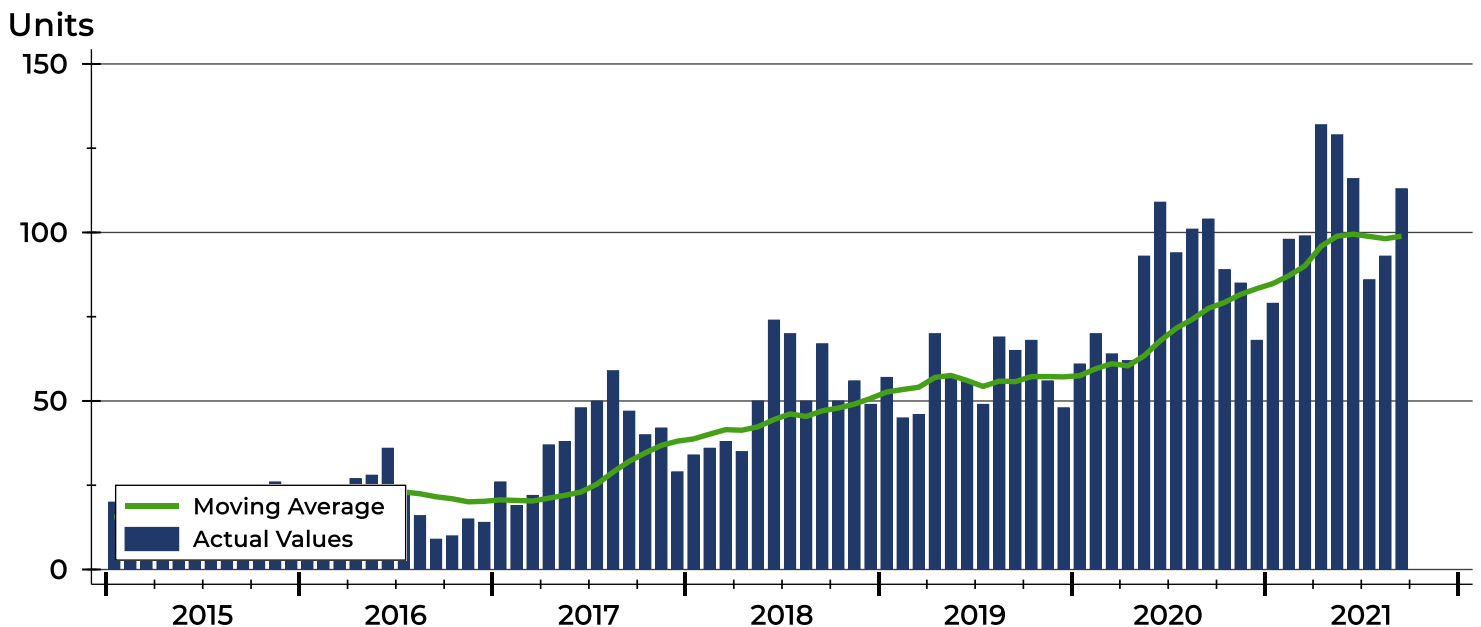
## Geary County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2021	2020	Change
Pending Contracts		113	104	8.7%
Volume (1,000s)		19,556	16,839	16.1%
Average	List Price	173,063	161,911	6.9%
	Days on Market	46	68	-32.4%
	Percent of Original	97.5%	97.7%	-0.2%
Median	List Price	169,900	162,450	4.6%
	Days on Market	20	28	-28.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 113 listings in Geary County had contracts pending at the end of September, up from 104 contracts pending at the end of September 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

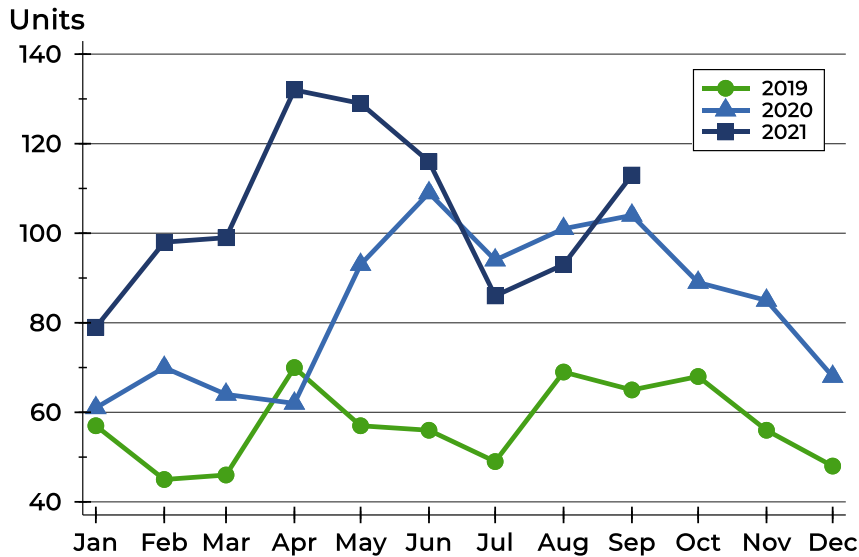
## History of Pending Contracts





## Geary County Pending Contracts Analysis

### Pending Contracts by Month



Month	2019	2020	2021
January	57	61	79
February	45	70	98
March	46	64	99
April	70	62	132
May	57	93	129
June	56	109	116
July	49	94	86
August	69	101	93
September	65	104	113
October	68	89	
November	56	85	
December	48	68	

