



Geary County Housing Report



Market Overview

Geary County Home Sales Fell in September

Total home sales in Geary County fell last month to 38 units, compared to 57 units in September 2022. Total sales volume was \$7.4 million, down from a year earlier.

The median sale price in September was \$181,500, down from \$190,000 a year earlier. Homes that sold in September were typically on the market for 14 days and sold for 99.2% of their list prices.

Geary County Active Listings Up at End of September

The total number of active listings in Geary County at the end of September was 117 units, up from 109 at the same point in 2022. This represents a 2.5 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$165,000.

During September, a total of 44 contracts were written down from 53 in September 2022. At the end of the month, there were 70 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 785-776-1203
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



**September
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Geary County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		38	57	54	427	493	501
Change from prior year		-33.3%	5.6%	0.0%	-13.4%	-1.6%	25.6%
Active Listings		117	109	126	N/A	N/A	N/A
Change from prior year		7.3%	-13.5%	-1.6%			
Months' Supply		2.5	1.9	2.3	N/A	N/A	N/A
Change from prior year		31.6%	-17.4%	-23.3%			
New Listings		60	56	69	519	570	631
Change from prior year		7.1%	-18.8%	23.2%	-8.9%	-9.7%	18.6%
Contracts Written		44	53	65	455	498	533
Change from prior year		-17.0%	-18.5%	20.4%	-8.6%	-6.6%	22.0%
Pending Contracts		70	93	113	N/A	N/A	N/A
Change from prior year		-24.7%	-17.7%	8.7%			
Sales Volume (1,000s)		7,378	11,047	8,540	80,487	89,847	82,857
Change from prior year		-33.2%	29.4%	14.2%	-10.4%	8.4%	35.2%
Average	Sale Price	194,155	193,804	158,144	188,494	182,246	165,383
	Change from prior year	0.2%	22.5%	14.2%	3.4%	10.2%	7.7%
	List Price of Actives	183,566	181,486	159,050	N/A	N/A	N/A
	Change from prior year	1.1%	14.1%	4.5%			
	Days on Market	27	29	27	38	32	37
Change from prior year	-6.9%	7.4%	-50.0%	18.8%	-13.5%	-56.5%	
Percent of List	98.9%	99.6%	97.1%	98.5%	99.1%	98.8%	
Change from prior year	-0.7%	2.6%	-0.2%	-0.6%	0.3%	0.8%	
Percent of Original	98.3%	98.3%	95.5%	96.8%	97.7%	97.5%	
Change from prior year	0.0%	2.9%	0.6%	-0.9%	0.2%	2.0%	
Median	Sale Price	181,500	190,000	146,500	180,000	174,900	165,000
	Change from prior year	-4.5%	29.7%	9.2%	2.9%	6.0%	5.4%
	List Price of Actives	165,000	155,000	146,700	N/A	N/A	N/A
	Change from prior year	6.5%	5.7%	8.9%			
	Days on Market	14	13	13	14	11	9
Change from prior year	7.7%	0.0%	-55.2%	27.3%	22.2%	-76.9%	
Percent of List	99.2%	100.0%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	-0.8%	0.0%	0.7%	0.0%	0.0%	1.2%	
Percent of Original	98.9%	99.8%	98.6%	99.5%	100.0%	100.0%	
Change from prior year	-0.9%	1.2%	0.6%	-0.5%	0.0%	2.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Geary County Closed Listings Analysis

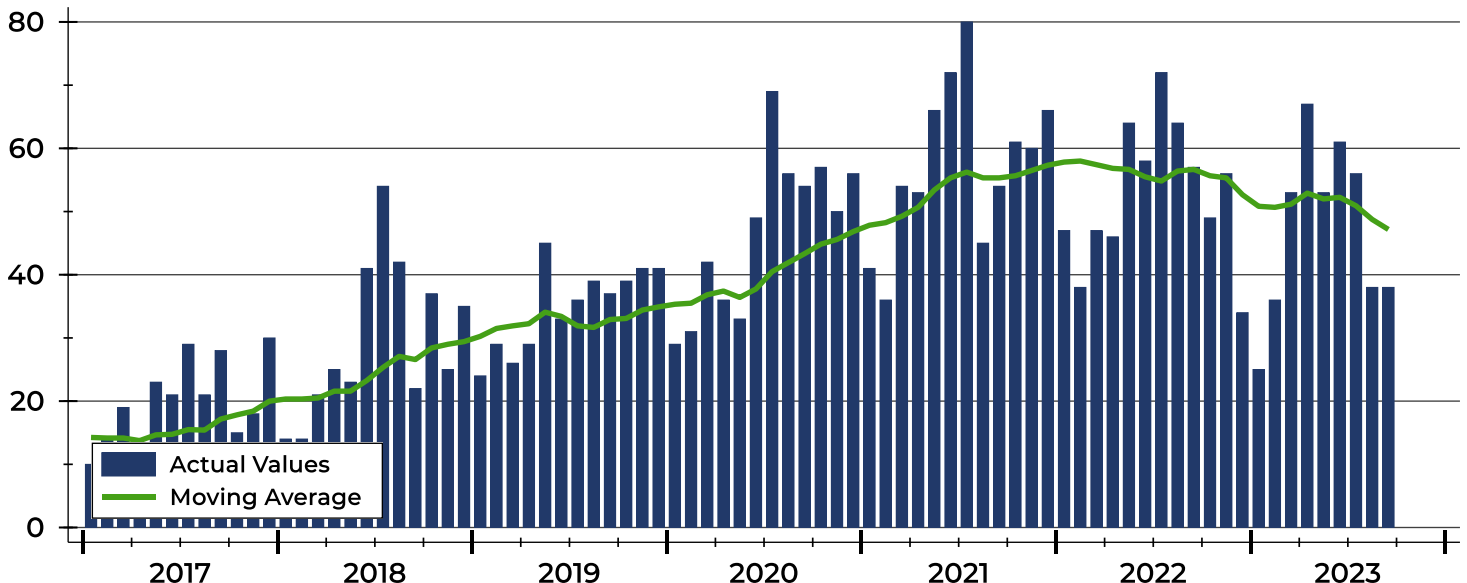
Summary Statistics for Closed Listings		September 2022			Year-to-Date 2022		
		2023	2022	Change	2023	2022	Change
Closed Listings		38	57	-33.3%	427	493	-13.4%
Volume (1,000s)		7,378	11,047	-33.2%	80,487	89,847	-10.4%
Months' Supply		2.5	1.9	31.6%	N/A	N/A	N/A
Average	Sale Price	194,155	193,804	0.2%	188,494	182,246	3.4%
	Days on Market	27	29	-6.9%	38	32	18.8%
	Percent of List	98.9%	99.6%	-0.7%	98.5%	99.1%	-0.6%
	Percent of Original	98.3%	98.3%	0.0%	96.8%	97.7%	-0.9%
Median	Sale Price	181,500	190,000	-4.5%	180,000	174,900	2.9%
	Days on Market	14	13	7.7%	14	11	27.3%
	Percent of List	99.2%	100.0%	-0.8%	100.0%	100.0%	0.0%
	Percent of Original	98.9%	99.8%	-0.9%	99.5%	100.0%	-0.5%

A total of 38 homes sold in Geary County in September, down from 57 units in September 2022. Total sales volume fell to \$7.4 million compared to \$11.0 million in the previous year.

The median sales price in September was \$181,500, down 4.5% compared to the prior year. Median days on market was 14 days, up from 12 days in August, and up from 13 in September 2022.

History of Closed Listings

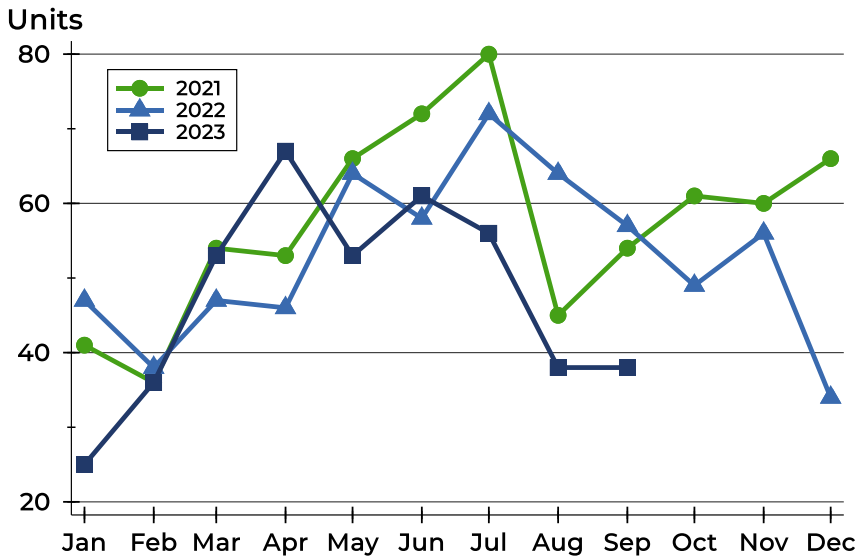
Units





Geary County Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	41	47	25
February	36	38	36
March	54	47	53
April	53	46	67
May	66	64	53
June	72	58	61
July	80	72	56
August	45	64	38
September	54	57	38
October	61	49	
November	60	56	
December	66	34	

