



**December
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Geary County Housing Report



Market Overview

Geary County Home Sales Rose in December

Total home sales in Geary County rose by 2.9% last month to 35 units, compared to 34 units in December 2022. Total sales volume was \$6.5 million, up 12.1% from a year earlier.

The median sale price in December was \$184,115, up from \$152,500 a year earlier. Homes that sold in December were typically on the market for 27 days and sold for 100.0% of their list prices.

Geary County Active Listings Up at End of December

The total number of active listings in Geary County at the end of December was 143 units, up from 124 at the same point in 2022. This represents a 3.2 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$160,000.

During December, a total of 27 contracts were written down from 28 in December 2022. At the end of the month, there were 58 contracts still pending.

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Geary County Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		35	34	66	539	632	688
Change from prior year		2.9%	-48.5%	17.9%	-14.7%	-8.1%	22.4%
Active Listings		143	124	77	N/A	N/A	N/A
Change from prior year		15.3%	61.0%	-26.0%			
Months' Supply		3.2	2.4	1.3	N/A	N/A	N/A
Change from prior year		33.3%	84.6%	-40.9%			
New Listings		43	36	38	672	710	782
Change from prior year		19.4%	-5.3%	22.6%	-5.4%	-9.2%	18.5%
Contracts Written		27	28	53	555	602	695
Change from prior year		-3.6%	-47.2%	32.5%	-7.8%	-13.4%	20.7%
Pending Contracts		58	41	91	N/A	N/A	N/A
Change from prior year		41.5%	-54.9%	33.8%			
Sales Volume (1,000s)		6,547	5,840	10,665	101,835	115,321	114,615
Change from prior year		12.1%	-45.2%	31.4%	-11.7%	0.6%	33.0%
Average	Sale Price	187,052	171,771	161,584	188,934	182,469	166,591
	Change from prior year	8.9%	6.3%	11.5%	3.5%	9.5%	8.7%
	List Price of Actives	185,255	176,182	152,166	N/A	N/A	N/A
	Change from prior year	5.1%	15.8%	6.0%			
	Days on Market	50	35	47	38	33	38
Change from prior year	42.9%	-25.5%	-27.7%	15.2%	-13.2%	-50.6%	
Percent of List	99.8%	95.1%	97.5%	98.6%	98.8%	98.4%	
Change from prior year	4.9%	-2.5%	-0.6%	-0.2%	0.4%	0.2%	
Percent of Original	95.9%	93.2%	94.7%	96.5%	97.2%	96.7%	
Change from prior year	2.9%	-1.6%	-1.4%	-0.7%	0.5%	0.8%	
Median	Sale Price	184,115	152,500	153,950	182,000	175,000	165,000
	Change from prior year	20.7%	-0.9%	4.0%	4.0%	6.1%	6.1%
	List Price of Actives	160,000	163,400	135,900	N/A	N/A	N/A
	Change from prior year	-2.1%	20.2%	12.5%			
	Days on Market	27	23	17	17	13	12
Change from prior year	17.4%	35.3%	-43.3%	30.8%	8.3%	-63.6%	
Percent of List	100.0%	98.0%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	2.0%	-2.0%	0.4%	0.0%	0.0%	1.0%	
Percent of Original	100.0%	96.4%	98.8%	99.2%	99.3%	100.0%	
Change from prior year	3.7%	-2.4%	0.1%	-0.1%	-0.7%	2.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Geary County Closed Listings Analysis

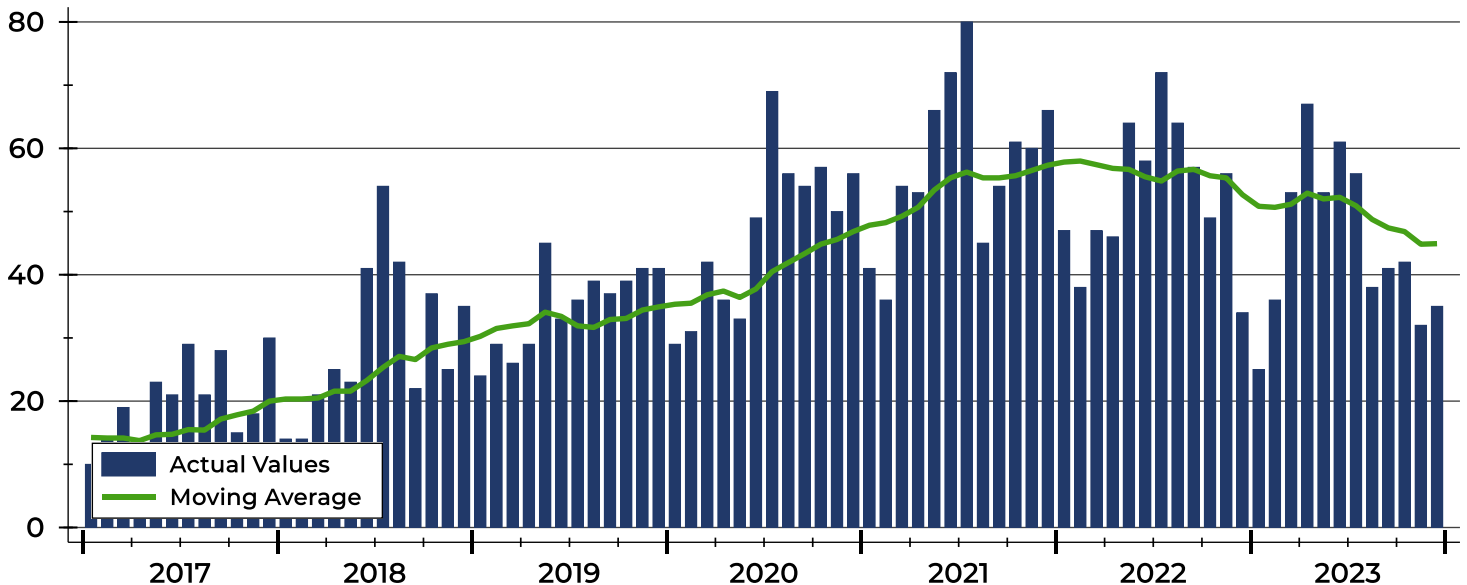
Summary Statistics for Closed Listings		December			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Closed Listings		35	34	2.9%	539	632	-14.7%
Volume (1,000s)		6,547	5,840	12.1%	101,835	115,321	-11.7%
Months' Supply		3.2	2.4	33.3%	N/A	N/A	N/A
Average	Sale Price	187,052	171,771	8.9%	188,934	182,469	3.5%
	Days on Market	50	35	42.9%	38	33	15.2%
	Percent of List	99.8%	95.1%	4.9%	98.6%	98.8%	-0.2%
	Percent of Original	95.9%	93.2%	2.9%	96.5%	97.2%	-0.7%
Median	Sale Price	184,115	152,500	20.7%	182,000	175,000	4.0%
	Days on Market	27	23	17.4%	17	13	30.8%
	Percent of List	100.0%	98.0%	2.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	96.4%	3.7%	99.2%	99.3%	-0.1%

A total of 35 homes sold in Geary County in December, up from 34 units in December 2022. Total sales volume rose to \$6.5 million compared to \$5.8 million in the previous year.

The median sales price in December was \$184,115, up 20.7% compared to the prior year. Median days on market was 27 days, up from 22 days in November, and up from 23 in December 2022.

History of Closed Listings

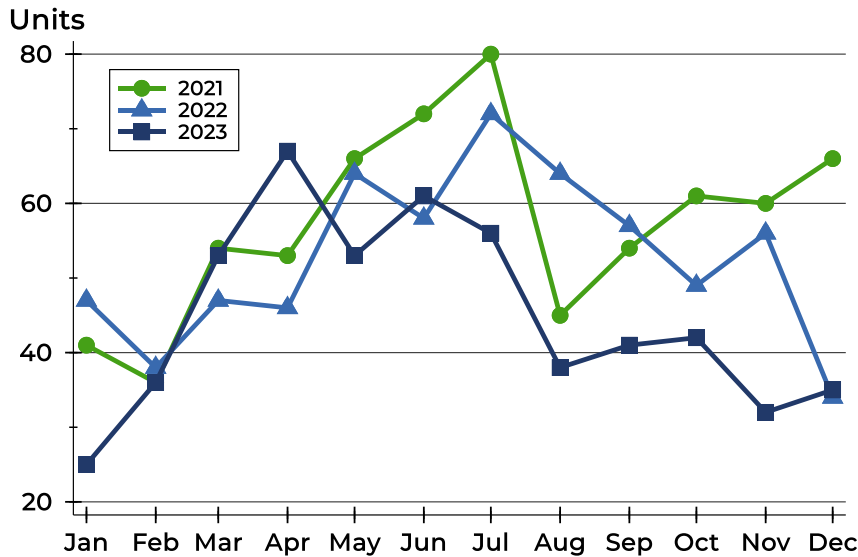
Units





Geary County Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	41	47	25
February	36	38	36
March	54	47	53
April	53	46	67
May	66	64	53
June	72	58	61
July	80	72	56
August	45	64	38
September	54	57	41
October	61	49	42
November	60	56	32
December	66	34	35

