



**March
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Geary County Housing Report



Market Overview

Geary County Home Sales Fell in March

Total home sales in Geary County fell last month to 45 units, compared to 54 units in March 2021. Total sales volume was \$7.0 million, down from a year earlier.

The median sale price in March was \$140,000, down from \$165,000 a year earlier. Homes that sold in March were typically on the market for 13 days and sold for 100.0% of their list prices.

Geary County Active Listings Down at End of March

The total number of active listings in Geary County at the end of March was 56 units, down from 84 at the same point in 2021. This represents a 1.0 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$133,750.

During March, a total of 61 contracts were written down from 66 in March 2021. At the end of the month, there were 98 contracts still pending.

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Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Geary County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales Change from prior year	45 -16.7%	54 28.6%	42 61.5%	128 -2.3%	131 28.4%	102 29.1%	
Active Listings Change from prior year	56 -33.3%	84 -53.6%	181 -31.4%	N/A	N/A	N/A	
Months' Supply Change from prior year	1.0 -41.2%	1.7 -65.3%	4.9 -41.0%	N/A	N/A	N/A	
New Listings Change from prior year	59 -15.7%	70 14.8%	61 -1.6%	137 -20.8%	173 2.4%	169 1.2%	
Contracts Written Change from prior year	61 -7.6%	66 100.0%	33 17.9%	154 -4.9%	162 44.6%	112 41.8%	
Pending Contracts Change from prior year	98 -1.0%	99 54.7%	64 39.1%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	7,006 -23.5%	9,164 47.7%	6,205 91.9%	21,330 0.9%	21,145 48.6%	14,233 30.4%	
Average	Sale Price Change from prior year	155,688 -8.3%	169,706 14.9%	147,737 18.8%	166,640 3.2%	161,409 15.7%	139,540 1.0%
	List Price of Actives Change from prior year	170,329 25.0%	136,261 -6.6%	145,870 0.8%	N/A	N/A	N/A
	Days on Market Change from prior year	36 -18.2%	44 -54.6%	97 90.2%	45 -15.1%	53 -49.5%	105 6.1%
	Percent of List Change from prior year	99.1% -0.3%	99.4% 2.1%	97.4% -3.9%	98.6% 0.2%	98.4% 0.5%	97.9% -1.4%
	Percent of Original Change from prior year	97.2% -1.1%	98.3% 2.7%	95.7% -0.4%	96.7% -0.5%	97.2% 2.5%	94.8% -0.1%
Median	Sale Price Change from prior year	140,000 -15.2%	165,000 16.6%	141,500 11.9%	166,000 3.8%	160,000 9.0%	146,750 6.7%
	List Price of Actives Change from prior year	133,750 14.8%	116,500 -9.3%	128,500 1.0%	N/A	N/A	N/A
	Days on Market Change from prior year	13 8.3%	12 -63.6%	33 32.0%	25 25.0%	20 -65.5%	58 9.4%
	Percent of List Change from prior year	100.0% 0.0%	100.0% 1.8%	98.2% 0.1%	100.0% 0.0%	100.0% 1.8%	98.2% -0.4%
	Percent of Original Change from prior year	100.0% 1.3%	98.7% 1.2%	97.5% 0.8%	98.9% -0.2%	99.1% 2.4%	96.8% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Geary County Closed Listings Analysis

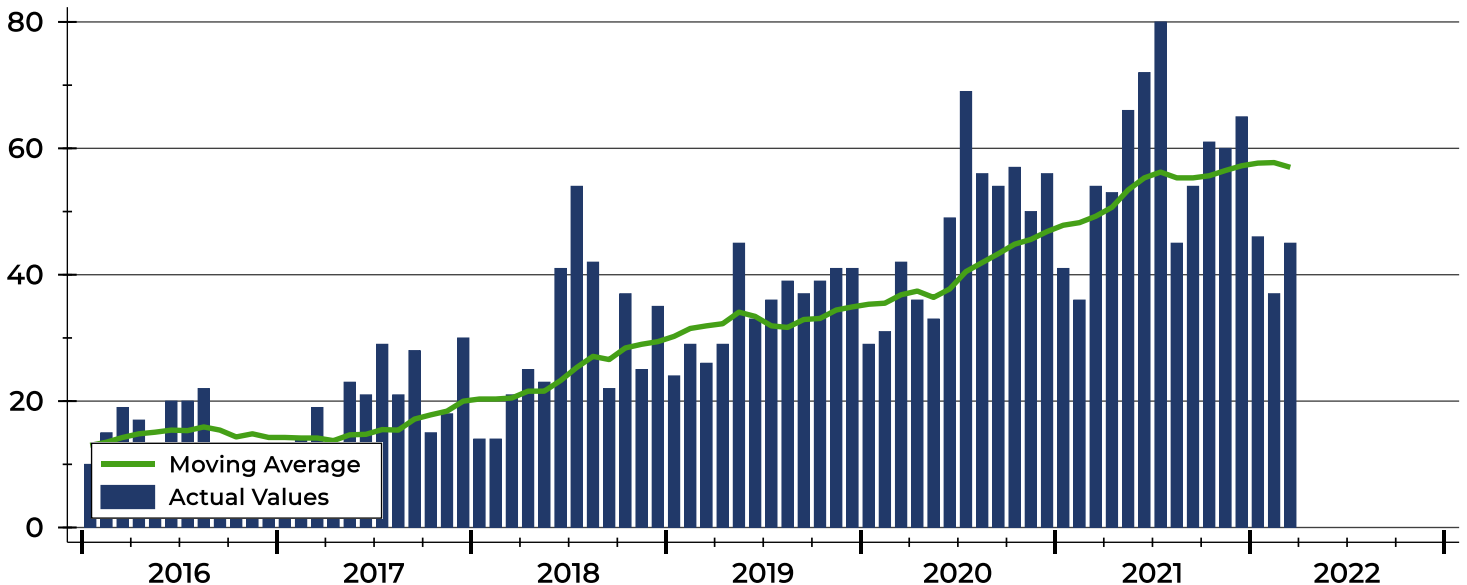
Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		45	54	-16.7%	128	131	-2.3%
Volume (1,000s)		7,006	9,164	-23.5%	21,330	21,145	0.9%
Months' Supply		1.0	1.7	-41.2%	N/A	N/A	N/A
Average	Sale Price	155,688	169,706	-8.3%	166,640	161,409	3.2%
	Days on Market	36	44	-18.2%	45	53	-15.1%
	Percent of List	99.1%	99.4%	-0.3%	98.6%	98.4%	0.2%
	Percent of Original	97.2%	98.3%	-1.1%	96.7%	97.2%	-0.5%
Median	Sale Price	140,000	165,000	-15.2%	166,000	160,000	3.8%
	Days on Market	13	12	8.3%	25	20	25.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	98.7%	1.3%	98.9%	99.1%	-0.2%

A total of 45 homes sold in Geary County in March, down from 54 units in March 2021. Total sales volume fell to \$7.0 million compared to \$9.2 million in the previous year.

The median sales price in March was \$140,000, down 15.2% compared to the prior year. Median days on market was 13 days, down from 44 days in February, but up from 12 in March 2021.

History of Closed Listings

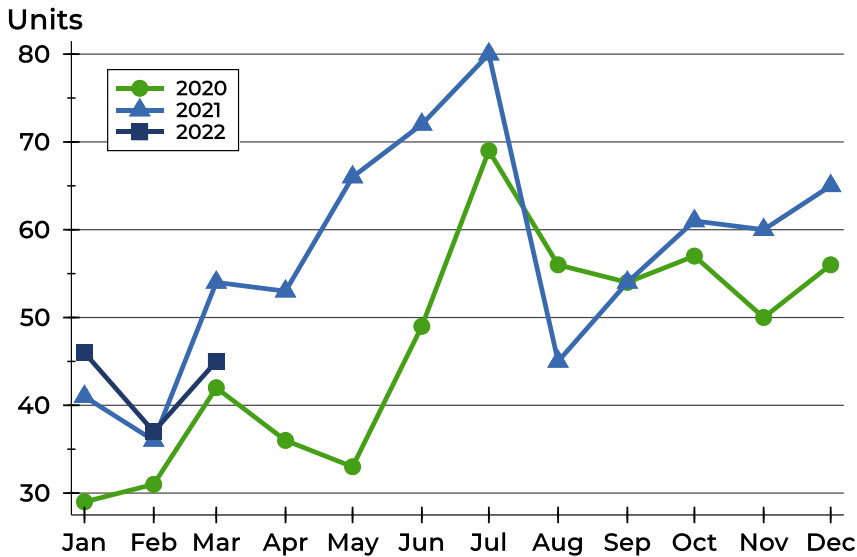
Units





Geary County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	29	41	46
February	31	36	37
March	42	54	45
April	36	53	
May	33	66	
June	49	72	
July	69	80	
August	56	45	
September	54	54	
October	57	61	
November	50	60	
December	56	65	