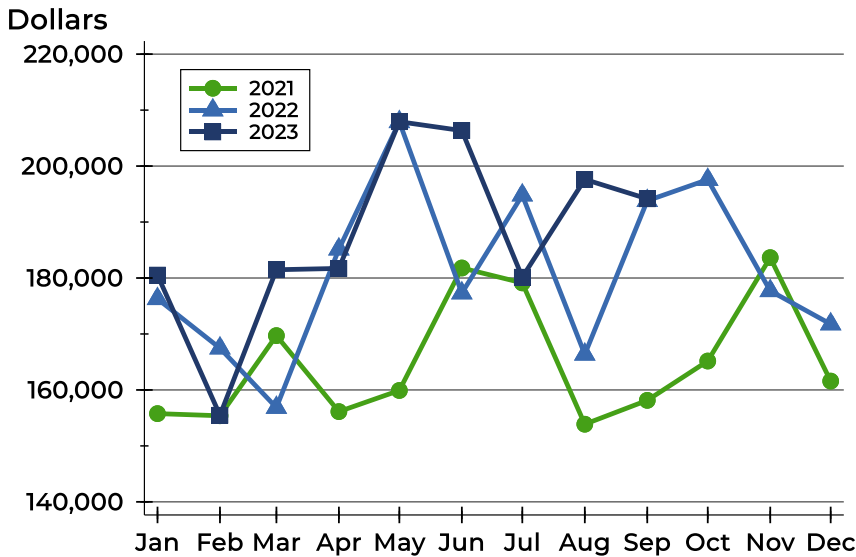
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	7.9%	4.2	80,000	88,000	38	8	98.5%	97.8%	93.1%	97.8%
\$100,000-\$124,999	3	7.9%	1.3	103,333	100,000	5	1	101.8%	100.0%	101.8%	100.0%
\$125,000-\$149,999	6	15.8%	3.0	135,500	135,000	34	19	97.2%	97.9%	98.0%	97.9%
\$150,000-\$174,999	5	13.2%	2.6	159,800	155,000	21	8	98.4%	96.6%	98.8%	98.7%
\$175,000-\$199,999	6	15.8%	1.6	186,333	184,500	12	5	100.4%	101.1%	99.2%	100.8%
\$200,000-\$249,999	5	13.2%	2.3	225,700	230,000	16	14	98.9%	99.0%	98.4%	99.0%
\$250,000-\$299,999	7	18.4%	1.5	272,214	270,000	27	18	98.3%	99.0%	97.9%	98.2%
\$300,000-\$399,999	3	7.9%	3.1	354,633	359,000	79	64	99.5%	100.0%	99.1%	98.6%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



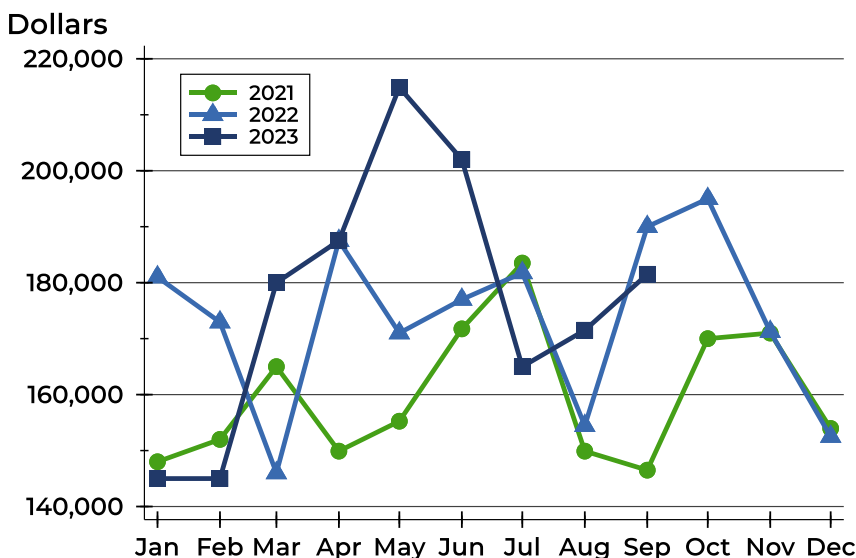
Geary County Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	155,771	176,283	180,527
February	155,385	167,466	155,481
March	169,706	156,850	181,477
April	156,132	185,150	181,717
May	159,909	207,907	207,933
June	181,792	177,305	206,344
July	179,127	194,801	180,144
August	153,875	166,359	197,629
September	158,144	193,804	194,155
October	165,169	197,582	-
November	183,638	177,711	-
December	161,584	171,771	-

Median Price

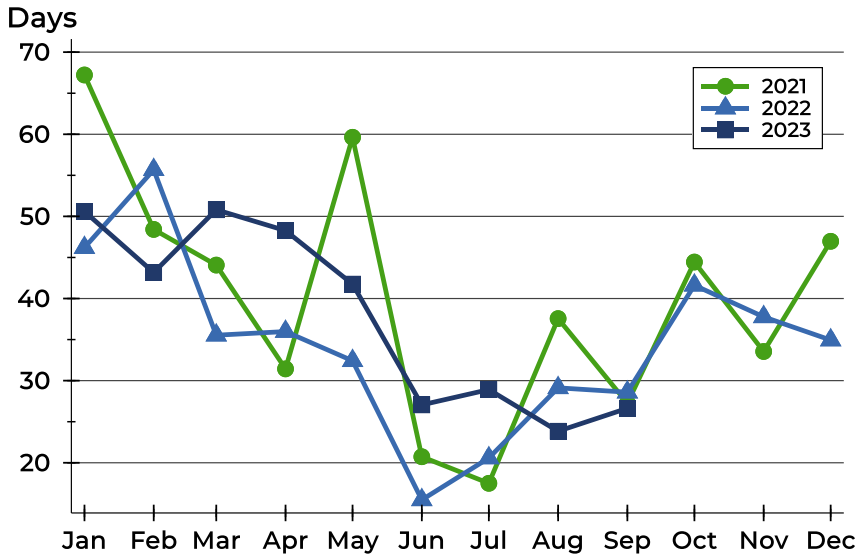


Month	2021	2022	2023
January	148,000	181,000	145,000
February	152,000	172,950	145,000
March	165,000	146,000	180,000
April	149,900	187,500	187,500
May	155,250	171,000	214,900
June	171,750	177,000	202,000
July	183,500	181,750	165,000
August	149,900	154,450	171,500
September	146,500	190,000	181,500
October	170,000	195,000	-
November	171,000	171,250	-
December	153,950	152,500	-



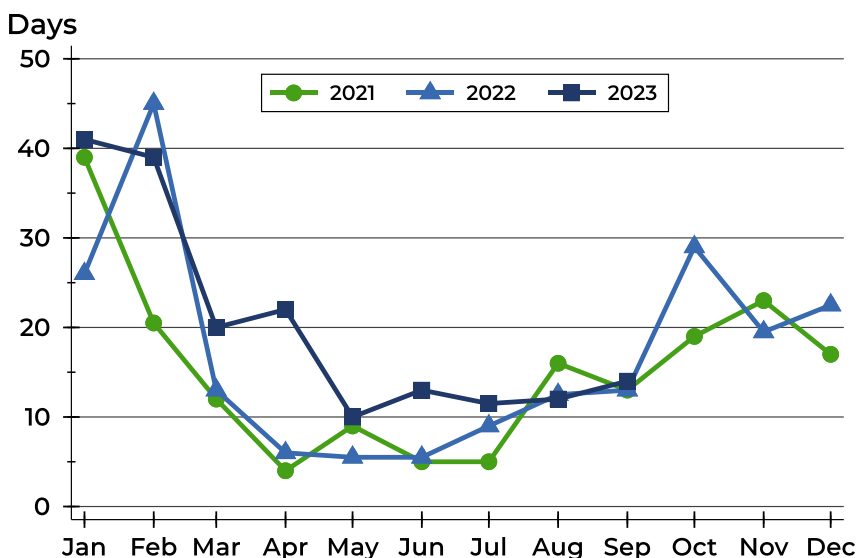
Geary County Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	67	46	51
February	48	56	43
March	44	36	51
April	31	36	48
May	60	32	42
June	21	15	27
July	18	21	29
August	38	29	24
September	27	29	27
October	44	42	
November	34	38	
December	47	35	

Median DOM



Month	2021	2022	2023
January	39	26	41
February	21	45	39
March	12	13	20
April	4	6	22
May	9	6	10
June	5	6	13
July	5	9	12
August	16	13	12
September	13	13	14
October	19	29	
November	23	20	
December	17	23	