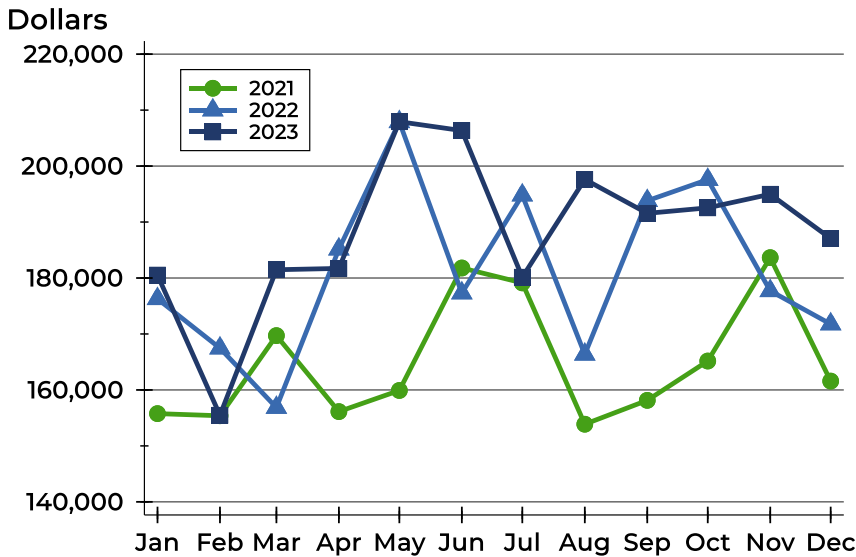
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	2.9%	1.3	18,000	18,000	93	93	64.3%	64.3%	60.0%	60.0%
\$25,000-\$49,999	2	5.7%	4.0	43,625	43,625	85	85	109.7%	109.7%	83.5%	83.5%
\$50,000-\$99,999	2	5.7%	8.4	85,000	85,000	67	67	105.7%	105.7%	96.8%	96.8%
\$100,000-\$124,999	2	5.7%	2.3	113,250	113,250	18	18	100.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	6	17.1%	2.8	137,867	139,651	30	28	100.4%	100.0%	99.9%	100.0%
\$150,000-\$174,999	4	11.4%	2.5	162,488	160,500	45	45	100.1%	100.0%	98.6%	98.3%
\$175,000-\$199,999	1	2.9%	2.3	184,115	184,115	409	409	94.2%	94.2%	80.0%	80.0%
\$200,000-\$249,999	8	22.9%	2.1	232,813	238,750	47	29	100.1%	100.0%	97.0%	97.0%
\$250,000-\$299,999	8	22.9%	2.7	271,163	266,250	21	16	99.9%	100.0%	98.3%	98.3%
\$300,000-\$399,999	1	2.9%	3.8	352,000	352,000	1	1	100.6%	100.6%	100.6%	100.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



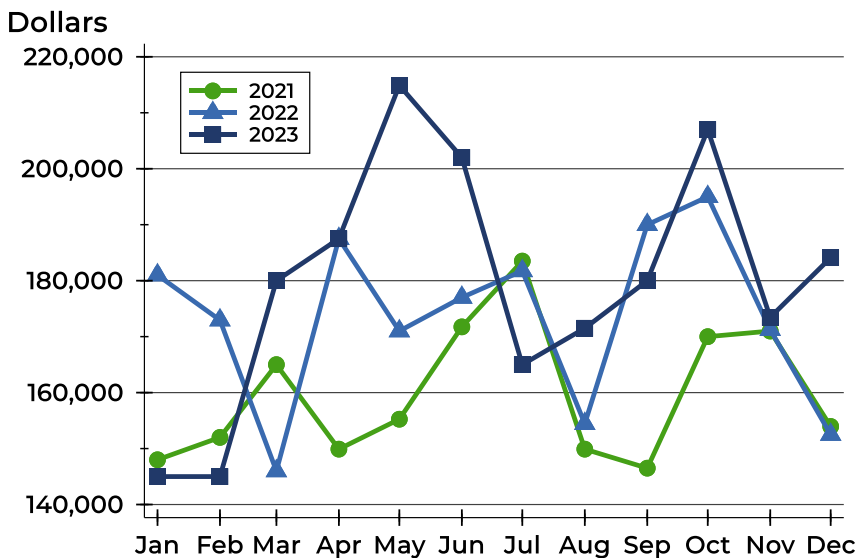
Geary County Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	155,771	176,283	180,527
February	155,385	167,466	155,481
March	169,706	156,850	181,477
April	156,132	185,150	181,717
May	159,909	207,907	207,933
June	181,792	177,305	206,344
July	179,127	194,801	180,144
August	153,875	166,359	197,629
September	158,144	193,804	191,559
October	165,169	197,582	192,536
November	183,638	177,711	194,969
December	161,584	171,771	187,052

Median Price

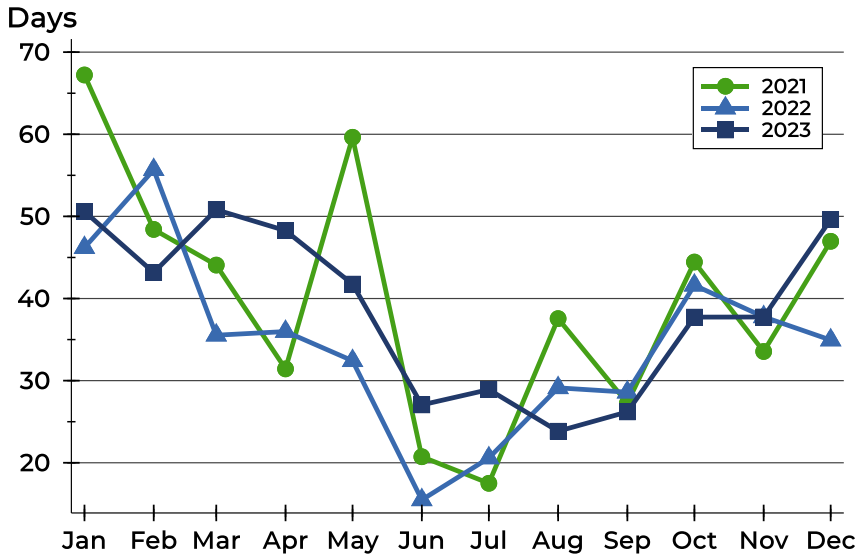


Month	2021	2022	2023
January	148,000	181,000	145,000
February	152,000	172,950	145,000
March	165,000	146,000	180,000
April	149,900	187,500	187,500
May	155,250	171,000	214,900
June	171,750	177,000	202,000
July	183,500	181,750	165,000
August	149,900	154,450	171,500
September	146,500	190,000	180,000
October	170,000	195,000	207,000
November	171,000	171,250	173,450
December	153,950	152,500	184,115



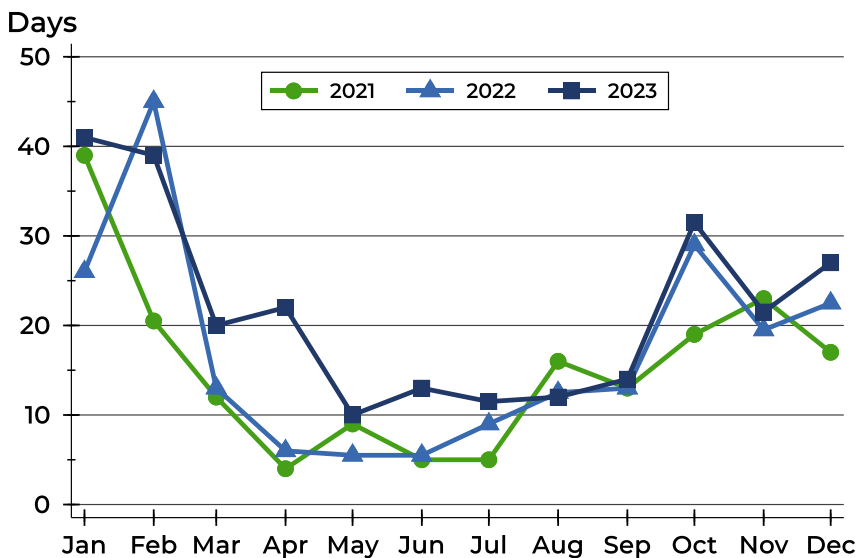
Geary County Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	67	46	51
February	48	56	43
March	44	36	51
April	31	36	48
May	60	32	42
June	21	15	27
July	18	21	29
August	38	29	24
September	27	29	26
October	44	42	38
November	34	38	38
December	47	35	50

Median DOM



Month	2021	2022	2023
January	39	26	41
February	21	45	39
March	12	13	20
April	4	6	22
May	9	6	10
June	5	6	13
July	5	9	12
August	16	13	12
September	13	13	14
October	19	29	32
November	23	20	22
December	17	23	27