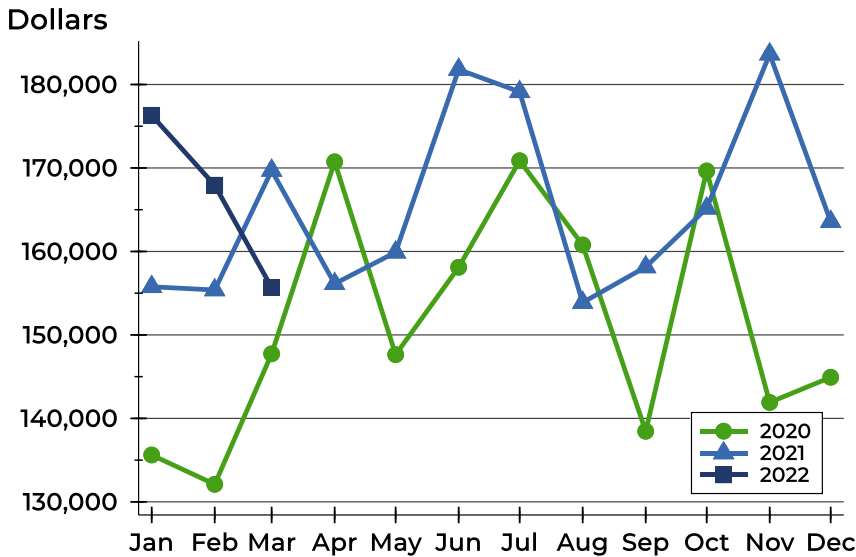
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	6.7%	0.0	44,333	44,000	35	27	93.1%	93.5%	85.3%	91.7%
\$50,000-\$99,999	7	15.6%	2.5	83,350	90,000	52	36	97.5%	100.0%	92.0%	99.2%
\$100,000-\$124,999	8	17.8%	0.5	115,163	115,000	74	69	95.4%	95.7%	94.0%	92.1%
\$125,000-\$149,999	7	15.6%	1.5	138,157	139,900	48	14	100.3%	100.0%	99.1%	100.0%
\$150,000-\$174,999	5	11.1%	1.0	162,300	161,000	21	3	103.2%	103.6%	102.6%	103.6%
\$175,000-\$199,999	5	11.1%	0.4	191,800	191,000	14	13	100.2%	100.0%	100.2%	100.0%
\$200,000-\$249,999	2	4.4%	0.6	230,000	230,000	13	13	93.5%	93.5%	93.5%	93.5%
\$250,000-\$299,999	7	15.6%	0.4	266,014	263,100	4	4	103.3%	104.1%	103.3%	104.1%
\$300,000-\$399,999	1	2.2%	1.1	308,500	308,500	7	7	102.8%	102.8%	102.8%	102.8%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



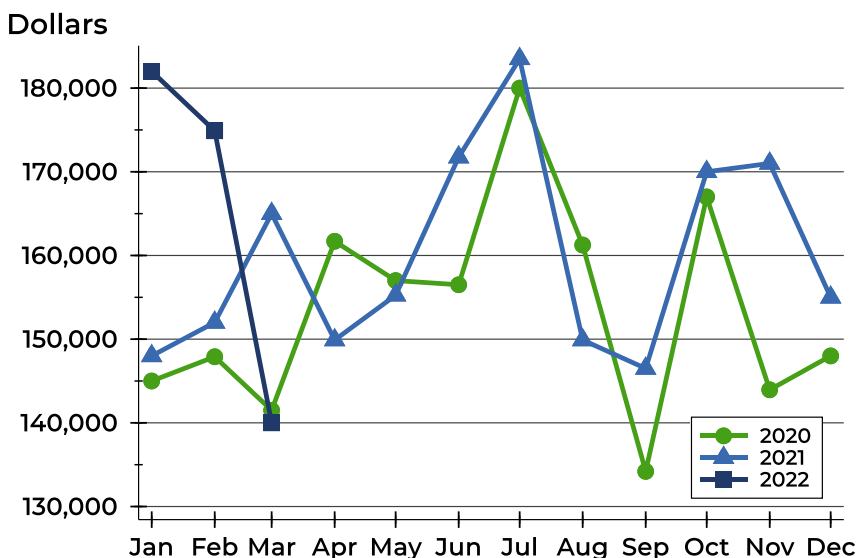
Geary County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	135,618	155,771	176,311
February	132,105	155,385	167,938
March	147,737	169,706	155,688
April	170,738	156,132	
May	147,637	159,909	
June	158,106	181,792	
July	170,873	179,127	
August	160,780	153,875	
September	138,463	158,144	
October	169,646	165,169	
November	141,914	183,638	
December	144,929	163,585	

Median Price

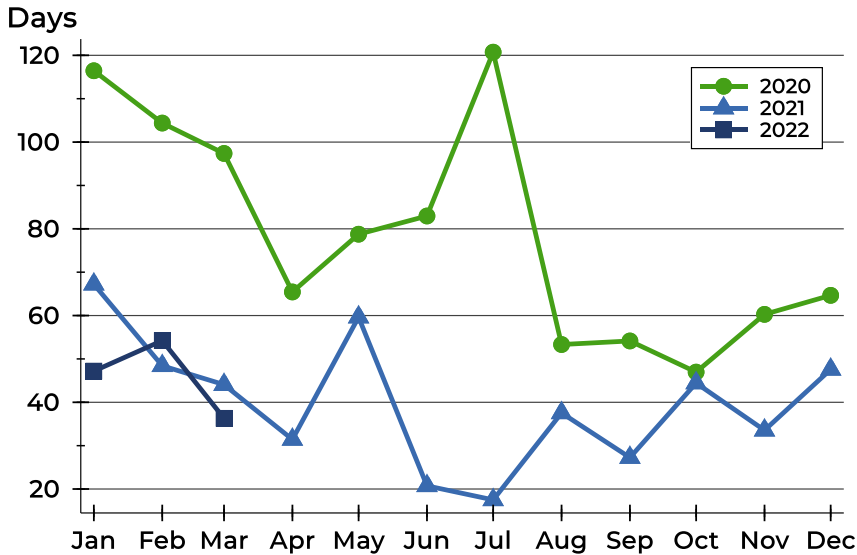


Month	2020	2021	2022
January	145,000	148,000	182,000
February	147,900	152,000	174,900
March	141,500	165,000	140,000
April	161,700	149,900	
May	157,000	155,250	
June	156,500	171,750	
July	180,000	183,500	
August	161,250	149,900	
September	134,200	146,500	
October	167,000	170,000	
November	143,950	171,000	
December	148,000	155,000	



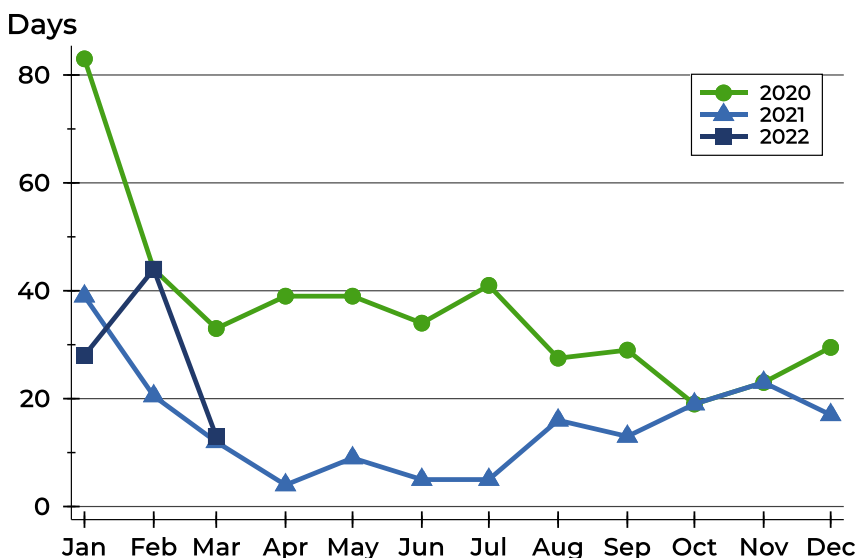
Geary County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	116	67	47
February	104	48	54
March	97	44	36
April	65	31	
May	79	60	
June	83	21	
July	121	18	
August	53	38	
September	54	27	
October	47	44	
November	60	34	
December	65	48	

Median DOM



Month	2020	2021	2022
January	83	39	28
February	44	21	44
March	33	12	13
April	39	4	
May	39	9	
June	34	5	
July	41	5	
August	28	16	
September	29	13	
October	19	19	
November	23	23	
December	30	17	