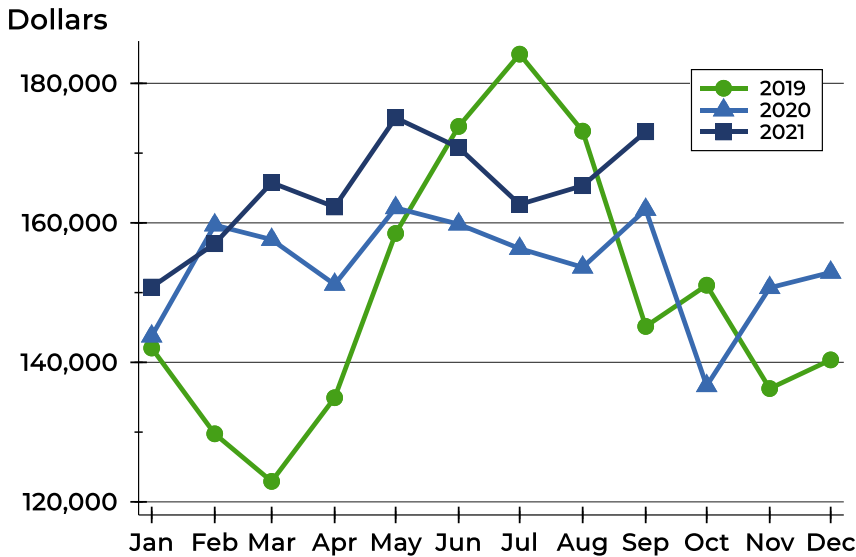
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.9%	18,000	18,000	190	190	51.4%	51.4%
\$25,000-\$49,999	4	3.5%	39,950	39,950	112	57	85.1%	83.8%
\$50,000-\$99,999	14	12.4%	78,493	79,900	87	48	97.6%	98.4%
\$100,000-\$124,999	12	10.6%	113,800	115,000	73	51	96.7%	100.0%
\$125,000-\$149,999	15	13.3%	137,440	140,000	23	12	99.2%	100.0%
\$150,000-\$174,999	19	16.8%	165,174	169,900	30	14	98.5%	100.0%
\$175,000-\$199,999	14	12.4%	185,886	187,950	33	13	98.7%	100.0%
\$200,000-\$249,999	22	19.5%	223,718	223,450	33	15	98.3%	100.0%
\$250,000-\$299,999	5	4.4%	261,980	255,000	12	13	100.0%	100.0%
\$300,000-\$399,999	4	3.5%	351,225	350,000	36	25	99.7%	100.0%
\$400,000-\$499,999	2	1.8%	454,950	454,950	7	7	100.0%	100.0%
\$500,000-\$749,999	1	0.9%	565,000	565,000	155	155	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



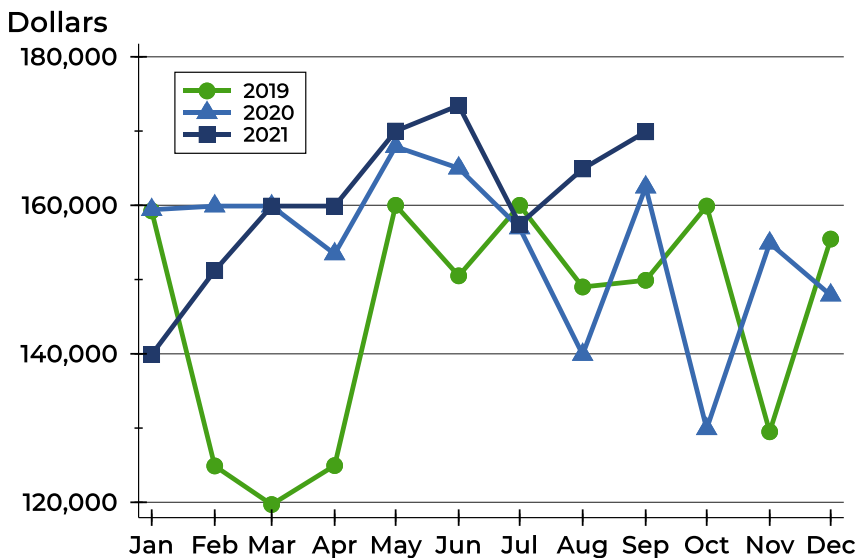
## Geary County Pending Contracts Analysis