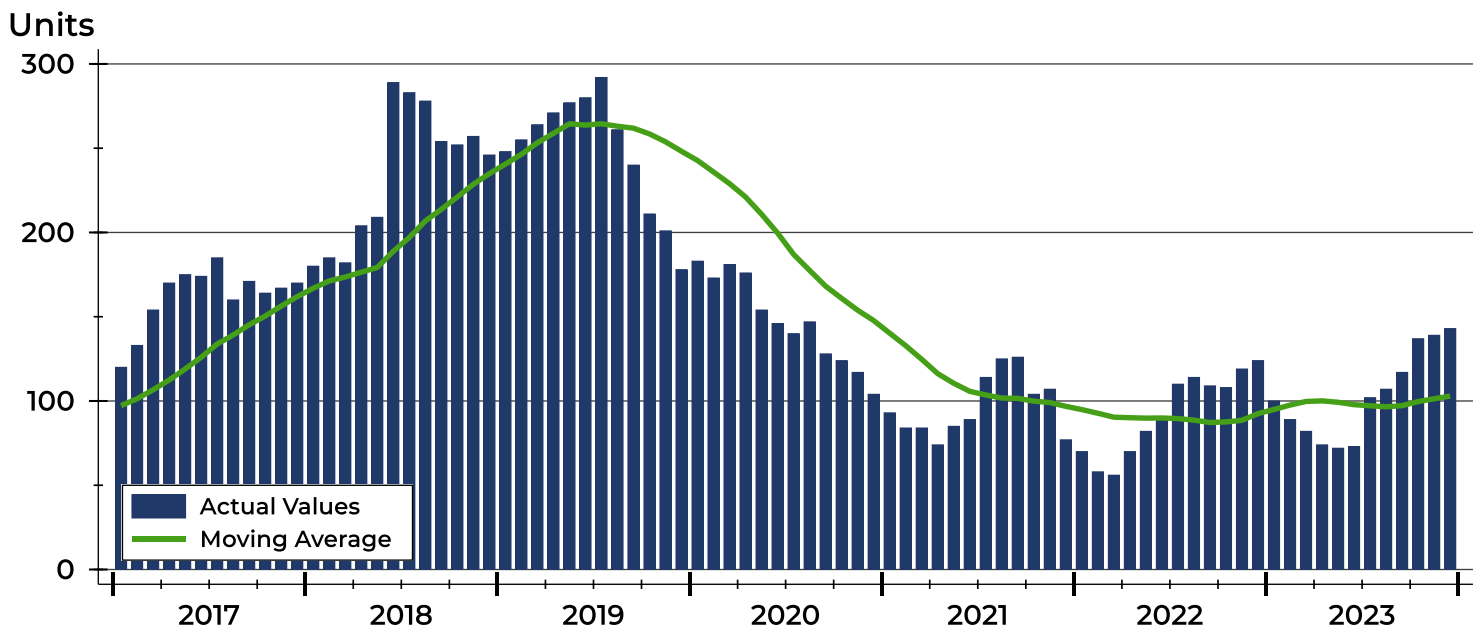
Geary County Active Listings Analysis

Summary Statistics for Active Listings		2023	2022	Change
Active Listings		143	124	15.3%
Volume (1,000s)		26,491	21,847	21.3%
Months' Supply		3.2	2.4	33.3%
Average	List Price	185,255	176,182	5.1%
	Days on Market	87	81	7.4%
	Percent of Original	97.7%	97.2%	0.5%
Median	List Price	160,000	163,400	-2.1%
	Days on Market	77	66	16.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 143 homes were available for sale in Geary County at the end of December. This represents a 3.2 months' supply of active listings.

The median list price of homes on the market at the end of December was \$160,000, down 2.1% from 2022. The typical time on market for active listings was 77 days, up from 66 days a year earlier.

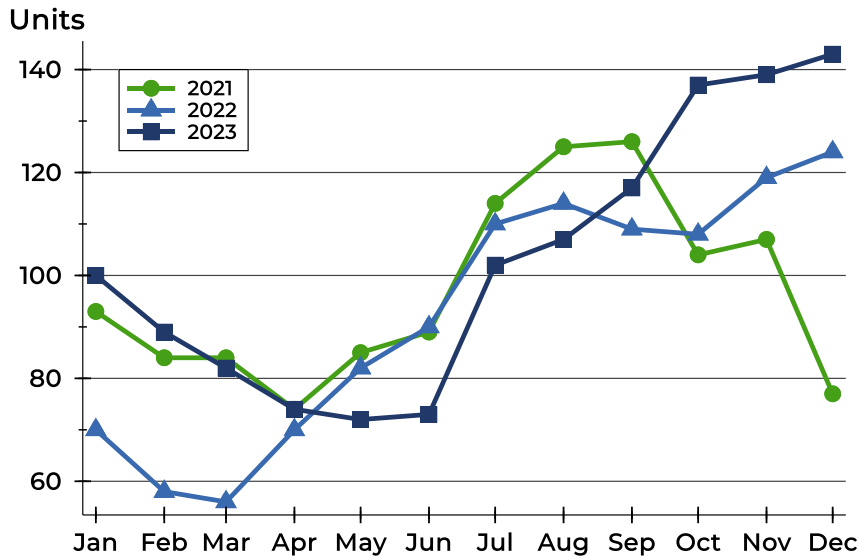
History of Active Listings





Geary County Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	93	70	100
February	84	58	89
March	84	56	82
April	74	70	74
May	85	82	72
June	89	90	73
July	114	110	102
August	125	114	107
September	126	109	117
October	104	108	137
November	107	119	139
December	77	124	143

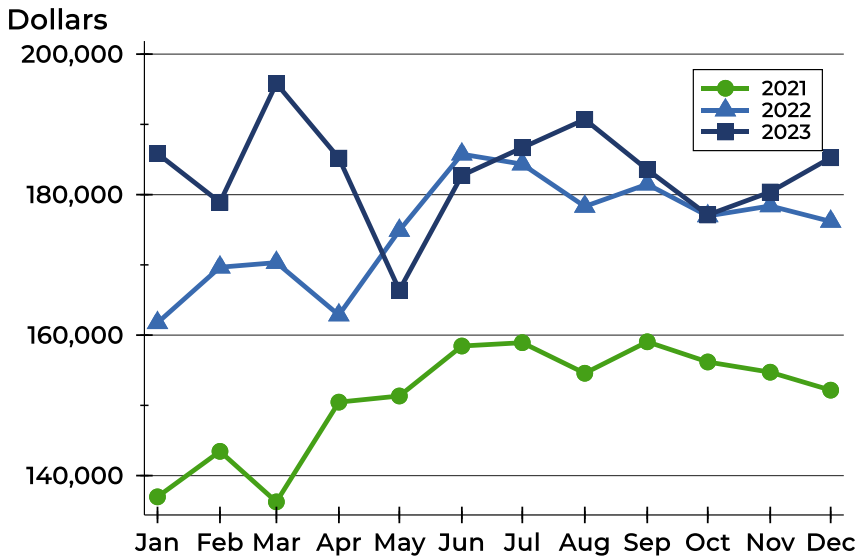
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	0.7%	1.3	17,000	17,000	133	133	100.0%	100.0%
\$25,000-\$49,999	4	2.8%	4.0	31,225	29,950	134	131	77.4%	79.2%
\$50,000-\$99,999	33	23.1%	8.4	80,142	82,500	118	88	96.6%	100.0%
\$100,000-\$124,999	9	6.3%	2.3	110,667	110,000	56	40	97.7%	100.0%
\$125,000-\$149,999	17	11.9%	2.8	138,465	139,000	91	88	97.5%	100.0%
\$150,000-\$174,999	14	9.8%	2.5	160,607	159,950	74	70	98.4%	99.5%
\$175,000-\$199,999	12	8.4%	2.3	188,608	187,500	81	52	98.6%	100.0%
\$200,000-\$249,999	17	11.9%	2.1	222,371	219,900	88	45	101.4%	100.0%
\$250,000-\$299,999	18	12.6%	2.7	278,033	275,000	51	46	98.8%	100.0%
\$300,000-\$399,999	12	8.4%	3.8	327,875	322,500	71	64	99.4%	100.0%
\$400,000-\$499,999	4	2.8%	N/A	460,950	464,450	129	131	94.4%	96.8%
\$500,000-\$749,999	2	1.4%	N/A	639,950	639,950	53	53	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



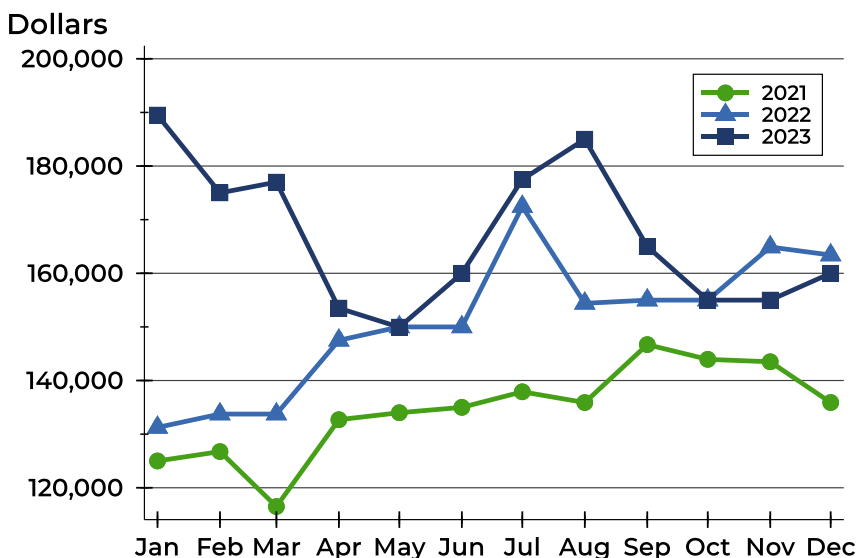
Geary County Active Listings Analysis

Average Price



Month	2021	2022	2023
January	136,974	161,751	185,842
February	143,455	169,662	178,911
March	136,261	170,329	195,824
April	150,461	162,858	185,198
May	151,338	174,890	166,408
June	158,451	185,756	182,731
July	158,926	184,341	186,680
August	154,572	178,318	190,714
September	159,050	181,486	183,566
October	156,179	176,966	177,106
November	154,722	178,391	180,375
December	152,166	176,182	185,255