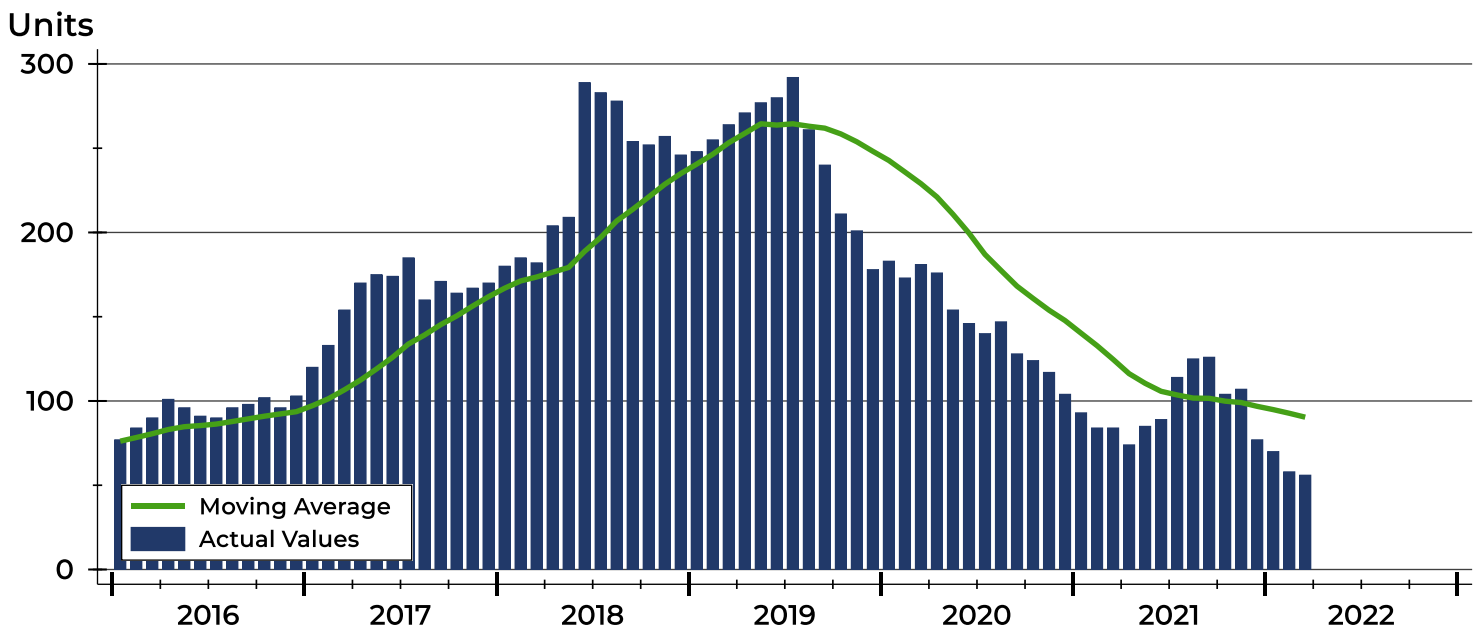
Geary County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		56	84	-33.3%
Volume (1,000s)		9,538	11,446	-16.7%
Months' Supply		1.0	1.7	-41.2%
Average	List Price	170,329	136,261	25.0%
	Days on Market	87	104	-16.3%
	Percent of Original	97.6%	96.3%	1.3%
Median	List Price	133,750	116,500	14.8%
	Days on Market	68	73	-6.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 56 homes were available for sale in Geary County at the end of March. This represents a 1.0 months' supply of active listings.

The median list price of homes on the market at the end of March was \$133,750, up 14.8% from 2021. The typical time on market for active listings was 68 days, down from 73 days a year earlier.

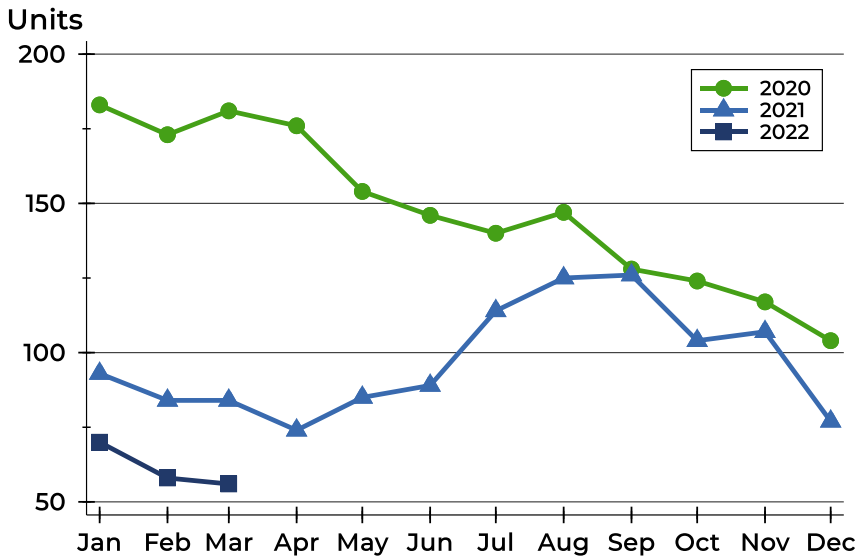
History of Active Listings





Geary County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	183	93	70
February	173	84	58
March	181	84	56
April	176	74	
May	154	85	
June	146	89	
July	140	114	
August	147	125	
September	128	126	
October	124	104	
November	117	107	
December	104	77	

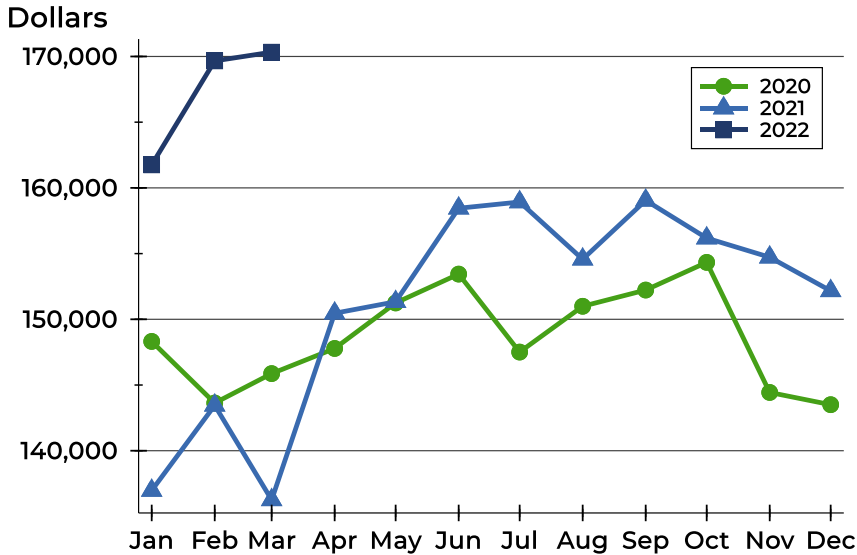
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	18	32.1%	2.5	73,172	69,900	66	54	96.6%	100.0%
\$100,000-\$124,999	4	7.1%	0.5	116,200	114,950	92	77	98.1%	98.3%
\$125,000-\$149,999	12	21.4%	1.5	133,517	133,750	88	88	97.3%	100.0%
\$150,000-\$174,999	6	10.7%	1.0	159,550	157,500	128	68	99.0%	100.0%
\$175,000-\$199,999	3	5.4%	0.4	193,967	193,000	183	165	97.8%	97.0%
\$200,000-\$249,999	7	12.5%	0.6	224,314	219,900	78	33	100.5%	100.0%
\$250,000-\$299,999	2	3.6%	0.4	274,950	274,950	33	33	99.1%	99.1%
\$300,000-\$399,999	2	3.6%	1.1	322,500	322,500	59	59	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	1.8%	N/A	600,000	600,000	158	158	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	1.8%	N/A	1,250,000	1,250,000	82	82	78.4%	78.4%



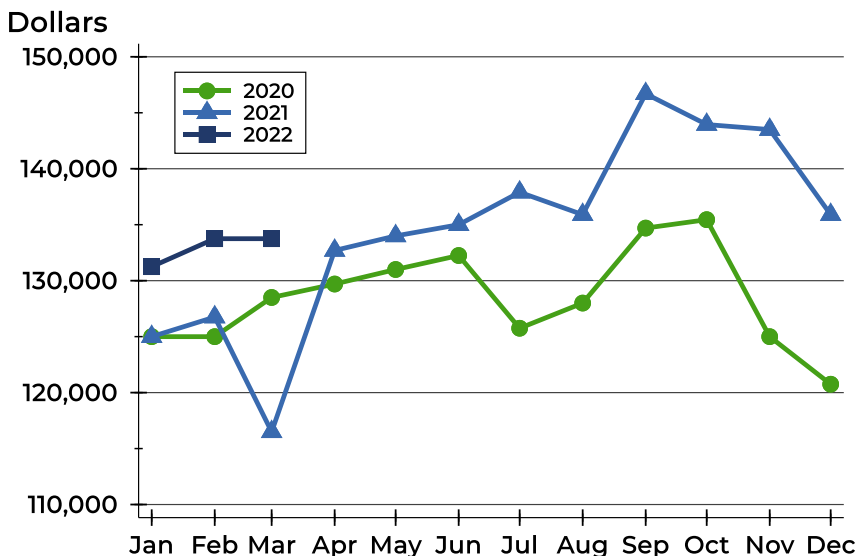
Geary County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	148,318	136,974	161,751
February	143,632	143,455	169,662
March	145,870	136,261	170,329
April	147,781	150,461	
May	151,246	151,338	
June	153,440	158,451	
July	147,507	158,926	
August	150,992	154,572	
September	152,228	159,050	
October	154,331	156,179	
November	144,435	154,722	
December	143,503	152,166	