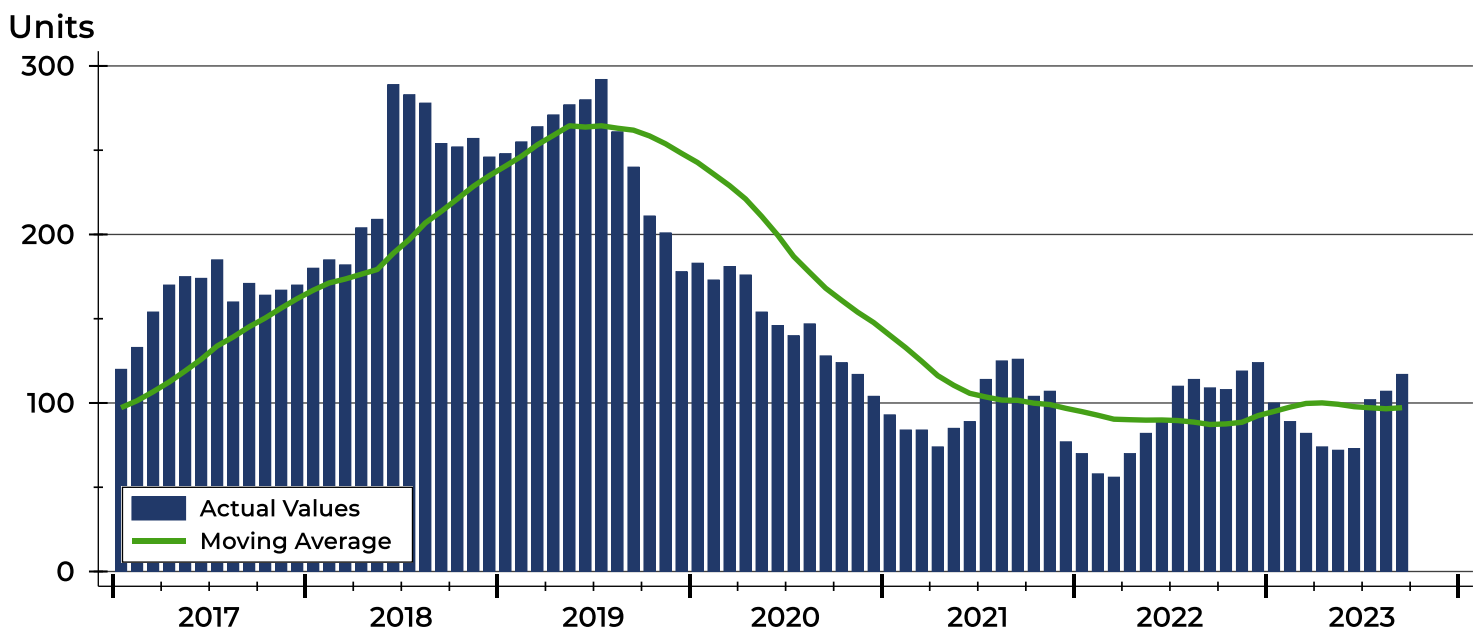
Geary County Active Listings Analysis

Summary Statistics for Active Listings		End of September		
		2023	2022	Change
Active Listings		117	109	7.3%
Volume (1,000s)		21,477	19,782	8.6%
Months' Supply		2.5	1.9	31.6%
Average	List Price	183,566	181,486	1.1%
	Days on Market	77	65	18.5%
	Percent of Original	97.3%	97.0%	0.3%
Median	List Price	165,000	155,000	6.5%
	Days on Market	51	50	2.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 117 homes were available for sale in Geary County at the end of September. This represents a 2.5 months' supply of active listings.

The median list price of homes on the market at the end of September was \$165,000, up 6.5% from 2022. The typical time on market for active listings was 51 days, up from 50 days a year earlier.

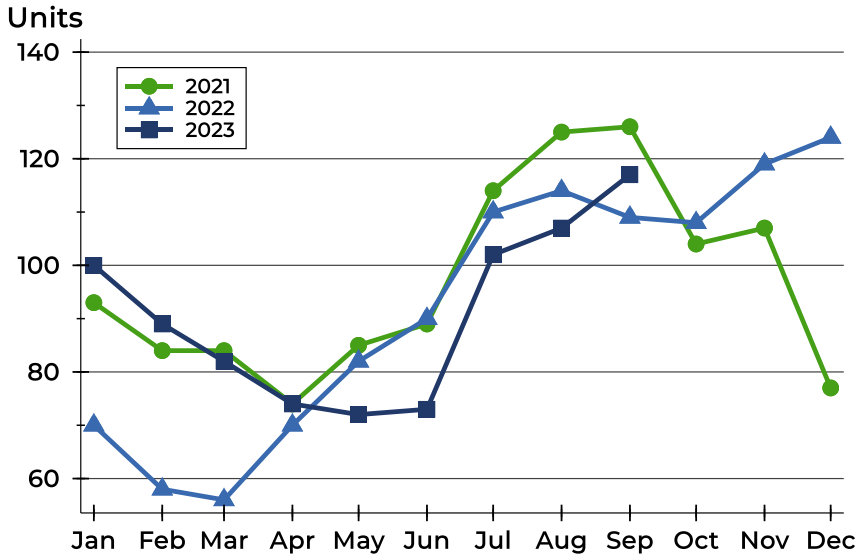
History of Active Listings





Geary County Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	93	70	100
February	84	58	89
March	84	56	82
April	74	70	74
May	85	82	72
June	89	90	73
July	114	110	102
August	125	114	107
September	126	109	117
October	104	108	
November	107	119	
December	77	124	

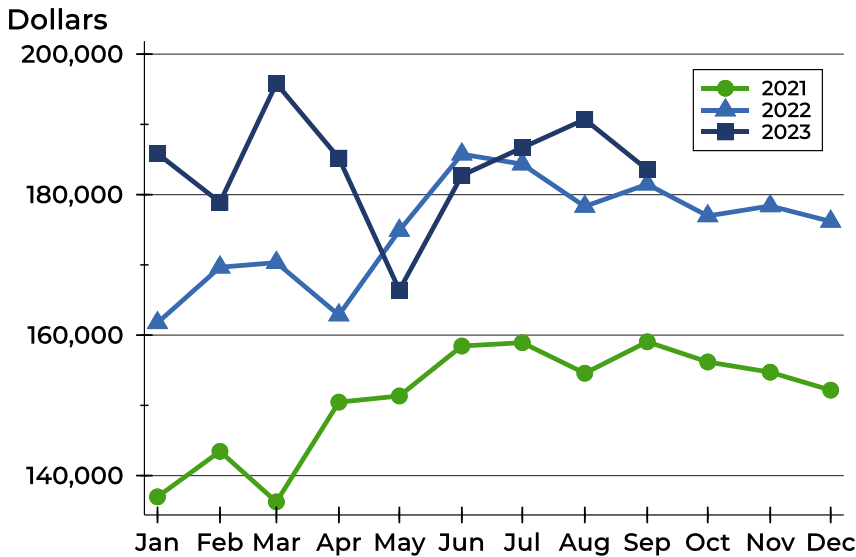
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.9%	N/A	17,000	17,000	41	41	100.0%	100.0%
\$25,000-\$49,999	5	4.3%	N/A	33,980	34,900	66	37	86.5%	100.0%
\$50,000-\$99,999	19	16.2%	4.2	77,789	75,000	124	75	94.2%	100.0%
\$100,000-\$124,999	6	5.1%	1.3	113,917	113,500	66	20	100.3%	100.0%
\$125,000-\$149,999	19	16.2%	3.0	140,100	139,000	61	51	98.5%	100.0%
\$150,000-\$174,999	15	12.8%	2.6	163,900	165,000	51	48	97.1%	100.0%
\$175,000-\$199,999	9	7.7%	1.6	194,017	194,950	132	81	96.7%	97.5%
\$200,000-\$249,999	18	15.4%	2.3	221,528	219,200	89	72	99.4%	99.9%
\$250,000-\$299,999	11	9.4%	1.5	265,409	267,500	49	16	98.5%	100.0%
\$300,000-\$399,999	9	7.7%	3.1	326,722	325,000	28	24	99.7%	100.0%
\$400,000-\$499,999	3	2.6%	N/A	456,600	449,900	66	67	98.9%	99.0%
\$500,000-\$749,999	2	1.7%	N/A	522,500	522,500	105	105	97.7%	97.7%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



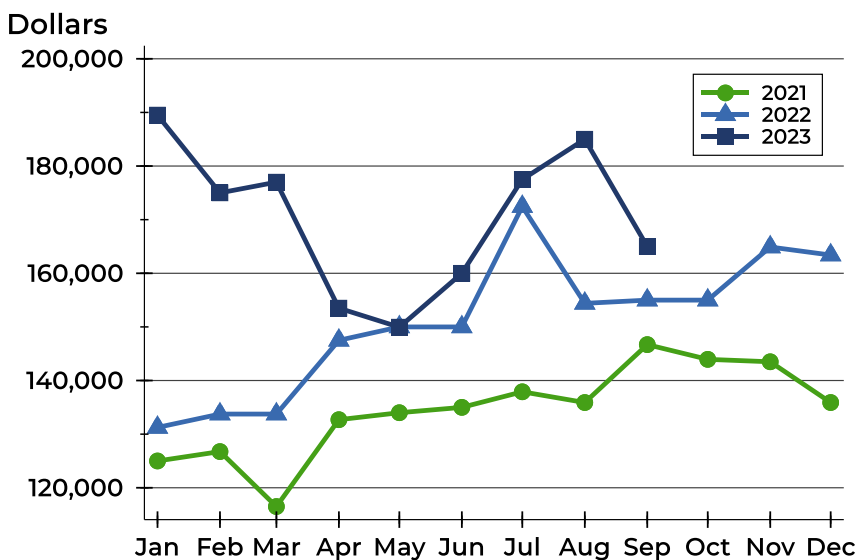
Geary County Active Listings Analysis

Average Price



Month	2021	2022	2023
January	136,974	161,751	185,842
February	143,455	169,662	178,911
March	136,261	170,329	195,824
April	150,461	162,858	185,198
May	151,338	174,890	166,408
June	158,451	185,756	182,731
July	158,926	184,341	186,680
August	154,572	178,318	190,714
September	159,050	181,486	183,566
October	156,179	176,966	
November	154,722	178,391	
December	152,166	176,182	