### Average Price



Month	2019	2020	2021
January	142,061	143,752	150,797
February	129,758	159,679	157,014
March	122,935	157,601	165,765
April	134,933	151,171	162,286
May	158,486	162,153	175,066
June	173,826	159,811	170,791
July	184,189	156,318	162,645
August	173,149	153,630	165,331
September	145,154	161,911	173,063
October	151,063	136,636	
November	136,244	150,694	
December	140,355	152,899	

### Median Price

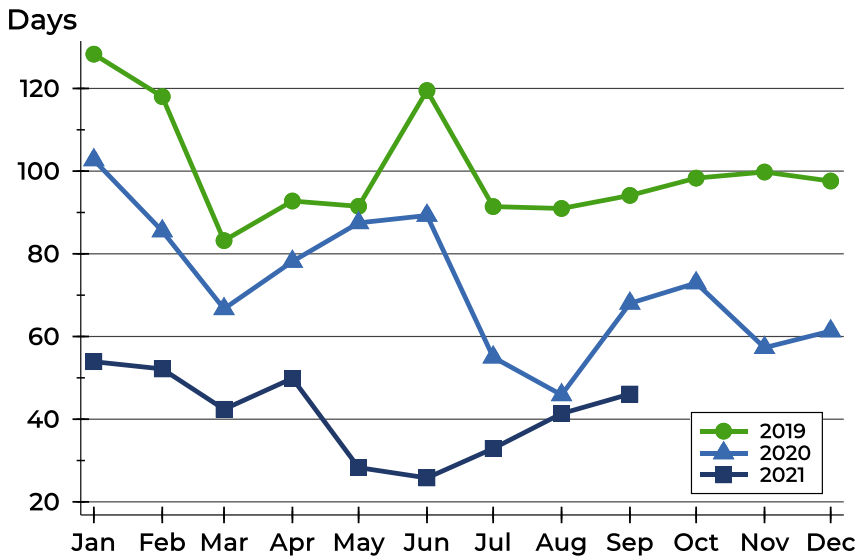


Month	2019	2020	2021
January	159,250	159,400	139,900
February	124,900	159,900	151,200
March	119,700	159,900	159,900
April	124,950	153,450	159,900
May	160,000	167,900	170,000
June	150,500	165,000	173,450
July	160,000	156,950	157,450
August	149,000	139,900	164,900
September	149,900	162,450	169,900
October	159,900	129,900	
November	129,500	154,900	
December	155,450	147,900	



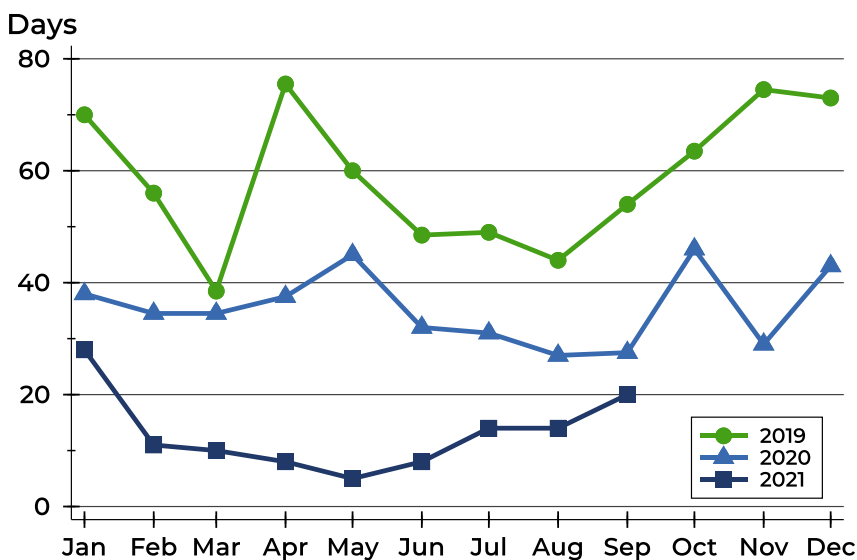
## Geary County Pending Contracts Analysis

### Average DOM



Month	2019	2020	2021
January	128	103	54
February	118	86	52
March	83	67	42
April	93	78	50
May	91	87	28
June	120	89	26
July	91	55	33
August	91	46	41
September	94	68	46
October	98	73	
November	100	57	
December	98	61	

### Median DOM



Month	2019	2020	2021
January	70	38	28
February	56	35	11
March	39	35	10
April	76	38	8
May	60	45	5
June	49	32	8
July	49	31	14
August	44	27	14
September	54	28	20
October	64	46	
November	75	29	
December	73	43	