Median Price

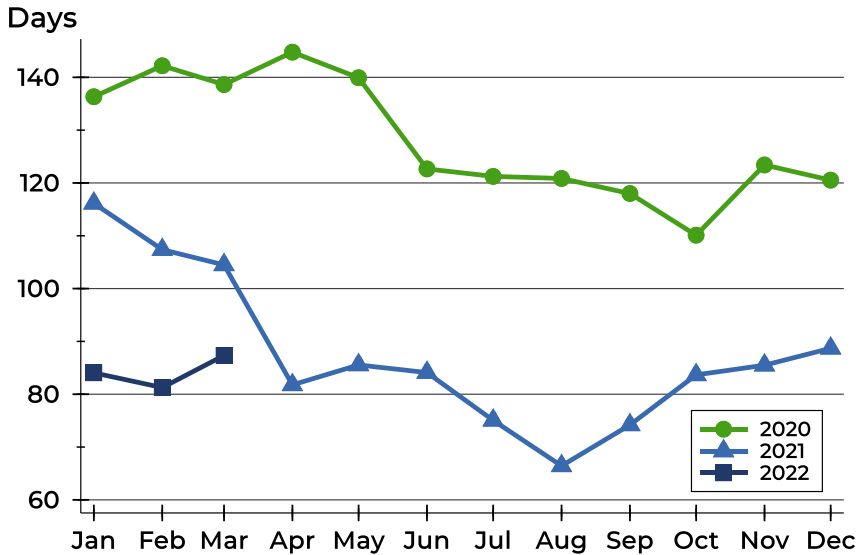


Month	2020	2021	2022
January	125,000	125,000	131,250
February	124,999	126,750	133,750
March	128,500	116,500	133,750
April	129,700	132,700	
May	131,000	134,000	
June	132,250	135,000	
July	125,750	137,900	
August	128,000	135,900	
September	134,700	146,700	
October	135,450	143,950	
November	125,000	143,500	
December	120,750	135,900	



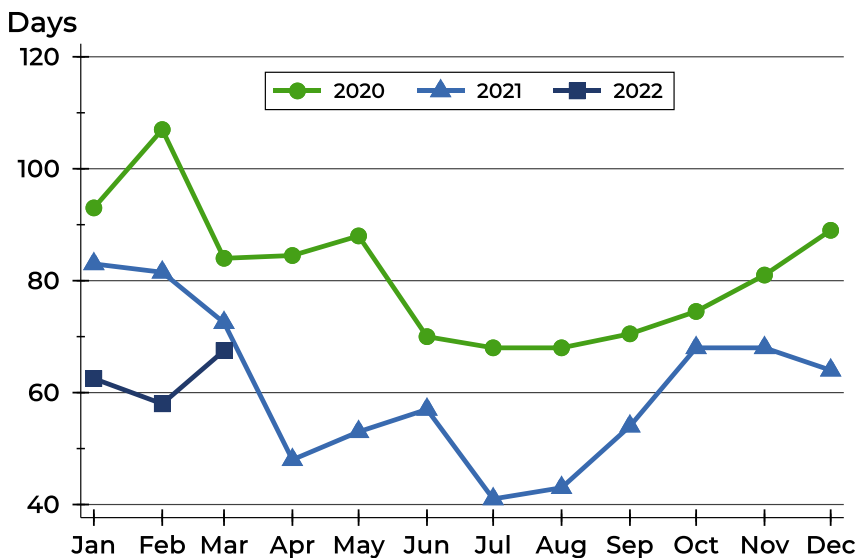
Geary County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	136	116	84
February	142	107	81
March	139	104	87
April	145	82	
May	140	86	
June	123	84	
July	121	75	
August	121	66	
September	118	74	
October	110	84	
November	123	85	
December	121	89	

Median DOM

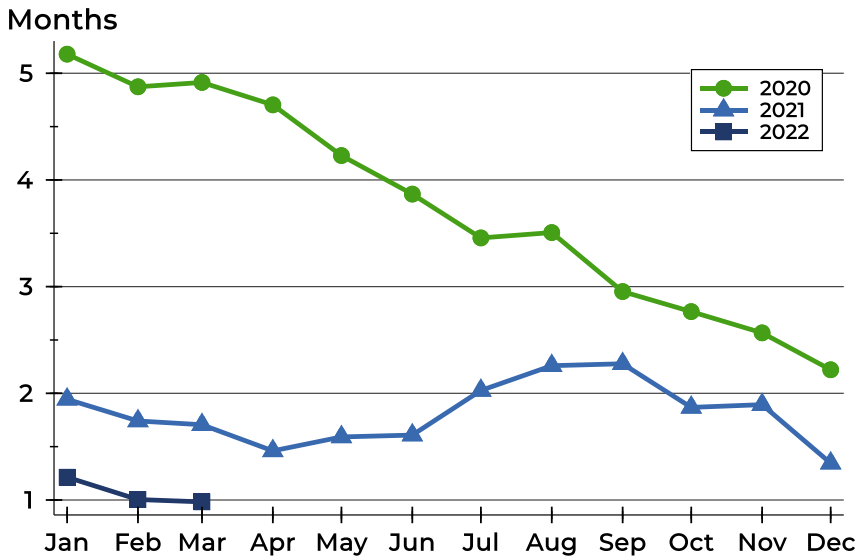


Month	2020	2021	2022
January	93	83	63
February	107	82	58
March	84	73	68
April	85	48	
May	88	53	
June	70	57	
July	68	41	
August	68	43	
September	71	54	
October	75	68	
November	81	68	
December	89	64	



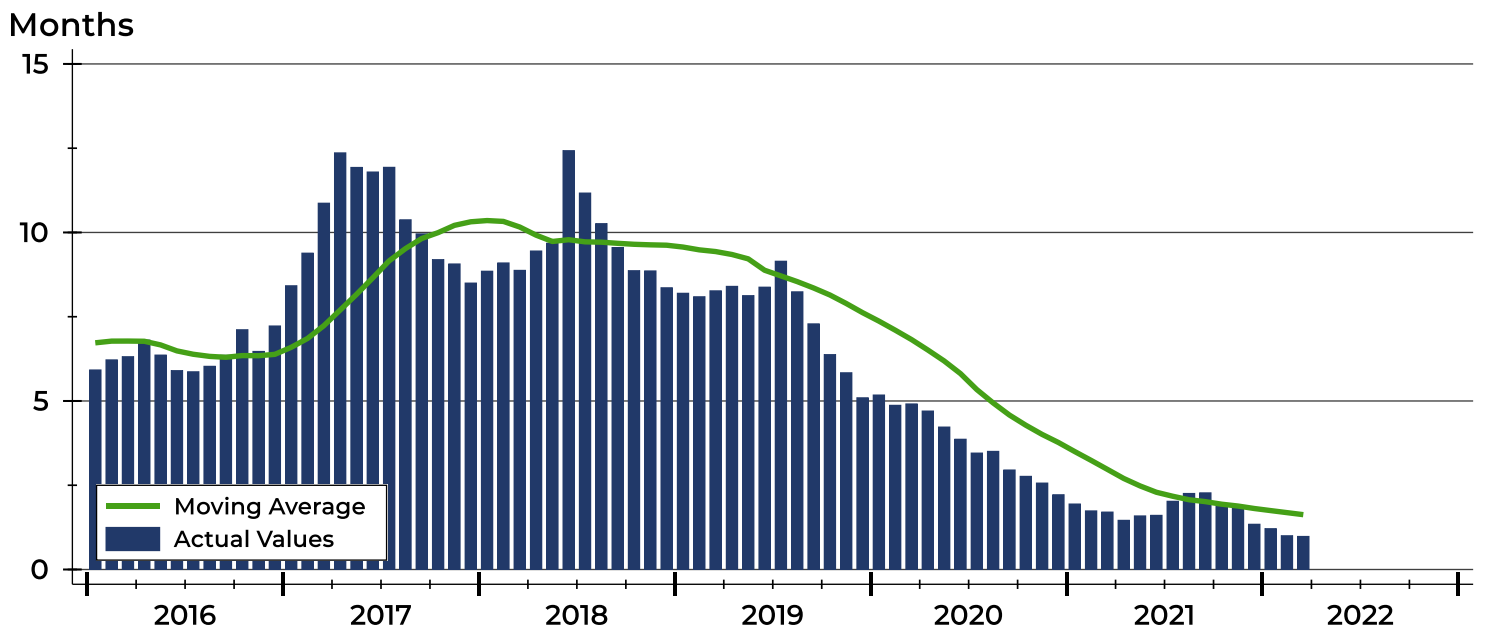
Geary County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	5.2	1.9	1.2
February	4.9	1.7	1.0
March	4.9	1.7	1.0
April	4.7	1.5	
May	4.2	1.6	
June	3.9	1.6	
July	3.5	2.0	
August	3.5	2.3	
September	3.0	2.3	
October	2.8	1.9	
November	2.6	1.9	
December	2.2	1.3	