Median Price

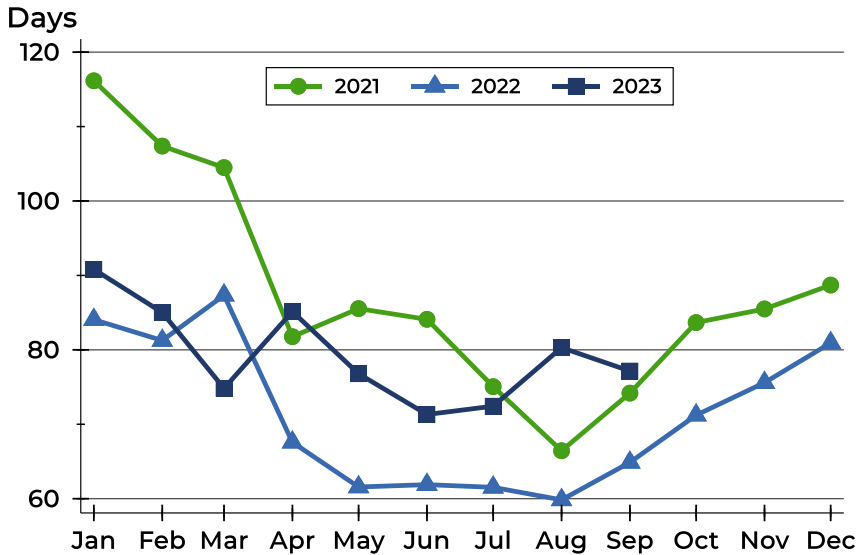


Month	2021	2022	2023
January	125,000	131,250	189,500
February	126,750	133,750	175,000
March	116,500	133,750	177,000
April	132,700	147,500	153,500
May	134,000	150,000	149,950
June	135,000	150,000	160,000
July	137,900	172,450	177,500
August	135,900	154,400	185,000
September	146,700	155,000	165,000
October	143,950	155,000	
November	143,500	164,900	
December	135,900	163,400	



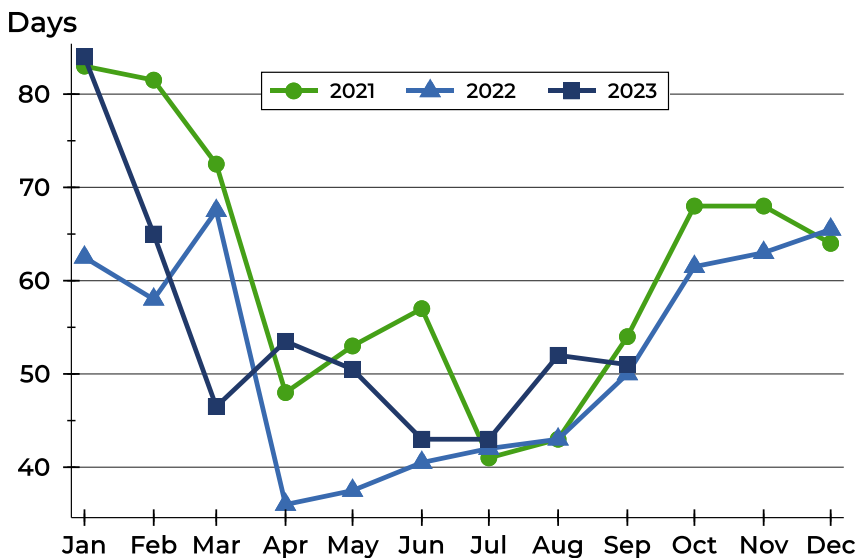
Geary County Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	116	84	91
February	107	81	85
March	104	87	75
April	82	68	85
May	86	62	77
June	84	62	71
July	75	62	72
August	66	60	80
September	74	65	77
October	84	71	
November	85	76	
December	89	81	

Median DOM

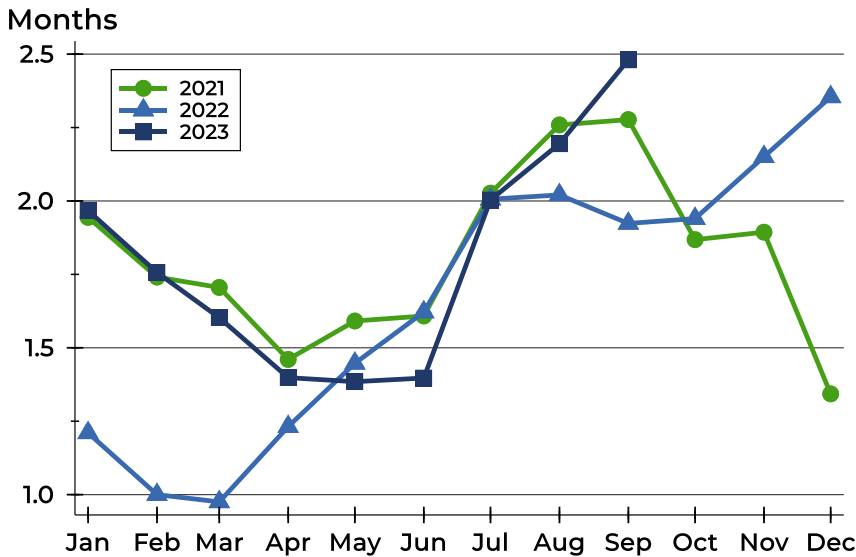


Month	2021	2022	2023
January	83	63	84
February	82	58	65
March	73	68	47
April	48	36	54
May	53	38	51
June	57	41	43
July	41	42	43
August	43	43	52
September	54	50	51
October	68	62	
November	68	63	
December	64	66	



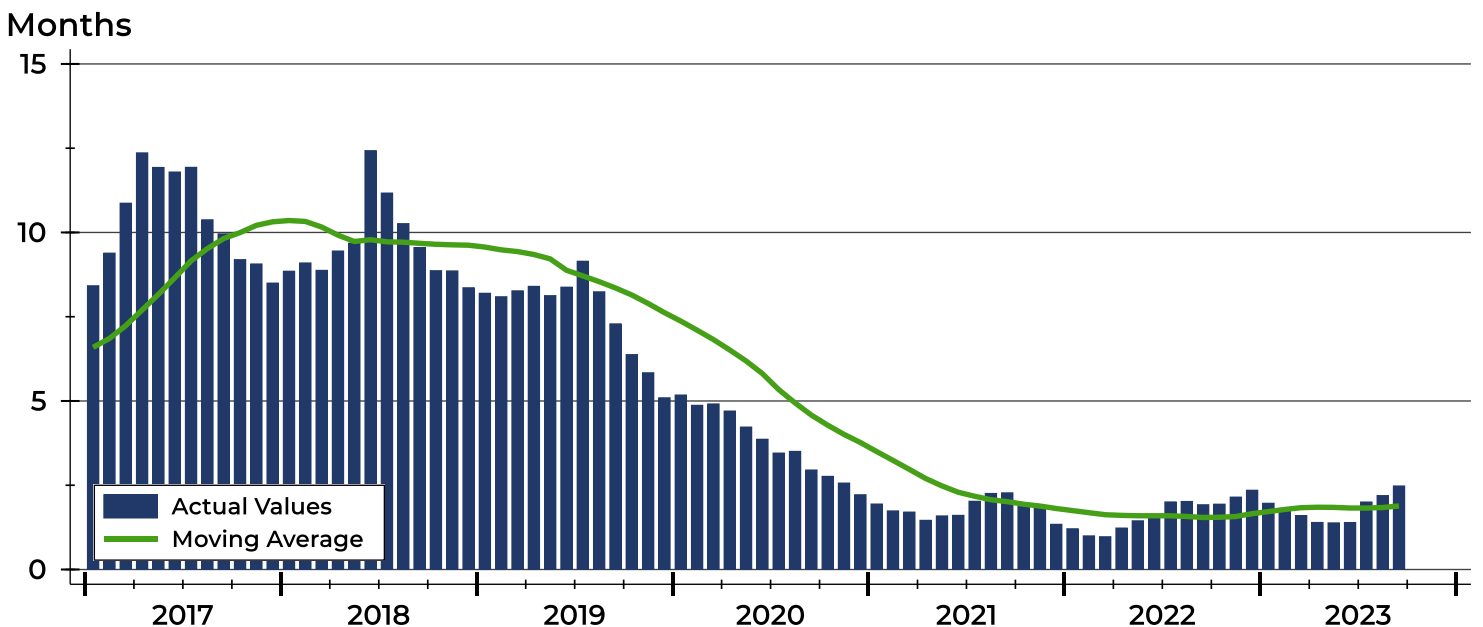
Geary County Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	2.0
February	1.7	1.0	1.8
March	1.7	1.0	1.6
April	1.5	1.2	1.4
May	1.6	1.4	1.4
June	1.6	1.6	1.4
July	2.0	2.0	2.0
August	2.3	2.0	2.2
September	2.3	1.9	2.5
October	1.9	1.9	1.9
November	1.9	2.2	2.2
December	1.3	2.4	2.4