Median Price

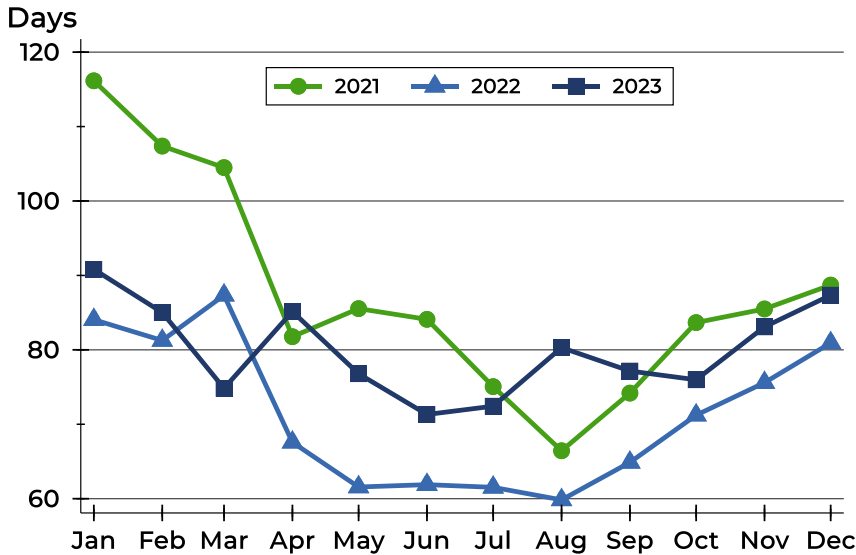


Month	2021	2022	2023
January	125,000	131,250	189,500
February	126,750	133,750	175,000
March	116,500	133,750	177,000
April	132,700	147,500	153,500
May	134,000	150,000	149,950
June	135,000	150,000	160,000
July	137,900	172,450	177,500
August	135,900	154,400	185,000
September	146,700	155,000	165,000
October	143,950	155,000	155,000
November	143,500	164,900	155,000
December	135,900	163,400	160,000



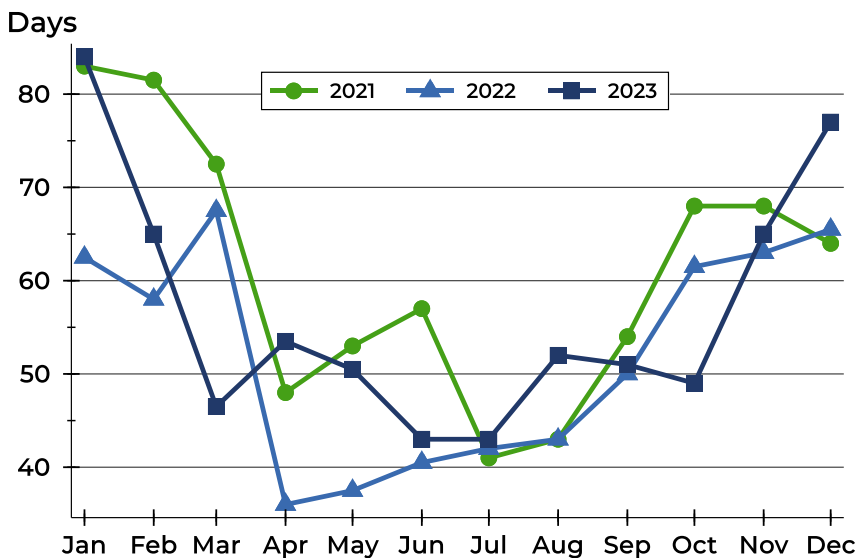
Geary County Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	116	84	91
February	107	81	85
March	104	87	75
April	82	68	85
May	86	62	77
June	84	62	71
July	75	62	72
August	66	60	80
September	74	65	77
October	84	71	76
November	85	76	83
December	89	81	87

Median DOM

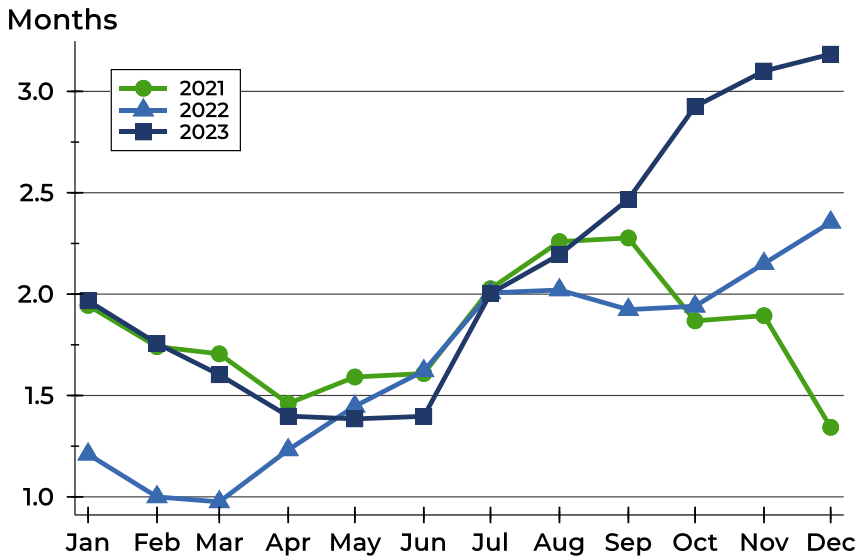


Month	2021	2022	2023
January	83	63	84
February	82	58	65
March	73	68	47
April	48	36	54
May	53	38	51
June	57	41	43
July	41	42	43
August	43	43	52
September	54	50	51
October	68	62	49
November	68	63	65
December	64	66	77



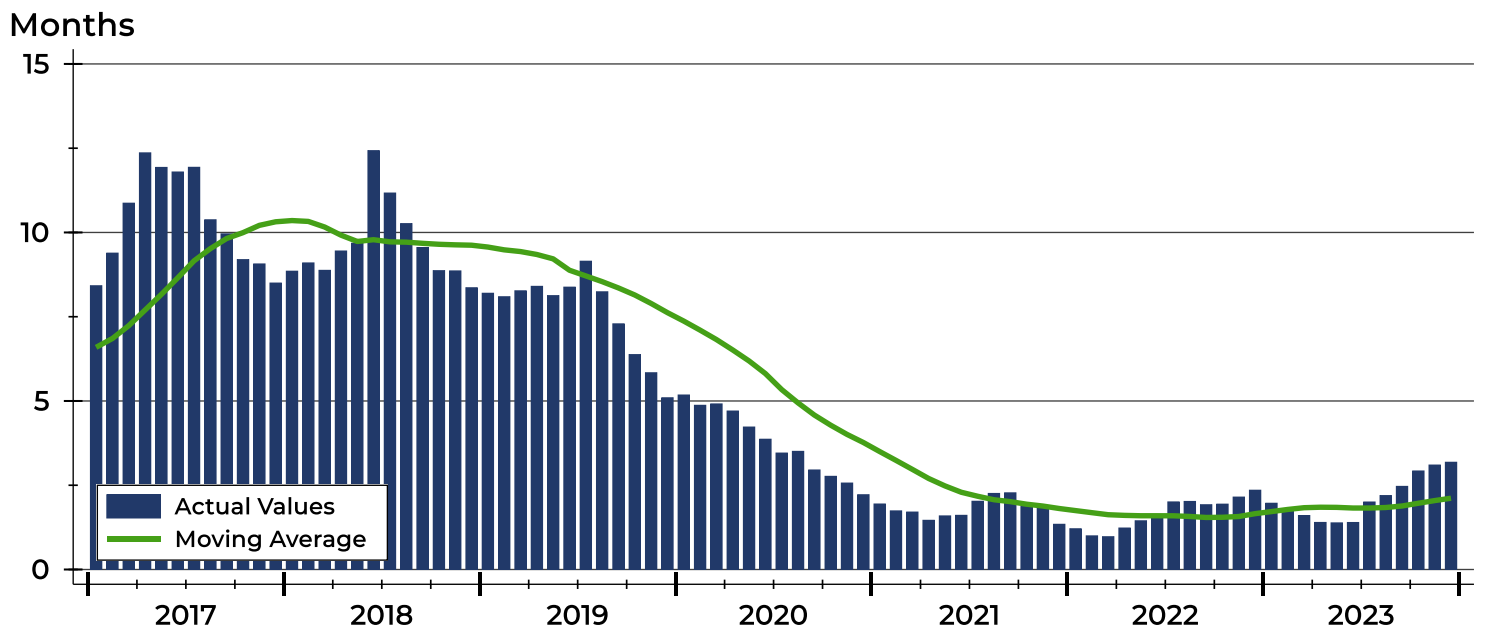
Geary County Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	2.0
February	1.7	1.0	1.8
March	1.7	1.0	1.6
April	1.5	1.2	1.4
May	1.6	1.4	1.4
June	1.6	1.6	1.4
July	2.0	2.0	2.0
August	2.3	2.0	2.2
September	2.3	1.9	2.5
October	1.9	1.9	2.9
November	1.9	2.2	3.1
December	1.3	2.4	3.2