History of Month's Supply





Geary County New Listings Analysis

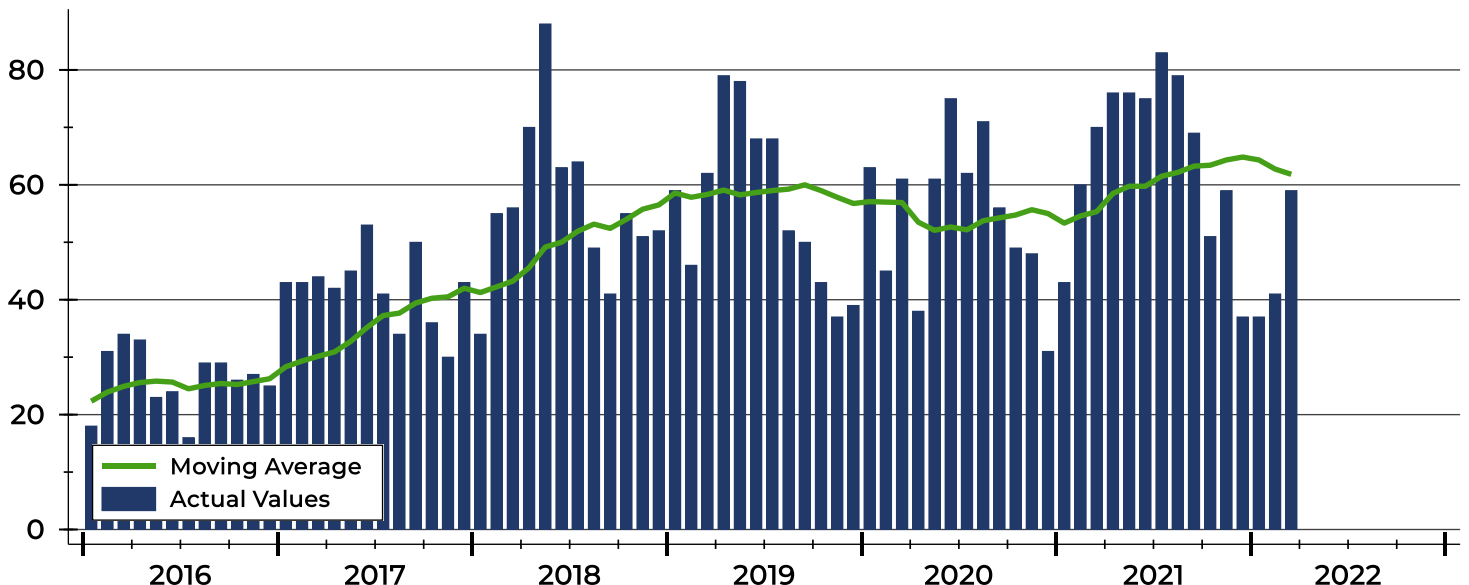
Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	59	70	-15.7%
	Volume (1,000s)	11,345	11,951	-5.1%
	Average List Price	192,281	170,726	12.6%
	Median List Price	189,000	154,950	22.0%
Year-to-Date	New Listings	137	173	-20.8%
	Volume (1,000s)	25,395	28,042	-9.4%
	Average List Price	185,362	162,093	14.4%
	Median List Price	169,900	159,500	6.5%

A total of 59 new listings were added in Geary County during March, down 15.7% from the same month in 2021. Year-to-date Geary County has seen 137 new listings.

The median list price of these homes was \$189,000 up from \$154,950 in 2021.

History of New Listings

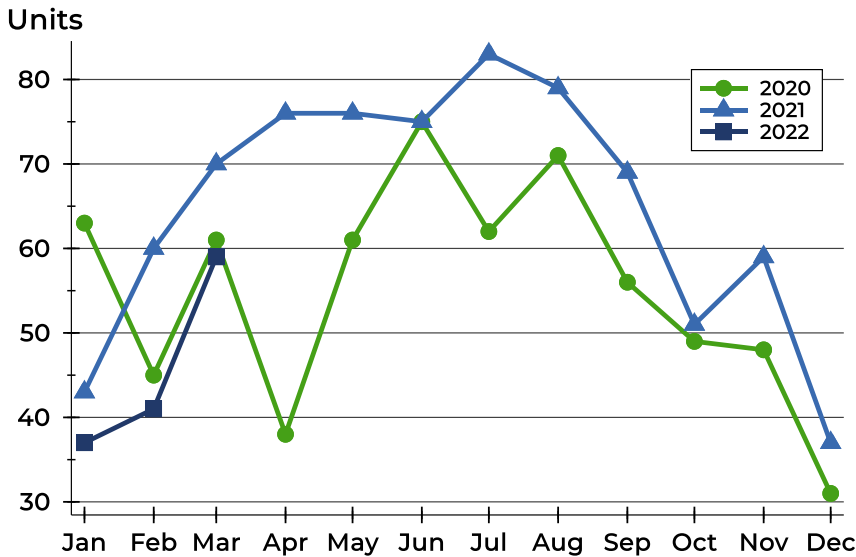
Units





Geary County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	63	43	37
February	45	60	41
March	61	70	59
April	38	76	
May	61	76	
June	75	75	
July	62	83	
August	71	79	
September	56	69	
October	49	51	
November	48	59	
December	31	37	

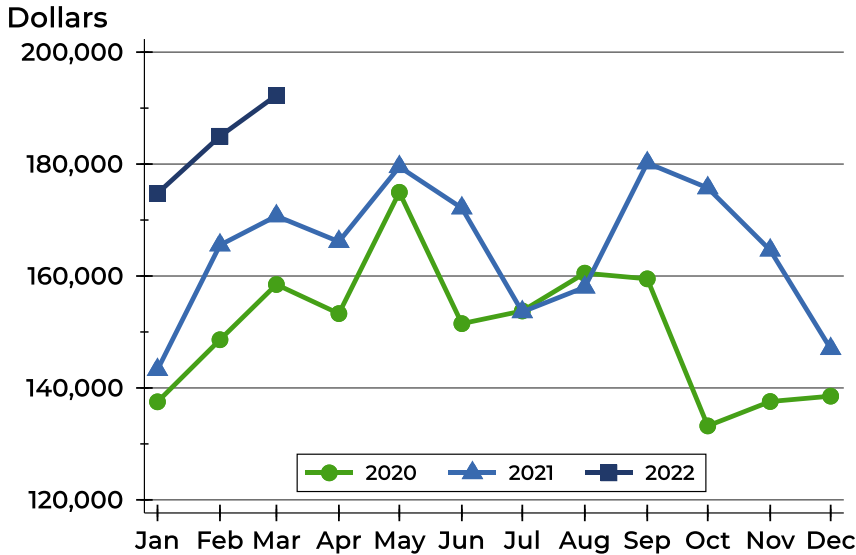
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.7%	35,000	35,000	9	9	100.0%	100.0%
\$50,000-\$99,999	6	10.2%	73,483	75,500	12	14	99.9%	100.0%
\$100,000-\$124,999	5	8.5%	115,860	118,500	9	5	100.0%	100.0%
\$125,000-\$149,999	6	10.2%	135,333	135,000	9	3	100.0%	100.0%
\$150,000-\$174,999	10	16.9%	163,120	164,000	10	8	100.0%	100.0%
\$175,000-\$199,999	4	6.8%	189,500	189,500	7	7	100.0%	100.0%
\$200,000-\$249,999	16	27.1%	234,638	239,950	6	3	104.5%	100.0%
\$250,000-\$299,999	9	15.3%	276,011	280,000	5	5	100.0%	100.0%
\$300,000-\$399,999	1	1.7%	309,900	309,900	224	224	98.4%	98.4%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	1.7%	540,000	540,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



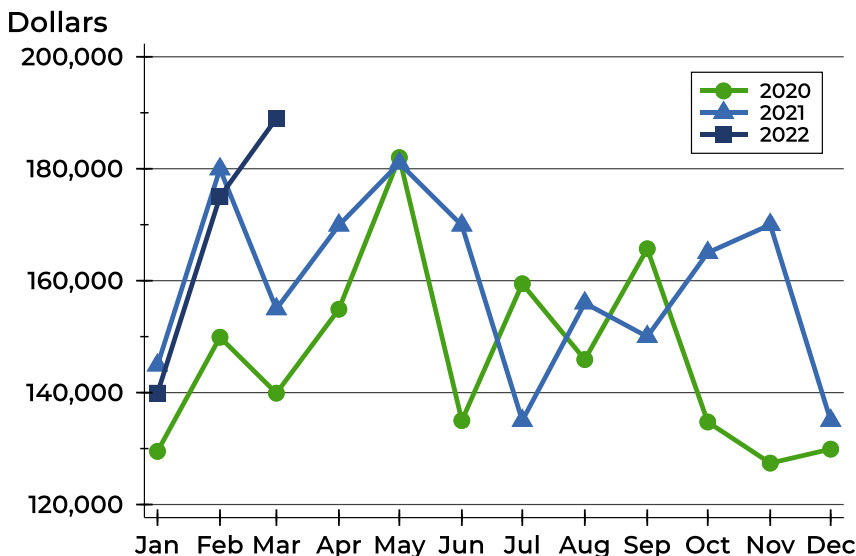
Geary County New Listings Analysis

Average Price



Month	2020	2021	2022
January	137,520	143,252	174,768
February	148,613	165,525	184,966
March	158,487	170,726	192,281
April	153,284	166,146	
May	174,962	179,516	
June	151,491	172,141	
July	153,756	153,586	
August	160,512	157,994	
September	159,494	180,195	
October	133,214	175,735	
November	137,576	164,612	
December	138,532	147,003	