History of Month's Supply





Geary County New Listings Analysis

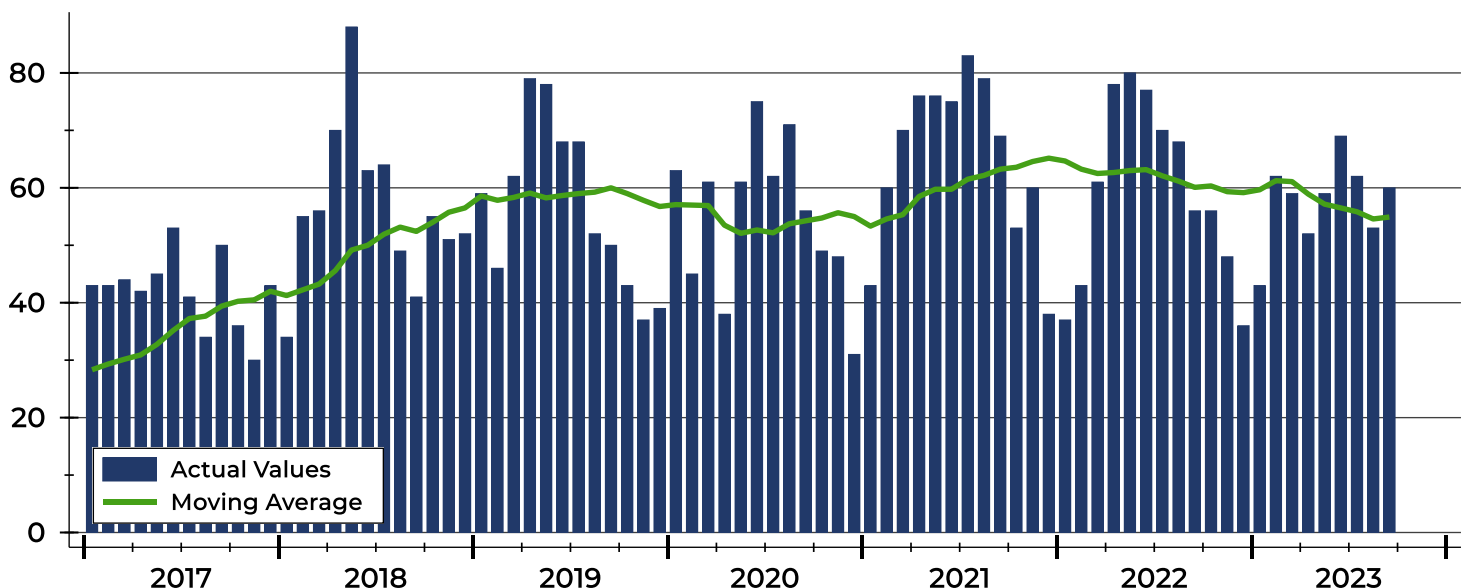
Summary Statistics for New Listings		2023	September 2022	Change
Current Month	New Listings	60	56	7.1%
	Volume (1,000s)	11,090	11,085	0.0%
	Average List Price	184,841	197,951	-6.6%
	Median List Price	174,400	186,000	-6.2%
Year-to-Date	New Listings	519	570	-8.9%
	Volume (1,000s)	98,413	108,066	-8.9%
	Average List Price	189,620	189,590	0.0%
	Median List Price	179,000	174,900	2.3%

A total of 60 new listings were added in Geary County during September, up 7.1% from the same month in 2022. Year-to-date Geary County has seen 519 new listings.

The median list price of these homes was \$174,400 down from \$186,000 in 2022.

History of New Listings

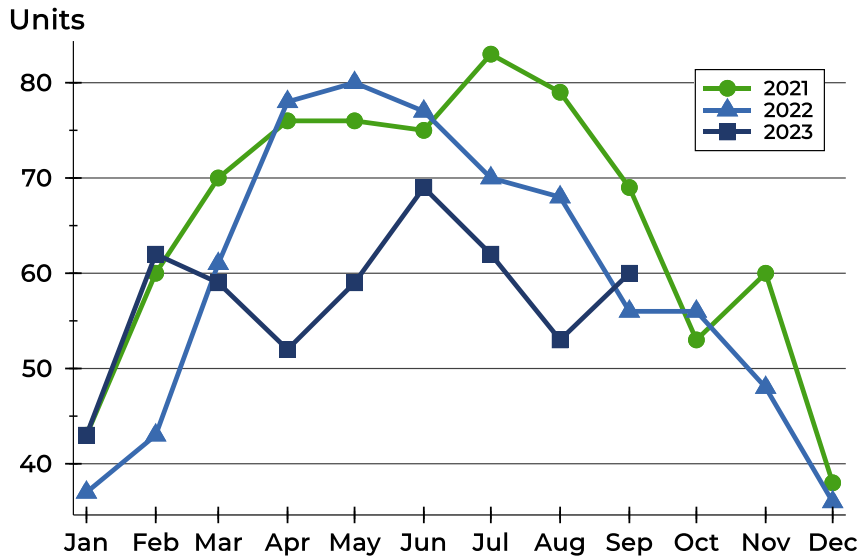
Units





Geary County New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	43	37	43
February	60	43	62
March	70	61	59
April	76	78	52
May	76	80	59
June	75	77	69
July	83	70	62
August	79	68	53
September	69	56	60
October	53	56	
November	60	48	
December	38	36	

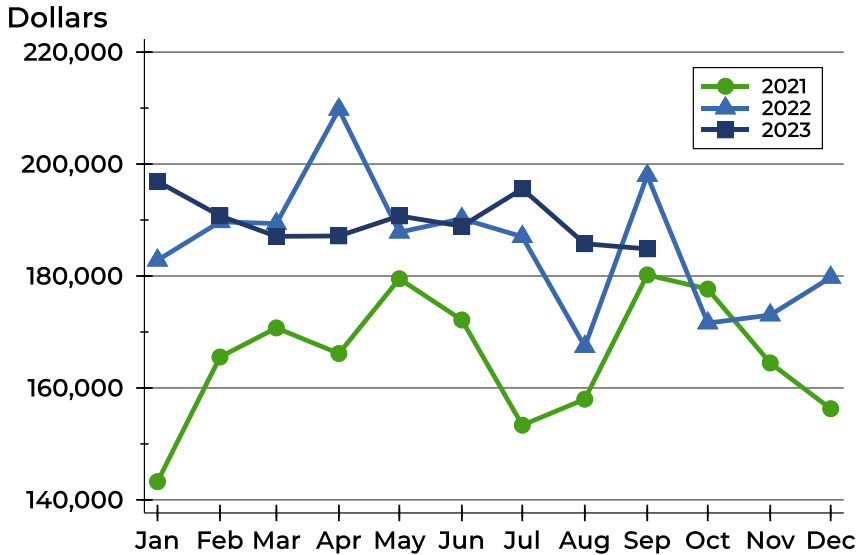
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	5.0%	34,833	35,000	15	14	100.0%	100.0%
\$50,000-\$99,999	7	11.7%	72,414	75,000	12	8	99.3%	100.0%
\$100,000-\$124,999	6	10.0%	113,500	113,500	19	23	100.8%	100.0%
\$125,000-\$149,999	8	13.3%	139,225	138,000	23	23	99.0%	100.0%
\$150,000-\$174,999	8	13.3%	162,950	162,450	19	22	99.6%	100.0%
\$175,000-\$199,999	4	6.7%	191,611	193,725	13	13	100.0%	100.0%
\$200,000-\$249,999	7	11.7%	222,486	225,000	16	17	98.2%	100.0%
\$250,000-\$299,999	11	18.3%	265,191	265,000	11	9	100.0%	100.0%
\$300,000-\$399,999	5	8.3%	323,940	325,000	21	20	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	1.7%	520,000	520,000	17	17	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



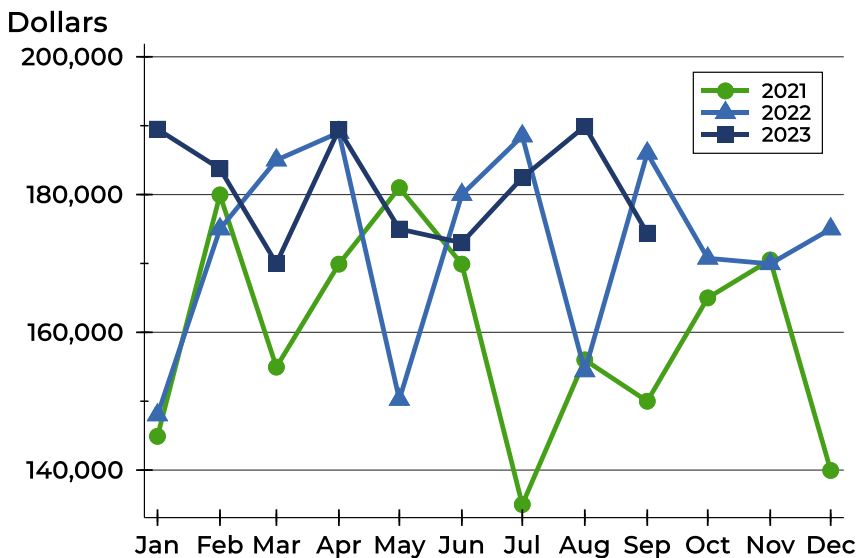
Geary County New Listings Analysis

Average Price



Month	2021	2022	2023
January	143,252	182,805	196,903
February	165,525	189,685	190,753
March	170,726	189,362	187,086
April	166,146	209,772	187,156
May	179,516	187,818	190,734
June	172,141	190,236	188,907
July	153,352	187,020	195,569
August	157,994	167,393	185,766
September	180,195	197,951	184,841
October	177,671	171,589	
November	164,467	173,019	
December	156,280	179,748	