History of Month's Supply





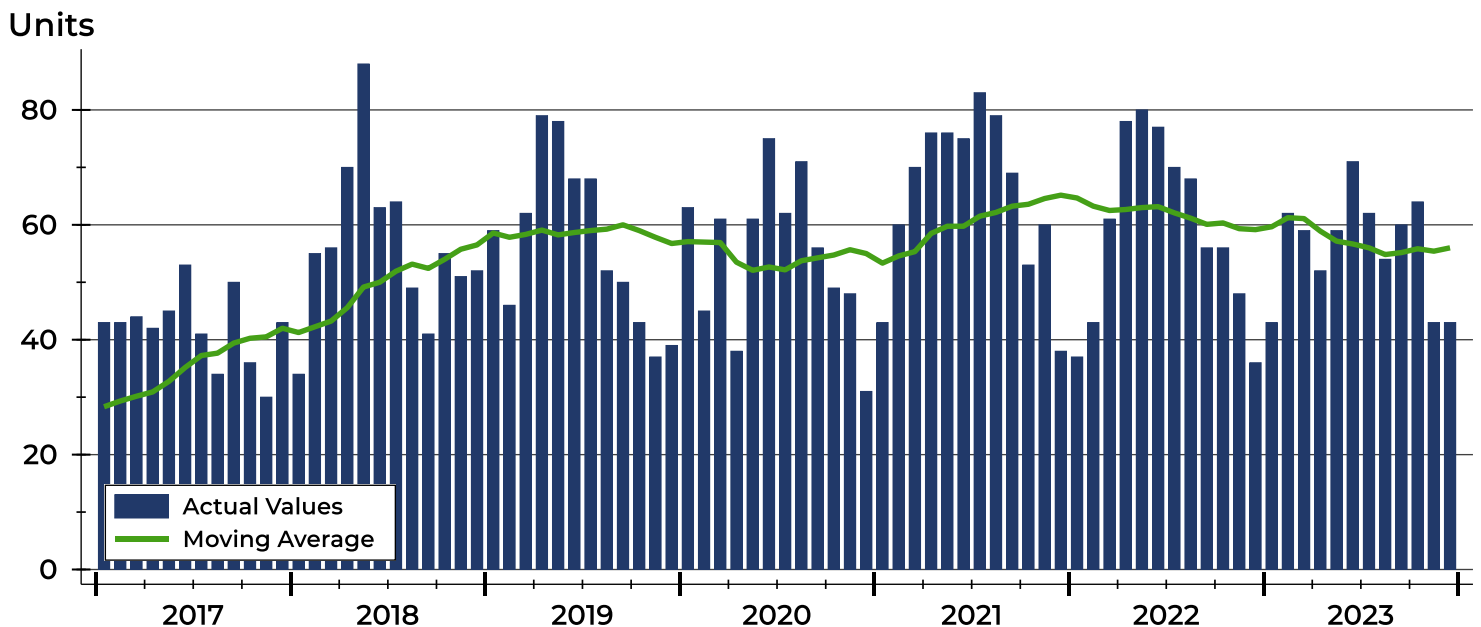
Geary County New Listings Analysis

Summary Statistics for New Listings		2023	December 2022	Change
Current Month	New Listings	43	36	19.4%
	Volume (1,000s)	8,672	6,471	34.0%
	Average List Price	201,663	179,748	12.2%
	Median List Price	194,000	175,000	10.9%
Year-to-Date	New Listings	672	710	-5.4%
	Volume (1,000s)	127,767	132,451	-3.5%
	Average List Price	190,129	186,551	1.9%
	Median List Price	175,000	174,900	0.1%

A total of 43 new listings were added in Geary County during December, up 19.4% from the same month in 2022. Year-to-date Geary County has seen 672 new listings.

The median list price of these homes was \$194,000 up from \$175,000 in 2022.

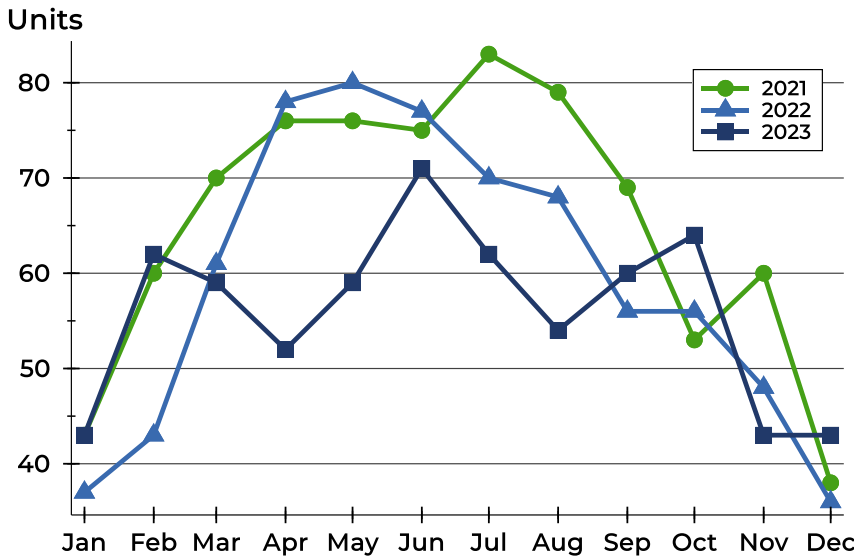
History of New Listings





Geary County New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	43	37	43
February	60	43	62
March	70	61	59
April	76	78	52
May	76	80	59
June	75	77	71
July	83	70	62
August	79	68	54
September	69	56	60
October	53	56	64
November	60	48	43
December	38	36	43

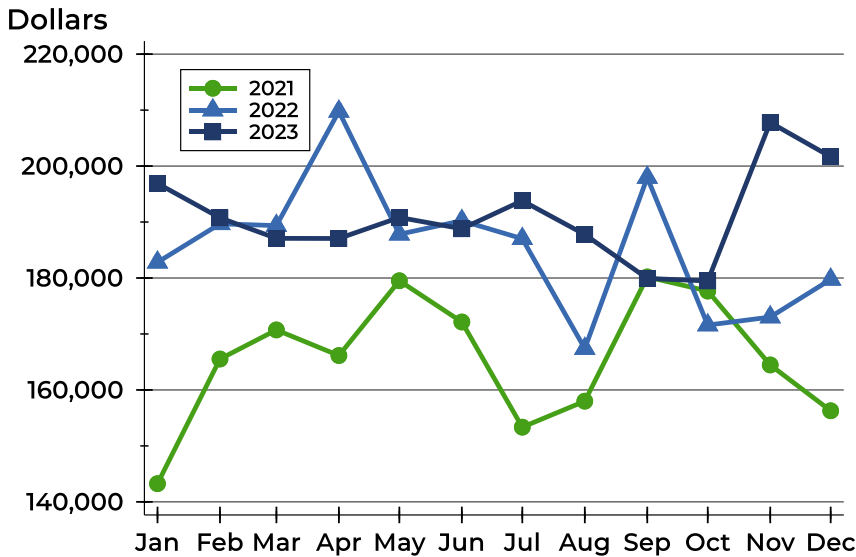
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	2.3%	25,000	25,000	22	22	100.0%	100.0%
\$50,000-\$99,999	8	18.6%	74,238	75,950	22	21	98.8%	100.0%
\$100,000-\$124,999	5	11.6%	108,400	105,000	92	20	100.0%	100.0%
\$125,000-\$149,999	1	2.3%	145,000	145,000	23	23	100.0%	100.0%
\$150,000-\$174,999	4	9.3%	164,900	164,900	15	16	100.0%	100.0%
\$175,000-\$199,999	3	7.0%	190,167	189,000	21	19	98.0%	100.0%
\$200,000-\$249,999	6	14.0%	233,300	237,400	26	31	100.0%	100.0%
\$250,000-\$299,999	11	25.6%	274,627	275,000	12	9	99.6%	100.0%
\$300,000-\$399,999	3	7.0%	338,267	349,900	31	30	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	2.3%	700,000	700,000	37	37	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



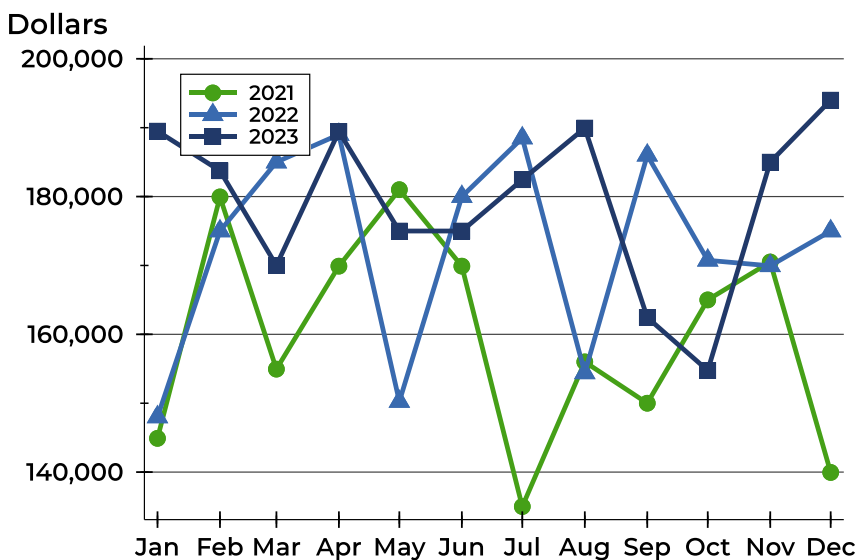
Geary County New Listings Analysis

Average Price



Month	2021	2022	2023
January	143,252	182,805	196,903
February	165,525	189,685	190,753
March	170,726	189,362	187,086
April	166,146	209,772	187,060
May	179,516	187,818	190,819
June	172,141	190,236	188,797
July	153,352	187,020	193,814
August	157,994	167,393	187,776
September	180,195	197,951	179,929
October	177,671	171,589	179,475
November	164,467	173,019	207,794
December	156,280	179,748	201,663