Median Price



Month	2020	2021	2022
January	129,500	144,900	139,900
February	149,900	179,950	175,000
March	139,900	154,950	189,000
April	154,900	169,900	
May	182,000	181,000	
June	135,000	169,900	
July	159,450	135,000	
August	145,900	156,000	
September	165,700	150,000	
October	134,750	165,000	
November	127,400	170,000	
December	129,900	135,000	



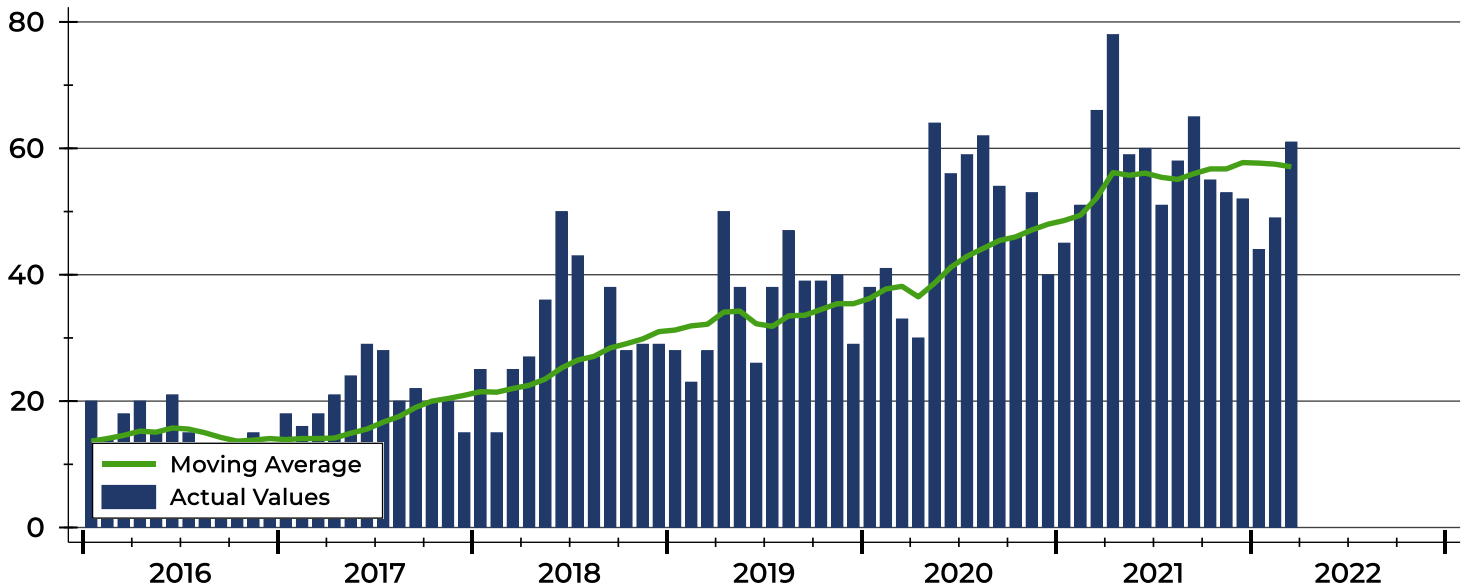
Geary County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		61	66	-7.6%	154	162	-4.9%
Volume (1,000s)		11,211	11,656	-3.8%	26,656	27,317	-2.4%
Average	Sale Price	183,784	176,609	4.1%	173,093	168,626	2.6%
	Days on Market	27	42	-35.7%	40	47	-14.9%
	Percent of Original	98.6%	99.7%	-1.1%	97.5%	98.9%	-1.4%
Median	Sale Price	175,000	169,000	3.6%	162,000	164,900	-1.8%
	Days on Market	5	7	-28.6%	11	9	22.2%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 61 contracts for sale were written in Geary County during the month of March, down from 66 in 2021. The median list price of these homes was \$175,000, up from \$169,000 the prior year. Half of the homes that went under contract in March were on the market less than 5 days, compared to 7 days in March 2021.

History of Contracts Written

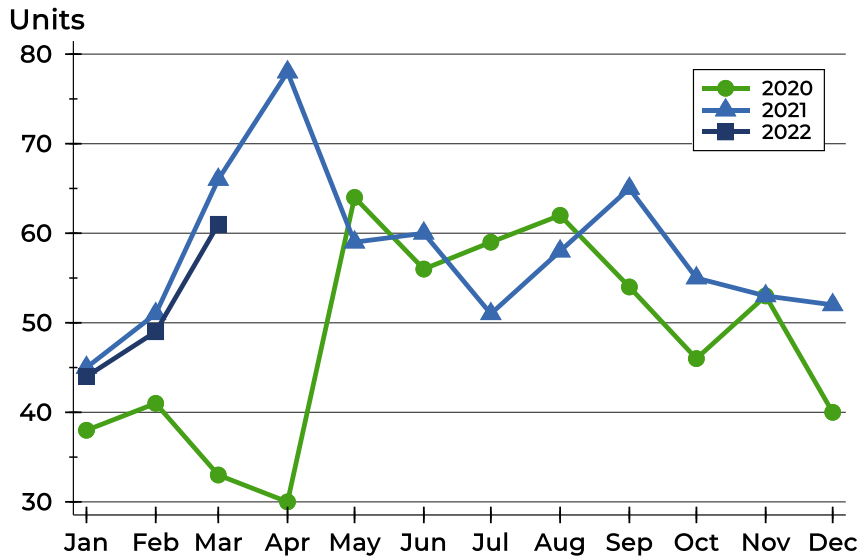
Units





Geary County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	38	45	44
February	41	51	49
March	33	66	61
April	30	78	
May	64	59	
June	56	60	
July	59	51	
August	62	58	
September	54	65	
October	46	55	
November	53	53	
December	40	52	

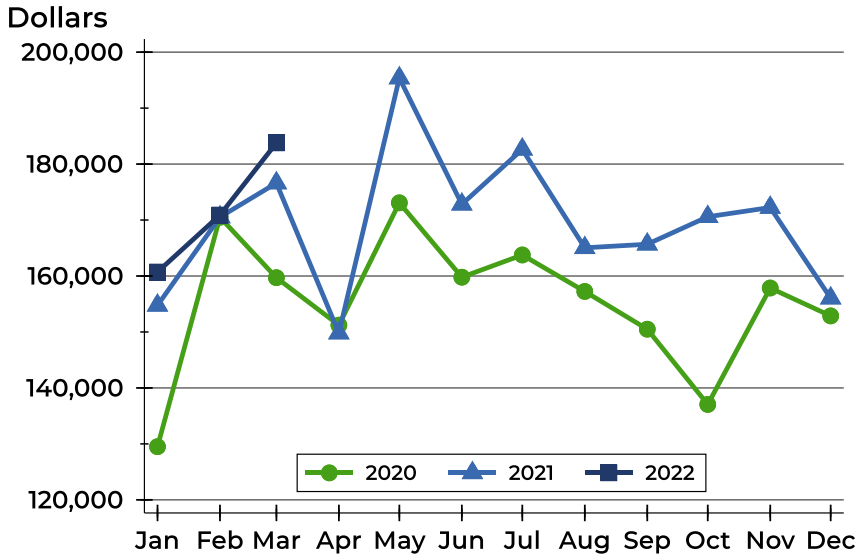
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	4.9%	42,967	44,900	22	9	90.0%	100.0%
\$50,000-\$99,999	7	11.5%	77,186	79,900	78	50	94.8%	94.6%
\$100,000-\$124,999	6	9.8%	112,400	110,000	38	10	100.0%	100.0%
\$125,000-\$149,999	7	11.5%	138,814	140,000	41	4	99.1%	100.0%
\$150,000-\$174,999	7	11.5%	162,757	160,000	21	4	100.0%	100.0%
\$175,000-\$199,999	5	8.2%	186,600	189,000	11	7	100.0%	100.0%
\$200,000-\$249,999	15	24.6%	235,613	239,900	16	3	99.3%	100.0%
\$250,000-\$299,999	10	16.4%	274,900	277,250	6	6	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	1.6%	540,000	540,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



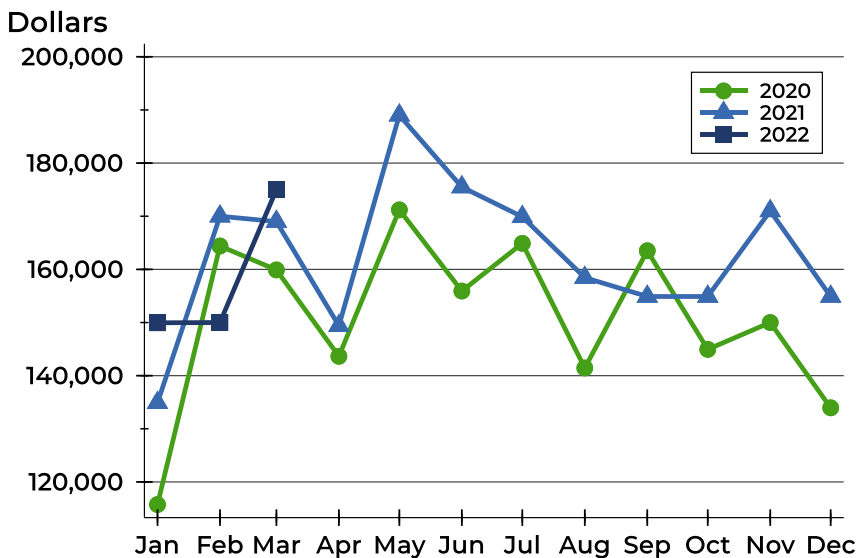
Geary County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	129,505	154,756	160,718
February	170,499	170,534	170,896
March	159,702	176,609	183,784
April	151,227	149,799	
May	173,075	195,375	
June	159,789	172,818	
July	163,765	182,634	
August	157,239	165,043	
September	150,494	165,676	
October	137,050	170,590	
November	157,855	172,236	
December	152,872	156,042	