Median Price



Month	2021	2022	2023
January	144,900	148,000	189,500
February	179,950	175,000	183,750
March	154,950	185,000	170,000
April	169,900	189,000	189,450
May	181,000	150,250	175,000
June	169,900	180,000	173,000
July	135,000	188,500	182,450
August	156,000	154,400	189,900
September	150,000	186,000	174,400
October	165,000	170,750	
November	170,500	169,950	
December	139,950	175,000	



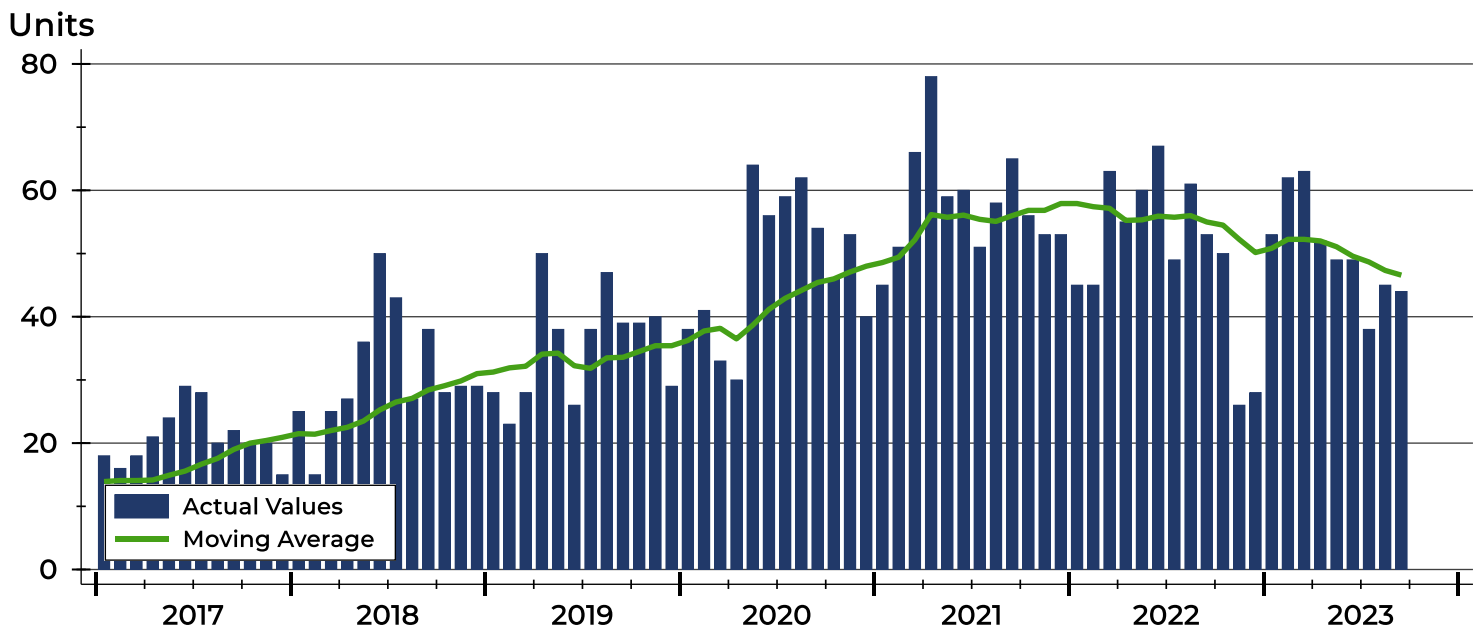
Geary County Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Contracts Written		44	53	-17.0%	455	498	-8.6%
Volume (1,000s)		8,274	10,242	-19.2%	86,210	92,591	-6.9%
Average	Sale Price	188,052	193,239	-2.7%	189,473	185,926	1.9%
	Days on Market	40	33	21.2%	37	32	15.6%
	Percent of Original	95.4%	96.5%	-1.1%	96.7%	97.7%	-1.0%
Median	Sale Price	199,000	185,000	7.6%	180,000	174,900	2.9%
	Days on Market	32	25	28.0%	15	12	25.0%
	Percent of Original	100.0%	98.0%	2.0%	100.0%	100.0%	0.0%

A total of 44 contracts for sale were written in Geary County during the month of September, down from 53 in 2022. The median list price of these homes was \$199,000, up from \$185,000 the prior year.

Half of the homes that went under contract in September were on the market less than 32 days, compared to 25 days in September 2022.

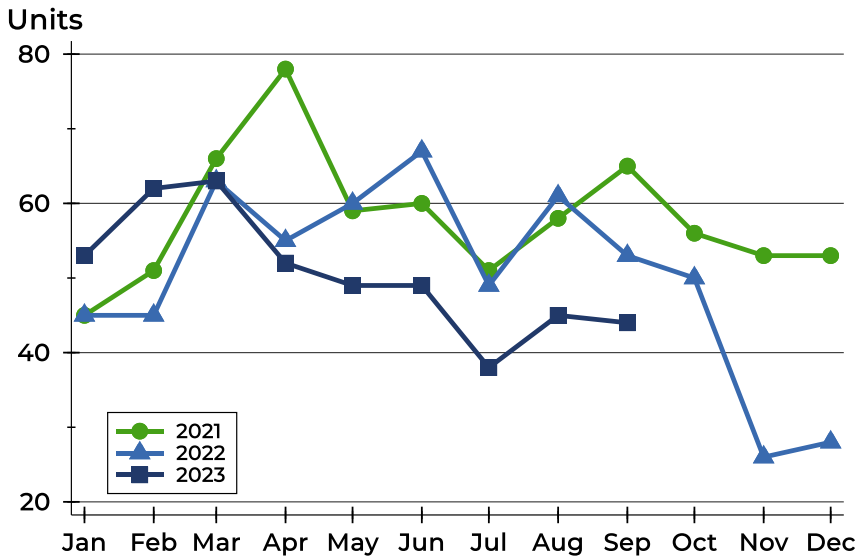
History of Contracts Written





Geary County Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	45	45	53
February	51	45	62
March	66	63	63
April	78	55	52
May	59	60	49
June	60	67	49
July	51	49	38
August	58	61	45
September	65	53	44
October	56	50	
November	53	26	
December	53	28	

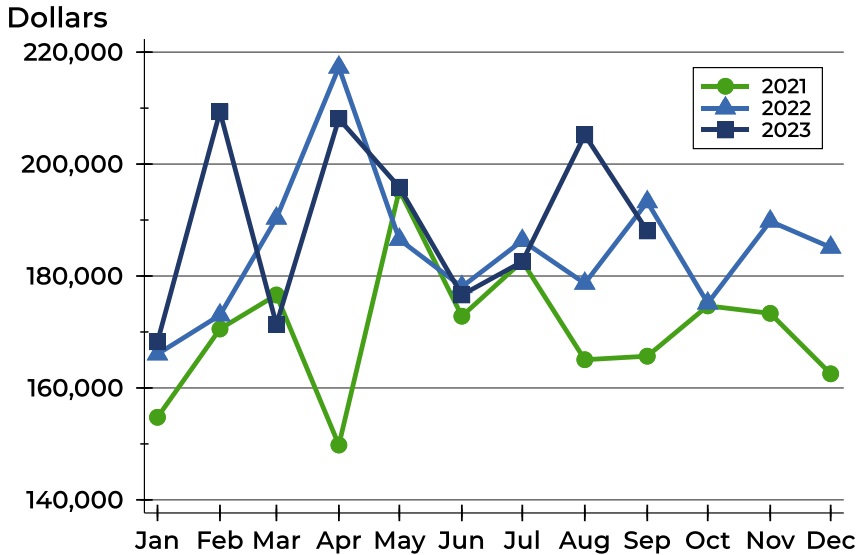
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	4.5%	37,450	37,450	104	104	62.4%	62.4%
\$50,000-\$99,999	8	18.2%	72,850	71,450	43	20	94.2%	98.9%
\$100,000-\$124,999	1	2.3%	105,000	105,000	3	3	100.0%	100.0%
\$125,000-\$149,999	4	9.1%	141,225	141,450	50	58	100.0%	100.0%
\$150,000-\$174,999	2	4.5%	154,500	154,500	53	53	100.0%	100.0%
\$175,000-\$199,999	6	13.6%	188,667	190,000	36	31	95.5%	96.5%
\$200,000-\$249,999	10	22.7%	219,980	217,450	36	36	97.4%	98.6%
\$250,000-\$299,999	8	18.2%	272,613	269,900	27	12	97.8%	100.0%
\$300,000-\$399,999	2	4.5%	350,000	350,000	49	49	95.0%	95.0%
\$400,000-\$499,999	1	2.3%	425,000	425,000	15	15	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