Median Price



Month	2021	2022	2023
January	144,900	148,000	189,500
February	179,950	175,000	183,750
March	154,950	185,000	170,000
April	169,900	189,000	189,450
May	181,000	150,250	175,000
June	169,900	180,000	175,000
July	135,000	188,500	182,450
August	156,000	154,400	189,950
September	150,000	186,000	162,450
October	165,000	170,750	154,750
November	170,500	169,950	185,000
December	139,950	175,000	194,000



Geary County Contracts Written Analysis

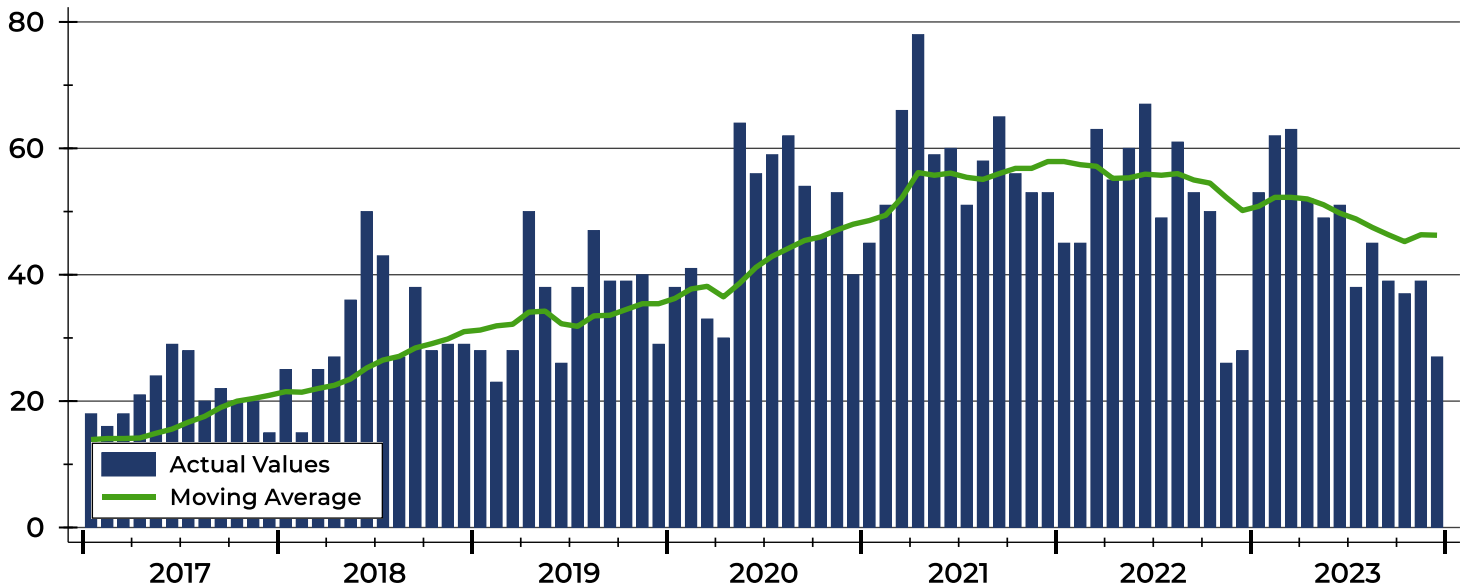
Summary Statistics for Contracts Written		December			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Contracts Written		27	28	-3.6%	555	602	-7.8%
Volume (1,000s)		4,874	5,183	-6.0%	105,838	111,465	-5.0%
Average	Sale Price	180,500	185,117	-2.5%	190,700	185,158	3.0%
	Days on Market	45	42	7.1%	39	33	18.2%
	Percent of Original	95.4%	93.4%	2.1%	96.5%	97.3%	-0.8%
Median	Sale Price	165,000	144,445	14.2%	180,000	174,650	3.1%
	Days on Market	18	36	-50.0%	17	13	30.8%
	Percent of Original	100.0%	95.7%	4.5%	100.0%	99.2%	0.8%

A total of 27 contracts for sale were written in Geary County during the month of December, down from 28 in 2022. The median list price of these homes was \$165,000, up from \$144,445 the prior year.

Half of the homes that went under contract in December were on the market less than 18 days, compared to 36 days in December 2022.

History of Contracts Written

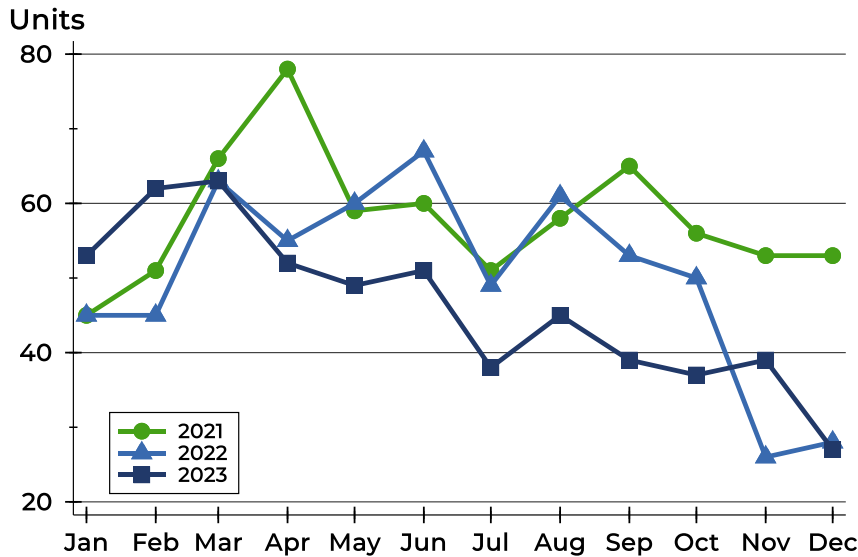
Units





Geary County Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	45	45	53
February	51	45	62
March	66	63	63
April	78	55	52
May	59	60	49
June	60	67	51
July	51	49	38
August	58	61	45
September	65	53	39
October	56	50	37
November	53	26	39
December	53	28	27

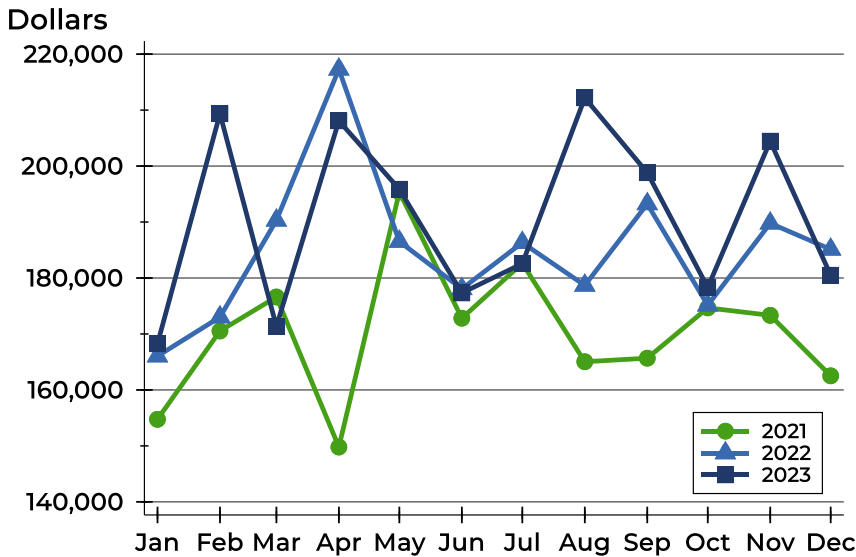
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	3.7%	28,000	28,000	93	93	60.0%	60.0%
\$50,000-\$99,999	5	18.5%	70,600	70,000	37	18	96.5%	100.0%
\$100,000-\$124,999	2	7.4%	102,500	102,500	83	83	95.5%	95.5%
\$125,000-\$149,999	3	11.1%	133,000	129,000	107	77	93.5%	96.7%
\$150,000-\$174,999	6	22.2%	165,350	166,250	44	44	94.2%	98.6%
\$175,000-\$199,999	1	3.7%	187,500	187,500	14	14	100.0%	100.0%
\$200,000-\$249,999	2	7.4%	232,500	232,500	9	9	100.0%	100.0%
\$250,000-\$299,999	5	18.5%	277,780	275,000	19	3	99.2%	100.0%
\$300,000-\$399,999	1	3.7%	325,000	325,000	38	38	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	3.7%	530,000	530,000	13	13	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