Median Price

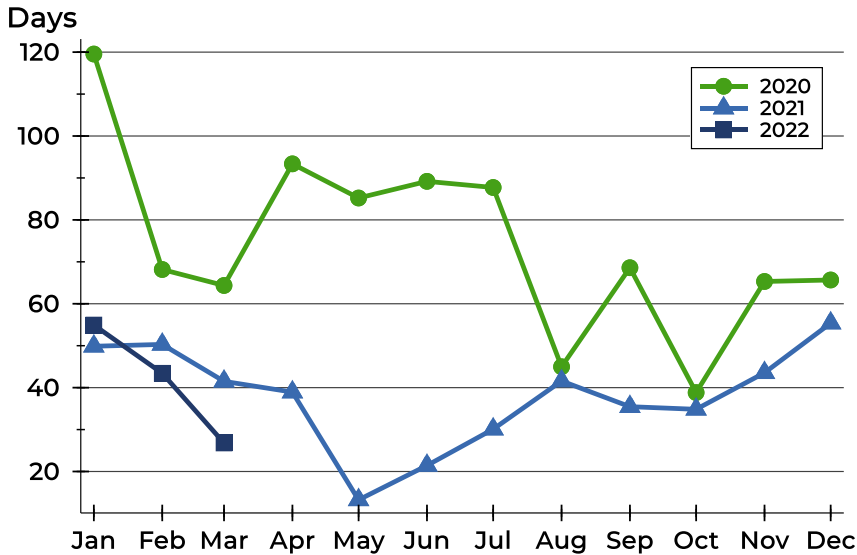


Month	2020	2021	2022
January	115,750	134,900	149,950
February	164,400	170,000	150,000
March	159,900	169,000	175,000
April	143,650	149,400	
May	171,200	189,000	
June	155,925	175,500	
July	164,900	169,900	
August	141,450	158,450	
September	163,500	154,900	
October	144,950	154,900	
November	150,000	171,000	
December	133,950	154,900	



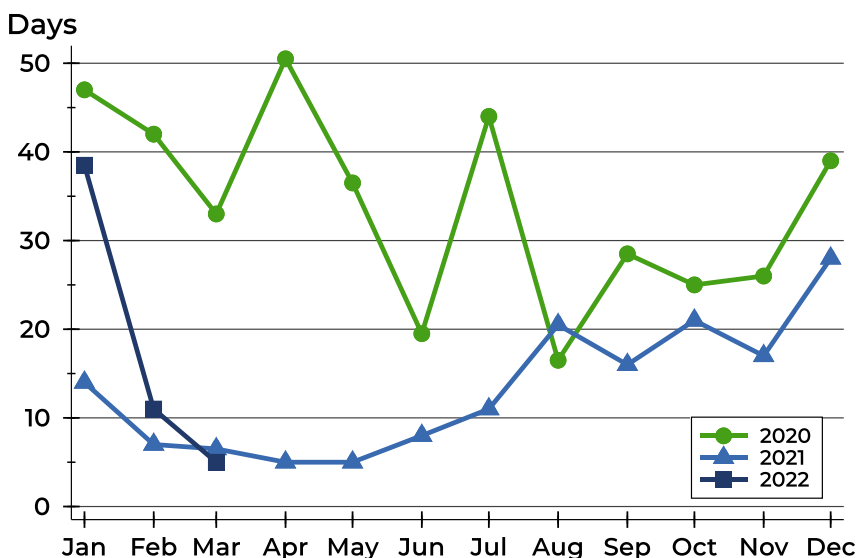
Geary County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	120	50	55
February	68	50	43
March	64	42	27
April	93	39	
May	85	13	
June	89	21	
July	88	30	
August	45	42	
September	69	35	
October	39	35	
November	65	44	
December	66	55	

Median DOM



Month	2020	2021	2022
January	47	14	39
February	42	7	11
March	33	7	5
April	51	5	
May	37	5	
June	20	8	
July	44	11	
August	17	21	
September	29	16	
October	25	21	
November	26	17	
December	39	28	



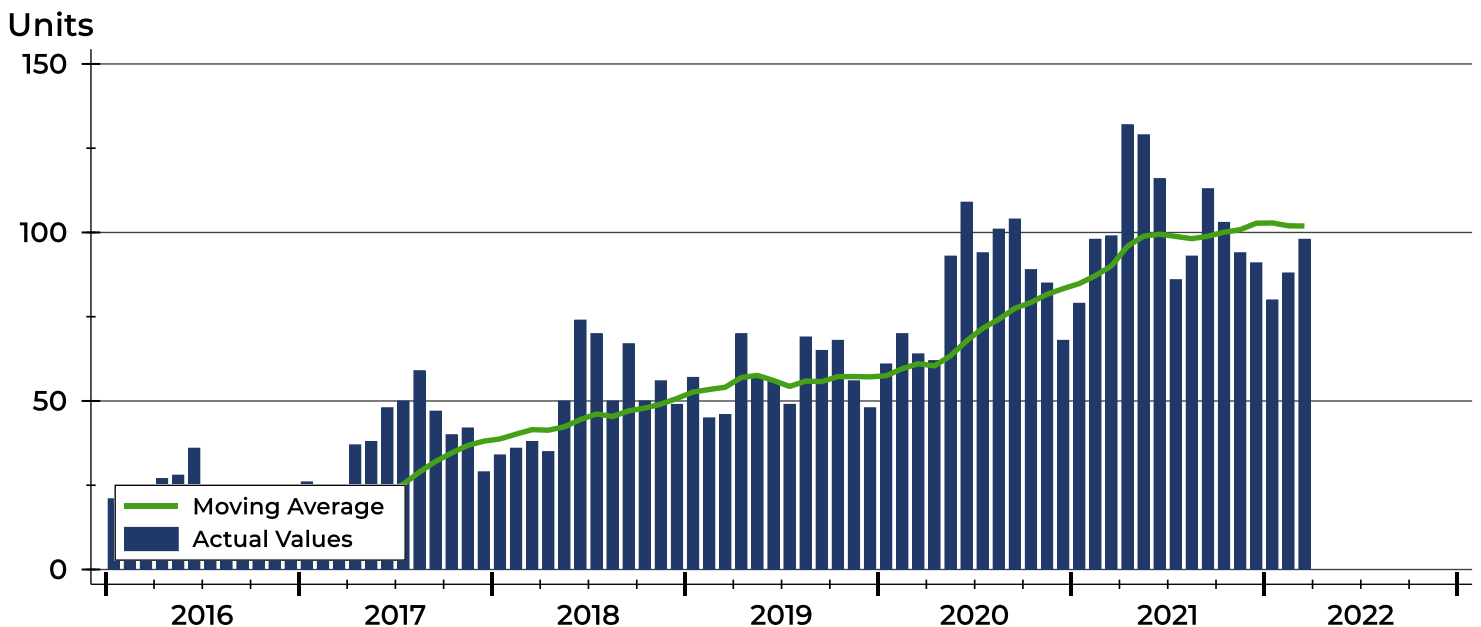
Geary County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		98	99	-1.0%
Volume (1,000s)		17,347	16,411	5.7%
Average	List Price	177,010	165,765	6.8%
	Days on Market	39	42	-7.1%
	Percent of Original	97.7%	98.9%	-1.2%
Median	List Price	169,450	159,900	6.0%
	Days on Market	7	10	-30.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 98 listings in Geary County had contracts pending at the end of March, down from 99 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

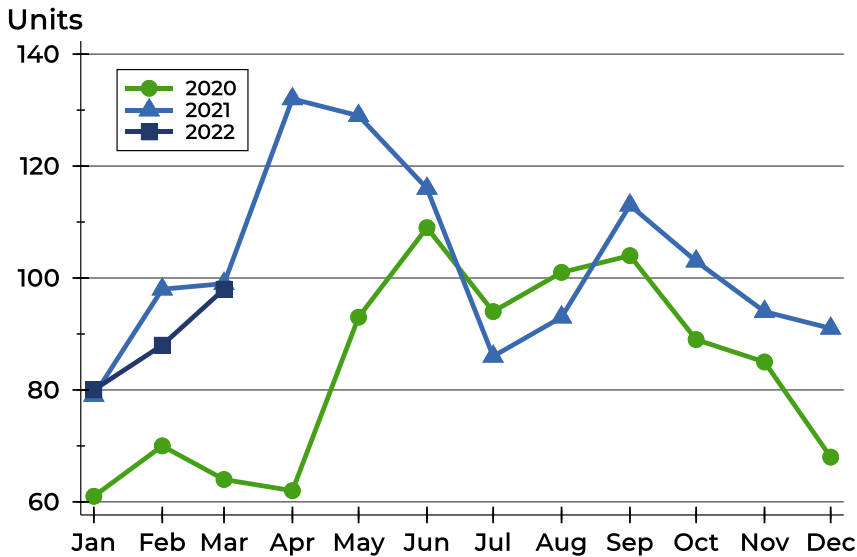
History of Pending Contracts





Geary County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	61	79	80
February	70	98	88
March	64	99	98
April	62	132	
May	93	129	
June	109	116	
July	94	86	
August	101	93	
September	104	113	
October	89	103	
November	85	94	
December	68	91	