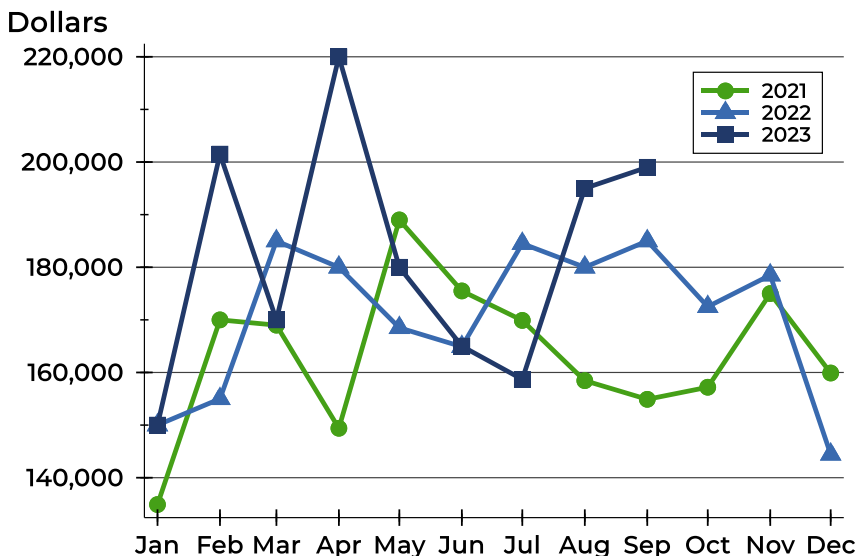
Geary County Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	154,756	166,044	168,254
February	170,534	173,016	209,355
March	176,609	190,309	171,347
April	149,799	217,294	208,089
May	195,375	186,524	195,863
June	172,818	178,063	176,614
July	182,634	186,323	182,558
August	165,043	178,681	205,208
September	165,676	193,239	188,052
October	174,668	175,133	
November	173,332	189,785	
December	162,523	185,117	

Median Price

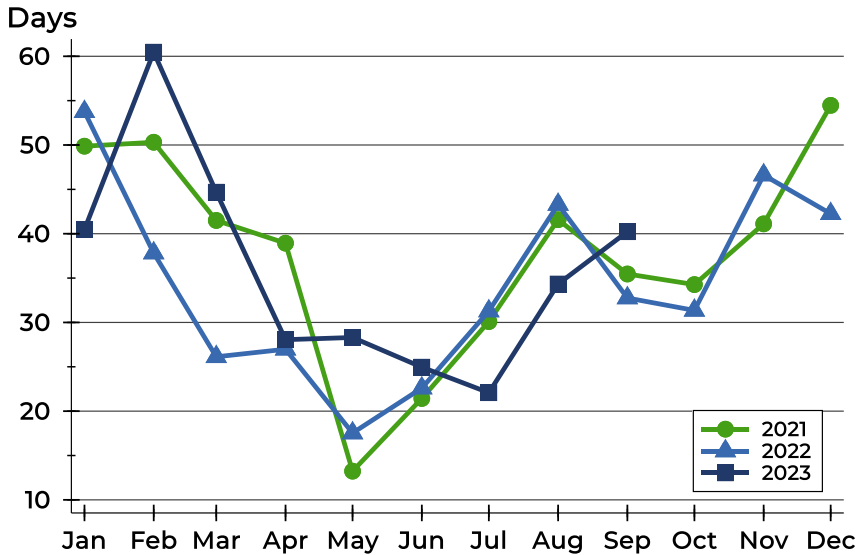


Month	2021	2022	2023
January	134,900	150,000	150,000
February	170,000	155,000	201,500
March	169,000	185,000	170,000
April	149,400	180,000	220,000
May	189,000	168,500	180,000
June	175,500	164,900	165,000
July	169,900	184,500	158,700
August	158,450	180,000	195,000
September	154,900	185,000	199,000
October	157,200	172,500	
November	175,000	178,500	
December	159,900	144,445	



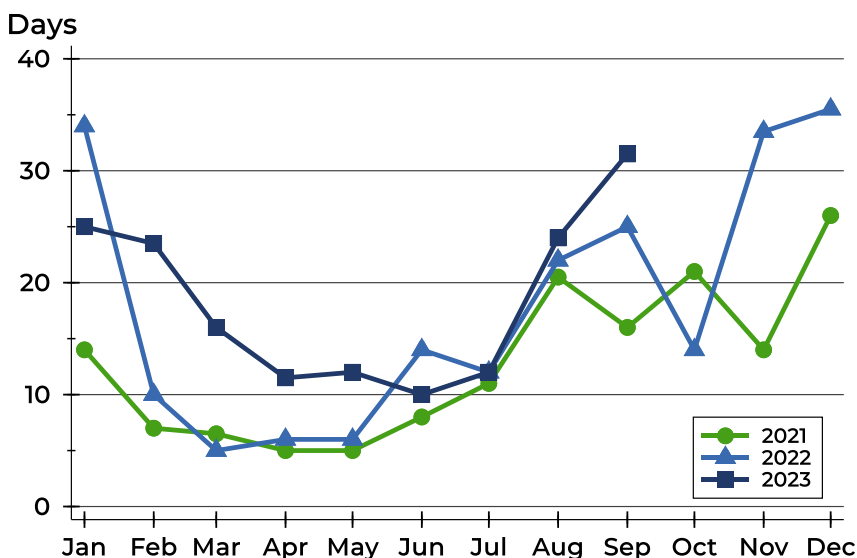
Geary County Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	50	54	40
February	50	38	60
March	42	26	45
April	39	27	28
May	13	18	28
June	21	23	25
July	30	31	22
August	42	43	34
September	35	33	40
October	34	31	40
November	41	47	40
December	54	42	40

Median DOM



Month	2021	2022	2023
January	14	34	25
February	7	10	24
March	7	5	16
April	5	6	12
May	5	6	12
June	8	14	10
July	11	12	12
August	21	22	24
September	16	25	32
October	21	14	32
November	14	34	32
December	26	36	32



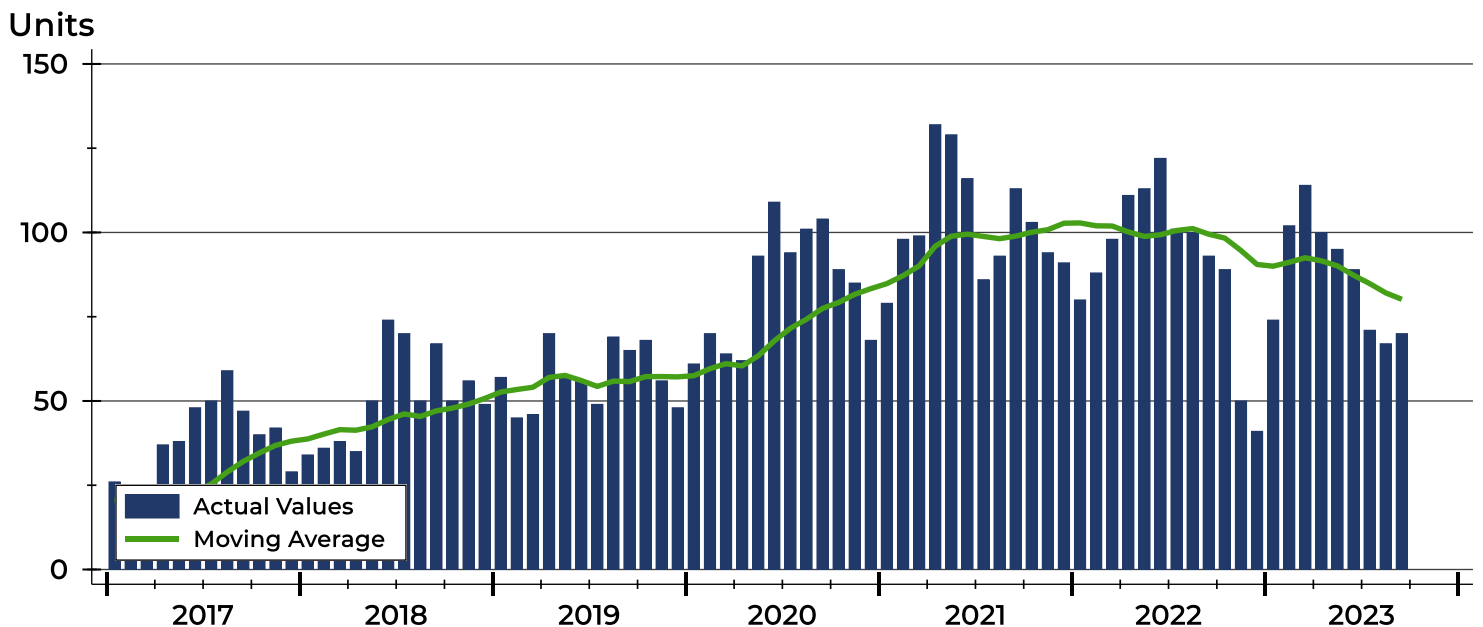
Geary County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2023	2022	Change
Pending Contracts		70	93	-24.7%
Volume (1,000s)		12,933	17,981	-28.1%
Average	List Price	184,752	193,344	-4.4%
	Days on Market	37	44	-15.9%
	Percent of Original	96.9%	97.9%	-1.0%
Median	List Price	186,750	185,000	0.9%
	Days on Market	28	29	-3.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 70 listings in Geary County had contracts pending at the end of September, down from 93 contracts pending at the end of September 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