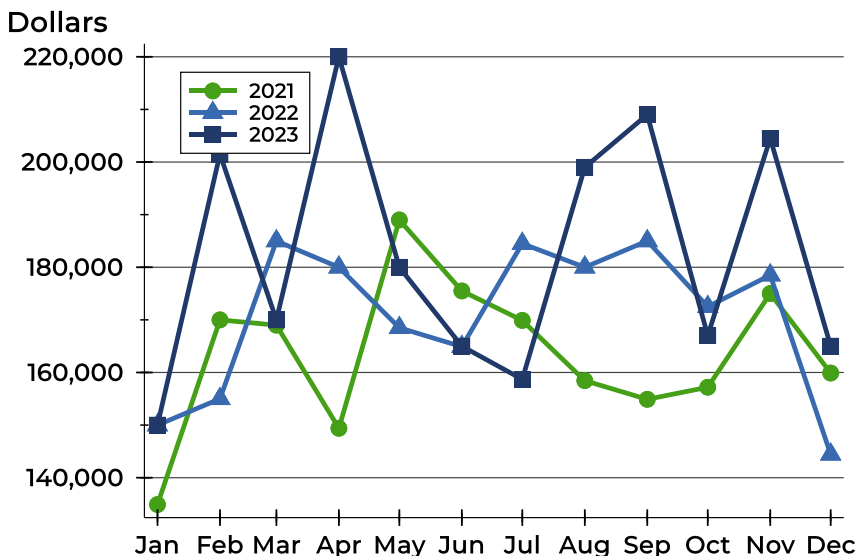
Geary County Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	154,756	166,044	168,254
February	170,534	173,016	209,355
March	176,609	190,309	171,347
April	149,799	217,294	208,089
May	195,375	186,524	195,863
June	172,818	178,063	177,335
July	182,634	186,323	182,558
August	165,043	178,681	212,187
September	165,676	193,239	198,815
October	174,668	175,133	178,311
November	173,332	189,785	204,449
December	162,523	185,117	180,500

Median Price

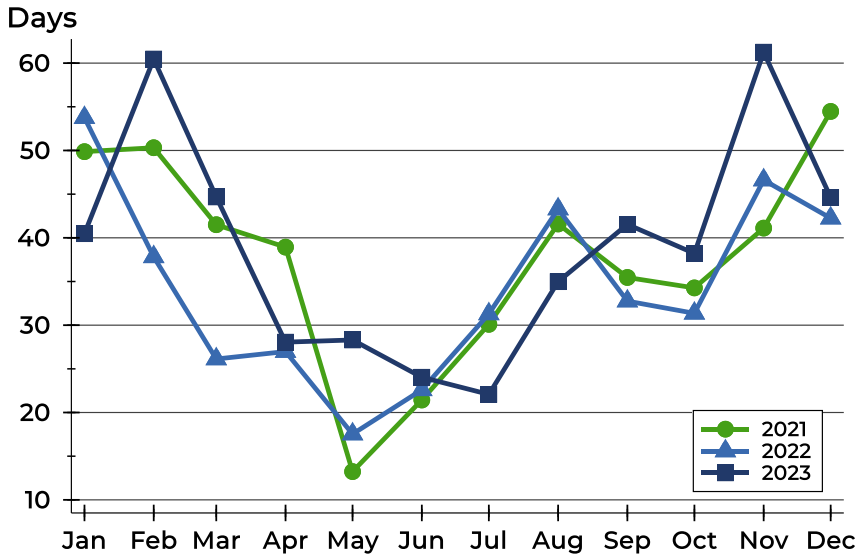


Month	2021	2022	2023
January	134,900	150,000	150,000
February	170,000	155,000	201,500
March	169,000	185,000	170,000
April	149,400	180,000	220,000
May	189,000	168,500	180,000
June	175,500	164,900	165,000
July	169,900	184,500	158,700
August	158,450	180,000	199,000
September	154,900	185,000	209,000
October	157,200	172,500	167,000
November	175,000	178,500	204,500
December	159,900	144,445	165,000



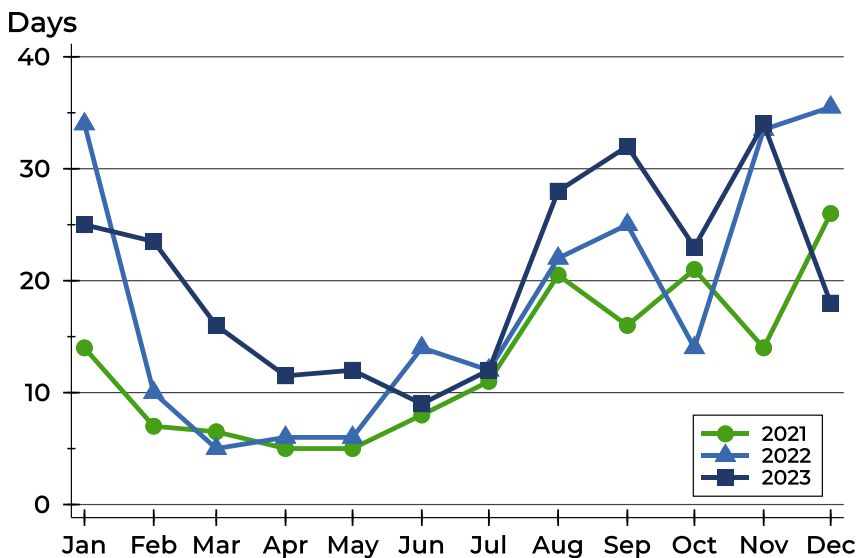
Geary County Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	50	54	40
February	50	38	60
March	42	26	45
April	39	27	28
May	13	18	28
June	21	23	24
July	30	31	22
August	42	43	35
September	35	33	42
October	34	31	38
November	41	47	61
December	54	42	45

Median DOM



Month	2021	2022	2023
January	14	34	25
February	7	10	24
March	7	5	16
April	5	6	12
May	5	6	12
June	8	14	9
July	11	12	12
August	21	22	28
September	16	25	32
October	21	14	23
November	14	34	34
December	26	36	18



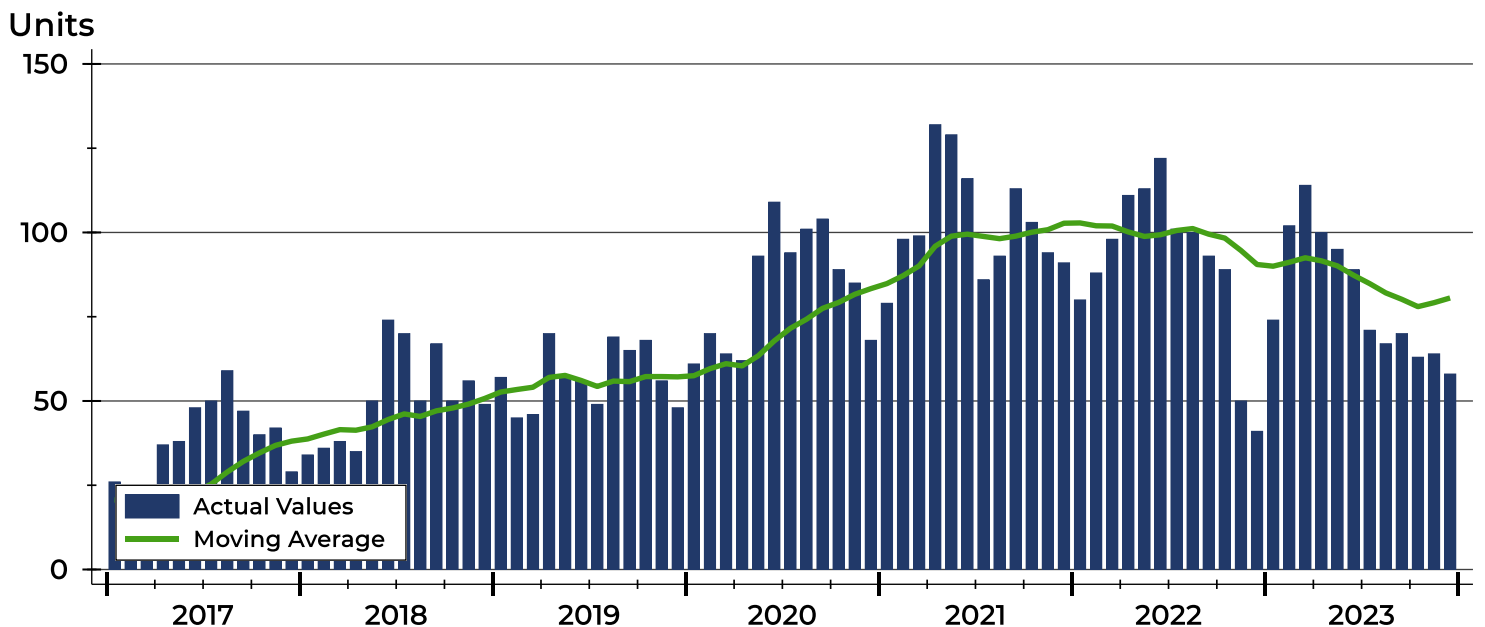
Geary County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2023	2022	Change
Pending Contracts		58	41	41.5%
Volume (1,000s)		10,921	7,363	48.3%
Average	List Price	188,301	179,585	4.9%
	Days on Market	58	49	18.4%
	Percent of Original	97.1%	96.8%	0.3%
Median	List Price	169,900	169,900	0.0%
	Days on Market	36	39	-7.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 58 listings in Geary County had contracts pending at the end of December, up from 41 contracts pending at the end of December 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