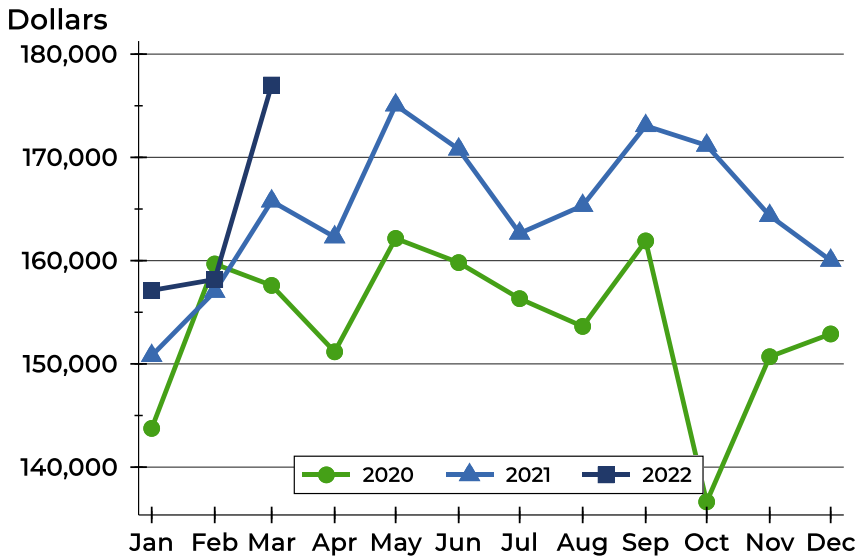
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	5.1%	37,780	35,000	39	9	85.8%	100.0%
\$50,000-\$99,999	12	12.2%	80,550	84,950	108	71	91.7%	93.4%
\$100,000-\$124,999	8	8.2%	114,525	113,450	54	23	98.3%	100.0%
\$125,000-\$149,999	13	13.3%	142,985	145,000	31	6	99.5%	100.0%
\$150,000-\$174,999	15	15.3%	160,927	159,900	41	5	98.9%	100.0%
\$175,000-\$199,999	9	9.2%	188,656	190,000	21	7	98.8%	100.0%
\$200,000-\$249,999	21	21.4%	230,833	230,000	14	3	99.5%	100.0%
\$250,000-\$299,999	12	12.2%	272,833	275,000	14	6	100.2%	100.0%
\$300,000-\$399,999	2	2.0%	321,600	321,600	114	114	99.2%	99.2%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	1.0%	540,000	540,000	0	0	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



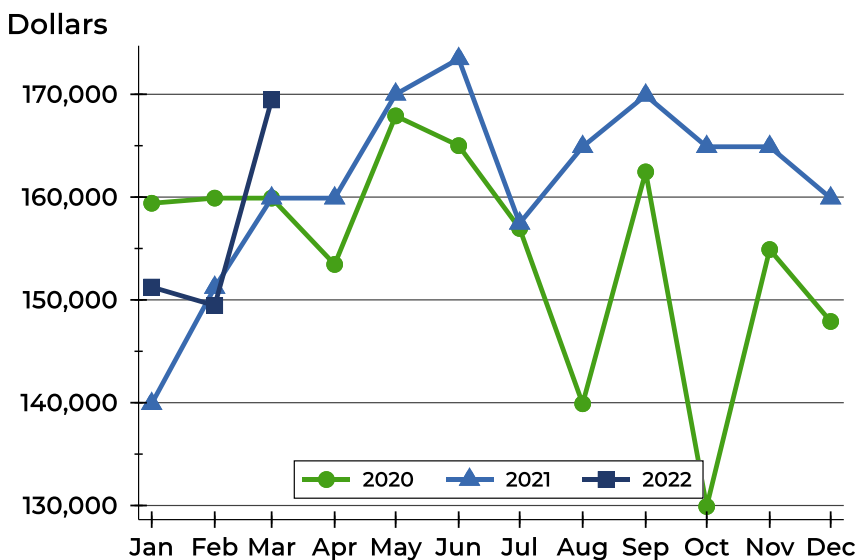
Geary County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	143,752	150,797	157,119
February	159,679	157,014	158,176
March	157,601	165,765	177,010
April	151,171	162,286	
May	162,153	175,066	
June	159,811	170,791	
July	156,318	162,645	
August	153,630	165,331	
September	161,911	173,063	
October	136,636	171,159	
November	150,694	164,356	
December	152,899	160,018	

Median Price

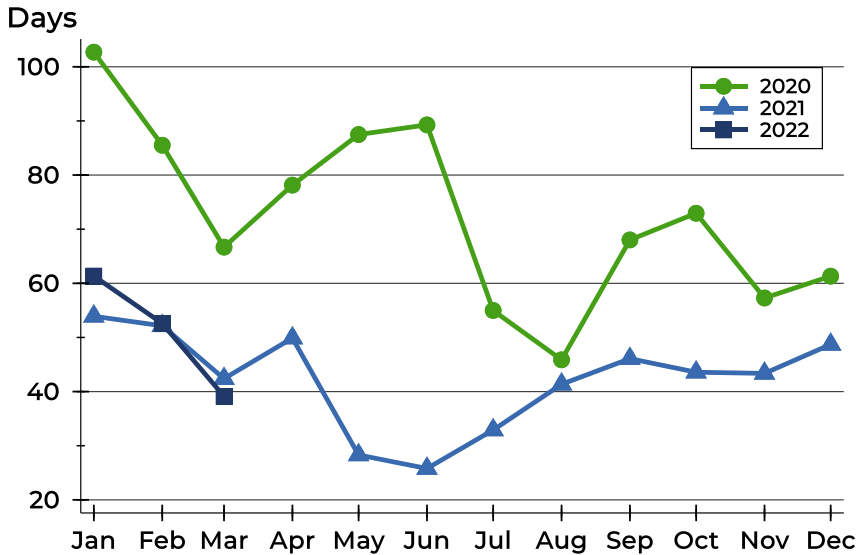


Month	2020	2021	2022
January	159,400	139,900	151,250
February	159,900	151,200	149,450
March	159,900	159,900	169,450
April	153,450	159,900	
May	167,900	170,000	
June	165,000	173,450	
July	156,950	157,450	
August	139,900	164,900	
September	162,450	169,900	
October	129,900	164,900	
November	154,900	164,900	
December	147,900	159,900	



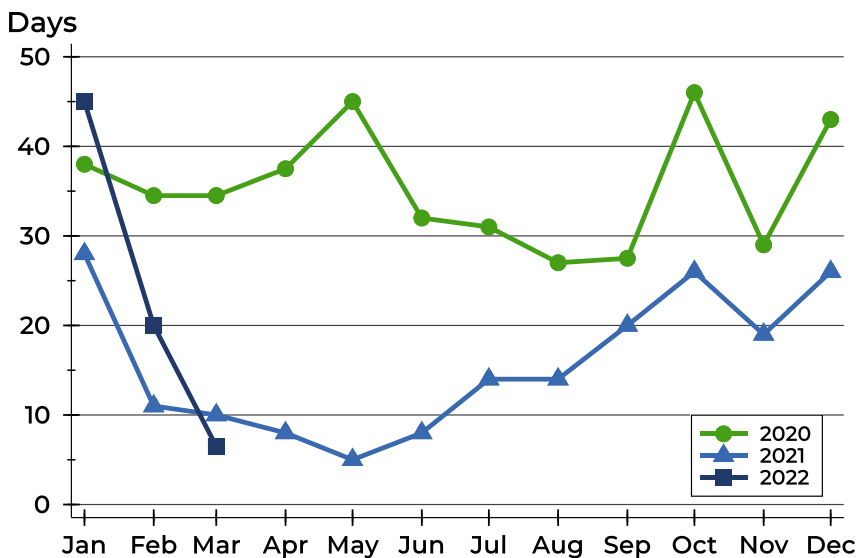
Geary County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	103	54	61
February	86	52	53
March	67	42	39
April	78	50	
May	87	28	
June	89	26	
July	55	33	
August	46	41	
September	68	46	
October	73	44	
November	57	43	
December	61	49	

Median DOM



Month	2020	2021	2022
January	38	28	45
February	35	11	20
March	35	10	7
April	38	8	
May	45	5	
June	32	8	
July	31	14	
August	27	14	
September	28	20	
October	46	26	
November	29	19	
December	43	26	