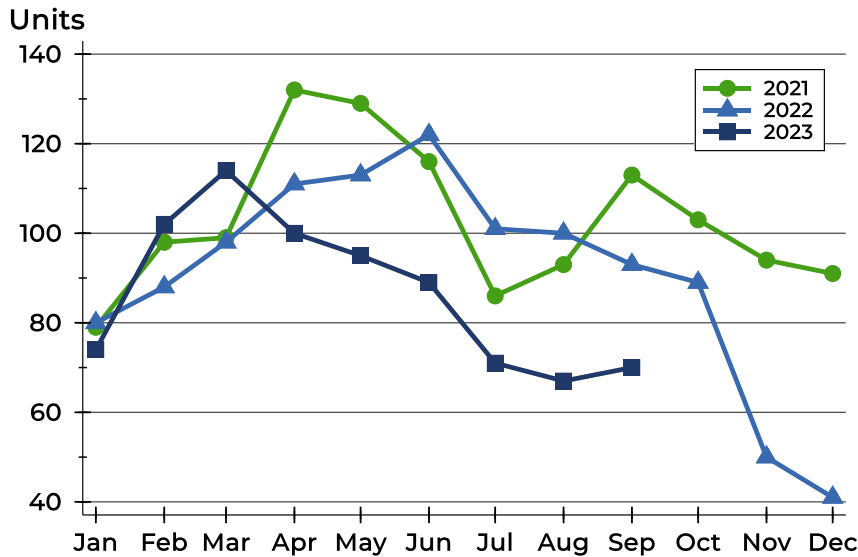
History of Pending Contracts





Geary County Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	79	80	74
February	98	88	102
March	99	98	114
April	132	111	100
May	129	113	95
June	116	122	89
July	86	101	71
August	93	100	67
September	113	93	70
October	103	89	
November	94	50	
December	91	41	

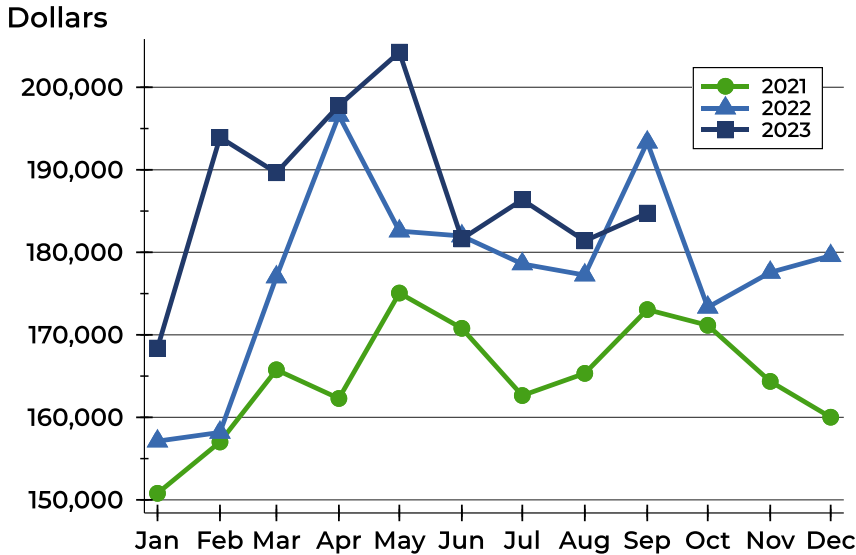
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	2.9%	37,450	37,450	104	104	62.4%	62.4%
\$50,000-\$99,999	12	17.1%	76,933	77,450	41	37	97.1%	100.0%
\$100,000-\$124,999	5	7.1%	110,200	110,000	16	24	98.2%	100.0%
\$125,000-\$149,999	5	7.1%	137,960	138,000	59	67	100.0%	100.0%
\$150,000-\$174,999	7	10.0%	161,957	160,000	46	11	98.1%	100.0%
\$175,000-\$199,999	10	14.3%	189,450	193,750	23	13	97.5%	100.0%
\$200,000-\$249,999	14	20.0%	218,554	215,000	37	34	97.6%	98.9%
\$250,000-\$299,999	10	14.3%	277,080	274,900	25	12	98.4%	100.0%
\$300,000-\$399,999	4	5.7%	352,500	355,000	36	38	97.5%	100.0%
\$400,000-\$499,999	1	1.4%	425,000	425,000	15	15	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



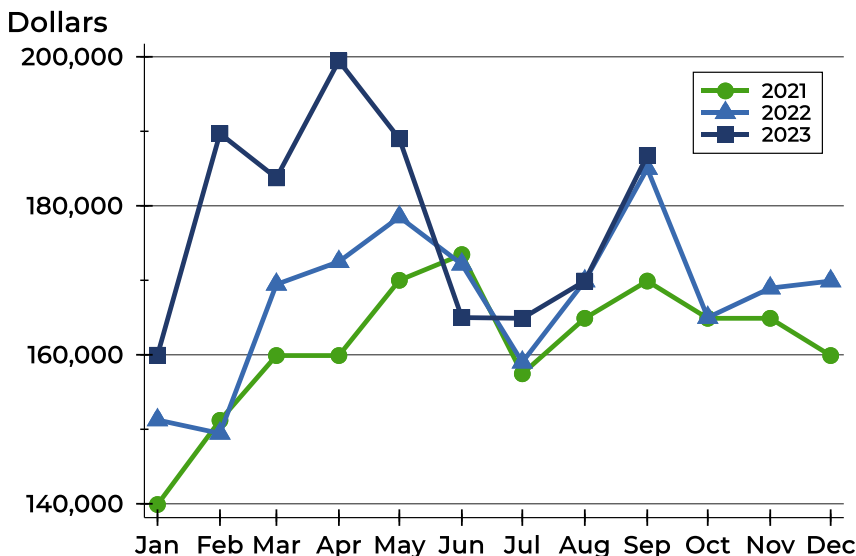
Geary County Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	150,797	157,119	168,396
February	157,014	158,176	193,935
March	165,765	177,010	189,644
April	162,286	196,594	197,794
May	175,066	182,575	204,259
June	170,791	181,978	181,627
July	162,645	178,595	186,373
August	165,331	177,239	181,392
September	173,063	193,344	184,752
October	171,159	173,339	
November	164,356	177,565	
December	160,018	179,585	

Median Price

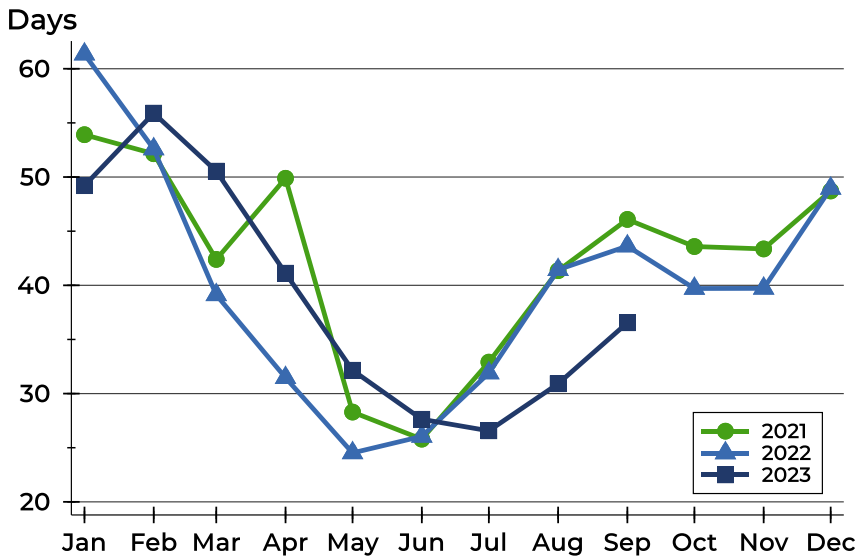


Month	2021	2022	2023
January	139,900	151,250	159,945
February	151,200	149,450	189,700
March	159,900	169,450	183,750
April	159,900	172,500	199,450
May	170,000	178,500	189,000
June	173,450	172,150	165,000
July	157,450	159,000	164,900
August	164,900	169,900	169,900
September	169,900	185,000	186,750
October	164,900	164,999	
November	164,900	168,950	
December	159,900	169,900	



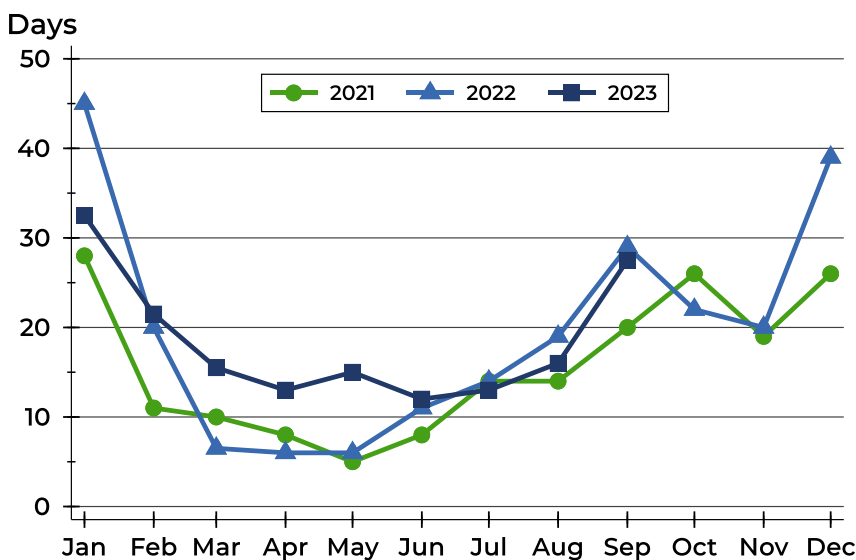
Geary County Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	54	61	49
February	52	53	56
March	42	39	51
April	50	31	41
May	28	25	32
June	26	26	28
July	33	32	27
August	41	41	31
September	46	44	37
October	44	40	
November	43	40	
December	49	49	

Median DOM



Month	2021	2022	2023
January	28	45	33
February	11	20	22
March	10	7	16
April	8	6	13
May	5	6	15
June	8	11	12
July	14	14	13
August	14	19	16
September	20	29	28
October	26	22	
November	19	20	
December	26	39	