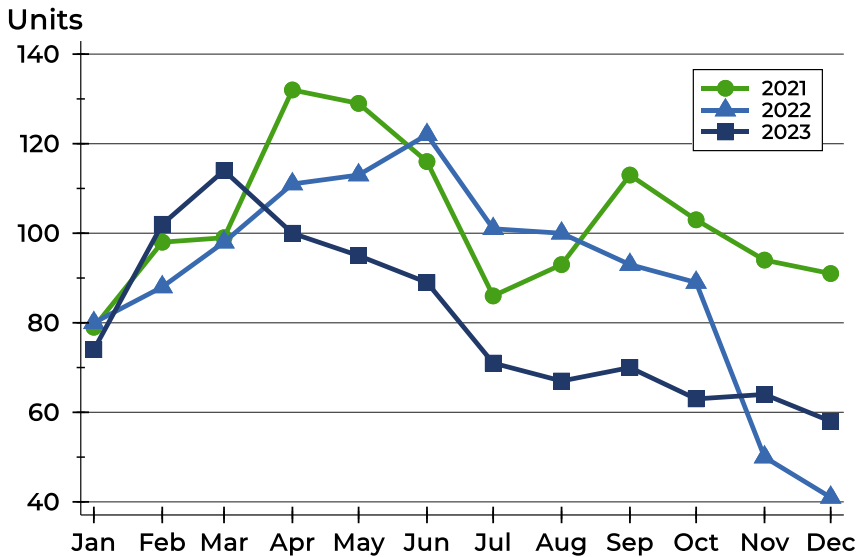
History of Pending Contracts





Geary County Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	79	80	74
February	98	88	102
March	99	98	114
April	132	111	100
May	129	113	95
June	116	122	89
July	86	101	71
August	93	100	67
September	113	93	70
October	103	89	63
November	94	50	64
December	91	41	58

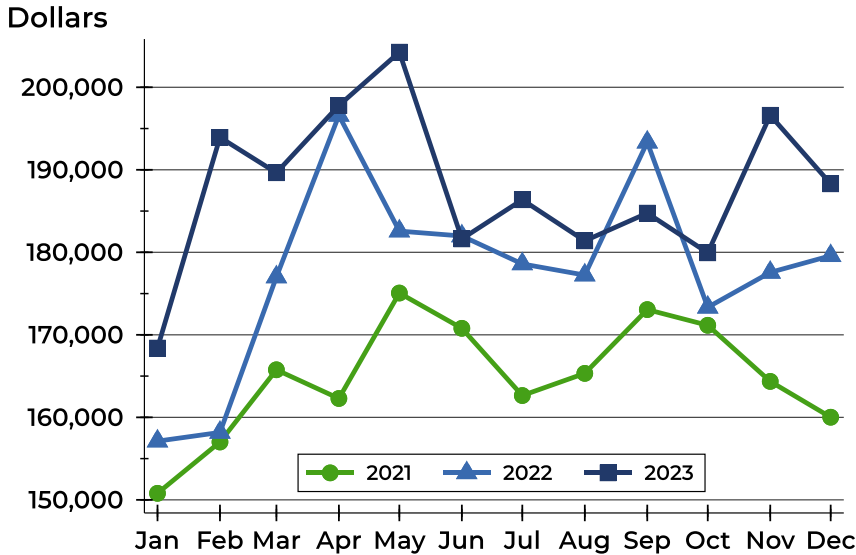
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	8	13.8%	71,663	67,450	47	34	96.1%	100.0%
\$100,000-\$124,999	5	8.6%	107,500	105,000	117	82	97.3%	100.0%
\$125,000-\$149,999	8	13.8%	138,150	139,950	89	84	96.2%	96.9%
\$150,000-\$174,999	12	20.7%	166,350	168,500	51	43	95.5%	100.0%
\$175,000-\$199,999	3	5.2%	195,767	199,900	23	14	100.0%	100.0%
\$200,000-\$249,999	10	17.2%	227,920	227,450	71	28	96.0%	99.9%
\$250,000-\$299,999	7	12.1%	278,393	275,000	19	3	100.0%	100.0%
\$300,000-\$399,999	4	6.9%	341,000	337,000	33	23	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	1.7%	530,000	530,000	13	13	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



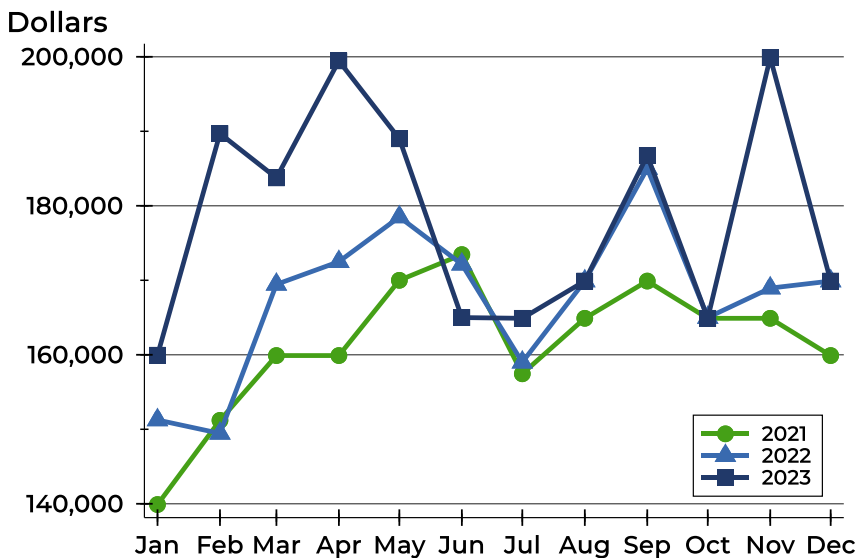
Geary County Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	150,797	157,119	168,396
February	157,014	158,176	193,935
March	165,765	177,010	189,644
April	162,286	196,594	197,794
May	175,066	182,575	204,259
June	170,791	181,978	181,627
July	162,645	178,595	186,373
August	165,331	177,239	181,392
September	173,063	193,344	184,752
October	171,159	173,339	179,940
November	164,356	177,565	196,612
December	160,018	179,585	188,301

Median Price

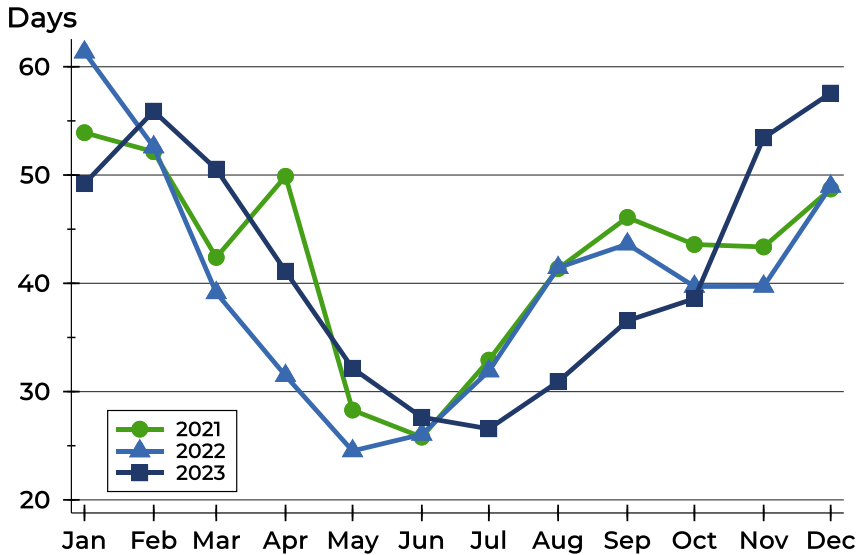


Month	2021	2022	2023
January	139,900	151,250	159,945
February	151,200	149,450	189,700
March	159,900	169,450	183,750
April	159,900	172,500	199,450
May	170,000	178,500	189,000
June	173,450	172,150	165,000
July	157,450	159,000	164,900
August	164,900	169,900	169,900
September	169,900	185,000	186,750
October	164,900	164,999	164,900
November	164,900	168,950	199,900
December	159,900	169,900	169,900



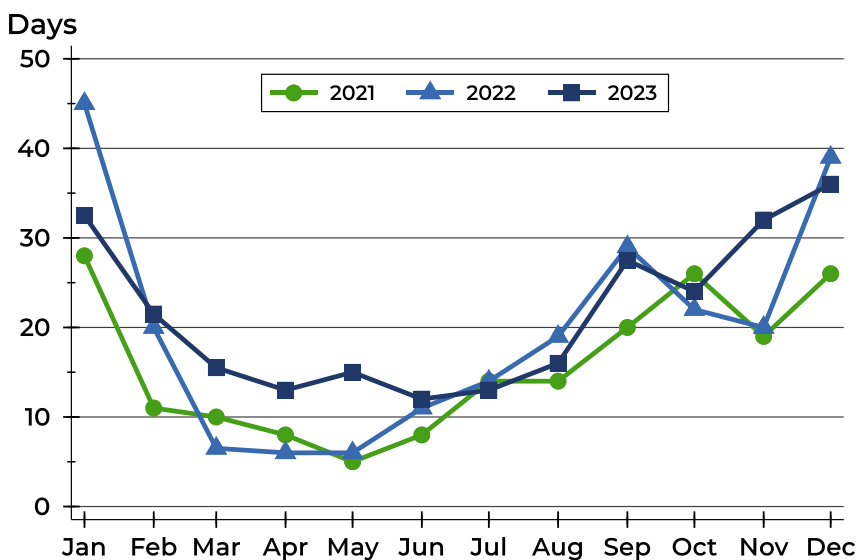
Geary County Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	54	61	49
February	52	53	56
March	42	39	51
April	50	31	41
May	28	25	32
June	26	26	28
July	33	32	27
August	41	41	31
September	46	44	37
October	44	40	39
November	43	40	53
December	49	49	58

Median DOM



Month	2021	2022	2023
January	28	45	33
February	11	20	22
March	10	7	16
April	8	6	13
May	5	6	15
June	8	11	12
July	14	14	13
August	14	19	16
September	20	29	28
October	26	22	24
November	19	20	32
December	26	39	36